




# BUYERS' GUIDE

The Scottish Government National Framework Agreement for Tablet Client Devices (SP-16-001)

0115 846 4000  
[shop.xma.co.uk](http://shop.xma.co.uk)

A collaborative contract placed on behalf of the Scottish Public Sector by Scottish Procurement



## We are XMA.

We deliver innovative IT solutions that enhance how people learn, teach, govern, deliver healthcare and do business. We are a team of over 250 specialists, based across the UK who bring together over 30 years of experience, world class vendor partnerships and broad service delivery capabilities on the ground and in the cloud.

Part of an independently owned British group, we are based in Nottingham, Reading, Halifax, Glasgow, Cwmbran and London. We have national reach and a local touch. Our UK-based data centre and ISO:27001 accreditation means we can host your data, applications and infrastructure in the cloud, securely.

We are a compliant route to purchase, with presence on local and national frameworks for hardware supply and services. Our partners are the biggest names in computing, infrastructure and print. We take their products and build, deliver and maintain solutions that work for you.



## About the Framework

XMA has been awarded the Scottish Government National Framework Agreement for Tablet Client Devices (SP-16-001) with a live start date of 20th June 2016. The framework enables schools, colleges, universities and all public sector bodies in Scotland to purchase from the enclosed range of tablets, accessories and services.

Buyers are reminded of the obligations contained in the Procurement Reform (Scotland) Act 2014 in relation to the award of contracts valued equal to or greater than £50,000 including those awarded as a result of a framework call-off/mini competition. In particular, Buyers should note that in accordance with Section 23(2) the award of contracts must be publicised on the Public Contracts Scotland website and in accordance with Section 35 contracts must be registered in the contracting authority's "contracts register".

## Proprietary (iOS)

Code	Description	Education	Non-Education
(MKJ02BT/A) Space Grey (MKHX2BT/A) Silver	iPod touch 32GB	£148.53	£148.53
MK9N2B/A (Space Grey) MK9P2B/A (Silver)	iPad mini 4 128GB with Wi-Fi	£317.74	£321.23
MP2F2B/A (Space Grey) MP2G2B/A (Silver)	iPad 32GB with Wi-Fi	£251.43	£254.25
MQDA2B/A (Space Grey) MQDC2B/A (Silver)	iPad Pro (12.9") 64GB with Wi-Fi	£570.34	£576.75

## Open Source (Android)

Code	Description	Framework Price
ZA0X0011GB	Lenovo Tab 3 10.1 2GB/32GB Wi-Fi	£178.00

## Enterprise (Windows)

Code	Description	Framework Price
29088671	HP X2 1012 G2 Tablet (Enterprise Device)	£1022.18
20JCS08N00	Lenovo X1 G2 Tablet (Enterprise Device)	£930.18
FJU-00002-GOV	Microsoft Surface Pro (2017) i5/4GB/128GB	£870.47
210-AKSN-3YR	Dell Latitude 5285 Tablet (Enterprise Device)	£945.28

### CONFIDENTIALITY

The Buyers Guide contains commercially sensitive information and should not be copied and shared with any third party unless prior agreement is provided from Scottish Procurement.

All pricing includes delivery and excludes VAT.

Throughout the duration of the framework, XMA have committed to offer a consistent discount from list price on Apple tablet devices:

## iPod Touch

10.43% discount from list for all customers

## iPad Mini 4

9% discount from list for education customers (8% for corporate customers)

## iPad

11% discount from list for education customers (10% for corporate customers)

## iPad Pro

11% discount from list for education customers (10% for corporate customers)

## iPod touch

- 4-inch Multi Touch Retina display
- 32GB
- A8x chip with 64-bit architecture and M8 motion coprocessor
- 8MP iSight camera with 1080p HD video recording
- FaceTime HD camera
- Up to 40 hours of music or 8 hours of video playback
- Built-in Wi-Fi (802.11a/b/g/n/ac)
- iOS 10 and iCloud
- Available in Space Grey, Silver or Gold



from  
**£148.53**

MKJ02BT/A (Space Grey)  
MKHX2BT/A (Silver)

Description	Product Code (colour)	Education	Non-Education
<b>Proprietary Device</b>			
iPod touch 128GB	MKWU2BT/A (Space Grey) MKWR2BT/A (Silver)	£223.18	£223.18



## iPad 32GB Wi-Fi

- 9.7-inch Retina display
- 32GB
- A9 chip with 64-bit architecture and M9 motion coprocessor
- 8MP iSight camera with 1080p HD video recording
- FaceTime HD camera
- Up to 10 hours of battery life
- Built-in Wi-Fi (802.11a/b/g/n/ac) and MIMO Support
- iOS 10 and iCloud
- Mobile data service on Wi-Fi + Cellular models (data plan sold separately)
- Available in Space Grey, Silver or Gold

MP2F2B/A (Space Grey)  
MP2G2B/A (Silver)  
MPGT2B/A (Gold)



from

**£251.43 (Education)**  
**£254.25 (Non-Education)**

Description	Product Code (colour)	Education	Non-Education
<b>Proprietary Device - 10"</b>			
iPad 32GB Wi-Fi + Cellular	MP242B/A (Space Grey) MP252B/A (Silver) MPGA2B/A (Gold)	<b>£347.84</b>	<b>£351.75</b>
iPad 128GB Wi-Fi	MP2H2B/A (Space Grey) MP2J2B/A (Silver) MPGW2B/A (Gold)	<b>£318.18</b>	<b>£321.75</b>
iPad 128GB Wi-Fi + Cellular	MP2D2B/A (Space Grey) MP2E2B/A (Silver) MPGC2B/A (Gold)	<b>£414.59</b>	<b>£419.25</b>

## iPad mini 4 128GB Wi-Fi

- 7.9-inch Retina display
- 128GB
- A8 chip with M8 motion coprocessor
- Built-in Wi-Fi (802.11a/b/g/n/ac) with MIMO support
- Up to 10 hours of battery life
- 8MP iSight camera with 1080p HD video recording FaceTime HD camera
- iOS 10 and iCloud
- Mobile data service on Wi-Fi + Cellular models (sold separately)
- Available in space grey, silver or gold

MK9N2B/A (Space Grey)  
MK9P2B/A (Silver)  
MK9Q2B/A (Gold)



from

**£317.74 (Education)**  
**£321.23 (Non-Education)**

Description	Product Code (colour)	Education	Non-Education
<b>Proprietary Device - 7.9"</b>			
iPad mini 4 Wi-Fi + Cellular 128GB	MK8D2B/A (Space Grey) MK8E2B/A (Silver) MK8F2B/A (Gold)	<b>£416.33</b>	<b>£420.90</b>

<sup>1</sup> Battery life varies by use and configuration. See [www.apple.com/uk/batteries](http://www.apple.com/uk/batteries) for more information.

