



## **REQUEST FOR PROPOSAL (RFP) FOR HP 3PAR Server / SAN Replacement**

### **DEADLINE FOR SUBMITTING QUESTIONS**

**December 8, 2020 at 5:00pm**

### **DEADLINE FOR SUBMITTING PROPOSAL**

**December 11, 2020 at 5:00pm**

### **ONSITE WALKTHROUGH OF AREA'S**

**November 27, 2020 10am – 2pm**

**November 30, 2020 10am – 2pm**

### **CONTACT**

Kirsten Holland, Director of IT  
North Star Mohican Casino Resort  
W12180 County Road A | Bowler, WI 54416  
O: 715.787.2506 | C: 715.851.4805

## **INTRODUCTION**

North Star Mohican Casino Resort of Bowler, WI, is soliciting competitive proposals from qualified firms (“Proposer”) to provide equipment and professional services to install and configure new hardware / software needed to replace our existing HP 3PAR server / SAN environment. Services will be provided in a manner that meets or exceeds the minimum system requirements as outlined per Scientific Games server system architecture document.

## **PURPOSE AND AGREEMENT**

North Star Mohican Casino Resort is seeking proposals from qualified companies to serve as industry experts to review, validate and propose industry leading technology solutions for the replacement of our gaming floor Casino Management System (CMS) architecture. This RFP is expected to result in contractual agreements between North Star Mohican Casino Resort and the Proposer as may be negotiated with Proposer based on the RFP process. The term of the agreement resulting from this RFP will be conditional based on needs of North Star Mohican Casino Resort.

## **EQUAL OPPORTUNITY / MINORITY BUSINESS ENTERPRISES**

During the performance of the services provider agreement, the Proposer agrees that it:

- Will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by the laws of the State of Wisconsin of the United States of America, relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Propose. Proposer agrees to post in conspicuous places, available to all employees and applicants for employment, notices setting forth the provisions of this nondiscrimination policy.
- Will state in all solicitations or advertisements for employees placed by or on behalf of Proposer that it is an equal opportunity employer. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purposes of meeting the requirements hereof.
- Will provide a “drug-free workplace” for its employees and will state in all solicitations or advertisements for employees placed by or on behalf of Propose that is maintains a “drug- free workplace”, with “drug-free workplace” being defined as a site for the performance of work where the employees are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance during the performance of the contract.

## **PROPOSER RESPONSIBILITY**

It is the responsibility of each Proposer before submitting a proposal to:

- Examine thoroughly the RFP document and other data referenced in the RFP document.
- Consider applicable laws that may affect cost, progress, performance, or furnishing of the work.
- Carefully correlate Proposer’s knowledge and capabilities with the RFP scope of work.
- Meet all deadlines established in the RFP.

## GUIDELINES & REQUIREMENTS

North Star Mohican Casino Resort requires a competitive bidding process for all contracts of this nature. The purpose of this RFP is to provide a fair evaluation for all candidates and to provide the candidates with the evaluation criteria against which they will be judged.

- The Proposer must have verified direct experience in implementing proposed solutions. Experience in providing these services in the Native American Tribal Gaming space is highly preferred.
- The Proposer must be able to obtain any required license(s). The licensing process will entail various registration requirements, business disclosures, and background verification.
- Following a review of all responses, one or more proposers may be selected to move forward to a formal presentation with North Star Mohican Casino Resort. However, North Star Mohican Casino Resort reserves the right to negotiate with one any single Proposer or to reject any or all proposals and not award a contract.
- Proposers will be evaluated based on the quality and perceived effectiveness of their strategy in the North Star Mohican Casino Resort market with special consideration given to the competitive casino market.
- All materials submitted regarding this RFP becomes the property of North Star Mohican Casino Resort and will not be returned.
- North Star Mohican Casino Resort is not liable for any costs incurred by the Proposer prior to issuance of a fully executed contract.
- North Star Mohican Casino Resort reserves the right to demand performance by the Proposer that is in all ways satisfactory to North Star Mohican Casino Resort. North Star Mohican Casino Resort Management (Director or above) shall retain the exclusive right to determine whether or not Proposer performance is satisfactory.
- In the event the successful Proposer's performance hereunder is deemed unsatisfactory, North Star Mohican Casino Resort shall have the right to terminate any contract as provided by the terms of that contract.

