

ALAMEDA COUNTY

HEALTH CARE SERVICES

AGENCY

COLLEEN CHAWLA, Director



OFFICE OF THE AGENCY DIRECTOR

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San Leandro, CA 94577
TEL (510) 618-3452
FAX (510) 351-1367

June 1, 2023

Honorable Board of Supervisors
County of Alameda
1221 Oak Street, Suite 536
Oakland, CA 94612-4305

SUBJECT: AUTHORIZE AMENDMENT NO. 2 TO EXTEND AND INCREASE THE CONTRACT WITH COMPUCOM SYSTEMS, INC. FOR COMPUTER SOFTWARE, HARDWARE, PERIPHERALS, COMMUNICATION EQUIPMENT, AND ACCESSORIES; MASTER CONTRACT NO. 901841; PROCUREMENT CONTRACT NO. 19506; AMOUNT: \$400,000

Dear Board Members:

RECOMMENDATION:

Authorize the Purchasing Agent, or her designee, to execute Amendment No. 2 to the contract (Master Contract No. 901841; Procurement Contract No. 19506) with CompuCom Systems, Inc. (Principal: Ana Lopez; Location: Fort Mill, South Carolina); to continue providing computer software, hardware, peripherals, communication equipment, and accessories services to the Alameda County Behavioral Health Services and Alameda County Public Health Department, extending the current term of 6/1/20 – 6/30/23 to 12/31/23, and increasing the total contract amount from \$5,100,000 to \$5,500,000 (\$400,000 increase).

DISCUSSION/SUMMARY:

On May 12, 2020, your Board approved (File No. 30476; Item No. 15) a three-year contract with a pool of two contractors to provide computer software, hardware, peripherals, communication equipment, and accessories services for Alameda County Behavioral Services (ACBH) in the amount of \$3,600,00. On March 23, 2021, your Board approved (Item No. 11.1) a first amendment to add Alameda County Public Health Department (ACPH) to the contract and increase the contract amount to \$5,100,000 (\$1,500,000 increase).

ACBH and ACPH are satisfied with the services currently provided by the contractor. The amendment will ensure the continuity of services and allow for the recovery of unexpected expenses that occurred during the COVID-19 Pandemic and for the transition to a single-device solution. The contract allows for this extension and increase by mutual agreement.

SELECTION CRITERIA/PROCESS:

ACBH worked with the General Services Agency –Procurement to develop a Request for Proposal (RFP), which was issued on August 20, 2019 and resulted in two responses. The awarded pool of contractors were the highest scoring bidders, met all requirements of the RFP, and received favorable references.

CompuCom Systems, Inc. agreed to subcontract 20% of the contract to Integrity Technology (Principal: Jackie Smith-McKaig; Location: San Leandro; Certified Small: 12-00084; Expiration: May 31, 2024) to provide a variety of products, including Eaton Power & cooling products and services. CCT Technologies, Inc. agreed to subcontract 25% of the contract to Network Designs Integration (Principal: Angie Wong; Location: Fremont; Certified Small: 05-90699; November 30, 2024) to provide information technology equipment design, training, and resale. However, CCT did not meet the Small, Local, and Emerging Business (SLEB) commitment. For this reason, CCT 's contract will not be amended or extended.

As verified in the Elation Systems, SLEB subcontractor (Integrity Technology) achievement to date is 17.79%. CompuCom Systems, Inc. will continue to work with its subcontractor to meet Alameda County's SLEB requirements.

FINANCING:

Appropriations for this contract augmentation are included in the ACBH and ACPH Fiscal Year 2023-24 proposed budget and is contingent upon your Board's adoption of the Fiscal Year 2023-24 final budget. No additional appropriations are required, and there will be no increase in net County cost.

VISION 2026 GOAL:

The computer software, hardware, peripherals, communication equipment, and accessories contract meets the 10X goal pathway of **Accessible Infrastructure** in support of our shared vision of a **Thriving & Resilient Population**.

