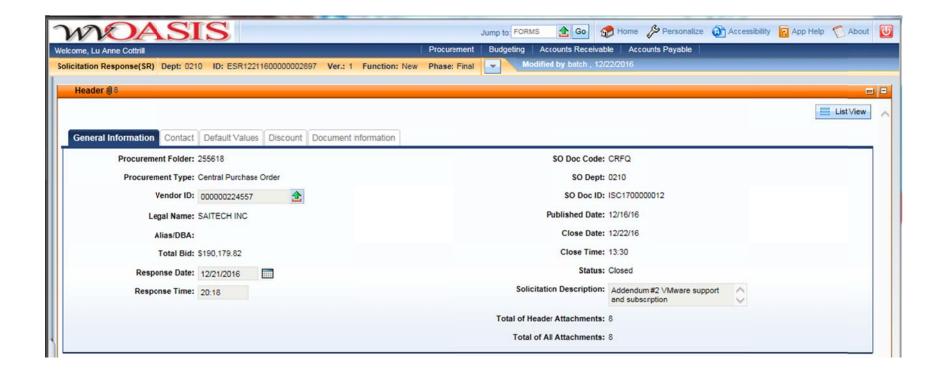


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026 Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 255618

Solicitation Description : Addendum #2 VMware support and subscription

Proc Type: Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-12-22 13:30:00	SR 0210 ESR12211600000002897	1

VENDOR

000000224557

SAITECH INC

Solicitation Number: CRFQ 0210 ISC1700000012

Total Bid: \$190,179.82 **Response Date:** 2016-12-21 **Response Time:** 20:18:26

Comments:

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale (304) 558-8801 stephanie.l.gale@wv.gov

Signature on File FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	3.1.1 VS6-ENT-P-SSS-C or equal YEAR 1	4.00000	EA	\$1,660.640000	\$6,642.56

Comm Code	Manufacturer	Specification	Model #	
81112200				

Extended Description:

Production Support Coverage VMware vSphere 6 Enterprise for 1 processor.

Instance # 15416106. Quantity 4

Coverage period Upon Award YEAR 1.

Comments: Coverage Term: 11/05/2015-12/15/2017

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.2 VS6-ENT-P-SSS-C or equal YEAR 1	2.00000	EA	\$1,933.830000	\$3,867.66

Comm Code	Manufacturer	Specification	Model #
81112200			
Establish December	Dradustias Cu	nnaut Cavarana \/M.v.ara v.Cnhara C.F.ntaran	vice for 4 process

Extended Description :

Production Support Coverage VMware vSphere 6 Enterprise for 1 processor. Instance # 154521331. Quantity 2

Coverage period Upon Award YEAR 1

Comments: Coverage Term: 07/01/2015-12/15/2017

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	3.1.3 VS6-ENT-P-SSS-C or equal YEAR 1	4.00000	EA	\$1,933.830000	\$7,735.32

Comm Code	Manufacturer	Specification	Model #	
81112200				

Extended Description:

Production Support Coverage VMware vSphere 6 Enterprise for 1 processor.

Instance # 154521336. Quantity 4

Coverage period Upon Award YEAR 1

Comments: Coverage Term: 07/01/2015-12/15/2017

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	3.1.4 VS4-ESSL-SUB-C or equal YEAR 1	1.00000	EA	\$242.700000	\$242.70

Comm Code	Manufacturer	Specification	Model #	
81112200				

Extended Description:

Subscription VMware vShpere 4 Essentials Bundle for 3 hosts (Max 2 processors per host and 6 cores per processor) Instance # 22180647. Quantity 1

Coverage period Upon Award YEAR 1

Comments: Coverage Term: 07/17/2014-12/15/2017

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	3.1.5 VCS5-STD-P-SSS-C or equal YEAR 1	1.00000	EA	\$5,846.880000	\$5,846.88

Comm Code	Manufacturer	Specification	Model #	
81112200				

Extended Description:

Production Support Coverage VMware vCenter Server 5 Standard for vSphere 5 (Per Instance). Instance # 129723389. Quantity 1

Coverage period Upon Award YEAR 1

Comments: Coverage Term: 07/17/2014-12/15/2017

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	3.1.6 VS5-ENT-P-SSS-C or equal YEAR 1	8.00000	EA	\$2,684.560000	\$21,476.48

Comm Code	Manufacturer	Specification	Model #	
81112200				
1				

Extended Description:

Production Support Coverage VMware vSphere 5 Enterprise- 1 processor.

Instance # 129723457. Quantity 8

Coverage period Upon Award YEAR 1.

