(from NEUTRAL)

Global Power Synergy

(GPSC TB)

Share Price: Bt67.5 Target Price: Bt80.0 (+18.5%)

Key drivers: PTT, SPP replacement, EEC

Capital increase (Bt74bn) in 4Q19 is sufficient to fund GLOW and ERU acquisitions. New capacity from XPCL (4Q19), ERU (3Q23), and expansions at PTTGC and PTT (2020-22) will ensure GPSC's growth up to 2023. SPP replacement (914MW, under GLOW) will extend their PPAs by 25 years. Upgrade to OUTPERFORM, raise TP to Bt80/sh; strong earnings visibility and low execution risks

Lining up with new capacities, upside in synergy

After acquiring 95.25% in GLOW for Bt129bn, GPSC is now in the process of tender offer for the remaining 4.75%, which would cost Bt6.3bn and should be completed by 4Q19. GPSC's capacity will increase by 143% to 4,748MW. All GLOW's IPPs and SPPs (except Huay Ho in Laos) are in eastern Thailand and will benefit from growing demand in the EEC. A third of the combined SPP's power generation is sold to industrial customers, which commands healthy gross margin at 25% vs 10% for IPP. The overhang issue on share prices will be removed as GPSC will raise capital (Bt74bn) by 4Q19, which we estimate at Bt60/sh. The proceeds will be used to repay debt and reduce net D/E to 0.6x from 2.3x. Profit from GLOW would offset dilution effect and increase FY20F EPS by 12%. GPSC targets Bt10bn worth of synergies, which we have yet to factor in our model.

Group captive demand, SPP replacement scheme to ensure growth As PTT's flagship in power business, this ensures new capacity additions from the group. Recent ERU's acquisition from TOP and electricity supplier to PTTGC's expansion for Map Ta Phut Retrofit, Propylene Oxide, and Polyols projects and PTT's LNG terminal 2 are only examples. ERU will add 250MW in 3Q23. PTTGC's expansion projects should add 60MW by 2021. LNG terminal 2 (+7.5mt to 19.0mt in 2022) from PTT would add another 40MW by 2023; the total will increase power demand by 8% by 2023. GPSC should receive approval of SPP replacement scheme (914MW) this year, which reduces risks of earnings decline beyond 2025. XPCL, which is scheduled for COD in 4Q19, will be the

Upgrade to OUTPERFORM (from NEUTRAL), TP Bt80/sh (from Bt62/sh): strong earnings visibility with low execution risks

Bt62/sh); strong earnings visibility with low execution risks YTD, GPSC's share price is the 2nd worst performer (after BPP). We expect share price to outperform peers once the capital increase is done. GPSC is lining up with positive drivers from start-up of XPCL, approval of SPP replacement scheme, and growing power demand in the EEC. We upgrade the stock to OUTPERFORM and raise TP to Bt80/sh, implying 19x FY20F PE vs peers' average of 23.5x.

Note that we transfer coverage of GPSC from Karun Intrachai to Naphat Chantaraserekul.

Financial Summary (Btm)

earnings driver next year.

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Year to Dec	2017	2018	2019F	2020F	2021F
Sales (Btm)	19,917	24,777	84,427	85,473	85,994
Growth (%)	(4)	24	241	1	1
EBITDA (Btm)	4,042	5,441	19,418	20,086	21,929
Growth (%)	10	35	257	3	9
Recurring profit (Btm)	3,178	3,374	10,183	11,377	12,366
Growth (%)	18	6	202	12	9
Net profit (Btm)	3,175	3,359	10,183	11,377	12,366
FDEPS (Bt) (Core)	2.12	2.25	3.73	4.16	4.53
Growth (%)	18	6	66	12	9
PE (x)	31.8	30.0	11.6	16.2	14.9
DPS (Bt)	1.25	1.25	2.60	2.08	2.26
Yield (%)	1.9	1.9	3.9	3.1	3.4
BVPS (Bt)	25.73	26.69	45.18	46.89	49.25
P/BV (x)	2.6	2.5	1.5	1.4	1.4



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Key Data	
12-mth high/low (Bt)	74 / 52.75
Market capital (Btm/US\$m)	101,135 / 3,287
3m avg. turnover (Btm/US\$m)	227.7 / 7.4
Free float (%)	23.3
Issued shares (m shares)	1,498
Major shareholders:	
-PTT GLOBAL CHEMICAL	22.7
-PTT PCL	22.6
-Thai NVDR	20.8



Krungsri Securities vs Market							
	Positive	Neutral	Negative				
Market							
Recommend	9	0					
	Krungsri	Market	% +/-				
Target Price (Bt)	80.0	69.6	14.9				
'19 Net Profit (Btm)	10,183	4,275	138.2				
'20 Net Profit (Btm)	11,377	5,417	110.0				

Krungsri's earnings revision						
	2019F	2020F				
Earnings revision (%)	-	-				
Source: Bloomberg, Krungsri Securities						

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Acquiring GLOW to be completed by 4Q19

GPSC acquired 69.11% stake at Bt91.99/sh in GLOW from ENGIE Global Development B.V. for Bt93bn in March 2019 and tendered offer for another 26.14% (25 Mar-17 May 2019) at Bt90.81/sh (after dividend of Bt1.177/sh) to 95.25%. Total acquisition price is Bt129bn. GPSC will tender offer for the remaining 4.75% at Bt90.81/sh, which should be completed by 4Q19. GPSC will need another Bt6.3bn for remaining 4.75%. Post tendered offer, GPSC will delist GLOW from the SET.

GPSC used short-term loan from banks, PTT and PTTGC to acquire 95.25% stake in GLOW, raising its net D/E to 2.3x currently vs bond covenant at 2.5x. They plan to use short-term loan (Bt6.3bn) to acquire the remaining 4.75%. GPSC will issue Bt61bn debentures to refinance the short-term loans. The remaining Bt74bn would be funded by equity injection, GPSC plans to raise within 2019 to bring down its net D/E below 1.0x.

We expect GPSC to raise capital via Rights Offering at around Bt60/sh, which is the average price in the past 3 and 6 months. Based on Bt74bn capital increase, this will dilute 82%. Our analysis suggests profit contribution from GLOW would more than offset the dilution effect from capital increase and increase FY19F EPS by 12% based on (i) 3.5% interest rate, (ii) 100% stake in GLOW, (iii) capital raising at Bt60/sh.

