

Part Number	MSRP	DIR Discount %	Product Description
ADD-JAB-TO-ENH	\$95.00	37.73%	Add Jabber Device to Enhanced License in UC Manager 8.x
AVIZ-EDU=	\$12,500.00	37.73%	Avizia Educator
AVIZ-MXCART=	\$4,125.00	37.73%	Avizia MX Cart
AVIZ-SYN=	\$3,000.00	37.73%	Avizia Synch
AVIZ-SYN-C40KIT=	\$1,000.00	37.73%	Avizia Synch C40 Kit
AVIZ-SYN-SX20KIT=	\$1,000.00	37.73%	Avizia Synch SX20 Kit
AVIZ-TAC-K9	\$33,900.00	37.73%	Avizia Tactical
AVIZ-TAC-SW-MS	\$3,600.00	37.73%	Avizia Tactical Software for MultiSite
BE6K-BAS-UPG	\$63.00	37.73%	BE6000 Basic UCL - Standard SW Upgrade
BE6K-ENHP-UPG	\$148.00	37.73%	BE6000 Enhanced Plus UCL - Standard SW Upgrade
BE6K-ENH-UPG	\$105.00	37.73%	BE6000 Enhanced UCL - Standard SW Upgrade
BE6K-ESS-UPG	\$20.00	37.73%	BE6000 Essential UCL - Standard SW Upgrade
BE6K-PUB-UPG	\$75.00	37.73%	Unified CMBE6K Public Space UCL - Standard SW Upgrade
BE6K-TP-RM-UPG	\$325.00	37.73%	BE6000 TelePresence Room System UCL - Standard SW Upgrade
BE6K-UCL-TP-RM	\$650.00	37.73%	Cisco Business Edition 6000 - Telepresence Room System User
BE6K-VM-UPG	\$38.00	37.73%	BE6000 Messaging UCL - Standard SW Upgrade
BRKT-PHD4X-MONITR=	\$157.00	37.73%	Bracket mounting for 4x PHDCam to monitor
CAB-2DC-BRL-0.6M=	\$30.00	37.73%	DC Power Cable w/Barrel Plus, 0.6 meters long for MXCAM-D
CAB-2DC-BRL-1.15M=	\$30.00	37.73%	DC Power Cable w/Barrel Plus, 1.15 meters long for MXCAM-D
CAB-2HDMI-6M	\$29.00	37.73%	HDMI to HDMI cable 6M
CAB-2HDMILK-0.95M=	\$65.00	37.73%	HDMI to HDMI Cable, 0.95 meters long for MX700
CAB-2HDMILK-1.20M=	\$65.00	37.73%	HDMI to HDMI Cable, 1.20 meters long for MX800
CAB-2HDMILK-1.4M=	\$65.00	37.73%	HDMI to HDMI Cable, 1.4 meters long for MX800
CAB-2HDMILK-1.6M=	\$65.00	37.73%	HDMI to HDMI Cable, 1.6 meters long for MX800
CAB-2HDMILK-1.75M=	\$65.00	37.73%	HDMI to HDMI Cable, 1.75 meters long for MX700
CAB-2HDMILK-1.85M=	\$65.00	37.73%	HDMI to HDMI Cable, 1.85 meters long for MX800
CAB-2HDMILK-2.0M=	\$65.00	37.73%	HDMI to HDMI Cable, 2.0 meters long for MX700
CAB-2HDMILK-2.2M=	\$65.00	37.73%	HDMI to HDMI cable
CAB-DB26-449366=	\$175.00	37.73%	DB26 to RS449/RS366 cable with LOS
CAB-DB26-530=	\$175.00	37.73%	DB26 to RS530 cable with LOS
CAB-DB26-KIV7=	\$125.00	37.73%	DB26 to RS530 in DB37 for KIV7 with LOS
CAB-DB26-SCP=	\$500.00	37.73%	Secure Cable Pack (CAB-DB26-: KIV7, 449366 and 530366)
CAB-DB26-V35=	\$475.00	37.73%	DB26 to V.35 cable
CAB-DB26-V35366=	\$475.00	37.73%	DB26 to V.35/RS366 cable
CAB-DIN-BRL-0.4M=	\$45.00	37.73%	4-PIN MINI DIN to 2mm Barrel Plug, 0.4 meters for MX800
CAB-DIN-BRL-1.05M=	\$45.00	37.73%	4-PIN MINI DIN to 2mm Barrel Plug, 1.05 meters for MX700

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CAB-DISPPRT1.0M=	\$60.00	37.73%	1.0 meter DP cable
CAB-DISPPRT2.2M=	\$80.00	37.73%	2.2 meter DP cable
CAB-DVI-VGA-3.5MM=	\$60.00	37.73%	SX20 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m
CAB-ETH-2M=	\$30.00	37.73%	Network cable, 2m, no marki
CAB-ETHRJ45-0.7M=	\$35.00	37.73%	Shielded Twisted Pair Eth Cable w/ RJ45 0.7 mts, MXCAM-D
CAB-ETHRJ45-1.05M=	\$35.00	37.73%	Shielded Twisted Pair Ethernet Cable w/ RJ45 1.05 mts long,
CAB-ETHRJ45-1.2M=	\$35.00	37.73%	Shielded Twisted Pair Eth Cable w/ RJ45 1.2 mts,MXCAM-D
CAB-ETHRJ45-1.35M=	\$35.00	37.73%	Shielded Twisted Pair Ethernet Cable w/ RJ45 1.3 mts
CAB-ETHRJ45-1.85M=	\$35.00	37.73%	Shielded Twisted Pair Ethernet Cable w/ RJ45 1.85 mts
CAB-ETHRJ45-2.2M=	\$35.00	37.73%	Shielded Twisted Pair Ethernet Cable w/ RJ45 2.2 mts long,
CAB-ETHRJ45-2.6M=	\$35.00	37.73%	Ethernet Cable w/ RJ45 2.6 meters
CAB-ETHRJ45-3.45M=	\$35.00	37.73%	Ethernet Cable w/ RJ45 3.45 meters
CAB-HDMIHDMI-A=	\$190.00	37.73%	8 meter HDMI Audio Cable w/o EQ
CAB-HDMI-PHD12XS=	\$60.00	37.73%	Custom 12xcamera cable; HDMI, Cont. and Power (3m)
CAB-HDMI-PHD4XS2=	\$60.00	37.73%	Custom 4xcamera cable; HDMI, Control and Power (3m)
CAB-MIC20-EXT	\$30.00	37.73%	Extension cable for the Performance microphone
CAB-MIC20-EXT=	\$30.00	37.73%	Extension cable for the Performance microphone
CAB-MIC-RJ.5-0.5M=	\$100.00	37.73%	RJ.5 Microphone Cable, 0.5 meters long, for MXCAM-D
CAB-MIC-RJ.5-1.0M=	\$100.00	37.73%	RJ.5 Microphone Cable, 1.0 meters long, for MXCAM-D
CAB-MIC-T60EXT	\$30.00	37.73%	Extension cable 9m for Table Microphone 60
CAB-MIC-T60EXT=	\$30.00	37.73%	Extension cable 9m for Table Microphone 60 - Spare
CAB-MX700-L-SPKR=	\$50.00	37.73%	Left Speaker Cable for MX700
CAB-MX700-R-SPKR=	\$50.00	37.73%	Right Speaker Cable for MX700
CAB-MX800-L-SPKR=	\$50.00	37.73%	Left Speaker Cable for MX800
CAB-MX800-R-SPKR=	\$50.00	37.73%	Right Speaker Cable for MX800
CAB-PHD4XS2-SPLIT	\$39.00	37.73%	Camera Break Out Cable to RJ45 and HDMI (both female)
CAB-PHD4XS2-SPLIT=	\$39.00	37.73%	Camera Break Out Cable to RJ45 and HDMI (both female)
CAB-PRESO-2HDMI=	\$60.00	37.73%	Presentation cable, HDMI to HDMI, 8 meter, gray
CAB-USB-A-B-1.15M=	\$35.00	37.73%	USB A to USB B Cable, 1.15 meters long for MX700
CAB-USB-A-B-1.45M=	\$35.00	37.73%	USB A to USB B Cable, 1.45 meters long for MX700/800
CE-10GSFP-SR=	\$995.00	37.73%	10 Gigabit Ethernet SFP Module 10GBASE-SR SFP+ SR Optics
CE-1GSFP-T=	\$395.00	37.73%	1 Gigabit Ethernet SFP Module 1000BASE-T
CM11.0-K9-LAB=	\$995.00	37.73%	SW CM/SME 11.0 Lab Only, 20 CUWL PRO, 5 TP Room
CP-6901-C-K9=	\$110.00	37.73%	Cisco UC Phone 6901, Charcoal, Standard handset
CP-6901-C-K9-RF	\$66.00	37.73%	Cisco UC Phone 6901,Charcoal,Standard handset REMANUFACTURED
CP-6901-CL-K9=	\$110.00	37.73%	Cisco UC Phone 6901, Charcoal, Slimline handset

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CP-6901-CL-K9-RF	\$66.00	37.73%	Cisco UC Phone 6901,Charcoal,Slimline handset REMANUFACTURED
CP-6901-W-K9=	\$135.00	37.73%	Cisco UC Phone 6901, White, Standard handset
CP-6901-W-K9-RF	\$81.00	37.73%	Cisco UC Phone 6901, White, Standard handset REMANUFACTURED
CP-6901-WL-K9=	\$135.00	37.73%	Cisco UC Phone 6901, White, Slimline handset
CP-6901-WL-K9-RF	\$81.00	37.73%	Cisco UC Phone 6901, White, Slimline handset REMANUFACTURED
CP-6911-C-K9-RF	\$117.00	37.73%	Cisco UC Phone 6911,Charcoal,Standard handset REMANUFACTURED
CP-6911-CL-K9-RF	\$117.00	37.73%	Cisco UC Phone 6911,Charcoal,Slimline handset REMANUFACTURED
CP-6911-W-K9-RF	\$132.00	37.73%	Cisco UC Phone 6911, White, Standard handset REMANUFACTURED
CP-6911-WL-K9-RF	\$132.00	37.73%	Cisco UC Phone 6911, White, Slimline handset REMANUFACTURED
CP-6941-WL-K9-RF	\$174.00	37.73%	CiscoUCPhone6941,ArcticWhite,Slimline Handset REMANUFACTURED
CP-6945-W-K9-RF	\$246.00	37.73%	CiscoUCPhone6945,ArcticWhite,Standard Handset REMANUFACTURED
CP-6961-WL-K9-RF	\$192.00	37.73%	CiscoUCPhone6961,ArcticWhite,Slimline Handset REMANUFACTURED
CP-7841-K9-RF	\$219.00	37.73%	Cisco UC Phone 7841 REMANUFACTURED
CP-7942G++=	\$455.00	37.73%	Cisco UC Phone 7942, spare, TAA
CP-7945G++=	\$565.00	37.73%	Cisco UC Phone 7945, Gig Ethernet, Color, spare, TAA
CP-7962G++=	\$575.00	37.73%	Cisco UC Phone 7962, spare, TAA
CP-7965G++=	\$715.00	37.73%	Cisco UC Phone 7965, Gig Ethernet, Color, spare, TAA
CP-8800-VIDEO-WMK=	\$95.00	37.73%	Wall Mount Kit for Cisco IP Phone 8800 Video Series
CP-8845-K9=	\$575.00	37.73%	Cisco IP Phone 8845
CP-8865-K9=	\$795.00	37.73%	Cisco IP Phone 8865
CP-8941-K9-RF	\$150.00	37.73%	CiscoUnifiedPhone 8941,PhantomGrey,Std Hndset REMANUFACTURED
CP-8945-K9-RF	\$315.00	37.73%	Cisco Unified Phone8945,PhantomGrey,StdHndset REMANUFACTURED
CP-894X-FS=	\$30.00	37.73%	Replacement Footstand for 8941 and 8945 Series IP Phones
CP-9951-W-A-K9-RF	\$480.00	37.73%	Cisco UC Phone9951,White,Arabic keypad,Std HS REMANUFACTURED
CP-9951-W-CAMK9-RF	\$615.00	37.73%	CiscoUCPhone9951 AWhite,Std Hndst with Camera REMANUFACTURED
CP-9951-W-K9-RF	\$480.00	37.73%	Cisco UC Phone 9951, White, Standard Handset REMANUFACTURED
CP-9971-W-A-CK9-RF	\$735.00	37.73%	CiscoUCPhone9971,WhiteArabicKeypadStdHSCamera REMANUFACTURED
CP-9971-W-CAMK9-RF	\$735.00	37.73%	Cisco UCPhone9971,A White,Std Hndst withCamra REMANUFACTURED
CP-9971-W-K9-RF	\$600.00	37.73%	Cisco UC Phone 9971, White, Standard Handset REMANUFACTURED
CP-9971-WLCAMK9-RF	\$735.00	37.73%	Cisco UCPhone9971,AWhite,SlmHndst with Camera REMANUFACTURED
CP-9971-WL-K9-RF	\$600.00	37.73%	Cisco UC Phone 9971, White, Slimline Handset REMANUFACTURED
CP-ADA-C-6900=	\$75.00	37.73%	ADA Charcoal Non-Locking Wall Mount Kit for 6900 Series
CP-DSKCH-7925G=	\$145.00	37.73%	Cisco 7925G Desk Top Charger
CP-DSKCH-7925G-RF	\$87.00	37.73%	Cisco 7925G Desk Top Charger REMANUFACTURED
CP-DX650-ADA-WMK=	\$75.00	37.73%	ADA Locking Wall Mount Kit for DX650
CP-DX650-K9++=	\$1,995.00	37.73%	Cisco DX650 - TAA

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CP-DX650-K9=	\$1,995.00	37.73%	Cisco DX650
CP-DX650-K9-RF	\$1,197.00	37.73%	Cisco Desktop Collaboration Experience DX650 REMANUFACTURED
CP-DX650-W-K9=	\$1,995.00	37.73%	Cisco DX650 White Spare
CP-DX70-W-K9+++	\$2,750.00	37.73%	Cisco DX70, White - TAA
CP-DX70-W-K9=	\$2,750.00	37.73%	Cisco DX70 (White)
CP-DX70-W-K9-RF	\$1,925.00	37.73%	Cisco DX70 (White) REMANUFACTURED
CP-DX70-W-NR-K9=	\$2,750.00	37.73%	Cisco DX70, No Radio
CP-DX80-K9=	\$3,990.00	37.73%	Cisco DX80
CP-DX80-K9-RF	\$2,793.00	37.73%	Cisco DX80 REMANUFACTURED
CP-DX80-NR-K9=	\$3,990.00	37.73%	Cisco DX80, No Radio
CP-DX80-VESA=	\$199.00	37.73%	VESA Adapter and Wall Mount Kit for DX80
CP-DX-CORD=	\$15.00	37.73%	Spare Handset Cord for Cisco 8800, DX650
CP-DX-HS=	\$25.00	37.73%	Spare Handset for Cisco 7800, 8800, DX600 Series
CP-DX-HS-NB=	\$25.00	37.73%	Spare Narrowband Handset for Cisco 7800 Series
CP-DX-W-CORD=	\$15.00	37.73%	Spare Handset Cord White for Cisco 8800, DX600 Series
CP-DX-W-HS=	\$25.00	37.73%	Spare Handset for Cisco White 7800, 8800, DX600 Series
CP-HS-CORD-C-EN40=	\$800.00	37.73%	ENHANCED CHARCOAL GREY HANDSET CORD 40 PACK
CP-HS-CORD-W-EN40=	\$800.00	37.73%	ENHANCED ARCTIC WHITE HANDSET CORD 40 PACK
CP-MIC-WIRED-S=	\$350.00	37.73%	Cisco 8831 Wired Microphone Kit
CP-MIC-WIRED-S-RF	\$210.00	37.73%	Wired Microphone Acc for 8831Conf phone REMANUFACTURED
CP-PWR-DC7925G-NA=	\$45.00	37.73%	Cisco 7925G Desk Top Charger Power Supply For North America
CTI-310-TS-K9	\$24,000.00	37.73%	Cisco TelePresence Server 310
CTI-310-TS-K9=	\$24,000.00	37.73%	Cisco TelePresence Server 310 Spare
CTI-320-TS-K9	\$44,000.00	37.73%	Cisco TelePresence Server 320
CTI-320-TS-K9=	\$44,000.00	37.73%	Cisco TelePresence Server 320 Spare
CTI-3340-GWS-K9	\$52,000.00	37.73%	Cisco TelePresence Serial GW 3340 - up to 8 ports
CTI-4505-MCU-K9-RF	\$64,512.00	37.73%	MCU-4505 - REMANUFACTURED
CTI-4515-MCU-K9-RF	\$178,416.00	37.73%	MCU-4515 - REMANUFACTURED
CTI-4520-MCU-K9-RF	\$200,952.00	37.73%	MCU-4520 - REMANUFACTURED
CTI-5300-CAB2MCU	\$450.00	37.73%	Cisco TelePresence MCU 5300 Series Stacking Cable
CTI-5300-CAB2MCU=	\$450.00	37.73%	Cisco TelePresence MCU 5300 Series Stacking Cable spare
CTI-5310-MCU-K9	\$24,000.00	37.73%	Cisco TelePresence MCU 5310 up to 20 ports
CTI-5320-MCU-K9	\$44,000.00	37.73%	Cisco TelePresence MCU 5320 up to 40 SD ports
CTI-8000-4AIRF=	\$450.00	37.73%	MSE-8016 Air Filter Kit MSE 8000 Chassis, 4 Air Filters
CTI-8000-ACC=	\$235.00	37.73%	Accessory Kit
CTI-8000-BLKBLD=	\$600.00	37.73%	Blank Blade

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CTI-8000-BRK=	\$233.00	37.73%	MSE 8000 Rackmount Brackets - Spare Part
CTI-8000-MSECH-K9	\$60,960.00	37.73%	MSE-8000-B2 Media Services Engine Chassis Bundle
CTI-8000MSECHK9-RF	\$36,576.00	37.73%	MSE-8000-B2 MediaServicesEngineChassis Bundle REMANUFACTURED
CTI-8000-VALBLK=	\$450.00	37.73%	UPL, MSE8023 PSU - Blank rectifier for power shelf
CTI-8000-VALEPS=	\$450.00	37.73%	UPL, MSE8020 Empty AC/DC Power Shelf unit pack
CTI-8000-VALNIC=	\$975.00	37.73%	UPL, MSE8024 PSU NIC power shelf management module unit pack
CTI-8000-VALRCTF=	\$1,650.00	37.73%	1 KW AC/DC Pwr Shelf Rectifier Module
CTI-8010-FAN=	\$5,000.00	37.73%	MSE 8000 chass fan tray
CTI-8050-SUP-K9=	\$26,280.00	37.73%	MSE 8050 Supervisor Blade
CTI-8330-GWS-K9	\$26,280.00	37.73%	Cisco TelePresence Serial GW MSE 8330 blade - up to 16 ports
CTI-8330-GWS-K9=	\$26,280.00	37.73%	Cisco TelePresence Serial GW MSE 8330 blade - up to 16 ports
CTI-8710-TS-K9=	\$62,340.00	37.73%	Cisco TelePresence Server MSE 8710 blade
CTI-8710-TS-K9-RF	\$37,404.00	37.73%	Cisco TelePresence Server MSE 8710 blade REMANUFACTURED
CTI-BS2U-ACC-KIT=	\$165.00	37.73%	MCU 4500 2U Accessory Kit
CTI-CE1K-BDL-K9=	\$20,500.00	37.73%	Spare VCS Control And Expressway Platform UCS C220 M3 Bundle
CTI-CE500-BDL-K9=	\$12,360.00	37.73%	Spare VCS Control And Expressway Platform UCS C220 M3 Bundle
CTI-GWS-16DB-BRK	\$720.00	37.73%	Cisco TelePresence Serial GW 16 DB26 Rack Mount Bracket Kit
CTI-GWS-16DB-BRK=	\$720.00	37.73%	Cisco TelePresence Serial GW 16 DB26 Rack Mount Bracket Kit
CTI-KM1U-ACC-KIT=	\$150.00	37.73%	Cisco TelePresence MCU 5300 Series 1RU accessory kit spare
CTI-TMS-SW-K9	\$3,648.00	37.73%	Cisco TelePresence Management Suite - Includes 10 Systems
CTI-VCS-BASE-K9-RF	\$8,652.00	37.73%	VCS Control And Expressway REMANUFACTURED
CTS1100-ACC-KIT=	\$1,800.00	37.73%	TelePresence accessories specific to CTS-1100
CTS1100-CAM=	\$13,000.00	37.73%	TelePresence 1100 High Definition IP Based Camera Cluster
CTS1300-65-BZL=	\$2,100.00	37.73%	Telepresence 1300 and 1100 65in Display Bezel
CTS1300-CAB-COV=	\$5,300.00	37.73%	TelePresence 1300 and 1100 Cabinet Cover
CTS1300CAM-CLST-RF	\$17,500.00	37.73%	TelePresence1300 HiDef IP BasedCamera Cluster REMANUFACTURED
CTS1300-SAG=	\$2,100.00	37.73%	TelePresence 1300 Seat Alignment Guide
CTS1300-SPKR-COV=	\$1,200.00	37.73%	TelePresence 1300 and 1100 Speaker Cover
CTS1300-STRUCTURE=	\$2,800.00	37.73%	TelePresence 1300 and 1100 Wall Mount Structure
CTS-3000-BULBS	\$425.00	37.73%	CTS-3000 spare light bulb set
CTS32-CAM-LENS=	\$1,900.00	37.73%	Camera lens for upgrade of CTS-3000 to CTS-3200 camera clust
CTS3K-ACC-KIT=	\$4,210.00	37.73%	TelePresence 3000 Accessory Kit
CTS3KCAM-CLSTG2-RF	\$23,800.00	37.73%	TelePresence3200 Hi Def IP BasedCameraCluster REMANUFACTURED
CTS3K-CAM-CLUST-RF	\$20,266.00	37.73%	TelePresence3000 Hi Def IP BasedCameraCluster REMANUFACTURED
CTS-3K-FURN-G2=	\$48,000.00	37.73%	Cisco TelePresence Systems 3010 Table
CTS3K-SCREEN-G2=	\$824.00	37.73%	Lower white facade for the CTS-3010 and CTS3210

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CTS500-32-ACC-KIT=	\$558.00	37.73%	TelePresence 500-32 Accessory Kit
CTS500-32-INTDISP=	\$8,600.00	37.73%	TelePresence Integrated 32in Display without codec
CTS500-32-PEDBASE=	\$500.00	37.73%	TelePresence 500-32 Pedestal Column
CTS500-32-PEDCOL=	\$1,931.00	37.73%	TelePresence 500-32 Pedestal Column
CTS500-CAMERA=	\$6,948.00	37.73%	TelePresence 500-37 High Definition IP Based Camera
CTS500-CAMERA-RF	\$4,864.00	37.73%	TelePresence 500-37 Hi Def IP Based Camera REMANUFACTURED
CTS-CAB-AV-EXP=	\$400.00	37.73%	TelePresence cable from primary codec to AV expansion box
CTS-CAB-HDMI-DVID=	\$49.00	37.73%	TelePresence Cable HDMI to DVI-D
CTS-CAB-HDMIDVID2=	\$186.00	37.73%	TelePresence Cable HDMI to DVI-D 2M
CTS-CAB-HDMI-HDMI=	\$168.00	37.73%	TelePresence Cable HDMI to HDMI
CTS-CABL-DVIA-VGA=	\$160.00	37.73%	TelePresence Cable DVI-A to 15VGA
CTS-CABLE-LDSPKR=	\$25.00	37.73%	TelePresence Cable Loudspeaker
CTS-CABL-RJ45-10=	\$70.00	37.73%	TelePresence Cable RJ45 10m
CTS-CABL-RJ45-3=	\$20.00	37.73%	TelePresence Cable Rj45 to RJ45 3M
CTS-CABL-RJ45-6=	\$30.00	37.73%	TelePresence Cable Rj45 to RJ45 6M
CTS-CABL-VGA-2=	\$150.00	37.73%	TelePresence Cable 15 VGA-VGA 2M
CTS-CAM-P60	\$8,900.00	37.73%	Cisco TelePresence Precision 60 Camera
CTS-CAM-TOOL=	\$760.00	37.73%	TelePresence Camera Calibration Tool
CTS-CAM-TOOL-G2=	\$442.00	37.73%	TelePresence Camera Calibration Tool for CTS 500,1100,1300
CTS-CODEC-PRI-G2R=	\$18,000.00	37.73%	Cisco TelePresence Codec 1GHz
CTS-CODEC-PRIG2-RF	\$18,130.00	37.73%	TelePresence Primary Codec REMANUFACTURED
CTS-CODEC-SEC-RF	\$16,075.00	37.73%	TelePresence Secondary Codec REMANUFACTURED
CTS-CODEC-S-PWR=	\$185.00	37.73%	TelePresence Power Supply for Single Screen Codec
CTS-CTRL-DV10=	\$1,500.00	37.73%	Touch 10 Spare
CTS-CTRL-DV12-A=	\$3,000.00	37.73%	Touch 12 for CTS-500-32/1300-47 / TX9KXX0 and TX13XX0
CTS-CTRL-DV12-B=	\$3,000.00	37.73%	Cisco TelePresence Touch 12-inch for CTS-1100/1300-65/3xxx
CTS-CTRL-DV12-C=	\$3,000.00	37.73%	Cisco TelePresence Touch 12-inch for CTS-500 (37in)
CTS-CTRL-DV12UPGKT	\$3,000.00	37.73%	Cisco Touch 12 inch Device Kit with power supply cords inclu
CTS-DATA-DISPLAY40	\$1,895.00	37.73%	40 LCD Data Display with remote control
CTS-DISP37-GEN1-RF	\$5,725.00	37.73%	TelePresence 37 Display REMANUFACTURED
CTS-HFR-COLLAB=	\$15,000.00	37.73%	Cisco TeleP High Frame Rate Auto Collab
CTS-HFR-COLLAB-1K	\$15,000.00	37.73%	^Cisco TeleP High Frame Rate Auto Collab for CTS-1000
CTS-HFRCOLLAB1K-CH	\$15,000.00	37.73%	^CTS 1100 HFR Codec for China
CTS-HFR-COLLAB-3K	\$15,000.00	37.73%	^Cisco TeleP High Frame Rate Auto Collab for CTS-3000 / 3200
CTS-HFRCOLLAB3K-CH	\$15,000.00	37.73%	^CTS 3x10 HFR Codec for China
CTS-HFR-COLLAB-CH=	\$15,000.00	37.73%	China Collaboration codec



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CTS-HFR-COLLAB-SW	\$5,000.00	37.73%	^Cisco TelePresence High Frame Rate Auto Collab-Software
CTS-ISDNLINK-K9	\$1,990.00	37.73%	Cisco TelePresence ISDN Link
CTS-ISDNLINK-K9=	\$1,990.00	37.73%	Cisco TelePresence ISDN Link
CTS-JUMPER-CORD=	\$24.00	37.73%	TelePresence Power Jumper Cord
CTS-LAPCONN-AP=	\$480.00	37.73%	TelePresence Laptop Connectivity - Asia Pacific
CTS-LAPCONN-AR=	\$480.00	37.73%	TelePresence Laptop Connectivity - Argentina
CTS-LAPCONN-AU=	\$480.00	37.73%	TelePresence Laptop Connectivity - Australia
CTS-LAPCONN-BZ=	\$480.00	37.73%	TelePresence Laptop Connectivity - Brazil
CTS-LAPCONN-CE=	\$480.00	37.73%	TelePresence Laptop Connectivity - Central Europe
CTS-LAPCONN-CN=	\$480.00	37.73%	TelePresence Laptop Connectivity - China
CTS-LAPCONN-ID=	\$480.00	37.73%	TelePresence Laptop Connectivity - India, UAE, S Africa
CTS-LAPCONN-ISR=	\$480.00	37.73%	TelePresence Laptop Connectivity - Israel
CTS-LAPCONN-ITA=	\$480.00	37.73%	TelePresence Laptop Connectivity - Italy
CTS-LAPCONN-JP=	\$480.00	37.73%	TelePresence Laptop Connectivity - Japan
CTS-LAPCONN-NA=	\$480.00	37.73%	TelePresence Laptop Connectivity For Knee Knockers - NA
CTS-LAPCONN-SA=	\$480.00	37.73%	TelePresence Laptop Connectivity - South Africa
CTS-LAPCONN-SWI=	\$480.00	37.73%	TelePresence Laptop Connectivity - Switzerland
CTS-LAPCONN-UK=	\$480.00	37.73%	TelePresence Laptop Connectivity - United Kingdom
CTS-LIGHT-DIM=	\$1,050.00	37.73%	TelePresence Light Dimming Box
CTS-LIGHT-FIXT=	\$5,299.00	37.73%	TelePresence Lighting Fixture
CTS-LT-FX-LED-3H=	\$2,000.00	37.73%	TelePresence LED Lighting Fixture for 1300 (3.5ft)
CTS-LT-FX-LED-5FT=	\$2,800.00	37.73%	TelePresence LED Lighting Fixture for 1300 (5ft)
CTS-MIC=	\$472.00	37.73%	TelePresence Microphones
CTS-MIC-CLNG-DNG=	\$100.00	37.73%	Ceiling Mic. dongles, RJ45-Euroblock and RJ45-MiniJack Spare
CTS-MIC-CLNG-G2=	\$1,490.00	37.73%	Cisco Ceiling Microphone Gen 2 stand alone kit
CTS-MIC-TABL20	\$468.00	37.73%	Cisco TelePresence Table Microphone 20
CTS-MIC-TABL60	\$599.00	37.73%	Cisco TelePresence Table Microphone 60
CTS-MX200-FSK=	\$2,200.00	37.73%	Cisco TelePresence MX200 Gen 2 Floor Stand Kit Spare
CTS-MX200-K9	\$17,900.00	37.73%	Cisco TelePresence MX200 Gen 2, PHD 1080p 5x , Touch, Mic
CTS-MX200-TSK=	\$720.00	37.73%	Cisco TelePresence MX200 Gen 2 Table Stand Spare
CTS-MX200-UNIT=	\$17,900.00	37.73%	MX200 Gen 2 integrated codec, LCD, camera, speaker, mic
CTS-MX200-WBK=	\$2,200.00	37.73%	Cisco TelePresence MX200 Gen 2 Wheel Base Kit Spare
CTS-MX200-WMK=	\$930.00	37.73%	Cisco TelePresence MX200 Gen 2 Wall Mount Kit Spare
CTS-MX300-55-K9-RF	\$19,320.00	37.73%	CiscoTelePresenMX300 55PHD1080p4x,TouchUI,Mic REMANUFACTURED
CTS-MX300-FSK=	\$2,200.00	37.73%	Cisco TelePresence MX300 Gen 2 Floor Stand Kit Spare
CTS-MX300-K9	\$23,900.00	37.73%	Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic

Part Number	MSRP	DIR Discount %	Product Description
CTS-MX300-K9-RF	\$16,730.00	37.73%	TelePresenceMX300 55Gen2PHD1080p 8xTouchMic REMANUFACTURED
CTS-MX300-WMK=	\$930.00	37.73%	Cisco TelePresence MX300 Gen 2 Wall Mount Kit Spare
CTS-MX700800-SPKR=	\$150.00	37.73%	Top Speaker MX700 and MX800
CTS-MX700D-1CAM-K9	\$49,900.00	37.73%	Cisco MX700, Dual 55, Single Cam
CTS-MX700D-2CAM-K9	\$55,900.00	37.73%	Cisco MX700, Dual 55, Dual Cam
CTS-MX700-D-FSK=	\$4,500.00	37.73%	Cisco MX700 Dual Screen Floor Stand Kit
CTS-MX700-D-LGR=	\$1,000.00	37.73%	MX700 Dual Floor Stand Lower Grill
CTS-MX700-DSC-TGR=	\$1,000.00	37.73%	MX700 Dual Single Camera Top Grill
CTS-MX700-MON-SCV=	\$250.00	37.73%	Sidecover for MX700 Dual screen ( left and right included)
CTS-MX700-S-CAMCV=	\$500.00	37.73%	Single cam top rear cover, Center Top profile and....
CTS-MX800D-2CAM-K9	\$79,990.00	37.73%	Cisco MX800, Dual 70
CTS-MX800-MON-SCV=	\$300.00	37.73%	Sidecover for MX800 Dual screen ( left and right included)
CTS-MX800S-1CAM-K9	\$49,900.00	37.73%	Cisco MX800, Single 70
CTS-MX800S-2CAM-K9	\$55,900.00	37.73%	Cisco MX800, Single 70, Dual Camera
CTS-MX800-S-LGR=	\$500.00	37.73%	MX800 Single Floorstand Lower Grill
CTS-MX800-SSC-TGR=	\$700.00	37.73%	MX800 Single Single Camera Top Grill
CTS-MXCODEC=	\$17,900.00	37.73%	Codec for MX700/MX800
CTS-MX-FSK-SKI=	\$750.00	37.73%	Cisco MX700 and MX800 ski for Floorstand option
CTS-NAT-BRCKT=	\$75.00	37.73%	CTS NAT Camera Brackets (3)
CTS-PHD-2.5X=	\$5,900.00	37.73%	PrecisionHD Cam 2.5x (Spare)
CTS-PRJTR-GEN1-RF	\$1,284.00	37.73%	TelePresence Data Projector REMANUFACTURED
CTS-PWR-INJ=	\$250.00	37.73%	TelePresence Power Injector
CTS-PWR-PDU=	\$2,000.00	37.73%	TelePresence Power Distribution Unit
CTS-SPKER-TRACK60	\$15,900.00	37.73%	Cisco TelePresence Speaker Track 60 Kit
CTS-SX10-K9	\$3,990.00	37.73%	SX10 HD w/ wall mount, int 5x cam and mic
CTS-SX10-K9-RF	\$2,793.00	37.73%	SX10 HD w/ wall mount, int 5x cam and mic REMANUFACTURED
CTS-SX20CODEC=	\$7,650.00	37.73%	SX20 Codec - no encryption
CTS-SX20CODEC-K9=	\$7,650.00	37.73%	SPARE SX20 Codec encrypted
CTS-SX20-PHD12X-K9	\$11,900.00	37.73%	SX20 Quick Set HD, NPP, 12xPHDCam, 1 mic, remote cntrl
CTSSX20PHD12XK9-RF	\$8,330.00	37.73%	SX20 QuckSetHD,NPP,12xPHDCam,1mic,remotecntrl REMANUFACTURED
CTS-SX20PHD2.5X-K9	\$7,900.00	37.73%	SX20 Quick Set HD, NPP, 2.5x PHDCam, 1 mic, remote cntrl
CTS-SX20-PHD4X-K9	\$9,900.00	37.73%	SX20 Quick Set HD, NPP, 4x PHDCam, 1 mic, remote cntrl
CTS-SX20-QS-WMK	\$499.00	37.73%	Wall Mount Kit for SX20
CTS-SX20-QS-WMK=	\$499.00	37.73%	Wall Mount Kit for SX20
CTS-SX80-IP40-K9	\$21,900.00	37.73%	Cisco SX80 Codec, Precision 4x Cam, Touch 10
CTS-SX80-IP60-K9	\$24,900.00	37.73%	Cisco SX80 Codec, Precision 60 Cam, Touch 10



Part Number	MSRP	DIR Discount %	Product Description
CTS-SX80-IPST60-K9	\$30,500.00	37.73%	Cisco SX80 Codec, Speaker Track 60, Touch 10
CTS-SX80-K9	\$17,900.00	37.73%	Cisco SX80 Codec kit
CTS-TX1310-CAB=	\$7,320.00	37.73%	TX 1310 65 Cabinet
CTS-TX1310-LGTSTR=	\$16,470.00	37.73%	TX 1310 65 Light Structure
CTS-TX1310-LTFX=	\$2,600.00	37.73%	Includes 5 Ft and 3 Ft light bar for CTS-TX1310-65
CTS-TX1310-SKRCOV=	\$2,745.00	37.73%	CTS-TX1310 Speaker Cover and Mic Array PCB
CTS-TX9000-BZL=	\$4,300.00	37.73%	Cisco TelePresence TX9XX0 bezels
CTS-TX9000-LEDPK=	\$2,600.00	37.73%	Cisco TelePresence TX9XX0 LED light fixtures
CTS-TX9000-RF	\$209,300.00	37.73%	Cisco TelePresence TX9000 REMANUFACTURED
CTS-TX9000-SPKR=	\$100.00	37.73%	Cisco TelePresence TX9000 Speaker
CTS-TX9200-RF	\$237,300.00	37.73%	Cisco TelePresence TX9200 REMANUFACTURED
CTS-TX9200-UPG	\$44,000.00	37.73%	Upgrade Kit for CTS-TX9000 to CTS-TX9200 upgrade
CTS-TX9K-CAMCLSTR=	\$19,000.00	37.73%	Cisco TelePresence TX9XX0 camera cluster
CTS-TX9K-CAM-HS=	\$100.00	37.73%	Cisco TelePresence TX9XX0 camera housing
CTS-TX9K-CAM-PWR=	\$100.00	37.73%	Cisco TelePresence TX9XX0 camera power supply
CTS-TX9K-CBLRUN=	\$1,700.00	37.73%	Cisco TelePresence TX9XX0 cable runner cover
CTS-TX9K-DATADISP=	\$5,700.00	37.73%	Cisco TelePresence TX9XX0 42 inch display
CTS-TX9K-FRT-PNLS=	\$16,000.00	37.73%	Cisco TelePresence TX9XX0 front system panels
CTS-TX9K-LTRF	\$25,000.00	37.73%	Free Standing TX9XX0 Light Reflector
CTS-TX9K-LTRF=	\$25,000.00	37.73%	Free-Standing TX9XX0 Light Reflector - Spare
CTS-TX9K-LTRF-PNL=	\$19,000.00	37.73%	TX9XX0 Wall Mounted Light Reflector Panel Spare
CTS-TX9K-MIC=	\$300.00	37.73%	Cisco TelePresence TX9XX0 microphone
CTS-TX9K-SEISMIC	\$1,300.00	37.73%	Cisco TelePresence TX9XX0 seismic brackets
CTS-TX9K-SEISMIC=	\$1,300.00	37.73%	Cisco TelePresence TX9XX0 seismic brackets spare
CTS-TX9K-TBL-PNLB=	\$4,200.00	37.73%	Cisco TelePresence TX9XX0 back row table leg panels
CTS-TX9K-TBL-PNLF=	\$6,400.00	37.73%	Cisco TelePresence TX9XX0 front row table leg panels
CTS-TX9K-WMFS-KIT=	\$37,602.00	37.73%	TX9K Wall Mnt to Freestanding Convsn Kit panels not included
CTS-TX9XX0-TBL-MB=	\$32,000.00	37.73%	Cisco TelePresence TX9XX0 back row maple tabletop
CTS-TX9XX0-TBL-MF=	\$25,000.00	37.73%	Cisco TelePresence TX9XX0 front row maple tabletop
CTS-TX9XX0-TBL-WB=	\$35,000.00	37.73%	Cisco TelePresence TX9XX0 back row walnut tabletop
CTS-TX9XX0-TBL-WF=	\$26,000.00	37.73%	Cisco TelePresence TX9XX0 front row walnut tabletop
CTX-ACTIVE-LIC	\$150,000.00	37.73%	CTX Active Meeting Management License
CTX-ACTIVE-LIC=	\$150,000.00	37.73%	CTX Active Meeting Management License
CTX-AMM-LIC	\$150,000.00	37.73%	CTX Active Meeting Management Licensing
CTX-MM-100	\$250,000.00	37.73%	Cisco TelePresence Exchange Server MeetMe License
CTX-MM-100=	\$250,000.00	37.73%	Cisco TelePresence Exchange Server MeetMe License

