ISSUE NUMBER 929

THE INDUSTRY'S NEWSPAPER

FEBRUARY 21, 1992

INSIDE:

SEC CHIEF: TIME TO CUT RED TAPE

SEC chief Richard Breeden wants to make raising public venture capital easier and cheaper for small businesses. His proposals could provide much-needed relief for radio entrepreneurs. Details in Radio Business.

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SURVEY SAYS ...

What does your audience think about censorship? Contests? Slogans? Recent research from Paragon's Mike Henry provides some intriguing answers. Page 20

PRODUCING RESULTS

The right producer can make the difference between success and failure, according to Dan O'Day, who explains how to hire --- and keep — the right person. Page 34

FLORIDA'S BIG APE

Legendary Evergreen CHR WAPE/Jacksonville is back in double digits. PD Jeff McCartney analyzes the station's recent rebound.

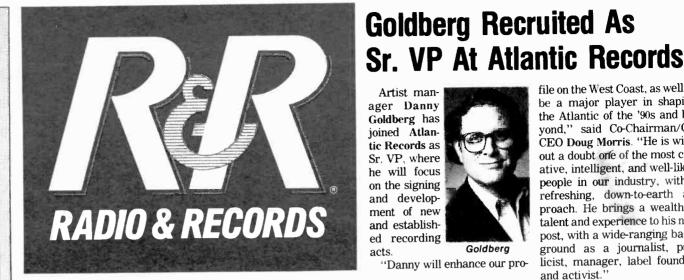
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- RadioSat suit details
- Steve Allan tapped as PD at WODS/Boston
- WBSB/Baltimore goes AC
- Craig Ashwood PD at WASH/DC
- Kenneth Nanus GM at WIP/Philly
- •Tom Baylerian PD at WTMJ/Milwaukee
- Danny Davis OM at KOOL/Phoenix
- Jeff Shane VP/Rock Promo at Capitol
- •Great American ups two to President

Newsstand Price \$6.00

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A newly released survey of

radio format revenue growth

showed a decline in 18-34 time

buys during 1991. Based on a

sample of 650 stations that re-

port their revenues to the ac-

counting firm of Miller, Kaplan.

Arase & Co., CHR facilities saw

20% of their national revenues

Facts & Figures

CHR: national revs

12.4%

16%

ped 12.4%

down 20%, local off

• Country: local up 6.1%,

and nearly 15% of their total

revenues evaporate during 1991.

Local business at CHRs drop-

Conversely, AOR stations

were successful at attracting

higher demo business. The for-

national rises 4.8%

AOR: National up

'91 Format Revenues Surveyed

Younger, older-skewing stations suffer at expense of 25-54s

+10% +5.9'91 Revenue +4.7**Growth By Format** CHR B/EZ NAC SPAN AOR CTRY 0% Country, AOR -10% revenues skyrocket while CHR, B/EZ figures -14.2 plunge during 1991. -20% Source: Miller, Kaplan, Arase & Co., Certified Public Accountants

Artist man-

Goldberg

"Danny will enhance our pro-

mat's national business climbed 15.7%. Total revenues rose 4.7%. The increase in AOR's total revenues was second only to Country's 5.9% growth. Based on a sample of 60 Country stations, local and national business grew 6.1% and 4.8%, respectively.

Ups And Downs

Among formats not listed in

cording to the survey: Nostalgia (-6.0%), UC (-4.4%), Gold (-3.8%), Full-Service AM (-2.7%), and News/Talk (-2.2%). Five formats posted revenue increases: Classic Rock (+2.6%), Soft AC (+1.2%), Classical (+1.0%), all-News (+0.6%), and AC (+0.5%)Overall, nine of the 16 formats

the accompanying chart, five

experienced declines in 1991, ac-

surveyed fared better than in 1991, during which a 3% industrywide revenue decline was posted. Factoring out the 18-34 time buy drop from the equation, radio revenues appear to have held their ground throughout an economically volatile year.

Listening Levels

The revenue results reflect the increasing strength of the 25-54 demo, and underscores why so many stations are adjusting their sounds to appease listeners in that age group. According to R&R's Format Performance Review (R&R 1/31), CHR listening in the Top 30 markets is off more than 30% over the last two years. Although some of the drop can be attributed to lower listening levels, many CHRs left the format during that period.

At the other end of the demographic spectrum, Full-Service AC and Easy Listening formats also suffered ratings declines, as many stations have opted for

file on the West Coast, as well as be a major player in shaping the Atlantic of the '90s and beyond," said Co-Chairman/Co-CEO Doug Morris. "He is without a doubt one of the most creative, intelligent, and well-liked people in our industry, with a refreshing, down-to-earth approach. He brings a wealth of talent and experience to his new post, with a wide-ranging background as a journalist, publicist, manager, label founder, and activist.

Atlantic has purchased half of Goldberg's interest in the Gold Mountain Entertainment management firm, whose roster includes the likes of Bonnie Raitt. Nirvana, Sonic Youth, and Rickie Lee Jones. Goldberg will maintain a consulting role at Gold Mountain and leave its management to other executives. He said his Atlantic duties will involve all areas of artist development, with an emphasis on alternative acts.

"The move from artist management to a record company has been successfully accomplished by David Geffen, Irving Azoff, and many other people,' said Goldberg. "I couldn't pass up the chance to work with Doug Morris. I'm really comfortable with him, and I don't think a great opportunity like this would have presented itself again."

Goldberg began his industry career as a journalist for Billboard, Record World, Rolling Stone, and the Village Voice. He GOLDBERG/See Page 22

Weiner Becomes PD At KMPC/L.A.

10 M

KMPC/Los Angeles, which plans to drop its Nostalgia format in favor of all-Sports next month, has recruited WFAN/ New York Exec. Producer Len Weiner as PD.

'Len's vast experience in Sports radio is perfect for what we want to accomplish at KMPC," said GM Bill Ward. "L.A. sports fans will, for the first time in history, have their very own 24-hour Sports station, and I'm confident that Len will be instrumental in our success.

Weiner noted, "With Southern California's passion for sports, I'm certain we're going to drive home the growth of Sports radio on the West Coast. It's going to be hard-hitting, entertaining, and lots of fun."

Prior to joining WFAN in 1987, Weiner was Producer/Director of NBC Radio's football broadcasts and a writer/producer at KYW/Philadelphia. He is currently producing segments for CBS Radio's Winter Olympics coverage.

WYNY's Million Dollar Weekend HIDE KIDS RADIOT



alentine's weekend was a heartfelt one for WYNY/New York, as the Westwood One outlet raised nearly \$1.1 million for St. Jude's Children's Hospital during its "Country Cares Radiothon.

The station shattered the donation record of \$410,000 set last week by KZLA & KLAC/Los Angeles during a similar event. As of midnight Saturday, WYNY tallied more than \$1 million in phone pledges and \$55,000 in on-site donations and T-shirt sales.

Broadcasting and fundraising from the NJ-based Woodbridge Mall are (seated, I-r) WYNY's Jay Micheals and Lisa Taylor; (standing, I-r) station staffers Mike O'Malley, Dan Daniels, Del Demontreaux and Dave Cervini.

vounger listeners. -George Nadel Rivin, CPA Urban Format Forum Page 40

thanks. please, come again.

MRWANA "Come as you are"

the new track, single and video. the follow-up to the no. 5 platinum single "smells like teen spirit" from the monumental no. 1 album <u>nevermind</u> sales over 3,000,000 in just four months

John and

Allan New PD At WODS/Boston

WGRR/Cincinnati PD Steve Allan has accepted a similar position at CBS Gold outlet WODS/Boston. Allan replaces Tommy Edwards, who left to program KCBS-FM/Los Angeles (R&R 1/10).

Allan told **R&R**, "Who could pass up the opportunity to work for CBS and one of the benchmark Oldies stations in the country? Gigs like this generally don't come up more than once a decade. It's too good to be true.

"It's going to be tough leaving Cincinnati. [WGRR VP/GM] David O'Donnell is a wonderful guy, and he's got a great station that will continue to do well. We used WODS as a blueprint when we started and much of our success can be traced to it."

Prior to joining WGRR two years ago, Allan was APD at WBMW/ Washington (now WJFK), MD at WLTT/Washington, and PD at WLMD/Laurel, MD.

Baltimore's B104 Flips To AC

Scripps Howard CHR WBSB (B104)/Baltimore became AC "Variety 104.3" on Tuesday (2/18). VP/ GM Jim Fox and PD Todd Fisher are among those remaining in place. The station will use "Today's Hits/Yesterday's Favorites" as its principal slogan.

Fox commented, "The process for the change began last June. After extensive research, we determined that AC was the format hole for us. The reaction has been very positive." He said the station will operate without personalities for the next several weeks, with the exception of its morning show.

"We're going to be more exciting than [crosstown AC] WLIF and hipper than [other crosstown AC] WWMX. We've always been identified as a CHR catering to young adults. Our new format will continue to serve them as they mature."

WBSB placed ninth 12+ (4.2) in the Fall '91 Baltimore Arbitron ratings.

Ashwood Takes WASH PD Post

AC WJQY/Miami's Craig Ashwood will exit his programming post for similar duties at AC WASH/Washington. He succeeds Jerry Kane, who recently exited.

VP/GM Michael Douglass told R&R, "We selected Craig for this position based on his WJQY experience. I thought he was the best qualified person to manage the programming operations here. We're Soft AC, and it's our intention to stay Soft AC."

Ashwood, who was unavailable for comment at presstime, joined WJQY in November 1989. He previously spent nine years at WQXI/ Atlanta as PD, MD, and on-air talent.



Michael Jackson's "Dangerous" LP racked up worldwide sales of 10 million faster than any album of his career. Captured commemorating this unprecedented achievement were (clockwise, I-r) Sony Music Sr. VP Michele Anthony, Epic Exec. VP Richard Griffiths, Sony Music Int'l VP Bob Campbell, Sony Music Int'l President Robert Summer, Jackson, Sony Music President Tommy Mottola, Sony Music Exec. VP Mel Ilberman, Epic President Dave Glew, and Epic Sr. VPs Polly Anthony and Hank Caldwell.

Failed RadioSat Files \$400 Million Discrimination Suit American Mobile Satellite Corp. denies

wrongdoing in antitrust action

Radio Satellite Corporation (RadioSat), which last week blamed American Mobile Satellite Corporation (AMSC) for the collapse of its DAB enterprise (R&R 2/14), has sued the satellite operator for what could be upwards of \$400 million. AMSC denies it treated RadioSat unfairly and says it will file its response soon in federal court in Washington, DC.

In its suit, filed last Friday, RadioSat charged that AMSC and its principal owners, McCaw Cellular, MTel Inc., and Hughes Communications, conspired to violate the federal Communications Act and discriminate against RadioSat to prevent it from competition. The suit also alleges that AMSC committed antitrust violations by its "abuse of monopoly power." That charge hinges on AMSC's status as the only U.S. licensee for the mobile satellite service. According to RadioSat, AMSC and its three principal owners conspired to refuse RadioSat reasonable access to satellite capacity.

RadioSat claims its actual damages amount to more than \$100 million. If the antitrust allegations are upheld, those damages could multiply to \$300 million. In addition, RadioSat is seeking \$100 million in punitive damages and has demanded a jury trial.

'Complete Harmony'

AMSC President Brian Pemberton refused to discuss the specific allegations, but he denied any wrongdoing. "All of our conversations with potential customers have gone on in complete harmony with U.S. laws and the regulations of the FCC," he told R&R.

Pemberton also denied that AMSC staffers were instructed not to process RadioSat's application for satellite access, a claim made by its Chairman Gary Noreen. Noreen was the founder of AMSC co-owner Transit Communications (now owned by McCaw) and, until last September, was a director of AMSC.

In addition, Pemberton denounced any attempt by AMSC to prevent RadioSat from contracting with Telesat Mobile Inc., AMSC's Canadian counterpart. RadioSat claimed TMI raised its prices after discussions with AMSC. TMI is not named as a defendant in the suit.

"Basically, Gary's business has to stand on its own just like any other business," Pemberton said. He said RadioSat was provided with the same pricing information RADIOSAT/See Page 22

WIP/Philly GM Job

Snagged By Nanus

Spectacor Broadcasting's all-Sports WIP/Philadelphia has named Ken Nanus as its new GM.

Station President and Spectacor Chairman/CEO Jack Williams said, "Coming on the heels of our most successful ratings book in our history and coupled with the challenges of today's economy, I felt we needed the kind of sales direction and leadership that Ken possesses. He's knowledgeable about the Delaware Valley, is a proven sales motivator, and is thoroughly versed in radio marketing of sponsor products and services."

Nanus was previously GM at crosstown WXTU. Before moving to Philadelphia, he was GSM at WSTC & WJAZ/Stamford, CT, VP/ Sales at Christal Radio, and Sr. AE at Katz Radio.

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FEBRUARY 21, 1992

LEARNING TO LISTEN

Brush up on your listening skills courtesy of this week's Management section, which also includes advice on how to save money without trimming staff.

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RADIO BUSINESS

SEC Chief Hopes To Slash Red Tape For Small Business Stock Offerings

Broadcasters soon may find it easier and cheaper to raise public venture capital if a sweeping series of reforms proposed by the nation's top securities regulator are adopted.

Securities & Exchange Commission Chairman Richard Breeden proposed Tuesday (2/18) to cut red tape which hinders small businesses from selling stock to the general public. Breeden said a deregulation package will be introduced at next month's SEC meeting, and he expects final action before the end of the year.

"Lowering the cost of capital for the small businesses of America is a challenge of the utmost importance," Breeden said.

Among his proposals: • Sell stock to the general public through "Regulation D-Rule 504" offerings so small companies could raise up to \$1 million in seed capital each year. The small offerings would be classified as private placements, exempting them from costly federal registration requirements. But entrepreneurs would be allowed "to broadly canvass the public for interest from investors." • Streamline procedures for

small companies, instead of small offerings, by using a simple fill-inthe-blanks stock offering prospectus with information presented in a Q&A format. Securities regulators in 30 states have been using the Small Corporate Offering Registration form since 1989 for local deals valued at \$1 million or less. Breeden would allow national use and lift the ceiling to \$5 million.

 Permit investor interest to be tested by publishing and cir-Continued on Page 6

Schwartzman Blasts 'Virtually Useless' FCC Time Brokerage Study

A new FCC time brokerage study released late last week is being attacked by Media Access Project Director Andrew Schwartzman. He contends the report raises more questions than it answers and is virtually useless in determining if time brokerage and local marketing agreements (LMAs) are harming the public interest.

FCC Moves On DAB Pioneer Preferences

Strother Communications Inc. (SCI) and Satellite CD Radio (SCDR) are moving closer to receiving Pioneer's Preferences from the FCC. The Commission has set March 2 as the deadline for comments on both requests for guaranteed DAB licenses.

"We're very happy about it," said SCDR Chairman Martin Rothblatt, who predicted the Commission's next step would be a Notice of Proposed Rulemaking to establish DAB services. Rothblatt said he saw no problem in the two companies sharing the pioneer designation for DAB. "We were the pioneer in satellite, and they [SCI] were the ploneer in terrestrial."

SCDR's application, which has undergone several modifications since it was originally filed in early 1990, now calls for 30 nationwide CD-quality DAB channels to be transmitted from an S-band (2300 MHz) satellite. Most would be subscription music channels, although the company has solid three channel reservations to commercial programmers.

WHUR Reservation

Rothblatt confirmed that one of the channels was reserved by WHUR/Washington, which plans a nationwide AC channel. Officials of WHUR, which had been an early supporter of satellite DAB, did not return calls by R&R's deadline. SCDR previously announced reservations for an Asian programming channel and a boating information service.

The Pioneer Preference comment deadline was also welcome news to SCI President Ron



Strother. At the same time, he was disappointed by the FCC's rejection at its February 13 meeting of his request to enlarge the preference. Strother had wanted preference for several local DAB licenses, but the Commission stuck with its one-license-per-pioneer limit. Unlike SCDR, which could receive a nationwide license, Strother's terrestrial DAB proposal would give him preference for only one local market.

All DAB proposals are likely to be affected in some way by the results of the World Administrative Radio Conference continuing through March 3 in Spain. Communications attorney Ben Fisher, a member of the U.S. delegation, told R&R that Canada, Mexico, and Brazil are still pushing for both terrestrial and satellite DAB at L-band (1500 MHz), while most other countries are concentrating on satellite only in various bands. "This doesn't give us any useful information as to whether or not the Commission cares that LMAs have become a means of condoning wholesale abandonment of the duopoly rules. They don't care and they don't want to know," Schwartzman said.

The FCC's Field Operations Bureau said it randomly quizzed 284 radio and TV stations nationwide by phone, and staffers physically visited those stations which claimed participation in time brokerage deals.

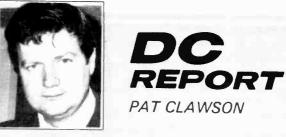
6% Report Brokerage Deals

Only 16 radio stations and one TV station – 6% of those surveyed – reported time brokerage deals, and the airtime of nearly half of those was virtually completely programmed by time brokers.

"Six of these brokered stations acquired at least 98% of their programming from a broker; one acquired 92% of its programming from a broker; and one brokering station provided 100% of its programming to another station through such an arrangement,' the FCC said. Twelve stations aired programming "provided by a broker not associated with any station licensee" and, of those, three aired at least 154 hours of brokered programming weekly. Only 10 of the 17 stations could produce written brokerage agreements, which ranged in duration from six months to seven years.

"This report doesn't tell us what these agreements provided for or whether there was any indication of abandonment of control. It doesn't tell us if there were fulltime staff people on board or whether they were complying with the rules for maintaining an issues program list or political file," Schwartzman commented.

Mass Media Bureau Chief Roy Stewart did not respond to requests for comment on the study, and NAB officials said the trade organization had no comment.



Paxson Denies Premature Takeover Of WNZS/Jacksonville

axson Broadcasting has told the **FCC** that **Jacor Communications** engaged in a "creative flight of fancy" in accusing Paxson of taking control of **WNZS/Jacksonville** (formerly **WRXJ**) before getting the Commission's approval to buy the AM (**R&R** 1/10).

Paxson denied its purchase of non-voting stock in licensee **Panamedia** or its financing agreements could be construed as an unauthorized transfer of control. Paxson, which programs WNZS from the same building as its own **WROO/Jacksonville**, said both stations' employees have been told not to represent to anyone that Paxson owns the AM.

A time brokerage agreement filed with the Commission shows Paxson is paying \$500 per month, plus operating costs (including salaries and taxes), to program the station for all but five hours each week. Panamedia, which has five low-paid employees at the station, retains the right to reject any programming it considers "unsatisfactory, unsuitable, or contrary to the public interest."

Spousal Attribution Nixed By FCC

om and pop radio operations could become mom's radio stations and pop's radio stations — perhaps competing in the same markets — thanks to an FCC rule change approved last week.

The Commission abolished its policy that the media holdings of one marriage partner are automatically attributable to the other, unless the spouses prove that they maintain separate careers and don't exert control over each other's media holdings. In the future, spousal relationships will be treated the same as other family relationships. The FCC will "review the relationship between spouses, and between spouses and their respective media interests, to determine whether attribution of their media interests is necessary to preserve the objectives of economic competition and diversity."

Broadcasters Tax Break Included In Democrats' Budget

Friday (2/14) by the House Ways and Means Committee.

Committee Chairman **Dan Rostenkowski** (D-IL) included his own bill (H.R. 3035) in the package to broaden amortization of intangible assets, then accepted an amendment by Rep. **Tom Downey** (D-NY) to broaden it still further to cover FCC licenses and government-granted franchises (such as cable TV). Such a move had been opposed by the **Bush** administration in testimony on Rostenkowski's original bill.

In another victory for broadcasters, the Downey amendment dropped 14-year amortization for programming contracts, opting instead for the actual life of the contract. The Democratic tax package may be offered as a substitute for President Bush's federal budget proposal late next week.

Edens Virginia Deal Dead

dens Broadcasting CEO Gary Edens has cancelled the yearlong pending sale of three Virginia stations to Force II, a company controlled by San Diego radio executive Norm Feuer and New York investor Robert F.X. Sillerman.

"These are good cash-flowing radio stations. We pulled the plug on it, definitely. It's been a year; eventually you have to fish or cut bait," commented Edens CEO **Gary Edens**.

Force II proposed to buy WRVA & WRVQ/Richmond and WWDE/ Hampton for \$28 million, but the recession and jittery banks made it difficult to secure financing. The future of Force II's \$1.5 million escrow deposit will be decided at arbitration.

"It just didn't work. It's unfortunate for both of us and the staffs of the stations. We've spent a year and change working on this deal, and it just didn't come together," commented Feuer.



t last, a comedy service that's immediate! Last night's news is today's morning show material. Parody songs – spoof commercials – impersonations – drop ins. Every morning fed directly to your station via digital satellite.

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Call **Satellite Comedy Network** at (212) 836-4425 right away and check market availability. You wouldn't want to have to program against it!

RADIO BUSINESS

TRANSACTIONS **Price Resells Reno FM**

Recaps, small market action dominate light trading action

Deal Of The Week

6 • R&R February 21, 1992

KNEV/Reno

PRICE: \$300,000 TERMS: Asset sale for cash; escrow deposit \$100.000

BUYER: KNEV Broadcasting Co. Inc., owned by Steve Harris and Gloria Petroni-Harris of Reno. Phone: (702) 786-7600

SELLER: Price Broadcasting Co., owned by John Price. The company also owns KUTR & KCPX/Salt Lake City; WOMG-AM & FM/Columbia, SC; KOOK & KBEE/Modeste, CA; KQMS & KSHA/Redding, CA; KROW/Reno; KGA & KDRK/Spokane, WA; and KHEZ/Caldwell, ID. Phone: (801) 486-3911

FREQUENCY: 95.5 MHz POWER: 60kw at 2270 feet

FORMAT: B/EZ

COMMENT: An objection to the renewal of this station's license has been filed by the NAACP and National Black Media Coalition and is presently pending at the FCC. This station was included in a planned September 1991 sale of several Price Communications stations to Citadel Communications Corp., but Citadel recently announced plans to acquire KBUL/Carson City-Reno instead

California

KBCD/Imperial

PRICE: \$200,000 for 33.33%

TERMS: Stock sale for cash BUYER: Investors Stephen and Marlene Darrow of Long Beach, CA; Joseph Miller of Los Angeles; and Issac Ezban of Tecamashalco. Mexico are purchasing a collective 33.33% interest

SELLER: Aaron Berger of Los Angeles and Alphonso Pena of Hollywood are reducing their ownership of licensee Acacia Amusement Corp. from 50% each to 33.3% each FREQUENCY: 99.3 MHz

POWER: 3kw at 200 feet FORMAT: This station is dark.

Star

Media

Group, Inc.

Georgia

WYAZ (FM CP)/Lumpkin PRICE: \$41,044 TERMS: Stock sale for \$10,000 cash and assumption of debts totaling \$31.044

BUYER: Robert Wayne Bishop Sr., C.A. McClure Jr., Margaret Moore, and Charles Harrell. They're existing shareholders of the licensee. Bishop is Sales Manager of WRCG & WGCQ/Columbus, GA and part-owner of WVPI/ Macon, GA along with Harrell. McClure owns WCHK-AM & FM/Canton, GA and WRCG & WCGQ/Columbus, GA. Phone: (404) 327-1217

SELLER: Mary Alice Butts of Columbus, GA is selling her 20% stock interest (which represents 100% of the voting control) in licensee Radio Lumpkin Inc. Butts also will be employed as a parttime assistant PD at a salary of \$600 monthly. Phone: (404) 327-2232

FREQUENCY: 99.3 MHz POWER: 50kw at 250 feet

WSTT/Thomasville PRICE: \$30,000

TERMS: Asset sale for cash BUYER: Malren Broadcasting Inc., owned by Raymond Malcolm of Canton, OH and Leonard Warren of Tallahassee. Malcolm is a part-owner and Warren is GM of WTAL/Tallahassee. Phone: (904) 562-2184 SELLER: Southern Broadcasting Companies Inc., headed by Paul Stone and Media Venture Partners radio broker Charles Giddens. They also own WPAP/Panama City, FL; WSNI/ Thomasville, GA; WTSH/Rome, GA; WZOT & WTSH/Rockmart, GA; and

WGMG/Crawford, GA. Phone: (904) 422-3107 FREQUENCY: 730 kHz POWER: 5kw day/27 watts night

FORMAT: Country

Illinois

WKRO/Cairo PRICE: \$128,000 TERMS: Asset sale for assumption of li-

George G. Beasley

Chairman of

Beasley Broadcast Group

has completed the restructuring of

\$104,000,000

Senior Debt Financing

'Radio's Full Service Financial Specialists"m

17304 Prest ad, Suite 265 • Dallas, Texas 75252 • (214) 713-8500

abilities totaling \$128,000 BUYER: William Crain of Cairo, IL. Phone: (618) 734-2013 SELLER: WKRO Inc., headed by President Dan Mohler. Phone: (618) 734-1490 FREQUENCY: 1490 kHz POWER: 1kw FORMAT: AC

Michigan

WAAH/Houghton

PRICE: No cash consideration TERMS: Involuntary transfer of control pursuant to court order BUYER: Houghton Radio Group of North Carolina Inc., a creditor-inpossession headed by George Parrish II of Raleigh; Alton Reeder of High Point, NC; Ada Morrison of Statesville, NC; and Alice Archambault of Dudley, NC. Phone: (919) 250-2000 SELLER: WAAH Acquisition Partnership, headed by Ralph Savage and Eugene White. Both men are former officials of Sonrise Management Services and have been charged in sever-

al legal proceedings with securities fraud. Phone: (906) 482-7080

TERMS: Stock sale for \$17,000 cash and assumption of debts BUYER: Delhart Nygard of Grafton,

Rugby, ND. Phone: (701) 352-0431 SELLER: Marlin, Robert, and Randy Obie are selling their collective 50% stake in licensee KGPC Company. Robert Obie also owns KRWB/Roseau, FREQUENCY: 1340 kHz; 100.9 MHz POWER: 1kw; 3kw at 125 feet

Tennessee

WYPE (FM CP)/Smyrna PRICE: \$75,000

TERMS: Asset sale; escrow deposit \$25,000, \$25,000 cash due at closing, and an additional \$25,000 cash due 30 days after closing

BUYER: Tuned In Broadcasting Inc., owned by Alden "Ned" Horton III. He's GM of WRLT/Nashville. Phone: (615) 292-8642

SELLER: Smyrna Broadcasting Corp. Inc., owned by Jack Bursack. He also owns KKLK/San Angelo, TX and KFXJ/Abilene. Phone: (615) 449-2489

FREQUENCY: 94.1 MHz POWER: 3kw at 150 feet

Texas

KSTB & KROO/Breckenridge PRICE: \$100.000

TERMS: Asset sale for \$80,000 cash and promissory note for \$20,000 due in full 180 days after closing, subject to the buyer receiving a loan from the First National Bank of Breckenridge. The buyer also agrees to rent real estate for \$300 monthly.

TRANSACTIONS AT A GLANCE

1992 Deals To Date: \$79,441,871 (Last Year: \$78,577,022)

(Last Year: 104) This Week's Action: \$1,174,566 (Last Year: \$5,181,000) (Last Year: 13)

• Deal Of The Week: KNEV/Reno \$300,000 •KBCD/Imperial, CA \$200,000 for 33.33% •WYAZ (FM CP)/Lumpkin, GA \$41,044 •WSTT/Thomasville, GA \$30,000 • WKRO/Cairo, IL \$128,000 • WAAH/Houghton, MI No cash consideration

•KXPO-AM & FM/Gratton, ND \$280,522 for 50% • WYPE (FM CP)/Smyrna, TN \$75,000

- •KSTB & KROO/Breckenridge, TX \$100,000
- •KWOL (FM CP)/Dishman, WA \$20,000

BUYER: Buckaroo Broadcasting Inc., owned by William and Jane Jamar of Austin. The Jamars also own KBWD & KOXE/Brownwood, TX; KSNY-AM & FM/Snyder, TX; KOKE/Giddings, TX; and KCRM/Cameron, TX. Phone: (512) 327-9570

SELLER: Breckenridge Broadcasting Co., owned by Owen Woodward. Phone: (817) 559-2297 FREQUENCY: 1430 kHz; 93.5 MHz

POWER: 1kw daytimer; 3kw at 270 feet

FORMAT: This combo is dark.

Washington

KWOL (FM CP)/Dishman PRICE: \$20,000

TERMS: Asset sale for \$10,000 down payment and \$10,000 cash payment 12 months after closing

BUYER: Vera Broadcasting, owned by John Toms of Spokane, WA. He's an applicant for a new LPTV station in Spokane. Phone: (509) 456-8533

SELLER: Great Scott Broadcasting, headed by Faye Scott. The company also owns WSSR & WZBH/Georgetown, DE; WPAZ/Pottstown, PA; WTTM & WCHR/Trenton; WKST-AM & FM/New Castle-Ellwood City, PA; WMBO & WPCX/Auburn, NY; and KXDE/Merced, CA. Phone: (215) 326-4000

FREQUENCY: 106.5 MHz POWER: 3kw at 328 feet

SEC Slashes Red Tape

Continued from Page 4

culating factual information about a company and its business before incurring legal expense to prepare an actual stock offering.

· Make it easier for investment companies and pension funds to invest in small companies, and ease mutual fund regulations to permit sophisticated investors to bankroll a series of new venture capital funds.

Proposals Welcomed

Radio financiers welcomed the proposals, speculating that it would give broadcasters an alternative to bank loans and help re-equitize the industry.

"I don't know how much money this will raise, but I'm glad, I applaud it, I think it's great," said Blackburn & Co. broker Dick Blackburn. "I agree there's got to be a lot of equity forced back into the system, and I like Breeden's ideas.'

"We have virtually no capital markets which are accessible to 95% of radio station owners. The creation of efficient markets for companies valued at \$20 million or less is absolutely crucial for the economic rebound of the country," commented Star Media Group CEO Bill Steding. He suggested that broadcasters may turn to regional securities firms for help in floating limited local public offerings if Breeden's proposals become law.

Media broker Gary Stevens called Breeden's idea "sensational" but speculated that major Wall Street firms will "ignore it like a pimple." He also cautioned that deregulating small stock offerings could open a Pandora's box of abuse: "I think it's dangerous as hell. You've got a lot of very unscrupulous people who are just looking out there for a place to do an offering. Every abuse that has occurred in the public markets has been largely attributable to taking advantage of a relaxation of the rules."

FREQUENCY: 102.3 MHz POWER: 3kw at 300 feet FORMAT: AC North Dakota **KXPO-AM & FM/Grafton** PRICE: \$280,522 for 50%

ND. He currently owns 50% of the licensee and is part-owner of KZZJ/ MN. Phone: (701) 352-0431

FORMAT: AC



NEWSBREAKERS

Capitol Ups Shane To VP/Rock Promo



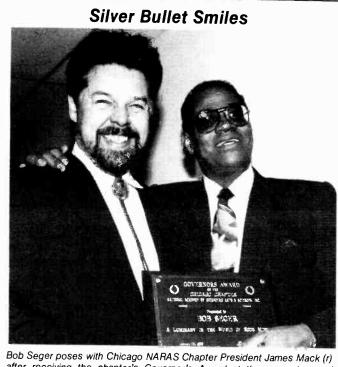
Jeff Shane has been elevated to VP/Rock Promotion at Capitol Records.

Sr. VP/Promotion John Fagot said, ''Jeff's natural energy and enthusiasm. combined with his love of music and a lot of blood.

Shane

sweat, and tears, have made him one of the best AOR promotion persons in the business."

Shane spent nine years in the promotion department at Epic Records. He joined Capitol in 1987, ultimately becoming Sr. Director/ Rock Promotion in 1990.



after receiving the chapter's Governor's Award at the second annual NARAS Detroit A&R Showcase



James Taylor visited the Yamaha showroom in Manhattan, where he autographed guitars to be used for radio promotions. Getting in tune are (I-r) Columbia's Scott Siegal, Yamaha Communications' Lisa Sharken, Taylor, Columbia's David Santaniello, and Taylor's manager Peter Asher.

EXECUTIVE ACTION

GA, BA Execs Earn Promotions

Two Great American VP/GMs have been issued presidential stripes, while the management team at a former Great American combo was given similar recognition

Longtime WTVN/Columbus VP/GM Perry Frey has been named President/GM at the Full-Service outlet. Frey joined the company (then known as Taft Broadcasting) in 1973. He previously held sales and management jobs with stations in Cincinnati, Toledo, and Akron.

KEX/Portland VP/GM Dave Milner was also named President/GM. After beginning his career with Great American at WTVN, Milner held VP/GM posts at Tampa's WDAE and WYNF, KKRZ/Portland, and WKRZ/Cincinnati. He also served as Great American's VP/Radio Group. Milner was VP/GM of KEX from 1984-88 and rejoined the station in 1990.

Broadcast Alchemy, which recently purchased Great American's WNDE & WFBQ/Indianapolis, has elevated longtime combo VP/GM Chris Wheat to President/GM. Concurrently, PD Marty Bender has been upped to OM

Junior Winokur Named GSM At WNCN/New York

Former CBS Radio executive Junior Winokur has been appointed GSM for GAF Broadcasting's Classical WNCN/New York. She replaces the exiting Elise Topaz, who will consult the outlet.

Winokur, a 19-year broadcast vet, previously served as GSM at KCBS (AM)/San Francisco, LSM at WCBS (AM)/New York, Sales Manager at Dow Jones Broadcast Services, and Account Director at Norwalk, CT-based ActMedia.





Bonnie Raitt was on hand to witness her father, John Raitt, receive the 1948th star on the Hollywood Walk of Fame. Celebrating the occasion are (I-r) Bonnie Raitt, Honorary Mayor of Hollywood and Walk of Fame Committee Chairman Johnny Grant, John Raitt, and Capitol-EMI President/CEO Joe Smith



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ference to help you improve performance and productivity. You can also participate in "nuts and bolts" discussions about federal, state and local regulatory developments, saving money while avoiding FCC fines, benefiting from competitive opportunities and much more. And as an added bonus, take advantage of more than 70,000 sq. ft. of exhibit space, dedicated exclusively to radio equipment, products and services at the NAB '92 Radio/ Audio Exhibits.



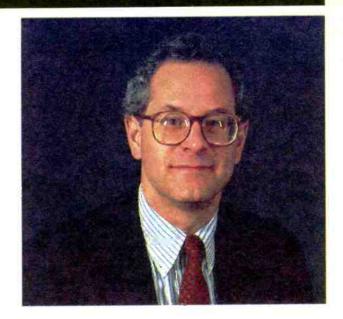
From 2.8 to 5.2! with "Zip Code" TV by TM Century

"In the previous Arbitron, our KRPM had a 2.8% share 12+ in the very competitive Seattle market. Then we started a tactical TV campaign from TM Century/Pollaro called the "Zip Code Game". TM's TV promotion propelled us to #5 12+ with a 5.2% share! We even beat our country competitor KMPS in vital 25-54 demographics! In the week-by-week breakouts, this television spot is even more impressive! It delivered an immediate improvement! TM Century/Pollaro TV produces big results for a small investment."

Paul Fiddick

Seattle Arbitron MSA Monday-Sunday 6AM-Midnight, Summer and Fall 1991, Copyright 1992 by Arbitro Subject to qualifications of report.

President/Radio Group Heritage Media Corporation

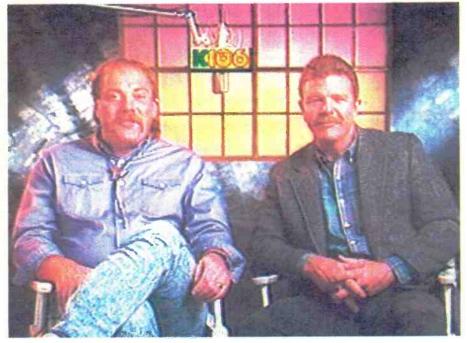


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Get powerful marketing at its best-delivering immediate audience gain. Your marketing dollars target the audience you want in the Zips that matter. KRPM's success is even more impressive when you realize that their TV schedule ran exclusively Sunday nights! Get our demo of TV spots that work. Call (800) TM Century.



KRPM-FM Seattle

Les Colinas Kid Kraddick

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Phone: (800) 937-2100 FAX: (800) 749-2121

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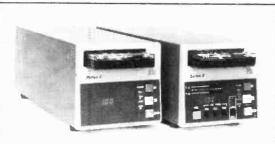
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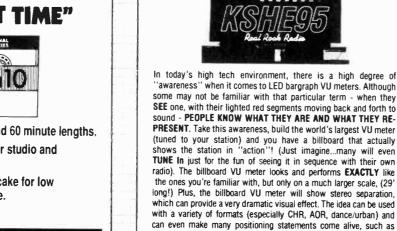
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For more information and the name of the closest Series 2 dealer, call ITC at **1-800-447-0414** or call collect at **309-828-1381**.





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NEWSBREAKERS

February 21, 1992 R&R • 77

DAVIS KOOL OM **Adams Net Ups** Hull To VP/GM



Adams Gold KOOL (AM)/ Phoenix OM and **KOOL Gold Net**work OM Del Hull has been appointed to the newly created position of VP/ GM for the Adams Satellite Network. Former KRZN/Den-

PD/morning man Danny ver Davis succeeds Hull in the KOOL posts

KOOL-AM & FM GM Mike Horne told R&R, "We conducted a monthlong search for Del's replacement, and Danny surfaced as the person who had the best experience, talent, and attitude to get the job done. We're very pleased with him; he'll fit in perfectly."

DAVIS/See Page 22

Grammy's Got A Brand New Look



NARAS recently unveiled the newly redesigned Grammy award. Now 30% larger, the award sports a more contemporary look than its predecessor. Showing off the award are (I-r) Henry Mancini, Dionne Warwick, Quincy Jones, and NARAS President Michael Greene.

For Whom The Bells Toll



The "Belles" of St. Genevieve recently visited WNCN/New York to celebrate the release of RCA Victor's "The Bells Of St. Genevieve," recorded by the English Chamber Orchestra. Ringing in the new release are (I-r) RCA Victor's Bill Foley, "Belle" Shari, WNCN morning man Elliot Forrest, "Belle" Suzi, and station Promotions Director Vinnie Marino

Baylerian PD At WTMJ/Milwaukee

gram Director Tom Baylerian has been officially upped to PD at N/T WTMJ/Milwaukee.

"Over the past three months as acting director, Tom has done a great job of cre-

ating positive Baylerian momentum for the station," said WTMJ & WKTI VP/GM Carl Gardner. "Without question, he has earned the opportunity to continue."

Baylerian said, "WTMJ has a great heritage. I'm thrilled to have the opportunity to coach our team to win by providing listeners with the best news and information product through the most talented staff in the state."

BAYLERIAN/See Page 22

EARNINGS

CBS Posts 4th Qtr. Profit

BS Inc. (NYSE: CBS) reported profits of \$9.4 million (61 cents a share) in the fourth quarter of 1991, compared to a \$156 million loss (\$6.06) during the same period in 1990. Revenues rose 2%, from \$919.7 million to \$937.4 million.

For the full vear. CBS lost \$85.8 million (\$5.32 a share), in contrast to a \$110.8 million profit (\$4.30) in 1990. Revenues fell 7%, from \$3.26 billion to \$3.04 billion.

The company's 1991 ledger included a \$322 million pretax writedown on the value of its \$2.12 billion Major League Baseball and NFL contracts. CBS blamed its losses on the ad slump but predicted profitable results this year

Among its media holdings, CBS owns 21 radio stations in 13 markets. It recently acquired WCCO & WLTE/Minneapolis and is attempting to sell KLOU/St. Louis.

M Century (NASDAQ: TMCI) said it earned \$123,000 (one cent per share) in net profits for the first quarter of fiscal 1992, compared to a \$162,000 (one cent) loss during the comparable period in 1991. Revenues were up slightly, from \$2.1 million to \$2.2 million.

The company said its improved earnings were due to non-recurring consolidation costs incurred in 1990 following the acquisition of TM Communications by Century 21 Programming. TM produces production, jingle, and music libraries, as well as music scheduling software and CD hardware for radio and TV stations worldwide



MTV Chairman/CEO Tom Freston is caught between rockers Van Halen after the group's St. Petersburg, FL concert. Posing backstage are (I-r) band members Alex Van Halen and Michael Anthony, Freston, and Van Halen's Sammy Hagar and Eddie Van Halen.

Now, you can afford real GoldDisc[®] CDs for the Price of Cheap Imitations

You know other compact disc packages aren't the hit radio versions ... and don't sound as good as the 100% digital quality of TM Century's famous GoldDiscs.™ Compare prices! Compare quality! Nobody beats TM Century:

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	50's & 60's Gold			2005

	JUS & UUS UUU	
•	70's Gold 600) songs \$1,495
0	50's, 60's & 70's 1,872	songs \$4,490
	an formate include AC CUD Urban Country C	

Other formats include AC, CHR, Urban, Country, Classic Hits and Classic Rock. Call (800) TM Century for a sample of our spectacular NoNOISE[™] GoldDisc³!







Acting Pro-

NEWSBREAKERS

Radio

• ROB VANDINE is upped from GSM to Station Manager at WWVA & WOVK/ Wheeling, WV.

• CLARE WYNNE arrives at KCMZ & KCDU/Dallas as LSM. She had been an AE at crosstown KDMX.

• Sr. AEs JOHN MARES and MARK GREENBERG move up to LSM and NSM, respectively, at KTCZ/Minneapolis.

• JEFFREY STEIN joins WYBB/Charleston, SC as Sales Manager. He was previously Sr. AE at Katz Radio/Atlanta.

Records

• STEPHEN BROWN is owner/President of Caliber Records, originally Caliber Entertainment (of which Brown was also owner/President). The label can be reached at 15125 Ventura Blvd., Penthouse, Sherman Oaks, CA 91403; (818) 784-8887.



• SHARI SEGALINI has been promoted from Sales Administrator to Manager/National Singles Sales at RCA Becords

National Radio

• BRUCE GRAHAM has been tapped as Midwest Regional Manager of MediaAmerica and will head the company's new office, located at 7 West Square Lake Rd., Suite 150, Bloomfield Hills, MI 48320; (313) 452-5688. Graham was previously VP/Director, National Sales at the Interep Radio Store/Group W Radio Sales.

Industry

• TERENCE LAM and BARBARA VANDER LINDE join Geffen Music as Professional Managers for the East and West Coasts, respectively. Lam comes from Sony Music Entertainment's college marketing department, while Vander Linde segues from a similar post at Emerald Forest Entertainment. Also, Geffen Music has opened an office in the Big Apple, located at 1755 Broadway, New York, NY 10019; (212) 841-8600.

• MARK LIPSKY and RICK THOMAS have formed the Radio Agency, a marketing firm specializing in audience and sales programs for radio stations. Lipsky previously founded Lipsky Marketing, while Thomas formerly served as LSM at WBZ/Boston. The company can be reached at 100 Presidential Blvd., Bala Cynwyd, PA 19004; (800) 969-2636.

• BOB ARNOLD has been appointed Manager at Sentry Systems, which produces PC-based music automation products. He had been Audio Products Manager at Broadcast Electronics.

CHRONICLE

Births:

KFMW/Waterloo, IA PD Mark Hansen, wife Chris, son Bart Lewis, January 29. WXTA/Erie, PA air talent Bri-

an Williams, wife Cathy, daughter Elizabeth Ashley, January 31.

KEEN/San Jose AE Laura Dapper, husband Duker, son Maxwell Terry, February 10. KTID/San Rafael, CA OM/PD Bob Gowa, wife Darcy Lichter, son Daniel Allan, February 12.

Marriages:

WHTO/Williamsport, PA OM/MD Mark "The Shark" Williams to Maryanne Marchesi, February 14.



Lain Vanuer

Changes

J.R. Garcia is tapped as Business/ Co-op Development AE at KTSM-AM & FM/El Paso.

Lance Cerutti and Jean Donnelly have been named Sr. AEs at Katz Radio/New York.

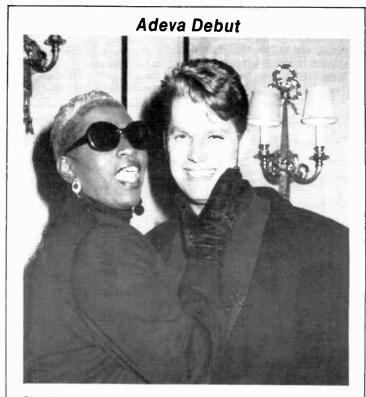
PROS ON THE LOOSE

Kevin (KC) Gallagher — Morning co-host WTGE/Baton Rouge (504) 292-8002

Patti Harrison — Middays WWKX/Providence (401) 943-7813

Mike Jordan — PD/OM/afternoons KDES/Palm Springs, CA (619) 327-4601

Roger Shannon — Weekends/swing KSFO & KYA/San Francisco (415) 388-6499



Capitol artist Adeva (I) hosted a private dance party following her performance at New York's Tatou. Mugging along with her is WQHT/New York Asst. PD Kevin McCabe.



Everybody Pose Now

C&C Music Factory's Freedom Williams recently met Carl Perkins at the studios of MJI Broadcasting, the official radio broadcaster of the 1992 Grammy Awards. MJI will produce pre-Grammy specials for each of the official award formats and will feature Williams as the CHR host. Sharing some studio time are (I-r) MJI President and founder Josh Feigenbaum, Perkins, Williams, and MJI VP/GM Gary Krantz.

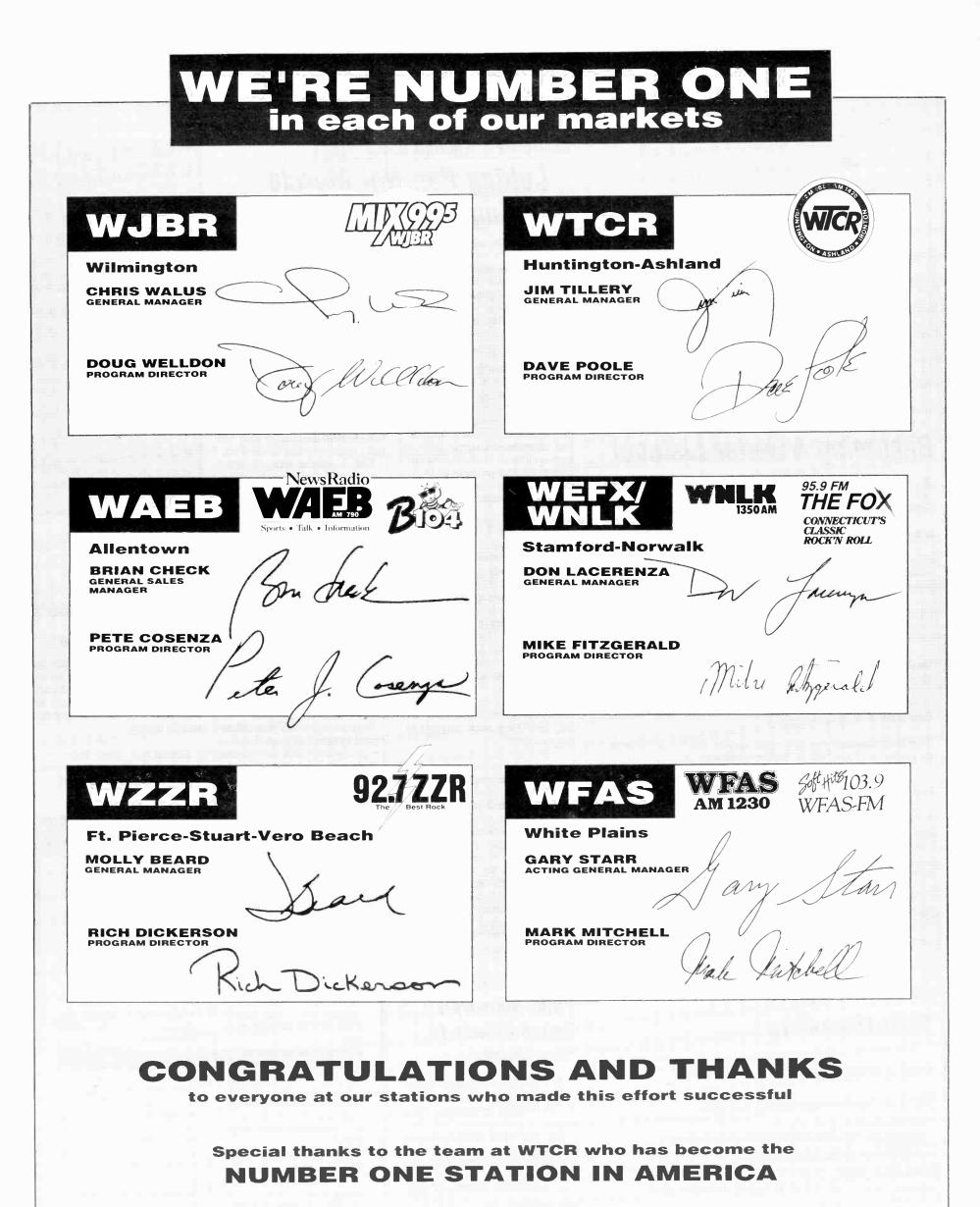
RADIO NETWORK

Contact: Rich Wood at (212) 642-4533



<image>

Arista artists and execs gathered for a promotion and sales award dinner during the label's recent California convention, "A New Time, A New Commitment." Arista President Clive Davis made a special presentation to Kenny G, in honor of his numerous multiplatinum awards. Preparing to enjoy dinner are (standing, I-r) Kenny G's manager Dennis Turner, Bryan Loren, and Arista Sr. VP Jack Rovner and Sr. VP/Promotion Rick Bisceglia; (seated, I-r) Turner's guest Daphne Lubick, Lindy Benson, Kenny G, Davis, Sarah McLachlan, and label Exec. VP/GM Ray Lott.



CRB BROADCASTING CORPORATION

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DOING RADIO RIGHT IN THE 90'S

14 • February 21, 1992

R&R OVERVIEW

MANAGEMENT



Becoming A Better Listener

istening skills are vital to the success of any organization. However, it's easy for top managers and executives to become better talkers than listeners, because they're used to "being listened to."

The following eight techniques — developed from studies conducted at the former **Sperry Corporation** — will make anyone a better listener:

• Spend more than half of your time listening. This is especially important if you're a manager. And make sure you allow employees to air their views before offering your opinion.

• Listen for ideas --- not just facts. Concentrating strictly on the facts of the matter can keep you from grasping a speaker's true meaning.

• Don't make judgments based on the way something is said. Keep listening for the ideas and don't let the harshness of the language trigger an emotional reaction.

• Avoid anticipating what people are trying to say. Don't jump to conclusions when they're speaking, either.

• **Don't interrupt** — or rush — the speaker. And try not to change the subject until you're sure the speaker is finished.

• Ask questions to clarify details. This also lets the speaker know that you're paying attention.

• Don't allow your mind to wander. Force yourself to remain interested when people are speaking, even if their delivery is wordy or boring.

• Never fake paying attention. Remind yourself that you can learn something from everyone.

A number of studies have found that good listeners hold higher-level positions and are promoted more often than those with less effective listening skills. So listen up!

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Your station and Health NewsFeed!

Rely on Health NewsFeed to provide your listeners with the latest health and medical information. Our **free** one-minute reports are available via Satcom C5, Associated Press audio and telephone. More than 250 stations have made a healthy choice ... you can, too! For details, call Carol Anne Strippel, **410-955-2849**.



<u>SLAUGHTER 'SACRED COWS' FIRST</u> Cutting Fat, Not Muscle During Lean Times

ompanies predictably respond to tough economic times by making cuts. Unfortunately, firms tend to begin by trimming the employee roster, when eliminating outmoded systems of conducting business would be a far better choice.

Axing employees instead of jettisoning systems only increases the amount of stress on the people who remain on the job. This in turn leads to declines in quality and customer service – mostly because the likelihood of miscommunication increases as people rush to keep up with an inefficient system. (It also guarantees they won't have the time to come up with creative or innovative solutions either.)

International management consultant Robert Kriegel suggests you question all your company's policies and procedures, paying particular attention to those "sacred cows" that may be deeply entrenched in your corporate culture. Kriegel says you can determine where the hidden fat is ripe for the liposuctioning – by:

• Listing all systems, policies, and procedures that seem out-dated.

• Isolating unproductive, draining, and "busy work" aspects of top managers' jobs.

• Asking top managers the origin of their most unproductive duties. Were they inherited from a predecessor? Learned in school? Were your managers reluctant to alter these duties for fear of touching off an intraoffice turf war?

• Visualizing the work routines you go through during a typical day or week. Make a list of how you return calls, open the mail, etc. Ask yourself which functions you could streamline. What are the benefits of doing so?

2800 Industrial Sound Effects In 'The Works'

Anaheim, CA-based Sonic Boon Digital Sound Effects recently introduced "The Works," a 10-CD set of action, machine, and motor effects. Among the more than 2800 new digitally recorded effects are levers, ratchets, buttons, switches, solenoids, signals, pneumatics, servos, and special electrical and stress/friction noises.

The set is the follow-up to Sonic Boon's first effects compilation, "Dynamic Range," a collection of guns, bullets, hits, and ricochets introduced in 1989. The Works also is available in the Optical Disc format. For more info, call (800) 735-4366., • Imagining how a comedy troupe would spoof a typical day at your office. What routines would provide them with the biggest laughs?

• Identifying a process or procedure that's been a thorn in your side for a long time. Would finally changing it make a difference in your attitude or effectiveness?

After following these six steps, choose the items or policies you most want to change. Remember: Success with the smaller stuff will build confidence and momentum.

And . . . maybe your colleagues will see the advantages in slaughtering some of the corporation's sacred cows and follow your lead.



Make Cold Calls Mean Cold Cash

Hate to make cold calls? Celebrated salesman/author zig ziglar says you can overcome this dislike by calculating how much money such calls are worth.

Here's how to do it: Divide your total sales volume by the number of calls you made during a given sales week or month. Include busy signals and unanswered calls. Think of the result as how much you "earned" each time you placed a call.

The amount may surprise you. Ziglar says one salesperson discovered she made more than \$85 every time she dialed the phone. Think you can top that?

<u>TEAM & INDIVIDUAL</u> Why You Need Two Incentive Programs

o maximize your employees' motivation as well as their productivity, Melville, NY-based service consultant Linda Goldrimmer suggests you offer team and individual incentives.

To encourage employees, initiate a point system that rewards *teams* for productivity and net revenue contributions and *individuals* for outstanding performance and creativity.

DATELINE

• June 7-14 - T.J. Martell

Rock 'N Charity Weekend. Vari-

ous locations, Los Angeles.

Boost Morale, Too

Offer graduated awards for reaching different target levels, but make sure that most employees will be able to reach the first award level – a sure-fire morale booster.

Helpful hint: Form teams with members of different departments so that workers must support each other to earn points.

	and the second s
 February 22-23 — Air Talent '92. Holiday Inn Airport, Los Angeles. February 25 — 34th Annual Grammy Awards. Radio City Music Hall, New York City. February 27-29 — McVay Media Management Marketing & Programming Seminar. Sonesta Beach Hotel, Key Biscayne, FL. 	 June 10-13 — NAB Radio Montreux. Convention Center, Montreux, Switzerland. June 11-13 — R&R Conven- tion '92. Century Plaza Hotel, Los Angeles. June 14-17 — BPME & BDA Conference & Exposition. Washington State Convention & Trade Center, Seattle.
 March 4-7 — 23rd Country	●June 17-21 — Rapfest '92.
Radio Seminar. Opryland, Nash-	Sheraton City Center Hotel,
ville.	Cleveland.
R&R CONVENTION '92	JUNE 11-13 IN CENTURY CITY
• March 13-16 — NARM Con-	● June 18-20 — Talk Show
vention, New Orleans Marriott.	Host Convention. Mayflower
 March 24-28 — Winter Music	Hotel, Washington, DC.
Conference & DJ/Nightclub Ex-	• June 25-27 — Bobby Poe
po. Fountainbleau Hilton, Miami	Convention. Sheraton Pre-
Beach.	miere, Tysons Corner, VA.
 March 24-28 — Winter Music Conference & DJ/Nightclub Expo. Fountainbleau Hilton, Miami 	Hotel, Washington, DC. • June 25-27 — Bobby Poe Convention. Sheraton Pre-
 March 24-28 — Winter Music	 Hotel, Washington, DC. June 25-27 — Bobby Poe
Conference & DJ/Nightclub Expo. Fountainbleau Hilton, Miami	Convention. Sheraton Pre-
Beach. April 13-16 — 70th Annual	miere, Tysons Corner, VA. July 16-19 — Upper Midwest
NAB Convention. Convention	Conclave. Radisson Hotel

• September 23-26 — RTNDA 47th International Conference & Exhibition. Convention Center, San Antonio. WESTWOOD ONE PRESENTS

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Contraction of the second s

VIDEO

LIVE (BMG)

standing."

Guy

NEW THIS WEEK

• GENESIS: THREE SIDES

Previously unavailable in the

U.S., this 85-minute chronicle

of the band's 1981 tour fea-

tures interviews, backstage

footage, and 12 songs, in-cluding "Abacab," "Man On

The Corner," and "Misunder-

• KOKO TAYLOR: QUEEN OF

Filmed live! at Chicago's Leg-

ends nightclub, this 55-minute

concert/biography of the Windy

City blueswoman features guest

performances by the late Willie

Dixon and guitar great Buddy

An action-comedy, this fea-

ture film starring Hulk Hogan,

Christopher Lloyd, and Shel-

ley Duvall sports a Rhino

soundtrack with music by K.C.

& The Sunshine Band, Rank &

• SUBURBAN COMMANDO

(SVS/Triumph)

File, and others.

THE BLUES (MPI)

R&R OVERVIEW

MEDIA

FILMS

WEEKEND BOX OFFICE FEBRUARY 14-17 1 Wayne's World \$18.12 (Paramount) * 2 Medicine Man \$8.91 (Buena Vista) 3 Fried Green \$7.05 Tomatoes (Universal) 4 The Hand That \$6.88 **Rocks The Cradle**

- (Buena Vista) **5 Final Analysis** \$6.29
- (WB)6 Adventures Of The \$4.12 Great Mouse Detective (Buena Vista)*
- 7 Father Of The \$3.28 Bride (Buena Vista) \$3.18 8 Shining Through (Fox) 9 Beauty And The \$3.14 Beast (Buena Vista)

10 Grand Canyon (Fox) \$2.67

All figures in millions First week in release (Note: Figures reflect a three-day weekend) Source: Exhibitor Relations Co.

MUSIC & MOVIES

CURRENT

- FRIED GREEN TOMATOES (MCA) Single: What Becomes Of The Brokenhearted/Paul Young
- Other Featured Artists: Jodeci, Taylor Dayne, Grayson Hugh BEAUTY AND THE BEAST
- Single: Beauty And The Beast/Celine Dion & Peabo Bryson (Epic) • WAYNE'S WORLD (Reprise) Single: Ballroom Blitz/Tia Carrere
- Other Featured Artists: Alice Cooper, Gary Wright, Bullet Boys FREEJACK (Morgan Creek)
- Single: Hit Between The Eyes/Scorpions (Mercury/Morgan Creek) Other Featured Artists: Jesus Jones, Jane Child, Ministry RUSH (Reprise)
- Single: Tears In Heaven/Eric Clapton
- FOR THE BOYS (Atlantic)
- Single: In My Life/Bette Midler
- UNTIL THE END OF THE WORLD (WB) Featured Artists: R.E.M., Talking Heads, Depeche Mode, U2

COMING

- FALLING FROM GRACE (Mercury) Singles: Sweet Suzanne/Buzzin' Cousins Days Like These/Janis lan
- Other Featured Artists: John Mellencamp, Dwight Yoakam • THE MAMBO KINGS (Elektra) Featured Artists: Linda Ronstadt, Los Lobos, Tito Puente
- GLADIATOR Singles: Pride (In The Name Of Love)/Clivilles & Cole (Columbia) We Will Rock You/Warrant (Columbia)
- DINGO (WB)
- Featured Artists: Miles Davis & Michel Legrand

WHAT DO

KIIS, KROQ, KPWR, KQLZ, WRBQ, KOY, KMEL, KFOG, KNBR, KITS, KRQR, WNEW, WHTZ, WALK, WGN, WGCI, WBBM, WVAZ, WHYT, WWJ, WJR, WIOQ, WUSL, KSHE, WKBQ, KQRS, KLXK, KSTP, WMAL, WAVA, WBCN, WGST, WAPW, WBZZ, WMXP..... And over 1,000 other stations.....

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> U.S. Tape & Label Saint Louis, Missouri Home of the TRAVELING BILLBOARD

TELEVISION

Owing to the President's Day holiday, this week's Nielsen Media Research listing of the Top 10 TV shows was unavailable at presstime.

All show times are EST/PST unless oth-rwise noted; subtract one hour for CST. Check listings for showings in the Mountain time zone. All listings subject to change.

Tube Tops



 Metallica, Bonnie Raitt, Boyz II Men, Luther Vandross, Vince Gill, Mariah Carey, Seal, Natalie Cole, Color Me Badd, Michael Bolton, L.L. Cool J, Amy Grant, Roy Rogers (with Clint Black), Paul Simon, the Commitments, Bobby McFerrin, Mary-Chapin Carpenter, Alan Jackson, Johnny Mathis, and Aretha Franklin (with Michael McDonald) are slated to perform on **CBS**'s "34th Annual Grammy Awards" (Tuesday, 2/25, 8pm). Barbra Streisand will receive a special Grammy Legend Award for lifetime achievement.

Friday, 2/21

• Hammer, "The Arsenio Hall Show" (syndicated; check local listinas). • Mountain, "The Dennis Miller Show" (syndicated; check local listings).

• John Mellencamp, Van Morrison, and Merchants Of Venus, "ABC In Concert" (midnight).

Saturday, 2/22

• K.T. Oslin, "Austin City Limits" (PBS; check local listings)

• Red Hot Chili Peppers, "Saturday Night Live" (NBC, 11:30pm).

Sunday, 2/23

· Reba McEntire, Asleep At The Wheel, Aaron Tippin, and Ricky Van Shelton, "Hot Country Nights" (NBC, 8pm).

• Anthrax visits the Bundy household on "Married . . . With Children" when Bud wins dinner with the band (Fox, 9pm).

Monday, 2/24

• Salt-N-Pepa, "Arsenio Hall

Lloyd Cole, "Dennis Miller.'

• Francesca Beghe, "The Tonight Show Starring Johnny Carson" (NBC, 11:35pm).

Wednesday, 2/26 • Shelby Lynne, "Johnny Carson.

Thursday, 2/27 · Billy Bragg, "Johnny Carson

Rebels Of Their Tax Bracket!

n a cover story titled "Everybody's A Rebel," Spy singles out Billy Idol, Madonna, George Michael (!), Guns N' Roses (pre-detox 'n' therapy), Keith Richards (pre-detox 'n' marriage), Cher, and Gregg Allman as "rebels of their tax bracket "

ZINE SCENE

The same 'zine also provides a list of "Faux Rebel Anthems," including Michael Jackson's "Bad," Bruce Springsteen's "Born To Run," NKOTB's "Hangin' Tough," John Mellencamp's "Authority Song," and Billy Joel's "Only The Good Die Young.

Elvis Died Reading Pornol

Elvis Presley's stepmom Dee Presley delivers a second round of stunners from her forthcoming book of revelations. The King killed himself because he'd been diagnosed with bone marrow cancer.

And EP's dad Vernon told her that the Big E died reading "pure old pornography and not one of those damned occult books" (National Enquirer)

Starrin' Stipe

Rolling Stone cover boy and Artist Of The Year Michael Stipe says, "I'm blessed, frankly, with really bad sinuses. I put up with the snot, because I got a great voice in exchance.

Crotch Watch

Allure seizes hold of a trend with a pictorial grab bag of crotchgrabbing celebs: Michael Jackson, Madonna, Marky Mark, George Michael, Mick Jagger, Public Enemy's Flavor Flav, and Transvision Vamp's Wendy James are among the high profiles reaching low.

Lennon's Marks

John Lennon called Paul Mc-Cartney, Mick Jagger, and Paul Simon "company men in various disguises, but basically company men." According to a bootlegged private tape, he'd stopped fearing them as competition and started calling their work "all a load of shit" (Spy).

Topless Headline

The Globe takes Topless Headline O' The Week honors with this deathless prose regarding Barry Gibb's premature baby: "Stayin' Alive - Barely!"



SILVERTONE - "I'm proud it's completely gray, and I'm not going to bother with coloring it, because I have other things to do with my time" — Emmylou Harris, 44, refuses to let People get her dander up on the subject of her hair.



REMAIN IN BUSINESS - "Some of the people I identify with most happen to be in other countries, and I feel like they haven't been exploited - uh, that's the business word — to the full extent" — David Byrne explains to Details why he started his Luaka Bop label.

Sex & Death

 "It's a completely unsexy song because it's so daft" - Richard Fairbrass of Right Said Fred explains the success of "I'm Too Sexy" for People.

"I suppose I'll have to die like Jim Croce or Freddie Mercury. Then 'Anarchy In The UK' will be No. 1 forever and I won't get paid" - ex-Sex Pistol/current PiL frontman John Lydon grouses in Details.

Family Affairs

• Bruce Hornsby is a dad! Twins Russell lves and Keith Randall were born January 30 (People).

• David Bowie and fiancee/ model Iman broke up in L.A. (National Enquirer).

Joint Effort

Rappers Cypress Hill are featured on the cover of High Times. Inside, they talk about pot and demonstrate their formidable joint-rolling technique

Jackson Action

An L.A. plastic surgeon points out, "You can't take a black person and make him white." in response to People's questions about Michael Jackson's current skin color. In other action, Jackson reportedly:

• Is installing a cemetery at his ranch to hold the remains of stars he admires (National Enquirer).

• Just wanted to sit in the jacuzzi and talk about plastic surgery when he visited Paul Anka's house (Star)

Wildside Of Life

· Sting was snowboarding at St. Moritz when he lost control, tore through a fence, and hit a tree. He chartered a \$5000 copter to rush him to a Geneva hospital, where doctors discovered he was only bruised (National Enquirer).

• Lou Reed's "Walk On The Wild Side" is played about 40,000 times a year (not counting Marky Mark's "update"), according to Entertainment Weekly.

Each week R&R sneaks a peek through the nation's consumer magazines in search of everything from the sublime to the ridiculous in music news. R&R has not verified any of these reports.

READY-MADE FOR RADIO!

AV IT BY EAD

PLAY IT BY EAR™: The First CD Game the hit game of 1991 both at home and on the radio! Selling over 100,000 copies in its first three months, PLAY IT BY EAR was launched by radio. Last fall, radio stations in each of the top 50 metro markets introduced PLAY IT BY EAR with week-long morning drive promotions. Were they successful? Listen to these guys:

WMMR

John DiBella, WMMR: "If you can't figure out what to do with **PLAY IT BY EAR** on the air, stop being on the air. This is the most 'made for radio' game that ever was."

(KLOS 95.5)

Mark and Brian, KLOS: "As much fun as Candyland! We broke out into a sweat!"

Now, Rykodisc is making **PLAY IT BY EAR** promotions available to stations in every market. Imagine the fun your morning personalities and listeners can have with sound bites in categories like;

Sports • Pop Music • Tongue Twisters
 • TV • Movies and more!

Developed by former air personalities, PLAY IT BY EAR puts hundreds of sound bites and thousands of trivia questions at the DJ's fingertips - no carts, no editing, no question writing necessary! PLAY IT BY EAR has it all in one package!

99 Let

As if this isn't enough, Rykodisc will provide copies of the hit game of the year (a \$45 value) as prizes.

Contact Jim Neill at (508) 744-7678 for details on how your station can PLAY IT BY EAR!



Newsweek

"It had to happen: a Compact Disc trivia game. The only surprise is that it's so much fun."



"Best New Trivia Game of 1991."

TIME



EYICODISC USA Dickewing Wharf, Bidg. C Salem MA:01970 (508) 744-7678 (508) 741-4506 FAX

PlayIt by Ear: CD Game a Hit

NE OF THE BIGGEST SURprise hits of the holiday season was a forty-five-dollar compact-disc package featuring Meat Loaf, the *I* Love Lucy theme, Dan Quayle and the Beastie Boys. It may sound like the compilation album from hell, but it's actually the main gimmick behind Play It by Ear, billed as the world's first CD game. Using a single disc that contains more than 350 audio clips, this high-tech quiz-fest makes Trivial Pursuit seem like something from the Stone Age.

Developed by Rykodisc – the label responsible for digital releases by David Bowie, Frank Zappa and Jimi Hendrix – Play It by Ear has already outdistanced more established competitors. "It's done terrific business," says Ian McDermott, senior buyer for the twenty-five-store

BY JEFFREY RESSNER FROM ROLLING STONE, ISSUE #623 FEBRUARY 6, 1992. BY STRAIGHT ARROW PUBLISHERS, INC. 1992, ALL RIGHTE RESERVED. REPRINTED BY PERMISSION.

FAO Schwarz toy chain. "It was our bestselling non-electronic game last year, and that's including Monopoly." Rykodisc reports that 100,000 games have been sold since September, and the company expects to move three times that amount by the end of this year.

The key to the game's success is its clever use of standard compact-disc sequencing, allowing players to access short audio clues that help them answer trivia and memory questions. As a result, "any ordinary CD player can be used as an interactive device," says inventor Barry Levine.

"Sounds have an evocative quality," adds Levine, a video-game addict who previously worked on educational programs for computers and laser discs. "If you read a question about Jan's Joplin off a card, it just doesn't have the same surge as when you hear her sing." Crammed onto the Play It by Ear CD are seventy-two musical instruments, fifty-four animal noises, forty-two news broadcasts and twelve sporting events, in addition to dozens of TV themes, movie scores, tongue twisters and brain teasers. Running down clearances for the copyrighted material took three solid months, and to speed things along, Ryko struck an exclusive deal to use the Sony Music catalog, including songs by L.L. Cool J, Living Colour, the Bangles, Willie Nelson, Luther Vandross and Miami Sound Machine.

Thanks to the game's quick success, Rykodisc is already making plans for a Play It by Ear sequel for younger players. "In 1993," says label president Don Rose, "you'll see laser-disc and CD-ROM versions of the game – everything but the eight track." – JEFFREY RESSNER

18 • February 21, 1992

R&R OVERVIEW

LIFESTYLES

Hispanics: A Sound Market

The nation's Hispanic households are far more likely to own stereo equipment and portable radio/ cassette players — but slightly less likely to own CD equipment — than non-Hispanic households.

Product	Hispanic	Hispanic
Portable radio/		
cassette player	64%	53%
Stereo		
equipment	58%	50%
CD equipment	10%	14%
Source: Strategic Rese	earch Con	o., Miami

More Americans Shopping By Mail, Phone & Fax

The majority of Americans (54%) ordered merchandise by phone or mail in 1990, an increase of 3% from the previous year, according to the Alpharetta, GA-based Direct Marketing Association. The trend is best illustrated by the increase in clothing orders, which climbed from 17% in 1989 to 28% in 1990.

These alternative modes of shopping are most popular among college-educated females between the ages of 35 and 44. However, the majority of high school graduates as well as adults 25-34 (and 45-54) reported shopping by mail or phone in 1990. In fact, the 25-34 demo showed the greatest rate of growth (12%).

Catalog Shopping Climbs

The number of catalog shoppers also climbed in 1990 — 44% of Americans ordered from catalogs that year, up 3% from 1989. Frequency of catalog shopping is on the upswing as well, from light catalog shoppers who order only one or two times a year (18% in 1990, up from 17% the year before) to catalog regulars who indulge at least once a month (3% vs. 2%).

Which catalogs do consumers prefer? The Sears and JC Penney catalogs both call 14% of all catalog shoppers their customers. The L.L. Bean catalog also experienced a modest boost in sales – from 4% in 1989 to 5% in 1990.

While 49% of all catalog orders were placed by mail in 1990 and 46% were placed by phone -3% of catalog shoppers placed their orders by *fax*.

WORKIN' OVERTIME

Moonlight Becomes U.S.

O ne in six (16%) fulltime workers say they hold a second job, according to a recent Gallup survey. Although figures released by the Bureau of Labor Statistics show that 6.2% of fulltime workers had additional jobs in 1989 – up from 4.9% in 1980 – these numbers are likely to be understated, as many people fail to report second jobs to the government.

Weekends & Evenings

The Gallup poll also found that 36% of Americans work evenings or weekends, up from 24% in 1989. This increase is mainly caused by younger workers – 48% of workers under 30 work evenings, up from 26% in 1989.

Nevertheless, only 48% of even-

ing and weekend workers say they spend too much time on the job, compared with 32% of all employed Americans.

The survey also found that only 67% of those working the off-hours – and 62% of those holding two jobs – said they didn't have enough time to relax.

Ours & Hours

However, 48% of all workers say their jobs leave them with too little time for their significant others, and 39% say their jobs don't allow them to spend enough time with their kids.

On the flipside, 26% of all workers polled said they looked forward to working very much, and 57% said they looked forward to it a fair amount.

CRUNCHIN' THE NUMBERS Salty Snack Sales Soar

More Americans are smacking their lips at the thought of salty snacks these days. According to the latest figures from the Snack Food Association, Americans spent an average of \$51.45 each on chips, pretzels, and the like in 1990 — up 7% from the previous year.

While potato chips remain the preeminent between-meal munch (an estimated 80% of U.S. house-holds purchase the product at least once during a two-week period), tortilla chips have been crunching some impressive numbers. Sales of tortilla chips have climbed 10% since 1981, and the products are

now found in 58% of U.S. homes. Salted nuts are found in 66% of all homes, and although their sales are slipping, corn chips remain popular.

Pretzels, Popcorn, Party Mix & Pork Rinds

Pretzels and microwave popcorn (with 42% household penetration each) and party mix are all on the rise, but pork rinds — presidential predilections notwithstanding — are found in only 5% of U.S. households.

Americans may talk about health foods, but low-sodium versions of the snacks discussed above totalled only 3% of sales.

Although Sports Equipment Sales Slow, Fashion Drives Athletic Apparel Market

he Sporting Goods Manufacturers Association expects U.S. sales of athletic equipment and apparel to increase 5% this year to \$33.14 billion.

However, that's only a slight improvement over last year's 4.4% growth – and far short of the double-digit increases the industry posted during the '80s.

Furthermore, industry pundits report that U.S. sports equipment sales are flat and the sales growth

More People Opt For Direct Payroll Deposit

he number of U.S. workers who "direct-deposit" their paychecks – a procedure in which employers deposit an employee's payroll check directly to his or her checking and savings accounts – has increased dramatically in the last few years.

Of the 31% of American workers who have direct depositing available, roughly half (15%) use it. That's up from the 9% who took advantage of the service in 1984, when it was available to only 26% of the workforce.

Upscale Americans, workers age 45 and older, Westerners, and suburban dwellers are the most likely to use direct depositing.

likely to use direct depositing. Why? Reasons include time saving - for bank clerks as well as

people forced to wait in lines – and a reduction in the risk of having paychecks lost or stolen. Source: Roper Organization; NYC



of athletic shoes - which soared to 20% in the '80s - has stumbled to 4% today.

This leads sporting goods manufacturers and retailers to expect average annual increases of just 2%-3% over the next two decades, according to the latest survey by Kurt Salmon Associates.

Camping & Backyard Games

Interestingly, sales of camping equipment and such backyard games as volleyball and badminton are expected to rise 10% or better annually, perhaps reflecting a change in the way Americans now choose to spend their leisure time.

Logos & Soccer Styles

The other two aspects of the sporting goods industry most likely to make the highlight film are team logo-adorned apparel (pro and college) and trendy soccer duds.

In fact, soccer fashions (baggy shorts, soccer shoes, and postgame sandals) have become big business, growing 10% annually and accounting for \$425-\$620 million per year.

Incidentally, the percentage of soccer sales customers who intend to wear their new threads in the field? Approximately 10%

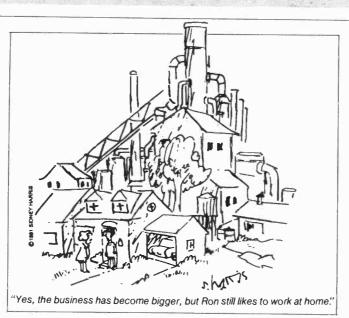


the careers of these distinguished songwriters and artists.

Hank Ballard Bobby "Blue" Bland The Dells Aretha Franklin Chuck Jackson Jesse Stone The Staple Singers Paul "Hucklebuck" Williams

ne 1990 / 91 Pio	neer Award Honorees
axine Brown	Curtis Mayfield
ay Charles	Sam Moore
ie Five Keys	Doc Pomus
bert King	The Spaniels
mmy McCrack	in
ie 1989 Pioneer	Award Honorees
Vern Baker	Etta James
arles Brown	Little Jimmy Scott
th Brown	Percy Sledgo

Mary Wells



Workers Less Likely To Relocate

hen accepting a new job requires moving to another city or state, most working Americans prefer to stay put.

Only 6% of employed people who have seriously considered changing jobs during 1991 say they would be interested in a new gig — if it meant relocating to another part of the country. That's down from 14% in 1981, according to the latest survey by the NYC-based **Roper Organiza-tion.**

Seattle Tops Relocation Spots

The poll — which questioned people about 15 different cities — found Seattle had the most appeal. Nearly half (48%) of the respondents said they would consider relocating there.

However, majorities claim they would be unwilling to move to any of the other 14 cities in the survey — even if promised higher salaries.

Following Seattle, the largest number of employed Americans (40% or more) would be willing to move to Phoenix, Dallas, Miami, Denver, Boston, or San Francisco.

Only between 25% and 35% were willing to relocate to Detroit, Chicago, New York, or Pittsburgh.

