

Part Number	MSRP	DIR Discount %	Product Description
CON-3OSP-CTXSERVR	\$13,800.00	28.50%	3YR SMARTNET24X7X4OS Cisco TelePresence Exchange Server
CON-3SNT-CTSMON55	\$1,440.00	28.50%	3YR SMARTNET 8X5XNBD TelePresence 55 Inch Auxiliary Dis
CON-3SNTP-CTXSERVR	\$11,040.00	28.50%	3YR SMARTNET 24X7X4 Cisco TelePresence Exchange Server
CON-CB4N-COMMEXP	\$10,176.00	28.50%	COLL TP 24X7X4 Cisco TelePresence Comm Express Feat Lic
CON-CB4N-CTSTX131	\$14,100.00	28.50%	COLL TP 24X7X4 Cisco TelePresence TX1310 65
CON-CB4N-CTS-TX9	\$57,408.00	28.50%	COLL TP 24X7X4 Cisco TelePresence S
CON-CB4N-CTS-TX92	\$58,195.00	28.50%	COLL TP 24X7X4 Cisco TelePresence S
CON-CB4N-LCTSMAPI	\$3,840.00	28.50%	COLL TP 24X7X4 TelePresence Manager Scheduling
CON-CB4N-LICCTSRP	\$4,800.00	28.50%	COLL TP 24X7X4 Cisco TelePresence Manager Reporting Lic
CON-CB4N-LICTMS17	\$27,878.00	28.50%	COLL TP 24X7X4 Lic and SW for TelePresence MP Switch
CON-CB4T-7835CTS	\$3,312.00	28.50%	COLL TP 24X7X4OS TelePresence MCS-783
CON-CB4T-COMMEXP	\$12,720.00	28.50%	COLL TP 24X7X4OS Cisco TelePresence Comm Express Feat Lic
CON-CB4T-CTS50032	\$4,781.00	28.50%	COLL TP 24X7X4OS TelePresence 500-32 system
CON-CB4T-CTSHFCOL	\$1,200.00	28.50%	COLL TP 24X7X4OS Cisco TelePresence High Frame Rate Auto
CON-CB4T-CTS-T3CM	\$40,860.00	28.50%	COLL TP 24X7X4OS Telepresence T3 Custom Edition
CON-CB4T-CTST3K9	\$56,787.00	28.50%	COLL TP 24X7X4OS Telepresence T3
CON-CB4T-CTSTX131	\$17,626.00	28.50%	COLL TP 24X7X4OS Cisco TelePresence TX1310 65
CON-CB4T-CTS-TX9	\$71,760.00	28.50%	COLL TP 24X7X4OS Cisco TelePresence S
CON-CB4T-CTS-TX92	\$72,744.00	28.50%	COLL TP 24X7X4OS Cisco TelePresence S
CON-CB4T-LCTSMAPI	\$4,800.00	28.50%	COLL TP 24X7X4OS TelePresence Manager Scheduling
CON-CB4T-LICCTS	\$34,000.00	28.50%	COLL TP 24X7X4OS Lic and SW for TelePresence Multipoint
CON-CB4T-LICCTSRP	\$6,000.00	28.50%	COLL TP 24X7X4OS Cisco TelePresence Manager Reporting Lic
CON-CB4T-LICTMS17	\$34,848.00	28.50%	COLL TP 24X7X4OS Lic and SW for TelePresence MP Switch
CON-CB4T-MCS7845	\$6,240.00	28.50%	COLL TP 24X7X4OS TelePresence MCS-784
CON-CB4T-MCS7845I	\$5,760.00	28.50%	COLL TP 24X7X4OS TelePresence MCS-784
CON-CBDN-7835CTS	\$1,656.00	28.50%	COLL TP 8X5XNBD TelePresence MCS-783
CON-CBDN-COMMEXP	\$6,360.00	28.50%	COLL TP 8X5XNBD Cisco TelePresence Comm Express Feat Lic
CON-CBDN-CTS50032	\$2,390.00	28.50%	COLL TP 8X5XNBD TelePresence 500-32 system
CON-CBDN-CTSHFCOL	\$600.00	28.50%	COLL TP 8X5XNBD Cisco TelePresence High Frame Rate Auto
CON-CBDN-CTS-T3CM	\$20,430.00	28.50%	COLL TP 8X5XNBD Telepresence T3 Custom Edition
CON-CBDN-CTST3K9	\$28,394.00	28.50%	COLL TP 8X5XNBD Telepresence T3
CON-CBDN-CTSTX131	\$8,813.00	28.50%	COLL TP 8X5XNBD Cisco TelePresence TX1310 65