Part Number	MSRP	DIR Discount %	Product Description
CTX-MM-1K	\$1,375,000.00	37.73%	Cisco TelePresence Exchange Server MeetMe License
CTX-MM-1K=	\$1,375,000.00	37.73%	Cisco TelePresence Exchange Server MeetMe License
CTX-MM-250	\$531,000.00	37.73%	Cisco TelePresence Exchange Server MeetMe License
CTX-MM-250=	\$531,000.00	37.73%	Cisco TelePresence Exchange Server MeetMe License
CTX-MM-50	\$150,000.00	37.73%	Cisco TelePresence Exchange Server MeetMe License
CTX-MM-50=	\$150,000.00	37.73%	Cisco TelePresence Exchange Server MeetMe License
CTX-MM-500	\$875,000.00	37.73%	Cisco TelePresence Exchange Server MeetMe License
CTX-MR-LIC	\$150,000.00	37.73%	CTX Multi-Region Support Licensing
CTX-PORT-LIC	\$1,320.00	37.73%	CTX Incremental Port License
CTX-RG-LIC	\$80,000.00	37.73%	CTX Multiple Resource Group Support Licensing
CTX-SD-IOP	\$150,000.00	37.73%	CTX HD/SD Interop Support Licensing
CTX-SERVER	\$25,000.00	37.73%	Cisco TelePresence Exchange Server
CTX-SIP-100	\$133,000.00	37.73%	Cisco TelePresence Exchange Server SIP License
CTX-SIP-1K	\$734,000.00	37.73%	Cisco TelePresence Exchange Server SIP License
CTX-SIP-250	\$283,000.00	37.73%	Cisco TelePresence Exchange Server SIP License
CTX-SIP-50	\$80,000.00	37.73%	Cisco TelePresence Exchange Server SIP License
CTX-SIP-500	\$467,000.00	37.73%	Cisco TelePresence Exchange Server SIP License
CTX-SW	\$450,000.00	37.73%	Base SW (Includes 30 Active Endpoints,25 concurrent Meet-Me)
CTX-SW-FULL	\$550,000.00	37.73%	CTX System Full Installation (1.2 and beyond)
CTX-SW-STARTER	\$200,000.00	37.73%	CTX System Starter Package Installation (1.2 and beyond)
CVC-DME-M4-S	\$8,988.00	37.73%	VBrick M4 Server Appliance for DME Small
DMM-53-BASE-K9	\$19,995.00	37.73%	Digital Media Mgr Base V5.3 Perptl SW - SnS only
DMM-55-BASE-K9	\$19,995.00	37.73%	Digital Media Mgr Base V5.5 Perptl SW - SnS only
DMMC220-SNS-K9	\$12,000.00	37.73%	Digital Media Manager for SnS only, HW
DMM-DVM53-K9	\$11,995.00	37.73%	DMM Show and Share Module V5.3 Perptl. SW Lic.
DMM-DVM55-K9	\$11,995.00	37.73%	DMM Show and Share Module V5.5 Perptl. SW Lic.
DMM-LEM53-K9	\$24,995.00	37.73%	^DMM Show and Share Live Event Module V5.3 Perptl. SW Lic.
DMM-LEM53-K9=	\$24,995.00	37.73%	DMM Show and Share Live Event Module V5.3 Perptl. SW Lic.
DVAUTHOR-FL-1000=	\$35,000.00	37.73%	Show-n-Share Feature License for Up To 1000 Authors, Spare
DVAUTHOR-FL-50	\$2,500.00	37.73%	Show-n-Share Feature License for Up To 50 Authors
DVR53-K9	\$5,995.00	37.73%	DMS Show and Share Reports V5.3 Perptl. SW Lic.
DVR55-K9	\$5,995.00	37.73%	Show and Share Reports V5.5 Perptl. SW Lic.
EXP-10GSFP-SR=	\$995.00	37.73%	Spare 10Gb Ethernet SFP Module 10GBASE-SR SFP+ SR Optics
EXP-1GSFP-T=	\$395.00	37.73%	Spare 1 Gigabit Ethernet SFP Module 10/100/1000BASE-T
EXPWY-CE1K-BDL-K9	\$20,500.00	37.73%	Expressway Platform UCS C220 M3 Bundle
EXPWY-CE1K-BDL-K9=	\$20,500.00	37.73%	Spare Expressway Platform UCS C220 M3 Bundle

Part Number	MSRP	DIR Discount %	Product Description
EXPWY-CE500-BDL-K9	\$12,360.00	37.73%	Expressway Platform UCS C220 M3 Bundle
EXPWY-CE500BDL-K9=	\$12,360.00	37.73%	Spare Expressway Platform UCS C220 M3 Bundle
HCS-TP-ROOM-10X	\$650.00	37.73%	HCS TelePresence Room License
HCS-TP-ROOM-9X	\$650.00	37.73%	HCS TelePresence Room License
KEY-UCM-ADMIN2-K9=	\$300.00	37.73%	CUCM Admin Security Token, 7.1 or Newer
L-300-1SL	\$9,000.00	37.73%	Cisco TelePresence Server Screen License
L-3300-GWS-4PL	\$24,000.00	37.73%	Serial GW 3300 Series upgrade to enable 4 serial ports
L-4500-VFO	\$17,640.00	37.73%	Order L-MCU4500-UPG-PAK for MCU4500 4501 Video Firewall Opt
L-4501-CCD	\$2,268.00	37.73%	Order L-MCU4500-UPG-PAKforE-delivery 4501 Conf Director Opt
L-4501-MHD	\$79,200.00	37.73%	Order L-MCU4500-UPG-PAKforE-Dlvry 4501 1080p HD Capacity Upg
L-4501-PL6	\$55,200.00	37.73%	OrderL-MCU4500-UPG-PAK for E-delivryof 4501 6-12 HDPort Upg
L-4505-CCD	\$2,268.00	37.73%	Order L-MCU4500-UPG-PAK for E-delivry 4505 Conf Director Opt
L-4505-MHD	\$79,200.00	37.73%	Order L-MCU4500-UPG-PAKfor MCU 4505 1080p HD Capacity Upg
L-4505-WCO	\$11,340.00	37.73%	Order L-MCU4500-UPG-PAKforE-delivery of 4505 Web Conf Option
L-4510-CCD	\$3,780.00	37.73%	Order L-MCU4500-UPG-PAKforE-delivry 4510 Conf Director Opt
L-4510-MHD	\$132,000.00	37.73%	Order L-MCU4500-UPG-PAKfor MCU 4510 1080p HD Capacity Upg
L-4510-WCO	\$17,640.00	37.73%	Order L-MCU4500-UPG-PAKforE-delivry of 4510 Web Conf. Option
L-4515-CCD	\$5,664.00	37.73%	Order L-MCU4500-UPG-PAKforE-dlvry MCU4515 Conf Director Opt
L-4515-MHD	\$198,000.00	37.73%	Order L-MCU4500-UPG-PAK for MCU 4515 1080p HD Capacity Upg
L-4515-WCO	\$23,880.00	37.73%	Order L-MCU4500-UPG-PAKforE-delivery of MCU 4515 Web Conf Opt
L-4520-CCD	\$7,560.00	37.73%	Order L-MCU4500-UPG-PAKforE-dlvry MCU4520 Conf Director Opt
L-4520-MHD	\$264,000.00	37.73%	Order L-MCU4500-UPG-PAKfor MCU 4520 1080p HD Capacity Upg
L-4520-WCO	\$30,240.00	37.73%	Order L-MCU4500-UPG-PAKforE-delivry of 4520 Web Conf Opt
L-5300-4PL	\$9,000.00	37.73%	MCU 5300 Series upgrade for 1 Full HD/2 HD/4 SD ports
L-8310-1PL	\$13,680.00	37.73%	Order L-8000-CHLIC-PAK for MSE-8310-PL 1 PRI Port License
L-8330-4PL	\$24,000.00	37.73%	Order L-8000-CHLIC-PAK for MSE-8330-PL Serial Prt Lic, Qty 4
L-8420-2PL	\$4,500.00	37.73%	Ordr L-8000-CHLIC-PAK forE-dlvry L-8420-PL 2SD or 1 720pMCU
L-8510-CCD	\$8,316.00	37.73%	Order L-8000-BLADE-PAKforMSE 8510 Blade Conf.Director Option
L-8710-1SL	\$9,000.00	37.73%	Ordr L-8000-CHLIC-PAKfor MSE-8710 1 TelPres Svr Scrn Lic
L-CNDTR-UG-PAK	\$32,565.00	37.73%	TP Conductor Upgrade - Mid-market (Select) to Full Capacity
L-CTX-ACTIVE-LIC	\$150,000.00	37.73%	Cisco TelePresence Exchange (CTX) Active Meeting Management
L-CTX-PORT-LIC	\$1,320.00	37.73%	Cisco TelePresence Exchange (CTX) Port License
L-CTX-UPGRADE-LIC	\$350,000.00	37.73%	Cisco TelePresence Exchange (CTX) Starter->Full Upgrade
LIC-300-1SL	\$9,000.00	37.73%	Cisco TelePresence Server Screen License
LIC-3300-GWS-4PL	\$24,000.00	37.73%	Serial GW 3300 Series option for 4 additional serial ports
LIC-5300-4PL	\$9,000.00	37.73%	1 Full HD / 2 HD / 4 SD ports on MCU 5300 Series

Part Number	MSRP	DIR Discount %	Product Description
LIC-5300-VFO	\$15,000.00	37.73%	Second Ethernet port option (VFO) for MCU 5300 Series
LIC-8310-1PL	\$13,680.00	37.73%	MSE-8310-PL 1 PRI port license
LIC-8330-4PL	\$24,000.00	37.73%	MSE-8330-PL Serial Port Licenses, Qty 4, Option
LIC-8350-1PL	\$2,016.00	37.73%	^MSE-8350-PL 1 IP GW Port License
LIC-8420-2PL	\$4,500.00	37.73%	Media blade Lic - 2 SD or 1 720p HD MCU Port, 1 Voice Port
LIC-8710-1SL	\$9,000.00	37.73%	MSE-8710 Telepresence Server TS 8710 - 1 screen license
LIC-BE6K-ADJ	\$85.00	37.73%	Unified CMBE6K Adjunct Device License (No VM)
LIC-BE6K-BAS	\$125.00	37.73%	Unified CMBE6K Basic User Connect License (No VM)
LIC-BE6K-BAS2ENH	\$85.00	37.73%	Unified CMBE6K Upgrade Basic to Enhanced User
LIC-BE6K-ENH	\$210.00	37.73%	Unified CMBE6K Enhanced User Connect License (No VM)
LIC-BE6K-ENH-PROMO	\$210.00	37.73%	Jabber Promotion for Enhanced License in BE6K 8.x
LIC-BE6K-EP2-PROMO	\$305.00	37.73%	BE6K Jabber Now Add-On user with Two Jabber Devices
LIC-BE6K-ESS	\$40.00	37.73%	Unified CMBE6K Essential User Connect License (No VM)
LIC-BE6K-PUB	\$150.00	37.73%	Unified CMBE6K Public Space Device License (No VM)
LIC-BE6K-VM	\$75.00	37.73%	Unified CMBE6K Voicemail User Connect License
LIC-CUCM-10X-BAS-A	\$125.00	37.73%	UC Manager-10.x Basic Single User-Under 1K
LIC-CUCM-10X-BAS-B	\$110.00	37.73%	UC Manager-10.x Basic Single User-1K to 10K
LIC-CUCM-10X-BAS-C	\$105.00	37.73%	UC Manager-10.x Basic Single User-Over 10K
LIC-CUCM-10X-ENH-A	\$210.00	37.73%	UC Manager-10.x Enhanced Single User-Under 1K
LIC-CUCM-10X-ENH-B	\$195.00	37.73%	UC Manager-10.x Enhanced Single User-1K to 10K
LIC-CUCM-10X-ENH-C	\$190.00	37.73%	UC Manager-10.x Enhanced Single User-Over 10K
LIC-CUCM-10X-ESS-A	\$40.00	37.73%	UC Manager-10.x Essential User License User-Under 1K
LIC-CUCM-10X-ESS-B	\$25.00	37.73%	UC Manager-10.x Essential User License-1K to 10K
LIC-CUCM-10X-ESS-C	\$20.00	37.73%	UC Manager-10.x Essential User License -Over 10K
LIC-CUCM-11X-BAS-A	\$125.00	37.73%	UC Manager-11.x Basic Single User-Under 1K
LIC-CUCM-11X-BAS-B	\$110.00	37.73%	UC Manager-11.x Basic Single User-1K to 10K
LIC-CUCM-11X-BAS-C	\$105.00	37.73%	UC Manager-11.x Basic Single User-Over 10K
LIC-CUCM-11X-ENH-A	\$210.00	37.73%	UC Manager-11.x Enhanced Single User-Under 1K
LIC-CUCM-11X-ENH-B	\$195.00	37.73%	UC Manager-11.x Enhanced Single User-1K to 10K
LIC-CUCM-11X-ENH-C	\$190.00	37.73%	UC Manager-11.x Enhanced Single User-Over 10K
LIC-CUCM-11X-ESS-A	\$40.00	37.73%	UC Manager-11.x Essential User License User-Under 1K
LIC-CUCM-11X-ESS-B	\$25.00	37.73%	UC Manager-11.x Essential User License-1K to 10K
LIC-CUCM-11X-ESS-C	\$20.00	37.73%	UC Manager-11.x Essential User License -Over 10K
LIC-CUCM-9X-ADV-A	\$295.00	37.73%	UC Manager-9.x Advanced Single User-Under 1K
LIC-CUCM-9X-ENH-A	\$210.00	37.73%	UC Manager-9.x Enhanced Single User-Under 1K
LIC-CUCM-9X-ENH-B	\$195.00	37.73%	UC Manager-9.x Enhanced Single User-1K to 10K

Part Number	MSRP	DIR Discount %	Product Description
LIC-CUCM-9X-ENH-C	\$190.00	37.73%	UC Manager-9.x Enhanced Single User-Over 10K
LIC-CUCM-9X-ENHP-A	\$295.00	37.73%	UC Manager-9.x Enh Plus Single User-Under 1K
LIC-CUCM-9X-ENHP-B	\$280.00	37.73%	UC Manager-9.x Enh Plus Single User-1K to 10K
LIC-CUCM-9X-ENHP-C	\$275.00	37.73%	UC Manager-9.x Enh Plus Single User-Over 10K
LIC-CUCM-ENH-PROMO	\$210.00	37.73%	Jabber Promotion for Enhanced License in CUCM 8.x
LIC-CUCM-ENHP-UPG	\$148.00	37.73%	CUCM Enhanced Plus User License - 1 User
LIC-CUCM-EP2-PROMO	\$305.00	37.73%	UCL Jabber Now Add-On user with Two Jabber Devices
LIC-JAB-MOB-100	\$10,800.00	37.73%	TMSPE - Add 100 Active Jabber Mobile Client Registrations
LIC-JAB-MOB-2000	\$72,000.00	37.73%	TMSPE - Add 2000 Active Jabber Mobile Client Registrations
LIC-JAB-MOB-25	\$3,600.00	37.73%	TMSPE - Add 25 Active Jabber Mobile Client Registrations
LIC-JAB-MOB-500	\$30,000.00	37.73%	TMSPE - Add 500 Active Jabber Mobile Client Registrations
LIC-MX200-42-PR	\$3,000.00	37.73%	^Cisco TelePresence MX200 42 PR Option
LIC-MX300-MS	\$3,300.00	37.73%	Cisco MX300 Gen 2 MultiSite Software Feature Option
LIC-MX700-MS	\$4,490.00	37.73%	MX700 MultiSite Software Feature Option
LIC-MX800-MS	\$4,490.00	37.73%	MX800 MultiSite Software Feature Option
LIC-SX20-MS	\$3,300.00	37.73%	MultiSite Option for SX20
LIC-SX80-MS	\$4,490.00	37.73%	SX80 MultiSite Software Option
LIC-TMS-100	\$19,080.00	37.73%	Cisco TMS - Additional 100 Direct Managed Systems
LIC-TMS-25	\$5,412.00	37.73%	Cisco TMS - Additional 25 Direct Managed Systems
LIC-TMS-ANLYEXT	\$17,880.00	37.73%	Cisco TMSAE - Analytics Extension
LIC-TMS-APPINT	\$50,400.00	37.73%	Cisco TMS Application Integ License - Per Server Integrated
LIC-TMS-BAPI-25	\$15,480.00	37.73%	Cisco TMSBA -Extension Booking API - Per 25 sys reg.
LIC-TMS-MSEX-25	\$12,240.00	37.73%	Cisco TMSXE - Extension for MS Exchange - Per 25 sys reg.
LIC-TMS-NETINT	\$50,400.00	37.73%	Network Integration Package (3rd Party, Unmanaged Bridge)
LIC-TMS-PE-100	\$10,800.00	37.73%	TMSPE - Add 100 Active Device Registrations
LIC-TMS-PE-10000	\$210,000.00	37.73%	TMSPE - Add 10,000 Active Device Registrations
LIC-TMS-PE-100000	\$500,000.00	37.73%	TMSPE - Add 100,000 Active Device Registrations
LIC-TMS-PE-2000	\$72,000.00	37.73%	TMSPE - Add 2,000 Active Device Registrations
LIC-TMS-PE-25	\$3,600.00	37.73%	TMSPE - Add 25 Active Device Registrations
LIC-TMS-PE-500	\$30,000.00	37.73%	TMSPE - Add 500 Active Device Registrations
LIC-TP-10X-ROOM	\$650.00	37.73%	Telepresence Room Based Endpoint, Single or Multi-Screen
LIC-TP-11X-ROOM	\$650.00	37.73%	Telepresence Room Based Endpoint, Single or Multi-Screen
LIC-TP-9X-ROOM	\$650.00	37.73%	Telepresence Room Based Endpoint, Single or Multi-Screen
LIC-TP-ROOM-UPG	\$325.00	37.73%	Telepresence Room Upgrade, , Single or Multi-Screen
LIC-UCM-10X-ENHP-A	\$295.00	37.73%	UC Manager-10.x Enh Plus Single User-Under 1K
LIC-UCM-10X-ENHP-B	\$280.00	37.73%	UC Manager-10.x Enh Plus Single User-1K to 10K



Part Number	MSRP	DIR Discount %	Product Description
LIC-UCM-10X-ENHP-C	\$275.00	37.73%	UC Manager-10.x Enh Plus Single User-Over 10K
LIC-UCM-11X-ENHP-A	\$295.00	37.73%	UC Manager-11.x Enh Plus Single User-Under 1K
LIC-UCM-11X-ENHP-B	\$280.00	37.73%	UC Manager-11.x Enh Plus Single User-1K to 10K
LIC-UCM-11X-ENHP-C	\$275.00	37.73%	UC Manager-11.x Enh Plus Single User-Over 10K
LIC-VCS-10	\$7,920.00	37.73%	Video Comm Server 10 Add Non-traversal Network Calls
LIC-VCS-20	\$14,160.00	37.73%	Video Comm Server, 20 Add Non-traversal Network Calls
LIC-VCS-200	\$115,200.00	37.73%	Video Comm Server 200 Add Non-traversal Network Calls
LIC-VCS-300	\$154,800.00	37.73%	Video Comm Server 300 Add Non-traversal Network Calls
LIC-VCS-50	\$31,920.00	37.73%	Video Comm Server 50 Add Non-traversal Network Calls
LIC-VCS-DI	\$9,480.00	37.73%	VCS Advanced Networking
LIC-VCSE-10	\$16,200.00	37.73%	Video Communication Server - 10 Traversal Calls
LIC-VCSE-20	\$29,280.00	37.73%	Video Communication Server - 20 Traversal Calls
LIC-VCSE-5	\$9,000.00	37.73%	Video Communication Server - 5 Traversal Calls
LIC-VCSE-50	\$66,000.00	37.73%	Video Communication Server - 50 Traversal Calls
LIC-VCS-FINDME	\$10,680.00	37.73%	Video Communication Server - FindMe application
LIC-VCS-OCS	\$20,280.00	37.73%	VCS Microsoft Interoperability
L-JAB-MOB-100	\$10,800.00	37.73%	Ordr L-TMS-SW-PAK forE-del 100 Jabber Mobile Client Reg
L-JAB-MOB-2000	\$72,000.00	37.73%	Order L-TMS-SW-PAK for E-del 2000 Jabber Mobile Client Reg
L-JAB-MOB-25	\$3,600.00	37.73%	Order L-TMS-SW-PAK for E-del 25 Jabber Mobile Client Reg
L-JAB-MOB-500	\$30,000.00	37.73%	Order L-TMS-SW-PAK for E-del 500 Jabber Mobile Client Reg
L-MOVI-100	\$10,800.00	37.73%	^Ordr L-TMS-SW-PAK - E-del 100 Active Jabber Video Client Reg
L-MX200-42-PR	\$3,000.00	37.73%	Cisco TelePresence MX200 42 PR Option - electronic delivery
L-MX200-MS	\$3,300.00	37.73%	Cisco TelePresence MX200 Gen2 MultiSite- electronic delivery
L-MX300-55-PR	\$3,000.00	37.73%	Cisco TelePresence MX300 55 PR Option - electronic delivery
L-MX300-MS	\$3,300.00	37.73%	Cisco TelePresence MX300 Gen2 MultiSite- electronic delivery
L-MX700-MS	\$4,490.00	37.73%	Cisco TelePresence MX700 MultiSite- electronic delivery
L-MX800-MS	\$4,490.00	37.73%	Cisco TelePresence MX800 MultiSite- electronic delivery
L-MXE-3500-LVLIC	\$15,000.00	37.73%	MXE-3500 Live Option eLicense
L-MXE-3500-RMLIC	\$7,500.00	37.73%	MXE-3500 Resource Manager eLicense
L-SX20-MS	\$3,300.00	37.73%	Order L-SX-Series-PAK for e-delivery of MultiSite sw option
L-SX80-MS	\$4,490.00	37.73%	SX80 MultiSite Option for electronic delivery
L-TMS-ANLYEXT	\$17,880.00	37.73%	Order L-TMS-SW-PAK for E-delivry of TMS Analytics Extension
L-TMS-APPINT	\$50,400.00	37.73%	Ordr L-TMS-SW-PAK forE-dlvry TMS App Intg Pkg per svr intg
L-TMS-BAPI-25	\$15,480.00	37.73%	Order L-TMS-SW-PAKfor E-dlvry TMS Booking API Int Pkg 25 sys
L-TMS-NETINT	\$50,400.00	37.73%	Network Integration Package (3rd Party, Unmanaged Bridge)
L-TMS-PE-100	\$10,800.00	37.73%	E-dlvry TMSPE 100 Active Device Registration in L-TMS-SW-PAK

Part Number	MSRP	DIR Discount %	Product Description
L-TMS-PE-10000	\$210,000.00	37.73%	E-dlvry TMSPE 10K Active Device Registration in L-TMS-SW-PAK
L-TMS-PE-100000	\$500,000.00	37.73%	E-dlvry TMSPE 100K Active Dev Registration in L-TMS-SW-PAK
L-TMS-PE-2000	\$72,000.00	37.73%	E-dlvry TMSPE 2,000 Active Dev Registration in L-TMS-SW-PAK
L-TMS-PE-25	\$3,600.00	37.73%	E-dlvry TMSPE 25 Active Device Registration in L-TMS-SW-PAK
L-TMS-PE-500	\$30,000.00	37.73%	E-dlvry TMSPE 500 Active Device Registration in L-TMS-SW-PAK
L-VCS-10	\$7,920.00	37.73%	Order L-VCS-PAK for E-dlvryof 10 VCS non-traversal calls
L-VCS-20	\$14,160.00	37.73%	Order L-VCS-PAK for E-dlvryof 20 VCS non-traversal calls
L-VCS-200	\$115,200.00	37.73%	Order L-VCS-PAK for E-delivryof 200 VCS non-traversal calls
L-VCS-300	\$154,800.00	37.73%	Order L-VCS-PAK for E-delivryof 300 VCS non-traversal calls
L-VCS-50	\$31,920.00	37.73%	Order L-VCS-PAK for E-dlvry of 50 VCS non-traversal calls
L-VCS-DI	\$9,480.00	37.73%	VCS Advanced Networking
L-VCSE-10	\$16,200.00	37.73%	Order L-VCS-PAK for E-dlvry of 10 VCS traversal calls
L-VCSE-20	\$29,280.00	37.73%	Order L-VCS-PAK for E-dlvry of 20 VCS traversal calls
L-VCSE-5	\$9,000.00	37.73%	Order L-VCS-PAK for E-dlvry of 5 VCS traversal calls
L-VCSE-50	\$66,000.00	37.73%	Order L-VCS-PAK for E-dlvry of 50 VCS traversal calls
L-VCS-FINDME	\$10,680.00	37.73%	Order L-VCS-PAK for E-dlvry of VCS FindMe application
L-VCS-OCS	\$20,280.00	37.73%	VCS MSFT Interoperability
L-VTS-1SL	\$9,000.00	37.73%	Order L-VTS-UPG-PAK for e-Delivery Virtual TS Screen Lic
MCS7835I3K9CMD3ARF	\$7,200.00	37.73%	Unified CM 8.6 7835-I3 Appliance, 0 Seats REMANUFACTURED
MIG-10X-BASTOENH	\$85.00	37.73%	Mig from UCM 10.x Bas to Enh User Lic
MIG-10X-ESSTOBAS	\$85.00	37.73%	Mig from UCM 10.x Ess to Bas User Lic
MIG-10X-ESSTOENH	\$170.00	37.73%	Mig from UCM 10.x Ess to Enh User Lic
MIG-11X-BASTOENH	\$95.00	37.73%	Mig from UCM 11.x Bas to Enh User Lic
MIG-11X-BASTOENHP	\$180.00	37.73%	Mig from UCM 11.x Bas to Enh Plus User Lic
MIG-11X-ENHTOENHP	\$95.00	37.73%	Mig from UCM 11.x Enh to Enh Plus User Lic
MIG-11X-ESSTOBAS	\$95.00	37.73%	Mig from UCM 11.x Ess to Bas User Lic
MIG-11X-ESSTOENH	\$180.00	37.73%	Mig from UCM 11.x Ess to Enh User Lic
MIG-11X-ESSTOENHP	\$265.00	37.73%	Mig from UCM 11.x Ess to Enh Plus User Lic
MIG-9X-BASTOENH	\$85.00	37.73%	Mig from UCM 9.x Bas to Enh User Lic
MIG-9X-ESSTOBAS	\$85.00	37.73%	Mig from UCM 9.x Ess to Bas User Lic
MIG-9X-ESSTOENH	\$170.00	37.73%	Mig from UCM 9.x Ess to Enh User Lic
MIG-BASTOADV-A	\$170.00	37.73%	Migration from Bas to UC Manager 9.x Adv-Less than 1K Users
MIG-BASTOADV-B	\$170.00	37.73%	Migration from Basic to UC Manager 9.x Adv - 1K - 10K Users
MIG-BASTOADV-C	\$170.00	37.73%	Migration to UC Manager Bas to Adv - Over 10K Users
MIG-BASTOENHP-A	\$180.00	37.73%	Mig from Bas to UC Manager 9.x Enh Plus-Less than 1K Users
MIG-BASTOENHP-B	\$180.00	37.73%	Mig from Basic to UC Manager 9.x Enh Plus - 1K - 10K Users

Part Number	MSRP	DIR Discount %	Product Description
MIG-BASTOENHP-C	\$180.00	37.73%	Mig from Basic to UC Manager 9.x Enh Plus - Above 10K Users
MIG-CUCM-ADV-A	\$9.00	37.73%	Migration to UC Manager 9.x Advanced - Less than 1K Users
MIG-CUCM-ADV-B	\$9.00	37.73%	Migration to UC Manager 9.x Advanced - 1K - 10K Users
MIG-CUCM-ADV-C	\$9.00	37.73%	Migration to UC Manager 9.x Advanced - Above 10K Users
MIG-CUCM-ENHP-A	\$60.00	37.73%	Migration to UC Manager 9.x/10 Enh Plus - Less than 1K Users
MIG-CUCM-ENHP-B	\$60.00	37.73%	Migration to UC Manager 9.x/10.x Enh Plus - 1K - 10K Users
MIG-CUCM-ENHP-C	\$60.00	37.73%	Migration to UC Manager 9.x/10.x Enh Plus - Above 10K Users
MIG-ENHTOADV-A	\$85.00	37.73%	Migration from Enh to UC Manager 9.x Adv-Less than 1K Users
MIG-ENHTOADV-B	\$85.00	37.73%	Migration from Enh to UC Manager 9.x Adv - 1K - 10K Users
MIG-ENHTOADV-C	\$85.00	37.73%	Migration From Enh To UC Manager 9.x Adv - Above 10K Users
MIG-ENHTOENHP-A	\$95.00	37.73%	Mig from Enh to UC Manager 9.x Enh Plus-Less than 1K Users
MIG-ENHTOENHP-B	\$95.00	37.73%	Mig from Enh to UC Manager 9.x Enh Plus - 1K - 10K Users
MIG-ENHTOENHP-C	\$95.00	37.73%	Mig from Enh to UC Manager 9.x Enh Plus - Above 10K Users
MIG-TP-ROOM	\$130.00	37.73%	Migration to UC Manager Telepresence Room Based Endpoint
MOBILE-MIG-USR	\$75.00	37.73%	Migration between Mobile OS for Cisco Jabber
MOBILE-OS-MIG=	\$75.00	37.73%	Migration between Mobile OS for Cisco Jabber
MOBILE-USR	\$150.00	37.73%	Cisco Jabber User (Mobile Devices)
MXE-3500-33RM-K9	\$7,500.00	37.73%	MXE3500 R3.3 Resource Manager
MXE-3500-GRLIC	\$20,000.00	37.73%	MXE-3500 Graphics Option
MXE-3500-LVLIC	\$15,000.00	37.73%	MXE-3500 Live Option
MXE-3500-V3-K9=	\$24,000.00	37.73%	MXE-3500 V3 Server Appliance
MXE-3500-V3-RPS	\$1,100.00	37.73%	MXE-3500-V3 Redundant Power Supply
MXE-3500-V3-RPS=	\$1,100.00	37.73%	MXE-3500-V3 Redundant Power Supply
PWR-60W-SX-AC=	\$30.00	37.73%	Power supply for SX20
PWR-CAB-INT-0.6M=	\$35.00	37.73%	Internal C13-C14 Power Cord NOT APPROVED for China, 110/22
PWR-CAB-INT-1.4M=	\$40.00	37.73%	Internal C13-C14 Power Cord NOT APPROVED for China
PWR-CAB-INT-1.85M=	\$40.00	37.73%	Internal C13-C14 Power Cord NOT APPROVED for China, IEC603
PWR-CORD10-AP=	\$55.00	37.73%	TelePresence 10 Power Cord - Asia Pacific
PWR-CORD10-AR=	\$55.00	37.73%	TelePresence 10 Power Cord - Argentina
PWR-CORD10-AU=	\$55.00	37.73%	TelePresence 10 Power Cord - Australia
PWR-CORD10-CE=	\$55.00	37.73%	TelePresence 10 Power Cord - Central Europe
PWR-CORD10-CN=	\$55.00	37.73%	TelePresence 10 Power Cord - China
PWR-CORD10-ID=	\$55.00	37.73%	TelePresence 10 Power Cord - India, UAE
PWR-CORD10-ISR=	\$55.00	37.73%	TelePresence 10 Power Cord - Israel
PWR-CORD10-ITA=	\$55.00	37.73%	TelePresence 10 Power Cord - Italy
PWR-CORD10-JP=	\$55.00	37.73%	TelePresence 10 Power Cord - Japan

Part Number	MSRP	DIR Discount %	Product Description
PWR-CORD10-NA=	\$55.00	37.73%	TelePresence 10 Power Cord - North America
PWR-CORD10-SWI=	\$55.00	37.73%	TelePresence 10 Power Cord - Switzerland
PWR-CORD10-UK=	\$55.00	37.73%	TelePresence 10 Power Cord - United Kingdom
PWR-CORD-ARG-E=	\$55.00	37.73%	MX - Pwr cable Argentina 5m
PWR-CORD-AUS-C=	\$55.00	37.73%	AUS power cord
PWR-CORD-AUS-E=	\$55.00	37.73%	MX - Pwr cable Australia 5 m
PWR-CORD-CH-E=	\$55.00	37.73%	MX - Pwr cable Switzerland 5m
PWR-CORD-CN-C=	\$55.00	37.73%	CN (China) power cord
PWR-CORD-CN-E=	\$55.00	37.73%	MX - Pwr cable CN (China) 5m
PWR-CORD-EUR-C=	\$55.00	37.73%	Euro power cord
PWR-CORD-EUR-E=	\$55.00	37.73%	MX - Pwr cable Euro 5m
PWR-CORD-G2A-AP=	\$30.00	37.73%	TelePresence G2A Power Cords - Asia Pacific
PWR-CORD-G2A-AR=	\$30.00	37.73%	TelePresence G2A Power Cords - Argentina
PWR-CORD-G2A-AU=	\$30.00	37.73%	TelePresence G2A Power Cords - Australia
PWR-CORD-G2A-CE=	\$30.00	37.73%	TelePresence G2A Power Cords - Central Europe
PWR-CORD-G2A-ID=	\$30.00	37.73%	TelePresence G2A Power Cords - India
PWR-CORD-G2A-ISR=	\$30.00	37.73%	TelePresence G2A Power Cords - Israel
PWR-CORD-G2A-ITA=	\$30.00	37.73%	TelePresence G2A Power Cords - Italy
PWR-CORD-G2A-JP=	\$30.00	37.73%	TelePresence G2A Power Cords - Japan
PWR-CORD-G2A-NA=	\$30.00	37.73%	TelePresence G2A Power Cords - North America
PWR-CORD-G2-AP=	\$50.00	37.73%	TelePresence G2 Power Cords - Asia Pacific
PWR-CORD-G2-AR=	\$50.00	37.73%	TelePresence G2 Power Cords - Argentina
PWR-CORD-G2A-SA=	\$30.00	37.73%	TelePresence G2A Power Cords - South Africa
PWR-CORD-G2A-SWI=	\$30.00	37.73%	TelePresence G2A Power Cords - Switzerland
PWR-CORD-G2-AU=	\$50.00	37.73%	TelePresence G2 Power Cords - Australia
PWR-CORD-G2A-UK=	\$30.00	37.73%	TelePresence G2A Power Cords - UK and UAE
PWR-CORD-G2-CE=	\$50.00	37.73%	TelePresence G2 Power Cords - Central Europe
PWR-CORD-G2-CN=	\$50.00	37.73%	TelePresence G2 Power Cords - China
PWR-CORD-G2-ID=	\$50.00	37.73%	TelePresence G2 Power Cords - India
PWR-CORD-G2-ISR=	\$50.00	37.73%	TelePresence G2 Power Cords - Israel
PWR-CORD-G2-ITA=	\$50.00	37.73%	TelePresence G2 Power Cords - Italy
PWR-CORD-G2-JP=	\$50.00	37.73%	TelePresence G2 Power Cords - Japan
PWR-CORD-G2-NA=	\$50.00	37.73%	TelePresence G2 Power Cords - North America
PWR-CORD-G2-SA=	\$50.00	37.73%	TelePresence G2 Power Cords - South Africa and UAE
PWR-CORD-G2-SWI=	\$50.00	37.73%	TelePresence G2 Power Cords - Switzerland
PWR-CORD-G2-UK=	\$50.00	37.73%	TelePresence G2 Power Cords - United Kingdom