 The 1990 / 91

 Maxine Brow

 Ray Charles

 The Five Keys

 Atbert King

 Jimmy McCra

 The 1989 Pion

 LaVern Baker

 Charles Brow

 Ruth Brown

 The Clovers

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- Maximizing National Sales Managers & Avails
- Local Contact with National Advertisers
- Account List Management, Options & Principals
- How People Learn, Where They Bog Down
- Setting Up and Developing Account Business Plans and Definitive Timelines
- Components That Make Top Sales Performers
- Hiring Staff Composition

- · Focusing Staff on Results vs. "The Exercise" (i.e., "I had a great appointment")
- Case Studies
- Identify Account and Decision Makers
- Establishing New Business Accountability
- Getting on Fringe Demo Business
- Revenue Spread Analysis "Where Your Station Has The Best Chance For Growth"

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- General Managers
- General Sales Managers
- Local Sales Managers
- New Business Directors
- National Sales Managers



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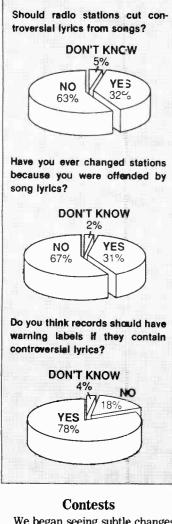
Surveying listener opinions on various radio issues

By all accounts, 1991 was an incredible year for radio. The industry was affected by external political conflicts such as the debate over censorship of on-air and recorded materials. Altered social standards forced radio stations to retool on-air products, presentation styles, and packaging concepts.

In general, this societal evolution toward simplicity and sincerity changed the way stations treat the listener. Throughout last year, Paragon Research conducted periodic surveys on specific radio issues - i.e., censorship, contests, slogans. These surveys were administered by telephone to a national sample of respondents from all age, sex, and format categories.

Radio Censorship

A political issue that sideswiped the radio industry last year was the censorship debate. Concerts were cancelled, record stores were raided, and radio stations were monitored for airing controversial lyrics. Listener interviews uncovered the following:



We began seeing subtle changes in listeners' attitudes toward radio contests about two years ago. But by 1991, local market research indicated a major shift in listener expectations. Therefore, we interviewed listeners to investigate the extent of this shift in contest perceptions.

In other findings:

• Overall, only 2% of respondents thought there are "too few" contests, while 36% believed there



are "too many" contests and 49% were "satisfied" with the amount of contests on the air.

• Most listeners (62%) said contests "do not affect" their listening pleasure, while 18% believed contests "take away from" listening enjoyment and 19% said contests "add to" listening enjoyment.

• When asked if they had a choice between radio stations playing more music instead of running another contest, 82% preferred to hear more music and 13% wanted the contest.

• Only 14% said they listened more to their usual station when it's running a contest; 11% tuned in

By Mike Henry

less, while listening levels remained the same for 73%

• 12% said they would listen to a station they normally wouldn't if it was running a contest; 87% said they wouldn't listen.

• And 78% said they'd never tune to a station specifically to participate in a contest. Only 17% would do so sometimes; 4% would often.

These results represent a significant departure from past findings. In years past, for example, the result of the contest participation question was consistent in almost all research studies. Typical percentages were Players 15%-20%, Listeners 60%-70%, and Avoiders 15%-20%. Now a large number of contest listeners have become contest avoiders, bringing the role of contests into question.

Contests are no longer the sole domain of radio stations. An individual is inundated with contest opportunities ranging from state lotteries to TV network promotions. And as far as radio listeners are concerned, the number of people disenfranchised by contests far outweigh the small minority of people who embrace them.

Turnoffs

Other than changing stations to hear a better song, what makes listeners change from one radio station to another? What do stations do that turns them off? Respondents were asked about their tolerance for non-music elements, including DJ talk, commercials, and news and information reports.

Scrutinizing Slogans

Are listeners confused by all the slogans thrown at them? When several stations in a market claim to "play the most music," which station do they believe? Or do they distrust them all?

Slogan u	Listen to station sing this slogan?	Does station keep promise?
More music/less talk	73%	76%
We play the most songs in a row	56%	70%
We play the most music	54%	53%
We play a better mix of music	53%	69%
We play commercial-free music blo	cks 36%	77%
Don't talk over the music	30%	80%
More variety/less repetition	26%	73%
Longer music sets	26%	81%
We play more hits with less hype	26%	55%
No-repeat workdays	22%	71%

Survey results also showed:

· 63% sometimes recognize radio stations based on the slogans being used, followed by never (23%), always (11%), and don't know (3%). · In terms of credibility, respondents found station slogans to be very believable (8%), somewhat believable (75%), not believable (12%), and don't know (5%).

In general, are the slogans radio stations use believable? For the most part, the answer is yes. However, listeners are intelligent enough to identify those that aren't supported by reality. Uniqueness and honesty are the keys to a successful slogan

It seems many listeners are turned off as much by DJ chatter as they are by commercials. On the other hand, listeners are most likely to tolerate news and non-music features

Thirty-one percent of listeners change stations either immediately or after one commercial airs: this figure increases to 59% after two commercials. Only 37% of listeners will listen to three or more commercials in a row. In other findings:

• 70% would rather listen to a radio station that plays longer sets of music and has less frequent but longer periods of commercial breaks.

• 30% would rather listen to a station that plays shorter sets of

Please tell us if you switch from

one music station to another for

When They Break

Away From Music

And Start Talking?

64%

55%

NEVER

the following reasons:

ALWAYS

NEVER

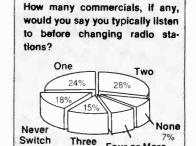
20%

NEVER

44%

49%

18%

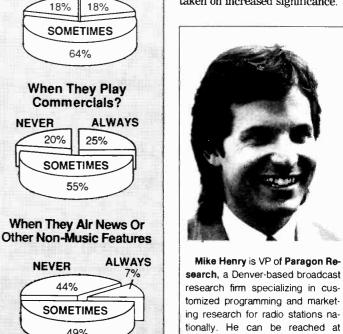


music and has more frequent but shorter periods of commercial breaks.

Four or More

Listener expectations of radio stations are changing, as is radio's role in the listener's life. The rules are modified constantly; stations cannot afford to rely on standard, outdated practices.

It's imperative that stations not only stay abreast of national trends but also keep in consistent touch with the pulse of the local marketplace. If the metamorphosis of radio strategies in 1991 is any indication, then the first step of any winning strategy - knowledge - has taken on increased significance.



(303) 922-5600.

Measuring Loyalty

We asked listeners four questions revolving around the issue of station loyalty

How many favorite stations do you have?

I have one favorite station that I prefer above all others for music 37% I have two favorite radio stations that I like about the same for music 34% I listen to three or more radio stations for music about the same 29%

How long has that	t station b	een your favorite?	1
Less than six mo	10%		
Six months to on	e year	18%	
One to two years	15%		
Two or more yea	56%		
Why do listeners choose one station as their favorite?		Number of stat listened to?	lions
	708/	One	19%
Music	72%	Two	32%
Morning show	6%	Three	21%
News and info	6%	Four	15%
DJs in general	3%	Five	6%
Community involvement	1%	Six	4%
Contests/prizes	1%	Seven+	3%

Surprisingly, 72% of listeners chose between three and fewer stations. Almost one in five persons listened to only one radio station, suggesting listeners do display loyalty in a time of fragmentation and product clutter. This information supports the longstanding belief that superserving a core audience should be a station's primary goal. And clearly the basics are what make listeners loval

in m 'l'h 1992 The Arbitron Company **e**

How would you like to tell the world what a great advertising medium radio is? Well now you can.

Write us a one-page letter (sorry, no more than 250 words), telling us why radio works for advertisers. If your letter is judged best, we'll reprint it on your station's letterhead in trade publications advertisers read every week.

The Arbitron Radio Advisory Council will do the judging. They'll be looking for letters that sell radio, not just your station, not just your format.

It's simple. It's fun. And it's your chance to tell everyone about today's radio.

You write it. We'll print it. All entries must be postmarked no later than March 31, 1992. Send entries to The Great Radio Promotion, The Arbitron Company, 142 West 57th Street, New York, NY 10019.



NEWS



Oakland A's Manager Tony LaRussa recently gathered some of his closest friends in the music industry to perform a benefit concert for the Animal Rescue Foundation. Pictured (I-r) are Chris Isaak, former Starship member Mickey Thomas, KKIS/Dakland personality Melissa McConnell, LaRussa, and Kenny Dale Johnson, drummer for Isaak's Silvertones band.



RCA execs recently carried Stacy Earl around the NY headquarters to say hello to label staffers. Pictured with their hands full are (I-r) RCA Sr. VP/Promotion Butch Waugh, President Joe Galante, VP/National Promotion Geary Tanner, and Sr. VP/Artist Development Randy Goodman.

Goldberg

Continued from Page 1 later became VP of Swan Song Records, formed PR firm Danny Goldberg Inc., and helped found Modern Records in addition to Gold Mountain. He also serves as Chairman of the ACLU Foundation of Southern California.

Baylerian

Continued from Page 11 An 11-year veteran of WTMJ, Baylerian had been acting PD since November 1991. Prior to that, he worked as the station's Asst. PD and Promotion Director.

RadioSat

Continued from Page 3 provided to other potential customers and was offered the same terms for satellite access.

Pemberton said AMSC expects to offer a range of mobile services when its satellite is launched in 1994, including telephone, data, and fax capability. He said the satellite will have the capability and capacity to provide DAB, but he's unaware of any other company interested in providing the service.

Davis

Continued from Page 11 Hull told R&R, "I'd been handling multiple duties and was simply running out of time to adequately cover all the bases. This new setup will give me more time to deal with affiliates and provide better service to them. Danny's fundamental job will be to work with the network's air people and music and handle operational matters with the affiliates."

Before joining KOOL (AM), Hull managed KARZ/Phoenix and programmed KRNT/Des Moines. Davis previously programmed KHOW/Denver and worked as MD at KFMB/San Diego and as an onair talent at KIMN/Denver.

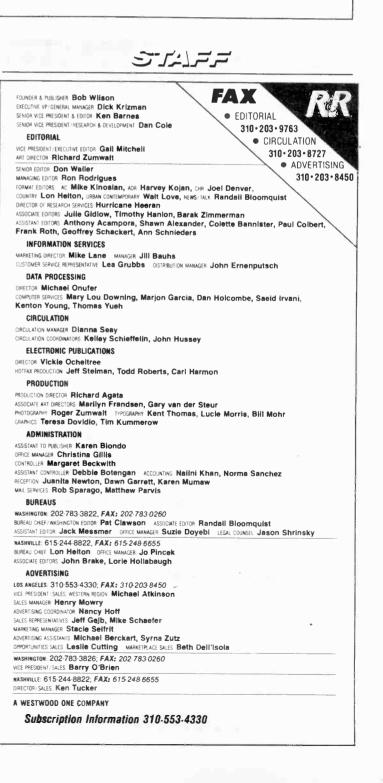
Stigers Coasts By



Arista recording artist Curtis Stigers dropped by the KOST/Los Angeles studios during a recent swing through Southern California. Shown (I-r) are Arista Promotion Manager Jon Klein, KOST morning co-hosts Mark Wallengren and Kim Amidon, Stigers, and the station's VP/Programming, Jhani Kaye.



Qwest/WB serenader Keith Washington was presented with a gold album for his "Make Time For Love" debut. On hand (I-r) were manager Sherwin Bash; WB Sr. VP/Promotion, Black Music Ray Harris; Washington; Qwest Dir./Artist Relations JoAnn Tominaga; and WB VP/Promotion, Black Music Hank Spann.





WINNING IN THE NOVEMENT - INNOVATION MARKETING - HELPING HUMANITY



FORMAT SESSIONS

Stimulating sessions encompassing AC, AOR, CHR, Classic Rock, Country, NAC, New Rock, Rock AC and UC/Black Radio will be packed with panels of winners, case studies, marketing, music, promotions, and solutions to the unique problems confronting each format.

RADIO ON RADIO

A self-analysis session, featuring interaction between industry leaders and audience members discussing the serious challenges facing the industry and some of the choices for the future. Moderated by Larry King and Garry Wall

WHAT'S BETWEEN THE RECORDS ?

Straight talk about "ad clustering", how much "talk" is too much, how diary keepers define "talk". **Rob Baton** reveals the latest exclusive research and shows you how your station can deliver to both listeners and advertisers.

THE RETAIL MUSIC CHALLENGE

MARKETING IN THE '90s Chris Beck turns his innovative sales and marketing approaches to the needs of the music industry in a unique presentation on solutions for better sales through new retail marketing options.

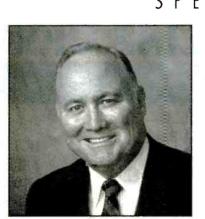
AIR PERSONALITY SESSIONS

Building a Morning Show and Power Phones Two on-air talent seminars moderated by Dan O'Day

PLUS: MANY MORE SESSIONS

T.J.Martell Rock'N Charity Week Long Celebration Sun 6/7 - Annual Music Industry Tennis Open - Racquetball Tournament - Rock 'N The Puck Celebrity Hockey Games Wed 6/10- Celebrity Golf Classic & 10th Annual Rock'N Bowl Thur 6/11- T.J.Martell Celebrity Silent Auction Sun 6/14- Celebrity Softball Games







KEYNOTE S P E A K E R S

FRIDAY JUNE 12, 11AM

GENERAL H. NORMAN SCHWARZKOPF

Commander of the Allied Forces during last year's Operation Desert Storm, General Schwarzkopf will speak on the principles that guided him to victory. Applied to our industry, these principles are superb winning business strategies.

Question & Answer Session Will Follow

SATURDAY JUNE 13, 11AM

ROGER BLACKWELL, Ph.D.

A specialist in the analysis of changing social and economic variables, market segmentation, and lifestyle changes, Dr. Blackwell, in a speech specifically tailored to our industry, will discuss the keys to success in a highly fragmented environment.

Dr. Blackwell teaches marketing strategy and consumer research at Ohio State University.

In the tradition of past R&R shows...

SATURDAY NIGHT

SHOW

SUPERSTAR

THURSDAY WELCOMING COCKTAIL PARTY

CLUB R&R 3 nights showcasing the hottest new music talent of the year <u>NEW THIS YEAR: Ground Level</u> Hospitality Rooms On All Nights



REGISTRATION \$365 EARLY BIRD RATE* \$335 SPECIAL RATES** \$275 SMALL MARKET/COLLEGE RADIO

**Small Markets are those 100+ in size. Registration must be submitted on station letterhead to qualify for discount. Student registrants must have their instructor apply on their behalf, submitted on school letterhead, in order to qualify for discount.

SAVE UP TO 45% BY

Registration includes all meetings, Welcoming Cocktail Party, Superstar Shows, and admission to all Hospitality Rooms and events. Note: All guest ticket sales are donated to T.J. Martell Association. Guest tickets for Welcoming Party 575 each. Guest tickets for Superstar Shows \$100 each. REFUND POLICY: Registration refered by June 5, 1992, only half the registration amount will be refunded.

e May 5, 1992

HOTEL RESERVATIONS:

Call 310-551-3300 or Fax 310-551-3355 Attn: Reservations Dept./ R&R Convention

JW MARRIOTT/CENTURY CITY Call 310-277-2777 or Fax 310-785-9240 Attn: Reservations Dept./ R&R Convention FLYING AMERICAN AIRLINES "OFFICIAL AIRLINE OF R&R CONVENTION '92" You or your travel agent can coll... 1-800-433-1790 ask for STAR # S0162US

OFFICIAL CONVENTION LIMOUSINE SERVICE



OZZY OSBOURNE "Mama, I'm Coming Home"

P-2 Chart: Debut 40 P-3 Chart: 37 Now on 115 CHR reporters – and BREAKER BOUND! WPHR deb 27 WIKZ add 31 KXXR deb 28 FUN107 add WKBQ 13 98PXY add **KPLZ** 195 add

WNOK add WCIL add G105 add KZIO add WMXF add Y97 add WRHT add WNNK deb 30 WHHY add KKYK deb 29 95XIL add Z104 deb 26 Y94 deb 26 WZKX add WFHT add 31 WAAL 27-22

JETFM 13-10 PWR92 30-24 999KHI 28-22 WRCK 38-32 WBBQ 26-21 WOKI 26-21 WIXX 36-31

KJ103 30-25 KXKT 26-20 KKRD 32-24 WHOT 11-4 HOT KZZU 31-23 **WBIZ 23-18 HOT** Z102 31-21 HOT KTMT 25-19

from his platinum-plus album "no more tears"



CELINE DION & PEABO BRYSON "Beauty and the Beast"

MOST ADDED — Third Week In-A-Row! Now on 96 CHR reporters P-1 Chart: Debut 39

PRO-FM add 34 WNCI add 29 KUBE add 27 STAR94 add 29 WHYT add PWR96 add KXXR add

HOT102 add KKRZ add Q106 add 29 WMXP deb 26 HOT977 deb 35

WXKS 24-19 WPLJ 9-6 HOT Z100 9-5 HOT WEGX 22-18 B96 26-23

WCIL deb 15 HOT Q102 13 **KHTK 25** KIIS 22-19 HOT 98PXY 15-10 KQMQ 2-2 HOT ...AND MANY MORE!

from the original motion picture soundtrack



Shamen

"Move Any Mountain"

CHR Chart: P-2 Chart: P-3 Chart: Now on 115		51%	KBEQ 26 KXXR 25	KKFR 15 KOY-FM 17	XL1067 3-1 HOT KTUX 4-4
B94 add WKSI add KKRD add KSND add	KLYV add WZOU 18 HOT97 WMXP 22-19	KRBE 9 KTFM Q105 24 B96 11-9	KDWB KHTK 24 WKBQ 19 KS104 deb 23	KWOD 4-3 HOT KMEL 23-20 HOT977 26 WPST 7-5	KZHT 3-3 HOT KTMT 9-8 KFFM 13-8 HOT
KNIN add	KEGL 17	WZPL 26	KIIS 21	WBBO 21-17	er



DANGER DANGER till **Think About You**"

ON YOUR DESK NOW-

Already On: 999KHI KLYV **KTRS** WHTO WKFR KFBQ KNIN KFMW ктмт

taken from the album "screw it"

epic

Share A Little Shelter With Us On March 3!

February 21, 1992 Rag • 25



Will Stern Get In The Loop?

wo weeks ago, Howard Stern proclaimed he'd debut in Chicago within 90 days. But the question remains: Where will he end up?

Evergreen's WLUP (AM 1000) is still the most likely candidate. In fact, the Chicago Sun-Times reported Tuesday (2/18) that Evergreen Prez Jim deCastro and Loop VP/ GM Larry Wert met in New York last week with Stern and agent Don Buchwald.

"AM 1000 would be the most natural home for him," Wert told the Sun-Times. "If it were to happen, we would need the support of our [staff] - and we would have to reach terms with Howard."

Wert confirmed that an offer is on the table but declined to provide specifics. The Sun-Times quoted sources indicating the Loop has proposed a three-year deal at "far less" than Stern's asking price, which ST hears is at least a million bucks.

If Stern and the Loop tie the knot, morning man Jonathon Brandmeier would end his combo simulcast and broadcast exclusively on AOR WLUP-FM.

A Stern-Loop marriage would place Howard on the same station with legendary Chicago afternoon shockers Steve Dahl & Garry Meier. Envisioning that potentially explosive scenario, Wert guipped, "I'd have to put the FCC on my speed dial.'

Aside from the Loop, Classic Rock WCKG has been mentioned frequently as a potential home for the Stern show. But GM Marc Morgan told ST last week that all the speculation is simply . . . speculation.

Rumors

· Is former KIVA/Albuquerque owner Carl Como Tutera about to repurchase the SMN "Heat" affiliate and take it live CHR?

 ST hears that after WBXX/Battle Creek, MI PD Joe Dawson made a last-minute pitch against a proposed Country switch to the corporate office, the station will be sticking with CHR.

• Is Z100/NY morning man Gary Bryan -- proud papa of Grace Bryan, born 2/15 - thinking about adding his KKRZ/Portland morning partner Lorna Love - the former Rick Dees sidekick who just ex-Ited Z93/Atlanta - to the Zoo York morning cast?

Is former WPHR/Cleveland PD Cat Thomas readving a return to his former stomping grounds, K92/Roanoke?

· Is WFMF/Baton Rouge heading in an AC direction with a "Mix" handle? PD Johnny A. says no dice. · Will WTHT/Portland, ME go satellite in two

weeks? New PD Hal Stevens denies the speculation.

The Sun-Times also mentioned hardrocking WWBZ (The Blaze) as a possibility Blaze GM Chris Devine confirmed "we've had a couple of conversations, but I really don't know if they will lead anywhere. We're a long way from even getting close to a deal."

Coburn In KLOS-sal **Battle Of The Bucks**

KLOS/L.A. midday institution Bob Coburn has been off the air since February 7 after negotiations for a new contract stalled. Coburn's contract expires in June.

According to Coburn's agent, Don Ephraim, KLOS Prez/GM Bill Sommers took Coburn off the air to "pressure" the air personality into reupping. "They insisted we make the first offer, which we did," Ephraim told ST, "We didn't even receive a counteroffer until last Friday - a week after they pulled Bob off the air - and it was a reduction in pay." Ephraim said he and Coburn are considering taking legal action on the matter

The contractual impasse has directly affected Global Satellite Network's "Rockline," which Coburn has hosted for 10 years. Ephraim said Sommers told Global honcho Howard Gillman KLOS wouldn't air the show if Coburn was the host. As a result, KLOS MD/swing personality Rita Wilde has subbed for Coburn the past two weeks.

Gillman confirmed the reason for Coburn's absence, adding, "I have every reason to believe Bob will be back on the air Monday. I just have to sit down with Sommers and see if I can get them straight."

Sommers did not return ST's calls for comment.

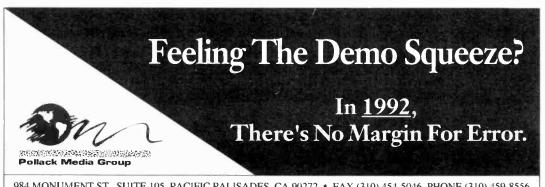
Driscoll Gets Creative

ST hears Mark Driscoll — voiceover guru and former WIOQ/Philly OM - is about to ink a multiyear agreement with the station to become its Dir./Creative Services.

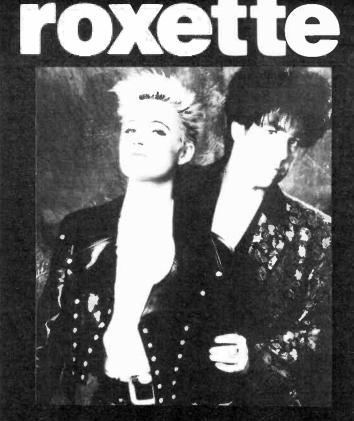
The announcement immediately spurred speculation about Driscoll's potential role - if any - in shaping 'IOQ's future sound, as well as whether 'IOQ PD Jefferson Ward might be affected.

Ward told ST he'd have no problem with the arrangement, explaining, "Mark and I have worked together on the sound of Q102 since I got here."

Continued on Page 26



984 MONUMENT ST., SUITE 105, PACIFIC PALISADES, CA 90272 • FAX (310) 454-5046 PHONE (310) 459-8556



"CHURCH OF YOUR HEART"

CHR BREAKER	WKEE add
#2 MOST ADDEDI	WQGN add
#2 MOST ADDED!	WTHT add
ADD!	WSPK add
	WMXF add
	WBBO add
WPLJ 30-26	KKYK add
STAR94 30-27	WJDX add
KRBE 29-21	WHHY add
Q105 29-26	XL1067 add
WKBQ 25-23	KTUX add 38
KRXY 28-26	KRNQ add
PWR99 deb 12	CK105 add
WPHR deb 29	WIXX add 38
KWOD deb 29	Z104 add
KISN deb 23	KJ103 add
WNCI add 28	WZOK add
WDFX add	WIOG add
KXXR add	KIKX add 40
WAAL add 34	KSND add
WIKZ add 33	
WNNK add	FM104 add
TIC-FM add	Q99.5 add
	AND MANY MORE!

See Roxette with special guest Russ Irwin on tour...

2/23	Minneapolis	3/7	Boston
2/25	Chicago	3/8	Philadelphia
2/26	St. Louis	3/10	Atlanta
2/28	Detroit	3/12	Houston
2/29	Pittsburgh	3/13	Dallas
3/1	Fairfax, VA	3/15	Mesa, AZ
3/3	Toronto	3/17	San Diego
3/4	Montreal	3/18	San Francisc
3/5	New York		Los Anaeles

cisco les

HAVE YOU HEARD JON SECADA

26 • R&R February 21, 1992

STREET TALK

"CARIBBEAN BLUE" The New Single From The Album <u>SHEPHERD MOONS</u>

> **KIIS add** KBEQ deb 30 **KRXY 1-5** KS104 19-17 **KWOD 5-4** KISN 1-1 (4th week) Q106 15-12 **KMEL 20-17** KUBE deb 21 195 8-6 WZYP add **WAPE 21-18** WRVQ deb 26 Z102 21-11 Q99.5 add 29 **WWFX 24-18** WHT0 24-19 WBXX add KGOT add KQIX add

STRESS ROTATION-MTV

APPROACHING 900,000 IN SALES

© 1991 REPRISE RECORDS

RADIO EXPOSES COUPLES TO THE ELEMENTS - Or daiged mail-order minister Bick Dage (rep. 16th of KHS End.

dained mail-order minister Rick Dees (top, left) of KIIS-FM/ L.A. capped his second annual nudist extravaganza by marrying two clothes-free couples on Valentine's Day at the Hollywood Palladium. The reception was highlighted by a reprise of last year's memorable Naked Bun Run, in which undraped participants vied to bear away the maximum number of hot dog buns for \$1000.

Employing another kind of wedding tackle, WFLZ (Power Pig)/Tampa presented a bungee wedding at the Florida State Fair, with two tux-and-formal-clad couples concluding their vows by taking 180-ft. plunges from a station cage suspended by crane over an adjacent lake! The wedding parties are pictured hanging out in the cage before hanging out over the water.

Continued from Page 25



The time-honored tradition of signaling a switch to Country with a synthesized-voice countdown seems to be giving way to "All **Garth Brooks,** All The Time." Witness these two examples of how music's hottest singer has become a format unto himself:

Rumbles

• KROR/SF ups Zeb Norris to MD.

Q102/Clncy picks up former KBEQ/KC moming man Randy Miller to be its new wakeup artist.
 KC101/New Haven's new morning team is for-

mer B104/Baltimore duo Glenn Beck & Pat Gray. • WQMQ/Greensboro VP/GM Nancy Cooper

exits. A new VP/GM is expected in two weeks. • KXXR/KC morning man Yo Sunny Joe Stevens and afternooner Downtown Jimmy Brown become MD and APD, the latter replacing crosstown KBEQ-bound Mike Kennedy.

• KFMX/Lubbock morning man John Morrill is the new MD at WQFM/Milwaukee.

• WKGR/West Palm Beach night stalker Glenn Wilde nabs afternoon drive at WIYY/Baltimore.

• Unable to work out a new deal, WCXR/DC and ND John Ogle agree to part ways, effective April 15. Also at 'CXR: Jill Savage joins to do 7pm-midnight. Meanwhile across the street, Mike "Buzz Burbank" Elson becomes the new ND at WJFK.

• Country KMYX/Bakersfield becomes Rock AC "The Mix." PD/MD/midday personality Kendall Marshall remains in place. • "Garth 106.5" signed on in KC at 9am Sunday (2/16) morning. (It's actually **KXXR**, the CHR station that recently entered into an LMA with **Sconnix** Country outlet **KFKF.)** The all-Garth approach will air for 16 days (!) through March 2, when the new format will hit the air with new calls.

• WDJR/Dothan, AL changed to satellite Country last Thursday (2/13) after two days of playing non-stop Garth. It's set to take on WTVY, which posted a 29.5 (12+) in the Fall '91 Arbitron.

Joe Krause resigned last week as PD at Entercom AOR KRXX/Minneapolis, which just flipped from Classic Rock. Entercom's Joel Reish is interim PD, and is supervising the search for a new programmer.

New Rock **KROQ/L.A.** has expanded **Poorman**'s popular Sunday night talk show "Loveline" to five days a week. The station now doles out advice about "affairs of the heart" Sunday-Thursday from 10pm-midnight.

MTV Sr. VP/Music & Talent Abbey Konowitch takes on new duties, directing talent development and overseeing talent participation for big MTV events. Accordingly, Music & Talent VPs John Cannelli and Rick Krim take over the basic talent relations duties, reporting to Creative Dir. Judy McGrath.

Continued on Page 28

THIS BOOK - GET NOTICED AND GET CREDIT There is Joe Kelly...and then there are all the others.





(708) 295-8610





"SAVE THE BEST FOR LAST"

Breaker - CHR, UC, AC Album Gold !

JOHN MELLENGAMP delivered! "AGAIN TONIGHT"

Breaker - CHR, AOR Album Platinum /

BLACK SHEEP

delivered!

"THE CHOICE IS YOURS"

#1 Rap; Breaking UC and CHR Album Sales over 350,000 /

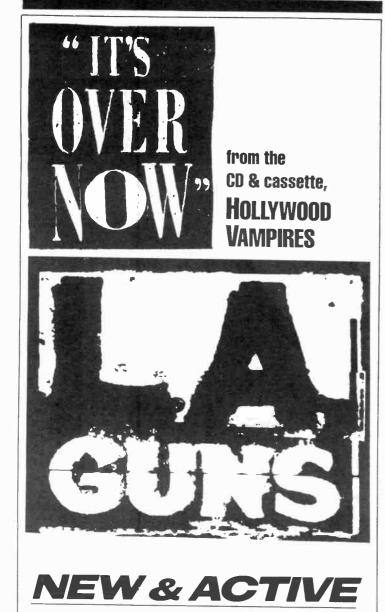
UGLY KID JOE delivered!

"EVERYTHING ABOUT YOU"

Breaker AOR; #1 Metal **Going for CHR in March**



28 • R&R February 21,1992



NOW ON 73 CHR REPORTERS 73/12!



ACTIVE ROTATION!

WXKS add FLY92 add WYCR add WRHT add WOKI add WOVV add WGTZ add KJ103 add KXKT add WFHT add WCIL add KROC add KXXR deb 29 999KHI deb 39 WHOT deb 17 KIKX deb 39 KZZU deb 40 WNYP deb 30 KFRX deb 30 KQIX deb 40 WNVZ **WPHR** KBEQ 29-27

KISN 28-26 WAAL 32-30 WPST 23-17 WZYP 37-32 WJLQ 31-29 K92 29-22 HOT KTUX 35-32 WRQK 19-16 WHT0 32-28 KMCK 36-31 KISR 34-31 KNOE 40-38 WILN 28-22 KNIN 31-28 KLYV 39-35 KZIO 39-34 Y94 30-27 WDBR 30-27 KFMW 21-15 KGOT 39-34 KPXR 34-31 KTRS 40-37 KFBQ 39-37 KTMT 40-35 ...And Many More! Continued from Page 26



STREET TALK

El Paso got its second FM Country outlet Friday morning (2/14), when Spanish **KAMA-FM** changed formats after entering into an LMA with **InterContinental Broadcasting**, owners of crosstown CHR **KPRR.** KAMA's new calls are **KSET.** Interim OM is **Chris Michaels**, formerly with crosstown AC **KEZB. Lee Randall** is consulting.

Grammy Gathering

WPGC/DC, Y100/Miami, Star 94/Atlanta, and KPLZ/Seattle will be broadcasting their morning shows *live!* from the EMI Record Group's offices on Grammy Day (Tuesday, 2/25). Interviews with artists — including stars from other labels — will be a big part of the festivities.

Rumbles, Pt. II

• Former 93Q/Houston night rammer The Jammer is now doing mornings at KDON/Salinas-Monterey.

• Former WZOK/Rockford PD Tom Gjerdrum heads to KQKQ/Omaha as APD/night rocker using the nom de air Rodzilla. KQKQ MD Liz Adams adds morning show duties.

• KFAV/St. Louis night rocker Cat Michaels snags the PD job at WZZQ/Terre Haute, IN, where he'll go by the name Mike Steele. He replaces Todd Holman, who took the PD job at WVRK/Columbus, GA.

• Gold consultant Bob Hamilton — most recently PD at KSFO & KYA/SF — picks up crosstown Nostalgia/Gold combo KFRC-AM & FM. He's also consulting KLUV/Dallas.

• Jacor's KOA/Denver inks a five-year deal to broadcast the new Colorado Rockies' baseball games, starting in '93.

• WBIZ/Eau Claire MD Jackie Johnson adds APD duties.

• Former WVBF/Boston swingshifter Mona Clarke replaces Sherry Lindsey in middays at UC WACR/Columbus, MS.





Dish Belief

he platter-pushers at Sire/WB cleanly licked competitors' plates for Promo Item O' The Week honors, setting genuine potted miniature satellite dishes (*NOT*?) in the hands of selected programmers on behalf of the Judybats' latest album/title track, "Down In The Shacks Where The Satellite Dishes Grow." Catch us later, we're in orbit

Speaking of the Grammys, **WNSR/NY** midday talent **Dan Taylor** will be the awards

show's off-camera announcer this year.

Continued on Page 30

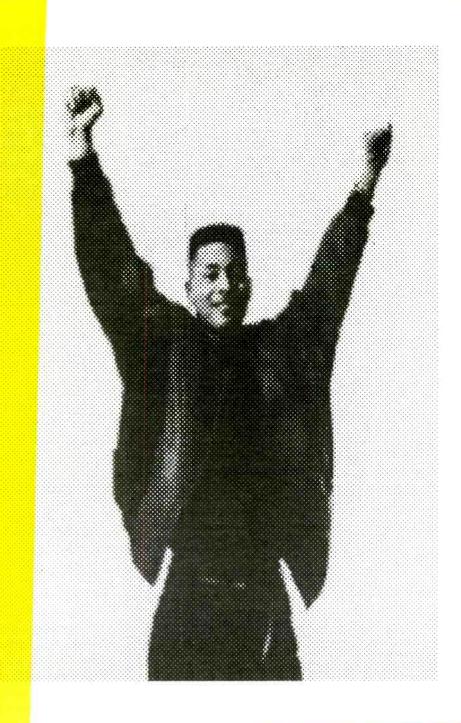


RETURN TO (FREE) FORM — It's been 25 years since the sounds of progressive/underground/free-form radio first emanated from KMPX and KSAN/San Francisco. As part of an ongoing celebration, many of the Bay Area's rock radio pioneers are reuniting this year, including staffers from other area prog-rock experiments. Pictured at one such recent gathering, a daylong special hosted by the University of San Francisco's KUSF that gave personalities the opportunity to recreate their shows, are radio vets (I-r) Tony Kilbert, Dan Carlisle, Ben Fong-Torres, Bob McClay, Kate Ingram, Trish Robbins, Kenny Wardell, and Richard Gossett.



countdown to success





Redhead Kingpin and the F.B.I.

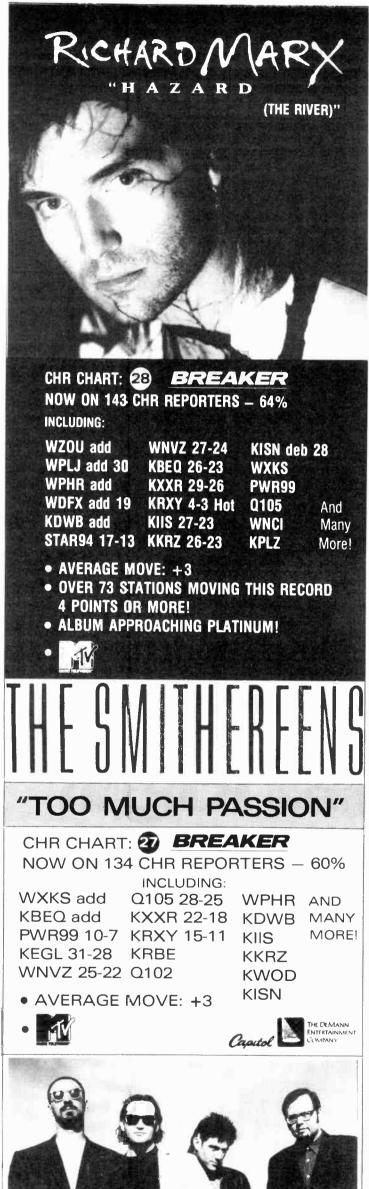
From The Album With No Name. Management: Norris Entertainment Group. © 1992 Virgin Records America, Inc.

Virgin

Already On

B93 29-24 WJMO HOT102 deb 27 KS104 PWR106 KKFR 9-7 KOY-FM 12-9 HOT Q106 B95 PWR102 27-26 KCAQ KWIN And More!

30 • R&R February 21, 1992



Continued from Page 28

WLS All-American Again

STREET TALK.

In a stirring display of patriotism, Talk combo **WLS-AM & FM/Chicago**'s upcoming "All American Weekend" will feature only American (or naturalized) callers, guests, and hosts. The station is also dusting off its old "All-American" jingles. Ops. Dir. **Drew Hayes** tells ST: "Advertisers can sell their foreign cars as long as it lubes the WLS economy."

It appears Southern California listeners themselves will decide which L.A. station really plays "the best oldies on the radio." The legal battle between Gold rivals **KRTH (K-EARTH)** and **KCBS-FM** over that lofty phrase is apparently history.

According to K-EARTH VP/GM Pat Duffy, KCBS-FM dropped its lawsuit against K-EARTH after K-EARTH agreed not to countersue.

Heartfelt condolences to **Geffen** sales chief **Eddie Gilreath**, whose wife, **Joanne**, died suddenly last weekend during the label's sales meetings in La Quinta, CA.

Havin' Gavin Good Times

The usual motley crue of industry luminaries invaded San Francisco for last week's annual *Gavin* soiree at the Westin St. Francis. Highlight: keynoter **Rick Reynolds**, whose "Only The Truth Is Funny" presentation put the audience through, ST's observers report, a veritable rollercoaster of emotions.

Although fun 'n' games were plentiful, ST noted a definite lack of the kind of opulent, open-door record company food-and-drink orgies attendees have traditionally enjoyed. Instead, ST's scenesters found more organized dinners, trips to venues to see artists perform, and general schmoozing.

Don't Mess With Cupid

Radio contest irony at its peak: **KQKS** (**KS-104**)/**Denver** staged a Valentine's Day promotion in conjunction with an auction raising money to fight domestic violence. Three couples were married, then spent a collective honeymoon crunched together in a 1992 Nissan Sentra; the couple staying in the car longest would drive off in it.

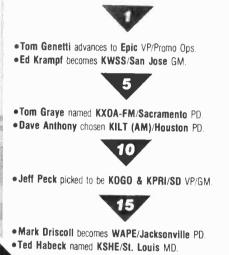
Nearing the end of their third day of incarceration, two couples were prepared to tough it out when a policeman came knockknock-knocking. After expelling the four contestants from their cozy dream car, he





Say Goodbye, Wave Hello

Radio entered a new age five years ago, as AOR KMET/ L.A. became NAC KTWV ("The Wave"). The original presentation of the format was devoid of air personalities, but featured celebrity-voiced "playlets" among the Soft Rock/Jazz/New Age mix. Seen at the scene of the sign-on are (I-r) then-KTWV PD Frank Cody, Elektra recording artist David Sanborn, former station VP/GM Howard Bloom, and erstwhile APD/MD (now KTWV PD) Chris Brodie.



arrested one of 'em on an outstanding warrant for charges filed by a former girlfriend. The complaint? *Domestic violence*.

Records

• Impact Sr. Dir./East Coast Ops & Nat'l Promo rep Laura Kuntz resigns to join ERG as VP/AC & Adult Alternative Promo.

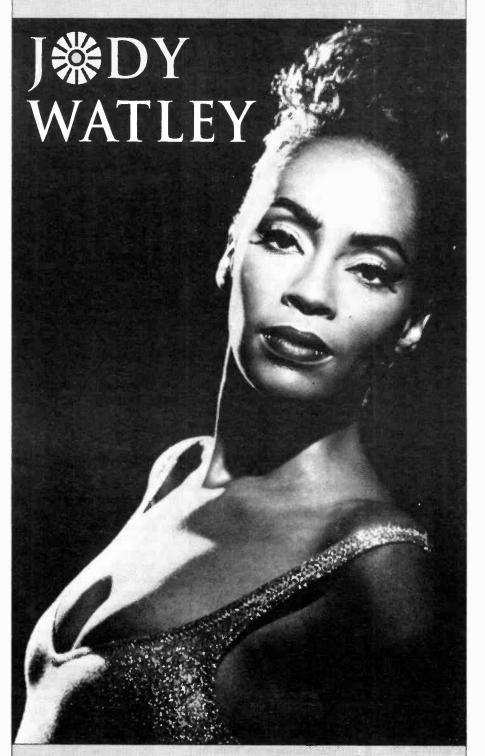
• Zoo Mgr./Nat'l Secondary Promo Jan Jeffries exits at the end of the month to open Jeffries Communications. His first client is AC KEZR/San Jose.

• Arista/Nashville West Coast Regional Promo Mgr. Steve Sharp wins the label's "Country Promotion Man of The Year" honors.



WAVA NOSTALGIA OVERCOMES WKHI — As WAVA/Washington aired its last CHR morning show before switching to religious programming last week, WKHI/Ocean City dispatched night stalker Crash Collins to bid his DC compatriots farewell. Profoundly moved by the sentimental occasion, Collins was caught trying to buy the WAVA van for 10 bucks cash.

"I'M THE ONE YOU NEED"



"THIS TRACK IS DEFINITELY ON FIRE -- WITH THE DAVID MORALES PRODUCTION, THIS SONG COMES RIGHT FROM THE STREET. NOT A GENERIC POP-DANCE RECORD...WORD." KEITH NAFTALY, HOSH GURELI, HAROLD AUSTIN/ KMEL

"I'M THE ONE YOU NEED" WAS MY PICK HIT OFF JODY'S NEW ALBUM MONTHS AGO! THE PRODUCTION IS SMOOTH AND THE REMIXES BY DAVID MORALES KICK! THIS IS AN AUTOMATIC FOR HOT 97" - KEVIN MCCABE, APD/MD

THE HIT SINGLE YOU NEED FROM THE ALBUM AFFAIRS OF THE HEART

WRITTEN BY JODY WATLEY. DAVID MORALES AND ALEC SHANTZIS PRODUCED, ARRANGED AND MIXED BY DAVID MORALES FOR DEF MIX PRODUCTIONS EXECUTIVE PRODUCER: JODY WATLEY · MANAGEMENT: KAHANE ENTERTAINMENT

Over 1.5 Million Albums And 300,000 Singles Sold

"STAY"



Their Second Consecutive No. 1 Urban Hit From Their PLATINUM Debut Album Forever My Lady Top 5 Request On The Video Jukebox For 12 Weeks

P1 CHART 34

WMXP 19-16 KBXX 2-1 HOT **KTFM 21-17 WHYT 12**

MCA.

HOT102 4-1 HOT KHTK deb 29 KKRZ 29-26 FM102 15-10 KUBE 19-17 **KMEL 4-3**

WZOU add 34 WNVZ add ...And Many More!

Produced By DeVante Swing For The Swing Mob Productions And Al B. Sure! For Sure Time! Recording, Inc.



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MUSIC

Wilson Phillips Prep Soph Set

ook for the second Wilson Phillips album to arrive from SBK/ERG in May. Glen Ballard - who produced the trio's debut - is back behind the board for this as-yet-untitled CD. Among the songs set for inclusion on the LP are "Goodbye Carmen," "Where Are You," "She Doesn't Want To Be Alone," "Flesh And Blood," and "All The Way From New York."

Mercury Tribute Concert Set

While collecting Best British Single honors (for "These Are The Days Of Our Lives"/"Bohemian Rhapsody") at last week's Brits Awards ceremony, Queen members Brian May and Roger Taylor announced that a Freddie Mercury Tribute Concert For AIDS Awareness would be held at Wembley Stadium on April 20. Rock Over London reports all 72,000 tickets sold out within six hours the day after the announcement.

Proceeds from the concert will go to AIDS charities worldwide. Radiovision has the international radio and TV rights. Look for the talent lineup - the rumor mill has Rod Stewart, Elton John, George Michael, and Madonna interested in participating - to be unveiled March 15.

DeBarge Debut

El DeBarge's Warner Bros. debut ("In The Storm") is set to arrive March 17. DeBarge produced most of the disc with Maurice White, who renders backing vocals on the tune "Special" with other Earth Wind & Fire alumni. Other familiar voices in the background include DeBarge's brothers James, Randy, and Darrell.

Also contributing vocals to the disc is Chonte' Moore, who duets with DeBarge on "Love Me Tonight" and "You Know What I Like." The LP's first single "My Heart Belongs To You" - will come to radio the first week of March.

Musical Chairs

• After 11 years, lead singer Vince Neil has left Motley Crue. The three remaining members are working on their next Elektra LP



and actively looking for a new singer. Neil, the only Crue member who didn't contribute to songwriting, is reportedly devoting time to his great passion - race car driving.

• Bones is the new drummer in PolyGram rockers L.A. Guns. He replaces Steve Riley, who left the band in mid-January. The new lineup goes out on the road next week.

Cocker Calls

Various tracks on Joe Cocker's "Night Calls" LP, due April 21 from Capitol, were produced by David Tickle, Danny Kortchmar, and Chris Lord-Alge. Jeff Lynne wrote, produced, and played most of the instruments heard on the title cut

Covers include Elton John's "Don't Let The Sun Go Down On Me," Gary Wright's "Love Is Alive." Prince's "Five Women," and the Blind Faith classic, "Can't Find My Way Home.'

Another track, "Feels Like Forever" - written by Bryan Adams and Diane Warren - also will be featured in the forthcoming MGM film "The Cutting Edge." The movie, described as "Dirty Dancing' on ice," is set for an April 27 release. The song will hit radio March 16.

Sophie Hawkins's Debut

"Tongues And Tails" is the first album from Sophie B. Hawkins. **Ralph Schuckett and Rick Chertoff** produced the Columbia disc. Eric Bazilian, Mark Egan, Omar Hakim, Gary Lucas, and Schuckett are among those who played on it.

Along with her version of labelmate Bob Dylan's "I Want You," Hawkins offers such songs as "California Here I Come" (not the standard of the same title) and the single, "Damn I Wish I Was Your Lover," set to arrive the first week in March. The CD hits the streets March 23.

Signs O' The Times

 Graham Parker has signed to Capitol. Thrill Kill Kult and Helmet

have inked with Interscope.

Curve's Ahead

Curve's first full disc is due March 10 from Charisma. Produced by the band with Flood (who mixed U2's "Achtung Baby"), "Doppelganger" follows Curve's three EPs with all-new material, save the previously released "Clipped." Other cheery titles include "Wish You Dead," "Lillies Dead," and the first track, "Fait Accompli," due February 24.

Case Of Love

For his third Geffen solo album, "Six Pack Of Love," Peter Case enlisted Australian guitarist Michael Den Elven, ex-Attractions bassist Bruce Thomas, and veteran studio drummer Gary Mallaber

Case co-produced the LP with Mitchell Froom and co-wrote songs with John Prine, Tonio K., and Billy Swan. Andrew Williams of the Williams Brothers co-wrote the lead track ("Dream About You"), coming February 25. The album set to arrive March 17 - is said to

Sire/WB artist Lou Reed was awarded France's Order of Arts and Letters Tuesday (2/18).

Unauthorized Elton John **Biography Due March 2** hilip Norman — biographer

of the Beatles ("Shout!") and the Rolling Stones ("Symphony For The Devil") - turns his attention to the life 'n' career of Elton John in the forthcoming "Elton John: The Biography" (\$22.50/ Harmony Books), due March 2.

BOOK BEAT

Although the author doesn't have his subject's cooperation, Norman helps trace the planist/vocalist's rise to fame by enlisting the aid of John's associates -- including longtime writing partner Bernie Taupin, bandmembers Dee Murray and Nigel Olsson, and celebrity pals Eric Clapton, Rod Stewart, and Yoko Ono - who add much in the way of personal recollections.

Along with an even-handed sketch of the highs 'n' lows of Elton's recording history, the unauthorized bio chronicles all the highly publicized events in the artist's personal life, notably John's late-'80s legal victory over UK tab-



loid The Sun. (EJ filed 17 libel writs, eventually winning a £1 million settlement and front-page apology.

The 528-page hardcover features 40 black 'n' white photos as well as a most thorough discography (records, songwriting credits, guest appearances, etc.). For information regarding interviews/ phoners with the author, call Tina Zabriskie at (212) 572-2534.

FRIDAY, MARCH 6

1970 / Charles Manson's "Lie" album re-

"Never Learn Not To Love."

their daughter, Chelsea.

SATURDAY, MARCH 7

1947

1989 / Aerosmith's Steven Tyler and his

Born: Mary Wilson (ex-Supremes)

1969/The Who release the "Pinball Wiz-

leased, contains the song ("Cease To

Exist") that appears on the Beach

Boys' "20/20" album under the title

wife, Theresa, celebrate the birth of

1944, David Gilmour (Pink Floyd)

ard" single, giving the public its first

MUSIC DATEBOOK

MONDAY, MARCH 2

- 1964 / The Beatles begin filming their first movie, "A Hard Day's Night 1974 / Stevie Wonder wins five Grammys,
- including Best Album ("Innervisions"). Bette Midler takes Best New Artist.
- 1983 / Sony, Philips, and PolyGram debut their CD systems.
- 1984 / Gold Star Studios, site of many legendary Phil Spector sessions, closes
- Born: Lou Reed 1944, Larry Carlton 1948, Eddie Money 1949, the late Karen Carpenter 1950, Jon Bon Jovi 1962

TUESDAY, MARCH 3

- 1931 / Cab Calloway records "Minnie The Moocher." which becomes the first million-selling jazz record.
- 1966 / Buffalo Springfield forms in Los Angeles.
- 1972 / Gary Glitter's "Rock & Roll Pt. II" released in the UK Born: Robyn Hitchcock 1952

WEDNESDAY, MARCH 4

- 1966 / John Lennon is quoted as saying "We're [the Beatles] more popular than Jesus now," enraging religious groups worldwide.
- 1977 / The Rolling Stones record live at Toronto's El Mocambo club.
- 1986 / The Band's pianist/vocalist Richard Manuel, 42, hangs himself in a hotel room following a Florida gig.
- Born: Bobby Womack 1944, Chris Squire (Yes) 1948, Chris Rea 1951, Jason Newsted (Metallica)

1963

THURSDAY, MARCH 5

- 1955 / Elvis makes his first TV appearance ("Louisiana Havride") 1960 / Private Presley gets his Army dis-
- charge. 1963 / Patsy Cline is killed in a plane
- crash near Camden, TN. 1972 / Aretha Franklin records "Live At
- The Fillmore East
- 1982 / John Belushi (aka Jake Blues) dies.
- Born: the late Andy Gibb 1958



L.L. Cool J - copping an acting role.

SUNDAY, MARCH 8

- 1968 / The Fillmore East opens
- 1973 / The Grateful Dead's original keyboardist/vocalist, Ron "Pigpen"
- McKernan, dies. 1991 / L.L. Cool J makes his movie debut, playing an undercover New York cop
- in "The Hard Way. Born: Micky Dolenz (Monkees) 1945, Randy Meisner (ex-Eagles) 1946

Paul Colbert

Waits Adds Three To 'Night On Earth' Soundtrack

om Waits scored Jim Jarmusch's new "Night On Earth" film, described as a comedy centering on taxi drivers and their fares. Set in Los Angeles, New York, Paris, Rome, and Helsinki, the Fine Line Cinema release stars Winona Ryder, Gena Rowlands, and Rosie Perez ("Do The Right Thing"). Look for the film to open in selected markets in late April

The Island soundtrack — due in stores April 7 — features three original new songs. Waits sings "French Girl," "Good Old World," and a variation of the latter titled "Back in The Good Old World," all of which he co-wrote with wife/writing partner Kathleen Brennan.

'Mississippi Masala' Music

The JRS soundtrack to "Mississippi Masala" - a film by Mira Nair about interracial love in the Deep South - includes vintage material by Pinetop Perkins, Otis Redding, and Keith Sweat, plus music from Zaire, Uganda, Louisiana, and India. Blues veteran Willie Cobb, featured in the film, contributes two new songs to the soundtrack as well

L. Subramaniam scored the Samuel Goldwyn Company film with a variety of ethnic instruments and a little help from ex-Police guitarist Andy Summers. The disc is due at radio this week and at retail on February 25. The film, which stars Denzel Washington, opened February 14.



Tom Waits scores 'Night On Earth.

SCREEN SCENE

mark a return to the sound of the Plimsouls, Case's former band. **Reed Honored**



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AIR PERSONALITIES



Spotlight On The Producer

This week's issue: the producer. Why the successful air personality needs a good one, pitfalls to avoid in hiring one, and what the good producer should be able to do for you.

I've seen the following scenario so often now that it's become a cliche: A well-known air personality – let's call him Ed Jock – is wooed by a station in another market. Big, big bucks. Multiyear contract.

Ed Jock huddles with his agent and/or attorney. Together they create a package that's very sweet for Ed: big salary, five-day week, ample vacation time. Station provides newsperson/sidekick and producer.

Negotiate For Long-Term

The station hadn't expected to pay that much for Ed's salary. Negotiations stretch out over weeks, then months. Ultimately the station agrees to everything. After all, they're going to have Ed Jock pushing their call letters.

Ed arrives at the new station and is welcomed enthusiastically by the entire staff. And then come the fateful words – the words that seal Ed Jock's fate for the months to come. The PD says, "I'd like you to meet your producer."

If you don't have either the authority to hire or at least approve the hiring of your producer, you're stepping up to bat with one strike already against you.

This truth likely will offend some readers who have the title of Producer. Most "producers" of commercial radio shows are glorified gofers. They pull carts, dub tapes, answer phones, and open the mail for the air personality. They also clip newspaper

66 No matter who signs his paycheck, the producer should have one primary loyalty: to the air talent. 99 66 Race car crews at the Indianapolis 500 don't work for

minimum wage . . . But most of the stations enlightened enough to budget for a producer do so

99 articles and peruse show prep services for the air talent.

very grudgingly.

The best of this type of producer is enthusiastic, energetic, and efficient. And he has one quality above all that qualifies him for the job: He's able and willing to live on a salary equal to that earned by a moderately successful medium market jock.

Wage Disparity

Race car crews at the Indianapolis 500 don't work for minimum wage. Neither does the trainer of a heavyweight boxing contender. But most of the stations enlightened enough to budget for a producer do so very grudgingly.

There are two reasons for these stations' reluctance to pay real money for a real producer:

 Only during the past few years has the producer's role grown beyond that of a paid intern, paralleling the rise in the importance of a successful morning show at most stations.

• Once management has agreed to pay several hundred thousand dollars a year for its high-profile air talent, it seeks to balance such extravagance by being as cheap as possible in every other area of the show.

So we see a proliferation of \$250,000-a-year air personalities relying on the skills, talents, and expertise of \$17,000-a-year "producers" who are working their first fulltime radio jobs.

Negotiating Options

If you're lucky enough to be an air talent in the career position I've described, you have four choices when negotiating your contract.

 You can concentrate solely on getting as much money in salary and bonuses as you can squeeze out of the station.

• You can insist upon a specified minimum salary for your producer. If you're making a quarter of a million bucks a year, you should have a \$50,000-ayear producer to lean on. Make that goal a part of your negotiating plan. When you ask for \$400,000 and they offer "only" \$250,000, suggest the producer's salary upgrade as a compromise.

• If you can't get the station to budge on your producer's salary, you can do the unthinkable: Insist they pay you less than they want . . . so they can pay the producer more. "I'm sorry, I can't accept your offer of \$300,000. Instead, I'll work for \$270,000 ... and you'll add the remaining \$30,000 to the producer's salary, bringing it to a total of \$47,500.'

• Or you can take the opposite approach: Get every last penny you can from the station, and then turn around and hire your own producer out of your own pocket.

Chain Of Command

No matter who signs his paycheck, the producer should have one primary loyalty: to the air talent. I know of one major market morning show that was sabotaged (in part) by the PD making it clear to the producer that a key aspect of his job was to serve as the station's "spy" inside the show. The morning team couldn't trust their own producer; ultimately they shut him out of all conversations that weren't appropriate for the PD's ears.

THE ODD JOB

Extra Eyes, Ears, And Brain

ike the plate spinners of vaudeville days, a good producer is forever running back and forth among a number of projects in various stages.

He's booking a celebrity guest, finding someone to do a voice impersonation, auditioning a freelancer's song parody, gathering sports trivia questions for next week's big contest, etc. And he should be able to do some, if not all, of the following

. Map out the show (per the air talent's expressed wishes) a week in advance

· Maintain an overview of both the show in progress and the week's shows in progress

· Act as the jock's extra eyes, ears, and brain - not just accomplishing basic tasks, but actively looking for new concepts, twists, and spins to keep the show fresh.

· Offer a creative jump-start when necessary. Everyone slips into a rut occasionally. One jock gradually rambles more and more; another relies solely on tried (and tired-) but-true features. The air personality can realize there's a problem when the ratings come in . . . or if he's lucky, he can count on his producer to say, "Gee, it's been a while since you introduced a new character. What about someone who

· Pre-interview guests (when possible). This enables the jock to know in advance what questions or remarks are likely to generate good responses. It also allows the producer to form an idea of the guest's conversational skills and attributes: Does she have a sense of humor? How does she respond to an off-color remark? Is she familiar with the jock's show? All of these questions help answer the ultimate question: What needs to be done to enable this guest to make the show as entertaining as possible?

 Deal with pressure from all sides. The producer has a high-strung air talent on one side, a demanding PD on the other. Surviving this type of situation usually takes diplomacy, a slow fuse, and a high degree of selfconfidence. (Without the self-confidence, the producer soon will find himself buried underneath the daily piles of crap that are dumped upon him.)

· Spot trends before the competitors do. Many of the best air talents are afflicted with tunnel vision; they see only what's right in front of them. This "affliction" allows them to focus full concentration on the specific creative challenge at hand. But coupled with their lack of unstructured free time, it can leave them in the dark about new trends and fads the listeners have already discovered.

The producer, of course, shares many of those daily pressures. But usually he's free of the traditional performer's distractive personality. In other words, he's more likely to have a better-rounded life; he lives more in the "real world" than the star disc jockey does

66

When Batman decided to find himself a Robin, you can be sure he didn't simply take the first minimum wage, would-be crime-fighting orphan who walked in the door.

(In case you're wondering, many brainstorming sessions should be kept from management's ears until they result in ideas that are likely to achieve everyone's goals. Otherwise, managers are likely to step in and derail the creative process with their own fears, prejudices, and natural tendency to secondguess.)

If you're a successful jock moving to a new station, especially in a new market, you need to have a real team behind you – a

hand-picked team, not one you've inherited. I've seen producers make the difference between moderate success and great success ... and between success and failure. When Batman decided to find himself a Robin, you can be sure he didn't simply take the first minimum wage, would-be crime-fighting orphan who walked in the door. He needed someone he could depend on, someone who would be able to save his life when necessary.

If you've reached the point in your career I'm talking about, you know just how high the stakes are. Who do you want on your side on those days when your brain is frozen and the competition is hot?

Dan O'Day, author of "Personality Radio," consults a limited number of radio stations and conducts air talent seminars for stations, groups, and associations. He can be reached at (310) 479-1767.

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Tasty Treats At The Oldies 98 Diner

WPYR/Memphis's tie with local eatery is a healthy promotion

Every now and then, a station serves up a promotional idea that people can really sink their teeth into. Such is the case with WPYR/Memphis's Oldies 98 Diner.

Ironically, WPYR uses the same "Good Times & Great Oldies" handle as does WOMC/Detroit (see accompanying story). The slogan was recently expanded to include ...Fabulous Food" when an eatery bearing the station's moniker opened late last December. (The station, incidentially, has no financial interest in the diner)

Win-Win Situation

WPYR PD Keith Abrams said, "[Diner owner] Paul Westphal approached us with the idea the day we went on the air. Since it was such a new venture, we went back and forth about our involvement. We wanted to do everything logically

"Paul is 40 - right in the middle of our target demo - and a big fan of the station. He also saw it as an opportunity to use us as a way to get people in the door, but we wouldn't have been involved unless we had complete control over our name. He's done a great job of making the place fun. It's truly a diner: ice cream and sundaes are a

66 This place has become our second home. —Keith Abrams 22

big part of it. The food's relatively cheap and the place is lots of fun.

Not knowing what to expect from the project, Abrams said the diner has been a huge success. "Business is 40% more than what they expected. Every Friday, Saturday, and Sunday there's a line outside the door.'

Station employees, including Abrams, have no special access "I've been there Saturday nights at six and left because the line to get in was so long." Abrams complained. "We want to be part of the place but we don't want to bypass people in line. That would contradict the feeling we want people to have about the station.

By Mike Kinosian

Notable Edibles

What's the Oldies 98 Diner's big seller? Abrams informed me that the honor goes to an intriguing offering known as the "Big Kahuna" burger, named after the station's midday announcer. "It's a halfpound slab of meat on a bun." Abrams said. "The morning news guy has a meat loaf from his mother's recipe. Fans of the station feel like they're eating at our kitchen table.

Other menu notables include the Big Bopper hot dog, the Little Richard grilled cheese sandwich, and the Nat King Cole banana split, which, Abrams reports, is "unforgettable." The dessert menu can be read across the hood of a pink '57 Chevy, which is mounted on a wall.

The Oldies 98 Diner sports salmon pink and teal green booths and black-and-white checkered floors. The staff is decked out in bowling "The waiters and waitshirts. resses have a bit of an attitude and we're looking to hire a maitre d' to be a fat Elvis," joked Abrams. "This place has become our second home, and listeners have no idea that we're not actually running it."

Naturally, the station uses the diner as a marketing and promotional vehicle. Promotion Director John Doyle credits the diner as a unique opportunity for live broadcasts, events, and special promotions. "It's tough to invite listeners to your studios for a piece of birthday cake on Elvis's birthday. At the diner, we can have a full-blown birthday bash.



Kris Erik Stevens

Air Talent

KCBS-FM/Los Angeles moves the Real Don Steele to 4-7pm and Machine Gun Kelly to 1-4pm; Kris Erik Stevens is added to the weekend line-Lani Mazeratti ioins Jeff up McNeal in AM drive on KCBQ/San Diego.

Miscellaneous

Former KYA & KSFO/San Francisco PD Bob Hamilton now heads his own consultancy, Hamilton Communica-WCBS-FM/New York pretions sented an all-Beatles weekend (2/8-9) WODS/Boston staged a Super Bowl weekend (1/24), featuring number one hits from 1955-72 . In celebration of Elvis Presley's 57th birthday, KRLA/Los Angeles went all-Elvis for a day (1/8).



Warming up their appetites outside the Oldies 98 Diner are (I-r) WPYR/ Memphis Promotion Director John Doyle, GM Craig McKee, GSM Karen Wesley, PD Keith Abrams, and diner owner Paul Westphal.

TOPS IN MOTOWN 25-54 WOMC's Groovy Situation

Nearly two years ago, struggling AC WOMC/Detroit flipped to Gold, a move which has proven to be prudent. For the second straight Arbitron sweep, WOMC was the market's 25-54 leader.

"The summer book was a career book, a real monster," boasted PD Don Daniels, who oversaw the format change. "We didn't lose very much in the fall. Our street presence has been the key factor for us. Our van's always out and we make about four appearances a week. That sort of in-your-face attitude seems to have worked very well for us.

According to Daniels, WOMC's format change has affected several local ACs. "We're taking audience from WNIC and WLTI. With access to eight car radio buttons, people today can make their own station depending on their mood. That's why it's important to superserve your niche so listeners know what they're getting from a station ev-ery time they tune to it."

Foxy Promotions

WOMC's very active with Detroit's Fox Theater, usually scheduling a concert per month at the historic site. "The Four Tops and Temptations are playing there this week," said Daniels. "Last year, that concert was a sellout; the Fox holds about 5000 and is where the old Motown songs were recorded. It's been refurbished and looks absolutely gorgeous.

'The Marvellettes and Gene Chandler were there last month, and in March the Rascals, Gary Puckett, and Tommy James & The Shondells are coming. We promote these concerts quite heavily on the air."

Join The Chorus

The station's Spotwise/Boston TV spot features average listeners and has been expanded to include an on-air contest. "The commercial's a sing-along with people sing-ing oldies," said Daniels. "We've done something on the air that reinforces it as a contest. At 7:15am, we play a certain song. Later in the day, we play the same song and take the 25th caller, who must sing 10 seconds of it on the air. It's been hysterical. The entertainment value is tremendous, and the singing makes great promos

Daniels maintained, "It's just as important what we put between the



Don Daniels

records as the records we play. We're trying to give WOMC a real identity by coming up with creative stagers and promos. Our slogan is 'Good Times & Great Oldies.' We want to stay as focused as possible. We won't get involved with something unless it's one or both of those things.'

WOMC/Detroit Music Monitor

1pm

ISLEY BROTHERS/This Old Heart Of Mine

- HOLLIES/Bus Stop SUPREMES/You Keep Me
- Hangin' On NEIL DIAMOND/Kentucky Woman **FDWIN STARR/Twenty Five Miles** RONETTES/Be My Baby
- YARDBIRDS/For Your Love JAY & THE TECHNIQUES/Apples, Peaches, Pumpkin Pie
- AMERICAN BREED/Bend Me. Shape Me
- COASTERS/Poison Ivy LOVIN' SPOONFUL/Summer In The City
- LITTLE EVA/Locomotion

BEACH BOYS/Do It Again ELVIS PRESLEY/In The Ghetto ARETHA FRANKLIN/Think

- JOEY DEE & THE **STARLIGHTERS**/Peppermint
- Twist CLASSICS IV/Spooky

MONKEES/Last Train To Clarksville

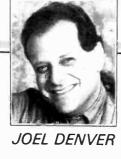


500" song survey were published. This time around, we're happy to do the same for WCBS-FM sister outlet KCBS-FM/Los Angeles.

Nine songs (30%) are common to both Top 30 lists: "Unchained Melody" (#6 on WCBS-FM's list); "Jailhouse Rock" (#25); "In The Still Of The Night" (#1); "Earth Angel" (#2); "Hey Jude" (#20); "Don't Be Cruel" (#18); "The Lion Sleeps Tonight" (#23); "Can't Help Falling In Love" (#5); and "Love Me Tender" (#19). Elvis Presley placed the most songs in both stations' Top 30 (six); three Beatles tunes were included in the KCBS-FM list.

- **RIGHTEOUS BROTHERS/Unchained Melody**
- 2. DOORS/Light My Fire
- 3. ROY ORBISON/Pretty Woman
- ELVIS PRESLEY/Jailhouse Rock 4
- BILL HALEY & HIS COMETS/Rock Around The Clock 5
- ROLLING STONES/Satisfaction 6.
- FIVE SATINS/In The Still Of The Night
- 8 CHUBBY CHECKER/The Twist
- BEATLES/I Want To Hold Your Hand 9
- 10. PENGUINS/Earth Angel
- 11. JERRY LEE LEWIS/Great Balls Of Fire
- BEATLES/Hey Jude 12.
- 13. ELVIS PRESLEY/Don't Be Cruel
- 14 BEATLES/Yesterday
- 15. BEACH BOYS/Good Vibrations
- 16. RIGHTEOUS BROTHERS/You've Lost That Lovin' Feelin'
- ELVIS PRESLEY/Hound Dog 17.
- PLATTERS/Great Pretender
- 19. BEACH BOYS/California Girls
- 20. TOKENS/The Lion Sleeps Tonight
- 21. PERCY SLEDGE/When A Man Loves A Woman
- 22. DION/The Wanderer
- 23. ELVIS PRESLEY/Can't Help Falling In Love
- 24 BUDDY HOLLY/Peggy Sue
- 25. ELVIS PRESLEY/Love Me Tender
- 26. TURTLES/Happy Together ANIMALS/House Of The Rising Sun 27
- 28. ELVIS PRESLEY/Heartbreak Hotel
- PLATTERS/Smoke Gets in Your Eyes 29
- 30. TEMPTATIONS/My Girl

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CONTEMPORARY HIT RADIO

CHR

The Big Ape Climbs Back Up To Double Digits

Mainstream basics net gains in adults, teens at WAPE

Evergreen Media's legendary CHR WAPE/Jacksonville posted a double-digit 12+ rebound (9.6-11.7) in the Fall '91 Arbitron – its strongest showing in over a year. Now solidly in second place behind Country WQIK (10.4-11.9), WAPE also claimed dramatic adult growth in all the money demos, plus a huge increase in teens.

Now, the first thing you might say is, "WAPE doesn't have any direct format competition." But don't say that to PD/midday personality Jeff McCartney. "Just because you've got format exclusivity doesn't mean you're doing things correctly. The changes we made have improved our ratings, so it's possible to do a less than adequate job without a direct competitor

"If I had another CHR in the market I would lose some teens, but it wouldn't kill me. The core is 18-34, and WAPE wants to be dominant 25-34. We're not programming for 35-year-olds, but if they want to listen that's great. But look at how many CHRs are not number one 18-34 because a lot of the audience listens to AOR and AC by default. They have nowhere else to listen because the CHR isn't fulfilling their needs

"Along with our 12+ increase. we were equally thrilled to score number one in 18-34 adults [12.7-15.9], tying with AOR WFYV [17.0-15.9]. WAPE is now number five in



we pop in once an hour." Here's what the audience listens to at 5pm when Chris Trane drives the market home.

GENESIS/Invisible Touch **RIGHT SAID FRED/I'm Too Sexy** BAD COMPANY/If You Needed Somebody EURYTHMICS/Sweet Dreams. U2/Mysterious Ways EDDIE MONEY/I'll Get By

JANE CHILD/Don't Wannia Fall In Love

OZZY OSBOURNE/Mama, I'm **Coming Home**

MR. BIG/To Be With You CURE/Lovesong

MICHAEL JACKSON/Remember The Time

JESUS JONES/Right Here, **Right Now**



Jeff McCartney

25-54 adults with a 6.8-8.6 gain, and our teens skyrocketed 35.2-44.6. We're also on top in 25-34 females and number one 25-54 in mornings and middays.'

Heritage Advantage

Arriving at WAPE in November 1990 after exiting the KROY/Sacramento PD chair, McCartney set his sights on market dominance again by drawing on WAPE's heritage instead of national music trends.

"WAPE (AM), the Mighty 690, was a legendary station in the market. Evergreen bought this FM then Urban WJAX - in 1985. [Former PD] Mark Driscoll continued the Dance/Urban heritage.

"A couple years later WAPE got head-on Urban competition from WHJX, and the numbers eroded because the Anglo base wasn't there. We took a strong look at the AM heritage, which was mass appeal enough to play dance music, pop, and rock crossovers. And looking at my other main competitors, Hot AC WIVY, WQIK, and AOR WFYV - in a market with 18.3% black audience - it was obvious where to take things.

"Last June we looked at our spring numbers, but weren't really satisfied with our 9.5-10.2 growth. So over the summer we revamped our library – about 20 tunes at a time – clearing out the disposable product and reclaiming some of the pop music of the '80s. We now have some depth instead of being too similar-sounding record after record. Many of today's CHRs are having ratings problems because they sound the same record after record. The great CHRs I grew up with always had a lot of variety.'

New Attitude

"We also installed some new criteria," continued McCartney. "For WAPE to play an Urban crossover, it has to be selling in the market.

We also decided to step out on pop/ rock records, and it's really worked to serve the Anglo audience better. We know we can't compete head-to-head for men, but the ones who listen to WAPE find us a good alternative.

"I personally don't like Nirvana or Metallica, but they sell and are perfect night records for us. We're the closest thing to being VH-1 in the day and MTV at night. Adults aren't around at night, and I have to play things to attract the available audience. CHR is a song-bysong format, and I play what sells. We also played Garth Brooks in mornings and middays because the audience demanded it.

"Most stations have blown off retail sales information. I only care about what's happening in Jacksonville. National sales don't mean that much to me. We also log up to 2000 requests a week to determine what's active. In this market MTV is very important because it's the other main venue for new music. I study how often it rotate clips and find a correlation to how familiar records become before we play them.'

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Look at how many **CHRs are not** number one 18-34 because a lot of the audience listens to AOR and AC by default. They have nowhere else to listen because the CHR isn't fulfilling their needs. -Jeff McCartney

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For McCartney, mixing different genres of music works, but for many PDs it's hard to conceptualize. "I can go from Nirvana to Shanice; all I have to do is drop a sweeper in between them. You have to be hip, but be able to bring the adults to the party and put the gold in the right places. More than three golds in midday is too much. You can play a lot of new music as long as it is surrounded by the right material. I have to give a lot of credit to music assistant Damon Cox, who keeps his ear to the ground and helps me sort through all the music each week."

The Right Tools

McCartney also credited VP/GM Mark Schwartz for having a solid understanding of the on-air product and its potentials, and with giving him financial support. "As a PD



The Big Ape is everywhere in Jacksonville. There are the large and small inflatable versions, the billboard-sized likeness, and the rolling replication on the Power 95 Chill Mobile.

you have a winning goal. And for that to happen you need to develop the stationality that sets you apart. To do so in a market like this you need the bucks. Unlike other stations we haven't cut back on our cash giveaways. Cash is always king, but today cash is King Kong.

A major element of the stationality McCartney refers to includes the Big Ape mascot, whose likeness is emblazoned on items ranging from the station's boom box to its "Chill Mobile," a 1972 Checker limo with four doors on either side. And yes, WAPE still uses the Tarzan-inspired Big Ape yell at the top of the hour.

Recent promotional adventures include 12 days broadcasting live from the state fair (which attracted 700,000+) and teaming up with VH-1 and Warner Bros. to give away tickets for Rod Stewart, Van Halen, and Dire Straits concerts in different cities. In terms of contests, WAPE staged "Star Cash." Between 6am-10pm the names of four recording stars were announced. When the sounder was played, callers were asked to name the stars announced during the previous daypart. Winners scored \$25 per artist, but on Thursdays - the start of the Arbitron diary week the prize was \$50 per name. The stars announced at night were used to recycle audience for the morning show.

Audience Bonding

Morning man Hoyle Dempsey was the Greaseman's sidekick when the latter was doing wakeups on WAPE (AM) before joining WWDC (DC101)/Washington, Describing Dempsey's on-air per-

sona, McCartney noted, "He lives in a trailer on the west side and is married to a 400-pound woman named Lulubell. He reads the supermarket tabloids and believes every word in them; he comes off fairly irreverent. It's hard to find a morning guy who writes as much as Hoyle does. His original material is so good - that's what makes him such a tremendous talent.

"I do middays with an 'All-Request Lunch Hour' at noon. Following me in afternoons is 'Chris Trane On The Radio.' He's been here six years and is one of the most solid, adaptable, and creative jocks I've ever worked with. Nights feature Russ The Hammer, who's been here two years and was promoted from parttime. Aside from the 'Top Nine At Nine,' his 'Friday Flush' - where listeners get to flush away the people they hate

Continued on Page 38



Marj Fizzy & Hoyle Dempsey

Thank You to all my friends at RADIO who really did

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(T)

"Love Me All Up"... HERE'S TO " Romeo & Juliet"

(FEATURING THE WILD PAIR)

"Romeo & Juliet" Produced by Oliver Leiber for The Noise Club, Inc. Management: The Gorfaine/Schwartz Agency

ONE WEEK BREAKER!

LAST WEEK: #1 MOST ADDED THIS WEEK: DEBUT 37 3rd MOST ADDED 166/31 P1 DEBUT 39 P2 DEBUT 37 P3 DEBUT 39

Eric Clapton

"Tears In Heaven"

The New Single From The Soundtrack Album From The Motion Picture RUSH

ORIGINAL SCORE COMPOSED AND PERFORMED BY ERIC CLAPTON

Multi-Format Smash! CHR BREAKER CHR Chart 23

AC Chart 12 Track: Top 10

之 I

© 1992 REPRISE RECORDS



• HR

HOT MIAMI MOMENT — Kathy Troccoli brightens things up at WPOW (Power 96)/Miami. Flanking her are PD Frank Walsh (I) and MD John Rogers.



EARLY 'HUMP DAY' — KHQT (HOT977)/San Jose PM driver Panama Jack cuddles with Quality Records artist Angelica during the station's "Manic Monday" party.

MOTION

• Sean Phillips exits WTHT/ Portland, ME for the PD/afternoon spot at WZOK/Rockford, IL.

• WLUM (Hot 102)/Milwaukee night talent **Chris Kerr** adds MD duties.

KQKQ/Omaha's Mark Ryan joins Scott Greenley for mornings at KGGG/ Rapid City, IA; PD Bob Lewis returns to Ralphie Marino (aka afternoons the Judge) leaves WOWI/Norfolk to hold night court at KKLQ (Q106)/San Frosty Stillwell, most re-Diego cently at WZKS/Louisville, grabs the morning gig at KXKT/Omaha Changes at WMXF/Fayetteville, NC: Bryan Murphy joins for wakeup duties, Hank Sherman moves to nights, and Sammy Simpson concentrates on MD chores WBBM-FM (B96)/Chicago talent Mojo Morales moves to nights at KRQ/Tucson, following Hurricane Wavne's exit WPRR/Altoona, PA ups parttimer Bill Kurtis to overnights, supplanting Chad Bender.

Changes at KTUX/Shreveport, LA: Kevin Davis from WQID/Biloxi, MS inherits MD/afternoons from the departing Ken Wall; KDEZ/Jonesboro, AR's Taylor Mitchell assumes Asst. PD/PM drive news duties. Shelli Knight moves from nights to middays; PD Ken Shepherd returns to mornings; Sharkey, from WOHT (Hot95)/Jackson, MS, takes nights; and crosstown AC KMJJ jock Diva joins for overnights . After a career as a golf pro, John Wilson returns to AM drive at WSTW/ Wilmington, DE WFMF/Baton Rouge, LA night jammer Flyin' Brian Keith exits, as does WHTZ (Z100)/ New York morning zoo character Dave Smiley (aka Bubba The Love Sponge),

Coming Next Week

CHR Arbitron Scoreboard

The Big Ape

Continued from Page 36

has turned into a big on-air event. Miss Lara, on from 10pm-2am, has a compelling, quick-witted delivery. Overnighter Mark The Shark has been with us for three years and has a loyal audience. He has a 'sugar bear' kind of voice, so we use him on production. Mark also pulls a daytime shift on the weekends because he's become so recognizable."

