



APPENDIX C PRICING INDEX


DIR-TSO-3042

TOSHIBA AMERICA BUSINESS SOLUTIONS, INC.

Amendment 3

Category A2 Units Offered					
Category A2 Units Offered	Wide Format	Duplicator	Color		
Lexmark M1145	KIP C7000- SUB: 940	Riso EZ 221	ComColor 3110		
Lexmark M3150	KIP 770	Riso EZ 391	ComColor 3150		
Lexmark M5155	KIP 7170	Riso EZ 591	ComColor 7110		
Lexmark M5163	KIP 7770	Riso SE9480	ComColor 7150		
Lexmark M5170	KIP 7970	Riso ME9450	ComColor 9150		
Lexmark CS748de Color	KIP 9900				
Lexmark CS796de Color					
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
Lexmark M1145 Laser Printer	35S0040	\$972.00	48.05%	\$505.00	http://www.buyerslab.com/bliQBeta/Product/ShowSpecItem?spec=68715
250 Sheet tray	35S0267	\$165.71	22.89%	\$127.78	above
550 Sheet tray	35S0567	\$255.71	23.09%	\$196.67	above
550-Sheet Lockable Tray	35S0367	\$320.00	22.92%	\$246.67	above
Swivel Cabinet	3073173	\$284.29	23.00%	\$218.89	above
Adjustable Printer Stand	35S8502	\$384.29	23.09%	\$295.56	above
512MB DDR3 SO-DIMM	57X9014	\$67.14	22.22%	\$52.22	above
256MB User Flash Memory	57X9101	\$67.14	22.22%	\$52.22	above
MarkNet N8352 802.11 b/g/n Wireless Print Server Kit-V	27X0128	\$55.71	22.22%	\$43.33	above
Model Description					
Network-ready; Duplex standard; up to 45 ppm; 800MHz Dual-core Processor; 256MB RAM, 1200 x 1200 dpi; 250-sheet input tray; 100-sheet multipurpose feeder; time to first page as fast as 6.5 seconds; 2.4-inch color LCD, 21 buttons, 4 arrows and 2 LEDs; 150-sheet output; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; 1,500 to 14,000 pages per month recommend monthly usage					
Ships with 6000 page toner cartridge & 60,000 page imaging unit					
RELATED SERVICES					
Part/Service Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP	
Annual Maintenance Contract for Lexmark M1145	MA-DIR-M1145	\$ 125.00	24.00%	\$95.00	NA
ACCESSORIES AND SUPPLIES					
Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP	
M/XM 11 Series Toner	24B6035	\$333.00	48.00%	\$173.16	http://www.buyerslab.com/bliQBeta/Product/ShowSpecItem?spec=68715
M/XM 11 & 31 Series Imaging Kit	24B6040	\$59.00	25.00%	\$44.25	above
MISCELLANEOUS/OPTIONAL NON MFD Products Services					
Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP	
110V Maintenance Kit	40X8281	\$327.76	15%	\$ 278.60	NA

Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
Lexmark M3150 Laser Printer	35S0041	\$1,536.00	50.00%	\$748.00	http://www.buyerslab.com/bliQBeta/Product/ShowSpectrum?spec=68716
250-Sheet Tray	35S0267	\$165.71	22.89%	\$127.78	above
550-Sheet Tray	35S0567	\$255.71	23.09%	\$196.67	above
550-Sheet Lockable Tray	35S0367	\$320.00	22.92%	\$246.67	above
Swivel Cabinet	3073173	\$284.29	23.00%	\$218.89	above
Adjustable Printer Stand	35S8502	\$384.29	23.09%	\$295.56	above
1GBx32 DDR3 RAM	57X9016	\$90.00	12.22%	\$79.00	above
2GBx32 DDR3 RAM	57X9012	\$112.86	12.28%	\$99.00	above
256MB User Flash Memory	57X9101	\$67.14	12.12%	\$59.00	above
Lexmark 160GB Hard Drive	27X0210	\$547.14	30.73%	\$379.00	above
MarkNet N8352 802.11 b/g/n Wireless Print Server Kit-V	27X0128	\$55.71	22.22%	\$43.33	above
Model Description					
Network-ready; Duplex standard; up to 50 ppm; 800MHz Dual-core Processor; 512MB RAM, 1200 x 1200 dpi; 550-sheet input tray; 100-sheet multipurpose feeder; time to first page as fast as 6.5 seconds; customizable, easy-to-use 4.3-inch color touch-screen; 250-sheet output; USB, Direct USB print port, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; 3,000 to 16,000 pages per month recommend monthly usage					
Ships with 6000 page toner cartridge & 60,000 page imaging unit					
RELATED SERVICES					
Part/Service Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP	
Annual Maintenance Contract For Lexmark M3150	MA-DIR-M3150	\$ 125.00	24.00%	\$95.00	NA
ACCESSORIES AND SUPPLIES					
Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP	
M/XM 31 Series Toner	24B6186	\$177.00	48.00%	\$92.04	http://www.buyerslab.com/bliQBeta/Product/ShowSpectrum?spec=68716
M/XM 11 & 31 Series Imaging Kit	24B6040	\$59.00	25.00%	\$44.25	above
MISCELLANEOUS/OPTIONAL NON MFD Products Services					
Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP	
110V Maintenance Kit	40X8281	\$327.76	15%	\$ 278.60	NA

Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
Lexmark M5155 Laser Printer	40G0720	\$2,177.00	51.58%	\$1,054.00	http://www.buyerslab.com/bliQBeta/Product/ShowSpectem?spec=68717
250 Sheet tray	40G0800	\$227.14	12.39%	\$199.00	above
250-Sheet Tray Insert	40G0801	\$90.00	12.22%	\$79.00	above
550-Sheet Tray	40G0802	\$324.29	23.22%	\$249.00	above
550-Sheet Tray Insert	40G0803	\$112.86	12.28%	\$99.00	above
2100-Sheet Tray	40G0804	\$570.00	12.46%	\$499.00	above
250-Sheet Lockable Tray	40G0820	\$272.86	12.41%	\$239.00	above
550-Sheet Lockable Tray	40G0822	\$341.43	12.43%	\$299.00	above
MS810, MS811, MS812 Staple Finisher	40G0850	\$341.43	12.43%	\$299.00	above
MS810, MS811, MS812 Output Expander	40G0851	\$170.00	12.35%	\$149.00	above
MS810, MS811, MS812 4-Bin Mailbox	40G0852	\$341.43	12.43%	\$299.00	above
MS810, MS811, MS812 High Capacity Output Expander	40G0853	\$570.00	12.46%	\$499.00	above
Staple, Hole Punch Finisher	40G0849	\$752.86	20.44%	\$599.00	above
Spacer	40G0854	\$78.57	12.18%	\$69.00	above
Caster Base	40G0855	\$398.57	12.44%	\$349.00	above
Swivel Cabinet	3073173	\$284.29	12.41%	\$249.00	above
1GBx32 DDR3 RAM	57X9016	\$90.00	12.22%	\$79.00	above
2GBx32 DDR3 RAM	57X9012	\$112.86	12.28%	\$99.00	above
256MB User Flash Memory	57X9101	\$67.14	12.12%	\$59.00	above
Lexmark 160GB Hard Drive	27X0200	\$547.14	12.45%	\$479.00	above
MarkNet 8350 802.11 b/g/n Wireless Print Server	27X0225	\$227.14	12.39%	\$199.00	above
Model Description					
Network-ready; Duplex standard; up to 55 ppm; 800MHz Dual-core Processor; 512MB RAM, 1200 x 1200 dpi; 550-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 4.8 seconds; customizable 4.3-inch color touch-screen; 550-sheet output; USB, Direct USB print port, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; 3,000 to 20,000 pages per month recommend monthly usage					
Ships with 10,000 page toner cartridge & 100,000 page imaging unit					
RELATED SERVICES	Part/Service Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
Annual Maintenance Contract	MA-DIR-M5155	\$ 371.00	24.00%	\$125.00	NA
ACCESSORIES AND SUPPLIES					
	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
M/XM 51 Series Toner	24B6015	\$323.00	48.00%	\$167.96	http://www.buyerslab.com/bliQBeta/Product/ShowSpectem?spec=68717
M/XM 51 & 71 Series Imaging Kit	24B6025	\$63.00	25.00%	\$47.25	above
Staples (3 pack)	25A0013	\$129.69	25.00%	\$104.99	above
MISCELLANEOUS/OPTIONAL NON MFD Products Services					
	Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP
Return Program Fuser Maint. Kit Type 11, 110-120V	40X8420	\$332.22	15%	\$ 282.39	NA
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
Lexmark M5163 Laser Printer	40G0730	\$2,946.00	52.31%	\$1,405.00	http://www.buyerslab.com/bliQBeta/Product/ShowSpectem?spec=68718
250 Sheet tray	40G0800	\$227.14	12.39%	\$199.00	

250-Sheet Tray Insert	40G0801	\$90.00	12.22%	\$79.00	
550-Sheet Tray	40G0802	\$324.29	23.22%	\$249.00	
550-Sheet Tray Insert	40G0803	\$112.86	12.28%	\$99.00	
2100-Sheet Tray	40G0804	\$570.00	12.46%	\$499.00	
250-Sheet Lockable Tray	40G0820	\$272.86	12.41%	\$239.00	
550-Sheet Lockable Tray	40G0822	\$341.43	12.43%	\$299.00	
MS810, MS811, MS812 Staple Finisher	40G0850	\$341.43	12.43%	\$299.00	
MS810, MS811, MS812 Output Expander	40G0851	\$170.00	12.35%	\$149.00	
MS810, MS811, MS812 4-Bin Mailbox	40G0852	\$341.43	12.43%	\$299.00	
MS810, MS811, MS812 High Capacity Output Expander	40G0853	\$570.00	12.46%	\$499.00	
Staple, Hole Punch Finisher	40G0849	\$752.86	20.44%	\$599.00	
Spacer	40G0854	\$78.57	12.18%	\$69.00	
Caster Base	40G0855	\$398.57	12.44%	\$349.00	
Swivel Cabinet	3073173	\$284.29	12.41%	\$249.00	
1GBx32 DDR3 RAM	57X9016	\$90.00	12.22%	\$79.00	
2GBx32 DDR3 RAM	57X9012	\$112.86	12.28%	\$99.00	
256MB User Flash Memory	57X9101	\$67.14	12.12%	\$59.00	
Lexmark 160GB Hard Drive	27X0200	\$547.14	12.45%	\$479.00	
MarkNet 8350 802.11 b/g/n Wireless Print Server	27X0225	\$227.14	12.39%	\$199.00	


Model Description

Network-ready; Duplex standard; up to 63 ppm; 800MHz Dual-core Processor; 512MB RAM, 1200 x 1200 dpi; 550-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 4.4 seconds; customizable 4.3-inch color touch-screen; 550-sheet output; USB, Direct USB print port, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; 5,000 to 35,000 pages per month recommend monthly usage



Ships with 10,000 page toner cartridge & 100,000 page imaging unit

RELATED SERVICES	Part/Service Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
Annual Maintenance Contract	MA-DIR-M5163	\$ 371.00	24.00%	\$125.00	NA
ACCESSORIES AND SUPPLIES	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
M/XM 51 Series Toner	24B6015	\$323.00	48.00%	\$167.96	http://www.buyerslab.com/bliQBeta/Product/ShowSpecItem?spec=68718
M/XM 51 & 71 Series Imaging Kit	24B6025	\$63.00	25.00%	\$47.25	above
Staples (3 pack)	25A0013	\$129.69	25.00%	\$104.99	above
MISCELLANEOUS/OPTIONAL NON MFD Products Services	Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP
Return Program Fuser Maint. Kit Type 11, 110-120V	40X8420	\$332.22	15%	\$ 282.39	NA

Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
Lexmark M5170 Laser Printer	40G0740	\$3,715.00	45.52%	\$2,024.00	http://www.buyerslab.com/bliQBeta/Product/ShowSpecItem?spec=68719
250 Sheet tray	40G0800	\$227.14	12.39%	\$199.00	above
250-Sheet Tray Insert	40G0801	\$90.00	12.22%	\$79.00	above
550-Sheet Tray	40G0802	\$324.29	23.22%	\$249.00	above
550-Sheet Tray Insert	40G0803	\$112.86	12.28%	\$99.00	above
MS810, MS811, MS812, MX710, MX711 2100-Sheet Tray	40G0804	\$570.00	12.46%	\$499.00	above
MS810, MS811, MS812, MX710, MX711 250-Sheet Lockable Tray	40G0820	\$272.86	12.41%	\$239.00	above
MS810, MS811, MS812, MX710, MX711 550-Sheet Lockable Tray	40G0822	\$341.43	12.43%	\$299.00	above
MS810, MS811, MS812 Staple Finisher	40G0850	\$341.43	12.43%	\$299.00	above
MS810, MS811, MS812 Output Expander	40G0851	\$170.00	12.35%	\$149.00	above
MS810, MS811, MS812 4-Bin Mailbox	40G0852	\$341.43	12.43%	\$299.00	above
MS810, MS811, MS812 High Capacity Output Expander	40G0853	\$570.00	12.46%	\$499.00	above
Staple, Hole Punch Finisher	40G0849	\$752.86	20.44%	\$599.00	above
Spacer	40G0854	\$78.57	12.18%	\$69.00	above
Caster Base	40G0855	\$398.57	12.44%	\$349.00	above
Swivel Cabinet	3073173	\$284.29	12.41%	\$249.00	above
1GBx32 DDR3 RAM	57X9016	\$90.00	12.22%	\$79.00	above
2GBx32 DDR3 RAM	57X9012	\$112.86	12.28%	\$99.00	above
256MB User Flash Memory	57X9101	\$67.14	12.12%	\$59.00	above
Lexmark 160GB Hard Drive	27X0200	\$547.14	12.45%	\$479.00	above
MarkNet 8350 802.11 b/g/n Wireless Print Server	27X0225	\$227.14	12.39%	\$199.00	above
Model Description					
					
Ships with 10,000 page toner cartridge & 100,000 page imaging unit					
RELATED SERVICES					
Part/Service Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP	
Annual Maintenance Contract	MA-DIR-M5170	\$ 371.00	24.00%	\$195.00	NA
ACCESSORIES AND SUPPLIES					
Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP	
M/XM 51 Series Toner	24B6015	\$323.00	48.00%	\$167.96	http://www.buyerslab.com/bliQBeta/Product/ShowSpecItem?spec=68719
M/XM 51 & 71 Series Imaging Kit	24B6025	\$63.00	25.00%	\$47.25	above
Staples (3 pack)	25A0013	\$129.69	25.00%	\$104.99	above
MISCELLANEOUS/OPTIONAL NON MFD Products Services					
Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP	
Return Program Fuser Maint. Kit Type 11, 110-120V	40X8420	\$332.22	15%	\$ 282.39	NA
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices					
Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP	
HARDWARE					
Lexmark XC8160 Color MFD Laser Printer	42K1271	\$25,996.67	67.84%	\$8,359.47	
CS820, CX820, CX825, CX860 2200-Sheet Tray	21K0237	\$1,155.71	30.18%	\$806.87	
CS820, CX820, CX825, CX860 550-Sheet Tray	21K0567	\$388.57	30.19%	\$271.28	
CX825, CX860 Multi-position Staple Punch Finisher - Short	42K1267	\$2,570.00	30.18%	\$1,794.27	
CX825, CX860 Multi-position Staple Punch Finisher - Tall	42K1597	\$2,570.00	30.18%	\$1,794.27	
CX825/CX860 Staple Finisher	42K2300	\$448.57	30.18%	\$313.17	



XC8160 color letter/A4 MFP combines print speed of up to 60 pages per minute, ease of use, professional color and standard input capacity of up to 1750 pages with available finishing options.



RELATED SERVICES	Part/Service Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
Annual Maintenance Contract	MA-DIR-XC8160	\$395.00	51.00%	\$193.55	

ACCESSORIES AND SUPPLIES	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
XC8160 BSD Cyan Toner Cartridge	24B6512	\$335.82	10.67%	\$300.00	
XC8160 BSD Magenta Toner Cartridge	24B6513	\$335.82	10.67%	\$300.00	
XC8160 BSD Yellow Toner Cartridge	24B6514	\$335.82	10.67%	\$300.00	
XC8160 BSD Black Toner Cartridge	24B6515	\$111.94	10.67%	\$100.00	

MISCELLANEOUS/OPTIONAL NON MFD Products Services	Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP
Combo Fuser & ITM Maintenance Kit	41X0928	\$1,175.29	12.70%	\$1,026.01	


Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP


HARDWARE					
Lexmark C4150 Color Laser Printer	40C9054	\$2,996.67	64.25%	\$1,071.32	
CS720, CS725, CX725 550-Sheet Tray	40C2100	\$388.57	30.19%	\$271.28	
Adjustable Stand	40C2300	\$384.29	30.19%	\$268.29	
50 ppm, heavier workloads, and longer service intervals join lower cost per page in the durable, easy-to-use, feature-rich Lexmark C4150					


RELATED SERVICES	Part/Service Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
Annual Maintenance Contract	MA-DIR-C4150	\$250.00	45.00%	\$137.50	N/A

ACCESSORIES AND SUPPLIES	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
C4150 BSD Black Toner Cartridge	24B6519	\$169.15	10.67%	\$151.11	
C4150 BSD Yellow Toner Cartridge	24B6518	\$213.52	10.67%	\$190.74	
C4150 BSD Magenta Toner Cartridge	24B6517	\$213.52	10.67%	\$190.74	
C4150 BSD Cyan Toner Cartridge	24B6516	\$213.52	10.67%	\$190.74	
C4150 BSD Waste Toner Bottle	74C0W00	\$29.61	6.79%	\$27.60	

MISCELLANEOUS/OPTIONAL NON MFD Products Services	Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP
Fuser Maintenance Kit, Type 00, 110V-120V	41X0554	\$587.06	37.54%	\$366.67	N/A
Transfer Module (ITM)	40X9929	\$457.65	49.02%	\$233.33	N/A

Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
Lexmark CS748de Color Laser Printer	41H0150	\$1,507.14	22.37%	\$1,170.00	http://www.buyerslab.com/bliQBeta/Product/ShowSpecItem?spec=65414
Lexmark C746/C748 550-Sheet Drawer	27S2100	\$341.43	12.43%	\$299.00	above
Lexmark C746/C748 2000-Sheet High Capacity Feeder	27S2400	\$684.29	12.46%	\$599.00	above
Lexmark C746/C748 550-Sheet Specialty Media Drawer	27S2650	\$410.00	12.44%	\$359.00	above
Lexmark Spacer	27S2190	\$124.29	12.30%	\$109.00	above
Lexmark C/X74x Caster Base	34T5114	\$398.57	12.44%	\$349.00	above
256MB DDR II SDRAM DIMM	1025041	\$684.29	12.46%	\$599.00	above
512MB DDR II SDRAM DIMM	1025042	\$684.29	12.46%	\$599.00	above
1GB DDR II SDRAM DIMM	1025043	\$982.86	12.60%	\$859.00	above
Lexmark 160GB Hard Drive	27X0014	\$547.14	12.45%	\$479.00	above
MarkNet N8250 802.11 b/g/n Wireless Print Server	27X0025	\$512.86	12.45%	\$449.00	above
Model Description					
35 ppm black or color; 4.3-inch color touch screen; Time to first page as fast as 9 seconds; Duplex printing; 800 MHz Processor; 512MB RAM; 1200 x 1200 dpi; 550-sheet tray plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, XPS, PPDS, HTML, Direct image; application solutions available; USB and Gigabit Ethernet; USB Direct port; 2,500 to 10,000 pages per month recommend monthly usage; Ships with 10,000-page color and 12,000-page black cartridges, Eco-Mode and Quiet Mode available					
RELATED SERVICES					
Part/Service Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP	
Annual Maintenance Contract	MA-DIR-CS748de	\$ 395.00	24.00%	\$275.00	NA
ACCESSORIES AND SUPPLIES					
Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP	
CS/XS73x Black High Yield Return Program Cartridge	24B5807	\$220.30	35.00%	\$143.20	http://www.buyerslab.com/bliQBeta/Product/ShowSpecItem?spec=65414
CS/XS73x Cyan High Yield Return Program Cartridge	24B5804	\$384.03	35.00%	\$249.62	above
CS/XS73x Magenta High Yield Return Program Cartridge	24B5805	\$384.03	35.00%	\$249.62	above
CS/XS73x Yellow High Yield Return Program Cartridge	24B5806	\$384.03	35.00%	\$249.62	above
Lexmark Photoconductor Unit, 1-Pack	C734X20G	\$36.21	10.00%	\$32.59	above
Lexmark Photoconductor Unit, 4-Pack	C734X24G	\$140.85	10.00%	\$126.77	above
Lexmark Waste Toner Box	C734X77G	\$10.05	10.00%	\$9.05	above
MISCELLANEOUS/OPTIONAL NON MFD Products Services					
Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP	
Fuser Maintenance Kit	40X8110	\$195.54	10%	\$ 175.99	NA
ITU - Transfer Belt Maintenance Kit	40X8307	\$265.24	10%	\$ 238.72	NA

Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
Lexmark CS796de Color Laser Printer	47B0005	\$2,010.00	21.69%	\$1,574.00	http://www.buyerslab.com/bliQBeta/Product/ShowSpecItem?spec=57803
C792, X792 550-Sheet Drawer	47B0110	\$398.57	12.44%	\$349.00	above
C792, X792 2000-Sheet High Capacity Feeder	47B0111	\$1,027.14	12.48%	\$899.00	above
C792, X792 Banner Media Tray	47B0113	\$570.00	12.46%	\$499.00	above
C792, X792 Staple Finisher	47B1100	\$878.57	20.44%	\$699.00	above
C792, X792 5-Bin Mailbox	47B1101	\$878.57	20.44%	\$699.00	above
C792, X792 High Capacity Output Stacker	47B1102	\$690.00	20.43%	\$549.00	above
C792, X792 Staple Finisher with Hole Punch	47B1103	\$1,255.71	20.44%	\$999.00	above
C792, X792 Caster Base	47B0114	\$398.57	12.44%	\$349.00	above
C792, X792 Spacer	47B0112	\$192.86	12.37%	\$169.00	above
256MB DDR II SDRAM DIMM	1025041	\$684.29	12.46%	\$599.00	above
512MB DDR II SDRAM DIMM	1025042	\$684.29	12.46%	\$599.00	above
1GB DDR II SDRAM DIMM	1025043	\$982.86	12.60%	\$859.00	above
256MB User Flash Memory	14F0245	\$455.71	12.44%	\$399.00	above
Lexmark 160GB Hard Drive	27X0014	\$547.14	12.45%	\$479.00	above
MarkNet N8250 802.11b/g/n Wireless Print Server	27X0025	\$512.86	12.45%	\$449.00	above
Model Description					
4.3-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 512MB RAM; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; up to 25,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and 11,000-page color cartridges					
RELATED SERVICES					
Annual Maintenance Contract	MA-DIR-CS796de	\$ 395.00	24.00%	\$295.00	NA
ACCESSORIES AND SUPPLIES					
CS 796 Black Ex HY Rtrn	24B5831	\$341.49	48.00%	\$237.00	http://www.buyerslab.com/bliQBeta/Product/ShowSpecItem?spec=57803
CS 796 Cyan Ex HY Rtrn	24B5828	\$532.34	34.00%	\$351.34	above
CS 796 Magenta Ex HY Rtrn	24B5829	\$532.34	34.00%	\$351.34	above
CS 796 Yellow Ex HY Rtrn	24B5830	\$532.34	34.00%	\$351.34	above
C792, X792 Waste Toner Bottle	C792X77G	\$16.12	10.00%	\$14.51	above
Staple Pack (3 cartridges of 5000)	25A0013	\$129.69	10.00%	\$116.72	above
MISCELLANEOUS/OPTIONAL NON MFD Products Services					
Fuser Maintenance Kit	40X7100	\$292.94	10%	\$ 263.65	NA
Transfer Module Maintenance Kit	40X7103	\$312.15	10%	\$ 280.94	NA

Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
Lexmark XC4140 Color Laser Printer	40C9720	\$5,663.33	66.21%	\$1,913.42	
CS720, CS725, CX725 550-Sheet Tray	40C2100	\$388.57	30.19%	\$271.28	
320+GB Hard Disk Drive	27X0400	\$547.14	30.18%	\$382.00	
Adjustable Stand	40C2300	\$384.29	30.19%	\$268.29	
XC4140 offers a compact workgroup color device with printing performance up to 40 pages per minute, advanced scanning for enhanced functionality in a compact, easy-to-use package.					
					
RELATED SERVICES					
Annual Maintenance Contract	MA-DIR-XC4140	\$295.00	35.00%	\$191.75	N/A
ACCESSORIES AND SUPPLIES					
XC4150 BSD Black Toner Cartridge	24B6720	\$74.63	10.67%	\$66.67	
XC4150 BSD Cyan Toner Cartridge	24B6717	\$186.57	10.67%	\$166.67	
XC4150 BSD Magenta Toner Cartridge	24B6718	\$186.57	10.67%	\$166.67	
XC4150 BSD Yellow Toner Cartridge	24B6719	\$186.57	10.67%	\$166.67	
MISCELLANEOUS/OPTIONAL NON MFD Products Services					
Fuser Maintenance Kit, Type 00, 110V-120V	41X0554	\$587.06	37.54%	\$366.67	
Transfer Module (ITM)	40X9929	\$457.65	49.02%	\$233.33	
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
KIP 860 Full Color Wide Format 2 Roll System	SYS860K	\$33,340.00	24.00%	\$25,337.56	www.kip.com
	Z35097001S				
	EQAC109				
	DIGPDF-800K				
RELATED SERVICES					
KIP 860 Full Color Wide Format 2 Roll System	KIP860GMA2	\$1,750.00	47.79%	\$913.75	www.kip.com

Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
ACCESSORIES AND SUPPLIES	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
KIP GraphicPro	DIGGPS-800	\$2,495.00	28.88%	\$1,774.44	www.kip.com
KIP 800 Auto Stacker	MACH800S	\$1,675.00	25.71%	\$1,244.44	www.kip.com
Common Access Card (CAC)	EQACCAKIT	\$ 1,995.00	16.00%	\$1,675.80	www.kip.com
Removable Hard Drive Connection Kit	PPEHDKITK	\$ 225.00	13.00%	\$195.75	www.kip.com
Integrated Solution Keycode (for 3rd Party Apps)	K1SDKKC120	\$ 595.00	5.00%	\$565.25	www.kip.com
KIP Accounting & Cost Center	K1AK00070	\$ 595.00	28.00%	\$428.40	www.kip.com
KIP Fold 1000	MACHFOLD100080	\$12,800.00	16.67%	\$10,666.67	www.kip.com
MISCELLANEOUS/OPTIONAL NON MFD Products Services	Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP
KIP 860 Wide Format System Black Toner	Z350970010	Included	Included	Included	www.kip.com
KIP 860 Wide Format System Cyan Toner	Z350970020	\$295.00	10.00%	\$265.50	www.kip.com
KIP 860 Wide Format System Magenta Toner	Z350970030	\$295.00	10.00%	\$265.50	www.kip.com
KIP 860 Wide Format System Yellow Toner	Z350970040	\$295.00	10.00%	\$265.50	www.kip.com
KIP 860 Wide Format System Waste Btl. Toner	Z358080040	Included	Included	Included	www.kip.com
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
KIP 770 Wide Format System (1 Roll Copy, Print & Color Scan System)	SYS770PCPS	\$ 15,420.00	28.00%	\$11,102.40	www.kip.com
KIP 770 Wide Format System (1 Roll Copy, Print & Color Scan System + Auto Feeding Paper Tray)	SYS770RC	\$ 15,920.00	28.00%	\$11,462.40	www.kip.com
RELATED SERVICES					
KIP 770 Wide Format System (1 Roll Copy, Print & Color Scan System)	KIP770GMA	\$ 1,725.00	20.00%	\$1,380.00	www.kip.com
KIP 770 Wide Format System (1 Roll Copy, Print & Color Scan System + Auto Feeding Paper Tray)	KIP770GMA	\$ 1,725.00	20.00%	\$1,380.00	www.kip.com
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
ACCESSORIES AND SUPPLIES	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
KIP Color Direct Copy to Inkjet	DIGCPCP	\$ 995.00	26.00%	\$736.30	www.kip.com
Common Access Card (CAC)	EQACCAKIT	\$ 1,995.00	15.00%	\$1,695.75	www.kip.com
Removable Secure Hard Drive Connection Kit	PPEHDKITKS8	\$ 225.00	12.00%	\$198.00	www.kip.com
Integrated Sheet Cassette	EQACO58	\$ 695.00	21.00%	\$549.05	www.kip.com
Catch Tray	EQACO61	\$ 195.00	21.00%	\$154.05	www.kip.com
MISCELLANEOUS/OPTIONAL NON MFD Products Services	Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP
KIP 770 Wide Format System Toner	Z330970020	\$ 185.00	10.00%	\$166.50	www.kip.com


Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
KIP 7170 Wide Format System (2 Roll Copy, Print & Color Scan System)	SYS7170CPCS	\$ 21,830.00	34.00%	\$14,407.80	www.kip.com
RELATED SERVICES					
KIP 7170 Wide Format System (2 Roll Copy, Print & Color Scan System)	KIP7170GMA	\$ 1,725.00	20.00%	\$1,380.00	www.kip.com
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
ACCESSORIES AND SUPPLIES	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
KIP Color Direct Copy to Inkjet	DIGCPCP	\$ 995.00	26.00%	\$736.30	www.kip.com
Common Access Card (CAC)	EQACCACKIT	\$ 1,995.00	15.00%	\$1,695.75	www.kip.com
Removable Secure Hard Drive Connection Kit	PPEHDKITKS8	\$ 225.00	12.00%	\$198.00	www.kip.com
Rear Print Receiving Tray	EQACO70	\$ 695.00	21.00%	\$549.05	www.kip.com
Original & Print Receiving Tray	EQACO71	\$ 995.00	27.00%	\$726.35	www.kip.com
KIP 1200 Auto Stacker	MACH1200S	\$ 1,900.00	27.00%	\$1,387.00	www.kip.com
KIP Fold 1000	MACHFOLD1000	\$ 14,995.00	17.00%	\$12,445.85	www.kip.com
KIP Fold 2000	MACHFOLD71	\$ 32,995.00	15.00%	\$28,045.75	www.kip.com
MISCELLANEOUS/OPTIONAL NON MFD Products Services					
KIP 7170 Wide Format System Toner	Z2340970010	\$ 245.00	10.00%	\$220.50	www.kip.com
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
KIP 7770 Wide Format 2 Roll System	SYS7772P	\$ 23,730.00	25.00%	\$17,797.50	www.kip.com
KIP 7770 Wide Format 2 Roll MFP System w/ Scanner	SYS77702CPCS	\$ 33,830.00	32.00%	\$23,004.40	www.kip.com
KIP 7770 Wide Format 2 Roll Production System w/ Scanner	SYS77722CPCS	\$ 39,830.00	32.00%	\$27,084.40	www.kip.com
KIP 7770 Wide Format 4 Roll System	SYS7774P	\$ 25,830.00	25.00%	\$19,372.50	www.kip.com
KIP 7770 Wide Format 4 Roll MFP System w/ Scanner	SYS77704CPCS	\$ 35,930.00	32.00%	\$24,432.40	www.kip.com
KIP 7770 Wide Format 4 Roll Production System w/ Scanner	SYS77724CPCS	\$ 41,930.00	32.00%	\$28,512.40	www.kip.com
RELATED SERVICES					
KIP 7770 Wide Format 2 Roll System	KIP7770GMA2	\$ 1,995.00	15.00%	\$1,695.75	www.kip.com
KIP 7770 Wide Format 2 Roll MFP System w/ Scanner	KIP7770GMAS2	\$ 2,900.00	15.00%	\$2,465.00	www.kip.com
KIP 7770 Wide Format 2 Roll Production System w/ Scanner	KIP7770GMAS2	\$ 2,900.00	15.00%	\$2,465.00	www.kip.com
KIP 7770 Wide Format 4 Roll System	KIP7770GMA4	\$ 1,995.00	15.00%	\$1,695.75	www.kip.com
KIP 7770 Wide Format 4 Roll MFP System w/ Scanner	KIP7770GMAS4	\$ 2,900.00	15.00%	\$2,465.00	www.kip.com
KIP 7770 Wide Format 4 Roll Production System w/ Scanner	KIP7770GMAS4	\$ 2,900.00	15.00%	\$2,465.00	www.kip.com



Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
ACCESSORIES AND SUPPLIES	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
KIP Color Direct Copy to Inkjet	DIGCPCP	\$ 995.00	26.00%	\$736.30	www.kip.com
Common Access Card (CAC)	EQACCKIT	\$ 1,995.00	15.00%	\$1,695.75	www.kip.com
Removable Secure Hard Drive Connection Kit	PPEHDKITS8	\$ 225.00	12.00%	\$198.00	www.kip.com
Front Stacking Print Tray	Z378080010	\$ 900.00	21.00%	\$711.00	www.kip.com
High Capacity Print Receiving Tray	EQACO55	\$ 995.00	27.00%	\$726.35	www.kip.com
KIP 1200 Auto Stacker	MACH1200S	\$ 1,900.00	27.00%	\$1,387.00	www.kip.com
2 Roll Drawer Field Upgrade	MACH7770DR	\$ 2,295.00	26.00%	\$1,698.30	www.kip.com
KIP Fold 1000	MACHFOLD1000	\$ 14,995.00	17.00%	\$12,445.85	www.kip.com
KIP Fold 2000	MACHFOLD77	\$ 32,995.00	15.00%	\$28,045.75	www.kip.com
KIP 720 Scan System Field Upgrade	SYS720CP	\$ 10,143.00	42.00%	\$5,882.94	www.kip.com
KIP 2300 Scan System Field Upgrade	SYS2300CP	\$ 15,995.00	38.00%	\$9,916.90	www.kip.com
MISCELLANEOUS/OPTIONAL NON MFD Products Services	Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP
KIP 7770 Wide Format System Toner	Z370970070	\$ 430.00	10.00%	\$387.00	www.kip.com
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
KIP 7970 Wide Format 4 Roll System	SYS7970P	\$ 33,010.00	27.00%	\$24,097.30	www.kip.com
KIP 7970 Wide Format 4 Roll MFP System w/ Scanner	SYS7970CPCS	\$ 43,115.00	32.00%	\$29,318.20	www.kip.com
KIP 7970 Wide Format 4 Roll Production System w/ Scanner	SYS7972CPCS	\$ 49,115.00	32.00%	\$33,398.20	www.kip.com
RELATED SERVICES	Part/Service Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
KIP 7770 Wide Format 4 Roll System	KIP7970GMA4	\$ 3,150.00	15.00%	\$2,677.50	www.kip.com
KIP 7770 Wide Format 4 Roll MFP System w/ Scanner	KIP7970GMA4	\$ 4,100.00	15.00%	\$3,485.00	www.kip.com
KIP 7770 Wide Format 4 Roll Production System w/ Scanner	KIP7970GMA4	\$ 4,100.00	15.00%	\$3,485.00	www.kip.com
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
ACCESSORIES AND SUPPLIES	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
KIP Color Direct Copy to Inkjet	DIGCPCP	\$ 995.00	26.00%	\$736.30	www.kip.com
Common Access Card (CAC)	EQACCKIT	\$ 1,995.00	15.00%	\$1,695.75	www.kip.com
Removable Secure Hard Drive Connection Kit	PPEHDKITS8	\$ 225.00	12.00%	\$198.00	www.kip.com
Front Stacking Print Tray	Z378080010	\$ 900.00	21.00%	\$711.00	www.kip.com
High Capacity Print Receiving Tray	EQACO55	\$ 995.00	27.00%	\$726.35	www.kip.com
KIP 1200 Auto Stacker	MACH1200S	\$ 1,900.00	27.00%	\$1,387.00	www.kip.com
2 Roll Drawer Field Upgrade	MACH7770DR	\$ 2,295.00	26.00%	\$1,698.30	www.kip.com
KIP Fold 1000	MACHFOLD1000	\$ 14,995.00	17.00%	\$12,445.85	www.kip.com
KIP Fold 2000	MACHFOLD77	\$ 32,995.00	15.00%	\$28,045.75	www.kip.com
KIP 720 Scan System Field Upgrade	SYS720CP	\$ 10,143.00	42.00%	\$5,882.94	www.kip.com
KIP 2300 Scan System Field Upgrade	SYS2300CP	\$ 15,995.00	38.00%	\$9,916.90	www.kip.com
MISCELLANEOUS/OPTIONAL NON MFD Products Services	Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP
KIP 7970 Wide Format System Toner	Z370970050	\$ 545.00	10.00%	\$490.50	www.kip.com



Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
KIP 9900 Wide Format 4 Roll System	SYS9900P	\$ 59,360.00	29.00%	\$42,145.60	www.kip.com
KIP 9900 Wide Format 4 Roll MFP System w/ Scanner	SYS9900ACPCS	\$ 69,355.00	31.00%	\$47,854.95	www.kip.com
KIP 9900 Wide Format 4 Roll Production System w/ Scanner	SYS9920ACPCS	\$ 75,355.00	31.00%	\$51,994.95	www.kip.com
RELATED SERVICES					
KIP 9900 Wide Format 4 Roll System	KIP9900GMA4	\$ 7,320.00	15.00%	\$6,222.00	www.kip.com
KIP 9900 Wide Format 4 Roll MFP System w/ Scanner	KIP9900GMAS4	\$ 8,250.00	15.00%	\$7,012.50	www.kip.com
KIP 9900 Wide Format 4 Roll Production System w/ Scanner	KIP9900GMAS4	\$ 8,250.00	15.00%	\$7,012.50	www.kip.com
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
ACCESSORIES AND SUPPLIES	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
KIP Color Direct Copy to Inkjet	DIG9900CCP	\$ 995.00	26.00%	\$736.30	www.kip.com
Common Access Card (CAC)	EQACCACKIT	\$ 1,995.00	15.00%	\$1,695.75	www.kip.com
Removable Secure Hard Drive Connection Kit	PPEHDKIT	\$ 225.00	12.00%	\$198.00	www.kip.com
KIP 1200 Auto Stacker	MACH1200S	\$ 1,900.00	27.00%	\$1,387.00	www.kip.com
KIP Fold 2000	MACHFOLD99	\$ 33,995.00	15.00%	\$28,895.75	www.kip.com
KIP 720 Scan System Field Upgrade	SYS720CP	\$ 10,143.00	42.00%	\$5,882.94	www.kip.com
KIP 2300 Scan System Field Upgrade	SYS2300CP	\$ 15,995.00	38.00%	\$9,916.90	www.kip.com
MISCELLANEOUS/OPTIONAL NON MFD Products Services					
KIP 9900 Wide Format System Toner	SUP9900-103	\$ 305.00	10.00%	\$274.50	www.kip.com
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
Risograph EZ221 Digital Duplicator (Ltr & Lgl)	S-7173U	\$ 5,995.00	73.00%	\$1,618.65	www.us.riso.com
Risograph EZ391 Digital Duplicator (up to 11x17)	S-7168U	\$ 9,995.00	46.00%	\$5,397.30	www.us.riso.com
Risograph EZ591 Digital Duplicator (up to 11x17)	S-7175U	\$ 13,995.00	56.00%	\$6,157.80	www.us.riso.com
Risograph SE9480 Digital Duplicator (up to 11x17)	S-7085U	\$ 23,995.00	54.00%	\$11,037.70	www.us.riso.com
Risograph ME9450 Digital Duplicator (2 Color)	S-6837U	\$ 26,995.00	49.00%	\$13,767.45	www.us.riso.com
RELATED SERVICES					
Risograph EZ221 Annual Maintenance	EZ221GMA	\$ 650.00	22.00%	\$507.00	www.us.riso.com
Risograph EZ391 Annual Maintenance	EZ391GMA	\$ 785.00	22.00%	\$612.30	www.us.riso.com
Risograph EZ591 Annual Maintenance	EZ591GMA	\$ 785.00	22.00%	\$612.30	www.us.riso.com
Risograph SE9480 Annual Maintenance	SE9480GMA	\$ 925.00	23.00%	\$712.25	www.us.riso.com
Risograph ME9450 Annual Maintenance	ME9450GMA	\$ 1,053.00	23.00%	\$810.81	www.us.riso.com


Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
ACCESSORIES AND SUPPLIES	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
Riso EZ221 Black Ink Ctg.	S-4254	\$ 29.50	45.00%	\$16.23	www.us.riso.com
Riso EZ221 Master Rolls	S-4250	\$ 51.00	38.00%	\$31.62	www.us.riso.com
Riso EZ391 Black Ink Ctg.	S-4254	\$ 29.50	45.00%	\$16.23	www.us.riso.com
Riso EZ391 Master Roll	S-4363	\$ 68.00	40.00%	\$40.80	www.us.riso.com
Riso EZ591 Black Ink Ctg.	S-4254	\$ 29.50	45.00%	\$16.23	www.us.riso.com
Riso EZ591 Master Roll	S-4363	\$ 68.00	40.00%	\$40.80	www.us.riso.com
Riso SE9480 Black Ink Ctg.	S-7124U	\$ 39.95	44.00%	\$22.37	www.us.riso.com
Riso SE9480 Master Roll	S-5467U	\$ 80.50	37.00%	\$50.72	www.us.riso.com
Riso ME9450 Black Ink Ctg.	S-7124U	\$ 39.95	44.00%	\$22.37	www.us.riso.com
Riso ME9450 Master Roll	S-2632	\$ 80.50	37.00%	\$50.72	www.us.riso.com
MISCELLANEOUS/OPTIONAL NON MFD Products Services	Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP
Riso EZ221 Color Print Cylinder (Legal Only)	S-4889	\$ 975.00	29.00%	\$692.25	www.us.riso.com
Riso EZ391 Color Print Cylinder (Ledger Only)	S-4885U	\$ 1,295.00	35.00%	\$841.75	www.us.riso.com
Riso EZ591 Color Print Cylinder (Ledger Only)	S-4885U	\$ 1,295.00	35.00%	\$841.75	www.us.riso.com
Riso SE9480 Color Print Cylinder (Ledger Only)	S-5257	\$ 1,295.00	35.00%	\$841.75	www.us.riso.com
Riso ME9450 Color Print Cylinder (Ledger Only)	S-5257	\$ 1,295.00	35.00%	\$841.75	www.us.riso.com
Riso PC Interface Card (EZ221-391-591)	S-4892 / S-9122	\$ 1,650.00	26.00%	\$1,221.00	www.us.riso.com
Riso Automatic Document Feeder	S-2104	\$ 1,850.00	31.00%	\$1,276.50	www.us.riso.com
Thompson Envelope Feeder	T-100DW	\$ 7,695.00	28.00%	\$5,540.40	www.us.riso.com
Riso Print Controller IS300 (SE9480-ME9450)	S-2768G / S-9122	\$ 6,345.00	35.00%	\$4,124.25	www.us.riso.com
Riso Standard Various Color Ink Ctg. (All Models)	Various	\$ 32.25	39.00%	\$19.67	www.us.riso.com
Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
Print, Scan, Facsimile, 3D Printers and Related Services for Stand-Alone Devices	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
HARDWARE					
Risograph ComColor X1 3110	S-6803G	\$ 24,262.00	36.00%	\$15,527.68	www.us.riso.com
Risograph ComColor X1 3150	S-6801G	\$ 27,292.00	36.00%	\$17,466.88	www.us.riso.com
Risograph ComColor X1 7110	S-6674G	\$ 35,373.00	45.00%	\$19,455.15	www.us.riso.com
Risograph ComColor X1 7150	S-6673G	\$ 38,403.00	44.00%	\$21,505.68	www.us.riso.com
Risograph ComColor X1 9150	S-6671G	\$ 44,464.00	38.00%	\$27,567.68	www.us.riso.com
RELATED SERVICES	Part/Service Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
Risograph ComColor X1 3110	CC3110GMA	\$ 2,247.50	20.00%	\$1,798.00	www.us.riso.com
Risograph ComColor X1 3150	CC3150GMA	\$ 2,247.50	20.00%	\$1,798.00	www.us.riso.com
Risograph ComColor X1 7110	CC7110GMA	\$ 2,323.50	20.00%	\$1,858.80	www.us.riso.com
Risograph ComColor X1 7150	CC7150GMA	\$ 2,323.50	20.00%	\$1,858.80	www.us.riso.com
Risograph ComColor X1 9150	CC9150GMA	\$ 2,323.50	20.00%	\$1,858.80	www.us.riso.com



Category A2 Non Multifunction Device (MFD) - Devices Listed Here Are Not Primarily MFD's					
ACCESSORIES AND SUPPLIES	Part Number	MSRP	DIR Discount % off MSRP	DIR Discounted Price (MSRP - Discount %)	Description of MSRP
ComColor Black Ink Ctg. (All Units)	S-6701G	\$ 525.00	37.00%	\$330.75	www.us.riso.com
ComColor Cyan Ink Ctg. (All Units)	S-6702G	\$ 525.00	37.00%	\$330.75	www.us.riso.com
ComColor Magenta Ink Ctg. (All Units)	S-6703G	\$ 525.00	37.00%	\$330.75	www.us.riso.com
ComColor Yellow Ink Ctg. (All Units)	S-6704G	\$ 525.00	37.00%	\$330.75	www.us.riso.com
Standard Staples for Finisher	S-4129G	\$ 95.00	35.00%	\$61.75	www.us.riso.com
Booklet Staples for Finisher	S-4130G	\$ 120.00	39.00%	\$73.20	www.us.riso.com
Standard Staples for Face Down Offset Stapler	S-6685	\$ 95.00	35.00%	\$61.75	www.us.riso.com
MISCELLANEOUS/OPTIONAL NON MFD Products Services	Part/Service Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Purchase Price EACH/Unit (MSRP - Discount)	Description of MSRP
ComColor Express IS1000C (PostScript RIP)	S-6689G	\$ 13,051.00	43.00%	\$7,439.07	www.us.riso.com
ComColor Express IS950C (PostScript RIP)	S-6805G	\$ 7,091.00	42.00%	\$4,112.78	www.us.riso.com
ComColor Scanner Package	S-6682G	\$ 5,167.00	32.00%	\$3,513.56	www.us.riso.com
(Part# S-6683 / S-2058 / 488-00062-007)					
ComColor 1,000 Sheet Stacking Tray II	S-4853	\$ 1,443.00	16.00%	\$1,212.12	www.us.riso.com
High Capacity Feeder	S-6690G	\$ 8,394.00	48.00%	\$4,364.88	www.us.riso.com
High Capacity Stacker	S-6691G	\$ 16,879.00	30.00%	\$11,815.30	www.us.riso.com
Finisher II 2/3H	S-6804G	\$ 11,938.00	36.00%	\$7,640.32	www.us.riso.com
(S-2051 / S-6693 / 488-00050-009)					
Thompson Envelope Feeder	T-100DW	\$ 7,773.00	29.00%	\$5,518.83	www.us.riso.com
Face Down Offset Stapler	S-6684G	\$ 3,050.00	36.00%	\$1,952.00	www.us.riso.com

B2 Units in Category									
Printers	Wide Format	Duplicators							
Lexmark M1145	KIP C7800-SUB: 940	Riso EZ 221	ComColor 3110						
Lexmark M3150	KIP 770	Riso EZ 391	ComColor 3150						
Lexmark M5155	KIP 7170	Riso EZ 591	ComColor 7110						
Lexmark M5163	KIP 7770	Riso SE9480	ComColor 7150						
Lexmark M5770	KIP 7970	Riso ME9450	ComColor 9150						
Lexmark CS748de Color	KIP 9900								
Lexmark CS796de Color									
60-MONTH LEASE TERM has no further renewal options and survives the contract term expiration. Customer election of a 60-Month Lease Term invokes Appendix A, Standard Terms and Conditions for Products and Related Services, Section 4. General Provisions, A. SURVIVAL, which states, "All applicable software license agreements, warranties or service agreements that were entered into between Vendor and a Customer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Vendor or Order Fulfiler shall survive expiration or termination of the Contract. Rights and obligations under this Contract which by their nature should survive, including, but not limited to any and all payment obligations invoiced prior to the termination or expiration hereof; obligations of confidentiality; and, Indemnification, will remain in effect after termination or expiration hereof.									
Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	DIR Purchase Amount	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Minimum Finaced Amount for any lease must be at least \$3,000.
Lexmark M1145	35S0040	\$972.00	55.76%	\$ 505.00	\$ 23.88	\$ 15.60	\$ 12.73	\$ 10.61	
Network-ready; Duplex standard; up to 45 ppm; 800MHz Dual-core Processor; 256MB RAM, 1200 x 1200 dpi; 250-sheet input tray; 100-sheet multipurpose feeder; time to first page as fast as 6.5 seconds; 2.4-inch color LCD, 21 buttons, 4 arrows and 2 LEDs; 150-sheet output; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; 1,500 to 14,000 pages per month recommend monthly usage									
									
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 8.00	0	\$0.01250	NA					
Year 2	\$ 8.00	0	\$0.01250	NA					
Year 3	\$ 8.00	0	\$0.01250	NA					
Year 4	\$ 8.00	0	\$0.01250	NA					
Year 5	\$ 8.00	0	\$0.01250	NA					
ACCESSORIES <i>List All products to be sold under this contract</i>	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Accessory Leasing can only be added to Base Unit Lease. (Accessories can not be Leased on their own.)
250 Sheet tray	35S0267	\$165.71	22.89%	\$127.78	\$ 6.04	\$3.95	\$3.22	\$2.68	
550 Sheet tray	35S0567	\$255.71	23.09%	\$196.67	\$ 9.30	\$6.08	\$4.96	\$4.13	
550-Sheet Lockable Tray	35S0367	\$320.00	22.92%	\$246.67	\$ 11.67	\$7.62	\$6.22	\$5.18	
Swivel Cabinet	3073173	\$284.29	23.00%	\$218.89	\$ 10.35	\$6.76	\$5.52	\$4.60	
Adjustable Printer Stand	35S8502	\$384.29	23.09%	\$295.56	\$ 13.98	\$9.13	\$7.45	\$6.21	
512MB DDR3 SO-DIMM	57X9014	\$67.14	22.22%	\$52.22	\$ 2.47	\$1.61	\$1.32	\$1.10	
1GB DDR3 SO-DIMM	57X9011	\$90.00	23.46%	\$68.89	\$ 3.26	\$2.13	\$1.74	\$1.45	
256MB User Flash Memory	57X9101	\$67.14	22.22%	\$52.22	\$ 2.47	\$1.61	\$1.32	\$1.10	
MarkNet N8352 802.11 b/g/n Wireless Print Server	27X0128	\$55.71	22.22%	\$43.33	\$ 2.05	\$1.34	\$1.09	\$0.91	

Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	DIR Purchase Amount	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Minimum Financed Amount for any lease must be at least \$3,000.
Lexmark M3150	35S0041	\$1,536.00	55.76%	\$ 748.00	\$ 35.37	\$ 23.11	\$ 18.85	\$ 15.71	
Network-ready; Duplex standard; up to 50 ppm; 800MHz Dual-core Processor; 512MB RAM, 1200 x 1200 dpi; 550-sheet input tray; 100-sheet multipurpose feeder; time to first page as fast as 6.5 seconds; customizable, easy-to-use 4.3-inch color touch-screen; 250-sheet output; USB, Direct USB print port, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; 3,000 to 16,000 pages per month recommend monthly usage									
									
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 10.00	0	\$0.00950	NA					
Year 2	\$ 10.00	0	\$0.00950	NA					
Year 3	\$ 10.00	0	\$0.00950	NA					
Year 4	\$ 10.00	0	\$0.00950	NA					
Year 5	\$ 10.00	0	\$0.00950	NA					
ACCESSORIES	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Accessory Leasing can only be added to Base Unit Lease. (Accessories can not be Leased on their own.)
250-Sheet Tray	35S0267	\$165.71	22.89%	\$127.78	\$ 6.04	\$3.95	\$3.22	\$2.68	
550-Sheet Tray	35S0567	\$255.71	23.09%	\$196.67	\$ 9.30	\$6.08	\$4.96	\$4.13	
550-Sheet Lockable Tray	35S0367	\$320.00	22.92%	\$246.67	\$ 11.67	\$7.62	\$6.22	\$5.18	
Swivel Cabinet	3073173	\$284.29	23.00%	\$218.89	\$ 10.35	\$6.76	\$5.52	\$4.60	
Adjustable Printer Stand	35S8502	\$384.29	23.09%	\$295.56	\$ 13.98	\$9.13	\$7.45	\$6.21	
1GBx32 DDR3 RAM	57X9016	\$90.00	12.22%	\$79.00	\$ 3.74	\$2.44	\$1.99	\$1.66	
2GBx32 DDR3 RAM	57X9012	\$112.86	12.28%	\$99.00	\$ 4.68	\$3.06	\$2.49	\$2.08	
256MB User Flash Memory	57X9101	\$67.14	12.12%	\$59.00	\$ 2.79	\$1.82	\$1.49	\$1.24	
Lexmark 160GB Hard Drive	27X0210	\$547.14	30.73%	\$379.00	\$ 17.92	\$11.71	\$9.55	\$7.96	
MarkNet N8352 802.11 b/g/n Wireless Print Server	27X0128	\$55.71	22.22%	\$43.33	\$ 2.05	\$1.34	\$1.09	\$0.91	
Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	DIR Purchase Amount	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Minimum Financed Amount for any lease must be at least \$3,000.
Lexmark XC4140 Color Laser Printer	40C9720	\$5,663.33	66.21%	\$1,913.42	\$87.63	\$56.25	\$45.67	\$37.68	
XC4140 offers a compact workgroup color device with printing performance up to 40 pages per minute, advanced scanning for enhanced functionality in a compact, easy-to-use package.									
									
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 15.98	0	\$0.00985	NA	Color Per Copy	\$0.066			
Year 2	\$ 15.98	0	\$0.00985	NA	Color Per Copy	\$0.066			
Year 3	\$ 15.98	0	\$0.00985	NA	Color Per Copy	\$0.066			
Year 4	\$ 15.98	0	\$0.00985	NA	Color Per Copy	\$0.066			
Year 5	\$ 15.98	0	\$0.00985	NA	Color Per Copy	\$0.066			
ACCESSORIES	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Accessory Leasing can only be added to Base Unit Lease. (Accessories can not be Leased on their own.)
550-Sheet Tray	40C2100	\$388.57	30.19%	\$271.28	\$12.42	\$7.98	\$6.48	\$5.34	
320+GB Hard Disk Drive	27X0400	\$547.14	30.18%	\$382.00	\$17.50	\$11.23	\$9.12	\$7.52	
Adjustable Stand	40C2300	\$384.29	30.19%	\$268.29	\$12.29	\$7.89	\$6.40	\$5.28	

Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	DIR Purchase Amount	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Minimum Financed Amount for any lease must be at least \$3,000.
Lexmark M5155	40G0720	\$2,177.00	51.58%	\$ 1,054.00	\$ 49.84	\$ 32.57	\$ 26.56	\$ 22.13	
Network-ready; Duplex standard; up to 55 ppm; 800MHz Dual-core Processor; 512MB RAM, 1200 x 1200 dpi; 550-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 4.8 seconds; customizable 4.3-inch color touch-screen; 550-sheet output; USB, Direct USB print port, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; 3,000 to 20,000 pages per month recommend monthly usage									
									
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 12.00	0	\$0.00800	NA					
Year 2	\$ 12.00	0	\$0.00800	NA					
Year 3	\$ 12.00	0	\$0.00800	NA					
Year 4	\$ 12.00	0	\$0.00800	NA					
Year 5	\$ 12.00	0	\$0.00800	NA					
ACCESSORIES	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Accessory Leasing can only be added to Base Unit Lease. (Accessories can not be Leased on their own.)
250 Sheet tray	40G0800	\$227.14	12.39%	\$199.00	\$ 9.41	\$6.15	\$5.01	\$4.18	
250-Sheet Tray Insert	40G0801	\$90.00	12.22%	\$79.00	\$ 3.74	\$2.44	\$1.99	\$1.66	
550-Sheet Tray	40G0802	\$324.29	23.22%	\$249.00	\$ 11.78	\$7.69	\$6.27	\$5.23	
550-Sheet Tray Insert	40G0803	\$112.86	12.28%	\$99.00	\$ 4.68	\$3.06	\$2.49	\$2.08	
2100-Sheet Tray	40G0804	\$570.00	12.46%	\$499.00	\$ 23.60	\$15.42	\$12.57	\$10.48	
250-Sheet Lockable Tray	40G0820	\$272.86	12.41%	\$239.00	\$ 11.30	\$7.39	\$6.02	\$5.02	
550-Sheet Lockable Tray	40G0822	\$341.43	12.43%	\$299.00	\$ 14.14	\$9.24	\$7.53	\$6.28	
MS810, MS811, MS812 Staple Finisher	40G0850	\$341.43	12.43%	\$299.00	\$ 14.14	\$9.24	\$7.53	\$6.28	
MS810, MS811, MS812 Output Expander	40G0851	\$170.00	12.35%	\$149.00	\$ 7.05	\$4.60	\$3.75	\$3.13	
MS810, MS811, MS812 4-Bin Mailbox	40G0852	\$341.43	12.43%	\$299.00	\$ 14.14	\$9.24	\$7.53	\$6.28	
MS810, MS811, MS812 High Capacity Output Expander	40G0853	\$570.00	12.46%	\$499.00	\$ 23.60	\$15.42	\$12.57	\$10.48	
Staple, Hole Punch Finisher	40G0849	\$752.86	20.44%	\$599.00	\$ 28.33	\$18.51	\$15.09	\$12.58	
Spacer	40G0854	\$78.57	12.18%	\$69.00	\$ 3.26	\$2.13	\$1.74	\$1.45	
Caster Base	40G0855	\$398.57	12.44%	\$349.00	\$ 16.50	\$10.78	\$8.79	\$7.33	
Swivel Cabinet	3073173	\$284.29	12.41%	\$249.00	\$ 11.78	\$7.69	\$6.27	\$5.23	
1GBx32 DDR3 RAM	57X9016	\$90.00	12.22%	\$79.00	\$ 3.74	\$2.44	\$1.99	\$1.66	
2GBx32 DDR3 RAM	57X9012	\$112.86	12.28%	\$99.00	\$ 4.68	\$3.06	\$2.49	\$2.08	
256MB User Flash Memory	57X9101	\$67.14	12.12%	\$59.00	\$ 2.79	\$1.82	\$1.49	\$1.24	
Lexmark 160GB Hard Drive	27X0200	\$547.14	12.45%	\$479.00	\$ 22.65	\$14.80	\$12.07	\$10.06	
MarkNet 8350 802.11 b/g/n Wireless Print Server	27X0225	\$227.14	12.39%	\$199.00	\$ 9.41	\$6.15	\$5.01	\$4.18	
Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	DIR Purchase Amount	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Minimum Financed Amount for any lease must be at least \$3,000.
Lexmark C4150	40C9054	\$2,996.67	64.25%	\$1,071.32	\$49.07	\$31.50	\$25.57	\$21.09	
Faster printing, heavier workloads, and longer service intervals join lower cost per page in the durable, easy-to-use, feature-rich Lexmark C4150									
									
