



Overland Storage

Florida State Contract - Authorized Price List

Small/Medium Business Tape Drives - SDLT 320, LTO-2

Model	Overland Part Number	Description	MSRP	Florida Contract Price
LTO-2 Ultrium Ext. Drive	OV-LTO101002	Stand-alone drive - 200/400 GB, LTO-2 External Drive, 216 GB/hr., LVD/SE	\$4,808	\$4,327
Super DLTape 320 Ext. Drive	OV-SDL101002	Stand-alone drive - 160/320 GB, SDLT 320 External Drive, 115 GB/hr., LVD/SE	\$4,688	\$4,219

Stand-alone drives and associated accessories are not eligible for the ESP discount.

Stand-alone drives are covered by three years of XchangeNow®.
No accessories are supplied with the stand-alone tape drives.

Accessories

Model	Overland Part Number	Description	MSRP	Florida Contract Price
Media, SDLT data	106104-001	SDLT Tape Cartridges (5-Pack), 110/220 GB (SDLT 220 drive) or 160/320 GB (SDLT 320 drive)	\$795	\$716
Media, SDLT cleaning	OV-SDL901001	SDLT Cleaning Cartridge (2-Pack)	\$265	\$239
Media, LTO-1 data	106105-001	LTO-1 Ultrium Tape Cartridge (5-pack), 100/200 GB	\$325	\$293
Media, LTO-2 data	OV-LTO901003	LTO-2 Ultrium Tape Cartridge (5-pack), 200/400 GB	\$625	\$563
Media, LTO cleaning	106105-002	LTO Cleaning Cartridge (2-Pack)	\$215	\$194
				\$0

Services (Costs cover service within 150 miles of the nearest Overland Storage-certified service center. Any facility located farther than 150 miles from the center will be charged an additional fee. Please contact your Overland sales representative to check service availability).

1-3 Year Service, 5x9xNBD	EWS5NU1-DRV	On-site Service upgrade for a standalone drive, Cost for 1 year.	\$567	\$510
1-3 Year Service, 7x24x4	EWS74U1-DRV	On-site Service upgrade for a standalone drive, Cost for 1 year.	\$793	\$714
4th Year and up Service, 5x9xNBD	EWS5NE1-DRV	On-site Service extension for a standalone drive, Cost for 1 year.	\$1,100	\$990
4th Year and up Service, 7x24x4	EWS74E1-DRV	On-site Service extension for a standalone drive, Cost for 1 year.	\$1,455	\$1,310
Zone 3 Pager Fee	EWSPAGE-OVR	Pager fee for 7x24x4 on-site service in a Zone 3 area. Zone 3 = Facilities located more than 150 miles from the nearest Overland Storage-certified service center. Does not apply to 5x9xNBD or XchangeNOW service. Cost for 1 Year.	\$900	\$810

Small/Medium Business

LoaderXpress - SDLT 320, LTO-2, LTO-3

Model	Overland Part Number	Description	MSRP	Florida Contract Price
LXL2S10T	OV-LXL101003	LoaderXpress - 1.6/3.2 TB, 1 SDLT 320 drive, 10 slots, TT, 115.2 GB/hr., LVD/SE	\$5,995	\$5,396
LXL2S10R	OV-LXL101004	LoaderXpress - 1.6/3.2 TB, 1 SDLT 320 drive, 10 slots, RM, 115.2 GB/hr., LVD/SE	\$5,995	\$5,396
LXL2U11T - EOL. Last order Date: 11/30/05	OV-LXL101007	LoaderXpress - 2.2/4.4 TB, 1 LTO-2 drive, 11 slots, TT, 216 GB/hr., LVD/SE	\$7,222	\$6,500
LXL2U11R - EOL. Last order Date: 11/30/05	OV-LXL101008	LoaderXpress - 2.2/4.4 TB, 1 LTO-2 drive, 11 slots, RM, 216 GB/hr., LVD/SE	\$7,222	\$6,500
LXL2U11T	OV-LXL101011	Cost-effective LoaderXpress - 2.2/4.4 TB, 1 LTO-2 drive, 11 slots, TT, 172 GB/hr., LVD/SE. Data/cleaning cartridges not included.	\$4,782	\$4,304
LXL2U11R	OV-LXL101012	Cost-effective LoaderXpress - 2.2/4.4 TB, 1 LTO-2 drive, 11 slots, RM, 172 GB/hr., LVD/SE. Data/cleaning cartridges not included.	\$4,782	\$4,304
LXL3U11R	OV-LXL101013	LoaderXpress - 4.4/8.8 TB, 1 LTO-3 drive, 11 slots, RM, 576 GB/hr., LVD/SE	\$7,556	\$6,800
LXL3U11R	OV-LXL101014	LoaderXpress - 4.4/8.8 TB, 1 LTO-3 drive, 11 slots, TT, 576 GB/hr., LVD/SE	\$7,556	\$6,800

LoaderXpress and associated accessories are not eligible for the ESP discount.
LoaderXpress is covered by a 3-year worldwide warranty which
Accessories included: Data cartridge (SDLT only), Cleaning

Accessories

Model	Overland Part Number	Description	MSRP	Florida Contract Price
Media, SDLT data	106104-001	SDLT Tape Cartridges (5-Pack), 110/220 GB (SDLT 220 drive) or 160/320 GB (SDLT 320 drive)	\$795	\$716
Media, SDLT II data	OV-SDL901002	SDLTape II Cartridges (5-Pack), 300/600 GB (SDLT 600 drive)	\$715	\$644
Media, SDLT cleaning	OV-SDL901001	SDLT Cleaning Cartridge (2-Pack)	\$265	\$239
Media, LTO-1 data	106105-001	LTO-1 Ultrium Tape Cartridge (5-pack), 100/200 GB	\$325	\$293
Media, LTO-2 data	OV-LTO901003	LTO-2 Ultrium Tape Cartridge (5-pack), 200/400 GB	\$625	\$563
Media, LTO cleaning	106105-002	LTO Cleaning Cartridge (2-Pack)	\$215	\$194
Magazine, 10 Cartridge	106035-001	10 Cartridge Magazine for SDLT, DLT 8000 and DLT1 LoaderXpress. Cartridges not included.	\$110	\$99
Magazine, 11 Cartridge	OV-LXL901002	11 Cartridge Magazine for LTO LoaderXpress. Cartridges not included.	\$150	\$135
Barcode Labels - LTO-1	OV-LTO901002	LTO-1 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - LTO-2	OV-LTO901004	LTO-2 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - SDLT/DLT	106045-001	DLT/SDLT Barcode Labels (SDLT, DLTIV data & DLTIII, DLTIV cleaning) QTY 90 Data, QTY 10 Cleaning	\$66	\$59
Barcode Reader - LTO	OV-LTO901001	Barcode Reader for LoaderXpress (LTO Ultrium)	\$1,000	\$900
Barcode Reader - SDLT/DLT	106030-001	Barcode Reader upgrade for LoaderXpress.	\$950	\$855
Rackmount Kit, LoaderXpress (LTO, SDLT, DLT, DLT1)	OV-LXL901003	Rackmount Adapter Kit for LoaderXpress (SDLT, LTO) - Tabletop to rackmount conversion kit with slide rails.	\$350	\$315

Installation & Services (Costs cover service within 150 miles of the nearest Overland Storage-certified service center. Any facility located farther than 150 miles from the center will be charged an additional fee. Please contact your Overland Storage sales representative to check service availability).

1-3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU1-LX1	On-site Service upgrade for LoaderXpress (LXL). Cost for 1 year.	\$650	\$585
3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU3-LX1	On-site Service upgrade for LoaderXpress (LXL). Cost for 3 years. Must be purchased within 90 days of hardware	\$1,658	\$1,492
1-3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U1-LX1	On-site Service upgrade for LoaderXpress (LXL). Cost for 1 year.	\$937	\$843
3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U3-LX1	On-site Service upgrade for LoaderXpress (LXL). Cost for 3 years. Must be purchased within 90 days of hardware	\$2,321	\$2,089
4th Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-LX1	On-site Service upgrade for LoaderXpress (LXL). Cost for 1 year.	\$1,600	\$1,440
4th Year and up Service, 7x24x4 - EOL 11/18/05	EWS74E1-LX1	On-site Service upgrade for LoaderXpress (LXL). Cost for 1 year.	\$2,116	\$1,904



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1Yr 7x24 4hr OSS Exten Loader	EWGOLD1E-LDR	1 YEAR - 24x7x365 Support Extension w/ 4 Hour ON-SITE Response, Loader	\$2,420	\$2,178
Installation	INSTALL1-LD	LVL1 Install Loaders	\$600	\$540
Recertification - Up to 4 units	INST-RECERT	Product Recert	\$465	\$419
Recertification - Additional units	INST-RECERTX	Product Recert-Add'l Unit	\$95	\$86
Zone 3 Pager Fee	EWSPAGE-OVR	Pager fee for 7x24x4 on-site service in a Zone 3 area. Zone 3 = Facilities located more than 150 miles from the nearest Overland Storage-certified service center. Does not apply to 5x9xNBD or Xchange/NOW/service. Cost for 1 Year.	\$900	\$810

Small/Medium Business

PowerLoader - SDLT 320, LTO-2, LTO-3

Model	Overland Part Number	Description	MSRP	Florida Contract Price
LXM2S115TB	OV-LXM101013	PowerLoader - 2.4/4.8 TB, 1 SDLT 320 drive, 15 slots, TT, 115.2 GB/hr., LVD/SE, Bar Code Reader	\$8,471	\$7,624
LXM2S115RB	OV-LXM101014	PowerLoader - 2.4/4.8 TB, 1 SDLT 320 drive, 15 slots, RM, 115.2 GB/hr., LVD/SE, Bar Code Reader	\$8,471	\$7,624
LXM2S215TB	OV-LXM101015	PowerLoader - 2.4/4.8 TB, 2 SDLT 320 drive, 15 slots, TT, 230.4 GB/hr., LVD/SE, Bar Code Reader	\$15,037	\$13,533
LXM2S215RB	OV-LXM101016	PowerLoader - 2.4/4.8 TB, 2 SDLT 320 drive, 15 slots, RM, 230.4 GB/hr., LVD/SE, Bar Code Reader	\$15,037	\$13,533
LXML2117TB - EOL. Last order Date: 11/30/05	OV-LXM101029	PowerLoader - 3.4/6.8 TB, 1 LTO-2 drive, 17 slots, TT, 216 GB/hr., LVD/SE, Bar Code Reader	\$10,000	\$9,000
LXML2117RB - EOL. Last order Date: 11/30/05	OV-LXM101030	PowerLoader - 3.4/6.8 TB, 1 LTO-2 drive, 17 slots, RM, 216 GB/hr., LVD/SE, Bar Code Reader	\$10,000	\$9,000
LXML2217TB - EOL. Last order Date: 11/30/05	OV-LXM101031	PowerLoader - 3.4/6.8 TB, 2 LTO-2 drives, 17 slots, TT, 432 GB/hr., LVD/SE, Bar Code Reader	\$15,882	\$14,294
LXML2217RB - EOL. Last order Date: 11/30/05	OV-LXM101032	PowerLoader - 3.4/6.8 TB, 2 LTO-2 drives, 17 slots, RM, 432 GB/hr., LVD/SE, Bar Code Reader	\$15,882	\$14,294
LXML1217TB	OV-LXM101037	Cost-effective PowerLoader - 3.4/6.8 TB, 1 LTO-2 drive, 17 slots, TT, 172 GB/hr., LVD/SE. Barcode reader, barcode labels and data/cleaning cartridges not included.	\$6,757	\$6,081
LXML1217RB	OV-LXM101038	Cost-effective PowerLoader - 3.4/6.8 TB, 1 LTO-2 drive, 17 slots, RM, 172 GB/hr., LVD/SE. Barcode reader, barcode labels and data/cleaning cartridges not included.	\$6,757	\$6,081
LXM2217TB	OV-LXM101039	Cost-effective PowerLoader - 3.4/6.8 TB, 2 LTO-2 drives, 17 slots, TT, 345 GB/hr., LVD/SE, Barcode reader, Barcode labels and data/cleaning cartridges not included.	\$9,572	\$8,615
LXM2217RB	OV-LXM101040	Cost-effective PowerLoader - 3.4/6.8 TB, 2 LTO-2 drives, 17 slots, RM, 345 GB/hr., LVD/SE, Barcode reader, Barcode labels and data/cleaning cartridges not included.	\$9,572	\$8,615
LXML3117RB	OV-LXM101041	PowerLoader - 6.8/13.6 TB, 1 LTO-3 drive, 17 slots, RM, 576 GB/hr., LVD/SE, Bar Code Reader	\$9,176	\$8,258
LXML3117TB	OV-LXM101042	PowerLoader - 6.8/13.6 TB, 1 LTO-3 drive, 17 slots, TT, 576 GB/hr., LVD/SE, Bar Code Reader	\$9,176	\$8,258
LXML3217RB	OV-LXM101043	PowerLoader - 6.8/13.6 TB, 2 LTO-3 drives, 17 slots, RM, 1152 GB/hr., LVD/SE, Bar Code Reader	\$14,706	\$13,235
LXML3217TB	OV-LXM101044	PowerLoader - 6.8/13.6 TB, 2 LTO-3 drives, 17 slots, TT, 1152 GB/hr., LVD/SE, Bar Code Reader	\$14,706	\$13,235

PowerLoaders are covered by a 3-year worldwide warranty which is supported by three years of XchangeNow® (advanced exchange).

cartridge (LTO only), SCSI cable(s), SCSI terminator(s), Power cord,

Upgrades and Accessories

Model	Overland Part Number	Description	MSRP	Florida Contract Price
Media, SDLT data	106104-001	SDLT Tape Cartridges (5-Pack), 110/220 GB (SDLT 220 drive) or 160/320 GB (SDLT 320 drive)	\$795	\$716
Media, SDLT II data	OV-SDL901002	SDLTape II Cartridges (5-Pack), 300/600 GB (SDLT 600 drive)	\$715	\$644
Media, SDLT cleaning	OV-SDL901001	SDLT Cleaning Cartridge (2-Pack)	\$265	\$239
Media, LTO-1 data	106105-001	LTO-1 Ultrium Tape Cartridge (5-pack), 100/200 GB	\$325	\$293
Media, LTO-2 data	OV-LTO901003	LTO-2 Ultrium Tape Cartridge (5-pack), 200/400 GB	\$625	\$563
Media, LTO cleaning	106105-002	LTO Cleaning Cartridge (2-Pack)	\$215	\$194
Media, AIT-3 data	OV-AIT901001	AIT-3 Media, 100/260 GB, 5-pack	\$650	\$585
Media, AIT cleaning	OV-AIT901002	AIT Cleaning Cartridge, 2-pack. For AIT-1, AIT-2, AIT-3	\$80	\$72
Magazine, 15 Cartridge	106035-003	15 Cartridge Magazine for PowerLoader. Cartridges not included.	\$135	\$122
Magazine, 17 Cartridge	OV-LXM901006	17 Cartridge Magazine for PowerLoader. Cartridges not included.	\$153	\$138
Magazine, 19 Cartridge	106081-001	19+1 Cartridge Magazine for AIT PowerLoader Cartridge Magazine	\$250	\$225
Barcode Labels - LTO-1	OV-LTO901002	LTO-1 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - LTO-2	OV-LTO901004	LTO-2 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - SDLT/DLT	106045-001	DLT/SDLT Barcode Labels (SDLT, DLTIV data & DLTIII, DLTIV cleaning) QTY 90 Data, QTY 10 Cleaning	\$66	\$59
Barcode Labels - AIT	106075-001	AIT Barcode Labels, QTY 60 data, QTY 10 cleaning	\$90	\$81
Barcode Reader - LTO	OV-LTO901001	Barcode Reader for PowerLoader (LTO Ultrium)	\$1,000	\$900
Barcode Reader - SDLT/DLT	106030-001	Barcode Reader upgrade for PowerLoader (SDLT/DLT)	\$950	\$855
Rackmount Kit, PowerLoader (AIT)	106070-001	Rackmount Adapter Kit for AIT PowerLoader - Tabletop to rackmount conversion kit with slide rails.	\$360	\$324
Rackmount Kit, PowerLoader (LTO, SDLT)	OV-LXM901012	Rackmount Adapter Kit for PowerLoader (LTO, SDLT, DLT) - Tabletop to rackmount conversion kit with slide rails.	\$540	\$486
Upgrade Drive, PowerLoader - SDLT 320	OV-LXM901007	SDLT 320 Upgrade Drive for PowerLoader (upgrades LXM2S115 to LXM2S215), LVD/SE	\$6,270	\$5,643
Upgrade Drive, PowerLoader - LTO-2 - EOL. Last order Date: 11/30/0	OV-LXM901011	LTO-2 Upgrade Drive for PowerLoader (upgrades LXML2117 to LXML2217), LVD/SE	\$5,365	\$4,829
Upgrade Drive, Cost-effective PowerLoader - LTO-2	OV-LXM901014	LTO-2 Upgrade Drive for Cost-effective PowerLoaders (LXML1217), LVD/SE	\$2,326	\$2,093
Upgrade Drive, PowerLoader - LTO-3	OV-LXM901015	LTO-3 Upgrade Drive for PowerLoader, LVD/SE	\$5,647	\$5,082

Installation & Services (Costs cover service within 150 miles of the nearest Overland Storage-certified service center. Any facility located farther than 150 miles from the center will be charged an additional fee. Please contact Overland Storage sales representative to check service availability).