Comments: Coverage Term: 07/17/2014-12/15/2017

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	3.1.7 VS5-ENT-P-SSS-C or equal YEAR 1	2.00000	EA	\$2,312.660000	\$4,625.32

Comm Code	Manufacturer	Specification	Model #	
81112200				

Production Support Coverage VMware vSphere 5 Enterprise- 1 processor. **Extended Description:**

Instance # 128170588. Quantity 2

Coverage period Upon Award YEAR 1

Comments: Coverage Term: 03/05/2015-12/15/2017

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	3.1.1 VS6-ENT-P-SSS-C or equal YEAR 2	4.00000	EA	\$2,314.930000	\$9,259.72

Comm Code	Manufacturer	Specification	Model #	
81112200				

Production Support Coverage VMware vSphere 6 Enterprise for 1 processor. Instance # 15416106. Quantity 4 Coverage period **Extended Description:**

YEAR Ž.

Comments: Coverage Term: 11/05/2015-12/15/2018

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	3.1.1 VS6-ENT-P-SSS-C or equal YEAR 3	4.00000	EA	\$2,733.460000	\$10,933.84

Comm Code	Manufacturer	Specification	Model #	
81112200				
1				

Production Support Coverage VMware vSphere 6 Enterprise for 1 processor. Instance # 15416106. Quantity 4 **Extended Description:**

Coverage period YEAR 3

Comments: Coverage Term: 11/05/2015-12/15/2019

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	3.1.2 VS6-ENT-P-SSS-C or equal YEAR 2	2.00000	EA	\$2,588.120000	\$5,176.24

Comm Code	Manufacturer	Specification	Model #	
81112200				

Extended Description:

Production Support Coverage VMware vSphere 6 Enterprise for 1 processor. Instance # 154521331. Quantity 2 Coverage period YEAR 2

Comments: Coverage Term: 07/01/2015-12/15/2018

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	3.1.2 VS6-ENT-P-SSS-C or equal YEAR 3	2.00000	EA	\$3,006.650000	\$6,013.30

Comm Code M	lanufacturer	Specification	Model #
81112200			
Extended Description :	Production Support Coverse	10 \/Mwara ySphara 6 Entarprisa fo	or 1 processor

Production Support Coverage VMware vSphere 6 Enterprise for 1 processor. Instance # 154521331. Quantity 2

Coverage period

YEAR 3

Comments: Coverage Term: 07/01/2015-12/15/2019

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	3.1.3 VS6-ENT-P-SSS-C or equal YEAR 2	4.00000	EA	\$2,588.120000	\$10,352.48

Comm Code	Manufacturer	Specification	Model #	
81112200				
1				

Extended Description:

Production Support Coverage VMware vSphere 6 Enterprise for 1 processor. Instance # 154521336. Quantity 4

Coverage period YEAR 2

Comments: Coverage Term: 07/01/2015-12/15/2018

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	3.1.3 VS6-ENT-P-SSS-C or equal YEAR 3	4.00000	EA	\$3,006.650000	\$12,026.60

Comm Code	Manufacturer	Specification	Model #	
81112200				

Production Support Coverage VMware vSphere 6 Enterprise for 1 processor. **Extended Description:**

Instance # 154521336. Quantity 4

Coverage period YEAR 3

Comments: Coverage Term: 07/01/2015-12/15/2019

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	3.1.4 VS4-ESSL-SUB-C or equal YEAR 2	1.00000	EA	\$301.850000	\$301.85

Comm Code	Manufacturer	Specification	Model #	
81112200				

Subscription VMware vShpere 4 Essentials Bundle for 3 hosts (Max 2 processors per host and 6 cores per processor) Instance # 22180647. Quantity 1 **Extended Description:**

Coverage period

YEAR 2

Comments: Coverage Term: 07/17/2014-12/15/2018

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	3.1.4 VS4-ESSL-SUB-C or equal YEAR 3	1.00000	EA	\$339.670000	\$339.67

Comm Code	Manufacturer	Specification	Model #	
81112200				
1				

Subscription VMware vShpere 4 Essentials Bundle for 3 hosts (Max 2 processors per host and 6 cores per processor) Instance # 22180647. Quantity 1 **Extended Description:**

Coverage period

YEAR 3

Comments: Coverage Term: 07/17/2014-12/15/2019

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	3.1.5 VCS5-STD-P-SSS-C or equal YEAR 2	1.00000	EA	\$7,180.970000	\$7,180.97

Comm Code	Manufacturer	Specification	Model #	
81112200				

Extended Description:

Production Support Coverage VMware vCenter Server 5 Standard for vSphere 5 (Per Instance). Instance # 129723389. Quantity 1 Coverage period YEAR 2