CHR is a song-by-

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song format, and I play what sells. –Jeff McCartney

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For McCartney and his staff, hardly a day goes by without somebody making an appearance somewhere. "Promotion Director Julie Negrete and her assistant Rick Everett are always out there busting their butts, finding places for us to go. For example, on the same day recently, Hoyle Dempsey hosted a monster truck show, I emceed the Jacksonville Birthday Extravaganza in front of 2000 women, and Dempsey sidekick Marj Fizzy hosted a blood drive. We reached three different audiences at the same time, but that's necessary since we cume so many people.3

McCartney summed up the Big Ape's winning philosophy: "Playing the right music in CHR is important. But if you're not out meeting the people who listen to you, you're missing a great opportunity to bond with the audience. It's easier said than done in some markets, but winning at radio in the '90s means doing more than just broadcasting."

Promotional Potpourri

Here's a quick rundown of some of the more creative activities going on in the fun, fast, and furious world of CHR.

• WKBQ/St. Louis morning maniacs Steve & D.C. were fed up with the recent America bashing going on in Japan, so they took revenge by declaring war — a gas war. The duo offered \$1000 to the service station offering the lowest gas prices to American-made cars. The winning station owner offered free fill-ups, a dime, and a cup of coffee.

• KHFI/Austin responded to a recent Increase in violent crimes by initiating a Crimestoppers program. Each weekday, details of the "Crime Of The Week" are aired. Listeners can call the Crimestopper hotline with any clues that may help the police. Response has been positive, with an average of 15 calls coming in every day.

• WGTZ/Dayton is doing its part to stimulate the economy with its "Buy GM" incentive program. The station gave \$93 to the first 25 listeners showing up at the station with a GM sales slip. The program worked so well that area GM dealers chipped in an additional \$93 to boot. During the first week, the incentives helped sell over \$750,000 in GM vehicles.

• WYHY (Y107)/Nashville needled the competition by sticking it to its listeners — namely offering a free acupuncture treatment to the person correctly answering acupuncture trivia questions.

• WAPW (Power 99)/Atlanta helped folks cope with hard economic times by whipping out the "Power 99 Recession Terminator." Listeners faxed copies of their bills to the station in hopes of having Power 99 dish out dough. So far the station has paid for a student's college tuition, an emergency surgery, a funeral, and belated Christmas presents for underprivileged children.

• KKLQ (Q106)/San Diego treated a lucky couple to a Valentine's Day wedding package, complete with a performance by Atlantic Starr. Couples phoned in the reason why they most deserved the lavish ceremony. The package also included rings, flowers, and a honeymoon.

Van Halen "Right Now"

The new single from the no.1 double-platinum album For Unlawful Carnal Knowledge

CHR BREAKER! CHR CHART 39 - 33

KEGL 29-24	999KHI 22-18
WNVZ deb 27	WSTW 22-17
WPHR 25-21	WBBQ 22-17
WZPL 29-23	WAPE 29-24
KXXR 28-22	WOKI 20-14
KDWB deb 29	KMYZ 17-12
WAAL 21-16	KMCK 20-15
JET-FM 10-6	KNIN 20-15
WNNK 25-19	WBNQ 25-18
PWR92 31-25	KFMW 13-9

The Williams Brothers "Can't Cry Hard Enough" From The Album

CHR CHART 36 124/14

The Williams Brothers

STAR94 add 30	98PXY 11-7
WNVZ 16-13	195 22-16
Q105 add	WDJX 27-20
WPHR 27-24	K92 8-5
KXXR 21-19	KKHT 18-12
KRXY 16-14	WHT0 19-14
KKRZ 20-18	WBIZ 19-13
(ISN 12-10	KGGG 12-9
WKEE 18-14	KGOT 17-11
999KHI 18-15	KTMT 18-12



KRBE add 35 KTFM add FM102 on KWOD add HOT977 add KWIN add 40 KMGZ on

WB

Saint Etienne "Only Love Can Break Your Heart" From The Album Foxbase Alpha

Paisley Park © 1992 Warner Bros. Records Inc. It's time to party like it's 1999.

WZOU 31-27 KRBE add 36 KTFM on WJMO on KBEQ add PWR106 deb 36 FM102 deb 24 KWOD 27-26 KMEL add WWKX add 33 KHFI 28-23 KPRR add KJ103 34-30 B95 24-22 KWIN 40-36 WHT0 deb 40 40 • R&R February 21, 1992



URBAN CONTEMPORARY

Format Leaders Speak Their Minds

In honor of Black History Month, I've set aside this space as a forum for format leaders to share some thoughts and concerns about the issues shaping the future of our industry.

'Churbans' Make Inroads

Former WCKU (U102)/Lexington, KY PD Hosie Mack is concerned about CHR dance-type stations (aka Churbans) that lure listeners away from traditional Urban outlets, but employ few — if any black air personalities and PDs.

"In this market, blacks only make up 11% of the population. We needed to be a very mass appeal Urban station. Approximately half of our cumulative weekly audience was white. We didn't really play a lot of white music, but our format was very palatable to whites for economic reasons: to have an audience large enough to sell.

"However, in any market where you have a substantial number — 15% or better — of black people in the population, there really needs to be a [traditional] Urban station to address issues and [sound] black on the air. When I say black I mean things that are unique to the black American culture. Black people need that friend on the radio. If we get into the Churban mode too much we're going to lose that community service, that friend.

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[Traditional Urban] stations have to be three times better [than Churbans] at being visible and knowing what issues are important to the community. -Hosie Mack

"Churbans are giving Black radio stations in some markets a fit because they traditionally hire a low number of African-Americans. Basically, there are not a lot of jobs [at Churban stations] for qualified black broadcasters. If Churbans become more successful, there will be even fewer jobs in the future.

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"Also, a Churban station really isn't going to superserve the black audience because its approach its focus — is much broader. [Traditional Urban] stations have to be three times better than Churbans at being visible and knowing what issues are important to the community. And they have to really superserve [the black community]."



Hosie Mack

Shrinking Playlists

WAMO/Pittsburgh PD Hurricane Dave says the limited number of playlist slots may spell doom for smaller labels. "Playlists are getting tighter and tighter because a lot of radio stations are a lot safer about the records [they play]. How's the small guy going to survive when we've got some really big fish trying to get room on a list that's shrinking every day?

"There are a lot of good pieces of product out there, but unfortunately radio stations' rotations [force] you to play people's favorite songs. It's really hard to find room on playlists for some artists. And then there's pressure from major record labels that have established acts as well as mediocre-type records that they want on your list.

"With all of the different record companies that people are putting together – labels, sub-labels, and different divisions of record companies – there's not enough room for all the product. Where are we going to put all these other records? They're going to get left in the wind."

Understand The Format

WDAS-FM/Philadelphia OM/ PD Joe "Butterball" Tamburro says labels should be more perceptive to stations' needs, especially in this age of format fractionalization. "The music industry doesn't understand the format or chooses not to understand it. When rap artists put out a song now, [promotion reps] try to get me to play the instrumental version. They're just trying to get the add on my station.

"When I added the DJ Jazzy Jeff & The Fresh Prince ["Summertime"] – which had some jazz overtones and the feel of a contemporary jazz piece – record companies thought that *any* instrumental version of a rap song I wish [labels and reps] would understand the difference between records that fit and those that don't." —Joe "Butterball" Tamburro

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would be suitable for airplay [on 'DAS]. And that's not necessarily the case.

"We're an Urban/AC station. When [reps] point fingers and say, 'Well you played that,' they're not considering that that particular song complemented — rather than took away from — the format. That upsets me.



Joe Tamburro

"It's not favoritism toward one artist or another. I have no desire to deny airplay to any artist. But just because [a track] is an instrumental version [of a rap], that doesn't mean it fits the format. I wish labels and reps would understand the difference between records that fit and those that don't."



Tough Issues

- The Churban challenge
- The economy
- Rap's role
- Too much music
- Music that fits station image

Don't Force It

WDAS-FM MD Pat Jackson agrees. "When record companies present records that clearly don't fit, it's an important concern to our existence. We would sound foolish playing it, but they want the add. So they want us to [report] and play the record, knowing that it doesn't fit in any way, shape, or form — even if we played it at night.

"If you're a record promoter, knowing or understanding the format is a must. Promoters also have to know what a station sounds like. You just can't come into a market and have a black record that [automatically] fits. It just doesn't work that way. Black radio has changed and is getting more diversified."

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I just wish [rappers] would [use nonexplicit] lyrics to get their messages across and give radio the opportunity to play those messages. - Al Jay Wallace

Ownership Decline?

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WWWZ (Z93) Charleston, SC President/GM Cliff Fletcher says the growth of minority-owned stations faces an uncertain future. "We made a lot of gains in the last seven or eight years. But looking at financial institutions and the number of new minority-controlled companies, I think that's going to be a problem in the future.

"Urbans in the past were either AMs or low-power FMs. But where is black ownership going now, with stations costing what they do? Black AM stations are having financial problems because they can't compete against 100,000-watt FM Urbans. Class A's can't compete, and lending institutions are tightening up on making loans.

"What's it going to be like in the next couple of years? Are the number of black-owned stations going to diminish greatly? That's my concern."



Al Jay Wallace

Rap Wrap

KQXL/Baton Rouge OM Al Jay Wallace says rap's role in the format — especially where mainstream UC stations are concerned — will remain a hot issue. The genre's explicit lyrics are at the heart of the matter. "A lot of songs that deserve or could get airplay [are never exposed] to large audiences simply because artists opt to go after the controversial edge instead of the more musical edge.

"The problem lies in the fact that you can sell records a lot of different ways, and controversy sells. A lot of rap artists have worthwhile messages they want to give young people in the community. The problem is they taint it with explicit lyrics and [unwittingly] send out the wrong signal.

"Kids are going to follow them anyway, controversial messages or not. I just wish [rappers] would [use non-explicit] lyrics to get their messages across and give radio the opportunity to play those messages."

Strike The Pose

What's in vogue? Shooting your best promotional shots to **R&R.** Any station event is fair game — contests, concert tie-ins, benefits, instudio celebrity visits. Just make sure the photos (black & white or color) are clearly focused and those pictured are property identified. Mail to **Walt Love**, 1930 Century Park West, Los Angeles, CA 90067. And keep flashin'.

FROM THE DEBUT ALBUM

PRODUCED BY JELLYBEAN JOHNSON (28968-1001-1/4/2)

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MANAGEMENT: JAMES "POPEYE" GREER,

WE CARE FOR MUSIC, INC.

CONDITION

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"BREAKIN

CONVERSION FACTOR: +19!

URBAN CHART: 2 - 2 NOW ON 68 UC REPORTERS — 82%

WTLC

KPRS

WKKV

KMJM KKBT

		INCLUDIN	a
WXYV	WAMO	KMJQ	WIZF
WBLK	WHUR	K97	WZAK
WRKS	WKYS	WYLD	WVK0
WDAS	WVEE	WOWI	WJLB
	A	ND MANY I	MORE!

CONVERSION FACTOR: +24!

The follow-up to the #1 hits "OPTIMISTIC" and "THE PRESSURE PT. 1"

From the Grammy-nominated debut album The Evolution Of Gospel

Produced by Gary Hines, Jimmy Jam and Terry Lewis Executive Producers: Jimmy Jam and Terry Lewis



MUSIC FROM A DIFFERENT PERSPECTIVE. EXECUTIVE PRODUCERS: JIMMY JAM & TERRY LEWIS





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VOICES LIFT UP SPIRITS RISE HIGH UTESTREY

MUSIC FROM A DIFFERENT PERSPECTIVE.



State of the second

PERSPECTIVE

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ALBUM ORIENTED ROCK

AOR

WOUR: Getting Better With Age

Despite new rival, Utica rocker scores best book ever

For 17 years, **WOUR** had Upstate New York's Utica-Rome market pretty much to itself. Born in 1973, the station gradually evolved from a wildly eclectic bastion of progressive rock to a library-based mainstream AOR. Its ratings improved accordingly, peaking at 13.7 in 1989.

While 'OUR's steady rise to double digits was certainly impressive, it was tempered by the fact that the station had never faced a direct competitor. That situation changed precisely two years ago, when programmer-turned-mogul Ed Levine signed on Classic Rock WKLL.

With typical bravado, Levine claimed he'd knock off 'OUR. And when 'KLL quickly pulled to within four shares of its rival (8.9-5.1), it appeared he might be right.

Highest Numbers Ever

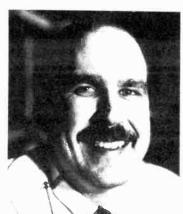
However, to say WOUR has withstood the challenge would be something of an understatement. In the past year, 'OUR's ratings have soared to 15.5, the station's highest ever. At the same time, 'KLL has slipped to 3.4.

"Before I say anything about the book, I have to point out that we haven't been an Arbitron subscriber for 10 years, so my ability to conduct a detailed analysis of the numbers is somewhat limited," explains 'OUR OM/midday man **Tom Starr**. "Having once been a subscriber, I also have no illusions as to the accuracy of those numbers.

"That said, I can't say I'm totally surprised we've done so well. We've certainly seen consistency in our own research and from the dearly departed Birch. We generally attribute our recent success to taking greatest advantage of our resources on both a short-term and long-term basis. The station sounds better than ever, and I want it to sound even better tomorrow and even better next week. And every-



VAN HALEN/Top Of The World



Tom Starr

one here is dedicated to making that happen."

"The chemistry and sense of teamwork here has never been better, and that certainly has a lot to do with the heritage of our key players," adds PD/morning man Peter Hirsch. "And heritage is selfperpetuating: The more there is, the better we are, and the more of a bond we forge with our listeners."

The station's heritage is complemented by the longevity of its key staffers. Starr has been at 'OUR since 1974; Hirsch joined one year later. Promotion Director/afternoon driver Jerry Kraus is in his 14th year. MD/night rocker Alison Ryan is the baby of the bunch: She's only been at 'OUR since 1983. "The longer we're here, the more roots we establish, and things like family and quality of life take on even more importance," notes Hirsch. "All of us have received offers to go elsewhere, but given the highly volatile nature of this business, we're not about to give up the stability and security WOUR offers. Besides, we love the area.

"What's also important is that we've always been challenged professionally. There's never been a dull moment."

Security In Radio?

While Kraus and Ryan grew up in the market, Starr and Hirsch are transplants. Asked if he'd envisioned settling down in Utica, Starr replies, "No. In fact, I didn't even necessarily envision making radio my career. But it's been a great situation. There's a point when everyone in this business has to answer some tough questions: How much do I want to ricochet around the country? What am I willing to subject my family to? What's it worth to have that added element of security?"

A good deal of that sense of security derived from 'OUR's ownership situation for its first dozen years, when it was owned by small **Bunkfeldt Broadcasting**. The period from 1985-91 was anything but serene, however, as the station changed hands *three times*, eventually ending up in the hands of **Bendat Communications**.

"There were some anxious moments, but that's certainly not unusual in this business," recalls Hirsch. "As it turned out, things



WOUR "Hot Pajama Club" morning hosts Peter Hirsch (I) and Mark Nelson look studly prior to competing in a charity bed race.



Peter Hirsch

improved financially with each change. And while the sales and office staffs turned over several times, the programming department essentially remained unchanged."

It was right in the middle of one of those ownership changes that 'KLL debuted. "It was a highly opportune moment from Ed's standpoint," Starr notes. "Our marketing arsenal was pretty much empty and had been for at least six months. And he came in with one of the bigger campaigns this market had seen in terms of television and boards.

"Fortunately, we knew well in advance where he was headed formatically, and we were able to evaluate and adjust accordingly. We tightened things up considerably and basically tried to preempt his entry into the market. And he helped us by coming in with some pretty big misconceptions about the market."

Head-On Collision

Levine's major mistake, according to Hirsch, was attacking 'OUR directly. "We felt Ed's intimidation tactics wouldn't work in this market, and they didn't. He came in with WOUR-bashing on TV and on the air, trying to paint us as the established kingpin and them as the underdog alternative. But all he ended up doing was pissing a lot of people off.

"We knew people would be checking 'KLL out – the station had the usual honeymoon period – but we've always been proud and confident of our product, and we knew we'd ultimately win."

Continued on Page 44



WOUR's monthly newsletter is a key element in its extensive database marketing campaign.



Thousands flocked to WOUR's annual beach party, including (standing, ŀr) morning man Mark Nelson, a contestant, OM Tom Starr, and PD/morning man Peter Hirsch.





RECORDS

1992



WOUR: Getting Better With Age

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Continued from Page 42

"That kind of negative advertising is always a risk," adds Starr, "but if the time is right and the situation is right, it can be very effective — particularly if you can get the station you're targeting to respond. Given our situation, however, it was probably ill-advised from the start, and we certainly didn't do him the favor of responding in any tangible way."

In addition to taking a long, hard look at its music library, 'OUR adopted a new positioning statement – "The Best Classic Rock And Quality New Rock" – shortly before 'KLL arrived.

"It's crucial to lay claim to the Classic position," Starr says, "as long as you do it at the right time and don't sound like you missed the boat and are trying to play catchup. But we also wanted to put an equal emphasis on the importance of turning people on to quality new music."

Musical Maturation

As you can imagine, 'OUR's music mix has undergone a dramatic shift since the early days. "Like many heritage AORs, the musical territory we've covered over the years is the stuff of legend," Starr says. "You're talking about a station that has a history of playing everything from David Bromberg to Van Der Graaf Generator. Obviously, at some point along the way we decided it was important we reevaluate the viability of that and take much more of a mainstream position."

Starr believes that the handful of former progressive stations like WOUR that have survived have done so by understanding how listeners' attitudes and lifestyles have evolved.

"As **Bob** Seger wrote, 'You're a little bit older and a lot less bolder

Heritage is selfperpetuating: The more there is, the better we are, and the more of a bond we forge with our

listeners.

-Peter Hirsch

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than you used to be.' Programmers who took into account how ambitious their listeners really wanted to be had to reevaluate just how high a threshold of tolerance the audience has for the unending onslaught of new, developing bands. Basically, listeners have told us through formal and informal research that they want us to get them the next Black Crowes, not

the next one-hit wonder. "Another thing a lot of people don't consider – especially record companies – is that we've invested a lot of time and effort in cultivating certain artists and songs, and there's a cumulative effect to that. The currents we develop have to stand shoulder to shoulder and compare favorably with the greatest rock 'n' roll songs of all time. As time marches on, those current slots are tougher and tougher to fill with songs that legitimately measure up."

Starr says reliable local music research helps make those tough music decisions a bit easier. "We began doing regular callout around three years ago, and it's vital for anybody who's programming a significant number of current slots. But the most important thing is having good ears and good gut."

Different Drummer

"A lot of people listen to music with their eyes and make decisions based primarily on chart position. We've always felt that's just one of many elements that go into picking the right songs for your given competitive situation.

"One of the things that earns us a good deal of consternation from the labels is that we develop songs on our own agenda. Sometimes that corresponds with what the label has in mind, and sometimes it doesn't. There are occasions when we'll bypass the work track and get into another one, and by the time they get to that song it's already ready for recurrent on our chart.

"As [WCMF/Rochester PD] Stan Main recently pointed out, determining what the label's priority track is is not by any stretch of the imagination an exact art. If you've got a release with 12-14 tracks on it, it's not always easy choosing the right one. What you need in your mix is also a consideration. If I've got a glut of midtempo things, and yet another midtempo thing comes around from a release that's got other good stuff on it, I'm not going to hesitate to play another track."

Although 'OUR doesn't face the fragmentation problems so many of its contemporaries do, Starr concedes, "The days of being all things to all people are long gone. At the same time, you don't necessarily want to narrowcast beyond the dictates of the market. You set your priorities and hope to minimize what you need to sacrifice on both ends. And there are a number of ways you can do that. Certainly, if you have heritage and put it to work effectively for you, that can make a difference.

"Of course, heritage can be a double-edged sword. Some stations can be as victimized by their herit-



COATS FOR KIDS — WYMG/Springfield, IL morning teammates Liz and Don pose among the mountain of coats they helped collect for charity.

99

66 Martin Carlos Martines

A lot of people listen to music with their eyes and make decisions based primarily on chart position. --Tom Starr

age as they can be helped by it. You need to constantly scrutinize

SEGUES

WPGU/Champaign, IL ups AMD Scott Struber to PD; Jason Croft assumes APD duties; and Asst. Promotion Director Deanna Walz jumps to Promotion Director . . . KMBY/ Monterey names Steve Castello morning man, replacing cohosts K.C. Grimm and Tommy Z. Grimm is now KMBY's Production Director, while Z becomes OM at AM sister KLAU KLPX/Tucson night rocker Scary Larry Stewart adds AMD duties ... AT WIMZ/ Knoxville, Station Manager

your positioning, promotional, and programming elements, and determine what still makes sense and what's just excess baggage.

"Another way heritage can work against you is that you can very easily end up with a bunch of people with a very complacent attitude. We've been fortunate enough to have people who are as dedicated today as they were the first week they were here. They understand the importance of delivering the proverbial 110%, day in and day out. Many people just can't do that, but people here have, and that says a lot about the working situation here."

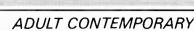




RETURN TO COLUMBUS — RTZ visit their buds at WLVQ/Columbus; (I-r) 'LVQ AMD Sky Walker, RTZ's Barry Goudreau, Giant rep Katy Farrell, and RTZ's Brad Delp.







АС

TAMPA OVERVIEW WMTX: 'A Grown-Up CHR'

Last April, Metroplex transformed WNLT/Tampa into WMTX (The Mix). In Fall '91, according to Arbitron, WMTX vaulted to second place 18-34 and fourth in 25-54. category. The mastermind behind the station's music and programming is PD/morning man Mason Dixon, who spent 11 years at crosstown CHR WRBQ (Q105) during its heyday

While many seek to categorize WMTX Dixon described his station as a "Top 40 that's grown up. This is what [CHR] has evolved into. It's been coming for many years and will be a real mainstay in the '90s; many CHRs will come this way simply to survive because they can't sell 12-24s anymore. Before I left Q105, I told them this is the station it should have become.

"All the listeners who grew up listening to Q105 when we had 11-18 shares are 25-40 today," said Dixon. "When I came here, I selected the best elements that made Q105 an 18 share station. We're focused on 25-44s, but we get some 18-24s and 44-54s

"Several stations in this market are crowded into the 12-24 arena I don't need to play there. I get down on my knees every night thankful that I'm no longer in the CHR wars. CHR PDs who can win in this type of situation will be real heroes

Handpicked Music

"Adults listen to a station for services, personality, community involvement, and entertainment. Our goal is to keep the music hip and provide entertainment. The last thing I want to do is play wornout '60s music. There's a lot of great post-1976 music that's not on the radio in most markets."

Those thinking of imitating WMTX's efforts should consider "Be careful! Dixon's warning: Don't look at my R&R playlists and

WMTX/Tampa **Music Monitor**

2pm

NAKED EYES/Always Something There To Remind Me GENESIS/No Son Of Mine TAYLOR DAYNE/Heart Of Stone POCO/Call It Love **KENNY LOGGINS/Conviction Of** The Heart HEART/All I Wanna Do Is Make Love To You MICHAEL BOLTON/Time, Love And Tenderness PAUL YOUNG/What Becomes Of The Brokenhearted MOTELS/Only The Lonely RTZ/Until Your Love Comes Back Around

ROD STEWART/Rhythm Of My Heart

BENNY MARDONES/Into The Night

Mason Dixon

try to figure out what I'm doing because you won't. Each hour's music log is handpicked to perfection. It's worth the two-and-a-half-hours a day it takes. Some hours require 60%-70% adjustment from the way the computer originally kicks out the music.

Competition Comparisons

Contrasting WMTX with its AC rivals, Dixon called WWRM "a well-programmed Cox station. In promotional efforts, they probably outspend the next closest station by two-to-one. It's a very Soft AC that made the transition from B/EZ very well. The disaster at Q105 gave WWRM the strength to go from a six share to nearly double digits; the older Q105 listeners scattered, and most went to WWRM."

Dixon maintained that his other AC challenger – WUSA (W-101) has lost its direction. "They don't know whether to chase me or WWRM. They played Michael Bolton's 'Time, Love And Tenderness' and it sounded terrible because it was too loud for them. By playing more of the music we play, W-101 has started going down. My research shows their older listeners have run off to WWRM. They can't play our music with their laid-back traditional AC presentation. If we're the station they want to chase, they'll continue to fall."

Naked Truth

The Mix's clever fall billboard campaign grabbed considerable market attention. "It was a picture

Tampa's Tight Demo Tussle

ampa Bay ACs placed second, third, and fourth behind Country frontrunner WQYK in the Fall '91 Arbitron 25-54 battle

Here's how the AC trio performed in three key demos; fall-to-fall fluctuations are also listed.

	18-3	34	
	Fall '90	Fall '91	Fluct
XTMV	#7	#2	+5.0
WUSA	#3	#7	-4.6
WWRM	#5	#8	-4.0
	25-	54	
WMTX	#6	#4	+2.1
WUSA	#3	#3	-2.4
WWRM	#2	#2	-0.9
	35-	64	
WMTX	#8	#6	+0.7
WUSA	#3	#3	+0.1
WWRM	#2	#1	+3.5

of me naked from the back," Dixon recalled. "It stopped right before it got to any part that would have been offensive, but it got close enough to make it cute. The copy read, 'Mason's Back.' " He said a major television/direct mail campaign is forthcoming.

So far, Dixon's approach to onair contesting has been fairly conservative. The station's current "Mystery Music Set" – which starts with a \$500 jackpot and increases \$100 a day until a winner emerges - will probably top out at

less than \$1500. "The key for a successful adult promotion is to have adults play along in their minds. We don't want cutesy or stupid promotions."

Dixon predicted a flat winter Arbitron for the station. "We'll become much more promotionally active in the latter part of the winter book and the beginning of the spring. WWRM will see growth; when the retirees and snowbirds return for the winter, their numbers always go up.'

Fickle Females Flee 'USA For The Mix

After two successive upward 25-54 Arbitron showings, WUSA/Tampa (W-101) slipped last fall to its lowest demo share in five sweeps. Despite the decline, W-101 placed third in the age bracket behind AC counterpart WWRM and Country WQYK.

"There's a much more highprofile player in the market [crosstown WMTX] with Mason Dixon at the helm," said W-101 PD Bob the helm," DeCarlo. "He's given us fits with our female audience. We didn't think women were that fickle that they'd dive over there, but they did WMTX sounds like us middays. But during the drives, its list is much more aggressive. They're a full-spectrum AC - they're becoming a shadow of us.'

Contest Angles

DeCarlo calls WWRM a "quiet AC," noting the station's fairly tight playlist and formidable advertising campaign. "It's just what you'd expect from a low announcer-profile Lite AC." And WWRM's hefty 25-54 increase last fall didn't surprise DeCarlo. "They were buy ing 350 TV points a week and mailed cassettes to about 65.000 homes It was great strategy.

Among W-101's contesting angles is an ongoing database contest for



Bob DeCarlo

frequent listeners featuring instant cash giveaways. "Most of our cash giveaways. "Most of our prizes are cash," noted DeCarlo. Contests where you win a key, then qualify for a bigger prize take too much time to promote

"WWRM does off-air rather than on-air contests, while WMTX basically does the same kind of contesting we do. [WMTX] is trying to get into our shorts - and doing a good job of it."

Maintaining Status Quo

According to DeCarlo, W-101's two most recent TV campaigns focused on the area's traffic problems. "There are three separate cities in this market linked by bridges and causeways. There's lots of traffic in morning and afternoon drive, so we wanted to have a traffic image. We do less TV than WWRM, but more than WMTX.'

Several years ago, W-101 reduced its oldies load in favor of a more contemporary flavor. "We're probably what was once called MOR," commented DeCarlo. "We're playing the best oldies and the sweetest currents. Today the currents aren't by Al Martino – they're by Curtis Stigers. Music from the '60s and

Editor's Note

I wanted to include WWRM/Tampa in this week's market overview However, my phone calls to the station were not returned.

'70s comprises about 30% of our playlist.'

Regarding W-101's future, DeCarlo said, "We're a good-sounding station, but I don't think it's a growth time for us. We need to maintain the status quo; I'd be greatly surprised if we lost a lot of our audience.'

WUSA/Tampa **Music Monitor**

2pm

WINGS/With A Little Luck CATHY DENNIS/Too Many Walls HEATWAVE/Always And Forever HUEY LEWIS & THE NEWS/Heart Of Bock And Boll

RENO & WILSON/Almost Paradise CURTIS STIGERS/I Wonder Why CLIMAX/Precious And Few

MICHAEL BOLTON/Love Is A Wonderful Thing EAGLES/One Of These Nights

DION & BRYSON/Beauty And The Beast

EDDIE RABBITT/Drivin' My

Life Away REO SPEEDWAGON/Can't Fight

This Feeling



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CRS 23: News, Facts & Insights

Hard to believe, but the Country Radio Seminar is only a few weeks away (March 4-7, Nashville's Opryland Hotel). Of course, it's not too late to register for what has long been the industry's premier educational event. But with early bird registration up 14%, you'd better hurry to get the tickets and accommodations you want.

I realize I get on this particular soapbox every year. But since there are a few hundred new Country outlets (only a mild exaggeration), I thought I would once again make the pitch that the CRS should be on your "must attend" list. Nowhere else can you find three days of such targeted programming, promotion, sales, and marketing seminars and group discussions.

Most of the week's activities are outlined in the brochures you've received from the CRS; if you need more info, call (615) 327-4488. Following are a few highlights, late developments, insider news on what to expect, and previously unreleased names of panelists scheduled to appear.

Tape, TV & Tipple

The annual artist/radio taping session will once again highlight the day before the CRS's official opening. But this year a new wrinkle has been added for stations that are involved with video shows. In addition to a 4-7pm access period to acts by radio types armed with tape recorders, there will be a two-hour opportunity (noon-2pm) for camera crews to shoot the stars for IDs, liners, etc. (Those of you needing or wanting promo footage might want to get together and split costs. Aristo's Jeff Walker can help with arrangements.)

More than 80 major label artists are confirmed for the tape sessions, and you can bet at least that many will show up for the evening's cocktail reception as well.

Opening Day

Things begin in earnest Thursday morning, with opening cere-



monies and remarks scheduled to get under way at 8:30am; syndicated columnist/humorist Lewis Grizzard is set to go on at 10am.

Rounding out the morning is Tom Peters Group senior consultant Oren Harari. Look for him to address the topics of organizational change and managing during recessionary times.

Afternoon panels will cover what it takes to win in the '90s as a personality, techniques for implanting your call letters into listeners' brains, and event marketing. Four production workshops are also on the agenda.

Thursday night is the Academy of Country Music-sponsored Super Faces show, with the superest face of them all, Garth Brooks.

Trading Opinions

Friday's first panel is the aptly titled "Friday Morning Music Meeting." Slated to participate in the session are WB/Nashville West Coast promoter Bruce Adelman, WIVK-AM & FM/Knoxville MD Mickey Dearstone, songwriter Thom Schuyler, WUSN/Chicago PD J.D Spangler, MCA/Nashville artist Marty Stuart, consultant Rusty Walker, and his company's Sr. VP/Operations Rick Shayne.

Following the music meeting is "The Charts: Truth, Lies, Or High Tech," the annual slugfest featuring chart editors from all major music trades. series of roundtables covering topics from programming AM radio to "Women: Getting the Competitive Edge." The latter panel will feature ABC VP/Programming Corinne Baldassano, RCA/Nashville artist K.T. Oslin, and MCA/Nashville VP/Promotion Shelia Shipley. Selected in a stroke of genius to moderate this confab is Liberty President Jimmy Bowen.

Running concurrently are a

Denny Dadmun-Bixby, and Russ Pahl.

COUNTRY

The Aircheck Doctor will hold office hours during this time as well. Bring an aircheck and have it critiqued by top PDs and consultants.

Friday's ASCAP lunch features performances by Trisha Yearwood and Diamond Rio. Sessions following the food fest will focus on programming formatics, resolving conflicts between programming and sales, and ratings warfare. An interactive session on promotional brainstorming is also included.

Programmers offering formatic tips include KKCS/Colorado Springs PD Charlie Cassidy, WXTU/Philadelphia PD John Hart, KKAT/Salt Lake City PD John Marks, and KTTS/Springfield, MO PD Don Paul. Among those engaging in ratings warfare are diary expert Todd Doren, Jacor Exec. VP/Co-COO Randy Michaels, Jones Radio Services consultant Len Roberts, and WZZK-AM & FM/Birmingham PD Jim Tice.

Saturday Sizzlers

How apropos that new Saturday morning NBC-TV stars Riders In The Sky open Saturday's sessions. Next up is Dr. Perry Buffington, whose credits include being the psychological consultant for radio consultants Burkhart, Abrams & Douglas. His longform session will provide instruction on learning the techniques employed by creative problem solvers.

Running concurrently is the "Guess Who's Coming to the Station?" session, in which Alabama Manager/Promotions Greg Fowler, RCA/Nashville VP/Promotion Eddie Mascolo, Columbia/Nashville artist Mike Reid, Arista/ Nashville West Coast promoter Steve Sharpe, and Arista artist Steve Wariner will discuss the methods of forging winning relationships with artists and record companies.

The late-morning sizzler, "Mouths That Roar to Make the Ratings Soar," will be moderated by R&R's Dan O'Day. Panelists include Ken Cooper, KZLA/Los Angeles; Dan Daniel, WYNY/New York; Joe Lombardi, KOOV & KKOC/Copperas Cove, TX; Bill White, WUBE/Cincinnati; and Wilhite & Wall, WIVK/Knoxville.

when the group and its posse stopped by to deliver their latest single "Faster Gun." Surrounding Mason-Dixon are (I-r)

the group's manager Bob Doyle, producers Don Potter and Brent Maher, and GP's Michael Young, Jack Sundrud,

Saturday's lunch, sponsored by the Canadian Country Music Association, will feature performances by Arista's Michelle Wright and RCA's Prairie Oyster.

Wrapping up the day's events is a continuation of last year's closing panel: Attendees will get a look at mythical heritage Country outlet KSCC in Spring City, U.S.A. – one year later. There's a new PD in town, and GSMs have been added to the discussion. See how KSCC has fared against upstart challenger WNGR in the last few ratings periods.

As always, the seminar concludes with the ever-popular New Faces show, showcasing some of the past year's hottest new talent.

Suite Talk

For readers who skipped the above and came right to this section – shame on you. But since all work and no play isn't quite the way most of us live (though I do try), here's an idea of what you can expect from the seminar's social side.

While no one will talk about the suites on the record, it sounds as if this is going to be a banner year for those of you who insist on staying up late and abusing your body. There will be more showcasing of acts than ever before, and many of the labels have hired outside firms to create elaborate themes for decorating ballrooms.

Several labels are taking a page from radio's contesting handbook to solicit your attendance. Prizes offered by various hosts range from a 61-inch liquid-crystal bigscreen TV to a trip for two to Europe.

so those of you who And jumped right to the party action can get something useful from this column, here are some of the other industry professionals scheduled to appear during the three days of panels: WIVK-AM & FM/Knoxville OM Les Acree, WDAF/Kansas City PD Don Crawley, KKYX & KCCY/San Antonio OM Scott Huskey, KYGO (AM)/Denver PD Rick Jackson, KNEW & KSAN/ San Francisco OM Lee Logan, WMZQ-AM & FM/Washington PD Gary McCartie, WSM-AM & FM/ Nashville OM Kevin O'Neal, KXXY-AM & FM/Oklahoma City OM Jay Phillips, and WQIK-FM/ Jacksonville PD Lee Rogers. See ya here!

HAVE YOU HEARD Harlow Tapped As WGMR Asst. PD/PM Driver

John Harlow is the new Asst. PD/ PM driver at WGMR/State College, PA ... KWEN/Tulsa MD/middayer Kevin

Meyer segues to afternoons... Chris Stevens has left evenings at KIXS/Victoria, TX for the same shift at KLL/ Lubbock... Robyn Taylor, who was doing production at KTXQ/Dallas, moves to middays at WACO/Waco as Bill O'Brian heads to sales... Tony Crowe joins WNUS/Parkersburg, WV for evenings. He was formerly an AE at crosstown WIXL.

Changes at WBKR/Owensboro, KY: Karen Willoughby moves from latenights to middays; parttimer Mike Stone takes overnights; and middayer Pete Paquette exits for KIOA/Des Moines ... WXCL/Peoria MD/middayer **Rob Rose** has left for mornings at WJLW/De Pere, WI . . . **Mike Cheatam** exits KKYR/Texarkana, AR-TX for PM drive at KJLO/Monroe, LA.

WKNN/Pascagoula-Biloxi ups overnighter Scott Mahaffey to afternoons; former WWNC/Asheville, NC parttimer Wayne Alexander joins for overnights

... Peter Thomas has joined WGNE/ Daytona Beach for overnights ... Ty-Ier Travis has exchanged weekends at CHR KYIS/Oklahoma City for the same duties at crosstown KEBC ... Congrats to WWNC/Asheville. The station celebrates its 65th anniversary this week (2/21) ... And kudos to CHAM/ Hamilton, Ontario, Canada morning man Cliff Dumas. He's been tapped to host the new Canadian syndicated show, "Key To The Highway."



LIFE IN HERSHEY — Reba McEntire (second from left) is joined backstage after a recent show by (*I*-r) MCA's Rick Hughes and WRKZ/Hershey, PA's MD Dandalion and PD Brad Flick.



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NASHVILLE THIS WEEK

'ACHY BREAKY' HITS CLUBS

Dances With Broken Hearts

By the time new Mercury/Nashville artist Billy Ray Cyrus's debut single - "Achy, Breaky Heart" - crosses your desk, your local country dance club will probably be full of two-steppers aching and breaking the night away.

The label is promoting the single in a unique way: by introducing a new dance craze called - what else - the Achy Breaky. The shuffle is featured in the single's video, which was taped near Cyrus's hometown of Flatwoods, KY.

The clip (and a special Melanie Greenwood-choreographed instructional video for dance club instructors) have been issued to dance halls around the country

prior to the single's release. Both are being used in conjunction with a special dance contest promotion running through March 6. Contestants can qualify to win trips for two to Nashville (to catch Cyrus's upcoming appearance on TNN's "Nashville Now") and to Knoxville (to personally dance the Achy Breaky on the cable network's "Club Dance")



TRIPLE TREAT — Tanya Tucker and friends gathered at BMI's Nashville office recently to celebrate Tucker's Grammy nomination, CMA Female Vocalist win, and RIAA gold certification (the artist's first) for "What Do I Do With Me." Helping Tucker display her precious metal are (I-r) BMI's Harry Warner, Liberty Records Exec. VP/A&R Jerry Crutchfield, Tucker, BMI/Nashville VP Roger Sovine, and Liberty President Jimmy Bowen.

Dixiana

NEW ARTIST FACT FILE

Current Label: Epic/Nashville

Current Single: "Waitin' For The Deal To Go Down" Management: Rothbaum & Garner

Influences: Merle Haggard, Johnny Cash, Emmylou Harris, Ray Charles, Leon Redbone, and Linda Ronstadt



Background

• Dixiana's first gig together wasn't in some smoky roadside bar. Instead, it was in front of a few million people on TNN's "Nashville Now" in 1986. Members Mark and Phil Lister, Colonel Shuford, and Randall Griffith were set to appear on the show when, days before they were to go before the cameras, their lead singer quit. They asked Cindy Murphy, whom they'd met years before, to step in. She agreed, giving the band time for only one rehearsal before their big debut

• The group began as a dream Mark and Phil Lister shared while growing up in South Carolina. The two were surrounded by music, but were constantly at odds about their preferences. Mark, a Beatles-influenced kid, loved rock 'n' roll; Phil was a diehard country fan. "We always clashed," notes Mark. "I wanted to play rock, but then Phil had me listen to his Merle Haggard album. Those songs knocked me out, and I became an instant country fan.

• During the early '70s, the duo hosted a local TV show featuring regional talent, which is where they

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L

met Murphy. She had spent years playing in her dad's band, Wooden Nickel, a group the Listers booked on their show several times.

Signing

· During one of many frequent trips to Nashville, the group met producer Keith Stegall, who offered to work with them. Their demo made it into the hands of Sony/Nashville President Roy $\ensuremath{\textbf{Wunsch}}\xspace,$ and the group garnered a record deal

Songs

• The band's debut single, "Waitin' For The Deal To Go Down," was previously released by two other artists: Reba McEntire and Cee Cee Chapman.

• Dixiana feels confident about the sonas on their forthcomina. self-titled debut LP, which hits music stores April 7

· Adds Murphy, "Even if the public doesn't like our music, to me, we're a success - even if it ended today. The things that have handened up to this point have been unbelievable. It was the Lord's will for us to get together. Music is what we're really all about.

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Mercury believes the contest, dance creation, and prerelease club servicing of the video single are country marketing firsts. "We did this to help introduce Billy Ray at the grass-roots level. Dance clubs are so popular now; people just love to scoot their boots across the floor. So we're taking advantage of that. We wanted to give these dancers something special just for them - that they can use and enjoy," said the label's Director/Communications Sandy Neese.

Nearly 30 clubs are currently involved in the promotion. Meanwhile, Mercury plans to share the Achy Breaky with the rest of the world in mid-March, when the video single is released nationwide. Radio can expect its CD copy April

Bits & Pieces

• Willie Nelson, Kris Kristofferson, Joe Ely, ZZ Top, and Don Henley are among the musicians scheduled to appear on the debut



1 YEAR AGO

• No. 1: "If You Want Me To" - Joe Diffie

5 YEARS AGO

 No. 1: "I'll Still Be Loving You'' — Restless Heart

10 YEARS AGO

 No. 1: "Mountain Of Love" — Charley Pride

15 YEARS AGO

No. 1: "Moody Blue/She Thinks I Still Care'' -Elvis Presley (2nd week) installment of VH-1's new series, "Rock & Roll Cities," airing March 8. The initial show – which will originate from Austin and look at the city's musical heart and soul will feature in-depth interviews and performances by local favorites Ely, Michelle Shocked, the Texas Tornados, and Lucinda Williams, among others. Future shows will focus on the music scenes in San Francisco, Nashville, Memphis, New Orleans, and Detroit.

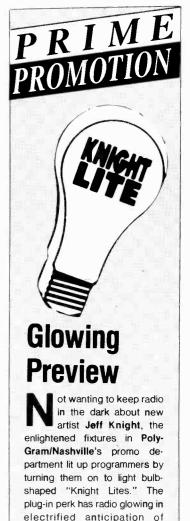
• Speaking of Austin, K.T. Oslin is set to appear on a special, onehour segment of "Austin City Limits" February 22, marking only the seventh time in the PBS show's long history that an entire program has been devoted to one performer. Neil Young, George Strait, Little Feat, Loretta Lynn, Reba McEntire, and Roy Orbison have been similarly honored.

• The members of new Atlantic/ Nashville group Confederate Railroad will be in Music City March 1 to film a video for their debut single, "She Took It Like A Man." Rumor has it that Atlanta Falcons coach Jerry Glanville will play a major role in the clip. Glanville has been a fan of the band for years and often flew home early from road trips to catch their shows.

· Davis Daniel unexpectedly became airborne during a recent appearance at Kansas City's Guitars & Cadillacs Club. The energetic entertainer lept off a 15-foot, second-story stage in mid-performance, landing on the dance floor below without missing a beat. The same cannot be said, however, about several stunned dancers in the crowd, who came to a standstill after Daniel's unexpected landing.

 ASCAP's 12th Country Writers' Workshop gets under way April 7 in Nashville. Writers Peter McCann ("Right Time Of The Night") and Pat McManus ("American Made") will lead the session, which will feature composers, publishers, producers, artists, and other music industry panelists. The group plans to review preselected material composed by workshop participants. Writers interested in participating should contact ASCAP/Nashville.

- Lorie Hollabaugh



Prime Promotion is a recurring feature that spotlights a particularly imaginative attempt to capture Country programmers' attention.

Knight's illuminating label debut.

MARKETPLACE

COMEDY



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C-19	SIDE 1:	WQYK, Tampa — All Dayparts
	SIDE 2:	WMZQ, Washington, D.C. — All Dayparts
C-18	SIDE 1:	1991 CMA SMALL MARKET WINNERKYKZ, Lake Charles,
		Louisiana
	SIDE 2:	1991 CMA MEDIUM MARKET WINNERKSSN, Little Rock,
		Arkansas
C-17	SIDE 1:	WYAY, Atlanta — All Dayparts
	SIDE 2:	WHKX, Atlanta — All Dayparts
C-16	SIDE 1:	WDAF, Kansas City — All Dayparts
	SIDE 2:	WWWW, Detroit — All Dayparts
C-15	SIDE 1:	KFKF, Kansas City — CMA "Station of the Year"
		Composite (Finalist, 1991)
	SIDE 2:	KSDN, San Diego — All Dayparts
C-14	SIDE 1:	WGAR, Cleveland — All Dayparts
	SIDE 2:	KYGO, Denver — All Dayparts
C-13	SIDE 1:	WXTU, Philadelphia — All Dayparts
	SIDE 2:	WUBE, Cincinnati — All Dayparts
C-12	SIDE 1:	WMIL, Milwaukee — All Dayparts
	SIDE 2:	WYNY, New York City — All Dayparts
C-11	SIDE 1:	WKIS, Miami — All Dayparts
	SIDE 2:	KEEY, Twin Cities — All Dayparts
C-10	SIDE 1:	WUSN, Chicago All Dayparts
0.0	SIDE 2:	WWKA, Orlando — All Dayparts
C-9	SIDE 1:	WSIX, Nashville — All Dayparts
	SIDE 2:	WSM-FM, Nashville — All Dayparts
C-8	SIDE 1:	KMPS, Seattle — All Dayparts
	SIDE 2:	WPOC, Baltimore — CMA "Station of the Year"
UFOUT	ENTERR	Composite (1990)
HECHI	ENTERP	RISES, P.O. Box 2235, Kansas City, KS 66110

1992 SAMPLER IS HERE!

Send this ad (no copies) and \$3.00 for the brand new aircheck demo cassette. Send \$6.00 for the cassette and catalog listing 2000 airchecks.

MAN FROM MARS PRODUCTIONS 159 Orange Street, Manchester, New Hampshire 03104



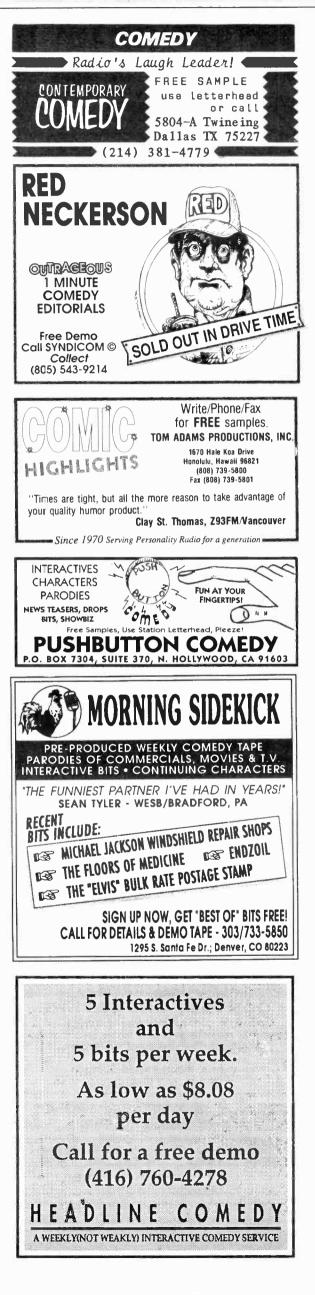
MUSIC RESEARCH SOFTWARE

Powerful, Friendly, Customizable Conduct your own call-out and auditorium music tests. Use any IBM-compatible with DOS 3.0-plus and hard drive.



Own it for Only \$450! Call for free demo disk 800-552-2545

Jingles, Jocks and jokes -- they're all in the R&R Marketplace --Call 310.553.4330.





RADIO & RECORDS, 1930 Century Park West

Los Angeles, CA 90067 310-553-4330 Fax: 310-203-8727 50 • R&R February 21, 1992

MARKETPLACE





"We take you

through the backstage door."

008 008

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9

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JIL

MARKETPLACE

February 21, 1992 R&R • 51



52 • R&R February 21, 1992

OPPORTUNITIES

OPENINGS

Classic Rock WCXR Washington seeks experienced morning drive newscaster. Minimum 3 years' on-air, strong writing ability, adult style compatibility with high-profile morning team. Send T&R to Andy Beaubien, WCXR, 510 King St., Alexandria, VA 22314. A Group W station. Equal Opportunity Employer.

SOUTH

Two jobs: ND to co-anchor mornings and a provocative talk host. T&R: WINK, Jim Casale P.O. Box 331 Ft. Myers, FL 33902, $\{2/21\}$ EOE

WJQY-FM, Miami/Ft. Lauderdale seeks soft AC PD. Positive opportunity in the sunshine for a real pro. CALL: WJQY, Dave Harris, (305) 484-8107. (2/21) EDE

FLAC seeks morning anchor with adult communication skills. Pros only, T&R: WBGM, Box 3168, Taliahassee, FL 32315. (2/21) EOE

Aggressive commercial production company seeks freelance voice talent. T&R: ACA, 7330 NW Fifth St., Plantation, FL 33317. (2/21) EOE

AC WINK seeks afternoon drive pro. T&R: WINK, Bob Griss inger, Box 331, Fort Myers, FL 33901. (2/21) EOE

WSHE seeks experienced PT ATs. Possible FT overnights for the right talent. T&R: WSHE, Brian Krysz, 3000 SW 60th Ave., Ft. Lauderdale, FL 33314. (2/21) EOE

Small market Country station seets PD/mornings and a killer salesperson with great people skills. T&R: KSMB, Box 3345, Lafayette, LA 70308. (2/21) EOE

WGST radio is seeking a sports anchor/reporter with three to five years' experience. T&R: WPCH, Station Manager, 550 Pharr Road, Atlanta, GA 30306. (2/21) EOE

KBIU/All Hit Bayou 104 Fulltime positions open for ATs with phone and production skills. T&R: Kahuna, Bayou 104, 311 Alamo St., Lake Charles, LA 70601. EOE

MORNINGS

Hot Churban 102 JAMZ, Greensboro needs enthusiastic, creative, "seize the moment" morning talent . . . natural, off-the-wall, community involved. Relatability to the South and absolute DEDICATION TO WINNING in Market No. 48 necesary.

Teams will be considered, also afternoon talent seeking move to mornings.

Send T&R to Brian Douglas, 102 JAMZ, 4002E Spring Garden St., Greensboro, NC 27407. NO CALLS, please. EOE

MORNINGSTAR, a new (Houston based) Contemporary Christian Music network seeks communicators for all dayparts. Females and minorities encouraged. CALL: George: (800) 748-9884.

OPENINGS

MORNINGS ON

100,000-WATT FM AC

No BS! This is one of the few growing

companies that is serious about radio.

We're looking for a "heavy weight"

morning communicator who's bright, warm, local, understands how to be in-

volved, and how to be a personality. No

beginners. Together we'll be #1. T&R:

Radio & Records, 1930 Century Park

West, #532, Los Angeles, CA 90067.

MIDWEST

AOR station seeks creative, promotion-minded morning talent. No zoo types. T&R: KSPQ, Tim Taylor, Route 2, Box

Contemporary Country station seeks energetic, experienced

overnight talent immediately. No calls. T&R: KVOX-FM, Larry O'Brien, Box 97, Moorhead, MN 56561. (2/21) EOE

WIFC seeks FT AT with positive attitude. Must be willing to work! T&R: WIFC, Duff Damos, 602 Jefferson St., Wausau,

WGRD seeks Account Executive for customer service

Creative problem solvers please. RESUMES: WGRD, 38 W. Fulton, Grand Rapids, MI 49503. (2/21) EOE

WKQZ seeks applicants for possible future FT openings. T&R: Box 6393, Saginaw, MI 48608. (2/14) EOE

News Director: Chicago suburban FSA,

Production/Creative Director: 50kw

Smokin' Oldies, airshift included, \$20K.

Send tapes & writing samples to Radio &

100, West Plains, MO 65775. (2/21) EOE

WI 54401. (2/21) EOE

\$20K

EOE

OPENINGS

Top 10 Midwest AOR needs a GREAT early evening entertainer. Card readers need not apply. T&R: Radio & Records, 1930 Century Park West, **#531**, Los Angeles, CA 90067. EOE

Seeking medium or large market CHR, AC, and AOR air personalities with sights set on larger markets. Confidentiality assured. Send T&R to Radio & Records, 1930 Century Park West, **#536**, Los Angeles, CA 90067. EOE

WEST

KSJO seeks morning show producer who is creative, organized, and topical. T&R: KSJO, Dana Jang, 1420 Koll Circle, San Jose, CA 95112. (2/21) EOE

Full-service AC in Washington's capital seeks newspeople for possible openings. T&R: KQEU, Dan Mason, Box 48, Olympia, WA 98507, (2/21) EOE

The heck with Disneyland, our PD is going to Sacramento Oldies News/Talk PD sought. T&R: KABX, 1744 G St., Merced, CA 95340. (2/14) EOE

KHIP/Salinas seeks FT AT with upbeat presentation and experience. Overnights also available. T&R: Pat Garrett, 1 Robar Center, Salinas, CA 93901, (2/14) EOE

Seeking AC morning talent. Stable position, great benefits. T&R: KLLY, Russ Davidson, 3651 Pegasus Drive, Bakersfield, CA 93380. (2/14) EOE

KFOG-FM/San Francisco seeks promotions director. RESUMES: Dwight Walker, 55 Hawthorne St., Suite 1100, San Francisco, CA 94105. (2/14) EOE

MORNING SHOW HOST

A highly successful Western U.S. Top 50 market station needs YOU to take us to the top. Send <u>2</u> airchecks of your CHR/ AC/OLDIES/COUNTRY morning show (without syndicated comedy) along with your resume and documentation of your success. Females encouraged! Host/ newsperson teams OK too. Radio & Records, 1930 Century Park West, **#526**, Los Angeles, CA 90067. EOE



OPENINGS

Henry Broadcasting's new KHTX-FM Riverside/San Bernardino's new Oldies station has openings for ALL dayparts! Adult, upbeat personalities needed. Rush T&R to Jim Nelly, P.O. Box 50005, San Bernardino, CA 92412. Response guaranteed within 72 hours. EOE M/F

Major West Coast AOR has future opening for creative production director. Must be organized and have the ability to think outside of the box. Send samples of promos and commercials and resume to Radio & Records, 1930 Century Park West, **#539**, Los Angeles, CA 90067. EOE

Northwest CHR needs morning leader! Bits, phones, appearances and ability to relate a must. No beginners. T&R: Radio & Records, 1930 Century Park West, #540, Los Angeles, CA 90067. EOE

Top-rated Southern CA AOR looking for morning air personality. Must be funny, creative, and committed to giving your best every day. No rude dudes. Superb production skills a very high priority. Excellent new facility, great working environment and beautiful coastal location. Send T&R to: David Anderson/PD, K-Rock, 3070 Skyway Drive, Suite 102, Santa Maria, CA 93455. EOE

POSITIONS SOUGHT

Refreshing and unique suburban Top 40 M/F morning drive team seeks Top 75 CHR/AOR. GARY: (716) 741- 2414 (2/21)

Must leave; the heat's on. Save me from San Diego's perfect climate. WLS-FM weathercaster lives for snow and rain. JEF-FREY (619) 755-1334. (2/21)

The best night talent for your programming dollar! KC101, WQHT, WAMO, WPHR. (216) 765-6059. (2/21)

Programmers/ATs seek FT positions in Colorado. Highly qualified in programming/production/AT work. STEVE or PENNY (303) 973-8387. (2/21)

16 years' AT/promotions/production/copywriting seeks AC/ NAC/CHR/Country, Major market experience, MARK HILL: (408) 688-5604, (2/21)

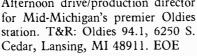
Comedy, copy, AT. Selector, rock historian. Ask me anything! BRADY: (602) 964-0980. (2/21)

Top newsman available. Some network experience, ND, streets anchor degree. Good team player, major markets only. (513) 421-6532. (2/21)

Medium market high-energy nighttime communicator seeking advancement. Dependable, hardworking team player. ALAN: (512) 399-3887. (2/21)

Morning entertainer with pro voice and comedy skills seeks mornings on Oldies/AC/CR. BILL ROSS: (316) 662-4078. (2/21)

AT with three years' experience seeks night or overnight position in PA/DE/MD. GEORGE: (717) 768-3754. (2/21)



Midwest medium market 50,000-watt FM Country station seeks morning talent. \$\$ for the right person. If you can entertain an adult audience and desire creative freedom send your T&R to: Radio & Records, 1930 Century Park West, **#515**, Los Angeles, CA 90067. EOE

PROGRAM DIRECTOR

BARNSTABLE BROADCASTING, INC.

Immediate opening for marketing-oriented CHR programmer at Barnstable Broadcasting's WKDD-FM in Akron, Ohio. Applicants must have a demonstrative track of programming and marketing success, possess superior talent management skills and have the ability and desire to strongly interface with the sales department and business community. Success-size is more important than market-size. Applicants should know strategic positioning and use the word "target" in every other sentence. If you know what "local" really means and want to join a great local radio station with the finest staff in Akron, rush T&R in confidence to: Andy Graham, VP/GM, OBC Broadcasting, Inc., Fairway Center, 1867 West Market St., Akron, OH 44313. Minorities and women are encouraged to apply. EOE

Records, 1930 Century Park West, #537, Los Angeles, CA 90067. EOE Afternoon drive/production director

OPPORTUNITIES

February 21, 1992 R&R • 53

POSITIONS SOUGHT

Fun, warm, attractive, energetic female with 12 years' on-air experience and a degree seeks mornings in a medium to large market. ROXANNE: (603) 626-1141. (2/21)

Talk-radio host who is original, unique, compelling, contro-versial, and satirical. WALTER ERIC: (805) 245-9258. (2/21)

Rock radio promotion director will rock your market with creative and innovative promos. Any large market OK. JEFF: (303) 741-1100. (2/21)

If I hear one more Herman's Hermits tune I'm going to hur!! Please get me back into the '90s. MARK MANUEL: (319) 355-4560 (2/21)

AT seeks sports position or combo. Willing to combine sports talk and/or PBP skills with audio production, news, etc. (717) 626-1388. (2/21)

FS/Talk AT/writer/producer with major market experience and compelling, offbeat interview manner. Proven success. CHARLEY: (301) 431-1960. (2/21)

Community-oriented announcer with morning/afternoo drive experience seeking fresh start. Dependable and profes sional. BILL: (301) 444-4924. (2/21)

FL Country. Formerly WSM/Nashville, WWOK/Miami, WIRK/West Palm Beach, WHK/Cleveland. Country talent/PD seeks return to FL. DAVE DONOHUE: (615) 385-4066. (2/21)

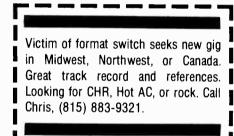
Experienced AT seeks work in any format/any daypart. Serious inquiries only please. LEIGH: (205) 393-1608. (2/21)

Morning drive/production director who is topical and adult can do phones, remotes and appearances for your AC, GEORGE: (916) 877-3953. (2/21)

Programmer/MD position sought. 10 years' in Los Angele and San Francisco radio. BRUCE: (415) 388-8368. (2/21)

Scott Mansell. Afternoons/production for WIBM/Lansing, MI (517) 337-2071. (2/21)

Former PD/AT WBWB and WQRK, Bioomington, IN. Eight-year pro seeks job where honesty and hard work pays off. DAVE CURRY: (812) 339-2053. (2/21)



Oldies/production whiz can do anything from remotes to cornedy for AC/Oldies/CR in the Midwest or NW. PAUL: (513) 256-1945. (2/21)

News-talk pro is available to make your mornings cook. Per-sonality, experience, and a real team player. (813) 775-7586. (2/21)

Good phones and public appearances plus adult delivery for your Top 100 morning show or afternoon dri CHR/Oldies/Country. (212) 330-8391. (2/21) drive show. AC/

Ambitious/dedicated to winning. Morning man seeks new challenges. Great with phones and production, will work long hours. PBP skills. MIKE: (216) 823-3153. (2/21)

Dynan ic, exciting broadcast school graduate with talent and music knowledge seeks entry level position in the Midwest. PHIL DAVIS: (708) 299-5454, (2/21)

News reporter/anchor who is experienced and aggressive seeks small or medium market in SE/NE/Midwest. TIM: (803) 776-8343. (2/21)

I've got the air experience and production savvy, if you have a stable station and promotions. Any contemporary format. (516) 423-0167. (2/21)

Veteran CT/NY Newsman seeks position. (203) 795-4927. (2/21)

AT with two years' experience seeks on-air work. Good pro-duction and PBP skills. Prefer SE/FL. RICK: (407) 687-0817. (2/21)

Oldies expert seeks top-rated station in Central IL. Per-sonable, dedicated, great production. MIKE: (217) 328-4286. (2/21)

Central IL AT with own business seeks FT dayshift. Experienced and driven. AC/CHR/AOR. JOHN: (217) 674-3304 (2/21)

POSITIONS SOUGHT

Marketing/Promotions guerilla seeks war to win!

4-star battle record in promotions, events and marketing strategies. 8 years in major/medium market wars

Contact: Ollie North - (916) 348-1335 Win wars, not just battles.

I'm your man! Two-year pro seeks FT on-air position with CHR/AC station, Western states preferred, PAUL: (310) 597-0840. (2/21)

11-year pro with multitrack/copywriting/remote abilities seeks small/medium NE or East Coast market, ROB: (603) 543-5860, (2/21)

Attention Chicago area stations! Seeking an AT vesterday? Did your weekender walk? I'll work fill shifts — free. Any format, any time. (312) 769-6218. (2/21)

Currently swing/weekends in Philadelphia. Smooth adult communicator, sensitive to contemporary inspirational music seeks NAC/CJ. GREG: (609) 646-4055. (2/21)

Energetic female seeks first on-air experience. Willing to re-locate, any format. BARB: (612) 452-2961. (2/21)

Former KTID-FM/San Rafael weekender seeks non-morning drive Chico/Monterey gig, FRANK BUTERA: (510) 223-1534. drive C (2/21)

Put the fun back into radio. Outrageous AT with small market experience, guaranteed to boost your ratings! Willing to re-locate. (216) 336-7848. (2/21)

Young AT with a few years of experience seeks FT airshift in any format. Midwest or South preferred. DAN: (708) 771any format. 1 2935. (2/21)

Satellite got me. Seeking gig on small market Country station near Dallas/Ft. Worth metroplex. DONN: (817) 281-8528. near D (2/21)

Oldies/AC experience. Can also write, produce, and do sports broadcasting. Bright, talented, hardworking, and versatile. MATT CLARK: (410) 661-1435. (2/21)

Personality, experience, and fun. AOR/AC/Contemporary Country talent with great production seeks market of any size. Most areas OK. JIM: (609) 884-1239. (2/21)

I've fallen and I can't get up! Help! Two years' experience with medium market in Hot AC/Classic Rock. GORDON: (616) 942-4087. (2/21)

ucer/writer with encyclopedic knowledge of '50s-'70s Producer/writer with encyclopedic knowledge or bus- ros R&R. Currently producing two major syndicated shows. Pre-fer NYC area. D. EDEN: (201) 540-9529. (2/21)

Put me on the air. Seeking full or PT sometime soon. Great pipes and attitude. DON: (201) 445-5331. (2/21)

Creative, hardworking and definitely an original addition to your market. Take a listen. STEPHEN: (806) 794-5700. (2/21)

FRAZER'S AVAILABLE!

Expect the unexpected, with a voice and talent that will razzle and dazzle your listeners and clientele. Have worked all formats. Recently, eclectic, "Cincinnati After Dark". Call Frazer 513-231-3856.

5.7-7.5/Charleston, 3.2-6.4/Columbia, #8 drivetime domin-ator/CT seeking mornings in a Top 50. CROSSAN & CROSSAN: (803) 781-6608. (2/14)

Will work for food. Seeking full or PT opportunity in a medium market. Five years' experience. TOM: (307) 472-3004. (2/14)

Experienced sports lunatic experienced in major college PBP, studio, and pre-game NBA. Sports talk show host too. ARNIE: (213) 476-3169. (2/14)

Promotions-oriented assistant PD/MD seeks AC/AOR in Flint Lansing, Ann Arbor or Detroit. Workaholic, yet affordable. SCOTT: (313) 661-2289. (2/14)

Seeking position that includes sports. Minor league baseball college football, basketball experience/news/production/talk GREG: (717) 626-1388. (2/14)

Let the Allison morning show work its magic for you. Also top-notch GM skills. Let's talk, you'll like what you hear. STEVE: (303) 625-0802. (2/14)

Top-rated programmer/engineer/sales/marketing/all other station positions expert. BILL ELLIOTT: (813) 849-3477. (2/14)

Attention PDs, OMs, NDs, GMs Searching for Talent? CALL NATIONAL!

It's Quick ... Easy ... and your only cost is a telephone call ... 205-822-9144. National represents hundreds of professional broadcasters for all size markets and all formats. Announcers, news, sports, production. We can schedule a complete presentation within 24 hours of your call. Call Now - 205-822-9144.

NATIONAL BROADCAST TALENT COORDINATORS

ACTNOW Dept. R., P.O. Box 20551 • Birmingham, AL 35216 • (205) 822-9144

POSITIONS SOUGHT

POSITIONS SOUGHT

(FILL JOCK) W

The first annual ALAN KABEL radio convention at the renovated Clover Heat Motel, Wahoo, NE. Topics: How to get free stuff from promotions; What to do when you accidentally say the "F-word" on the air

Speakers: Lenny - "Win a station contest"; Alan Kabel - "Some stations charge for coffee"; "Most con-trol rooms have no view"; "Salespeople make the worst roommates"; "Some stations have great refriger-ators with lots of old food that I eat at night". **612-544-5009** 612-544-5099

On-air pro with one year experience in market #49. Will go anywhere in continental U.S. any format. You can buy me, call me collect. PETE: (407) 622-2605. (2/14)

Jack of all trades seeks chance to explode over airwaves on CHR/AOR/AC. Excellent production skills. TIM: (715) 732-2112. (2/14)

WLUP called! Alas, it was just curiosity, so you can skill snap up this great Britain with green card and six years U.S. experience. 011-44-656-861770. (2/14)

MARK

- MARK WAINWRIGHT 19 years' experience as morning and afternoon drive personality

- WAINWRIGHT
 19 years' experience as morning and afternoon drive personality
 Humor, phones, interviews, and community nvolvement
 Versatile performer, excellent production skills
 Various airchecks available, including WJR, Detroit; WISN, Milwaukee; WTIC-FM, Hartford
 Great fit for News/Talk, Full-Service, or personality adult formats
 (914) 949-8596

Experienced broadcaster seeks immediate employment, 26 years in radio, can do anything with excellent results. RON SHARPLEY: (319) 388-0825. (2/7)

Seeking radio sports position in medium market, prefer Mid-west. Five years' experience. Great PBP skills. PAUL BRENT: (616) 375-5428. (2/7)

Currently swing weekends in Philadelphia. Smooth adult com-municator seeks FT NAC/Adult Alternative/Contemporary Jazz. GREG: (609) 646-4055. (2/7)

Zero to 3.8. Personality plus will fill your FT on-air and production slot. Call before the next book. CA or nearby only. (310) 278-6373. (2/7)

All Sports stations old or new seeking a sports proc connections and experience. (612) 731-4037. (2/7) oducer with

20-year professional seeks challenging opportunity as PD/AT at Country/AC station. Willing to relocate. BOB: (704) 542-6049. (2/7)

Extremely motivated, hardworking team player with a want-to-win attitude seeks Country gig, BOB BARRY; (904) 426-2086. (2/7)

Again the victim of a budget cut. Any financially stable news operation seeking a pro with major market experience, SHEILA: (309) 685-8036. (2/7)

PRESENTLY TOP-RATED

Major market morning show with long history of big numbers needs new challenge and change of scenery. Winners and soon-tobe winners address inquiries to: Radio & Records, 1930 Century Park West, #541, Los Angeles,

CA 90067.

Zapped by a deadly satellite ray! Send starship and rescue a ma-jor market FL pro. 11-year AT with good phones seeks Coun-try/AC/Oldies. MARK: (407) 877-3246. (2/7)

Yes, I do look like I sound. Listen to me and see me, then hire mel Personable female AT with five years' experience. LINDA: (805) 388-9471. (2/7)

Hardworking, pleasant, professional, willing to relocate. Control room operation and production excellent. CYNTHIA WITT: (417) 883-4060. (2/7)

Ratings booster. Female personality seeks new playground. KROR, KCBS, KSJO, KGO, KFRC. Love public appearances and production. SHANNA: (415) 266-8226. (2/7)

Remember Elmo's uniforms? Steve's begging? The Singer? The Reader? Let them and the others infest your show. (718) 956-7828. (2/7)

Experienced small market news/AT available in Sout Central CA. Act now. SHERI: (714) 525-2686. (2/7)

High-impact talk show host seeks gig. JOHN: (305) 561-1792 (2/7)

Talk show host is available, believable, creative, entertaining, experienced, funny, honest, and insightful. DON: (619) 634-1069. (2/7)

14-year radio veteran available. AT/PD/OM great MD. Seeking MO/KS/NE, All offers considered. SCOTT: (816) 665-1570. (2/7)

Hiring? I'm seeking work. 20-year radio/TV veteran. News/sidekick/OM/promotions/sales. All formats. RALPH SHAW: (919) 852-3944. (2/7)

MISCELLANEOUS

Island Sound Radio seeks service from all labels for all for-mats. To: Phil Miles, Island Sound Radio, 7 The Whispers, Ross Street, St. Julians, ST J06, Malta.

R&R Opportunities **Display Advertising**

\$75/inch

Rates are per week (maximum 35 words per inch including heading). Includes generic border. If logo, custom border or larger heading is required, add ½ inch (\$38 for 1X, \$30 for 2X).

1X

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Blind Box \$100/incn / 5/inch Rates are per week (maximum 35 words per inch including heading, box number and R&R's ad-dress). If custom border or larger heading is re-quired, add ½ inch (\$50 for 1X, \$38 for 2X). Rate includes generic border, box number, and

Payable in Advance

Display & Blind Box Advertising orders must be

typewritten on company/station letterhead and accompanied by advance payment. Ads must be

submitted by mail except for credit card orders

which are also accepted by fax: 310-203-8727.

Visa, MC, AmEx accepted. Include card number, name as it annears on credit card, expiration date

and phone number. Blind box responses are sent

Deadline

To appear in the following week's issue, your ad

must be received by **Thursday noon (PST)** eight days prior to issue date. Address all ads to: R&R

Opportunities, 1930 Century Park West, Los An-geles, CA 90067. Fax: 310-203-8727.

R&R Opportunities

Free Advertising

Radio & Records provides free (20 words or 3

lines) listings to radio stations and record com-panies in Openings. Free listings of the same

length are also available to individuals seeking work in the industry under Positions Sought.

Deadline

To appear in the following week's issue, your ad must be received by Thursday noon (PST), eight

days prior to issue date. Free Opportunities list-ings should be typewritten or printed on $8 \frac{1}{2} \times \frac{1}{2}$

ed only by mail or fax: 310*203*8727. Address all 20-word ads to R&R Free Opportunities, 1930

Free listings are on a space availability basis only.

Century Park West, Los Angeles, CA 90067

company/station letterhead and are accept-

to advertisers every Friday by first-class mail.

\$60/inch

75/inch

Display

Blind Box

postage/handling



NATIONAL AIRPLAY®

	LW	TW						
	1	1 ENYA/Sher	oherd Moons (Reprise)	"Angeles" "Caribbean"				
		BOBBY CALD	WELL/Stuck On You (Sin-Drome)	"Even				
	2		Talk To Me (Spindletop)					
			UI/Night Waltz (Sin-Drome)					
	5	-	HAM/Swept (Virgin)					
	-		pical Pleasures (Brainchild/Nova)					
		-	GELL/In Every Moment (GRP)					
	6		Dpen Your Eyes (Verve Forecast/PolyGram					
			PROJECT /Kiss My Axe (Tomato/Mesa					
			S/A Long Story (Manhattan)					
		D HEATHER MI	ULLEN/Heather Mullen (Atco/EastWest)	"Night"				
			ROCK & SOUL REVUE/New York Rock					
			IT/Shadows (GRP)					
		MARICOS LO	YA/Love Is The Reason (Spindletop)	"Love"				
		-	ack Roads (Denon)					
			O/Slow Boat (Optimism)					
		KIM PENSYL	./3 Day Weekend (GRP)	"3" "Morning" "Take"				
			Fourplay (WB)					
			(Sonic Atmospheres)					
			RIGHT /Live At Birdland West (Atlantic)					
			ER FRANKE/Pacific Coast Highway (Priv					
			/Tribute To Elton John & Bernie Taupin (, , ,				
			Planet Deems (Nastymix)					
			N GUMBS/Dare To Dream (MCA)					
BREAK			Y/Passion (Denon)					
			/Beyond Words (Bluemoon)					
-	28							
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NAC

ALEX MURZYN "Alex Murzyn" (Kamei) 21/0

Adds 0. Heavy: WHRL, WGMC.

Rotations: Heavy 2/0, Medium 10/0, Light 9/0, Total Adds 0, Heavy: WHRL, WGMC. STEVIE RAY VAUGHAN "The Sky Is Crying" (Epic) 21/0 Rotations: Heavy 6/0, Medium 11/0, Light 4/0, Total Adds 0, Heavy: KJZZ, KQPT, WCLZ, KEZL, KEYV, KTCZ. GARY LAMB "Imaginations" (Golden Gate) 19/0 Rotations: Heavy 1/0, Medium 4/0, Light 14/0, Total Adds 0, Heavy: KXDC. PETER WHITE "Excuse: Amoi" (Sin-Drome) 18/18 Patations: Heavy 8/2, Medium 6/6, Light 9/2, Total Adds 18, WCDL, WOWL, KTC L, KTWV, KTZ, KIE

IN WHITE EXCUSEZ-MULT (SIN-UTOME) 18/18 ons Heavy 3/3, Medium 6/6, Light 9/9, Total Adds 18, WCDJ, WQCD, WNWV, KTCJ, KTWV, KJZZ, KIFM, WGMC, WLOQ, KEZL, KEYV, KLTR, WMGN, KCLC, KMXK, JZTRAX, KJOY. U AVA "Excent As Exactly in the National Statement of Statement o

HIMALAYA "Friend To Friend" (Inderoc) 18/2 Rotations: Heavy 2/0, Medium 5/0, Light 11/2, Total Adds 2, KJZZ, WLOQ. Heavy: KTCJ, KWVS. ADRIAN LEGG "Guitar For Mortals" (Relativity) 17/0

avy 1/0. Mediu 9/0, Light 7/0, Total Adds 0 Heavy: KTCZ

* Uncharted Breakers denoted by one asterisk.

** Chart Extra denoted by two asterisks

	LW	T₩	
	1	1.	CHARLES FAMBROUGH/The Proper Angle (CTI)
	2	2	GERALD ALBRIGHT/Live At Birdland West (Atlantic)
	3	3	KENNY BARRON TRIO/Lemuria-Seascape (Candid)
	10	0	VANESSA RUBIN/Soul Eyes (Novus/RCA) "Willow" "Voyager"
	6	6	BOB BERG/Backroads (Denon)
	19	6	PAQUITO D'RIVERA/Havana Cafe (Chesky)
	11	Õ	DIRTY DOZEN BRASS BAND/Open Up/Whatcha Gonna (Columbia) . "Brain" "Dominique"
	4	8	RICK MARGITZA/This Is New (Blue Note)
	15	9	KENNY BURRELL/Sunup To Sundown (Contemporary)
	18	10	CORNELL DUPREE/Can't Get Through (Amazing)
	7	11	STANLEY JORDAN/Stolen Moments (Blue Note)
	5	12	KENNY OREW, JR./Kenny Drew, Jr. (Antilles/PolyGram)
	8	13	GENE HARRIS/Black & Blue (Concord)
	21	Ø	TOM HARREL/Passages (Chesky)
	26	Œ	DAVE CATNEY/Jade Visions (Justice)
	12	16	KEVYN LETTAU, PETER SPRAGUE, MICHAEL SHAPIRO/Braziljazz (Nova) "Whistle"
	23	Ð	AL DI MEOLA PROJECT/Kiss My Axe (Tomato/Mesa) "South" "Purple"
	28	Œ	JOHN PIZZARELLI/All Of Me (Novus/RCA)
	9	19	MILES DAVIS & MICHEL LEGRAND/Dingo (WB)
	20	20	SONNY ROLLINS/Here's To The People (Milestone/Fantasy)
	14	21	HOUSTON PERSON/The Party (Muse)
	17	22	ABBEY LINCOLN/You Gotta Pay The Band (Verve)
	13	23	STEVE KHAN/Let's Call This (Bluemoon)
	27	24	GRADY TATE/TNT (Milestone/Fantasy)
	30	25	JOHN BEASLEY/Cauldron (Windham Hill/Jazz)
	25	26	RUTH BROWN/Fine And Mellow (Fantasy)*
	16	27	BOBBY LYLE/Piano Magic (Atlantic)
DEBL			ELLIS MARSALIS/Heart Of Gold (Columbia)
DEBL		29	BOBBY McFERRIN & CHICK COREA/Play (Blue Note)
DEBL	Л	• 30	DAVE VALENTIN/Musical Portraits (GRP) "Winter"
	1.5		
ist:	55	:10	DEDLPS HOTTEST LPS HOT TRACKS

JACK McDUFF (15) JACK DeJOHNETTE (8) RANDY JOHNSTON (8) MIKE GARSON & LOS GATOS (7) JOHN HART (6) S. GETZ & K. BARRON (5) STEVE LAURY (5) B. McFERRIN & C. COREA (5) McFERRIN & C. COREA (5) McCOY TYNER (5)

CHARLES FAMBROUGH (15) GERALD ALBRIGHT (12) AL DI MEOLA PROJECT (8) VANESSA RUBIN (8) KENNY BURRELL (7) ABBEY LINCOLN (6) DIRTY DOZEN BRASS BAND (5) **GENE HARRIS (5)**

No Tracks Qualified This Week.