1-3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU1-LX1	On-site Service upgrade for single drive PowerLoader (LXM). Cost for 1 year.	\$650	\$585
1-3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU1-LX2	On-site Service upgrade for dual drive PowerLoader (LXM). Cost for 1 year.	\$825	\$743
3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU3-LX1	On-site Service upgrade for single drive PowerLoader (LXM). Cost for 3 years. Must be purchased within 90 days of	\$1,658	\$1,492
3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU3-LX2	On-site Service upgrade for dual drive PowerLoader (LXM). Cost for 3 years. Must be purchased within 90 days of	\$2,040	\$1,836
1-3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U1-LX1	On-site Service upgrade for single drive PowerLoader (LXM). Cost for 1 year.	\$937	\$843
1-3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U1-LX2	On-site Service upgrade for dual drive PowerLoader (LXM). Cost for 1 year.	\$1,155	\$1,040
3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U3-LX1	On-site Service upgrade for single drive PowerLoader (LXM). Cost for 3 years. Must be purchased within 90 days of	\$2,321	\$2,089
3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U3-LX2	On-site Service upgrade for dual drive PowerLoader (LXM). Cost for 3 years. Must be purchased within 90 days of	\$2,856	\$2,570
4th Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-LX1	On-site Service upgrade for single drive PowerLoader (LXM). Cost for 1 year.	\$1,600	\$1,440
4th Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-LX2	On-site Service upgrade for dual drive PowerLoader (LXM). Cost for 1 year.	\$2,250	\$2,025
4th Year and up Service, 7x24x4 - EOL 11/18/05	EWS74E1-LX1	On-site Service upgrade for single drive PowerLoader (LXM). Cost for 1 year.	\$2,116	\$1,904
4th Year and up Service, 7x24x4 - EOL 11/18/05	EWS74E1-LX2	On-site Service upgrade for dual drive PowerLoader (LXM). Cost for 1 year.	\$2,976	\$2,678
Xchange/NOW for single-drive PowerLoader/LXM, 4th year - EOL 11/18/05	EWSXNWP-LXL	48-hour Exchange Program for all single drive PowerLoaders (LXM). Cost for 1 Year.	\$1,000	\$900
Xchange/NOW for dual-drive PowerLoader/LXM, 4th year - EOL 11/18/05	EWSXNWP-LXM	48-hour Exchange Program for all dual drive PowerLoaders (LXM). Cost for 1 Year.	\$1,400	\$1,260
On-site Installation - Level 1 - EOL 11/18/05	EWSINSTAL	Installation for PowerLoader (LXM).	\$600	\$540
On-site Installation - Level 1 additional unit - EOL 11/18/05	EWSINSTL-2	Installation for additional PowerLoaders (LXM). Used with EWSINSTAL for the first library. Must be at the same location.	\$370	\$333
On-site Installation - Drive upgrade - EOL 11/18/05	EWSUPGRD	Single drive upgrade to an existing PowerLoader (LXM).	\$350	\$315
On-site Installation - Additional drive upgrade - EOL 11/18/05	EWSUPGRD-2	Additional drive upgrade to an existing PowerLoader (LXM). Used with EWSUPGRD for the first drive. Must be at the	\$95	\$86
Recertification - Up to 4 units - EOL 11/18/05	EWSRCERT	Recertification of up to 4 units at the same location.	\$465	\$419
Recertification - Additional units - EOL 11/18/05	EWSRCERT-1	Recertification of additional units on the same service call. Must be purchased with EWSRCERT.	\$95	\$86
Zone 3 Pager Fee	EWSPAGE-OVR	Pager fee for 7x24x4 on-site service in a Zone 3 area. Zone 3 = Facilities located more than 150 miles from the nearest	\$900	\$810
1Yr 5x9 NBD OSS Upgr Loader	EWBRNZ1U-LDR	1 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, Loader	\$700	\$630
3Yr 5x9 NBD OSS Upgr Loader	EWBRNZ3U-LDR	3 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, Loader	\$1,848	\$1,663
1Yr 5x9 4hr OSS Upgr Loader	EWSILV1U-LDR	1 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, Loader	\$920	\$828
3Yr 5x9 4hr OSS Upgr Loader	EWSILV3U-LDR	3 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, Loader	\$2,429	\$2,186



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1Yr 7x24 4hr OSS Upgr Loader	EWGOLD1U-LDR	1 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, Loader	\$1,155	\$1,040
3Yr 7x24 4hr OSS Upgr Loader	EWGOLD3U-LDR	3 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, Loader	\$3,049	\$2,744
1Yr 5x9 XNOW Exten Loader	EWXNOW1E-LDR	1 YEAR - Business day Support Extension w/ XchangeNOW, Loader	\$1,200	\$1,080
1Yr 5x9 NBD OSS Exten Loader	EWBRNZ1E-LDR	1 YEAR - Business day Support Extension w/ NBD ON-SITE Response, Loader	\$1,710	\$1,539
1Yr 5x9 4hr OSS Exten Loader	EWSILV1E-LDR	1 YEAR - Business day Support Extension w/ 4 Hour ON-SITE Response, Loader	\$1,950	\$1,755
1Yr 7x24 4hr OSS Exten Loader	EWGOLD1E-LDR	1 YEAR - 24x7x365 Support Extension w/ 4 Hour ON-SITE Response, Loader	\$2,420	\$2,178
Installation	INSTALL1-LD	LVL1 Install Loaders	\$600	\$540
Installation - Drive Upgrade	INSTALOP-DRV	OPT Install Drive Upgrade	\$350	\$315
Installation - Additional Drive Upgrade	INSTALOP-DVX	OPT Install Drive Upg-Add'l Unit	\$95	\$86
Recertification - Up to 4 units	INST-RECERT	Product Recert	\$465	\$419
Recertification - Additional units	INST-RECERTX	Product Recert-Add'l Unit	\$95	\$86

Small/Medium Business

NEO Series 2000 - SDLT 320, SDLT 600, LTO-2, LTO-3

Model	Overland Part Number	Description	MSRP	Florida Contract Price
LXN2026R1SL	OV-LXN101001	NEO 2000 - 0 SDLT/DLT drives, 26 slots, RM, LVD/SE, Bar Code Reader	\$8,850	\$7,965
LXN2126T2SL	OV-LXN101023	NEO 2000 - 4.16/8.32 TB, 1 SDLT 320 drive, 26 slots, TT, 115.2 GB/hr., LVD, Bar Code Reader	\$11,111	\$10,000
LXN2126R2SL	OV-LXN101024	NEO 2000 - 4.16/8.32 TB, 1 SDLT 320 drive, 26 slots, RM, 115.2 GB/hr., LVD, Bar Code Reader	\$11,111	\$10,000
LXN2226T2SL	OV-LXN101025	NEO 2000 - 4.16/8.32 TB, 2 SDLT 320 drives, 26 slots, TT, 230.4 GB/hr., LVD, Bar Code Reader	\$19,125	\$17,213
LXN2226R2SL	OV-LXN101026	NEO 2000 - 4.16/8.32 TB, 2 SDLT 320 drives, 26 slots, RM, 230.4 GB/hr., LVD, Bar Code Reader	\$19,125	\$17,213
LXN2L126TB	OV-LXN101125	NEO 2000 - 7.8/15.6 TB, 1 SDLT 600 drive, 26 slots, TT, 244.8 GB/hr., LVD, Bar Code Reader	\$13,778	\$12,400
LXN2L126RB	OV-LXN101126	NEO 2000 - 7.8/15.6 TB, 1 SDLT 600 drive, 26 slots, RM, 244.8 GB/hr., LVD, Bar Code Reader	\$13,778	\$12,400
LXN2L226TB	OV-LXN101127	NEO 2000 - 7.8/15.6 TB, 2 SDLT 600 drives, 26 slots, TT, 489.6 GB/hr., LVD, Bar Code Reader	\$22,222	\$20,000
LXN2L226RB	OV-LXN101128	NEO 2000 - 7.8/15.6 TB, 2 SDLT 600 drives, 26 slots, RM, 489.6 GB/hr., LVD, Bar Code Reader	\$22,222	\$20,000
LXN2030R1UL	OV-LXN101020	NEO 2000 - 3/6 TB, 0 LTO drives, 30 slots, RM, LVD/SE, Bar Code Reader	\$8,850	\$7,965
LXN2130R2UL	OV-LXN101027	NEO 2000 - 6/12 TB, 1 LTO-2 drive, 30 slots, RM, 216 GB/hr., LVD/SE, Bar Code Reader	\$11,000	\$9,900
LXN2130T2UL	OV-LXN101028	NEO 2000 - 6/12 TB, 1 LTO-2 drive, 30 slots, TT, 216 GB/hr., LVD/SE, Bar Code Reader	\$11,000	\$9,900
LXN2130R2UL	OV-LXN101564	Channel Option) card.	\$16,667	\$15,000
LXN2230R2UL	OV-LXN101029	NEO 2000 - 6/12 TB, 2 LTO-2 drives, 30 slots, RM, 432 GB/hr., LVD/SE, Bar Code Reader	\$16,778	\$15,100
LXN2230T2UL	OV-LXN101030	NEO 2000 - 6/12 TB, 2 LTO-2 drives, 30 slots, TT, 432 GB/hr., LVD/SE, Bar Code Reader	\$16,778	\$15,100
LXN2230R2UL	OV-LXN101565	NEO 2000 - 6/12 TB, 2 LTO-2 Native Fibre Channel drives, 30 slots, RM, 432 GB/hr. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$23,889	\$21,500
LXN2130R2UL - IBM	OV-LXN101572	NEO 2000 - 6/12 TB, 1 LTO-2 drive (IBM), 30 slots, RM, 252 GB/hr, LVD, Bar Code Reader	\$9,778	\$8,800
LXN2130T2UL - IBM	OV-LXN101573	NEO 2000 - 6/12 TB, 1 LTO-2 drive (IBM), 30 slots, TT, 252 GB/hr, LVD, Bar Code Reader	\$9,778	\$8,800
LXN2230R2UL - IBM	OV-LXN101574	NEO 2000 - 6/12 TB, 2 LTO-2 drives (IBM), 30 slots, RM, 504 GB/hr, LVD, Bar Code Reader	\$15,333	\$13,800
LXN2230T2UL - IBM	OV-LXN101575	NEO 2000 - 6/12 TB, 2 LTO-2 drives (IBM), 30 slots, TT, 504 GB/hr, LVD, Bar Code Reader	\$15,333	\$13,800
LXN2230R2UL	OV-LXN101551	NEO 2000 - 12/24 TB, 1 LTO-3 drive, 30 slots, RM, 576 GB/hr., LVD/SE, Bar Code Reader	\$12,222	\$11,000
LXN2230T2UL	OV-LXN101561	NEO 2000 - 12/24 TB, 1 LTO-3 drive, 30 slots, TT, 576 GB/hr., LVD/SE, Bar Code Reader	\$12,222	\$11,000
LXN2130R2UL	OV-LXN101566	NEO 2000 - 12/24 TB, 1 LTO-3 Native Fibre Channel drive, 30 slots, RM, 576 GB/hr. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$17,143	\$15,429
LXN2230R2UL	OV-LXN101552	NEO 2000 - 12/24 TB, 2 LTO-3 drives, 30 slots, RM, 1152 GB/hr., LVD/SE, Bar Code Reader	\$20,000	\$18,000
LXN2230T2UL	OV-LXN101562	NEO 2000 - 12/24 TB, 2 LTO-3 drives, 30 slots, TT, 1152 GB/hr., LVD/SE, Bar Code Reader	\$20,000	\$18,000
LXN2230R2UL	OV-LXN101567	NEO 2000 - 12/24 TB, 2 LTO-3 Native Fibre Channel drives, 30 slots, RM, 1152 GB/hr. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$24,444	\$22,000

The NEO Series 2000 are covered by a 3-year worldwide warranty which is supported by on-site maintenance (5x9 next business day) for the first year followed by 2nd and 3rd Year Field Replaceable Spare XchangeNow®.

Accessories included: Barcode labels (LTO - 1 sheet data, 1 sheet cleaning; SDLT - 1 sheet data), SCSI Cable(s), SCSI terminator(s), Cleaning cartridge (LTO only), Data Cartridge (SDLT only), Power cord, Installation Guide CD, Quick Start Guide, Warranty Card. Note: For rack mount configurations, rack mounting hardware is installed on the units.

