

IFB 5263-KO Hewlett Packard Equipment, Software, and Services

				Bidder 1		Bidder 2		Bidder 3		Bidder 4		
				MATRIX TECHNOLOGY		MOHAWK NETWORK SOL		SUMMIT PARTNERS		SUMMIT PARTNERS WITH BOM1 (ALTERNATIVE CONFIGURATION)		
Line	Quantity	Manufacturer Part #	Description	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Manufacturer Part #	Unit Price	Total Price
BOM1 3PAR SAN for vPOD3												
HPE 3PAR 8440 4Node SAN with 307TB 10K SAS and 122TB SSD Raw Storage												
Hardware and Software												
1	1	H6Z02B	HPE 3PAR 8400 4N+SW Storage Field Base	\$27,400.94	\$27,400.94	no bid	no bid	\$19,652.76	\$19,652.76	H6Z02B	\$19,513.34	\$19,513.34
2	14	H6Z26A	HPE 3PAR 8000 SFF(2.5in) SAS Drive Encl	\$2,816.88	\$39,436.32	no bid	no bid	\$2,148.63	\$30,080.82	E7Y71A	\$2,122.93	\$29,721.02
3	256	K2P93B	HPE 3PAR 8000 1.2TB+SW 10K SFF HDD	\$963.02	\$246,533.12	no bid	no bid	\$630.12	\$161,310.72	K2P93B	\$625.65	\$160,166.40
4	64	K2P89B	HPE 3PAR 8000 1.92TB+SW SFF SSD	\$5,631.73	\$360,430.72	no bid	no bid	\$4,200.82	\$268,852.48	K2P89B	\$4,171.01	\$266,944.64
5	1	K2R28A	HPE 3PAR StoreServ SPS Service Processor	\$2,876.93	\$2,876.93	no bid	no bid	\$2,250.91	\$2,250.91	K2R28A	\$2,218.78	\$2,218.78
6	8	QK734A	HPE Premier Flex LC/LC OM4 2f 5m Cable	\$88.95	\$711.60	no bid	no bid	\$68.62	\$548.96	QK734A	\$67.98	\$543.84
Setup and Installation												
7	1	HA114A1	HP Installation and Startup Service	\$0.00	\$0.00	no bid	no bid	\$0.00	\$0.00	HA114A1	\$0.00	\$0.00
8	1	HA114A1 5XW	HPE Startup 3PAR 84XX 4N Fld Int Bas SVC	\$4,506.25	\$4,506.25	no bid	no bid	\$3,118.02	\$3,118.02	HA114A1 5XW	\$3,118.02	\$3,118.02
9	1	HA124A1	HP Technical Installation Startup SVC	\$0.00	\$0.00	no bid	no bid	\$0.00	\$0.00	HA124A1	\$0.00	\$0.00
10	1	HA124A1 5QW	HPE Startup 3PAR Vrt Cpy Lvl1 Tier 1 SVC	\$1,586.61	\$1,586.61	no bid	no bid	\$1,638.83	\$1,638.83	HA124A1 5QW	\$1,639.20	\$1,639.20
11	16	HA124A1 5Y0	HPE Startup 3PAR 8K Fld Drv-Drv Enc Service	\$381.81	\$6,108.96	no bid	no bid	\$342.73	\$5,483.68	HA124A1 5Y0	\$342.80	\$685.60
										HA114A1 5XZ	\$342.80	\$4,799.20
Three Year Proactive Care Service												
12	1	H1K92A3	HPE 3Y Proactive Care 24x7 Service	\$0.00	\$0.00	no bid	no bid	\$0.00	\$0.00	H8B35A3	\$0.00	\$0.00
13	1	H1K92A3 W3J	HPE 3PAR 8400 4N+SW Storage Base Support	\$11,803.00	\$11,803.00	no bid	no bid	\$8,301.74	\$8,301.74	H8B35A3 W3J	\$15,513.96	\$15,513.96

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14	256	H1K92A3 X82	HPE 3PAR 8000 1.2TB+SW 10K SFF HDD Supp	\$398.04	\$101,898.24	no bid	no bid	\$279.96	\$71,669.76	H8B35A3 X82	\$342.88	\$87,777.28
15	64	H1K92A3 X8J	HPE 3PAR 8000 1.92TB+SW SFF SSD Supp	\$2,391.37	\$153,047.68	no bid	no bid	\$1,767.10	\$113,094.40	H8B35A3 X8J	\$2,146.71	\$137,389.44
16	14	H1K92A3 YTJ	HPE 3PAR 8000 Drive Encl Support	\$0.00	\$0.00	no bid	no bid	\$219.79	\$3,077.06	H8B35A3 YTJ	\$272.74	\$3,818.36