** JUST FRIENDS "A Gathering In Tribute To Emily Remler - Vol. 2 (Justice) 26/4 Rotations Heavy 1/0. Medium 9/0. Light 16/4. Total Adds 4, KATZ, WAER, WMOT, WVPE, Heavy: KV leavy: KWMU. CHART EXTRA this week. **HOLLY COLE TRIO "Blame It On My Youth" (Manhattan) 25/3 Rotations: Heavy 2/0, Medium 9/1, Light 14/2, Total Adds 3, KATZ, KLCC, JCITY. Heavy: WEBR, KWMU. CHART EXTRA this week. **OSCAR CASTRO-NEVES "More Than Yesterday" (JVC) 24/3 Rotations: Heavy 1/0, Medium 8/0, Light 15/3, Total Adds 3, KATZ, KSDS, WUSF, Heav **MICHAEL PEDICIN JR. "You Don't Know What Love Is" (FEA) 24/1 JSF. Heavy: WTEB. CHART EXTRA this week otations: Heavy 3/0, Medium 7/0, Light 14/1, Total Adds 1, KLCC. Heavy: WRTI, WAER, KWMU CHART EXTRA this week. *BRIAN BROMBERG ''It's About Time'' (Nova) 23/4 otations: Heavy 1/0, Medium 10/0, Light 12/4, Total Adds 4, KATZ, KJAZ, KLCC, WVPE. Heavy WRTI. CHART EXTRA this other DOLPHINS "Old World, New World" (DMP) 18/2 DOLPTING OUR THOUGHT AND A CONTRACT Brote Durien, Floor Medium 4/0, Light 13/1, Total Adds 1, Wrss. JACK McDUFF "Another Real Good. Un" (Muse) 15/15 Rotations: Heavy 0/0, Medium 3/3, Light 12/12, Total Adds 15, WRTI, WNOP, WCPN, WDET, KATZ, KMHD, KXJZ, KSDS, WEBR, CJ, JCITY, WFSS, WUSF, WVPE, KWMU Rotations: Heavy UV, MOUNTER, WVPE, KWMU. WEBR, CJ, JCITY, WFSS, WUSF, WVPE, KWMU. MANHATTAN JAZZ QUINTET "Manhattan Blues" (Compose) 15/3 MANHATTAN JAZZ QUINTET "Manhattan Blues" (Compose) 15/3 Notations heavy 1/0, Medium 5/0, Light 9/3, Total Adds 3, KMHD, KJAZ, WUSF Heavy WMC NELSON RANGELL "In Every Moment" (GRP) 15/1 Rotations: Heavy 3/0, Medium 7/0, Light 5/1, Total Adds 1, WSIE. Heavy WAER, KSLU, WVPE



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HE UNPARALLELED VOICE OF MAUREEN MCGOVERN SHINES ON HER RCA VICTOR DEBUT-"BABY I'M YOURS"

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A COLLECTION OF CLASSICS STYLED FOR THE '90s

"The songs Maureen has put together are the ones we all enjoyed while growing up. It turns out they weren't just "kid songs"; Maureen's sophisticated style gives them another great dimension." - DICK CLARK

Includes: Things We Said Today For No One (Lennon/McCartney)

G

N

Are You There (With Another Girl) (Bacharach/David) It's All in the Game (Sigman/Charles/Dawes) You Don't Have to Say You Love Me (Donaggio/Wickham/Napier-Bell)

BAG



Maureen McGovern —"BABY I'M YOURS" on RCA Victor

60943-2



* Heavy push at NAC radio

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UC ADDS & HOTS

SKYY

TLC

Z104/Greenville

Walker/Valentine

CHIC KEITH SWEAT TRACIE SPENCER BLACKSHEEP AARON HALL MARIAH CAREY HOLDESI: PRINCE & N.P.G. MICHAEL JACKSON TONY TERRY VANESSA WILLIAMS

KM.IQ/Houstor

Atkins/Reynolds

R.P. COLA CHRIS WALKER TEVIN CAMPBELL LISA STANSFIELD

Hottest: MINT CONDITION GERALD LEVERT TONY TERRY ICE CUBE PRINCE & N.P.G.

WEUP/Huntsville

CALLOWAY CHIC SHANICE MARION MEADOWS Hottest: TONY TERRY R. KELLY & PUBLIC LISA FISCHER PATTI LABELLE PRINCE & N.P.G.

WJMI/Jackson

JOE PUBLIC PHYLLIS HYMAN KEITH SWEAT SHAWN CHRISTOPHER CHIC BAS-NOIR

Todd/Jones

lottest

JODECI DAVID PEASTON

STEVIE WONDER LISA FISCHER

Young/Melvin

TEVIN CAMPBEL QUEEN LATIFAH KEITH SWEAT

CAMEO COLOR ME BADD

TRACIE SPENCER

HATTERY PATTI LABELLE GERALD LEVERT R. KELLY & PUBLIC MICHAEL JACKSON

BLACKSHEEF

SKYY

SHANICE

JODY WATLEY

KIIZ/Killeen

Jimi Carrov

TRACIE SPENCER

TRACIE SPENCER TEVIN CAMPBELL KEITH SWEAT CHIC SUMFACE OHERRELLE OAKTOWN'S 3.5.7 Hottest: BOYZ II MEN TONY TERRY GERALD LEVERT R. KELLY & PUBLI

R. KELLY & PUBLIC PRINCE & N.P.G.

KFXZ/Lafayette

CLIVILLES & COLI AARON HALL SKYY Hottest: BOYZ II MEN TONY TERRY GERALD LEVERT MICHAEL JACKSON PRINCE & N.P.G.

ES & COLE

Barbara Byrd

CAMEO

SHANICE

JENNIFER HOLLIDAY

WHJX/Jacksonville

Steve Murry

CALLOWAY

WBLS/New York WWIN-FM/Baltimore Roberts/Grey Mike Love

LISA TAYLOR KEITH WASHINGTON MARIAH CAREY UMC'S CECE PENISTON

UMC'S Hottest: MICHAEL JACKSON

PATTI LABELLE

GERALD LEVERT TONY TERRY

WRKS/New York

VANESSA WILLIAMS KEITH SWEAT MARIAH CAREY SHANICE Hottest: MICHAEL JACKSON

JODECI PATTI LABELLE

BOYZ II MEN PRINCE & N.P.G.

WRKE/Ocean City Quartarone/Mena

OC104/Ocean City

BOYZ II MEN R. KELLY & PUBLIC MICHAEL JACKSON ATLANTIC STARR

WJLB/Detroit

MARIAH CAREY

Steve Hegwood

SHANICE LISA STANSFIELD TRACIE SPENCER

RICHARD ELLIOT TEVIN CAMPBELL

Hottest: PATTI LABELLE

GERALD LEVERT TONY TERRY MINT CONDITION MICHAEL JACKSON

WJFX/Ft. Wayne

Ange Canessa

SKYY CAMEO LISA STANSFIELD TEVIN CAMPBELL KEITH SWEAT C'VELLO

C'VELLO Hottest: PRINCE & N.P.G. GERALD LEVERT R. KELLY & PUBLIC MICHAEL JACKSON GAME

WTLC/Indianapolis

Johnson/Buchanon

MARIAH CAREY BAS-NOIR

SKYY KEITH SWEAT AARON HALL

AARON HALL CALLOWAY MICA PARIS LISA STANSFIELD HOTLEST: GERALD LEVERT MICHAEL JACKSON TONY TERRY PRINCE & N.P.G. B. KELLY & PIEN

R. KELLY & PUBLIC

KPRS/Kansas City

Hottest: GERALD LEVERT MICHAEL JACKSON R. KELLY & PUBLIC TONY TERRY SOUNDS OF BLACKNE

King/Wonder

SHANICE MARIAH CAREY KEITH SWEAT CHIC LISA TAYLOR

BLACKSHEE CALLOWAY HEEF

HAMMER

BARRY WHITE

AARON HALL

DIGITAL UNDERGROU

Scott Jantzen

MARIAH CAREY

Brown/Beasley

MARION MEADOWS JOHNNY MATHIS f/R DEGREES OF MOTION SHANICE MARIAH CAREY Hottest Hottest: MINT CONDITION GERALD LEVERT KARYN WHITE MICHAEL JACKSON GLENN JONES

WXXV/Raltimore Roy Sampson

AARON HALL HAMMER KEITH SWEAT Hottest: MINT CONDITION BOYZ II MEN PATTI LABELLE TONY TERRY GERALD LEVERT WILD/Bostor

Hill/Hall

AARON HALL MARIAH CAREY TEVIN CAMPBELL R. KELLY & PUBLIC Hottest: MINT CONDITION LODECT KEITH SWEAT DIGITAL UNDERGRO TEVIN CAMPBELL LITTLE SHAWN CALLOWAY JODECI GERALD LEVERT SHANICE OAKTOWN'S 3.5.7 LISA TAYLOR MICHAEL JACKSON BOYZ II MEN Hottest: PRINCE & N.P.G. WBLK/Buffald TONY TERRY MICHAEL JACKSON PATTI LABELLE NAUGHTY BY NATUR Faison/Moore

KEITH SWEAT

SKYY SKYY CLIVILLES & COLE TEVIN CAMPBELL BARRY WHITE ROGER STYLISTICS PUBLIC ENEMY Hottast Hottest: BOYZ II MEN MICHAEL JACKSON MINT CONDITION KARYN WHITE

Watkins/Anthony GLENN JONES MARIAH CAREY AARON HALL BROTHENHOOD CREED BROTHENHOOD CREED TEVIN CAMPBELL BOYZ II MEN JOECI LEVERT BOYZ II MEN JODECI JODECI

WGCI/Chicago

JODECI MC BRAINS

WIZF/Cincinnati Turner/Owens

SOUNDS OF BLACKNE AARON HALL QUEEN LATIFAH CHRIS WALKER Hottest: GERALD LEVERT KARYN WHITE TONY TERRY MICHAEL JACKSON R. KELLY & PUBLIC

WZAK/Cleveland Tolliver/Rush

JODY WATLEY MARIAH CAREY KEITH SWEAT CHIC ROGER

SHANICE PM DAWN JOE PUBLIC OAKTOWN'S 3.5.7 Hottest: GERALD LEVERT MINT CONDITION KATZZ MICHAEL JACKSON PRINCE & N.P.G.

WVKO/Columbus K.C. Jones

VANESSA WILLIAMS VANESSA WILLIA Hottest: GERALD LEVERT MICHAEL JACKSON PRINCE & N.P.G. BOYZ II MEN PATTI LABELLE

WDZZ/Flint Maestro

none Hottest: JODECI BOYZ II MEN GERALD LEVERT KARYN WHITE STEVIE WONDER

Allan/Monet MARIAH CAREY TRACIE SPENCER KEITH SWEAT Hottest: JODECI BOYZ II MEN GERALD LEVERT MICHAEL JACKSON PATTI LABELLE

WUSL/Philadelphia

WDAS/Philadelphia Joe Tamburro Hottest: BOYZ II MEN JODECI GERALD LEVERT PATTI LABELLE MICHAEL JACKSON

WAMO/Pittsburgh Hurricane Dave KEITH SWEAT CHERRELLE CHIC Hottest: JODECI JODECI BOYZ II MEN MICHAEL JACKSON PRINCE & N.P.G. MINT CONDITION

WHUR/Washington Kirkland/Hal JODY WATLEY CALLOWAY

CALLOWAY MARIAH CAREY ARETHA FRANKLIN PEABO BRYSON VANESSA WILLIAMS BEBE & CECE WINAN SKVV SKYY ERRELLE TEVIN CAMPBELL KEITH SWEAT AARON HALL lottest: GUY KARYN WHITE

BOYZ II MEN MARLAH LANLI AARON HALL KEITH SWEAT KEITH WASHINGTON LISA STANSFIELD PEABO BRYSON DIGITAL UNDERGROU Hottest: MINT CONDITION DOVZ IL MEN JODECI R. KELLY & PUBLIC WKYS/Washington Prieto/Diggs

CHIC SHANICE KEITH SWEAT PUBLIC ENEMY TRACLE SPENCER BROTHERHOOD CREED

MICA PARIS LISA TAYLOR ROGER MARIAH CAREY Hottest: MINT CONDITION BOYZ II MEN STEVIE WONDER GERALD LEVERT PRINCE & N.P.G WMVP/Milwaukee

MICA PARIS AARON HALL CHRIS BENDER MARIAH CARE KEITH SWEAT SHANICE lottest BOYZ II MEN GERALD LEVERT

Billy Young

MICHAEL JACKSON GAME MINT CONDITION WKKV/Milwaukee Tony Fields

KEITH WASHINGTON HAMMER AARON HALL MARIAH CAREY Hottest: MARIAH CAREY GERALD LEVERT

PRINCE & N.P.G MINT CONDITION WTLZ/Saginaw Crockett/Lamptey

LISA STANSFIELD

ROGER JODY WATLEY SHANICE CALLOWAY CALLOWAY KEITH SWEAT BAS-NOIR N.W.A. Hottest: GERALD LEVERT MINT CONDITION PRINCE & N.P.G. MICHAEL JACKSON TONY TEBRY

TONY TERRY KMJM/St. Louis Atkins/Wynter

AARON HALL Hottest: BOYZ II MEN GERALD LEVEN KARYN WHITE TONY TERRY R. KELLY & PUBLIC

WVOI/Toledo **Casey McMichaels**

TEVIN CAMPBELL JODY WATLEY SHANICE JOE PUBLIC CAMEO LITTLE SHAWN LITTLE SHAWN Hottest: TONY TERRY GERALD LEVERT PATTI LABELLE MINT CONDITION R. KELLY & PUBLIC

Arrest and 11 10

W JIZ/Albany

SHANICE

2-PAC Hottest: GERALD LEVERT TONY TERRY PATTI LABELLE MICHAEL JACKSO PRINCE & N.P.G

KBCE/Alexandria

Donnie Taylo

JODY WATLEY

JODY WATLEY TEVIN CAMPBELL LISA STANSFIELD SHANICE OAKTOWN'S 3.5.7 LISA TAYLOR HOTLEST: GERALD LEVERT TONY TERRY MICHAEL JACKSON LISA FISCHER MINT CONDITION

WVEE/Atlanta

Roberts/Bacote

MICHAEL JACKSON GERALD LEVERT

PRINCE & N.P.G. PATTI LABELLE MINT CONDITION

WFXA/Augusta

KEITH WASHINGTON

Conner/Taylor

IRIS WALKER

ROGER KEITH SWEAT

TEVIN CAMPBELL

Hottest: GERALD LEVERT R. KELLY & PUBLIC TONY TERRY NAUGHTY BY NATURE PRINCE & N.P.G.

KQXL/Baton Rouge

Lau Bennett

CAMEO TEVIN CAMPBELL

SMOKEY ROBINSON

Hottest: GERALD LEVERT R. KELLY & PUBLIC

PATTI LABELLE TONY TERRY MICHAEL JACKSON

Matt Morton

Donnell/Starr

KEITH SWEAT SHANICE JODY WATLEY

EX-GIRLFRIENT

MICA PARIS

TEMPTATIONS

Hottest: GERALD LEVERT BOYZ II MEN

TONY TERRY MICHAEL JACKSON

JODY

CHIC

CLIVILLES & COLE

SHANICE

SHANICE

2-PAC

Hottest

MARIAH CAREY

AARON HALL SKYY

Hottest:

TLC

WATV/Birmingham Derek Johnson Ron January KEITH SWEAT AARON HALL ERIC B. & RAKIM TEVIN CAMPBELL MARIAH CAREY JOHNNY MATHIS f/R C* VELLO AARON HALL

KEITH SWEAT CALLOWAY CHIC TEVIN CAMPBELL SMOOVE JODY WATLEY LISA STANSFIELD BAS-NOIR UNIVERSE f/JEAN C JODY WATLEY N.W.A. LISA STANSFIELD ROGER Hottest: GERALD LEVERT PATTI LABELLE TONY TERRY MICHAEL JACKSON PRINCE & N.P.G.

793/Charleston Cliff Fletcher

COLOR ME BADD LISA STANSFIELD ERIC GABLE BROTHERHOOD CREED CLIVILLES & COLE GOLDMONEY CALLOWAY BLACKSHEEP SMOKEY ROBINSON Hottest: JODECI

BOYZ II MEN MICHAEL JACKSON GERALD LEVERT PRINCE & N.P.G. WPEG/Charlotte

Saunders/Darcell SURFACE SKYY TEVIN CAMPBELL Hottest: MARIAH CAREY JODY WATLEY GERALD LEVERT MINT CONDITION MC BRAINS

WJTT/Chattanooga Landecker/Rankin TEVIN CAMPBELL B.B. KING LISA STANSFIELD TRACIE SPENCER NAUGHTY BY NATURE CAMEO MARIAH CAREY

Hottest: BOYZ II MEN TONY TERRY GERALD LEVERT MICHAEL JACKSON PATTI LABELLE WWDM/Columbia

Andre Carson CLIVILLES & COLE LISA STANSFIELD AARON HALL

KEITH SWEAT MARIAH CAREY MARIAH CAREY CHIC SHAWN CHRISTOPHER TRACLE SPENCER CALLOWAY 2 HYPED BROTHERS FORCE MD'S BLACKSHEEP HOTLESEL GERALD LEVERT PATTI LABELLE MICHAEL JACKSON PRINCE & N.P.G. SHANICE MONA LISA BEBE & CECE WINAN DEE HARVEY CALLOWAY MARION MEADOWS CHERELLE CHERRELLE SOUTH CENTRAL CAR KEITH WASHINGTON GLADYS KNIGHT KEITH SWEAT PRINCE & N.P.G TONY TERRY

WAGH/Columbus Darrell J. Smith

KEITH SWEAT SKYY CHIC SHANICE JODY WATLEY CALLOWAY WXOK/Baton Rouge DEE HARVEY

MARION MEADOWS Hottest: MINT CONDITION MICHAEL JACKSON GERALD LEVERT TONY TERRY

SHANICE AARON HALL LISA STANSFIELD BEBE & CECE WINAN CLIVILLES & COLE CALLOWAY GLADYS KNIGHT SMOKEY ROBINSON COLOR ME BADD SKYY TEVIN CAMPBELL KEITH WASHINGTON DIGITAL UNDERBOU TONY TERRY BOYZ II MEN WFXE/Columbus Philip David March GITAL UNDERGROU BARRY WHITE BLACKSHEEP Hottest: GERALD LEVERT MICHAEL JACKSON PRINCE & N.P.G. PATTI LABELLE MINT CONDITION

KEITH SWEAT TEVIN CAMPBELL LISA STANSFIELD TRACIE SPENCER Hottest: BOYZ II MEN R. KELLY & PUBLIC GERALD LEVERT PATTI LABRIE PATTI LABELLE MICHAEL JACKSON WENN/Birmingham

K104/Dailas-Ft. Worth James Alexande

BOYZ II MEN TONY TERRY KEITH SWEAT TRACIE SP ICER DIGITAL UNDERGROU SHANICE MARIAH CAREY Hottest: GERALD LEVERT MINT CONDITION PRINCE & N.P.G. MICHAEL JACKSON BOYZ II MEN

KJMZ/Dallas-Ft. Worth Casey/U.B KEITH SWEAT

NKOTB BOYZ II MEN CANDYMAN Hottest: TEVIN CAMPBELL MINT CONDITION MARIAH CAREY GERALD LEVERT PRINCE & N.P.G.

WZFX/Fayetteville KXZZ/Lake Charles Alien/Jay James Williams AARON HALL SURFACE CALLOWAY

SHANIC AARON HALL KEITH SWEAT ROGER BARRY WHITE PEABO BRYSON HEN-GEE & EVIL-E Hottest: HOTLEST: GERALD LEVERT BOYZ II MEN MICHAEL JACKSON PATTI LABELLE PRINCE & N.P.G. HEN-LEE & EVIL Hottest: BOYZ II MEN TEVIN CAMPBELL TONY TERRY MINT CONDITION PRINCE & N.P.G WQIS/Laurel Ron Davis

WQMG/Greensboro Sam Weaver OAKTOWN'S 3.5.7 SHANICE

SHANICE CLIVILLES & COLE ATLANTIC STARR PUBLIC ENEMY SMOOVE LISA STANSFIELD CHIC TEVIN CAMPBELL KEITH SWEAT SMOKEY ROBINSON GOLDMONEY Hottest: TONY TERRY GERALD LEVERT MICHAEL JACKSON PRINCE & N.P.G. R. KELLY & PUBLIC 2-PAC Hottest Hottest: TONY TERRY BOYZ II MEN GERALD LEVERT R. KELLY & PUBLIC LISA FISCHER

U102/Lexington Clary/Moberly

CHERRELLE

JOHNNY MATHIS f/R

KEITH SWEAT MARIAH CAREY JODY WATLEY TEVIN CAMPBELL CHERRELLE Hottest: PRINCE & N.P.G. GERALD LEVERT MICHAEL JACKSON KARYN WHITE

KIPR/Little Rock Joe Booker

SKYY CLIVILLES & COLE SHANICE JODY WATLEY CALLOWAY TEVIN CAMPBELL BLACKSHEEP AARON HALL Hottest: GERALD LEVERT TONY TERRY PATTI LABELLE MICHAEL JACKSON MINT CONDITION WLOU/Louisville

Maurice Harrod COLONEL ABRAMS MARIAH CAREY KEITH SWEAT LISA STANSFIELD ATLANTIC STARR

SURFACE Hottest: GERALD LEVERT MINT CONDITION GAME TONY TERRY MICHAEL JACKSON

WGZB/Louisville Del Spencer

COLOR ME BADD CHILL DEAL BOYZ HAMMER ERIC GABLE HEN-GEE & EVIL-E Hottest: GERALD LEVERT R. KELLY & PUBLIC PRINCE & N.P.G. JODECI MINT CONDITION

WJJS/Lynchburg Lad Goins COLOR ME BADD CALLOWAY TEVIN CAMPBELL SKYY COLONEL ABRAMS OAKTOWN'S 3.5.7 Hottest: BOYZ II MEN R. KELLY & PUBLIC MICHAEL JACKSON TONY TERRY GERALD LEVERT

WPGA/Macon

Brian Kelly JODY WATLEY SHANICE KEITH SWEAT MONA LISA CHIC

SKYY CAME JODY WATLEY JODY WATLEY DEE HARVEY LUKE MARION MEADOWS CALLOWAY 2-PAC Hottest: GERALD LEVERT MICHAET LACKSON GERALD LEVERI MICHAEL JACKSON TONY TERRY R. KELLY & PUBLIC PATTI LABELLE

K97/Memphis O'Jay/Bell

SHANICE JODY WATLEY LISA TAYLOR LISA STANSFIELD 2-PAC TINA TURNER TEVIN CAMPBELL N.W.A. COOLEY LIVE KEITH WASHINGTON Hottest: BOYZ II MEN GERALD LEVERT TONY TERRY R. KELLY & PUBLIC MICHAEL JACKSON

KJMS/Memphis Toni St. James CHERRELLE F.S. EFFECT LISA STANSFIELD 2-PAC OAKTOWN'S 3.5.7 COLONEL ABRAMS

ROGER BROTHERHOOD CREED Hottest: GERALD LEVERI MICHAEL JACKSON BOYZ II MEN JODECI TONY TERRY

WALT/Meridian Steve Poston TEVIN CAMPBELL AARON HALL AANON HALL CHERRELLE ROGER TRACIE SPENCER CALLOWAY JOHNNY MATHIS f/R MARION MEADOWS MONA LISA OAKTOWN'S 3.5.7 NICE & SWOOTH NICE & SMOOTH VANESSA WILLIAMS COOLEY LIVE CHIC Hottest

GERALD LEVERT TONY TERRY MICHAEL JACKSON PATTI LABELLE JODECI WEDR/Miami James Thomas

RICHARD ELLIOT AARON HALL ATLANTIC STARR SHANICE SHANICE CHERRELLE TEVIN CAMPBELL KEITH SWEAT HOTLEST: TONY TERRY BOYZ II MEN GERALD LEVERT FATTI LABELLE MICHAEL JACKSON

WBLX/Mobile Cheatam/Sinclair

TEVIN CAMPBELL KEITH WASHINGTON CALLOWAY BEBE & CECE WINAN DEDE & CELE WINAN CHERRELLE KEITH SWAT Hottest: BOYZ II MEN TONY TERRY R. KELLY & PUBLIC MINT CONDITION PATTI LABELLE

HOT105/Montgomery

Monica May

AARON HALL TEVIN CAMPBELL SKYY CALLOWAY HAMMER Hottest: BOYZ II MEN TONY TERRY GUY GERALD LEVERT PATTI LABELLE WQQK/Nashville Padderick McFreen

KEITH SWEAT

Hottest: JODECI GERALD LEVERT BOYZ II MEN TONY TERRY MINT CONDITION

WIKS/New Bern

Kirkland/Kenney

Kirkland/Kenney KEITH SWEAT UMC'S SHANICE LISA TAYLOR BLACKSHEEP CLIVILLES & COLE KARYN WHITE HOTLEST: PRINCE & N.P.G. GERALD LEVERT B. KELLY & PUBLIC

R. KELLY & PUBLIC TONY TERRY

ICHAEL JACKSON

WOWI/Nortolk

Steve Crumbley

R. KELLY & PUBLIC

CHIC SHANICE OAKTOWN'S 3.5.7 MARIAH CAREY COLONEL ABRAMS JODY WATLEY HEN-GEE & EVIL-E Hottest: DONY GEBRY

TONY TERRY GERALD LEVERT

MICHAEL JACKSON PATTI LABELLE NAUGHTY BY NATURE

CHIC Hottest: GERALD LEVERT JODECI MINT CONDITION PATTI LABELLE PRINCE & N.P.G.

WFXM/Macor Big George Threatt

KEITH SWEAT

WYLD-FM/New Orleans Steven Ross

CHERRELLE

Hottest: GERALD LEVERT TONY TERRY JODECI

MICHAEL JACKSON PATTI LABELLE

WJHM/Orlando

GAME CECE PENISTON

Lindsey/Hollywood

CHOCOLATE CHIP MARKY MARK & THE

OAKTOWN'S 3.5.7 CHRIS WALKER X-CLAN Hottest: CHILL DEAL BOYZ BOYZ II MEN GERALD LEVERT UNIT CONDITION

MINT CONDITION

ATLANTIC STARF

WQOK/Raleigh

Young/Conners

MINT CONDITION

MINT CONDITION SKYY CHIC MARIAH CAREY JODY WATLEY GHERRELLE HEN-GEE & EVIL-E BLACKSHEEP BLACKSHEEP BROTHERHOOD CREED

Hottest: PRINCE & N.P.G.

BOYZ II MEN R. KELLY & PUBLIC GERALD LEVERT MICHAEL JACKSON

WCDX/Richmond

Adion MAXWEN TEVIN CAMPBELL MARIAH CAREY SKYY TRACIE SPENCER Hottest: GERALD LEVERT MINT CONDITION PATTI LABELLE R. KELLY & PUBLIC NICE & SWOOTH

NICE & SMOOTH

-Petersburg

Phil Daniels

WPLZ/Richmond

TEVIN CAMPBELL

CIVELLO CIVELLO CIVELLO CALLOMAY SHANICE KEITH SWEAT SKIY HOTTEST: PATTI LABELLE MINT CONDITION GERALD LEVERT ERIC GABLE

ERIC GABLE PRINCE & N.P.G.

KKBT/Los Angeles

Stradford/Monds

SHANICE MARIAH CAREY TONY TERRY Hottest: MICHAEL JACKSON STEVIE WONDER PRINCE & N.P.G. GERALD LEVERT BOYZ II MEN

KJLH/Los Angeles

AARON HALL TEVIN CAMPBELL KEITH SWEAT

Hottest: GERALD LEVERT MICHAEL JACKSON PATTI LABELLE PRINCE & N.P.G. MINT CONDITION

83 Current Reporters

Called In Frozen Playlist (1): WDAS/Philadelphia

Did Not Report, Playlist Frozen (1):

81 Current Playlists

WDZZ/Flint

JOHN PAYNE

Jeff Gill

HAMMER

Aaron Maxwell

Floyd Blackwell AARON HALL MC BRAINS HAMMER PHYLLIS HYMAN SKYY PM DAWN N.W.A. SKYY F.S. EFFECT PEABO BRYSON OAKTOWN'S 3.5.7 CALLOWAY MARIAH CAREY TRACIE SPENCER TEVIN CAMPBELL CHIC CHRIS WALKER MARION MEADOWS HEN-GEE & EVIL-E SHANICE BROTHERHOOD CREED

PEABO BRYSON CHIC HAMMCR LISA STANSPIELD CHERRELLE MONA LISA 2-PAC Hottest: GERALD LEVERT TONY TERRY R. KELLY & PUBLIC MICHAEL JACKSON MINT CONDITION

KMJJ/Shreveport C. Daniels

February 21, 1992 R&R • 57

WEAS/Savannah

MINT CONDITION ATLANTIC STARR PEABO BRYSON TRACLE SPENCER KEITH WASHINGTON TEVIN CAMPBELL LISA STANSFIELD AARON HALL SIBBACE SURFACE ROGER UNIVERSE f/JEAN C Hottest: GERALD LEVERT MICHAEL JACKSON PRINCE & N.P.G.

JODECI BOYZ II MEN

Stoney Lee

KEITH SWEAT

SKYY CALLOWAY

WANM/Tallahassee

CALLOWAY DECREES OF MOTION TRACIE SPENCER TEVIN CAMPBELL CHERRELLE DEE HARVEY SMOKEY ROBINSON COLOR ME BADD SHANICE DIGITAL UNDERGROU

DIGITAL UNDERGROU MARIAH CAREY

JODECI R. KELLY & PUBLIC TONY TERRY MICHAEL JACKSON

WTUG/Tuscaloosa

KEITH SWEAT HAMMER PM DAWN AARON HALL CHRIS WALKER HOTLEST: JODECI TONY TERRY GERALD LEVERT MICHAEL JACKSON PATTI LABELLE

K98-FM/West Monroe

SHANICE KEITH SWEAT B.B. KING COLONEL ABRAMS JOE PUBLIC RICHARD ELLIOT MARION MEADOWS HOTLES: GERALD LEVERT MINT CONDITION TOAY TERRY R. KELLY & PUBLIC PATTI LABELLE

PATTI LABELLE

XHRM/San Diego

TEVIN CAMPBELL

ROGER CALLOWAY CALCOWAY CECE PENISTON CAMEO DIGITAL UNDERGROU AARON HALL HOTLEST: GERALD LEVERT MICHAEL JACKSON PRINCE & N.P.G. MICHAEL JACKSON PRINCE & N.P.G.

Don Davis

ROGER

T.F.

Bill Sharp

SHANICE

Steve Sloar

KEITH SWEAT

JODY WATLEY

SHABBA RANKS

JOHN PAYNE

Hottest: BOYZ II MEN



URBAN

NATIONAL AIRPLAY®



AARON HALL

Don't Be Afraid (MCA)

84% of our reporting stations on it. Rotations: Heavy 0/0, Medium 27/5, Light 43/24, Total Adds 29 including WXYV, WHUR, WVEE, WEDR, WYLD, WGCI, WIZF, WTLC, WKKV, KMJM. Debuts at number 28 on the Urban Contemporary chart.

TEVIN CAMPBELL Goodbye (Qwest/WB)

83% of our reporting stations on it. Rotations: Heavy 0/0, Medium 6/1, Light 63/35, Total Adds 36 including WBLK, WHUR, KMJQ, K97, WEDR, WYLD, WGCI, WJLB, WILD, WRKE. Debuts at number 37 on the Urban Contemporary chart.

HAMMER

Do Not Pass Me By (Capitol)

70% of our reporting stations on it. Rotations: Heavy 2/0, Medium 22/1, Light 34/8, Total Adds 9, WXYV, WYLD, WTLC, WKKV, WGZB, HOT105, WEAS, WTUG, KJLH. Moves 40-34 on the Urban Contemporary chart.

KEITH WASHINGTON

When You Love Somebody (Qwest/WB)

66% of our reporting stations on it. Rotations: Heavy 0/0, Medium 16/0, Light 39/9, Total Adds 9, WBLS, K97, WKKV, OC104, WFXA, KQXL, WXOK, WBLX, KMJJ. Debuts at number 38 on the Urban Contemporary chart.



KEITH SWEAT "Why Me Baby" (Elektra) 46/45 Rotations: Heavy 0/0, Medium 10/9, Light 36/36, Total Adds 45 including WXYV, WBLK, WRKS, WUSL, WAMO, WHUR, WKYS, K104, KJMZ, WEDR. Medium: WJHM.

SKYY "Up And Over" (Atlantic) 46/23

Rotations: Heavy 1/0, Medium 5/3, Light 40/20, Total Adds 23 including WBLK, WHUR, WVEE, WYLD, WTLC, WXOK, WENN, WPEG, WJTT, WAGH. Heavy: WBLS. Medium: WDAS, WZAK.

WPEG, WJTT, WAGH. Heavy: WBLS. Medium: WUAS, WZAK. CHERRELLE "Tears Of Joy" (Tabu/A&M) 46/15 Rotations: Heavy 00, Medium 8/1, Light 38/14, Total Adds 15 including WAMO, WHUR, WEDR, WYLD, KQXL, KIIZ, WQIS, U102, KJMS, WALT. Mediums include: K97, WIZF, KBCE, WXOK, KFXZ. BARRY WHITE "Dark And Lovely" (A&M) 46/4 Rotations: Heavy 2/0, Medium 22/0, Light 22/4, Total Adds 4, WBLK, WXOK, WZFX, WJFX. Heavy: WZAK, WHJX. Mediums include: WDAS, K97, WEDR, WTLC, KPRS. Debuts at number 39 on the Urban Contemporary chart.

LISA STANSFIELD "All Woman" (Arista) 45/19

Rotations Heavy 0/0, Medium 9/1, Light 36/18, Total Adds 19 including KMJQ, K97, WJLB, WTLC, OC104, KBCE, KQXL, WXOK, WATV, Z93. Mediums include: WBLK, KMJM, WJIZ, WAGH, Z16.

PEABD BRYSON "Lost In The Night" (Columbia) 45/5 Rotations: Heavy 4/0, Medium 28/0, Light 13/5, Total Adds 5, WHUR, OC104, WZFX, WEAS, KMJJ, Heavy WEDR, WALT, WANM, WVOI. Mediums include: WDAS, WKYS, WYLD, WKKV, WWINFM. Moves 38-36 on the Urban Contemporary chart.

C'VELLO "Turn You On" (Rendezvous/RCA) 45/3 Rotations: Heavy 2/0, Medium 22/0, Light 21/3, Total Adds 3, WATV, WPLZ, WJFX. Heavy: WTLC, WEAS. Mediums include: K97, WYLD, WKKV, WRKE, WJIZ.

CHILL DEAL BOYZ "Make Ya Body Move" (Quality) 45/1

Rotations: Heavy 9/0, Medium 27/0, Light 9/1, Total Adds 1, WGZB. Heavies include: K97, WEDR, WYLD, WOWI, WJIZ Mediums include: WXYV, WKYS, KMJO, WZAK, WKKV. Moves 32-32 on the Urban Contemporary chart.

SURFACE "A Nice Time For Lovin'" (Columbia) 43/5 Rotations: Heavy 2/0, Medium 25/0, Light 16/5, Total Adds 5, WPEG, KIIZ, Z16, WLOU, KMJJ, Heavy: KBCE, WVOI Mediums include: WBLK, WDAS, WEDR, WGCI, WJLB, Debuts at number 40 on the Urban Contemporary chart.

SMOKEY ROBINSON "I Love Your Face" (SBK/ERG) 42/5 Rotations: Heavy 0/0, Medium 7/0, Light 35/5, Total Adds 5, KQXL, WXOK, Z93, WQIS, WANM. Mediums include: WDAS, WFXA, WATV, WJMI, WALT.

CALLOWAY "Let's Get Smooth" (Solar/Epic) 41/23 Rotations: Heavy 0/0. Medium 1/0, Light 40/23, Total Adds 23 including WHUR, WYLD, WTLC, KPRS, WRKE, KOXL, WXOK, WATV, 293, WWDM. Medium: WQOK.

DIGITAL UNDERGROUND "No Nose Job" (TNT/Tommy Boy) 41/7 Rotations: Heavy 1/0, Medium 10/0, Light 30/7, Total Adds 7, K104, WJLB, OC104, WRKE, WXOK, WANM, XHRM, Heavy: KMJQ, Mediums include: K97, WOWI, KMJM, WFXA, Z104.

TRACIE SPENCER "Love Me" (Capitol) 40/15 Fotations: Heavy 0/0, Medium 7/2, Light 33/13, Total Adds 15 including WUSL, WKYS, K104, WYLD, WJLB, WJTT, WWDM, WFXE, Z104, WHJX. Medium: KJMZ, K97, OC104, WJHM, XHRM. MARC NELSON "Count On Me" (Capitol) 39/0 Rotations: Heavy 1/0, Medium 23/0, Light 15/0, Total Adds 0: Heavy: WJLB. Mediums include: WZAK, KPRS, KQXL, WXOK, watv.

COLONEL ABRAMS "You Don't Know" (Acid Jazz/Scotti Bros.) 38/5

Rotations: Heavy 1/0, Medium 16/0, Light 21/5, Total Adds 5, WOWI, WLOU, WJJS, KJMS, K98-FM. Heavy: WCDX. Mediums include: WDAS, WHUR, WKYS, K97, WTLC.

CAMEO "Emotional Violence" (Reprise) 37/9 Rotations: Heavy 0/0, Medium 7/0, Light 30/9, Total Adds 9, WRKE, KOXL, WJTT, WHJX, KFXZ, WFXM, WJFX, WVOł, XHRM. Mediums include: K97, KPRS, WFXA, WATV, WAGH.

PUBLIC ENEMY "Shut 'Em Down'" (Def Jam/Columbia) 37/3 Rotations: Heavy 2/0, Medium 17/0, Light 18/3, Total Adds 3, WBLK, WKYS, WQMG, Heavy: WZAK, KMJM. Mediums include: WXYV, WBLS, KMJQ, K97, WOWI.

DEE HARVEY "Just As I Am" (Motown) 36/4

Rotations: Heavy 1/0, Medium B/0, Light 27/4, Total Adds 4, KQXL, WAGH, WFXM, WANM. Heavy: WZAK. Mediums include K97 KPRS WYOK WELLP WOLS SHANICE "I'm Cryin" " (Motown) 35/35

Rotations, Heavy 0/0, Medium 3/3, Light 32/32, Total Adds 35 including WBLK, WRKS, WKYS, K104, K97, WEDR, WYLD, WOWI, WZAK, WJLB.

BLACKSHEEP "The Choice Is Yours" (Mercury) 35/9 Rotations: Heavy 0/0, Medium 4/0, Light 31'9, Total Adds 9, KPRS, WXOK, Z93, WWDM, Z104, WHJX, KIPR, WIKS, WQOK Medium: WBLS, WOWI, WGZB, WJHM BROTHERHOOD CREED BHC "Helluva" (Gasoline Alley/MCA) 35/6

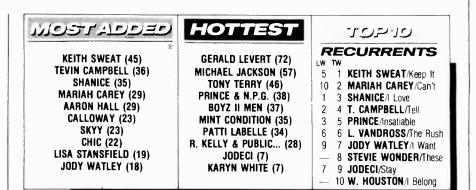
Rotations: Heavy 1/0, Medium 9/0, Light 25/6, Total Adds 6, WKYS, WYLD, WGCI, Z93, KJMS, WQOK, Heavy: KMJQ, Mediums include: K104, K97, WOWI, WJLB, WFXA,

ROGER "Take Me Back" (Reprise) 34/11

Rotations: Heavy 0/0, Medium 6/1, Light 28/10, Total Adds 11 including WBLK, WKYS, WZAK, WFXA, WATV, Z16, KJMS, WALT, KMJJ, WTLZ. Medium: WHUR, KPRS, WPGA, WMVP, WVOI. GLADYS KNIGHT "Where Would I Be" (MCA) 33/2

Rotations: Heavy 2/0, Medium 20/0, Light 11/2, Total Adds 2, KOXL, WXOK. Heavy: WYLD, WATV. Mediums include: WBLK, WRIS WOAS WILB WENN

MARIAH CAREY "Make It Happen" (Columbia) 31/29 Rotations: Heavy 0/0, Medium 4/3, Light 27/26, Total Adds 29 including WBLS, WRKS, WUSL, WHUR, WKYS, WVEE, K104, WYLD, WOWI, WGCI. Medium: WJHM.



MARION MEADOWS "Love Was Never" (RCA) 29/8 Rotations: Heavy 0/0, Medium 2/0, Light 27/8, Total Adds 8, WYLD, WWINFM, KQXL, WAGH, WEUP, WFXM, WALT, K98-FM. Medium: WZAK, WVOI. CHIC "Chic Mystique" (WB) 28/22

Rotations: Heavy 0/0, Medium 3/2, Light 25/20, Total Adds 22 including WAMO, WKYS, WYLD, WOWI, WZAK, KPRS, KBCE, WATV, WENN, WWDM. Medium: WBLK.

SMOOVE "(Meanwhile) Back At The Ranch" (Atco/EastWest) 27/2 Rotations: Heavy 0/0, Medium 7/0, Light 20/2, Total Adds 2, WATV, WQMG, Mediums include: K97, WZAK, KMJM, KQXL, WXO

OAKTOWN'S 3.5.7 "Honey" (Bust It/Capitol) 26/11 Rotations: Heavy 0/0, Medium 2/1, Light 24/10, Total Adds 11 including WYLD, WOWI, WZAK, WRKE, KBCE, KIIZ, WQIS, WJJS, KJMS, WALT. Medium: KMJJ.

WIJS, NOWS, WALL, Medium, KNIGJ, WHISTLE "If You Don't Say" (Select/Elektra) 26/0 Rotations: Heavy 0/0, Medium 6/0, Light 20/0, Total Adds 0. Mediums include: WDAS, WOWI, WAGH, WFXE, WPGA. MC BRAINS "Oochie Coochie" (Motown) 25/1 Rotations: Heavy 6/0, Medium 16/1, Light 3/0, Total Adds 1, WYLD. Heavies include: KJMZ, KMJQ, WGCI, WZAK, WPEG. Mediums include: K104, WEDR, OC104, WRKE, WAGH.

ANOTHER BAD CREATION "My World" (Motown) 25/0

Rotations: Heavy 1/0, Medium 12/0, Light 12/0, Total Adds 0. Heavy: XHRM. Mediums include: WYLD, WTLC, KPRS, WPEG, KIIZ



HEN-GEE & EVIL-E "If You Were Mine" (Pendulum/Elektra) 23/5

5, Total Adds 5, WYLD, WOW K, WGZB, WQÓK

JOHNNY MATHIS f/REGINA BELLE "Better Together" (Columbia) 22/4

Rotations: Heavy 0/0, Medium 3/0, Light 19/4, Total Adds 4, WWINFM, WJIZ, WQIS, WALT. Medium: WATV, Z104, WTLZ. B.B. KING "The Blues Come Over Me" (MCA) 20/2 Rotations: Heavy 1/0, Medium 4/0, Light 15/2, Total Adds 2, WJTT, K98-FM. Heavy: WANM. Medium: WTLC, KPRS, Z104,

JOHN PAYNE "She Just Can't Help It" (Man Network) 19/2

/edium 5/0, Light 14/2, Total Adds 2, WANM, KJLH. Medium: WEDR, WEUP, WLOU, WEAS, K98-FM, JODY WATLEY "I'm The One You Need" (MCA) 18/18

Rotations: Heavy 0/0, Medium 1/1, Light 17/17, Total Adds 18 including WHUR, K97, WOWI, WZAK, WJIZ, KBCE, WATV, WENN, WAGH WHUX

STYLISTICS "Always On My Mind" (Amherst) 16/1 Rotations Heavy 0/0, Medium 4/0, Light 12/1, Total Adds 1, WBLK Medium: WWINFM, KOXL, WEUP, KJLH

FIVE STAR "Shine" (Epic) 16/0 Rotations: Heavy 1/0, Medium 7/0, Light 8/0, Total Adds 0. Heavy: WTLC. Mediums include: WRKE, KOXL, WXOK, WEUP WJJS

2 HYPED BROTHERS & A DOG "Doo Doo Brown" (Warlock) 15/1 ns: Heavy 1/0, Medium 9/0, Light 5/1 WFXA WJHM. Mediums include: K97, WEDR, WZAK,

DEL THA FUNKEE HOMOSAPIEN "Mistadobalina" (Elektra) 15/0

Rotations: Heavy 2/0, Medium 11/0, Light 2/0, Total Adds 0. Heavy. KMJ , WCDX. Mediums include: WKYS, KMJQ, WOWI, WZAK WRKE

ROBYN SPRINGER "Forever & Ever" (Cardiac) 15/0 Rotations: Heavy 00, Medium 2/0, Light 13/0, Total Adds 0, Medium, WHJX, WJJS

CLIVILLES & COLE "A Deeper Love" (Columbia) 12/9

Rotations: Heavy 0/0, Medium 1/0, Light 11/9, Total Adds 9, WBLK, KQXL, WXQK, WENN, Z93, WQMG, KFXZ, KIPR, WIKS, Medium: WPGA

DEGREES OF MOTION "Do You Want It Right Now" (Esquire) 12/2

n 4/0, Light 8/2, Total Ad NM. Medium: WOWI, WEUP, WIKS, WQOK, SIR MIX-A-LOT "One Time's Got No Case" (Def American/Reprise) 11/0 eavy 0/0, Medium 5/0, Light 6/0, Total Adds 0. Medium: KMJQ, WJIZ, WXOK, KFXZ, K98-FM

2-PAC "Brenda's Got A Baby" (Interscope) 10/9

Rotations: Heavy 0/0, Medium 0/0, Light 10/9, Total Adds 9, K97, WJIZ, WFXA, WENN, WAGH, WQIS, WFXM, KJMS, WEAS **RICHARD ELLIOT ''Take This Heart'' (Manhattan) 10/3** Rotations: Heavy 0/0, Medium 0/0, Light 10/3, Total Adds 3, WEDR, WJLB, K98-FM. **UNIVERSE f/JEAN CARNE ''Love Is Beautiful'' (Philly/Zoo) 10/2** Rotations: Heavy 0/0, Medium 1/0, Light 9/2, Total Adds 2, WJIZ, KMJJ. Medium: WWINFM.



Reports/Adds

Sagar stage success America

1	C'VELLO/Turn You On (Rendezvous/RCA)	45/3
2	CHILL DEAL BOYZ/Make Ya Body Move (Quality)	45/1
3	DEE HARVEY/Just As I Am (Motown)	36/4
4	BLACKSHEEP/The Choice Is Yours (Mercury)	35/9
5	BROTHERHOOD CREED BHC/Helluva (Gasoline Alley/MCA)	35/6
6	SMODVE/(Meanwhile) Back At The Ranch (Atco/EastWest)	
7	MC BRAINS/Oochie Coochie (Motown)	
8	HEN-GEE & EVIL-E/If You Were Mine (Pendulum/Elektra)	
9	JOHN PAYNE/She Just Can't Help It (Man Network)	
10	2 HYPED BROTHERS & A DOG/Doo Doo Brown (Warlock)	15/1

New artists have not yet had a UC Breaker.

In this world of sex and violence, Hammer takes a bold step with his positive message in Do Not Pass Me By!!!

P. M. Martin

"There has been only one performer in the history of music to cross image and regular music with God; that artist was the legendary Marvin Gaye. Hammer has just put himself in an elite class with 'Do Not Pass Me By."

Lynn Tolliver WZAK/Cleveland

"Anytime artists of Hammer and Tramaine's stature combine, it will be exceptional; cnd it is."

Bobby Wonder KPRS/Kansas City

"Hammer is breaking new boundaries every day. There is a distinctive and positive message in "Do Not Pass Me By" for all audiences."

Steven J. Ross

WYLD/New Orleans "Do Not Pass this record by. It's slammin'!" Cy Young

WQOK / Raleigh "Play it! Your audience needs to hear it."

Bobby O'Jay WHRK / Memphis

"Very stimulating record that I want to turn up every time I hear it!"

"Jammin'" Jay Michaels WQUE/New Orleans

"Your l'stener: will stand up and take notice. Do Nct Let This Jam Pass You By."

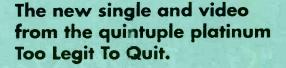
Duff Lindsey WJHM/Orlando

"A great record that's getting requests during the day, as well as on our inspirational gospel hour."

James T. WEDR/Miami

URBAN BREAKER UC CHART: 40

(34)



Produced by Hammer and Felton C. Pilate II for Bust It Productions Management and Direction: Louis K. Burrell for Bust It Management

On Capitol Compact Discs, Cassettes and Records

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CURTIS SALGADO and the STILETTOS

"Star Bright Star Lite" the first star I see tonght

.... bringing soul back to radio.





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BREAKERS

MICHAEL JACKSON

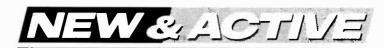
Remember The Time (Epic)

51% of our reporters on it. Rotations: Heavy 4, Medium 24, Light 19, Total Adds 6, WENS, KLSY, WKDQ, WCRZ, KKOB-FM, WQLH. Moves 22-20 on the AC chart.

ARETHA FRANKLIN & MICHAEL McDONALD

Ever Changing Times (Arista)

50% of our reporters on it. Rotations: Heavy 1, Medium 24, Light 21, Total Adds 5, 2WD, WVAF, WHYN-FM, WKDQ, WQLH. Moves 24-22 on the AC chart.



MR. BIG "To Be With You" (Atlantic) 41/6 Rotations: Heavy 8/0. Medium 21/2. Light 12/4. Total Adds 6, KS95, WBTFM, KVKI, KMJC, WFMK, WFFX, Heavy: KHMX, WMTX, KMXV, B100. WGLL, WKYE, WMGS, KVIC. Medium including WALK, WNSR, WRQX, WKQX, WWNK, WKQI, WLEV, WOBM, KKMY, WDLX, KGBX, KRNO, WSGY, WNMB, KTYL, KZLT. Moves 21-19 on the AC chart. DESMOND CHILD "Obsession" (Elektra) 39/5

DESMUND CHILD "Ubsession" (Elektra) 39/5 Rotations: Heavy 0. Medium 20/0, Light 19/5, Total Adds 5, 2WD, KMJC, WCRZ, WQLH, KMAJ. Medium: KOST, WOBM, WMGS, KKMY, WTCB, WAHR, WRVR, WMXB, KVKI, 3WM, KRNO, KKLD, WSGY, WNMB, WFFX, KTYL, KVIC, WMTFM, KZLT, WOLR Light including KKCW, WLEV, WZNY, WLMX, WJDX. Moves 30-25 on the AC chart. CURTIS STIGERS "You're All That Matters To Me" (Arista) 39/3 Rotations: Heavy 0. Medium 21/1, Light 18/2, Total Adds 3, WARM, WDLX, WFMK, Medium including KMXV, KESZ, WGLL, WKYE, WOBM, WZNY, KKMY, WTCB, WAHR, KELT, KVKI, 3WM, KRNO, WSGY, WNMB, KTYL, WMTFM, KZLT, WQLR, WLDR Light including WUSA, WMYX, WMAG, WJDX, WIVY, WRVR, WLTS. Moves 26-24 on the AC chart. IAMES TAYLOR "(Una Cat La) Shar Thinkin' (Calumbia) 24 on the AC chart.

JAMES TAYLOR "(I've Got To) Stop Thinkin' 'Bout That'' (Columbia) 31/3 Rotations Heavy 30, Medium 18/0, Light 10/3, Total Adds 3, WKOX, WCRZ, WOLR Heavy WGLL, WAHR, JOY99 Medium: WNSR, WKYE, WOBM, KKMY, WBTFM, KVKI, WRMF, WMGN, KRNO, KKLD, WSGY, WNMB, WFFX, KTYL, KZLT, WQLH,

WLDR, KMAJ, Light including KELT, WLTS, KMJC, KGBX, KVIC, WMTFM. Moves 29-26 on the AC chart KATHY TROCCOLI "Everything Changes" (Reunion/Geffen) 28/6

KATHT INDECULI EVerything changes (neuring/cenerity zo/ov Rotations: Heavy 0, Medium 12/1, Light 16/5, Total Adds 6, KEZR, WMGS, WDLX, KELT, WMTFM, KIZZ. Medium including KMXV, KESZ, B100, WGLL, WMXB, KRNO, WSGY, WNMB, WFFX, KZLT, WQLR, Light including WBMX, WWNK, WLEV, WZNY, KKMY, KVKI, JOY99, KKLD, KTYL, KVIC, WLDR. Debuts at number 30 on the AC chart.

MICHAEL DAMIAN "(There'll Never Be) Another You" (A&M) 22/2 Rotations: Heavy 1/0, Medium 8/0, Light 13/2, Total Adds 2, WMTX, WNMB. Heavy: KKLD. Medium: KOST, KKCW, WKLI, WGLL, WAHR, WMTFM, KZLT, WQLR. Light including WUSA, WARM98, WMYX, KESZ, KSFI, WKYE, WJDX, WIVY, WMXB,

LISA STANSFIELD "All Woman" (Arista) 20/5

Rotations: Heavy 0, Medium 3/0, Light 17/5, Total Adds 5, KESZ, WGLL, WMXB, KMJC, KMAJ, Medium: WFFX, KZLT, WLDR, Light including WBMX, WZNY, KKMY, WTCB, KELT, KVKI, KKLD, WSGY, WNMB, KTYL, KVIC, WMTFM.

BETTE MIDLER "In My Life" (Atlantic) 19,5 Rotations: Heavy 0, Medium 5/1, Light 14/4, Total Adds 5, KESZ, KKMY, WAHR, KVKI, WCRZ. Medium including KVIL, KBIG, WFFX, WLDR Light including WKQI, WIYY, WLTS, 3WM, KKLD, WSGY, WNMB, KVIC, WMTFM, KZLT

ROY ORBISON 'I Drove All Night'' (MCA) 19/2 Rotations: Heavy 1/0, Medium 6/0, Light 12/2, Total Adds 2, KELT, WNMB. Heavy: WMYX. Medium: WMTX, KKMY, WMAG, KTYL, KVIC, KZLT: Light including WKYE, WJDX, WFMK, 3WM, KKOBFM, WSGY, WFFX, WQLH, WQLR, KIZZ.

FICIALISE LICHTER LICETS

		Total				
		Reports/Adds	Heavy	Medium	Light	
0	PAUL YOUNG	90/0	89	1	о	
ē			82	8	1	
Ō	VANESSA WILLIAMS	. 92/1	69	15	8	
Õ	ROD STEWART		50	25	4	
6	AMY GRANT	80/1	44	33	3	
6	GEORGE MICHAEL & ELTON JOHN	76/0	43	30	3	
7	DAN HILL	70/0	49	19	2	
0	BETH NIELSEN CHAPMAN	71/1	40	24	7	
Ō	EDDIE MONEY	75/2	26	36	13	
Ō	SIMPLY RED	70/4	25	34	11	
11	CELINE DION & PEABO BRYSON	66/0	33	31	2	
Ð	ERIC CLAPTON		21	29	20	
Ð	ATLANTIC STARR	78/12	14	33	31	
14	MARIAH CAREY	60/0	19	36	5	
Ð	NEIL DIAMOND	50/0	20	24	6	
B	KENNY LOGGINS	69 /7	10	34	25	
Ð	RICHARD MARX	63/3	8	35	20	
18	AARON NEVILLE	51/0	20	26	5	
Ð	MR. BIG	41/6	8	21	12	
39	MICHAEL JACKSON	47/6	4	24	19	
21	BONNIE RAITT	31/0	9	16	6	
ً⊗	ARETHA FRANKLIN & MICHAEL McDONALD	46/5	1	24	21	
23	RICHARD MARX	27/0	4	16	7	
29	CURTIS STIGERS		0	21	18	
25	DESMOND CHILD	39/5	0	20	19	
20	JAMES TAYLOR	. 31/3	3	18	10	
27	LISA STANSFIELD	20/0	6	7	7	
28	ROD STEWART	. 17/0	4	9	4	
29	WILSON PHILLIPS	21/0	3	10	8	
30	KATHY TROCCOLI	28/6	0	12	16	





PAUL YOUNG (78) **MICHAEL BOLTON (66) VANESSA WILLIAMS (45)** DAN HILL (33) **ROD STEWART (31)** MICHAEL & JOHN (27) **BETH NIELSEN CHAPMAN (26)** AMY GRANT (25) DION & BRYSON (21) **ERIC CLAPTON (13)** EDDIE MONEY (13)

RTZ "Until Your Love Comes Back Around" (Giant/Reprise) 19/1 Rotations: Heavy 3/0, Medium 7/0, Light 9/1, Total Adds 1, WGLL. Heavy, KHMX, WMTX, KVIC, Medium: WKQX, WKQI, KKCW, WMGS, WSGY, KTYL, KZLT, Light including WRQX, B100, WKYE, 3WM, KKLD, WNMB, WFFX, WQLR. RESTLESS HEART "Till I Loved You" (RCA) 18/6

Rotations Heavy 0, Medium 2/1, Light 16/5, Total Adds 6, KESZ, KSFI, KRNO, WSGY, WFFX, KVIC, Medium including WAHR Light including WTCB, WRVR, KVKI, 3WM, KKLD, WNMB, KTYL, WMTFM, KZLT, KIZZ, WLDR,

JANIS IAN "Days Like These" (Mercury) 16/5 Rotations: Heavy 0, Medium 0, Light 16/5, Total Adds 5, WTCB, WNMB, WFFX, WMTFM, WQLR: Light including WGLL, KKMY, WRVR, KELT, 3WM, KKLD, WSGY, KTYL, KVIC, KZLT, WLDR. SMOKEY ROBINSON "I Love Your Face" (SBK/ERG) 16/0 Rotations: Heavy 0, Medium 4/0, Light 12/0, Total Adds 0, Medium: WAHR, 3WM, WFFX, KZLT, Light, WARM98, KKCW, WKL, WKYE, WFMK, KRNO, KKLD, WNMB, KTYL, KVIC, WMTFM, WLDR.

VOICE OF THE BEEHIVE "Perfect Place" (London/PLG) 15/2 Rotations: Heavy 0, Medium 5/1, Light 10/1, Total Adds 2, WGLL, WHYNEM. Medium including WSGY, KTYL, KZLT, WQLR. Light including KKMY, KELT, WMXB, 3WM, KKLD, WFFX, KVIC, WMTFM, WLDR.

KARYN WHITE "The Way I Feel About You" (WB) 15/1

Rotations: Heavy 3/0, Medium 8/0, Light 4/1, Total Adds 1, WAHR. Heavy: B100, KMJC, JOY99 Medium: KYKY, KESZ, WVAF, WGLL, WKYE, KKOBFM, KVIC, KMAJ Light including WBTFM, KRNO, WOLH.

Rotations Heavy 1/0, Medium 8/0 Light 6/0, Total Adds 0, Heavy: WOLR, Medium: WBMX, KGBY, B100, WGLL, WKYE, KMJC, WSGY, KVIC, Light WLEV, WARM, KKMY, KELT, WNMB, KTYL.



WILLIAMS BROTHERS "Can't Cry Hard Enough" (WB) 13/8 Rotations: Heavy 0, Medium 3/1, Light 10/7, Total Adds 8, KSFI, KKMY, WRVR, WMXB, KKLD, KVIC, KZLT, WQLR. Medium including WKQX, WLDR. Light including KHMX, KLSY, WSGY.

PEABO BRYSON "Lost In The Night" (Columbia) 13/1

Rotations. Heavy 0, Medium 3/0, Light 10/1, Total Adds 1, KRNO. Medium: KESZ, WAHR, 3WM. Light including WBMX WGLL, KELT, WLTS, KKLD, WSGY, KTYL, KZLT, WQLR.

ENYA "Caribbean Blue" (Reprise) 12/4 Rotations: Heavy 1/0, Medium 5/0, Light 6/4, Total Adds 4, WARM98, WMTX, WMXB, WQLR: Heavy: KKLD: Medium: KS95, KMJI, B100, WAHR, WSGY. Light including KKCW, KSFI.

JULIA FORDHAM "Talk Walk Drive" (Virgin) 12/0 Rotations: Heavy 0, Medium 1/0, Light 11/0, Total Adds 0, Medium: KESZ, Light, WARM98, KKMY, KELT, WMGN, KRNO, KKLD, WSGY, WFFX, KTYL, KVIC, KZLT.

ROXETTE "Church Of Your Heart" (EMI/ERG) 10/2 Rotations: Heavy 0, Medium 1/0, Light 9/2, Total Adds 2, WKQI, WSGY, Medium: WMGS, Light including KMXV, B100, WGLL, KELT, KGBX, KVIC, KZLT.

MARIAH CAREY "Make It Happen" (Columbia) 9/9

avy 0, Medium 2/2, Light 7/7, Total Adds 9, B100, WMXB, KMJC, WNMB, WFFX, KVIC, KZLT, WQLH, KMAJ. COLLIN RAYÉ "Love, Me" (Épic) 8/7 Rotations: Heavy 0, Medium 1/0, Light 7/7, Total Adds 7, WTCB, KELT, WMXB, KVKI, KKLD, KZLT, WQLR. Medium: WRVR

ONE 2 ONE "Peace Of Mind (Love Goes On)" (A&M) 8/0 Rotations: Heavy 0, Medium 1/0, Light 7/0, Total Adds 0. Medium: WQLR. Light, KMXV, WGLL, KKMY, WSGY, WNMB, KVIC

CURTIS SALGADO "Star Light, Star Bright" (Blast First/Enigma) 7/4 Rotations: Heavy 0, Medium 2/0, Light 5/4, Total Adds 4, KELT, KKLD, KZLT, WOLR. Medium. WGLL, WAHR: Light including

PATTI AUSTIN ''I'II Be Waiting For You'' (GRP) 7/0 Rotations: Heavy 1/0, Medium 1/0, Light 5/0, Total Adds 0 Heavy: KMMX. Medium: WAHR. Light: WARM98, KELT, KKLD, KVIC, KZLT.

BOUNCE THE OCEAN "Wasting My Time" (Private Music) 6/1 Rotations: Heavy 1/0, Medium 1/0, Light 4/1, Total Adds 1, WAHR. Heavy: WDLX. Medium: WQLR. Light including KLSY, WGLL, KZLT.

GENESIS "I Can't Dance" (Atlantic) 5/2

Rotations: Heavy 0, Medium 3/1, Light 2/1, Total Adds 2, KHMX, WMGS. Medium including WRQX, WMTX. Light including WRQX.



Alin **FEBRUARY 25**

Atlantic Starr "Masterpiece"

The New Single From The Album Love Crazy.



ACROSS THE BOARD...

AC CHART 13 #1 MOST ADDED CHR CHART 🔟 URBAN CHART 12



CURRENT-BASED

SOUTH

-

KVIL/Dallas Steve Eberhart

Hottest: BETH NIELSEN CHAP

EDDIE MONEY VANESSA WILLIAMS PAUL YOUNG RICHARD MARX

KHMX/Houston

ERIC CLAPTON

MARIAH CAREY

RICHARD MARX

SIMPLY REL

2WD/Norfolk

DESMOND CHILD FRANKLIN & MCDONA

HOLLEST & HOLDIN HOLLEST: DION & BRYSON PAUL YOUNG MICHAEL BOLTON BETH NIELSEN CHAI VANESSA WILLIAMS

KMMX/San Antonio Mac McClennahan

ROD STEWART KENNY LOGGINS ERIC CLAPTON BETH NIELSEN CHAP

Hottest: RICHARD MARX

WMTX/Tampa

YES MICHAEL DAMIAN Hottest: PAUL YOUNG

MICHAEL BOLTON EDDIE MONEY

MR. BIG AMY GRANT

WUSA/Tampa

Johnny Williams

Hottest: GEORGE MICHAEL MARIAH CAREY

VANESSA WILLIAMS MICHAEL BOLTON

PAUL YOUNG

Dixon/Rico

СЧАР

Bill Curtis

GENESIS Hottest: PAUL YOUNG

Zapoleon/Pearson

WBT-FM/Charlotte

MR. BLG Hottest: PAUL YOUNG GEORGE MICHAEL BETH NIELSEN CHAP AMY GRANT MICHAEL BOLTON

WLMX/Chattanooga

Danny Howard

MR. BIG

WPEZ/Macon

Hottest: BETH NIELSEN CHAP PAUL YOUNG DAN HILL MICHAEL BOLTON VANESSA WILLIAMS

WILLIAMS BROTHERS

WILLIAMS BRUTHERS Hottest: DAN HILL BETH NIELSEN CHAP PAUL YOUNG MICHAEL BOLTON VANESSA WILLIAMS KELT/McAllen Jeff Garrisor

none Hottest: MICHAEL BOLTON BETH NIELSEN CHAP DION & BRYSON

WLTS/New Orleans Bob Mitchell

DAN HILL PAUL YOUNG

Hottest:

GEORGE MICHAEL MARIAH CAREY PAUL YOUNG DAN HILL AARON NEVILLE

O'Brien/Kelly

Hottest:

KMGL/Oklahoma City

HOLLEST: PAUL YOUNG DAN HILL MICHAEL BOLTON BETH NIELSEN CHAP ROD STEWART

WMBX/Richmond

ENYA WILLIAMS BROTHERS COLLIN RAYE MARIAH CAREY

LISA STANSFIELD

none Hottest: DAN HILL PAUL YOUNG MICHAEL BOLTON VANESSA WILLIAMS AMY GRANT WTCB/Columbia Doug Spets CURTIS SALGADO ROY ORBISON COLLIN RAYE KATHY TROCCOLI

JANIS IAN COLLIN RAYE Hottest: PAUL YOUNG MICHAEL BOLTON ROD STEWART AMY GRANT VANESSA WILLIAMS

WMAG/Greensboro Johnson/Reynolds KENNY LOGGINS Hottest: MICHAEL BOLTON DION & BRYSON VANESSA WILLIAMS GEORGE MICHAEL

PAUL YOUNG WDLX/Greenville, NC Jackson/Moreland

CURTIS STIGERS KATHY TROCCOLI Hottest: VANESSA WILLIAMS SIMPLY RED BETH NIELSEN CHAP PAUL YOUNG ROD STEWART WAHR/Huntsville, AL Bonny O'Brien

KARYN WHITE 9ETTE MIDLER BOBBY CALDWELL BOUNCE THE OCEAN

Dave Perkins

P2

WZNY/Augusta, GA John Patrick Hottest

PAUL YOUNG AARON NEVILLE MICHAEL BOLTON AMY GRANT ROD STEWART

KKMY/Beaur Ferris/Brock WILLIAMS BROTHERS BETTE MIDLER DEVONSQUARE LOS LOBOS Hottest: ERIC CLAPTON PAUL YOUNG EDDIE MONEY AMY GRANT

VANESSA WILLIAMS

KSFI/Salt Lake City

MacNeil/Morris

HOUNCE THE OCEAN Hottest: ROD STEWART ATLANTIC STARR AMY GRANT JAMES TAYLOR VANESSA WILLIAMS

WJDX/Jackson, MS

WIVY/Jacksonville Matthews/West

none Hottest: MICHAEL BOLTON KENNY LOGGINS DION & BRYSON

GEORGE MICHAEL BONNIE RAITT

ATLANTIC STARF

KENNY LOGGINS Hottest: GEORGE MICHAEL PAUL YOUNG MARIAH CAREY GENESIS MICHAEL BOLTON

HOTLESA STANSFIEL HOTLESA: GEORGE MICHAEL AMY GRANT ROD STEWART PAUL YOUNG MICHAEL BOLTON none Hottest: MICHAEL BOLTON PAUL YOUNG ROD STEWART DAN HILL VANESSA WILLIAMS KVKI/Shreveport, LA Jerry Thomps

MR. BIG BETTE MIDLER COLLIN RAYE HOLLEN HALE HOLLEST: PAUL YOUNG MICHAEL BOLTON GEORGE MICHAEL DAN HILL BETH NIELSEN CHAP WTFM/Johnson City Mark McKinney

KLSY/Seattle

RESTLESS HEART PEABO BRYSON

ATLANTIC STARR Hottest: VANESSA WILLIAMS

GEORGE MICHAEL AMY GRANT DION & BRYSON PAUL YOUNG

Jim Franklin RICHARD MARX ATLANTIC STARR ERIC CLAPTON WSGY/Albany, GA Terry Allred IOM PETTY WRVR/Memphis Mark Hamlin

ROXETTE RESTLESS HEART Hottest: VANESSA WILLIAMS ROD STEWART EDDIE MONEY AMY GRANT SIMPLY RED WKTK/Gainesville, FL

РЗ

Nick Allen none Hottest: PAUL YOUNG DAN HILL MICHAEL BOLTON VANESSA WILLIAMS EDDIE MONEY

> WNMB/Myrtle Beach, SC Thompson/Adams

KATHY TROCCOLI Hottest: MICHAEL BOLTON VANESSA WILLIAMS GEORGE MICHAEL PAUL YOUNG MARIAH CAREY WLAC-FM/Nashville Bryan Sargent

MAHLAH CAREY ROY ORBISON JANIS IAN MICHAEL DAMIAN HOLLESE: MICHAEL BOLTON VANESSA WILLIAMS ROD STEWART PAUL YOUNG BETH NIELSEN CHAP WFFX/Tuscaloosa, AL

Sander Walker

MR. BIG MARIAH CAREY RESTLESS HEART JANIS IAN HOLDESI: PAUL YOUNG MICHAEL BOLTON ERIC CLAPTON BETH NIELSEN CHAP VANESSA WILLIAMS

KTYL/Tyler, TX Janie Bake none Hottest: DION & BRYSON GEORGE MICHAEL DAN HILL

AARON NEVILLE BETH NIELSEN CHAP KVIC/Victoria, TX Tony Davis

MARIAH CAREY MARIAH CAREY RESTLESS HEART WILLIAMS BROTHERS Hottest: ROD STEWART HICHAEL BOLTON ERIC CLAPTON EDDIE MONEY PAUL YOUNG

WRMF/West Palm Beach Morley/Fran

none Hottest: AMY GRANT PAUL YOUNG MARIAH CAREY MICHAEL BOLTON ROD STEWART

KRNO/Reno, NV Paul Mitchel

none

Hottest: PAUL YOUNG MICHAEL BOLTON AARON NEVILLE DAN HILL

JOY99/Stockton Candy Stephens

none Hottest: MICHAEL BOLTON EDDIE HONEY SIMPLY RED PAUL YOUNG BETH NIELSEN CHAP

DAN HILL AMY GRANT

COLLIN RAYE WILLIAMS BROTHERS CURTIS SALGADO PHYLLIS HYMAN PHILLIS HIMAN Hottest: MICHAEL DAMIAN DAN HILL MICHAEL BOLTON NEIL DIAMOND BETH NIELSEN CHAP

KKLD/Tucson Alan McLaughlin

P3

KPAY-FM/Chico, CA

Ron Woodward

KENNY LOGGINS ATLANTIC STARR Hottest: RICHARD MARX ROD STEWART DAN HILL MICHAEL BOLTON PAUL YOUNG

MICHAEL JACKSON ERIC CLAPTON BETH NIELSEN CHAP HOTLESE: DAN HILL VANESSA WILLIAMS AMY GRANT PAUL YOING RESTLESS HEART WILLIAMS BROTHERS KESZ/Phoenix WILLIAMS BROTHERS Hottest: PAUL YOUNG MICHAEL BOLTON VANESSA WILLIAMS ROD STEWART DAN HILL Mike Del Rosso BETTE MIDLER RESTLESS HEART LISA STANSFIELD Hottest: PAUL YOUNG MICHAEL POLTON AMY GRANT PAUL YOUNG VANESSA WILLIAMS BETH NIELSEN CHAP MICHAEL BOLTON B100/San Diego Gene Knight SHANICE KKCW/Portland JOHN MELLENCAMP MARIAH CAREY ROD STEWART Hottest: **Bill Minckler** none Hottest: PAUL YOUNG DION & BRYSON VANESSA WILLIAMS DETH NIELSEN CHAI MICHAEL JACKSON MICHAEL BOLTON ATLANTIC STARR MICHAEL JACKSON Hottest: VANESSA WILLIAMS MICHAEL BOLTON AHY GRANT KENNY LOGGINS PAUL YOUNG MR. BIG VANESSA WILLIAMS BETH NIELSEN C GEORGE MICHAEL KEZR/San Jose KGBY/Sacramento Sattler/Garcia Kirk Patrick none Hottest: RICHARD MARX WILSON PHILLIPS GEORGE MICHAEL MARIAH CAREY DION & BRYSON SIMPLY RED KATHY TROCCOLI Hottest: GEORGE MICHAEL DION & BRYSON AMY GRANT DAN HILL PAUL YOUNG

Continued on Page 63



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none Hottest: MARIAH CAREY DION & BRYSON PAUL YOUNG MICHAEL BOLTON ROD STEWART WLEV/Allentown Jeff Silvers

2.51

P1

WBMX/Bostor

Greg Strassell

DION & BRYSON PAUL YOUNG JASMINE GUY

MICHAEL BOLTON ATLANTIC STAFF

Free/Lombardo

SIMPLY RED

WALK/Long Island

PAUL YOUNG MICHAEL BOLTON

none

Palagi/Silve

GEORGE MICHAEL BONNIE RAITT PAUL YOUNG GENESIS

GENESIS BRYAN ADAMS

P2

WKLI/Albany Knott/Hoimberg

Hottest:

Hottest

WVAF/Charleston, WV

Johnson/Kasey

ERIC CLAPTON KENNY LOGGINS FRANKLIN & MCDONA Hottest:

HOTTEST: DAN HILL PAUL YOUNG MICHAEL BOLTON VANESSA WILLIAMS GEORGE MICHAEL

Burns/Conior

SIMPLY RED EDDIE MONEY

PAUL YOUNG ERIC CLAPTON

Jack Michaels

none Hottest: PAUL YOUNG EDDIE MONEY ROD STEWART ERIC CLAPTON MR, BIG

WOBM/Monm

Matt Devoti

none Hottest: DAN HILL AMY GRANT MICHAEL BOLTON ROD STEWART VANESSA WILLIAMS

WQHQ/Salisbury, MD

KENNY LOGGINS Hottest: MICHAEL BOLTON BETH NIELSEN CHAP AMY GRANT DAN HILL VANESSA WILLIAMS

ATLANTIC STARR FRANKLIN & MCDONA EDDIE MONEY VOICE OF THE BEEH Hottest:

MICHAEL BOLTON ROD STEWART VANESSA WILLIAMS

WMGS/Wilkes Barre

Norton/Marriott

PAUL YOUNG DAN HILL

WHYN-FM/Springfield, MA

Thom Walsh

Bill Hess

none

uth-Ocear

WKYE/Johnstown, PA

WGLL/Hagerstown, MD

RTZ LISA STANSFIELD VOICE OF THE BEEH DEVONSQUARE Hottest: AMY GRANT

Hottest: GEORGE MICHAEL DION & BRYSON DAN HILL LISA STANSFIELD PAUL YOUNG

KATHY TROCCOLI SIMPLY RED GENESIS Hottest: EDDIE MONEY MR. BIG ERIC CLAPTON VANESSA WILLIAMS RTZ WARM/York, PA Kelly West

SIMPLY RED AMY GRANT CURTIS STIGERS HOTCEST: MICHAEL BOLTON PAUL YOUNG BETH NIELSEN CHAP DION & BRYSON

WEST

P1 KMJI/Denve

Buchanan/Ward

none Hottest: GEORGE MICHAEL PAUL YOUNG DION & BRYSON AARON NEVILLE

KBIG/Los Angeles

EDDIE MONEY Hottes PAUL YOUNG MICHAEL BOLTON VANESSA WILLIAMS ROD STEWART

Hottest: DAN HILL EDDIE MONEY PAUL YOUNC MICHAEL BOLTON VANESSA WILLIAMS KISC/Spokane, WA Rob Harder

P2









KKOB-FM/Albuquerque Forsythe/Allen

AC ADDS & HOTS

February 21, 1992 R&R • 63

CURRENT-BASED Continued from Page 62.

