

# Overview for Contract

*Prior to utilizing a contract, the user should read the contract in it's entirety.*

## DESCRIPTION

### Contact Information:

VWR

1-800-947-4270 x4034

Account Representative

\* Statewide Contract for purchase of all general laboratories supplies. This contract does not include service or maintenance.

## CONTRACT INFO

Contract Number & Title	4600012524 Laboratory Supplies
Number of Suppliers	1 - VWR International Inc.
Validity Period	08/01/2007 to 07/31/2009 with optional three 1-year renewals.
DGS Point of Contact	Liz Bollinger, Commodity Specialist
Contact Phone #	717-346-3276
Email	<a href="mailto:ebollinger@state.pa.us">ebollinger@state.pa.us</a>

## PRICING HIGHLIGHTS

\* Lot 1 - Core List - Firm Fixed Pricing. Core pricing can be found on Exhibit C. Core pricing will automatically be established on the dedicated CWOPA website provided by VWR.

\* Lot 1a - Non Core items. Pricing is percentage discount off Contractor's Catalog Published Price List for the 1st year. Contractor is allowed to submit new catalog pricing once every 12 months and must be approved by DGS.

\* Corning Branded items - Firm Fixed Pricing can be found on Attachment entitled Corning Pricing 6-25-07.

## PROCESS TO PURCHASE

\* Purchasing will be managed through a dedicated website provided by VWR for all CWOPA personnel with required logon authorization. All pricing reflected will be FOB Delivered cost.

\* **MINIMUM ORDER:** Minimum order value is \$50 with that price being delivered cost to include freight. Orders less than \$50 may be imposed a freight cost at the discretion of the contractor.

\* **SAP Contract # 4600012524**

\* **Supplier # 171910**

\* Payment through dedicated CWOPA website can be made via P-card. Access dedicated website through [www.vwr.com](http://www.vwr.com) and authorized login information.



All using Agencies of the Commonwealth, Participating Political  
Subdivision, Authorities, Private Colleges and Universities

**REPRINT** Page 1 of 1  
**Contract No. 4600012524**  
**Contract Original Approval Date: 08/28/2007**

**Purchasing Agent:**  
**Name:** Liz Bollinger  
**Phone:** 717-346-3276  
**Fax:** 717-346-3820

Valid from/to: 09/10/2007 - 09/10/2009

**Please Deliver To:**

To be determined at the  
time of the Purchase Order  
unless specified below

**Your SAP Vendor Number With Us: 171910**

**Supplier Name/Address:**

VWR INTERNATIONAL INC  
 1310 GOSHEN PARKWAY  
 WEST CHESTER PA 19380-5985  
 USA  
 Supplier Telephone No: 800-932-5000  
 Supplier Fax No.: 856-241-7888

Your Quotation:                      Date:  
 Collective No.:  
 Our Quotation:

**Payment Terms:**  
 NET 30

The Commonwealth of Pennsylvania, through the Department of General Services, accepts the submission of the Bidder/Contractor for the awarded item(s) at the price(s) set forth below in accordance with: 1) the RFQ submitted by the Bidder/Contractor, if any; 2) the documents attached to this Contract or incorporated by reference, if any, and 3) the contract terms and conditions stored on the website address at [www.dgs.state.pa.us](http://www.dgs.state.pa.us) for this type of Contract as of the date of the RFQ, if any, or other solicitation for this Contract, all of which, as appropriate, are incorporated herein by reference. When the Bidder/Contractor receives an order from a Commonwealth agency, the order constitutes the Bidder/Contractor's authority to furnish the item(s) to the agency at the time(s) and place(s) specified in the order. RFQ, as used herein, means Request for Quotations, Invitation for Bids, Invitation to Qualify, or Request for Proposals, as appropriate.

Item	Material/Service Desc	Est Qty	UOM	Net Price	Per Unit	Total
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10	General Laboratory Supplies	0.00		0.00	0	0.00
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**Item Text**

This contract consists of a Core List with fixed firm pricing and Non Core items with a percentage discount off Catalog List Price. The Core List pricing can be viewed in the attached spreadsheet. The Non Core items are all remaining items in VWR's catalog. The discount on non core items is 32.5%. CWOPA gains access to all non core items through [vwr.com](http://vwr.com) which enables access through login to the dedicated CWOPA website.

Payment through the dedicated CWOPA website can be made via P-card.

**General Requirements for all Items:**

No further information for this contract.

**Estimated Total Value:**  
 \$ 15,000,000.00  
 Currency: USD

**CONTRACT  
FOR  
Laboratory Supplies**

This Contract For Laboratory Supplies ("Contract") is entered into this 10<sup>th</sup> day of SEPT, 2007, by and between the Commonwealth of Pennsylvania acting through the Department of General Services ("DGS") and VWR International ("Contractor").

WHEREAS, DGS issued a Request For Proposals for Laboratory Supplies RFP No. CN00023973 ("RFP"); and

WHEREAS, Contractor submitted a proposal in response to the RFP; and

WHEREAS, Contractor's proposal was selected for the negotiations phase of the RFP process; and

WHEREAS, in response to the DGS negotiations request, Contractor submitted a Final Price Submittal; and

WHEREAS, DGS determined that Contractor's proposal was the most advantageous to the Commonwealth for Lots 1 and 1a after taking into consideration all of the evaluation factors set forth in the RFP and selected Contractor for contract negotiations; and

WHEREAS, DGS and Contractor negotiated this Contract as their final and entire agreement in regard to the supply and delivery of Laboratory Supplies to the Commonwealth.

NOW THEREFORE, intending to be legally bound hereby, DGS and Contractor agree as follows:

1. Contractor shall, in accordance with the terms and conditions of this Contract, supply and deliver Laboratory Supplies to Commonwealth executive and independent agencies.
2. Commonwealth executive and independent agencies shall procure their requirements for Laboratory Supplies in accordance with the terms and conditions of this Contract.

3. DGS and Contractor agree to be bound to the Special Terms and Conditions attached hereto as Exhibit A and made part of this Contract.
4. Contractor agrees to supply and deliver the Laboratory Supplies listed in its Final Price Submittal, which is attached hereto as Exhibit C and made a part hereof, at the prices listed for those items in Exhibit C. The Final Cost Submittal reflects negotiated fixed prices for Lot 1 (Core List) and additional Corning Brand items. Any changes to the Core List shall be in accordance with the RFP Part I, Section IV. Contractor shall grant a 32.5% discount for all Lot 1a (Non Core) items.
5. This Contract is comprised of the following documents, which are listed in order of precedence in the event of a conflict between these documents:
  - a. The Special Terms and Conditions set forth in Exhibit A, which is attached hereto and made a part hereof.
  - b. The Standard Contract Terms And Conditions For Department of General Services Statewide Contracts For Supplies – SAP, GSPUR12E(SAP) Rev. 05/07/04, attached hereto as Exhibit B and made a part hereof.
  - c. Contractor's Final Price Submittal, which is attached hereto as Exhibit C and made a part hereof.
  - d. The RFP, including all of the referenced Appendices and as revised by all Addenda issued thereto, which is attached hereto as Exhibit D and made a part hereof.
  - e. Contractor's Disadvantaged Business Submittal set forth in Exhibit E, which is attached hereto and made a part hereof.
  - f. Contractor's original Technical Submittal, which is attached hereto as Exhibit F and made a part hereof.
6. The fully-executed Contract shall not contain "ink" signatures by the Commonwealth. After signature by the Contractor on this document, the Contract will be submitted for required Commonwealth approvals through the Commonwealth's SAP system. The Contract will be effective following the final Commonwealth approval.

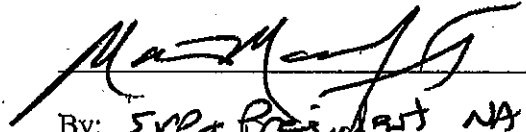
IN WITNESS WHEREOF, the parties have signed this Contract.

Witness:

By: \_\_\_\_\_  
(Assistant) Secretary

\_\_\_\_\_  
Printed Name/Date

Contractor:

  
By: SVPO President NALS  
(Vice) President

MATTHEW MARGIANT  
Printed Name/Date

91-1319190  
Federal I.D. Number

**Exhibit A to Contract 4600012524**

**Special Terms and Conditions**

## Attachment A

### Special Terms and Conditions Contract No. 4600012524

- A. The Commonwealth and the Contract have agreed to the following changes or additions to the *Standard Contract Terms and Conditions for Department of General Services Statewide Contracts for Supplies – SAP, GSPUR-12E (SAP), Rev. 5/07/04.*

#### 11. Warranty

The Contractor warrants that all item(s) furnished by the Contractor, its agents and subcontractors shall be free and clear of any defects in workmanship or materials. The Contractor shall pass through to the Commonwealth the manufacturer's warranty for all parts or supplies provided under the Contract. The Contractor shall correct any problem with the service and/or replace any defective part with a part of equivalent or superior quality without any additional cost to the Commonwealth.

VWR hereby disclaims all other warranties or guarantees with respect to the subject matter of this agreement, whether statutory, written, oral, express, or implied including, without limitation, any warranty of merchantability, suitability or fitness for a particular purpose.

#### 16. Commonwealth Held Harmless

- a. The Contractor shall hold the Commonwealth harmless from and indemnify the Commonwealth against any and all third party claims, demands and actions solely based upon or arising out of any activities performed by the Contractor and its employees and agents under this Contract, provided the Commonwealth gives Contractor prompt notice of any such claim of which it learns. Pursuant to the Commonwealth Attorneys Act (71 P.S. Section 732-101, et seq.), the Office of Attorney General (OAG) has the sole authority to represent the Commonwealth in actions brought against the Commonwealth. The OAG may, however, in its sole discretion and under such terms as it deems appropriate, delegate its right of defense. If OAG delegates the defense to the Contractor, the Commonwealth will cooperate with all reasonable requests of Contractor made in the defense of such suits.
- b. Notwithstanding the above, neither party shall enter into any settlement without the other party's written consent, which shall not be unreasonably withheld. The Commonwealth may, in its sole discretion, allow the Contractor to control the defense and any related settlement negotiations.

#### 17. Audit Provisions

The Commonwealth shall have the right, at reasonable times and at a site designated by the Commonwealth, to audit the books, documents and records of the Contractor to the extent that the books, documents and records relate to costs or pricing data for the Contract. The Contractor agrees to maintain records which will support the prices charged and costs incurred for the Contract.

The Contractor shall preserve books, documents, and records that relate to costs or pricing data for the Contract for a period of three (3) years from the date of final payment. The Contractor shall give full and free access to all records pertaining to this Contract to the Commonwealth and/or its

authorized representatives, provided that the Commonwealth provide reasonable notice of its intent to conduct and audit, that any such access be limited to the hours of operation of the Contractor and that any authorized representative agree to hold all confidential information of Contractor in confidence to the extent allowed by the *Right-to Know Law*, 65 P.S. § 66.1—66.9 or other applicable statute or regulation.

## **19. Default**

- a. The Commonwealth may, subject to the provisions of Paragraph 20, Force Majeure, and in addition to its other rights under the Contract, declare the Contractor in default by written notice thereof to the Contractor for any of the reasons listed in subparagraphs a.1. through a.9. of this Paragraph. The Commonwealth shall provide the Contractor a thirty (30) day cure period which shall commence on the date of the written notice. If the reasons for the default have not been corrected during the thirty (30) day cure period, the Commonwealth may terminate by written notice (as provided in Paragraph 21, Termination Provisions) the whole or any part of this Contract including a purchase order.
  - 1) Failure to deliver the awarded item(s) within the time frame specified in the Contract or contract purchase order or as otherwise specified;
  - 2) A pattern of improper deliveries that are uncorrected by the Contractor;
  - 3) Failure to provide an item(s) which is in conformance with the specifications referenced in the Invitation for Bids;
  - 4) A consistent pattern of deliveries of defective items that are uncorrected by the Contractor;
  - 5) Failure or refusal to remove and replace any item(s) rejected as defective or nonconforming within (15) days after notification;
  - 6) Insolvency or bankruptcy;
  - 7) Assignment made for the benefit of creditors;
  - 8) Failure to protect, to repair, or to make good any damage or injury to property; or
  - 9) Breach of any provision of this Contract.
- b. In the event that the Commonwealth terminates this Contract in whole or in part as provided in Subparagraph a. above, the Commonwealth may procure, upon such terms and conditions and in such manner as it determines, on item(s) similar or identical to those so terminated, and the Contractor shall be liable to the Commonwealth for any reasonable excess costs for such similar or identical item(s) included within the terminated part of the Contract.
- c. If the Contract is terminated in whole or in part as provided in Subparagraph a. above, the Commonwealth, in addition to any other rights provided in this paragraph, may require the Contractor to transfer title and deliver immediately to the Commonwealth in the manner to the extent directed by the Department of General Services, such partially manufactured or delivered item(s) as the Contractor has specifically produced or specifically acquired for the performance of such part of the Contract as has been terminated. Except as provided below,



payment for any partially manufactured or delivered item(s) accepted by the Commonwealth shall be in an amount agreed upon by the Contractor and the Commonwealth. The Commonwealth may withhold from amounts otherwise due the Contractor for such partially manufactured or delivered item(s), such sum as the Commonwealth determines to be necessary to protect the Commonwealth against loss.

- d. The rights and remedies of the Commonwealth provided in this paragraph shall not be exclusive and are in addition to any other rights and remedies provided by law or under this Contract.
- e. The Commonwealth's failure to exercise any rights or remedies provided in this paragraph shall not be construed to be a waiver by the Commonwealth of its rights and remedies in regard to the event of default or any succeeding event of default.
- f. Following exhaustion of the Contractor's administrative remedies as set forth in Paragraph 22, the Contractor's exclusive remedy shall be to seek damages in the Board of Claims.

### **33. Confidential Information of Contractor**

The Commonwealth shall keep all confidential information disclosed by the Contractor confidential and shall only use such information in connection with this Contract to the extent allowed by the *Right-to Know Law*, 65 P.S. § 66.1—66.9 or other applicable statute or regulation.

#### **B. Negotiated Incentives**

The Commonwealth and the Contractor have negotiated additional incentives which are set forth in the June 20, 2007, letter from Christopher Patti, Area Vice President, for Contractor. To the extent that the incentives in the June 20, 2007, letter exceed those listed in Contractor's Technical Proposal, the June 20, 2007, letter shall prevail. The June 20, 2007, letter is attached to these Special Terms and Conditions and incorporated by reference.

#### **C. Disadvantaged Business Proposal**

In its Disadvantaged Business submittal evaluation Contractor proposed utilizing three disadvantaged businesses. Evaluation points were only given for the utilization of Diamond Transportation. No evaluation points were given for WestNet and Decision Distribution. VWR affirms its commitment to Diamond Transportation and WestNet as set forth in its Disadvantaged Business Proposal. Contractor will not be utilizing Decision Distribution.



Supplier Partnerships for Customer Solutions

VWR International, Inc.  
1050 Satellite Boulevard, Suwanee, GA 30024-0906  
(770) 495-1000, www.vwr.com

June 20, 2007

Elizabeth Bollinger  
Department of General Services  
Forum Place 6<sup>th</sup> Floor  
555 Walnut Street  
Harrisburg, PA 17101

Dear Liz:

Thanks for taking the time to speak with me last week in regards to our proposal. During our conversation we discussed several topics that I wanted to summarize in this letter. Below is a summary of our discussion and the proposal that VWR has submitted.

VWR has offered the following in its proposal:

-32.5% discount for Lot 1A Non-Core Items

-Lot 1 has been revised from our original proposal and can be referenced on attachment, "Lot 1 Revised"

-Corning pricing has been updated specifically on certain items and we have revised our original submission on several items and have enclosed on attachment, "Corning Final Revised".

-VWR will be selling 3 different sizes of gloves for a 120 period while our supplies last as these are discontinued gloves. Upon execution of this contract we will establish specific part #'s. These gloves will be sold at \$20/case.

-VWR will be offering an e-commerce incentive of \$2/line for the first 90 days of the agreement. Once the first 90 days have passed we will revert back to the original incentive of \$1/line.

-VWR has offered several growth incentives, which can be referenced under attachment "Rebate Incentives".

-VWR will also be utilizing Diamond Transportation a DGS DB Certified Company to handle certain logistic functions and handle certain product lines. In addition, VWR will also be utilizing WestNet to help procure certain products under the scope of this agreement. We understand

that they are not a DGS DB certified company. With your assistance we will work with WestNet to see if they can become a DGS DB certified company.

Thank you in advance for your continued support of VWR we look forward to working with you during the course of this agreement. If you have any questions in regards to this letter or need further clarification on any of the points referenced please reach me in my office at 856-467-7846 or via e-mail at [chris\\_patti@vwrsp.com](mailto:chris_patti@vwrsp.com).

Sincerely,

Christopher Patti  
VWR International  
Area Vice President

**Exhibit B to Contract 4600012524**

**Contract Terms and Conditions**

**STANDARD CONTRACT  
TERMS AND CONDITIONS  
FOR STATEWIDE CONTRACTS FOR SUPPLIES**

**1. TERM OF CONTRACT**

The term of the Contract shall commence on the Effective Date (as defined below) and shall end on the Expiration Date identified in the Contract, subject to the other provisions of the Contract.

The Effective Date shall be: a) the date the Contract has been fully executed by the Contractor and by the Commonwealth and all approvals required by Commonwealth contracting procedures have been obtained or b) the date referenced in the Special Contract Terms and, Conditions and whichever is later. The Contract shall not be a legally binding contract until after the fully-executed Contract has been sent to the Contractor.

The Contractor shall not start performance until all of the following have occurred: a. the Effective Date has arrived; b. the Contractor has received a copy of the fully-executed Contract; and c. the Contractor has received a contract purchase order from a Commonwealth agency. The Commonwealth shall not be liable to pay the Contractor for any supply furnished or work performed or expenses incurred before the Effective Date or before the Contractor receives a copy of the fully-executed Contract or before the Contractor has received a contract purchase order. Except as otherwise provided in Paragraph 3, no Commonwealth employee has the authority to verbally direct the commencement of any work or delivery of any supply under this Contract prior to the Effective Date.

The Commonwealth reserves the right, upon notice to the Contractor, to extend the term of the Contract, or any part of the Contract, for up to three (3) months upon the same terms and conditions. This will be utilized to prevent a lapse in Contract coverage and only for the time necessary, up to three (3) months, to enter into a new Contract.

**2. ESTIMATED QUANTITIES**

It shall be understood and agreed that any quantities listed in the Contract are estimated only and may be increased or decreased in accordance with the actual requirements of the Commonwealth and that the Commonwealth in accepting any bid or portion thereof, contracts only and agrees to purchase only the supplies in such quantities as represent the actual requirements of the Commonwealth. The Commonwealth reserves the right to purchase supplies covered under the Contract through a separate competitive procurement procedure, whenever the Department of General Services deems it to be in the best interest of the Commonwealth. The right will generally be exercised only when a specific need for a large quantity of the supplies exists.

**3. CONTRACT PURCHASE ORDERS**

Commonwealth agencies may issue contract purchase orders against the Contract. These orders constitute the Contractor's authority to make delivery. All contract purchase orders received by the Contractor up to and including the expiration date of the Contract are acceptable and must be performed in accordance with the Contract. Contractors are not permitted to accept contract purchase orders which require performance extended beyond those performance time periods specified in the Contract but in no event longer than ninety (90) days after the expiration date of the Contract period. Each contract purchase order will be deemed to incorporate the terms and conditions set forth in the Contract.

Contract purchase orders may be issued electronically or through facsimile equipment. The electronic transmission of a contract purchase order shall require acknowledgement of receipt of the transmission by the Contractor. Receipt of the electronic or facsimile transmission of the contract purchase order shall constitute receipt of an order. Orders received by the Contractor after 4:00 p.m. will be considered received the following business day.

In the event of the electronic issuance of a contract purchase order, the Commonwealth and the Contractor specifically agree as follows:

- a. No handwritten signature shall be required in order for the contract purchase order to be legally enforceable.
- b. Upon receipt of an order, the Contractor shall promptly and properly transmit an acknowledgement in return. Any order which is issued electronically shall not give rise to any obligation to deliver on the part of the Contractor, or any obligation to receive and pay for delivered products on the part of the Commonwealth agency, unless and until the Commonwealth agency transmitting the order has properly received an acknowledgement.
- c. The parties agree that no writing shall be required in order to make the order legally binding, notwithstanding contrary requirements in any law. The parties hereby agree not to contest the validity or enforceability of a genuine contract purchase order or acknowledgement issued electronically under the provisions of a statute of frauds or any other applicable law relating to whether certain agreements be in writing and signed by the party bound thereby. Any genuine contract purchase order or acknowledgement issued electronically, if introduced as evidence on paper in any judicial, arbitration, mediation, or administrative proceedings, will be admissible as between the parties to the same extent and under the same conditions as other business records originated and maintained in documentary form. Neither party shall contest the admissibility of copies of genuine contract purchase orders or acknowledgements under either the business records exception to the hearsay rule or the best evidence rule on the basis that the order or acknowledgement were not in writing or signed by the parties. A contract purchase order or acknowledgment shall be deemed to be genuine for all purposes if it is transmitted to the location designated for such documents.
- d. Each party will immediately take steps to verify any document that appears to be obviously garbled in transmission or improperly formatted to include re-transmission of any such document if necessary.

Contract purchase orders under three thousand dollars (\$3,000) in total amount may also be made in person or by telephone using a Commonwealth Procurement VISA Card. When an order is placed by telephone, the Commonwealth agency shall provide the agency name, employee name, credit card number, and expiration date of the card. Contractors agree to accept payment through the use of the Commonwealth Procurement VISA card.

#### **4. INDEPENDENT CONTRACTOR**

In performing the obligations required by the Contract, the Contractor will act as an independent contractor and not as an employee or agent of the Commonwealth.

#### **5. COMPLIANCE WITH LAW**

The Contractor shall comply with all applicable federal and state laws and regulations and local ordinances in the performance of the Contract.

## 6. ENVIRONMENTAL PROVISIONS

In the performance of the Contract, the Contractor shall minimize pollution and shall strictly comply with all applicable environmental laws and regulations.

## 7. POST-CONSUMER RECYCLED CONTENT

Except as specifically waived by the Department of General Services in writing, any products which are provided to the Commonwealth as a part of the performance of the Contract must meet the minimum percentage levels for total recycled content as specified in Exhibits A-1 through A-8 to these Standard Contract Terms and Conditions.

## 8. COMPENSATION/INVOICES

The Contractor shall be required to furnish the awarded item(s) at the price(s) quoted in the Contract. All item(s) shall be delivered within the time period(s) specified in the Contract. The Contractor shall be compensated only for item(s) which are delivered and accepted by the Commonwealth.

Unless otherwise specified or unless the Contractor has been authorized by the Commonwealth for Evaluated Receipt Settlement or Vendor Self-Invoicing, the Contractor shall send an invoice itemized by purchase order line item to the address referenced on the purchase order promptly after the item(s) are delivered. The invoice should include only amounts due under the purchase order. The purchase order number must be included on all invoices.

## 9. PAYMENT

- a. The Commonwealth shall put forth reasonable efforts to make payment by the required payment date. The required payment date is: (a) the date on which payment is due under the terms of the Contract; (b) thirty (30) days after a proper invoice actually is received at the "Bill To" address on the contract purchase order, if a date on which payment is due is not specified in the Contract (a "proper" invoice is not received until the Commonwealth accepts the item(s) as satisfactorily performed); or (c) the payment date specified on the invoice if later than the dates established by (a) and (b) above. Payment may be delayed if the payment amount on an invoice is not based upon the price(s) as stated in the Contract. If any payment is not made within fifteen (15) days after the required payment date, the Commonwealth may pay interest as determined by the Secretary of Budget in accordance with Act No. 266 of 1982 and regulations promulgated pursuant thereto. Payment should not be construed by the Contractor as acceptance of the item(s) furnished by the Contractor. The Commonwealth reserves the right to conduct further testing and inspection after payment, but within a reasonable time after delivery, and to reject the item(s) if such post payment testing or inspection discloses a defect or a failure to meet specifications. The Contractor agrees that the Commonwealth may set off the amount of any state tax liability or other obligation of the Contractor or its subsidiaries to the Commonwealth against any payments due the Contractor under any contract with the Commonwealth.
- b. The Commonwealth shall have the option of using the Commonwealth Purchasing Card to make purchases under the Contract. The Commonwealth Purchasing Card is similar to a credit card in that there will be a small fee which the Contractor will be required to pay and the Contractor will receive payment directly from the card issuer rather than the Commonwealth. Any and all fees related to this type of payment are the responsibility of the Contractor. In no case will the Commonwealth allow increases in prices to offset credit card fees paid by the Contractor or any other charges incurred by the Contractor, unless specifically stated in the terms of the Contract.

## **10. TAXES**

The Commonwealth is exempt from all excise taxes imposed by the Internal Revenue Service and has accordingly registered with the Internal Revenue Service to make tax free purchases under Registration No. 2374001-K. With the exception of purchases of the following items, no exemption certificates are required and none will be issued: undyed diesel fuel, tires, trucks, gas guzzler emergency vehicles, and sports fishing equipment. The Commonwealth is also exempt from Pennsylvania state sales tax, local sales tax, public transportation assistance taxes and fees and vehicle rental tax. The Department of Revenue regulations provide that exemption certificates are not required for sales made to governmental entities and none will be issued. Nothing in this paragraph is meant to exempt a construction contractor from the payment of any of these taxes or fees which are required to be paid with respect to the purchase, use, rental, or lease of tangible personal property or taxable services used or transferred in connection with the performance of a construction contract.

## **11. WARRANTY**

The Contractor warrants that all item(s) furnished by the Contractor, its agents and subcontractors shall be free and clear of any defects in workmanship or materials. The Contractor shall pass through to the Commonwealth the manufacturer's warranty for all parts or supplies provided under the Contract. The Contractor shall correct any problem with the service and/or replace any defective part with a part of equivalent or superior quality without any additional cost to the Commonwealth.

## **12. DELIVERY**

All item(s) shall be delivered F.O.B. Destination. The Contractor agrees to bear the risk of loss, injury, or destruction of the item(s) ordered prior to receipt of the items by the Commonwealth. Such loss, injury, or destruction shall not release the Contractor from any contractual obligations. Except as otherwise provided in Paragraph 20, all item(s) must be delivered within the time period specified on the contract purchase order. Time is of the essence and, in addition to any other remedies, the contract purchase order is subject to termination for failure to deliver as specified. Unless otherwise stated by the Contractor in its Bid or indicated in the Special Contract Terms and Conditions, delivery must be made within thirty (30) days after award of the Contract Purchase Order.

## **13. PATENT, COPYRIGHT, AND TRADEMARK INDEMNITY**

The Contractor warrants that it is the sole owner or author of, or has entered into a suitable legal agreement concerning either: a) the design of the item(s) or the process provided or used in the performance of the Contract Purchase Order which is covered by a patent, copyright, or trademark registration or other right duly authorized by state or federal law or b) any copyrighted matter in any report document or other material provided to the Commonwealth under the Contract Purchase Order. The Contractor shall defend any suit or proceeding brought against the Commonwealth on account of any alleged patent, copyright or trademark infringement in the United States of the item(s) provided or used in the performance of the Contract. This is upon condition that the Commonwealth shall provide prompt notification in writing of such suit or proceeding; full right, authorization and opportunity to conduct the defense thereof; and full information and all reasonable cooperation for the defense of same. As principles of governmental or public law are involved, the Commonwealth may participate in or choose to conduct, in its sole discretion, the defense of any such action. If information and assistance are furnished by the Commonwealth at the Contractor's written request, it shall be at the Contractor's expense, but the responsibility for such expense shall be only that within the Contractor's written authorization.

The Contractor shall indemnify and hold the Commonwealth harmless from all damages, costs, and expenses, including attorney's fees that the Contractor or the Commonwealth may pay or incur by reason of any infringement or violation of the rights occurring to any holder of copyright, trademark,



or patent interests and rights in any item(s) provided or used in the performance of the Contract Purchase Order. If any of the item(s) provided by the Contractor are held in such suit or proceeding to constitute infringement and the use is enjoined, the Contractor shall, at its own expense and at its option, either procure the right to continue use of such infringement item(s), replace them with noninfringement equal performance item(s) or modify them so that they are no longer infringing. If the Contractor is unable to do any of the preceding, the Contractor agrees to remove all the equipment or software which is obtained contemporaneously with the infringing item(s), or, at the option of the Commonwealth, only those items of equipment or software which are held to be infringing, and to pay the Commonwealth: 1) any amounts paid by the Commonwealth towards the item(s) of the product, less straight line depreciation; 2) any license fee paid by the Commonwealth for the use of any software, less a reasonable amount for the period of usage; and 3) the pro rata portion of any maintenance fee representing the time remaining in any period of maintenance paid for. The obligations of the Contractor under this paragraph continue without time limit. No costs or expenses shall be incurred for the account of the Contractor without its written consent.

#### **14. OWNERSHIP RIGHTS**

The Commonwealth shall have unrestricted authority to reproduce, distribute, and use any submitted report, data, or material, and any software or modifications and any associated documentation that is designed or developed and delivered to the Commonwealth as part of the performance of the Contract.

#### **15. ASSIGNMENT OF ANTITRUST CLAIMS**

The Contractor and the Commonwealth recognize that in actual economic practice, overcharges by the Contractor's suppliers resulting from violations of state or federal antitrust laws are in fact borne by the Commonwealth. As part of the consideration for the award of the Contract, and intending to be legally bound, the Contractor assigns to the Commonwealth all right, title and interest in and to any claims the Contractor now has, or may acquire, under state or federal antitrust laws relating to the supplies and services which are the subject of the Contract.

#### **16. HOLD HARMLESS PROVISION**

The Contractor shall hold the Commonwealth harmless from and indemnify the Commonwealth against any and all claims, demands and actions based upon or arising out of any activities performed by the Contractor and its employees and agents under this Contract and shall, at the request of the Commonwealth, defend any and all actions brought against the Commonwealth based upon any such claims or demands.

#### **17. AUDIT PROVISIONS**

The Commonwealth shall have the right, at reasonable times and at a site designated by the Commonwealth, to audit the books, documents and records of the Contractor to the extent that the books, documents and records relate to costs or pricing data for the Contract. The Contractor agrees to maintain records which will support the prices charged and costs incurred for the Contract.

The Contractor shall preserve books, documents, and records that relate to costs or pricing data for the Contract for a period of three (3) years from date of final payment. The Contractor shall give full and free access to all records to the Commonwealth and/or their authorized representatives.

#### **18. INSPECTION AND REJECTION**

No item(s) received by the Commonwealth shall be deemed accepted until the Commonwealth has had a reasonable opportunity to inspect the item(s). Any item(s) which is discovered to be defective or fails to conform to the specifications may be rejected upon initial inspection or at any later time if

the defects contained in the item(s) or the noncompliance with the specifications were not reasonably ascertainable upon the initial inspection. It shall thereupon become the duty of the Contractor to remove rejected item(s) from the premises without expense to the Commonwealth within fifteen (15) days after notification. Rejected item(s) left longer than fifteen (15) days will be regarded as abandoned, and the Commonwealth shall have the right to dispose of them as its own property and shall retain that portion of the proceeds of any sale which represents the Commonwealth's costs and expenses in regard to the storage and sale of the item(s). Upon notice of rejection, the Contractor shall immediately replace all such rejected item(s) with others conforming to the specifications and which are not defective. If the Contractor fails, neglects or refuses to do so, the Commonwealth shall then have the right to procure a corresponding quantity of such item(s), and deduct from any monies due or that may thereafter become due to the Contractor, the difference between the price stated in the Contract cost thereof to the Commonwealth.

## 19. DEFAULT

- a. The Commonwealth may, subject to the provisions of Paragraph 20, Force Majeure, and in addition to its other rights under the Contract, declare the Contractor in default by written notice thereof to the Contractor, and terminate (as provided in Paragraph 21, Termination Provisions) the whole or any part of this Contract including a contract purchase order, for any of the following reasons:
- 1) Failure to deliver the awarded item(s) within the time specified in the Contract or contract purchase order or as otherwise specified;
  - 2) Improper delivery;
  - 3) Failure to provide an item(s) which is in conformance with the specifications referenced in the Invitation For Bids;
  - 4) Delivery of a defective item;
  - 5) Failure or refusal to remove and replace any item(s) rejected as defective or nonconforming within fifteen (15) days after notification;
  - 6) Insolvency or bankruptcy;
  - 7) Assignment made for the benefit of creditors;
  - 8) Failure to protect, to repair, or to make good any damage or injury to property; or
  - 9) Breach of any provision of this Contract.
- b. In the event that the Commonwealth terminates this Contract in whole or in part as provided in Subparagraph a. above, the Commonwealth may procure, upon such terms and in such manner as it determines, on item(s) similar or identical to those so terminated, and the Contractor shall be liable to the Commonwealth for any reasonable excess costs for such similar or identical item(s) included within the terminated part of the Contract.
- c. If the Contract is terminated in whole or in part as provided in Subparagraph a. above, the Commonwealth, in addition to any other rights provided in this paragraph, may require the Contractor to transfer title and deliver immediately to the Commonwealth in the manner and to the extent directed by the Department of General Services, such partially manufactured or delivered item(s) as the Contractor has specifically produced or specifically acquired for the performance of such part of the Contract as has been terminated. Except as provided below, payment for any partially manufactured or delivered item(s) accepted by the

Commonwealth shall be in an amount agreed upon by the Contractor and the Commonwealth. The Commonwealth may withhold from amounts otherwise due the Contractor for such partially manufactured or delivered item(s), such sum as the Commonwealth determines to be necessary to protect the Commonwealth against loss.

- d. The rights and remedies of the Commonwealth provided in this paragraph shall not be exclusive and are in addition to any other rights and remedies provided by law or under this Contract.
- e. The Commonwealth's failure to exercise any rights or remedies provided in this paragraph shall not be construed to be a waiver by the Commonwealth of its rights and remedies in regard to the event of default or any succeeding event of default.
- f. Following exhaustion of the Contractor's administrative remedies as set forth in Paragraph 22, the Contractor's exclusive remedy shall be to seek damages in the Board of Claims.

## **20. FORCE MAJEURE**

Neither party will incur any liability to the other if its performance of any obligation under this Contract is prevented or delayed by causes beyond its control and without the fault or negligence of either party. Causes beyond a party's control may include, but are not limited to, acts of God or war, changes in controlling law, regulations, orders or the requirements of any governmental entity, severe weather conditions, civil disorders, natural disasters, fire, epidemics and quarantines, general strikes throughout the trade, and freight embargoes.

The Contractor shall notify the Commonwealth orally within five (5) days and in writing within ten (10) days of the date on which the Contractor becomes aware, or should have reasonably become aware, that such cause would prevent or delay its performance. Such notification shall (i) describe fully such cause(s) and its effect on performance, (ii) state whether performance under the contract is prevented or delayed and (iii) if performance is delayed, state a reasonable estimate of the duration of the delay. The Contractor shall have the burden of proving that such cause(s) delayed or prevented its performance despite its diligent efforts to perform and shall produce such supporting documentation as the Commonwealth may reasonably request. After receipt of such notification, the Commonwealth may elect either to cancel the Contract or to extend the time for performance as reasonably necessary to compensate for the Contractor's delay.

In the event of a declared emergency by competent governmental authorities, the Commonwealth by notice to the Contractor, may suspend all or a portion of the Contract.

## **21. TERMINATION PROVISIONS**

The Commonwealth has the right to terminate this Contract for any of the following reasons. Termination shall be effective upon written notice to the Contractor.

- a. **TERMINATION FOR CONVENIENCE:** The Commonwealth shall have the right to terminate the Contract or a contract purchase order for its convenience if the Commonwealth determines termination to be in its best interest. The Contractor shall be paid for work satisfactorily completed prior to the effective date of the termination, but in no event shall the Contractor be entitled to recover loss of profits.
- b. **NON-APPROPRIATION:** The Commonwealth's obligation to make payments during any Commonwealth fiscal year succeeding the current fiscal year shall be subject to availability and appropriation of funds. When funds (state and/or federal) are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal year period, the Commonwealth shall have the right to terminate the Contract or contract

purchase order. The Contractor shall be reimbursed for the reasonable value of any nonrecurring costs incurred but not amortized in the price of the supplies or services delivered under the contract or contract purchase order. Such reimbursement shall not include loss of profit, loss of use of money, or administrative or overhead costs. The reimbursement amount may be paid from any appropriations available for that purpose.

- c. **TERMINATION FOR CAUSE:** The Commonwealth shall have the right to terminate the Contract for Contractor default under Paragraph 19, Default, upon written notice to the Contractor. The Commonwealth shall also have the right, upon written notice to the Contractor, to terminate the Contract or a contract purchase order for other cause as specified in this Contract or by law. If it is later determined that the Commonwealth erred in terminating the Contract or a contract purchase order for cause, then, at the Commonwealth's discretion, the Contract shall be deemed to have been terminated for convenience under the Subparagraph 21.a.

## **22. CONTRACT CONTROVERSIES**

- a. In the event of a controversy or claim arising from the Contract, the Contractor must, within six months after the cause of action accrues, file a written claim with the contracting officer for a determination. The claim shall state all grounds upon which the Contractor asserts a controversy exists. If the Contractor fails to file a claim or files an untimely claim, the Contractor is deemed to have waived its right to assert a claim in any forum.
- b. The contracting officer shall review timely-filed claims and issue a final determination, in writing, regarding the claim. The final determination shall be issued within 120 days of the receipt of the claim, unless extended by consent of the contracting officer and the Contractor. The contracting officer shall send his/her written determination to the Contractor. If the contracting officer fails to issue a final determination within the 120 days (unless extended by consent of the parties), the claim shall be deemed denied. The contracting officer's determination shall be the final order of the purchasing agency.
- c. Within fifteen (15) days of the mailing date of the determination denying a claim or within 135 days of filing a claim if, no extension is agreed to by the parties, whichever occurs first, the Contractor may file a statement of claim with the Commonwealth Board of Claims. Pending a final judicial resolution of a controversy or claim, the Contractor shall proceed diligently with the performance of the Contract in a manner consistent with the determination of the contracting officer and the Commonwealth shall compensate the Contractor pursuant to the terms of the Contract.

## **23. ASSIGNABILITY AND SUBCONTRACTING**

- a. Subject to the terms and conditions of this Paragraph 23, the Contract shall be binding upon the parties and their respective successors and assigns.
- b. The Contractor shall not subcontract with any person or entity to perform all or any part of the work to be performed under the Contract without the prior written consent of the Department of General Services, which consent may be withheld at the sole and absolute discretion of the Department of General Services.
- c. The Contractor may not assign, in whole or in part, the Contract or its rights, duties, obligations, or responsibilities hereunder without the prior written consent of the Department of General Services, which consent may be withheld at the sole and absolute discretion of the Department of General Services.

- d. Notwithstanding the foregoing, the Contractor may, without the consent of the Department of General Services, assign its rights to payment to be received under the Contract or a contract purchase order, provided that the Contractor provides written notice of such assignment to the Buyer and the ordering Commonwealth agency together with a written acknowledgement from the assignee that any such payments are subject to all of the terms and conditions of the Contract.
- e. For the purposes of the Contract, the term "assign" shall include, but shall not be limited to, the sale, gift, assignment, pledge, or other transfer of any ownership interest in the Contractor provided, however, that the term shall not apply to the sale or other transfer of stock of a publicly traded company.
- f. Any assignment consented to by the Department of General Services shall be evidenced by a written assignment agreement executed by the Contractor and its assignee in which the assignee agrees to be legally bound by all of the terms and conditions of the Contract and to assume the duties, obligations, and responsibilities being assigned.
- g. A change of name by the Contractor, following which the Contractor's federal identification number remains unchanged, shall not be considered to be an assignment hereunder. The Contractor shall give the Buyer written notice of any such change of name.

#### **24. NONDISCRIMINATION/SEXUAL HARASSMENT CLAUSE**

During the term of the Contract, Contractor agrees as follows:

- a. In the hiring of any employees for the manufacture of supplies, performance of work, or any other activity required under the Contract or any subcontract, the Contractor, subcontractor or any person acting on behalf of the Contractor or subcontractor shall not by reason of gender, race, creed, or color discriminate against any citizen of this Commonwealth who is qualified and available to perform the work to which the employment relates.
- b. Neither the Contractor nor any subcontractor nor any person on their behalf shall in any manner discriminate against or intimidate any employee involved in the manufacture of supplies, the performance of work or any other activity required under the Contract on account of gender, race, creed, or color.
- c. The Contractor and subcontractors shall establish and maintain a written sexual harassment policy and shall inform its employees of the policy. The policy must contain a notice that sexual harassment will not be tolerated and employees who practice it will be disciplined.
- d. The Contractor shall not discriminate by reason of gender, race, creed, or color against any subcontractor or supplier who is qualified to perform the work to which the contract relates.
- e. The Contractor and each subcontractor shall furnish all necessary employment documents and records to and permit access to its books, records, and accounts by the contracting officer and the Department of General Services' Bureau of Contract Administration and Business Development for purposes of investigation to ascertain compliance with the provisions of this Nondiscrimination/Sexual Harassment Clause. If the Contractor or any subcontractor does not possess documents or records reflecting the necessary information requested, it shall furnish such information on reporting forms supplied by the contracting officer or the Bureau of Contract Administration and Business Development.
- f. The Contractor shall include the provisions of this Nondiscrimination/Sexual Harassment Clause in every subcontract so that such provisions will be binding upon each subcontractor.

- g. The Commonwealth may cancel or terminate the Contract, and all money due or to become due under the Contract may be forfeited for a violation of the terms and conditions of this Nondiscrimination/Sexual Harassment Clause. In addition, the agency may proceed with debarment or suspension and may place the Contractor in the Contractor Responsibility File.

## 25. CONTRACTOR INTEGRITY PROVISIONS

- a. For purposes of this clause only, the words "confidential information," "consent," "contractor," "financial interest," and "gratuity" shall have the following definitions.

- 1) **Confidential information** means information that is not public knowledge, or available to the public on request, disclosure of which would give an unfair, unethical, or illegal advantage to another desiring to contract with the Commonwealth.
- 2) **Consent** means written permission signed by a duly authorized officer or employee of the Commonwealth, provided that where the material facts have been disclosed, in writing, by prequalification, bid, proposal, or contractual terms, the Commonwealth shall be deemed to have consented by virtue of execution of this agreement.
- 3) **Contractor** means the individual or entity that has entered into the Contract with the Commonwealth, including directors, officers, partners, managers, key employees and owners of more than a five percent interest.
- 4) **Financial interest** means:
  - a) Ownership of more than a five percent interest in any business; or
  - b) Holding a position as an officer, director, trustee, partner, employee, or the like, or holding any position of management.
- 5) **Gratuity** means any payment of more than nominal monetary value in the form of cash, travel, entertainment, gifts, meals, lodging, loans, subscriptions, advances, deposits of money, services, employment, or contracts of any kind.

- b. The Contractor shall maintain the highest standards of integrity in the performance of the Contract and shall take no action in violation of state or federal laws, regulations, or other requirements that govern contracting with the Commonwealth.

- c. The Contractor shall not disclose to others any confidential information gained by virtue of the Contract.

- d. The Contractor shall not, in connection with this or any other agreement with the Commonwealth, directly, or indirectly, offer, confer, or agree to confer any pecuniary benefit on anyone as consideration for the decision, opinion, recommendation, vote, other exercise of discretion, or violation of a known legal duty by any officer or employee of the Commonwealth.

- e. The Contractor shall not, in connection with this or any other agreement with the Commonwealth, directly or indirectly, offer, give, or agree or promise to give to anyone any gratuity for the benefit of or at the direction or request of any officer or employee of the Commonwealth.

- f. Except with the consent of the Commonwealth, neither the Contractor nor anyone in privity with him or her shall accept or agree to accept from, or give or agree to give to, any person,

any gratuity from any person in connection with the performance of work under the Contract except as provided therein.

- g. Except with the consent of the Commonwealth, the Contractor shall not have a financial interest in any other contractor, subcontractor, or supplier providing services, labor, or material on this project.
- h. The Contractor, upon being informed that any violation of these provisions has occurred or may occur, shall immediately notify the Commonwealth in writing.
- i. The Contractor, by execution of the Contract and by the submission of any bills or invoices for payment pursuant thereto, certifies, and represents that he or she has not violated any of these provisions.
- j. The Contractor, upon the inquiry or request of the Inspector General of the Commonwealth or any of that official's agents or representatives, shall provide, or if appropriate, make promptly available for inspection or copying, any information of any type or form deemed relevant by the Inspector General to the Contractor's integrity or responsibility, as those terms are defined by the Commonwealth's statutes, regulations, or management directives. Such information may include, but shall not be limited to, the Contractor's business or financial records, documents or files of any type or form which refers to or concern the Contract. Such information shall be retained by the Contractor for a period of three years beyond the termination of the Contract unless otherwise provided by law.
- k. For violation of any of the above provisions, the Commonwealth may terminate this and any other agreement with the Contractor, claim liquidated damages in an amount equal to the value of anything received in breach of these provisions, claim damages for all expenses incurred in obtaining another Contractor to complete performance hereunder, and debar and suspend the Contractor from doing business with the Commonwealth. These rights and remedies are cumulative, and the use or nonuse of any one shall not preclude the use of all or any other. These rights and remedies are in addition to those the Commonwealth may have under law, statute, regulation, or otherwise.

## **26. CONTRACTOR RESPONSIBILITY PROVISIONS**

- a. The Contractor certifies, for itself and all its subcontractors, that as of the date of its execution of the bid/contract, that neither the Contractor, nor any subcontractors, nor any suppliers are under suspension or debarment by the Commonwealth or any governmental entity, instrumentality, or authority and, if the Contractor cannot so certify, then it agrees to submit, along with its Bid, a written explanation of why such certification cannot be made.
- b. The Contractor must also certify, in writing, that as of the date of its execution of the bid/contract, it has no tax liabilities or other Commonwealth obligations.
- c. The Contractor's obligations pursuant to these provisions are ongoing from and after the effective date of the contract through the termination date thereof. Accordingly, the Contractor shall have an obligation to inform the Commonwealth if, at any time during the term of the Contract, it becomes delinquent in the payment of taxes, or other Commonwealth obligations, or if it or any of its subcontractors are suspended or debarred by the Commonwealth, the federal government, or any other state or governmental entity. Such notification shall be made within 15 days of the date of suspension or debarment.
- d. The failure of the Contractor to notify the Commonwealth of its suspension or debarment by the Commonwealth, any other state, or the federal government shall constitute an event of default of the Contract with the Commonwealth.

- e. The Contractor agrees to reimburse the Commonwealth for the reasonable costs of investigation incurred by the Office of State Inspector General for investigations of the Contractor's compliance with the terms of this or any other agreement between the Contractor and the Commonwealth, which results in the suspension or debarment of the Contractor. Such costs shall include, but shall not be limited to, salaries of investigators, including overtime; travel and lodging expenses; and expert witness and documentary fees. The Contractor shall not be responsible for investigative costs for investigations that do not result in the Contractor's suspension or debarment.
- f. The Contractor may obtain a current list of suspended and debarred Commonwealth contractors by either searching the internet at <http://www.dgs.state.pa.us> or contacting the:

Department of General Services  
Office of Chief Counsel  
603 North Office Building  
Harrisburg, PA 17125  
Telephone No. (717) 783-6472  
FAX No. (717) 787-9138

## **27. AMERICANS WITH DISABILITIES ACT**

- a. Pursuant to federal regulations promulgated under the authority of The Americans With Disabilities Act, 28 C.F.R. § 35.101 et seq., the Contractor understands and agrees that it shall not cause any individual with a disability to be excluded from participation in this Contract or from activities provided for under this Contract on the basis of the disability. As a condition of accepting this contract, the Contractor agrees to comply with the "General Prohibitions Against Discrimination," 28 C.F.R. § 35.130, and all other regulations promulgated under Title II of The Americans With Disabilities Act which are applicable to all benefits, services, programs, and activities provided by the Commonwealth of Pennsylvania through contracts with outside contractors.
- b. The Contractor shall be responsible for and agrees to indemnify and hold harmless the Commonwealth of Pennsylvania from all losses, damages, expenses, claims, demands, suits, and actions brought by any party against the Commonwealth of Pennsylvania as a result of the Contractor's failure to comply with the provisions of subparagraph a above.

## **28. HAZARDOUS SUBSTANCES**

The Contractor shall provide information to the Commonwealth about the identity and hazards of hazardous substances supplied or used by the Contractor in the performance of the Contract. The Contractor must comply with Act 159 of October 5, 1984, known as the "Worker and Community Right to Know Act" (the "Act") and the regulations promulgated pursuant thereto at 4 Pa. Code Section 301.1 et seq.

- a. Labeling. The Contractor shall insure that each individual product (as well as the carton, container or package in which the product is shipped) of any of the following substances (as defined by the Act and the regulations) supplied by the Contractor is clearly labeled, tagged or marked with the information listed in Paragraph (1) through (4):
  - 1) Hazardous substances:
    - a) The chemical name or common name,
    - b) A hazard warning, and



- c) The name, address, and telephone number of the manufacturer.
- 2) Hazardous mixtures:
  - a) The common name, but if none exists, then the trade name,
  - b) The chemical or common name of special hazardous substances comprising .01% or more of the mixture,
  - c) The chemical or common name of hazardous substances consisting 1.0% or more of the mixture,
  - d) A hazard warning, and
  - e) The name, address, and telephone number of the manufacturer.
- 3) Single chemicals:
  - a) The chemical name or the common name,
  - b) A hazard warning, if appropriate, and
  - c) The name, address, and telephone number of the manufacturer.
- 4) Chemical Mixtures:
  - a) The common name, but if none exists, then the trade name,
  - b) A hazard warning, if appropriate,
  - c) The name, address, and telephone number of the manufacturer, and
  - d) The chemical name or common name of either the top five substances by volume or those substances consisting of 5.0% or more of the mixture.

A common name or trade name may be used only if the use of the name more easily or readily identifies the true nature of the hazardous substance, hazardous mixture, single chemical, or mixture involved.

Container labels shall provide a warning as to the specific nature of the hazard arising from the substance in the container.

The hazard warning shall be given in conformity with one of the nationally recognized and accepted systems of providing warnings, and hazard warnings shall be consistent with one or more of the recognized systems throughout the workplace. Examples are:

- NFPA 704, Identification of the Fire Hazards of Materials.
- National Paint and Coatings Association: Hazardous Materials Identification System.
- American Society for Testing and Materials, Safety Alert Pictorial Chart.
- American National Standard Institute, Inc., for the Precautionary Labeling of Hazardous Industrial Chemicals.

Labels must be legible and prominently affixed to and displayed on the product and the carton, container, or package so that employees can easily identify the substance or mixture present therein.

- b. Material Safety Data Sheet. The contractor shall provide Material Safety Data Sheets (MSDS) with the information required by the Act and the regulations for each hazardous substance or hazardous mixture. The Commonwealth must be provided an appropriate MSDS with the initial shipment and with the first shipment after an MSDS is updated or product changed. For any other chemical, the contractor shall provide an appropriate MSDS, if the manufacturer, importer, or supplier produces or possesses the MSDS. The contractor shall also notify the Commonwealth when a substance or mixture is subject to the provisions of the Act. Material Safety Data Sheets may be attached to the carton, container, or package mailed to the Commonwealth at the time of shipment.

### **29. COVENANT AGAINST CONTINGENT FEES**

The Contractor warrants that no person or selling agency has been employed or retained to solicit or secure the contract purchase order upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by the Contractor for the purpose of securing business. For breach or violation of this warranty, the Commonwealth shall have the right to terminate the contract purchase order without liability or in its discretion to deduct from the contract price or consideration, or otherwise recover the full amount of such commission, percentage, brokerage, or contingent fee.

### **30. APPLICABLE LAW**

The Contract shall be governed by and interpreted and enforced in accordance with the laws of the Commonwealth of Pennsylvania (without regard to any conflict of laws provisions) and the decisions of the Pennsylvania courts. The Contractor consents to the jurisdiction of any court of the Commonwealth of Pennsylvania and any federal courts in Pennsylvania, waiving any claim or defense that such forum is not convenient or proper. The Contractor agrees that any such court shall have in personam jurisdiction over it, and consents to service of process in any manner authorized by Pennsylvania law.

### **31. INTEGRATION**

The Bid/Statewide Contract For Supplies form or the Statewide Contract For Supplies form, including all documents referenced on the form, as well as the contract purchase orders constitute the entire agreement between the parties. No agent, representative, employee or officer of either the Commonwealth or the Contractor has authority to make, or has made, any statement, agreement or representation, oral or written, in connection with the Contract, which in any way can be deemed to modify add to or detract from, or otherwise change or alter its terms and conditions. No negotiations between the parties, nor any custom or usage, shall be permitted to modify or contradict any of the terms and conditions of the Contract. No modifications, alterations, changes, or waiver to the Contract or any of its terms shall be valid or binding unless accomplished by a written amendment signed by both parties or by a change order signed by the Commonwealth. All such amendments and change orders will be made using the appropriate Commonwealth form.

### **32. CHANGE ORDERS**

The Commonwealth reserves the right to issue change orders at any time during the term of the Contract or any renewals or extensions thereof: 1) to increase or decrease the quantities resulting from variations between any estimated quantities in the Contract and actual quantities; 2) to make

changes to the supply within the scope of the Contract; 3) to exercise an option to purchase or early payment option; 4) to notify the Contractor that the Commonwealth is exercising any Contract renewal or extension option; or 5) to modify the time of performance that does not alter the scope of the Contract to extend the completion date beyond the Expiration Date of the Contract or any renewals or extensions thereof. Any such change order shall be in writing signed by a. the contracting officer shown on the Bid/Statewide Contract For Supplies form or the Standard Contract For Supplies form, or b. the agency contracting officer for changes to contract purchase orders. The change order shall be effective as of the date appearing on the change order, unless the change order specifies a later effective date. Such increases, decreases, changes, modifications or exercises of purchase options will not invalidate the Contract, nor, if performance security is being furnished in conjunction with the Contract, release the security obligation. The Contractor agrees to provide the supply in accordance with the change order. Any dispute by the Contractor in regard to the performance required under any change order shall be handled through Paragraph 22, "Contract Controversies".

For purposes of this Contract, "change order" is defined as a written order signed by the Department of General Services contracting officer (or agency contracting officer for changes to contract purchase orders) directing the Contractor to make changes authorized under this clause.

EXHIBIT A-1  
CONSTRUCTION PRODUCTS  
RECYCLED CONTENT

(A) **REQUIREMENT**

All construction products offered by the bidder, or included in the final product offered by the bidder, and sold to the Commonwealth **must** contain the minimum percentage of post-consumer and recovered material content as shown below for the applicable products:

Construction Products	Material	% of Post-Consumer Materials	% of Total Recovered Materials
Structural Fiberboard	Recovered Materials	-	80
Laminated Paperboard	Post-consumer Paper	100	-
Rock Wool Insulation	Slag	-	75
Fiberglass Insulation	Glass Cullet	-	20
Cellulose Insulation (loose-fill and spray-on)	Post-consumer Paper	75	-
Perlite Composite Board Insulation	Post-consumer Paper	23	-
Plastic Rigid Foam, Polyisocyanurate/ Polyurethane: Rigid Foam Insulation	Recovered Material	-	9
Foam-in-Place Insulation	Recovered Material	-	5
Glass Fiber Reinforced Insulation	Recovered Material	-	6
Phenolic Rigid Foam Insulation	Recovered Material	-	5
Floor Tiles (heavy duty/commercial use)	Rubber	90	-
	Plastic	-	90
Patio Blocks	Rubber or Rubber Blends	90	-
	Plastic or Plastic Blends	-	90
Polyester Carpet Fiber Face	Polyethylene terephthalate (PET) resin	25	-
Latex Paint: --Consolidated <sup>1</sup> --Reprocessed <sup>2</sup> ----White, Off-White, Pastel Colors ----Grey, Brown, Earthtones, and Other Dark Colors	Recovered Material	100	-
	Recovered Material	20	-
	Recovered Material	50	-
Shower and Restroom Dividers/Partitions:	Plastic	20	-
	Steel <sup>4</sup>	16	9
		67	33
Carpet Cushion: --Bonded Polyurethane --Jute --Synthetic Fibers --Rubber	Old Carpet Cushion	15	-
	Burlap	40	-
	Carpet Fabrication Scrap	-	100
	Tire Rubber	60	-
Railroad Grade Crossing Surfaces --Concrete --Rubber <sup>3</sup> --Steel <sup>4</sup>	Coal Fly Ash	-	15
	Tire Rubber	-	85
	Steel	16	9
		67	33

"Post-consumer" material is "material or finished product that has served its intended use and has been diverted or recovered from waste destined for disposal, having completed its life as a consumer item. Post-consumer material is part of the broader category of recovered material."

"Recovered Materials" refers to waste materials and by-products which have been recovered or diverted from solid waste, but does not include those materials and by-products generated from, and commonly reused within, an original manufacturing process

<sup>1</sup> Consolidated latex paint used for covering graffiti, where color and consistency of performance are not primary concerns.

<sup>2</sup> Reprocessed latex paint used for interior and exterior architectural applications such as wallboard, ceiling, and trim; gutterboards; and concrete, stucco, masonry, wood, and metal surfaces.

<sup>3</sup>The recommended recovered materials content for rubber railroad grade crossing surfaces are based on the weight of the raw materials, exclusive of any additives such as binders or additives

<sup>4</sup> The recommended recovered materials content levels for steel in this table reflect the fact that the designated items can be made from steel manufactured from either a Basic Oxygen Furnace (BOF) or an Electric Arc Furnace (EAF). Steel from the BOF process contains 25-30% total recovered materials, of which 16% is post-consumer steel. Steel from the EAF process contains a total of 100% recovered steel, of which 67% is post-consumer.

(B) **BIDDER'S CERTIFICATION**

Bidder certifies that the construction product(s) which the bidder is offering contains the required minimum percentage of post-consumer and recovered material content as shown above for the product.

(C) **MANUFACTURER/MILL CERTIFICATION**

In addition to the Bidders Certification in Subsection (B), a manufacturer certification must be completed and signed by the manufacturer before payment will be made to the successful bidder for the delivered items. The enclosed Manufacturer/Mill Certification form must be used. Bidders are not required to submit the completed and signed Manufacturer/Mill Certification form with their bids. **THE COMMONWEALTH SHALL HAVE NO OBLIGATION TO PAY FOR THE ITEM(S) UNTIL A PROPERLY COMPLETED AND SIGNED MANUFACTURER/MILL CERTIFICATION IS SUBMITTED FOR THE DELIVERED ITEM.**

(D) **ENFORCEMENT**

Awarded bidders may be required, after delivery of the construction product(s), to provide the Commonwealth with documentary evidence that the construction product(s) were in fact produced with the required minimum percentage of post-consumer and recovered material content.

EXHIBIT A-2  
VEHICULAR PRODUCTS  
RECYCLED CONTENT

(A) **REQUIREMENT**

All vehicular products offered by the bidder, or included in the final product offered by the bidder, and sold to the Commonwealth **must** contain the minimum percentage of post-consumer and recovered material content as shown below for the applicable products:

Vehicular Product	Requirements
Re-Refined Oil	25% re-refined oil base stock for engine lubricating oils, hydraulic fluids, and gear oils.

"Post-consumer" material is "material or finished product that has served its intended use and has been diverted or recovered from waste destined for disposal, having completed its life as a consumer item. Post-consumer material is part of the broader category of recovered material."

"Recovered Materials" refers to waste materials and by-products which have been recovered or diverted from solid waste, but does not include those materials and by-products generated from, and commonly reused within, an original manufacturing process.

"Re-refined oil" is oil that is manufactured with a minimum of twenty-five percent basestock made from used oil that has been recovered and processed to make it reusable as oil. Once the oil has been refined, no difference can be detected between re-refined and virgin oil.

(B) **BIDDER'S CERTIFICATION**

Bidder certifies that the vehicular product(s) which the bidder is offering contains the required minimum percentage of post-consumer and recovered material content as shown above for the product.

(C) **MANUFACTURER/MILL CERTIFICATION**

In addition to the Bidders Certification in Subsection (B), a manufacturer certification must be completed and signed by the manufacturer before payment will be made to the successful bidder for the delivered items. The enclosed Manufacturer/Mill Certification form must be used. Bidders are not required to submit the completed and signed Manufacturer/Mill Certification form with their bids. **THE COMMONWEALTH SHALL HAVE NO OBLIGATION TO PAY FOR THE ITEM(S) UNTIL A PROPERLY COMPLETED AND SIGNED MANUFACTURER/MILL CERTIFICATION IS SUBMITTED FOR THE REFERENCED ITEM.**

(D) **ENFORCEMENT**

Awarded bidders may be required, after delivery of the vehicular product(s), to provide the Commonwealth with documentary evidence that the vehicular product(s) were in fact produced with the required minimum percentage of post-consumer and recovered material content.

EXHIBIT A-3  
PAPER PRODUCTS  
RECYCLED CONTENT

(A) **REQUIREMENT**

All paper offered by the bidder, or included in the final product offered by the bidder, and sold to the Commonwealth **must** contain the minimum percentage of post-consumer content as shown below for the applicable products:

Item	Notes	Post-Consumer Content (%)
<b>Printing and Writing Papers</b>		
Reprographic	Business papers such as bond, electrostatic, copy, mimeo, duplicator and reproduction	30
Offset	Used for book publishing, commercial printing, direct mail, technical documents, and manuals	30
Tablet	Office paper such as note pads and notebooks	30
Forms bond	Bond type papers used for business forms such as continuous, cash register, sales book, unit sets, and computer printout, excluding carbonless	30
Envelope	Wove Kraft, white and colored (including manila) Kraft, unbleached Excludes custom envelopes	30 10 10
Cotton fiber	High-quality papers used for stationery, invitations, currency, ledgers, maps, and other specialty items	30
Text and cover	Premium papers used for cover stock, books, and stationery and matching envelopes	30
Supercalendered	Groundwood paper used for advertising and mail order inserts, catalogs, and some magazines	10
Machine finished groundwood	Groundwood paper used in magazines and catalogs	10
Papeteries	Used for invitations and greeting cards	30
Check safety	Used in the manufacture of commercial and government checks	10
Coated	Used for annual reports, posters, brochures, and magazines. Have gloss, dull, or matte finishes	10
Carbonless	Used for multiple-impact copy forms	30
File folders	Manila or colored	30
Dyed filing products	Used for multicolored hanging folders and wallet files	20
Index and card stock	Used for index cards and postcards	20
Pressboard	High-strength paperboard used in binders and report covers	20
Tags and tickets	Used for toll and lottery tickets, licenses, and	20

	identification and tabulating cards	
<b>Newsprint</b>		
Newsprint	Groundwood paper used in newspapers	20
<b>Commercial Sanitary Tissue Products</b>		
Bathroom tissue	Used in rolls or sheets	20
Paper towels	Used in rolls or sheets	40
Paper napkins	Used in food service applications	30
Facial tissue	Used for personal care	10
General-purpose industrial wipers	Used in cleaning and wiping applications	40
<b>Paperboard and Packaging Products</b>		
Corrugated containers (<300 psi) (300 psi)	Used for packaging and shipping a variety of goods	25 25
Solid fiber boxes	Used for specialized packaging needs such as dynamite packaging and army ration boxes	40
Folding cartons	Used to package a wide variety of foods, household products, cosmetics, pharmaceuticals, detergent, and hardware	40
Industrial paperboard	Used to create tubes, cores, cans and drums	45
Miscellaneous	Includes "chipboard" pad backings, book covers, covered binders, mailing tubes, game boards, and puzzles	75
Padded mailers	Made from kraft paper that is usually brown but can be bleached white	5
Carrierboard	A type of folding carton designed for multipack beverage cartons	10
Brown papers	Used for bags and wrapping paper	5
<b>Miscellaneous Paper Products</b>		
Tray liners	Used to line food service trays. Often contain printed information.	50

"Post-consumer" content is "material or finished product that has served its intended use and has been diverted or recovered from waste destined for disposal, having completed its life as a consumer item. Post-consumer content is part of the broader category of recovered material."

The Commonwealth of Pennsylvania recognizes that paper products are universally made with scrap material recovered from the manufacturing process; use of such materials is a standard practice, both efficient and economical for the paper maker; therefore, bidders of paper products need not certify that their products are made with "pre-consumer," "recovered," or "secondary" paper fiber.



(B) **BIDDER'S CERTIFICATION**

Bidder certifies that the paper product(s) which the bidder is offering contains the required minimum percentage of post-consumer content as shown above for the product.

(C) **MANUFACTURER/MILL CERTIFICATION**

In addition to the Bidders Certification in Subsection (B), a mill certification must be completed and signed by the mill before payment will be made to the successful bidder for the delivered items. The enclosed Manufacturer/Mill Certification form must be used. Bidders are not required to submit the completed and signed Manufacturer/Mill Certification form with their bids. **THE COMMONWEALTH SHALL HAVE NO OBLIGATION TO PAY FOR THE ITEM(S) UNTIL A PROPERLY COMPLETED AND SIGNED MANUFACTURER/MILL CERTIFICATION IS SUBMITTED FOR THE DELIVERED ITEM.**

(D) **ENFORCEMENT**

Awarded bidders may be required, after delivery of the paper product(s), to provide the Commonwealth with documentary evidence that the paper product(s) were in fact produced with the required minimum percentage of post-consumer content.

EXHIBIT A-4  
LANDSCAPING PRODUCTS  
RECYCLED CONTENT

(A) **REQUIREMENT**

All landscaping products offered by the bidder, or included in the final product offered by the bidder, and sold to the Commonwealth **must** contain the minimum percentage of post-consumer and recovered material content as shown below for the applicable products:

Landscaping Products	Recovered Material Content
Hydraulic Mulch: -----Paper -----Wood/Paper	100% (post-consumer) 100% (total)
Compost Made From Yard Trimmings and/or Food Waste	Purchase or use compost made from yard trimmings, leaves, grass clippings and/or food wastes for applications such as landscaping, seeding of grass or other plants, as nutritious mulch under trees and shrubs, and in erosion control and soil reclamation. DGS further recommends implementing a composting system for these materials when agencies have an adequate volume and sufficient space.
Garden Hose: -----Rubber and/or Plastic  Soaker Hose: -----Rubber and/or Plastic	60% (post-consumer)  60% (post-consumer)
Lawn and Garden Edging: -----Rubber and/or Plastic	30% (post-consumer)/30-100% (total)
Landscaping Timber and Posts: -----HDPE -----Mixed Plastics/Sawdust -----HDPE/Fiberglass -----Other mixed Resins	25% (post-consumer) + 50% (recovered) 50% (post-consumer) + 50% (recovered) 75% (post-consumer) + 20% (recovered) 50% (post-consumer) + 45% (recovered)

"Post-consumer" material is "material or finished product that has served its intended use and has been diverted or recovered from waste destined for disposal, having completed its life as a consumer item. Post-consumer material is part of the broader category of recovered material."

"Recovered Materials" refers to waste materials and by-products which have been recovered or diverted from solid waste, but does not include those materials and by-products generated from, and commonly reused within, an original manufacturing process

(B) **BIDDER'S CERTIFICATION**

Bidder certifies that the landscaping product(s) which the bidder is offering contains the required minimum percentage of post-consumer and recovered material content as shown above for the product.

(C) **MANUFACTURER/MILL CERTIFICATION**

In addition to the Bidders Certification in Subsection (B), a manufacturer certification must be completed and signed by the manufacturer before payment will be made to the successful bidder for the delivered items. The enclosed Manufacturer/Mill Certification form must be used. Bidders are not required to submit the completed and signed Manufacturer/Mill Certification form with their bids. **THE COMMONWEALTH SHALL HAVE NO OBLIGATION TO PAY FOR THE ITEM(S) UNTIL A PROPERLY COMPLETED AND SIGNED MANUFACTURER/MILL CERTIFICATION IS SUBMITTED FOR THE DELIVERED ITEM.**

(D) **ENFORCEMENT**

Awarded bidders may be required, after delivery of the landscaping product(s), to provide the Commonwealth with documentary evidence that the landscaping product(s) were in fact produced with the required minimum percentage of post-consumer and recovered material content.

**EXHIBIT A-5  
MISCELLANEOUS PRODUCTS  
RECYCLED CONTENT**

**(A) REQUIREMENT**

All miscellaneous products offered by the bidder, or included in the final product offered by the bidder, and sold to the Commonwealth **must** contain the minimum percentage of post-consumer and recovered material content as shown below for the applicable products:

Miscellaneous Products	Recovered Material Content
Awards and Plaques -----Glass -----Wood -----Paper -----Plastic and Plastic/Wood Composites	75% (post-consumer) + 25% (recovered) 100% (total) 40% (post-consumer) 50% (post-consumer) + 45% (recovered)
Industrial Drums -----Steel <sup>1</sup> -----Plastic (HDPE) -----Fiber (paper)	16% (post-consumer) + 9% (recovered) 30% (post-consumer) 100% (post-consumer)
Mats -----Rubber -----Plastic -----Rubber/Plastic Composite	75% (post-consumer) +10% (recovered) 10% (post-consumer) + 90% (recovered) 100% (post-consumer)
Pallets -----Wood -----Plastic -----Thermoformed -----Paperboard	95% (post-consumer) 100% (post-consumer) 25% (post-consumer) 50% (post-consumer)
Signage -----Plastic -----Aluminum -----Plastic Sign Posts/Supports -----Steel Sign Posts/Supports <sup>2</sup>	80% (post-consumer) 25% (post-consumer) 80% (post-consumer) 16% (post-consumer) + 9% (recovered) 67% (post-consumer) + 33% (recovered)
Sorbents -----Paper -----Textiles -----Plastics -----Wood <sup>3</sup> -----Other Organics/Multimaterials <sup>4</sup>	90% (post-consumer) +10% (recovered) 95% (post-consumer) 25% (total) 100% (total) 100% (total)
Manual-Grade Strapping -----Polyester -----Polypropylene -----Steel <sup>2</sup>	50% (post-consumer) 10% (total) 16% (post-consumer) +9% (recovered) 67% (post-consumer) +33% (recovered)

"Post-consumer" material is "material or finished product that has served its intended use and has been diverted or recovered from waste destined for disposal, having completed its life as a consumer item. Post-consumer material is part of the broader category of recovered material."

"Recovered Materials" refers to waste materials and by-products which have been recovered or diverted from solid waste, but does not include those materials and by-products generated from, and commonly reused within, an original manufacturing process

<sup>1</sup>Steel used in steel drums is manufactured using the Basic Oxygen Furnace (BOF) process, which contains 25-30% total recovered material, of which 16% is post-consumer steel. Steel used in manual-grade strapping is manufactured using either the BOF process or the Electric Arc Furnace (EAF) process, which contains 100% total recovered materials, of which 67% is post-consumer steel.

<sup>2</sup> The recommended recovered materials content levels for steel in this table reflect the fact that the designated items can be made from steel manufactured in either a Basic Oxygen Furnace (BOF) or an Electric Arc Furnace (EAF). Steel from the BOF process contains 25-30% total recovered materials, of which 16% is post-consumer steel. Steel from the EAF process contains a total of 100% recovered steel, of which 67% is post-consumer.

<sup>3</sup> "Wood" includes materials such as sawdust and lumber mill trimmings.

<sup>4</sup> Examples of other organics include, but are not limited to, peanut hulls and corn stover. An example of multimaterial sorbents would include, but not be limited to, a polymer and cellulose fiber combination.

<sup>2</sup> The recommended recovered materials content levels for steel in this table reflect the fact that the designated items can be made from steel manufactured in either a Basic Oxygen Furnace (BOF) or an Electric Arc Furnace (EAF). Steel from the BOF process contains 25-30% total recovered materials, of which 16% is post-consumer steel. Steel from the EAF process contains a total of 100% recovered steel, of which 67% is post-consumer.

(B) **BIDDER'S CERTIFICATION**

Bidder certifies that the miscellaneous product(s) which the bidder is offering contains the required minimum percentage of post-consumer and recovered material content as shown above for the product.

(C) **MANUFACTURER/MILL CERTIFICATION**

In addition to the Bidders Certification in Subsection (B), a manufacturer certification must be completed and signed by the manufacturer before payment will be made to the successful bidder for the delivered items. The enclosed Manufacturer/Mill Certification form must be used. Bidders are not required to submit the completed and signed Manufacturer/Mill Certification form with their bids. **THE COMMONWEALTH SHALL HAVE NO OBLIGATION TO PAY FOR THE ITEM(S) UNTIL A PROPERLY COMPLETED AND SIGNED MANUFACTURER/MILL CERTIFICATION IS SUBMITTED FOR THE DELIVERED ITEM.**

(D) **ENFORCEMENT**

Awarded bidders may be required, after delivery of the miscellaneous product(s), to provide the Commonwealth with documentary evidence that the miscellaneous product(s) were in fact produced with the required minimum percentage of post-consumer and recovered material content.

EXHIBIT A-6  
NONPAPER OFFICE PRODUCTS  
RECYCLED CONTENT

(A) **REQUIREMENT**

All nonpaper office products offered by the bidder, or included in the final product offered by the bidder, and sold to the Commonwealth **must** contain the minimum percentage of post-consumer and recovered material content as shown below for the applicable products:

Nonpaper Office Product	Recovered Material Content
Recycling Containers and Waste Receptacles: -----Plastic -----Steel <sup>1</sup> -----Paper -----Corrugated -----Solid Fiber Boxes -----Industrial Paperboard	20% (post-consumer) 16% (post-consumer) + 9% (recovered)  25% (post-consumer) 40% (post-consumer) 40% (post-consumer) + 60% (recovered)
Plastic Desktop Accessories (polystyrene) including desk organizers, sorters, and trays, and memo, note, and pencil holders.	25% (post-consumer)
Binders: -----Plastic-Covered -----Paper-Covered -----Pressboard -----Solid Plastic -----HDPE -----PE -----PET -----Misc. Plastics	25% 75% (post-consumer) + 15% (recovered) 20% (post-consumer) + 30% (recovered)  90% (post-consumer) 30% (post-consumer) 100% (post-consumer) 80% (post-consumer)
Trash Bags (plastic)	10% (post-consumer)
Toner Cartridges	Return used toner cartridges for remanufacturing and reuse or purchase a remanufactured or recycled-content replacement cartridge.
Printer Ribbons	Procure printer ribbon reinking or reloading services or procure reinked or reloaded printer ribbons.
Plastic Envelopes	25% (post-consumer)
Plastic Clipboards: -----HDPE -----PS -----Misc. Plastics	90% (post-consumer) 50% (post-consumer) 15% (post-consumer)
Plastic File Folders -----HDPE	90% (post-consumer)
Plastic Clip Portfolios -----HDPE	90% (post-consumer)
Plastic Presentation Folders -----HDPE	90% (post-consumer)

"Post-consumer" material is "material or finished product that has served its intended use and has been diverted or recovered from waste destined for disposal, having completed its life as a consumer item. Post-consumer material is part of the broader category of recovered material."

<sup>1</sup> The recommended recovered materials content levels for steel in this table reflect the fact that the designated item is made from steel manufactured from in a Basic Oxygen Furnace (BOF). Steel from the BOF process contains 25-30% total recovered materials, of which 16% is post-consumer steel.

"Recovered Materials" refers to waste materials and by-products which have been recovered or diverted from solid waste, but does not include those materials and by-products generated from, and commonly reused within, an original manufacturing process

(B) **BIDDER'S CERTIFICATION**

Bidder certifies that the nonpaper office products which the bidder is offering contains the required minimum percentage of post-consumer and recovered material content as shown above for the product.

(C) **MANUFACTURER/MILL CERTIFICATION**

In addition to the Bidders Certification in Subsection (B), a manufacturer certification must be completed and signed by the manufacturer before payment will be made to the successful bidder for the delivered items. The enclosed Manufacturer/Mill Certification form must be used. Bidders are not required to submit the completed and signed Manufacturer/Mill Certification form with their bids. **THE COMMONWEALTH SHALL HAVE NO OBLIGATION TO PAY FOR THE ITEM(S) UNTIL A PROPERLY COMPLETED AND SIGNED MANUFACTURER/MILL CERTIFICATION IS SUBMITTED FOR THE DELIVERED ITEM.**

(D) **ENFORCEMENT**

Awarded bidders may be required, after delivery of the paper, to provide the Commonwealth with documentary evidence that the nonpaper office product(s) were in fact produced with the required minimum percentage of post-consumer and recovered material content.

EXHIBIT A-7  
PARK & RECREATION PRODUCTS  
RECYCLED CONTENT

(A) **REQUIREMENT**

All park and recreation products offered by the bidder, or included in the final product offered by the bidder, and sold to the Commonwealth **must** contain the minimum percentage of post-consumer and recovered material content as shown below for the applicable products:

Park & Recreation Product	Recovered Material Content <sup>1</sup>
<b>Park Benches &amp; Picnic Tables:</b>	
-----Plastic <sup>2</sup>	90% (post-consumer) + 10% (recovered)
-----Plastic Composites	50% (post-consumer) + 50% (recovered)
-----Aluminum	25% (post-consumer)
-----Concrete	15% (total)
-----Steel <sup>3</sup>	16% (post-consumer) + 9% (recovered)
	67% (post-consumer) + 33% (recovered)
<b>Plastic Fencing for Specified Uses<sup>4</sup></b>	60% (post-consumer) + 30% (recovered)
<b>Playground Equipment</b>	
-----Plastic <sup>3</sup>	90% (post-consumer) + 10% (recovered)
-----Plastic Composites	50% (post-consumer) + 45% (recovered)
-----Steel <sup>4</sup>	16% (post-consumer) + 9% (recovered)
	67% (post-consumer) + 33% (recovered)
-----Aluminum	25% (post-consumer)
<b>Playground Surfaces:</b>	
-----Plastic or Rubber	90% (post-consumer)
<b>Running Tracks:</b>	
-----Plastic or Rubber	90% (post-consumer)

"Post-consumer" material is "material or finished product that has served its intended use and has been diverted or recovered from waste destined for disposal, having completed its life as a consumer item. Post-consumer material is part of the broader category of recovered material."

"Recovered Materials" refers to waste materials and by-products which have been recovered or diverted from solid waste, but does not include those materials and by-products generated from, and commonly reused within, an original manufacturing process

(B) **BIDDER'S CERTIFICATION**

Bidder certifies that the park and recreational product(s) which the bidder is offering contains the required minimum percentage of post-consumer and recovered material content as shown above for the product.

(C) **MANUFACTURER/MILL CERTIFICATION**

In addition to the Bidders Certification in Subsection (B), a manufacturer certification must be completed and signed by the manufacturer before payment will be made to the successful bidder for the delivered items. The enclosed Manufacturer/Mill Certification form must be used. Bidders are not required to submit the completed and signed Manufacturer/Mill Certification form with their bids. **THE COMMONWEALTH SHALL HAVE NO OBLIGATION TO PAY FOR THE ITEM(S) UNTIL A PROPERLY COMPLETED AND SIGNED MANUFACTURER/MILL CERTIFICATION IS SUBMITTED FOR THE DELIVERED ITEM.**

(D) **ENFORCEMENT**

Awarded bidders may be required, after delivery of the park and recreational product(s), to provide the Commonwealth with documentary evidence that the park and recreational product(s) were in fact produced with the required minimum percentage of post-consumer and recovered material content.

<sup>1</sup> The recommended recovered materials content levels are based on the dry weight of the raw materials, exclusive of any additives such as adhesives, binders, or coloring agents.

<sup>2</sup> "Plastic" includes both single and mixed plastic resins. Park benches and picnic tables made with recovered plastic may also contain other recovered materials such as sawdust, wood, or fiberglass. The percentage of these materials contained in the product would also count toward the recovered materials content level of the item.

<sup>3</sup> The recommended recovered materials content levels for steel in this table reflect the fact that the designated items can be made from steel manufactured from either a Basic Oxygen Furnace (BOF) or an Electric Arc Furnace (AF). Steel from the BOF process contains 25-30% total recovered materials, of which 16% is post-consumer steel. Steel from the EAF process contains a total of 100% recovered steel, of which 67% is post-consumer.

<sup>4</sup> Designation includes fencing containing recovered plastic for use in controlling snow or sand drifting and as a warning/safety barrier in construction or other applications.

EXHIBIT A-8  
TRANSPORTATION PRODUCTS  
RECYCLED CONTENT

(A) **REQUIREMENT**

All transportation products offered by the bidder, or included in the final product offered by the bidder, and sold to the Commonwealth **must** contain the minimum percentage of post-consumer and recovered material content as shown below for the applicable products:

Transportation Products	Recovered Material Content <sup>1</sup>
Traffic Cones: -----Plastic (PVC and LDPE) -----Crumb Rubber	50% (recovered) 50% (recovered)
Traffic Barricades (type I and II only): -----Plastic (HDPE, LDPE, PET) -----Steel <sup>2</sup> -----Fiberglass	80% (post-consumer) + 20% (recovered) 16% (post-consumer) + 9% (recovered) 67% (post-consumer) + 33% (recovered) 100% (recovered)
Parking Stops: -----Plastic and/or Rubber -----Concrete Containing Coal Fly Ash  -----Concrete Containing Ground Granulated Blast Furnace Slag	100% (recovered) 20% (recovered) 15% when used as a partial cement replacement as an admixture in concrete. 25% (recovered)
Traffic Control Devices: -----Channelizers: -----Plastic -----Rubber (base only) -----Delineators: -----Plastic -----Rubber (base only) -----Steel (base only) <sup>2</sup>  -----Flexible Delineators	25% (post-consumer) 100% (post-consumer)  25% (post-consumer) 100% (post-consumer) 16% (post-consumer) + 9% (recovered) 67% (post-consumer) + 33% (recovered) 25% (post-consumer)

"Post-consumer" material is "material or finished product that has served its intended use and has been diverted or recovered from waste destined for disposal, having completed its life as a consumer item. Post-consumer material is part of the broader category of recovered material."

"Recovered Materials" refers to waste materials and by-products which have been recovered or diverted from solid waste, but does not include those materials and by-products generated from, and commonly reused within, an original manufacturing process

(B) **BIDDER'S CERTIFICATION**

Bidder certifies that the transportation product(s) which the bidder is offering contains the required minimum percentage of post-consumer and recovered material content as shown above for the product.

(C) **MANUFACTURER/MILL CERTIFICATION**

In addition to the Bidders Certification in Subsection (B), a manufacturer certification must be completed and signed by the manufacturer before payment will be made to the successful bidder for the delivered items. The enclosed Manufacturer/Mill Certification form must be used. Bidders are not required to submit the completed and signed Manufacturer/Mill Certification form with their bids. **THE COMMONWEALTH SHALL HAVE NO OBLIGATION TO PAY FOR THE ITEM(S) UNTIL A PROPERLY COMPLETED AND SIGNED MANUFACTURER/MILL CERTIFICATION IS SUBMITTED FOR THE DELIVERED ITEM.**

(D) **ENFORCEMENT**

Awarded bidders may be required, after delivery of the transportation product(s), to provide the Commonwealth with documentary evidence that the transportation product(s) were in fact produced with the required minimum percentage of post-consumer and recovered material content.

<sup>1</sup> Content levels are based on the dry weight of the raw materials, exclusive of any additives such as adhesives, binders, or coloring agents.

<sup>2</sup> The recommended recovered materials content levels for steel in this table reflect the fact that the designated items can be made from steel manufactured from either a Basic Oxygen Furnace (BOF) or an Electric Arc Furnace (EAF). Steel from the BOF process contains 25-30% total recovered materials, of which 16% is post-consumer steel. Steel from the EAF process contains a total of 100% recovered steel, of which 67% is post-consumer.



**MANUFACTURER/MILL CERTIFICATION**

(To be submitted with invoice for each order)

TO BE COMPLETED BY MANUFACTURER/MILL:

NAME OF MANUFACTURER/MILL: \_\_\_\_\_

ADDRESS OF MANUFACTURER/MILL: \_\_\_\_\_

FEDERAL EMPLOYER I.D. NO.: \_\_\_\_\_

CONTRACT OR REQUISITION NO. \_\_\_\_\_

NAME OF CONTRACTOR: \_\_\_\_\_

ADDRESS OF CONTRACTOR: \_\_\_\_\_

Type of product(s) which the manufacturer/mill furnished to the contractor: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

**CERTIFICATION:** I, the undersigned officer of the above-named manufacturer/mill, do hereby certify that I am authorized to provide this certification on behalf of the above-named manufacturer/mill and that the type of product(s) listed above which my company furnished to the contractor named above for the referenced contract or purchase requisition, contained not less than \_\_\_\_\_% post-consumer materials and \_\_\_\_\_% recovered materials as those terms are defined in the invitation for bids. I understand that this document is subject to the provisions of the Unsworn Falsification of Authorities Act (18 P.S. Section 4904).