17	1	H1K92A3 YTQ	HPE 3PAR StoreServ SPS Srv Proc Support	\$362.17	\$362.17	no bid	no bid	\$254.72	\$254.72	H8B35A3 YTQ	\$316.77	\$316.77
18	1	L7F20AAE	HPE 3PAR All-in S-sys SW Current E-Media	\$71.25	\$71.25	no bid	no bid	\$60.95	\$60.95	L7F20AAE	\$60.72	\$60.72
19	64	H0JD6A1	HPE 3PAR SSD Extended Replacement SVC	\$0.00	\$0.00	no bid	no bid	\$0.00	\$0.00	H0JD6A1	\$0.00	\$0.00
										U4VT2AS	\$0.00	\$0.00
BOM2 New vPOD3 Half Populated												
20	2	681844-B21	HP BLc7000 CTO 3 IN LCD Plat Enclosure	\$3,957.25	\$7,914.50	no bid	no bid	\$2,800.24	\$5,600.48		\$2,800.24	\$5,600.48
21	2	E5Y41A	HP OneView 3yr 24x7 Encl FIO 16 Svr E-LTU	\$9,307.08	\$18,614.16	no bid	no bid	\$5,193.19	\$10,386.38		\$5,193.19	\$10,386.38
22	4	571956-B21	HP BLc VC FlexFabric 10Gb/24-port Option	\$13,597.98	\$54,391.92	\$2,556.80	\$10,227.20	\$8,537.19	\$34,148.76		\$8,537.19	\$34,148.76
23	8	AJ718A	HP 8Gb Short Wave FC SFP+ 1 Pack	\$149.59	\$1,196.72	\$181.80	\$1,454.40	\$86.24	\$689.92		\$86.24	\$689.92
24	8	455883-B21	HP BLc 10G SFP+ SR Transceiver	\$624.08	\$4,992.64	\$187.50	\$1,500.00	\$440.10	\$3,520.80		\$440.10	\$3,520.80
25	2	733460-B21	HP 6X 2650W Platinum Hot Plug Power Supply	\$2,101.56	\$4,203.12	\$2,272.72	\$4,545.44	\$1,410.95	\$2,821.90		\$1,410.95	\$2,821.90
26	2	456204-B21	HP BLc7000 DDR2 Encl Mgmt Option	\$660.83	\$1,321.66	no bid	no bid	\$497.34	\$994.68		\$497.34	\$994.68
27	2	677595-B21	HP BLc 1PH Intelligent Power Mod FIO Option	\$284.98	\$569.96	no bid	no bid	\$179.01	\$358.02		\$179.01	\$358.02
28	2	517520-B21	HP BLc 6X Active Cool 200 FIO Fan Option	\$752.71	\$1,505.42	no bid	no bid	\$454.90	\$909.80		\$454.90	\$909.80
Three Year Support												

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Line	Quantity	Manufacturer Part #	Description	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Manufacturer Part #	Unit Price	Total Price
29	1	H1K92A3	HP 3Y 4 hr 24x7 Proactive Care Service	\$0.00	\$0.00	no bid	no bid	\$0.00	\$0.00		\$0.00	\$0.00
30	2	H1K92A3 7FX	HP c7000 Enclosure Support	\$1,193.13	\$2,386.26	no bid	no bid	\$903.47	\$1,806.94		\$903.47	\$1,806.94
31	2	H1K92A3 SVQ	HP One View for Blades Support	\$1,609.93	\$3,219.86	no bid	no bid	\$1,311.43	\$2,622.86		\$1,311.43	\$2,622.86
Two Veeam BL460c Blade												
32	2	727021-B21	HP BL460c Gen9 10Gb/20Gb FLB CTO Blade	\$1,591.92	\$3,183.84	no bid	no bid	\$1,180.95	\$2,361.90		\$1,180.95	\$2,361.90
33	2	727001-L21	HP BL460c Gen9 E5-2698v3 FIO Kit	\$4,036.42	\$8,072.84	no bid	no bid	\$2,988.69	\$5,977.38		\$2,988.69	\$5,977.38
34	2	727001-B21	HP BL460c Gen9 E5-2698v3 Kit	\$4,209.41	\$8,418.82	\$7,954.54	\$15,909.08	\$2,885.52	\$5,771.04		\$2,885.52	\$5,771.04
35	4	726719-B21	HP 16GB 2Rx4 PC4-2133P-R Kit	\$298.05	\$1,192.20	\$170.45	\$681.80	\$226.14	\$904.56		\$226.14	\$904.56
