

# SunLine Transit Agency December 5, 2018

10:00 a.m. - 11:00 a.m.

## **AGENDA**

## FINANCE/AUDIT COMMITTEE

Wellness Training Room 32-505 Harry Oliver Trail Thousand Palms, CA 92276

In compliance with the Brown Act and Government Code Section 54957.5, agenda materials distributed 72 hours prior to the meeting, which are public records relating to open session agenda items, will be available for inspection by members of the public prior to the meeting at SunLine Transit Agency's Administration Building, 32505 Harry Oliver Trail, Thousand Palms, CA 92276 and on the Agency's website, www.sunline.org.

In compliance with the Americans with Disabilities Act, Government Code Section 54954.2, and the Federal Transit Administration Title VI, please contact the Clerk of the Board at (760) 343-3456 if special assistance is needed to participate in a Board meeting, including accessibility and translation services. Notification of at least 48 hours prior to the meeting time will assist staff in assuring reasonable arrangements can be made to provide assistance at the meeting.

<u>ITEM</u> <u>RECOMMENDATION</u>

- 1. CALL TO ORDER
- 2. ROLL CALL
- 3. PRESENTATIONS
- 4. FINALIZATION OF AGENDA
- 5. PUBLIC COMMENTS

RECEIVE COMMENTS

### NON AGENDA ITEMS

Members of the public may address the Committee regarding any item within the subject matter jurisdiction of the Committee; however, no action may be taken on off-agenda items unless authorized. Comments shall be limited to matters not listed on the agenda. Members of the public may comment on any matter listed on the agenda at the time that the Board considers that matter. Comments may be limited to 3 minutes in length.

6. COMMITTEE MEMBER COMMENTS

RECEIVE COMMENTS

**CONSENT CALENDAR** 

PAGE 2

# <u>ITEM</u>

7.

## **RECOMMENDATION**

## **RECEIVE & FILE**

All items on the Consent Calendar will be approved by one motion, and there will be no discussion of individual items unless a Board Member requests a specific item be pulled from the calendar for separate discussion. The public may comment on any item.

	<ul> <li>7a) Checks \$1,000 and Over Report for September 2018</li> <li>7b) Credit Card Statement for September &amp; October 2018</li> <li>7c) Monthly Budget Variance Report for September 2018</li> <li>7d) Contracts Signed in Excess of \$25,000 October 2018</li> <li>7e) Union &amp; Non-Union Pension Investment Asset Summary September &amp; October 2018</li> <li>7f) Ridership Report for October 2018</li> <li>7g) SunDial Operational Notes for October 2018</li> <li>7h) Metrics for October 2018</li> <li>7i) Board Member Attendance for October 2018</li> <li>7j) Quarterly Performance Summary for Q3 of Calendar Year 2018 &amp; Update on Investments in Gun Manufacturers</li> </ul>	(PAGE 3-7) (PAGE 8-14) (PAGE 15-21) (PAGE 22-23) (PAGE 24-29) (PAGE 30-32) (PAGE 33-36) (PAGE 37-48) (PAGE 49-50) (PAGE 51-55)
8.	AWARD OF CONTRACT FOR ACTUARIAL SERVICES (Staff: Luis Garcia, Deputy Chief Financial Officer)	APPROVE (PAGE 56-58)
9.	APPROVAL OF CONTRACT FOR TOWING SERVICES (Staff: Demetrius Genera, Deputy Chief Operating Officer - Maintenance)	<b>APPROVE</b> (PAGE 59-62)
10.	TECHNICAL SUPPORT AGREEMENTS (Staff: Rudy Le Flore, Chief Project Consultant)	APPROVE (PAGE 63-64)
11.	CHANGE ORDER FOR DIVISION II YARD REPAVING PROJECT (Staff: Dean Holm, Facility Engineer)	<b>APPROVE</b> (PAGE 65)
12.	PARTS WASHER SERVICE AND HAZARDOUS WASTE DISPOSAL (Staff: Dean Holm, Facility Engineer)	<b>APPROVE</b> (PAGE 66-68)
13.	AWARD OF CONTRACT RENEWAL WITH MICROSOFT FOR ENTERPRISE AGREEMENT (Staff: Eric Mester, Assistant IT Administrator)	APPROVE (PAGE 69-72)
14.	CONTRACT AMENDMENT WITH HENNINGSON DURHAM RICHARDSON (HDR) ENGINEERING INC.	<b>APPROVE</b> (PAGE 73)

(Staff: Stephanie Buriel, Chief Administrative Officer)

## 15. ADJOURN

## **SunLine Transit Agency**

## **CONSENT CALENDAR**

DATE: December 5, 2018 RECEIVE & FILE

TO: Finance/Audit Committee

Board of Directors

RE: Checks \$1,000 and Over Report for September 2018

## Summary:

The checks \$1,000 and over report lists all of the checks processed at the Agency with a value of over \$1,000 for a given month. Items identified in bold font represent "pass through" payments that were, or will be, reimbursed to SunLine under the provisions of specific grants or contracts. Items identified with underlines represent "shared" payments with SunLine and specific vendors/employees.

 For the month of September, the largest payment issued was payment for FC15 (1 of 5) hydrogen electric fuel cell bus which is funded primarily through AQIP.

## Recommendation:

Receive and file.

Vendor Filed As Name  NEW FLYER OF AMERICA INC.	Description Five Hydrogen Fuel Cell buses-AQIP	Check # <i>676811</i>	Payment Date 09/21/2018	Payment Amount <i>335,923.01</i>
ELDORADO NATIONAL (CALIFORNIA), INC.	WIP-Hydrogen FCB Lo-No	676641	09/07/2018	270,021.60
PERMA - INSURANCE	Gen Liability/WC Prem	676837	09/24/2018	145,932.19
ELEMENT MARKETS RENEWABLE ENERGY, LLC	CNG/Hydrogen	676797	09/21/2018	102,478.67
U.S. BANK INSTITUTIONAL TRUST-WESTERN	Pension Deposits	676672	09/11/2018	101,551.19
U.S. BANK INSTITUTIONAL TRUST-WESTERN	Pension Deposits	<u>676841</u>	09/24/2018	100,557.65
BAE SYSTEMS CONTROLS, INC.	WIP-Fuel Cell Bus Parts	676630	09/04/2018	92,692.00
GENFARE	WIP-Hydrogen FCB Lo-No	676644	09/07/2018	72,029.53
MICHELIN NORTH AMERICA, INC.	Tire Leasing	676741	09/14/2018	55,615.26
PERMA - INSURANCE	Insurance Losses	676817	09/21/2018	48,565.44
BURKE, WILLIAMS & SORENSEN, LLP	Legal Service	676783	09/21/2018	36,846.19
SO CAL GAS CO.	Utilities	676760	09/14/2018	33,183.67
BAE SYSTEMS CONTROLS, INC.	WIP- Battery Dominant FCB	676707	09/14/2018	31,563.00
RELIANCE STANDARD	LTD/STD/LIFE Ins Prem	676654	09/07/2018	30,580.10
PRAXAIR, INC.	Hydrogen	676895	09/27/2018	24,315.53
IMPERIAL IRRIGATION DIST	Utilities	676733	09/14/2018	22,937.05
DIVERSIFIED INDUSTRIES CONSULTING &	Center of Excellence Project Annual Subscription	676721	09/14/2018	22,200.00
STANTEC ARCHITECTURE, INC.	WIP- Operations Facility	676821	09/21/2018	21,340.92
HDR ENGINEERING, INC.	WIP-Transit Redesign & Network Analysis	676877	09/27/2018	16,756.95
THE LE FLORE GROUP LLC	Consulting Services	676758	09/14/2018	16,170.00
WSP USA INC.	TDM & Vanpool Program	676909	09/27/2018	15,121.07
VASQUEZ AND COMPANY LLP	Financial Auditing Services	676776	09/14/2018	14,419.00
NEOGOV	Recruiting Employees	676803	09/21/2018	13,464.75
BALLARD POWER SYSTEMS	WIP-Fuel Cell Bus Parts	676631	09/04/2018	11,489.18
ZEN AND THE ART OF CLEAN ENERGY	WIP-Refurbished Hydrogen Fueling Station	676826	09/21/2018	10,852.77
PALM SPRINGS MOTORS, INC.	Inventory Repair Parts	676747	09/14/2018	10,788.95
CUMMINS PACIFIC, LLC	Inventory Repair Parts	676792	09/21/2018	10,291.68
DECALS BY DESIGN, INC.	Advertising	676866	09/27/2018	9,999.99
NEW FLYER PARTS	Inventory Repair Parts	676847	09/27/2018	9,760.20
ADMIRAL SECURITY SERVICES, INC.	Security Guard Service	676698	09/14/2018	8,667.30
VERIZON WIRELESS	Wireless Telephone Service	676777	09/14/2018	8,549.01
HENSON CONSULTING GROUP, LLC	Staff Development Consultant	676794	09/21/2018	8,518.75
VASQUEZ AND COMPANY LLP	Financial Auditing Services	676825	09/21/2018	8,461.00
IMPERIAL IRRIGATION DIST	Utilities	676805	09/21/2018	8,379.32
OFFICETEAM	Temporary Help	676815	09/21/2018	8,064.14
PE FACILITY SOLUTIONS, LLC	Janitorial Service	676752	09/14/2018	7,240.00
GENFARE	Purchase of Passes	676873	09/27/2018	7,234.14
BRIGHT MOMENTS	HR Consulting	676724	09/14/2018	7,200.00
HD INDUSTRIES	Inventory Repair Parts	676731	09/14/2018	6,995.15

Vendor Filed As Name	Description	Check #	Payment Date	Payment Amount
ADVANCED WEB OFFSET, INC.	Rider's Guides	676846	09/27/2018	6,775.00
AMALGAMATED TRANSIT UNION	Union Dues	676657	09/11/2018	6,576.98
AMALGAMATED TRANSIT UNION	Union Dues	676827	09/24/2018	6,549.44
CUMMINS PACIFIC, LLC	Repair Parts Fixed Rte	676637	09/07/2018	6,312.51
HOME DEPOT CREDIT SERVICES	Facility Maintenance	676878	09/27/2018	6,271.22
ANDREA CARTER & ASSOCIATES	Marketing Service Consultant	676781	09/21/2018	6,250.00
CLARIANT CORPORATION	WIP-Refurbished Hydrogen Fueling Station	676910	09/27/2018	5,760.00
TEC OF CALIFORNIA, INC.	Inventory Repair Parts	676902	09/27/2018	5,521.53
WSP USA INC.	TDM & Vanpool Program	676779	09/14/2018	5,501.02
SOCO GROUP INC, THE	Lubricants-Oils	676762	09/14/2018	5,460.43
ASPEN REFRIGERANTS, INC.	Freon	676705	09/14/2018	4,903.95
NAPA AUTO PARTS	Inventory Repair Parts	676886	09/27/2018	4,878.45
NEW FLYER PARTS	Inventory Repair Parts	676780	09/21/2018	4,788.14
AUGER CONSULTING GROUP LLC	Consulting Service	676808	09/21/2018	4,785.00
HD INDUSTRIES	Inventory Repair Parts	676876	09/27/2018	4,637.41
TPX COMMUNICATIONS	Telephone Service	676823	09/21/2018	4,410.34
CARQUEST AUTO PARTS STORES	Inventory Repair Parts	676858	09/27/2018	4,256.67
DESERT PARADISE CONSTRUCTION, LLC	Consulting Service	676640	09/07/2018	4,200.00
PATRICK M. BRASSIL	Contracted Service Hydrogen Reformer Maints	676653	09/07/2018	4,080.00
GLOBAL EQUIPMENT CO. INC.	WIP- Learning Center Upgrade	676645	09/07/2018	4,020.67
CALIFORNIA DENTAL NETWORK, INC.	Dental Insurance	676786	09/21/2018	4,019.97
JACKSON LEWIS P.C.	Insurance Losses	676736	09/14/2018	3,982.60
ROMAINE ELECTRIC CORP.	Inventory Repair Parts	676757	09/14/2018	3,931.80
PDC MACHINES, INC	SunFuels Inventory Repair Parts	676751	09/14/2018	3,690.00
ROMAINE ELECTRIC CORP.	Inventory Repair Parts	676897	09/27/2018	3,674.15
FIESTA FORD, INC.	Inventory Repair Parts	676869	09/27/2018	3,606.86
JESSE FRESCAS JR.	WIP- Utility Infrastructure Upgrade	676737	09/14/2018	3,600.00
CUMMINS PACIFIC, LLC	Inventory Repair Parts	676864	09/27/2018	3,475.52
PRINCIPAL LIFE INSURANCE COMPANY	Dental Insurance PPO	<u>676818</u>	09/21/2018	<u>3,463.90</u>
TK SERVICES, INC.	Inventory Repair Parts	676904	09/27/2018	3,456.77
VALLEY SANITARY DISTRICT	Annual Sewer Charge	676775	09/14/2018	3,443.00
PATRICK M. BRASSIL	Contracted Service Hydrogen Reformer Maints	676893	09/27/2018	3,440.00
360 BUSINESS CONSULTING	Web Site Maintenance	676697	09/14/2018	3,300.00
ATWORK FRANCHISE, INC.	Temporary Help	676802	09/21/2018	3,267.26
FRANKLIN TRUCK PARTS, INC	Inventory Repair Parts	676801	09/21/2018	3,235.17
PRUDENTIAL OVERALL SUPPLY	Uniforms	676819	09/21/2018	3,204.18
EYE MED	Vision Insurance	676642	09/07/2018	3,128.88
DESERT URGENT CARE AND SANTA ROSA DEL	Medical Exams	676835	09/24/2018	3,115.00
TIME WARNER CABLE	Utilities	676765	09/14/2018	3,050.91

Vendor Filed As Name FPS SPECIALISTS IN FIRE SYSTEMS	Description WIP-IT Clean Agent Fire Suppression	Check # 676806	Payment Date 09/21/2018	Payment Amount <i>2,999.20</i>
SOCALGAS	Utilities	676761	09/14/2018	2,807.93
IMHOF AND ASSOCIATES, INC	Legal Service	676647	09/07/2018	2,610.30
CREATIVE BUS SALES, INC,	Repair Parts Fixed Rte	676863	09/27/2018	2,582.49
VALLEY OFFICE EQUIPMENT, INC.	Office Equipment Maintenance	676773	09/14/2018	2,571.82
HD INDUSTRIES	Lubricants-Oils	676804	09/21/2018	2,521.77
NEW FLYER PARTS	Inventory Repair Parts	676699	09/14/2018	2,509.05
PACKET FUSION, INC.	Communications	676746	09/14/2018	2,261.35
FLEET-NET CORPORATION	Computer Network Software Agreement	676727	09/14/2018	2,130.00
CALIFORNIA STATE DISBURSEMENT UNIT	Garnishments	676658	09/11/2018	2,091.54
CUMMINS PACIFIC, LLC	Inventory Repair Parts	676717	09/14/2018	2,073.64
SOCO GROUP INC, THE	Lubricants-Oils	676900	09/27/2018	2,031.50
GRAINGER	Freon	676730	09/14/2018	2,031.45
DESERT AIR CONDITIONING, INC.	A/C Service	676795	09/21/2018	1,990.73
TK SERVICES, INC.	Inventory Repair Parts	676766	09/14/2018	1,817.20
CREATIVE BUS SALES, INC,	Inventory Repair Parts	676716	09/14/2018	1,632.62
ATWORK FRANCHISE, INC.	Temporary Help	676872	09/27/2018	1,631.29
BURRTEC WASTE & RECYCLING SERVICES	Utilities	676709	09/14/2018	1,534.02
SMARTDRIVE SYSTEMS, INC.	General Services	676759	09/14/2018	1,520.00
CALIFORNIA HYDROGEN BUSINESS COUNCIL	Fuel Cell Bus Workshop	676787	09/21/2018	1,500.00
COMPLETE COACH WORKS	Inventory Repair Parts	676714	09/14/2018	1,486.95
CALIFORNIA STATE DISBURSEMENT UNIT	Garnishments	676828	09/24/2018	1,466.16
C V WATER DISTRICT	Utilities	676790	09/21/2018	1,395.41
JOCELYN ARMADA	Mileage Reimbursement Expense	676807	09/21/2018	1,390.47
AVAIL TECHNOLOGIES	Inventory Repair Parts	676706	09/14/2018	1,387.01
DESERT HOSE & SUPPLY CORP.	Outside Repair Fixed Rte	676639	09/07/2018	1,378.68
BUREAU VERITAS NORTH AMERICA/ANALYSTS	Inventory Repair Parts	676734	09/14/2018	1,307.27
UNICARS HONDA, INC.	Repair Parts Support Vehicles	676906	09/27/2018	1,294.27
NORTON MEDICAL INDUSTRIES	Medical Exams	676744	09/14/2018	1,284.10
BURRTEC WASTE & RECYCLING SERVICES	Utilities	676784	09/21/2018	1,280.10
APOLLO VIDEO TECHNOLOGY	Inventory Repair Parts	676854	09/27/2018	1,239.56
ALLIED REFRIGERATION, INC	Freon	676634	09/07/2018	1,141.88
ERIC TAYLOR	Tuition Reimbursement	676867	09/27/2018	1,125.00
FAST UNDERCAR PALM DESERT	Inventory Repair Parts	676799	09/21/2018	1,107.67
LAUREN SKIVER	Reimbursement Expense	676739	09/14/2018	1,102.32
AVAIL TECHNOLOGIES	Outside Repair Fixed Rte	676855	09/27/2018	1,100.00
GRAINGER	Facility Maintenance	676874	09/27/2018	1,099.62
FRANCHISE TAX BOARD	Garnishments	676668	09/11/2018	1,011.65
SCRTTC	Membership & Subscriptions	676839	09/24/2018	1,000.00

Vendor Filed As Name	Description	Check #	Payment Date	Payment Amount
360 BUSINESS CONSULTING	Web Site Maintenance	676845	09/27/2018	1,000.00
TOTALFUNDS	Postage Supplies	676767	09/14/2018	1,000.00
Total Checks Over \$1,000 Total Checks Under \$1,000 Total Checks	\$2,007,227.10 \$39,291.59 \$2,046,518.69			

# **SunLine Transit Agency**

## **CONSENT CALENDAR**

DATE: December 5, 2018 RECEIVE & FILE

TO: Finance/Audit Committee

**Board of Directors** 

RE: Credit Card Statement for September & October 2018

## **Summary**:

The attached report summarizes the Agency's credit card expenses for September 2018 and October 2018 with respective statement closing dates of October 3, 2018 and November 2, 2018.