GPSC's key projects

- **Sriracha IPP:** This is an independent power producer (IPP) with 700MW total power generation capacity and 80 cubic meters per hour industrial water capacity. The off-taker is EGAT under a 25-year agreement that will expire in 2025.
- **RPCL IPP:** GPSC owns 15% and will receive dividend income. GPSC received dividend income of Bt270m in 2017, Bt135m in 2018, and Bt72m in 1Q19.
- Central Utility Plants in Rayong (CUP1-3): This is a small power producer (SPP) with 339MW total power capacity, 1,340 tons per hour steam capacity, and 2,000 cubic meters per hour industrial water capacity. The main off-takers are industrial customers, and surplus power is distributed to EGAT under an SPP non-firm contract.
- IRPC Clean Power (phase 1, 2): This is a SPP with 240MW total power capacity and 180-300 tons per hour steam capacity (peak 180 tons per hour, off-peak 300 tons per hour). It sells 180MW of power to EGAT under an SPP firm 25-year contract. The remaining power and steam generated is sold to IRPC.
- XPCL: GPSC owns 25% stake in 1,285MW Xayaburi Power Company Limited (XPCL) in Laos. XPCL is currently 98.7% progress and scheduled to start COD in October 2019. 1,220MW will be sold to EGAT and another 60MW will be sold to Electricite Du Laos (EDL).



Key projects from GLOW

- **Huay Ho Power (HHPC) in Laos:** This plant started COD in 1999. Total capacity is 152mw, 140mw of which will sell to IC and remaining to Laos gov't.
- **GHECO-one:** This 660mw coal-fired IPP is a joint venture between GLOW and WHA (formerly HEMRAJ). This project started in 2012 and is contracted all output to EGAT. This is one of the most efficient coal-fired power plant in Thailand and EGAT's dispatch is based on cost, which minimizes risks significantly.
- CFB3: This 115mw coal-fired SPP will start at end FY09. 70mw is power and another 45mw is steam. CFB3 will be sold to 10 ICs, mostly in petrochemical business in Map Ta Phut industrial estate. This unit is one of the most efficient units and has low operating cost. EBITDA margin from steam is estimated 40%, vs. avg 28% for cogen.
- **Glow Energy Phase 5:** This is 342 gas-fired SPP. 74mw is contracted to EGAT. Remaining is sold to IC.

Power plant projects

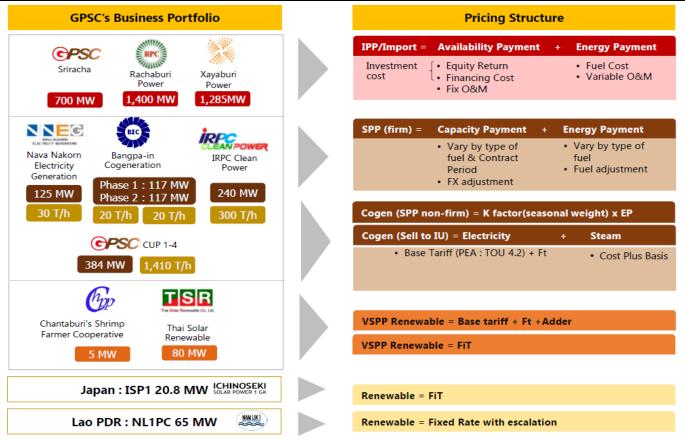
Project	Location	Fuel type	Technology	Owner ship (%)	Capacity (MW)	Steam (ton/hr)	Effective capacity (MW)	COD	Expired	Tenor (years)
Operating										
<u>IPP</u>										
GPSC										
Sriracha	Chonburi	Gas	Combined	100%	700		700	2000	2025	25
RPCL	Rachaburi	Gas	Combined cycle	15%	1,400		210	2008	2033	25
GLOW										
Glow IPP	Chonburi	Gas	Combined cycle	95%	713		677	2003	2028	25
Huay Ho	Laos	hydro-power	Run-of-river	67%	152		102	1999	2029	30
GHECO-One	Rayong	coal-fired	Combined cycle	65%	660		429	2012	2027	15
XPCL	Laos	hydro-power	Run-of-river	25%	1285			2019	2048	29
Total IPP							2,118			
SPP GPSC										
CUP-1	Rayong	Gas	Cogen	100%	226	890	226	2006	2021++	15
CUP-2,3	Rayong	Gas	Cogen	100%	113	450	113	2008	2021++	15
IRPCCP-1	Rayong	Gas	Cogen	51%	45	87	23	2015	2040	25
NNEG	Pathumthani	Gas	Cogen	30%	125	9	38	2016	2041	25
BIC-1	Ayutthaya	Gas	Cogen	25%	117	5	29	2013	2038	25
BIC-2	Ayutthaya	Gas	Cogen	25%	117	5	29	2017	2042	25
IRPCCP-2	Rayong	Gas	Cogen	51%	195	66	99	2017	2042	25
NNEG Expansion	Pathumthani	Gas	Cogen	30%	60	3		2020	2041	25
Rayong Expansion (CUP-3)	Rayong	Gas	Cogen	100%	15			2019	N/A	N/A
Rayong Expansion (CUP-4)	Rayong	Gas	Cogen	100%	45	70		2019		
GLOW										
Glow Energy-1	Rayong	Gas	Combined	100%	-	250		1994		
Glow Energy-2	Rayong	Gas	Combined	100%	281	300	281	1996	1999	3
Glow Energy-4	Rayong	Gas	Cogen	100%	77	137	77	2005	2030	25