36	4	804581-B21	HP 120GB 6G SATA RI-2 SFF SC SSD	\$121.46	\$485.84	\$181.81	\$727.24	\$107.69	\$430.76		\$107.69	\$430.76
37	2	766491-B21	HP FlexFabric 10Gb 2P 536FLB FIO Adptr	\$11.87	\$23.74	\$113.60	\$227.20	\$10.57	\$21.14		\$10.57	\$21.14
38	2	761871-B21	HP Smart Array P244br/1G FIO Controller	\$440.30	\$880.60	\$681.80	\$1,363.60	\$324.56	\$649.12		\$324.56	\$649.12
Three Year Support												
39	1	H1K92A3	HP 3Y 4 hr 24x7 Proactive Care Service	\$0.00	\$0.00	no bid	no bid	\$0.00	\$0.00		\$0.00	\$0.00
40	2	H1K92A3 TT8	HP BL460c Gen9 Server Blade Support	\$1,597.81	\$3,195.62	no bid	no bid	\$1,167.53	\$2,335.06		\$1,167.53	\$2,335.06
HP BL460c Gen9 Blade Server												
41	8	727021-B21	HP BL460c Gen9 10Gb/20Gb FLB CTO Blade	\$1,597.81	\$12,782.48	no bid	no bid	\$1,180.95	\$9,447.60		\$1,180.95	\$9,447.60
42	8	727001-L21	HP BL460c Gen9 E5-2698v3 FIO Kit	\$4,036.42	\$32,291.36	no bid	no bid	\$2,988.69	\$23,909.52		\$2,988.69	\$23,909.52
43	8	727001-B21	HP BL460c Gen9 E5-2698v3 Kit	\$4,209.41	\$33,675.28	no bid	no bid	\$2,885.52	\$23,084.16		\$2,885.52	\$23,084.16

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Line	Quantity	Manufacturer Part #	Description	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Manufacturer Part #	Unit Price	Total Price
44	64	728629-B21	HP 32GB DDR4 SDRAM Memory Module - 32 GB (1 x 32 GB) - DDR4 SDRAM - 2133 MHz DDR4-2133/PC4-2133 - Registered - DIMM	\$562.50	\$36,000.00	\$512.30	\$32,787.20	\$476.98	\$30,526.72		\$476.98	\$30,526.72
45	16	804581-B21	HP 120GB 6G SATA RI-2 SFF SC SSD	\$121.46	\$1,943.36	\$181.81	\$2,908.96	\$107.69	\$1,723.04		\$107.69	\$1,723.04
46	8	339778-B21	HP RAID 1 Drive 1 Factory Setting	\$0.10	\$0.80	no bid	no bid	\$0.01	\$0.08		\$0.01	\$0.08
47	8	766491-B21	HP FlexFabric 10Gb 2P 536FLB FIO Adapter	\$11.87	\$94.96	\$113.63	\$909.04	\$10.57	\$84.56		\$10.57	\$84.56
48	8	761871-B21	HP Smart Array P244br/1G FIO Controller	\$440.30	\$3,522.40	\$681.81	\$5,454.48	\$324.56	\$2,596.48		\$324.56	\$2,596.48
Three Year Support												
49	1	H1K92A3	HP 3Y 4 hr 24x7 Proactive Care Service	\$0.00	\$0.00	no bid	no bid	\$0.00	\$0.00		\$0.00	\$0.00
50	8	H1K92A3 TT8	HP BL460c Gen9 Server Blade Support	\$1,597.81	\$12,782.48	no bid	no bid	\$1,167.53	\$9,340.24		\$1,167.53	\$9,340.24
HP BL460c Gen9 Blade Server												
51	8	727021-B21	HP BL460c Gen9 10Gb/20Gb FLB CTO Blade	\$1,591.92	\$12,735.36	no bid	no bid	\$1,180.95	\$9,447.60		\$1,180.95	\$9,447.60
52	8	727001-L21	HP BL460c Gen9 E5-2698v3 FIO Kit	\$4,036.42	\$32,291.36	no bid	no bid	\$2,988.69	\$23,909.52		\$2,988.69	\$23,909.52
53	8	727001-B21	HP BL460c Gen9 E5-2698v3 Kit	\$1,597.81	\$12,782.48	no bid	no bid	\$2,885.52	\$23,084.16		\$2,885.52	\$23,084.16
54	64	726724-B21	GB (1 x 64 GB) - DDR4 SDRAM - 2133 MHz DDR4-2133/PC4-17000 - 1.20 V - ECC - 288-pin - LRDIMM	\$1,559.93	\$99,835.52	\$1,431.81	\$91,635.84	\$1,388.03	\$88,833.92		\$1,388.03	\$88,833.92
