

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive, Suite 23

Warrenton, Virginia 20186

Phone: 540-422-8350

Fax: 540-422-8355

NOTICE OF CONTRACT RENEWAL

DATE: April 10, 2018

COMMODITY NAME: Interactive Whiteboard Systems & Accessories
(Promethean)

CONTRACT NUMBER: RDJ-14047-02-R3 (PWCPS)

CONTRACT PERIOD: October 1, 2015 – September 30, 2016
1st Renewal: October 1, 2016 – November 30, 2017
2nd Renewal: November 1, 2017 – January 31, 2018
3rd Renewal: February 1, 2018 - June 31, 2018

RENEWAL OPTIONS: Four (4) one-year renewals
1st Renewal: Three (3) one –year renewals remaining
2nd Renewal: Two (2) one –year renewals remaining
3rd Renewal: One (1) one –year renewal remaining

CONTRACTOR(s): Clinton Learning Solutions, LLC
1282 Smallwood Dr. W.
Suite 505
Waldorf, MD 20603

Contact: Johnny Sink
Phone: 301-710-5395
Fax: 503-218-9980

TERMS: Net 30 days

FOR FURTHER INFORMATION CONTACT: Kathy Stanley, CPPB
Senior Buyer
Phone: 540-422-8350
Kathy.stanley@fauquiercounty.gov

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING DEPARTMENTS: This contract is the result of a competitive bid program

and its use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity listed herein. Please see the reverse side of this notice for further instructions regarding this contract.

INSTRUCTIONS

1. **Orders:** All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 422-8351 or 8352.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department.
4. Any complaints as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via email, fax or courier.
5. Pricing: See below.
6. Renewals: As stated on the face of this notice, four (4) one –year renewals available on this contract. The decision as to whether to exercise the renewal option will be made by Prince William County Public Schools.



Prince William County
 PUBLIC SCHOOLS
Providing A World-Class Education

Master Agreement Commodity List

MA Description Interactive Whiteboard- Promethean
Vendor Name Clinton Learning Solutions, LLC
DBA Name
Contact Name Johnny Sink
Address 1282 Smallwood Dr. W.
 Suite 505
 Waldorf, MD 20603

Buyer Contact Name DAEMITEN JONES
Buyer Contact Phone 703-791-8740
Buyer Email jonesdj@pwcs.edu

Telephone 301-710-5395
Email Address Johnny@clintonls.com
Fax 503-218-9980

Est. Delivery Days 3
Effective Begin Date 12/1/17
Expiration Date 6/30/18
Print Date January 31, 2018
Min Order
Payment Disc% / 0

Document Comments
 Budget Holder must encumber funds prior to requesting goods. Renewal year 3 of 4

Line	Commodity Code	Unit	Unit Price
1	78515500506 ActivWall AW102 Bundle w/ChassFlow Connect Make Promethean: AW102	EACH	\$5,249.00
2	78515500507 ActivWall AW135 Bundle w/ChassFlow Connect Make Promethean: AW135	EACH	\$6,499.00
3	78515500508 ActivPanel 70" Bundled with the ActiveConnect-G Make Promethean: AP4-70E	EACH	\$3,799.00
4	78515500509 ActivPanel 80" Bundled with the ActiveConnect-G Make Promethean: AP4-80E	EACH	\$4,999.00
5	78515500206 ActivBoard 6Touch 88 Dry Erase Make Promethean: AB6T88D	EACH	\$1,399.00
6	78515500207 ActivBoard 6Touch 78 Dry Erase Make Promethean: AB6T78D	EACH	\$1,199.00