## SCOPE OF WORK

As stated, North Star Mohican Casino Resort of Bowler, WI, is soliciting competitive proposals from qualified firms ("Proposer") to provide equipment and professional services to install and configure new

hardware / software needed to replace our existing HP 3PAR server / SAN environment. Services will be provided in a manner that meets or exceeds the minimum system requirements as outlined per Scientific Games server system architecture document. The scope of work includes, but is not necessarily limited to, the following requirements.

- Review and Validate the outlined sever build. Propose any changes and or additions to ensure the proposed build is complete and in guidance with industry standards.

## Server Hardware

10	867959-B21	HPE ProLiant DL360 Gen10 8SFF Configure-to-order Server
10	867959-B21 ABA	HPE DL360 Gen10 8SFF CTO Server
10	P02586-L21	HPE DL360 Gen10 Intel Xeon-Gold 5215 (2.5GHz/10-core/85W) FIO Processor Kit
10	P02586-B21	HPE DL360 Gen10 Intel Xeon-Gold 5215 (2.5GHz/10-core/85W) Processor Kit
10	P02586-B21 OD1	Factory Integrated
60	P00924-B21	HPE 32GB (1x32GB) Dual Rank x4 DDR4-2933 CAS-21-21-21 Registered Smart Memory Kit
60	P00924-B21 OD1	Factory Integrated
20	875503-B21	HPE 240GB SATA 6G Read Intensive SFF (2.5in) SC 3yr Wty Digitally Signed Firmware SSD
20	875503-B21 OD1	Factory Integrated
20	P18420-B21	HPE 240GB SATA 6G Read Intensive SFF (2.5in) SC 3yr Wty Multi Vendor SSD
20	P18420-B21 OD1	Factory Integrated
10	817753-B21	HPE Ethernet 10/25Gb 2-port 640SFP28 Adapter
10	817753-B21 OD1	Factory Integrated
10	P01366-B21	HPE 96W Smart Storage Lithium-ion Battery with 145mm Cable Kit
10	P01366-B21 OD1	Factory Integrated
10	804331-B21	HPE Smart Array P408i-a SR Gen10 (8 Internal Lanes/2GB Cache) 12G SAS Modular Controller
10	804331-B21 OD1	Factory Integrated
10	817749-B21	HPE Ethernet 10/25Gb 2-port 640FLR-SFP28 Adapter
10	817749-B21 OD1	Factory Integrated
40	455883-B21	HPE BladeSystem c-Class 10Gb SFP+ SR Transceiver
40	455883-B21 OD1	Factory Integrated
20	830272-B21	HPE 1600W Flex Slot Platinum Hot Plug Low Halogen Power Supply Kit
20	830272-B21 OD1	Factory Integrated
10	BD505A	HPE iLO Advanced 1-server License with 3yr Support on iLO Licensed Features
10	BD505A OD1	Factory Integrated
10	872252-B21	HPE 1U Gen10 SFF Ball Bearing Rail Kit
10	872252-B21 OD1	Factory Integrated

## Support

1	H1K93A5	HPE 5Y Proactive Care 24x7 wDMR SVC
10	H1K93A5 R2M	HPE iLO Advanced Non Blade Support
10	H1K93A5 WAG	HPE DL360 Gen10 Support

- Review and Validate the outlined SAN build. Propose any changes and or additions to ensure the proposed build is complete and in guidance with industry standards.