<sup>2</sup> Apps are available on the App Store. App count refers to the total number worldwide. Not all content is available in all countries.

## iPad Pro 12.9-inch Wi-Fi 64GB

- 12.9-inch Retina display
- 64GB
- A9x chip with M9 motion coprocessor
- Built-in Wi-Fi (802.11a/b/g/n/ac) with MIMO support
- Up to 10 hours of battery life<sup>1</sup>
- 8MP iSight camera with 1080p HD video recording FaceTime HD camera
- iPhoto, iMovie, GarageBand, Pages, Numbers and Keynote apps included
- Over 500,000 apps on the App Store<sup>2</sup>
- iOS 10 and iCloud
- Mobile data service on Wi-Fi + Cellular models (sold separately)
- Available in space grey, silver or gold

MQDA2B/A (Space Grey)  
MP6H2B/A (Silver)  
MP6J2B/A (Gold)



from

**£570.34 (Education)**  
**£576.75 (Non-Education)**

Description	Product Code (colour)	Education	Non-Education
<b>Proprietary Device - 12.9"</b>			
iPad Pro Wi-Fi 256GB	MP6G2B/A (Space Grey) MP6H2B/A (Silver) MP6J2B/A (Gold)	<b>£681.59</b>	<b>£689.25</b>
iPad Pro Wi-Fi 512GB	MPKY2B/A (Space Grey) MPL02B/A (Silver) MPL12B/A (Gold)	<b>£829.23</b>	<b>£839.25</b>
iPad Pro Wi-Fi + Cellular 64GB	MQED2B/A (Space Grey) MQEE2B/A (Silver) MQEF2B/A (Gold)	<b>£666.73</b>	<b>£674.25</b>
iPad Pro Wi-Fi + Cellular 256GB	MPA42B/A (Space Grey) MPA52B/A (Silver) MPA62B/A (Gold)	<b>£778.01</b>	<b>£786.75</b>
iPad Pro Wi-Fi + Cellular 512GB	MPLJ2B/A (Space Grey) MPLK2B/A (Silver) MPLL2B/A (Gold)	<b>£926.34</b>	<b>£936.75</b>
<b>Proprietary Device - 10.5"</b>			
iPad Pro Wi-Fi 64GB	MQDT2B/A (Space Grey) MQDW2B/A (Silver) MQDX2B/A (Gold) MQDY2B/A (Rose Gold)	<b>£459.09</b>	<b>£464.25</b>
iPad Pro Wi-Fi 256GB	MPDY2B/A (Space Grey) MPF02B/A (Silver) MPF12B/A (Gold) MPF22B/A (Rose Gold)	<b>£570.34</b>	<b>£576.75</b>
iPad Pro Wi-Fi 512GB	MPGH2B/A (Space Grey) MPGJ2B/A (Silver) MPGK2B/A (Gold) MPGL2B/A (Rose Gold)	<b>£718.68</b>	<b>£726.75</b>
iPad Pro Wi-Fi + Cellular 64GB	MQEY2B/A (Space Grey) MQF02B/A (Silver) MQF12B/A (Gold) MQF22B/A (Rose Gold)	<b>£555.51</b>	<b>£561.75</b>
iPad Pro Wi-Fi + Cellular 256GB	MPHG2B/A (Space Grey) MPH2B/A (Silver) MPHJ2B/A (Gold) MPHK2B/A (Rose Gold)	<b>£666.76</b>	<b>£674.25</b>
iPad Pro Wi-Fi + Cellular 512GB	MPME2B/A (Space Grey) MPMF2B/A (Silver) MPMG2B/A (Gold) MPMH2B/A (Rose Gold)	<b>£815.09</b>	<b>£824.25</b>

<sup>1</sup> 1 Battery life varies by use and configuration. See [www.apple.com/uk/batteries](http://www.apple.com/uk/batteries) for more information.

<sup>2</sup> Apps are available on the App Store. App count refers to the total number worldwide. Not all content is available in all countries.



### Apple Lightning VGA Adapter

MD825ZM/A **£32.01**  
Suitable for:  
iPad mini 4 Pro iPad2017



### 3 year Tablet Warranty

APPHE3YR **£30.00**  
Suitable for:  
iPad mini 4 Pro iPad2017



### Apple TV (4th gen.) 32GB

MR912B/A **£111.70**  
Suitable for:  
iPad mini 4 Pro iPad2017



### Kanex ATV Pro - use Apple TV with VGA display or projector

K172-1071-BK71 **£35.00**  
Suitable for:  
Apple TV



### STM Dux Rugged Case iPad 2017 (Black/Blue/Red)

STM222155JW01 **£25.99**  
Suitable for:  
iPad2017



### Griffin MultiDock 2 (see Charge / Sync options)

GA38330 **£406.00**  
Suitable for:  
iPad mini 4 Pro iPad2017



### Smart Keyboard for 10.5" iPad Pro

MPTL2LB/A **£120.58**  
Suitable for:  
iPad Pro 10.5



### Sphero BB-8 App-Enabled Droid by Sphero

148282 **£89.37**  
Suitable for:  
iPad mini 4 Pro iPad2017



### G-Hold Micro Suction for Tablet Computers

510000 **£13.20**  
Suitable for:  
iPad mini 4 Pro iPad2017



### Padcaster iPad Air 2

PCA1CPS001 **£339.00**  
Suitable for:  
iPad 2017 Pro Air 2



### MendIT Accidental Damage 2 year for iPad 2

IADT2-700 **£47.88** (up to #700 unit cost incl. VAT)  
Suitable for:  
iPad mini Pro iPad 2017



# XMA Shop

A single platform for compliant, cost-effective and efficient purchasing. XMA's world-class eCommerce site, XMA Shop, gives public sector procurement specialists an intuitive and user-friendly way to purchase technology products.