WLTE/Minneapolis

Gary Balaban

WWSN/Dayton Shelly James

ERIC CLAPTON Hottest: MICHAEL BOLTON

SIMPLY RED ROD STEWART VANESSA WILLIAMS PAUL YOUNG

WKDQ/Evansville Clark/Westrich

ATLANTIC STARR KENNY LOGGINS RICHARD MARX MICHAEL JACKSON FRANKLIN & MCDONA

Hottest: none

WCRZ/Flint

Patrick/Downey

MICHAEL JACKSON

DESMOND CHILD KATHY MATTEA BETTE MIDLER JAMES TAYLOR Hottest:

MICHAEL BOLTON AMY GRANT ROD STEWART DAN HILL

PAUL YOUNG

WLHT/Grand Rapids

Dirksen/Brown

none

WOLH/Green Bay, WI

DESMOND CHILD MICHAEL JACKSON FRANKLIN & MCDONA

MARIAH CAREY

HATIAN CAREI Hottest: PAUL YOUNG MICHAEL BOLTON GEONGE MICHAEL EDDIE MONEY ROD STEWART

Lanphear/Wertz

WILLIAMS BROTHE ENYA JANIS IAN JAMES TAYLOR COLLIN RAYE CURTIS SALGADO HOTLEST: NEIL DIAMOND EDDIE MOMEY

EDIE MONEY VANESSA WILLIAMS ERIC CLAPTON PAUL YOUNG

WILLIAMS BROTHERS

WQLR/Kalamazoo, MI

Jim Taylor

KIZZ/Minot

Jeff Bliss

KATHY TROCCOLI

SIMPLY RED MICHAEL BOLTON PAUL YOUNG

Angie Honda

Hottest

PAUL YOUNG MICHAEL BOLTON ERIC CLAPTON VANESSA WILLIAMS DAN HILL

BETH NIELSEN CHAP NEIL DIAMOND

WLDR/NW Michigan

KMAJ/Topeka, KS Dave Waters

LISA STANSFIELD MARIAH CAREY DESMOND CHILD

Hottest: BETH NIELSEN CHAP PAUL YOUNG AMY GRANT

MIDWEST

E WKQX/Chicago Gamble/Shu

JAMES TAYLOR WARREN ZEVON Hottest: GEORGE MICHAEL BONNIE RAITT ROD STEWART PAUL YOUNG MICHAEL BOLTON

WARM98/Cincinnati Michael Grayson

ATLANTIC STARR ENYA Hottest: GEORGE MICHAEL PAUL YOUNG

VANESSA WILLIAMS MICHAEL BOLTON ROD STEWART WWNK/Cincinnati Matthews/Maxwell

ATLANTIC STARR ATLEANIC STAIN Hottest: GLORIA ESTEFAN BONNIE RAITT DION & BRYSON COLOR ME BADD KENNY LOGGINS

WLTF/Cleveland Popovich/Kennedy

COLOR ME BADD ATLANTIC STARR BAD ENGLISH Hottest: DION & BRYSON BONNIE RAITT MICHAEL BOLTON

NEIL DIAMOND COLOR ME BADD WKQI/Detroit Steve Weed

ROXETTE ATLANTIC STARR

Hottest: PAUL YOUNG MICHAEL BOLTON GEORGE MICHAEL ROD STEWART VANESSA WILLIAMS

WENS/Indianapolis Eagan/Cook MICHAEL JACKSON

Hottest: MARIAH CAREY VANESSA WILLIAMS GEORGE MICHAEL PAUL YOUNG MICHAEL BOLTON

KMXV/Kansas City Tom Land

none Hottest: BONNIE RAITT MICHAEL BOLTON AMY GRANT MR. BIG ERIC CLAPTON

WMYX/Milwaukee Schaefer/Morales

ERIC CLAPTON Hottest: MICHAEL BOLTON BETH NIELSEN CHAP AMY GRANT

DAN HILL PAUL YOUNG KS95/Minneapolis

Davis/McKeever MR. BIG ERIC CLAPTON Hottest: MICHAEL BOLTON DION & BRYSON ROD STEWART

PAUL YOUNG NEIL DIAMOND

Hottest: DAN HILL GEORGE MICHAEL PAUL YOUNG MICHAEL BOLTON DION & BRYSON ATLANTIC STARR Hottest: NEIL DIAMOND DAN HILL PAUL YOUNG PENERL CRAUE WFMK/Lansing Ray Marshali BEVERLEY CRAVEN BETH NIELSEN CHAP MR. BIG CURTIS STIGERS KYKY/St. Louis Hottest: Hottest: DAN HILL AARON NEVILLE PAUL YOUNG MICHAEL BOLTON VANESSA WILLIAMS Greg Hewitt Hottest: MICHAEL BOLTON PAUL YOUNG AHY GRANT KENNY LOGGINS DION & BRYSON WMGN/Madison O'Neil/Freeman HOTEST: HICHAEL BOLTON BETH NIELSEN CHAP AMY GRANT KENNY LOGGINS PAUL YOUNG **P**2 KGBX/Springfield, MO Baker/Cannon KMJC/Davenport Chuck O'Brien MR. BIG MARIAH CAREY DESMOND CHLLD LISA STANSFIELD HOTLEST: MICHAEL ROLTON DAN HILL ROD STEWART VANESSA WILLIAMS PAUL YOUNG KENNY LOGGINS

KENNY LOGGINS Hottest: BETH NIELSEN CHAP PAUL YOUNG MICHAEL POLTON VANESSA WILLIAMS ROD STEWART

3WM/Toledo Mark Roberts

none Hottest: PAUL YOUNG ERIC CLAPTON MICHAEL BOLTON DAN HILL ROD STEWART

> PЗ WMT-FM/Cedar Rapids

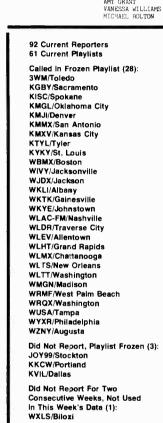
Randy Lee KATHY TROCCOLI JANIS IAN

Hottest: DAN HILL BETH NIELSEN CHAP PAUL YOUNG ERIC CLAPTON VANESSA WILLIAMS

KZLT/Grand Forks, ND

Hennen/Roberts MARIAH CAREY WILLIAMS BROTHERS COLLIN RAYE CURTIS SALGADO

Hottest: MICHAEL BOLTON VANESSA WILLIAMS PAUL YOUNG ROD STEWART AMY GRANT



IEVY ARTISTS

		Reports/Adds
1	MR. BIG/To Be With You (Atlantic)	41/6
2	KATHY TROCCOLI/Everything Changes (Reunion/Geffen)	28/6
3	RTZ/Until Your Love Comes Back Around (Giant/Reprise)	19/1
4	PRINCE/Diamonds And Pearls (Paisley Park/WB)	15/0
	VOICE OF THE BEEHIVE/Perfect Place (London/PLG)	15/2
6	RYTHM SYNDICATE/Blinded By Love (Impact)	13/0
	WILLIAMS BROTHERS/Can't Cry Hard Enough (WB)	13/8
8	TEVIN CAMPBELL/Tell Me What You Want Me To Do (Qwest)	8/0
	COLLIN RAYE/Love, Me (Epic)	
10	CURTIS SALGADO/Star Light, Star Bright (Blast First/Enigma)	

New artists have not yet had an AC Breaker.



14/57576	GHATE	REPOR			
MARIAH CAREY (8) WILLIAMS BROTHERS (7) ROXETTE (6) GINO VANNELLI (6) DEVONSQUARE (3) JANIS IAN (3) ONE 2 ONE (3) ROY ORBISON (3) COLLIN RAYE (3)		HOTTLEST MICHAEL BOLTON (15) PAUL YOUNG (13) BETH NIELSEN CHAPMAN (12) AMY GRANT (10) EDDIE MONEY (9) VANESSA WILLIAMS (7) ERIC CLAPTON (5) SIMPLY RED (4) ROD STEWART (4) NEIL DIAMOND (3) MICHAEL & JOHN (3)			
WGMT/Burke Mountain, VT Steve Chizmas WILLIAMS BROTHERS ROXETTE DEVONSQUARE MARIAH CAREY HOLLEST: BETH NIELSEN CHAP RTZ ERIC CLAPTON AMY GRANT MR. BIG WEIM/Fitchburg, MA Jack Raymond MARIAH CAREY ONE 2 ONE ROXETTE	description in the second s	WSUL/Monticello, NY Mulharin/Wilson ROXETTE WILSON PHILLIPS MICHAEL JACKSON MARIAH CAREY JANIS IAN Hottest: MICHAEL BOLTON EDDIE MONEY BETH NIELSEN CHAP ERIC CLAPTON SIMPLY RED WSKI/Montpelier, VT Jim Severance ONE 2 ONE WILLIAMS BROTHERS GINO VANNELLI Hottest: KARYN WHITE DION & BRYSON MARIAH CAREY	WTSX/Port Jervis, NY Liz Foxx ROXETTE WILLIAMS BROTHERS MARIAH CAREY GINO VANNELLI LISA STANSFIELD HOTLEST: PAUL YOUNG MICHAEL BOLTON BETH NIELSEN CHAP VANESSA WILLIAMS EDDIE MONEY WTTR/Westminster, MD Brian Beddow TINA TURNER ROY ORBISON CURTIS SALGADO HOTLEST: PAUL YOUNG MICHAEL BOLTON EDDIE MONEY		
GINO VANNELLI LOS LOBOS Hottest: NEIL DIAMOND EDDIE MONEY ERIC CLAPTON BETH NIELSEN CHAP MICHAEL JACKSON	BETH NIELSEN CHAP AMY GRANT WAFL/Milford, DE Mike Polo GINO VANNELLI ROXETTE WILLIAMS BROTHERS PAM TATE PHYLLIS HYMAN Hottest: PAUL YOUNG MICHAEL BOLTON BETH NIELSEN CHAP ERIC CLAPTON MICHAEL DAMIAN	SHANICE AMY GRANT SALE R&R cok comple strong seting seting col	BETH NIELSEN CHAP BETH NIELSEN CHAP S STRATEGY" mmisi Chris Beck hos d the most street wise ond technologies for ond monoging in the 90's. convy \$17.50 R&R to order your copy. 10-553+4330		
WYKZ/Beaufort, SC Mark Robertson	WGSV/Guntersville, AL Jackson/Mason	WABJ/Adrian, MI Bruce Goldsen	WFRO/Fremont, OH		
MATHIS & BELLE Hottest: PAUL YOUNG DION & BRYSON GEORGE MICHAEL MARIAH CAREY BETH NIELSEN CHAP WVIO/BIOWING ROCK, NC Ted Bell MARIAH CAREY PEABO BRYSON DEVONSQUARE GINO VANNELLI COLLIN RAYE HOTTEST: MICHAEL BOLTON PAUL YOUNG VANESSA WILLIAMS ROD STEWART AMY GRANT	BRUCE COCKBURN KATHY TROCCOLI MARIAH CAREY ROXETTE COLLIN RAYE Hottest: MICHAEL BOLTON PAUL YOUNG VANESSA WILLIAMS ROD STEWART BETH NIELSEN CHAP WKCX/Rome, GA Randy Quick MARIAH CAREY COLLIN RAYE AARON NEVILLE RESTLESS HEART JANIS IAN HOTLEST: VANESSA WILLIAMS MICHAEL BOLTON AMY GRANT EDDIE MONEY RICHARD MARX	Bruce Goldsen LISA STANSFIELD MICHAEL JACKSON CURTIS SALGADO Hottest: PAUL YOUNG MICHAEL BOLTON BETH NIELSEN CHAP EDDIE MONEY VANESSA WILLIAMS WCMJ/Cambridge, OH J.P. Feldner EXCHANGE GINO VAINNELLI Hottest: MICHAEL BOLTON SIMPLY RED AMY GRANT PAUL YOUNG ROD STEWART	Larry Ziebold SMOKEY ROBINSON MARIAH CAREY ONE 2 ONE RESTLESS HEART PHYLLIS HYMAN Hottest: PAUL YOUNG MICHAEL BOLTON BETH NIELSEN CHAP NEIL DIAMOND EDDLE MONEY KSCB/Lberal, KS Mark David WILLIAMS BROTHERS ROY ORBISON DAVID D KATHY TROCCOLI BOBBY CALDWELL Hottest: PAUL YOUNG MICHAEL BOLTON VANESSA WILLIAMS AMY GRANT EDDLE MONEY		
Weksy		KTID/San Rafael, CA Bob Gowa	KSCQ/Silver City John Alsip		
KATW/Lewiston, ID Rik Mikals none Hottest: AMY GRANT CURTIS STIGERS MICHAEL BOLTON MARC COHN STEVE FORBERT	KBLQ/Logan, UT Jackson/White WILLIAMS BROTHERS Hottest: VANESSA WILLIAMS MICHAEL BOLTON PAUL YOUNG GEORGE MICHAEL ROD STEWART	none Hottest: WILSON PHILLIPS GEORGE MICHAEL PAUL YOUNG SIMPLY RED AMY GRANT KSSY/Wenatchee Busch/Roberts none	BRUCE COCKBURN LEVEL 42 JANIS IAN ROY ORBISON EVERYTHING BUT TH Hottest: DOVES SIMPLY RED BETH NIELSEN CHAP MICHAEL DAMIAN CURTIS SALGADO		
22 Current Reporter 20 Current Playlists Did Not Report, Play KSSY/Wenatchee KTID/San Rafael		HOLEST: STEPHEN STILLS LITTLE FEAT MARC COHN RICHARD MARX STEVE FORBERT			

Associate Reporters are AC stations in unrated markets with aggressive approaches toward new music. Although they do not contribute to the AC chart, their consensus Most Added and Hottest records serve as advance indicators of format hits.





COUNTRY

NATIONAL AIRPLAY®

3 2 WKS WKS LW T	Tai	FEBRUARY 21, 1992	Total Reports/Adds	Heavy	14		
		RANDY TRAVIS/Better Class Of Losers (WB)		196	Medium 5	Light 0	JUSTINDED
		GARTH BROOKS/What She's Doing Now (Liberty)		191	6	2	
7 4 4	Å	IDE DIEERE (Is It Cold In Here (Epin)	200/0	186	13	1	MARK CHESNUTT (110)
11 8 5	Ä	JOE DIFRE/Is It Cold In Here (Epic)	200/0 201/1	184	13 16	1	BROOKS & DUNN (103)
12 10 6	Ä	JOHN ANDERSON/Straight Tequila Night (BNA Entertainment)	201/1			-	RESTLESS HEART (54)
12 10 6	U C	LORRIE MORGAN/Except For Monday (RCA)	201/1	178	23	0	HAL KETCHUM (52)
13 11 8	Ŭ.	ALAN JACKSON/Dallas (Arista)	201/0	176	25	0	PIRATES OF THE MISSISSIPPI (40)
18 13 9	v.	ALABAMA/Born Country (RCA)	201/0	165	36	0	CLINTON GREGORY (22) SAMMY KERSHAW (22)
		TRISHA YEARWOOD/That's What I Like About You (MCA)*		160	38	1	TANYA TUCKER (22)
21 15 11	9	REBA MCENTIRE/IS There Life Out There (MCA)	201/0	112	88	1	LITTLE TEXAS (19)
	0	BILLY DEAN/Only The Wind (SBK/Liberty)	200/0		119	9	TRACY LAWRENCE (18)
16 14 12	Ű.	KENNY ROGERS/If You Want To Find Love (Reprise)	193/1		103	18	
2 2 2 1	12 6	PAM TILLIS/Maybe It Was Memphis (Arista)	163/0	104	44	15	
23 18 15	Sec.	SUZY BOGGUSS/Outbound Plane (Liberty)	196/1		133	11	
22 19 16	Ű,	DWIGHT YOAKAM/It Only Hurts When I Cry (Reprise)	197/0	33	148	16	HOTTEST
24 20 17	E C	PATTY LOVELESS/Jealous Bone (MCA)	196/2	40	139	17	
30 24 19		VINCE GILL/Take Your Memory With You (MCA)			166	18	JOHN ANDERSON (125)
27 21 18		RICKY SKAGGS/Same OI' Love (Epic)	200/4	28	142	30	GARTH BROOKS (116) Randy Travis (105)
— 30 22		WYNONNA/She Is His Only Need (Curb/MCA)			156	29	JOE DIFFIE (80)
		KEITH WHITLEY/Somebody's Doin' Me Right (RCA)	191/3		124	43	ALAN JACKSON (79)
	20	GEORGE STRAIT/Lovesick Blues (MCA)	1 79/0		113	41	LORRIE MORGAN (66)
	30	HIGHWAY 101/Baby, I'm Missing You (WB)	187/7		138	45	TRISHA YEARWOOD (45)
	20	STEVE WARINER/The Tips Of My Fingers (Arista)			125	62	ALABAMA (42)
	20	DAVIS DANIEL/Fighting Fire With Fire (Mercury)	182/2	10	122	50	PAM TILLIS (40)
33 29 26	3	MICHAEL WHITE/Professional Fool (Reprise)	169/8	8	117	44	REBA MCENTIRE (35)
— 46 30 2	Ð	TANYA TUCKER/Some Kind Of Trouble (Liberty)	194/22	0	92	102	
	20	AARON TIPPIN/There Ain't Nothin' Wrong With The Radio (RCA)	191/13	1	65	125	CTELTSILS VIELL
49 37 33 🝳	Ð	MARTY STUART/Burn Me Down (MCA)	176/15	0	82	94	
35 32 29 2	\mathbf{D}	EARL THOMAS CONLEY/Hard Days And Honky Tonk Nights (RCA)	163/2	4	87	72	Reports/Adds
39 35 32 🗧	Ð	ROB CROSBY/Working Woman (Arista)	165/11	1	75	89	
— 47 36 E	0	TRACY LAWRENCE/Today's Lonely Fool (Atlantic)	188/18	0	5 9	129	1 CLEVE FRANCIS/Love (Lib.) 98/3
36 34 31 🗧	3	GREAT PLAINS/Faster Gun (Columbia)	145/6	6	75	64	2 DIXIANA/Waitin' For The Deal To (Epic) . 84/17
38 36 34 🗧	Ð	DOLLY P&RTON/Country Road (Columbia)	139/4	1	60	78	3 RONNA REEVES/The More I (Merc.) 51/16
6 5 14 3	33	DIAMOND RID/Mama Don't Forget To Pray For Me (Arista)	104/0	44	46	14	4 BILLY BURNETTE/Nothin' To Do (WB) 28/11 5 LYNYRD SKYNYRD/Pure & (Atlantic) 20/14
41 38 37 🔮		B.B. WATSON/Lover Not A Fighter (BNA Entertainment)	134/4	1	55	78	6 DAWN SEARS/Tell Me I'm Crazy (WB) 19/5
	35	RICKY VAN SHELTON/After The Lights Go Out (Columbia)	98/0	24	53	21	7 LINDA DAVIS/There's Something (Lib.) . 14/14
50 45 40 🕄	0	LITTLE TEXAS/First Time For Everything (WB)	145/19	1	31	113	8 DEBRA DUDLEY/Nothin' That (Concorde) 11/2
	Ð	MARTIN DELRAY/Who, What, Where, When, Why, How (Atlantic)	135/4	0	38	97	9 BONNIE RAITT/I Can't Make You (Cap.) 8/2
<u> </u>		SAMMY KERSHAW/Don't Go Near The Water (Mercury)	141/22	1	33	107	
BREAKER 🕄	99	HAL KETCHUM/Past The Point Of Rescue (Curb)	141/52	0	21	120	New artists have not yet had a Coun-
44 43 41 🗳	Ð	CLEVE FRANCIS/Love Light (Liberty)	9 8/3	0	34	64	try Breaker or concurrent airplay from
45 4	D	CLINTON GREGORY/Play, Ruby, Play (SOR)	114/22	1	19	94	60% of reporting stations, with a
DEBUT	Ð	MARK CHESNUTT/Old Flames Have New Names (MCA)	113/110	0	12	101	minimum of five stations.
- 46 🔮	3	REMINGTONS/I Could Love You (With My Eyes Closed) (BNA Entertainment)	107/16	0	21	86	
DEBUT 🕨 🕯	3	BROOKS & DUNN/Neon Moon (Arista)	108/103	0	11	97	MOST ADDED & HOTTEST list those songs achiev-
48 🔮	5	HANK WILLIAMS JR./Hotel Whiskey (Curb/Capricorn/WB)	90/11	1	24	65	ing the most adds nationally and the songs reported
1 12 28 4	16	TRAVIS TRITT f/MARTY STUART/The Whiskey Ain't Workin' (WB)	68/1	19	27	22	"hottest" compiled from all our reporters. The
19 17 20 4	17	PAULETTIE CARLSON/I'll Start With You (Liberty)	62/0	11	39	12	number in parentheses immediately following the songs in Most Added & Hottest indicates the total
DEBUT 🕨 🕊	Ð	PIRATES OF THE MISSISSIPPI/Till I'm Holding You Again (Liberty)	92/40	0	7	85	number of Country reporters adding the song this
DEBUT	9	DIXIANA/Waitin' For The Deal To Go Down (Epic)	84/17	0	10	74	week or noting that the song is among their five hot-
	0	LEE ROY PARNELL/The Rock (Arista)	85/16	0	8	77	test



HAL KETCHUM

Past The Point Of Rescue (Curb) On 70% of reporting stations. Rotations: Heavy 0, Medium 21, Light 120, Total Adds 52 including WVAM, WQCB, WPKX, WWNC, WKSJ, WACO, WFMS, WASKFM, KWEN, KIK-FM, KCCY, KSON. Moves 47-39 on the Country chart. **Breakers** are those records that have achieved concurrent airplay at 60% of our reporting siations. **New & Active** records are those receiving airplay at 30-59% of the stations. Records in **Significant Action** are receiving airplay at 5-29% of the stations. Records do not have to reach **Breaker** in order to chart.



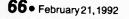


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The long-awaited debut single and video from the new album, SACRED GROUND. Catch "The Ride' live at the CRS "New Faces" show, Saturday, March 7th Report Date: March 2 Album Street Date April 28



COUNTRY

NATIONAL AIRPLAY®



CLINTON GREGORY "Play, Ruby, Play" (SOR) 114/22 Rotations: Heavy 1. Medium 19, Light 94, Total Adds 22, WHWK, WOKO, WOBE, WXBO, KKIX, WHLZ, WVLK, WKNN, WHOK, WONE, KJJY, WGEE, WASKFM, KZKX, KASH, KCTR, KEKB, KFMS, KZLA, KBUL, KRPM, KXDD. Moves 45-41 on the Country chart

MARK CHESNUTT "Old Flames Have New Names" (MCA) 113/110 Rotations: Heavy 0, Medium 12, Light 101, Total Adds 110 including WPOC, WWYZ, WDSY, KASE, WEZL, KPLX, KHEY, WESC, WSSL, KIKK, KILTFM, WVLK, KSSN, WGKX, WLWI, WSM, WIRK, WUSN, WMIL, WIL. Debuts at number 42 on the Country the Market State Country chart

BROOKS & DUNN "Neon Moon" (Arista) 108/103 Rotations: Heavy 0, Medium 11, Light 97, Total Adds 103 including WWYZ, WDSY, KASE, WYNK, KSCS, KPLX, WTVY, WSSL, KIKK, KILTFM, WGKX, WKSJ, WSIX, WSM, WNOE, KCYY, WUBE, WFMS, WMIL, KXXY, KWEN. Debuts at number 44 on the Country chart.

REMINGTONS "I Could Love You (With My Eyes Closed)" (BNA Entertainment) 107/16 Rotations: Heavy 0. Medium 21, Light 86, Total Adds 16, WVAM, WQCB, WHWK, WNUS, WYNK, KAYD, WKML, WHLZ, KTCS, WRNS, WHOK, WMIL, WXCL, KKAT, KRPM, KORD, Light: KSSN, WGKX, KXXY, KNIX, KUPL, KMPS. Moves 46-43 on the Country chart

CLEVE FRANCIS "Love Light" (Liberty) 98/3

Rotations Heavy 0, Medium 34, Light 64, Total Adds 3, WYYD, WMIL, WXCL. Medium: WPOC, WOKO, WWYZ, WRWD, WKAK, KMML, KAYD, WXBQ, WIVK, KLLL, WCMS, KGKL, KLUR, WAXX, KVOX, KTTS, KFDI, KSAN, KDRK, Moves 44-43-41-40 on the Country chart.

PIRATES OF THE MISSISSIPPI "Till I'm Holding You Again" (Liberty) 92/40 Rotations: Heavy 0, Medium 7, Light 85, Total Adds 40 including WHWK, WQBE, WAYZ, WCTK, WWNC, WYNK, WYGC, WOIK, KYKS, KNFM, WSIX, WCWW, KHAK, WFMS, WMUS, WOW, WXCL, KCTR, KYGO, KMIX, KHAY, KMLE, KNIX, KCKC. Debuts at number 48 on the Country chart.

HANK WILLIAMS JR. "Hetel Whiskey" (Curb/Capricorn/WB) 90/11 Rotations: Heavy 1, Medium 24, Light 65, Total Adds 11, WIOV, KPLX, KIKK, WNOE, KKYR, KJJY, WCUZ, WNWN, WXCL, KVOC, KFMS, Heavy: WTVY, Medium: KOUL, WAMZ, WGKX, KTEX, WSM, KSUX, KTTS, WTHI, KFDI, KCKC, KORD, Moves 48-45 on the Country chart

LEE ROY PARNELL "The Rock" (Arista) 85/16 Rotations: Heavy 0, Medium 8, Light 77, Total Adds 16, WOKO, WOBE, WTCR, WWVA, WKXC, WHLZ, WYGC, KYKS, WCMS, WHOK, KEEY, KXXY, WOW, KUAD, KSOP, KXDD, Medium: WWNC, KASE, KQDY, WTCM, KVOO, KFDI, KUZZ, KALF. Debuts at number 50 on the Country chart

DIXIANA "Waitin' For The Deal To Go Down" (Epic) 84/17 Rotations: Heavy 0, Medium 10. Light 74, Total Adds 17, WAYZ, WWVA, WKXC, KOUL, WYGC, KSSN, KLLL, KJLO, WYYD, KAJA, WHOK, WAXX, WYNG, WDDD, KKCS, KNAX, KRTY. Medium: KEAN, WESC, WSSL, KUZZ, KUGN, Debuts at number 49 on the Country chart



RESTLESS HEART "Familiar Pain" (RCA) 57/54 Rotations: Heavy 1, Medium 4, Light 52, Total Adds 54 including WAYZ, WWYZ, WRKZ, WDSY, WWVA, KEAN, WXBO, KOUL, KHEY, WMSI, WVLK, KYKX, KLLL, KTEX, WRNS, KGKL, KLUR, KHAK, WUBE, WYNG, KXXY, KUZZ, KHAY, KMLE, KNIX, KXDD.

RONNA REEVES "The More I Learn (The Less I Understand About Love)" (Mercury) 51/16 Rotations: Heavy 0, Medium 2, Light 49. Total Adds 16, WVAM, WCTK, WDLS, KMML, WKXC, WKML, WPCV, WSIX, WOW, KSUX, WGTC, WTHI, KUZZ, KEKB, KHAY, KCCY, Medium: WWNC, Light: WWYZ, KHEY, WVLK, KSSN, KTEX, WAXX, KMIX

MARK COLLIE "It Don't Take A Lot" (MCA) 40/14 Rotations: Heavy 0, Medium 0, Light 40, Total Adds 14, WWYZ, WRWD, WCTK, KEAN, WYGC, WPCV, KYKX, KYKS, WRNS, WOWW, KQDY, WOW, KMPS, KRPM. Light: WRKZ, WDSY, KRRV, KOUL, KHEY, KIXS, KLUR, KXXY, KUZZ.

BILLY BURNETTE "Nothin' To Do (And All Night To Do It)" (WB) 28/11

Rotations: Heavy 0, Medium 1, Light 27, Totai Adds 11, WCTK, KMML, KAYD, WYGC, KSSN, KGKL, KIXS, KVOX, WOW, KMPS, KORD. Medium: KALF. Light: WWYZ, WRKZ, WSTH, KYKS, KTEX, KLUR, KQDY, KIXQ, KTTS, KVOO, KFDI.

LYNYRD SKYNYRD "Pure & Simple" (Atlantic) 20/14 Rotations: Heavy 0, Medium 0, Light 20, Total Adds 14, WDSY, WCTK, WKAK, WTVY, WRNS, WNOE, WBKR, KGKL, KLUR, KQDY, WNWN, KSUX, KTTS, KALF. Light: WWYZ, KHEY, WYGC, WKNN, WOWW, KRWQ.

DAWN SEARS "Tell Me I'm Crazy" (WB) 19/5 Rotations: Heavy 0, Medium 0, Light 19, Total Adds 5, WCTK, WOWW, WOW, WTCM, KALF, Light: WRWD, WICO, WKAK, WSTH, WTVY, KLUR, KQDY, WDDD, KTTS, KVOO, KVOC, KUAD, KRWQ, KMIX.

LINDA DAVIS "There's Somthing 'Bout Loving You' (Liberty) 14/14 Rotations: Heavy 0, Medium 0, Light 14, Total Adds 14, WWYZ, WKAK, KRRV, KMML, WTVY, KYKS, KIXS, KLUR, WOW, KTTS, KTPK, KVOO, KFDI, KALF.

DEBRA DUDLEY "Nothin' That A Little Love (Couldn't Take Care Of)" (Concord) 11/2

Rotations: Heavy 0, Medium 0, Light 11, Total Adds 2, WBKR, WOW, Light: WRKZ, WICO, KRRV, WSTH, WTVY, KLUR, KTTS, KVOO, KFDI.



ARTIST/Song Title (Label)

Album Title

SAWYER BROWN/Some Girls Do (Curb/Capitol) The Dirt Road
GARTH BROOKS/Papa Loved Mama (Liberty) Ropin' The Wind
JOHN ANDERSON/Seminole Wind (BNA) Seminole Wind
ALABAMA/Hats Off (RCA)
GARTH BROOKS/We Bury The Hatchet (Liberty)Ropin' The Wind
ALAN JACKSON/Midnight In Montgomery (Arista)
ALAN JACKSON/Just Playin' Possum (Arista)
TRACY LAWRENCE/I Hope Heaven Has A Honky Tonk (Atlantic) Sticks And Stones
TRAVIS TRITT/Nothing Short Of Dying (WB)
JOE DIFFIE/Next Thing Smokin' (Epic)
GARTH BROOKS/Burning Bridges (Liberty)Ropin' The Wind
REBA MCENTIRE /The Night The Lights Went Out In Georgia (MCA) . For My Broken Heart
GARTH BROOKS/The River (Liberty) Ropin' The Wind
GARTH BROOKS/In Lonesome Dove (Liberty)
TANYA TUCKER/Trail Of Tears (Liberty)





COUNTRY

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SONG INFORMATION INDEX

ALABAMA "Born Country" (RCA 62168-2)

Prod: Josh Leo, Larry Michael Lee, Alabama Wr: John Schweers, Byron Hill Pub: Collins Court Music (BMI) Mgr: Dale Morris & Associates JDHN ANDERSON "Straight Tequila Night" (BNA 62140-2) Prod: James Stroud, John Anderson Wr: Kent Robbins, Debbie Hupp Pub: Irving Music/Colter Bay Music; Dixie Stars Music (BMI; ASCAP) Mgr: Bobby Roberts Entertainmen

B

С

A

SUZY BOGGUSS "Outbound Plane" (Liberty 79052) Prod: Jimmy Bowen, Suzy Bogguss Wr: Nanci Griffith, Tom Russell Pub: Wing And Wheel Music, Irving Music (BMI) Mgr: Morris, Bliesener & Assoc. GARTH BROOKS "What She's Doing Now" (Liberty 79009) Prod: Alien Reynolds Wr: Pat Alger, Garth Brooks Pub: Bait & Beer Music/ Forerunner Music, Major Bob Music/Mid-Summer Music (ASCAP) Mgr: Doyle/

Lewis Management BROOKS & DUNN "Neon Moon" (Arista 2388)

Prod: Scott Hendricks, Don Cook Wr: Ronnie Dunn Pub: Sony Tree Publishing (BMI) Mgr: Bob Titley BILLY BURNETTE "Nothin' To Do (And All Night To Do It)"

(WB 7-19042) Prod: David Malloy Wr: Billy Burnette, Deborah Allen, Rafe Van Hoy Pub: Billy Beau Music/Chrysalis Music: Posey Publishing, Sail Away Songs (ASCAP BMI) Mgr: Burt Stein

PAULETTE CARLSON "I'll Start With You" (Liberty 79974) Prod: Jimmy Bowen. Paulette Carlson Wr: Paulette Carlson, Tom Shapiro, Chris Waters Pub: Poly Girl Music; Edge O'Woods Music, Kinetic Diamond Music, Moline Valley Music (BMI; ASCAP) Mgr: Charlie Lico

MARK CHESNUTT "Old Flames Have New Names" (MCA 54334) Prod: Mark Wright Wr: Bobby Braddock, Rafe Van Hoy Pub: Sony Tree Publishing; Rockin' R Music (BMI; ASCAP) Mgr: BDM Management

MARK COLLIE "It Don't Take A Lot" (MCA 54224) Prod: Doug Johnson, Tony Brown Wr: Mark Collie, Larry Shell Pub: Ha-Deb Music, Pier Five Music (ASCAP) Mgr: Don Light

EARL THOMAS CONLEY "Hard Days And Honky Tonk Nights" (RCA 62167-2)

Prod: Larry Michael Lee, Josh Leo Wr: Earl Thomas Conley, Randy Scruggs

Prod: Larry Michael Lee, Josh Leo Wr: Earl Thomas Conley, Handy Scruggs Pub: ETC Music; Jagged Edge Publishing (ASCAP; BMI) Mgr: BDM Company **ROB CROSBY "Working Woman" (Arista 2397)** Prod: Scott Hendricks Wr: Rob Crosby, Will Robinson, Tim DuBois Pub: Courtland Publishing; Alabama Band Music, WB Music Corporation/Tim DuBois Music (BMI; ASCAP) Mgr: Smalltime Management

D

F

DAVIS DANIEL "Fighting Fire With Fire" (Mercury 866 132) Prod: Ron Haffkine Wr: Michael White, Coniey R. White Pub: Makin' Songs Music, Song Box Music (ASCAP) Mgr: Ron Haffkine LINDA DAVIS "There's Something 'Bout Loving You"

(Liberty 79185)

Prod: Jimmy Bowen, Linda Davis Wr: Chris Waters, Tom Shapiro Pub: Great Cumberland Music, Diamond Struck Music (BMI) Mgr: Starstruck Entertainment

BILLY DEAN "Only The Wind" (SBK/Liberty 79053) Prod: Chuck Howard, Tom Shapiro Wr: Tom Shapiro, Chuck Jones Pub: Edge O'Woods Music/Kinetic Diamond Music, Moline Valley Music (ASCAP)

Mar: Ken Stilts MARTIN DELRAY "Who, What, Where, When, Why, How"

(Atlantic 7-87537) Prod: Blake Mevis, Nelson Larkin Wr: Jeff Crossan Pub: Honest To Goodness (BMI) Mgr: Blake Mevis

DIAMOND RIO "Mama Don't Forget To Pray For Me" (Arista 2258)

Prod: Monty Powell, Tim DuBois Wr: Larry Shell, Larry Cordle Pub: Pier Five Music; Kentucky Thunder Music (BMI; ASCAP) Mgr: Ted Hacker JOE DIFFIE "Is It Cold In Here" (Epic 34 74123)

Prod: Bob Montgomery, Johnny Slate Wr: K.K. Phillips, Danny Morrison, Joe Diffie Pub: Texas Wedge Music; Songwriters Ink, Danny Boy Music/Forrest Hills Music (ASCAP; BMI) Mgr: Danny Morrison

DIXIANA "Waitin' For The Deal To Go Down" (Epic 34 74221) Prod: Bob Montgomery Wr: Bobby Fischer, Charlie Black, Austin Roberts Pub: Bobby Fischer Music, Chappell & Co., Serenity Manor Music/MCA Music Publishing (ASCAP) Mgr: Rothbaum & Garner

DEBRA DUDLEY "Nothin' That A Little Love (Couldn't Take Care Of)" (Concorde 504) Prod: Bill Walker Wr: Pam Tillis, Pamela Brown Hayes Pub: Sony Tree

Publishing; Sweet Tater Tunes (BMI; ASCAP) Mgr: Reg Dudley

CLEVE FRANCIS "Love Light" (Liberty 79810)

Prod: Jimmy Bowen, Cleve Francis Wr: Bill C. Graham, Glenn Castleberry Pub: Glen Campbell Music (BMI) Mgr: Moress, Nanas, Golden Entertainmen

For additional information, call or write:

VINCE GILL "Take Your Memory With You" (MCA 54282) Prod: Tony Brown Wr: Vince Gill Pub: Benefit Music (BMI) Mgr: Fitzgerald-Hartle

GREAT PLAINS "Faster Gun" (Columbia 38 74137) Prod: Brent Maher, Don Potter Wr: Jack Sundrud, Gary Burr Pub: Sony Tree

Publishing, Red Quill Music/Moraine Music, MCA Music Publishing (BMI; ASCAP) Mgr: Doyle/Lewis Management CLINTON GREGORY "Play, Ruby, Play" (SOR 437)

Prod: Ray Pennington Wr: Tony Brown, Troy Seals Pub: Warner-Tamerlane Publishing: Warner Bros. Music Corporation/Two Sons Music (BMI, ASCAP) Mgr: Ray Pennington

HIGHWAY 101 "Baby, I'm Missing You" (WB 5238) Prod: Paul Worley, Ed Seay Wr: Steve Seskin, Nancy Montgomery Pub: Love This Town Music, Diamond Dog Music (ASCAP) Mgr: Chuck Morris

ALAN JACKSON "Dallas" (Arista 2385) Prod: Scott Hendricks, Keith Stegall Wr: Alan Jackson, Keith Stegall Pub: Mattie Ruth Musick/Seventh Son Music; Warner-Tamerlane Publishing (ASCAP; BMI) Mgr: Ten Ten Management

K

H

SAMMY KERSHAW "Don't Go Near The Water" (Mercury 866 324)

Frod: Buddy Cannon, Norro Wilson Wr: Chapin Hartford, Jim Foster Pub: Sory Tree/Bleamus Music, Willesden Music (BMI) Mgr: Jim Dowell HAL KETCHUM "Past The Point Of Rescue" (Curb 098) Prod: Alien Reynolds, Jim Rooney Wr: Mick Hanley Pub: Stainless Music/ Foreshadow Music (BMI) Mgr: Mighty Quinn Management

TRACY LAWRENCE "Today's Lonely Fool" (Atlantic 7-87547) Prod: James Stroud Wr: Kenny Beard, Stan Paul Davis Pub: Golden Re Music, New Clarion Music Group/Loggy Bayou Music (ASCAP) Mgr: Music rs Management

LITTLE TEXAS "First Time For Everything" (WB 7-19024) Prod: James Stroud, Christy DiNapoli, Doug Grau Wr: Porter Howell, Dwayne O'Brien Pub: Howlin' Hits Music, Square West Music (ASCAP) Mgr: Christy DiNapoli

PATTY LOVELESS "Jealous Bone" (MCA 54271) Prod: Emory Gordy Jr., Tony Brown Wr: Rick Giles, Steve Bogard Pub: Edge O'Woods Music/Kinetic Diamond Music, WB Music Corporation/Rancho Bogardo Music (ASCAP) Mgr: Fitzgerald-Hartley

LYNYRD SKYNYRD "Pure & Simple" (Atlantic 4429-2) Prod: Tom Dowd Wr: Johnny Van Zant, Ed King, Robert White Johnson, Michael Lunn Pub: WB Music Corporation/L&K Music, I Can't Read Music/WB Music Corporation, R.W.J. Music/WB Music Corporation, Lunnmusic (ASCAP) Mgr: Joe Boylan

M

REBA MCENTIRE "Is There Life Out There" (MCA 54319) Prod: Tony Brown, Reba McEntire Wr: Susan Longacre, Rick Giles Pub: W.B.M. Music/Long Acre Music; Edge O'Woods Music/Kinetic Diamond Music (SESAC; ASCAP) Mgr: Starstruck Entertainment

LORRIE MORGAN "Except For Monday" (RCA 62105-2) Prod: Richard Landis Wr: Reed Nielsen Pub: Englishtown Music (BMI) Mgr:

Moress, Nanas, Golden Entertainment

LEE ROY PARNELL "The Rock" (Arista 2400) Prod: Scott Hendricks, Barry Beckett Wr.: Jim Varsos, Russell Smith Pub: WB Music Corporation, Patrix Janus Music/MCA Music Publishing (ASCAP) Mgr: Mike Robertson DOLLY PARTON "Country Road" (Columbia 38 74183)

Prod: Steve Buckingham, Gary Smith, Dolly Parton Wr: Dolly Parton, Gary Scruggs Pub: Velvet Apple Music/Irving Music, Gary Scruggs Music (BMI) Mgr: Gallin-Morey & Associates PIRATES OF THE MISSISSIPPI "Till I'm Holding You Again"

(Liberty 79146)

Prod: Jimmy Bowen, Rich Alves Wr: Larry Gottlieb, Rich Alves, Bill McCorvey Pub: Julann Music; Great Cumberland Music, Flawfactor Music (ASCAP; BMI) Mgr: Ken Stilts

R

RONNA REEVES "The More I Learn (The Less I Understand About Love)'' (Mercury 866 380) Prod: Harold Shedd, Clyde Brooks Wr: Steve Dean, Karen Staley Pub: Tom

Collins Music; AMR Publications (BMI; ASCAP) Mgr: Ronald Co

REMINGTONS "I Could Love You (With My Eyes Closed)" (BNA 62201-2)

Prod: Larry Michael Lee, Josh Leo Wr: Richard Mainegra, Rick Yancey Pub: Maypop Music, Rita's Cloud Nine Music (BMI) Mgr: Vector Management RESTLESS HEART "Familiar Pain" (RCA 62054-2)

Prod. Josh Leo, Larry Michael Lee Wr: Susan Longacre, Walt Aldridge Pub: W.B.M. Music Corporation/Long Acre Music: Rich Hall Music (SESAC; ASCAP) Mor: Larry Fitzgeraid

KENNY ROGERS "If You Want To Find Love" (Reprise 7-19080) Prod: Jim Ed Norman, Eric Prestidge Wr: Skip Ewing, Max D. Barnes Pub Acuff-Rose Music, Irving Music/Heartscratch Music (BMI) Mgr: Ken Kragen

S

DAWN SEARS "Tell Me I'm Crazy" (WB 5245)

Prod: Barry Beckett Wr: Mike Reid, Rory Michael Bourke Pub: Almo Music/ Brio Blues Music, PolyGram International Publishing (ASCAP) Mgr: Moress, Nanas, Golden

RICKY VAN SHELTON "After The Lights Go Out" (Columbia 38 74104)

Prod: Steve Buckingham Wr: Warner McPherson Pub: PolyGram International (BMI) Mgr: John Dotson

RICKY SKAGGS "Same OI' Love" (Epic 34 74147)

Prod: Ricky Skaggs, Mac McAnally Wr: Chris Austin, Greg Barnhill Pub: Warner-Refuge Music, Blowing Rock Music (BMI) Mgr: Ricky Skaggs GEORGE STRAIT "Lovesick Blues" (MCA 54318)

Prod: Jimmy Bowen, George Strat Wr: Irving Mills, Cliff Friend Pub: Mills Music (ASCAP) Mgr: Erv Woolsey

MARTY STUART "Burn Me Down" (MCA 54253)

Prod: Richard Bennett, Tony Brown Wr: Eddie Miller Pub: Warner/Elektra/ Asylum Music/Vidor Publications (ASCAP) Mgr: Rothbaum & Garner

PAM TILLIS "Maybe It Was Memphis" (Arista 2371)

Prod: Paul Worley, Ed Seay Wr: Michael Anderson Pub: Atlantic Music Corporation, First Release Music,Cadillac Pink Music (BMI) Mgr: Mike

AARON TIPPIN "There Ain't Nothin' Wrong With The Radio" (RCA 62181-2)

Prod: Emory Gordy Jr. Wr: Aaron Tippin, Buddy Brock Pub: Acuff-Rose Music (BMI) Mgr: Starstruck Entertainment RANDY TRAVIS "Better Class Of Losers" (WB 7-19069) Prod: Kyle Lehning Wr: Randy Travis, Alan Jackson Pub: Sometimes You Win Music, Seventh Son Music/Mattie Ruth Musick (ASCAP) Mgr: Lib Hatcher TRAVIS TRITT f/MARTY STUART "The Whiskey Ain't Workin'" (WB 7-19097)

Prod: Gregg Brown Wr: Ronny Scaife, Marty Stuart Pub: Songs Of PolyGram, Partner Music (BMI) Mgr: Ken Kragen; Rothbaum & Garner TANYA TUCKER "Some Kind Of Trouble" (Liberty 79132)

Prod: Jerry Crutchfield Wr: Mike Reid, Don Potter, Brent Maher Pub: Almo Music/Brio Blues Music, Welbeck Music/Blue Quill Music; Sheep In Tow Music (ASCAP; BMI) Mgr: Beau Tucker

W

T

STEVE WARINER "The Tips Of My Fingers" (Arista 2393) Prod: Scott Hendricks, Tim DuBois Wr: Bill Anderson Pub: Sony Tree Publishing/Champion Music (BMI) Mgr: Chip Peay

B.B. WATSON "Lover Not A Fighter" (BNA 62195-2) Prod: Clyde Brooks Wr: Kent Blazy, Richard Fagan, Kim Williams Pub: Of Music, Sony Cross Keys, Evanlee Music (ASCAP) Mgr: Marc Oswald

MICHAEL WHITE "Professional Fool" (Reprise 7-19128) Prod: Robert Byrne, Alan Schulman Wr: Michael White Pub: Catch The Boat (ASCAP) Mor: Chris Dodson

KEITH WHITLEY "Somebody's Doin' Me Right" (RCA 62166-2) Prod: Blake Mevis, Garth Fundis Wr: Fred Knobloch, Paul Overstreet, Dan Tyler Pub: Colgems-EMI Music, BMG Songs, Sharp Circle Music; Screen Gems-EMI Music, Scarlet Moon Music/Careers-BMG Music Publishing (ACCAP_BMI) Mark Near ASCAP; BMI) Mgr: None

HANK WILLIAMS JR. "Hotel Whiskey"

(Curb/Capricorn/WB 7-19023)

Prod: Barry Beckett, Hank Williams Jr., James Stroud Wr: Hank Williams Jr. Pub: Bocephus Music (BMI) Mgr: Merle Kilgore WYNONNA "She Is His Dnly Need" (Curb/MCA 54320) Prod: Tony Brown Wr: Dave Loggins Pub: MCA Music Publishing/Emerald River Music (ASCAP) Mgr: Ken Stilts

Y

TRISHA YEARWOOD "That's What I Like About You" (MCA 54270)

Prod: Garth Fundis Wr: John Hadley, Kevin Welch, Wally Wilson Pub: Sony Tree Publishing; Sony Cross Keys Publishing (BMI; ASCAP) Mgr: Ken

DWIGHT YOAKAM "It Only Hurts When I Cry"

(Reprise 7-19148)

Prod: Pete Anderson Wr: Dwight Yoakam, Roger Miller Pub: Coal Dust West Music, Adam Taylor Music (BMI) Mgr: Gary Borman

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68 • R&R February 21, 1992 COUNTRY ADDS & HOTS

MOST ADDE Mark Chesnutt (Brooks & Dunn (Hal Ketchum (Cu Restless Heart	MCA) Arista) Irb)	HOTT John Andeiso Randy Trav Garth Brooks (Trisha Yearwaa	on (BNA) N vis (WB) B (Liberty) H	MOST ADDED Jark Chesnutt (MCA) rooks & Dunn (Arista) al Ketchum (Curb) estless Heart (RCA)	SOUT	H HOTTL John Anderson Garth Brooks (L Randy Travi Joe Diffie	(BNA) iberty) s (WB)	MOST ADDED Mark Chesnutt (MCA) Brooks & Dunn (Arist Restless Heart (RCA) Hal Ketchum (Curb)	a)	HOTTEST Garth Brooks (Liberty) John Anderson (BNA) Randy Travis (WB) Joe Diffie (Epic)	Mark Che Brooks & Pirates O	ADDED snutt (MCA) Dunn (Arista) I The Mississippi Heart (RCA)		HOTTEST Garth Brooks (Liberty) John Anderson (BNA) Randy Travis (WB) Lorrie Morgan (RCA)
AUDIA CHEANNIT BROCKS & DUNN MARC CHEANNIT BROCKS & DUNN AMARC SHEANNIT BROCKS & DUNN AMARC SHEANNIT BROCKS & DUNN AMARC SHEANNIT BROCKS & DUNN AUDIA CHEANNIT BROCKS AUDIA AUDIA CHEANNIT BROCKS AUDIA AUDIA CHEANNIT BROCKS AUDIA AUDIA CHEANNIT BROCKS AUDIA AUDIA CHEANNIT BROCKS AUDIA AUDIA CHEANNIT BROCKS AUDIA AUDIA CHEANNIT AUDIA CHEANNIT AUDIA CHEANNIT AUDIA CHEANNIT AUDIA CHEANNIT AUDIA CHEANNIT BROCKS AUDIA AUDIA CHEANNIT AUDIA CHEANNIT	AVY ZPAGE STORMAGE ST	 NRWD POURTANIS NURRECA <		KAYO Beamon, I.X Mar Cessuri Build The Second Research of the Second	KIEY KIEY EI Pao. KIEY EI Pao. KIEY BOOLES & UNN ROUT TAVIS GATTI BOOLES GATTI BOOLES GATTI BOOLES CALLA JACSON KIX Fayeltaville, AR Fayeltaville, Fayeltaville, AR Fayeltaville, Fayeltaville, AR Fayeltaville, Fayeltaville, AR Fayeltaville, Fayeltaville, Fayel	WMSi Jackson, MS PSTLESS, HEART SAMPY CERSIAN BOOLES & DINN HARDY THUSS PART STLASS HARDY THUSS ALAMAYA WORK ALAMA WORK ALAMAYA PSTLESS IN THUS WORK ALAMAYA WORK ALAMAYA WORK ALAMAYA MARY STLASS PHILIS STLASS WE ALAMAYA WORK ALAMAYA MARY STLASS HARDY HARDY HARDY STLASS HARDY STLASS HARDY HARDY HARDY STLASS HARDY HAR	WARDS WARDS WARDS HELE WARDS HELE WARDS JOB ALEXIST WARDS HELE WARDS HELE WARDS H	BECKS & JUNN LITTLE PLAST HUMBD SERVICE DEBA ADDRLFT HELLESL DEBA TELEVICE HELLESL DEBA TELEVICE HELLESL DEFA	KAMD KAMD	<section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><text><text><text><text><text><text><text><text><text><text><text><text></text></text></text></text></text></text></text></text></text></text></text></text></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header>	 WAXA Pact Clairs, Wi Martin Classifier, Wi	The Insta Every Tue delivers t after co. Call Rail	DICLINA HALL RETORM BROCK & DUN THE ALL RETORM DIG ACTION LORRED ROCK LORRED ROCK LORRED ROCK CONTRACTOR Springhad, M MAR CHEMIC RETORNES DIG ACTION ROCK & DUN ROCK DIG ACTION ROCK DISTINGTO DISTINGTION ROCK DISTINGTION ROCK DISTINGTION ROCK DISTINGTION ROCK DISTINGTION ROCK DISTINGTION ROCK DISTINGTION ROCK DISTINGTION ROCK DISTINGTO ROCK DISTINGTION ROCK DISTINGTO ROCK	 BROCKS & DURN BROCKS & DURN GARTH PROVISI MORE DIFFIC JOEN ANDERSCH WWAO EKS S. Cloud, MN ANDERSCH MUL FM SLOUIS, MO MUL FM MUL GUESAUTT POTTOL MUL GUESAUTT BROCKS & DURN RESTLESS HEART MUTH MUST CHESAUTT BROCKS & DURN HEART CHESAUTT HEART CHESAUTT HEART CHESAUTT HEART CHESAUTT HEART CHESAUTT HEART CHESAUTT HEART CHESAUTH HEART CHESAUTT HEART CHESAUTT HEART CHESAUTT HEART CHESAUTT HEART CHESAUTT HEART CHESAUTT HEART CHESAUTT HEART CHESAUTH HEART CHEART HEART CHESAUTH HEART
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AOR TRACKS

3 2 WKS WKS LW	168 REPORTERS	Reports/Adds	Heavy	Medium
	·			
	JOHN MELLENCAMP/Again Tonight (Mercury)	150 + /2	130+	17-
	OZZY OSBOURNE/Mama, I'm Coming Home (Epic Associated) RUSH/Ghost Of A Chance (Atlantic)	156+/3	103+	<i>39</i> –
	STEVIE RAY VAUGHAN & DOUBLE TROUBLE/Empty Arms (Epic)	140 – /2 140 = /1	100 - 84 +	34 = 54 -
	U2 /Until The End Of The World (Island/PLG)	140 = / 1 148 + / 1	04 + 76 +	54 - 60 -
	DIRE STRAITS/The Bug (WB)	132 - /0	69+	58 -
	GENESIS/I Can't Dance (Atlantic)	106-/2	88 -	14+
14 12 9	PEARL JAM/Alive (Epic Associated)	146+/2	40+	63+
19 15 12	UGLY KID JOE/Everything About You (Stardog/Mercury)	146+/8	<i>34</i> +	68 +
30 16 13	QUEENSRYCHE/Anybody Listening? (EMI/ERG)	146+/10	32+	68 –
	NIRVANA/Come As You Are (DGC)	144 + / 18	31 +	60 +
	2 ERIC CLAPTON/Tears In Heaven (Reprise)	110-/2	76 –	23 -
1 .	3 STORM/Show Me The Way (Interscope)	118-/2	48+	56 -
	 VAN HALEN/The Dream Is Over (WB) TESLA/What You Give (Geffen) 	115+/30	22+	79+
1	RTZ /Until Your Love Comes Back Around (Giant/Reprise)	131 + /20 101 : /2	15+	67+
	7 TOM PETTY & THE HEARTBREAKERS/King's Highway (MCA)	101 + /2 68 - /0	46+ 47-	47= 18-
	U2 /Mysterious Ways (Island/PLG)	61-/0	49-	78- 9+
	L.A. GUNS /It's Over Now (Polydor/PLG)	110+/15	13+	54 +
28 23 20		88-/2	26+	47-
	METALLICA/Nothing Else Matters (Elektra)	101 + /15	12 =	47+
_ 39 28 🤅	3 LITTLE VILLAGE/She Runs Hot (Reprise)	84+/11	12+	58 +
4 11 16 2	· · · · · · · · · · · · · · · · · · ·	57- <i>/</i> 0	40 -	10-
	WAR BABIES/Hang Me Up (Columbia)	101 + /2	4+	34 +
15 14 18 2		73-/0	13 -	27 –
36 31 30	 KIX/Tear Down The Walls (Atco/EastWest) TOM COCHRANE/Life Is A Highway (Capitol) 	85+/9	5+	<i>40</i> +
	ERIC CLAPTON /Help Me Up (Reprise)	81 + /24 56 + /14	5+	49+ 32+
25 22 23 2		56+/14 64-/0	13+ 14-	32 + 38 -
	CINDERELLA /Hot And Bothered (Reprise)	79+/15	3+	20 +
40 (60 + /20	5+	<u> </u>
16 21 27 3	NIRVANA/Smells Like Teen Spirit (DGC)	42-/0	16 –	15 -
DEBUT	· · · · · · · · · · · · · · · · · · ·	53+/43	6+	34+
17 29 33 3		39 - /0	8-	20 –
	FOUR HORSEMEN/Tired Wings (Def American/Reprise)	61+/16	1+	29+
	GENESIS/Jesus He Knows Me (Atlantic)	36+/4	8 -	26+
	LILLIAN AXE/True Believer (Grand Slamm/IRS) GARY MOORE/Cold Day In Hell (Charisma)	55+/5	3+	24 +
	 GARY MOORE/Cold Day In Hell (Charisma) D.A.D/Grow Or Pay (WB) 	52 /52	2	35
57 45		66+/14 59+/10	1 = 1 +	20+ 27+
20 19 22 4	*Keeps bullet due to	49-/0	1-	18-
	BABY ANIMALS/Painless (Imago)	4 5 /0 34 - /1	, 9-	19-
43 38 38 4		49-/0	4+	17-
DEBUT	MSG/When I'm Gone (Impact)	42+/29	5+	19+
60 4	- · · · · · · · · · · · · · · · · · · ·	ol) <i>38+/15</i>	5+	26+
- 49 46		44 + /2	3+	12+
DEBUT		48+/16	1+	15+
49 47 49 🔮		26+/4	17=	8+
12 18 31 4		30-/1	11 -	13-
48 45 41 5 51 🗲		44 - / 1 43 + /5	2+ 4+	17 - 23 +
59 50 (5		43 + 5 42 + 2	4 + 1 +	23+ 18-
27 26 29 5		42 +/2 34 -/1	5-	23-
DEBUT		34 + /7	2+	20 +
DEBUT		36+/6	3+	14=
DEBUT		40+/3	3+	10+
53 50 52 5		29-/0	0 =	15 -
58 56 53 5	3 ()	36=/0	1 =	10 =
DEBUT C		24 - /1	5 =	16+
	NUCLEAR VALDEZ/(Share A Little) Shelter (Epic)	33+/2	0 =	13+



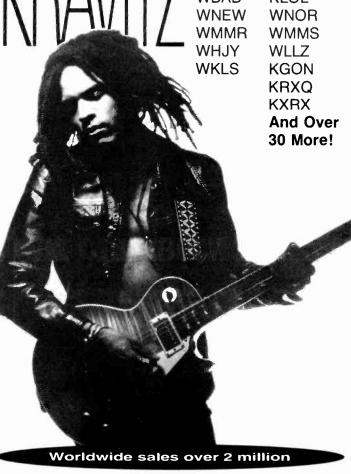
VAN HALEN The Dream Is Over (WB) 68% of our reporters on it.

L.A. GUNS

It's Over Now (Polydor/PLG) 65% of our reporters on it.

METALLICA Nothing Else Matters (Elektra) 60% of our reporters on it.

1 YNGWIE MALMSTEEN "Teaser" (Elektra) 34/4 (29/10) Adds including WKLQ, KZRR, KRZR. Heavy 1: WWBZ. Medium 7 including WIYY, KNCN, WRXK, WZZR KISS OF THE GYPSY "Whatever It Takes" (Atlantic) 31/4 (29/3) Adds including WXLP, KMOD, KQDS. Medium 6 including WXTB, KAZY, KUPD, KMJX, WZNF WHITE TRASH "The Crawl" (Elektra) 30/6 (23/8) Adds including WRKT, WCCC, WAZU, KEZE, KJKJ, KSQY, Heavy 1: WIYY, Medium 2: KNCN, KATP STEVE FORBERT "Baby, Oan't" (Geffen) 30/2 (28/3) Adds including KKEG. Medium 13 including WNEW, WRKI, WDHA, WCCC, WHCN, WPLR, WIZN, WGIR, TEENAGE FANCLUB "The Concept" (DGC) 24/2 (22/6) Adds: KATM, KEYJ. Medium 2: WNEW, WEZX McQUEEN STREET "Time" (SBK/ERG) 22/21 (1/1) Adds including KSAQ, KBPI, KGON, KIOZ, KSJO, WIMZ, WKQZ, KCLB, KCAL, KRZQ BABY ANIMALS "One Word" (Imagu) 22/16 (5/2) Adds including WIMZ, WRDU, WAPL, WCIZ, KEYJ, KZKZ, WKZQ, KJKJ. Heavy 2: WZZR, KATP. Medium 9 including WCCC, WKDF. RICHIE SAMBORA "One Light Burning" (Mercury) 22/6 (16/13) Adds including WLL2, WZBH, WZZR, KEZO, WAOR. Medium 8 including KGON, WRCQ, KATP, KBAT. 38 SPECIAL "You Definitely Got Me" (Charisma) 20/2 (19/7) Adds including KEZO. Medium 15 including WFBQ, WRKI, WTPA, WCCC, WIXV, KZEL, WKIT, WWWV. SCREAM "Father, Mother, Son" (Hollywood) 19/19 (0.0) Adds including KGON, WDHA, WTPA, WBLM, WMFX, WFYV, KZEL, KRZR, KFMX, KQDI CHRIS WHITLEY "Poison Girl" (Columbia) 18/8 (10/6) Adds including WRKI, WDHA, WAVF, KEZE, WCIZ, KSQY, KBOY, Heavy 2: WCCC, WHCN, Medium 3 including WRXL, KKDJ. GUNS N° ROSES "Pretty Tied Up" (Geffen) 17/12 (6/2) Adds including KBPI, KLOS, WKGB, WTPA, WRDU, WRUF Medium 8 including WIYY, WXTB. SKID ROW "Quicksand Jesus" (Allantic) 17.3 (13/11) Adds: KBPI, KATM, KEZE. Medium 4: KSAQ, WQFM, KNAC, KRZQ. REBEL TRAIN "All Around The World" (Atco/EastWest) 17/2 (15/2) Medium 5 including WDHA, WKIT, KJKJ. SMITHEREENS "Too Much Passion" (Capitol) 16/4 (12/3) Adds including WDHA. Heavy 3: WGIR, WKZQ, KRNA, Medium 11 including WLUP, WFBQ, WBLM. U2 "One" (fsland/PLG) 15/6 (10/2) Adds including WNOR. Medium 10 including WBAB, WLVQ, KLBJ, WQBZ, WTKX, WONE 11055 NOSTADDED NEQUESTED GARY MOORE/Day (52) **OZZY OSBOURNE/Mama (58)** BRYAN ADAMS/Thought (43) UGLY KID JDE/Everything (55) VAN HALEN/Dream (30) ERIC CLAPTON/Tears (42) MSG/Gone (29) PEARL JAM/Alive (39) NIRVANA/Come (26) TOM COCHRANE/Life (24) McQUEEN STREET/Time (21) **METALLICA/Nothing (17)** TESLA/Give (20) RUSH/Ghost (17) QUEENSRYCHE/Anybody (15) **RICK VITO/Desiree (20)** JOHN MELLENCAMP/Tonight (14) SCREAM/Father (19) U2/Until (13) NIRVANA/Come (18) STEVIE RAY VAUGHAN & ... (13) a definitive AOR track from the album 'MAMA SAID' DRAGGIN' AROUND STOP Track 52 **MTV Active Rotation** WBAB **KLOL WNEW** WNOR **WMMR** WMMS WHJY WLLZ **WKLS** KGON **KRXQ KXRX** And Over 30 More!



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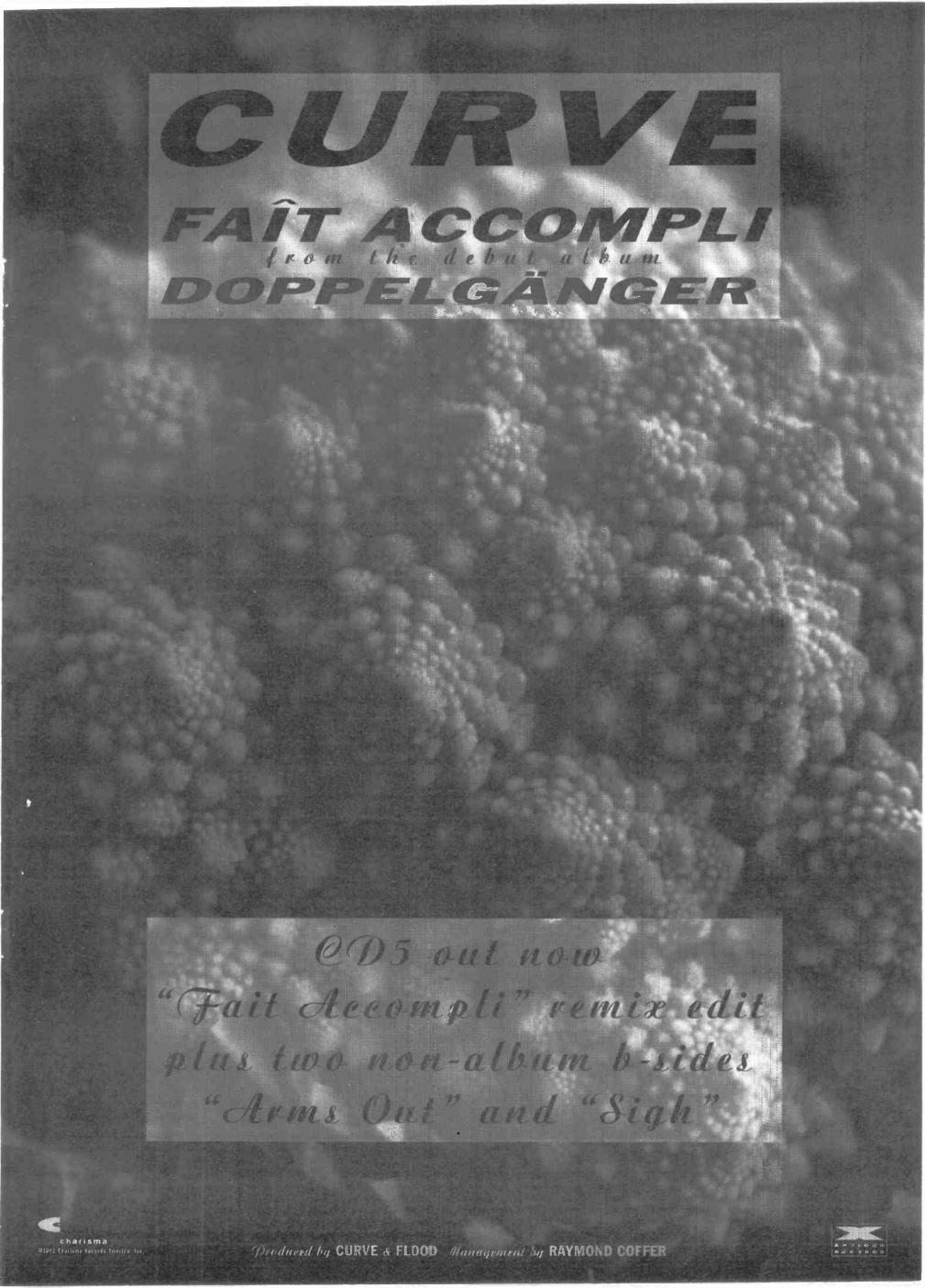


NEW ROCK

NATIONAL AIRPLAY®

LW TW 1 U 2/Achtung Baby (Island/PLG)			LOU REED THIS PICTURE REAL PEOPLE DRAMARAMA NIRVANA LIGHTNING SEEDS LIVE	LUSH SARAH MCLACHLAN HOMDER STUFF SEAL IAN MCCULLOCH LIVE Medium	POSTER CHILDREN LIVE IAN MCCULLOCH FREEJACK REAL POOPLE TEENAGE FANGLUB DIRE STRAITS	SOCIAL DISTORTION LOVE ON ICE a LUSH a DRIVIN N CRYIN a PUBLIC IMAGE LIMI MATTHEW SWEET TRULY
 SUGARCUBES/Stick Around For Joy (Elektra) LOU REED/Magic And Loss (Sire/WB)* SOCIAL DISTORTION/Somewhere Between Heaven And Hell (Epic)* NIRVAMA/Nevermind (DGC)* 	WFNX/Boston (617) 595-6200 Kurt St. Thomas	SUGARCUBES SARAH MCLACHLAN MATTHEN SWEET REAL POOPLE TEXASE FANGLUB TEXASE FANGLUB	TERNACE FANCUD HIDGE UDE SOCIAL DISTORTION SUGARODESE SARAN MCLACHLAN SALIT ETIENNE Medium LUSH PEARL JAM ENYA ORIGIN	MATTHEN SWEET HY BLOOT VALENTI PUTHIS MUNISTRY COLEAN BLUE LENNY KRAVITZ REAL POPPLE TEARS FOR FEARS SMITHEREENS PUBLIC INDEE LINI CONGRETE BLONDE	F	Light
 LIGHTNING SEEDS/Sense (MCA) MATTHEW SWEET/Girlfriend (Zoo) TEENAGE FANCLUB/Bandwagonesque (DGC) LIVE/Mental Jewelry (Radioactive) CONCRETE BLONDE/Ghost Of Texas Ladies' Man (Track) (IRS) VARIOUS ARTISTS/Until The End Of The World (WB) SARAH McLACHLAN/Solace (Netwerk/Artista) REAL FEOPLE/Real People (Relativity)* LUSH/Spooky (4AD/Reprise) LUSH/Spooky (4AD/Reprise) DRAMARAMA/Vinyl (Chameleon/Elektra) RED HØT CHILI PEPPERS/Blood Sugar Sex Magik (WB) IAN McCULLOCH/Honey Drip (Track) (Sire/Reprise) ENYA/Shepherd Moons (Reprise) CHURCH/Ripple (Track) (Arista) CHURCH/Ripple (Track) (Arista) PEBUT CHURCH/Ripple (Track) (Arista) SAINT ETEINE/Foxbase Alpha (WB) DEBUT TEARS FOR FEARS/Laid So Low (Tears Roll Down) (Track) (Fontana/Mercury) MIDGE URE/Pure (RCA) WONDER STUFF/Never Loved Elvis (Polydor/PLG)* DAVID BOWIE VS 808 STATE/Sound And Vision (Track) (Tommy Boy/Rykodisc) SHAKESPEAR'S SISTER/Hormonally Yours (London/PLG)* 	Heavy NIRWAA SUITE FITDINE UGATY HIGHTY BOS UNTIL HE AND OF TEDIAGE FANCUB CLIFFS OF DOONEEN RED HOT CHLI FEP BUIL UNTIL HARDE SOUND UNTIL HEAD SUITHEREENS DAVID BOXIE VS BO UNTIL SUITHEREENS DAVID BOXIE VS BO UNTIL UNTIL COULDOCH CONCRETE BLONDE TEARS FOR FEAS SOCIAL DISTORTION MATTHE SWEET BOXIE SUITHEREENS DISTORTION DETAILS SWEET BUILT BRADG OCEAN BUILE LIKA BLOOM PAUL RELAY & THE THINK TREE BUILT BRADG OCEAN BUILE LIKA BLOOM SUFALO TOM BUITHING SKEEDS MICHAEL OSEDOTE	TEARS FOR FEARS CONCRETE BLANDE MEDIUM MEDIUM MEDIUM MEDIUM SINGLE CIN TEDRY TOP KIN SINGLE CIN TEDRY TOP KIN SINGLE CIN TEDRY RED HOT CHILL PEP OCEAN BLIE THIS PICTURE REVENCE COMBOLING INTERS HILLY BRADE SINGLESARY SINGLE CINE SINGLESARY SIGNATION SINGLESARY MEDIUM REDUCTIONE SINGLESARY MEDIUM REDUCTIONE SINGLESA MENTION SIGNATION S	MITTICL SAVET REVENCE FREEJACK SIMALESPEATS SIST REVENCE FREEJACK SIMALESPEATS SIST REVENCE INTIL THE END OF CONCRETE BLOWDE IAN MODULUCH TEAMS FOR FEARS WONDER STUFF LIKA LOCH CONCRETE BLOWDE IAN MODULUCH REVENCE OF WARTH ROLLINS BAND PUBLIC HARE LIMI a DAYTO BONTE VIS BOULINS BAND PUBLIC HARE LIMI a DAYTO BONTE VIS BOULINS BAND PUBLIC HARE LIMI a DAYTO BONTE VIS BOULINS BAND OF DETICIN SOUTH SAVET SOUTO TOWER HEAVY WILL HEAVY NIT CHILL PEPP WITTIL THE END OF KILF SOUTACHES SOUTHOUS	CONCILCUES BUANCE KUKQ/Phoenix (602) 838-0400 Jonathan L. Rosen Heavy KITWANA UZ MANARAMA MANARAMA UZ MANARAMA MANARAMAA MANARAMAA MANARAMAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	CRECK START (SOR) SALATAO BUSCHEYINARUS MORTO BIS AUDO DYNAHT PURELIC IMAGE LIMI ORIGIN BIS AUDO DYNAHT PURELIC IMAGE LIMI ORIGIN ROBAT CREIS START PURELIC IMAGE LIMI ORIGIN ROBAT CREIS START PURELIC IMAGE LIMI PURELIC IMAGE AUTO CREIS START PURELIC IMAGE ILLANG THE INFO PURELIC INFO DENTIFICATION CONTROL D	HOOTS HEADY VALENTI Sector VALENTI Sector VALENTI Sector VALENTI Sector VALENTI Sector VALENTI Sector VALENTI BIORROWERS MATTREA SAFET HINIS KNNC/Austin (512) 863-3694 BIOR COMPANY HINIS KNNC/Austin (512) 863-3694 BIOR HINIS KNNC/Austin (512) 863-3694 BIOR HINIS KNNC/Austin (512) 863-3694 BIOR HINIS KNNC/Austin (512) 863-3694 BIOR HINIS KNNC/Austin (512) 863-3694 BIOR BIOR BIOR HINIS KNNC/Austin (512) 863-3694 BIOR BIOR BIOR BIOR SECTOR SECTOR SECTOR SECTOR SECTOR SECTOR BI
New Rock chart information is reported by a carefully selected group of radio's most musically adventurous stations. HOTTEST FUBLIC IMAGE LIMITED CHURCH JAZZ BUTCHER IAN McCULLOCH ROLLINS BAND TEARS FOR FEARS	Medium Lou Reco LITE BALL HTE HEAL POOPLE HEAL POOPLE HEAL POOPLE LISH AND AND HEAL POOPLE LISH AN HORE OCKNETE BLONDE a FORK FOR FRANS A TRACLE LISTON WDRE/Long Island (516) 832-9400 Tom Calderone HEAL DISTORTION LIGHTING SEDS	Light MIRACE LIGION WXRTIChicago (312) 777-1700 Norm Winer Heavy U LIC VILLAGE LIC VILLAGE NOBELIS AND DIRE STRAITS JOHN HELISWAM NOBELISWAM	A PUBLIC THACE LIMI KDGE/Dallas (214) 580-9400 Larry Nielson Heavy HWWAA CARY Nielson HEAVIE PEARL CAM MATTHEN SMEET UNTIL INFE END OF LIFE SOCIAL DISTORTION LIGENTION SEEDS SOCIAL DISTORTION LIGENTION SEEDS CONCHETE BLOND HEAVIELESCAMP DUBLIC TOHLE PER HEAVIELESCAMP POLICE & THE BA PILIES SOM FELLENCAMP POLICE INFE LIMI DOWNERLENCAMP POLICE OF THE BA PILIES SOM FELLENCAMP POLICE INFE LIMI DOWNERLENCEMP MODE URE BLUE POLICE INFE LIMI POLICE INFE LIMI DOWNERLENCEMP POLICE OF DOWNERLENCEMP POLICE OF DOWNERLENCEMP POLICE INFE LIMI DOWNERLENCEMP POLICE INFE LIMI POLICE INFE LIMI P	LIVE LUSH ORIGIN THREE LINT * FIRE PRAYS SIST SATE FITCHER STATE FITCHER STATE TITCHER TOOMAGE FANCLUR NUDGE UNE TOOMAGE FANCLUR NUDGE UNE COMBOY JUNCIES XTRA/San Diego (619) 291-9191 Kevin Stapleford Heavy TOM FETT & THE H U2 NIFWANA UNTIL THE DAD OF SHCHEREDAS TAKES PRASS NED'S ATOMIC DUST LOG FEATURE STATE FASS NED'S ATOMIC DUST STATE FASS NED STATE FASS NED	WBNY/Bulfalo (716) 878-3080 Mike Parrish Done Hottest TESHACE FARCUE DID FARTT DID FAR	WRAS/Atlanta (404) 651-2240 Jeff Clark JAZZ BUTCHEP TOLEP CLARK JAZZ BUTCHEP TOCK BUTFLA USE BATTERY GENAR BUTFLA COMPONENT NOT THE FLUKE HOTLAS: DOBY UNKEDS UDFLAME DOBY UNKEDS UDFLAME DOBY UNKEDS UDFLAME DOBY
A DOUBLE DOSE OF HOODOC Wishing You Were Here and Back Where I Belong,	5.	VIR SMIMEREDAS SPARIC BOYS BUILT COMPON JURCIES REVENCE PREDACK COURCE PREDACK PRE	NED'S ATOMIC DUST TOP OFICIA TEARS FOR PEARS COURSE OF DEFINE DALAYS FOR PEARS DALAYS FOR PEAR SHAUESPEAR'S SIST KTCL/Ft. Collins- Denver (303) 571-1232 John Hayes Heavy USTIES Heavy TOP	RED HOT CHLL PEP CONCRETE SUMDE a CHIRCH A PUELC PAGE LMT Medium BILL RANGO DVS SMM MITHEN SWEET THIS PICTURE TOAD THE WT SPRD ORIGIN A IAN MCGULLOCH PILIES PICHUS DVDCARDEN TEXMOS FANCUS WCDNCARDEN TEXMOS FANCUS KITS/San Francisco	Horitests HATTHE VILLAGE LURA ILCOH SARAH HOLLAGEAN SIGARJBES WBER/Rochester (716) 381-4353 Andrew Chinnici JAZZ SUTCHER REVOLTION #9 PUBLIC HARCE LIMI LAH HODILLOCH HOTLAST LURA HODILOCH HOTLAST LURA SPERED HEADS H-DDI	WFIT/Meibourne (407) 768-8000 Jon Hammerland POBLIC HWAR LIMI CHINCH RIDE JANES NAPPYRAD JUDYEATS MOBY NOSTAN SOCIAL DISTORTION AFERAN HHIGS LUSH PUBLIC DWAR LIMI
the new Double A-Side from Alison Moyet's critically-acclaimed album, "HOODOO." "(she) bares her teeth and her soul"		a PUBLIC TMACE LIMI WWCD/Columbus (614) 444-4923 Tom Teuber (FROZEN) Heavy MTTEN SAFET UNTIL THE DNO OF LOW RECE HOBBIE ROBERTSON LUTRONCE	UNTIL THE BAD OF TEDRAGE FANCLUB CLIFFS OF DOUMEDH NETWING TEDRAF SUDATE DATE SUDATED SUDATED SUDATED SUDATED SUDATED CONCRETE BLONDE MEDIUMS SUDATED SUDATED SUDATE BLONDE MEDIUMS SUDATED SUDATES SU	(415) 512-1053 Richard Sands Navy NIRWAN USANIA USANIA USANIA USANIA SOLAL DISONTION ENSING ENSING A POLIC (MACE LIMI USANIA USANIA	KACV/Amarillo (806) 371-5227 Jamey Karr PIBLIC IMAGE LDH1 MIMAGE LBION POT DOR PONSERING TOTI MAGE SOCIAL DISTORTION JUDYBATS	KUNV/Las Vegas (702) 739-3877 Joel Habbeshaw PUBLIC HAKE LIMI BIO, MEDL JAKES Mon RELICION HAPPYHRAD ROPTM HORT HIMIN TREE STUDAEDIES
-Interview More than 100,000 albums sold. Put the music where it		OCEAN BLUE ROBYN HUCHCOCC & THUSHSTUTUE BRUCE COCKENNN MARROY ZEVON MURCH COCKENNN HARROY ZEVON RED MAY ZEVON RED MAY LOUGH PP PRIMAL SORAM STEVLE RAY VAUGHA STEVLE RAY VAUGHA DIRE STRAITS	LOU REED ERASURE LIVE PRIME HITCHCOCK & WORE RED WORE RED WORE RED IAN WOLLCHAS & CHURCH & PUBLIC IMAGE LIMI & TERRS PON FEARS	ENTA TOAD THE WET SPRO THIS PICTURE BILLY BRAGG LOUR REED CONCRETE BLONGE SHARE SHARE SAINT FILENE LIADT A TERMAE FANCLUB	CONFOCT JUNCIES LIGHTNI KS SERDS CONCRETE BLONDE	SAINT ETIEDNE LUSH WONDER STUFF
belongs, in your soul. Casting her spell nationwide on the live		Medium CRASH TEST DUMMIE JOHN LEE HOOKER GIN BLOSSOWS LEDNY KRAVITZ COMBOY JUNKIES PAUL KELLY & THE LUSH	ADRIAN BELEN UUSH FREEJACK Light a NOLINS BAND a MIRACLE LEGION a JAZZ BUTCHER a LITTLE VILLAGE	a PIXIES a PLEASURE THIEVES KNDD/Seattle (206) 622-3251	29 Current Repo 24 Current Playl Called In Frozen KBBT/Portland	ists
acoustic tour (with opening act, Jules Shear): March 2 Washington, D.C. The 9:30 Club@March 3 Philadelphia TLA@March 6 New York City Marqu March 7 Boston Paradise@March 9 Toronto Photo March 10 Chicago Park West @March 12 Los Angeles Variety @March 15 San Francisco Slim's	uee	VAN HORRESON REAL POCALE DRAMARAMA ORRES STMMEY HO 900FT JESUS LITTLE VILLANE STOTE SUBJECT OWNERT BLONDE CONNERT BLONDE CONNERT BLONDE CHNERT BLONDE CHNERT BLONDE CHNERT BLONDE CHNERT BLONDE	KROQ/Los Angeles (818) 567-1067 Andy Schuon Heavy RED HOT CHILL PEP HITWAR DEA DEA PEREL JAN	Lambert/Collins Hany NETWA HANAAA JORN WELLSCARF THIS FICTURE R.E.M. UZ DIA UZA HUTE LICATNING SEEDS TOAD THE WET SPRO TRANS FOR FRADS KLP	KNNC/Austin WBNY/Buffalo WXPN/Philadelpt	Playlist Frozen (1): s):
Produced by Pete Glenister, Management: Motley Music Ltd. COLUMBIA "Columbia" Reg. U.S. Pat. B. Tm. Off. Marck Registrade./© 1992 Sony Music Entertainment Inc		KJJO/Minneapolls (612) 941-5774 Tony Powers Heavy U2	LIGHTNING SEEDS SOCIAL DISTORTION DRAMARAHA SUGARCUBES SAINT ETISME SHAKESPEAR'S SIST TEEMAGE FANCLUB PIXIES	SUDAROUBES SMITHEREENS SMITHEREENS UNTIL THE END OF NED'S ATOMIC DUST Medium SARAH MCLACHLAN MC 900FT JESUS	No Longer A Rej WCBR/Chicago,	

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AOR ALBUMS

NATIONAL AIRPLAY

	2 WKS	LW	TW	171 REPORTERS	FEBRUARY 21,
1	1	1	0	U2/Achtung Baby (Island/PLG)	"Until" (148) "Mysterious
3	3			JOHN MELLENCAMP/Whenever We Wanted (Mercury)	"Again" (150) "Love" (1
9	9			OZZY OSBOURNE/No More Tears (Epic Associated)	"Mama" (156) "Tears" (
5	4	4	4	RUSH/Roll The Bones (Atlantic)	"Ghost" (140) "Bravado"
7	5	5	5	STEVIE RAY VAUGHAN & DOUBLE TROUBLE/The Sky Is Crying (Epic)	"Arms" (140) "Sky" (12)
4	6	7	6	VAN HALEN/For Unlawful Carnal Knowledge (WB)	"Dream" (115) "Now" (5
2	2	3	7	GENESIS/We Can't Dance (Atlantic)	"Dance" (106) "Jesus" (
8	8	8	8	ERIC CLAPTON/Rush (Reprise)	"Tears" (110) "Help" (56
10	10	9	9	DIRE STRAITS/On Every Street (WB)	"Bug" (132) "When" (9)
11	11	10	10	NIRVANA/Nevermind (DGC)	"Come" (144) "Smells"
18	13	13	Ð	QUEENSRYCHE/Empire (EMI/ERG)	"Anybody" (146) "Rainy
15	14	12	Ð	PEARL JAM/Ten (Epic Associated)	"Alive" (146) "Flow" (2)
20	17	15	Ð	UGLY KID JOE/As Ugly As They Wanna Be (EP) (Stardog/Mercury)	"Everything" (146)
14	12	14	14	STORM/Storm (Interscope)	"Show" (118) "I've" (5)
13	15	16	15	METALLICA/Metallica (Elektra)	"Nothing" (101) "Unforgi
35	20	17	16	TESLA/Psychotic Supper (Geffen)	"What" (131) "Call" (12)
21	19	19	Đ	RTZ/Return To Zero (Giant/Reprise)	"Until" (101)
6	7	11	18	TOM PETTY & THE HEARTBREAKERS/Into The Great Wide Open (MCA)	"King's" (68) "Into" (3) "
28	23	20	19	WEBB WILDER/Doo Dad (Praxis/Zoo)	"Tough" (88) "Sittin'" (1)
39	33	24	20	L.A. GUNS/Hollywood Vampires (Polydor/PLG)	"Over" (110) "Some" (1)
DE	BUT		ð	LITTLE VILLAGE/Little Village (Reprise)	"She" (84)
12	18	23	æ	BRYAN ADAMS/Waking Up The Neighbors (A&M) *Keeps builet due to	"Thought" (53) "There" (
32	30	25	23	WAR BABIES/War Babies (Columbia)	"Hang" (101) "Blue" (1)
16	16	18	24	VARIOUS ARTISTS/Freejack (Morgan Creek)	"Hit" (73)
25	21	21	25	ROBBIE ROBERTSON/Storyville (Geffen)	"Woods" (64) "Shake" (*
34	31	28	26	KIX/Hot Wire (Atco/EastWest)	"Tear" (85)
23	24	26	27	BABY ANIMALS/Baby Animals (Imago)*	"Painless" (34) "One" (2
DE	BUT		28	VARIOUS ARTISTS/Wayne's World (Reprise)	"Hot" (79) "Time" (2) "L
30	34	30	29	BOE SEGER & SILVER BULLET BAND/The Fire Inside (Capitol)	"She" (38) "Take" (10) "
_	_	34	30	FOUR HORSEMEN/Nobody Said It Was Easy (Def American/Reprise)	"Tired" (61) "Rockin"" (4
38	38	38	3)	LILLIAN AXE/Poetic Justice (Grand Slamm/IRS)	"True" (55)
	39	39	32	MR. BIG/Lean Into It (Atlantic)	"To" (26) "Alive" (2) "Ju
26	28	29	33	EDDIE MONEY/Right Here (Columbia)	"I'll" (24) "She" (12)
DE	BUT	€	• 3	D.A.D/Riskin' It All (WB)	"Grow" (66)
24	22	22	35	SOUNDGARDEN/Badmotorfinger (A&M)	"Outshined" (49) "Pose"
DE	BUT		36	MSG/MSG (Impact)	''Gone'' (42) ''Éve'' (1)
40	37	32	37	PSYCHEFUNKAPUS/Skin (Atlantic)	''Surfin'' (49)
DF	BUT		33	LIVE/Mental Jewelry (Radioactive)	"Operation" (48)
DE	BUT	D	39	BLUES TRAVELER/Travelers & Thieves (A&M)	"Mountain" (43)
DE	BUT	D	•	XYZ/Hungry (Capitol)	"Love" (44)
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"Until" (148) "Mysterious" (61) "One" (15)	166 = /0	<i>121</i> +	37-
"Again" (150) "Love" (17) "More" (10)	159=/1	140 +	15 -
"Mama" (156) "Tears" (6) "Mr." (1)	156+/3	<i>103</i> +	39 =
"Ghost" (140) "Bravado" (6) "Thing?" (4)	145–/2	104 —	37-
"Arms" (140) "Sky" (12) "Wing" (6)	145–/0	91 +	53 –
"Dream" (115) "Now" (57) "Top" (6)	147+/12	64 –	71+
"Dance" (106) "Jesus" (36) "Living" (3)	122 – /1	95 –	22+
"Tears" (110) "Help" (56)	135–/4	88 –	34 –
"Bug" (132) "When" (9) "Fuel" (5)	140-/1	75 +	60 -
"Come" (144) "Smells" (42) "Bloom" (5)	153+/7	44 +	66+
"Anybody" (146) "Rainy" (17) "Hand" (2)	152 + /5	40 +	71 –
"Alive" (146) "Flow" (2)	146 + /2	40 +	<i>63</i> +
"Everything" (146)	146 + /8	34+	68 +
"Show" (118) "I've" (5)	119-/2	48 +	58 -
"Nothing" (101) "Unforgiven" (39) "Sad" (5)	<i>120</i> + /6	20-	58 +
"What" (131) "Call" (12) "Change"-(1)	134+/18	22 +	67+
"Until" (101)	101 = /2	46 +	47=
"King's" (68) "Into" (3) "All" (2)	75 – / 1	50 –	21 -
"Tough" (88) "Sittin'" (1)	90 – /2	26 +	48 –
"Over" (110) "Some" (1) "Obsession" (1)	111+/16	13 +	55+
"She" (84)	86 /10	13	59
"Thought" (53) "There" (30) "Honey" (3)	77+/ <i>30</i>	17 –	45+
"Hang" (101) "Blue" (1)	101 + /2	4 +	34+
"Hit" (73)	<i>73 – /0</i>	<i>13</i> –	27 -
"Woods" (64) "Shake" (1)	67-/0	16 –	39 –
"Tear" (85)	85+/9	5+	40+
"Painless" (34) "One" (22) "Rush" (1)	56+/14	11 -	27-
"Hot" (79) "Time" (2) "Loving" (1)	80 /16	3	21
"She" (38) "Take" (10) "Mountain" (2)	49 +/ 1 5	10 +	32+
"Tired" (61) "Rockin"" (4) "Lookin"" (1)	64+/15	3+	30+
"True" (55)	55+/5	3+	24 +
"To" (26) "Alive" (2) "Just" (2)	30+/7	19 +	9+
"l'll" (24) "She" (12)	34 - / 1	9-	22 –
"Grow" (66)	66+/13	1 =	20+
"Outshined" (49) "Pose" (1) "Rusty" (1)	50-/0	1 –	18-
"Gone" (42) "Eve" (1)	43 /29	5	20
"Surfin" (49)	49 -/0	4+	17 –
"Operation" (48)	48+/16	1+	15+
"Mountain" (43)	43+/4	4+	23+
"Love" (44)	44 + /2	3+	12 +

Reports/Adds

Heavy

Medium





No Album Qualified For Breaker Status This Week

DEDDEL JODED .