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name of Signatory

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

**Exhibit C to Contract 4600012524**

**Final Price Submittal**

**Attachment D - REVISED Price Submittal**

**Lot 1: Core List Items**

Count	Manufacturer Name	Manufacturer Part Number	Description	Unit of Measure	PKG Size	F.O.B. Delivered Price (Per Unit of Measure)	Proposed Substitute Manufacturer	Proposed Substitute Manufacturer Part Number	Proposed Substitute Ordering Unit of Measure	Proposed Substitute Pack Size
1	ACROS ORGANICS	206391000	POTASSIUM BROMIDE, 99+%, 100GR	EA	1	\$81.52				
2	AGILENT	05972-60053	FILMNT ASEMB 5972/5973 MSD	EA	1	\$83.91				
3	ALLSAFE SERVICES AND MATERIALS	3005069	GOGGLE MRX4 BLUE/CLR FFREE 1PR	EA	1	\$3.77				
4	ALLTECH ASSOCIATES INC	1422	L-9-CARBOX-11-NOR-9-THC, 100UG	EA	1					
5	AMEREX CORPORATION	B500	ABC EXTINGUISHER 5#	EA	1	\$28.95	KIDDE	466112	EA	1
6	AMEREX CORPORATION	B456	FIRE EXTINGUISHER ABC 10LB	EA	1	\$41.98	KIDDE	466204	EA	1
7	ANALTECH	21521	SILICA GHLF 10X20CM 250UM	PK	25	\$74.10				
8	ANDWIN SCIENTIFIC	56614626	ATTEST BIO INDICATOR	BX	100	\$160.00				
9	AQUA SOLUTIONS	VUL261	TTL SUSP SOLID STD 100PPM	EA	1	\$17.76				
10	AQUA SOLUTIONS	ACB149	HEXADECANE/STEARIC ACID 100ML	EA	1	\$31.95				
11	BARNSTEAD THERMOLYNE CORPORATION	D400499	CARTRIDGE HI CAPACITY D400499	EA	1	\$136.16				
12	BARNSTEAD THERMOLYNE CORPORATION	D3750	HOLLOW FIBER FILTER .2MIC	EA	1	\$64.13				
13	BARNSTEAD THERMOLYNE CORPORATION	AY759X1	BIOLOGICAL INDCATOR BOX	PK	5	\$20.07				
14	BARNSTEAD THERMOLYNE CORPORATION	1160049SH	CERAMIC 7X7 STIRHOTPLATE 120V	EA	1	\$221.96	VWR INTL	82026-776	EA	1
15	BARNSTEAD THERMOLYNE CORPORATION	1151016SHQ	STIRPLATE 4X4 FISHER 120V	EA	1	\$133.20	VWR INTL	82026-748	EA	1
16	BARNSTEAD THERMOLYNE CORPORATION	1001D	MEL-TEMP MELT POINT APPARAT	EA	1	\$582.48				
17	BARNSTEAD THERMOLYNE CORPORATION	189	CLAMP UTILITY FLAT JAWS W/SLVS	EA	1	\$13.72	VWR INTL	21573-266	EA	1
18	BARNSTEAD THERMOLYNE CORPORATION	155	BURNER FOR NATURAL GAS	EA	1	\$18.27	HUMBOLDT MFG CO	H-6220	EA	1
19	BD DIAGNOSTIC SYSTEMS	371120	BLADES,STERILE	CS	50pk,150pk/cs	\$72.93				
20	BD DIAGNOSTIC SYSTEMS	367925	FL/OX PLUS HEMOGARD 6ML 13X100	CS	1000	\$268.18				
21	BD DIAGNOSTIC SYSTEMS	366381	VACUTAINER,STER 3ML PK100	CS	1000	\$79.38				
22	BD DIAGNOSTIC SYSTEMS	353910	PLATE,TC 96WELL	CS	50	\$72.00				
23	BD DIAGNOSTIC SYSTEMS	352018	CULTURE TUBE 17X100MM	CS	1000	\$68.21	VWR INTL	60818-645	CS	1000
24	BD DIAGNOSTIC SYSTEMS	351029	PETRI DISH STRL 100X15MM	CS	500	\$38.43	VWR INTL	25384-302	CS	500
25	BD DIAGNOSTIC SYSTEMS	351001	PETRI DISH OPTILUX	CS	500	\$38.43	VWR INTL	25384-302	CS	500
26	BD DIAGNOSTIC SYSTEMS	275005	RPR CARD TEST KIT#110(500TEST)	PK	500	\$154.40				
27	BD DIAGNOSTIC SYSTEMS	237500	BRAIN HEART INFUSION 500G	EA	1	\$67.21				
28	BD DIAGNOSTIC SYSTEMS	231321	PENICILLIN 10 UNITS	PK	10	\$58.79				
29	BD DIAGNOSTIC SYSTEMS	231319	OXACILLIN 1MCG	PK	10	\$58.79				
30	BD DIAGNOSTIC SYSTEMS	231264	AMPICILLIN 10MCG	PK	10	\$58.79				
31	BD DIAGNOSTIC SYSTEMS	226306	PROMPT INOCULATION SYSTEM	PK	60	\$136.28				
32	BD DIAGNOSTIC SYSTEMS	222233	HERROLDS AGAR+ANV WITH MYCRO J	CS	100	\$255.86				
33	BD DIAGNOSTIC SYSTEMS	212408	V-C-N-T INHIBITOR 10ML	PK	10	\$56.00				
34	BD DIAGNOSTIC SYSTEMS	211876	ISOVITALEX ENRICHMENTPK-5X10ML	PK	5	\$84.07				
35	BD DIAGNOSTIC SYSTEMS	408531	LUER-LOK CAPS,STRL SGL USE	CS	50	\$50.49				
36	BD DIAGNOSTIC SYSTEMS	226306	BBL PROMPT SYSTM	PK	60	\$136.28				
37	BD DIAGNOSTIC SYSTEMS	221995	GC LEC PLATES JEMBEC	PK	10	\$11.81				
38	BD DIAGNOSTIC SYSTEMS	212539	GRAM STAIN SET W/STAB. IODINE	EA	1	\$36.15				
39	BD DIAGNOSTIC SYSTEMS	212408	VCNT INHIBITOR	PK	10	\$56.00				
40	BD DIAGNOSTIC SYSTEMS	211832	ENTEROTUBE II	PK	25	\$206.53				
41	BD DIAGNOSTIC SYSTEMS	221261	TRYPT SOY AGR W/5% BLD	PK	100	\$44.12				
42	BD DIAGNOSTIC SYSTEMS	274920	M ENDO BROTH MF 100G	EA	1	\$32.00				
43	BD DIAGNOSTIC SYSTEMS	224150	LAURYL TRYPTOSE BROTH 500G	EA	1	\$45.00				
44	BD VACUTAINER LABWARE MEDICAL	367285	BLD COLL SFTY 12" 25GX3/4 50PK	CS	50pk,200pk/cs	\$219.78				

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45	BD VACUTAINER LABWARE MEDICAL	366434	VAC TUBE RED 5ML	CS	100pk,1000pk/cs	\$136.42				
46	BD VACUTAINER LABWARE MEDICAL	365971	MICRO W/LITHIUM HERAPIN	PK	50	\$31.52				
47	BD VACUTAINER LABWARE MEDICAL	352098	TUBE CONIC 50ML W/RACK	CS	500	\$80.96	VWR INTL	21008-242	CS	500
48	BD VACUTAINER LABWARE MEDICAL	352096	TUBE PP CONICAL 15ML	CS	500	\$80.29	VWR INTL	21008-216	CS	500
49	BD VACUTAINER LABWARE MEDICAL	352018	14MLTBE PP17X100STR	CS	1000	\$68.21	VWR INTL	60818-645	CS	1000
50	BD VACUTAINER LABWARE MEDICAL	351029	PETRI DISHES 100X15MM	CS	500	\$38.43	VWR INTL	25384-302	CS	500
51	BD VACUTAINER LABWARE MEDICAL	351007	PETRI DISH 60X15MM	CS	500	\$32.08	VWR INTL	25384-090	CS	500
52	BD VACUTAINER LABWARE MEDICAL	351006	PETRI DISH 50X9MM	CS	500	\$170.38				
53	BD VACUTAINER LABWARE MEDICAL	309604	LUER-LOK SYR ONLY 10CC	CS	100pk,400pk/cs	\$44.89				
54	BD VACUTAINER LABWARE MEDICAL	366581	MCR TAINER GRN GENI LNCT	PK	200	\$63.02				
55	BD VACUTAINER LABWARE MEDICAL	351001	DISH OPTILUX 100X15MM	CS	500	\$38.43	VWR INTL	25384-302	CS	500
56	BD VACUTAINER LABWARE MEDICAL	309635	SYRINGE/NDL 20G 1-1/2"	CS	100	\$67.48				
57	BEL ART PRODUCTS	187503001	TT RACK 72 HOLE 13MM BLUE	EA	1	\$14.48				
58	BEST MANUFACTURING GROUP LLC	11375804M	LABCOAT 80/20 USX KNCF WH-M	EA	1	\$12.59	SUPERIOR UNIFORM	87004-242	EA	1
59	BEST MANUFACTURING GROUP LLC	11375804S	LABCOAT 80/20 USX KNCF WH-S	EA	1	\$12.59	SUPERIOR UNIFORM	87004-244	EA	1
60	BEST MANUFACTURING GROUP LLC	11375804L	LABCOAT 80/20 USX KNCF WH-L	EA	1	\$12.59	SUPERIOR UNIFORM	87004-240	EA	1
61	BOEKEL INDUSTRIES INC	19090 002EMD	FISHER MINI LAB JACK 4X4"	EA	1	\$70.95				
62	CABELAS INC	512909/PEMA	SLUMBERJACK COT	EA	1	\$60.00				
63	CAPITOL VIAL	04HP83HCPW/S	COLIFORM WATER TEST CONT	CS	200	\$38.35				
64	CARDINAL HEALTH CORP	8848A	GLVE LATEX PF LG 100PK	PK	100	\$4.67				
65	CENTENNIAL PRODUCTS INC	BBIS-50-CF	BODY BG CF STR Z 22X30 WH	CS	24	\$60.98				
66	CENTENNIAL PRODUCTS INC	BBDE-50-CF	BODY BG CF ENV Z 36X96 WH	CS	24	\$229.40				
67	CENTENNIAL PRODUCTS INC	BBCS-50-CF	BODY BG CF STR Z 36X60 WH	CS	24	\$85.10				
68	CHASE SCIENTIFIC GLASS	SB46-0040	VIALS, AMBER 40ML SEPTA	CS	144	\$109.61				
69	CHASE SCIENTIFIC GLASS	C226-0020	VIAL W/CLOS CS-72 20ML	CS	72	\$63.84				
70	CHASE SCIENTIFIC GLASS	G346-0040	SEP/GRD AMB 300 SER .125	CS	72	\$128.67				
71	CHASE SCIENTIFIC GLASS	S346-0040	VIAL CERTIFIED AMB 40ML	CS	72	\$76.60				
72	CHASE SCIENTIFIC GLASS	S246-0060	AMB BRO VL W/SPT 200SER	CS	72	\$96.83				
73	CHASE SCIENTIFIC GLASS	S246-0040	VIAL EPA CLN W/SEP 40ML	CS	72	\$63.67				
74	CHASE SCIENTIFIC GLASS	S136-0040	VIAL W/SEPTA CLEAR 40ML	CS	72	\$44.68				
75	CHASE SCIENTIFIC GLASS	63B13-678-20D	PIPET DISP 9 IN	CS	1440	\$26.70	CHASE SCIENTIFIC GLASS	63B14673-043	CS	1000
76	CHASE SCIENTIFIC GLASS	63A13-678-20B	PIPET DISP 5 3/4 IN	CS	1440	\$24.26	CHASE SCIENTIFIC GLASS	63A14673-010	CS	1000
77	CHASE SCIENTIFIC GLASS	60T12150B-PL	25X150 BOTO DCT/PRINTED LINES	EA	1	\$145.50				
78	CHASE SCIENTIFIC GLASS	60G14-961-31	TUBE CULT DSP 16X150MM	CS	1000	\$44.53				
79	CHASE SCIENTIFIC GLASS	60C14-961-27	TUBE CULT DSP 13X100MM	CS	1000	\$22.72				
80	CHASE SCIENTIFIC GLASS	60B14-961-26	CULT TUBE DISP 12X75MM	CS	1000	\$19.87				
81	CHASE SCIENTIFIC GLASS	60A14-961-25	TUBE CULT DSP 10X75MM	CS	1000	\$17.71				
82	CHASE SCIENTIFIC GLASS	349-1000	BOTTLE CERT/EPA 1-LITER	CS	12	\$23.76				
83	CHASE SCIENTIFIC GLASS	319-0125	BOTTLE POLY B/R 4OZ	CS	48	\$54.09				
84	CHASE SCIENTIFIC GLASS	288-0022	SEPTA PTFE-SIL CLN 22MM	CS	24	\$15.37				
85	CHASE SCIENTIFIC GLASS	63A13-678-20A	PIPET DISP 5 3/4 IN	CS	720	\$24.26	CHASE SCIENTIFIC GLASS	63A14673-010	CS	1000
86	CHASE SCIENTIFIC GLASS	SB46-0040	VIAL_40ML_AMB BORO.125"	CS	144	\$109.61				
87	CHASE SCIENTIFIC GLASS	63B13-678-20C	PIPET DISP 9 IN	CS	720	\$26.70	CHASE SCIENTIFIC GLASS	63B14673-043	CS	1000
88	CHOLESTECH CORPORATION	10-988	CASSETTES TC/GLUCOSE	PK	10					
89	CHOLESTECH CORPORATION	10-983	CONTROLS LVL1 LVL2 3VIAL	EA	1					
90	COMPLETE ENVIRONMENTAL PRODUCTS	LP201220YE	20 GAL LAB OVERPACK	EA	1	\$42.00				
91	COMPLETE ENVIRONMENTAL PRODUCTS	FBP100	OIL HVY WT PAD 17"X19"	PK	100	\$33.50	NPS CORP.	M-75	CS	1
92	COMPLETE ENVIRONMENTAL PRODUCTS	FBB510	FB SORB BOOM OIL 5"X10'	PK	4	\$58.00	NEW PIG CORP	M-54S	PK	4

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93	COMPLETE ENVIRONMENTAL PRODUCTS	UQ100P	UNIVERSAL SORBENT PADS	CS	1000	\$60.90	NEW PIG CORP	MAT240	PK	100
94	CON SPACE COMMUNICATIONS INC	30211050	50' CABLE W/ CONNECTORS	EA	1	\$157.76				
95	COORSTEK INC	60148	CRUCIBLE W/O COVER 25ML	CS	24	\$112.32				
96	CORNING LIFE SCIENCES GLASS	1700-100	COLIFORM WATER TEST CONT	CS	100	\$41.56	CAPITOL VIAL	04HP83HCPW/S	CS	200
97	CORNING LIFE SCIENCES GLASS	4401	CENTRIFUGE TUBE,IND,NS	CS	960	\$150.21	VWR INTL	83009-678	CS	10000
98	CORNING LIFE SCIENCES GLASS	6795-420 EMW	CORNING STR/HOTPL 5/M1X7/M1	EA	1	\$297.96	IKA WORKS	L003050	EA	1
99	CORNING LIFE SCIENCES GLASS	6795-220	STR/HOT PLT PC220 4X5"120V	CS	1	\$241.87	VWR INTL	12365-346	EA	1
100	CORNING LIFE SCIENCES GLASS	2948-75X25	SLD 75X25MM FR 1 SIDE 144/GR	CS	1440	\$128.90	VWR INTL	16004-368	CS	20 packs of 72
101	CORNING LIFE SCIENCES GLASS	1700-100	COLIFORM TST VIAL 65X120	CS	100	\$76.08	QORPAK, INCORPORATED	PLC-09774	CS	200
102	CORNING LIFE SCIENCES GLASS	13180-100	DISH EVAPORATING 100ML	CS	8	\$66.75	PROSCIENCE INC	GS25335-042	EA	1
103	CORNING LIFE SCIENCES PLASTIC	431263	FB50MLTBE PP\FLAT\GRDS	CS	500	\$54.44	VWR INTL	89004-367	CS	450
104	CORNING LIFE SCIENCES PLASTIC	431033	PIPET 50X1/2ML IND WRAP	CS	100	\$88.18	VWR INTL	53283-712	CS	100
105	CORNING LIFE SCIENCES PLASTIC	431032	PIPET 25X2/10ML STERL	CS	200	\$63.62	VWR INTL	53283-710	CS	200
106	CORNING LIFE SCIENCES PLASTIC	431031	PIPET SER STL 10X1/10ML	CS	200	\$64.20	VWR INTL	53283-722	CS	500
107	CORNING LIFE SCIENCES PLASTIC	431030	PIPET SER STL 5X1/10ML	CS	200	\$58.60	VWR INTL	53283-720	CS	500
108	CORNING LIFE SCIENCES PLASTIC	430720	FLASK 75CM2 CANTED NECK	CS	100	\$90.30	GREINER BIO-ONE	658170	CS	120
109	CORNING LIFE SCIENCES PLASTIC	430181	BEAKER LIDS	CS	500	\$36.22	VWR INTL	15704-018	CS	500
110	CORNING LIFE SCIENCES PLASTIC	430180	BEAKER 250ML W/O LID	CS	500	\$37.10	VWR INTL	15704-016	CS	500
111	CORNING LIFE SCIENCES PLASTIC	430168	FLASK 25CM2 CANTED NECK	CS	500	\$84.80	GREINER BIO-ONE	690160	CS	200
112	CORNING LIFE SCIENCES PLASTIC	430043	CENT TBE ST PP RK 50ML	CS	500	\$61.18	VWR INTL	20171-028	CS	500
113	CORNING LIFE SCIENCES PLASTIC	4401	C-TB IND N/S BK	CS	960	\$150.21	VWR INTL	83009-678	CS	10000
114	CORNING LIFE SCIENCES PLASTIC	4340	PIPET SER DSP 10X1/10ML	CS	200	\$28.15	VWR INTL	53283-708	CS	200
115	CORNING LIFE SCIENCES PLASTIC	431038	PIPET SER STL 10X1/10ML	CS	500	\$64.20	VWR INTL	53283-722	CS	500
116	CORNING LIFE SCIENCES PLASTIC	431028	PIPET SER ST 1X1/100ML	CS	1000	\$81.03	VWR INTL	53283-714	CS	1000
117	CURRENT TECH INC	S-400-1	SAF-DE-CAP TUBE DECAPER	CS	200	\$43.85				
118	CURRENT TECH INC	F0667038	BLOOD BLOC 16X22 HI	CS	100	\$84.99				
119	DECON LABORATORIES INC	7003	BACDOWN ANTIMICRBL WIPE	CS	1000	\$73.00	METREX RESEARCH CORP	10-1510	CS	10 packs of 50
120	DECON LABORATORIES INC	7001	BACDOWN HANDSOAP 1 LITER	CS	12	\$71.20	VWR INTL	56614-420	CS	6 - 32oz bottles per case
121	DENVILLE SCIENTIFIC	P1150	AEROSOL BARRIER PIPE TIPS	PK	1	\$33.25				
122	DICKSON COMPANY	TM325	LCD DISPLAY LOGGER	EA	1	\$303.70				
123	DISASTER MANAGEMENT SYSTEMS INC	DMS05002	RAPID RESPONSE KIT W/13 ICS PO	EA	1	\$855.20				
124	DRAEGER SAFETY INC	R54838	DEFENDAIR MASK CHML WRFRE PROT	EA	1	\$137.11				
125	DRUMMOND SCIENTIFIC COMPANY	1-000-0040	MICROCAPS 4 LAMBDA	PK	100	\$5.20				
126	DUPONT PERSONAL PROTECTION	TY500SWH00020000	TYVEK SLEEVES WH	CS	100	\$50.33				
127	DUPONT PERSONAL PROTECTION	TY125SWHLG002500	CVRL TYVK ZPR ELS WA L	CS	25	\$85.79				
128	DUPONT PERSONAL PROTECTION	P1132SBUXL002500	CVRL PROSHLD 1 EL WA XL	CS	25	\$64.19				
129	DUPONT PERSONAL PROTECTION	P1131SBUXL002500	CVRL PRSH 1 HD EL W/A XL	CS	25	\$65.42				
130	DUPONT PERSONAL PROTECTION	NG122SWH2X002500	CVL NGN HDBT EL WRST XXL	CS	25	\$84.99				
131	DUPONT PERSONAL PROTECTION	C3122TN2X000600	CPF3 CVRL STRPSM AT HD 2X	CS	6	\$227.95				
132	DUPONT PERSONAL PROTECTION	C2159TGYXL00062K	CVRLS CPF2 2K-FEATURE XL	CS	6	\$173.29				
133	DUPONT PERSONAL PROTECTION	C2159TGYLG00062K	CVRLS CPF2 2K-FEATURE LG	CS	6	\$173.29				
134	DUPONT PERSONAL PROTECTION	C2159TGY3X00062K	CVRLS CPF2 2K-FEATURE 3X	CS	6	\$194.81				
135	DYNALON PRODUCTS	120097A	BOX DISP GLASS FLOOR MDL	PK	6	\$26.63				
136	ELECTRO TECHNIC PRODS	BD10SPC-PKG	VACUUM TESTER 115VAC 60HZ	EA	1	\$134.46				
137	ELECTRO TECHNIC PRODS	11011	TESLA COIL 110V/60HZ BD-10A	EA	1	\$100.44				
138	ELEMENTAL CONTAINER	SDM-7	MAILER,DBL SPEC., 1.7X4.7"CS50	CS	50	\$140.66				
139	ELKHART BRASS MFG CO INC	435	UNIVERSAL ADAPTER CHROME 435	EA	1					
140	EMD CHEMICALS	9581-3	CLRPHST STRP PH2.5-4.5	CS	600	\$60.52				

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141	EMD CHEMICALS	9580-3	COLORPHST STRP PH 0-2.5	CS	600	\$25.83				
142	ENVIRONMENTAL EXPRESS LTD	F93447MMX	FLTR DBLEWEIGH PROWEIGH	PK	100	\$106.28				
143	EP SCIENTIFIC PRODUCTS	11201A50SS	BOTTLE GLS 1L BR 50MG SOD	CS	12	\$39.86				
144	EP SCIENTIFIC PRODUCTS LLC	SVCN-2-1	2ML 1:1 NITRIC ACID	EA	24	\$35.83				
145	EPPENDORF NORTH AMERICA BIOTOOLS	960050029	EPTIPS MOTION 1-50UL FILT	EA	1	\$199.50				
146	EPPENDORF NORTH AMERICA BIOTOOLS	22472101	PIPETTE SRS 2100 100 TO 1000UL	EA	1	\$205.19				
147	EPPENDORF NORTH AMERICA BIOTOOLS	22472054	PIPETTE SERS 2100 20 TO 200 UL	EA	1	\$205.19				
148	EPPENDORF NORTH AMERICA BIOTOOLS	22260201	PIPET EPPNDRF REPEATER PLUS	EA	1	\$310.25				
149	EPPENDORF NORTH AMERICA BIOTOOLS	22491211	EPTPS,FLTR,0.1-105LM,PCR	CS	960	\$48.13	VWR INTL	46620-328	PK	960
150	ERIE SCIENTIFIC COMPANY	3032-002	SLD 3X1" W/2 10MM DIA CIR 144G	GR	144	\$18.90				
151	ERIE SCIENTIFIC COMPANY	2991DF-B2L-4-600621	FROSTED BEVL EDG3X1X1MM 72/PK	CS	1440	\$130.58	VWR INTL	16004-418	CS	20 packs of 72
152	ERIE SCIENTIFIC COMPANY	2950F-600621	MICRO SLD 3X1 IN PLAIN	GR	144	\$15.06				
153	EVER READY THERMOMETER DIV OF BARNSTEAD	M2014PS BF	THERMOMETER M30 TO P120F	EA	1	\$7.62				
154	EVER READY THERMOMETER DIV OF BARNSTEAD	EG 550 FCBF	THERMOMETER 50TO500F/10TO260C	EA	1	\$22.84				
155	EVER READY THERMOMETER DIV OF BARNSTEAD	617 3S BF	BLU LIQ FLLD THRMTR -10TO260C	EA	1	\$7.97				
156	EVER READY THERMOMETER DIV OF BARNSTEAD	1003 3S BF	THERMOMETER RED LIQ 76MM IMM	EA	1	\$17.74	VWR INTL	61027-205	EA	1
157	EVER READY THERMOMETER DIV OF BARNSTEAD	R020 1S	THERM TRU-TEMP REFRIG -5/15C	EA	1	\$29.72				
158	FEATHER SAFETY RAZOR CO LTD	M01/5220002	DISSECT BLADE NO. 22	PK	100	\$39.42	SKLAR CORPORATION	06-3106	PK	100
159	FISHER MAKEUP ORDERS	CBIRDKITXLG	STATE OF PA CBIRD KIT XL	EA	1					
160	FISHER MAKEUP ORDERS	CBIRDKIT2XL	STATE OF PA CBIRD KIT 2XL	EA	1					
161	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	3592550	ELECT AG/AGCL PH/ATC F/AP60 SE	EA	1	\$104.00	VWR INTL	87000-084	EA	1
162	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	3590285	GLASS PH ELECTRODE COMBO BNC	EA	1	\$92.40	VWR INTL	14002-850	EA	1
163	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	3590183	GLASS COMBO RUGGED BULB BNC	EA	1	\$110.50	VWR INTL	14002-762	EA	1
164	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	3566111	TDSTESTR LOW	EA	1	\$65.96				
165	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	3562403	WTRPRF DBL JNTN PHTESTR1	EA	1	\$71.54				
166	FISHER SCIENTIFIC PROD FAIRLAWN	FLT555-2	TISSUEPREP 2 4X2KG/CS	CS	4	\$34.56	MCCORMICK SCIENTIFIC	501006	CS	8 - 1kg bottles per case
167	FISHER SCIENTIFIC PROD FAIRLAWN	FLSS282-4	SOD HYDROX SOL N/50 CERT 4L	CS	4	\$57.19	VWR INTL	VW3217-4	CS	4 - 4L bottles per case
168	FISHER SCIENTIFIC PROD FAIRLAWN	FLSS276-20	SODIUM HYDROX SOL N/10 CR 20L	EA	1	\$41.64	VWR INTL	VW3219-7	EA	20L
169	FISHER SCIENTIFIC PROD FAIRLAWN	FLSS266-4	SODIUM HYDROX SOL 1N CERT 4L	CS	4	\$50.26	VWR INTL	VW3222-4	CS	4 - 4L bottles per case
170	FISHER SCIENTIFIC PROD FAIRLAWN	FLSF100-4	10% BUFFERED FORMALIN CR 4L	CS	4	\$20.30	VWR INTL	BDH0502-4LP	CS	4 - 4L bottles per case
171	FISHER SCIENTIFIC PROD FAIRLAWN	FLSB115-4	BUFFER COLRD BLUE PH 10 4L	EA	1	\$3.27	VWR INTL	34170-133	EA	500mL
172	FISHER SCIENTIFIC PROD FAIRLAWN	FLSB115-20	BUFFER COLORED BLUE PH 10 20L	EA	1	\$19.25	VWR INTL	34170-161	EA	20L
173	FISHER SCIENTIFIC PROD FAIRLAWN	FLSB107-4	BUFFER CLRD YEL PH 7.00 4L	EA	1	\$8.97	VWR INTL	34170-196	EA	4L
174	FISHER SCIENTIFIC PROD FAIRLAWN	FLSB107-20	BUFFER COLORED YEL PH 7 20L	EA	1	\$19.23	VWR INTL	34170-158	EA	20L
175	FISHER SCIENTIFIC PROD FAIRLAWN	FLSB101-4	BUFFER COLRD RED PH 4.00 4L	EA	1	\$3.24	VWR INTL	34170-127	EA	500mL
176	FISHER SCIENTIFIC PROD FAIRLAWN	FLSB101-20	BUFFER COLORED RED PH 4 20L	EA	1	\$19.24	VWR INTL	34170-155	EA	20L
177	FISHER SCIENTIFIC PROD FAIRLAWN	FLS421-10	SODIUM SULFATE CERT ACS 10KG	EA	1	\$74.20	EMD (EM SCIENCE)	SX0760-5	EA	12KG
178	FISHER SCIENTIFIC PROD FAIRLAWN	FLS415-212	SOD SUL ACS ANHY GRNLR 10/60MS	EA	1	\$37.54	MALLINCKRODT ANALYTICAL	8024-06	EA	2.5KG
179	FISHER SCIENTIFIC PROD FAIRLAWN	FLS318-500	SODIUM HYDROXIDE CERT ACS 500G	CS	4	\$56.17	VWR INTL	BDH0292-500G	CS	4 -500g bottles per case
180	FISHER SCIENTIFIC PROD FAIRLAWN	FLP410-500	POTASSIUM IODIDE CERT ACS 500G	EA	1	\$32.24	VWR INTL	BDH0264-500G	EA	500g
181	FISHER SCIENTIFIC PROD FAIRLAWN	FLA661-500	AMMONIUM CHLORIDE ACS 500 G	CS	6	\$48.83	VWR INTL	BDH0208-500G	CS	4 -500g bottles per case
182	FISHER SCIENTIFIC PROD FAIRLAWN	FLA200S-212	NIT ACID R ACS SAF 6X21/2L/CS	CS	6	\$92.78	VWR INTL	BDH3046-2.5LPC	CS	6 - 2.5L bottles per case
183	FISHER SCIENTIFIC PROD FAIRLAWN	FLA144S-212	HYDROCHL AC SAFCOT 6X21/2L	CS	6	\$83.75	EMD (EM SCIENCE)	HX0603-75	CS	6 - 2.5L bottles per case
184	FISHER SCIENTIFIC PROD FAIRLAWN	BPX3P-1GAL	XYLENES HIST GRD 4L	CS	4	\$73.68	VWR INTL	BDH2000-4LG	CS	4 - 4L bottles per case
185	FISHER SCIENTIFIC PROD FAIRLAWN	BPW7-4	WATER OPTIMA 4L	CS	4	\$45.00	EMD (EM SCIENCE)	WX0004-1	CS	4 - 4L bottles per case
186	FISHER SCIENTIFIC PROD FAIRLAWN	BPT341-20	TRICHLOROETHYLENE CR ACS 20L	EA	1	\$29.30	JT BAKER ANALYTICAL	JT9454-3	EA	4L
187	FISHER SCIENTIFIC PROD FAIRLAWN	BPSB116-500	BUFFER SOL PH 10.00 CERT 500ML	CS	6	\$18.48	VWR INTL	34170-124	CS	6 - 500mL bottles per case
188	FISHER SCIENTIFIC PROD FAIRLAWN	BPSB115-500	BUFFER COLRD BLUE PH 10 500ML	CS	6	\$19.60	VWR INTL	34170-133	CS	6 - 500mL bottles per case

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189	FISHER SCIENTIFIC PROD FAIRLAWN	BPSB108-1	BUFFER SOL PH 7.00 CERTIF 1L	CS	6	\$15.70	EMD (EM SCIENCE)	BX1635-1	CS	6 - 500mL bottles per case
190	FISHER SCIENTIFIC PROD FAIRLAWN	BPSB107-500	BUFFER CLRD YEL PH 7.00 500ML	CS	6	\$4.85	VWR INTL	34170-244	EA	1L
191	FISHER SCIENTIFIC PROD FAIRLAWN	BPSB101-500	BUFFER COLRD RED PH 4.00 500ML	CS	6	\$19.45	VWR INTL	34170-127	CS	4 - 4L bottles per case
192	FISHER SCIENTIFIC PROD FAIRLAWN	BPH303-4	HEXANE OPTIMA GRADE 4L	CS	4	\$113.82	JT BAKER ANALYTICAL	9262-03	CS	4 - 4L bottles per case
193	FISHER SCIENTIFIC PROD FAIRLAWN	BPD154-4	METHYLENE CHLDE GC RESOLV 4L	CS	4	\$98.10	JT BAKER ANALYTICAL	9264-03	CS	4 - 4L bottles per case
194	FISHER SCIENTIFIC PROD FAIRLAWN	BPA996-4	ACETONITRILE OPTIMA GRADE 4L	CS	4	\$115.92	JT BAKER ANALYTICAL	9017-03	CS	4 - 4L bottles per case
195	FISHER SCIENTIFIC PROD FAIRLAWN	BPA929-4	ACETONE OPTIMA GRADE 4L	CS	4	\$90.90	JT BAKER ANALYTICAL	9254-03	CS	4 - 4L bottles per case
196	FISHER SCIENTIFIC PROD FAIRLAWN	BPA454-4	METHANOL OPTIMA GRADE 4L	CS	4	\$56.00	EMD (EM SCIENCE)	MX0488-1	CS	4 - 4L bottles per case
197	FISHER SCIENTIFIC PROD FAIRLAWN	BPA452-4	METHANOL CERT ACS/HPLC 4L	CS	4	\$54.00	EMD (EM SCIENCE)	MX0475-1	CS	4 - 4L bottles per case
198	FISHER SCIENTIFIC PROD FAIRLAWN	BPA412-4	METHANOL CERTIFIED ACS 4L	CS	4	\$47.42	VWR INTL	BDH1135-4LG	CS	4 - 4L bottles per case
199	FISHER SCIENTIFIC PROD FAIRLAWN	BPA407-20	ETHYL ALCOHOL DENATURED 20L	EA	1	\$59.55	EMD (EM SCIENCE)	EX0285-1	EA	20L
200	FISHER SCIENTIFIC PROD FAIRLAWN	BPA18SK-4	ACETONE ACS SAFE-COTE 4L	CS	4	\$63.60	VWR INTL	BDH1101-4LP	CS	4 - 4L bottles per case
201	FISHER SCIENTIFIC PROD FAIRLAWN	BPA16S-20	ACETONE HISTO GRADE 20L SAFTIN	EA	1	\$48.76	VWR INTL	BDH1101-19L	EA	19L
202	GE OSMONICS INC	E04WG047S1	MIXESTR .4 45 STGR	PK	200	\$74.43	PALL LIFE SCIENCES	66278	PK	200
203	HARDIGG INDUSTRIES INC	AL36201704AC	STORAGE CASES	EA	1					
204	HARDY DIAGNOSTICS	D699	DILU-LOK PHOS BFR WM99ML	CS	50	\$34.29	PML MICROBIOLOGICALS	B8627	CS	54 bottles of 99ml per case
205	HIGH FIVE PRODUCTS INC	19041189E	Glove, VINYL EXAM LP XL	CS	100bx,10bx/cs	\$29.15				
206	HIGH FIVE PRODUCTS INC	113945C	Glove,FB GLV LTX PF AMBI LG	CS	100bx,10bx/cs	\$39.50	VWR INTL	82026-420	CS	10 Packs of 100
207	HIGH FIVE PRODUCTS INC	113945B	Glove,FB GLV LTX PF AMBI MED	CS	100bx,10bx/cs	\$39.50	VWR INTL	82026-418	CS	10 Packs of 100
208	HIGH FIVE PRODUCTS INC	113945A	Glove,FB GLV LTX PF AMBI SM	CS	100bx,10bx/cs	\$39.50	VWR INTL	82026-416	CS	10 Packs of 100
209	HIGH FIVE PRODUCTS INC	113944C	Glove,FB GLV LTX EXAM LP L	CS	100bx,10bx/cs	\$33.55	VWR INTL	82026-412	CS	10 Packs of 100
210	HIGH FIVE PRODUCTS INC	19041190C	Glove,FB GLV VINYL EXAM PF MD	CS	100bx,10bx/cs	\$29.15				
211	HIGH FIVE PRODUCTS INC	113944B	Glove,FB GLV LTX EXAM LP M	CS	100bx,10bx/cs	\$33.55	VWR INTL	82026-410	CS	10 Packs of 100
212	HIGH FIVE PRODUCTS INC	191301597D	FB NITRILE GLV PF LF	PK	100	\$4.87	VWR INTL	89038-272	PK	10 Packs of 100
213	HORIBA INSTRUMENTS INC	100690	SOLVENT IN 1.5 KG BOTTLE	EA	1					
214	HUMBOLDT MANUFACTURING COMPANY	H-3195	FREEZE-THAW SPECIMEN MOLD	EA	1	\$207.00				
215	INTEC INDUSTRIES INC	4201-F	FACE SHIELD DISP.	CS	100	\$135.41	VWR INTL	47730-750	CS	100
216	INTERNATIONAL LABORATORY SUPPLY LTD	P 210	POLYSEED-NX CAPSULES	PK	50	\$90.35				
217	INTERNATIONAL LABORATORY SUPPLY LTD	P 110	POLYSEED CAPSULES	PK	50	\$63.99				
218	INTERNATIONAL MEDCOM	RADALERT50	MONITOR RADIATION RADALERT	EA	1	\$250.02				
219	ITW-MINIGRIP ZIP-PAK	SBL2R69B	BAG,LABGRD SPEC BAG 6X9	CS	1000	\$38.03				
220	JT BAKER ANALYTICAL	R164-01	METHYLTHYMOL BLUE, BAKE 5GM	EA	1	\$96.17				
221	KENDALL HEALTHCARE PRODUCTS CO	5100110STR	LOOP/NEEDLE INOCLTN 10UL	CS	500	\$46.80				
222	KENDALL HEALTHCARE PRODUCTS CO	8881513231	3CC COMB 22X1"	CS	1000	\$134.69				
223	KENDALL HEALTHCARE PRODUCTS CO	8881352788	BCS GRA 16X100 10ML PO+F	CS	1000	\$195.16				
224	KENDALL HEALTHCARE PRODUCTS CO	8889207117	CONTAINR NSTL BULK 4OZ	CS	500	\$38.67	VWR INTL	25384-148	CS	500
225	KENDALL HEALTHCARE PRODUCTS CO	8881301215	MONOJECT RED GLYCRN 3ML	CS	1000	\$129.63				
226	KIMBERLY CLARK AWAY FROM HOME DIVISION	41412-50	WYPALLX70 WRKHRSE POPUPBX	CS	10	\$80.20	KIMBERLY CLARK AWAY	89003-016	CS	10
227	KIMBERLY CLARK AWAY FROM HOME DIVISION	34256	KIMWIPE EX-L 15"X17" 140/PK	CS	21000	\$56.44	VWR INTL	82003-822	CS	5 boxes of 140ea per case
228	KIMBERLY CLARK AWAY FROM HOME DIVISION	34155	KIMWIPE SML 4-1/2X8-1/2	PK	280	\$1.24	VWR INTL	82003-820	PK	280
229	KIMBERLY CLARK CORPORATION	58274	GLV XL SFSKN HT PF LTX 90PK	CS	90bx,10bx/cs	\$39.50	VWR INTL	82026-422	CS	10 Packs of 100
230	KIMBERLY CLARK CORPORATION	10030	LAB COAT BLU SMALL 30-34	CS	25	\$45.12	VWR INTL	10832-712	CS	30
231	KIMBLE GLASS INC	FS73800 15415	CAP PHENOLIC 15-415	CS	1000	\$50.88				
232	KIMBLE GLASS INC	FS72115 25210	PIPET SHORTY 25ML IND	CS	200	\$124.35				
233	KIMBLE GLASS INC	FS72105 5110	PIPET STL 5X1/10ML	CS	500	\$94.39				
234	KIMBLE GLASS INC	FS72105 10110	PIPET STL 10X1/10ML	CS	500	\$79.15				
235	KIMBLE GLASS INC	FS58515 20	VIAL SCIN 20ML PE W/CL	CS	500	\$55.39				
236	KIMBLE GLASS INC	73790 10	CENT TUBE DSP PLN 10ML	CS	125	\$45.11				

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237	KIMBLE GLASS INC	73785 10	CENTRIFUG TBE 10ML DSP	CS	125	\$52.04				
238	KIMBLE GLASS INC	73750M 100	CUL TUBE BOR SC 16X125	CS	1000	\$119.61				
239	KIMBLE GLASS INC	73750 20150	TUBE CULT DSP 20X150MM	CS	500	\$53.54				
240	KIMBLE GLASS INC	73500 16100	16X100 BOROSIL DCT	CS	1000	\$49.14				
241	KIMBLE GLASS INC	45201 10	CENTRIF TBE GR STPR 10ML	CS	6	\$117.00				
242	KIMBLE GLASS INC	17021V 50	BURET 3PC VALUEWARE 50ML	EA	1	\$43.25				
243	KIMBLE GLASSWARE INC	7375016125	TUBE,CULTURE 16X125	CS	1000	\$119.61				
244	KISHIGO	3711	INCIDNT COMMD WHITE CL POUCH	EA	1	\$11.40				
245	KISHIGO	3710	INCIDNT COMMD YELLO CL POUCH	EA	1	\$11.40				
246	KISHIGO	3708	INCIDNT COMMD VEST RED CL POU	EA	1	\$11.40				
247	KONTES GLASS COMPANY	746220-0000	MICRO KIT 14/10 BASIC	EA	1	\$142.63				
248	KORD PRODUCTS LTD	08 757 14G	FB PETRI DISH MEDIA	CS	500	\$41.94				
249	KORD PRODUCTS LTD	08 757 13	PETRI DISH 100X15 BEV	CS	500	\$38.43				
250	KORD PRODUCTS LTD	08 757 12	PETRI DISH 100X15MM	CS	500	\$45.81				
251	LAB SAFETY SUPPLY INC	22020	BIO-HAZARD BUCKET	EA	1	\$14.35				
252	LABCHEM INC	LC14845 1	GLUCOSE-GLUTAMIC ACID 500ML	EA	1	\$20.85	RICCA CHEMICAL CO	3255-16	EA	1
253	LABCONCO CORPORATION	8040200	16X18X4" EXTRA BASKET	EA	1	\$62.60				
254	LABCOR PRODUCTS INC	730 001	SOL BASIN NS PVC 55ML	PK	100	\$36.48				
255	LABSCIENCES INC	1000-VV	VARIABLE VOLUME PIPETTES.	EA	1	\$79.17				
256	LAKELAND INDUSTRIES INC	44428-2X	COVRAL SARANEX HD EWA 2X	CS	12	\$132.67				
257	MALLINCKRODT ANALYTICAL	6622-08	KLEANAR(CHROMIC/SULF ACID)4.1K	CS	6	\$191.90				
258	MATRIX TECHNOLOGIES CORP	8045	MATRIX 1250UL F TIP	CS	960	\$32.85	VWR INTL	46620-326	PK	576
259	MEDLINE INDUSTRIES	MG6004	Glove, Exam, Nitrile, Powder-free, XL	CS	100bx,10bx/cs	\$48.70	VWR INTL	89038-274	CS	10 packs of 100 per case
260	MEDLINE INDUSTRIES	MG6003	Glove, Exam, Nitrile, Powder-free, L	CS	100bx,10bx/cs	\$48.70	VWR INTL	89038-272	CS	10 packs of 100 per case
261	MEDLINE INDUSTRIES	MG6002	Glove,Exam,Nitrile,Power Free Medium	CS	100bx,10bx/cs	\$48.70	VWR INTL	89038-270	CS	10 packs of 100 per case
262	MICROFLEX MEDICAL CORPORATION	SG375-L	GLOVE,LTX,PF,BLUE L PK50	CS	100bx,10bx/cs	\$73.41				
263	MICROFLEX MEDICAL CORPORATION	NPG-888-M	Glove, NEOPRO EXAM GRN PF M PK100	CS	100bx,10bx/cs	\$76.12				
264	MICROFLEX MEDICAL CORPORATION	NPG-888-L	Glove, NEOPRO EXAM GRN PF L PK100	CS	100bx,10bx/cs	\$76.12				
265	MICROFLEX MEDICAL CORPORATION	MF-300-M	GLOVES 7.5MIL LATEX MED PK100	CS	100bx,10bx/cs	\$39.90				
266	MICROFLEX MEDICAL CORPORATION	EV-2050-XL	GLOVES 7MIL LATEX XL PK100	CS	100bx,10bx/cs	\$39.90				
267	MICROFLEX MEDICAL CORPORATION	EV-2050-S	GLOVES 7MIL LATEX SMALL PK100	CS	100bx,10bx/cs	\$39.90				
268	MICROFLEX MEDICAL CORPORATION	EV-2050-M	GLOVES 7MIL LATEX MED PK100	CS	100bx,10bx/cs	\$39.90				
269	MICROFLEX MEDICAL CORPORATION	EV-2050-L	GLOVES 7MIL LATEX LARGE PK100	CS	100bx,10bx/cs	\$39.90				
270	MICROFLEX MEDICAL CORPORATION	DGP350-L	GLOVES LATEX POWDRFR LRG PK100	CS	100bx,10bx/cs	\$39.90				
271	MICROFLEX MEDICAL CORPORATION	MF300-S	GLOVES 7.5MIL LATEX SML PK100	CS	100bx,10bx/cs	\$39.90				
272	MICROFLEX MEDICAL CORPORATION	MF-300-L	GLOVES 7.5MIL LATEX LRG PK100	CS	100bx,10bx/cs	\$39.90				
273	MICROFLEX MEDICAL CORPORATION	MF-300-S	Glove, DIAMOND GRIP PF S	CS	100bx,10bx/cs	\$39.90				
274	MICROFLEX MEDICAL CORPORATION	MF-300-M	Glove, DIAMOND GRIP PF M	CS	100bx,10bx/cs	\$39.90				
275	MICROFLEX MEDICAL CORPORATION	MF-300-L	Glove, DIAMOND GRIP PF L	CS	100bx,10bx/cs	\$39.90				
276	MILLIPORE CORPORATION	SC1M944H8	FECAL MFC NO ROSOLIC 2ML	PK	50	\$27.25	PALL LIFE SCIENCES	68101	PK	20
277	MILLIPORE CORPORATION	SC1J796H5	MEMBR IW WTR TEST 47MM	PK	200	\$73.52				
278	MILLIPORE CORPORATION	SA1J791H5	MEMBR FLTR 0.45UM .25MM	PK	100	\$41.00	PALL LIFE SCIENCES	64191	PK	100
279	MILLIPORE CORPORATION	PDF0047S0	PETR DSH W/PD 50X11MM	PK	100	\$29.18	PALL LIFE SCIENCES	7245	PK	100
280	MILLIPORE CORPORATION	PDF004700	PETRI DSH STERLE 50X11MM	PK	100	\$23.00	PALL LIFE SCIENCES	7242	PK	100
281	MILLIPORE CORPORATION	PD1504700	PLASTIC PETRISLIDES	PK	100	\$45.13	PALL LIFE SCIENCES	28145-473	PK	100
282	MILLIPORE CORPORATION	PD10047S5	PETRI DISH W/PAD	PK	500	\$29.18	PALL LIFE SCIENCES	7245	PK	100
283	MILLIPORE CORPORATION	PD10047S0	PETRI DISH W/PAD STER	PK	100	\$29.18	PALL LIFE SCIENCES	7245	PK	100
284	MILLIPORE CORPORATION	MHA00FCR2	M-FECAL COLIFORM NO ROS	PK	50	\$29.05				



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285	MILLIPORE CORPORATION	MHA000P2F	M-FECAL COLIFORM	PK	50	\$47.86				
286	MILLIPORE CORPORATION	M00000P2F	MFC FECAL COLI 2ML PL AMP	PK	50	\$47.86	PALL LIFE SCIENCES	4302	PK	50
287	MILLIPORE CORPORATION	HCWG047S3	MEM FLTR .7UM STR 47MM	PK	200	\$76.56	PALL LIFE SCIENCES	66278	PK	200
288	MILLIPORE CORPORATION	HAWG047S6	HAWG S-PAK MEMBRANE	PK	600	\$158.00	PALL LIFE SCIENCES	28148-813	PK	1000
289	MILLIPORE CORPORATION	HAWG047S3	MEM FLT .45UM STR 47MM	PK	200	\$76.56	PALL LIFE SCIENCES	66278	PK	200
290	MILLIPORE CORPORATION	HAWG047S1	MEM FLTR .45UM STR 47MM M/PK	PK	1000	\$195.00	PALL LIFE SCIENCES	66068	PK	1000
291	MILLIPORE CORPORATION	GWSC04510	CAPSULES 0.45UM PORE	PK	10	\$207.87	PALL LIFE SCIENCES	12176	PK	10
292	MILLIPORE CORPORATION	FSLW04700	FLTR FLUORPORE 3UM 47MM	PK	100	\$214.00	SARTORIUS	11803047	PK	100
293	MILLIPORE CORPORATION	EZHAWG474	EZ-PAK HAWG 47Q6000	PK	600	\$195.00	PALL LIFE SCIENCES	66068	PK	1000
294	MILLIPORE CORPORATION	AP4004705	FLTR AP40 GRAV AN 47MM	PK	500	\$29.77	PALL LIFE SCIENCES	66258	PK	50
295	MILLIPORE CORPORATION	AP4004700	GLASS FIBER FILTER 47MM	PK	100	\$29.77	PALL LIFE SCIENCES	66258	PK	50
296	MILLIPORE CORPORATION	AP2503500	PREFLTR THICK 35MM	PK	100	\$23.00	PALL LIFE SCIENCES	61654	PK	100
297	MILLIPORE CORPORATION	42413	MICROCON 100	PK	100	\$165.88	PALL LIFE SCIENCES	OD100C34	PK	100
298	MILLIPORE CORPORATION	UFC30LH25	ULTRAFREE MC LH FILTERS	PK	25	\$80.00	PALL LIFE SCIENCES	ODGHPC34	PK	100
299	MINE SAFETY APPLIANCES COMPANY	10051288	MILLENNIUM FFM W/O CANISTER LG	EA	1	\$240.83				
300	MINE SAFETY APPLIANCES COMPANY	10051287	MILLENNIUM FFM W/O CANISTER MD	EA	1	\$240.83				
301	MINE SAFETY APPLIANCES COMPANY	10051286	MILLENNIUM FFM W/O CANISTER SM	EA	1	\$240.83				
302	MINE SAFETY APPLIANCES COMPANY	10048280	CALIBRATION GAS CYL 4GAS	EA	1	\$143.28				
303	MINE SAFETY APPLIANCES COMPANY	10046570	CBRN CANISTER ONLY MILLENNIUM	EA	1	\$34.22				
304	MINE SAFETY APPLIANCES COMPANY	10026265	ESP II COMM SYSTEM MLN ADV	EA	1	\$210.08				
305	MINE SAFETY APPLIANCES COMPANY	10018002	5STAR LEL O2 CO H2S FCHRG PUMP	EA	1	\$2,881.13				
306	MINE SAFETY APPLIANCES COMPANY	818264	MSA CNSR F/MLNM CHM BLGCL	CS	6	\$194.56				
307	MINE SAFETY APPLIANCES COMPANY	636241	H2S SENSOR	EA	1	\$163.80				
308	MINE SAFETY APPLIANCES COMPANY	464033	CART AMMON METHLINE GMD	PK	10	\$39.78				
309	MOLECULAR BIO PRODUCTS	2149P	TIP ART 20UL STL W/TR	PK	960	\$54.58				
310	MOLECULAR BIO PRODUCTS	2079E	TIP FLT 1000UL 8 RACKS OF 100	CS	3200	\$218.30				
311	MOLECULAR BIO PRODUCTS	2140	TIP ART REACH 10UL 960PK	CS	960	\$272.88				
312	MOLECULAR BIO PRODUCTS	2069	TIP ART 200UL STL WTRY	PK	960	\$54.58				
313	MOLECULAR BIO PRODUCTS	2065	TIP ART 100 100UL	PK	960	\$54.58				
314	MOPEC INC	AJ150FS	QUICKSMART SCAPEL BLD REMO SYS	EA	1	\$24.36				
315	NALGE COMPANY	6300-1000	NOTEBOOK LAB 9-1/4X11-1/4IN	CS	6	\$116.92	VWR INTL	89005-128	PK	10
316	NALGE COMPANY	332189-0016	BTL W/M BULK HDPE 16OZ	CS	125	\$120.88				
317	NALGE COMPANY	332189-0004	BTL W/M BULK HDPE 4OZ	CS	500	\$220.34				
318	NALGE COMPANY	300141-0032	BTL WM BULK HDPE 32OZ	CS	50	\$78.96				
319	NALGE COMPANY	300141-0016	BTL WM BULK HDPE 16OZ	CS	125	\$120.88				
320	NALGE COMPANY	300141-0004	BTL WM BULK HDPE 4OZ	CS	500	\$220.34				
321	NALGE COMPANY	300131-0016	BTL NM BULK HDPE 16OZ	CS	125	\$78.81				
322	NALGE COMPANY	2120-0005	BOTTLE LARGE WM HPE 1/2GAL 2L	CS	6	\$44.07				
323	NALGE NUNC INTERNATIONAL	5970-0325	RACK,ACETAL,UNWIRE,BLUE 25MM	CS	1	\$88.94				
324	NALGE NUNC INTERNATIONAL	332189-0016	BOTTLE,BULK,ENVIRON 16OZ	CS	125	\$120.88				
325	NATIONAL SCIENTIFIC CO	C4012-530	POLYSPRING INSERT 150UL	PK	100	\$33.44				
326	NATIONAL SCIENTIFIC COMPANY	C4020-30	STOPPER BUTYL 20MM	CS	1000	\$94.71				
327	NATIONAL SCIENTIFIC COMPANY	C4020-2	VALS HEAD SPC 20MM CRMP	PK	100	\$18.14				
328	NATIONAL SCIENTIFIC COMPANY	C4000-51B	CAPS DP TAR BLU PTFE/RUB	PK	100	\$14.89				
329	NATIONAL SCIENTIFIC COMPANY	03-391-8	VIAL 2ML CLR 9MMRBTC S/T	PK	100	\$7.43				
330	NATIONAL SCIENTIFIC COMPANY	C4000-1	VIAL DP TARGT CLR 12X32	PK	100	\$7.96				
331	NATIONAL SCIENTIFIC COMPANY	C4011-1A	CRIMP SEAL11MM PTFE/RR	CS	1000	\$58.30				
332	NICE PAK PRODUCTS INC	B00707	ALCHOL PREP PADS MED	CS	4000	\$20.50				

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333	NOR E FIRST RESPONSE INC	NKISP0025	IDECON KTS PERSONAL CARE	CS	25					
334	NORCROSS SAFETY PRODUCTS	11095	SF CHEM OVERBOOT 12" SM PR	EA	1	\$16.25				
335	NORCROSS SAFETY PRODUCTS	11095	SF CHEM OVERBOOT 12" M EA	PR	1	\$16.25				
336	NORCROSS SAFETY PRODUCTS	11095	SF CHEM OVERBOOT 12" L EA	PR	1	\$16.25				
337	NORCROSS SAFETY PRODUCTS	11095	SF CHEM OVERBOOT 12" XL EA	PR	1	\$16.25				
338	NORTH SAFETY PRODUCTS	B131/9	Glove, BUTYL 13ML SZ 9	PR	1	\$10.35				
339	NORTH SAFETY PRODUCTS	B131/10	Glove, BUTYL 13ML SZ 10	PR	1	\$10.35				
340	NORTH SAFETY PRODUCTS	B131/11	GLV BUTYL 13ML SZ 11	PR	1	\$10.35				
341	NORTH SAFETY PRODUCTS	21047	ALCOHOL PREP PADS	PK	10	\$6.75				
342	NORTH SAFETY PRODUCTS	B131/8	GLV BUTYL 13ML SZ 8	PR	1	\$10.35				
343	NORTH SAFETY PRODUCTS	SSG/10	GLV 4H CHEM RES SZ10	PK	10	\$33.01				
344	NORTH SAFETY PRODUCTS	SSG/9	GLV 4H CHEM RES SZ9	PK	10	\$33.01				
345	NUNC INC	362697	EZ FLIP PP TUBE 50ML RCK	CS	500	\$136.62				
346	OPERON BIOTECHNOLOGIES INC	DNA001	1 UNIT DNA, A,C,G,T 10 NMOL	EA	1	\$0.34				
347	OPERON BIOTECHNOLOGIES INC	DNA005	1 UNIT DNA, A,C,G,T 50 NMOL	EA	1	\$0.57				
348	ORTHO CLINICAL DIAGNOSTICS	1825579	AST SGOT	PK	25					
349	ORTHO CLINICAL DIAGNOSTICS	1532134	URIC ACID	PK	25					
350	OWL SEPARATION SYSTEMS	FIS-710	MINI HORIZONTAL SYS, 7X10CM	EA	1	\$229.52				
351	PALL LIFE SCIENCES	66278	FILTERS MEM DC.45UM 47MM	PK	200	\$76.56				
352	PALL LIFE SCIENCES	66068	FILTER MEMBRANE 47MM	PK	1000	\$261.48				
353	PALL LIFE SCIENCES	60301	FILTER DISC .2UM NS 47MM	PK	100	\$85.76				
354	PALL LIFE SCIENCES	12175	FILTER, AQUAPREP 600, CAPSL	EA	1	\$24.21				
355	PALL LIFE SCIENCES	12099	ENVIROCHEK HV CPSSL,F/FIN WATER	EA	1	\$84.62				
356	PALL LIFE SCIENCES	7232	PETRI DISH STERILE 50MM	PK	500	\$88.90				
357	PALL LIFE SCIENCES	4302	MFC BROTH W/RA,2ML,PLAS	PK	50	\$47.86				
358	PARATECH INCORPORATED	22796036	STRUT EXTENSION 36"	EA	1					
359	PELICAN PRODUCTS INC	1600WH	PELICAN PROP CASE BLACK	EA	1	\$124.03				
360	PML MICROBIOLOGICALS	B8627	PHOSPHATE BUFFER 99ML	CS	64	\$34.29				
361	POLAROID CORP	636508	FILM TYPE 667 10 FRAME TWIN PK	PK	20	\$22.20				
362	PROTECTIVE INDUSTRIAL PRODUCTS INC	62-327PF/XL	GLOVE EXAM PF LTX XL	CS	50	\$7.07				
363	PROTECTIVE INDUSTRIAL PRODUCTS INC	90-910I	GLV MENS 10OZ COTTON KW	DZ	12PR	\$3.95				
364	PROTECTIVE INDUSTRIAL PRODUCTS INC	90-910I/NEW	GLV MENS 10OZ COTTON KW	DZ	12PR	\$3.95				
365	PURITAN MEDICAL PRODUCTS COMP	258062PC	APPLICATOR COTTON STRL	CS	2000	\$56.89				
366	PURITAN MEDICAL PRODUCTS COMPANY LLC	25-806	APLICTR PLSTC 6X1/10"	CS	100pk,10pk/cs	\$61.93				
367	QUALITY SCIENTIFIC PLASTICS INC	115-R-FIS	1-200UL YELLOW EPP ST	CS	10000	\$245.93	VWR INTL	53503-769	CS	9600
368	RD PLASTICS COMPANY INC	Q602	BAG SPEC BIOH 6X9 PRINTED M/CS	CS	1000	\$48.47	ITW-MINIGRIP ZIP-PAK	SBL2X69B	CS	1000
369	RD PLASTICS COMPANY INC	C103	BG ZIPSEAL PE 4MIL 9X13"	CS	50pk,5pk/cs	\$39.50	VWR INTL	89005-310	PK	500
370	REMEL INC	R38145	MICRO ID SYSTEM	PK	10	\$79.05				
371	RICCA CHEMICAL	3255-16	GLUCOSE-GLUTAMIC ACID, 500 ML	EA	1	\$24.69				
372	RIVER'S EDGE GEAR BAGS	GB-L NAVY BLUE	GEAR BAG LARGE 22X12X12	EA	1					
373	SAF T PAK INC	NC9238881	STP100-1 CASE	CS	1	\$171.83				
374	SAFETY SOLUTIONS INC	HMSS-1	SMART-STRIP CHEM CLASS CRD	EA	1	\$19.99				
375	SAFETY SOLUTIONS INC	CA604	GO KITS	EA	1					
376	SAMCO SCIENTIFIC CORPORATION	202-20S	STD TRANS PIPET STR 7ML	CS	500pk,8pk/cs	\$117.97				
377	SAMCO SCIENTIFIC CORPORATION	13-711-9A	GRAD TRNS PPT NS 5.8ML	PK	500	\$6.46				
378	SCA THERMOSAFE	339	BLOOD SAMPLE MAILER	CS	150	\$42.41				
379	SCOTT HEALTH & SAFETY	805773-02	AV3000 FCPC W/KVLR HRNS MED	EA	1	\$241.00				
380	SEASTAR CHEMICALS INC	FLA509SK212	NITRIC ACID TRACE METAL SAFECT	CS	6	\$213.75	EMD (EM SCIENCE)	NX0407-2	CS	4 - 2.5L bottles per case

Count	Manufacturer Name	Manufacturer Part Number	Description	Unit of Measure	PKG Size	F.O.B. Delivered Price (Per Unit of Measure)	Proposed Substitute Manufacturer	Proposed Substitute Manufacturer Part Number	Proposed Substitute Ordering Unit of Measure	Proposed Substitute Pack Size
381	SELECT MEDICAL SUPPLY INC	M-012	GLV EXM AMB NTRL PF MD	CS	100pk,10pk/cs	\$48.70	VWR INTL	89038-270	CS	10 Packs of 100
382	SELECTO SCIENTIFIC INC	33328	FLEX TLC SILICA GEL 60F	PK	200	\$91.09	JT BAKER ANALYTICAL	4463-02	PK	200
384	SEMPERMED	PM105	Glove, POLYMED Powder Free - X-large	CS	1000	\$47.00				
385	SEMPERMED	NIPFT-105	Glove,Nitrile Powder Free - X-large	CS	1000	\$48.70	VWR INTL	89038-274	CS	10 Packs of 100
386	SEMPERMED	NIPFT-104	Glove, Nitrile Powder Free - Large	CS	1000	\$48.70	VWR INTL	89038-272	CS	10 Packs of 100
387	SEMPERMED	NIPFT-103	Glove, Nitrile Powder Free - Medium	CS	1000	\$48.70	VWR INTL	89038-270	CS	10 Packs of 100
388	SEMPERMED	NIPFT-102	Glove, Nitrile Powder Free - Small	CS	1000	\$48.70	VWR INTL	89038-268	CS	10 Packs of 100
389	SEMPERMED	EVNP105	Glove, Vinyl Non Powdered - X-large	CS	1000	\$37.00				
390	SORENSEN BIOSCIENCES INC	5408129	MCT N/S 1.5ML NAT	CS	5000	\$88.89				
391	SPEX CERTIPREP INC	FF-0651	LI TET/LICARBONATE 90/10% 1KG	EA	1	\$248.85				
392	STANBIO LABORATORY INC	0140-050	SODIUM TEST SET 50 TEST	EA	1	\$152.25				
393	STARPLEX SCIENTIFIC INC	H402-FL	HISTOPLEX CTRS PP 40ML	CS	600	\$69.78				
394	STREAMLIGHT INC	90041	SUVIVOR W/CHRG & 2 BATTERIES	EA	1	\$176.00				
395	SUN SRI	501 304	INSERT GLS CONICAL	PK	100	\$55.25				
396	SUN SRI	500 300	VIAL 2ML CLR CRIMP	PK	100	\$11.48				
397	TEAM EQUIPMENT INC	22-796204	AIR STRUTS 55" - 87.3"	EA	1					
398	TECAN	10612513	DISP TIPS 1000UL W/FILT	CS	9600	\$1,207.89				
399	TELE LITE INC	NOVA-LITE	NOVA LITE INC GEN LGHTS	EA	1	\$3,971.00				
400	THERMO ELECTRON LABORATORY PRODUCTS LLC	6113-1	RACK FOR 2" OR 3" BOXES	EA	1	\$98.17				
401	THERMO ELECTRON LABSYSTEMS	9401-255	FINTP 300 REFILL	CS	1920	\$73.71				
402	THERMO ELECTRON LABSYSTEMS	9400-260	FINNTIP UNIVERSAL	PK	960	\$37.40	VWR INTL	53509-006	PK	960
403	THERMO ELECTRON LABSYSTEMS	40270410	FINNPIPET FSHR BRD 100-1000UL	EA	1	\$122.67				
404	THERMO ELECTRON ORION	951211	AMMONIA PH ADJUSTING ISA	EA	1	\$59.25				
405	THERMO ELECTRON ORION	951007	STANDARD 1M PPM N 475ML	EA	1	\$47.40				
406	THERMO ELECTRON ORION	910001	PH ELECTRD STRG SOLN 475ML BTL	EA	1	\$28.52				
407	THERMO ORION	951211	AMMONIA PH ADJUSTING ISA 475ML	EA	1	\$59.25				
408	THERMO ORION	940909	TISAB BUFFER GAL BOTTLE	EA	1	\$86.11				
409	THERMO ORION	930710	NITRATE EXTRACTING SOLN 475ML	EA	1	\$53.72				
410	THREE M COMPANY	9211	RESP 9211 N95 COOL FLW	PK	10	\$11.95				
411	THREE M COMPANY	8210	RESP N95	PK	20	\$12.50				
412	THREE M COMPANY	8000	RESP N95 PARTICULATE 8000	CS	30pk, 8pk/cs	\$72.18				
413	TOTAL FIRE GROUP	MS-XXX-GBAG	GIANT GEAR BAG	EA	1					
414	ULTRA SCIENTIFIC	8.01175E+11	SOLIDS 500ML	EA	1	\$35.96				
415	UVEX SAFETY INC	S2500	SPEC ASTROSPEC OTG BLK/CLR1PR	PK	1	\$56.21				
416	UVEX SAFETY INC	11250810FS	FB INDIR VEND ANTI-FOG LENS	EA	1	\$4.25				
417	VISTALAB TECHNOLOGIES INC	9048	TIP MLA MACRO GRAD 1-5ML	PK	100	\$13.99				
418	VWR INTERNATIONAL	VW3229-4	VWR SULFURIC ACID 0.02N 4L	CS	9600	\$47.38				
419	VWR INTERNATIONAL	P200-72VWR	VWR PIPET GRADUATED 7ML	CS	500	\$81.72				
420	VWR INTERNATIONAL	90K53283-804	VWR TUBES CULT 16X125	CS	1000	\$124.12				
421	VWR INTERNATIONAL	60G47729-580	VWR TUBES CULT 16X150	CS	1000	\$51.56				
422	VWR INTERNATIONAL	3131-345-306	VWR TUBE CNTRF STRL 15ML	CS	500	\$80.29				
423	VWR INTERNATIONAL	14220-060	VWR BAG BIO RD 2M 19X24"	CS	200	\$44.27				
424	VWR INTERNATIONAL	1002V	VWR UNDERPAD DIS 17.5X24	CS	300	\$36.38				
425	VWR INTERNATIONAL	357731	VWR PIPET, ST BK 10X.1ML	CS	500	\$62.42				
426	VWR INTERNATIONAL	357728	VWR PIPET, ST BK 5X.1ML	CS	500	\$68.37				
427	VWR INTERNATIONAL	4315	VWR THERMOMETER IR DIGITAL	EA	1	\$187.82				
428	VWR INTERNATIONAL	3515	VWR PETRI DISH 60X15MM	CS	500	\$32.08				
429	VWR INTERNATIONAL	3501	VWR PETRI DISH, 100X15MM	CS	500	\$38.43				

Count	Manufacturer Name	Manufacturer Part Number	Description	Unit of Measure	PKG Size	F.O.B. Delivered Price (Per Unit of Measure)	Proposed Substitute Manufacturer	Proposed Substitute Manufacturer Part Number	Proposed Substitute Ordering Unit of Measure	Proposed Substitute Pack Size
430	VWR INTERNATIONAL	28333-137	VWR FILTER GLASS 5.5CM	PK	100	\$6.68				
431	VWR INTERNATIONAL	1036V	VWR UNDRPAD DELX23X36	CS	150	\$34.36				
432	VWR INTERNATIONAL	60E47729-576	VWR TUBES CULT 16X100	CS	1000	\$40.81				
433	VWR INTERNATIONAL	90K53283-802	VWR TUBES CULT 16X100	CS	1000	\$119.61				
434	VWR INTERNATIONAL	90K53283-806	VWR TUBES CULT 16X150	CS	1000	\$144.77				
435	VWR INTERNATIONAL	60B60825-406	VWR TUBES CULTURE 12X75	CS	1000	\$22.06				
436	WA HAMMOND DRIERITE COMPANY	23005	DRIERITE INDICAT 8 MESH 5LB	EA	1	\$33.72				
437	WATER SAVER FAUCET CO	L4511PM-303	PANEL MNT SENSOR FAUCET W/TMV	EA	1	\$447.99				
438	WCM INC	AMS3010	ALDHYD MGMT SYS TREAT 30L	CS	6					
439	WESTERN SHELTER SYSTEMS	WS-4SWM	WATER MANIFOLD KIT	EA	1					
440	WESTOVER SCIENTIFIC INC	MC-2205	MICROSCOPE BINOC PLAN OBJ	EA	1	\$895.20	VWR INTL	11389-203	EA	1
441	WHATMAN INC	UN113EORG	UNIPREP PTFE 0.2UM	PK	50	\$119.64				
442	WHATMAN INC	2800-266	EXTRACT THIMBLE 26X60MM	PK	25	\$68.94				
443	WHATMAN INC	1827-110	GLS FIBR FILT PPR 11CM	PK	100	\$25.66				
444	WHATMAN INC	1827-090	GLS FIBR FILT PPR 9CM	PK	100	\$27.86				
445	WHATMAN INC	1827-070	GLS FIBR FILT PPR 7CM	PK	100	\$21.27				
446	WHATMAN INC	1827-047	GLS FIBR FILT PPR 47MM	PK	100	\$23.87				
447	WHATMAN INC	1827-025	GLS FBR FLTR PPR 2.5CM	PK	100	\$16.11				
448	WHATMAN INC	1827-024	GLS FIBR FILT PPR 2.4CM	PK	100	\$10.99				
449	WHATMAN INC	1827-021	GLS FIBR FILT PPR 2.1CM	PK	100	\$13.95				
450	WHATMAN INC	1822-047	FILTER PPR GF/C 4.7 CM	PK	100	\$20.42				
451	WHATMAN INC	09-804-21C	GLASS FBR PPR G4 2.1 CM	PK	100	\$14.38				
452	WHATMAN LABORATORY PRODUCTS	1827-047	FILTER, GLASS 4.7CM	PK	100	\$23.87				
453	WHATMAN LABORATORY PRODUCTS	1820-047	FILTER GLS PPR GF/A4.7CM	PK	100	\$6.65				
454	WHATMAN LABORATORY PRODUCTS	1442-125	FILTER PAPER 42 12.5CM	PK	100	\$32.60				
455	WHEATON SCIENCE PRODUCTS INC	W014431	BTL HDPE WM RD NAT 32OZ	CS	12	\$15.10				
456	WHEATON SCIENCE PRODUCTS INC	W014425	BTL HDPE WM RD NAT 4OZ	CS	48	\$23.75				
457	WHEATON SCIENCE PRODUCTS INC	224833	VIALS 40ML	CS	200	\$101.61				
458	WHEATON SCIENCE PRODUCTS INC	223746	SERUM BOTTLE 60ML	CS	144	\$115.48				
459	WHEATON SCIENCE PRODUCTS INC	W014367	BTL LDPE DROPPING 2OZ	CS	48	\$31.95	QORPAK, INCORPORATED	7312R	CS	48
460	WS TYLER INC	4549	SIEVE BRASS 8IN 200MSH US#200	EA	1	\$38.29				
461	WS TYLER INC	4529	SIEVE BRASS 8IN 8MESH US #8	EA	1	\$27.52				
462	WS TYLER INC	4525	SIEVE BRASS 8IN 4MESH US #4	EA	1	\$28.40				
463	WS TYLER INC	4537	SIEVE BRASS 8IN 28MESH US #30	EA	1	\$27.52				
464	WS TYLER INC	4542	SIEVE BRASS 8IN 60MESH US #60	EA	1	\$27.52				
465	YELLOW SPRINGS INSTRUMENT CO	5906	CAP MEMBRANE KIT: 6 MEMBRANES	EA	1	\$34.62				
466	YELLOW SPRINGS INSTRUMENT COMPANY INC	5906	CAP MEMBRANE KIT	EA	1	\$34.62				

## CORNING BRAND PRICING

CWOPA Description	Corning Part Number	UOM	Corning List Price	VWR Discount	VWR Sell Price	CWOPA Price
VL CONICL CLR CAP 1.2ML 250/CS	2012	CS	\$ 210.30	18.0%	\$ 172.45	\$ 172.45
CRYO VIAL, CAP INSERT, BLUE	2016	CS	\$ 42.00	18.0%	\$ 34.44	\$ 34.44
CRYO VIAL, CAP INSERT, RED	2017	CS	\$ 42.00	18.0%	\$ 34.44	\$ 34.44
CRYO VIAL, CAP INSERT, GREEN	2018	CS	\$ 42.00	18.0%	\$ 34.44	\$ 34.44
VL RND BTM ORG CAP 2ML 250/CS	2028	CS	\$ 114.83	12.0%	\$ 101.05	\$ 101.05
CONNECTING BULB 2/PK	2040	CS	\$ 134.38	5.0%	\$ 127.66	\$ 127.66
HYBRIDIZAT CHAMBER SLIDES 5CS	2551	CS	\$ 296.74	0.0%	\$ 296.74	\$ 296.74
PLT MICR 96WL U-BTM PVC 100/CS	2797	CS	\$ 147.00	18.0%	\$ 120.54	\$ 120.54
CELL SCRAPER 100/CS	3010	CS	\$ 196.73	18.0%	\$ 161.32	\$ 161.32
LID UNVRSL STERILE BULK 100/CS	3098	CS	\$ 147.90	12.0%	\$ 130.15	\$ 130.15
UNIV CRNR NOTCH LID STE 50/CS	3099	CS	\$ 71.31	12.0%	\$ 62.75	\$ 62.75
FLASK TC 162CM STD NECK 25/CS	3150	CS	\$ 116.31	18.0%	\$ 95.37	\$ 95.37
MCT CLEAR .65ML GRAD 1000/CS	3208	CS	\$ 77.84	12.0%	\$ 68.50	\$ 68.50
PLATE 6-WELL TC 16.8ML 100/CS	3506	CS	\$ 207.97	18.0%	\$ 170.54	\$ 170.54
PLATE 12-WELL TC 6.9ML 100/CS	3512	CS	\$ 240.49	18.0%	\$ 197.20	\$ 197.20
PLATE 12-WELL TC 6.9ML 50/CS	3513	CS	\$ 123.06	18.0%	\$ 100.91	\$ 100.91
PLATE 24-WELL 3.4ML 100/CS	3524	CS	\$ 268.78	18.0%	\$ 220.40	\$ 220.40
24 WELL TC CLSTR STERILE 50/CS	3526	CS	\$ 134.38	18.0%	\$ 110.19	\$ 110.19
24WL TISSUE CULTURE CLUSTR BLK	3527	CS	\$ 263.40	18.0%	\$ 215.99	\$ 215.99
TC PLT 96WELL STR W/LID 48/CS	3603	CS	\$ 285.75	12.0%	\$ 251.46	\$ 251.46
TC PLT 96WEL CLR BTM LID 48/CS	3610	CS	\$ 285.75	12.0%	\$ 251.46	\$ 251.46
MICRO CENT RAINBW 1.7ML 500/CS	3622	CS	\$ 43.47	12.0%	\$ 38.25	\$ 38.25
UV PLT 96WEL RNASEDNASE 25/PK	3635	CS	\$ 394.02	12.0%	\$ 346.74	\$ 346.74
96WL BLK PLT N/S W/NBS 100/CS	3650	CS	\$ 509.68	12.0%	\$ 448.52	\$ 448.52
PLT MICR 96-WL RND STYR 100/CS	3795	CS	\$ 167.28	18.0%	\$ 137.17	\$ 137.17
GLASS WOOL 1 LB	3950	EA	\$ 94.60	5.0%	\$ 89.87	\$ 89.87
96 WELL TC CLSTR STERILE 50/CS	3997	CS	\$ 156.70	18.0%	\$ 128.49	\$ 128.49
PIPET 1ML IND 200/CS	4012	CS	\$ 66.36	18.0%	\$ 54.42	\$ 54.42
PIPET 5ML IND 200/CS	4051	CS	\$ 88.17	18.0%	\$ 72.30	\$ 72.30
CENTRIFUGE TUBE,IND,NS CS960	4401	CS	\$ 42.35	26.2%	\$ 31.25	\$31.25
C-TB IND N/S BK 960/CS	4401	CS	\$ 42.35	26.2%	\$ 31.25	\$31.25
STRIPET 1ML PA/PLAS ST 1000/CS	4485	CS	\$ 275.11	18.0%	\$ 225.59	\$ 225.59
STRPET 2ML PA/PLAS 1000/CS	4486	CS	\$ 339.29	18.0%	\$ 278.22	\$ 278.22
STRIPET 5ML PAP/PLAS ST 200/CS	4487	CS	\$ 90.80	18.0%	\$ 74.46	\$ 74.46
STRPETTE PPER/PLSTC10ML 200/CS	4488	CS	\$ 95.70	18.0%	\$ 78.47	\$ 78.47
STRIPETTE IN PPR/PLST 25ML 200	4489	CS	\$ 198.21	18.0%	\$ 162.53	\$ 162.53

STRIPETTE IN PP 100ML 10/PK	4491	CS	\$	440.06	18.0%	\$	360.85	\$ 360.85
STRIPETTE WIDE TIP 10ML 50/PK	4492	CS	\$	108.13	18.0%	\$	88.67	\$ 88.67
ISTP-UNV STR 100-1000UL 1000CS	4809	CS	\$	118.88	25.0%	\$	89.16	\$ 89.16
TIP PIPT 1-200UL NT 96RKX10/CS	4863	CS	\$	53.84	32.5%	\$	36.34	\$ 36.34
RGNT RESERVOIR F/PIPTR 200/CS	4870	CS	\$	106.68	5.0%	\$	101.35	\$ 101.35
PIPETTR SNGL CHNL 0.5-10UL 1CS	4960	CS	\$	390.67	12.0%	\$	343.79	\$ 343.79
PIPETTR SNGL CHNL 10-100UL 1CS	4962	CS	\$	361.75	12.0%	\$	318.34	\$ 318.34
PIPETR SGL CHNL 100-1000UL 1CS	4964	CS	\$	361.75	12.0%	\$	318.34	\$ 318.34
TB THERMO .5ML NAT N/S 1000/CS	6530	CS	\$	56.34	18.0%	\$	46.20	\$ 46.20
REACTION TUBE PCR 0.2ML 960/CS	6531	CS	\$	100.46	18.0%	\$	82.38	\$ 82.38
EIA PLT FLT BTM HI-BNG 100/CS	9018	CS	\$	269.41	12.0%	\$	237.08	\$ 237.08
SUPPORT ROD F/PC-200 SERIES	400084	CS	\$	27.63	12.0%	\$	24.31	\$ 24.31
BTL TOP FILTER .22UM 1L 12/CS	430015	CS	\$	132.14	12.0%	\$	116.28	\$ 116.28
CENT TUBE 15ML PP DISP 500/CS	430052	CS	\$	208.36	18.0%	\$	170.86	\$ 170.86
15MLTBE PET/PLG/ST/GRD RK500CS	430055	CS	\$	212.38	18.0%	\$	174.15	\$ 174.15
TIS CULT DISH 60X15MM 500/CS	430166	CS	\$	277.08	25.0%	\$	207.81	\$ 207.81
FLASK 25CM2 CANTED NECK 500/CS	430168	CS	\$	662.54	26.2%	\$	488.95	\$488.95
CONTAINER W/LID 250ML 100/CS	430179	CS	\$	180.81	12.0%	\$	159.11	\$ 159.11
BEAKER 250ML W/O LID 500/CS	430180	CS	\$	580.95	20.8%	\$	460.11	\$460.11
BEAKER LIDS 500/CS	430181	CS	\$	181.99	12.0%	\$	160.15	\$ 160.15
ERLENMEYER FLASK 250ML 50/CS	430183	CS	\$	434.57	12.0%	\$	382.42	\$ 382.42
50MLTBE PP\PLGSL\GRD\S 500CS	430290	CS	\$	282.61	18.0%	\$	231.74	\$ 231.74
50MLTBE PP\PLGSL\GRD\S 500CS	430291	CS	\$	268.28	18.0%	\$	219.99	\$ 219.99
50MLTBE PET\PLGSL\GRD\S 500CS	430304	CS	\$	322.55	18.0%	\$	264.49	\$ 264.49
FLASK 70ML W/PHENOL CAP 500/CS	430372	CS	\$	662.54	18.0%	\$	543.28	\$ 543.28
FLASK ERL STL PC 125ML 50/CS	430421	CS	\$	399.08	12.0%	\$	351.19	\$ 351.19
CRYOVIAL SS 2ML 500/CS	430488	CS	\$	225.41	18.0%	\$	184.84	\$ 184.84
BTL TOP FILTER .22UM MEM 12/CS	430513	CS	\$	81.97	12.0%	\$	72.13	\$ 72.13
CULT DISH SUSP 35X10MM 500/CS	430588	CS	\$	238.13	18.0%	\$	195.27	\$ 195.27
TIS CUL DISH 150X25MM 60/CS	430599	CS	\$	141.43	18.0%	\$	115.97	\$ 115.97
FLSK 25CM W/MEMBRN CAP 200/CS	430639	CS	\$	309.91	18.0%	\$	254.13	\$ 254.13
FLSK 75CM W/MEMBRN CP 100/CS	430641	CS	\$	291.42	18.0%	\$	238.96	\$ 238.96
RD BTM CRYOVIAL SS 2ML 500/CS	430659	CS	\$	210.30	18.0%	\$	172.45	\$ 172.45
CRYOGENIC VL RBW/CAP 5ML 500CS	430663	CS	\$	343.61	18.0%	\$	281.76	\$ 281.76
FLASK 75CM2 CANTED NECK 100/CS	430720	CS	\$	273.66	26.2%	\$	201.96	\$201.96
FLASK 75CM2 PHENOL CAP 100/CS	430725	CS	\$	273.66	18.0%	\$	224.40	\$ 224.40
CENT TUBE 15ML PP DISP 500/CS	430766	CS	\$	199.10	18.0%	\$	163.26	\$ 163.26
SYS FILTR .22UM STR DSP 12/CS	430769	CS	\$	134.69	12.0%	\$	118.53	\$ 118.53
SYS FILTR .45UM STR DSP 12/CS	430770	CS	\$	134.69	12.0%	\$	118.53	\$ 118.53
CENTRIFUGE TUBE,CP 250ML CS102	430776	CS	\$	189.81	18.0%	\$	155.64	\$ 155.64
TB 15ML CLR PP FLAT CAP 500/CS	430790	CS	\$	198.72	18.0%	\$	162.95	\$ 162.95

TB 15ML CLR PP FLT BULK 500/CS	430791	CS	\$	191.73	18.0%	\$	157.22	\$ 157.22
FLSK 150CM W/MEMBRN CAP 50/CS	430825	CS	\$	240.24	32.5%	\$	162.16	\$ 162.16
50MLTBE PP\FLATTP\GRD\S 500CS	430829	CS	\$	258.34	18.0%	\$	211.84	\$ 211.84
CENT TB SLFSTN 50ML PLG 500/CS	430897	CS	\$	293.07	18.0%	\$	240.32	\$ 240.32
MCT SCW CP W/LOOP 1.5ML 500/CS	430909	CS	\$	179.49	18.0%	\$	147.18	\$ 147.18
FLASK W/VENT CAP 175CM 50/CS	431080	CS	\$	249.48	18.0%	\$	204.57	\$ 204.57
FLT PES 250/250 .22UM 12/CS	431096	CS	\$	79.18	12.0%	\$	69.68	\$ 69.68
FLT PES B/T 500ML .22UM 12/CS	431117	CS	\$	79.58	12.0%	\$	70.03	\$ 70.03
FLT PES B/T 45MM .22UM 12/CS	431118	CS	\$	79.58	12.0%	\$	70.03	\$ 70.03
CRYOGENIC BX 81 COUNT 2ML 5/PK	431119	CS	\$	92.32	18.0%	\$	75.70	\$ 75.70
CRYOGENIC RACK 2/CS	431131	CS	\$	51.47	18.0%	\$	42.21	\$ 42.21
1 L. ERLNMEYER 25/CS	431146	CS	\$	492.42	12.0%	\$	433.33	\$ 433.33
FLTR SYST 150ML .45 CA 12/CS	431155	CS	\$	72.89	12.0%	\$	64.14	\$ 64.14
BOTTLE STORAGE 150ML STR 24/CS	431175	CS	\$	63.31	12.0%	\$	55.71	\$ 55.71
SYR FILTR 4MM .2RC STERL 50/CS	431212	CS	\$	64.80	25.0%	\$	48.60	\$ 48.60
SYR FLT 26MM .8SFCA STRL 50/CS	431221	CS	\$	113.28	32.5%	\$	76.46	\$ 76.46
SYR FLTR 26MM .85FCA ST 50CS	431221	CS	\$	113.28	32.5%	\$	76.46	\$ 76.46
SYR FLTR 26MM 0.2PES STR 50/CS	431229	CS	\$	106.99	32.5%	\$	72.22	\$ 72.22
BEAKER GRIFFIN 400ML 12/PK	1000 400	PK	\$	55.45	32.5%	\$	37.43	\$ 37.43
PYREX BEAKER, 400ML PK/12	1000 400	PK	\$	55.45	32.5%	\$	37.43	\$ 37.43
BEAKER GRIFFIN LOW 10ML 12/PK	1000-10	PK	\$	54.36	32.5%	\$	36.69	\$ 36.69
BEAKER GRIFFIN 100ML 12/PK	1000-100	PK	\$	49.26	32.5%	\$	33.25	\$ 33.25
BEAKER GRIFFIN 150ML 12/PK	1000-150	PK	\$	47.05	32.5%	\$	31.76	\$ 31.76
BEAKER GRIFFIN 1000ML 6/PK	1000-1L	PK	\$	66.36	32.5%	\$	44.79	\$ 44.79
BEAKER GRIFFIN 1500ML 4/PK	1000-1XL	PK	\$	53.62	32.5%	\$	36.19	\$ 36.19
BEAKER GRIFFIN 250ML 12/PK	1000-250	PK	\$	47.19	32.5%	\$	31.85	\$ 31.85
BEAKER GRIFFIN 2000ML 4/PK	1000-2L	PK	\$	87.72	32.5%	\$	59.21	\$ 59.21
BEAKER GRIFFIN 30ML 12/PK	1000-30	PK	\$	46.57	32.5%	\$	31.43	\$ 31.43
BEAKER GRIFFIN 3000ML	1000-3L	CS	\$	37.69	5.0%	\$	35.81	\$ 35.81
BEAKER GRIFFIN 50ML 12/PK	1000-50	PK	\$	46.57	32.5%	\$	31.43	\$ 31.43
BEAKER GRIFFIN 600ML 6/PK	1000-600	PK	\$	35.19	32.5%	\$	23.75	\$ 23.75
BEAKER GRIFFIN 800ML 6/PK	1000-800	PK	\$	48.62	32.5%	\$	32.82	\$ 32.82
BEAKER HEVI DUTY 150ML 12/PK	1003-150	PK	\$	89.00	32.5%	\$	60.08	\$ 60.08
BEAKER HEVI DUTY 1000ML 6/PK	1003-1L	PK	\$	127.38	32.5%	\$	85.98	\$ 85.98
BEAKER HEVI DUTY 250ML 12/PK	1003-250	PK	\$	87.88	32.5%	\$	59.32	\$ 59.32
BEAKER HEVI DUTY 2000ML 4/PK	1003-2L	PK	\$	173.60	32.5%	\$	117.18	\$ 117.18
H DTY PYRX BEAKER 2000ML PK/4	1003-2L EMD	PK	\$	173.60	32.5%	\$	117.18	\$ 117.18
BEAKER HEVI DUTY 400ML 12/PK	1003-400	PK	\$	114.57	32.5%	\$	77.33	\$ 77.33
BEAKER HEVI DUTY 4000ML	1003-4L	PK	\$	84.76	32.5%	\$	57.21	\$ 57.21
BEAKER HEVI DUTY 600ML 6/PK	1003-600	PK	\$	66.74	32.5%	\$	45.05	\$ 45.05
BEAKER TALL 200ML 12/PK	1060-200	PK	\$	61.50	32.5%	\$	41.51	\$ 41.51

BEAKER TALL 300ML 12/PK	1060-300	PK	\$	68.17	32.5%	\$	46.01	\$	46.01
BEAKER TALL 500ML 6/PK	1060-500	PK	\$	40.69	32.5%	\$	27.47	\$	27.47
CENTRIFUGE BOTTLE 250ML 12/CS	1260-250	CS	\$	376.65	25.0%	\$	282.49	\$	282.49
DISH EVAPORATING 100ML	13180-100	CS	\$	900.50	32.5%	\$	607.84	\$	607.84
BOTTLE MILK DIL W/CAP 12/PK	1372-160	PK	\$	297.98	25.0%	\$	223.49	\$	223.49
BOTTLE MILK 160ML 12/PK	1373-160	PK	\$	354.56	25.0%	\$	265.92	\$	265.92
BTL MEDIA PYREX 100ML 10/CS	1395-100	CS	\$	79.61	25.0%	\$	59.71	\$	59.71
BTL MEDIA PYREX 1L 10/CS	1395-1L	CS	\$	129.75	25.0%	\$	97.31	\$	97.31
BTL MEDIA STOR CAP 25ML 10/CS	1395-25	CS	\$	77.92	25.0%	\$	58.44	\$	58.44
BTL MEDIA PYREX 250ML 10/CS	1395-250	CS	\$	88.48	25.0%	\$	66.36	\$	66.36
BTL MEDIA PYREX 2L 10/CS	1395-2L	CS	\$	341.74	25.0%	\$	256.31	\$	256.31
BTL MEDIA LO-TEMP CAP ORG20/CS	1395-45LTC	CS	\$	50.06	25.0%	\$	37.55	\$	37.55
BTL MEDIA LO-TMP RING 50/CS	1395-45LTR	CS	\$	46.35	25.0%	\$	34.76	\$	34.76
SEPTA SILCONE GL45 10/CS	1395-45SS	CS	\$	56.65	25.0%	\$	42.49	\$	42.49
BTL MEDIA STOR CAP 50ML 10/CS	1395-50	CS	\$	77.38	25.0%	\$	58.04	\$	58.04
BTL MEDIA PYREX 500ML 10/CS	1395-500	CS	\$	105.68	25.0%	\$	79.26	\$	79.26
BTL SQ MEDA 100 CAP GL32 10/CS	1396-100	CS	\$	94.17	25.0%	\$	70.63	\$	70.63
BTL SQ MEDA 1L CAO GL45 10/CS	1396-1L	CS	\$	171.25	25.0%	\$	128.44	\$	128.44
BTL SQ MEDA 250 CAP GL45 10/CS	1396-250	CS	\$	105.47	25.0%	\$	79.10	\$	79.10
BTL SQ MEDA 500 CAP GL45 10/CS	1396-500	CS	\$	131.55	25.0%	\$	98.66	\$	98.66
BOTTLE NM 125ML 6/PK	1500-125	PK	\$	900.06	25.0%	\$	675.05	\$	675.05
BOTTLE NM 1000ML W/STOPPER	1500-1L	EA	\$	55.76	32.5%	\$	37.64	\$	37.64
BOTTLE NM 250ML	1500-250	EA	\$	26.20	32.5%	\$	17.69	\$	17.69
COLIFORM TST VIAL 65X120 100CS	1700-100	CS	\$	60.96	25.0%	\$	45.72	\$	45.72
COLIFORM WATER TEST CONT CS100	1700-100	CS	\$	60.96	25.0%	\$	45.72	\$	45.72
CONTAINER 8 OZ 100/CS	1730-8	CS	\$	53.18	32.5%	\$	35.90	\$	35.90
BURET W/PTFE PLUG 25ML	2103-25	CS	\$	129.87	25.0%	\$	97.40	\$	97.40
BURET W/PTFE PLUG 50ML 1/CS	2103-50	CS	\$	139.07	25.0%	\$	104.30	\$	104.30
BURET 50ML 2/PK	2116-50	CS	\$	411.49	25.0%	\$	308.62	\$	308.62
BURET W/PTFE 2MM STOP 50ML CS	2122A-50	CS	\$	105.59	25.0%	\$	79.19	\$	79.19
COLMN DRYING DISPO 50ML 50/CS	2142-50	CS	\$	117.21	25.0%	\$	87.91	\$	87.91
CONDENSER JACKET 200MM	2480-200	CS	\$	135.48	25.0%	\$	101.61	\$	101.61
COVER GLASSES NO 1 18MM 1OZ/PK	2865-18	OZ	\$	119.84	12.0%	\$	105.46	\$	105.46
COVER GLASSES NO 1 22MM 1OZ/PK	2865-22	CS	\$	119.84	12.0%	\$	105.46	\$	105.46
COVER GLASSES NO 1 25MM 1OZ/PK	2865-25	CS	\$	119.84	12.0%	\$	105.46	\$	105.46
COVER GLS #1 22X30MM 10/CS	2935-223	CS	\$	119.84	12.0%	\$	105.46	\$	105.46
COV GLASS NO 1 22X40MM 1OZ/PK	2935-224	CS	\$	119.84	12.0%	\$	105.46	\$	105.46
COV GLASS NO 1 22X50MM 1OZ/PK	2935-225	CS	\$	119.84	12.0%	\$	105.46	\$	105.46
COV GLASS NO 1 24X50MM 1OZ/PK	2935-245	CS	\$	119.84	12.0%	\$	105.46	\$	105.46
SLIDES 3X1IN PLAIN 144/GR	2947-3X1	CS	\$	220.29	18.0%	\$	180.64	\$	180.64
MICRO SLIDES 75X38MM 144/GR	2947-75X38	CS	\$	186.66	18.0%	\$	153.06	\$	153.06



MICRO SLIDES 75X50MM 144/GR	2947-75X50	CS	\$	259.21	18.0%	\$	212.55	\$ 212.55
SLD 75X25MM FR 1 SIDE 144/GR	2948-75X25	CS	\$	271.86	26.2%	\$	200.63	\$200.63
CYLINDER HEX BASE 250ML	3022-250	CS	\$	38.79	5.0%	\$	36.85	\$ 36.85
CYL CLA WHIT DBL SCL 100 12/CS	3023-100	CS	\$	30.12	5.0%	\$	28.61	\$ 28.61
CYL CLA DBL WHT GRAD 25 12/CS	3023-250	CS	\$	41.64	5.0%	\$	39.56	\$ 39.56
CYL CLA TD DBL WHT SCALE 18/CS	3023-50	CS	\$	25.24	5.0%	\$	23.98	\$ 23.98
CYL CLA TD DBL WHT SCALE 8/CS	3023-500	CS	\$	58.24	5.0%	\$	55.33	\$ 55.33
CYLINDER SINGLE GRA 100ML	3024-100	CS	\$	28.05	5.0%	\$	26.65	\$ 26.65
PYREX CYLINDER, 1000ML	3025 1000	CS	\$	54.97	25.0%	\$	41.23	\$ 41.23
CYLINDER 10ML 1/PK	3025-10	CS	\$	13.91	5.0%	\$	13.21	\$ 13.21
CYLINDER DOUBLE GRA 100ML	3025-100	CS	\$	18.91	5.0%	\$	17.96	\$ 17.96
CYLINDER DOUBLE GRAD 50ML	3025-50	CS	\$	16.07	5.0%	\$	15.27	\$ 15.27
CYLINDR BLUE GRAD CL A TD 12CS	3026-100	CS	\$	28.12	5.0%	\$	26.71	\$ 26.71
CYL CLA TD DBL BLU SCALE 1	3026-1L	CS	\$	62.90	25.0%	\$	47.18	\$ 47.18
CYL CLA TD DBL BLU SCL 2 12/CS	3026-250	CS	\$	38.83	5.0%	\$	36.89	\$ 36.89
CYL CLA TD DBL BLU SCL 5 18/CS	3026-50	CS	\$	23.57	5.0%	\$	22.39	\$ 22.39
CYL CLA TD DBL BLU SCL 5 8/CS	3026-500	CS	\$	54.36	5.0%	\$	51.64	\$ 51.64
CYLINDER LIFETM RED 10ML 1/PK	3042-10	CS	\$	21.14	5.0%	\$	20.08	\$ 20.08
CYLINDER LIFET RD 2000ML 1/CS	3042-2L	CS	\$	121.17	25.0%	\$	90.88	\$ 90.88
CYLINDER LIFETM RD 25ML	3046-25	CS	\$	32.95	5.0%	\$	31.30	\$ 31.30
CYLINDER 25ML 1/CS	3062-25	CS	\$	77.79	18.0%	\$	63.79	\$ 63.79
PYREX CYLINDER PLAST BASE 25ML	3075 25	PK	\$	65.63	25.0%	\$	49.22	\$ 49.22
CYLINDER 10ML 12/CS	3075-10	CS	\$	61.06	25.0%	\$	45.80	\$ 45.80
CYLINDER/PLAST BS 100ML 12/CS	3075-100	CS	\$	97.27	25.0%	\$	72.95	\$ 72.95
CYLINDER/PLAST BS 25ML 12/CS	3075-25	CS	\$	65.63	25.0%	\$	49.22	\$ 49.22
CYLINDER/PLAST BS 50ML 12/CS	3075-50	CS	\$	74.41	25.0%	\$	55.81	\$ 55.81
DESICCATOR COVER ONLY 160MM	3078-160CO	CS	\$	87.82	25.0%	\$	65.87	\$ 65.87
DESICCATOR COMPLETE 160MM 1/CS	3118-160	CS	\$	269.47	25.0%	\$	202.10	\$ 202.10
DISH CRYSTALLIZING 100MM 6/PK	3140-100	PK	\$	113.65	32.5%	\$	76.71	\$ 76.71
DISH CRYSTALLIZING 125MM 4/PK	3140-125	PK	\$	142.38	32.5%	\$	96.11	\$ 96.11
DISH CRYSTALLIZING 150MM 4/PK	3140-150	PK	\$	189.05	32.5%	\$	127.61	\$ 127.61
DISH CRYSTALLIZING 170MM 2/PK	3140-170	PK	\$	114.22	32.5%	\$	77.10	\$ 77.10
DISH CRYSTALLIZING 190MM 2/PK	3140-190	PK	\$	135.05	32.5%	\$	91.16	\$ 91.16
DISH PETRI 150X20MM 12/PK	3160 152	PK	\$	211.43	32.5%	\$	142.72	\$ 142.72
DISH PETRI 100X15MM 12/PK	3160-101	PK	\$	83.91	32.5%	\$	56.64	\$ 56.64
DISH PETRI 100X20MM 12/PK	3160-102	PK	\$	72.17	32.5%	\$	48.71	\$ 48.71
DISH PETRI 150X15MM 12/PK	3160-150	PK	\$	221.36	32.5%	\$	149.42	\$ 149.42
DISH PETRI 60X15MM 12/PK	3160-60	PK	\$	91.22	32.5%	\$	61.57	\$ 61.57
TRAY DRYING PYREX 3000ML 4/CS	3175-9	CS	\$	52.99	25.0%	\$	39.74	\$ 39.74
DISH EVAP 80MM 6/CS	3180-80	CS	\$	62.75	25.0%	\$	47.06	\$ 47.06
CRUCIBLE 30ML COARSE	32940-30C	CS	\$	283.65	25.0%	\$	212.74	\$ 212.74

DISTILLING APP FLASK ONLY	3340-FO	CS	\$	93.58	25.0%	\$	70.19	\$	70.19
DISTILLING APP TUBE ONLY	3340-TO	CS	\$	142.98	25.0%	\$	107.24	\$	107.24
FUNNEL BUCHNER 600ML CRSE	36060-600C	CS	\$	398.49	25.0%	\$	298.87	\$	298.87
FUNNEL BUCHNER MED 60ML	36060-60M	CS	\$	267.47	25.0%	\$	200.60	\$	200.60
FUNNEL HIRSCH CRSE 50MM	36210-50C	CS	\$	52.03	25.0%	\$	39.02	\$	39.02
EXTRACTION APP COMP LARGE	3840-L	CS	\$	348.95	25.0%	\$	261.71	\$	261.71
CONDENSER ONLY C404390 MD	3840-MCO	CS	\$	131.23	25.0%	\$	98.42	\$	98.42
EXTRACTION APP COMP EXTRA LG	3840-XL	CS	\$	612.43	25.0%	\$	459.32	\$	459.32
FLASK FLORENCE 1000ML 6/CS	4060-1L	CS	\$	79.19	25.0%	\$	59.39	\$	59.39
FLASK FLORENCE 2000ML 1/CS	4060-2L	CS	\$	35.45	25.0%	\$	26.59	\$	26.59
FLASK TS 24/40 100ML 2/PK	4320-100	PK	\$	241.12	25.0%	\$	180.84	\$	180.84
FLASK 100ML 12/CS	4320B-100	PK	\$	270.53	25.0%	\$	202.90	\$	202.90
FLASK TS 19/22 25ML	4320B-25	CS	\$	25.20	25.0%	\$	18.90	\$	18.90
FLASK C410055 250ML 1/CS	4320B-250	CS	\$	41.05	32.5%	\$	27.71	\$	27.71
FLASK C410053 50ML 1/CS	4320B-50	CS	\$	25.41	25.0%	\$	19.06	\$	19.06
FLASK FERNBACK 2800ML	4420-2XL	CS	\$	344.17	25.0%	\$	258.13	\$	258.13
PIPTR TIPS .1-10 UL 96/PK	4826 EMD	PK	\$	55.06	25.0%	\$	41.30	\$	41.30
PIPETTER TIPS 10-200UL 96/PK	4863 EMD	PK	\$	53.84	32.5%	\$	36.34	\$	36.34
LAMBDA PIPETTOR 2-20 UL	4961 EMD	EA	\$	361.75	12.0%	\$	318.34	\$	318.34
LAMBDA PIPETTOR 10-100 UL	4962 EMD	EA	\$	361.75	12.0%	\$	318.34	\$	318.34
FLASK DISTILLING 3-NECK 1000ML	4965A-1L	CS	\$	159.44	25.0%	\$	119.58	\$	119.58
FLASK DISTILLING 3-NECK 500ML	4965A-500	CS	\$	141.53	25.0%	\$	106.15	\$	106.15
PYREX ERL FLASK 125ML PK 12	4980 125	PK	\$	55.43	32.5%	\$	37.42	\$	37.42
FLASK ERLNEM 125ML 12/PK	4980-125	PK	\$	55.43	32.5%	\$	37.42	\$	37.42
FLASK ERLNEM 1000ML 6/PK	4980-1L	PK	\$	58.76	32.5%	\$	39.66	\$	39.66
FLASK ERLNEMEYER 25ML 12/PK	4980-25	PK	\$	58.69	32.5%	\$	39.62	\$	39.62
FLASK ERLNEM 250ML 12/PK	4980-250	PK	\$	57.38	32.5%	\$	38.73	\$	38.73
FLASK ERLNEMEYER 2000ML	4980-2L	PK	\$	23.05	32.5%	\$	15.56	\$	15.56
FLASK ERLNEMEYER 4000ML	4980-4L	PK	\$	73.10	32.5%	\$	49.34	\$	49.34
FLASK ERLNEMEYER 50ML 12/PK	4980-50	PK	\$	58.69	32.5%	\$	39.62	\$	39.62
PYREX ERL FLASK 50ML PK/12	4980-50	PK	\$	58.69	32.5%	\$	39.62	\$	39.62
FLASK ERLNEM 500ML 6/PK	4980-500	PK	\$	36.14	32.5%	\$	24.39	\$	24.39
PYREX ERL FLASK 500ML PK 6	4980-500	PK	\$	36.14	32.5%	\$	24.39	\$	24.39
FLASK ERLNEMYR 125ML 12/PK	4985-125	PK	\$	260.67	32.5%	\$	175.95	\$	175.95
FLASK ERLNEMYR 1000ML 6/PK	4985-1L	PK	\$	163.38	32.5%	\$	110.28	\$	110.28
FLASK ERLNEMYR 250ML 6/PK	4985-250	PK	\$	135.17	32.5%	\$	91.24	\$	91.24
FLASK TS 24/40 1000ML	5000-1L	CS	\$	36.00	5.0%	\$	34.20	\$	34.20
HVY DTY PYRX FLASK 250ML PK 12	5100 250 EM	PK	\$	68.88	32.5%	\$	46.49	\$	46.49
FLASK ERLNEM 1000ML 6/PK	5100-1L	PK	\$	72.45	32.5%	\$	48.90	\$	48.90
HVY DTY PYRX FLASK 1000M PK/6	5100-1L/EMD	PK	\$	72.45	32.5%	\$	48.90	\$	48.90
FLASK ERLNEM 250ML 12/PK	5100-250	PK	\$	68.88	32.5%	\$	46.49	\$	46.49

FLASK ERLNMEYER 2000ML	5100-2L	PK	\$	22.83	32.5%	\$	15.41	\$	15.41
HVY DTY PYRX FLASK 2000ML	5100-2L/EMD	PK	\$	22.83	5.0%	\$	21.69	\$	21.69
FLASK ERLNEM 500ML 6/PK	5100-500	PK	\$	43.36	32.5%	\$	29.27	\$	29.27
BTL LOWACTINIC CAP 250ML 4/CS	51395-250	CS	\$	118.12	25.0%	\$	88.59	\$	88.59
FLASK ERLNEM 1000ML 6/PK	5320-1L	PK	\$	511.83	25.0%	\$	383.87	\$	383.87
FLASK ERLNEM 250ML 6/PK	5320-250	CS	\$	247.69	25.0%	\$	185.77	\$	185.77
FLASK FILTERING 1000ML 6/PK	5340-1L	PK	\$	309.72	32.5%	\$	209.06	\$	209.06
FLASK FILTERING 250ML 6/PK	5340-250	PK	\$	114.26	32.5%	\$	77.13	\$	77.13
FLASK FILTERING 2000ML	5340-2L	CS	\$	102.53	5.0%	\$	97.40	\$	97.40
FLASK FILTERING 500ML 6/PK	5340-500	PK	\$	146.67	32.5%	\$	99.00	\$	99.00
FLASK FILTERING 125ML 6/PK	5360-125	PK	\$	149.31	32.5%	\$	100.78	\$	100.78
FLASK FILTERING 50ML 6/PK	5360-50	PK	\$	143.03	32.5%	\$	96.55	\$	96.55
FLASK KJELD LONG 100ML 6/PK	5420-100	PK	\$	91.72	32.5%	\$	61.91	\$	61.91
FLASK KJELD LONG 800ML 6/PK	5420-800	PK	\$	133.17	32.5%	\$	89.89	\$	89.89
FLASK VOLUMET 10ML 12CS	55640-10	CS	\$	354.81	25.0%	\$	266.11	\$	266.11
FLASK VOL W/SNP-CP 100ML 6/PK	5580-100	PK	\$	155.50	32.5%	\$	104.96	\$	104.96
FLASK VOL W/SNP-CP 1000ML	5580-1L	CS	\$	49.26	5.0%	\$	46.80	\$	46.80
FLASK VOL 2ML 12/CS	5580-2	CS	\$	136.58	25.0%	\$	102.44	\$	102.44
FLASK VOL W/SNP-CP 2000ML	5580-2L	CS	\$	74.67	5.0%	\$	70.94	\$	70.94
FLASK VOL W/SNP-CP 50ML 6/PK	5580-50	PK	\$	136.50	32.5%	\$	92.14	\$	92.14
FLASK VOL W/SNP-CP 10ML	5581-10	CS	\$	165.84	25.0%	\$	124.38	\$	124.38
FLASK VOL W/SNP-CP 25ML 6/PK	5581-25	PK	\$	116.31	32.5%	\$	78.51	\$	78.51
FLASK VOL W/SNP-CP 2000ML	5581-2L	CS	\$	67.10	5.0%	\$	63.75	\$	63.75
FLASK VOL W/SNP-CP 50ML 6/PK	5581-50	PK	\$	118.60	32.5%	\$	80.06	\$	80.06
FLASK VOLUMETRIC 100ML 6/PK	5600-100	PK	\$	149.26	32.5%	\$	100.75	\$	100.75
FLASK VOL W/SNP CP 25ML 12CS	5600-25	PK	\$	142.62	5.0%	\$	135.49	\$	135.49
FLASK VOLUMETRIC 2000ML	5600-2L	CS	\$	71.88	5.0%	\$	68.29	\$	68.29
FLASK MICRO 10ML	5640-10	CS	\$	276.30	25.0%	\$	207.23	\$	207.23
FLASK VOLUMETRIC 1000ML	5640-1L	CS	\$	68.88	5.0%	\$	65.44	\$	65.44
FLASK VOLUMETRIC 25ML 6/PK	5640-25	PK	\$	193.88	32.5%	\$	130.87	\$	130.87
FLASK VOLUMETRIC 2000ML	5640-2L	CS	\$	87.03	5.0%	\$	82.68	\$	82.68
FLASK MICRO 5ML	5640-5	CS	\$	230.87	25.0%	\$	173.15	\$	173.15
FLSK VOL CMPLT 5L CLS A 1/CS	5640-5L	CS	\$	343.94	25.0%	\$	257.96	\$	257.96
FLASK VOLUMETRIC 10ML 12/CS	5641-10	CS	\$	238.71	25.0%	\$	179.03	\$	179.03
FLASK,VOL,STUDENT,STOPR 10 ML	5641-10	CS	\$	238.71	25.0%	\$	179.03	\$	179.03
FLASK,VOL,STUDENT,STOPR 100 ML	5641-100	PK	\$	194.69	32.5%	\$	131.42	\$	131.42
FLASK,VOL,STUDENT,STOPR1000 ML	5641-1L	CS	\$	60.74	5.0%	\$	57.70	\$	57.70
FLASK,VOL,STUDENT,STOPR 25 ML	5641-25	PK	\$	169.19	32.5%	\$	114.20	\$	114.20
FLASK,VOL,STUDENT,STOPR 250 ML	5641-250	PK	\$	235.86	32.5%	\$	159.21	\$	159.21
FLASK,VOL,STUDENT,STOPR 50 ML	5641-50	PK	\$	178.96	32.5%	\$	120.80	\$	120.80
FLASK,VOL,STUDENT,STOPR 500 ML	5641-500	PK	\$	296.29	32.5%	\$	200.00	\$	200.00