Computing



Print



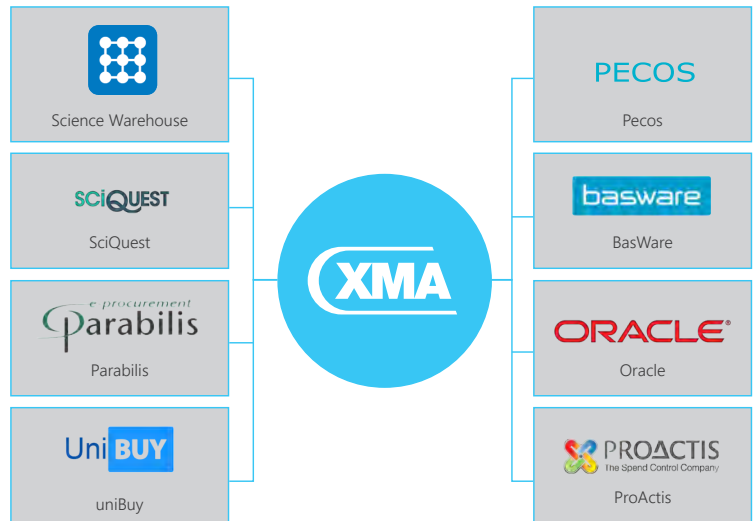
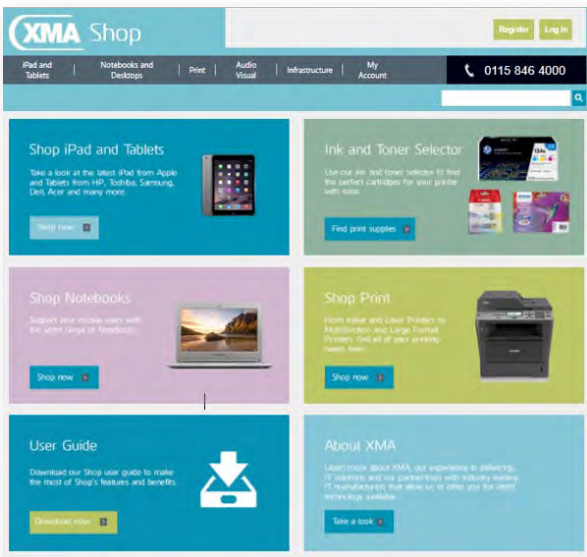
Servers & Storage



Accessories



Services



## Integration

XMA Shop offers a solution for seamless purchasing of over 25000 products, including more than 20000 accessories and peripherals. Online portals can be accessed directly or through e-marketplaces, from static catalogue set ups through to full Punch-in Punch-out integrations.



User-friendly



Fully customised



Technology Configurators



e-Procurement integration



Bespoke pricelist



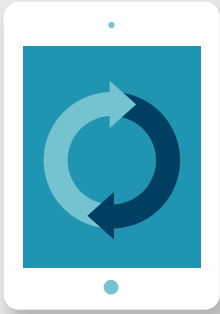
Multiple payment methods





## Trade in your iPad with Tech-Trade and XMA

**XMA have teamed up with Scotland-based Tech-Trade to offer highly competitive trade-in pricing on iPad.**



Our site makes it easy to search for your iPad model, select the condition and receive an instant valuation. If you're happy, select a date, Tech-Trade will arrange for collection of your devices and provide written confirmation of their trade-in offer. Should you go ahead, a credit will be made available with XMA against future purchases.

### FAQs



#### Q: What devices are eligible for trade-in?

A: iPad, iPad 2, iPad (3rd Generation), iPad (4th Generation), iPad mini, iPad mini 2 and iPad Air. If you're not sure about which devices you have, visit <http://support.apple.com/kb/HT5452>.

#### Q: Can I trade-in broken/faulty devices?

A: Yes, however the trade-in value will be reduced based on the unit condition.

#### Q: What is the minimum number of devices I can trade-in?

A: The minimum is 20 devices. These can be of any combination of eligible iPad models.

#### Q: Is there a cost to send my devices to Tech-Trade?

A: No, you will receive all packaging delivered to your specified location via courier or our own transport. Once you have packaged all devices a courier or our own transport will collect the order from your specified location.

#### Q: What happens to the devices I trade-in?

A: The used devices are thoroughly checked by a technician to assess their condition. Those in good working order are data wiped\* and resold on secondary markets. If the device cannot be economically repaired, it will be recycled in an environmentally responsible way.

\*Data disposal is achieved using Tabernus Enterprise Erase Mobile which is certified and approved by CESG (The information arm of GCHQ), CPA, NATO and The Defence INFOSEC Product Co-Operation Group UK. The software augments existing factory reset and re-flashing processes.

#### Q: How long does the process take once my devices are collected?

A: From the point at which your devices are received at our facility, we will process and grade all devices within 5 working days. If the device is received in the condition stated, at the point of processing the transaction, we will authorise a credit note with XMA.

#### Q: Who are Tech-Trade?

A: The Tech-Trade programme is operated by Games Centre Limited in association with XMA.

For further FAQs and full terms and conditions please visit the Tech-Trade website.

VISIT [TECH-TRADE.CO.UK](http://TECH-TRADE.CO.UK) TODAY FOR A QUOTE

**Lenovo**



## Lenovo Tab 3 10 – Black

- 10.1" FHD IPS Gorilla Glass 1920 x 1200 - Multi-Touch
- Media Tek (Quad-Core) 64-bit
- 2GB 32GB
- Android 6.0
- 8 MP Rear and 5 MP Front Camera
- Built in Wi-Fi 802.11b/g/n/ac, Bluetooth 4.0
- Up to 12 hours battery life
- NFC support and Bluetooth

from  
**£178.00**  
 ZA0X0011GB

Description	Product Code	Price
<b>Android Accessories</b>		
Lenovo Tab 3 10 – Black with 4G/LTE upgrade	ZA0Y0001GB	<b>£200.30</b>
Lenovo ThinkPad Topload	4X40E77328	<b>£15.40</b>
Lenovo ThinkPad Essential Back Pack	4X40E77329	<b>£20.90</b>
Belkin Sleeve for Devices up to 11" (Black)	B2B081-C00	<b>£6.00</b>
Targus Classic up to 13.4" Clamshell Case (Black)	CN313	<b>£10.85</b>
Bayan Audio Soundbook Bluetooth Speaker - Black	BSB1-55-BK-604	<b>£65.99</b>
Bayan Audio Soundbook Bluetooth Speaker - White	BSB1-55-WH-621	<b>£55.82</b>
Veho Portable Wireless Speaker	VSS-009-360BT	<b>£19.42</b>
Veho In-Ear Headphones	VEP-003-360Z1BW	<b>£3.27</b>
Veho Stereo Headphones with Microphone	VEP-004-Z2BW	<b>£4.85</b>
Port Designs Universal Screen Protector for 10.1" Tablet	180641	<b>£7.87</b>
MendIT Accidental Damage 2 Year for Tablet (up to £300 unit cost incl.VAT)	IADT2-300	<b>£26.00</b>
MendIT Accidental Damage 3 Year for Tablet (up to £300 unit cost incl.VAT)	IADT3-300	<b>£36.00</b>
TAB3 10 B Shockproof Case	ZG38C01104	<b>£25.00</b>
TAB3 10 Bluetooth Keyboard (clips to shockproof case)	ZG38C01531	<b>£55.00</b>
XMA 3 Year Tablet Warranty	XMA-SGTAB3Yr	<b>£30.00</b>