CON-CBDN-CTS-TX9	\$35,880.00	28.50%	COLL TP 8X5XNBD Cisco TelePresence S
CON-CBDN-CTS-TX92	\$36,372.00	28.50%	COLL TP 8X5XNBD Cisco TelePresence S
CON-CBDN-LCTSMAPI	\$2,400.00	28.50%	COLL TP 8X5XNBD TelePresence Manager Scheduling
CON-CBDN-LICCTS	\$17,000.00	28.50%	COLL TP 8X5XNBD Lic and SW for TelePresence Multipoint

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CON-CBDN-LICCTSRP	\$3,000.00	28.50%	COLL TP 8X5XNBD Cisco TelePresence Manager Reporting Lic
CON-CBDN-LICTMS17	\$17,424.00	28.50%	COLL TP 8X5XNBD Lic and SW for TelePresence MP Switch
CON-CBDN-MCS7845	\$3,120.00	28.50%	COLL TP 8X5XNBD TelePresence MCS-784
CON-CBDN-MCS7845I	\$2,880.00	28.50%	COLL TP 8X5XNBD TelePresence MCS-784
CON-CBEN-7835CTS	\$2,401.00	28.50%	COLL TP 8X5X4 TelePresence MCS-783
CON-CBEN-COMMEXP	\$9,222.00	28.50%	COLL TP 8X5X4 Cisco TelePresence Comm Express Feat Lic
CON-CBEN-CTS50032	\$3,466.00	28.50%	COLL TP 8X5X4 TelePresence 500-32 system
CON-CBEN-CTSHFCOL	\$870.00	28.50%	COLL TP 8X5X4 Cisco TelePresence High Frame Rate Auto
CON-CBEN-CTS-T3CM	\$29,624.00	28.50%	COLL TP 8X5X4 Telepresence T3 Custom Edition
CON-CBEN-CTST3K9	\$41,171.00	28.50%	COLL TP 8X5X4 Telepresence T3
CON-CBEN-CTSTX131	\$12,779.00	28.50%	COLL TP 8X5X4 Cisco TelePresence TX1310 65
CON-CBEN-CTS-TX9	\$52,026.00	28.50%	COLL TP 8X5X4 Cisco TelePresence S
CON-CBEN-CTS-TX92	\$52,739.00	28.50%	COLL TP 8X5X4 Cisco TelePresence S
CON-CBEN-LCTSMAPI	\$3,480.00	28.50%	COLL TP 8X5X4 TelePresence Manager Scheduling
CON-CBEN-LICCTS	\$24,650.00	28.50%	COLL TP 8X5X4 Lic and SW for TelePresence Multipoint
CON-CBEN-LICCTSRP	\$4,350.00	28.50%	COLL TP 8X5X4 Cisco TelePresence Manager Reporting Lic
CON-CBEN-LICTMS17	\$25,265.00	28.50%	COLL TP 8X5X4 Lic and SW for TelePresence MP Switch
CON-CBEN-MCS7845	\$4,524.00	28.50%	COLL TP 8X5X4 TelePresence MCS-784
CON-CBEN-MCS7845I	\$4,176.00	28.50%	COLL TP 8X5X4 TelePresence MCS-784
CON-CBEO-7835CTS	\$3,002.00	28.50%	COLL TP 8X5X4OS TelePresence MCS-783
CON-CBEO-COMMEXP	\$11,528.00	28.50%	COLL TP 8X5X4OS Cisco TelePresence Comm Express Feat Lic
CON-CBEO-CTS50032	\$4,333.00	28.50%	COLL TP 8X5X4OS TelePresence 500-32 system
CON-CBEO-CTSHFCOL	\$1,088.00	28.50%	COLL TP 8X5X4OS Cisco TelePresence High Frame Rate Auto
CON-CBEO-CTS-T3CM	\$37,029.00	28.50%	COLL TP 8X5X4OS Telepresence T3 Custom Edition
CON-CBEO-CTST3K9	\$51,464.00	28.50%	COLL TP 8X5X4OS Telepresence T3
CON-CBEO-CTSTX131	\$15,973.00	28.50%	COLL TP 8X5X4OS Cisco TelePresence TX1310 65
CON-CBEO-CTS-TX9	\$65,033.00	28.50%	COLL TP 8X5X4OS Cisco TelePresence S
CON-CBEO-CTS-TX92	\$65,924.00	28.50%	COLL TP 8X5X4OS Cisco TelePresence S
CON-CBEO-LCTSMAPI	\$4,350.00	28.50%	COLL TP 8X5X4OS TelePresence Manager Scheduling