FLASK VOL W/PLA CP 10ML 12/CS	5642-10	CS	\$	238.54	25.0%	\$	178.91	\$ 178.91
FLASK VOL W/PLA CP 100ML 6/PK	5642-100	PK	\$	186.88	32.5%	\$	126.14	\$ 126.14
FLASK VOL W/PLA CP 50ML 6/PK	5642-50	PK	\$	180.22	32.5%	\$	121.65	\$ 121.65
FLASK VOLUMETRIC 100ML 6/PK	5660-100	PK	\$	220.50	32.5%	\$	148.84	\$ 148.84
FLASK,VOL,LIFRED,STOPR 100ML	5660-100	PK	\$	220.50	32.5%	\$	148.84	\$ 148.84
FLASK VOLUMETRIC 200ML 6/PK	5660-200	PK	\$	254.72	32.5%	\$	171.94	\$ 171.94
FLASK VOLUMETRIC 25ML 6/PK	5660-25	PK	\$	193.88	32.5%	\$	130.87	\$ 130.87
FLASK VOLUMETRIC 50ML 6/PK	5660-50	PK	\$	206.67	32.5%	\$	139.50	\$ 139.50
FUNNEL 5X4" 122MM 6/PK	6120-5	PK	\$	129.74	32.5%	\$	87.57	\$ 87.57
FUNNEL,SHORT STEM,PYRX 125 MM	6120-5	PK	\$	129.74	5.0%	\$	123.25	\$ 123.25
BTL REAG PYREXPLUS 250ML	61500-250	PK	\$	40.76	32.5%	\$	27.51	\$ 27.51
FUNNEL BUNSEN 75MM 12/CS	6160-75	CS	\$	130.75	25.0%	\$	98.06	\$ 98.06
BTL PYREX+ MEDIA W/CAP 1L 4/CS	61626-1L	CS	\$	160.92	18.0%	\$	131.95	\$ 131.95
FUNNEL STEMLESS 75MM 6/PK	6180-100	PK	\$	96.60	32.5%	\$	65.21	\$ 65.21
FUNNEL,FLUTED,PYREX 100MM PK6	6180-100	PK	\$	96.60	32.5%	\$	65.21	\$ 65.21
FUNNEL FILTERING 50MM 12/PK	6180-50	PK	\$	123.79	32.5%	\$	83.56	\$ 83.56
FUNNEL FILTERING 65MM 12/PK	6180-65	PK	\$	138.12	32.5%	\$	93.23	\$ 93.23
FUNNEL,FLUTED,PYREX 65MM PK12	6180-65	PK	\$	138.12	32.5%	\$	93.23	\$ 93.23
FUNNEL FILTERING 75MM 12/PK	6180-75	PK	\$	149.36	32.5%	\$	100.82	\$ 100.82
FUNNEL FILLING 65MM 12/PK	6220 65	PK	\$	106.69	32.5%	\$	72.02	\$ 72.02
FUNNEL FILLING 100MM 6/PK	6220-100	PK	\$	87.14	32.5%	\$	58.82	\$ 58.82
FUNNEL SEPARATORY TFE 250ML	6240-75	PK	\$	143.81	32.5%	\$	97.07	\$ 97.07
CYLIND GRAD PYREXPL 100ML	63024-100	CS	\$	40.74	5.0%	\$	38.70	\$ 38.70
FUNNEL PEAR SHAPE 60ML	6402-250	EA	\$	124.74	5.0%	\$	118.50	\$ 118.50
FUNNEL PEAR SHAPE 250ML	6404-60	EA	\$	102.72	5.0%	\$	97.58	\$ 97.58
SEPARATORY FNL ONLY, 125ML	6413-125FO	CS	\$	124.10	5.0%	\$	117.90	\$ 117.90
FLASK FILTER PYREXPLUS 1L 6/CS	65340-1L	CS	\$	343.61	18.0%	\$	281.76	\$ 281.76
FILTR FLSK PVC COAT 250ML 6/CS	65340-250	CS	\$	144.88	18.0%	\$	118.80	\$ 118.80
FLASK FILTR PYREXPL 500ML 6/CS	65340-500	CS	\$	160.22	18.0%	\$	131.38	\$ 131.38
HOT PLATE PC-200 4X5" 120V	6795 200	EA	\$	206.57	12.0%	\$	181.78	\$ 181.78
STIRRER PC-410 5X7" 120V	6795 410	EA	\$	262.50	12.0%	\$	231.00	\$ 231.00
STR/HT PLT PC420 5X7 120V 1/CS	6795 420	EA	\$	414.75	12.0%	\$	364.98	\$ 364.98
STR/HT PLT 620 10X10 120V 1/CS	6795 620	EA	\$	546.00	12.0%	\$	480.48	\$ 480.48
STIRRER SCHOLAR PC-171 120V	6795-171	EA	\$	171.05	12.0%	\$	150.52	\$ 150.52
STR/HOT PLT PC220 4X5"120V 1CS	6795-220	EA	\$	393.40	20.8%	\$	311.57	\$311.57
STIRRING HOTPLATE DIGITAL 5X7	6795-420D	EA	\$	414.75	12.0%	\$	364.98	\$ 364.98
HOTPLATE DIGITAL DISPLAY 10X10	6795-600D	EA	\$	404.25	12.0%	\$	355.74	\$ 355.74
STIR/HOT PLATE PC420 5X7" 100V	6797 420	CS	\$	487.20	18.0%	\$	399.50	\$ 399.50
ORGANIC GLASS KIT 19/22	6949E	CS	\$	556.86	25.0%	\$	417.65	\$ 417.65
TUBE NMR BASIC 5MM 7" 10/CS	6980G-7	CS	\$	73.56	12.0%	\$	64.73	\$ 64.73
NMR TUBE ECONOMY 5MM 7" 5CS	6981A-7	CS	\$	10.24	12.0%	\$	9.01	\$ 9.01

70000 BKR,PYRX VST,10ML12/PK	70000-10	PK	\$	48.57	32.5%	\$	32.78	\$	32.78
70000 BKR,PYRX VST,150ML12/PK	70000-150	PK	\$	41.79	32.5%	\$	28.21	\$	28.21
70000 BKR,PYRX VST,50ML12/PK	70000-50	PK	\$	41.79	32.5%	\$	28.21	\$	28.21
70022 CYL,TC,PYRX VST,10ML1PK	70022-10	CS	\$	14.05	5.0%	\$	13.35	\$	13.35
70022 CYL,TC,PYRX VST,25ML1PK	70022-25	CS	\$	19.91	5.0%	\$	18.91	\$	18.91
70024 CYL,TD,PYRX VST,100ML1PK	70024-100	CS	\$	24.52	5.0%	\$	23.29	\$	23.29
70024 CYL,TD,PYRX VST,25ML1PK	70024-25	CS	\$	19.79	5.0%	\$	18.80	\$	18.80
70024 CYL,TD,PYRX VST,250ML1PK	70024-250	CS	\$	33.91	5.0%	\$	32.21	\$	32.21
70024 CYL,TD,PYRX VST,50ML1PK	70024-50	CS	\$	20.57	5.0%	\$	19.54	\$	19.54
70024 CYL,TD,PYRX VST,500ML1PK	70024-500	CS	\$	47.43	5.0%	\$	45.06	\$	45.06
70340 FLSK,250ML,PYRX VST6/PK	70340-250	PK	\$	89.19	32.5%	\$	60.20	\$	60.20
70360 FLSK,125ML,PYRX VST6/PK	70360-125/E	PK	\$	129.36	32.5%	\$	87.32	\$	87.32
70360 FLSK,25ML,PYRX VST6/PK	70360-25	PK	\$	122.88	32.5%	\$	82.94	\$	82.94
70360 FLSK,50ML,PYRX VST6/PK	70360-50	PK	\$	123.95	32.5%	\$	83.67	\$	83.67
PIPET MEAS CERT/SER 2ML 6/CS	7070-2	CS	\$	61.29	5.0%	\$	58.23	\$	58.23
PIPET SER STER IW 10ML 600/CS	7077-10N	CS	\$	368.33	32.5%	\$	248.62	\$	248.62
70800 TB,13X100MM,PYRX VST50PK	70800-13/EM	PK	\$	21.69	32.5%	\$	14.64	\$	14.64
PIPET SERO 1X1/10ML 12/CS	7087-1	CS	\$	121.01	25.0%	\$	90.76	\$	90.76
PIPETS ACCU RED 10 ML 12/CS	7087-10	CS	\$	149.42	25.0%	\$	112.07	\$	112.07
PIPET SERO 2X1/10ML 12/CS	7087-2	CS	\$	140.34	25.0%	\$	105.26	\$	105.26
PIPET,25ML,SEROLOGICAL CS12	7087-25	CS	\$	212.23	25.0%	\$	159.17	\$	159.17
70980 FLSK,25ML,PYRX VST12/PK	70980-25	PK	\$	51.29	32.5%	\$	34.62	\$	34.62
70980 FLSK,50ML,PYRX VST12/PK	70980-50	PK	\$	51.29	32.5%	\$	34.62	\$	34.62
PIPETS 20ML 12/CS	7100 20	CS	\$	178.20	25.0%	\$	133.65	\$	133.65
PIPET VOLUMETRC CLS A 1ML CS12	7100-1	CS	\$	109.51	25.0%	\$	82.13	\$	82.13
PIPETS 10ML 12/CS	7100-10	CS	\$	121.91	25.0%	\$	91.43	\$	91.43
PIPETS 15ML 12/CS	7100-15	CS	\$	166.94	25.0%	\$	125.21	\$	125.21
PIPETS 25ML 12/CS	7100-25	CS	\$	190.61	32.5%	\$	128.66	\$	128.66
PIPETS 5ML 12/CS	7100-5	CS	\$	109.51	25.0%	\$	82.13	\$	82.13
PIPET,TRANSFER CS-12 10ML	7102-10	CS	\$	118.20	25.0%	\$	88.65	\$	88.65
PIPET,TRANSFER CS-12 25ML	7102-25	CS	\$	177.56	32.5%	\$	119.85	\$	119.85
PIPET,TRANSFER CS-12 5ML	7102-5	CS	\$	105.67	25.0%	\$	79.25	\$	79.25
PLATE 9 CAVITY 85X100MM 6/PK	7220-85	PK	\$	217.48	32.5%	\$	146.80	\$	146.80
STOPCOCK ROTA 2PL RA 6MM	7473-6	CS	\$	104.33	25.0%	\$	78.25	\$	78.25
STOPCOCK ROTHFLO 3-WAY 6MM	7475-6	CS	\$	125.76	25.0%	\$	94.32	\$	94.32
STOPPER #27 6/CS	7650-27	CS	\$	87.63	25.0%	\$	65.72	\$	65.72
STOPPER #9 6/CS	7650-9	CS	\$	41.12	25.0%	\$	30.84	\$	30.84
GRINDER 18X150MM O.D. LGTH	7725-16	EA	\$	114.45	5.0%	\$	108.73	\$	108.73
TISSUE GRINDER 2ML	7727-2	EA	\$	146.36	32.5%	\$	98.79	\$	98.79
CENTRIFUGE TUBE 15 ML	8082-15	CS	\$	226.52	25.0%	\$	169.89	\$	169.89
TUBE CENTRIFUGE 15ML 12/CS	8101-15	CS	\$	147.22	25.0%	\$	110.42	\$	110.42

CENTRIFUGE TUBE 50 ML	8240-50	CS	\$	56.75	25.0%	\$	42.56	\$	42.56
TUBE ADAPTER 24/40X19/38 2/PK	8800-2419	PK	\$	111.91	32.5%	\$	75.54	\$	75.54
TUBE CONNECTING 24/40 22MM	8930-24	CS	\$	77.11	25.0%	\$	57.83	\$	57.83
TUBE CONNECTING 14/20	8947-14	CS	\$	79.50	25.0%	\$	59.63	\$	59.63
TUBE CONNECTING 19/22 6/CS	8947-19	CS	\$	379.11	25.0%	\$	284.33	\$	284.33
CONNECTING TUBE 19/22	9000-19	CS	\$	52.83	25.0%	\$	39.62	\$	39.62
TUBE OPN 100MM;OD1.5-1.8;100PK	9530-1	CS	\$	177.24	32.5%	\$	119.64	\$	119.64
TUBE OPN 100MM;0.8-1.1ID 100PK	9530-2	CS	\$	177.24	32.5%	\$	119.64	\$	119.64
TUBE SEAL 90MM;OD1.5-1.8 100PK	9530-3	CS	\$	177.24	32.5%	\$	119.64	\$	119.64
TUBE SEAL 90MM;0.8-1.1ID 100PK	9530-4	CS	\$	177.24	32.5%	\$	119.64	\$	119.64
PYREX TEST TUBES 13X100 PK/72	9800 13	PK	\$	39.88	32.5%	\$	26.92	\$	26.92
TEST TUBE 13X100MM 72/PK	9800-13	PK	\$	39.88	32.5%	\$	26.92	\$	26.92
TEST TUBE 15X125MM 72/PK	9800-15	PK	\$	52.52	32.5%	\$	35.45	\$	35.45
TEST TUBE 16X150MM 72/PK	9800-16	PK	\$	54.48	32.5%	\$	36.77	\$	36.77
TEST TUBE 18X150MM 72/PK	9800-18	PK	\$	65.17	32.5%	\$	43.99	\$	43.99
PYREX TEST TUBES 20X150 PK/72	9800-20	PK	\$	72.95	32.5%	\$	49.24	\$	49.24
TEST TUBE 20X150MM 72/PK	9800-20	PK	\$	72.95	32.5%	\$	49.24	\$	49.24
TEST TUBE 25X150MM 72/PK	9800-25	PK	\$	119.62	32.5%	\$	80.74	\$	80.74
PYREX CULTUR TUBE 16X150 PK/72	9820 16XX	PK	\$	326.78	25.0%	\$	245.09	\$	245.09
TEST TUBE 13X100MM 72/PK	9820-13	PK	\$	35.98	32.5%	\$	24.29	\$	24.29
TEST TUBE 16X150MM 72/PK	9820-16XX	PK	\$	52.52	32.5%	\$	35.45	\$	35.45
TEST TUBE 20X150MM 72/PK	9820-20	PK	\$	66.14	32.5%	\$	44.64	\$	44.64
PYREX CULTURE TUBES 6X50 PK/72	9820-6	PK	\$	249.62	25.0%	\$	187.22	\$	187.22
TEST TUBE 6X50MM 72/PK	9820-6	PK	\$	32.10	32.5%	\$	21.67	\$	21.67
TUBE,CULT,DSP,CS-500 20X150	99449-20X	CS	\$	240.92	5.0%	\$	228.87	\$	228.87
BEAKER COVER 100MM 12/PK	9985-100	PK	\$	41.22	32.5%	\$	27.82	\$	27.82
BEAKER COVER 150MM 12/PK	9985-150	PK	\$	79.76	32.5%	\$	53.84	\$	53.84
BEAKER COVER 90MM 12/PK	9985-90	PK	\$	38.88	32.5%	\$	26.24	\$	26.24

**Exhibit D to Contract 4600012524**

Original RFP

**REQUEST FOR PROPOSALS FOR**

**Laboratory Supplies**

**ISSUING OFFICE**

**Elizabeth Bollinger 717-346-3276  
Department of General Services  
Bureau of Procurement  
555 Walnut Street, 6<sup>th</sup> Floor  
Harrisburg, PA 17125**

**RFP NUMBER – CN00023973**

**DATE OF ISSUANCE  
December 4, 2006**

Submit Proposals in a Sealed Envelope  
Clearly marked “Proposal-RFP”, to:

Department of General Services  
Bureau of Procurement  
Bid Room & Vendor Services  
c/o Elizabeth Bollinger  
Forum Place, 6<sup>th</sup> Floor  
555 Walnut Street  
Harrisburg, PA 17125



**REQUEST FOR PROPOSALS FOR**

**Laboratory Supplies CN00023973**

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## CALENDAR OF EVENTS

The Commonwealth will make every effort to adhere to the following schedule:

Activity	Responsibility	Date
Deadline to submit Questions via email to Elizabeth Bollinger <a href="mailto:ebollinger@state.pa.us">ebollinger@state.pa.us</a>	Potential Offerors	December 15, 2006
A Pre-Proposal Conference will not be held for this procurement.	Issuing Office/Potential Offerors	N/A
Answers to Potential Offeror questions posted to the DGS website ( <a href="http://www.dgsweb.state.pa.us/comod/main.asp">http://www.dgsweb.state.pa.us/comod/main.asp</a> ) no later than this date.	Issuing Office	December 22, 2006
Please monitor website for all communications regarding the RFP.	Potential Offerors	
Sealed proposal must be received by the Issuing Office at Department of General Services, Bureau of Procurement, Bid Room & Vendor Services c/o Elizabeth Bollinger, Forum Place, 6 <sup>th</sup> Floor, 555 Walnut Street, Harrisburg, PA 17125 by 1:30 EST. <b>ALL SEALED PROPOSALS MUST BE SUBMITTED TO THE ATTENTION OF ELIZABETH BOLLINGER REF CN00023973 ON THE OUTSIDE LABEL.</b>	Offerors	January 12, 2007

## PART I

### GENERAL INFORMATION

**I-1. Purpose.** This request for proposal (RFP) provides to those interested in submitting proposals for the subject procurement (“Offerors”) sufficient information to enable them to prepare and submit proposals for the Department of General Services’ Bureau of Procurement’s consideration on behalf of the Commonwealth of Pennsylvania (“CWOPA”) to satisfy a need for laboratory supplies (“Project”).

**I-2. Issuing Office.** The Pennsylvania Department of General Services, Bureau of Procurement (“Issuing Office”) has issued this RFP on behalf of the Commonwealth. The sole point of contact in the Commonwealth for this RFP shall be Elizabeth Bollinger, Department of General Services, 555 Walnut Street, Harrisburg, PA 17125, ebollinger@state.pa.us., the Issuing Officer for this RFP. Please refer all inquiries to the Issuing Officer.

**I-3. Scope.** This RFP contains instructions governing the requested proposals, including the requirements for the information and material to be included; a description of the service to be provided; requirements which Offerors must meet to be eligible for consideration; general evaluation criteria; and other requirements specific to this RFP.

**I-4. Problem Statement.** CWOPA intends to reduce its overall costs for laboratory supplies by channeling the volume of CWOPA demand to a single contractor, who in turn must be able to meet all of CWOPA’s requirements. The Commonwealth estimates the total spend for all lots represented to be approximately 15 (fifteen) million dollars over the next two years. Additional detail is provided in **Part IV** of this RFP.

**I-5. Type of Contract.** It is proposed that if the Issuing Office enters into a contract as a result of this RFP, it will be a firm, fixed price contract for Lot 1 for the first 12 months of the contract. Year two pricing will be established with negotiation between CWOPA and the contractor. Any price changes must be submitted to DGS within 60 days prior to the 1<sup>st</sup> year expiration to be considered. The core list is subject to change as the Commonwealth’s needs change and therefore users, as well as the contractor, should monitor the core list for any modifications to the list.

Lot 1a will be firm and fixed based on a percentage discount off the Offerors Current Catalog Published Price List for the 1<sup>st</sup> year. After the first year of the contract the contractor is allowed to submit new catalog pricing once every 12 months and must be accompanied by appropriately documented market justification. Percentage discounts on new price list submittal cannot decrease from the awarded percentage discounts, however, can increase yielding greater percentage discounts.

**I-6. Rejection of Proposals.** The Issuing Office reserves the right, in its sole and complete discretion, to reject any proposal received as a result of this RFP.

**I-7. Incurring Costs.** The Issuing Office is not liable for any costs the Offeror incurs in preparation and submission of its proposal, in participating in the RFP process or in anticipation of award of the contract.

**I-8. Preproposal Conference.** There will be no preproposal conference for this RFP. If there are any questions, please forward them to the Issuing Officer in accordance with Section I-9.

**I-9. Questions & Answers.** If an Offeror has any questions regarding this RFP, the Offeror must submit the questions by email (**with the subject line “RFP-CN00023973 Question”**) to the Issuing

Officer named in **Part I, Section I-2** of the RFP. If the Offeror has questions, they must be submitted via email **no later than** the date indicated on the Calendar of Events. The Offeror shall not attempt to contact the Issuing Officer by any other means. The Issuing Officer shall post the answers to the questions on the DGS website by the date stated on the Calendar of Events.

All questions and responses as posted on the DGS website are considered as an addendum to, and part of, this RFP in accordance with RFP **Part I, Section I-10**. Each Offeror shall be responsible to monitor the DGS website for new or revised RFP information. The Issuing Office shall not be bound by any verbal information nor shall it be bound by any written information that is not either contained within the RFP or formally issued as an addendum by the Issuing Office. The Issuing Office does not consider questions to be a protest of the specifications or of the solicitation. The required protest process for Commonwealth procurements is described on the DGS website

**I-10. Addenda to the RFP.** If the Issuing Office deems it necessary to revise any part of this RFP before the proposal response date, the Issuing Office will post an addendum to the DGS website at [www.dgsweb.state.pa.us/comod/main.asp](http://www.dgsweb.state.pa.us/comod/main.asp). It is the Offeror's responsibility to periodically check the website for any new information or addenda to the RFP. Answers to the questions asked during the Questions & Answers period also will be posted to the website as an addendum to the RFP.

**I-11. Response Date.** To be considered for selection, hard copies of proposals must arrive at the Issuing Office on or before the time and date specified in the RFP Calendar of Events. The Issuing Office will **not** accept proposals via email or facsimile transmission. Offerors who send proposals by mail or other delivery service should allow sufficient delivery time to ensure timely receipt of their proposals. If, due to inclement weather, natural disaster, or any other cause, the Commonwealth office location to which proposals are to be returned is closed on the proposal response date, the deadline for submission will be automatically extended until the next Commonwealth business day on which the office is open, unless the Issuing Office otherwise notifies Offerors. The hour for submission of proposals shall remain the same. The Issuing Office will reject, unopened, any late proposals.

**I-12. Proposals.** To be considered, Offerors should submit a complete **Technical** response to this RFP, using the format provided in **Part II**, providing **six (6) paper copies** of the proposal to the Issuing Office. In addition to the paper copies of the proposal, Offerors shall submit one complete and exact copy of the **Technical proposal on CD-ROM** in Microsoft Office or Microsoft Office-compatible format. The **Price Submittal** should be submitted in **one (1) paper based original** to the Issuing Office along with **one (1) electronic copy** of the pricing proposal on **CD-ROM** in Microsoft Office or Microsoft Office-compatible format and **submitted in a separate sealed envelope**. The **Disadvantaged Business Submittal** should be submitted as a paper-based original and **sealed separately from Technical and Cost**.

The Offeror shall make no other distribution of its proposal to any other Offeror or Commonwealth official or Commonwealth consultant. Each proposal page should be numbered for ease of reference. An official authorized to bind the Offeror to its provisions must sign the proposal. For this RFP, the proposal must remain valid for one hundred and twenty (120) days or until a contract is fully executed. If the Issuing Office selects the Offeror's proposal for award, the contents of the selected Offeror's proposal will become, except to the extent the contents are changed through Best and Final Offers or negotiations, contractual obligations. The information in the proposal will become a public record upon contract execution, except as limited by Section 106 (b)(1) of the *Commonwealth Procurement Code*, 62 Pa. C.S. § 106 (b)(1).

Each Offeror submitting a proposal specifically waives any right to withdraw or modify it, except that the Offeror may withdraw its proposal by written notice received at the Issuing Office's address for proposal delivery prior to the exact hour and date specified for proposal receipt. An Offeror or its authorized representative may withdraw its proposal in person prior to the exact hour and date set for proposal

receipt, provided the withdrawing person provides appropriate identification and signs a receipt for the proposal. An Offeror may modify its submitted proposal prior to the exact hour and date set for proposal receipt only by submitting a new sealed proposal or sealed modification which complies with the RFP requirements.

**I-13. Disadvantaged Business Information.** The Issuing Office encourages participation by small disadvantaged businesses as prime contractors, joint ventures and subcontractors/suppliers and by socially disadvantaged businesses as prime contractors.

Small Disadvantaged Businesses are small businesses that are owned or controlled by a majority of persons, not limited to members of minority groups, who have been deprived of the opportunity to develop and maintain a competitive position in the economy because of social disadvantages. The term includes:

- a. Department of General Services Bureau of Minority and Women Business Opportunities (BMWBO)-certified minority business enterprises (MBEs) and women business enterprises (WBEs) that qualify as small businesses; and
- b. United States Small Business Administration-certified small disadvantaged businesses or 8(a) small disadvantaged business concerns.

Small businesses are businesses in the United States that are independently owned, are not dominant in their field of operation, employ no more than 100 persons and earn less than \$20 million in gross annual revenues (\$25 million in gross annual revenues for those businesses in the information technology sales or service business).

Socially disadvantaged businesses are businesses in the United States that BMWBO determines are owned or controlled by a majority of persons, not limited to members of minority groups, who are subject to racial or ethnic prejudice or cultural bias, but which do not qualify as small businesses. In order for a business to qualify as “socially disadvantaged,” the offeror must include in its proposal clear and convincing evidence to establish that the business has personally suffered racial or ethnic prejudice or cultural bias stemming from the business person’s color, ethnic origin or gender.

Questions regarding this Program can be directed to:

Department of General Services  
Bureau of Minority and Women Business Opportunities  
Room 611, North Office Building  
Harrisburg, PA 17125  
Phone: (717) 787-6708  
Fax: (717) 772-0021  
Email: [gs-bmwbo@state.pa.us](mailto:gs-bmwbo@state.pa.us)

Program information and a database of BMWBO-certified minority- and women-owned businesses can be accessed at [www.dgs.state.pa.us](http://www.dgs.state.pa.us), DGS Keyword: BMWBO. The federal vendor database can be accessed at <http://www.ccr.gov> by clicking on *Dynamic Small Business Search* (certified companies are so indicated).

**I-14. Information Concerning Small Businesses in Enterprise Zones.** The Issuing Office encourages participation by small businesses, whose primary or headquarters facility is physically located in areas the Commonwealth has identified as *Designated Enterprise Zones*, as prime contractors, joint ventures and subcontractors/suppliers.

The definition of headquarters includes, but is not limited to, an office or location that is the administrative center of a business or enterprise where most of the important functions of the business are conducted or concentrated and location where employees are conducting the business of the company on a regular and routine basis so as to contribute to the economic development of the geographical area in which the office or business is geographically located.

Small businesses are businesses in the United States that are independently owned, are not dominant in their field of operation, employ no more than 100 persons and earn less than \$20 million in gross annual revenues (\$25 million in gross annual revenues for those businesses in the information technology sales or service business).

There is no database or directory of small businesses located in Designated Enterprise Zones. Information on the location of *Designated Enterprise Zones* can be obtained by contacting:

Aldona M. Kartorie  
Center for Community Building  
PA Department of Community and Economic Development  
4<sup>th</sup> Floor, Commonwealth Keystone Building  
400 North Street  
Harrisburg, PA 17120-0225  
Phone: (717) 720-7409  
Fax: (717) 787-4088  
Email: [akartorie@state.pa.us](mailto:akartorie@state.pa.us)

**I-15. Economy of Preparation.** Offerors should prepare proposals simply and economically, providing a straightforward, concise description of the Offeror's ability to meet the requirements of the RFP.

**I-16. Alternate Proposals.** The Issuing Office has identified the basic approach to meeting its requirements, allowing Offerors to be creative and propose their best solution to meeting these requirements. The Issuing Office will not accept alternate proposals.

**I-17. Discussions for Clarification.** Offerors may be required to make an oral or written clarification of their proposals to the Issuing Office to ensure thorough mutual understanding and Offeror responsiveness to the solicitation requirements. The Issuing Office will initiate requests for clarification.

**I-18. Prime Contractor Responsibilities.** The contract will require the selected Offeror to assume responsibility for all services offered in its proposal whether it produces them itself or by subcontract. The Issuing Office will consider the selected Offeror to be the sole point of contact with regard to contractual matters.

**I-19. Proposal Contents.** Offerors should not label proposal submissions as confidential or proprietary. The Issuing Office will hold all proposals in confidence and will not reveal or discuss any proposal with competitors for the contract, unless disclosure is required:

- i) Under the provisions of any Commonwealth or United States statute or regulation; or
- ii) By rule or order of any court of competent jurisdiction.

After a contract is executed, however, the successful proposal is considered a public record under the *Right-to Know Law*, 65 P.S. § 66.1—66.9, and therefore subject to disclosure. The financial capability information submitted under **Part II, Section II-6** shall not be disclosed in the final contract. All material submitted with the proposal becomes the property of the Commonwealth of Pennsylvania and may be returned only at the Issuing Office's option. The Issuing Office, in its sole discretion, may include any person other than competing Offerors on its proposal evaluation committee. The Issuing Office has the right to use any or all ideas presented in any proposal regardless of whether the proposal becomes part of a contract.

**I-20. Best and Final Offers.** The Issuing Office reserves the right to conduct discussions with Offerors for the purpose of obtaining "best and final offers." To obtain best and final offers from Offerors, the Issuing Office may do one or more of the following:

- iii) Enter into pre-selection negotiations, including the use of an online auction;
- iv) Schedule oral presentations; and
- v) Request revised proposals.

The Issuing Office will limit any discussions to responsible Offerors (those that have submitted responsive proposals and possess the capability to fully perform the contract requirements in all respects and the integrity and reliability to assure good faith performance) whose proposals the Issuing Office has determined to be reasonably susceptible of being selected for award. The Criteria for Selection found in **Part III, Section III-4**, shall also be used to evaluate the best and final offers. Price reductions offered through any reverse online auction shall have no effect upon the Offeror's Technical Submittal. Dollar commitments to Disadvantaged Businesses and Enterprise Zone Small Businesses can be reduced only in the same percentage as the percent reduction in the total price offered through negotiations, including the online auction.

**I-21. News Releases.** Offerors shall not issue news releases, Internet postings, advertisements or any other public communications pertaining to this Project without prior written approval of the Issuing Office, and then only in coordination with the Issuing Office.

**I-22. Restriction of Contact.** From the issue date of this RFP until the Issuing Office selects a proposal for award, the Issuing Officer is the sole point of contact concerning this RFP. Any violation of this condition may be cause for the Issuing Office to reject the offending Offeror's proposal. If the Issuing Office later discovers that the Offeror has engaged in any violations of this condition, the Issuing Office may reject the offending Offeror's proposal or rescind its contract award. Offerors must agree not to distribute any part of their proposals beyond the Issuing Office. An Offeror who shares information contained in its proposal with other Commonwealth personnel and/or competing Offeror personnel may be disqualified.

**I-23. Debriefing Conferences.** Offerors whose proposals are not selected will be notified of the name of the selected Offeror and given the opportunity to be debriefed. The Issuing Office will schedule the time and location of the debriefing. The debriefing will not compare the Offeror with other Offerors,

other than the position of the Offeror's proposal in relation to all other Offeror proposals. An Offeror's exercise of the opportunity to be debriefed does not constitute the filing of a protest.

**I-24. Issuing Office Participation.** Offerors shall provide all services, supplies, facilities, and other support necessary to complete the identified work, except as otherwise provided in this **Part I, Section I-24**. For the purpose of contract administration, the Department of General Services (DGS) will designate a person to serve as the CWOPA Contract Officer. The Contract Officer will serve as the primary liaison between CWOPA and the selected contractor and will coordinate overall management and administration of the contract for CWOPA. Each Agency may designate an individual to serve as the main point of contact for the Agency and the Contract Officer, and provide liaison between the Agency and the contractor's project manager for Agency related matters.

The CWOPA Contract Officer will be responsible for preparing and distributing related procedures and guidelines to each Agency Contact.

**I-25. Term of Contract.** The term of the contract will commence on the Effective Date and will have an initial term of two (2) years with options to renew for three (3) additional one (1) year renewal periods. The Issuing Office will fix the Effective Date after the contract has been fully executed by the selected Offeror and by the Commonwealth and all approvals required by Commonwealth contracting procedures have been obtained. The selected Offeror shall not start the performance of any work prior to the Effective Date of the contract and the Commonwealth shall not be liable to pay the selected Offeror for any service or work performed or expenses incurred before the Effective Date of the contract.

**I-26. Offeror's Representations and Authorizations.** By submitting its proposal, each Offeror understands, represents, and acknowledges that:

- c. All of the Offeror's information and representations in the proposal are material and important, and the Issuing Office may rely upon the contents of the proposal in awarding the contract(s). The Commonwealth shall treat any misstatement, omission or misrepresentation as fraudulent concealment of the true facts relating to the Proposal submission, punishable pursuant to 18 Pa. C.S. § 4904.
- d. The Offeror has arrived at the price(s) and amounts in its proposal independently and without consultation, communication, or agreement with any other Offeror or potential offeror. **The Offeror is expected to complete the Noncollusion Affidavit as referenced in Attachment I and submit with proposal.**
- e. The Offeror has not disclosed the price(s), the amount of the proposal, nor the approximate price(s) or amount(s) of its proposal to any other firm or person who is an Offeror or potential offeror for this RFP, and the Offeror shall not disclose any of these items on or before the proposal submission deadline specified in the Calendar of Events of this RFP.
- f. The Offeror has not attempted, nor will it attempt, to induce any firm or person to refrain from submitting a proposal on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal or other form of complementary proposal.



- g. The Offeror makes its proposal in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.
- h. To the best knowledge of the person signing the proposal for the Offeror, the Offeror, its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last **four** years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding or proposing on any public contract, except as the Offeror has disclosed in its proposal.
- i. To the best of the knowledge of the person signing the proposal for the Offeror and except as the Offeror has otherwise disclosed in its proposal, the Offeror has no outstanding, delinquent obligations to the Commonwealth including, but not limited to, any state tax liability not being contested on appeal or other obligation of the Offeror that is owed to the Commonwealth.
- j. The Offeror is not currently under suspension or debarment by the Commonwealth, any other state or the federal government, and if the Offeror cannot so certify, then it shall submit along with its proposal a written explanation of why it cannot make such certification.
- k. The Offeror has not made, under separate contract with the Issuing Office, any recommendations to the Issuing Office concerning the need for the services described in its proposal or the specifications for the services described in the proposal.
- l. Each Offeror, by submitting its proposal, authorizes Commonwealth agencies to release to the Commonwealth information concerning the Offeror's Pennsylvania taxes, unemployment compensation and workers' compensation liabilities.
- m. Until the selected Offeror receives a fully executed and approved written contract from the Issuing Office, there is no legal and valid contract, in law or in equity, and the Offeror shall not begin to perform.

**I-27. Notification of Selection.** The Issuing Office will notify the selected Offeror in writing of its selection for negotiation after the Issuing Office has determined, taking into consideration all of the evaluation factors, the proposal that is the most advantageous to the Issuing Office.

**I-28. RFP Protest Procedure.** The RFP Protest Procedure is on the DGS website at <http://www.dgs.state.pa.us> . A protest by a party not submitting a proposal must be filed within **seven** days after the protesting party knew or should have known of the facts giving rise to the protest, but no later than the proposal submission deadline specified in the Calendar of Events of the RFP. Offerors may file a protest within **seven** days after the protesting Offeror knew or should have known of the facts giving rise to the protest, but in no event may an Offeror file a protest later than **seven** days after the date the notice of award of the contract is posted on the DGS website. The date of filing is the date of receipt of the protest. A protest must be filed in writing with the Issuing Office.

**I-29. Use of Electronic Versions of this RFP.** This RFP is being made available by electronic means. If an Offeror electronically accepts the RFP, the Offeror acknowledges and accepts full responsibility to insure that no changes are made to the RFP. In the event of a conflict between a version of the RFP in the

Offeror's possession and the Issuing Office's version of the RFP, the Issuing Office's version shall govern.

### **I-30. COSTARS PROGRAM**

**COSTARS Purchasers.** Section 1902 of the Commonwealth Procurement Code, 62 Pa.C.S. § 1902 ("Section 1902"), authorizes local public procurement units and state-affiliated entities (together, "COSTARS Purchasers") to participate in Commonwealth procurement contracts that the Department of General Services ("DGS") may choose to make available to COSTARS Purchasers. DGS has identified this Contract as one suitable for COSTARS Purchaser participation.

- A. Only those COSTARS Purchasers registered with DGS may participate as COSTARS Purchasers in a Commonwealth contract. Several thousand COSTARS Purchasers are currently registered with DGS; therefore, the Contractor agrees to permit **only** to DGS-registered COSTARS members to make COSTARS purchases from this Contract.
1. A "local public procurement unit" is:
    - Any political subdivision;
    - Any public authority;
    - Any tax exempt, nonprofit educational or public health institution or organization;
    - Any nonprofit fire, rescue, or ambulance company; and
    - To the extent provided by law, any other entity, including a council of governments or an area government that expends public funds for the procurement of supplies, services, and construction.
  2. A state-affiliated entity is a Commonwealth authority or other Commonwealth entity that is not a Commonwealth agency. The term includes the Pennsylvania Turnpike Commission, the Pennsylvania Housing Finance Agency, the Pennsylvania Municipal Retirement System, the Pennsylvania Infrastructure Investment Authority, the State Public School Building Authority, the Pennsylvania Higher Educational Facilities Authority and the State System of Higher Education.
- B. COSTARS Purchasers have the option to purchase from a Contract awarded under this procurement, from any DGS contract established exclusively for COSTARS Purchasers in accordance with the requirements of Section 1902, from any other cooperative procurement contracts, or from their own procurement contracts established in accordance with the applicable laws governing such procurements. The Contractor understands and acknowledges that there is no guarantee that any prospective COSTARS Purchaser will place an order under this Contract, and that it is within the sole discretion of the registered COSTARS Purchaser whether to procure from this Contract or to use another procurement vehicle.

- C. DGS is acting as a facilitator for COSTARS Purchasers who may wish to purchase under this Contract. Registered COSTARS Purchasers who participate in this Contract and issue purchase orders (“POs”) to Contractors are third party beneficiaries who have the right to sue and be sued for breach of this contract without joining the Commonwealth or DGS as a party. The Commonwealth will not intervene in any action between a Contractor and a Purchaser unless substantial interests of the Commonwealth are involved.
- D. Registered COSTARS Purchasers electing to participate in this Contract will order items directly from the Contractor and be responsible for payment directly to the Contractor.
- E. The Contractor shall furnish to the DGS COSTARS Program Office a quarterly electronic Contract sales report detailing the previous quarter’s Contract purchasing activity, using the form and in the format prescribed by DGS. The Contractor shall submit its completed quarterly report no later than the fifteenth calendar day of the succeeding Contract quarter.
1. Until such time as DGS may provide the Contractor written notice of automated report filing, the Contractor shall either e-mail the reports to [GS-PACostars@state.pa.us](mailto:GS-PACostars@state.pa.us) or send the reports on compact disc via US Postal Service to the DGS COSTARS Program Office, Bureau of Procurement, 6<sup>th</sup> Floor Forum Place, 555 Walnut Street, Harrisburg, PA 17101. When DGS has instituted automated reporting, the Contractor shall comply with DGS’s written notice and instructions on automated Contract reports. DGS will provide these instructions with sufficient advance time to permit the Contractor to undertake automated reporting.
  2. The Contractor shall include on each report the Contractor’s name and address, the Contract number, and the period covered by the report. For each PO received, the Contractor shall include on the report the name of each COSTARS-Registered Purchaser that has used the Contract along with the total dollar volume of sales to the specific Purchaser for the reporting period.
  3. DGS may suspend the Contractor’s participation in the COSTARS Program for failure to provide the Quarterly Sales Report within the specified time.
- F. Additional information regarding the COSTARS Program is available on the DGS COSTARS Website at [www.dgs.state.pa.us/costars](http://www.dgs.state.pa.us/costars).
1. If the Contractor is aware of any qualified entity not currently registered and wishing to participate in the COSTARS Program, please refer the potential purchaser to the DGS COSTARS Website at [www.dgs.state.pa.us/costars](http://www.dgs.state.pa.us/costars), where it may register by completing the

online registration form and receiving DGS confirmation of its registration. To view a list of currently-registered COSTARS member entities, please visit the COSTARS website.

2. Direct all questions concerning the COSTARS Program to:

Department of General Services  
COSTARS Program  
555 Walnut Street, 6<sup>th</sup> Floor  
Harrisburg, PA 17101

Telephone: 1-866-768-7827

E-mail [GS-PACostars@state.pa.us](mailto:GS-PACostars@state.pa.us)

### **I-31. Reciprocal Limitations Act 146**

The Reciprocal Limitations Act 146 as referenced in Attachment H requires the Department to give Pennsylvania resident offerors a preference against a non-resident offeror from any state that gives or requires a preference to offerors from that state. The amount of preference shall be equal to the amount of preference applied by the state of the non-resident offeror. More information on this Act, or how to claim preference, can be obtained at our Internet site at [www.dgs.state.pa.us](http://www.dgs.state.pa.us), by faxing a request to (717) 787-0725, or by calling Vendor Services at (717) 787-2199 or 4705.

### **I-32. Participating Addendum with an External Procurement Activity.**

Section 1902 of the Commonwealth Procurement Code, 62 Pa.C.S. § 1902, permits external procurement activities to participate in cooperative purchasing agreements for the procurement of services, supplies or construction.

- a. **Definitions.** The following words and phrases have the meanings set forth in this subsection a of **Part I, Section I-31**:
  - 1) External procurement activity: The term, as defined in 62 Pa. C. S. § 1901, means a “buying organization not located in the Commonwealth [of Pennsylvania] which if located in this Commonwealth would qualify as a public procurement unit [under 62 Pa. C.S. §1901]. An agency of the United States is an external procurement activity.”
  - 2) Participating addendum: A bilateral agreement executed by the Contractor and an external procurement activity that clarifies the operation of the Contract for the external procurement activity concerned. The terms and conditions in any participating addendum shall affect only the procurements of the purchasing entities under the jurisdiction of the external procurement activity signing the participating addendum.
  - 3) Public procurement unit: The term, as defined in 62 Pa. C. S. § 1901, means a “local public procurement unit or purchasing agency.”

- 4) Purchasing agency: The term, as defined in 62 Pa. C. S. § 103, means a “Commonwealth agency authorized by this part or any other law to enter into contracts for itself or as the agent of another Commonwealth agency.”
- b. **General.** A participating addendum shall incorporate the terms and conditions of the Contract resulting from this RFP. The Contractor shall not be required to enter into any participating addendum.
- c. **Additional Terms.**
- 1) A participating addendum may include additional terms that are required by the law governing the external procurement activity.
  - 2) A participating addendum may include new, mutually agreed upon terms that clarify ordering procedures specific to a participating external procurement activity.
  - 3) The construction and effect of any participating addendum shall be governed by and construed in accordance with the laws governing the external procurement activity.
  - 4) If an additional term requested by the external procurement activity will result in an increased cost to the Contractor, the Contractor shall adjust its pricing up or down accordingly.
- d. **Prices.**
- 1) **Price adjustment.** For any costs affecting the percent markup that the Contractor will or will not incur or that differ from costs incurred or not incurred in the fulfillment of this Contract, the Contractor shall adjust its pricing up or down accordingly. These costs may include, but not be limited to:
    - a) State and local taxes;
    - b) Unemployment and workers compensation fees;
    - c) E-commerce transaction fees; and
    - d) Costs associated with additional terms, established pursuant to this **Part I, Section I-32.**
  - 2) The Contractor’s pricing for an external procurement activity shall be firm and fixed for the duration of the initial term of the Contract. After the initial term of the Contract, if the Contract is

renewed, the Contractor's pricing may be adjusted up or down based on market conditions only with the mutual agreement of both the Contractor and any external procurement activity.

- e. **Usage Reports on External Procurement Activities.** The Contractor shall furnish to the Contracting Officer an electronic quarterly usage report, preferably in spreadsheet format no later than the fifteenth calendar day of the succeeding calendar quarter. Reports shall be e-mailed to the Contracting Officer for the Contract. Each report shall indicate the name and address of the Contractor, contract number, period covered by the report, the name of the external procurement activity that has used the Contract and the total volume of sales to the external procurement activity for the reporting period.
  
- f. **Electronic Copy of Participating Addendum.** The Contractor, upon request of the Contracting Officer, shall submit **one** electronic copy of the participating addendum to the Contracting Officer within **ten** days after request.

## PART II

### PROPOSAL REQUIREMENTS

Offerors must submit their proposals in the format, including heading descriptions, outlined below. To be considered, the proposal must respond to all requirements in this part of the RFP. Offerors should provide any other information thought to be relevant, but not applicable to the enumerated categories, as an appendix to the Proposal. **ALL COST DATA RELATING TO THIS PROPOSAL AND ALL DISADVANTAGED BUSINESS COST DATA SHOULD BE KEPT SEPARATE FROM AND NOT INCLUDED IN THE TECHNICAL SUBMITTAL.**

**Each Proposal shall consist of the following three separately sealed submittals:**

- a. Technical Submittal, which shall be a response to RFP **Part II, Sections II-1 through II-7.7**
- b. Disadvantaged Business Submittal, in response to RFP **Part II, Section II-8;** and
- c. Price Submittal, in response to RFP **Part II, Section II-9.**

The Issuing Office reserves the right to request additional information which, in the Issuing Office's opinion, is necessary to assure that the Offeror's competence, number of qualified employees, business organization, and financial resources are adequate to perform according to the RFP.

The Issuing Office may make investigations as deemed necessary to determine the ability of the Offeror to perform the Project, and the Offeror shall furnish to the Issuing Office all requested information and data. The Issuing Office reserves the right to reject any proposal if the evidence submitted by, or investigation of, such Offeror fails to satisfy the Issuing Office that such Offeror is properly qualified to carry out the obligations of the RFP and to complete the Project as specified.

**II-1. Statement of the Problem.** State in succinct terms your understanding of the problem presented or the service required by this RFP.

**II-2. Management Summary.** Include a narrative description of the proposed effort and a list of the items to be delivered or services to be provided.

**II-3. Work Plan.** Describe in narrative form your technical plan for accomplishing the work. Use the task descriptions in **Part IV** of this RFP as your reference point. Modifications of the task descriptions are permitted; however, reasons for changes should be fully explained. Indicate the number of person hours allocated to each task. Include a Program Evaluation and Review Technique (PERT) or similar type display, time related, showing each event. If more than one approach is apparent, comment on why you chose this approach.

**II-4. Prior Experience.** Include experience in supplying a full range of laboratory supplies utilizing a large base of represented manufacturers in order to meet the requirements of Agency needs within the Commonwealth of Pennsylvania. Experience shown should be work done by individuals who will be assigned to this project as well as that of your company. Studies or projects referred to must be identified

and the name of the customer shown, including the name, address, and telephone number of the responsible official of the customer, company, or agency who may be contacted.

**II-5. Training.** If appropriate, indicate recommended training of agency personnel. Include the agency personnel to be trained, the number to be trained, duration of the program, place of training, curricula, training materials to be used, number and frequency of sessions, and number and level of instructors.

**II-6. Financial Capability.** Describe your company's financial stability and economic capability to perform the contract requirements. Financial documents such as audited financial statements or recent tax returns will be acceptable to the Commonwealth.

**II-7. Objections and Additions to Standard Contract Terms and Conditions.** The Offeror will identify which, if any, of the terms and conditions (contained in **Attachment A**) it would like to renegotiate and what additional terms and conditions the Offeror would like to add to the standard contract terms and conditions. The Offeror's failure to make a submission under this paragraph will result in its waiving its right to do so later, but the Issuing Office may consider late objections and requests for additions if to do so, in the Issuing Office's sole discretion, would be in the best interest of the Commonwealth. The Issuing Office may, in its sole discretion, accept or reject any requested changes to the standard contract terms and conditions. The Offeror shall not request changes to the other provisions of the RFP, nor shall the Offeror request to completely substitute its own terms and conditions for **Attachment A**. All terms and conditions must appear in one integrated contract. The Issuing Office will not accept references to the Offeror's, or any other, online guides or online terms and conditions contained in any proposal.

Regardless of any objections set out in its proposal, the Offeror must submit its proposal, including the cost proposal, on the basis of the terms and conditions set out in **Attachment A**. The Issuing Office will reject any proposal that is conditioned on the negotiation of terms and conditions other than those set out in **Attachment A**.

**II-8. Disadvantaged Business Submittal.**

a. **Disadvantaged Business Information.**

- i) To receive credit for being a Small Disadvantaged Business or a Socially Disadvantaged Business or for entering into a joint venture agreement with a Small Disadvantaged Business or for subcontracting with a Small Disadvantaged Business (including purchasing supplies and/or services through a purchase agreement), an Offeror must include proof of Disadvantaged Business qualification in the Disadvantaged Business Submittal of the proposal, as indicated below:
  - 1) A Small Disadvantaged Businesses certified by BMWBO as an MBE/WBE must provide a photocopy of their BMWBO certificate.
  - 2) Small Disadvantaged Businesses certified by the U.S. Small Business Administration pursuant to Section 8(a) of the *Small Business Act* (15 U.S.C. § 636(a)) as an 8(a) or small disadvantaged business must submit proof of U.S. Small Business Administration certification. The owners of such businesses must also submit proof of United States citizenship.



- 3) All businesses claiming Small Disadvantaged Business status, whether as a result of BMWBO certification or U.S. Small Business Administration certification as an 8(a) or small disadvantaged business, must attest to the fact that the business has 100 or fewer employees.
  - 4) All businesses claiming Small Disadvantaged Business status, whether as a result of BMWBO certification or U.S. Small Business Administration certification as an 8(a) or small disadvantaged business, must submit proof that their gross annual revenues are less than \$20,000,000 (\$25,000,000 for those businesses in the information technology sales or service business). This can be accomplished by including a recent tax return or audited financial statement.
- ii) All businesses claiming status as a Socially Disadvantaged Business must include in the Disadvantaged Business Submittal of the proposal clear and convincing evidence to establish that the business has personally suffered racial or ethnic prejudice or cultural bias stemming from the business person's color, ethnic origin or gender. The submitted evidence of prejudice or bias must:
- 1) Be rooted in treatment that the business person has experienced in American society, not in other countries.
  - 2) Show prejudice or bias that is chronic and substantial, not fleeting or insignificant.
  - 3) Indicate that the business person's experience with the racial or ethnic prejudice or cultural bias has negatively impacted his or her entry into and/or advancement in the business world.

BMWBO shall determine whether the Offeror has established that a business is socially disadvantaged by clear and convincing evidence.

- iii) In addition to the above verifications, the Offeror must include in the Disadvantaged Business Submittal of the proposal the following information:
- 1) The name and telephone number of the Offeror's project (contact) person for the Small Disadvantaged Business.
  - 2) The business name, address, name and telephone number of the primary contact person for each Small Disadvantaged Business included in the proposal. The Offeror must specify each Small Disadvantaged Business to which it is making commitments. The Offeror will not receive credit for stating that it will find a Small Disadvantaged Business after the contract is awarded or for listing several businesses and stating that one will be selected later.
  - 3) The specific work, goods or services each Small Disadvantaged Business will perform or provide.

- 4) The estimated dollar value of the contract to each Small Disadvantaged Business.
  - 5) Of the estimated dollar value of the contract to each Small Disadvantaged Business, the percent of the total value of services or products purchased or subcontracted that will be provided by the Small Disadvantaged Business directly.
  - 6) The location where each Small Disadvantaged Business will perform these services.
  - 7) The timeframe for each Small Disadvantaged Business to provide or deliver the goods or services.
  - 8) The amount of capital, if any, each Small Disadvantaged Business will be expected to provide.
  - 9) The form and amount of compensation each Small Disadvantaged Business will receive.
  - 10) For a joint venture agreement, a copy of the agreement, signed by all parties.
  - 11) For a subcontract, a signed subcontract or letter of intent.
- iv) **The Offeror is required to submit only one copy of its Disadvantaged Business Submittal. The submittal shall be clearly identified as Disadvantaged Business information and sealed in its own envelope, separate from the remainder of the proposal.**
- v) The Offeror must include the dollar value of the commitment to each Small Disadvantaged Business in the same sealed envelope with its Disadvantaged Business Submittal. The following will become a contractual obligation once the contract is fully executed:
- 1) The amount of the selected Offeror's Disadvantaged Business commitment;
  - 2) The name of each Small Disadvantaged Business; and
  - 3) The services each Small Disadvantaged Business will provide, including the timeframe for performing the services.
- vi) A Small Disadvantaged Business can be included as a subcontractor with as many prime contractors as it chooses in separate proposals.
- vii) An Offeror that qualifies as a Small Disadvantaged Business and submits a proposal as a prime contractor is not prohibited from being included as a subcontractor in separate proposals submitted by other Offerors.

**b. Enterprise Zone Small Business Participation.**

- i) To receive credit for being an enterprise zone small business or entering into a joint venture agreement with an enterprise zone small business or subcontracting with an enterprise zone small business, an Offeror must include the following information in the Disadvantaged Business Submittal of the proposal:
  - 1) Proof of the location of the business' headquarters (such as a lease or deed or Department of State corporate registration), including a description of those activities that occur at the site to support the other businesses in the enterprise zone.
  - 2) Confirmation of the enterprise zone in which it is located (obtained from the local enterprise zone office).
  - 3) Proof of United States citizenship of the owners of the business.
  - 4) Certification that the business employs 100 or fewer employees.
  - 5) Proof that the business' gross annual revenues are less than \$20,000,000 (\$25,000,000 for those businesses in the information technology sales or service business). This can be accomplished by including a recent tax return or audited financial statement.
  - 6) Documentation of business organization, if applicable, such as articles of incorporation, partnership agreement or other documents of organization.
- ii) In addition to the above verifications, the Offeror must include in the Disadvantaged Business Submittal of the proposal the following information:
  - 1) The name and telephone number of the Offeror's project (contact) person for the Enterprise Zone Small Business.
  - 2) The business name, address, name and telephone number of the primary contact person for each Enterprise Zone Small Business included in the proposal. The Offeror must specify each Enterprise Zone Small Business to which it is making commitments. The Offeror will not receive credit for stating that it will find an Enterprise Zone Small Business after the contract is awarded or for listing several businesses and stating that one will be selected later.
  - 3) The specific work, goods or services each Enterprise Zone Small Business will perform or provide.
  - 4) The estimated dollar value of the contract to each Enterprise Zone Small Business.
  - 5) Of the estimated dollar value of the contract to each Enterprise Zone Small Business, the percent of the total value of services or products

purchased or subcontracted that each Enterprise Zone Small Business will provide.

- 6) The location where each Enterprise Zone Small Business will perform these services.
  - 7) The timeframe for each Enterprise Zone Small Business to provide or deliver the goods or services.
  - 8) The amount of capital, if any, each Enterprise Zone Small Business will be expected to provide.
  - 9) The form and amount of compensation each Enterprise Zone Small Business will receive.
  - 10) For a joint venture agreement, a copy of the agreement, signed by all parties.
  - 11) For a subcontract, a signed subcontract or letter of intent.
- iii) The dollar value of the commitment to each Enterprise Zone Small Business must be included in the same sealed envelope with the Disadvantaged Business Submittal of the proposal. The following will become a contractual obligation once the contract is fully executed:
- 1) The amount of the selected Offeror's Enterprise Zone Small Business commitment;
  - 2) The name of each Enterprise Zone Small Business; and
  - 3) The services each Enterprise Zone Small Business will provide, including the timeframe for performing the services.

**II-9. Price Submittal.** The information requested in this **Part II, Section II-9 shall constitute the Price Submittal. The Price Submittal consisting of one hard copy and one electronic copy on CD shall be placed in a separate sealed envelope within the sealed proposal, separated from the technical submittal.** The total proposed cost shall be broken down into the following components: Offerors should **not** include any assumptions in their cost submittals. If the Offeror includes assumptions in its cost submittal, the Issuing Office may reject the proposal. Offerors should direct in writing to the Issuing Office pursuant to **Part I, Section I-9**, of this RFP any questions about whether a cost or other component is included or applies. All Offerors will then have the benefit of the Issuing Office's written answer so that all proposals are submitted on the same basis.

**The Issuing Office will reimburse the selected Offeror for work satisfactorily performed after execution of a written contract and the start of the contract term, in accordance with contract requirements, and only after the Issuing Office has issued a notice to proceed.**

**II-10. COSTARS Program Questionnaire.** Complete and sign the questionnaire regarding the COSTARS program contained in **Attachment J** of this RFP. Submit the signed questionnaire in the same sealed envelope with the Technical Submittal.

## PART III

### CRITERIA FOR SELECTION

**III-1. Mandatory Responsiveness Requirements.** To be eligible for selection, a proposal must be:

- a. Timely received from an Offeror;
- b. Properly signed by the Offeror;

**III-2. Technical Nonconforming Proposals.** The Issuing Office reserves the right, in its sole discretion, to waive technical or immaterial nonconformities in an Offeror's proposal.

**III-3. Evaluation.** The Issuing Office has selected a committee of qualified personnel to review and evaluate timely submitted proposals. Independent of the committee, BMWBO will evaluate the Disadvantaged Business Submittal and provide the Issuing Office with a rating for this component of each proposal. The Issuing Office will notify in writing of its selection for negotiation the responsible Offeror whose proposal is determined to be the most advantageous to the Commonwealth as determined by the Issuing Office after taking into consideration all of the evaluation factors. The Issuing Office will award a contract only to an Offeror determined to be responsible in accordance with the most current version of Commonwealth Management Directive 215.9, *Contractor Responsibility Program*.

**III-4. Criteria for Selection.** The following criteria will be used, in order of relative importance from the highest to the lowest weighted factors, in evaluating each proposal: **It is the intent of DGS to award both lots 1 and 1a to one supplier.**

- a. **Core List** – Attachment E – Price Submittal: Core items have been consolidated into a list of products that represent the most frequently used items and a majority of CWOPA annual spend on laboratory supplies. The following information is being provided for items within the Core List – Lot 1: category, manufacturer name, manufacturer part number, description, unit of measure, package size and projected annual volume. Contractors are required to submit a quote based on the identified manufacturer and part number for each Core list item. For Lot 1, the offeror must represent the fixed delivered cost. For the items contained in the Core items list, pricing shall not increase during the first 12 months from the inception date of the contract. Failure to indicate defined cost to CWOPA for Lot 1 will be interpreted that the offeror cannot provide that item to CWOPA and may result in rejection of the proposal.

During the life of the contract period, DGS has the right to review usage and identify new core items. Pricing for the first 12 months of the contract will be fixed. For the second year the pricing will be negotiated between the Contractor and DGS. Any new items identified to be added to the Core List are to be at a fixed cost. The fixed cost of the added core item is to be lower than the cost of that item when it was in the non core category. Any price changes must be submitted to DGS 60 days prior to the 1<sup>st</sup> year expiration of the contract in order to be considered. DGS also would expect that either the contractor or DGS reserves the right to recommend alternate products or substitutes of equal value at a lower or reduced cost.

Pricing for Lot 1 may be lowered at any time during the term of the contract after the 1<sup>st</sup> year of the contract.

**Substitution:** If contractor is unable to provide one of the manufacturer referenced items in the Core list, the contractor may offer a substitute item that the contractor believes is equivalent to the referenced Core list item in terms of character, quality, and performance. To the extent that there is more than one manufacturer-referenced item for a line item in the Core list, the Department of General Services has already determined that the referenced items are equals. The items identified in the Core list represent the minimum standard of character, quality and performance required for purchase by CWOPA. It is within the sole discretion of the Department of General Services to determine if the substitute is an equal to the referenced Core list item. Since it is within the discretion of CWOPA to accept or reject substitutes, contractors are **strongly encouraged to provide quotes for the identified manufacturer and part number in the core item list to ensure that their quote is accepted. DO NOT SUBMIT QUOTE ON BOTH MANUFACTURER PART NUMBER AND PROPOSED SUBSTITUTE. Manufacturer's part number preferred first and then substitute only if you cannot quote manufacturer's item.**

- Provide name of the manufacturer or substitute, the manufacturer part number, and pack size. Contractors should provide a similar pack size. Contractors must ensure that the total content of the proposed item is equal to or greater than the total contents of the core item provided.
- **Provide a catalog with the page reference that provides product specifications and information for your substitute product.** Insufficient descriptive literature or data with respect to each substitute product will result in the substitute being rejected by CWOPA.
- The Department of General Services will use the catalog reference and/or descriptive literature provided to evaluate substitute products and determine if the substitute is an equal to the identified core list item or an unacceptable alternate.
- If a substitute product is rejected by the Department of General Services, CWOPA has the option of requesting the contractor to offer a different substitute product.
- In the event that the Department of General Services determines that a substitute is not an equal, but rather is an acceptable alternate, this determination will be communicated to all contractors before BAFO so that they can price their offer accordingly.
- Product substitutions allowed in Lot 1 only. The Commonwealth requests benefits from any cost efficiencies to be identified and communicated to DGS during the term of the contract.
- The combination of Core items, approved substitutes and acceptable alternates proposed by each contractor will become their total proposal for the BAFO or through negotiations.

**Discount Off Catalog: Lot 1a** - The Discount off Supplier Catalog section represents the remaining value of laboratory supplies estimated to be purchased annually by CWOPA. This section consists of lower volume items and/or items that may not have been purchased in the past. Due to the relatively low volume of these products, no item level information is provided. Contractors must provide a proposed percentage discount from their current catalog list price. This discount will be applied to all items purchased

that are not in the core list to determine the purchase price and will be fixed for the first year of the contract. After the first year of the contract the contractor is allowed to submit new catalog pricing once every 12 months and must be accompanied by appropriately documented market justification. Percentage discounts on new price list submittal cannot decrease from the awarded percentage discounts, however, can increase yielding greater percentage discounts. DGS requests new Catalog pricing to be submitted to DGS 60 days prior for review.

Pricing for Lot 1a may be lowered at any time as well as discounts increased at any time during the term of the contract after the 1<sup>st</sup> year of the contract.

**At the time of negotiations DGS may require further breakout by manufacturer with more aggressive percentage discounts. These additional discounts may be negotiated prior to the award being made.**

**DGS has discretion to add additional manufacturers and applicable discounts during the term of the contract based on new partnerships developed with the awarded supplier.**

- b. **Technical:** Evaluation will be based on the technical capabilities and the offeror’s corresponding responses in the Technical Questionnaire as well as its responses to Part IV: Personnel, Customer Service Representative Team, Account Manager, Delivery and Minimum Orders, Product Specification, Order Fill Rate, Warranty, Orders, Returns, Invoicing, Payments, Reports, Company Capabilities, and Catalogs.
- c. **Disadvantaged Business Participation:** Evaluation will be based upon the following in order of priority:

<b>Priority Rank 1</b>	Proposals submitted by Small Disadvantaged Businesses.
<b>Priority Rank 2</b>	Proposals submitted from a joint venture with a Small Disadvantaged Business as a joint venture partner.
<b>Priority Rank 3</b>	Proposals submitted with subcontracting commitments to Small Disadvantaged Businesses.
<b>Priority Rank 4</b>	Proposals submitted by Socially Disadvantaged Businesses.

Each proposal will be rated for its approach to enhancing the utilization of Small Disadvantaged Businesses and/or Socially Disadvantaged Businesses. Each approach will be evaluated, with Priority Rank 1 receiving the highest score and the succeeding options receiving scores in accordance with the above-listed priority ranking



To the extent that an Offeror qualifies as a Small Disadvantaged Business or a Socially Disadvantaged Business, the Small Disadvantaged Business or Socially Disadvantaged Business cannot enter into subcontract arrangements for more than **40%** of the total estimated dollar amount of the contract. If a Small Disadvantaged Business or a Socially Disadvantaged Business subcontracts more than **40%** of the total estimated dollar amount of the contract to other contractors, the Disadvantaged Business Participation scoring shall be proportionally lower for that proposal.

d. **Enterprise Zone Small Business Participation:** The following options will be considered as part of the final criteria for selection:

- Priority Rank 1**                      Proposals submitted by an Enterprise Zone Small Business will receive the highest score.
  
- Priority Rank 2**                      Proposals submitted by a joint venture with an Enterprise Zone Small Business as a joint venture partner will receive the next highest score for this criterion.
  
- Priority Rank 3**                      Proposals submitted with a subcontracting commitment to an Enterprise Zone Small Business will receive the lowest score for this criterion.
  
- Priority Rank 4**                      Proposals with no Enterprise Zone Small Business Utilization shall receive no points under this criterion.

To the extent that an Offeror is an Enterprise Zone Small Business, the Offeror cannot enter into contract or subcontract arrangements for more than **40%** of the total estimated dollar amount of the contract in order to qualify as an Enterprise Zone Small Business for purposes of this RFP.

**PART IV**

**WORK STATEMENT**

**IV-1. Objectives.**

- a. **General.** CWOPA intends to reduce its overall costs for laboratory supplies by channeling volume within specified lots to a single contractor offering the proposal determined to be the most advantageous to CWOPA. Given that competition is very high, and that there is no guarantee that CWOPA will request Best and Final Offers (BAFOs), it is strongly recommended that the offerors provide their best discounts and best pricing with their proposal. The lots are as follows:

<b>Lot</b>	<b>Categories Included in Lot</b>
1	Core Items (Fixed Unit Pricing)
1a	Non-Core Items (% Discount)

- b. **Specific.** The successful contractor(s) will be required to provide laboratory supplies for all executive agencies and must be willing to provide these supplies for independent agencies and state affiliated entities as well as entities under the COSTARS (Cooperative Sourcing to Achieve Reduction in Spend) program.

The Commonwealth is looking to award this contract to a company that can provide the following: A wide array of laboratory supplies that meet the quality requirements of the agencies at a very competitive cost with delivery within the delivery requirements set by our agencies. In order to accomplish this, the Commonwealth has established two categories: Core Items and Non-Core Items.

- ❖ **Core Items:** The Core items Lot 1 (Attachment D) is a list of products that will require delivery on a fixed cost basis to CWOPA. The following information is provided for all items within the Core List: product manufacturer’s part number, item description, manufacturer’s name, unit of measure (UOM), package size and estimated annual usage (EAU).
- ❖ **Non-Core Items:** The Non-Core item category Lot 1a (Attachment D) will be purchased at random by CWOPA agencies throughout the term of the contract. Lot 1a represents the remaining value of laboratory supplies estimated to be purchased annually by CWOPA. Due to the relative low volume of these numerous individual products, no specific item information is provided.

**IV-2. Nature and Scope of the Project.** The selected contractor will be required to assume responsibility for providing all Laboratory supply items and manufacturer lines by the established delivery times, as specified in its proposal. The part numbers and manufacturer lines listed are a

representative sample of parts and manufacturers and do not reflect the breadth of items purchased by CWOPA.

### **IV-3. Requirements.**

- a. **Technical Questionnaire:** Offerors must address all of the questions stated in the Technical Questionnaire (Attachment C) and provide an integral description of all of the services, resources, capabilities, etc. that will meet CWOPA Laboratory needs.
- b. **Company Capabilities:** Offerors must describe their current infrastructure in the Commonwealth of Pennsylvania and any enhancements that would be necessary to service the entire Commonwealth for this contract, including the startup time necessary if awarded the contract.
- c. **Personnel:** Include the number of executive and professional personnel, analysts, auditors, researchers, programmers, consultants, etc., who will be engaged in the work. Show where these personnel will be physically located during the time they are engaged in the Project. For key personnel include the employee's name and, through a resume or similar document, the Project personnel's education and experience in servicing similar size customers. Indicate the responsibilities each individual will have in this Project and how long each has been with your company. Identify by name any subcontractors you intend to use and the services they will perform.
- d. **Customer Service Representative Team:** The contractor must provide the Commonwealth with a customer service team that will be dedicated to the Commonwealth's account and be available at a minimum of Monday through Friday from 8AM to 5PM. The contractor must provide a toll free telephone, a toll free facsimile number, and an email address to contact the customer service team to place orders. This team will take orders from any Commonwealth agency representative for the purchase of Laboratory Supplies. The team's prime responsibilities consist of managing their network's distribution and warehousing centers that carries the requested part and arranging prompt delivery to the Commonwealth's locations. The team must be knowledgeable, qualified, and experienced in the industry of the lot they are proposing upon so that they can assist the Commonwealth by providing advice on the type of laboratory supplies that best suits their needs.
- e. **Account Manager:** In addition to the Customer Service Representative Team, the contractor must designate a dedicated account manager that will serve as a main point of contact for insuring the successful and seamless implementation of this contract. The account manager will be, at minimum, available to the Commonwealth from Monday to Friday. The account manager will play an important role in overseeing the contractor's Customer Service Representative Team. He/she will be responsible but not limited to ensuring high quality of service, interfacing as an issue escalation catalyst, resolving problems, and proactively addressing cost savings and optimization opportunities across CWOPA agencies. The account manager will use the monthly reports to identify and analyze issues and/or opportunities that may arise over the course of this contract. The Account Manager will be especially accountable for ensuring that the parts ordered are delivered within the set Service Level Agreements and resolve any issues revolving around delivery, stocking levels, product quality, and other delicate issues that directly effect customer satisfaction levels.

- f. **Cost Savings:** CWOPA expects contractor(s) to pass on any savings from any source. Any price decreases will be available immediately to CWOPA. Written confirmation of the price decrease must be submitted to the Contracting Officer. Acceptance of any decrease will be made through a change notice and posted on the DGS website within 5 business days.
- g. **Order Acceptance:** Only work satisfactorily performed after execution of a written contract, after the contractor's receipt of a purchase order from CWOPA and after the contract term has begun will be reimbursed. Failure to report accurate Contractor Catalog Price List will be considered fraudulent by CWOPA, and will result in the immediate termination of the contract.
- h. **Quarterly Program Review:** Contractor shall provide reports to DGS at the end of each calendar quarter of the contract term. The reports shall include:
- Performance data
  - Usage data
  - Reporting processes
  - Process improvements and cost saving opportunities
  - Recap current year's accomplishments
  - Set goals for following year
  - Other areas as necessary

#### IV-4. Tasks.

- a. **Delivery and Minimum Orders:**
- i) Transportation of goods shall be **FOB Destination**, freight included to any point within forty-eight (48) hours after the customer places an order. Exceptions can be made for custom orders special items, or large orders when applicable. CWOPA has final approval for any proposed delivery times that are different than those specified in this RFP.
- ii) A contractor, within twenty-four (24) hours after receiving a purchase order (Monday – Friday), for core items shall notify the customer of any potential delivery delays. Contractor needs to have the ability to provide emergency orders for core items within 24 hours of order received. Excessive occurrences of inability to deliver or intentional delays shall be cause for contract cancellation and contractor suspension. CWOPA has determined the minimum order value to be **\$50** and that price to be a delivered cost to include freight. Orders of less than \$50 may be imposed with freight costs at the discretion of the contractor. NOTE: This provision shall not be used by an agency to circumvent the intent of the contract.
- iii) In the event of an emergency, CWOPA reserves the right to pick up orders at the closest contractor supply location, only if Contractor has other locations CWOPA will determine what orders are emergency orders.

- b. **Product Specifications:** The contractor shall provide Laboratory Supplies to all eligible users of this contract throughout CWOPA. All Laboratory supplies offered under this Contract shall be new and unused and in current production.
- c. **Order Fill Rate:** Order Fill rates will be maintained at 95% or greater. Order Fill rate, heretofore, will be defined as “the total number of items on an order filled completely and delivered within the delivery timeframe divided by the total number of items on an order.” Contractor is responsible for providing corrective action per each incident of failure to maintain required fill rate of 95%. Should a contractor consistently fail to meet this fill rate without acceptable corrective action, the contractor will be deemed irresponsible, and the contract canceled.
- d. **Warranty:** Contractor warrants that all products furnished under the Contract shall be free of defective material and workmanship, and shall otherwise perform in accordance with required performance criteria. Contractor is required to uphold a thirty (30) day warranty or manufacturer warranty (whichever is greater) on all products purchased.
- e. **Orders:** The contractor must have the ability to accept orders manually, electronically, over the phone (via a 1-800 number), and fax (via a 1-800 number) through a single point of contact.
  - i) The contractor must notify the ordering agency within twenty-four (24) hours if an item is out of stock, along with the length of the wait time for availability. The ordering agency will then make the determination if it can wait for the proposed delivery. If not, the agency may purchase the item from another source (outside contract).
  - ii) The ordering agency is responsible for providing the following data to the contractor: Exact Contractor’s/Manufacturer’s part number(s) along with correct nomenclature of item(s) required OR detailed explanation of the problem.
  - iii) Each order should be accompanied with a packing slip referencing the purchase order number, order date, ship to name and address, and any additional information requested by the ordering agency.
- f. **Hazardous Materials:** The contractor shall retain ownership and responsibility for all hazardous materials delivered in error. Within three business days of notification to the contractor of said error, the contractor must retrieve hazardous materials that have been delivered in error at no charge to CWOPA and follow up with corrected delivery. All chemical deliveries should be accompanied by applicable Material Safety Data Sheet (MSDS)
- g. **New and Discontinued Products:** The contractor is responsible for notifying CWOPA of all new and discontinued products in a timely manner. Pricing for new products must comply with the appropriate fixed cost if in Lot 1 or percentage discount if Lot 1a.

- h. **Returns:** Any items delivered in poor condition, in excess of the amount ordered, or not included in the purchase order may, at the discretion of the CWOPA ordering entity, be returned to the contractor at the contractor's expense within 30 days. Credit for returned goods shall be made immediately after the contractor receives the returned items. There shall be no restocking fees assessed to CWOPA or eligible contract users. In the event that CWOPA orders the wrong item, the item will be returned to the contractor (either to the distribution center or the closest retail center) at the expense of CWOPA. Credit for returned goods shall be made immediately after the contractor receives the returned item(s). There shall be no restocking fees assessed to CWOPA or eligible contract users.
- i. **Invoicing:** The contractor must provide CWOPA with invoicing that at a minimum contains the following information; purchasing entity, item category, product manufacturer, manufacturer part number, fixed price, contractor part number, SAP material number if applicable, line item description, quantity, catalog list price, CWOPA % discount, CWOPA extended price, and method of purchase (p-card or PO). Invoices must come from and payments must go to a single point of contact. The invoice must follow the same line item format as the purchase order and include all the information that is listed on the purchase order. Contractor to submit all invoicing in black and white format - NOT colored paper.
- j. **Payments:** The contractor, at a minimum, must have the ability to accept payment via check, p-card and EFT (e-invoicing). The contractor will be the single point of invoice and payment remittance.
- k. **Electronic Interface:** It is **required** that contractor(s) provide a secure web-site catalog tool with CWOPA specific pricing. Assuming the contractor has this capability; it must be able to interface with CWOPA's SAP EBP/SRM system as described in Attachment G - SAP Interface Specifications. In addition, contractor(s) must be able to process and track purchasing card transaction made via phone or in-person at contractor(s) stocking locations.
- l. **Catalogs:** Contractors are required to provide bound Published Price List Catalogs with current price lists and distribute them to CWOPA and any other eligible users who so request a catalog at no additional charge. Inserts may be required to notify users of product additions or deletions.
- m. **Customer Service:** Contractor must be able to provide dedicated customer services including toll free telephone access. Account management capabilities are vital to the success of this program and contractors must be capable of assisting CWOPA in areas of reporting, compliance management and continuous improvement.

#### **IV-5. Reports and Project Control.**

- ii) **Usage Reports on Commonwealth of Pennsylvania Agencies.** The Contractor shall furnish to the Contracting Officer an electronic monthly usage report, preferably in spreadsheet format no later than the last day of the month as referenced in **Attachment H**. Reports shall be e-mailed to the Contracting Officer for the Contract. Each report shall indicate the name and address of the Contractor, contract number and period covered by the report. The following information shall be listed on the report for each order received:

**IV-6. Contract Requirements—Disadvantaged Business Participation and Enterprise Zone Small Business Participation.**

All contracts containing Disadvantaged Business participation and/or Enterprise Zone Small Business participation must also include a provision requiring the selected contractor to meet and maintain those commitments made to Disadvantaged Businesses and/or Enterprise Zone Small Businesses at the time of proposal submittal or contract negotiation, unless a change in the commitment is approved by the BMWBO. All contracts containing Disadvantaged Business participation and/or Enterprise Zone Small Business participation must include a provision requiring Small Disadvantaged Business subcontractors, Enterprise Zone Small Business subcontractors and Small Disadvantaged Businesses or Enterprise Zone Small Businesses in a joint venture to perform at least **50%** of the subcontract or Small Disadvantaged Business/Enterprise Zone Small Business participation portion of the joint venture.

The selected contractor's commitments to Disadvantaged Businesses and/or Enterprise Zone Small Businesses made at the time of proposal submittal or contract negotiation shall be maintained throughout the term of the contract. Any proposed change must be submitted to BMWBO, which will make a recommendation to the Contracting Officer regarding a course of action.

If a contract is assigned to another contractor, the new contractor must maintain the Disadvantaged Business participation and/or Enterprise Zone Small Business participation of the original contract.

The selected contractor shall complete the Prime Contractor's Quarterly Utilization Report (or similar type document containing the same information) and submit it to the contracting officer of the Issuing Office and BMWBO within **10** workdays at the end of each quarter the contract is in force. This information will be used to determine the actual dollar amount paid to Small Disadvantaged Business and/or Enterprise Zone Small Business subcontractors and suppliers, and Small Disadvantaged Business and/or Enterprise Zone Small Business participants involved in joint ventures. Also, this information will serve as a record of fulfillment of the commitment the selected contractor made and for which it received Disadvantaged Business and Enterprise Zone Small Business points. If there was no activity during the quarter then the form must be completed by stating "No activity in this quarter."

NOTE: EQUAL EMPLOYMENT OPPORTUNITY AND CONTRACT COMPLIANCE STATEMENTS REFERRING TO COMPANY EQUAL EMPLOYMENT OPPORTUNITY POLICIES OR PAST CONTRACT COMPLIANCE PRACTICES DO NOT CONSTITUTE PROOF OF DISADVANTAGED BUSINESSES STATUS OR ENTITLE AN OFFEROR TO RECEIVE CREDIT FOR DISADVANTAGED BUSINESSES UTILIZATION.

**ATTACHMENT B**

**- MINIMUM QUALIFICATIONS TO RESPOND TO RFP**

**Nonacceptance of or noncompliance with any minimum qualification, or modification of, or the placing of conditions on acceptance or compliance with any of the minimum qualifications, in whole or in part, will result in immediate disqualification.**

**All the questions listed below must be answered. In the event of a “No” answer to any question, please accept our appreciation for your interest, and understand that, since CWOPA requires a minimum level of qualification, your proposal will not be deemed responsive.**

**This document applies to Lot 1 and Lot 1a as listed in the RFP. Please check all lots that you will be proposing upon.**

- Lot 1 – Core Items (Fixed Pricing)
- Lot 1a – Non Core Items (% Discount)

**CHECK “YES” TO ACCEPT or CHECK “NO” TO REJECT.**

**Yes    No**

- |                          |                          |  |
|--------------------------|--------------------------|--|
| <input type="checkbox"/> | <input type="checkbox"/> | 1. Do you agree to provide Laboratory Supplies to all counties in the state of Pennsylvania, listed in Attachment E – PA County List of this RFP?  |
| <input type="checkbox"/> | <input type="checkbox"/> | 2. Do you agree to provide a dedicated Customer Service Team as described in Section IV-3.d?   |
| <input type="checkbox"/> | <input type="checkbox"/> | 3. Do you agree to provide a dedicated Account Manager that will perform the duties described in Section IV-3.e?                                   |
| <input type="checkbox"/> | <input type="checkbox"/> | 4. Do you agree to ship all Laboratory Supplies FOB Destination, and in accordance to the delivery timeframe set forth in Section IV-4 in the RFP? |



Attachment B  
- Minimum Qualifications to Respond to RFP

- 5. Do you agree to provide new parts/items and not make product substitutions without approval to do so from CWOPA?
- 6. Do you agree to maintain Order Fill Rates as described in Section IV-4.c?
- 7. Do you agree to uphold either a thirty (30) day warranty or the manufacturer warranty (whichever is greater) as specified in Section IV-4.d?
- 8. Do you agree to the Ordering parameters set forth in Section IV-4.e?
- 9. Do you agree to the Returns parameters set forth in Section IV-4.h?
- 10. Do you agree to the Invoicing parameters set forth in Section IV-4.i?
- 11. Do you agree to accept purchasing cards as means of payment as set forth in Section IV-4.k?
- 12. Do you agree to provide reports as described in Section IV-5?
- 13. Do you have a Disaster Recovery Plan in place? If so, describe details.
- 14. Do you agree to provide cost for 95% of items or better in Lot 1 as referenced in Attachment D?

**ATTACHMENT C – TECHNICAL QUESTIONNAIRE**

**Instructions:** This is a template to describe your Technical capabilities. Answer all of the following questions in full. If a question is not applicable, or if there is no response, so state that. References to supporting documentation provided outside the specific sections should have appropriate page number and reference. Address only those components requested.

**This document applies to Lot 1 and Lot 1a as listed in the RFP. Please check all lots that you will be proposing upon.**

- Lot 1 – Core Items (Fixed Pricing)
- Lot 1a – Non Core Items (% Discount)

1. Given that CWOPA requires proof of your company’s ability to service a contract of this size, CWOPA asks that you describe your company’s business in full (scope, years in business etc.) including references of similar sized accounts. Please include contact information for any references that are provided.
  
2. Please describe your company’s current service/support/distribution infrastructure that will be used to service CWOPA under this award. What enhancements to this service/support/distribution network would be necessary to service CWOPA under this contract? Provide a network map/organization structure illustrating the locations and resources that comprise your service/support/distribution network.
  
3. Utilizing the following two tables, populate the first table, Lot 1, with a yes/no response only with regard to your ability to supply item(s) or not.
  
4. For the second table, please indicate what service/support/distribution centers products would be pulled from to fulfill orders for the counties listed in the delivery timeframes specified. Also indicate for each county the name and address for any retail centers in which CWOPA could pick-up orders in person should they need to do so. Cells shaded in yellow should be populated for each of the corresponding counties.

## FINAL - Attachment C - Technical Questionnaire

Instructions- Please choose for each item if it can be provided by your company. Populate Yellow cells with a "YES" or "NO"

\* No substitute items permissible in this questionnaire.

Count	Manufacturer's Description	Part Number	Manufacturer	UOM	Can Be Provided?
1	POTASSIUM BROMIDE, 99+%, 100GR	206391000	ACROS ORGANICS	EA	
2	FILMNT ASEMB 5972/5973 MSD	05972-60053	AGILENT	EA	
3	GOGGLE MRX4 BLUE/CLR FFREE 1PR	3005069	ALLSAFE SERVICES AND MATERIALS	EA	
4	L-9-CARBOX-11-NOR-9-THC, 100UG	1422	ALLTECH ASSOCIATES INC	EA	
5	ABC EXTINGUISHER 5#	B500	AMEREX CORPORATION	EA	
6	FIRE EXTINGUISHER ABC 10LB	B456	AMEREX CORPORATION	EA	
7	SILICA GHLF 10X20CM 250UM	21521	ANALTECH	PK	
8	ATTEST BIO INDICATOR	56614626	ANDWIN SCIENTIFIC	CS	
9	TTL SUSP SOLID STD 100PPM	VUL261	AQUA SOLUTIONS	EA	
10	HEXADECANE/STEARIC ACID 100ML	ACB149	AQUA SOLUTIONS	EA	
11	CARTRIDGE HI CAPACITY D400499	D400499	BARNSTEAD THERMOLYNE CORPORATION	EA	
12	HOLLOW FIBER FILTER .2MIC	D3750	BARNSTEAD THERMOLYNE CORPORATION	EA	
13	BIOLOGICAL INDCATOR BOX	AY759X1	BARNSTEAD THERMOLYNE CORPORATION	PK	
14	CERAMIC 7X7 STIRHOTPLATE 120V	1160049SH	BARNSTEAD THERMOLYNE CORPORATION	EA	
15	STIRPLATE 4X4 FISHER 120V	1151016SHQ	BARNSTEAD THERMOLYNE CORPORATION	EA	
16	MEL-TEMP MELT POINT APPARAT	1001D	BARNSTEAD THERMOLYNE CORPORATION	EA	
17	CLAMP UTILITY FLAT JAWS W/SLVS	189	BARNSTEAD THERMOLYNE CORPORATION	EA	
18	BURNER FOR NATURAL GAS	155	BARNSTEAD THERMOLYNE CORPORATION	EA	
19	BLADES,STERILE	371120	BD DIAGNOSTIC SYSTEMS	CS	
20	FL/OX PLUS HEMOGARD 6ML 13X100	367925	BD DIAGNOSTIC SYSTEMS	CS	
21	VACUTAINER,STER 3ML PK100	366381	BD DIAGNOSTIC SYSTEMS	CS	
22	PLATE,TC 96WELL	353910	BD DIAGNOSTIC SYSTEMS	CS	
23	CULTURE TUBE 17X100MM	352018	BD DIAGNOSTIC SYSTEMS	CS	
24	PETRI DISH STRL 100X15MM	351029	BD DIAGNOSTIC SYSTEMS	CS	
25	PETRI DISH OPTILUX	351001	BD DIAGNOSTIC SYSTEMS	CS	
26	RPR CARD TEST KIT#110(500TEST)	275005	BD DIAGNOSTIC SYSTEMS	PK	
27	BRAIN HEART INFUSION 500G	237500	BD DIAGNOSTIC SYSTEMS	EA	
28	PENICILLIN 10 UNITS	231321	BD DIAGNOSTIC SYSTEMS	PK	
29	OXACILLIN 1MCG	231319	BD DIAGNOSTIC SYSTEMS	PK	
30	AMPICILLIN 10MCG	231264	BD DIAGNOSTIC SYSTEMS	PK	
31	PROMPT INOCULATION SYSTEM	226306	BD DIAGNOSTIC SYSTEMS	PK	
32	HERROLD'S AGAR+ANV WITH MYCRO J	222233	BD DIAGNOSTIC SYSTEMS	CS	
33	V-C-N-T INHIBITOR 10ML	212408	BD DIAGNOSTIC SYSTEMS	PK	
34	ISOVITALEX ENRICHMENTPK-5X10ML	211876	BD DIAGNOSTIC SYSTEMS	PK	
35	LUER-LOK CAPS,STRL SGL USE	408531	BD DIAGNOSTIC SYSTEMS	CS	
36	BBL PROMPT SYSTM	226306	BD DIAGNOSTIC SYSTEMS	PK	
37	GC LEC PLATES JEMBEK	221995	BD DIAGNOSTIC SYSTEMS	PK	
38	GRAM STAIN SET W/STAB. IODINE	212539	BD DIAGNOSTIC SYSTEMS	EA	
39	VCNT INHIBITOR	212408	BD DIAGNOSTIC SYSTEMS	PK	
40	ENTEROTUBE II	211832	BD DIAGNOSTIC SYSTEMS	PK	

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41	TRYPT SOY AGR W/5% BLD	221261	BD DIAGNOSTIC SYSTEMS	PK	
42	M ENDO BROTH MF 100G	274920	BD DIAGNOSTIC SYSTEMS	EA	
43	LAURYL TRYPTOSE BROTH 500G	224150	BD DIAGNOSTIC SYSTEMS	EA	
44	BLD COLL SFTY 12" 25GX3/4 50PK	367285	BD VACUTAINER LABWARE MEDICAL	CS	
45	VAC TUBE RED 5ML	366434	BD VACUTAINER LABWARE MEDICAL	CS	
46	MICRO W/LITHIUM HERAPIN	365971	BD VACUTAINER LABWARE MEDICAL	PK	
47	TUBE CONIC 50ML W/RACK	352098	BD VACUTAINER LABWARE MEDICAL	CS	
48	TUBE PP CONICAL 15ML	352096	BD VACUTAINER LABWARE MEDICAL	CS	
49	14MLTBE PP17X100STR	352018	BD VACUTAINER LABWARE MEDICAL	CS	
50	PETRI DISHES 100X15MM	351029	BD VACUTAINER LABWARE MEDICAL	CS	
51	PETRI DISH 60X15MM	351007	BD VACUTAINER LABWARE MEDICAL	CS	
52	PETRI DISH 50X9MM	351006	BD VACUTAINER LABWARE MEDICAL	CS	
53	LUER-LOK SYR ONLY 10CC	309604	BD VACUTAINER LABWARE MEDICAL	CS	
54	MCR TAINER GRN GENI LNCT	366581	BD VACUTAINER LABWARE MEDICAL	PK	
55	DISH OPTILUX 100X15MM	351001	BD VACUTAINER LABWARE MEDICAL	CS	
56	SYRINGE/NDL 20G 1-1/2"	309635	BD VACUTAINER LABWARE MEDICAL	CS	
57	TT RACK 72 HOLE 13MM BLUE	187503001	BEL ART PRODUCTS	EA	
58	LABCOAT 80/20 USX KNCF WH-M	11375804M	BEST MANUFACTURING GROUP LLC	EA	
59	LABCOAT 80/20 USX KNCF WH-S	11375804S	BEST MANUFACTURING GROUP LLC	EA	
60	LABCOAT 80/20 USX KNCF WH-L	11375804L	BEST MANUFACTURING GROUP LLC	EA	
61	FISHER MINI LAB JACK 4X4"	19090 002EMD	BOEKEL INDUSTRIES INC	EA	
62	SLUMBERJACK COT	512909/PEMA	CABELAS INC	EA	
63	COLIFORM WATER TEST CONT	04HP83HCPW/S	CAPITOL VIAL	CS	
64	GLOVE LATEX PF LG 100PK	8848A	CARDINAL HEALTH CORP	PK	
65	BODY BG CF STR Z 22X30 WH	BBIS-50-CF	CENTENNIAL PRODUCTS INC	CS	
66	BODY BG CF ENV Z 36X96 WH	BBDE-50-CF	CENTENNIAL PRODUCTS INC	CS	
67	BODY BG CF STR Z 36X60 WH	BBCS-50-CF	CENTENNIAL PRODUCTS INC	CS	
68	VIALS, AMBER 40ML SEPTA	SB46-0040	CHASE SCIENTIFIC GLASS	CS	
69	VIAL W/CLOS CS-72 20ML	C226-0020	CHASE SCIENTIFIC GLASS	CS	
70	SEP/GRD AMB 300 SER .125	G346-0040	CHASE SCIENTIFIC GLASS	CS	
71	VIAL CERTIFIED AMB 40ML	S346-0040	CHASE SCIENTIFIC GLASS	CS	
72	AMB BRO VL W/SPT 200SER	S246-0060	CHASE SCIENTIFIC GLASS	CS	
73	VIAL EPA CLN W/SEP 40ML	S246-0040	CHASE SCIENTIFIC GLASS	CS	
74	VIAL W/SEPTA CLEAR 40ML	S136-0040	CHASE SCIENTIFIC GLASS	CS	
75	PIPET DISP 9 IN	63B13-678-20D	CHASE SCIENTIFIC GLASS	CS	
76	PIPET DISP 5 3/4 IN	63A13-678-20B	CHASE SCIENTIFIC GLASS	CS	
77	25X150 BOTO DCT/PRINTED LINES	60T12150B-PL	CHASE SCIENTIFIC GLASS	EA	
78	TUBE CULT DSP 16X150MM	60G14-961-31	CHASE SCIENTIFIC GLASS	CS	
79	TUBE CULT DSP 13X100MM	60C14-961-27	CHASE SCIENTIFIC GLASS	CS	
80	CULT TUBE DISP 12X75MM	60B14-961-26	CHASE SCIENTIFIC GLASS	CS	
81	TUBE CULT DSP 10X75MM	60A14-961-25	CHASE SCIENTIFIC GLASS	CS	
82	BOTTLE CERT/EPA 1-LITER	349-1000	CHASE SCIENTIFIC GLASS	CS	
83	BOTTLE POLY B/R 4OZ	319-0125	CHASE SCIENTIFIC GLASS	CS	
84	SEPTA PTFE-SIL CLN 22MM	288-0022	CHASE SCIENTIFIC GLASS	CS	

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85	PIPET DISP 5 3/4 IN	63A13-678-20A	CHASE SCIENTIFIC GLASS	CS	
86	VIAL,40ML,AMB BORO.125"	SB46-0040	CHASE SCIENTIFIC GLASS	CS	
87	PIPET DISP 9 IN	63B13-678-20C	CHASE SCIENTIFIC GLASS	CS	
88	CASSETTES TC/GLUCOSE	10-988	CHOLESTECH CORPORATION	PK	
89	CONTROLS LVL1 LVL2 3VIAL	10-983	CHOLESTECH CORPORATION	EA	
90	20 GAL LAB OVERPACK	LP201220YE	COMPLETE ENVIRONMENTAL PRODUCTS	EA	
91	OIL HVY WT PAD 17"X19"	FBP100	COMPLETE ENVIRONMENTAL PRODUCTS	PK	
92	FB SORB BOOM OIL 5"X10'	FBB510	COMPLETE ENVIRONMENTAL PRODUCTS	PK	
93	UNIVERSAL SORBENT PADS	UQ100P	COMPLETE ENVIRONMENTAL PRODUCTS	CS	
94	50' CABLE W/ CONNECTORS	30211050	CON SPACE COMMUNICATIONS INC	EA	
95	CRUCIBLE W/O COVER 25ML	60148	COORSTEK INC	CS	
96	COLIFORM WATER TEST CONT	1700-100	CORNING LIFE SCIENCES GLASS	CS	
97	CENTRIFUGE TUBE,IND,NS	4401	CORNING LIFE SCIENCES GLASS	CS	
98	CORNING STR/HOTPL 5/M1X7/M1	6795-420 EMW	CORNING LIFE SCIENCES GLASS	EA	
99	STR/HOT PLT PC220 4X5"120V	6795-220	CORNING LIFE SCIENCES GLASS	CS	
100	SLD 75X25MM FR 1 SIDE 144/GR	2948-75X25	CORNING LIFE SCIENCES GLASS	CS	
101	COLIFORM TST VIAL 65X120	1700-100	CORNING LIFE SCIENCES GLASS	CS	
102	DISH EVAPORATING 100ML	13180-100	CORNING LIFE SCIENCES GLASS	CS	
103	FB50MLTBE PP\FLAT\GRD\S	431263	CORNING LIFE SCIENCES PLASTIC	CS	
104	PIPET 50X1/2ML IND WRAP	431033	CORNING LIFE SCIENCES PLASTIC	CS	
105	PIPET 25X2/10ML STERL	431032	CORNING LIFE SCIENCES PLASTIC	CS	
106	PIPET SER STL 10X1/10ML	431031	CORNING LIFE SCIENCES PLASTIC	CS	
107	PIPET SER STL 5X1/10ML	431030	CORNING LIFE SCIENCES PLASTIC	CS	
108	FLASK 75CM2 CANTED NECK	430720	CORNING LIFE SCIENCES PLASTIC	CS	
109	BEAKER LIDS	430181	CORNING LIFE SCIENCES PLASTIC	CS	
110	BEAKER 250ML W/O LID	430180	CORNING LIFE SCIENCES PLASTIC	CS	
111	FLASK 25CM2 CANTED NECK	430168	CORNING LIFE SCIENCES PLASTIC	CS	
112	CENT TBE ST PP RK 50ML	430043	CORNING LIFE SCIENCES PLASTIC	CS	
113	C-TB IND N/S BK	4401	CORNING LIFE SCIENCES PLASTIC	CS	
114	PIPET SER DSP 10X1/10ML	4340	CORNING LIFE SCIENCES PLASTIC	CS	
115	PIPET SER STL 10X1/10ML	431038	CORNING LIFE SCIENCES PLASTIC	CS	
116	PIPET SER ST 1X1/100ML	431028	CORNING LIFE SCIENCES PLASTIC	CS	
117	SAF-DE-CAP TUBE DECAPER	S-400-1	CURRENT TECH INC	CS	
118	BLOOD BLOC 16X22 HI	F0667038	CURRENT TECH INC	CS	
119	BACDOWN ANTIMICRBL WIPE	7003	DECON LABORATORIES INC	CS	
120	BACDOWN HANDSOAP 1 LITER	7001	DECON LABORATORIES INC	CS	
121	AEROSOL BARRIER PIPETTE TIPS	P1150	DENVILLE SCIENTIFIC	PK	
122	LCD DISPLAY LOGGER	TM325	DICKSON COMPANY	EA	
123	RAPID RESPONSE KIT W/13 ICS PO	DMS05002	DISASTER MANAGEMENT SYSTEMS INC	EA	
124	DEFENDAIR MASK CHML WRFRE PROT	R54838	DRAEGER SAFETY INC	EA	
125	MICROCAPS 4 LAMBDA	1-000-0040	DRUMMOND SCIENTIFIC COMPANY	PK	
126	TYVEK SLEEVES WH	TY500SWH00020000	DUPONT PERSONAL PROTECTION	CS	
127	CVRL TYVK ZPR ELS WA L	TY125SWHLG002500	DUPONT PERSONAL PROTECTION	CS	
128	CVRL PROSHLD 1 EL WA XL	P1132SBUXL002500	DUPONT PERSONAL PROTECTION	CS	