BRYAN ADAMS (30) MSG (29) McQUEEN STREET (21) MCQUEEN STREET (21) SCREAM (18) TESLA (18) L.A. GUNS (16) LIVE (16) WAYNE'S WORLD (16) FOUR HORSEMEN (15) BOB SEGER & THE SILVER BULLET...(15)

HOTTEST

JOHN MELLENCAMP (140) U2 (121) RUSH (104) OZZY OSB9URNE (103) **GENESIS (95)** STEVIE RAY VAUGHAN & DOUBLE ... (91) ERIC CLAPTON (88) **DIRE STRAITS (75)** VAN HALEN (64) TOM PETTY & THE HEARTBREAKERS (50)

REGIONAL AOR ACTIVITY

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a BRYAN ADAMS a BOB SEDER RICK VITO Medium a RICHIE SAMBORA Light a LIVE a MSG a FOUR HORSEMEN a L.A. GUNS a DEVONSQUARE SOUTHSIDE JOHNNY & NIRVANA Medium a LIVE a REBEL TRAIN Light a TESLA a TOAD THE WET SPROC MR. BIG RTZ a GARY MOORE a TALL STORIES Light a GUNS N' ROSES a FOUR HORSEMEN a D.A.D a MCQUEEN STREET STEVIE RAY VAUGHAN リノヨンソニレティアノラブラ RTZ U2(M) VAN HALEN ERIC CLAPTON JOHN MELLENCAMP NIRVANA(M) OZZY OSBOURIE PEARL JAM QUEENSRYCHE RUSH STORM SRLC CLAPTON NIRVANA QUEENSRYCHE PSYCHEFUNKAPU RTZ KLBJ/Austin FSIGNERUMAARUS RTZ L.A. GUNS VAN HALEN PEARL JAM OHRIS WHITLEY PICK VITO LITTLE VILLAGE MORE B BRTAN ADARS Light A MSI B WHITE TRASH B WHITE TRASH (512) 832-4000 PD: JEFF CARROL MD: LORIS LOWE RUSH FREEJACK UGLY KID JOE L.A. GUNS Medium Light a D.A.D Reports Heavy ERIC CLAPTON JOHN WELLENCAMP(M) SMITHEREENS UNTIL THE END OF T U2(M) STEVIE RAY VAUGHAN(M) Medium WAAF/Boston WCMF/Rochester (508) 752-5611 (716) 262-4330 PD: RON VALER MD: MARK RAZZ WCIZ/Watertown PD: STAN MAIN APD/MD: DAVE KANE 1 (315) 782-6540 Heavy GUNS N' ROSES TESLA(L) METALLICA 2 LITTLE VILLAGE/She Runs Hot (Reprise) Heavy METALLICA(M) TOM PETTY FRIC (LAPTON PD: TED BILODEAU APD/ND: CARL CRAFT Medium Light D.A.D(L) FOUR HORSEMEN LANCE KELTNER DANYY TATE MSG APD/MD: Canu -Meavy 0227 OSBOURNE ERIC CLAPTON RODEANS MEBB VILDER MEBB VILDER STEVIE RAY VANOHAM DIRE STRAITS L.A. GUNS MR, BIG TO'L COCHRANE Hedlus BERTAN MAARS a BHRTAN MAARS a CHRIS HHITLEY a GARY MOORE ERIC CLAPTON OZZY OSBOURNE Medium 3 **RICK VITO**/Desiree (Modern/Atlantic) TELENOISE OZZY OSBOURNE JOHN MELLENCAMP TOM PETTY THUNDER VAN HALEN VAN HALEN LA. GUNS LITA PORD CULT Medium Light NSH WGIR/Manchester (603) 625-6915 4 a MSG a WAYNE'S WORLD a FROZEN CHOST(L) Light a NIRVANA a KIX OM/PD: JON ERDAHL APD: B. MCWILLIAMS 5 WHCN/Hartford (203) 247-1060 Heavy WAVF/Charleston 6 U2 JOHN MELLENCAMP RTZ VAN HALEN(M) SMITHEREENS GENESIS STORM DIRE STRAITS ERIC CLAPTON STEVIE RAY VAUGHAN PD: BOB BITTENS MD: PAM BROOKS (803) 554-4401 PD: DAVE ROSSI 7 a RUSH a WAYNE'S WORLD Heavy NIRVANA WEZX/Scranton Heavy JOHN MELLENCAMP(L) (717) 961-1842 8 RUSH ERIC CLAPTON STEVIE RAY VAUGHAN GENESIS JOHN MELLENCAMP PEARL JAM OZZY OSBOURNE MARC COHN VAN HALEN ROBBIE ROBERTSON QUEENSRYCHE DIRE STRAITS STORM PD: JIM RISING MD: JACK MEYERS RUSH ERIC CLAPTON Heavy ERIC CLAPTON DIRE STRAITS JOHN MELLENCAMP OZZY OSBOURNE RUSH Medium Light a CHRIS WHITLEY(L) a TOM COCHRANE BLUES TRAVELER/Mountain Cry (A&M)43 10 WGRF/Buffalo 11 (716) 881-4555 RUSH STORM UZ STEVIE RAY VAUGHAN STEVIE ROBERTSON 12 PD: JOHN HAGER MD: BOB RICHARDS WRFX/Charlotte STORM CHRIS WHITLEY VAN WORRISON PSYCHFUKAPUS B BYAN NADMS LITTLE VILLAGE a GART MOORE Medium a BABY ANIMALS Light a FATES WARNIN; Heavy GENESIS(M) VAN HALEN(M) RUSH STEVIE RAY VAUGHAN(M Medium ROBBIE ROBERTSA Medium a GUNS N° ROSES a MOQUEEN STREET a METALLICA a VAN HALEN (704) 338-9970 13 Draft. SOUTH CONCRETE BLONDE/Ghost Of A Texas Ladies' Man (IRS) 34 Heavy U2(M) Medium Light a L.A. GUNS(L) a OZZI OSBOURNE BUSH JOHN MELLENCAMP GENESIS ERIC CLAPTON Medium BRYAN ADAMS Light a L.A. GUNS 15 WAQX/Syracuse 16 (315) 472-0200 FREEJACK RUSH Medium QUEENSRYCHE PEARL JAM DRIVIN N CRYIN NUCLEAR VALDEZ METALLICA L.A. GUNS LIVE 17 PD: JON ROBBINS APD/MD: DAVE FRISIN WKLC/Charleston Heavy ERIC CLAPTON (304) 722-33308 RUSH U2(M) TOM PETTY JOHN MELLENCAMP Medium Light a GARY MOORE a TOM COCHRINE 19 PD: JEFF DUGAN MD: BRIAN RAYMENT WPLR/New Haven WMFX/Columbia MD: BRLAN ... Heavy VAN MALEN(L) FRIC CLAPTON JOHN MELLENLAP TWO ROOKS TUP FETT STORM B BYYAN ADAYS R LITTLE VILLARS M WATHER'S WORLD TESLA Light A METKLICA A NETKLICA (203) 287-9070 L.A. GUNS LIVE FOUR HORSEMEN 20 (803) 772-4980 LIVE FOUR HORSEVEN D.A.D. WIZ STOREFUNKAPUS KIX FSTOREFUNKAPUS HOBBLE ROBERTSON FAITTOO RODEO ERIC CLARTON B. MARCHEN ERIC CLARTON B. MARCHEN B. BRIAN ADARS B. JOYN HELLENCHP B. TOM COCHANE PD: JOHN GRIFFIN MD: TOM BASS PD: BENJI NORTON MD: DAVE BAKER WKLS/Atlanta (404) 325-0960 Heavy ERIC CLAPTON(M) GENESIS RUSH Heavy JOHN MELLENCAMP ERIC CLAPTON DIRE STRAITS RUSH PD: MICHAEL HUGHES MD: BETH KEPPLE MD: BETH KEPPLE Heavy GENESIS TOM PETTY DOWN PETTY BART ANIMALS STEVIE ANY AUGHAN ENCI CLAPTON MEND WOUR/Utica (315) 797-0803 RTZ WEBB WILDER RUSH STEVIE RAY VAUGHAN STORM Medium a EDDIE MONEY Light a MOQUEEN STREET a SCREAM WEBB WILDER U2 VAN HALEN BART ANTALS DIRECTRALES STEVIC ANY VAUCHAN RELIES TRAVELOR OZZY GOSBOURNE LOU RECE PEARL JAL MORT JOINTLA AN INTALAS A ITSLA LAUT PD: PETER HIRSCH MD: ALISON RYAM Heavy ERIC CLAPTON(M) RUSH(M) New Artists have not yet had an AOR Breaker. The chart is based en-U2(M) TOM PETTY JOHN MELLENCAMP Medium Light DEVONSQUARE(L) tirely on the number of stations reporting airplay on a particular track. Week-to-week add patterns are not a factor. WRKI/Danbury WXTB/Tampa a DEVO a LIVE (203) 775-1212 KNCN/Corpus (813) 227-9808 Christi Heavy GENESIS ERIC CLAPTON RTZ DIRE STRAITS JOHN MELLENCAMP Medias B BRTAN ADAYS a BRTAN ADAYS a BRTAN ADAYS a DEVONSQUARE Light a CHRIS WHITLEY PD: GREG MULI (512) 289-1000 Heavy KIX NIX VINNIE MOORE NIRVANA(M) OZZY OSBOURNE(L) QUEENSRYCHE PD: TIM PARKER MD: MATT VAUGHAN KTXQ/Dallas U2(M) STENIE RAY VAUDHAN JOHEN HELLDKCAMP TESLA ERIC CLAPTON(L) NIETWANA PEARL JACEN WESLUTZEN (0227 GSDURKE FOUR HORSDEEN Medium QUEEDSRICH Medium QUEEDSRICH Medium QUEEDSRICH Medium QUEEDSRICH DM ODDREAL DANNE HRIS DAN Heavy KIX JOHN MELLENCAMP NIRVANA OZZY OSBOURNE PEARL JAM SHOTJUN MESSIAH QUEENSRYCHE STORM U2 (214) 528-5500 2 BABY ANIMALS 3 ERIC CLAPTON 4 RTZ 5 JODAN MELLENCAMP 6 U2 7 DIRE STRAITS 8 SOUTHSIDE JOHNNY & 9 BLUR 10 STEVIE RAY VAUGHAN **P3** PD: ANDY LOCKRIDGE APD: REDBEARD RUSH FREEJACK Heavy GENESIS(M) WEBB WILDER BOB SDGER JOHN MELLENCAMP STEVIE RAY VAUGHAN DIRE STRAITS U2 U2URLY KU JOE WAYNE'S WORLDALL WAYNE'S WORLDALL DHI'NIN NGRYIN FOUR HORSDHEN GONESIS JUNS HY POSES KISS OF THE GYPSY LILLIAN AKE WFTALLICA SHOTGUM HESSIAH TESLA VAN HALEN XTZ Light WZBH/Ocean City (302) 856-2567 PD: CEPTH MICHAELS MD: BILL WARNER U2 VAN HALEN STEVIE RAY VAUGHAN Medium a MSG a GARY MOORE Light a LILLIAN AXE Hedium I GUNS Nº ROSENEN POUR HORSENEN A NIRVANA 5 ROBBLE FORERTSON 5 COULT 7 PEARL JAM 5 COLUTATEN 9 CAZI OSBOURNE 9 UNTLL THE END OF 5 FOLE "WONEY 1 JOINTY VINTEN 5 ROB SEDIE 9 WINT ADAMS 5 ROB SEDIE 4 SUITHERENS 5 QUEENSRYCHE SIEVAL. DIRE STRAITS UZ OLTY COSBOURNE GONNIE RAITT ERIC OLAPTOR NIRVANA FALLING FROM GRACE ROBBIE ROBENTSON JAMES TALOR STOTME LITTLE VILLAGE & RICK VITO & GARY MOORE Light LITTLE VILLAGE WZXL/Atlantic City Heavy ERIC CLAPTON DIRE STRAITS(M) GENESIS(M) JOHN MELLENCAMP(M) NR, BIG TOM PETTY RTZ (609) 522-1416 TOAD THE LET SPROU DANNY TATE PSYCHEFUNKAPUS WDHA/Dover PD: RON BOWEN APD: STEVE RAYMOND 21 (201) 445-1055 Light Heavy ERIC CLAPTON DIRE STRAITS(M) Light a GRAPES OF WRATH Heavy STEVIE RAY VAUGHAN ROBBIE ROBERTSON WEBB WILDER SOUTHSIDE JOHNNY & OZZY OSBOURNE JOHN MELLENCAMP PEARL JAM RUSH DIRE STRAITSWYJ GENESISCH TOM PETTY RTZ RUSH JOH PETTY RTZ RUSH JOHN HELLEWYANP BARWALW AGN HELLEWYANP BARWALW A GRY MOORE a GRY MOORE a TOM DOCHANE a LITTLE VILAGE a DANNY TATE U2(M) VAN HALPN(M) STEVIE RAY VAUGHAN Medium Light a RICHIE SAMBORA a LIVE a MSG a TALL STORIES WBAB/Long Island WIYY/Baltimore KLAQ/EI Paso (516) 587-1023 (301) 889-0098 (915) 544-8864 PD: RUSS HOTTLA HD: JOHN KNAPP (FROZEN) Heavy GUNS N° ROSES MR. BIG OZZY OSBOURNE 12 PD: JEFF LEVINE MD: RALPH TORTORA OM/PD: NAT LAMP MD: MIKE RAMSEY MD: RALPH TURIUM (PROZEN) Reavy ERIC CLAPTON(H) U2(M) MR: BIG(L) JAMES TAYLOR MR: BIG(L) JAMES TAYLOR MR: BIG(L) JAMES TAYLOR MR: ALTY(M) EDDIE VONEY Light a TOM COCHRANE Light a LITTLE VILLAGE a TESLA STORM DIRE STRAITS JAMES TAYLOR RTZ KSAQ/San Antonio Heavy (AN HALEN(M) (512) 271-9600 WBLM/Portland HIZ U2 LENUK RAVITZ HIRVANA Medium Light a BILLY FALCON G CENESIS G ARK MOORE CHRIS HHILLY C CHRIS HHILLY C CHRIS HHILLY A SARAH MCLACHLAN S SCREAM B RICK VITO PD: BILL THORMAN MD: RIKKO OLLERVIDES OZZY OSHOURNE ERIC CLAPTON (207) 774-6364 KLOL/Houston U2 TESLA VAN HALEN ERIC CLAPTON RUSH WHJY/Providence (713) 526-6855 (401) 438-6110 U2 RTZ Medium a TOM COCHRANE a GENESIS ERIC CLAPTON RUSH BRYAN ADAMS BRYAN ADAMS EXTREME WITE TRASH KIX UGLY KID JOE UGLY KID JOE METALLICA L.A. GURS GENESIS FREEJACK PHETHY FOX MEDIALICA NITYANA RTZ COMPOSITION (SCHEDIA) Heavy DHN MELLENCAMP(11) PD: TED EDWARDS MD: PATTY MARTIN PD: BILL WESTON MD: PHIL MARLOWE NIRVANA TOM PETTY BABY ANIMALS STEVIE RAY VA ERIC CLAPTON DIRE STRAITS GENESIS Heavy P2 WKIT/Bangor Heavy U2(M) TOM FETTY RUSH STEVIE RAY VAUGHAN BABY ANIMALS Medium PEARL JAM GENESIS JOHN MELLENCAMP DIRE STRAITS METALLICA OZZY OSBOUNNE QUEENSKYCHCE LITTLE VILLAGE CULT Неачу U2(H) 0227 ОЗВОЧЯНЕ 73MESIS STEVIE RAY VAUCHAN ERIC 0.44700 TOM FEITH U3000 FEITH 0000 FEITH 0000 FEITH 0000 FEITH 0000 FEITH MEDIA Heavy a GARY MOORF (207) 990-2800 PD: BOBBY RUSSEL MD: MIKE O'HARA METALLICA TWO ROOMS DIRE STRAITS LITTLE VILLAGE ROBBIE ROBERTSON Heavy JOHN MELLENCAMP DEVONSQUARE Medium Light a DZZY OSBOURNE a SCREAM WRCQ/Favetteville NUSH RUSH TOM COCHRANE WEBB WILDER LITTLE VILLAGE STEVIE RAY VAJGHAN DIRE STRAITS DEVONSOURCE (919) 484-2107 NUBBLE RUBERISON RUSH COMCRETE BLONDE TOM PETTY STEVIE RAY VAUGHAN LOU REED HIDGE URE STEVE FORBERT VAN HALEN STORM VAN MURRISON OZZY OSBOURNE Light PD: BUZZ BOWMAN MD: ED MCCONEGHY (FROZEN) Heavy RUSH STORM NILWANA RTZ QUEENSRYCHE SOUNDGARDEN PEARL JAM GURS N' ROSES YNGWIE MALMSTEEN XYZ LULITAN AYE WPYX/Albany (518) 785-9061 WRKT/Erie (814) 725-4000 DEVONSQUARE ERIC CLAPTON(M) RTZ OZZY OSBOURNE STORM CULT RICK VITO VAN HALEN WEBB WILDER Light a ERIC CLAPTON a WAYNE'S WORLD STORM RTZ ERIC CLAPTON EDDIE MONEY OZZY OSBOURNE FREEJACK OM/PD: RON KLINF Heavy TOM PETTY(M) WHEB/Portsmouth iz IULIAN AXE Light Heavy ERIC CLAPTON(M) GENESIS(M) JOHN MELLENCAMP TOM PETTY RUSH STORM VAN HALEN Medium a METALLICA a CHRIS WHITLEY a GARY MOORE a BRYAN ADAMS Light a MOQUEEN STREET RUSH BABY ANIMALS NORTHERN PIKES a LITTLE VILLAGE a QUEENSRYCHE Light GENESIS(M) ERIC CLAPTOR(M) DIRE STRAITS JOHN MELLENCAMP Medium Light a TOM COCHRANE(L) a L.A. GUNS (603) 436-7300 PD: GLENN STEWART MD: SCOTT LAUDANI U2 STEVIE RAY VAUGHAN UGLY KID JOE USH STEVIE RAY VAUGHAN Medium ..a. GUNS Heavy UGLY KID JUE QUEENSRYCHE JOHN MELLENCAMP PEARL JAM Medium Light RUSH STEVIE RAY VAUGHAN GENESIS TOM PETTY DIRE STRAITS JOHN MELLENCAMP RTZ OZZY OSBOURNE PEARL JAM a L.A. GUNS a TESLA Light a WHITE FRASH WNOR/Norfolk WMMR/Philadelphia (804) 366-9900 (215) 238-8000 WNEW/New York PD: BUZZ KNIGHT MD: HEIDI HESS JOE BONADONNI wIZN/Burlington (212) 286-1027 WZZO/Allentown (802) 877-6800 : LORPAINE Heavy ERIC CLAPTON BABY ANIMALS UNTIL THE END OF T DIRE STRAITS COMPSIS Heavy JOHN MELLENCAMP wwDC/Washington (215) 821-9559 Heavy BABY ANIMALS ERIC CLAPTON GENESIS(M) TOM PETTY HOB SEGER PD: STEVE CORMIER MD: TOM VAN SANT (301) 587-7100 RUSH(L) GENESIS(M) Medium a BRYAN ADAMS a VAN HALEN Light a ERIC CLAPTON Heavy BLUES TRAVELER FRIC CLAPTON TOM COCHRANE DIRE STRAITS FABULOUS THUNDERBI GENESIS PD: HICK STRAUSS MD: TODD HEFT WTPA/Harrisburg VP/PRG: DAVE BROWN MD: DUSTY SODTT U2(L) Medium OZZY OSBOURNE WEBB WILDER STEVIE RAY VAUGHAN RTZ Light PANIC (717) 697-1141 WRXK/Ft. Myers WRXR/Augusta (404) 722-9696 GENESIS JOHN MELLENCAMP PSYCHEFUNKAPUS Heavy JOHN MELLENCAMP(M) DIRE STRAITS STEVIE RAY VAUGHAN RTZ GENESIS(L) UELY KID 10E (813) 332-3696 Heavy SOORPIONS TWO ROOMS(M) PD: JEFF KAUFFMAN APD: CHRIS JAMES U2(M) STEVIE RAY VAUGHAN(M) DIRE STRAITS(M) JOHN MELLENCAMP(M) PD: JOE MAMA SOUSA APD/MD: JEFF SANDERS PD: STEVE DOWNER MD: ARVETTE TOG ROOMS(M) U2(M) DIRE STRAITS(M) GENESIS TOM PETTY UGENSRCHE(L) UGENSRCHE(L) STEWIE RAY VAJGHAN ERICI CLAPTON STORM(L) RTZ BRIAN ADARS BRIAN ADARS BRIAN ADARS JURYARA ADARS JURYARA JURYARA JURYARA JURYARA ADARSHCH ZZY OSBORNE Light VAN HALEN Heavy OHN MELLENCAMS UDER SELLASING (M) VAN HORSELLASING (M) VAN HORSEL JAM NERL JAM NERL JAM NERL JAM NERD WAN HALEN BETAN JAARS DO GZZ GSEONNE MEGLIM BETAN JAARS DO ROOMS LITTLE VILLAGE MATTHED WEET JAM HALEN SUTTESIDE UNTLL THE END OF T GGL KID JOE HALENS FALSE SUTTESIDE SU Heavy OZZY OSBOURNE WEBH WILDER SOUTHSIDE JOINNY & JOHN MELLENCAMP NIRVANA DIRE STRAITS RUSH JOHN HELLEMCAMP OZZY OSOUTHE STORM UZ HOLIAN STORM UZ HOLIAN BHYAN ADAMS Light A DOB SDICR A GUNS M' ROSES A GUNS M' ROSES A MATTHE SWEET A SCREAM GENESIS(L) UGLY KID JOE BRYAN ADAMS(L) Medium Light a STORM(L) a MR. BIG a BRITRY FOX JOHN MELLENCAMP JOHN MELLENCAMP NIRVANA LOU REED RUSH SOUTHSIDE JOHNNY & UNTIL THE END OF T 12 Heavy STEVIE RAY VAUGHA Medium STEVIE RAY VAUGHAN TOM COCHRANE RTZ LITTLE VILLAGE NIRVANA 0727 OCTOVIENE a PANIC 3 SHADOW KING a NIRVANA a UGLY KID JOE a LENNY KRAVITZ WPDH/Poughkeepsie (914) 471-1500 RUSH JOHN MELLENCAMP OZZY OSBOURNE 021 -----UZ DIRE STRAITS TIVANA STORM UCLY KID JOE PEREL JAM OUEDISKYCHE Medium a HEBB WILLER Light a DILLIAN AXE a D.A.D PD: BILL PALMERI MD: GREG O'BRIEN NIRVANA OZZY OSBOURNE PEARL JAM TESLA VGLY KID JOE a STEVE PORBERT a L.A. GUNS Light a CONCRETE BLONDE a MSG a GARY MDORE UNTIL THE EAD OF . U2 STEVIE RAY YAUGHAN WEBB WILDER MEDIA BABY ANIMALS a GARY MOORE a TOM FETT A BOWNIE RAITY Light a FEARL JAM a CHURCH Heavy ERIC CLAPTON BOB SEGER U2 LITTLE VILLAGE DRIVIN N CRYIN RIZ Medium a RICK VITO a BRYAN ADAMS Ligpt a BLUES TRAVELER a DANNY TATE DOB SELER U2 JOHN VI HELLENCAMP OWNS VI HELLENCAMP DIRS STRATTS BRTAN ADAMS DEREST STRITE ADAMS OBECIS OBECINE RATIONAL COMPACTION TOM PETTY ALL STORIES A CART MOORE TALL STORIES UCLY KID JOE STOEM ROBELE ROBERTSON RICK VITO WYNF/Tampa WKG8/Binghamton (607) 723-5953 (813) 228-6090 PD: CHARLIE LOGAN WCCC/Hartford PD: TODD McCARTHY Heavy EHIC CLAPTON OZZY OSBOURNE DIRE STRAITS GENESIS MR. BIG STORM JOHN MELLENCAMP Medium (203) 233-4426 Heavy WBCN/Boston WDVE/Pittsburgh (412) 937-1441 WRCN/Long island (516) 727-1570 TED SELLERS U2 GENESIS(M) NIRVANA THUNDER OZZY OSBOURNE UGLY KID JOE TESLA(M) TOM PETTY (617) 266-1111 Heavy JOHN HELLENCAMP PD: OEDIPUS MD: CARTER ALAN PD: GENE ROMANO MD: CRIS WINTER OM/PD: MATT MANGUS MD: KEVIN THOMPSON LIVE RED HOT CHILI PEPP QUEENSRYCHE TEENAGE FANCLUB U2 OZZY OSBOURNE ROBBIE ROBERTSON DIRE STRAITS Continued on next page Heavy 1 RUSH Heavy UGLY KID JOE Heavy GENESIS

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REGIONAL AOR ACTIVITY

SOUTH (Continued)	a BLUES TRAVELER a DRIVIN N CRVIN Light a KIX a METTLLICA	JOHN MELLENCAMP ERIC CLAPTON(M) UZ(M) STEVIE RAY VAUGHAN(M BODEANS DIRE STRAITS DIRE STRAITS	WVRK/Columbus (404) 576-3000 PD: JOHN STUART MD: BRIAN GREATHOUSE	KZKZ/Ft. Smith (501) 646-6700 PD: MARK MORGAN MD: JOHN ALLIEN	KFMX/Lubbock (806) 747-1224 PD: WES NESSMAN MD: KID MAINING	BRUCE COCKBURN CROWDED HOUSE DIRE STRAITS ENYA ERIC CLAPTON GENESIS	WTUE/Dayton (513) 224-1501 PD: TOM CARROLL APD/MD: JOHN BEAULIEU	a BRYAN ADAMS a GARY MOORE a RICK VITO Light a UGLY KID JOE(L)	STEVIE RAY VAUGHAN VAN HALEN(M) U2 JOHN MELLENCAMP ERIC CLAFTON Medium
WROQ/Greenville (803) 242-0101 PD: LE: ROGERS MD: BILL WALKER Heavy LUES THAVELER EUES THAVELER EUES THAVELER EUES THAVELER EUES THAVELER 2004 DIRE STRAITS RUSH TO: PETTY OWNS W' ROSES	WEGR/Memphis (901) 578-1103 PD: DIAKE HULL MD: ZZKE LOGAN Heavy JORN MELLONCAMP ODRESIS ULRE STRAITS TOM PETTY RUSS UZ(P) E RAY YADGHAN STETY FOORMALE a DA.D. 9 GART MODRE	Medium a TCSLA a TCN COCHANE a DANY TATE Light a BRYAN ADAMS WROV/Roanoke (703) 343-4444 PD: MIKE BELL APD/MD: ELLEN FLAMERTY Hoavy RUSH	Neary NRTWAAK(L) TOTH PETTY GENESIS JOHN MELLENCAMP ERIC GAPTON Mediae a TOA JOHN ME a L.A. CONS Light	Heavy OZY OGBOURNE JOPN NELLSYGAMP STEVIE RAY VAUGHAN HEBB HILDER BRIC QLAPTON STOPH DIRE STRAITS UDLY KID JOE MOUR HORSEVEN a CARY MOORE Light D REVIEW N CRYIN B SARAH MCLACHLAW	Heavy ERIC CLAPTYN DIRE STRAITS UDW HELLBACAMP OZIT OSGOUNNE RIZH STETIE RAT VAJGHAN Medium CART MOORE Light BOB SDER B BRITNY FOX A LA, CUUS S SDER A LA, CUUS A SOREAH A MOQUEN STREET A XT2	LANES REYNE LOURES SAFET MOBILE GRORTSON SANAN MCLACHLAN STIVLE PARE FORERTSON MANERN ZEVON JULES SAFEAR MEGILLE ANNOH LOUIC B. N. KINO BONIE RAIT CONBOI JUNIES MBY TOK NOCK & SO THEFT RECES JUNES THALAR LITTLE FEAT PAUL SHON	Heavy VAN HALDN(M) UZ(M) OVZY OSBURHE QUEXNETYCHE(L) TWA RODENSTYCHE(L) TWA RODENSTYCHE(L) TWA ROTH ONE NELLONCAMP RUSH DIRE STRAITS Medium A MSG a LIVE Light a NIRVANA	WQFM/Milwaukee (414) 276-2040 PD: J.T. STEVENS MD: JTM SMITH Heavy ODRESIS TOM PETTY(L) UC(H) JOHN PETTY(L) UC(H) MOILLENCAMP(L) a MTDRILL) Hedium Light	a HTZ a LITTLE VILLAGE a BDB SEDER WWCT/Peoria (309) 674-2000 PD: RICK HESGHEMA PD: JAMLE MARLEY (PROZEN) Heavy BODERNS GENESIS JON HEJ.FRCAMP(L) WAT HALEN(L) WAT HALEN(L) WAT HALEN(L) HE FIG FERC CLAPPOI MEDIA
BRYAN ADARS Medium Medium (VAN HOPRISON(L) GRAPEOGE OF WHATH Light TESLA WSTZ/Jackson (601) 982-1067 PC: DRU LabODE HO: DRU LabODE HO: PAH RIVERS Heavy ELIC CLAPTON	WGC X/Mobile (205) 626-9600 PD: LORI DASS AND (205) 626-9600 PD: LORI DASS (PROZEN) Heavy (PROZEN) Heavy NAN TALAFTON EISTENALCO DESISS TO PETTY	GENESIS ERIC CLAPTON(H) JOHN HELLBICAMP TOM PETTY Meddue a STOM EN a VILLY FALCON Light a POUR HORSCHEN a TESLA WIXV/Savannah (912) 897-1529 PD: CURT GARY MD: JAY SISSON	KBAT/Odessa (915) 563-2121 PD: RIC ELLIOTT WD: DRD: DRESON PERRI, JAM ERIC CLAPTON DRE STRAITS GENESIS GENESIS dDEN HELLERCAMP OZZT OSOUPHE QUESIGNICHE RECOMM STORM STO	MILEN	NEST	PROCOL HARRIM STREPHEN STILLS UNTIL THE FAID OF T TEXAS SMILTMEREENS TOTI CHLUDS LUTA BLOOM LITLE VILLAGE LLAR BLOOM LITLE CHLUDS COCAN HALLE COCAN HALLE COCAN HALLE COCAN HALLE COCAN HALLE COCAN HALLE COCAN HALLE COCAN HALLE	WAZU/Dayton (513) 223-9445 APD/MD: BRAD HARDIN Heavy CINESIS JORN MELLENCAMP(M) OZZY GOSUMRI(M) RUSH(M) TOH PETTY UGLY KID JOE BRYAN ADAYS METALLICA (M) MEDNESYCHE STEVIC RAY VAU/DAN TESLA MEDIJIE	KEZO/Omaha (402) 592-5300 PD: RAIDY CHAMBERS MD: BECOMMAN Heavy VAN HALDY JOYN HELLENCAMP 0271 COSDUME UED 10 JOS HELLENCAMP 0271 COSDUME UED 10 JOS HELLENCAMP 035 SPECIAL(L) BRIVIN CRYLIN a SCREAM a BILLY FALCON	Light KGGO/Des Moi (515) 265-6181 PD: PHL HLSON Heav CINESIS STEC CLAPTON(H) OZY OSBURNE JOB HELLENCAP TOM PETTY RTZ UZ Medium
JORN MELLENCAMP(L) RUSH WEBB WILDER STEVIE RAI VAUGHAN Medium Light TOM COCHRANE(L) DRIVIN N CRYIN RICK VITO	IOM INFLIT OZZI OSBURNE JOHE MELLENCAP(M) NH-dium Light	Heavy VAN HALDN OPNESIS RUSH JOHN HELLDNCAMP(H) 0227 OSBOURNE Nedium Light	STEVIE RAY VAUGHAN Medium a MSS a GARY MOORE a TOM COCHRANE a FOUR MONSCHEN a WATHE'S WORLD Light a Light	P1	WLLZ/Detroit (313) 855-5100 PD: CRUCK SANTONI Heavy VAN HALEN(M) UZ(M) RUSH	KSHE/St. Louis (314) 621-0095 PD: JTM OMEN APD: AL HOFER	a CONS Nº ROSES a MOS a VAN HALEN Light a WHITE TRASH	a RICHIE SAMBORA KXUS/Springfield (417) 831-9700 PD: RICK MOORE	Light WNCD/Youngst
WFYV/Jacksonville (904) 642-1055 PD: RLPH CIPULA HD: JOPH LEAND Heavy YAN INLEN(H) UC(H)(L) GEEDISFCH(H) TESLA(H) Mediam Hediam Soften Soften Soften Soften H	WZ2R/Ft. Pierce, FL (407) 335-9300 PO: BICH DICKESON MD: THE LEE BETC CLAPTON BETC CLAPTON DETVIN NOT NO DETVIN NOT NO SAUGK KING KAGM PELLENCAMP NIFWANA RUSS PREJIACK	КТАL/Shreveport (318) 425-2422 Ро. JORN SEIGHAN НО: ТОН КІСНАЕLS Неау НІСНІЕ SMEGRA STORI SMEGRA STORI SMEGRA VIA НАLPN UZ ЧЕНУАЛА	KATP/Amarillo (806) 359-5999 PDrft: DALE MILLER Heavy ROSSI TOT TOT STORM	WWBZ/Chicago (312) 861-8100 VP/PROC: JUNN EDMARDS APD/WD: KEVIN LEMIS Heavy LITA FORD CLADIATOR L. A. GUNS TWORIC MAJESTER METALICA HETALICA HETALICA HETALICA SCID HOL VEDMSRCHE SCID NOI HITAVIA	JOINN HELLENKAMP COLL SOUGHNE Herium NITWANALL WITWANALL WITWANALL USUF YILL MARC BONILLA ERIC CLAPTON DIRE STRAITS BOR SOLLA ERIC CLAPTON DIRE STRAITS BOR SOLLAPTON DIRE STRAITS BOR SOLLAPTON LISTIC VILLAGE A UNICE SOLLAPTON DIRE STRAITS D.A.D A UNICE SOLLAPTON A UNICE SOLLAPTON A UNICE SOLLAPTON A UNICE SOLLAPTON A UNICE SOLLAPTON A UNICE SOLLAPTON	Heavy JORN HELDROCHP(H) U2(M) HETALICA(L) WAN HALEN DIRE STRAITS OZZY OSBOURNE STOUM GUESDROCHE GUESDROCHE RUSH BIC CLAPTON UGL, KLJ JOE RUSH a HTZ Light a WAINE'S WORLD	WIBA/Madison (608) 274-5450 PD: VAI EDMAROS TD: JAC HITOPALL Heavy ERIC CLAPTON JOH NELLENCAMP TOM PETTY RISSI UU WICK UTO a RICK VITO a FOUR MOSTDERN a TESLA	HE: KRIS LINDSAY HEBKSIS NON HELLENCAMP HE. BIG NTL UZ(N) ERIC CLAPTON CZIY COBBURNE CULS USE USE USE USE NTL USE USE HELD HELLEN HELLEN HELLEN LIDITAN AXE	(216) 652-0106 PD: CRAY JAX PD: FRED WAAK (FROZEN) Heavy CDNESIT TONF FELLDHCAMP HUSH UCSH UCSH UCSH HUSH Light
WIMZ/Knoxville (615) 525-6000 PD: BLAKE WATSON M0: BLL KIDO Heavy GOBSIS STEVIC SGOUTRE GODONE COM MELLENCING PRIM CLAPTON VAN HALENCID	TESLA UZ(W/ XTZ Mallul a ROXZ.TTAIN a CONS W ROSS CONSULTAIN a CONS W ROSS a CONSULTAIN a CONS W ROSS a RICKE SAMBORA	LILLIAN AXE QUEENSICAR RUSH STEVIE RAY MODEN O'DAS Nº ROSES O'SLA O'DENSIS PRIC CLAPTON UGLY KID JOE NGUIN CLAPTON O'DLY KID JOE NGUIN B TINATE MALMETEDN B BITAN ADAYS B CRALIJCA B GLAD LATOR	JORN MELLENCAMP SOUTISED JOHNNY & WEBB VILLER RIUSY TULLAGE RIUSY TULLAGE RIUSY TULLAGE RIUSY TULLAGE BOD SEER BOB SEER BOBY TATE DINIY TATE	TESLA GULY KID JOE WAR BABELES WARNE'S WORD XTZ WLUP/Chicago (312) 440-5270 PD: RICK BALIS MD: DAVE BENSON	WRIF/Detroit (313) 827-9505 PD: JTM PEMERTON Heavy CZY 05800HHE U2(L) ROSH STOVE RAY VAUCHAN TOVE RAY VAUCHAN TOVE RAY VAUCHAN TOVE RAY VAUCHAN TOVE RAY VAUCHAN	P2	WXKE/F1. Wayne (219) 484-0580 PD: RICK WEST Heavy UCLY KID JOE STAVIE ARV FAUGHAN VAN HALION DORMAP JOEN CENTRAL DOR VERTICATION DORY INSOURCE BOO SERFE	WKOZ/Saginaw (517) 695-5115 PD: HIKE FERIS PD: CONNEL SOFILKEY Namy RUSH OZY OSBORNE JOHN FELDMCAMP METALLICA DOB SECH NUM HALEN DESECH PERL JAM MEGISIUM	KRNA/Cedar R. (319) 351-9300 PD- Mark VOS MD: ROBE THE DOO
Hedium Light Schenkell, Dassell, Dassel	WKDF/Nashville (615) 244-9532 PD: KIDO REDD MD: JOHN NAGATA Heavy BRIC CAPPON(H) GRIEIS URC H MISSS MCZZ (SSOURKE TOM PETTY U2(M) STEWLE MX VAUGHAN	P3	a CART MOORE a TALL STORIES a VAN HALDN a MOUDEN STREET Light	Heavy VAN HALDY TYPE FETTY OGNIN HELLDNAMP NG41um DIRE STRAITS NUCLEAR VALDEZ RUSH SULTHEREDIS SULTHEREDIS DIRE STRAITS SULTHEREDIS DIRE STRAITS BUL DOCHANE DIRE STRAITS	VAN HALDN GENESIS Medium NO HERCY STORM METALICA METALICA METALICA METALICA DOB DEER NO SEER NO SEER TO COEDENSTONE B BETAN ADARS DISTONE B TO COEDENSTONE B TO COEDENSTONE C TO C TO C TO C TO C TO C TO C TO C TO	WONE/Akron (216) 869-9800 PD: HARVE ALAN APD/MD: J.D. Harvy Enic CLAPTON GDNESIS UZ/MJ HR. BIG VAN HALEN NITVAN FUSH JOIN WELLENCAMP	BRIC CLAPTON Medias Light a D.A.D a KTANETS WORLD a GARY MOORE (S16) 774-8461	a LIVE BRYAN ADARS a BRYAN ADARS a TSELA Light a CARE MORE a KOLED STREET A KOLED STREET A KOLED STREET BROUGH KORSDEN A TOH COCHRANE	Heavy ERIC CLAPTON GUNESIS JOHN HELLENCARP 022Y 03BOURNE STORM PEARL JAH DIRE STRAITS SWITTEREENS RITZ UZ Medium a BILLY FALCON a VAN HALEN e BOS SOCE
HE: TONY TILPORO Heavy DOBESTS DOBESTS RESERVAN ERIC CLAPTON(L) BERLO ALAPTON(L) BERLO ALAPTON(L) BERLO ALAPTON(L) BERLO ALAPTON(L) LA CONS LLOPT NETANA	WEBS WILDER JGH WELLBORAMP Metius PEAR, JAM a RUSH Light a ROXY RUJE WBIZ/Orlando (407) 682-7676 PD: NEAL MIRSKY	KEYJ/Abilene (915) 677-7225 PD: RANEY JORES WE: MERE ULLIAMS ULLIAMS CZY OSBOURNE(L) 02 RC RC RC RC RC RC RC RC RC RC RC RC RC	WRUF/Cainesville (904) 392-0771 PD: RAART CUSCOTT PD: RAART CUSCOTT VD: RASTI CUSCOTT VD: RASTI CUSCOTT DOT RAMP CUSCOTT VD: RASTI CUSCOTT VD: RESTLOARS ODM MELLEVEAMP UB STST RAY VAUGAS Medium AS SPECIAL Light METALLICA	WEBN/Cincinnati (513) 621-9326 PD: TOH OWERS MD: TONT TOLLIVER Heavy OBESIS(H) CFTLLICA(H) USN NELENCAMP(H) TONN NELENCAMP(H) TONN NELENCAMP(H) OBENISTORIE(L) VAH HALEN(L)	WFBQ/Indianapolis (317) 257-7565 PD: MARY BEINDER HE: NC COSSY Heavy NERVIAS(N) NISH STOVIE RAY VAUGHAN	2227 OSBOINNE DULT KID JOE DILE STRAITS TOH FEIT VAUGHAN STRVIE NE VAUGHAN STRVIE NE VAUGHAN UTTLE VILLAGE UTTLE VILLAGE NETAN JOANS Hedium a WAINE'S WORLD	PD: TOM MARSHALL APD/HD: MIKE FINNES Heavy OZZY OSBU/RNE 12 UGLY KID JOE VAN HALD STEVIE RAY VAUCHAN MARC KOMILLA ODESIS JOENDERICA MENTAL MARC KOMILLA ODESIS MILLA ODESIS MENTAL MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DESIS MENTAL DATA DATA DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL DESIS MENTAL D	WAOR/South Bend (616) 683-6123 PD: JOHN VAICE OMAD: SUE FREI HONY PERIC CLAPTON DIRE STRATS JOHN MELLAWLAP(L) OMERIVECHE WAI HALEN STEVIE RAY VAUCHAN	Light a BRITNY FOX a NIRVANA a D.A.D WZNF/Champa (217) 367-1195 PD: CRED FARRER MD: DR. KEN DAVIS Heavy
UGLY KID JOE KMJX/Little Rock (501) 224-6500 PD: TOK WOOD PD: TOK WOOD PD: TOK WOOD (FROZEN)	"C: LEE RANDALL Haarvy CENESITY TOM PETTY ERL: CLAPTON(M) JOHN: STRAITS Medium B BRYON ADAYS Light	Medium Light a GGH MOORE a GAIY MOORE a GAIY MOORE a SAILS TORIES a MERIAITALS a MERIAITALS a TERNAGE FANOLUB	 GUMS RF POSES GENESATON ERIC (J.AFTON BRIAN ADARS 	VAR HALDALD FOR HESPERILL) SURTTHEREENS ERIC CLAPTON FREEJACK DIRE STRAITS BRYAN ADAMS LLAPT a CZY OSBOURNE a LILLIAN AKE	VAN NALEX(M) TOM RETLEXEAMP(L) U2(M) TALL STORES MR, BIC CLAPTON(H) EDDIE WINEY a SHADOW KINN MG JUM a GENESIS LITTLE VILLAGE	WIQB/Ann Arbor (313) 662-2881 PD: 06 UBRIEL HD: REID PARTON Heavy RUSH GRINISTS 0227 OGEDURME	Medium Light a YNAIE MALMSTEDN a DANHY TATE	Medium o GARY MODECLO Light a MAYNE'S MORLD a YOUR a POUR HORSENEN KICT/Wichita	OZZY OSBOURNE NIEVANA JOHN MELLENCAMP VAN HALDN GENESIS Medium a GUNG N' ROSES a TOM COCHRANE Light
Heavy GENESIS OZZY GENESIE RUSH RUSH STOMM WELLEWCHAP UTER STAALTS STOMM WELLEWCHAP UTER STAALTS STOMM WELLEWCHAP UTER STAALTS STOMM WELLEWCHAP UZ WEBH VILDER TESLA RTZ Medium Light	a METZLLICA a JOAL JETT a L.A. FUNS WTK X/Pensacola (901) 438-7543 FD: HIKE ONDAYKO MD: STRUMER Hany MR: BIC 022: COSBOURNE RUSI U2(4)	KKEG/Fayetteville (501) 521-5566 PD: HES JEPFRIES HD: DAVE JACKSON Heavy RUSH STEVIE RAY VAUGHAN STORE UZ JE STRATS DEY KOSOURHE UCT VID JOE RTZ HECLUR JOE RTZ HECLUR SCRYIN	WGLF/Taliahassee (904) 878-1104 PD: JEFF IDEN MD: PAUL DAVIS HERRY JEN YELL PROMP ERIC CLAPTOR(M) 0277 0300/RBE 0207/B00/RBE 0278213 Medium	WMMS/Cleveland (216) 781-9667 PD-HICHAELLIDZAK MD: BRAD HANSON Heavy VAN HALEN BOB SGICH GENESIS GENES	TESLA SMITHEREDRIS FIZ STOLEVITO HERLIICA FERLICA FERLICA FRANCISA SUPPORT OZZY OSZOUNKE UCLY KIN LIGHT a GANY HOORE	DIRE STRAITS JOHN HELLENGAMP U2 STUDHE RAY VAUCHAN PERRIJJAH ERRIJJAH A LITLAY A LITLAYE VILAGE Light A YIZ A LENNY KRAVITZ	WJXQ/Lansing (517) 699-0111 P2: Hak STVENS Heavy GENESIS WAY MUGHAN FOR LANS AN ANTON (L) BOD (LANTON (L) BOD (LANTON (L) BOD (LANTON (L) BOD (LANTON (L) PEALL JAM JOH WELLENCAMP Nedium a TOM COOLHANE Light a KIX a VINEDHT ROCCO	(316) 722-5600 PD: RON ERIG TATLOR TD: SHERK HACKINNON Heavy VAN RUEN VAN HALEN(M) GENESIS STEVIE RAY VAUCHAN(M) JOEN HELLENCAP CZZY OSBOURNE Medium Light a UCLY KID JOE a TASLA a GLADIATOR a ROB SEDER	KFMZ/Columbia (314) 874-3000 PD- onthe SKLJOQA APD: SEAN MICHAEL Heavy VAN HALDN EXTIC CAPTON EXTIC AND STOTM HTZ GONIES JOYN MELLENCARP MILLINCARP MILLINCARP MILLINCARP ADDITRE BETLIN ADARS
WOMF/Louisville (502) 896-4400 OH: BILL MAY MD: DURC MCYSR (FROZRA) Heavy VAN RALEAN HELLENCHMP(H) JOH FELLENCHMP(H) JOH FELLENCHMP(H) BETALLICAL) TESLA ERIC CLAPTON Medius Light	STETIC RAY VAIGHAN Heitum a CINS N ROSES a VAN HALEN Laptt a KIX. a GARY HOORE a TFSLA WRDU/Raieigh (919) 876-1061 Po: Bob wALTON HD: TOM GUILD	a TOM COOLRANE. DONCRETE READED DONCRETE READED LITTLE VILLAGE LITTLE VILLAGE LITTLE VILLAGE A KAYNE'S MORLD A SCREAM MOQUELN STREET A BABY ANIDALS STREE FORBRET A SARAH MOLACHLAN	WKZQ/Myrtle Beach (803) 448-4739 PD/HD: JOHNY DIAZ Reavy 0222Y 05400HHE HDBR	EDDE HONEY NEW YOR ROCK & SO(H) SARAH MCLACHLAN GRAPES OF WARTH a DONNEC IRIS Medium VAN HORRISCH MCLEAR WALREZ SOUMCARDEN LIVE BITTAN ADAMS Light	KYYS/Kansas City (816) 561-9102 PD: LARY HOFFIT HD: MICHELE DWGLAND Heavy EDDLE YONEY DIRE STRAITS DIRE STRAI	WAPL/Appleton- Green Bay (414) 734-9226 PD: GARRETT HART HC: DOB BARON Heavy RUSH JOHN HELL-PACAMP DANKE STRAITS LICEY COSOUGHE RZZ COSOUGHE RZZ COSOUGHE RZZ STORM Hedium	WIOT/Toledo (419) 248-3377 PD: LTN CASYE MO: MICHAEL YOUND Heavy CENESIS 022Y OSEXUME 12 VAN HALEN. STEVICE RAY VAUGHAN	KMOD/Tuisa (918) 664-2810 PD: PAIL STORE MD: PAIL VELCH Heavy ENIC CLAPTON RUSH STEVIE RAY VAUCHAN(M) U2 DIRE STRAITS EDDIE 900K2(M)	a BRYAN ADARS a NITYANA a NITYTERENS Light a LIVE a KIX KQDS/Duluth (218) 728-6421
WOBZ/Macon (912) 781-6558 PD: NATUAN HALE Heavy ORIESIS RTZ. 4R. BIG	Heavy RUSHLD CZZT CSGOURNE STOTIE RAY VAUGHAN BODCANS JOHN MELLDKCAMP ROBBLE HOGERTSON DIRC STRAITS MIRUANA UZ MILIAR AGANT COMPOSION OF COMPO a COMPOSION OF COMPO a COMPOSION OF COMPO a COMPOSION OF COMPO a COMPOSION OF COMPO	WW WV/Charlottes- ville (804) 971-4057 PD: VINNE KIDS MD: DEBILE GLIBERT Newy VAN HALEN(M) GENESIS TOM PETTY TWO ROCKS ENIC CAPTO(H) RUSH STEVIE RAT VAUCHAN	PEARL JAM LILLIA ARE RUSH ERIC CLAPTON UCLY KID JOS FYTOYE RAY VAIGHAN JOHN TELLONCAMP ROBELS RAY VAIGHAN DIRE STRAITS UZ UZ UZ GANS ONEDISKYTYE TYSLA	WLVQ/Columbus (614) 488-9696 PD: BOB HEDMANN M: JO ROBERSON Heavy JOIN MELLENCAMP (M) ORNES IS STEVIE RAY VAUGHAN(M) RUSH THUNDER NERVANA OZZY OSSOURCE Medium BART ANDULS	* ACMATIN TESLA(1) SODAPINS ORESIS ORESIS ORESIS ORESIS ORESIS ORESIS ORESIS ORESIS STOM RT2 UCLY KID JOE & ERIC CLAPTON A HR. BIG Light & D.A.D * CONCRETE BLONDS	a FRIC CLAPTON a MSG a BRAN ADAMS Light a VAN HALEN a BABY ANIMALS WXLP/Davenport (319) 326-2541 PD: OUY PERRY	Medium a BIYLAN ADARS B BICK VITO Lipt a L.4. GUISS a KIRVANA KATT/Oklahoma City (405) 848-0100 PD: DOUD SORDEDAND TO: BRUS CORDEDAND	Medium a BONNE RAITT a GARY MODRE(L) 3 SHADOW KING Light a KISS OF THE CYPSY a QUEENSHYCHE KRZZ/Wichtita (316) 832-9600 P0: SiERMAN COHEJ MD: TRENT TYLER Marxw	PD: BICK CHURCH Heavy HIZ DERE STRAITS PEARL JAM STORM MAR BABIES Medium Light a BRYAN ADAMS a NIRWANA a LIVE a MARC ROWILLA a TALL STORIES
HAR, BUG U2(H) VAN HALEN ERIC CLAPTON NIRVANA U2DA U2DA U2DA U2DA U2DA U2DA NIRVA U2DA U2DA NIRVA U2DA NIRVA U2DA U2DA U2DA U2DA U2DA U2DA U2DA U2D	WRXL/Richmond (804) 756-6400 PD: BILL PUCH MD: PAUL SHOGRUE Havy GRINISIS(M) TCH PETTY	JOB WELDNICKM NOBIE CHEATSON DERE STRAITS STORM RTU U2 Medium a DOB SDER a BYRAN ADAMS a WAYNE'S AGED a WAR BABIES Light	STITHREEMS TOP PETT # MR. BID VAN HALDN Medium B BRYAN ADARS a SCREAN a SCREAN a SCREAN A MOLEAN STREET a MOLEAN STREET a MOLEAN VALDEZ a RASY ANHALS	SOUTHESIDE JOHANY & BODENS HARREN ISTON TH GOORMANE DIRE STRAITS LITTLE VILLOR WERD WILDER U2 a ERIC CLAFTON VAN HALDN Light a CLADIATOR	KTCZ/Minneapolis (612) 339-0000 APD/HD: J. PREDERICKSON Heary ARGON HEVILLE(L)	PD: GUY PERRY Heavy STEVIE RAY VAUGHAN(M) U2(L) ERIC CLAPTON QUEENSRICHE(L) JORN HELINGLAP(M) Medium Light a KISS OF THE GYPSY	Heavy CZ2Y OSOURNE HEavy CZ2Y OSOURNE NEWARALL VAN RALEN(H) U2(H) TOH PETTY TOK PODG CODISIS JORN HELENCANP ERIC CLAPTON Hectual Helencanp	Continued	a KISS OF THE GYPSY

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REGIONAL AOR ACTIVITY

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JOHN MELLENCAMP PEARL JAM Medium a GARY MOORE a VAN HALEN a VAN HALEN a SKID RON a D.A.D a KHITE TRASH a CHRIS WHITLEY OZZY OSHOURNE(L) FREEJACK TESLA(L) VAN HALEN(L) Medium CUNS N' ROSES(L) L.A. GUNS(L) MCQUEEN STREET(L) NIRVANA GVEENSRYCHE(L) RUSH a EABY ANIMALS L.A. GUNS RUSH Light a TALL STORIES a MOQUEEN STRE a SCREAM KQDI/Great Falls (406) 761-2800 STEVIE RAY VAUGHAN Medium CONCRETE BLONDE KZEL/Eugene (503) 342-7096 a BLITZSPEER(L) a L7 a L.A. GUNS WKLT/Traverse RUSH GENESIS(M) OZZY OSHOURNE ERIC CLAPTON(M Hedium MIDWEST a CONCRETE BLONDE Light a MOQUEEN STREET a BANGALORE CHOIR City (616) 947-0003 PD: KEN MARTIN APD/MD: DEBI STARR PD: CORY WELLS MD: LANCE PALAGI (Continued) PDAto. Reavy CENESIS(4) JOHN VELLENCAMP 0227 OSBUDNEE RUSH RUSH RUSH RUSH LU2(4) Medium LU2(4) Medium LU2(4) A SOFRAM a SOFRAM a SOFRAM PD: DAVE FORTNEY MD: DARRYL DE LOTT MDF WAR ROBELE MODERTSON RICE VISH VIS a R. a R.E.M. Light a TOM COCHRANE a BABY ANIMALS a FOUR HORSEME KDJK/Modesto-Stockton Heavy U2(M) JOHN MELLENCAME (209) 869-2594 KRXQ/Sacramento PD: BEAVER BROWN ND: JEFF BIEDEL KOWB/Fargo SKID ROW(L) Light KCOR/Santa Barbara (916) 334-7777 (218) 236-7900 (805) 964-7670 PD: JUDY MONUTT MD: PAMELA ROBE Heavy JOHN MELLENCAME RUSH OM: MARK NICHOLLS MD: TY BANKS RICK WILLIAMS Heavy JOHN MELLENCAMP VINNIE MOORE HIRVANA PEARL JAM QUEENSRYCHE RUSH KLPX/Tucso Heavy JOHN MELLENCAMP GENESIS ERIC CLAPTON DIRE STRAITS (602) 622-6711 Heavy DIRE STRAITS JOHN MELLEN AMP OZZY OSBOURNE STEVIE RAY VAUGHAN U2 OZZY OSBOURNE DIRE STRAITS STEVIE RAY VAUGHAM QUEENSRYCHE STORM PD: LARRY MILE 22 Heavy OZZY OSBOURNE KLCX/Eugene (503) 345-8888 U2 STEVIE RAY VAUGHAN HUSH HUSH SHOTGUN MESSIAH TESLA STORM STEVIE RAY VAUGHAN UGLY XID JOE Medium HAYNE'S MORLD TOM COCHANE D.A.D KIX L.A. GUNS U2 Medium a WARREN ZEVON a VAN HALEN a GARY MOORE a GARY MOORE a GARY MOORE a GARY MOORE a MSG a METALLICA RTZ PEARL JAM Medium a GARY MOORE Light a BRYAN ADAMS a D.A.D STEVIE RAY VAUGHAN DIRE STRAITS BODEANS ROBBLE ROBERTSON Medium a BOB SEDER Light a TOM COCHRANE a SARAH MCLACHLAN PD: ERIC WORDEN MD: AL SCOTT U2 Medium a VAN HALEN a RICK VITO a DANNY TATE a TOM COCHRANE a HLUES TRAVELER Light a MSG KBOY/Medford Heavy ORNESIS JOHM MELLENCAMP OZZY OSBOURNE PEARL JAM RUSH Medium Light a WAYNE'S WORLD(L) a TOM COCHANE a TOM COCHANE a FOUR HORSEMEN (503) 779-2244 KRAB/Bakersfield STA MGR: TOM CARNER MD: MATT ROBERTS LAN GUNS LIA. GUNS LILLIAN AXE LITTLE VILLAGE METALLICA MR. BIG SYCHPT (805) 392-1100 CM: PETER ELIEFF PD: CHRIS SQUIRES Heavy LITTLE VILLAGE WEBB WILDER RTZ KMBY/Monterey a MSG a MCQUEEN STREE (408) 758-5400 KTYD/Santa Barbara Heavy RUSH GENESIS TOM PETTY U2(M) VAN HALEN NIRVANA(M) Medium Light a QUERNSRCHE(L) a LIVE a TESLA PD: MARK STEVEN MD: MILAN ALNAS U2 JOHN MELLENCAMP STORM (805) 967-4511 PSYCHEFUNKAPUS THIS PICTURE PD: DOUG INGOLD MD: BRICE KENDALL (FROZEN) Heavy GDNESIS(M) TOM PETTY(M) U2(L) KJKJ/Grand Forks Heavy RUSH JOHN MELLENCAMP OZZY OSBOURNE PEARL JAM U2 KLOS/Los QUEENSRYCHE Medium a VAN HALEN a GARY MOORE a BABY ANIMALS Light a BLUES TRAVELER a CHRIS MHITLEY " NSRY CHE (701) 746-1417 Angeles U2 a VAN HALEN WAR BABIES WEBS WILDER Light a LIVE > MSG (213) 840-4836 21 PD: MICHAEL CROSS MD: SOOTT ANDREWS KKDJ/Fresno PD: KEN ANTHONY MD: RITA WILDE Heavy STORM RTZ METALLICA QUEENSRYCHE RUSH L.A. GUNS D.A.D (209) 226-5991 P3 U2 EU2 ETRAITS U2 E STRAITS UGLY KID JOE TALL STORIES STEVIE RAY VAUGHAN STORM GENESIS MEGIUM A HEAD WILDER a VAN HALEN a L.A. GUNS PD: WILLOBEE MD: HABLAN WINSLOW Heavy RUSH(M) STEVIE RAY VAUGHAN(M) DIRE STRAITS DRAMARAMA Medium Light a LOVE ON ICE a DANNY TATE Heavy STEVIE BAY VAUGHAN L.A. GRNS D.A.D QZZY OSBOURNE JOHN HELLDRCAMP WERE WILDER TOM COOLEMANE MCS a GARY MODRE a MATTHEN SWEET A RICK WITO Light BARY ANIMALS a LIVE WITO FRASH DRAMARAMA JOHN MELLENCAMP U2 DINE STRAITS JOHN MELLENCAMP OZZY OSBOURNE NIRVARA LITTLE VILLAGE Medium a DRAMARAMA(L) a BABY ANIMALS Light a GARY MOORE KBCO/Denver KJOT/Boise (208) 344-3511 UZ Medium Medium GENESIS MARC BONILLA OZZY OSBOURNE L.A. GUNS TOM COCHANE NIRVARA a GARY MOORE a LITTLE VILLAGE Light 1 MSC (303) 444-5600 KWHL/Anchorage KATS/Yakima (509) 457-8115 KBZQ/Benc KBER/Salt Lake PD: DOUG CLIFTON MD: GINGER HAVLAT (702) 827-0965 (907) 344-9622 PD: BRYAN GREGORY MD: CURT CALDWELL City (801) 322-3311 Heavy ROBBIE ROBERTSON LITTLE VILLAGE DIRE STRAITS JAMES TAYLOR ORIGIN ERIC CLAPTON LOU REED PD: RADIO PHILL MD: LOREN DIXON PROG MGR: DALE KELLY MD: MAX VOLUME PD: DARREN JOHNSON APD: DAVE NELSON Heavy RTZ RUSH 022Y OSBOURNE D: CORY DRAPE KCLB/Paim Springs Heavy RUSH OZZY OSBOURNE JOHN MELLENCAMP FREJACK TOM PETTY PEARL JAM VAN HALEN(M) NIRVANA U2 Heavy John Mellencamp Tom Petty MR. BIG ERIC CLAPTON U2 (619) 398-2171 Heavy BYAN ADAMS(M) Heavy INGDOM COME DIRE STRAITS ERIC CLAPTON DENESTS EINGDOM COME L.A. GUNS METALLICA OZZY OSBOURNE QUEENSRYCHE SKID ROW TESLA(L) THUNDER XYZ PD: KATE WILLIS ERIC CLAPTON GENESIS JOHN MELLENCAMP LITTLE VILLAGE NIRVANA QZZY OSHOURNE PEARL JAH QUEENSRYCHE ROBBIE ROBERTSON RTZ RUSH STEVIE RAY VAUGHAN STORM U2 Heavy ERIC CLAPTON DIRE STRAITS JORN MELLENCAMP 0227 (SSUDINE U292) STRUCTON AUGHAN BENNA ANANS BENNA ANANS BENNA ANANS BENNA ANANS ADD STOLEN VAN HALEN Light a MCQUEEN STREET a LIVE a WHITE TRASH a MSG a GUNS Nº ROSES U2 STORM Medium a BODEANS a RICK VITO UNTIL THE END OF T SOUTHSIDE JOHNNY 5 BRUCE COCKHURN SOUTHSIDE COMMY I BRICE COCKINIEN ENTICE COCKINIEN ENTICE COCKINIEN INCLEAR VALDEZ ANDREAS VOLLENGE ID Medium VAN MORRISCH VAN MORRICCH VAN MORRISCH GEVESIS OUFENSRYCHE a NIRVANA KUPD/Phoenia Light KEMO/Lincoln LOVE ON ICE (602) 838-3062 (402) 489-6500 PD: CURTISS JOHNSON APD: J.D. HOLMES STUMM UZ WAR BABIES HEEB WILDER Medium a GARY MOORE a KISS OF THE GYPSY a LILLIAN AXE a MATTHEN SWERT a MACULEN STREET a MCGUEEN STREET a MCG a RICK VITO D/MD: JON TR KIOZ/San Diego (619) 560-5464 Heavy NIRVANA(M)(L) GENETIS(M) PEARL JAM JOHN MELLENCAMP STEVIE RAY VAUGHAN(M) U2 Heavy VAN HALEN(M) KUPD, 0 GENESIS BOB SEGER JAMES TAYLOR U2(M) BRYAN ADAMS DIRE STRAITS DIRE STRAITS PD: GREG STEVENS MD: PEG POLLARD PIRATE, Heavy METALLICA(L) PEARL JAM OZZY OSBOURNE FATES MARNING FREEJACK Medium LILLIAN AXE QUEENSRYCHE MSG 171 Current Reporters 160 Current Playlists KCAL/Riverside STELE BAY KAUGHAN UZ BAIC CAPTON MSG UGLITU JOE UGLITU JOE UGLITU JOE MATALILO A. DURS MATALILO A. DURS MATALILO A. DURS MATALILO MAR MATES BILLY FALCON GENORICA VAR MATES GURS MATES STELE FORSTER MAR SALES STELE FORSTER STELE FORSTER MAR SALES STELE FORSTER STELE FORSTER MAR SALES STELE FORSTER S San Bernardino (714) 793-3554 KISW, KRXQ, Called In Frozen Playlist (5): STORI ERIC CLAPTON JOHN MELLENCAR PD: RICK SHAW MD: M.J. MATTHEMS MJX/Little Roci KGON, KLCX, KRZQ KTYD/Santa Barbara KXFX/Santa Rosa WNCD/Youngstown HERVY RUSH 02ZY OSBOURNE TOM PETTY VAN HALEN(L) FREEJACK EDDLE MONEY Hedium Light a MCQUEEN STREET(L) a MSG Medium Light a NIRVANA a LITTLE VILLAGE MSG INFECTIOUS GROOVE L.A. GUNS SHOTGUN MESSIAH UGLY KID JOE Light **The West Breaks** KRKX/Billings (406) 245-5000 WRCQ/Fayetteville Another One! Did Not Report, Playlist Frozen (6): ODDS TEXAS CHIEFTAINS CHURCH JEFFNEY GAINES GARY HOORE GRAPES OF WRATH JULIA FORDHAM ORPHAN TEARS BIG HEAD TODD Light PD: TENRI N... Henvy STEVIE ROMERISON WEBH WILDER DIME STRAITS VAN HORRISON JOHN MELLENLOMP LOU REED Medium a CARY MOORE a BOD SEDER Light a SKITJUN MESSIAH a KIX Light a MCQUEEN STREET PD: TERRY KEYS WBAB/Long Island WGCX/Mobile WIYY/Baltimore WQMF/Louisville KSQY/Rapid City KROR/San Francisco WWCT/Peoria (605) 348-9877 (415) 765-4097 WZZQ/Terre Haute PD: JACK DANIEL MD: JIM KALLAS KXFX/Santa Rosa PD: LARRY SNIDER (707) 523-1369 Did Not Report For Two Consecutive Heavy RUSH PEARL JAM OZZY OSBOURNE DIRE STRAITS(M) JORN MELLENCAMP STORM RTZ WEBB WILDER TFSNA U2 (707) 523-1865 PD: WILL DOUGLASS APD: CHRIS HEITE (FROZEN) Heavy JOHN HELLENCAMP ERIC CLAPTON RUSH CENESIS 02ZY OSBOURNE TOM PETTY STORM Heavy Weeks, Not Used In This Week's Data (1): NORTHERN PIKES USH JOHN MELLENCAMP STEVIE RAY VAUGHAN U2(M) DIRE STRAITS(M) VAN HORRISON(M) STORM WEBB WILDER STORM JOHN MELLENCAMP DIRE STRAITS STEVIE RAY VAUGHAN QUEENSRYCHE KRZR/Fresno (209) 252-8994 KOME/San Jose RICK VITO 07ZY OSBOURNE(L) RICK VALUE OZZY QSBOURNEU VAN HALEN DIRE STRAITS a LIVE a PANTERA a BABY ANIMALS Light KXRX/Seattle New Reporters (5): KRAB/Bakersfield, P2 West (206) 283-5979 PD: E. CURTIS JOHNSON PD: BREW MICHAELS MD: DEAN CARLSON STORM MR. BIG ERIC CLAPTON(M) WEBB WILDER Heavy RUSH METALLICA KRZZ/Wichita, P2 Midwest QUEENSHYCHE U2 WAYNE'S WORLD TOM COLHRANE Medium a GARY WOORE a GARY MOORE a RICK Vito Light a MSG a MSG a BOB SECER Heavy NIRVANA(L) GUNS N' ROSES U2(M)(L) WAAF/Boston, P2 East KFMF/Chico TSELA UZ ULLY KID JOE NIRWAMA OFENDRYNGE LA.T. (DYNLLAGE VALL NO FONLLAGE BHTAN ADARS BHTAN ADARS FALLING FROG GRACE Light D. D. D. D. CHRIS ANTLEY SCREAM BUCS TAVELER BHJELT TAVELER BHJELT TAVELER BHJELT TAVELER WRCN/Long Island, P3 East WZZR/Ft. Pierce, FL, P2 South Medium VAN HALEN TOM COCHRANE TESLA GRUPSIS (916) 343-8461 PD: MARTY GRIFFIN U2 GENESIS DIRE STRAITS OZZY OSBOURNE PEARL JAM DGLY KID JOE JOEN MELLENCAMP Medium a VAN HALEN a VAN HALEN a VAN HALEN Medium Light RUSH(L)" GENESIS PEAR, JAH BRAN ADAIS TOM PETTY STEVIE RAY VAUGHAN JONN MELLPICAMP(L) OZY OSBUNNE MECIUM MECIUM MECIUM METALICA ERIC CLAPTON SUDUCARDEN MAP BARIES MAP MAIDALS OLEDISORCORE TESLA GRNESIS 3 GARY MOORE PSYCHEFUNKAPUS a LITTLE VILLAGE Light a FOUR HORSEMEN a LIVE Parallel Changes (4): Heavy JOHN MELLENCAMP ERIC CLAPTON(M) KQLZ/Los Angeles, P2 to P1 KGON/Portland, P2 to P1 WQFM/Milwaukee, P1 to P2 KDKB/Phoenix KEZE/Spokane (509) 448-8888 ERIC CLAPTON(M) STEVIE RAY VAUGHAN DIRE STRAITS RUSH (602) 897-9300 PD: JOHN MCCRAE MD: JACK GREEN a MSG Light a SCREAM a WAYNE'S WORLD a YNGWIE MALMSTEED KRZQ/Reno, P2 to P3 PD: GARY ALLEN APD: CURT CARTIER Heavy U2(1.) STEVIE RAY VAUGHAN(M) DIRE STRAITS(M) GDESIS UGDB HELLENCAMP(N) RUSH Medium ERIC CLAFTON TOM PETT WEBE: ADENTION a GARY MODRE Light a RICK VITO a COMCRETE FLONDE U2 VAN HALEN KZRR/Albuquerque (505) 765-5400 VAN HALEN STORM QUEENSRICHE GONESIS TOM PETTY Medium a GARY MOORE a RICK VITO a BRYAN ADAMS Light Light a WAR BABIES a FOUR HORSEMEN No Longer Reporters (4): Heavy UGLY KID JOE QUEENSRYCHE WAQY/Springfield, MA WCKW/New Orleans PD: FRANK JAXON MD: PHIL MAHONEY KSJO/San Jose (408) 453-5400 RUSH OZZY OSBOURNE WPXC/Cape Cod WXRT/Chicago (now New Rock reporter) D: DANA JANG UZ DIRE STRAITS STEVIE RAY VAUGHAN GENESIS STORM (808) 524-7100 Heavy IC CLAPTON ERIC CLAPTON GENESIS(M) JOHN MELLENCAME 022Y OSBOURNE RUSH U2 Heary LILLIAN AYS PEARL JAM SHOTJIN HESSIAH TOH PETTY STRYLY RAY VAUGHAN JERE STRALTS JORN HELLIKNAM HELLIKNAM HELLIKNAM HELLIKNAM BARY MORE a GARY MORE a GARY MORE a GARY MORE Heavy ILLIAN AXS KAZY/Denver (303) 759-5600 KSEZ/Sioux City PD: STEVE KOSBAU MD: LOIS TODD (712) 258-6740 U2 Medium DIRE STRAITS NIRVANA PEARL JAM TOM PETTY STORM Heavy VAN HALEN(M)(L) OZZY OSBOURNE(L) OZZY OSBOURNE(L) NEGIUM RUSH QUEENSRYCHE(L) KIX PEARL JAN UGLY KID JOE WAR BABIES U2 PD: GLEN MILLER MD: TIM HARRISON ND: TLB ... Heavy RTZ ENIC CLAPTON BRIAN ADAMS GONESIS JOIN MELLEVCAMP OZZY OSBOUWNE STORM DIRE STRAITS A DUNY TATE Light a GLADIATOR PLAYLISTS — Artists are listed once per playlist in the highest a SCREAM a SCREAM a TOM COCHRANE a SHOTGUN MESSIAH a KIX Light a L.A. GUNS a YNGWIE MALMSTEEN a GLADIATOR KUFO/Portland rotation that any of their album's tracks is reported. For exam-STORM UGLY KID JOE STEVIE RAY VAUGHAN BABY ANIMALS MARC HINILLA TOM COCHRANE KIX L.A. CUMS (503) 222-1011 ple, if tracks from the same album are reported in both heavy PD: DAVE NUMME MD: MICHELLE DODD Heavy Heavy VAN HALEN TON PETTY HANGES HALEN HOLLEN and medium, the artist will appear in heavy. KIY L.A. GUNS HETALICA EDDIE MONEY QUEENSRYCHE BOB SECER TESLA VAN HALEN NEBB WILDER Light a GARY MOORE a MCQUEEN STREET For all stations, light rotation is condensed to include only KISS OF THE GYPSY STEVIE BAY VAUGHAN OMP/Las Vegas KATM/Colorado (702) 876-1460 adds to the rotation this week. For P-2 and P-3 stations, L.A. GUNS FOUR HORSEMEN TESLA a FATES WARNING Light a MITCH MALLOY Springs (719) 548-1528 PD: RICHARD REED MD: BIG MARTY Heavy GENESIS JOHN MELLENCAMP 0227 OSBOURNE RTZ RUSH UGLY KID JOE Medium medium rotation is condensed in the same manner. PD: MARK BLAKE MD: JENNIFER BELL Symbols: WYMG/Springfield Heavy ncmvy U2(L) TOM PETTY OUEPNSRYCHE ERIC CLAPTOR(H) VAN HALEN(L) GENESIS JOHN MELLENCAMP OZZY OSBOURNE Medium (217) 546-9000 'a' — Album or track is newly reported. PD: BRYAN JEFFRIES MD: KEEF FULGHAM (M); (L) — Other tracks from that album are in those Hedium a MSG a VAN HALEN Light a NIRVANA a TESLA KISW/Seattle KQLZ/Los Angeles (213) 204-2000 Heavy RTZ RUSH U2(L) VAN HALEN (206) 285-7625 rotations (medium or light). PD: STEVE YOUNG MD: CATHY FAILURNER KGON/Portland PD: CAREY CURELOF MD: MARCIA LONGO A "frozen" list indicates that a current report was not Heavy Heavy METALICA(L) ALCE IN CHAINS FREEJACK STEVIE RAY VAUGHAN(L) OUEDISTICH(M) FREEJACK STEVIE RAY VAUGHAN(L) OUEDISTICH(M) FORSISIS(L) OUES IN FROES SCHOLARDBH SCONCARDBH SCONCARDBH SCONCARDBH SCONCARDBH HD: MARCIA LONGO Heavy NETWANA UGLY KID JOE PEARL JAH MSJ UKIX KID JOE PEARL JAH MSJ UKIX KID JOE PEARL JAH MSJ UKIX KID MARCIA LONGO UKIX KID UKIX KID MARCIA LONGO UKIX KID UKIX KID MARCIA LONGO MSJ UKIX KID MARCIA LONGO MSJ UKIX KID MSJ UKI VAN HALEN GENESIS JOHN MELLENCAMP Medium a RICK VITO(L) a BRYAN ADANS Light a TESLA ٨M a SCHEAM a BRYAN ADAMS Light a RICK VITO a MCQUEEN STREET a SKID ROW a TEENAGE FANCLUB PD: DICK SHEETZ MD: BOB ANCHETA TU: DB ANDHETA Heavy OZZY OGSOURNE PREELACK UZ(M) STEVIE AN VAUGHAN STEVIE AN VAUGHAN MAGE HONILLA DRYINN A CRYIN 0 GARY MOORE USLY TU JUB LDNY KRAVITZ JUN HENDEAN PINN ACHIE SAMP MOORE RICHIE SAMPCRA TESLA B RICK VITO TU DORRANE TUS UDGRANE TUS received, and last week's rotations are included in the data KNAC/Los Angeles (213) 437-0366 base. Stations which fail to report for two consecutive weeks PD: GREGG STEELE HD: RANDY MARANZ do not contribute any data to this week's charts. MD: RANDY MARANZ Henvy HTTLEY CRUE HTTLEY CRUE HTTLEY CRUE HTTLEY CRUE HTTLEY CRUE HTTLEY CRUE FATES MARING SOUNDCARENC(M) PEARL JAH CZY CSSOURME TESIA CURROSION OF COUPD AND AND CURROSION OF COUPD AND AND CURROSION OF COUPD AND AND HTTLEY KORLON) INFECTIOUS CROUVE(M) HECIUM Light KILO/Colorado Springs (719) 634-4896 STA MGR: RICH HAW MD: CRAIG KODEN **PARALLELS** — Stations arranged by market size, according to WZZQ/Terre Haute Arbitron's MSA population figures. (812) 232-5034 OM/PD: TODD HOLMAN APD: DANNY WAYNE (FROZEN) Heavy HD: CH.L Heavy OZZY OSEOURNE NIRVANA RUSH FREEJACK QUEENSRYCHE NETALLICA PEARL JAM TESLA Hedium NP. BIG U2 VAN HALEN WAR BABIES Light Parallel One: 1,000,000 +. Parallel Two: 200,000 - 1,000,000. U2 JOHN MELLENCAMP GENESIS ERIC (LAPTON STORM EDDIE MONEY BRYAN ADANS Neditan Light Parallels Three: under 200,000. KBPI/Denver (303) 534-6200 Stations at a significant ratings disadvantage to an ina D.A.D SOUNDGARDEN Light a LOVE ON ICE PD: BILL BETTS a MR. BIG a MCQUEEN STREET Light format competitor are assigned a lower parallel. HERVY METALLICA(M)(L)