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 11.45	0	\$0.01250	NA	Color Per Copy	\$0.094			
Year 2	\$ 11.45	0	\$0.01250	NA	Color Per Copy	\$0.094			
Year 3	\$ 11.45	0	\$0.01250	NA	Color Per Copy	\$0.094			
Year 4	\$ 11.45	0	\$0.01250	NA	Color Per Copy	\$0.094			
Year 5	\$ 11.45	0	\$0.01250	NA	Color Per Copy	\$0.094			
ACCESSORIES	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Accessory Leasing can only be added to Base Unit Lease. (Accessories can not be Leased on their own.)
550-Sheet Tray	40C2100	\$388.57	30.19%	\$271.28	\$12.42	\$7.98	\$6.48	\$5.34	
Adjustable Stand	40C2300	\$384.29	30.19%	\$268.29	\$12.29	\$7.89	\$6.40	\$5.28	

Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	DIR Purchase Amount	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Minimum Financed Amount for any lease must be at least \$3,000.
Lexmark M5163	40G0730	\$2,177.00	37.94%	\$ 1,351.00	\$ 63.89	\$ 41.75	\$ 34.05	\$ 28.37	
Network-ready; Duplex standard; up to 63 ppm; 800MHz Dual-core Processor; 512MB RAM, 1200 x 1200 dpi; 550-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 4.4 seconds; customizable 4.3-inch color touch-screen; 550-sheet output; USB, Direct USB print port, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; 5,000 to 35,000 pages per month recommend monthly usage									
									
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 12.00	0	\$0.00800	NA					
Year 2	\$ 12.00	0	\$0.00800	NA					
Year 3	\$ 12.00	0	\$0.00800	NA					
Year 4	\$ 12.00	0	\$0.00800	NA					
Year 5	\$ 12.00	0	\$0.00800	NA					
ACCESSORIES	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Accessory Leasing can only be added to Base Unit Lease. (Accessories <u>can not</u> be Leased on their own.)
250 Sheet tray	40G0800	\$227.14	12.39%	\$199.00	\$ 9.41	\$6.15	\$5.01	\$4.18	
250-Sheet Tray Insert	40G0801	\$90.00	12.22%	\$79.00	\$ 3.74	\$2.44	\$1.99	\$1.66	
550-Sheet Tray	40G0802	\$324.29	23.22%	\$249.00	\$ 11.78	\$7.69	\$6.27	\$5.23	
550-Sheet Tray Insert	40G0803	\$112.86	12.28%	\$99.00	\$ 4.68	\$3.06	\$2.49	\$2.08	
2100-Sheet Tray	40G0804	\$570.00	12.46%	\$499.00	\$ 23.60	\$15.42	\$12.57	\$10.48	
250-Sheet Lockable Tray	40G0820	\$272.86	12.41%	\$239.00	\$ 11.30	\$7.39	\$6.02	\$5.02	
550-Sheet Lockable Tray	40G0822	\$341.43	12.43%	\$299.00	\$ 14.14	\$9.24	\$7.53	\$6.28	
MS810, MS811, MS812 Staple Finisher	40G0850	\$341.43	12.43%	\$299.00	\$ 14.14	\$9.24	\$7.53	\$6.28	
MS810, MS811, MS812 Output Expander	40G0851	\$170.00	12.35%	\$149.00	\$ 7.05	\$4.60	\$3.75	\$3.13	
MS810, MS811, MS812 4-Bin Mailbox	40G0852	\$341.43	12.43%	\$299.00	\$ 14.14	\$9.24	\$7.53	\$6.28	
MS810, MS811, MS812 High Capacity Output Expander	40G0853	\$570.00	12.46%	\$499.00	\$ 23.60	\$15.42	\$12.57	\$10.48	
Staple, Hole Punch Finisher	40G0849	\$752.86	20.44%	\$599.00	\$ 28.33	\$18.51	\$15.09	\$12.58	
Spacer	40G0854	\$78.57	12.18%	\$69.00	\$ 3.26	\$2.13	\$1.74	\$1.45	
Caster Base	40G0855	\$398.57	12.44%	\$349.00	\$ 16.50	\$10.78	\$8.79	\$7.33	
Swivel Cabinet	3073173	\$284.29	12.41%	\$249.00	\$ 11.78	\$7.69	\$6.27	\$5.23	
1GBx32 DDR3 RAM	57X9016	\$90.00	12.22%	\$79.00	\$ 3.74	\$2.44	\$1.99	\$1.66	
2GBx32 DDR3 RAM	57X9012	\$112.86	12.28%	\$99.00	\$ 4.68	\$3.06	\$2.49	\$2.08	
256MB User Flash Memory	57X9101	\$67.14	12.12%	\$59.00	\$ 2.79	\$1.82	\$1.49	\$1.24	
Lexmark 160GB Hard Drive	27X0200	\$547.14	12.45%	\$479.00	\$ 22.65	\$14.80	\$12.07	\$10.06	
MarkNet 8350 802.11 b/g/n Wireless Print Server	27X0225	\$227.14	12.39%	\$199.00	\$ 9.41	\$6.15	\$5.01	\$4.18	

Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	DIR Purchase Amount	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Minimum Financed Amount for any lease must be at least \$3,000.
Lexmark M5170	40G0740	\$3,715.00	45.52%	\$ 2,024.00	\$ 95.71	\$ 62.54	\$ 51.00	\$ 42.50	
Network-ready; Duplex standard; up to 70 ppm; 800MHz Dual-core Processor; 512MB RAM, 1200 x 1200 dpi; 550-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 4 seconds; customizable 7-inch color touch-screen; 550-sheet output; USB, Direct USB print port, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; 5,000 to 50,000 pages per month recommend monthly usage									
									
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 12.00	0	\$0.00800	NA					
Year 2	\$ 12.00	0	\$0.00800	NA					
Year 3	\$ 12.00	0	\$0.00800	NA					
Year 4	\$ 12.00	0	\$0.00800	NA					
Year 5	\$ 12.00	0	\$0.00800	NA					
ACCESSORIES	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discout)	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Accessory Leasing can only be added to Base Unit Lease. (Accessories can not be Leased on their own.)
250 Sheet tray	40G0800	\$227.14	12.39%	\$199.00	\$ 9.41	\$6.15	\$5.01	\$4.18	
250-Sheet Tray Insert	40G0801	\$90.00	12.22%	\$79.00	\$ 3.74	\$2.44	\$1.99	\$1.66	
550-Sheet Tray	40G0802	\$324.29	23.22%	\$249.00	\$ 11.78	\$7.69	\$6.27	\$5.23	
550-Sheet Tray Insert	40G0803	\$112.86	12.28%	\$99.00	\$ 4.68	\$3.06	\$2.49	\$2.08	
2100-Sheet Tray	40G0804	\$570.00	12.46%	\$499.00	\$ 23.60	\$15.42	\$12.57	\$10.48	
250-Sheet Lockable Tray	40G0820	\$272.86	12.41%	\$239.00	\$ 11.30	\$7.39	\$6.02	\$5.02	
550-Sheet Lockable Tray	40G0822	\$341.43	12.43%	\$299.00	\$ 14.14	\$9.24	\$7.53	\$6.28	
MS810, MS811, MS812 Staple Finisher	40G0850	\$341.43	12.43%	\$299.00	\$ 14.14	\$9.24	\$7.53	\$6.28	
MS810, MS811, MS812 Output Expander	40G0851	\$170.00	12.35%	\$149.00	\$ 7.05	\$4.60	\$3.75	\$3.13	
MS810, MS811, MS812 4-Bin Mailbox	40G0852	\$341.43	12.43%	\$299.00	\$ 14.14	\$9.24	\$7.53	\$6.28	
MS810, MS811, MS812 High Capacity Output Expander	40G0853	\$570.00	12.46%	\$499.00	\$ 23.60	\$15.42	\$12.57	\$10.48	
Staple, Hole Punch Finisher	40G0849	\$752.86	20.44%	\$599.00	\$ 28.33	\$18.51	\$15.09	\$12.58	
Spacer	40G0854	\$78.57	12.18%	\$69.00	\$ 3.26	\$2.13	\$1.74	\$1.45	
Caster Base	40G0855	\$398.57	12.44%	\$349.00	\$ 16.50	\$10.78	\$8.79	\$7.33	
Swivel Cabinet	3073173	\$284.29	12.41%	\$249.00	\$ 11.78	\$7.69	\$6.27	\$5.23	
1GBx32 DDR3 RAM	57X9016	\$90.00	12.22%	\$79.00	\$ 3.74	\$2.44	\$1.99	\$1.66	
2GBx32 DDR3 RAM	57X9012	\$112.86	12.28%	\$99.00	\$ 4.68	\$3.06	\$2.49	\$2.08	
256MB User Flash Memory	57X9101	\$67.14	12.12%	\$59.00	\$ 2.79	\$1.82	\$1.49	\$1.24	
Lexmark 160GB Hard Drive	27X0200	\$547.14	12.45%	\$479.00	\$ 22.65	\$14.80	\$12.07	\$10.06	
MarkNet 8350 802.11 b/g/n Wireless Print Server	27X0225	\$227.14	12.39%	\$199.00	\$ 9.41	\$6.15	\$5.01	\$4.18	
Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	DIR Purchase Amount	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Minimum Financed Amount for any lease must be at least \$3,000.
Lexmark XC8160	42K1271	\$25,996.67	67.84%	\$8,359.47	\$382.86	\$245.77	\$199.54	\$164.60	
XC8160 color letter/A4 MFP combines print speed of up to 60 pages per minute, ease of use, professional color and standard input capacity of up to 1750 pages with available finishing options.									
									
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 16.13	0	\$0.00440	NA	Color Per Copy	\$0.043			
Year 2	\$ 16.13	0	\$0.00440	NA	Color Per Copy	\$0.043			
Year 3	\$ 16.13	0	\$0.00440	NA	Color Per Copy	\$0.043			
Year 4	\$ 16.13	0	\$0.00440	NA	Color Per Copy	\$0.043			
Year 5	\$ 16.13	0	\$0.00440	NA	Color Per Copy	\$0.043			
ACCESSORIES	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discout)	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Accessory Leasing can only be added to Base Unit Lease. (Accessories can not be Leased on their own.)
2200-Sheet Tray	21K0237	\$1,155.71	30.18%	\$806.87	\$36.95	\$23.72	\$19.26	\$15.89	
550-Sheet Tray	21K0567	\$388.57	30.19%	\$271.28	\$12.42	\$7.98	\$6.48	\$5.34	
Multi-position Staple Punch Finisher - Short	42K1267	\$2,570.00	30.18%	\$1,794.27	\$82.18	\$52.75	\$42.83	\$35.33	
Multi-position Staple Punch Finisher - Tall	42K1597	\$2,570.00	30.18%	\$1,794.27	\$82.18	\$52.75	\$42.83	\$35.33	
Staple Finisher	42K2300	\$448.57	30.18%	\$313.17	\$14.34	\$9.21	\$7.48	\$6.17	

Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	MONTHLY PAYMENT RENTAL (per unit)	Minimum Financed Amount for any lease must be at least \$3,000.
KIP 860 Full Color Wide Format 2 Roll System	SYS860K, Z350970015, EQAC109, DIGPDF-800K	\$33,340.00	24.00%	\$1,160.46	\$744.92	\$604.81	\$498.90	N/A	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 76.15	0	\$0.0170	N/A	Per Sq. Ft.	D & E Size	B/W = .017	Color = .029	
Year 2	\$ 76.15	0	\$0.0170	N/A	Per Sq. Ft.	D & E Size	B/W = .017	Color = .029	
Year 3	\$ 76.15	0	\$0.0170	N/A	Per Sq. Ft.	D & E Size	B/W = .017	Color = .029	
Year 4	\$ 76.15	0	\$0.0170	N/A	Per Sq. Ft.	D & E Size	B/W = .017	Color = .029	
Year 5	\$ 76.15	0	\$0.0170	N/A	Per Sq. Ft.	D & E Size	B/W = .017	Color = .029	
ACCESSORIES									
	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price	MONTHLY PAYMENT RENTAL (per unit)		Accessory Leasing can only be added to Base Unit Lease. (Accessories can not be Leased on their own.)
KIP Graphic Pro	DIGGPS-800	\$2,495.00	28.88%	\$1,774.44	\$52.17	N/A			
KIP 800 Auto Stacker	MACH800S	\$1,675.00	25.71%	\$1,244.44	\$36.59	N/A			
Common Access Card (CAC)	EQACCAKIT	\$1,995.00	16.00%	\$1,675.80	\$49.27	N/A			
Removable Hard Drive Connection Kit	PPEHDKITK	\$225.00	13.00%	\$195.75	\$5.76	N/A			
Intergrated Solultions Keycode (for 3rd Party Apps)	K1SDKCC120	\$595.00	5.00%	\$565.25	\$16.62	N/A			
KIP Accounting & Cost Center	K1AK00070	\$595.00	28.00%	\$428.40	\$12.60	N/A			
Common Access Card (CAC)	EQACCAKIT	\$1,995.00	16.00%	\$1,675.80	\$49.27	N/A			
Removable Hard Drive Connection Kit	PPEHDKITK	\$225.00	13.00%	\$195.75	\$5.76	N/A			
Intergrated Solutions Keycode (for 3rd Party Apps)	K1SDKCC120	\$595.00	5.00%	\$565.25	\$16.62	N/A			
KIP Accounting & Cost Center	K1AK00070	\$595.00	28.00%	\$428.40	\$12.60	N/A			
KIP Fold 1000	MACHFOLD1000	\$12,800.00	16.67%	\$10,666.67	\$313.60	N/A			
Quote Required for Maintenance on Accessories									
Monthly Lease Price = 36 Months									
Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
KIP 770 Wide Format System 1 Roll Copy, Print & Color Scan System; AutoCAD & Microsoft Certified Drivers; KIP Track & Cost Review Application; PDF Printing	SYS770CPCS	\$15,420.00	28.00%	\$ 508.49	\$ 326.41	\$ 265.01	\$ 218.61		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
KIP 770 Wide Format System 1 Roll Copy, Print & Color Scan System + Auto Feeding; AutoCAD & Microsoft Certified Drivers; KIP Track & Cost Review Application; PDF Printing	SYS770RC	\$15,920.00	28.00%	\$ 524.98	\$ 337.00	\$ 273.61	\$ 225.70		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
ACCESSORIES									
	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price			Accessory Leasing can only be added to Base Unit Lease. (Accessories can not be Leased on their own.)
KIP Color Direct Copy to Inkjet	DIGCPCP	\$995.00	26.00%	\$736.30	\$21.65	N/A			
Common Access Card (CAC)	EQACCAKIT	\$1,995.00	15.00%	\$1,695.75	\$49.86	N/A			
Removable Secure Hard Drive Connection Kit	PPEHDKITK58	\$225.00	12.00%	\$198.00	\$5.82	N/A			
Intergrated Sheet Cassette	EQACO58	\$695.00	21.00%	\$549.05	\$16.14	N/A			
Catch Tray	EQACO61	\$195.00	21.00%	\$154.05	\$4.53	N/A			
Monthly Lease Price = 36 Months									

Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
KIP 7170 Wide Format System 1 Roll Copy, Print & Color Scan System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application: PDF Printing	SYS7170CPCS	\$21,830.00	34.00%	\$ 659.88	\$ 432.59	\$ 343.91	\$ 283.69		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 115.00	2,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
ACCESSORIES									
	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price			Accessory Leasing can only be added to Base Unit Lease. (Accessories <u>can not</u> be Leased on their own.)
KIP Color Direct Copy to Inkjet	DIGCPCP	\$995.00	26.00%	\$736.30	\$21.65	N/A			
Common Access Card (CAC)	EQACCACKIT	\$1,995.00	15.00%	\$1,695.75	\$49.86	N/A			
Removable Secure Hard Drive Connection Kit	PPEHDKTKS8	\$225.00	12.00%	\$198.00	\$5.82	N/A			
Rear Print Receiving Tray	EQACO70	\$695.00	21.00%	\$549.05	\$16.14	N/A			
Original & Print Receiving Tray	EQACO71	\$995.00	27.00%	\$726.35	\$21.35	N/A			
Kip 1200 Auto Stacker	MACH1200S	\$1,900.00	27.00%	\$1,387.00	\$40.78	N/A			
	Z248080050								
KIP Fold 1000	MACHFOLD1000	\$14,995.00	17.00%	\$12,445.85	\$365.91	N/A			
KIP Fold 2000	MACHFOLF71	\$32,995.00	15.00%	\$28,045.75	\$824.55	N/A			
NOTE: Monthly Lease Price = 36 Months									
Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
KIP 7770 Wide Format System 2 Roll Print System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application: PDF Printing	SYS7772P	\$23,730.00	25.00%	\$ 815.13	\$ 523.25	\$ 424.83	\$ 350.43		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 141.31	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 141.31	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 141.31	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 141.31	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 141.31	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			

Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Finaced Amount for any lease must be at least \$3,000.
KIP 7770 Wide Format System 2 Roll Copy, Print & Scan System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application: PDF Printing	SYS77702CPC S	\$33,830.00	32.00%	\$ 1,053.60	\$ 676.33	\$ 549.12	\$ 452.96		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Finaced Amount for any lease must be at least \$3,000.
KIP 7770 Wide Format System 2 Roll Copy, Print & Scan Production System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application: PDF Printing	SYS77722CPC S	\$39,830.00	32.00%	\$ 1,240.47	\$ 796.28	\$ 646.50	\$ 533.29		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Finaced Amount for any lease must be at least \$3,000.
KIP 7770 Wide Format System 4 Roll Print System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application: PDF Printing	SYS7774P	\$25,830.00	25.00%	\$ 887.26	\$ 569.55	\$ 462.42	\$ 381.44		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 141.31	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 141.31	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 141.31	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 141.31	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 141.31	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Finaced Amount for any lease must be at least \$3,000.
KIP 7770 Wide Format System 4 Roll Copy, Print & Scan System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application: PDF Printing	SYS77704CPC S	\$35,930.00	32.00%	\$ 1,119.00	\$ 718.31	\$ 583.20	\$ 481.07		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			

Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
KIP 7770 Wide Format System 4 Roll Copy, Print & Scan Production System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application: PDF Printing	SYS77724CPCS	\$41,930.00	32.00%	\$ 1,305.87	\$ 838.26	\$ 680.60	\$ 561.41		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 205.42	5,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
ACCESSORIES									
	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price			Accessory Leasing can only be added to Base Unit Lease. (Accessories <u>can not</u> be Leased on their own.)
KIP Color Direct Copy to Inkjet	DIGCPCP	\$995.00	26.00%	\$736.30	\$21.65	N/A			
Common Access Card (CAC)	EQACCAKIT	\$1,995.00	15.00%	\$1,695.75	\$49.86	N/A			
Removable Secure Hard Drive Connection Kit	PPEHDKTKS8	\$225.00	12.00%	\$198.00	\$5.82	N/A			
Front Stacking Print Tray	Z378080010	\$900.00	21.00%	\$711.00	\$20.90	N/A			
High Capacity Print Receiving Tray	EQACO55	\$995.00	27.00%	\$726.35	\$21.35	N/A			
Kip 1200 Auto Stacker	MACH1200S Z248080050	\$1,900.00	27.00%	\$1,387.00	\$40.78	N/A			
KIP Fold 1000	MACHFOLD1000	\$14,995.00	17.00%	\$12,445.85	\$365.91	N/A			
KIP Fold 2000	MACHFOLF71	\$32,995.00	15.00%	\$28,045.75	\$824.55	N/A			
2 Roll Drawer Field Upgrade	MACH7770DR	\$2,295.00	26.00%	\$1,698.30	\$49.93	N/A			
KIP 720 Scan System Field Upgrade	SYS720CP	\$10,143.00	42.00%	\$5,882.94	\$172.96	N/A			
KIP 2300 Scan System Field Upgrade	SYS2300CP	\$15,995.00	38.00%	\$9,916.90	\$291.56	N/A			
Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
KIP 7970 Wide Format System 4 Roll Print System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application: PDF Printing	SYS7970P	\$33,010.00	27.00%	\$ 1,103.66	\$ 708.46	\$ 575.20	\$ 474.48		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 222.73	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 222.73	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 222.73	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 222.73	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 222.73	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
KIP 7970 Wide Format System 4 Roll Copy, Print & Scan System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application: PDF Printing	SYS7970CPCS	\$43,115.00	32.00%	\$ 1,342.77	\$ 861.96	\$ 699.83	\$ 577.28		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 286.36	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 286.36	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 286.36	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 286.36	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 286.36	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			