Throughout the duration of the framework, XMA have committed to offer a consistent discount from list price on HP tablet devices. HP X2 1012 G2 Tablet – 41.5% discount from list for all customers, with an additional 6% discount for a promotional period (initially until the 31st of March 2018), taking the total discount from list across the HP tablet device range to 47.5%.



## HP X2 1012 (G2) Tablet

- Intel Core i5-7300 vPro
- Windows 10 Pro
- 12.5" LED FHD Touch
- 8GB
- 128GB SSD
- Wacom Pen with APP Launch Button
- Power Keyboard
- TPM Chip
- 3 Year NBD On-Site Warranty

from  
**£1022.18**  
 29088671

Description	Product Code	Price
<b>HP Accessories</b>		
HP USB 3.0 Port Replicator	F3S42AA-SCOT	£66.52
HP Elite 65W TB3 Dock	1DT93AA-SCOT	£122.35
HP Elite USB-C Docking Station	X7W54AA-SCOT	£87.32
HP X2 1012 Travel Keyboard	T4Z25AA-SCOT	£102.91
HP Active Pen with App Launch	T4Z24AA-SCOT	£32.93
HP Comfort Grip Wireless Mouse	H2L63AA-SCOT	£12.02
HP H2500 Headset	A2Q79AA-SCOT	£12.47
HP X2 1012 Protective Case	T3P15AA-SCOT	£20.15
HP Slim 12.5-inch Sleeve	F7Z98AA-SCOT	£10.05
HP 45W USB Type-C AC Adapter	V5Y26AA-SCOT	£19.85
HP X2 1012 3-4Yr NBD Warranty	U7860E-SCOT	£99.83
HP X2 1012 3-5Yr NBD Warranty	U7861E-SCOT	£179.92
HP USB-C to VGA Adapter	N9K76AA-SCOT	£15.08
HP USB-C to HDMI Adapter	N9K77AA-SCOT	£16.22
HP USB Ethernet Adapter	V7W66AA-SCOT	£12.17
HP Display Port to Display Port Cable	VN567AA-SCOT	£8.49
HP Display Port to VGA Adapter	AS615AA-SCOT	£12.22
HP Wireless Display Adapter	F7M97AA-SCOT	£150.00
HP HDMI to DVI-D Cable	FH973AA-SCOT	£7.17
HP Enhanced Keyboard Option	P5Q65AA-SCOT	£124.10
HP Security Lock	T8X45AA-SCOT	£20.63
HP USB-C Auto Adapter	Z3Q87AA-SCOT	£33.00

Description	Code	Price
<b>HP Upgrade and Downgrade Options</b>		
HP X2 1012 G2 Tablet (12" Enterprise Device) i5-7300 vPro, W10Pro, 8GB, 256GB, 3YrNBD	29101086	<b>£1,055.18</b>
HP X2 1012 G2 Tablet (12" Enterprise Device) i5-7300 vPro, W10Pro, 8GB, 512GB, 3YrNBD	29101151	<b>£1,117.18</b>
HP X2 1012 G2 i3-7100 No vPro, 4GB, 128GB, 3YrNBD	29107642	<b>£885.39</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 128GB 333	29100791	<b>£951.18</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 256GB 333	29100833	<b>£983.82</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 512GB 333	29100943	<b>£1,047.95</b>
HP X2 1012 G2 Tablet (12" Enterprise Device) i5-7300 vPro, W10Pro, 8GB, 128GB, 3YrNBD, 4G	29090537	<b>£1,074.68</b>
HP X2 1012 G2 Tablet (12" Enterprise Device) i5-7300 vPro, W10Pro, 8GB, 256GB, 3YrNBD, 4G	29101018	<b>£1,107.68</b>
HP X2 1012 G2 Tablet (12" Enterprise Device) i5-7300 vPro, W10Pro, 8GB, 512GB, 3YrNBD, 4G	29101068	<b>£1,169.68</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 128GB 333 4G	29107483	<b>£992.93</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 256GB 333 4G	29107573	<b>£1,025.51</b>
HP X2 1012 G2 i5-7200 No vPro 8GB 512GB 333 4G	29107605	<b>£1,089.49</b>



Throughout the duration of the framework, XMA have committed to offer a consistent discount from list price on Lenovo tablet devices. Lenovo X1 G2 Tablet – 39.9% discount from list for all customers, with an additional 2% discount for a promotional period (initially until the 31st of March 2018), taking the total discount from list across the Lenovo tablet device range to 41.9%.



## Lenovo X1 Tablet (G2)

- Intel Core i5-7Y57 vPro
- Windows 10 Pro
- 12 inch FHD+ 2k (2160x1440) IPS Multi-touch
- 8GB
- 128GB SSD
- ThinkPad Pro Pen
- ThinkPad Thin Keyboard
- TPM Chip
- 3 year NBD On-Site Warranty

from  
**£930.18**  
 20JCS08N00

Description	Product Code	Price
<b>Lenovo Accessories</b>		
ThinkPad USB 3.0 Basic Dock	40AA0045UK	£58.39
ThinkPad USB 3.0 Pro Dock	40A70045UK	£93.50
ThinkPad USB 3.0 Ultra Dock	40A80045UK	£104.50
ThinkPad X1 Tablet Thin Keyboard	4X30N740850	£93.32
ThinkPad Pen Pro	4X80H34887	£23.10
Lenovo Laser Wireless Mouse	0A36188	£13.20
Thinkpad Precision Wireless Mouse	0B47163	£9.53
Lenovo In-Ear Headphones	4XD0J65079	£8.24
ThinkPad Essential Topload	4X40E77328	£15.40
ThinkPad Essential Backpack	4X40E77329	£20.90
ThinkPad X1 Tablet Productivity Module	4X50L08495	£122.10
ThinkPad Tablet Presenter Module	4XH0L55005	£238.00
ThinkPad USB 3.0 Ethernet Adapter	4X90E51405	£12.00
X1 Tablet 45W AC Adapter	4X20E75132	£17.20
X1 Tablet 65W AC Adapter	40Y7704	£16.00
X1 Tablet 3-4 Year NBD On-Site Warranty	5WS0E97215	£50.00
X1 Tablet 3-5 Year NBD On-Site Warranty	5WS0E97383	£95.00
3 Year collect and return warranty upgrade for 310	5WS0K78452	£38.50
3 Year on-site NBD warranty upgrade for 510	5PS0K78454	£57.20
Miix 510 Tablet 45W AC Wall Adapter	GX20K11839	£24.00