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129	CVRLL PRSH 1 HD EL W/A XL	P1131SBUXL002500	DUPONT PERSONAL PROTECTION	CS	
130	CVL NGN HDBT EL WRST XXL	NG122SWH2X002500	DUPONT PERSONAL PROTECTION	CS	
131	CPF3 CVRL STRPMS AT HD 2X	C3122TTN2X000600	DUPONT PERSONAL PROTECTION	CS	
132	CVRLLS CPF2 2K-FEATURE XL	C2159TGYXL00062K	DUPONT PERSONAL PROTECTION	CS	
133	CVRLLS CPF2 2K-FEATURE LG	C2159TGYLG00062K	DUPONT PERSONAL PROTECTION	CS	
134	CVRLLS CPF2 2K-FEATURE 3X	C2159TGY3X00062K	DUPONT PERSONAL PROTECTION	CS	
135	BOX DISP GLASS FLOOR MDL	120097A	DYNALON PRODUCTS	PK	
136	VACUUM TESTER 115VAC 60HZ	BD10SPC-PKG	ELECTRO TECHNIC PRODS	EA	
137	TESLA COIL 110V/60HZ BD-10A	11011	ELECTRO TECHNIC PRODS	EA	
138	MAILER,DBL SPEC., 1.7X4.7"CS50	SDM-7	ELEMENTAL CONTAINER	CS	
139	UNIVERSAL ADAPTER CHROME 435	435	ELKHART BRASS MFG CO INC	EA	
140	CLRPHST STRP PH2.5-4.5	9581-3	EMD CHEMICALS	CS	
141	COLORPHST STRP PH 0-2.5	9580-3	EMD CHEMICALS	CS	
142	FLTR DBLEWEIGH PROWEIGH	F93447MMX	ENVIRONMENTAL EXPRESS LTD	PK	
143	BOTTLE GLS 1L BR 50MG SOD	11201A50SS	EP SCIENTIFIC PRODUCTS	CS	
144	2ML 1:1 NITRIC ACID	SVCN-2-1	EP SCIENTIFIC PRODUCTS LLC	EA	
145	EPTIPS MOTION 1-50UL FILT	960050029	EPPENDORF NORTH AMERICA BIOTOOLS	EA	
146	PIPETTE SRS 2100 100 TO 1000UL	22472101	EPPENDORF NORTH AMERICA BIOTOOLS	EA	
147	PIPETTE SERS 2100 20 TO 200 UL	22472054	EPPENDORF NORTH AMERICA BIOTOOLS	EA	
148	PIPET EPPNDRF REPEATER PLUS	22260201	EPPENDORF NORTH AMERICA BIOTOOLS	EA	
149	EPTPS,FLTR,0.1-105LM,PCR	22491211	EPPENDORF NORTH AMERICA BIOTOOLS	CS	
150	SLD 3X1" W/2 10MM DIA CIR 144G	3032-002	ERIE SCIENTIFIC COMPANY	GR	
151	FROSTED BEVL EDG3X1X1MM 72/PK	2991DF-B2L-4-600621	ERIE SCIENTIFIC COMPANY	CS	
152	MICRO SLD 3X1 IN PLAIN	2950F-600621	ERIE SCIENTIFIC COMPANY	GR	
153	THERMOMETER M30 TO P120F	M2014PS BF	EVER READY THERMOMETER DIV OF BARNSTEAD	EA	
154	THERMOMETER 50TO500F/10TO260C	EG 550 FCBF	EVER READY THERMOMETER DIV OF BARNSTEAD	EA	
155	BLU LIQ FLLD THRMTR -10TO260C	617 3S BF	EVER READY THERMOMETER DIV OF BARNSTEAD	EA	
156	THERMOMETER RED LIQ 76MM IMM	1003 3S BF	EVER READY THERMOMETER DIV OF BARNSTEAD	EA	
157	THERM TRU-TEMP REFRIG -5/15C	R020 1S	EVER READY THERMOMETER DIV OF BARNSTEAD	EA	
158	DISSECT BLADE NO. 22	M01/5220002	FEATHER SAFETY RAZOR CO LTD	PK	
159	STATE OF PA CBIRD KIT XL	CBIRDKITXLG	FISHER MAKEUP ORDERS	EA	
160	STATE OF PA CBIRD KIT 2XL	CBIRDKIT2XL	FISHER MAKEUP ORDERS	EA	
161	ELECT AG/AGCL PH/ATC F/AP60 SE	3592550	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	EA	
162	GLASS PH ELECTRODE COMBO BNC	3590285	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	EA	
163	GLASS COMBO RUGGED BULB BNC	3590183	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	EA	
164	TDSTESTR LOW	3566111	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	EA	
165	WTRPRF DBL JNTN PHTESTR1	3562403	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	EA	
166	TISSUEPREP 2 4X2KG/CS	FLT555-2	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
167	SOD HYDROX SOL N/50 CERT 4L	FLSS282-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
168	SODIUM HYDROX SOL N/10 CR 20L	FLSS276-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
169	SODIUM HYDROX SOL 1N CERT 4L	FLSS266-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
170	10% BUFFERED FORMALIN CR 4L	FLSF100-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	

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171	BUFFER COLRD BLUE PH 10 4L	FLSB115-4	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
172	BUFFER COLORED BLUE PH 10 20L	FLSB115-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
173	BUFFER CLRD YEL PH 7.00 4L	FLSB107-4	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
174	BUFFER COLORED YEL PH 7 20L	FLSB107-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
175	BUFFER COLRD RED PH 4.00 4L	FLSB101-4	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
176	BUFFER COLORED RED PH 4 20L	FLSB101-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
177	SODIUM SULFATE CERT ACS 10KG	FLS421-10	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
178	SOD SUL ACS ANHY GRNLR 10/60MS	FLS415-212	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
179	SODIUM HYDROXIDE CERT ACS 500G	FLS318-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
180	POTASSIUM IODIDE CERT ACS 500G	FLP410-500	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
181	AMMONIUM CHLORIDE ACS 500 G	FLA661-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
182	NIT ACID R ACS SAF 6X21/2L/CS	FLA200S-212	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
183	HYDROCHL AC SAF COT 6X21/2L	FLA144S-212	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
184	XYLENES HIST GRD 4L	BPX3P-1GAL	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
185	WATER OPTIMA 4L	BPW7-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
186	TRICHLOROETHYLENE CR ACS 20L	BPT341-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
187	BUFFER SOL PH 10.00 CERT 500ML	BPSB116-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
188	BUFFER COLRD BLUE PH 10 500ML	BPSB115-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
189	BUFFER SOL PH 7.00 CERTIF 1L	BPSB108-1	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
190	BUFFER CLRD YEL PH 7.00 500ML	BPSB107-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
191	BUFFER COLRD RED PH 4.00 500ML	BPSB101-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
192	HEXANE OPTIMA GRADE 4L	BPH303-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
193	METHYLENE CHLDE GC RESOLV 4L	BPD154-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
194	ACETONITRILE OPTIMA GRADE 4L	BPA996-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
195	ACETONE OPTIMA GRADE 4L	BPA929-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
196	METHANOL OPTIMA GRADE 4L	BPA454-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
197	METHANOL CERT ACS/HPLC 4L	BPA452-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
198	METHANOL CERTIFIED ACS 4L	BPA412-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
199	ETHYL ALCOHOL DENATURED 20L	BPA407-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
200	ACETONE ACS SAFE-COTE 4L	BPA18SK-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	
201	ACETONE HISTO GRADE 20L SAFTIN	BPA16S-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	
202	MIXESTR .4 45 STGR	E04WG047S1	GE OSMONICS INC	PK	
203	STORAGE CASES	AL36201704AC	HARDIGG INDUSTRIES INC	EA	
204	DILU-LOK PHOS BFR WM99ML	D699	HARDY DIAGNOSTICS	CS	
205	GLOVE, VINYL EXAM LP XL	19041189E	HIGH FIVE PRODUCTS INC	CS	
206	GLOVE, FB GLV LTX PF AMBI LG	113945C	HIGH FIVE PRODUCTS INC	CS	
207	GLOVE, FB GLV LTX PF AMBI MED	113945B	HIGH FIVE PRODUCTS INC	CS	
208	GLOVE, FB GLV LTX PF AMBI SM	113945A	HIGH FIVE PRODUCTS INC	CS	
209	GLOVE, FB GLV LTX EXAM LP L	113944C	HIGH FIVE PRODUCTS INC	CS	
210	GLOVE, FB GLV VINYL EXAM PF MD	19041190C	HIGH FIVE PRODUCTS INC	CS	
211	GLOVE, FB GLV LTX EXAM LP M	113944B	HIGH FIVE PRODUCTS INC	CS	
212	FB NITRILE GLV PF LF	191301597D	HIGH FIVE PRODUCTS INC	PK	
213	SOLVENT IN 1.5 KG BOTTLE	100690	HORIBA INSTRUMENTS INC	EA	
214	FREEZE-THAW SPECIMEN MOLD	H-3195	HUMBOLDT MANUFACTURING COMPANY	EA	

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215	FACE SHIELD DISP.	4201-F	INTEC INDUSTRIES INC	CS	
216	POLYSEED-NX CAPSULES	P 210	INTERNATIONAL LABORATORY SUPPLY LTD	PK	
217	POLYSEED CAPSULES	P 110	INTERNATIONAL LABORATORY SUPPLY LTD	PK	
218	MONITOR RADIATION RADALERT	RADALERT50	INTERNATIONAL MEDCOM	EA	
219	BAG,LABGRD SPEC BAG 6X9	SBL2R69B	ITW-MINIGRIP ZIP-PAK	CS	
220	METHYLTHYMOL BLUE, BAKE 5GM	R164-01	JT BAKER ANALYTICAL	EA	
221	LOOP/NEEDLE INOCLTN 10UL	5100110STR	KENDALL HEALTHCARE PRODUCTS CO	CS	
222	3CC COMB 22X1"	8881513231	KENDALL HEALTHCARE PRODUCTS CO	CS	
223	BCS GRA 16X100 10ML PO+F	8881352788	KENDALL HEALTHCARE PRODUCTS CO	CS	
224	CONTAINR NSTL BULK 4OZ	8889207117	KENDALL HEALTHCARE PRODUCTS CO	CS	
225	MONOJECT RED GLYCRN 3ML	8881301215	KENDALL HEALTHCARE PRODUCTS CO	CS	
226	WYPALLX70 WRKHRSE POPUPBX	41412-50	KIMBERLY CLARK AWAY FROM HOME DIVISION	CS	
227	KIMWIPE EX-L 15"X17" 140/PK	34256	KIMBERLY CLARK AWAY FROM HOME DIVISION	CS	
228	KIMWIPE SML 4-1/2X8-1/2	34155	KIMBERLY CLARK AWAY FROM HOME DIVISION	PK	
229	GLOVE XL SFSKN HT PF LTX 90PK	58274	KIMBERLY CLARK CORPORATION	CS	
230	LAB COAT BLU SMALL 30-34	10030	KIMBERLY CLARK CORPORATION	CS	
231	CAP PHENOLIC 15-415	FS73800 15415	KIMBLE GLASS INC	CS	
232	PIPET SHORTY 25ML IND	FS72115 25210	KIMBLE GLASS INC	CS	
233	PIPET STL 5X1/10ML	FS72105 5110	KIMBLE GLASS INC	CS	
234	PIPET STL 10X1/10ML	FS72105 10110	KIMBLE GLASS INC	CS	
235	VIAL SCIN 20ML PE W/CL	FS58515 20	KIMBLE GLASS INC	CS	
236	CENT TUBE DSP PLN 10ML	73790 10	KIMBLE GLASS INC	CS	
237	CENTRIFUG TBE 10ML DSP	73785 10	KIMBLE GLASS INC	CS	
238	CUL TUBE BOR SC 16X125	73750M 100	KIMBLE GLASS INC	CS	
239	TUBE CULT DSP 20X150MM	73750 20150	KIMBLE GLASS INC	CS	
240	16X100 BOROSIL DCT	73500 16100	KIMBLE GLASS INC	CS	
241	CENTRIF TBE GR STPR 10ML	45201 10	KIMBLE GLASS INC	CS	
242	BURET 3PC VALUEWARE 50ML	17021V 50	KIMBLE GLASS INC	EA	
243	TUBE,CULTURE 16X125	7375016125	KIMBLE GLASSWARE INC	CS	
244	INCIDENT COMMD WHITE CL POUCH	3711WHITESPECIALPRICI	KISHIGO	EA	
245	INCIDENT COMMD YELLO CL POUCH	3710YELLOSPPECIALPRIC	KISHIGO	EA	
246	INCIDENT COMMD VEST RED CL POUCH	3708REDLASTCOLUM	KISHIGO	EA	
247	MICRO KIT 14/10 BASIC	746220-0000	KONTES GLASS COMPANY	EA	
248	FB PETRI DISH MEDIA	08 757 14G	KORD PRODUCTS LTD	CS	
249	PETRI DISH 100X15 BEV	08 757 13	KORD PRODUCTS LTD	CS	
250	PETRI DISH 100X15MM	08 757 12	KORD PRODUCTS LTD	CS	
251	BIO-HAZARD BUCKET	22020	LAB SAFETY SUPPLY INC	EA	
252	GLUCOSE-GLUTAMIC ACID 500ML	LC14845 1	LABCHEM INC	EA	
253	16X18X4" EXTRA BASKET	8040200	LABCONCO CORPORATION	EA	
254	SOL BASIN NS PVC 55ML	730 001	LABCOR PRODUCTS INC	PK	
255	VARIABLE VOLUME PIPETTES.	1000-VV	LABSCIENCES INC	EA	
256	COVRAL SARANEX HD EWA 2X	44428-2X	LAKELAND INDUSTRIES INC	CS	
257	KLEANAR(CHROMIC/SULF ACID)4.1K	6622-08	MALLINCKRODT ANALYTICAL	CS	



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258	MATRIX 1250UL F TIP	8045	MATRIX TECHNOLOGIES CORP	CS	
259	GLOVE, EXAM, NITRILE, POWDER-FREE -- X-LARGE	MG6004	MEDLINE INDUSTRIES	CS	
260	GLOVE, EXAM, NITRILE, POWDER-FREE - LARGE	MG6003	MEDLINE INDUSTRIES	CS	
261	GLOVE, Exam,Nitrile,Power Free Medium	MG6002	MEDLINE INDUSTRIES	CS	
262	GLOVE,LTX,PF,BLUE L PK50	SG375-L	MICROFLEX MEDICAL CORPORATION	CS	
263	GLOVE, NEOPRO EXAM GRN PF M PK100	NPG-888-M	MICROFLEX MEDICAL CORPORATION	CS	
264	GLOVE, NEOPRO EXAM GRN PF L PK100	NPG-888-L	MICROFLEX MEDICAL CORPORATION	CS	
265	GLOVE 7.5MIL LATEX MED PK100	MF-300-M	MICROFLEX MEDICAL CORPORATION	CS	
266	GLOVE 7MIL LATEX XL PK100	EV-2050-XL	MICROFLEX MEDICAL CORPORATION	CS	
267	GLOVE 7MIL LATEX SMALL PK100	EV-2050-S	MICROFLEX MEDICAL CORPORATION	CS	
268	GLOVE 7MIL LATEX MED PK100	EV-2050-M	MICROFLEX MEDICAL CORPORATION	CS	
269	GLOVE 7MIL LATEX LARGE PK100	EV-2050-L	MICROFLEX MEDICAL CORPORATION	CS	
270	GLOVE LATEX POWDRFR LRG PK100	DGP350-L	MICROFLEX MEDICAL CORPORATION	CS	
271	GLOVE 7.5MIL LATEX SML PK100	MF300-S	MICROFLEX MEDICAL CORPORATION	CS	
272	GLOVE 7.5MIL LATEX LRG PK100	MF-300-L	MICROFLEX MEDICAL CORPORATION	CS	
273	GLOVE, DIAMOND GRIP PF S	MF-300-S	MICROFLEX MEDICAL CORPORATION	CS	
274	GLOVE, DIAMOND GRIP PF M	MF-300-M	MICROFLEX MEDICAL CORPORATION	CS	
275	GLOVE, DIAMOND GRIP PF L	MF-300-L	MICROFLEX MEDICAL CORPORATION	CS	
276	FECAL MFC NO ROSOLIC 2ML	SC1M944H8	MILLIPORE CORPORATION	PK	
277	MEMBR IW WTR TEST 47MM	SC1J796H5	MILLIPORE CORPORATION	PK	
278	MEMBR FLTR 0.45UM .25MM	SA1J791H5	MILLIPORE CORPORATION	PK	
279	PETR DSH W/PD 50X11MM	PDF0047S0	MILLIPORE CORPORATION	PK	
280	PETRI DSH STERLE 50X11MM	PDF004700	MILLIPORE CORPORATION	PK	
281	PLASTIC PETRISLIDES	PD1504700	MILLIPORE CORPORATION	PK	
282	PETRI DISH W/PAD	PD10047S5	MILLIPORE CORPORATION	PK	
283	PETRI DISH W/PAD STER	PD10047S0	MILLIPORE CORPORATION	PK	
284	M-FECAL COLIFORM NO ROS	MHA00FCR2	MILLIPORE CORPORATION	PK	
285	M-FECAL COLIFORM	MHA000P2F	MILLIPORE CORPORATION	PK	
286	MFC FECAL COLI 2ML PL AMP	M00000P2F	MILLIPORE CORPORATION	PK	
287	MEM FLTR .7UM STR 47MM	HCWG047S3	MILLIPORE CORPORATION	PK	
288	HAWG S-PAK MEMBRANE	HAWG047S6	MILLIPORE CORPORATION	PK	
289	MEM FLT .45UM STR 47MM	HAWG047S3	MILLIPORE CORPORATION	PK	
290	MEM FLTR .45UM STR 47MM M/PK	HAWG047S1	MILLIPORE CORPORATION	PK	
291	CAPSULES 0.45UM PORE	GWSC04510	MILLIPORE CORPORATION	PK	
292	FLTR FLUORPORE 3UM 47MM	FSLW04700	MILLIPORE CORPORATION	PK	
293	EZ-PAK HAWG 47Q6000	EZHAWG474	MILLIPORE CORPORATION	PK	
294	FLTR AP40 GRAV AN 47MM	AP4004705	MILLIPORE CORPORATION	PK	
295	GLASS FIBER FILTER 47MM	AP4004700	MILLIPORE CORPORATION	PK	
296	PREFLTR THICK 35MM	AP2503500	MILLIPORE CORPORATION	PK	
297	MICROCON 100	42413	MILLIPORE CORPORATION	PK	
298	ULTRAFREE MC LH FILTERS	UFC30LH25	MILLIPORE CORPORATION	PK	
299	MILLENNIUM FFM W/O CANISTER LG	10051288	MINE SAFETY APPLIANCES COMPANY	EA	
300	MILLENNIUM FFM W/O CANISTER MD	10051287	MINE SAFETY APPLIANCES COMPANY	EA	
301	MILLENNIUM FFM W/O CANISTER SM	10051286	MINE SAFETY APPLIANCES COMPANY	EA	

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302	CALIBRATION GAS CYL 4GAS	10048280	MINE SAFETY APPLIANCES COMPANY	EA	
303	CBRN CANISTER ONLY MILLENNIUM	10046570	MINE SAFETY APPLIANCES COMPANY	EA	
304	ESP II COMM SYSTEM MLN ADV	10026265	MINE SAFETY APPLIANCES COMPANY	EA	
305	5STAR LEL O2 CO H2S FCHRG PUMP	10018002	MINE SAFETY APPLIANCES COMPANY	EA	
306	MSA CNSR F/MLNM CHM BLGCL	818264	MINE SAFETY APPLIANCES COMPANY	CS	
307	H2S SENSOR	636241	MINE SAFETY APPLIANCES COMPANY	EA	
308	CART AMMON METHLINE GMD	464033	MINE SAFETY APPLIANCES COMPANY	PK	
309	TIP ART 20UL STL W/TR	2149P	MOLECULAR BIO PRODUCTS	PK	
310	TIP FLT 1000UL 8 RACKS OF 100	2079E	MOLECULAR BIO PRODUCTS	CS	
311	TIP ART REACH 10UL 960PK	2140	MOLECULAR BIO PRODUCTS	CS	
312	TIP ART 200UL STL WTRY	2069	MOLECULAR BIO PRODUCTS	PK	
313	TIP ART 100 100UL	2065	MOLECULAR BIO PRODUCTS	PK	
314	QUICKSMART SCAPEL BLD REMO SYS	AJ150FS	MOPEC INC	EA	
315	NOTEBOOK LAB 9-1/4X11-1/4IN	6300-1000	NALGE COMPANY	CS	
316	BTL W/M BULK HDPE 16OZ	332189-0016	NALGE COMPANY	CS	
317	BTL W/M BULK HDPE 4OZ	332189-0004	NALGE COMPANY	CS	
318	BTL WM BULK HDPE 32OZ	300141-0032	NALGE COMPANY	CS	
319	BTL WM BULK HDPE 16OZ	300141-0016	NALGE COMPANY	CS	
320	BTL WM BULK HDPE 4OZ	300141-0004	NALGE COMPANY	CS	
321	BTL NM BULK HDPE 16OZ	300131-0016	NALGE COMPANY	CS	
322	BOTTLE LARGE WM HPE 1/2GAL 2L	2120-0005	NALGE COMPANY	CS	
323	BOTTLE WM 500ML	300121-0016	NALGE COMPANY	CS	
324	RACK,ACETAL,UNWIRE,BLUE 25MM	5970-0325	NALGE NUNC INTERNATIONAL	CS	
325	BOTTLE,BULK,ENVIRON 16OZ	332189-0016	NALGE NUNC INTERNATIONAL	CS	
326	POLYSPRING INSERT 150UL	C4012-530	NATIONAL SCIENTIFIC COMPANY	PK	
327	STOPPER BUTYL 20MM	C4020-30	NATIONAL SCIENTIFIC COMPANY	CS	
328	VALS HEAD SPC 20MM CRMP	C4020-2	NATIONAL SCIENTIFIC COMPANY	PK	
329	CAPS DP TAR BLU PTFE/RUB	C4000-51B	NATIONAL SCIENTIFIC COMPANY	PK	
330	VIAL 2ML CLR 9MMRBTC S/T	03-391-8	NATIONAL SCIENTIFIC COMPANY	PK	
331	VIAL DP TARGT CLR 12X32	C4000-1	NATIONAL SCIENTIFIC COMPANY	PK	
332	CRIMP SEAL11MM PTFE/RR	C4011-1A	NATIONAL SCIENTIFIC COMPANY	CS	
333	ALCHOL PREP PADS MED	B00707	NICE PAK PRODUCTS INC	CS	
334	IDECON KTS PERSONAL CARE	NKISP0025/PEMA	NOR E FIRST RESPONSE INC	CS	
335	SF CHEM OVERBOOT 12" SM PR	11095 BLMSML	NORCROSS SAFETY PRODUCTS	EA	
336	SF CHEM OVERBOOT 12" M EA	11095 BLMMED	NORCROSS SAFETY PRODUCTS	PR	
337	SF CHEM OVERBOOT 12" L EA	11095 BLMLRG	NORCROSS SAFETY PRODUCTS	PR	
338	SF CHEM OVERBOOT 12" XL EA	11095 BLM1XL	NORCROSS SAFETY PRODUCTS	PR	
339	GLOVE, BUTYL 13ML SZ 9	B131/9	NORTH SAFETY PRODUCTS	PR	
340	GLOVE, BUTYL 13ML SZ 10	B131/10	NORTH SAFETY PRODUCTS	PR	
341	GLOVE BUTYL 13ML SZ 11	B131/11	NORTH SAFETY PRODUCTS	PR	
342	ALCOHOL PREP PADS	21047	NORTH SAFETY PRODUCTS	CS	
343	GLOVE BUTYL 13ML SZ 8	B131/8	NORTH SAFETY PRODUCTS	PR	
344	GLOVE 4H CHEM RES SZ10	SSG/10	NORTH SAFETY PRODUCTS	PK	
345	GLOVE 4H CHEM RES SZ9	SSG/9	NORTH SAFETY PRODUCTS	PK	

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346	EZ FLIP PP TUBE 50ML RCK	362697	NUNC INC	CS	
347	1 UNIT DNA, A,C,G,T 10 NMOL	DNA001	OPERON BIOTECHNOLOGIES INC	EA	
348	1 UNIT DNA, A,C,G,T 50 NMOL	DNA005	OPERON BIOTECHNOLOGIES INC	EA	
349	AST SGOT	1825579	ORTHO CLINICAL DIAGNOSTICS	PK	
350	URIC ACID	1532134	ORTHO CLINICAL DIAGNOSTICS	PK	
351	MINI HORIZONTAL SYS, 7X10CM	FIS-710	OWL SEPARATION SYSTEMS	EA	
352	FILTERS MEM DC.45UM 47MM	66278	PALL LIFE SCIENCES	PK	
353	FILTER MEMBRANE 47MM	66068	PALL LIFE SCIENCES	PK	
354	FILTER DISC .2UM NS 47MM	60301	PALL LIFE SCIENCES	PK	
355	FILTER, AQUAPREP 600, CAPSL	12175	PALL LIFE SCIENCES	EA	
356	ENVIROCHEK HV CPSL,F/FIN WATER	12099	PALL LIFE SCIENCES	EA	
357	PETRI DISH STERILE 50MM	7232	PALL LIFE SCIENCES	PK	
358	MFC BROTH W/RA,2ML,PLAS	4302	PALL LIFE SCIENCES	PK	
359	STRUT EXTENSION 36"	22796036	PARATECH INCORPORATED	EA	
360	PELICAN PROP CASE BLACK	1600WH	PELICAN PRODUCTS INC	EA	
361	PHOSPHATE BUFFER 99ML	B8627	PML MICROBIOLOGICALS	CS	
362	FILM TYPE 667 10 FRAME TWIN PK	636508	POLAROID CORP	PK	
363	GLOVE EXAM PF LTX XL	62-327PF/XL	PROTECTIVE INDUSTRIAL PRODUCTS INC	CS	
364	GLVOVE MENS 10OZ COTTON KW 12PR	90-910I	PROTECTIVE INDUSTRIAL PRODUCTS INC	DZ	
365	GLOVE MENS 10OZ COTTON KW 12PR	90-910I/NEW	PROTECTIVE INDUSTRIAL PRODUCTS INC	DZ	
366	APPLICATOR COTTON STRL PK200	258062PC	PURITAN MEDICAL PRODUCTS COMPANY LLC	CS	
367	APLICTR PLSTC 6X1/10" ST 100/P	25-806 1PD FISHER	PURITAN MEDICAL PRODUCTS COMPANY LLC	CS	
368	1-200UL YELLOW EPP ST 1000/PK	115-R-FIS	QUALITY SCIENTIFIC PLASTICS INC	CS	
369	BAG SPEC BIOH 6X9 PRINTED M/CS	Q602	RD PLASTICS COMPANY INC	CS	
370	BG ZIPSEAL PE 4MIL 9X13"	C103	RD PLASTICS COMPANY INC	CS	
371	MICRO ID SYSTEM	R38145	REMEL INC	PK	
372	GLUCOSE-GLUTAMIC ACID, 500 ML	3255-16	RICCA CHEMICAL	EA	
373	GEAR BAG LARGE 22X12X12	GB-L NAVY BLUE	RIVER'S EDGE GEAR BAGS	EA	
374	USE NC9238881	STP100-1 CASE	SAF T PAK INC	CS	
375	SMART-STRIP CHEM CLASS CRD	HMSS-1	SAFETY SOLUTIONS INC	EA	
376	GO KITS	CA604	SAFETY SOLUTIONS INC	EA	
377	STD TRANS PIPET STR 7ML 500/PK	202-20S	SAMCO SCIENTIFIC CORPORATION	CS	
378	GRAD TRNS PPT NS 5.8ML	13-711-9A	SAMCO SCIENTIFIC CORPORATION	PK	
379	BLOOD SAMPLE MAILER	339	SCA THERMOSAFE	CS	
380	AV3000 FCPC W/KVLR HRNS MED	805773-02	SCOTT HEALTH & SAFETY	EA	
381	NITRIC ACID TRACE METAL SAFECT	FLA509SK212	SEASTAR CHEMICALS INC	CS	
382	GLOVE EXM AMB NTRL PF MD	M-012	SELECT MEDICAL SUPPLY INC	CS	
383	FLEX TLC SILICA GEL 60F	33328	SELECTO SCIENTIFIC INC	PK	
384	GLOVE, CHLOROPRENE PF NON-LATEX - LARGE	SCCR104	SEMPERMED	CS	
385	GLOVE, POLYMED Powder Free - X-large	PM105	SEMPERMED	CS	
386	GLOVE, NITRILE POWDER FREE - X-LARGE	NIPFT-105	SEMPERMED	CS	
387	GLOVE, NITRILE POWDER FREE - LARGE	NIPFT-104	SEMPERMED	CS	
388	GLOVE, NITRILE POWDER FREE - MEDIUM	NIPFT-103	SEMPERMED	CS	

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389	GLOVE, NITRILE POWDER FREE - SMALL	NIPFT-102	SEMPERMED	CS	
390	GLOVE, VINYL NON POWDERED - X-LARGE	EVNP105	SEMPERMED	CS	
391	MCT N/S 1.5ML NAT 500/PK	5408129	SORENSEN BIOSCIENCES INC	CS	
392	LI TET/LICARBONATE 90/10% 1KG	FF-0651	SPEX CERTIPREP INC	EA	
393	SODIUM TEST SET 50 TEST	0140-050	STANBIO LABORATORY INC	EA	
394	HISTOPLEX CTRS PP 40ML	H402-FL	STARPLEX SCIENTIFIC INC	CS	
395	SUVIVOR W/CHRGR & 2 BATTERIES	90041SURVIVOR	STREAMLIGHT INC	EA	
396	INSERT GLS CONICAL	501 304	SUN SRI	PK	
397	VIAL 2ML CLR CRIMP	500 300	SUN SRI	PK	
398	AIR STRUTS 55" - 87.3"	22-796204	TEAM EQUIPMENT INC	EA	
399	DISP TIPS 1000UL W/FILT	10612513	TECAN	CS	
400	NOVA LITE INC GEN LGHTS	NOVA-LITE	TELE LITE INC	EA	
401	RACK FOR 2" OR 3" BOXES	6113-1	THERMO ELECTRON LABORATORY PRODUCTS LLC	EA	
402	FINTP 300 REFILL	9401-255	THERMO ELECTRON LABSYSTEMS	CS	
403	FINNTIP UNIVERSAL	9400-260	THERMO ELECTRON LABSYSTEMS	PK	
404	FINNPIPET FSHR BRD 100-1000UL	40270410	THERMO ELECTRON LABSYSTEMS	EA	
405	AMMONIA PH ADJUSTING ISA	951211	THERMO ELECTRON ORION	EA	
406	STANDARD 1M PPM N 475ML	951007	THERMO ELECTRON ORION	EA	
407	PH ELECTRD STRG SOLN 475ML BTL	910001	THERMO ELECTRON ORION	EA	
408	AMMONIA PH ADJUSTING ISA 475ML	951211	THERMO ORION	EA	
409	TISAB BUFFER GAL BOTTLE	940909	THERMO ORION	EA	
410	NITRATE EXTRACTING SOLN 475ML	930710	THERMO ORION	EA	
411	RESP 9211 N95 COOL FLW	9211	THREE M COMPANY	PK	
412	RESP N95	8210	THREE M COMPANY	PK	
413	RESP N95 PARTICULATE 8000 30PK	8000	THREE M COMPANY	CS	
414	GIANT GEAR BAG	MS-XXX-GBAG	TOTAL FIRE GROUP	EA	
415	SOLIDS 500ML	8.01E+11	ULTRA SCIENTIFIC	EA	
416	SPEC ASTROSPEC OTG BLK/CLR1PR	S2500	UVEX SAFETY INC	PK	
417	FB INDIR VEND ANTI-FOG LENS	11250810FS	UVEX SAFETY INC	EA	
418	TIP MLA MACRO GRAD 1-5ML	9048	VISTALAB TECHNOLOGIES INC	PK	
419	VWR SULFURIC ACID 0.02N 4L	VW3229-4	VWR INTERNATIONAL	CS	
420	VWR PIPET GRADUATED 7ML	P200-72VWR	VWR INTERNATIONAL	CS	
421	VWR TUBES CULT 16X125	90K53283-804	VWR INTERNATIONAL	CS	
422	VWR TUBES CULT 16X150	60G47729-580	VWR INTERNATIONAL	CS	
423	VWR TUBE CNTRF STRL 15ML	3131-345-306	VWR INTERNATIONAL	CS	
424	VWR BAG BIO RD 2M 19X24"	14220-060	VWR INTERNATIONAL	CS	
425	VWR UNDERPAD DIS 17.5X24	1002V	VWR INTERNATIONAL	CS	
426	VWR PIPET, ST BK 10X.1ML	357731	VWR INTERNATIONAL	CS	
427	VWR PIPET, ST BK 5X.1ML	357728	VWR INTERNATIONAL	CS	
428	VWR THERMOMETER IR DIGITAL	4315	VWR INTERNATIONAL	EA	
429	VWR PETRI DISH 60X15MM	3515	VWR INTERNATIONAL	CS	
430	VWR PETRI DISH, 100X15MM	3501	VWR INTERNATIONAL	CS	
431	VWR FILTER GLASS 5.5CM	28333-137	VWR INTERNATIONAL	PK	
432	VWR UNDRPAD DELX23X36	1036V	VWR INTERNATIONAL	CS	

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433	VWR TUBES CULT 16X100	60E47729-576	VWR INTERNATIONAL	CS	
434	VWR TUBES CULT 16X100	90K53283-802	VWR INTERNATIONAL	CS	
435	VWR TUBES CULT 16X150	90K53283-806	VWR INTERNATIONAL	CS	
436	VWR TUBES CULTURE 12X75	60B60825-406	VWR INTERNATIONAL	CS	
437	DRIERITE INDICAT 8 MESH 5LB	23005	WA HAMMOND DRIERITE COMPANY	EA	
438	PANEL MNT SENSOR FAUCET W/TMV	L4511PM-303	WATER SAVER FAUCET CO	EA	
439	ALDHYD MGMT SYS TREAT 30L	AMS3010	WCM INC	CS	
440	WATER MANIFOLD KIT	WS-4SWM	WESTERN SHELTER SYSTEMS	EA	
441	MICROSCOPE BINOC PLAN OBJ	MC-2205	WESTOVER SCIENTIFIC INC	EA	
442	UNIPREP PTFE 0.2UM	UN113EORG	WHATMAN INC	PK	
443	EXTRACT THIMBLE 26X60MM	2800-266	WHATMAN INC	PK	
444	GLS FIBR FILT PPR 11CM	1827-110	WHATMAN INC	PK	
445	GLS FIBR FILT PPR 9CM	1827-090	WHATMAN INC	PK	
446	GLS FIBR FILT PPR 7CM	1827-070	WHATMAN INC	PK	
447	GLS FIBR FILT PPR 47MM	1827-047	WHATMAN INC	PK	
448	GLS FBR FLTR PPR 2.5CM	1827-025	WHATMAN INC	PK	
449	GLS FIBR FILT PPR 2.4CM	1827-024	WHATMAN INC	PK	
450	GLS FIBR FILT PPR 2.1CM	1827-021	WHATMAN INC	PK	
451	FILTER PPR GF/C 4.7 CM	1822-047	WHATMAN INC	PK	
452	GLASS FBR PPR G4 2.1 CM	09-804-21C	WHATMAN INC	PK	
453	FILTER, GLASS 4.7CM	1827-047	WHATMAN LABORATORY PRODUCTS	PK	
454	FILTER GLS PPR GF/A4.7CM	1820-047	WHATMAN LABORATORY PRODUCTS	PK	
455	FILTER PAPER 42 12.5CM	1442-125	WHATMAN LABORATORY PRODUCTS	PK	
456	BTL HDPE WM RD NAT 32OZ	W014431	WHEATON SCIENCE PRODUCTS INC	CS	
457	BTL HDPE WM RD NAT 4OZ	W014425	WHEATON SCIENCE PRODUCTS INC	CS	
458	VIALS 40ML	224833	WHEATON SCIENCE PRODUCTS INC	CS	
459	SERUM BOTTLE 60ML	223746	WHEATON SCIENCE PRODUCTS INC	CS	
460	BTL LDPE DROPPING 2OZ	W014367	WHEATON SCIENCE PRODUCTS INC	CS	
461	SIEVE BRASS 8IN 200MSH US#200	4549	WS TYLER INC	EA	
462	SIEVE BRASS 8IN 8MESH US #8	4529	WS TYLER INC	EA	
463	SIEVE BRASS 8IN 4MESH US #4	4525	WS TYLER INC	EA	
464	SIEVE BRASS 8IN 28MESH US #30	4537	WS TYLER INC	EA	
465	SIEVE BRASS 8IN 60MESH US #60	4542	WS TYLER INC	EA	
466	CAP MEMBRANE KIT: 6 MEMBRANES	5906	YELLOW SPRINGS INSTRUMENT COMPANY INC	EA	

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County Name	Distribution Center Parts will be supplied from (Include Center Address and County it is located in)	Closest Retail Center (Include Center Address and County it is located in)
ADAMS		
ALLEGHENY		
ARMSTRONG		
BEAVER		
BEDFORD		
BERKS		
BLAIR		
BRADFORD		
BUCKS		
BUTLER		
CAMBRIA		
CAMERON		
CARBON		
CENTRE		
CHESTER		
CLARION		
CLEARFIELD		
CLINTON		
COLUMBIA		
CRAWFORD		
CUMBERLAND		
DAUPHIN		
DELAWARE		
ELK		
ERIE		
FAYETTE		
FOREST		
FRANKLIN		
FULTON		
GREENE		
HUNTINGDON		
INDIANA		
JEFFERSON		
JUNIATA		
LACKAWANNA		
LANCASTER		
LAWRENCE		

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County Name	Distribution Center Parts will be supplied from (Include Center Address and County it is located in)	Closest Retail Center (Include Center Address and County it is located in)
LEBANON		
LEHIGH		
LUZERNE		
LYCOMING		
MCKEAN		
MERCER		
MIFFLIN		
MONROE		
MONTGOMERY		
MONTOUR		
NORTHAMPTON		
NORTHUMBERLAND		
PERRY		
PHILADELPHIA		
PIKE		
POTTER		
SCHUYLKILL		
SNYDER		
SOMERSET		
SULLIVAN		
SUSQUEHANNA		
TIOGA		
UNION		
VENANGO		
WARREN		
WASHINGTON		
WAYNE		
WESTMORELAND		
WYOMING		
YORK		

## FINAL - Attachment C - Technical Questionnaire

5. Describe your company's inventory of products. How will your company's inventory meet CWOPA's requirements such as maintaining fill rates of 95% or greater? What is your process for handling backorders and out of stock items?
6. Please describe the account manager's approach on overseeing the entire operation, acting as an issue escalation catalyst, handling customer complaints, resolving problems, proactively addressing cost savings and optimization opportunities, and more importantly, being accountable for the contractor's performance statewide.
7. Describe in detail your dedicated customer representative team in charge of processing orders, receiving payments, scheduling delivery, sending invoices, and creating monthly reports. Include your proposed number of dedicated representatives, their hours of operation, and their relative experience with Laboratory supplies. How does this team intend to deliver high customer satisfaction ratings? Will this team be available outside of normal business hours?
8. Describe your company's plan with regard to processing orders, handling payments, sending invoices etc. as described in Section IV-4.
9. Describe the administrative systems that are in place at the company to support all CWOPA reporting requirements described in Section IV-5. Reporting requirements include at a minimum the following fields to be queried at both a line item and summary level: CWOPA agency, order date, item category, manufacturer, manufacturer part number, line item description, quantity, fixed price, list price, CWOPA % discount, CWOPA delivered price, and purchasing method (PO or p-card). Describe any enhanced reporting capabilities, ad hoc reports as required, capability to deliver reports electronically, direct access to reports through the web site or other database that may be used to administer the contract.
10. Describe your online capabilities. Do you have a website? Can CWOPA order items from the website? How often is your online catalog updated? Describe how you would register and train end users for online ordering.
11. How often is your hardbound catalog updated and when is it published to the public? Describe the depth of your company's complete laboratory supplies catalog. How many SKUs are in the catalog? How often does the content change?
12. CWOPA is fully committed to manage compliance and purchase Laboratory Supplies from the awarded contractor of each lot in order to maximize savings through this new contract. However, the contractor must understand that this is a complex task, and in order to achieve this goal, CWOPA must use all of its resources, ideas, as well as procurement guidelines to ensure 100% utilization of this contract. Therefore, CWOPA is asking that your company describe creative suggestions or a comprehensive plan to help CWOPA maximize utilization of this contract across the participating agencies.



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13. If awarded the contract, will your company actively participate in Quarterly Business Review meetings with CWOPA Commodity Manager and Commodity Specialist to evaluate past performance, address any issues and identify additional cost savings opportunities?
14. Is your company capable of handling and managing proprietary items? If so, describe these services and any costs associated with them.

**Attachment D - Price Submittal**

**Explanation of Workbook:**

This tab for Lot 1 is to assist you with the quoting process.

Completion of this tab for Lot 1 is a requirement of the Price Submittal quoting process.

Categories
1 Core Items (Fixed Pricing)
1a Noncore Items (Percentage Discount of catalog list)

**Please note: If you are quoting the Lab Supplies lot 1 you must enter information on Part I and Part II (all yellow shaded cells). Please check Part III at the bottom of this sheet to see your overall bid on this lot.**

If you are proposing on the exact core item listed, only enter information in Columns I and J. Enter the catalog list price in Column I and your proposed delivered price in Column J.

If you are proposing a substitute enter the catalog list price for your substitute in Column I and your proposed delivered price for the substitute in Column J. Enter specific information on the substitute product you are proposing in Columns K through O.

**Lot 1: Core List Items**

Count	Category	Manufacturer Name	Manufacturer Part Number	Description	Unit of Measure	PKG Size	Estimated Annual Usage	Current Catalog List Price (Per Unit of Measure)	F.O.B. Delivered Price (Per Unit of Measure)	Proposed Substitute Manufacturer	Proposed Substitute Manufacturer Part Number	Proposed Substitute Ordering Unit of Measure	Proposed Substitute Pack Size	Catalog with Page Reference for Substitute Product	Total Catalog List Price Extended Cost	Total F.O.B. Delivered Extended Cost
1	Lot 1	ACROS ORGANICS	206391000	POTASSIUM BROMIDE, 99+%, 100GR	EA	1	22								\$0.00	\$0.00
2	Lot 1	AGILENT	05972-60053	FILMNT ASEMB 5972/5973 MSD	EA	1	44								\$0.00	\$0.00
3	Lot 1	ALLSAFE SERVICES AND MATERIALS	3005069	GOGGLE MRX4 BLUE/CLR FFREE 1PR	EA	1	667								\$0.00	\$0.00
4	Lot 1	ALLTECH ASSOCIATES INC	1422	L-9-CARBOX-11-NOR-9-THC, 100UG	EA	1	80								\$0.00	\$0.00
5	Lot 1	AMEREX CORPORATION	B500	ABC EXTINGUISHER 5#	EA	1	106								\$0.00	\$0.00
6	Lot 1	AMEREX CORPORATION	B456	FIRE EXTINGUISHER ABC 10LB	EA	1	41								\$0.00	\$0.00
7	Lot 1	ANALTECH	21521	SILICA GHLF 10X20CM 250UM	PK	25	48								\$0.00	\$0.00
8	Lot 1	ANDWIN SCIENTIFIC	56614626	ATTTEST BIO INDICATOR	CS	100	15								\$0.00	\$0.00
9	Lot 1	AQUA SOLUTIONS	VUL261	TTL SUSP SOLID STD 100PPM	EA	1	82								\$0.00	\$0.00
10	Lot 1	AQUA SOLUTIONS	ACB149	HEXADECANE/STEARIC ACID 100ML	EA	1	88								\$0.00	\$0.00
11	Lot 1	BARNSTEAD THERMOLYNE CORPORATION	D400499	CARTRIDGE HI CAPACITY D400499	EA	1	19								\$0.00	\$0.00
12	Lot 1	BARNSTEAD THERMOLYNE CORPORATION	D3750	HOLLOW FIBER FILTER .2MIC	EA	1	60								\$0.00	\$0.00
13	Lot 1	BARNSTEAD THERMOLYNE CORPORATION	AY759X1	BIOLOGICAL INDCATOR BOX	PK	5	114								\$0.00	\$0.00
14	Lot 1	BARNSTEAD THERMOLYNE CORPORATION	1160049SH	CERAMIC 7X7 STIRHOTPLATE 120V	EA	1	31								\$0.00	\$0.00
15	Lot 1	BARNSTEAD THERMOLYNE CORPORATION	1151016SHQ	STIRPLATE 4X4 FISHER 120V	EA	1	25								\$0.00	\$0.00
16	Lot 1	BARNSTEAD THERMOLYNE CORPORATION	1001D	MEL-TEMP MELT POINT APPARAT	EA	1	21								\$0.00	\$0.00
17	Lot 1	BARNSTEAD THERMOLYNE CORPORATION	189	CLAMP UTILITY FLAT JAWS W/SLVS	EA	1	79								\$0.00	\$0.00
18	Lot 1	BARNSTEAD THERMOLYNE CORPORATION	155	BURNER FOR NATURAL GAS	EA	1	39								\$0.00	\$0.00
19	Lot 1	BD DIAGNOSTIC SYSTEMS	371120	BLADES,STERILE	CS	50pk,150pk/cs	51								\$0.00	\$0.00
20	Lot 1	BD DIAGNOSTIC SYSTEMS	367925	FL/OX PLUS HEMOGARD 6ML 13X100	CS	1000	29								\$0.00	\$0.00
21	Lot 1	BD DIAGNOSTIC SYSTEMS	366381	VACUTAINER,STER 3ML PK100	CS	1000	27								\$0.00	\$0.00
22	Lot 1	BD DIAGNOSTIC SYSTEMS	353910	PLATE,TC 96WELL	CS	50	47								\$0.00	\$0.00
23	Lot 1	BD DIAGNOSTIC SYSTEMS	352018	CULTURE TUBE 17X100MM	CS	1000	60								\$0.00	\$0.00
24	Lot 1	BD DIAGNOSTIC SYSTEMS	351029	PETRI DISH STRL 100X15MM	CS	500	40								\$0.00	\$0.00
25	Lot 1	BD DIAGNOSTIC SYSTEMS	351001	PETRI DISH OPTILUX	CS	500	16								\$0.00	\$0.00
26	Lot 1	BD DIAGNOSTIC SYSTEMS	275005	RPR CARD TEST KIT#110(500TEST)	PK	500	48								\$0.00	\$0.00
27	Lot 1	BD DIAGNOSTIC SYSTEMS	237500	BRAIN HEART INFUSION 500G	EA	1	37								\$0.00	\$0.00
28	Lot 1	BD DIAGNOSTIC SYSTEMS	231321	PENICILLIN 10 UNITS	PK	10	22								\$0.00	\$0.00
29	Lot 1	BD DIAGNOSTIC SYSTEMS	231319	OXACILLIN 1MCG	PK	10	23								\$0.00	\$0.00
30	Lot 1	BD DIAGNOSTIC SYSTEMS	231264	AMPICILLIN 10MCG	PK	10	26								\$0.00	\$0.00
31	Lot 1	BD DIAGNOSTIC SYSTEMS	228306	PROMPT INOCULATION SYSTEM	PK	60	22								\$0.00	\$0.00
32	Lot 1	BD DIAGNOSTIC SYSTEMS	222233	HERROLDS AGAR+ANV WITH MYCRO J	CS	100	497								\$0.00	\$0.00
33	Lot 1	BD DIAGNOSTIC SYSTEMS	212408	V-C-N-T INHIBITOR 10ML	PK	10	25								\$0.00	\$0.00
34	Lot 1	BD DIAGNOSTIC SYSTEMS	211876	ISOVITALEX ENRICHMENTPK-5X10ML	PK	5	60								\$0.00	\$0.00
35	Lot 1	BD DIAGNOSTIC SYSTEMS	408531	LUER-LOK CAPS,STRL SGL USE	CS	50	26								\$0.00	\$0.00
36	Lot 1	BD DIAGNOSTIC SYSTEMS	226306	BBL PROMPT SYSTM	PK	60	21								\$0.00	\$0.00
37	Lot 1	BD DIAGNOSTIC SYSTEMS	221995	GC LEC PLATES JEMBEK	PK	10	119								\$0.00	\$0.00
38	Lot 1	BD DIAGNOSTIC SYSTEMS	212539	GRAM STAIN SET W/STAB, IODINE	EA	1	52								\$0.00	\$0.00
39	Lot 1	BD DIAGNOSTIC SYSTEMS	212408	VCNT INHIBITOR	PK	10	20								\$0.00	\$0.00
40	Lot 1	BD DIAGNOSTIC SYSTEMS	211832	ENTEROTUBE II	PK	25	39								\$0.00	\$0.00
41	Lot 1	BD DIAGNOSTIC SYSTEMS	221261	TRYPT SOY AGR W/5% BLD	PK	100	16								\$0.00	\$0.00
42	Lot 1	BD DIAGNOSTIC SYSTEMS	274920	M ENDO BROTH MF 100G	EA	1	28								\$0.00	\$0.00
43	Lot 1	BD DIAGNOSTIC SYSTEMS	224150	LAURYL TRYPTOSE BROTH 500G	EA	1	28								\$0.00	\$0.00
44	Lot 1	BD VACUTAINER LABWARE MEDICAL	367285	BLD COLL SFTY 12' 25GX3/4 50PK	CS	50pk,200pk/cs	29								\$0.00	\$0.00
45	Lot 1	BD VACUTAINER LABWARE MEDICAL	366434	VAC TUBE RED 5ML	CS	100pk,1000pk/cs	22								\$0.00	\$0.00
46	Lot 1	BD VACUTAINER LABWARE MEDICAL	365971	MICRO W/LITHIUM HERAPIN	PK	50	66								\$0.00	\$0.00

47	Lot 1	BD VACUTAINER LABWARE MEDICAL	352098	TUBE CONIC 50ML W/RACK	CS	500	24										\$0.00	\$0.00	
48	Lot 1	BD VACUTAINER LABWARE MEDICAL	352096	TUBE PP CONICAL 15ML	CS	500	36											\$0.00	\$0.00
49	Lot 1	BD VACUTAINER LABWARE MEDICAL	352018	14MLTBE PP17X100/STR	CS	1000	220											\$0.00	\$0.00
50	Lot 1	BD VACUTAINER LABWARE MEDICAL	351029	PETRI DISHES 100X15MM	CS	500	106											\$0.00	\$0.00
51	Lot 1	BD VACUTAINER LABWARE MEDICAL	351007	PETRI DISH 60X15MM	CS	500	45											\$0.00	\$0.00
52	Lot 1	BD VACUTAINER LABWARE MEDICAL	351006	PETRI DISH 50X9MM	CS	500	23											\$0.00	\$0.00
53	Lot 1	BD VACUTAINER LABWARE MEDICAL	309604	LUER-LOK SYR ONLY 10CC	CS	100pk,400pk/cs	25											\$0.00	\$0.00
54	Lot 1	BD VACUTAINER LABWARE MEDICAL	366581	MCR TAINER GRN GENI LNCT	PK	200	10											\$0.00	\$0.00
55	Lot 1	BD VACUTAINER LABWARE MEDICAL	351001	DISH OPTILUX 100X15MM	CS	500	10											\$0.00	\$0.00
56	Lot 1	BD VACUTAINER LABWARE MEDICAL	309635	SYRINGE/NDL 20G 1-1/2"	CS	100	10											\$0.00	\$0.00
57	Lot 1	BEL ART PRODUCTS	187503001	TT RACK 72 HOLE 13MM BLUE	EA	1	85											\$0.00	\$0.00
58	Lot 1	BEST MANUFACTURING GROUP LLC	11375804M	LABCOAT 80/20 USX KNCF WH-M	EA	1	118											\$0.00	\$0.00
59	Lot 1	BEST MANUFACTURING GROUP LLC	11375804S	LABCOAT 80/20 USX KNCF WH-S	EA	1	83											\$0.00	\$0.00
60	Lot 1	BEST MANUFACTURING GROUP LLC	11375804L	LABCOAT 80/20 USX KNCF WH-L	EA	1	76											\$0.00	\$0.00
61	Lot 1	BOEKEL INDUSTRIES INC	19090 002EMD	FISHER MINI LAB JACK 4X4"	EA	1	24											\$0.00	\$0.00
62	Lot 1	CABELAS INC	512909/PEMA	SLUMBERJACK COT	EA	1	100											\$0.00	\$0.00
63	Lot 1	CAPITOL VIAL	04HP83HCPW/S	COLIFORM WATER TEST CONT	CS	200	29											\$0.00	\$0.00
64	Lot 1	CARDINAL HEALTH CORP	8848A	GLVE LATEX PF LG 100PK	PK	100	122											\$0.00	\$0.00
65	Lot 1	CENTENNIAL PRODUCTS INC	BBIS-50-CF	BODY BG CF STR Z 22X30 WH	CS	24	22											\$0.00	\$0.00
66	Lot 1	CENTENNIAL PRODUCTS INC	BBDE-50-CF	BODY BG CF ENV Z 36X96 WH	CS	24	16											\$0.00	\$0.00
67	Lot 1	CENTENNIAL PRODUCTS INC	BBOS-50-CF	BODY BG CF STR Z 36X60 WH	CS	24	16											\$0.00	\$0.00
68	Lot 1	CHASE SCIENTIFIC GLASS	SB46-0040	VIALS, AMBER 40ML SEPTA	CS	144	15											\$0.00	\$0.00
69	Lot 1	CHASE SCIENTIFIC GLASS	C226-0020	VIAL W/CLOS CS-72 20ML	CS	72	22											\$0.00	\$0.00
70	Lot 1	CHASE SCIENTIFIC GLASS	G346-0040	SEP/GRD AMB 300 SER .125	CS	72	7											\$0.00	\$0.00
71	Lot 1	CHASE SCIENTIFIC GLASS	S346-0040	VIAL CERTIFIED AMB 40ML	CS	72	64											\$0.00	\$0.00
72	Lot 1	CHASE SCIENTIFIC GLASS	S246-0060	AMB BRO VL W/SPT 200SER	CS	72	18											\$0.00	\$0.00
73	Lot 1	CHASE SCIENTIFIC GLASS	S246-0040	VIAL EPA CLN W/SEP 40ML	CS	72	62											\$0.00	\$0.00
74	Lot 1	CHASE SCIENTIFIC GLASS	S136-0040	VIAL W/SEPTA CLEAR 40ML	CS	72	42											\$0.00	\$0.00
75	Lot 1	CHASE SCIENTIFIC GLASS	63B13-678-20D	PIPET DISP 9 IN	CS	1440	22											\$0.00	\$0.00
76	Lot 1	CHASE SCIENTIFIC GLASS	63A13-678-20B	PIPET DISP 5 3/4 IN	CS	1440	113											\$0.00	\$0.00
77	Lot 1	CHASE SCIENTIFIC GLASS	60T12150B-PL	25X150 BOTO DCT/PRINTED LINES	EA	1	370											\$0.00	\$0.00
78	Lot 1	CHASE SCIENTIFIC GLASS	60G14-961-31	TUBE CULT DSP 16X150MM	CS	1000	27											\$0.00	\$0.00
79	Lot 1	CHASE SCIENTIFIC GLASS	60C14-961-27	TUBE CULT DSP 13X100MM	CS	1000	55											\$0.00	\$0.00
80	Lot 1	CHASE SCIENTIFIC GLASS	60B14-961-26	CULT TUBE DISP 12X75MM	CS	1000	81											\$0.00	\$0.00
81	Lot 1	CHASE SCIENTIFIC GLASS	60A14-961-25	TUBE CULT DSP 10X75MM	CS	1000	72											\$0.00	\$0.00
82	Lot 1	CHASE SCIENTIFIC GLASS	349-1000	BOTTLE CERT/EPA 1-LITER	CS	12	40											\$0.00	\$0.00
83	Lot 1	CHASE SCIENTIFIC GLASS	319-0125	BOTTLE POLY B/R 4OZ	CS	48	78											\$0.00	\$0.00
84	Lot 1	CHASE SCIENTIFIC GLASS	288-0022	SEPTA PTFE-SIL CLN 22MM	CS	24	448											\$0.00	\$0.00
85	Lot 1	CHASE SCIENTIFIC GLASS	63A13-678-20A	PIPET DISP 5 3/4 IN	CS	720	26											\$0.00	\$0.00
86	Lot 1	CHASE SCIENTIFIC GLASS	SB46-0040	VIAL,40ML,AMB BORO.125"	CS	144	9											\$0.00	\$0.00
87	Lot 1	CHASE SCIENTIFIC GLASS	63B13-678-20C	PIPET DISP 9 IN	CS	720	20											\$0.00	\$0.00
88	Lot 1	CHOLESTECH CORPORATION	10-988	CASSETTES TC/GLUCOSE	PK	10	124											\$0.00	\$0.00
89	Lot 1	CHOLESTECH CORPORATION	10-983	CONTROLS LVL1 LVL2 3VIAL	EA	1	30											\$0.00	\$0.00
90	Lot 1	COMPLETE ENVIRONMENTAL PRODUCTS	LP201220YE	20 GAL LAB OVERPACK	EA	1	120											\$0.00	\$0.00
91	Lot 1	COMPLETE ENVIRONMENTAL PRODUCTS	FBP100	OIL HVY WT PAD 17"X19"	PK	100	90											\$0.00	\$0.00
92	Lot 1	COMPLETE ENVIRONMENTAL PRODUCTS	FBB510	FB SORB BOOM OIL 5"X10"	PK	4	33											\$0.00	\$0.00
93	Lot 1	COMPLETE ENVIRONMENTAL PRODUCTS	UQ100P	UNIVERSAL SORBENT PADS	CS	1000	20											\$0.00	\$0.00
94	Lot 1	CON SPACE COMMUNICATIONS INC	30211050	50' CABLE W/ CONNECTORS	EA	1	25											\$0.00	\$0.00
95	Lot 1	COORSTEK INC	60148	CRUCIBLE W/O COVER 25ML	CS	24	7											\$0.00	\$0.00
96	Lot 1	CORNING LIFE SCIENCES GLASS	1700-100	COLIFORM WATER TEST CONT	CS	100	55											\$0.00	\$0.00
97	Lot 1	CORNING LIFE SCIENCES GLASS	4401	CENTRIFUGE TUBE,IND,NS	CS	960	100											\$0.00	\$0.00
98	Lot 1	CORNING LIFE SCIENCES GLASS	6795-420 EMW	CORNING STR/HOTPL 5/M1X7/M1	EA	1	34											\$0.00	\$0.00
99	Lot 1	CORNING LIFE SCIENCES GLASS	6795-220	STR/HOT PLT PC220 4X5"120V	CS	1	36											\$0.00	\$0.00
100	Lot 1	CORNING LIFE SCIENCES GLASS	2948-75X25	SLD 75X25MM FR 1 SIDE 144/GR	CS	1440	15											\$0.00	\$0.00
101	Lot 1	CORNING LIFE SCIENCES GLASS	1700-100	COLIFORM TST VIAL 65X120	CS	100	75											\$0.00	\$0.00
102	Lot 1	CORNING LIFE SCIENCES GLASS	13180-100	DISH EVAPORATING 100ML	CS	8	20											\$0.00	\$0.00
103	Lot 1	CORNING LIFE SCIENCES PLASTIC	431263	FB50MLTBE PP/FLAT/GRD/S	CS	500	50											\$0.00	\$0.00
104	Lot 1	CORNING LIFE SCIENCES PLASTIC	431033	PIPET 50X1/2ML IND WRAP	CS	100	21											\$0.00	\$0.00
105	Lot 1	CORNING LIFE SCIENCES PLASTIC	431032	PIPET 25X2/10ML STERL	CS	200	44											\$0.00	\$0.00
106	Lot 1	CORNING LIFE SCIENCES PLASTIC	431031	PIPET SER STL 10X1/10ML	CS	200	109											\$0.00	\$0.00
107	Lot 1	CORNING LIFE SCIENCES PLASTIC	431030	PIPET SER STL 5X1/10ML	CS	200	34											\$0.00	\$0.00
108	Lot 1	CORNING LIFE SCIENCES PLASTIC	430720	FLASK 75CM2 CANTED NECK	CS	100	22											\$0.00	\$0.00
109	Lot 1	CORNING LIFE SCIENCES PLASTIC	430181	BEAKER LIDS	CS	500	16											\$0.00	\$0.00
110	Lot 1	CORNING LIFE SCIENCES PLASTIC	430180	BEAKER 250ML W/O LID	CS	500	20											\$0.00	\$0.00
111	Lot 1	CORNING LIFE SCIENCES PLASTIC	430168	FLASK 25CM2 CANTED NECK	CS	500	22											\$0.00	\$0.00
112	Lot 1	CORNING LIFE SCIENCES PLASTIC	430043	CENT TBE ST PP RK 50ML	CS	500	31											\$0.00	\$0.00
113	Lot 1	CORNING LIFE SCIENCES PLASTIC	4401	C-TB IND N/S BK	CS	960	200											\$0.00	\$0.00
114	Lot 1	CORNING LIFE SCIENCES PLASTIC	4340	PIPET SER DSP 10X1/10ML	CS	200	21											\$0.00	\$0.00



184	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPX3P-1GAL	XYLENES HIST GRD 4L	CS	4	26									\$0.00	\$0.00
185	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPW7-4	WATER OPTIMA 4L	CS	4	19									\$0.00	\$0.00
186	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPT341-20	TRICHLOROETHYLENE CR ACS 20L	EA	1	60									\$0.00	\$0.00
187	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPSB116-500	BUFFER SOL PH 10.00 CERT 500ML	CS	6	37									\$0.00	\$0.00
188	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPSB115-500	BUFFER COLRD BLUE PH 10 500ML	CS	6	57									\$0.00	\$0.00
189	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPSB108-1	BUFFER SOL PH 7.00 CERTIF 1L	CS	6	23									\$0.00	\$0.00
190	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPSB107-500	BUFFER CLRD YEL PH 7.00 500ML	CS	6	76									\$0.00	\$0.00
191	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPSB101-500	BUFFER COLRD RED PH 4.00 500ML	CS	6	46									\$0.00	\$0.00
192	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPH303-4	HEXANE OPTIMA GRADE 4L	CS	4	22									\$0.00	\$0.00
193	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPD154-4	METHYLENE CHLDE GC RESOLV 4L	CS	4	41									\$0.00	\$0.00
194	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPA996-4	ACETONITRILE OPTIMA GRADE 4L	CS	4	23									\$0.00	\$0.00
195	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPA929-4	ACETONE OPTIMA GRADE 4L	CS	4	19									\$0.00	\$0.00
196	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPA454-4	METHANOL OPTIMA GRADE 4L	CS	4	16									\$0.00	\$0.00
197	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPA452-4	METHANOL CERT ACS/HPLC 4L	CS	4	21									\$0.00	\$0.00
198	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPA412-4	METHANOL CERTIFIED ACS 4L	CS	4	21									\$0.00	\$0.00
199	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPA407-20	ETHYL ALCOHOL DENATURED 20L	EA	1	34									\$0.00	\$0.00
200	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPA18SK-4	ACETONE ACS SAFE-COTE 4L	EA	4	21									\$0.00	\$0.00
201	Lot 1	FISHER SCIENTIFIC PROD FAIRLAWN	BPA16S-20	ACETONE HISTO GRADE 20L SAFTIN	EA	1	48									\$0.00	\$0.00
202	Lot 1	GE OSMONICS INC	E04WG047S1	MIXESTR .4 45 STGR	PK	200	21									\$0.00	\$0.00
206	Lot 1	HARDIGG INDUSTRIES INC	AL36201704AC	STORAGE CASES	EA	1	16									\$0.00	\$0.00
207	Lot 1	HARDY DIAGNOSTICS	D699	DILU-LOK PHOS BFR WM99ML	CS	50	128									\$0.00	\$0.00
208	Lot 1	HIGH FIVE PRODUCTS INC	19041189E	Glove, VINYL EXAM LP XL	CS	100bx, 10bx/cs	42									\$0.00	\$0.00
209	Lot 1	HIGH FIVE PRODUCTS INC	113945C	Glove,FB GLV LTX PF AMBI LG	CS	100bx, 10bx/cs	42									\$0.00	\$0.00
210	Lot 1	HIGH FIVE PRODUCTS INC	113945B	Glove,FB GLV LTX PF AMBI MED	CS	100bx, 10bx/cs	53									\$0.00	\$0.00
211	Lot 1	HIGH FIVE PRODUCTS INC	113945A	Glove,FB GLV LTX PF AMBI SM	CS	100bx, 10bx/cs	53									\$0.00	\$0.00
212	Lot 1	HIGH FIVE PRODUCTS INC	113944C	Glove,FB GLV LTX EXAM LP L	CS	100bx, 10bx/cs	24									\$0.00	\$0.00
213	Lot 1	HIGH FIVE PRODUCTS INC	19041190C	Glove,FB GLV VINYL EXAM PF MD	CS	100bx, 10bx/cs	14									\$0.00	\$0.00
214	Lot 1	HIGH FIVE PRODUCTS INC	113944B	Glove,FB GLV LTX EXAM LP M	CS	100bx, 10bx/cs	7									\$0.00	\$0.00
215	Lot 1	HIGH FIVE PRODUCTS INC	191301597D	FB NITRILE GLV PF LF	PK	100	63									\$0.00	\$0.00
216	Lot 1	HORIBA INSTRUMENTS INC	100690	SOLVENT IN 1.5 KG BOTTLE	EA	1	22									\$0.00	\$0.00
217	Lot 1	HUMBOLDT MANUFACTURING COMPANY	H-3195	FREEZE-THAW SPECIMEN MOLD	EA	1	22									\$0.00	\$0.00
218	Lot 1	INTEC INDUSTRIES INC	4201-F	FACE SHIELD DISP.	CS	100	18									\$0.00	\$0.00
219	Lot 1	INTERNATIONAL LABORATORY SUPPLY LTD	P 210	POLYSEED-NX CAPSULES	PK	50	23									\$0.00	\$0.00
220	Lot 1	INTERNATIONAL LABORATORY SUPPLY LTD	P 110	POLYSEED CAPSULES	PK	50	54									\$0.00	\$0.00
221	Lot 1	INTERNATIONAL MEDCOM	RADALERT50	MONITOR RADIATION RADALERT	EA	1	42									\$0.00	\$0.00
222	Lot 1	ITW-MINIGRIP ZIP-PAK	SBL2R69B	BAG,LABGRD SPEC BAG 6X9	CS	1000	20									\$0.00	\$0.00
223	Lot 1	JT BAKER ANALYTICAL	R164-01	METHYLTHYMOL BLUE, BAKE 5GM	EA	1	19									\$0.00	\$0.00
224	Lot 1	KENDALL HEALTHCARE PRODUCTS CO	5100110STR	LOOP/NEEDLE INOCLTN 10UL	CS	500	24									\$0.00	\$0.00
225	Lot 1	KENDALL HEALTHCARE PRODUCTS CO	8881513231	3CC COMB 22X1"	CS	1000	19									\$0.00	\$0.00
226	Lot 1	KENDALL HEALTHCARE PRODUCTS CO	8881352788	BCS GRA 16X100 10ML PO+F	CS	1000	34									\$0.00	\$0.00
227	Lot 1	KENDALL HEALTHCARE PRODUCTS CO	8889207117	CONTAINR NSTL BULK 4OZ	CS	500	42									\$0.00	\$0.00
228	Lot 1	KENDALL HEALTHCARE PRODUCTS CO	8881301215	MONOJECT RED GLYCRN 3ML	CS	1000	21									\$0.00	\$0.00
229	Lot 1	KIMBERLY CLARK AWAY FROM HOME DIVISION	41412-50	WYPALLX70 WRKHRSE POPUPBX	CS	10	18									\$0.00	\$0.00
230	Lot 1	KIMBERLY CLARK AWAY FROM HOME DIVISION	34256	KIMWIPE EX-L 15"x17" 140/PK	CS	21000	17									\$0.00	\$0.00
231	Lot 1	KIMBERLY CLARK AWAY FROM HOME DIVISION	34155	KIMWIPE SML 4-1/2X8-1/2	PK	280	489									\$0.00	\$0.00
232	Lot 1	KIMBERLY CLARK CORPORATION	58274	GLV XL SFSKN HT PF LTX 90PK	CS	90bx, 10bx/cs	30									\$0.00	\$0.00
233	Lot 1	KIMBERLY CLARK CORPORATION	10030	LAB COAT BLU SMALL 30-34	CS	25	12									\$0.00	\$0.00
234	Lot 1	KIMBLE GLASS INC	FS73800 15415	CAP PHENOLIC 15-415	CS	1000	25									\$0.00	\$0.00
235	Lot 1	KIMBLE GLASS INC	FS72115 25210	PIPET SHORTY 25ML IND	CS	200	20									\$0.00	\$0.00
236	Lot 1	KIMBLE GLASS INC	FS72105 5110	PIPET STL 5X1/10ML	CS	500	15									\$0.00	\$0.00
237	Lot 1	KIMBLE GLASS INC	FS72105 10110	PIPET STL 10X1/10ML	CS	500	28									\$0.00	\$0.00
238	Lot 1	KIMBLE GLASS INC	FS58515 20	VIAL SCIN 20ML PE W/CL	CS	500	23									\$0.00	\$0.00
239	Lot 1	KIMBLE GLASS INC	73790 10	CENT TUBE DSP PLN 10ML	CS	125	214									\$0.00	\$0.00
240	Lot 1	KIMBLE GLASS INC	73785 10	CENTRIFUG TBE 10ML DSP	CS	125	25									\$0.00	\$0.00
241	Lot 1	KIMBLE GLASS INC	73750M 100	CUL TUBE BOR SC 16X125	CS	1000	19									\$0.00	\$0.00
242	Lot 1	KIMBLE GLASS INC	73750 20150	TUBE CULT DSP 20X150MM	CS	500	21									\$0.00	\$0.00
243	Lot 1	KIMBLE GLASS INC	73500 16100	16X100 BOROSIL DCT	CS	1000	149									\$0.00	\$0.00
244	Lot 1	KIMBLE GLASS INC	45201 10	CENTRIF TBE GR STPR 10ML	CS	6	18									\$0.00	\$0.00
245	Lot 1	KIMBLE GLASS INC	17021V 50	BURET 3PC VALUEWARE 50ML	EA	1	41									\$0.00	\$0.00
246	Lot 1	KIMBLE GLASSWARE INC	7375016125	TUBE,CULTURE 16X125	CS	1000	16									\$0.00	\$0.00
247	Lot 1	KISHIGO	3711	INCIDNT COMMD WHITE CL POUCH	EA	1	800									\$0.00	\$0.00
248	Lot 1	KISHIGO	3710	INCIDNT COMMD YELLO CL POUCH	EA	1	1100									\$0.00	\$0.00
249	Lot 1	KISHIGO	3708	INCIDNT COMMD VEST RED CL POUCH	EA	1	139									\$0.00	\$0.00
250	Lot 1	KONTES GLASS COMPANY	746220-0000	MICRO KIT 14/10 BASIC	EA	1	30									\$0.00	\$0.00
251	Lot 1	KORD PRODUCTS LTD	08 757 14G	FB PETRI DISH MEDIA	CS	500	31									\$0.00	\$0.00
252	Lot 1	KORD PRODUCTS LTD	08 757 13	PETRI DISH 100X15 BEV	CS	500	30									\$0.00	\$0.00
253	Lot 1	KORD PRODUCTS LTD	08 757 12	PETRI DISH 100X15MM	CS	500	193									\$0.00	\$0.00
254	Lot 1	LAB SAFETY SUPPLY INC	22020	BIO-HAZARD BUCKET	EA	1	360									\$0.00	\$0.00











462	Lot 1	WHEATON SCIENCE PRODUCTS INC	W014367	BTL LDPE DROPPING 2OZ	CS	48	13											\$0.00	\$0.00	
463	Lot 1	WS TYLER INC	4549	SIEVE BRASS 8IN 200MSH US#200	EA	1	46												\$0.00	\$0.00
464	Lot 1	WS TYLER INC	4529	SIEVE BRASS 8IN 8MESH US #8	EA	1	38												\$0.00	\$0.00
465	Lot 1	WS TYLER INC	4525	SIEVE BRASS 8IN 4MESH US #4	EA	1	33												\$0.00	\$0.00
466	Lot 1	WS TYLER INC	4537	SIEVE BRASS 8IN 28MESH US #30	EA	1	29												\$0.00	\$0.00
467	Lot 1	WS TYLER INC	4542	SIEVE BRASS 8IN 60MESH US #60	EA	1	12												\$0.00	\$0.00
468	Lot 1	YELLOW SPRINGS INSTRUMENT CO	5906	CAP MEMBRANE KIT: 6 MEMBRANES	EA	1	55												\$0.00	\$0.00
469	Lot 1	YELLOW SPRINGS INSTRUMENT COMPANY INC	5906	CAP MEMBRANE KIT	EA	1	153												\$0.00	\$0.00
																		<b>CATALOG LIST TOTAL</b>	<b>FOB DELIVERED TOTAL</b>	
																		<b>TOTALS</b>	<b>Enter a bid for each item listed</b>	<b>Enter a bid for each item listed</b>
<b>Lot 1: Core Items - Fixed Price</b>																				
<b>TOTAL CATALOG LIST PRICE:</b> For Core Items			<b>Enter a bid for each item listed</b>																	
<b>TOTAL F.O.B. DELIVERED PRICE:</b> For Core Items			<b>Enter a bid for each item listed</b>																	
<b>Lot 1a: Non Core Items - Percentage Discount off Catalog List Price</b>																				
<b>For Lot 1a: Manually enter your % Discount Off Catalog List Price that will be Applied To All "Other" Lab Supply items NOT Listed. The % Discount Off Cannot Be Greater Than the Average % off Catalog List Price Calculated Above.</b>																				
<b>Participation Rebate Incentive Program:</b>																				
<b>Check appropriate response:</b>																				
Contractor will participate in Rebate Incentive Program			(Yes/No)																	
<b>First Year Incentive:</b>																				
Contractor may issue a rebate of _____% based upon CWOPA's total purchase volume at net price when thresholds of _____ \$ are obtained.									(%)		(\$)									
<b>Second Year Incentive:</b>																				
Contractor may issue a rebate of _____% based upon CWOPA's total purchase volume at net price when thresholds of _____ \$ are obtained.									(%)		(\$)									
<b>Third Year Incentive:</b>																				
Contractor may issue a rebate of _____% based upon CWOPA's total purchase volume at net price when thresholds of _____ \$ are obtained.									(%)		(\$)									
<b>Fourth Year Incentive:</b>																				
Contractor may issue a rebate of _____% based upon CWOPA's total purchase volume at net price when thresholds of _____ \$ are obtained.									(%)		(\$)									
<b>Fifth Year Incentive:</b>																				
Contractor may issue a rebate of _____% based upon CWOPA's total purchase volume at net price when thresholds of _____ \$ are obtained.									(%)		(\$)									
At the conclusion of twelve (12) months from the contract inception date, the contractor will submit sales data that supports the results against incentive criteria and issues one rebate check to CWOPA. The rebate will be issued to DGS upon approval by both parties within thirty (30) days of notification.																				

## FINAL - Attachment E - PA County List

County Code	County Name
1	ADAMS
2	ALLEGHENY
3	ARMSTRONG
4	BEAVER
5	BEDFORD
6	BERKS
7	BLAIR
8	BRADFORD
9	BUCKS
10	BUTLER
11	CAMBRIA
12	CAMERON
13	CARBON
14	CENTRE
15	CHESTER
16	CLARION
17	CLEARFIELD
18	CLINTON
19	COLUMBIA
20	CRAWFORD
21	CUMBERLAND
22	DAUPHIN
23	DELAWARE
24	ELK
25	ERIE
26	FAYETTE
27	FOREST
28	FRANKLIN
29	FULTON
30	GREENE
31	HUNTINGDON
32	INDIANA
33	JEFFERSON
34	JUNIATA
35	LACKAWANNA
36	LANCASTER
37	LAWRENCE
38	LEBANON
39	LEHIGH
40	LUZERNE
41	LYCOMING
42	MCKEAN
43	MERCER
44	MIFFLIN
45	MONROE
46	MONTGOMERY
47	MONTOUR

## FINAL - Attachment E - PA County List

<b>County Code</b>	<b>County Name</b>
48	NORTHAMPTON
49	NORTHUMBERLAND
50	PERRY
51	PHILADELPHIA
52	PIKE
53	POTTER
54	SCHUYLKILL
55	SNYDER
56	SOMERSET
57	SULLIVAN
58	SUSQUEHANNA
59	TIOGA
60	UNION
61	VENANGO
62	WARREN
63	WASHINGTON
64	WAYNE
65	WESTMORELAND
66	WYOMING
67	YORK

## RECIPROCAL LIMITATIONS ACT REQUIREMENTS

Please Complete Applicable Portion of Pages 3 & 4 and Return with Bid.

NOTE: These Requirements Do Not Apply To Bids Under \$10,000.00

### I. REQUIREMENTS

**A.** The Reciprocal Limitations Act requires the **Commonwealth** to give preference to those bidders offering supplies produced, manufactured, mined or grown in Pennsylvania as against those bidders offering supplies produced, manufactured, mined or grown in any state that gives or requires a preference to supplies produced, manufactured, mined or grown in that state. The amount of the preference shall be equal to the amount of the preference applied by the other state for that particular supply.

The following is a list of states which have been found by the Department of General Services to have applied a preference for in-state supplies and the amount of the preference:

STATE	PREFERENCE
1. Alaska	7% (applies only to timber, lumber, and manufactured lumber products originating in the state)
2. Arizona	5% (construction materials produced or manufactured in the state only)
3. Hawaii	10%
4. Illinois	10% for coal only
5. Iowa	5% for coal only
6. Louisiana	4% meat and meat products
	4% catfish
	10% milk & dairy products
	10% steel rolled in Louisiana
	7% all other products
7. Montana	5% for residents *
	3% for non-residents*
	*offering in-state goods, supplies, equipment and materials
8. New Mexico	5%
9. New York	3% for purchase of food only
10. Oklahoma	5%
11. Virginia	4% for coal only
12. Washington	5% (fuels mined or produced in the state only)
13. Wyoming	5%

**B.** The Reciprocal Limitations Act requires the **Commonwealth** to give preference to those bidders offering printing performed in Pennsylvania as against those bidders offering printing performed in any state that gives or requires a preference to printing performed in that state. The amount of the preference shall be equal to the amount of the preference applied by the other state for that particular category of printing.

The following is a list of states which have been found by the Department of General Services to have applied a preference for in-state printing and the amount of the preference:

STATE	PREFERENCE
1. Hawaii	15%
2. Idaho	10%
3. Louisiana	3%
4. Montana	8%
5. New Mexico	5%
6. Wyoming	10%

**C.** The Reciprocal Limitations Act, also requires the **Commonwealth** to give resident bidders a preference against a nonresident bidder from any state that gives or requires a preference to bidders from that state. The amount of the preference shall be equal to the amount of the preference applied by the state of the nonresident bidder. The following is a list of the states which have been found by the Department of General Services to have applied a preference for in-state bidders and the amount of the preference:

STATE	PREFERENCE
1. Alaska	5%(supplies only)
2. Arizona	5%(construction materials from Arizona resident dealers only)
3. California	5%(for supply contracts only in excess of \$100,000.00)

- |                   |   |
|-------------------|---|
| 4. Connecticut    | 10%(for supplies only)  |
| 5. Montana        | 3%  |
| 6. New Mexico     | 5%(for supplies only)   |
| 7. South Carolina | 2%(under \$2,500,000.00)<br>1%(over \$2,500,000.00)   |
|                   | This preference does not apply to construction contracts nor where the price of a single unit exceeds \$10,000. |
| 8. West Virginia  | 2.5%(for the construction, repair or improvement of any buildings)  |
| 9. Wyoming        | 5%  |

D. The Reciprocal Limitations Act also requires the **Commonwealth** not to specify, use or purchase supplies which are produced, manufactured, mined or grown in any state that prohibits the specification for, use, or purchase of such items in or on its public buildings or other works, when such items are not produced, manufactured, mined or grown in such state. The following is a list of the states which have been found by the Department of General Services to have prohibited the use of out-of-state supplies:

STATE	PROHIBITION
-------	-------------

- |    |              |  |
|----|--------------|--|
| 1. | Alabama      | Only for printing and binding involving "messages of the Governor to the Legislature", all bills, documents and reports ordered by and for the use of the Legislature or either house thereof while in session; all blanks, circulars, notices and forms used in the office of or ordered by the Governor, or by any state official, board, commission, bureau or department, or by the clerks of the supreme court . . ./and other appellate courts/; and all blanks and forms ordered by and for the use of the Senate and Clerk or the House of Representatives, and binding the original records and opinions of the Supreme Court . . ./and other appellate courts/   |
| 2. | Georgia      | Forest products only   |
| 3. | Indiana      | Coal   |
| 4. | Michigan     | Printing   |
| 5. | New Jersey   | For legislative printing and bidders for all of the following items:*<br>automotive parts, farm machinery, stainless steel tableware, kitchen small wares, major household appliances, chain link fence, portable sanitation units, glass, glazier supplies, storage batteries, spark plugs and filters, automotive glass, dental casting, prosthetic devices, pianos, musical instruments, carpet and cushion, shades, upholstery materials and supplies, room air conditioning, electrical supplies, plumbing supplies, hardware supplies, fasteners, lumber, building supplies, audiovisual/video equipment, fire extinguishers, fire hose, motor oils, fuel oil, sporting goods, photographic supplies, police equipment and supplies, venetian blinds, drapes, cheese, fresh fruit and vegetables, ammonia, bleach, pails, cleaning soaps, toilet cleaner, bowl cleaner, sponges, paper towel dispensers, water hose, course paper products, corrections department uniforms fine paper and paper cups. |
| 6. | New Mexico   | Construction   |
| 7. | Ohio         | Only for House and Senate bills, general and local laws, and joint resolutions; the journals and bulletins of the Senate and house of Representatives and reports, communications, and other documents which form part of the journals; reports, communications, and other documents ordered by the General Assembly, or either House, or by the executive department or elective state officers; blanks, circulars, and other work for the use of the executive departments, and elective state officers; and opinions of the Attorney General.   |
| 8. | Rhode Island | Only for food for state institutions.  |

\*If the bid discloses that the bidder is offering to supply one of the above-listed products from the listed state (or in the case of New Jersey, if the bid discloses that the bidder is from New Jersey and it is offering one of the above-listed items), it shall be rejected. Contractors are prohibited from supplying these items from these states.

## II. CALCULATION OF PREFERENCE

In calculating the preference, the amount of a bid submitted by a Pennsylvania bidder shall be reduced by the percentage preference which would be given to a nonresident bidder by its state of residency (as found by the Department of General Services in **Paragraph C** above). Similarly, the amount of a bid offering Pennsylvania goods, supplies, equipment or materials shall be reduced by the percentage preference which would be given to another bidder by the state where the goods, supplies, equipment or materials are produced, manufactured, mined or grown (as found by the Department of General Services in **Paragraphs A and B** above).

THIS FORM MUST BE COMPLETED AND RETURNED WITH THE BID

**III. STATE OF MANUFACTURE**

All bidders must complete the following chart by listing the name of the manufacturer and the state (or foreign country) of manufacture for each item. If the item is domestically produced, the bidder must indicate the state in the United States where the item will be manufactured. **This chart must be completed and submitted with the bid or no later than two (2) business days after notification from the Issuing Office to furnish the information. Failure to complete this chart and provide the required information prior to the expiration of the second business day after notification shall result in the rejection of the bid.**

ITEM NUMBER	NAME OF MANUFACTURER	STATE (OR FOREIGN COUNTRY) OF MANUFACTURE
-------------	----------------------	--

**IV. BIDDER'S RESIDENCY**

A. In determining whether the bidder is a nonresident bidder from a state that gives or requires a preference to bidders from that state, the address given on the first page of this invitation to bid shall be used by the Commonwealth. If that address is incorrect, or if no address is given, the correct address should be provided in the space below:

Correct Address:

---

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B. In order to claim the preference provided under Section I.B., Pennsylvania resident bidders must complete the following or have such information on file with the **Issuing Office**:

1. Address of bidder's bona fide establishment in Pennsylvania at which it was transacting business on the date when bids for this contract/requisition were first solicited:

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2. a. If the bidders is a corporation:

(1) The corporation  is or  is not incorporated under the laws of the Commonwealth of Pennsylvania.

(a) If the bidder is incorporated under the laws of the Commonwealth of Pennsylvania, provide date of incorporation:

---

(b) If the bidder is not incorporated under the laws of the Commonwealth of Pennsylvania, it must have a certificate of authority to do business in the Commonwealth of Pennsylvania from the Pennsylvania Department of State as required by the Pennsylvania Business Corporation Law (15 P.S. §2001). Provide date of issuance of certificate of authority:

---

(2) The corporation  is or  is not conducting business in Pennsylvania under an assumed or fictitious name. If the bidder is conducting business under an assumed or fictitious name, it must register the fictitious name with the Secretary of the Commonwealth and the office of the prothonotary of the county wherein the registered office of such corporation is located as required by the Fictitious Corporate Name Act, as amended 15 P.S. §51 et seq. Corporate bidders conducting business under an assumed or fictitious name must provide date of registry of the assumed or fictitious name:

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b. If the bidder is a partnership:

(1) The partnership  is or  is not conducting business in Pennsylvania under an assumed or fictitious name. If the bidder is conducting business under an assumed or fictitious name, it must file with the Secretary of the Commonwealth and the office of the prothonotary the county wherein the principal place of business is located as required by the Fictitious Name Act of May 24, 1945, P.L. 967, as amended 54 P.S. §28.1. Partnerships conducting business under an assumed or fictitious name must provide the date of filing of the assumed or fictitious name with the Secretary of the Commonwealth:

---

---

(2) The partnership  is or  is not a limited partnership formed under the laws of any jurisdiction other than the Commonwealth of Pennsylvania. If the bidder is an Out-of-state limited partnership, it must register with the Pennsylvania Department of State as required by the Act of July 10, 1981, P.L. 237, as amended, 59 Pa. C.S.A. §503. Out-of-state limited partnerships must provide the date of registry with the Pennsylvania Department of State:

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c. If the bidder is an individual:

He or she  is or  is not conducting business under an assumed or fictitious name. If the bidder is conducting business under an assumed or fictitious name, he or she must file with the Secretary of the Commonwealth and the office of the prothonotary in the county wherein the principal place of business is located as required by the Fictitious Name Act of May 24, 1945, P.L. 967, as amended, 54 P.S. §28.1. Individuals conducting business under an assumed or fictitious name must provide the date of filing of the assumed or fictitious name with the Secretary of the Commonwealth:

---

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# Open Catalog Interface (OCI)



**Release 4.0**





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## Icons in Body Text

Icon	Meaning
	Caution
	Example
	Note
	Recommendation
	Syntax

Additional icons are used in SAP Library documentation to help you identify different types of information at a glance. For more information, see *Help on Help → General Information Classes and Information Classes for Business Information Warehouse* on the first page of the any version of *SAP Library*.

## Typographic Conventions

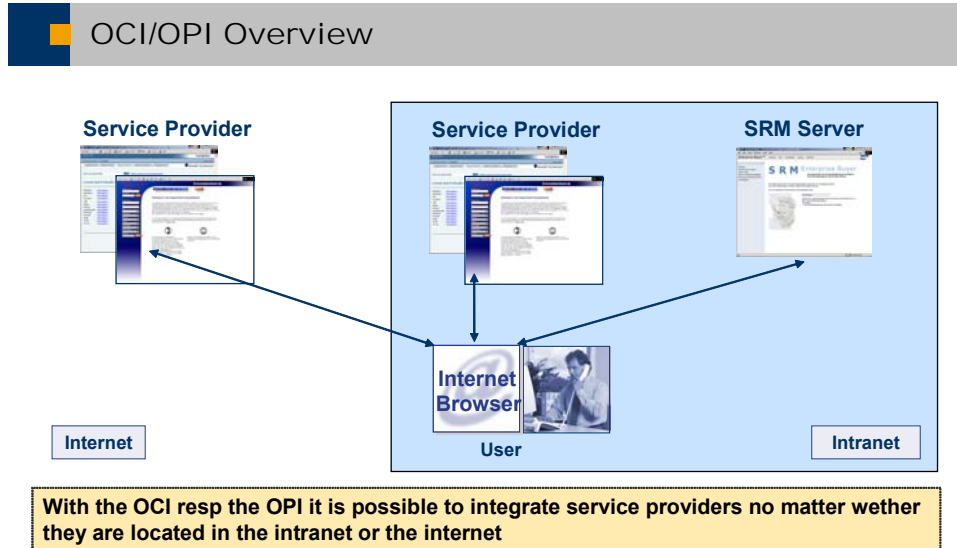
Type Style	Description
<i>Example text</i>	Words or characters quoted from the screen. These include field names, screen titles, pushbuttons labels, menu names, menu paths, and menu options.  Cross-references to other documentation.
<b>Example text</b>	Emphasized words or phrases in body text, graphic titles, and table titles.
EXAMPLE TEXT	Technical names of system objects. These include report names, program names, transaction codes, table names, and key concepts of a programming language when they are surrounded by body text, for example, SELECT and INCLUDE.
Example text	Output on the screen. This includes file and directory names and their paths, messages, names of variables and parameters, source text, and names of installation, upgrade and database tools.
<b>Example text</b>	Exact user entry. These are words or characters that you enter in the system exactly as they appear in the documentation.
<Example text>	Variable user entry. Angle brackets indicate that you replace these words and characters with appropriate entries to make entries in the system.
EXAMPLE TEXT	Keys on the keyboard, for example, F2 or ENTER.

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## 2 Introduction

The *Open Catalog Interface (OCI)* incorporates external product catalogs into *SRM Server* applications. This way, data that is required in order to create shopping cart items in the *SRM Server* can be transferred directly from the external catalog to the *SRM Server* application. The interface uses the transfer mechanisms of Hyper Text Transfer Protocol (HTTP).



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THE BEST-RUN BUSINESSES RUN SAP 

**Graphic 1:** System landscape

The user here is working with an *SRM Server* application, which displays the available catalogs. The user calls up one of these, selects the required products, and then transfers the product data back to the *SRM Server* application.

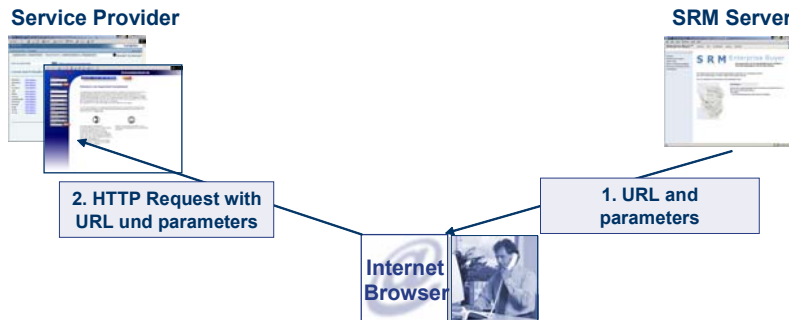
This documentation describes both the architecture and the structure of the *OCI* and thus provides all the information that is necessary to support the *OCI* with a product catalog. Also, the possible processes and their prerequisites are described. The documentation has been written both for producers of catalogs and for system administrators of *SRM Server* systems.

[Section 3](#) describes how the *SRM Server* calls the catalog. [Section 4](#) shows how the data is transferred from the catalog to the *SRM Server*. [Section 5](#) covers the handling of the different browser windows and [Section 6](#) gives some reference points for troubleshooting.

### 3 Calling Up the Catalog Using the SRM Server

In order for a product catalog to be called up via the Intranet or Internet, its URL must be known in the *SRM Server*. If the product catalog requires additional parameters for the call-up (for example, log-on names or language identifier), these must also be known in the *SRM Server* before the call-up.

#### OCI/OPI architecture I: call of the services



1. The SRM Server application shows the available service providers (product catalogs resp. vendor directories).
2. After the user has chosen one of them, the user will be redirected to the according web site. Therefore the parameters will be used, that have been maintained in the SRM Server customizing previously.

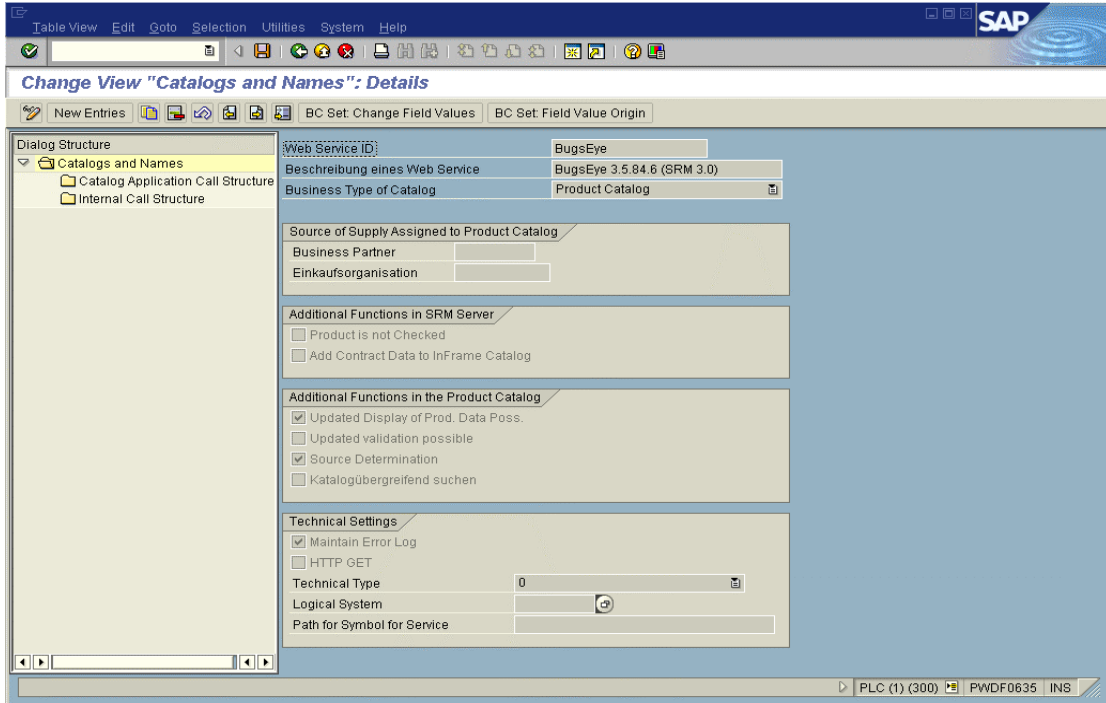
#### Graphic 2: Call-up

The URL and the catalog parameters are defined in the Implementation Guide (IMG) for *Supplier Relationship Management: SRM Server* → *Master Data* → *Define External Web Services (Catalogs, Vendor Lists etc.)*. In the technical settings (see graphic 3), you can set GET or POST as the HTTP method for the call-up, the standard value is POST. The user's browser is then used to call up the catalog using the URL and the parameters.

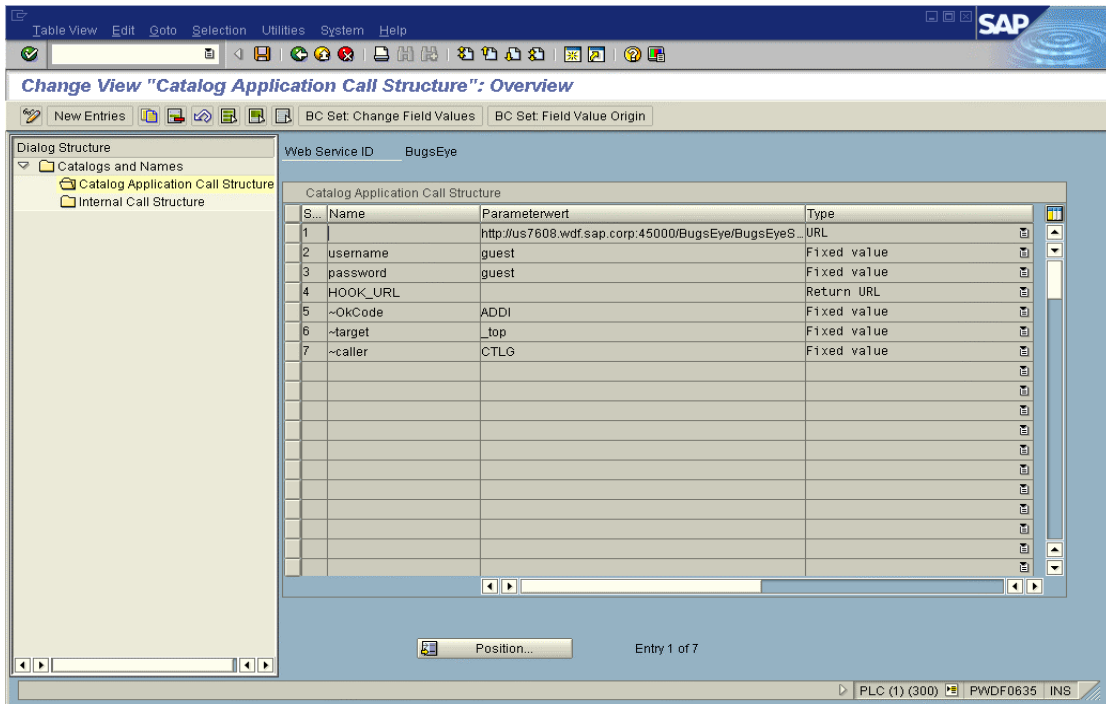
Depending on the situation, other parameters besides those defined in the Implementation Guide (IMG) for *Supplier Relationship Management* can also be transferred to the catalog on call-up. These might be, for example, to provide the catalog with generic data or to trigger specific functions in the catalog. A summary of the transferred parameters is shown in [Section 3.3](#).