Upgrades and Accessories

Model	Overland Part Number	Description	MSRP	Florida Contract Price
Media, SDLT data	106104-001	SDLT Tape Cartridges (5-Pack), 110/220 GB (SDLT 220 drive) or 160/320 GB (SDLT 320 drive)	\$795	\$716
Media, SDLT II data	OV-SDL901002	SDLTape II Cartridges (5-Pack), 300/600 GB (SDLT 600 drive)	\$715	\$644
Media, SDLT cleaning	OV-SDL901001	SDLT Cleaning Cartridge (2-Pack)	\$265	\$239
Media, LTO-1 data	106105-001	LTO-1 Ultrium Tape Cartridge (5-pack), 100/200 GB	\$325	\$293
Media, LTO-2 data	OV-LTO901003	LTO-2 Ultrium Tape Cartridge (5-pack), 200/400 GB	\$625	\$563
Media, LTO cleaning	106105-002	LTO Cleaning Cartridge (2-Pack)	\$215	\$194
Barcode Labels - LTO-1	OV-LTO901002	LTO-1 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - LTO-2	OV-LTO901004	LTO-2 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - LTO-3	OV-LTO901005	LTO-3 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - SDLT/DLT	106045-001	SDLT Barcode Labels (SDLT, DLTIV data & DLTIII, DLTIV cleaning) QTY 90 Data, QTY 10 Cleaning	\$66	\$59
NEO Series 2000/4000 13-slot, left-side magazine	OV-LXN901001	13 Slot Left-side SDLT Magazine with Mail Slot	\$250	\$225
NEO Series 2000/4000 13-slot, right-side magazine	OV-LXN901002	13 Slot Right-side SDLT Magazine	\$225	\$203
NEO Series 2000/4000 15-slot, left-side magazine	OV-LXN901003	15 Slot Left-side LTO Magazine with Mail Slot	\$250	\$225
NEO Series 2000/4000 15-slot, right-side magazine	OV-LXN901004	15 Slot Right-side LTO Magazine	\$225	\$203
NEO Series 2000/4000 10U Scalability Kit Primary	OV-LXN901012	10U High Primary (includes motor) Scalability Kit	\$2,490	\$2,241
NEO Series 2000/4000 10U Scalability Kit Extension	OV-LXN901050	10U High Extension Scalability Kit	\$400	\$360
NEO Series 2000/4000 5U Scalability Kit Extension	OV-LXN901013	5U High Extension Scalability Kit	\$350	\$315
NEO Series 2000/4000 20U Scalability Kit Primary	OV-LXN901051	20U High Primary (includes motor) Scalability Kit	\$2,890	\$2,601
NEO Series 2000/4000 20U Scalability Kit Extension	OV-LXN901052	20U High Extension Scalability Kit	\$800	\$720
NEO Series 2000/4000 Power Supply	108285-002	Spare Power Supply for NEO Series	\$686	\$617
NEO Series Rackmount kit	OV-LXN901005	Tabletop to Rackmount Conversion Kit with Slide Rails, NEO Series	\$375	\$338
NEO Series Tabletop kit	OV-LXN901029	Rackmount to Tabletop Conversion Kit, NEO Series 2000	\$700	\$630
NEO Series SDLT 320 add-on drive kit	OV-LXN901026	Add-on Drive Kit for NEO Series, SDLT 320 (LVD/SE)	\$8,850	\$7,965
NEO Series SDLT 600 add-on drive kit	OV-LXN901032	Add-on Drive Kit for NEO Series, SDLT 600 (LVD/SE)	\$10,302	\$9,272
NEO Series LTO-2 add-on drive kit IBM	OV-LXN901081	Add-on Drive Kit for NEO 2000, LTO-2, IBM (LVD)	\$7,059	\$6,353
NEO Series LTO-2 add-on drive kit	OV-LXN901027	Add-on Drive Kit for NEO Series, LTO-2 (LVD/SE)	\$8,824	\$7,942
NEO Series LTO-2 add-on drive kit - Native Fibre	OV-LXN901067	Add-on Drive Kit for NEO Series, LTO-2, Native Fibre	\$10,239	\$9,215
NEO Series LTO-3 add-on drive kit	OV-LXN101549	Add-on Drive Kit for NEO Series, LTO-3 (LVD)	\$10,588	\$9,529
NEO Series LTO-3 add-on drive kit - Native Fibre	OV-LXN101550	Add-on Drive Kit for NEO Series, LTO-3, Native Fibre	\$11,559	\$10,403
NEO Series V.I.A. option - FCO	OV-LXN901014	V.I.A. FCO (Fibre Channel Option), 1 or 2Gbit/sec (SCSI-to-Fibre bridge). Includes a short-wave optical SFP. Optical cabl	\$5,400	\$4,860
NEO Series SFP for V.I.A. FCO, short wave optical	OV-LXN901016	SFP for V.I.A. FCO-Short Wave Optical, 1 or 2 Gbit/sec. Includes 5m LC-LC Multi-mode Cable	\$950	\$855



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NEO Series SFP for V.I.A. FCO, long wave optical	OV-LXN901017	SFP for V.I.A. FCO-Long Wave Optical, 1 or 2 Gbit/sec. Includes 5m LC-LC Single-mode Cable	\$1,695	\$1,526
NEO Series V.I.A. option - HVD	OV-LXN901018	V.I.A. HVD (HVD SCSI Option)	\$1,600	\$1,440
NEO Series LPO option	OV-LXN901023	V.I.A. LPO (Library Partitioning Option) with Router for NEO 2000 (Single Module)	\$2,150	\$1,935
NEO Series LPO option	OV-LXN901025	V.I.A. LPO (Library Partitioning Option) with Switch. Should only be ordered after review by an Overland SE.	\$2,100	\$1,890
NEO Series V.I.A. option - GigE, NDMP	OV-LXN901053	V.I.A. GEO (Gigabit Ethernet Option), NDMP	\$4,941	\$4,447
NEO Series V.I.A. option - GigE, iSCSI	OV-LXN901054	V.I.A. GEO (Gigabit Ethernet Option), iSCSI	\$4,941	\$4,447
SCSI Cable, 0.5m	OV-LXN901020	Cable, SCSI, VHDCI/VHDCI, M/M, 0.5m	\$75	\$68
SCSI Cable, 1.0m	OV-LXN901021	Cable, SCSI, VHDCI/VHDCI, M/M, 1.0m	\$85	\$77
SCSI Cable, 2.0m	OV-LXN901030	Cable, SCSI, VHDCI/VHDCI, M/M, 2.0m	\$165	\$149
SCSI Cable, 2.0m	OV-LXN901028	Cable, SCSI, HD68/HD68, M/M, 2.0m	\$95	\$86
SCSI Cable, 6 ft.	OV-LXL901004	Cable, SCSI, VHDCI/HD68 M/M, 6 ft.	\$125	\$113
SCSI Terminator	OV-LXN901022	SCSI Terminator (LVD/SE) VHDCI68	\$55	\$50

Installation & Services (Costs cover service within 150 miles of the nearest Overland Storage-certified service center. Any facility located farther than 150 miles from the center will be charged an additional fee. Please contact Overland Storage sales representative to check service availability).

3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU3-N20	On-site Service upgrade for NEO 2000 chassis, Cost for 3 years. Must be purchased within 90 days of hardware	\$914	\$823
1-3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU1-N20	On-site Service upgrade for NEO 2000 chassis, Cost for 1 year.	\$538	\$484
3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U3-N20	On-site Service upgrade for NEO 2000 chassis, Cost for 3 years. Must be purchased within 90 days of hardware	\$1,381	\$1,243
1-3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U1-N20	On-site Service upgrade for NEO 2000 chassis, Cost for 1 year.	\$753	\$678
3 Year Service, 5x9xNBD, Per Drive - EOL 11/18/05	EWS5NU3-ND1	On-site Service upgrade for NEO drive, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$368	\$331
1-3 Year Service, 5x9xNBD, Per Drive - EOL 11/18/05	EWS5NU1-ND1	On-site Service upgrade for NEO drive, Cost for 1 year.	\$165	\$149
3 Year Service, 7x24x4, Per Drive - EOL 11/18/05	EWS74U3-ND1	On-site Service upgrade for NEO drive, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$449	\$404
1-3 Year Service, 7x24x4, Per Drive - EOL 11/18/05	EWS74U1-ND1	On-site Service upgrade for NEO drive, Cost for 1 year.	\$231	\$208
3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU3-NV1	On-site Service upgrade for NEO V.I.A. Card, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$561	\$505
1-3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU1-NV1	On-site Service upgrade for NEO V.I.A. Card, Cost for 1 year.	\$300	\$270
3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U3-NV1	On-site Service upgrade for NEO V.I.A. Card, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$680	\$612
1-3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U1-NV1	On-site Service upgrade for NEO V.I.A. Card, Cost for 1 year.	\$400	\$360
4th Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-N20	On-site Service extension for NEO 2000 chassis, Cost for 1 year.	\$1,021	\$919
3 Year Service, 5x9xNBD - EOL 11/18/05	EWS74E1-N20	On-site Service extension for NEO 2000 chassis, Cost for 1 year.	\$1,351	\$1,216
4th Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-ND1	On-site Service extension for NEO drive, Cost for 1 year.	\$650	\$585
4th Year and up Service, 7x24x4 - EOL 11/18/05	EWS74E1-ND1	On-site Service extension for NEO drive, Cost for 1 year.	\$860	\$774
4th Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-NV1	On-site Service extension for NEO V.I.A. Card, Cost for 1 year.	\$600	\$540
4th Year and up Service, 7x24x4 - EOL 11/18/05	EWS74E1-NV1	On-site Service extension for NEO V.I.A. Card, Cost for 1 year.	\$800	\$720
On-site Installation - Level 1 - EOL 11/18/05	EWSINSTAL	Installation for NEO Series 2000 (includes all add-on drive installations).	\$600	\$540
On-site Installation - Level 1 additional unit - EOL 11/18/05	EWSINSTL-2	Installation for additional NEO 2000 units. Used with EWSINSTAL for the first library. Must be at the same location.	\$370	\$333
On-site Installation - FCO, GEO, LPO - EOL 11/18/05	EWSINSTAL-OPT	Installation for VIA cards (FCO, GEO, LPO) when purchased with a system installation.	\$180	\$162
On-site Installation - LPO - EOL 11/18/05	EWSINSTAL-LPO	Installation for LPO card into existing NEO library.	\$1,200	\$1,080
On-site Installation - FCO or GEO - EOL 11/18/05	EWSINSTAL-INT	Installation for FCO or GEO card into existing NEO library.	\$500	\$450
On-site Installation - Drive upgrade - EOL 11/18/05	EWSUPGRD	Single drive upgrade to an existing library.	\$350	\$315
On-site Installation - Additional drive upgrade - EOL 11/18/05	EWSUPGRD-2	Additional drive upgrade to an existing library. Used with EWSUPGRD for the first drive. Must be at the same location.	\$95	\$86
Recertification - Up to 4 units - EOL 11/18/05	EWSRCERT	Recertification of up to 4 units at the same location.	\$465	\$419
Recertification - Additional units - EOL 11/18/05	EWSRCERT-1	Recertification of additional units on the same service call. Must be purchased with EWSRCERT.	\$95	\$86
Zone 3 Pager Fee	EWSPAGE-OVR	Pager fee for 7x24x4 on-site service in a Zone 3 area. Zone 3 = Facilities located more than 150 miles from the nearest Overland Storage-certified service center. Does not apply to 5x9xNBD or XchangeNOW service. Cost for 1 Year.	\$900	\$810
1Yr 5x9 NBD OSS Upgr NEO2000	EWBRNZ1U-NE2	1 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, NEO2000	\$820	\$738
3Yr 5x9 NBD OSS Upgr NEO2000	EWBRNZ3U-NE2	3 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, NEO2000	\$1,476	\$1,328
1Yr 5x9 4hr OSS Upgr NEO2000	EWSILV1U-NE2	1 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, NEO2000	\$950	\$855
3Yr 5x9 4hr OSS Upgr NEO2000	EWSILV3U-NE2	3 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, NEO2000	\$2,000	\$1,800
1Yr 7x24 4hr OSS Upgr NEO2000	EWGOLD1U-NE2	1 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, NEO2000	\$1,200	\$1,080
3Yr 7x24 4hr OSS Upgr NEO2000	EWGOLD3U-NE2	3 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, NEO2000	\$2,500	\$2,250
1Yr 5x9 NBD OSS Exten NEO2000	EWBRNZ1E-NE2	1 YEAR - Business day Support Extension w/ NBD ON-SITE Response, NEO2000	\$2,100	\$1,890
1Yr 5x9 4hr OSS Exten NEO2000	EWSILV1E-NE2	1 YEAR - Business day Support Extension w/ 4 Hour ON-SITE Response, NEO2000	\$2,540	\$2,286
1Yr 7x24 4hr OSS Exten NEO2000	EWGOLD1E-NE2	1 YEAR - 24x7x365 Support Extension w/ 4 Hour ON-SITE Response, NEO2000	\$3,000	\$2,700
Installation - Level 1	INSTALL1-N2	Level 1 Install NEO 2000	\$600	\$540
Installation - Level 1, additional unit	INSTALL1-N2X	Level 1 Install NEO 2000-Add'l Unit	\$350	\$315
Installation - FCO or HVD	INSTALOP-VIA	OPT Install FCO,HVO	\$350	\$315
Installation - LPO	INSTALOP-LPO	OPT Install LPO	\$1,200	\$1,080
Installation - Drive Upgrade	INSTALOP-DRV	OPT Install Drive Upgrade	\$350	\$315
Installation - Additional Drive Upgrade	INSTALOP-DVX	OPT Install Drive Upg-Add'l Unit	\$95	\$86
Recertification - Up to 4 units	INST-RECERT	Product Recert	\$465	\$419
Recertification - Additional units	INST-RECERTX	Product Recert-Add'l Unit	\$95	\$86

Large Data Center

NEO Series 4000 - SDLT 320, SDLT 600, LTO-2, LTO-3

Model	Overland Part Number	Description	MSRP	Florida Contract Price
NEO 4100, SDLT 320	OV-LXN101075	NEO 4100 - 8.3/16.6 TB, 1 SDLT 320 drive, 52 slots, TT, 115.2 GB/hr., LVD, Bar Code Reader	\$27,599	\$24,839
NEO 4100, SDLT 320	OV-LXN101076	NEO 4100 - 8.3/16.6 TB, 1 SDLT 320 drive, 52 slots, RM, 115.2 GB/hr., LVD, Bar Code Reader	\$27,599	\$24,839
NEO 4200, SDLT 320	OV-LXN101077	NEO 4200 - 16.6/33.2 TB, 2 SDLT 320 drives, 104 slots, RM, 230.4 GB/hr., LVD, Bar Code Reader Consists of: (2) NEO 4100s, (1) 10U Primary Scalability Kit, (1) 10U Extension Scalability Kit	\$58,088	\$52,279
NEO 4300, SDLT 320	OV-LXN101078	NEO 4300 - 24.96/49.9 TB, 3 SDLT 320 drives, 156 slots, RM, 345.6 GB/hr., LVD, Bar Code Reader Consists of: (3) NEO 4100s, (1) 10U Primary Scalability Kit, (2) 10U Extension Scalability Kits	\$86,087	\$77,478
NEO 4400, SDLT 320	OV-LXN101079	NEO 4400 - 33.2/66.5 TB, 4 SDLT 320 drives, 208 slots, RM, 460.8 GB/hr., LVD, Bar Code Reader Consists of: (4) NEO 4100s, (1) 10U Primary Scalability Kit, (3) 10U Extension Scalability Kits	\$114,086	\$102,677
NEO 4100, SDLT 600	OV-LXN101129	NEO 4100 - 15.6/31.2 TB, 1 SDLT 600 drive, 52 slots, TT, 244.8 GB/hr., LVD, Bar Code Reader	\$25,975	\$23,378
NEO 4100, SDLT 600	OV-LXN101130	NEO 4100 - 15.6/31.2 TB, 1 SDLT 600 drive, 52 slots, RM, 244.8 GB/hr., LVD, Bar Code Reader	\$25,975	\$23,378
NEO 4200, SDLT 600	OV-LXN101131	NEO 4200 - 31.2/62.4 TB, 2 SDLT 600 drives, 104 slots, RM, 489.6 GB/hr., LVD, Bar Code Reader	\$54,671	\$49,204
NEO 4100, LTO-2	OV-LXN101089	NEO 4100 - 12/24 TB, 1 LTO-2 drive, 60 slots, TT, 216 GB/hr., LVD/SE, Bar Code Reader	\$23,765	\$21,389
NEO 4100, LTO-2	OV-LXN101088	NEO 4100 - 12/24 TB, 1 LTO-2 drive, 60 slots, RM, 216 GB/hr., LVD/SE, Bar Code Reader	\$23,765	\$21,389
NEO 4100, LTO-2, Native Fibre	OV-LXN101568	NEO 4100 - 12/24 TB, 1 LTO-2 Native Fibre Channel drive, 60 slots, RM, 216 GB/hr. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$28,518	\$25,666
NEO 4200, LTO-2	OV-LXN101090	NEO 4200 - 24/48 TB, 2 LTO-2 drives, 120 slots, RM, 432 GB/hr., LVD/SE, Bar Code Reader Consists of: (2) NEO 4100s, (1) 10U Primary Scalability Kit, (1) 10U Extension Scalability Kit	\$47,059	\$42,353
NEO 4200, LTO-2, Native Fibre	OV-LXN101570	NEO 4200 - 24/48 TB, 2 LTO-2 Native Fibre Channel drives, 120 slots, RM, 462 GB/hr. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$56,471	\$50,824
NEO 4300, LTO-2	OV-LXN101091	NEO 4300 - 36/72 TB, 3 LTO-2 drives, 180 slots, RM, 648 GB/hr., LVD/SE, Bar Code Reader Consists of: (3) NEO 4100s, (1) 10U Primary Scalability Kit, (2) 10U Extension Scalability Kits	\$98,085	\$88,277
NEO 4400, LTO-2	OV-LXN101092	NEO 4400 - 48/96 TB, 4 LTO-2 drives, 240 slots, RM, 864 GB/hr., LVD/SE, Bar Code Reader Consists of: (4) NEO 4100s, (1) 10U Primary Scalability Kit, (3) 10U Extension Scalability Kits	\$130,120	\$117,108
NEO 4100, LTO-3	OV-LXN101553	NEO 4100 - 24/48 TB, 1 LTO-3 drive, 60 slots, RM, 576 GB/hr., LVD/SE, Bar Code Reader	\$23,765	\$21,389
NEO 4100, LTO-3	OV-LXN101563	NEO 4100 - 24/48 TB, 1 LTO-3 drive, 60 slots, TT, 576 GB/hr., LVD/SE, Bar Code Reader	\$23,765	\$21,389