### **Site A (MDF Room)**

- 1 FA-X2DR3-ETH-33TB-22/11-EMEZZ  
Pure Storage FlashArray X2DR3-ETH-33TB-22/11-EMEZZ
- 36 FA-X2DR3-33TB 1MO,PRM,GOLD  
FA-X2DR3-33TB 1Month Evergreen Gold Subscription, 4 Hour Delivery, 24/7 Support, DSE Capable
- 1 PS-FLASHARRAY-INSTALL  
FlashArray (//X, //C) Install Service
- 2 FA-CNTRL-40G-ISCSI 2-Port Add  
FA-CNTRL-40G-ISCSI 2-Port Add On Factory Install
- 4 FA-40Gb-Eth-SFP-SR  
40Gb Ethernet Short Range QSFP+ Transceiver, Single MPO, Multi Mode Fiber

### **Site B (IDF3 Room)**

- 1 FA-X2DR3-ETH-33TB-22/11-EMEZZ  
Pure Storage FlashArray X2DR3-ETH-33TB-22/11-EMEZZ
- 36 FA-X2DR3-33TB 1MO,PRM,GOLD  
FA-X2DR3-33TB 1Month Evergreen Gold Subscription, 4 Hour Delivery, 24/7 Support, DSE Capable
- 1 PS-FLASHARRAY-INSTALL  
FlashArray (//X, //C) Install Service
- 2 FA-CNTRL-40G-ISCSI 2-Port Add  
FA-CNTRL-40G-ISCSI 2-Port Add On Factory Install
- 4 FA-40Gb-Eth-SFP-SR  
40Gb Ethernet Short Range QSFP+ Transceiver, Single MPO, Multi Mode Fiber

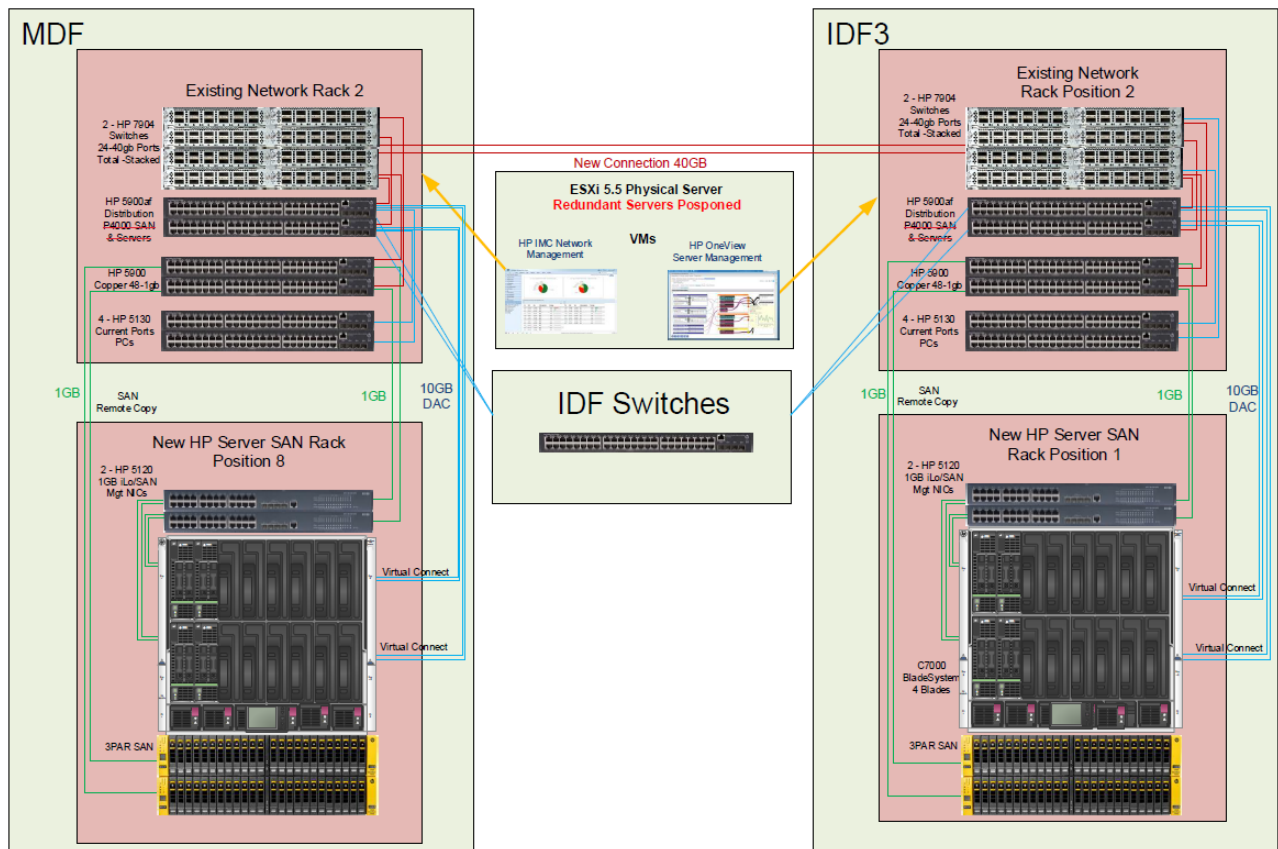
### **ActiveCluster Deployment and Workshop**