Part Number	MSRP	DIR Discount %	Product Description
PWR-CORD-IND-D=	\$55.00	37.73%	Power Cord for India
PWR-CORD-JP-15AMP=	\$55.00	37.73%	MSE 8000 series 15 AMP Japan power cord
PWR-CORD-JP-C=	\$55.00	37.73%	Japan power cord (not for use with MSE 8000)
PWR-CORD-JP-E=	\$55.00	37.73%	MX - Pwr cable Japan 5m
PWR-CORD-NA=	\$67.00	37.73%	TelePresence NEMA 15 Power Cord - North America
PWR-CORD-ROK-E=	\$55.00	37.73%	MX - Pwr cable Korea 5m
PWR-CORD-UK-C=	\$55.00	37.73%	UK power cord
PWR-CORD-UK-E=	\$55.00	37.73%	MX - Pwr cable UK 5m
PWR-CORD-US-15AMP	\$55.00	37.73%	MSE 8000 series 15 AMP US power cord
PWR-CORD-US-C=	\$55.00	37.73%	US power cord (not for use with MSE 8000)
PWR-CORD-US-E=	\$55.00	37.73%	MX - Pwr cable US 4,5m
PWR-CORD-ZAF-D=	\$55.00	37.73%	Power Cord South Africa
R-SNS-ENT-53-U-K9	\$36,495.00	37.73%	DMS Show and Share Enterprise V5.2-V5.3 Perptl SW Lic. Updat
R-SNS-WKGP-53-U-K9	\$17,995.00	37.73%	DMS Show and Share Workgroup V5.2-V5.3 Perptl SW Lic. Update
R-VMCNDTR-K9	\$40,560.00	37.73%	Virtual TelePresence Conductor-30 MCUs/2400 Call Sessions
R-VMCNDTRM-K9	\$7,995.00	37.73%	Mid-market (Select) Virtual TP Conductor - 50 Call Sessions
R-VMVCS-C-M-K9	\$12,360.00	37.73%	For HW Migration to E-Delivery Virtual VCS Control Only
R-VMVCS-CTRL-K9	\$20,700.00	37.73%	E-Delivery - Virtual VCS Control, incl FindMe app
R-VMVCS-E-M-K9	\$12,360.00	37.73%	For HW Migration to E-Delivery Virtual VCS Expressway Only
R-VMVCS-EXPWY-K9	\$19,700.00	37.73%	E-Delivery-Virtual VCS Expressway, Dual Netwrk interface
SNS-53-ENT-K9	\$72,995.00	37.73%	Show and Share Enterprise Base V5.3 Perptl SW
SNS-53-WKG-K9	\$35,995.00	37.73%	Show and Share Workgroup Base V5.3 Perptl SW
SNS-55-ENT-K9	\$72,995.00	37.73%	Show and Share Enterprise Base V5.5 Perptl SW
SNS-55-WKG-K9	\$35,995.00	37.73%	Show and Share Workgroup Base V5.5 Perptl SW
SNSC220-ENT-K9	\$12,000.00	37.73%	Show and Share Server Enterprise, HW
SNSC220-ENT-K9=	\$24,000.00	37.73%	Show and Share Server Enterprise, HW
SNSC220-WKG-K9	\$6,000.00	37.73%	Show and Share Server WKGP, HW
SNSC220-WKG-K9=	\$24,000.00	37.73%	Show and Share Server WKGP, HW
SP-HCS-TP10-LE	\$117.00	37.73%	SWSS SS SPHCS Vid Lic R10 for TelePresence Room LE
SP-HCS-TP9-LE	\$117.00	37.73%	SWSS SS SPHCS Vid Lic for TelePresence Room LE
SP-HCS-TPRM10X	\$117.00	37.73%	SWSS SS SPHCS HCS TelePresence Room License
SP-HCS-TPRM9X	\$117.00	37.73%	SWSS SS SPHCS HCS TelePresence Room License
SW-TCS-6.0-K9=	\$50.00	37.73%	TelePresence Content Server Version 6.0 Media Kit
TCS-C220-5RP-K9	\$43,920.00	37.73%	TelePresence Content Server: 5 Recording Ports, 2 Live Ouput
TCS-C220-PRO10P-K9	\$74,480.00	37.73%	TelePresence Content Server 10 Port Premium Resolution
UPG-6K-BAS	\$25.00	37.73%	BE6000 Basic UCL - GCSC SW Upgrade



Part Number	MSRP	DIR Discount %	Product Description
UPG-6K-ENH	\$45.00	37.73%	BE6000 Enhanced UCL - GCSC SW Upgrade
UPG-6K-ENHP	\$60.00	37.73%	BE6000 Enhanced Plus UCL - GCSC SW Upgrade
UPG-6K-ESS	\$10.00	37.73%	BE6000 Essential UCL - GCSC SW Upgrade
UPG-6K-TP-RM	\$130.00	37.73%	BE6000 TelePresence Room System UCL - GCSC SW Upgrade
UPG-6K-VM	\$15.00	37.73%	BE6000 Messaging UCL - GCSC SW Upgrade
UPG-BE6K-BAS	\$25.00	37.73%	Unified CMBE6K Basic UCL - SW Upg with UCSS
UPG-BE6K-ENH	\$45.00	37.73%	Unified CMBE6K Enhanced UCL - SW Upg with UCSS
UPG-BE6K-ENHP	\$60.00	37.73%	BE 6000 - Enhanced Plus User Connect License Upg with UCSS
UPG-BE6K-ESS	\$10.00	37.73%	Unified CMBE6K Essential UCL - SW Upg with UCSS
UPG-BE6K-PUB	\$9.00	37.73%	Unified CMBE6K Public Space UCL - SW Upg with UCSS
UPG-BE6K-TP-RM	\$130.00	37.73%	Cisco Business Edition 6000 TP Room UCL - SW Upg with UCSS
UPG-BE6K-VM	\$15.00	37.73%	Unified CMBE6K Voicemail UCL - SW Upg with UCSS
UPG-CUCM-BASIC-A	\$25.00	37.73%	Upgrade to UC Manager Basic - Less than 1K Users
UPG-CUCM-BASIC-B	\$25.00	37.73%	Upgrade to UC Manager Basic - 1K - 10K Users
UPG-CUCM-BASIC-C	\$25.00	37.73%	Upgrade to UC Manager Basic - Above 10K Users
UPG-CUCM-ENHP-A	\$60.00	37.73%	Upgrade to UCM 9/10/11 Enh Plus from v8.x or earlier - < 1K
UPG-CUCM-ENHP-B	\$60.00	37.73%	Upgrade to UCM 9/10/11 Enh Plus from v8.x or earlier- 1K-10K
UPG-CUCM-ENHP-C	\$60.00	37.73%	Upgrade to UCM 9/10/11 Enh Plus from v8.x or earlier - > 10K
UPG-CUCM-ESS-USR-A	\$10.00	37.73%	Upgrade to UC Manager Essential - Less than 1K Users
UPG-CUCM-ESS-USR-B	\$10.00	37.73%	Upgrade to UC Manager Essential - 1K - 10K Users
UPG-CUCM-ESS-USR-C	\$10.00	37.73%	Upgrade to UC Manager Essential - Above 10K Users
UPG-CUCM-USR-A	\$45.00	37.73%	Upgrade to UC Manager Enhanced - Less than 1K Users
UPG-CUCM-USR-B	\$45.00	37.73%	Upgrade to UC Manager Enhanced - 1K - 10K Users
UPG-CUCM-USR-C	\$45.00	37.73%	Upgrade to UC Manager Enhanced - Above 10K Users
UPG-TP-10TO11-ROOM	\$260.00	37.73%	Upg to UCM 11.x TP Room from 10.x
UPG-TP-9TO11-ROOM	\$260.00	37.73%	Upg to UCM 11.x TP Room from 9.x
UPG-TP-ROOM	\$130.00	37.73%	Upgrade to UC Manager Telepresence Room Based Endpoint
UPG-UCM1011-BAS-A	\$50.00	37.73%	Upg to UCM 11.x Basic from 10.x - <1K Users
UPG-UCM1011-BAS-B	\$50.00	37.73%	Upg to UCM 11.x Basic from 10.x - 1K-10K Users
UPG-UCM1011-BAS-C	\$50.00	37.73%	Upg to UCM 11.x Basic from 10.x - > 10K Users
UPG-UCM1011-ENH-A	\$85.00	37.73%	Upg to UCM 11.x Enhanced from 10.x - <1K Users
UPG-UCM1011-ENH-B	\$85.00	37.73%	Upg to UCM 11.x Enhanced from 10.x - 1K-10K Users
UPG-UCM1011-ENH-C	\$85.00	37.73%	Upg to UCM 11.x Enhanced from 10.x - > 10K Users
UPG-UCM1011-ENHP-A	\$120.00	37.73%	Upg to UCM 11.x Enh Plus from 10.x - <1K Users
UPG-UCM1011-ENHP-B	\$120.00	37.73%	Upg to UCM 11.x Enh Plus from 10.x - 1K-10K Users
UPG-UCM1011-ENHP-C	\$120.00	37.73%	Upg to UCM 11.x Enh Plus from 10.x - > 10K Users

Part Number	MSRP	DIR Discount %	Product Description
UPG-UCM1011-ESS-A	\$15.00	37.73%	Upg to UCM 11.x Essential from 10.x - <1K Users
UPG-UCM1011-ESS-B	\$15.00	37.73%	Upg to UCM 11.x Essential from 10.x - 1K-10K Users
UPG-UCM1011-ESS-C	\$15.00	37.73%	Upg to UCM 11.x Essential from 10.x - > 10K Users
UPG-UCM9TO10-BAS-A	\$25.00	37.73%	Upg to UCM 10.x Basic from 9.x - <1K Users
UPG-UCM9TO10-ENH-A	\$45.00	37.73%	Upg to UCM 10.x Enhanced from 9.x - <1K Users
UPG-UCM9TO11-BAS-A	\$50.00	37.73%	Upg to UCM 11.x Basic from 9.x - <1K Users
UPG-UCM9TO11-BAS-B	\$50.00	37.73%	Upg to UCM 11.x Basic from 9.x - 1K-10K Users
UPG-UCM9TO11-BAS-C	\$50.00	37.73%	Upg to UCM 11.x Basic from 9.x - > 10K Users
UPG-UCM9TO11-ENH-A	\$85.00	37.73%	Upg to UCM 11.x Enhanced from 9.x - <1K Users
UPG-UCM9TO11-ENH-B	\$85.00	37.73%	Upg to UCM 11.x Enhanced from 9.x - 1K-10K Users
UPG-UCM9TO11-ENH-C	\$85.00	37.73%	Upg to UCM 11.x Enhanced from 9.x - > 10K Users
UPG-UCM9TO11-ESS-A	\$15.00	37.73%	Upg to UCM 11.x Essential from 9.x - <1K Users
UPG-UCM9TO11-ESS-B	\$15.00	37.73%	Upg to UCM 11.x Essential from 9.x - 1K-10K Users
UPG-UCM9TO11-ESS-C	\$15.00	37.73%	Upg to UCM 11.x Essential from 9.x - > 10K Users
UP-UCM9TO10-ENHP-A	\$60.00	37.73%	Upg to UCM 10.x Enh Plus from 9.x - <1K Users
UP-UCM9TO11-ENHP-A	\$120.00	37.73%	Upg to UCM 11.x Enh Plus from 9.x - <1K Users
UP-UCM9TO11-ENHP-B	\$120.00	37.73%	Upg to UCM 11.x Enh Plus from 9.x - 1K-10K Users
UP-UCM9TO11-ENHP-C	\$120.00	37.73%	Upg to UCM 11.x Enh Plus from 9.x - > 10K Users
UWL-REINST-PRO	\$100.00	37.73%	Cisco Business Edition 6000 - Reinststate UWL Professional
UWL-REINST-STD	\$65.00	37.73%	Cisco Business Edition 6000 - Reinststate UWL Standard
BE6K-START-PRO35	\$5,375.00	37.73%	BE6000 User License Starter Bundle with 35 UWL Pro Licenses
BE6K-START-UCL200	\$44,000.00	37.73%	BE 6000 - UCL Starter Bundle with 200 Enh + 200 VM Licenses
BE6K-START-UCL25	\$500.00	37.73%	BE 6000 - UCL Starter Bundle with 25 Enh and 25 VM Licenses
BE6K-START-UWL25	\$1,000.00	37.73%	BE 6000 - User License Starter Bundle with 25 UWL Licenses
BE6K-START-UWL35	\$1,000.00	37.73%	BE 6000 - User License Starter Bundle with 35 UWL Licenses
CTI-8710-4BFLIC-K9	\$96,444.00	37.73%	MSE8710 4 Blades and Chassis Bundle Fully Lic with Conductor
CTI-8710-4BUPFL-K9	\$275,424.00	37.73%	MSE8710 4 Blades Upgrade Bundle Fully Lic with Conductor
CTI-8710-8BFLIC-K9	\$91,368.00	37.73%	MSE8710 8 Blades and Chassis Bundle Fully Lic with Conductor
CTI-CE1K-BDL-K9	\$20,500.00	37.73%	VCS Control And Expressway Platform UCS C220 M3 Bundle
CTI-CE500-BDL-K9	\$12,360.00	37.73%	VCS Control And Expressway Platform UCS C220 M3 Bundle
CVC-BUN-ENT-K9	\$250,000.00	37.73%	Video Content Bundle for Enterprise
CVC-BUN-MXA-K9	\$120,000.00	37.73%	MXA Video Content Bundle
CVC-BUN-WKG-K9	\$210,000.00	37.73%	Video Content Bundle for Workgroup
CVC-DMMC220-K9	\$45,000.00	37.73%	Digital Media Manager M3 Server for CVC Bundle
CVC-MXE-V3-BGL-K9	\$70,000.00	37.73%	MXE 3500 V3 PID for CVC bundles
CVC-SNSC220-ENT-K9	\$85,000.00	37.73%	Show and Share M3 Server ENT for CVC Bundle, HW

Part Number	MSRP	DIR Discount %	Product Description
CVC-SNSC220-WKG-K9	\$45,000.00	37.73%	Show and Share M3 Server WKG for CVC Bundle
CVC-TCS-C220-K9	\$50,000.00	37.73%	TCS PRO 5 RP, 2 Live CVC Bundle
MXE-3500-V3-BGL-K9	\$70,000.00	37.73%	MXE-3500 V3 Bundle (Server, Base SW + Graphics + Live)
MXE-3500-V3-BSE-K9	\$45,000.00	37.73%	MXE-3500 V3 Bundle (Server + Base SW)
MXE-3500-V3-EDU-K9	\$45,000.00	37.73%	MXE3500 Bundle V3 (Server+BaseSW+Graphics) Valid for EDU
R-LCMR-K9	\$199,000.00	37.73%	Cisco Large Premise CMR screen license and conductor bundle
R-SCMR-K9	\$119,000.00	37.73%	Cisco Small Premise CMR screen license and conductor bundle
TCS-C220-PROBUN-K9	\$54,480.00	37.73%	TelePresence Content Server 5 Port Premium Resolution Bundle
CON-3ECMU-LICTP9X	\$234.00	10.00%	SWSS UPGR 3YR DISTI Telepresence Room Ba
CON-3ECMU-MIGDKTP	\$234.00	10.00%	SWSS UPGR 3YR DISTI Telepresence Desktop
CON-3ECMU-MIGVCSU	\$234.00	10.00%	SWSS UPGR 3YR DISTI Telepresence Single
CON-3ECMU-UCM9XU0	\$234.00	10.00%	SWSS UPGR 3YR DISTI BE6K UCM 9X Telepresence Room User Conne
CON-3ECMU-VMWV55	\$1,200.00	10.00%	SWSS UPGR 3YR DISTI Embedded License, Cisco TelePresence Vir
CON-3OSP-CTXSERVR	\$13,800.00	10.00%	3YR SMARTNET24X7X4OS Cisco TelePresence Exchange Server
CON-3SNTP-CTXSERVR	\$11,040.00	10.00%	3YR SMARTNET 24X7X4 Cisco TelePresence Exchange Server
CON-EC4T-2210VCR	\$3,422.00	10.00%	ESS+COMB 24X7X4OS VCR-2210 1 Port IP VCR
CON-EC4T-2220VCR	\$8,528.00	10.00%	ESS+COMB 24X7X4OS VCR-2220 5Port IP VCR Incl Video FWOpt
CON-EC4T-2240VCR	\$14,325.00	10.00%	ESS+COMB 24X7X4OS VCR-2240 10Port IP VCR Incl VideoFW Opt
CON-EC4T-300NPLCD	\$71,760.00	10.00%	ESS+COMB 24X7X4OS CTS3000 no proj, +LCD
CON-EC4T-4203MCU	\$6,210.00	10.00%	ESS+COMB 24X7X4OS MCU-4203 6 Port Ent MCU
CON-EC4T-4205MCU	\$11,621.00	10.00%	ESS+COMB 24X7X4OS MCU-4205 12 Port Ent MCU incl HRO, WCO
CON-EC4T-4210MCU	\$17,416.00	10.00%	ESS+COMB 24X7X4OS MCU-4210 20 Port Ent MCU
CON-EC4T-4215MCU	\$26,000.00	10.00%	ESS+COMB 24X7X4OS MCU-4215 30 Port Ent MCU
CON-EC4T-4220-CCD	\$2,869.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For The MCU 4220
CON-EC4T-4220MCU	\$34,749.00	10.00%	ESS+COMB 24X7X4OS MCU-4220 40 Port Ent MCU
CON-EC4T-4501-CCD	\$680.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For The MCU 4501
CON-EC4T-4501MCU	\$12,456.00	10.00%	ESS+COMB 24X7X4OS MCU4501 6Port HD MCU With Web Conf Opt
CON-EC4T-4501-PL6	\$11,040.00	10.00%	ESS+COMB 24X7X4OS MCU4501 6To12 HDPrnt Upg 12To24 SDPrnt
CON-EC4T-4505MCU	\$21,504.00	10.00%	ESS+COMB 24X7X4OS MCU4505 12Port HD MCU With Web Conf Opt
CON-EC4T-4510MCU	\$34,968.00	10.00%	ESS+COMB 24X7X4OS MCU4510 20Port HD MCU With Web Conf Opt
CON-EC4T-4515MCU	\$50,976.00	10.00%	ESS+COMB 24X7X4OS MCU4515 30Port HD MCU With Web Conf Opt
CON-EC4T-4520MCU	\$66,984.00	10.00%	ESS+COMB 24X7X4OS MCU452040 Port HD MCU With Web Conf Opt
CON-EC4T-7010TPSR	\$41,496.00	10.00%	ESS+COMB 24X7X4OS TS-7010 Telepresence Server (TR1A)
CON-EC4T-7KTPSMK2	\$12,800.00	10.00%	ESS+COMB 24X7X4OS Cisco TelePresence Server 7010 Mk2
CON-EC4T-8220-1PL	\$558.00	10.00%	ESS+COMB 24X7X4OS MSE-8220-PL 1 Rec Port Lic w/ Vid FW Opt
CON-EC4T-8220VCR	\$8,016.00	10.00%	ESS+COMB 24X7X4OS MSE8220 Record Blade-10 Record Ports

Part Number	MSRP	DIR Discount %	Product Description
CON-EC4T-8420-2PL	\$1,080.00	10.00%	ESS+COMB 24X7X4OS Mdia bld Lic-2SD or 720p HDMCU Prt,Vce Prt
CON-EC4T-8420-CCD	\$2,869.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For MSE 8420 Blade
CON-EC4T-8420MED	\$12,421.00	10.00%	ESS+COMB 24X7X4OS MSE8420 Medblade- 40 Vid and 40 VoicePrt
CON-EC4T-8510-CCD	\$1,997.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For MSE 8510 Blade
CON-EC4T-8510MED2	\$18,702.00	10.00%	ESS+COMB 24X7X4OS MSE-8510 Media2 bld up to 80 MCU Mdia Prts
CON-EC4T-8710-1SL	\$2,160.00	10.00%	ESS+COMB 24X7X4OS MSE-8710 TP Svr TS 8710 - 1 screen Lic
CON-EC4T-8710TS	\$12,469.00	10.00%	ESS+COMB 24X7X4OS MSE-8710 TP Svr blade -16 TP Screens
CON-EC4T-8KMSECH	\$12,192.00	10.00%	ESS+COMB 24X7X4OS MSE-8000-B2 Media Svc Engine Chas Bndl
CON-EC4T-ANLY-EXT	\$3,040.00	10.00%	ESS+COMB 24X7X4OS TMS Analytics Ext-API for TMS Rpt
CON-EC4T-CMX20EPR	\$4,485.00	10.00%	ESS+COMB 24X7X4OS 3/2 ePromo CSCO TelePr MX200 42/PHD1080p4x
CON-EC4T-CMX30EPR	\$5,730.00	10.00%	ESS+COMB 24X7X4OS 3/2 ePromo CSCO TelePr MX300 55/PHD1080p4x
CON-EC4T-COMMEXP	\$12,720.00	10.00%	ESS+COMB 24X7X4OS Cisco TelePresence Comm Express Feat Lic
CON-EC4T-CTI53CAB	\$90.00	10.00%	ESS+COMB 24X7X4OS MCU 5300 Series Stacking Cable
CON-EC4T-CTI8000M	\$150,000.00	10.00%	ESS+COMB 24X7X4OS MSE-8710 Chassis 4 license blades for HC
CON-EC4T-CTIMPMPB	\$2,112.00	10.00%	ESS+COMB 24X7X4OS MPS Media Processing Board
CON-EC4T-CTIVCSBS	\$2,966.00	10.00%	ESS+COMB 24X7X4OS VCS Control And Expressway
CON-EC4T-CTIVCSEW	\$4,912.00	10.00%	ESS+COMB 24X7X4OS VCS Expway 5 trav calls, fixed config
CON-EC4T-CTMPSIC8	\$1,680.00	10.00%	ESS+COMB 24X7X4OS TANDBERG MPS IIC-8, -ISDN Interface Card
CON-EC4T-CTMS15	\$23,760.00	10.00%	ESS+COMB 24X7X4OS License and SW for Tele
CON-EC4T-CTMS16	\$23,760.00	10.00%	ESS+COMB 24X7X4OS License and SW for TelePresence Multipt
CON-EC4T-CTRSLICP	\$11,760.00	10.00%	ESS+COMB 24X7X4OS CTRS License Promotional Pricing
CON-EC4T-CTS1000	\$18,960.00	10.00%	ESS+COMB 24X7X4OS TelePresence 1000 System
CON-EC4T-CTS1310P	\$15,549.00	10.00%	ESS+COMB 24X7X4OS CTS-1300-65 10 unit
CON-EC4T-CTS1365	\$20,269.00	10.00%	ESS+COMB 24X7X4OS TelePresence 1300-65
CON-EC4T-CTS1K10P	\$13,884.00	10.00%	ESS+COMB 24X7X4OS CTS1K 10 Unit Pk-Must order 5 to Qualify
CON-EC4T-CTS1K5P	\$17,822.00	10.00%	ESS+COMB 24X7X4OS CTS1K 5 Unit Pk-Must order 5 to Qualify
CON-EC4T-CTS1KA	\$18,960.00	10.00%	ESS+COMB 24X7X4OS TelePresence 1000 System
CON-EC4T-CTS3000	\$78,936.00	10.00%	ESS+COMB 24X7X4OS TelePresence3000 Bundle
CON-EC4T-CTS3010	\$68,725.00	10.00%	ESS+COMB 24X7X4OS Cisco TelePresence Systems 3010
CON-EC4T-CTS301PR	\$63,502.00	10.00%	ESS+COMB 24X7X4OS Promotion: CTS-3010 for sale with TelePr
CON-EC4T-CTS3200	\$80,018.00	10.00%	ESS+COMB 24X7X4OS TelePresence 3200 System
CON-EC4T-CTS321PR	\$71,354.00	10.00%	ESS+COMB 24X7X4OS Promotion: CTS-3210 for sale with TelePr
CON-EC4T-CTS3K10P	\$64,728.00	10.00%	ESS+COMB 24X7X4OS CTS3K 10 Unit Pk-Must order 5 to Qualify
CON-EC4T-CTS3K5P	\$74,200.00	10.00%	ESS+COMB 24X7X4OS CTS3K 5 Unit Pk-Must order 5 to Qualify
CON-EC4T-CTS3KA	\$71,760.00	10.00%	ESS+COMB 24X7X4OS TelePresence 3000 System
CON-EC4T-CTS4DATA	\$454.00	10.00%	ESS+COMB 24X7X4OS 40 LCD Data Display with remote control

Part Number	MSRP	DIR Discount %	Product Description
CON-EC4T-CTSDV12U	\$720.00	10.00%	ESS+COMB 24X7X4OS Cisco Touch 12in Dev Kit w/pwr supp cords
CON-EC4T-CTSMON4	\$432.00	10.00%	ESS+COMB 24X7X4OS Cisco TelePresence 42 Inch Auxiliary Dis
CON-EC4T-CTSMX20K	\$3,222.00	10.00%	ESS+COMB 24X7X4OS Cisco TelePresence MX200 Gen 2, PHD 1080
CON-EC4T-CTSMX300	\$4,302.00	10.00%	ESS+COMB 24X7X4OS Cisco TelePres MX300 55 Gen2 PHD 1080p
CON-EC4T-CTS-T3CM	\$69,272.00	10.00%	ESS+COMB 24X7X4OS Telepresence T3 Custom Edition
CON-EC4T-CTST3K9	\$95,661.00	10.00%	ESS+COMB 24X7X4OS Telepresence T3
CON-EC4T-CTSTX131	\$17,626.00	10.00%	ESS+COMB 24X7X4OS Cisco TelePresence TX1310 65
CON-EC4T-CTS-TX9	\$71,760.00	10.00%	ESS+COMB 24X7X4OS Cisco TelePresence S
CON-EC4T-CTS-TX92	\$72,744.00	10.00%	ESS+COMB 24X7X4OS Cisco TelePresence S
CON-EC4T-CTSTX92U	\$986.00	10.00%	ESS+COMB 24X7X4OS Upgrade Kit for CTS-TX9000 to CTS-TX9200
CON-EC4T-CVCSTPA9	\$4,314.00	10.00%	ESS+COMB 24X7X4OS VCS Str Pk Exp 50 reg 5 trav Mov 5 PHD
CON-EC4T-JBMOB100	\$2,592.00	10.00%	ESS+COMB 24X7X4OS Jabber Video Mobile 100 User Lic
CON-EC4T-JBMOB25	\$864.00	10.00%	ESS+COMB 24X7X4OS Jabber Video Mobile 25 User Lic
CON-EC4T-JBMOB2K	\$17,280.00	10.00%	ESS+COMB 24X7X4OS Jabber Video Mobile 2000 User Lic
CON-EC4T-JBMOB500	\$7,200.00	10.00%	ESS+COMB 24X7X4OS Jabber Video Mobile 500 User Lic
CON-EC4T-L4203CCD	\$374.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For The MCU 4203
CON-EC4T-L4205CCD	\$858.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For The MCU 4205
CON-EC4T-L4210CCD	\$1,246.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For The MCU 4210
CON-EC4T-L4215CCD	\$2,149.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For The MCU 4215
CON-EC4T-L4220CCD	\$2,494.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For The MCU 4220
CON-EC4T-L4250CCD	\$2,269.00	10.00%	ESS+COMB 24X7X4OS Conf Director Opt For MCU 4520
CON-EC4T-L4501CCD	\$680.00	10.00%	ESS+COMB 24X7X4OS E-dlvry Conference Directr Upg For MCU4501
CON-EC4T-L4501PL6	\$11,040.00	10.00%	ESS+COMB 24X7X4OS MCU4501 6To12 HD Port Opt 12to24 SDPorts
CON-EC4T-L4505CCD	\$680.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For The MCU 4505
CON-EC4T-L4510CCD	\$1,134.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For The MCU 4510
CON-EC4T-L4515CCD	\$1,701.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For The MCU 4515
CON-EC4T-L4520CCD	\$2,269.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For The MCU 4520
CON-EC4T-L79U16SL	\$37,872.00	10.00%	ESS+COMB 24X7X4OS TS-7010 TPS 9 to 16 Screen Upgrade
CON-EC4T-L7TPSV16	\$25,680.00	10.00%	ESS+COMB 24X7X4OS TS-7000 16 Screen Default License
CON-EC4T-L82201PL	\$558.00	10.00%	ESS+COMB 24X7X4OS L-8000-CHLIC-PAK for MSE8310 1 PRI Prt Lic
CON-EC4T-L84202PL	\$1,080.00	10.00%	ESS+COMB 24X7X4OS 1 Med 2Prt Lic-1 720pHD Video,1 VoicePrt
CON-EC4T-L8420CCD	\$2,869.00	10.00%	ESS+COMB 24X7X4OS Conf Director Opt For MSE 8420 Blade
CON-EC4T-L8510CCD	\$1,997.00	10.00%	ESS+COMB 24X7X4OS Conf Director Option For MSE 8510 Blade
CON-EC4T-L87101SL	\$2,160.00	10.00%	ESS+COMB 24X7X4OS MSE-8710 TP Svr TS 8710 - 1 screen Lic
CON-EC4T-LANLYEXT	\$3,040.00	10.00%	ESS+COMB 24X7X4OS TMS Analytics Ext-API for TMS Rpt
CON-EC4T-LBAPI25	\$1,858.00	10.00%	ESS+COMB 24X7X4OS Bkg API Integration Pkg-Per25SysRegInTMS



Part Number	MSRP	DIR Discount %	Product Description
CON-EC4T-LI4203CD	\$430.00	10.00%	ESS+COMB 24X7X4OS Conference Director Opt For MCU 4203
CON-EC4T-LI4205CD	\$858.00	10.00%	ESS+COMB 24X7X4OS Conference Director Opt For MCU 4205
CON-EC4T-LI4210CD	\$1,432.00	10.00%	ESS+COMB 24X7X4OS Conference Director Opt For MCU 4210
CON-EC4T-LI4215CD	\$1,869.00	10.00%	ESS+COMB 24X7X4OS Conference Director Opt For MCU 4215
CON-EC4T-LI4505CD	\$680.00	10.00%	ESS+COMB 24X7X4OS Conference Director Opt For MCU 4505
CON-EC4T-LI4510CD	\$1,134.00	10.00%	ESS+COMB 24X7X4OS Conference Director Opt For MCU 4510
CON-EC4T-LI4515CD	\$1,701.00	10.00%	ESS+COMB 24X7X4OS Conference Director Opt For MCU 4515
CON-EC4T-LICCTS19	\$34,000.00	10.00%	ESS+COMB 24X7X4OS License and SW for TelePresence Multipoi
CON-EC4T-LICCTSCT	\$8,400.00	10.00%	ESS+COMB 24X7X4OS License for CTMS Audio Transcode Feature
CON-EC4T-LICTMS25	\$1,894.00	10.00%	ESS+COMB 24X7X4OS TMS Management Suite - Addl 25 Systems
CON-EC4T-LICVCS10	\$1,901.00	10.00%	ESS+COMB 24X7X4OS VCS 10 Add Non-traversal Ntwk Calls
CON-EC4T-LICVCS20	\$3,398.00	10.00%	ESS+COMB 24X7X4OS VCS, 20 Add Non-traversal Ntwk Calls
CON-EC4T-LICVCS50	\$7,661.00	10.00%	ESS+COMB 24X7X4OS VCS 50 Add Non-traversal Ntwk Calls
CON-EC4T-LICVCSE5	\$2,160.00	10.00%	ESS+COMB 24X7X4OS Video Comm Svr - add 5 Traversal Calls
CON-EC4T-LLOTUS25	\$1,860.00	10.00%	ESS+COMB 24X7X4OS IBMLotusDom Int Pkg-Per25 Sys Reg In TMS
CON-EC4T-LMOVI10	\$408.00	10.00%	ESS+COMB 24X7X4OS TMS - Add 10 Act. Jabber Video Client Regs
CON-EC4T-LMOVI100	\$1,296.00	10.00%	ESS+COMB 24X7X4OS Movi TMS 100 Additional User Licences
CON-EC4T-LMOVI25	\$432.00	10.00%	ESS+COMB 24X7X4OS Movi TMS 25 Additional User Licences
CON-EC4T-LMOVI2K	\$8,640.00	10.00%	ESS+COMB 24X7X4OS Movi TMS 2000 Additional User Licenses
CON-EC4T-LMOVI500	\$3,600.00	10.00%	ESS+COMB 24X7X4OS Movi TMS 500 Additional User Licenses
CON-EC4T-LMPS20MP	\$3,840.00	10.00%	ESS+COMB 24X7X4OS Addl 20 MCU MedPrts For MPS w/ Med Board
CON-EC4T-LMSEX25	\$1,224.00	10.00%	ESS+COMB 24X7X4OS TMS MS Exchg Integration Pkg-Per25SysReg
CON-EC4T-LTAPPINT	\$5,040.00	10.00%	ESS+COMB 24X7X4OS TMS App Integ Lic - Per Server Integrated
CON-EC4T-LTBAPI25	\$1,858.00	10.00%	ESS+COMB 24X7X4OS TMSBA-Ext Bkg API-Per25SysRegInTMS
CON-EC4T-LTMS100	\$4,770.00	10.00%	ESS+COMB 24X7X4OS TMS Management Suite - Addl 100 Systems
CON-EC4T-LTMS-100	\$4,770.00	10.00%	ESS+COMB 24X7X4OS TMS Management Suite - Addl 100 Systems
CON-EC4T-LTMS25	\$1,894.00	10.00%	ESS+COMB 24X7X4OS TMS Management Suite - Addl 25 Systems
CON-EC4T-LTMSEX25	\$1,224.00	10.00%	ESS+COMB 24X7X4OS TMS MS Exchg Integration Pkg-Per25SysReg
CON-EC4T-LTNETINT	\$5,040.00	10.00%	ESS+COMB 24X7X4OS Ntwk Int Pkg Polyc MGC, Radv VialP, 3540
CON-EC4T-LTPSRVSL	\$3,168.00	10.00%	ESS+COMB 24X7X4OS Cisco TelePresence Server 7010 Screen Lic
CON-EC4T-LVCFNDME	\$2,565.00	10.00%	ESS+COMB 24X7X4OS Video Communication Srvr - FindMe ap
CON-EC4T-LVCS10	\$1,901.00	10.00%	ESS+COMB 24X7X4OS VCS 10 Add Non-traversal Ntwk Calls
CON-EC4T-LVCS20	\$3,398.00	10.00%	ESS+COMB 24X7X4OS VCS, 20 Add Non-traversal Ntwk Calls
CON-EC4T-LVCS200	\$27,648.00	10.00%	ESS+COMB 24X7X4OS VCS 200 Add Non-traversal Ntwk Calls
CON-EC4T-LVCS300	\$37,152.00	10.00%	ESS+COMB 24X7X4OS VCS 300 Add Non-traversal Ntwk Calls
CON-EC4T-LVCS50	\$7,661.00	10.00%	ESS+COMB 24X7X4OS VCS 50 Add Non-traversal Ntwk Calls

Part Number	MSRP	DIR Discount %	Product Description
CON-EC4T-LVCSE10	\$3,888.00	10.00%	ESS+COMB 24X7X4OS Video Comm Server - 10 Traversal Calls
CON-EC4T-LVCSE20	\$7,029.00	10.00%	ESS+COMB 24X7X4OS Video Comm Server - 20 Traversal Calls
CON-EC4T-LVCSE5	\$2,160.00	10.00%	ESS+COMB 24X7X4OS Video Comm Server - 5 Traversal Calls
CON-EC4T-LVCSE50	\$15,840.00	10.00%	ESS+COMB 24X7X4OS Video Comm Server - 50 Traversal Calls
CON-EC4T-M7845I3C	\$6,624.00	10.00%	ESS+COMB 24X7X4OS TelePresence MCS-7845 IBM Platform SPARE
CON-EC4T-MOVI-100	\$1,296.00	10.00%	ESS+COMB 24X7X4OS Movt TMS 100 Additional User Licences
CON-EC4T-MOVI-25	\$432.00	10.00%	ESS+COMB 24X7X4OS Movt TMS 25 Additional User Licences
CON-EC4T-MOVI-2K	\$8,640.00	10.00%	ESS+COMB 24X7X4OS Movt TMS 2000 Additional User Licences
CON-EC4T-MOVI-500	\$3,600.00	10.00%	ESS+COMB 24X7X4OS Movt TMS 500 Additional User Licences
CON-EC4T-MPS20AV	\$6,144.00	10.00%	ESS+COMB 24X7X4OS AVO For 20 MCU Ports For MPS
CON-EC4T-MPS20AVO	\$6,144.00	10.00%	ESS+COMB 24X7X4OS AVO For 20 MCU Ports For MPS
CON-EC4T-MPS-20MP	\$3,840.00	10.00%	ESS+COMB 24X7X4OS Addl 20 MCU MedPrts For MPS w/ Med Board
CON-EC4T-MPSC200	\$2,880.00	10.00%	ESS+COMB 24X7X4OS MPS 200
CON-EC4T-MPSC800	\$5,760.00	10.00%	ESS+COMB 24X7X4OS MPS 800
CON-EC4T-MSAPLWK9	\$5,917.00	10.00%	ESS+COMB 24X7X4OS Telp Mgmt Server incl 25 sys lic
CON-EC4T-MSC32V35	\$1,512.00	10.00%	ESS+COMB 24X7X4OS MPS SIC-32, Serial Interface Card
CON-EC4T-P42C20	\$5,910.00	10.00%	ESS+COMB 24X7X4OS Profile42 w/C20,PHD1080p12x Cam,2 Mics
CON-EC4T-P42C40K9	\$8,192.00	10.00%	ESS+COMB 24X7X4OS Profile 42 with C40
CON-EC4T-P52C40K9	\$8,814.00	10.00%	ESS+COMB 24X7X4OS Profile 52 with C40
CON-EC4T-P52C60	\$11,674.00	10.00%	ESS+COMB 24X7X4OS Profile 52
CON-EC4T-P52DC60	\$14,794.00	10.00%	ESS+COMB 24X7X4OS Prfile52Dual w/C60,NPP,12xPHD 1080Cam,4mic
CON-EC4T-P52DMXP	\$14,794.00	10.00%	ESS+COMB 24X7X4OS Profile 52 6000 MXP
CON-EC4T-P52MXP	\$9,334.00	10.00%	ESS+COMB 24X7X4OS Profile 52
CON-EC4T-P65DC90	\$26,718.00	10.00%	ESS+COMB 24X7X4OS Prfile65Dual w/C90,NPP,PHD1080p12xCam,4Mic
CON-EC4T-P65SC60	\$17,786.00	10.00%	ESS+COMB 24X7X4OS Profile 65
CON-EC4T-T3DOCCAM	\$4,773.00	10.00%	ESS+COMB 24X7X4OS TP T3 Document Cam - WolfVision VC-Z12
CON-EC4T-TCS-5RP	\$9,597.00	10.00%	ESS+COMB 24X7X4OS Tandberg Content Svr-5 RecPts-2Liv Ouput
CON-EC4T-TMSAPINT	\$5,040.00	10.00%	ESS+COMB 24X7X4OS E-dlvry TMS App Intg Pkg per svr intg
CON-EC4T-TMSAPLK9	\$2,758.00	10.00%	ESS+COMB 24X7X4OS Cisco TelePresence Management Server
CON-EC4T-TMSLTS25	\$1,860.00	10.00%	ESS+COMB 24X7X4OS IBM LotusDom Int Pkg-Per25 Sys Reg In TMS
CON-EC4T-TMSNTINT	\$5,040.00	10.00%	ESS+COMB 24X7X4OS L-TMS-SW-PAK for Edlvry TMS NW Int Pack
CON-EC4T-VCFINDME	\$2,565.00	10.00%	ESS+COMB 24X7X4OS Video Communication Server - FindMe App
CON-EC4T-VCS-200	\$27,648.00	10.00%	ESS+COMB 24X7X4OS VCS 200 Add Non-traversal Ntwk Calls
CON-EC4T-VCS-300	\$37,152.00	10.00%	ESS+COMB 24X7X4OS VCS 300 Add Non-traversal Ntwk Calls
CON-EC4T-VCSE-10	\$3,888.00	10.00%	ESS+COMB 24X7X4OS Video Comm Svr - add 10 Traversal Calls
CON-EC4T-VCSE-20	\$7,029.00	10.00%	ESS+COMB 24X7X4OS Video Comm Svr - add 20 Traversal Calls

