

## Bigby Becomes WIFI Operations Director <br> Tom Bigby made his return to <br> Bigby told R\&R, "It's a hell of a

radio this week as Operations Director of WIFI/Philadelphia. The former WXYZ/Detroit PD had been working for some time in Dallas with Polydor Records. Bigby replaces Steve Rivers, who resigned to go into the consultancy business (R\&R 7-25), with WIFI as one of his clients.
General Cinema Corp. Radio President John Tenaglia commented to R\&R, "I've known Tom for a number of years. I have a high regard for him and I believe he is the individual who can execute the format better than anyone else I know at this point in time. I have a lot of confidence in him.'

## Klahr Heads Up New Schulke Format

Dave Klahr has been named to handle the execution of the Schulke 2 format, a new syndicated format devised by Jim Schulke, the nation's most successful Beautiful Music syndicator. Klahr, who recently resigned as PD of WYNY/ New York (R\&R 7-11), explained his new position to R\&R.
"This is something Jim's been developing for a number of years." he said. "He's currently presenting it personally by invitation only here in South Plainfield, NJ to select broadcasters, managers. and executives. My job, until we get on the air, will be partially to contribute to the creative aspect of it, and once it's on the air. I'll be the guy who will come into the stations and consult them on the execution, the performance of the announcers, and how the program directors will handle the format. rII get them on the air and beyond that. I'll help them maintain their product on the air to the Schulke standard."

## "Filling A Void"

Klahr was reluctant to discuss details and direction of the Schulke 2 format. which sources indicate will lean Pop/Adult. "There are a lot of competitors who are guessing what Schulke is working on," he said, "trying to guess what his mix of music will be and what years it's from and so forth. I can't describe the format at this stage. but we are convinced we have a big hit."

Schulke 2 formats will apparently appear in markets where the Schulke 1 Beautiful Music format already exists, but Klahr con-
challenge. We're going to take a different direction with the station; we're going to move away from top tracks to mass appeal. I'm very happy to be back in radio. One thing that can be said is that being in the record industry certainly gives you a different perspective on radio."

Tenaglia also announced that Bill Gamble, former WIFI Production Director who recently be came PD at GCC's WEFM/Chicago, will now add the National PD title to his present responsibilities, and will report directly to Tenaglia.


## THREE DAYS AT K-BEST

## McVay Changes Mind, Returns To WAKY

Three days after joining K-BEST/ San Diego as PD (R\&R 8-8), Mike MeVay decided in a dramatic turn of events to return to WAKY/louisville, the station he guided to top ratings in the last book. McVay cited "personal reasons" in explaining his turnaround, adding in a somewhat whimsical and wacky official statement: "There are two reasons why I came back One. this is the best-run radio station in the country, which makes it fun to work here. And two, I think I sense the next great programming wave, and George (Francis, WAKYWVEZ VP/GM) has agreed to give it a try. Effective immediately. WAKY is going Mexican."
WAKY had been trying to re tain McVay's services from the moment he resigned, and he will now also program FM sister WVEZ, although he will work a shorter airshift (10am-noon) at WAKY. Francis said that this move would give him more time to concentrate on his management duties while still "providing the involvement that only comes with air work."

## Moody Stays On

Bob Moody, who had been promoted from Assistant PD to Program Director during McVay's absence, will stay at the station as Assistant PD and Music Director. In keeping with the lighthearted tone of McVay's remarks on his return, Moody said, "Hell. I've been Acting News Director, News Director, Music Director. Assistant Program Director. Acting Program Director, Program Director, and Former Program Director. Everything but Hall Monitor. I don't care. I'm in this for the titles. My only regret is that I wasn't in the job long enough to use the credit card."
Francis summed up the situa-
tion somewhat more seriously by saying. "We didn't want Mike to go. He's the best PD in the country. I'm flattered that he's come back. Bob Moody understands all this. He was selected for the promotion from a group of more than 50 candidates, some of the top people in the business, so he knows how much we think of him. The team that made this station one of the big success stories in the country is back together, and we're going to keep right on winning."

## Brink Named KHOW PD

Scotty Brink, one of the nation's most prominent air personalities and programmers, has been appointed PD of KHOW/Denver. Brink, who programmed KAUM/ Houston among other major market stations, was most recently morning man at WXLO/New York, following a stint as morning man at WNBC in the same city.

Doubleday President Gary Stevens told R\&R, "Tve known Scotty for years. He's one of the most talented guys in the business. He's done a super job programming a couple of major stations around the country. He opted out to become a personality in a big market for a couple years, and decided that isn't really what he wants to be. We're just thrilled to have him join us."

KHOW GM Sam Sherwood added. "We're happy that Scotty Brink is coming to Denver, and he's going to one hell of a job. He's our main man." Brink was unavailable for comment this week.

## Floyd Takes Loop PD Post

Max Floyd has been named Program Director at WLUP/Chicago, filling the position vacated by Mitch Michaels in favor of an on-air post (R\&R 7-11). Floyd comes to the Loop having served as PD of KYYS(KY102)/Kansas City for the past six years. He was formerly PD at KLZ-FM/Denver (now KAZY) as well.

WLUP General Manager Les Elias commented on Floyd's appointment to R\&R, "Max has the sort of experience and administrative strength I was looking for in a PD. And of course he has the ear for what a radio station ought to sound like. The man has been successful over a long period of time." Elias continued. "That, plus the high recommendations of those who have worked with him in the past, helped me make the decision. I feel very good about it."
"It was something I couldn't turn down," Floyd told R\&R. "The deciding factor was probably Chicago itself. It's one of the major markets and one of the premier


Max Floyd
AOR jobs in the country."
Floyd expressed regret at leaving his KYYS staff, saying, "They're great. It'll be hard to find anything approaching that again." But he added. "I think there's a time when you have to make a move, and as tough as it is, this is the time." No starting date for Floyd has been announced.


e Abrams - Burkhart/Abrams n Anthony - PD WJEz-FMIChicago le Armstrong - PD WVON/ Chicago In Benson - VP Western Cities drry Bleds oe - WWRL/ New York Int Burkhart - Burkhart/Abrams -b Canada - PD WGN/Norfolk Id Chase - PD J8105/Providence lank Cody - PD KBPI/ Denver rey Davis - Station Mgr. WSDR/Sterting If Ford - PD WMAQ/ Chicago .1. Johnson - KDAYILos Angeles uce Mart - Operations Mgr. KVI/Seartle in Martin - PD WSOC-FM/Columbis in Mason - GM KFMK/Houston ihn McGhan - Director Of Programming, The Source

Mike McVay, PD WAKY \& WVEZ/Louisville Tom Moran - Churchill
Mike Owens - VP/GM KNIX-AM- FM/ Phoenix
Michael Packer - Operations Mgr. WXYZ/ Detroit
Gary Peters - PD WICC/ Bridgeport Jeff Pollack - AOR Consultent Lee Ranson - PD WXCL/Peoria Perry St John - VP/GM KSO/Des Moines Ed Salamon - PD WHN/New York Burt Sherwood - VPIGM WMAQ/Chicago Bob Simmons - PD KKSN/Portland Marlin Taylor - President, Bonneville Bill Terry - PD WBLIILong Island Charlie Van Dyke - PD WRKO/Boston Norm Winer - PD WXRT/Chicago John Young - PD Z93/Atlanta

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## RER/Fiday. August 16. 1980

## Pipolo Returns As VP/Promo For MCA

Pat Pipolo has returned as Vice President of Promotion for MCA Records. Pipolo served as VP/PTo motion for MCA from 1967-1973, having most recently headed United Artists Records' International Department.

In making the announcement, MCA Records President Bob Siner said, "I am glad to have Pat back with us. Some of our biggest hits were during the years Pat was head of our promotion department. With Pat we can only further the success we are currently enjoying."
"This is a homecoming for me," stated Pipolo, adding, "I look forward to working with the artists which we established in the early $70^{\circ} \mathrm{s}$, and to breaking hits with the artists I have yet to meet. Naturally I am pleased to be back working with former colleagues." Pipolo will report directly to Siner and will be based at the label's national headquarters in Universal City
RATNER, LIVINGSTON, KONJOYAN
RSO Elevates Three
In Promotion


Marc Ratner
In a significant series of promotions, Marc Ralner has been appointed Associate National Pro motion Director, Dawn Livingston has been named National Adult Contemporary and Jazz Director, and Jon Kon joyan has been promoted to Director of National Secondary Promotion at RSO Records.
Ratner has served as Director of Secondary Promotion for the label since 1976. Prior to his joining RSO, he headed


Dawn Llvingston


Jon Konjoyan
secondary promotion at Island and Haven Records, having previously served as Music Director of WMEX/ Boston. He will report to RSO VP/Promotion Bob Smith.

Most recently RSO's Assistant National Album Director, Livingston previously worked in artist relations at Warner Brothers Records. She will report to Ratner, as will Konjoyan, who joined RSO two years ago as Ratner's assistant in secondary promotion. Konjoyan served as Publicity Director for KALZ/ Berkeley, CA prior to joining RSO.

## \$5.3 MILLION PRICE TAG

## Sudbrink Buys Billboard's

## Nashville Stations

Billboard Publications, which announced it was putting WLAC and WKQB-FM/Nashville on the sales block two weeks ago, has reached an agreement to sell the stations to Sudbrink Broadcasting. Ted Hepburn, whose Ted Hepburn Co. was broker for the sale, told $\mathbf{R \& R}$ the price for the two stations was $\$ 5.3$ million. WLAC is a Class $1 B$ clear channel Top 40 station. while WKQB has an AOR format.

The sale, subject to FCC approval, was made to enable Billboard io concentrate more fully on its publishing interests, including several planned acquisitions, according to a statement from company Chairman W.D. Littleford. Buyer Sudbrink owns WNWS/ Miąmi, WORL/Orlando. and KPOI-KDUK/Honolulu.

## Tom Owens To Program KTXQ

Tom Owens has been named Program Director at KTXQ/Dallas, taking over for Tim Spencer, who exited the AOR outlet last Thursday (8-7). Owens had most recently been PD at WZXR/Memphis for the past three years, prior to which he was Assistant PD at WRNO/New Orleans. Interestingly, Owens will find himself in head-to-head competition with another Tom Owens (no relation), who programs KZEW, also a Dallas AOR.

In making the announcement, KTXQ Genera Manager Clint Culp told R\&R: "Tom's name came up two or three times when I was looking for the right person. His perception of what was needed here matched mine and I felt he'd be a good member of a team effort." Referring to the departed Spencer, Culp said, "Tim is quite a talented programmer; he'll do well in this business. But we're going to win and I just felt that some outside input, some new blood, would help." (While there has been speculation that since Tom Owens is a Superstars station PD, KTXQ would sign on as a Superstars client. Culp said that although he had spoken with the organization, they had come to no conclusions as yet.)
"From a career standpoint. I felt as though I needed to get into a larger market and battle it out with some of the stronger talent," Owens told R\&R, adding, "Usually when you make a move you're leaving a situation you're not too happy with for one you hope will be better. This is an exception. The company (Summit Communications, WZXR's owners) is great and I've been real happy here." As for competing in the same market as his namesake. Owens said, "It's going to be wild!"
WILL ENTER LAW SCHOOL

## WNOX PD Savage Resigns

Bob Savage, Program Director of WNOX/Knoxville since September 1978, has announced his resignation so that he may attend law school at the University of Tennessee in September. A 13year veteran of the radio industry, the past five years as a programmer. Savage intends to specialize in telecommunications law.
"Radio has been a terrific career. I'd recom-
 Bob Savage mend it to anyone, said Savage. "I'm also very excited about a future in telecommunications law. The expanding technologies of the 1980 's will afford tremendous opportunities.'
"I wish the best to 99 WNOX, its fine staff, and the great management tearn at Scripps-Howand Broadcasting." Savage continued. "WNOX is truly a great radio station that is just beginning a new era of growth and success." No successor to Savage has been named at this time.

## Hamilton Named GM For WGBF, WHKC

Carl D. Hamilton will become General Manager of Metro Radio Company Inc.'s WGBF/Evansville, IN and WHKC(KC103)/Henderson, KY on August 25. Hamilton most recently served as Vice President of Operations for WCOL and WXGT-FM/Columbus, OH since 1978, having formerly been Program Director at KAAY and KLPQ-FM/Little Rock for two years. Hamilton's previous experience with Metro Radio Inc. and the Evansville market goes back six years, when, while programming WROK Inc.'s (future par ent company of WGBF) Rockford, IL stations (as C David Hamilton), he conducted a market survey that contributed to the decision to purchase WGBF.
"I was very impressed with the vitality of the Evansville area when I carried out the market study, and look forward to my return to the area." said Hamilton. He added, "I don't anticipate making any dramatic changes in the overall products of WGBF or KC -103, although I do anticipate some future expansion." Hamilton succeeds John E. Reiplinger, who recently announced plans to exit the stations in order to pursue plans to purchase a radio property.

## this week...

RADIO NETS CATCHING LISTENERS
Radar survey results for network listening show good news for ABC, CBS, and RKO.

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## "'NICE'’ GUYS FINISH FIRST

KKNG/Oklahoma City combined Beautiful Music, strong promotion, and announcers wrapped in a "coccon of niceness" to lead the market

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## ARBITRON'S MEMBRADO INTERVIEWED

The new VP/GM of Arbitron Radio discusses new projects, management styles, and responsiveness in his first major trade interview.

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CHARLIE \& HARRIGAN: LIVE AND ON TAPE KCBQ's morning team manages to sound live in every city their syndicated moming show airs.

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MADDOX TAKES ON CHICAGO
In his first interview since joining WBMX, Jim Maddox talks about his plans and philosophies and the competition

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WHAT'S IN STORE AT WQDR?
The Raleigh AOR runs its own shop to sell station merchandise, tickets, and other assorted items of interest

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POPIADULTS ADJUST TO ESF
Two P/A execs confront the apparent youthful skew in Arbitron's Expanded Sample Frame and suggest ways to deal with it.

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Latest Medlatrend Results

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Semor EOnor MARK SHIPPER
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COunir EJOO JMMOUCAN
Messnive EGaror Biff COLLIE
AOS EmROO JEFF GELB


Nows:Tom Eonor GAIL MITCHELL
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Oinco Nensoer NANCY HOFF
Conioner MARGARET BECKWITH

Assisiant CAROL TAYLOR








# Washington Report 

## Does Media Coverage Violate Defendants' Rights?

Fourteen organizations joined the Radio TV News Directors Association in court late last week in defense of the presence of radio microphones and TV cameras in the courtroom. At issue is whether or not a defendant's rights to a fair trial are impaired if the proceedings are opened to the media

A brief filed by RTNDA General Counsel Larry Scharff and endorsed by 14 other groups seeks to argue persuasively that limited media coverage causes no harm.
Arguing Chandler v. Florida, the High Court later this year will reexamine a fifteen-year-old decision that Billy Sol Estes did not get
a fair hearing because of too much media exposure.
RTNDA and the others say that audiovisual coverage is now commonplace and therefore reduces any effect on a trial's outcome.
In support of its claim, RTNDA filed the rules for radio and TV coverage of judicial proceedings on a state-by-state basis.

## At The Nets

## RKO

"Elvis: The Legend Of A King," a three-hour retrospective, is set to air Saturday ( $8-16$ ) on 111 affiliates. Set to coincide with the third anniversary of Elvis's death, the show was produced by Don Vogel of Associated Broadcasters, Inc., with R\&R's John Leader as narrator. WASH/Washington becomes a new affiliate this week.

## ABC

Series of different news shows on four nets beginning next Monday will include: "A Woman's Place" (Information); "The ABC of Education" (Entertainment); "Stretching Your Bucks" (Contemporary); and "The Soaps" (FM Network). Each five-part series will air with regular newscasts.


MUTUAL EXCHAMGE - Lorette Lynn (left) is pictured conversing with WHN/New York air personality Le日 Armold, host of Mutual's forthcoming "Jamboree in The Hills" special. The three hour program, featuring per formances and interviews of top country stars, is set for Labor Day airing

Mutual
Ilene Price named staff attorney to work with GC Bruce Goodman and assume responsibility for overseeing program standards and practices. She was formerly with Haley, Bades \& Potts.

## NPR

New Director of Performance Programs is John Bos, former Director of Performing Arts Div. of the New York State Council on the Arts.

New 36 -page report on future of non-commercial radio, including NPR, called "Fine-Tuning." can be ordered from the National Citizens' Committee for Broadcasting, P.O. Box 12038, Washington, D.C. 20005

## A Look At RADAR 21

FM's total share of listening is up $55 \%$ over $52.4 \%$ reported in the previous survey period (Spring/Fall 1979), according to Eli Kaufman, CBS FM National Sales VP/GM.

While ABC held as the dominant net in most of the 21 subcategories in 12 -plus listening ( $\mathbf{R \& R} \mathbf{R - 1}$ ), RKO and CBS claim to have both had impressive showings.
"RKO is right on target with the largest percentage of our audience in the Adult $25-34$ demographic of all radio networks." says Al Pariser, Director of Marketing/Research. This was RKO's first RADAR study

While RKO was proud of its showing based on only $15 \%$ of the average number of affiliates of other nets. CBS Radio VP/GM Dick Brescia credited his net's growing number of affiliates -90 in the past year and a half - as the reason for an increase of $7.3 \%$ in Mon.Sun., 6am-midnight. Adults $18+$ during the latest ratings. Brescia also noted that two CBS shows, "Sports World Roundup" and its 7:00am "News-On-The-Hour." had pushed Paul Harvey's 12:30pm newscast down to fourth position. Harvey's 8:30am show on ABC/ Entertainment remains the single most listened to radio news program.

RADAR measures the size and composition of subscribing network audiences on the basis of network programs and commercial exposures.

## People

## New York

Bill Fortenbaugh, Katz VP for the Atlantic Division Stations, has been reelected VP of the Station Reps Association and named Chairman of SRA's Radio Board.
Peter Coleman named WCBS FM Retail Sales Manager.

## Anaheim

FCC Chairman Charles Ferris re-emphasized to an Hispanic civil rights organization last week his pledge that the FCC is committed to greater minority involvement in media. Technology is creating opportunity, he said, citing cable and subscription TV, direct satel-lite-to-home broadcasts, and lowpowered TV's.

## Washington

Hal Kassens, a well-known broadcast engineering consultant and former FCC staffer, has been named consultant to NRBA. A.D. Ring, with whom Kassens is associated, was also named Engineering Counsel.
Washington engineering consultant Jules Cohen has been hired by NAB to consult its Task Force on Radio Allocations.
NAB has set up a one-month tollfree political hotline which will begin October 1. Phone will be maned by former FCC Broadcast Complaints \& Compliance Chief Bill Ray. No phone number has been published as yet.

## St. Louis

Wally Clark, GM of WWWW/ Detroit, moves to KSD-AM-FM as GM.

## Baltimore

Ed Graham, GMZ of WITH, has been elected VP of parent company BENI of Baltimore

## Wheeling

Richard Ferry becomes GM of WKWK-AM-FM, coming over to the Community Services station from the GSM position at KDKA/ Pittsburgh. He had previously been GM at WROC-WPXY/Rochester.

## Long Island

Stephen Godofsky named Station Manager of WHLI-WKJY, a promotion from Operations Manager. At the same time, Sal Gian grasso named PD at WJKY. He had been Director of News \& Public Affairs for Williams Broadcasting. owner of the stations, and will continue in that position as well.

## WGAY Runs

New Car Promotion
In a unique promotion, Ted Dorf's WGAY/Washington inaugurated a spot campaign pro moting the advantages of buying a new car. Estimated value of free time is $\$ 10,000$, and it will be spread over six weeks. Special announcements discuss gas economy, safety. low maintenance, availability, selection, interest rates, and even tax advantages of buying a new car, according to a WGAY release.

## Sales

Blackburn \& Co. brokered three recent sales. Mortenson Broad. casting Co., owners of four FM's and one AM, have bought day. timer WAYE/Baltimore for $\$ 700,000$. Houston newspaper owner Wes Attaway has purchased WWWZ-FM/Summerville, SC for $\$ 350,000$. Bob Kassi, a former New York state broadcaster, will be president of Broadcast Service Communications, which has purchased WFAR-AM-FM/Sharpsville, PA from the estate of Sanford Schafitz.
Broad Street Communications announced its proposed sale of WKSS-FM/Hartford to Franks Broadcasting has been terminated.

## Red Hot

RAB says its new campaign "asks for the order." and wants stations to begin airing six new "buy radio" spots beginning August 21 . Phase 2 of the association's "Radio: It's Red Hot" campaign includes two rereleased Dick \& Bert funnies to be rotated with new straight-sell material. RAB members will get material automatically. Non-members should contact Jennifer Grimm at (212) 599-6672 or write RAB.


HARD ROW FOR RADIO - 22 Chi cago radio stations sat up carnival booths for the Greater Chicago Ra dio Broadcasters Association's first annual "Party At The Pier." Over 1000 advertisers swarmed into the Navv Piar auditorium to participate in games, contests, and giveaways. Party chairman Don Bouloukos, GM at WLS, commented "We were so thrilled with the success... that so will definttely becomoss... hat it will definitely become an annual avant." WLUP Sales Managar Jeff Schwartz is pictured practicing his strokes at WXRT's rowing machine booth, while WLS PD John Gehron (lett) and WXRT GM Seth Mason look on.

## Reps

Paddy Ramsay appointed Senior VP of the Christal Co., in addition to her position as West Coast Manager of the firm. Christal is now repping KSTP-FM/Minneapolis.

Ralph Guild, President of McGavren Guild, will be a member of the Society of Radio Personalities and Performers' first annual Conference Planning Committee.

Bernard Howard \& Co. has added two account execs, Georgann Lavelle (from Selcom) and Debra Berk (from Roslin Radio Sales). The company has picked up WFBL/Syracuse, WSMB/New Orleans, and WCUE-WKDD/Akron.

Judith Agisim is a new account exec at Eastman Radio, coming from positions at Mobil Chemical and American Express.

Saying volume is big in Dallas, Blair President John Boden announced the addition of an account exec there; Randy Harris, formerly of WNVR/Waterbury, CT, will join VP Frank Carter.

Selcom is now repping WJYW/Tampa, recently acquired by Gannett.

## FCC: At A Glance

## Doing Away With The First Phone?

The FCC moved one-step closer to the complete elimination of the First Class Operator's license at its August 1 meeting, and agreed (pending further comments) to delete FCC exams for engineers doing routine maintenance functions - including installation, servicing, and adjusting transmitting equipment at radio and TV stations.

## More Money For

## Women's Research

Claiming that ownership and control of stations is harder to de-
termine than the amount of stock owned, FCC Office of Plans \& Policy Chief Dr. Nina Cornell suc-
cessfully convinced all seven Commissioners at a meeting August 1 to kick in an extra $\$ 40,000$ to complete a study of the "ownership of broadcast facilities by women. The $\$ 155,000$ complete study is needed to determine women's eligibility as a minority for such things as distress sales and tax certificates, from which they are now excluded.

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# WHAT'S NEW 

# Cox Chalks Up 2nd Qtr. <br> <br> Gains In Net, Revenues 

 <br> <br> Gains In Net, Revenues}

Cox Broadcasting posted a 13 percent increase in earnings for the sec ond quarter of 1980 to $\$ 13.5$ million, up from $\$ 12$ million in the second quarter of 1979 . Second quarter revenues jumped 23 percent to $\$ 79.2$ million, up from 1979's $\$ 64.3$ million.

Six-month earnings for the firm increased seven percent to $\$ 22.7$ mil lion, up from $\$ 21.3$ million for the equivalent period of 1979 , while six month revenues rose 25 percent to $\$ 144$ million, up from $\$ 115.3$ million for the year-previous perlod.

## Money Motivates

## Mass Mailing Responses

Opening the daily mail has become increasingly a nervewracking event as each envelope produces another request for your hard-earned dough. However, imagine your surprise when that envelope from Montgomery Ward includes a $\$ 5$ bill or you extract $\$ 1.00$ from the Artation Weok questionnaire. According to a recent Wall Street Journal article, many major firms are now routinely including monetary incentives with their surveys and questionnaires, which usually guarantees a better response (a procedure radio stations and researchers might find helpful in multiplying their returns.)

New York-based market-research firm Erdos \& Morgan found that a $\$ 1.00$ gift usually yields at least a 50 percent response as opposed to at most 30 percent realized with no enclosure. Also, cold, hard cash (or charitable contributions in the consumer's name) draws a 15 percent better response than a free gift (as Newsweek magazine found in a recent survey). However, like everything else motivation has been hit by inflation. Although guilt (from receiving unsolicited money and not responding) is the main incentive involved in the return rate, consumers now usually require a dollar to reply instead of the dime that once was the standard.

Indian Look Buys Back Manhattan
The American Indian look has ar rived close on the boot heels of the urban cowboy look. According to the Wall Street Journal, New York retailers report phenomenal sales in creases of fringed blouses, feathers, and beaded moccasins, items which have barely sold since the Sixties
It's not known whether this lates derivation of Western wear is a reac tion to "Urban Cowboy" itself, or sim ply a matter of economy. Moccasins after all, are considerably cheaper than cowboy boots.
Some of the traditional suppliers of Indian wear, while pleased with the sales boost, are still less than ecstatic about the craze. Marshall Miller of the Minneapolis-based Minetonka Moccasin Co. resents turning out five colors of moccasins other than the usual white. Miller grumbles, "This fashion better hang around another year

## BROADCASTING

## DIVISION SOLID

Taft's 1st Qtr.

## Net Down,

## Revenues Up

Despite record operating profits and revenues from its broadcast group, Taft Broadcasting reported a 10 percent decline in first quarter in come due to lower profits in its amusement park and entertainment groups. Taft's first quarter profits slid to $\$ 6.3$ million during the tirst quarter of 1980 . down from $\$ 7$ million in the equivalent period of 1979, while the firm's revenues rose eight percent to $\$ 55.9$ million, up from 1979's $\$ 52$ inillion. Profits for Taft's broadcasting division, however, rose seven percent to $\$ 12.6$ million, up from $\$ 11.8$ million for the first quarter of 1979. 1980 first quarter revenues for the broadcasting division climbed 24 percent to $\$ 29.8$ million, up from $\$ 24$ million in the analogous period of 1979.
Operating profits for Taft's entertainment group slipped 77 percent to $\$ 289,000$, down from $\$ 1.2$ million in the year-previous period, while revenues dipped 14 percent. Taft's amusement park group profits slump. ed 35 percent to $\$ 1.5$ million, down trom $\$ 2.3$ million in the equivalent period of 1979. Revenues for this division held steady

Boogie Briefcase
Boosts Busy

## Businessmen

II you're ever "Under The Gun" and want to "Make A Little Magic," "You Better Run" to your nearest luggage or gift shop for the "Fame"-ous Loover electronic antipilferage attache case, which includes anti-robbery switches that activate sirens and blinvang lights. Although made in Taiwan, you can go "All Over The World" with this "Magic" briefcase and "Take A Little Rhythm" with you. "Don't Ask Me Why" but Loover has included a built-in AM-FM radio in their case, so "When The Spirit Moves You" and you feel like "Spendin' Cabbage" (\$395-595, batteries not included), you can "Rock It."

## First Satellite

## Delivered Live National Radio

## Show To Debut In September

Beginning Sunday, September 21, "Satellite Live," a two-hour celebrity talk show, will become the first radio show to be delivered live to a national audience. Produced by Howard Cohon and hosted by Ilm Rush, the pro gram will allow listeners from twenty top markets to call in via toll-tree phone lines to speak with various stars from the fields of popular music thlms and television. Radio station clearance is being handled through San Diego-based Tuesday Productions with Jotroy Sudikoty serving as the show's executive producer

The program will originate trom the Dick \& Bert studios in Hollywood and transmit via a balanced phone line to a satellite uplink and then to Westar I Tranaponder II, orbiting 23,000 miles above the earth. The signal is then sent down to the 204 available earth stations; however, if one of the 20 stations airing the debut show doesn't have access to an earth station, the station can still receive "Satellite Live" via a local ground loop Participating stations have not yet been announced and interested parties are advised to contact Bo Donovan at Turesday Productions for further information

## "HOT TICKETS" $\mathcal{G}$ "STREET MYSTERIES"

## FirstCom Ties Sales To <br> Promotion Packages

In what may be a wave of the future, FirstCom Broadcast Services Inc. is combining sales and programming techniques into two promotional packages for radio use this fall. Aware that stations' already tight budgets often preclude a costly promotional effort, First Com's "Hot Ticket" and "Street Mysterles" contests come complete with detailed operations guides, camera-ready artwork, linished entry materials, advertiser audio presentations and brochures, pre-produced radio promos and TV spots to enhance a client tie-in
"Hot Ticket," successfully tested in terms of acquiring new audience and advertising dollars for radio stations, is a basic scratch-and-match game
used by airlines and numerous super markets around the country. "Street Mysteries," already a part of EYUU San Francleco and KJR/Seattle's for mats, is a more elaborate promotion combining characteristics of the "CBS Mystery Theatre" and "Ellery Queen" series into 50 two-minute mysteries which listeners solve on the air. The episodes, which are customized for each station, are penned by former Al fred Hitchcock contributor Jerry Jo cobeon and performed by some of Ho lywood's top acting talent. For furthe information on both these promotions, contact Paul Meacham or Mike Baer at FirstCom Broadcast Services Inc. Two Oaks Plaza, Suite 2215, 6730 LBJ Freeway, Dallas, TX 75240, (214) 934-2222.