Comments: Coverage Term: 07/17/2014-12/15/2018

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	3.1.5 VCS5-STD-P-SSS-C or equal YEAR 3	1.00000	EA	\$8,183.530000	\$8,183.53

Comm Code M	lanufacturer	Specification	Model #
81112200			
Extended Description :	Production Support Coverage	ie VMware vCenter Server 5 Stand	lard for vSphere 5 (Per Instance)

Instance # 129723389. Quantity 1

Coverage period

YEAR 3

Comments: Coverage Term: 07/17/2014-12/15/2019

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
18	3.1.6 VS5-ENT-P-SSS-C or equal YEAR 2	8.00000	EA	\$3,338.850000	\$26,710.80

Comm Code	Manufacturer	Specification	Model #	
81112200				
1				

Extended Description:

Production Support Coverage VMware vSphere 5 Enterprise- 1 processor. Instance # 129723457. Quantity 8 Coverage period YEAR 2

Comments: Coverage Term: 07/17/2014-12/15/2018

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
19	3.1.6 VS5-ENT-P-SSS-C or equal YEAR 3	8.00000	EA	\$3,757.380000	\$30,059.04

Comm Code	Manufacturer	Specification	Model #	
81112200				

Production Support Coverage VMware vSphere 5 Enterprise- 1 processor. Instance # 129723457. Quantity 8 Coverage period YEAR 3 **Extended Description:**

Comments: Coverage Term: 07/17/2014-12/15/2019

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
20	3.1.7 VS5-ENT-P-SSS-C or equal YEAR 2	2.00000	EA	\$3,091.950000	\$6,183.90

Comm Code M	lanufacturer	Specification	Model #
81112200			
Extended Description :	Production Support Coverse	io \/Mwara ySphara 5 Enterprise 1	processor

Production Support Coverage VMware vSphere 5 Enterprise- 1 processor. Instance # 128170588. Quantity 2

Coverage period YEAR 2

Comments: Coverage Term: 03/05/2014-12/15/2018

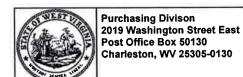
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
21	3.1.7 VS5-ENT-P-SSS-C or equal YEAR 3	2.00000	EA	\$3,510.480000	\$7,020.96

Comm Code	Manufacturer	Specification	Model #	
81112200				
1				

Production Support Coverage VMware vSphere 5 Enterprise- 1 processor. Instance # 128170588. Quantity 2 **Extended Description:**

Coverage period YEAR 3

Comments: Coverage Term: 03/05/2014-12/15/2019



State of West Virginia **Request for Quotation** 21 - Info Technology

Proc Folder: 255618

Doc Description: OT1724 VMware support and subscription

Proc Type: Central Purchase Order

Version Solicitation No Date Issued Solicitation Closes CRFQ 0210 ISC1700000012 2017-01-05 2016-12-08 13:30:00

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON

25305 w

US

VENDOR

Vendor Name, Address and Telephone Number:

Saitech Inc. 42640 Christy Street Fremont, CA - 94538

510-410-0256

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale (304) 558-8801

stephanie.l.gale@wv.gov

Signature X

FEIN#

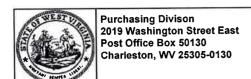
753004589

DATE 12/21/2016

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001



State of West Virginia **Request for Quotation** 21 - Info Technology

Proc Folder: 255618 Doc Description: Addendum #2 VMware support and subscription Proc Type: Central Purchase Order

Version Solicitation No **Solicitation Closes Date Issued** 0210 ISC1700000012 3 **CRFQ** 2016-12-16 2016-12-22 13:30:00

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON

25305 WV

US

VENDOR Vendor Name, Address and Telephone Number:

Saitech Inc. 42640 Christy Street Fremont, CA-94538

(510)-440-0256

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale (304) 558-8801

stephanie.l.gale@wv.gov

DATE 12/21/2016

Signature X Volume Makey Our FEIN# 753004589

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001



Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia **Request for Quotation** 21 - Info Technology

	Proc Folder: 255618	· · · · · · · · · · · · · · · · · · ·		
		dum #1 VMware support and subscription		
Date Issued	Proc Type: Central Purch Solicitation Closes	Solicitation No	Version	
2016-12-08	2016-12-22 13:30:00	CRFQ 0210 ISC1700000012	2	

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON

W

25305

US

VENDOR Vendor Name, Address and Telephone Number:

Saitech Inc. 42640 Christy Street Fremont, CA-94538 (510)-440-0256

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale (304) 558-8801

stephanie.l.gale@wv.gov

Signature X

Water 753004589

DATE 12/21/2016

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

ViKram	Maha	1 an	/ Pro:	sident	-	
(Name, Title))	ahayan	1 Prasi	dent	
(Printed Name and '42640 CV						38
(Address) 510-440-	-0256	151	0-440	-0257		
(Phone Number) / (I	Fax Number) esaiti	ech. c	om			
(email address)						