CON-CBEO-LICCTS	\$30,813.00	28.50%	COLL TP 8X5X4OS Lic and SW for TelePresence Multipoint
CON-CBEO-LICCTSRP	\$5,438.00	28.50%	COLL TP 8X5X4OS Cisco TelePresence Manager Reporting Lic
CON-CBEO-LICTMS17	\$31,581.00	28.50%	COLL TP 8X5X4OS Lic and SW for TelePresence MP Switch
CON-CBEO-MCS7845	\$5,655.00	28.50%	COLL TP 8X5X4OS TelePresence MCS-784
CON-CBEO-MCS7845I	\$5,220.00	28.50%	COLL TP 8X5X4OS TelePresence MCS-784
CON-CBMU-LICCTS10	\$3,240.00	28.50%	COLL TP SW SUPP+UPGR TelePresence Manager
CON-CBMU-LIC-CTSC	\$11,880.00	28.50%	COLL TP SW SUPP+UPGR Cisco TelePresence R

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CON-CBMU-LIC-CTSM	\$8,640.00	28.50%	COLL TP SW SUPP+UPGR TelePresence Manager
CON-CBMU-LICSMAN0	\$13,440.00	28.50%	COLL TP SW SUPP+UPGR TelePresence Manager
CON-CBMU-LICTSMPT	\$3,000.00	28.50%	COLL TP SW SUPP+UPGR Cisco TelePresence M
CON-CCEDN-7010TPSR	\$20,748.00	28.50%	CS CCEDN8X5XNBD TS-7010 Telepresence Server (TR1A)
CON-CCEDN-7835CTS	\$1,656.00	28.50%	CS CCEDN8X5XNBD TelePresence MCS-783
CON-CCEDN-7KTPSMK2	\$6,400.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence Server 7010 Mk2
CON-CCEDN-CISDNLKK	\$99.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence ISDN Link Encrypted
CON-CCEDN-COMMEXP	\$6,360.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence Comm Express Feat Lic
CON-CCEDN-CTCNDTRK	\$4,867.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence Conductor incl 30 MCU
CON-CCEDN-CTI5310M	\$2,400.00	28.50%	CS CCEDN8X5XNBD Telepresence MCU 5310 up to 20 ports
CON-CCEDN-CTI5320M	\$4,400.00	28.50%	CS CCEDN8X5XNBD Telepresence MCU 5320 up to 40 SD ports
CON-CCEDN-CTI8330	\$2,628.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence Serial GW MSE 8330 blade
CON-CCEDN-CTS1100	\$8,201.00	28.50%	CS CCEDN8X5XNBD TelePresence 1100 System
CON-CCEDN-CTS50032	\$2,390.00	28.50%	CS CCEDN8X5XNBD TelePresence 500-32 system
CON-CCEDN-CTSCAM60	\$801.00	28.50%	CS ECDN 8X5XNBD-Cisco TelePresence Precision 60 Camera
CON-CCEDN-CTSHFCOL	\$600.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence High Frame Rate Auto
CON-CCEDN-CTSMX24K	\$1,856.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence MX200 42 - PHD 1080p
CON-CCEDN-CTSTX131	\$8,813.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence TX1310 65
CON-CCEDN-CTS-TX9	\$35,880.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence S
CON-CCEDN-CTS-TX92	\$36,372.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence S
CON-CCEDN-LCTSMAPI	\$2,400.00	28.50%	CS CCEDN8X5XNBD TelePresence Manager Scheduling
CON-CCEDN-LICCT100	\$12,000.00	28.50%	CS CCEDN8X5XNBD TelePresence Manager Device License - 10