Project	Location	Fuel type	Technology	Owner ship	Contracted capacity	Steam	Effective capacity	COD	Expired	Tenor
Troject	Location	r der type	recimology	(%)	(MW)	(ton/hr)	(MW)	OOD	Expired	(years)
Glow Energy-5	Rayong	Gas	Combined	100%	328	160	328	2011		
Glow SPP 2/ Glow SPP 3	Rayong	Gas	Cogen	100%	513	190	513	1999	2024	25
Glow SPP 11 -1	Rayong	Gas	Cogen	100%	120		120	2000	2025	25
Glow SPP 11 -2	Rayong	Gas	Cogen	100%	110		110	2015	2040	25
Glow SPP 11 -3	Rayong	Gas	Combined	100%	42		42	2006		
Glow Energy CFB 3	Rayong	Gas	Combined	100%	85	79	85	2010		
Total SPP							2,113			
VSPP and Others										
GPSC										
CHPP	Rayong	Gas	Combined	100%	5		5	2008	2038	30
CHPP (solar)	Chantaburi	Solar	Solar	100%	5		5	2016	2041	25
TSR	Karnchanab uri	Solar	Solar	40%	80		32	2013	2023	10
Solar project				100%	40		40	2014-15	2039-40	15
Rayong WTE				100%	10			2021	2039	18
GLOW										
Glow Energy Solar Plant	Rayong, Saraburi	Solar	Photovoltaic	100%	2		2	2012	2032-37	20-25
Glow Energy Solar PV Rooftop	Rayong	Solar	Solar	100%	1		1	2019	2034	15
Glow Energy Solar PV Rooftop	Saraburi	Solar	Solar	100%	1		1	2019	2034	15
CCE				33%	9			2019	2039	20
GPSC										
ISP1	Japan	Solar	Solar	99%	21		21	2017	2037	20
NL1PC				40%				2019	2044	27
ERU Total VSPP and Oth				100%	250	175	107	2023	2048	25
Total	iers						4.338			
Total							4,330			
Under construction										
XPCL	Laos	Hydro	Run-of-river	25%	1,285		321	2019	2048	29
CUP-4	Rayong	Natural gas	Cogeneration	100%	45	70	63	2018	2043	25
NNEG expansion	Pathumthani	Natural gas	Cogeneration	30%	60	10	21	2020		
NL1	Laos	Hydro	Run-of-river	40%	65		26	2018	2045	27
Total							430			
Total capacity							4,768			



GPSC: Revenue structure



Source: Company data

Lining up with new projects from PTT group

As PTT's flagship in power business, this ensures GPSC continuing capacity additions from the group. Recent ERU's acquisition from TOP and electricity supplier to PTTGC's expansion of Map Ta Phut Retrofit, Propylene Oxide, and Polyol projects and PTT's LNG terminal 2 are examples.

1) Energy Recover Unit (ERU)

GPSC acquired the Energy Recover Unit (ERU), which is the part of the Clean Fuel Project (CFP), from TOP (Outperform, Bt80 TP). The ERU has 250MW of power and 175 tons of steam per hour, using petroleum 'pitch' (similar to fuel oil) from the CFP as the main fuel. The acquisition price is US\$757m (c.Bt24.0bn) comprising of US\$688m initial purchase price and US\$69m contingency value. GPSC will pay 20% of the initial purchase price (or c.Bt4.3bn) to TOP in four payments in 2019-2022 (the payment will be 2%, 8%, 4%, 6% of the total value respectively).

GPSC plans to use internal cash flow, debt, and proceeds from capital increase to fund this project. GPSC should generate Bt20-23bn EBITDA over FY19-22F.

GPSC would sell 180-200MW of power to CFP projects under a tariff structure similar to SPP, comprising capacity payment and energy payment which would pass-through fuel cost. TOP will be responsible for the construction and cost-overruns (cost exceeding US\$757m) and deliver the plant to GPSC upon



completion by 3Q23. Hence, the target EIRR of 8-10% is within reach. We value ERU project at Bt4.7-6.5/sh based on (i) 8-10% EIRR, (ii) COD in 2023, (iii) US\$688-757m investment cost, and (iv) 3:1 D:E ratio. We estimate this project to contribute Bt500-600m profit annually to GPSC.

GPSC: Timeline for ERU payment

	% of purchase price	Payment (US\$m)	Payment (Btm)	Payment date
First payment	2%	14	441	2019
Second payment	8%	55	1,733	2020
Third payment	4%	28	882	2021
Fourth payment	6%	41	1,292	2022
Total	20%	138	4,348	

Source: Company data, Krungsri Securities

1) PTTGC's expansion projects

GPSC will likely supply power to PTTGC's expansion projects, which include Map Ta Phut (MTP) Retrofit, Propylene Oxide, and Polyols. GPSC has yet to disclose the details about the additional power demand. MTP retrofit will have 500k tons of ethylene and 250k tons of propylene located in Map Ta Phut industrial estate. This project is 39% progress as end 1Q19 and scheduled to be completed by 2021. Propylene Oxide (200k tons) and Polyols (130k tons) are 51% and 54% progress and will be completed in 2020. These three projects should add 60MW of power demand. LNG terminal 2 (+7.5mt to 19.0mt in 2022) from PTT would add another 40MW by 2023; the combined power will increase demand by 8% by 2023. Currently, PTT is buying electricity for its LNG terminal 1 from EGAT.

Expansion projects under PTTGC



Source: Company data

PTT's LNG Terminal

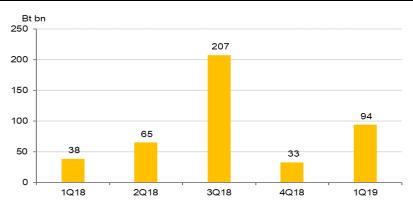
	2018	2019	2020	2021	2022
LNG cumulative capacity (m tons)	10	11.5	11.5	11.5	19.0



1) Beneficiary from the EEC projects

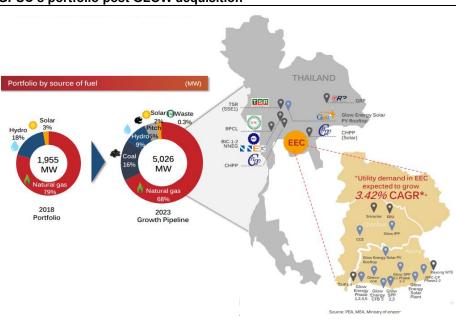
GPSC should be a prime beneficiary for the EEC. The project value in EEC area that are approved by the BOI has increased by 196% yoy in 1Q19 to Bt9.5bn for new focused industries but dropped 73% yoy to Bt49bn for old industries. Majority of the decline for the old industries came from petrochemical industry, which many projects were approved last year.