## "Live From Gilley's" <br> Syndie Series Set For Radio

"Live From Gilley's," an hour-long weekly syndicated radio series of live performances by top Country music stars direct from the noted Texas club, will begin arring in the fourth quarter of 1980. Produced by Westwood One in association with Gilley's Communications Inc., the series will be hosted by R\&R Country Editor Jim Duncan with Loretta Lynn set as the first guest "Live From Gilley"s" will be available by barter to interested sponsors and ra dio stations. For further information contact Westwood One at (213) 204-5000

## ATTENTION RADIO TALENT IN ALL FORMATS

Program directors, music directors, disc jockeys, production, news and engineering talent:

You owe it to your professional future to put your tape and resume on file with RADIO TALENT BANK - Radio's first talent search firm. You need not be looking to make an immediate move - Complete confidentiality insured.

## The

# W/HAT'S 

80 TITLES; \$5.98 LIST

## MCA Debuts "Platinum

Plus" Catalog Series

MCA Recorde recently debuted another Midline Serlos. Entitled the "Platinum Plus" series, the line will feature 80 utlee by major recording artista including Elton John. Lynyrd Skypyrd. Olita Nowton-John. the Who, Jorry Jofi Walker, David Crosby and Graham Nash. Poco, Stoven Blahop. Jimmy Buffett. Roger Daltrey, Rufus and Chaka Khan. Cher. Stoely Dan. Nell Diamond, the Crusaders. Crystal Gayle, Loretta Lyma. Conway Twilty, Tanya Tucker, Stoppenwoll. Joe Walsh. Bing Crosby, and John Klemmer. All titles in the "Platinum Plus" series will list at $\$ 5.98$ with all returns on the line to be credited at the original price paid by the dealer. Furthermore, all titles in the series will be marked with a special code to distinguish them from previous product

The "Platinum Plus" series difters from MCA's previous Midline Series, "Rising Star," by virtue of the stature of the artists involved. MCA DLetributing Corp. Executive VP Sam Passamano noted that the label would add approximately 30 to 40 titles to the "Platinum Plus" series at the beginning of next year, with further additions to come at six-month intervals


Stimulated by spiralling copper prices, earlier this year Americans were faced with the Great Penny Shortage as numerous numismatists were thought to be hoarding the coins for their metal value. However, now that copper prices have stablilized at about 95 cents per pound, down from a high of $\$ 1.41$ per pound, Americans are still faced with a shortage of one-cent coins

Although the Bureau of the Mint is currently stamping out between $55-60$ million pennies per day, an increase trom last year's 42.5 million per day, the demand for the penny (principally trom businesses) has continued to outpace the number in circulation. In response, several banks have taken to oflering customers a premium for turning in pennies. For example, Bankers Trust Co. in New York is paying $\$ 1.15$ for every one hundred pennies, while the Ramapo Bank in Wayne, NJ collected 1700 pounds ( $\$ 2500$ worth) of pennies in three weeks recently by paying a 10 percent premium.

Despite such efforts the penny shortage continues, even though copper would have to rise to over $\$ 1.50$ per pound for the penny's worth to exceed its lace value, leaving one to wonder whether hoarding pennies is further proof that Americans have lost their cents.

## "Big Music America Contest'

Takes "Homegrown"
LP Concept National

If you'd like to be the station which propels the next Buddy Holly on to fame and fortune, then the Big Music America Corporation (BMAC) has a novel syndicated contest Idea which may interest you. Available to the top 100 markets nationwide, the "Blg Music America Contest" is a large scale version of local radio station "homegrowntype" LP's with winners competing on a local, regional and national level.

Anyone is eligible to enter, simply by sending in a studio mastered tape of his or her original unpublished composition. No lees are required, and BMAC takes care of all costs involved, including supplying the posters, entry forms, personalized spots, and other marketing aids a participating station needs to get the project off the ground in addition to highlighting the station's call letters on all point-ot-purchase displays, in local and state newspaper and TV ads, and on the album covers themselves. After entries have been received and judged by the station, the
firm also provides awards for local winners and presses the local homegrown talent album trom the top 10 or 12 acts selected. Any subsequent sales from this album revert back to the station or to a charity of their cholce

## National Winner Gets $\mathbf{\$ 2 5 , 0 0 0}$

And Recording Contract
However, the promotion doesn't stop here. All local winners' tapes are then forwarded for regional and national judging, with winners again receiving BMAC-sponsored cash or merchandise prizes up to the $\$ 25,000$ and recording contract awarded to the national winner (a total of $\$ 100,000$ in cash and prizes overall). For turther information, contact Big Muslc America Corp., 4801 Woodway, Sulte 301W, Houston, TX 77056, or call collect (713) 961-1975.

## New Picture Discs Offer Improved Sound, Designs

## Can Contain Holograms, Live Plants

While picture discs have all but faded from the landscape as a result of record company promotional cutbacks, Mark Hanau. who created the first modern-day picture discs, has continued to improve upon his invention, hoping to increase the items' visibility in the future. To this end, Hanau has spent the past two years developing a picture disc which he claims provides better audio quality than conventional records as well as virtually limitless design possibilities. Previously, audio quality of the picture discs was noticeably inferior to commercial recordings.

According to Dally Variety. Hanau and business part ner Tony Randolph have recently opened a Santa Monica CA lacility capable of manufacturing 8000 picture discs per day under Hanau's new process, which involves making "vinyl
sandwiches" consisting of two clear layers of virgin viny welded together with the display material contained in the center. This center can be filled with pictures, liquid crystals that change color when touched, metal flakes, live plants which sprout when the wick protruding from the disc is placed in water, or even holograms. Because the outer layers are thicker than conventional recordings their sound repro duction capabilities are greater, Hanau explains.

Because of the somewhat limited manufacturing capacity of their present operations, Hanau intends to concentrate the "Han-O-Disc"'s efforts on the advertising speciality and premium markets. However, picture discs and similar noveltes are still lound on the record scene, most notably recently at A\&M with a second badge-shaped Police record and the laser-etched black vinyl Split Enz album "True Colors.

## Rolling Stone Trumpets Upcoming Changes

Holling Stone magazine heralded upcoming product changes with a recent ad in Advertising Age, the weekly advertising trade publication. Headlined "Rolling Stone introduces a stock that makes playing the market easy," the ad copy goes on to detail the consumer music publication's new look, beginning with Rolling Stone's impending switch to premium grade stock on the front and back covers as well as some interior pages instead of its traditional newsprint, its decision to use heat set, high-gloss inks for their superior color reproduction, and improvements in the areas of trimming and binding so that advertisers will have full bleed and insert
card capability
The ad explains these changes will take place in order to make the magazine "more attractive to 18.34 year olds, noting that this market will be the largest single population bloc in the U.S., accounting for 40 percent ol all adults in the Eighties, and that for every three people aged $18-34$ in 1970 , there will be four in 1985. All of which would appear to in dicate that the print media as well as radio is becoming more aware of America's shifting demographic patterns and their subsequent effect upon not only purchasing patterns but also media consumption

## PRO:MOTIONS

Steffen Upped To VP/Sales At A\&M - David Steffen has been ap pointed Vice President of Sales for A\&M Records. An eightyear veteran of the label, Steffen joined ABM as Local Promotion Hepresentative based in Chicago. becoming Regional Sales Manager there, then moving to Los Angeles in 1977 to serve as Weat Coast Region. al Sales Manager. He was mos recently National Sales Direc tor for the label.


David Steffen

## Kaye To Head Geffen/Kaye Music

Chuck Kaye has been named to head Geffen/Kaye Music, the newly-formed music publishing arm of David Geffen's new record company. Kaye most recently served as President of Almo/Irving/Rondor Music, A\&M Records' music publishing wing, which Kaye founded in 19(x). Kaye began his music industry career as a promotion man for Philles Records, later becoming General Manager of the firm. He then joined Alden Music, eventually


Chuck Kaye serving as Vice President of Screen Gems Music, following Alden's absorption by Screen Gems.

Initial ntalf appointments at Geffen/Kaye Music are for mer 21th Century-Fox Music Publishing Company Vice

President Ronny Vance and Janice Pober Cox, who served as Kaye's executive assistant for the previous four years.

## Graziano Named

 President For VintageLeo Graziano has been named President of the Vintage Record Company, a new Chicago-based label with offices at MS Distributing Company in Morton Grove, IL. Our Gang Marketing, a Cleveland-based firm, will serve as the label's chief consultant with national distribution to be handled by Mirue Music, another Cleveland company.

In his new post, Graziano, who served as President of the Chicago Chapter of the National Academy of Recording Arts and Sciences (NARAS) for 1979-80), will oversee all aspects of the Vintage operation, including A\&R. marketing. and distribution.
"Vintage will be a budget-line label dealing in new versions of nostalgic masters and artists." G raziano commented, adding that the records will all be by their orizinal artists.

## LAYILGSON "First Time Love"



WFIL on
WRKO 23-21
WGCL add
WOKY 30-28
KFI on
KIQQ add
WTRY add
WICC add WAEB on Q106 add WKBO add WHYN deb 38 WKEE add WTIX deb 33
KXX106 deb 30
WLCY add
96X add 35
Y103 38-34
BJ105 on
WBBQ add
WKIX add
WVIC on
WZZP deb 28

KMJC add
KIOY 33
KCPX 27-25
KRUX deb 38
WLBZ deb 31
WIGY deb 29
WTSN 22-20
WHEB 19-17
13FEA 23-20
WFBG 31-29
14WK add
WXIL deb 29
WSEZ add
WISE add
WFLB on KQ94 add 27 WROV on FM99 add KWIC deb 32 WGBF on KENI on
KBOZ on KBIM on

R\&R POPIADULT AIRPLAYI40 28-23

Produced by John Boylan
ON
1 2

$\mathrm{g}_{\mathrm{owens}}^{\mathrm{Garl}^{2}}$
And now, kicking off the Annual NIT-PICKING jamboree . . . let's see what's happening

At UCLA last week, Bill Moran of KABC moderated a panel discussion on Air Personalities which included the talents of B. Mitchel Reed, Dick Whittington, Jeff Gonzer, Jerry Bishop, Rick Dees and his wife Julie McWhirter! Yours truly, Harlow Goobley, was also there.

It was a very perceptive seminar with many heavyweights sitting in the audience listening and asking questions. Larry Green, whom I hadn't seen for years, was there (Larty, as a syndicator, music publisher, and arranger, is such a vital force for some of the nation's top musical innovations. He and Bob Sande created the big jingles for WNEW, KFWB, and KMPC back when . . . I

Topics discussed included is New Wave or Punk disappearing. The Battle of FM versus AM, and is it necessary for AM to throw in the towel music wise? II said no - look at many of your top 20 markets
all strong Pop/Adult or MOR stations leading in the most important statistic of them all . . MAKING MONEY!!

Is radio a good field to enter to make bread as a personality? (Not if that's the reason you're groing into the business . . . if you are good and successful, usually lucre will come anyway.I However the AFTRA breakdowns are not encouraging. Los Angeles, the entertainment capital of the world, recently printed a membership report and in the Announcer category (which in
cludes deejays, TV commercial announcers, etc.l it showed only 100 people made over $\$ 50.000$ per year. Singers who made over 50 g 's: 130 . Only 20 sportscasters were in that rarified air Iremember this includes radio and television). The L.A. market has 72 radio stations. However, it's still a better field than being a hoofer (that's spelled with an F not a KI. Dancers had only 11 people who make $\$ 50,000$ or more. Incidentally, 13.403 folks made under $\$ 2000$ last year . . . that's 73.9 per cent of the L.A. Chapter
So you want to come to Hollywood and be rich and famous, eh?

Last Wednesday. Michael O'Shea and J.C. Webster committed matrimony! And the GO column and the staff of $R \& R$ wishes them the best.

Michael, the programming veep for Golden West Broadcasters in L.A.. San Francisco. Portland, Seattle, and Detroit, first met J.C. (which stands for Joycel in Dallas at KLIF a few years back J.C. is now an executive with KNUS. Incidentally, because the temperature has never gotten below 100 degrees for the last four months in big D, they had a house-cooling party!

## 5 YEARS AGO iseliosiecorts

FCC PROPOSES REGIONAL OWNERSHIP LIMITATIONS - Owners would be held to a four-station maximum In any one state.

KSJÓ/SAN JOSE GOES AOR - DOn Wright named PD.

NUMBER ONE FIVE YEARS AGO: "Jlve Talkīn' - Bee Gees (RSO)

NUMBER ONE COUNTRY: "Wasted Days And Wasted Nlghts" - Freddy Fender (ABC/Dot)

NUMBER ONE LP: "Red Octopus" - Jefferson Starshlp (RCA)

# TV <br>  <br> <br> ABC Wins Easily For Second Straight 

 <br> <br> ABC Wins Easily For Second Straight}


ABC put on the power for the Nlelsen ratings race ending August 10 , taking four of the top five places and winning with no trouble thanks to a 14.8 average rating. CBS was second with 13.1 , while NBC was a fairly close third with 12.4 Barbara Walters displayed her audience attraction abilities once again, as her special headed the list, followed by 2) "Three's Company (ABC) 3) "Dallas" (CBS) tied with "20/20" (ABC) 5) "Taxi" (ABC) 6) "60 Minutes" (CBS) in one of its rare losses to "20/20"7) "Dukes Of Hazzard" (CBS) 8) "Vega\$" (ABC) 9) "The' Jeflersons" (CBS), and 10) "The Duchess 8 The Dirtwater Fox" (NBC Sunday movie)
"Charlie's Angels" came back to take the 11 th spot, followed by 12) "Fantasy Island" (ABC), 13) a tie between "Alice" (CBS) and "Intimate Strangers" (ABC Monday movie) 15) "CHIPs" (NBC) 16) "Quincy" (NBC) 17) "Love Boat" (ABC) 18) a tie between "Analysis Of Jimmy Carter" and "WKRP In Cincinnat" (both CBS) and 20) "Dift'rent Strokes" (NBC)

MUSIC ON TV: Capltol artist Bob Woich will be hosting a 13 -week national syndicaled run of "Hollywood Heartbeat," a Gold Key Medla rock show which completed a four-week L.A. test run earlier this year (with Mackenzle Phillips as host). The show mixes video clips with live performances (to be filmed at Flipper's Roller Disco in Hollywood). Premiere is September 15 ... NARM is offering a video trailer built around its "Give The Gift Of Music" campaign to run after TV record and tape commercials. The trailer comes in $31 / 2$ and 5 -second versions . . In a real "Music ON-TV" Item, KWSTILos Angeles air personality Rachael Donahue is hosting three rock interview/concert programs on cable ON-TV preceding sports telecasts . . Another video rock show, Mike Nesmith's "Popclips," will be part of a proposed now contemporary music channel being developed by Warner Amex, set for possible debut in early 1981 ... All Thomson guests on "American Bandstand" Augusi 16, "Merv Griffin" August 22, and "Mike Douglas" September 22 . . . Marle Osmond will star in a comedy-oriented hour series an NBC, with a January 1981 debut planned.

## VIDEOSCOPE:

SEVEN-POUND VCR: Technicolor Inc. recently introduced the smalles, lightest video cassette recorder to date. Approximately 10 inches square and three inches deep, the unit weighs seven pounds (complete with battery) and utilizes quarter-inch coior-and sound videotape. Avallabie nationwide, the Technicolor VCR can be used with a standard video color camera and its 30 -minute tapes (welghing less than two ounces) are capable of being played back on a TV recelver with picture and sound qually comparable to halfInch tape decks. A joint venture between Technicolor Audio-Visual and the Funai Electric Trading Co. Ltd. of Japan, the product's features include an AC power adaptor which permits operation off normal househoid current, a self-contained battery good for 80 minutes of playback or 40 minutes of recording, and the capability of operating off a 12-volt car or boat battery via the cigarette lighter socket. With the addition of a tuner, the unit can tape TV programs for later viewlng as well. Additional features include the ability to record to or from other VCR's regardless of tape size, "freeze-frame," slow motion, fast forward, a condensation detection circuit, and a "drop-out compensator," which aids in the elimination of picture degradation due to repeated use of a tape. The 30-minute cassettes retali for $\$ 8.95$; the unit for $\$ 995 \ldots$ TIME-LIFE TO RELEASE 12.15 TITLES BY SEPTEMBER: Following its initial release of the Kinks "live" video, Time-Life Video is planning to release 12 to 15 titles by September. These will include feature fllms, general entertainment productions, and outside music offerings, as well as original music productions created by the firm.

## ERR WAVES

BY BOBBY DCEAN


A I'd rather my incompetent boss ignared the busy antiquated ratings.


## FOUR FOR ANY FORUATI



## RAY KENNEDY "STARLIGHT"

KIMN on
KXX106 add
WGH on KIOY on KCPX add

KRUX on
WFBG on
WXIL on
WISE add
WFLB add

| 96KX on | KRBE on |
| :--- | :--- |
| Q105 add | Z98 on |
| KSLQ 23-11 | WBBQ on |
| WHFM add | KX104 on |
| KYNO-FM add | 92Q on |
| KROY add | WDRQ on |
| KRUX add | K10Y on |
| WHHY add | KCPX on |
| WFLE add | K104 39-34 |
| KQDI add | WFBG on |
| KBIM add | WCGQ deb 29 |
| WKEE on | KQ9923 |
|  | CK101 38-34 |

TAKEN FROM THE COLUMBIA LP "DEPARTURE" FC 36339
PRODUCED BY GEOFFREY WORKMAN
AND KEVIN ELSON




## LASHES OUT

 WITH THEIR NEW SINGLE

Y100 32-21 96X 20-16 JB105 add 0107 add KRLA add 25 13K on WAEB add KX104 add

## FROM THEIR ALBUM "FREEDOM OF CHOICE"

## RADIO \& RECORDS ALBUM AIRPLAYI40 DEBUT 38

PRODUCED BY DEVO IN ASSOCIATION WITH ROBERT MARGOULEFF<br><br>ON WARNER BROS. RECORDS



Word out of the Motor City is that Mediatrend will reenter the market by this fall. The firm had previously withdrawn from Detroit due to lack of support. Look for Mediatrend to be in Minneapolis-St. Paul in the near future as well.

On the RAM ratings front, informed sources close to the RAM leadership say that about a dozen markets will have their RAM surveys terminated by the end of this month. Further, unless additional financial support shows up. the markets in which RAM has only one or two subscribers may also be doing without the service in the near future.

After seven years with the Gavin Report, Gary Taylor has resigned as that publication's Managing Editor. Bill Gavin, in announcing Gary's resignation, immediately promoted Ron Fell to fill Gary's slot. Look for Gary to return to radio in a management or ownership capacity somewhere in the Northwest.

WOKF/Clearwater(Tampa) will change call letters under its new ownership, and the format will most likely move much more mass appeal. Metroplex has applied for the call letters WCKX, with the station to be known as 96 KX . Robert Walker from Y100/Miami will become the station's "program consultant" on the official "takeover'" date of September 3.

Shaune McNamara resigned as MD of KHJ/Los Angeles and has joined KHTZ/Los Angeles in a similar capacity.

And speaking of KHJ . . . the rumors about a possible format change to Country for the RKO rocker now have progressed beyond the point of "if they go Country." The word on the street is that the format will be Country on September 1 , but nothing official is coming from inside the station. It's still just a rumor, but a widely circulated and amplified one.

We hear that WPEZ/Pittsburgh will change its call letters back to WWSW-FM and use the on-air identity of '3-W-S, Pittsburgh's Unique FM."

Street Talk hears that Ron Goldstein will be named the new President of Island Records, replacing Marshall Blonstein who resigned last week (R\&R 8-8).

Craig Powers has left KFXM/San Bernardino as PD and he can be reached at 1714) 778-3262.

More changes? Is WHYN/Springfield about to switch to a much more non-music approach? We picked up that the station might be increasing its sports and news programming and will no longer have a printed music list each week.

Barry Manilow gets his own personal "star" on the Hollywood Walk Of Fame August 22. Los Angeles Mayor Tom Bradley has declared the day "Barry Manilow Day" in the city to honor the Arista recording star, who will also open a 8 -day sold-out concert engagement at L.A.'s famous Greek Theater on August 24.

## Drive-Thru Radio Station?

When it happened the first time it was funny. When it happened the second time it was coincidence. But when it happened for a third time the management of KZLA/ Los Angeles just couldn't believe it.

What we're talking about is automobiles crashing into the KZLA offices and studios on the corner of Sunset Boulevard and Wilton Place in Hollywood, which happened for the third time last week.

The station has already placed a giant band-aid on the damaged corner of their building and, just in case, has ordered more for later should they be needed. Luckily no station employees have been injured in the traffic mishaps, which invariably happen in the wee hours of the morning.

Why is this happening? Is KZLA's corner that busy or dangerous? Who knows? KZLA account executive Wayne Muller said, "People are so anxious to buy time, they can't wait to park their cars," and that may be the best explanation anyone can come up with for now. In the meantime, we have noticed that station staffers do not linger in the lobby ... you never know who's going to drop in.

Apparently, after a very brief tenure as PD at WZUU/Milwaukee, Randy Kabrich has left the station. No official comments were forthcoming from Malrite, WZUU's owners, on why Kabrich exited or who his replacement might be. Rumor has it that John Driscoll, last of KMJC/San Diego, would be the new WZUU PD.

Karen Shearer has left Elektra/Asylum as Director of Media Concepts, with her replacement being Peter Barton coming from Capitol Records.

Look for Lennie Petze, who is currently VP of A\&R at Epic-Portrait, to head up the dormant Portrait label. You may have noticed Portrait's renewed signs of life this week with the release of an album and two singles. Word is that Greg Geller will move from Columbia to fill Lennie's A\&R post at Epic.

Roxy Myzal is no longer doing national promotion for Tom Cossie's Record Logic company. Economics forced the closing of Record Logic's New York City offices. Roxy, who was formerly WXLO/New York's Music Director, can be contacted at (212) 874-7076.

The R\&R family continues to grow with the press night birth of Nicholas Marcell Speed. Bill and Pam Speed's first child arrived Tuesday evening $18-12$ ) at $8: 45 \mathrm{pm}$, tipping the scales at a very respectable $9 \mathrm{lbs} ., 13 \mathrm{ozs}$. Our congratulations to the new parents.

# Our Readers Know The Stories Behind The Numbers 

It's a great supplement as evidenced by the steady flow of agency folks and other radio people who have borrowed mine.

Bob Payton KELP/EI Paso Station Manager
It's a well researched and useful guide to compare the Arbitron ratings in various formats throughout the country. Particularly impressive was the listing of top cume stations and the air talent associated with the high ranking dayparts.

Fred Seiden
KBIG/Los Angeles
Vice President/Programming

You are to be congratulated for producing such a comprehensive and informative yet visually appealing source. The detail you've provided, plus the market analyses, will help greatly when taking a first look at a market.

Kevin C. Killion
Leo Burnett U.S.A. Advertising Supervisor/Media Research

Congratulations on another fine Ratings Report. All of the data over 3 books, the format chart and your "Market Overview" are unsurpassed as a comparative programming aid.

Dave Lange WDVE/Pittsburgh Program Director

The most useful and comprehensive ratings summaries produced. Our stations get a lot of use from their copies Please keep them coming.

Herb McCord Greater Media, Inc.
General Manager/Radio Division


Definitive Explanations Of The Ups And Downs Of The Ratings Plus Added Features Including:

- Demographic And Daypart Breakouts
- Audience Listening By Format
- Nation's Top Personalities And Stations
- Top Stations By Format
- Tips On How To Get More From The Numbers

Used By Thousands Of Radio Station Managers, Programmers, Over 600 Top Agencies, And Key Media Buyers

July 1980

## Houston

KMJQ Adds 4 , Takes Lead; KIKK-FM Continues Strong Upswing; KRLY Loses Almost 4; KFMK Best Book In Recent Months, Returns To Top 10; Other Newcomers: KENR (13th-6th), KYND (11th-10th) ; KLOL, KSRR (Formerly KAUM), KODA Fall To 11th, 12th, 14th

|  | May |  |  |
| :--- | :---: | ---: | ---: |
|  | June | July |  |
| KMSQ (B) | 5.9 | 9.3 | 13.9 |
| KIKK-FM (C) | 5.3 | 9.2 | 10.7 |
| KRLY (R) | 9.7 | 12.3 | 8.6 |
| KPRC (N) | 3.4 | 8.2 | 6.2 |
| KLLT-FM (A) | 4.3 | 4.7 | 5.2 |
| KENR (C) | 4.9 | 2.9 | 5.1 |
| KTRH (N) | 3.4 | 7.1 | 5.1 |
| KRBE (R) | 7.4 | 4.9 | 4.7 |
| KFMK (R) | 3.1 | 2.7 | 4.4 |
| KYND (BM) | 8.5 | 4.0 | 3.4 |

## Seattle

KISW Slips, Still Tops; KYYX, KJR Both Up 2+; PA's KOMO. KING Gain; New Entries Include KSEA (16th-7th), KZAM-FM (12th-10th); Dropping Out:

KIXI-FM (5th To Below Top 20),
KPLZ (6th-20th), KNBQ (10th-15th)

## KISW (A)

KIRO (N/T)
KIRO (N/T)
KOMO (PA)
KOMO (PA)
$\operatorname{KMYX}^{\operatorname{JP}}(\mathrm{R})$
KJR (R)
KING (PA)
KSEA (BM)
KZOK-FM (A)
KIXI (BM)
KZAM-FM (A)

| June | July |
| :---: | :---: |
| 12.1 | 10.9 |
| 7.5 | 7.6 |
| 5.9 | 7.0 |
| 3.9 | 6.3 |
| 3.3 | 6.0 |
| 3.7 | 5.7 |
| 2.7 | 5.7 |
| 7.8 | 4.8 |
| 3.9 | 4.5 |
| 3.3 | 4.3 |

## Milwaukee

WTMJ Still Dominates; WEZW In Strong Rebound; WISN Back To Double Digits; WQFM Almost Doubles; WOKY (11th-8th), WLUM (12th-9th) Debut; WFMR Slips 8th-11th, WBKV-FM Plummets 7th-18th

|  | May | June | July |
| :--- | ---: | ---: | ---: |
|  | 14.1 | 16.3 | 13.9 |
| WTMJ (PA) | 9.9 | 7.0 | 10.4 |
| WEZW (BM) | 11.4 | 9.6 | 10.1 |
| WISN (PA) | 7.1 | 11.0 | 9.3 |
| WIPX (A) | 113 | 10.2 | 9.1 |
| WBCS.FM (C) | 4.9 | 4.0 | 7.6 |
| WQFM (A) | 6.8 | 6.7 | 5.9 |
| WZUU.FM (R) | 4.3 | 3.3 | 3.4 |
| WOKY (R) | 3.0 | 2.3 | 3.1 |
| WLUM (B) | 2.6 | 3.8 | 2.9 |



## BRAD MESSER

## Alligators Aboard Boat Stop Help Stop

SAN antonio, TEXAS - It is $4: 30 \mathrm{pm}$ lant Sunday afternoon. I'm in Hurricune Allen in South Texas, writing this in a second-story room, looking out at low grey clouds rushing past. Raindrops, maybe .45 caliber, coming past in sheets slanted sideways. Some wind!

The radio stations are droning on reading the same weather bulletins again. NOAA's weather radio is broadcasting a two-hour-old radar summary

The highly-publicized Northeast Quadrant of Allen is approaching with forecasts of 15 to 20 inches of rain where I am. If it happens, the rivers of Texas can roar up to 30 feet above banks in some places. Two years ago this region experienced "100-year floods" and one of these rivera looked like a used-car alphabet soup garnished with floating oak trees.

As you read this, the storm will be long over. So will the Democratic convention. But as I write this I'm stuck in last Sunday afternoon with another long airshift coming right up, deadline pushing tight, and I'm determined to beat it.

Hardest thing about a hurricane is the conflicting information, even within the same official report. Announcers read bulletins suying the eye of the hurricane has moved, hasn't moved, is moving in different directions. Evacuations of coastal bays were prompted by forecasts of 15 or 20 -foot storm surge tides, based on predicted eye movement, even after the predictions had changed. Left hand doesn't know what the right hand's doing in some cases. People get cynical after hearing "wolf!" a few times. Heck, I'm cynical about the predictions of extremely heavy rains, much more worried about making this deadline than about walls of water rushing down rivers wiping out litte towns. Of course I'm on high ground. Helps my detachment.

People in shelters listen to the radio. They're from out of town so they don't know which local stations are any good Several of the small stations have begun calling themselves "The Weather Station." A lot of people tune around. A station fades in Irom Houston about 2009 miles away. KTRH has better coverage during this wet weather, gets into most of the storm-affected area. They're talking their heads off and putting long-distance callers on the air, and generally upping their reputation through their storm coverage. My own station has a big signal too, covers around half the state, so we're concerned with providing information to many small towns plus our own metropolitan area. Not enough staff. Not enough equipment. Never is, when you're in the middle of something. After this is over people will tell us how wonderful we were and we will say thanks but know in our heads how much more we could have done if only the boss had authorized building the nation's largest independent and most lavishly-financed news department as we've continually suggested. Yeah, now that we have one helicopter it's obvious we need a C- 130 also, for these emergencies.

Last night about midnight, as the eye of Allen was-or-wasn't crossing onto land depending on which report you read, I got a call from a young boy, maybe eight or nine. Very serious, clear voice. "I know you keep talking about where it is, and how big and everything. But what I want to know is, what is a hurricane?!"

So far in this storm, he's my high point.

## Rip ' $N$ ' Read

## No, I Think That's My Glass

MONDAY AUGUST 18: It says here in the Linda Millgate "Almanac of Dates" that Pope Adrian the 5th died on this date in 1503 from poison. It was an accident. The poison "was intended for a guest."

James Meredith became the first black graduate of the University of Mississippi on this date on 1963, reports the "Daily Planet Almanac." It doesn't explain why he graduated during summer vacation. though.

Robert Redford is 43. Molly Bee is 41 .

## Orville Wright Would've Been 109

TUESDAY AUGUST 19: 168 years ago today the warship Constitution earned the nickname "Old Ironsides" in a naval batte against the British. The ship was not armored, just built the way they used to be buith, of wood.