Prince William County
PUBLIC SCHOOLS
Providing A World-Class Education

Master Agreement Commodity List

Line	Commodity Code	Unit	Unit Price
7	78515500208 ActivPanel Mobile Stand Make Promethean: APTMS -----	EACH	\$599.00
8	78515500209 ActivSoundBar Make Promethean: ASB-40 -----	EACH	\$149.00
9	78515500210 Active View Visual Presenter Make Promethean: AV324 -----	EACH	\$449.00
10	78515500214 ActivTable- Long Legs Make Promethean: ACTIVTABLE-L -----	EACH	\$7,199.00
11	78515500215 ActivTable- Short Legs Make Promethean: ACTIVTABLE-S -----	EACH	\$7,199.00
12	78515500216 ActiveTable Make Promethean: ACTIVTABLE -----	EACH	\$7,199.00
13	78515500058 Interactive Accessories to the Board Purchased See Attached Equipment List -----		\$0.00
14	78515500050 Installation of Interactive Equipment See Attached Equipment List -----		\$0.00
15	78515500051 Installation of Interactive Cables See Attached Equipment List -----		\$0.00
16	78515500261 Quantity Discount for Interactive Equipment, Promethean See Attached Equipment List for discounts -----		\$0.00



Prince William County
PUBLIC SCHOOLS
Providing A World-Class Education

Master Agreement Commodity List

Line	Commodity Code		Unit	Unit Price
17	78515500043	Consulting, Education Training Half Day- ECHD See Attached Equipment List -----	EACH	\$200.00
18	78515500044	Consulting, Education Training Full Day- ECFD See Attached Equipment List -----	EACH	\$800.00
19	78515500258	Additional Services, Regular Hourly Rate -----	HOUR	\$85.00
20	78515500259	Additional Services, Overtime Hourly Rate -----	HOUR	\$127.00



Prince William County

PUBLIC SCHOOLS

Providing A World-Class Education

Vendor Contact: Johnny Sink
Telephone: 301-710-5395
Fax: 503-218-9980
Email: Johnny@clinton.com

Master Agreement: R-DJ-14047-02-R3
Buyer: Daemien Jones
Telephone: 703-791-8740
Email: jonesdj@pwcs.edu

Item #	Description	Unit of Measure	Unit Price
Interactive Board Accessories – Master Agreement Line 13 – Commodity Code: 78515500058			
1	ActivWand 50	Each	\$79.00
2	ActivWand	Each	\$79.00
3	ActivSlate	Each	\$299.00
4	ActivHub	Each	\$99.00
5	Nibs for Teacher and Student ActivPen with a date stamp of 10 October 2010 or earlier	Each	\$129.00
6	Nibs for Teacher and Student ActivPen with a date stamp of 11 October 2010 or later	Each	\$129.00
7	Student ActivPens (2 pack for 100, 300, and 500 series ActivBoards)	Each	\$106.00
8	Teacher ActivPens (2 pack for 100, 300, and 500 series ActivBoards)	Each	\$82.00
9	Teacher ActivPens (10 pack for 100, 300, and 500 series ActivBoards)	Each	\$295.00
10	Nibs for older ActivPen 3 (pack of 100)	Each	\$30.00
11	ActivArena spare pen set for use with previous versions of ActivBoard (includes 1 Teacher a	Each	\$74.00
12	ActivPen 3 for use with previous versions of ActivBoard (pack of 2)	Each	\$59.00
13	ActivPen 3 for use with previous versions of ActivBoard (pack of 10)	Each	\$199.00
14	Remote control for PRM-35 DLP projector	Each	\$48.00
15	Lamp for PRM-45 DLP projector Promethean Prt # PRM-45 LAMP	Each	\$99
16	Lamp for PRM-30 LCD projector	Each	\$149.00
17	Lamp for PRM-32 and PRM-35 DLP projector	Each	\$107.00
18	Lamp for EST-P1 DLP projector	Each	\$107.00
19	Remote control for XE-40 LCD projector	Each	\$38.00
20	Lamp for PRM-25 DLP projector	Each	\$107.00
21	Lamp for PRM-20 and PRM-10 LCD projector	Each	\$107.00
22	Lamp for XE-40 LCD projector	Each	\$200.00
23	AP70ASW, Adjustable Wall Mount for the ActivPanels	Each	\$750.00
24	ActivConnect-G, AC-G; Android Platform for the ActivPanel. Included with new version 4.5 panels, and can be added to other Promethean systems	Each	\$259.00
25	ActivBoard Touch 2 Pen Kit	Each	\$50.00
26	ActivPanel Adjustable Wall Mount System (for ActivPanel Touch 55", 65" and 70") Promethean Prt # AP_X_ASF	Each	\$999.00
27	ActivPanel Adjustable Wall Mount System (for ActivPanel Touch 84") Promethean Prt # AP84ASF	Each	\$1,253.00
28	ActivPanel Mobile Adjustable System (for ActivPanel Touch 55", 65" and 70") Promethean Prt # AP_X_ASM	Each	\$1,250.00