Approved project value in the EEC



Source: Company data, Board of Investment (BOI)

GPSC's portfolio post GLOW acquisition



Source: Company data



SPP replacement scheme reduces risks of earnings decline beyond 2025

The National Energy Policy Council (NEPC) reconfirmed its resolution on 30 May 2017 to extend PPAs for SPPs with expiration dates during 2019-25 to have adequate construction time. The SPP replacement will have similar tariff structure as existing SPPs (e.g. different heat rate).

Based on the NEPC's requirement, there are four SPPs under GLOW that are qualified for extension, which are separated into 5 gas-fired PPAs and 2 coal-fired PPAs. These PPAs are scheduled to expire in 2021-2025. The replacement scheme will reduce risks of earnings decline beyond 2025.

Five projects under SPP replacement scheme

Plant	Existing Installed Capacity		No. of PPAs	Qualifications	Scheduled COD
	Power (MW)	Steam(TPH)			
GEN Phase2	281	300	2	Extension & Replacement	2022
GSSPP2	213	140	2	Replacement	2024
GSSPP3 (coal)	300	50	2	Replacement	2024, 2025
GSPP11#1	120	-	1	Replacement	2025
Total	914				

Source: Company data

More projects in the pipeline

GPSC plans to expand overseas. It is currently reviewing investments in conventional power plants and 200MW geothermal power plant in Indonesia, and is studying 600MW or 1,200MW Myeik gas to power project in Myanmar. This project will use gas from PTTEP's gas projects in offshore Myanmar. In addition, GPSC also invested US\$30m for 18% stake in the start-up 24M R&D firm in Silicon Valley, USA. This project develops high-capacity batteries. The product is now under testing and result should be out next month.

Improving gross margins driven by two new SPP plants and plant optimization

GPSC has applied plant optimization measures such as fuel cost management and flexible power/steam generation to meet customers' demands to maximize profits. If industrial customers have greater demand for steam, GPSC will increase steam generation and sell surplus power to EGAT under non-firm power purchase agreements. Recent performance at IRPC-2 and CUP4 have delivered higher gross margins of 25%+ on average because of the larger share of steam generation volume.

Upgrade to OUTPERFORM (from NEUTRAL), raise TP to Bt80/sh (from Bt62/sh); strong earnings visibility with low execution risks

YTD, GPSC's share price is the 2nd worst performer (after BPP). We expect share price to outperform peers once the capital increase is done. GPSC is lining up with positive drivers from start-up of XPCL in 4Q19, approval of SPP replacement scheme by end, and growing demand in electricity from the EEC. We upgrade the stock to BUY and TP to Bt80/sh, implying 19x FY20F PE vs peers' average of 23.5x.



GPSC: DCF valuation

Discount rate	3.6-6.0%
Terminal growth	0%
Parent and Projects under consolidation	92.2
Add: Cash (Btm/sh)	2.5
Less: debt (Btm/sh)	-24.2
Add: Investment (Btm/sh)	10.1
Less: Minorities (Btm/sh)	-1.0
Residual ordinary equity (Bt/sh)	79.6

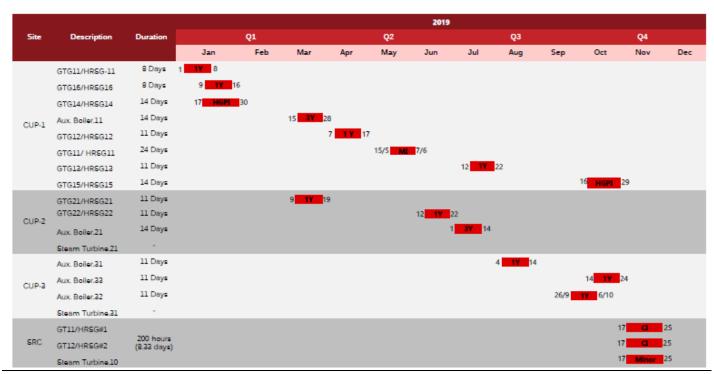
Source: Krungsri Securities

GPSC: Key assumption

	2019F	2020F	2021F
IPP:			
Power sales (Gwh)	7,540	7,725	7,78,35
Avg availability rate	98%	95%	95%
Avg selling price for power (Bt/kwh)	2.80	2.85	2.90
SPP:			
Power sales (Gwh)	7,642	7,860	7,980
Avg selling price for power (Bt/kwh)	3.10	3.12	3.15
Steam sales (k tons)	13,800	14,500	14,680
Avg selling price for steam (Bt/ton)	1,150	1,160	1,165

Source: Company data, Krungsri Securities

GPSC: 2019 maintenance schedules for Sriracha and Rayong plants





GPSC: 2019 maintenance schedules for IRPC-CP

	Unit	2019					
Plant		Q1 (A)	Q2 (F)	Q3 (F)	Q4 (F)		
IRPC-CP	Block 1						
	CTG 21	4:58 hr.	1	1	1		
	HRSG 21	4:58 hr.	1	1	1		
	CTG 22	0:59 hr.	1	1	1		
	HRSG 22	0:59 hr.	1	1	1		
	STG 23	0:59 hr.					
	Block 2						
	CTG 31	0:44 hr.	1	1	1		
	HRSG 31	0:44 hr.	1	1	1		
	CTG 32	12:23 hr.	1	6	1		
	HRSG 32	12:23 hr.	1	6	1		
	STG 33			3			
	Aux. Boiler		7				