### 3.1 Settings in the SRM Server

The following two graphics show the maintenance screens for a product catalog in the SRM Server. You can find the complete documentation on these in the description of the IMG activity (*Define External Web Services (Catalogs, Vendor Lists etc.)*).



Graphic 3: The maintenance screen for general product catalog data



Graphic 4: The maintenance screen for the URL and parameters of the product catalog

In the *SRM Server*, you must enter the URL and parameters of the catalog in the following order in the IMG activity (*Define External Web Services (Catalogs, Vendor Lists etc.)*)

### 3.1.1 URL of the Product Catalog

You enter the URL of the catalog in the first line of the call structure; all subsequent entries (including the return URL in line 4) are transferred to the catalog as parameters. You do not need to specify a parameter name for the URL itself. *URL* is used here as the type. If the URL is longer than the field, you can distribute the URL over several successive fields that are then all of type *URL*. Parameters may not be entered as part of the URL; they must be maintained separately as described in the following section.

### 3.1.2 Parameters

Following the URL, you must specify all parameters that the catalog requires on call-up. The provider of the catalog must have documented the names and valid values of these parameters.

The parameter type can be either *fixed value* or *SAP Field*. This parameter type determines how the value of the parameter is determined from the column *Content*. In the case of fixed values, the value of the parameter is entered directly in the column *Content*. In the case of parameters of type *SAP Field* (generic parameters), however, the name of a SAP System variable is there. For the value of the parameter, the content of this system variable at runtime is used. This way it is possible, for example, to transfer the system language as a parameter (you choose *SAP Field* as type and *sy-langu* as content). In this manner, you can transfer all the globally available fields at runtime from the *SRM Server* as parameters.

#### Transfer of additional parameters

If the fixed values and the generic parameter values are not sufficient for the chosen process, you can implement the Business Add-In (BAI) *Transfer Additional Parameters* (BBP\_CAT\_CALL\_ENRICH) to transfer additional parameters from the *SRM Server* System to the catalog. In this BAI, you can determine multiple name-value pairs that are then transferred to the catalog when it is called up. Also, if the format of generic parameters is to be changed (for example, if the system language is to be transferred in a different format: *DE-de* instead of simply *DE*), you can use this BAI to convert these parameters.

As of *SRM 2.0*, a sample implementation is available for the BAI *Transfer Additional Parameters* (BBP\_CAT\_CALL\_ENRICH), which reads the relevant user data in the *SRM Server* and transfers it to the catalog (however, the sample implementation is only run if the business type of the category is set to *E-form*).

As an example of how this data can be used by the catalog, see the ASP page (ASP = Active Server Pages) that is stored in the *SRM Server* System in the Internet Service BBP\_FREEFORM in the file *freeform.zip*. When you open all the data in an executable directory on an ASP-compatible Web server, you can use this page as a catalog application for ordering business cards. All the form fields automatically have the default values that have previously been transferred by the BAI implementation. The user need only check the accuracy of the entries.

This ASP page can, of course, only serve as a template. The example is intended to show the options that are available on a project basis with a catalog and the implementation of the BAI *Transfer Additional Parameters* (BBP\_CAT\_CALL\_ENRICH).

### 3.1.3 Return URL

The return URL is required so that the data from the catalog can be transferred back to the *SRM Server* application via the user's browser. The catalog must place it in the *Action* attribute of the transfer form. The return URL is also transferred to the catalog as a parameter. It usually contains other parameters (see below) that must first be extracted and placed in separate input fields (of type *hidden*) of the form.

All parameters *after* the return URL are generated as parameters for the return URL; they are not transferred to the catalog as individual parameters ([see graphic 4. lines 5-7](#)). You can name the parameter for the return URL as you wish since the parameter must be evaluated by the catalog (usually *HOOK\_URL* is used as the parameter name). The value of the return URL must be empty; the actual return URL is determined during run time.

As of *SRM Server 4.0*, the specification of the return URL and the following parameters ([see graphic 4. lines 5-7](#)) is optional in Customizing. If they are not specified, the return URL including the parameters is generated automatically. In this case *HOOK\_URL* is used as the name for the return URL. The name of the return URL must be specified only if the catalog expects a different name for the return URL than *HOOK\_URL*. Even if the name has been specified for the return URL, as of *SRM Server 4.0* the parameters for the return URL need no longer be specified; they are also generated automatically in this case.

## 3.2 Additional Functions in the Product Catalog

The product catalog can provide additional functions that can be used by *SRM Server* applications. In order to trigger these functions, additional parameters (defined within *OCI*) are transferred to the catalog when it is called up. If the product catalog supports one or more of the following functions, this is to be stated in the product catalog documentation. This is because an appropriate flag must be set in *SRM Server* Customizing so that the relevant *SRM Server* application can make use of the functionality. The fact that the interface supports the additional functionality does not necessarily mean that the functionality is actually used by a *SRM Server* application.

Currently the following functionality is supported by the *OCI*:

### 3.2.1 Detailed Display of a Product or Service

A product that has already been transferred to a *SRM Server* document via the *OCI* is to be displayed again later in the catalog. This serves to make available detail data that may not be defined in the *OCI* and that is also not available in the *SRM Server*.

In order to trigger the function, the following parameters are transferred to the product catalog on call-up:

Name	Value
FUNCTION	DETAIL
PRODUCTID	<Database key for the product in the catalog>

Then the product catalog should immediately display the detail view of the corresponding product. With this function no data is transferred from the product catalog to the *SRM Server*.

A prerequisite for this function is that previously, the first time this product was transferred from the product catalog to the *SRM Server* System, the field *NEW\_ITEM-EXT\_PRODUCT\_ID[]* was filled with the database key of the product in the catalog. In addition, in *SRM Server* Customizing (in the IMG activity (*Define External Web Services, Catalogs, Vendor Lists etc.*) for the corresponding catalog, the flag *Display Prod. Data Again in Catalog* must be set.

### 3.2.2 Validation of a Product

If an item from a product catalog has been added to a template for an *SRM* document then it is possible, for example, that the price of the product has changed over time. If a new *SRM* document were to be created from this template, the price change would normally not be taken into account. The function serves to update the product information in the template while the *SRM* document is being created.



In order to trigger the function, the following parameters are transferred to the product catalog on call-up:

Name	Value
FUNCTION	VALIDATE
PRODUCTID	<Database key for the product in the catalog>
QUANTITY	<Current purchase order quantity>

The parameter QUANTITY is transferred as of *OCI 3.0* so that the catalog can determine the correct price from a scale, if appropriate.

Then the product catalog replies with an HTML page that contains a form with the product data in *OCI* format. The return URL must be split here as described in sections [3.1.3](#) and [4.1](#). The HTML page may not contain any visible elements (the input fields must be of the type *hidden*). The form must be sent automatically by JavaScript after the page has been loaded.

A prerequisite for this function is that previously, the first time this product was transferred from the product catalog to the *SRM Server* System, the field NEW\_ITEM-EXT\_PRODUCT\_ID[] was filled with the database key of the product in the catalog. In addition, in *SRM Server* Customizing the flag *Validate Product Data from SAP Enterprise Buyer* must be set for the relevant catalog.

### 3.2.3 Sourcing/Product Search

In order to trigger the function, the following parameters are transferred to the product catalog on call-up:

Name	Value
FUNCTION	SOURCING
SEARCHSTRING	<Search term>
VENDOR	<Business partner number in EBP>

The catalog replies with the display of the search results that correspond to the specified parameters. By navigating further in the product catalog, you can select items as normal and transfer them to the *SRM Server* application.

This function has not yet been implemented in the *SRM Server*.

### 3.2.4 Background Search

In order to avoid the situation where a user searching for a particular product has to search multiple catalogs in sequence, a *Cross-Catalog Search* has been introduced as of *SRM 3.0*. The user enters a search term once in the *SRM Server* application and this term is transmitted to all catalogs that support the function when the catalogs are called up. The *SRM Server* displays the search results from all catalogs in a list and the user can select individual products from here.

In order to trigger the function, the following parameters are transferred to the product catalog on call-up:

Name	Value
FUNCTION	BACKGROUND_SEARCH
SEARCHSTRING	<Search term>

The product catalog replies with a HTML page that contains the search results in *OCI* format. All search results must be accessible on this page without having to use a scroll function

since the page is evaluated automatically. The form from this page may not be sent automatically to the return URL (in contrast to validation of a product).

A prerequisite for this function is that the flag *Search Cross-Catalog* is set in *SRM Server Customizing* for the relevant catalog.

### 3.3 Overview of the Call-Up Parameters

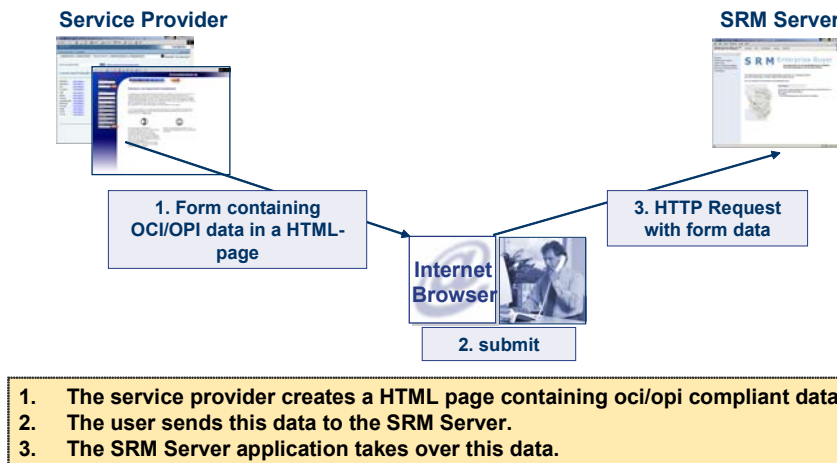
The following parameters are transferred when the catalog is called up using either HTTP GET or POST, depending on what you defined in *SRM Server Customizing*:

Description	Name of the Parameter	Content or Example
Parameters from <i>SRM Server Customizing</i>	As specified in <i>SRM Server Customizing</i>	See <a href="#">Section 3.1.2</a>
Parameters from a BAdI implementation	As implemented in the BAdI	See <a href="#">Section 3.1.2</a>
Parameters to trigger additional functions	As described in <a href="#">Additional Functions in the Product Catalog</a>	See <a href="#">Section 3.2</a>
Return URL	If not specified differently in <i>SRM Server Customizing</i> : 'HOOK_URL'	URL with parameters in the query string
Interface version <i>OCI</i>	OCI_VERSION	For example: 4.0
Interface version <i>OPI</i>	OPI_VERSION	For example: 1.0
Character set of <i>SRM Server</i> application	http_content_charset	For example: iso-8859-1
Target (HTML target) for return to the <i>SRM Server</i> application	returntarget	For example: _parent

## 4 Return From Catalog

A HTML form is used to transfer the selected product data to the *SRM Server*. This form is part of a HTML page that must be created by the catalog. This page (the last page that is displayed by the catalog) is sent to the user's browser. The user can now send the form from this page to the *SRM Server* application that then takes over the form data.

OCI/OPI architecture II: taking over the data into the SRM Server Application



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THE BEST-RUN BUSINESSES RUN SAP 

**Graphic 5:** Transfer of the data

In order that you can transfer the data from the catalog to the *SRM Server* via the user's browser, the return URL described in sections [3.1.3](#) and [4.1](#) must be inserted into the *Action* attribute of the HTML form created by the catalog (the *Action* attribute of the form is the URL to which the form data is sent).

The data to be transferred is transported within the input fields of the form; the field names must adhere to the syntax specified below. The *Type* attribute of the input fields should be *text* or *hidden*. The HTTP method recommended in all cases is POST because using GET can lead to browser-dependent length restrictions.

## 4.1 Use of the Call-Up Parameters From Section 3.3

- Use of the parameters from *SRM* Customizing is catalog-specific; here the only parameters transferred are those that the catalog expects.
- Use of the parameters from a possible BAdI implementation is project-specific; here the only parameters transferred are those that the catalog expects in the context of a customer project.
- The expected reactions to the parameters for triggering additional functions have already been described in [section 3.2](#).
- The interface version has purely informative character; it clarifies which fields or processes are already supported by the *SRM Server* application.
- The return URL points to the current *SRM* application. It also contains further parameters. The URL without these parameters must be placed by the catalog into the *action* attribute of the transfer form. The parameter names and their values must be placed into the attributes *name* and *value* of the individual *input* fields of the transfer form; the fields are to be of the type *hidden*.
- The character set used by the *SRM* application is transferred to the catalog (parameter name: *http\_content\_charset*). When generating the HTML page with the transfer form, the catalog must use this character set and must insert it into the *meta* tag after the detail *charset=*.
- The target for the return to the *SRM Server* application (parameter name: *returntarget*) must be inserted into the *target* attribute of the transfer form.

## 4.2 Fields and Field Checks

The naming convention for the fields in the *OCI* is as follows:

`NEW_ITEM-<Field name>[<index>]`. The field type is always CHAR.

Field name	Length	Description
NEW_ITEM-DESCRIPTION[n]	40	Description of the item
NEW_ITEM-MATNR[n]	40	<i>SRM</i> product number of the item
NEW_ITEM-QUANTITY[n]	15	Item quantity (1.)
NEW_ITEM-UNIT[n]	3	Quantity unit for item quantity (3.)
NEW_ITEM-PRICE[n]	15	Price of an item per price unit (1.)
NEW_ITEM-CURRENCY[n]	5	Item currency (3.)
NEW_ITEM-PRICEUNIT[n]	5	Price unit of the item (if empty, 1 is used)(2.)
NEW_ITEM-LEADTIME[n]	5	Delivery time of the item in days (2.)
NEW_ITEM-LONGTEXT_n:132[]	∞	Long text for the item (4.)
NEW_ITEM-VENDOR[n]	10	<i>SRM</i> vendor number (business partner) for the item
NEW_ITEM-VENDORMAT[n]	40	Vendor product number for the item
NEW_ITEM-MANUFACTCODE[n]	10	<i>SRM</i> manufacturer number of the item
NEW_ITEM-MANUFACTMAT[n]	40	Item's manufacturer part number
NEW_ITEM-MATGROUP[n]	10	<i>SRM</i> material group for the item
NEW_ITEM-SERVICE[n]	1	Flag: the item is a service.

NEW_ITEM-CONTRACT[n]	10	SRM contract to which the item refers
NEW_ITEM-CONTRACT_ITEM[n]	5	Item within the SRM contract
NEW_ITEM-EXT_QUOTE_ID[n]	35	Number of an external bid for this item (as reference for a subsequent purchase order)
NEW_ITEM-EXT_QUOTE_ITEM[n]	10	Item of external bid
NEW_ITEM-EXT_PRODUCT_ID[n]	40	Unique database key for this item in the catalog
NEW_ITEM-ATTACHMENT[n]	255	URL of the attachment (the attachment must be accessible for downloading under this URL)
NEW_ITEM-ATTACHMENT_TITLE[n]	255	Title of the attachment (if this is empty the file name from the URL above is used)
NEW_ITEM-ATTACHMENT_PURPOSE[n]	1	Purpose of the attachment. C corresponds here to configuration.
NEW_ITEM-EXT_SCHEMA_TYPE[n]	10	Name of a schema via which it was imported in the SRM Server
NEW_ITEM-EXT_CATEGORY_ID[n]	60	Unique key for an external category from the schema above, <b>independent</b> of the version of the schema
NEW_ITEM-EXT_CATEGORY[n]	40	Unique key for an external category from the schema above, <b>dependent</b> on the version of the schema
NEW_ITEM-SLD_SYS_NAME[n]	60	Name of a system in the System Landscape Directory (SLD)
NEW_ITEM-CUST_FIELD1[n]	10	User-defined field
NEW_ITEM-CUST_FIELD2[n]	10	User-defined field
NEW_ITEM-CUST_FIELD3[n]	10	User-defined field
NEW_ITEM-CUST_FIELD4[n]	20	User-defined field
NEW_ITEM-CUST_FIELD5[n]	50	User-defined field

- 1.) 11 digits before the decimal point, 3 after it. Do not use commas for thousands.
- 2.) In whole numbers.
- 3.) Must be maintained as ISO code in the SRM Server.
- 4.) The field NEW\_ITEM-LONGTEXT\_n:132[] is an exception as far as the syntax of the index n is concerned. The field length is unlimited.

### 4.2.1 Required and Optional Fields

The following fields are required fields in all cases:

- Either NEW\_ITEM-DESCRIPTION[n] or NEW\_ITEM-MATNR[n] must be filled. Only one of the two should be filled.
- NEW\_ITEM-QUANTITY[n]

The following fields are required fields depending on conditions:

- NEW\_ITEM-UNIT[n] if NEW\_ITEM-MATNR[n] has not been filled
- NEW\_ITEM-CURRENCY[n] if NEW\_ITEM-PRICE[n] has been filled
- NEW\_ITEM-EXT\_SCHEMA\_TYPE[n] if NEW\_ITEM-EXT\_CATEGORY\_ID[n] or NEW\_ITEM-EXT\_CATEGORY[n] are used

- NEW\_ITEM-EXT\_QUOTE\_ID[n] if NEW\_ITEM-EXT\_QUOTE\_ITEM[n] has been used
- NEW\_ITEM-CONTRACT[n] if NEW\_ITEM-CONTRACT\_ITEM[n] has been used

All other fields are optional.

## 4.2.2 Product Numbers

There are four fields in the interface that describe product numbers:

- NEW\_ITEM-MATNR[n]: The product number in the *SRM* System of the purchaser
- NEW\_ITEM-VENDORMAT[n]: The vendor's product number
- NEW\_ITEM-MANUFACTMAT[n]: The manufacturer's product number
- NEW\_ITEM-EXT\_PRODUCT\_ID[n]: The number that uniquely identifies the product in the catalog.

These product numbers may not be mixed or used for other purposes; in particular the field NEW\_ITEM-MATNR[n] may only be filled if the product number in the customer system is known to the catalog.

## 4.2.3 Configurable Products

Some products (such as PCs) can be configured in the catalog. However, the configuration information is not part of the *OCI* since the structure of this information differs greatly between providers. There are three alternatives for transferring such products with the *OCI* without losing the configuration information.

- The catalog can create a bid in the sales system and can store the configuration information there. It can then use the fields NEW\_ITEM-EXT\_QUOTE\_ID[n] and NEW\_ITEM-EXT\_QUOTE\_ITEM[n] to transfer a reference to the bid. The bid number is copied to the *SRM Server*. The configuration information is only available in the sales system if you use this alternative. This variant is suitable for the local and extended classic scenario since the bid reference is not transferred to MM backend systems as standard. If, however, you wish the bid reference to be transferred, you can copy it in BAdI BBP\_CATALOG\_TRANSFER into the purchase order text for the item.
- The field NEW\_ITEM-LONGTEXT\_n:132[] can be used to transfer the configuration information as text. The content of the field is included in the purchase order text of the *SRM Server* shopping cart and of the subsequent purchase order; this way the configuration information is available in the *SRM Server*.
- The fields NEW\_ITEM-ATTACHMENT[n] and NEW\_ITEM-ATTACHMENT\_PURPOSE[n] can be used to transport the configuration information. Since you can transfer files of any type as attachments, you should ensure that the file can also be displayed (using proprietary or uncommon file types is therefore not recommended). If you use XML files, for example, you should ensure that the formatting information (XSLT) is also included so that the file can be displayed. The configuration information is also available in the *SRM Server* with this alternative. This variant is only suitable for the local and the extended classic scenario because attachments are not currently transferred to MM backend systems.

## 4.2.4 External Product Categories

As of *SAP Enterprise Buyer 3.0*, product categories from external schemas can also be used in the *OCI*. However, a prerequisite is the import of the relevant schema via the *Product Content Workbench (PCW)*. If the imported schema is also used internally in the *SRM Server*, then no further action is required. If, however, there is to be a link from the product category from the external schema to an internal product category in the *SRM Server*, the mapping of the imported (or parked) schema must first be completed via the *PCW*. The fields `NEW_ITEM-EXT_SCHEMA_TYPE[n]` and `NEW_ITEM-EXT_CATEGORY_ID[n]` are used for the external product categories.

If, for example, an UNSPSC schema has been imported in the *SRM Server* under the name *UNSPSC\_Vendor1*, then *UNSPSC\_Vendor1* is the value that must be transferred in the field `NEW_ITEM-EXT_SCHEMA_TYPE[n]`.

## 4.2.5 Customer-Specific Extensions in the OCI

To transfer additional fields in the *OCI*, there are two alternatives:

- **Using the Fields `NEW_ITEM-CUSTFIELD1-5`**

These fields have no fixed semantics in the *OCI* and this means that you can transfer any contents in order to then evaluate them in *BAdI BBP\_CATALOG\_TRANSFER*. In Releases prior to *SAP Enterprise Buyer 3.0* it is not possible to transfer these fields directly to the shopping cart item. If the contents are to be reusable later, they must be saved in the *BAdI* above in the customer's own database table.

As of *SAP Enterprise Buyer 3.0*, it is possible to include these fields (without the prefix `NEW_ITEM-`) in the customer-specific Include `CI_BBP_ITEM_SC`; the contents are then automatically forwarded to the shopping cart and saved with it.

- **Using the Include `CI_OCI_CUSTOMER_EXTENSION`**

This customer-specific Include is also available as of *SAP Enterprise Buyer 3.0*; it allows you to extend the *OCI* generically. All fields that are created in the Include can then be transferred by the catalog as `NEW_ITEM-<field name from Include>[n]`.

The fields are also available in the *BAdI BBP\_CATALOG\_TRANSFER*. If the fields are also to be available in the shopping cart and are to be saved, they must also be created in the Include `CI_BBP_ITEM_SC`.

For more information on the use of customer-specific Includes in the *SRM Server*, see SAP Note 458591.

## 4.3 XML Variant of the OCI

The *OCI* can also process an XML file. Here the same architecture is used as in the pure HTML variant, this means the XML data is embedded in an HTML form for the transfer from the catalog to the *SRM Server* via the user's browser.

To transfer an XML file, besides the fields mentioned in [section 3.3](#), two further HTML-*input* fields are used:

- **xmltype:**

This parameter specifies the type of the XML file used so that the correct XML mapping can be found. Up to and including *SAP Enterprise Buyer 3.0* the mapping of the received XML data is done exclusively in the Business Connector which must be set up for this purpose for the relevant *SAP Enterprise Buyer System*.

As of *SAP Enterprise Buyer 3.5* the mapping can also be done in the *SRM Server* itself. A prerequisite is that the corresponding XML schema is used. The previous schemas are also supported.

Valid values for the field type `xmlType` as of *SRM 3.0* are:



Value	Description	DTD/Schema/Mapping
ESAPO	Encoded SAP Object for <i>OCI</i> Version up to and including 3.0	PDI_OCI.dtd/PDI_OCI.xsd/BC
ESAPO3.0	Encoded SAP Object for <i>OCI</i> Version up to and including 3.0	PDI_OCI_30.dtd/PDI_OCI_30.xsd/BC
ESAPO3.5	Encoded SAP Object for <i>OCI</i> Version as of 3.5	OpenCatalogInterface.xsd/im <i>SRM Server</i> .

- **~xmlDocument:**

In this parameter the XML file that must correspond to one of the schemas above is transferred as a Base64-coded character set. The coding can be done either directly on the server page of the catalog or, as shown in the sample application, by JavaScript on the client's page.

## 5 Handling of the Browser Window

The catalog is normally displayed in a separate browser window. This window is both opened and closed again via the *SRM Server* application.

The HTTP response of the *SRM Server* application to the HTTP request with the *OCI* data consists of an HTML page that contains script for refreshing the window with the *SRM Server* application and for subsequently closing the catalog window. This page assumes that the JavaScript reference window.opener points to the browser window of the *SRM Server* application.

You may not change the name of the original window object because this would destroy the reference between the *SRM Server* application window and the catalog window. If this were to happen the *SRM Server* application would no longer be able to correctly display the data that has been transferred from the catalog or close the catalog window.

If the catalog opens additional windows during the search process it must close these before the data is transferred back to the *SRM Server*.

## 6 Troubleshooting

When you create purchasing documents using the *OCI*, errors can occur that are related to the meaning or validity of the data. In order to more easily identify such errors, you can activate the application log for a catalog linked via the *OCI* in *SRM Server Customizing* (for more information, see the Implementation Guide *Supplier Relationship Management* → *SRM Server* → *Master Data* → *Define External Web Services (Catalogs, Vendor Lists etc.)* → *Technical Settings* → *Maintain Error Log* see **Graphic 3**).

You reproduce the error after you have switched on the application log. You can use transaction SLG1 to clear the application log in the *SRM Server*. Use BBP\_OCI as the entry for the field *Object*. You can find more information on the application log in the F1 Help *Maintain Error Log*.



**ATTACHMENT H - SUPPLIER MONTHLY REPORT**

CONTRACTOR TO SUBMIT TO DEPARTMENT OF GENERAL SERVICES/CONTRACT OFFICER BY THE 15TH DAY FOLLOWING THE REPORTING MONTH.

Supplier Montly Report (Contractor Name) - Month of (Reporting Month) 2006

Account #	Ordering Agency Name	Shipping Address	Supplier Name	CWOPA SAP Number	Supplier Catalog Number	Item Description	Unit of Measure	Order Quantity	Supplier's Retail List	% Discount	CWOPA Unit Cost	CWOPA Extended Cost	Manufacturer Name	Mfg. Number	Core or NonCore (C or N)	Ordering Method	Merchandise Category Code
1																	
2																	
3																	
4																	
5																	
6																	
7																	
8																	
9																	
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7/20/2007

# **ATTACHMENT I – NONCOLLUSION AFFIDAVIT**

## **INSTRUCTIONS FOR NONCOLLUSION AFFIDAVIT**

1. This Noncollusion Affidavit is material to any contract/purchase order awarded pursuant to this bid. According to *Section 4507 of Act 57 of May 15, 1998, 62 Pa. C. S. § 4507*, governmental agencies may require Noncollusion Affidavits to be submitted with bids.
2. This Noncollusion Affidavit must be executed by the member, officer or employee of the bidder who makes the final decision on prices and the amount quoted in the bid.
3. Bid rigging and other efforts to restrain competition, and the making of false sworn statements in connection with the submission of bids are unlawful and may be subject to criminal prosecution. The person who signs the affidavit should examine it carefully before signing and assure himself or herself that each statement is true and accurate, making diligent inquiry, as necessary, of all other persons employed by or associated with the bidder with responsibilities for the preparation, approval or submission of the bid.
4. In the case of a bid submitted by a joint venture, each party to the venture must be identified in the bid documents, and an affidavit must be submitted separately on behalf of each party.
5. The term "complementary bid" as used in the affidavit has the meaning commonly associated with that term in the bidding process, and includes the knowing submission of bids higher than the bid of another firm, any intentionally high or noncompetitive bid, and any other form of bid submitted for the purpose of giving a false appearance of competition.
6. Failure to submit an affidavit with the bid proposal in compliance with these instructions may result in disqualification of the bid.

**ATTACHMENT I – NONCOLLUSION AFFIDAVIT**

**NONCOLLUSION AFFIDAVIT**

Contract/Requisition No. \_\_\_\_\_

State of \_\_\_\_\_:

County of \_\_\_\_\_: s.s.

I state that I am \_\_\_\_\_ (*Title*) \_\_\_\_\_ of \_\_\_\_\_ (*Name of Firm*) \_\_\_\_\_ and that I am authorized to make this affidavit on behalf of my firm, and its owners, directors, and, officers. I am the person responsible in my firm for the price(s) and the amount of this bid.

I state that:

(1) The price(s) and amount of this bid have been arrived at independently and without consultation, communication or agreement with any other contractor, bidder or potential bidder.

(2) Neither the price(s) nor the amount of this bid, and neither the approximate price(s) nor approximate amount of this bid, have been disclosed to any other firm or person who is a bidder or potential bidder, and they will not be disclosed before bid opening.

(3) No attempt has been made or will be made to induce any firm or person to refrain from bidding on this contract, or to submit a bid higher than this bid, or to submit any intentionally high or noncompetitive bid or other form of complementary bid.

(4) The bid of my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive bid.

(5) \_\_\_\_\_ (*Name of Firm*) \_\_\_\_\_ its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last four years been convicted or found liable for any act prohibited by state or federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract, except as follows:

I state that \_\_\_\_\_ (*Name of Firm*) \_\_\_\_\_ understands and acknowledges that the above representations are material and important, and will be relied on by \_\_\_\_\_ (*Name of Purchasing Agency*) \_\_\_\_\_ in awarding the contract(s)/ purchase order(s) for which this bid is submitted. I understand and my firm understands that any misstatement in this affidavit is and shall be treated as fraudulent concealment from the Purchasing Agency of the true facts relating to the submission of this bid.

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Signatory's Name)

\_\_\_\_\_  
(Signatory's Title)

SWORN TO AND SUBSCRIBED  
BEFORE ME THIS \_\_\_\_\_ DAY  
OF \_\_\_\_\_ 20\_\_\_\_

\_\_\_\_\_  
My Commission Expires \_\_\_\_\_  
Notary Public

**ATTACHMENT J**

**COSTARS PROGRAM QUESTIONNAIRE**

**If your firm is awarded a Contract, does it agree to sell/provide the awarded items/services at the same prices and/or discounts, and in accordance with the contractual terms and conditions, to registered COSTARS Purchasers who elect to participate in the contract?  
Please Answer:                    YES \_\_\_\_\_ NO \_\_\_\_\_**

\_\_\_\_\_  
Corporate or Legal Entity Name

\_\_\_\_\_  
Signature/Date

\_\_\_\_\_  
Printed Name/Title



**ATTACHMENT K - PROPOSAL COVER SHEET  
COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES**

RFP# CN00023973

Enclosed in three separately sealed submittals is the proposal of the Offeror identified below for the above-referenced RFP:

<b>Offeror Information:</b>	
Offeror Name	
Offeror Mailing Address	
Offeror Website	
Offeror Contact Person	
Contact Person's Phone Number	
Contact Person's Facsimile Number	
Contact Person's E-Mail Address	
Offeror Federal ID Number	

<b>Submittals Enclosed and Separately Sealed:</b>	
<input type="checkbox"/>	Technical Submittal
<input type="checkbox"/>	Disadvantaged Business Submittal
<input type="checkbox"/>	Cost Submittal

<b>Signature</b>	
Signature of an official authorized to bind the Offeror to the provisions contained in the Offeror's proposal:	
Printed Name	
Title	

**FAILURE TO COMPLETE, SIGN AND RETURN THIS FORM WITH THE OFFEROR'S PROPOSAL MAY RESULT IN THE REJECTION OF THE OFFEROR'S PROPOSAL**





**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
BUREAU OF PROCUREMENT  
HARRISBURG**

December 4, 2006

Subject: Laboratory Supplies  
Bid Number: CN00023973  
Opening Date/Time: January 12, 2007  
Flyer: #1

To All Bidders:

For Attachments B, C and D, please refer to the table of content in the RFP for links to each applicable attachment. Click on the Attachment reference and the link will be activated.

Attach this flyer to the original copy of your invitation bid proposal. Failure to do so may result in bid disqualification. If you have already returned the original bid, return this flyer with your instructions, annotated or a cover memo attached, to:

Bureau of Procurement, Bid Opening Room, 555 Walnut Street, 6<sup>th</sup> Floor Harrisburg PA 17101.

IF YOU ARE CHANGING PRICE(S), DO NOT FAX this flyer and/or cover memo; you must furnish these instructions in a sealed envelope. Please indicate the bid number and opening date/time on the outside of the envelope.

Except as clarified and amended by this flyer, the terms, conditions, specifications, and instructions of the invitation to bid and any previous flyers, remain as originally written.

Very truly yours,

Liz Bollinger

---

Commodity Specialist  
Phone: 717-346-3276  
E-mail: ebollinger@state.pa.us

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
BUREAU OF PROCUREMENT  
HARRISBURG**

December 4, 2006

Subject: Laboratory Supplies  
Bid Number: CN00023973  
Opening Date/Time: January 12, 2007  
Flyer: #2

To All Bidders:

The following is to correct the reference in the RFP, pg 20, part III, Section III-4, subsection a. This SHOULD reference Attachment D, Price Submittal, not Attachment E.

Attach this flyer to the original copy of your invitation bid proposal. Failure to do so may result in bid disqualification. If you have already returned the original bid, return this flyer with your instructions, annotated or a cover memo attached, to:

Bureau of Procurement, Bid Opening Room, 555 Walnut Street, 6<sup>th</sup> Floor Harrisburg PA 17101.

IF YOU ARE CHANGING PRICE(S), DO NOT FAX this flyer and/or cover memo; you must furnish these instructions in a sealed envelope. Please indicate the bid number and opening date/time on the outside of the envelope.

Except as clarified and amended by this flyer, the terms, conditions, specifications, and instructions of the invitation to bid and any previous flyers, remain as originally written.

Very truly yours,

Liz Bollinger

---

Commodity Specialist  
Phone: 717-346-3276  
E-mail: [ebollinger@state.pa.us](mailto:ebollinger@state.pa.us)

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
BUREAU OF PROCUREMENT  
HARRISBURG**

January 5, 2007

Subject: Laboratory Supplies  
Bid Number: CN00023973  
Opening Date/Time: January 19, 2007  
Flyer: #3

To All Bidders:

Due to the following changes being made to the Laboratory RFP, Department of General Services has opted to extend the bid opening date from January 12, 2007 to January 19, 2007.

The changes are as follows:

Pertaining to the RFP documentation, Part II, Section II-9 Price Submittal, second sentence "The total proposed cost shall be broken down into the following components:" is to be omitted.

Attachment C - Technical Questionnaire - page 2 start of Lot 1 list, omit statement reading "\*No substitute items permissible in this questionnaire".

Proposor is to populate yellow cells for each item with YES or NO for each item that can be provided by your company whether preferred or substitute.

Attachment D - Price Submittal - Lot 1 tab, last page, block pertaining to Lot 1a Non Core Items, row 489 should read as follows: "For Lot 1a: Manually enter your % Discount Off Catalog List Price that will be Applied To All "Other" Lab Supply items NOT Listed. The % Discount Off Cannot Be Greater Than the Average % off Catalog List Price Calculated Above."

Note: This statement did not show completely when printing the spreadsheet originally.

Attach this flyer to the original copy of your invitation bid proposal. Failure to do so may result in bid disqualification. If you have already returned the original bid, return this flyer with your instructions, annotated or a cover memo attached, to:

Bureau of Procurement, Bid Opening Room, 555 Walnut Street, 6<sup>th</sup> Floor Harrisburg PA 17101.

IF YOU ARE CHANGING PRICE(S), DO NOT FAX this flyer and/or cover memo; you must furnish these instructions in a sealed envelope. Please indicate the bid number and opening date/time on the outside of the envelope.

Except as clarified and amended by this flyer, the terms, conditions, specifications, and instructions of the invitation to bid and any previous flyers, remain as originally written.

Very truly yours,

Liz Bollinger

---

Commodity Specialist  
Phone: 717-346-3276  
E-mail: ebollinger@state.pa.us

Laboratory Supplies  
RFP NUMBER: CN00023973  
ADDENDUM #1  
**Date Posted: December 4, 2006**

The following answers are provided in response to questions received in writing by DGS regarding this RFP:

SUBMITTED QUESTION	CWOPA ANSWER
1.) In reference to Part III, Section III-4a, Lot 1a (as referenced in Attachment D, Price Submittal), are you looking for a single % discount to be applied to every single “other” catalog item that is not in Lot 1? Or an average % discount that will be applied to all other items collectively?	Per part III, Section III-4a, Lot 1a, CWOPA is requesting proposers to submit an average discount to be applied to all other items collectively that are not part of Lot 1.
2.) Specific to Section III-4 (Criteria for Selection), what are the scoring values or weights that will be given to each of the sections listed under the Criteria for Selection?	The areas of evaluation listed in Section III-4 are listed in order of relative importance. Specific scoring values are not provided.
3.) Specific to the discount value to be offered for Lot 1a, can the value given be an average from various discounts that would be offered for different categories of products, or is the expectation that every item not listed as part of the Core List be given one standard discount value?	At this time, the RFP requests the proposer to submit one percentage discount only. Additional percentage breakdowns may be requested at a later point during the RFP process such as BAFO or negotiation requests at the sole discretion of DGS.
4.) If one flat discount value is what must be given to all items that fall under Lot 1a, will CWOPA allow “exception lists” to be developed that would exclude items considered proprietary products and that would not normally be discounted to end users?	No, CWOPA is requesting only one percentage discount be given for Lot 1a only for the initial RFP response. See answer to question #3.
5.) How will CWOPA enforce compliance of use of the contract by all of its agencies?	DGS will partner with the awarded supplier to provide agency training with regard to all areas of E-Commerce applications. All agencies under the Governor’s Jurisdiction are mandated to purchase from Commonwealth Statewide Contracts. DGS will drive further compliance through procedures set for the in the Bureau of Procurement Handbook. Through E-Commerce and DGS usage reports, agencies will be continually driven to comply with all parameters of this contract.
6.) Does the estimated 2-year spend value of \$15 million include COSTARS spend	No, the Estimated 2-year spend does not include COSTARS spend estimates.

estimates? If so, how will compliance be enforced:	
7.) Does the estimated 2-year spend value of \$15 million include College and University spend estimates? If so, how will compliance be enforced?	No, the estimated 2-year spend does not include College or University spend estimates.
8.) How/where will current listings of DGS registered COSTARS members who would be eligible to use the contract be obtained?	A listing of registered COSTARS members can be gotten through the following link: <a href="http://www.dgs.state.pa.us/costars">www.dgs.state.pa.us/costars</a> . All Statewide Agencies under the Governor's jurisdiction are mandated to purchase from Commonwealth Statewide Contracts. All other Agencies, Colleges, Universities, Municipalities etc, are allowed to utilize either Statewide Contracts or COSTARS Contracts.

**Exhibit E to Contract 4600012524**

**Disadvantaged Business Proposal**



January 19, 2007

Subject : Laboratory Supplies  
Opening Date/Time: January 12, 2007  
RFP # : CN00023973

**Section: II-8. Disadvantaged Business Submittal**

VWR International, classified as a large corporation, headquartered in West Chester, PA, is committed to the Commonwealth of Pennsylvania Small, Minority, Women Owned, and Disadvantaged Business Objectives. In an effort to support these initiatives, as part of the response, VWR has identified multiple, certified partners that meet the criteria as described on the website of the Commonwealth (<http://www.dgs.state.pa.us/bcabd/site/default.asp>). Those suppliers are listed below:

WBE/MBE/DB Partner	Classification	Address	Phone	Contact
Diamond Transportation	WBE	PO Box 268 Philadelphia, PA 19105	P: 215-423-9500 F: 215-423-6600	Rachel Luber Account Executive
Westnet Inc	MBE	30A North Street Canton, MA 02021	P: 781-828-7772 F: 781-828-2011	Gordon Thompson President
Decision Distribution, LLC	MBE	1305 Clearview Dr. Suite 1 Yardley, PA 19067	P: 215-493-4400 F: 215-493-4471	Dan Goldman President

**Specific Initiatives and Volume Estimates**

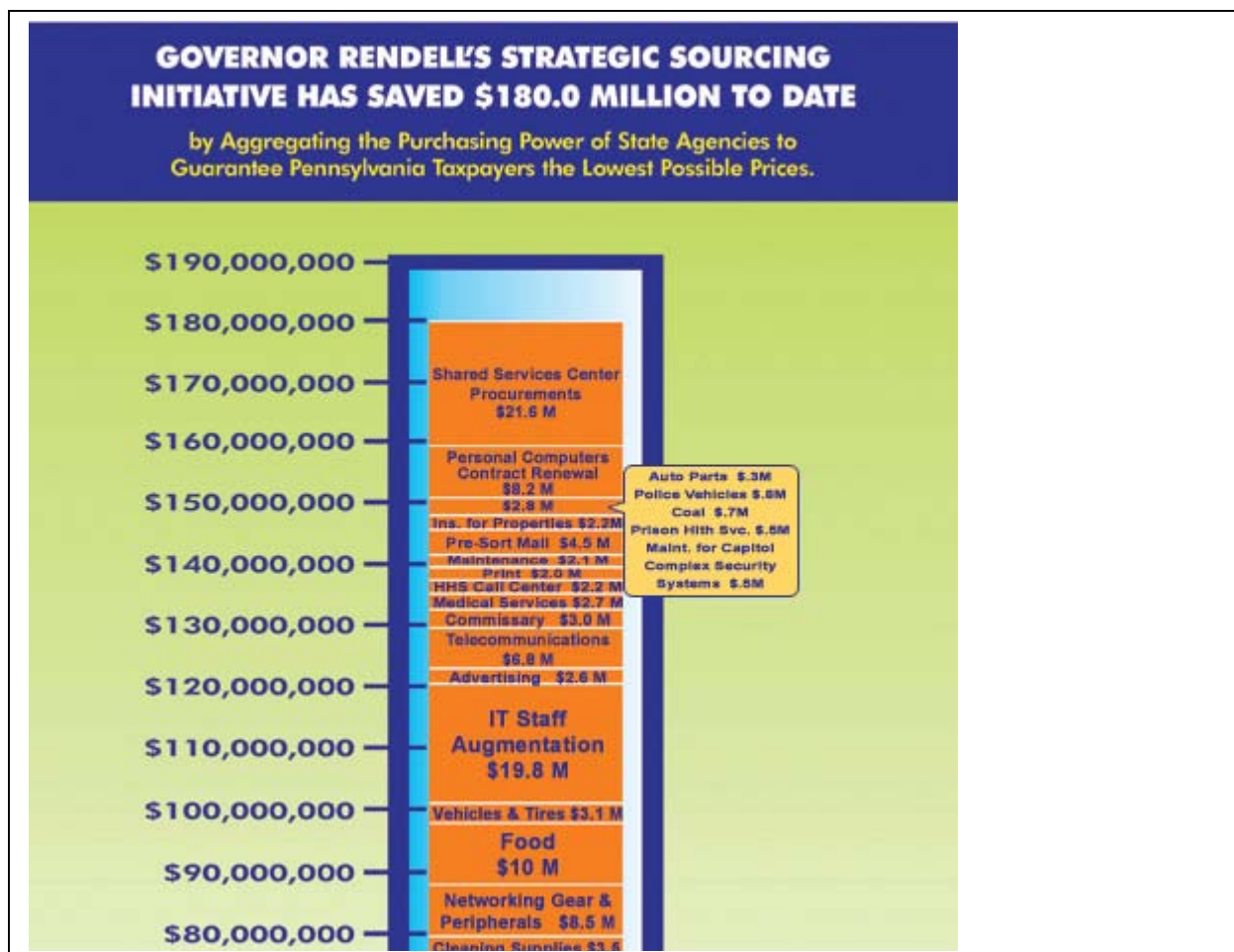
VWR will utilize the services of **Diamond Transportation**, a Philadelphia women owned business, for deliveries to the Pa. State Dept of Health in Lionville, Pa. and the Department of Environmental Protection Labs in Harrisburg Pa. These two represent the largest volume of shipments on this laboratory supply agreement.

VWR estimates that more than \$2,000,000.00 of scientific products will be shipped via Diamond Transportation, resulting in approximately \$60,000.00 in revenue on the WBE program. Additionally, VWR will work in a mentoring relationship with Diamond to identify additional service opportunities as a result of this agreement, including:

- Inside Delivery of Scientific Equipment
- Pickup of Surplus or Used Scientific Equipment
- Delivery of Laboratory Casework
- Recycling Transportation of Laboratory Plastics

VWR will mentor **Westnet Inc.**, and **Decision Distribution**, both certified MBE companies, in providing product directly to the agency labs. There are products that may not be available through normal VWR procurement programs, and is our experience that by assisting the MBE/WBE partner in sourcing these products, they can be delivered in a cost efficient manner. VWR has assisted **Westnet** in gaining distribution access to products from **Corning Life Science** products. There is an identified usage of approximately \$200,000.00 of these products currently being used by the state. VWR will direct all Corning usage to Westnet.

**Decision Distribution** is a Yardley based company that provides both product and services to the Commonwealth. While specific products have not been identified for this part of our MBE/WBE program, VWR commits to earmark a similar type of volume through **Decision Distribution**, and mentor them in the laboratory supply commodity.





# **Exhibit F to Contract 4600012524**

## **Technical Proposal**

# Commonwealth of Pennsylvania

RFP No. CN00023973  
Laboratory Supplies

January 19, 2007

TECHNICAL PROPOSAL



VWR.COM  
1.800.932.5040


**ATTACHMENT K - PROPOSAL COVER SHEET  
COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES**

RFP# CN00023973

Enclosed in three separately sealed submittals is the proposal of the Offeror identified below for the above-referenced RFP:

<b>Offeror Information:</b>	
Offeror Name	VWR International
Offeror Mailing Address	1050 Satellite Blvd NW Suwanee, GA 30024
Offeror Website	www.vwr.com
Offeror Contact Person	Steve Forgione
Contact Person's Phone Number	800-947-4270 x 4920
Contact Person's Facsimile Number	770-291-1238
Contact Person's E-Mail Address	stephen_forgione@vwr.com
Offeror Federal ID Number	91-1319190

<b>Submittals Enclosed and Separately Sealed:</b>	
<input checked="" type="checkbox"/>	Technical Submittal
<input checked="" type="checkbox"/>	Disadvantaged Business Submittal
<input checked="" type="checkbox"/>	Cost Submittal

<b>Signature</b>	
Signature of an official authorized to bind the Offeror to the provisions contained in the Offeror's proposal:	
Printed Name	Lewis McMillan
Title	Contract Administrator, Eastern Zone

**FAILURE TO COMPLETE, SIGN AND RETURN THIS FORM WITH THE OFFEROR'S PROPOSAL MAY RESULT IN THE REJECTION OF THE OFFEROR'S PROPOSAL**

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
BUREAU OF PROCUREMENT  
HARRISBURG

December 4, 2006

Subject: Laboratory Supplies  
Bid Number: CN00023973  
Opening Date/Time: January 12, 2007  
Flyer: #1

To All Bidders:

For Attachments B, C and D, please refer to the table of content in the RFP for links to each applicable attachment. Click on the Attachment reference and the link will be activated.

Attach this flyer to the original copy of your invitation bid proposal. Failure to do so may result in bid disqualification. If you have already returned the original bid, return this flyer with your instructions, annotated or a cover memo attached, to:

Bureau of Procurement, Bid Opening Room, 555 Walnut Street, 6<sup>th</sup> Floor Harrisburg PA 17101.

IF YOU ARE CHANGING PRICE(S), DO NOT FAX this flyer and/or cover memo; you must furnish these instructions in a sealed envelope. Please indicate the bid number and opening date/time on the outside of the envelope.

Except as clarified and amended by this flyer, the terms, conditions, specifications, and instructions of the invitation to bid and any previous flyers, remain as originally written.

Very truly yours,

Liz Bollinger

---

Commodity Specialist  
Phone: 717-346-3276  
E-mail: ebollinger@state.pa.us

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
BUREAU OF PROCUREMENT  
HARRISBURG

December 4, 2006

Subject: Laboratory Supplies  
Bid Number: CN00023973  
Opening Date/Time: January 12, 2007  
Flyer: #2

To All Bidders:

The following is to correct the reference in the RFP, pg 20, part III, Section III-4, subsection a. This SHOULD reference Attachment D, Price Submittal, not Attachment E.

Attach this flyer to the original copy of your invitation bid proposal. Failure to do so may result in bid disqualification. If you have already returned the original bid, return this flyer with your instructions, annotated or a cover memo attached, to:

Bureau of Procurement, Bid Opening Room, 555 Walnut Street, 6<sup>th</sup> Floor Harrisburg PA 17101.

IF YOU ARE CHANGING PRICE(S), DO NOT FAX this flyer and/or cover memo; you must furnish these instructions in a sealed envelope. Please indicate the bid number and opening date/time on the outside of the envelope.

Except as clarified and amended by this flyer, the terms, conditions, specifications, and instructions of the invitation to bid and any previous flyers, remain as originally written.

Very truly yours,

Liz Bollinger

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Commodity Specialist  
Phone: 717-346-3276  
E-mail: ebollinger@state.pa.us

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF GENERAL SERVICES  
BUREAU OF PROCUREMENT  
HARRISBURG

January 5, 2007

Subject: Laboratory Supplies  
Bid Number: CN00023973  
Opening Date/Time: January 19, 2007  
Flyer: #3

To All Bidders:

Due to the following changes being made to the Laboratory RFP, Department of General Services has opted to extend the bid opening date from January 12, 2007 to January 19, 2007.

The changes are as follows:

Pertaining to the RFP documentation, Part II, Section II-9 Price Submittal, second sentence "The total proposed cost shall be broken down into the following components:" is to be omitted.

Attachment C - Technical Questionnaire - page 2 start of Lot 1 list, omit statement reading "No substitute items permissible in this questionnaire".

Proposor is to populate yellow cells for each item with YES or NO for each item that can be provided by your company whether preferred or substitute.

Attachment D - Price Submittal - Lot 1 tab, last page, block pertaining to Lot 1a Non Core Items, row 489 should read as follows: "For Lot 1a: Manually enter your % Discount Off Catalog List Price that will be Applied To All "Other" Lab Supply items NOT Listed. The % Discount Off Cannot Be Greater Than the Average % off Catalog List Price Calculated Above."  
Note: This statement did not show completely when printing the spreadsheet originally.

Attach this flyer to the original copy of your invitation bid proposal. Failure to do so may result in bid disqualification. If you have already returned the original bid, return this flyer with your instructions, annotated or a cover memo attached, to:

Bureau of Procurement, Bid Opening Room, 555 Walnut Street, 6<sup>th</sup> Floor Harrisburg PA 17101.

IF YOU ARE CHANGING PRICE(S), DO NOT FAX this flyer and/or cover memo; you must furnish these instructions in a sealed envelope. Please indicate the bid number and opening date/time on the outside of the envelope.

Except as clarified and amended by this flyer, the terms, conditions, specifications, and instructions of the invitation to bid and any previous flyers, remain as originally written.

Very truly yours,

Liz Bollinger

---

Commodity Specialist  
Phone: 717-346-3276  
E-mail: ebollinger@state.pa.us

## ATTACHMENT I – NONCOLLUSION AFFIDAVIT

### INSTRUCTIONS FOR NONCOLLUSION AFFIDAVIT

1. This Noncollusion Affidavit is material to any contract/purchase order awarded pursuant to this bid. According to *Section 4507 of Act 57 of May 15, 1998, 62 Pa. C. S. § 4507*, governmental agencies may require Noncollusion Affidavits to be submitted with bids.

2. This Noncollusion Affidavit must be executed by the member, officer or employee of the bidder who makes the final decision on prices and the amount quoted in the bid.

3. Bid rigging and other efforts to restrain competition, and the making of false sworn statements in connection with the submission of bids are unlawful and may be subject to criminal prosecution. The person who signs the affidavit should examine it carefully before signing and assure himself or herself that each statement is true and accurate, making diligent inquiry, as necessary, of all other persons employed by or associated with the bidder with responsibilities for the preparation, approval or submission of the bid.

4. In the case of a bid submitted by a joint venture, each party to the venture must be identified in the bid documents, and an affidavit must be submitted separately on behalf of each party.

5. The term "complementary bid" as used in the affidavit has the meaning commonly associated with that term in the bidding process, and includes the knowing submission of bids higher than the bid of another firm, any intentionally high or noncompetitive bid, and any other form of bid submitted for the purpose of giving a false appearance of competition.

6. Failure to submit an affidavit with the bid proposal in compliance with these instructions may result in disqualification of the bid.

ATTACHMENT I – NONCOLLUSION AFFIDAVIT

NONCOLLUSION AFFIDAVIT

Contract/Requisition No. CN00023973

State of Georgia:

County of Gwinnett: s.s.

I state that I am Contract Administrator, Eastern Zone of VWR International and that I am authorized to make this affidavit on behalf of my firm, and its owners, directors, and, officers. I am the person responsible in my firm for the price(s) and the amount of this bid.

I state that:

(1) The price(s) and amount of this bid have been arrived at independently and without consultation, communication or agreement with any other contractor, bidder or potential bidder.

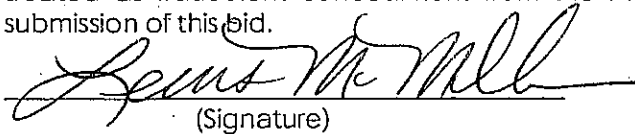
(2) Neither the price(s) nor the amount of this bid, and neither the approximate price(s) nor approximate amount of this bid, have been disclosed to any other firm or person who is a bidder or potential bidder, and they will not be disclosed before bid opening.

(3) No attempt has been made or will be made to induce any firm or person to refrain from bidding on this contract, or to submit a bid higher than this bid, or to submit any intentionally high or noncompetitive bid or other form of complementary bid.

(4) The bid of my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive bid.

(5) VWR International its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last four years been convicted or found liable for any act prohibited by state or federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract, except as follows:

I state that VWR International understands and acknowledges that the above representations are material and important, and will be relied on by Commonwealth of Pennsylvania in awarding the contract(s)/ purchase order(s) for which this bid is submitted. I understand and my firm understands that any misstatement in this affidavit is and shall be treated as fraudulent concealment from the Purchasing Agency of the true facts relating to the submission of this bid.

  
(Signature)

Lewis McMillan  
(Signatory's Name)

Contract Administrator, Eastern Zone  
(Signatory's Title)

SWORN TO AND SUBSCRIBED  
BEFORE ME THIS 16<sup>th</sup> DAY  
OF January 2007.

Patricia Kalke My Commission Expires October 5, 2010  
Notary Public



ATTACHMENT J

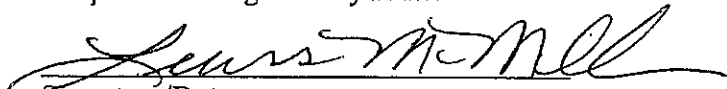
COSTARS PROGRAM QUESTIONNAIRE

If your firm is awarded a Contract, does it agree to sell/provide the awarded items/services at the same prices and/or discounts, and in accordance with the contractual terms and conditions, to registered COSTARS Purchasers who elect to participate in the contract?

Please Answer: YES  NO

VWR International

Corporate or Legal Entity Name

  
Signature/Date

Lewis McMillan, Contract Administrator, Eastern Zone

Printed Name/Title

**ATTACHMENT B**

**- MINIMUM QUALIFICATIONS TO RESPOND TO RFP**

**Nonacceptance of or noncompliance with any minimum qualification, or modification of, or the placing of conditions on acceptance or compliance with any of the minimum qualifications, in whole or in part, will result in immediate disqualification.**

**All the questions listed below must be answered. In the event of a “No” answer to any question, please accept our appreciation for your interest, and understand that, since CWOPA requires a minimum level of qualification, your proposal will not be deemed responsive.**

**This document applies to Lot 1 and Lot 1a as listed in the RFP. Please check all lots that you will be proposing upon.**

- X** Lot 1 – Core Items (Fixed Pricing)
- X** Lot 1a – Non Core Items (% Discount)

**CHECK “YES” TO ACCEPT or CHECK “NO” TO REJECT.**

**Yes No**

- X** 1. Do you agree to provide Laboratory Supplies to all counties in the state of Pennsylvania, listed in Attachment E – PA County List of this RFP?
- X** 2. Do you agree to provide a dedicated Customer Service Team as described in Section IV-3.d?
- X** 3. Do you agree to provide a dedicated Account Manager that will perform the duties described in Section IV-3.e?
- X** 4. Do you agree to ship all Laboratory Supplies FOB Destination, and in accordance to the delivery timeframe set forth in Section IV-4 in the RFP?

Attachment B  
- Minimum Qualifications to Respond to RFP

- X** 5. Do you agree to provide new parts/items and not make product substitutions without approval to do so from CWOPA?
- X** 6. Do you agree to maintain Order Fill Rates as described in Section IV-4.c?
- X** 7. Do you agree to uphold either a thirty (30) day warranty or the manufacturer warranty (whichever is greater) as specified in Section IV-4.d?
- X** 8. Do you agree to the Ordering parameters set forth in Section IV-4.e?
- X** 9. Do you agree to the Returns parameters set forth in Section IV-4.h?
- X** 10. Do you agree to the Invoicing parameters set forth in Section IV-4.i?
- X** 11. Do you agree to accept purchasing cards as means of payment as set forth in Section IV-4.k?
- X** 12. Do you agree to provide reports as described in Section IV-5?
- X** 13. Do you have a Disaster Recovery Plan in place? If so, describe details.
- X**  14. Do you agree to provide cost for 95% of items or better in Lot 1 as referenced in Attachment D?

**ATTACHMENT C – TECHNICAL QUESTIONNAIRE**

**Instructions:** This is a template to describe your Technical capabilities. Answer all of the following questions in full. If a question is not applicable, or if there is no response, so state that. References to supporting documentation provided outside the specific sections should have appropriate page number and reference. Address only those components requested.

**This document applies to Lot 1 and Lot 1a as listed in the RFP. Please check all lots that you will be proposing upon.**

- Lot 1 – Core Items (Fixed Pricing)
- Lot 1a – Non Core Items (% Discount)

1. Given that CWOPA requires proof of your company’s ability to service a contract of this size, CWOPA asks that you describe your company’s business in full (scope, years in business etc.) including references of similar sized accounts. Please include contact information for any references that are provided.

**1. ABOUT VWR INTERNATIONAL**

VWR International has a network of 13 highly-automated regional distribution centers (RDCs) located throughout North America and Europe, and more than 50 smaller service centers in just-in-time facilities. VWR offers a comprehensive range of high-quality, cost-effective distribution and supply chain management services, including product procurement and distribution, just-in-time delivery, inventory management, electronic purchasing and product tracking.

References of similar sized clients include:

**National Association of State Procurement Officials**  
**Rebecca O’Neal**  
**Office of State Procurement, Arkansas**  
**501-324-9314**  
[rebecca.oneal@dfa.state.ar.us](mailto:rebecca.oneal@dfa.state.ar.us)

**The Pennsylvania State University**  
**University Park, PA 16802**  
**Mr. James Dunlop Director of Procurement**  
**814-863-0274**

**State of North Carolina**  
**Paul Rock**  
**Division of Purchase & Contract**  
**919-807-4560**  
[paul.rock@ncmail.net](mailto:paul.rock@ncmail.net)

**State of New York**  
**Sue Wolslegel**  
**Procurement Services Group**  
**518-473-9441**  
[susan\\_wolslegel@ogs.state.ny.us](mailto:susan_wolslegel@ogs.state.ny.us)

2. Please describe your company’s current service/support/distribution infrastructure that will be used to service CWOPA under this award. What enhancements to this service/support/distribution network would be necessary to service CWOPA under this

contract? Provide a network map/organization structure illustrating the locations and resources that comprise your service/support/distribution network.

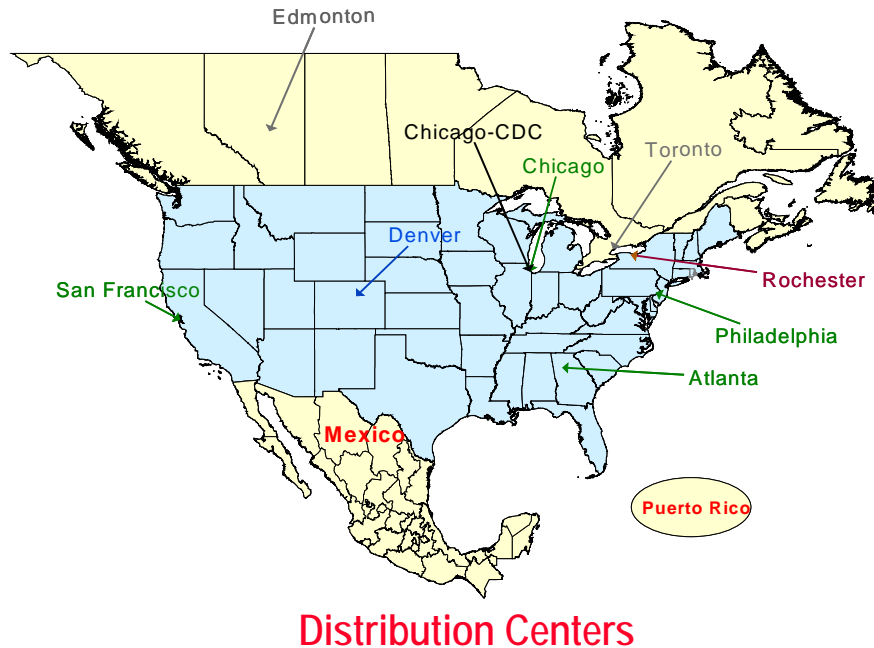
**CURRENT SERVICE/SUPPORT/DISTRIBUTION INFRASTRUCTURE**

VWR currently services over 150 Commonwealth of Pennsylvania (CWOPA) laboratory locations, from the state agency labs to the university systems across the commonwealth. From our major distribution facility in the Philadelphia area, we consistently ship within 24-48 hours to all of Pennsylvania, 95% complete from stock.

VWR also employs over 20 technical field representatives across the state who are assigned to service the state laboratory users.

VWR International has and continues to develop a robust services infrastructure that can be employed at the customer's site to perform numerous strategic services unique to a specific customer. These services range from stockroom management to calibration to first aid cabinet restocking. Regardless of the specific service solution, VWR remains willing to invest in innovative services solutions that may benefit both the CWOPA as well as VWR.

VWR will invest in inventory required to meet the daily needs of the CWOPA laboratories



- Utilizing the following two tables, populate the first table, Lot 1, with a yes/no response only with regard to your ability to supply item(s) or not.

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4. For the second table, please indicate what service/support/distribution centers products would be pulled from to fulfill orders for the counties listed in the delivery timeframes specified. Also indicate for each county the name and address for any retail centers in which CWOPA could pick-up orders in person should they need to do so. Cells shaded in yellow should be populated for each of the corresponding counties.

Instructions- Please choose for each item if it can be provided by your company. Populate Yellow cells with a "YES" or "NO"

\* No substitute items permissible in this questionnaire.

Count	Manufacturer's Description	Part Number	Manufacturer	UOM	Can Be Provided?
1	POTASSIUM BROMIDE, 99+%, 100GR	206391000	ACROS ORGANICS	EA	YES
2	FILMNT ASEMB 5972/5973 MSD	05972-60053	AGILENT	EA	YES
3	GOGGLE MRX4 BLUE/CLR FFREE 1PR	3005069	ALLSAFE SERVICES AND MATERIALS	EA	YES
4	L-9-CARBOX-11-NOR-9-THC, 100UG	1422	ALLTECH ASSOCIATES INC	EA	NO
5	ABC EXTINGUISHER 5#	B500	AMEREX CORPORATION	EA	YES
6	FIRE EXTINGUISHER ABC 10LB	B456	AMEREX CORPORATION	EA	YES
7	SILICA GHLF 10X20CM 250UM	21521	ANALTECH	PK	YES
8	ATTEST BIO INDICATOR	56614626	ANDWIN SCIENTIFIC	CS	YES
9	TTL SUSP SOLID STD 100PPM	VUL261	AQUA SOLUTIONS	EA	YES
10	HEXADECANE/STEARIC ACID 100ML	ACB149	AQUA SOLUTIONS	EA	YES
11	CARTRIDGE HI CAPACITY D400499	D400499	BARNSTEAD THERMOLYNE CORPORATION	EA	YES
12	HOLLOW FIBER FILTER .2MIC	D3750	BARNSTEAD THERMOLYNE CORPORATION	EA	YES
13	BIOLOGICAL INDCATOR BOX	AY759X1	BARNSTEAD THERMOLYNE CORPORATION	PK	YES
14	CERAMIC 7X7 STIRHOTPLATE 120V	1160049SH	BARNSTEAD THERMOLYNE CORPORATION	EA	YES
15	STIRPLATE 4X4 FISHER 120V	1151016SHQ	BARNSTEAD THERMOLYNE CORPORATION	EA	YES
16	MEL-TEMP MELT POINT APPARAT	1001D	BARNSTEAD THERMOLYNE CORPORATION	EA	YES
17	CLAMP UTILITY FLAT JAWS W/SLVS	189	BARNSTEAD THERMOLYNE CORPORATION	EA	YES
18	BURNER FOR NATURAL GAS	155	BARNSTEAD THERMOLYNE CORPORATION	EA	YES
19	BLADES,STERILE	371120	BD DIAGNOSTIC SYSTEMS	CS	YES
20	FL/OX PLUS HEMOGARD 6ML 13X100	367925	BD DIAGNOSTIC SYSTEMS	CS	YES
21	VACUTAINER,STER 3ML PK100	366381	BD DIAGNOSTIC SYSTEMS	CS	YES
22	PLATE,TC 96WELL	353910	BD DIAGNOSTIC SYSTEMS	CS	YES
23	CULTURE TUBE 17X100MM	352018	BD DIAGNOSTIC SYSTEMS	CS	YES
24	PETRI DISH STRL 100X15MM	351029	BD DIAGNOSTIC SYSTEMS	CS	YES
25	PETRI DISH OPTILUX	351001	BD DIAGNOSTIC SYSTEMS	CS	YES
26	RPR CARD TEST KIT#110(500TEST)	275005	BD DIAGNOSTIC SYSTEMS	PK	YES
27	BRAIN HEART INFUSION 500G	237500	BD DIAGNOSTIC SYSTEMS	EA	YES
28	PENICILLIN 10 UNITS	231321	BD DIAGNOSTIC SYSTEMS	PK	YES
29	OXACILLIN 1MCG	231319	BD DIAGNOSTIC SYSTEMS	PK	YES
30	AMPICILLIN 10MCG	231264	BD DIAGNOSTIC SYSTEMS	PK	YES
31	PROMPT INOCULATION SYSTEM	226306	BD DIAGNOSTIC SYSTEMS	PK	YES
32	HERROLD'S AGAR+ANV WITH MYCRO J	222233	BD DIAGNOSTIC SYSTEMS	CS	YES
33	V-C-N-T INHIBITOR 10ML	212408	BD DIAGNOSTIC SYSTEMS	PK	YES

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34	ISOVITALEX ENRICHMENTPK-5X10ML	211876	BD DIAGNOSTIC SYSTEMS	PK	YES
35	LUER-LOK CAPS,STRL SGL USE	408531	BD DIAGNOSTIC SYSTEMS	CS	YES
36	BBL PROMPT SYSTM	226306	BD DIAGNOSTIC SYSTEMS	PK	YES
37	GC LEC PLATES JEMBEK	221995	BD DIAGNOSTIC SYSTEMS	PK	YES
38	GRAM STAIN SET W/STAB. IODINE	212539	BD DIAGNOSTIC SYSTEMS	EA	YES
39	VCNT INHIBITOR	212408	BD DIAGNOSTIC SYSTEMS	PK	YES
40	ENTEROTUBE II	211832	BD DIAGNOSTIC SYSTEMS	PK	YES
41	TRYPT SOY AGR W/5% BLD	221261	BD DIAGNOSTIC SYSTEMS	PK	YES
42	M ENDO BROTH MF 100G	274920	BD DIAGNOSTIC SYSTEMS	EA	YES
43	LAURYL TRYPTOSE BROTH 500G	224150	BD DIAGNOSTIC SYSTEMS	EA	YES
44	BLD COLL SFTY 12" 25GX3/4 50PK	367285	BD VACUTAINER LABWARE MEDICAL	CS	YES
45	VAC TUBE RED 5ML	366434	BD VACUTAINER LABWARE MEDICAL	CS	YES
46	MICRO W/LITHIUM HERAPIN	365971	BD VACUTAINER LABWARE MEDICAL	PK	YES
47	TUBE CONIC 50ML W/RACK	352098	BD VACUTAINER LABWARE MEDICAL	CS	YES
48	TUBE PP CONICAL 15ML	352096	BD VACUTAINER LABWARE MEDICAL	CS	YES
49	14MLTBE PP17X100STR	352018	BD VACUTAINER LABWARE MEDICAL	CS	YES
50	PETRI DISHES 100X15MM	351029	BD VACUTAINER LABWARE MEDICAL	CS	YES
51	PETRI DISH 60X15MM	351007	BD VACUTAINER LABWARE MEDICAL	CS	YES
52	PETRI DISH 50X9MM	351006	BD VACUTAINER LABWARE MEDICAL	CS	YES
53	LUER-LOK SYR ONLY 10CC	309604	BD VACUTAINER LABWARE MEDICAL	CS	YES
54	MCR TAINER GRN GENI LNCT	366581	BD VACUTAINER LABWARE MEDICAL	PK	YES
55	DISH OPTILUX 100X15MM	351001	BD VACUTAINER LABWARE MEDICAL	CS	YES
56	SYRINGE/NDL 20G 1-1/2"	309635	BD VACUTAINER LABWARE MEDICAL	CS	YES
57	TT RACK 72 HOLE 13MM BLUE	187503001	BEL ART PRODUCTS	EA	YES
58	LABCOAT 80/20 USX KNCF WH-M	11375804M	BEST MANUFACTURING GROUP LLC	EA	YES
59	LABCOAT 80/20 USX KNCF WH-S	11375804S	BEST MANUFACTURING GROUP LLC	EA	YES
60	LABCOAT 80/20 USX KNCF WH-L	11375804L	BEST MANUFACTURING GROUP LLC	EA	YES
61	FISHER MINI LAB JACK 4X4"	19090 002EMD	BOEKEL INDUSTRIES INC	EA	YES
62	SLUMBERJACK COT	512909/PEMA	CABELAS INC	EA	YES
63	COLIFORM WATER TEST CONT	04HP83HCPW/S	CAPITOL VIAL	CS	YES
64	GLOVE LATEX PF LG 100PK	8848A	CARDINAL HEALTH CORP	PK	YES
65	BODY BG CF STR Z 22X30 WH	BBIS-50-CF	CENTENNIAL PRODUCTS INC	CS	YES
66	BODY BG CF ENV Z 36X96 WH	BBDE-50-CF	CENTENNIAL PRODUCTS INC	CS	YES
67	BODY BG CF STR Z 36X60 WH	BBCS-50-CF	CENTENNIAL PRODUCTS INC	CS	YES
68	VIALS, AMBER 40ML SEPTA	SB46-0040	CHASE SCIENTIFIC GLASS	CS	YES
69	VIAL W/CLOS CS-72 20ML	C226-0020	CHASE SCIENTIFIC GLASS	CS	YES
70	SEP/GRD AMB 300 SER .125	G346-0040	CHASE SCIENTIFIC GLASS	CS	YES
71	VIAL CERTIFIED AMB 40ML	S346-0040	CHASE SCIENTIFIC GLASS	CS	YES
72	AMB BRO VL W/SPT 200SER	S246-0060	CHASE SCIENTIFIC GLASS	CS	YES
73	VIAL EPA CLN W/SEP 40ML	S246-0040	CHASE SCIENTIFIC GLASS	CS	YES
74	VIAL W/SEPTA CLEAR 40ML	S136-0040	CHASE SCIENTIFIC GLASS	CS	YES
75	PIPET DISP 9 IN	63B13-678-20D	CHASE SCIENTIFIC GLASS	CS	YES
76	PIPET DISP 5 3/4 IN	63A13-678-20B	CHASE SCIENTIFIC GLASS	CS	YES
77	25X150 BOTO DCT/PRINTED LINES	60T12150B-PL	CHASE SCIENTIFIC GLASS	EA	YES

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78	TUBE CULT DSP 16X150MM	60G14-961-31	CHASE SCIENTIFIC GLASS	CS	YES
79	TUBE CULT DSP 13X100MM	60C14-961-27	CHASE SCIENTIFIC GLASS	CS	YES
80	CULT TUBE DISP 12X75MM	60B14-961-26	CHASE SCIENTIFIC GLASS	CS	YES
81	TUBE CULT DSP 10X75MM	60A14-961-25	CHASE SCIENTIFIC GLASS	CS	YES
82	BOTTLE CERT/EPA 1-LITER	349-1000	CHASE SCIENTIFIC GLASS	CS	YES
83	BOTTLE POLY B/R 4OZ	319-0125	CHASE SCIENTIFIC GLASS	CS	YES
84	SEPTA PTFE-SIL CLN 22MM	288-0022	CHASE SCIENTIFIC GLASS	CS	YES
85	PIPET DISP 5 3/4 IN	63A13-678-20A	CHASE SCIENTIFIC GLASS	CS	YES
86	VIAL,40ML,AMB BORO.125"	SB46-0040	CHASE SCIENTIFIC GLASS	CS	YES
87	PIPET DISP 9 IN	63B13-678-20C	CHASE SCIENTIFIC GLASS	CS	YES
88	CASSETTES TC/GLUCOSE	10-988	CHOLESTECH CORPORATION	PK	NO
89	CONTROLS LVL1 LVL2 3VIAL	10-983	CHOLESTECH CORPORATION	EA	NO
90	20 GAL LAB OVERPACK	LP201220YE	COMPLETE ENVIRONMENTAL PRODUCTS	EA	YES
91	OIL HVY WT PAD 17"X19"	FBP100	COMPLETE ENVIRONMENTAL PRODUCTS	PK	YES
92	FB SORB BOOM OIL 5"X10'	FBB510	COMPLETE ENVIRONMENTAL PRODUCTS	PK	YES
93	UNIVERSAL SORBENT PADS	UQ100P	COMPLETE ENVIRONMENTAL PRODUCTS	CS	YES
94	50' CABLE W/ CONNECTORS	30211050	CON SPACE COMMUNICATIONS INC	EA	YES
95	CRUCIBLE W/O COVER 25ML	60148	COORSTEK INC	CS	YES
96	COLIFORM WATER TEST CONT	1700-100	CORNING LIFE SCIENCES GLASS	CS	YES
97	CENTRIFUGE TUBE,IND,NS	4401	CORNING LIFE SCIENCES GLASS	CS	YES
98	CORNING STR/HOTPL 5/M1X7/M1	6795-420 EMW	CORNING LIFE SCIENCES GLASS	EA	YES
99	STR/HOT PLT PC220 4X5"120V	6795-220	CORNING LIFE SCIENCES GLASS	CS	YES
100	SLD 75X25MM FR 1 SIDE 144/GR	2948-75X25	CORNING LIFE SCIENCES GLASS	CS	YES
101	COLIFORM TST VIAL 65X120	1700-100	CORNING LIFE SCIENCES GLASS	CS	YES
102	DISH EVAPORATING 100ML	13180-100	CORNING LIFE SCIENCES GLASS	CS	YES
103	FB50MLTBE PP\FLAT\GRD\S	431263	CORNING LIFE SCIENCES PLASTIC	CS	YES
104	PIPET 50X1/2ML IND WRAP	431033	CORNING LIFE SCIENCES PLASTIC	CS	YES
105	PIPET 25X2/10ML STERL	431032	CORNING LIFE SCIENCES PLASTIC	CS	YES
106	PIPET SER STL 10X1/10ML	431031	CORNING LIFE SCIENCES PLASTIC	CS	YES
107	PIPET SER STL 5X1/10ML	431030	CORNING LIFE SCIENCES PLASTIC	CS	YES
108	FLASK 75CM2 CANTED NECK	430720	CORNING LIFE SCIENCES PLASTIC	CS	YES
109	BEAKER LIDS	430181	CORNING LIFE SCIENCES PLASTIC	CS	YES
110	BEAKER 250ML W/O LID	430180	CORNING LIFE SCIENCES PLASTIC	CS	YES
111	FLASK 25CM2 CANTED NECK	430168	CORNING LIFE SCIENCES PLASTIC	CS	YES
112	CENT TBE ST PP RK 50ML	430043	CORNING LIFE SCIENCES PLASTIC	CS	YES
113	C-TB IND N/S BK	4401	CORNING LIFE SCIENCES PLASTIC	CS	YES
114	PIPET SER DSP 10X1/10ML	4340	CORNING LIFE SCIENCES PLASTIC	CS	YES
115	PIPET SER STL 10X1/10ML	431038	CORNING LIFE SCIENCES PLASTIC	CS	YES
116	PIPET SER ST 1X1/100ML	431028	CORNING LIFE SCIENCES PLASTIC	CS	YES
117	SAF-DE-CAP TUBE DECAPER	S-400-1	CURRENT TECH INC	CS	YES
118	BLOOD BLOC 16X22 HI	F0667038	CURRENT TECH INC	CS	YES
119	BACDOWN ANTIMICRBL WIPE	7003	DECON LABORATORIES INC	CS	YES
120	BACDOWN HANDSOAP 1 LITER	7001	DECON LABORATORIES INC	CS	YES
121	AEROSOL BARRIER PIPETTE TIPS	P1150	DENVILLE SCIENTIFIC	PK	YES



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122	LCD DISPLAY LOGGER	TM325	DICKSON COMPANY	EA	YES
123	RAPID RESPONSE KIT W/13 ICS PO	DMS05002	DISASTER MANAGEMENT SYSTEMS INC	EA	YES
124	DEFENDAIR MASK CHML WRFRE PROT	R54838	DRAEGER SAFETY INC	EA	YES
125	MICROCAPS 4 LAMBDA	1-000-0040	DRUMMOND SCIENTIFIC COMPANY	PK	YES
126	TYVEK SLEEVES WH	TY500SWH00020000	DUPONT PERSONAL PROTECTION	CS	YES
127	CVRL TYVK ZPR ELS WA L	TY125SWHLG002500	DUPONT PERSONAL PROTECTION	CS	YES
128	CVRLL PROSHLD 1 EL WA XL	P1132SBUXL002500	DUPONT PERSONAL PROTECTION	CS	YES
129	CVRLL PRSH 1 HD EL W/A XL	P1131SBUXL002500	DUPONT PERSONAL PROTECTION	CS	YES
130	CVL NGN HDBT EL WRST XXL	NG122SWH2X002500	DUPONT PERSONAL PROTECTION	CS	YES
131	CPF3 CVRL STRPMS AT HD 2X	C3122TTN2X000600	DUPONT PERSONAL PROTECTION	CS	YES
132	CVRLLS CPF2 2K-FEATURE XL	C2159TGYXL00062K	DUPONT PERSONAL PROTECTION	CS	YES
133	CVRLLS CPF2 2K-FEATURE LG	C2159TGYLG00062K	DUPONT PERSONAL PROTECTION	CS	YES
134	CVRLLS CPF2 2K-FEATURE 3X	C2159TGY3X00062K	DUPONT PERSONAL PROTECTION	CS	YES
135	BOX DISP GLASS FLOOR MDL	120097A	DYNALON PRODUCTS	PK	YES
136	VACUUM TESTER 115VAC 60HZ	BD10SPC-PKG	ELECTRO TECHNIC PRODS	EA	YES
137	TESLA COIL 110V/60HZ BD-10A	11011	ELECTRO TECHNIC PRODS	EA	YES
138	MAILER,DBL SPEC., 1.7X4.7"CS50	SDM-7	ELEMENTAL CONTAINER	CS	YES
139	UNIVERSAL ADAPTER CHROME 435	435	ELKHART BRASS MFG CO INC	EA	NO
140	CLRPHST STRP PH2.5-4.5	9581-3	EMD CHEMICALS	CS	YES
141	COLORPHST STRP PH 0-2.5	9580-3	EMD CHEMICALS	CS	YES
142	FLTR DBLEWEIGH PROWEIGH	F93447MMX	ENVIRONMENTAL EXPRESS LTD	PK	YES
143	BOTTLE GLS 1L BR 50MG SOD	11201A50SS	EP SCIENTIFIC PRODUCTS	CS	YES
144	2ML 1:1 NITRIC ACID	SVCN-2-1	EP SCIENTIFIC PRODUCTS LLC	EA	YES
145	EPTIPS MOTION 1-50UL FILT	960050029	EPPENDORF NORTH AMERICA BIOTOOLS	EA	YES
146	PIPETTE SRS 2100 100 TO 1000UL	22472101	EPPENDORF NORTH AMERICA BIOTOOLS	EA	YES
147	PIPETTE SERS 2100 20 TO 200 UL	22472054	EPPENDORF NORTH AMERICA BIOTOOLS	EA	YES
148	PIPET EPPNDRF REPEATER PLUS	22260201	EPPENDORF NORTH AMERICA BIOTOOLS	EA	YES
149	EPTPS,FLTR,0.1-105LM,PCR	22491211	EPPENDORF NORTH AMERICA BIOTOOLS	CS	YES
150	SLD 3X1" W/2 10MM DIA CIR 144G	3032-002	ERIE SCIENTIFIC COMPANY	GR	YES
151	FROSTED BEVL EDG3X1X1MM 72/PK	2991DF-B2L-4-600621	ERIE SCIENTIFIC COMPANY	CS	YES
152	MICRO SLD 3X1 IN PLAIN	2950F-600621	ERIE SCIENTIFIC COMPANY	GR	YES
153	THERMOMETER M30 TO P120F	M2014PS BF	EVER READY THERMOMETER DIV OF BARNSTEAD	EA	YES
154	THERMOMETER 50TO500F/10TO260C	EG 550 FCBF	EVER READY THERMOMETER DIV OF BARNSTEAD	EA	YES
155	BLU LIQ FLDD THRMTR -10TO260C	617 3S BF	EVER READY THERMOMETER DIV OF BARNSTEAD	EA	YES
156	THERMOMETER RED LIQ 76MM IMM	1003 3S BF	EVER READY THERMOMETER DIV OF BARNSTEAD	EA	YES
157	THERM TRU-TEMP REFRIG -5/15C	R020 1S	EVER READY THERMOMETER DIV OF BARNSTEAD	EA	YES
158	DISSECT BLADE NO. 22	M01/5220002	FEATHER SAFETY RAZOR CO LTD	PK	YES
159	STATE OF PA CBIRD KIT XL	CBIRDKITXLG	FISHER MAKEUP ORDERS	EA	NO
160	STATE OF PA CBIRD KIT 2XL	CBIRDKIT2XL	FISHER MAKEUP ORDERS	EA	NO
161	ELECT AG/AGCL PH/ATC F/AP60 SE	3592550	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	EA	YES
162	GLASS PH ELECTRODE COMBO BNC	3590285	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	EA	YES
163	GLASS COMBO RUGGED BULB BNC	3590183	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	EA	YES

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164	TDSTESTR LOW	3566111	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	EA	YES
165	WTRPRF DBL JNTN PHTESTR1	3562403	FISHER SCIENTIFIC PROD ELECTROCHEMISTRY	EA	YES
166	TISSUEPREP 2 4X2KG/CS	FLT555-2	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
167	SOD HYDROX SOL N/50 CERT 4L	FLSS282-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
168	SODIUM HYDROX SOL N/10 CR 20L	FLSS276-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
169	SODIUM HYDROX SOL 1N CERT 4L	FLSS266-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
170	10% BUFFERED FORMALIN CR 4L	FLSF100-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
171	BUFFER COLRD BLUE PH 10 4L	FLSB115-4	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
172	BUFFER COLORED BLUE PH 10 20L	FLSB115-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
173	BUFFER CLRD YEL PH 7.00 4L	FLSB107-4	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
174	BUFFER COLORED YEL PH 7 20L	FLSB107-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
175	BUFFER COLRD RED PH 4.00 4L	FLSB101-4	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
176	BUFFER COLORED RED PH 4 20L	FLSB101-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
177	SODIUM SULFATE CERT ACS 10KG	FLS421-10	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
178	SOD SUL ACS ANHY GRNLR 10/60MS	FLS415-212	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
179	SODIUM HYDROXIDE CERT ACS 500G	FLS318-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
180	POTASSIUM IODIDE CERT ACS 500G	FLP410-500	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
181	AMMONIUM CHLORIDE ACS 500 G	FLA661-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
182	NIT ACID R ACS SAF 6X21/2L/CS	FLA200S-212	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
183	HYDROCHL AC SAF COT 6X21/2L	FLA144S-212	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
184	XYLENES HIST GRD 4L	BPX3P-1GAL	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
185	WATER OPTIMA 4L	BPW7-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
186	TRICHLOROETHYLENE CR ACS 20L	BPT341-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
187	BUFFER SOL PH 10.00 CERT 500ML	BPSB116-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
188	BUFFER COLRD BLUE PH 10 500ML	BPSB115-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
189	BUFFER SOL PH 7.00 CERTIF 1L	BPSB108-1	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
190	BUFFER CLRD YEL PH 7.00 500ML	BPSB107-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
191	BUFFER COLRD RED PH 4.00 500ML	BPSB101-500	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
192	HEXANE OPTIMA GRADE 4L	BPH303-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
193	METHYLENE CHLDE GC RESOLV 4L	BPD154-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
194	ACETONITRILE OPTIMA GRADE 4L	BPA996-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
195	ACETONE OPTIMA GRADE 4L	BPA929-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
196	METHANOL OPTIMA GRADE 4L	BPA454-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
197	METHANOL CERT ACS/HPLC 4L	BPA452-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
198	METHANOL CERTIFIED ACS 4L	BPA412-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
199	ETHYL ALCOHOL DENATURED 20L	BPA407-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
200	ACETONE ACS SAFE-COTE 4L	BPA18SK-4	FISHER SCIENTIFIC PROD FAIRLAWN	CS	YES
201	ACETONE HISTO GRADE 20L SAFTIN	BPA16S-20	FISHER SCIENTIFIC PROD FAIRLAWN	EA	YES
202	MIXESTR .4 45 STGR	E04WG047S1	GE OSMONICS INC	PK	YES
203	STORAGE CASES	AL36201704AC	HARDIGG INDUSTRIES INC	EA	NO
204	DILU-LOK PHOS BFR WM99ML	D699	HARDY DIAGNOSTICS	CS	YES
205	GLOVE, VINYL EXAM LP XL	19041189E	HIGH FIVE PRODUCTS INC	CS	YES
206	GLOVE, FB GLV LTX PF AMBI LG	113945C	HIGH FIVE PRODUCTS INC	CS	YES
207	GLOVE, FB GLV LTX PF AMBI MED	113945B	HIGH FIVE PRODUCTS INC	CS	YES

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208	GLOVE, FB GLV LTX PF AMBI SM	113945A	HIGH FIVE PRODUCTS INC	CS	YES
209	GLOVE, FB GLV LTX EXAM LP L	113944C	HIGH FIVE PRODUCTS INC	CS	YES
210	GLOVE, FB GLV VINYL EXAM PF MD	19041190C	HIGH FIVE PRODUCTS INC	CS	YES
211	GLOVE, FB GLV LTX EXAM LP M	113944B	HIGH FIVE PRODUCTS INC	CS	YES
212	FB NITRILE GLV PF LF	191301597D	HIGH FIVE PRODUCTS INC	PK	YES
213	SOLVENT IN 1.5 KG BOTTLE	100690	HORIBA INSTRUMENTS INC	EA	NO
214	FREEZE-THAW SPECIMEN MOLD	H-3195	HUMBOLDT MANUFACTURING COMPANY	EA	YES
215	FACE SHIELD DISP.	4201-F	INTEC INDUSTRIES INC	CS	YES
216	POLYSEED-NX CAPSULES	P 210	INTERNATIONAL LABORATORY SUPPLY LTD	PK	YES
217	POLYSEED CAPSULES	P 110	INTERNATIONAL LABORATORY SUPPLY LTD	PK	YES
218	MONITOR RADIATION RADALERT	RADALERT50	INTERNATIONAL MEDCOM	EA	YES
219	BAG,LABGRD SPEC BAG 6X9	SBL2R69B	ITW-MINIGRIP ZIP-PAK	CS	YES
220	METHYLTHYMOL BLUE, BAKE 5GM	R164-01	JT BAKER ANALYTICAL	EA	YES
221	LOOP/NEEDLE INOCLTN 10UL	5100110STR	KENDALL HEALTHCARE PRODUCTS CO	CS	YES
222	3CC COMB 22X1"	8881513231	KENDALL HEALTHCARE PRODUCTS CO	CS	YES
223	BCS GRA 16X100 10ML PO+F	8881352788	KENDALL HEALTHCARE PRODUCTS CO	CS	YES
224	CONTAINER NSTL BULK 4OZ	8889207117	KENDALL HEALTHCARE PRODUCTS CO	CS	YES
225	MONOJECT RED GLYCRN 3ML	8881301215	KENDALL HEALTHCARE PRODUCTS CO	CS	YES
226	WYPALLX70 WRKHRSE POPUPBX	41412-50	KIMBERLY CLARK AWAY FROM HOME DIVISION	CS	YES
227	KIMWIPE EX-L 15"X17" 140/PK	34256	KIMBERLY CLARK AWAY FROM HOME DIVISION	CS	YES
228	KIMWIPE SML 4-1/2X8-1/2	34155	KIMBERLY CLARK AWAY FROM HOME DIVISION	PK	YES
229	GLOVE XL SFSKN HT PF LTX 90PK	58274	KIMBERLY CLARK CORPORATION	CS	YES
230	LAB COAT BLU SMALL 30-34	10030	KIMBERLY CLARK CORPORATION	CS	YES
231	CAP PHENOLIC 15-415	FS73800 15415	KIMBLE GLASS INC	CS	YES
232	PIPET SHORTY 25ML IND	FS72115 25210	KIMBLE GLASS INC	CS	YES
233	PIPET STL 5X1/10ML	FS72105 5110	KIMBLE GLASS INC	CS	YES
234	PIPET STL 10X1/10ML	FS72105 10110	KIMBLE GLASS INC	CS	YES
235	VIAL SCIN 20ML PE W/CL	FS58515 20	KIMBLE GLASS INC	CS	YES
236	CENT TUBE DSP PLN 10ML	73790 10	KIMBLE GLASS INC	CS	YES
237	CENTRIFUG TBE 10ML DSP	73785 10	KIMBLE GLASS INC	CS	YES
238	CUL TUBE BOR SC 16X125	73750M 100	KIMBLE GLASS INC	CS	YES
239	TUBE CULT DSP 20X150MM	73750 20150	KIMBLE GLASS INC	CS	YES
240	16X100 BOROSIL DCT	73500 16100	KIMBLE GLASS INC	CS	YES
241	CENTRIF TBE GR STPR 10ML	45201 10	KIMBLE GLASS INC	CS	YES
242	BURET 3PC VALUEWARE 50ML	17021V 50	KIMBLE GLASS INC	EA	YES
243	TUBE,CULTURE 16X125	7375016125	KIMBLE GLASSWARE INC	CS	YES
244	INCIDENT COMMD WHITE CL POUCH	3711WHITESPECIALPRICI	KISHIGO	EA	YES
245	INCIDENT COMMD YELLO CL POUCH	3710YELLOLOSSPECIALPRIC	KISHIGO	EA	YES
246	INCIDENT COMMD VEST RED CL POU	3708REDLASTCOLUM	KISHIGO	EA	YES
247	MICRO KIT 14/10 BASIC	746220-0000	KONTES GLASS COMPANY	EA	YES
248	FB PETRI DISH MEDIA	08 757 14G	KORD PRODUCTS LTD	CS	YES
249	PETRI DISH 100X15 BEV	08 757 13	KORD PRODUCTS LTD	CS	YES
250	PETRI DISH 100X15MM	08 757 12	KORD PRODUCTS LTD	CS	YES

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251	BIO-HAZARD BUCKET	22020	LAB SAFETY SUPPLY INC	EA	YES
252	GLUCOSE-GLUTAMIC ACID 500ML	LC14845 1	LABCHEM INC	EA	YES
253	16X18X4" EXTRA BASKET	8040200	LABCONCO CORPORATION	EA	YES
254	SOL BASIN NS PVC 55ML	730 001	LABCOR PRODUCTS INC	PK	YES
255	VARIABLE VOLUME PIPETTES.	1000-VV	LABSCIENCES INC	EA	YES
256	COVRAL SARANEX HD EWA 2X	44428-2X	LAKELAND INDUSTRIES INC	CS	YES
257	KLEANAR(CHROMIC/SULF ACID)4.1K	6622-08	MALLINCKRODT ANALYTICAL	CS	YES
258	MATRIX 1250UL F TIP	8045	MATRIX TECHNOLOGIES CORP	CS	YES
259	GLOVE, EXAM, NITRILE, POWDER-FREE -- X-LARGE	MG6004	MEDLINE INDUSTRIES	CS	YES
260	GLOVE, EXAM, NITRILE, POWDER-FREE - LARGE	MG6003	MEDLINE INDUSTRIES	CS	YES
261	GLOVE, Exam,Nitrile,Power Free Medium	MG6002	MEDLINE INDUSTRIES	CS	YES
262	GLOVE,LTX,PF,BLUE L PK50	SG375-L	MICROFLEX MEDICAL CORPORATION	CS	YES
263	GLOVE, NEOPRO EXAM GRN PF M PK100	NPG-888-M	MICROFLEX MEDICAL CORPORATION	CS	YES
264	GLOVE, NEOPRO EXAM GRN PF L PK100	NPG-888-L	MICROFLEX MEDICAL CORPORATION	CS	YES
265	GLOVE 7.5MIL LATEX MED PK100	MF-300-M	MICROFLEX MEDICAL CORPORATION	CS	YES
266	GLOVE 7MIL LATEX XL PK100	EV-2050-XL	MICROFLEX MEDICAL CORPORATION	CS	YES
267	GLOVE 7MIL LATEX SMALL PK100	EV-2050-S	MICROFLEX MEDICAL CORPORATION	CS	YES
268	GLOVE 7MIL LATEX MED PK100	EV-2050-M	MICROFLEX MEDICAL CORPORATION	CS	YES
269	GLOVE 7MIL LATEX LARGE PK100	EV-2050-L	MICROFLEX MEDICAL CORPORATION	CS	YES
270	GLOVE LATEX POWDRFR LRG PK100	DGP350-L	MICROFLEX MEDICAL CORPORATION	CS	YES
271	GLOVE 7.5MIL LATEX SML PK100	MF300-S	MICROFLEX MEDICAL CORPORATION	CS	YES
272	GLOVE 7.5MIL LATEX LRG PK100	MF-300-L	MICROFLEX MEDICAL CORPORATION	CS	YES
273	GLOVE, DIAMOND GRIP PF S	MF-300-S	MICROFLEX MEDICAL CORPORATION	CS	YES
274	GLOVE, DIAMOND GRIP PF M	MF-300-M	MICROFLEX MEDICAL CORPORATION	CS	YES
275	GLOVE, DIAMOND GRIP PF L	MF-300-L	MICROFLEX MEDICAL CORPORATION	CS	YES
276	FECAL MFC NO ROSOLIC 2ML	SC1M944H8	MILLIPORE CORPORATION	PK	YES
277	MEMBR IW WTR TEST 47MM	SC1J796H5	MILLIPORE CORPORATION	PK	YES
278	MEMBR FLTR 0.45UM .25MM	SA1J791H5	MILLIPORE CORPORATION	PK	YES
279	PETR DSH W/PD 50X11MM	PDF0047S0	MILLIPORE CORPORATION	PK	YES
280	PETRI DSH STERLE 50X11MM	PDF004700	MILLIPORE CORPORATION	PK	YES
281	PLASTIC PETRISLIDES	PD1504700	MILLIPORE CORPORATION	PK	YES
282	PETRI DISH W/PAD	PD10047S5	MILLIPORE CORPORATION	PK	YES
283	PETRI DISH W/PAD STER	PD10047S0	MILLIPORE CORPORATION	PK	YES
284	M-FECAL COLIFORM NO ROS	MHA00FCR2	MILLIPORE CORPORATION	PK	YES
285	M-FECAL COLIFORM	MHA000P2F	MILLIPORE CORPORATION	PK	YES
286	MFC FECAL COLI 2ML PL AMP	M00000P2F	MILLIPORE CORPORATION	PK	YES
287	MEM FLTR .7UM STR 47MM	HCWG047S3	MILLIPORE CORPORATION	PK	YES
288	HAWG S-PAK MEMBRANE	HAWG047S6	MILLIPORE CORPORATION	PK	YES
289	MEM FLT .45UM STR 47MM	HAWG047S3	MILLIPORE CORPORATION	PK	YES
290	MEM FLTR .45UM STR 47MM M/PK	HAWG047S1	MILLIPORE CORPORATION	PK	YES
291	CAPSULES 0.45UM PORE	GWSC04510	MILLIPORE CORPORATION	PK	YES
292	FLTR FLUORPORE 3UM 47MM	FSLW04700	MILLIPORE CORPORATION	PK	YES
293	EZ-PAK HAWG 47Q6000	EZHAWG474	MILLIPORE CORPORATION	PK	YES
294	FLTR AP40 GRAV AN 47MM	AP4004705	MILLIPORE CORPORATION	PK	YES