CON-CCEDN-LICCTS	\$17,000.00	28.50%	CS CCEDN8X5XNBD Lic and SW for TelePresence Multipoint
CON-CCEDN-LICCTSRP	\$3,000.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence Manager Reporting Lic
CON-CCEDN-LICTMS17	\$17,424.00	28.50%	CS CCEDN8X5XNBD Lic and SW for TelePresence MP Switch
CON-CCEDN-LLICCT10	\$1,800.00	28.50%	CS CCEDN8X5XNBD TelePresence Manager Device License - 10
CON-CCEDN-LLICCT50	\$7,200.00	28.50%	CS CCEDN8X5XNBD TelePresence Manager Device License - 50
CON-CCEDN-LLICCTAP	\$2,400.00	28.50%	CS CCEDN8X5XNBD TelePresence Manager integration Schedul
CON-CCEDN-LTPSRVSL	\$1,080.00	28.50%	CS CCEDN8X5XNBD Cisco TelePresence Server 7010 Screen Lic
CON-CCEDO-7010TPSR	\$25,935.00	28.50%	CS CCEDO 8X5XNBDOS TS-7010 Telepresence Server (TR1A)
CON-CCEDO-7835CTS	\$2,070.00	28.50%	CS CCEDO 8X5XNBDOS TelePresence MCS-783
CON-CCEDO-7KTPSMK2	\$8,000.00	28.50%	CS CCEDO 8X5XNBDOS Cisco TelePresence Server 7010 Mk2
CON-CCEDO-COMMEXP	\$7,950.00	28.50%	CS CCEDO 8X5XNBDOS Cisco TelePresence Comm Express Feat Lic
CON-CCEDO-CTCNDTRK	\$6,084.00	28.50%	CS CCEDO 8X5XNBDOS Cisco TelePresence Conductor incl 30 MCU
CON-CCEDO-CTI5310M	\$3,000.00	28.50%	CS CCEDO 8X5XNBDOS Telepresence MCU 5310 up to 20 ports
CON-CCEDO-CTI5320M	\$5,500.00	28.50%	CS CCEDO 8X5XNBDOS Telepresence MCU 5320 up to 40 SD ports

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CON-CCEDO-CTI8330	\$3,285.00	28.50%	CS CCEDO 8X5XNBDOS Cisco TelePresence Serial GWMSE 8330 blade
CON-CCEDO-CTS1100	\$10,251.00	28.50%	CS CCEDO 8X5XNBDOS TelePresence 1100 System
CON-CCEDO-CTS50032	\$2,988.00	28.50%	CS CCEDO 8X5XNBDOS TelePresence 500-32 system
CON-CCEDO-CTSCAM60	\$1,001.00	28.50%	CS ECDO 8X5XNBDOS Cisco TelePresence Precision 60 Camera
CON-CCEDO-CTSHFCOL	\$750.00	28.50%	CS CCEDO 8X5XNBDOS Cisco TelePresence High Frame Rate Auto
CON-CCEDO-CTSM10	\$4,050.00	28.50%	CS CCEDO 8X5XNBDOS TelePresence Mgr Device Lic-10 Units
CON-CCEDO-CTSM100	\$16,800.00	28.50%	CS CCEDO 8X5XNBDOS TelePresence Mgr Device Lic-100 Units
CON-CCEDO-CTSM50	\$10,800.00	28.50%	CS CCEDO 8X5XNBDOS TelePresence Mgr Device Lic-50 Units
CON-CCEDO-CTSMX24K	\$2,320.00	28.50%	CS CCEDO 8X5XNBDOS Cisco TelePresence MX200 42 - PHD 1080p
CON-CCEDO-CTSTX131	\$11,016.00	28.50%	CS CCEDO 8X5XNBDOS Cisco TelePresence TX1310 65
CON-CCEDO-CTS-TX9	\$44,850.00	28.50%	CS CCEDO 8X5XNBDOS Cisco TelePresence S
CON-CCEDO-CTS-TX92	\$45,465.00	28.50%	CS CCEDO 8X5XNBDOS Cisco TelePresence S
CON-CCEDO-LCTSMAPI	\$3,000.00	28.50%	CS CCEDO 8X5XNBDOS TelePresence Manager Scheduling
CON-CCEDO-LICCT100	\$15,000.00	28.50%	CS CCEDO 8X5XNBDOS TelePresence Manager Device License - 10
CON-CCEDO-LICCTS	\$21,250.00	28.50%	CS CCEDO 8X5XNBDOS Lic and SW for TelePresence Multipoint