Source: Company data, Krungsri Securities

P/E Band



P/BV Band



Source: Bloomberg, Krungsri Securities

Source: Bloomberg, Krungsri Securities

Peer Comparison

Peer Comp	unson													
			Market PE		P/BV		E	EPS		Div Yid ROE		Share Price		
		Cap	ap (x)			(x) G%		(%) (%)			Performance			
BB Ticker	Name	US\$ 19F		20F	19F	20F	19F	20F	19F	19F	1M	3M	6M	YTD
GPSC TB	GLOBAL POWER SYNERGY	3,285	11.6	16.2	1.5	1.4	65.6	11.7	3.9	12.5	20.0	18.4	17.4	15.4
BPP TB	BANPU POWER PCL	2,151	12.8	12.7	1.5	1.4	7.2	0.8	3.9	12.3	8.0	(4.4)	(0.5)	(2.7)
CKP TB	CKP TB CK POWER PCL		65.6	31.4	2.4	2.3	36.3	109	0.6	3.8	22.2	46.5	44.7	44.2
EGCO TB	ELECTRICITY GENERATING	5,558	15.7	14.1	1.6	1.5	(48)	11.1	2.5	10.6	14.0	13.2	33.2	31.0
GLOW TB	GLOW ENERGY PCL	4,229	16.7	15.8	2.6	2.6	(6.8)	5.2	5.7	15.5	21.9	(1.9)	0.6	0.0
RATCH	RATCHABURI ELEC GEN H	3,156	13.8	13.6	1.5	1.4	25.8	2.1	3.9	11.2	9.4	15.5	36.7	32.0
GULF TB	GULF ENERGY DEVELOP	8,523	69.3	57.1	6.2	5.7	25.1	21.3	0.6	9.8	20.0	28.8	58.2	50.9
BGRIM TB	B GRIMM POWER PCL	3,112	31.9	26.7	3.9	3.6	62.4	19.3	1.3	12.6	12.2	25.6	41.3	38.7
	Average (simple)		29.7	23.5	2.6	2.5	20.9	22.6	2.8	11.0				

Source: Bloomberg, Krungsri Securities



GPSC: Quarterly earnings

3730. Quarterly earnings					
P&L (Btm)	1Q18	2Q18	3Q18	4Q18	1Q19
Revenue	5,716	6,563	6,661	5,838	9,067
Gross profit	1,238	1,396	1,141	802	1,794
SG&A	(175)	(213)	(244)	(304)	(375)
Operating profit	1,063	1,183	896	497	1,420
Other income	68	77	202	79	170
EBIT	1,132	1,260	1,098	576	1,590
Interest expenses	(119)	(135)	(124)	(135)	(372)
Income tax	(90)	(112)	(49)	8	(46)
Associates	152	155	131	158	130
Minority interest	(131)	(143)	(138)	(118)	(308)
Core profit	944	1,024	917	489	994
Extraordinaries, GW & FX	(21)	28	(18)	(3)	(52)
Net profit	922	1,052	899	486	9,067 1,794 (375 1,420 170 1,590 (372 (46 130 (308 994 (52 942 1,590 0.63 0.63
EBITDA	1,547	1,705	1,570	1,046	1,590
Core EPS	0.62	0.70	0.60	0.32	0.63
EPS	0.62	0.70	0.60	0.32	0.63
Key ratios					
Gross margin (%)	22%	21%	17%	14%	20%
SG&A/Revenue (%)	3%	3%	4%	5%	4%
EBITDA margin (%)	27%	26%	24%	18%	18%
Net profit margin (%)	16%	16%	14%	8%	10%



INCOME STATEMENT (Btm)	2017	2018	2019F	2020F	2021F
Revenue	19,917	24,777	84,427	85,473	85,994
Cost of sales (COGS)	(16,376)	(20,201)	(62,476)	(63,250)	(61,916)
Depreciation & amortization	(1,351)	(1,802)	(5,938)	(6,435)	(7,142)
Gross profit	3,541	4,576	16,013	15,788	16,937
S&A expenses	(850)	(937)	(2,533)	(2,137)	(2,150)
Operating profit	2,691	3,639	13,480	13,651	14,787
Other operating income	0	0	0	0	0
EBIT	2,691	3,639	13,480	13,651	14,787
Interest expense	(361)	(514)	(2,857)	(2,155)	(2,114)
Interest income	0	0	0	0	0
Other income	753	426	420	441	463
Goodwill amortization	0	0	0	0	0
Pre-tax profit	3,083	3,552	11,043	11,937	13,136
Income tax on company & subsidiaries	(257)	(243)	(1,104)	(1,313)	(1,576)
Profit after tax	2,826	3,309	9,939	10,624	11,560
Minority interests	(166)	(530)	(541)	(551)	(562)
Share of associate net income	517	595	785	1,304	1,369
Preferred dividends	0	0	0	0	0
Recurring attributable net profit	3,178	3,374	10,183	11,377	12,366
Extraordinary items	(3)	(15)	0	0	0
Reported net profit	3,175	3,359	10,183	11,377	12,366
Shares in issue (Y/E, m)	1,498	1,498	2,732	2,732	2,732
EPS (before extraordinary items, Bt)	2.12	2.25	5.84	4.16	4.53
DPS (Bt)	1.25	1.25	2.60	2.08	2.26
DPS/EPS (%)	59	56	45	50	50
CASH FLOW (Btm)	2017	2018	2019F	2020F	2021F
Operating profit	2,691	3,639	13,480	13,651	14,787
Other operating income	0	0	0	0	0
EBIT	2,691	3,639	13,480	13,651	14,787
Depreciation & amortization	1,351	1,802	5,938	6,435	7,142
EBITDA	4,042	5,441	19,418	20,086	21,929
Notional cash taxes on ungeared operations	(365)	(397)	(1,961)	(1,960)	(2,211)
Net change in working capital	(994)	84	3,350	(1,339)	(1,584)
CAPEX	(2,299)	(3,017)	(141,515)	(4,910)	(5,873)
Operating free cashflow (OpFCF)	2,683	5,129	20,806	16,788	18,134
Net interest income adjusted for tax impact	(422)	(434)	(2,085)	(1,598)	(1,607)
Net free cashflow (NetFCF)	(38)	1,678	(122,794)	10,279	10,654
Non-operating income (net of tax)	753	426	420	441	463
Equity income from associates	517	595	785	1,304	1,369
Investments	(1,837)	1,932	0	0	0
Net change in other assets/liabilities	(873)	(2,630)	0	698	663
Other items	(3,448)	(3,806)	0	0	0
Residual cashflow (RCF)	(4,925)	(1,805)	(121,589)	12,722	13,150
Dividends	1,723	1,873	(1,873)	(6,707)	(5,936)
Equity capital raised	1,197	(0)	74,000	Ó	Ó
Other items	(1,194)	4	881	(276)	(281)
Cashflow from financing	1,726	1,877	73,008	(6,982)	(6,217)
Net change in cash	(3,199)	72	(48,581)	5,740	6,933
Net cash/(debt) at YS	(8,859)	(12,059)	(11,986)	(60,567)	(54,827)
Ending net cash /(debt)	(12,059)	(11,986)	(60,567)	(54,827)	(47,894)
, ,					
Increase/(decrease) in cash & equivalents	(3,556)	1,752	(512)	5,652	6,845
(Increase)/decrease in debt	356	(1,680)	(48,068)	11 602	12.576
NOPLAT (net op profit less adjusted tax)	2,326	3,243	11,519	11,692	12,576
Normalised OpFCF (est. maintenance CAPEX)					
FCFE (free cashflow to equity)	3,529 (5,281)	6,452 (125)	161,721 (73,520)	21,098 12,634	23,407 13,062