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Saitech Inc.	
(Company)	
(Company) Willy Malager Wikram Mahajan (Authorized Signature) (Representative Name, Title)	President
(Authorized Signature) (Representative Name, Title)	
Vikram Mahajan / President	
(Printed Name and Title of Authorized Representative)	
12/21/2016	•
(Date)	
510-440-0256 / 510-440-0257	
(Phone Number) (Fax Number)	

AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

- DISPUTES Any references in the agreement to arbitration or to the jurisdiction of any court are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
- HOLD HARMLESS Any provision requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
- 3. GOVERNING LAW The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
- 4. TAXES Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor.
- PAYMENT Any reference to prepayment are deleted. Fees for software licenses, subscriptions, or maintenance are payable annually in advance. Payment for services will be in arrears.
- 6. INTEREST Any provision for interest or charges on late payments is deleted. The Agency has no statutory authority to pay interest or late fees.
- 7. NO WAIVER Any language in the agreement requiring the Agency to waive any rights, claims or defenses is hereby deleted.
- FISCAL YEAR FUNDING Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
- 9. STATUTE OF LIMITATIONS Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
- SIMILAR SERVICES Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
- 11. <u>FEES OR COSTS</u> The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
- 12. <u>ASSIGNMENT</u> Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
- 13. <u>LIMITATION OF LIABILITY</u> The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages is hereby deleted. Vendor's liability under the agreement shall not exceed three times the total value of the agreement. Limitations on special, incidental or consequential damages are acceptable. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
- 14. <u>RIGHT TO TERMINATE</u> Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor. Agency agrees to pay Vendor for services rendered or goods received prior to the effective date of termination.
- 15. TERMINATION CHARGES Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
- 16. RENEWAL Any references to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
- 17. <u>INSURANCE</u> Any provision requiring the Agency to purchase insurance for Vendor's property is deleted. The State of West Virginia is insured through the Board of Risk and Insurance Management, and will provide a certificate of property insurance upon request.
- 18. RIGHT TO NOTICE Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
- 19. ACCELERATION Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
- CONFIDENTIALITY Any provision regarding confidentiality of the terms and conditions of the agreement is hereby deleted. State contracts are public records under the West Virginia Freedom of Information Act.
- 21. <u>AMENDMENTS</u> All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parities. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.
- 22. <u>DELIVERY</u> All deliveries under the agreement will be FOB destination unless otherwise stated in the State's original solicitation. Any contrary delivery terms are hereby deleted.

ACCEPTED BY: STATE OF WEST VIRGINIA	VENDOR Company Name: Saitech Inc.
Spending Unit:	20:00 Mahouse
Signed:	Signed: Ville President
Title:	Title: 12/21/20/6
Date:	Date.

REQNO. CREQ ISCITOCOCCOIL VMWARE SUPPORT AND SUBSCRIPTION

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

G. DUNN
Motary Public - California
Alamada County
Commission # 2172810

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

Vendor's Name: STITE CH TOWN Date: 12 27 201 Authorized Signature: You Manager Date: 12 27 201 State of CAL FOYNIA County of Alameda to-wit: Taken, subscribed, and sworn to before me this 21 day of December , 2016 My Commission expires No. 20 , 2020	WITNESS THE FOLLOWING SIGNA			
State of CALEOVNIA County of Alameda to-wit: Taken, subscribed, and sworn to before me this 21 day of December . 2016		CH INC		
State of CAL COYNIA County of Alameda to-wit: Taken, subscribed, and sworn to before me this 21 day of December 2016	Authorized Signature:	u Macharan	Date: 12 24	120K
County of Alameda to-wit: Taken, subscribed, and sworn to before me this 21 day of December , 2016	_	7		V,
Taken, subscribed, and sworn to before me this 21 day of December, 2016	State of CALIFOYNIA			
Taken, subscribed, and sworn to before me this 21 day of December, 2016	County of Alameda	, to-wit:		
My Commission expires NOV 20 , 2020		re me this <u>21</u> day of <u>Decem</u>	ber , 2011	
	My Commission expires	20 , 2020		
AFFIX SEAL HERE	AFFIX SEAL HERE	NOTARY PUBLIC	1/1/	\rightarrow
Rurchasino Affiniavit (Revised 07.			Rurch sing atthe	avit (Revised 07/0
	My Comm Expires Nov 2		· ·	v.