Category B2 NON-MFD Device Lease/Rental								
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)	Minimum Financed Amount for any lease must be at least \$3,000.
KIP 7970 Wide Format System 4 Roll Copy, Print & Scan Production System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application: PDF Printing	SYS7972CPCS	\$49,115.00	32.00%	\$ 1,529.64	\$ 981.91	\$ 797.22	\$ 657.61	
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)				Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 286.36	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size		
Year 2	\$ 286.36	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size		
Year 3	\$ 286.36	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size		
Year 4	\$ 286.36	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size		
Year 5	\$ 286.36	10,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size		
ACCESSORIES	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price		Accessory Leasing can only be added to Base Unit Lease. (Accessories <u>can not</u> be Leased on their own.)
KIP Color Direct Copy to Inkjet	DIGCPCP	\$995.00	26.00%	\$736.30	\$21.65	N/A		
Common Access Card (CAC)	EQACCACKIT	\$1,995.00	15.00%	\$1,695.75	\$49.86	N/A		
Removable Secure Hard Drive Connection Kit	PPEHDKTKS8	\$225.00	12.00%	\$198.00	\$5.82	N/A		
Front Stacking Print Tray	Z378080010	\$900.00	21.00%	\$711.00	\$20.90	N/A		
High Capacity Print Receiving Tray	EQACO55	\$995.00	27.00%	\$726.35	\$21.35	N/A		
Kip 1200 Auto Stacker	MACH1200S	\$1,900.00	27.00%	\$1,387.00	\$40.78	N/A		
	Z248080050							
KIP Fold 1000	MACHFOLD1000	\$14,995.00	17.00%	\$12,445.85	\$365.91	N/A		
KIP Fold 2000	MACHFOLF71	\$32,995.00	15.00%	\$28,045.75	\$824.55	N/A		
2 Roll Drawer Field Upgrade	MACH7770DR	\$2,295.00	26.00%	\$1,698.30	\$49.93	N/A		
KIP 720 Scan System Field Upgrade	SYS720CP	\$10,143.00	42.00%	\$5,882.94	\$172.96	N/A		
KIP 2300 Scan System Field Upgrade	SYS2300CP	\$15,995.00	38.00%	\$9,916.90	\$291.56	N/A		

Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
KIP 9900 Wide Format System 4 Roll Print System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application; PDF Printing	SYS9900P	\$59,360.00	29.00%	\$ 1,930.27	\$ 1,239.08	\$ 1,006.02	\$ 829.85		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 518.50	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 518.50	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 518.50	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 518.50	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 518.50	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
KIP 9900 Wide Format System 4 Roll Copy, Print & Scan System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application; PDF Printing	SYS9900ACPCS	\$69,355.00	31.00%	\$ 2,191.76	\$ 1,406.94	\$ 1,142.30	\$ 942.26		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 584.38	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 584.38	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 584.38	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 584.38	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 584.38	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
KIP 9900 Wide Format System 4 Roll Copy, Print & Scan Production System: AutoCAD & Microsoft Certified Drivers: KIP Track & Cost Review Application; PDF Printing	SYS9920ACPCS	\$75,355.00	31.00%	\$ 2,381.37	\$ 1,528.65	\$ 1,241.12	\$ 1,023.78		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 584.38	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 2	\$ 584.38	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 3	\$ 584.38	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 4	\$ 584.38	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
Year 5	\$ 584.38	50,000	\$0.0460	N/A	Per Sq. Ft.	D & E Size			
ACCESSORIES	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price			Accessory Leasing can only be added to Base Unit Lease. (Accessories <u>can not</u> be Leased on their own.)
KIP Color Direct Copy to Inkjet	DIGCPCP	\$995.00	26.00%	\$736.30	\$21.65	N/A			
Common Access Card (CAC)	EQACACKIT	\$1,995.00	15.00%	\$1,695.75	\$49.86	N/A			
Kip 1200 Auto Stacker	MACH1200S	\$1,900.00	27.00%	\$1,387.00	\$40.78	N/A			
KIP Fold 1000	MACHFOLD1000	\$14,995.00	17.00%	\$12,445.85	\$365.91	N/A			
KIP Fold 2000	MACHFOLF71	\$32,995.00	15.00%	\$28,045.75	\$824.55	N/A			
KIP 720 Scan System Field Upgrade	SYS720CP	\$10,143.00	42.00%	\$5,882.94	\$172.96	N/A			
KIP 2300 Scan System Field Upgrade	SYS2300CP	\$15,995.00	38.00%	\$9,916.90	\$291.56	N/A			

Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
Risograph EZ221 Digital Duplicator 130 PPM Letter & Legal Size Includes: Stand	S-7173U	\$ 5,995.00	73.00%	\$ 74.13	\$ 47.59	\$ 38.64	\$ 31.87		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 42.25	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 2	\$ 42.25	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 3	\$ 42.25	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 4	\$ 42.25	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 5	\$ 42.25	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
Risograph EZ391 Digital Duplicator 130 PPM / up to 11x17 Includes: Stand	S-7168U	\$ 9,995.00	46.00%	\$ 247.20	\$ 158.68	\$ 128.83	\$ 106.27		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 51.03	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 2	\$ 51.03	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 3	\$ 51.03	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 4	\$ 51.03	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 5	\$ 51.03	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
Risograph EZ591 Digital Duplicator 130 PPM / up to 11x17 Includes: Stand	S-7175U	\$ 13,995.00	56.00%	\$ 282.03	\$ 181.04	\$ 146.99	\$ 121.25		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 51.03	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 2	\$ 51.03	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 3	\$ 51.03	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 4	\$ 51.03	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		
Year 5	\$ 51.03	20,833	\$0.0030	N/A	Customer	Buyers Ink &	Masters		

Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
Risograph SE9480 Digital Duplicator 185 PPM / up to 11x17 Includes: Stand	S-7085U	\$ 23,995.00	54.00%	\$ 505.53	\$ 324.51	\$ 263.47	\$ 217.33		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 59.35	20,833	\$0.0030	N/A	Customer	Buyers Ink & Masters			
Year 2	\$ 59.35	20,833	\$0.0030	N/A	Customer	Buyers Ink & Masters			
Year 3	\$ 59.35	20,833	\$0.0030	N/A	Customer	Buyers Ink & Masters			
Year 4	\$ 59.35	20,833	\$0.0030	N/A	Customer	Buyers Ink & Masters			
Year 5	\$ 59.35	20,833	\$0.0030	N/A	Customer	Buyers Ink & Masters			
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
Risograph ME9450 (2 Color) Digital Duplicator 150 PPM / up to 11x17 Includes: Stand	S-6837U	\$ 26,995.00	49.00%	\$ 630.55	\$ 404.76	\$ 328.63	\$ 271.08		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 67.57	20,833	\$0.0045	N/A	Customer	Buyers Ink & Masters			
Year 2	\$ 67.57	20,833	\$0.0045	N/A	Customer	Buyers Ink & Masters			
Year 3	\$ 67.57	20,833	\$0.0045	N/A	Customer	Buyers Ink & Masters			
Year 4	\$ 67.57	20,833	\$0.0045	N/A	Customer	Buyers Ink & Masters			
Year 5	\$ 67.57	20,833	\$0.0045	N/A	Customer	Buyers Ink & Masters			
ACCESSORIES	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price			Accessory Leasing can only be added to Base Unit Lease. (Accessories can not be Leased on their own.)
Risograph EZ221 Color Print Cylinder (Ltr & Lgl Only)	S-4889	\$975.00	29.00%	\$692.25	\$20.35	N/A			
Risograph EZ391 Color Print Cylinder (Ledger Only)	S-4885U	\$1,295.00	35.00%	\$841.75	\$24.75	N/A			
Risograph EZ591 Color Print Cylinder (Ledger Only)	S-4885U	\$1,295.00	35.00%	\$841.75	\$24.75	N/A			
Risograph SE9480 Color Print Cylinder (Ledger Only)	S-5257	\$1,295.00	35.00%	\$841.75	\$24.75	N/A			
Risograph ME9450 Color Print Cylinder (Ledger Only)	S-5257	\$1,295.00	35.00%	\$841.75	\$24.75	N/A			
Riso PC Interface Card (EZ221-391-591)	S-4892 / S-9122	\$1,650.00	26.00%	\$1,221.00	\$35.90	N/A			
Riso Automatic Document Feeder	S-2104	\$1,850.00	31.00%	\$1,276.50	\$37.53	N/A			
Thompson Envelope Feeder	T-100DW	\$7,695.00	28.00%	\$5,540.40	\$162.89	N/A			
Riso Print Controller IS300 (SE9480 - ME9450)	S-2768G / S-9122	\$6,345.00	35.00%	\$4,124.25	\$121.25	N/A			
NOTE: Monthly Lease Price = 36 Months									

Category B2 NON-MFD Device Lease/Rental									
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
Risograph ComColor X1 3110 90 PPM Full Color High Production Inkjet Printing System	S-6803G / S-6811 / S-6680 / 488-00050-009	\$ 24,262.00	36.00%	\$ 711.17	\$ 456.51	\$ 370.65	\$ 305.74		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 149.83	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 2	\$ 149.83	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 3	\$ 149.83	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 4	\$ 149.83	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 5	\$ 149.83	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
Risograph ComColor X1 3150 90 PPM Full Color High Production Inkjet Printing System	S-6801G / S-6811 / S-6680 / 488-00050-009	\$ 27,292.00	36.00%	\$ 799.98	\$ 513.53	\$ 416.93	\$ 343.92		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 149.83	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 2	\$ 149.83	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 3	\$ 149.83	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 4	\$ 149.83	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 5	\$ 149.83	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
Risograph ComColor X1 7110 120 PPM Full Color High Production Inkjet Printing System	S-6874G / S-6811 / S-6680 / 488-00050-009	\$ 35,373.00	45.00%	\$ 891.05	\$ 571.98	\$ 464.39	\$ 383.07		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 2	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 3	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 4	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 5	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
Risograph ComColor X1 7150 120 PPM Full Color High Production Inkjet Printing System	S-6873G / S-6811 / S-6680 / 488-00050-009	\$ 38,403.00	44.00%	\$ 984.96	\$ 632.27	\$ 513.34	\$ 423.45		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 2	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 3	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 4	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 5	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			

Manufacturer, Model, Features, Description	Part Number	MSRP	DIR Customer Discount % from MSRP	MONTHLY PAYMENT 24 Month Lease (per unit)	MONTHLY PAYMENT 36 Month Lease (per unit)	MONTHLY PAYMENT 48 Month Lease (per unit)	MONTHLY PAYMENT 60 Month Lease (per unit)		Minimum Financed Amount for any lease must be at least \$3,000.
Risograph ComColor X1 9150 150 PPM Full Color High Production Inkjet Printing System	S-6671G / S-6811 / S-6680 / 488-00050-009	\$ 44,464.00	38.00%	\$ 1,262.60	\$ 810.49	\$ 658.04	\$ 542.81		
Annual Maintenance Including all Supplies for Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)					Monthly Base Maintenance billed on an Annual basis; Meters Billed Quarterly.
Year 1	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 2	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 3	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 4	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
Year 5	\$ 154.90	25,000	\$0.0075	N/A	.0075 B/W	.04 Color			
ACCESSORIES									
	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price			Accessory Leasing can only be added to Base Unit Lease. (Accessories <u>can not</u> be Leased on their own.)
Riso ComColor Express IS1000C (PostScript RIP)	S-6689G	\$13,051.00	43.00%	\$7,439.07	\$218.70	N/A			
Riso ComColor Express IS950C (PostScript RIP)	S-6805G	\$7,091.00	42.00%	\$4,112.78	\$120.92	N/A			
Riso ComColor Scanner Package (Part# S-6683 / S-2058 / 488-00050-009)	S-6682G	\$5,167.00	32.00%	\$3,513.56	\$103.30	N/A			
Riso ComColor 1,000 Sheet Stacking Tray II	S-4853	\$1,443.00	16.00%	\$1,212.12	\$35.64	N/A			
Riso High Capacity Feeder	S-6690G	\$8,394.00	48.00%	\$4,364.88	\$128.33	N/A			
Riso High Capacity Stacker	S-6691G	\$16,879.00	30.00%	\$11,815.30	\$347.37	N/A			
Finisher II 2/3H (S-2051 / S-6693 / 488-00050-009)	S-6804G	\$11,938.00	36.00%	\$7,640.32	\$224.63	N/A			
Thompson Envelope Feeder	T-100DW	\$7,773.00	29.00%	\$5,518.83	\$162.25	N/A			
Face Down Offset Stapler	S-6684G	\$3,050.00	36.00%	\$1,952.00	\$57.39	N/A			
NOTE: Monthly Lease Price = 36 Months									

VOLUME BANDS	PPM	Monthly Volume		
M1 - B&W	1-30	2500		
M2 - B&W	31-49	20000		
M3 - B&W	50-68	35000		
M4 - B&W	69-89	50000		
M5 - B&W	90+	100000		
C1 - Color	1-30	20000		
C2 - Color	31-50	75000		
C3 - Color	51+	100000		
Units per Category				
M1	M2	M3	M4	M5
2802AF	3508A	5008A	7508A	907
2803AM	4508A	527s	8508A	1057
2008A	477s	5508A		1207
2508A		6508A		
3008A				
306LP				
C1	C2	C3		
2000AC	347csl	5506AC		
2500AC	407cs	5506ACT		
287csl	3505AC	6506AC		
2505AC	4505AC	6506ACT		
3005AC	5005AC	7506AC		

<p>60-MONTH LEASE TERM has no further renewal options and survives the contract term expiration. Customer election of a 60-Month Lease Term invokes Appendix A, Standard Terms and Conditions for Products and Related Services, Section 4. General Provisions, A. SURVIVAL which states, "All applicable software license agreements, warranties or service agreements that were entered into between Vendor and a Customer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Vendor or Order Fulfiler shall survive expiration or termination of the Contract. Rights and obligations under this Contract which by their nature should survive, including, but not limited to any and all payment obligations invoiced prior to the termination or expiration hereof; obligations of confidentiality; and, indemnification, will remain in effect after termination or expiration hereof.</p>								
<p>CATEGORY C2 Multifunction Device (MFD) Monochrome, B&W</p>								
<p>Volume Band M1</p>		<p>1 - 30 Pages Per Minute (PPM)</p>						
<p>Base Monthly VOLUME</p>		<p>Avg. 2,500</p>						
<p>Manufacturer, Model, Features, Description</p>		<p>Part Number</p>	<p>No. of Avg. Pages Per Minute (PPM)</p>	<p>MSRP</p>	<p>DIR Customer Discount % from MSRP</p>	<p>Customer Purchase Price EACH/Unit (MSRP-Discount)</p>	<p>Monthly Rental (Includes Maint & Supplies)</p>	
<p>Toshiba e-Studio 2802AF Digital MFP Copier, Standard Print, Scan & Fax, ADF, 1x250 Sheet Cassette Ltr, 50 Sheet Bypass with Envelope Printing, Duplexing</p>		<p>ESTUDIO2802AF</p>	<p>25 PPM</p>	<p>\$3,299.00</p>	<p>62.00%</p>	<p>\$1,253.62</p>	<p>N/A</p>	
<p>Equipment Monthly Lease Payment</p>		<p>24 Mo</p>	<p>36 Mo</p>	<p>48 Mo</p>	<p>60 Mo</p>			
		<p>\$57.42</p>	<p>\$36.86</p>	<p>\$29.92</p>	<p>\$24.68</p>			
<p>Annual Maintenance Including all Supplies for Purchase & Leased Device</p>		<p>Monthly Base Maintenance \$</p>	<p>Copy Allowance (Number of Copies Included)</p>	<p>Overage Rate (4 decimals)</p>	<p>Cost per Copy for Monthly Base Maintenance (4 decimals)</p>	<p>N/A</p>		
<p>Year 1</p>		<p>\$ 24.00</p>	<p>2,000</p>	<p>\$0.0120</p>	<p>N/A</p>			
<p>Year 2</p>		<p>\$ 24.00</p>	<p>2,000</p>	<p>\$0.0120</p>	<p>N/A</p>			
<p>Year 3</p>		<p>\$ 24.00</p>	<p>2,000</p>	<p>\$0.0120</p>	<p>N/A</p>			
<p>Year 4</p>		<p>\$ 24.00</p>	<p>2,000</p>	<p>\$0.0120</p>	<p>N/A</p>			
<p>Year 5</p>		<p>\$ 24.00</p>	<p>2,000</p>	<p>\$0.0120</p>	<p>N/A</p>			
<p>Manufacturer, Model, Features, Description</p>		<p>Part Number</p>	<p>No. of Avg. Pages Per Minute (PPM)</p>	<p>MSRP</p>	<p>DIR Customer Discount % from MSRP</p>	<p>Customer Purchase Price EACH/Unit (MSRP-Discount)</p>	<p>Monthly Rental (Includes Maint & Supplies)</p>	
<p>Toshiba e-Studio 2803AM Digital MFP Copier, Standard Print, Scan & Fax, ADF, 1x250 Sheet Cassette St. to Ltr, 100 Sheet Bypass with Envelope Printing</p>		<p>ESTUDIO2803AM</p>	<p>23 PPM</p>	<p>\$2,451.00</p>	<p>64.00%</p>	<p>\$882.36</p>	<p>N/A</p>	
<p>Equipment Monthly Lease Payment</p>		<p>24 Mo</p>	<p>36 Mo</p>	<p>48 Mo</p>	<p>60 Mo</p>			
		<p>\$40.41</p>	<p>\$25.94</p>	<p>\$21.06</p>	<p>\$17.37</p>			
<p>Annual Maintenance Including all Supplies for Purchase & Leased Device</p>		<p>Monthly Base Maintenance \$</p>	<p>Copy Allowance (Number of Copies Included)</p>	<p>Overage Rate (4 decimals)</p>	<p>Cost per Copy for Monthly Base Maintenance (4 decimals)</p>	<p>N/A</p>		
<p>Year 1</p>		<p>\$ 33.00</p>	<p>3,000</p>	<p>\$0.0110</p>	<p>N/A</p>			
<p>Year 2</p>		<p>\$ 33.00</p>	<p>3,000</p>	<p>\$0.0110</p>	<p>N/A</p>			
<p>Year 3</p>		<p>\$ 33.00</p>	<p>3,000</p>	<p>\$0.0110</p>	<p>N/A</p>			
<p>Year 4</p>		<p>\$ 33.00</p>	<p>3,000</p>	<p>\$0.0110</p>	<p>N/A</p>			
<p>Year 5</p>		<p>\$ 33.00</p>	<p>3,000</p>	<p>\$0.0110</p>	<p>N/A</p>			
<p>ACCESSORIES (paper handling, paper feeding, finishing, etc.)</p>		<p>Part Number</p>		<p>MSRP</p>	<p>DIR Customer Discount % From MSRP (2 decimals)</p>	<p>Customer Purchase Price EACH/Unit (MSRP-Discount)</p>	<p>Monthly Lease Price</p>	<p>Monthly Rental Price</p>
<p>Reversing Automatic Doc Feeder</p>		<p>MR3029</p>		<p>\$711.00</p>	<p>67.00%</p>	<p>\$234.63</p>	<p>\$6.90</p>	<p>N/A</p>
<p>Auto Duplex Unit (e-2803AM)</p>		<p>MD0107</p>		<p>\$251.00</p>	<p>73.00%</p>	<p>\$67.77</p>	<p>\$1.99</p>	<p>N/A</p>
<p>250 Sheet Paper Feed Unit (e-2803AM)</p>		<p>MY1043</p>		<p>\$429.00</p>	<p>79.00%</p>	<p>\$90.09</p>	<p>\$2.65</p>	<p>N/A</p>
<p>Next Gen Power Filter</p>		<p>PWRFLTR-XGPCS15D</p>		<p>\$1,160.00</p>	<p>89.00%</p>	<p>\$127.60</p>	<p>\$3.75</p>	<p>N/A</p>
<p>NOTE: Monthly Lease Price = 36 Months</p>								