Orville Wright would have been 109 today. He was 32 when he and Bro Wilbur flew us into the Age of Aviation. John Deacon of Queen is 29. Jill St. John is 41 .

## Bering Discovers The Alaskans

WEDNESDAY AUGUST 20: Danish navigator Vitus Bering discovered Alaska on this date 239 years ago. Russia announced it had the H-Bomb in 1953. One year ago woday President Carter was making headlines from a Mississippi River riverboat, the "Detta Queen." while recently-resigned U.N. delegate Andrew Young was making news criticizing U.S. policy toward the P.L.O. as "kind of foolish.

Robert Plant is 32. Isaac Hayes is 38 .

## Philadelphia Epidemic Kills 10\%

THURSDAY AUGUST 21: A widespread Yellow Fever problem was discovered in Philadelphia on this date in 1793, and it killed ten percent of the townspeople before it ended. The disease is now all but unknown.

Hawaii has been a United State 21 years today. One year ago Diana Nyad completed the first swim from the Bahamas to Florida. a ( 1 )-mile dip that took 27 hours and 38 minutes.

Kenny Rogers is 42. Jackie DeShannon is 38. Wilt Chamherlain is 44

## Richard Nixon Nominated In '72

FRIDAY AUGUST 22: Eight years ago today Richard Nixon was being nominated at the Republican Na tional Convention in Miami, while Spiro Agnew commented sourly on the $30 M K$ ) demonntraters outside. "A damned zuo." Afnew called them.

The BCC broadcast its first experimental television on this date in 1932.
Valeric Harper is 4). Ray Bradhury is (r). John Inee Hooker is tis.

This Week
JERRY \& DAVID ZUCKER
Next Week FRANK SINATRA

Call Jim Brown (213) 399-4949 (Coilect) 131 Ocean Park Boulevard Santa Monica, CA 90405

## STATION PROFILES

## Promotion Makes KKNG "King Of Oklahoma City"

Since R\&R began, one of our practices has been to spotlight winning radio stations of every lormat detalling the methods and ideas which brought them success. From time to time in the Beautiful Music sec tion, I will be presenting profiles of successful stations in the format, such as the following interview with KKNG/Oklahoma City GM Don Berndt and PD Steve White. In the April/May Arbitron survey KKNG (known as "KING" on the air) climbed from 12.4 to $13.6(12+)$ to beat long-dominant Pop/Adult station KTOK for first place in the market. We talked on a variety of matters relating to the station, starting with their views on countering the "elevator music" cliche


Don Berndt, General Manager
R\&R: No matter how success/ul, most Beoufful Mune sto sons still have to foce the stigma of being laterled "elevater" or "hockground musce " Do you encounter that probtom, and how do you handle it?

SW: lis hard to get away from a label like background music, when you realize that most of your listeners are using it that way lits more of a lifestyle with our listeners We get calls and letters soying we just leave you on constantly lis not involved radio like rock is One of the reasons behind Beauntful Musice is to be uninvolved, where you can do other things and you really don't have to work at listenting to it I don't think you really work al listening to something you enjoy

R\&R: Do you find younger people listening to Beoutful Music?

DB: According to the ratings and the phone calls we receive we are getting a reaction from them. In the last three malor promotions we've done, where the prizes were trips or cruises, the average age of the winner was in the mid-10-upper $20^{\circ} \mathrm{s}$.

SW: We have fied with what I thought were some of the really good contemporary stations in teens. We have a lot of

## April/May Arbitron Results

This week we would like to spotight two stations and their numbers in this last April/May ARB, as part of a recurring look at notable ratings developments in the format

KOAX/Dallas-Ft. Worth moved up from a 5.1 to $6.4(12+)$. Ron Knowles, Operations Manager, states, "One of the main factors in our increase is the on-going consistency of our presentation. We are very much alive, and in the foreground. Our listeners are very aware of what we're doing and our promotions will attest to this.

WEZO/Rochester, on the other hand, experienced a drop from 22.6 in $\mathrm{O} / \mathrm{N}$ ' 79 to a 12.8 in the Spring. PD Jerry Warner feels, "The $\mathrm{O} / \mathrm{N}$ was exceptionally high; the 22.6 should have been about 17.8 or 18.0 . Our female figures were a bit inflated and we had more teens than normal. I don't think you'll ever see another 22 plus book out of Rochester. The diary placement in the Spring book was a major factor. We should level off in the next book."


Steve White. Program Director
"It's not involved radio llke rock is. One of the reasons behind Beautiful Music is to be uninvolved, where you can do other things and you really don't have to work at listening to it.'
closet listeners " Younger peoplo expecially have to be in a clique. and they won't admit to thete trends that they will listen to a BM station. But I have had some tell me that when they do their homework they 7 turn us on

We recently did a poster as one of our promotions, which I thought was a lirie spacy for a BM station: we called It Tranquitiry Base. We had a picture of a moon, in stlver and blue and Tranquitiry Base wititen at the top. A good thitd of the requests came from Onlahoma University and Oktahoma State Untversity. This really surpised me. Our demographics are solll mainly 25-49. Naturally they go higher than that, but they also go lower. I hove no illusions of our being a primary station for a 12 . 15 -year-odd, but I think we're a secondary form of escapism.



A Relaxing Image
R\&R: Do you do a lot of oulside advertising. TV. billboards, elc?

SW: This last $A / M$ we dropped a lot of the outdoor and went mainly to television. We used very few mini-boards; about 958 of our advertising budget went into TV. We used the Patrick $\mathbf{O}^{\prime}$ Neal spots during the news mostly. They seem to be very effective The key word is "relax." We use the phrase "A Ploce To Relax" at least once an hour in our breaks $A$ lot of our image ID's are keyed on the word relax. We don't use any fingles, everything is live We've toyed around with the idea of fingles but since we play so much music anyway, we thought it migh be counterproductive

R\&R: You mentioned the poster eartier Did you do any on air contests or promotions for this past sweep?

SW: Well, we have to keep ti simple You do not want io get into bumper sickers. etc. So we did the "KKNG Royal Va cation" giveaway Baskally it was the mystery song, where Lisleners had to idently the names of two songs played each day. five days a weok They sent in thetr lists and we had a simple drawing We used the sound of Big Ben fust before the song they were to sdently played This sted in with the grand prize of a trip for two to London

The response was great, but I feel the majority of the lis reners do not get involved with malling in cards. They hear it Some have said, "I haverit entered the contest but I'm Interested in the names of the songs

DB: We would run into clients on the streets talking about the Big Ben sound and listening for the songs, even our neigh bors We were very happy with the response

R\&R: How active a rote do your announcers play in the sto fion's sound?

SW: You really can't have an ego in this format li's not per sonality radio at all. I think the announcer plays a very impor tant role Maybe in a larget market they moy try a lirtle personality. but I don't think we're going to get a whole lot of listeners if we were to be more personality orrented. They communicate, as sure the listener that there is a person behind the scenes, and if there is anything going on in the wortd they will know about it Our announcers are put in sort of a coccon of niceness

R\&R: What would you say was the major factor in the station's recent success?

SW: I believe th was mostly the technical. This type of music station has to be inghton. Because people do histen for a tong ume, they will tize if there is any distortion. There has to be good dynamik range.

We bought new lape decks and had a new console put in We have pretty much state of the art equipment. Such things
"You really can't have an ego in this format. It's not personality radio at all. Our announcers are put in sort of a cocoon of niceness.'
as two AMPEX 440C's, one of Schulke's consoles (which In Joel, Schulke's engineer, designed for Beautiful Music) made quite a bit of difference.

I also feel there is an immediacy about live announcers making mistakes occasionally that sounds human and takes the canned sound away from it.

KLTE was Beautiful Musk and changed ownership. call lemers, and format in July of '79, so it think the people were looking for a place to relax.

DB: КTOK (Pop/Adult) has been very dominant in this market for the last several years and very heavy into sports. In our $81 / 2$ year history. KKNG has never been rated lower than third. Our track record has shown a real steady growth in the market. In the past year we've tried to make it an active radio stabion, less passive. In the last year we've done more promotions. If these work for other formats, then they can work for us.

One main factor is we have one of the best syndicators in the business. Jim Schulke. If you take Schulke, and add Oklahoma Ciry, including the local promotions we may do, the local news we cover, how we advertise in Oklahoma Ciry, and how we execute Schulke's philosophies, you've got to be a winner

- Pam Bellamy
"The current local market report is not ideal and possibly contains too much information."


## Meet Mike Membrado

Mike Membrado has recently become the new head of Arbitron's radio division. After extensive experience in the TV rep field, Mernbrado joined Arbitron earlier this year in a sales management job for the TV division. When Rick Aurichio was moved to TV to fill a vacancy, Membrado was shifted to become the new VP/GM of Arbitron Radio.

We met in Membrado's New York office. This exclusive interview is Membrado's first major communication to the industry. The full interview will be published in the $A / M$ ' 80 version of the R\&R Ratings Report due to come out in early October.

R\&R: Mike, what has been the most difficult adjustment you've had to make coming to Arbitron Radio from a longtime background in TV?

MM: I don't think it's fair to say "difficult adjustment." I think that in this position I have to understand the multiplicity of radio stations, the fact that some of them are struggling for national sales, and the urgency they feel about Arbitron

R\&R: Can you be specific regarding your priorities for improving Arbitron Radio?

MM: ESF continues to be implemented and will be in place everywhere by $1982 \ldots$ Quarterly Measurement becomes a fait accompli for the country, effective early next year . . . and our research department is constantly investigating ways to improve the diary.

R\&R: Do you have any idea when the diary will be revised to account for listening by working women, or for listening that is a way from home in a vehicle?

MM: No. Additional research is still needed before we come to a final conclusion on either issue.

## Radio Sales Utility

R\&R: How do you think Arbitron results can be more clearly conveyed to a local advertiser or retailer?

MM: I think we might get agreement that the current local market report is not ideal and possibly contains too much information. We would like very much to fully examine the content of the local market report, and the way it's laid out. However, it will take a while because it is a major thing, to reevaluate entirely and perhaps do a revision of the report.

R\&R: Do you think that Qualidata - which provides qualitative information for a market will ever seep into the markets outside the top 20 P

MM: No plans for that at the moment. We have the capability of doing nine markets and anticipate that our maximum will be 20 markets. Perhaps this is based on an erroneous assumption that there will be no interest below market 20 .

R\&R: Are there any plans at Arbitron to help radio deal with competitive media, especially local newspapers?

MM: Beyond Qualidata there is nothing on the drawing board at this time

R\&R: With regard to the Spring " 80 Quarterly Measurement surveys in the top three markets (where the technique of the 12-week sweeps was used for the first time) I noticed that there was tremendous oversample. Approximately 2000 extra diaries were obtained in-tab in this sweep in each of these markets. Are there any Arbitron plans to keep the in-tab goals this high, or is there going to be a reduction down to more normal intab goals?

MM: Even with the increased sample sizes we are implementing in most markets I am sure that the levels achieved this past spring will not be seen again, especially in Chicago. That was . . a simple error on our part.

## Management Style

R\&R: Given the hassle over the new Arbitron rate card and contract, do you think an alternative pricing policy may be available in the 80 's? For example, as Dick Logan (VP for Marketing) mentioned to me, might it make sense for Arbitron's rates to be priced according to the station's gross annual billing?

MM: We are not wedded to the concept of the Highest Open Minute Rate. We have said to the industry that if they have any suggestions that have merit, we will gladly entertain and examine those ideas. However, ain't nothing coming back. As far as Dick's concept goes, how would you ascertain for a fact what a station's billing was for the previous year?

R\&R: Your management style as it relates to the radio industry - will you be a visible spokesperson for Arbitron and for the radio industry?

MM: Yes, but I'm going to need a wee bit of time. There are aspects that I'll be asked to speak on that I'm not currently competent to speak on. I'll address myself to those topics that I'm comfortable with and refer to my associates those items that I'm not comfortable with.

## Week In Review

Adamson Adamant On L.A. Book Jack Adamson, VP/GM of Bonneville's KBIG in L.A., is still demanding a recall of the Spring 1980 L.A. Arbitron report. According to Adamson, the problem deals with the possible mishandling by Arbitron of diaries that contained the dial position identifier "104." Post survey diary review in Laurel showed that the slogan conflict with KACE over "104" resulted in callbacks. Some of the respondents, according to the KBIG GM, answered "relaxing or beautiful music," but the entries were not credited to KBIG, a Beautiful Music station. Arbitron VP/GM Mike Membrado responded to Adamson's request for a corrected book by writing that "Arbitron followed its policies and procedures" and thus would not reissue the L.A. book. Adamson told R\&R he was "outraged" by the Membrado letter. When pressed to look into discrepancies between Arbitron policies that apply to this controversy, Membrado agreed that Arbitron would delve fully into three key ,questions. The KBIG matter may come up before the September 2 meeting of the Arbitron Radio Advisory Council, according to Council Chairman George Nicholaw and Beautiful Music representative Bill Clark.

## Arbitron To Review Edit Manual

According to Arbitron spokesperson Connie Anthes, the new Edit Procedure Manual, implemented this past spring, will be the subject of a semiannual review in September. As Ms. Anthes put it, "It is a new document, thus there may be glitches." Broadcasters with a suggestion for improving the manual may direct ideas to their Arbitron account executives or to Mike Membrado, Arbitron VP/GM, in the New York office.

'We are in a business . . . where we can't have too many secrets.'

R\&R: What credo would you like to impart to our readers concerning how Arbitron Radio will function under your tutelage?

MM: I say this, I mean it! We will be as open with anybody - subscriber or non-subscriber - as we conceivably can be. You know what our procedures are. You know the edit manual and edit rules. I don't think our clients are ever going to agree that we are always correct, because we are coming from different positions. However, we are in a business... where we can't have too many secrets.

A reminder that the NRBA American Radio Expo ' 80 is less than two months away. Those of you with research, ratings, or marketing questions are welcome to bring them up during the sessions that Dr. Lutz and I will be conducting. There will be a hospitality sulte where you may stop by and informally discuss your problems or questions. Stay tuned for details. See you here in L.A. October 5-8.

R\&R: For those that want to communicate with you and/or Arbitron Radio, how would you suggest they do that?

MM: That's a good question. You have my guarantee that anyone who writes or calls ((212) 887-1406) will get a response as thoughtful as we can provide.

R\&R: In a timely fashion?
MM: Not as timely as I'd like. However, there is a written acknowledgment within 48 hours, stating that we are looking into the relevant matter.

Jhan Hiber, former Manager of Radio Market Reports for Abitron, is R\&R Research Editor. Contact Jhan with any rescarch or ratinge ques tion you may have.



## John Leader

## A SYNDICATED MORNING SHOW

## Charlie \& Harrigan On Tape

Programming syndication is not a new idea. There are hundreds of stations currently using fully syndicated programming around the clock. In most cases this type of full syndication is not customized beyond the call letters and a time-check tape

There is another way, however, and it is currently successful in 10 markets of varying size throughout the country. Charlie Brown and Irving Harrigan, better known as Charlie \& Harrigan, have syndicated their morning show from their base at KCBQ/San Diego and the most interesting part is, the shows sound live!

## Getting Started

Charlie \& Harrigan have been together as a team since 1966 , when they originally became a morning duo at KLIF/Dallas. Their career has led them to WKYC/ Cleveland, the NBC Radio Network's "Monitor Show," Denver: $\mathbf{K F M B} /$ San Diego, back to Dallas and finally to KCBQ. During those 14 years together, the pair actually split for a time and Irving became part of the Hudson \& Harrigan team at KILT/Houston. However the split was a brief one. and except for their famous one week at WRKO/Boston, Charlie \& Harrigan have been at KCBQ for three years

In February of 1978 the pair decided to try their show as a syndicated test on KMGX/Tucson. Each day they would tape their bits and send them off to Tucson, where they would be played by an engineer/boand operator along with KMGX's music. It worked!

Western Cities, the owners of KMGX, were putting KMJJ/Las Vegas on the air later that year, and the company asked if Charlie \& Harrigan would duplicate their KMGX feat for KMJJ. When the results of the first survey came back for Las Vegas, Charlie \& Harrigan (on tape) had taken the station from a distant nothing to a solid \#2 in the market. It had worked again.

Charlie Brown picks up the story at that point. "The show had begun to fall together and we knew that we were beginning to make it. We were trying to perfect it so we could do the job everywhere, as opposed to just Pop/Adult stations or just stations in the West. But we really didn't know how to market it. We went to Wolfman Jack and his company Audio Stimulation, to see about the possibilities of expanding upon our original forays into other markets. Paul Ward, who was with Audio Stimulation at the time, heard our stuff and really liked it. They signed us for a six-month trial period and in that time they got us on five more stations.
"At the end of our agreement with Audio Stimulation we felt it was time for us to pursue this on our own, so we formed 'Charlie \& Harrigan Presents' on April 1 of this year. One year ago we were on one station and now we're on 10."

## How It Works

The fact that Charlie \& Harrigan "sound live" doing their syndicated morning show is the truly remarkable part of their story. Accomplishing that feat makes for a lot of work for Charlie \& Harrigan. As Charlie explained. "When we start a new station we have what we call a start-up . . we have a form that the station fills out which gives us all sorts of information on the market. Then we send them reels and reels of basics . . . things like call letters, time-checks, record titles, artists, weath er forecasts. current temperatures, the usual basics for a show. After that. on a weekly basis the stations get a local content tape which has all the happenings in the city on it. Things like who the ball team is playing, public service events, etc. They also get a daily entertainment tape full of bits and jokes and our regular feature material."

Once the station has the material, it simply loads the individual bits onto cartridges, labels them for con-

tent and total time, and the show is ready to go. I received an aircheck of some of Charlie \& Harrigan's latest work from Steve Rivers. Operations Director at KOPA/ Phoenix. When KOPA's morning man left earlier this year. Steve had trouble finding a replacement and decided to try the Charlie \& Harrigan syndication. If the recent ARB is any indication, C\&H are real winners in Phoenix in their first attempt. The aircheck has everything a live morning show should have. C\&H give the call letters into and out of every song. They talk about the city at least five times an hour. There are constant timechecks, and the two are cross-plugging other jocks and happenings on the station.

The real star of any Charlie \& Harrigan syndication show is the person running the board at the station. The board operator is the key. That would appear to be a problem, but Charlie says, no. "It's not as difficult as it sounds. You know, when you listen to any live jock on the air, it's basically one person doing all that. With our show it's the same way . . one person pushing all the buttons, timing all the elements and making it sound complete. The point is simply to be prepared, keep the machines loaded, and concentrate on what's next. Any good board man can do it, but we have two guys who are the best. It just so happens that the two are geographically separated, one in Boston, the other in Tucson. What these two guys do is assist new stations in setting up our show and training the actual board operator to run it. They spend two days at the station, doing a dry run on the air if possible, and they make it very simple for the station to join the family. We have never had a serious problem with the mechanics of running the show at any of our stations.'

One of Charlie \& Harrigan's client stations, KOBFM/Albuquerque, runs its show on an automation system. This is a slightly more difficult way of doing it, but, when loaded properly, it can be done without the aid of a live board operator

## The Theory

The morning has always been a sacred time for radio stations. It is the time period that is the most critical both in terms of revenue and in setting the pace for the rest of the day. For any station to give that "Live" morning up to a pair of guys on tape from San Diego is a big commitment, buit the logic of why Charlie \& Harrigan have been so successful is relatively clear.

Charlie told me, "Our original concept was that the show would be very good for smaller to medium markets. The reasoning was that these smaller markets couldn't afford to spend big bucks on really creative morning talent. In most smaller markets, the really good jocks that develop their acts wind up moving on to bigger markets. They just don't stay long enough to really es tablish themselves in a critical time slot like mornings. So, a show like ours is perfect for those places.
'When we went into KOPA, I personally didn't think that we would be able to crack a market that large. It never entered my mind that we could do a morning shou in Phoenix. Now that we've gone through our first book
with KOPA and the ratings are strong, we feel that our show will play anywhere and, incidentally, on any kind of music format. We're currently on Top 40's, Pop/Adults, and Country stations. It doesn't matter what the format is because our brand of entertainment works across the board.
"When you get right down to the concept of a syndicated morning show, it doesn't matter where you're broadcasting from. If you sound good, people will listen to you. If you sound better than anything else in the market, more people will listen to you than any other show, and it doesn't matter if you're broadcasting from Mars. Remember too that the material that our stations get is all 'A stuff.' We don't put anything on the syndicated show that hasn't been well-rehearsed. It's always our best material, so it's got to sound good all the time. That kind of day-to-day quality is hard to maintain for any jock, but we can do it, because all our bits are prerecorded."

Charlie \& Harrigan have broken some new ground. They have entered the previously untouched area of live morning radio and produced a winning show that is not live. They have a lot of satisfied station owners who are quick to brag about their talents. The pair make frequent trips into their syndicated markets for personal appearences, which only serve to reinforce their building popularity.

I am not Charlie \& Harrigan's agent, but when I listen to their show from KOPA. I am impressed. The show works. It would never be mistaken for an automated morning show because all the elements are in place. The time, the weather (they actually prerecord predicted high temperatures), the music, the call letters, the promotions, they're all there, along with some humorous bits and recurring characters. As more and more radio stations potentially join the ranks of those already in existence, Charlie \& Harrigan may have an idea whose time has come

## N.R.B.A. Expo Update

With the NRBA American Radio Expo less than two months away, the final plans for our meetings and seminars are being made right now. This year all the R\&R Editors agreed that the "Format Rap Rooms" needed a change. As the conventions became larger and larger. the format raps began attracting more and more people. That was good, but the number of people in each rap room had an adverse effect on communication, which was the purpose of the gathering in the first place.

This year our Top 40 room will be a "Top 40 Hos pitality Room." More than the name has been changed Instead of having a specific three-hour period for our discussions, the Top 40 room will be open during most hours of the convention. Specific guests will be scheduled at various times and their names and times will be posted on the board outside the room. So, if you want to have a chat with, say, Don Benson of Western Cities Broadcasting, you'll know a specific time when he'll be in the room.

Since the room will be open almost continuously, anytime you want a place to sit and talk with your colleages. you can walk in and relax. Keeping it a bit more unstructured will allow everyone a chance to ask questions in more of a one-on-one situation. I will insure that all the winning programming people are scheduled to be in our room at some point during the Expo. so you can arrange to be there when someone you want to talk to is there. And if there are specific people you would like access to, please let me know so that I may invite them to join us. All the other format rooms will be handled in this manner too, and naturally you are invited to participate in any and all format discussions regardless of your particular format

I believe that the format hospitality room concept will help us all get more information out of our discussions than ever before. No longer will you be one of 800 people in a large room listening to someone on a stage tell you about something he has done. Instead, you will be able to walk right up to that person and pose your questions directly. I think this format change will make for some very interesting exchanges of information and much improved communication.

Next week. details on how your station can be showcased during October's NRBA American Radio Expo


Records.lnc

"ONLYHISNAME ${ }^{\prime \prime}$


KOPA on WBBQ add KRUX on WFBG on WXIL deb 26 KXX106 add LP cut WFLB on WKYB 25-21 WILS on<br>3WD on WALG on 980 on WTAC on KFXD on WDLP 40-35 KLAR 36-32 KENI on WBGN on LP cut

''EVERYTHING ISALRIGHTBod

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| KYYX add | WANS LP cut |
| WFLY on | WKTK LP cut |




RESPECTABLE SHOT AT WRKO - Casablanca's well-respected man, Rodnev Dangerfield, visited WRK O/Boston recently. Pictured looking reasonably respectable are (l-r) Casablanca's John Brodey, WRKO PD Charlio Van Dyke, Dangerfleld and Casablance VP Brian Interland.


HEARTFELT CONGRATULATIONS - Members of Heart visited WLS/Chicago while in town for a concert and did an interview with air personality John "Records" Landecker, later presenting the station with a framed lithograph. Pictured (1.r) are Heart's Ann Wilson and Howard Le日se, Landecker, WLS air personality Jeff Davis, and Epic's John Sykes.


BROTHER ACT IN MEMPHIS - George Chaltas of Columbla's national promotion teem flaw in to Memphls to join his brother Tom (left) lwho works in that reglon), and the two of them made it easy for WMC.FM PD Gary Guthrie (center) to catch up on the naws.


A RECORD WITH LEGS - Atlantic's Dave McKay brought a pair of "Blues Sisters" to WHB/Kansas City while delivering the Blues Brothers' "Gimme Some Lovin'" single. McKay (right) concentrates on the camera and the record, while WHB MD Rick Brown's concentration is elsewhere.


KMJK ON THE GREEN FOR PORTLAND - Eager to dispol the widespread belief that Portland, OR is still four feet deep in volcanic ash, KMJK made up "Pacific Northwest Claan ' $n$ " Green" T.shirts and gave them away to listeners, encouraging them to send the shirts to friends back East to assure them the environment was cleaned up. Ironically, three days after the promotion, Mt. St. Helens erupted again, but the station did win attention. Pictured (l-f) are KMJK PD John Shomby, Greater Portland Convention \& Visitors Association's Dave Heinl, and KMJK GM Ed Groppo.


KIIS-FM SENDS OUT FOR S.O.S. - The S.O.S. Band visited KIIS.FM/Los Angeles recently during PD Mike Wagner's afternoon show. Wagner is pictured (center) with two mem bers of the group.


KSST CHICKENS OUT - KSTTIDavenport, IA (Quad Cities) PD Jim O'Hara entered a March of Dimes "Wingathon '80," a chicken-eating contest "thighed in" to a big local jazz festival. O'Hare winged it valiantly, downing 18 pieces of the Colonel's best, but finished out of the winner's circle.



CAPTAIN \& CASABLANCA CREW - The Captain \& Tennille played LA.'s Universal Amphi theatre recently, and were joined backstage by label executives and radio stars. Pictured (1r) are Casablanca's VP's Dick Sherman and Don Wasley. Daryl "The Captain" Dragon, Toni Tennille, Casablanca President Bruce Bird, label's T.J. Lambert and WGCLCleveland PD Bob Travis.


MISS UNIVERSE FLASHBACK - In the above picture from November 1979, WANS-FM/Anderson, SC morning man Charlie McCoy is pictured announcing that Shawn Weatherty (loft) had won the station's "11" contest She later asked the station to sponsor her in the Miss South Caroline contest and in July, she actvanced to the finals and was named Miss Universa.


SHERRY MEETS JOMN \& DARYL - KUPDIPhoenix Promotion Direcror Sherry Wheatley visited backstage with Daryl Hall and John Oates after their concert ata local high school, which sent in over 54,000 Carefree gum wreppers to win the show. Pictured (1-r) are John Oates, Shemy Wheatiev, and Daryl Hall.


SOUTH Most Added. Hottest $\begin{array}{lr}\text { Larry Graham } & \text { Roliting Stones } \\ \text { PPL } & \text { Christopher Crone } \\ \text { Billy Joal } & \text { Johnny Loe }\end{array}$ A Stowart


| MIDWEST Most Added. Hottest |  | WEST <br> Most Added Hottest |
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## PARAIIEL ONE PLAYLSTS



## THE BROTHERS JOHNSON

HAVE UNEARTHED ANOTHER GOLDEN SINGLE FROM THEIR PLATINUM ALBUM
LIGHTUPTHE NIGHT


A WEALTH OF POP STATIONS ARE PLAYING "TREASURE" AND IT'S BECOMING ONE OF THE BIGGEST CROSSOVER SUMMER BALLADS OF 1980.

## 毋uras

PRODUCED BY QUINCY JONES FOR QUINCY JONES PRODUCTIONS MANAGEMENT: FITZGERALDIHARTLEY
"TREASURE" THE MOST VALUABLE SINGLE ON THE STREETS TODAY.
FROM THE BROTHERS JOHNSON. ON A\&M RECORDS \& TAPES


# Dionne. No star so bright. 

Now, one year, a platinum album, two gold singles, and two Grammys later.. "NO NIGHT SO LONG." The smash new single from Dionne Warwick.

TheSingle: Pop-BB:55*/RW:58*/CB:62* R\&B-BB:59*/RW:55*/CB:61* Adult Contemporary-BB:24*

## The First Lady of Song is doing it again!

## Air Supply. The Pop Sound of 1980.

"ALL OUT OF LOVE" is the fastest-rising hit in the nation, outpacing their first million-selling chart single, "Lost In Love."
The Single:
Radio \& Records: 29*-20*-11*-6*- 3* Record World: 21 $^{*}$-9*

It's the sound of the group that's sweeping the country.

Page 30
PARALLELS
Paratiol f: Selected stations in major mantets that are format domi nant' and/or exerta significant nationalinfluence.

Peramel II: Selected stations in secondery markers that are format dominant" andlor exert a significant local or regional influence. This parallal mav also contain some major market stations that do not quality for parallel one stotus.

Parahol III: Selected stations in smaller mankets that are format dominant" andlor exerta significant local influence. This parallal mav contain some secondery marker stations that do not quality for parallel two status.

Note: (*)Format dominance is based on the Monday-Sundey, 6AM 12Midnighe, total persons 12 plus shares as published by Arbitron All present and possible future reporting stations are evaluated and updeted wice annually. These evaluations take place in January

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| Reach - Percentages of this weok's reporting stations playing the song within the four tracking regions. |  |  |  |
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LP. Robbie Dupree

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## JOHNNY LEE <br> Lookin'... (Full Moon/Asylum)

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BENNY MARDONES Into The Night (Polydor)





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## GER The LP: $S$



# THE PICTURE PAGES 

Casablanca's Crowded Conclave


Casablanca Records'entire promotion staff plus top label executives in other departments gathered for meating on the new Polygrem label structure. The cheerful crowd is pictured in the office of Casablance President Bruce Bird (center).