Item #	Description	Unit of Measure	Unit Price
29	ActivBoard Adjustable System upgrade with DLP short throw projector Promethean Prt # ABASUPG-DST	Each	\$3,199.00
30	ActivBoard Fixed System upgrade with DLP short throw projector Promethean Prt # ABFSUPG-DST	Each	\$2,299.00
31	ActivBoard Mount System upgrade with DLP short throw projector (does not include wall box) Promethean Prt # ABMTSUPG-DST	Each	\$1,270.00
32	ActivBoard Mount System Wallbox for cable management Promethean Prt # ST-WALLBOX	Each	\$200.00
33	Promethean Projector Promise (replacement projector) with installation Promethean Prt # PW-PPP	Each	\$849.00
34	Promethean Projector Promise (replacement projector) Boom Extender Promethean Prt # ABP2V2-PROJ-UPG-BRKT	Each	\$107.00
35	ActivWall 88" System	Each	\$1,570.00
36	Un-Install Wall-Mounted ActivBoard or Equivalent	Each	\$125.00
37	Promethean TLC On-Site Professional Development (Full Day)	Each	\$1,799.00
38	Value Discounts - Order Quantity 6 -10		1.00%
39	Value Discounts - Order Quantity 11-20		1.50%
40	Value Discounts - Order Quantity 21-50		2.00%
41	Value Discounts - Order Quantity 51-100		3.00%
42	Value Discounts - Above 100		4.00%
Installation Cost – Master Agreement Line 14 – Commodity Code: 78515500050			
43	Fixed Board -Installed over an existing Whiteboard.	Each	\$634.00
44	Fixed Board –Installed directly on the Wall.	Each	\$634.00
45	Adjustable Board – Installed directly on the Wall.	Each	\$495.00
46	Fixed Board only - Installed over an existing White Board with ceiling mounted projector.	Each	\$495.00
47	Fixed Board only - Installed directly on the wall with ceiling mounted projector.	Each	\$1,289.00
48	Installation of Television tuner/DVD player.	Each	\$50.00
Cabling Cost–Master Agreement Line 15 – Commodity Code: 78515500051			
49	HDMI only Bundle extended Solution with Ortronics wallbox and 6' workstation cables	Each	\$200.00
50	HDMI bundle: to include HDMI cable RCA cables and a CAT5 cable.15-25Ft.	Each	\$295.00
51	HDMI bundle: to include HDMI cable RCA cables and a CAT5 cable.26-50Ft.	Each	\$465.00
52	HDMI bundle: to include HDMI cable RCA cables and a CAT5 cable.51-75Ft.	Each	\$575.00
53	VGA bundle: to include 15 pin VGA cable, a 3.5mm sound cable, RCA cables and a CAT5 cable.15-25Ft.	Each	\$395.00
54	VGA bundle: to include 15 pin VGA cable, a 3.5mm sound cable, RCA cables and a CAT5 cable.26-50Ft.	Each	\$465.00
55	VGA bundle: to include 15 pin VGA cable, a 3.5mm sound cable, RCA cables and a CAT5 cable.51-75Ft.	Each	\$575.00
56	HDMI and VGA bundle: to include HDMI cable, 15 pin VGA cable, a 3.5mm sound cable, RCA cables and a CAT5 cable. 15-25Ft.	Each	\$455.00
57	HDMI and VGA bundle: to include HDMI cable, 15 pin VGA cable, a 3.5mm sound cable, RCA cables and a CAT5 cable. 26-50Ft.	Each	\$665.00
58	HDMI and VGA bundle: to include HDMI cable, 15 pin VGA cable, a 3.5mm sound cable, RCA cables and a CAT5 cable. 51-75Ft.	Each	\$795.00
59	Regular Hourly Rate Monday – Friday (7:00 a.m. to 10:00 p.m.)	Hourly	\$85.00