CON-CCEDO-LICCTSRP	\$3,750.00	28.50%	CS CCEDO 8X5XNBDOS Cisco TelePresence Manager Reporting Lic
CON-CCEDO-LICTMS17	\$21,780.00	28.50%	CS CCEDO 8X5XNBDOS Lic and SW for TelePresence MP Switch
CON-CCEDO-LLICCT10	\$2,250.00	28.50%	CS CCEDO 8X5XNBDOS TelePresence Manager Device License - 10
CON-CCEDO-LLICCT50	\$9,000.00	28.50%	CS CCEDO 8X5XNBDOS TelePresence Manager Device License - 50
CON-CCEDO-LLICCTAP	\$3,000.00	28.50%	CS CCEDO 8X5XNBDOS TelePresence Manager integration Schedul
CON-CCEDO-LTPSRVSL	\$1,350.00	28.50%	CS CCEDO 8X5XNBDOS Cisco TelePresence Server 7010 Screen Lic
CON-CCMU-MIGVCSU	\$78.00	28.50%	CS ECMU SWSS UPGR Telepresence Single
CON-CCMU-OMCTS100	\$3,000.00	28.50%	CS ECMU SWSS UPGR Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-CS4N-CTS-T3CM	\$32,688.00	28.50%	CSSP TP 24X7X4 Telepresence T3 Custom Edition
CON-CS4N-CTST3K9	\$45,430.00	28.50%	CSSP TP 24X7X4 Telepresence T3
CON-CSDN-CTS-T3CM	\$20,430.00	28.50%	CSSP TP 8X5XNBD Telepresence T3 Custom Edition
CON-CSDN-CTST3K9	\$28,394.00	28.50%	CSSP TP 8X5XNBD Telepresence T3
CON-CSEN-CTS-T3CM	\$29,624.00	28.50%	CSSP TP 8X5X4 Telepresence T3 Custom Edition
CON-CSEN-CTST3K9	\$41,171.00	28.50%	CSSP TP 8X5X4 Telepresence T3
CON-EC4N-310TSK9	\$768.00	28.50%	ESS 24X7X4 Cisco TelePresence S
CON-EC4N-320TSK9	\$1,408.00	28.50%	ESS 24X7X4 Cisco TelePresence S
CON-EC4N-7010TPSR	\$33,197.00	28.50%	ESS 24X7X4 TS-7010 Telepresence Server (TR1A)
CON-EC4N-7835CTS	\$2,650.00	28.50%	ESS 24X7X4 TelePresence MCS-783
CON-EC4N-7KTPSMK2	\$10,240.00	28.50%	ESS 24X7X4 Cisco TelePresence Server 7010 Mk2
CON-EC4N-C5RPK9	\$8,433.00	28.50%	ESS 24X7X4 TelePresence Content
CON-EC4N-CMANAPI1	\$6,720.00	28.50%	ESS 24X7X4 Cisco TelePresence Manager Scheduling

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CON-EC4N-CNFRK9	\$1,361.00	28.50%	ESS 24X7X4 TelePresence Content
CON-EC4N-COMMEXP	\$10,176.00	28.50%	ESS 24X7X4 Cisco TelePresence Comm Express Feat Lic
CON-EC4N-CPRO10P	\$14,301.00	28.50%	ESS 24X7X4 TelePresence Content
CON-EC4N-CPROBUN	\$10,461.00	28.50%	ESS 24X7X4 TelePresence Content
CON-EC4N-CTCNDTRK	\$7,788.00	28.50%	ESS 24X7X4 Cisco TelePresence Conductor incl 30 MCU
CON-EC4N-CTI5310M	\$3,840.00	28.50%	ESS 24X7X4 Telepresence MCU 5310 up to 20 ports
CON-EC4N-CTI5320M	\$7,040.00	28.50%	ESS 24X7X4 Telepresence MCU 5320 up to 40 SD ports
CON-EC4N-CTI8330	\$4,205.00	28.50%	ESS WITH 24X7X4 Cisco TelePresence Serial GW MSE 8330 blade
CON-EC4N-CTMS16	\$19,008.00	28.50%	ESS 24X7X4 License and SW for TelePresence Multipt
CON-EC4N-CTS1000	\$15,168.00	28.50%	ESS 24X7X4 TelePresence 1000 System
CON-EC4N-CTS1100	\$13,121.00	28.50%	ESS 24X7X4 TelePresence 1100 System
CON-EC4N-CTS1365	\$16,215.00	28.50%	ESS 24X7X4 TelePresence 1300-65