- 1 PS-ActiveCluster-Advisory-Workshop  
ActiveCluster readiness assessment advisory workshop
- 1 PS-ActiveCluster-Deployment  
ActiveCluster Deployment incl. design, config, validation phases

### **Back Up SAN (MDF Room)**

- |   |   |     |  |
|---|---|-----|--|
| 1 | BB955A  |     | HPE STOREONCE 3640 48TB SYSTEM           |
| 2 | BB982A  |     | HPE STOREONCE GEN4 10/25GB SFP CARD      |
| 2 | BB983A  |     | HPE STOREONCE GEN4 10/25GB SFP CARD LTU  |
| 1 | BB994AAE  |     | HPE STOREONCE ENCRYPTION E-LTU           |
| 1 | H1K93A5   |     | HPE 5Y Proactive Care 24x7 wDMR Service  |
| 1 | H1K93A5   | ZGZ | HPE StoreOnce 3640 48TB System Support   |
| 1 | HA124A1   |     | HPE Technical Installation Startup SVC   |
| 1 | HA124A1   | 5VF | HPE StoreOnce 36xx Stup SVC              |
| 1 | HA124A1   | 5T7 | HPE StoreOnce Sing N Catalys Startup SVC |
| 4 | JD092B  |     | HP X130 10G SFP+ LC SR Transceiver       |
| 2 | HF383A1   |     | HPE Training Credits for Storage SVC     |
| 4 | 10m LC-LC 10Gb 50/125 Duplex Multimode Fiber Cables |     |  |

- Propose a solution for either repairing our existing HP 7904 switching configuration or replacing the HP 7904 switches that currently exist in our environment. The current HP 7904 switches serve as a connecting point between the MDF and IDF3 rooms. This connection was to provide a redundant connection; however, the connection is not configured properly as it exists today. Below is a diagram of the original build from 2015



- Any proposed changes will require final build approval from Scientific Games, which North Star Casino will submit for approval.
- Proposer must meet all contractual and implementation timelines upon award of contract resulting from this RFP.

### PROPOSER RESPONSIBILITY & REQUIREMENTS

The Proposer is fully responsible for all activities in connection with their discovery, review, and proposal for the North Star Mohican Casino Resort. This responsibility does not, however, provide Proposer with any promise, guarantee, exclusivity, or any other assurance leading to contractual obligations with the North Star Mohican Casino Resort. The Proposer shall agree and adhere to the following requirements.

- The Proposer and its employees will, at all times, operate as an independent contractor and will not be considered an employee of North Star Mohican Casino Resort for any reason.
- The Proposer will be required to obtain a vendor's license through the appropriate tribal gaming authority and pay any required licensing fees upon request.
- The Proposer will consult with North Star Mohican Casino Resort management throughout the RFP process.