Part Number	MSRP	DIR Discount %	Product Description
CON-EC4T-VCSE-50	\$15,840.00	10.00%	ESS+COMB 24X7X4OS Video Comm Svr - add 50 Traversal Calls
CON-ECMU-8710-1SL	\$1,080.00	10.00%	ESS SW SUPP+UPGR, MSE-8710 Telepresence Server TS 8710 - 1 s
CON-ECMU-L3001SL	\$1,080.00	10.00%	SWSS UPGRADES Cisco TelePresence S
CON-ECMU-LIC3001	\$1,080.00	10.00%	SWSS UPGRADES Cisco TelePresence S
CON-ECMU-LICTP1RO	\$78.00	10.00%	SWSS UPGRADES Telepresence Room Ba
CON-ECMU-LICTP9X	\$78.00	10.00%	SWSS UPGRADES Telepresence Room Ba
CON-ECMU-LICTPRO	\$132.00	10.00%	SWSS UPGRADES Telepresence Room Up
CON-ECMU-LTPSRVSL	\$1,584.00	10.00%	SWSS UPGRADES Cisco TelePresence Server 7010 Screen Lic
CON-ECMUS-LICTP1RO	\$94.00	10.00%	SOLN SUPP SWSS Telepresence Room Based Endpoint, Single
CON-ECMU-UCM9XU02	\$78.00	10.00%	SWSS UPGRADES BE6K UCM 9X Telepresence Room User Conne
CON-HCS-TP10-LE	\$117.00	10.00%	SWSS SS HCS Vid Lic R10 for TelePresence Room LE
CON-HCS-TP9-LE	\$117.00	10.00%	SWSS SS HCS Vid Lic for TelePresence Room LE
CON-HCS-TPRM10X	\$117.00	10.00%	SWSS SS HCS HCS TelePresence Room License
CON-HCS-TPRM9X	\$117.00	10.00%	SWSS SS HCS HCS TelePresence Room License
CON-NEMU-8710-1SL	\$1,080.00	10.00%	SNTC SWSS UPGRADES, MSE-8710 Telepresence Server TS 8710 - 1
CON-NEMU-L3001SL	\$1,080.00	10.00%	SNTC SWSS UPGRADES Cisco TelePresence S
CON-NEMU-LIC3001	\$1,080.00	10.00%	SNTC SWSS UPGRADES Cisco TelePresence S
CON-NEMU-LICTP1RO	\$78.00	10.00%	SNTC SWSS UPGRADES Telepresence Room Ba
CON-NEMU-LICTP9X	\$78.00	10.00%	SNTC SWSS UPGRADES Telepresence Room Ba
CON-NEMU-LICTPRO	\$132.00	10.00%	SNTC SWSS UPGRADES Telepresence Room Up
CON-NEMU-UCM9XU0	\$78.00	10.00%	SNTC SWSS UPGRADES BE6K UCM 9X Telepresence Room User Conne
CON-OS-CTSMON55	\$600.00	10.00%	SNTC-8X5XNBDOS Cisco TelePresence 55 Inch Auxiliary Dis
CON-OSE-CTXSERVR	\$4,169.00	10.00%	SNTC-8X5X4OS Cisco TelePresence Exchange Server
CON-OSE-VTSLSVR3	\$3,123.00	10.00%	SNTC-8X5X4OS Cisco Multiparty Media 400v TelePresence
CON-OSP-CTXSERVR	\$4,600.00	10.00%	SNTC-24X7X4OS Cisco TelePresence Exchange Server
CON-OSP-VTSLSVR3	\$3,446.00	10.00%	SNTC-24X7X4OS Cisco Multiparty Media 400v TelePresence
CON-OS-VTSLSVR3	\$2,154.00	10.00%	SNTC-8X5XNBDOS Cisco Multiparty Media 400v TelePresence
CON-ROSF-100ESVCHR	\$372,000.00	10.00%	100 Monthly Elective Engineering Service Hours
CON-ROSF-100IPTGW	\$117,000.00	10.00%	100 IPT Gateway Service License
CON-ROSF-100KIPTAB	\$7,860.00	10.00%	250 IPT Premier Add for 100KIPT Tier on UCS B Series RMS
CON-ROSF-100KIPTAC	\$9,161.00	10.00%	250 IPT Premier Add for 100KIPT Tier on UCS C Series RMS
CON-ROSF-100KIPTPB	\$3,493,304.00	10.00%	100,000 IPT Premier Service License on UCS B Series RMS
CON-ROSF-100KIPTPC	\$3,664,448.00	10.00%	100,000 IPT Premier Service License on UCS C Series RMS
CON-ROSF-100KMAPAB	\$3,416.00	10.00%	250 Phone Add Premier Service Expansion on UCS B Series MAP
CON-ROSF-100KMAPAC	\$4,018.00	10.00%	250 Phone Add Premier Service Expansion on UCS C Series MAP
CON-ROSF-100KMAPB	\$1,366,531.00	10.00%	100,000 Phone Premier Service License on UCS B Series MAP

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-100KMAPC	\$1,607,367.00	10.00%	100,000 Phone Premier Service License on UCS C Series MAP
CON-ROSF-100KUCVCA	\$9,161.00	10.00%	FIXED PRICE RMS 250 IPT Premier Add for 100KIPT Tier on UCS
CON-ROSF-100KUCVMC	\$3,664,448.00	10.00%	FIXED PRICE RMS 100,000 IPT Premier Service License on UCS
CON-ROSF-10ANLGW	\$623.00	10.00%	1 to 10 per Analog Voice Gateway Service License - RMS
CON-ROSF-10ESVCHR	\$39,600.00	10.00%	10 Monthly Elective Engineering Service Hours
CON-ROSF-10KIPTA	\$16,266.00	10.00%	250 Phone+Unity Premier Service Add for 10KIPT Tier RMS
CON-ROSF-10KIPTAB	\$14,640.00	10.00%	250 IPT Premier Add for 10KIPT Tier on UCS B Series RMS
CON-ROSF-10KIPTAC	\$17,080.00	10.00%	250 IPT Premier Add for 10KIPT Tier on UCS C Series RMS
CON-ROSF-10KIPT-P	\$650,650.00	10.00%	10,000 IPT Premier Service License
CON-ROSF-10KIPTPB	\$585,585.00	10.00%	10,000 IPT Premier Service License on UCS B Series RMS
CON-ROSF-10KIPTPC	\$202,679.00	10.00%	10000 Seat CUWL Prof - Meeting Place, UCCX, SmartPhone
CON-ROSF-10KIPTS	\$455,000.00	10.00%	Standard Service 10,000 Phone IPT Service License
CON-ROSF-10KMAPA	\$8,409.00	10.00%	250 Phone+Unity Premier Service Add for 10KIPT Tier MAP
CON-ROSF-10KMAPAB	\$7,568.00	10.00%	250 Phone Add Premier Service Expansion on UCS B Series MAP
CON-ROSF-10KMAPAC	\$8,830.00	10.00%	250 Phone Add Premier Service Expansion on UCS C Series MAP
CON-ROSF-10KMAPB	\$302,738.00	10.00%	10,000 Phone Premier Service License on UCS B Series MAP
CON-ROSF-10KMAPC	\$353,194.00	10.00%	10,000 Phone Premier Service License on UCS C Series MAP
CON-ROSF-10KUCVMC	\$683,183.00	10.00%	FIXED PRICE RMS 10,000 IPT Premier Service License on UCS
CON-ROSF-10KUCVMC	\$17,080.00	10.00%	FIXED PRICE RMS 250 IPT Premier Add for 10KIPT Tier on UCS
CON-ROSF-1ESVCHR	\$5,040.00	10.00%	1 Monthly Elective Engineering Service Hour
CON-ROSF-1KIPTA	\$27,108.00	10.00%	250 Phone+Unity Premier Service Add for 1KIPT Tier RMS
CON-ROSF-1KIPTAB	\$24,397.00	10.00%	250 IPT Premier Add for 1KIPT Tier on UCS B Series RMS
CON-ROSF-1KIPTAC	\$28,464.00	10.00%	250 IPT Premier Add for 1KIPT Tier on UCS C Series RMS
CON-ROSF-1KIPTGW	\$975,000.00	10.00%	1000 IPT Gateway Service License
CON-ROSF-1KIPT-P	\$108,433.00	10.00%	1,000 IPT Premier Service License
CON-ROSF-1KIPTPB	\$97,590.00	10.00%	1,000 IPT Premier Service License on UCS B Series RMS
CON-ROSF-1KIPTS	\$61,750.00	10.00%	Standard Service 1,000 Phone IPT Service License
CON-ROSF-1KMAPA	\$14,016.00	10.00%	250 Phone+Unity Premier Service Add for 1KIPT Tier MAP
CON-ROSF-1KMAPAB	\$12,614.00	10.00%	250 Phone Add Premier Service Expansion on UCS B Series MAP
CON-ROSF-1KMAPAC	\$14,716.00	10.00%	250 Phone Add Premier Service Expansion on UCS C Series MAP
CON-ROSF-1KMAPB	\$50,456.00	10.00%	1,000 Phone Premier Service License on UCS B Series MAP
CON-ROSF-1KMAPC	\$58,866.00	10.00%	1,000 Phone Premier Service License on UCS C Series MAP
CON-ROSF-1KUCVMC	\$113,855.00	10.00%	1,000 IPT Premier Service License on UCS C Series RMS
CON-ROSF-1KUCVMCA	\$28,464.00	10.00%	FIXED PRICE RMS 250 IPT Premier Add for 1KIPT Tier on UCS
CON-ROSF-2.5KIPTA	\$24,018.00	10.00%	250 Phone+Unity Premier Service Add for 2.5KIPT Tier RMS
CON-ROSF-2.5KIPTAB	\$21,616.00	10.00%	250 IPT Premier Add for 2.5KIPT Tier on UCS B Series RMS

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-2.5KIPTAC	\$25,218.00	10.00%	250 IPT Premier Add for 2.5KIPT Tier on UCS C Series RMS
CON-ROSF-2.5KIPT-P	\$240,175.00	10.00%	2,500 IPT Premier Service License
CON-ROSF-2.5KIPTPB	\$216,158.00	10.00%	2,500 IPT Premier Service License on UCS B Series RMS
CON-ROSF-2.5KMAPA	\$12,497.00	10.00%	250 Phone+Unity Premier Service Add for 2.5KIPT Tier MAP
CON-ROSF-2.5KMAPAB	\$11,248.00	10.00%	250 Phone Add Premier Service Expansion on UCS B Series MAP
CON-ROSF-2.5KMAPAC	\$13,122.00	10.00%	250 Phone Add Premier Service Expansion on UCS C Series MAP
CON-ROSF-2.5KMAPC	\$131,221.00	10.00%	2,500 Phone Premier Service License on UCS C Series MAP
CON-ROSF-2.5KUCVCA	\$25,218.00	10.00%	FIXED PRICE RMS 250 IPT Premier Add for 2.5KIPT Tier on UCS
CON-ROSF-2.5KUCVMC	\$252,184.00	10.00%	FIXED PRICE RMS 2,500 IPT Premier Service License on UCS
CON-ROSF-2.5MAPB	\$112,475.00	10.00%	2,500 Phone Premier Service License on UCS B Series MAP
CON-ROSF-200ESVCHR	\$732,000.00	10.00%	200 Monthly Elective Engineering Service Hours
CON-ROSF-20KIPTA	\$15,210.00	10.00%	250 Phone+Unity Premier Service Add for 20KIPT Tier RMS
CON-ROSF-20KIPTAB	\$13,689.00	10.00%	250 IPT Premier Add for 20KIPT Tier on UCS B Series RMS
CON-ROSF-20KIPT-P	\$1,216,800.00	10.00%	20,000 IPT Premier Service License
CON-ROSF-20KIPTPB	\$1,095,120.00	10.00%	20,000 IPT Premier Service License on UCS B Series RMS
CON-ROSF-20KIPTS	\$845,000.00	10.00%	Standard Service 20,000 Phone IPT Service License
CON-ROSF-20KMAPA	\$7,884.00	10.00%	250 Phone+Unity Premier Service Add for 20KIPT Tier MAP
CON-ROSF-20KMAPAB	\$7,095.00	10.00%	250 Phone Premier Service Expansion on UCS B Series MAP
CON-ROSF-20KMAPAC	\$8,278.00	10.00%	250 Phone Premier Service Expansion on UCS C Series MAP
CON-ROSF-20KMAPB	\$567,633.00	10.00%	20,000 Phone Premier Service License on UCS B Series MAP
CON-ROSF-20KMAPC	\$662,238.00	10.00%	20,000 Phone Premier Service License on UCS C Series MAP
CON-ROSF-20KUCVMC	\$1,277,640.00	10.00%	FIXED PRICE RMS 20,000 IPT Premier Service License on UCS
CON-ROSF-20KUCVMC	\$15,971.00	10.00%	FIXED PRICE RMS 250 IPT Premier Add for 20KIPT Tier on UCS
CON-ROSF-250ANLGW	\$405.00	10.00%	76 to 250 per Analog Voice Gateway Service License - RMS
CON-ROSF-250IPTGW	\$276,250.00	10.00%	250 IPT Gateway Service License
CON-ROSF-250IPTS	\$15,438.00	10.00%	Standard Service 250 Additional Phone IPT Service License
CON-ROSF-25ANLGW	\$530.00	10.00%	11 to 25 per Analog Voice Gateway Service License - RMS
CON-ROSF-25ESVCHR	\$96,000.00	10.00%	25 Monthly Elective Engineering Service Hours
CON-ROSF-25IPTGW	\$37,375.00	10.00%	25 IPT Gateway Service License
CON-ROSF-20KIPTAC	\$15,971.00	10.00%	250 IPT Premier Add for 20KIPT Tier on UCS C Series RMS
CON-ROSF-300ESVCHR	\$1,080,000.00	10.00%	300 Monthly Elective Engineering Service Hours
CON-ROSF-30KIPTA	\$14,537.00	10.00%	250 Phone+Unity Premier Service Add for 30KIPT Tier RMS
CON-ROSF-30KIPTAB	\$13,084.00	10.00%	250 IPT Premier Add for 30KIPT Tier on UCS B Series RMS
CON-ROSF-30KIPTAC	\$15,264.00	10.00%	250 IPT Premier Add for 30KIPT Tier on UCS C Series RMS
CON-ROSF-30KIPT-P	\$1,744,470.00	10.00%	30,000 IPT Premier Service License
CON-ROSF-30KIPTPB	\$1,570,023.00	10.00%	30,000 IPT Premier Service License on UCS B Series RMS



Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-30KIPTS	\$1,228,500.00	10.00%	Standard Service 30,000 Phone IPT Service License
CON-ROSF-30KMAPA	\$7,500.00	10.00%	250 Phone+Unity Premier Service Add for 30KIPT Tier MAP
CON-ROSF-30KMAPAB	\$6,750.00	10.00%	250 Phone Add Premier Service Expansion on UCS B Series MAP
CON-ROSF-30KMAPAC	\$7,875.00	10.00%	250 Phone Add Premier Service Expansion on UCS C Series MAP
CON-ROSF-30KMAPB	\$810,042.00	10.00%	30,000 Phone Premier Service License on UCS B Series MAP
CON-ROSF-30KMAPC	\$945,049.00	10.00%	30,000 Phone Premier Service License on UCS C Series MAP
CON-ROSF-30KUCVMC	\$1,831,694.00	10.00%	FIXED PRICE RMS 30,000 IPT Premier Service License on UCS
CON-ROSF-30KUCVMC	\$15,264.00	10.00%	FIXED PRICE RMS 250 IPT Premier Add for 30KIPT Tier on UCS
CON-ROSF-500+ANLGW	\$325.00	10.00%	501 and up per Analog Voice Gateway Service License - RMS
CON-ROSF-500ANLGW	\$355.00	10.00%	251 to 500 per Analog Voice Gateway Service License - RMS
CON-ROSF-500ESVCHR	\$1,740,000.00	10.00%	500 Monthly Elective Engineering Service Hours
CON-ROSF-500IPTGW	\$520,000.00	10.00%	500 IPT Gateway Service License
CON-ROSF-50ESVCHR	\$189,000.00	10.00%	50 Monthly Elective Engineering Service Hours
CON-ROSF-50IPTGW	\$71,500.00	10.00%	50 IPT Gateway Service License
CON-ROSF-50KIPTA	\$14,105.00	10.00%	250 Phone+Unity Premier Service Add for 50KIPT Tier RMS
CON-ROSF-50KIPTAB	\$12,695.00	10.00%	250 IPT Premier Add for 50KIPT Tier on UCS B Series RMS
CON-ROSF-50KIPTAC	\$14,810.00	10.00%	250 IPT Premier Add for 50KIPT Tier on UCS C Series RMS
CON-ROSF-50KIPT-P	\$2,821,000.00	10.00%	50,000 IPT Premier Service License
CON-ROSF-50KIPTPB	\$2,538,900.00	10.00%	50,000 IPT Premier Service License on UCS B Series RMS
CON-ROSF-50KIPTS	\$2,015,000.00	10.00%	Standard Service 50,000 Phone IPT Service License
CON-ROSF-50KMAPA	\$7,281.00	10.00%	250 Phone+Unity Premier Service Add for 50KIPT Tier MAP
CON-ROSF-50KMAPAB	\$6,553.00	10.00%	250 Phone Add Premier Service Expansion on UCS B Series MAP
CON-ROSF-50KMAPAC	\$7,645.00	10.00%	250 Phone Add Premier Service Expansion on UCS C Series MAP
CON-ROSF-50KMAPB	\$1,310,583.00	10.00%	50,000 Phone Premier Service License on UCS B Series MAP
CON-ROSF-50KMAPC	\$1,529,013.00	10.00%	50,000 Phone Premier Service License on UCS C Series MAP
CON-ROSF-50KUCVMC	\$2,962,050.00	10.00%	FIXED PRICE RMS 50,000 IPT Premier Service License on UCS
CON-ROSF-50KUCVMC	\$14,810.00	10.00%	FIXED PRICE RMS 250 IPT Premier Add for 50KIPT Tier on UCS
CON-ROSF-5ESVCHR	\$20,100.00	10.00%	5 Monthly Elective Engineering Service Hours
CON-ROSF-5IPTGW	\$7,800.00	10.00%	5 IPT Gateway Service License
CON-ROSF-5KIPTA	\$20,512.00	10.00%	250 Phone+Unity Premier Service Add for 5KIPT Tier RMS
CON-ROSF-5KIPTAB	\$18,460.00	10.00%	250 IPT Premier Add for 5KIPT Tier on UCS B Series RMS
CON-ROSF-5KIPTAC	\$21,537.00	10.00%	250 IPT Premier Add for 5KIPT Tier on UCS C Series RMS
CON-ROSF-5KIPT-P	\$410,231.00	10.00%	5,000 IPT Premier Service License
CON-ROSF-5KIPTPB	\$369,208.00	10.00%	5,000 IPT Premier Service License on UCS B Series RMS
CON-ROSF-5KIPTS	\$276,250.00	10.00%	Standard Service 5,000 Phone IPT Service License
CON-ROSF-5KMAPA	\$10,617.00	10.00%	250 Phone+Unity Premier Service Add for 5KIPT Tier MAP

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-5KMAPAB	\$9,555.00	10.00%	250 Phone Add Premier Service Expansion on UCS B Series MAP
CON-ROSF-5KMAPAC	\$11,148.00	10.00%	250 Phone Add Premier Service Expansion on UCS C Series MAP
CON-ROSF-5KMAPB	\$191,103.00	10.00%	5,000 Phone Premier Service License on UCS B Series MAP
CON-ROSF-5KMAPC	\$222,954.00	10.00%	5,000 Phone Premier Service License on UCS C Series MAP
CON-ROSF-5KUCVMC	\$430,743.00	10.00%	FIXED PRICE RMS 5,000 IPT Premier Service License on UCS
CON-ROSF-5KUCVMCA	\$21,537.00	10.00%	FIXED PRICE RMS 250 IPT Premier Add for 5KIPT Tier on UCS
CON-ROSF-A10ANLGW	\$349.00	10.00%	1 to 10 Per Analog Gateway Service License -MAP
CON-ROSF-A250ANLG	\$227.00	10.00%	76 to 250 Per Analog Gateway Service License -MAP
CON-ROSF-A25ANLGW	\$297.00	10.00%	11 to 25 Per Analog Gateway Service License -MAP
CON-ROSF-A500+ANG	\$182.00	10.00%	500 and up Per Analog Gateway Service License -MAP
CON-ROSF-A500ANLG	\$199.00	10.00%	251 to 500 Per Analog Gateway Service License -MAP
CON-ROSF-A75ANLGW	\$262.00	10.00%	26 to 75 Per Analog Gateway Service License -MAP
CON-ROSF-ACACT10	\$27,455.00	10.00%	MAP UCCE Activation Cost for up to 10 CVP Appl Instances
CON-ROSF-ACACT100	\$142,857.00	10.00%	MAP UCCE Activation Cost for up to 100 CVP Appl Instances
CON-ROSF-ACACT249	\$334,821.00	10.00%	MAP UCCE Activation Cost for up to 249 CVP Appl Instances
CON-ROSF-ACACT250	\$524,554.00	10.00%	MAP UCCE Activation Cost for 250 or Over CVP Appl Instances
CON-ROSF-ACACT26	\$46,875.00	10.00%	MAP UCCE Activation Cost for up to 26 CVP Appl Instances
CON-ROSF-ACVPCSS	\$1,750.00	10.00%	CVP Content Services Switch - MAP
CON-ROSF-ACVPGW	\$1,750.00	10.00%	CVP Voice Gateway - MAP
CON-ROSF-ACVPPRT1	\$69.00	10.00%	MAP UCC CVP Per Port Service 1-499
CON-ROSF-ACVPPRT2	\$59.00	10.00%	MAP UCC CVP Per Port Service 500+
CON-ROSF-ACVPSRVR	\$3,125.00	10.00%	MAP UCC CVP Per Appl Instance Service
CON-ROSF-ADBU1	\$3,055.00	10.00%	ADBU 1 Instance Standard Service License
CON-ROSF-ADBU10	\$29,900.00	10.00%	ADBU 25 Instance Standard Service License
CON-ROSF-ADBU100	\$260,000.00	10.00%	ADBU 100 Instance Standard Service License
CON-ROSF-ADBU1200	\$1,872,000.00	10.00%	ADBU 1600 Instance Standard Service License
CON-ROSF-ADBU200	\$468,000.00	10.00%	ADBU 200 Instance Standard Service License
CON-ROSF-ADBU400	\$780,000.00	10.00%	ADBU 400 Instance Standard Service License
CON-ROSF-ADBU50	\$143,000.00	10.00%	ADBU 50 Instance Standard Service License
CON-ROSF-ADBU800	\$1,352,000.00	10.00%	ADBU 800 Instance Standard Service License
CON-ROSF-AEACT10	\$31,250.00	10.00%	MAP UCCE Activation Cost for up to 10 ICM Appl Instances
CON-ROSF-AEACT100	\$180,804.00	10.00%	MAP UCCE Activation Cost for up to 100 ICM Appl Instances
CON-ROSF-AEACT249	\$424,107.00	10.00%	MAP UCCE Activation Cost for up to 249 ICM Appl Instances
CON-ROSF-AEACT250	\$656,250.00	10.00%	MAP UCCE Activation Cost for 250 or Over ICM Appl Instances
CON-ROSF-AEACT26	\$55,804.00	10.00%	MAP UCCE Activation Cost for up to 26 ICM Appl Instances
CON-ROSF-AEIMAP10	\$28,000.00	10.00%	UCCE MAP for 1-10 Servers or Application Instances

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-AEIMAP100	\$262,500.00	10.00%	UCCE MAP for 26-100 Servers or Application Instances
CON-ROSF-AEIMAP25	\$66,500.00	10.00%	UCCE MAP for 11-25 Servers or Application Instances
CON-ROSF-AEIMAP250	\$658,000.00	10.00%	UCCE MAP for 101-250 Servers or Application Instances
CON-ROSF-AEIMAP500	\$1,050,000.00	10.00%	UCCE MAP for 251-500 Servers or Application Instances
CON-ROSF-AENAGENT	\$139.00	10.00%	MAP UCCE Per Enhanced Agent Service
CON-ROSF-AESFTWR	\$1,275.00	10.00%	MAP UCCE Software Service
CON-ROSF-AIACT10	\$51,339.00	10.00%	MAP ICME Activation Cost for up to 10 ICM Appl Instances
CON-ROSF-AIACT100	\$207,589.00	10.00%	MAP ICME Activation Cost for up to 100 ICM Appl Instances
CON-ROSF-AIACT249	\$468,750.00	10.00%	MAP ICME Activation Cost for up to 249 ICM Appl Instances
CON-ROSF-AIACT250	\$725,446.00	10.00%	MAP ICME Activation Cost for 250 or Over ICM Appl Instances
CON-ROSF-AIACT26	\$75,893.00	10.00%	MAP ICME Activation Cost for up to 26 ICM Appl Instances
CON-ROSF-AICACT10	\$40,179.00	10.00%	MAP UCC Activation Cost for up to 10 CVP Appl Instances
CON-ROSF-AICACT100	\$156,250.00	10.00%	MAP UCC Activation Cost for up to 100 CVP Appl Instances
CON-ROSF-AICACT249	\$343,750.00	10.00%	MAP UCC Activation Cost for up to 249 CVP Appl Instances
CON-ROSF-AICACT250	\$535,714.00	10.00%	MAP UCC Activation Cost for 250 or Over CVP Appl Instances
CON-ROSF-AICACT26	\$60,268.00	10.00%	MAP UCC Activation Cost for up to 26 CVP Appl Instances
CON-ROSF-AICMET1A	\$93.00	10.00%	MAP ICME UCC ICM Tier 1 Agent Service
CON-ROSF-AICMET2A	\$74.00	10.00%	MAP ICME UCC ICM Tier 2 Agent Service
CON-ROSF-AICMET3A	\$60.00	10.00%	MAP ICME UCC ICM Tier 3 Agent Service
CON-ROSF-AICMET4A	\$46.00	10.00%	MAP ICME UCC ICM Tier 4 Agent Service
CON-ROSF-AICMPG	\$4,625.00	10.00%	MAP ICME UCC Per PG Service
CON-ROSF-AICMSRVR	\$3,125.00	10.00%	MAP ICME UCC ICM Per Application Instance Service
CON-ROSF-AIEACT13	\$31,250.00	10.00%	MAP UCCE Activation Cost for up to 13 IP-IVR Appl Instances
CON-ROSF-AIEACT19	\$44,643.00	10.00%	MAP UCCE Activation Cost for up to 19 IP-IVR Appl Instances
CON-ROSF-AIEACT26	\$58,036.00	10.00%	MAP UCCE Activation Cost for up to 26 IP-IVR Appl Instances
CON-ROSF-AIEACT6	\$22,321.00	10.00%	MAP UCCE Activation Cost for up to 6 IP-IVR Appl Instances
CON-ROSF-AIIACT13	\$43,750.00	10.00%	MAP UCC Activation Cost for up to 13 IP-IVR Appl Instances
CON-ROSF-AIIACT19	\$56,250.00	10.00%	MAP UCC Activation Cost for up to 19 IP-IVR Appl Instances
CON-ROSF-AIIACT26	\$71,429.00	10.00%	MAP UCC Activation Cost for up to 26 IP-IVR Appl Instances
CON-ROSF-AIIACT6	\$34,598.00	10.00%	MAP UCC Activation Cost for up to 6 IP-IVR Appl Instances
CON-ROSF-AIVRPRT	\$111.00	10.00%	MAP UCC IP-IVR Per Port Service
CON-ROSF-AIVRSRVR	\$3,125.00	10.00%	MAP UCC IP-IVR Per Appl Instance Service
CON-ROSF-AMCAGENT	\$74.00	10.00%	MAP UCCE Per Multi-Channel Agent Service
CON-ROSF-APRAGENT	\$157.00	10.00%	MAP UCCE Per Premium Agent Service
CON-ROSF-ASTAGENT	\$102.00	10.00%	MAP UCCE Per Standard Agent Service
CON-ROSF-AUAL100	\$438.00	10.00%	Additional 51-100 System User Licenses

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CON-ROSF-AUAL200	\$406.00	10.00%	Additional 101-200 System User Licenses
CON-ROSF-AUAL201UP	\$375.00	10.00%	Additional 201 or more System User Licenses
CON-ROSF-AUAL25	\$500.00	10.00%	Additional 10-25 System User Licenses
CON-ROSF-AUAL50	\$469.00	10.00%	Additional 26-50 System User Licenses
CON-ROSF-AUCCEBACT	\$7,000.00	10.00%	Base MAP Activ for UCCE instance count equal or less than 5
CON-ROSF-AUCCEBMA	\$7,000.00	10.00%	Base MAP for UCCE instance count equal or less than 5
CON-ROSF-AUCCEIACT	\$4,060.00	10.00%	Per UCCE ICM CVP IVR Application or Svr Instance Activ MAP
CON-ROSF-AUCCEIMAP	\$4,004.00	10.00%	Per UCCE ICM CVP IVR Application or Server Instance MAP
CON-ROSF-AWAP10	\$9,750.00	10.00%	Autonomous WAP 10 device license pricing
CON-ROSF-AWAP100	\$78,000.00	10.00%	Autonomous WAP 100 device license pricing
CON-ROSF-AWAP200	\$143,000.00	10.00%	Autonomous WAP 200 device license pricing
CON-ROSF-AWAP25	\$22,750.00	10.00%	Autonomous WAP 25 device license pricing
CON-ROSF-AWAP400	\$260,000.00	10.00%	Autonomous WAP 400 device license pricing
CON-ROSF-AWAP50	\$42,250.00	10.00%	Autonomous WAP 50 device license pricing
CON-ROSF-AWAP800	\$468,000.00	10.00%	Autonomous WAP 800 device license pricing
CON-ROSF-BC-ACT	\$25,000.00	10.00%	Business Continuity / DR Application - Activation
CON-ROSF-BC-LIC	\$20,000.00	10.00%	Business Continuity / DR Application (Dedicated Appliance)
CON-ROSF-BRO1	\$2,730.00	10.00%	Brocade Standard RMS (1 License)
CON-ROSF-BRO10	\$26,000.00	10.00%	Brocade Standard RMS (10 License)
CON-ROSF-BRO200	\$416,000.00	10.00%	Brocade Standard RMS (200 License)
CON-ROSF-BRO400	\$780,000.00	10.00%	Brocade Standard RMS (400 License)
CON-ROSF-BRO50	\$120,250.00	10.00%	Brocade Standard RMS (50 License)
CON-ROSF-BRO800	\$1,456,000.00	10.00%	Brocade Standard RMS (800 License)
CON-ROSF-C40RA	\$7,100.00	10.00%	RMS TelePresence Select Operate for C40 series
CON-ROSF-CCC3A20K	\$24.00	10.00%	RMS Collaboration Indirect Group 3 Managed Offer 10K-20K
CON-ROSF-CCC3O20K	\$12.00	10.00%	RMS Collaboration Indirect Group 3 Monitor Offer 10K-20K
CON-ROSF-CCS100	\$1,705.00	10.00%	Cisco ISE Continuous Policy Management Service 1-100
CON-ROSF-CELV1	\$75,000.00	10.00%	Customer Engineer Level I (.25 FTE)
CON-ROSF-CELV2	\$100,000.00	10.00%	Customer Engineer Level II (.25 FTE)
CON-ROSF-CPAG	\$500.00	10.00%	Cisco Physical Access Gateway
CON-ROSF-CPAM	\$2,090.00	10.00%	Cisco Physical Access Manager
CON-ROSF-CRS1	\$52,000.00	10.00%	CRS1 1 Instance Standard Service License
CON-ROSF-CTS1000	\$18,480.00	10.00%	Select Operate: CTS-1k (No Remote Asst Svc)
CON-ROSF-CTS1000RA	\$23,100.00	10.00%	Select Operate with Remote Asst Svc: CTS-1k
CON-ROSF-CTS1100	\$8,000.00	10.00%	Select Operate: CTS-1100 (No Remote Asst Svc)
CON-ROSF-CTS1100LS	\$4,750.00	10.00%	Expert Access Service for CTS 1100 (without RAS)

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-CTS1100RA	\$10,000.00	10.00%	Select Operate with Remote Asst Svc: CTS-1100
CON-ROSF-CTS12K	\$75,000.00	10.00%	Select Operate: XR12000 Series
CON-ROSF-CTS1300	\$8,000.00	10.00%	Select Operate: CTS-1300 (No Remote Asst Svc)
CON-ROSF-CTS1300LS	\$4,750.00	10.00%	Expert Access Service for CTS 1300 (without RAS)
CON-ROSF-CTS1300RA	\$10,000.00	10.00%	Select Operate with Remote Asst Svc: CTS-1300
CON-ROSF-CTS2800	\$3,000.00	10.00%	Select Operate: 2800 Series
CON-ROSF-CTS3000	\$36,864.00	10.00%	Select Operate: CTS-3k (No Remote Asst Svc)
CON-ROSF-CTS3000RA	\$46,080.00	10.00%	Select Operate with Remote Asst Svc: CTS-3k
CON-ROSF-CTS30FPS	\$3,000.00	10.00%	RMS Telepresence 30FPS Codec Add On
CON-ROSF-CTS3200	\$38,707.00	10.00%	Select Operate: CTS-3200 (No Remote Asst Svc)
CON-ROSF-CTS3200RA	\$48,384.00	10.00%	Select Operate with Remote Asst Svc: CTS-3200
CON-ROSF-CTS3200U	\$3,600.00	10.00%	RMS Telepresence CTS3K to CTS3200 Conversion
CON-ROSF-CTS3800	\$3,000.00	10.00%	Select Operate: 3800 Series Routers (or smaller)
CON-ROSF-CTS4948	\$3,000.00	10.00%	Select Operate: Catalyst 49xx Series (or smaller)
CON-ROSF-CTS500	\$8,000.00	10.00%	Select Operate: CTS-500 (No Remote Asst Svc)
CON-ROSF-CTS500RA	\$10,000.00	10.00%	Select Operate with Remote Asst Svc: CTS-500
CON-ROSF-CTS5400	\$5,600.00	10.00%	Select Operate: AS5400 Series
CON-ROSF-CTS7200	\$4,538.00	10.00%	Select Operate: 7200 Series
CON-ROSF-CTS7600	\$5,307.00	10.00%	Select Operate: 7600 Series
CON-ROSF-CTSCAT6K	\$8,000.00	10.00%	Select Operate: Catalyst 6500 Series (No AT Blades)
CON-ROSF-CTSIOSFW	\$1,846.00	10.00%	Select Operate: Add IOS Firewall Management
CON-ROSF-CTSIOSFWU	\$1,200.00	10.00%	Select Operate: Add IOS Firewall Management (1 time upgrade)
CON-ROSF-CTSM1.X	\$14,088.00	10.00%	Select Operate: CTS-Manager
CON-ROSF-CTSMACD	\$500.00	10.00%	Select Operate: CTS MACD
CON-ROSF-CTSMULTI	\$29,000.00	10.00%	Select Operate for Multi-Codec TelePresence
CON-ROSF-CTSRTMS	\$136,500.00	10.00%	RMS Telepresence for Infrastructure Devices - SBC
CON-ROSF-CTSSBC	\$8,000.00	10.00%	RMS Telepresence for Infrastructure Devices - SBC
CON-ROSF-CTSSBCASR	\$24,000.00	10.00%	RMS Telepresence SBC Feature Set for ASR
CON-ROSF-CTSSINGL	\$9,000.00	10.00%	Select Operate for Single-Codec TelePresence
CON-ROSF-CTSUP7200	\$1,538.00	10.00%	Select Operate: Replace 3800 with 7200 (Uplift)
CON-ROSF-CTSUP7600	\$2,307.00	10.00%	Select Operate: Replace 3800 with 7600 (Uplift)
CON-ROSF-CTX	\$117,000.00	10.00%	Assisted Management - CTX
CON-ROSF-CUCM	\$14,088.00	10.00%	Select Operate: CUCM (CallManager)
CON-ROSF-CUVC3XXX	\$19,500.00	10.00%	Select Operate: CUVC 3XXX
CON-ROSF-CUVC5XXX	\$19,500.00	10.00%	Select Operate:CUVC 5XXX
CON-ROSF-CUVCMGR	\$14,088.00	10.00%	Select Operate: CUVC-Manager



Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-CVPINST	\$5,580.00	10.00%	UCC CVP Per Application Instance RMS
CON-ROSF-CVPPRT1	\$124.00	10.00%	UCC CVP 1-499 Per Port RMS
CON-ROSF-CVPPRT2	\$106.00	10.00%	UCC CVP 500 or Over Per Port RMS
CON-ROSF-DCADMPS1	\$7,354.00	10.00%	RMS DC Additional MED HANA Patch (1)
CON-ROSF-DCADSMHA	\$20,000.00	10.00%	RMS DC Additional SM/MED MAP High Availability Service Offer
CON-ROSF-DCADSPS1	\$5,353.00	10.00%	RMS DC Additional SM HANA Patch (1)
CON-ROSF-DCADXLHA	\$25,000.00	10.00%	RMS DC Additional XL MAP High Availability Service Offer
CON-ROSF-DCADXPS1	\$12,594.00	10.00%	RMS DC Additional XL HANA Patch (1)
CON-ROSF-DCADXSTG	\$11,250.00	10.00%	RMS DC Additional XL SAP HANA Storage (4-6 Blades)
CON-ROSF-DCAVM10K	\$265.00	10.00%	RMS DCN Desktop VM Managed Service 6001 to 10001 per unit
CON-ROSF-DCAVM10T	\$388.00	10.00%	DCN Server VM O/S Managed Service 5001-10000 per unit
CON-ROSF-DCAVM1K	\$459.00	10.00%	RMS DCN Desktop VM Managed Service 501 to 1000 per unit
CON-ROSF-DCAVM200	\$1,100.00	10.00%	RMS DCN Server VM O/S Managed Service 1 to 200 per unit
CON-ROSF-DCAVM20K	\$212.00	10.00%	RMS DCN Desktop VM Managed Service 10001 to 20000 per unit
CON-ROSF-DCAVM20K	\$170.00	10.00%	RMS DCN Desktop VM Managed Service 20000+ per unit
CON-ROSF-DCAVM20P	\$248.00	10.00%	RMS DCN Server VM O/S Managed Service 20001+ per unit
CON-ROSF-DCAVM20T	\$311.00	10.00%	DCN Server VM O/S Managed Service 10001-20000 per unit
CON-ROSF-DCAVM21P	\$248.00	10.00%	DCN Server VM O/S Managed Service 20001+ per unit
CON-ROSF-DCAVM3K	\$390.00	10.00%	RMS DCN Desktop VM Managed Service 1001 to 3000 per unit
CON-ROSF-DCAVM500	\$540.00	10.00%	RMS DCN Desktop VM Managed Service 1 to 500 per unit
CON-ROSF-DCAVM6K	\$332.00	10.00%	RMS DCN Desktop VM Managed Service 3001 to 6000 per unit
CON-ROSF-DCAVN10K	\$233.00	10.00%	RMS DCN Server VM Managed Service 5001-10000 per unit
CON-ROSF-DCAVN1K	\$364.00	10.00%	RMS DCN Server VM Managed Service 701 to 1000 per unit
CON-ROSF-DCAVN200	\$660.00	10.00%	RMS DCN Server VM Managed Service 1 to 200 per unit
CON-ROSF-DCAVN20K	\$186.00	10.00%	RMS DCN Server VM Managed Service 10001- 20000 per unit
CON-ROSF-DCAVN20P	\$149.00	10.00%	RMS DCN Server VM Managed Service 20001+ per unit
CON-ROSF-DCAVN400	\$541.00	10.00%	RMS DCN Server VM Managed Service 201 to 400 per unit
CON-ROSF-DCAVN5K	\$291.00	10.00%	RMS DCN Server VM Managed Service 1000-5000 per unit
CON-ROSF-DCAVN700	\$444.00	10.00%	RMS DCN Server VM Managed Service 401 to 700 per unit
CON-ROSF-DCG1A10K	\$609.00	10.00%	RMS DC Infrastructure G1 Managed Service Offer 6001-10000
CON-ROSF-DCG1A10P	\$561.00	10.00%	RMS DC Infrastructure G1 Managed Service Offer 10001+
CON-ROSF-DCG1A1K	\$780.00	10.00%	RMS DC Infrastructure G1 Managed Service Offer 701-1000
CON-ROSF-DCG1A1KP	\$720.00	10.00%	RMS DC Infrastructure G1 Managed Service Offer 1001-2999
CON-ROSF-DCG1A200	\$1,000.00	10.00%	RMS DC Infrastructure G1 Managed Service Offer 1-200
CON-ROSF-DCG1A400	\$920.00	10.00%	RMS DC Infrastructure G1 Managed Service Offer 201-400
CON-ROSF-DCG1A6K	\$662.00	10.00%	RMS DC Infrastructure G1 Managed Service Offer 3000-6000

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-DCG1A700	\$850.00	10.00%	RMS DC Infrastructure G1 Managed Service Offer 401-700
CON-ROSF-DCG1AH10	\$70,886.00	10.00%	RMS DC G1 SM Managed SAP HANA Appliance Offer 6-10
CON-ROSF-DCG1AH11	\$65,216.00	10.00%	RMS DC G1 SM Managed SAP HANA Appliance Offer 11+
CON-ROSF-DCG1AH5	\$77,050.00	10.00%	RMS DC G1 SM Managed SAP HANA Appliance Offer 1-5
CON-ROSF-DCG1O10K	\$296.00	10.00%	RMS DC Infrastructure G1 Monitoring Service Offer 6001-10000
CON-ROSF-DCG1O10P	\$273.00	10.00%	RMS DC Infrastructure G1 Monitoring Service Offer 10001+
CON-ROSF-DCG1O1K	\$385.00	10.00%	RMS DC Infrastructure G1 Monitoring Service Offer 701-1000
CON-ROSF-DCG1O1KP	\$350.00	10.00%	RMS DC Infrastructure G1 Monitoring Service Offer 1001-2999
CON-ROSF-DCG1O200	\$500.00	10.00%	RMS DC Infrastructure G1 Monitoring Service Offer 1-200
CON-ROSF-DCG1O400	\$460.00	10.00%	RMS DC Infrastructure G1 Monitoring Service Offer 201-400
CON-ROSF-DCG1O6K	\$322.00	10.00%	RMS DC Infrastructure G1 Monitoring Service Offer 3000-6000
CON-ROSF-DCG1O700	\$420.00	10.00%	RMS DC Infrastructure G1 Monitoring Service Offer 401-700
CON-ROSF-DCG1OH10	\$35,443.00	10.00%	RMS DC G1 SM Monitored SAP HANA Appliance Offer 6-10
CON-ROSF-DCG1OH11	\$32,608.00	10.00%	RMS DC G1 SM Monitored SAP HANA Appliance Offer 11+
CON-ROSF-DCG1OH5	\$38,525.00	10.00%	RMS DC G1 SM Monitored SAP HANA Appliance Offer 1-5
CON-ROSF-DCG1PS10	\$19,700.00	10.00%	RMS DC G1 SM SAP HANA Patch Service Offer 6-10
CON-ROSF-DCG1PS11	\$18,124.00	10.00%	RMS DC G1 SM SAP HANA Patch Service Offer 11+
CON-ROSF-DCG1PS5	\$21,413.00	10.00%	RMS DC G1 SM SAP HANA Patch Service Offer 1-5
CON-ROSF-DCG2A10K	\$1,092.00	10.00%	RMS DC Infrastructure G2 Managed Service Offer 6001-10000
CON-ROSF-DCG2A10P	\$1,005.00	10.00%	RMS DC Infrastructure G2 Managed Service Offer 10001+
CON-ROSF-DCG2A1K	\$1,400.00	10.00%	RMS DC Infrastructure G2 Managed Service Offer 701-1000
CON-ROSF-DCG2A1KP	\$1,290.00	10.00%	RMS DC Infrastructure G2 Managed Service Offer 1001-3000
CON-ROSF-DCG2A200	\$1,800.00	10.00%	RMS DC Infrastructure G2 Managed Service Offer 1-200
CON-ROSF-DCG2A400	\$1,650.00	10.00%	RMS DC Infrastructure G2 Managed Service Offer 201-400
CON-ROSF-DCG2A6K	\$1,187.00	10.00%	RMS DC Infrastructure G2 Managed Service Offer 3001-6000
CON-ROSF-DCG2A700	\$1,520.00	10.00%	RMS DC Infrastructure G2 Managed Service Offer 401-700
CON-ROSF-DCG2AH10	\$89,516.00	10.00%	RMS DC G2 MED SAP Managed HANA Appliance offer 6-10
CON-ROSF-DCG2AH11	\$82,355.00	10.00%	RMS DC G2 MED SAP Managed HANA Appliance offer 11+
CON-ROSF-DCG2AH5	\$97,300.00	10.00%	RMS DC G2 MED SAP Managed HANA Appliance offer 1-5
CON-ROSF-DCG2O10K	\$542.00	10.00%	RMS DC Infrastructure G2 Monitoring Service Offer 6001-10000
CON-ROSF-DCG2O10P	\$498.00	10.00%	RMS DC Infrastructure G2 Monitoring Service Offer 10001+
CON-ROSF-DCG2O1K	\$700.00	10.00%	RMS DC Infrastructure G2 Monitoring Service Offer 701-1000
CON-ROSF-DCG2O1KP	\$640.00	10.00%	RMS DC Infrastructure G2 Monitoring Service Offer 1001-3000
CON-ROSF-DCG2O200	\$900.00	10.00%	RMS DC Infrastructure G2 Monitoring Service Offer 1-200
CON-ROSF-DCG2O400	\$830.00	10.00%	RMS DC Infrastructure G2 Monitoring Service Offer 201-400
CON-ROSF-DCG2O6K	\$589.00	10.00%	RMS DC Infrastructure G2 Monitoring Service Offer 3001-6000

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-DCG2O700	\$760.00	10.00%	RMS DC Infrastructure G2 Monitoring Service Offer 401-700
CON-ROSF-DCG2OH10	\$44,758.00	10.00%	RMS DC G2 MED SAP Monitored HANA Appliance offer 6-10
CON-ROSF-DCG2OH11	\$41,178.00	10.00%	RMS DC G2 MED SAP Monitored HANA Appliance offer 11+
CON-ROSF-DCG2OH5	\$48,650.00	10.00%	RMS DC G2 MED SAP Monitored HANA Appliance offer 1-5
CON-ROSF-DCG2PS10	\$27,065.00	10.00%	RMS DC G2 MED SAP HANA Patch Service Offer 6-10
CON-ROSF-DCG2PS11	\$24,899.00	10.00%	RMS DC G2 MED SAP HANA Patch Service Offer 11+
CON-ROSF-DCG2PS5	\$29,418.00	10.00%	RMS DC G2 MED SAP HANA Patch Service Offer 1-5
CON-ROSF-DCG3A10K	\$1,634.00	10.00%	RMS DC Infrastructure G3 Managed Service Offer 6001-10000
CON-ROSF-DCG3A10P	\$1,503.00	10.00%	RMS DC Infrastructure G3 Managed Service Offer 10001+
CON-ROSF-DCG3A1K	\$2,100.00	10.00%	RMS DC Infrastructure G3 Managed Service Offer 701-1000
CON-ROSF-DCG3A1KP	\$1,930.00	10.00%	RMS DC Infrastructure G3 Managed Service Offer 1001-3000
CON-ROSF-DCG3A200	\$2,700.00	10.00%	RMS DC Infrastructure G3 Managed Service Offer 1-200
CON-ROSF-DCG3A400	\$2,480.00	10.00%	RMS DC Infrastructure G3 Managed Service Offer 201-400
CON-ROSF-DCG3A6K	\$1,776.00	10.00%	RMS DC Infrastructure G3 Managed Service Offer 3001-6000
CON-ROSF-DCG3A700	\$2,280.00	10.00%	RMS DC Infrastructure G3 Managed Service Offer 401-700
CON-ROSF-DCG3AH10	\$129,812.00	10.00%	RMS DC G3 XL SAP HANA Managed Appliance Service Offer 6-10
CON-ROSF-DCG3AH11	\$119,427.00	10.00%	RMS DC G3 XL SAP HANA Managed Appliance Service Offer 11+
CON-ROSF-DCG3AH5	\$141,100.00	10.00%	RMS DC G3 XL SAP HANA Managed Appliance Service Offer 1-5
CON-ROSF-DCG3O10K	\$813.00	10.00%	RMS DC Infrastructure G3 Monitoring Service Offer 6001-10000
CON-ROSF-DCG3O10P	\$748.00	10.00%	RMS DC Infrastructure G3 Monitoring Service Offer 10001+
CON-ROSF-DCG3O16K	\$883.00	10.00%	RMS DC Infrastructure G3 Monitoring Service Offer 3001-6000
CON-ROSF-DCG3O1K	\$1,050.00	10.00%	RMS DC Infrastructure G3 Monitoring Service Offer 700-1000
CON-ROSF-DCG3O1KP	\$960.00	10.00%	RMS DC Infrastructure G3 Monitoring Service Offer 1001-3000
CON-ROSF-DCG3O200	\$1,350.00	10.00%	RMS DC Infrastructure G3 Monitoring Service Offer 1-200
CON-ROSF-DCG3O400	\$1,242.00	10.00%	RMS DC Infrastructure G3 Monitoring Service Offer 201-400
CON-ROSF-DCG3O700	\$1,140.00	10.00%	RMS DC Infrastructure G3 Monitoring Service Offer 401-700
CON-ROSF-DCG3OH10	\$64,906.00	10.00%	RMS DC G3 XL SAP HANA Monitored Appliance offer 6-10
CON-ROSF-DCG3OH11	\$59,714.00	10.00%	RMS DC G3 XL SAP HANA Monitored Applianceoffer 11+
CON-ROSF-DCG3OH5	\$70,550.00	10.00%	RMS DC G3 XL SAP HANA Monitored Appliance offer 1-5
CON-ROSF-DCG3PS10	\$46,347.00	10.00%	RMS DC G3 XL SAP HANA Patch Service Offer 6-10
CON-ROSF-DCG3PS11	\$42,640.00	10.00%	RMS DC G3 XL SAP HANA Patch Service Offer 11+
CON-ROSF-DCG3PS5	\$50,378.00	10.00%	RMS DC G3 XL SAP HANA Patch Service Offer 1-5
CON-ROSF-DCG4A100	\$3,860.00	10.00%	RMS DC Infrastructure G4 Managed Service Offer 51-100
CON-ROSF-DCG4A1K	\$2,760.00	10.00%	RMS DC Infrastructure G4 Managed Service Offer 701-1000
CON-ROSF-DCG4A250	\$3,550.00	10.00%	RMS DC Infrastructure G4 Managed Service Offer 101-250
CON-ROSF-DCG4A3K	\$2,539.00	10.00%	RMS DC Infrastructure G4 Managed Service Offer 1001-3000

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-DCG4A3KP	\$2,336.00	10.00%	RMS DC Infrastructure G4 Managed Service Offer 3001+
CON-ROSF-DCG4A400	\$3,260.00	10.00%	RMS DC Infrastructure G4 Managed Service Offer 251-400
CON-ROSF-DCG4A401	\$3,000.00	10.00%	RMS DC Infrastructure G4 Managed Service Offer 401-700
CON-ROSF-DCG4A50	\$4,200.00	10.00%	RMS DC Infrastructure G4 Managed Service Offer 1-50
CON-ROSF-DCG4O100	\$1,930.00	10.00%	RMS DC Infrastructure G4 Monitoring Service Offer 51-100
CON-ROSF-DCG4O1K	\$1,380.00	10.00%	RMS DC Infrastructure G4 Monitoring Service Offer 701-1000
CON-ROSF-DCG4O250	\$1,770.00	10.00%	RMS DC Infrastructure G4 Monitoring Service Offer 101-250
CON-ROSF-DCG4O3K	\$1,270.00	10.00%	RMS DC Infrastructure G4 Monitoring Service Offer 1001-3000
CON-ROSF-DCG4O3KP	\$1,168.00	10.00%	RMS DC Infrastructure G4 Monitoring Service Offer 3001+
CON-ROSF-DCG4O400	\$1,630.00	10.00%	RMS DC Infrastructure G4 Monitoring Service Offer 251-400
CON-ROSF-DCG4O401	\$1,500.00	10.00%	RMS DC Infrastructure G4 Monitoring Service Offer 401-700
CON-ROSF-DCG4O50	\$2,100.00	10.00%	RMS DC Infrastructure G4 Monitoring Service Offer 1-50
CON-ROSF-DCMCI128	\$20,690.00	10.00%	Managed Converged Infrastructure (per Blade) Offer 33-64
CON-ROSF-DCMCI2K	\$14,069.00	10.00%	Managed Converged Infrastructure (per Blade) Offer 129-512
CON-ROSF-DCMCI32	\$27,046.00	10.00%	Managed Converged Infrastructure (per Blade) Offer 1-16
CON-ROSF-DCMCI512	\$17,587.00	10.00%	Managed Converged Infrastructure (per Blade) Offer 65-128
CON-ROSF-DCMCI64	\$24,341.00	10.00%	Managed Converged Infrastructure (per Blade) Offer 17-32
CON-ROSF-DCMCI6K	\$11,255.00	10.00%	Managed Converged Infrastructure (per Blade) Offer 512-1024
CON-ROSF-DCMCI6KP	\$7,316.00	10.00%	Managed Converged Infrastructure (per Blade) Offer 1025+
CON-ROSF-DCMH1TAF	\$50,000.00	10.00%	Managed HANA One Time Activation Fee
CON-ROSF-DCMHA10	\$34,000.00	10.00%	Managed HANA Appliance PROD / QA / DEV (per TB) Offer 6-10
CON-ROSF-DCMHA20	\$27,200.00	10.00%	Managed HANA Appliance PROD / QA / DEV (per TB) Offer 11-20
CON-ROSF-DCMHA40	\$20,400.00	10.00%	Managed HANA Appliance PROD / QA / DEV (per TB) Offer 21-40
CON-ROSF-DCMHA41	\$14,280.00	10.00%	Managed HANA Appliance PROD / QA / DEV (per TB) Offer 41+
CON-ROSF-DCMHA5	\$40,000.00	10.00%	Managed HANA Appliance PROD / QA / DEV (per TB) Offer 1-5
CON-ROSF-DCMHAD10	\$17,000.00	10.00%	Managed HANA Appliance DR (per TB) Offer 6-10
CON-ROSF-DCMHAD20	\$13,600.00	10.00%	Managed HANA Appliance DR (per TB) Offer 11-20
CON-ROSF-DCMHAD40	\$10,200.00	10.00%	Managed HANA Appliance DR (per TB) Offer 21-40
CON-ROSF-DCMHAD41	\$7,140.00	10.00%	Managed HANA Appliance DR (per TB) Offer 41+
CON-ROSF-DCMHAD5	\$20,000.00	10.00%	Managed HANA Appliance DR (per TB) Offer 1-5
CON-ROSF-DCMHP10	\$35,000.00	10.00%	Managed HANA Patching Service (per SID) Offer 1-10
CON-ROSF-DCMHP20	\$31,500.00	10.00%	Managed HANA Patching Service (per SID) Offer 11-20
CON-ROSF-DCMHP40	\$28,350.00	10.00%	Managed HANA Patching Service (per SID) Offer 21-40
CON-ROSF-DCMHP41	\$25,515.00	10.00%	Managed HANA Patching Service (per SID) Offer 41+
CON-ROSF-DCMHT10	\$25,500.00	10.00%	Managed HANA TDI PROD / QA / DEV (per TB) Offer 6-10
CON-ROSF-DCMHT20	\$20,400.00	10.00%	Managed HANA TDI PROD / QA / DEV (per TB) Offer 11-20

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-DCMHT40	\$15,300.00	10.00%	Managed HANA TDI PROD / QA / DEV (per TB) Offer 21-40
CON-ROSF-DCMHT41	\$10,710.00	10.00%	Managed HANA TDI PROD / QA / DEV (per TB) Offer 41+
CON-ROSF-DCMHT5	\$30,000.00	10.00%	Managed HANA TDI PROD / QA / DEV (per TB) Offer 1-5
CON-ROSF-DCMHTD10	\$12,750.00	10.00%	Managed HANA TDI DR (per TB) Offer 6-10
CON-ROSF-DCMHTD20	\$10,200.00	10.00%	Managed HANA TDI DR (per TB) Offer 11-20
CON-ROSF-DCMHTD40	\$7,650.00	10.00%	Managed HANA TDI DR (per TB) Offer 21-40
CON-ROSF-DCMHTD41	\$5,355.00	10.00%	Managed HANA TDI DR (per TB) Offer 41+
CON-ROSF-DCMHTD5	\$15,000.00	10.00%	Managed HANA TDI DR (per TB) Offer 1-5
CON-ROSF-DCOVM10K	\$133.00	10.00%	RMS DCN Desktop VM Monitor Service 6001 to 10001 per unit
CON-ROSF-DCOVM10T	\$194.00	10.00%	DCN Server VM O/S Monitor Service 5001-10000 per unit
CON-ROSF-DCOVM1K	\$230.00	10.00%	RMS DCN Desktop VM Monitor Service 501 to 1000 per unit
CON-ROSF-DCOVM200	\$550.00	10.00%	RMS DCN Server VM O/S Monitor Service 1 to 200 per unit
CON-ROSF-DCOVM20K	\$106.00	10.00%	RMS DCN Desktop VM Monitor Service 10001 to 20000 per unit
CON-ROSF-DCOVM20K	\$85.00	10.00%	RMS DCN Desktop VM Monitor Service 20000+ per unit
CON-ROSF-DCOVM20P	\$124.00	10.00%	RMS DCN Server VM O/S Monitor Service 20001+ per unit
CON-ROSF-DCOVM20T	\$155.00	10.00%	DCN Server VM O/S Monitor Service 10001-20000 per unit
CON-ROSF-DCOVM21P	\$124.00	10.00%	DCN Server VM O/S Monitor Service 20001+ per unit
CON-ROSF-DCOVM3K	\$195.00	10.00%	RMS DCN Desktop VM Monitor Service 1001 to 3000 per unit
CON-ROSF-DCOVM500	\$270.00	10.00%	RMS DCN Desktop VM Monitor Service 1 to 500 per unit
CON-ROSF-DCOVM6K	\$166.00	10.00%	RMS DCN Desktop VM Monitor Service 3001 to 6000 per unit
CON-ROSF-DCOVN10K	\$116.00	10.00%	RMS DCN Server VM Monito Service 5001-10000 per unit
CON-ROSF-DCOVN1K	\$182.00	10.00%	RMS DCN Server VM Monitor Service 701 to 1000 per unit
CON-ROSF-DCOVN200	\$330.00	10.00%	RMS DCN Server VM Monitor Service 1 to 200 per unit
CON-ROSF-DCOVN20K	\$93.00	10.00%	RMS DCN Server VM Monitor Service 10001- 20000 per unit
CON-ROSF-DCOVN20P	\$75.00	10.00%	RMS DCN Server VM Monitor Service 20001+ per unit
CON-ROSF-DCOVN400	\$271.00	10.00%	RMS DCN Server VM Monitor Service 201 to 400 per unit
CON-ROSF-DCOVN5K	\$146.00	10.00%	RMS DCN Server VM Monitor Service 1000-5000 per unit
CON-ROSF-DCOVN700	\$222.00	10.00%	RMS DCN Server VM Monitor Service 401 to 700 per unit
CON-ROSF-DCSTAH10	\$90,868.00	10.00%	RMS DC G3 STARTER SAP HANA Managed Service Offer 6-10
CON-ROSF-DCSTAH11	\$83,599.00	10.00%	RMS DC G3 STARTER SAP HANA Managed Service Offer 11+
CON-ROSF-DCSTAH5	\$98,770.00	10.00%	RMS DC G3 STARTER SAP HANA Managed Service Offer 1-5
CON-ROSF-DCSTOH10	\$45,434.00	10.00%	RMS DC G3 STARTER SAP HANA Monitored Offer 6-10
CON-ROSF-DCSTOH11	\$41,799.00	10.00%	RMS DC G3 STARTER SAP HANA Monitored Offer 11+
CON-ROSF-DCSTOH5	\$49,385.00	10.00%	RMS DC G3 STARTER SAP HANA Monitored Offer 1-5
CON-ROSF-DCSTPS10	\$32,443.00	10.00%	RMS DC G3 STARTER SAP HANA Patch Service Offer 6-10
CON-ROSF-DCSTPS11	\$29,848.00	10.00%	RMS DC G3 STARTER SAP HANA Patch Service Offer 11+



Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-DCSTP55	\$35,264.00	10.00%	RMS DC G3 STARTER SAP HANA Patch Service Offer 1-5
CON-ROSF-DCSTR1H	\$1,100.00	10.00%	RMS DC Managed Storage Per Terebyte (TB) Offer 1-100
CON-ROSF-DCSTR1K	\$715.00	10.00%	RMS DC Managed Storage Per Terebyte (TB) Offer 501-1000
CON-ROSF-DCSTR1KP	\$572.00	10.00%	RMS DC Managed Storage Per Terebyte (TB) Offer 1000+
CON-ROSF-DCSTR2H	\$990.00	10.00%	RMS DC Managed Storage Per Terebyte (TB) Offer 101-200
CON-ROSF-DCSTR5H	\$842.00	10.00%	RMS DC Managed Storage Per Terebyte (TB) Offer 201-500
CON-ROSF-DCVM1000	\$607.00	10.00%	RMS DCN Server VM O/S Managed Service 701 to 1000 per unit
CON-ROSF-DCVM1001	\$485.00	10.00%	RMS DCN Server VM O/S Managed Service 1001 to 5000 per unit
CON-ROSF-DCVM201	\$451.00	10.00%	RMS DCN Server VM O/S Monitor Service 201 to 400 per unit
CON-ROSF-DCVM400	\$902.00	10.00%	RMS DCN Server VM O/S Managed Service 201 to 400 per unit
CON-ROSF-DCVM401	\$370.00	10.00%	RMS DCN Server VM O/S Monitor Service 401 to 700 per unit
CON-ROSF-DCVM700	\$740.00	10.00%	RMS DCN Server VM O/S Managed Service 401 to 700 per unit
CON-ROSF-DCVM701	\$303.00	10.00%	RMS DCN Server VM O/S Monitor Service 701 to 1000 per unit
CON-ROSF-DCVM999	\$243.00	10.00%	RMS DCN Server VM O/S Monitor Service 1001 to 5000 per unit
CON-ROSF-DMP43XXL	\$37,842.00	10.00%	DMP 4305G - Up to 100 DMPs
CON-ROSF-DMP43XXM	\$4,452.00	10.00%	DMP 4305G - Up to 10 DMPs
CON-ROSF-DMP43XXS	\$556.00	10.00%	DMP 4305G - Single DMP
CON-ROSF-DMP43XXV	\$361,400.00	10.00%	DMP 4305G - Up to 1000 DMPs
CON-ROSF-DMP44XXS	\$687.00	10.00%	DMP 4400G - Single DMP
CON-ROSF-ECACT10	\$49,107.00	10.00%	UCCE Activation for up to 10 CVP Application Instances
CON-ROSF-ECACT100	\$256,696.00	10.00%	UCCE Activation for up to 100 CVP Application Instances
CON-ROSF-ECACT249	\$591,518.00	10.00%	UCCE Activation for up to 249 CVP Application Instances
CON-ROSF-ECACT250	\$937,500.00	10.00%	UCCE Activation for 250 or Over CVP Application Instances
CON-ROSF-ECACT26	\$82,589.00	10.00%	UCCE Activation for up to 26 CVP Application Instances
CON-ROSF-ECCSFTWR	\$2,250.00	10.00%	UCCE Software RMS
CON-ROSF-EENAGENT	\$244.00	10.00%	UCCE Per Enhanced Agent RMS
CON-ROSF-EIACT10	\$58,036.00	10.00%	UCCE Activation Cost for up to 10 Application Instances
CON-ROSF-EIACT100	\$345,982.00	10.00%	UCCE Activation Cost for up to 100 Application Instances
CON-ROSF-EIACT249	\$814,732.00	10.00%	UCCE Activation Cost for up to 249 Application Instances
CON-ROSF-EIACT250	\$1,261,161.00	10.00%	UCCE Activation Cost Over 250 Application Instances
CON-ROSF-EIACT26	\$111,607.00	10.00%	UCCE Activation Cost for up to 26 Application Instances
CON-ROSF-EIRMS10	\$50,000.00	10.00%	UCCE RMS for 1-10 Servers or Application Instances
CON-ROSF-EIRMS100	\$468,750.00	10.00%	UCCE RMS for 26-100 Servers or Application Instances
CON-ROSF-EIRMS25	\$118,750.00	10.00%	UCCE RMS for 11-25 Servers or Application Instances
CON-ROSF-EIRMS250	\$1,175,000.00	10.00%	UCCE RMS for 101-250 Servers or Application Instances
CON-ROSF-EIRMS500	\$1,875,000.00	10.00%	UCCE RMS for 251-500 Servers or Application Instances

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-EIVACT13	\$55,804.00	10.00%	UCCE Activation for up to 13 IP-IVR Application Instances
CON-ROSF-EIVACT19	\$78,125.00	10.00%	UCCE Activation for up to 19 IP-IVR Application Instances
CON-ROSF-EIVACT26	\$102,679.00	10.00%	UCCE Activation for up to 26 IP-IVR Application Instances
CON-ROSF-EIVACT6	\$37,946.00	10.00%	UCCE Activation for up to 6 IP-IVR Application Instances
CON-ROSF-EMC5100	\$14,245.00	10.00%	RMS Storage Management EMC VNX5100
CON-ROSF-EMC5300	\$20,350.00	10.00%	RMS Storage Management EMC VNX5300
CON-ROSF-EMC5500	\$24,420.00	10.00%	RMS Storage Management EMC VNX5500
CON-ROSF-EMC5700	\$30,525.00	10.00%	RMS Storage Management EMC VNX5700
CON-ROSF-EMC7500	\$38,665.00	10.00%	RMS Storage Management EMC VNX7500
CON-ROSF-EMCAGENT	\$130.00	10.00%	UCCE Per Multi-Channel Agent RMS
CON-ROSF-EMCNS120	\$20,350.00	10.00%	RMS Storage Management EMC Celler NS-120
CON-ROSF-EPRAGENT	\$276.00	10.00%	UCCE Per Premium Agent RMS
CON-ROSF-ESTAGENT	\$179.00	10.00%	UCCE Per Standard Agent RMS
CON-ROSF-EXRA	\$4,500.00	10.00%	RMS TelePresence Select Operate for EX series
CON-ROSF-FN1-100	\$143,000.00	10.00%	Foundation Group 1 100 Device Standard Service License
CON-ROSF-FN1-1600	\$1,560,000.00	10.00%	Foundation Group 1 1600 Device Standard Service License
CON-ROSF-FN1-200	\$260,000.00	10.00%	Foundation Group 1 200 Device Standard Service License
CON-ROSF-FN1-2400	\$2,184,000.00	10.00%	Foundation Group 1 2400 Device Standard Service License
CON-ROSF-FN1-25	\$42,250.00	10.00%	Foundation Group 1 25 Device Standard Service License
CON-ROSF-FN1-400	\$442,000.00	10.00%	Foundation Group 1 400 Device Standard Service License
CON-ROSF-FN1-50	\$78,000.00	10.00%	Foundation Group 1 50 Device Standard Service License
CON-ROSF-FN1-800	\$832,000.00	10.00%	Foundation Group 1 800 Device Standard Service License
CON-ROSF-FN2-10	\$20,800.00	10.00%	Foundation Group 2 10 Device Standard Service License
CON-ROSF-FN2-100	\$182,000.00	10.00%	Foundation Group 2 100 Device Standard Service License
CON-ROSF-FN2-1600	\$1,976,000.00	10.00%	Foundation Group 2 1600 Device Standard Service License
CON-ROSF-FN2-200	\$312,000.00	10.00%	Foundation Group 2 200 Device Standard Service License
CON-ROSF-FN2-25	\$48,750.00	10.00%	Foundation Group 2 25 Device Standard Service License
CON-ROSF-FN2-400	\$572,000.00	10.00%	Foundation Group 2 400 Device Standard Service License
CON-ROSF-FN2-800	\$1,040,000.00	10.00%	Foundation Group 2 800 Device Standard Service License
CON-ROSF-FN3-10	\$26,000.00	10.00%	Foundation Group 3 10 Device Standard Service License
CON-ROSF-FN3-200	\$416,000.00	10.00%	Foundation Group 3 200 Device Standard Service License
CON-ROSF-FN3-400	\$780,000.00	10.00%	Foundation Group 3 400 Device Standard Service License
CON-ROSF-FN3-50	\$120,250.00	10.00%	Foundation Group 3 50 Device Standard Service License
CON-ROSF-FN3-800	\$1,456,000.00	10.00%	Foundation Group 3 800 Device Standard Service License
CON-ROSF-FND1-1	\$1,274.00	10.00%	Foundation Group 1 1 Device Per Unit
CON-ROSF-FND1-100	\$1,001.00	10.00%	Foundation Group 1 51 to 100 Device Per Unit

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-FND1-1600	\$683.00	10.00%	Foundation Group 1 801 to 1600 Device Per Unit
CON-ROSF-FND1-200	\$910.00	10.00%	Foundation Group 1 101 to 200 Device Per Unit
CON-ROSF-FND1-2400	\$637.00	10.00%	Foundation Group 1 1601 and up Per Unit
CON-ROSF-FND1-25	\$1,183.00	10.00%	Foundation Group 1 2 to 25 Device Per Unit
CON-ROSF-FND1-400	\$774.00	10.00%	Foundation Group 1 201 to 400 Device Per Unit
CON-ROSF-FND1-50	\$1,092.00	10.00%	Foundation Group 1 26 to 50 Device Per Unit
CON-ROSF-FND1-800	\$728.00	10.00%	Foundation Group 1 401 to 800 Device Per Unit
CON-ROSF-FND2-1	\$1,989.00	10.00%	Foundation Group 2 1 Device Per Unit
CON-ROSF-FND2-10	\$1,872.00	10.00%	Foundation Group 2 2 to 10 Device Per Unit
CON-ROSF-FND2-100	\$1,638.00	10.00%	Foundation Group 2 26 to 100 Device Per Unit
CON-ROSF-FND2-1600	\$1,112.00	10.00%	Foundation Group 2 801 and up Per Unit
CON-ROSF-FND2-200	\$1,404.00	10.00%	Foundation Group 2 101 to 200 Device Per Unit
CON-ROSF-FND2-25	\$1,755.00	10.00%	Foundation Group 2 11 to 25 Device Per Unit
CON-ROSF-FND2-400	\$1,287.00	10.00%	Foundation Group 2 201 to 400 Device Per Unit
CON-ROSF-FND2-800	\$1,170.00	10.00%	Foundation Group 2 401 to 800 Device Per Unit
CON-ROSF-FND3-1	\$2,730.00	10.00%	Foundation Group 3 1 Device Per Unit
CON-ROSF-FND3-10	\$2,600.00	10.00%	Foundation Group 3 2 to 10 Device Per Unit
CON-ROSF-FND3-200	\$2,080.00	10.00%	Foundation Group 3 51 to 200 Device Per Unit
CON-ROSF-FND3-400	\$1,950.00	10.00%	Foundation Group 3 201 to 400 Device Per Unit
CON-ROSF-FND3-50	\$2,405.00	10.00%	Foundation Group 3 11 to 50 Device Per Unit
CON-ROSF-FND3-800	\$1,820.00	10.00%	Foundation Group 3 401 and up Per Unit
CON-ROSF-GCA1A10	\$620.00	10.00%	RMS Collaboration App/Dev Group 1 Managed Offer 1-10
CON-ROSF-GCA1A100	\$558.00	10.00%	RMS Collaboration App/Dev Group 1 Managed Offer 50-100
CON-ROSF-GCA1A100P	\$539.00	10.00%	RMS Collaboration App/Dev Group 1 Managed Offer 100 plus
CON-ROSF-GCA1A25	\$589.00	10.00%	RMS Collaboration App/Dev Group 1 Managed Offer 10-25
CON-ROSF-GCA1A50	\$577.00	10.00%	RMS Collaboration App/Dev Group 1 Managed Offer 25-50
CON-ROSF-GCA1O10	\$310.00	10.00%	RMS Collaboration App/Dev Group 1 Monitor Offer 1-10
CON-ROSF-GCA1O100	\$279.00	10.00%	RMS Collaboration App/Dev Group 1 Monitor Offer 50-100
CON-ROSF-GCA1O100P	\$270.00	10.00%	RMS Collaboration App/Dev Group 1 Monitor Offer 100 plus
CON-ROSF-GCA1O25	\$295.00	10.00%	RMS Collaboration App/Dev Group 1 Monitor Offer 10-25
CON-ROSF-GCA1O50	\$288.00	10.00%	RMS Collaboration App/Dev Group 1 Monitor Offer 25-50
CON-ROSF-GCA2A10	\$1,250.00	10.00%	RMS Collab App/Dev Group 2 Managed Offer 1-10
CON-ROSF-GCA2A100	\$1,125.00	10.00%	RMS Collaboration App/Dev Group 2 Managed Offer 50-100
CON-ROSF-GCA2A100P	\$1,088.00	10.00%	RMS Collaboration App/Dev Group 2 Managed Offer 100 plus
CON-ROSF-GCA2A25	\$1,188.00	10.00%	RMS Collaboration App/Dev Group 2 Managed Offer 10-25
CON-ROSF-GCA2A50	\$1,163.00	10.00%	RMS Collaboration App/Dev Group 2 Managed Offer 25-50