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NEO 4100, LTO-3, Native Fibre	OV-LXN101569	NEO 4100 - 24/48 TB, 1 LTO-3 Native Fibre Channel drive, 60 slots, RM, 576 GB/hr. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$28,518	\$25,666
NEO 4200, LTO-3	OV-LXN101554	NEO 4200 - 48/96 TB, 2 LTO-3 drives, 120 slots, RM, 1152 GB/hr., LVD/SE, Bar Code Reader	\$47,059	\$42,353
NEO 4200, LTO-3, Native Fibre	OV-LXN101571	NEO 4200 - 48/96 TB, 2 LTO-3 Native Fibre Channel drives, 120 slots, RM, 1152 GB/hr. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$56,471	\$50,824
NEO 4100 Capacity Expansion	OV-LXN101080	NEO 4100 60 slot Capacity Expansion - 5.72/11.44 TB, 0 SDLT DR, 52 slots, RM, LVD, Bar Code Reader Consists of: (1) NEO 4000 (0 drives), (1) 10U Primary Scalability Kit, (1) 10U Extension Scalability Kit	\$20,590	\$18,531
NEO 4200/4300 Capacity Expansion	OV-LXN101081	NEO 4200/4300 60 Slot Capacity Expansion - 5.72/11.44 TB, 0 SDLT DR, 52 slots, RM, LVD, Bar Code Reader Consists of: (1) NEO 4000 (0 drives), (1) 10U Extension Scalability Kit	\$18,100	\$16,290
NEO 4100 Capacity Expansion	OV-LXN101082	NEO 4100 60 slot Capacity Expansion - 6/12 TB, 0 LTO DR, 60 slots, RM, LVD, Bar Code Reader Consists of: (1) NEO 4000 (0 drives), (1) 10U Primary Scalability Kit, (1) 10U Extension Scalability Kit	\$20,590	\$18,531
NEO 4200/4300 Capacity Expansion	OV-LXN101083	NEO 4200/4300 60 slot Capacity Expansion - 6/12 TB, 0 LTO DR, 60 slots, RM, LVD, Bar Code Reader Consists of: (1) NEO 4000 (0 drives), (1) 10U Extension Scalability Kit	\$18,100	\$16,290
NEO 4100 Capacity Expansion	OV-LXN101084	NEO 4100 26 slot Capacity Expansion - 28.6/5.72 TB, 0 SDLT DR, 26 slots, RM, LVD, Bar Code Reader Consists of: (1) NEO 2000 (0 drives), (1) 10U Primary Scalability Kit, (1) 5U Extension Scalability Kit	\$11,690	\$10,521
NEO 4200/4300 Capacity Expansion	OV-LXN101085	NEO 4200/4300 26 slot Capacity Expansion - 28.6/5.72 TB, 0 SDLT DR, 26 slots, RM, LVD, Bar Code Reader Consists of: (1) NEO 2000 (0 drives), (1) 5U Extension Scalability Kit	\$9,200	\$8,280
NEO 4100 Capacity Expansion	OV-LXN101086	NEO 4100 30 slot Capacity Expansion - 3/6 TB, 0 LTO DR, 30 slots, RM, LVD, Bar Code Reader Consists of: (1) NEO 2000 (0 drives), (1) 10U Primary Scalability Kit, (1) 5U Extension Scalability Kit	\$11,690	\$10,521
NEO 4200/4300 Capacity Expansion	OV-LXN101087	NEO 4200/4300 30 slot Capacity Expansion - 3/6 TB, 0 LTO DR, 30 slots, RM, LVD, Bar Code Reader Consists of: (1) NEO 2000 (0 drives), (1) 5U Extension Scalability Kit	\$9,200	\$8,280

warranty which is supported by on-site maintenance (5x9 next business day) cleaning; SDLT - 1 sheet data), SCSI Cable(s), SCSI terminator(s),

Upgrades and Accessories

Model	Overland Part Number	Description	MSRP	Florida Contract Price
Media, SDLT data	106104-001	SDLT Tape Cartridges (5-Pack), 110/220 GB (SDLT 220 drive) or 160/320 GB (SDLT 320 drive)	\$795	\$716
Media, SDLT II data	OV-SDL901002	SDLTape II Cartridges (5-Pack), 300/600 GB (SDLT 600 drive)	\$715	\$644
Media, SDLT cleaning	OV-SDL901001	SDLT Cleaning Cartridge (2-Pack)	\$265	\$239
Media, LTO-1 data	106105-001	LTO-1 Ultrium Tape Cartridge (5-pack), 100/200 GB	\$325	\$293
Media, LTO-2 data	OV-LTO901003	LTO-2 Ultrium Tape Cartridge (5-pack), 200/400 GB	\$625	\$563
Media, LTO cleaning	106105-002	LTO Cleaning Cartridge (2-Pack)	\$215	\$194
Barcode Labels - LTO-1	OV-LTO901002	LTO-1 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - LTO-2	OV-LTO901004	LTO-2 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - LTO-3	OV-LTO901005	LTO-3 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - SDLT / DLT	106045-001	DLT/SDLT Barcode Labels (SDLT, DLTIV data & DLTIII, DLTIV cleaning) QTY 90 Data, QTY 10 Cleaning	\$66	\$59
NEO Series 2000/4000 13-slot, left-side magazine	OV-LXN901001	13 Slot Left-side SDLT/DLT Magazine with Mail Slot	\$250	\$225
NEO Series 2000/4000 13-slot, right-side magazine	OV-LXN901002	13 Slot Right-side SDLT/DLT Magazine	\$225	\$203
NEO Series 2000/4000 15-slot, left-side magazine	OV-LXN901003	15 Slot Left-side LTO Magazine with Mail Slot	\$250	\$225
NEO Series 2000/4000 15-slot, right-side magazine	OV-LXN901004	15 Slot Right-side LTO Magazine	\$225	\$203
NEO Series 2000/4000 10U Scalability Kit Primary	OV-LXN901012	10U High Primary (includes motor) Scalability Kit (for use with NEO 2000 or NEO 4000)	\$2,490	\$2,241
NEO Series 2000/4000 10U Scalability Kit Extension	OV-LXN901050	10U High Extension Scalability Kit (for use with NEO 4000)	\$400	\$360
NEO Series 2000/4000 5U Scalability Kit Extension	OV-LXN901013	5U High Scalability Kit (extension)	\$350	\$315
NEO Series 2000/4000 20U Scalability Kit Primary	OV-LXN901051	20U High Primary (includes motor) Scalability Kit	\$2,890	\$2,601
NEO Series 2000/4000 20U Scalability Kit Extension	OV-LXN901052	20U High Extension Scalability Kit	\$800	\$720
NEO Series 2000/4000 Power Supply	108285-002	Spare Power Supply for NEO Series	\$686	\$617
NEO Series Rackmount kit	OV-LXN901005	Tabletop to Rackmount Conversion Kit with Slide Rails, NEO Series	\$375	\$338
NEO Series Rackmount Brackets	OV-LXN901031	Heavy duty brackets for rackmounting NEO 4000 modules into extra deep racks	\$110	\$99
NEO Series SDLT 320 add-on drive kit	OV-LXN901026	Add-on Drive Kit for NEO Series, SDLT 320 (LVD/SE)	\$8,850	\$7,965
NEO Series SDLT 600 add-on drive kit	OV-LXN901032	Add-on Drive Kit for NEO Series, SDLT 600 (LVD/SE)	\$10,302	\$9,272
NEO Series LTO-2 add-on drive kit	OV-LXN901027	Add-on Drive Kit for NEO Series, LTO-2 (LVD/SE)	\$8,824	\$7,942
NEO Series LTO-2 add-on drive kit, Native Fibre	OV-LXN901067	Add-on Drive Kit for NEO Series, LTO-2, Native Fibre	\$10,239	\$9,215
NEO Series LTO-3 add-on drive kit	OV-LXN101549	Add-on Drive Kit for NEO Series, LTO-3 (LVD)	\$10,588	\$9,529
NEO Series LTO-3 add-on drive kit, Native Fibre	OV-LXN101550	Add-on Drive Kit for NEO Series, LTO-3, Native Fibre	\$11,559	\$10,403
NEO Series V.I.A. option - FCO	OV-LXN901014	V.I.A. FCO (Fibre Channel Option), 1 or 2Gbit/sec (SCSI-to-Fibre bridge). Includes a short-wave optical SFP. Optical cable	\$5,400	\$4,860
NEO Series SFP for V.I.A. FCO, short wave optical	OV-LXN901016	SFP for V.I.A. FCO-Short Wave Optical, 1 or 2 Gbit/sec. Includes 5m LC-LC Multi-mode Cable	\$950	\$855
NEO Series SFP for V.I.A. FCO, long wave optical	OV-LXN901017	SFP for V.I.A. FCO-Long Wave Optical, 1 or 2 Gbit/sec. Includes 5m LC-LC Single-mode Cable	\$1,695	\$1,526
NEO Series V.I.A. option - HVD	OV-LXN901018	V.I.A. HVD (HVD SCSI Option)	\$1,600	\$1,440
NEO Series LPO option	OV-LXN901023	V.I.A. LPO (Library Partitioning Option) with Router for NEO 4100. Used for initial partition.	\$2,150	\$1,935
NEO Series LPO option	OV-LXN901024	V.I.A. LPO (Library Partitioning Option) for NEO 4200, 4300, 4400 (Multi-module Configurations)	\$2,100	\$1,890
NEO Series LPO option	OV-LXN901025	V.I.A. LPO (Library Partitioning Option) with Switch. Should only be ordered after review by an Overland SE.	\$2,100	\$1,890
NEO Series V.I.A. option - GigE, NDMP	OV-LXN901053	V.I.A. GEO (Gigabit Ethernet Option), NDMP	\$4,941	\$4,447
NEO Series V.I.A. option - GigE, iSCSI	OV-LXN901054	V.I.A. GEO (Gigabit Ethernet Option), iSCSI	\$4,941	\$4,447
SCSI Cable, 0.5m	OV-LXN901020	Cable, SCSI, VHDCI/VHDCI, M/M, 0.5m	\$75	\$68
SCSI Cable, 1.0m	OV-LXN901021	Cable, SCSI, VHDCI/VHDCI, M/M, 1.0m	\$85	\$77
SCSI Cable, 2.0m	OV-LXN901030	Cable, SCSI, VHDCI/VHDCI, M/M, 2.0m	\$165	\$149
SCSI Cable, 2.0m	OV-LXN901028	Cable, SCSI, HD68/HD68, M/M, 2.0m	\$95	\$86
SCSI Cable, 6 ft	OV-LXL901004	Cable, SCSI, VHDCI/HD68 M/M, 6 ft.	\$125	\$113
SCSI Terminator	OV-LXN901022	SCSI Terminator (LVD/SE) VHDCI68	\$55	\$50

Installation & Services (Costs cover service within 150 miles of the nearest Overland Storage-certified service center. Any facility located farther than 150 miles from the center will be charged an additional fee. Please contact your Overland Storage sales representative to check service availability).

3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU3-N40	On-site Service upgrade for NEO 4000 chassis, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$1,178	\$1,060
1-3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU1-N40	On-site Service upgrade for NEO 4000 chassis, Cost for 1 year. NEO 4100 requires qty. 1 of this P/N. NEO 4200 requires qty. 2 of this P/N.	\$630	\$567
3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U3-N40	On-site Service upgrade for NEO 4000 chassis, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$1,619	\$1,457
1-3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U1-N40	On-site Service upgrade for NEO 4000 chassis, Cost for 1 year. NEO 4100 requires qty. 1 of this P/N. NEO 4200 requires qty. 2 of this P/N. NEO 4300 requires qty. 3 of this P/N. NEO 4400 requires qty. 4 of this P/N.	\$882	\$794
3 Year Service, 5x9xNBD, Per Drive - EOL 11/18/05	EWS5NU3-ND1	On-site Service upgrade for NEO drive, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$368	\$331
1-3 Year Service, 5x9xNBD, Per Drive - EOL 11/18/05	EWS5NU1-ND1	On-site Service upgrade for NEO drive, Cost for 1 year.	\$165	\$149
3 Year Service, 7x24x4, Per Drive - EOL 11/18/05	EWS74U3-ND1	On-site Service upgrade for NEO drive, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$449	\$404
1-3 Year Service, 7x24x4, Per Drive - EOL 11/18/05	EWS74U1-ND1	On-site Service upgrade for NEO drive, Cost for 1 year.	\$231	\$208
3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU3-NV1	On-site Service upgrade for NEO V.I.A. Card, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$561	\$505
1-3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU1-NV1	On-site Service upgrade for NEO V.I.A. Card, Cost for 1 year.	\$300	\$270
3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U3-NV1	On-site Service upgrade for NEO V.I.A. Card, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$680	\$612
1-3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U1-NV1	On-site Service upgrade for NEO V.I.A. Card, Cost for 1 year.	\$400	\$360
4th Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-N40	On-site Service extension for NEO 4000 chassis, Cost for 1 year. NEO 4100 requires qty. 1 of this P/N. NEO 4200 requires qty. 2 of this P/N. NEO 4300 requires qty. 3 of this P/N. NEO 4400 requires qty. 4 of this P/N.	\$1,177	\$1,077
4th Year and up Service, 7x24x4 - EOL 11/18/05	EWS74E1-N40	On-site Service extension for NEO 4000 chassis, Cost for 1 year. NEO 4100 requires qty. 1 of this P/N. NEO 4200 requires qty. 2 of this P/N. NEO 4300 requires qty. 3 of this P/N. NEO 4400 requires qty. 4 of this P/N.	\$1,583	\$1,425
4th Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-ND1	On-site Service extension for NEO drive, Cost for 1 year.	\$650	\$585