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1,	ing the date of this certification; or ,	ided continuously in West Virginia for four (4) years immediately preced- resident vendor and has maintained its headquarters or principal place of years immediately preceding the date of this certification; or 80% of the
	ownership interest of Bidder is held by another ind maintained its headquarters or principal place of preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliat	ividual, partnership, association or corporation resident vendor who has business continuously in West Virginia for four (4) years immediately e or subsidiary which employs a minimum of one hundred state residents acipal place of business within West Virginia continuously for the four (4)
2 .	Application is made for 2.5% vendor preferent Bidder is a resident vendor who certifies that, dui	ce for the reason checked: ring the life of the contract, on average at least 75% of the employees rest Virginia who have resided in the state continuously for the two years
3.	affiliate or subsidiary which maintains its headqu	num of one hundred state residents or is a nonresident vendor with an arters or principal place of business within West Virginia employing a tifies that, during the life of the contract, on average at least 75% of the mployees are residents of West Virginia who have resided in the state
4.	Application is made for 5% vendor preference Bidder meets either the requirement of both subdir	e for the reason checked: visions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	and has resided in West Virginia continuously for submitted; or,	ran of the United States armed forces, the reserves or the National Guard or the four years immediately preceding the date on which the bid is
6.	purposes of producing or distributing the commodition continuously over the entire term of the project, of	ce who is a veteran for the reason checked: United States armed forces, the reserves or the National Guard, if, for ties or completing the project which is the subject of the vendor's bid and in average at least seventy-five percent of the vendor's employees are state continuously for the two immediately preceding years.
\leq	dance with West Virginia Code §5A-3-59 and I Bidder has been or expects to be approved prior to and minority-owned business.	contract award by the Purchasing Division as a certified small, women-
requiren against: or deduc	nents for such preference, the Secretary may order such Bidder in an amount not to exceed 5% of the l sted from any unpaid balance on the contract or pu	
authorize the requi	es the Department of Revenue to disclose to the Dire ired business taxes, provided that such information by the Tax Commissioner to be confidential.	any reasonably requested information to the Purchasing Division and ector of Purchasing appropriate information verifying that Bidder has paid n does not contain the amounts of taxes paid nor any other information
and acc	crete in all respects; and that if a contract is i	Code, §61-5-3), Bidder hereby certifies that this certificate is true saued to Bidder and if anything contained within this certificate offy the Purchasing Division in writing immediately.
Bidder:	Saitech Inc.	Signed: Ville Mahapan
Date:	12/21/2016	Title: President

SOLICITATION NUMBER: CRFQ ISC1700000012 Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

	Modify bid opening date and time
[]	Modify specifications of product or service being sought
[]	Attachment of vendor questions and responses
[]	Attachment of pre-bid sign-in sheet
[]	Correction of error
[]	Other

Description of Modification to Solicitation:

Addendum #1 issued to:

- 1. Provide the proper documentation.
- 2. Change the bid opening date to 12/22/2016 @ 1:30pm.

End of Addendum #1

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ ISC 170000012

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received: (Check the box next to each addendum received)									
	[\	1	Addendum No. 1		[]	Addendum No. 6		
	[]	Addendum No. 2		[]	Addendum No. 7		
	[]	Addendum No. 3		[]	Addendum No. 8		
	[]	Addendum No. 4		[]	Addendum No. 9		
	[]	Addendum No. 5		[J	Addendum No. 10		

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Saitech Inc.

Company

Authorized Signature

12/21/2016

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012

SOLICITATION NUMBER: CRFQ ISC1700000012

Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicab	le	Ac	ddendum Category:
1]	Modify bid opening date and time
[]]	Modify specifications of product or service being sought
[,	/	l	Attachment of vendor questions and responses
[]	l	Attachment of pre-bid sign-in sheet
[l	Correction of error
	1		Other
•			f Modification to Solicitation: 2 issued to:
1. Provi	de	res	sponses to technical questions.
End of	Add	der	ndum #2.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

1) Vendor Question/Inquiry:

"While reviewing the RFQ ISC1700000012, we noticed that an "instance number" was referenced on the line items. In order to obtain pricing from VMware we need a valid contract number. Could you please supply a contract number?

Technical Questions per the RFQ are due by 12-15-2016."

WVOT Response 1:

VMware Quote # 30984381-R:19JUN16 23:39:31 is a consolidated quote. VMware can provide an msrp (manufacturer's suggested retail price) quote for the resellers.

Below is a list of correlations between contract item, instance number, and contract number:

Contract Item	Instance Number	Contract Number
3.1.1 3.1.2 3.1.3 3.1.4 3.1.5 3.1.6	15416106 154521331 154521336 22180647 129723389 129723457	30984381 30768220 30768220 30057671 30057671
3.1.7	128170588	30848304

2) Vendor Question/Inquiry:

WVOT Response 2:

VMware Quote # 30984381-R:19JUN16 23:39:31 is a consolidated quote. VMware can provide an msrp (manufacturer's suggested retail price) quote for the resellers. We will not be providing the license keys at the time of bidding.