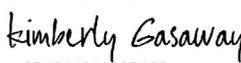
Respectfully submitted,

DocuSigned by:


CB284AE84C50405...
Colleen Chawla

Director's Health Care Services Agency

DocuSigned by:



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Kimberly Gasaway

Director, General Services Agency

Attachment

KG\PB\rp\I:\Board Letters\Purchasing\FY 2022-23\901841Software_Hardware BL Amend 2

cc: County Administrator
Auditor-Controller
County Counsel

CONTRACT SUMMARY
COMPUTER SOFTWARE, HARDWARE, PERIPHERALS, COMMUNICATION EQUIPMENT, AND ACCESSORIES
Master Contract No. 901841
June 1, 2020 – December 31, 2023

<i>Vendor</i>	<i>Location</i>	<i>Pooled Contract Award</i>	<i>Required Total Participation</i>	
			<i>Small/Local Participation</i>	
			<i>%</i>	<i>\$</i>
<i>COMPUCOM SYSTEMS, INC.</i>	<i>PLEASANTON, CA</i>	<i>\$5,500,000</i>	<i>20%</i>	<i>\$1,100,000</i>

Contract Summary to Date
June 1, 2020 – May 23, 2023

<i>Vendor</i>	<i>Location</i>	<i>Amount Paid to Prime</i>	<i>Achieved Participation to Date</i>			
			<i>Local Participation</i>		<i>Small/Local Participation</i>	
			<i>%</i>	<i>\$</i>	<i>%</i>	<i>\$</i>
<i>COMPUCOM SYSTEMS, INC.</i>	<i>PLEASANTON, CA</i>	<i>\$2,256,296.45</i>	<i>100%</i>	<i>\$2,256,296.45</i>	<i>17.79 %</i>	<i>\$401,531.42</i>

SLEB Subcontractor Achievement to Date

<i>SLEB Subcontractor Name</i>	<i>Address</i>	<i>Certification Information</i>	<i>Small/Local Participation</i>	
			<i>%</i>	<i>\$</i>
<i>Integrity Technology Principal: Jacqueline Smith-McKaig</i>	<i>740 Fargo Ave #7 San Leandro, CA 94579</i>	<i>Cert#: 12-00084 Expires: 5/31/24</i>	<i>17.79%</i>	<i>\$401,531.42</i>



SECOND AMENDMENT TO STANDARD SERVICES AGREEMENT

This Second Amendment to Agreement (“Second Amendment”) is made by the County of Alameda (“County”) and CompuCom Systems, Inc., (“Contractor”) with respect to that certain agreement entered by them on June 5, 2020 and that certain First (April 14, 2021) Amendment to Contract, (collectively referred to herein as the “Contract”) pursuant to which Contractor provides Computer Software, Hardware, Peripherals, Communication Equipment and Accessories services to County.

County and Contractor, for valuable consideration, the receipt and sufficiency of which are hereby acknowledged, agree as follows:

1. Except as otherwise stated in this Second Amendment, the terms and provisions of this Amendment will be effective as of the date this Second Amendment is executed by the County (“Effective Date”).
2. The term of the Agreement is currently scheduled to expire on June 30, 2023. As of the Effective Date, the term of the Agreement is extended through December 31, 2023.
3. In consideration for Contractor’s additional services, the County shall pay Contractor in an additional amount not to exceed a pool amount of Four Hundred Thousand dollars (\$400,000). As a result of these additional services the not to exceed amount has increased from Five Million One Hundred Thousand dollars (\$5,100,000) to Five Million Five Hundred Thousand dollars (\$5,500,000) over the term of the Agreement and any amendments.
4. Paragraph 20 of the Standard Services Agreement has been amended by changing the shall not exceed amount in the last sentence to \$5,500,000.
5. Exhibit B - Payment Terms is amended and replaced by the attached Exhibit B-2, Payment Terms, which is attached to this Amendment.
6. Attached hereto is *Exhibit D-2*, a current Debarment and Suspension Certificate executed by Contractor.
7. Attached hereto is *Exhibit E-2*, a Contract Compliance Requirements.

8. Attached hereto is *Exhibit F-2*, THE IRAN CONTRACTING ACT (ICA) OF 2010 For Procurements of \$1,000,000 statement executed by Contractor.
9. Except as expressly modified by this Second Amendment, all of the terms and conditions of the Agreement are and remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment.

COUNTY OF ALAMEDA

COMPUCOM SYSTEMS, INC.

By: DocuSigned by:
John Glenn for Detra Dillon
EB371BC6D6094BF ...
Signature

By: DocuSigned by:
Anne Sullivan
0F03DED2FFBC421...
Signature

Name: Detra Dillon
(Printed)

Name: Anne Sullivan
(Printed)

Title: Procurement Administrator

Title: VP, Regional General Manager

Date: 7/5/2023

Date: 6/13/2023



EXHIBIT B-2

PAYMENT TERMS

1. Except as expressly modified by this Exhibit B-1, all of the terms and conditions of the original Exhibit B - Payment Terms are and remain in full force and effect.
 - a. Computer Hardware and Accessories