## Lenovo Upgrade and Downgrade Options

Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i5-7Y75, W10Pro, 8GB, 128GB, 3YrNBD	20JCS08P00	<b>£1,036.50</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi Only - i5-7Y75, W10Pro, 8GB, 256GB, 3YrNBD	20JCS1GE00	<b>£980.12</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi Only - i5-7Y75, W10Pro, 8GB, 512GB, 3YrNBD	20JCS1GC00	<b>£1,064.65</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi Only - i5-7Y75, W10Pro, 8GB, 1TB, 3YrNBD	20JCS1GD00	<b>£1,178.07</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi Only - i7-7Y75, W10Pro, 16GB, 256GB, 3YrNBD	20JCS1GB00	<b>£1,103.17</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi Only - i7-7Y75, W10Pro, 16GB, 512GB, 3YrNBD	20JCS1GH00	<b>£1,187.70</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi Only - i7-7Y75, W10Pro, 16GB, 1TB, 3YrNBD	20JCS1GL00	<b>£1,301.12</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i5-7Y75, W10Pro, 8GB, 256GB, 3YrNBD	20JCS1GK00	<b>£1,104.24</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i5-7Y75, W10Pro, 8GB, 512GB, 3YrNBD	20JCS1GF00	<b>£1,188.77</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i5-7Y75, W10Pro, 8GB, 1TB, 3YrNBD	20JCS1GJ00	<b>£1,302.19</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i7-7Y75, W10Pro, 16GB, 256GB, 3YrNBD	20JCS1GG00	<b>£1,227.29</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i7-7Y75, W10Pro, 16GB, 256GB, 3YrNBD	20JCS1GN00	<b>£1,311.82</b>
Lenovo X1 Tablet G2 (12" Enterprise Device) WiFi/LTE - i7-7Y75, W10Pro, 16GB, 1TB, 3YrNBD	20JCS1GM00	<b>£1,425.24</b>
Lenovo Miix 320 Tablet, Z8350, W10Home, 4GB, 64GB, 1 Yr CaR	80XF0017UK	<b>£207.90</b>
Lenovo Miix 320 Tablet, Z8350, W10Pro, 4GB, 64GB, 1 Yr CaR	80XF002KUK	<b>£237.60</b>
Lenovo Miix 320 Tablet, Z8350, W10Pro, 4GB, 64GB, 4G WWAN 1 Yr CaR	80XF002PUK	<b>£297.00</b>
Lenovo Miix 320 Tablet, Z8350, W10Pro, 4GB, 128GB, 4G WWAN 1 Yr CaR	80XF002TUK	<b>£338.00</b>
Lenovo Miix 520 Tablet, i3-7130U, W10Home, 4GB, 128GB, 1 Yr NBD On-site With Keyboard	81CG01EXUK	<b>£556.00</b>
Lenovo Miix 520 Tablet, i3-7130U, 4GB, 128GB, 1 Yr NBD On-site With Keyboard	20M30008UK	<b>£596.40</b>
Lenovo Miix 520 Tablet, i3-7130U, W10Pro, 4GB, 128GB, 1 Yr NBD On-site With Keyboard 4G WWAN	20M3001FUK	<b>£654.15</b>
Lenovo Miix 520 Tablet, i5-8250U, W10Pro, 8GB, 256GB, 1 Yr NBD On-site With Keyboard	20M3000DUK	<b>£698.25</b>
Lenovo Miix 520 Tablet, i5-8250U, W10Pro, 8GB, 256GB, 1 Yr NBD On-site With Keyboard 4G WWAN	20M3003DUK	<b>£756.00</b>

Throughout the duration of the framework, XMA have committed to offer a consistent discount from list price on Dell tablet devices. Dell Latitude 5285 Tablet – 46.60% discount from list for all customers with an additional 9% discount for a promotional period (initially until the 31st of March 2018), taking the total discount from list across the Dell tablet device range to 55.6%.



## Dell Latitude 5285

- Intel Core i5-7300U vPro
- Windows 10 Professional
- 12.3 inch (1920 x 1280) Touch
- 8GB
- 128GB SSD
- Latitude Travel Keyboard
- TPM Chip
- 3 year NBD On-Site Warranty

from  
**£945.28**  
 210-AKSN-3YR

Description	Product Code	Price
<b>HP Accessories</b>		
Dell Latitude 5285 with 4G/LTE upgrade	210-AKSN-3YR-4G	<b>£989.68</b>
Dock	452-BCDJ	<b>£105.25</b>
Stylus	750-AAVP	<b>£34.76</b>
Wireless Mouse	570-AAIH	<b>£20.96</b>
Headphones with microphone	624-BBBF	<b>£12.98</b>
Power Supply Unit	470-ABSF	<b>£14.90</b>
Dell 5285 Travel Keyboard	580-AGFR	<b>£76.68</b>
Dell XPS13 Executive Leather Attache	460-BBMZ	<b>£34.71</b>
3-4 Year Next Business Day On-Site Warranty for 5285	210-AFCS-4YR	<b>£63.25</b>
4-5 Year Next Business Day On-Site Warranty for 5285	210-AFCS-5YR	<b>£94.40</b>

Throughout the duration of the framework, XMA have committed to offer a consistent discount from list price on Microsoft Surface tablet devices. Microsoft Surface Pro (2017) Tablet – 13.24% discount from list for all customers, with an additional 2% discount on the Microsoft Surface Pro 2017 (non LTE models) for education customers, taking the total education discount from list to 15.24% (non LTE models).