60	Overtime Hourly Rate PWCS Holidays and Weekends (7:00 a.m. to 10:00 p.m.)	Hourly	\$127.00
61	Parts, Percentage discount	Discount	2%



Prince William County

PUBLIC SCHOOLS

Providing A World-Class Education

CONTRACT RENEWAL

January 29, 2018

Clinton Learning Solutions, LLC
Johnny Sink
1282 Smallwood Dr. W
Waldorf, MD 20603

Re: Contract Renewal
Contract # R-DJ-14047-02 - Interactive Whiteboard Systems

Dear Mr. Sink:

This is to advise you that Prince William County Public Schools desires to renew the referenced contract for an additional year in accordance with the "Period of Contract" clause in the Contract. We will be exercising the second year of a four year renewal period. The current contract will expire on January 31, 2018.

Please advise me if you desire to renew the contract and prices in accordance with the terms of the contract by signing and returning this **Contract Renewal** form no later than January 31, 2018. In addition to this renewal, you must also provide an updated copy of your Certificate of Insurance with Prince William County School Board listed as an additional insured.

If you have any questions on this matter, please contact me by phone at (703) 791-8740 or via email at jonesdj@pwcs.edu.

Sincerely,

Daemien Jones,
Buyer

=====

Acceptance Agreement

It is mutually agreed that the above mentioned contract is renewed for the period of February 1, 2018 to June 30, 2018 and all terms and conditions in the original solicitation and contract shall remain the same.

Renew Contract: Yes: X No: _____

Prices and/or Discounts to Remain the Same: Yes: _____ No: X If no, explain under separate cover.

Vendor:
Legally Authorized Signature

Purchasing:
Legally Authorized Signature

John R. Sink - Director of Southern Region
Print Name & Title

Jim Totty, CPPO, C.P.M.
Supervisor of Purchasing

Date: 1/31/2018

Date: 1-31-18

PURCHASING OFFICE



Prince William County

PUBLIC SCHOOLS

Providing A World-Class Education

CONTRACT RENEWAL

September 13, 2017

Clinton Learning Solutions, LLC
Johnny Sink
1282 Smallwood Dr. W
Waldorf, MD 20603

Re: Contract Renewal
Contract # R-DJ-14047-02 - Interactive Whiteboard Systems

Dear Mr. Sink:

This is to advise you that Prince William County Public Schools desires to renew the referenced contract for an additional year in accordance with the "Period of Contract" clause in the Contract. We will be exercising the second year of a four year renewal period. The current contract will expire on September 30, 2017.

Please advise me if you desire to renew the contract and prices in accordance with the terms of the contract by signing and returning this Contract Renewal form no later than October 1, 2017. In addition to this renewal, you must also provide an updated copy of your Certificate of Insurance with Prince William County School Board listed as an additional insured.

If you have any questions on this matter, please contact me by phone at (703) 791-8740 or via email at jonesdj@pwcs.edu.

Sincerely,

Daemien Jones,
Buyer

=====

Acceptance Agreement

It is mutually agreed that the above mentioned contract is renewed for the period of October 1, 2017 to January 30, 2018 and all terms and conditions in the original solicitation and contract shall remain the same.