55	16	804581-B21	HP 120GB 6G SATA RI-2 SFF SC SSD	\$121.46	\$1,943.36	\$140.80	\$2,252.80	\$107.69	\$1,723.04		\$107.69	\$1,723.04
56	8	339778-B21	HP RAID 1 Drive 1 Factory Setting	\$0.10	\$0.80	no bid	no bid	\$0.01	\$0.08		\$0.01	\$0.08
57	8	766491-B21	HP FlexFabric 10Gb 2P 536FLB FIO Adapter	\$11.87	\$94.96	\$113.63	\$909.04	\$10.57	\$84.56		\$10.57	\$84.56

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58	8	761871-B21	HP Smart Array P244br/1G FIO Controller	\$440.30	\$3,522.40	\$681.81	\$5,454.48	\$324.26	\$2,594.08		\$324.26	\$2,594.08
Three Year Support												
59	1	H1K92A3	HP 3Y 4 hr 24x7 Proactive Care Service	\$0.00	\$0.00	no bid	no bid	\$0.00	\$0.00		\$0.00	\$0.00
60	8	H1K92A3 TT8	HP BL460c Gen9 Server Blade Support	\$1,597.81	\$12,782.48	no bid	no bid	\$1,167.53	\$9,340.24		\$1,167.53	\$9,340.24
BOM3 1TB Memory Upgrade												
61	240	726724-B21	HP 64GB DDR4 SDRAM Memory Module - 64 GB (1 x 64 GB) - DDR4 SDRAM - 2133 MHz DDR4-2133/PC4-17000 - 1.20 V - ECC - 288-pin - LRDIMM	\$1,559.93	\$374,383.20	\$1,395.00	\$348,750.00	\$1,222.08	\$293,299.20		\$1,222.08	\$293,299.20
BOM4 External DAS Enclosures												
62	1	QW967A	HPE D3700 Enclosure	\$2,498.49	\$2,498.49	no bid	no bid	\$2,039.40	\$2,039.40		\$2,039.40	\$2,039.40
63	25	804581-B21	HP 120GB 6G SATA RI-2 SFF SC SSD	\$121.46	\$3,036.50	\$180.80	\$4,520.00	\$107.40	\$2,685.00		\$107.40	\$2,685.00
64	1	QW967A	HPE D3700 Enclosure	\$2,498.49	\$2,498.49	no bid	no bid	\$2,039.40	\$2,039.40		\$2,039.40	\$2,039.40
65	25	804581-B21	HP 120GB 6G SATA RI-2 SFF SC SSD	\$121.46	\$3,036.50	\$180.80	\$4,520.00	\$107.40	\$2,685.00		\$107.40	\$2,685.00
66	1	QW967A	HPE D3700 Enclosure	\$2,498.49	\$2,498.49	no bid	no bid	\$2,039.40	\$2,039.40		\$2,039.40	\$2,039.40
67	20	804581-B21	HP 120GB 6G SATA RI-2 SFF SC SSD	\$121.46	\$2,429.20	\$180.80	\$3,616.00	\$107.40	\$2,148.00		\$107.40	\$2,148.00
68	1	H7J34A3	HPE 3Y Foundation Care 24x7 Service	\$0.00	\$0.00	no bid	no bid	\$0.00	\$0.00		\$0.00	\$0.00
69	3	H7J34A3 14C	HPE D2000 Disk Enclosure Support	\$1,841.76	\$5,525.28	no bid	no bid	\$1,095.39	\$3,286.17		\$1,095.39	\$3,286.17
70	1	726825-B21	HP Smart Array P441/4G Controller	\$440.30	\$440.30	no bid	no bid	\$353.53	\$353.53		\$353.53	\$353.53
BOM5 Six DL360 Servers												

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71	6	800079-S01	HP ProLiant DL360 G9 1U Rack Server - Intel Xeon E5-2620 v3 Hexa-core (6 Core) 2.40 GHz DDR4 SDRAM - Serial ATA/600, 6Gb/s SAS Controller - 0, 1, 5, 10 RAID Levels - 2 Processor Support - Gigabit Ethernet - Matrox	\$2,139.37	\$12,836.22	no bid	no bid	\$2,005.00	\$12,030.00		\$2,005.00	\$12,030.00
72	12	816889-B21	HP 240 GB 2.5" Internal Solid State Drive - SATA - Hot Pluggable	\$245.84	\$2,950.08	\$397.72	\$4,772.64	\$248.00	\$2,976.00		\$248.00	\$2,976.00