CHR P1 PLAYLISTS



CHR P1 PLAYLISTS

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CHR P1 PLAYLISTS



CHR ADDS & HOTS

SOUTH

KZFM/Corpus Christi, TX Danny B. Jammin'/Baird

MARIAH CAREY LISA STANSFIELD GENESIS

MC BRAINS (dp) RICHARD MARX

Hottest: KEITH SMEAT 3-2 MICHAEL JACKSON 8-3 BOYZ II MEN 6-4 RIGHT SAID FRED 9-6 MICHAEL BOLTON 11-7

G105/Durham-Raleigh, NC Kathy Hart

KATHY TROCCOLI STACY EARL MARIAH CAREY WILLIANS BROTHERS OZZY OSBOURNE Hotlest: SHANICE 1-1 EDDIE MONEY 11-3 GENESIS 24-18 ATLANTIC STARP 28-23 VANESSA WILLIANS 34-28

KPRR/El Paso, TX Ell Molano

MARIAH CAREY BROTHERHOOD CREED SAINT ETLENNE LISA STANSFIELD HOLLESS: TEVIN CAMPBELL 3-1 BOYZ II MEN 6-2 MINT COMDITION 7-3 VANESSA MILLIANS 15-12 SALT-N-PEPA 30-22

WMXF/Fayetteville, NC

ROXETTE OZZY OSBOURNE (dp) WILLIAMS BROTHERS (dp)

WILLIAMS BROTHERS (d Hottest: SHANICE 4-1 RIGHT SAID FRED 6-2 HICHAEL JACKSON 9-4 HICHAEL BOLTON 15-9 RTZ 20-13

WKSI/Greensboro, NC Balley/Meadows

MARIAH CAREY VANESSA WILLIAMS ERIC CLAPTON SHITHEREENS SHATEN HOOLESL: RIGHT SALD FRED 5-1 AMY GRANT 6-5 SHANICE 11-6 MR. BLG 12-7 MICHAEL JACKSON 14-9

WBBO/Greenville, SC Catcher/Goode

ROXETTE NKOTB (dp) LISA STANSFIELD (dp)

Hottest: SHANICE 1-1 MICHAEL JACKSON 5-4 MICHAEL BOLTON 16-8 GENESIS 19-9 ATLANTIC STARR 26-16

WRHT/Greenville, NC Rick Stix

MARIAH CAREY

mmy Simpsor

MARIAH CAREY

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Q101/Meridian, MS Anthony/Yarbrough

MARIAH CAREY VANESSA WILLIAMS Hottest: SHANICE 1-1 MICHAEL BOLTON 10-4 MR. BIG 9-5 ERIC CLAPTON 22-16 ATLANTIC STARR 25-18

Randy Street MARIAH CAREY ROXETTE BIG AUDIO DINAMIT SCHOOL OF FISH (dp) Hottest: NR. BIG 1-1 KEITH SWEAT 6-3 FAULA ABDUL 8-4 MINT CONDITION 12-5 MICHAEL JACKSON 11-6

KNOE/Monroe, LA Mitchell/Redden

LISA STANSFIELD

STORM GERALD LEVERT MARIAH CAREY SCHOOL OF FISH KENNY LOGGINS

Hottest: MICHAEL BOLTON 2-1 MICHAEL JACKSON 6-2 SHANICE 4-3 MR. BIG 8-6 PAUL YOUNG 10-8

WBPR/Myrtle Beach, SC Bender/Kligo

MARKY MARK & THE (dp)

Hottest: AMY GRANT 2-1 PAULA ABDUL 5-3 TEVIN CAMPBELL 9-4 MICHAEL BOLTON 13-6 MICHAEL JACKSON 11-8

WILN/Panama City, FL Todd Shannon

VAN HALEN MARILAH CAREY MARILAH CAREY MARILAH CAREY MORTTE TECE PENISTON DEVONSQUARE HOTLEALT: MICHAEL JACKSON 2-1 ATLANTIC STARE 13-9 KLF 22-13 VANESSA MILLIANS 26-14 ERIC CLAPTON 37-29

KIXY/San Angelo, TX Snipes/Els.

ERIC QLAPTON KATHY TROCOOLI HAMMER (dp) MARIAH CARET CAUSE & EFFECT (dp) CECE PENISTON (dp) VAN HALEN (dp) HotLest:

Hottest: MICHAEL JACKSON 5-2 RIGHT SAID FRED 4-4 AMY GRANT 6-5 MR. BIG 7-6 MICHAEL BOLTON 11-7

WFHT/Tallahassee, FL

OZZY OSBOURNE

L.A. GUNS (dp) ROXETTE

ROXETTE Hottest: MR. BIG 5-3 HICHAEL JACKSON 7-4 GENESIS 15-7 KLF 19-13 ERIC CLAPTON 31-23

KWTX/Waco, TX Christopher/Rose

NUTER NIRVANA 1-1 MR. BIG 2-2 BONNIS RAITT 6-3 PRINCE 10-6 MICHAEL JACKSON 14-9

KNIN/Wichita Falls, TX J.J. McKay

MARIAH CAREY DANGER DANGER (dp) SHAMEN (dp) SCHOOL OF FISH (dp) DYLANS (dp)

Hottest: MR. BIG 3-1 RTZ 8-6 MICHAEL BOLTON 11-7 GENESIS 10-8 PRINCE 15-12

WVBS/WIImington, NC Casey/Hoover

Cs. none: Hottest: SAMMICE 2-1 HORT SAID FRED 7-4 FAULA ABOUL 15-10 "ANRESA WILLIAMS 36-28

MARIAH CAREY HAMMER (dp) ERIC CLAPTON

KCHX/Midland

Odessa, TX Randy Street

WKEE/Huntington, WV McFadden/Miller MOST ADDED MARIAH CAREY (43) VANESSA WILLIAMS RICHARD MARX ROXETTE (12) DION & BRYSON (7) MARIAH CAREY STACY EARL (7) Hottest: RIGHT SAIO FRED 2-1 MR. BIG 4-3 AMY GRANT 9-5 ATLANTIC STARR 19-12 GENESIS 23-16 NKOTB (7) BREAKOUTS PWR92/Johnstown, PA Adams/James SCHOOL OF FISH (6) LISA STANSFIELO (5) STACY EARL STORM MARIAH CAREY SCHOOL OF FISH (dp) Hottest: RIGHT SAID FRED 3-1 MR. BIG 2-2 PAULA ABDUL 4-3 AMY GRANT 9-5 RTZ 14-10

e Alcenn

WLAN/Lancaster, PA Michaels/Bastian

HOTLEST: SHANICE 1-1 MICHAEL JACKSON 7-2 MICHAEL BOLTON 12-8 GENESIS 23-9 ATLANTIC STARR 22-13

ERIC GLAPTON MARIAH CAREY DION & BRYSON ONE 2 ONE OZZY OSBOURNE (dp) Hottest

Hottest: TEVIN CAMPBELL 2-1 SHANICE 4-2 RIGHT SAID FRED 6-3 MR. BIG 13-9 ATLANTIC STARR 23-17

KC101/New Haven, CT

MARIAH CAREY VANESSA WILLIAMS Hottest: SHANICE 1-1 NR. BIG 3-2 RIGHT SAID FRED 5-3 MICHAEL JACKSON 15-11 ERIC CLAPTON 22-16

WQGN/New London, CT Davis/Jordan

MARIAH CAREY HANMER (dp) VANESSA WILLIAMS (dp) ROXETTE (dp) CAUSE & EFFECT (dp) Hothest

Hottest: SHANICE 2-1 PAULA ABDUL 5-3 MICHAEL JACKSON 10-7 ATLANTIC STARR 14-9 KLF 21-11

999KHI/Ocean City, MD Hitman/Kelley

MARIAH CAREY LISA STANSFIELD VOICE OF THE BEE JODECI (dp)

SEAL DANGER DANGER (dp) TIA CARRERE (dp)

Hottest: TEVIN CAMPBELL 2-1 MICHAEL BOLTON 6-2 MR. BIG 9-5 SMITHEREENS 10-7 RIGHT SAID FRED 11-8

WSPK/Poughkeepsie, NY Schantz/Richards

ROXETTE Hottest: MR. BIG 6-1 MICHARL BOLTON 22-11 ERIC CLAPTON 25-18 MARKY MARK & THE 30-25 STACY EARL 38-32

CHR Rotation Criteria

both before midnight.

three of them before midnight.

MARIAH CAREY KATHY TROCCOLI (dp)

P2

FLY92/Albany, NY Morgan/Scot VANESSA WILLIAMS MARIAH CAREY CECE PENISTON L.A. GUNS (dp) Hottest: Hottest: MR. BIG 8-2 MICHAEL JACKSON 7-3 AMY GRANT 10-5 PAULA ABDUL 13-7 ATLANTIC STARR 19-14

WAEB/Allentown Cosenza/Cadillac Jack BRIC CLAPTON MARIAH CAREY STACT EARL OOLOR WE BADD (dp) Hottest: MR. BIG 7-5 MICHAEL JACKSON 10-6 TEVIN CAMPBELL 16-11 ATLANTIC STAR 18-12 VANESSA WILLIAMS D-28

WAAL/Binghamton, NY Morgan/Orzei ROKETTS MADIAH CAREY KEDNY LOGGYK KEDNY LOGGINS (dp) NIA PERPLES HOLTENI: MICHAEL BOLTON 13-6 PAUL YONK 17-12 VAN HALEN 21-16 VANESAN WILLIAMS 23-17 ERIC CLAPTON 35-28

WKSE/Buffalo, NY Edwards/McGowar MARIAH CAREY Hottest: SHANICE 2-1 MICHAEL JACKSON 11-2 TEVIN CAMPBELL 4-3 MR. BIG 19-4 AMY GRANT 9-8

WiKZ/Chambersburg, PA Rick Alexander MARIAH CAREY OZZY OSBOURNE COLOR ME BADD ROXETTE STACY EARL SIMPLY RED HOLLESSI: MR. BIG 1-1 RIGHT SAID FRED 4-2 SHANICE 5-3 TEVIN CAMPBELL 9-4 ERIC CLAPTON 21-13

WTHT/Portland, ME WVSR/Charleston, WV Shahan/Allen Hal Slevens NKOTB (dp) ROXETTE (dp) HINT CONDITION (dp) CHIC (dp) CURTIS STIGERS (dp) MARIAH CAREY Hottest: MARIAH CAREY STORM CECE PENISTON Hottest: RIGHT SAID FRED 2-1 MR. BIG 4-2 MICHAEL JACKSON 5-4 AMY GRANT 7-5 MICHAEL BOLTON 9-6 Hottest: PM DAWN 15-12 MR. BIG 18-13 MARKY MARK & THE 29-18 ATLANTIC STARR 30-25 ERIC CLAPTON D-29

JET-FM/Erie, PA Cook/Sharpe EDDIE MONEY RICHARD MARX SCHOOL OF FISH (dp) RICHIE SAMBORA (dp) Hottest: MR. BIG 3-1 GENESIS 8-4 JOHN MELLENCAMP 7-5 VAN HALEN 10-6 ERIC GLAPTON 14-11

WERZ/Exeter, NH Falconi/McVie

none Hottest: MR. BIG 1-1 U2 2-2 SHANICE 3-3 RTZ 7-7 TEVIN CAMPBELL 9-9

WNNK/Harrisburg, PA O'Dea/Shaw

WILLIAMS BROTHERS ROXETTE MARIAH CAREY NIA PEEPLES MATTANTA Hottest: AMY GRANT 5-1 MR. BIG 6-2 MICHAEL BOLTON 10-7 GENESIS 17-9 ATLANTIC STARR 20-11

WKSS/Hartford, CT Jones/Walsh MARIAH CAREY DION & BRYSON (dp)

DION & LALL Nottest: PRINCE 2-1 RIGHT SAID PRED 3-3 CHARN 8-5 CIGGLES 9-7 VANESSA WILLIAMS 25-15

TIC-FM/Hartford, CT Mitchell/Lundon MARIAH CAREY ROXETTE (dp) LISA STANSFIELD (dp)

Hottest: TEVIN CAMPBELL 2-1 RIGHT SAID FRED 4-2 ATLANTIC STARR 17-14 KLF 26-20 MR. BIG 33-27

WWKX/Providence, RI Bill O'Brien · · · · HIN D Brien MARIAH CAREY SAINT ETIENNE ANGELICA LEL THANUNKE HOM DESITA HOLLES: RIGHT SAID FRED 1-1 HICHAEL JACKSON 3-2 PAULA ADDUL 5-4 JAZZY JEFE & FRES 11-7 NKOTB 13-8 Y102/Reading, PA Burke/Frank MARIAH CAREY DION & BRYSON Hottest: MR. BIG 5-2 MICHAEL BOLTON 6-3 MICHAEL JACKSON 7-4 AMY GRANT 8-6 RTZ 17-11 98PXY/Rochester, NY MARIAH CAREY KATHY TROCCOLI OZZY OSBOURNE (dp) Hottest: BONNIE RAITT 2-1 RIGHT SAID FRED 6-2 AMY GRANT 3-3 MR. BIG 4-4 SHANLE 5-5 SCHOOL OF FISH (dp) MARIAH CAREY KENNY LOOGINS VOICE OF THE BEEH (dp) UGLY KID JOE STORM DION & BRYSON HOLLEAK: 93Q/Syracuse, NY NKOTB KLF KATHY TROCCOLI MARIAH CAREY RICHARD MARX Hottest: Hottest: SHANICE 1-1 RIGHT SAID FRED 9-3 RTZ 10-5 CHRIS CUEVAS 13-8 PAULA ABDUL 20-13 FUN107/New Bedford, MA Limardi/Weimar WPST/Trenton, NJ Dave Hoeffel VANESSA WILLIAMS MARIAH CAREY SCHOOL OF FISH Hottest: MR. BIG 1-1 RIGHT SAID FRED 4-2 ERIC CLAPTON 11-4 RTZ 15-11 GENESIS 20-13 WRCK/Utica, NY Reitz/Burton

> MARIAH CAREY NKOTB DION & BRYSON STORM VOICE OF THE BEEH VOICE OF THE BEEH Hottest: MR. BIG 3-2 RIGHT SAID FRED 4-3 MICHAEL JACKSON 9-4 AMY GRANT 12-7 CHRIS CUEVAS 14-10 WKRZ/Wilkes-Barre, PA Medek/Padden

OZZY OSBOURNE Hottest: FIREHOUSE 1-1 GEORGE MICHAEL 3-3 EDDIE MONEY 4-4 SHANICE 9-6 RIGHT SALD FRED 12-7 STACY EARL MARIAH CAREY Hottest: GEDRGE MICHAEL 1-1 MR. BIG 5-4 RTZ 11-10 JOHEI MELLENCAMP 23-19 RIGHT SAID FRED 33-29 WOMP/Wheeling, WV Bonds/Pettit WSTW/Wilmington, DE Tony Rogers NKOTE ROARTTE SMITHERGENS MARIAH CAREY MARIAY MARK & THE MARIAY CAREY MARKY MARK & THE SCHOOL OF FISH (dp) Hottest: SHANICE 4-1 TEVIN CAMPERLL 5-2 KEITH SWEAT 10-3 MICHAEL JACKSON 15-5 PM DAWN 19-11

MARIAH CAREY ONE 2 ONE STORM Hottest: SHANCE 3-1 MR. BIG 7-4 SMITHEREENS 20-12 JOHN MELLENCAMP 19-13 VANESSA WILLIAMS 28-21 WYCR/York, PA McCauslin/Crockett

ATLANTIC STARR MARIAH CAMEY L.A. GUNS (dp) UGLY KID JOE (dp) Hottest: MR. BIG 1-1 RIGHT SAID FRED 5-4 MICHAEL JACKSON 15-7 GENESIS 19-9 ERIC GLAPTON 21-10 WHTO/Williamsport, PA Williams/Lindow CURTIS STIGERS MARIAH CAREY KENNY LOGGINS VOICE OF THE BEEH DANGER DANGER (dp)

Songs in New & Active have been reported by at least 50 CHR reporters in the

current week. Songs in **Significant Action** have been reported by 10 or more CHR reporters but fewer than 50. Below the "artist/title (label)" designation, following the word **Reports**, is the total number of stations reporting the song this

week. Moves are designated as **Up** (upward chart movement), **Same** (same chart position as last week or continued uncharted airplay), and **Down** (downward chart movement). Finally, following the word **Adds**, the total number of stations adding the record this week is listed, followed by a sampling of individual station activity

Breakers have achieved 60% CHR airplay for the first time. Records not yet

achieving Breaker status may accumulate sufficient chart points from high chart

Breakouts are records not included in the regional Most Added listings that are

receiving concentrated regional airplay. They have fewer than 50 reports national-

positions on stations reporting them to debut on the CHR National Airplay/40.

on the song. Complete airplay activity can be found in the Parallels.

Dayparted Adds and/or Ons: one-two plays in a 24-hour period.

Fulltime Adds and/or Ons: four plays in a 24-hour period,

ly but have five or more adds in the region listed.

DANGER DANGER (dp) Hottest: SHANICE 7-1 MR. BIG 2-2 MICHAEL BOLTON 5-4 RTZ 6-5 VANESSA WILLIAMS 23-15

WQXA/York, PA Feather/Taylor

NONE Hottest: SHANICE 1-1 PAULA ABDUL 7-7 DIGITAL UNDERGROU 8-8 2 HYPED BROTHERS 12-12 MC BRAINS 16-16

P3 WPRR/Altoona, PA Dave McCall

none Hottest: RTZ 1-1 MR. BIG 2-2 BRYAN ADAMS 3-3 AMY GRANT 5-5 GENESIS 17-17

WNOK/Columbia, SC Rush/McKay **MOST ADDED** MARIAH CAREY OZZY OSBOURNE MINT CONDITION STACY EARL CECE PENISTON Hottest: MARIAH CAREY (55) **ROXETTE (12)** ERIC CLAPTON (10) CECE PENISTON (10) CECE PENISTON Hottest: MR. BIG 5-1 RIGHT SAID FRED 2-2 PAULA ABDUL 11-8 ATLANIC STARR 14-11 VANESSA WILLIAMS 26-18 LISA STANSFIELO (10) WILLIAMS BROS. (10) BREAKOUTS

SCHOOL OF FISH (8)

WWFX/Bangor, ME Cooper/Kelly

POVETTE PM DAAN MARIAH CAREY CECE PENISTON DION & BRISON (dp) HotLest: SHANICE 1-1 MR. BIG 3-RED 6-3 NICHAEL JACKSON 10-4 AMY GRANT 9-5

103CIR/Beckley, WV Hovanski/Davis

MARIAH CAREY PM DAWN WILLIAMS BROTHERS Hottest: MR. BLG 3-2 SHANICE 4-3 AMY GRANT 5-4 PAULA ABDUL 10-5 MICHAEL BOLTON 13-8

95XXX/Burlington, VT

WKPE/Cape Cod, MA Keith Lemire

ROXETTE MARIAH CAREY RICHIE SAMBORA (dp) STACY EARL Hottest: SHANICE 1-1 MR. BLG 5-2 RICHT SAID FRED 6-3 TEVIN CAMPBELL 8-4 ERIC CLAPTON 20-14

WNYP/Ithaca, NY Tom Sherman

COLOR ME BADD ERIC CLAPTON MARIAH CAREY NUCLEAR VALDEZ SCHOOL OF FISH (dp) Hottest:

Hottest: MR. BIG 1-1 NIRVANA 2-2 CHRIS CUEVAS 3-3 AMY GRANT 6-5 SMITHEREENS 15-12

95XIL/Parkerburg, WV Hughes/O'Kelly

STACY EARL MARIAH CAREY OZZY OSBOURNE

ROXETTE



bardan in presidentia

WBBQ/Augusta, GA Bruce Stevens MARIAH CAREY

JODECI BIG AUDIO DYNAMIT MINT COMDITION CAUSE & EFFECT HOTLESI: MR. BLG 1-1 MICHAEL JACKSON 3-3 PAUL YOUNG 15-4 RTZ 13-6 ERIC CLAPTON 21-11

B93/Austin, TX Duran/Austin NKOTB NAUGHTY BY NATURE MARIAH CAREY MARIAH CAREY R.O.C. GERALD LEVERT (dp) HOTDEST: TEVIN CAMPBELL 4-1 KEITH SWEAT 5-3 HICHAEL JACKSON 16-4 BOYZ II MEN 14-9 LAISSEZ FAIRE 13-12

KHFI/Austin, TX MARIAH CAREY (dp) Hottest: KLF 1-1 SHANICE 3-2 RICHARD MARX 27-20 SAINT ETIENNE 28-23 SIMPLY RED 30-24

WFMF/Baton Rouge, LA Johnny A./Harrison

MARIAH CAREY MINT CONDITION NKOTE CLIVILLES & COLE COLOR ME BADD

COLOR ME BADD Hottest: RIGHT SAID FRED 4-1 HICHARL JACKSON 13-7 AMY GRANT 12-8 MICHARL BOLTON 15-10 PAUL YOUNG 24-21 195/Birmingham, AL St. John/Bohannon

MARIAH CAREY OZZY OSBOURNE MARIAH CAREY OZZY OSBOURNE HOttest: MR. BIG 1-1 ERIC CLAPTON 11-2 EDDIE MONEY 3-3 ENYA 8-6 KLF 14-10

> WSSX/Charleston, SC Gaither/Dominics MARIAH CAREY VANESSA WILLIAMS WILLIAMS BROTHERS STACY EARL (dp)

Hottest: MICHAEL JACKSON 7-1 MR. BIG 9-3 MICHAEL BOLTON 11-8 RICHARD MARX 14-11 ERIC CLAPTON 18-14 WCKZ/Charlotte, NC Mark Shands

CHUBB ROCK Hottest: MICHAEL JACKSON 4-2 JODECI 6-4 CECE PENISTON 15-11 MICHAEL BOLTON 16-13 STACY EARL 31-19

CARTS ANDREWS BATUM ADAMS MARIAH CARET DOW & BMYSON DOW & BMYSON SCHOOL OF FISH THUNDER HOLDEST: SHANICE 2-2 GENESIS 11-4 RIGHT SAID FRED 10-7 RTZ 13-6 ATLANTIC STARR 17-12 HOT955/Jackson, MS Lousteau/Cruze

WZYP/Huntsville, AL Chris Andrews

MARIAH CAREY Hottest: TEVIN CAMPBELL 3-1 BOYZ II NEN 6-3 MICHAEL JACKSON 7-4 ERIC CLAPTON 13-7 PAULA ABDUL 14-10

WAPE/Jacksonville, FL Jeff McCartney JODECI MARIAH CAREY CECE PENISTON MARKY MARK & THE KATHY TROCCOLI

Hottest: RIGHT SAID FRED 1-1 MR. BIG 2-2 TEVIN CAMPBELL 4-3 SHANICE 5-4 MICHAEL JACKSON 7-5

WQUT/Johnson City, TN lurt/Mann None Hottest: MR. BIG 1-1 HTZ 4-4 JOHN MELLENCAMP 7-7 PAUL YOUNG 10-10 ERIC CLAPTON 14-14

MICHAEL BOLTON SMITHEREENS L.A. GUNS Hottest: RIGHT SAID FRED 1-1 MR. BIG 2-2 NIRVANA 3-3 GLIVILLES & COLE 22-11 ERIC GLAPTON 27-12 K92/Roanoke, VA Haskell/Michaels PWR945/Lexington, KY O'Brian/Graves MARIAH CAREY SIMPLY RED Hottest: SHANICE 3-1 MR. BIG 7-4 PAULA ABDUL 11-5 JORN MELLENCAMP 19-15 VANESSA WILLIAMS 25-21

WOKI/Knoxville, TN Gish/Pirkle

KKYK/Little Rock, AR

GNLTIGADENS TRANSFIL MARIAH CAMEY HAMMER STACY EARL HOLLASL MICHAEL BOLTON 9-7 KIZT SWEAT 16-9 RTZ 17-11 GENESIS 20-13 VANESSA WILLIAMS 30-20

WDJX/Louisville, KY Shebel/Meyer

MINT CONDITION JOHN MELLENCAMP MARIAH CAREY ROXETTE L.A. STYLE (dp)

Hottest: SHANICE 1=1 MR. BIG 2=2 EDDIE MONEY 7=6 KLF 11=9 RTZ 19=11

FM100/Memphis, TN Conley/Pendarvis

MARIAH CAREY COLOR ME BADD KATHY TROCCOLI TEVIN CAMPBELL 5-1 AMY GRANT 6-3 MR. BLG 7-4 MICHAEL JACKSON 10-5 GENESIS 19-14

WABB/Mobile, AL Hayes/Geronimo

RICHARD MARX MARIAH CAREY STACY EARL KAINY TROCOOLI WILLIANS BROTHERS (dp) BIG AUDIO DYNAMIT (dp)

MR. BIG 2-1 TEVIN CAMPBELL 4-2 RIGHT SAID FRED 5-3 MICHAEL JACKSON 10-7 CHRIS CUEVAS 17-13

Bill/Prestey

SMITHEREENS ROXETTE

GENESIS ATLANTIC STARR STACY EARL KATHY TROCCOLI KLF

Hottest: PAULA ABDUL 2-2 MICHAEL JACKSON 6-6 MICHAEL BOLTON 9-9 BIG AUDIO DYNAMIT 18-11 HAMMER 31-26

WHHY/Montgomery, AL Stevens/Van Dyke ERIC CLAPTON CHRIS CUEVAS (dp) ROXETTE WILLIAMS BROTHERS OZZY OSBOURNE (dp)

OZZY OSBOURNE (dp) Hottest: MR. BIG 5-1 SHANICE 6-5 AMY GRANT 7-6 RIGHT SAID FRED 9-7 MICHAEL JACKSON 10-9

KBFM/McAllen-Brownsville, T) Gonzales/Santia MARIAH CAREY LISA STANSFIELD (dp) Hottest: RIGHT SAID FRED 2-1 TEVIN CAMPBELL 5-2 LAISSEZ FAIRE 8-3 STACY EARL 10-5 VANESSA WILLIAMS 30-20

Y107/Nashville, TN Kaplan/Peace

MARIAH CAREY ERIC CLAPTON OZZY OSBOURNE L.A. GUNS HOLTABL BOLTON 16-9 ATLANTIC STARR 23-15 VANESSA WILLIAWS 35-22 KATHY TROCOLL 40-30 VAN HALEN 39-32 LISA STANSFIELD VAN HALEN GEOFFREY WILLIAMS MARIAH CAREY JODECI HOTLOAT: TEVIN CAMPBELL 1-1 SHANICE 3-2 KLF 10-8 MR. BIG 14-11 ERIC CLAPTON 28-21

B97/New Orleans, LA Thomas/Glovingo MARIAH CAREY

MARLAR CARL Hottest: CHRIS CUEVAS 1-1 SHANICE 2-2 MR. BIG 6-3 PAUL YOUNG 18-12 VANESSA WILLIAMS 22-13

ARIAH CAREY ROXETTE HAMMER HIMT CONDITION VAN HALEN HOTLEST: SHAMEN 3-1 SHAMEN 3-1 ANT GRANT 4-2 NR. BLG 6-4 MICHAEL BOLTON 18-13

Barry Richards

Barry HICHARGS BIG AUDIO DYNAHIT TERRI NUNN (AD) RICHIE SAMBORA (AD) ARIAH CARE SAMBORA (AD) ARIAH CARE SAMBORA (AD) REIGUARDS (AD) HICHAEL JACKSON 8-1 MICHAEL JACKSON 8-1 MICHAEL JACKSON 8-1 MICHAEL JACKSON 8-5 SAULA ABDUL 11-7

WRVQ/Richmond, VA CECE PENISTON MARIAH CAREY Hottest: MR. BIG 6-1 ERIC CLAPTON 14-8 UGLY KID JOE 18-13 NKOTB 20-15 HAMMER D-30

WJAD/Albany-Bainbridge, GA John Dawson

MARIAH CAREY RTZ SMITHEREENS ERIC CLAPTON

Hottest: CHRIS CUEVAS 3-1 AMY GRANT 4-3 KARYN WHITE 5-4 KLF 6-5 TEVIN CAMPBELL 11-8

WZKX/Blioxi, MS Spillman/Rhodes

WILLIAMS BROTHERS (dp) ERIC CLAPTON OZZY OSBOURNE (dp)

DUCT CLAPION OZZY OSBOURNE (dp) Hottest: SHANICE 3-1 MICHAEL JACKSON 7-2 AMY GRANT 10-7 GEORGE MICHAEL 12-18 VANESSA WILLIAMS 29-20

WCGQ/Columbus, GA Davis/McCard

DAN HILL Hottest: MICHAEL JACKSON 6-1 MR. BIG 3-2 EDDIE MONEY 5-4 RIGHT SAID FRED 9-5 SHANICE 8-6

KMCK/Fayetteville, AR Mike Chase

MARIAH CAREY STORM NIA PEEPLES (dp) BE (dp) Hottest: MR. BIG 1-1 ERIC GLAFION 14-7 COLOR ME BADD 12-9 RTZ 16-11 GENESIS 21-13

WJMX/Florence, SC Miller/Allen

DION & BRYSON KLF (dp) MARIAH CAREY RICHIE SAMBORA (dp) SCHOOL OF FISH (dp) WARREN ZEVON HotLeat:

Hottest: MR. BIG 6-2 TEVIN CAMPBELL 4-3 CHRIS CUEVAS 8-4 AMY GRANT 10-5 MICHAEL JACKSON 12-6

KISR/Ft. Smith, AR

SCHOOL OF FISH (dp) LISA STANSFIELD (dp) THUNDER (dp) VOICE OF THE BEEH (dp) SEAL (dp) Hottest:

Hottest: MICHAEL JACKSON 5-2 RTZ 12-9 GENESIS 15-11 PAUL YOUNG 19-14 ERIC CLAPTON 29-23

WMMZ/Gainesville, FL McCown/Cawley

Hottest: MR. BIG 6-1 SHANICE 3-2 CHRIS CUEVAS 4-3 AMY GRANT 9-7 MICHAEL BOLTON 16-12

WYKS/Gainesville, FL

NINI CONDITION ROLETTE NKOTB MARIAH CAREY ONE 2 ONE RIGHT SAID FRED 10-8 CHRIS GUEVAS 19-14 VANESSA WILLIANG 35-26 KLF 34-27 ERIC CLAPTON D-35

KSMB/Lafayatle, LA Waldon/Nelson

VANESSA WILLIAMS

STACY EARL VAN HALEN BIG AUDIO DYNAMIT (dp) SMITHEREENS

SHITTEREDAS SHANICE 4-1 MICHAEL JACKSON 10-3 MR. BIG 9-7 PAULA ABDUL 15-12 ERIC CLAPTON 30-25

KZII/Lubbock, TX

MARIAH CAREY TOM PETTY (dp) Hottest: MR. BIG 1-1 SHANICE 3-2 TEVIN CAMPBELL 5-3 AMY GRANT 8-4 MICHAEL JACKSON 13-6

Luck/Scott

224 Current Reporters 215 Current Playilsts

O102/Cincinnati

WQUT/Johnson Ölty

Did Not Report, Playilst Frozen (3):

NOTE: B104/Baltimore has flipped

to an AC format and is no longer a

KPLZ/Seattle WERZ/Exeter

WPRR/Altoons

OK95/Trl-Citles

KDON/Salinas

KF95/Bolse WQXA/York

reporter.

Banta/Fox

MINT CONDITION

MARIAH CAREY LISA STANSFIELD

Baker/Grady

MARIAH CAREY

MARIAH CAREY LISA STANSFIELD DAN HILL

TERRI NUNN MARIAH CAREY NIA PECPLES UKLY KID JOE Hottest: MR. RIG 1-1 WILLIAMS BROTHERS 8-5 ERIC CLAPTON 14-11 NICHALE BOLTON 16-12 L.A. GUNS 29-22

WOVV/West Palm Beach, FL Denver/Hudson CECE PENISTON (dp) MARIAH CAREY

MARIAH CAREY NKOTE (dp) ERIC CLAPTON (dp) L.A. GUNS (dp) Hottest: GEORGE MICHAEL 1-1 PRINCE 2-2 NIRVANA 4-3 RIGHT SAID FRED 7-5 MR. BIG 18-14

MARLAN CAREL ROXETTE DAN HILL (dp) TOM PETTY (dp) Hottest: MR. BIG 4-2 MICHAEL JACKSON 15-5 MICHAEL BOLTON 17-7 GENESIS 18-10 ATLANTIC STARR 20-14

MARIAH CAREY

MARIAR GARL ONE 2 ONE COLOR ME BADD WILLIANS BROTHERS Hottest: MR. BIG 1-1 TEVIN CAMPBELL 10-5 GENESIS 19-14 ERIC GLAPTON 20-15 ATLANTIC STARR 22-16

XL1067/Orlando, FL Cook/Larry D.

2102/Savannah, GA MARIAH CAREY WILLIAMS BROTHERS (dp) KATHY TROCCOLI DION & BRYSON (dp) Hottest: MR. BIG 2-1 ENYA 21-11 ERIC CLAPTON 26-15 OZZY OSBOURNE 31-21 COLOR ME BADD 35-26

KTUX/Shreveport, LA Shepherd/Davis

KATHY TROCOOLI KLF PM DAWN NIA PEEPLES RICHIE SAMBORA ROXETTE DION & BRYSON OME 2 OWE CAUSE & EFFECT (dp) SCHOOL OF FISH (dp) SCHOOL OF FISH (dp) NARIAH CAREY LISA STANSFIELD CECE PENISTON (dp) Hottest:

P3

KFQX/ABILENE JAY SHANNON MARIAH CAREY ERIC CLAPTON SCHOOL OF FISH TOM PETTY (dp)

MR. BIG 3-1 MICHAEL JACKSON 9-2 MICHAEL BOLTON 13-5 RICHARD MARX 14-7 RTZ 12-8

KQIZ/Amarillo, TX Stu Smoke VANESSA WILLIAMS MARIAH CAREY

WKSF/Asheville, NC Maloney/Trent

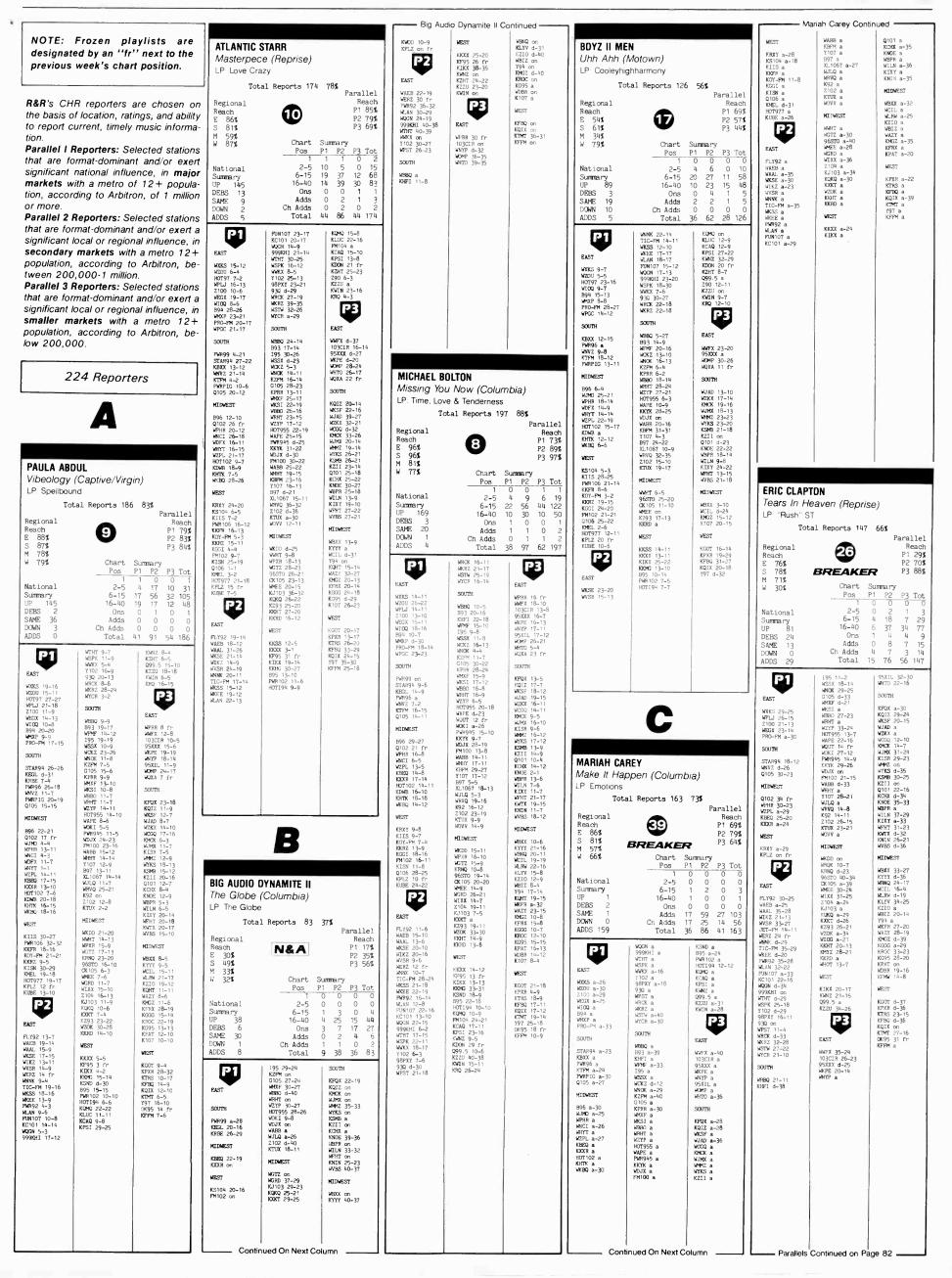
CHR ADDS & HOTS

Contractory		KXKT/Omaha, NE DeGeus/Scott	KYYY/Bismarck, ND Beck/Kelly	WKFR/Kalamazoo, MI Britain/Dillon	WDBR/Springlield, IL Moore/Lacey	KFMW/Waterloo, IA Mark Hansen	KLUC/Las Vegas, NV Dean/Thomas	KZZU/Spokane, WA Ken Hopkins	Dave Collins
MID		MARIAH CAREY L.A. GUNS MICHAEL BOLTON STACY EARL Hottest: MR. BIG 2-1	STORM SCHOOL OF FISH (dp) ATLANTIC STARR ROXETTE VANESSA WILLIAMS HotLest:	MICHAEL BOLTON DANGER DANGER (dp) RICHARD MARX STORM (dp) HotLest: BONNIE RAITT 1-1	MICHAEL JACKSON Hottest: SHANICE 4-1 MR. BIG 6-4 RIGHT SAID FRED 9-5 RTZ 11-9	SCHOOL OF FISH DANGER DANGER UGLY KID JOR Hottest: RTZ 3-1 SMITHEREENS 5-3	VANESSA WILLIAMS Hottest: CAUSE & EFFECT 2-2 MARIAH CAREY 3-3 MR. BIG 14-10 MICHAEL JACKSON 18-13	MARIAH CAREY STACY EARL STORM NIRYANA (dp) ATLANTIC STARR (dp) Hottest: MR. BIG 1-1	MARIAH CAREY ROXETTE DANGER DANGER (dp) CECE PENISTON (dp) ONE 2 ONE (dp) TOM PETTY SCHOOL OF FISH
IOST ADDED	96STO/Evanaville, IN Witherspoon/Mercer	AMY GRANT 6-3 PAULA ABDUL 7-4 MICHAEL JACKSON 8-5	RIGHT SAID FRED 2-1 AMY GRANT 7-4 KLF 12-7	MR. BIG 4-2 BAD ENGLISH 17-9 GENESIS 18-10 SMITHEREENS 37-23	GUNS N° ROSES 15-13 K107/Tulsa, OK Michael Ring	GENESIS 7-5 ERIC CL APTON 14-8 VAN HALEN 13-9	ATLANTIC STARR 22-16 FM104/Modesto- Stockton, CA	AMY GRANT 2-2 RIGHT SAID FRED 9-5 SHANICE 21-6	Hottest: MR. BIG 6-3 RIGHT SAID FRED 11
IARIAH CAREY (33) Oxette (14) Ric Clapton (12)	MARIAH CAREY BRYAN ADAMS DION & BRYSON	GENESIS 15-8 KZ93/Peoria, IL Wheeler/Stern	CHRIS CJEVAS 28-14 WILLIAMS BROTHERS 38-28 WBNO/Bicomington, IL	WAZY/Lafayette, IN Stacy/Kenyon	ROXETTE BIG AUDIO DINAMIT (dp)		DeMaroney/Hoffman STACY EARL ROXETTE	RTZ 13-7 KWIN/Stockton, CA	AMY GRANT 12-7 PAULA ABDUL 14-9 ERIC CLAPTON D-36
ION & BRYSON (10) ATHY TROCCOLI (10)	Hotte:/: MR, BXG 1=1 PRINCC 2-2 RIGHT SAID FRED 5-3	VANESSA WILLIAMS STACY EARL (dp)	Robbins/Laughlin	MARIAH CAREY COLOR ME BADD	CHRIS CUEVAS (dp) SMITHEREENS (dp) Hottest:		VANESSA WILLIAMS (dp) ATLANTIC STARR (dp) Hottest:	Johnny Milford Mariah Carey	KQIX/Grand Juncti Charlie Michaels
	SHANICE 20-13 GENESIS 28-22	STACE EARL (OD) Hottest: MR. BIG 2-1 SHANICE 4-4	KENNY LOGGINS (dp) RICHIE SAMBORA (dp) Hottest:	SIMPLY RED (dp) Hottest: MR. BIG 4-1	MR. BIG 5-1 AMY GRANT 3-2 GENESIS 11-3		EDDIE MONEY 1+1 SHANICE 10-5 GENESIS 9-8	R.O.C. CECE PENISTON LISA STANSFIELD	MARIAH CAREY VOICE OF THE BEEH SCHOOL OF FISH
REAKOUTS	CK105/Flint, MI ST. Michaels/Larson	EDDIE MONEY 6-5 RTZ 11-7 AMY GRANT 12-8	MR. BIG 1-1 EDDIE MONEY 2-2 AMY GRANT 5-4	RIGHT SAID FRED 6-4 AMY GRANT 7-5 RTZ 17-11	RTZ 15-9 VANESSA WILLIAMS 19-14		NIA PEEPLES 19-10 MICHAEL JACKSON 12-11	INGRID CHAVEZ CYPRESS HILL (dp) Hottest:	SCHOOL OF FISH STORM SEAL CECE PENISTON
ENNY LOGGINS (6) ICHIE SAMBORA (5)	KLF HAMMER MINT CONDITION	WZOK/Rockford, IL Chris Kelley	RTZ 8-5 GENESIS 19-10	ERIC CLAPTON 28-19 KMGZ/Lawton, OK			KCAQ/Oxnard- Ventura, CA Rhodes/Sage	MICHAEL JACKSON 8-1 KEITH SWEAT 2-2 MINT CONDITION 4-3	ENYA Hottest: SHANICE 2-1
CHOOL DF FISH (5) ISA STANSFIELD (5)	DION & BRYSON STACY EARL NIA PEEPLES	ERIC CLAPTON ROXETTE	WCIL/Carbondale, IL Tony Waitekus	Kelly/Stalker MARIAH CAREY			MR. BIG DION & BRYSON REDHEAD KINGPIN	KARYN WHITE 5-4 PAULA ABDUL 6-5 KRQ/Tucson, AZ	MR. BIG 6-3 MICHAEL JACKSON 7 AMY GRANT 10-8
	ERIC LAPTON SMITHEREENS ROXETTE (dp)	MARIAH CAREY Hottest: COLOR ME BADD 2-1	MARIAH CAREY ROXETTE VANESSA WILLIAMS	CECE PENISTON STORM CHOCOLATE CHIP (dp) LISA STANSFIELD (dp)	1		MARIAH CAREY Hottest: RIGHT SAID FRED 4-1	Peake/Davis	RTZ 13-11 KTMT/Medford, OR
	SIMPLI RED (dp) Hottest: MR. BIG 1-1	BAD ENGLISH 5-4 U2 13-12 RIGHT SAID FRED 14-13	KATHY TROCOOLI L.A. GUNS OZZY OSBOURNE (dp)	SCHOOL OF FISH (dp) Hotest: MICHAEL JACKSON 7-1			MICHAEL JACKSON 7-5 ATLANTIC STARR 15-10 NKOTB 24-16	MC BRAINS (dp) Hottest: PRINCE 1-1	R. Charles Snyder
P2	MICHAEL JACKSON 12-5 GENESLS 13-7 ATLANTIC STARR 23-13 VANESSA WILLIAMS 24-14	MR. BIG 16-15 WIOG/Saginaw, MI Rick Belcher	Hottest: MR. BIG 2-1 MICHAEL JACKSON 7-3 ERIC CLAPTON 16-4	PAULA ABDUL 11-6 KLF 17-9 ATLANTIC STARR 20-13		11 - Carlos	VANESSA WILLIAMS 30-21 KPSI/Paim Springs, CA	TEVIN CAMPBELL 2-2 ATLANTIC STARR 4-3 MR. BIG 19-9	ROXETTE VOICE OF THE BEEN SCHOOL OF FISH (d) DANGER DANGER
	WMEE/Ft. Wayne, IN Jeff Davis	ERIC CLAPTON EDDIE MONEY	DION & BRYSON D-15 BOYZ II MEN D-24	RICHARD MARX 26-17 KFRX/Lincoln, NE			Clark/Douglas GENESIS	NKOTB 29-23	LISA STANSFIELD (4 KENNY LOGGINS (dp
KDD/Akron, OH	MARIAE CAREY	EDDIE MONEI - ROXETTE (dp) - RICHIE SAMBORA (dp) - Hottest:	WLRW/Champaign, IL Blakemore/Cox	COLOR ME BADD	MOST ADDED	KiKX/Colorado Springs, CO Swisher/Anderson	DION & BRYSON STACY EARL CECE PENISTON	-	Hottest: MR, BIG 2-1 RTZ 3-2
ave Nicholas LOR ME BADD (dp)	DION & BRYSON Hottest: SHANICE 2-1	BRYAN ADAMS 1-1 MR. BIG 3-2 BAD ENGLISH 6-3	MARIAH CAREY SIMPLY RED WILLIAMS BROTHERS	MARIAH CAREY RICHIE SAMBORA (dp) VANESSA WILLIAMS (dp)	MARIAH CAREY (28) CECE PENISTON (12)	ROXETTE NKOTB JODECI	MARIAH CAREY Hottest: RIGHT SAID FRED 3-2	P3	MICHAEL JACKSON 5 WILLIAMS BROTHERS ERIC CLAPTON 27-1
THY TROCCOLI (dp) NESSA WILLIAMS (dp) httest:	MICHAEL JACKSON 3-2 RIGHT SAID FRED 5-4 PAULA ABDUL 7-6	THUNDER 12-4 AMY GRANT 7-6	STACY EARL VAN HALEN (dp) Hottest:	Hottest: MR. BIG 3-2 TEVIN CAMPBELL 6-3	DION & BRYSON (8) LISA STANSFIELD (8) STACY EARL (7)	MARIAH CAREY SEAL LISA STANSFIELD	ATLANTIC STARE 13-8 MICHAEL JACKSON 15-11 MINT CONDITION 25-17 VANESSA WILLIAMS 28-19		Y97/Santa Barbara Meade/Suave
NDIE MONEY 2-1 1. BIG 3-2 NINCE 9-5	ATLANTIC STARP 20-15 WGRD/Grand Rapids, MI	KKHT/Springfield, MO Alexander/Thiessen	RTZ 17-13 MICHAEL BOLTON 22-16 GENESIS 23-18	GENESIS 16-12 ATLANTIC STARR 20-14 RICHARD MARX 29-20	R.O.C. (7) ROXETTE (7)	KENNY LOGGINS SCHOOL OF FISH Hottest:	KWNZ/Reno, NV Kalusa/Mackert	KGOT/Anchorage, AK	OZZY OSBOURNE LISA STANSFIELD
IANICE 10-6 IY GRANT 14-10 ROK/Canton, OH	Kevin Gossett KENNY LOGGINS	MARIAH CAREY NIA PEEPLES KENNY LOGGINS	ERIC CLAPTON D-19 VANESSA WILLIAMS D-21 KLYV/Dubuque, IA	WSNX/Muskegon, MI Richards/McGIII	SCHOOL OF FISH (7)	MR. BIG 2-1 PAULA ABDUL 4-2 AMY GRANT 5-3	BRYAN ADAMS (dp) MARIAH CAREY (dp)	Mark Murphy DION & BRYSON	MARIAH CAREY NIA PEEPLES CECE PENISTON
ughes/Vincent	MARIAH CAREY Hottest: KARYN WHITE 2-1	Hottest: MR. BIG 5-3 PAUL YOUNG 12-7 SIMPLY RED 13-8	Collins/Anthony VANESSA WILLIAMS	MICHAEL JACKSON VAN HALEN JOHN MELLENCAMP	BREAKOUTS	MICHAEL JACKSON 11-4 GENESIS 7-5	STACY EARL (dp) UGLY KID JOE (dp) Hottest:	ROXETTE ENYA NKOTB	Hottest: SHANICE 2-1 RIGHT SAID FRED 3
A CARRERE (dp) stlest: 3. BIG 1-1	PAULA ABDUL 11-7 TEVIN CAMPBELL 17-12 KLF 10-13 VANESSA VILLIAMS 25-20	SIMPLY HED 13-0 MICHAEL BOLTON 14-9 ERIC CLAPTON 20-13	VARESSA WILLIAMS VOICE OF THE BEEH NIA PEEPLES DANGER DANGER	Hottest: BOYZ II MEN 4-1 COLOR ME BADD 6-2	KENNY LOGGINS (5)	KSND/Eugene, OR Ruh/Stone	MR. BIG 1-1 RIGHT SAID FRED 2-2 PAULA ABDUL 8-4	Hottest: MR. BIG 3-1 PAULA ABDUL 9-4 MICHAEL JACKSON 11-5	MICHAEL JACKSON AMY GRANT 14-8 MR. BIG 15-9
TZ 6-2 ETALLICA 3-3 RIC CLAPTON 10-7	WIXX/Green Bay, WI Stone/Ross	KMYZ/Tulsa, OK Myers/Smith	SHAMEN THUNDER Hottest:	AMY GRANT 13-11 EDDIE MONEY 19-16 MR. BIG 26-25		MARIAH CAREY ROXETTE SHAMEN	MICHAEL BOLTON 9-5 ERIC CLAPTON 21-15 KDON/Salinas-	WILLIAMS BROTHERS 17-11 VANESSA WILLIAMS 22-15	OK95/Tri-Cities, W Paul Walker
WHT/Columbus, OH	MARIAH CAREY VANESSA WILLIAMS	none Hottest: AEROSMITH 1-1	MR. BIG 3-1 EDDIE MONEY 7-3 SHANICE 13-5	KGGG/Rapid City, SD Lewis/Steele	4	STORM Hottest: RIGHT SALD FRED 8-5	Monterey, CA Newman/Wilde	KPXR/Anchorage, AK Palmer/Dwyer	none Hottest: MR. BIG 6-6
Illigan/Morris ARTAH CAREY	ROXETTE BRYAN ADAMS NIA FEEPLES	VAN HALEN 2-2 NORTHERN PIKES 4-3 METALLICA 12-8	GENESIS 16-11 PAUL YOUNG 17-12	MINT CONDITION ERIC CLAPTON	P2	MICHAEL JACKSON 16-8 MICHAEL BOLTON 18-9 GENESIS 19-10	none Hottest: SHANICE 3-3	CECE PENISTON MARIAH CAREY STACY EARL	RIGHT SAID FRED S AMY GRANT 13-13 GENESIS 16-16
ECE PENISTON HOCOLATE CHIP (dp) ottest:	Hottest: SHANICE 6-4 AMY GRANT 10-5	BRYAN ADAMS 14-11 KKRD/Wichita, KS	KZIO/Duluth, MN Michaels/Tommy B	Hottest: EDDIE MONEY 1-1 AMY GRANT 4-3		RICHARD MARX 27-21 B95/Fresno, CA Don Parker	TEVIN CAMPBELL 7-7 KARYN WHITE 8-8 A LIGHTER SHADE 0 12-12 MINT CONDITION 16-16	MARKY MARK & THE (dp) MINT CONDITION (dp) Hottest:	JOHN MELLENCAMP KFFM/Yakima, WA
EITH SWEAT 5-4 OYZ II MEN 6-5 COECI 12-10 KOTB 15-12	MICHÆL JACKSON 13-6 RIGHI SAID FRED 19-11 RTZ 24-15	Robbins/Williams MARIAH CAREY	MARIAH CAREY ERIC CLAPTON (dp) OZZY OSBOURNE (dp)	MR. BIG 6-4 WILLIAMS BROTHERS 12-9 GENESIS 13-10	KKSS/Alburquerque, NM Jaynes/Morgan	MARIAH CAREY CECE PENISTON	Q99.5/Salt Lake City Waldron/Martin	MR. BIG 2-1 EDDIE MONEY 3-2 SHANICE 9-3	Greg Adams MARIAH CAREY
ANESSA WILLIAMS 21-16	Z104/Madison, WI Lambert/Brooks	NIA PEEPLES HAMMER ERIC CLAPTON	Hottest: EDDIE MONEY 4-1 AMY GRANT 8-4 TEVIN CAMPBELL 9-5	KROC/Rochester, MN Ackerman/Davis	MR. BIG LISA STANSFIELD	ANGELICA CHIC NKOTB	ENYA STACY EARL	GENESIS 25-10 RIGHT SAID FRED 15-13	ERIC CLAPTON SCHOOL OF FISH (LISA STANSFIELD DAN HILL (dp)
VPXR/Davenport, IA Aark Elliott	ERIC CLAPTON DION & BRYSON	BOYZ II MEN SHAMEN Hottest: SHANICE 1-1	MR. BIG 13-6 RIGHT SAID FRED 20-16	NIA PEEPLES TOM PETTY	CHOCOLATE CHIP HAMMER KATHY TROCCOLI	AARON HALL Hottest: MICHAEL JACKSON 9-1	MARIAH CAREY ERIC CLAPTON DION & BRYSON	KTRS/Casper, WY Marshall/Steele	Hottest: SHANICE 1-1 MICHAEL JACKSON
COLOR ME BADD JOHN MELLENCAMP RICHARD MARX	MARIAH CAREY KATHE TROCCOLI ROXETTE STACE EARL	MICHAEL JACKSON 7-2 MR. BIG 6-4 AMY GRANT 8-6	WBIZ/Eau Claire, WI Lee/Johnson	VANESSA WILLIAMS (dp) L.A. GUNS (dp) Hottest:	MINT CONDITION Hottest: LAISSEZ FAIRE 1-1	MINT CONDITION 8-2 VANESSA WILLIAMS 11-6 MC BRAINS 12-8	MARKY MARK & THE COLOR ME BADD BOYZ II MEN	KENNY LOGGINS MARIAH CAREY MINT CONDITION	AMY GRANT 6-4 RIGHT SAID FRED SHAMEN 13-8
Hottest: SHANICE 3-1 MICHAEL JACKSON 8-3 MY GRANT 11-7	Hottest: MR. HIG 6-1 SHANITE 7-4	ATLANTIC STARR 16-12 WHOT/Youngslown, OH	MARIAH CAREY LISA STANSFIELD	SHANICE 5-4 TEVIN CAMPBELL 8-7 AMY GRANT 10-8	RIGHT SAID FRED 5-2 GIGGLES 11-3 HEAVY D. & THE BO 6-4	JODECI 20-12 PWR102/Fresno, CA Davis/Roberts	NIA PEEPLES ROXETTE TEVIN CAMPBELL VAN HALEN	DANGER DANGER (dp) SCHOOL OF FISH (dp) RICHIE SAMBORA Hottest:	
AICHAEL BOLTON 16-10 ATLANTIC STARR 18-13	AMY CRANT 11-5 RIGHT SAID FRED 8-7 MICHAEL JACKSON 17-8	Oick Thompson	Hottest: MR. BIG 1-1 TAMI SHOW 15-12 WILLIAMS BROTHERS 19-13	MICHAEL BOLTON 12-10 RTZ 13-11 KG95/Sioux City, IA	ATLANTIC STARR 12-5 KKXX/Bakerslieid, CA Wall/Davidson	MARIAH CAREY LISA STANSFIELD	KATHY TROCCOLI Hottest: RIGHT SAID FRED 1-1	RTZ 4-3 GENESIS 6-5 MICHAEL JACKSON 12-6	
₩GTZ/Dayton, OH (enney/Kruse	KJ10%/Oklahoma City, OK	SCHOOL OF FISH Hottest: GENESIS 1-1	OZZY OSBOURNE 23-18 NIRVANA 29-25	Crain/Quinn BIG AUDIO DYNAMIT (dp)	MARIAH CAREY CECE PENISTON	R.O.C. GEOFFREY WILLIAMS BAS NOIR	MR. BIG 3-2 SHANICE 4-3 MICHAEL JACKSON 7-4	CHRIS CUEVAS 13-8 MICHAEL BOLTON 18-9	
MARIAH CAREY AUL YOUNG 	McCoy/Kidd MARIA-I CAREY	MR. BIG 5-2 JOHN MELLENCAMP 10-3 OZZY OSBOURNE 11-4	Y94/Fargo, ND Jack Lundy	BIG ADDIO DINAMII (GD) DION & BRYSON Hottest: MR. BIG 5-5	Hottest: ATLANTIC STARR 3-1 SHANICE 2-2	Hottest: CHRIS CUEVAS 2-1 RIGHT SAID FRED 3-2	MICHAEL BOLTON 10-6 KZHT/Salt Lake City, UT		
STORM M DAWN (dp) Nottest:	ROXETTE STORM L.A. BUNS (dp) ERIC CLAPTON	ERIC CLAPION 13-7	ROXETTE ERIC CLAPTON KATHY TROCCOLI	MICHAEL JACKSON 11-7 RIGHT SAID FRED 10-10 ERIC CLAPTON 28-20	VANESSA VILLIAMS 6-4 MICHAEL JACKSON 11-9 NKOTB D-22	MINT CONDITION 4-3 MICHAEL JACKSON 9-4 COLOR ME BADD 14-8	Robert Maher VANESSA WILLIAMS		
R. BIG 5-2 MICHAEL JACKSON 13-5 MMY GRANT 11-6 MICHAEL BOLTON 15-9	Hottest: RIGHT SAID FRED 2-2	P3	RICHIE SAMBORA Hottest: TAMI SHOW 2-1	NIRVANA 23-21 KPAT/Sioux Falls, SD	KF95/Boise, ID Stone/Arthur	194/Honolulu, Hi Coleman/Frehley	VAN HALEN Hottest: SHAMEN 3-3	RR =	III FAX
PAULA ABDUL 17-13 (RNQ/Des Moines, IA	NIRVENA 5-3 MR. EKG 10-8 ANGELICA 13-11 SHANICE 15-12		MICHAEL JACKSON 12-7 GENESIS 13-9 RTZ 14-11 JOHN MELLENCAMP 18-13	Scott Maguire MARIAH CAREY	none Hottest: RIGHT SAID FRED 2-2	none Hottest: KEITH SWEAT 2-1	CAUSE & EFFECT 12-10 MR. BIG 15-13 COLOR ME BADD 16-15 VANESSA WILLIAMS D-20		J J THA
McCann/Weis KATHY TROCCOLI	KQKC/Omaha, NE Ken Benson	WBXX/Battle Creek, Mi Dawson/Friday	KQHT/Grand Forks, ND Murphy/Williams	STACY EARL STORM DION & BRYSON (dp) HAMMER (dp)	PAULA ABDUL 3-3 MR. BIG 7-7 AMY GRANT 8-8	KARYN WHITE 3-2 MINT CONDITION 4-4 STACY FAR: 20-13	Z90/San Diego, CA Thomas/Charlie		THE
ROXETTE Hottest: MR, BIG 2-1	ERIC ELAPTON MARIAH CAREY	LISA STANSFIELD MARIAH CAREY	RICHARD MARX Hottest:	HAMMER (Op) Hottest: SHANICE 2-1 GENESIS 11-7	CURTIS STIGERS 18-18 KKMG/Colorado	KATHY TROCCOLI 21-14	DION & BRYSON R.O.C. (dp)		MATION
MICHAEL JACKSON 9-3 SHANICE 14-11 RIGHT SAID FRED 18-13	Hottest: MR. HIG 3-1 BONNIE RAITT 2-2 AMY CRANT 8-4	KENNY LOGGINS SMITHEREENS ENYA	PRINCE 2-1 SHANICE 6-2 MR. BIG 7-3	KLF 15-9 PAUL YOUNG 17-12 RTZ 21-14	Springs, CO Stevens/Cruise CECE PENISTON	Akane/Hart MARIAH CAREY	Hottest: ATLANTIC STARR 6-3 VANESSA WILLIAMS 7-5	The complete R&	R transaction report.
GENESIS 17-14	PAULA ABDUL 10-6 TEVIN CAMPBELL 11-9	C'VELLO (dp) VAN HALEN Hottest:	RTZ 16-13 ATLANTIC STARR 15-14		TLC (dp) R.O.C. (dp) CHOCOLATE CHIP	Hottest: SHANICE 1-1 DION & BRYSON 2-2	DAVID D 9-7 MC LUSCIOUS 13-12 ANGELICA 29-24		ions traded this week.
		CHRIS CUEVAS 9-2 MINT CONDITION 15-8 VANESSA WILLIAMS 21-12			Hottest: GEORGE MICHAEL 3-2 RIGHT SAID FRED 9-6	VANESSA WILLIAMS 3-3 ATLANTIC STARR 15-8 MICHAEL BOLTON 10-9		1 1	R loday, 310-553-433
		LISA STANSFIELD D-24 ERIC CLAPTON 33-27			MICHAEL JACKSON 11-7 MINT CONDITION 16-13 A LIGHTER SHADE O 18-15				

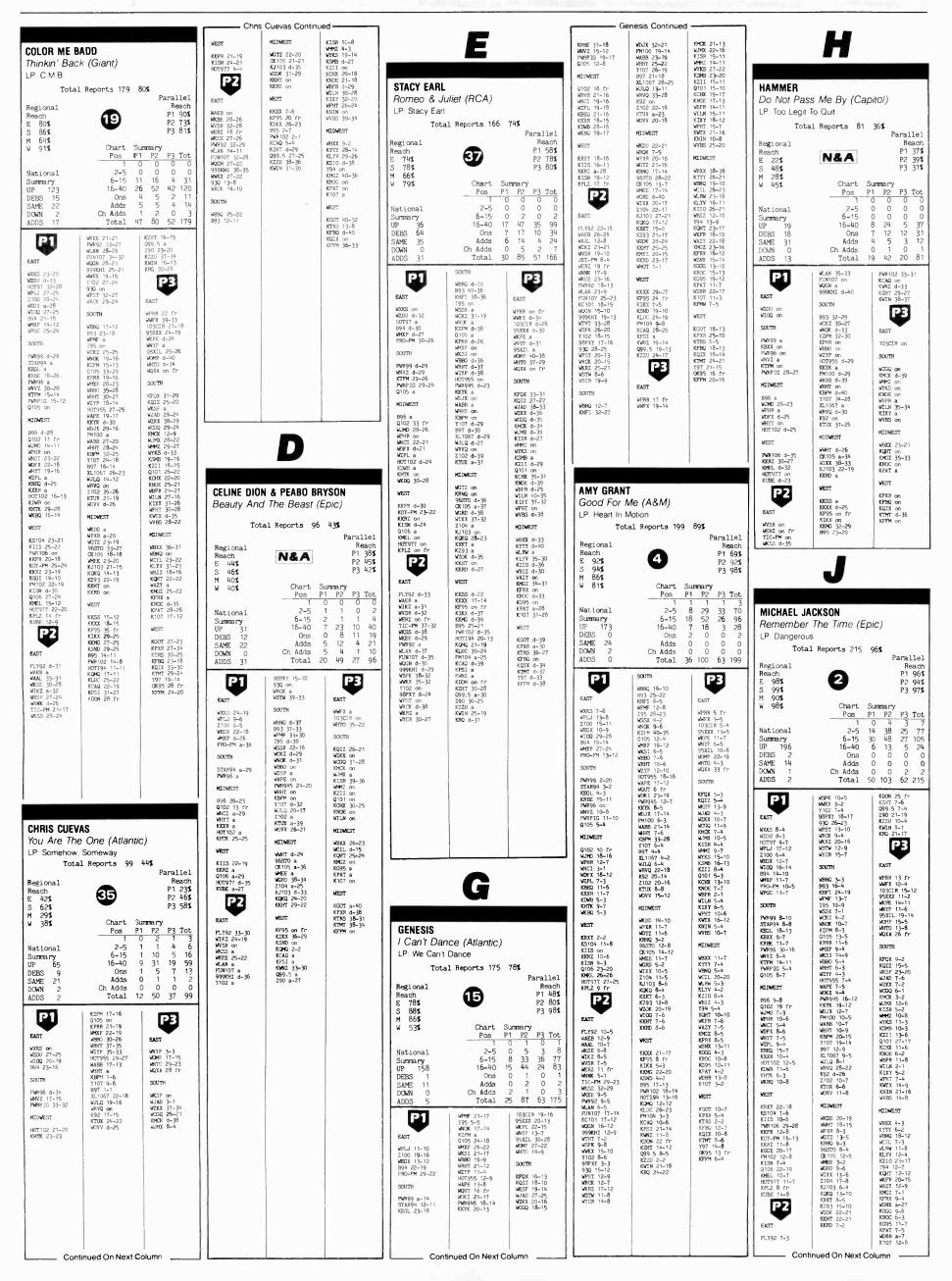




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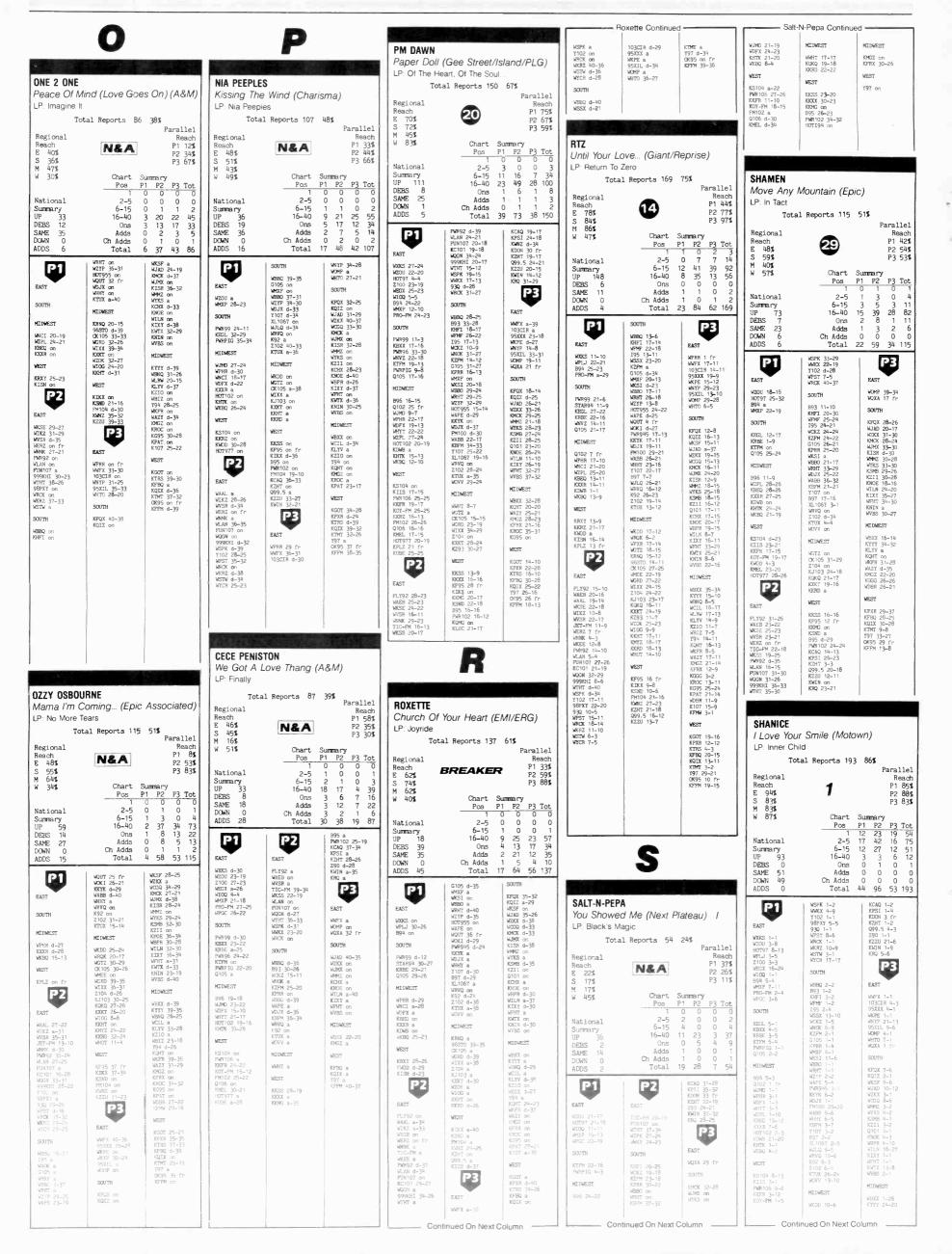