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295	GLASS FIBER FILTER 47MM	AP4004700	MILLIPORE CORPORATION	PK	YES
296	PREFLTR THICK 35MM	AP2503500	MILLIPORE CORPORATION	PK	YES
297	MICROCON 100	42413	MILLIPORE CORPORATION	PK	YES
298	ULTRAFREE MC LH FILTERS	UFC30LH25	MILLIPORE CORPORATION	PK	YES
299	MILLENNIUM FFM W/O CANISTER LG	10051288	MINE SAFETY APPLIANCES COMPANY	EA	YES
300	MILLENNIUM FFM W/O CANISTER MD	10051287	MINE SAFETY APPLIANCES COMPANY	EA	YES
301	MILLENNIUM FFM W/O CANISTER SM	10051286	MINE SAFETY APPLIANCES COMPANY	EA	YES
302	CALIBRATION GAS CYL 4GAS	10048280	MINE SAFETY APPLIANCES COMPANY	EA	YES
303	CBRN CANISTER ONLY MILLENNIUM	10046570	MINE SAFETY APPLIANCES COMPANY	EA	YES
304	ESP II COMM SYSTEM MLN ADV	10026265	MINE SAFETY APPLIANCES COMPANY	EA	YES
305	5STAR LEL O2 CO H2S FCHRG PUMP	10018002	MINE SAFETY APPLIANCES COMPANY	EA	YES
306	MSA CNSR F/MLNM CHM BLGCL	818264	MINE SAFETY APPLIANCES COMPANY	CS	YES
307	H2S SENSOR	636241	MINE SAFETY APPLIANCES COMPANY	EA	YES
308	CART AMMON METHLINE GMD	464033	MINE SAFETY APPLIANCES COMPANY	PK	YES
309	TIP ART 20UL STL W/TR	2149P	MOLECULAR BIO PRODUCTS	PK	YES
310	TIP FLT 1000UL 8 RACKS OF 100	2079E	MOLECULAR BIO PRODUCTS	CS	YES
311	TIP ART REACH 10UL 960PK	2140	MOLECULAR BIO PRODUCTS	CS	YES
312	TIP ART 200UL STL WTRY	2069	MOLECULAR BIO PRODUCTS	PK	YES
313	TIP ART 100 100UL	2065	MOLECULAR BIO PRODUCTS	PK	YES
314	QUICKSMART SCAPEL BLD REMO SYS	AJ150FS	MOPEC INC	EA	YES
315	NOTEBOOK LAB 9-1/4X11-1/4IN	6300-1000	NALGE COMPANY	CS	YES
316	BTL W/M BULK HDPE 16OZ	332189-0016	NALGE COMPANY	CS	YES
317	BTL W/M BULK HDPE 4OZ	332189-0004	NALGE COMPANY	CS	YES
318	BTL WM BULK HDPE 32OZ	300141-0032	NALGE COMPANY	CS	YES
319	BTL WM BULK HDPE 16OZ	300141-0016	NALGE COMPANY	CS	YES
320	BTL WM BULK HDPE 4OZ	300141-0004	NALGE COMPANY	CS	YES
321	BTL NM BULK HDPE 16OZ	300131-0016	NALGE COMPANY	CS	YES
322	BOTTLE LARGE WM HPE 1/2GAL 2L	2120-0005	NALGE COMPANY	CS	YES
323	BOTTLE WM 500ML	300121-0016	NALGE COMPANY	CS	YES
324	RACK,ACETAL,UNWIRE,BLUE 25MM	5970-0325	NALGE NUNC INTERNATIONAL	CS	YES
325	BOTTLE,BULK,ENVIRON 16OZ	332189-0016	NALGE NUNC INTERNATIONAL	CS	YES
326	POLYSPRING INSERT 150UL	C4012-530	NATIONAL SCIENTIFIC COMPANY	PK	YES
327	STOPPER BUTYL 20MM	C4020-30	NATIONAL SCIENTIFIC COMPANY	CS	YES
328	VALS HEAD SPC 20MM CRMP	C4020-2	NATIONAL SCIENTIFIC COMPANY	PK	YES
329	CAPS DP TAR BLU PTFE/RUB	C4000-51B	NATIONAL SCIENTIFIC COMPANY	PK	YES
330	VIAL 2ML CLR 9MMRBTC S/T	03-391-8	NATIONAL SCIENTIFIC COMPANY	PK	YES
331	VIAL DP TARGT CLR 12X32	C4000-1	NATIONAL SCIENTIFIC COMPANY	PK	YES
332	CRIMP SEAL11MM PTFE/RR	C4011-1A	NATIONAL SCIENTIFIC COMPANY	CS	YES
333	ALCHOL PREP PADS MED	B00707	NICE PAK PRODUCTS INC	CS	YES
334	IDECON KTS PERSONAL CARE	NKISP0025/PEMA	NOR E FIRST RESPONSE INC	CS	NO
335	SF CHEM OVERBOOT 12" SM PR	11095 BLMSML	NORCROSS SAFETY PRODUCTS	EA	YES
336	SF CHEM OVERBOOT 12" M EA	11095 BLMMED	NORCROSS SAFETY PRODUCTS	PR	YES
337	SF CHEM OVERBOOT 12" L EA	11095 BLMLRG	NORCROSS SAFETY PRODUCTS	PR	YES
338	SF CHEM OVERBOOT 12" XL EA	11095 BLM1XL	NORCROSS SAFETY PRODUCTS	PR	YES

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339	GLOVE, BUTYL 13ML SZ 9	B131/9	NORTH SAFETY PRODUCTS	PR	YES
340	GLOVE, BUTYL 13ML SZ 10	B131/10	NORTH SAFETY PRODUCTS	PR	YES
341	GLOVE BUTYL 13ML SZ 11	B131/11	NORTH SAFETY PRODUCTS	PR	YES
342	ALCOHOL PREP PADS	21047	NORTH SAFETY PRODUCTS	CS	YES
343	GLOVE BUTYL 13ML SZ 8	B131/8	NORTH SAFETY PRODUCTS	PR	YES
344	GLOVE 4H CHEM RES SZ10	SSG/10	NORTH SAFETY PRODUCTS	PK	YES
345	GLOVE 4H CHEM RES SZ9	SSG/9	NORTH SAFETY PRODUCTS	PK	YES
346	EZ FLIP PP TUBE 50ML RCK	362697	NUNC INC	CS	YES
347	1 UNIT DNA, A,C,G,T 10 NMOL	DNA001	OPERON BIOTECHNOLOGIES INC	EA	YES
348	1 UNIT DNA, A,C,G,T 50 NMOL	DNA005	OPERON BIOTECHNOLOGIES INC	EA	YES
349	AST SGOT	1825579	ORTHO CLINICAL DIAGNOSTICS	PK	NO
350	URIC ACID	1532134	ORTHO CLINICAL DIAGNOSTICS	PK	NO
351	MINI HORIZONTAL SYS, 7X10CM	FIS-710	OWL SEPARATION SYSTEMS	EA	YES
352	FILTERS MEM DC.45UM 47MM	66278	PALL LIFE SCIENCES	PK	YES
353	FILTER MEMBRANE 47MM	66068	PALL LIFE SCIENCES	PK	YES
354	FILTER DISC .2UM NS 47MM	60301	PALL LIFE SCIENCES	PK	YES
355	FILTER, AQUAPREP 600, CAPSL	12175	PALL LIFE SCIENCES	EA	YES
356	ENVIROCHEK HV CPSL,F/FIN WATER	12099	PALL LIFE SCIENCES	EA	YES
357	PETRI DISH STERILE 50MM	7232	PALL LIFE SCIENCES	PK	YES
358	MFC BROTH W/RA,2ML,PLAS	4302	PALL LIFE SCIENCES	PK	YES
359	STRUT EXTENSION 36"	22796036	PARATECH INCORPORATED	EA	NO
360	PELICAN PROP CASE BLACK	1600WH	PELICAN PRODUCTS INC	EA	YES
361	PHOSPHATE BUFFER 99ML	B8627	PML MICROBIOLOGICALS	CS	YES
362	FILM TYPE 667 10 FRAME TWIN PK	636508	POLAROID CORP	PK	YES
363	GLOVE EXAM PF LTX XL	62-327PF/XL	PROTECTIVE INDUSTRIAL PRODUCTS INC	CS	YES
364	GLVOVE MENS 10OZ COTTON KW 12PR	90-910I	PROTECTIVE INDUSTRIAL PRODUCTS INC	DZ	YES
365	GLOVE MENS 10OZ COTTON KW 12PR	90-910I/NEW	PROTECTIVE INDUSTRIAL PRODUCTS INC	DZ	YES
366	APPLICATOR COTTON STRL PK200	258062PC	PURITAN MEDICAL PRODUCTS COMPANY LLC	CS	YES
367	APLICTR PLSTC 6X1/10" ST 100/P	25-806 1PD FISHER	PURITAN MEDICAL PRODUCTS COMPANY LLC	CS	YES
368	1-200UL YELLOW EPP ST 1000/PK	115-R-FIS	QUALITY SCIENTIFIC PLASTICS INC	CS	YES
369	BAG SPEC BIOH 6X9 PRINTED M/CS	Q602	RD PLASTICS COMPANY INC	CS	YES
370	BG ZIPSEAL PE 4MIL 9X13"	C103	RD PLASTICS COMPANY INC	CS	YES
371	MICRO ID SYSTEM	R38145	REMEL INC	PK	YES
372	GLUCOSE-GLUTAMIC ACID, 500 ML	3255-16	RICCA CHEMICAL	EA	YES
373	GEAR BAG LARGE 22X12X12	GB-L NAVY BLUE	RIVER'S EDGE GEAR BAGS	EA	NO
374	USE NC9238881	STP100-1 CASE	SAF T PAK INC	CS	YES
375	SMART-STRIP CHEM CLASS CRD	HMSS-1	SAFETY SOLUTIONS INC	EA	YES
376	GO KITS	CA604	SAFETY SOLUTIONS INC	EA	NO
377	STD TRANS PIPET STR 7ML 500/PK	202-20S	SAMCO SCIENTIFIC CORPORATION	CS	YES
378	GRAD TRNS PPT NS 5.8ML	13-711-9A	SAMCO SCIENTIFIC CORPORATION	PK	YES
379	BLOOD SAMPLE MAILER	339	SCA THERMOSAFE	CS	YES
380	AV3000 FCPC W/KVLR HRNS MED	805773-02	SCOTT HEALTH & SAFETY	EA	YES
381	NITRIC ACID TRACE METAL SAFECT	FLA509SK212	SEASTAR CHEMICALS INC	CS	YES
382	GLOVE EXM AMB NTRL PF MD	M-012	SELECT MEDICAL SUPPLY INC	CS	YES



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383	FLEX TLC SILICA GEL 60F	33328	SELECTO SCIENTIFIC INC	PK	YES
384	GLOVE, CHLOROPRENE PF NON-LATEX - LARGE	SCCR104	SEMPERMED	CS	YES
385	GLOVE, POLYMED Powder Free - X-large	PM105	SEMPERMED	CS	YES
386	GLOVE, NITRILE POWDER FREE - X-LARGE	NIPFT-105	SEMPERMED	CS	YES
387	GLOVE, NITRILE POWDER FREE - LARGE	NIPFT-104	SEMPERMED	CS	YES
388	GLOVE, NITRILE POWDER FREE - MEDIUM	NIPFT-103	SEMPERMED	CS	YES
389	GLOVE, NITRILE POWDER FREE - SMALL	NIPFT-102	SEMPERMED	CS	YES
390	GLOVE, VINYL NON POWDERED - X-LARGE	EVNP105	SEMPERMED	CS	YES
391	MCT N/S 1.5ML NAT 500/PK	5408129	SORENSEN BIOSCIENCES INC	CS	YES
392	LI TET/LICARBONATE 90/10% 1KG	FF-0651	SPEX CERTIPREP INC	EA	YES
393	SODIUM TEST SET 50 TEST	0140-050	STANBIO LABORATORY INC	EA	YES
394	HISTOPLEX CTRS PP 40ML	H402-FL	STARPLEX SCIENTIFIC INC	CS	YES
395	SUVIVOR W/CHRGR & 2 BATTERIES	90041SURVIVOR	STREAMLIGHT INC	EA	YES
396	INSERT GLS CONICAL	501 304	SUN SRI	PK	YES
397	VIAL 2ML CLR CRIMP	500 300	SUN SRI	PK	YES
398	AIR STRUTS 55" - 87.3"	22-796204	TEAM EQUIPMENT INC	EA	NO
399	DISP TIPS 1000UL W/FILT	10612513	TECAN	CS	YES
400	NOVA LITE INC GEN LGHTS	NOVA-LITE	TELE LITE INC	EA	YES
401	RACK FOR 2" OR 3" BOXES	6113-1	THERMO ELECTRON LABORATORY PRODUCTS LLC	EA	YES
402	FINTP 300 REFILL	9401-255	THERMO ELECTRON LABSYSTEMS	CS	YES
403	FINNTIP UNIVERSAL	9400-260	THERMO ELECTRON LABSYSTEMS	PK	YES
404	FINNPIPET FSHR BRD 100-1000UL	40270410	THERMO ELECTRON LABSYSTEMS	EA	YES
405	AMMONIA PH ADJUSTING ISA	951211	THERMO ELECTRON ORION	EA	YES
406	STANDARD 1M PPM N 475ML	951007	THERMO ELECTRON ORION	EA	YES
407	PH ELECTRD STRG SOLN 475ML BTL	910001	THERMO ELECTRON ORION	EA	YES
408	AMMONIA PH ADJUSTING ISA 475ML	951211	THERMO ORION	EA	YES
409	TISAB BUFFER GAL BOTTLE	940909	THERMO ORION	EA	YES
410	NITRATE EXTRACTING SOLN 475ML	930710	THERMO ORION	EA	YES
411	RESP 9211 N95 COOL FLW	9211	THREE M COMPANY	PK	YES
412	RESP N95	8210	THREE M COMPANY	PK	YES
413	RESP N95 PARTICULATE 8000 30PK	8000	THREE M COMPANY	CS	YES
414	GIANT GEAR BAG	MS-XXX-GBAG	TOTAL FIRE GROUP	EA	NO
415	SOLIDS 500ML	8.01E+11	ULTRA SCIENTIFIC	EA	YES
416	SPEC ASTROSPEC OTG BLK/CLR1PR	S2500	UVEX SAFETY INC	PK	YES
417	FB INDIR VEND ANTI-FOG LENS	11250810FS	UVEX SAFETY INC	EA	YES
418	TIP MLA MACRO GRAD 1-5ML	9048	VISTALAB TECHNOLOGIES INC	PK	YES
419	VWR SULFURIC ACID 0.02N 4L	VW3229-4	VWR INTERNATIONAL	CS	YES
420	VWR PIPET GRADUATED 7ML	P200-72VWR	VWR INTERNATIONAL	CS	YES
421	VWR TUBES CULT 16X125	90K53283-804	VWR INTERNATIONAL	CS	YES
422	VWR TUBES CULT 16X150	60G47729-580	VWR INTERNATIONAL	CS	YES
423	VWR TUBE CNTRF STRL 15ML	3131-345-306	VWR INTERNATIONAL	CS	YES
424	VWR BAG BIO RD 2M 19X24"	14220-060	VWR INTERNATIONAL	CS	YES
425	VWR UNDERPAD DIS 17.5X24	1002V	VWR INTERNATIONAL	CS	YES

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426	VWR PIPET, ST BK 10X.1ML	357731	VWR INTERNATIONAL	CS	YES
427	VWR PIPET, ST BK 5X.1ML	357728	VWR INTERNATIONAL	CS	YES
428	VWR THERMOMETER IR DIGITAL	4315	VWR INTERNATIONAL	EA	YES
429	VWR PETRI DISH 60X15MM	3515	VWR INTERNATIONAL	CS	YES
430	VWR PETRI DISH, 100X15MM	3501	VWR INTERNATIONAL	CS	YES
431	VWR FILTER GLASS 5.5CM	28333-137	VWR INTERNATIONAL	PK	YES
432	VWR UNDRPAD DELX23X36	1036V	VWR INTERNATIONAL	CS	YES
433	VWR TUBES CULT 16X100	60E47729-576	VWR INTERNATIONAL	CS	YES
434	VWR TUBES CULT 16X100	90K53283-802	VWR INTERNATIONAL	CS	YES
435	VWR TUBES CULT 16X150	90K53283-806	VWR INTERNATIONAL	CS	YES
436	VWR TUBES CULTURE 12X75	60B60825-406	VWR INTERNATIONAL	CS	YES
437	DRIERITE INDICAT 8 MESH 5LB	23005	WA HAMMOND DRIERITE COMPANY	EA	YES
438	PANEL MNT SENSOR FAUCET W/TMV	L4511PM-303	WATER SAVER FAUCET CO	EA	YES
439	ALDHYD MGMT SYS TREAT 30L	AMS3010	WCM INC	CS	NO
440	WATER MANIFOLD KIT	WS-4SWM	WESTERN SHELTER SYSTEMS	EA	NO
441	MICROSCOPE BINOC PLAN OBJ	MC-2205	WESTOVER SCIENTIFIC INC	EA	YES
442	UNIPREP PTFE 0.2UM	UN113EORG	WHATMAN INC	PK	YES
443	EXTRACT THIMBLE 26X60MM	2800-266	WHATMAN INC	PK	YES
444	GLS FIBR FILT PPR 11CM	1827-110	WHATMAN INC	PK	YES
445	GLS FIBR FILT PPR 9CM	1827-090	WHATMAN INC	PK	YES
446	GLS FIBR FILT PPR 7CM	1827-070	WHATMAN INC	PK	YES
447	GLS FIBR FILT PPR 47MM	1827-047	WHATMAN INC	PK	YES
448	GLS FBR FLTR PPR 2.5CM	1827-025	WHATMAN INC	PK	YES
449	GLS FIBR FILT PPR 2.4CM	1827-024	WHATMAN INC	PK	YES
450	GLS FIBR FILT PPR 2.1CM	1827-021	WHATMAN INC	PK	YES
451	FILTER PPR GF/C 4.7 CM	1822-047	WHATMAN INC	PK	YES
452	GLASS FBR PPR G4 2.1 CM	09-804-21C	WHATMAN INC	PK	YES
453	FILTER, GLASS 4.7CM	1827-047	WHATMAN LABORATORY PRODUCTS	PK	YES
454	FILTER GLS PPR GF/A4.7CM	1820-047	WHATMAN LABORATORY PRODUCTS	PK	YES
455	FILTER PAPER 42 12.5CM	1442-125	WHATMAN LABORATORY PRODUCTS	PK	YES
456	BTL HDPE WM RD NAT 32OZ	W014431	WHEATON SCIENCE PRODUCTS INC	CS	YES
457	BTL HDPE WM RD NAT 4OZ	W014425	WHEATON SCIENCE PRODUCTS INC	CS	YES
458	VIALS 40ML	224833	WHEATON SCIENCE PRODUCTS INC	CS	YES
459	SERUM BOTTLE 60ML	223746	WHEATON SCIENCE PRODUCTS INC	CS	YES
460	BTL LDPE DROPPING 2OZ	W014367	WHEATON SCIENCE PRODUCTS INC	CS	YES
461	SIEVE BRASS 8IN 200MSH US#200	4549	WS TYLER INC	EA	YES
462	SIEVE BRASS 8IN 8MESH US #8	4529	WS TYLER INC	EA	YES
463	SIEVE BRASS 8IN 4MESH US #4	4525	WS TYLER INC	EA	YES
464	SIEVE BRASS 8IN 28MESH US #30	4537	WS TYLER INC	EA	YES
465	SIEVE BRASS 8IN 60MESH US #60	4542	WS TYLER INC	EA	YES
466	CAP MEMBRANE KIT: 6 MEMBRANES	5906	YELLOW SPRINGS INSTRUMENT COMPANY INC	EA	YES



**TABLE #2: SERVICE/SUPPORT/DISTRIBUTION CENTERS**

All state users will be serviced primarily from our largest regional distribution center, just outside of Philadelphia in Bridgeport, NJ. This 410,000 square foot facility maintains over \$55 million worth of laboratory supplies, chemicals and equipment for next day delivery throughout the state. VWR does not operate retail outlets due to the nature of our product line, and strictly adheres to state and federal regulations regarding the dispersment of scientific related materials.

<b>County Name</b>	<b>Distribution Center Parts will be supplied from (Include Center Address and County it is located in)</b>	<b>Closest Retail Center (Include Center Address and County it is located in)</b>
ADAMS	Bridgeport NJ (Gloucester Cty)	Not Applicable
ALLEGHENY	Bridgeport NJ (Gloucester Cty)	Not Applicable
ARMSTRONG	Bridgeport NJ (Gloucester Cty)	Not Applicable
BEAVER	Bridgeport NJ (Gloucester Cty)	Not Applicable
BEDFORD	Bridgeport NJ (Gloucester Cty)	Not Applicable
BERKS	Bridgeport NJ (Gloucester Cty)	Not Applicable
BLAIR	Bridgeport NJ (Gloucester Cty)	Not Applicable
BRADFORD	Bridgeport NJ (Gloucester Cty)	Not Applicable
BUCKS	Bridgeport NJ (Gloucester Cty)	Not Applicable
BUTLER	Bridgeport NJ (Gloucester Cty)	Not Applicable
CAMBRIA	Bridgeport NJ (Gloucester Cty)	Not Applicable
CAMERON	Bridgeport NJ (Gloucester Cty)	Not Applicable
CARBON	Bridgeport NJ (Gloucester Cty)	Not Applicable
CENTRE	Bridgeport NJ (Gloucester Cty)	Not Applicable
CHESTER	Bridgeport NJ (Gloucester Cty)	Not Applicable
CLARION	Bridgeport NJ (Gloucester Cty)	Not Applicable
CLEARFIELD	Bridgeport NJ (Gloucester Cty)	Not Applicable
CLINTON	Bridgeport NJ (Gloucester Cty)	Not Applicable
COLUMBIA	Bridgeport NJ (Gloucester Cty)	Not Applicable
CRAWFORD	Bridgeport NJ (Gloucester Cty)	Not Applicable
CUMBERLAND	Bridgeport NJ (Gloucester Cty)	Not Applicable
DAUPHIN	Bridgeport NJ (Gloucester Cty)	Not Applicable
DELAWARE	Bridgeport NJ (Gloucester Cty)	Not Applicable
ELK	Bridgeport NJ (Gloucester Cty)	Not Applicable
ERIE	Bridgeport NJ (Gloucester Cty)	Not Applicable
FAYETTE	Bridgeport NJ (Gloucester Cty)	Not Applicable
FOREST	Bridgeport NJ (Gloucester Cty)	Not Applicable
FRANKLIN	Bridgeport NJ (Gloucester Cty)	Not Applicable
FULTON	Bridgeport NJ (Gloucester Cty)	Not Applicable
GREENE	Bridgeport NJ (Gloucester Cty)	Not Applicable

## Attachment C 1-16-07

County Name	Distribution Center Parts will be supplied from (Include Center Address and County it is located in)	Closest Retail Center (Include Center Address and County it is located in)
HUNTINGDON	Bridgeport NJ (Gloucester Cty)	Not Applicable
INDIANA	Bridgeport NJ (Gloucester Cty)	Not Applicable
JEFFERSON	Bridgeport NJ (Gloucester Cty)	Not Applicable
JUNIATA	Bridgeport NJ (Gloucester Cty)	Not Applicable
LACKAWANNA	Bridgeport NJ (Gloucester Cty)	Not Applicable
LANCASTER	Bridgeport NJ (Gloucester Cty)	Not Applicable
LAWRENCE	Bridgeport NJ (Gloucester Cty)	Not Applicable
LEBANON	Bridgeport NJ (Gloucester Cty)	Not Applicable
LEHIGH	Bridgeport NJ (Gloucester Cty)	Not Applicable
LUZERNE	Bridgeport NJ (Gloucester Cty)	Not Applicable
LYCOMING	Bridgeport NJ (Gloucester Cty)	Not Applicable
MCKEAN	Bridgeport NJ (Gloucester Cty)	Not Applicable
MERCER	Bridgeport NJ (Gloucester Cty)	Not Applicable
MIFFLIN	Bridgeport NJ (Gloucester Cty)	Not Applicable
MONROE	Bridgeport NJ (Gloucester Cty)	Not Applicable
MONTGOMERY	Bridgeport NJ (Gloucester Cty)	Not Applicable
MONTOUR	Bridgeport NJ (Gloucester Cty)	Not Applicable
NORTHAMPTON	Bridgeport NJ (Gloucester Cty)	Not Applicable
NORTHUMBERLAND	Bridgeport NJ (Gloucester Cty)	Not Applicable
PERRY	Bridgeport NJ (Gloucester Cty)	Not Applicable
PHILADELPHIA	Bridgeport NJ (Gloucester Cty)	Not Applicable
PIKE	Bridgeport NJ (Gloucester Cty)	Not Applicable
POTTER	Bridgeport NJ (Gloucester Cty)	Not Applicable
SCHUYLKILL	Bridgeport NJ (Gloucester Cty)	Not Applicable
SNYDER	Bridgeport NJ (Gloucester Cty)	Not Applicable
SOMERSET	Bridgeport NJ (Gloucester Cty)	Not Applicable
SULLIVAN	Bridgeport NJ (Gloucester Cty)	Not Applicable
SUSQUEHANNA	Bridgeport NJ (Gloucester Cty)	Not Applicable
TIOGA	Bridgeport NJ (Gloucester Cty)	Not Applicable
UNION	Bridgeport NJ (Gloucester Cty)	Not Applicable
VENANGO	Bridgeport NJ (Gloucester Cty)	Not Applicable
WARREN	Bridgeport NJ (Gloucester Cty)	Not Applicable
WASHINGTON	Bridgeport NJ (Gloucester Cty)	Not Applicable
WAYNE	Bridgeport NJ (Gloucester Cty)	Not Applicable
WESTMORELAND	Bridgeport NJ (Gloucester Cty)	Not Applicable
WYOMING	Bridgeport NJ (Gloucester Cty)	Not Applicable
YORK	Bridgeport NJ (Gloucester Cty)	Not Applicable

5. Describe your company's inventory of products. How will your company's inventory meet CWOPA's requirements such as maintaining fill rates of 95% or greater? What is your process for handling backorders and out of stock items?

## 2. VWR INVENTORY OF PRODUCTS

Inventory is a critical component of our ability to satisfy our customers, therefore we have developed several methodologies for monitoring and controlling our inventories. We manage over **\$150 million** worth of inventory daily to service our customers. Our focus is on constantly improving inventory turns while maintaining the highest service levels in the industry.

Costed Inventory Reports are produced weekly, and allow us to see our inventories, demands, and service levels at the customer, supplier, and the VWR location level.

The Forecasting and Inventory Planning Department focus, at the location level, is to track turns and service with the goal of constant turn improvement and maintenance of our industry leading service levels. VWR International currently turns over its inventory twelve (12) times per year. The inventories are profiled to show areas impacted by specific customer requirements, specific contractual requirements and general inventory. Actions are taken to evaluate and improve performance on a weekly basis as needed.

VWR controls our inventory by doing a "Continuous Physical Inventory" (CPI) process. CPI is the continuous counting process developed by VWR to alleviate the need to perform an annual physical inventory. It allows us to improve our inventory accuracy. The theory is to count the whole warehouse, using tight controls and reporting, over a 10-12 month period while not interrupting daily business. Individual sites have control of the counting schedule and plan. Each site reports to corporate on a regular basis as to the results of the counting and accuracy. Additionally, we have the ability to enter a cycle count when deemed appropriate – this is --- different from the CPI as described above.

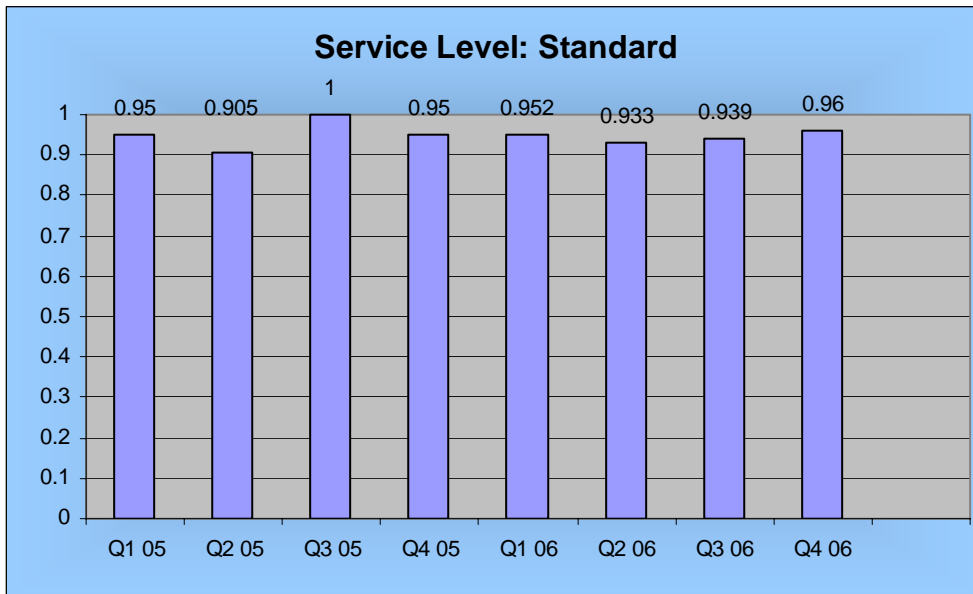
### Order Fill Rate

VWR offers nearly **400,000** "stock keeping units" (SKUs) to the scientific community. The value of inventory available to our customers at any given time is in excess of **\$150 million dollars**. VWR's sophisticated Forecast and Inventory Planning system provides a line item fill rate, on company wide average for this vast number of possible inventory combinations, of 95% or greater.

VWR will work with the CWOPA to define a limited number of business critical items (*defined as items that have a predictable, frequent, repetitive ordering pattern*) that require any higher fill rate. If the inventory position is not already high enough to insure the fill rate, VWR will increase the inventory depth to achieve this fill rate.

**The fill rate for the past two years on orders placed by CWOPA laboratories to VWR has averaged 95.1% from stock.** This means that over 95% of all lines ordered were available first pass through the warehouse, reducing the number of shipments and receipts at the end user location.

**Commonwealth of Pennsylvania Two Year Fill Rate**



**Backorders**

VWR would set the CWOPA up to take advantage of our “Alternate Warehouse Sourcing” (AWS) function. This would ensure automatic routing to another VWR warehouse if the primary sourcing warehouse is out of stock. The result is orders are filled on time and back orders are minimized.

Backorder reporting (IA-ORR-100) is available on a weekly basis through either the local sales office or sales representative.

- Please describe the account manager’s approach on overseeing the entire operation, acting as an issue escalation catalyst, handling customer complaints, resolving problems, proactively addressing cost savings and optimization opportunities, and more importantly, being accountable for the contractor’s performance statewide.

**ACCOUNT MANAGEMENT**

VWR International continually refines our approach to “Total Account Management” to focus our resources on creating and maintaining winning relationships with our key customers. We have for several years successfully managed multiple global customers in the range of \$50 to \$75 million annual spend. Our critical success factors include: **Structure, Business Planning, Execution, Communication and Measurement.**

Mark Giannascoli, local CWOPA Account Manager (residing in Hershey, PA), will be the single point of contact both internally and externally regarding our relationship with the CWOPA. Mark has worked directly with the state for the past 5 years, and also has experience prior to that in the VWR purchasing and forecasting group. Mark is responsible

for coordinating all activities at CWOPA to ensure that VWR delivers product and service solutions that benefit you.

Mark will be supported by the following team to ensure CWOPA benefits from a team of experienced personnel to effectively implement this agreement:

<b>Name</b>	<b>Position</b>	<b>Yrs with VWR</b>	<b>Location</b>
Mark Giannascoli	Account Rep	8	Hershey PA
Chris Lope	Area Vice President	21	State College, PA
Rene Mireles	B2B Consultant	10	Pittsburgh, PA
Steve Forgione	Sales Manager	13	Philadelphia, PA
Todd Stanzione	Field Rep	5	Pittsburgh, PA
Arwen Vermuellen	Life Science Specialist	5	Philadelphia, PA
Debbie McDowell	Field Rep	3	Philadelphia, PA

VWR will employ multiple Sales Leaders, a Services Leader and a Project Leader to support this agreement. These individuals will focus on their respective operational disciplines to create consistent solutions that focus on your requirements and deliver value to you.

The VWR team will engage in a strategic planning meeting each year with the CWOPA Strategic Sourcing, Procurement teams and key stakeholders. The sales and services teams will then write business plans in alignment with the CWOPA’s goals and objectives for that upcoming year. We will use tools throughout the year to track and measure our progress against the plans. These tools include:

- ◆ Account Development Program – documents the business plan including objectives, strategies and action plans.
- ◆ Master Account Planning Matrix – holds the CWOPA and VWR project owners accountable to deadlines and established dollar targets.
- ◆ Risk Assessments – built with the CWOPA to mitigate risk in relation to areas of productivity, delivery, service and distribution.

Constant communication, both internally with the VWR team and externally with the CWOPA team and a disciplined process to measure results will enable our team to continually adapt and exceed your requirements. The VWR Sales and Service teams will conduct **quarterly business reviews** with the CWOPA’s Strategic Sourcing and Procurement teams along with key stakeholders that focus on your objectives. We will work with you to create a dashboard that measures these objectives that will ensure our communications are clear and productive. Finally, with the CWOPA’s support and permission we will create a Mutual Performance Scorecard that measures our performance as a supplier as well as CWOPA’s performance as a customer.

We believe that our disciplined approach to “Total Account Management” will help us to deliver a competitive advantage to the CWOPA and form the foundation for a strategic business relationship.

7. Describe in detail your dedicated customer representative team in charge of processing orders, receiving payments, scheduling delivery, sending invoices, and creating monthly reports. Include your proposed number of dedicated representatives, their hours of operation, and their relative experience with Laboratory supplies. How does this team intend to deliver high customer satisfaction ratings? Will this team be available outside of normal business hours?

### **CUSTOMER SERVICE REPRESENTATIVE TEAM**



VWR's Customer Service Representatives (CSRs) are dedicated VWR associates who support our customers with problem resolution. They handle all aspects of customer service. Whether it is handling phone calls, responding to eMails, or product information, VWR CSRs are available to assist CWOPA in a friendly, efficient manner.

Our Customer Service Representatives are available Monday – Friday, and have extended operating hours from 7:30 am EST – 8:00 pm EST. Additionally, the VWR website, customized for CWOPA is available 24 hours a day, seven day per week, and allows for order placement, tracking, and invoice investigation.

VWR's Customer Service Representatives utilize leading edge Customer Relationship Management Software and phone technology to service our customer base. The technology provides the Customer Service Representative detailed account requirements, past interaction history, and allows VWR to route your call, email, fax to directly to your team. A **custom email address** will be used for CWOPA users and administrators that will be directed straight to the customer service team:

**[cwopa\\_service@vwr.com](mailto:cwopa_service@vwr.com)**

This customer service team is led by Lori Sheets and Jayme Rider, located in our Philadelphia area location available at our toll-free phone no:

**800-932-5000**

For a complete listing of the sales representatives and region managers servicing the Commonwealth of PA, please see the attached Sales Rep list (Attachment 4).

8. Describe your company's plan with regard to processing orders, handling payments, sending invoices etc. as described in Section IV-4.

### **ORDER PROCESSING, ACCOUNTS PAYABLE, AND INVOICING**

VWR can accept CWOPA orders manually, electronically, via our toll free phone and fax numbers. Our customer service teams are available from 7:30am to 8:00 pm EST. Our call routing capability will allow a late day caller to reach our western US offices after our facilities are closed in the east. VWR can handle payments via check, p-card, and EFT. VWR will provide standard invoices per statements in Section II-3, Work Plan.

9. Describe the administrative systems that are in place at the company to support all CWOPA reporting requirements described in Section IV-5. Reporting requirements include at a minimum the following fields to be queried at both a line item and summary level: CWOPA agency, order date, item category, manufacturer, manufacturer part number, line item description, quantity, fixed price, list price, CWOPA % discount, CWOPA delivered price, and purchasing method (PO or p-card). Describe any enhanced reporting capabilities, ad hoc reports as required, capability to deliver reports electronically, direct access to reports through the web site or other database that may be used to administer the contract.

### **VWR ADMINISTRATIVE SYSTEMS**

VWR is capable of providing the level of detail, on a monthly basis that CWOPA is requiring on this RFP. This excel spreadsheet will contain, for each line item:

- CWOPA Agency
- Order Date
- Item Category
- Manufacturer (if proprietary, will be listed as such, with VWR number)
- Manufacturer Part Number (if proprietary, will be listed as such, with VWR number)
- Line Item Description
- Quantity
- Fixed Price (if from Lot A)
- List Price
- CWOPA % Discount
- CWOPA Delivered Price
- Purchasing Method (PO or P-Card)

In addition, VWR has developed the industry's leading Key Performance Indicating (KPI) report package. The information contained in the KPI package enables you to quickly determine the value obtained when utilizing VWR as your primary laboratory supplier.

The KPI package has been divided into four areas, Spend Analysis, Vendor Performance, Order Analysis and Third Party.

#### **Section I – Spend Analysis answers these questions:**

- ◆ How much did we spend this year vs. last year?
  - Spending vs. Prior Year
- ◆ What did we spend it on?
  - Commodity Mix
- ◆ How much did we save?
  - Cost Savings
- ◆ How much did we spend with minority or women owned businesses?
  - Minority Spend



**Section II – Vendor Performance** answers these questions:

- ◆ How often does VWR fill our orders completely on the first pass?
  - Complete Order Fill Rate
- ◆ How often does VWR fill individual lines completely on the first pass?
  - Service Level
- ◆ How is VWR's quality?
  - Quality

**Section III – Order Analysis** answers these questions:

- ◆ How many orders did we place with VWR?
  - Order Analysis
- ◆ How many lines did we place with VWR?
  - Order Analysis
  - e-business Usage
- ◆ How did we place those orders with VWR?
  - e-business Usage
- ◆ What was the average size of our orders?
  - Order Analysis

**Section IV – Third Party** answers these questions:

- ◆ What third party vendors did VWR buy from?
  - Third Party Vendor Summary
- ◆ How much did we spend with each Third Party vendor?
  - Third Party Vendor Summary
- ◆ Who purchased from the Third Party vendors?
  - Third Party Vendor Requestor Summary

The standard reporting package is available in either hard copy or a fully hyperlinked Excel workbook.

10. Describe your online capabilities. Do you have a website? Can CWOPA order items from the website? How often is your online catalog updated? Describe how you would register and train end users for online ordering.

**VWR ON LINE CAPABILITIES**



VWR International offers a variety of e-business solutions highlighted by our global web site, . Our website can be used as a stand-alone solution or as part of an integrated punchout and provides a variety of features.

**At-Your-Fingertips Product Information and Ordering**



**Secure CWOPA contract pricing** and product inventory status for over 1.5 million items (**refreshed daily**) including lab consumables, chemicals, and equipment. Real-time product availability provides instant access to product inventory levels at multiple warehouses. Whether the product is in stock, on backorder or shipping from an alternate warehouse, users have the information they need to make educated purchasing decisions.

- ◆ CWOPA specific custom catalogs can be used to feature best buy or stockroom products to steer cost savings and value.
- ◆ Ability to enter **SAP** specific part numbers
- ◆ Users can create unlimited “hot lists” or order templates for frequently purchased products, streamlining the ordering process.
- ◆ “Any” part number entry allows for cost-efficient cross-referencing of manufacturer or competitor part numbers.
- ◆ Purchase order acknowledgments and advance ship notices sent back via e-mail for customer assurance and record keeping.
- ◆ Nearly unlimited parametric, chemical and structure search capabilities assist users in finding the right products.
- ◆ Order Status and History features allow users to re-use previous orders and check on the status of orders that have been placed.
- ◆ Supports access to technical information such as MSDS, chemical substructure info, certificates of analysis, etc.

VWR.com provides CWOPA specific catalog and contract pricing and content. Product data can be blocked from purchase at the commodity and/or vendor level; in addition, VWR can provide a CWOPA dictated custom catalog, which can feature best buy or storeroom products for easy location and ordering. VWR can register and train CWOPA endusers in person, remotely, or in a group setting. VWR technical sales reps are qualified and also have the support of Rene Mireles, our B2B technical resource, who resides in Pittsburgh and covers the entire state.

### **Support for Your Business Requirements**

In addition, the following VWR.com features provide support for secure and confident ordering:

- ◆ Multiple-level approval routing allows orders to be routed to a supervisor, Purchasing or Safety department, etc. so orders can be reviewed and approved prior to submission.
- ◆ Support for order, line-level or unit spending limits, by users.
- ◆ Convenient storage of accounting/GL code and shipping information for speedier checkouts.
- ◆ Purchase order, credit card, ghost card and procurement card capable (VISA, MasterCard, Amex).
- ◆ Product blocking enforced by commodity or vendor.
- ◆ Company administrator capabilities allow you to control features, profiles, spending limits and usage.
- ◆ Ensure reconciliation accuracy by hard-coding data or requiring mandatory field entry or customize the checkout process according to your business requirements renaming field labels.

## **B2B at VWR – Best in Class!**

VWR International's Integration Services provides best-in-class support for customers wanting to interface an ERP/MRP or web procurement application with VWR's web site. The team works with customers to develop a scope of work, standard operating procedures and a complete order-to-cash review. VWR International can support global implementations and has standard operating and implementation procedures in place for many solutions including, SAP.

To support B2B punchout integrations, VWR also accepts a variety of electronic transactions (e.g. purchase orders, order acknowledgements, advance ship notices, invoices) via several different standards, including:

- Electronic Data Interchange (EDI) – Both VAN-based and web-based EDI are supported.
- cXML
- xCBL
- RosettaNet

These scalable standards are recommended for use with most B2B integrations because they are easy to implement and support and help to “close the loop” of the order-to-cash process. Currently, hundreds of electronic trading partnerships are in place with both our customers and our suppliers.

## **VWR ABILITY TO PUNCHOUT VIA CWOPA's SAP SYSTEM**

VWR is a commerce partner with SAP, and has standard implementation procedures in place. Our ability and experience in implementing with SAP provides CWOPA with a 'fasttrack' solution to full SAP adoption. VWR has protocol to support complete integration with SAP R/3.

For complete details on our capabilities, please see Attachment 1 – SAP response.

**VWR has implemented successful SAP integration at over 50 client locations since 2003, including but not limited to the following:**

<u>Client</u>	<u>Solution Summary</u>	<u>Status</u>
Applied BioSystems	SAP OCI RoundTrip - cXML order	Production
BASF	SAP OCI RoundTrip - xCBL PO	Production
Baylor College of Medicine	SAP - OCI RoundTrip, xCBL Order, xCBL Invoice	Production
Becton Dickenson	SAP - OCI RoundTrip / xCBL Order / xCBL Invoice	Production
Elan Pharma	SAP OCI RoundTrip - EDI PO, Email ACK	Production
Freescale Semi-Conductor (1)	SAP OCI RoundTrip - Fax Orders	Production
Genentech	SAP OCI Punch / cXML Order / EDI 810	Production
Henkel / Dial	SAP OCI RT - Email PO's	Production
Kimberly Clark	SAP OCI RoundTrip v2.0B (initially 3.0) - EDI 850	Production
Kodak	SAP OCI RT - Fax PO	Production
M&M Mars	SAP EBP - OCI RoundTrip	Production
Miller Brewing	SAP OCI RT/ File - EDI 850	Production
Nestle Canada	SAP EBP - Quadrem Static File, xCBL Order	Production
Pepsico	SAP OCI RT & cXML Punchout (Ketera)- xCBL PO (AS2)	Production
Perrigo	SAP - OCI RoundTrip v3.05 - EDI 850	Production
Philips	SAP OCI RT - Fax Orders	Production
Pioneer	SAP OCI RoundTrip - xCBL PO, POR, Ghost Card	Production
Proctor & Gamble	SAP RoundTrip - xCBL order, xCBL invoice (phase 4)	Production
Quaker Oats	SAP - OCI RoundTrip; xCBL Order	Production
Scotts Company	SAP OCI RoundTrip - EDI 850	Production
University of Toronto	SAP OCI RoundTrip - xCBL PO, 810	Production
Wyeth Ayerst	SAP - OCI RoundTrip, EDI Order	Production

**11. How often is your hardbound catalog updated and when is it published to the public? Describe the depth of your company's complete laboratory supplies catalog. How many SKUs are in the catalog? How often does the content change?**

**VWR International 2006-2008 General Catalog** – VWR's General Catalog is a comprehensive, 2,544-page guide to laboratory equipment, instruments, supplies and services. The catalog includes in-depth descriptions, full-color photography, specifications and pricing for more than 47,000 products. The 2006-2008 release features :

- over 20,700 new name brand products
- 3,550 new VWR Collection Products — VWR's own brand of high performance, top value products.
- a new Clinical Products section.
- an expanded Life Science Products section.
- over 124 new product manufacturers.

Navigating the catalog is fast and easy with a comprehensive table of contents, selection guides, product cross-referencing, product page headings, and detailed indexes listed by product name, VWR catalog number and key manufacturer part number. Color-coded pages identify special sections, such as Chromatography, Safety and Life Science for quick reference.

The hardbound general catalog is currently published every three years.

According to a market study by BioInformatics, LLC, an Arlington, VA life science market intelligence firm, VWR is considered by life science researchers to have one of the “most useful printed catalogs” in the industry.

**Additional Catalogs Available** – Other VWR catalogs include:

- Chemical
- Chromatography
- Food and Beverage
- Furniture
- Production Supplies for Controlled Environments
- Products for Electronic Assembly
- Safety
- Life Science
- Clinical

12. CWOPA is fully committed to manage compliance and purchase Laboratory Supplies from the awarded contractor of each lot in order to maximize savings through this new contract. However, the contractor must understand that this is a complex task, and in order to achieve this goal, CWOPA must use all of its resources, ideas, as well as procurement guidelines to ensure 100% utilization of this contract. Therefore, CWOPA is asking that your company describe creative suggestions or a comprehensive plan to help CWOPA maximize utilization of this contract across the participating agencies.

## **COMPLIANCE AND IMPLEMENTATION PLANS**

The successful results of a partnership are only as good as the implementation and the level of customer satisfaction. VWR has launched over 200 corporate agreements since 2001, and that experience has helped us drive the highest level of compliance in our industry. In turn, our agreement retention is something we are very proud of. We will build our implementation and adoption of this agreement around the following:

- **An Effective Implementation Plan**

VWR will work with Liz and her team to assemble a complete, detailed implementation plan that includes end user communications, website development, time line for site visits, end user advisory groups, account setup, etc

- **Product Standardization**

Reviewing spend across all sites, VWR is capable of offering the leverage of increased spend based on combined volumes. This will allow for lower pricing at the end user level, and verification of product quality and function.

- **Volume Incentives**

VWR is capable of working with CWOPA to offer volume incentives based on the utilization of the agreement. This incentive can be earmarked for the using agencies, or used at the Department of General Services to support B2B development or other department initiatives.

- **B2B Incentives**

VWR would be interested in developing a B2B incentive to encourage the users to adopt the ERB program as part of SAP and [www.vwr.com](http://www.vwr.com).

- **Product and Technical Exhibits**

CWOPA can depend on VWR to assemble manufacturers at key state sites to provide technical visibility to products, and inservice events to assist in training. These will be done at no charge to the state, and will aid in the utilization of the contract manufacturers

13. If awarded the contract, will your company actively participate in Quarterly Business Review meetings with CWOPA Commodity Manager and Commodity Specialist to evaluate past performance, address any issues and identify additional cost savings opportunities?

Yes, absolutely. Through our cost savings conversion tools VWR is able to continually present lower cost alternatives to the end user community and the CWOPA. Our Global Sourcing Initiatives deliver Private Label alternatives frequently which help contain year over year cost increases.

14. Is your company capable of handling and managing proprietary items? If so, describe these services and any costs associated with them.

VWR can inventory CWOPA proprietary items that are required by a CWOPA facility in our Bridgeport warehouse as long as the usage rates are sufficient to warrant this service. This is typically at no additional cost, depending on volume requirements.

## **Attachment 1 – SAP response**

VWR International recognizes that our customers utilize a variety of systems and have diverse electronic commerce requirements; for that reason, we offer a range of e-commerce solutions—solutions that are flexible and assist our customers in streamlining and reducing cost within the procurement process. We work with each customer to implement solutions that best meet their requirements.

Our B2B Integration Services team provides support for customers looking to integrate an ERP/MRP or e-procurement application or an e-marketplace solutions with VWR for robust product data and electronic ordering. This team works with customers to develop a scope of work, standard operating procedures and a complete order-to-cash review. VWR has implemented many types of B2B solutions for customers including Ariba, Perfect Commerce/Perfect Commerce, SAP, Oracle and Peoplesoft. VWR supports punchout and round trip web site integration protocol as well as electronic ordering and acknowledgements for these and many other solutions.

VWR currently supports SAP EBP and is an OCN Partner with the SAP marketplace; currently, over 20 SAP B2B customer integrations have been implemented by VWR.

VWR can support all of the Commonwealth of PA's standard requirements for an OCI RoundTrip catalog, up to version 4.0. However, the Commonwealth of PA Open Catalog Interface (OCI) specifications mention functionality that VWR does not support today, simply because it has not yet been requested by other customers. This functionality is detailed in the following sections:

- 3.2.2 Validation of a Product / "Validate" Function
- 3.2.3 "Sourcing" Function (apparently not supported by PA yet)
- 3.2.4 "Background\_Search"

There is also mention of a BADI (Business Transfer Additinal Parameters) interface, of which VWR is not familiar. VWR is open to implementing these requirements upon further assessment and additional discussion with the Commonwealth of PA.

VWR has extensive experience implementing and supporting business-to-business system integrations (over 260 implementations with customers are in place today), including more than 20 OCI round trip catalogs. In addition, VWR can support xCBL, cXML, or EDI methods for electronic orders.

Our standard implementation procedures for SAP business-to-business integrations are attached (below).

## Information Sheet: SAP B2B Integrations

### General:

- VWR supports SAP EBP and is an OCN Partner with the SAP marketplace
- Currently, Over 20 SAP B2B integrations have been implemented by VWR.

### Punchout / RoundTrip Catalog:

- VWR supports OCI protocol versions 2.0b, 3.0 and 4.0, which is defined by SAP.
- VWR authenticates on username and password
- Security: https:// : ports 443 or 444
- The Shopping Cart is an HTML format.
- The shopping cart is not reiterative, meaning that the buyer will not be able to access the cart at the VWR website for a second shopping experience.
- VWR does not currently support the OCI VALIDATE Function. (price validations from EBP favorites)

### **Site Features:**

- > Real-time Contract Pricing and Availability
- > Personal Shopping lists
- > Configurable Line/Order spending limits.
- > Customer Logo and Welcome text
- > UNSPSC version flexibility
- > ISO UOM formats

### Static Product/Price Files:

- VWR's full static catalog contains 500,000+ product entries.
- VWR can support product exclusions
- VWR provides full replace files on a Quarterly schedule.
- There can be multiple UOM's (ie EA, PK, CS) for a single VWR part # (12345-333). Therefore, multiple entries for a single part# may be included in the product/price file.
- Image url's are provided. This URL will not allow the end user to browse the site. They can only return to the calling application. Example:  
[http://www.vwrsp.com/catalog/product/info/index.cgi?catalog\\_number=61222-500](http://www.vwrsp.com/catalog/product/info/index.cgi?catalog_number=61222-500)
- VWR Supports customized file formatting and customer specific data, such as Customer Part Number.
- VWR supports ISO UOM format
- VWR supports Standard or Default value UNSPSC coding

### Purchase Orders:

- Supported P.O.Formats: > EDI 850 >xCBL Order >cXML
- OrderRequest
- Security: > https:// >Digital Certificates also supported >AS2

Functions Supported: Line level Tax Flags, Header level / Line level “pass through data”

Functions Not Supported: Change Orders\*, Cancel Orders\*, Line Level Ship Address

\*Change and or Cancel order requests require a phone call to the VWR Contact Center

**Order Status:**

Documents currently available for Order Status:

	<b>Confirms receipt Of Order</b>	<b>Provides Order Status</b>	<b>Provides Advanced Ship Notice</b>	<b>Electronic Invoicing</b>
<b>EDI:</b>	997*	855	856	810
<b>XCBL:</b>	Message Ack*	Order Response	Not Available	Invoice
<b>cXML:</b>	Response*	Confirmation Request	Not Available	<b>IN Development - Invoice Detail Request</b>
<b>email:</b> Can be combined with above	No	Yes	Yes	No

\*Document is always sent

**Billing:**

Invoicing Options:

- >EDI 810
- > xCBL
- Consolidated Billing File
- > PCard / GhostCard
- > Paper Invoice
- > Summary Invoice
- >

**Customer Requirements:**

- Regarding multiple sites: You should have the ability to send Site address identifiers in addition to the login in your Punchout/ Roundtrip request OR have the ability to support multiple punchout catalogs (multi logins). This drives accurate availability information from VWR’s multiple distribution centers. (necessary when applicable)



**Values sent to VWR in a RoundTrip:**

- Outbound Section – Calling application populates the following fields in the Outbound Section sent to a supplier:

Field Name	Description	C1	SAP
USERNAME	LoginID for supplier site	X	X
PASSWORD	Password for supplier site	X	X
HOOK_URL	Return URL		X
~OkCode	Set to 'ADDI'		X
~TARGET	Dynamically set by procurement application to the name of the window/frame to which the supplier shopping cart should be POSTed. The supplier's shopping cart FORM tag should have its Target attribute set equal to this value.		X
~CALLER	Set to 'CTLG'		X
BUYER_MPID	The authorizing trading partner organization ID for the current buyer/supplier account.	X	
<i>Other fields *</i>	The BuySite/EBD/COP administrator can add extra fields as agreed between the buyer and the supplier. These static fields will be added to the request. This can be done in the procurement application Admin module (Suppliers - <Supplier Name> - Supplier RoundTrip – [Right hand pane] Catalog Parameters)	X	
The following four fields are available only with EBD and COP or BuySite 6.5 with HotFix #16910 applied.			
OCI_VERSION	Set to <b>2.0</b>	X	
BUYER_ORGANIZATION	The name of the Buyer Organization	X	
LANGUAGE	User's language code and country code, such as ENG-US	X	
BUYER_USERNAME	Username of the person initiating the RoundTrip	X	
The following four fields are available only with COP5.5			
CART_FORMAT *	A hint that tells the supplier which format the shopping cart is expected in (XML or HTML).	X	
ACCOUNT_CODE*	The supplier account code as configured in the procurement application account administration pages.	X	
RELINK_ID	This parameter will only be sent when a user is attempting to edit an existing shopping carts. See below for a description of the RE*LINK feature.	X	

**Shopping Cart returned by VWR:**

<b>HTML</b>	<b>VWRSP FIELD or CONSTANT</b>	<b>HTML Description</b>
NEW_ITEM-DESCRIPTION[n]	ORDER_LINE.CATALOG_NUMBER= ITEM.CAT_NUM -> ITEM.DESCRIP	The description of the item being ordered.  This is the VWR short description
NEW_ITEM-MATNR[n]	Blank	SAP product master number. (Not currently used)
NEW_ITEM-MATGROUP[n]	See Note*1  <b>New field in VWRSP. Constant based on UNSPSC code for Lab Supplies.</b>	Product Group. (UN/SPSC Code.)
NEW_ITEM-QUANTITY[n]	ORDER_LINE.QUANTITY_ORDERED	Quantity of Item to add to a Shopping Basket.
NEW_ITEM-UNIT[n]	<b>VWRSP Unit of Measure</b>	Unit of Measure of the item. Must be the standard ISO code to be compliant with the OCI model.  VWR returns ISO code.
NEW_ITEM-PRICE[n]	<b>VWRSP Unit Price</b>	<b>Price of an item in the catalog = contract unit price.</b>
NEW_ITEM-PRICEUNIT[n]		Number of units that must be purchased at the given price. (1)
NEW_ITEM-CURRENCY[n]	If ORDER_HEADER.LEGAL_ENTITY = 10 then Constant "USD" = 20 then Constant "CAD"	Must be the ISO code for the Currency.
NEW_ITEM-LEADTIME[n]	Blank, estimated lead time, or hard code value	Number of days from today when product will be available.
NEW_ITEM-VENDOR[n]	Blank or hard code value	Business Partner No. in the SAP B2B system.
NEW_ITEM-VENDORMAT[n]	<b>VWR Catalog Number</b>	VWR catalog number of the product.
NEW_ITEM-MANUFACTCODE[n]	Manufacturer Name	Manufacturer's code
NEW_ITEM-MANUFACTMAT[n]	Manufacturer's part number	Manufacturer's product part number
NEW_ITEM-CONTRACT[n]	Blank or hard code value	Vendor Contract No.
NEW_ITEM-CONTRACT_ITEM[n]	Blank	Item No. within Vendor Contract
NEW_ITEM-SERVICE[n]	Blank or hard code value	Product Type indicates if the line refers to a service or goods.  VWR leaves this field blank
NEW_ITEM-EXT_QUOTE_ID[n]	Blank	External quote
NEW_ITEM-EXT_QUOTE_ITEM[n]	Blank	External quote item
NEW_ITEM-EXT_PRODUCT_ID[n]	<b>VWR Catalog Number</b>	Product key in catalog
NEW_ITEM-LONGTEXT_n:132[]	ORDER_LINE.CATALOG_NUMBER = CATALOG_DESCRIPT.CATNUM -> CATALOG_DESCRIPT.DESCRIP	VWR's Long Description
NEW_ITEM-CUST_FIELD1[n]	See Note*1	Customer specific field.
NEW_ITEM-CUST_FIELD2[n]	Blank	Customer specific field.
NEW_ITEM-CUST_FIELD3[n]	Blank	Customer specific field.
NEW_ITEM-CUST_FIELD4[n]	Blank	Customer specific field.
NEW_ITEM-CUST_FIELD5[n]	Blank	Customer specific field.

**Note 1**

VWR is prepared to send the UNSPSC code to the customer. We send this in the NEW\_ITEM\_MATGROUP field, and we send it in the first of the Customer Defined Fields NEW\_ITEM\_CUST\_FIELD1



Sales Rep / Region Mgr Name	Title	Email Address	800#	Territory Description
Traci Brennan	Sales Rep	traci_brennan@vwr.com	800-947-4270 x4583	Phila PA Indus/Delaware Cty, S Montgomery Cty PA
Melissa Fauth	Sales Rep	melissa_fauth@vwr.com	800-947-4270 x4122	Pittsburgh South
Steve Forgione	Rgn Manager	steve_forgione@vwr.com	800-947-4270 x4920	Philadelphia and surrounding counties
Mark Giannascoli	Sales Rep	mark_giannascoli@vwr.com	800-947-4270 x4034	Hershey, Harrisburg, Allentown, PA
Beth Hufner	Sales Rep	beth_hufner@vwr.com	800-947-4270 x4205	Pa - Malvern , J Matthey, Biorexis, Campbells Soup
Nelson Johnson	Sales Rep	nelson_johnson@vwr.com	800-947-4270 x4353	Pa- Lancaster Cty, Merck, Wyeth
Paige Madeira	Sales Rep	paige_madeira@vwr.com	800-947-4270 x4533	PA - Bucks & Lehigh Ctys
Patrick Marra	Sales Rep	patrick_marra@vwr.com	800-947-4270 x4086	PA -Montgomery Cty
Debbie McDowell	Sales Rep	debbie_mcdowell@vwr.com	800-947-4270 x4545	Chester Cty PA & Dad Behring (DE)
Gertrude Pfof	Sales Rep	gertrude_pfof@vwr.com	800-947-4270 x4532	Pa - Philadelphia
Tom Rodgers	Sales Rep	tom_rodgers@vwr.com	800-947-4270 x4884	Penn State, Central PA, Geisinger Medical
Todd Stanzione	Sales Rep	todd_stanzione@vwr.com	800-947-4270 x4535	Educ/Ind Rep Pittsburgh, Ncentr PA
Bob Wilgus	Rgn Manager	bob_wilgus@vwr.com	800-947-4270 x7912	Phila, PA, Maryland, Northern VA
Joan Skinner	Pricing Manager	joan_skinner@vwr.com	800-348-6388 x1053	Pricing Manager, Eastern Zone, Educational, Medical, Research

## **Section II-1: Statement of Problem**

To reduce overall costs, decrease acquisition time and optimize timely product delivery of laboratory supplies, CWOPA is seeking to channel the volume of product demand through a single contractor. The contractor must be capable of providing all products from Lots 1 and 1a over a 2-year period with an estimated total spend of 15 million dollars.

The selected contractor must be able to provide all products needed, deliver them in a timely fashion and maintain competitive pricing while utilizing disadvantaged business in the process

## Section II-2: Management Summary

VWR will employ multiple Sales Leaders, a Services Leader and a Project Leader to support this agreement. These individuals will focus on their respective operational disciplines to create consistent solutions that focus on your requirements and deliver value to you.

The VWR team will engage in a strategic planning meeting each year with the CWOPA Strategic Sourcing, Procurement teams and key stakeholders. The sales and services teams will then write business plans in alignment with the CWOPA's goals and objectives for that upcoming year. We will use tools throughout the year to track and measure our progress against the plans. These tools include:

- ◆ Account Development Program – documents the business plan including objectives, strategies and action plans.
- ◆ Master Account Planning Matrix – holds the CWOPA and VWR project owners accountable to deadlines and established dollar targets.
- ◆ Risk Assessments – built with the CWOPA to mitigate risk in relation to areas of productivity, delivery, service and distribution.

Constant communication, both internally with the VWR team and externally with the CWOPA team and a disciplined process to measure results will enable our team to continually adapt and exceed your requirements. The VWR Sales and Service teams will conduct **quarterly business reviews** with the CWOPA's Strategic Sourcing and Procurement teams along with key stakeholders that focus on your objectives. We will work with you to create a dashboard that measures these objectives that will ensure our communications are clear and productive. Finally, with the CWOPA's support and permission we will create a Mutual Performance Scorecard that measures our performance as a supplier as well as CWOPA's performance as a customer.

Inventory is a critical component of our ability to satisfy our customers, therefore we have developed several methodologies for monitoring and controlling our inventories. We stock over **\$150 million** (should we specify that the 150 million pertains to all distribution centers, not the BPT location referred to with 25 million in Table #2: Service/Support/Distribution Centers) worth of inventory daily to service our customers. Our focus is on constantly improving inventory turns while maintaining the highest service levels in the industry.

Costed Inventory Reports are produced weekly, and allow us to see our inventories, demands, and service levels at the customer, supplier, and the VWR location level.

The Forecasting and Inventory Planning Department focus, at the location level, is to track turns and service with the goal of constant turn improvement and maintenance of our industry leading service levels. VWR International currently turns over its inventory twelve (12) times per year. The inventories are profiled to show areas impacted by specific customer requirements, specific contractual requirements and general inventory. Actions are taken to evaluate and improve performance on a weekly basis as needed.

VWR controls our inventory by doing a "Continuous Physical Inventory" (CPI) process. CPI is the continuous counting process developed by VWR to alleviate the need to perform an annual physical inventory. It allows us to improve our inventory accuracy. The theory is to count the whole warehouse, using tight controls and reporting, over a 10-12 month period while not interrupting daily business. Individual sites have control of the counting schedule and plan. Each site reports to corporate on a regular basis as to the results of the counting and accuracy. Additionally, we have the ability to enter a cycle count when deemed appropriate – this is --- different from the CPI as described above.

## Section II-3 Work Plan

Please see VWR's responses to Part IV-4 Tasks for this section.

### IV-4 Tasks

#### a. Delivery and Minimum Orders

1. Transportation of goods shall be FOB Destination, freight included to any point within forty-eight (48) hours after the customer places an order. Exceptions can be made for custom orders, special items, or large orders where applicable. CWOPA has final approval for any proposed delivery times that are different than those specified in the RFP. **VWR agrees to shipments from stock within 48 hours of receipt of order. Delivery from manufacturers will be per manufacturer's product availability. Freight paid on all orders greater than \$50 from VWR warehouses and direct factory shipments. Freight will be charged for rush shipments requiring expedited services, bulk chemicals, and furniture shipments. All orders less than \$50 will be charged freight.**
  2. A contractor, within twenty-four (24) hours after receiving a purchase order (Monday – Friday), for core items shall notify the customer of any potential delivery delays. Contractor needs to have the ability to provide emergency orders for core items within 24 hours of order received. Excessive occurrences of inability to deliver or intentional delays shall be cause for contract cancellation and contractor suspension. CWOPA has determined the minimum order value to be \$50 and that price to be a delivered cost to include freight. Orders of less than \$50 may be imposed with freight costs at the discretion of the contractor. NOTE: This provision shall not be used by an agency to circumvent the intent of the contract.
  3. In the event of an emergency, CWOPA reserves the right to pick up orders at the closest contractor supply location, only if Contractor has other locations CWOPA will determine what orders are emergency orders. **VWR agrees.**
- b. Product Specifications:** The contractor shall provide Laboratory Supplies to all eligible users of this contract throughout CWOPA. All Laboratory Supplies offered under this Contract shall be new and unused and in current production. **VWR agrees.**
- c. Order Fill Rate:** Order Fill rates will be maintained at 95% or greater. Order Fill Rate, heretofore, will be defined as “the total number of items on an order filled completely and delivered within the delivery timeframe divided by the total number of items on an order.” Contractor is responsible for providing corrective action per each incident of failure to maintain required fill rate of 95% . Should a contractor consistently fail to meet the fill rate without acceptable corrective action, the contractor will be deemed irresponsible, and the contract cancelled. **VWR agrees. VWR will work with the CWOPA to define a limited number of business critical items (defined as items that have a**

*predictable, frequent, repetitive ordering pattern*) that require any higher fill rate. If the inventory position is not already high enough to insure the fill rate, VWR will increase the inventory depth to achieve this fill rate.

- d. **Warranty:** Contractor warrant that all products furnished under the Contract shall be free of defective material and workmanship, and shall otherwise perform in accordance with required performance criteria. Contractor is required to uphold a thirty (30) day warranty or manufacturer warranty (whichever is greater) on all products purchased. **VWR International warrants that all products furnished under the contract shall conform to the manufacturer's specifications for a term equal to the warranty period stated in the manufacturer's literature or 30 days, whichever is greater.**
- e. **Orders:** The contractor must have the ability to accept orders manually, electronically, over the phone (via a 1-800 number), and fax (via a 1-800 number) through a single point of contract. **VWR International has the ability to accept orders manually, electronically, and over the phone and fax. The 800 number for calling in orders is 1-800-932-5000 and the 800 number for faxing orders is 866-329-2897. CWOPA also has a custom e-mail address of cwopa\_service@vwr.com.**
  - a. The contractor must notify the ordering agency within twenty-four (24) hours if an item is out of stock, along with the length of the wait time for availability. The ordering agency will then make a determination if it can wait for the proposed delivery. If not, the agency may purchase the item from another source (outside contract). **VWR International will notify ordering agency at the time of order if there are any items out of stock and what the estimated wait time will be. If the order is placed by fax or by email, the ordering agency will be sent an order acknowledgement with this information.**
  - b. The ordering agency is responsible for providing the following data to the contractor: Exact Contractor's/Manufacturer's part number(s) along with the correct nomenclature of item(s) required OR detailed explanation of the problem.
  - c. Each order should be accompanied with a packing slip referencing the purchase order number, order date, ship-to name and address, and any additional information requested by the ordering agency. **VWR agrees.**
- f. **Hazardous Material:** The contractor shall retain ownership and responsibility for all hazardous materials delivered in error. Within three business days of notification to the contractor of said error, the contractor must retrieve hazardous materials that have been delivered in error at no charge to CWOPA and follow up with corrected delivery. All chemical deliveries should be accompanied by applicable Material Safety Data Sheet (MSDS).
- g. **New and Discontinued Products:** The contractor is responsible for notifying CWOPA of all new and discontinued products in a timely manner. Pricing for

new products must comply with the appropriate fixed cost if in Lot 1 or percentage discount if Lot 1A. **VWR agrees.**

- h. **Returns:** Any items delivered in poor condition, in excess of the amount ordered, or not included in the purchase order may, at the discretion of the CWOPA ordering entity, be returned to the contractor at the contractor's expense within 30 days. Credit for returned goods shall be made immediately after the contractor receives the returned items. There shall be no restocking fees assessed to CWOPA or eligible contract users. In the event that CWOPA orders the wrong item, the item will be returned to the contractor (either to the distribution center or the closest retail center) at the expense of CWOPA. Credit for the returned goods shall be made immediately after the contractor receives the returned item(s). There shall be no restocking fees assessed to CWOPA or eligible contract users. **VWR agrees.**
- i. **Invoicing:** The contractor must provide CWOPA with invoicing that at a minimum contains the following information: purchasing entity, item category, product manufacturer, manufacturer part number, fixed price, contractor part number, SAP material number if applicable, line item description, quantity, catalog list price, CWOPA % discount, CWOPA extended price, and method of purchase (p-card or PO). Invoices must come from and payments must go to a single point of contact. The invoice must follow the same line item format as the purchase order and include all the information that is listed on the purchase order. Contractor to submit all invoicing in black and white format – NOT colored paper. **VWR will provide standard invoices on all orders. Invoices will be printed with net prices and extended totals. List prices and discounts cannot be printed on standard VWR invoices. Custom invoicing is available should the Commonwealth's requirements require SAP number, list price, discount, or other information not provided on the standard invoice.**
- j. **Payments:** The contractor, at a minimum, must have the ability to accept payment via check, p-card, and EFT (e-invoicing). The contractor will be the single point of invoice and payment remittance. **VWR does accept payments in the form of check, p-card or EFT.**
- k. **Electronic Interface:** It is required that contractor(s) provide a secure website catalog tool with CWOPA specific pricing. Assuming the contractor has the capability, it must be able to interface with CWOPA's SAP EBP/SRM system as described in Attachment G – SAP Interface Specifications. In addition, contractor(s) must be able to process and track purchasing card transaction made via phone or in-person at contractor(s) stocking locations. **VWR does have SAP integration capability. Please see attached SAP response (Attachment 1).**
- l. **Catalogs:** Contractors are required to provide bound Published Price List Catalogs with current price lists and distribute them to CWOPA and any other eligible users who so request a catalog at no additional charge. Inserts may be required to notify users of product additions or deletions. **Bound published price lists can be provided, if awarded the bid, with quantity and**



**distribution provided by CWOPA. Please allow a 30 day lead time after request.**

- m. **Customer Service:** Contractor must be able to provide dedicated customer services including toll-free telephone access. Account management capabilities are vital to the success of this program and contractors must be capable of assisting CWOPA in areas of reporting, compliance management and continuous improvement. **VWR's Customer Service Representatives (CSRs) are dedicated VWR associates who support our customers with problem resolution. They handle all aspects of customer service. Whether it is handling phone calls, responding to eMails, or product information, VWR CSRs are available to assist CWOPA in a friendly, efficient manner.**

**Our Customer Service Representatives are available Monday – Friday, and have extended operating hours from 7:30 am EST – 8:00 pm EST at 800-932-5000. Additionally, the VWR website, customized for CWOPA is available 24 hours a day, seven day per week, and allows for order placement, tracking, and invoice investigation.**

**VWR's Customer Service Representatives utilize leading edge Customer Relationship Management Software and phone technology to service our customer base. The technology provides the Customer Service Representative detailed account requirements, past interaction history, and allows VWR to route your call, email, fax to directly to your team. A custom email address will be used for CWOPA users and administrators that will be directed straight to the customer service team:**

**[cwopa\\_service@vwr.com](mailto:cwopa_service@vwr.com)**

## **Section II-4: Prior Experience**

VWR International (VWR) with world headquarters **in Pennsylvania**, is a leader in the global laboratory supply industry with worldwide sales of over \$3.2 billion US dollars. VWR's business is highly diversified across a spectrum of products and services, customer groups and geography. The company offers more than 1,000,000 products, from more than 5,000 manufacturers, to over 250,000 customers throughout North America and Europe. VWR's primary customers work in the government, pharmaceutical, life science, chemical, technology, food processing and consumer product industries. Other important customers include governmental agencies; environmental testing organizations; and primary and secondary schools. VWR International affiliates operate in 18 countries and employ almost 6,000 people. The company's mission is to deliver excellence in the distribution of scientific supplies and services. VWR has been in business for over 150 years.

VWR International has a network of 13 highly-automated regional distribution centers (RDCs) located throughout North America and Europe, and more than 50 smaller service centers in just-in-time facilities. VWR offers a comprehensive range of high-quality, cost-effective distribution and supply chain management services, including product procurement and distribution, just-in-time delivery, inventory management, electronic purchasing and product tracking.

References of similar sized clients include:

**National Association of State Procurement Officials**  
**Rebecca O'Neal**  
Office of State Procurement, Arkansas  
501-324-9314  
[rebecca.oneal@dfa.state.ar.us](mailto:rebecca.oneal@dfa.state.ar.us)

**The Pennsylvania State University**  
University Park, PA 16802  
Mr. James Dunlop Director of Procurement  
814-863-0274

**State of North Carolina**  
**Paul Rock**  
Division of Purchase & Contract  
919-807-4560  
[paul.rock@ncmail.net](mailto:paul.rock@ncmail.net)

**State of New York**  
**Sue Wolslegel**  
Procurement Services Group  
518-473-9441  
[susan\\_wolslegel@ogs.state.ny.us](mailto:susan_wolslegel@ogs.state.ny.us)

## **Section II-5: Training**

VWR can register and train CWOPA endusers in person, remotely, or in a group setting. VWR technical sales reps are qualified and also have the support of Rene Mireles, our B2B technical resource, who resides in Pittsburgh and covers the entire state. VWR also offers other training that may be beneficial to CWOPA end users. Below is a current list of topics available. For additional information, please contact your local VWR sales representative.

### **e-Business consultant:**

VWR has a seasoned e-business sales and consulting team responsible for evaluating and recommending e-business solutions that fit the customer's requirements. This team specializes in helping customers recognize the efficiency, cost savings and other benefits of web-based ordering solutions. They are also available to provide training and support for all e-business implementations.

### **Number of staff members dedicated to application training:**

In North America, VWR has 10 individuals dedicated to application training; additional training support can be brought in on an as-needed basis.

### **Training offered for colleagues performing calibration and repair services:**

We offer an intensive, well-documented training course that introduces all newly hired associates to all VWR calibration disciplines. They are tested on the material and proficiency to ensure they can demonstrate what they have learned. All the pertinent training materials are attached.

### **Hazardous material training program:**

Each VWR International employee who handles Hazardous Materials in any of our facilities is fully trained in proper handling and packaging of hazardous chemicals, radioactive and other regulated materials. This includes all VWR International drivers who may enter CWOPA grounds. We also welcome the opportunity to participate in any CWOPA training programs.

### **Do we provide training for any capital equipment:**

As a broad based distributor, VWR works with our many Equipment and Instrument suppliers to provide our customers with FOC (Full Operation Checklist) training when required.

### **Safety - on-site training:**

Our Safety Specialists work alongside manufacturer sales representatives to provide training when requested. We can perform a safety evaluation of your facility, review your application and compliance concerns, and recommend the right products to meet your needs. We can arrange for experts from the product manufacturer to train you and your workers in the selection, use, care and maintenance of equipment.

### **What support do you have available:**

VWR International offers support in these areas:

→ **Technical Support**

VWR International has one established support hotline to handle all of your technical questions regarding VWR products and applications. This hotline is your connection to our VWR Technical Resource Center. This resource center is committed to provide you with real-time response and proven industry solutions. This commitment is supported by a staff of trained professionals ready to help you make product and application decisions.

- ◆ *One easy-to-remember hotline number*
- ◆ *One source for all your VWR product and application questions*
- ◆ *Timely, expert assistance from our Technical Resource staff professionals*

**VWR Technical Hotline: 1-888-VWR-LINE (1-888-897-5463)**

Once Connected →            Push **1** for Chemical Help  
   Push **2** for Chromatography Help  
   Push **3** for Life Science Help  
   Push **4** for Safety Help  
   Push **5** for General Lab Supplies  
   Push **6** for Microscopes

→ **E-business Support**

The VWR e-business help desk (1-888-320-HELP or EBIZHELP@VWR.COM) should be the primary contact for customers who encounter web problems or have questions about web usage. The help desk is available from 7:00 am to 8:00 pm ET in the US and Canada, Monday through Friday.

→ **Customer Service Support**

We have dedicated people who support our customer service teams with problem resolution at 1-800-932-5000.

**Support services or value added benefits you provide:**

**VWR International**

**Complimentary Value Added Services**

**Flammable & Corrosive Chemical Handling Assessments** – Offered by Justrite, this on-site assessment follows the flow of chemicals throughout your facility and will result in a written assessment outlining safer or more efficient corrosive and flammable chemical handling methods as well as appropriate Justrite products.

**Chemical Safety Seminars** – E.M.D. Chemicals may offer a presentation on safe handling of chemicals. Other chemical manufacturers may as well.

**Safety Product Shows** – VWR may offer to sponsor Safety Product shows at your locations. A Safety Product Show typically lasts a few hours and gives end users the opportunity to speak with manufacturer reps about new or existing products. It is up to each sites safety manager to decide whether ‘new’ safety products should be displayed.

**Hand Protection Assessments** – Manufacturers such as Best Glove, Ansell-Edmont, etc. can do site assessments that look at the applicability of the customers current glove use based on the hazards present.

**Emergency Shower & Eyewash Assessments** – There are ANSI standards and OSHA requirements that your sites must meet for the operation, location and applicability of emergency eyewashes and showers. VWR Safety offers comprehensive assessments that can outline recommendations in regard to ANSI and OSHA compliance issues. A written report is produced and supplied to facility safety managers.

**Disposable Clothing Assessments** – VWR Safety can assess the applicability of your sites disposable clothing (typically shoe and boot covers, aprons, lab coats and coveralls) usage. Based on a variety of factors from chemical resistancy, particulate holdout, comfort and slip resistancy (for shoe covers) this can be of great benefit in assessing the applicability of the material based on exposure and reducing slips, trips & fall injuries.

**Safety Product Standardization** – If standardization of safety products is desirable, VWR is willing to help. It involves working with site safety management to assess the products that are appropriate for the application, choose the products you want, and narrow the choices to a reasonable number. This allows safety management to be assured that the right products are being used in their facility, and often gives the end-user input as to selection. Your VWR representative and safety specialist can assist you in this process.

**Respiratory Qualitative Fit Testing** – VWR Safety and respirator manufacturer representatives can assist your facility in the proper selection, fitting, education and train-the-trainer fit testing, for respiratory products.

**Respiratory guidance** – VWR Safety and technical services can provide guidance to your sites on the proper selection of a respirator solution based on their environment.

**VWR Chemical Tracking** – VWR Managed Services offers Chemical Tracking Software that allows tracking of the inventory and flow of chemicals throughout a facility.

**Managed Safety Services** – VWR Managed Services group may offer a fee-based First Aid cabinet restocking service for select locations. See your VWR Safety Specialist for more information.

### **e-Business customer support:**

#### **eBusiness Customer Support**

VWR has an eBusiness Customer Support team to handle vwr.com requests from external customers, as well as VWR internal associates.

The eBusiness Customer Support team will handle all questions and problems for the vwr.com web sites and process profile administration requests for U.S. customers.

To reach the eBusiness Customer Support team, call 888-320-4357 to speak to an analyst. You may continue to send request to either [Solutions@vwr.com](mailto:Solutions@vwr.com) or [eBizHelp@vwr.com](mailto:eBizHelp@vwr.com) as well.

The eBusiness Customer Support team is dedicated to providing a single point of contact for all of the eBusiness needs of VWR's internal and external customers.

**Online web support provided:**

VWR offers extensive online web support via [www.VWR.com](http://www.VWR.com). Customers can find content-specific help links on every page.

**What web technical support services are available:**

VWR offers cost-free technical support and training services for all our web solutions, as well as an integration services team that works with customers to implement integrated ordering solutions. Help desk support for all solutions is available between 7:00am and 8:00pm ET in the US and Canada and between 9:00am and 5:00pm in Europe.

VWR International's Integration Services provides support for customers wanting to interface an ERP/MRP or web procurement application with VWR's web site. This team works with integration customers to develop a scope of work, standard operating procedures and a complete order-to-cash review. VWR International has standard implementation procedures in place for many applications and a variety of web standards are supported. An e-business sales and consulting team is available to provide rollout and ongoing training for web technology implementations, such as a VWR.com and B2B integrations. A variety of hands-on and classroom-style training and training tools (user guides, quick-reference material) can be provided to ensure rapid user adoption.

**Safety - technical support:**

VWR can answer your questions regarding product applications and specifications, manufacturer recommendations, and regulatory compliance information. Any questions concerning the occupational health and safety of your workers can be directed to our staff.

Support is available for all of our customers. Even if you have never placed an order, VWR Safety is ready to answer your questions. We can assist you in selecting the correct product for your application and industry. We want you to have all the information you need when considering a purchase.

## **Section II-6: Financial Capability**

Please see the attached K-10 financial documents (Attachments 2 & 3)

## FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The following financial statements and schedule of VWR International, Inc. (Successor) and VWR International Corporation (Predecessor) for the periods indicated are included in this 10-K.

The term “Successor” refers to VWR, International, Inc. following the Acquisition. The term “Predecessor” refers to VWR International Corporation prior to the Acquisition on April 7, 2004. See also “Basis of Presentation and Principles of Consolidation/Combination” in Note 1(b) to the financial statements.

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## Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders  
VWR International, Inc.:

We have audited the accompanying consolidated balance sheet of VWR International, Inc. and subsidiaries (Successor) as of December 31, 2004, and of VWR International Corporation and subsidiaries (Predecessor) as of December 31, 2003, and the related consolidated/combined statements of operations, shareholders' equity and other comprehensive income (loss), and cash flows for the period from April 7, 2004 to December 31, 2004 (Successor period), and from January 1, 2004 to April 6, 2004, and for the years ended December 31, 2003 and 2002 (Predecessor periods). In connection with our audits of the consolidated/combined financial statements, we also have audited the financial statement schedule for the Successor and Predecessor periods. These consolidated/combined financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated/combined financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the aforementioned Successor consolidated financial statements referred to above present fairly, in all material respects, the financial position of VWR International, Inc. and subsidiaries as of December 31, 2004, and the results of their operations and their cash flows for the Successor period in conformity with U.S. generally accepted accounting principles. Further, in our opinion, the aforementioned Predecessor consolidated/combined financial statements present fairly, in all material respects, the financial position of VWR International Corporation and subsidiaries as of December 31, 2003, and the results of their operations and their cash flows for the Predecessor periods, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related consolidated/combined financial statement schedule, when considered in relation to the basic consolidated/combined financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 1(a) to the consolidated/combined financial statements, effective April 7, 2004, CDRV Acquisition Corporation (which merged into VWR International, Inc.) acquired all of the outstanding stock of VWR International Corporation in a business combination accounted for as a purchase. As a result of the acquisition, the consolidated financial information for the period after the acquisition is presented on a different cost basis than that for the periods before the acquisition and, therefore, is not comparable.

As discussed in Note 2(e) to the consolidated/combined financial statements, effective January 1, 2002, the Company adopted the provisions of Statement of Financial Reporting Standards No. 142, *Goodwill and Other Intangible Assets*.

/s/ KPMG LLP

Philadelphia, Pennsylvania  
March 31, 2005

**VWR INTERNATIONAL, INC.**  
**Consolidated Balance Sheets**  
(Dollars in millions, except share data)

	<b>Successor December 31, 2004</b>	<b>Predecessor December 31, 2003</b>
<b>Assets</b>		
Current Assets:		
Cash and cash equivalents . . . . .	\$ 116.1	\$ 28.3
Trade accounts receivable, less reserves of \$6.0 and \$7.8, respectively . . . . .	405.8	371.1
Trade accounts receivable from Merck KGaA and affiliates . . . . .	7.8	8.9
Other receivables . . . . .	19.1	18.9
Notes receivable from Merck KGaA and affiliates . . . . .	—	10.3
Inventories . . . . .	248.9	270.9
Other current assets . . . . .	28.9	25.3
Total current assets . . . . .	<u>826.6</u>	<u>733.7</u>
Property and equipment, net . . . . .	154.4	158.3
Investments . . . . .	8.7	8.1
Goodwill . . . . .	907.0	819.9
Other intangible assets, net . . . . .	570.8	2.4
Deferred income taxes . . . . .	34.4	18.2
Other assets . . . . .	44.1	27.3
Total assets . . . . .	<u>\$2,546.0</u>	<u>\$1,767.9</u>
<b>Liabilities and Shareholders' Equity</b>		
Current Liabilities:		
Short-term bank debt and current portion of capital lease obligations . . . . .	\$ 12.9	\$ 10.7
Accounts payable . . . . .	288.5	188.5
Accounts payable to Merck KGaA and affiliates . . . . .	45.3	50.6
Accrued expenses . . . . .	150.4	120.1
Total current liabilities . . . . .	<u>497.1</u>	<u>369.9</u>
Long-term debt . . . . .	1,080.2	—
Push down debt due Merck KGaA . . . . .	—	773.3
Loans from Merck KGaA and affiliates . . . . .	—	236.0
Capital lease obligations . . . . .	6.1	6.0
Other long term liabilities . . . . .	81.3	53.3
Deferred income taxes . . . . .	241.1	64.0
Total liabilities . . . . .	<u>1,905.8</u>	<u>1,502.5</u>
Parent company common stock purchase subject to guarantee agreement (Note 12) . . . . .	2.9	—
Commitments and contingences (Note 14)	—	—
Shareholders' equity (Note 1):		
Common stock (Successor), \$0.01 par value; 100 shares authorized, issued and outstanding at December 31, 2004 . . . . .	—	—
Common stock (Predecessor), \$0.01 par value; 10,000 shares authorized; 1,479.9 shares issued and outstanding at December 31, 2003 . . . . .	—	—
Additional paid-in capital . . . . .	552.3	224.8
Retained earnings . . . . .	31.9	65.1
Unamortized value of restricted stock issued . . . . .	(0.3)	—
Accumulated other comprehensive income (loss) . . . . .	53.4	(24.5)
Total shareholders' equity . . . . .	<u>637.3</u>	<u>265.4</u>
Total liabilities and shareholders' equity . . . . .	<u>\$2,546.0</u>	<u>\$1,767.9</u>

See accompanying notes to consolidated/combined financial statements.

**VWR INTERNATIONAL, INC.**  
**Consolidated/Combined Statements of Operations**  
(Dollars in millions)

	Successor	Predecessor		
	April 7 - December 31, 2004	January 1 - April 6, 2004	Years Ended December 31,	
	(Consolidated)	(Consolidated)	2003 (Consolidated)	2002 (Combined)
Net sales . . . . .	\$2,212.2	\$793.2	\$2,794.2	\$2,624.1
Cost of goods sold . . . . .	<u>1,652.7</u>	<u>588.0</u>	<u>2,078.1</u>	<u>1,950.1</u>
Gross profit . . . . .	559.5	205.2	716.1	674.0
Selling, general and administrative expenses . . .	<u>455.4</u>	<u>163.7</u>	<u>583.4</u>	<u>560.0</u>
Operating income . . . . .	104.1	41.5	132.7	114.0
Interest income . . . . .	(0.8)	(0.2)	(1.7)	(2.4)
Interest expense:				
Interest on push down debt . . . . .	—	4.1	15.2	26.4
All other interest . . . . .	51.5	1.7	10.9	15.4
Other (income) expense, net . . . . .	<u>(2.0)</u>	<u>0.1</u>	<u>(3.0)</u>	<u>0.6</u>
Income before income taxes and cumulative effect of a change in accounting principle . . . . .	55.4	35.8	111.3	74.0
Income tax provision . . . . .	<u>23.5</u>	<u>15.1</u>	<u>46.2</u>	<u>29.7</u>
Income before cumulative effect of a change in accounting principle . . . . .	31.9	20.7	65.1	44.3
Cumulative effect of a change in accounting principle (Note 2) . . . . .	—	—	—	(43.8)
Net income . . . . .	<u>\$ 31.9</u>	<u>\$ 20.7</u>	<u>\$ 65.1</u>	<u>\$ 0.5</u>

See accompanying notes to consolidated/combined financial statements.

**VWR INTERNATIONAL, INC.**  
**Consolidated/Combined Statements of Shareholders' Equity and**  
**Other Comprehensive Income (Loss)**  
**(Dollars in millions, except share data)**  
**For the Period January 1, 2002 - April 6, 2004 (Predecessor)**

	<u>Common stock</u>	<u>Additional paid-in capital</u>	<u>Retained earnings</u>	<u>Invested Equity</u>	<u>Accumulated other comprehensive income (loss)</u>	<u>Total</u>
Balance at January 1, 2002 . . . . .	\$ —	\$ —	\$ —	\$ 196.3	\$ (26.1)	\$ 170.2
Comprehensive income (loss):						
Net income . . . . .	—	—	—	0.5	—	0.5
Minimum pension liability, net of taxes of \$13.3 . . . . .	—	—	—	—	(20.0)	(20.0)
Foreign currency translation adjustment . . . .	—	—	—	—	6.3	6.3
Total comprehensive (loss) . . . . .						<u>(13.2)</u>
Capital contributions from Merck KGaA and affiliates . . . . .	—	—	—	6.8	—	6.8
Dividends paid to Merck KGaA and affiliates . . . . .	—	—	—	(2.8)	—	(2.8)
Capital contribution for interest expense on push down debt, net of tax . . . . .	—	—	—	15.9	—	15.9
Transfer of invested equity to common stock and additional paid-in capital related to reorganization . . . . .	<u>—</u>	<u>216.7</u>	<u>—</u>	<u>(216.7)</u>	<u>—</u>	<u>—</u>
Balance at December 31, 2002 . . . . .	<u>—</u>	<u>216.7</u>	<u>—</u>	<u>—</u>	<u>(39.8)</u>	<u>176.9</u>
Comprehensive income (loss):						
Net income . . . . .	—	—	65.1	—	—	65.1
Minimum pension liability, net of taxes of \$0.8 . . . . .	—	—	—	—	(1.2)	(1.2)
Foreign currency translation adjustment . . . .	—	—	—	—	16.8	16.8
Unrealized loss on derivatives, net of tax . . . .	—	—	—	—	(0.3)	(0.3)
Total comprehensive income . . . . .						<u>80.4</u>
Transfers to Merck KGaA and affiliates, net . . . . .	—	(1.0)	—	—	—	(1.0)
Capital contribution for interest expense on push down debt, net of tax . . . . .	<u>—</u>	<u>9.1</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>9.1</u>
Balance at December 31, 2003 . . . . .	<u>—</u>	<u>224.8</u>	<u>65.1</u>	<u>—</u>	<u>(24.5)</u>	<u>265.4</u>
Comprehensive income (loss):						
Net income . . . . .	—	—	20.7	—	—	20.7
Foreign currency translation adjustment . . . .	—	—	—	—	(3.7)	(3.7)
Unrealized gain on derivatives, net of tax . . . .	—	—	—	—	0.2	0.2
Total comprehensive income . . . . .						<u>17.2</u>
Capital contribution for interest expense on push down debt, net of tax . . . . .	<u>—</u>	<u>2.5</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>2.5</u>
Balance at April 6, 2004 . . . . .	<u>\$ —</u>	<u>\$ 227.3</u>	<u>\$ 85.8</u>	<u>\$ —</u>	<u>\$ (28.0)</u>	<u>\$ 285.1</u>

See accompanying notes to consolidated/combined financial statements.

**VWR INTERNATIONAL, INC.**  
**Consolidated/Combined Statements of Shareholders' Equity and**  
**Other Comprehensive Income (Loss) (Continued)**  
**(Dollars in millions, except share data)**  
**For the Period April 7 - December 31, 2004 (Successor)**

	<u>Common stock</u>	<u>Additional paid-in capital</u>	<u>Retained earnings</u>	<u>Unamortized value of restricted stock issued</u>	<u>Accumulated other comprehensive income (loss)</u>	<u>Total</u>
Balance at April 7, 2004 . . . . .	\$—	\$ —	\$ —	\$ —	\$ —	\$ —
Issuance of 100 shares of common stock, net of expenses . . . . .	—	530.5	—	—	—	530.5
Capital contribution (Note 12) . . . . .	—	21.5	—	—	—	21.5
Issuance of parent company restricted common stock, net (Note 13) . . . . .	—	0.3	—	(0.3)	—	—
Comprehensive income (loss):						
Net income . . . . .	—	—	31.9	—	—	31.9
Foreign currency translation adjustment . . . . .	—	—	—	—	54.1	54.1
Unrealized loss on derivatives, net of tax . . . . .	—	—	—	—	(0.7)	(0.7)
Total comprehensive income . . . . .	<u>—</u>	<u>—</u>	<u>31.9</u>	<u>—</u>	<u>53.4</u>	<u>85.3</u>
Balance at December 31, 2004 . . . . .	<u>\$—</u>	<u>\$552.3</u>	<u>\$31.9</u>	<u>\$(0.3)</u>	<u>\$53.4</u>	<u>\$637.3</u>

See accompanying notes to consolidated/combined financial statements.

**VWR INTERNATIONAL, INC.**  
**Consolidated/Combined Statements of Cash Flows**  
(Dollars in millions)

	Successor	Predecessor		
	April 7 - December 31, 2004	January 1 - April 6, 2004	Years Ended December 31,	
	(Consolidated)	(Consolidated)	2003 (Consolidated)	2002 (Combined)
Cash flows from operating activities:				
Net income	\$ 31.9	\$ 20.7	\$ 65.1	\$ 0.5
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	25.8	8.9	32.9	32.6
Gain on sale of assets	—	—	(1.4)	(0.8)
Cumulative effect of a change in accounting principle	—	—	—	43.8
Interest on push down debt, net of tax	—	2.5	9.1	15.9
Noncash impairment charges	—	—	—	0.7
Amortization of debt issuance costs	3.7	—	—	—
Deferred income tax expense	3.0	0.9	14.0	13.1
Provision for doubtful accounts	2.5	0.6	4.0	2.7
Changes in working capital, net of effect of business acquisitions:				
Trade accounts receivable	4.9	(26.8)	2.3	18.5
Other receivables	(7.0)	8.7	1.5	8.9
Inventories	20.5	17.5	13.4	2.6
Other assets	(0.9)	1.9	7.8	(9.8)
Accounts payable trade	16.4	53.3	12.3	26.6
Accounts payable to Merck KGaA and affiliates	(16.2)	8.4	(7.7)	8.6
Other liabilities	2.6	0.9	1.8	(7.1)
Net cash provided by operating activities	<u>87.2</u>	<u>97.5</u>	<u>155.1</u>	<u>156.8</u>
Cash flows from investing activities:				
Payment to Merck KGaA and affiliates to acquire business, net of cash acquired of \$130.8	(1,538.3)	—	—	—
Transaction costs	(20.5)	—	—	—
Proceeds from sale of business	—	—	—	3.0
Science education acquisition of a business	(2.7)	—	—	—
Capital expenditures	(13.1)	(3.3)	(16.6)	(41.0)
Proceeds from sale of property and equipment	1.2	0.4	7.7	0.4
Net cash used in investing activities	<u>(1,573.4)</u>	<u>(2.9)</u>	<u>(8.9)</u>	<u>(37.6)</u>
Cash flows from financing activities:				
Proceeds from debt	1,168.2	13.3	136.2	251.6
Repayment of debt	(111.1)	(6.8)	(265.5)	(421.7)
Decrease (increase) in notes receivable from Merck KGaA and affiliates	—	4.1	(9.1)	25.0
Net change in bank checks outstanding	25.0	(2.1)	(5.4)	(10.9)
Capital contributions from Merck KGaA	—	—	—	6.8
Dividends paid to Merck KGaA	—	—	—	(2.8)
Issuance of 100 shares of common stock, net of expenses	530.5	—	—	—
Proceeds from stock incentive plan	23.7	—	—	—
Cash paid for debt issuance costs	(38.1)	—	—	—
Other	—	—	(1.0)	—
Net cash provided by (used in) financing activities	<u>1,598.2</u>	<u>8.5</u>	<u>(144.8)</u>	<u>(152.0)</u>
Effect of exchange rate changes on cash	4.1	(0.6)	2.2	3.1
Net increase (decrease) in cash and cash equivalents	116.1	102.5	3.6	(29.7)
Cash and cash equivalents beginning of period	—	28.3	24.7	54.4
Cash and cash equivalents end of period	<u>\$ 116.1</u>	<u>\$ 130.8</u>	<u>\$ 28.3</u>	<u>\$ 24.7</u>
Supplemental disclosures of cash flow information:				
Cash paid during the period for:				
Interest	\$ 33.9	\$ 1.3	\$ 11.3	\$ 14.7
Income taxes paid, net	\$ 29.1	\$ 4.2	\$ 33.9	\$ 12.6

See accompanying notes to consolidated/combined financial statements.

**VWR INTERNATIONAL, INC.**  
**Notes to Consolidated/Combined Financial Statements**  
**December 31, 2004, 2003 and 2002**  
**(Dollars in millions)**

**(1) Background and Basis of Presentation**

**(a) Background**

VWR International, Inc. and its predecessor, VWR International Corporation, (“VWR”, the “Company” or “we”), distribute scientific supplies, chemicals, and equipment, primarily in North America and Europe. The business is diversified across products and services, customer groups, and geography. VWR’s principal customers are pharmaceutical, biotechnology, chemical, technology, food processing, and consumer product companies; universities and research institutes; government agencies; environmental testing organizations; and primary and secondary schools.

VWR operates in North America (United States, Canada, and Mexico) and in the following countries in Europe: Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, and the United Kingdom.

VWR’s North American business was formerly the VWR Scientific Products Corporation “VWRSP”. In 1995, Merck KGaA, VWR’s ultimate parent company until April 7, 2004, headquartered in Darmstadt, Germany, agreed to acquire approximately 49.9% of the then-outstanding shares of VWRSP. In 1999, following a tender offer for the remaining shares, VWRSP became a wholly-owned subsidiary of Merck KGaA (collectively, the “VWRSP Acquisition”) (See Note 3 (d)).

Effective January 1, 2001, Merck KGaA combined, for management purposes only, VWR’s North American business with Merck KGaA’s European business and the combined businesses operated under the name VWR International.