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ ISC170000012

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received: (Check the box next to each addendum received)									
[]	Addendum No. 1	{]	Addendum No. 6				
[\	1	Addendum No. 2	[]	Addendum No. 7				
[]	Addendum No. 3	[]	Addendum No. 8				
[]	Addendum No. 4	[]	Addendum No. 9				
[]	Addendum No. 5	[]	Addendum No. 10				
I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding. Saitech Inc. Company									
			_	C	Authorized Signature				
	12/21/2016								
					Date				

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

EXHIBIT A – Pricing Page OT1724 Vmware Support and Subscription

Return By:	Vikram Mahajan	
Vendor:	Saitech Inc	Date:
_		

Contract Item	Part Number	Description	Alternate Part Manufacturer and Model if bidding *or equal products	Unit of Measure	Quantity	Unit Cost	Extended Cost
3.1.1	VS6-ENT-P-SSS-C or equal YEAR 1	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor Instance # 15416106	Coverage Term: 11/05/2015-12/15/2017	Each	4	1660.64	6,642.56
3.1.1	VS6-ENT-P-SSS-C or equal YEAR 2	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor Instance # 15416106	Coverage Term: 11/05/2015-12/15/2018	Each	4	2314.93	9,259.72
3.1.1	VS6-ENT-P-SSS-C or equal YEAR 3	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor Instance # 15416106	Coverage Term:11/05/2015-12/15/2019	Each	4	2733.46	10,933.84
3.1.2	VS6-ENT-P-SSS-C or equal YEAR 1	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor Instance # 154521331	Coverage Term: 07/01/2015-12/15/2017	Each	2	1933.83	3,867.66
3.1.2	VS6-ENT-P-SSS-C or equal YEAR 2	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor Instance # 154521331	Coverage Term: 07/01/2015-12/15/2018	Each	2	2588.12	5,176.24
3.1.2	VS6-ENT-P-SSS-C or equal YEAR 3	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor Instance # 154521331	Coverage Term: 07/01/2015-12/15/2019	Each	2	3006.65	6,013.30
3.1.3	VS6-ENT-P-SSS-C or equal YEAR 1	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor Instance # 154521336	Coverage Term: 07/01/2015-12/15/2017	Each	4	1933.83	7,735.32
3.1.3	VS6-ENT-P-SSS-C or equal YEAR 2	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor Instance # 154521336	Coverage Term: 07/01/2015-12/15/2018	Each	4	2588.12	10,352.48

3.1.3	VS6-ENT-P-SSS-C or equal YEAR 3	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor Instance # 154521336	Coverage Term: 07/01/2015-12/15/2019	Each	4	3006.65	12,026.60
3.1.4	VS4-ESSL-SUB-C or equal YEAR 1	Subscription VMware vShpere 4 Essentials Bundle for 3 hosts (Max 2 processors per host and 6 cores per processor) Instance # 22180647	Coverage Term: 07/17/2014-12/15/2017	Each	1	242.70	242.70
3.1.4	VS4-ESSL-SUB-C or equal YEAR 2	Subscription VMware vShpere 4 Essentials Bundle for 3 hosts (Max 2 processors per host and 6 cores per processor) Instance # 22180647	Coverage Term: 07/17/2014-12/15/2018	Each	1	301.85	301.85
3.1.4	VS4-ESSL-SUB-C or equal YEAR 3	Subscription VMware vShpere 4 Essentials Bundle for 3 hosts (Max 2 processors per host and 6 cores per processor) Instance # 22180647	Coverage Term: 07/17/2014-12/15/2019	Each	1	339.67	339.67
3.1.5	VCS5-STD-P-SSS- C or equal YEAR 1	Production Support Coverage VMware vCenter Server 5 Standard for vSphere 5 (Per Instance) Instance # 129723389	Coverage Term: 07/17/2014-12/15/2017	Each	1	5846.88	5,846.88
3.1.5	VCS5-STD-P-SSS- C or equal YEAR 2	Production Support Coverage VMware vCenter Server 5 Standard for vSphere 5 (Per Instance) Instance # 129723389	Coverage Term: 07/17/2014-12/15/2018	Each	1	7180.97	7,180.97
3.1,5	VCS5-STD-P-SSS- C or equal YEAR 3	Production Support Coverage VMware vCenter Server 5 Standard for vSphere 5 (Per Instance) Instance # 129723389	Coverage Term: 07/17/2014-12/15/2019	Each	1	8183.53	8,183.53
3.1.6	VS5-ENT-P-SSS-C or equal YEAR 1	Production Support Coverage VMware vSphere 5 Enterprise - 1 processor Instance # 129723457	Coverage Term: 07/17/2014-12/15/2017	Each	8	2684.56	21,476.48
3.1.6	VS5-ENT-P-SSS-C or equal YEAR 2	Production Support Coverage VMware vSphere 5 Enterprise - 1 processor Instance # 129723457	Coverage Term: 07/17/2014-12/15/2018	Each	8	3338.85	26,710.80
3.1.6	VS5-ENT-P-SSS-C or equal YEAR 3	Production Support Coverage VMware vSphere 5 Enterprise - 1 processor Instance # 129723457	Coverage Term: 07/17/2014-12/15/2019	Each	8	3757.38	30,059.04
3.1.7	VS5-ENT-P-SSS-C or equal YEAR 1	Production Support Coverage VMware vSphere 5 Enterprise-1 processor Instance # 128170588	Coverage Term: 03/05/2015-12/15/2017	Each	2	2312.66	4,625.32
3.1.7	VS5-ENT-P-SSS-C or equal YEAR 2	Production Support Coverage VMware vSphere 5 Enterprise-1 processor Instance # 128170588	Coverage Term: 03/05/2015-12/15/2018	Each	2	3091.95	6,183.90