BALANCE SHEET (Btm)	2047	2010	204.05	20205	20245
Cash & equivalents	2017 4,257	2018 6,009	2019F 5,497	2020F 11,149	2021 F 17,994
A/C receivable	4,956	5,372	6,788	8,222	9,664
Inventory	485	627	1,712	1,733	1,696
Others	220	156	812	822	827
Total Current Assets	9,918	12,164	14,809	21,926	30,181
Property and equipment	27,246	28,535	164,197	162,762	161,621
Investments & associates	11,698	9,765	9,765	9,765	9,765
Other assets	11,092	13,960	13,960	13,262	12,598
Goodwill	15	15	15	15	15
Total Assets	59,968	64,439	202,746	207,730	214,181
Short-term debt	991	1,052	1,064	1,076	1,088
A/C payable	2,807	2,893	8,558	8,664	8,482
Other current liabilities	290	782	1,624	1,644	1,654
Total Current Liabilities	4,088	4,727	11,246	11,384	11,224
Long-term debt	15,325	16,944	65,000	64,900	64,800
Other liabilities	182	419	419	419	419
Total Liabilities	19,594	22,090	76,665	76,703	76,443
Share capital	14,983	14,983	27,316	27,316	27,316
Share premium	9,485	9,485	71,152	71,152	71,152
Revaluation/Warrants/Treasury	0	0	0	0	0
Translation adjustment	(1,125)	(1,122)	0	0	0
Retained earnings	15,204	16,645	24,956	29,626	36,056
Total ordinary equity	38,547	39,992	123,424	128,094	134,525
Preferred equity	0	0	0	0	0
Minorities	1,827	2,357	2,657	2,933	3,214
Total equity & minorities	40,374	42,349	126,081	131,027	137,738
Accumulated depreciation	9,789	11,404	17,341	23,776	30,918
BV per ordinary share (Y/E, Bt)	25.73	26.69	45.18	46.89	49.25
Adjusted book value ps (Y/E, Bt)	25.73	26.69	45.18	46.89	49.25
RATIOS (%)	2017	2018	2019F	2020F	2021F
Growth					
Turnover	(3.7)	24.4	240.7	1.2	0.6
EBITDA	10.0	34.6	256.9	3.4	9.2
EBIT	11.7	35.3	270.4	1.3	8.3
Net profit	17.6	5.8	203.2	11.7	8.7
EPS pre extraordinary items	17.9	6.2	159.2	(28.6)	8.7
EPS (diluted)	17.9	6.2	65.6	11.7	8.7
DPS	8.7	0.0	108.0	(19.9)	8.7
Accounting ratios					
Cash profit margin	24.6	25.7	26.0	26.0	28.0
Gross profit margin	17.8	18.5	19.0	18.5	19.7
Operating profit margin	13.5	14.7	16.0	16.0	17.2
Net profit margin	15.9	13.6	12.1	13.3	14.4
Turnover/avg total assets (x)	0.3	0.4	0.6	0.4	0.4
ROA	5.4	5.4	7.6	5.5	5.9
ROE	8.4	8.6	12.5	9.0	9.4
S&A/turnover	4.3	3.8	3.0	2.5	2.5
Effective tax rate	8.3	6.8	10.0	11.0	12.0
Operating performance					
EBITDA margin	20.3	22.0	23.0	23.5	25.5
EBIT margin	13.5	14.7	16.0	16.0	17.2
NOPLAT margin (NOPLAT/Turnover)	11.7	13.1	13.6	13.7	14.6
Asset turnover (Turnover/avg Op assets)	0.5	0.6	0.8	0.5	0.5
ROCE (NOPLAT/avg Op assets)	5.9 5.9	7.6 7.6	10.4 10.4	6.6 6.6	7.1 7.1
ROCE inc. capitalized goodwill					