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4th Year and up Service, 7x24x4 - EOL 11/18/05	EWS74E1-ND1	On-site Service extension for NEO drive. Cost for 1 year.	\$860	\$774
4th Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-NV1	On-site Service extension for NEO V.I.A. Card, Cost for 1 year.	\$600	\$540
4th Year and up Service, 7x24x4 - EOL 11/18/05	EWS74E1-NV1	On-site Service extension for NEO V.I.A. Card, Cost for 1 year.	\$800	\$720
On-site Installation - Level 1 - EOL 11/18/05	EWSINSTAL41-L1	Installation for NEO Series 4100. Includes all add-on drive installations.	\$1,200	\$1,080
On-site Installation - Level 2 - EOL 11/18/05	EWSINSTAL42-L2	Installation for NEO Series 4100 and 4200. Includes all add-on drive installations.	\$1,750	\$1,575
On-site Installation - Level 2 - EOL 11/18/05	EWSINSTAL44-L2	Installation for NEO Series 4300 and 4400. Includes all add-on drive installations.	\$2,500	\$2,250
On-site Installation - FCO, GEO, LPO - EOL 11/18/05	EWSINSTAL-OPT	Installation for VIA cards (FCO, GEO, LPO) when purchased with a system installation.	\$180	\$162
On-site Installation - LPO - EOL 11/18/05	EWSINSTAL-LPO	Installation for LPO card into existing NEO library.	\$1,200	\$1,080
On-site Installation - FCO or GEO - EOL 11/18/05	EWSINSTAL-INT	Installation for FCO or GEO card into existing NEO library.	\$500	\$450
On-site Installation - Drive upgrade - EOL 11/18/05	EWSUPGRD	Single drive upgrade to an existing library	\$350	\$315
On-site Installation - Additional drive upgrade - EOL 11/18/05	EWSUPGRD-2	Additional drive upgrade to an existing library. Used with EWSUPGRD for the first drive. Must be at the same location.	\$95	\$86
Recertification - Up to 4 units - EOL 11/18/05	EWSRCERT	Recertification of up to 4 units at the same location.	\$465	\$419
Recertification - Additional units - EOL 11/18/05	EWSRCERT-1	Recertification of additional units on the same service call. Must be purchased with EWSRCERT.	\$95	\$86
Zone 3 Pager Fee	EWSPAGE-OVR	Pager fee for 7x24x4 on-site service in a Zone 3 area. Zone 3 = Facilities located more than 150 miles from the nearest Overland Storage-certified service center. Does not apply to 5x9xNBD or Xchange/NOW service. Cost for 1 Year.	\$900	\$810
1Yr 5x9 NBD OSS Upgr NEO4000	EWBRNZ1U-NE4	1 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, NEO4000	\$1,120	\$1,008
3Yr 5x9 NBD OSS Upgr NEO4000	EWBRNZ3U-NE4	3 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, NEO4000	\$1,971	\$1,774
1Yr 5x9 4hr OSS Upgr NEO4000	EWSILV1U-NE4	1 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, NEO4000	\$1,400	\$1,260
3Yr 5x9 4hr OSS Upgr NEO4000	EWSILV3U-NE4	3 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, NEO4000	\$2,860	\$2,574
1Yr 7x24 4hr OSS Upgr NEO4000	EWGOLD1U-NE4	1 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, NEO4000	\$1,650	\$1,485
3Yr 7x24 4hr OSS Upgr NEO4000	EWGOLD3U-NE4	3 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, NEO4000	\$3,400	\$3,060
1Yr 5x9 NBD OSS Exten NEO4000	EWBRNZ1E-NE4	1 YEAR - Business day Support Extension w/ NBD ON-SITE Response, NEO4000	\$2,950	\$2,655
1Yr 5x9 4hr OSS Exten NEO4000	EWSILV1E-NE4	1 YEAR - Business day Support Extension w/ 4 Hour ON-SITE Response, NEO4000	\$3,350	\$3,015
1Yr 7x24 4hr OSS Exten NEO4000	EWGOLD1E-NE4	1 YEAR - 24x7x365 Support Extension w/ 4 Hour ON-SITE Response, NEO4000	\$4,100	\$3,690
Installation - Level 1	INSTALL1-N4	Level 1 Installation - NEO 4000	\$1,200	\$1,080
Installation - Level 2	INSTALL2-N4	Level 2 Installation - NEO 4000	\$1,750	\$1,575
Installation - Level 2 for additional unit	INSTALL2-N4X	Level 2 Installation - Additional NEO 4000	\$500	\$450
Installation - FCO & HVD	INSTALOP-VIA	OPT Install FCO, HVO	\$350	\$315
Installation - LPO	INSTALOP-LPO	OPT Install LPO	\$1,200	\$1,080
OPT Install Drive Upgrade	INSTALOP-DRV	OPT Install Drive Upgrade	\$350	\$315
OPT Install Drive Upg-Add'l Unit	INSTALOP-DVX	OPT Install Drive Upg-Add'l Unit	\$95	\$86
Recertification - Up to 4 units	INST-RECERT	Product Recertification	\$465	\$419
Recertification - Additional units	INST-RECERTX	Product Recertification-Add'l Unit	\$95	\$86

Large Data Center NEO Series 8000 - SDLT 600, LTO-2, LTO-3

Model	Overland Part Number	Description	MSRP	Florida Contract Price
NEO 8000, LTO-2	OV-LXN101093	NEO 8000 - 20/40 TB, 2 LTO-2 DR, 100 slots, expandable to 500 slots, 216 GB/hr, 2N redundant power supplies	\$75,588	\$68,029
NEO 8000, LTO-2	OV-LXN101094	NEO 8000 - 36/72 TB, 2 LTO-2 DR, 180 slots, expandable to 500 slots, 216 GB/hr, 2N redundant power supplies	\$79,412	\$71,471
NEO 8000, LTO-2	OV-LXN101095	NEO 8000 - 52/104 TB, 2 LTO-2 DR, 260 slots, expandable to 500 slots, 216 GB/hr, 2N redundant power supplies	\$82,376	\$74,138
NEO 8000, LTO-2	OV-LXN101096	NEO 8000 - 68/136 TB, 2 LTO-2 DR, 340 slots, expandable to 500 slots, 216 GB/hr, 2N redundant power supplies	\$85,235	\$76,712
NEO 8000, LTO-2	OV-LXN101097	NEO 8000 - 84/168 TB, 2 LTO-2 DR, 420 slots, expandable to 500 slots, 216 GB/hr, 2N redundant power supplies	\$87,176	\$78,458
NEO 8000, LTO-2	OV-LXN101098	NEO 8000 - 100/200 TB, 2 LTO-2 DR, 500 slots, 216 GB/hr, 2N redundant power supplies	\$88,294	\$79,465
Neo 8000, LTO-3	OV-LXN101576	NEO 8000 - 20/40 TB, 2 LTO-3 (LVD) drives, 1 drawer (100 slots), initial frame	\$81,117.00	\$73,005
Neo 8000, LTO-3	OV-LXN101577	NEO 8000, 2 LTO-3 (LVD) drives, 2 drawers (180 slots), initial frame	\$84,952.00	\$76,457
Neo 8000, LTO-3	OV-LXN101578	NEO 8000, 2 LTO-3 (LVD) drives, 3 drawers (260 slots), initial frame	\$88,117.00	\$79,305
Neo 8000, LTO-3	OV-LXN101579	NEO 8000, 2 LTO-3 (LVD) drives, 4 drawers (340 slots), initial frame	\$90,911.00	\$81,820
Neo 8000, LTO-3	OV-LXN101580	NEO 8000, 2 LTO-3 (LVD) drives, 5 drawers (420 slots), initial frame	\$92,847.00	\$83,562
Neo 8000, LTO-3	OV-LXN101581	NEO 8000, 2 LTO-3 (LVD) drives, 6 drawers (500 slots), initial frame	\$94,117.00	\$84,705
NEO 8000, SDLT 600	OV-LXN101516	NEO 8000 - 25/51 TB 2 SDLT 600 drives, 85 slots, expandable to 425, 489.6 GB/hr, 2N redundant power supplies	\$78,353	\$70,518
NEO 8000, SDLT 600	OV-LXN101517	NEO 8000 - 45/90 TB 2 SDLT 600 drives, 153 slots, expandable to 425, 489.6 GB/hr, 2N redundant power supplies	\$82,353	\$74,118
NEO 8000, SDLT 600	OV-LXN101518	NEO 8000 - 66/132 TB 2 SDLT 600 drives, 225 slots, expandable to 425, 489.6 GB/hr, 2N redundant power supplies	\$85,118	\$76,606
NEO 8000, SDLT 600	OV-LXN101519	NEO 8000 - 86/173 TB 2 SDLT 600 drives, 289 slots, expandable to 425, 489.6 GB/hr, 2N redundant power supplies	\$87,929	\$79,136
NEO 8000, SDLT 600	OV-LXN101520	NEO 8000 - 107/214 TB 2 SDLT 600 drives, 357 slots, expandable to 425, 489.6 GB/hr, 2N redundant power supplies	\$89,824	\$80,842
NEO 8000, SDLT 600	OV-LXN101521	NEO 8000 - 127/255 TB 2 SDLT 600 drives, 425 slots, 489.6 GB/hr, 2N redundant power supplies	\$91,059	\$81,953
NEO 8000, LTO-2, Native Fibre	OV-LXN101528	NEO 8000 - 20/40 TB, 2 drives Native Fibre Channel LTO-2, 100 slots, expandable to 500, configured to support 1-12 tap	\$84,347	\$75,912
NEO 8000, LTO-2, Native Fibre	OV-LXN101529	NEO 8000 - 36/72 TB, 2 drives Native Fibre Channel LTO-2, 180 slots, expandable to 500, configured to support 1-12 tap	\$88,276	\$79,448
NEO 8000, LTO-2, Native Fibre	OV-LXN101530	NEO 8000 - 52/104 TB, 2 drives Native Fibre Channel LTO-2, 260 slots, expandable to 500, configured to support 1-12 ta	\$91,353	\$82,218
NEO 8000, LTO-2, Native Fibre	OV-LXN101531	NEO 8000 - 68/136 TB, 2 drives Native Fibre Channel LTO-2, 340 slots, expandable to 500, configured to support 1-12 ta	\$94,206	\$84,785
NEO 8000, LTO-2, Native Fibre	OV-LXN101532	NEO 8000 - 84/168 TB, 2 drives Native Fibre Channel LTO-2, 420 slots, expandable to 500, configured to support 1-12 ta	\$96,141	\$86,527
NEO 8000, LTO-2, Native Fibre	OV-LXN101533	NEO 8000 - 100/200 TB, 2 drives Native Fibre Channel LTO-2, 500 slots, expandable to 500, configured to support 1-12 ta	\$97,388	\$87,649
NEO 8000, LTO-3, Native Fibre	OV-LXN101555	NEO 8000 - 40/80 TB, 2 drives Native Fibre Channel LTO-3, 100 slots (1 drawer), initial frame. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$92,874	\$83,587
NEO 8000, LTO-3, Native Fibre	OV-LXN101556	NEO 8000 - 72/144 TB, 2 drives Native Fibre Channel LTO-3, 180 slots (1 drawer), initial frame. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$96,804	\$87,124
NEO 8000, LTO-3, Native Fibre	OV-LXN101557	NEO 8000 - 104/208 TB, 2 drives Native Fibre Channel LTO-3, 260 slots (1 drawer), initial frame. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$99,880	\$89,892
NEO 8000, LTO-3, Native Fibre	OV-LXN101558	NEO 8000 - 136/272 TB, 2 drives Native Fibre Channel LTO-3, 340 slots (1 drawer), initial frame. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$102,733	\$92,460
NEO 8000, LTO-3, Native Fibre	OV-LXN101559	NEO 8000 - 168/336 TB, 2 drives Native Fibre Channel LTO-3, 420 slots (1 drawer), initial frame. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$104,668	\$94,201
NEO 8000, LTO-3, Native Fibre	OV-LXN101560	NEO 8000 - 200/400 TB, 2 drives Native Fibre Channel LTO-3, 500 slots (1 drawer), initial frame. Includes one V.I.A. FCO (Fibre Channel Option) card.	\$105,915	\$95,324
NEO 8000, LTO	OV-LXN101510	NEO 8000 - 0 LTO drives, 100 slots, expandable to 500, configured to support 1-12 tape drives	\$59,941	\$53,947
NEO 8000, LTO	OV-LXN101511	NEO 8000 - 0 LTO drives, 180 slots, expandable to 500, configured to support 1-12 tape drives	\$63,776	\$57,398
NEO 8000, LTO	OV-LXN101512	NEO 8000 - 0 LTO drives, 260 slots, expandable to 500, configured to support 1-12 tape drives	\$66,941	\$60,247
NEO 8000, LTO	OV-LXN101513	NEO 8000 - 0 LTO drives, 340 slots, expandable to 500, configured to support 1-12 tape drives	\$69,735	\$62,762
NEO 8000, LTO	OV-LXN101514	NEO 8000 - 0 LTO drives, 420 slots, expandable to 500, configured to support 1-12 tape drives	\$71,671	\$64,504
NEO 8000, LTO	OV-LXN101515	NEO 8000 - 0 LTO drives, 500 slots, configured to support 1-12 tape drives	\$72,941	\$65,647
NEO 8000, SDLT	OV-LXN101522	NEO 8000 - 0 SDLT drives, 85 slots, expandable to 425, configured to support 1-12 tape drives	\$59,941	\$53,947
NEO 8000, SDLT	OV-LXN101523	NEO 8000 - 0 SDLT drives, 153 slots, expandable to 425, configured to support 1-12 tape drives	\$63,776	\$57,398
NEO 8000, SDLT	OV-LXN101524	NEO 8000 - 0 SDLT drives, 221 slots, expandable to 425, configured to support 1-12 tape drives	\$66,941	\$60,247
NEO 8000, SDLT	OV-LXN101525	NEO 8000 - 0 SDLT drives, 289 slots, expandable to 425, configured to support 1-12 tape drives	\$69,735	\$62,762



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NEO 8000, SDLT	OV-LXN101526	NEO 8000 - 0 SDLT drives, 357 slots, expandable to 425, configured to support 1-12 tape drives	\$71,671	\$64,504
NEO 8000, SDLT	OV-LXN101527	NEO 8000 - 0 SDLT drives, 425 slots, configured to support 1-12 tape drives	\$72,941	\$65,647
NEO 8000 Additional Frame, LTO	OV-LXN101534	NEO 8000 - 0 LTO drives, 100 slots, additional frame	\$29,681	\$26,713
NEO 8000 Additional Frame, LTO	OV-LXN101535	NEO 8000 - 0 LTO drives, 180 slots, additional frame	\$36,209	\$32,588
NEO 8000 Additional Frame, LTO	OV-LXN101536	NEO 8000 - 0 LTO drives, 260 slots, additional frame	\$42,738	\$38,464
NEO 8000 Additional Frame, LTO	OV-LXN101537	NEO 8000 - 0 LTO drives, 340 slots, additional frame	\$49,266	\$44,339
NEO 8000 Additional Frame, LTO	OV-LXN101538	NEO 8000 - 0 LTO drives, 420 slots, additional frame	\$55,794	\$50,215
NEO 8000 Additional Frame, LTO	OV-LXN101539	NEO 8000 - 0 LTO drives, 500 slots, additional frame	\$62,322	\$56,090
NEO 8000 Additional Frame, SDLT	OV-LXN101540	NEO 8000 - 0 SDLT drives, 85 slots, additional frame	\$31,165	\$28,049
NEO 8000 Additional Frame, SDLT	OV-LXN101541	NEO 8000 - 0 SDLT drives, 153 slots, additional frame	\$37,693	\$33,924
NEO 8000 Additional Frame, SDLT	OV-LXN101542	NEO 8000 - 0 SDLT drives, 221 slots, additional frame	\$44,221	\$39,799
NEO 8000 Additional Frame, SDLT	OV-LXN101543	NEO 8000 - 0 SDLT drives, 289 slots, additional frame	\$50,749	\$45,674
NEO 8000 Additional Frame, SDLT	OV-LXN101544	NEO 8000 - 0 SDLT drives, 357 slots, additional frame	\$57,278	\$51,550
NEO 8000 Additional Frame, SDLT	OV-LXN101545	NEO 8000 - 0 SDLT drives, 425 slots, additional frame	\$63,806	\$57,425

where available.
terminator(s), Power cord, Installation Guide CD, Quick Start Guide,