- All documentation shared throughout the RFP process will be deemed confidential material between North Star Mohican Resort and the Proposer.

## PROPOSAL REQUIREMENTS

Each proposal must include, at a minimum, the following items:

### COVER LETTER

Proposer's cover letter should include:

- Name of Company
- Address
- Phone Number
- Email

### COMPANY BACKGROUND

Proposer will need to provide a comprehensive bio of their company, as well as the background of principal members to show that Proposer and their proposed staff are sufficiently experienced and qualified to provide the services required under this RFP.

### EXPERIENCE & QUALIFICATIONS

Proposer will need to provide a summary of experience with projects similar in size and scope to that listed in this request for proposal, with an emphasis on Native American casinos. Detailed examples of activities supporting the experience should be provided. In addition, Proposers should provide the following:

- Qualifications and resume(s) of individuals directly involved in the operation.
- Experience in working with Native American gaming / resort facilities where applicable.
- Provide a minimum of three (3) client references. Reference should be relevant to the scope of this project. Include company name, contact, telephone number, and information on project.

### OTHER INFORMATION

Proposer should provide any other information that would be helpful in evaluating the Proposer's ability to provide innovative and unique services at North Star Mohican Casino Resort. Proposals that fail to meet the format guidelines may be considered non-responsive and disallowed from further consideration. North Star Mohican Casino Resort reserves the right to delete or amend any of the services as listed and described herein. This document is intended to be used as the instrument to transmit proposals and to define the terms, conditions and specifications desired by North Star Mohican Casino Resort to receive proposals for Services. It is the intent of North Star Mohican Casino Resort to select a single Proposer to supply the services necessary for successful completion of the proposal as defined herein. Nothing in this RFP is intended to restrict North Star Mohican Casino Resort in any way in the selection of the proposal that best meets the needs of North Star Mohican Casino Resort. North Star Mohican Casino Resort reserves the right, and at its sole discretion, to reject any or all proposals and/or to negotiate changes in any proposal. All proposal preparation costs will be the sole responsibility of the Proposer.

## GENERAL TERMS AND CONDITIONS

Proposer may submit their proposal in either electronic (preferred) or hard copy format.

For electronic submissions, all documents should be submitted in one or any combinations of the following formats – (1) Microsoft Office 2010 or higher documents including Word, Excel, or Power Point, or (2) Adobe Standard PDF files. Electronic submissions may be transmitted by email or provided on memory drive.

For hard copy submissions, Proposer shall submit one (1) unbound original document (suitable for copying) and three (3) bound copies of each proposal to Jody Hartwig, for in person delivery the address is N8476 MohHeConNuck Road Bowler, WI 54416 for mail in it is PO Box 70, Bowler WI 54416 by 5:00pm on Friday, December 11, 2020.

## BID OPENING / ACCEPTANCE

North Star Mohican Casino Resort management will review all proposals received and make all determinations as to the acceptance or rejection of any or all proposals. North Star Mohican Casino Resort reserves the right to waive any irregularities in the proposal. Further, North Star Mohican Casino Resort will not be responsible for the payment of any expenses incurred by Proposer as a result of responding to the RFP. This document constitutes the complete set of requirements. All proposals must be typed and must be signed by an officer or employee having authority to bind the company.

## PROPOSAL DEADLINE

Time is of the essence and any proposal received after December 11, 2020 at 5:00pm, whether by mail or otherwise, will be considered untimely filed and may, at the sole discretion of North Star Mohican Casino Resort be summarily rejected. Offers by telephone or facsimile will not be accepted.

## MODIFICATIONS / QUESTIONS / EXTENSIONS

North Star Mohican Casino Resort may issue written addenda to all recipients to clarify, comment, correct or as otherwise required to facilitate the selection process. Should any questions require revisions to the specifications as originally published, such revision will be by formal written addendum only.