## Harris Supplies Ecuador Radio



Cardinal Pablo Munoz Vega, Archbishop of Quito, Ecuedor, recently formed e network of radio stations owned and operated by the Roman Catholic Church. The orgenizetion has placed a $\$ 1$ million order with the Harris Cor poretion for equipment to be used in Quito. Pictured at the Quincy, IL Harris building are (l.r) Herris VP Gene Edwards, Harris VP/GM Gene Whicker, Cardinal Munoz, Herris'John Delisso, and Quito's Monsignor Luis Edwards, Harris VP/GM Gene Whicker, Cardinal Munoz, Marris' John Delisso, and Quito's Monsignor Luis

Toto Brings Home Canadian Bacon


Columbia Records's Toto was recently presented with platinum pleques for their latest LP "Hydra." Pictured backstage after a gig in Vancouver are (I.r) CBS's Peter Jensen and Juanita Campbell, Toto's Steve Porcaro, CBS's Kim Parton, Don Guntar and Frank Gigliotti, Toto's David Paich and Devid Hungate, CBS's Don Grant and Toto's Jeffrey Porcaro

## Capitol Runs Riot



Cepitol Records has signed the group Riot to en exclusive worldwide recording contract and will mark the event by re-releasing the bend's second LP. "Narita," Group members will be opening for Black Sabbath on an upcoming summer tour. Pictured in the Cepitol affices are (seated, l.r): Capitol's Mitchell Schoenbeum, and Rioters Clifford "Kip" Lamming, Guy Speranza and Sandy Slavin; Istanding, I-rl Capitol's Dave Morell, Firesign Lid's Steve Loeb and Billy Arnell, groap members Rick Ventura and Mark Reale, and Capitol's Ray Tusken and Ire Derfler.

If It's Tuesday, It Must Be Luxembourg


Tuesdey Productions has completed a deal with Radio Luxembourg for redio flingles. Pictured at the pacting are Radio Luxembourg managing director Alan Keen (left), and Tuesdey Productions Braadcast Div/sion hesd Bo Donoven (right).

## Bay Area Nows



Chrysalis's Huey Lewis and the News made their San Francisco debut recently following the release of their self.titled first album. Leed singer Huev Lewis (left) is offered moral support from visiting Mickev Thomas (center) of Jefferson Starship and Southside Johnny (right).

## One For The Kinks



Following the Roxy screening of the Kinks" "One For The Raad" video presented by Time Life Video in conjunction with Ariste Records, song writer/musician Spencer Davis (lefv), NARAS President Jay Lowy (center) and Time-Life Video VP Jon Peisinger (right) got together for a critique.

## St. Nick Gets Gold Gift From Japan



Epic/Sony's Dick St Nicklaus (right) was recently presented with the Jopanese equivalent of a gold record for his single "Magic." Epic/Sony Records' Shugo Matsuo (left) mede the presentation while Se Nickleus was on tour in Osake.

# THE PICTURE PAGES 

Dupree Steals Away In Spanish


Elektra/Asylum's Robbie Dupree was in Los Angeles recently to rerecord his first single "Steal Away" in Spanish. Pictured are (l.r) E/A's Dave Cline and Phyllis Palmetto, E/A VP Oscar Fields, E/A's Rip Pellev and Burt Steln, Dupree, E/A VP Vic Faracl. E/A's Bill Smith and Marty Schwartz, Faraci's secretary Penny Jonkins and E/A VP Jerry Sharall.

## Manhattans Gather Gold Harvest



Columbie's Manhattens were recently presanted with dual gold records for their "After Midnight" album and "Shining Ster" single. Resping the benefits are (l-r): Columbia VP Mickey Eichner, group members Kenney Kellev Snd Edward " "Sig CBS Records Division President Bruce Lundvall, Manhattans member Winfred "Blue" Lovett CBS Records Group Dep. President \& Chief Operating Officer Dick Asher, Manhaften Gerald Alston, and CBS Records VP Vernon Slaughter.

Kinky Kind Of Guy


Kinks co-founder Dave Davies releesed his first solo LP recently, and RCA held a reception to merk the occasion Shown are (l-r) RCA VP Don Burkheimer, RCA President Bob Summer, Devies, RCA's Barry Gross, RCA VP's Arnie Orleans, Ed DaJoy, Jack Chudnoff, and John Betancourt, and RCA's Bill McGathy.

## Charlie Daniels Platinum Party



[^0]
## Nielsen/Pearson Rate Capitol Contract



Longtime singing/songwriter duo Reed Nielsen and Mark Pearson have just signed an exclusive contract with Cepitol Records, who will issue their self-tited debut album on August 11. Pictured at the Copitol collabor ation are II r stendingl: Capitol VP's Walter 1 es and Bruce Wendell Reed Nielsen, Mark Pearson, duo's menager Herb Cohen, and album producer Richard Landis; (I.r, seated): Capitol VP's Rupert Perry and Bobby Colomby.

Stephanie Mills More Gold For 20th


20th Century.Fox Records is celebrating artist Stephanie Mills's second gold album for the label In a year. Sevoring the "Sweet Sensation" are (1.r, front): 20th's Brende Geffner, 20th President Nell Portnow, Stephanie, and 20th VP Bunky Sheppard (1-r beck). 20th's Donny Brooks and Paule Jeffries, 20th VP Mort Weiner, Mills's brother \& manager Joey MIIIs, and 20th's Carol L. King.
Drake-Chenault's "Satcon I" Takes Off


Drake.Chenault's syndicated "space age radio fontasy." "Setcon I," is un. derway. Shown discussing the "launch" are "Satcon I" production team members (I.r) producer Laurie Kaye, executive producer James Kefford, and production assistant Sue Stainberg.

## Lattisaw Seen In New York



Cotillion's teenaged artist Stacy Lattisaw performed recently at New York City's Radlo Clty Music Hall. Shown backstage are (l.r) At/entic/Cotillion's Bill Cureton, Willlam Morris Agency's Phil Citrone, Atlantic's Sam Kaiser, Cotlllion Pres/dent Henry Allon, Atlantic's Ben HIII, Lattisaw, Atlantic's Danny Buch, Willam Morris Agency's Gary Simms, and Atlantic/Cotillion VP Everott Smith.

# THE PICTURE PAGES 

Loggins Label Lunch


While in New York City for a recent Central Park performance, Columbia's Kenny Loggins was feted by label executlves. Photo'd at the fete are (stending, l.f) CBS VP Mike Martinovich, Eve Ein Loggins, CBS Records Division President Bruce Lundvall, Loggins's management's Jim Recor, Columbia VP Arma Andon, and CBS Records International's Steve Prichitt; (seated, I.r) Columbia VP Ed Hynes, Loggins, CBS/Records Group President Walter Yetnikoff, and Loggin's management's Larry Larson.

Capitol Takes On Tubes


Capitol Records has pected the Tubes with the group scheduled to begin recording their debut LP for the fabel this fall. Seen at the signing ceremony are (stainding, I-r) Cepitol/EMIA/UA Records Group's Kick Klimbie, Capitol's Bruce Ravid, label attorney Mark Berger, Tubes manager Bernie Boyle, labal's Arne Holland, CapitollemialUa Records Group President Don Zimmermenn, Cepitol/EMIA/UA Records Group VP Helmut Fest, group members Fee Weybill, Bill Spooner, Roger Steen, Vince Welnick and Prairie Prince; (seated, I-r) Capitol VP Bobby Colomby. group's Rick Anderson, label VP Rupert Perry, and group's Michael Cotton.

## NMA Opens Forum



Picfured addressing Nashville music industry leaders at the first open forum of the newly-formed Nashville Music Association are the organization's Board of Directors, from left: Bob Montgomery, legal counsel Mike Milon, Joe Sullivan, Jimmy Bowen, Don Light, Bob Beckham and Jim Rushing. Not plctured are NMA Board members Kyle Lehning, Bonnie Gerner and Norbert Putnam.

## Polydor Pacts Johnny Van Zant Band



Polydor Records has slgned the Johnny Van Zant Band, headed by the brother of late Lynyrd Skynyrd vocallat Ronnie Van Zant and . 38 Spochal frontmen Donny Van Zant. Pictured of the pacting are (standing, l-r) Polydor's Jim Del Betzo, JVZ Bend members Denny Cleusman, Robbia Gay and Eric Lundgren, Polydor President Frad Hasyen, HIgh Tide Mgi's Charlle Brusco, Lecy Van Zant ithe throe boys' father), group's roed maneger Mike Kinnomen, and Polydor VP Steve Selmonsohn; (seated, Arl Potydor's Stu Fine, JVZ Band's Robble Morris and Kinnomen, and Polydor VP Steve Selmonsohn; (seafed,
Johnny Ven Zant and High Hde Mgi's George Ceppollinl.

CBS, WMOT Sign Distribution Agreement


CBS Records has signed a U.S. pressing and distribution egreement with Philadelphia based WMOT Records. Seen at the signing are, from left: WMOT Sr. VP/GM Eric Doctorow. WMOT Chairman Devid Chacklor, WMOT Exec. VP Steve Bernstain, CBS Sr. VP Cal Roberts and WMOT President Alen Rubens.

## Blackfoot Bestows Gold On Attanta Branch



Atco's Blackfoot recently presented the WEA Corporation's Attente branch office with a gold record award for their efforts in breaking the band's last album, "Strikes." Pictured at the presentation are, from left: WEA's Bill Black, Dave Benjamin, and Robert Wienstroer, Blackfoot's Ricky Medlocke, and WEA's Bill Biggs.

King Pens BMI Pact


Pictured penning an egre日ment with the Broadcast Music Inc. (BMII music publishing organization is RCA recording artist Evelyn "Champagne" King at right. BMI Sr. VP Theodora Zovin is seon at laft

## McEntire Dallas Branch Gets A-Ward



Phonogram/Mercury's Rebe McEntire and Jacky Ward recently performed of the Polygram Distribution Dalles branch's combination awards cere monythenk-you picnic for local accounts. Shown following the duo's show are, from left Polygrom Distribution's Harvey Duck, McEntire, Lho Derman's Tom Sambole and Andy Kellormen, Wand, and Leberman's JIm Coffon and Jim Sincla/r.

## $\operatorname{Lem}_{4} \quad$ Fill Speed

## PLANS AND PERSPECTIVES FROM WBMX'S NEW GM

## Maddox Moves Into Cbicago

Jim Maddox has been one of Black radio's most talked-about programmers and managers for years now, following his successes at KDAY/Los Angeles and KMJQ/Houston. When he accepted the job of GM at WBMX/ Chicago ( $\mathrm{R} \& \mathrm{R}$ 7-25), everyone in the Black radio community wanted to know what he would be putting into motion there, and how he regarded the competition, principally WVON and WGCI. In his first significant interview since taking the WBMX job, Maddox answers these questions and others, illuminating many of the problems faced by a manager of a Black station, from programming to ad dollars.

R\&R: What are your immediate plans when you hit the marketplace? Do you plan to turn Chicago into another Houston?

JM: The answer to that is probably a big no, because Chicago is different in its own way. I don't anticipate it becoming another Houston. As far as what I'm going to do there exactly, I really don't know until I have a chance to really research the whole thing.

R\&R: What made you decide to go there?
JM: Depending on who you talk to, it is either the number two or three market in the country. It is one of the most dynamic markets in America and it is also one of the three most established.

R\&R: There are reports that several of your old staffers from Houston will be joining you in Chicago

JM: I'd love to have them but some of them are working elsewhere and others are still at KMJQ. I can't say enough good about them because they are the reason why the station was so successful for the length of time I was there.

R\&R: When you lef KMJQ, your statement implied you were going to do other things. Is that still part of your plans?

JM: Absolutely. And I think Chicago is one market that makes those other things possible.

R\&R: Can you go into specifics about those "other things?"'

JM: I would say the statement still stands. Doing other things and not just being tied down to doing them the way people understand them to be. (WBMX owner) Egmont Sonderling turns out to be a very knowledgeable person, a person with honor and credibility, and he is a very progressive-thinking person.

R\&R: So he will give you a platform to do whatever you need to work there?

JM: Yes.
R\&R: What are your feelings about going into a tough competition situation?

JM: Strange as this may seem. I have really been just relaxing since leaving KMJQ, and I am very determined to relax until it is time to work at WBMX. I anticipate that market as being a challenge and maybe in
some ways difficult. I'm going to go in well rested and in a good frame of mind to see what is going on. Muhammad Ali has never been my style. I didn't go into Los Angeles claiming what I was going to do and I didn't come into Houston claiming what I was going to do, either. And I won't go into Chicago claiming what I'm going to do. I will just work hard and try to take a crash course in what Chicago is about and hope for the best.

RAR: Will you have a hand in programming?
JM: That's an accurate assessment. I would have a hand in it. In Houston, what was not generally understood is after a year and a half, I was not the guy who was really programming the station. It was Jack Patterson. And I think he did a very admirable job. It was always my intention at the time I hired Patterson, to bring him in, teach him the ropes and let him do it so I could concentrate on the management end of it. That's essentially what my role is in Chicago. If I have a goal more than ratings, it is the profit structure, the bottom line of the radio station. So in a sense, I'm almost not in the programming world anymore. I'm there as an overseer much the same as I was at KMJQ.
opposed to one, he may maintain the advantage for all I know. I will have done my job if I do what makes the owner happy. That's about as much of a promise that I can make. I talked to Earnest right after he was named GM for WVON/WGCI and I was impressed then by him as being maybe even a better manager than he was a programmer. With his potential and with what he has learned and accomplished so far, I see Earnest as a guy who might be one of the first black figures to head up one of the major networks at some point.

R\&R: Would you say he is the biggest challenger you've had up to this point?

JM: No, I'm still not looking at him as the challenge. Chicago will have more than just one black GM. I would like to think that there could be something of an alliance there too. I thought that when I came to Houston, and it didn't pan out that way. When our station became number two in one book, what I found in Houston very quickly is that a lot of the GM's turned against the station and me because of bitterness. There was no alliance or allegiance at all, not with me and the other managers, and not with me and the black managers, which to me was rather unfortunate.

R\&R: Do you feel you also have competition with WLUP and WLS?

JM: I'm not sure how much WLUP is going to be competition for us because there are different types of selling techniques and I'm sure that when the Loop sells probably they don't bother to acknowledge the Black stations; that goes on a hell of a lot. There is something to be said for an alliance between stations as much as


#### Abstract

"Muhammad Ali has never been my style. I didn't go into Houston claiming what I was going to do. And I won't go into Chicago claiming what I'm going to do. I will just work hard and try to take a crash course in what Chicago is about and hope for the best.'


## The Competition Angle

R\&R: Do you think of WVON and WGCI as adversaries?

JM: Yes and no. Yes, we will be competing for the same advertising dollars. But a lot of that can be done with your own ingenuity and creativity. And it is not the same type of competitive structure on the GM level that we know in programming. As a matter of fact, it is not uncommon for GM's to have an open line of communications such as PD's would never dream of. In the programming end of it there is a very definitive thing that you are competing for, and you're trying to get as much of $100 \%$ as you can and the other guy is trying to get as much as he can. But I don't see it quite the same way in the advertising sense. If two stations are competing and one isn't doing as well as the other from an agency standpoint. it still doesn't mean that the one that isn't doing as well agency-wise is not outbilling the other guy, because the other station might be doing a lot more in terms of co-op or in terms of local. It's competition but then again it isn't. To be mare direct about your question of WVON/WGCI being competition, (WVON/WGCI President) Earnest James has lived in that market for such a long time, he is going to have the advantage for who knows how long. With two stations as
that is possible. In Houston it translated into a lot of animosity. Who is this hotshot? What and who did he know at Arbitron, as if we stole numbers. At the level we are playing for chips now, the alliance comes in when someone says, "Hey, we had this guy and he was looking for this but we couldn't handle him, so we referred him to you." That might sound strange, but it's worthwhile. Or "There's a guy who came by and he told us that he has been running a schedule on your station; what's the deal?" And the deal is the guy never paid us. Oh well. thanks a lot.

R\&R: You have a lot of major agencies based out of Chicago. Do you envision getting a lot of national accounts?

JM: Per my last information, there is not one Black station in Chicago that commands the blue chip accounts the way KMJQ does. It is difficult unless you have monster numbers or something going for you. I think the interesting thing about Chicago is that no Black stations there at this point have got more than their share of the available black pie. There is not one Black station that consistently is in the top 10. At KMJQ, we were fortunate enough to have been able to get more than our share. Unless you do get more than you are supposed to get, then the blue chip accounts do come very hard.

# Pap/Rhythms 

## HOTTEST <br> Following are listed in order of their airplay activity.

GEORGE BENSON<br>"Give Me The Night" (WB) DIANA ROSS<br>"Upside Down" (Motown) TEDDY PENDERGRASS<br>"Can't We Try" (Philadelphia International<br>ASHFORD \& SIMPSON<br>"Love Don't Make lt Right" (WB)<br>CHIC<br>"Rebels Are We" (Atlantic) DYNASTY<br>"I've Just Begun To Love You" (Solar/RCA) O'JAYS<br>"Gir, Don't Let It Get You Down" (TSOP)<br>\section*{CAMEO}<br>"Shake Your Pants" (Chocolate City) Maze<br>"Southern Gid" (Capitol) COMMODORES<br>"Old-Fashion Love" (Motown) FATBACK BAND<br>"Backstrokin" " (Spring/Polydor)<br>KURTIS BLOW<br>"The Breaks" (Mercury)

## CLIMBERS <br> Following are listed in order of thair airplay activity.

TOM BROWNE "Funkin' For Jamaica (NY)" (GRP/Arista) 49\% reporting activity. Now in the East at WWIN and WAMO, climbing at WILD and hot at WKND. Now in the South at WYLD and WPXI, climbing at WOIC and WJJS, and in hot rotation at WANT. WGIV and KOKY. In the Midwest it's new at WLOU, in medium rotation at WKWM and KATZ, and in hot rotation at WTLC. Climbing in the West at KYAC and KDAY.
CHAKA KHAN "Papillon" (WB) 46\% reporting. New in the South at WYLD and climb. ing at WJMI, while hot at WPXI and WDIA. Medium airplay in the East at WKND. WOL and WILD. Hot rotation in the Midwest at WVON while climbing at WDAO, KMJM, WJMO, WLOU and WTLC. The West reflects medium rotation ar KSOL and KDKO with hot rotation at KDAY.
LTD "Where Did We Go Wrong" (A\&M) 46\% reporting activity. Now in the East at WKND and WOL. Now in the South at WJMI and WYLD, with medium rotation at WOIC, KOKY. WDIA and WJJS and hot rotation at WEAS. In the Midwest it's new at WTLC, WKWM and WVON; climbing at KATZ and WDAO. New in the West at KDIA and KYAC.
TTF "I Can't Get Over Losing You" (Curtom/RSO) 46\% reporting activity. In the West it's climbing at KSOL. New in the Midwest at WKWM and WDAO, climbing at WJMO, and in hot rotation at KATZ. KMJM and WTLC. The South shows it climbing at WJMI and WGIV while hot at WDIA and WKXI. Now in the East at WWRL with medium rotation at WAMO. WWIN and WKND and hot at WILD.
STACY LATTISAW "Let Me Be Your Angel" (Cotillion) 43\% reporting. Climbing in the West at KDAY. New in the Midwest at KMJM, while climbing at WDAO. WJMO and WTLC. Debuting in the South at WOIC and WDIA. with medium rotation at WJMI, WYLD, WJJS, WKXI, WEAS and WGIV and in hot rotation at KOKY and WANT.
TASTE OF HONEY "Rescue Me" (Capitol) 40\% reporting. Medium rotation in the East at WKND. WILD, WWIN and WAMO. New in the South at KMJQ, with medium rotation at KOKY. WYLD and WJJS while hot at WGIV and WEAS. In the Midwest it's climbing at WKWM and hot at WLOU. New in the West at KSOL; climbing at KYAC.
MANHATTANS "Girl Of My Dream" (Columbia) 40\% reporting. Now in the East at WKND. WILD and WAMO; madium at WOL. Climbing at WOIC, KOKY, WDIA, WJJS, WKXI and WEAS in the South. Medium rotation in the Midwest at WJMO, WDAO and WLOU. Climbing in the West at KYAC.
MICHAEL HENDRSON "Wide Reciever" (Buddah) 37\% reporting. Climbing in the West at KYAC. New in the Midwest at KMJM, with medium rotation at WKWM, WJMO, WLOU and WTLC and in hot rotation at KATZ. New in the South at WGIV; medium at WDIA and KMJQ. Debuting in the East at WWIN and WAMO; hot at WILD.
BARRY WHITE "Love Makin' Music" (Unlimited Gold/Columbia) 37\% reporting. Medium rotation in the South at KOKY. WJJS and WEAS. Medium rotation in the East at WAMO. In the Midwest it's climbing at KMJM, WJMO, WLOU and WTLC while hot at WDAO and KATZ. Now in the West at KSOL, medium at KYAC, and hot at KDIA.
STARPOINT 'I Just Wanna Dance With You (Casablanca) 34\% reporting. Hot in the South at WEAS. New in the Midwest at KMJM while climbing at WKWM, KATZ. WJMO and WTLC. Hot in the West at KDAY with medium rotation at KSOL. In the East it's
climbing at WWIN and WKND while hot WAMO and WILD.
RICK JAMES "Big Time" (Gordy) $34 \%$ of our reporters are on it. In the East it's in medium rotation at WILD and WWIN. Climbing in the South at WJMI, WVLD, WJJS and WEAS; hot at KOKY. Medium rotation at WKWM, WDAO and WJMO and hot at WTLC in the Midwest. Climbing in the West at KDAY.
CAMERON "Magic of You" (Salsoul) 34\% reporting. Medium rotation in the East at WOL and WAMO while hot at WILD. In the South it's in medium rotation at WJMI, KOKY and WGIV; hot at WOIC and KMJQ. New in the Midwest at WDAO and WKWM while climb ing at WLOU and WJMO.

POINTER SISTERS "He's So Shy" (Planet) 34\% reporting. Climbing in the East at WKND and WILD. New in the South et KMJQ, KMJM and WPXI, climbing at WJMI, KOKY, WJJS and WEAS, and hot at WKXI. Debuting in the Midwest at WJMO. Climbing in the West at KDKO

RAY PARKER JR. \& RAYDIO "For Those Who Like To Groove" (Arista) 31\% reporting. Climbing in the West at KDKO, KSOL and KDIA. Medium rotation in the South ot WOIC, WDIA and WJJS; hot at WYLD. Medium rotation in the Midwest at WVON and WLOU and hot at WKWM and WJMO.
DIONNE WARWICK "No Night So Long" (Arista) 31\% reporting. Medium rotation in the East at WWIN and WOL. New in the South at KMJQ and WYLD with medium rots. tion at WEAS, WDIA, KOKY and WPXI. Climbing in the East at WOL and WWIN.

SEVENTH MONDER "I Enjoy Ya" (Chocolate City) $31 \%$ reporting. New in the Midwest at KMJM with medium rotation at KATZ and WLOU. In medium rotation at WYLD WJJS, WGIV with hot rotation at WENN, WJMI, WKXI and WEAS in the South. Medium rota tion in the East at WAMO.

PEACHES \& HERB "Funtime" (Polydor) 31\% reporting; Modium rotation in the East at WKND. New in the South at WGIV, WKXI and WJMI while climbing at WOIC, WPXI KOKY and WEAS. New in the Midwest at WJMO and climbing at WDAO. New in the West at KDAY.

## NEW \& ACTIVE

PLEASURE "Yearnin" Burnin" " (Fantasy) 29\% reporting. Climbing in the East at WAMO. WILD and WKND. In the South it's climbing at WYLD and WGIV. New in the Midwest at WDAO and WVON. In the West it's climbing at KSOL and KDAY while hot at KYAC.
BOZ SCAGGS "Jojo" (Columbia) 29\% reporting. Climbing in the East at WAMO. Now in the South at WANT, climbing at KMJQ and WPXI, and hot at WOIC and WYLD. Climbing in the Midwest at KATZ while hot at WDAO and KMJM. Climbing in the West at KSOL.
PEABO BRYSON "I Love The Way You Love" (Capitol) 29\% reporting. Hot in the East at WOL and in medium rotation at WKND. Climbing in the South at WDIA, WYLD. WKXI and WEAS. New in the Midwest at WLOU; climbing at WTLC, KMJM and WKWM.
AL HUDSON \& ONE WAY "Pop It" (MCA) 29\% reporting. New in the Midwest at WDAO end climbing at WKWM and KATZ. New in the South at WGIV and climbing at WEAS, KOKY and WJMI. Debuting in the East at WKND while climbing at WWIN and WILD.
GLADYS KNIGHT \& THE PIPS "Taste Of Bitter Love" (Columbia) 29\% report ing. New in the South at WGIV, WJJS and WJMI. Climbing at WOIC, WYLD and WEAS. De buting in the Midwest at WJMO; climbing at WDAO and KMJM. New in the West at KDKO.


BOB JAMES . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . H (Tappan Zee/CBS)
 GEORGE BENSON. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Various Cuts AL JARREAU. ........................................................... Various Cuts TOMBROME TOM BROWNE . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Love Approach (GRPIArista) JOHN KLEMMER . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Vagnificent Madness (Elektra) DAN SIEGEL . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Vite Rorious Cuts GEORGE DUKE. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Various Cuts Affair (Epic)

No Records Quelified For Now \& Active This Week.
 Chauncer Lowis: WYBC/Now Haver, CT, Aov Schneidermen sOUTH: WCLK/A Mi, Dorion Pastar WEst: KAOXUDanver, CO, Chuck Edwards; KREjeorkoloy, CA, Hal Jock son, KKGOILOe Angeles, CA. Monice Riordan: KJLh/Los Angoles, CA Lewrence Tonter

## THE A-MAZE-ING 

The first hit single from the new MAZE album JOY AND PAIN.



## WQDR Opens The QDR Store

There's lots of talk these days about a slump on the retail level, not only in records but for businesses in general. But WQDR/Raleigh isn't complaining: the station has opened its own retail outlet to sell station merchandise and concert tickets. and is more than paying its bills.

The QDR Store, as it's called, occupies space in the Fayetteville Mall in downtown Raleigh. Behind its glass entrance, browsers will find a myriad of station memorabilia: sweatshirts, T-shirts and golf shirts, sunglasses and sun visors, belt buckles and jogging shorts. Additionally, the store acts as a ticket outlet for all area concerts, with a modest $25 e$ service charge for each ticket sold. Also available are admissions to two area amusement parks. Rolling Stone magazine and albums by Raleigh area musicians are on sale at the store.

The store does not sell regular albums, nor does it handle any head shop merchandise. According to WQDR PD Dan Brunty, the head shop memorabilia is "way off our image: we have 35 or 40 -year-old lawyers walking in on their lunch hours." As for albums, Brunty said the idea was discussed but abandoned because the station did not want to go into competition with the record outlets who advertise on WQDR.

Costs to maintain the shop run about $\$ 1000$ a month, which includes rent and salaries for two part-time staffers. The rest of the 46 hours per week that the store is open are staffed by the station's air personalities, which gives customers the unique opportunity to get to know the people


## whose shows they follow.

For WQDR, the store provides not only increased visibility in its marketplace, but the opportunity for some extensive, one-on-one audience research. Listeners are asked to fill out surveys. and also provide information about themselves when they fill out applications for WQDR's "preferred listener" discount cards.

How's business so far? Brunty replied. "It's working so well that I'm scouting for a second location, and plan for three in all. We're already


## WLPX Covers Summerfest

Summerfest is an eleven-day outdoor music and crafts festival held annually in Milwaukee that attracts over threequarters of a million people. The fair presents a unique opportunity for radio involvement with a significant segment of its listening audience, so WLPX set up a rock stage for eleven days of live broadcasts, interviews and concerts.

The station also set up a free secure bicycle parking area that was utilized by over 2000 pedalists.
planning for Christmas, which should be a good season for us, what with the varied merchandise we offer. And we'll be selling our own Christmas cards based on an original painting that will be auctioned off, with all proceeds going to charity. Last year's cards brought in about $\$ 10,000$. ."

WQDR has already started one radio trend with its Album-Oriented-Adult-Contemporary music blend. If the QDR Store continues to do well, the station may be responsible for spawning another radio phenomenon.

AMERICAN RADIO EXPO UPDATE: We're always looking for better and more meaningful ways to provide for beneficial exchanges be tween our convention participants, and for this year's American Radio Expo, I think we've hit on an idea that will do just that.
As mentioned last week in R\&R, we have expanded the idea of the "format rap room" session. This year, you'll be able to meet and spend time with your fellow AOR programmers in a format hospitality room that will be open for the duration of the convention. Of course we'll be scheduling guest speakers at specific times in these rooms, but we'll also be leaving a lot of time open for less formal interchanges between programmers. Some may be scheduled. while others will happen spontaneously when a group of programmers get together and start their own discussions.
What we hope this will encourage is the sort of dialogue that large hall gatherings, by their very nature, can't always accommodate. So plan to bring your questions, your radio station's promotional merchandise (for a display in the room), and your airchecks (to listen to on the equipment we'll provide in each hospitality room), and prepare to absorb tons of useful information at this year's gathering.

By the way, while the rooms will be set up to accommodate the specific needs and desires of each individual format, we encourage you to broaden your radio perspective by visiting the other formats' hospitality rooms while you're here.

It's also not too early to start suggesting topics you'd like to see discussed at the hospitality room meetings, or to name the programmers you'd like to see in question-and-answer sessions. Just call us with your suggestions. Now, more than ever, the success of the format meetings depends on your participation. Let's make it a convention to remember!