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 2008A Digital Multifunction Copier, Standard Network Print & Scan, Duplexing, 100 Sheet Bypass, 2 x 550 Sheet Cassettes (L,L,L), 9" Wide Color Touch Screen Controls, Scan to File / USB / Email, RADF, Stand	ESTUDIO2008A	20 PPM	\$9,273.00	75.00%	\$2,318.25	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$110.00	\$75.00	\$57.00	\$47.00			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)	<i>Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.</i>		
Year 1	\$ 30.00	3,000	\$0.0086	N/A	\$ 30.00	3,000	\$0.0090
Year 2	\$ 30.00	3,000	\$0.0086	N/A	\$ 30.00	3,000	\$0.0090
Year 3	\$ 30.00	3,000	\$0.0086	N/A	\$ 30.00	3,000	\$0.0090
Year 4	\$ 30.00	3,000	\$0.0086	N/A	\$ 30.00	3,000	\$0.0090
Year 5	\$ 30.00	3,000	\$0.0086	N/A	\$ 30.00	3,000	\$0.0090
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 2508A Digital Multifunction Copier, Standard Network Print & Scan, Duplexing, 100 Sheet Bypass, 2 x 550 Sheet Cassettes (L,L,L), 9" Wide Color Touch Screen Controls, Scan to File / USB / Email, RADF, Stand	ESTUDIO2508A	25 PPM	\$11,036.00	79.00%	\$2,317.56	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$110.00	\$75.00	\$57.00	\$47.00			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)	<i>Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.</i>		
Year 1	\$ 36.00	4,000	\$0.0086	N/A	\$ 36.00	4,000	\$0.0090
Year 2	\$ 36.00	4,000	\$0.0086	N/A	\$ 36.00	4,000	\$0.0090
Year 3	\$ 36.00	4,000	\$0.0086	N/A	\$ 36.00	4,000	\$0.0090
Year 4	\$ 36.00	4,000	\$0.0086	N/A	\$ 36.00	4,000	\$0.0090
Year 5	\$ 36.00	4,000	\$0.0086	N/A	\$ 36.00	4,000	\$0.0090

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 3008A Digital Multifunction Copier, Standard Network Print & Scan, Duplexing, 100 Sheet Bypass, 2 x 550 Sheet Cassettes (L,L,L), 9" Wide Color Touch Screen Controls, Scan to File / USB / Email, RADF, Stand	ESTUDIO3008A	30 PPM	\$12,624.00	80.00%	\$2,524.80	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$120.00	\$81.00	\$63.00	\$52.00			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	Cost per Copy for Monthly Base Maintenance (4 decimals)	<i>Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.</i>		
Year 1	\$ 40.00	5,000	\$0.0072	N/A	\$ 40.00	5,000	\$0.0076
Year 2	\$ 40.00	5,000	\$0.0072	N/A	\$ 40.00	5,000	\$0.0076
Year 3	\$ 40.00	5,000	\$0.0072	N/A	\$ 40.00	5,000	\$0.0076
Year 4	\$ 40.00	5,000	\$0.0072	N/A	\$ 40.00	5,000	\$0.0076
Year 5	\$ 40.00	5,000	\$0.0072	N/A	\$ 40.00	5,000	\$0.0076
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 306LP Digital Multifunction Copier, Standard Network Print & Scan, Duplexing, 100 Sheet Bypass, 2 x 550 Sheet Cassettes (L,L,L), 9" Wide Color Touch Screen, RADF, Stand, Erasable Toner	ESTUDIO306LP	30 PPM	\$17,856.00	73.00%	\$4,821.12	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$220.81	\$141.74	\$115.08	\$94.93			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	<i>No Finisher Available.</i>		
Year 1	\$ 90.00	5,000	\$0.0175	N/A			
Year 2	\$ 90.00	5,000	\$0.0175	N/A			
Year 3	\$ 90.00	5,000	\$0.0175	N/A			
Year 4	\$ 90.00	5,000	\$0.0175	N/A			
Year 5	\$ 90.00	5,000	\$0.0175	N/A			
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price	
Inner Stapling Finisher	MJ1042	\$1,760.00	72.00%	\$492.80	\$14.49	N/A	
Multi-Position Finisher	MJ1109 - KN5005	\$2,562.00	70.00%	\$768.60	\$22.60	N/A	
Multi-Position & Saddle Stitch Finisher	MJ1110 - KN5005	\$3,673.00	70.00%	\$1,101.90	\$32.40	N/A	
300 Sheet DSDF Document Feeder	MR4000	\$3,843.00	68.00%	\$1,229.76	\$36.15	N/A	
Hole Punch for Inner Finisher	MJ6011	\$850.00	80.00%	\$170.00	\$5.00	N/A	
Hole Punch for MJ1109/MJ1110	MJ6105	\$850.00	80.00%	\$170.00	\$5.00	N/A	
Envelope Drawer	MY1049	\$893.00	81.00%	\$169.67	\$4.99	N/A	
550 Sheet Paper Feed Pedestal	KD1058	\$1,029.00	79.00%	\$216.09	\$6.35	N/A	
550 Sheet Second Drawer for Pedestal	MY1048	\$578.00	78.00%	\$127.16	\$3.74	N/A	
2,000 Sheet Large Capacity Feeder	KD1059LT	\$1,286.00	78.00%	\$282.92	\$8.32	N/A	
Next Gen PCS Power Filter	PWRFLTR-XGPCS15D	\$1,160.00	89.00%	\$127.60	\$3.75	N/A	
Fax Board	GD1370	\$1,076.00	68.00%	\$344.32	\$10.12	N/A	
Platen Cover	KA5005PC	\$47.00	71.00%	\$13.63	\$0.40	N/A	
NOTE: Monthly Lease Price = 36 Months							

Volume Band M2		31 - 49 Pages Per Minute (PPM)						
Base Monthly VOLUME		Avg. 20,000						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)		
Toshiba e-Studio 3508A Digital Multifunction Copier, Standard Network Print & Scan, Duplexing, 100 Sheet Bypass, 2 x 550 Sheet Cassettes (L,L,L), 9" Wide Color Touch Screen Controls, Scan to File / USB / Email, RADF, Stand	ESTUDIO3508A	35 PPM	\$13,276.00	81.00%	\$2,522.44	N/A		
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo				
	\$119.00	\$81.00	\$63.00	\$52.00				
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.			
Year 1	\$ 45.00	6,000	\$0.0066	N/A	\$ 45.00	6,000	\$0.0070	
Year 2	\$ 45.00	6,000	\$0.0066	N/A	\$ 45.00	6,000	\$0.0070	
Year 3	\$ 45.00	6,000	\$0.0066	N/A	\$ 45.00	6,000	\$0.0070	
Year 4	\$ 45.00	6,000	\$0.0066	N/A	\$ 45.00	6,000	\$0.0070	
Year 5	\$ 45.00	6,000	\$0.0066	N/A	\$ 45.00	6,000	\$0.0070	

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 4508A Digital Multifunction Copier, Standard Network Print & Scan, Duplexing, 100 Sheet Bypass, 2 x 550 Sheet Cassettes (L,L,L), 9" Wide Color Touch Screen Controls, Scan to File / USB / Email, RADF, Stand	ESTUDIO4508A	45 PPM	\$15,742.00	82.00%	\$2,833.56	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$134.00	\$91.00	\$70.00	\$58.00			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	<i>Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.</i>		
Year 1	\$ 60.00	10,000	\$0.0055	N/A	\$ 60.00	10,000	\$0.0059
Year 2	\$ 60.00	10,000	\$0.0055	N/A	\$ 60.00	10,000	\$0.0059
Year 3	\$ 60.00	10,000	\$0.0055	N/A	\$ 60.00	10,000	\$0.0059
Year 4	\$ 60.00	10,000	\$0.0055	N/A	\$ 60.00	10,000	\$0.0059
Year 5	\$ 60.00	10,000	\$0.0055	N/A	\$ 60.00	10,000	\$0.0059
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price	
Inner Stapling Finisher	MJ1042	\$1,760.00	72.00%	\$492.80	\$14.49	N/A	
Multi-Position Finisher	MJ1109 - KN5005	\$2,562.00	70.00%	\$768.60	\$22.60	N/A	
Multi-Position & Saddle Stitch Finisher	MJ1110 - KN5005	\$3,673.00	70.00%	\$1,101.90	\$32.40	N/A	
300 Sheet DSDF Document Feeder	MR4000	\$3,843.00	68.00%	\$1,229.76	\$36.15	N/A	
Hole Punch for Inner Finisher	MJ6011	\$850.00	80.00%	\$170.00	\$5.00	N/A	
Hole Punch for MJ1109/MJ1110	MJ6105	\$850.00	80.00%	\$170.00	\$5.00	N/A	
Envelope Drawer	MY1049	\$893.00	81.00%	\$169.67	\$4.99	N/A	
550 Sheet Paper Feed Pedestal	KD1058	\$1,029.00	79.00%	\$216.09	\$6.35	N/A	
550 Sheet Second Drawer for Pedestal	MY1048	\$578.00	78.00%	\$127.16	\$3.74	N/A	
2,000 Sheet Large Capacity Feeder	KD1059LT	\$1,286.00	78.00%	\$282.92	\$8.32	N/A	
Next Gen PCS Power Filter	PWRFLTR-XGPCS15D	\$1,160.00	89.00%	\$127.60	\$3.75	N/A	
Fax Board	GD1370	\$1,076.00	68.00%	\$344.32	\$10.12	N/A	
Platen Cover	KA5005PC	\$47.00	71.00%	\$13.63	\$0.40	N/A	
NOTE: Monthly Lease Price = 36 Months							

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 477s Digital MFP Copier, Standard Network Print & Scan, LED Print Heads, RADF, 1x530 Sheet Cassette L,L,L, Duplexing, 100 Sheet Bypass, 2GB HD, 320GB FIPS_140-2 SED_BADF	ESTUDIO477S	49 PPM	\$2,599.00	50.00%	\$1,299.50	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$59.52	\$38.21	\$31.02	\$25.59			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.		
Year 1	\$ 45.00	5,000	\$0.0085	N/A	\$ 45.00	5,000	\$0.0089
Year 2	\$ 45.00	5,000	\$0.0085	N/A	\$ 45.00	5,000	\$0.0089
Year 3	\$ 45.00	5,000	\$0.0085	N/A	\$ 45.00	5,000	\$0.0089
Year 4	\$ 45.00	5,000	\$0.0085	N/A	\$ 45.00	5,000	\$0.0089
Year 5	\$ 45.00	5,000	\$0.0085	N/A	\$ 45.00	5,000	\$0.0089
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price	
Paper Drawer	MY1046	\$399.00	36.00%	\$255.36	\$7.51	N/A	
Offline Stapler Finisher	MJ1039	\$225.00	25.00%	\$168.75	\$4.96	N/A	
Spacer for LCF & Caster Base	GR1160	\$79.00	21.00%	\$62.41	\$1.83	N/A	
Caster Base	GR1170	\$225.00	26.00%	\$166.50	\$4.90	N/A	
LCF with Caster Base	KD1040	\$899.00	50.00%	\$449.50	\$13.22	N/A	
Next Gen PCS Power Filter	PWRFLTR-XGPCS15D	\$1,160.00	89.00%	\$127.60	\$3.75	N/A	
Stand	STAND407CS	\$200.00	36.00%	\$128.00	\$3.76	N/A	
Fax Board	GD1340	\$399.00	35.00%	\$259.35	\$7.62	N/A	
NOTE: Monthly Lease Price = 36 Months							

Volume Band M3	50 - 68 Pages Per Minute (PPM)						
Base Monthly VOLUME	Avg. 35,000						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 5008A Digital Multifunction Copier, Standard Network Print & Scan, Duplexing, 100 Sheet Bypass, 2 x 550 Sheet Cassettes (L,L,L), 9" Wide Color Touch Screen Controls, Scan to File / USB / Email, RADF, Stand	ESTUDIO5008A	50 PPM	\$17,272.00	79.00%	\$3,627.12	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$172.00	\$117.00	\$90.00	\$74.00			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.		
Year 1	\$ 70.00	12,000	\$0.0055	N/A	\$ 70.80	12,000	\$0.0059
Year 2	\$ 70.00	12,000	\$0.0055	N/A	\$ 70.80	12,000	\$0.0059
Year 3	\$ 70.00	12,000	\$0.0055	N/A	\$ 70.80	12,000	\$0.0059
Year 4	\$ 70.00	12,000	\$0.0055	N/A	\$ 70.80	12,000	\$0.0059
Year 5	\$ 70.00	12,000	\$0.0055	N/A	\$ 70.80	12,000	\$0.0059
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price	
Inner Stapling Finisher	MJ1042	\$1,760.00	72.00%	\$492.80	\$14.49	N/A	
Multi-Position Finisher	MJ1109 - KN5005	\$2,562.00	70.00%	\$768.60	\$22.60	N/A	
Multi-Position & Saddle Stitch Finisher	MJ1110 - KN5005	\$3,673.00	70.00%	\$1,101.90	\$32.40	N/A	
300 Sheet DSDF Document Feeder	MR4000	\$3,843.00	68.00%	\$1,229.76	\$36.15	N/A	
Hole Punch for Inner Finisher	MJ6011	\$850.00	80.00%	\$170.00	\$5.00	N/A	
Hole Punch for MJ1109/MJ1110	MJ6105	\$850.00	80.00%	\$170.00	\$5.00	N/A	
Envelope Drawer	MY1049	\$893.00	81.00%	\$169.67	\$4.99	N/A	
550 Sheet Paper Feed Pedestal	KD1058	\$1,029.00	79.00%	\$216.09	\$6.35	N/A	
550 Sheet Second Drawer for Pedestal	MY1048	\$578.00	78.00%	\$127.16	\$3.74	N/A	
2,000 Sheet Large Capacity Feeder	KD1059LT	\$1,286.00	78.00%	\$282.92	\$8.32	N/A	
Next Gen PCS Power Filter	PWRFLTR: XGPCS15D	\$1,160.00	89.00%	\$127.60	\$3.75	N/A	
Fax Board	GD1370	\$1,076.00	68.00%	\$344.32	\$10.12	N/A	
Platen Cover	KA5005PC	\$47.00	71.00%	\$13.63	\$0.40	N/A	
NOTE: Monthly Lease Price = 36 Months							

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 527s Digital MFP Copier, Standard Network Print & Scan, LED Print Heads, RADF, 1x530 Sheet Cassette L,L,L, Duplexing, 100 Sheet Bypass, 2GB HD, 320GB FIPS, 140-2 SED	ESTUDIO527s	55 PPM	\$3,999.00	48.00%	\$2,079.48	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$95.24	\$61.14	\$49.64	\$40.95			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.		
Year 1	\$ 45.00	5,000	\$0.0085	N/A	\$ 45.00	5,000	\$0.0089
Year 2	\$ 45.00	5,000	\$0.0085	N/A	\$ 45.00	5,000	\$0.0089
Year 3	\$ 45.00	5,000	\$0.0085	N/A	\$ 45.00	5,000	\$0.0089
Year 4	\$ 45.00	5,000	\$0.0085	N/A	\$ 45.00	5,000	\$0.0089
Year 5	\$ 45.00	5,000	\$0.0085	N/A	\$ 45.00	5,000	\$0.0089
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price	
Paper Drawer	MY1046	\$399.00	36.00%	\$255.36	\$7.51	N/A	
Offline Stapler Finisher	MJ1039	\$225.00	25.00%	\$168.75	\$4.96	N/A	
Inner Stapling Finisher	MJ1038	\$899.00	36.00%	\$575.36	\$16.92	N/A	
Damper Kit for Inner Finisher	KK1003	\$99.00	45.00%	\$54.45	\$1.60	N/A	
Spacer for LCF & Caster Base	GR1160	\$79.00	21.00%	\$62.41	\$1.83	N/A	
Caster Base	GR1170	\$225.00	26.00%	\$166.50	\$4.90	N/A	
LCF with Caster Base	KD1040	\$899.00	50.00%	\$449.50	\$13.22	N/A	
Next Gen PCS Power Filter	PWRFLTR-XGPCS15D	\$1,160.00	89.00%	\$127.60	\$3.75	N/A	
Stand	STAND407CS	\$200.00	36.00%	\$128.00	\$3.76	N/A	
Fax Board	GD1340	\$399.00	35.00%	\$259.35	\$7.62	N/A	
NOTE: Monthly Lease Price = 36 Months							
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 5508A Digital Multifunction Copier, Standard Network Print & Scan, Duplexing, 100 Sheet Bypass, 2x500 Sheet Cassettes L,L,L, 1x2,500 Sheet Tandem Drawer Ltr., 50 Sheet Finisher, Scan to File/USB/Email	ESTUDIO5508A	55 PPM	\$27,377.00	80.00%	\$5,475.40	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$259.00	\$176.00	\$135.00	\$112.00			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.		
Year 1	\$ 92.00	20,000	\$0.0046	N/A	\$ 100.00	20,000	\$0.0050
Year 2	\$ 92.00	20,000	\$0.0046	N/A	\$ 100.00	20,000	\$0.0050
Year 3	\$ 92.00	20,000	\$0.0046	N/A	\$ 100.00	20,000	\$0.0050
Year 4	\$ 92.00	20,000	\$0.0046	N/A	\$ 100.00	20,000	\$0.0050
Year 5	\$ 92.00	20,000	\$0.0046	N/A	\$ 100.00	20,000	\$0.0050

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 6508A Digital Multifunction Copier, Standard Network Print & Scan, Duplexing, 100 Sheet Bypass, 2x500 Sheet CassettesL,L,L, 1x2,500 Sheet Tandum Drawer Ltr., 50 Sheet Finisher, Scan to File/USB/Email	ESTUDIO6508A	65 PPM	\$32,577.00	83.00%	\$5,538.09	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$262.00	\$178.00	\$137.00	\$113.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	<i>Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.</i>	
Year 1	\$ 92.00	20,000	\$0.0044	N/A	\$ 96.00	20,000 \$0.0048
Year 2	\$ 92.00	20,000	\$0.0044	N/A	\$ 96.00	20,000 \$0.0048
Year 3	\$ 92.00	20,000	\$0.0044	N/A	\$ 96.00	20,000 \$0.0048
Year 4	\$ 92.00	20,000	\$0.0044	N/A	\$ 96.00	20,000 \$0.0048
Year 5	\$ 92.00	20,000	\$0.0044	N/A	\$ 96.00	20,000 \$0.0048
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price
2,500 Sheet Large Capacity Feeder, Ltr.	MP2502	\$2,200.00	73.00%	\$594.00	\$17.46	N/A
50 Sheet Saddle Stitch Finisher	MJ1112	\$5,665.00	75.00%	\$1,416.25	\$41.64	N/A
Hole Punch for All Finishers	MJ6106N	\$893.00	81.00%	\$169.67	\$4.99	N/A
Rail for All Finishers	KN1103	\$84.00	80.00%	\$16.80	\$0.50	N/A
Fax Board	GD1370	\$1,076.00	68.00%	\$344.32	\$10.12	N/A
Next Gen PCS Power Filter	PWRFLTR-XGPCS20D	\$1,173.00	89.00%	\$129.03	\$3.79	N/A
NOTE: Monthly Lease Price = 36 Months						