## Microsoft Surface Pro (2017), Windows 10 Pro, 4GB, 128GB (Wi-Fi) with New Pen and Black Keyboard Type Cover



- i5 (6th Gen) Processor
- Windows 10 Professional
- 12.3 inch (2736 x 1824) touch display
- 4GB
- 128GB SSD drive
- Intel HD Graphics 515
- TPM Chip
- 1 year pick up and return Warranty

from  
**Education Price**  
**£850.41**  
**Non-Education Price**  
**£870.47**  
 FJU-00002-GOV

Description	Product Code	Non-education Price	Education Price
<b>Microsoft Surface Accessories</b>			
Surface Pro 128GB - Intel m3 Processor - 4GB RAM - Windows 10 - 1 year warranty - inc New Pen and Black Keyboard Type Cover	FJS-00002-GOV	<b>£740.33</b>	<b>£723.27</b>
Surface Pro 256GB - Intel Core i5 Processor - 8GB RAM - Windows 10 - 1 year warranty - inc New Pen and Black Keyboard Type Cover	FJY-00002-GOV	<b>£1,065.68</b>	<b>£1,041.12</b>
Surface Pro 256GB - Intel Core i7 Processor - 8GB RAM - Windows 10 - 1 year warranty - inc New Pen and Black Keyboard Type Cover	FKG-00002-GOV	<b>£1,282.58</b>	<b>£1,253.02</b>
Surface Pro 512GB - Intel Core i7 Processor - 16GB RAM - Windows 10 - 1 year warranty - inc New Pen and Black Keyboard Type Cover	FKJ-00002-GOV	<b>£1,716.38</b>	<b>£1,676.82</b>
Surface Pro 1TB - Intel Core i7 Processor - 16GB RAM - Windows 10 - 1 year warranty - inc New Pen and Black Keyboard Type Cover	FKL-00002-GOV	<b>£2,114.04</b>	<b>£2,065.30</b>
Surface Pro LTE 128GB - Intel Core i5 Processor - 4GB RAM - Windows 10 - 1 year warranty - inc New Pen and Black Keyboard Type Cover	GWL-00002-GOV	<b>£978.92</b>	
Surface Pro LTE 256GB - Intel Core i5 Processor - 8GB RAM - Windows 10 - 1 year warranty - inc New Pen and Black Keyboard Type Cover	GWP-00002-GOV	<b>£1,174.13</b>	
Microsoft® Book2 13in i5 8GB 256GB - Windows 10 Pro - 1 year warranty - Includes Power Supply in Box	HMX-00003	<b>£1,083.78</b>	<b>£1,058.80</b>
Microsoft® Book2 13in i7 8GB 256GB GPU - Windows 10 Pro - 1 year warranty - Includes Power Supply in Box	HN6-00003	<b>£1,445.27</b>	<b>£1,411.96</b>
Microsoft® Book2 13in i7 16GB 512GB GPU - Windows 10 Pro - 1 year warranty - Includes Power Supply in Box	HNM-00003	<b>£1,806.78</b>	<b>£1,765.13</b>
Microsoft® Book2 13in i7 16GB 1TB GPU - Windows 10 Pro - 1 year warranty - Includes Power Supply in Box	HNQ-00003	<b>£2,168.28</b>	<b>£2,118.30</b>

Description	Product Code	Price
<b>Microsoft Surface Accessories</b>		
Surface Pro Keyboard Type Cover - Black <b>**NEW**</b>	FMN-00003	<b>£90.37</b>
Surface Pro Signa Fingerprint ReaderKeyboard Type Cover - Black <b>**NEW**</b>	GKG-00003	<b>£108.44</b>
Surface Pro Signa Keyboard Type Cover - Aqua <b>**NEW**</b>	FFQ-00063	<b>£108.44</b>
Surface Pro Signa Keyboard Type Cover - Burgundy <b>**NEW**</b>	FFQ-00043	<b>£108.44</b>
Surface Pro Signa Keyboard Type Cover - Cobalt Blue <b>**NEW**</b>	FFQ-00023	<b>£108.44</b>
Surface Pro Signa Keyboard Type Cover - Platinum <b>**NEW**</b>	FFQ-00003	<b>£108.44</b>
Microsoft ARC Touch Bluetooth Mouse - Black	P9X-00003	<b>£43.37</b>
Microsoft Surface Bluetooth Mouse - Grey	3YR-00002	<b>£32.53</b>
Microsoft Surface Ergonomic Bluetooth Keyboard - Grey	3SQ-00010	<b>£86.75</b>
Microsoft Surface Bluetooth Keyboard - Grey	3YJ-00003	<b>£65.06</b>
Dux for Microsoft Surface Pro4 - Black (Educ)	STM222103L01EDU	<b>£25.99</b>
Dux for Microsoft Surface Pro4 - Blue (Educ)	STM222103L25EDU	<b>£25.99</b>

Carrier 20 Cart™  
Also available:  
Carrier 30 Cart™  
Carrier 40 Cart™



## Designed by Teachers, for Teachers.

Technology has many advantages in the classroom, but unlike textbooks, Chromebooks, laptops and tablets have to be 'managed'. LocknCharge helps solve this problem. It is world famous for its unique and innovative baskets, which keep devices safe and reduce the time spent by teachers in distributing devices, as well as the time spent by students queuing up to put them away, compared to a traditional cabinet style solution.

Foulds school purchased Chromebooks and LocknCharge Carrier 20 carts last year and is already seeing the benefits.

Mrs Browett, Head Teacher and previous Head of ICT, says:  
"Our school building is old and the infrastructure poses problems for us in terms of ICT. We were pleased with how the Chromebooks were supporting teaching and learning but were struggling with storing and charging them. We were won over by the fact it has one central plug and by the fact it is so secure. It was the best option for us".

Other solutions include:



iQ 10 Charging Station™



Carrier 10 Charging Station™

LocknCharge Carrier Carts are designed to work with almost any device. Equipped with Large Baskets by LocknCharge, Carrier Carts are compatible with smaller tablets, right up to a 13" Chromebook. And if you decide to go bigger, a device rack is available that caters for devices up to 17" in size.

LocknCharge Carrier Carts also feature a remote controlled ECO Safe Charge™ power management system. ECO Safe Charge ensures devices are charged safely and prevents the possibility of an overload.

A LocknCharge purchase is a smart choice for ensuring the devices you have today and the devices you have in the future will be charged and secure.