## **Recommendation:**

Receive and file.

**SunLine Transit Agency Visa Credit Card Statement** 

Closing Date: 10/03/18
Name on Card: Lauren Skiver

	Trans. Date	Post Date	Reference	Detail - Description	Credits	Charges	GL#
1	9/4/2018	9/4/2018	АРТА	Registration; 2018 Transit Board Seminar - Brittney B. Sowell, Clerk of the Board		\$525.00	40-5090200000
2	9/4/2018	9/4/2018	Dropbox	Dropbox Annual Membership Renewal; Performance Department		\$1,176.00	44-5090100000: \$1,000 44-5049900000: \$176
3	9/6/2018	9/6/2018	Juan Pollo	Juan Pollo Catering; T-NOW Meeting - Planning Department		\$177.79	49-5090200001
4	9/12/2018	9/12/2018	Expedia	Lodging & Car Rental for 6 Nights; Executive Team Service Visioning Session - Ken Potts		\$908.34	49-509020001
5	9/14/2018	9/14/2018	Expedia	Lodging for 1 Night; Hydrogen + Fuel Cells North America SPI 2018 - Operations Department		\$230.18	11-5090200000: \$115.09 21-5090200000: \$115.09
6	9/17/2018	9/17/2018	Panera	Panera Catering; Ad Hoc Committee Meeting - Board of Directors		\$46.50	40-5090200002
7	9/19/2018	9/19/2018	Grub Hub	Firehouse Subs Catering Order; Mini Visioning Session with Executive Team, Planning Department and HDR		\$172.66	40-5090200004
8	9/24/2018	9/24/2018	Dropbox	Dropbox; Addition of 2 Licenses for HR for the Year		\$317.59	32-5090100000
9	9/26/2018	9/26/2018	City Wok	City Wok Catering Order; September Board Meeting - Board of Directors		\$387.26	40-5090200002
10	9/27/2018	9/27/2018	Omni Nashville	AV Services & Catering Fee; ZEBRA In Person Meeting (direct reimbursement from ZEBRA)		\$4,280.52	NO GL - Direct Reimbursement
11	10/1/2018	10/1/2018	American Airlines	Flight on American Airlines; 2018 Smart Transit Conference - Lauren Skiver, CEO/General Manager		\$566.48	40-5090200001
12	10/2/2018	10/2/2018	Palm Springs Airport	Parking fees; Palm Springs Airport Authority Meeting		\$4.00	40-5090200001
				Credits and Charges:	\$0.00	\$8,792.32	

Total: \$8,792.32

WellsFargo 09.18 9 1 of 1



## WELLS FARGO BUSINESS ELITE CARD

VISA

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## CONSOLIDATED BILLING CONTROL ACCOUNT STATEMENT

Prepared For SUNLINE TRANSIT LUIS GARCIA Account Number Statement Closing Date 10/03/18 Days in Billing Cycle 30 Next Statement Date 11/02/18 Credit Line \$40,000 Available Credit \$31,207

For 24-Hour Customer Service Call: 800-231-5511

Inquiries or Questions: Wells Fargo SBL PO Box 29482 Phoenix, AZ 85038-8650

Payments:

Elite Card Payment Center PO Box 77066 Minneapolis, MN 55480-7766

**Payment Information** 

New Balance	\$8,792.32
Current Payment Due (Minimum Payment)	\$500.00
Current Payment Due Date	10/28/18

Thank you for using our Automatic Payment service. See the Important Information section below for your next scheduled payment.

If you wish to pay off your balance in full: The balance noted on your statement is not the payoff amount. Please call 800-231-5511 for payoff information.

**Account Summary** 

Previous Balance		\$9,653.99
Credits	-	\$0.00
Payments	-	\$9,653.99
Purchases & Other Charges	+	\$8,792.32
Cash Advances	+	\$0.00
Finance Charges	+	\$0.00
New Balance	=	\$8,792,32

**Cash Back Notice** 

Your next cash back reward is scheduled for 12/2018.

Wells Fargo Elite Cash Back Advantage

Previous Balance			\$0.00
Cash Earned this Month		33	\$87.92
Trades From Other Company Cards			\$0.00
Bonus/Adjustments		1	\$0.00
Cash Back Balance	= 1.000		\$87.92
Cash Awarded this Period			\$0.00
Year to Date Cash Back Awarded			\$884.22

See reverse side for important information.

Detach and mail with check payable to "Wells Fargo" to arrive by Current Payment Due Date.

Make checks payable to: Wells Fargo

Account Number		
New Balance		\$8,792.32
Total Amount Du	e (Minimum Payment)	\$500.00
<b>Current Payment</b>	Due Date	10/28/18
Amount Enclosed:	s	

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Print address or phone changes:			

## դեպելելի իննելարի թունիկի ինկանի հենուրի հենուրի հեն

ELITE CARD PAYMENT CENTER PO BOX 77066 MINNEAPOLIS MN 55480-7766

LUIS GARCIA 32505 HARRY OLIVER TRL THOUSAND PALMS CA 92276-3501 MSP 321 եվեսիկեկուկիլիիլիիլիիլերութերկութունք



## **Rate Information**

Your rate may vary according to the terms of your agreement.

TYPE OF BALANCE	ANNUAL INTEREST RATE	DAILY FINANCE CHARGE RATE	AVERAGE DAILY BALANCE	PERIODIC FINANCE CHARGES	TRANSACTION FINANCE CHARGES	TOTAL FINANCE CHARGES
PURCHASES	13.240%	.03627%	\$0.00	\$0.00	\$0.00	\$0.00
CASH ADVANCES	25.990%	.07120%	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL	The state of the s			\$0.00	\$0.00	\$0.00

## Important Information

\$0 - \$8,792.32 WILL BE DEDUCTED FROM YOUR ACCOUNT AND CREDITED AS YOUR AUTOMATIC PAYMENT ON 10/28/18. THE AUTOMATIC PAYMENT AMOUNT WILL BE REDUCED BY ALL PAYMENTS POSTED ON OR BEFORE THIS DATE.

**Summary of Sub Account Usage** 

Name	Sub Account	Monthly	Spend
	Number Ending In	Spending Cap	This Period
LAURA SKIVER		40,000	\$8,792.32

### **Transaction Details**

The transactions detailed on this Consolidated Billing Control Account Statement contain transactions made directly to this Control Account plus all transactions made on Sub Accounts. If there were no transactions made by a Sub Account that Sub Account will not appear.

Trans	Post	Reference Number	Description	Credits	Charges
09/28	09/28	F326800LZ00CHGDDA	AUTOMATIC PAYMENT - THANK YOU TOTAL 4484610004265941 \$9,653.99-	9,653.99	
		nmary For LAURA SKIVER mber Ending In			
09/04	09/04	2463923L9S66KMDSZ	APTA 202-4964800 DC		525.00
09/04	09/04	2490641L71PWFTXA1	Dropbox*D5W22KTYFN2V 888-4468396 CA		1,176.00
09/06	09/06	2475542LA4E0ZY17D	JUAN POLLO BEAUMONT 951-7698570 CA		177.79
09/12	09/12	2469216LF2XBD8GB3	EXPEDIA 7379601395718 EXPEDIA.COM WA		908.34
09/14	09/14	2469216LH2XE3A8K8	EXPEDIA 7379983800502 EXPEDIA.COM WA		230.18
09/17	09/17	2423168LL2DJMK06P	PANERA BREAD #601771 314-984-3495 CA		46.50
09/19	09/19	2449215LNLXR3D58B	GRUBHUBFIREHOUSESUBS GRUBHUB.COM IL		172.66
09/24	09/24	2469216LV2XD5REEX	DROPBOX*YSM66KJ8MSW9 DROPBOX.COM CA		317.59
09/26	09/26	2432743LY2FH5L9JT	CITY WOK 800-4498012 CA		387.26
09/27	09/27	2475542LZ50VDLTQB	OMNI NASHVILLE 615-7825300 TN		4,280.52
10/01	10/01	2443106M3WESNBA1S	AMERICAN AIR0012313885468 FORT WORTH TX		538.60
		10/24/18	SKIVER/LAURA		
		1 AA O	PALM SPRINGS CHICAGO		
		2 AA O	CHICAGO PHILADELPHIA		
		3 AA S	PHILADELPHIA PHOENIX		
		4 AA S	PHOENIX PALM SPRINGS		
10/01	10/01	2443106M3WESPHWLS	AMERICAN AIR0010633479889 FORT WORTH TX		27.88
		10/01/18	SKIVER/LAURA		
		1 AA Y	RVU FEE		
10/02	10/02	2443106M3BMQG81Q6	PALM SPRINGS AIRPORT PALM SPRINGS CA		4.00
			TOTAL \$8,792.32		
_			LAURA SKIVER / Sub Acct Ending In		

## Wells Fargo News

## What can alerts do for your business?\*

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# **SunLine Transit Agency Visa Credit Card Statement**

Closing Date: 11/02/18
Name on Card: Lauren Skiver

	Trans. Date	Post Date	Reference	Detail - Description	Credits	Charges	GL#
1	10/4/2018	10/4/2018	California Transit Association	Registration; CTA Conference 2018 - Tommy Edwards, Chief Performance Officer		\$475.00	44-5090200000
2	10/4/2018	10/4/2018	CALACT	Registration; CALACT 2018 Fall Conference - Vanessa Mora, Deputy Chief Safety Officer		\$450.00	15-5090200000
3	10/4/2018	10/4/2018	CALACT	Registration; CALACT 2018 Fall Conference - Todd McDaniel, Deputy Chief Operating Officer - Transportation		\$450.00	11-5090200000
4	10/4/2018	10/4/2018	CALACT	Registration; CALACT 2018 Fall Conference - Isabel Acosta, Transportation Services Coordinator		\$450.00	11-5090200000
5	10/6/2018	10/6/2018	Westin Long Beach	Lodging for 3 Nights; CTA Conference - Tommy Edwards, Chief Performance Officer		\$1,015.68	44-5090200000
6	10/15/2018	10/15/2018	Expedia	Expedia Booking Fee; Flight to APTA Seminar - Brittney B. Sowell, Clerk of the Board/Special Assistant to the CEO		\$6.67	40-5090200000
7	10/15/2018	10/15/2018	United	Flight on United from PSP to DCA; APTA Transit Board Administrators Seminar - Brittney B. Sowell, Clerk of the Board/Special Assistant to the CEO		\$565.80	40-5090200000
8	10/15/2018	10/15/2018	Delta Air	Flight on Delta Air from DCA to PSP; APTA Transit Board Administrators Seminar - Brittney B. Sowell, Clerk of the Board/Special Assistant to the CEO		\$196.80	40-5090200000
9	10/17/2018	10/17/2018	Panera	Panera Catering Order; Strategic Planning & Operational Committee Meeting - Board of Directors		\$63.16	40-5090200002
10	10/19/2018	10/19/2018	RU Cont Studies	Registration; Transit Trainers' Workshop - Victor M. Duran, Senior Training Supervisor		\$415.00	15-5090200000
11	10/21/2018	10/21/2018	El Pollo Loco	El Pollo Loco Catering Order; Executive Team Building w/ Cindy Henson		\$162.96	40-5090200004
12	10/23/2018	10/23/2018	Mario's Italian Café	Mario's Italian Café Catering Order; October Meeting - Board of Directors		\$267.80	40-5090200002
13	10/26/2018	10/26/2018	Courtyard by Marriott	Lodging for 3 Nights; Planning Training Seminar - Luis Salcido, Transit Planning Technician		\$489.80	49-5090200001
14	10/26/2018	10/26/2018	Hilton Garden Inn	Lodging for 2 Nights; SMART Transit 2018 Speaking Engagement - Lauren Skiver, CEO/General Manager		\$470.43	40-5090200000
15	10/26/2018	10/26/2018	Hilton Garden Inn	Lodging for 2 Nights; SMART Transit 2018 Speaking Engagement - Lauren Skiver, CEO/General Manager	\$51.53		40-5090200000
16	10/28/2018	10/28/2018	Firehouse Subs	Firehouse Subs Catering Order; Healthcare Providers Roundtable - Access and Mobility Partnership Grants		\$154.06	40-5090200004
17	10/29/2018	10/29/2018	El Pollo Loco	El Pollo Loco Catering Order; Executive Strategic Planning Session Day 1 - Cindy Henson and Executive Team		\$184.48	40-5090200004
18	10/31/2018	10/31/2018	Expedia	Loding for 3 Nights; NSC First Aid, CPR & AED Instructor Course - Asael Reyes, Safety Officer		\$531.36	15-5090200000
19	10/31/2018	10/31/2018	Office Express	Luna Grill Catering Order; Executive Strategic Planning Session Day 2 - Cindy Henson and Executive Team		\$168.34	40-5090200004
20	11/1/2018	11/1/2018	Office Express	Firehouse Subs Catering Order; Veterans Roundtable - Access and Mobility Partnership Grants		\$187.01	40-5090200004
L				Credits and Charges:	\$51.53	\$6,704.35	

**Credits and Charges:** \$51.53 \$6,704.35

Total: \$6,652.82

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# CONSOLIDATED BILLING CONTROL ACCOUNT STATEMENT

Prepared For	SUNLINE TRANSI		
	LUIS GARCIA		
Account Number			
Statement Closing Date	11/02/18		
Days in Billing Cycle	30		
Next Statement Date	12/03/18		
Credit Line	\$40,000		
Available Credit	\$30,657		

For 24-Hour Customer Service Call: 800-231-5511

Inquiries or Questions:

Wells Fargo SBL PO Box 29482 Phoenix, AZ 85038-8650

Payments:

Elite Card Payment Center PO Box 77066 Minneapolis, MN 55480-7766

Payment Information

New Balance	\$6,652.82
Current Payment Due (Minimum Payment)	\$500.00
Current Payment Due Date	11/28/18

Thank you for using our Automatic Payment service. See the Important Information section below for your next scheduled payment.

If you wish to pay off your balance in full: The balance noted on your statement is not the payoff amount. Please call 800-231-5511 for payoff information.

**Account Summary** 

Previous Balance		\$8,792.32
Credits	-	\$51.53
Payments		\$8,792.32
Purchases & Other Charges	+	\$6,704.35
Cash Advances	+	\$0.00
Finance Charges	+	\$0.00
New Balance	ANTONE ANTON	\$6,652.82

Cash Back Notice

Your next cash back reward is scheduled for 12/2018.

Wells Fargo Elite Cash Back Advantage

20 504
\$87.92
\$66.53
\$0.00
\$0.00
\$154.45
\$0.00
\$884.22

See reverse side for important information.

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Detach and mail with check payable to "Wells Fargo" to arrive by Current Payment Due Date.

Make checks payable to: Wells Fargo

\$6,652.82
\$500.00
11/28/18

Amount Enclosed:

\$

Print address or phone changes: Work (

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ELITE CARD PAYMENT CENTER

PO BOX 77066 MINNEAPOLIS MN 55480-7766

YTG 29

SUNLINE TRANSIT LUIS GARCIA 32505 HARRY OLIVER TRL THOUSAND PALMS CA 92276-3501 121781 MSP 1148 լերգրիներիկոլի[իրանրը|կներիանակնանվիլ]]ի

## Rate Information

Your rate may vary according to the terms of your agreement.

TYPE OF BALANCE	ANNUAL INTEREST RATE	DAILY FINANCE CHARGE RATE	AVERAGE DAILY BALANCE	PERIODIC FINANCE CHARGES	TRANSACTION FINANCE CHARGES	TOTAL FINANCE CHARGES
PURCHASES	13.240%	.03627%	\$0.00	\$0.00	\$0.00	\$0.00
CASH ADVANCES	25.990%	.07120%	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL				\$0.00	\$0.00	\$0.00

## Important Information

\$0 - \$6,652.82 WILL BE DEDUCTED FROM YOUR ACCOUNT AND CREDITED AS YOUR AUTOMATIC PAYMENT ON 11/28/18. THE AUTOMATIC PAYMENT AMOUNT WILL BE REDUCED BY ALL PAYMENTS POSTED ON OR BEFORE THIS DATE.