CG Rating 2018 Companies with CG Rating

ADVANC AKP AMATA AMATAV ANAN AOT AP BAFS BANPU BAY BCP BCPG BRR BTS BWG CFRESH CHO CK CKP CM CNT COL CPF CPI CPN CSS DELTA DEMCO DRT DTAC DTC EA EASTW EGCO GC GEL GFPT GGC GOLD GPSC GRAMMY GUNKUL HANA HMPRO ICC ICHI INTUCH IRPC IVL JSP KBANK KCE KKP KSL KTB KTC LHFG LIT LPN MAKRO MBK MCOT MINT MONO MTC NCL NKI NVD NYT OISHI OTO PCSGH PDJ PG PHOL PLANB PLANET PPS PRG PSH PSL PTG PTT PTTEP PTTGC PYLON Q-CON QH QTC RATCH ROBINS S & J SABINA SAMART SAMTEL SAT SC SCB SCC SCCC SDC SE-ED SIS SITHAI SNC SPALI SPRC SSSC STEC SVI SYNTEC TASCO												
DRT DTAC DTC EA EASTW EGCO GC GEL GFPT GGC GOLD GPSC GRAMMY GUNKUL HANA HMPRO ICC ICHI INTUCH IRPC IVL JSP KBANK KCE KKP KSL KTB KTC LHFG LIT LPN MAKRO MBK MCOT MINT MONO MTC NCL NKI NVD NYT OISHI OTO PCSGH PDJ PG PHOL PLANB PLANET PPS PRG PSH PSL PTG PTT PTTEP PTTGC PYLON Q-CON QH QTC RATCH ROBINS S & J SABINA SAMART SAMTEL SAT SC SCB SCC SCC SDC SE-ED SIS SITHAI SNC SPALI SPRC SSSC STEC SVI SYNTEC TASCO												
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TCAP THAI THANA THANI THCOM THIP THREL TIP TISCO TKT TMB TNDT TOP TRC												
TRU TRUE TSC TSTH TTCL TU TVD UAC UV VGI VIH WACOAL WAVE WHA												
WINNER												
2S AAV ACAP AGE AH AHC AIRA AIT AKR ALLA ALT AMA AMANAH APCO												
AQUA ARIP ARROW ASIA ASIMAR ASK ASN ASP ATP30 AU AUCT AYUD BA BBL BDMS BEC BEM BFIT BGRIM BIZ BJC BJCHI BLA BOL BPP BROOK BTW CBG												
BDMS BEC BEM BFIT BGRIM BIZ BJC BJCHI BLA BOL BPP BROOK BTW CBG CEN CENTEL CGH CHEWA CHG CHOW CI CIMBT CNS COM7 COMAN CPALL CSC CSP												
DCC DCORP DDD EASON ECF ECL EE EPG ERW ETE FN FNS FORTH FPI												
FSMART FVC GBX GCAP GLOBAL GLOW GULF HARN HPT HTC HYDRO ICN ILINK INET												
IRC ITD JAS JCKH JKN JWD K KBS KCAR KGI KKC KOOL KTIS L&E												
LANNA LDC LH LHK LOXLEY LRH LST M MACO MAJOR MALEE MBKET MC MEGA												
METCO MFC MFEC MK MOONG MSC MTI NCH NEP NINE NOBLE NOK NSI NTV												
NWR OCC OGC ORI PAP PATO PB PDI PJW PLAT PM PORT PPP PREB												
PRECHA PRINC PRM PT QLT RICHY RML RS RWI S S11 SALEE SANKO SAWAD												
SCG SCI SCN SE SEAFCO SEAOIL SELIC SENA SFP SIAM SINGER SIRI SKE SMK												
SMPC SMT SNP SORKON SPC SPI SPPT SPVI SR SSF SST STA SUC SUSCO												
SUTHA SWC SYMC SYNEX TACC TAE TAKUNI TBSP TCC TEAM TFG TFMAMA THRE TICON												
TIPCO TK TKN TKS TM TMC TMI TMILL TMT TNITY TNL TNP TNR TOA TOG TPA TPAC TPBI TPCORP TRITN TRT TSE TSR TSTE TTA TTW TVI TVO												
TWP TWPC U UMI UOBKH UP UPF UPOIC UT UWC VNT WHAUP WICE WIIK												
XO YUASA ZMICO												
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7UP ABICO ABM AEC AEONTS AF AJ ALUCON AMARIN AMC AS ASAP ASEFA ASIAN												
BCH BEAUTY BGT BH BIG BLAND BM BR BROCK BSBM BTNC CCET CCP CGD CHARAN CHAYO CITY CMO CMR COLOR CPL CPT CRD CSR CTW CWT D DCON												
CHARAN CHAYO CITY CMO CMR COLOR CPL CPT CRD CSR CTW CWT D DCON DIGI DIMET EKH EMC EPCO ESSO ESTAR FE FLOYD FOCUS FSS FTE GENCO GIFT												
GJS GLAND GPI GREEN GTB GYT HTECH IFS IHL III INOX INSURE IRCP IT												
ITEL J JCK JMART JMT JTS JUBILE KASET KCM KIAT KWC KWG KYE LALIN												
LEE LPH MATCH MATI MBAX M-CHAI MDX META MILL MJD MM MODERN MPG NC												
NDR NETBAY NNCL NPK OCEAN PAF PDG PF PICO PIMO PK PL PLE PMTA												
PPPM PRIN PSTC PTL RCI RCL RJH ROJNA RPC RPH SAMCO SAPPE SCP SF												
SGF SGP SKN SKR SKY SLP SMIT SOLAR SPA SPCG SPG SQ SRICHA SSC												
SSP STANLY STPI SUN SUPER SVOA T TCCC TCMC THE THG THMUI TIC TITLE												
TIW TMD TOPP TPCH TPIPP TPOLY TTI TVT TYCN UEC UMS UNIQ VCOM VIBHA												
VPO WIN WORK WP WPH ZIGA												

Disclaimer

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, Krungsri Securities Public Company Limited does not confirm, verify, or certify the accuracy and completeness of such survey result.

Anti-corruption Progress Indicator 2018

Companies that have declared their intention to join CAC

Α	ABICO	AIE	AJ	AMATA	AMATAV	ANAN	AOT	APCO	ARROW	ASIAN	В	BJC	BLAND
BLISS	BM	BPP	BR	BUI	CEN	CGH	CHG	CHO	CHOTI	CI	CIMBT	CITY	COL
CPR	DDD	EFORL	EKH	ESTAR	ETE	FLOYD	FN	FPI	FTE	GPI	GYT	ICHI	ILINK
INSURE	IRC	ITEL	JAS	JTS	KWG	LDC	LEE	LIT	LRH	MATCH	MATI	META	MFEC
MILL	MTC	NCL	NEP	NWR	ORI	PAP	PK	PLANB	POST	PRM	PRO	PSL	PYLON
QTC	ROJNA	RWI	SAPPE	SCI	SHANG	SPALI	SST	STANLY	SUPER	SWC	SYMC	SYNEX	TAKUNI
THE	THIP	TKN	TMC	TNR	TOPP	TPP	TRITN	TTI	TVO	UEC	UKEM	UPA	UREKA
UV	UWC	VIH	XO	YUASA									