Upgrades and Accessories

Model	Overland Part Number	Description	MSRP	Florida Contract Price
Media, SDLT data	106104-001	SDLT Tape Cartridges (5-Pack), 110/220 GB (SDLT 220 drive) or 160/320 GB (SDLT 320 drive)	\$795	\$716
Media, SDLT II data	OV-SDL901002	SDLTape II Cartridges (5-Pack), 300/600 GB (SDLT 600 drive)	\$715	\$644
Media, SDLT cleaning	OV-SDL901001	SDLT Cleaning Cartridge (2-Pack)	\$265	\$239
Media, LTO-1 data	106105-001	LTO-1 Ultrium Tape Cartridge (5-pack), 100/200 GB	\$325	\$293
Media, LTO-2 data	OV-LTO901003	LTO-2 Ultrium Tape Cartridge (5-pack), 200/400 GB	\$625	\$563
Media, LTO cleaning	106105-002	LTO Cleaning Cartridge (2-Pack)	\$215	\$194
Barcode Labels - LTO-1	OV-LTO901002	LTO-1 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - LTO-2	OV-LTO901004	LTO-2 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - LTO-3	OV-LTO901005	LTO-3 Barcode Labels, QTY 100 Data, QTY 10 Cleaning	\$95	\$86
Barcode Labels - SDLT/DLT	106045-001	DLT/SDLT Barcode Labels (SDLT, DLTIV data & DLTI, DLTIV cleaning) QTY 90 Data, QTY 10 Cleaning	\$66	\$59
NEO Series 8000 13-slot Magazine	OV-LXN901066	13 Slot NEO 8000 SDLT Magazine	\$229	\$206
NEO Series 8000 15-slot Magazine	OV-LXN901065	15 Slot NEO 8000 LTO Magazine	\$231	\$208
NEO Series 8000 Power Supply	OV-LXN901055	NEO 8000 Additional Power Supply. Required if more than 6 tape drives are installed. Used to power drives 7 - 12, or as	\$1,771	\$1,594
NEO Series 8000 Capacity increase	OV-LXN901058	NEO 8000 Capacity increase, 80 slot increment for LTO (software key)	\$6,528	\$5,875
NEO Series 8000 Capacity increase	OV-LXN901062	NEO 8000 Capacity increase, 68 slot increment for SDLT (software key)	\$6,528	\$5,875
NEO Series SDLT 600 add-on drive kit	OV-LXN901032	Add-on Drive Kit for NEO Series, SDLT 600 (LVD/SE)	\$10,302	\$9,272
NEO Series LTO-2 add-on drive kit	OV-LXN901027	Add-on Drive Kit for NEO Series, LTO-2 (LVD/SE)	\$8,824	\$7,942
NEO Series LTO-2 add-on drive kit, Native Fibre	OV-LXN901067	Add-on Drive Kit for NEO Series, LTO-2, Native Fibre	\$10,239	\$9,215
NEO Series LTO-2 add-on drive kit, IBM	OV-LXN901081	Add-on Drive Kit for NEO 8000, LTO-2, IBM (LVD)	\$8,824	\$7,942
NEO Series LTO-3 add-on drive kit, Native Fibre	OV-LXN101550	Add-on Drive Kit for NEO Series, LTO-3, Native Fibre	\$11,559	\$10,403
NEO Series LTO-3 add-on drive kit	OV-LXN101549	Add-on Drive Kit for NEO Series, LTO-3 (LVD)	\$10,588	\$9,529
NEO Series V.I.A. option - FCO	OV-LXN901014	V.I.A. FCO (Fibre Channel Option), 1 or 2Gbit/sec (SCSI-to-Fibre bridge). Includes a short-wave optical SFP. Optical cable not included.	\$5,400	\$4,860
NEO Series SFP for V.I.A. FCO, short wave optical	OV-LXN901016	SFP for V.I.A. FCO-Short Wave Optical, 1 or 2 Gbit/sec. Includes 5m LC-LC Multi-mode Cable	\$950	\$855
NEO Series SFP for V.I.A. FCO, long wave optical	OV-LXN901017	SFP for V.I.A. FCO-Long Wave Optical, 1 or 2 Gbit/sec. Includes 5m LC-LC Single-mode Cable	\$1,695	\$1,526
NEO Series V.I.A. option - HVD	OV-LXN901018	V.I.A. HVD (HVD SCSI Option)	\$1,600	\$1,440
NEO Series 8000 LPO option	OV-LXN901063	V.I.A. Library Partitioning Option for NEO 8000	\$2,100	\$1,890
NEO Series 8000 LPO option	OV-LXN901064	V.I.A. Library Partitioning Option for NEO 8000, 8 port router bundle	\$2,150	\$1,935
NEO Series V.I.A. option - GigE, NDMP	OV-LXN901053	V.I.A. Gigabit Ethernet Option (GEO), NDMP	\$4,941	\$4,447
NEO Series V.I.A. option - GigE, iSCSI	OV-LXN901054	V.I.A. Gigabit Ethernet Option (GEO), iSCSI	\$4,941	\$4,447
NEO Series 8000 expansion	OV-LXN101546	Horizontal Robotics Assembly. Used to expand a NEO 8000 horizontally into 2 NEO 8000s.	\$5,029	\$4,526
SCSI Cable, 0.5m	OV-LXN901020	Cable, SCSI, VHDCI/VHDCI, M/M, 0.5m	\$75	\$68
SCSI Cable, 1.0m	OV-LXN901021	Cable, SCSI, VHDCI/VHDCI, M/M, 1.0m	\$85	\$77
SCSI Cable, 2.0m	OV-LXN901030	Cable, SCSI, VHDCI/VHDCI, M/M, 2.0m	\$165	\$149
SCSI Cable, 2.0m	OV-LXN901028	Cable, SCSI, HD68/HD68, M/M, 2.0m	\$95	\$86
SCSI Cable, 6ft	OV-LXN901004	Cable, SCSI, VHDCI/HD68 M/M, 6 ft.	\$125	\$113
SCSI Terminator	OV-LXN901022	SCSI Terminator (LVD/SE) VHDCI68	\$55	\$50

Installation & Services (Costs cover service within 150 miles of the nearest Overland Storage-certified service center. Any facility located farther than 150 miles from the center will be charged an additional fee. Please see Overland Storage sales representative to check service availability).

1st Year Service, 7x24x4 - EOL 11/18/05	EWS74U1-N80	On-site Service upgrade for NEO 8000 chassis, Cost for 1st year only.	\$2,200	\$1,980
2nd Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-N80	On-site Service extension for NEO 8000 chassis, Cost for 1 year.	\$3,195	\$2,876
2nd Year and up Service, 7x24x4 - EOL 11/18/05	EWS74E1-N80	On-site Service extension for NEO 8000 chassis, Cost for 1 year.	\$5,395	\$4,856
3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU3-N80	On-site Service upgrade for NEO 8000 chassis, Cost for 3 years. Must be purchased within 90 days of hardware	\$5,432	\$4,889
3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U3-N80	On-site Service upgrade for NEO 8000 chassis, Cost for 3 years. Must be purchased within 90 days of hardware	\$11,042	\$9,938
1st Year Service, 7x24x4, Per Drive - EOL 11/18/05	EWS74U1-ND1	On-site Service upgrade for NEO drive, Cost for 1 year.	\$231	\$208
2nd Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-ND1	On-site Service extension for NEO drive, Cost for 1 year.	\$650	\$585
2nd Year and up Service, 7x24x4 - EOL 11/18/05	EWS74E1-ND1	On-site Service extension for NEO drive, Cost for 1 year.	\$860	\$774
3 Year Service, 5x9xNBD, Per Drive - EOL 11/18/05	EWS5NU3-ND1	On-site Service upgrade for NEO drive, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$368	\$331
3 Year Service, 7x24x4, Per Drive - EOL 11/18/05	EWS74U3-ND1	On-site Service upgrade for NEO drive, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$449	\$404
1st Year Service, 7x24x4 - EOL 11/18/05	EWS74U1-NV1	On-site Service upgrade for NEO V.I.A. Card, Cost for 1 year.	\$400	\$360
2nd Year and up Service, 5x9xNBD - EOL 11/18/05	EWS5NE1-NV1	On-site Service extension for NEO V.I.A. Card, Cost for 1 year.	\$600	\$540
2nd Year and up Service, 7x24x4 - EOL 11/18/05	EWS74E1-NV1	On-site Service extension for NEO V.I.A. Card, Cost for 1 year.	\$800	\$720
3 Year Service, 5x9xNBD - EOL 11/18/05	EWS5NU3-NV1	On-site Service upgrade for NEO V.I.A. Card, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$561	\$505
3 Year Service, 7x24x4 - EOL 11/18/05	EWS74U3-NV1	On-site Service upgrade for NEO V.I.A. Card, Cost for 3 years. Must be purchased within 90 days of hardware purchase.	\$680	\$612
On-site Installation - Level 2 - EOL 11/18/05	EWSINST-N82	Installation for NEO Series 8000. Includes system integration. Requires site survey to be filled out.	\$3,000	\$2,700
On-site Installation - FCO, GEO, LPO - EOL 11/18/05	EWSINST-OPT	Installation for VIA cards (FCO, GEO, LPO) when purchased with a system installation.	\$180	\$162
On-site Installation - LPO - EOL 11/18/05	EWSINST-LPO	Installation for LPO card into existing NEO library.	\$1,200	\$1,080
On-site Installation - FCO or GEO - EOL 11/18/05	EWSINST-INT	Installation for FCO or GEO card into existing NEO library.	\$500	\$450
On-site Installation - Drive upgrade - EOL 11/18/05	EWSNSTD-N80	Single drive upgrade to an existing NEO 8000 library	\$350	\$315
On-site Installation - Additional drive upgrade - EOL 11/18/05	EWSNSTD2-N80	Additional drive upgrade to an existing library. Used with EWSNSTD-N80 for the first drive.	\$95	\$86
Recertification - Up to 4 units - EOL 11/18/05	EWSRCERT	Recertification of up to 4 units at the same location.	\$465	\$419
Recertification - Additional units - EOL 11/18/05	EWSRCERT-1	Recertification of additional units on the same service call. Must be purchased with EWSRCERT.	\$95	\$86
Zone 3 Pager Fee	EWSPAGE-OVR	Pager fee for 7x24x4 on-site service in a Zone 3 area. Zone 3 = Facilities located more than 150 miles from the nearest Overland Storage-certified service center. Does not apply to 5x9xNBD or Xchange/NOW service. Cost for 1 Year.	\$900	\$810
3Yr 5x9 NBD OSS Upgr NEO8000	EWBRNZ3U-NE8	3 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, NEO8000	\$8,400	\$7,560
1Yr 5x9 4hr OSS Upgr NEO8000	EWSILV1U-NE8	1 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, NEO8000	\$4,300	\$3,870
3Yr 5x9 4hr OSS Upgr NEO8000	EWSILV3U-NE8	3 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, NEO8000	\$12,150	\$10,935
1Yr 7x24 4hr OSS Upgr NEO8000	EWGOLD1U-NE8	1 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, NEO8000	\$5,200	\$4,680



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3Yr 7x24 4hr OSS Upgr NEO8000	EWGOLD3U-NE8	3 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, NEO8000	\$14,000	\$12,600
1Yr 5x9 NBD OSS Exten NEO8000	EWBRNZ1E-NE8	1 YEAR - Business day Support Extension w/ NBD ON-SITE Response, NEO8000	\$8,600	\$7,740
1Yr 5x9 4hr OSS Exten NEO8000	EWSILV1E-NE8	1 YEAR - Business day Support Extension w/ 4 Hour ON-SITE Response, NEO8000	\$10,000	\$9,000
1Yr 7x24 4hr OSS Exten NEO8000	EWGOLD1E-NE8	1 YEAR - 24x7x365 Support Extension w/ 4 Hour ON-SITE Response, NEO8000	\$12,480	\$11,232
Installation - Level 2	INSTALL2-N8	LVL2 Install NEO 8000	\$3,000	\$2,700
Installation - FCO & HVD	INSTALOP-VIA	OPT Install FCO,HVO	\$350	\$315
Installation - LPO	INSTALOP-LPO	OPT Install LPO	\$1,200	\$1,080
OPT Install Drive Upgrade	INSTALOP-DRV	OPT Install Drive Upgrade	\$350	\$315
OPT Install Drive Upg-Add'l Unit	INSTALOP-DVX	OPT Install Drive Upg-Add'l Unit	\$95	\$86
Recertification - Up to 4 units	INST-RECERT	Product Recert	\$465	\$419
Recertification - Additional units	INST-RECERTX	Product Recert-Add'l Unit	\$95	\$86

Primary Storage Appliances

Ultamur - 10/24/05 Launch Date

Model	Overland Part Number	Description	MSRP	Florida Contract Price
Ultamur 1	OV-ULT101001	Ultamur 1 Protected Storage Appliance - 8 TB, 16 drives @ 500 GB each, iSCSI and Fiber Channel, ProtectionOS	\$49,994	\$44,995
Ultamur 1	OV-ULT101005	Ultamur 1 Protected Storage Appliance - 4 TB, 8 drives @ 500 GB each, iSCSI and Fiber Channel, ProtectionOS	\$45,994	\$41,395
Ultamur Series Expansion Array	OV-ULT101002	Ultamur Series Expansion Array - 8 TB, 16 drives @ 500 GB each	\$28,494	\$25,645

hardware support and 90 days of ProtectionOS software
CDROM User Guide

Installation & Services (Costs cover service within 150 miles of the nearest Overland Storage-certified service center. Any facility located farther than 150 miles from the center will be charged an additional fee. Please see Overland Storage sales representative to check service availability).

1Yr 5x9 NBD OSS Upgr Ultamur	EWBRNZ1U-UL1	1 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, Ultamur	\$4,209	\$3,788
3Yr 5x9 NBD OSS Upgr Ultamur	EWBRNZ3U-UL1	3 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, Ultamur	\$10,948	\$9,853
1Yr 5x9 4hr OSS Upgr Ultamur	EWSILV1U-UL1	1 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, Ultamur	\$5,530	\$4,977
3Yr 5x9 4hr OSS Upgr Ultamur	EWSILV3U-UL1	3 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, Ultamur	\$14,384	\$12,946
1Yr 7x24 4hr OSS Upgr Ultamur	EWGOLD1U-UL1	1 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, Ultamur	\$5,938	\$5,344
3Yr 7x24 4hr OSS Upgr Ultamur	EWGOLD3U-UL1	3 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, Ultamur	\$15,445	\$13,901
1Yr 5x9 NBD OSS Exten Ultamur	EWBRNZ1E-UL1	1 YEAR - Business day Support Extension w/ NBD ON-SITE Response, Ultamur	\$5,219	\$4,697
1Yr 5x9 4hr OSS Exten Ultamur	EWSILV1E-UL1	1 YEAR - Business day Support Extension w/ 4 Hour ON-SITE Response, Ultamur	\$7,649	\$6,884
1Yr 7x24 4hr OSS Exten Ultamur	EWGOLD1E-UL1	1 YEAR - 24x7x365 Support Extension w/ 4 Hour ON-SITE Response, Ultamur	\$8,299	\$7,469
1Yr SoftwareMaint ULT ProtOS T1	SWMAIN1E-UP1	1 YEAR - SOFTWARE MAINTENANCE - ULTAMUR ProtectionOS, TIER 1	\$1,999	\$1,799
Recertification - Up to 4 units	INST-RECERT	Product Recert	\$465	\$419
Recertification - Additional units	INST-RECERTX	Product Recert-Add'l Unit	\$95	\$86

Disk-Based Backup and Recovery Appliances

REO 1000 Disk-Based Loader

Model	Overland Part Number	Description	MSRP	Florida Contract Price
REO 1000 Disk-Based Loader	OV-REO101013	REO 1000 - 1 TB, 4 drives @ 250 GB each, iSCSI, ProtectionOS, Rackmount	\$4,495	\$4,046
REO 1000 Disk-Based Loader	OV-REO101024	REO 1000 - 640 GB, 4 drives @ 160 GB each, iSCSI, ProtectionOS, Rackmount	\$3,995	\$3,596
REO 1000 Disk-Based Loader	OV-REO101025	REO 1000 - 1.6 TB, 4 drives @ 400 GB each, iSCSI, ProtectionOS, Rackmount	\$5,995	\$5,396

REO 1000 and associated accessories are not eligible for the ESP discount.