THE ENCLOSED CUSTOMER AGREEMENT HAS IMPORTANT CHANGES TO SOME OF THE TERMS AND CONDITIONS ASSOCIATED WITH YOUR ACCOUNT. PLEASE KEEP THIS AGREEMENT FOR YOUR RECORDS AS IT REPLACES ALL VERSIONS THAT WERE PREVIOUSLY SENT. THANK YOU FOR CHOOSING WELLS FARGO.

**Summary of Sub Account Usage** 

Name	Sub Account	Monthly	Spend
	Number Ending In	Spending Cap	This Period
LAURA SKIVER		40,000	\$6,652.82

## **Transaction Details**

The transactions detailed on this Consolidated Billing Control Account Statement contain transactions made directly to this Control Account plus all transactions made on Sub Accounts. If there were no transactions made by a Sub Account that Sub Account will not appear.

Trans	Post	Reference Number	Description	Credits	Charges
10/28	10/28	F326800MX00CHGDDA	AUTOMATIC PAYMENT - THANK YOU TOTAL 4484610004265941 \$8,792.32-	8,792.32	
		nmary For LAURA SKIVER			
Sub Acc	ount Nu	mber Ending In			
10/04	10/04	2412157M600886JWE	CALIFORNIA TRANSIT ASS 916-4464656 CA		475.00
10/04	10/04	2449398M58B0MFLZB	CALACT 800-422-5228 CA		450.00
10/04	10/04	2449398M58B0MFLZK	CALACT 800-422-5228 CA		450.00
10/04	10/04	2449398M58B0MFLZ3	CALACT 800-422-5228 CA		450.00
10/06	10/06	2476197M711H1RXVG	WESTIN LONG BEACH HOTEL LONG BEACH CA		1,015.68
10/15	10/15	2469216MG2XQY2EH7	EXPEDIA 7386141467801 EXPEDIA.COM WA		6.67
10/15	10/15	2469216MH2XT932NV	UNITED 0167216131323800-932-2732 TX		565.80
		11/26/18	SOWELL/BRITTNEY BAIR		
		1 UA V	PALM SPRINGS HOUSTON		
		2 UA Q	HOUSTON WASHINGTON		
		11617270	EXPEDIA.COM TRAVEL		
10/15	10/15	2471705MHTQY8FSM4	DELTA AIR 0067216131324 BELLEVUE WA		196.80
		11/29/18	SOWELL/BRITTNEY		
		1 DL E	WASHINGTON SALT LAKE CITY		
		2 DL E	SALT LAKE CITY PALM SPRINGS		
		11617270	EXPEDIA.COM TRA		
10/17	10/17	2423168MJ2DYY38ZZ	PANERA BREAD #601771 314-984-3495 CA		63.16
10/19	10/19	2476725ML000168S4	RU CONT STUDIES 732-9324700 NJ		415.00
10/21	10/21	2401339MP049XW4X8	6031 EL POLLO LOCO http://www.el CA		162.96
10/23	10/23	2469216MT2X5RE7JG	MARIO'S ITALIAN CAFE PALM DESERT CA		267.80
10/26	10/26	2469216MV2XQTZS2W	COURTYARD BY MARRIOTT- LAS VEGAS NV		489.80
10/26	10/26	2475542MW4PTV8M1B	HILTON GARDEN INN 215-9230100 PA		470.43
10/26	10/26	7475542MZ4PTV8M1M	HILTON GARDEN INN PHILADELPHIA PA	51.53	
10/28	10/28	2422443MY2Y2W1G66	FIREHOUSE SUBS #12 PALM DESERT CA		154.06
10/29	10/29	2401339MZ05W0ZRBB	6031 EL POLLO LOCO http://www.el CA		184.48
10/31	10/31	2469216N02XVBAYVK	EXPEDIA 7388900202311 EXPEDIA.COM WA		531.36
10/31	10/31	2475542N13VXQRXYR	THE OFFICE EXPRESS 800-3675402 CA		168.34
11/01	11/01	2475542N24EHS4LWG	THE OFFICE EXPRESS 800-3675402 CA		187.01
			TOTAL \$6,652.82		
			LAURA SKIVER / Sub Acct Ending In		

## **SunLine Transit Agency**

## CONSENT CALENDAR

DATE: December 5, 2018 RECEIVE & FILE

TO: Finance/Audit Committee

Board of Directors

RE: Monthly Budget Variance Report for September 2018

## Summary:

The budget variance report compares revenues and expenses to the respective line item budgets. The report identifies current monthly revenues and expenses as well as year to date (YTD) values. The current monthly budget values are calculated by taking 1/12<sup>th</sup> of the annual budget and the YTD budget values are calculated by dividing the yearly budget by the number of months progressed through the fiscal year.

- As of September 30, 2018, the organization's revenues net of subsidies are \$272,720 over budget or 23.18% above the YTD budget. Expenditures are \$1,604,229 under budget or 16.18% below the YTD budget.
- The net YTD operating gain (loss) after subsidies is 0.

## Recommendation:

Receive and file.

## SunLine Transit Agency Budget Variance Report September 2018

		C	urrent Month	1	Year to Date			
	FY 19			Favorable		FY 19	Favorable	Percentage
Description	Total Budget	Actual	Budget	(Unfavorable)	YTD Actual	YTD Budget	(Unfavorable)	Remaining
Operating Revenues:								
Passenger Revenue	2,643,828	233,529	220,319	13,210	661,778	660,957	821	75.0%
Other Revenue	2,063,241	251,266	171,937	79,329	787,709	515,810	271,899	61.8%
Total Operating Revenue	4,707,069	484,794	392,256	92,539	1,449,487	1,176,767	272,720	69.2%
Operating Expenses:								
Operator & Mechanic Salaries & Wages	9,716,024	746,090	809,669	63,579	2,254,207	2,429,006	174,799	76.8%
Operator & Mechanic Overtime	1,083,067	72,497	90,256	17,759	262,926	270,767	7,841	75.7%
Administration Salaries & Wages	6,262,652	395,161	521,888	126,726	1,240,021	1,565,663	325,642	80.2%
Administration Overtime	25,358	3,337	2,113	(1,224)	6,832	6,340	(493)	
Fringe Benefits	10,643,118	681,333	886,926	205,593	2,157,576	2,660,779	503,203	79.7%
Communications	208,000	17,749	17,333	(416)	53,729	52,000	(1,729)	
Legal Services	420,000	23,297	35,000	11,703	121,955	105,000	(16,955)	
Computer/Network Software Agreement	560,745	28,582	46,729	18,147	104,917	140,186	35,269	81.3%
Uniforms	115,650	2,397	9,638	7,240	7,614	28,913	21,299	93.4%
Contracted Services	438,338	36,257	36,528	272	101,960	109,585	7,625	76.7%
Equipment Repairs	7,000	0	583	583	45	1,750	1,705	99.4%
Security Services	104,159	8,148	8,680	532	25,507	26,040	533	75.5%
Fuel - CNG	1,533,122	129,983	127,760	(2,223)	376,927	383,281	6,354	75.4%
Fuel - Hydrogen	260,000	60,193	21,667	(38,526)	89,825	65,000	(24,825)	
Tires	243,277	20,096	20,273	177	61,703	60,819	(883)	
Office Supplies	68,523	5,664	5,710	46	13,812	17,131	3,319	79.8%
Travel/Training	173,996	15,932	14,500	(1,433)	46,585	43,499	(3,086)	
Repair Parts	1,285,244	97,476	107,104	9,628	303,011	321,311	18,300	76.4%
Facility Maintenance	42,750	453	3,563	3,110	9,089	10,688	1,598	78.7%
Electricity - CNG & Hydrogen	287,000	11,808	23,917	12,109	42,083	71,750	29,667	85.3%
Natural Gas	1,390,000	104,782	115,833	11,051	351,549	347,500	(4,049)	
Gas & Water	7,500	518	625	107	1,310	1,875	565	82.5%
Insurance Losses	1,276,054	85,976	106,338	20,362	250,597	319,014	68,416	80.4%
Insurance Premium - Property	17,136	1,168	1,428	260	3,505	4,284	779	79.5%
Repair Claims	154,280	11,237	12,857	1,620	11,237	38,570	27,333	92.7%
Fuel Taxes	188,300	9,720	15,692	5,972	40,246	47,075	6,829	78.6%
Other Expenses	4,743,112	283,976	395,259	111,284	790,766	1,185,778	395,012	83.3%
Self Consumed Fuel	(1,600,000)	(143,535)	(133,333)	(10,201)	(420,162)	(400,000)	(20,162)	73.7%
Total Operating Expenses (Before Depreciation)	39,654,404	2,710,295	3,304,534	594,239	8,309,372	9,913,601	1,604,229	79.0%
Operating Expenses in Excess of Operating Revenue		\$ (2,225,500)			\$ (6,859,885)			
Cubridiae								
Subsidies:	( 000 000	202.000	F00.000	117.011	1 177 750	4 500 000	222.242	00.40/
Local - Measure A	6,000,000	382,089	500,000	117,911	1,177,752	1,500,000		80.4%
State - LTF, SGR, LCTOP	22,445,242	1,429,348	1,870,437	441,089	4,405,823	5,611,311	1,205,488	80.4%
Federal - CMAQ, 5307, 5309,5310, 5311, 5311(f)	6,502,093	414,063	541,841	127,778	1,276,309	1,625,523		80.4%
Total Subsidies	34,947,335	2,225,500	2,912,278	686,778	6,859,885	8,736,834	1,876,949	80.4%
Net Operating Gain (Loss) After Subsidies	\$ (0)	_ 16	;		\$ -			

## SunLine Transit Agency Budget Variance Report September 2018

## **Current Month**

## Year to Date

	FY 19			Favorable		FY 19	Favorable	Percentage
Description	Total Budget	Actual	Budget	(Unfavorable)	YTD Actual	YTD Budget	(Unfavorable)	Remaining
Operating Expenses:								
Wages & Benefits	27,730,218	1,898,419	2,310,852	412,433	5,921,562	6,932,555	1,010,993	78.6%
Services	3,560,093	235,710	296,674	60,965	688,619	890,023	201,404	80.7%
Fuels & Lubricants	2,000,177	197,557	166,681	(30,875)	517,907	500,044	(17,863)	74.1%
Tires	243,277	20,096	20,273	177	61,703	60,819	(883)	74.6%
Materials and Supplies	1,597,243	123,221	133,104	9,882	373,154	399,311	26,156	76.6%
Utilities	1,966,500	138,226	163,875	25,649	462,668	491,625	28,957	76.5%
Casualty & Liability	2,105,656	156,182	175,471	19,290	441,975	526,414	84,439	79.0%
Taxes and Fees	188,300	9,720	15,692	5,972	40,246	47,075	6,829	78.6%
Miscellaneous Expenses	1,862,940	74,700	155,245	80,545	221,701	465,735	244,034	88.1%
Self Consumed Fuel	(1,600,000)	(143,535)	(133,333)	(10,201)	(420,162)	(400,000)	(20,162)	73.7%
Total Operating Expenses (Before Depreciation)	39,654,404	2,710,295	3,304,534	594,239	8,309,372	9,913,601	1,604,229	79.0%
Revenues:								
Passenger Revenue	2,643,828	233,529	220,319	13,210	661,778	660,957	821	75.0%
Other Revenue	2,063,241	251,266	171,937	79,329	787,709	515,810	271,899	61.8%
Total Operating Revenue	4,707,069	484,794	392,256	92,539	1,449,487	1,176,767	272,720	69.2%
Net Operating Gain (Loss)		\$ (2,225,500)			\$ (6,859,885)			
Subsidies:								
Local - Measure A	6,000,000	382,089	500,000	117,911	1,177,752	1,500,000	322,248	80.4%
State - LTF, SGR, LCTOP	22,445,242	1,429,348	1,870,437	441,089	4,405,823	5,611,311	1,205,488	80.4%
Federal - CMAQ, 5307, 5309,5310, 5311, 5311(f)	6,502,093	414,063	541,841	127,778	1,276,309	1,625,523	349,214	80.4%
Total Subsidies	34,947,335	2,225,500	2,912,278	686,778	6,859,885	8,736,834	1,876,949	80.4%
Net Operating Gain (Loss) After Subsidies	\$ (0)	\$ -			\$ -			

#### Passenger Revenue - Favorable

- Total system ridership is presently 5,656 trips below FY 18 YTD amounts.
- Ridership is currently at 0.59% below FY 18 YTD totals.

#### **Passenger Revenue**

5 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -										
	F	Y18-September	FY	19-September	Variance		%∆			
Fixed Route	\$	218,238	\$	208,075	\$	(10,163)	-4.7%			
Paratransit	\$	27,837	\$	25,453	\$	(2,384)	-8.6%			
System Total	\$	246,076	\$	233,529	\$	(12,547)	-5.1%			

#### Ridership FY18-September FY19-September Variance %Δ Fixed Route 333,098 337,164 4,066 1.2% (829) Paratransit 13,359 12,530 -6.2% SolVan 53.2% 1,222 1,872 650 347,679 System Total 351,566 3,887 1.1%

#### Passenger Revenue

	Υ	TD-FY18	Υ	TD-FY19	V	ariance	%∆
Fixed Route	\$	589,614	\$	584,949	\$	(4,665)	-0.8%
Paratransit	\$	80,062	\$	76,828	\$	(3,233)	-4.0%
System Total	\$	669,676	\$	661,778	\$	(7,898)	-1.2%

Ridership										
	YTD-FY18	YTD-FY19	Variance	%∆						
Fixed Route	919,823	911,482	(8,341)	-0.9%						
Paratransit	39,480	38,631	(849)	-2.2%						
SolVan	2,312	5,846	3,534	152.9%						
System Total	961,615	955,959	(5,656)	-0.6%						

#### Other Revenue - Favorable

- The favorable balance is due to higher revenues than budgeted amounts for On-Board Bus Advertising Revenue, Outside Fueling Revenue, and Emissions Credit Revenue.
- On-Board Bus Advertising has a favorable variance due to a higher quantity of ads sold.
- The favorable variance in fueling revenue is mainly attributed to high sales from Burrtec through August 2018. The FY 19 budget accounted for a decrease in sales related to the construction of a Burrtec CNG station. The station was completed on 8/23/18 and the resulting reduction in future sales will reduce the favorable variance.
- Emissions credit revenue has a favorable variance due to an increase in the market price of emission credits.

	Υ	TD-September	YTD Budget	/	ariance	%∆
On-Board Bus Advertising	\$	27,100	\$ 15,055	\$	12,045	80.0%
Outside Fueling Revenue	\$	257,473	\$ 175,000	\$	82,473	47.1%
Emissions Credit Revenue	\$	401,895	\$ 187,500	\$	214,395	114.3%

#### Operator & Mechanic Salaries & Wages - Favorable

- The favorable balance is primarily attributed to vacant operator positions through FYTD 19. Department 14 Operations Paratransit had one (1) vacant operator position in September.
- Other factors include operators and mechanics using vacation time, sick time, short-term disability, and long-term disability. Department 12 Operations Fixed Route has nine (9) operators on long-term disability. Department 22 Fleet Maintenance has one (1) mechanic out on workers compensation leave.

#### **Operator & Mechanic Overtime - Favorable**

• The unfavorable balance is primarily attributed to vacant operator positions.

Other factors include operators and mechanics using vacation time, sick time, short-term disability, and long-term disability.

To cover the actual workload, the active employees have to work extended hours.

September

	September				
			Total		
			Overtime	Total	
	Bid Overtime (Hours)	Overtime (Hours)	(Hours)	Е	xpense
Fixed Route	152	1,220	1,372	\$	45,098
Paratransit	N/A	643	643	\$	16,678
Mechanics	N/A	336	336	\$	8,580

YTD-September

	Bid		Total		
	Overtime	Overtime	Overtime		Total
	(Hours)	(Hours)	(Hours)	E	Expense
Fixed Route	304	4,840	5,144	\$	169,324
Paratransit	N/A	2,171	2,171	\$	55,907
Mechanics	N/A	1,203	1,203	\$	33,794

#### **Administration Salaries & Wages - Favorable**

• The favorable variance in administrative salaries and wages is attributed to vacant positions across the agency (e.g., Maintenance Supervisor, Farebox Assistant Technician, Human Resources Manager).

#### Administration Overtime - Unfavorable

• Administrative overtime expenses are within an acceptable range of the budget.

#### Fringe Benefits - Favorable

• Fringe benefit savings are attributed to vacant positions across the agency.

#### **Communications - Unfavorable**

• The unfavorable variance in communication expenses is due to a new TPX Bundle plan for landline services. Due to usage, the Agency selected a bundle plan that will lead to savings in the long term.

#### **Legal Services - Unfavorable**

- Legal services general have had higher expenses due to review and analysis for contracts, service agreements, projects, case reviews, procurements, claims, and funding resources.
- Legal services labor counsel have had higher expenses due to higher arbitration services rendered in August.

#### Computer/Network Software Agreement - Favorable

- Budget is twelve-period allocation, but some expenses are yet to be incurred (i.e., software programs).
- The following programs will be incurred in the latter part of the year:

Barracuda - provides web filters, spam filters, and email archive

Keystone - support for SYSCO devices

Cummins Software - utilize to run diagnostics on Cummins engines

Lansweeper - network management tool.

#### **Uniforms - Favorable**

- At the beginning of the fiscal year, operators are given a \$300 credit toward uniform expenses.
- The favorable balance is due to operators not yet using their annual credit. The costs will vary throughout the year depending on when the operator uses his or her uniform credit.