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GCA2O10	\$625.00	10.00%	RMS Collaboration App/Dev Group 2 Monitor Offer 1-10
CON-ROSF-GCA2O100	\$563.00	10.00%	RMS Collaboration App/Dev Group 2 Monitor Offer 50-100
CON-ROSF-GCA2O100P	\$544.00	10.00%	RMS Collaboration App/Dev Group 2 Monitor Offer 100 plus
CON-ROSF-GCA2O25	\$594.00	10.00%	RMS Collaboration App/Dev Group 2 Monitor Offer 10-25
CON-ROSF-GCA2O50	\$581.00	10.00%	RMS Collaboration App/Dev Group 2 Monitor Offer 25-50
CON-ROSF-GCA3A10	\$2,500.00	10.00%	RMS Collaboration App/Dev Group 3 Managed Offer 1-10
CON-ROSF-GCA3A100	\$2,250.00	10.00%	RMS Collaboration App/Dev Group 3 Managed Offer 50-100
CON-ROSF-GCA3A100P	\$2,175.00	10.00%	RMS Collaboration App/Dev Group 3 Managed Offer 100 plus
CON-ROSF-GCA3A25	\$2,375.00	10.00%	RMS Collaboration App/Dev Group 3 Managed Offer 10-25
CON-ROSF-GCA3A50	\$2,325.00	10.00%	RMS Collaboration App/Dev Group 3 Managed Offer 25-50
CON-ROSF-GCA3O10	\$1,250.00	10.00%	RMS Collaboration App/Dev Group 3 Monitor Offer 1-10
CON-ROSF-GCA3O100	\$1,125.00	10.00%	RMS Collaboration App/Dev Group 3 Monitor Offer 50-100
CON-ROSF-GCA3O100P	\$1,088.00	10.00%	RMS Collaboration App/Dev Group 3 Monitor Offer 100 plus
CON-ROSF-GCA3O25	\$1,188.00	10.00%	RMS Collaboration App/Dev Group 3 Monitor Offer 10-25
CON-ROSF-GCA3O50	\$1,163.00	10.00%	RMS Collaboration App/Dev Group 3 Monitor Offer 25-50
CON-ROSF-GCA4A10	\$3,125.00	10.00%	RMS Collab App/Dev Group 4 Managed Offer 1-10
CON-ROSF-GCA4A100	\$2,813.00	10.00%	RMS Collaboration App/Dev Group 4 Managed Offer 50-100
CON-ROSF-GCA4A100P	\$2,719.00	10.00%	RMS Collaboration App/Dev Group 4 Managed Offer 100 plus
CON-ROSF-GCA4A25	\$2,969.00	10.00%	RMS Collab App/Dev Group 4 Managed Offer 11-25
CON-ROSF-GCA4A50	\$2,906.00	10.00%	RMS Collaboration App/Dev Group 4 Managed Offer 25-50
CON-ROSF-GCA4O10	\$1,563.00	10.00%	RMS Collaboration App/Dev Group 4 Monitor Offer 1-10
CON-ROSF-GCA4O100	\$1,406.00	10.00%	RMS Collaboration App/Dev Group 4 Monitor Offer 50-100
CON-ROSF-GCA4O100P	\$1,359.00	10.00%	RMS Collaboration App/Dev Group 4 Monitor Offer 100 plus
CON-ROSF-GCA4O25	\$1,484.00	10.00%	RMS Collaboration App/Dev Group 4 Monitor Offer 10-25
CON-ROSF-GCA4O50	\$1,453.00	10.00%	RMS Collaboration App/Dev Group 4 Monitor Offer 25-50
CON-ROSF-GCA5A10	\$5,125.00	10.00%	RMS Collaboration App/Dev Group 5 Managed Offer 1-10
CON-ROSF-GCA5A100	\$4,613.00	10.00%	RMS Collaboration App/Dev Group 5 Managed Offer 50-100
CON-ROSF-GCA5A100P	\$4,459.00	10.00%	RMS Collaboration App/Dev Group 5 Managed Offer 100 plus
CON-ROSF-GCA5A25	\$4,869.00	10.00%	RMS Collab App/Dev Group 5 Managed Offer 11-25
CON-ROSF-GCA5A50	\$4,766.00	10.00%	RMS Collab App/Dev Group 5 Managed Offer 26-50
CON-ROSF-GCA5O10	\$2,563.00	10.00%	RMS Collaboration App/Dev Group 5 Monitor Offer 1-10
CON-ROSF-GCA5O100	\$2,306.00	10.00%	RMS Collaboration App/Dev Group 5 Monitor Offer 50-100
CON-ROSF-GCA5O100P	\$2,229.00	10.00%	RMS Collaboration App/Dev Group 5 Monitor Offer 100 plus
CON-ROSF-GCA5O25	\$2,434.00	10.00%	RMS Collaboration App/Dev Group 5 Monitor Offer 10-25
CON-ROSF-GCA5O50	\$2,383.00	10.00%	RMS Collaboration App/Dev Group 5 Monitor Offer 25-50
CON-ROSF-GCA6A10	\$7,150.00	10.00%	RMS Collaboration App/Dev Group 6 Managed Offer 1-10

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GCA6A100	\$6,435.00	10.00%	RMS Collaboration App/Dev Group 6 Managed Offer 50-100
CON-ROSF-GCA6A100P	\$6,221.00	10.00%	RMS Collaboration App/Dev Group 6 Managed Offer 100 plus
CON-ROSF-GCA6A25	\$6,793.00	10.00%	RMS Collaboration App/Dev Group 6 Managed Offer 10-25
CON-ROSF-GCA6A50	\$6,650.00	10.00%	RMS Collaboration App/Dev Group 6 Managed Offer 25-50
CON-ROSF-GCA6O10	\$3,575.00	10.00%	RMS Collaboration App/Dev Group 6 Monitor Offer 1-10
CON-ROSF-GCA6O100	\$3,218.00	10.00%	RMS Collaboration App/Dev Group 6 Monitor Offer 50-100
CON-ROSF-GCA6O100P	\$3,110.00	10.00%	RMS Collaboration App/Dev Group 6 Monitor Offer 100 plus
CON-ROSF-GCA6O25	\$3,396.00	10.00%	RMS Collaboration App/Dev Group 6 Monitor Offer 10-25
CON-ROSF-GCA6O50	\$3,325.00	10.00%	RMS Collaboration App/Dev Group 6 Monitor Offer 25-50
CON-ROSF-GCA7A10	\$13,125.00	10.00%	RMS Collaboration App/Dev Group 7 Managed Offer 1-10
CON-ROSF-GCA7A100	\$11,813.00	10.00%	RMS Collaboration App/Dev Group 7 Managed Offer 50-100
CON-ROSF-GCA7A100P	\$11,419.00	10.00%	RMS Collaboration App/Dev Group 7 Managed Offer 100 plus
CON-ROSF-GCA7A25	\$12,469.00	10.00%	RMS Collaboration App/Dev Group 7 Managed Offer 10-25
CON-ROSF-GCA7A50	\$12,206.00	10.00%	RMS Collaboration App/Dev Group 7 Managed Offer 25-50
CON-ROSF-GCA7O10	\$6,563.00	10.00%	RMS Collaboration App/Dev Group 7 Monitor Offer 1-10
CON-ROSF-GCA7O100	\$5,906.00	10.00%	RMS Collaboration App/Dev Group 7 Monitor Offer 50-100
CON-ROSF-GCA7O100P	\$5,709.00	10.00%	RMS Collaboration App/Dev Group 7 Monitor Offer 100 plus
CON-ROSF-GCA7O25	\$6,234.00	10.00%	RMS Collaboration App/Dev Group 7 Monitor Offer 10-25
CON-ROSF-GCA7O50	\$6,103.00	10.00%	RMS Collaboration App/Dev Group 7 Monitor Offer 25-50
CON-ROSF-GCA8A10	\$26,281.00	10.00%	RMS Collaboration App/Dev Group 8 Managed Offer 1-10
CON-ROSF-GCA8A100	\$23,653.00	10.00%	RMS Collaboration App/Dev Group 8 Managed Offer 50-100
CON-ROSF-GCA8A100P	\$22,865.00	10.00%	RMS Collaboration App/Dev Group 8 Managed Offer 100 plus
CON-ROSF-GCA8A25	\$24,967.00	10.00%	RMS Collaboration App/Dev Group 8 Managed Offer 10-25
CON-ROSF-GCA8A50	\$24,442.00	10.00%	RMS Collaboration App/Dev Group 8 Managed Offer 25-50
CON-ROSF-GCA8O10	\$13,141.00	10.00%	RMS Collaboration App/Dev Group 8 Monitor Offer 1-10
CON-ROSF-GCA8O100	\$11,827.00	10.00%	RMS Collaboration App/Dev Group 8 Monitor Offer 50-100
CON-ROSF-GCA8O100P	\$11,432.00	10.00%	RMS Collaboration App/Dev Group 8 Monitor Offer 100 plus
CON-ROSF-GCA8O25	\$12,484.00	10.00%	RMS Collaboration App/Dev Group 8 Monitor Offer 10-25
CON-ROSF-GCA8O50	\$12,221.00	10.00%	RMS Collaboration App/Dev Group 8 Monitor Offer 25-50
CON-ROSF-GCC1A10K	\$90.00	10.00%	RMS Collaboration Indirect Group 1 Managed Offer 5K-10K (25)
CON-ROSF-GCC1A1K	\$150.00	10.00%	RMS Collaboration Indirect Group 1 Managed Offer 1-1K
CON-ROSF-GCC1A20K	\$84.00	10.00%	RMS Collaboration Indirect Group 1 Managed Offer 10K-20K(25)
CON-ROSF-GCC1A20KP	\$81.00	10.00%	RMS Collaboration Indirect Group 1 Managed Offer 20K + (25)
CON-ROSF-GCC1A3K	\$134.00	10.00%	RMS Collaboration Indirect Group 1 Managed Offer 1K-3K (25)
CON-ROSF-GCC1A5K	\$114.00	10.00%	RMS Collaboration Indirect Group 1 Managed Offer 3K-5K (25)
CON-ROSF-GCC1O10K	\$45.00	10.00%	RMS Collaboration Indirect Group 1 Monitor Offer 5K-10K (25)



Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GCC1O1K	\$75.00	10.00%	RMS Collaboration Indirect Group 1 Monitor Offer 1-1K
CON-ROSF-GCC1O20K	\$42.00	10.00%	RMS Collaboration Indirect Group 1 Monitor Offer 10K-20K(25)
CON-ROSF-GCC1O20KP	\$41.00	10.00%	RMS Collaboration Indirect Group 1 Monitor Offer 20K + (25)
CON-ROSF-GCC1O3K	\$67.00	10.00%	RMS Collaboration Indirect Group 1 Monitor Offer 1K-3K (25)
CON-ROSF-GCC1O5K	\$57.00	10.00%	RMS Collaboration Indirect Group 1 Monitor Offer 3K-5K (25)
CON-ROSF-GCC2A10K	\$12.00	10.00%	RMS Collaboration Indirect Group 2 Managed Offer 5K-10K
CON-ROSF-GCC2A1K	\$20.00	10.00%	RMS Collab Indirect Group 2 Managed Offer 1-1K
CON-ROSF-GCC2A20K	\$11.00	10.00%	RMS Collaboration Indirect Group 2 Managed Offer 10K-20K
CON-ROSF-GCC2A20KP	\$10.00	10.00%	RMS Collaboration Indirect Group 2 Managed Offer 20K plus
CON-ROSF-GCC2A3K	\$18.00	10.00%	RMS Collab Indirect Group 2 Managed Offer 1001-3K
CON-ROSF-GCC2A5K	\$15.00	10.00%	RMS Collaboration Indirect Group 2 Managed Offer 3K-5K
CON-ROSF-GCC2O10K	\$6.00	10.00%	RMS Collaboration Indirect Group 2 Monitor Offer 5K-10K
CON-ROSF-GCC2O1K	\$10.00	10.00%	RMS Collaboration Indirect Group 2 Monitor Offer 1-1K
CON-ROSF-GCC2O20K	\$6.00	10.00%	RMS Collaboration Indirect Group 2 Monitor Offer 10K-20K
CON-ROSF-GCC2O20KP	\$5.00	10.00%	RMS Collaboration Indirect Group 2 Monitor Offer 20K plus
CON-ROSF-GCC2O3K	\$9.00	10.00%	RMS Collaboration Indirect Group 2 Monitor Offer 1K-3K
CON-ROSF-GCC2O5K	\$8.00	10.00%	RMS Collaboration Indirect Group 2 Monitor Offer 3K-5K
CON-ROSF-GCC3A10K	\$25.00	10.00%	RMS Collab Indirect Group 3 Managed Offer 5001-10K
CON-ROSF-GCC3A1K	\$42.00	10.00%	RMS Collab Indirect Group 3 Managed Offer 1-1K
CON-ROSF-GCC3A20KP	\$23.00	10.00%	RMS Collaboration Indirect Group 3 Managed Offer 20K plus
CON-ROSF-GCC3A3K	\$37.00	10.00%	RMS Collab Indirect Group 3 Managed Offer 1001-3K
CON-ROSF-GCC3A5K	\$32.00	10.00%	RMS Collaboration Indirect Group 3 Managed Offer 3K-5K
CON-ROSF-GCC3O10K	\$13.00	10.00%	RMS Collaboration Indirect Group 3 Monitor Offer 5K-10K
CON-ROSF-GCC3O1K	\$21.00	10.00%	RMS Collaboration Indirect Group 3 Monitor Offer 1-1K
CON-ROSF-GCC3O20KP	\$11.00	10.00%	RMS Collaboration Indirect Group 3 Monitor Offer 20K plus
CON-ROSF-GCC3O3K	\$19.00	10.00%	RMS Collaboration Indirect Group 3 Monitor Offer 1K-3K
CON-ROSF-GCC3O5K	\$16.00	10.00%	RMS Collaboration Indirect Group 3 Monitor Offer 3K-5K
CON-ROSF-GCC4A10K	\$43.00	10.00%	RMS Collaboration Indirect Group 4 Managed Offer 5K-10K
CON-ROSF-GCC4A20K	\$40.00	10.00%	RMS Collaboration Indirect Group 4 Managed Offer 10K-20K
CON-ROSF-GCC4A20KP	\$39.00	10.00%	RMS Collaboration Indirect Group 4 Managed Offer 20K plus
CON-ROSF-GCC4A3K	\$64.00	10.00%	RMS Collaboration Indirect Group 4 Managed Offer 1K-3K
CON-ROSF-GCC4A5K	\$54.00	10.00%	RMS Collaboration Indirect Group 4 Managed Offer 3K-5K
CON-ROSF-GCC4O10K	\$22.00	10.00%	RMS Collaboration Indirect Group 4 Monitor Offer 5K-10K
CON-ROSF-GCC4O1K	\$36.00	10.00%	RMS Collaboration Indirect Group 4 Monitor Offer 1-1K
CON-ROSF-GCC4O20K	\$20.00	10.00%	RMS Collaboration Indirect Group 4 Monitor Offer 10K-20K
CON-ROSF-GCC4O20KP	\$19.00	10.00%	RMS Collaboration Indirect Group 4 Monitor Offer 20K plus

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GCC4O3K	\$32.00	10.00%	RMS Collaboration Indirect Group 4 Monitor Offer 1K-3K
CON-ROSF-GCC4O5K	\$27.00	10.00%	RMS Collaboration Indirect Group 4 Monitor Offer 3K-5K
CON-ROSF-GCC5A10K	\$60.00	10.00%	RMS Collaboration Indirect Group 5 Managed Offer 5K-10K
CON-ROSF-GCC5A1K	\$100.00	10.00%	RMS Collab Indirect Group 5 Managed Offer 1-1K
CON-ROSF-GCC5A20K	\$56.00	10.00%	RMS Collaboration Indirect Group 5 Managed Offer 10K-20K
CON-ROSF-GCC5A20KP	\$54.00	10.00%	RMS Collaboration Indirect Group 5 Managed Offer 20K plus
CON-ROSF-GCC5A3K	\$89.00	10.00%	RMS Collaboration Indirect Group 5 Managed Offer 1K-3K
CON-ROSF-GCC5A5K	\$76.00	10.00%	RMS Collaboration Indirect Group 5 Managed Offer 3K-5K
CON-ROSF-GCC5O10K	\$30.00	10.00%	RMS Collaboration Indirect Group 5 Monitor Offer 5K-10K
CON-ROSF-GCC5O1K	\$50.00	10.00%	RMS Collaboration Indirect Group 5 Monitor Offer 1-1K
CON-ROSF-GCC5O20K	\$28.00	10.00%	RMS Collaboration Indirect Group 5 Monitor Offer 10K-20K
CON-ROSF-GCC5O20KP	\$27.00	10.00%	RMS Collaboration Indirect Group 5 Monitor Offer 20K plus
CON-ROSF-GCC5O3K	\$44.00	10.00%	RMS Collaboration Indirect Group 5 Monitor Offer 1K-3K
CON-ROSF-GCC5O5K	\$38.00	10.00%	RMS Collaboration Indirect Group 5 Monitor Offer 3K-5K
CON-ROSF-GCC6A1.5K	\$177.00	10.00%	RMS Collaboration Indirect Group 6 Managed Offer 500-1.5K
CON-ROSF-GCC6A3KP	\$120.00	10.00%	RMS Collaboration Indirect Group 6 Managed Offer 3K plus
CON-ROSF-GCC6A500	\$200.00	10.00%	RMS Collab Indirect Group 6 Managed Offer 1-500
CON-ROSF-GCC6O1.5K	\$89.00	10.00%	RMS Collaboration Indirect Group 6 Monitor Offer 500-1.5K
CON-ROSF-GCC6O3KP	\$60.00	10.00%	RMS Collaboration Indirect Group 6 Monitor Offer 3K plus
CON-ROSF-GCC6O500	\$100.00	10.00%	RMS Collaboration Indirect Group 6 Monitor Offer 1-500
CON-ROSF-GCC81A15	\$1,000.00	10.00%	RMS Collaboration Indirect Group 8 Managed Offer 1-15
CON-ROSF-GCC81O15	\$500.00	10.00%	RMS Collaboration Indirect Group 8 Monitor Offer 1-15
CON-ROSF-GCC82A30	\$886.00	10.00%	RMS Collaboration Indirect Group 8 Managed Offer 15-30
CON-ROSF-GCC82O30	\$443.00	10.00%	RMS Collaboration Indirect Group 8 Monitor Offer 15-30
CON-ROSF-GCC83A50	\$757.00	10.00%	RMS Collaboration Indirect Group 8 Managed Offer 30-50
CON-ROSF-GCC83O50	\$378.00	10.00%	RMS Collaboration Indirect Group 8 Monitor Offer 30-50
CON-ROSF-GCELV1	\$80,000.00	10.00%	Customer Engineer Level 1 - Problem Mgmt Reporting (RCA)
CON-ROSF-GCELV2	\$115,000.00	10.00%	Customer Engineer Level 2 - Proactive Analysis
CON-ROSF-GCG6A3K	\$151.00	10.00%	RMS Collaboration Indirect Group 6 Managed Offer 1.5K-3K
CON-ROSF-GCG6O3K	\$76.00	10.00%	RMS Collaboration Indirect Group 6 Monitor Offer 1.5K-3K
CON-ROSF-GCG84A50P	\$600.00	10.00%	RMS Collaboration Indirect Group 8 Managed Offer 50 plus
CON-ROSF-GCG84O50P	\$300.00	10.00%	RMS Collaboration Indirect Group 8 Monitor Offer 50 plus
CON-ROSF-GCI1A15	\$8,550.00	10.00%	RMS Collaboration Immersive Group 1 Managed Offer 5-15
CON-ROSF-GCI1A15P	\$7,524.00	10.00%	RMS Collaboration Immersive Group 1 Managed Offer 15 plus
CON-ROSF-GCI1A5	\$9,000.00	10.00%	RMS Collaboration Immersive Group 1 Managed Offer 1-5
CON-ROSF-GCI1O15	\$4,275.00	10.00%	RMS Collaboration Immersive Group 1 Monitor Offer 5-15

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GCI1O15P	\$3,762.00	10.00%	RMS Collaboration Immersive Group 1 Monitor Offer 15 plus
CON-ROSF-GCI1O5	\$4,500.00	10.00%	RMS Collaboration Immersive Group 1 Monitor Offer 1-5
CON-ROSF-GCI2A15	\$14,963.00	10.00%	RMS Collaboration Immersive Group 2 Managed Offer 5-15
CON-ROSF-GCI2A16P	\$13,167.00	10.00%	RMS Collaboration Immersive Group 2 Managed Offer 15 plus
CON-ROSF-GCI2A5	\$15,750.00	10.00%	RMS Collaboration Immersive Group 2 Managed Offer 1-5
CON-ROSF-GCI2O15	\$7,481.00	10.00%	RMS Collaboration Immersive Group 2 Monitor Offer 5-15
CON-ROSF-GCI2O16P	\$6,584.00	10.00%	RMS Collaboration Immersive Group 2 Monitor Offer 15 plus
CON-ROSF-GCI2O5	\$7,875.00	10.00%	RMS Collaboration Immersive Group 2 Monitor Offer 1-5
CON-ROSF-GCI3A15	\$20,663.00	10.00%	RMS Collaboration Immersive Group 3 Managed Offer 5-15
CON-ROSF-GCI3A15P	\$18,183.00	10.00%	RMS Collaboration Immersive Group 3 Managed Offer 15 plus
CON-ROSF-GCI3A5	\$21,750.00	10.00%	RMS Collaboration Immersive Group 3 Managed Offer 1-5
CON-ROSF-GCI3O15	\$10,331.00	10.00%	RMS Collaboration Immersive Group 3 Monitor Offer 5-15
CON-ROSF-GCI3O15P	\$9,092.00	10.00%	RMS Collaboration Immersive Group 3 Monitor Offer 15 plus
CON-ROSF-GCI3O5	\$10,875.00	10.00%	RMS Collaboration Immersive Group 3 Monitor Offer 1-5
CON-ROSF-GCIPR1K	\$18,625.00	10.00%	RMS Collaboration IPSLA Application 201-1K Routers - Mon
CON-ROSF-GCIPR1KP	\$25,875.00	10.00%	RMS Collaboration IPSLA Application 1000 Plus Routers - Mon
CON-ROSF-GCIPR200	\$13,250.00	10.00%	RMS Collaboration IPSLA Application 31-200 Routers - Mon
CON-ROSF-GCIPSLAA	\$50.00	10.00%	RMS Collaboration IPSLA Init/Resp Router Monitor Activate
CON-ROSF-GCIPSLAL	\$50.00	10.00%	RMS Collaboration IPSLA Init/Resp Router Monitor License
CON-ROSF-GCIPSR10	\$6,750.00	10.00%	RMS Collaboration IPSLA Application 1-10 Routers - Mon
CON-ROSF-GCIPSR30	\$9,500.00	10.00%	RMS Collaboration IPSLA Application 11-30 Routers - Mon
CON-ROSF-GCM1A15	\$1,250.00	10.00%	RMS Collab MultiPurpose Group 1 Managed Offer 1-15
CON-ROSF-GCM1A30	\$1,188.00	10.00%	RMS Collaboration MultiPurpose Group 1 Managed Offer 15-30
CON-ROSF-GCM1A50	\$1,125.00	10.00%	RMS Collaboration MultiPurpose Group 1 Managed Offer 30-50
CON-ROSF-GCM1A50P	\$1,063.00	10.00%	RMS Collaboration MultiPurpose Group 1 Managed Offer 50 plus
CON-ROSF-GCM1O15	\$625.00	10.00%	RMS Collaboration MultiPurpose Group 1 Monitor Offer 1-15
CON-ROSF-GCM1O30	\$594.00	10.00%	RMS Collaboration MultiPurpose Group 1 Monitor Offer 15-30
CON-ROSF-GCM1O50	\$563.00	10.00%	RMS Collaboration MultiPurpose Group 1 Monitor Offer 30-50
CON-ROSF-GCM1O50P	\$531.00	10.00%	RMS Collaboration MultiPurpose Group 1 Monitor Offer 50 plus
CON-ROSF-GCM2A15	\$2,500.00	10.00%	RMS Collaboration MultiPurpose Group 2 Managed Offer 1-15
CON-ROSF-GCM2A30	\$2,375.00	10.00%	RMS Collaboration MultiPurpose Group 2 Managed Offer 15-30
CON-ROSF-GCM2A50	\$2,250.00	10.00%	RMS Collaboration MultiPurpose Group 2 Managed Offer 30-50
CON-ROSF-GCM2A50P	\$2,125.00	10.00%	RMS Collaboration MultiPurpose Group 2 Managed Offer 50 plus
CON-ROSF-GCM2O15	\$1,250.00	10.00%	RMS Collaboration MultiPurpose Group 2 Monitor Offer 1-15
CON-ROSF-GCM2O30	\$1,188.00	10.00%	RMS Collaboration MultiPurpose Group 2 Monitor Offer 15-30
CON-ROSF-GCM2O50	\$1,125.00	10.00%	RMS Collaboration MultiPurpose Group 2 Monitor Offer 30-50

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GCM2O50P	\$1,063.00	10.00%	RMS Collaboration MultiPurpose Group 2 Monitor Offer 50 plus
CON-ROSF-GCM3A15	\$3,500.00	10.00%	RMS Collaboration MultiPurpose Group 3 Managed Offer 1-15
CON-ROSF-GCM3A30	\$3,325.00	10.00%	RMS Collaboration MultiPurpose Group 3 Managed Offer 15-30
CON-ROSF-GCM3A50	\$3,150.00	10.00%	RMS Collaboration MultiPurpose Group 3 Managed Offer 30-50
CON-ROSF-GCM3A50P	\$2,975.00	10.00%	RMS Collaboration MultiPurpose Group 3 Managed Offer 50 plus
CON-ROSF-GCM3O15	\$1,750.00	10.00%	RMS Collaboration MultiPurpose Group 3 Monitor Offer 1-15
CON-ROSF-GCM3O30	\$1,663.00	10.00%	RMS Collaboration MultiPurpose Group 3 Monitor Offer 15-30
CON-ROSF-GCM3O50	\$1,575.00	10.00%	RMS Collaboration MultiPurpose Group 3 Monitor Offer 30-50
CON-ROSF-GCM3O50P	\$1,488.00	10.00%	RMS Collaboration MultiPurpose Group 3 Monitor Offer 50 plus
CON-ROSF-GCM4A15	\$5,000.00	10.00%	RMS Collaboration MultiPurpose Group 4 Managed Offer 1-15
CON-ROSF-GCM4A30	\$4,750.00	10.00%	RMS Collaboration MultiPurpose Group 4 Managed Offer 15-30
CON-ROSF-GCM4A50	\$4,500.00	10.00%	RMS Collaboration MultiPurpose Group 4 Managed Offer 30-50
CON-ROSF-GCM4A50P	\$4,250.00	10.00%	RMS Collaboration MultiPurpose Group 4 Managed Offer 50 plus
CON-ROSF-GCM4O15	\$2,500.00	10.00%	RMS Collaboration MultiPurpose Group 4 Monitor Offer 1-15
CON-ROSF-GCM4O30	\$2,375.00	10.00%	RMS Collaboration MultiPurpose Group 4 Monitor Offer 15-30
CON-ROSF-GCM4O50	\$2,250.00	10.00%	RMS Collaboration MultiPurpose Group 4 Monitor Offer 30-50
CON-ROSF-GCM4O50P	\$2,125.00	10.00%	RMS Collaboration MultiPurpose Group 4 Monitor Offer 50 plus
CON-ROSF-GCMCS10K	\$144.00	10.00%	RMS Compliance Package - Up to 10,000 network elements
CON-ROSF-GCMCS10KP	\$120.00	10.00%	RMS Compliance Package - 10,000+ network elements
CON-ROSF-GCMCS1K	\$360.00	10.00%	RMS Compliance Package - up to 1,000 network elements
CON-ROSF-GCMCS2K	\$300.00	10.00%	RMS Compliance Package - up to 2,000 network elements
CON-ROSF-GCMCS3K	\$240.00	10.00%	RMS Compliance Package - Up to 3,000 network elements
CON-ROSF-GCMCS4K	\$204.00	10.00%	RMS Compliance Package - Up to 4,000 network elements
CON-ROSF-GCMCS5	\$432.00	10.00%	RMS Compliance Package - Up to 500 network elements
CON-ROSF-GCMCS5K	\$180.00	10.00%	RMS Compliance Package - Up to 5,000 network elements
CON-ROSF-GCMCSREG	\$80,000.00	10.00%	Additional Regulatory Policy Coverage
CON-ROSF-GCRSH30	\$125.00	10.00%	Customer Requested Support Hours (30 Minutes)
CON-ROSF-GCUAL100	\$438.00	10.00%	RMS Collaboration Additional 51-100 System User Licenses
CON-ROSF-GCUAL200	\$406.00	10.00%	RMS Collaboration Additional 101-200 System User Licenses
CON-ROSF-GCUAL200P	\$375.00	10.00%	RMS Collaboration Additional 201 or more System User License
CON-ROSF-GCUAL25	\$500.00	10.00%	RMS Collaboration Additional 10-25 System User Licenses
CON-ROSF-GCUAL50	\$469.00	10.00%	RMS Collaboration Additional 26-50 System User Licenses
CON-ROSF-GESCACT	\$25,000.00	10.00%	Expedited Activation Required in under 60 Days
CON-ROSF-GHDISDAC	\$55,000.00	10.00%	CMS eBonding - service activation one-time charge
CON-ROSF-GHDISDLI	\$35,000.00	10.00%	CMS eBonding - standard eBonding enabled by ServiceGrid
CON-ROSF-GIAAP500	\$14,000.00	10.00%	WLC AP Managed Service AP 500 pack

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GIADM10K	\$266.00	10.00%	RMS Virtual VDI VM Managed Service 10001 to 20000 per unit
CON-ROSF-GIADM1KP	\$434.00	10.00%	RMS Virtual VDI VM Managed Service 1001 to 3000 per unit
CON-ROSF-GIADM20K	\$226.00	10.00%	RMS Virtual VDI VM Managed Service 20000+ per unit
CON-ROSF-GIADM3KP	\$368.00	10.00%	RMS Virtual VDI VM Managed Service 3001 to 6000 per unit
CON-ROSF-GIADM500	\$600.00	10.00%	RMS Virtual VDI VM Managed Service 1 to 500 per unit
CON-ROSF-GIADM501	\$510.00	10.00%	RMS Virtual VDI VM Managed Service 501 to 1000 per unit
CON-ROSF-GIADM6KP	\$313.00	10.00%	RMS Virtual VDI VM Managed Service 6001 to 10001 per unit
CON-ROSF-GIAVM1K	\$768.00	10.00%	RMS Virtual Machine O/S Managed Service 701 to 1000 per unit
CON-ROSF-GIAVM1KP	\$653.00	10.00%	RMS Virtual Machine O/S Managed Service 1000+ per unit
CON-ROSF-GIAVM200	\$1,250.00	10.00%	RMS Virtual Machine O/S Managed Service 1 to 200 per unit
CON-ROSF-GIAVM400	\$1,063.00	10.00%	RMS Virtual Machine O/S Managed Service 201 to 400 per unit
CON-ROSF-GIAVM700	\$903.00	10.00%	RMS Virtual Machine O/S Managed Service 401 to 700 per unit
CON-ROSF-GIG1A100	\$920.00	10.00%	RMS Infrastructure Group 1 Managed Service Offer 51-100
CON-ROSF-GIG1A1K	\$780.00	10.00%	RMS Infrastructure Group 1 Managed Service Offer 701-1000
CON-ROSF-GIG1A1KP	\$720.00	10.00%	RMS Infrastructure Group 1 Managed Service Offer 1001+
CON-ROSF-GIG1A200	\$1,000.00	10.00%	RMS Infrastructure Group 1 Managed Service Offer 1-200
CON-ROSF-GIG1A250	\$850.00	10.00%	RMS Infrastructure Group 1 Managed Service Offer 101-250
CON-ROSF-GIG1A400	\$780.00	10.00%	RMS Infrastructure Group 1 Managed Service Offer 251-400
CON-ROSF-GIG1A401	\$720.00	10.00%	RMS Infrastructure Group 1 Managed Service Offer 401+
CON-ROSF-GIG1A400	\$920.00	10.00%	RMS Infrastructure Group 1 Managed Service Offer 201-400
CON-ROSF-GIG1A50	\$1,000.00	10.00%	RMS Infrastructure Group 1 Managed Service Offer 1-50
CON-ROSF-GIG1A700	\$850.00	10.00%	RMS Infrastructure Group 1 Managed Service Offer 401-700
CON-ROSF-GIG1O100	\$460.00	10.00%	RMS Infrastructure Group 1 Monitoring Service Offer 51-100
CON-ROSF-GIG1O1K	\$385.00	10.00%	RMS Infrastructure Group 1 Monitoring Service Offer 701-1000
CON-ROSF-GIG1O1KP	\$350.00	10.00%	RMS Infrastructure Group 1 Monitoring Service Offer 1000+
CON-ROSF-GIG1O200	\$500.00	10.00%	RMS Infrastructure Group 1 Monitoring Service Offer 1-200
CON-ROSF-GIG1O250	\$420.00	10.00%	RMS Infrastructure Group 1 Monitoring Service Offer 101-250
CON-ROSF-GIG1O400	\$385.00	10.00%	RMS Infrastructure Group 1 Monitoring Service Offer 251-400
CON-ROSF-GIG1O401	\$350.00	10.00%	RMS Infrastructure Group 1 Monitoring Service Offer 401+
CON-ROSF-GIG1O400	\$460.00	10.00%	RMS Infrastructure Group 1 Monitoring Service Offer 201-400
CON-ROSF-GIG1O50	\$500.00	10.00%	RMS Infrastructure Group 1 Monitoring Service Offer 1-50
CON-ROSF-GIG1O700	\$420.00	10.00%	RMS Infrastructure Group 1 Monitoring Service Offer 401-700
CON-ROSF-GIG2A100	\$1,650.00	10.00%	RMS Infrastructure Group 2 Managed Service Offer 51-100
CON-ROSF-GIG2A1K	\$1,400.00	10.00%	RMS Infrastructure Group 2 Managed Service Offer 701-1000
CON-ROSF-GIG2A1KP	\$1,290.00	10.00%	RMS Infrastructure Group 2 Managed Service Offer 1001+
CON-ROSF-GIG2A200	\$1,800.00	10.00%	RMS Infrastructure Group 2 Managed Service Offer 1-200



Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GIG2A250	\$1,520.00	10.00%	RMS Infrastructure Group 2 Managed Service Offer 101-250
CON-ROSF-GIG2A400	\$1,400.00	10.00%	RMS Infrastructure Group 2 Managed Service Offer 251-400
CON-ROSF-GIG2A401	\$1,290.00	10.00%	RMS Infrastructure Group 2 Managed Service Offer 401+
CON-ROSF-GIG2A400	\$1,650.00	10.00%	RMS Infrastructure Group 2 Managed Service Offer 201-400
CON-ROSF-GIG2A50	\$1,800.00	10.00%	RMS Infrastructure Group 2 Managed Service Offer 1-50
CON-ROSF-GIG2A700	\$1,520.00	10.00%	RMS Infrastructure Group 2 Managed Service Offer 401-700
CON-ROSF-GIG2O100	\$830.00	10.00%	RMS Infrastructure Group 2 Monitoring Service Offer 51-100
CON-ROSF-GIG2O1K	\$700.00	10.00%	RMS Infrastructure Group 2 Monitoring Service Offer 701-1000
CON-ROSF-GIG2O1KP	\$640.00	10.00%	RMS Infrastructure Group 2 Monitoring Service Offer 1001+
CON-ROSF-GIG2O200	\$900.00	10.00%	RMS Infrastructure Group 2 Monitoring Service Offer 1-200
CON-ROSF-GIG2O250	\$760.00	10.00%	RMS Infrastructure Group 2 Monitoring Service Offer 101-250
CON-ROSF-GIG2O400	\$700.00	10.00%	RMS Infrastructure Group 2 Monitoring Service Offer 251-400
CON-ROSF-GIG2O401	\$640.00	10.00%	RMS Infrastructure Group 2 Monitoring Service Offer 401+
CON-ROSF-GIG2O400	\$830.00	10.00%	RMS Infrastructure Group 2 Monitoring Service Offer 201-400
CON-ROSF-GIG2O50	\$900.00	10.00%	RMS Infrastructure Group 2 Monitoring Service Offer 1-50
CON-ROSF-GIG2O700	\$760.00	10.00%	RMS Infrastructure Group 2 Monitoring Service Offer 401-700
CON-ROSF-GIG3A100	\$2,480.00	10.00%	RMS Infrastructure Group 3 Managed Service Offer 51-100
CON-ROSF-GIG3A1K	\$2,100.00	10.00%	RMS Infrastructure Group 3 Managed Service Offer 701-1000
CON-ROSF-GIG3A1KP	\$1,930.00	10.00%	RMS Infrastructure Group 3 Managed Service Offer 1000+
CON-ROSF-GIG3A200	\$2,700.00	10.00%	RMS Infrastructure Group 3 Managed Service Offer 1-200
CON-ROSF-GIG3A250	\$2,280.00	10.00%	RMS Infrastructure Group 3 Managed Service Offer 101-250
CON-ROSF-GIG3A400	\$2,100.00	10.00%	RMS Infrastructure Group 3 Managed Service Offer 251-400
CON-ROSF-GIG3A401	\$1,930.00	10.00%	RMS Infrastructure Group 3 Managed Service Offer 400+
CON-ROSF-GIG3A400	\$2,480.00	10.00%	RMS Infrastructure Group 3 Managed Service Offer 201-400
CON-ROSF-GIG3A50	\$2,700.00	10.00%	RMS Infrastructure Group 3 Managed Service Offer 1-50
CON-ROSF-GIG3A700	\$2,280.00	10.00%	RMS Infrastructure Group 3 Managed Service Offer 401-700
CON-ROSF-GIG3O100	\$1,242.00	10.00%	RMS Infrastructure Group 3 Monitoring Service Offer 51-100
CON-ROSF-GIG3O1K	\$1,050.00	10.00%	RMS Infrastructure Group 3 Monitoring Service Offer 700-1000
CON-ROSF-GIG3O1KP	\$960.00	10.00%	RMS Infrastructure Group 3 Monitoring Service Offer 1001+
CON-ROSF-GIG3O200	\$1,350.00	10.00%	RMS Infrastructure Group 3 Monitoring Service Offer 1-200
CON-ROSF-GIG3O250	\$1,140.00	10.00%	RMS Infrastructure Group 3 Monitoring Service Offer 101-250
CON-ROSF-GIG3O400	\$1,050.00	10.00%	RMS Infrastructure Group 3 Monitoring Service Offer 251-400
CON-ROSF-GIG3O401	\$960.00	10.00%	RMS Infrastructure Group 3 Monitoring Service Offer 401+
CON-ROSF-GIG3O400	\$1,242.00	10.00%	RMS Infrastructure Group 3 Monitoring Service Offer 201-400
CON-ROSF-GIG3O50	\$1,350.00	10.00%	RMS Infrastructure Group 3 Monitoring Service Offer 1-50
CON-ROSF-GIG3O700	\$1,140.00	10.00%	RMS Infrastructure Group 3 Monitoring Service Offer 401-700