73	6	E5Y34S	HP OneView 3Year 24X7 Support - 1 Server Lic	\$647.72	\$3,886.32	no bid	no bid	\$611.00	\$3,666.00		\$611.00	\$3,666.00
74	6	U7RN8E	HP Foundation Care - 3 Year Extended Service - Service - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical Service	\$710.40	\$4,262.40	no bid	no bid	\$644.00	\$3,864.00		\$644.00	\$3,864.00
BOM6 Addon OneView												
75	20	E5Y34A	HPE OneView - 3 Year - Service - 24 x 7 - Technical	\$647.72	\$12,954.40	no bid	no bid	\$569.00	\$11,380.00		\$569.00	\$11,380.00
BOM7 Two BL460c Backup												
76	2	727021-B21	HP BL460c Gen9 10Gb/20Gb FLB CTO Blade	\$1,597.81	\$3,195.62	no bid	no bid	\$1,121.22	\$2,242.44		\$1,121.22	\$2,242.44
77	2	727001-L21	HP BL460c Gen9 E5-2698v3 FIO Kit	\$4,036.42	\$8,072.84	no bid	no bid	\$2,872.17	\$5,744.34		\$2,872.17	\$5,744.34
78	2	727001-B21	HP BL460c Gen9 E5-2698v3 Kit	\$4,209.41	\$8,418.82	no bid	no bid	\$2,770.53	\$5,541.06		\$2,770.53	\$5,541.06
79	4	726719-B21	HP 16GB 2Rx4 PC4-2133P-R Kit	\$1,559.93	\$6,239.72	\$170.45	\$681.80	\$214.30	\$857.20		\$214.30	\$857.20
80	4	804581-B21	HP 120GB 6G SATA RI-2 SFF SC SSD	\$121.46	\$485.84	\$180.80	\$723.20	\$107.28	\$429.12		\$107.28	\$429.12

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81	2	766491-B21	HP FlexFabric 10Gb 2P 536FLB FIO Adptr	\$11.87	\$23.74	\$113.63	\$227.26	\$10.57	\$21.14		\$10.57	\$21.14
82	2	761871-B21	HP Smart Array P244br/1G FIO Controller	\$440.30	\$880.60	\$681.81	\$1,363.62	\$310.74	\$621.48		\$310.74	\$621.48
Three Year Support												
83	1	H1K92A3	HP 3Y 4 hr 24x7 Proactive Care Service	\$0.00	\$0.00	no bid	no bid	\$0.00	\$0.00		\$0.00	\$0.00
84	2	H1K92A3 TT8	HP BL460c Gen9 Server Blade Support	\$1,597.81	\$3,195.62	no bid	no bid	\$1,123.49	\$2,246.98		\$1,123.49	\$2,246.98
BOM8 Universal Discovery												
85	8	TF212AAE	HPE Universal Discovery Inventory - License - 100 instances - electronic	\$2,406.47	\$19,251.76	no bid	no bid	\$2,400.00	\$19,200.00		\$2,400.00	\$19,200.00
86	8	HM611A1	HPE SW Enterprise Basic 1yr Support	\$671.88	\$5,375.04	no bid	no bid	\$0.00	\$0.00		\$0.00	\$0.00
87	8	HM611A1 4P3	HPE Universal Discovery Inventory - Support - 100 instances - 1 year	\$671.88	\$5,375.04	no bid	no bid	\$733.80	\$5,870.40		\$733.80	\$5,870.40
				\$1,885,375.86		\$548,122.32		\$1,418,702.17		\$1,463,532.93		
Delivery Time in Calendar days from receipt of				14 Days		10-15 DAYS		45 DAYS		45 DAYS		
How long can hold pricing for additional				90 DAYS		1 YEAR		6 MONTHS		6 MONTHS		
% Discount off manufacturer's list price for additional HP Equip purchased through July 31, 2018				15%		subject to availability		43% servers, 53% storage		43% servers, 53% storage		
% Discount off manufacturer's list price for additional HP software purchased through July 31, 2018				15%		n/a		25%		25%		
% off manufacturer's list price for additional support and Services through July 31, 2018				15%		n/a		40%		40%		