KYTX / Amarillo's sister AM station KZIP has switched from Country to AOR, with Spike Santee PD'ing both AM \& FM. Dale Miller is KZIP's MD

WZOK/Rockford is restructuring toward Top 40 from AOR; Reid Reker has been named the station's new PD . . Les Cook is rejoining Y95/ Rockford from WWWW/Detroit as PD. Brent Alberts is exiting as Y95's PD to program WQFM/ Milwaukee. Paul Kelly has exited as WQF'M's PD

Former WJKL/Elgin PD Tom Marker has joined WXRT/Chicago for a full-time airshift, yet to be assigned . . Bruce Fischer has exited as MD at KLYX/Sioux Falls . . . Belle "Christine Nolan" has rejoined KTIM/San Rafael as MD Rich Piombino has exited as MD at WKLS/AL lanta . . Dick Shepard has been named MD at KMGN/Bakersfield .. . Mark McKay has resigned as MD at WZLD/Columbia, SC but will retain his airshift. Gary Tanner is the new MD . . . Lisa Carlin has exited middays at WCOZ/Boston and moves across town to replace Tracy Roach (who enters law school this fall) on WBCN . . Kim Works is new to the airstaff at WKQQ/Lexington

Bobby Kline has joined KSAS/Kansas City as Promotions Director. Melissa Moore has been upped to Research Director for KSAS . . Norm McBride has joined KPAS/EI Paso for an airshift

Greg Anson has joined KFMH/Muscatine for fill-ins . . . New to weekends at WDEK/DeKalb, IL are Joan Williams and Greg Easterling. John Kalodner has exited his West Coast A\&R position at Atlantic to join David Geffen's unnamed label in a similar capacity.

PROMOTION OF THE WEEK


## WMMR "Superheroes"

During their air shifts, they're just regular DJ's, but in an emergency, when Rock \& Roll is threatened, the mild-mannered WMMR/ Philadelphia jocks become "WMMR ROCK AND ROLL ANIMALS."
In conjunction with a local comic book convention, the station created and distributed over 2000 of its own comic books free to all attending.
The book was produced locally, with costs absorbed by advertising purchased by various clients.

Every week the AOR section will spotlight a significant station promotion. If your station has produced an interesting piece of merchandise !a homegrown record album, piece rof clothing, coffee mug, calendar, etc.), send a sample along with pertinent explanatory information about the promotion to AOR Department, R\&R, 1930 Century Park West, Los Angeles, CA 90067.


WSYRT ROCKETTES - Facing the mascot probiem with a different solution, WSYRSyracuse chose to bend together a group of twalve lovallas to asslst the station with numerous station promotions. 200 hopafuls submitted photos, from which the final seiectlon of twetve was made. Pictured outfitted in station uniforms are the winning WSYR RockettesI

UPDATE

WYSP/Philadelphia PD Steve Sutton called to point out the unusual coincidence between the Pickwick "Chipmunk Punk" album and WYSP's phony commercial, produced back in January, for an album of the same name and idea . . . WDHA/ North Jersey celebrated its 19th birthday with a picnic in the park for 1500 listeners, complete with free beer, live music, softball, volleyball, and frisbee matches . . . KBPI/Denver cosponsored the Coors International Bike Classic, a nine-day bicycle race. Phoning in reports from the course was cyclist Tim Weisberg . . . The Chicagofest is in full swing, and so is promotional activity from WLUP and WMET. WLUP is offering free rock films in its "Loop Cinema," which holds up to 8000; WMET is simulcasting special music selections that have been coordinated with a fireworks/ laser display, running nightly ... Johnny Van Zant world-premiered his new Polydor album on WFYV/Jacksonville . . . WIOT/Toledo has begun running a series of "Harris Polls" on its morning shows. The poll asks anyone named Harris to call in to answer the morning's question, and the station reports that hundreds of callers respond, claiming to be named Harris . . . Happy tenth anniversary to KREM-FM/Spokane, which starts celebrating next week...KZEW/Dallas is reporting great response to "Heroes of Rock \& Roll," a station-produced 98 -minute special spotlighting two rock artists with music and interviews, run every Sunday night . . KINK/Portland is sponsoring a solar energy center at an energy fair

KIOK (OK 95)/Tri-Cities, WA has started weekly bargain nights at an area pizza parlor, with free beverages, T-shirts and albums Z92/Omaha provided up-to-the-minute press box reports from Super Rock I, an outdoor concert that attracted $15,000 \ldots$ KWST/Los Angeles is saluting the city's 200th birthday with an airing of the "top 200 songs of all time," as voted by listeners in a citywide poll . . . WXRT/Chicago is planning its fifth annual frisbee day, with demonstrations, competitions, and 1000 free frisbees WLUP/Chicago has released its first hometown talent album compilation, called "Chicago Rocks." Included with each album are coupons for discounts on any purchase at an area clothing store, a $\$ 1$ refund on an upcoming concert of talent from the album, and a free Loop T-shirt to anyone purchasing over $\$ 5$ of merchandise at the clothing store . . WCMF/Rochester is printing a special series of limited edition rock posters, to retail for $\$ 1.96$ at area outlets. The first in the series

babls Rendezvous at kwrm - During a no cent concert stopover in Tuscon, Chrysalls' Babys dropped into KWFM's offices for a chat with the staff. Pictured (1-r) are station's John Shook and Karan Stern, group's Jonathon Cain and Ricky Phillips and station's MD Jim Brady.
spotlighted Genesis . . . To commemorate the unusual Midwest earthquake of two weeks ago, WSAI-FM/Cincinnati printed up a bumper sticker saying, "I Survived the Great Quake." Over 500 were distributed in just three days . . WYSP/ Philadelphia, in conjunction with Capitol's Elektrics, offered listeners the opportunity to join them on an "Elektric River Boat" cruise on the Delaware. All in attendance received free copies of the album, a T-shirt, and a chance to win an electric guitar . . WNEW-FM/New York's tiein promotion with "Urban Cowboy" gave a winning listener a free weekend at the Malibu Dude Ranch in Milford. PA. Runners received cowboy boots and outfits . . "Can't Keep A Good Man Down": KZOK/Seattle GM Norm Gregory has returned to the airwaves as well. He hosts a two-hour show every Friday afternoon, to get the weekends rolling in style. Welcome back, Norm.

## CONCERTSACONVERSATIONS

RADIO CONCERTS: Yachts on WBABRLong lsland Wille Dixon on WXRT/Chicago... Artyn Roth, Johnny Winter, Hall a Oates, David Bromberg on WLIR/Long Island . . . Devo on WPLJNow York.

GUEST DJ'S: Heart on WLPX/Milwaukee.. Heart on KZOK/Seattle . . Cheap Trick on CFOXI Vancouver.

CONVERSATIONS: BOC, Dave Davles on WRKII Bridgeport . . . Mix on WMMR/Phlladelphla . . . Krokus on KISSISan Antonio . . Allman Bros., Jefferson Starship, Dave Davies on KWST/Los Angeles Billy Squler, Pat Benatar on WABX/Detrolt . . . Cheap Trick on CITHM/WInnipeg . . . John Hammond on WIBA-FM/Madison . . . Graham Parker on CHEZ-FM/ Ottawa . . . Pat Benatar, Robln Lane on WVUDIDayton .. . Dave Davles, Allman Bros., America on KEZYFMIAnahelm . . . Allman Bros. on KROORPasadena . . . Carolyne Mas on WOBKIAIbany . . . Hall a Oates, Peter Noone on WMMSICleveland . . . . Devo on KLBJJAustin . . . Hall \& Oates, Poter Noone, Judas Priest on M105/Cleveland . . . Roy Orblson on WBRU/ Providence . . . Charlle Danlels Band on KODSDuluth
. Rodney Dangerfield, Peter Noone on WXRT/Chicago . . . Billy Squler on WHNN/Saglnaw . . . Le Roux on KCALISan Bernardino . . . Motels, KIngbees on WRNw/Brtarciffe Manor . . . Alce Cooper, Biliy Squier, Peter Wolf on WLAVIGrand Raplds . . . Judas Priest, Love Affair on M105/Cleveland .. . Dave Davies on KLOL/Houston, KZEWIDallas . . . Sumner on K-98/ Great Falle . . . Rossington Collins on WAOX/Syracuse . . Eddie Money, Blly Squler, Pat Benatar, KIngbees on WIOTRToledo . . . Cerly Simon on WEEF FM/Boston ... James Brown on WBRU/Prowidence

Judas Prlest on WMMSICleveland . . . Tommy Tutone on WOXMITampa . . . Gallagher on WIBAFMI Madison . . . KIngs, ADIDC on CHEZFMIOttawa . Van Halen on WFBCIIndlanapolls . . . Heart, Sammy Hegar, Journey, Scorplons, Judas Prlest, Joe Porry, Def Leppard on Y-95/Rockiord . . . Judes Priest, Dof Leppard on WYDDIPItteburgh . . . Jefferson Starship on WPLJINow York . . . Rockete on WORBFarmington Hills, MI . . Peter Noone, Alice Cooper, Calla. gher on KEZO/Omaha ... Dave Davles, KIngbees, Mitch Ryder, Sllencers, Blly Squler on WWWW/Detrolt . . . Devo on WSHEMAlaml . . . Rodney Dangerflold on WXRT/Chicago .. . David Bowle on KBCOI Boulder.


JEFF BECK, ALONG WITH PACE \& GLAPTON, ESTABLISHED THE BASE FOR THE GUITAR IN CONTEMPORARY ROCK MUSIC. THE INFLUENCES OF THE YARDBIRDS AND THE EARLY JEFF BECK GROUP WITH ROD STEWART ARE STILL FELT THROUGHOUT ROCK MUSIC TODAY, AND LED ZEPPELIN STILL REMAINS KING.

TOUR DATES:
AUGUST 29TH PARAMOUNT, PORTLAND, OR.
AUGUST 30TH THE EXPO, EUGENE, OR.
AUGUST 31ST OPERA HOUSE, SPOKANE, WA
SEPTEMBER 3RD THE ARENA, SEATTLE, WA.
SEPTEMBER 5TH THE GREEK THEATER, SAN FRANCISCO, CA.
SEPTEMBER 6TH AMPHITHEATRE, SAN DIEGO, CA.
SEPTEMBER 7TH COUNTY BOWL, SANTA BARBARA, CA.
SEPT 8TH \& 9TH GREEK THEATER, LOS ANGELES, CA.
SEPTEMBER 10TH RED ROCKS, DENVER, CO.
SEPTEMBER 12TH MUNICIPAL AUDITORIUM, AUSTIN, TX.
SEPTEMBER 13TH CONVENTION CENTER, DALLAS, TX.

SEPTEMBER 14TH COLISEUM, HOUSTON, TX.
OCTOBER 3RD SUNRISE THEATER, FT. LAUDERDALE, FL. OCTOBER 4TH CIVIC CENTER,LAKELAND, FL. OCTOBER 5TH THEFOX, ATLANTA, GA. OCTOBER 7TH CAPITOL CENTRE,LARGO,MD. OCTOBER 8TH SPECTRUM, PHILADELPHIA, PA. OCTOBER 10TH PLATTSBURGH, NY.
OCTOBER 12TH THE PALADIUM, NY (2 SHOWS) OCTOBER 15 TH STANLEY THEATER, PITTSBURGH, PA. OCTOBER 16TH COBO HALL, DETROIT, MI. OCTOBER 19TH GRANADA, CHICAGO, IL. MORE DATES TO BE ANNOUNCED.

THANK YOU ALBUM RADIO FOR THE SUPPORT YOUVE GIVEN JEFF BECK AND THE NEW ALBUM "THERE \& BACK" THE ALBUM HAS BECOME A SOLD TOP 10 ARRPLAY ALBUM NATHONALLY, PULLING STRONG PHONES AND GENERATING SALES THAT, GIVEN THE RETAIL CLMMATE, HAVE BEEN CONSISTENTLY STRONOER EACH WEEK.

CO-PRODUCED BY JEFF BECK \& KEN SCOTT



Another banner week for BROWNE, who held his alrpley lead both in hots and total reports. ETONES held rock steady - OUEEN Inched into third plece. POCO hit top five as McVICAR held ite own and MONEY allmbed. AC/DC took an Impreashve leap upwards ee edds converted to healthy reports in all rotions. DANIELS climbed as ROXY and DIRT maintined. WHITESNAKE continued to climb. ALL MAMs was the week's most added album and highest debut, with an enormous amount of adds. PAUL Inched up as H8O Jumped and COW. BOY maintained. KIMOS cllmbed as AR8 held its own. CHICABO debuted with especially heelthy modium reporta. BENA. TAR debuted with slgnlficant reports of the al bum and the "You Better Run" single. UVGREN and DEVO debuted and ARMATRADING maln. tained. 8OUTHBIDE JOHNNY and KROKU8 came close to chart. ling.

The Album Arplay/40 char represents activity based on a
combination of add. medium and combination of add. medium and bers are displayed over a four week period The artists in italics registered the most rapid gains in airplay for the week Altum cuts that are also curr
listed in bold type

## MOST ADDED



## THE HOTTEST




AEREREAKERS

## ALLMAN BROTHERS

BAND
Reach For The Sky (Arista)
"Angelline" "Hell" "Wo "Angeline" "Men" "Wrong." 37\% of our reporters on il. Total EToum reporta: 133. A-134, M-1, H-1. Debuted thio woek ef No. 21.


DARYL HALL \& JOHN OATES Volces (RCA) "Fobl" "Lovino." "Ddaty" Droams." $5 \times \%$ of our reportors on k . Totel at
bum reporte:
s1. A.11, $\mathrm{m} 43, \mathrm{H}-27$. Chartod thio wook at No. 23.


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Pago 52

News Notes
With October rapidly approaching, the excitement of the NRBA's "American Radio Expo" is beginning to build. I will have the final confirmation of the Country panelists by next issue. (You can find some participants listed in the Expo ad this issue.) What I am really excited about is that Barbara Mandrell has been confirmed to entertain at the Tuesday (10-7) convention luncheon. (Barbara must have known that's what I wanted for my birthday, which happens to be the same day.) Stay tuned for more details ... With the KNEW/Oakland sale being final it looks like Malrite will be in right around October 1... A KLAC/Los Angeles air personality for 35 years, Dick Itaynes will be honored next Monday (8-18) when his "star"' is officially unveiled in the famous Hollywood Walk of Fame on Hollywood Blvd. .. . Mark Thomas, PD of WNRS/Ann Arbor, is still looking for someone to do afternoons. Former afternooner Dan Dixon has joined WCXI/ Detroit as MD . . After a year away from Country, WOKO/Albany, NY has decided to come back. According to PD Bill Cranney, the change will happen sometime in early September. George Geib is GM ... Another P/A to Country move with the change at WWBD-AM/Bamberg, SC . . . WKNT-AM/Kent, OH is now doing Country William B. Klaus is Station Manager . . WXELFM/New
Orleans will change calls to WAIL and is reported to be going Country September $1 \ldots$ They keep saying Country is the format of the 80 's. But we already knew that anyway, right?

## 2KQKK Stereo 97 FM <br> Serving Northern San Joaquin Valley

RADIO \& RABBIT - KOKK-FMIMentece, CA owner Jack McFadden, longtime per sonal manager of Buck Owens, sent RER the station's bumpor sticker and window sticker artwork to display for our readers. The rabbit mascot, known as "Quickie, will be festured on billboards as well, introducing potential listeners to this new Country-formatted station.

## Convention Update

In preparation for the October 5-8 NRBA American Radio Expo, in cooperation with $R \& R$, we are asking stations to be on display throughout the convention.

Send us examples of your promotional material such as T-shirts, beltbuckles, posters, billboards, bumper stickers, sales portfolios, etc.

At the "Tele-theatre" let us show off your televison spots. Copies will be returned. Any tape format ( $3 / 4$ inch. VHS. Beta) can be accepted

With the convention less than two months away, please send your material, as soon as you can. to:

R\&R Country
1930 Century Park West
Los Angeles. CA 90067
Thank you for your input and cooperation in making the Amencan Radio Expo a huge success. Hope to see you there!

## Air Waves

The "Piefight at Creampuff Corral" seen here was recently held in Garden City, KS with KBUF's PD "Wyatt" Al Wyntor, MD "Doc" Scott Anderson, and "Horsebreath" Jeff Hillhorn battling three challengers from the Kansas National Guard. The scene took place at a local drive-in movie theatre prior to the movie. Asked by R\&R who won the contest, KBUF claimed they "creamed" the guardsmen ... A total of 350 anglers in 175 fishing boats took part in the recent first annual Billy Parker Bass Tournament in Tulsa KVOO's longtime air personality Parker reports hundreds of prizes, includ ing a 16 -foot bass boat and trailer, were given to the participants. From the proceeds $\$ 2000$ was given to the American Lung Association. . Albany, NY
 Mayor Erastus Corning proclaimed August 16 "Elvis Presley Memorial Day" for the city. WGNA-FM/Albany plans a full day of tributes to Elvis by playing and giving away much of his music . KNIX-AM-FM/Phoenix tells of excellent response to its "Grandest Dance Contest" held in conjunction with local nightclub "Mr. Lucky's." A preliminary contest came up with finalists, who appeared during a Waylon Jennings concert at the club on July 29. That same night ABC-TV was taping a Waylon special. KNIX's winning couple then went on to Denver to watch the final taping of the Waylon special .. WINN/Louisville held last Tuesday ( $8-12$ ) the first annual WINN Country Music Festival, which featured nonstop entertainment with Alabama, Razzy Bailey, Ed Bruce, Dean Dillon, Sylvia, Larry G. Hudson, and Connie Cato . . As part of the KLAK/Denver "Play The Big One" local talent search, the winning entries will be the opening act for three major country concerts in the area. Third winner opened for Ray Price on Saturday night (8-9), second place will open for the Marty Robbins show on September 18, and the grand winner does the honors for the Loretta Lynn show on September 13...To help KEED/Eugene, OR morning man Jim Tull celebrate his fourth year doing the morning drive show, the station give him a surprise champagne breakfast. Tull (seated) is seen with the breakfast waiter . . The Boy Scouts of Cleveland cooked breakfast for WHK/Cleveland morning man Gary Dee last Thursday (8-7) to kick off the fall scout membership drive. The entire meal was prepared by the scouts in the WHK studios during Dee's show ...WHN/New York MD Pam Green told R\&R. "I've never seen so many teeth in my life." No, a dental convention didn't come to town. but Donny \& Marie Osmond did a guest appearance on WHN. They were in town according to Pam, to cut public service spots about dental hygiene ...Just grin and bare it

country, we have formulated a playlist that differs greatly from those we see at other stations around the nation.

We note that Bill does point out that his letter is not an endorsement for those stations programming an excessive amount of crossover material. We must ask, how much is excessive? It is our belief that the answer to this lies with regional music tastes of the country listener. It is these tastes that tend to dictate the amount of this crossover material a station can safely program while trying to enlist new listeners from the pop arena without running loyal country listeners away.

To summarize our feelings with respect to country music we must say that we are all in favor of seeing to it that country music truly is the music of the 80 's. However, we also want to emphasize that we firmly belleve that Country stations should not feel compelled to program certain tunes just because they appear on the Top 100 in the trades. There is a good chance that these tunes simply are not country and will do more harm than good on your playlist. In short. analyze your own market's needs and program to meet these needs. .. most of all, strive at all times to be Number One, but we didn't have to tell you that - Did we?

Ovie Cowles. Program Director
Lee Baker, Music Director
KRZE/Farmington, NM

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## BREAKERS.

"Breakers" are those newer records that have the greatest level of station activity on any given week.

## WILLIE NELSON \& RAY PRICE

Faded Love (Columbia)
On $61 \%$ on reporting stations. Adds this woek inchude KSON, KLAK, WUBE, WJJD, WIRE, WSAI, WMAQ, KWKH, WVOJ, WNVY, KOKE. Charts: $15-10$ KLVI, debut 24 WMC, 33-24 WCXI, 27-23 WDAF, 32-27 KSO, debut 17 WHOO, 24-16 WQQT, 31-20 KSSS. RER Chart Debut 29.

## NEW \& ACTIVE

 DEBBY BOONE '. Free To it ing ween KLAC, KSON, KLZ. WIL. WBAP, WSUN, KLVI, WOKK, WCUZ, WTHI WBAX, Charts: $15-10$ KLAK, $38-29$ WIRE, $17-13$ KFTN, $40-27$ KWMT, 21.16 WYDE, $34-28$ WITL, $38-28$ KEED, $26-20$ KFGO, 3529 KRMD, $28-24$ KMPS
R\& R\&R Chart Debut 32.
LYNN ANDERSON "Even Cowgirls Get The..." (Columbia) 78/5, WBAP, WSAI, WUBE, WJJD, KMAK. Charts: 25.15 KWKH 32.25 WXCL 34 25 WLAS, debut 24 WUNI, $26-15$ WMZQ $38-30$ WTHI, 26.14 WTSO. 31.26 KRAM, $36-25$ KLAK, $40-30$ WIRE, 2418 KRMD, 3426 KKYY. R\&R Chart Debut 33.
GENE WATSON "Raisin" Cane In Texas" (Capitol) 75/11 WKSJ, KOKE, KSON, KUZZ, KMAK, WHBF, WIRE, WYTL, WJJD, KBMR, WNOW. Charts: $49-29$ KLVI, 3930 CKLW-FM, 3429 WKKN, $37-29$ WITL. debut 29 KMPS, debut 29 WDAF, debut 25 WYDE. R\&R Chart: Debut 34. KENDALLS "Put It Off Until Tomorrow" (Ovation) 74/14, KLAC, WIL, WSAI, WJJD, WMUS, WKSJ, WNVY, KLVI, WADR, WNOW KTOM, WHBF, KKAL KMAK. Charts: $40-20$ KWKH, 29-25 KMPS, $35-29$ KFTN, 32-27 CKLW.FM, 37-29 WQOT, 37-25 KFEQ debut 24 KSSS. debut 26 WVOJ. $40-28$ K YNN, 3929 WHK. R\&R Chart Debut 35.
JOE STAMPLEY "Haven't I Loved You..." (Epic) 69/5, KOKE. WOKK. WMUS, WCUZ, KKAL. Charts: 31-26 KSON, $30-20$ WLAS, 2921 18 KHEY, 33-26 WITL. R\&R Chart Debut 37 WQT, 22.12 KLVI, 21-14 WSAI, 23 ED BRUCE WITL. R\&R Chart: Debut 37
ED BRUCE "'The Last Cowboy Song" (MCA) 69/2, WEEP, KLZ. Charts: 26.16 WPOC, 29.23 KIKX, 31-23 WLAS, 11-7 WJJO, 21-17 CKLW. FM, 39-24 WIRE, 3325 KRMD, $32-23$ KLVI, 37-27 WSAI, 31-24 KKYX, 23-13 WVOJ, $30-25$ KYNN, debut 22 KOKE, 31-23 KKAL. R\&R Chart: Debut 38 KENNY DALE "Thank You Ever-Lovin' " (Capitol) 64/3. WHK, KNIX, KIDN. Charts: 37-29 WWVA, 32-27 KIKX, 32-24 WLAS, 28.23 WXCL 26-18 KWKH, 17.12 WCMS, 27-21 WCOS. FM, 21.17 WMZQ. $32-25$ KKYX, 21 . 15 KHEY, 35-25 KWMT, R\&R Chart Debut 39
MEL MCDANIEL "Hello Daddy, Good Morning..." (Capitol) 60/4, KRAM, KIDN, WIRE, WKSJ. Charts: 23.15 WWVA, $47-30$ KWMT, $38-28$ WHBF, 34.30 KEED, $36-30$ WKDA, 2410 KNIX, $26-15$ WSAI, $36-28$ KFEQ. 2319 WLWI, $38-29$ KWKH. R\&R Chart Debut 40.
JOHN ANDERSON "If There Were No Memories" (WB) 59/11. KLAC, KCUB, KKAL, WXCL WKCQ WTHI, WDAF, KBMR, WITL. WKDA. WCMS. Charts: $15-12$ K FEO. 3428 KRMD, $22-18$ KCKC
TAMMY WYNETTE "Starting Over" (Epic) 58/16, кCKC, WBAX, WHK, KFEQ WITL KTOM WHK, KFEQ WITL KTOM
BIG AL DOWNING "Bring It On Home" (WB) 58/5, kson WBAP, WSAI, WTHI, KIDN. Charts: $30-23$ KNOE, $28-10$ WVOJ, 22.18 KUZZ 3318 KYNN, 17-13 KRMD, $40-29$ KKYX, 34.27 KWKH. 2622 WCOSFM, 29 22 WCMS, 32-27 WADR.
SONNY CURTIS "Love Is All Around" (Elektra) 56/4, WBAX WOKK, WTHI, KION. Charts: 41.29 WADR, 29.25 WCOS.FM, 37-28 KLAK, debut 29 WNVY, $29-22$ KRMO, $38-28$ KWMT, debut 30 WIL.
SUM WHITMAN "When" (Epic/Cleveland Intemational) 49/13, WHN, WCXI, WIL KFGO, WHOO, WIRE, WUBE, KWMT, WCOSFM, WKDA WOAT, WSM, K VET. Charts: $32-28$ WBAM, 29.24 WOAF, $20-9$ WVOJ, $27-18$ WMAQ 19-13 WSUN, 25.17 KFEQ $33-28$ KSOP. 22-18 WEEP. $30-24$ WHK CHARLY McCLAJN "Women Get Lonely" (Epic) 49/11, KRAM, WBAX, KSO, WYDE, WITL WUNI, WNVY, KENR, WSM, WKDA, WOKQ debut 25 WMC.
DON WILLIAMS "I Believe In You" (MCA) 42/42. The "Most KMPS, KNIX KLAK, WCXI WXCL WSAI WIRE WHK KWKA. WMZQ KRMD WIWI WOOT KHEY, KENP WSAI, WIRE, WHK, KWKH, WBAM KIKX and others. WAYON JEA
WAYLON JENNINGS "Theme From The Dukes..." (RCAN 38/34. One of the "Most Added" this week. New at KIZ, KSOP, KNIX, KMPS,
KLAK, KNEW, KRAM, WCXI, WXCL CKLW.FM, KSO, WBAM WWVA KLAK, KNEW, KRAM, WCXI, WXCL CKLW-FM, KSO, WBAM, WWVA, WEAT, WOAT, KVET, WYDE, KRMD, WLWI, WMC, WCMS, WEEP and
others. Charts: $39-29$ WNRS, debut 30 WSAI,

## Others Getting Significant Action

DICKEY LEE "Workin' My Way To Your Heart" (Mercury) 33/4, WHK, WHBF, WXCL WCMS, debut 30 KMPS
DAVE ROWLAND 8 SUGAR "A Love Song" (RCA) 32/12 WCMS, WOKQ. KNOE, WNVY, WOQT, WKKN WXCL, WKCQ, WTSO, WITL. WEAT, KIKX. KFEQ (ilip).
SUSIE ALLANSON "While I Was Making Love..." (UA) 31/7, KMPS, KLAK. WXCL, KFGO, WKKN, KNOE. WNOW, 3228 KFTN, 31.27 KSOP. DARRELL McCALL "Long Line Of Empties" (RCA) 31/7.


KRAM, WDDD, WYTL, CKLW.FM, KFGO, WKKN, KOKE
CRISTY LANE "Sweet Sexy Eyes" (UA) 30/9, WCMS, WUNI, KHEY, WCXL WTHI, KFGO, KWMT, WITL, KTOM.
FRED KNOBLOCK "Why Not Me" (Scotti Bros.) 29/9, KEED KTOM, WXCL, WTHI, WNRS, WPOC, WOKQ. WEEP, debut 27 WMUS TOM T. HALL "Back When Gas Was..." (RCA) 29/5, KIKX
KSSS, KWMT, KNOE WEAT KSSS, KWMT, KNOE, WEAT
JOE SUN "Bombed, Boozed, And..." (Ovation) 29/5, KIKX
WDDD, KNOE, WCOS FM, KHEY 3421 WTSO WDDD, KNOE, WCOS FM, KHEY, 3421 WTSO.
GEORGE JONES "I'm Not Ready Yet" (Epic) 27/27. One of this week's "Most Added." New stations include WWVA, WYII, KVET, WLWI, KRMO, WHOO, WVOJ, WSM, WBAM, KWKH, CKLW-FM, KFEQ KFGO, KSO, WTSO, WXCL WCXI, KYNN, WKKN, KUZZ, KCUB, KSOP, KSSS, KFIN, KNEW, KMPS, KNIX
CON HUNLEY "They Never Lost You" (WB) 26/7, KEED, KSSS KFEQ WITL, KNOE, WNVY, WCMS, debut 30 WYII.
DONNA FARGO "Land Of Cotton" (WB) 24/4, WHK, WYTL KFTN, KSSS, $30-26$ KFGO. On WK MF, KEED, KMPS, KRZY, KNOE
LARRY G. HUDSON "I'm Still In Love With..." (Mercury) 18/6, KEED, KSO, KYNN, WKKN, KNOE, KHEY, O KWKH, KVET, WBAM,
KRMD, WCOS-FM, KEBC, KVOO TANYA TUCKER "P
KIKX, KUZZ. KCUB, WYII, WCXI, KFGO KBMR KFEQ WKKN WWMA. KWK, K, WUNI, WEAT, WHOO KRMD WIWI RED STEAGALL "Hard HIT KAD, WLWI
RED STEAGALL "Hard Hat Days And Honky..." (Elektra) 16/16.
WWVA. WBAM, WLAS, WVOJ KRMD WLWI, KCUB KSop KMPS KFN WWVA WBAM, WLAS, WVOJ, KRMD. WLWI, KCUB, KSOP, KMPS, KFTN,
KNIX, KVOO, KFGO, KFEQ WKKN. KNIX, KVOO, KFGO, KFEQ WKKN.
CONNIE CATO "You Better Hurry Home" (MCA) 16/7, KWKH KENR, WSM, KHEY, WTSO, CKLW.FM, KYNN. ON WBAM, KEBC.
PATSY CLINE "Always" (MCA) 14/14, WMZQ. WSM, KBMA KYDE KNI, KLAK, KMPS, KCKC, KUZZ, WLWI, KRMD, WVOJ, WEAT WYDE
RONNIE McDOWELL "Gone" (Epic) 13/13, KVET, WVOJ, KRMD WLWI, WCOS-FM, WCXI, KSO, KFTN, KSOP, KEED, KCKC, KCUB, WYII JOHNNY CASH "Cold Lonesome Morning" (Columbia) 13/6, KRMD, WLAS, KNOE, KVOO, KSSS, KNIX, 23-18 WDDD.
BLL ANDERSON "Rock 'N' Roll To Rock Of Ages" IMCA1 12/8.