ITEM No.	PRODUCT DESCRIPTION	% DISCOUNT	7/1/23-12/31/23
1a	HPE DL580 Intel(R) Xeon(R) Platinum 8165 CPU @ 2.30GHz	42%	42%
1b	HPE 64GB 4RX4 PC4-2666V-L Smart Kit	50%	50%
2a	HPE Smart Array P408i-p SR Gen10	48%	48%
2b	HPE 400GB SAS 12G MU SFF SC DS SSD (Configuration)	48%	48%
3a	HPE ETHERNET 10GB 2-PORT 562SFP+ ADPTR	48%	48%
3b	HPE ETHERNET 1GB 4-PORT 366FLR ADAPTER	48%	48%
3c	HPE BLC 10G SFP+ SR TRANSCEIVER	38%	38%
4a	HPE 800W FS PLAT HT PLG LH PWR SPLY KIT	48%	48%
4b	HPE RDNT 2M 10A C13-C14 JPR CORD	48%	48%
4d	HPE ILO ADV ELEC LIC 3YR SUPPORT	42%	42%
6a	HP ProBook 430 G6, I7/8565, 16g ram, 256 SSD	2%	2%
6b	HP 3YR NBD Onsite warranty upgrade	14%	14%
7a	HP EliteDesk 800 G4 TWR PC Windows 10 Pro 64-bit, Intel i7-8770 (3.2 GHz Processor) 512 GB NVMe M.2 SSD Hard Drive, 16GB of RAM, DVD+/-RW Writer 3 Year Warranty	15%	15%

7b	HP EliteDesk 800 G4 Small Form Factor PC Windows 10 Pro 64-bit, Intel i7-8770 (3.2 GHz Processor) 512 GB NVMe M.2 SSD Hard Drive, 16GB of RAM, DVD+/-RW Writer 3 Year Warranty	14%	14%
8a	HP 24" - E243i LED Monitor	8%	8%
9a	Dell WYSE 5070 TC Celeron 4GR 16GF ThinOS	3%	3%
9b	HP MT44 Mobile Thin Client	6%	6%
10a	HP Color LaserJet Enterprise M553x	23%	23%
10b	HP Color LaserJet Pro M254dw	21%	21%
10c	HP LaserJet Enterprise M608x	23%	23%
10d	HP LaserJet Pro M501dn	24%	24%
11	Fujitsu Desktop Scanner FI-7160 USB 3.0 Duplex	8%	8%
11	3yr Warranty 9X5XNBD	10%	10%
12a	InFocus IN3148 DLP Projector	1%	1%

b. Additional Pricing Information

ITEM	DESCRIPTION	% DISCOUNT	7/1/23-12/31/23
1	Processors not listed above, Section A. Computer hardware and accessories items 1a-1b will have a % off of all Processors from vendor's catalog.	34%	34%
2	Storage Controllers not listed above, Section A. Computer hardware and accessories items 2a-2b will have a % off of all Storage Controllers from vendor's catalog.	34%	34%
3	Network Cards not listed above, Section A. Computer hardware and accessories items 3a-3c will	34%	34%

	have a % off of all Network Cards from vendor's catalog.		
4	Power Supplies not listed above, Section A. Computer hardware and accessories items 4a-4d will have a % off of all Power Supplies from vendor's catalog.	34%	34%
SERVER MANAGEMENT \$ COST			
5	Server Management HPE ILO Advanced non blade - 3 Year Support - H1K92A3 R2M	\$20.80	\$20.80
WARRANTY			
5a	HPE PROLIANT DL580 GEN10 SUPPORT - ITEM NO. H1K92A3 ZBM	\$4,921.00	\$4,921.00
5b	HPE 3Y PROACTIVE CARE 24X7 SERVICE - ITEM NO. H1K92A3	\$0	\$0
% DISCOUNT			
6	Laptops not listed above, Section A. Computer hardware and accessories items 6a-6b will have a % off of all Laptops from vendor's catalog.	2%	2%
7	Desktops not listed above, Section A. Computer hardware and accessories items 7a-7b will have a % off of all Desktops from vendor's catalog.	10%	10%
8	Monitors not listed above, Section A. Computer hardware and accessories items 8a will	9%	9%

	have a % off of all Monitors from vendor's catalog.		
9	WYSE Devices not listed above, Section A. Computer hardware and accessories items 9a-9b will have a % off of all WYSE Devices from vendor's catalog.	3%	3%
10	Printers not listed above, Section A. Computer hardware and accessories items 10a-10d will have a % off of all Printers from vendor's catalog.	20%	20%
WARRANTY			
12	Projector		
12a	2yr Extended Warranty – Item No. EPW-P JM2	\$145.00	\$145.00

2. Total payment under the terms of this Agreement will not exceed the total amount of \$5,500,000. This cost includes all taxes and all other charges.