On December 6, 2002, VWR International Corporation was incorporated in Delaware. On December 31, 2002, Merck KGaA entered into a series of reorganization transactions whereby all of the legal entities, which comprised the North American and European businesses, were contributed to VWR International Corporation and became wholly-owned subsidiaries of VWR International Corporation (the “Reorganization”). VWR International Corporation was 100% owned by subsidiaries of Merck KGaA.

As of December 31, 2003 and 2002, 1,474.9 shares of VWR International Corporation’s common stock, par value \$0.01 per share, were issued and outstanding. These shares have been considered outstanding from the date of the Reorganization.

As more fully discussed in Note 3(a), on April 7, 2004, Merck KGaA sold all of the outstanding shares of capital stock of VWR International Corporation to CDRV Acquisition Corporation (“CDRV”), a wholly-owned subsidiary of a third party, for a purchase price of approximately \$1,683.4, consisting of approximately \$1,669.1 in cash and approximately \$14.3 of assumed debt (the “Acquisition”). In addition, direct acquisition costs of approximately \$77.5 were incurred. CDRV financed the Acquisition through a \$549.2 equity investment, approximately \$1,110.5 in various debt instruments, acquired cash of \$70.1 and accrued expenses of \$16.8.

In connection with the Acquisition, CDRV issued \$200.0 of 6 $\frac{7}{8}$ % Unsecured Senior Notes due 2012 and \$320.0 of 8% Unsecured Senior Subordinated Notes due 2014. Following the completion of the Acquisition, there were a series of internal reorganizations, pursuant to which, among other things, (i) VWR International Corporation merged with and into VWR International, Inc., with VWR

**VWR INTERNATIONAL, INC.**  
**Notes to Consolidated/Combined Financial Statements (Continued)**  
**December 31, 2004, 2003 and 2002**  
**(Dollars in millions)**

International, Inc. surviving, and (ii) thereafter, CDRV merged with and into VWR International, Inc., with VWR International, Inc. surviving and assuming the obligations of CDRV under the Senior Credit Facility and the Unsecured Notes.

The term “successor” refers to VWR International, Inc. following the Acquisition. The term “predecessor” refers to VWR International Corporation prior to the change in control on April 7, 2004. CDRV had no operations prior to the Acquisition.

***(b) Basis of Presentation and Principles of Consolidation/Combination***

The formation of VWR and the transfer of the North American and European businesses to VWR through the Reorganization were between companies under common control and have been accounted for in a manner similar to a pooling of interests. The financial statements for the year ended December 31, 2002 represents the combined financial statements of the two businesses that have been derived from the consolidated financial statements and accounting records of Merck KGaA using the historical results of operations and historical basis of the assets and liabilities of the individual businesses following a carve-out process for the European business. The 2004 and 2003 results are consolidated as they consist of the financial statements of the wholly-owned subsidiaries of VWR. All intercompany accounts and transactions have been eliminated.

Management believes the assumptions underlying the 2002 combined financial statements are reasonable. However, the combined financial statements included herein may not necessarily reflect VWR’s results of operations, financial position, and cash flows in the future or what its results of operations, financial position, and cash flows would have been had VWR been a stand-alone company during the periods presented. Because a direct ownership relationship did not exist among all the various units comprising VWR prior to December 31, 2002, Merck KGaA’s net investment in VWR is shown as Invested Equity in the combined financial statements prior to the Reorganization. VWR began accumulating retained earnings subsequent to the date of the Reorganization.

The financial statements, for all periods presented prior to the Acquisition, do not include allocations of Merck KGaA general corporate expenses or charges for financial reporting, tax, and treasury services, as such costs have not been charged to VWR. Management does not believe that charges for such services would have been material. See Note 15 for a further discussion of transactions with Merck KGaA.

The purchase price paid by Merck KGaA for each of the VWR businesses was pushed down to the VWR financial statements from the date of the VWRSP Acquisition and has resulted in the allocation of the purchase price to the assets and liabilities acquired and the recognition of push down debt due Merck KGaA or a contribution to shareholders’ equity for cash consideration. For all periods prior to the Acquisition, interest expense is recorded on this push down debt based upon Merck KGaA’s intercompany interest rates, which are not necessarily indicative of rates VWR would have obtained if it were not an ultimate subsidiary of Merck KGaA. Interest expense, including tax effects on push down debt, has been included in the statements of operations, and presented as a non-cash item in the accompanying statements of cash flows and a capital contribution in the statement of shareholders’ equity, as this interest was not required to be paid to Merck KGaA.



**VWR INTERNATIONAL, INC.**  
**Notes to Consolidated/Combined Financial Statements (Continued)**  
**December 31, 2004, 2003 and 2002**  
**(Dollars in millions)**

Equity transactions with Merck KGaA and affiliates represent cash and non-cash transactions between VWR and Merck KGaA and its affiliates associated with carve-out, push down, and other equity transactions prior to the Reorganization.

**(2) Summary of Significant Accounting Policies**

The accounting policies as described herein are applicable to both the predecessor and successor financial statements unless specifically noted therein.

**(a) Cash and Cash Equivalents**

Cash and cash equivalents are comprised of highly liquid investments with insignificant interest rate risk and having original maturities of three months or less. The amount of restricted cash was \$1.5 and \$2.7 at December 31, 2004 and 2003, respectively.

**(b) Trade Accounts Receivables Reserve**

The carrying amount of accounts receivable reflects a reserve representing our best estimate of the amounts that will not be collected and for estimated sales returns and allowances. In addition to reviewing delinquent accounts receivable, we consider many factors in estimating our reserve, including historical data, experience, customer types, credit worthiness, and economic trends. From time to time, we may adjust our assumptions for anticipated changes in any of these or other factors expected to affect collectibility.

**(c) Inventories**

Inventories are valued at the lower of cost or market, cost being determined principally by the last-in, first-out (“LIFO”) method for the U.S. subsidiaries and the average cost or the first-in, first-out (“FIFO”) method for all other subsidiaries. The Company periodically reviews quantities of inventories on hand and compares these amounts to the expected use of each product or product line. The Company records a charge to cost of sales for the amount required to reduce the carrying value of inventory to net realizable value. Costs associated with the procurement and warehousing of inventories, such as inbound freight charges, purchasing and receiving costs, and internal transfer costs, are included in the cost of sales line item within the statement of operations.

**(d) Property and Equipment**

Property and equipment are recorded at cost. Property and equipment held under capital leases are stated at the present value of minimum lease payments. Depreciation is computed using the straight-line method as follows: buildings and improvements, 10 to 40 years; equipment and software, 3 to 10 years. Property and equipment held under capital leases and leasehold improvements are amortized over the shorter of the remaining life of the lease or the useful lives of the improvements. Costs for repairs and maintenance that do not significantly increase the value or estimated lives of property and equipment are treated as expense as such expenses are incurred.

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*(e) Goodwill and Intangible Assets*

Goodwill represents the excess of costs over fair value of assets of businesses acquired. VWR adopted the provisions of Statement of Financial Accounting Standards (“SFAS”) No. 142, *Goodwill and Other Intangible Assets*, as of January 1, 2002. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead are tested for impairment at least annually in accordance with the provisions of SFAS No. 142. SFAS No. 142 also requires that intangible assets with finite useful lives be amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with SFAS No. 144, *Accounting for Impairment or Disposal of Long-Lived Assets*.

In connection with SFAS No. 142’s transitional goodwill impairment evaluation, VWR performed an assessment of whether there was an indication that goodwill was impaired as of the date of adoption. To accomplish this, VWR was required to identify its reporting units and determine the carrying value of each reporting unit by assigning the assets and liabilities, including the existing goodwill and intangible assets, to those reporting units as of January 1, 2002. VWR was required to determine the fair value of each reporting unit and compare it to the carrying amount of the reporting unit within six months of January 1, 2002. Fair value was determined using a combination of discounted cash flows and multiple-of-earnings valuation techniques. To the extent the carrying amount of a reporting unit exceeded the fair value of the reporting unit, VWR would be required to perform the second step of the transitional impairment test, as this is an indication that the reporting unit goodwill may be impaired. The second step was required for its French and Netherlands reporting units. In this step, VWR compared the implied fair value of each reporting unit’s goodwill with the carrying amount of the reporting unit’s goodwill, both of which were measured as of the date of adoption. The implied fair value of goodwill was determined by allocating the fair value of the reporting unit to all of the assets (recognized and unrecognized) and liabilities of the reporting unit in a manner similar to a purchase price allocation, in accordance with SFAS No. 141, *Business Combinations*. The residual fair value after this allocation was the implied fair value of the reporting unit goodwill. The implied fair values of these reporting units were less than their carrying amounts, and therefore VWR recognized a non-cash transitional impairment loss of \$43.8, which is not deductible for tax purposes. This goodwill impairment charge is presented in the statement of operations as the cumulative effect of a change in accounting principle as of January 1, 2002.

SFAS No. 142 also requires that goodwill be tested annually or between annual tests if events occur or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amounts. VWR has elected to perform its annual test for indications of goodwill impairment in the fourth quarter of each year.

Goodwill included in the successor and predecessor financial statements primarily represents the excess of acquisition costs over the fair value of net assets acquired in connection with the Acquisition and the VWRSP Acquisition as discussed in Note 3(a) and 3(d), respectively.

*(f) Impairment of Long-Lived Assets*

VWR evaluates the recoverability of long-lived assets used in operations when events or circumstances indicate a possible inability to recover carrying amounts. Such evaluations are based on

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undiscounted cash flow and profitability projections. An impairment charge is recorded for the difference between the fair value and carrying value of the asset.

In August 2001, SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* was issued. SFAS No. 144 addresses financial accounting and reporting for the impairment of long-lived assets to be disposed of. It supersedes, with exceptions, SFAS No. 121, *Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of*, and is effective for years beginning after December 15, 2001. SFAS No. 144 requires the use of a single accounting model for long-lived assets to be disposed of by sale. VWR adopted this standard on January 1, 2002, and it did not have a material effect on its results of operations, cash flows, or financial position.

**(g) Advertising**

VWR expenses advertising costs as incurred, except for certain direct-response advertising, which is capitalized and amortized over its expected period of future benefit, generally from 12 to 48 months. Capitalized direct-response advertising, which is included in other current assets and other assets, consists of catalog production and mailing costs that are expensed from the date catalogs are mailed. Capitalized direct expense advertising as of December 31, 2004 and 2003 were \$9.8 and \$7.9, respectively. The table below shows total advertising expense for each of the reporting periods.

	<u>Successor</u>	<u>Predecessor</u>		
	<u>April 7 -</u>	<u>January 1 -</u>	<u>Years Ended</u>	
	<u>December 31,</u>	<u>April 6,</u>	<u>December 31,</u>	
	<u>2004</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>
Advertising expense . . . . .	\$16.4	\$5.4	\$23.2	\$22.0

**(h) Revenue Recognition**

VWR records revenue when persuasive evidence of an arrangement exists, the price is fixed or determinable, title and risk of loss have been transferred to the customer, and collectibility of the resulting receivable is reasonably assured. Risk of loss is transferred at the time of shipment or upon delivery to customers, depending upon the terms of the arrangement with the customer. Products are delivered without significant post-sale obligations to the customer. Provisions for discounts, and rebates to customers, sales returns, and other adjustments are provided for as a reduction of sales in the period the related sales are recorded. Service revenue is recognized when the services are performed.

**(i) Shipping and Handling**

VWR records shipping and handling charges billed to customers in net sales and records shipping and handling costs in cost of goods sold for all periods presented.

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**(j) *Income Taxes***

Income taxes are accounted for under SFAS No. 109, *Accounting for Income Taxes*, which requires the asset and liability method under which deferred income taxes are recognized for the expected net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting and income tax purposes. Deferred tax assets and liabilities are measured using the enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. VWR records a valuation allowance to reduce deferred tax assets to the amount that is more likely than not to be realized.

Prior to the Reorganization on December 31, 2002, VWR was, in certain cases, included in consolidated tax returns with Merck KGaA affiliates, and certain entities of VWR were included in tax-sharing agreements. For purposes of the combined financial statements in 2002, VWR's income taxes have been calculated on a separate tax return basis. Subsequent to the Reorganization, VWR has not filed consolidated tax returns with any Merck KGaA affiliate.

**(k) *Insurance***

Certain insurable risks such as general liability, property damage, and workers' compensation are self-insured by VWR. However, VWR has umbrella insurance coverage for certain risk exposure subject to specified limits. Accruals for claims under VWR's self-insurance program are recorded on a claims-incurred basis.

**(l) *Pensions and Other Postretirement Plans***

VWR has defined benefit plans covering certain of its employees. The benefits include pension, salary continuance, severance, life insurance, and health care. Benefits are accrued over the employee's service period.

**(m) *Concentrations of Credit Risk***

Trade receivables reflect the diverse customer base and the customer base's wide geographic dispersion of the VWR businesses. As a result, no significant concentrations of credit risk exist.

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**(n) Stock-Based Compensation**

The Company measures compensation expense for its stock-based employee compensation plan using the intrinsic value method. The Company has adopted the disclosure-only provisions of SFAS No. 148, *Accounting for Stock-Based Compensation—Transition and Disclosure, an amendment of FASB Statement No. 123*. Therefore, the Company has not recognized compensation expense for its options granted because such options had an exercise price equal to their fair market value on the date of grant. Had compensation expense for the Company's stock option plans been determined based on the fair value at the grant date for awards under the Company's stock plans, consistent with the methodology prescribed under SFAS No. 148, the Company's net income would have approximated the pro-forma amount indicated below:

	<u>Successor April 7 - December 31, 2004</u>
Net income as reported .....	\$31.9
Deduct: stock-based compensation expense determined using fair based method for all awards, net of tax .....	<u>(0.3)</u>
Pro-forma net income .....	<u>\$31.6</u>

The fair value of the Company's stock options was estimated using the Black-Scholes option-pricing model with the following weighted average assumptions:

Risk free interest rate .....	3.47%
Expected life of options .....	4 years
Volatility .....	20%
Expected dividend yield .....	0.0%

**(o) Foreign Currency Translation**

Assets and liabilities of VWR's foreign subsidiaries, where the functional currency is the local currency, are translated into U.S. dollars using period-end exchange rates, and income and expenses are translated using average exchange rates. Resulting translation adjustments are reported as a separate component of shareholders' equity. Foreign currency translation adjustments for exchange gains and losses on transactions are included in other (income) expense, net, and were as follows:

	<u>Successor</u>	<u>Predecessor</u>	
	April 7 - December 31, 2004	January 1 - April 6, 2004	Years Ended December 31, 2003    2002
Exchange gains, net .....	\$1.1	\$0.4	\$0.1    \$0.5

There have been no significant fluctuations in foreign currency exchange rates since December 31, 2004.

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**(p) Financial Instruments and Derivatives**

The Company accounts for derivative financial instruments in accordance with SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended. All derivatives, whether designated in hedging relationships or not, are recorded on the balance sheet at fair value. If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and of the hedged item attributable to the hedged risk are recognized in the results of operations. If the derivative is designated as a cash flow hedge, the effective portions of changes in the fair value of the derivative are recorded in accumulated other comprehensive income and are recognized in the results of operations when the hedged item affects earnings. Ineffective portions of changes in the fair value cash flow hedges are recognized in the results of operations. For derivative instruments not designated as hedging instruments, changes in fair value are recognized in the results of operations in the current period.

VWR entered into forward foreign currency contracts to hedge exposures to fluctuations in foreign currency rates that arose from purchasing of products that are denominated in foreign currencies. Typically, such arrangements have been entered into on an annual basis, however, the Company may augment the actions on an ongoing basis. Gains and losses on the forward foreign currency contracts generally offset gains and losses on certain firm commitments. To the extent these forward foreign currency contracts are considered effective hedges, gains and losses on these positions are deferred and included in the basis of the transaction when it is completed. Cash flows from forward foreign currency contracts accounted for as hedges are classified in the statement of cash flows in the same category as the item being hedged or on a basis consistent with the nature of the instrument.

The Company uses an interest rate cap agreement to manage its exposure to interest rate risk. This interest rate cap is designated as a cash flow hedge of the Company's variable rate debt. This agreement is for two years and matures July 2006. Amounts accumulated in other comprehensive income are reclassified into earnings as interest is accrued on the hedge transactions. The amounts accumulated in other comprehensive income will fluctuate based on changes in the fair value of the Company's derivatives at each reporting period.

**(q) Investments**

VWR accounts for its 24% investment in a business using the equity method of accounting.

**(r) Other Comprehensive Income (Loss)**

Components of other comprehensive income (loss) are cumulative foreign currency translation adjustments, cumulative minimum pension liability adjustments, and unrealized gain (loss) on derivatives. VWR reports other comprehensive income (loss) in its combined/consolidated statements of shareholders' equity.

**(s) Reclassifications**

Certain amounts from prior years have been reclassified to conform to the current year's presentation.

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*(t) Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. While actual results could differ from those estimates, management believes that the estimates are reasonable.

*(u) New Accounting Standards*

During June 2004, the FASB issued *Proposed Interpretation Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143*. This proposed Interpretation would clarify that a legal obligation to perform an asset retirement activity that is conditional on a future event is within the scope of FASB Statement No. 143. If the Interpretation is issued, its adoption is not expected to have a material effect on the Company's financial position or results of operations.

During December 2004, the FASB issued SFAS No. 123 Revised ("123R"), *Share-Based Payment*. This statement requires companies to recognize in the income statement, the grant value of stock options and other forms of equity-based compensation issued to employees. The provisions of this statement become effective beginning July 1, 2005. During August 2004, our ultimate parent introduced a share-based compensation arrangement as a component of its compensation plans for our employees. We estimate that the effect on net income in the periods following adoption of SFAS No. 123R will be consistent with our proforma disclosure under SFAS No. 123, except that estimated forfeitures will be considered in the calculation of compensation expense under SFAS No. 123R. However, the actual effect on net income will vary depending upon the number of grants of equity in 2005, if any, compared to prior years. Further, we have not yet determined the actual model we will use to calculate fair value. Management is in the process of evaluating but has not reached a conclusion on the impact this Standard will have on its results of operations.

During November 2004, the FASB issued SFAS No. 151, *Inventory Costs*. This Statement clarifies the accounting for abnormal amounts of idle facility expenses, freight handling costs, and spoilage. This Statement requires such excess costs be charged as current-period expenses. This Statement also specifies that allocated overhead costs to inventory must be based on normal capacity measures. This Statement becomes effective in fiscal years beginning after June 15, 2005. Management will evaluate what effect, if any, this Statement will have, but does not expect the impact to be material.

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**(3) Business Combinations, Acquisitions, and Divestiture**

*(a) Acquisition of VWR International Corporation by CDRV*

On February 15, 2004, Merck KGaA and CDRV entered into a Stock Purchase Agreement, which was consummated on April 7, 2004. The Acquisition was accounted for under the purchase method of accounting in accordance with SFAS No. 141, *Business Combinations*. Under purchase accounting, tangible and identifiable intangible assets acquired and liabilities assumed have been recorded at their respective fair values based on third party valuations. The purchase accounting adjustments made in the accompanying financial statements are preliminary and will be finalized in the first quarter of 2005 upon completion of the restructuring activities outlined below. Once the final allocation is determined, in accordance with accounting principles generally accepted in the United States, any remaining excess of the investment over identifiable net assets acquired will be adjusted through goodwill.

The excess investment made by CDRV over the estimates of the fair market value of the identifiable assets and liabilities of the Company as of April 7, 2004 was approximately \$859.6 and is summarized below.

Purchase price.....	\$1,669.1
Estimated Buyer transaction costs.....	20.5
Net tangible assets acquired.....	(268.0)
Intangible assets acquired.....	<u>(562.0)</u>
Goodwill .....	<u>\$ 859.6</u>



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Subsequent to the Acquisition, we initiated restructuring activities designed to reduce operating costs and improve the operating and administrative capabilities of the Company. The initial focus was on the Company's European operations and organization structure and, to a lesser extent, the operations in North America. In connection with this initial focus, we recorded restructuring charges of \$29.7 primarily related to reductions in headcount in Europe. These reductions were primarily due to the reorganization of the Company's European sales and marketing functions. During the first quarter of 2005, as a result of finalizing these activities, we expect to record additional restructuring charges associated with changes to benefit plans, closure of selected facilities and severance costs. Charges related to these efforts have been recorded as adjustments to Acquisition costs (increases to goodwill) pursuant to the provisions of Emerging Issues Task Force Issue No. 95-3, *Recognition of Liabilities in Connection with a Purchase Business Combination*. The following table sets forth the activity associated with the Company's restructuring activities to December 31, 2004.

	<u>Beginning Balance</u>	<u>Accruals</u>	<u>Cash Payments/ Other</u>	<u>Translation Adjustments</u>	<u>Ending Balance</u>
<b>April 7, 2004 - December 31, 2004:</b>					
Severance and termination benefits	\$—	\$28.2	\$(7.9)	\$0.7	\$21.0
Facilities related	—	0.6	(0.1)	—	0.5
Other	—	0.9	(0.6)	—	0.3
Totals	<u>\$—</u>	<u>\$29.7</u>	<u>\$(8.6)</u>	<u>\$0.7</u>	<u>\$21.8</u>

The following unaudited pro-forma financial information presents a summary of consolidated results of operations of the Company as if the Acquisition had occurred as of January 1, 2003.

	<u>Years Ended December 31,</u>	
	<u>2004</u>	<u>2003</u>
Net sales . . . . .	\$3,005.4	\$2,794.2
Income before income taxes . . . . .	76.9	60.2
Net income . . . . .	44.0	34.4

These unaudited pro-forma results have been prepared for comparative purposes only and primarily include adjustments for a consulting advisory fee, interest expense, depreciation, amortization and income taxes. These results do not purport to be indicative of the results of operations which actually would have resulted had the Acquisition occurred at the beginning of 2003, or of the future results of operations of the successor Company.

**(b) Accounting for Goodwill and Intangible Assets**

As of December 31, 2004, the amounts assigned to goodwill and intangibles from the Acquisition are preliminary and subject to the finalization of certain restructuring activities in the first quarter of 2005. (See Note 3(a)).

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The changes in the carrying amount of goodwill by segment for the periods presented are as follows:

	<u>North American Lab</u>	<u>European Lab</u>	<u>Science Education</u>	<u>Total</u>
<b>Predecessor:</b>				
Balance as of January 1, 2002 . . . . .	\$678.5	\$ 87.4	\$75.4	\$841.3
Transitional impairment loss . . . . .	—	(43.8)	—	(43.8)
Workforce reclassification, net of tax . . . . .	2.0	—	—	2.0
Currency translation changes . . . . .	—	8.2	—	8.2
Balance as of December 31, 2002 . . . . .	<u>680.5</u>	<u>51.8</u>	<u>75.4</u>	<u>807.7</u>
Currency translation changes . . . . .	1.0	10.6	0.6	12.2
Balance as of December 31, 2003 . . . . .	<u>681.5</u>	<u>62.4</u>	<u>76.0</u>	<u>819.9</u>
Currency translation changes . . . . .	—	(2.0)	—	(2.0)
Balance as of April 6, 2004 . . . . .	<u>\$681.5</u>	<u>\$ 60.4</u>	<u>\$76.0</u>	<u>\$817.9</u>

The transitional impairment loss is described in Note 2(e).

The following table provides a summary of goodwill established as of the date of the Acquisition and a roll forward of goodwill to December 31, 2004 as reflected in the accompanying consolidated balance sheet.

	<u>North American Lab</u>	<u>European Lab</u>	<u>Science Education</u>	<u>Total</u>
<b>Successor: Preliminary allocation</b>				
Balance as of April 7, 2004 . . . . .	\$627.0	\$164.3	\$68.3	\$859.6
Change as a result of purchase accounting adjustments . . . . .	4.5	8.9	0.9	14.3
Currency translation changes . . . . .	<u>13.5</u>	<u>19.6</u>	<u>—</u>	<u>33.1</u>
Balance as of December 31, 2004 . . . . .	<u>\$645.0</u>	<u>\$192.8</u>	<u>\$69.2</u>	<u>\$907.0</u>

The following schedule sets forth the major classes of intangible assets held at December 31, 2004:

	<u>Lives</u>	<u>Successor December 31, 2004</u>
<b>Amortized Intangibles:</b>		
Customer Relationships in North America . . . . .	33	\$241.8
Customer Relationships in Europe . . . . .	20	78.3
Chemical Supply Agreements . . . . .	10	33.6
Other . . . . .	various	4.5
Less: Accumulated Amortization . . . . .		<u>(11.2)</u>
Amortized Intangibles, net . . . . .		347.0
<b>Unamortized Intangibles:</b>		
Trademarks and Tradenames . . . . .		<u>223.8</u>
<b>Total Intangible Assets . . . . .</b>		<u><u>\$570.8</u></u>

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Other intangible assets as of December 31, 2003 were primarily comprised of trademarks and the customer base related to the VWRSP Acquisition that is discussed further in Note 3(d).

The estimated amortization expense for each of the five succeeding years and thereafter is as follows:

Years ended December 31:	
2005 .....	\$ 14.7
2006 .....	14.4
2007 .....	14.3
2008 .....	14.3
2009 .....	14.2
Thereafter .....	<u>275.1</u>
	<u>\$347.0</u>

**(c) Science Education Acquisition**

On June 1, 2004, our Science Education segment acquired certain assets of a business with annual revenues of approximately \$2.0 that focuses on providing math kits and supplies primarily to the publisher textbook market. The purchase price was \$2.7 and was funded from operations. Based on the preliminary purchase price allocation, the Company has recorded net working capital and equipment of \$0.6 and other amortizable intangible assets of \$2.1. Had this acquisition occurred at the beginning of 2003, the pro-forma consolidated statements of operations would not have been materially different from the amounts reported.

**(d) Acquisition of VWRSP in 1995 and 1999**

VWR's North American business was formerly VWRSP. In 1995, Merck KGaA, agreed to acquire approximately 49.9% of the then outstanding shares of VWRSP. In July 1999, affiliates of Merck KGaA acquired through a public tender offer the remaining 50.1% of the issued and outstanding common shares of VWRSP for \$584.0 to increase its beneficial ownership to 100%. The total cumulative purchase price paid by Merck KGaA for the 100% ownership was \$792.0.

The 1999 acquisition has been accounted for under the purchase method in the financial statements following the push down basis of accounting through April 7, 2004. After recording the purchase price in the VWR statements, VWR had recorded \$778.8 of goodwill, \$17.5 of intangible assets, and \$773.3 of push down debt in addition to recording other assets and liabilities at their fair values.

Interest expense was recorded on pushdown debt based upon Merck KGaA's intercompany interest rates, which were not necessarily indicative of rates VWR would have obtained if it were not an ultimate subsidiary of Merck KGaA. Interest expense, including tax effects, on pushdown debt, has been included in the statements of operations and presented as a non-cash item in the accompanying statements of cash flows and a capital contribution in the statement of shareholders' equity, as this interest was not required to be paid to Merck KGaA. The acquired intangible assets of \$17.5 included \$9.7 of trademarks (useful life of 15 years), \$3.3 for the customer base (useful life of 10 years), and \$4.5 for the value of the workforce in place.

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*(e) Divestiture*

During November 2002, VWR sold a business for \$3.0 that had revenues in 2002 of \$7.3 and operating income of \$0.9. The gain on the sale was \$1.0 and is included in other (income) expense, net.

**(4) Investments**

VWR has a 24% equity investment in an independent distribution company and in connection with the Acquisition, acquired from Merck KGaA the right for 18 months to an option to acquire the remaining 76% for \$21.4. The carrying amount of VWR's 24% investment (accounted for under the equity method) was \$8.3 and \$7.7 as of December 31, 2004 and December 31, 2003, respectively. Equity income was \$0.4 for the period April 7, 2004 to December 31, 2004, \$0.1 for the period January 1, 2004 to April 6, 2004, and \$0.6 and \$0.5 for the years ended December 31, 2003 and 2002, respectively, and is included in other (income) expense, net.

In December 2003, Merck KGaA transferred a cash deposit in an independent bank in the amount of approximately \$21.4 and a corresponding loan from Merck KGaA for the same amount to VWR. The 76% shareholder of the independent distribution company has loans (to entities controlled by the 76% shareholder) from the same independent bank in the amount of approximately \$21.4. Effective with the transfer of the cash to VWR, VWR was required to maintain the cash deposit as long as the loans were outstanding. If the 76% shareholder defaulted on the loan, the bank had the right to access the cash deposit. The cash deposit is included in other non-current assets at December 31, 2003.

During the first quarter of 2004 and in connection with entering into the Stock Purchase Agreement as discussed in Note 3(a), VWR transferred the cash deposit back to Merck KGaA and recorded a reduction in the corresponding loan from Merck KGaA. In addition, VWR transferred the option to acquire the remaining 76% to Merck KGaA. In return, VWR received a right for 18 months to acquire the 76% option from Merck KGaA in return for a \$21.4 payment. The Company believes that its equity investment does not qualify as a variable interest entity, as defined in December 2003 by the FASB with its issuance of revised Interpretation No. 46, *Consolidation of Variable Interest Entities*. These transactions are presented as noncash items in the accompanying consolidated statements of cash flows.

**(5) Fair Value of Financial Instruments**

VWR's financial instruments consist primarily of cash and cash equivalents held at financial institutions, accounts receivables, accounts payable, short and long-term debt, forward foreign currency contracts and an interest rate cap.

The carrying amounts for cash and cash equivalents, accounts receivables, accounts payable and short-term debt approximate fair value due to the short-term nature of these instruments. The carrying values of our outstanding 2003 intercompany loans to Merck KGaA approximate the fair value due to the short-term variable interest rate structures on these loans.

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The carrying amount and estimated fair values of our fixed rate long-term note debt instruments is as follows:

	<u>Successor</u>	
	<u>December 31, 2004</u>	
	<u>Carrying</u>	<u>Fair</u>
	<u>Amount</u>	<u>Value</u>
Unsecured Senior Notes—6 <sup>7</sup> / <sub>8</sub> % .....	\$200.0	\$209.0
Unsecured Senior Subordinated Notes—8.0% .....	320.0	328.0

The fair value of the long-term debt at December 31, 2004 was estimated based on a quote from a bond trader making a market in these debt instruments.

The fair value of the Company's interest rate cap is not material. The table below shows the outstanding forward foreign currency contracts fair values and pretax earnings included in cost of goods sold, of these contracts for each of the reporting periods. The fair value of the forward foreign currency contracts was estimated based on period-end spot rates.

	<u>Successor</u>	<u>Predecessor</u>
	<u>December 31,</u>	<u>December 31,</u>
	<u>2004</u>	<u>2003</u>
Outstanding contracts (notional value).....	\$42.1	\$ 6.1
Fair value of contracts .....	(1.4)	(0.5)

	<u>Successor</u>	<u>Predecessor</u>	
	<u>April 7 -</u>	<u>January 1 -</u>	<u>Years Ended</u>
	<u>December 31,</u>	<u>April 6,</u>	<u>December 31,</u>
	<u>2004</u>	<u>2004</u>	<u>2003</u> <u>2002</u>
Pretax (loss) earnings .....	\$(0.4)	\$(0.1)	\$(0.7) \$0.6

None of VWR's financial instruments represent a concentration of credit risk because VWR and its subsidiaries deal with various major banks worldwide, and its accounts receivable are spread among a number of customers and geographic areas. None of the off-balance-sheet financial instruments would result in a significant loss to VWR and its subsidiaries if the other party failed to perform according to the terms of its agreement, as any such loss would generally be limited to the extent of unrealized gain on any contract.

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**(6) Inventories**

Inventories consist of purchased goods for sale and are valued at the lower of cost or market. The table below shows the percentage determined using the LIFO method and amount that LIFO cost is greater or (less) than current cost for each period.

	<u>Successor December 31, 2004</u>	<u>Predecessor December 31, 2003</u>
Percent using LIFO method .....	62%	63%
Amount greater than (less than) current cost .....	\$0.1	\$(8.7)

The cost of the remaining inventories is determined using the average cost or FIFO methods.

**(7) Property and Equipment**

Property and equipment, net, for each of the reporting periods is shown in the table below:

	<u>Successor December 31, 2004</u>	<u>Predecessor December 31, 2003</u>
Land .....	\$ 12.6	\$ 10.8
Buildings .....	68.5	91.8
Equipment and computer software .....	83.6	254.9
Capital additions in process .....	4.9	2.2
	<u>169.6</u>	<u>359.7</u>
Less accumulated depreciation .....	(15.2)	(201.4)
Net property and equipment .....	<u>\$154.4</u>	<u>\$ 158.3</u>

The December 31, 2004 amounts reflect the purchase price allocation from the Acquisition and depreciation for the period April 7 to December 31, 2004.

Depreciation expense for each of the reporting periods is shown in the table below:

	<u>Successor April 7 - December 31, 2004</u>	<u>Predecessor January 1 - April 6, 2004</u>	<u>Predecessor Years Ended December 31, 2003    2002</u>	
Depreciation expense .....	\$15.2	\$8.5	\$31.9	\$30.7

**(8) Accrued Expenses**

The components of accrued expenses for each of the reporting periods is shown in the table below:

	<u>Successor December 31, 2004</u>	<u>Predecessor December 31, 2003</u>
Employee-related accruals .....	\$ 48.0	\$ 54.8
Other accrued expenses .....	36.4	36.4
Restructuring-related accruals .....	21.8	—
Income taxes payable .....	16.9	20.6
Deferred income taxes .....	13.8	8.1
Accrued interest .....	13.5	0.2
	<u>\$150.4</u>	<u>\$120.1</u>

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**(9) Long-Term Borrowings and Senior Secured Credit Facilities**

The following is a summary of our debt obligations:

	<u>Successor December 31, 2004</u>	<u>Predecessor December 31, 2003</u>
Senior Secured Credit Facility .....	\$ 559.5	\$ —
6½% Unsecured Senior Notes .....	200.0	—
8% Unsecured Senior Subordinated Notes .....	320.0	—
Pushdown debt due Merck KGaA .....	—	773.3
Loans from Merck KGaA and affiliates .....	—	236.0
Loan from CDRV Holdings, Inc. ....	0.7	—
Bank loans .....	11.9	9.8
Capital leases .....	7.1	6.9
Total debt .....	<u>1,099.2</u>	<u>1,026.0</u>
Less short-term portion .....	<u>(12.9)</u>	<u>(10.7)</u>
Total long term-portion .....	<u>\$1,086.3</u>	<u>\$1,015.3</u>

The following table summarizes the maturities of our debt obligations as of December 31, 2004:

	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>Thereafter</u>	<u>Total</u>
Senior Secured Credit Facility .....	\$ —	\$5.7	\$5.7	\$5.7	\$5.7	\$ 536.7	\$ 559.5
6½% Unsecured Senior Notes .....	—	—	—	—	—	200.0	200.0
8% Unsecured Senior Subordinated Notes .	—	—	—	—	—	320.0	320.0
Loan from CDRV Holdings, Inc. ....	—	—	—	—	—	0.7	0.7
Bank loans .....	11.9	—	—	—	—	—	11.9
Capital leases .....	1.0	1.0	0.8	0.7	0.7	2.9	7.1
Total .....	<u>\$12.9</u>	<u>\$6.7</u>	<u>\$6.5</u>	<u>\$6.4</u>	<u>\$6.4</u>	<u>\$1,060.3</u>	<u>\$1,099.2</u>

**(a) Senior Secured Credit Facility**

The Senior Secured Credit Facility provides for aggregate maximum borrowings of approximately \$709.5 under (1) a term loan facility providing for a loan denominated in Euros in an aggregate principal amount currently outstanding at €132.7 million (or approximately \$179.6 on a U.S. dollar equivalent basis as of December 31, 2004), (2) a term loan facility providing for a term loan denominated in U.S. dollars in an aggregate principal amount currently outstanding at \$379.9, and (3) a multi-currency revolving credit facility, providing for up to \$150.0 in multi-currency revolving loans (including standby and commercial letters of credit) outstanding at any time. Undrawn amounts under the multi-currency revolving credit facility will be available on a revolving credit basis for general corporate purposes. As of December 31, 2004, we had \$8.0 of undrawn letters of credit and our remaining borrowing availability under the \$150.0 multi-currency revolving credit facility was \$142.0.

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The term loan facilities will mature in 2011 and the multi-currency revolving credit facility will mature in 2009. The principal amount of the term loans will be amortized in annual installments for the first six years and quarterly installments during the seventh year.

Subject to certain exceptions, the Senior Secured Credit Facility is expected to be subject to mandatory prepayment and reduction in an amount equal to:

- The net proceeds of (1) any permitted receivables securitization program, (2) certain debt offerings, (3) certain asset sales and (4) certain insurance recovery and condemnation events; and
- 50% of excess operating cash flow (as defined) for any fiscal year unless certain leverage ratio targets are met.

***Security; Guarantees***

The obligations under the Senior Secured Credit Facility are guaranteed by our parent, CDRV Holdings, Inc., and each significant direct and indirect domestic subsidiary of VWR, as that term is defined in the credit agreement. As of December 31, 2004, none of the domestic subsidiaries of VWR met the definition of significant under the credit agreement. In addition, the Senior Secured Credit Facility and the guarantees thereunder are secured by security interests in and pledges of or liens on substantially all of the tangible and intangible assets of VWR and its subsidiaries.

The Senior Secured Credit Facility and the guarantees thereunder will also be secured by a pledge of 65% of the capital stock of the foreign subsidiary holding companies of CDRV Holdings, Inc. and VWR, which in turn, will hold the capital stock of certain of our foreign subsidiaries.

***Interest***

At our election, the interest rates per annum applicable to the U.S. dollar-denominated term loan can be based on a fluctuating rate of interest measured by reference to either (1) an adjusted London inter-bank offered rate, or LIBOR, plus a borrowing margin or (2) an alternate base rate, or ABR, plus a borrowing margin. The interest rates per annum applicable to the Euro denominated term loan are based on a fluctuating rate of interest measured by reference to an adjusted EURIBOR plus a borrowing margin. As of December 31, 2004, the interest rates on the U.S. dollar-denominated and Euro-denominated term loans were 4.58% and 4.90%, respectively.

Effective July 21, 2004, VWR entered into an interest rate cap to hedge a portion of the variability of cash flows related to potential changes in interest rates on €35.0 million of our Euro-denominated term loan. The instrument has a 5.0% EURIBOR cap that terminates on July 21, 2006. The EURIBOR rate was approximately 2.1% as of December 31, 2004.

***Covenants***

Our Senior Secured Credit Facility contains a number of covenants that, among other things, limit or restrict our ability to dispose of assets, incur additional indebtedness, incur guarantee obligations, prepay other indebtedness, make acquisitions, modify terms of the indentures, engage in mergers or consolidations, change the business conducted by us taken as a whole, make capital expenditures, or



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engage in certain transactions with affiliates. In addition, under our Senior Secured Credit facility, beginning July 1, 2004 we are required to comply with specified financial ratios and tests, including a minimum interest expense coverage ratio, a maximum leverage ratio, and maximum capital expenditures test. As of December 31, 2004, the Company was in compliance with all covenants.

**(b) The Senior and Senior Subordinated Notes**

The 6 $\frac{7}{8}$ % unsecured Senior Notes mature on April 15, 2012. The 8% unsecured Senior Subordinated Notes mature on April 15, 2014. Both the Senior and Senior Subordinated Notes require semiannual cash interest payments on April 15 and October 15 to holders of record at the close of business as of the preceding April 1 and October 1. The Senior Subordinated Notes are subordinated in right of payment to all secured debt of the Company and the Senior Notes.

Under the Senior Indenture and the Senior Subordinated Indenture, additional securities may be issued in one or more series from time to time, subject to limitations set forth under certain covenants.

**(c) Push Down Debt due Merck KGaA**

The push down debt reflected the debt incurred by Merck KGaA as a result of its acquisition of VWRSP. The push down debt was classified as long-term because Merck KGaA had represented it would not require payment on the debt before 12 months. The average interest rates on the push down debt were:

	<u>January 1 - April 6, 2004</u>	<u>Years Ended December 31,</u>	
		<u>2003</u>	<u>2002</u>
Average interest rate .....	2.0%	2.0%	3.4%

Interest rates reflect the rates charged by Merck KGaA related to intercompany borrowing. This debt was extinguished in connection with the Acquisition.

**(d) Loans from Merck KGaA and Affiliates**

VWR had various loans with Merck KGaA and its affiliates. The contractual maturities of these loans were current, but these loans were classified as long-term because Merck KGaA had represented it would not require payment on the debt before 12 months. Interest expense and the average interest rate at the end of period on these loans were as follows:

	<u>January 1 - April 6, 2004</u>	<u>Years Ended December 31,</u>	
		<u>2003</u>	<u>2002</u>
Interest expense .....	\$1.4	\$8.3	\$9.8
Average interest rate .....	2.6%	2.8%	3.9%

**(e) Bank Loans**

VWR's North American business entered into a two-year, \$143.0 term loan agreement with a bank in August 2002. On November 29, 2002, the loan was converted to a revolving credit loan ("Revolving Credit") with a \$100.0 limitation. The Revolving Credit bore interest at either the bank's prime rate or its Eurodollar interbank rate plus 0.5% and matured on November 28, 2003. Upon maturity, the Revolving

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Credit was renewed until March 16, 2004 with a \$20.0 limitation. The Revolving Credit was guaranteed by Merck KGaA, for which Merck KGaA charged VWR 0.75% on the outstanding principal. There were no amounts outstanding under this agreement at December 31, 2003.

Bank loans include amounts owed by certain European subsidiaries that are operating without formal agreements with foreign banks to fund short-term needs. The bank loans had an average interest rate of 2.8% as of December 31, 2004 and December 31, 2003. This debt was assumed in connection with the Acquisition. VWR had no financial covenants related to bank loans as of December 31, 2004.

**(10) Income Taxes**

Taxes on income before cumulative effect of a change in accounting principle are based on income before income taxes as follows:

	<b>Successor</b> <b>April 7 -</b> <b>December 31,</b> <b>2004</b>	<b>Predecessor</b>	
		<b>January 1 -</b> <b>April 6,</b> <b>2004</b>	<b>Years Ended</b> <b>December 31,</b> <b>2003</b> <b>2002</b>
United States .....	\$26.7	\$20.0	\$ 65.4    \$ 49.2
Foreign .....	28.7	15.8	45.9      24.8
Total .....	<u>\$55.4</u>	<u>\$35.8</u>	<u>\$111.3</u> <u>\$ 74.0</u>

The provision for income taxes is as follows:

	<b>Successor</b> <b>April 7 -</b> <b>December 31,</b> <b>2004</b>	<b>Predecessor</b>	
		<b>January 1 -</b> <b>April 6,</b> <b>2004</b>	<b>Years Ended</b> <b>December 31,</b> <b>2003</b> <b>2002</b>
Current:			
Federal .....	\$ 4.6	\$10.1	\$ 18.3    \$ 15.4
State .....	1.6	0.5	2.5      1.6
Foreign .....	14.3	5.2	17.5     10.2
	<u>20.5</u>	<u>15.8</u>	<u>38.3</u> <u>27.2</u>
Deferred:			
Federal .....	4.5	0.3	8.1      9.9
State .....	0.2	—	2.9      3.1
Foreign .....	(1.7)	0.6	3.0      0.1
	3.0	0.9	14.0     13.1
Tax benefit on push down debt interest .....	—	(1.6)	(6.1)    (10.6)
Total tax provision .....	<u>\$23.5</u>	<u>\$15.1</u>	<u>\$ 46.2</u> <u>\$ 29.7</u>

The tax benefit on push down debt interest is a non-cash benefit, which is recorded in the statements of shareholders' equity.

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The reconciliation of tax computed at the U.S. federal statutory tax rate of 35% of income before income taxes and cumulative effect of a change in accounting principle to the actual income tax provision is as follows:

	Successor April 7 - December 31, 2004	Predecessor	
		January 1 - April 6, 2004	Years Ended December 31, 2003    2002
Statutory tax expense .....	\$19.4	\$12.6	\$39.0    \$25.9
State income taxes net of federal tax benefit .....	1.1	0.1	2.7    1.7
Foreign rate differential .....	(1.9)	—	(1.5)    1.6
Nondeductible fees .....	2.2	0.4	1.6    (0.3)
Change in valuation allowance .....	2.8	2.2	3.1    (0.2)
Other, net .....	(0.1)	(0.2)	1.3    1.0
Total tax provision .....	<u>\$23.5</u>	<u>\$15.1</u>	<u>\$46.2</u> <u>\$29.7</u>

Deferred tax liabilities and assets are comprised of the following:

	Successor December 31, 2004	Predecessor December 31, 2003
Deferred tax liabilities:		
Depreciation .....	\$ 14.5	\$ 14.4
Goodwill amortization .....	6.0	42.4
Intangibles .....	217.5	—
Inventory valuation .....	13.6	11.1
Tax-exempt reserves .....	2.9	2.5
Other, net .....	0.4	1.7
Total deferred tax liabilities .....	<u>254.9</u>	<u>72.1</u>
Deferred tax assets:		
Pensions .....	26.6	9.8
Depreciation .....	1.3	3.6
Deferred income .....	—	1.4
Other compensation benefits .....	5.0	3.6
Net operating loss carryforwards .....	16.0	9.8
Foreign tax credit carryforwards .....	3.5	0.2
Inventory overhead capitalization .....	1.5	4.5
Goodwill amortization .....	—	0.9
Accrued expenses .....	7.9	—
Receivables .....	1.9	5.8
Other, net .....	1.2	0.7
Total deferred tax assets .....	<u>64.9</u>	<u>40.3</u>
Valuation allowances .....	(21.6)	(12.4)
Total deferred tax assets, net of valuation allowances .....	<u>43.3</u>	<u>27.9</u>
Net deferred tax liabilities .....	<u>\$211.6</u>	<u>\$ 44.2</u>

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Deferred income taxes have been classified in the consolidated balance sheet as follows:

	<u>Successor December 31, 2004</u>	<u>Predecessor December 31, 2003</u>
Deferred tax liability (asset)—current .....	\$ 4.9	\$ (1.6)
Deferred tax asset—noncurrent .....	(34.4)	(18.2)
Deferred tax liability—noncurrent .....	<u>241.1</u>	<u>64.0</u>
Net deferred tax liability .....	<u>\$211.6</u>	<u>\$ 44.2</u>

The deferred tax (asset) liability—current is included in other current assets and accrued expenses in the accompanying balance sheets.

VWR evaluates the realizability of deferred tax assets taking into consideration such factors as the future reversals of existing taxable temporary differences, projected future operating results, the available carryforward period, and other circumstances. Valuation allowances have been recorded for deferred tax assets related to foreign net operating loss carryforwards, foreign tax credit carryforwards and other deferred tax assets that are not expected to be realizable. As of the Acquisition, the Company had valuation allowances of \$17.8 related primarily to preacquisition foreign operating losses and tax credit carryforwards. Should such losses ultimately be recovered, the resultant reduction in the valuation allowance will be recorded as a reduction to goodwill. Management believes it is more likely than not that VWR will realize the benefits of these deductible differences, net of the existing valuation allowances.

Neither income taxes nor foreign withholding taxes have been provided on approximately \$53.1 of cumulative undistributed earnings of foreign subsidiaries at December 31, 2004. These earnings are considered permanently invested in the business and, under the tax laws, are not subject to such taxes until distributed.

As of December 31, 2004, VWR has U.S. state net operating loss carryforwards of approximately \$21.7 that expire at various times through 2020. In addition, VWR has foreign net operating loss carryforwards of approximately \$1.1 that expire in 2010, \$6.2 that expire in 2014 and another \$41.2 that have indefinite expirations. As of December 31, 2004, foreign tax credit carryforwards of \$3.5 will expire in 2014.

On October 22, 2004, the American Jobs Creation Act (the “AJCA”) was signed into law. The AJCA contains certain tax provisions that affect us over the next several years as those provisions become effective. We will review these provisions and their application to some of our businesses to evaluate the effect these changes may have on income taxes included in our consolidated financial statements. For example, the AJCA provides for the deduction for U.S. federal income tax purposes of 85% of certain foreign earnings that are repatriated, as defined in the AJCA. We will commence an evaluation of the effects of this repatriation provision along with other aspects of the AJCA in the first half of 2005, but do not expect to complete this evaluation until after the U.S. Treasury Department provides additional clarifying language on key elements of the provision. We expect to complete our evaluation of the effects of the repatriation provision as well as other provisions of the AJCA within a reasonable period of time following the publication of the additional clarifying language. The range of possible amounts that could be repatriated under the provision of the AJCA is between zero and approximately \$53.1. It is not practical to

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compute the related potential income tax that may be due upon any such repatriation, should the Company elect to do so.

**(11) Retirement Benefits**

*(a) U.S. Defined Benefit Plan*

VWR sponsors various retirement plans for most full-time employees. Pension plan benefits for the defined benefit plan are based primarily on participants' compensation and years of credited service. It has been VWR's policy to fund the minimum amount required by local regulations of current and prior year service costs under its funded defined benefit retirement plan. VWR uses a December 31 measurement date for the plan. The change in benefit obligation, change in plan assets, and reconciliation of funded status of VWR's defined benefit plan covering substantially all of its U.S. employees, except for employees covered by independently operated collective bargaining plans, were as follows:

	Successor April 7 - December 31, 2004	Predecessor	
		January 1 - April 6, 2004	Year Ended December 31, 2003
Change in benefit obligation:			
Benefit obligation—beginning of period . . . . .	\$134.9	\$132.3	\$108.4
Service cost . . . . .	5.0	1.8	5.7
Interest cost . . . . .	5.9	2.2	7.4
Actuarial loss (gain) . . . . .	8.6	(0.3)	14.0
Benefits paid . . . . .	(2.5)	(1.1)	(3.2)
Benefit obligation—end of period . . . . .	<u>\$151.9</u>	<u>\$134.9</u>	<u>\$132.3</u>
Change in plan assets:			
Fair value of plan assets—beginning of period . . . . .	\$ 94.7	\$ 93.1	\$ 78.7
Actual gain on plan assets . . . . .	6.8	2.7	17.6
Company contributions . . . . .	6.1	—	—
Benefits paid . . . . .	(2.5)	(1.1)	(3.2)
Fair value of plan assets—end of period . . . . .	<u>\$105.1</u>	<u>\$ 94.7</u>	<u>\$ 93.1</u>
Reconciliation of funded status:			
Unfunded status . . . . .	\$ (46.8)	\$ (40.2)	\$ (39.2)
Unrecognized net loss . . . . .	7.3	54.4	55.7
Unrecognized prior service cost . . . . .	—	0.5	0.5
(Accrued) prepaid benefit cost—end of period . . . . .	<u>\$ (39.5)</u>	<u>\$ 14.7</u>	<u>\$ 17.0</u>

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Amounts recognized in the consolidated balance sheet:

	<u>Successor December 31, 2004</u>	<u>Predecessor December 31, 2003</u>
Other long-term liability .....	\$(39.5)	\$(18.8)
Intangible asset .....	—	0.5
Accumulated other comprehensive income .....	—	35.3
Net amount recognized at end of year .....	<u>\$(39.5)</u>	<u>\$ 17.0</u>

The accumulated benefit obligation was \$129.2 and \$111.9 at December 31, 2004 and 2003, respectively.

Net periodic pension cost includes the following components:

	<u>Successor April 7 - December 31, 2004</u>	<u>Predecessor January 1 - April 6, 2004</u>	<u>Predecessor Years Ended December 31, 2003      2002</u>	
Service cost .....	\$ 5.0	\$ 1.8	\$ 5.7	\$ 4.7
Interest cost .....	5.9	2.2	7.4	6.7
Expected return on plan assets .....	(5.6)	(2.5)	(9.3)	(9.4)
Amortization of prior service cost .....	—	—	0.1	0.1
Recognized net actuarial loss .....	—	0.8	1.6	—
Net periodic pension cost .....	<u>\$ 5.3</u>	<u>\$ 2.3</u>	<u>\$ 5.5</u>	<u>\$ 2.1</u>

In addition to the net periodic cost above, the following increases in minimum liability are included in other comprehensive income:

	<u>Successor April 7 - December 31, 2004</u>	<u>Predecessor January 1 - April 6, 2004</u>	<u>Predecessor Years Ended December 31, 2003      2002</u>	
Increase in minimum liability included in other comprehensive income .....	\$—	\$—	\$2.0	\$33.3

The net periodic pension cost and the projected benefit obligation were based on the following assumptions:

	<u>Successor April 7 - December 31, 2004</u>	<u>Predecessor January 1 - April 6, 2004</u>	<u>Predecessor Years Ended December 31, 2003      2002</u>	
Discount rate for benefit obligation .....	5.90%	6.25%	6.25%	6.90%
Discount rate for net periodic pension cost .....	6.25%	6.25%	6.90%	7.40%
Expected rate of return on plan assets for net periodic pension cost .....	8.25%	9.00%	9.00%	9.00%
Assumed annual rate of compensation increase for benefit obligation and net periodic pension cost ..	4.00%	4.00%	4.00%	4.00%

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The table below shows the asset allocation target range and the December 31, 2004 and 2003 position for each asset class:

	<u>Target range at December 31, 2004</u>	<u>Successor December 31, 2004</u>	<u>Predecessor December 31, 2003</u>
Domestic equity funds .....	40%-60%	59%	62%
Fixed income fund .....	20%-30%	25%	27%
International equity fund.....	0%-10%	10%	9%
Money market funds .....	0%-20%	6%	2%
		<u>100%</u>	<u>100%</u>

The principal investment objective is to obtain the highest return (defined as income plus realized and unrealized capital gains and losses) consistent with the long-term security of anticipated benefit payments. This is to be achieved by (a) investing a substantial portion of fund assets in equity investments; (b) investment costs and volatility will be limited by investing the fund's core assets in passive or commingled funds that participate in a range of widely diversified equity and non-equity investments; (c) active managers will control no more than a third of the fund's assets; (d) in order to increase the stability of fund performance while maintaining expected returns, non-callable bonds, annuities or guaranteed insurance contracts may be purchased to cover payments to retired participants whenever the rate of return offered by such contracts significantly exceeds the average returns projected for other fund assets and (e) fund contributions will be set to meet an asset funding target of 125% of the present value of accumulated pension benefits. The expected rate of return on plan assets was based on our historical returns.

The Company does not expect to make any contributions to the plan in 2005.

The following benefit payments, which reflect expected future service, are expected to be paid:

2005 .....	\$ 4.1
2006 .....	4.4
2007 .....	4.8
2008 .....	5.1
2009 .....	5.5
2010 - 2014 .....	34.2

**(b) Other U.S. Benefit Plans**

VWR also maintains a supplemental pension plan for certain senior officers. Expenses incurred under this plan were as follows:

	<u>Successor April 7 - December 31, 2004</u>	<u>Predecessor January 1 - April 6, 2004</u>	<u>Predecessor Years Ended December 31,</u>	
			<u>2003</u>	<u>2002</u>
Pension plan expenses .....	\$0.4	\$0.2	\$0.7	\$0.5

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Certain employees are covered under union-sponsored, collectively bargained plans. Expenses under these plans as determined in accordance with negotiated labor contracts were as follows:

	<b>Successor</b>	<b>Predecessor</b>	
	<b>April 7 - December 31, 2004</b>	<b>January 1 - April 6, 2004</b>	<b>Years Ended December 31, 2003    2002</b>
Pension plan expenses .....	\$1.3	\$0.4	\$0.9    \$0.9

Benefit expense recognized for defined contribution plans of VWR were as follows:

	<b>Successor</b>	<b>Predecessor</b>	
	<b>April 7 - December 31, 2004</b>	<b>January 1 - April 6, 2004</b>	<b>Years Ended December 31, 2003    2002</b>
Pension plan expenses .....	\$1.6	\$0.6	\$2.0    \$2.1

VWR provides health benefits to certain retirees and a limited number of active employees and their spouses. These benefit plans are unfunded. Shown below are the accumulated postretirement benefit obligation and the weighted average discount rate used in determining the accumulated postretirement benefit obligation. The annual cost of these plans is not material.

	<b>Successor December 31, 2004</b>	<b>Predecessor December 31, 2003</b>
Postretirement benefit obligations .....	\$ 2.6	\$ 2.3
Weighted average discount rate .....	5.90%	6.25%
Health care cost trend rate assumed for next year .....	11.50%	13.00%
Rate to which the cost trend rate is assumed to decline (the ultimate trend rate) .....	5.00%	5.00%
Year that the rate reaches the ultimate trend rate .....	2013	2013

Assumed health care cost trend rates have a significant effect on the amounts reported for health care plans. A one-percentage-point change in assumed health care cost trend rates would have the following effects:

	<b>One Percentage Point</b>	
	<b>Increase</b>	<b>Decrease</b>
Effect on postretirement benefit obligation .....	\$0.5	\$(0.4)

**(c) Non-U.S. Benefit Plans**

VWR has defined benefit pension plans at various foreign subsidiaries. VWR's German subsidiary has two unfunded defined benefit pension plans for current employees and retirees. VWR's French subsidiary has a defined benefit pension plan for a certain group of employees that is closed to new participants. VWR's UK and Switzerland subsidiaries have employees that participated in Merck KGaA sponsored defined benefit pension plans, which were treated as multiemployer plans. VWR's combined contributions



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to these multiemployer plans were \$0.3 for the period January 1, 2004 to April 6, 2004, and \$2.3 and \$2.5 for the years ended December 31, 2003 and 2002, respectively.

In connection with the Acquisition, Merck KGaA agreed to deliver fully funded plans to VWR if VWR withdrew from the UK and Switzerland Merck KGaA sponsored defined benefit pension plans. As of December 31, 2004, VWR was continuing to participate in the Switzerland Merck KGaA sponsored defined benefit pension plan and made contributions under this multiemployer plan arrangement of \$0.4 for the period April 7, 2004 to December 31, 2004.

Effective April 7, 2004, VWR withdrew from the UK sponsored plans and established two defined benefit plans to provide for the benefits previously covered under the Merck KGaA sponsored defined benefit plans. In addition, VWR has several small defined benefit pension plans at other locations. VWR uses a December 31 measurement date for these plans. Combined information for the German, French and the UK plan changes effective April 7, 2004 in benefit obligation, change in plan assets, and reconciliation of funded status were as follows:

	<u>Successor</u> <u>April 7 -</u> <u>December 31,</u> <u>2004</u>	<u>Predecessor</u>	
		<u>January 1 -</u> <u>April 6,</u> <u>2004</u>	<u>Year Ended</u> <u>December 31,</u> <u>2003</u>
Change in benefit obligation:			
Benefit obligation—beginning of period . . . . .	\$ 25.4	\$ 22.7	\$ 18.3
Acquisition of UK plan obligation . . . . .	48.9	—	—
Service cost . . . . .	1.7	0.1	0.4
Interest cost . . . . .	1.0	0.3	1.2
Plan participants' contributions . . . . .	0.3	—	—
Actuarial loss . . . . .	2.4	0.1	0.1
Benefits paid . . . . .	(1.2)	(0.3)	(1.1)
Currency translation changes . . . . .	5.6	(0.9)	3.8
Benefit obligation—end of period . . . . .	<u>\$ 84.1</u>	<u>\$ 22.0</u>	<u>\$ 22.7</u>
Change in plan assets:			
Fair value of plan assets—beginning of period . . . . .	\$ 1.6	\$ 1.6	\$ 1.3
Contribution of assets for UK plan . . . . .	48.9	—	—
Actual gain on plan assets . . . . .	0.9	0.1	—
Company contributions . . . . .	1.9	0.2	0.8
Plan participants' contributions . . . . .	0.3	—	—
Benefits paid . . . . .	(0.7)	(0.2)	(0.8)
Currency translation changes . . . . .	2.6	(0.1)	0.3
Fair value of plan assets—end of period . . . . .	<u>\$ 55.5</u>	<u>\$ 1.6</u>	<u>\$ 1.6</u>
Reconciliation of funded status:			
Unfunded status . . . . .	\$(28.6)	\$(20.4)	\$(21.1)
Unrecognized net loss . . . . .	1.8	—	—
Accrued benefit cost—end of period . . . . .	<u>\$(26.8)</u>	<u>\$(20.4)</u>	<u>\$(21.1)</u>

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The accrued benefit cost is included in other long-term liabilities. The combined accumulated benefit obligation was \$74.5 and \$20.9 at December 31, 2004 and 2003, respectively.

Combined net periodic pension cost includes the following components:

	<b>Successor</b> April 7 - December 31, 2004	<b>Predecessor</b>	
		January 1 - April 6, 2004	Years Ended December 31, 2003    2002
Service cost .....	\$ 1.7	\$0.1	\$ 0.4    \$0.3
Interest cost .....	1.0	0.3	1.2    0.8
Expected return on plan assets .....	(0.1)	—	(0.1)    —
Recognized net actuarial loss .....	—	—	0.1    —
Net periodic pension cost .....	<u>\$ 2.6</u>	<u>\$0.4</u>	<u>\$ 1.6</u> <u>\$1.1</u>

The combined net periodic pension cost and the combined projected benefit obligation were based on the following weighted average assumptions:

	<b>Successor</b> April 7 - December 31, 2004	<b>Predecessor</b>	
		January 1 - April 6, 2004	Years Ended December 31, 2003    2002
Discount rate for benefit obligation .....	5.05%	5.72%	5.83%    5.60%
Discount rate for net periodic pension cost .....	5.49%	5.83%	5.64%    5.43%
Expected rate of return on plan assets for net periodic pension cost (French and UK plans only).	6.49%	3.50%	3.00%    3.00%
Assumed annual rate of compensation increase for benefit obligation .....	3.36%	3.00%	3.00%    2.70%
Assumed annual rate of compensation increase for net periodic pension cost .....	3.54%	3.00%	2.71%    2.62%

The Company expects to make contributions to the French and UK plans of approximately \$2.5 in 2005.

The table below shows the combined asset allocation target range and the combined December 31, 2004 position for each asset class:

	<b>Target range at December 31, 2004</b>	<b>December 31, 2004</b>
Equity securities .....	63%	63%
Debt securities .....	33%	32%
Other .....	4%	5%
		<u>100%</u>

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The following combined benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

2005 .....	\$ 1.1
2006 .....	2.6
2007 .....	2.1
2008 .....	1.9
2009 .....	2.0
2010-2014 .....	12.5

**(d) Other Non-U.S. Postemployment Benefits**

Certain of VWR's European subsidiaries provide post employment benefits in the form of lump-sum cash payments to employees when they leave VWR, regardless of their reason for leaving. VWR estimates and accrues a liability for these benefits. The largest such plans are in France and Italy. The combined liability recorded for these plans was \$2.0 and \$1.9 at December 31, 2004 and 2003, respectively.

**(12) Stock Incentive Plan**

In connection with the Acquisition, CDRV Investors, Inc., our ultimate parent company, adopted the CDRV Investors, Inc. Stock Incentive Plan (the "Plan"). Under the Plan, CDRV Investors, Inc.'s board of directors may grant rights to purchase shares of CDRV Investors, Inc. common stock and options to purchase shares of CDRV Investors, Inc. common stock to any of our executive officers or other employees, including our named executive officers. Under the Plan, the board of directors may also grant shares of CDRV Investors, Inc. common stock, rights to purchase shares of CDRV Investors, Inc. common stock and other share-based awards to our non-employee directors. A total of 1,300,000 shares of CDRV Investors, Inc. common stock are available for all types of awards under the Plan. However, the number of available shares will be automatically reduced by shares covered by awards offered but not granted as part of our initial grants following the Acquisition. Shares subject to options that are forfeited, canceled or otherwise terminated will again be available for grant under the Plan.

Shares purchased by our officers and employees under the Plan may generally be repurchased by CDRV Investors, Inc. and/or CD&R Fund VI for their fair market value upon a participant's termination of employment prior to a public offering (and, upon certain terminations of employment, our officers and employees may require CDRV Investors, Inc. to repurchase their purchased shares for their fair market value). All participants may also be required to sell their shares at the same price and on the same terms as CD&R Fund VI, if CD&R Fund VI enters into certain transactions with a third-party purchaser at any time before there is a public market for the shares of CDRV Investors, Inc.

In accordance with AICPA Accounting Interpretation 1, *Stock Plans Established by a Principal Shareholder*, of Accounting Principle Board Opinion 25, *Accounting for Stock Issued to Employees* ("APB No. 25"), the Company accounts for any stock options or awards granted to the Company's employees under the Plan in the Company's financial statements. The Company accounts for awards under the Plan using the intrinsic value guidance in APB No. 25. Refer to Note 2(n) for disclosure of the pro-forma effect on net income for stock-based awards as if the Company had adopted the fair value recognition provisions of SFAS No. 123.

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*Initial Offering*

Shortly after the Acquisition, CDRV Investors, Inc. made an initial offering of awards under the Plan to certain of our officers and employees. Such participants were offered the opportunity to purchase shares of CDRV Investors, Inc. common stock for a purchase price equal to \$100.00 per share, which we believe was the fair market value of a share on the offer date and equal to the fair market value as of the acquisition date. Those employees who are not also executive officers of ours were offered financing assistance to help purchase their shares of common stock, either through a loan facility that we arranged through a third-party financial institution or, in certain limited circumstances, directly from us. As part of the offer, participants who elected to purchase a number of shares within the range of shares offered to them were granted options under the Plan to purchase two additional shares of CDRV Investors, Inc. common stock (certain of our named executive officers were granted options to purchase three shares for each share they purchased). All options were granted with an exercise price of \$100.00 per share, a price we believe was equal to the fair market value of CDRV Investors, Inc.'s common stock on the date of grant. The options granted will vest in equal annual installments on each of the first five anniversaries of the grant date, and will expire ten years from the grant date.

As part of this initial offering, directors who are not also our employees or associated with CD&R were each offered the opportunity to purchase up to 2,500 shares of CDRV Investors, Inc. common stock. Such directors were not offered options.

As of December 31, 2004, CDRV Investors, Inc. had closed the initial offering in respect of 196 of our officers and employees, and 4 of our directors. In the initial offering, these officers, employees, and directors purchased a total of 239,135 shares and were granted options to purchase 484,590 shares under the Plan. Upon the closing of the offering, the net proceeds of approximately \$23.7 were paid to CDRV Investors Inc., who in turn contributed the \$23.7 to the Company as an additional investment. No additional shares were issued by the Company for this capital contribution. Because the option exercise price equaled the fair market value per share of CDRV Investors, Inc. common stock at the time of grant, no compensation expense related to the stock options will be reflected in the Company's income statement. In connection with the December 16, 2004 offering of Senior Discount Notes by CDRV Investors, Inc. the net proceeds of the offering were paid as a special dividend to CDRV Investors, Inc. stockholders and the exercise price of each option was adjusted to \$50.52 per share pursuant to the antidilution provision of the CDRV Investors, Inc. Stock Incentive Plan. As a result of the special dividend distribution, the Company recorded compensation expense of approximately \$1.2.

In connection with the loan facility we arranged through a third-party financial institution, we have guaranteed an aggregate principal amount of \$2.9 as of December 31, 2004. The Company would become liable for such amounts in the event that a member of management would fail to repay the principal and interest when due. These loans mature on November 5, 2008 and bear interest at the one month LIBOR plus 2.05%. In accordance with FASB Interpretation No. 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*, the Company has determined that the obligation for the fair value of the guarantee is immaterial. We have recorded \$0.1 of compensation expense and a corresponding increase in paid-in-capital associated with the favorable interest rate provided to individuals who have utilized the loan facility.

Given our guarantee of the loan balances, we have considered the proceeds received from the sale of the CDRV Investors, Inc. common stock to represent an obligation that may be redeemable upon the

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occurrence of an event that is not within our control in accordance with Accounting Series Release No. 268 issued by the SEC. Therefore, to the extent the loans guaranteed by the Company are outstanding, we have presented the balance that may become due under the guarantee outside of shareholders' equity. As loans are repaid by the employees, the amount classified outside of shareholders' equity will be reclassified to paid-in-capital. In addition, the Company provided direct loans of \$0.3 to non-executive employees of the Company that were used to purchase shares. These loans have been shown as contra-equity in the Company's financial statements thereby reducing the paid-in-capital. As these loans are repaid, the contra-equity balance will be reduced and paid-in-capital will increase.

**(13) Restricted Stock Unit Grant**

The Company granted 5,000 CDRV Investors, Inc. restricted stock units to one of the Company's executive officers that will generally vest on the seventh anniversary of his commencement of employment with the Company. The restricted units will all vest earlier in certain circumstances if the Company undergoes a public offering or if we are sold to a third party unrelated to CD&R. The granting of these units has been reflected in the Company's financial statements by increasing the additional paid in capital by \$0.3 and a contra-equity account of unamortized value of restricted units issued of \$0.3. The unearned compensation will be amortized as compensation expense over the seven-year vesting period of the restricted units granted. No other such restricted units have been issued to any other Company employees.

**(14) Commitments and Contingencies**

VWR leases office and warehouse space and computer equipment under operating leases, certain of which extend up to 15 years, subject to renewal options. Rental expense is shown in the table below.

	Successor April 7 - December 31, 2004	Predecessor January 1 - April 6, 2004	Predecessor Years Ended December 31, 2003    2002	
Rental expense .....	\$24.9	\$9.1	\$29.5	\$31.9

Future minimum lease payments as of December 31, 2004, under noncancelable operating leases having initial lease terms of more than one year are as follows:

Years ended December 31:	
2005 .....	\$22.9
2006 .....	16.9
2007 .....	13.9
2008 .....	10.5
2009 .....	6.6
Thereafter .....	24.1
Total minimum payments .....	<u>\$94.9</u>

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VWR is involved in various environmental, contractual and product liability cases and claims which are considered routine to VWR's business and from time to time VWR is named as a defendant in cases as a result of our distribution of scientific supplies, including litigation resulting from the distribution of products containing asbestos by VWR and certain of its predecessors. While the impact of this litigation has typically been immaterial, there can be no assurance that the impact of the pending and any future claims will not be material to our business, financial condition or results of operations in the future.

**(15) Transactions with Related Parties**

Merck KGaA (Merck KGaA and/or affiliates) and VWR have entered into various transactions and agreements in the ordinary course of business. Prior to the entering into agreements with Merck KGaA, VWR and Merck KGaA conducted business with each other in a manner that was not materially different than those described below. In connection with the Acquisition, the Company entered into new agreements with Merck KGaA that are described below. The following summarizes significant transactions between VWR and Merck KGaA:

***(a) Sales to Merck KGaA***

VWR sells products to Merck KGaA for which it is paid in the normal course of business.

***(b) Purchases from Merck KGaA***

VWR purchases certain chemical products for resale from Merck KGaA for which it pays Merck KGaA in the normal course of business. VWR and Merck KGaA have entered into two contracts that provide for VWR to be the exclusive distributor of certain Merck KGaA products in certain countries (territories) and the nonexclusive distributor in certain other territories. These two contracts for North American and European territories expire on April 6, 2009 and may be extended for an additional five-year term subject to the occurrence of certain conditions.

In connection with the Acquisition, we have also entered into other distribution agreements with Merck KGaA, including five-year distribution agreements with Merck KGaA to distribute its bioscience products in Europe and North America. These distribution agreements in Europe and North America are exclusive and non-exclusive, respectively. In addition, we have entered into a supply agreement with Merck KGaA, pursuant to which it has agreed to continue to manufacture certain of our private label products for a period of three years from April 7, 2004, and thereafter to provide technical assistance in transitioning their manufacture to other manufacturers. These products are primarily sold in the U.K., and we have agreed to use our commercially reasonable efforts to convert these products to Merck KGaA-branded products to the extent that the conversion would be economically equivalent to us.

***(c) Logistics Services in Europe***

Under the terms of an agreement that expires on December 31, 2007, Merck KGaA continues to provide logistics services to certain of our subsidiaries. Unless earlier terminated following a notice period, such logistics service agreements will be automatically renewed for an additional three years.

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*(d) Systems/Technology Services*

Following the completion of the Acquisition, we and Merck KGaA have also continued to provide certain information technology services to each other consistent with the arrangements in place prior to the Acquisition, including Merck KGaA's operation and support of the main enterprise resource planning and business warehouse software and databases for our European companies. The information services master agreement will continue for an initial five-year period from April 7, 2004, although individual services may be terminated during the term following a notice period.

*(e) Other Services Provided by VWR and by Merck KGaA*

We and Merck KGaA have historically performed corporate services for each other, including certain financial and administrative functions. In order to maintain continuous and efficient operations following the completion of the Acquisition, we have entered into a transition services agreement with Merck KGaA to maintain these relationships following the Acquisition until such time as these services can be obtained internally or from other sources. The term of the transition services agreement is three years from April 7, 2004, although the recipient of the services has in most cases, the right to terminate individual services upon notice as early as January 1, 2005. Certain services may be terminated on an earlier date. If any required third-party consent is not obtained, we may no longer benefit from certain group rates available to Merck KGaA. We and Merck KGaA will also continue to provide each other with certain environmental and other regulatory compliance services for a transition period following the Acquisition.

Certain subsidiaries of Merck KGaA and certain of our subsidiaries have continued to lease or sublease from one another, or otherwise share, space in various offices and warehouses in Europe and Mexico since the completion of the Acquisition. The terms of these leasing and subleasing arrangements range from less than one year to up to six or more years and are generally at market rents and conditions. Certain other existing intercompany contracts have also remained in place since the Acquisition and were not replaced by the transition services agreement.

The following table summarized the transactions between VWR and Merck KGaA during the periods when VWR was a wholly-owned subsidiary of Merck KGaA:

	<u>January 1 - April 6, 2004</u>	<u>Years Ended December 31,</u>	
		<u>2003</u>	<u>2002</u>
Sales to Merck KGaA, included in net sales . . . .	\$ 8.4	\$ 29.1	\$ 21.4
Purchases from Merck KGaA, included in cost of goods sold and inventory . . . . .	76.0	243.6	228.7
Services provided by Merck KGaA included in selling, general and administrative expenses . .	3.3	16.4	18.5
Services provided to Merck KGaA included in selling, general and administrative expenses . .	1.5	4.4	7.1

Merck KGaA continues to be a significant supplier to VWR. Purchases from Merck KGaA, included in cost of goods sold and inventory were approximately \$191.2 for the period April 7, 2004 to December 31, 2004.

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*(f) Transactions with Clayton, Dubilier & Rice, Inc.*

Under the terms of a consulting agreement between the Company and Clayton, Dubilier & Rice, Inc. (“CD&R”) dated April 7, 2004 the Company paid CD&R \$18.0 for transaction services rendered in connection with the Acquisition. In addition, the consulting agreement includes an annual consulting fee of \$1.5 for financial advisory and management consulting services. The consulting agreement terminates upon the earlier of (1) April 7, 2014; (2) the date on which an investment fund managed by CD&R no longer owns, directly or indirectly, any shares of the capital stock of the Company or its successor company; or (3) upon thirty days written notice of either party.

*(g) Services performed by Debevoise & Plimpton LLP*

The Company is provided legal services by the above referenced law firm in which one of the members of the Company’s Board of Directors is related to a senior member of that law firm. Total fees for services rendered during 2004 aggregated approximately \$7.4.

**(16) Accounts Payable**

VWR maintains a centralized cash management system for its U.S. accounts payable. Accordingly, included in accounts payable at December 31, 2004 and 2003 are approximately \$33.9 and \$11.0, respectively, of remittances that had not cleared.

**(17) Segment and Geographical Financial Information**

VWR reports financial results on the basis of the following three business segments: North American laboratory distribution, or North American Lab, European laboratory distribution, or European Lab, and Science Education. Both the North American Lab and European Lab segments are comprised of the distribution of scientific supplies to customers engaged in pharmaceutical, biotechnology, chemical, technology, food processing, governmental agencies, colleges and universities and environmental organizations. Science Education is comprised of the distribution of scientific supplies and specialized kits to primary and secondary schools as well as distribution of scientific supplies to universities and research institutes.

The Company’s operating segments have been identified giving consideration to both geographic areas and the nature of products among businesses within its geographic area. North American Lab and European Lab are organized as distinct operating segments primarily because of geographic dispersion and the inherent differences in business models. The North American Lab segment is highly standardized and operated as an integrated business, whereas the European Lab business is more fragmented and its customer markets more localized. The Science Education operating segment has been differentiated from the North American Lab segment because of its unique and specialized product lines, concentration of customers in the educational sector and the strong gross margins. Operations within North America (excluding Science Education) have been aggregated due to the similarity of economic characteristics, product lines, customers and distribution methods. Similarly, operations within the European Lab segment have been aggregated because of common economic characteristics as well as the similarity among products, customers and distribution networks.



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The Company allocates its centralized management of corporate costs to its operating segments as follows:

- Corporate costs are allocated to its North American Lab and Science Education operating segments using allocation factors that management considers reasonable to distribute costs on the basis of usage.
- Centralized costs related to the management of the European Lab operating segment are incurred within the segment structure and no inter-segment allocation is required.

Selected business segment financial information is presented below. Inter-segment activity has been eliminated. Therefore, revenues reported for each operating segment are substantially all from external customers.

	Successor	January 1 - April 6, 2004	Predecessor	
	April 7 - December 31, 2004		Years Ended December 31,	
			2003	2002
<b>Net Sales</b>				
North American Lab .....	\$ 1,350.7	\$ 486.5	\$ 1,734.3	\$ 1,694.1
European Lab .....	752.3	283.0	932.6	794.1
Science Education .....	109.2	23.7	127.3	135.9
Total .....	<u>\$ 2,212.2</u>	<u>\$ 793.2</u>	<u>\$ 2,794.2</u>	<u>\$ 2,624.1</u>
<b>Operating Income</b>				
North American Lab .....	\$ 65.3	\$ 28.5	\$ 82.8	\$ 71.2
European Lab .....	24.1	13.1	35.9	24.0
Science Education .....	14.7	(0.1)	14.0	18.8
Total .....	<u>\$ 104.1</u>	<u>\$ 41.5</u>	<u>\$ 132.7</u>	<u>\$ 114.0</u>
<b>Capital Expenditures</b>				
North American Lab .....	\$ 6.5	\$ 1.2	\$ 9.2	\$ 21.6
European Lab .....	6.2	2.1	7.2	16.0
Science Education .....	0.4	—	0.2	3.4
Total .....	<u>\$ 13.1</u>	<u>\$ 3.3</u>	<u>\$ 16.6</u>	<u>\$ 41.0</u>
<b>Depreciation and Amortization</b>				
North American Lab .....	\$ 15.4	\$ 5.1	\$ 19.3	\$ 17.5
European Lab .....	9.3	3.6	12.6	14.1
Science Education .....	1.1	0.2	1.0	1.0
Total .....	<u>\$ 25.8</u>	<u>\$ 8.9</u>	<u>\$ 32.9</u>	<u>\$ 32.6</u>
<b>Assets</b>				
North American Lab .....			\$ 1,616.6	\$ 1,135.2
European Lab .....			769.6	496.4
Science Education .....			159.8	136.3
Total .....			<u>\$ 2,546.0</u>	<u>\$ 1,767.9</u>

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Following is a reconciliation of reported operating income by segment to income before income taxes and cumulative effect of a change in accounting principle:

	<b>Successor</b> <b>April 7 -</b> <b>December 31,</b> <b>2004</b>	<b>January 1 -</b> <b>April 6,</b> <b>2004</b>	<b>Predecessor</b>	
			<b>January 1 -</b> <b>April 6,</b> <b>2003</b>	<b>Years Ended</b> <b>December 31,</b> <b>2002</b>
Operating income				
North American Lab .....	\$ 65.3	\$28.5	\$ 82.8	\$ 71.2
European Lab .....	24.1	13.1	35.9	24.0
Science Education.....	<u>14.7</u>	<u>(0.1)</u>	<u>14.0</u>	<u>18.8</u>
Total .....	104.1	41.5	132.7	114.0
Interest income .....	(0.8)	(0.2)	(1.7)	(2.4)
Interest expense:				
Interest on push down debt.....	—	4.1	15.2	26.4
All other interest.....	51.5	1.7	10.9	15.4
Other (income) expense, net.....	<u>(2.0)</u>	<u>0.1</u>	<u>(3.0)</u>	<u>0.6</u>
Income before income taxes and cumulative effect of a change accounting principle .....	<u>\$ 55.4</u>	<u>\$35.8</u>	<u>\$111.3</u>	<u>\$ 74.0</u>

Net sales, long-lived assets and total assets by geographic area are as follows:

	<b>Successor</b> <b>April 7 -</b> <b>December 31,</b> <b>2004</b>	<b>January 1 -</b> <b>April 6,</b> <b>2004</b>	<b>Predecessor</b>	
			<b>January 1 -</b> <b>April 6,</b> <b>2003</b>	<b>Years Ended</b> <b>December 31,</b> <b>2002</b>
<b>Net Sales</b>				
United States.....	\$1,322.6	\$456.5	\$1,683.4	\$1,678.2
International .....	<u>889.6</u>	<u>336.7</u>	<u>1,110.8</u>	<u>945.9</u>
Total .....	<u>\$2,212.2</u>	<u>\$793.2</u>	<u>\$2,794.2</u>	<u>\$2,624.1</u>
 <b>Long-lived Assets</b>				
United States.....		\$1,107.4	\$ 865.8	
International .....		<u>612.0</u>	<u>168.4</u>	
Total .....		<u>\$1,719.4</u>	<u>\$1,034.2</u>	
 <b>Assets</b>				
United States.....		\$1,517.6	\$1,210.8	
International .....		<u>1,028.4</u>	<u>557.1</u>	
Total .....		<u>\$2,546.0</u>	<u>\$1,767.9</u>	

**VWR INTERNATIONAL, INC.**  
**Notes to Consolidated/Combined Financial Statements (Continued)**  
**December 31, 2004, 2003 and 2002**  
(Dollars in millions)

**(18) Unaudited Quarterly Financial Information**

	<b>2004</b>				
	<b>Predecessor First</b>	<b>Second</b>		<b>Successor</b>	
		<b>April 1 - April 6, 2004</b>	<b>April 7 - June 30, 2004</b>	<b>Third</b>	<b>Fourth</b>
Net sales . . . . .	\$733.8	\$59.4	\$676.0	\$760.5	\$775.7
Gross profit . . . . .	190.1	15.1	171.1	197.7	190.7
Operating income . . . . .	38.1	3.4	31.7	41.2	31.2
Interest expense, net. . . . .	5.3	0.3	15.9	16.9	17.9
Other (income) expense, net. . . . .	(0.3)	0.4	0.5	(1.1)	(1.4)
Income before income taxes . . . . .	33.1	2.7	15.3	25.4	14.7
Net income . . . . .	19.1	1.6	8.5	13.6	9.8
		<b>2003—Predecessor</b>			
		<b>First</b>	<b>Second</b>	<b>Third</b>	<b>Fourth</b>
Net sales . . . . .		\$664.0	\$699.7	\$715.8	\$714.7
Gross profit . . . . .		172.4	179.6	184.6	179.5
Operating income . . . . .		27.1	32.8	39.7	33.1
Interest expense, net. . . . .		7.2	6.4	5.5	5.3
Other (income) expense, net. . . . .		(1.7)	(0.8)	(0.6)	0.1
Income before income taxes . . . . .		21.6	27.2	34.8	27.7
Net income . . . . .		12.6	15.9	20.3	16.3

**(19) Subsequent Events**

Since November 2004, the Company has been in a dispute with a major supplier in respect of the payment by the supplier of certain rebates, approximating \$2.5 that have been reflected as a receivable from the supplier. In January 2005, the Company received notice from this supplier that it was terminating its distribution and supply arrangements with the Company in both North America and Europe. Under the terms of these arrangements, the terminations will be effective within 90 days. While the Company believes that it is entitled to receive the aforementioned rebates and will pursue payment from the supplier, a reserve was established in the fourth quarter for the full amount of the rebates receivable as of December 31, 2004.

The Company is aggressively pursuing and arranging alternative suppliers for the relevant products and continues to discuss this development with its customers, to minimize disruption to the supply chain and our business. The Company believes that there are a range of alternative suppliers available to us, which the Company anticipates will enable us to continue to offer our customers the full array of laboratory products. We cannot guarantee that this development will not cause disruptions in our business and customer relationships. We do not believe that this development will have a material adverse effect on our business or results of operations.

## FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The following financial statements and schedule of VWR International, Inc. (Successor) and VWR International Corporation (Predecessor) for the periods indicated are included in this 10-K.

The term “Successor” refers to VWR International, Inc. following the Acquisition. The term “Predecessor” refers to VWR International Corporation prior to the Acquisition on April 7, 2004.

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## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders  
VWR International, Inc.:

We have audited the accompanying consolidated balance sheets of VWR International, Inc. and subsidiaries (Successor) as of December 31, 2005 and 2004, and the related consolidated statements of operations, stockholders' equity and other comprehensive income (loss), and cash flows for the year ended December 31, 2005 and the period from April 7, 2004 to December 31, 2004 (Successor period) and from January 1, 2004 to April 6, 2004 and for the year ended December 31, 2003 (Predecessor periods). In connection with our audits of the consolidated financial statements, we also have audited the financial statement schedule for the Successor and Predecessor periods. These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the aforementioned Successor consolidated financial statements referred to above present fairly, in all material respects, the financial position of VWR International, Inc. and subsidiaries as of December 31, 2005 and 2004, and the results of their operations and their cash flows for the Successor periods in conformity with U.S. generally accepted accounting principles. Further, in our opinion, the aforementioned Predecessor consolidated financial statements present fairly, in all material respects, the results of operations and cash flows of VWR International Corporation and subsidiaries for the Predecessor periods, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related consolidated financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 1 to the consolidated financial statements, effective April 7, 2004, CDRV Acquisition Corporation (which merged into VWR International, Inc.) acquired all of the outstanding stock of VWR International Corporation in a business combination accounted for as a purchase. As a result of the acquisition, the consolidated financial information for the periods after the acquisition are presented on a different cost basis than that for the periods before the acquisition and, therefore, are not comparable.

As discussed in Note 3 to the consolidated financial statements, effective December 31, 2005, the Company adopted the provisions of FASB Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations*.

/s/ KPMG LLP

Philadelphia, Pennsylvania  
March 30, 2006

**VWR INTERNATIONAL, INC.**  
**Consolidated Balance Sheets**  
(Dollars in millions, except share data)

	<b>December 31,</b>	
	<b>2005</b>	<b>2004</b>
<b>Assets</b>		
Current Assets:		
Cash and cash equivalents . . . . .	\$ 126.1	\$ 116.1
Trade accounts receivable, less reserves of \$6.6 and \$6.0, respectively . . . . .	407.3	413.4
Other receivables . . . . .	30.8	25.3
Inventories . . . . .	270.4	248.9
Other current assets . . . . .	30.6	27.1
Total current assets . . . . .	865.2	830.8
Property and equipment, net . . . . .	156.8	154.4
Investments . . . . .	7.8	8.7
Goodwill . . . . .	910.0	907.0
Other intangible assets, net. . . . .	552.7	570.8
Deferred income taxes . . . . .	5.6	34.4
Other assets . . . . .	44.3	44.8
Total assets . . . . .	\$2,542.4	\$2,550.9
<b>Liabilities and Stockholders' Equity</b>		
Current Liabilities:		
Short-term portion of bank debt and current portion of capital lease obligations . . . .	\$ 45.5	\$ 12.9
Accounts payable . . . . .	370.3	333.8
Accrued expenses . . . . .	143.4	150.4
Total current liabilities . . . . .	559.2	497.1
Long-term debt . . . . .	1,013.3	1,080.2
Capital lease obligations . . . . .	5.0	6.1
Other long-term liabilities . . . . .	87.1	86.2
Deferred income taxes . . . . .	233.5	241.1
Total liabilities . . . . .	1,898.1	1,910.7
Parent Company common stock purchase subject to guarantee agreement (Note 14) . . .	2.6	2.9
Commitments and contingences (Note 16)		
Stockholders' equity:		
Common stock, \$0.01 par value; 100 shares authorized, issued and outstanding . . . .	—	—
Additional paid-in capital . . . . .	557.4	552.3
Retained earnings . . . . .	73.2	31.9
Unamortized value of restricted stock issued . . . . .	(1.6)	(0.3)
Accumulated other comprehensive income . . . . .	12.7	53.4
Total stockholders' equity . . . . .	641.7	637.3
Total liabilities and stockholders' equity . . . . .	\$2,542.4	\$2,550.9

See accompanying notes to consolidated financial statements

**VWR INTERNATIONAL, INC.**  
**Consolidated Statements of Operations**  
(Dollars in millions)

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7 - December 31, 2004	January 1 - April 6, 2004	Year Ended December 31, 2003
Net sales. . . . .	\$3,138.2	\$2,212.2	\$793.2	\$2,794.2
Cost of goods sold. . . . .	<u>2,334.5</u>	<u>1,652.7</u>	<u>588.0</u>	<u>2,078.1</u>
Gross profit . . . . .	803.7	559.5	205.2	716.1
Selling, general and administrative expenses . . . . .	639.9	455.4	163.7	583.4
Restructuring charges (Note 4) . . . . .	<u>20.6</u>	<u>—</u>	<u>—</u>	<u>—</u>
Operating income . . . . .	143.2	104.1	41.5	132.7
Interest income . . . . .	(2.7)	(0.8)	(0.2)	(1.7)
Interest expense:				
Interest on push down debt . . . . .	—	—	4.1	15.2
All other interest . . . . .	77.0	51.5	1.7	10.9
Other (income) expense, net. . . . .	<u>(3.9)</u>	<u>(2.0)</u>	<u>0.1</u>	<u>(3.0)</u>
Income before income taxes and cumulative effect of a change in accounting principle. . . . .	72.8	55.4	35.8	111.3
Income tax provision . . . . .	<u>31.0</u>	<u>23.5</u>	<u>15.1</u>	<u>46.2</u>
Income before cumulative effect of a change in accounting principle . . . . .	41.8	31.9	20.7	65.1
Cumulative effect of a change in accounting principle, net of taxes of \$0.3 (Note 3) . . . . .	<u>(0.5)</u>	<u>—</u>	<u>—</u>	<u>—</u>
Net income . . . . .	<u>\$ 41.3</u>	<u>\$ 31.9</u>	<u>\$ 20.7</u>	<u>\$ 65.1</u>

See accompanying notes to consolidated financial statements.

**VWR INTERNATIONAL, INC.**  
**Consolidated Statements of Stockholders' Equity and**  
**Other Comprehensive Income (Loss)**  
**(Dollars in millions, except share data)**  
**For the Period January 1, 2003—April 6, 2004 (Predecessor)**

	<u>Common stock</u>	<u>Additional paid-in capital</u>	<u>Retained earnings</u>	<u>Accumulated other comprehensive income (loss)</u>	<u>Total</u>
Balance at January 1, 2003. . . . .	\$ —	\$216.7	\$ —	\$(39.8)	\$176.9
Comprehensive income (loss):					
Net income . . . . .	—	—	65.1	—	65.1
Minimum pension liability, net of taxes of \$0.8. . . . .	—	—	—	(1.2)	(1.2)
Foreign currency translation adjustment. . . . .	—	—	—	16.8	16.8
Unrealized loss on derivatives, net of tax . . . . .	—	—	—	(0.3)	(0.3)
Total comprehensive income. . . . .				<u>80.4</u>	
Transfers to Merck KGaA and affiliates, net . . . . .	—	(1.0)	—	—	(1.0)
Capital contribution for interest expense on push down debt, net of tax . . . . .	—	9.1	—	—	9.1
Balance at December 31, 2003. . . . .	<u>—</u>	<u>224.8</u>	<u>65.1</u>	<u>(24.5)</u>	<u>265.4</u>
Comprehensive income (loss):					
Net income . . . . .	—	—	20.7	—	20.7
Foreign currency translation adjustment. . . . .	—	—	—	(3.7)	(3.7)
Unrealized gain on derivatives, net of tax. . . . .	—	—	—	0.2	0.2
Total comprehensive income. . . . .				<u>17.2</u>	
Capital contribution for interest expense on push down debt, net of tax . . . . .	—	2.5	—	—	2.5
Balance at April 6, 2004. . . . .	<u>\$ —</u>	<u>\$227.3</u>	<u>\$85.8</u>	<u>\$(28.0)</u>	<u>\$285.1</u>

See accompanying notes to consolidated financial statements.



**VWR INTERNATIONAL, INC.**  
**Consolidated Statements of Stockholders' Equity and**  
**Other Comprehensive Income (Loss)**  
**(Dollars in millions, except share data)**  
**For the Period April 7, 2004—December 31, 2005 (Successor)**

	<u>Common stock</u>	<u>Additional paid-in capital</u>	<u>Retained earnings</u>	<u>Unamortized value of restricted stock issued</u>	<u>Accumulated other comprehensive income (loss)</u>	<u>Total</u>
Balance at April 7, 2004.....	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Issuance of 100 shares of common stock, net of expenses .....	—	530.5	—	—	—	530.5
Capital contributions (Note 14) .....	—	21.5	—	—	—	21.5
Issuance of Parent Company restricted common stock, net (Note 15).....	—	0.3	—	(0.3)	—	—
Comprehensive income (loss):						
Net income .....	—	—	31.9	—	—	31.9
Foreign currency translation adjustment .....	—	—	—	—	54.1	54.1
Unrealized loss on derivatives, net of tax .....	—	—	—	—	(0.7)	(0.7)
Total comprehensive income.....	—	—	—	—	—	85.3
Balance at December 31, 2004.....	—	552.3	31.9	(0.3)	53.4	637.3
Capital contributions (Note 14) .....	—	3.5	—	—	—	3.5
Issuance of Parent Company restricted common stock, net (Note 15).....	—	1.3	—	(1.3)	—	—
Reduction of Parent Company common stock purchase subject to guarantee agreement .....	—	0.3	—	—	—	0.3
Comprehensive income (loss):						
Net income .....	—	—	41.3	—	—	41.3
Minimum pension liability, net of taxes of \$7.6 .....	—	—	—	—	(11.9)	(11.9)
Foreign currency translation adjustment .....	—	—	—	—	(29.2)	(29.2)
Unrealized gain on derivatives, net of tax .....	—	—	—	—	0.4	0.4
Total comprehensive income.....	—	—	—	—	—	0.6
Balance at December 31, 2005.....	<u>\$ —</u>	<u>\$557.4</u>	<u>\$73.2</u>	<u>\$ (1.6)</u>	<u>\$ 12.7</u>	<u>\$641.7</u>

See accompanying notes to consolidated financial statements.

**VWR INTERNATIONAL, INC.**  
**Consolidated Statements of Cash Flows**  
(Dollars in millions)

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7– December 31, 2004	January 1– April 6, 2004	Year Ended December 31, 2003
Cash flows from operating activities:				
Net income	\$ 41.3	\$ 31.9	\$ 20.7	\$ 65.1
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	33.9	25.8	8.9	32.9
Gain on sale of assets	(0.5)	—	—	(1.4)
Cumulative effect of a change in accounting principle	0.5	—	—	—
Interest on push down debt, net of tax	—	—	2.5	9.1
Non-cash provision for restructuring charges	11.5	—	—	—
Amortization of debt issuance costs	5.3	3.7	—	—
Deferred income tax expense	4.8	3.0	0.9	14.0
Provision for doubtful accounts	3.2	2.5	0.6	4.0
Changes in working capital, net of effect of business acquisitions:				
Trade accounts receivable	(14.6)	4.9	(26.8)	2.3
Other receivables	(8.3)	(7.0)	8.7	1.5
Inventories	(29.0)	20.5	17.5	13.4
Other assets	(2.0)	(0.9)	1.9	7.8
Accounts payable	32.4	0.2	61.7	4.6
Other liabilities	(8.5)	2.6	0.9	1.8
Net cash provided by operating activities	<u>70.0</u>	<u>87.2</u>	<u>97.5</u>	<u>155.1</u>
Cash flows from investing activities:				
Payment to Merck KGaA and affiliates to acquire business, net of cash acquired of \$130.8	—	(1,538.3)	—	—
Transaction costs	(1.5)	(20.5)	—	—
Acquisitions of businesses	(44.5)	(2.7)	—	—
Capital expenditures	(18.4)	(13.1)	(3.3)	(16.6)
Proceeds from sales of property and equipment	2.2	1.2	0.4	7.7
Net cash used in investing activities	<u>(62.2)</u>	<u>(1,573.4)</u>	<u>(2.9)</u>	<u>(8.9)</u>
Cash flows from financing activities:				
Proceeds from debt	3.2	1,168.2	13.3	136.2
Repayment of debt	(13.9)	(111.1)	(6.8)	(265.5)
Decrease (increase) in notes receivable from Merck KGaA and affiliates	—	—	4.1	(9.1)
Net change in bank checks outstanding	15.0	25.0	(2.1)	(5.4)
Issuance of 100 shares of common stock, net of expenses	—	530.5	—	—
Proceeds from stock incentive plan	—	23.7	—	—
Cash paid for debt issuance costs	—	(38.1)	—	—
Other	—	—	—	(1.0)
Net cash provided by (used in) financing activities	<u>4.3</u>	<u>1,598.2</u>	<u>8.5</u>	<u>(144.8)</u>
Effect of exchange rate changes on cash	(2.1)	4.1	(0.6)	2.2
Net increase in cash and cash equivalents	10.0	116.1	102.5	3.6
Cash and cash equivalents beginning of period	116.1	—	28.3	24.7
Cash and cash equivalents end of period	<u>\$ 126.1</u>	<u>\$ 116.1</u>	<u>\$ 130.8</u>	<u>\$ 28.3</u>
Supplemental disclosures of cash flow information:				
Cash paid during the period for:				
Interest	\$ 70.4	\$ 33.9	\$ 1.3	\$ 11.3
Income taxes paid, net	\$ 12.6	\$ 29.1	\$ 4.2	\$ 33.9

See accompanying notes to consolidated financial statements.