## Most Requested

 EDDIE RABBITT IEINKVal GARBARA MANDRELL MCAI MICKEY GILLEY IFUI Moon/Aoytum CONWAYTWITTY(MCA) KENNY ROGERS (UA) OAK RIDGE BOYS IMCA) RONNIE MILSAP "Clowna MERLE HAGGARD (MCA)
P WAGONER \& D. PAPTON IRCA

## Active Recurrents

 singles that heve drupped off mose currentBELLAMY BROTHERS
Dancin' Cowboys (WB/Curb) JOHN CONLEE Friday Night Blues (MCA CONWAY \& LORETTA It's True Love (MCA) CHARLIE DANIELS BAND In America (Epic) MICKEY GILLEY True Love Ways (Epic) HAGGARD \& EASTWOOD Bar Room Buddies (Elektra) EMMYLOU HARRIS Wayfaring Stranger (WB) WA YLON JENNINGS Clyde (RCA) DOTTIE WEST
Leavin's For Unbelievers (UA)

August 15, 1980 appreciate the support newer artists.
future. Our country over us, especially our lifeblood-our has set for success in
New artists are our life industry ever on and benefit from...
meet the expectations depends we all share in and the coming years faces establishing success.
future cooperation, thanks! For pa

JERRY FLOWERS
JOHN DOTSON
PAM ZIMMERMAN
MIRIAM LONGING SHELIA SHIRLEY MARY RAY CARLA BUCHANAN
DAVE WHEELER
GAYLE ADAMRDS
WAYNE MADDEN TIM MCFADAMARA CARSON SCHREIBER


T.C.B.: Charley Pride says be leased another plane and flew to Ontario the Friday after his midair collision over Dallas, which took the lives of the two passengers in the other plane . . . Tammy Wynette, hospitalized with back trouble, cancelled dates in Ilinois, Oregon, Washington, California and Arizona Cactus Jack's, a Nashville nightclub, was sued for $\$ 200,000$ by Patsy Barrett for a fall she took while unintentionally riding the "Urban Cowboy" mechanical bull from Gilley's. Oh yes, and Gilley's, the manufacturer of the bull, is being sued too . . Tom T. Hall. sro'ed 'em at the Lone Star Cafe in New York City The church people are still talking about Glen Campbell and his live-in girlfriend Tanya Tucker singing the "Star Spangled Banner" at the Republican Convention! . . Bill Anderson taped a visit "Backstage At The Opry" with Dottie West last Saturday (9) Johnny Russell has been "roading" with Loretta Lymn this summer, including a sold-out performance at the Meadowbrook Music Festival in Rochester, MI. He and Loretta worked together as writers at Sure-Fire Music in the '60's, whe e all of Loretta's early hits were published... Booby Bare came home from Germany, where he taped a guesting in Frankfort in the top-rated TV variety show "Disco". . . Joe Sun re-signed with BMI as an affiliated songwriter

Cartoonist Mike Senich, of legendary "Katzenjammer Kids" comic strip fame, is searching for a country singer to play in the yet-to-be-filmed "Pecos Bill" TV series. Marty Robbins is a most-likely candidate to date.

PERSONALITY: Couple of weeks ago I mentioned that Lonesome George Hume, GM at WRAA/ Luray. VA, had to pull the sunup to sundown airshifts at his daytime station for two days running. "True," he says, "but that's nothing! Once I fired all five of my employees at one time and had to pull the full day schedules (6:00am to 6:30pm) for two whole weeks!'

Faron Young booked again at the Texas Prison Rodeo in Huntsville in October . . Charlie Douglas kissed Martha and the kids, kicked the dogs and left!

For a month-long remote road tour, sponsored by WWL, Freightliner Trucks, Goodyear Tires, The Asso clates, BC Powders, CR Industries and Truckstops of America. (No Rolaids, Doan's Pills, or Preparation H?) . . . Billie Jo Spears has been driving her giant tour bus since her husband and co-driver Doug Walton chipped a bone in his foot last month in National, Iowa . . . "Smokey \& The Bandit I" previewed here the other morning, and it's as much fun as "Smokey I". . . Skeeter Davis made her first record in five years . . Charlie Lamb, one of the architects of Music City (he named it, didn't he?), won over his opponent in the Republican primary by a 3 to 1 margin. You can congratulate him by calling Charlie at (615) 254-3208. His address: Charlie Lamb Museum, 600 17th Ave. South, Nashville, TN 37203


OCTOBER IS COUNTRY MUSIC MONTH - TO Cele brate the annual avant, the Country Music Association has designed savaral visuals, including a brand spankin' new logo.

NASHVILLE AIRLINES: Hollywood's Wax Museum has a new Country section just opened, with seven women stars (but no men!) . . Terri Hollowell in London this week to tape her first TV special for Great Britain. She's fast becoming a star in that country doing the same thing that brought Slim Whitman back. He's been working tours and shows in England since 1974; in 1980 he's a star again. Watch Terri happen the same way . . . Billy Bob Bowman says a vacation is what you take when you can't take

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2
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POST PERFORMANCE - Epic recording artist Ronnie McDowell performed recently in Nashville and is seen backstage with (I.r, kneeling) Phil Graham, Writer Ralations, BMI; JIm Kamp, Epic Racords; (standing) Mary Ann McCready, CBS Records; AI DeMarino, E/P/A Records; Joe Cesey, CBS; Buddy Killen, McDowall's producer; McCready, CBS Records; AI DeMar

## Orojors

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0-2+2
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WHISPERIN' BILL AND THE OUTLAW - Devid Allan Coe made a speclal appaarance on Bill Andarson's seg ment of the Grand OI' Opry recently, which marked Coe's debut on the famed stage.
what you've been taking! . . . Jerry Clower resolved in January to lose a pound a week this year. So far, he's down from 283 to 260 by cutting out starches and sweets (most of the time, he says) . . . With "Coal Miner's Daughter" grossing $\$ 75$ million the first six months at the box office, they're now talking about another picture. (How about 'Coal Miner's Daughter's sister" starring Crystal Gayle?) . . . Joe Stampley set to tape his first "Mike Douglas Show" early September aboard the "Delta Queen" where the Douglas crew will be on location. Barbara Mandrell recently co-hosted Mike's show . . . Jim Owens Enterprises Inc. set for another prime-time TV'er (their third this season), "Big Al's Doggs" co-stars Al Lewis, Logan Ramsey and Dennis Allen. (Owens Enterprises produced "Hank Williams: The Man \& His Music" and "14th Annual Music City News Country Awards" seen earlier this year.) . . . Wayne Newton signed to headline the "Star Night" concert during the sixth Roy Clark Celebrity Golf Classic September 13 in Tulsa . . . George Jones plays NY for the first time August 18 with two shows at the Bottom Line Moe Bandy and Joe Stampley kick off a new club in North Houston August 27 - Moe \& Joe's Honky Tonk

New owners of the Exit/In say their current construction and renovation (over $\$ 300,000$ worth) is nearing completion... Eillie Nelson releasing a new album first week of September: "Family Bible" on MCA/ Songbird . . . Con Hunley in the studio with producer Tom Collins putting on the finishing touches for the upcoming LP . . . John Anderson and proctucer Norro Wilson in Columbia's Studio "B" this week, starting up on John's latest album. (John leaves later this month for his first tour abroad, stopping at the first annual Scottish Country Music Festival in Edinburgh)

The Bellamy Brothers are off in the other direc tion, for a threeweek tour of New Zealand, bon voyaging September 1... The newly-formed Nashville Music Association sponsored its first open forum July 31, with more than 450 members of the city's music industry on hand. Membership solicitation was initiated with a $\$ 1000$ corporate contribution by BMI VP Frances Preston

CLOSER: "You kids don't know how lucky you are; you get ten times what we got! When I was a kid, my Mother game me two choices: "Take it, or leave t!!"



| Album cuts receiving airplav and activity. <br> Country Listed alphabetically. Cuts in bold indicate heaviest reported airplay. <br> ALABAMA - My Home's In Alabama - (RCA) "Getting Over You" JOHN ANDERSON - John Anderson - (WB)"1959" <br> MOE BANDY - The Champ - (Columbia) "The Giver Took All She Could Stand" <br> CHARLIE DANIELS BAND - Full Moon - (Epic) "Legend Of Wooley Swamp" "Carolina" <br> JOHNNY DUNCAN - In My Dreams - (Columbla) "How's The World Treating You" "Wonderful Tonight" <br> MICKEY GILLEY - That's All That Matters To Me - (Epic) "Jukebox Argument" "That's All That Matters To Me" "Million Dollar Memories" "The Blues Don't Care..." <br> TOM T. HALL - Soldier Of Fortune - (RCA)"Me And Jimmie Rodgers" <br> WAYLON JENNINGS - Music Men - (RCA) "Drekes Of Hazcand" "Waltz Across Texas" <br> WILLE NELSON \& RAY PRICE - Sen Antonio Rose - (Columbia) "Don't You Ever Get Tired" |  |
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EDDIE RABBITT - Horizons - (Elektra) "Pretty Lady" "So Doop In Your Love" "Short Road To Love"
MARTY ROBBINS - With Love - (Columbia) "Sometimes When We Touch" "Slipping From Me
SMOKEY \& THE BANDIT 2 - Soundtrack - (MCA) "Pecos Prome nade" "Texas Bound And Flyin" "Here's Lookin' At You" "Again And Again" "Ride Concrete Cowboy" "Let's Do Something Cheap And Superficial'
STATLER BROTHERS - 10th Anniversary - (Mercury) "Nobody
Wants To Be Country" "Til The End"" "The Kid's Lest Fight" "We Got Paid By Cash" "One Less Day To Go"
GARY STEWART - Cactus And A Rose - (RCA) "Wo Just Couldn't
Make it As Frionds"
URBAN COWBOY - Soundtreck (Ful Moon/Aoytum) "Hollo Taxas"
"Cherokee Fiddle" "Could I Have This Dance" "Faling In Love for
Tho Nghtr" "Darlin' " "Don't It Make Ya Wanna Dance"
DON WILLIAMS - I Believe In You - (MCA) "Falling Again"" "I Want You Bock Again" "I Believe in You" "I Keop Putting Off..." "Slowly

## But Suroly

HANK WILLIAMS JR. - Habits Old \& Now - (Elektra) "Od Mabits"
"If You Don't Like Hank Williams"" "Move It On Over"

## Mike Kasabo

## Tuning In For ESF

As Expanded Sample Frame (Arbitron methodology for retrieving survey data from households with unlisted phones) continues its path to more and more markets, we thought it might be interesting to share some observations of two broadcast veterans located in markets that will be facing ESF in the Fall book. First we talked with WHEN/Syracuse VP/GM Bob Carolin:

R\&R: Have you utilized any research from markets already using ESF for gearing up WHEN?

BC: Yes, and the first surprise of sorts was that in Syracuse we have about $30 \%$ (unlisted) phones, which Arbitron feels will not make a great impact.

R\&R: In the markets I've observed, ESF seems to favor the younger side of the demographic spectrum

BC: It could be an interesting problem for us because Syracuse University has a high percentage of people who live off campus, and to get our share, we're taking a close look at how to go about reaching and keeping those students as well as neighboring college students.

R\&R: What sort of plans do you have to accomplish this?

BC: Right now I wouldn't really want to reveal any specific plans, but I will say that there are areas of pro gramming that we feel we have on WHEN that are unique and will appeal to the $18-24$ demo. The recent Arbitron had us 22 in men 18-34 next to an AOR station, which is pretty good because there are two AOR's and a number of rockers in town. We're not going just for music people, we're interested in getting those who want what we offer from a total entertainment and news standpoint.

R\&R: But full-service types have tended to suffer from ESF

BC: I'm convinced that what we have to offer the

## Transition

Former WYNY/New York Program Director Dave Klahr has joined the Jim Schullse organization, and will be involved in the company's new syndication package that leans towards a Pop/Adult approach. He can be reached at (201) 753-0444 . . Bill Conway is the new Program Director of WTMJ/Milwaukee, coming from WDGY/Minneapolis, where he held the programming slot. General Manager Bill Haig announced, "We are very proud and happy to have Bill with us - he has previous experience in this market as well as an extensive background in programming and will have the responsibility for WTMJ and WKTI, our Top 40 FM.". . . Bernie Smilovitz is now reporting the daily sports on WASH/Washington as well as his assignment as Sports Director of Channel 5 ; he was recently voted one of the top sportscasters in Washington by readers of the Washingtonian magazine. Jim Simpson continues with the station's sports department and will concentrate on major international sporting events... Denny Carpenter has resigned his Program Director slot at KSTP/ Minneapolis to join the station's sales staff. Don Michaels, currently the Music Director, will be acting PD in the interim... KSFO/San Francisco's new afternoon drive personality is Eric Tracy; he replaces Buddy Hatton, who moves to middays and in turn replaces Tommy Saunders, who takes on a part-time role . . . Tony Verkinnes comes to the air staff of WJON/St. Cloud from onair status at KMHL/Marshall, MN, replacing J.J. Bouley . . John Erickson has joined KING/ Seattle as News and Public Affairs Manager, coming from sister KGW/Portland... Maureen Morales has been promoted to Music Director of WMAL/Washington from à programming assistant position
people of Syracuse will be enough to get a solid base in the demos we need, including the younger element. I feel that the biggest problem is the new people or temporary people moving into the area that may not be concerned with the community and are just going for music. We can't do anything about them, but we will reinforce other people on the things only WHEN can offer.

As for that younger university crowd, we're looking into some things right now in terms of programming in the evening hours that we think will have a great deal of appeal - some music specials will be featured; maybe a new album artist, or possibly an era of music, but whatever it'll be, it will be done on a regular basis. Part of the success of AOR's in this town has been their playing of new album product. We have a good nighttime guy who is in his early 20 's and can really relate to that demographic we're going after.

R\&R: Do you perceive ESF as being, for you, a positive or negative?

BC: Well, as always, and that's what I love about this business, the challenge of new problems and how to solve them is really the name of the game. I don't see it as negative but rather as an effort on the part of Arbitron to better reflect that demographic, and that's the way it should be. To take this a bit further, we're not looking for the hip 18-24 per se. We're looking for that age group that likes the appeal of the features and full service aspect of what we offer

R\&R: Any final comments
BC: Just to say that I read with interest your article on the situation in Kansas City with their first ESF, citing that as the reason for a decline. Everybody likes to have something to blame it on, and I'm not saying that's the case in Kansas City; all I know is that I don't know until we really get into it and I won't worry about it. All I'll do is take a positive step forward, reinforce our visibility awareness, trying to reach those new individuals who will be coming into Syracuse and give them a reason to listen to the station.

Next we talked with WRVA/Richmond Program Director Walt Williams:

R\&R: How about your plan in dealing with ESF?
WW: There are so many question marks regarding ESF, we don't know how it's going to affect us totally. We have seen a bit of an effect because our TSA reaches the Tidewater area, which already has ESF

R\&R: What have you been able to determine from that?

## Color



A REAL ZOO: WISN/Milwaukee's enterprising Promotion Director John Scheinfeld set up the first annual "WISN Zoo Day" promotion, which turned out to be an overwhelming success. More than 2400 free passes were awarded over a two-week period to station listeners. A 40 -foot-long banner (see photo composite) signalled the event, as zoo-goers were greeted by over 40 clowns and mimes, the official WISN 1930 fire truck, plus entertaining sounds of area high school bands, along with the air staff.

WW: I don't see that it changes a heck of a lot. The sample size for Richmond in the last two books has gone up and so have our ratings, so I have nothing to complain about. Arbitron dia come down here recently to fully explain not only ESF, but Extended Measure ment, which goes into the market in 1981, and gave us a good insight as to what might happen. They indicate a tendency to bring up the sample a bit in 18-34's

R\&R: That's what I'm getting at: do you have a design for that younger side?

WW: No, not at all. We will continue to do what we do best. I'm a firm believer in not trying to play a game in somebody else's ballpark. It's a good way to get your brains beat out. We will continue to emphasize our personalities, community involvement and basic image. I don't think it wise to go off the deep end and react to an unknown situation which I think this is right now. Believe me though, I will analyze that book carefully when it does come out.

R\&R: Do you feel that WRVA is already well adjusted for a younger demo, the 18-24's?

WW: Over the recent several years we have taken strides toward putting some younger demographics on the station for the obvious long-term good of WRVA. We have injected a more contemporary sound musically and otherwise, but it was over a period of years - not a shock treatment. We have a good demo spread so our philosophy is going to be to maintain our responsible attitude toward the overall audience.

R\&R: Do you see ESF in a positive or negative light?

WW: Neither. I think it's just another step in the evolution of market research.

## Update

50 BIG ONES: WGAR/Cleveland is celebrating the half-century mark in 1980 and would like to enlist the nostalgic help of all those who have passed through its hallowed halls in the past. This big affair will include a giant picnic at Geauga Lake on August 19th - so they need to hear from these "alumni" soon. Call (216) $526-6700$ and ask for Kathy . . The lovely and multi talented Alison Steele (pictured), who was just appointed afternoon drive personality at WNEW/New York, is also After Dark magazine's Music Editor - a little moonlighting after dark, eh? . . AND THE WINNER IS: KTWO/Casper, WY midday personality Jock Blaney recently won two Clio awards for spots he wrote and produced for an auto dealer and we're told that these are the first such awards received by a Wyoming personality WSB honored by the Atlanta Clean City Commission for the station's part in helping to keep the parks and recreation areas spotless WIS/Columbia was chosen South Carolina Station of the Year by the S.C. Association
 of Broadcasters . . . WFTL/FI. Lauderdale Sportscaster John Wielt has been given an award for the Best Daily Sports Show by the Florida Association of Sportscasters PIGSKIN PREVIEW: WSIX/Nashville will be broadcasting the Dallas Cowboys football games this season... At WCBM/Baltimore, Johnny Unitas (Hall of Fame quarterback) and Bobby Boyd return for another Colts football season as they cohost the weekly sports program, "Unitas \& Friends." . . . A note from WUSL/Philadelphia Program Director Kris Chandler, "After a couple of years of format floundering. WSL has become a primary P/A source in Philadelphia, and I would like to begin to establish that fact within the industry. We have instituted a viable music procedure that combines research elements with educated ears and we feel confident our current list has validity for the market." Welcome to the world of P/A radio ... WFYR/ Chicago personality and MD John Wetherbee and wife Diana announce the arrival of a new baby daughter, Cristen Patricia, who charted at 6 lbs. $150 z$ - also on the baby front, WORG/Orangeburg midday personality Diane Sanders, wife of afternoon jock Mark Sanders, announce their little munchkin at $6 \mathrm{lbs}, 10 \mathrm{oz}$. - I wonder if their shifts had anything to do with it?

## BREAKERS.

## BILLY JOEL

## Don't Ask Me Why (Columbia)

$82 \%$ of our reporters are on it. Latest adds include WIS, WTIC, WPRO, WCCO-FM, KUGN, WOWO, WGR, WVMT, WHAM, WIOD, WEBC, WFYR, WQUA, WFIR, KMRJ. KEY moves: 24-17 KFMB, 18 -11 WWWE, 17-14 KBAI, 27-24 WIBW, 36-26 WGAR, 30-26 KLTE, 28-21 WREC, 32-21 KRKO, 30-25 WMAZ, 33-17 KAAY, debut 20 KRMG, debut 23 WBEN, debut 23 KMBZ, debut 26 WTAR, debut 26 WSB, debut 27 WBOW, debut 29 WCSC. Jumps $29-18$ on P/A chart.

DIONNE WARWICK

## No Night So Long (Arista)

$68 \%$ of our reporters are on it. Adds include WPTF, WSJS, WBT, WQUD, KMBZ, KUGN, WHIZ, KSTP. Key moves: 17 14 WIBW, 34-29 WHAG, 26-23 WPRO, 33-25 WTAR. Heavy rotation: WFIL, KAKZ, KLYD, WHIO. Jumps 30-21 on PIA chart.

## PAUL SIMON

## Late In The Evening (WB)

$67 \%$ of our reporters are on it. Adds include KHOW, WCBM, KMBZ, WBZ, WCMB, WGR, WHAS, WEBC, WJON, WLW, KAKZ, WTVN, WQUA, WCCO-FM, WCFR. Key moves: 30-16 KLTE, $28-21$ WBT, 30-21 WSM-FM, $30-24$ KDKA, 37-25 WGAR, debut 21 WYMC, debut 24 WBEN, debut 25 KOLO, debut 26 WPRO, debut 26 KBLF, debut 28 KAAY, debut 29 FM97. Debuts at No. 24 on P/A chart.
NEW \& ACTIVE


UVINGSTON TAYLOR "First Time Love" (Epic) $67 / 12$ adds include WHAM, KRMG. UVINGSTON TAYLOR FIrst Time Love (Epic) 6712 ads KAAY, 26.21 WTAR, debut 20 KMBZ. Heavy rotation: WHBC, WDIF, WSGW. Increased 2825 on PIA chart.
RIA chart. WGR, KOLO. KNBA, KFMB, WIS, KAMG. Key moves: 9.5 WREC. 74 WSM-FM, 27.23 WQUD, 18.15 WBR, 27.23 WBOW, 2820 WHAG, 3626 WORG, 29.25 KAKO. 22.18 WMAZ. 2517 WYMC. debut 22 WSTV, debut 20 WTVN, debut 29 WSB. Increesed 31.27 on P/A chart.
ROBERT JOHN "Hey There Lonely Girl" (EMI America) 51/9 add WQUD, KMBZ. WHAG, WTMJ, WHIZ. WIS, WSGW, KAKZ. WCCO.FM, Ker moves: 32.24 WBT, 21.17 KSTP, 34.29 WORG, 2522 FM97, $25-21$ WPRO, 2522 KOLO, $22-19$ WIBW, debut 26 WBOW, debut 30 WMAZ. In. creased 3 ZE BENSON
GEORGE BENSON "Give Me The Night" (WB) 50/10 edd WSJS, KFOR, WVMT, WHAM, FM99, KSFO, KRMG, KAKZ. KNBR, WCBM, Ker moves: 22.18 KRKO, 17.14 WLW, 42
WBEN, 168 KAAY, 18.11 WGAR, 189 KLTE, 27.22 WORG, debut 20 WBZ, debut 24 WSTV, debut 28 WBEN. 168 KBOW. Incressed 34 - 30 on PIA chort.
CARLY SIMON "Jesse" IWB) 58118 adds Include WHAM, WVMT, KHOW, WQUD, WHAS, WCBM, WSJS, WPTF, WIP, WGR, WBT, WSGW, WTMJ, WLW, KAKZ. Kor moves: 24.16 WSMFM, $23-18$ FM97, 2925 WLNH, 3328 KBAI, 3325 WORG, debut 22 WBEN, debut 23 WYMC, debut 28 WJBO, debut 27 KOLO, debur 30 WSB, debut 30 WCSC. Debuts of No. 32 on P/A chert. BOB SEGER "You'll Accomp'ny Me" (Capitol) 47113 odde include KHOW, KOKA. WOWO, WBZ, WHAS, WQUD, WTMJ, WFYR. WTVN, KNBR, WQUA K 2 , movas: 22.17 WREC, 19 , 12 WSM-FM, $28-21$ WLNH, 3028 WWWE, $28-23$ KBAI, $32-24$ WGAR, $31-28$ KBLF, 28.19 KLTE, dabut 29 WBOW. Incrass od 4033 on P/A chart.
ENGLAND DAN SEALS "Late At Night" (Atlantic) 44/9 odd KLTE, KMBZ. KSTP. KFMB, WIS, WSGW, WCCO-FM, WSTV, KMRJ. Koy mover: 26.16 KAA
29.25 FM97, 31.26 WBT, debut 30 WJBO. Increased 3934 on PIA Chert.
LARRY GRAHAM "One In A Million You" (WB) 34/3 add wIS, WHAS Idpl. KSFO. LARRY GRAHAM "One in A MIIlion You" WB) $34 / 3$ add WIS, WHAS Iopl. KSF. Kor moven: 22-17 WORG, 22-11 WYMC. 13 . 22 WCSC, 20.16 WBT. Heary rotation: WIP, WCBM. Debuts at No. 36 on P/A chart
EARL KLUGH "DOc" (UA) $38 / 3$ edd KOB, WFTL KBLF, Heavy rotation: WNEW, WTMJ.
DIANA ROSS "Upside Down" (Motown) 33/15 ndds include KOY, WHAM, WEBC. DIANA ROSS WYY, WBT, WWWE. KWOS, WPRO, WJON, WJBO, KRMG, KNBR. KOY Movar: 21.15 WLW. WOR, WYNY, WBT, WWWE. 2923 WFIR, $23-20$ WREC, debut 18 WFYR, debut 25 WCSC, debut 28 WMAZ. Debuts of No. 39 on PIA chort.
WTEPHEN BISHOP \& YVONNE ELLIMAN "Your Precious Love" (WB) $32 / 5$ Odd WGIR,WIS, KMRJ, WHAG, WBOW. Kor mover: 32.28 WORG, 34.30 KBLF, 27.23 FM97, 20.25
WWWE, debut 30 WSTV. Debuts al No. Kor mavart

## Others Getting Significant Action

KENNY RANKIN "Regrets" (Atlantic) 36/4 add KBLF, KPPL, wSow, WBOW. Movas: 21.18 WTAR.

GERRY RAFFERTY "The Royal Mile (Sweet Darlin']" (EMI America) $33 / 3$ add WHAM, WSIX (dpl), WMAZ, Moves: 3.2 KBAI, 3622 KRKO, 29.24 WSM.FM, dobut
SPYRO GYRA "Percolator" (MCA) $32 / 1$ add WHAM, Mover: 2825 WJ
SPYRO GYRA "Percolator" (MCA) 32/1 add WHAM, Moves: 2825 WJBO
ERIC TROYER "Mirage" (Chrysalis) 31/2 odd WYMC, WCFA. Movon: 31.24 WTAR.
Hany rotariore WTMJ LUV ENSEMBLE "Love Fantasy" (Pavillion) $29 / 2$ add wor (dpl), WYMC Idpl.

| FRANK SINATRA "You And Me (We Wanted it All"' (WB/Reprise) $28 / 2$ |
| :--- |
| odd WFL, WHOK Mover: 24 |
| 10 WTAR. | COMMODORE8 "Old-Fashlon Love" (Motown) $28 / 3$ add Wcco.fM, wsow. WHIZ. Moves: 1813 WFIR. 2319 WGAR, 20.18 WQUD, $30-27$ WBT. MAUREEN McGOVERN "Bottom Line" (WBICurb) 26/1 add WCHV, Mover: 28 . 24 KBAI.

## POP/ADULT AIRPLAY/40 <br> Fmo wiow wina August 15, 1980 <br> AIR SUPPLYIAll Out Of Love (Arista) <br> CHRISTOPHER CROSS/Sailing (WB) OLVIA NEWTON-JOHN/Magic (MCA) <br> ALI THOMSON/Take A Littie Rhythm (A\&M) KIM CARNES/More Love (EMI America) MICKEY GILLEY/Stand By Me (Full Moon/Asylum) DIRT BAND/Make A Little Magic (UA) KENNY ROGERSILove The World Away (UA) FIREFALLLLove That Got Away (Atlantic) AMBROSIAY ou're The Only Women (You And I) (WB) FRED KNOBLOCKWhy Not Me (Scotti Bros.) EDDIE RABBITTIDrivin' My Life Awby (Elektra) NATALIE COLE/Someone That I Used To Love (Capitol) JOHNNY LEE/Lookin' For Love (Full Moon/Asylum) BOZ SCAGGS/Jojo (Columbia) <br> PURE PRAIRIE LEAGUE/Let Me Love You Tonight (Casablanca) <br> MANHATTANSIShIning Star (Columbia) <br> BILLY JOELDOn't Ask Me Why (Columbia) <br> ROY ORBISON \& EMMYLOU HARRISThat Lovin' You Feelin' Again (WB) <br> FRANKIE VALIIWhere Did We Go Wrong (MCACurb) <br> DIONNE WARWICKJNo Night So Long (Arista) <br> ANNE MURRAYI'm Happy Just To Dance With You (Capitol) <br> DR. HOOKVears From Now (Capitol) <br> PAUL SIMON/Late In The Evening (WB) <br> LIVINGSTON TAYLOR/First Time Love (Epic) <br> ELTON JOHN/Little Jeannie (MCA) <br> ROBBIE DUPREE/Hot Rod Hearts (Elektra) <br> GENESIS/Misunderstanding (Atlantic) <br> ROBERT JOHN/Hey There Lonely Girl (EMI America) <br> GEORGE BENSON/Give Me The Night (WB) <br> PAUL DAVISICry Just A Little (Bang) <br> CARLY SIMON/Jesse (WB) <br> BOB SEGER/You'll Acomp'ny Me (Capitol) ENGLAND DAN SEALS/Late At Night (Atlantic) BENNY MARDONES/Into The Night (Polydor) <br> LARRY GRAHAMIOne In A Million You (WB) EARL KLUGH/Doc (UA) <br> EARL KLUGH/Doc (UA) LINDA RONSTADTII Can't Let Go (Asylum) <br> DIANA ROSSIUpside Down (Motown) <br> STEPHEN BISHOP \& YONNE ELLIMAN/Your Precious Love (WB) <br> This chart is based solely on statistics compiled weekly from oup reporting stations.