CON-EC4N-CTS1KA	\$15,168.00	28.50%	ESS 24X7X4 TelePresence 1000 System
CON-EC4N-CTS3000	\$63,149.00	28.50%	ESS 24X7X4 TelePresence3000 Bundle
CON-EC4N-CTS3010	\$54,980.00	28.50%	ESS 24X7X4 Cisco TelePresence Systems 3010
CON-EC4N-CTS3200	\$64,014.00	28.50%	ESS 24X7X4 TelePresence 3200 System
CON-EC4N-CTS3210	\$57,083.00	28.50%	ESS 24X7X4 Cisco TelePresence Systems 3210
CON-EC4N-CTS3KA	\$57,408.00	28.50%	ESS 24X7X4 TelePresence 3000 System
CON-EC4N-CTS3X00U	\$5,498.00	28.50%	ESS 24X7X4 Cisco TelePresence Systems
CON-EC4N-CTS500	\$6,291.00	28.50%	ESS 24X7X4 TelePresence 500 System
CON-EC4N-CTS50032	\$3,825.00	28.50%	ESS 24X7X4 TelePresence 500-32 system
CON-EC4N-CTSCAM60	\$1,281.00	28.50%	ESS 24X7X4 Cisco TelePresence Precision 60 Camera
CON-EC4N-CTSCTRS	\$19,008.00	28.50%	ESS 24X7X4 Cisco TelePresence Recording Server Lic.
CON-EC4N-CTSHFCOL	\$960.00	28.50%	ESS 24X7X4 Cisco TelePresence High Frame Rate Auto
CON-EC4N-CTSM10	\$5,184.00	28.50%	ESS 24X7X4 TelePresence Mgr Device Lic-10 Units
CON-EC4N-CTSM100	\$21,504.00	28.50%	ESS 24X7X4 TelePresence Mgr Device Lic-100 Units
CON-EC4N-CTSM50	\$13,824.00	28.50%	ESS 24X7X4 TelePresence Mgr Device Lic-50 Units
CON-EC4N-CTSM500	\$59,904.00	28.50%	ESS 24X7X4 TelePresence Mgr Device Lic-500 Units
CON-EC4N-CTSMON4	\$346.00	28.50%	ESS 24X7X4 Cisco TelePresence 42 Inch Auxiliary Dis
CON-EC4N-CTSMX20K	\$2,578.00	28.50%	ESS 24X7X4 Cisco TelePresence MX200 Gen 2, PHD 1080
CON-EC4N-CTSMX24K	\$2,970.00	28.50%	ESS 24X7X4 Cisco TelePresence MX200 42 - PHD 1080p
CON-EC4N-CTSNAKT	\$18,824.00	28.50%	ESS 24X7X4 Cisco TelePresence Network Assurance
CON-EC4N-CTSSPKER	\$2,290.00	28.50%	ESS 24X7X4 Cisco TelePresence Speaker Track 60 Kit
CON-EC4N-CTS-T3CM	\$55,418.00	28.50%	ESS 24X7X4 Telepresence T3 Custom Edition
CON-EC4N-CTST3K9	\$76,529.00	28.50%	ESS 24X7X4 Telepresence T3
CON-EC4N-CTSTX131	\$14,100.00	28.50%	ESS 24X7X4 Cisco TelePresence TX1310 65



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CON-EC4N-CTS-TX9	\$57,408.00	28.50%	ESS 24X7X4 Cisco TelePresence S
CON-EC4N-CTS-TX92	\$58,195.00	28.50%	ESS 24X7X4 Cisco TelePresence S
CON-EC4N-LCTSMAPI	\$3,840.00	28.50%	ESS 24X7X4 TelePresence Manager Scheduling
CON-EC4N-LIC3001	\$1,080.00	28.50%	ESS 24X7X4 Cisco TelePresence S
CON-EC4N-LICCT100	\$19,200.00	28.50%	ESS 24X7X4 TelePresence Manager Device License - 10
CON-EC4N-LICCTS	\$27,200.00	28.50%	ESS 24X7X4 Lic and SW for TelePresence Multipoint
CON-EC4N-LICCTS19	\$27,200.00	28.50%	ESS 24X7X4 License and SW for TelePresence Multipoi
CON-EC4N-LICCTSRP	\$4,800.00	28.50%	ESS 24X7X4 Cisco TelePresence Manager Reporting Lic
CON-EC4N-LICTMS17	\$27,878.00	28.50%	ESS 24X7X4 Lic and SW for TelePresence MP Switch