Exchange hardware support and 90 days of ProtectionOS
CDROM User Guide

Upgrades and Accessories

Model	Overland Part Number	Description	MSRP	Florida Contract Price
REO 1000 spare disk, 160 GB	OV-REO901016	REO 1000 Spare 160-GB disk	\$285	\$257
REO 1000 spare disk, 250 GB	OV-REO901011	REO 1000 Spare 250-GB disk	\$415	\$374
REO 1000 spare disk, 400 GB	OV-REO901012	REO 1000 Spare 400-GB disk	\$815	\$734
REO 1000 Multi-sitePAC	OV-PACMSPTR1	REO 1000 Remote backup mirroring application	\$1,395	\$1,256

Installation & Services (Costs cover service within 150 miles of the nearest Overland Storage-certified service center. Any facility located farther than 150 miles from the center will be charged an additional fee. Please see Overland Storage sales representative to check service availability).

1 Year Service, 5x9xNBD - EOL 11/18/05	EW15NU1-RE1	Service upgrade for REO 1000 - 5x9 Hardware/Software Support & NBD on-site upgrade. Cost for 1 year.	\$800	\$720
1 Year Service, 7x24x4 - EOL 11/18/05	EW174U1-RE1	Service upgrade for REO 1000 - 7x24 Hardware/Software Support & 4-hr. on-site upgrade. Cost for 1 year.	\$1,275	\$1,148
3 Year Service, 5x9xNBD - EOL 11/18/05	EW15NU3-RE1	Service upgrade for REO 1000 - 5x9 Hardware/Software Support & NBD on-site upgrade. Cost for 3 years.	\$2,160	\$1,944
3 Year Service, 7x24x4 - EOL 11/18/05	EW174U3-RE1	Service upgrade for REO 1000 - 7x24 Hardware/Software Support & 4-hr. on-site upgrade. Cost for 3 years.	\$3,443	\$3,099
4th Year and up Service, 5x9xNBD - EOL 11/18/05	EW15NE1-RE1	Service extension for REO 1000 - 5x9 Hardware/Software Support & NBD on-site upgrade. Cost for 1 year.	\$1,450	\$1,305
4th Year and up Service, 7x24x4 - EOL 11/18/05	EW174E1-RE1	Service extension for REO 1000 - 7x24 Hardware/Software Support & 4-hr. on-site upgrade. Cost for 1 year.	\$2,050	\$1,845
1 Year Software Maintenance - EOL 11/18/05	TR15TE1-PRP	Tier One (0 TB to 1.0 TB) Software Maintenance - ProtectionOS. Cost for 1 year.	\$150	\$135
3 Year Software Maintenance - EOL 11/18/05	TR15TE3-PRP	Tier One (0 TB to 1.0 TB) Software Maintenance - ProtectionOS. Cost for 3 years.	\$420	\$378
1 Year Software Maintenance - EOL 11/18/05	TR15TE1-MSP	Tier One (0 TB to 1.0 TB) Software Maintenance - Multi-sitePAC. Cost for 1 year.	\$210	\$189
3 Year Software Maintenance - EOL 11/18/05	TR15TE3-MSP	Tier One (0 TB to 1.0 TB) Software Maintenance - Multi-sitePAC. Cost for 3 years.	\$586	\$527
On-site Installation - Level 2 REO - EOL 11/18/05	EWSINST2-REO	Installation for REO	\$1,800	\$1,620
Recertification - Up to 4 units - EOL 11/18/05	EWSRCERT	Recertification of up to 4 units at the same location.	\$465	\$419
Recertification - Additional units - EOL 11/18/05	EWSRCERT-1	Recertification of additional units on the same service call. Must be purchased with EWSRCERT.	\$95	\$86
Zone 3 Pager Fee	EWSPAGE-OVR	Pager fee for 7x24x4 on-site service in a Zone 3 area. Zone 3 = Facilities located more than 150 miles from the nearest Overland Storage-certified service center. Does not apply to 5x9xNBD or XchangeNOW service. Cost for 1 Year.	\$900	\$810
1Yr 5x9 NBD OSS Upgr REO1000	EWBRNZ1U-RE1	1 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, REO1000	\$800	\$720
3Yr 5x9 NBD OSS Upgr REO1000	EWBRNZ3U-RE1	3 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, REO1000	\$2,080	\$1,872
1Yr 5x9 4hr OSS Upgr REO1000	EWSILV1U-RE1	1 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, REO1000	\$1,125	\$1,013
3Yr 5x9 4hr OSS Upgr REO1000	EWSILV3U-RE1	3 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, REO1000	\$2,970	\$2,673
1Yr 7x24 4hr OSS Upgr REO1000	EWGOLD1U-RE1	1 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, REO1000	\$1,300	\$1,170
3Yr 7x24 4hr OSS Upgr REO1000	EWGOLD3U-RE1	3 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, REO1000	\$3,442	\$3,098
1Yr 5x9 XNOW Exten REO1000	EWXNOW1E-RE1	1 YEAR - Business day Support Extension w/ XchangeNOW, REO1000	\$1,150	\$1,035
1Yr 5x9 NBD OSS Exten REO1000	EWBRNZ1E-RE1	1 YEAR - Business day Support Extension w/ NBD ON-SITE Response, REO1000	\$1,500	\$1,350
1Yr 5x9 4hr OSS Exten REO1000	EWSILV1E-RE1	1 YEAR - Business day Support Extension w/ 4 Hour ON-SITE Response, REO1000	\$1,900	\$1,710
1Yr 7x24 4hr OSS Exten REO1000	EWGOLD1E-RE1	1 YEAR - 24x7x365 Support Extension w/ 4 Hour ON-SITE Response, REO1000	\$2,250	\$2,025
1Yr SoftwareMaint ProtOS T1	SWMAIN1E-RP1	1 YEAR - SOFTWARE MAINTENANCE - ProtectionOS, TIER 1	\$150	\$135



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3Yr SoftwareMaint ProtOS T1	SWMAIN3E-RP1	3 YEAR - SOFTWARE MAINTENANCE - ProtectionOS, TIER 1	\$420	\$378
1Yr SoftwareMaint MSPAC T1	SWMAIN1E-MS1	1 YEAR - SOFTWARE MAINTENANCE - MultiSite PAC, TIER 1	\$210	\$189
3Yr SoftwareMaint MSPAC T1	SWMAIN3E-MS1	3 YEAR - SOFTWARE MAINTENANCE - MultiSite PAC, TIER 1	\$586	\$527
Level 2 Installation	INSTALL2-REO	Level 2 Install REO 1K,4K,9K	\$1,800	\$1,620
Level 2 Installation - Additional Units	EWSINST2-REX	Level 2 Install REO 1K,4K,9K - Additional Units	\$700	\$630
Recertification - Up to 4 units	INST-RECERT	Product Recert	\$465	\$419
Recertification - Additional units	INST-RECERTX	Product Recert-Add'l Unit	\$95	\$86

REO 4000 Backup and Recovery Appliances

Model	Overland Part Number	Description	MSRP	Florida Contract Price
REO 4001	OV-REO101005	REO 4001 - 2 TB, 8 drives @ 250 GB each, iSCSI, ProtectionOS, Rackmount. If purchasing Installation and/or Services, qty. 1 of the REO Installation and/or Services part numbers must be ordered.	\$9,995	\$8,996
REO 4001	OV-REO101006	REO 4001 - 2 TB, 8 drives @ 250 GB each, iSCSI and Fibre Channel, ProtectionOS, Rackmount. If purchasing Installation and/or Services, qty. 1 of the REO Installation and/or Services part numbers must be ordered.	\$11,995	\$10,796
REO 4001	OV-REO101026	REO 4001 - 3.2 TB, 8 drives @ 400 GB each, iSCSI, ProtectionOS, Rackmount. If purchasing Installation and/or Services, qty. 1 of the REO Installation and/or Services part numbers must be ordered.	\$12,995	\$11,696
REO 4001	OV-REO101027	REO 4001 - 3.2 TB, 8 drives @ 400 GB each, Fibre Channel, ProtectionOS, Rackmount. If purchasing Installation and/or Services, qty. 1 of the REO Installation and/or Services part numbers must be ordered.	\$14,995	\$13,496
REO 4002	OV-REO101007	REO 4002 - 4 TB, 16 drives @ 250 GB each, iSCSI, ProtectionOS, Rackmount. If purchasing Installation and/or Services, qty. 2 of the REO Installation and/or Services part numbers must be ordered.	\$20,990	\$18,891
REO 4002	OV-REO101008	REO 4002 - 4 TB, 16 drives @ 250 GB each, iSCSI and Fibre Channel, ProtectionOS, Rackmount. If purchasing Installation and/or Services, qty. 2 of the REO Installation and/or Services part numbers must be ordered.	\$24,990	\$22,491
REO 4003	OV-REO101009	REO 4003 - 6 TB, 24 drives @ 250 GB each, iSCSI, ProtectionOS, Rackmount. If purchasing Installation and/or Services, qty. 3 of the REO Installation and/or Services part numbers must be ordered.	\$31,485	\$28,337
REO 4003	OV-REO101010	REO 4003 - 6 TB, 24 drives @ 250 GB each, iSCSI and Fibre Channel, ProtectionOS, Rackmount. If purchasing Installation and/or Services, qty. 3 of the REO Installation and/or Services part numbers must be ordered.	\$37,485	\$33,737
REO 4004	OV-REO101011	REO 4004 - 8 TB, 32 drives @ 250 GB each, iSCSI, ProtectionOS, Rackmount. If purchasing Installation and/or Services, qty. 4 of the REO Installation and/or Services part numbers must be ordered.	\$41,980	\$37,782
REO 4004	OV-REO101012	REO 4004 - 8 TB, 32 drives @ 250 GB each, iSCSI and Fibre Channel, ProtectionOS, Rackmount. If purchasing Installation and/or Services, qty. 4 of the REO Installation and/or Services part numbers must be ordered.	\$49,980	\$44,982

Exchange hardware support and 90 days of ProtectionOS
Accessories included: Hardware Rackmount Kit, Warranty card,

Upgrades and Accessories

Model	Overland Part Number	Description	MSRP	Florida Contract Price
REO 4000 spare disk, 250 GB	OV-REO901006	REO 4000 Spare 250-GB disk	\$415	\$374
REO 4000 spare disk, 400 GB	OV-REO901017	REO 4000 Spare 400-GB disk	\$815	\$734
REO 4000 spare power supply	OV-REO901007	REO 4000 Spare power supply	\$495	\$446
REO 4000 Multi-sitePAC	OV-PACMSPTR2	REO 4000 Remote backup mirroring application	\$1,995	\$1,796

Installation & Services (Costs cover service within 150 miles of the nearest Overland Storage-certified service center. Any facility located farther than 150 miles from the center will be charged an additional fee. Please see Overland Storage sales representative to check service availability).

1 Year Service, 5x9xNBD - EOL 11/18/05	EW15NU1-RE4	Service upgrade for REO 4000. 5x9 Hardware/Software Support & NBD on-site upgrade. Cost for 1 year. REO 4001 requires qty. 1 of this P/N. REO 4002 requires qty. 2 of this P/N.	\$925	\$833
1 Year Service, 7x24x4 - EOL 11/18/05	EW174U1-RE4	Service upgrade for REO 4000. 7x24 Hardware/Software Support & 4-hr. on-site upgrade. Cost for 1 year. REO 4001 requires qty. 1 of this P/N. REO 4002 requires qty. 2 of this P/N. REO 4003 requires qty. 3 of this P/N. REO 4004 requires qty. 4 of this P/N.	\$1,400	\$1,260
3 Year Service, 5x9xNBD - EOL 11/18/05	EW15NU3-RE4	Service upgrade for REO 4000. 5x9 Hardware/Software Support & NBD on-site upgrade. Cost for 3 years. Must be purchased within 90 days of hardware purchase. REO 4001 requires qty. 1 of this P/N. REO 4002 requires qty. 2 of this P/N. REO 4003 requires qty. 3 of this P/N. REO 4004 requires qty. 4 of this P/N.	\$2,498	\$2,248
3 Year Service, 7x24x4 - EOL 11/18/05	EW174U3-RE4	Service upgrade for REO 4000. 7x24 Hardware/Software Support & 4-hr. on-site upgrade. Cost for 3 years. Must be purchased within 90 days of hardware purchase. REO 4001 requires qty. 1 of this P/N. REO 4002 requires qty. 2 of this P/N. REO 4003 requires qty. 3 of this P/N. REO 4004 requires qty. 4 of this P/N.	\$3,780	\$3,402
4th Year and up Service, 5x9xNBD - EOL 11/18/05	EW15NE1-RE4	Service extension for REO 4000 - 5x9 Hardware/Software Support & NBD on-site upgrade. Cost for 1 year.	\$1,950	\$1,755
4th Year and up Service, 7x24x4 - EOL 11/18/05	EW174E1-RE4	Service extension for REO 4000 - 7x24 Hardware/Software Support & 4-hr. on-site upgrade. Cost for 1 year.	\$2,550	\$2,295
1 Year Software Maintenance - EOL 11/18/05	TR25TE1-PRP	Tier Two (1.1 TB to 5.99 TB) Software Maintenance - ProtectionOS. Cost for 1 year.	\$525	\$473
3 Year Software Maintenance - EOL 11/18/05	TR25TE3-PRP	Tier Two (1.1 TB to 5.99 TB) Software Maintenance - ProtectionOS. Cost for 3 years.	\$1,470	\$1,323
1 Year Software Maintenance - EOL 11/18/05	TR25TE1-MSP	Tier Two (1.1 TB to 5.99 TB) Software Maintenance - Multi-sitePAC. Cost for 1 year.	\$300	\$270
3 Year Software Maintenance - EOL 11/18/05	TR25TE3-MSP	Tier Two (1.1 TB to 5.99 TB) Software Maintenance - Multi-sitePAC. Cost for 3 years.	\$837	\$753
On-site Installation - Level 2 REO - EOL 11/18/05	EWSINST2-REO	Installation for REO 4000 (iSCSI or Fibre). REO 4001 requires qty. 1 of this P/N. REO 4002 requires qty. 1 of this P/N and qty. 1 of P/N EWSINST2-REX. REO 4003 requires qty. 1 of this P/N and qty. 2 of P/N EWSINST2-REX. REO 4004 requires qty. 1 of this P/N and qty. 3 of P/N EWSINST2-REX.	\$1,800	\$1,620
Recertification - Up to 4 units - EOL 11/18/05	EWSRCERT	Recertification of up to 4 units at the same location.	\$465	\$419
Recertification - Additional units - EOL 11/18/05	EWSRCERT-1	Recertification of additional units on the same service call. Must be purchased with EWSRCERT.	\$95	\$86
Zone 3 Pager Fee	EWSPAGE-OVR	Pager fee for 7x24x4 on-site service in a Zone 3 area. Zone 3 = Facilities located more than 150 miles from the nearest C	\$900	\$810
1Yr 5x9 NBD OSS Upgr REO4000	EWBRNZ1U-RE4	1 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, REO4000	\$1,200	\$1,080
3Yr 5x9 NBD OSS Upgr REO4000	EWBRNZ3U-RE4	3 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, REO4000	\$3,121	\$2,809
1Yr 5x9 4hr OSS Upgr REO4000	EWSILV1U-RE4	1 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, REO4000	\$1,525	\$1,373
3Yr 5x9 4hr OSS Upgr REO4000	EWSILV3U-RE4	3 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, REO4000	\$3,967	\$3,570
1Yr 7x24 4hr OSS Upgr REO4000	EWGOLD1U-RE4	1 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, REO4000	\$1,715	\$1,544
3Yr 7x24 4hr OSS Upgr REO4000	EWGOLD3U-RE4	3 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, REO4000	\$4,460	\$4,014
1Yr 5x9 XNOW Exten REO4000	EWXNOW1E-RE4	1 YEAR - Business day Support Extension w/ XchangeNOW, REO4000	\$1,625	\$1,463
1Yr 5x9 NBD OSS Exten REO4000	EWBRNZ1E-RE4	1 YEAR - Business day Support Extension w/ NBD ON-SITE Response, REO4000	\$2,375	\$2,138
1Yr 5x9 4hr OSS Exten REO4000	EWSILV1E-RE4	1 YEAR - Business day Support Extension w/ 4 Hour ON-SITE Response, REO4000	\$2,925	\$2,633
1Yr 7x24 4hr OSS Exten REO4000	EWGOLD1E-RE4	1 YEAR - 24x7x365 Support Extension w/ 4 Hour ON-SITE Response, REO4000	\$3,325	\$2,993
1Yr SoftwareMaint ProtOS T2	SWMAIN1E-RP2	1 YEAR - SOFTWARE MAINTENANCE - ProtectionOS, TIER 2	\$525	\$473
3Yr SoftwareMaint ProtOS T2	SWMAIN3E-RP2	3 YEAR - SOFTWARE MAINTENANCE - ProtectionOS, TIER 2	\$1,470	\$1,323
1Yr SoftwareMaint MSPAC T2	SWMAIN1E-MS2	1 YEAR - SOFTWARE MAINTENANCE - MultiSite PAC, TIER 2	\$300	\$270
3Yr SoftwareMaint MSPAC T2	SWMAIN3E-MS2	3 YEAR - SOFTWARE MAINTENANCE - MultiSite PAC, TIER 2	\$837	\$753
Level 2 Installation	INSTALL2-REO	Level 2 Install REO 1K,4K,9K	\$1,800	\$1,620
Level 2 Installation - Additional Units	EWSINST2-REX	Level 2 Install REO 1K,4K,9K - Additional Units	\$700	\$630
Recertification - Up to 4 units	INST-RECERT	Product Recert	\$465	\$419
Recertification - Additional units	INST-RECERTX	Product Recert-Add'l Unit	\$95	\$86