**VWR INTERNATIONAL, INC.**  
**Notes to Consolidated Financial Statements**  
**December 31, 2005, 2004 and 2003**  
**(Dollars in millions, except share data)**

**(1) Background and Nature of Operations**

VWR International, Inc. and its predecessor, VWR International Corporation, (“VWR”, the “Company” or “we”), distribute scientific supplies, chemicals, and equipment, primarily in North America and Europe. The business is diversified across products and services, customer groups, and geography. VWR’s principal customers are pharmaceutical, biotechnology, chemical, technology, food processing, and consumer product companies; universities and research institutes; government agencies; environmental testing organizations; and primary and secondary schools.

VWR operates in North America (United States, Canada, Puerto Rico and Mexico) and in the following countries in Europe: Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, and the United Kingdom.

VWR’s North American business was formerly the VWR Scientific Products Corporation (“VWRSP”). In 1995, Merck KGaA, VWR’s ultimate parent company until April 7, 2004, headquartered in Darmstadt, Germany, agreed to acquire approximately 49.9% of the then-outstanding shares of VWRSP. In 1999, following a tender offer for the remaining shares; VWRSP became a wholly-owned subsidiary of Merck KGaA (collectively, the “VWRSP Acquisition”) (See Note 5(c)).

Effective January 1, 2001, Merck KGaA combined, for management purposes only, VWR’s North American business with Merck KGaA’s European business and the combined businesses operated under the name VWR International.

On December 6, 2002, VWR International Corporation was incorporated in Delaware. On December 31, 2002, Merck KGaA entered into a series of reorganization transactions whereby all of the legal entities, which comprised the North American and European businesses, were contributed to VWR International Corporation and became wholly-owned subsidiaries of VWR International Corporation. VWR International Corporation was 100% owned by subsidiaries of Merck KGaA.

As more fully discussed in Note 5(a), on April 7, 2004, Merck KGaA sold all of the outstanding shares of capital stock of VWR International Corporation to CDRV Acquisition Corporation (“CDRVA”), a wholly-owned subsidiary of CDRV Holdings, Inc., a wholly-owned subsidiary of CDRV Investors, Inc. (“CDRV”), for a purchase price of approximately \$1,683.4, consisting of approximately \$1,669.1 in cash and approximately \$14.3 of assumed debt (the “Acquisition”). In addition, direct acquisition costs of approximately \$77.5 were incurred. CDRVVA financed the Acquisition through a \$549.2 equity investment, approximately \$1,110.5 in various debt instruments, acquired cash of \$70.1 and accrued expenses of \$16.8.

In connection with the Acquisition, CDRVVA issued \$200.0 of 6<sup>7</sup>/<sub>8</sub>% Unsecured Senior Notes due 2012 and \$320.0 of 8% Unsecured Senior Subordinated Notes due 2014 and obtained financing under a new senior secured credit facility (the “Senior Secured Credit Facility”). Following the completion of the Acquisition, there were a series of internal reorganizations, pursuant to which, among other things, (i) VWR International Corporation merged with and into VWR International, Inc., with VWR International, Inc. surviving, and (ii) thereafter, CDRVVA merged with and into VWR International, Inc., with VWR International, Inc. surviving and assuming the obligations of CDRVVA.

The term “successor” refers to VWR International, Inc. following the Acquisition. The term “predecessor” refers to VWR International Corporation prior to the change in control on April 7, 2004. CDRVVA had no operations prior to the Acquisition.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

The financial statements, for all periods presented prior to the Acquisition, do not include allocations of Merck KGaA general corporate expenses or charges for financial reporting, tax, and treasury services, as such costs were not charged to VWR. Management does not believe that charges for such services would have been material. See Note 17 for a further discussion of transactions with Merck KGaA.

The financial statements, for all periods presented prior to the Acquisition, reflect the push down of the purchase price paid by Merck KGaA for VWR to the VWR financial statements that resulted in the recognition of push down debt due Merck KGaA or a contribution to stockholders' equity for cash consideration. For all periods prior to the Acquisition, interest expense was recorded on this push down debt based upon Merck KGaA's intercompany interest rates, which are not necessarily indicative of rates VWR would have obtained if it were not an ultimate subsidiary of Merck KGaA. Interest expense, including tax effects on push down debt, has been included in the statements of operations, and presented as a non-cash item in the accompanying statements of cash flows and a capital contribution in the statements of stockholders' equity and other comprehensive income (loss), as this interest was not required to be paid to Merck KGaA.

**(2) Summary of Significant Accounting Policies**

The accounting policies as described herein are applicable to both the predecessor and successor financial statements unless specifically noted therein.

***(a) Principles of Consolidation***

The accompanying consolidated financial statements include the accounts of VWR and its subsidiaries after elimination of all intercompany balances and transactions.

***(b) Cash and Cash Equivalents***

Cash and cash equivalents are comprised of highly liquid investments with insignificant interest rate risk and having original maturities of three months or less. The amount of restricted cash was \$1.2 and \$1.5 at December 31, 2005 and 2004, respectively.

***(c) Trade Accounts Receivables Reserve***

The carrying amount of accounts receivable reflects a reserve representing our best estimate of the amounts that will not be collected and for estimated sales returns and allowances. In addition to reviewing delinquent accounts receivable, we consider many factors in estimating our reserve, including historical data, experience, customer types, credit worthiness, and economic trends. From time to time, we may adjust our assumptions for anticipated changes in any of these or other factors expected to affect collectibility.

***(d) Inventories***

Inventories are valued at the lower of cost or market, cost being determined principally by the last-in, first-out ("LIFO") method for our U.S. subsidiaries and the average cost or the first-in, first-out ("FIFO") method for all other subsidiaries. The Company periodically reviews quantities of inventories on hand and compares these amounts to the expected use of each product or product line. The Company records a charge to cost of sales for the amount required to reduce the carrying value of inventory to net realizable value. Costs associated with the procurement and warehousing of inventories, such as inbound freight charges, purchasing and receiving costs, and internal transfer costs, are included in the cost of sales line item within the statement of operations.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

***(e) Property and Equipment***

Property and equipment are recorded at cost. Property and equipment held under capital leases are stated at the present value of minimum lease payments. Depreciation is computed using the straight-line method as follows: buildings and improvements, 10 to 40 years; equipment and software, 3 to 10 years. Property and equipment held under capital leases and leasehold improvements are amortized over the shorter of the remaining life of the lease or the useful lives of the improvements. Costs for repairs and maintenance that do not significantly increase the value or estimated lives of property and equipment are treated as expense as such expenses are incurred.

***(f) Goodwill and Intangible Assets***

Goodwill represents the excess of costs over fair value of assets of businesses acquired. In accordance with the provisions of Statement of Financial Accounting Standards ("SFAS") No. 142, *Goodwill and Other Intangible Assets* ("SFAS No. 142"), goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead are tested for impairment. SFAS No. 142 also requires that intangible assets with finite useful lives be amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with SFAS No. 144, *Accounting for Impairment or Disposal of Long-Lived Assets*.

SFAS No. 142 requires that goodwill be tested annually or between annual tests if events occur or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amounts. VWR has elected to perform its annual test for indications of goodwill impairment in the fourth quarter of each year. The test was performed and no impairment was identified.

Goodwill included in the financial statements primarily represents the excess of acquisition costs over the fair value of net assets acquired in connection with the Acquisition as discussed in Note 5(a).

***(g) Impairment of Long-Lived Assets***

VWR evaluates the recoverability of long-lived assets used in operations when events or circumstances indicate a possible inability to recover carrying amounts. Such evaluations are based on undiscounted cash flow and profitability projections. An impairment charge is recorded for the difference between the fair value and carrying value of the asset. No impairment losses were recorded in 2005, 2004 or 2003.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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**(Dollars in millions, except share data)**

**(h) Advertising**

VWR expenses advertising costs as incurred, except for certain direct-response advertising, which is capitalized and amortized over its expected period of future benefit, generally from 12 to 48 months. Capitalized direct-response advertising, which is included in other current assets and other assets, consists of catalog production and mailing costs that are expensed from the date catalogs are mailed. Capitalized direct-response advertising as of December 31, 2005 and 2004 were \$8.8 and \$9.8, respectively. The table below shows total advertising expense for each of the reporting periods.

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7– December 31, 2004	January 1– April 6, 2004	Year Ended December 31, 2003
Advertising expense . . . . .	\$20.7	\$16.4	\$5.4	\$23.2

**(i) Revenue Recognition**

VWR records revenue when persuasive evidence of an arrangement exists, the price is fixed or determinable, title and risk of loss have been transferred to the customer, and collectibility of the resulting receivable is reasonably assured. Risk of loss is transferred at the time of shipment or upon delivery to customers, depending upon the terms of the arrangement with the customer. Products are delivered without significant post-sale obligations to the customer. Provisions for discounts, and rebates to customers, sales returns, and other adjustments are provided for as a reduction of sales in the period the related sales are recorded. Service revenue is recognized when the services are performed.

**(j) Shipping and Handling**

VWR records shipping and handling charges billed to customers in net sales and records shipping and handling costs in cost of goods sold for all periods presented.

**(k) Income Taxes**

Income taxes are accounted for under SFAS No. 109, *Accounting for Income Taxes*, which requires the asset and liability method under which deferred income taxes are recognized for the expected net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting and income tax purposes. Deferred tax assets and liabilities are measured using the enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. VWR records a valuation allowance to reduce deferred tax assets to the amount that is more likely than not to be realized. See Note 12 for a discussion of the Company's filing of a consolidated federal tax return with CDRV.

**(l) Insurance**

Certain insurable risks such as commercial general liability; property damage and business interruption; and workers' compensation are insured by third parties. However, VWR self-insures certain components of these risk exposures at various deductible levels. Accruals for claims under VWR's self-insurance programs are recorded on a claims-incurred basis.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

***(m) Pensions and Other Postretirement Plans***

VWR has defined benefit plans covering certain of its employees. The benefits include pension, salary continuance, severance, life insurance, and health care. Benefits are accrued over the employee's service period.

***(n) Concentrations of Credit Risk***

Trade receivables reflect a diverse customer base and our wide geographic dispersion of businesses. As a result, no significant concentrations of credit risk exist.

***(o) Stock-Based Compensation***

The Company measures compensation expense for its stock-based employee compensation plan using the intrinsic value method of Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* ("APB No. 25"). The Company has adopted the disclosure-only provisions of SFAS No. 148, *Accounting for Stock-Based Compensation-Transition and Disclosure, an amendment of FASB Statement No. 123* ("SFAS No. 148"). Therefore, the Company has not recognized compensation expense for the CDRV options granted because such options had an exercise price equal to their fair market value on the date of grant. Had compensation expense for the CDRV stock options granted been determined based on the fair value at the grant date for awards under the plan, consistent with the methodology prescribed under SFAS No. 148, the Company's net income would have approximated the pro-forma amounts indicated below:

	<b>Year Ended December 31, 2005</b>	<b>April 7- December 31, 2004</b>
Net income as reported . . . . .	\$41.3	\$31.9
Add: stock-based compensation expense in reported net income, net of tax . . . . .	0.5	—
Deduct: stock-based compensation expense determined using fair value based method for all awards, net of tax . . . . .	(1.4)	(0.3)
Pro-forma net income . . . . .	<u>\$40.4</u>	<u>\$31.6</u>

The fair value of the CDRV's stock options was estimated using the Black-Scholes option-pricing model with the following weighted average assumptions:

	<b>Options Granted in Year Ended December 31, 2005</b>	<b>Options Granted in the period April 7 - December 31, 2004</b>
Risk free interest rate . . . . .	4.11%	3.79%
Expected life of options . . . . .	6.5 years	6.5 years
Volatility . . . . .	38%	20%
Expected dividend yield . . . . .	0.0%	0.0%

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

**(p) Foreign Currency Translation**

Assets and liabilities of VWR's foreign subsidiaries, where the functional currency is the local currency, are translated into U.S. dollars using period-end exchange rates, and income and expenses are translated using average exchange rates. Resulting translation adjustments are reported as a separate component of stockholders' equity. Foreign currency translation adjustments for exchange gains and losses on transactions are included in other (income) expense, net, and were as follows:

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7 - December 31, 2004	January 1 - April 6, 2004	Year Ended December 31, 2003
Exchange gains, net . . . . .	\$2.9	\$1.1	\$0.4	\$0.1

There have been no significant fluctuations in foreign currency exchange rates since December 31, 2005.

**(q) Financial Instruments and Derivatives**

The Company accounts for derivative financial instruments in accordance with SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended. All derivatives, whether designated for hedging relationships or not, are recorded on the balance sheet at fair value. If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and of the hedged item attributable to the hedged risk are recognized in the results of operations. If the derivative is designated as a cash flow hedge, the effective portions of changes in the fair value of the derivative are recorded in accumulated other comprehensive income and are recognized in the results of operations when the hedged item affects earnings. Ineffective portions of changes in the fair value cash flow hedges are recognized in the results of operations. For derivative instruments not designated as hedging instruments, changes in fair value are recognized in the results of operations in the current period.

VWR enters into foreign currency forward contracts primarily to hedge exposures to fluctuations in foreign currency rates that arise from purchasing of products that are denominated in foreign currencies. Gains and losses on the foreign currency forward contracts generally offset gains and losses on certain expected commitments. To the extent these foreign currency forward contracts are considered effective hedges, gains and losses on these positions are deferred and included in the basis of the transaction when it is completed. Cash flows from foreign currency forward contracts accounted for as hedges are classified in the statement of cash flows in the same category as the item being hedged or on a basis consistent with the nature of the instrument.



**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

The Company uses an interest rate cap agreement to manage its exposure to interest rate risk. This interest rate cap is designated as a cash flow hedge of the Company's variable rate debt. This agreement is for two years and matures July 2006. Amounts accumulated in other comprehensive income are reclassified into earnings as interest is accrued on the hedge transactions. The amounts accumulated in other comprehensive income will fluctuate based on changes in the fair value of the Company's derivatives at each reporting period.

**(r) Investments**

VWR accounts for its 24% investment in a business using the equity method of accounting.

**(s) Other Comprehensive Income (Loss)**

Components of other comprehensive income (loss) are cumulative foreign currency translation adjustments, cumulative minimum pension liability adjustments, and unrealized gain (loss) on derivatives. We report other comprehensive income (loss) in our consolidated statements of stockholders' equity and other comprehensive income (loss).

Accumulated other comprehensive income (loss) net of tax, consist of:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
Foreign currency translation adjustments . . . . .	\$ 24.9	\$54.1
Unrealized loss on derivatives . . . . .	(0.3)	(0.7)
Minimum pension liability adjustments . . . . .	(11.9)	—
	<u>\$ 12.7</u>	<u>\$53.4</u>

**(t) Reclassifications**

Certain amounts from prior periods have been reclassified to conform to the current presentation.

**(u) Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. While actual results could differ from those estimates, management believes that the estimates are reasonable.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

*(v) New Accounting Standards*

During December 2004, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 123 Revised, *Share-Based Payment* (“SFAS No. 123R”). This Statement requires companies to recognize in the income statement, the grant date value of stock options and other forms of equity-based compensation issued to employees. The provisions of this Statement become effective at the beginning of 2006. During August 2004, CDRV, our ultimate parent, introduced a share-based compensation arrangement as a component of its compensation plans for our employees. Effective January 1, 2006 we are no longer permitted to follow the intrinsic value accounting method of APB No. 25, and SFAS No. 123R will apply to all of CDRV’s outstanding unvested options as of January 1, 2006 and all prospective awards using the modified prospective transition method without restatement of prior periods. The impact this Statement will have on the Company’s results of operations will be substantially consistent with the pro-forma amounts shown in Note 2(o).

During November 2004, the FASB issued SFAS No. 151, *Inventory Costs*. This Statement clarifies the accounting for abnormal amounts of idle facility expenses, freight handling costs, and spoilage. This Statement requires such excess costs be charged as current-period expenses. This Statement also specifies that allocated overhead costs to inventory must be based on normal capacity measures. This Statement becomes effective for inventory costs incurred beginning January 1, 2006. The adoption of this standard is not expected to materially impact the Company.

**(3) Change in Accounting Principle**

SFAS No. 143, *Accounting for Asset Retirement Obligations* (“SFAS No. 143”) addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. SFAS No. 143 requires recognition of a liability at fair value and an increase to the carrying value of the related asset for any retirement obligation. This amount is depreciated over the life of the asset. The liability is adjusted to reflect the passage of time and changes in the estimated future cash flows. SFAS No. 143 was effective for the Company as of January 1, 2003.

In March 2005, the FASB issued Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations* (“FIN 47”). FIN 47 clarifies that the term conditional asset retirement obligation, as used in SFAS No. 143, refers to a legal obligation to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the Company. FIN 47 requires that a liability for the fair value of a conditional asset retirement obligation be recognized if the fair value of the liability can be reasonably estimated.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

***(a) Effect of Adopting FIN 47***

We adopted FIN 47 effective December 31, 2005. Our conditional asset retirement obligations primarily relate to restoration costs for leased facilities including the removal of certain leasehold improvements. As a result of the adoption of FIN 47, we recorded the following amounts in our financial statements as of and for the year ended December 31, 2005:

Consolidated Statement of Operations:	
Charge for cumulative effect of a change in accounting principle, net of taxes of \$0.3 . . .	\$0.5
Consolidated Balance Sheet:	
Property and equipment, net of accumulated depreciation of \$0.5 . . . . .	1.5
Deferred income tax asset . . . . .	0.3
Long-term liabilities for asset retirement obligations . . . . .	2.3

The cumulative effect of the adoption of FIN 47 of \$0.5 reflects charges since the Acquisition. Asset retirement obligations have been adjusted to reflect the cumulative accretion of all related liabilities to December 31, 2005.

On a pro-forma basis, the liabilities for asset retirement obligations if FIN 47 had been adopted on January 1, 2003 would have been as follows: January 1, 2003 - \$1.7, December 31, 2003 - \$1.9 and December 31, 2004 - \$2.2. These pro-forma amounts are estimated based upon the information, assumptions and interest rates used to measure the liabilities for asset retirement obligations recognized upon adoption of FIN 47 as of December 31, 2005. Had we adopted FIN 47 at the beginning of 2003, the pro-forma consolidated statements of operations would not have been materially different from the amounts reported.

***(b) Prospective Accounting Methodology Under FIN 47***

The liabilities for asset retirement obligations will be adjusted on an ongoing basis due to the passage of time, new laws and regulations and revisions to either the timing or amount of the original estimates. These liabilities will be accreted to their full estimated settlement amounts through the estimated ultimate settlement dates of the underlying obligations. This accretion charge will be reflected as a component of selling, general and administrative expense in our consolidated statement of operations. Net asset retirement costs will be depreciated over the remaining lease terms or lives of the related assets. This charge will be recorded as depreciation expense in our consolidated statement of operations.

**(4) Restructuring**

***(a) Restructuring as a Result of the Acquisition***

Subsequent to the Acquisition, we initiated restructuring activities designed to reduce operating costs and improve the operating and administrative capabilities of the Company. The initial focus was on the Company's European operations and organizational structure and, to a lesser extent, the operations in North America. In connection with this initial focus, we recorded restructuring accruals of \$29.7 in 2004. These charges primarily related to reductions in headcount in Europe due to the reorganization of the Company's European sales and marketing functions.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

In early 2005, we implemented various restructuring plans that were formulated in 2004 and were in the planning and evaluation stages. Accordingly, we recorded additional restructuring accruals of approximately \$24.5 in the first half of 2005. These charges primarily reflect severance and other exit costs including estimates for environmental remediation associated with cessation of manufacturing operations at a plant in France and severance costs associated with the consolidation of certain sales and marketing personnel in our German and UK operations.

These charges have been recorded as adjustments to acquisition costs (increases to goodwill) pursuant to the provisions of Emerging Issues Task Force Issue No. 95-3, *Recognition of Liabilities in Connection with a Purchase Business Combination* (“EITF 95-3”).

The charge for environmental remediation in France was initially estimated at \$6.4 based on a preliminary study conducted by an environmental engineering firm. We have updated these estimates in coordination with the environmental engineering firm and have determined that our estimate for remediation costs should be \$3.9. Accordingly, we have reduced the reserve and goodwill by \$2.5 at December 31, 2005. In addition, we have also reduced our severance accruals, primarily in France and the UK, by \$1.7 with a corresponding reduction to goodwill.

The following table sets forth the activity associated with the Company’s liabilities for restructuring as a result of the Acquisition.

	<b>Severance and termination benefits</b>	<b>Facilities related</b>	<b>Other</b>	<b>Total</b>
Balance as of April 7, 2004 . . . . .	\$ —	\$ —	\$ —	\$ —
Accruals charged to goodwill . . . . .	28.2	0.6	0.9	29.7
Cash payments/other . . . . .	(7.9)	(0.1)	(0.6)	(8.6)
Currency translation changes . . . . .	0.7	—	—	0.7
Balance as of December 31, 2004 . . . . .	<u>21.0</u>	<u>0.5</u>	<u>0.3</u>	<u>21.8</u>
Accruals charged to goodwill . . . . .	13.4	10.9	0.2	24.5
Cash payments/other . . . . .	(24.7)	(0.6)	(0.5)	(25.8)
Revisions to estimates . . . . .	—	(4.2)	—	(4.2)
Currency translation changes . . . . .	(2.1)	(1.0)	—	(3.1)
Balance as of December 31, 2005 . . . . .	<u>\$ 7.6</u>	<u>\$ 5.6</u>	<u>\$ —</u>	<u>\$ 13.2</u>

**(b) Other restructuring activities**

In addition, we initiated several cost reduction programs in response to relatively static market conditions and implemented reductions in force and other cost containment measures during 2005. In connection with these actions, we recorded accruals related to severance and facility exit costs totaling \$20.6 and incurred approximately \$2.1 for duplicate expenditures incurred in our UK operations related to the transition and consolidation of certain administrative functions. These duplicate expenditures are included in selling, general and administrative expenses in the accompanying statement of operations.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

The following table sets forth the activity associated with the Company's liabilities for these cost reduction programs.

	<u>Severance and termination benefits</u>	<u>Facilities related</u>	<u>Total</u>
Balance as of January 1, 2005 . . . . .	\$ —	\$ —	\$ —
Accruals charged to earnings by segment			
North American Lab . . . . .	5.7	0.1	5.8
European Lab . . . . .	11.2	2.6	13.8
Science Education . . . . .	1.0	—	1.0
Cash payments/other . . . . .	<u>(8.1)</u>	<u>(2.4)</u>	<u>(10.5)</u>
Balance as of December 31, 2005 . . . . .	<u>\$ 9.8</u>	<u>\$ 0.3</u>	<u>\$ 10.1</u>

At December 31, 2005, \$16.6 of our aggregate restructuring liabilities are included in accrued expenses and \$6.7 are included in other long-term liabilities. At December 31, 2004, our aggregate restructuring liabilities of \$21.8 were included in accrued expenses.

**(5) Business Combinations and Acquisitions**

*(a) Acquisition of VWR International Corporation by CDRVA*

On February 15, 2004, Merck KGaA and CDRVA entered into a Stock Purchase Agreement, which was consummated on April 7, 2004. The Acquisition was accounted for under the purchase method of accounting in accordance with SFAS No. 141, *Business Combinations*. Under purchase accounting, tangible and identifiable intangible assets acquired and liabilities assumed have been recorded at their respective fair values based on third party valuations. The purchase accounting adjustments made in the accompanying financial statements as of and for the year ended December 31, 2004 were preliminary and finalized during 2005.

The excess investment made by CDRVA over the estimates of the fair market value of the identifiable assets and liabilities of the Company as of April 7, 2004 was approximately \$859.6 and is summarized below.

Purchase price . . . . .	\$1,669.1
Estimated transaction costs . . . . .	20.5
Net tangible assets acquired . . . . .	(268.0)
Intangible assets acquired . . . . .	<u>(562.0)</u>
Goodwill . . . . .	<u>\$ 859.6</u>

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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**(Dollars in millions, except share data)**

The following unaudited pro-forma financial information presents a summary of consolidated results of operations of the Company for the periods presented as if the Acquisition had occurred as of January 1, 2003.

	Year Ended December 31,	
	2004	2003
Net sales .....	\$3,005.4	\$2,794.2
Income before income taxes .....	76.9	60.2
Net income .....	44.0	34.4

These unaudited pro-forma results have been prepared for comparative purposes only and primarily include adjustments for a consulting advisory fee, interest expense, depreciation, amortization and income taxes. These results do not purport to be indicative of the results of operations which actually would have resulted had the Acquisition occurred at the beginning of 2003, or of the future results of operations of the successor Company.

***(b) Successor's Acquisitions of AGB Scientific Ltd., Advanced Instruments Sales & Services, Inc., Technical Service Lab B.V., and Science Education Business***

On April 1, 2005, the Company acquired AGB Scientific Ltd. ("AGB") for initial cash consideration of approximately \$23.8. AGB distributes scientific supplies and is headquartered in Dublin, Ireland. The results of AGB have been included in the European Lab segment from the date of acquisition.

On April 1, 2005, the Company acquired Advanced Instruments Sales & Services, Inc. ("AI") for cash consideration of approximately \$16.8 and CDRV stock of approximately \$0.5. AI performs services and distributes scientific supplies to the Puerto Rican market and is headquartered in San Juan, Puerto Rico. The results of AI have been included in the North American Lab segment from the date of acquisition.

On July 1, 2005, the Company acquired Technical Service Lab B.V. ("TSL") for cash consideration of approximately \$3.1. TSL performs technical services on laboratory equipment in the Netherlands, Germany, Belgium and France. The results of TSL have been included in the European Lab segment from the date of acquisition.

The excess investment made by the Company over the estimates of the fair market value of the identifiable assets and liabilities for the three acquisitions discussed above and one other minor acquisition was \$23.3 and is summarized below.

Purchase price, including \$0.5 of CDRV stock .....	\$ 45.0
Transaction costs .....	1.5
Net tangible assets acquired .....	(9.3)
Intangible assets acquired .....	<u>(13.9)</u>
Goodwill .....	<u>\$ 23.3</u>

Had these acquisitions occurred at the beginning of 2004, the pro-forma consolidated statements of operations would not have been materially different from the amounts reported.

On June 1, 2004, our Science Education segment acquired certain assets of a business that focuses on providing math kits and supplies primarily to the publisher textbook market for approximately \$2.7.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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Cash consideration for these acquisitions was funded from cash and cash equivalents on hand.

***(c) Predecessor's Acquisition of VWRSP in 1995 and 1999***

VWR's North American business was formerly VWRSP. In 1995, Merck KGaA, agreed to acquire approximately 49.9% of the then outstanding shares of VWRSP. In July 1999, affiliates of Merck KGaA acquired through a public tender offer the remaining 50.1% of the issued and outstanding common shares of VWRSP for \$584.0 to increase its beneficial ownership to 100%. The total cumulative purchase price paid by Merck KGaA for the 100% ownership was \$792.0.

The 1999 acquisition has been accounted for under the purchase method in the financial statements following the push down basis of accounting through April 7, 2004. After recording the purchase price in the VWR statements, VWR had recorded \$778.8 of goodwill, \$17.5 of intangible assets, and \$773.3 of push down debt in addition to recording other assets and liabilities at their fair values.

Interest expense was recorded on pushdown debt based upon Merck KGaA's intercompany interest rates, which were not necessarily indicative of rates VWR would have obtained if it were not an ultimate subsidiary of Merck KGaA. Interest expense, including tax effects, on pushdown debt, has been included in the statements of operations and presented as a non-cash item in the accompanying statements of cash flows and a capital contribution in the statement of stockholders' equity, as this interest was not required to be paid to Merck KGaA.

VWR INTERNATIONAL, INC.

Notes to Consolidated Financial Statements (Continued)

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(d) Goodwill and Other Intangible Assets

The following table provides a summary of goodwill established as of the Acquisition and a roll forward of goodwill to December 31, 2005 as reflected in the accompanying consolidated balance sheets.

	<u>North American Lab</u>	<u>European Lab</u>	<u>Science Education</u>	<u>Total</u>
Balance as of April 7, 2004 from Acquisition .....	\$627.0	\$164.3	\$68.3	\$859.6
Changes as a result of purchase accounting adjustments for the Acquisition .....	4.5	8.9	0.9	14.3
Currency translation changes .....	13.5	19.6	—	33.1
Balance as of December 31, 2004 .....	<u>645.0</u>	<u>192.8</u>	<u>69.2</u>	<u>907.0</u>
Changes as a result of purchase accounting adjustments for the Acquisition:				
Restructuring charges, net of tax .....	1.1	19.2	0.2	20.5
Curtailment of benefit plans, net of tax(1) .....	(12.1)	—	—	(12.1)
Other adjustments, net(2) .....	0.8	(4.9)	(1.6)	(5.7)
2005 acquisitions(3) .....	7.3	16.0	—	23.3
Currency translation changes .....	5.2	(28.1)	(0.1)	(23.0)
Balance as of December 31, 2005 .....	<u>\$647.3</u>	<u>\$195.0</u>	<u>\$67.7</u>	<u>\$910.0</u>

- (1) During the first quarter of 2005, the Company finalized its plans with regard to the curtailment of certain U.S. benefit plans. In accordance with EITF 95-3, the curtailment gains of \$12.1, net of tax, were recorded as reductions to goodwill. See Note 13 for further information.
- (2) Other adjustments, net include the favorable resolution of certain pre-Acquisition tax contingencies of \$3.6 and a charge of \$4.5 that represents an adjustment to deferred taxes originally established in North American Lab; reductions to restructuring liabilities for environmental remediation and severances (See Note 4(a)) of \$4.2 as well as a reduction to retirement benefit liabilities of \$0.6 in European Lab; and other minor adjustments to purchase price allocation.
- (3) The Company has completed its purchase price allocations for the AI and AGB acquisitions that were acquired on April 1, 2005 and has preliminarily determined its purchase price allocation for its acquisition of TSL that was acquired on July 1, 2005. Ultimate consideration related to the AGB acquisition is still under negotiation and has not been finalized. Accordingly, further adjustment to goodwill may be required once these negotiations are concluded.



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Other intangible assets, net for each of the reporting periods is shown in the table below:

	<u>Weighted-Average Amortization Period (Years)</u>	<u>December 31,</u>	
		<u>2005</u>	<u>2004</u>
Amortizable intangible assets:			
Customer relationships in North America (net of accumulated amortization of \$13.2 and \$5.5, respectively) . . . . .	32.8	\$232.7	\$238.2
Customer relationships in Europe (net of accumulated amortization of \$6.3 and \$3.0, respectively) . . . . .	20.5	69.5	75.4
Chemical supply agreements (net of accumulated amortization of \$5.2 and \$2.5, respectively) . . . . .	10.0	24.2	31.0
Other (net of accumulated amortization of \$0.4 and \$0.2, respectively) . . . . .	2.2	<u>0.8</u>	<u>2.4</u>
Total amortizable intangible assets (net of accumulated amortization of \$25.1 and \$11.2, respectively) . . . . .		327.2	347.0
Unamortized intangible assets:			
Trademarks and tradenames . . . . .		<u>225.5</u>	<u>223.8</u>
Total intangible assets, net . . . . .		<u>\$552.7</u>	<u>\$570.8</u>

Amortization expense for each of the reporting periods is shown in the table below:

	<u>Successor</u>		<u>Predecessor</u>	
	<u>Year Ended December 31, 2005</u>	<u>April 7 – December 31, 2004</u>	<u>January 1 – April 6, 2004</u>	<u>Year Ended December 31, 2003</u>
Amortization expense . . . . .	\$14.8	\$10.6	\$0.4	\$1.0

The estimated amortization expense for each of the five succeeding years and thereafter is as follows:

Years ended December 31:	
2006 . . . . .	\$ 15.0
2007 . . . . .	14.3
2008 . . . . .	14.3
2009 . . . . .	14.3
2010 . . . . .	14.3
Thereafter . . . . .	<u>255.0</u>
	<u>\$327.2</u>

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

**(6) Investments**

VWR has a 24% equity investment in an independent distribution company. The carrying amount of VWR's 24% investment (accounted for under the equity method) was \$7.4 and \$8.3 as of December 31, 2005 and December 31, 2004, respectively. Equity income, included in other (income) expense, net for each of the reporting periods is shown in the table below:

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7– December 31, 2004	January 1– April 6, 2004	Year Ended December 31, 2003
Equity income.....	\$0.5	\$0.4	\$0.1	\$0.6

The Company believes that its equity investment does not qualify as a variable interest entity, as defined in December 2003 by the FASB with its issuance of revised Interpretation No. 46, *Consolidation of Variable Interest Entities*.

**(7) Fair Value of Financial Instruments**

VWR's financial instruments consist primarily of cash and cash equivalents held at financial institutions, accounts receivables, accounts payable, short- and long-term debt, foreign currency forward contracts and an interest rate cap.

The carrying amounts for cash and cash equivalents, accounts receivables, accounts payable and short-term debt approximate fair value due to the short-term nature of these instruments.

The table below shows the carrying amounts and estimated fair values of our fixed rate long-term note debt instruments. The fair values of these instruments were estimated based on quotes from a bond trader making a market in these debt instruments.

	December 31, 2005		December 31, 2004	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Unsecured Senior Notes—6 <sup>7</sup> / <sub>8</sub> % .....	\$200.0	\$198.5	\$200.0	\$209.0
Unsecured Senior Subordinated Notes—8% .....	320.0	318.4	320.0	328.0
	\$520.0	\$516.9	\$520.0	\$537.0

The tables below show our outstanding foreign currency forward contracts, fair value of the outstanding contracts and pre-tax loss from settled contracts included in cost of goods sold for each of the reporting periods. The fair value of the foreign currency forward contracts was estimated based on period-end spot rates.

	December 31,	
	2005	2004
Outstanding contracts (notional value).....	\$47.0	\$42.1
Fair value of contracts .....	(0.7)	(1.4)

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7– December 31, 2004	January 1– April 6, 2004	Year Ended December 31, 2003
Pretax loss.....	\$ (1.5)	\$ (0.4)	\$ (0.1)	\$ (0.7)

The fair value of the Company's interest rate cap is not material.

VWR's financial instruments are spread across a number of financial institutions whose credit ratings we monitor and believe do not currently carry any risk of non-performance. None of the off-balance-sheet financial instruments would result in a significant loss to VWR and its subsidiaries if the other party failed to perform according to the terms of its agreement, as any such loss would generally be limited to the extent of unrealized gain on any contract.

**(8) Inventories**

Inventories consist of purchased goods for sale and are valued at the lower of cost or market. The table below shows the percentage determined using the LIFO method and amount that LIFO cost is greater or (less) than current cost for each period.

	December 31,	
	2005	2004
Percent using LIFO method.....	61%	62%
Amount (less than) greater than current cost.....	\$ (1.4)	\$ 0.1

The cost of the remaining inventories is determined using the average cost or FIFO methods.

**(9) Property and Equipment**

Property and equipment, net, for each of the reporting periods is shown in the table below:

	December 31,	
	2005	2004
Land.....	\$ 13.0	\$ 12.6
Buildings and improvements.....	78.3	68.5
Equipment and computer software.....	94.4	83.6
Capital additions in process.....	6.0	4.9
	191.7	169.6
Less accumulated depreciation.....	(34.9)	(15.2)
Net property and equipment.....	\$ 156.8	\$ 154.4

Depreciation expense for each of the reporting periods is shown in the table below:

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7 – December 31, 2004	January 1 – April 6, 2004	Year Ended December 31, 2003
Depreciation expense.....	\$ 19.1	\$ 15.2	\$ 8.5	\$ 31.9

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

**(10) Accrued Expenses**

The components of accrued expenses for each of the reporting periods is shown in the table below:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
Other accrued expenses . . . . .	\$ 46.2	\$ 41.8
Employee-related accruals . . . . .	33.3	48.0
Restructuring-related accruals . . . . .	16.6	21.8
Income taxes payable . . . . .	16.0	11.5
Accrued interest . . . . .	14.9	13.5
Current portion of pension liabilities . . . . .	10.1	—
Deferred income taxes . . . . .	6.3	13.8
	<u>\$143.4</u>	<u>\$150.4</u>

**(11) Debt**

The following is a summary of our debt obligations:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
Senior Secured Credit Facility . . . . .	\$ 537.1	\$ 559.5
6½% Unsecured Senior Notes due 2012 . . . . .	200.0	200.0
8% Unsecured Senior Subordinated Notes due 2014 . . . . .	320.0	320.0
Loan from CDRV Holdings, Inc. . . . .	0.6	0.7
Bank loans . . . . .	0.3	11.9
Capital leases . . . . .	5.8	7.1
Total debt . . . . .	<u>1,063.8</u>	<u>1,099.2</u>
Less short-term portion . . . . .	<u>(45.5)</u>	<u>(12.9)</u>
Total long term-portion . . . . .	<u>\$1,018.3</u>	<u>\$1,086.3</u>

The following table summarizes the maturities of our debt obligations as of December 31, 2005:

	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>Thereafter</u>	<u>Total</u>
Senior Secured Credit Facility . . . . .	\$44.4	\$5.0	\$5.0	\$5.0	\$241.8	\$235.9	\$ 537.1
6½% Unsecured Senior Notes due 2012 . . . . .	—	—	—	—	—	200.0	200.0
8% Unsecured Senior Subordinated Notes due 2014 . . . . .	—	—	—	—	—	320.0	320.0
Loan from CDRV Holdings, Inc. . . . .	—	—	—	—	—	0.6	0.6
Bank loans . . . . .	0.3	—	—	—	—	—	0.3
Capital leases . . . . .	0.8	0.8	0.6	0.7	0.6	2.3	5.8
Total . . . . .	<u>\$45.5</u>	<u>\$5.8</u>	<u>\$5.6</u>	<u>\$5.7</u>	<u>\$242.4</u>	<u>\$758.8</u>	<u>\$1,063.8</u>

**(a) Senior Secured Credit Facility**

The Senior Secured Credit Facility provides for aggregate maximum borrowings of approximately \$687.1 under (1) a term loan facility providing for a loan denominated in Euros in an aggregate principal amount currently outstanding at €132.7 million (or approximately \$157.2 and \$179.6 on a U.S. dollar equivalent basis as of December 31, 2005 and December 31, 2004, respectively), (2) a term loan facility providing for a term loan

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

denominated in U.S. dollars in an aggregate principal amount currently outstanding at \$379.9, and (3) a multi-currency revolving credit facility, providing for up to \$150.0 in multi-currency revolving loans (including standby and commercial letters of credit) outstanding at any time. Undrawn amounts under the multi-currency revolving credit facility are available on a revolving credit basis for general corporate purposes. As of December 31, 2005, we had \$11.6 of undrawn letters of credit and our remaining borrowing availability under the \$150.0 multi-currency revolving credit facility was \$138.4.

The term loan facilities will mature in 2011 and the multi-currency revolving credit facility will mature in 2009. The principal amount of the term loans are amortized in annual installments for the first six years and quarterly installments during the seventh year, subject to adjustment if the Company makes optional or mandatory prepayments on the term loans.

Subject to certain exceptions, the Senior Secured Credit Facility is subject to mandatory prepayment and reduction in an amount equal to:

- The net proceeds of (1) any permitted receivables securitization program, (2) certain debt offerings, (3) certain asset sales and (4) certain insurance recovery and condemnation events; and
- 50% of excess cash flow (as defined) for any fiscal year unless certain leverage ratio targets are met. A payment of \$44.4 is due in March 2006 based on excess cash flow (as defined) generated in 2005. This amount has been included in short-term bank debt in our consolidated balance sheet at December 31, 2005.

***Security; Guarantees***

The obligations under the Senior Secured Credit Facility are guaranteed by our parent, CDRV Holdings, Inc., and each significant direct and indirect domestic subsidiary of VWR, as that term is defined in the credit agreement. As of December 31, 2005, none of the domestic subsidiaries of VWR met the definition of significant under the credit agreement. In addition, the Senior Secured Credit Facility and the guarantees thereunder are secured by security interests in and pledges of or liens on substantially all of the tangible and intangible assets of VWR and its subsidiaries.

The Senior Secured Credit Facility and the guarantees thereunder are also secured by a pledge of 65% of the capital stock of the foreign subsidiary holding companies of CDRV Holdings, Inc. and VWR, which in turn hold the capital stock of certain of our foreign subsidiaries.

***Interest***

At our election, the interest rates applicable to the U.S. dollar-denominated term loan can be based on a fluctuating rate of interest measured by reference to either (1) an adjusted London inter-bank offered rate, or LIBOR, plus a borrowing margin or (2) an alternate base rate, or ABR, plus a borrowing margin. The interest rate applicable to the Euro-denominated term loan is based on a fluctuating rate of interest measured by reference to an adjusted EURIBOR plus a borrowing margin. As of December 31, 2005, the interest rates on the U.S. dollar-denominated and Euro-denominated term loans were 6.69% and 4.94%, respectively.

Effective July 21, 2004, VWR entered into an interest rate cap to hedge a portion of the variability of cash flows related to potential changes in interest rates on €35.0 million of our Euro-denominated term loan. The instrument has a 5.0% 3-month EURIBOR cap that terminates on July 21, 2006. The 3-month EURIBOR rate was approximately 2.5% as of December 31, 2005.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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**(Dollars in millions, except share data)**

***Covenants***

Our Senior Secured Credit Facility contains a number of covenants that, among other things, limit or restrict our ability to dispose of assets, incur additional indebtedness, incur guarantee obligations, prepay other indebtedness, make acquisitions, modify terms of the indentures, engage in mergers or consolidations, change the business conducted by us taken as a whole, make capital expenditures, or engage in certain transactions with affiliates. In addition, the Senior Secured Credit facility requires us to comply with specified financial ratios and tests, including a minimum interest expense coverage ratio, a maximum leverage ratio and a maximum capital expenditures test. As of December 31, 2005, the Company was in compliance with all covenants.

***(b) The Senior and Senior Subordinated Notes***

The 6<sup>7</sup>/<sub>8</sub> % Unsecured Senior Notes mature on April 15, 2012. The 8% Unsecured Senior Subordinated Notes mature on April 15, 2014. Both the senior and senior subordinated notes require semiannual cash interest payments on April 15 and October 15 to holders of record at the close of business as of the preceding April 1 and October 1. The senior subordinated notes are subordinated in right of payment to all secured debt of the Company and the senior notes.

Under the Senior Indenture and the Senior Subordinated Indenture, additional securities may be issued in one or more series from time to time, subject to certain covenant limitations.

***(c) Bank Loans***

Bank loans consist of amounts owed by certain European subsidiaries that are operating with and without formal agreements with foreign banks to fund short-term needs. The bank loans had an average interest rate of 5.4% and 2.8% as of December 31, 2005 and December 31, 2004, respectively. This debt was assumed in connection with the Acquisition. VWR had no financial covenants related to bank loans as of December 31, 2005.

***(d) Interest on Push Down Debt***

The push down debt reflected the debt incurred by Merck KGaA as a result of its acquisition of VWRSP. The push down debt was classified as long-term because Merck KGaA had represented it would not require payment on the debt before 12 months. The average interest rate on the push down debt was 2.0% for the period January 1, 2004 to April 6, 2004 and for the year ended December 31, 2003. This interest rate reflects the rate charged by Merck KGaA related to intercompany borrowing. This debt was extinguished in connection with the Acquisition.

***(e) Interest on Loans from Merck KGaA and Affiliates***

Prior to the Acquisition, VWR had various loans with Merck KGaA and its affiliates. Interest expense and average interest rate on these loans was \$1.4 and 2.6% for the period January 1, 2004 to April 6, 2004 and \$8.3 and 2.8% for the year ended December 31, 2003. This debt was extinguished in connection with the Acquisition.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

**(12) Income Taxes**

Taxes on income before cumulative effect of a change in accounting principle are based on income before income taxes as follows:

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7 – December 31, 2004	January 1 – April 6, 2004	Year Ended December 31 2003
United States .....	\$32.2	\$26.7	\$20.0	\$ 65.4
Foreign .....	40.6	28.7	15.8	45.9
Total .....	<u>\$72.8</u>	<u>\$55.4</u>	<u>\$35.8</u>	<u>\$111.3</u>

The provision for income taxes is as follows:

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7 – December 31, 2004	January 1 – April 6, 2004	Year Ended December 31, 2003
Current:				
Federal .....	\$ 4.5	\$ 4.6	\$10.1	\$18.3
State .....	0.5	1.6	0.5	2.5
Foreign .....	<u>21.2</u>	<u>14.3</u>	<u>5.2</u>	<u>17.5</u>
	<u>26.2</u>	<u>20.5</u>	<u>15.8</u>	<u>38.3</u>
Deferred:				
Federal .....	10.5	4.5	0.3	8.1
State .....	2.6	0.2	—	2.9
Foreign .....	<u>(8.3)</u>	<u>(1.7)</u>	<u>0.6</u>	<u>3.0</u>
	<u>4.8</u>	<u>3.0</u>	<u>0.9</u>	<u>14.0</u>
Tax benefit on push down debt interest .....	—	—	<u>(1.6)</u>	<u>(6.1)</u>
Total tax provision .....	<u>\$31.0</u>	<u>\$23.5</u>	<u>\$15.1</u>	<u>\$46.2</u>

The tax benefit on push down debt interest is a non-cash benefit, which is recorded in the statements of stockholders' equity.

The reconciliation of tax computed at the U.S. federal statutory tax rate of 35% on income before income taxes and cumulative effect of a change in accounting principle to the actual income tax provision is as follows:

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7 – December 31, 2004	January 1 – April 6, 2004	Year Ended December 31, 2003
Statutory tax expense .....	\$25.5	\$19.4	\$12.6	\$39.0
State income taxes net of federal tax benefit .....	2.0	1.1	0.1	2.7
Foreign rate differential .....	(0.8)	(1.9)	—	(1.5)
Nondeductible expenses .....	1.0	2.2	0.4	1.6
Change in valuation allowance .....	2.7	2.8	2.2	3.1
Other, net .....	<u>0.6</u>	<u>(0.1)</u>	<u>(0.2)</u>	<u>1.3</u>
Total tax provision .....	<u>\$31.0</u>	<u>\$23.5</u>	<u>\$15.1</u>	<u>\$46.2</u>

**VWR INTERNATIONAL, INC.**  
**Notes to Consolidated Financial Statements (Continued)**  
**December 31, 2005, 2004 and 2003**  
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Deferred tax liabilities and assets are comprised of the following:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
Deferred tax liabilities:		
Depreciation . . . . .	\$ 14.1	\$ 13.2
Goodwill amortization . . . . .	20.8	6.0
Intangibles . . . . .	207.3	217.5
Inventory valuation . . . . .	18.6	13.6
Tax-exempt reserves . . . . .	—	2.9
Total deferred tax liabilities . . . . .	<u>260.8</u>	<u>253.2</u>
Deferred tax assets:		
Pensions . . . . .	25.0	26.6
Other compensation benefits . . . . .	5.1	5.0
Net operating loss carryforwards . . . . .	22.2	16.0
Foreign tax credit carryforwards . . . . .	3.3	3.5
Inventory overhead capitalization . . . . .	3.0	1.5
Accrued expenses . . . . .	5.5	7.9
Receivables . . . . .	1.9	1.9
Other, net . . . . .	<u>0.5</u>	<u>0.8</u>
	66.5	63.2
Valuation allowances . . . . .	<u>(21.8)</u>	<u>(21.6)</u>
Total deferred tax assets, net of valuation allowances . . . . .	<u>44.7</u>	<u>41.6</u>
Net deferred tax liabilities . . . . .	<u>\$216.1</u>	<u>\$211.6</u>

Deferred income taxes have been classified in the consolidated balance sheets as follows:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
Deferred tax asset—current (included in other current assets) . . . . .	\$ (18.1)	\$ (8.9)
Deferred tax asset—noncurrent . . . . .	(5.6)	(34.4)
Deferred tax liability—current (included in accrued expenses) . . . . .	6.3	13.8
Deferred tax liability—noncurrent . . . . .	<u>233.5</u>	<u>241.1</u>
Net deferred tax liability . . . . .	<u>\$216.1</u>	<u>\$211.6</u>

VWR evaluates the realizability of deferred tax assets taking into consideration such factors as the future reversals of existing taxable temporary differences, projected future operating results, the available carryforward period, and other circumstances. Valuation allowances have been recorded for deferred tax assets related to foreign net operating loss carryforwards, foreign tax credit carryforwards and other deferred tax assets that are not expected to be realized. As of December 31, 2005, the Company had valuation allowances of \$13.9 related to pre-Acquisition foreign operating losses and tax credit carryforwards. Should such losses ultimately be recovered, the resultant reduction in the valuation allowance will be recorded as a reduction to goodwill. With respect to the remaining deferred tax assets, management believes it is more likely than not that VWR will realize the benefits of these deductible differences, net of the existing valuation allowances.



**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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Neither income taxes nor foreign withholding taxes have been provided on approximately \$82.7 of cumulative undistributed earnings of foreign subsidiaries at December 31, 2005. These earnings are considered permanently invested in the business and, under the tax laws, are not subject to such taxes until distributed.

As of December 31, 2005, VWR has U.S. state net operating loss carryforwards of approximately \$18.0 that expire at various times through 2025. In addition, VWR has foreign net operating loss carryforwards of approximately \$64.0, \$7.0 that begin to expire in 2013 and another \$57.0 that have indefinite expirations. As of December 31, 2005, foreign tax credit carryforwards of \$3.3 will expire at various times through 2015.

On October 22, 2004, the American Jobs Creation Act (the "AJCA") was signed into law. The AJCA contains certain tax provisions that may impact us over the next several years as those provisions become effective. We reviewed these provisions and their application to some of our businesses to evaluate the effect these changes may have on income taxes included in our consolidated financial statements. Specifically, the AJCA provides for exclusion for U.S. federal income tax purposes of 85% of certain foreign earnings that are repatriated as dividends, as defined in the AJCA. As a result of our review, we elected not to repatriate any unremitted foreign earnings.

The Company participates in the filing of consolidated federal and certain state combined income tax returns with our ultimate parent, CDRV. Based on provisions of the Company's tax sharing agreement and our bank credit agreement, the Company remits to CDRV the lower of the current tax liability of the Company or the current tax liability as reflected on the CDRV consolidated or combined federal or state tax returns. As of December 31, 2005, the Company has accrued income taxes payable of \$4.5 due to CDRV under the tax sharing arrangement. No payments were made during 2005 and the Company expects no payments will be made in 2006.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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**(Dollars in millions, except share data)**

**(13) Benefit Programs**

VWR sponsors various retirement plans for most full-time employees. During 2004, we launched a comprehensive study of our U.S. employee benefit programs. The study was designed to both benchmark our benefits from a competitive perspective and assess the balance of the program components in terms of employee needs. The Board of Directors approved a number of benefit changes during February 2005 that were implemented effective June 1, 2005. The most significant changes involved the curtailment of our U.S. defined benefit plan, improvements in the rate of employer matching contributions to our defined contribution plan, increased rates of employee contributions to fund ongoing medical benefits, and the elimination of carryover vacation days by the end of 2006. These changes are expected to modestly reduce our benefit costs, prospectively.

***(a) U.S. Defined Benefit Plan***

Pension plan benefits for the defined benefit plan are based primarily on participants' compensation and years of credited service. It has been VWR's policy to fund the minimum amount required by local regulations of current and prior year service costs under its funded defined benefit plan.

As a result of the decision to curtail the plan discussed above, future benefits were frozen effective May 31, 2005 for most participants. Most participants will earn no further benefits under the plan after that date. As a result, there was a reduction in the plan's projected benefit obligation of \$19.4 that was recorded as a reduction to pension liabilities. Goodwill and deferred tax assets were reduced by \$11.9 and \$7.5, respectively.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

VWR uses a December 31 measurement date for the plan. The change in benefit obligation, change in plan assets, and reconciliation of funded status of VWR's defined benefit plan that previously covered substantially all of its U.S. employees, except for employees covered by independently operated collective bargaining plans, were as follows:

	<u>Successor</u>		<u>Predecessor</u>
	<u>Year Ended December 31, 2005</u>	<u>April 7- December 31, 2004</u>	<u>January 1- April 6, 2004</u>
Change in benefit obligation:			
Benefit obligation—beginning of period . . . . .	\$151.9	\$134.9	\$132.3
Service cost . . . . .	4.6	5.0	1.8
Interest cost . . . . .	8.2	5.9	2.2
Actuarial loss (gain) . . . . .	9.5	8.6	(0.3)
Benefits paid . . . . .	(4.4)	(2.5)	(1.1)
Curtailment . . . . .	(19.4)	—	—
Benefit obligation—end of period . . . . .	<u>\$150.4</u>	<u>\$151.9</u>	<u>\$134.9</u>
Change in plan assets:			
Fair value of plan assets—beginning of period . . . . .	\$105.1	\$ 94.7	\$ 93.1
Actual gain on plan assets . . . . .	6.4	6.8	2.7
Company contributions . . . . .	—	6.1	—
Benefits paid . . . . .	(4.4)	(2.5)	(1.1)
Fair value of plan assets—end of period . . . . .	<u>\$107.1</u>	<u>\$105.1</u>	<u>\$ 94.7</u>
Reconciliation of funded status:			
Unfunded status . . . . .	\$ (43.3)	\$ (46.8)	\$ (40.2)
Unrecognized net loss . . . . .	19.0	7.3	54.4
Unrecognized prior service cost . . . . .	—	—	0.5
(Accrue) prepaid benefit cost—end of period . . . . .	<u>\$ (24.3)</u>	<u>\$ (39.5)</u>	<u>\$ 14.7</u>

Amounts recognized in the consolidated balance sheet were as follows:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
Accrued expenses . . . . .	\$ (8.5)	\$ —
Other long-term liabilities . . . . .	(32.9)	(39.5)
Accumulated other comprehensive income . . . . .	17.1	—
Net amount recognized at end of year . . . . .	<u>\$ (24.3)</u>	<u>\$ (39.5)</u>

The accumulated benefit obligation was \$148.5 and \$129.2 at December 31, 2005 and 2004, respectively.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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Net periodic pension cost includes the following components:

	<u>Successor</u>		<u>Predecessor</u>	
	<u>Year Ended December 31, 2005</u>	<u>April 7– December 31, 2004</u>	<u>January 1– April 6, 2004</u>	<u>Year Ended December 31, 2003</u>
Service cost . . . . .	\$ 4.6	\$ 5.0	\$ 1.8	\$ 5.7
Interest cost . . . . .	8.2	5.9	2.2	7.4
Expected return on plan assets . . . . .	(8.5)	(5.6)	(2.5)	(9.3)
Amortization of prior service cost . . . . .	—	—	—	0.1
Recognized net actuarial loss . . . . .	—	—	0.8	1.6
Net periodic pension cost . . . . .	<u>\$ 4.3</u>	<u>\$ 5.3</u>	<u>\$ 2.3</u>	<u>\$ 5.5</u>

In addition to the net periodic cost above, the following increases in minimum liability are included in other comprehensive income:

	<u>Successor</u>		<u>Predecessor</u>	
	<u>Year Ended December 31, 2005</u>	<u>April 7– December 31, 2004</u>	<u>January 1– April 6, 2004</u>	<u>Year Ended December 31, 2003</u>
Increase in minimum liability included in other comprehensive income . . . . .	\$17.1	\$—	\$—	\$2.0

The net periodic pension cost and the projected benefit obligation were based on the following assumptions:

	<u>Successor</u>		<u>Predecessor</u>	
	<u>Year Ended December 31, 2005</u>	<u>April 7– December 31, 2004</u>	<u>January 1– April 6, 2004</u>	<u>Year Ended December 31, 2003</u>
Discount rate for benefit obligation . . . . .	5.65%	5.90%	6.25%	6.25%
Discount rate for net periodic pension cost . . . . .	5.90%	6.25%	6.25%	6.90%
Expected rate of return on plan assets for net periodic pension cost . . . . .	8.25%	8.25%	9.00%	9.00%
Assumed annual rate of compensation increase for benefit obligation and net periodic pension cost . . . . .	4.00%	4.00%	4.00%	4.00%

We select our discount rate by developing a portfolio of bonds available as of year end with Moody's or Standard & Poor's ratings of "Aa" or "AA", respectively, or better with cash flows that match the expected benefit payment stream of the plan. The yield from this portfolio is then used as our benchmark ceiling in setting our discount rate. At December 31, 2005 the portfolio yield was 5.92% and we selected 5.65% to adjust for any differences between the terms of the bonds and the actual future benefit payments.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

The table below shows the asset allocation target range and the December 31, 2005 and 2004 positions for each asset class:

	<b>Target range at December 31, 2005</b>	<b>December 31, 2005</b>	<b>2004</b>
Domestic equity funds .....	40%-60%	61%	59%
Fixed income fund .....	20%-30%	25%	25%
International equity fund .....	0%-10%	11%	10%
Money market funds.....	0%-20%	3%	6%
		<u>100%</u>	<u>100%</u>

The principal investment objective is to obtain the highest return (defined as income plus realized and unrealized capital gains and losses) consistent with the long-term security of anticipated benefit payments. This is to be achieved by (a) investing a substantial portion of fund assets in equity investments; (b) investment costs and volatility will be limited by investing the fund's core assets in passive or commingled funds that participate in a range of widely diversified equity and non-equity investments; (c) active managers will control no more than a third of the fund's assets; (d) in order to increase the stability of fund performance while maintaining expected returns, non-callable bonds, annuities or guaranteed insurance contracts may be purchased to cover payments to retired participants whenever the rate of return offered by such contracts significantly exceeds the average returns projected for other fund assets and (e) fund contributions will be set to meet an asset funding target of 125% of the present value of accumulated pension benefits. The expected rate of return on plan assets was based on our historical returns.

The Company expects to make contributions to the plan of approximately \$8.5 in 2006.

The following benefit payments, which reflect expected future service, are expected to be paid:

2006 .....	\$ 4.4
2007 .....	4.8
2008 .....	5.2
2009 .....	5.7
2010 .....	6.1
2011-2015 .....	38.5

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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**(Dollars in millions, except share data)**

***(b) Other U.S. Benefit Plans***

VWR also sponsors defined contribution plans and a supplemental pension plan for certain senior officers. In addition, certain employees are covered under union-sponsored, collectively bargained plans. Expenses under these union-sponsored plans are determined in accordance with negotiated labor contracts. Expenses incurred under these plan were as follows:

	<u>Successor</u>		<u>Predecessor</u>	
	<u>Year Ended December 31, 2005</u>	<u>April 7– December 31, 2004</u>	<u>January 1– April 6, 2004</u>	<u>Year Ended December 31, 2003</u>
Defined contribution plans . . . . .	\$3.5	\$1.6	\$0.6	\$2.0
Union-sponsored plans . . . . .	1.9	1.3	0.4	0.9
Supplemental pension plan . . . . .	0.3	0.4	0.2	0.7

VWR provides health benefits to certain retirees and a limited number of active employees and their spouses. These benefit plans are unfunded. Shown below are the accumulated postretirement benefit obligation and the weighted average discount rate used in determining the accumulated postretirement benefit obligation. The annual cost of these plans is not material.

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
Postretirement benefit obligations . . . . .	\$ 2.8	\$ 2.6
Weighted average discount rate . . . . .	5.65%	5.90%
Health care cost trend rate assumed for next year . . . . .	11.00%	11.50%
Rate to which the cost trend rate is assumed to decline (the ultimate trend rate) . . . . .	5.00%	5.00%
Year that the rate reaches the ultimate trend rate . . . . .	2013	2013

Assumed health care cost trend rates have a significant effect on the amounts reported for health care plans. A one-percentage-point change in assumed health care cost trend rates would change our postretirement benefit obligation as of December 31, 2005 by approximately \$0.5.

***(c) Non-U.S. Benefit Plans***

VWR has defined benefit pension plans at various foreign subsidiaries. Our significant Non-U.S. defined benefit plans are in Germany, the UK and France.

Our German subsidiary has an unfunded defined benefit pension plan for current employees and retirees. Prior to the Acquisition, our UK subsidiary had employees that participated in Merck KGaA sponsored defined benefit pension plans, which were treated as multiemployer plans. VWR's contributions to these multiemployer plans were \$0.2 for the period January 1, 2004 to April 6, 2004 and \$1.9 for the year ended December 31, 2003. In connection with the Acquisition, Merck KGaA agreed to deliver fully funded plans to VWR if VWR withdrew from Merck KGaA sponsored defined benefit pension plans. Effective April 7, 2004, VWR withdrew from the Merck KGaA sponsored plans and our UK subsidiary established two defined benefit plans to provide for the benefits previously covered under the Merck KGaA sponsored defined benefit plans. Our French subsidiary has a defined benefit pension plan for a certain group of employees that is closed to new participants.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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In addition, VWR has several small defined benefit pension plans at other locations. VWR uses a December 31 measurement date for these plans. Combined information for the German, French and the UK plans' change in benefit obligation, change in plan assets, and reconciliation of funded status were as follows:

	<u>Successor</u>		<u>Predecessor</u>
	<u>Year Ended December 31, 2005</u>	<u>April 7– December 31, 2004</u>	<u>January 1– April 6, 2004</u>
Change in benefit obligation:			
Benefit obligation—beginning of period . . . . .	\$ 84.1	\$ 25.4	\$ 22.7
Acquisition of UK plan obligation . . . . .	—	48.9	—
Service cost . . . . .	3.4	1.7	0.1
Interest cost . . . . .	4.0	1.0	0.3
Plan participants' contributions . . . . .	0.5	0.3	—
Actuarial loss . . . . .	10.9	2.4	0.1
Benefits paid . . . . .	(3.8)	(1.2)	(0.3)
Currency translation changes . . . . .	(10.2)	5.6	(0.9)
Benefit obligation—end of period . . . . .	<u>\$ 88.9</u>	<u>\$ 84.1</u>	<u>\$ 22.0</u>
Change in plan assets:			
Fair value of plan assets - beginning of period . . . . .	\$ 55.5	\$ 1.6	\$ 1.6
Contribution of assets for UK plan . . . . .	—	48.9	—
Actual gain on plan assets . . . . .	9.5	0.9	0.1
Company contributions . . . . .	2.6	1.9	0.2
Plan participants' contributions . . . . .	0.5	0.3	—
Benefits paid . . . . .	(3.0)	(0.7)	(0.2)
Currency translation changes . . . . .	(6.3)	2.6	(0.1)
Fair value of plan assets—end of period . . . . .	<u>\$ 58.8</u>	<u>\$ 55.5</u>	<u>\$ 1.6</u>
Reconciliation of funded status:			
Unfunded status . . . . .	\$ (30.1)	\$ (28.6)	\$ (20.4)
Unrecognized net loss . . . . .	5.9	1.8	—
Accrued benefit cost—end of period . . . . .	<u>\$ (24.2)</u>	<u>\$ (26.8)</u>	<u>\$ (20.4)</u>

Amounts recognized in the consolidated balance sheet were as follows:

	<u>December 31,</u>	
	<u>2005</u>	<u>2004</u>
Other long-term assets . . . . .	\$ 0.2	\$ 0.1
Accrued expenses . . . . .	(1.6)	—
Other long-term liabilities . . . . .	(24.8)	(26.9)
Accumulated other comprehensive income . . . . .	2.0	—
Net amount recognized at end of year . . . . .	<u>\$ (24.2)</u>	<u>\$ (26.8)</u>

The combined accumulated benefit obligation was \$81.7 and \$74.5 at December 31, 2005 and 2004, respectively.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

Combined net periodic pension cost includes the following components:

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7 - December 31, 2004	January 1 - April 6, 2004	Year Ended December 31, 2003
Service cost .....	\$ 3.4	\$ 1.7	\$0.1	\$ 0.4
Interest cost .....	4.0	1.0	0.3	1.2
Expected return on plan assets .....	(3.5)	(0.1)	—	(0.1)
Recognized net actuarial loss .....	0.1	—	—	0.1
Net periodic pension cost .....	\$ 4.0	\$ 2.6	\$0.4	\$ 1.6

The combined net periodic pension cost and the combined projected benefit obligation were based on the following weighted average assumptions:

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7 - December 31, 2004	January 1 - April 6, 2004	Year Ended December 31, 2003
Discount rate for benefit obligation .....	4.56%	5.05%	5.72%	5.83%
Discount rate for net periodic pension cost .....	5.05%	5.49%	5.83%	5.64%
Expected rate of return on plan assets for net periodic pension cost (French and UK Plans only) .....	6.58%	6.49%	3.50%	3.00%
Assumed annual rate of compensation increase for benefit obligation .....	3.19%	3.36%	3.00%	3.00%
Assumed annual rate of compensation increase for net periodic pension cost .....	3.36%	3.54%	3.00%	2.71%

The Company expects to make contributions to the French and UK plans of approximately \$1.6 in 2006.

The table below shows the combined asset allocation target and the combined December 31, 2005 and 2004 positions for each asset class:

	Target at December 31, 2005	December 31,	
		2005	2004
Equity securities .....	67%	67%	63%
Debt securities .....	33%	33%	32%
Other .....	0%	0%	5%
		100%	100%



VWR INTERNATIONAL, INC.

Notes to Consolidated Financial Statements (Continued)

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The following combined benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

2006.....	\$ 2.2
2007.....	2.1
2008.....	2.2
2009.....	2.3
2010.....	3.3
2011–2015 .....	16.6

*(d) Other Non-U.S. Postemployment Benefits*

Certain of VWR’s European subsidiaries provide post employment benefits in the form of lump-sum cash payments to employees when they leave VWR, regardless of their reason for leaving. VWR estimates and accrues a liability for these benefits. The largest such plans are in France and Italy. The combined liability recorded for these plans was \$1.6 and \$2.0 at December 31, 2005 and 2004, respectively.

**(14) Stock Incentive Plan**

In connection with the Acquisition, CDRV, our ultimate parent company, adopted the CDRV Investors, Inc. Stock Incentive Plan (the “Stock Plan”). Under the Stock Plan, CDRV’s board of directors may grant rights to purchase shares of CDRV common stock and options to purchase shares of CDRV common stock to any of our executive officers or other employees, including our named executive officers. Under the Stock Plan, the board of directors may also grant shares of CDRV common stock, rights to purchase shares of CDRV common stock and other share-based awards to our non-employee directors. Initially, a total of 1,300,000 shares of CDRV common stock were made available for all types of awards under the Stock Plan. However, the number of available shares was automatically reduced by shares covered by awards offered but not granted as part of our initial grants following the Acquisition. Shares subject to options that are forfeited, canceled or otherwise terminated will again be available for grant under the Stock Plan. As a result of the reduction, 909,271 shares of CDRV common stock are available for all types of awards under the Stock Plan. Based on shares outstanding, options outstanding and restricted units granted as of December 31, 2005, there are 150,782 shares available for future awards.

Shares purchased by our officers and employees under the Stock Plan may, at CDRV’s discretion, be repurchased by CDRV and/or CD&R Fund VI for their fair market value upon a participant’s termination of employment prior to a public offering. All participants may also be required to sell their shares at the same price and on the same terms as CD&R Fund VI, if CD&R Fund VI enters into certain transactions with a third-party purchaser at any time before there is a public market for the shares of CDRV.

For periods prior to January 1, 2006, the Company has accounted for any stock options or awards granted to the Company’s employees under the Stock Plan in the Company’s financial statements in accordance with AICPA Accounting Interpretation 1, *Stock Plans Established by a Principal Shareholder*, of APB No. 25. Accordingly, the Company has accounted for awards under the Stock Plan using the intrinsic value guidance in APB No. 25. Refer to Note 2(o) for disclosure of the pro-forma effect on net income for stock-based awards as if the Company had adopted the fair value recognition provisions of SFAS No. 123. Also, refer to Note 2(v) for further information concerning the Company’s accounting for stock options after December 31, 2005.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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***Initial Offering in 2004***

Shortly after the Acquisition, CDRV made an initial offering of awards under the Stock Plan to certain of our officers and employees. Such participants were offered the opportunity to purchase shares of CDRV common stock for a purchase price per share, which we believe was the fair market value of a share on the offer date and equal to the fair market value as of the acquisition date. Those employees who are not also executive officers of ours were offered financing assistance to help purchase their shares of common stock, either through a loan facility that we arranged through a third-party financial institution or, in certain limited circumstances, directly from us. As part of the offer, participants who elected to purchase a number of shares within the range of shares offered to them were granted options under the Stock Plan to purchase two additional shares of CDRV common stock (certain of our named executive officers at that time were granted options to purchase three shares for each share they purchased). All options were granted with an exercise price per share, which we believe was equal to the fair market value of CDRV's common stock on the date of grant. The options granted will vest in equal annual installments on each of the first five anniversaries of the grant date, and will expire ten years from the grant date.

As part of this initial offering, directors who are not also our employees or associated with Clayton, Dubilier & Rice ("CD&R") were each offered the opportunity to purchase up to 2,500 shares of CDRV common stock. Such directors were not offered options.

As of December 31, 2004, CDRV had closed the initial offering in respect of 198 of our officers and employees, and 4 of our directors. In the initial offering, these officers, employees, and directors purchased a total of 239,835 shares and were granted options to purchase 485,990 shares under the Stock Plan. Upon the closing of the offering, the net proceeds of approximately \$23.7 were paid to CDRV, who in turn contributed the \$23.7 to the Company as an additional investment. No additional shares were issued by the Company for this capital contribution. Because the option exercise price equaled the fair market value per share of CDRV common stock at the time of grant, no compensation expense related to the stock options is reflected in the Company's income statement. In connection with the December 16, 2004 offering of the Senior Discount Notes by CDRV, the net proceeds of the offering were paid as a special dividend to CDRV stockholders and the original exercise price of \$100.00 per share for each option was adjusted to \$50.52 per share pursuant to the antidilution provision of the Stock Plan. As a result of the special dividend distribution, the Company recorded compensation expense of approximately \$1.2.

***Offerings in 2005***

During 2005, CDRV offered certain of our officers and employees the opportunity to purchase shares of CDRV common stock for a purchase price equal to \$56.00 per share, which we believe was the fair market value of a share on the offer date. Those participants who are not also executive officers were offered financing assistance to help purchase their shares through a loan facility that we arranged through a third-party financial institution. Consistent with the initial offering in 2004, participants were granted options to purchase two additional shares of CDRV common stock for each share they purchased. The terms of these options are the same as the options granted in 2004.

During 2005, CDRV closed offerings in respect of 18 of our officers and employees, and 1 of our directors. These officers, employees, and director purchased a total of 23,407 shares and were granted options to purchase 45,920 shares. Upon the closing of these offerings, the proceeds of approximately \$1.3 were paid to CDRV, who in turn contributed the \$1.3 to the Company as an additional investment. In connection with the acquisition of AI during 2005, discussed in Note 5(b), CDRV issued 8,929 shares, as consideration (for value of \$0.5), and granted

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**Notes to Consolidated Financial Statements (Continued)**

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options to purchase 17,858 shares. Because the option exercise price equaled the fair market value per share of CDRV common stock at the time of grant, no compensation expense related to the stock options is reflected in the Company's income statement.

In November 2005, in connection with the hiring of our new President and Chief Executive Officer, CDRV offered this executive officer the opportunity to purchase 35,714 shares of CDRV common stock for a purchase price of \$56.00 per share. We believe the fair market value of a share on the offer date was \$75.00 per share. As a result of this discount we recorded compensation expense of \$0.7 using the intrinsic value guidance in APB No. 25. As of December 31, 2005, this executive officer had not acquired any shares.

We recognize compensation expense for the CDRV stock options granted to our employees, which are considered fixed awards with pro-rata vesting, on a straight-line basis.

Information regarding CDRV stock options granted to our employees under the Stock Plan is as follows:

	<u>Year Ended December 31, 2005</u>		<u>April 7 - December 31, 2004</u>	
	<u>Shares</u>	<u>Weighted Average Exercise Price</u>	<u>Shares</u>	<u>Weighted Average Exercise Price</u>
Outstanding—beginning of period . . . . .	484,590	\$50.52	—	\$ —
Granted . . . . .	63,778	56.00	485,990	50.52
Canceled/Forfeited . . . . .	(64,640)	50.52	(1,400)	—
Outstanding—end of period . . . . .	<u>483,728</u>	<u>\$51.24</u>	<u>484,590</u>	<u>\$50.52</u>
Exercisable at end of period . . . . .	85,398	\$50.52	—	\$ —
Weighted average fair value of options granted . . . . .		\$25.56		\$15.58

The following is a summary of outstanding CDRV stock options as of December 31, 2005.

<u>Exercise Price</u>	<u>Number Outstanding</u>	<u>Weighted Average Remaining Contractual Life</u>	<u>Number Exercisable</u>
\$50.52	419,950	8.8	85,398
56.00	63,778	9.3	—
	<u>483,728</u>		<u>85,398</u>

***Guaranteed Loans***

In connection with the loan facility we arranged through a third-party financial institution, we have guaranteed an aggregate principal amount of \$2.6 and \$2.9 as of December 31, 2005 and 2004, respectively. The Company would become liable for such amounts in the event that a member of management would fail to repay the principal and interest when due. These loans mature on November 5, 2008 and bear interest at the one month LIBOR plus 2.05%. In accordance with FASB Interpretation No. 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*, the Company has determined that the obligation for the fair value of the guarantee is immaterial. We recorded compensation

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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expense and a corresponding increase in paid-in-capital of \$0.1, for the period April 7, 2004 to December 31, 2004 for the favorable interest rate provided to individuals who have utilized the loan facility.

Given our guarantee of the loan balances, we have considered the proceeds received from the sale of the CDRV common stock to represent an obligation that may be redeemable upon the occurrence of an event that is not within our control in accordance with Accounting Series Release No. 268 issued by the SEC. Therefore, to the extent the loans guaranteed by the Company are outstanding, we have presented the balance that may become due under the guarantee outside of stockholders' equity. As loans are repaid by the employees, the amount classified outside of stockholders' equity is reclassified to additional paid-in capital.

***Direct Loans***

In connection with the initial offering in 2004, the Company provided direct loans of \$0.3 to non-executive employees of the Company that were used to purchase shares. These loans have been shown as contra-equity in the Company's financial statements thereby reducing the paid-in-capital. As these loans are repaid, the contra-equity balance is reduced and additional paid-in capital is increased.

***Capital Contributions***

Capital contributions for the reporting periods subsequent to the Acquisition consist of the following:

	<u>Year Ended December 31, 2005</u>	<u>April 7 - December 31, 2004</u>
Issuance of CDRV common stock for cash, net of fees. . . . .	\$1.3	\$20.6
Issuance of CDRV common stock in connection with AI acquisition . . .	0.5	—
Issuance of CDRV common stock for Board of Director service. . . . .	0.3	0.1
Equity compensation expense related to CDRV common stock. . . . .	1.4	0.8
	<u>\$3.5</u>	<u>\$21.5</u>

**(15) Grants of Restricted Stock Units**

In 2004, CDRV granted 5,000 CDRV restricted stock units to one of our executive officers that would have vested on the seventh anniversary of his commencement of employment with the Company. The restricted units would have vested earlier in certain circumstances if the Company underwent a public offering or if we were sold to a third party unrelated to CD&R. The granting of these units has been reflected in the December 31, 2004 financial statements by increasing additional paid-in capital by \$0.3 and a contra-equity account of unamortized value of restricted stock issued of \$0.3. The unearned compensation was being amortized as compensation expense over the seven-year vesting period of the restricted units granted. As a result of this executive's resignation in December 2005, the compensation expense previously recorded and the \$0.3 increases to additional paid-in capital and the contra-equity account of unamortized value of restricted stock issued have been reversed in the December 31, 2005 financial statements.

In 2005, CDRV granted 21,333 CDRV restricted stock units with a total fair value of approximately \$1.6 to certain of our officers and other key executives that will vest in equal annual installments over a five-year period. The restricted units will all vest earlier in certain circumstances if the Company undergoes a public offering or if we are sold to a third party unrelated to CD&R. The granting of these units has been reflected in the December 31, 2005 financial statements by increasing additional paid-in capital by \$1.6 and a contra-equity

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**Notes to Consolidated Financial Statements (Continued)**

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account of unamortized value of restricted stock issued of \$1.6. The unearned compensation is being amortized as compensation expense over the five-year vesting period of the restricted units granted.

**(16) Commitments and Contingencies**

VWR leases office and warehouse space and computer equipment under operating leases, certain of which extend up to 15 years, subject to renewal options. Rental expense is shown in the table below:

	Successor		Predecessor	
	Year Ended December 31, 2005	April 7 - December 31, 2004	January 1 - April 6, 2004	Year Ended December 31, 2003
Rental expense . . . . .	\$33.4	\$24.9	\$9.1	\$29.5

Future minimum lease payments as of December 31, 2005, under noncancelable operating leases having initial lease terms of more than one year are as follows:

Years ended December 31:	
2006 . . . . .	\$ 23.8
2007 . . . . .	19.8
2008 . . . . .	16.4
2009 . . . . .	12.5
2010 . . . . .	11.0
Thereafter . . . . .	30.7
Total minimum payments . . . . .	<u>\$114.2</u>

VWR is involved in various environmental, contractual and product liability cases and claims which are considered routine to VWR's business and from time to time VWR is named as a defendant in cases as a result of our distribution of scientific supplies, including litigation resulting from the distribution of products containing asbestos by VWR and certain of its predecessors. While the impact of this litigation has typically been immaterial, there can be no assurance that the impact of the pending and any future claims will not be material to our business, financial condition or results of operations in the future.

During 2005, the German Federal Cartel Office initiated an investigation with regard to our European Distribution Agreement with Merck KGaA. The purpose of the investigation is to determine whether this agreement violates or otherwise infringes the general prohibition of anti-competitive agreements under either German or EU rules. The Company has submitted information to the German Federal Cartel Office and is awaiting feedback in connection with this matter. At the current time we cannot assess the likely outcome of the investigation or potential economic impact associated with an adverse ruling. In connection with the Acquisition, we recorded intangible assets of approximately €24.8 million (or \$29.4 on a U.S. dollar equivalent basis as of December 31, 2005) related to our European Distribution Agreement with Merck KGaA. As of December 31, 2005, the unamortized net book value of these intangible assets is approximately €20.4 million (or \$24.2 on a U.S. dollar equivalent basis).

On March 28, 2006, the Company was served with a complaint filed in the United States District Court, Western District of New York, by a former supplier alleging a breach of contract and unliquidated damages. The

**VWR INTERNATIONAL, INC.**

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Company will vigorously defend itself in this matter. Until further information is obtained we cannot assess the likely outcome of this litigation.

**(17) Transactions with Related Parties (Merck KGaA was a Related Party Prior to the Acquisition)**

Merck KGaA (Merck KGaA and/or affiliates) and VWR have entered into various transactions and agreements in the ordinary course of business. Prior to the entering into agreements with Merck KGaA, VWR and Merck KGaA conducted business with each other in a manner that was not materially different than those described below. In connection with the Acquisition, the Company entered into new agreements with Merck KGaA that are described below. The following summarizes significant transactions between VWR and Merck KGaA:

**(a) Sales to Merck KGaA**

VWR sells products to Merck KGaA for which it is paid in the normal course of business.

**(b) Purchases from Merck KGaA**

VWR purchases certain chemical products for resale from Merck KGaA for which it pays Merck KGaA in the normal course of business. VWR and Merck KGaA have entered into two contracts that provide for VWR to be the exclusive distributor of certain Merck KGaA products in certain countries (territories) and the non-exclusive distributor in certain other territories. These two contracts for North American and European territories expire on April 6, 2009 and may be extended for an additional five-year term subject to the occurrence of certain conditions.

In connection with the Acquisition, we have also entered into other distribution agreements with Merck KGaA, including five-year distribution agreements with Merck KGaA to distribute its bioscience products in Europe and North America. These distribution agreements in Europe and North America are exclusive and non-exclusive, respectively. In addition, we have entered into a supply agreement with Merck KGaA, pursuant to which it has agreed to continue to manufacture certain of our private label products for a period of three years from April 7, 2004, and thereafter to provide technical assistance in transitioning their manufacture to other manufacturers. These products are primarily sold in the UK, and we have agreed to use our commercially reasonable efforts to convert these products to Merck KGaA-branded products to the extent that the conversion would be economically equivalent to us.

**(c) Logistics Services in Europe**

Under the terms of an agreement that expires on December 31, 2007, Merck KGaA continues to provide logistics services to certain of our subsidiaries. Unless earlier terminated following a notice period, such logistics service agreements will be automatically renewed for an additional three years.

**(d) Systems/Technology Services**

Following the completion of the Acquisition, we and Merck KGaA have also continued to provide certain information technology services to each other consistent with the arrangements in place prior to the Acquisition, including Merck KGaA's operation and support of the main enterprise resource planning and business warehouse software and databases for our European companies. The information services master agreement will continue for

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

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an initial five-year period from April 7, 2004, although individual services may be terminated during the term following a notice period.

*(e) Other Services Provided by VWR and by Merck KGaA*

We and Merck KGaA have historically performed corporate services for each other, including certain financial and administrative functions. In order to maintain continuous and efficient operations following the completion of the Acquisition, we have entered into a transition services agreement with Merck KGaA to maintain these relationships following the Acquisition until such time as these services can be obtained internally or from other sources. The term of the transition services agreement is three years from April 7, 2004, although the recipient of the services has in most cases, the right to terminate individual services upon notice. Certain services may be terminated on an earlier date. If any required third-party consent is not obtained, we may no longer benefit from certain group rates available to Merck KGaA. We and Merck KGaA will also continue to provide each other with certain environmental and other regulatory compliance services for a transition period following the Acquisition.

Certain subsidiaries of Merck KGaA and certain of our subsidiaries have continued to lease or sublease from one another, or otherwise share, space in various offices and warehouses in Europe and Mexico since the completion of the Acquisition. The terms of these leasing and subleasing arrangements range from less than one year to up to six or more years and are generally at market rents and conditions. Certain other existing intercompany contracts have also remained in place since the Acquisition and were not replaced by the transition services agreement.

**VWR INTERNATIONAL, INC.**  
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The following table summarized the transactions between VWR and Merck KGaA during the periods when VWR was a wholly-owned subsidiary of Merck KGaA:

	<b>January 1– April 6, 2004</b>	<b>Year Ended December 31, 2003</b>
Sales to Merck KGaA, included in net sales . . . . .	\$ 8.4	\$ 29.1
Purchases from Merck KGaA, included in cost of goods sold and inventory . . . . .	80.7	261.6
Services provided by Merck KGaA, included in selling, general and administrative expenses . . . . .	3.3	16.4
Services provided to Merck KGaA, included in selling, general and administrative expenses . . . . .	1.5	4.4

Merck KGaA continues to be a significant supplier to VWR. Purchases from Merck KGaA, included in cost of goods sold and inventory, were approximately \$288.7 for the year ended December 31, 2005 and \$204.9 for the period April 7, 2004 to December 31, 2004.

The purchases from Merck KGaA discussed above for prior periods have increased from amounts previously reported because prior amounts excluded costs for a gross margin sharing arrangement in North America that are now included for all reporting periods.

***(f) Transactions with Clayton, Dubilier & Rice, Inc.***

Under the terms of a consulting agreement between the Company and CD&R dated April 7, 2004 the Company paid CD&R \$18.0 for transaction services rendered in connection with the Acquisition. In addition, the consulting agreement includes an annual consulting fee of \$1.5 for financial advisory and management consulting services and a provision that CD&R would be paid an additional fee of \$0.5 for any period CD&R provided the Company with an individual to be our Chief Executive Officer. In accordance with this provision we paid CD&R \$0.3 in 2005. The consulting agreement terminates upon the earlier of (1) April 7, 2014; (2) the date on which an investment fund managed by CD&R no longer owns, directly or indirectly, any shares of common stock of the Company or its successor company; or (3) upon thirty days written notice of either party.

***(g) Services performed by Debevoise & Plimpton LLP***

The Company is provided legal services by the above referenced law firm in which one of the members of the Company's Board of Directors is related to a senior member of that law firm. Total fees for services rendered during 2005 and 2004 were approximately \$0.3 and \$7.4, respectively.

***(h) Services performed by SIRVA, Inc.***

The Company is provided with product transportation and relocation services by SIRVA, Inc. ("SIRVA"). Five members of the Company's Board of Directors are also members of SIRVA's Board of Directors. SIRVA is a related party because certain funds managed by CD&R, including Clayton, Dubilier & Rice Fund VI Limited Partnership that owns approximately 73% of CDRV's outstanding common stock as of December 31, 2005, have equity interests in SIRVA. Total expenses incurred with SIRVA during 2005 and 2004 were approximately \$1.7 and \$1.0, respectively.



**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

**(Dollars in millions, except share data)**

**(18) Accounts Payable**

VWR maintains a centralized cash management system for certain U.S. accounts payable functions. Accordingly, included in accounts payable at December 31, 2005 and 2004 are approximately \$48.9 and \$33.9, respectively, of uncleared payments.

**(19) Segment and Geographical Financial Information**

VWR reports financial results on the basis of the following three business segments: North American laboratory distribution, or North American Lab, European laboratory distribution, or European Lab, and Science Education. Both the North American Lab and European Lab segments are comprised of the distribution of scientific supplies to customers engaged in pharmaceutical, biotechnology, chemicals, technology, and food processing; governmental agencies; colleges and universities; and environmental organizations. Science Education is comprised of the distribution of scientific supplies and specialized kits to primary and secondary schools as well as distribution of scientific supplies to universities and research institutes.

The Company's operating segments have been identified giving consideration to both geographic areas and the nature of products among businesses within its geographic area. North American Lab and European Lab are organized as distinct operating segments primarily because of geographic dispersion and the inherent differences in business models. The North American Lab segment is highly standardized and operated as an integrated business, whereas the European Lab business is more fragmented and its customer markets more localized. The Science Education operating segment has been differentiated from the North American Lab segment because of its unique and specialized product lines, concentration of customers in the educational sector and the strong gross margins. Operations within North America (excluding Science Education) have been aggregated due to the similarity of economic characteristics, product lines, customers and distribution methods. Similarly, operations within the European Lab segment have been aggregated because of common economic characteristics as well as the similarity among products, customers and distribution networks.

The Company allocates its centralized management of corporate costs to its operating segments as follows:

- Corporate costs are allocated to its North American Lab and Science Education operating segments using allocation factors that management considers reasonable to distribute costs on the basis of usage.
- Centralized costs related to the management of the European Lab operating segment are incurred within the segment structure and no inter-segment allocation is required.

**VWR INTERNATIONAL, INC.**

**Notes to Consolidated Financial Statements (Continued)**

**December 31, 2005, 2004 and 2003**

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Selected business segment financial information is presented below. Inter-segment activity has been eliminated. Therefore, revenues reported for each operating segment are substantially all from external customers.

	<b>Successor</b>		<b>Predecessor</b>	
	<b>Year Ended December 31, 2005</b>	<b>April 7- December 31, 2004</b>	<b>January 1- April 6, 2004</b>	<b>Year Ended December 31, 2003</b>
<b>Net Sales</b>				
North American Lab. ....	\$1,902.4	\$1,350.7	\$486.5	\$1,734.3
European Lab. ....	1,089.8	752.3	283.0	932.6
Science Education. ....	146.0	109.2	23.7	127.3
Total. ....	<u>\$3,138.2</u>	<u>\$2,212.2</u>	<u>\$793.2</u>	<u>\$2,794.2</u>
<b>Operating Income</b>				
North American Lab. ....	\$ 91.1	\$ 65.3	\$ 28.5	\$ 82.8
European Lab. ....	38.1	24.1	13.1	35.9
Science Education. ....	14.0	14.7	(0.1)	14.0
Total. ....	<u>\$ 143.2</u>	<u>\$ 104.1</u>	<u>\$ 41.5</u>	<u>\$ 132.7</u>
<b>Capital Expenditures</b>				
North American Lab. ....	\$ 10.8	\$ 6.5	\$ 1.2	\$ 9.2
European Lab. ....	6.9	6.2	2.1	7.2
Science Education. ....	0.7	0.4	—	0.2
Total. ....	<u>\$ 18.4</u>	<u>\$ 13.1</u>	<u>\$ 3.3</u>	<u>\$ 16.6</u>
<b>Depreciation and Amortization</b>				
North American Lab. ....	\$ 19.8	\$ 15.4	\$ 5.1	\$ 19.3
European Lab. ....	12.7	9.3	3.6	12.6
Science Education. ....	1.4	1.1	0.2	1.0
Total. ....	<u>\$ 33.9</u>	<u>\$ 25.8</u>	<u>\$ 8.9</u>	<u>\$ 32.9</u>
<b>December 31,</b>				
<b>2005                      2004</b>				
<b>Assets</b>				
North American Lab. ....			\$1,685.9	\$1,621.5
European Lab. ....			690.6	769.6
Science Education. ....			165.9	159.8
Total. ....			<u>\$2,542.4</u>	<u>\$2,550.9</u>

**VWR INTERNATIONAL, INC.**  
**Notes to Consolidated Financial Statements (Continued)**  
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The following is a reconciliation of reported operating income by segment to income before income taxes and cumulative effect of a change in accounting principle:

	<u>Successor</u>		<u>Predecessor</u>	
	<u>Year Ended December 31, 2005</u>	<u>April 7- December 31, 2004</u>	<u>January 1- April 6, 2004</u>	<u>Year Ended December 31, 2003</u>
Operating income, as reported				
North American Lab. ....	\$ 91.1	\$ 65.3	\$28.5	\$ 82.8
European Lab. ....	38.1	24.1	13.1	35.9
Science Education. ....	<u>14.0</u>	<u>14.7</u>	<u>(0.1)</u>	<u>14.0</u>
Total. ....	143.2	104.1	41.5	132.7
Interest income. ....	(2.7)	(0.8)	(0.2)	(1.7)
Interest expense:				
Interest on push down debt. ....	—	—	4.1	15.2
All other interest. ....	77.0	51.5	1.7	10.9
Other (income) expense, net. ....	<u>(3.9)</u>	<u>(2.0)</u>	<u>0.1</u>	<u>(3.0)</u>
Income before income taxes and cumulative effect of a change in accounting principle. ....	<u>\$ 72.8</u>	<u>\$ 55.4</u>	<u>\$35.8</u>	<u>\$111.3</u>

Net sales, long-lived assets and total assets by geographic area are as follows:

	<u>Successor</u>		<u>Predecessor</u>	
	<u>Year Ended December 31, 2005</u>	<u>April 7- December 31, 2004</u>	<u>January 1- April 6, 2004</u>	<u>Year Ended December 31, 2003</u>
<b>Net Sales</b>				
United States. ....	\$1,813.1	\$1,322.6	\$456.5	\$1,683.4
International. ....	<u>1,325.1</u>	<u>889.6</u>	<u>336.7</u>	<u>1,110.8</u>
Total. ....	<u>\$3,138.2</u>	<u>\$2,212.2</u>	<u>\$793.2</u>	<u>\$2,794.2</u>
	<u>December 31,</u>			
	<u>2005</u>	<u>2004</u>		
<b>Long-lived Assets</b>				
United States. ....	\$1,064.5	\$1,108.1		
International. ....	<u>612.7</u>	<u>612.0</u>		
Total. ....	<u>\$1,677.2</u>	<u>\$1,720.1</u>		
<b>Assets</b>				
United States. ....	\$1,554.4	\$1,522.5		
International. ....	<u>998.0</u>	<u>1,028.4</u>		
Total. ....	<u>\$2,542.4</u>	<u>\$2,550.9</u>		

**VWR INTERNATIONAL, INC.**  
**Notes to Consolidated Financial Statements (Continued)**  
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**(20) Unaudited Quarterly Financial Information**

	<b>2005-Successor</b>			
	<u>First</u>	<u>Second</u>	<u>Third</u>	<u>Fourth(1)</u>
Net sales. . . . .	\$754.1	\$794.8	\$812.0	\$777.3
Gross profit . . . . .	192.7	200.8	209.6	200.6
Operating income . . . . .	25.1	32.7	47.3	38.1
Interest expense, net . . . . .	17.8	18.4	18.7	19.4
Other (income) expense, net . . . . .	(1.0)	(0.9)	(1.3)	(0.7)
Income before income taxes and cumulative effect of a change in accounting principle . . . . .	8.3	15.2	29.9	19.4
Cumulative effect of a change in accounting principle . . . . .	—	—	—	(0.5)
Net income . . . . .	5.1	9.2	17.6	9.4

(1) Operating income includes a reduction in accrued bonus of approximately \$4.1 and a charge of \$1.7 to write-off deferred costs associated with the termination of a customer contract by the Company during the quarter.

	<b>2004</b>				
	<u>Predecessor First</u>	<u>Second</u>		<u>Successor</u>	
		<u>April 1– April 6, 2004</u>	<u>April 7– June 30, 2004</u>	<u>Third</u>	<u>Fourth</u>
Net sales. . . . .	\$733.8	\$59.4	\$676.0	\$760.5	\$775.7
Gross profit . . . . .	190.1	15.1	171.1	197.7	190.7
Operating income . . . . .	38.1	3.4	31.7	41.2	31.2
Interest expense, net . . . . .	5.3	0.3	15.9	16.9	17.9
Other (income) expense, net . . . . .	(0.3)	0.4	0.5	(1.1)	(1.4)
Income before income taxes and cumulative effect of a change in accounting principle . . . . .	33.1	2.7	15.3	25.4	14.7
Net income . . . . .	19.1	1.6	8.5	13.6	9.8

## **Section II-7: Objections and Additions to Standard Contract Terms and Conditions**

Notwithstanding anything else contained in the attached RFP package, VWR requests the following changes to the Standard Contract Terms and Conditions. If these changes conflict with any other requirements in the bid package, VWR requests that these terms apply.

### **11. Warranty**

The first sentence in this section shall be deleted in its entirety and replaced with the following:

Contractor warrants that all products furnished under the Contract shall conform to the manufacturers specifications for a term equal to the warranty period stated in the manufacturer's literature or 30 days, whichever is longer.

VWR HEREBY DISCLAIMS ALL OTHER WARRANTIES OR GUARANTEES WITH RESPECT TO THE SUBJECT MATTER OF THIS AGREEMENT, WHETHER STATUTORY, WRITTEN, ORAL, EXPRESS OR IMPLIED INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY, SUITABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

### **16. Hold Harmless Provision**

This section shall be revised as follows:

Contractor shall hold harmless the Commonwealth against any and all third party claims, demands and actions arising solely out of any negligent act or omission by any of Contractor and its officers, directors, shareholders, agents, servants, employees and representatives. Notwithstanding any other provision of this Contract, Contractor shall not have any liability for claims based upon the death or bodily injury to any person, or for the loss of, damage to, or destruction of any property so long as Contractor or its subcontractors or agents were acting in compliance with Commonwealth policies, procedures and specifications of which Contractor had been given notice, provided compliance with any such policy, procedure, or specification was the proximate cause of such claim.

EXCEPT AS PROVIDED IN THE HOLD HARMLESS SECTION, IN NO EVENT SHALL EITHER PARTY HAVE ANY OBLIGATION OR LIABILITY FOR ANY EXEMPLARY, PUNITIVE, INCIDENTAL, INDIRECT, SPECIAL OR CONSEQUENTIAL DAMAGES (INCLUDING BUT NOT LIMITED TO LOSS OF PROFITS, USE OR GOODWILL), WHETHER BASED ON CONTRACT, TORT (INCLUDING NEGLIGENCE), STRICT LIABILITY, OR ANY OTHER THEORY OR FORM OF ACTION, EVEN IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY THEREOF. THE TOTAL LIABILITY OF VWR (INCLUDING ITS SUBCONTRACTORS AND AGENTS), IF ANY, FOR DAMAGES RELATING TO ANY PRODUCTS SOLD UNDER THIS AGREEMENT SHALL BE LIMITED TO THE PRICE PAID FOR SUCH PRODUCT(S).

**17. Audit Provisions** - The last sentence in this section shall be deleted in its entirety and replaced with the following:

The Contractor shall give full and free access to all records pertaining to this Contract to the Commonwealth and/or its authorized representatives, provided that the Commonwealth provide reasonable notice of its intent to conduct an audit, that any such access be limited to the hours of operation of Contractor and that any authorized representative agree to hold all confidential information of Contractor in confidence.

**19. Default**

Subparagraph a. – Shall be amended to include a 30-day cure period for Contractor. Such 30 day period shall begin upon written notice to Contractor detailing any default. Subparagraphs (2) and (4) shall be deleted in their entirety and subsection (9) shall be amended to include “Material” as the first word in the provision.

Subparagraph b. – Shall be deleted in its entirety and replaced with the following:

In the event that the Commonwealth terminates this Contract in whole or in part as provided in Subparagraph a. above, the Commonwealth may procure, upon such terms and in such manner as it determines, on items similar or identical to those so terminated.

Subparagraph c. – The last sentence in this subparagraph shall be deleted.

**21. Termination Provisions**

a. **Termination for Convenience:** This subparagraph shall be deleted in its entirety and replaced with the following:

Either party shall have the right to terminate the Contract or a contract purchase order for its convenience if such party determines termination to be in its best interest upon 30 days prior written notice to the other party. The Contractor shall be paid for work satisfactorily completed prior to the effective date of the termination, but in no event shall the Contractor be entitled to recover loss of profits.

b. **Termination for Cause:** This subparagraph shall be amended to provide for a 30 day cure period.

**33. Confidential Information of Contractor.** This is a new section:

The Commonwealth shall keep all confidential information disclosed by Contractor confidential and shall only use such information in connection with this Contract. The Commonwealth acknowledges that all pricing information relating to the products and services offered by Contractor is considered confidential information.