#### **Contracted Services - Favorable**

- Budget is twelve-period allocation, but some expenses are yet to be incurred.
- Contracted service expenses vary throughout the year (e.g., SVC Towing and Freight in department 22 are utilized on a need basis, web hosting costs not yet incurred, hazardous waste disposal fees not yet incurred, contracted services AC).

#### **Equipment Repairs - Favorable**

• The favorable balance in equipment repairs is due to a lower quantity of repairs needed. Equipment repair costs vary depending on the needs of the agency (i.e., Shop Equipment, Farebox).

#### Security Services - Favorable

• Security services are within an acceptable range of the budgeted amount.

#### Fuel - CNG - Favorable

• Internal consumption has decreased by 10,563 GGE's below FY18 YTD amounts.

The lower internal consumption is primarily attributed to a decrease in total miles traveled FY19 YTD in comparison to the last fiscal year.

#### **Internal GGE Usage**

	GGE Usage	Variance FY18 vs. FY19	Variance Previous Month	%∆ FY18 vs FY19	%∆ Previous Month
Sept. FY 18	126,545				
Sept. FY 19	126,473	(72)	2,751	-0.06%	2.22%
Aug. FY 19	123,722				
YTD September FY 18	387,231		•		
YTD September FY 19	376,668	(10,563)		-2.73%	

#### Fuel - Hydrogen - Unfavorable

• The unfavorable variance is primarily attributed to a breakdown of the hydrogen station. While the station is repaired, hydrogen must be purchased externally at a higher cost.

#### Tires - Unfavorable

• Tire expenses are within an acceptable range of the budgeted amount.

#### Office Supplies - Favorable

• Office supplies are a variable expense; costs vary throughout the year as required.

#### Travel/Training - Unfavorable

• Travel & training savings can be attributed to different times at which training sessions are attended.

#### **Repair Parts - Favorable**

- In September, fixed route had costs of \$78,347.19 for repair parts (e.g., preventative maintenance services, engine rebuilds, radiator replacement, core replacement)
- In September, paratransit had expenses of \$14.188.02 for repair parts (e.g., preventative maintenance, engine replacement, transmission replacement)
- In September, support vehicle repair parts had a cost of \$6,116.23 for repair parts (e.g., preventative maintenance, tire replacement, battery replacement)

#### **Facility Maintenance - Favorable**

• Facility maintenance expenses are within an acceptable range of the budgeted amount.

#### Electricity - CNG & Hydrogen - Favorable

- In FY 19 the budget was increased to cover the projected increase in expenses due to the installation of the electrolyzer.
- The hydrogen station was down during the month for repairs. During this time, hydrogen was not produced which lowered the electricity expenses.

#### Natural Gas - Unfavorable

- The unfavorable balance of natural gas costs is primarily attributed to the increase in market price per dekatherm in the first two months of FY 19.
- In September, there was a decrease of 30,559 GGE's used for outside fueling sales than in the previous month.
- GGE outside usage has decreased 49,790 GGE's below FY18 YTD amounts.

#### **Outside GGE Usage**

			Variance	%∆	%∆
		Variance FY18	Previous	FY18 vs	Previous
	GGE Usage	vs. FY19	Month	FY19	Month
Sept. FY 18	51,701				
Sept. FY 19	8,574	(43,127)	(30,559)	-83.42%	-78.09%
Aug. FY 19	39,132				
YTD September FY 18	148,590				
YTD September FY 19	98,800	(49,790)		-33.51%	

#### Gas & Water - Favorable

- Gas and wager utility expenses are within an acceptable range of the budgeted amount.
- The maintenance team has emphasized water conservation and made changes to their routines that have helped reduce water consumption.

#### Insurance Losses - Favorable

• Insurance losses can vary widely from month to month. As of September, expenses related to insurance losses have remained low.

#### **Insurance Premium - Property - Favorable**

• Insurance premium expenses are within an acceptable range of the budget.

#### **Repair Claims - Favorable**

- Repair claims can vary significantly from month to month.
- As of September, there have been a total of 22 collisions, that is a decrease of 7 collisions over the fiscal year 2018.

The average dollar cost per collision is significantly lower than FY 18. In FY 19, the average cost per collision is \$290.45 compared to \$1,041 in FY 18.

The decrease in repair claim expenses is attributed to accidents being minor in scale (e.g., collisions with gates, mirror to mirror contacts or collisions with trash bin).

#### Fuel Taxes - Favorable

- Outside fueling sales are currently \$112,064 below FY 18 YTD amounts.
- For September, sales have decreased by \$82,281 from the previous month.

#### **Outside Fueling Revenue**

				١	/ariance	%∆	%∆
			ariance FY18	Previous		FY18 vs	Previous
	Revenue		vs. FY19		Month	FY19	Month
Sept. FY 18	\$ 128,645						
Sept. FY 19	\$ 22,930	\$	(105,715)	\$	(82,281)	-82.18%	-78.21%
Aug. FY 19	\$ 105,211						
YTD September FY 18	\$ 369,537						
YTD September FY 19	\$ 257,473	\$	(112,064)			-30.33%	

#### Other Expenses - Favorable

• Costs vary from month to month depending on the needs of the agency (e.g., medical exams and testing, consulting fees, recruiting employees, printing services, temporary help services).

#### Self Consumed Fuel - Unfavorable

- $\bullet$  The unfavorable variance is due to increased marginal cost of fuel production.
- The unfavorable balance is primarily attributed to the increase in market price per dekatherm in the first two months of FY 19.
- There is a decrease of 38,926 total miles traveled in FY 19 YTD in comparison to FY 18 YTD.

#### Mileage

	Sept. FY18	Sept. FY19	Variance	%∆
Fixed Route	320,243	303,270	(16,973)	-5.3%
Paratransit	99,866	95,939	(3,927)	-3.9%
System Total	420,109	399,209	(20,900)	-5.0%

#### Mileage YTD-Sept.

	YTD-FY18	YTD-FY19	Variance	%∆	
Fixed Route	977,222	936,917	(40,305)	-4.1%	
Paratransit	292,548	293,927	1,379	0.5%	
System Total	1,269,770	1,230,844	(38,926)	-3.1%	

# **SunLine Transit Agency**

## **CONSENT CALENDAR**

DATE: December 5, 2018 RECEIVE & FILE

TO: Finance/Audit Committee

**Board of Directors** 

RE: Contracts Signed in Excess of \$25,000 October 2018

## **Summary:**

The attached report summarizes SunLine's contracts signed in excess of \$25,000. For the month of October 2018, there were 4 contracts and 1 amendment executed. They are:

VENDOR	PURPOSE
Granite Construction	Off-Site, On-Site Dry Utilities
Valley Office Equipment	MFP for Admin Building
Tolar Manufacturing	Bus Shelters
Amergroup	Security Camera Video Surveillance
ElDorado National	Bus Gliders

## **Recommendation:**

Receive and file.

# Contracts Signed in Excess of \$25,000

# October 2018

Vendor	Product/Service	Need	Budgeted	Budgeted Amount	Cost	Туре
Granite Construction Company	Off-site, On-site Dry Utilities	The continuing improvements of the Thousand Palms facility requires upgrades to the utility infrastructure, and provides flexibility for future expansion.	SRTP FY2015/2016	\$ 625,000.00	\$ 543,500.00	Executed Agreement Board approved
Valley Office Equipment	MFP for Admin Building	Replacement of aging devices, Multi-Function Printers (MFP).	SRTP FY2017/2018	\$ 40,588.00	\$ 29,576.00	Executed Purchase Order
Tolar Manufacturing	Bus Shelters	Bus stop improvements to enhance access for persons with disabilities and the general public through modernization of bus shelters, benches and lighting to enhance security and safety of all SunLine customers.	SRTP FY2016/2017	\$ 549,898.00	\$ 292,481.99	Executed Agreement Board approved
Amergroup	Security Camera Video Surveillance System	Current surveillance camera system is in excess of 10 years old. Implementation of a new system would increase coverage and overall function and reliability.	SRTP FY2014/2015	\$ 330,116.00	\$ 309,141.00	Executed Agreement Board approved
ElDorado National	Bus Gliders	Include taxes to original agreement	SRTP 2015/2016	\$ 3,392,959.00	\$ 3,392,959.00	Executed Amendment Board approved

## **SunLine Transit Agency**

## **CONSENT CALENDAR**

DATE: December 5, 2018 RECEIVE & FILE

TO: Finance/Audit Committee

Board of Directors

RE: Union & Non-Union Pension Investment Asset Summaries September and

October 2018

## Summary:

 The pension asset summary demonstrates the book and market value of all assets as well as the total asset allocation for SunLine's Bargaining and Non-Bargaining retirement plans. The following table states the target and range values for asset allocations based on the current investment policy:

	Target	Range
Equities	60%	35 – 75%
Fixed Income	40%	25 – 64%
Cash & Equivalent	0%	0 – 10%

• For the months of September and October, SunLine's investments fell within the approved range of investment type for the Union and Non-Union assets.

## **SEPTEMBER**

### Union

	Actual	Range
Equities	64.06%	35 – 75%
Fixed Income	34.76%	25 – 64%
Cash & Equivalent	1.16%	0 – 10%

## Non-Union

	Actual	Range
Equities	64.18%	35 – 75%
Fixed Income	34.74%	25 – 64%
Cash & Equivalent	1.06%	0 – 10%

# **OCTOBER**

# Union

	Actual	Range
Equities	62.30%	35 – 75%
Fixed Income	36.37%	25 – 64%
Cash & Equivalent	1.33%	0 – 10%

# Non-Union

	Actual	Range
Equities	62.46%	35 – 75%
Fixed Income	36.38%	25 – 64%
Cash & Equivalent	1.16%	0 – 10%

# Recommendation:

Receive and file.

00355401 20- -01-B -61 -277-01 100 -13-02869-01

SUNLINE TRANSIT AGENCY - UNION ACCOUNT 6746032000

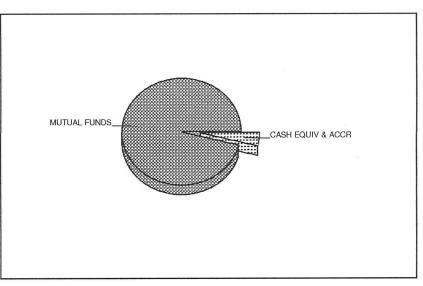


Page 7 of 22 Period from September 1, 2018 to September 30, 2018

## ASSETSUMMARY

ASSETS	09/30/2018 MARKET	09/30/2018 BOOK VALUE	% OF MARKET
Cash And Equivalents	319,607.16	319,607.16	1.16
Mutual Funds-Equity	17,615,954.89	15,442,259.60	64.06
Mutual Funds-Fixed Income	9,558,606.66	9,943,905.81	34.76
Total Assets	27,494,168.71	25,705,772.57	99.98
Accrued Income	4,717.90	4,717.90	0.02
Grand Total	27,498,886.61	25,710,490.47	100.00

Estimated Annual Income 632,616.86



00355401 20- -01-B -61 -277-01 100 -13-02869-01

SUNLINE TRANSIT AGENCY - NON-UNION ACCOUNT 6746032100

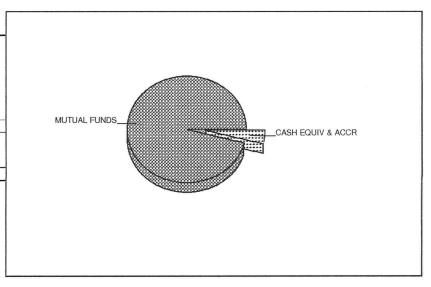


Page 7 of 22 Period from September 1, 2018 to September 30, 2018

## ASSETSUMMARY

ASSETS	09/30/2018 MARKET	09/30/2018 BOOK VALUE	% OF MARKET
Cash And Equivalents	297,037.23	297,037.23	1.06
Mutual Funds-Equity	17,984,751.80	15,767,459.55	64.18
Mutual Funds-Fixed Income	9,735,069.87	10,131,356.72	34.74
Total Assets	28,016,858.90	26,195,853.50	99.98
Accrued Income	4,774.89	4,774.89	0.02
Grand Total	28,021,633.79	26,200,628.39	100.00

Estimated Annual Income 644,457.43



20- -01-B -61 -310-01 100 -13-02869-01



Page 7 of 23 Period from October 1, 2018 to October 31, 2018

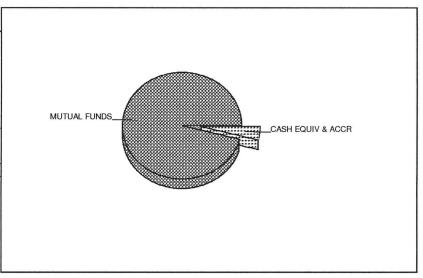
# ASSETSUMMARY

ACCOUNT 6746032000

SUNLINE TRANSIT AGENCY - UNION

ASSETS	10/31/2018 MARKET	10/31/2018 BOOK VALUE N	% OF MARKET
Cash And Equivalents	347,603.72	347,603.72	1.33
Mutual Funds-Equity	16,247,245.00	15,442,259.60	62.30
Mutual Funds-Fixed Income	9,485,291.24	9,973,028.25	36.37
Total Assets	26,080,139.96	25,762,891.57	100.00
Accrued Income	550.11	550.11	0.00
Grand Total	26,080,690.07	25,763,441.68	100.00

**Estimated Annual Income** 638,172.40





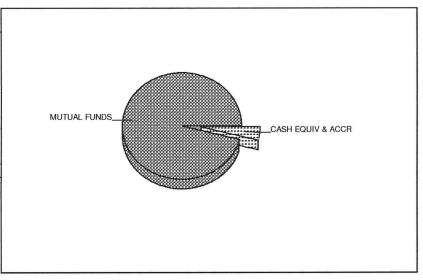
SUNLINE TRANSIT AGENCY - NON-UNION ACCOUNT 6746032100

Page 7 of 21 Period from October 1, 2018 to October 31, 2018

## ASSETSUMMATER

ASSETS	10/31/2018 MARKET	10/31/2018 BOOK VALUE N	% OF MARKET
Cash And Equivalents	306,707.77	306,707.77	1.16
Mutual Funds-Equity	16,587,299.42	15,767,459.55	62.46
Mutual Funds-Fixed Income	9,660,424.57	10,161,021.71	36.38
Total Assets	26,554,431.76	26,235,189.03	100.00
Accrued Income	447.63	447.63	0.00
Grand Total	26,554,879.39	26,235,636.66	100.00





## **SunLine Transit Agency**

## **CONSENT CALENDAR**

DATE: December 5, 2018 RECEIVE & FILE

TO: Finance/Audit Committee

Board of Directors

RE: Ridership Report for October 2018

## Summary:

System-wide ridership this October increased 0.93% versus October 2017.

Ridership						
	Oct 17	Oct 18				
Fixed Route	365,697	382,722				
Van Pool	1,217	2,218				
Sundial	14,511	14,579				
System Total	381,425	399,519				

Factors to consider when comparing to a year ago:

- SunLine launched the Haul Pass Program allowing College of the Desert students to ride for free with the use of their student I.D. cards.
- 3 out of 16 fixed route lines and the Commuter Link saw a decrease in ridership in comparison to October 2017.
- Routes 20, 80 and 95 saw an increase in ridership above 25% in comparison to October 2017.

## Recommendation:

Receive and file.