Volume Band M4	69-89 Pages Per Minute (PPM)						
Base Monthly VOLUME	Avg. 50,000						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 7508A Digital Multifunction Copier, Standard Network Print & Scan, Duplexing, 100 Sheet Bypass, 2x500 Sheet CassettesL,L,L, 1x2,500 Sheet Tandum Drawer Ltr., 50 Sheet Finisher, Scan to File/USB/Email	ESTUDIO7508A	75 PPM	\$38,355.00	85.00%	\$5,753.25	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$272.00	\$185.00	\$142.00	\$117.00			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.		
Year 1	\$ 100.00	25,000	\$0.0040	N/A	\$ 110.00	25,000	\$0.0044
Year 2	\$ 100.00	25,000	\$0.0040	N/A	\$ 110.00	25,000	\$0.0044
Year 3	\$ 100.00	25,000	\$0.0040	N/A	\$ 110.00	25,000	\$0.0044
Year 4	\$ 100.00	25,000	\$0.0040	N/A	\$ 110.00	25,000	\$0.0044
Year 5	\$ 100.00	25,000	\$0.0040	N/A	\$ 110.00	25,000	\$0.0044
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 8508A Digital Multifunction Copier, Standard Network Print & Scan, Duplexing, 100 Sheet Bypass, 2x500 Sheet CassettesL,L,L, 1x2,500 Sheet Tandum Drawer Ltr., 50 Sheet Finisher, Scan to File/USB/Email	ESTUDIO8508A	85 PPM	\$46,423.00	87.00%	\$6,034.99	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$285.00	\$194.00	\$149.00	\$123.00			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.		
Year 1	\$ 100.00	25,000	\$0.0039	N/A	\$ 107.50	25,000	\$0.0043
Year 2	\$ 100.00	25,000	\$0.0039	N/A	\$ 107.50	25,000	\$0.0043
Year 3	\$ 100.00	25,000	\$0.0039	N/A	\$ 107.50	25,000	\$0.0043
Year 4	\$ 100.00	25,000	\$0.0039	N/A	\$ 107.50	25,000	\$0.0043
Year 5	\$ 100.00	25,000	\$0.0039	N/A	\$ 107.50	25,000	\$0.0043
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price	
2,500 Sheet Large Capacity Feeder, Ltr.	MP2502	\$2,200.00	73.00%	\$594.00	\$17.46	N/A	
50 Sheet Saddle Stitch Finisher	MJ1112	\$5,665.00	75.00%	\$1,416.25	\$41.64	N/A	
Hole Punch for All Finishers	MJ6106N	\$893.00	81.00%	\$169.67	\$4.99	N/A	
Rail for All Finishers	KN1103	\$84.00	80.00%	\$16.80	\$0.50	N/A	
Fax Board	GD1370	\$1,076.00	68.00%	\$344.32	\$10.12	N/A	
Next Gen PCS Power Filter	PWRFLTR-XGPCS20D	\$1,173.00	89.00%	\$129.03	\$3.79	N/A	
NOTE: Monthly Lease Price = 36 Months							

Volume Band M5		90 + Pages Per Minute (PPM)					
Base Monthly VOLUME		Avg. 100,000					
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 907 Digital MFP Copier, Standard Network Print & Scan, 10.1" LCD Finger Swipe Control (Like iPad), 1,200 Sheet Tandem Drawer, 2x800 Sheet Cassettes L,L,L, 100 Sheet Bypass, LED Print Heads, 1TB HDD, 5GB Memory, Up to 135lb Cover	ESTUDIO907	90 PPM	\$35,500.00	72.00%	\$9,940.00	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$455.25	\$292.24	\$237.27	\$195.72			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.		
Year 1	\$ 185.00	50,000	\$0.0037	N/A	\$ 205.00	50,000	\$0.0041
Year 2	\$ 185.00	50,000	\$0.0037	N/A	\$ 205.00	50,000	\$0.0041
Year 3	\$ 185.00	50,000	\$0.0037	N/A	\$ 205.00	50,000	\$0.0041
Year 4	\$ 185.00	50,000	\$0.0037	N/A	\$ 205.00	50,000	\$0.0041
Year 5	\$ 185.00	50,000	\$0.0037	N/A	\$ 205.00	50,000	\$0.0041
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 1057 Digital MFP Copier, Standard Network Print & Scan, 10.1" LCD Finger Swipe Control (Like iPad), 1,200 Sheet Tandem Drawer, 2x800 Sheet Cassettes L,L,L, 100 Sheet Bypass, LED Print Heads, 1TB HDD, 5GB Memory, Up to 135lb Cover	ESTUDIO1057	105 PPM	\$38,750.00	72.00%	\$10,850.00	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$496.93	\$318.99	\$258.99	\$213.64			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.		
Year 1	\$ 263.00	75,000	\$0.0035	N/A	\$ 292.50	75,000	\$0.0039
Year 2	\$ 263.00	75,000	\$0.0035	N/A	\$ 292.50	75,000	\$0.0039
Year 3	\$ 263.00	75,000	\$0.0035	N/A	\$ 292.50	75,000	\$0.0039
Year 4	\$ 263.00	75,000	\$0.0035	N/A	\$ 292.50	75,000	\$0.0039
Year 5	\$ 263.00	75,000	\$0.0035	N/A	\$ 292.50	75,000	\$0.0039

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 1207 Digital MFP Copier, Standard Network Print & Scan, 10.1" LCD Finger Swipe Control (Like iPad), 1,200 Sheet Tandem Drawer, 2x800 Sheet Cassettes L,L,L, 100 Sheet Bypass, LED Print Heads, 1TB HDD, 5GB Memory, Up to 135lb Cover	ESTUDIO1207	120 PPM	\$49,000.00	74.00%	\$12,740.00	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$583.49	\$374.56	\$304.10	\$250.85			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	<i>Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.</i>		
Year 1	\$ 335.00	100,000	\$0.0033	N/A	\$ 370.00	100,000	\$0.0037
Year 2	\$ 335.00	100,000	\$0.0033	N/A	\$ 370.00	100,000	\$0.0037
Year 3	\$ 335.00	100,000	\$0.0033	N/A	\$ 370.00	100,000	\$0.0037
Year 4	\$ 335.00	100,000	\$0.0033	N/A	\$ 370.00	100,000	\$0.0037
Year 5	\$ 335.00	100,000	\$0.0033	N/A	\$ 370.00	100,000	\$0.0037
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price	
Bypass Tray for Main Unit	MX-MFX1	\$1,470.00	78.00%	\$323.40	\$9.51	N/A	
A4LCC	MX-LC12	\$1,570.00	59.00%	\$643.70	\$18.92	N/A	
A3LCC	MX-LCX3N	\$3,050.00	57.00%	\$1,311.50	\$38.56	N/A	
Relay Unit for LCT	MX-RB16	\$350.00	70.00%	\$105.00	\$3.09	N/A	
A3LCT	MX-LC13	\$6,700.00	55.00%	\$3,015.00	\$88.64	N/A	
Bypass Tray for A3LCT	MX-MF11	\$1,470.00	46.00%	\$793.80	\$23.34	N/A	
Curl Correction Unit	MX-RB18	\$1,140.00	50.00%	\$570.00	\$16.76	N/A	
Insertor	MX-CF11	\$3,860.00	51.00%	\$1,891.40	\$55.61	N/A	
Relay Unit	MX-RB13	\$1,140.00	60.00%	\$456.00	\$13.41	N/A	
Paper Folding Unit	MX-FD10	\$15,700.00	50.00%	\$7,850.00	\$230.79	N/A	
100 Stapling Finisher	MX-FN21	\$7,550.00	54.00%	\$3,473.00	\$102.11	N/A	
100 Stapling Saddle Stitch Finisher	MX-FN22	\$10,720.00	55.00%	\$4,824.00	\$141.83	N/A	
Punch Unit for FN21/22	MX-PN13B	\$945.00	48.00%	\$491.40	\$14.45	N/A	
50 Stapling Finisher	MX-FN24	\$4,200.00	58.00%	\$1,764.00	\$51.86	N/A	
50 Stapling Saddle Stitch Finisher	MX-FN25	\$5,600.00	59.00%	\$2,296.00	\$67.50	N/A	
Punch Unit for FN24/25	MX-PNX4B	\$865.00	59.00%	\$354.65	\$10.43	N/A	
Trimmer Unit for MX-FN22	MX-EB11	\$6,700.00	55.00%	\$3,015.00	\$88.64	N/A	
Stacker	MX-ST10	\$23,500.00	55.00%	\$10,575.00	\$310.91	N/A	
Paper Cart for Stacker	MX-CA10	\$1,800.00	55.00%	\$810.00	\$23.81	N/A	
Connection Kit for LCT	MX-RB17	\$2,000.00	63.00%	\$740.00	\$21.76	N/A	
Status Indicator	MX-SL10N	\$675.00	63.00%	\$249.75	\$7.34	N/A	
Enhanced Compression Kit	MX-EB11	\$1,290.00	62.00%	\$490.20	\$14.41	N/A	
Mirroring Kit	MX-EB15	\$1,790.00	62.00%	\$680.20	\$20.00	N/A	
NOTE: Monthly Lease Price = 36 Months							

Volume Band C1		1 - 30 Pages Per Minute (PPM)				
Base Monthly VOLUME		Avg. 20,000				
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 2000AC Digital MFP Color & B/W Copier, Standard Network Print & Scan, Duplexing, 1x550 Sheet Cassettes L,L,L, 100 Sheet Bypass, LED Print Heads, 2Gb HD, 160GB, SED, 256 Bit AES, RADE, Stand	ESTUDIO2000AC	20 PPM B/W 20 PPM Color	\$7,313.00	63.00%	\$2,705.81	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$128.00	\$87.00	\$67.00	\$55.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.	
Year 1	\$ 72.00	1,000 B 1,000 C	.0095 B .0550 C	N/A	\$ 72.00	1,000 B 1,000 C .0099 B .0554 C
Year 2	\$ 72.00	1,000 B 1,000 C	.0095 B .0550 C	N/A	\$ 72.00	1,000 B 1,000 C .0099 B .0554 C
Year 3	\$ 72.00	1,000 B 1,000 C	.0095 B .0550 C	N/A	\$ 72.00	1,000 B 1,000 C .0099 B .0554 C
Year 4	\$ 72.00	1,000 B 1,000 C	.0095 B .0550 C	N/A	\$ 72.00	1,000 B 1,000 C .0099 B .0554 C
Year 5	\$ 72.00	1,000 B 1,000 C	.0095 B .0550 C	N/A	\$ 72.00	1,000 B 1,000 C .0099 B .0554 C
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 2500AC Digital MFP Color & B/W Copier, Standard Network Print & Scan, Duplexing, 1x550 Sheet Cassettes L,L,L, 100 Sheet Bypass, LED Print Heads, 2Gb HD, 160GB, SED, 256 Bit AES, RADE, Stand	ESTUDIO2500AC	25 PPM B/W 25 PPM Color	\$8,869.00	66.00%	\$3,015.46	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$143.00	\$97.00	\$75.00	\$62.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.	
Year 1	\$ 70.00	1,000 B 1,000 C	.0095 B .0550 C	N/A	\$ 70.00	1,000 B 1,000 C .0099 B .0554 C
Year 2	\$ 70.00	1,000 B 1,000 C	.0095 B .0550 C	N/A	\$ 70.00	1,000 B 1,000 C .0099 B .0554 C
Year 3	\$ 70.00	1,000 B 1,000 C	.0095 B .0550 C	N/A	\$ 70.00	1,000 B 1,000 C .0099 B .0554 C
Year 4	\$ 70.00	1,000 B 1,000 C	.0095 B .0550 C	N/A	\$ 70.00	1,000 B 1,000 C .0099 B .0554 C
Year 5	\$ 70.00	1,000 B 1,000 C	.0095 B .0550 C	N/A	\$ 70.00	1,000 B 1,000 C .0099 B .0554 C

ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price
Platen Cover	KA5005PC	\$47.00	71.00%	\$13.63	\$0.40	N/A
Inner Stapling Finisher	MJ1042	\$1,760.00	76.00%	\$422.40	\$12.42	N/A
Saddle Stitch Finisher with Bridge Kit	MJ1110 - KN5005	\$3,660.00	68.00%	\$1,171.20	\$34.43	N/A
Hole Punch for Inner Finisher	MJ6011	\$850.00	80.00%	\$170.00	\$5.00	N/A
Hole Punch for Saddle Stitch Finisher	MJ6105	\$850.00	80.00%	\$170.00	\$5.00	N/A
Job Separator	MJ5014	\$289.00	70.00%	\$86.70	\$2.55	N/A
Work Tray	KK4550	\$55.00	67.00%	\$18.15	\$0.53	N/A
550 Sheet Second Drawer for Base Unit	MY1047	\$550.00	66.00%	\$187.00	\$5.50	N/A
550 Sheet Paper Feed Pedestal	KD1058	\$980.00	64.00%	\$352.80	\$10.37	N/A
550 Sheet Second Drawer for Pedestal	MY1048	\$550.00	69.00%	\$170.50	\$5.01	N/A
Paper Feed Controller for All Paper Trays	GH1080	\$75.00	55.00%	\$33.75	\$1.00	N/A
2,000 Sheet Large Capacity Feeder	KD1059LT	\$1,225.00	65.00%	\$428.75	\$12.60	N/A
Next Gen PCS Power Filter	PWRFLTR-XGPCS15D	\$1,160.00	89.00%	\$127.60	\$3.75	N/A
Accessible Arm	KK2550	\$74.00	55.00%	\$33.30	\$0.98	N/A
Fax Board	GD1370	\$1,025.00	51.00%	\$502.25	\$14.77	N/A
NOTE: Monthly Lease Price = 36 Months						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 287csl Digital MFP Color Copier, Standard Network Print & Scan, LED Print Head, 1x530 Sheet Cassette SI-R to LG, 100 Sheet Bypass, 2GB HD, 320GB FIPS 140-2 SED, RADE, Duplexing	ESTUDIO287CSL	30 PPM B/W 30 PPM Color	\$2,899.00	44.00%	\$1,623.44	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$74.35	\$47.73	\$38.75	\$31.97		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.	
Year 1	\$ 55.00	500 B 500 C	.0185 B .0800 C	N/A	\$ 55.00	500 B 500 C .0189 B .0804 C
Year 2	\$ 55.00	501 B 500 C	.0185 B .0800 C	N/A	\$ 55.00	500 B 500 C .0189 B .0804 C
Year 3	\$ 55.00	502 B 500 C	.0185 B .0800 C	N/A	\$ 55.00	500 B 500 C .0189 B .0804 C
Year 4	\$ 55.00	503 B 500 C	.0185 B .0800 C	N/A	\$ 55.00	500 B 500 C .0189 B .0804 C
Year 5	\$ 55.00	504 B 500 C	.0185 B .0800 C	N/A	\$ 55.00	500 B 500 C .0189 B .0804 C
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price
Paper Feed Unit	MY1045	\$399.00	52.00%	\$191.52	\$5.63	N/A
Spacer	GR1160	\$79.00	16.00%	\$66.36	\$1.95	N/A
Caster Base	GR1170	\$225.00	26.00%	\$166.50	\$4.90	N/A
LCF with Caster Base	KD1040	\$899.00	52.00%	\$431.52	\$12.69	N/A
Next Gen PCS Power Filter	PWRFLTR-XGPCS15D	\$1,160.00	89.00%	\$127.60	\$3.75	N/A
Stand	STAND407CS	\$200.00	36.00%	\$128.00	\$3.76	N/A
Fax Board	GD1340	\$399.00	35.00%	\$259.35	\$7.62	N/A
NOTE: Monthly Lease Price = 36 Months						

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 2505AC Digital MFP Color & B/W Copier, Standard Network Print & Scan, Duplexing, 2x550 Sheet Cassettes L,L,L, 100 Sheet Bypass, LED Print Heads, 2Gb HD, 160GB SED, 256 Bit AES, RADE, Stand	ESTUDIO2505AC	25 PPM B/W 25 PPM Color	\$16,025.00	74.00%	\$4,166.50	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$197.00	\$134.00	\$103.00	\$85.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.	
Year 1	\$ 65.00	1,000 B 1,000 C	.0125 B .0450 C	N/A	\$ 65.00	1,000 B 1,000 C .0129 B .0454 C
Year 2	\$ 65.00	1,000 B 1,000 C	.0125 B .0450 C	N/A	\$ 65.00	1,000 B 1,000 C .0129 B .0454 C
Year 3	\$ 65.00	1,000 B 1,000 C	.0125 B .0450 C	N/A	\$ 65.00	1,000 B 1,000 C .0129 B .0454 C
Year 4	\$ 65.00	1,000 B 1,000 C	.0125 B .0450 C	N/A	\$ 65.00	1,000 B 1,000 C .0129 B .0454 C
Year 5	\$ 65.00	1,000 B 1,000 C	.0125 B .0450 C	N/A	\$ 65.00	1,000 B 1,000 C .0129 B .0454 C
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 3005AC Digital MFP Color & B/W Copier, Standard Network Print & Scan, Duplexing, 2x550 Sheet Cassettes L,L,L, 100 Sheet Bypass, LED Print Heads, 2Gb HD, 160GB SED, 256 Bit AES, RADE, Stand	ESTUDIO3005AC	30 PPM B/W 30 PPM Color	\$18,251.00	77.00%	\$4,197.73	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$198.00	\$135.00	\$104.00	\$86.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.	
Year 1	\$ 80.00	1,500 B 1,500 C	.0100 B .0450 C	N/A	\$ 83.70	1,500 B 1,500 C .0104 B .0454 C
Year 2	\$ 80.00	1,500 B 1,500 C	.0100 B .0450 C	N/A	\$ 83.70	1,500 B 1,500 C .0104 B .0454 C
Year 3	\$ 80.00	1,500 B 1,500 C	.0100 B .0450 C	N/A	\$ 83.70	1,500 B 1,500 C .0104 B .0454 C
Year 4	\$ 80.00	1,500 B 1,500 C	.0100 B .0450 C	N/A	\$ 83.70	1,500 B 1,500 C .0104 B .0454 C
Year 5	\$ 80.00	1,500 B 1,500 C	.0100 B .0450 C	N/A	\$ 83.70	1,500 B 1,500 C .0104 B .0454 C
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price
Platen Cover	KA5005PC	\$47.00	71.00%	\$13.63	\$0.40	N/A
Inner Stapling Finisher	MJ1042	\$1,760.00	76.00%	\$422.40	\$12.42	N/A
Console Stapling Finisher w/ Bridge Kit	MJ1109 - KN5005	\$2,549.00	70.00%	\$764.70	\$22.48	N/A
Saddle Stitch Finisher w/ Bridge Kit	MJ1110 - KN5005	\$3,830.00	68.00%	\$1,225.60	\$36.03	N/A
Hole Punch for Inner Finisher	MJ6011	\$850.00	82.00%	\$153.00	\$4.50	N/A
Hole Punch for MJ1109/MJ1110 Finisher	MJ6105	\$893.00	82.00%	\$160.74	\$4.73	N/A
Job Separator	GB1590NODE	\$289.00	70.00%	\$86.70	\$2.55	N/A
Accessible Arm	KK2550	\$74.00	55.00%	\$33.30	\$0.98	N/A
550 Sheet Paper Feed Pedestal	KD1058	\$980.00	64.00%	\$352.80	\$10.37	N/A
550 Sheet Second Drawer for Pedestal	MY1048	\$550.00	69.00%	\$170.50	\$5.01	N/A
2,000 Sheet Large Capacity Feeder	KD1059LT	\$1,225.00	65.00%	\$428.75	\$12.61	N/A
Next Gen Power Filter	PWRFLTR-XGPCS15D	\$1,160.00	89.00%	\$127.60	\$3.75	N/A
Fax Board	GD1370	\$1,025.00	51.00%	\$502.25	\$14.77	N/A
NOTE: Monthly Lease Price = 36 Months						