REO 9000 Backup and Recovery Appliances

Model	Overland Part Number	Description	MSRP	Florida Contract Price
REO 9000	OV-REO101021	REO 9000 - 3 TB, 12 drives @ 250 GB each, iSCSI, ProtectionOS, Rackmount	\$18,495	\$16,646



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REO 9000	OV-REO101022	REO 9000 - 3 TB, 12 drives @ 250 GB each, iSCSI & Fibre Channel, ProtectionOS, Rackmount	\$20,495	\$18,446
REO 9000	OV-REO101014	REO 9000 - 4.8 TB, 12 drives @ 400 GB each, iSCSI, ProtectionOS, Rackmount	\$23,295	\$20,966
REO 9000	REO 9000 - 4.8 TB, 12 drives @ 400 GB each, iSCSI & Fibre Channel, ProtectionOS, Rackmount	\$25,295	\$22,766	
REO 9000	OV-REO101031	REO 9000 - 6 TB, 12 drives @ 500 GB each, iSCSI, ProtectionOS, Rackmount	\$25,995	\$23,396
REO 9000	OV-REO101032	REO 9000 - 6 TB, 12 drives @ 500 GB each, iSCSI & Fibre, ProtectionOS, Rackmount	\$27,995	\$25,196
REO 9000	OV-REO101019	REO 9000 - 6 TB, 24 drives @ 250 GB each, iSCSI, ProtectionOS, Rackmount	\$23,445	\$21,101
REO 9000	OV-REO101020	REO 9000 - 6 TB, 24 drives @ 250 GB each, iSCSI & Fibre, ProtectionOS, Rackmount	\$25,445	\$22,901
REO 9000	OV-REO101016	REO 9000 - 9.6 TB, 24 drives @ 400 GB each, iSCSI, ProtectionOS, Rackmount	\$33,045	\$29,741
REO 9000	OV-REO101017	REO 9000 - 9.6 TB, 24 drives @ 400 GB each, iSCSI & Fibre, ProtectionOS, Rackmount	\$35,045	\$31,541
REO 9000	OV-REO101033	REO 9000 - 12 TB, 24 drives @ 500 GB each, iSCSI, ProtectionOS, Rackmount	\$38,445	\$34,601
REO 9000	OV-REO101034	REO 9000 - 12 TB, 24 drives @ 500 GB each, iSCSI & Fibre, ProtectionOS, Rackmount	\$40,445	\$36,401
REO 9000	OV-REO101051	REO 9000 Expansion Array - 8 TB, 16 drives @ 500 GB each, Rackmount	\$22,250	\$20,025
REO 9000	OV-REO101050	REO 9000 Expansion Array - 4 TB, 16 drives @ 250 GB each, Rackmount	\$12,250	\$11,025

The REO 9000 comes with 3 years of 5x9 Advanced FRU Exchange hardware support and 90 days of ProtectionOS software support.

Accessories included: Four (4) US power cords.

Upgrades and Accessories

Model	Overland Part Number	Description	MSRP	Florida Contract Price
REO 9000 spare disk, 250 GB	OV-REO901011	REO 9000 Spare 250-GB disk	\$415	\$374
REO 9000 spare disk, 400 GB	OV-REO901012	REO 9000 Spare 400-GB disk	\$815	\$734
REO 9000 spare disk, 500 GB	OV-REO901018	REO 9000 Spare 500-GB disk	\$815	\$734
REO 9000 spare power supply	OV-REO901013	REO 9000 Spare power supply	\$595	\$536
REO 9000 spare fan kit	OV-REO901014	REO 9000 Spares Fan Kit	\$895	\$806
REO 9000 capacity upgrade, 250 GB	OV-REO101023	REO 9000 drive upgrade - 12 drives @ 250 GB each. Only purchased to upgrade OV-REO101021 or OV-REO101022 to full capacity.	\$4,950	\$4,455
REO 9000 capacity upgrade, 400 GB	OV-REO101018	REO 9000 drive upgrade - 12 drives @ 400 GB each. Only purchased to upgrade OV-REO101014 or OV-REO101015 to full capacity.	\$9,750	\$8,775
REO 9000 capacity upgrade, 500 GB	OV-REO901021	REO 9000 drive upgrade - 12 drives @ 500 GB each. Only purchased to upgrade OV-REO101031 or OV-REO101032 to full capacity.	\$12,450	\$11,205
REO 9000	OV-REO901050	REO 9000 Expansion Array - Spare 250 GB Disk	\$415	\$374
REO 9000	OV-REO901051	REO 9000 Expansion Array - Spare 500 GB Disk	\$1,040	\$936
REO 9000 Multi-sitePAC	OV-PACMSPTR3	REO 9000 Remote backup mirroring application	\$2,995	\$2,696

Installation & Services (Costs cover service within 150 miles of the nearest Overland Storage-certified service center. Any facility located farther than 150 miles from the center will be charged an additional fee. Please contact Overland Storage sales representative to check service availability).

1 Year Service, 5x9NBD - EOL 11/18/05	EW15NU1-RE9	Service upgrade for REO 9000. 5x9 Hardware/Software Support & NBD on-site upgrade. Cost for 1 year.	\$1,805	\$1,625
1 Year Service, 7x24x4 - EOL 11/18/05	EW174U1-RE9	Service upgrade for REO 9000. 7x24 Hardware/Software Support & 4-hr. on-site upgrade. Cost for 1 year.	\$2,395	\$2,156
3 Year Service, 5x9NBD - EOL 11/18/05	EW15NU3-RE9	Service upgrade for REO 9000. 5x9 Hardware/Software Support & NBD on-site upgrade. Cost for 3 years.	\$4,875	\$4,388
3 Year Service, 7x24x4 - EOL 11/18/05	EW174U3-RE9	Service upgrade for REO 9000. 7x24 Hardware/Software Support & 4-hr. on-site upgrade. Cost for 3 years.	\$6,465	\$5,819
4th Year and up Service, 5x9NBD - EOL 11/18/05	EW15NE1-RE9	Service extension for REO 9000 - 5x9 Hardware/Software Support & NBD on-site upgrade. Cost for 1 year.	\$3,525	\$3,173
4th Year and up Service, 7x24x4 - EOL 11/18/05	EW174E1-RE9	Service extension for REO 9000 - 7x24 Hardware/Software Support & 4-hr. on-site upgrade. Cost for 1 year.	\$4,675	\$4,208
1 Year Software Maintenance - EOL 11/18/05	TR35TE1-PRP	Tier Three (6 TB to 14.99 TB) Software Maintenance - ProtectionOS. Cost for 1 year.	\$1,275	\$1,148
3 Year Software Maintenance - EOL 11/18/05	TR35TE3-PRP	Tier Three (6 TB to 14.99 TB) Software Maintenance - ProtectionOS. Cost for 3 years.	\$3,570	\$3,213
1 Year Software Maintenance - EOL 11/18/05	TR35TE1-MSP	Tier Three (6 TB to 14.99 TB) Software Maintenance - Multi-sitePAC. Cost for 1 year.	\$450	\$405
3 Year Software Maintenance - EOL 11/18/05	TR35TE3-MSP	Tier Three (6 TB to 14.99 TB) Software Maintenance - Multi-sitePAC. Cost for 3 years.	\$1,256	\$1,130
On-site Installation - Level 2 REO - EOL 11/18/05	EWSINST2-REO	Installation for REO 9000 (iSCSI or Fibre)	\$1,800	\$1,620
Recertification - Up to 4 units - EOL 11/18/05	EWSRCERT	Recertification of up to 4 units at the same location.	\$465	\$419
Recertification - Additional units - EOL 11/18/05	EWSRCERT-1	Recertification of additional units on the same service call. Must be purchased with EWSRCERT.	\$95	\$86
Zone 3 Pager Fee	EWSPAGE-OVR	Pager fee for 7x24x4 on-site service in a Zone 3 area. Zone 3 = Facilities located more than 150 miles from the nearest Overland Storage-certified service center. Does not apply to 5x9NBD or XchangeNOW/service. Cost for 1 Year.	\$900	\$810
1Yr 5x9 NBD OSS Upgr REO9000	EWBRNZ1U-RE9	1 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, REO9000	\$1,975	\$1,778
3Yr 5x9 NBD OSS Upgr REO9000	EWBRNZ3U-RE9	3 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, REO9000	\$5,137	\$4,623
1Yr 5x9 4hr OSS Upgr REO9000	EWSILV1U-RE9	1 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, REO9000	\$2,300	\$2,070
3Yr 5x9 4hr OSS Upgr REO9000	EWSILV3U-RE9	3 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, REO9000	\$6,072	\$5,465
1Yr 7x24 4hr OSS Upgr REO9000	EWGOLD1U-RE9	1 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, REO9000	\$2,500	\$2,250
3Yr 7x24 4hr OSS Upgr REO9000	EWGOLD3U-RE9	3 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, REO9000	\$6,465	\$5,819
1Yr 5x9 XNOW Exten REO9000	EWXNOW1E-RE9	1 YEAR - Business day Support Extension w/ XchangeNOW, REO9000	\$2,475	\$2,228
1Yr 5x9 NBD OSS Exten REO9000	EWBRNZ1E-RE9	1 YEAR - Business day Support Extension w/ NBD ON-SITE Response, REO9000	\$3,625	\$3,263
1Yr 5x9 4hr OSS Exten REO9000	EWSILV1E-RE9	1 YEAR - Business day Support Extension w/ 4 Hour ON-SITE Response, REO9000	\$4,325	\$3,893
1Yr 7x24 4hr OSS Exten REO9000	EWGOLD1E-RE9	1 YEAR - 24x7x365 Support Extension w/ 4 Hour ON-SITE Response, REO9000	\$4,775	\$4,298
1Yr 5x9 NBD OSS Upgr REOEXP	EWBRNZ1U-REX	1 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, REOEXP	\$1,050	\$945
3Yr 5x9 NBD OSS Upgr REOEXP	EWBRNZ3U-REX	3 YEAR - Business day Support Upgrade w/ NBD ON-SITE Response, REOEXP	\$2,678	\$2,410
1Yr 5x9 4hr OSS Upgr REOEXP	EWSILV1U-REX	1 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, REOEXP	\$1,870	\$1,683
3Yr 5x9 4hr OSS Upgr REOEXP	EWSILV3U-REX	3 YEAR - Business day Support Upgrade w/ 4 Hour ON-SITE Response, REOEXP	\$4,769	\$4,292
1Yr 7x24 4hr OSS Upgr REOEXP	EWGOLD1U-REX	1 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, REOEXP	\$2,040	\$1,836
3Yr 7x24 4hr OSS Upgr REOEXP	EWGOLD3U-REX	3 YEAR - 24x7x365 Support Upgrade w/ 4 Hour ON-SITE Response, REOEXP	\$5,202	\$4,682
1Yr 5x9 XNOW Exten REOEXP	EWXNOW1E-REX	1 YEAR - Business day Support Extension w/ XchangeNOW, REOEXP	\$600	\$540
1Yr 5x9 NBD OSS Exten REOEXP	EWBRNZ1E-REX	1 YEAR - Business day Support Extension w/ NBD ON-SITE Response, REOEXP	\$1,680	\$1,512
1Yr 5x9 4hr OSS Exten REOEXP	EWSILV1E-REX	1 YEAR - Business day Support Extension w/ 4 Hour ON-SITE Response, REOEXP	\$2,992	\$2,693
1Yr 7x24 4hr OSS Exten REOEXP	EWGOLD1E-REX	1 YEAR - 24x7x365 Support Extension w/ 4 Hour ON-SITE Response, REOEXP	\$3,264	\$2,938
1Yr SoftwareMaint ProtOS T3	SWMAIN1E-RP3	1 YEAR - SOFTWARE MAINTENANCE - ProtectionOS, TIER 3	\$1,275	\$1,148
3Yr SoftwareMaint ProtOS T3	SWMAIN3E-RP3	3 YEAR - SOFTWARE MAINTENANCE - ProtectionOS, TIER 3	\$1,275	\$1,148
1Yr SoftwareMaint MSPAC T3	SWMAIN1E-MS3	1 YEAR - SOFTWARE MAINTENANCE - MultiSite PAC, TIER 3	\$450	\$405
3Yr SoftwareMaint MSPAC T3	SWMAIN3E-MS3	3 YEAR - SOFTWARE MAINTENANCE - MultiSite PAC, TIER 3	\$1,256	\$1,130
Level 2 Installation	INSTALL2-REO	Level 2 Install REO 1K,4K,9K	\$1,800	\$1,620
Level 2 Installation - Additional Units	EWSINST2-REX	Level 2 Install REO 1K,4K,9K - Additional Units	\$700	\$630
Recertification - Up to 4 units	INST-RECERT	Product Recert	\$465	\$419
Recertification - Additional units	INST-RECERTX	Product Recert-Add'l Unit	\$95	\$86

Services & Accessories - Misc.

costs for service within 150 miles of the nearest Overland Storage-certified service center. Any facility

Model	Overland Part Number	Description	MSRP	Florida Contract Price
1 Year Service, 5x9NBD	EWS5XW-LXC	On-site Service upgrade for a LXC (LibraryXpress - Chassis), Cost for 1 year.	\$360	\$324
4th Year and up Service, 5x9NBD	EWS5XP-LXC	On-site Service extension for LXC (LibraryXpress - Chassis), Cost for 1 year.	\$590	\$531



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4th Year and up Service, 7x24x4	EWS7XP-LXC	On-site Service extension for LXC (LibraryXpress - Chassis), Cost for 1 year.	\$780	\$702
XchangeNOW for REO 2000 - 1 yr. 7x24 extension	EWS7XE1-REO	Exchange Program for REO 2000 - 1 yr., 7x24 Tech Support XchangeNOW extension.	\$1,050	\$945
XchangeNOW for REO 2000 - 1 yr. 5x9 extension	EWS5XE1-REO	Exchange Program for REO 2000 - 1 yr., 5x9 Tech Support & XchangeNOW extension.	\$880	\$792

5X9XNBD On-site Service = 5 days/week, 9-hours/day, 24-hour response time
7X24X4 On-site Service = 7 days/week, 24-hours/day, 4-hour response time