# SunLine Transit Agency Monthly Ridership Report October 2018

FY 2018 & 2019

		Oct 2018	Oct 2017	Sep 2018	Month	%	FY 2019	FY 2018	YTD	%				
	Fixed Route	OCI 2010	OCI 2017	3ep 2010	Var.	Var.	YTD	YTD	Var.	Var.	Bike			chairs
Line	Description										Monthly	YTD	Monthly	YTD
14	DHS/PS	55,525	55,387	49,870	138	0.2%	194,425	201,087	(6,662)	-3.3%	1,872	6,619	583	2,105
15	DHS	11,504	10,763	10,567	741	6.9%	39,151	37,807	1,344	3.6%	216	640	63	291
20	DHS/PD	3,481	2,439	2,911	1,042	42.7%	10,122	7,436	2,686	36.1%	34	310	5	30
21	PD	1,532	-	1,129	1,532	100.0%	3,808	-	3,808	100.0%	33	106	4	22
24	PS	17,101	14,698	14,551	2,403	16.3%	58,585	52,180	6,405	12.3%	535	2,177	108	459
30	CC/PS	57,982	57,347	49,787	635	1.1%	203,167	209,850	(6,683)	-3.2%	1,848	7,436	478	1,815
32	PD/RM/TP/CC/PS	24,081	21,724	21,067	2,357	10.8%	80,257	74,852	5,405	7.2%	1,141	3,940	130	537
53	PD/IW	-	4,494	-	(4,494)	-100.0%	-	13,688	(13,688)	-100.0%	-	-	-	-
54	Indio/LQ/IW/PD	9,142	7,789	7,028	1,353	17.4%	23,884	22,155	1,729	7.8%	280	678	33	125
70	LQ/BD	16,497	15,975	14,265	522	3.3%	49,032	49,460	(428)	-0.9%	658	2,519	46	162
80	Indio	20,551	12,403	18,207	8,148	65.7%	64,112	39,878	24,234	60.8%	281	1,405	147	584
81	Indio	9,730	9,466	9,010	264	2.8%	30,019	28,663	1,356	4.7%	79	318	60	199
90	Coachella/Indio	6,465	9,958	6,076	(3,493)	-35.1%	23,645	37,392	(13,747)	-36.8%	116	362	49	178
91	I/Cch/Th/Mec/Oas	14,766	18,088	12,912	(3,322)	-18.4%	46,329	61,513	(15,184)	-24.7%	240	821	25	135
95	I/Cch/Th/Mec/NS	2,429	1,912	2,343	517	27.0%	9,110	7,811	1,299	16.6%	71	365	6	32
111	PS to Cch	130,708	121,816	116,508	8,892	7.3%	454,174	436,748	17,426	4.0%	5,537	20,237	1,071	3,572
220	PD to Riverside	1,228	1,438	933	(210)	-14.6%	4,384	5,000	(616)	-12.3%	29	124	14	30
	Fixed Route Total	382,722	365,697	337,164	17,025	4.7%	1,294,204	1,285,520	8,684	0.7%	12,970	48,057	2,822	10,276
SolVan	-	2,218	1,217	1,872	1,001	82.3%	8,064	3,529	4,535	128.5%				
	Demand Response													
SunDial		14,579	14,511	12,530	68	0.5%	53,210	53,991	(781)	-1.4%				
	System Total	399,519	381,425	351,566	18,094	4.7%	1,355,478	1,343,040	12,438	0.93%				
		Oct-18	Oct-17	Sep-18										
	Weekdays: Saturdays:	23 4	22 4	19 5										
	Sundays:	4	5	<b>*</b> 6										

#### Please note:

Total Days:

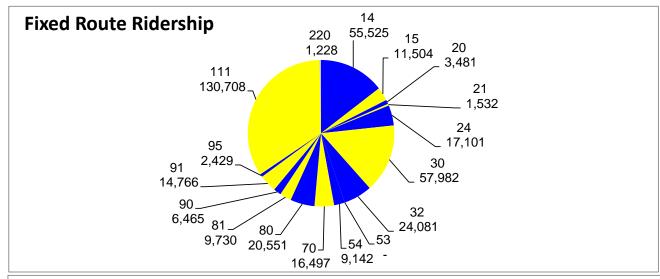
31

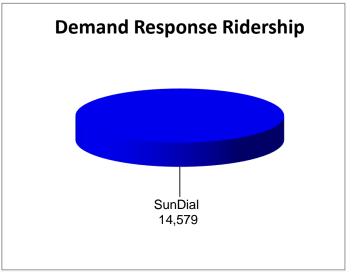
31

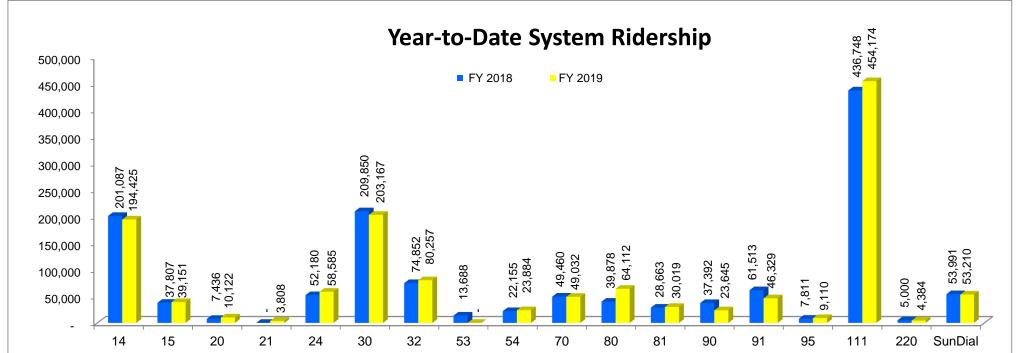
30

<sup>\*</sup> Sunday service was ran for Labor day on Monday September 3, 2018.

## SunLine Transit Agency Monthly Ridership Report October - 2018







# **SunLine Transit Agency**

## **CONSENT CALENDAR**

DATE: December 5, 2018 RECEIVE & FILE

TO: Finance/Audit Committee

**Board of Directors** 

RE: SunDial Operational Notes for October 2018

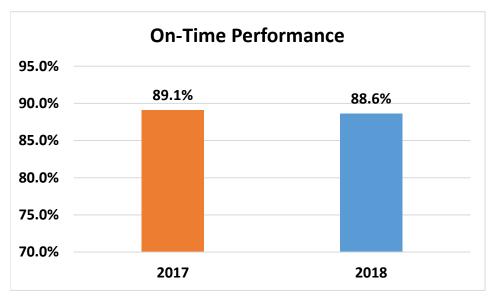
## Summary:

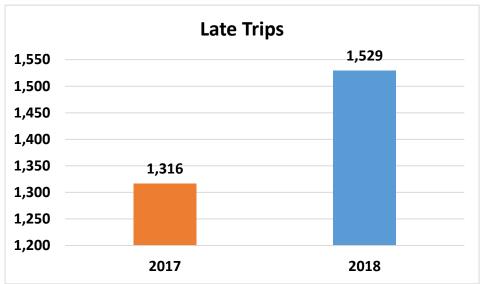
The attached report summarizes SunDial's operation for October 2018. Highlights of this report include an increase in ride alongs, onboard inspections and safety evaluations conducted by road supervisors. In addition, SunDial had zero preventable accidents for the month of October.

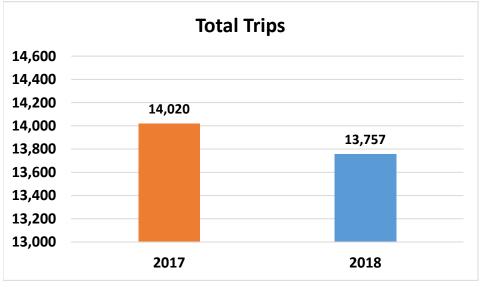
## Recommendation:

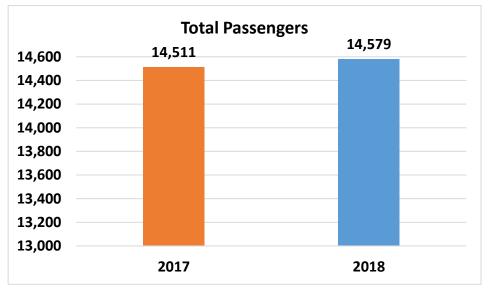
Receive and file.

# **SunDial Operational Notes OCTOBER 2017/2018**



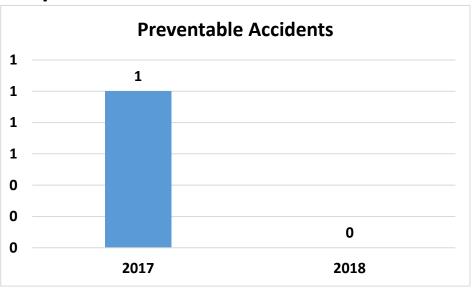


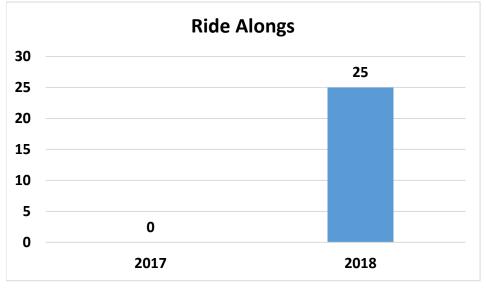


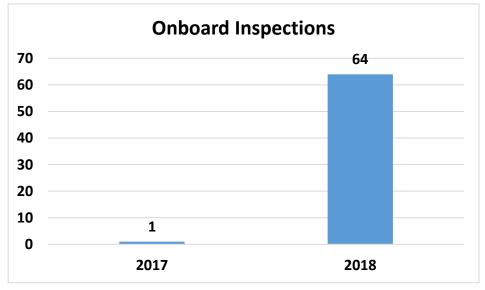


# **SunDial Operational Notes OCTOBER 2017/2018**

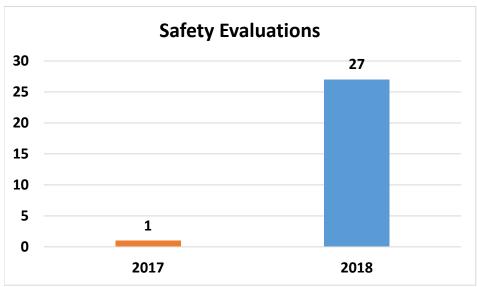




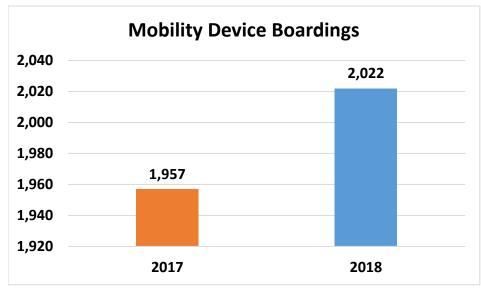




# **SunDial Operational Notes OCTOBER 2017/2018**







#### **CONSENT CALENDAR**

DATE: December 5, 2018 RECEIVE & FILE

TO: Finance/Audit Committee

**Board of Directors** 

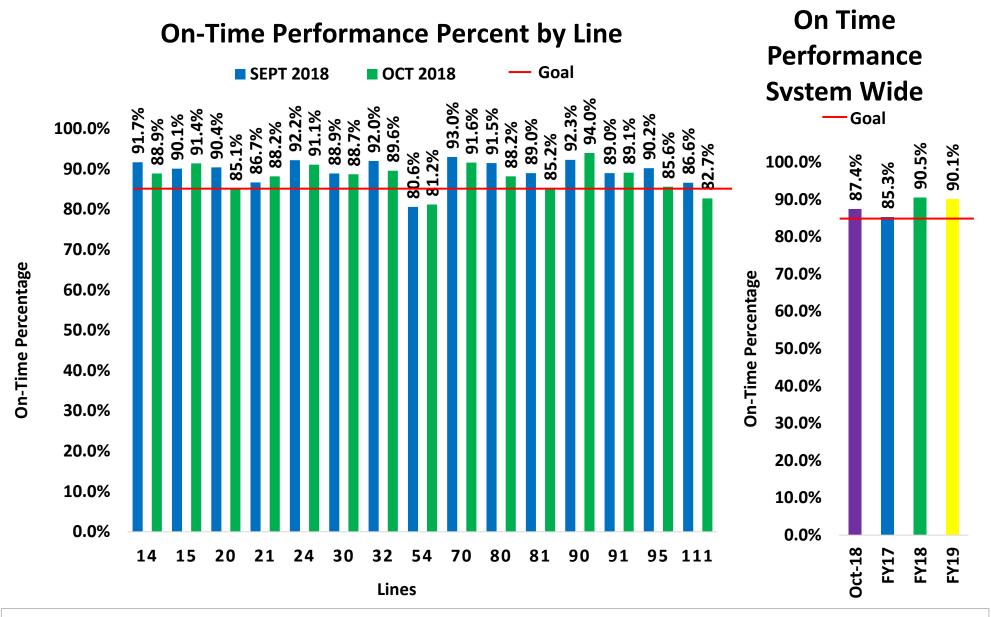
RE: Metrics for October 2018

### **Summary**:

The metrics packet includes data highlighting on-time performance, early departures, late departures, late cancellations, driver absence, advertising revenue, fixed route customer comments, paratransit customer comments, and system performance.

## Recommendation:

Receive and file.

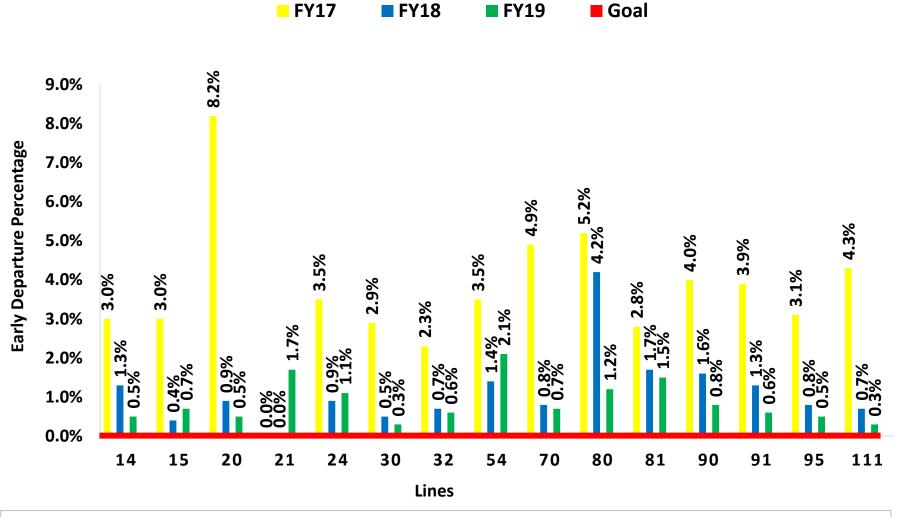


Definition: "On Time" - when a trip departs a time=point within range of zero minutes early to five minutes late.

Goal: Minimum target for On Time performance is 85%.

Exceptions: Detours, train stuck on tracks, passenger problems, Information Technology System issues.

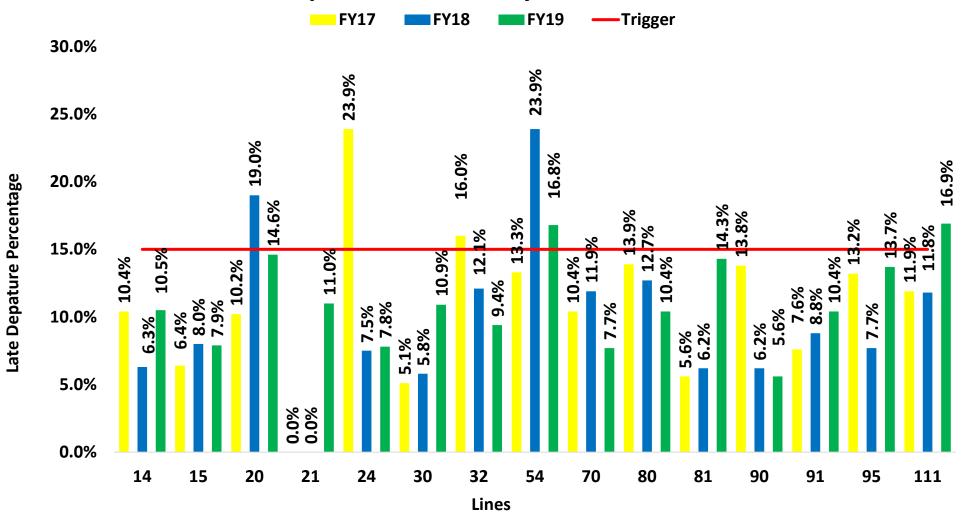
## **Early Departures by Line YTD**



Definition: When a bus leaves a time point, ahead of the scheduled departure time.

Goal: To reduce early departures to 0% for each line.

## **Late Departure Percent by Line October**



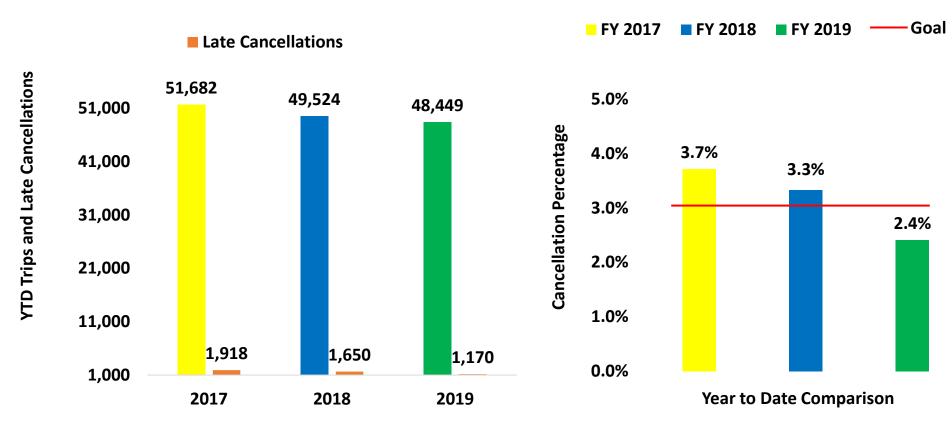
Late Definition: When a bus leaves a time point, after the scheduled departure time.

The line is running late with a departure greater than 5 minutes.