Black circled numbers indicate significant upward moverment from at least $60 \%$ of our reporters.
OLIVIA NEWTON-JOHN W/ELO "Xanadu" (MCA) 25111 odd WIP, WOWO. KOLO. KMPC, WCBM. WLW, WHAG, WORG, WYMC, KRMG, WCCO-FM. Moves: 33.28 WBT, dabut 25 KBEN, debut 27 WREC. debut 29 WLNH.
HOTEL "Half Moon Silver" (MCA) $24 / 2$ add WEBC (dpl. KUGN. Moves: $\mathbf{2 7 . 2 4}$ WLNH. POINTER SISTERS "He's So Shy" (Planet) 23/10 odd WCFR. WGY. WSTV, WCBM. WIP, WDIF, KRKO, WSIX. WCHV, KSL Moves: $26-19$ WORG, 17.10 WYMC. 21.17 FM97, 28.19 WSM.FM. 27.22 WWWE.
PETE TOWNSHEND "Let My Love Open The Door" (Atco) 19/1 odd KMRJ. Moves: 24 KRKO $15-8$ WCSC, 2923 KOLO 2420 WBT, debut 18 WTVN.
ELTON JOHN "(Sartorial Eloquence) Don't Ya Wanna Play This Game No More" (MCA) $18 / 9$ add WQUA. KUGN, WHAS, WLW, KRKO, WJON, WCHV, KSFO, WSIX. Moves: 28 -23 WSM.FM.
ELO "All Over The World" (MCA) 1817 add WHAG, WFIR. WHIZ. WGAR, WQUA. KLOLO, KGGF. Moves: $23-17$ WLW, $36-30 \mathrm{KBAI}, 29.26$ WBT.
SEALS \& CROFTS "First Love" (WB) 18/3 odd KUGN, WSM.FM, WPTF. Moves: 32.28 KBAI.
JOANNY MATHIS "Different Kinda Different" (Columbia) 1611 odd WHAQ. MARY MACGREGOR "Somebody Please" (RSO) 15/6 add KBLF, wis. wCSC. KSFO, KUGN, WBT, MOVEE: 31.25 WHAG.
IRENE CARA "Fame" (RSO) 14/2 odd WOIF, WGY. Moves: 14.10 KAAY, 20.12 WBZ. 21.17 WPRO. 26 -18 WCSC, 28.25 WQUD.
OAK RIDGE BOYS "Heart Of Mine" (MCA) $14 / 1$ add KRKO, Moves: 1815 WIBW.
debut 22 KMB2
PHOTOGLO "When Love is Gone" (20th) 14/0. Moves: 24.18 WHAG.
MICKEY GILLEY "True Love Ways" (Epic) $13 / 4$ add wbt, wymc, kaay, waud Moves: 2015 KLTE, debur 30 WREC.
Moves: 2016 KLYE, debut AMY HOLLAND "How DO I Survive" (Capltol) $13 / 4$ add KWOs. wCHV, WREC, WGY, Mover: 38.30 KRKO, debut 29 WSM.FM.
WGY, Moves: 38 30 KRKO, dobu "You're Supposed To Keep Your Love For Me" (MOTOWN) $13 / 3$ add WSTV, WHAG, KUGN, MOVEE: 27.22 WBT, 31.29 WGAR, 30.23 WORG. S.O.S. BAND "Take Your Tlme (Do it Right)" (Tabu) 13/0. Moves: 10.7 KDKA. 3.2 S.O.S. BAND Take Your WGAR, 2.1 KAAY, 1.1 WCSC, debut 18 WB2, debut 25 WPRO.

STEPHANIE MILLS "Never Knew Love Like This Before" (20th) $12 / 6$ udd STEPHANIE MILLS "NeVEr KNE
WIP, WQUD, WREC. WDIF, WHAG, KBLF.
WIP, WQUD, WREC. WDIF, WHAG, KBLF. BOZ SCAGGS "Look What You've Done To Me (full
JACKSON BROWNE "Boulevard" (Asylum) 12/1 add WYMC. Moves: 06 KRKO. 14 I1 FM97, 22 . 19 WCSC.
KENNY LOGGIN8 "I'm Alright" (Columbia) 10/2 add WCSC, WEBC. Movee: 32.20 KRKO. 37.20 WFIR. 33.21 WGAR, debut 28 FM97.
LARSEN-FEITEN BAND "Who'll Be The Fool Tonlght" (WB) $9 / 1$ odd KRMG Moven: 2824 FM97.


Hottest:
CHPISTOPHER CROSS Sailing (WB)
Reported hot ot $68 \%$ of ou
 All Our or Love (AAristel
Moported hot at $51 \%$ of our atations

OUVIA NEWTON JOHN Magic (MCA) Roportod hot at 37\% of our ALS THOMEON Reported hol at 34\% of our stotions.
MICKEY OILLEY Stond By Me IFull Moonl/Asylum) Heported hot at 31\% of our stations.
AMBROBIA You re the Only Women frou Roported hot al 29\% of our stations
EODE RABATM

EODE RABAMT
Drvin' My Lfo Awar IEEAN ETr)
Reporied hot ot $28 \%$ of our atotions



\section*{SOUTH <br> | wserarionto Georgof fishor | Kearame hock Roy luncoin | WSix/Normile Down Nichots |
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| mone <br> ON | M. Gilley <br> (irue) <br> M. Plagerl | Pointer slisters G. Refferty(dD) clion |
| Air supply |  | (Gome) |
| A. Thomson | dell verance | J. 100 |
|  | Soritst | moriest |
| P. Boone | Air Supply | J. Lee |
| pirt Band | a. Thomon | F. Knoblock |
| F. Vell | c. Cross | Norosis |
| J. Lee | c. Benson | l. Grahom |
| knoblock | E. Rabot | P. stmon |
| Wra0/gaton Rouga | (Fame) | WSw rumormile |
| Ioune Hordison | R. Orbison C. Marris | mary Corterine Sneso |
| O. Ross | \{. Den Seals | E. Carnen |

# OPPORTUUMIIIES 

## Openings

## EAST

Pop/adut etweton looking for tull-ime communicatore and nowe people. Commerciel oxperience necsessary. nut St., Springfietd, MA 01 103. EOE M/F (8-15)

Announcer wanted. Good voice for Pop/Adult atation in beoutiful coltege fown. Contact PD at (814) 238-5086 EOE M/F (0-16)

Creative aftemoon dirtve pervonelity for 50 kw Capitol Creative aftemoon artve perwonality for format with Cities operstion, high profient. Demonetreted personality more importent then vears of experience. Ex cellent opportunity for right person. Tapes and resumes to Neil MoCiniov, PD, WKBW Redio,
Butfelo, NY 14209. EOE M/F (E-15)

WGUY-FM-Y 101/Bangor is looking for a hungry pro fescional who wants to be number one. Good energY St., Bengor. ME O4401. EOE (1-15)

WVCR (eeyCai/York, PA looking for full and parttime air personalities. Good communicator for leading conirel PA Top 40 station. Tapes and resumee to Da Jackson, PO
EOE (0-15)

WKYG, Modern Country, is looking for one more eddition to our areveff. It your on-air and production relente are alresody well above averege and vou want to get better, we may be made for each other. We have the people, facility, weges and strutude hely to Jack Randell. WKYG. Box 308, Parkeraburg. W 26101. EOE doll. WKYG

Immediate on-alr openinge. If you've got three to five years Pop/Adult or Top 40 experience, I'd like to hear
trom you ASAP. Send topes and resume to Gary Bertrom vou ASAP. Send tepes and resume to Gery Eer02915 EOE M/F (e-15)

Smalt and medium market. bur "Nowa" nerne needs weekend person who bves and knowe news - no on-thejob treining. Knowiedge of aports elso hople AM 50,000 watt FM operation. IV vou're interested, write Joe DeCatua, ND, WINE-196-FM, B
06810, or call (203) T75-2256. (8-16)

Needed: Formale nowneaster with poliehed commorcial sound for fiegethip "Music For Your Life" station lust Outhide New York Citr. Send rapes and resumes to ND,
WHHI, 304 Clirton St., Hempered, NY 11650 . EOE (E-15)
a-10wBetumore is looking for a super midday jock with the best of production gkills to round out our "1 team. Topes and resumes to Jen Joffries, Seven E. Lexington St.,
EOE M/F $(0-15)$

WJ8O/Portand, ME has rere opening for Program Director. Stations soon to be 50,000 warts. Contact Rick
Snyder, GM, 583 Warren Ave., Portlend, ME 04103, Sryder, GM, 583 Worren Ave
(207) T75-6321. EOE M/F (B-15)

Major market opportunity for experienced AM progrommer. Muat know Pon/Adult music and nows. Call (e-15)
Harreburg/Lencester Nork ares top Country station Z107 eveke PD. Must be proven sdminietrator, Con
Bob Zimmermen st 1814 ) $238-5085$. EOE M/F (8-15)

Now York Crty' Jazz FM scoks nowaptrson with Nowimum three veers major morket street reporting ex perience. Must heve strong wrining and nowsoathering telertse end enctior cepebilities. Send tape end resurne to Barbara Malmat, ND, WRVA, 41-30
side, NY 11377 . No calls please. (8-15)

## Openings

Progreasive Redio Natwork, producer and syndicator of the oward-winning Nows Blimp, is looking for a highly creative producer to work on a now show. You must have encyclopedic knowhedpe of rock and comedy as Now York metro arse preferab
O'Connell et (212) $585-2717$. (8-15)

WSPK/Poughkeepsie, NY is accepting tepes for to ture pert-time and poscible full-time openings. Noed good sounding personelities and hard, dedicated workere for Pop/Adut/Top 40 format. No screamers. Beginnere selory. Profer teppes from immediate Now York, Now JerseV, and Connecticut WSPK, Box 1703, and rosumes to Poughkeepeie, NY 12601. EOE (1-15)
WIGY-WJTO/Eathe neede moming nows person. Send tepes and reeumee to Stove Rogers, WIGY, Box 329, Bethe, ME 04630. No call pheer. COE NIF
 Excellient working conditions. One hour from Waehingon end Bettimore. Tapee and reoumee to Jamee T Keany, WAYZ-FM-AM, Wernedboro, PA 17268. (8-8) WFBR is the story of the $80 \% \mathrm{~s}$. We're looking for oporter to cover that story. No beginmere please. Sond No calls pleses. EOE M/F (B-8)
woo needs efternoon drive person. Puter sorneone who can hendie saes't propremming duties. Excellent opportunity for fock who is looking to move into programming end/or seles in wioo, 180 York Rd., Carisle. PA 17013 . No cella pleese. (8-8)

Attention Western Now York lowere. Wo're a freendy Pop/Adult operation and would like vour teps and re sume for powible future opennge. At heent 1 vp experience in redio will be given higheat prontr. Send º Chuck Mandrell, OM, (8)
Fells, NY 14301. EOE (8)

Tapee and reeumee are belng eccepted for posmbit future openings. Don't pase up this emsil market opportunity. We'll pey for the right telent. Sen topas, orc. (1)
Frank Trowni, Box 687 , Lowistown. PA 17044 EOE (8-8)
A major Mid-Adientic etate operation is seoking on aftemoon enctorireporter. Poettion will imvolve street work. Applicente should hove prior medium or major morkot expenence. Send tepes end resurne M/F (B-8)
DJs tred of thoses hot shot seles people elweys filling your show with spots? Got them out of vour atr.
Send them to us. WCFR needs 3 seles eupertere. ConSect E00 Ruseo. Seles Mgr., WCFR/Springfiedd, VTI Cell (8C1 806) 885-5 147 before 9:300m. EOE M/F (8-8)
WIOQ/Philedelphie's edut AOA is growing Wo're boking for people with meturity and experience to handly er real cheilenge. Nows perss personelities. Promotion Director with excelient communication skills. AVT beckground or egency experience helpful. MD/pert-time sir telent willing to work with highly structured fremework. Send moteriste to Alex DeMert, Progrem Mgr., 2 Bela Crnurd Pizes,
please. EOE M/F (8-8)
superstars AOR WZZOIAltentown lookirig for perttime sir ratent. Tepee end reoumes to Lym Corev, PD, WZ2O, STE 205,
Now superatere AOR WTPA/Harrieburg, PA on air Now superstars A A 1 looking for qualified exciting eireteff. AOR experience proferable. Wo went enthutieem, Send tapes and resumes fost to Doug Soren
St., El Peso, TX 79002. (8-8)

WFTN/Franklin, NH neede a Nows Director immediately. Experience necsesen, Prefer someone who has lived and worked in New Engiend. Tapes and reoumes
to Don Rooney. WFTN, Box 99, Frenklin. NH 03235. to Don Rooney, WFTN, Box
No colle pleose. EOE M/F (8-8)

## Openings

Hartorde 11 rated AOA woks atterncon orive and ovening announcers. Also looking for afternoon now personality with 2 wm or-air/reporting experience. Send repes and resumes to Daniel Frencis Hayden, PD, WHC
(B-8)

## SOUTH

Olec fockoys (Alert). Nows persons (Alert). Whether you hove been doing radio for 10 woeks or 10 yeers. If you are a team plever willing to work herd and you went to join en sogreasive group to shere Your ideen, KFMK, 6420 Rictimond, Suite 600 . Howeron, TX 77067. EOE M/F (e-15)
KLOU/Lake Charlee. LA looking for experienced divetime eir talent. Good money for right person. Production a mut. Potentiel for music duties to aciker in thil 10 stetion merker. Contect Jerry Lousteou, 311 Alema Street, Lake Charles, LA 70802, or cell (318) 438-7277. EOE M/F (E-15)
WRNUPHChmond, VA eccepting epplicarione for nowe divisions. Voice, witino obility, reporting akille and nowe sense ere oll importent. Send tepes, roumes and Roed, Rictimond, VA 23228. EOE MIF (E-15)
Wented: One newe person. Murt hove convereational servo in witing and delvery. Ambition is a mupe. Contact M/F (0-15)

Teke cherge Nowe Director for medium merket. Must bo willing to immerse himeeff in the locel newe acene phe hendie drive-tirme nowncente. Experienced onlv. Tapes and resumee to Jorry Lousteou, 311 Alemo EOE M/F (E-15)

50,000 watt WPTF is seerching for replecement for our nightime telk khow hoet who hee been promoted to Nowe Drector. Ht you think you cen fill the void end relete to liateners from Virginle to florlde, we offer a beeutiful aree in which so live. Brend now ultra modern atuchos and opportunity to goin one of the nation's leeders in broedcesting. Tepes and reoumee to Jirnmy Deen, PD, Box 1611, Retrigh, NC 27602. No celle phease. EOE
M/F (0-15)

Sunbelt market of 400,000 eseking morning ennoun cer for future opening at Pop/Adult FM. Send rapen and reeumes to WPYX, BOX 9448, Jackeon, MS 39206
$(\theta-16)$
Country dymamite WTNT/TaMohasses, FL, a Robert Ingeted Group itation, invitee vour epplication if you ar - seasoned, creative production specialist and en sdult on-sir communucator. Rush repes and resumes ion el

Help wented redio manegernent. Onnemic General Meneger for profiteble Country \& Weatem in Alsbarne
which produces approximetely x miltion in revernees ennuelly. Muer have strone seles beckground, be eble to motivate end carry the top locel live. Steble economy with egricutural bese. We heve owned station over 30 veers end hove excellont plen of eatery, benofite and itcentives. Send resume and solary requiremsin Miller, Airmedia, Inc., Box 3032, Fort Pierce. FL dolph Mitlor, A/medis
33450 . EOE M/F (e-15)

6100-FM has rere opening for PM Driva/Production Good selery end comperny benefite. It you heve medium major market experience and went to contribute to the team, send tape and revirne to Jim Mo . No catis ploese FM, P.O. Box
EOE M/F ( $8-16)$
Strong personetty needed for 100 kw Ftoride Top 40 FM. Skilled production a mueri. Experience in rock pre ferred. Decent bucks, beoutiful aree and good besches Rush tapes and resumes to Steve Heas,
Box 3192. Fort Pierce, FL 33450 . EOE MIF (e-15)

## Openings

Mejor broedoeat aroup eeeke experienced Chief Enoineor for dominemt Southeast AM/FM operetion. DA hande-on and eutometion expertise necessary. All ep-
plicetions ehould include extentive remume, celiery hisplicetione should include extendive recume, ealery hibJoth Foulk, Station Meneger, WDEF-AM-FM, 3300 Broed St., Chattenooge, TN 37402. EOE M/F (E-16)
Immediate opering for muelc-oriented personality to rolete to this merket's lercest evening oudience. Runh wapt, PD, WKZLLFM, Box 11867 . Wineton-Setem, NC 27108. EOE M/F (0-15)
superetere WIMZIKnoxwllis still eeoke experienced AOR morning men. Will work with morning nowe men es team. Send tapes and resumes to Kerry Lambert. 37916. No Cella. EOE M/F (E-16)

97 ALT/Merdilan. Ms is looking for bogreeaive, vourn sir tevent for all poevions. Good workine conditions. good pey for the night individual. Send tepee and reoumce elong whth brief explentition of how you cen hel Us win to Box 5797, Meridien, MS 39301 clo Ken

WLas/Jeckeonvliw. NC is accepting tepen and re oumee for poscible future openlngs. Contact Willie Whtiem
$(0-16)$
Now Toxas molor market courtiry atation atarting Aperation thie fell. Sond tapes and remumee to Mickey M/F (8-16)
KVIL . . KJ100 . . WORD . . . Theee ore fow of the stations our jacks hove moved directy to whthin the part vearl if you are a poeitive thinker and are in sereeted in shanng vour radio beaming experience with a - 11 rated $t_{00} 40 /$ Pop/Adult in sunny West Toxes, eand tepee and reeumes to John Cley, KRIG, Box 4312 Odeses, TX 79760. EOE M/F (e-16)
Number one eesy lietenning music etetion in Georgie" eecond lirgeit morket looking for poetive, bright morn ing men with creative production and besdernhip poten end reeumee to Pate Riee, PD, WDAK-WEIZ, P.O. Box 1040, Columbus, GA 31094. No celle pleees. EOE M/F (e-15)
100.000 wett sote AOR in million phus Southeest mer ket eooke maturs sounding morning men willing to gel sieem eceentiel. Good bucke for right person. Tapee and recumed to Anthony \& Associatee, 1518 Minerel King. Viselis, CA 93277 . EOE M/F (Q-16)
WODR-FM/Ralelgh. NC hes immediete opening for experienced AOR ennouncer. Excellem production akille required. Tepes end resumes to Deniel Brulty c/o
WODR, Box 1611 , Rateigh, NC 27802 . No calle. EOE M/F (e-15)
Mejor broedceet group seeke experienced chief engineer for dominent Southeast AMFMM operation. DA honds on and sutomation expertise neceseary. All sppil and compensation requtensive resume, eelary history Mensoger, WDEF-AM-FM, 3300 S. Broed St., Chetto Mancoer, WDEF-AM-FMM, 3300
nooge. TN 37408 . EOE M/F (8-8)

## pLEASE NOTE:

you may place vour ad in the oppor. tunities section by mail or phone. All openings, Positions sought and changes openings, Positions sought and call us at are free of charge. Simply call us at (213) 553-4330 with Vour information. or mail it to radio a Records, 1930 Century Park West, L.A., CA 90067 . Please
be sure to let us know when you have found a position or fllied your opening

## CHANGES

## Industry

J. MICHALE McKOY appointed Coordinator of Special Events for the Society of Redio Personalities and Programmers (SRPP)
CELIA HIRSCHMAN has joined the staff of Image Marketing and Medie.

## Record

CHARLES PETERSON has joined the Wamer Bros. accounting departmient staff. CALVIN LEW named Local Promotion Manager of Casablanca product for the Seattle area.
OLGA CHOKREFF appointed Locel Promotion Manager of Casablanca product for the Detroit area.
DAVID CARPIN named AGR Producer for RCA Records.
BILLY GILBERT named National Accounts Sales Manager, based in Chicago for AGM Records.
LARRY HAYES moves from Southwest Regional Sales Manager based in Dalles to National Salea Manager for AGM Records, Los Angeles
NICK STERN appointed Maneger of the Southwest Regional Sales Department for AEM Records
LEROY SATHER has been named Regional Director for the West Coast for MCA Records.

JOHN JUMP has been appointed Branch Manager for MCA Records, Los Angeles. ROD LINNUM has been named Branch Manager for both Chicago and Detroit for MCA Records.
for MCA Records.
JOHN HUGHES named Elektra/Asylum Promotion Rep in Dallas.
JOEY CAVELIO appointed Atlentic Records Promotion Rep for the Boston Market. JOEY CAVELLO appointed Atlantic Records Promotion Rep Childs, AGM Records.

## Radio

CHERI McSPADEN, formerly of KBLE/Des Maines, IA, joins KKRQ/lows City, IA as all-night personality
NEIL RUBINO named MD at KCMU/Seattle, WA.
JEFF DAVIES promoted to PD at KDMSIEI Dorado, AR.
SCOTT TAYLOR promoted to MD at KILEJGalveston, TX.
JOHN MICHAELS joins WKOS/Nastwille, TN from WOMI/Owensboro, KY.
DAVE MATTHEWS, formerly with KXLR/Little Rock, joina KAAY/Little Rock, AR as midday personality.
KEVIN MASHEK has been appointed Account Executive for WBBM-FM/Chicego.
KEV
IL.
PAT
PATRICK SEPE appointed Account Executive for WBBM-FM/Chicego, IL.
JOE LONDON named PD ot WFNC-AM/Favettevilla, NC.

# OPPORTUNIIIIES 

## Openings

## SOUTH

KOZ NOdeses, TX is booking por partitume news per-
 EOE M/F (E-8)

Our prowing atention is looking for a newa/apores reporter with oxperience and bbiliry. Noesd herd worker Mho woutd like to live in an area noer Hilion Head, SC. Minonties encouraged to apply. Send rope, reaume.
writing eemple end photo ro Nowe Dractor, 3040 Boundran St., Beoutort, SC 28902. EOE M/F (8.8);

WCRJIJeckeonville. 50KW AM/100KW FM, coniom porery Chriation format. expending our id statt. IT you'ro looking for a rieble poation with on imoverive top
owellivy Chriation etotion end hove pood production qualliy Chriatien atation and hove pood production


KIKK-AM-FM/Howston booking for Nowe Director. Rere Opportunity for right oo-pontr. Contect Cherlie Oche,
OM, KIKK Rodio, 3300 Gultion, Houston, TX 77091 . OM, KIKK Rec
EOE MIF ( $8-8$ )

Uroent. We have immediarte opening for a protoseional

 ,
KFMN/Abilone. TX is looking for air personolity for night ehith. One veer experience proferred. Farmeles and
minoritios encouraged to epply. Tepes end reeumen to Rinchat Kemp. KFMN. P.O. Box 473, Abilene, TX 79804 . of call 1915) 677.7225 Mon-Fn berween 9em-12noon EOE M/F (1-8)

Immediare opening for Operretions Manager a WKIX, e 10.000 wert soduk contemporany stotion in Rolergh. NC. Send rosume, eir check of strtion and proOor, WKIX. P.O Box 12528 , Releigh, NC 27805 . (18-8)
south Floride 100,000 with contemporary FM neodi experienced asebes person to sasume curtont hist and bundd it even ierger. Good compeneation plen. Coil Jim
Lord or Renor Miller at (305) 4841400 . EOE MIF (8-8)
wOAi-FM, Cloer Chomel Communications in hueroric Sen Antorio. TX, is looking for quelity people for per Formet is Pop/Adult. Send tepee and resumes to Tom LODeZ, PO. WOAI-FM, 6222 N.W IH 10. Sen Antonio TX 78201. EOE M/F (8-8)

WPRW/Manesees, VA suburt of Weshington, D.C noeds evening, ar personelity. Tepes end resumes to
Johriny Long, P.O. Box 1480, Msnasses, VA 22110, or call (703) 388-3100. EOE M/F (Q-8)

## MIDWEST

Agoressive nowaperson opening immedietely. Heevy emphasis on vocal news coverege. Muat be ing county in Indiene. Send tapes, reeumes, and salary
requirements to O.J. Jeckeon, WAKE Redio, Box 149 , requirements
Velperaiso, IN 46383, or coll (219) 482-8111. EOE (8-15)
KBMN/Mason City, lA seoking air perreonalty who knows Country music and enjovs working in e small resurne to Tom Huber, KSMN, Box 1446, Meson City.
IA 50401. EOE (8-15)

WEAQEau Claire, WI looking for air talent with a natural. alive, eduk delivery. Tapes and remumes to Rick
Roberta, Box 1, Eeu Cleire. WI 54701 EOE M/F (8-15)

WIBA.FM/Medison, WI seeks morning on-iff person ond two perr-time weekend ennouncors. AOR ex perierice proferred. Tepes and rea
Box 99 , Medison, Wi 53701. (8-15)

WHIZ/Zancevilts. OH to looking for etalented per sonalty for morning dirve. Send tepes and resum 43 to EOE M/F (8-15)
Entry hovel poeltion in Northweot Ohit. Poo/Adult WYAN, BOX 334, Upper Sencuanky, OH 43351 . EOE MIF (8-15)
Adult, human-sounding medwn merket air perfor mere wented for posebble tuture openunge at one of grationa. Teppes and reoumes onty to Jeck Cesoy, WZZP. FM, One Redio Lene, Clovilend. OH 44114 . No colle Dheee. EOE M/F (B-15)
Top ARB-rated atestion whth on 11 chere $12+$ noeds tolent. II you'd like to work for on AOA winner. nuen tapee and reumee to Bob Linden, Meredith Corp.if
11128 John Gen Bivd., Omath. NE 68137 EOE M/F (8-18)
Agoreestre, experlenced nows director with serious comrnirmem ro nows end information needed for WSPD.
 sumbee, end roferenceas to James P. Whre, WSPD, 126 S. Superior, Toleco, OH 43e02. EOE (8-15)

Wented: Alve...morning men/engineer combo for
the finest amol merket Pop/Aduth etation in the the fingat amoll merkel Pop/Aduin stetion in the midsurnew to Tim Oat. PD, KODJ. Box 1170. Jemestown, ND 58401. (18-15)

## Openings

K8TT/Quad Chiles: Deapite the lure of more money atay. We do, however, have a dafinite midday opening Excellent voice needed elong with the sbility to relete. Send reaume, archeck and production te0e8 to Jim O'Hara، Box 3788, Davenport, IA 52608. EOE (8-18)
WOWIOmethe hes Immediete pert-time on-eir openInge. Ploeee send tepoes end recumes to Don Devie, OM
11128 John Golt Blyd., Omehe. NE 68137. EOE M/F (8.18)

Wanted: Bporta reporter. Hard-hitting men or woman with ability to rake cherge, dilo, and oxcell. Honly eporteRd. An Arbor, M1 48104, or cell (313) 971-1600 - Doum Hamiton, EOE (8-15)

Wented: Naws Director/Newspertion. Hard worker tor progreecive nows depertment. Wont experienced or totented person to take cherge in creating news surtho 4230 Packerd Rd., Ann Atbor, MI 48104, or cell Doug Hamitron (313) 971-1600. EOE M/F (8-15)

Expertenced nowa persion needed for rop-fight AM FM combo. Only experienced need epply. Tapes and resumes to Loe Keleo, WMEENWOHK, 2915 Maples
Roed Ft. Wayne. IN 48816, of call (219) 447.6511 . EOE Roed, Ft. W
MIF (8-15)

Wented: Pop/Adult announcer for Southweat Kanase station. Experience in production halptul but we will
train. Conter Lee Michoels, KEDD Radio, Dodge City. train. Contact Lee Michoels, KEDD Radio, Dodge Cit
KS 87801 , or call $(316) 227-7151$. EOE M/F (8-15)

Kofly Communications Inc. JClere, MI le looking for entire attaff for start up eround $9 / 1 / 80$. GM, eoles, ongreat leaming opportunity. Tepes and reaumes to Paul Chrisy. President, Kelly Communications, Inc., One Redio Ploze, Detroit, MI 48220. EOE M/F (B-15)
WMEE-WGHK/FT. Wayne. IN looking for Operations Director. Must have knowledge of Top 40 and Country. Administrative and budgeting skills required. Send
information to John Devid Spengler, Box 6000 , Weyne, in 46e08, or cell (201) 447-5511 between 2-5pm. EOE (8-8)
Whty, mature Pop/Adut morning pro needed Auguer 15. Manegement potential. Ripht monoy for right perOperations, WYBR, E-114 Chermale Mall, Rockiord IL 61112 . EOE (8-8)
Super MD wanted for 1at clese AOR stetion. knowledge of all record companies, reporting to trades, daily eir shift, tight production, must be exper. Tapes end resumes to S.R. Novak, 1428 E. 98ih St., Brooklyn, NY 11238. (88)

Eastern and Central Michigen's first redio volice is a wevs looking to hear from telented, experienced protee Pionola Who Pop/Adut-Telk information formar. No beginners. Send 301 Devidson Bldg., Bey City, MI 48708. EOE M/F (8-8)

Have you fallen into the black hole of broedceating? Jocks, naws, procuction peopte strike beck rodov. Send 2835 N thl resumes to Eric Edwerds - WNAP-FM, casting). No cells please. EOE (8-8)

AOR-Pop/Adult looking for bright, sithusiastic com municator. Must know music and can handle produc tion loed. Company benefits. Stable individual needed yebterday. Send Fesumes, production samples and air-
check to Bary Michaels, OM. Box 1230. Sioux City. IA check to Bary M Ichai
51102 . EOE M/F (B-8)

Air talent needed for dominent Midwestern Counin atation. Experience in production, creative nature. Excellent benefits. Tepes and resumes to Operations
Maneger, KFH, 104 S. Emporia, Wichite. KS 87202 . EOE (8-8)