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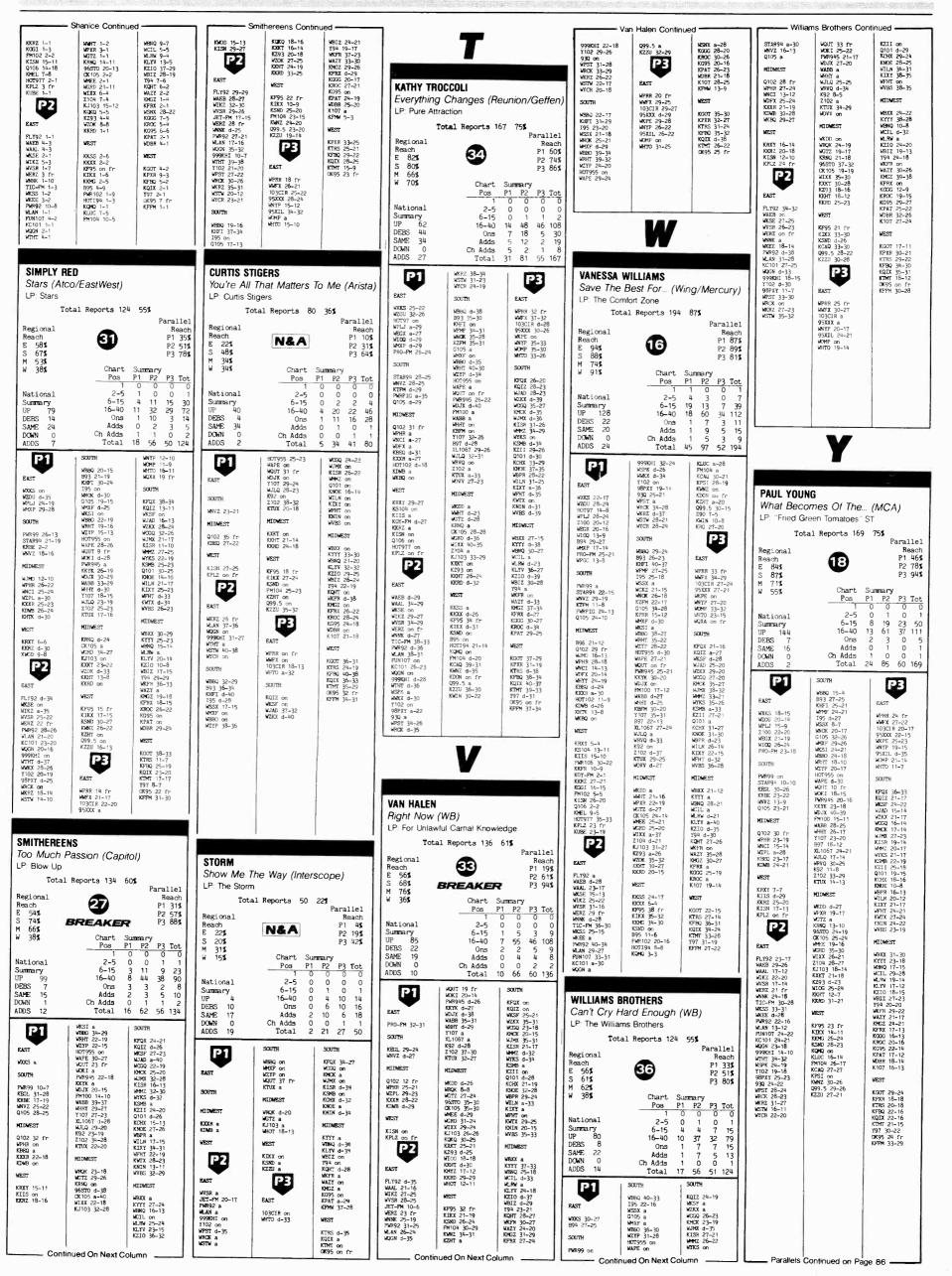
Michael Jackson Continued	L.A. Guns Continued	Richard Marx Continued	Mint Condition Continued	Eddie Money Continued
WAEE 10-6 WEST WEST WALE 20-15 WISS 11-2 KISS 20-14 KISS 11-2 WISE 11-2 KISS 11-2 KISS 11-2 KISS 11-7 WISE 11-1 KISS 20-14 KISS 11-7 KISS 12-6 WISE 11-1 KISS 15-11 KISS 10-6-8 KISS 12-6 WISE 5-4 FOR 10-7 KISM 11-4 KISM 11-7 WISE 5-4 FOR 10-7 KISM 10-7 KISM 7-5 WISE 5-4 FOR 102 9-A 0K95 15 17 TIS-5 WARE 5-4 FOR 102 9-A 0K95 15 15 17 KISM 7-2 WINK 15-11 HOT194 5-5 KISM 7-5 KISM 7-5 WINK 7-2 KISM 7-5 KISM 7-5 KISM 7-5 WINK 7-2 KISM 7-5 KISM 7-5 KISM 7-5 WING 7-5 KISM 7	VTEST VEST VEST KROC a KOP 60-27 KROC a KOP 60-27 EAST KIXX d-39 VEST VEST KOP 60-27 NSM 21-15 EAST VEST VEST NSM 21-15 NSM 21-15 WALL 32-30 VERZ on fr MLAN on 999KH1 d-39 VERZ 8 fr WAR 00-37 VERZ 8 fr WAR 00-37 NSM 21-15 NEST VERZ 8 fr MLAN on 999KH1 d-39 VERZ 8 fr WAR 00-35 VERZ 80-37 NSM 21-0-35 NSM 21-0-35 VERZ 00 WAR 00	JET-FM a-20 WEST KRX 29-20 WKK 30-24 KR95 36 fr KK95 36 fr KK95 26-21 KR95 27-23 WMK 30-28 KR95 36 fr KK95 26-21 KR95 27-23 WMK 26-20 KM01 28-22 KM07 23-19 WFST on WFCK 36-30 KK22 26-19 KM07 23-19 WFST on WFCK 36-32 KM2 Z 26-19 KST WFST on WFCK 36-32 KM2 Z 26-19 KST SOUTH LOT 23-26 KINT 32-26 SOUTH UG2 R 30-25 KINT 32-26 WFF 32-27 WFR 23-28 KINT 23-16 WFF 32-27 WFR 23-22 WRPR 23-27 WFF 32-27 WNFP 23-27 WNFP 22-17 WSSX 14-11 SSX 13-24 WFP 24-29	KGC1 3-2 PH102 4-4 Q106 11-9 KKEL 1-1 HCTY7T 5-5 KULZ 22 fr KUBE 17-14 KUSS 3 CK105 a-35 KKHT on 15 KKT on 15 KKT on 15 KKT on 15 KKKT 0-33 KKC 28-21 KKKK d-33 KKC 28-21 KKKK d-33 KKC 16-13 By 56-2 PH102 4-11 FY 92 on KKSE d-29 KKC d-30 WDBR on KTOT 30-28 EAST KCS 3 KKC 16-13 By 56-2 PH102 4-11 KKSE d-29 KKS 3 KTMT on 19 KTK 3 KTMT 02-25	MIDMEST B97 23-20 XL1067 17-15 WTHR 2-5 KSHE 7-6 XL1027 10 WTHR 2-5 002 2 fr WIX0 3-2 WTK 2-5 KSHE 7-6 KXL 12-10 WTK 2-2 KXC 12-10 KSHE 7-6 KXC 12-10 WFHR 2-5 WTK 2-5 WIX0 3-2 KXC 15-13 KXX0 12-10 WTK 15-13 KXX0 15-13 WVX 15-13 KXX0 15-13 WVX 15-13 KCM 3-1 WCD 2-1 WKE0 3-1 WCD 2-1 WTK 12-10 WTX 12-10 WTK 12-10 WRX 8-10 WRX 8-10 WXX 12-10 WTK 12-11 WCD 2-1 WTK 12-10 WTX 12-10 WTK 12-10 KLI2 12-11 WCD 2-1 WTK 15-12 WCD 2-1 WTK 12-12 WTX 12-10 WTK 12-12 KLI2 52-11 WRX 8-10 WCD 2-1 WTK 12-12 WTX 12-12 KX12 6-4 KX12 6-4 WTX 12-12 KX12 6-7 KX12 6-4 KLIX 12-11 WCT 8-7 KX12 6-7 WTX 12-12 KX12 6-7 WTY 18-27 KYY 18-27 KLIX 12-11 WCT 8-7 KX12 6-7 WTK 12-12 WTK 12-27 WTK 12-12 KX12 7-1 KLIX 12-11 WCT 8-7 KX12 6-7 WTK 12-12 WTK 12-27 WTK 12-12 KX12 7-1 KX12 7-7 WTK 12-27 WTK 12-12 KX12 7-7 WTK 12-12 KX12 7-1 KX13 7-11 WCT 8-6 KX12 7-22 WTK 12-57 KX14 7-7 WZY 9-8 KX12 7-2 WZY 9-8 KX12 7-2 KX14 7-1 WZY 9-8 KX12
KLF 1/TAMMY WYNETTE Justified And Ancient (Arista) LP: The White Room Total Reports 162 72% Parallel Regional Reach E 76% Parallel Regional Reach B 20 P1 65% P2 76% S 86% P3 70% M 55% P3 70% W 70% Chart Summary Pos P1 P2 P3 Tot 0 1 0 1 0 1 National 2-5 2 0 1 3 JUP 118 16-40 20 58 33 111 DES 16 Ons 1 6 1 8 SAME 17 Adds 0 2 1 3 DOWN 3 Ch Adds 3 2 0 5 ADDS 8 Total 34 83 45 162 P1 P99KHI 26-25 P1 KCAQ 25-20	MARKY MARK & THE FUNKY BUNCHI Need Money (Interscope)LP Music For The PeopleTotal Reports 10045\$RegionalParallelReachP1P240\$S48\$M31\$ \forall 55\$Chart SummaryI000National2-500Summary6-1501001001001001001001001001010001521015015015014100014101501010010151001014101510010151001001015100100110001100011012013141512	JOHN MELLENCAMP Again Tonight (Mercury) LP. Whenever We Wanted Total Reports 145 65% Parallel Reach Reach Reach Reach Reach Reach Reach Reach Parallel Reach Reach Parallel Reach Reach Parallel Reach Parallel Notational 2-5 0 3 0 0	MR. BIG To Be With You (Atlantic) LP Lean Into It Total Reports 189 Regional Reach Reach 84% 86% 93 91% W 68% Chart Summary Pos P1 P2 84% Pos P1 P2 P3 P3 P3 P3 P3 P3 P3 P4 P3 P4 P4 P5 P3 P4 P5 P3 P4 P5 P4 P5 P5 P4 P5 P4 P4 P4 P4 P4 P5 P5 P4 P5 P5<	WALL 5-2 WIKZ 18-14 WISK 13-12 MCOG a-25 KKRD 10-9 KRO2 5-17 MCOK 10-1 KRO2 1-1 KRO2 1-1 K
Virtit 27-33 Wirk Wirk 23-34 Wirk Wirk 23-36 Wirk Wirk 23-37 Wirk Wirk 23-36 Wirk	DEBS 11 Ons 3 14 15 32 SAME 37 Adds 0 0 0 0 DOWN 0 Ch Adds 0 0 0 0 ADDS 6 Total 28 44 28 100 Image: Comparison of the state	WZTP 21-19 WHTD 9-6 WAXE on WAXE on Property 19-16 SOUTH WXX 10-13 B9A 26-24 FW9495 19-15 WAXE 36-22 KUXX 27-21 WAXE 36-22 WCX 27-24 WAXE 36-22 SOUTH WAXE 37-24 WCXX 36-26 WCX 36-26 FMBB 37-14 WCX 36-27 WCX 38-27 SOUTH WHTM 21-19 WCX 36-26 WCX 38-27 SOUTH WHM 22-16 WCX 38-27 WCX 38-27 STA894 20-18 Y107 on KVQ 25-21 WCX 38-27 WCX 38-27 MIDMEST KTUX 7-7 WOX 16-14 KCME 16-14 VICT 12-11 WCMD 19-18 WTLV 30-26 WTLV 30-26 WEST KCME 32-21 WCMD 28-28 KLIN 30-26 WEST WCMD 28-23 WEXT 10-28 WEXT 10-26 WEST WCMD 28-23 WEXT 10-27 KLIN 22-16 WEST KLIN 22-16 WCMD 28-23 WEXT 10-37 WEST KLIN 28-27 WCMD 28-23 WEXT 10-37 WEST KLIN 12-10 WCMD 28-23 WEXT 10-37	WERO 1-1 WERO 1-1 LYXS 5-3 US5 1-1 WAY 5-16-13 WFF 16-13 WAY 5-1 WOR 16-13 WEL 3-21 WGX 5-3 WFL 3-21 WGX 5-1 WEL 3-21 WGX 5-1 WGX 4-2 GIOS 22-14 WGX 4-2 GIOS 22-14 WGX 4-2 GIOS 22-14 WGX 4-2 WGX 5-5 WFR 7-5 WFF 5-2 PRO-FM 15-7 WGX 12-7 WGX 4-2 WGY 12-2 WGY 2-2 WGY 13-12 WTY 5-1-6 WTF 1-1 WTY 2-2 WGY 13-12 WTY 2-2 WGY 12-2 WTY 2-2-5 WCY 13-12 WTY 2-2-5 WCY 11-1 WTY 2-2-5 WCY 11-1 WTY 2-2-5 WCY 11-1 WTY 2-2-5 WCY 11-1 WTY 2-1 WCY 2-2-5 WTY 1-1 WCY 2-1 WTY 2-1 WCY 2-1 WTY 2-1 WCY 2-1 WTY 2-1 WCY 2-1 WTY 2-2 WCY 2-1	NKOTB If You Go Away (Columbia) Total Reports 78 35% Parallel Reach Regional Parallel Reach P1 60% E 34% P2 35% S 36% P3 14% M 49% Chart Summary Pos P1 P2 P3 Tot Total Reports 78 S35% P3 14% P3 14% M 22% Chart Summary M 49% Chart Summary 1 0 0 0 0 National 2-5 2 0 0 0 JDEBS 16 Ons 2 4 10 3 3 14 DOWN 0 Ch Adds 3 3 14 0 4 4 4 0 5 EAST WES m KIC2 on r WEST KCX2 4-22 KXX 4-22 KXX 4-28 8 14 10 4 4 4 10 4 4 4 4 4 4 4
WVSR d-30 WNK 26-20 TIC-FM 26-20 WCS 23-20 WCS 23-20 WC	RICHARD MARX Hazard (The River) (Capitol) LP: Rush Street Total Reports 143 64% Total Reports 143 64% Regional Reach Reach Reach ParalleI Reach Reach Pos Pos National 2-5 1 0 0 1 Summary O 0 0 National 2-5 1 0 0 1 Summary 0 0 16-40 7 49 51 107 DEBS 11 0rs 3 7 3 13 SAME 19 Adds 3 4 2 9 DOWN 0 Ch Adds 2 2 0 4 Adds 3 4 2 9 DOWN 0 Ch Adds 2 2 0 4 ADDS 13 Total 18 67 58 143 WOK 30-26 WOM 0 Ch Adds 2 2 0 4 ADDS 13 Total 18 67 58 143 WOK 30-26 WOM 0 Ch Adds 2 20 4 AMDD 18-13 WOK 00 20	WBB0 23-18 GIDS 25-20 WRXT 27-24 WRXT 26-24 95X0X 25-22 WRYT 28-21 0K95 17 fr KFTM 29-27 MINT CONDITION Breaking My Heart (Perspective/A&M) LP Meant To Be Mint Total Reports 98 44% Parallel Parallel Regional Reach E 32% Parallel Fermionic Condition Regional Reach Reach Reach Reach W 72% Chart Summary Pos P1 P2 P3 Tot 1 1 0 2 21 Parallel Pos P1 P2 P3 Tot 1 1 0 2 21 National Summary PDES 11 SAME 20 Adds 1 7 3 11 Chart Summary POS 7 1 1 1 3	WERT MEST K030 G-4 WINK 6-2 KKSS a KR02 A-1 TLC-PM 33-27 KKSS a K095 7 fr WHEE 4-3 KP55 7 fr KPA 5-4 PM02 2-2 KSD 1-1 KR04 A-1 KLX 2-1 WDR 6-4 KR04 5-1 VGL0 1-3-2 KGM 0-1 KR04 1-2 KC01 3-2 KGM 0-1 KR04 1-2 WC01 3-2 KGM 0-3 KR05 MFR 6-13 KH7 15-13 KR04 2-1 WEST 1-1 KR04 2-3 K705 MFR 6-1 S1 -24 K702 MFR 6-1 KH7 K715 99041 9-3 KH7 15-13 K708 1-1 MFR 6-3 K975 1-1 K707 1-1 WFR 1-1 KH7 KGM 6-3 MFR 1-2 KGM 3-2 KGM 6-3 WFR 1-1 KR0 19-9 KTR 1-1 WFR 1-1 KFFM 11-7<	HILMEST HCX2 18-14 KCPM 38-32 SOUTH HILMEST HCX2 32-24 KCPM 38-32 HMHZ d-35 MHX 32-24 KCPM 38-32 HMHZ d-35 MHX 42-35 MHX 32 Q102 20 fr MURX a-20 WEXT a-20 WEXT a-21 WBXF on MHX 6-28 KCY 4-33 KCY 4-33 MHX 12-25 KCY 24-26 MHX 12-15 KCY 4-33 MHX 12-25 KCY 4-30 MHX 20-15 KCY 4-30 MHX 12-25 KCY 4-30 HCY 4-
Pos P1 P2 P3 Tot 1 0 0 0 0 0 Summary 6-15 0 0 1 1 23 UP 25 16-40 3 11 20 34 DEBS 8 Ons 2 11 13 26 SAME 28 Adds 1 8 3 12 DOWN 0 Ch Adds 0 0 0 0 ADDS 12 Total 6 30 37 73 WHT a MYZ 0 0 0 0 0 ADDS 12 Total 6 30 37 73 WHT MYZ on WHT MYZ on WHT MYZ on WHT 0 0 0 0 MWZ on HUMEST WHENG on KUX 39-35 KUX 39-35 KUX 39-35 KUX 39-35 KUX 39-35	WRXS on W2003 WRXS on W2013 WRXS on W2014 WRXS on W2017 W2017 W2017 Sec W2017 Sec W20	ADDS 14 Total 27 49 22 98 Image: Constraint of the state of the s	S 817 H 212 93% M 817 Pos P1 P2 93 74 W 475 Chart Summary Pos P1 P2 P3 70 National 2-5 20 16 41 30 90 20 Summary 6-15 12 42 22 86 10 92 20 DEBS 1 Ons 1 10 92 20 </td <td>Parallels Continued on Page 84</td>	Parallels Continued on Page 84

PARALLELS®



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PARALLELS₀

SIGNIFICANT ACTION

BABY ANIMALS Painless (Imago) LP: Baby Animals WPST 18-15 WSTW d-37 SOUTH Pl CQIZ on MCK on NJMCK d=40 LISR 22=1-WYKS on WILN on TNIN 34=3 SOUTH EAST WZYP 40~39 WOKI 15-10 SOUTH MIDWEST PEDWEST MIDWES WROK on KMYZ d-26 WENC on SLYV on WEIZ on Y94 26-24 IKFR d-40 KFR d-40 KBEQ 30-2 KXXR on VEST WEST KF95 on fr K1KX 30-26 KHOD 19-**PB** EAST WEST KTRS on KQIX on KTMT 31-WNYP 24-18 WITO 3-39 WLAN on **BLUE TRAIN** The Hardest Thing (Zoo) LP: The Business Of Dreams SOUTH WQGN on 999KHI on P1 EAST WJAD d= KISR on KNDE on WILN on SOUTH MIDWEST MIDWEST SOUTH WEST KYYY on MIDWEST KIKX on WEST ₽3 KEBQ on KQIX on KTMT on WEST P2 EAST WLAN on BROTHERHOOD CREED Helluva (Gasoline Alley/MCA)

PI	P2	KIXX on KIXMG 29-26 B*5 on P198102 on
EAST	EAST	KTIN on
WPGC 28-25	TIC-FM on WMXX on	P3
SOUTH KBXX 20-18	SOUTH	EaST
MVZ 0-30 KTPM 30-27	KPRR a KBFM on	SMUTH
MIDWEST	¥107 30-27	WE AD 36-34
HUDWESI WJMD a	NIDWEST	WFHE on
WHYT on HOT102 d-30	WHT 24-21	Nº DWEST
KHTK on	WEST	WEST
WEST	KKSS on KF95 30 fr	10780 37-35

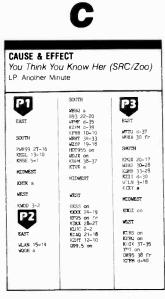


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Priling 19–17 SOUTH Priling Figure Priling 15–18 White a EAST WOX 20 fr Priling 15–18 White a EAST WOX 20 fr Bd6 5–14 WDX 22–21 SOUTH SOUTH Bd6 5–14 WDX 22–22 SOUTH SOUTH Bd7 25–25 KLND 23–22 KLND 23–22 KLND 23–22 WL02 3–32 WL04 on 3–32 VLN on WLN on 3–32 VEST HEMEST MDXE 33–32 KLND 43–32 KKPR 29–27 MDX 33–32 MDXE 33–32	CLUBLAND For What It's Worth (Island) SCUTH WHF a WHF a
	For What It's Worth (Island) Exst Exst H0797 10-6 TILC-PM 32-31 MICQ 17-17 WMX 25-21 SOUTH WMX 25-21 PHF96 d-29 SOUTH HUMOST HDMEST HUMO 22-16 HDMEST HUT102 d-28 WEST

GREES OF MOTION 9 You Want It Right (Esquire/BMG)		quire/BMG)	SAINT ETIEN Only Love C LP Foxbase A	an Break Your ^{pha}	Heart (WB)	JODECi Stay (MCA)		
ST ST WTH HM 12-18 DMEST TT 102 a ST TT 102 a ST TY 28-26 TY 77 on	Р22 EAST TIC-PM on WdS: 31-29 SOUTH КЕММ 90-29 КЕММ 90-29 КЕММ 90-35 MIDMEST	MEST P95 a-30 PP4702 on KCR0 40-37 EXT SOUTH HLIDMEST WEST	REST KZOU 31-27 SOUTH KREE a-36 KTPY on HIDDREST WIND on KRE2 a WEST PWR106 d-36	PHIO2 4-24 KMD 27-25 KMEL a EXIT MACK a-33 SOUTH KHET 28-23 KPRR a HIDMEST KJ103 34-30	WEST B95_24-22 KCAJ_38-36 KATN 40-36 WITO 4-40 SOUTH MIDMEST KROC on WEST	LP Forever My Ext vg00 =-34 vg00 =-34 vg00 =-9-16 vg00 7-9 SOUTH KIDX 2=1 kM7Z 2 kM7Z	4 Lady 407977 on KIBP 19-17 EAST EAST 9990411 a 40402 3-359 SOUTH 40602 3-359	905 20-12 98 102 on KOM 0-40 KOM 0-40 EXST EX EXST EX EXST EX EXST EX EX EX EX EX EX EX EX EX EX EX EX EX E
DVES Deaten Up	In Love Again	(Elektra)	GIGGLES What Goes	G Around Com	es (Cutting)	KIX	K	
SOUTH SACT SOUTH ATTIME 1-15 ATTIMEST GGDD 7-6 GGD 24-21 MEST GGDD 7-6 SOUTH GGD 24-21 MEST GGD 7-6 SOUTH GGD 7-6 SOUTH GGD 7-6 SOUTH SOUT	VPST /9-29 KORI 00 KORI 00 KORI 00 KORI 05 Fr MADE 29-26 VICQ 30-30 Z102 29-25 HILDEST CK105 00 NEST KSSS 27-24 KSKT 22-18 N 23-25 KSKT 27-25	EAST WORP on WITU 21-18 SOUTH WORD 25-33 VITU 22-37 WORD ON KITY ON KITY	EST HOT97 2-1 SOUTH KTPM 28-28 MIDMEST 896 13-11 WEST KKPF on KOY-PM a	EXST T(C-P* 25-21 MKS: 9-7- MKS: 9-7- MK	MEST KSS 11-3 PRI 102 21-20 KLO 15-15 KOA 26-23 EAST EAST SOUTH NEDWEST WEST	LP Hot Wire EAST SOUTH HELMEST WEST EAST MAIL OR MAIL	The Walls(Atc	SOUTH NEX on 404X on 1133 3-3 VIII 33-3 VIII 35-3 VIII 35-3
RAMARAN aven't Go P. Vinyl	NA ht A Clue (Cha	ameleon)	CHESNEY H Feel So Al LP The One	ive (Chrysalis)			L	
RIST SOUTH HIDNEST KRED ON HEST KNOD 22-18	EAST 999KHL on SOUTH WRIT on fr HIDMEST WIGG on YEST	EAST SOUTH KISH 38-35 MILH on WINS on HILMEST WRF on KITH 23-21 WEST	EAST SOUTH MIDNEST WEST	VEST 999KHI on SOTTH HEINEST KEST KLICC 28-25	Kest Witt 34-30 South Witsfor With on Hitwest Kitsfor With on With on With on With on With on With on With on	GERALO LE Baby Hold LP Private Li RAST WRC 5-5 SOUTH KEXX 0-4 WRC 4-28 KTPN a WITH 00 4-29 KTPN a WITH 26-28 KTPN a WITH 26-23 KTEL 21-18	On To Me (At	KIKX ON PANDS EAST ANYP d- SKUTH WIDD SKUTH WIDD SKUTH WIDD SKUTH WIDD SKUTH WIDD SKUTH WIDD SKUTH WIDD SKUTH
NYA Caribbear P: Shepher	Blue (Repris	e)	LP: Dance (KENNY LO The Real LP Leap OI	Thing (Columi	bia)
EAST SOUTH HIDMEST Q102 27 Cr KBBQ d-30 WEST KRXY 1-5 KS104 19-17	EAST SOUTH 950 38-34 4850 38-34 4850 on 4277 8-18 4470 4-26 2102 21-11 MIDMEST ACR0 40-57	EAST HATY 24-18 AFTO 24-19 SOUTH HUMEST HIDMEST HIDMEST HIDMEST HIDMEST HIDMEST HIDMEST HIDMEST HIDMEST HIDMEST	EAST SOUTH MIDMEST WEST EXST FLY22 27-2 WERG on Fr SOCH 32-92	SOUTH WERD 34-31 HET 14-11 HUDGST K1103 on WERTS K005 40 fr K1KX 23-20 K045 23-20 K045 23-20 K045 23-20 K045 23-20 K045 23-20	EAST SOUTH KFUX on KUZ an KUSR 30-25 Q1010 m-30 WILN 90-30 WILN 90	EAST SOUTH MILMEST WHET A KREY 30-25 KREY 30-25 KREY A KISK A	EXST MAAL a (LAN a SOUTH WULQ a HIDMEST KORT a WEST KIKK a	EAST WHTO a SOUTH KNOE a MIDMES WBXX a WEST KTRS a KTRS a

PARALLELS

CHR REPORTER INDEX



EAST

894 (WBZZ)/Pittsburgh, PA HOT97 (WQHT)/New York, NY HOT97 (WQHT)/New York, NY MOJO (WPLJ)/New York, NY PRO-FM (WPRO)/Providence, RI WEGX/Philadelphia, PA WIOQ/Philadelphia, PA WIQU/Philadeiphia, PA WMXP/Pittsburgh, PA WPGC/Washington, DC WXKS/Boston, MA WZOU/Boston, MA Z100 (WHTZ)/New York, NY SOUTH

KEGL/Dallas-FL Worth, TX KEGL/Dakas-FL Worth, TX KBXX/Houston, TX KRBE/Houston, TX KTFM/San Antonio, TX PWRPIG (WFL2)/Tampa, FL PWRP96 (WFOW)/Miami, FL PWR99 (WAPW)/Aitanta, GA UT05 (WRB0)/Tampa, FL STAR94 (WSTR)/Aitanta, GA WNVZ/Nortolk, VA

MIDWEST

896 (W88M-FM)/Chicago, IL H01102 (WLUM)/Milwaukee, Wi K8E0/Kanzas City, M0 KOW8/Mineapolis, MN K1TK/St. Louis, M0 KXRR/Kanzas City, M0 0120 (WRD)/Cipcings), DH Q102 (WKRQ)/Cincinnati, OH WDFX/Detroit, MI WHYT/Detroit, Mi WHY1/Detroit, Mi WJMO/Cleveland, OH WKG/St. Louis, MD WNCI/Columbus, OH WPHR/Cleveland, OH WZPL/Indianapolis, IN WEST

FM102 (KSFM)/Sacramento, CA FM102 (KSFM)/Sacramento, CJ H01977 (KH01)/San Jose, CA KGG/Rherside, CA KIIS/FM/Los Angeles, CA KIIS/FM/Los Angeles, CA KIRS/Phonix, AZ KKR2/Portland, OR KMEL/San Francisco, CA KVI-FM/Phonix, AZ KPLZ/Seattie, WA KR3/J0enver, Co KS104 (KOKS)/Denver, CO KS104 (KQKS)/Denver, CO KUBE Seattle, WA KWDD/Sacramento, CA KWDD/Sacramento, un PWR106 (KPWR)/Los Angeles, CA Q106 (KKLQ)San Diego, CA

22 EAST 930 (WNTO)/Syracuse, NY

930 (WNT0):Syracuse, NY 98PXY (WPXY):Rochester, NY 98PXH (WKHI)/Ocean City, MD FLY92 (WFLY):Albany, NY FUN107 (WFHN):Mew Bedford, MA JET-FM (WJET):Fcire, PA KC101 (WKCI):New Haven, CT PWR92 (WGLU):/Johnstown, PA TC-FM (WTLC):/Hartford, CT WAAL/&inghamton, NY WAEB:/Ailentown, PA WER2/Exceter, MH WERZ/Exeter, NH WIKZ/Chambersburg, PA WIKZ/Lnamoersourg, r.s. WKEE/Huntington, WV WKRZ-FM/Wilkes-Barre, PA WKR2-FM /Wilkes-Barre, WKSE /Buffalo, NY WKSS /Harlord, CT WLAN-FM /Lancaster, PA WPNK /Harrisburg, PA WPNK /Harrisburg, PA WMRK /Arice, NY WSRK /Nickarleston, WY WWKX /Providence, RI WWKX/Providence, RI WYCR/York, PA Y102 (WRFY)/Reading, PA

SOUTH

B93 (KBTS)/Austin, TX B97 (WEZB)/New Orleans, LA FM100 (WMC-FM)/Memphis, TN G105 (WOCG)/Durham-Raleigh, NC H07955 (WOHT)/Jackson, MS I95 (WAPI)/Birmingham, AL K92 (WXLK)/Roanoke, VA KBFM (Miching Rowneytile, TX KBFM/McAllen-Brownsville, TX KHFI/Austin, TX KKYK/Little Rock, AR KYYK.(IIIe Rock, AR KPRR:EI Paso, TX KTUX:Shraveport, LA KZFM:Corpus Christi, TX PWR945 (WLAP).(exington, KY WABB(Mobile, AL WABB(Jacksonville, FL WBB0/Anousia, GA ugusia, G/ WCKZ/Charlotte, NC WOJX/Louisville, KY WFMF/Baton Rouge, LA WHHY/Montgomery, AL WJLQ/Pensacola, FL WKSI/Greensboro, NC WKSI/Greensboro, NC WMXF/Fayetteville, NC WNOK-FM/Columbia, SC WOKI/Knozville, TN WOVV/West Paim Boach, FL WQUT/Johnson City, TN WRHT/Greenville, NC

WRVQ:Richmand, VA WSSX/Charleston, SC WZYP/Huntsville, AL XL1067 (WXXL-FM)/Orlando, FL Y107/Nastwille, TM Z102 (WZXT)/Sayannah, GA

MIDWEST

96STO (WSTO)/Evansville, IN 96510 (WST0)/Evansville, IN CK105 (WWCK)/Filnt, MI K1/133 (K/V0)/Okiahoma CHy, OK KKRT/Springfield, MO KKRD/Wichita, KS KMY2/fuilsa, OK KQKQ/Omaha, NE KRNQ/Des Moines, IA KXKT/Omaha NE KXKT/Omaha, NE KZ93 (WKZW)/Peoria, IL WIXX/Appelton-Oshkosh, Wi WGRD/Grand Rapids, Mi WGRD/Grand Rapids, M WGT2/Dayton, OH WHOT/Youngslown, OH WHOD/Atron, OH WMEE/FL Wayne, IN WPXR.0avenport, IA WPXR.0avenport, IA WRQK/Canton, OH WWHT/Calumbus, OH WZOK/Rockford, IL Z104 (WZEE)/Madison, WI WEST

895 (KBOS)/Fresno, CA FM104 (KHOP)/Modesto, CA HOT194 (KIKI)/Honolulu, Hi KCAQ/Dxnard-Ventura, CA KDON/Salinas, CA KF95 (KFXD)/Boise, ID KF95 (KFX0)/Boise, ID KIKX/Colorado Springs, CO KKS5/Albuquerque, NM KKX//Bakerslieid, CA KLUC/Las Vegas, NV KPSI/Palm Springs, CA KQMQ/Honolulu, HI KRQ (KRQD/Tuczon, AZ KSND/Eugene, OR KWIN/Stockton, CA KWNZ/Ren, NV KWNZ/Reno, NV KZHT/Salt Lake City, UT KZZU/Spokane, WA PWR102 (KOPW)/Fresno, CA Q99.5 (KUTQ)/Sait Lake City, UT Z90 (XHTZ)/San Diego, CA

95XIL (WXIL);Parkersburg, WY 95XXX (WXXX);Burlington, VT 103CIR (WCIR);Backley, WV WHT0/Williamsport, PA WKPE:Cape Cod, MA WNYP/ihaca, NY WOMP/Wheeling, WV WPR/iktona, PA W0XA/York, PA WWFX/Bangor, ME

KCHX Midland-Odessa, TX KCHX:Mildiand-Odessa, KFQX:Abilene, TX KISR:FL Smith, AR KISR:FL Smith, AR KISR:FL Smith, AR KISR:Fallene, AR KMK:Fallene, AR KOIZ:/Amarilio, TX KSMB:Lafayette, LA KWTX:Waren TX KWTX/Waco, TX KZII/Lubbock, TX 0101 (WJDQ)/Meridian, MS WBPR/Myrtle Beach, SC WCGQ/Columbus, GA WCGQ/Columbus, GA WFHT/Tallahassee, FL WILM/Panama City, FL WJAD/Bainbridge, GA WJMX/Fiorence, SC WKSF/Asheville, NC WMMZ/Galesville, FL WVBS/Wilmington, NC WYKS/Gainesville, FL W7KY/Binsi MS

MIDWEST

K107 (KAY1)/Tuisa, OK KFMW/Waterioo, IA KFRX/Lincoln, NE KG95 (KGLI)/Sioux City, IA KG6G/Rapid, City, SD KQH7/Grand Forks, NO KUYY/Jobuque, IA KMG2/Lawton, OK KPAT/Sioux Faite SD KMG2/Lawton, OK KPAT/Sloux Faits, SD KROC/Rochester, MN KYUY/Bismarck, ND K210/Joluth, MN WAZY/Layotta, IN WBIX/Bayotta, IN WBNU/Bioomington, IL WBNX/Battle Creak, MI WDBR/Springfield, IL WDBR/Springfield, IL WSNX/Muskegon, IL WSNX/Muskegon, IL SNX/Muske Y94 (WDAY)/Fargo, NO

WEST

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KFBQ./Cheyenne, WY KFFM/Yakima, WA KGOT/Anchorage, AK KPXR/Anchorage, AK KDIX/Grand Junction, CO KTMT/Medford, OR KTMS/Casper, WY OK95 (KIOX)/Tri-Cities, WA Y97/Santa Barbara, CA

REDHEAD KINGPIN Three-Two-One Pump (Virgin)								
EAST SOUTH NIDMEST WHO ON HOTTOZ 4-27 WEST KSTING ON KKFH 9-7	KOY-PH 12-9 CTOG on EAST SOUTH 993 29-24 HIDMEST WEST 995 on PMR102 27-26	KCAQ a KAUN ON EAST SOUTH HEIMEST						
P1 EAST WZOU a	To My Girl (S	VEST KICST a PARIO2 a 290 a KITN a-31						
SOUTH MIDMEST WEST Part 106 a	SOUTH B93 a-NO HIDMEST	EAST SOUTH HIDNEST WEST						
RICHIE SAN One Light LP: Stranger	Burning (Merc	ury)						
RAST SOUTH WIVZ ON HIDNEST WINH A WIST RAST EAST	VLAN on 997KH1 4-30 VPST on SOUTH VLP on VLPC on VLCC on VLPC on VLPC on VLPC on VLCC on VLPC	WHTO d=38 SOUTH WUYG a KISR d=10 KIRA d=10 KIRA on WIYES on WIYES on WIYES on WIYES on KIRA a WEST KIRS a KQIX on						

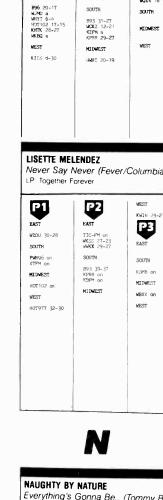
KIKX on KZZU on

EAST

WKPE a

WAAL on JET-PM a

PI PWR92 a WLAN a WPST a EAST SOUTH KQTZ a WKSF d-30 WCSQ d-36 KHCK d-40 KISR 37-34 WYKS on KZII a KNOE on WTLN a-39 KWTX on KNIN 32-26 WVSS on WZYPa KTUXa SOUTH KRBE 27-33 MIDWEST MIDNEST WHOT a WEST WEST K1KX ; P3 **P**2 MIDWEST WENO **29–**28 WBIZ on WKFR on KNOC a KFNW 24–19 WNYP a WOMP a JET-FM a WEST KPXR on KTRS d-40 KF9Q a KQIX on KTMT d-38 OK95 33 fr LISA STANSFIELD All Woman (Arista) LP: Real Love P2 EAST PJ EAS H**OT97** a WPGC a-27 T1C-F4 a 999KH1 a WWX a SOUTH SOUTH KZFM a KPRR a WH90 a KBFM a Y107 a KTLX a MIDWEST B96 a INCI a-30 WEST KMEL 1+23 HOT977 a MIDWEST WEST KKSS a T THUNDER Love Walked In (Geffen) LP: Backstreet Symphony PJ SOUTH ₩Z¥P a EAST MIDWEST WRQK d-21 WIOG 12-4 KMYZ 26-24 SOUTH NUDWEST WEST **P**3 WEST ₽2 EAST HTO on EAST 999KHI or V VOICE OF THE BEEHIVE Perfect Place (London/PLG) LP Honey Lingers PI 999KHI a SOUTH SOUTH EAST MIDNEST SOUTH WRQK a MIDWEST WEST **PB** EAST WEST KHOD a WEST WHTO a KTRS a KQIX on KTMT on OK95 on fr EAST WLAN a



EAST HOTY7 30-24 WTCC 4-23 WTCC 4-2 SOUTH PUR95 on MIMEST WEST PUR106 31-23	PH102 10-14 0106 29-26 ITEL 99-10 ELST SOUTH B93 a-35 MID4EST UART a-25 WEST PWR102 30-30	290 20-18 EAST NOLA ON PR SOUTH HEIGHEST
TERRI NUNN Let Me Be Ti .P. Moment Of	he One (DG(C)





SIGN	NIFICA		

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SCHOOL OF FISH

LP: School Of Fish

Three Strange Days (Capitol)

SOUTH

KFQX a-36 WJMX a KISR a KCHX a KNOE a KNIN a

MIDNEST

KYYY a WBNQ a KMCZ a KFMW a-31

WEST

KTRS a KFBQ a KQIX a KTMT a KFFM a

KIKXa Pw7R102a KWINia-39

P3

EAST

SOUTH

WCGQ a KISR a ⊿MMZ a KNO a

MIDWEST

WBXX a-24 WBIZ a KMCZ a

WEST

KTMT a Y97 a KEEM a

SOUTH

KISR a KNIN on

MIDWEST

KLYV a WKFR on KFMW 38-32

WEST

KTMT on

KISR a

HIDWEST

KLYV a

KQIX a KTMT a

WEST

M

PWR106 23-21 KGG1 a-25 P1102 11-9 Q106 26-23 HOT977 13-10

TIC-FM 24-22 WKSS 16-13 WWKX 1-28

₽2

EAST

SOUTH

WEST

P3 EAST

SOUTH

WOXA 16 fr

895 12-8 PWR 102 12-HOTT94 on 290 22-17 KWIN on KRQ a

Oochie Coochie (Motown)

MC BRAINS

LP: MC Brains

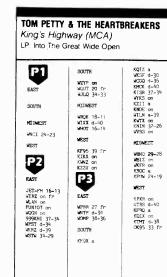
SOUTH

W2DU 35+29

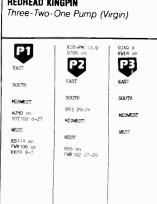
KBXX 11-14 KTFM 27-22

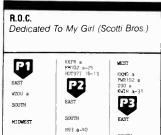
MIDNEST

ä











P3 EAST SOUTH

WZKX/Biloxi, MS





PARALLEL CHART ANALYSIS

CHR NATIONAL AIRPLAY®

14 VANESSA WILLIAMS/Save The Best For Last (Wing/Mercury) 6 7 RIGHT SAID FRED/I'm Too Sexy (Charisma) 10 7 RTZ/Until Your Love Comes Back Around (Giant/Reprise) 8 PAULA ABDUL/Vibeology (Captive/Virgin) 9 9 PAULA ABDUL/Vibeology (Captive/Virgin) 14 3 GENESIS/I Can't Dance (Atlantic) 10 9 TEVIN CAMPBELL/Tell Me What You Want Me (Qwest/WB) 14 3 GENESIS/I Can't Dance (Atlantic) 11 10 MR. BIG/To Be With You (Atlantic) 9 TEVIN CAMPBELL/Tell Me What You Want Me (Qwest/WB) 12 PAULA ABDUL/Vibeology (Captive/Virgin) 13 10 MR. BIG/To Be With You (Atlantic) 11 KARYN WHITE/The Way I Feel About You (WB) 11 KARYN WHITE/The Way I Feel About You (WB) 14 11 KARYN WHITE/The Way I Feel About You (WB) 11 KARYN WHITE/The Way I Feel About You (WB) 15 11 MARYN BADD/Thinkin' Back (Giant/Reprise) 17 PAULA ABDU/Thinkin' Back (Giant/Reprise) 18 GENESIS/I Can't Dance (Atlantic) 20 PAUL YOUNG/What Becomes Of The Brokenhearted (MCA) 16 NIRVANA/Keep It Comin' (Elektra) 14 TEVIN CAMPBELL/Tell Me What You Want Me (Qwest/WB) 13 14 TEVIN CAMPBELL/Tell M	8 PAULA ABD 10 AMY GRAN 11 MICHAEL B 13 MR. BIG/To 12 BOYZ II ME 15 BOYZ II ME 16 PM DAWN/ 18 COLOR ME 9 15 18 COLOR ME 9 15 10 MINT CONC 11 MINT CONC 12 KLF f/TAMY 19 MINT CONC 18 KARYN WH 19 MINT CONC 18 KARYN WH 24 BONNE B/H YO 21 EDDIE MON 22 GENESIS/I 23 G. 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JOHN/Don't Let The Sun Go (Columbia) ITT/I Can't Make You Love Me (Capitol) JG/What Becomes Of The Brokenhearted (MCA) STON/We Got A Love Thang (A&M) mells Like Teen Spirit (DGC) RK & THE FUNKY BUNCH/I Need (Interscope) ove Any Mountain (Epic) PA/You Showed Me (Next Plateau) ED/Stars (Atco/EastWest) S/Oochie Coochie (Motown) LENCAMP/Again Tonight (Mercury) y (MCA) AREY/Make It Happen (Columbia) BROTHERS/Can't Cry Hard Enough (WB) DCCOLI/Everything Changes (Reunion/Geffen)</th> <th>9 8 13 4 1 17 18 19 14 1 17 18 19 14 1 28 20 10 1 12 24 25 26 27 26 27 27 26 27 27 26 27 27 26 27 27 26 27 27 27 27 26 27 27 27 27 27 27 27 27 27 27</th> <th> PAULA ABDUL/Vibeology I TEVIN CAMPBELL/Tell Me EDDIE MONEY/I'll Get By KARYN WHITE/The Way I RTZ/Until Your Love Comes GENESIS/I Can't Dance (Ai ATLANTIC STARR/Master[KEITH SWEAT/Keep It Con PAUL YOUNG/What Becon VANESSA WILLIAMS/Sav BOYZ II MEN/Uhh Ahh (M) G. MICHAEL & E. 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PERFORMING WHERE PLAYED

ERIC CLAPTON (15)

ATLANTIC STARR (14) RIGHT SAID FRED (14)

NKOTB (6) CECE PENISTON (6)

Artist/Song/Label	Reports	Report %	Conversion %	Top 15 %
BOYZ II MEN/Uhh Ahh (Motown)	126	56%	92%	59%
SIMPLY RED/Stars (Atco/EastWest)	124	55%	85%	30%
WILLIAMS BROTHERS/Can't Cry Hard Enough (WB)	124	55%	77%	17%
SHAMEN/Move Any Mountain (Epic)	115	51%	85%	16%
OZZY OSBOURNE/Mama I'm Corning Home (Epic Associated)	115	51%	70%	6%
NIA PEEPLES/Kissing The Wind (Charisma)	107	48%	55%	3%
MARKY MARK & FUNKY BUNCH/I Need Money (Interscope)	100	45%	62%	5%
CHRIS CUEVAS/You Are The One (Atlantic)	99	44%	85%	30%
MINT CONDITION/Breaking My Heart (Perspective/A&M)	98	44%	78%	45%
CELINE DION & PEABO BRYSON/Beauty And The Beast (Epic)	96	43%	58%	11%
CECE PENISTON/We Got A Love Thang (A&M)	87	39%	56%	8%
ONE 2 ONE /Peace Of Mind (Love Goes On) (A&M)	86	38%	56%	4%
BIG AUDIO DYNAMITE II/The Globe (Columbia)	83	37%	60%	8%
CURTIS STIGERS/You're All That Matters To Me (Arista)	80	36%	64%	8%
NKOTB/If You Go Away (Columbia)	78	35%	69%	35%
SALT-N-PEPA/You Showed Me (Next Plateau)	54	24%	81%	14%
TOM PETTY & HEARTBREAKERS/King's Highway (MCA)	47	21%	55%	12%
CAUSE & EFFECT/You Think You Know Her (SRC/Zoo)	41	18%	66%	26%
JODECI/Stay (MCA)	40	18%	70%	32%
MC BRAINS/Oochie Coochie (Motown)	32	14%	81%	69%
ENYA/Caribbean Blue (Reprise)	ana sa	13%	76%	32%
GERALD LEVERT/Baby Hold On To Me (Atco/Eastwest)	27	12%	52%	21%

Note: See Parallels for a complete picture of station activity. New records with large add totals won't show in Performing Where Played until those adds convert to chart. Top 15% is determined by dividing a song's total Top 15 reports by its total charted reports.

PERFORMING WHERE PLAYED is a weekly listing of records in New & Active and Significant Action with:

RTZ (20)

• 25 or more reports

- Chart positions at 50% or more of stations reporting them.
- No more than five fewer total reports than the previous week's.
- See Parallels for a complete picture of all station activity.

		Reports
1	WILLIAMS BROTHERS/Can't Cry Hard (WB)	124
2	OZZY OSBOURNE/Mama, I'm Coming (Epic Associated)	115
	SHAMEN/Move Any Mountain (Epic)	115
4	CHRIS CUEVAS/You Are The One (Atlantic)	99
5	MINT CONDITION/Breaking My Heart (Perspective/A&M)	98
6	ONE 2 ONE/Peace Of Mind (Love Goes On)	86
7	BIG AUDIO DYNAMITE II/The Globe (Columbia)	83
8	L.A. GUNS/It's Over Now (PLG)	73
9	SALT-N-PEPA/You Showed Me (Next Plateau)	. 54
10	TERRI NUNN/Let Me Be The One (DGC)	45

IT SAYS WHAT IT IS: "KILLER" THE NEW SINGLE FROM SEA L

Produced by Trevor Horn. Additional Production by William Orbit. Engineered and Mixed by Tony Phillips. From the gold album <u>Seal</u> Management: Steven Jensen and Martin Kirkup. DIRECT MANAGEMENT GROUP. In association with John Wadlow



MTV BREAK THROUGH

GRAMMY NOMINATIONS FOR:

- Best New Artist
- Best Pop Vocal Performance, Male





NATIONAL AIRPLAY®



MARIAH CAREY

Make It Happen (Columbia)

73% of our reporters playing it. Moves: Up 1, Debuts 2, Same 1, Down 0, Adds 159 including Z100, WMXP, STAR94, PWR96, B96, HOT102, KIIS, Q106. See Parallels, debuts at number 39.

ERIC CLAPTON

Tears In Heaven (Reprise)

66% of our reporters playing it. Moves: Up 81, Debuts 24, Same 13, Down 0, Adds 29 including PRO-FM, WZPL, KXXR, KRXY, WAEB, WKSI, CK105, Q99.5. See Parallels, moves 36-26.

RICHARD MARX

Hazard (The River) (Capitol) 64% of our reporters playing it. Moves: Up 100, Debuts 11, Same 19, Down 0, Adds 13 including WZOU, WPLJ, WPHR, WDFX, KDWB, WKEE, WPXR. See Parallels, moves 35-28.

ROXETTE

Church Of Your Heart (EMI/ERG)

61% of our reporters playing it. Moves: Up 18, Debuts 39, Same 35, Down 0, Adds 45 including WNCI, WDFX, KXXR, TIC-FM, KRNQ, Z104, KJ103, KSND. Complete airplay in Parallels.

VAN HALEN

Right Now (WB) 61% of our reporters playing it. Moves: Up 85, Debuts 22, Same 19, Down 0, Adds 10 including Y107, XL1067, KZHT, Q99.5, KSMB, KIXY, WBXX, WLRW. See Parallels, moves 39-33.

SMITHEREENS

Too Much Passion (Capitol)

60% of our reporters playing it. Moves: Up 99, Debuts 7, Same 15, Down 1, Adds 12 including WXKS, KBEQ, WKSI, WOKI, KKYK, CK105, WOMP, WBXX. See Parallels, moves 32-27.



BOYZ II MEN "Uhh Ahh" (Motown)

Reports: 126. Moves: Up 89, Debuts 3, Same 19, Down 10, Adds 5, PWR96, KDWB, KKRD, Q99.5, 95XXX, HOT97 23-16. WIQQ 9-7, B96 6-4, WPHR 18-14, WDFX 14-9, KUBE 10-6. See Parallels, moves 18-17 on the CHR chart.

WILLIAMS BROTHERS "Can't Cry Hard Enough" (WB) Reports: 124. Moves: Up 80, Debuts 8, Same 22, Down 0, Adds 14 including STAR94, Q105, WNNK, WSSX, G105, WABB, WHHY, Z102, WNVZ 16-13, WPHR 27-24, KISN 12-10, WKEE 18-14. See Parallels, moves 40-36 on the CHR chart. SIMPLY RED "Stars" (Atco/EastWest)

Reports: 124, Moves: Up 79, Debuts 14, Same 24, Down 0, Adds 7 including WZPL, WIKZ, CK105, 95XXX, WLRW, WAZY, WPLJ 24-19, PWR99 26-13, STAR94 21-19, WJMO 12-10, KWOD 9-8. See Parallels, moves 34-31 on the CHR chart.

OZZY OSBOURNE "Mama, I'm Coming Home" (Epic Associated) Reports: 115. Moves: Up 59, Debuts 14, Same 27, Down 0, Adds 15 including WIKZ, FUN107, 98PXY, 195, WNOK, G105. WHHY, WAAL 27-22, JET-FM 13-10, PWR92 30-24, 999KHI 28-22.

SHAMEN "Move Any Mountain" (Epic) Reports: 115. Moves: Up 73, Debuts 7, Same 23, Down 6, Adds 6, B94, WKSI, KKRD, KSND, KNIN, KLYV, B96 11-9, KWOD 4-3, KMEL 23-20, FLY92 31-26, TIC-FM 22-18. See Parallels, moves 30-29 on the CHR chart.

NIA PEEPLES "Kissing The Wind" (Charisma) Reports: 107. Moves: Up 36, Debuts 19, Same 36, Down 0, Adds 16 including WZOU, KXXR, WNNK, K92, CK105, WIXX, KKRD, WMXP 28-23, PWR99 24-11, WBBO 37-31, FM104 19-10.

MARKY MARK & THE FUNKY BUNCH 'I Need Money'' (Interscope) Reports: 100. Moves: Up 46, Debuts 11, Same 37, Down 0, Adds 6, WNVZ, WAPE, Q99.5, WOMP, WBPR, KPXR, WZOU 17-13, KTFM 23-19, KDWB 25-17, WTHT 29-18. See Parallels, debuts at number 40 on the CHR chart.

CHRIS CUEVAS "You Are The One" (Atlantic) Reports: 99. Moves: Up 65. Debuts 9, Same 21, Down 2, Adds 2, WHHY, K107, B94 23-16, WLAN 14-11, FUN107 32-28, WQGN 27-22, WWKX 27-22, 93Q 13-8, WRCK 14-10. See Parallels, moves 37-35 on the CHR chart.

MINT CONDITION "Breaking My Heart (Pretty Brown Eyes)" (Perspective/A&M)

Reports: 98. Moves: Up 51, Debuts 11, Same 20, Down 2, Adds 14 including WXKS, KIIS, WTHT, WFMF, WNOK, WDJX, XL1067, CK105, WMXP 10-6, HOT102 10-8, KHTK 27-21, KS104 12-7, PWR106 26-17, KMEL 1-1. See Parallels, moves 33-30 on the CHR chart

CELINE DION & PEABO BRYSON "Beauty And The Beast" (Epic)

Reports: 96. Moves: Up 31, Debuts 12, Same 22, Down 0, Adds 31 including PRO-FM, STAR94, PWR96, WNCI, WHYT, KXXR, HOT102, KKRZ, Q106, KUBE, WXKS 24-19, WPLJ 9-6, Z100 9-5. WIKZ 24-19, 98PXY 15-10.

CECE PENISTON "We Got A Love Thang" (A&M) Reports: 87. Moves: Up 33, Debuts 8, Same 18, Down 0, Adds 28 including WEGX, KRBE, Q105, PWR106, HOT977, KUBE, WAPE, WRVQ, KRQ, WZOU 23-19, WDFX 15-10, KMEL 30-21.

ONE 2 ONE "Peace Of Mind (Love Goes On)" (A&M) Reports: 86. Moves: Up 33, Debuts 12, Same 35, Down 0, Adds 6, FUN107, WSTW, KTUX, WKSF, WYKS, KFBQ, WZPL 24-21, WNNK 27-21, 999KHI 30-23, WTHT 38-26, WZYP 36-31, KRNQ 20-15.

BIG AUDIO OYNAMITE I "The Globe" (Columbia)

Reports: 83. Moves: Up 38, Debuts 6, Same 30, Down 1, Adds 8, PWR99, WBBQ, WABB, WJLQ, KSMB, KCHX, KG95, K107, KEGL 20-16, KS104 20-16, KWOD 10-9, WQGN 24-19, KTUX 18-11.

HAMMER "Do Not Pass Me By" (Capitol) Reports 81. Moves: Up 19. Debuts 18, Same 31, Down 0, Adds 13 including PWR99, WNVZ, B96, WPHR, WQGN, KKYK, XL1067, CK105, HOT102 d-25, PWR106 d-35, KKRZ 30-27, B93 32-29. CURTIS STIGERS "You're All That Matters To Me" (Arista)

Reports: 80. Moves: Up 40, Debuts 4, Same 34, Down 0, Adds 2, WTHT, WHTO, KBEQ 27-22, WBBQ 32-29, Y107 29-24, WJLQ 28-23, Z102 38-32, KKHT 21-14, 103CIR 18-13. NKOTB "If You Go Away" (Columbia)

Reports: 78. Moves: Up 32. Debuts 16, Same 12, Down 0, Adds 18 including Z100, B94, WMXP, WDFX, KXXR, PWR106, 930, B93, WBBO, WOVV, WXKS 13-9, WZOU 10-6, WPGC 20-14, KBXX 15-8, PWR96 7-2, WHYT 9-6. See Parallels, debuts at number 38 on the CHR chart.

L.A. GUNS "It's Over New" (PLG)

Reports: 73. Moves: Up 25. Debuts 8, Same 28, Down 0, Adds 12 including WXKS, FLY92, WRHT, WOKI, WOVV, WGTZ, KJ103, KXKT, WPST 23-17, WZYP 37-32, K92 29-22, WHTO 32-28, KMCK 36-31.

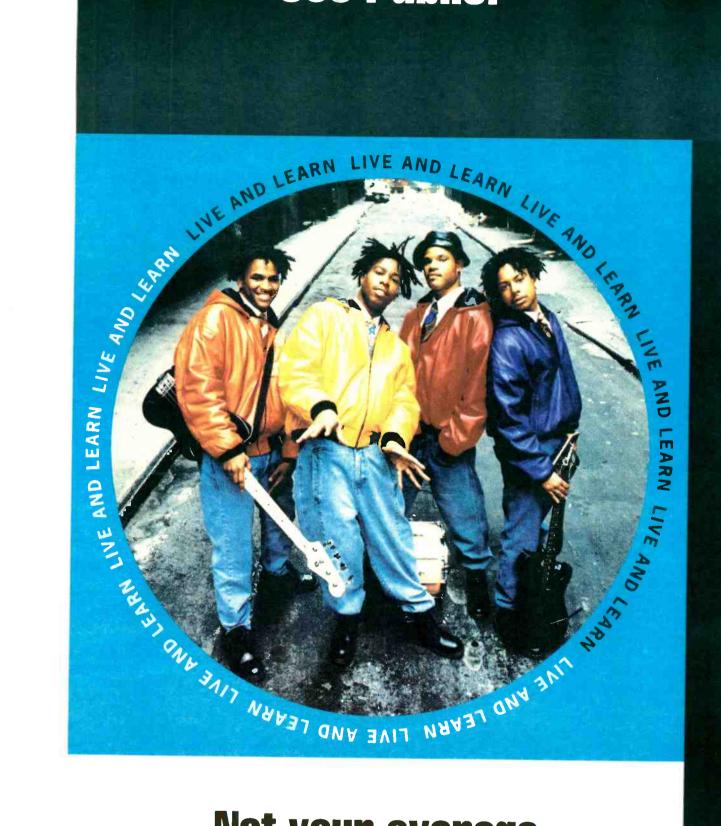
SALT-N-PEPA "You Showed Me" (Next Plateau) Reports: 54. Moves: Up 36, Debuts 2, Same 14, Down 0, Adds 2, KS104, FM102, WZOU 21-17, HOT97 21-18, KTFM 22-16, PWRPIG 4-3, WKBQ 8-4, KOY-FM 18-15, KZFM 23-18, KPRR 30-22.

STORM "Show Me The Way" (interscope)

Reports: 50. Moves: Up 4, Debuts 10, Same 17, Down 0, Adds 19 including KXXR, KDWB, PWR92, WLAN, WRCK, KTUX, WGTZ, KJ103, KZZU, JET-FM 20-17, WHOT 18-13, KFQX 34-27, KLYV d-39, KFMW 37-28, KTRS d-35.



Joe Public.



Not your average bunch of Joes.

They're writers, singers, musicians, performers and producers. They're also the high-energy, unique sound behind Keith Sweat's hit single Keep It Comin'. And all their talents come together in

" Live And Learn "

The debut single. The debut album.

Produced by Lionel Job and Joe Public for Lionel Job Inc. Management: Lionel Job Management.

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COLUMBIA

THE BACK PAGE®

FEBRUARY 21, 1992

21022-2221015

3 2 WKS WKS LW TW 7 4 2 JOHN MELLENCAMP/Again Tonight (Mercury) JOHN MELLENCAMP/Again Tonight (Mercury)

RUSH/Ghost Of A Chance (Atlantic)

GENESIS/I Can't Dance (Atlantic)

7 12 ERIC CLAPTON/Tears In Heaven (Reprise)

22 17 17 10 RTZ/Until Your Love Comes Back Around (Giant/Reprise)

15 14 18 25 SCORPIONS/Hit Between The... (Mercury/Morgan Creek)

25 22 23 29 ROBBIE ROBERTSDN/Go Back To Your Woods (Geffen)

RICK VITO/Desiree (Modern/Atlantic)

DEBUT DEBUT

TOM COCHRANE/Life Is A Highway (Capitol)

FOUR HORSEMEN/Tired Wings (Def American/Reprise)

GARY MOORE/Cold Day In Hell (Charisma)

2 5 11 17 TOM PETTY & THE.../King's Highway (MCA)

PEARL JAM/Alive (Epic Associated)

DIRE STRAITS/The Bug (WB)

29 20 15 1 NIRVANA/Come As You Are (DGC)

BREAKER (VAN HALEN/The Dream Is Over (WB)

25 19 D TESLA/What You Give (Geffen)

6 10 14 18 U2/Mysterious Ways (Island/PLG)

4 11 16 23 VAN HALEN/Right Now (WB)

BREAKER () L.A. GUNS/It's Over Now (Polydor/PLG)

28 23 20 WEBB WILDER/Tough It Out (Praxis/Zoo)

39 28 29 LITTLE VILLAGE/She Runs Hot (Reprise)

BREAKER (2) METALLICA/Nothing Else Matters (Elektra)

32 27 26 🥙 WAR BABIES/Hang Me Up (Columbia)

36 31 30 🥶 KIX/Tear Down The Walls (Atco/EastWest)

47 37 34 20 ERIC CLAPTON/Help Me Up (Reprise)

16 21 27 32 NIRVANA/Smells Like Teen Spirit (DGC)

17 29 33 34 METALLICA/The Unforgiven (Elektra)

41 40 36 39 GENESIS/Jesus He Knows Me (Atlantic)

3 D.A.D/Grow Or Pay (WB)

44 42 39 39 4 LILLIAN AXE/True Believer (Grand Slamm/IRS)

57 45 O DANNY TATE/Lead Me To The Water (Charisma)

コンリットリュン

58 37 O CINDERELLA/Hot And Bothered (Reprise)

13 13 10 13 STORM/Show Me The Way (Interscope)

5 U2/Until The End Of The World (Island/PLG)

STEVIE RAY VAUGHAN & DOUBLE ... /Empty Arms (Epic)

UGLY KID JOE/Everything About You (Stardog/Mercury)

QUEENSRYCHE/Anybody Listening? (EMI/ERG)

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14 12 9

19 15 12

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30 16 13 🛈

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DEBUT 🕨 🗷

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NATIONAL AIRPLAY OVERVIEW

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N&A Pg. 90; Playlists Pg. 76; Parallels Pg. 81;

Parallel Chart Analysis Pg. 88

DEBUT DEBUT CATHY TROCCOLI/Everything Changes (Reunion/Geffen)

10 18 23 29 WILSON PHILLIPS/Daniel (Polydor/PLG)

WKS WKS LW TW

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_	3 WKS	2 WKS	LW	τw	
	9	5	3	0	GERALD LEVERT/Baby Hold (Atco/EastWe
I				~	ALOUATE LACKCON Ormamber The Time (Epic)

WKS	WK	(SL₩	I TV		WKS	WK:	S LW	W	
4	2	1	1	SHANICE/I Love Your Smile (Motown)	9	5	3	0	GERALD LEVERT/Baby Hold (Atco/EastWest)
14	7	3	0	MICHAEL JACKSON/Remember The Time (Epic)	12	8	4	Ø	MICHAEL JACKSON/Remember The Time (Epic)
11	8	6	ē	MR. BIG/To Be With You (Atlantic)	17	9	6	0	PRINCE & N.P.G./Diamonds And Pearls (Paisley Park/WB)
15	10	8	ā	AMY GRANT/Good For Me (A&M)	11	6	5	0	TDNY TERRY/Everlasting Love (Epic)
1	1	2	5	PRINCE & N.P.G./Diamonds And (Paisley Park/W	B) 14	10	7	6	PATTI LABELLE/Somebody Loves You Baby (MCA)
6	5	5	6	TEVIN CAMPBELL/Tell Me What You Want (Owe		13	8	Õ	MINT CONDITION/Breaking My Heart (Perspective/A&M)
8	6	4	7	RIGHT SAID FREDA'm Too Sexy (Charisma)	2	2	1	7	BOYZ II MEN/Uhh Ahh (Motown)
20	16	10	8	MICHAEL BOLTON/Missing You Now (Columbia) 3	٩	2	8	JODECI/Stay (MCA)
16	14		ē		13	12	11	0	R. KELLY & PUBLIC ANNOUNCEMENT/She's Got (Jive)
28	21	15		ATLANTIC STARR/Masterpiece (Reprise)	24	17	14	Ð	
17	15		đ		37	20	16	0	VANESSA WILLIAMS/Save The Best For (Wing/Mercury)
3	3	7	12	KARYN WHITE/The Way I Feel About You (WB)	_	26	17	Ð	ATLANTIC STARR/Masterpiece (Reprise)
13	13	12	13	KEITH SWEAT/Keep It Comin' (Elektra)	32	22	19	Ð	
22	19			RTZ/Until Your Love Comes Back Around (Giant/F	eprise) 35	24	21	Ø	SOUNDS OF BLACKNESS/Testify (Perspective/A&M)
31	23			GENESIS/I Can't Dance (Atlantic)	30	21	20		PHYLLIS HYMAN/When You Get Right (Philly/Zoo)
-	31			VANESSA WILLIAMS/Save The Best For (Wing/	Mercury) 29	19	18	Ō	ERIC GABLE/Straight From My Heart (Orpheus/Epic)
23			đ		18	14	13		
30			đ	PAUL YOUNG/What Becomes Of The Brokenhearter	d (MCA) 🛛 👘	30	27	Ð	A. FRANKLIN f/M. McDONALD/Ever Changing (Arista)
40				COLOR ME BADD/Thinkin' Back (Giant/Reprise)		40	30	Ð	
33				PM DAWN/Paper Doll (Gee Street/Island/PLG)	31	28	22	3	NAUGHTY BY NATURE/Everything's Gonna (Tornmy Boy)
39			-		(Arista)	34	28	3	
2	d			G. MICHAEL & E. JOHN/Don't Let The Sun (Co		4	9	22	KARYN WHITE/The Way I Feel About You (WB)
9	g	13	2				33	3	TLC/Ain't 2 Proud 2 Beg (LaFace/Arista)
36	3() 27	3		26	23	23	24	QUEEN LATIFAH/Latifah's Had It Up 2 Here (Tommy Boy)
1?	12	17	2		itol) 34	29	25	Ð	GAME/All Night All Day (Nautica)
RE	AF	(EF	2 6	ERIC CLAPTON/Tears In Heaven (Reprise)	38	35	26	20	
IRE	A	(EF	2 6	SMITHEREENS/Too Much Passion (Capitol)		30	31	Ð	
RE	A	(EF	2 6	RICHARD MARX/Hazard (The River) (Capitol)	BRE	Ан	EF	₹ 🕗	
38	3	4 39	E	SHAMEN/Move Any Mountain (Epic)			35	Œ	
	3	6 33	Ē	MINT CONDITION/Breaking My Heart (Perspection	re/A&M) 7	7	10	-	
	3	7 34	Ē	SIMPLY RED/Stars (Atco/EastWest)			34	_ (]	
5	1	1 2	3	U2/Mysterious Ways (Island/PLG)	40) 37	32	Ð	
3RE	A	KE	7 6	VAN HALEN/Right Now (WB)		j 16			
D	EBL	IT) E	KATHY TROCCOLI/Everything Changes (Reunion	n/Geffen)	A	Œ	र 😳	
	4	0 3		CHRIS CUEVAS/You Are The One (Atlantic)	1	3	12	35	
		4		WILLIAMS BROTHERS/Can't Cry Hard Enough	(WB)		- Se	• 33	
D	EBL	JT			BRE	A	(EF	र 🕄	
	EBL	JT		NKOTB/If You Go Away (Columbia)	BRE				
BRE	A	KE	7 6			DEBL	IT	6	BARRY WHITE/Dark And Lovely (A&M)
0	EBL	JT]			cope)	DEBL	IT		SURFACE/A Nice Time For Lovin' (Columbia)
								o	d Levest and Michael Jackson records lied in rotational chart

<i>.</i>	15	ル	<u>.</u>	r contrenteoretist			Stock Vieli
3 wкs 3 6 12 13 16 1 7 8	11	S L W 1 2 4 6 7 3 5 8	00	PAUL YOUNG/What Becomes Of The (MCA) MICHAEL BDLTON/Missing You Now (Columbia) VANESSA WILLIAMS/Save The Best For (Wing/Mercury) ROD STEWART/Your Song (Polydor/PLG) AMY GRANT/Good For Me (A&M) G. MICHAEL & E. JDHN/Don't Let (Columbia) DAN HILL/I Fall All Over Again (Quality) BETH NIELSEN CHAPMAN/I Keep Coming (Reprise)	LW 1 5 2 3 4 6 7 10 9 14		U2/Achtung Baby (Island/PLG) SUGARCUBES/Stick Around For Joy (Elektra) LOU REED/Magic And Loss (Sire/WB)* SOCIAL DISTORTION/Somewhere Between He NIRVANA/Nevermind (DGC)* LIGHTNING SEEDS/Sense (MCA) MATTHEW SWEET/Girlfriend (Zoo) TEENAGE FANCLUB/Bandwagonesque (DGC) LIVE/Mental Jewelry (Radioactive) CONCRETE BLONDE/Ghost Of A Texas Ladie *Keeps builtet due to continued growth. Complete TOP 30 New Rock Chart Pg
20	12	10	Õ	EDDIE MDNEY/I'll Get By (Columbia)			21:12
18	13	12	Ð				
2		9	11	C. DION & P. BRYSON/Beauty And (Epic)	LW	TW	ENYA/Shepherd Moons (Reprise)
26	20	14	Ð	ERIC CLAPTON/Tears In Heaven (Reprise)	1 3	1 0	BOBBY CALDWELL/Stuck On You (Sin-Drome
28	19	16	Ð	ATLANTIC STARR/Masterpiece (Reprise)	2	3	SAM RINEY/Talk To Me (Spindletop)
4	6	11	14	MARIAH CAREY/Can't Let Go (Columbia)	4	Ŏ	KEIKO MATSUI/Night Waltz (Sin-Drome)
19	15	15	Ð	NEIL DIAMOND/Don't Turn Around (Columbia)	5	5	JULIA FORDHAM/Swept (Virgin)
27	22	17	Ð	KENNY LOGGINS/The Real Thing (Columbia)	8	Q	KILAUEA/Tropical Pleasures (Brainchild/Nova)
	23	18	Ð	RICHARD MARX/Hazard (The River) (Capitol)	7	Ø	NELSON RANGELL/In Every Moment (GRP) SHAKATAK/Open Your Eves (Verve Forecast/P
5	7	13	18	AARON NEVILLE/Somewhere, Somebody (A&M)	6 9	8	AL DI MEOLA PROJECT/Kiss My Axe (Toma
30	25	21	Ð	MR. BIG/To Be With You (Atlantic)	11	ŏ	ELIANE ELIAS/A Long Story (Manhattan)
BRE	AK	ER	2	MICHAEL JACKSON/Remember The Time (Epic)		•	3 7 1
14	16	19	21	BONNIE RAITT/I Can't Make You Love Me (Capitol)			Complete TOP 30 NAC Chart Pg. 5
BRE				A. FRANKLIN & M. McDDNALD/Ever (Arista)		- 1	
			23	RICHARD MARX/Keep Coming Back (Capitol)		30	ントリテントシンシンシンシン
_		26	2	CURTIS STIGERS/You're All That Matters (Arista)		tw	
		30	Đ	DESMOND CHILD/Obsession (Elektra)	LW		CHARLES FAMBROUGH/The Prope
_		29	×.	JAMES TAYLOR/ (I've Got To) Stop Thinkin' (Columbia)	1	1	GERALD ALBRIGHT/Live At Birdland West (A
11	17		27	LISA STANSFIELD/Change (Arista)	2	Ó	KENNY BARRON TRID/Lemuria-Seascape (C
15	21		28	ROD STEWART/Broken Arrow (WB)	10	0	VANESSA RUBIN/Soul Eyes (Novus/RCA)
							BOB BEBC/Backroads (Depon)

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Complete TOP 30 NAC Chart Pg	
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RICK MARGITZA/This Is New (Blue Note)

KENNY BURRELL/Sunup To Sundown (Contemporary)

CORNELL DUPREE/Can't Get Through (Amazing)

Complete TOP 30 Contemporary Jazz Chart Pg. 54

SOCIAL DISTORTION/Somewhere between neaven (Lpic) NIRVANA/Nevermind (DGC)* LIGHTNING SEEDS/Sense (MCA) MATTHEW SWEET/Girlfriend (Zoo) TEENAGE FANCLUB/Bandwagonesque (DGC) LIVE/Mental Jewetry (Radioactive) CONCRETE BLONDE/Ghost Of A Texas Ladies' (Track) (IRS) *Keeps builet due to continued growth. complete TOP 30 New Rock Chart Pg. 70	11 8 5 4 12 10 6 5	JOE DIFFIE/Is It Cold In Here (Epic) JOHN ANDERSON/Straight Tequila (BNA Entertainment) LORRIE M ORGAN/Except For Monday (RCA) ALAN JACKSON/Dallas (Arista) ALABAMA/Born Country (RCA) TRISHA YEARWOOD/That's What I Like (MCA)* REBA MCENTIRE/IS There Life Out There (MCA)
	20 16 13 0	BILLY DEAN/Only The Wind (SBK/Liberty) KENNY ROGERS/If You Want To Find Love (Reprise)
ENYA/Shepherd Moons (Reprise) BOBBY CALDWELL/Stuck On You (Sin-Drome) SAM RINEY/Talk To Me (Spindletop) KEIKO MATSUI/Night Waltz (Sin-Drome) JULIA FORDHAM/Swept (Virgin) KILAUEA/Tropical Pleasures (Brainchild/Nova) NELSON RANGELL/In Every Moment (GRP) SHAKATAK/Open Your Eyes (Verve Forecast/PolyGram) AL DI MEOLA PROJECT/Kiss My Axe (Tomato/Mesa) ELIANE ELIAS/A Long Story (Manhattan)	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	PAM TILLIS/Maybe It Was Memphis (Arista) SUZY BOGGUSS/Outbound Plane (Liberty) DWIGHT YOAKAM/It Only Hurts When I Cry (Reprise) PATTY LOVELESS/Jealous Bone (MCA) VINCE GILL/Take Your Memory With You (MCA) RICKY SKAGGS/Same Ol' Love (Epic) WYNONNA/She Is His Only Need (Curb/MCA) KEITH WHITLEY/Somebody's Doin' Me Right (RCA) GEORGE STRAIT/Lovesick Blues (MCA)
Complete TOP 30 NAC Chart Pg. 54		BREAKERS HAL KETCHUM/Past The Point Of Rescue (Curb)
	BREAKER 🧐	DEBUTS
CHARLES FAMBROUGH/The Proper Angle (CTI) GERALD ALBRIGHT/Live At Birdland West (Atlantic) KENNY BARRON TRID/Lemuria-Seascape (Candid) VANESSA RUBIN/Soul Eyes (Novus/RCA) BOB BERG/Backroads (Denon) PAQUITO D'RIVERA/Havana Cafe (Chesky) DIRTY DOZEN BRASS BAND/Open Up/Whatcha (Columbia)	DEBUT DEBUT DEBUT DEBUT DEBUT	

*Keeps bullet due to continued growth

New & Active Pg. 61 Adds & Hots Pg. 62 Associate Reporters Pg. 63

Complete TOP 50 Country Chart Pg. 64; Country Song Information Index Pg. 67

	- 5	3	3	v	THATDI THATDIDULUI DIASS OF LOSDIS (
(Epic)*	4	1	1	2	GARTH BROOKS/What She's Doing Now (Liberty)
(7	4	4	Θ	JOE DIFFIE/Is It Cold In Here (Epic)
	11	8	5	0	JOHN ANDERSON/Straight Tequila (BNA Entertainm
	12	10	6	6	LORRIE MORGAN/Except For Monday (RCA)
	P		~	•	ALAN JACKSON/Dollag (Arista)

2 WKS WKS LW TW RANDY TRAVIS/Better Class Of Losers (WB)

Complete TOP 60 Tracks Chart Pg. 69; LP Chart Pg. 72

A	REA	r 😂 .	HAMM	IEN/DO N	NOT Pass	we by	loabii	00		
	3 12	35	MARIA	H CARE	EY /Can't	Let Go	(Colur	nbia)		
_		33	PEABO	BRYSO	IN/Lost I	n The Ni	ght (C	olumbia	a)	
A	KER	2 🛈	TEVIN	CAMPB	ELL/God	odbye (C	west/	NB)		
A	KER	2 🕄	KEITH	WASHIN	NGT ON /	Nhen Yo	u Love	(Qw	est/WB)
DE B	UT	• 3	BARRY	Y WHITE	E/Dark A	nd Love	ly (A8	M)		
	UT	• @	SURFA	ACE/A Ni	ice Time	For Lov	in' (C	olumbi	a)	
oint	s this v	veek. A	Levert ar All tiebreak orts, which	king indica	tors were	even as	well, v			
			1	JU	يدر ا	ici	1			
	TW	112	Achtun	n Baby	(islan	d/PLG				

5	ų.	SUGARCUDES/SILCK AIUUINI TOI SUY (LICKIN)
2	Θ	LOU REED/Magic And Loss (Sire/WB)*
3	0	SOCIAL DISTORTION/Somewhere Between Heaven (E
4	00007	NIRVANA/Nevermind (DGC)*
6	ă	LIGHTNING SEEDS/Sense (MCA)
7	Ÿ	MATTHEW SWEET/Girlfriend (Zoo)
	6	TEENAGE FANCLUB/Bandwagonesque (DGC)
10	0 0	INF (Aratal Jawalay (Padigactiva)
9	Θ	LIVE/Mental Jeweiry (Radioactive)
14	O	CONCRETE BLONDE/Ghost Of A Texas Ladies' (Track
	_	*Keeps bullet due to continued growth.
	C	Complete TOP 30 New Rock Chart Pg. 70
		an anna an an anna an an 1980 an 1980 an
		21:12
	The	
W	TW	ENN(A (Charling Margare (Deprion))
1	1	ENYA/Shepherd Moons (Reprise)
3	Θ	BOBBY CALDWELL/Stuck On You (Sin-Drome)
2	3	SAM RINEY/Talk To Me (Spindletop)
4	0 3 0	KEIKO MATSUI/Night Waltz (Sin-Drome)
5	5	JULIA FORDHAM/Swept (Virgin)
8	Å	KILAUEA/Tropical Pleasures (Brainchild/Nova)
	500	NELSON RANGELL/In Every Moment (GRP)
7	Š	
6	8	SHAKATAK/Open Your Eyes (Verve Forecast/PolyGram)
9	Θ	AL DI MEOLA PROJECT/Kiss My Axe (Tomato/Mesa)