Volume Band C2		31 - 50 Pages Per Minute (PPM)				
Base Monthly VOLUME		Avg. 75,000				
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 347csl Digital MFP Color Copier, Standard Network Print & Scan, LED Print Head, 1x530 Sheet Cassette St-R to LG, 100 Sheet Bypass, 2GB HD, 320GB FIPS, 140-2 SED, RADF, Duplexing	ESTUDIO347CSL	37 PPM B/W 35 PPM Color	\$3,599.00	48.00%	\$1,871.48	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$85.71	\$55.02	\$44.67	\$36.85		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.	
Year 1	\$ 75.00	750 B 750 C	.0185 B .0800 C	N/A	\$ 75.00	750 B 750 C .0189 B .0804 C
Year 2	\$ 75.00	751 B 750 C	.0185 B .0800 C	N/A	\$ 75.00	750 B 750 C .0189 B .0804 C
Year 3	\$ 75.00	752 B 750 C	.0185 B .0800 C	N/A	\$ 75.00	750 B 750 C .0189 B .0804 C
Year 4	\$ 75.00	753 B 750 C	.0185 B .0800 C	N/A	\$ 75.00	750 B 750 C .0189 B .0804 C
Year 5	\$ 75.00	754 B 750 C	.0185 B .0800 C	N/A	\$ 75.00	750 B 750 C .0189 B .0804 C

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 407cs Digital MFP Color Copier, Standard Network Print & Scan, LED Print Head, 1x530 Sheet Cassette St-R to LG, 100 Sheet Bypass, 2GB HD, 320GB FIPS, 140-2.SFD, RADE, Duplexing	ESTUDIO407CS	42 PPM B/W 42 PPM Color	\$4,499.00	42.00%	\$2,609.42	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$119.51	\$76.72	\$62.29	\$51.38		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.	
Year 1	\$ 100.00	1,000 B 1,000 C	.0185 B .0800 C	N/A	\$ 100.00	1,000 B 1,000 C .0189 B .0804 C
Year 2	\$ 100.00	1,000 B 1,000 C	.0185 B .0800 C	N/A	\$ 100.00	1,000 B 1,000 C .0189 B .0804 C
Year 3	\$ 100.00	1,000 B 1,000 C	.0185 B .0800 C	N/A	\$ 100.00	1,000 B 1,000 C .0189 B .0804 C
Year 4	\$ 100.00	1,000 B 1,000 C	.0185 B .0800 C	N/A	\$ 100.00	1,000 B 1,000 C .0189 B .0804 C
Year 5	\$ 100.00	1,000 B 1,000 C	.0185 B .0800 C	N/A	\$ 100.00	1,000 B 1,000 C .0189 B .0804 C
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price
Paper Feed Unit	MY1045	\$399.00	52.00%	\$191.52	\$5.63	N/A
Inner Stapling Finisher (e407CS)	MJ1038	\$899.00	37.00%	\$566.37	\$16.65	N/A
Damper Kit for Inner Finisher (Required)	KK1002	\$99.00	46.00%	\$53.46	\$1.57	N/A
Spacer	GR1160	\$79.00	16.00%	\$66.36	\$1.95	N/A
Caster Base	GR1170	\$225.00	26.00%	\$166.50	\$4.90	N/A
LCF with Caster Base	KD1040	\$899.00	52.00%	\$431.52	\$12.69	N/A
Next Gen PCS Power Filter	PWRFLTR-XGPCS15D	\$1,160.00	89.00%	\$127.60	\$3.75	N/A
Stand	STAND407CS	\$200.00	36.00%	\$128.00	\$3.76	N/A
Fax Board	GD1340	\$399.00	35.00%	\$259.35	\$7.62	N/A
NOTE: Monthly Lease Price = 36 Months						
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 3505AC Digital MFP Color & B/W Copier, Standard Network Print & Scan, Duplexing, 2x550 Sheet Cassettes L,L,L, 100 Sheet Bypass, LED Print Heads, 2Gb HD, 160GB.SFD, 256 Bit AES, RADE, Stand	ESTUDIO3505AC	35 PPM B/W 35 PPM Color	\$22,703.00	79.00%	\$4,767.63	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$225.00	\$153.00	\$118.00	\$97.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.	
Year 1	\$ 95.00	2,000 B 2,000 C	.0095 B .0425 C	N/A	\$ 105.60	2,000 B 2,000 C .0099 B .0429 C
Year 2	\$ 95.00	2,000 B 2,000 C	.0095 B .0425 C	N/A	\$ 105.60	2,000 B 2,000 C .0099 B .0429 C
Year 3	\$ 95.00	2,000 B 2,000 C	.0095 B .0425 C	N/A	\$ 105.60	2,000 B 2,000 C .0099 B .0429 C
Year 4	\$ 95.00	2,000 B 2,000 C	.0095 B .0425 C	N/A	\$ 105.60	2,000 B 2,000 C .0099 B .0429 C
Year 5	\$ 95.00	2,000 B 2,000 C	.0095 B .0425 C	N/A	\$ 105.60	2,000 B 2,000 C .0099 B .0429 C
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)

Toshiba e-Studio 4505AC Digital MFP Color & B/W Copier, Standard Network Print & Scan, Duplexing, 2x550 Sheet Cassettes L,L,L, 100 Sheet Bypass, LED Print Heads, 2Gb HD, 160GB SED, 256 Bit AES, RADF, Stand	ESTUDIO4505AC	45 PPM B/W 45 PPM Color	\$27,155.00	82.00%	\$4,887.90	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$231.00	\$157.00	\$121.00	\$100.00			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.		
Year 1	\$ 120.00	2,500 B 2,500 C	.0080 B .0415 C	N/A	\$ 125.75	2,500 B C	2,500 .0084 B .0419 C
Year 2	\$ 120.00	2,500 B 2,500 C	.0080 B .0415 C	N/A	\$ 125.75	2,500 B C	2,500 .0084 B .0419 C
Year 3	\$ 120.00	2,500 B 2,500 C	.0080 B .0415 C	N/A	\$ 125.75	2,500 B C	2,500 .0084 B .0419 C
Year 4	\$ 120.00	2,500 B 2,500 C	.0080 B .0415 C	N/A	\$ 125.75	2,500 B C	2,500 .0084 B .0419 C
Year 5	\$ 120.00	2,500 B 2,500 C	.0080 B .0415 C	N/A	\$ 125.75	2,500 B C	2,500 .0084 B .0419 C
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)	
Toshiba e-Studio 5005AC Digital MFP Color & B/W Copier, Standard Network Print & Scan, Duplexing, 2x550 Sheet Cassettes L,L,L, 100 Sheet Bypass, LED Print Heads, 2Gb HD, 160GB SED, 256 Bit AES, RADF, Stand	ESTUDIO5005AC	50 PPM B/W 50 PPM Color	\$28,215.00	81.00%	\$5,360.85	N/A	
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo			
	\$253.00	\$172.00	\$132.00	\$109.00			
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.		
Year 1	\$ 143.00	3,000 B 3,000 C	.0076 B .0415 C	N/A	\$ 149.70	3,000 B C	3,000 .0080 B .0419 C
Year 2	\$ 143.00	3,000 B 3,000 C	.0076 B .0415 C	N/A	\$ 149.70	3,000 B C	3,000 .0080 B .0419 C
Year 3	\$ 143.00	3,000 B 3,000 C	.0076 B .0415 C	N/A	\$ 149.70	3,000 B C	3,000 .0080 B .0419 C
Year 4	\$ 143.00	3,000 B 3,000 C	.0076 B .0415 C	N/A	\$ 149.70	3,000 B C	3,000 .0080 B .0419 C
Year 5	\$ 143.00	3,000 B 3,000 C	.0076 B .0415 C	N/A	\$ 149.70	3,000 B C	3,000 .0080 B .0419 C
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price	
Platen Cover	KA5005PC	\$47.00	71.00%	\$13.63	\$0.40	N/A	
Inner Stapling Finisher	MJ1042	\$1,760.00	76.00%	\$422.40	\$12.42	N/A	
Console Stapling Finisher w/ Bridge Kit	MJ1109 - KN5005	\$2,549.00	70.00%	\$764.70	\$22.48	N/A	
Saddle Stitch Finisher w/ Bridge Kit	MJ1110 - KN5005	\$3,830.00	68.00%	\$1,225.60	\$36.03	N/A	
Hole Punch for Inner Finisher	MJ6011	\$850.00	82.00%	\$153.00	\$4.50	N/A	
Hole Punch for MJ1109/MJ1110 Finisher	MJ6105	\$893.00	82.00%	\$160.74	\$4.73	N/A	
Job Separator	GB1590NODE	\$289.00	70.00%	\$86.70	\$2.55	N/A	
Accessible Arm	KK2550	\$74.00	55.00%	\$33.30	\$0.98	N/A	
550 Sheet Paper Feed Pedestal	KD1058	\$980.00	64.00%	\$352.80	\$10.37	N/A	
550 Sheet Second Drawer for Pedestal	MY1048	\$550.00	69.00%	\$170.50	\$5.01	N/A	
2,000 Sheet Large Capacity Feeder	KD1059LT	\$1,225.00	65.00%	\$428.75	\$12.61	N/A	
Next Gen Power Filter	PWRFLTR-XGPCS15D	\$1,160.00	89.00%	\$127.60	\$3.75	N/A	
Fax Board	GD1370	\$1,025.00	51.00%	\$502.25	\$14.77	N/A	
NOTE: Monthly Lease Price = 36 Months							
Volume Band C3	51+ Pages Per Minute (PPM)						
Base Monthly VOLUME	Avg. 100,000						

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 5506AC Digital MFP Color & B/W Copier, Standard Network Print & Scan, Duplexing, 4x540 Sheet Cassettes L,L,L, 100 Sheet Bypass, 2GB HD, 320GB FIPS, 140-2 SED, Finisher, Duplexing	ESTUDIO5506AC	65 PPM B/W 55 PPM Color	\$34,563.00	78.00%	\$7,603.86	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$359.00	\$244.00	\$187.00	\$155.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	<i>Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.</i>	
Year 1	\$ 180.00	5,000 B 5,000 C	.0065 B .0375 C	N/A	\$ 224.00	5,000 B 5,000 C .0069 B .0379 C
Year 2	\$ 180.00	5,000 B 5,000 C	.0065 B .0375 C	N/A	\$ 224.00	5,000 B 5,000 C .0069 B .0379 C
Year 3	\$ 180.00	5,000 B 5,000 C	.0065 B .0375 C	N/A	\$ 224.00	5,000 B 5,000 C .0069 B .0379 C
Year 4	\$ 180.00	5,000 B 5,000 C	.0065 B .0375 C	N/A	\$ 224.00	5,000 B 5,000 C .0069 B .0379 C
Year 5	\$ 180.00	5,000 B 5,000 C	.0065 B .0375 C	N/A	\$ 224.00	5,000 B 5,000 C .0069 B .0379 C
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 5506ACT Digital MFP Color & B/W Copier, Standard Network Print & Scan, 2x540 Sheet Cassettes L,L,L, 2,320 Sheet LCF, 100 Sheet Bypass, 2GB HD, 320GB FIPS, 140-2 SED, Finisher, Duplexing	ESTUDIO5506ACT	65 PPM B/W 55 PPM Color	\$34,563.00	78.00%	\$7,603.86	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$359.00	\$244.00	\$187.00	\$155.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	<i>Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.</i>	
Year 1	\$ 180.00	5,000 B 5,000 C	.0065 B .0375 C	N/A	\$ 224.00	5,000 B 5,000 C .0069 B .0379 C
Year 2	\$ 180.00	5,000 B 5,000 C	.0065 B .0375 C	N/A	\$ 224.00	5,000 B 5,000 C .0069 B .0379 C
Year 3	\$ 180.00	5,000 B 5,000 C	.0065 B .0375 C	N/A	\$ 224.00	5,000 B 5,000 C .0069 B .0379 C
Year 4	\$ 180.00	5,000 B 5,000 C	.0065 B .0375 C	N/A	\$ 224.00	5,000 B 5,000 C .0069 B .0379 C
Year 5	\$ 180.00	5,000 B 5,000 C	.0065 B .0375 C	N/A	\$ 224.00	5,000 B 5,000 C .0069 B .0379 C

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 6506AC Digital MFP Color & B/W Copier, Standard Network Print & Scan, Duplexing, 4x540 Sheet Cassettes L,L,L, 100 Sheet Bypass, 2GB HD, 320GB FIPS, 140-2 SED, Finisher, Duplexing	ESTUDIO6506AC	75 PPM B/W 65 PPM Color	\$42,141.00	79.00%	\$8,849.61	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$418.00	\$284.00	\$218.00	\$180.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.	
Year 1	\$ 213.00	6,000 B C 6,000	.0055 B C .0325	N/A	\$ 232.80	6,000 B 6,000 C .0059 B .0329 C
Year 2	\$ 213.00	6,000 B C 6,000	.0055 B C .0325	N/A	\$ 232.80	6,000 B 6,000 C .0059 B .0329 C
Year 3	\$ 213.00	6,000 B C 6,000	.0055 B C .0325	N/A	\$ 232.80	6,000 B 6,000 C .0059 B .0329 C
Year 4	\$ 213.00	6,000 B C 6,000	.0055 B C .0325	N/A	\$ 232.80	6,000 B 6,000 C .0059 B .0329 C
Year 5	\$ 213.00	6,000 B C 6,000	.0055 B C .0325	N/A	\$ 232.80	6,000 B 6,000 C .0059 B .0329 C
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 6506ACT Digital MFP Color & B/W Copier, Standard Network Print & Scan, 2x540 Sheet Cassettes L,L,L, 2,320 Sheet LCF, 100 Sheet Bypass, 2GB HD, 320GB FIPS, 140-2 SED, Finisher, Duplexing	ESTUDIO6506ACT	75 PPM B/W 65 PPM Color	\$42,141.00	79.00%	\$8,849.61	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$418.00	\$284.00	\$218.00	\$180.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.	
Year 1	\$ 213.00	6,000 B C 6,000	.0055 B C .0325	N/A	\$ 232.80	6,000 B 6,000 C .0059 B .0329 C
Year 2	\$ 213.00	6,000 B C 6,000	.0055 B C .0325	N/A	\$ 232.80	6,000 B 6,000 C .0059 B .0329 C
Year 3	\$ 213.00	6,000 B C 6,000	.0055 B C .0325	N/A	\$ 232.80	6,000 B 6,000 C .0059 B .0329 C
Year 4	\$ 213.00	6,000 B C 6,000	.0055 B C .0325	N/A	\$ 232.80	6,000 B 6,000 C .0059 B .0329 C
Year 5	\$ 213.00	6,000 B C 6,000	.0055 B C .0325	N/A	\$ 232.80	6,000 B 6,000 C .0059 B .0329 C

Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 7506AC Digital MFP Color & BW Copier, Standard Network Print & Scan, Duplexing, 4x540 Sheet Cassettes L,L,L, 100 Sheet Bypass, 2GB HD, 320GB FIPS, 140-2 SED, Finisher, Duplexing	ESTUDIO7506AC	85 PPM B/W 75 PPM Color	\$45,257.00	80.00%	\$9,051.40	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$427.00	\$291.00	\$223.00	\$184.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	<i>Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.</i>	
Year 1	\$ 320.00	7,500 B 10,000 C	.0052 B .0295 C	N/A	\$ 341.00	7,500 B 10,000 C .0056 B .0299 C
Year 2	\$ 320.00	7,500 B 10,000 C	.0052 B .0295 C	N/A	\$ 341.00	7,500 B 10,000 C .0056 B .0299 C
Year 3	\$ 320.00	7,500 B 10,000 C	.0052 B .0295 C	N/A	\$ 341.00	7,500 B 10,000 C .0056 B .0299 C
Year 4	\$ 320.00	7,500 B 10,000 C	.0052 B .0295 C	N/A	\$ 341.00	7,500 B 10,000 C .0056 B .0299 C
Year 5	\$ 320.00	7,500 B 10,000 C	.0052 B .0295 C	N/A	\$ 341.00	7,500 B 10,000 C .0056 B .0299 C
Manufacturer, Model, Features, Description	Part Number	No. of Avg. Pages Per Minute (PPM)	MSRP	DIR Customer Discount % from MSRP	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Rental (Includes Maint & Supplies)
Toshiba e-Studio 7506ACT Digital MFP Color & BW Copier, Standard Network Print & Scan, 2x540 Sheet Cassettes L,L,L, 2,320 Sheet LCF, 100 Sheet Bypass, 2GB HD, 320GB FIPS, 140-2 SED, Finisher, Duplexing	ESTUDIO7506ACT	85 PPM B/W 75 PPM Color	\$45,257.00	80.00%	\$9,051.40	N/A
Equipment Monthly Lease Payment	24 Mo	36 Mo	48 Mo	60 Mo		
	\$427.00	\$291.00	\$223.00	\$184.00		
Annual Maintenance Including all Supplies for Purchase & Leased Device	Monthly Base Maintenance \$	Copy Allowance (Number of Copies Included)	Overage Rate (4 decimals)	CPC for Monthly Base Maintenance (4 decimals)	<i>Use These Rates When Ordering Any of the Optional Stapling Finishers to Include Staples.</i>	
Year 1	\$ 320.00	7,500 B 10,000 C	.0052 B .0295 C	N/A	\$ 341.00	7,500 B 10,000 C .0056 B .0299 C
Year 2	\$ 320.00	7,500 B 10,000 C	.0052 B .0295 C	N/A	\$ 341.00	7,500 B 10,000 C .0056 B .0299 C
Year 3	\$ 320.00	7,500 B 10,000 C	.0052 B .0295 C	N/A	\$ 341.00	7,500 B 10,000 C .0056 B .0299 C
Year 4	\$ 320.00	7,500 B 10,000 C	.0052 B .0295 C	N/A	\$ 341.00	7,500 B 10,000 C .0056 B .0299 C
Year 5	\$ 320.00	7,500 B 10,000 C	.0052 B .0295 C	N/A	\$ 341.00	7,500 B 10,000 C .0056 B .0299 C
ACCESSORIES (paper handling, paper feeding, finishing, etc.)	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price
2,500 Sheet Large Capacity Feeder, Ltr.	MP2502	\$1,783.00	64.00%	\$641.88	\$18.87	N/A
Saddle Stitch Finisher	MJ1112	\$4,897.00	71.00%	\$1,420.13	\$41.75	N/A
Hole Punch	MJ6106N	\$811.00	79.00%	\$170.31	\$5.00	N/A
Finisher Rail	KN1103	\$84.00	78.00%	\$18.48	\$0.54	N/A
Next Gen PCS Power Filter	PWRFLTR-XGPCS20D	\$1,173.00	89.00%	\$129.03	\$3.79	N/A
Fax Board	GD1370	\$1,076.00	65.00%	\$376.60	\$11.07	N/A

NOTE: Monthly Lease Price = 36 Months						
MISCELLANEOUS/OPTIONAL MFD Products/Services	Part Number	MSRP	DIR Customer Discount % From MSRP (2 decimals)	Customer Purchase Price EACH/Unit (MSRP-Discount)	Monthly Lease Price	Monthly Rental Price
Enhanced Scanning - Pack 1 Device License - Combination of Scanner Power Tools with OCR, No Universal Database Connector	1015PACH1A	\$511.36	25.00%	\$384.00	\$11.29	N/A
Enhanced Scanning - Pack 2 Device License - Combination Pack 1 Including Universal Database Connector	1015PACK2A	\$888.89	25.00%	\$667.00	\$19.61	N/A
Enhanced Scanning - Pack 3 Device License - Combination Pack 2 Including Exchange, Fax & SharePoint Connector	1015PACK3A	\$1,665.56	25.00%	\$1,249.00	\$36.72	N/A
Enhanced Scanning - Pack 4 Device License - Combination Pack 3 Including BarCode	1015PACK4A	\$2,165.56	25.00%	\$1,624.00	\$47.75	N/A
Print Mobility Manager	1022PRINTERA	\$438.89	25.00%	\$329.00	\$9.67	N/A
Toshiba eBridge Re-Rite Software	GB1280V8	\$555.55	25.00%	\$417.00	\$12.26	N/A
eCopy PDF Pro Office Single License, 1yr.	ESD-D909A-X00-6.0-1Y	\$218.89	25.00%	\$164.00	\$4.82	N/A
Toshiba Output Tracking & Management	PC-MF	\$833.33	25.00%	\$625.00	\$18.38	N/A
Professional Services for Advanced Configuration	P-SERVICES	\$200.00	25.00%	\$150.00	\$4.41	N/A
Monthly Lease Price = 36 Months						
For All Toshiba & MPS Products						