WaMXUChicego looking for experienced air personelitioe. Send tepes and reaumea to Jim Maddox, GM,
WBMX. 408 S. Oak Park Ave., Oak Perk, IL 60302. 18-8) WVON/Chicego tooking for Nows Director. Experience GM, WVON, G N. Michigen Ave., Chicego, IL 80602 (8-8)

KWPR/Claremore, OK hes opening for athernoon drive announcer and sales person at crose-over Country formol atetion. Experienced epolicente proferred. Tepes
and reaumes to Mike Warren, Box 1147 , Cleremore, OK 74017. (8-8)

We'relooking for a hard-working dedteated profeeEtonel who cen entertein actuks for immediete opening. Mikenaibritive poselble. Send to002 and reournes to Mike Seger. WWOM, Box 440e. Medieon, WI 53711 ,
No cells plesen. EOEM/F (8-8)

Oventes ehift open at 50.000 watt Top 40 FM. 11 rered aretion covere $\%$ of o milhion people. Wormen end
minorities encoureged to epply. Tepee, reeumee and reerences to Jeffroy Joy Weber, OM, Box 1410. Lefayerto N 47902. (18-8)

WNAB/Ann Arbor's beet Country eceking pro for themoons. Hy you understend music theory and would ine to work within guidetines of sigen you are for ue. Mell sircheck, production semples. roeumes ond seler requiremonts to Mark Thomes, OD,
EOE M/F (8-8)

## Openings

## WEST

KIndly keop it Country. KCS-FM looking for bright, conversationd PM drive jock. Aleo, a parr-imm opening. Circle Or., Coloredo Springes, CO 80910. (8-18)

KUHLBente Maris, CA Bkw Central Conet power. house is seeking compatent part-time air tolent. Tepos and resumes to Brad Ranger, PD, KUHL. Box 100 ,
Sante Meris, CA 93454 . EOE M/F (8-15) Sant Marla, CA B3464. EOE M/F (B-10)
KHOW-AM-FM/Derver, CO is ecocepthg epplicetions for personality jocks. Great atation, great compeny,
great town. Tepes and reeumes to Program Director. great town. Tepees and reaumee io Program Diracior.
KHOW, Petroteum Bldg. Denver, CO B0202. EOE M/F (8-15)
Hot moming persenality needed. Zany, imeginative creative, whichever wey you want to deacribe your act, Send tapes and resumes to Scott Gentry, OD, KENO,
4800 S . Decatur Blvd., Los Vegas. NV 89103. EOE M/F (8-15)

KDES/Palm Springs, CA is tooking for frozt now
Pop/Adult morning telent. Firsi opening in this atot in 9 yra. Tapes and resumes to Ty Stevens, 821 N. Pairn Canyon Dr., Palm Springs, CA 92282 EOE M/F (8-15)

KMPS-AM-FM/Seattle is looking for a full-time Pro duction Director. No air work. Tapes and resumee to
Ron Norwood, PD, Box 24888, Seattle, WA 98124 . EOE M/F (8-15)
Ar ahift opening: start date 9/1. Duties inchude production, copy, affidevit and remotes. Job requires lots of KWOR-FM. At. 2, Woriand, WY 82401. EOE M/F (8-15)
6.000 watt KKAL etill accepting tapes and resumes for neer future openings. Country experience preferred but not mendetory. Good production a must. No begin ners. Live on the besuliful Central CA cOest. Rush tepes Arroyo Grende, CA 93420, or cell (805) 469-1260. EOE (8-15)
Caltornie Country KUZZ is accepting tapes and resumes for possible future openinges. Tapes and reaumes to Chris Squires, 1209 N. Chester Ave., Bakersfield, CA 93308. No Celis pleese. EOE MIF (8-16)

Rockin' atereo KKXX now accepting appllicationa tor poseible future openings. We are looking for reat people with e natural, friendly delivery. Tapes and ro-
sumas to Chris Squires, 1209 N . Cheater Ave., Bakerssumas to Chris Squires, 1209 N. Cheater Ave., Bakers field, CA 93308. No calls please. EOE MIF (8-15) KGRLBend, OR on the dry side of the Csscades at the root of the best powder snow in the stete is looking for a accomplished production person who cemes to Bob
die a personality sir shith. Tapes and resumes Clarke, Box 5068, Bend, OR 97701, or cell (503) 382 5611. (8-15)

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EOE (8-15)

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Proposed now owner (pending FCC approval) of West Coset major market FM tooking for Operations
Meneger and PD. Country and AOR experience needed. Maneger and PD. Country and AOR experience naeded.
Muat be reliable, have excellent manegement record Must be reliable, hove excellent management record
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or witite 8165 Ascot, Oektend, CA 94811 . EOE M/F (8-15)

KDES/Palm Springs, CA is expending nows depertment. You'll be reeding, whting end reporting nows Meenmen, KOES, 821 N. Peim Cenvon Drive, Paim
Springs, CA 92282 . No colla pleese. EOE M/F (8-15) prings, CA 92262 . N Need National $A O R$ Promo Director and essistent for immedete opening for o nationsl record comorde. Loe Angeles, (213) 27e-5131. (8-8)
KLUC/Les Vogas neede en afternoon drtve person rlaht ewoyl it vou feet thet you con film big shoes in the tepe and resurne to Deve Anthony. KLUC, Box 14806 Lee Veges, NV 89114. A Weetern Cities Broedcsating stetion. EOE M/F (E-8)
Northwestorn Now Moxico 11 AM-FM etationa need tepes and resumes for possible future openinge tomation halpful but not neceseary. It vou're a hard worker and team plover, rush tapes and resumes to NM 87401 , or coll (505) 327-9096. EOE M/F (B-8)

QUICK asivecevime, CA is eccepting rapes and remumes for future openinge. Heany communtry into Bob Breck, 419 Meson Sireet, Vacevilo. CA 96888. to Bob Breck;
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16801. (18-15)

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NC 28908. $18-8$ )

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A real communicator, e red personality, e rael winner.
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RANDY MABON, 1at chase FCC hicones. If Vou want a personality with rodio enth usiasm and good bite, plue a pro el production, cillille. I will relocate. 6 veare experience (714) 281-4066, Sen Owoo. (6-16)

Heat etroke must have mede me walk owoy from i3a,000 and my Mictweet job. Not radly. We changed
formet. Looking for a Pop/Adut moming ahow. I have former. Looking for a Pop/Adth morning chow. I have the talent and deere to in your ciry. Contect MORGAN (913) 782-8870. (8-15)
In fust over 3 veere l've gone from pert-rime to fulltome in this upetate NY 100,000 wott semi-automated Beoutiful Muac exetion. Guyl like me are herd to come
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Creative overnight personality. If you went en sonelity with good voice, creative idees, good bitt end cherecters, then I would like to heer from vou. Looking
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Exparienced announcer and PO fooking for Top 40 . Cew or contemporary formak. Tidte boerd. Wil relocite ©030, or (215) ब77-0945. Cew ofter Bem MST. (8-15)

Awerd wirning nowe reporter ceeke melor or medum merket position. Now
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Production wis end excallemt aduth jock seeking ateble protion whth right organization. 13 veare experience. AL. (2051 600-6544. (18-15)
Professional personality who boves to heve tun on
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Former KakCrTute New Director looking due to formet chenge. Hencied an eepects of nows operation, For trepee end reeurnee write Nowe Orector, 1814 Un
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Energatic, hard-working nows reporter, ith veen Energetic, hard-working nows reporter, afternoon-drive newe anchor, medur Celit formie merksta, evolke poettion in Northern CA or Pecific
NW. Colloge degres, strong witing end interviewing NW. College degree, strong witing end interviewing now. DOUG McVADON (714) 838-1046, or wite 2103 Genevieve Sx., Sen Bernerdino, CA 92406. (18-15)

Young, non-commercial NYC sir personality whth
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(P-16) (e-15)

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| 24 | 24 veere, evaluble for OP or PD for modem Coumery ptenty of broedcesting experience. Cell DS, (2191 303 -

3988 eveninge. Prefer Mictweet. $18-15$ eberinge. Prefer Micweet. le-1

Midwestern oreotwe. energetic, moture humbend and wite with 3 di phonee end colloge. Humbend hee 8 veere forme exteble positionse in south or Southwest with oppor
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Untque combo men, 6 veers college pley-by-pley in PAC 10, plue 11 rated eir personality, seake elther or
both. Strono production and community involvement. both. Strong production and community involvement. ( 503 ) 494-9939. (0-16)
AOR jock, 1 af phons, over 10 veers experlence, good knowledge of muele, will retocert. No phony PDe need epply. Cell DAR
Current enslatant PD and MD looking for job in Werr. 2600, or (002) 2e0-2377. (8-16)
Alr thelent with 6 veers Top 40 experience in mectum merket. Good voive, croetive mind. Strong production, hoving witten and produced equerdl locel eward wirning spote. Currentiy maintaining with weoky to at top fult-ime in medium or major merket. Would profer
Southwest. Tape and recumb evelleble, contect JEFF Southwest. Tape and reaumi avelkable, contact JEFF (8-15)
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ington Beach, CA 82047 , or cell 7141 ) $847-6397$. (8-15)
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Mek me into Your mold. Top 10 merket Pop/Adit communicator werte to git into AOA. Experienced. voung and fioxible with avcatimemulic knowiedge. Profor Wert. (214) 343 2583. (18-15)

Proont grecheta in epeech and broedceeting looking tor work. Corne PDs, Ier'e tellk. TEPAE N1, 603 Went Maidite S., Woetcheeter. PA 193e0, or (21E1 606-6177 Wling to work eny formet. Herd working, copy witing experience, end willing to leem. (1-16)

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Are you Weehington, D.C., Betulmore or euburben eres Nowe Divector? Im iffernele when over 6 veer pollicicil ecience beckground et top Univeresty. Currenty omployed in news-ective Northeest merkot and hove eports, phe sports-tik redio hoer. Call KELLY (71) 230-1831. (8-8)
Yourg. NYC non-commercial eir personality whth broedbeeed experience ITV and nowepesper witin cac.) seoke 100 with Top 40, AOR or tetephone telk for
met. Profer. Northeest. TOM LEYKIS (212) 6e0-1667. met.
$(8-8)$

Thiniking of changing to AOR? Proven track record, major merket experienco. hove ateff, music, and promotiond beckground to make it rock end roll. Cen CHRIS VAN OYKE,
(904) 432-2290. (8-8)
Aveleble now, experienced, dedicared Nows Directior reporter. 3 inme wirner of netiond end Thate Abpoctated Prees reporting awerds. Profer Woer coneti or Mrdwed bur will relocetis ennutiers. Whe MARK C. JOHNSON,
6000 Enterpries, Apr. B10, E Pseo, TX 70012. Cem (916) 6000 Enterpriep, Apr. B10, E Pueo. TX 70012. Cen (818)
$772-9037$ end iopvo mepeepe. 18-81
PD-ar personelivy curronty worting Weot Cowet major merker, swaks naly to moctum market pro MIKE of (403) 256-4303. (8-69
JOHN ETENNETT (EL neme MARK DONOHUE) eeek ing re-sity to redio. Looking for Top 40, AOR, eports o nowe gig. Excoment wir work, only quelity production. 5 veere experience. Wiling to
envime $(2131932-0050.189)$

Looking for orpantastion thet reworde apporion numbers whth eavel compencation. AOR programming. When vour benk open

Hey PDes, till vour General Selee Meneger about me
Over 2 h yeery of redio seco Over 2 K yber of Rolloy treined. A strent figheor for ninge, Hooker end RCilloy trined. A stricet fighter for Excellent reforences. Leoving precent employer dve to ank for CARTER SNIDER. Your GSM won't regrat it and neictier will I. (8-8)
You soy you retll havenit found ther mult-talented, young pro for vour rock " $n$ ' roller yut? Whll, THE RABBT, get it together soon. You'll enjoy crased production fingers. ambidextrove brednweve ectivity and then corme ". dere to be areetival Cell between Oom end Cem HeWhien offer will and moonl (8-8)

Biny Certer owse me :220,0001 For the peet 2 veen ar KCMO/Kenees City. I have won 3 firre in the state awarche for apote and promoe. Nominated both veere for redio personcity of the Yeming dive Pop/Achiti pereonetity. Will aleo do afternoon drive but no windows. 16-veer pro and selil voung. PD and Nows Dir. enperience. Collece gred. 722-0033, or wite 6124 E Monte Se., Felwoy, KS ee205. 18-89

PO wents to win for vou. 5 veers progrernining exper. lence, 10 reere on ir. Pop/Acuk,
CHUCK KELUY ( 8151501 - 4309 . 8 -89 Free Moncyl Thet alweve gete vour attentionl How Irm booking to joti your redio "teem" it vourre looking
for a hot promotion persion with o FAA degree in mer for a hot promotion person with of FAA degree in merorde. Former MD end Promotion Drector for KBDF-AM and KZEL.FM; O veers experlence es Promotion Drec
tor for melor NW concert comperv; and meletent roed
meneper for Leo Soyer Endlese Tow 1979 Exper phei Cell me. end ope me owey from the TV and ctert me working now: (E03) 683-6200. After
in Portiend ISO3) 263-0600. GREG G. LEE. (B-0)
T. MICHAEL JORDAN, 18-veer veteran of mam major redto were, returning home to Chicego, from for weckends, production in Cnicego, ofter mid-September. Undit then, bove maesece (wim cell beck im

## Positions Sought

Aeady to move up. Moming man, MO with 2 vears at
mellow Top 40. Hove done new, porta, P-P-P Colloge meinow Top 40. Hove done nowa, Mports, P-B-P. Collige
degree. Cell JOE af (802) 805-2251, or (eo2) 865-4388. or witte Box E82. Clifton. AZ 86533. (8-8)
8o you eay "My station is eucceseful.". If you do, you're not the person I went to telk to. Profit it the bottom line ... it you cen trenelate thet to programming then Vou ane the person I went to talk to. E-veor pro eeoks chel AL FRAZIER (216) 296-8386. (8-8)

This copywriter wittee epotis 80 crestive, eaverel intthon's clients heve dropped thetr nationel agenclee beceuse and cando it better Writee atraight or "oft-itheplecee and lerger speces. South and Weot proferred 632-3006 end leove meseepe. (8-8)

Looking to stey. Deaire a fob in promotion or progrem ming, heve entry lovel experience plus copywiting, proof herd work of of poying duee if management place ment in poeselble with proven performance. Prufer AO of moft rock. Hove degree. Cell R.J. at (314) 446-7123 1-4, Cohumble, MO 65201. (8-8)
Experienced euthor/reporter. 5 veera redio nows ex perience. Presently aftemoon drive in top 75 market eopking to move up in merket dize. Heve college degree 6480 eveninge. ( 8 -8)

Interviewer/writer/producer thoroughly versed in redio syndicetion Wetermerk, Westwood One) end CA. Pro. Excellent references. Cell WOLF et (213) 402-0189. (8-8)
Censadien Itving in U.8. (with pepers) looking for hie ImT U.S. opportunity. 9 Veere experlence inctudes mojo Intorested in erving Country bur open to the beat chalTenge. Smooth moture precenterion and production. more information. (8-8)
im tooking for a compeny who wants to make en inveetment - In greer retinge, in a top, funry moming weting for a atrong medium or major merket to cell and hire him and zoke their city by atorml Cell afternoon. (803) 485-6317. (18-8)

Attertion GM/PDe. Are you tired of the constan tweng of colloge end or recent brosdcasting graduetes. Good ere of developing plpes. I do like Country Wostorn in upper Midwest but will relocetc. Cell T.K. SMITH
(日1 5 ) $236-7101$ (leovi meeseg) or (B151 232-7787. (8-8)

Nowe raporter. Lytigg in the sur is not my ldee of fun etation. Since hove picked up par-time TV job bur want
to be fulleme reporter at etation with pood nows de and peopte I can leem from. 4K yoers expe Hence. JULIE ALBRECHT (414) ©57.1440, or (414) 632 3131 . (8-8)
gTEVE MARK currenty doing weokende or AOR KFMOLincoln, NE eeercting for modium merker AOA

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## BREAKERS.

"Bact page lineakers" are those newer records that have the greatest level of station activity on any given week.

## LARRY GRAHAM <br> One In A Million You (WB)

62\% of our reporters on le Moves: Up 84, Seme 12, Down 12, Adds 32 including WIFI, JB105, KIMN, WPEZ, WTIC-FM, KINT, WFMF, Y103, WSKZ, WNAP, KERN, KENO. See Par alols, charts at number 26.

## OLIVIA NEWTON-JOHN w/ELO Xanadu (MCA)

$56 \%$ of our reporters on it Moves: Up 57, Same 14, Down 0, Adds 41 including WXLO, WCAO, F105, 94O, KRLA, KJR, WPEZ, KC101, KTSA, WFMF, WAKY, WDRQ, WZZP, KJRB. Seo Parallels, charts at number 29.

## ROBERT JOHN

"Hey There Lonely Girl" (EMI America) $54 \%$ of our reporters on it Moves: Up 55, Same 39, Down 0, Adds 11, WIFI, CKGM, KSLQ, WGCL, WTWR, KSTT, KLEO, WISM, WNAP, 14WK, KSLY. See Parallols, charts at 30.

## NEW \& ACTIVE

Recent releases with airpiay reported by at least 50 of our reporting stations are listed in order of their activity. The two numbers foilowing the artist/titie /labee destignation rexampit: $\mathbf{1 0 0 / 2 5}$ indicate how many of our reporters are on the record this week 11001 and of those 100 how many adoed it this week (25). "Moves" are broken down for each record and indikate how many stations moved the song Up on their charts, held it the same ton to on, add to on, 31-31. etc I moved it Down on their charts, or Added it this week. Complete abrolay activity on
all songs listed in Mew \& Active can be found in the paratiots.

POINTER SISTERS "He's So Shy" (Planet) 88/22
Moves: Up 49, Seme 25, Down 0, Adds 22 including WFIL. Y100, KSLQ. Q102, WFBL. WBLI, WFMF, KXX106, WRVQ, WAKY, KERN.
POCO "Under The Gun" (MCA) $82 / 3$
Moves: Up 56, Same 30, Down 3, Adds 3, Q107, WFBG, KPUR, 96KX 16-14, KUPD 20-15, WNOX 30-25, KRSP 15-12.
QUEEN "Another One Bites The Dust" (Elektra) $90 / 25$
Moves: Up 54, Same 11, Down 0. Adds 25 including WXLO. JB105, Z93. WGCL, WBEN-FM, WHFM, WNOE, KJ100, WOW, KERN, KROY, WTMA, KFYR.
DARYL HALL \& JOHN OATES "How Does it Feal To Be Back" (IRCA 87/15, Moves: Up 49, Same 23, Down 0. Adds 15 including CHUM, KVIL, KRLY, KHJ. WPEZ, Q106, WERC, WRJZ, KSTT, KIOY, WROV. DIONNE WARWICK "No Night So Long" (Arlata) 67/18
Moves: Up 30, Seme 18, Down O, Adds 19 including WKBW, WRKO, 94Q. CKLW, KSLQ, WZUU, KHJ, WTRY, WICC, KLEO, WGBF, KCBN.
NATALIE COLE "Someone That I Used To Love" (Cepitol) 67/10, Moves: Up 37, Same 17, Down 3. Adds 10. WKBW, KVIL. Y100. WZUU, KIMN, WTIX, KLEO, KENO, 14WK, KCBN.
BOZ SCAGGS "Look What You've Done To Me" (Columbia) 8320, Moves: Up 33, Same 8. Down 2. Adds 20 including PRO-FM. WKEE, KSRR, KBFM, WAPE, WSKZ, WAYS, WDRQ, WVIC, KMJC, KENO, WAAY.
PAT BENATAR "You Bottisr Run" (Chryse"ta) $57 / 7$
Moves: Up 28, Same 21, Down 1, Adds 7, KWK, KFRC, 13K, FM100, G100, KILE, KOOK, WIFI 11-5, WRVQ 148, WDRQ 11-9.
LARSEN-FEITEN BAND "Who'H Be The Fool Toright" (WB) 5el18, Moves: Up 15, Same 23, Down 0, Adds 18 including KRLY, Z93, KFI, WFBR, WPST, Q108, WKEE, Y103, WLAC, KRQ, WFOX, K094, WAKX. COMMODORES "OldFashion Love" (Motounl 530 Moves: Up 25. Same 17. Down 14, Adds 0, KVIL 6-3. KHJ 25-22. KJR 16-11, WTSA 21-15, KEEL 11-9, Y103 10-8, WHBQ 1410, WKIX $18-14$.
GERRY RAFFERTY "The Roysi Mile (Sweet Darin'\% (UA) 52/1, Moves: Up 32, Same 18, Down 1. Adds 1, KENI, WFBL 33-27, Y103 20-17, KJ100 2419, KLUC 16-12, WCGQ 2416, WEAQ 28-21.
ANY HOLLAND "How Do I Survive" (Capitol 49/18
Moves: Up 9, Seme 22 Down 0, Adds 18 including WRKO, JB105. z93. KC101, KBFM, WSGN, WRJ2, WQRK, WRVQ. WHEB, WYRE.

## Others Getting Significant Action

STEPHANIE MILLS "Never Know Love Like This Before" (20th) 47120, Moves: Up 13. Same 14, Down 0, Adds 20 including WKBW. WFIL. WCAO, WPGC, KFI, KHJ, WTRY, Q108, WHYN, WBBQ, KMJC.
CHARLIE DANIELS BAND "Legend Of Wooley Swamp"
(Epic) 45123, Movas: Up 16, Same 6. Down 0. Adds 23 including JB105, Q105, KBEQ WFBR, WKEE Y103, WBEQ, WRVQ KJRB, KRQ, FM99, KRLC LUVINGSTON TAYLOR "First Timo Love" (Epic) 45/16 Moves: Up 17, Same 12, Down 0. Adds 16 including WGCL, WTRY. WICC Q108. WKBO, WKEE, WLCY, 96X, WBBQ, WKIX, KMJC, WISE, FM99.
ROSsHGTON COLLINS BAND "Don't Misunderstand Me"
(MCA) 4213, Moves: Up 22 , Same 11, Down 1, Adds 8, KJR, KSRR, $98 x$. KMJK. V100, KQWE-FM, KKRC, KOOK. WIFI 20-13, KXX106 12-8, Y103 13-9.

## Kind

NATIONAEARPLAY/30


## August 15, 1980

CHRISTOPHER CROSS/Sailing (WB)
ROLLING STONESJEmotional Rescue (Rolling Stones)
AIR SUPPLYIAll Out Of Love (Arista) JACKSON BROWNE/Boulevard (Asylum) BENNY MARDONE8/Into The Night (Polydor) PETE TOWNSHEND/Let My Love Open The Door (Atco)
AMBROSIAYou're The Only Woman (You \& I) (WB)
JOHNNY LEE/Lookin' For Love (Full Moon/Asylum)
OLIVIA NEWTON-JOHN/Magic (MCA)
ALI THOMSON/Take A Little Rhythm (A\&M)
GEORGE BENSON/Give Me The Night (WB)
ROBBIE DUPREE/Hot Rod Hearts (Elektra)
PAUL SIMON/Late In The Evening (WB)
S.O.S. BANDTTake Your Time (Do It Right) (Tabu)

GENESIS/Misunderstanding (Atlantic)
IRENE CARAFame (RSO)
BOZ SCAGGSIJojo (Columbia)
DIANA ROSSIUpside Down (Motown)
ELECTRIC LIGHT ORCHESTRAAll Over The World (MCA) BOB SEGER/You'll Accomp'ny Me (Capitol) EDDIE RABBITTIDrivin' My Life Away (Elektra) LINDA RONSTADT/I Can't Let Go (Asylum) BILLY JOELDDon't Ask My Why (Columbia) FRED KNOBLOCK/Why Not Me (Scotti Bros.) DIRT BAND/Make A Little Magic (UA) LARRY GRAHAM/One In A Million You (WB) KENNY LOGGINSI'm Alright (Columbia) CARLY SIMON/Jesse (WB) OLIVIA NEWTON-JOHN w/ELOIXanadu (MCA) ROBERT JOHN/Hey There Lonely Girl (EMI America)
This chart is based sobely on alrplay statstics compiled woekly from our Top 40 reporting stetons. Bteck circted numbers indicate significsnt upward movement from at hoast $60 \%$ of our reporters.

## MOST ADDED。

OLIVIA NEWTON-JOHN w/ELO "Xanadu" (MCA) KENNY LOGGINS "I'm Alright" (Columbia) LARRY GRAHAM "One In A Million You" (WB) CARLY SIMON "Jesse" (WB)
DIANA ROSS "Upside Down" (Motown)

## HOTTEST

CHRISTOPHER CROSS "Sailing" (WB)
ROLLNG STONES "Emotional..." (Rolling Stones) AIR SUPPLY "All Out Of Love" (Arista)
JOHNNY LEE "Lookin" for Lova" (Futh Moon/Aoyhum) JACKSON BROWNE "Boulevard" (Asylum)

PURE PRAIRIE LEAGUE "I'm Almost Ready"' (Casablanca) 40124
Moves: Up 7, Seme 9, Down 0, Adds 24 including JB105, KBEQ, WGCL, WBEN-FM, WKEE, KXX108, KX104. WSKZ, WNOX, WORK, KCPX. WHHY, WFLB, KBOZ.
TOUCH "(Cell Me) When The Splitt Moves You" (Atco) 39/6
Moves: Up 17, Seme 16. Down 0, Adds 6, KSTT, WGUY, WCGQ, KPUR, KOWB-FM, KSLY, WKEE 38-35, KJ100 20-16, KCPX 17-9.
ERIC CLAPTON "Tulea TIme" (RSO) 3810
Moves: Up 21, Same 7. Down 10, Adds 0, KUPD 6-3, KJ100 17.12. WVIC 6-5, KRO 10-9, WSEZ 3-2, WRBR 17-11 JON \& VANGELIS "II Hear You Now" (Polydor) 31/14
Moves: Up 5, Same 11, Down 1, Adds 14 including WCAO, 940, WPEZ, WBEN-FM, WHYN, WKEE, WTSN, WCGQ WRKR, WHB 1412
ELTON JOHN" "ISartorial Eloquence) Don't Ya Wanna Pley This Game No More" (MCA) 30/12 Moves: Up 8, Same 10, Down 0, Adds 12 including WCAO, 14Q, WORK, WAKY, WDRQ, KTAC, WIGY, WSEZ. KOWB-FM, KOOK, WFMF 28-21, KRUX 30-25.
JOURNEY "Good Morning Girt/Stay Awhile" (Columbia) 25/8
Moves: Up 4, Same 12. Down 0, Adds 9, Q105, WHFM, KYNO-FM, KROY, KRUX, WHHY, WFLB, KODI, KBIM, KSLO 23-11, CK101 38-3A.
AL STEWART "Midnight Rocks" (Arista) $23 / 23$
Moves: Up O, Same 0, Down 0, Adds 23 including KRLY, WOKY, KOPA, WBEN-FM, WPST, KRBE, 298, KXX108, WBBQ KMJC, KLUC, KRUX.
CHICAGO "Thunder And Lighteing" (Cohmbia) 2219
Moves: Up 7, Same 6, Down O, Adds 9, KCPX, WTSN, WFOX, WCGQ, WSEZ, WISE, KENI, KSLY, KBIM, WTWR 30-25, WHEB $36-28$
WHITESNAKE "Fool For Your Loving" (Mirage) 21/5
Moves: Up 7, Same 9, Down O, Adds 5, KUPD, WHFM, WISE, KO94, KRLC, KWK 10-6, WGCL d-29, WTIX 37-30. IRENE CARA "Out Here On My Own" (RSO) 20/14
Moves: Up 2, Same 4, Down O. Adds 14 including Q105. WPEZ, WFBR, Z99, WSGN, KIOA, WXIL, WHHY, WFLB, KadI.
SPLIT ENZ "'I Got You" (A\&M) $18 / 9$
Moves: Up 2, Same 7. Down O. Adds 9, 96KX, Q105, 920, KMJC, Y94, KRUX, WSEZ. WISE, KSLY. KCBN 40-36. LENORE O'MALLEY "First Be A Woman" (Polydor) $18 / 4$
Moves: Up 6, Same 8, Down O, Adds 4, 14Q. WTIX, WNOX, KRUX, WXLO 19.16, WRKO 26-23, 96X 29-25.
LIPPS, INC. "Rock k"" (Casablanca) $17 / 2$
Moves: Up 7, Same 8, Down 0, Adds 2, KMJC, KBIM, WGCL on. KEARTH 20-16, 2983432 , WVIC 33-29.
ROGER DALTREY "Free Me" (Polydor) 17/0
Moves: Up 8. Same 6. Down 3, Adds 0, CHUM 9-6, KUPD 22-18, WDRQ 15-13, KRSP 8-7, KENI 26-22, KRLC 9-4. BLACKFOOT "Spendin' Cabbage" (Atco) 16/5
Moves: Up 5. Seme 6, Down 0. Adds 5, KJ100, WFBG, V100. KODI, KBIM, Y 103 37-31, WAPE 16-14, KO94 $24-19$. PETER GABRIEL "Games Without Frontiers" (Mercury) 15/5
Moves: Up 6, Same 4, Down 0, Adds 5, 96KX, WOKY, KXX106, WGH, WANS-FM, WIFI 30-26. CHUM 148, CKGM 9-4, WLS 1311.


[^0]:    While appearing in Southern Callfornia, Charlie Daniels took the opportunity to present each member of Epic's West Coest staff with e platinum record for "Million Mile Reflections." Picturcd with Daniels (center, reer with hatl are his manager Joe Sullivan bandmember Taz DiGregorio producer Jahn Boylan, and a number of Epic West Coest staff members.