Goal: To reduce late departures to 15%

# Total Trips vs. Late Cancellations FYTD

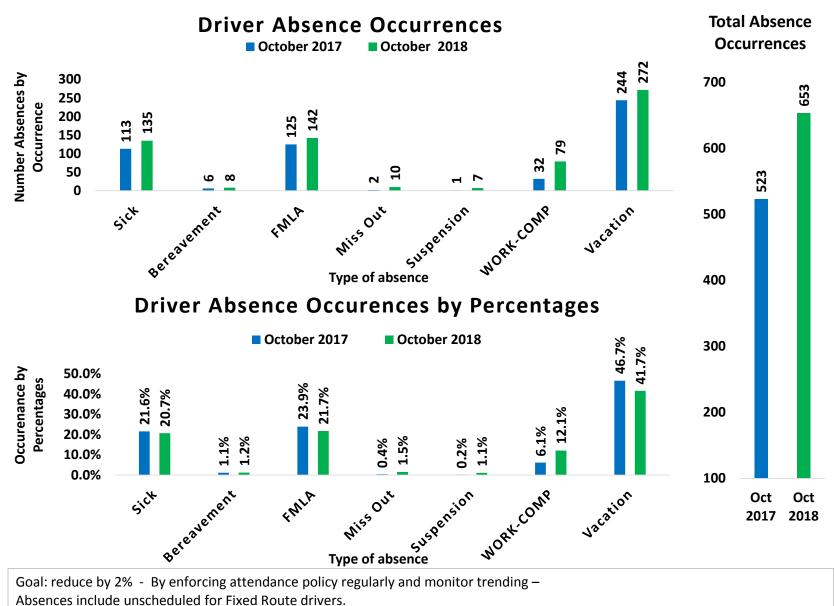
# Late Cancellation Percentage FYTD



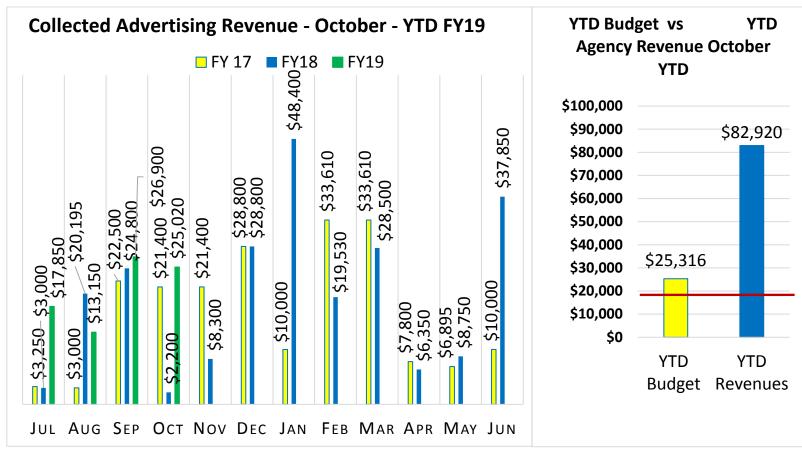
**Trip:** A one-way ride booked by the client. A round trip is counted as two trips.

Late cancellation: A trip for which an ADA client does not cancel within 2 hours before the scheduled pick up time.

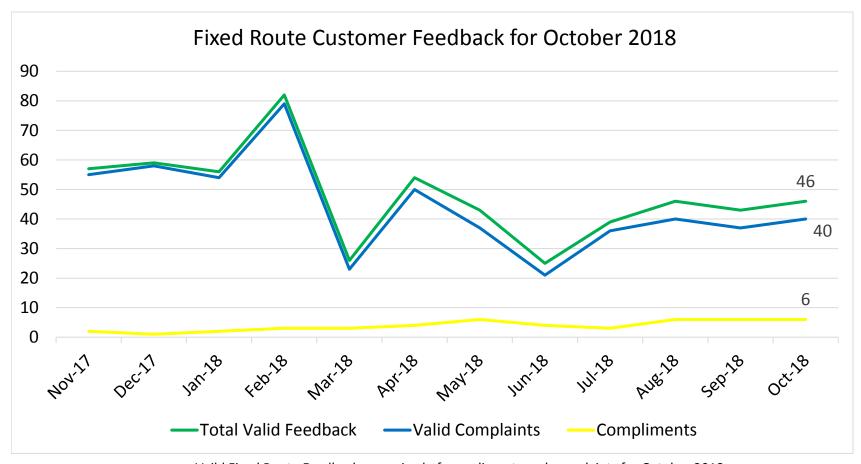
Goal for Late Cancellations: 3% or below.



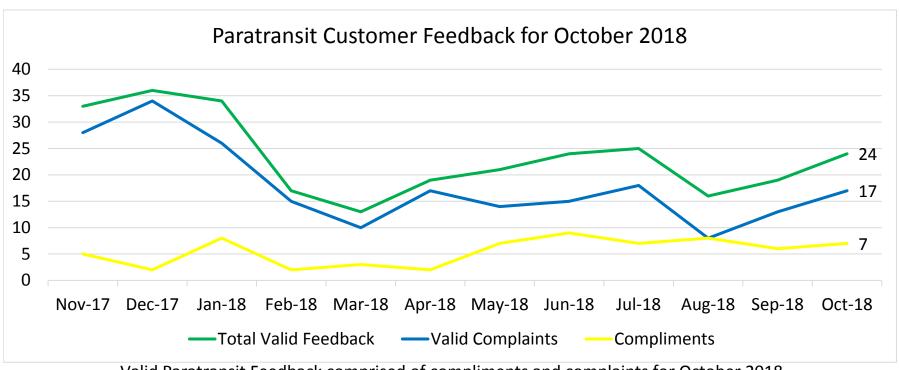
Goal: reduce by 2% - By enforcing attendance policy regularly and monitor trending -Absences include unscheduled for Fixed Route drivers.



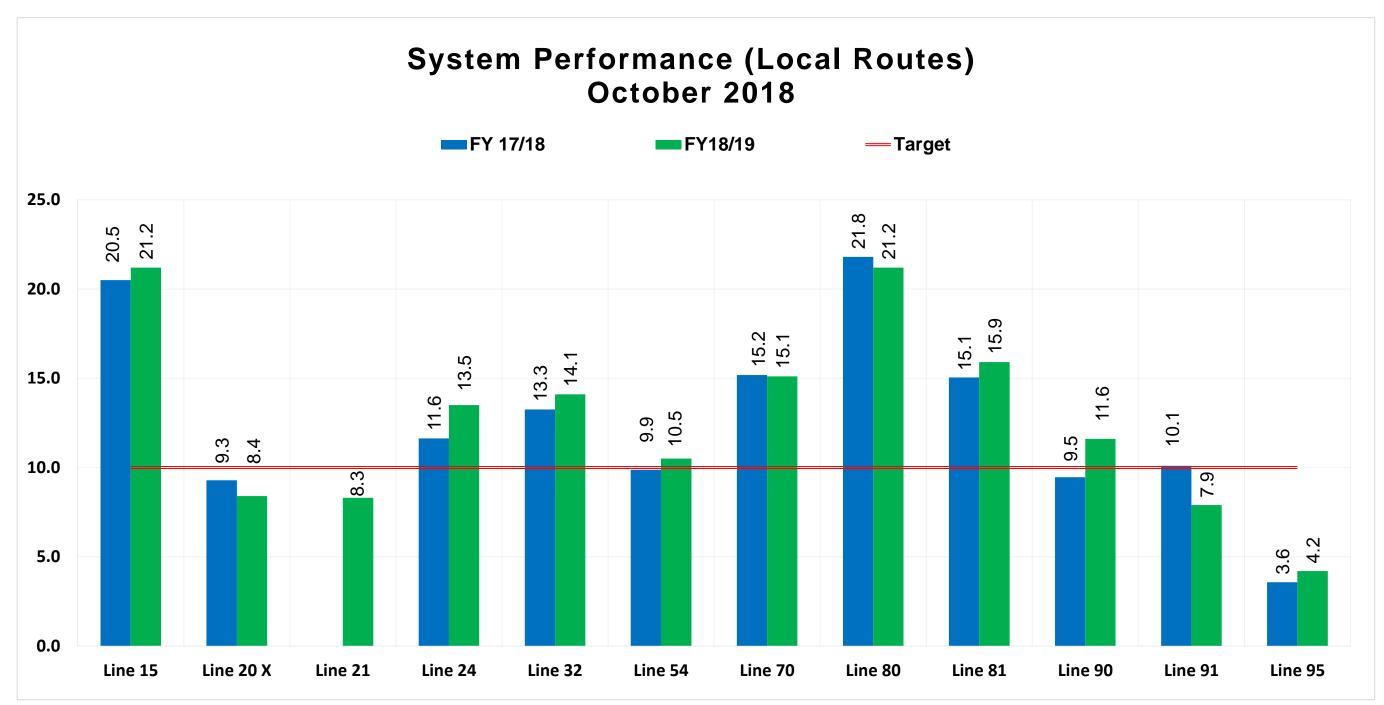
Collected Advertising tracks dollar amount of signed contracts for bus shelter and exterior bus This section of the chart compares the FY19 YTD against FY18 YTD total. Does not include "Barter The YTD Budget vs YTD Agency Revenue section tracks YTD revenue accrued vs the YTD budgeted by Finance. The Finance annual budgeted amount is \$75,949.00



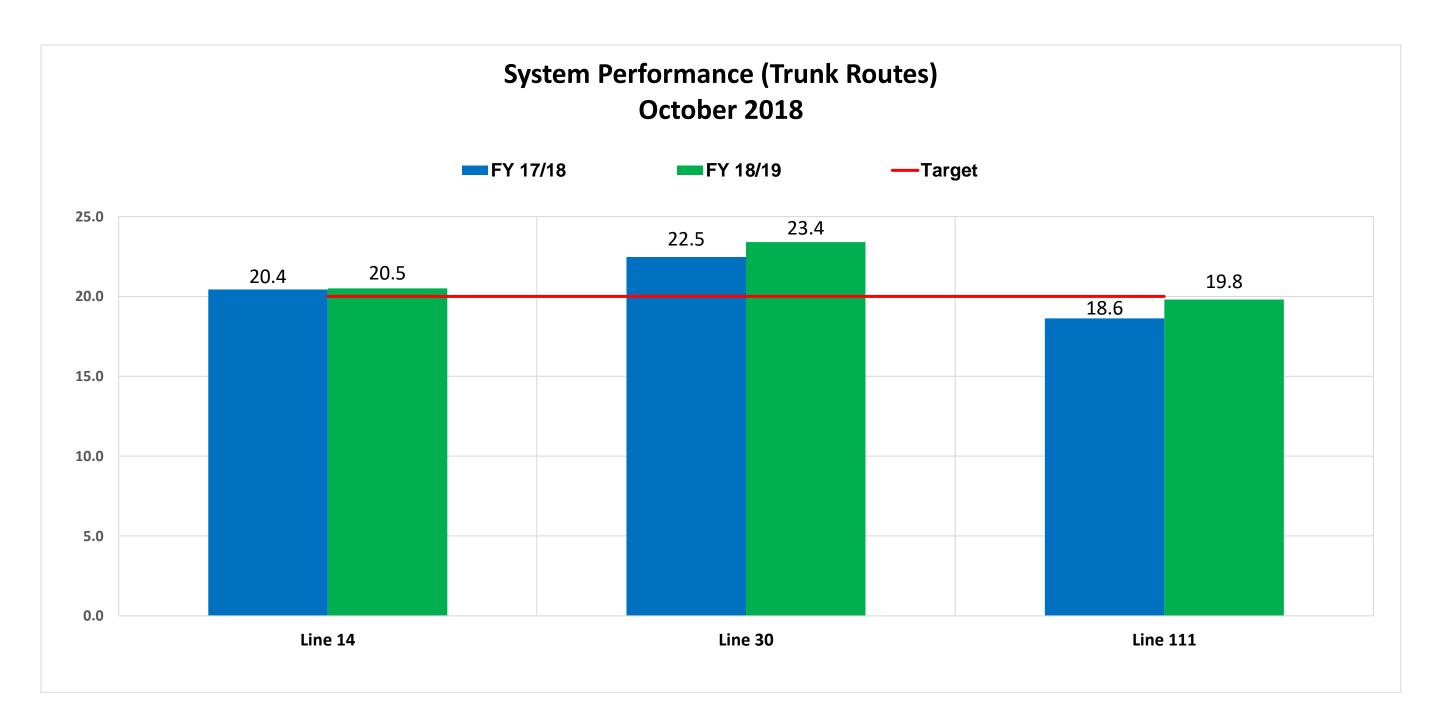
Vaild Fixed Route Feedback comprised of compliments and complaints for October 2018



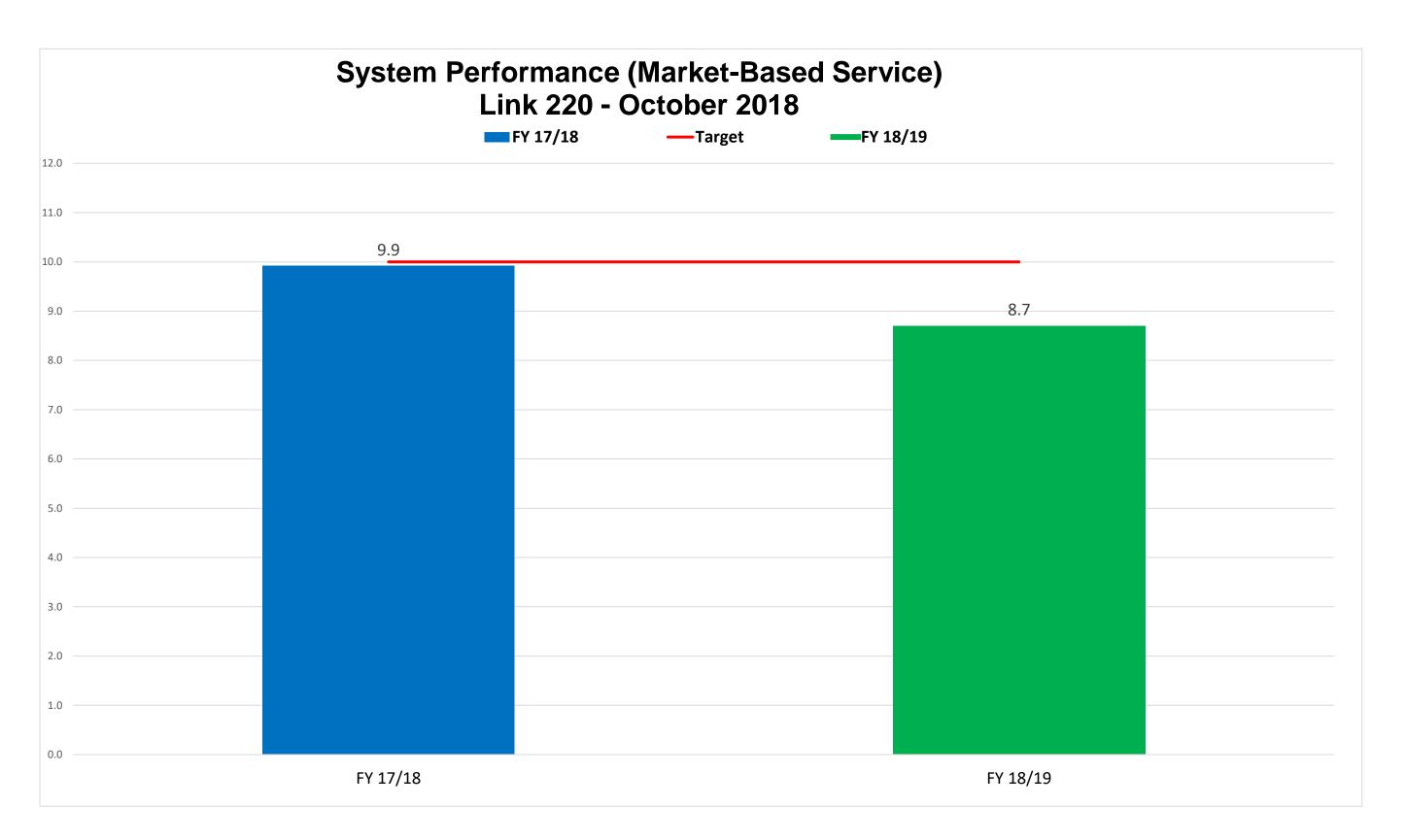
Valid Paratransit Feedback comprised of compliments and complaints for October 2018



The chart above represents the system performance on local routes for Passenger Per Revenue Hour (PPRH). The goal for local fixed routes is 10 PPRH. The FY 18/19 goal is based on board approved service standards policy.



The chart above represents the system performance on trunk routes for Passenger Per Revenue Hour (PPRH). The goal for trunk fixed routes is 20 PPRH. The FY 18/19 goal is based on board approved service standards policy.



The chart above represents the system performance on market-based service for Link 220 for Passenger Per Revenue Trip (PPRT). The goal for market-based service is 10 PPRT. The FY 18/19 goal is based on board approved service standards policy.

#### **CONSENT CALENDAR**

DATE: December 5, 2018 RECEIVE & FILE

TO: Finance/Audit Committee

**Board of Directors** 

RE: Board Member Attendance for October 2018

## **Summary**:

The attached report summarizes the Board of Directors' attendance for fiscal year-to-date October 2018.

#### Recommendation:

Receive and file.

FY 18/19		Board Member Matrix Attendance												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total Meetings	Total Attended
Desert Hot Springs	Х		Χ										10	2
Palm Desert	Х		Χ	Χ									10	3
Palm Springs	Х		Χ	X									10	3
Cathedral City	X		Χ										10	2
Rancho Mirage	Х		Χ	Χ									10	3
Indian Wells	Х		Χ	X									10	3
La Quinta	X		Χ	Χ									10	3
Indio	Х		Χ	Χ									10	3
Coachella	Х		Χ										10	2
County of Riverside	X		Χ	X									10	3

## X - ATTENDED (Primary/Alternate)

DARK -

#### **CONSENT CALENDAR**

DATE: December 5, 2018 RECEIVE & FILE

TO: Finance/Audit Committee

**Board of Directors** 

RE: Quarterly Performance Summary for Q3 of Calendar Year 2018 & Update

on Investments in Gun Manufacturers.

#### Summary:

 As requested by the Finance Committee, staff is to provide the performance of the assets invested in the Agency's retirement plans. The following quarterly performance summaries demonstrate the performance of the bargaining and non-bargaining pension plans for the third quarter of calendar year 2018. The report shows market value, asset allocation percentage and performance compared to benchmarks.