**LocknCharge. It just makes life easier.**





# Training and Services

Our experienced team includes both Curriculum Specialists with backgrounds in education and Technical Specialists who are experts in the deployment of tablet technology.

This unique mix of skills allows us to support you with all aspects of your mobile device deployment - from planning to ongoing support.

Planning	<p><b>Tablet Vision and Plan for SMT</b> A vision and plan session ensures that key stakeholders in your school are aware of and have thought through the many considerations that come along with a mobile device deployment.</p> <p>Our team have been involved in the deployments of 10s of 1000s of mobile devices across the UK and will highlight some of the hidden benefits and how to avoid any pitfalls.</p>	<p><b>Platform:</b> Not platform specific</p> <p><b>Cost:</b> £325/half day £600/full day</p>
	<p><b>Managing Shared Sets of Tablets</b> Our technical experts will help design a workflow for managing shared sets of tablet devices in your school including how to charge and sync effectively.</p>	<p><b>Platform:</b> iPad, Android or Windows</p> <p><b>Cost:</b> £325/half day £600/full day</p>
Deployment	<p><b>Managing Tablets One to One</b> Our technical experts will help propose a solution to manage devices that are allocated to pupils and that go home at night.</p>	<p><b>Platform:</b> iPad, Android or Windows</p> <p><b>Cost:</b> £325/half day £600/full day</p>
	<p><b>Apple Professional Development</b> For schools with iPad, Apple's catalogue of Professional Development courses will help maintain the momentum of your rollout. These workshops can be delivered at your school or centrally at your local authority. Workshops include leadership sessions, iOS foundation topics and curriculum specific courses.</p>	<p><b>Platform:</b> iPad</p> <p><b>Cost:</b> £325/half day £600/full day</p>
On-going	<p><b>Download the latest catalogue from <a href="http://xma.co.uk/apd">xma.co.uk/apd</a></b></p>	

## Bespoke Training and Consultancy

We know that each and every school has their own specific needs and we recognise this with our bespoke training and consultancy services. Contact your account manager to discuss your requirements and we will build a package of training and consultancy to be delivered how and when is most suitable to you.

**Platform:** Not platform specific, iPad, Android or Windows  
**Cost:** Priced on request

## Training offers

**FREE Half Day Apple Professional Development Workshop**  
With purchase of 25 iPads.

**FREE Full Day Apple Professional Development Workshop**  
With purchase of 50 iPads.



# Device Management

As mobile devices like tablets are designed to expand learning outside of school hours, it is important to consider how to manage them and deliver apps to them when they are outside of your network.

Mobile Device Management (MDM) solutions allow you to monitor, support and secure mobile devices over the air. With iPad, MDM can also manage and deploy apps purchased from Apple's Volume Purchase Programme.

## JAMF Pro for iOS



### Mobile Device Manager from airwatch

By concentrating on Apple, Jamf provides an industry-leading EMM solution that helps you empower your users with iPad and iPhone.

- You can integrate with Apple's Device Enrolment Program (DEP) to deploy without ever touching the device
- Monitor hardware and software distribution by user or device, for more productive planning and budgeting
- Leverage the world class native security tools that Apple builds into every device
- Maximise existing third-party tools, distribute through the cloud, and tie into your existing user directory
- Our proprietary Self Service app gives users one-stop, on-demand access to organisationally approved apps, software and content — and lets them apply system configs and run routine aintenance tasks all without pestering IT
- Ensure your peace of mind with remote lock and wipe, automated patches, and by reporting on backup status

## JAMF Pro for macOS

Since 2002, Jamf has been helping organisations around the globe succeed with Apple. Long before Apple became the world's most valuable brand, Jamf Pro provided IT with the ability to automate the tasks associated with device deployment and management – all while empowering device users to be more creative, productive, and happier.

- Jamf products are built exclusively for Apple and provide immediate, day-zero support for new macOS releases. Leverage Apple deployment programs and security tools to enjoy a complete ecosystem of Mac management capabilities
- Create a custom app catalog with Jamf Pro Self Service and enable users to install IT-approved apps and settings on their Macs. Notify users when new tools and content become available, and empower them to do their most productive and uninterrupted work
- The Jamf Agent component of Jamf Pro gives you unlimited flexibility and control for advanced management. Exclusive patching capabilities help automate Apple and third-party software updates
- In addition to comprehensive Mac inventory, Jamf Pro seamlessly pairs with Microsoft System Center Configuration Manager (SCCM) to combine Windows and Mac inventory data into a single pane of glass – allowing you to report on all of your assets from SCCM

## Featured MDM Partner - AirWatch

### Mobile Device Manager from airwatch

AirWatch is helping businesses and public sector bodies to embrace the next generation of mobile working. With AirWatch, you can track all mobile assets across your estate, configure policies and settings, distribute apps and secure access to networks and resources all through our web-based console.



AirWatch allows IT administrators to ensure devices are compliant with policies and monitor violations in real time. This empowers you to maximise your mobile investment by increasing IT efficiency and reducing costs associated with managing mobility. AirWatch is focused on the public sector, and has a dedicated team of account executives who understand the market, as well as a specific R&D team. Public sector-specific pricing models and discounts are available.

(All trading with Jamf is in US dollars – GBP end user pricing will be subject to US dollar exchange rates)

Contact the team at XMA who can advise on an appropriate MDM solution for your school.

Call to 0845 688 8775

Visit [shop.xma.co.uk](http://shop.xma.co.uk)

Email [scotlandsales@xma.co.uk](mailto:scotlandsales@xma.co.uk)

Follow us @WeareXMA



## About optional MendIT Insurance

**MendIT Insurance is suitable for all makes and models of tablets and notebooks, providing protection against those everyday mishaps that occur at home, work or on holiday. Whether physical, liquid, fire or flood damage, MendIT insurance has you protected**

With an easy claims process and fully trained and accredited engineers, MendIT aim to have your device either repaired, or replaced and returned to you within the shortest time possible.

Examples of Accidental Damage can be dropping your device on to a hard surface, such as a wooden or concrete floor, resulting in a cracked/smashed screen/case. Liquid damage can consist of either a drinks spillage or caught in the rain.



### Provision and Process

- You will receive insurance documents and a policy number after product registration
- You will receive worldwide cover and no excess on the policy
- To make a claim online visit [www.compucover.co.uk/claims](http://www.compucover.co.uk/claims)
- Claims must be reported within 14 days of the event
- MendIT will arrange collect of the defective device, repair and return it to your location (UK nationwide)
- MendIT will incur all repair and logistical costs during this process
- Examples of accidental damage cover include drops, liquid damage and accidental breakage

MendIT Insurance must be purchased during the manufacturer's standard warranty period (check guidance with the device or on the manufacturer's website). Your policy will begin from the date you purchased your MendIT insurance.