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GIG4A100	\$3,860.00	10.00%	RMS Infrastructure Group 4 Managed Service Offer 51-100
CON-ROSF-GIG4A250	\$3,550.00	10.00%	RMS Infrastructure Group 4 Managed Service Offer 101-250
CON-ROSF-GIG4A400	\$3,260.00	10.00%	RMS Infrastructure Group 4 Managed Service Offer 251-400
CON-ROSF-GIG4A401	\$3,000.00	10.00%	RMS Infrastructure Group 4 Managed Service Offer 401+
CON-ROSF-GIG4A50	\$4,200.00	10.00%	RMS Infrastructure Group 4 Managed Service Offer 1-50
CON-ROSF-GIG4O100	\$1,930.00	10.00%	RMS Infrastructure Group 4 Monitoring Service Offer 51-100
CON-ROSF-GIG4O250	\$1,770.00	10.00%	RMS Infrastructure Group 4 Monitoring Service Offer 101-250
CON-ROSF-GIG4O400	\$1,630.00	10.00%	RMS Infrastructure Group 4 Monitoring Service Offer 251-400
CON-ROSF-GIG4O401	\$1,500.00	10.00%	RMS Infrastructure Group 4 Monitoring Service Offer 400+
CON-ROSF-GIG4O50	\$2,100.00	10.00%	RMS Infrastructure Group 4 Monitoring Service Offer 1-50
CON-ROSF-GIOAP500	\$7,000.00	10.00%	WLC AP Monitor and Notify Service AP 500 pack
CON-ROSF-GIODM10K	\$133.00	10.00%	RMS Virtual VDI VM Monitor Service 10001 to 20000 per unit
CON-ROSF-GIODM1KP	\$217.00	10.00%	RMS Virtual VDI VM Monitor Service 1001 to 3000 per unit
CON-ROSF-GIODM20K	\$113.00	10.00%	RMS Virtual VDI VM Monitor Service 20000+ per unit
CON-ROSF-GIODM3KP	\$184.00	10.00%	RMS Virtual VDI VM Monitor Service 3001 to 6000 per unit
CON-ROSF-GIODM500	\$300.00	10.00%	RMS Virtual VDI VM Monitor Service 1 to 500 per unit
CON-ROSF-GIODM501	\$255.00	10.00%	RMS Virtual VDI VM Monitor Service 501 to 1000 per unit
CON-ROSF-GIODM6KP	\$157.00	10.00%	RMS Virtual VDI VM Monitor Service 6001 to 10001 per unit
CON-ROSF-GIOVM1KP	\$326.00	10.00%	RMS Virtual Machine O/S Monitor Service 1000+ per unit
CON-ROSF-GIOVM200	\$625.00	10.00%	RMS Virtual Machine O/S Monitor Service 1 to 200 per unit
CON-ROSF-GIOVM201	\$531.00	10.00%	RMS Virtual Machine O/S Monitor Service 201 to 400 per unit
CON-ROSF-GIOVM401	\$452.00	10.00%	RMS Virtual Machine O/S Monitor Service 401 to 700 per unit
CON-ROSF-GIOVM701	\$384.00	10.00%	RMS Virtual Machine O/S Monitor Service 701 to 1000 per unit
CON-ROSF-GLDACTP	\$10,000.00	10.00%	Collaboration Video Live Desk Partner Activation
CON-ROSF-GNLDACTC	\$4,000.00	10.00%	Non-RMS Collaboration Video Live Desk Customer Activation
CON-ROSF-GNLDEP1	\$720.00	10.00%	Non-RMS Collaboration Video Live Desk 1 EP
CON-ROSF-GNLDEP1KP	\$512.00	10.00%	Non-RMS Collaboration Video Live Desk 1000 + EP Tier
CON-ROSF-GNLDEP200	\$675.00	10.00%	Non-RMS Collaboration Video Live Desk 200 EP Tier
CON-ROSF-GNLDEP600	\$574.00	10.00%	Non-RMS Collaboration Video Live Desk 600 EP Tier
CON-ROSF-GOMLVL1	\$75,000.00	10.00%	Operations Manager Level 1 - Service Mgmt and Reporting
CON-ROSF-GOMLVL2	\$100,000.00	10.00%	Operations Manager Level 2 - Advanced Svc Mgmt and Reporting
CON-ROSF-GOMLVL1P	\$50,000.00	10.00%	RMS Operations Management Point Of Contact
CON-ROSF-GSAACS	\$10,500.00	10.00%	Cisco Security Manager Management Service
CON-ROSF-GSAASA	\$8,200.00	10.00%	Cisco ASA Series Incident Management Service
CON-ROSF-GSAASACON	\$3,600.00	10.00%	Cisco ASA Series Incident Management Additional Contexts
CON-ROSF-GSACEENG	\$6,500.00	10.00%	Cisco Configuration Engine Management Service

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GSACIPS	\$10,500.00	10.00%	Cisco IPS Series Incident Management Service
CON-ROSF-GSACIPSFO	\$4,700.00	10.00%	Cisco IPS Series Incident Management Service Fail Over
CON-ROSF-GSACIPSVS	\$4,700.00	10.00%	Cisco IPS Series Incident Management Addition Virtual Sensor
CON-ROSF-GSACMS	\$6,500.00	10.00%	Cisco Secure Access Control System Management Service
CON-ROSF-GSACOS	\$3,250.00	10.00%	Cisco Secure Access Control System Monitoring Service
CON-ROSF-GSAFW1K	\$6,232.00	10.00%	Cisco ASA Series Incident Management Service 701-1000
CON-ROSF-GSAFW1KP	\$5,576.00	10.00%	Cisco ASA Series Incident Management Service 1001+
CON-ROSF-GSAFW200	\$8,200.00	10.00%	Cisco ASA Series Incident Management Service 1-200
CON-ROSF-GSAFW400	\$7,544.00	10.00%	Cisco ASA Series Incident Management Service 201-400
CON-ROSF-GSAFW700	\$6,888.00	10.00%	Cisco ASA Series Incident Management Service 401-700
CON-ROSF-GSAISEPN	\$10,830.00	10.00%	Cisco ISE Primary Node Security Management Service
CON-ROSF-GSAISESN	\$7,040.00	10.00%	Cisco ISE Secondary Node Security Management Service
CON-ROSF-GSAISR	\$6,500.00	10.00%	Cisco ISR Series Security Incident Management Service
CON-ROSF-GSAMARS	\$10,500.00	10.00%	Cisco MARS Series Management Service
CON-ROSF-GSAR1K	\$3,572.00	10.00%	Cisco ISR Series Security Management Service 701-1000
CON-ROSF-GSAR1KP	\$3,196.00	10.00%	Cisco ISR Series Security Management Service 1001+
CON-ROSF-GSAR200	\$4,700.00	10.00%	Cisco ISR Series Security Management Service 1-200
CON-ROSF-GSAR400	\$4,324.00	10.00%	Cisco ISR Series Security Management Service 201-400
CON-ROSF-GSAR700	\$3,948.00	10.00%	Cisco ISR Series Security Management Service 401-700
CON-ROSF-GSASAFO	\$3,600.00	10.00%	Cisco ASA Series Incident Management Service Fail Over
CON-ROSF-GSAVPN	\$3,250.00	10.00%	Cisco VPN Incident Management Service
CON-ROSF-GSAWSAM	\$7,100.00	10.00%	Cisco WSA M-Series Security Management
CON-ROSF-GSAWSAS	\$11,890.00	10.00%	Cisco WSA S-Series Security Management
CON-ROSF-GSECA10	\$23,017.00	10.00%	Cisco Security Analytics 10GB Per Day
CON-ROSF-GSECA100	\$158,695.00	10.00%	Cisco Security Analytics 100GB Per Day
CON-ROSF-GSECA200	\$286,757.00	10.00%	Cisco Security Analytics 200GB Per Day
CON-ROSF-GSECA25	\$42,226.00	10.00%	Cisco Security Analytics 25GB Per Day
CON-ROSF-GSECA50	\$74,242.00	10.00%	Cisco Security Analytics 50GB Per Day
CON-ROSF-GSECA75	\$116,468.00	10.00%	Cisco Security Analytics 75GB Per Day
CON-ROSF-GSFWS1K	\$2,736.00	10.00%	Cisco ASA Series Incident Management Service FO 701-1000
CON-ROSF-GSFWS1KP	\$2,448.00	10.00%	Cisco ASA Series Incident Management Service FO 1001+
CON-ROSF-GSFWS200	\$3,600.00	10.00%	Cisco ASA Series Incident Management Service FO 1-200
CON-ROSF-GSFWS400	\$3,312.00	10.00%	Cisco ASA Series Incident Management Service FO 201-400
CON-ROSF-GSFWS700	\$3,024.00	10.00%	Cisco ASA Series Incident Management Service FO 401-700
CON-ROSF-GSL100GB	\$13,000.00	10.00%	Cisco Security Event Collection and Storage 100 GB
CON-ROSF-GSL200GB	\$19,500.00	10.00%	Cisco Security Event Collection and Storage 200 GB

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GSL500GB	\$29,250.00	10.00%	Cisco Security Event Collection and Storage 500 GB
CON-ROSF-GSL50GB	\$6,500.00	10.00%	Cisco Security Event Collection and Storage 50 GB
CON-ROSF-GSLG1KGB	\$37,375.00	10.00%	Cisco Security Event Collection and Storage 1000 GB
CON-ROSF-GSOACS	\$5,250.00	10.00%	Cisco Security Manager Monitoring Service
CON-ROSF-GSOASA	\$4,100.00	10.00%	Cisco ASA Series Incident Monitoring Service
CON-ROSF-GSOASACO	\$1,800.00	10.00%	Cisco ASA Series Incident Monitoring Service Addl Contexts
CON-ROSF-GSOASAFO	\$1,800.00	10.00%	Cisco ASA Series Incident Monitoring Service Fail Over
CON-ROSF-GSOCENG	\$3,250.00	10.00%	Cisco Configuration Engine Monitoring Service
CON-ROSF-GSOCIPS	\$5,250.00	10.00%	Cisco IPS Series Incident Monitoring Service
CON-ROSF-GSOCIPSFO	\$2,350.00	10.00%	Cisco IPS Series Incident Monitoring Service Fail Over
CON-ROSF-GSOCIPSVS	\$2,350.00	10.00%	Cisco IPS Series Incident Monitoring Addl Virtual Sensor
CON-ROSF-GSOCPFW	\$2,350.00	10.00%	CheckPoint Firewall 1 Monitoring Service
CON-ROSF-GSOCPVPN	\$2,350.00	10.00%	CheckPoint VPN 1 Monitoring Service
CON-ROSF-GSOFS1K	\$1,368.00	10.00%	Cisco ASA Series Incident Monitoring Service FO 701-1000
CON-ROSF-GSOFS1KP	\$1,224.00	10.00%	Cisco ASA Series Incident Monitoring Service FO 1001+
CON-ROSF-GSOFS200	\$1,800.00	10.00%	Cisco ASA Series Incident Monitoring Service FO 1-200
CON-ROSF-GSOFS400	\$1,656.00	10.00%	Cisco ASA Series Incident Monitoring Service FO 201-400
CON-ROSF-GSOFS700	\$1,391.00	10.00%	Cisco ASA Series Incident Monitoring Service FO 401-700
CON-ROSF-GSOFW1K	\$3,116.00	10.00%	Cisco ASA Series Incident Monitoring Service 701-1000
CON-ROSF-GSOFW1KP	\$2,788.00	10.00%	Cisco ASA Series Incident Monitoring Service 1001+
CON-ROSF-GSOFW200	\$4,100.00	10.00%	Cisco ASA Series Incident Monitoring Service 1-200
CON-ROSF-GSOFW400	\$3,772.00	10.00%	Cisco ASA Series Incident Monitoring Service 201-400
CON-ROSF-GSOFW700	\$3,444.00	10.00%	Cisco ASA Series Incident Monitoring Service 401-700
CON-ROSF-GSOIBMIPS	\$2,350.00	10.00%	IBM ISS IPS Monitoring Service
CON-ROSF-GSOISR	\$3,250.00	10.00%	Cisco ISR Series Security Incident Monitoring Service
CON-ROSF-GSOJNPFW	\$2,350.00	10.00%	Juniper Firewall Series Monitoring Service
CON-ROSF-GSOJNPIPS	\$2,350.00	10.00%	Juniper IDP Series Monitoring Service
CON-ROSF-GSOJNPSSL	\$2,350.00	10.00%	Juniper SSL VPN Monitoring Service
CON-ROSF-GSOMARS	\$5,250.00	10.00%	Cisco MARS Series Monitoring Service
CON-ROSF-GSOR1K	\$1,786.00	10.00%	Cisco ISR Series Security Monitoring Service 701-1000
CON-ROSF-GSOR1KP	\$1,598.00	10.00%	Cisco ISR Series Security Incident Monitoring Service 1001+
CON-ROSF-GSOR200	\$2,350.00	10.00%	Cisco ISR Series Security Monitoring Service 1-200
CON-ROSF-GSOR400	\$2,162.00	10.00%	Cisco ISR Series Security Monitoring Service 201-400
CON-ROSF-GSOR700	\$1,974.00	10.00%	Cisco ISR Series Security Monitoring Service 401-700
CON-ROSF-GSOVPN	\$1,625.00	10.00%	Cisco VPN Incident Monitoring Service
CON-ROSF-GUBCA	\$25,000.00	10.00%	RMS Collaboration UC Business Continuity Activation

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GUBCL	\$20,000.00	10.00%	RMS Collaboration UC Business Continuity License
CON-ROSF-GUHDI1WA	\$65,000.00	10.00%	RMS Collaboration UC Help Desk Integration Activate One Way
CON-ROSF-GUHDI1WL	\$25,000.00	10.00%	RMS Collaboration UC Help Desk Integration License One Way
CON-ROSF-GUHDI2WA	\$85,000.00	10.00%	RMS Collaboration UC Help Desk Integration Activate Two Way
CON-ROSF-GUHDI2WL	\$32,500.00	10.00%	RMS Collaboration UC Help Desk Integration License Two Way
CON-ROSF-GUPPRBA	\$2,500.00	10.00%	RMS Collaboration UC Phone Problem Reporting Active/Cluster
CON-ROSF-GUPPRBL	\$5,625.00	10.00%	RMS Collaboration UC Phone Problem Reporting License/Cluster
CON-ROSF-GURPTA	\$15,000.00	10.00%	RMS Collaboration UC Report Server Activation
CON-ROSF-GURPTL	\$10,000.00	10.00%	RMS Collaboration UC Report Server License
CON-ROSF-GVCS100	\$32,918.00	10.00%	RMS Collaboration Video Conference Scheduling 100
CON-ROSF-GVCS200	\$65,825.00	10.00%	RMS Collaboration Video Conference Scheduling 200
CON-ROSF-GVCS50	\$16,456.00	10.00%	RMS Collaboration Video Conference Scheduling 50
CON-ROSF-GVCTX	\$117,000.00	10.00%	CTX RMS
CON-ROSF-GVLDACT	\$4,000.00	10.00%	RMS Collaboration Live Desk Activation
CON-ROSF-GVLDE1	\$125.00	10.00%	RMS Collaboration Video Live Desk 1 Event
CON-ROSF-GVLDE200	\$117.00	10.00%	RMS Collaboration Video Live Desk 200 Event Tier
CON-ROSF-GVLDE600	\$84.00	10.00%	RMS Collaboration Video Live Desk 600 Event Tier
CON-ROSF-GVLDE900	\$83.00	10.00%	RMS Collaboration Video Live Desk 900 Event Tier
CON-ROSF-GVLDEP1	\$600.00	10.00%	RMS Collaboration Video Live Desk 1 EP
CON-ROSF-GVLDEP1KP	\$425.00	10.00%	RMS Collaboration Video Live Desk 1000 + EP Tier
CON-ROSF-GVLDEP200	\$563.00	10.00%	RMS Collaboration Video Live Desk 200 EP Tier
CON-ROSF-GVLDEP600	\$478.00	10.00%	RMS Collaboration Video Live Desk 600 EP Tier
CON-ROSF-GVNLDE1	\$250.00	10.00%	Non-RMS Collaboration Video Live Desk 1 Event
CON-ROSF-GVNLDE200	\$234.00	10.00%	Non-RMS Collaboration Video Live Desk 200 Event Tier
CON-ROSF-GVNLDE600	\$188.00	10.00%	Non-RMS Collaboration Video Live Desk 600 Event Tier
CON-ROSF-GVNLDE900	\$167.00	10.00%	Non-RMS Collaboration Video Live Desk 900 Event Tier
CON-ROSF-GVRMALA	\$4,500.00	10.00%	Room Service Annual Imm G1 LATAM/Africa
CON-ROSF-GVRMAR	\$2,000.00	10.00%	RMS Collaboration Video Room Service Annual US/C Imm G1
CON-ROSF-GVRMARE	\$3,150.00	10.00%	Room Service Annual Imm G1 Rest of Europe
CON-ROSF-GVRMAU	\$2,750.00	10.00%	RMS Collaboration Video Room Service Annual US/C Imm G3
CON-ROSF-GVRMBR	\$3,197.00	10.00%	RMS Collaboration Video Room Service Bi-Annual US/C Imm G1
CON-ROSF-GVRMBU	\$4,043.00	10.00%	RMS Collaboration Video Room Service Bi-Annual US/C Imm G3
CON-ROSF-GVRMQR	\$5,106.00	10.00%	RMS Collaboration Video Room Service Quarterly US/C Imm G1
CON-ROSF-GVRMQU	\$7,447.00	10.00%	RMS Collaboration Video Room Service Quarterly US/C Imm G3
CON-ROSF-GVRMRW	\$5,700.00	10.00%	Room Service Annual Imm G1 Rest of World
CON-ROSF-GVRSAL	\$5,000.00	10.00%	Room Service Annual Imm G3 LATAM/Africa



Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-GVRSARE	\$3,500.00	10.00%	Room Service Annual Imm G3 Rest of Europe
CON-ROSF-GVRSARW	\$6,200.00	10.00%	Room Service Annual Imm G3 Rest of World
CON-ROSF-GVVIP15	\$7,000.00	10.00%	RMS Collaboration Video VIP 15 Events
CON-ROSF-GVVIP30	\$13,000.00	10.00%	RMS Collaboration Video VIP 30 Events
CON-ROSF-GVVIP50	\$25,000.00	10.00%	RMS Collaboration Video VIP 50 Events
CON-ROSF-GVVIP60	\$25,000.00	10.00%	RMS Collab Video VIP 60 Events
CON-ROSF-HDI1WACT	\$65,000.00	10.00%	Helpdesk Integration - One Way - Activation
CON-ROSF-HDI1WLIC	\$25,000.00	10.00%	Helpdesk Integration - One Way - Service License
CON-ROSF-HDI2WACT	\$85,000.00	10.00%	Helpdesk Integration - Two Way - Activation
CON-ROSF-HDI2WLIC	\$32,500.00	10.00%	Helpdesk Integration - Two Way - Service License
CON-ROSF-HDISDACT	\$55,000.00	10.00%	Helpdesk Intgn - Solve Direct - Ebonding Activation
CON-ROSF-HDISDLIC	\$35,000.00	10.00%	Helpdesk Intgn - Solve Direct - Ebonding Service License
CON-ROSF-HEALTHPR	\$15,000.00	10.00%	Select Operate for HealthPresence
CON-ROSF-HVPN	\$1,335.00	10.00%	CHP RMS Connectivity : VPN Management
CON-ROSF-ICACT10	\$71,429.00	10.00%	UCC Activation Cost for up to 10 CVP Application Instances
CON-ROSF-ICACT100	\$279,018.00	10.00%	UCC Activation Cost for up to 100 CVP Application Instances
CON-ROSF-ICACT249	\$613,839.00	10.00%	UCC Activation Cost for up to 249 CVP Application Instances
CON-ROSF-ICACT250	\$955,357.00	10.00%	UCC Activation Cost for 250 or Over CVP Appl Instances
CON-ROSF-ICACT26	\$104,911.00	10.00%	UCC Activation Cost for up to 26 CVP Application Instances
CON-ROSF-IEACT10	\$89,286.00	10.00%	ICME Activation Cost for up to 10 ICM Application Instances
CON-ROSF-IEACT100	\$368,304.00	10.00%	ICME Activation Cost for up to 100 ICM Application Instances
CON-ROSF-IEACT249	\$837,054.00	10.00%	ICME Activation Cost for up to 249 ICM Application Instances
CON-ROSF-IEACT250	\$1,283,482.00	10.00%	ICME Activation Cost for 250 or Over ICM Appl Instances
CON-ROSF-IEACT26	\$133,929.00	10.00%	ICME Activation Cost for up to 26 ICM Application Instances
CON-ROSF-IICMET1A	\$165.00	10.00%	ICME UCC ICM Tier 1 Agent RMS
CON-ROSF-IICMET2A	\$132.00	10.00%	ICME UCC ICM Tier 2 Agent RMS
CON-ROSF-IICMET3A	\$107.00	10.00%	ICME UCC ICM Tier 3 Agent RMS
CON-ROSF-IICMET4A	\$83.00	10.00%	ICME UCC ICM Tier 4 Agent RMS
CON-ROSF-IICMPG	\$8,125.00	10.00%	ICME UCC Per PG RMS
CON-ROSF-IICMSRVR	\$5,580.00	10.00%	ICME UCC Per ICM Application Instance RMS
CON-ROSF-IIVACT13	\$78,125.00	10.00%	UCC Activation Cost for up to 13 IP-IVR Appl Instances
CON-ROSF-IIVACT19	\$100,446.00	10.00%	UCC Activation Cost for up to 19 IP-IVR Appl Instances
CON-ROSF-IIVACT26	\$125,000.00	10.00%	UCC Activation Cost for up to 26 IP-IVR Appl Instances
CON-ROSF-IIVACT6	\$60,268.00	10.00%	UCC Activation Cost for up to 6 IP-IVR Appl Instances
CON-ROSF-IPIVRPRT	\$197.00	10.00%	UCC IP-IVR Per Port RMS
CON-ROSF-IPSLA10	\$6,750.00	10.00%	IP-SLA Application 1-10 Routers - Monitoring

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-IPSLA1000	\$18,625.00	10.00%	IP-SLA Application 201- 1000 Routers - Monitoring
CON-ROSF-IPSLA1K+	\$25,875.00	10.00%	IP-SLA Application 1001 or more Routers - Monitoring
CON-ROSF-IPSLA200	\$13,250.00	10.00%	IP-SLA Application 31 - 200 Routers - Monitoring
CON-ROSF-IPSLA30	\$9,500.00	10.00%	IP-SLA Application 11-30 Routers - Monitoring
CON-ROSF-IPSLAACT	\$50.00	10.00%	IP-SLA Per Initiator/Responder Routers - Service Activation
CON-ROSF-IPSLAMON	\$50.00	10.00%	IP-SLA Per Initiator/Responder Routers - Service
CON-ROSF-IPT3203	\$1,550.00	10.00%	IP TRADE 3 Channel Turret for IPICS 4.X
CON-ROSF-IPT3210	\$2,030.00	10.00%	IP TRADE 10 Channel Turret for IPICS 4.X
CON-ROSF-IPT3230	\$2,400.00	10.00%	IP TRADE 30 Channel Turret for IPICS 4.X
CON-ROSF-IPTSRVSW	\$12,400.00	10.00%	IP TRADE TSS SERVER SOFTWARE FOR IPICS 4.X
CON-ROSF-IPTSTBDL	\$3,200.00	10.00%	IP TRADE STARTR BNDL w TPO, TSS, 100 Media Streams IPICS 4.X
CON-ROSF-IPTTPOSW	\$12,400.00	10.00%	IP TRADE TPO SERVER SOFTWARE FOR IPICS 4.X
CON-ROSF-IPX3945	\$7,500.00	10.00%	Cisco IPICS 3945 Integrated Services Router
CON-ROSF-IPX4BDL1	\$5,000.00	10.00%	IPICS 4.X Basic Bundle 1 - 5 Disp, 10 VTG, 5 Mob Clients
CON-ROSF-IPX4BDL2	\$10,000.00	10.00%	IPICS 4.X Medium Bundle 2 - 10 Disp, 25 VTG, 15 Mob Clients
CON-ROSF-IPX4BDL3	\$20,000.00	10.00%	IPICS 4.X Large Bundle 3 - 50 Disp, 100 VTG, 50 Mob Clients
CON-ROSF-IPX4BDL4	\$6,000.00	10.00%	IPICS 4.X for IPTrade 1VTG/2CH,5 Mob Clients, 1 Dial Port
CON-ROSF-IPXADDHA	\$5,000.00	10.00%	IPICS 4.X - Additional element HA Support
CON-ROSF-IPXLRGHA	\$35,000.00	10.00%	IPICS 4.X - Larg HA 8 elmnt of UMS, RMS, ISSI Gtwy, IPX Srv
CON-ROSF-IPXMEDHA	\$12,000.00	10.00%	IPICS 4.X - Med HA - 3 elmnt of UMS, RMS, ISSI Gtwy, IPX Srv
CON-ROSF-IPXP25HA	\$19,856.00	10.00%	Cisco IPICS P25 HA Server (2RU w/P25 server)
CON-ROSF-IPXUPG1D	\$1,500.00	10.00%	IPICS 4.X 1 SKU Upgrade - Add Dispatcher
CON-ROSF-IPXUPG1M	\$1,000.00	10.00%	IPICS 4.X 1 SKU Upgrade - Add IP Phone/Mob Client (10 Pk)
CON-ROSF-IPXUPG1V	\$3,500.00	10.00%	IPICS 4.X 1 SKU Upgrade - Add VTG/Rad Chnl/Dial Prts (10 Pk)
CON-ROSF-IVRINST	\$5,580.00	10.00%	UCC IP-IVR Per Application Instance RMS
CON-ROSF-LC1	\$2,730.00	10.00%	6500 Catalyst Standard RMS (1 License)
CON-ROSF-LC10	\$26,000.00	10.00%	6500 Catalyst Standard RMS (10 License)
CON-ROSF-LC200	\$416,000.00	10.00%	6500 Catalyst Standard RMS (200 License)
CON-ROSF-LC400	\$780,000.00	10.00%	6500 Catalyst Standard RMS (400 License)
CON-ROSF-LC50	\$120,250.00	10.00%	6500 Catalyst Standard RMS (50 License)
CON-ROSF-LC800	\$1,456,000.00	10.00%	6500 Catalyst Standard RMS (800 License)
CON-ROSF-LCDPRO32	\$532.00	10.00%	Cisco Professional Series LCD 32
CON-ROSF-LCDPRO40	\$532.00	10.00%	Cisco Professional Series LCD 40 Inch
CON-ROSF-LCDPRO42	\$532.00	10.00%	Cisco Professional Series LCD 42 in
CON-ROSF-LCDPRO52	\$532.00	10.00%	Cisco Professional Series LCD 52 Inch
CON-ROSF-LCDPRO55	\$532.00	10.00%	Cisco Professional Series LCD 55 in

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-LWLC10	\$63,700.00	10.00%	Large WLC 10 device license pricing
CON-ROSF-LWLC100	\$578,500.00	10.00%	Large WLC 100 device license pricing
CON-ROSF-LWLC25	\$156,000.00	10.00%	Large WLC 25 device license pricing
CON-ROSF-LWLC50	\$302,250.00	10.00%	Large WLC 50 device license pricing
CON-ROSF-LWLC75	\$443,625.00	10.00%	Large WLC 75 device license pricing
CON-ROSF-MC1	\$2,210.00	10.00%	4900 Catalyst Standard RMS (1 License)
CON-ROSF-MC10	\$20,800.00	10.00%	4900 Catalyst Standard RMS (10 License)
CON-ROSF-MC100	\$182,000.00	10.00%	4900 Catalyst Standard RMS (100 License)
CON-ROSF-MC1600	\$1,976,000.00	10.00%	4900 Catalyst Standard RMS (1600 License)
CON-ROSF-MC200	\$312,000.00	10.00%	4900 Catalyst Standard RMS (200 License)
CON-ROSF-MC25	\$48,750.00	10.00%	4900 Catalyst Standard RMS (25 License)
CON-ROSF-MC400	\$572,000.00	10.00%	4900 Catalyst Standard RMS (400 License)
CON-ROSF-MC800	\$1,040,000.00	10.00%	4900 Catalyst Standard RMS (800 License)
CON-ROSF-MDS1	\$2,730.00	10.00%	MDS Standard RMS (1 License)
CON-ROSF-MDS10	\$26,000.00	10.00%	MDS Standard RMS (10 License)
CON-ROSF-MDS200	\$416,000.00	10.00%	MDS Standard RMS (200 License)
CON-ROSF-MDS400	\$780,000.00	10.00%	MDS Standard RMS (400 License)
CON-ROSF-MDS50	\$120,250.00	10.00%	MDS Standard RMS (50 License)
CON-ROSF-MDS800	\$1,456,000.00	10.00%	MDS Standard RMS (800 License)
CON-ROSF-MERAKI1	\$36.00	10.00%	CMS : Meraki Presence Management per AP
CON-ROSF-MERAKI2	\$12.00	10.00%	CMS: Meraki Mobile Device Management per 2 User
CON-ROSF-MERAKI3	\$1,400.00	10.00%	CMS : Meraki Wireless PCI Compliance per Site
CON-ROSF-MERAKI4	\$100,000.00	10.00%	CMS: Level-1 HelpDesk (100 Sites)
CON-ROSF-MRADV	\$240.00	10.00%	CMS : 1 Meraki Access Point Advanced Service
CON-ROSF-MRBAS	\$144.00	10.00%	CMS : 1 Meraki Access Point Basic Service
CON-ROSF-MSHIGADV	\$840.00	10.00%	CMS: 1 Meraki Switch High-End Advance Service (0-700)
CON-ROSF-MSHIGBAS	\$780.00	10.00%	CMS: 1 Meraki Switch High-End Basic Service (0-700)
CON-ROSF-MSLOWADV	\$360.00	10.00%	CMS: 1 Meraki Switch Low-End Advanced Service (0-700)
CON-ROSF-MSLOWBAS	\$300.00	10.00%	CMS: 1 Meraki Switch Low-End Basic Service (0-700)
CON-ROSF-MSMIDADV	\$600.00	10.00%	CMS: 1 Meraki Switch Mid-End Advanced Service (0-700)
CON-ROSF-MSMIDBAS	\$540.00	10.00%	CMS: 1 Meraki Switch Mid-End Basic Service (0-700)
CON-ROSF-MWLC10	\$37,700.00	10.00%	Medium WLC 10 device license pricing
CON-ROSF-MWLC100	\$331,500.00	10.00%	Medium WLC 100 device license pricing
CON-ROSF-MWLC200	\$637,000.00	10.00%	Medium WLC 200 device license pricing
CON-ROSF-MWLC25	\$91,000.00	10.00%	Medium WLC 25 device license pricing
CON-ROSF-MWLC400	\$1,222,000.00	10.00%	Medium WLC 400 device license pricing

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-MWLC50	\$172,250.00	10.00%	Medium WLC 50 device license pricing
CON-ROSF-MX200RA	\$7,100.00	10.00%	RMS TelePresence Select Operate for MX200
CON-ROSF-MXHIGADV	\$1,620.00	10.00%	CMS: 1 Meraki Security High-End Advanced Service (0-700)
CON-ROSF-MXHIGBAS	\$1,620.00	10.00%	CMS: 1 Meraki Security High-End Basic Service (0-700)
CON-ROSF-MXLOWADV	\$480.00	10.00%	CMS: 1 Meraki Security Low-End Advanced Service (0-700)
CON-ROSF-MXLOWBAS	\$420.00	10.00%	CMS: 1 Meraki Security Low-End Basic Service (0-700)
CON-ROSF-MXMIDADV	\$1,080.00	10.00%	CMS: 1 Meraki Security Mid-End Advanced Service (0-700)
CON-ROSF-MXMIDBAS	\$900.00	10.00%	CMS: 1 Meraki Security Mid-End Basic Service (0-700)
CON-ROSF-NTAP3210	\$24,420.00	10.00%	RMS Storage Management NetApp V3210
CON-ROSF-NTAP3240	\$30,525.00	10.00%	RMS Storage Management NetApp V3240 Management
CON-ROSF-NTAP3270	\$42,735.00	10.00%	RMS Storage Management NetApp V3270 Management
CON-ROSF-NTAP6210	\$50,875.00	10.00%	RMS Storage Management NetApp V6210 Management
CON-ROSF-NTAP62XX	\$61,050.00	10.00%	RMS Storage Management NetApp V6240/V6280 Management
CON-ROSF-NX1KV	\$650.00	10.00%	Nexus 1000v 1 instance license pricing
CON-ROSF-NX2K	\$1,300.00	10.00%	Nexus 2000 1 instance license pricing
CON-ROSF-NX5K1	\$2,730.00	10.00%	Nexus 5K 1 Instance Standard Service License
CON-ROSF-NX5K10	\$22,750.00	10.00%	Nexus 5K 10 Instance Standard Service License
CON-ROSF-NX5K2	\$5,200.00	10.00%	Nexus 5K 2 Instance Standard Service License
CON-ROSF-NX5K20	\$44,200.00	10.00%	Nexus 5K 20 Instance Standard Service License
CON-ROSF-NX5K4	\$9,880.00	10.00%	Nexus 5K 2 Instance Standard Service License
CON-ROSF-NX5K50	\$107,250.00	10.00%	Nexus 5K 50 Instance Standard Service License
CON-ROSF-NX5K8	\$18,720.00	10.00%	Nexus 5K 8 Instance Standard Service License
CON-ROSF-NX7KE1	\$5,200.00	10.00%	Nexus 7K 18 Slot 1 Instance Standard Service License
CON-ROSF-NX7KE16	\$70,720.00	10.00%	Nexus 7K 18 Slot 16 Instance Standard Service License
CON-ROSF-NX7KE2	\$9,880.00	10.00%	Nexus 7K 18 Slot 2 Instance Standard Service License
CON-ROSF-NX7KE24	\$102,960.00	10.00%	Nexus 7K 18 Slot 24 Instance Standard Service License
CON-ROSF-NX7KE4	\$18,720.00	10.00%	Nexus 7K 18 Slot 4 Instance Standard Service License
CON-ROSF-NX7KE50	\$211,250.00	10.00%	Nexus 7K 18 Slot 50 Instance license pricing
CON-ROSF-NX7KE8	\$36,400.00	10.00%	Nexus 7K 18 Slot 8 Instance Standard Service License
CON-ROSF-NX7KT1	\$4,225.00	10.00%	Nexus 7K 10 Slot 1 Instance Standard Service License
CON-ROSF-NX7KT16	\$54,080.00	10.00%	Nexus 7K 10 Slot 16 Instance Standard Service License
CON-ROSF-NX7KT2	\$7,800.00	10.00%	Nexus 7K 10 Slot 2 Instance Standard Service License
CON-ROSF-NX7KT24	\$78,000.00	10.00%	Nexus 7K 10 Slot 24 Instance Standard Service License
CON-ROSF-NX7KT4	\$14,560.00	10.00%	Nexus 7K 10 Slot 4 Instance Standard Service License
CON-ROSF-NX7KT50	\$159,250.00	10.00%	Nexus 7K 10 Slot 50 Instance license pricing
CON-ROSF-NX7KT8	\$28,080.00	10.00%	Nexus 7K 10 Slot 8 Instance Standard Service License

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-OMLVL1	\$75,000.00	10.00%	Operations Manager Level I (.25 FTE)
CON-ROSF-OMLVL2	\$100,000.00	10.00%	Operations Manager Level II (.25 FTE)
CON-ROSF-PROPBLM	\$115,000.00	10.00%	Proactive Problem Management for up to 50 endpoints
CON-ROSF-PSSEHR1	\$5,040.00	10.00%	Cisco Physec 1 Monthly Elective Engineering Service Hour
CON-ROSF-PSSEHR10	\$39,600.00	10.00%	Cisco Physec 10 Monthly Elective Engineering Service Hour
CON-ROSF-PSSEHR2	\$10,080.00	10.00%	Cisco Physec 2 Monthly Elective Engineering Service Hour
CON-ROSF-PSSEHR5	\$25,200.00	10.00%	Cisco Physec 5 Monthly Elective Engineering Service Hour
CON-ROSF-RPTAPPACT	\$15,000.00	10.00%	Reporting Application - Activation
CON-ROSF-RPTAPPLIC	\$10,000.00	10.00%	Reporting Application (dedicated appliance)
CON-ROSF-RPTGCNSL	\$1,400.00	10.00%	Up to 1 Day of Report Consultation and Righting
CON-ROSF-SCHED200	\$65,836.00	10.00%	RMS Room Scheduling - 200 Meetings/Month
CON-ROSF-SCHED50	\$16,459.00	10.00%	RMS Room Scheduling - 50 Meetings/Month
CON-ROSF-SNSV01	\$3,900.00	10.00%	Server Network and Virtual Standard Service VM 1 License
CON-ROSF-SNSV10	\$39,000.00	10.00%	Server Network and Virtual Standard Service VM 10 License
CON-ROSF-SNVM100	\$1,300.00	10.00%	Server Network and VM Standard Service 50 to 100
CON-ROSF-SNVM1000	\$975.00	10.00%	Server Network and VM Standard Service 500 to 1000
CON-ROSF-SNVM10SU	\$14,625.00	10.00%	Server Network and VM Standard Service 10 VM Startup pack
CON-ROSF-SNVM2000	\$878.00	10.00%	Server Network and VM Standard Service 1000 to 2000
CON-ROSF-SNVM50	\$1,463.00	10.00%	Server Network and VM Standard Service 10 to 50 per unit
CON-ROSF-SNVM500	\$1,138.00	10.00%	Server Network and VM Standard Service 100 to 500
CON-ROSF-SNVM5000	\$811.00	10.00%	Server Network and VM Standard Service 2000 to 5000
CON-ROSF-SNVM5001	\$715.00	10.00%	Server Network and VM Standard Service 5000 and Above
CON-ROSF-SWLC10	\$18,200.00	10.00%	Small WLC 10 device license pricing
CON-ROSF-SWLC100	\$136,500.00	10.00%	Small WLC 100 device license pricing
CON-ROSF-SWLC200	\$247,000.00	10.00%	Small WLC 200 device license pricing
CON-ROSF-SWLC25	\$42,250.00	10.00%	Small WLC 25 device license pricing
CON-ROSF-SWLC400	\$442,000.00	10.00%	Small WLC 400 device licesnse pricing
CON-ROSF-SWLC50	\$74,750.00	10.00%	Small WLC 50 device license pricing
CON-ROSF-SX20RA	\$4,500.00	10.00%	RMS TelePresence Select Operate for SX20
CON-ROSF-TPACR	\$21,000.00	10.00%	CTS-1300 and reactive support for full ACR deployment
CON-ROSF-TPADCRMH	\$110,000.00	10.00%	Advanced CRM 151-300 Units
CON-ROSF-TPADCRML	\$75,000.00	10.00%	Advanced CRM - 0-50 Units
CON-ROSF-TPADCRMM	\$90,000.00	10.00%	Advanced CRM- 51-150 Units
CON-ROSF-TPASIST1	\$29,000.00	10.00%	RMS TelePresence Assisted Management - Group 1
CON-ROSF-TPASIST2	\$10,000.00	10.00%	RMS TelePresence Assisted Management - Group 2
CON-ROSF-TPASIST3	\$5,000.00	10.00%	RMS TelePresence Assisted Management - Group 3



Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-TPASIST4	\$2,500.00	10.00%	RMS TelePresence Assisted Management - Group 4
CON-ROSF-TPASIST5	\$1,250.00	10.00%	Assisted Management Endpoint Support for Group 5 Endpoints
CON-ROSF-TPCOASA	\$6,552.00	10.00%	RMS TelePresence Co-delivery For ASA Series
CON-ROSF-TPCOFN1	\$1,456.00	10.00%	RMS TelePresence Co-delivery For Foundation - Group 1
CON-ROSF-TPCOFN2	\$1,768.00	10.00%	RMS TelePresence Co-delivery For Foundation - Group 2
CON-ROSF-TPCOFN3	\$2,184.00	10.00%	RMS TelePresence Co-delivery For Foundation - Group 3
CON-ROSF-TPCOINF1	\$19,500.00	10.00%	RMS TelePresence Co-Delivery for Infrastructure - Group 1
CON-ROSF-TPCOINF2	\$14,088.00	10.00%	RMS TelePresence Co-Delivery for Infrastructure - Group 2
CON-ROSF-TPCOINF3	\$9,500.00	10.00%	RMS TelePresence Co-Delivery for Infrastructure - Group 3
CON-ROSF-TPCORMS1	\$23,200.00	10.00%	RMS TelePresence Co-Delivery for Endpoints - Group 1
CON-ROSF-TPCORMS2	\$8,000.00	10.00%	RMS TelePresence Co-Delivery for Endpoints - Group 2
CON-ROSF-TPCORMS3	\$2,400.00	10.00%	RMS TelePresence Co-Delivery for Endpoints - Group 3
CON-ROSF-TPCORMS4	\$1,200.00	10.00%	RMS TelePresence Co-Delivery for Endpoints - Group 4
CON-ROSF-TPCORMS5	\$1,000.00	10.00%	RMS TelePresence Co-Delivery for End Points - Group 5
CON-ROSF-TPCRMH	\$85,000.00	10.00%	CRM Support for Assisted Management Customers, 151-300 EP
CON-ROSF-TPCRML	\$58,000.00	10.00%	CRM Support for Assisted Management Customers, 0-50 EP
CON-ROSF-TPCRMM	\$68,500.00	10.00%	CRM Support for Assisted Management Customers, 51-150 EP
CON-ROSF-TPENH1	\$48,000.00	10.00%	RMS TelePresence Enhanced Management Svc Level - Group 1
CON-ROSF-TPENH2	\$29,000.00	10.00%	RMS TelePresence Enhanced Management Svc Level - Group 2
CON-ROSF-TPENH3	\$9,000.00	10.00%	RMS TelePresence Enhanced Management Svc Level - Group 3
CON-ROSF-TPENH4	\$6,499.00	10.00%	RMS TelePresence Enhanced Management Svc Level - Group 4
CON-ROSF-TPENH5	\$4,200.00	10.00%	Enhanced Management Endpoint Support for Group 5 Endpoints
CON-ROSF-TPOEP11	\$21,750.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 1, 1-4
CON-ROSF-TPOEP110	\$19,575.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 1, 10-14
CON-ROSF-TPOEP115	\$18,488.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 1, 15Plus
CON-ROSF-TPOEP15	\$20,663.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 1, 5-9
CON-ROSF-TPOEP21	\$9,000.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 2, 1-4
CON-ROSF-TPOEP210	\$8,100.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 2, 10-14
CON-ROSF-TPOEP215	\$7,650.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 2, 15Plus
CON-ROSF-TPOEP25	\$8,550.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 2, 5-9
CON-ROSF-TPOEP31	\$3,000.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 3, 1-9
CON-ROSF-TPOEP310	\$2,850.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 3, 10-19
CON-ROSF-TPOEP320	\$2,700.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 3, 20-29
CON-ROSF-TPOEP330	\$2,550.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 3, 30Plus
CON-ROSF-TPOEP41	\$1,500.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 4, 1-9
CON-ROSF-TPOEP410	\$1,425.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 4, 10-19

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-TPOEP420	\$1,350.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 4, 20-29
CON-ROSF-TPOEP430	\$1,275.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 4, 30Plus
CON-ROSF-TPOEP51	\$1,250.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 5, 1-9
CON-ROSF-TPOEP510	\$1,188.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 5, 10-19
CON-ROSF-TPOEP520	\$1,125.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 5, 20-29
CON-ROSF-TPOEP530	\$1,063.00	10.00%	RMS TelePresence Orange Co-delivery Endpoint Group 5, 30Plus
CON-ROSF-TPOIN11	\$15,825.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 1, 1-4
CON-ROSF-TPOIN110	\$14,717.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 1, 10-14
CON-ROSF-TPOIN115	\$14,243.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 1, 15-19
CON-ROSF-TPOIN120	\$13,768.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 1, 20 Plus
CON-ROSF-TPOIN15	\$15,034.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 1, 5-9
CON-ROSF-TPOIN21	\$9,850.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 2, 1-4
CON-ROSF-TPOIN210	\$9,161.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 2, 10-14
CON-ROSF-TPOIN215	\$8,865.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 2, 15-19
CON-ROSF-TPOIN220	\$8,570.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 2, 20 Plus
CON-ROSF-TPOIN25	\$9,358.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 2, 5-9
CON-ROSF-TPOIN31	\$7,825.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 3, 1-4
CON-ROSF-TPOIN310	\$7,277.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 3, 10-14
CON-ROSF-TPOIN315	\$7,043.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 3, 15-19
CON-ROSF-TPOIN320	\$6,808.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 3, 20 Plus
CON-ROSF-TPOIN35	\$7,434.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 3, 5-9
CON-ROSF-TPOIN41	\$3,125.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 4, 1-4
CON-ROSF-TPOIN410	\$2,906.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 4, 10-14
CON-ROSF-TPOIN415	\$2,813.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 4, 15-19
CON-ROSF-TPOIN420	\$2,719.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 4, 20 Plus
CON-ROSF-TPOIN45	\$2,969.00	10.00%	RMS TelePresence Orange Co-delivery Infra Group 4, 5-9
CON-ROSF-TPOSE11	\$875.00	10.00%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 1and2 1-4
CON-ROSF-TPOSE110	\$788.00	10.00%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 1and2 10-14
CON-ROSF-TPOSE115	\$744.00	10.00%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 1and2 15Plus
CON-ROSF-TPOSE15	\$831.00	10.00%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 1and2 5-9
CON-ROSF-TPOSE31	\$625.00	10.00%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 3-5 1-9
CON-ROSF-TPOSE310	\$594.00	10.00%	RMS TelePresence OBS Co-delivery SW Upgrde EP Gp 3-5 10-19
CON-ROSF-TPOSE320	\$563.00	10.00%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 3-5 20-29
CON-ROSF-TPOSE330	\$531.00	10.00%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 3-5 30Plus
CON-ROSF-TPREP	\$2,000.00	10.00%	RMS Enhanced Reports
CON-ROSF-TPROOM1A	\$2,750.00	10.00%	RMS Room Service, Group 1, Annual

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-TPROOM1B	\$4,043.00	10.00%	RMS Room Service Group 1, Biannual
CON-ROSF-TPROOM1Q	\$7,447.00	10.00%	RMS Room Service Group 1, Quarterly
CON-ROSF-TPROOM2A	\$2,000.00	10.00%	RMS Room Service Group 2, Annual
CON-ROSF-TPROOM2B	\$3,197.00	10.00%	RMS Room Service Group 2 Biannual
CON-ROSF-TPROOM2Q	\$5,106.00	10.00%	RMS Room Service Group 2,Quarterly
CON-ROSF-TPSCHEd	\$32,918.00	10.00%	RMS Room Scheduling
CON-ROSF-TPSCHEd50	\$16,456.00	10.00%	RMS Room Scheduling - 50 Meetings/Month
CON-ROSF-TX1300RA	\$10,000.00	10.00%	RMS TelePresence Select Operate for TX1300 series
CON-ROSF-TX9000RA	\$48,384.00	10.00%	RMS TelePresence Select Operate for TX9000
CON-ROSF-TX9200RA	\$48,384.00	10.00%	RMS TelePresence Select Operate for TX9200
CON-ROSF-UCCEBACT	\$12,500.00	10.00%	Base RMS Activ for UCCE instance count equal or less than 5
CON-ROSF-UCCEBRMS	\$12,500.00	10.00%	Base RMS for UCCE instance count equal or less than 5
CON-ROSF-UCCEIACT	\$7,250.00	10.00%	Per UCCE ICM CVP IVR Application or Svr Instance Activ RMS
CON-ROSF-UCCEIRMS	\$7,150.00	10.00%	Per UCCE ICM CVP IVR Application or Server Instance RMS
CON-ROSF-UCCX150A	\$216.00	10.00%	UCCX 76-150 Agent License RMS - price per Agent
CON-ROSF-UCCX25A	\$250.00	10.00%	UCCX 1-25 Agent License RMS - price per Agent
CON-ROSF-UCCX300A	\$200.00	10.00%	UCCX 151-300 Agent License RMS - price per Agent
CON-ROSF-UCCX75A	\$233.00	10.00%	UCCX 26-75 Agent License RMS - price per Agent
CON-ROSF-UCCXINST	\$5,125.00	10.00%	UCCX per ACD/IVR/CTI Server or Application Instance RMS
CON-ROSF-UCCXSRMAP	\$2,870.00	10.00%	UCCX per ACD/IVR/CTI Server or Application Instance -MAP
CON-ROSF-UCS6K01	\$2,730.00	10.00%	UCS 6120XP / 6140XP Standard Service License (1)
CON-ROSF-UCS6K01M	\$1,404.00	10.00%	UCS 6120XP / 6140XP Monitor + Notify Service License (1)
CON-ROSF-UCS6K02	\$5,200.00	10.00%	UCS 6120XP / 6140XP Standard Service License (2)
CON-ROSF-UCS6K02M	\$2,808.00	10.00%	UCS 6120XP / 6140XP Monitor + Notify Service License (2)
CON-ROSF-UCS6K04	\$9,880.00	10.00%	UCS 6120XP / 6140XP Standard Service License (4)
CON-ROSF-UCS6K04M	\$5,616.00	10.00%	UCS 6120XP / 6140XP Monitor + Notify Service License (4)
CON-ROSF-UCS6K08	\$18,720.00	10.00%	UCS 6120XP / 6140XP Standard Service License (8)
CON-ROSF-UCS6K08M	\$11,232.00	10.00%	UCS 6120XP / 6140XP Monitor + Notify Service License (8)
CON-ROSF-UCS6K10	\$22,750.00	10.00%	UCS 6120XP / 6140XP Standard Service License (10)
CON-ROSF-UCS6K10M	\$14,040.00	10.00%	UCS 6120XP / 6140XP Monitor + Notify Service License (10)
CON-ROSF-UCS6K20	\$44,200.00	10.00%	UCS 6120XP / 6140XP Standard Service License (20)
CON-ROSF-UCS6K20M	\$28,080.00	10.00%	UCS 6120XP / 6140XP Monitor + Notify Service License (20)
CON-ROSF-UCS6K50	\$107,250.00	10.00%	UCS 6120XP / 6140XP Standard Service License (50)
CON-ROSF-UCS6K50M	\$70,200.00	10.00%	UCS 6120XP / 6140XP Monitor + Notify Service License (50)
CON-ROSF-UCSCH01M	\$3,250.00	10.00%	UCS Chassis Monitor + Notify Service License (1)
CON-ROSF-UCSCH04M	\$13,000.00	10.00%	UCS Chassis Monitor + Notify Service License (4)

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-UCSCH06M	\$19,500.00	10.00%	UCS Chassis Monitor + Notify Service License (6)
CON-ROSF-UCSCH08M	\$26,000.00	10.00%	UCS Chassis Monitor + Notify Service License (8)
CON-ROSF-UCSCH16M	\$52,000.00	10.00%	UCS Chassis Monitor + Notify Service License (16)
CON-ROSF-UCSCH24M	\$78,000.00	10.00%	UCS Chassis Monitor + Notify Service License (24)
CON-ROSF-UCSCH32M	\$104,000.00	10.00%	UCS Chassis Monitor + Notify Service License (32)
CON-ROSF-UCSCH48M	\$156,000.00	10.00%	UCS Chassis Monitor + Notify Service License (48)
CON-ROSF-UCSCH64M	\$208,000.00	10.00%	UCS Chassis Monitor + Notify Service License (64)
CON-ROSF-UCSCHA01	\$15,600.00	10.00%	UCS Chassis Standard Service License (1)
CON-ROSF-UCSCHA04	\$59,800.00	10.00%	UCS Chassis Standard Service License (4)
CON-ROSF-UCSCHA06	\$87,750.00	10.00%	UCS Chassis Standard Service License (6)
CON-ROSF-UCSCHA08	\$114,400.00	10.00%	UCS Chassis Standard Service License (8)
CON-ROSF-UCSCHA16	\$218,400.00	10.00%	UCS Chassis Standard Service License (16)
CON-ROSF-UCSCHA24	\$312,000.00	10.00%	UCS Chassis Standard Service License (24)
CON-ROSF-UCSCHA32	\$374,400.00	10.00%	UCS Chassis Standard Service License (32)
CON-ROSF-UCSCHA48	\$530,400.00	10.00%	UCS Chassis Standard Service License (48)
CON-ROSF-UCSCHA64	\$655,600.00	10.00%	UCS Chassis Standard Service License (64)
CON-ROSF-UCSV100M	\$130,000.00	10.00%	UCS Operating Sys Monitor and Notify Service License (100)
CON-ROSF-UCSV500M	\$552,500.00	10.00%	UCS Operating Sys Monitor and Notify Service License (500)
CON-ROSF-UCSVM1	\$2,925.00	10.00%	UCS Virtual Operating System Standard Service License (1)
CON-ROSF-UCSVM10	\$29,250.00	10.00%	UCS Virtual Operating System Standard Service License (10)
CON-ROSF-UCSVM100	\$227,500.00	10.00%	UCS Virtual Operating System Standard Service License (100)
CON-ROSF-UCSVM10M	\$14,560.00	10.00%	UCS Operating System Monitor + Notify Service License (10)
CON-ROSF-UCSVM1K	\$1,755,000.00	10.00%	UCS Virtual Operating System Standard Service License (1000)
CON-ROSF-UCSVM1KM	\$1,040,000.00	10.00%	UCS Operating System Monitor + Notify Service License (1000)
CON-ROSF-UCSVM1M	\$1,456.00	10.00%	UCS Operating System Monitor + Notify Service License (1)
CON-ROSF-UCSVM25	\$73,125.00	10.00%	UCS Virtual Operating System Standard Service License (25)
CON-ROSF-UCSVM25M	\$36,400.00	10.00%	UCS Operating System Monitor + Notify Service License (25)
CON-ROSF-UCSVM2K	\$3,380,000.00	10.00%	UCS Virtual Operating System Standard Service License (2000)
CON-ROSF-UCSVM2KM	\$1,950,000.00	10.00%	UCS Operating System Monitor + Notify Service License (2000)
CON-ROSF-UCSVM50	\$130,000.00	10.00%	UCS Virtual Operating System Standard Service License (50)
CON-ROSF-UCSVM500	\$975,000.00	10.00%	UCS Virtual Operating System Standard Service License (500)
CON-ROSF-UCSVM50M	\$70,200.00	10.00%	UCS Operating System Monitor + Notify Service License (50)
CON-ROSF-UCSVM5K	\$7,150,000.00	10.00%	UCS Virtual Operating System Standard Service License (5000)
CON-ROSF-UCSVM5KM	\$4,550,000.00	10.00%	UCS Operating System Monitor + Notify Service License (5000)
CON-ROSF-UCXML	\$5,625.00	10.00%	Problem-Reporting from Cisco IP Telephone - Per Cluster
CON-ROSF-UCXML-ACT	\$2,500.00	10.00%	Problem-Reporting from Cisco IP Telephone - Per Cluster Act

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-UPGCMLPM	\$60,000.00	10.00%	Upgrade from Comprehensive Low to Medium Volume
CON-ROSF-UPGCMPMH	\$30,000.00	10.00%	Upgrade from Comprehensive Medium to High Volume
CON-ROSF-UPGCOMPL	\$60,000.00	10.00%	Upgrade from Comprehensive Low to Medium Volume
CON-ROSF-UPGCOMP	\$30,000.00	10.00%	Upgrade from Comprehensive Medium to High Volume
CON-ROSF-UPGRD12	\$2,000.00	10.00%	RMS TelePresence Execution of Software Upgrades-Grp 1 and 2
CON-ROSF-UPGRD34	\$1,250.00	10.00%	RMS TelePresence Execution of Software Upgrades-Grp 3 and 4
CON-ROSF-UPGRDINF	\$3,500.00	10.00%	RMS TelePresence Execution of Software Upgrades-Infrastruct
CON-ROSF-VDCS	\$1,950.00	10.00%	Virtual Device Context 1 Instance Standard Service License
CON-ROSF-VMMN100	\$1,250.00	10.00%	Server Network Virtual Monitor Notify 50 to 100 per unit
CON-ROSF-VMMN1000	\$941.00	10.00%	Server Network Virtual Monitor Notify 500 to 1000 per unit
CON-ROSF-VMMN10SU	\$7,020.00	10.00%	Server Network Virtual Monitor Notify 10 VM Startup pack
CON-ROSF-VMMN2000	\$842.00	10.00%	Server Network Virtual Monitor Notify 1000 to 2000 per unit
CON-ROSF-VMMN50	\$1,334.00	10.00%	Server Network Virtual Monitor Notify 10 to 50 per unit
CON-ROSF-VMMN500	\$1,095.00	10.00%	Server Network Virtual Monitor Notify 100 to 500 per unit
CON-ROSF-VMMN5000	\$772.00	10.00%	Server Network Virtual Monitor Notify 2000 to 5000 per unit
CON-ROSF-VMMN5001	\$688.00	10.00%	Server Network Virtual Monitor Notify 5000+ per unit
CON-ROSF-WMS1	\$4,550.00	10.00%	WAAS Mobile Server 1 Instance Standard Service License
CON-ROSF-WMS128	\$399,360.00	10.00%	WAAS Mobile Server 128 Instance Standard Service License
CON-ROSF-WMS32	\$116,480.00	10.00%	WAAS Mobile Server 32 Instance Standard Service License
CON-ROSF-WMS4	\$17,160.00	10.00%	WAAS Mobile Server 4 Instance Standard Service License
CON-ROSF-WMS64	\$216,320.00	10.00%	WAAS Mobile Server 64 Instance Standard Service License
CON-ROSF-WMS8	\$32,240.00	10.00%	WAAS Mobile Server 8 Instance Standard Service License
CON-ROSF-XR1	\$32,500.00	10.00%	XR12000 1 Instance Standard Service License
CON-S2P-VTSLSVR3	\$3,661.00	10.00%	SNTC-24X7X2 Cisco Multiparty Media 400v TelePresence
CON-SCTN-310TSK9	\$2,400.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence S
CON-SCTN-320TSK9	\$4,400.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence S
CON-SCTN-7010TPSR	\$20,748.00	10.00%	SMARTCAREVID 8X5XNBD TS-7010 Telepresence Server (TR1A)
CON-SCTN-7835CTS	\$1,656.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence MCS-783
CON-SCTN-7KTPSMK2	\$6,400.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence Server 7010 Mk2
CON-SCTN-8710ATP	\$7,481.00	10.00%	SMARTCAREVID 8X5XNBD ATP DemoMSE8710 Telepresence Srvr Blde
CON-SCTN-ATP5310K	\$5,120.00	10.00%	SMARTCAREVID 8X5XNBD Telepresence MCU 5310 up to 20 ports
CON-SCTN-ATPMX20K	\$1,141.00	10.00%	SMARTCAREVID 8X5XNBD ATP Demo Cisco TelePresence MX200 42
CON-SCTN-CISDNLKK	\$99.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence ISDN Link Encrypted
CON-SCTN-CMANAPI1	\$4,200.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence Manager Scheduling
CON-SCTN-COMMEXP	\$6,360.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence Comm Express FeatLic
CON-SCTN-CT50032	\$1,482.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence 500-32 System



Part Number	MSRP	DIR Discount %	Product Description
CON-SCTN-CTCNDTRK	\$4,867.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence Conductor incl 30MCU
CON-SCTN-CTI5310M	\$2,400.00	10.00%	SMARTCAREVID 8X5XNBD Telepresence MCU 5310 up to 20 ports
CON-SCTN-CTI5320M	\$4,400.00	10.00%	SMARTCAREVID 8X5XNBD Telepresence MCU 5320 up to 40 SD ports
CON-SCTN-CTI8330	\$2,628.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence SerialGWMSE8330blade
CON-SCTN-CTIACNDT	\$2,508.00	10.00%	SMARTCAREVID 8X5XNBD ATP Demo version - Cisco TelePresence
CON-SCTN-CTISDNLK	\$99.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence ISDN Link
CON-SCTN-CTMS16	\$11,880.00	10.00%	SMARTCAREVID 8X5XNBD License and SW for TelePresence Multipt
CON-SCTN-CTS1100	\$8,201.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence 1100 System
CON-SCTN-CTS500	\$4,068.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence 500 System
CON-SCTN-CTS50032	\$2,390.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence 500-32 system
CON-SCTN-CTSCAM60	\$801.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence Precision 60 Camera
CON-SCTN-CTSHFCOL	\$600.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence High Frame Rate Auto
CON-SCTN-CTSMICG2	\$160.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence Ceiling Microphone G
CON-SCTN-CTSMICTB	\$48.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence Table Microphone 60
CON-SCTN-CTSMX20K	\$1,611.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence MX200 Gen 2 PHD 1080
CON-SCTN-CTSMX24K	\$1,856.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence MX200 42 - PHD 1080p
CON-SCTN-CTSSPKER	\$1,431.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence Speaker Track 60 Kit
CON-SCTN-LCTSMAPI	\$2,400.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence Manager Scheduling
CON-SCTN-LIC3001	\$1,080.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence S
CON-SCTN-LICCT100	\$12,000.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence Manager Device License-10
CON-SCTN-LICCTS	\$17,000.00	10.00%	SMARTCAREVID 8X5XNBD Lic and SW for TelePresence Multipoint
CON-SCTN-LICCTS19	\$17,000.00	10.00%	SMARTCAREVID 8X5XNBD License and SW for TelePresence Multipo
CON-SCTN-LICCTSRP	\$3,000.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence Manager ReportingLic
CON-SCTN-LICTMS17	\$17,424.00	10.00%	SMARTCAREVID 8X5XNBD Lic and SW for TelePresence MP Switch
CON-SCTN-LLICCT10	\$1,800.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence Manager Device License-10
CON-SCTN-LLICCT50	\$7,200.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence Manager Device License-50
CON-SCTN-LLICCTAP	\$2,400.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence Manager integrationSchedul
CON-SCTN-LTPSRVSL	\$1,584.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence Server 7010ScreenLic
CON-SCTN-M7845I3C	\$3,312.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence MCS7845 IBM Platform SPARE
CON-SCTN-MCS7845I	\$2,880.00	10.00%	SMARTCAREVID 8X5XNBD TelePresence MCS-784
CON-SCTN-MX30055A	\$1,458.00	10.00%	SMARTCAREVID 8X5XNBD ATP Demo - Cisco TelePresence MX300 55
CON-SCTN-TMSAPLK9	\$1,379.00	10.00%	SMARTCAREVID 8X5XNBD Cisco TelePresence Management Server
CON-SCTO-310TSK9	\$4,800.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence S
CON-SCTO-320TSK9	\$8,800.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence S
CON-SCTO-7010TPSR	\$41,496.00	10.00%	SMARTCAREVID 24X7X4OS TS-7010 Telepresence Server (TR1A)
CON-SCTO-7835CTS	\$3,312.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence MCS-783

Part Number	MSRP	DIR Discount %	Product Description
CON-SCTO-7KTSPMK2	\$12,800.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence Server 7010 Mk2
CON-SCTO-ATP5310K	\$10,240.00	10.00%	SMARTCAREVID24X7X4OS Cisco TelePresence MCU 5310 ATP version
CON-SCTO-CMANAPI1	\$8,400.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence Manager Scheduling
CON-SCTO-COMMEXP	\$12,720.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence Comm ExpressFeatLic
CON-SCTO-CTCNDTRK	\$9,734.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence Conductor incl30MCU
CON-SCTO-CTI5310M	\$4,800.00	10.00%	SMARTCAREVID 24X7X4OS Telepresence MCU 5310 up to 20 ports
CON-SCTO-CTI5320M	\$8,800.00	10.00%	SMARTCAREVID 24X7X4OS Telepresence MCU 5320 up to 40 SDports
CON-SCTO-CTMS16	\$23,760.00	10.00%	SMARTCAREVID 24X7X4OS License and SW for TelePresence Multip
CON-SCTO-CTS1000	\$18,960.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence 1000 System
CON-SCTO-CTS1100	\$16,402.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence 1100 System
CON-SCTO-CTS500	\$7,288.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence 500 System
CON-SCTO-CTS50032	\$4,781.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence 500-32 system
CON-SCTO-CTSCAM60	\$1,602.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence Precision 60 Camera
CON-SCTO-CTSHFCOL	\$1,200.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence High Frame RateAuto
CON-SCTO-CTSM10	\$6,480.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence Mgr Device Lic-10 Units
CON-SCTO-CTSM100	\$26,880.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence Mgr Device Lic-100 Units
CON-SCTO-CTSM50	\$17,280.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence Mgr Device Lic-50 Units
CON-SCTO-CTSM500	\$74,880.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence Mgr Device Lic-500 Units
CON-SCTO-CTSMICG2	\$320.00	10.00%	SMARTCAREVID24X7X4OS Cisco TelePresence Ceiling Microphone G
CON-SCTO-CTSMICTB	\$96.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence Table Microphone 60
CON-SCTO-CTSMX20K	\$3,222.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence MX200 Gen 2 PHD1080
CON-SCTO-CTSMX24K	\$3,712.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence MX200 42-PHD 1080p
CON-SCTO-CTSSPKER	\$2,862.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence Speaker Track 60Kit
CON-SCTO-LCTSMAPI	\$4,800.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence Manager Scheduling
CON-SCTO-LIC3001	\$1,080.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence S
CON-SCTO-LICCT100	\$24,000.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence Manager Device License-10
CON-SCTO-LICCTS	\$34,000.00	10.00%	SMARTCAREVID 24X7X4OS Lic and SW for TelePresence Multipoint
CON-SCTO-LICCTS19	\$34,000.00	10.00%	SMARTCAREVID 24X7X4OS License and SW forTelePresenceMultipoi
CON-SCTO-LICCTSRP	\$6,000.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence ManagerReportingLic
CON-SCTO-LICTMS17	\$34,848.00	10.00%	SMARTCAREVID 24X7X4OS Lic and SW for TelePresence MP Switch
CON-SCTO-LLICCT10	\$3,600.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence Manager Device License-10
CON-SCTO-LLICCT50	\$14,400.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence Manager Device License-50
CON-SCTO-LLICCTAP	\$4,800.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence ManagerintegrationSchedul
CON-SCTO-LTPSRVSL	\$3,168.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence Server7010ScreenLic
CON-SCTO-M784513C	\$6,624.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence MCS7845 IBM PlatformSPARE
CON-SCTO-MCS7845I	\$5,760.00	10.00%	SMARTCAREVID 24X7X4OS TelePresence MCS-784

Part Number	MSRP	DIR Discount %	Product Description
CON-SCTO-TMSAPLK9	\$2,758.00	10.00%	SMARTCAREVID 24X7X4OS Cisco TelePresence Management Server
CON-SCTP-310TSK9	\$3,840.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence S
CON-SCTP-320TSK9	\$7,040.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence S
CON-SCTP-7010TPSR	\$33,197.00	10.00%	SMARTCAREVIDEO24X7X4 TS-7010 Telepresence Server (TR1A)
CON-SCTP-7835CTS	\$2,650.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence MCS-783
CON-SCTP-7KTPSMK2	\$10,240.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence Server 7010 Mk2
CON-SCTP-ATP5310K	\$8,192.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence MCU 5310 ATP version
CON-SCTP-CMANAPI1	\$6,720.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence Manager Scheduling
CON-SCTP-COMMEXP	\$10,176.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence Comm Express FeatLic
CON-SCTP-CTCNDTRK	\$7,788.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence Conductor incl 30MCU
CON-SCTP-CTI5310M	\$3,840.00	10.00%	SMARTCAREVIDEO24X7X4 Telepresence MCU 5310 up to 20 ports
CON-SCTP-CTI5320M	\$7,040.00	10.00%	SMARTCAREVIDEO24X7X4 Telepresence MCU 5320 up to 40 SD ports
CON-SCTP-CTI8330	\$4,205.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence SerialGWMSE8330blade
CON-SCTP-CTMS16	\$19,008.00	10.00%	SMARTCAREVIDEO24X7X4 License and SW for TelePresence Multipt
CON-SCTP-CTS1000	\$15,168.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence 1000 System
CON-SCTP-CTS1100	\$13,121.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence 1100 System
CON-SCTP-CTS500	\$6,291.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence 500 System
CON-SCTP-CTS50032	\$3,825.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence 500-32 system
CON-SCTP-CTSCAM60	\$1,281.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence Precision 60 Camera
CON-SCTP-CTSHFCOL	\$960.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence High Frame Rate Auto
CON-SCTP-CTSM10	\$5,184.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence Mgr Device Lic-10 Units
CON-SCTP-CTSM100	\$21,504.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence Mgr Device Lic-100 Units
CON-SCTP-CTSM50	\$13,824.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence Mgr Device Lic-50 Units
CON-SCTP-CTSM500	\$59,904.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence Mgr Device Lic-500 Units
CON-SCTP-CTSMICG2	\$256.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence Ceiling Microphone G
CON-SCTP-CTSMICTB	\$77.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence Table Microphone 60
CON-SCTP-CTSMX20K	\$2,578.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence MX200 Gen 2,PHD 1080
CON-SCTP-CTSMX24K	\$2,970.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence MX200 42 - PHD 1080p
CON-SCTP-CTSSPKER	\$2,290.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence Speaker Track 60 Kit
CON-SCTP-LCTSMAPI	\$3,840.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence Manager Scheduling
CON-SCTP-LIC3001	\$1,080.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence S
CON-SCTP-LICCT100	\$19,200.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence Manager Device License-10
CON-SCTP-LICCTS	\$27,200.00	10.00%	SMARTCAREVIDEO24X7X4 Lic and SW for TelePresence Multipoint
CON-SCTP-LICCTS19	\$27,200.00	10.00%	SMARTCAREVIDEO24X7X4 License and SW for TelePresenceMultipoi
CON-SCTP-LICCTSRP	\$4,800.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence Manager ReportingLic
CON-SCTP-LICTMS17	\$27,878.00	10.00%	SMARTCAREVIDEO24X7X4 Lic and SW for TelePresence MP Switch

Part Number	MSRP	DIR Discount %	Product Description
CON-SCTP-LLICCT10	\$2,880.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence Manager Device License-10
CON-SCTP-LLICCT50	\$11,520.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence Manager Device License-50
CON-SCTP-LLICCTAP	\$3,840.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence Manager integrationSchedul
CON-SCTP-LTPSRVSL	\$2,534.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence Server 7010ScreenLic
CON-SCTP-M7845I3C	\$5,299.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence MCS7845 IBM Platform SPARE
CON-SCTP-MCS7845I	\$4,608.00	10.00%	SMARTCAREVIDEO24X7X4 TelePresence MCS-784
CON-SCTP-TMSAPLK9	\$2,207.00	10.00%	SMARTCAREVIDEO24X7X4 Cisco TelePresence Management Server
CON-SNT-CTSMON55	\$480.00	10.00%	SNTC-8X5XNBD Cisco TelePresence 55 Inch Auxiliary Dis
CON-SNTE-CTXSERVER	\$3,335.00	10.00%	SNTC-8X5X4 Cisco TelePresence Exchange Server
CON-SNTE-VTSLSVR3	\$2,498.00	10.00%	SNTC-8X5X4 Cisco Multiparty Media 400v TelePresence
CON-SNTP-CTXSERVER	\$3,680.00	10.00%	SNTC-24X7X4 Cisco TelePresence Exchange Server
CON-SNTP-VTSLSVR3	\$2,757.00	10.00%	SNTC-24X7X4 Cisco Multiparty Media 400v TelePresence
CON-SNT-VTSLSVR3	\$1,723.00	10.00%	SNTC-8X5XNBD Cisco Multiparty Media 400v TelePresence
CON-SSSNE-CTXSERVER	\$4,255.00	10.00%	SOLN SUPP 8X5X4 Cisco TelePresence Exchange Server
CON-SW-1300DVKT	\$1,743.00	10.00%	SMARTNET NO RMA Cisco TelePresence Development Test KIT
CON-SW-310TSK9	\$260.00	10.00%	SMARTNET NO RMA Cisco TelePresence S
CON-SW-320TSK9	\$477.00	10.00%	SMARTNET NO RMA Cisco TelePresence S
CON-SW-7835CTS	\$780.00	10.00%	SMARTNET NO RMA TelePresence MCS-783
CON-SW-8710ATP	\$4,052.00	10.00%	SMARTNET NO RMA ATP Demo-MSE-8710 Telepresence Srvr Blde
CON-SW-ATP5310K	\$2,773.00	10.00%	SMARTNET NO RMA Telepresence MCU 5310 up to 20 ports
CON-SW-ATPMX20K	\$618.00	10.00%	SMARTNET NO RMA ATP Demo Cisco TelePresence MX200 42
CON-SW-ATPTX900	\$7,094.00	10.00%	SMARTNET NO RMA ATP Demo - Cisco TelePresence System TX9000
CON-SW-ATPTX920	\$7,192.00	10.00%	SMARTNET NO RMA ATP Demo - Cisco TelePresence System TX9200
CON-SW-CMANAPI1	\$2,275.00	10.00%	SMARTNET NO RMA Cisco TelePresence Manager Scheduling
CON-SW-COMMEXP	\$3,445.00	10.00%	SMARTNET NO RMA Cisco TelePresence Comm Express Feat Lic
CON-SW-CST3CMK9	\$18,586.00	10.00%	SMARTNET NO RMA TANDBERG Telepresence T3 Custom Ed
CON-SW-CT50032	\$803.00	10.00%	SMARTNET NO RMA TelePresence 500-32 System
CON-SW-CTCNDTRK	\$2,637.00	10.00%	SMARTNET NO RMA Cisco TelePresence Conductor incl 30 MCU
CON-SW-CTEX17K9	\$3,445.00	10.00%	SMARTNET NO RMA Cisco TelePresence Commercial Express
CON-SW-CTI5310M	\$1,300.00	10.00%	SMARTNET NO RMA Telepresence MCU 5310 up to 20 ports
CON-SW-CTI5320M	\$2,383.00	10.00%	SMARTNET NO RMA Telepresence MCU 5320 up to 40 SD ports
CON-SW-CTIACNDT	\$1,359.00	10.00%	SMARTNET NO RMA ATP Demo version - Cisco TelePresence
CON-SW-CTISDNLK	\$54.00	10.00%	SMARTNET NO RMA Cisco TelePresence ISDN Link
CON-SW-CTS1KA	\$5,135.00	10.00%	SMARTNET NO RMA TelePresence 1000 System
CON-SW-CTS3KA	\$19,435.00	10.00%	SMARTNET NO RMA TelePresence 3000 System
CON-SW-CTSCAM60	\$434.00	10.00%	SMARTNET NO RMA Cisco TelePresence Precision 60 Camera

Part Number	MSRP	DIR Discount %	Product Description
CON-SW-CTSCTRS	\$6,435.00	10.00%	SMARTNET NO RMA Cisco TelePresence Recording Server Lic.
CON-SW-CTSMON4	\$176.00	10.00%	SMARTNET NO RMA Cisco TelePresence 42 Inch Auxiliary Dis
CON-SW-CTSMX20K	\$873.00	10.00%	SMARTNET NO RMA Cisco TelePresence MX200 Gen 2, PHD 1080
CON-SW-CTSNAKT	\$5,541.00	10.00%	SMARTNET NO RMA Cisco TelePresence Network Assurance
CON-SW-CTSSPKER	\$775.00	10.00%	SMARTNET NO RMA Cisco TelePresence Speaker Track 60 Kit
CON-SW-CTS-T3CM	\$18,586.00	10.00%	SMARTNET NO RMA Telepresence T3 Custom Edition
CON-SW-CTST3K9	\$22,528.00	10.00%	SMARTNET NO RMA Telepresence T3
CON-SW-CTS-TX9	\$19,435.00	10.00%	SMARTNET NO RMA Cisco TelePresence S
CON-SW-CTS-TX92	\$19,702.00	10.00%	SMARTNET NO RMA Cisco TelePresence S
CON-SW-CTSTX9D0	\$2,600.00	10.00%	SMARTNET NO RMA Cisco TelePresence T
CON-SW-LCTSMAPI	\$1,300.00	10.00%	SMARTNET NO RMA TelePresence Manager Scheduling
CON-SW-LIC3001	\$468.00	10.00%	SMARTNET NO RMA Cisco TelePresence S
CON-SW-LICCT100	\$6,500.00	10.00%	SMARTNET NO RMA TelePresence Manager Device License - 10
CON-SW-LICCTS	\$9,208.00	10.00%	SMARTNET NO RMA Lic and SW for TelePresence Multipoint
CON-SW-LICCTS19	\$9,209.00	10.00%	SMARTNET NO RMA License and SW for TelePresence Multipoi
CON-SW-LICCTSRP	\$1,625.00	10.00%	SMARTNET NO RMA Cisco TelePresence Manager Reporting Lic
CON-SW-LLICCT10	\$975.00	10.00%	SMARTNET NO RMA TelePresence Manager Device License - 10
CON-SW-LLICCT50	\$3,900.00	10.00%	SMARTNET NO RMA TelePresence Manager Device License - 50
CON-SW-LLICCTAP	\$1,300.00	10.00%	SMARTNET NO RMA TelePresence Manager integration Schedul
CON-SW-M7845I3C	\$1,794.00	10.00%	SMARTNET NO RMA TelePresence MCS-7845 IBM Platform SPARE
CON-SW-MX30055A	\$790.00	10.00%	SMARTNET NO RMA ATP Demo - Cisco TelePresence MX300 55
CON-SW-TMSAPLK9	\$747.00	10.00%	SMARTNET NO RMA Cisco TelePresence Management Server