All questions regarding this RFP should be submitted in writing (email is acceptable) no later than 5:00pm on December 8, 2020 to the North Star Mohican Casino Resort contact as follows. Kirsten Holland, North Star Mohican Casino Resort, W12180 County Road A, Bowler, WI 54416, O: 715.787.2506, C: 715.851.4805 [kirsten.holland@northstarcasinoresort.com](mailto:kirsten.holland@northstarcasinoresort.com)

## LOBBYING PROHIBITED

Proposer shall not contact or lobby any North Star Mohican Casino Resort personnel related or involved with this Request for Proposals except Kirsten Holland as instructed herein. All communication should be in writing (email is acceptable) and should be directed to Kirsten Holland as instructed herein. Any violation of this condition may result in rejection and/or disqualification of the Proposer.



## **DISCLOSURE AND DISCLAIMER**

This RFP is being issued by North Star Mohican Casino Resort. Any action taken by North Star Mohican Casino Resort in response to proposals made pursuant to this RFP or in making any award or failure or refusal to make any award pursuant to such proposals, or in any cancellation of award, or in any withdrawal or cancellation of this RFP, either before or after issuance of an award, shall be without any liability or obligation on the part of North Star Mohican Casino Resort or their advisors.

In its sole discretion, North Star Mohican Casino Resort may withdraw this RFP either before or after receiving proposals, may accept or reject proposals, and may accept proposals which deviate from the RFP.

In its sole discretion, North Star Mohican Casino Resort may determine the qualifications and acceptability of any party or parties submitting proposals in response to this RFP.

Following submissions of a proposal, the Proposer agrees to promptly deliver such further details, information and assurances, including, but not limited to, financial and disclosure data, relating to the proposal and/or the Proposer, including the Proposer's affiliates, officers, directors, shareholders, partners and employees as requested by North Star Mohican Casino Resort.

North Star Mohican Casino Resort and its representatives shall have no obligation or liability with respect to this RFP, or the selection and award process contemplated hereunder. Neither North Star Mohican Casino Resort nor its representatives warrant or represent that any award or recommendation will be made as a result of the issuance of this RFP. All costs incurred by a Proposer in preparing and responding to this RFP is the sole responsibility of the Proposer. Any recipient of this RFP who responds hereto fully acknowledges all the provisions of this Disclosure and Disclaimer and agrees to be bound by the terms hereof. Any proposal submitted pursuant to this RFP is at the sole risk and responsibility of the party submitting such proposal.

All materials submitted by any Proposer become the property of the North Star Mohican Casino Resort. North Star Mohican Casino Resort has the right to use any or all ideas, designs, or other concepts presented in reply to this RFP. Selection or rejection of the proposal does not affect this right.

## **PRESENTATION AND SELECTION**

A formal presentation by the Proposer may be requested by North Star Mohican Casino Resort. Such presentation shall be made before North Star Mohican Casino Resort and may include one or more Proposer's.

Contract negotiation(s), if any, will take place with principal choice of service provider by North Star Mohican Casino Resort. If suitable contractual arrangement cannot be made, North Star Mohican Casino Resort reserves the right to initiate negotiations with other Proposers.

North Star Mohican Casino Resort may, at its sole discretion, withdraw this RFP or resubmit this RFP to additional candidates.

North Star Mohican Casino Resort reserves the right to select the proposal which in the opinion and sole discretion of North Star Mohican Casino Resort will be in the best interest of and/or most advantageous to North Star Mohican Casino Resort.

North Star Mohican Casino Resort reserves the right to waive any irregularities and technicalities and May at its discretion request resubmitted proposals.

All expenses in preparing the proposal and any re-submittals shall be borne by the Proposer.

North Star Mohican Casino Resort and the Proposer will be bound only if and when a proposal, as it may be modified, is approved and accepted by North Star Mohican Casino Resort, and the applicable agreements or contracts pertaining thereto, are approved, executed and delivered by the Proposer and North Star Mohican Casino Resort, and then only pursuant to the terms of agreements executed by the Proposer and North Star Mohican Casino Resort.