Renew Contract: Yes: X No: _____

Prices and/or Discounts to Remain the Same: Yes: _____ No: X If no, explain under separate cover.

Vendor: [Signature]
Legally Authorized Signature
John R Sink, Director of Southern Region
Print Name & Title

Purchasing: [Signature]
Legally Authorized Signature
Jim Totty, CPPO, C.P.M.
Supervisor of Purchasing

Date: 10-03-2017

Date: 12/8/17

PURCHASING OFFICE



Prince William County
 PUBLIC SCHOOLS
Providing A World-Class Education

CONTRACT RENEWAL

May 14, 2015

Clinton Learning Solutions, LLC
 Johnny Sink
 1282 Smallwood Dr. W
 Waldorf, MD 20603

Re: Contract Renewal
 Contract # R-DJ-14047-02 - Interactive Whiteboard Systems

Dear Mr. Sink:

This is to advise you that Prince William County Public Schools desires to renew the referenced contract for an additional year in accordance with the "Period of Contract" clause in the Contract. We will be exercising the first year of a four year renewal period. The current contract will expire on September 30, 2015.

Please advise me if you desire to renew the contract and prices in accordance with the terms of the contract by signing and returning this **Contract Renewal** form no later than June 1, 2015. In addition to this renewal, you must also provide an updated copy of your Certificate of Insurance with Prince William County School Board listed as an additional insured.

If you have any questions on this matter, please contact me by phone at (703) 791-8740 or via email at jonesdj@pwcs.edu.

Sincerely,

Daemien Jones
 Buyer

=====

Acceptance Agreement

It is mutually agreed that the above mentioned contract is renewed for the period of October 1, 2015 to September 30, 2016 and all terms and conditions in the original solicitation and contract shall remain the same.

Renew Contract: Yes: No:

Prices and/or Discounts to Remain the Same: Yes: No: If no, explain under separate cover.

Vendor: A. Colin Bonds
 Legally Authorized Signature

Purchasing: Jim Totty
 Legally Authorized Signature

A. Colin Bonds, President
 Print Name & Title

Jim Totty, CPPO, C.P.M.
 Supervisor of Purchasing

Date: May 27, 2015

Date: 6/11/15

PURCHASING OFFICE



Prince William County
PUBLIC SCHOOLS
Providing A World-Class Education

CONTRACT RENEWAL

April 25, 2016

Clinton Learning Solutions, LLC
 Johnny Sink
 1282 Smallwood Dr. W
 Waldorf, MD 20603

Re: Contract Renewal
 Contract # R-DJ-14047-02 - Interactive Whiteboard Systems

Dear Mr. Sink:

This is to advise you that Prince William County Public Schools desires to renew the referenced contract for an additional year in accordance with the "Period of Contract" clause in the Contract. We will be exercising the first year of a four year renewal period. The current contract will expire on September 30, 2016.

Please advise me if you desire to renew the contract and prices in accordance with the terms of the contract by signing and returning this Contract Renewal form no later than May 15, 2016. In addition to this renewal, you must also provide an updated copy of your Certificate of Insurance with Prince William County School Board listed as an additional insured.

If you have any questions on this matter, please contact me by phone at (703) 791-8740 or via email at jonesdj@pwcs.edu.

Sincerely,

Daemien Jones
 Daemien Jones,
 Buyer

Acceptance Agreement

It is mutually agreed that the above mentioned contract is renewed for the period of October 1, 2016 to September 30, 2017 and all terms and conditions in the original solicitation and contract shall remain the same.

Renew Contract: Yes: No:

Prices and/or Discounts to Remain the Same: Yes: No: If no, explain under separate cover.

Vendor: *Susan Sanders*
 Legally Authorized Signature

Purchasing: *Jim Totty*
 Legally Authorized Signature

Susan Sanders, Business Manager
 Print Name & Title

Jim Totty, CPPO, C.P.M.
 Supervisor of Purchasing

Date: 03/15/16

Date: 6-14-16

PURCHASING OFFICE