Companies certified by CAC

C	companies certified by CAC													
	ADVANC	AKP	AMANAH	AP	APCS	ASK	ASP	AYUD	BAFS	BANPU	BAY	BBL	всн	BCP
	BCPG	BGRIM	BJCHI	BKI	BLA	BROOK	BRR	BSBM	BTS	BWG	CENTEL	CFRESH	CHEWA	CIG
	СМ	CNS	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DEMCO	DIMET	DRT	DTAC	DTC
	EASTW	ECL	EGCO	EPCO	FE	FNS	FSS	GBX	GC	GCAP	GEL	GFPT	GGC	GJS
	GLOW	GOLD	GPSC	GSTEL	GUNKUL	HANA	HARN	HMPRO	HTC	ICC	IFEC	IFS	INET	INTUCH
	IRPC	IVL	K	KASET	KBANK	KBS	KCAR	KCE	KGI	KKP	KSL	KTB	KTC	KWC
	L&E	LANNA	LHFG	LHK	LPN	М	MAKRO	MALEE	MBAX	MBK	MBKET	MC		MFC
	MINT	MONO	MOONG	MSC	MTI	NBC	NINE	NKI	NMG	NNCL	NSI	occ	OCEAN	OGC
	PATO	PB	PCSGH	PDG	PDI	PDJ	PE	PG	PHOL	PL	PLANET	PLAT		PPP
	PPPM	PPS	PREB	PRG	PRINC	PSH	PSTC	PT	PTG	PTT	PTTEP	PTTGC		QH
	QLT	RATCH	RML	ROBINS	S&J	SABINA	SAT	SC	SCB	SCC	SCCC	SCG		SE-ED
	SELIC	SENA	SGP	SINGER	SIRI	SIS	SITHAI	SMIT	SMK	SMPC	SNC	SNP	SORKON	
	SPC	SPI	SPRC	SRICHA	SSF	SSI	SSSC	STA	SUSCO	SVI	SYNTEC	TAE	TASCO	TCAP
	TCMC	TFG	TFI	TFMAMA	THANI	THCOM	THRE	THREL	TICON	TIP	TIPCO	TISCO		TMB
	TMD	TMILL	TMT	TNITY	TNL	TNP	TOG	TOP	TPA	TPCORP	TRU	TRUE		TSTH
	TTCL	TU	TVD	TVI	TWPC	U	UBIS	UOBKH	VGI	VNT	WACOAL			WIIK
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	N/A													
	2S	7UP	AAV	ABM	ACAP	ACC	ADAM	ADB	AEC	AEONTS	AF	AFC	AGE	AH
	AHC	Al	AIRA	AIT	AJA	AKR	ALLA	ALT	ALUCON	AMA	AMARIN	AMC	APEX	APURE
	AQ	AQUA	ARIP	AS	ASAP	ASEFA	ASIA	ASIMAR	ASN	ATP30	AU	AUCT	BA	BAT-3K
	BCT	BDMS	BEAUTY	BEC	BEM	BFIT	BGC	BGT	BH	BIG	BIZ	BKD	BOL	BROCK
	BSM	BTNC	BTW	CBG	CCET	CCP	CGD	CHARAN	CHAYO	CHOW	CHUO	CK	CKP	CMAN
	CMC	CMO	CMR	CNT	COLOR	COMAN	COTTO	CPH	CPL	CPT	CRANE	CRD	CSP	CSR
	CSS	CTW	CWT	D	DCON	DCORP	DELTA	DIGI	DNA	DOD	DTCI	EA	EARTH	EASON
	ECF	EE	EIC	EMC	EPG	ERW	ESSO	EVER	F&D	FANCY	FC	FMT	FOCUS	FORTH
	FSMART	FVC	GENCO	GIFT	GL	GLAND	GLOBAL	GRAMMY		GREEN	GTB	GULF	HFT	HPT
	HTECH	HUMAN	HYDRO	ICN	IEC	IHL	III	INGRS	INOX	IRCP	IT	ITD	J	JCK
	JCKH	JCT	JKN	JMART	JMT	JSP	JUBILE	JUTHA	JWD	KAMART	KC	KCM	KDH	KIAT
	KKC	KOOL	KTECH	KTIS	KWM	KYE	LALIN	LH	LOXLEY	LPH	LST	LTX	LVT	MACO
	MAJOR	MANRIN	MAX	M-CHAI	MCS	MDX	MEGA	METCO	MGT	MIDA	MJD	MK	ML	MM
	MODERN	MPG	MPIC	MVP	NC	NCH	NDR	NER	NETBAY	NEW	NEWS	NFC	NOBLE	NOK
	NPK	NPPG	NTV	NUSA	NVD	NYT	OHTL	OISHI	OSP	OTO	PACE	PAE	PAF	PERM
	PF	PICO	PIMO	PJW	PLE	PMTA	POLAR	POMPUI	PORT	PPM	PR9	PRAKIT	PRECHA	PRIN
	PTL S	RAM S11	RCI SAAM	RCL SAFARI	RICH SALEE	RICHY SAM	RJH SAMART	ROCK SAMCO	ROH SAMTEL	RP SANKO	RPC SAUCE	RPH SAWAD	RS SAWANG	RSP
	SDC	SE	SEAFCO	SEAOIL	SALEE	SFP	SGF	SIAM	SAMAT	SISB	SKE	SKN	SKR	SKY
	SLP	SMART	SMM	SEAUIL	SOLAR	SONIC	SPA	SPCG	SPG	SPORT	SPPT	SPVI	SQ	SR
	SSC	SSP	STAR	STEC	STHAI	STI	STPI	SUC	SUN	SUTHA	SVH	SVOA	T	TACC
	TAPAC	TBSP	TC	TCC	TCCC	TCJ	TCOAT	TEAM	TEAMG	TGPRO	TH	THAI	THANA	THG
	THL	THMUI	TIC	TIGER	TITLE	TIW	TK	TKS	TM	TMI	TMW	TNDT	TNH	TNPC
	TOA	TPAC	TPBI	TPCH	TPIPL	TPIPP	TPLAS	TPOLY	TQM	TR	TRC	TRT	TRUBB	TSE
	TSF	TSI	TSR	TSTE	TTA	TTL	TTTM	TTW	TVT	TWP	TWZ	TYCN	UAC	UMI
	UMS	UNIQ	UP	UPF	UPOIC	UT	UTP	UVAN	VARO	VCOM	VI	VIBHA	VNG	VPO
	WAVE	WG	WHAUP	WIN	WINNER		WORLD	WP	WPH	WR	YCI	YNP	ZIGA	ZMICO
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Disclaimer

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, Krungsri Securities Public Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment result."

Reference

Disclosure: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of July 31, 2017) are categorised into:

- Companies that have declared their intention to join CAC
- Companies certified by CAC.



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Chiang Rai

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Phitsanulok

275/1 Phichaisongkram Road, Tambol Nai Muang, Amphur Muang Phisanolok, Phitsanulok 65000 Tel: 0-5530-3360 Fax: 0-5530-2580

Definition of Ratings

OUTPERFORM - Stocks with an expected capital gain above 10% in the next 12 months for small-caps, above 5% for big-caps

NEUTRAL - Stocks with an expected capital gain between -10% and +10% in the next 12 months for small-caps, -5% to +5% for big-caps UNDERPERFORM - Stocks with an expected capital gain below 10% in the next 12 months for small-caps, below 5% for big-caps