3.1.7	VS5-ENT-P-SSS-C or equal YEAR 3	Production Support Coverage VMware vSphere 5 Enterprise-1 processor Instance # 128170588	Coverage Term: 03/05/2015-12/15/2019	Each	2	3510.48	7,020.96
					То	tal Cost	190,179.82

Vendor Signature:	Killing	M	maj	on	
		1	7	,	

REFERENCES FROM SAITECH INC.

1. Customer Name: City of Santa Monica, CA

Date: July 2016 - July 2017

Purchase No: 26719 **Value: \$86,591.09**

Contracting Officer: Denis Mixon

Phone No: 310-458-2211

email: denise.mixon@smgov.net

Product Name/Model: VMware Renewal

2. Customer Name: City of Rancho Cucamonga, CA

Date: July 2016 – July 2017 Purchase No: 055625

Value: \$68,736.57

Contracting Officer: Cheryl Combs Phone No: 909-477-2700 ext.2505 email: Cheryl.Combs@cityofrc.us

Product Name/Model: VMware Renewal

3. Customer Name: Rhode Island Airport Corporation

Date: 9/25/16-9/25/17 Purchase No: 26577 **Value: \$ 36,599.00**

Contracting Officer: Costa, Randy

Phone No: 401-691-2240 email: rcosta@pvdairport.com

Product Name/Model: VMware Renewal



Certified Minority Owned Small Business

ISO 9001:2008 Certified Strategic Technology Sourcing Partner 42640 Christy St. Fremont, CA 94538

www.saitechincorporated.com sales@saitechincorporated.com

Company Profile

Saitech Inc was incorporated in 2002 with a mission of providing innovative technology solutions with outstanding cost savings to our valued clients worldwide. Saitech Inc. is fast growing \$11.4 M + experienced, cost effective supply chain contractor to the U.S. government and various agencies, prime contractors & Fortune 500 companies for over 14 years.

Core Competencies

Customized IT System Configurations:

Product Configuration, Consulting and Design, Value Engineering, Parts Procurement, Storage Solutions, System Integration, systems maintenance support.

Logistics, Operations, and Supply Chain:

Supply Chain Management, Component Kitting, Auto Replenishment, Logistics Support, Bill of Material Fulfillment & Test & Repair Services.

Experience

Saitech Inc has a strong sales and technical team of 18 employees who are efficient and effective in solving our customer's unique IT requirements. Our clients attest to the quality and responsiveness by entrusting us with their challenging requirements.

- Broadcom, CAE Inc., Northrup Grumman Technical Services
- DoD DLA, Navy (NAVSEA/NAVAIR/SPAWAR), FBI & US Army Corps
- State of California Franchise Tax Board, DGS, County of Kern, CAL-Fire, Orange County Transportation Authority, UC Riverside, UAH, and KUB.
- DoE, laboratorires & contracts SLAC Stanford, Lawrence Berkeley National Labs, MIT Lincoln Laboratory
- St. Vrain Valley Schools, Jefferson County Schools, ISD Forney District
- Hamilton County, City of Mobile, Oakland, Edinburg, Fremont

Storage Solutions for Saitech Inc.'s Customers Budget

Our team of technicians can provide solutions based on customer's needs. Our technical experts assist on pre-sales and post sales requirements. Saitech Inc. offers high performance servers that are scalable, flexible, and reliable with competitive prices. All necessary components for every IT virtualization needs.