 The Finance Committee also requested that investment in gun manufacturers be monitored and reported. The investment in gun manufacturers remains at 0.0039% of SunLine's total assets of \$55.5M as of September 30, 2018.

#### Recommendation:

Receive and file.

	Allocat				Performa	nce(%)			
	Market Value (\$)	%	1 Quarter	Year To Date	1 Year	3 Years	5 Years	Since Inception	Inception Date
Total Fund - Non-Bargaining	28,021,025	100.00	3.30	3.88	7.85	N/A	N/A	9.24	07/01/2017
Blended Benchmark			4.25	5.63	9.79	N/A	N/A	10.41	07/01/2017
PFM Blended Benchmark			2.91	2.78	6.55	N/A	N/A	8.06	07/01/2017
Equities	17,984,752	64.18	4.85	6.53	12.68	N/A	N/A	14.44	07/01/2017
Russell 3000 Index			7.12	10.57	17.58	17.07	13.46	17.98	07/01/2017
PFM Blended Equity Benchmark			4.87	5.67	11.88	14.61	10.17	6.33	01/01/2001
Vanguard Total Stock Index	10,827,495	38.64	7.09	10.61	17.62	17.07	13.44	17.98	07/01/2017
Russell 3000 Index			7.12	10.57	17.58	17.07	13.46	17.98	07/01/2017
iShares Edge MSCI USA Quality ETF	587,766	2.10	8.75	10.48	19.18	16.51	14.17	8.75	07/01/2018
S&P 500			7.71	10.56	17.91	17.31	13.95	7.71	07/01/2018
iShares Core S&P Small-Cap ETF	616,263	2.20	4.75	14.60	19.11	19.40	13.30	12.74	05/01/2018
S&P SmallCap 600			4.71	14.54	19.08	19.41	13.32	12.74	05/01/2018
Vanguard Total International Stock	1,871,905	6.68	0.53	-3.12	1.61	9.95	4.47	6.08	07/01/2017
Vanguard International Value	1,231,925	4.40	0.99	-2.86	1.90	10.00	3.93	6.94	07/01/2017
J. O. Hambro International Select	1,527,104	5.45	0.21	4.97	9.22	11.52	8.31	12.21	07/01/2017
MSCI AC World ex USA (Net)			0.71	-3.09	1.76	9.97	4.12	6.38	07/01/2017
Oppenheimer International Small-Mid Company	768,654	2.74	2.80	9.22	16.04	16.61	14.01	18.40	07/01/2017
MSCI AC World ex USA Small Cap (Net)			-1.51	-4.41	1.86	11.24	6.14	7.05	07/01/2017
Hartford Schroders Emerging Markets Equity	553,640	1.98	-1.21	-7.26	-0.78	13.33	N/A	-9.97	03/01/2018
MSCI EM (net)			-1.09	-7.68	-0.81	12.36	3.61	-10.66	03/01/2018



	Allocati	Allocation				Performa	nce(%)		
	Market Value (\$)	%	1 Quarter	Year To Date	1 Year	3 Years	5 Years	Since Inception	Inception Date
Fixed Income	9,734,469	34.74	0.59	-1.12	-0.70	N/A	N/A	0.36	07/01/2017
Blmbg. Barc. U.S. Aggregate			0.02	-1.60	-1.22	1.31	2.16	-0.30	07/01/2017
Baird Core Plus	3,195,518	11.40	0.34	-1.41	-0.86	2.33	2.96	0.14	07/01/2017
Blmbg. Barc. U.S. Aggregate			0.02	-1.60	-1.22	1.31	2.16	-0.30	07/01/2017
DoubleLine Core Fixed Income	1,455,472	5.19	0.31	-0.61	-0.15	2.40	3.24	-0.48	09/01/2017
Prudential Total Return Bond Fund	964,509	3.44	-0.08	-1.97	-0.87	2.86	3.47	-1.12	09/01/2017
Blmbg. Barc. U.S. Aggregate			0.02	-1.60	-1.22	1.31	2.16	-1.56	09/01/2017
Vanguard Interm-Term Invest. Grade	3,219,875	11.49	0.59	-1.64	-1.48	2.01	2.81	-0.33	07/01/2017
Blmbg. Barc. U.S. Credit 5-10 Year Index			0.87	-2.02	-1.59	2.69	3.47	-0.17	07/01/2017
Vanguard High Yield Corporate	899,094	3.21	2.67	1.56	1.67	6.42	5.24	2.98	07/01/2017
Blmbg. Barc. U.S. Corp: High Yield			2.40	2.57	3.05	8.15	5.54	4.05	07/01/2017
Cash & Equivalent	301,805	1.08	0.45	1.17	1.41	N/A	N/A	1.30	07/01/2017
First American Prime Obligation - Z	301,805	1.08	0.52	1.38	1.69	0.89	0.54	1.58	07/01/2017



	Allocat	Allocation Performance(%)							
	Market Value (\$)	%	1 Quarter	Year To Date	1 Year	3 Years	5 Years	Since Inception	Inception Date
Total Fund	27,498,220	100.00	3.30	3.91	7.86	N/A	N/A	9.25	07/01/2017
Blended Benchmark			4.25	5.63	9.79	N/A	N/A	10.41	07/01/2017
PFM Blended Benchmark			2.91	2.78	6.55	N/A	N/A	8.06	07/01/2017
Equities	17,615,955	64.06	4.85	6.62	12.87	N/A	N/A	14.59	07/01/2017
Russell 3000 Index			7.12	10.57	17.58	17.07	13.46	17.98	07/01/2017
PFM Blended Equity Benchmark			4.87	5.67	11.88	14.61	10.17	13.86	07/01/2017
Vanguard Total Stock Index	10,611,180	38.59	7.09	10.61	17.62	17.07	13.44	17.98	07/01/2017
Russell 3000 Index			7.12	10.57	17.58	17.07	13.46	17.98	07/01/2017
iShares Edge MSCI USA Quality ETF	576,199	2.10	8.75	10.48	19.18	16.51	14.17	8.75	07/01/2018
S&P 500			7.71	10.56	17.91	17.31	13.95	7.71	07/01/2018
iShares Core S&P Small-Cap ETF	603,526	2.19	4.75	14.60	19.11	19.40	13.30	12.74	05/01/2018
S&P SmallCap 600			4.71	14.54	19.08	19.41	13.32	12.74	05/01/2018
Vanguard Total International Stock	1,833,380	6.67	0.53	-3.12	1.61	9.95	4.47	6.08	07/01/2017
Vanguard International Value	1,206,921	4.39	0.99	-2.86	1.90	10.00	3.93	6.94	07/01/2017
J. O. Hambro International Select	1,495,727	5.44	0.21	4.97	9.22	11.52	8.31	12.21	07/01/2017
MSCI AC World ex USA (Net)			0.71	-3.09	1.76	9.97	4.12	6.38	07/01/2017
Oppenheimer International Small-Mid Company	752,974	2.74	2.80	9.22	16.04	16.61	14.01	18.40	07/01/2017
MSCI AC World ex USA Small Cap (Net)			-1.51	-4.41	1.86	11.24	6.14	7.05	07/01/2017
Hartford Schroders Emerging Markets Equity	536,047	1.95	-1.21	-7.26	-0.78	13.33	N/A	-9.97	03/01/2018
MSCI EM (net)			-1.09	-7.68	-0.81	12.36	3.61	-10.66	03/01/2018



	Allocati	on	Performance(%)						
	Market Value (\$)	%	1 Quarter	Year To Date	1 Year	3 Years	5 Years	Since Inception	Inception Date
Fixed Income	9,557,947	34.76	0.59	-1.12	-0.69	N/A	N/A	0.35	07/01/2017
Blmbg. Barc. U.S. Aggregate			0.02	-1.60	-1.22	1.31	2.16	-0.30	07/01/2017
Baird Core Plus	3,148,071	11.45	0.34	-1.41	-0.86	2.33	2.96	0.14	07/01/2017
Blmbg. Barc. U.S. Aggregate			0.02	-1.60	-1.22	1.31	2.16	-0.30	07/01/2017
DoubleLine Core Fixed Income	1,426,950	5.19	0.31	-0.61	-0.15	2.40	3.24	-0.48	09/01/2017
Prudential Total Return Bond Fund	945,603	3.44	-0.08	-1.97	-0.87	2.86	3.47	-1.12	09/01/2017
Blmbg. Barc. U.S. Aggregate			0.02	-1.60	-1.22	1.31	2.16	-1.56	09/01/2017
Vanguard Interm-Term Invest. Grade	3,154,967	11.47	0.59	-1.64	-1.48	2.01	2.81	-0.33	07/01/2017
Blmbg. Barc. U.S. Credit 5-10 Year Index			0.87	-2.02	-1.59	2.69	3.47	-0.17	07/01/2017
Vanguard High Yield Corporate	882,357	3.21	2.67	1.56	1.67	6.42	5.24	2.98	07/01/2017
Blmbg. Barc. U.S. Corp: High Yield			2.40	2.57	3.05	8.15	5.54	4.05	07/01/2017
Cash Equivalent	324,318	1.18	0.45	1.17	1.42	N/A	N/A	1.31	07/01/2017
First American Prime Obligation - Z	324,318	1.18	0.52	1.38	1.69	0.89	0.54	1.58	07/01/2017



DATE: December 5, 2018 ACTION

TO: Finance/Audit Committee

**Board of Directors** 

FROM: Luis Garcia, Deputy Chief Financial Officer

RE: Award of Contract for Actuarial Services

#### Recommendation

Recommend that the Board of Directors delegate authority to the CEO/General Manager to negotiate and execute an agreement with The Howard E. Nyhart Company, Inc. for a period of three (3) years and two (2) option years in an amount not to exceed \$451,900.

#### **Background**

SunLine administers two individual defined benefit pension plans for its employees. Currently, the combined assets in the bargaining and non-bargaining plans exceed \$55 million and has over 703 total participants. Actuarial evaluations are required to be completed for each calendar year. These actuarial evaluations dictate the recommended funding rates as well as provide necessary plan details as the basis for the yearly pension audits and state controller reports.

On June 14, 2018, a total of six (6) potential vendors were solicited, in addition to being advertised on SunLine's website and the local newspaper, The Desert Sun. On July 13, 2018, one (1) proposal was received from The Howard E. Nyhart Company, Inc. from their office in San Diego, CA. Nyhart was determined to be both responsive and responsible to the needs of the Agency. A price analysis was completed and it was determined that their prices were fair and reasonable.

#### **Financial Impact**

The financial impact of \$451,900 over five (5) years are eligible expenses for the plans and will be paid out of the respective plan's assets every year.

**Actuarial Services** 

#### Solicitation List

#### Aon

Mujtaba Datoo 17875 Von Karman Avenue, Suite 300 Irvine, Ca 92614 949/725-4500 Mujtaba.datoo@aon.com

#### **Bartel Associates, LLC**

Bianca Lin 411 Borel Avenue, Suite 101 San Mateo, CA 94402 650/377-1604

Blin@bartel-associates.com

#### Kravitz

Ken Guidroz 16030 Ventura Boulevard, Suite 200 Encino, CA 91436 818/379-6165 Kguidroz@kravitzinc.com

#### Milliman

Arthur Rains-McNally 1301 Fifth Avenue, Suite 3800 Seattle, WA 98101-2605 206/624-7940 Arthur.rains-mcnally@milliman.com

#### **Nyhart**

Marilyn Jones 450 B Street, Suite 750 San Diego, Ca 92101-8002 619/239-0831 Marilyn.jones@nyhart.com

#### **October Three**

Rick Grossman 1800 Century Park East, Suite 626 Los Angeles, CA 90067 Rgrossman@octoberthree.com

#### Singer Lewak

Richelle Arsenault 1650 Iowa Avenue, Suite 200 Riverside, CA 92507 951/462-2700 rarsenault@singerlewak.com



Request for Proposals Actuarial Services 18-046

## **Price Analysis**

	Nyha	Howard E. rt Company Inc. 18-045	Nyha	Howard E. rt Company Inc. 15-008	<b>M</b> illiman, Inc.		
Consulting Actuary	\$	360.00	\$	345.00	\$	483.91	
Actuarial Manager	\$	260.00	\$	196.00	\$	403.95	
Actuarial Analyst	\$	190.00	\$	133.00	\$	292.89	
Benefits Analyst	\$	155.00	\$	90.00	\$	268.90	
Average Hourly Rates	\$	241.25	\$	191.00	\$	362.41	

Difference between The Howard E. Nyhart Company Inc. 18-045 and The Howard E. Nyhart Company Inc. 15-008 Average Hourly Rate	\$ 50.25
Delta	20.83%

Difference between The Howard E. Nyhart Company Inc. 18-045 and Milliman Average Hourly Rate	\$ (121.16)
Delta	33.43%

The Howard E. Nyhart Company Inc. was the only company to submit a proposal for the Actuarial Services Request for Proposal. The rates provided by The Howard E. Nyhart Company Inc. (18-045) were compared to the previous agreement SunLine had with The Howard E. Nyhart Company Inc. in 2015 (15-008) and Milliman, Inc. a company found on the General Services Administration (GSA) website.

Based on the findings, the average hourly rate for Year 1 submitted by The Howard E. Nyhart Company Inc., is 20.83% higher than the last year of the previous agreement SunLine had with The Howard E. Nyhart Company Inc. for Actuarial Services, and 33.43% lower than Milliman's average hourly rates.

Based on the results, it is reasonable to assume that The Howard E. Nyhart Company Inc. understood the Scope of Work and/ or the level of effort to complete the required services. Therefore, it is determined that the prices submitted by The Howard E. Nyhart Company Inc. are considered fair and reasonable.

Jennifer Tran, Contracts Administrator

DATE: December 5, 2018 ACTION

TO: Finance/Audit Committee

**Board of Directors** 

FROM: Demetrius Genera, Deputy Chief Operating Officer - Maintenance

**RE:** Approval of Contract for Towing Services

#### Recommendation

Recommend that the Board of Directors delegate authority to the CEO/General Manager to negotiate and execute a three (3) year towing services contract with Mohica Towing, Inc. for a not to exceed amount of \$90,000.

#### **Background**

In December 2016, the Board of Directors approved a two (2) year agreement for towing services which allowed SunLine to obtain the most competitive pricing and reduce the staff work.

On November 13, 2018, SunLine sent a Request for Quotations to five (5) vendors to obtain pricing for a new three (3) year term. On November 16, 2018, two (2) quotations were received from Plaza Towing of Indio, CA and Mohica Towing, Inc. of Cathedral City, CA. Based on a price analysis, Mohica's quote was considered fair and reasonable and the most cost-effective based on the needs of the Agency.

#### **Financial Impact**

The first year's expenses have been budgeted in the FY19 operating budget and future years will be budgeted in subsequent years.



# REQUEST FOR QUOTATION Towing Services 19-047

## **PRICE ANALYSIS**

	1			
	Mohica	a Towing, Inc.	Pla	aza Towing
Year 1*		was to a wa	1.3.	
32' and 40' Bus				
Less than 11-mile radius from Division 1 Facility	\$	250.00	\$	325.00
11 to 25-mile radius from Division 1 Facility	\$	450.00	\$	425.00
Less than 11-mile radius from Division 2 Facility	<del>\$</del>	350.00	\$	325.00
11 to 25-mile radius from Division 2 Facility	\$	550.00	\$	425.00
Outside the 25-mile radius	\$	200.00	\$	150.00
Hourly Stand-By rate	-   \$	100.00	\$	150.00
Paratransit/Cutaway Bus, Car, Light Truck or Van		100.00		10010
Less than 11-mile radius from Division 1 Facility	<u> </u>	65.00	\$	175.0
11 to 25-mile radius from Division 1 Facility	\$	95.00	\$	230.0
Less than 11-mile radius from Division 2 Facility	\$		\$	125.0
11 to 25-mile radius from Division 2 Facility	\$	125.00	\$	230.0
Outside the 25-mile radius	\$	95.00	\$	100.0
Hourly Stand-By rate	\$	80.00	\$	100.0
Average Rates	\$	203.75	\$	230.0
			Γ.	
	Mohica	a Towing, Inc.	Pl	aza Towing
Year 2		5.420.6	yr ze	and an allega
32' and 40' Bus				2000
Less than 11-mile radius from Division 1 Facility	\$	250.00	\$	350.0
11 to 25-mile radius from Division 1 Facility	\$	450.00	\$	450.0
Less than 11-mile radius from Division 2 Facility	\$	350.00	\$	350.0
11 to 25-mile radius from Division 2 Facility	\$	550.00	\$	450.0
Outside the 25-mile radius	\$	200.00	\$	150.0
Hourly Stand-By rate	\$	100.00	\$	150.0
Paratransit/Cutaway Bus, Car, Light Truck or Van		100100	Ψ	10010
Less than 11-mile radius from Division 1 Facility	\$	65.00	\$	200.0
11 to 25-mile radius from Division 1 Facility	\$	95.00	\$	250.0
Less than 11-mile radius from Division 2 Facility	\$	85.00	\$	150.0
11 to 25-mile radius from Division 2 Facility	\$	125.00	\$	250.0
Outside the 25-mile radius	\$	95.00	\$	100.0
Hourly Stand-By rate	\$	80.00	\$	100.0
Average Rates	\$	203.75	\$	245.8
3:	Mahia	a Towing, Inc.	Di	aza Towing
one we de dans was the per man was	IVIOITIC			
32' and 40' Bus	e e to carrie	The second of	27	F # 2 7
Less than 11-mile radius from Division 1 Facility	10	250.00	•	250.0
	\$	250.00	\$	350.0
11 to 25-mile radius from Division 1 Facility Less than 11-mile radius from Division 2 Facility	\$	450.00 350.00	\$	450.0 350.0
11 to 25-mile radius from Division 2 Facility	\$	550.00	\$	450.0
Outside the 25-mile radius	\$	200.00	\$	150.0
Hourly Stand-By rate	\$	100.00	\$	150.0
Paratransit/Cutaway Bus, Car, Light Truck or Van		100.00	Ψ	130.0
Less than 11-mile radius from Division 1 Facility	\$	65.00	\$	200.0
11 to 25-mile radius from Division 1 Facility	\$	95.00	\$	250.0
Less than 11-mile radius from Division 2 Facility	\$	85.00	\$	150.0
11 to 25-mile radius from Division 2 Facility	\$	125.00	\$	250.0
		95.00	\$	100.0
Outside the 25-mile radius	1.8			
Outside the 25-mile radius Hourly Stand-By rate	\$ \$	80.00	\$	100.0

Difference between Mohica Towing and Plaza Towing Average Rates Year 1	\$_	(26.25)
Delta		11.41%
Difference between Mohica Towing and Plaza Towing Average Rates Year 2	\$	(42.08)
Delta	T	17.12%
Difference between Mohica Towing and Plaza Towing Average Rates Year 3	\$	(42.08)
Delta		17.12%

There was adequate competition since two (2) bidders independently contended for the contract that is to be awarded and all were responsive to the requirements of the solicitation.