EXHIBIT D-2

**COUNTY OF ALAMEDA
DEBARMENT AND SUSPENSION CERTIFICATION**

The Contractor, under penalty of perjury, certifies that, except as noted below, contractor, its principals, and any named or unnamed subcontractor:

- Is not currently under suspension, debarment, voluntary exclusion, or determination of ineligibility by any federal agency;
- Has not been suspended, debarred, voluntarily excluded or determined ineligible by any federal agency within the past three years;
- Does not have a proposed debarment pending; and
- Has not been indicted, convicted, or had a civil judgment rendered against it by a court of competent jurisdiction in any matter involving fraud or official misconduct within the past three years.

If there are any exceptions to this certification, insert the exceptions in the following space. For any exception noted above, indicate below to whom it applies, initiating agency, and dates of action.

Check if continued on the attached page.

Notes: Providing false information may result in criminal prosecution or administrative sanctions. The above certification is part of the Amendment to the Standard Services Agreement. Signing the Amendment to Standard Services Agreement on the signature portion thereof shall also constitute the signature of this Certification.

VP, Regional General Manager

CONTRACTOR: _____

Anne Sullivan

VP, Regional General Manager

PRINCIPAL: _____ TITLE: _____

DocuSigned by:

Anne Sullivan

6/13/2023

SIGNATURE: _____ DATE: _____

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EXHIBIT E-2

COUNTY OF ALAMEDA CONTRACT COMPLIANCE REPORTING REQUIREMENTS

The County of Alameda utilizes Elation Systems, a third party compliance system to monitor subcontractor utilization requirements.

County project managers will provide a special access code to contractors and subcontractors participating in this contract to allow them to register to use Elation Systems at (<https://www.elationsys.com/APP/>) free of charge.

Upon receipt of signed contract documents, prime contractor shall immediately enter subcontractors (contributing towards utilization requirements) in the System, confirm payments received from the County within five business days in the System, immediately enter payments made to subcontractors, and ensure that subcontractors confirm they received payments within five business days in the System. Subcontractors shall confirm their payments received from the prime contractor within five business days in the System.

Elation Systems support, resources and assistance is available online to registered contractors awarded a contract as a result of this bid process for this project and participating registered sub-contractors.

It is the Contractor's responsibility to ensure that they and their subcontractors are registered and able to utilize Elation Systems as required.



EXHIBIT F-2

**COUNTY OF ALAMEDA
THE IRAN CONTRACTING ACT (ICA) OF 2010**

The California Legislature adopted the Iran Contracting Act (ICA) to respond to policies of Iran in a uniform fashion (PCC § 2201(q)). The ICA prohibits persons engaged in investment activities in Iran from bidding on, submitting proposals for, or entering into or renewing contracts with public entities for goods and services of one million dollars (\$1,000,000) or more (PCC § 2203(a)). A person who “engages in investment activities in Iran” is defined in either of two ways:

1. The person provides goods or services of twenty million dollars (\$20,000,000) or more in the energy sector of Iran, including a person that provides oil or liquefied natural gas tankers, or products used to construct or maintain pipelines used to transport oil or liquefied natural gas, for the energy sector of Iran; or
2. The person is a financial institution (as that term is defined in 50 U.S.C. § 1701) that extends twenty million dollars (\$20,000,000) or more in credit to another person, for 45 days or more, if that person will use the credit to provide goods or services in the energy sector in Iran and is identified on a list created by the California Department of General Services (DGS) pursuant to PCC § 2201(b) as a person engaging in the investment activities described in paragraph 1 above.

By signing below, I hereby certify that as of the time of bidding or proposing for a new contract or renewal of an existing contract, neither I nor the company I own or work for are identified on the DGS list of ineligible persons and neither I nor the company I own or work for are engaged in investment activities in Iran in violation of the Iran Contracting Act of 2010.

If either I or the company I own or work for are ineligible to bid or submit a proposal or to renew a contract, but I believe I or it qualifies for an exception listed in PCC § 2202(c), I have described in detail the nature of the exception: _____

VP, Regional General Manager

CONTRACTOR: _____

Anne Sullivan

PRINCIPAL: _____

VP, Regional General Manager

TITLE: _____

SIGNATURE: _____

DocuSigned by:
Anne Sullivan
0F03DED2FFBC421...

DATE: 6/13/2023