- Hard Drives built for Enterprise Level reliability and Virtualization applications
- NAS, Tower, Rack, & Blade server solutions to provide an optimum choice
- Providing Complete Product Traceability and Certificate of Conformance















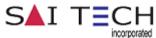














> Trust > Quality > Experience > Service > Commitment

Headquarters (Facility) Fremont, California [9,000 sq. ft.]

Employees ~15

Certified MBE Supplier Western Regional Minority Supplier Development Council (WRMSDC)

Canadian Aboriginal and Minority Supplier Council (CAMSC) US Pan Asian American Chamber of Commerce (USPAACC)

California Public Utilities Commission (CPUC)

Certified Small Business 43694 (California) :SLEB Certified by Alameda County (15-00086)

Registrations CCR | GIDEP | JCO | ORCA | SAM

DUNS Number 082826723 Rating: 3A1

D&B Viability Rating 11AA
CAGE 1YQH2
Annual Revenue \$11.4 Million
CMAS Contract Holder 3-16-70-3243A

E-Rate Contractor USAC: Schools and Libraries (E –Rate) Program. SPIN ID:143048361

NAICS Codes:

423420 Office Equipment Merchant Wholesalers
 423430 Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
 423690 Other Electronic Parts and Equipment Merchant Wholesalers
 541512 Computer Systems Integrator Services
 511210 Software Publishers

541519 Other Computer Related Services

Certifications / Associations:

- ROHS / ANSI ESD S20:20 Compliant
- ERAI –Electronics Reseller Association Inc. & Approved GIDEP Member
- National Defense Industrial Association Member

Advantages:

- Huge Cost Savings | Lead Time Reduction | Blind Drop Shipment | APO | FPO
- Net Terms Approved Same Day to Corporate, Universities/Schools, Government Institutions
- Accepting All P-Cards, Visa, MC, Amex, Corporate and Government Purchase Orders
- Quality Management System In-Place for Supplier Evaluation & Counterfeit Protection



















THIS CERTIFIES THAT

Saitech Inc

N/A



* Nationally certified by the: WESTERN REGIONAL MINORITY SUPPLIER DEVELOPMENT COUNCIL

*NAICS Code(s): 541512; 423430; 423420; 423690; 425110; 443142; 541519; 334112; 334118; 517911

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

WR02049 11/30/2016 **Issued Date Certificate Number** Joset B. Wright-Lacy 11/30/2017 **Expiration Date** Cecil Plummer, President

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: http://nmsdc.org

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®



BUSINESS TAX CERTIFICATE

The business named below has registered with the City of Fremont for Business Tax. The acceptance of the tax and the issuance of this Business Tax Certificate entitles the holder to operate a business in the City of Fremont. Any business operated under this certificate shall comply with all applicable laws and ordinances.

Business Name:

Saitech Inc

Business Location: 42640 CHRISTY ST FREMONT, CA 94538-3135

Business Owner(s): Vikram Mahajan

Sachin Sharma

SAITECH INC

42640 CHRISTY ST

FREMONT, CA 94538-3135

CITY OF FREMONT

Revenue Division 39550 Liberty Street Fremont, California 94538 (510) 494-4790 ext. 2

BUSINESS LICENSE #: 067190

Taxpayer I.D. #: 75-3004589

Expiration Date: December 31, 2016

Description:

Computer Parts

TO BE POSTED IN A CONSPICUOUS PLACE - NON TRANSFERABLE



CERTIFICATION EXPIRATION DATE: November 30, 2017

The Supplier Clearinghouse for the Utility Supplier Diversity Program of the California Public Utilities Commission hereby certifies that it has audited and verified the eligibility of:

Saitech Inc Minority Business Enterprise (MBE)

pursuant to Commission General Order 156, and the terms and conditions stipulated in the Verification Application Package. This Certificate shall be valid only with the Clearinghouse seal affixed hereto.

Eligibility must be maintained at all times, and renewed within 30 days of any changes in ownership or control. Failure to comply may result in a denial of eligibility. The Clearinghouse may reconsider certification if it is determined that such status was obtained by false, misleading or incorrect information. Decertification may occur if any verification criterion under which eligibility was awarded later becomes invalid due to Commission ruling. The Clearinghouse may request additional information or conduct on- site visits during the term of verification to verify eligibility.

This certification is valid only for the period that the above firm remains eligible as determined by the Clearinghouse. Utility companies may direct inquiries concerning this Certificate to the Clearinghouse at (800) 359-7998 in Los Angeles.

VON: 13010101 DETERMINATION DATE: November 16, 2016