Based on the findings, the prices submitted by the lowest responsive and responsible bidder, Mohica Towing Inc's Average Rates for Year 1 are 11.41% lower than Plaza Towing's Average Rates for Year 1, and Mohica Towing Inc's Average Rates for Years 2 and 3 are 17.12% lower than Plaza Towing's Average Rates.

Based on the results, it is determined that the prices submitted by Mohica Towing, Inc. are considered fair and reasonable.

Prepared by:

Towing

#### **Solicitation List**

## **A2Z Towing**

72310 Quarry Trail, Ste B Thousand Palms Ca, 92276 (760) 343-5120 A2Ztow@aol.com

## **Mohica Towing**

68315 Kieley Road
Cathedral City CA, 92234
Mohicatowing@gmail.com

## **Plaza Towing**

83827 Tamarisk Street Indio CA, 92201 Plazatow@aol.com

## **South West Towing**

36069 Campbell Street Cathedral City, CA 92234 (760) 324-1177 swtow@aol.com

DATE: December 5, 2018 ACTION

TO: Finance/Audit Committee

**Board of Directors** 

FROM: Rudy Le Flore, Chief Project Consultant

**RE:** Technical Support Agreements

#### Recommendation

Recommend that the Board of Directors authorize the CEO/General Manager to negotiate and execute technical support agreements with:

- a) Desert Paradise Construction, LLC in an amount not to exceed \$100,000 for a term of approximately two years, and;
- b) BMI Consulting in an amount not to exceed \$100,000 for a term of approximately two years.

#### **Background**

SunLine has embarked on a very robust capital program. This program will revitalize some existing structures while creating additional operational capabilities for the Agency. These programs represent approximately \$70M worth of capital investments. Ideally, these projects would have been planned sequentially, however because of funding requirements, operational needs, and off-site improvements, many of SunLine's public works projects require concurrent implementation. These services will be provided on an as-needed basis.

SunLine is in need of temporary technical support to help manage these projects. These technical support services will be distributed between the two firms to expedite project delivery. Desert Paradise will focus on the camera system project, the new operations facility and the zero emissions maintenance facility. BMI will focus on the Imperial Irrigation District (IID) electrical infrastructure project and the Indio site improvements.

These two firms were selected because of the timing of the need and their familiarity with SunLine's existing site conditions, local utilities, and County of Riverside permitting requirements. Key personnel from both companies have worked with the Agency in a limited capacity on prior projects.

SunLine's policies reflect an acquisition lead time for these types of services of four (4) to six (6) months. The capital program has an immediate need for these services and any delay would negatively impact the capital program.

## **Financial Impact**

The \$200,000 for these contracts will be funded from a combination of Board approved capital and operating funds.

DATE: December 5, 2018 ACTION

TO: Finance/Audit Committee

**Board of Directors** 

FROM: Dean Holm, Facility Engineer

RE: Change Order for Division II Yard Repaying Project

#### Recommendation

Recommend that the Board of Directors delegate authority to the CEO/General Manager to negotiate and execute a change order not to exceed \$192,940, with Granite Construction, Inc. for requested demolition work at Division II.

#### **Background**

In June 2018, the SunLine Board of Directors approved a contract with Granite Construction for repaving and concrete improvements at SunLine's Division II Bus Yard. SunLine has requested a proposal to include some needed demolition and underground utilities relocation work within the general scope of Granite's contract. Granite submitted a proposal for this work which is the subject of the recommended approval.

This change in work will offer an opportunity to start building improvements prior to completing the paving work. This would provide cost and time savings for the needed improvements with minimal disruptions to the paving project.

#### Financial Impact

The funding for this effort is in the Board approved capital projects budget.

#### **Change Order Log**

Amount of Original Contract = \$495,495.00 (SRTP FY 13)									
Approved Change Orders:									
\$192,940.00	CO #1	Demolition Work (SRTP Amendment FY 18/19)							
\$192,940.00	\$192,940.00 Total Changes								
\$688,435.00	Total Co	ontract							

DATE: December 5, 2018 ACTION

TO: Finance/Audit Committee

**Board of Directors** 

FROM: Dean Holm, Facility Engineer

RE: Parts Washer Service and Hazardous Waste Disposal

#### Recommendation

Recommend that the Board of Directors delegate authority to the CEO/General Manager to negotiate and execute a contract with Safety-Kleen Corporation for the duration of two (2) years, with two (2) option years, in the amount not to exceed \$45,764, for servicing of the parts washers located in the maintenance shop areas, upon approval as to form and legality by legal counsel.

#### **Background**

SunLine has utilized a service agreement with Safety-Kleen on a year to year renewal with price increases. The new two (2) year contract with options will be a firm fixed price for parts washer service and for miscellaneous hazardous waste disposal.

On September 13, 2018, a request for quote (RFQ) was sent to six (6) potential vendors. SunLine received quotations from two (2) vendors. The lowest responsive price was provided by Safety-Kleen which has provided these services satisfactorily to SunLine in the past.

## Financial Impact

The financial impact of \$45,764 for four (4) years will be budgeted at \$11,441 per year in the Operating Budget.

#### **Solicitation List**

#### **Act Enviro**

600 Iowa Street, Redlands, CA 92373 909-406-4400 info@ACTenviro.com

### **Amberwick Corporation**

2304 W. 16<sup>th</sup> Street Long Beach, CA 90813 800-300-9990 ext. 100 mike@amberwick.com

## Clean Harbors Waste Disposal Services (Safety-Kleen)

7979 Palm Avenue Highland, CA 92346 909-862-8300 Bender.travis@safety-kleen.com

Clean Management 877-776-5840 Krichard@cleanmanagement.com

#### Stericycle – Left message

eddie.chavez@stericycle.com 866-303-7344

#### **Waste Management**

1021 Main Street Houston, TX 77002 800-963-4776 rbol@wm.com



REQUEST FOR QUOTATION Hazardous Material Disposal 19-022

## **PRICE ANALYSIS**

		afety-Kleen Y19-FY22	 mberwick orporation	Safety-Kleen FY18	
Parts Washer Service	 ,•.∟@	J*Ji <u>A</u> r <u>L</u> ,			• ·
Provide and service (2) 50 gal. heated parts washer	\$	461.21	\$ 1,396.00	\$	431.04
Provide and service (1) 30 gal. parts washer	\$	198.22	\$ 654.00	\$	188.49
Service (1) 50 gal parts washer	\$	325.00	\$ 250.00	\$	431.04
Indio Parts Washer	\$	461.21	\$ 710.00	\$	471.15
Total Cost Per Visit	\$	1,906.85	\$ 4,406.00	\$	1,952.76

Additional Services			Dí	fference	Delta
Empty Drum	\$ 76.58	\$ 40.00	\$	36.58	47.77%
Oily sludge semi solid disposal	\$ 321.66	\$ 170.00	\$	151.66	47.15%
Empty Drum	\$ 10.00	\$ 40.00	\$	(30.00)	75.00%
Used oil filter disposal	\$ 72.08	\$ 100.00	\$	(27.92)	27.92%

Difference between Safety-Kleen FY19-22 and Amberwick Corporation Total Cost Per Visit		(2,499.15)
Delta		56.72%

Difference between Safety-Kleen FY19-22 and Safety-Kleen FY18 Total Cost Per Visit		(45.91)
Delta		2.35%

There was adequate competition since two (2) bidders independently contended for the contract that is to be awarded and all were responsive to the requirements of the solicitation.

Based on the findings, the prices submitted by the lowest responsive and responsible bidder, Safety-Kleen's total price per visit would be 56.72% lower than Amberwick Corporation. SunLine has been using Safety-Kleen for hazardous material disposal and parts washer services. Safety-Kleen's pricing for FY19-22 is 2.35% lower than what SunLine has paid to Safety-Kleen in FY18.

Based on the results, it is determined that the prices submitted by Safety-Kleen are considered fair and reasonable.

Prepared by:

Jennifer Tran, Contracts Administrator

DATE: December 5, 2018 ACTION

TO: Finance/Audit Committee

**Board of Directors** 

FROM: Eric Mester, Assistant IT Administrator

RE: Award of Contract Renewal for Microsoft for Enterprise Agreement

#### Recommendation

Recommend that the Board of Directors delegate authority to the CEO/General Manager to negotiate and execute a contract with CDW-G for a three (3) year Microsoft Enterprise Agreement (EA). The value of the agreement is not to exceed \$400,000 for the three (3) year period. This includes a three (3) year product assurance contract and an allowance for additional product acquisitions at a fixed price.

#### **Background**

The current contract expired on November 30, 2018. The procurement process was not started soon enough to prevent this lapse and is not a risk to the Agency. Going forward, staff will start procurement of this item earlier in the year. By renewing the contract, the Agency ensures continuity of service for the products that it uses. The EA renewal provides for upgrade rights for any purchased product for the term of the contract.

Though the EA agreement is between SunLine Transit Agency and Microsoft, the EA requires that product acquisition be done with an approved Microsoft EA vendor. Microsoft sets the pricing level that the vendor must honor in the EA agreement.

#### **Financial Impact**

The financial impact of \$400,000 has been budgeted in the operating and capital budgets for FY 19, and will be budgeted for FY 20 and FY 21.

#### **Solicitation List**

#### CDW-G

230 North Milwaukee Ave. Vernon Hills, IL 60061 jordham@cdwg.com

#### **CPAC**

4749 E. Wesley Drive Anahiem, CA 92807 scostido@cpacinc.com

#### **Corbel Solutions**

1038 Industy Dr.
Tukwila WA 98188
206-575-2661
Sales@CorbelSolutions.com
jamesc@corbelsolutions.com

#### **OnPoint Hardware**

3463 State Street, Suite 471 Santa Barbara, CA 93105 805-947-0632 Alec@onpointhardware.com

#### **OSI Hardware**

606 Olive Street Santa Barbra, Ca 93101 Joey@osihardware.com

#### **PCMG**

13755 Sunrise Valley Drive, Suite 750 Hemdon, VA 20171 William.madrid@pcm.com

#### SHI

290 Davidson Ave. Somerset, NJ 08873 Colten\_Shea@SHI.com

#### SoftChoice

314 W. Superior Street, Ste 301 Chicago, IL 60654 800-268-7638 Bis.fremichael@softchoice.com

#### **Software One**

3420 Bristol Street Costa Mesa, CA 92626 (800) 444-9890 sales@softwareone.com

#### Glass Box Technology

2855 Camino Serbal Carlsbad, CA 92009 310-583-4445 aaron@gboxtech.com

#### **Trinity3 Technology**

2550 University Ave. W., Suite 315-S Saint Paul, MN 55114 855-862-5120 mmeek@trinity3.com

#### **HB Computers, Inc**

17131Beach Blvd, Suite B Huntington Beach, CA 92647 amir@hbcomputerz.com

#### **OM Office Supply Inc.**

5007 Carlisle Pike, Suite 101 Mechanicsburg, PA 17050 717-763-4216 mani@omos.com

#### Zones, LLC

1102 15th St SW Auburn, WA 98001 253-288-6318 Asad.ljaz@zones.com

#### DBE

#### **Apex Computer Systems, Inc.**

13875 Cerritos Corporate Drive Unit A Cerritos, Ca 90703 562-926-0825 cfoong@acsi2000.com

## **Aurora Systems Consulting, Inc.**

2510 W. 237<sup>th</sup> Street, Suite 202 Torrance, CA 90505 310-530-8260 AAnsari@Aurorait.com

## **Kambrian Corporation**

2707 E. Valley BLVD. #312 West Covina, CA 91792 626-964-4445 Thomas Anderson christopher.corral@kambrian.com



INVITATION FOR BIDS
MICROSOFT ENTERPRISE AGREEMENT
19-046

#### **PRICE ANALYSIS**

Unit Price		CDW ernment LLC SunLine	CDW ernment LLC Website
CoreCAL ALNG SA MVL Pltfrm UsrCAL W06-01072	\$	40.73	\$ 51.86
OfficeProPlus ALNG SA MVL Pltfrm 269-12442	\$	85.85	\$ 86.77
WINENT ALNG SA MVL PItfrm KV3-00353	\$	38.09	\$ 49.87
CISSteDCore ALNG SA MVL 2 Liv Core Lic 9GS-00270	\$	150.18	\$ 163.58
ExchngEntCAL ALNG SA MVL UsrCAL wSrvcs PGI-00135	\$	21.63	\$ 35.90
ExchgSvrStd ALNG SA MVL 312-02257	\$_	114.28	\$ 125.68
Prjct ALNG SA MVL 076-01912	\$	105.61	\$ 118.69
PrjctPro ALNG SA MVL w1PrjctSvrCAL H30-00238	\$	174.11	\$ 198.49
SharePointSvr ALNG SA MVL H04-00268	\$	1,098.12	\$ 1,803.47
SQLCAL ALNG SA MVL UsrCAL 359-00961	\$	30.85	\$ 39.89
SQLSvrEntCore ALNG SA MVL 2Lic CoreLic 7JQ-00343	\$	2,031.13	\$ 2,566.56
SQLSvrStdCore ALNG SA MVL 2 Lic CoreLic 7NQ-00292	\$	529.68	\$ 710.21
VisioPro ALNG SA MVL D87- 01159	\$	90.46	\$ 104.73
VSEntwMSDN ALNG SA MVL MX3-00253	\$	968.69	\$ 1,160.08
WinSvrDCCore ALNG SA MVL 2Lic CoreLic 9EA-00278	\$	113.73	\$ 168.57
WinSvrStd ALNG SA MVL 2Proc P73-05898	\$	16.03	\$ 165.58
Average Price Per License	\$	350.57	\$ 471.87

		Difference	Delta	
Difference between CDW Government SunLine and CDW Government Website	\$	(121.30)	25.71%	

There was adequate price competition since at least two (2) bidders independently contended for the contract that is to be awarded. PCM-G was unresponsive as they did not submit a sealed bid per the instructions of the Invitation for Bids. CDW Government LLC's bid was compared to CDW Government LLC's internet pricing.

Based on the findings, the prices submitted by CDW Government LLC's average price per license to SunLine is 25.71% lower than CDW Government LLC's average price per license listed on their website.

Based on the results, it is determined that the price submitted by CDW Government LLC is considered fair and reasonable.

Prepared by:

Jennifer Tran, Contracts Administrator

DATE: December 5, 2018 ACTION

TO: Finance/ Audit Committee

**Board of Directors** 

FROM: Stephanie Buriel, Chief Administrative Officer

RE: Contract Amendment with Henningson Durham Richardson (HDR)

**Engineering Inc.** 

#### **Recommendation**

Recommend that the Board of Directors authorize the CEO/General Manager to negotiate and execute an amendment to the contract with HDR Engineering Inc. in an amount not to exceed \$94,740 for a customer satisfaction survey.

#### **Background**

The SunLine Board of Directors approved an agreement with HDR Engineering Inc. at its October 2017 Board meeting. HDR is an international engineering and planning firm with experience in Riverside County utilized by Riverside County Transportation Commission (RCTC). HDR was contracted to assist SunLine staff with their transit redesign and network analysis efforts.

This is the first amendment to SunLine's agreement with HDR. The existing agreement is for \$389,837. This amendment will fund a study of SunLine's customers in an effort to provide context for some of the system changes being recommended by the Agency. Specifically, this amendment will cover the cost of HDR overseeing the customer survey efforts of the Redhill Group. HDR will then ensure that the results of the survey are incorporated into its system redesign recommendations. The Redhill Group conducted a prior onboard survey for SunLine in 2014. The proposed schedule for completion of this effort is June 30, 2019.

#### **Financial Impact**

This effort will utilize capital funds included in the approved capital budget for survey and redesign efforts.