MendIT is an Appointed Representative of Summit Insurance Services Limited, and regulated by the Financial Services Authority (FSA). Summit Insurance Services Ltd's FSA Register No. 300172

## Accessories and Upgrades

We offer a whole range of accessories for mobile devices to ensure you get the most out of your purchase. From protective cases, to power adapters and batteries, earphones, headphones, keyboards, charging units, adapters to connect your device up to all sorts of displays and projectors, we have it all. There are new accessories appearing on the market all the time and we keep our ears close to the ground to make sure we can supply them for you.

If you are looking for a device with additional storage or extra functionality, such as cellular connectivity, then we can offer these too. Please log onto the XMA shop for full details of part codes, descriptions and prices:  
<https://shop.xma.co.uk>

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## Insurance

When purchasing Mobile Workstations outright, XMA can provide options for accidental damage and theft insurance. The cover offered has no excess to pay and covers the device at work, home and even whilst travelling internationally.

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## Warranty Extension

Every device offered on the framework includes a collect and return warranty, all administered by XMA via our helpline and online framework portal. XMA can extend the term of the warranty to 3 years and provide onsite options. Where data security is especially important we can provide options that allow you to retain the storage from a faulty device or have us destroy it onsite.

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## Services

XMA can offer a number of services to assist in the deployment of mobile devices in your school or institution. We can asset tag or laser etch (minimum 10 units) your devices with asset numbers and your institution's logo, pre-configure your devices with applications and settings and store your device in our bonded warehouse for staged rollouts.



# Sales and Services

## Get Advice and Order

XMA's team in Glasgow can advise you on the devices available under this framework as well as associated accessories and services. Contact the team by phone or e-mail using the details below.

Call **0115 846 4100** **Monday to Friday, 09.00 - 17.30**  
Visit **[shop.xma.co.uk](https://shop.xma.co.uk)**

Our dedicated ordering portal, XMA Shop, is available now offering access to pricing, online ordering, order tracking and more. <https://shop.xma.co.uk>

## Delivery and Returns

Standard items will be delivered within 10 working days. Non standard (upgraded or downgraded) items with configuration may take up to 20 working days. XMA's customer service team can advise you on the status of your order and manage returns. Contact the team by phone or e-mail using the details below.

Call **0115 8464100** **Monday to Friday, 09.00 - 17.30**  
Email **[ScotlandOrders@xma.co.uk](mailto:ScotlandOrders@xma.co.uk)**

## Framework Team

### Framework Account Managers

For advice on which of the framework devices is best for your institution, speak to our Framework Account Managers. This team can also provide help on any accessories and services that you require to go alongside them.

**Scott Langan**  
[scott.langan@xma.co.uk](mailto:scott.langan@xma.co.uk)  
0115 846 4352

**David Warren**  
[david.warren@xma.co.uk](mailto:david.warren@xma.co.uk)  
0115 846 4217

**Martin Tamburrini**  
[martin.tamburrini@xma.co.uk](mailto:martin.tamburrini@xma.co.uk)  
0115 846 4219

**Mark Walker**  
[mark.walker@xma.co.uk](mailto:mark.walker@xma.co.uk)  
0115 846 4218

**John Coyle**  
[john.coyle@xma.co.uk](mailto:john.coyle@xma.co.uk)  
0115 846 4339

### Order Management Specialists

If you have already placed an order and want an update or to make a change, contact our Glasgow based Order Management Specialist.

**Helen Ross**  
[helen.ross@xma.co.uk](mailto:helen.ross@xma.co.uk)  
0115 846 4100

**Ioana Calarasu**  
[ioana.calarasu@xma.co.uk](mailto:ioana.calarasu@xma.co.uk)  
0115 846 4118

### Framework Managers

If you have any issues that you need to escalate, and the Framework Account Managers can't help, then contact the Framework Managers who have overall responsibility for the framework.

**Kenny Macniven**  
[kenny.macniven@xma.co.uk](mailto:kenny.macniven@xma.co.uk)  
0115 846 4221



## Technical Support and Dead on Arrival (DOA)

Every device offered on the framework includes a collect and return warranty. That means if something goes wrong that we can't help you with over the phone, we will arrange to have the device collected, repaired and returned to you.

If a problem develops with a device purchased through the framework, call our help desk on the number below, ensuring you have the device in front of you and the serial number to hand. We may ask you to perform some basic troubleshooting that could get you back up and running immediately.

Call 0115 918 3540 **Monday to Friday, 08.00 - 18.00**

If you prefer to e-mail us with details of the problem, use the address below.

Email [ScotlandWarranty@xma.co.uk](mailto:ScotlandWarranty@xma.co.uk)

**These details should also be used to report any devices that are Dead On Arrival (DOA) i.e. they do not function as expected out of the box, within 30 days of delivery.**

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## Warranty Cover

### What is covered by standard warranty?

- Any hardware failure or defect under conditions of normal use during the 1 year life of the limited warranty
- A battery which has depleted to less than 50% of its capacity
- Any manufacturer options or accessories sold as standard at the original point of sale and which are specifically designed and authorized for the device under cover

### What is not covered by warranty?

- A battery that has a reduced capacity but still holding more than 50% of its charge
- Damage to the machine or lack of functionality caused by fluid or accidental damage
- Cosmetic damage
- Software and applications other than where exclusively supported by the manufacturer under their standard warranty
- Defective media retention – an enhanced warranty service is offered for institutions that require to maintain device storage or have it securely destroyed.



## We are XMA.

Ensure you have the most up-to-date framework buyer's guide by visiting the framework portal at [www.xma.co.uk/scotland](http://www.xma.co.uk/scotland)

If you have any questions relating to the framework contact us with these details.

0845 688 8775

[scotlandsales@xma.co.uk](mailto:scotlandsales@xma.co.uk)  
[www.xma.co.uk](http://www.xma.co.uk)

 Follow us @WeareXMA

 Follow us on LinkedIn

XMA, Wilford Industrial Estate, Ruddington Lane, Wilford,  
Nottingham, NG11 7EP

Company Number: 2051703 (registered in England)

VAT Registration Number: 115 0919 37