CON-EC4N-LLICCT10	\$2,880.00	28.50%	ESS 24X7X4 TelePresence Manager Device License - 10
CON-EC4N-LLICCT50	\$11,520.00	28.50%	ESS 24X7X4 TelePresence Manager Device License - 50
CON-EC4N-LLICCTAP	\$3,840.00	28.50%	ESS 24X7X4 TelePresence Manager integration Schedul
CON-EC4N-LTPSRVSL	\$1,728.00	28.50%	ESS 24X7X4 Cisco TelePresence Server 7010 Screen Lic
CON-EC4N-M7845I3C	\$5,299.00	28.50%	ESS 24X7X4 TelePresence MCS-7845 IBM Platform SPARE
CON-EC4N-MCS7845	\$4,992.00	28.50%	ESS 24X7X4 TelePresence MCS-784
CON-EC4N-MCS7845I	\$4,608.00	28.50%	ESS 24X7X4 TelePresence MCS-784
CON-EC4N-TMSAPLK9	\$2,207.00	28.50%	ESS 24X7X4 Cisco TelePresence Management Server
CON-EC4T-310TSK9	\$960.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence S
CON-EC4T-320TSK9	\$1,760.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence S
CON-EC4T-7010TPSR	\$41,496.00	28.50%	ESS+COMB 24X7X4OS TS-7010 Telepresence Server (TR1A)
CON-EC4T-7835CTS	\$3,312.00	28.50%	ESS+COMB 24X7X4OS TelePresence MCS-783
CON-EC4T-7KTPSMK2	\$12,800.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence Server 7010 Mk2
CON-EC4T-C5RPK9	\$10,541.00	28.50%	ESS+COMB 24X7X4OS TelePresence Content
CON-EC4T-CNFRK9	\$1,701.00	28.50%	ESS+COMB 24X7X4OS TelePresence Content
CON-EC4T-COMMEXP	\$12,720.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence Comm Express Feat Lic
CON-EC4T-CPRO10P	\$17,877.00	28.50%	ESS+COMB 24X7X4OS TelePresence Content
CON-EC4T-CPROBUN	\$13,077.00	28.50%	ESS+COMB 24X7X4OS TelePresence Content
CON-EC4T-CTCNDTRK	\$9,734.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence Conductor incl 30 MCU
CON-EC4T-CTI5310M	\$4,800.00	28.50%	ESS+COMB 24X7X4OS Telepresence MCU 5310 up to 20 ports
CON-EC4T-CTI5320M	\$8,800.00	28.50%	ESS+COMB 24X7X4OS Telepresence MCU 5320 up to 40 SD ports
CON-EC4T-CTMS16	\$23,760.00	28.50%	ESS+COMB 24X7X4OS License and SW for TelePresence Multipt
CON-EC4T-CTS1000	\$18,960.00	28.50%	ESS+COMB 24X7X4OS TelePresence 1000 System
CON-EC4T-CTS1100	\$16,402.00	28.50%	ESS+COMB 24X7X4OS TelePresence 1100 System
CON-EC4T-CTS1KA	\$18,960.00	28.50%	ESS+COMB 24X7X4OS TelePresence 1000 System
CON-EC4T-CTS3000	\$78,936.00	28.50%	ESS+COMB 24X7X4OS TelePresence3000 Bundle
CON-EC4T-CTS3200	\$80,018.00	28.50%	ESS+COMB 24X7X4OS TelePresence 3200 System

Part Number	MSRP	DIR Discount %	Product Description
CON-EC4T-CTS3KA	\$71,760.00	28.50%	ESS+COMB 24X7X4OS TelePresence 3000 System
CON-EC4T-CTS500	\$7,288.00	28.50%	ESS+COMB 24X7X4OS TelePresence 500 System
CON-EC4T-CTS50032	\$4,781.00	28.50%	ESS+COMB 24X7X4OS TelePresence 500-32 system
CON-EC4T-CTSCAM60	\$1,602.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence Precision 60 Camera
CON-EC4T-CTSHFCOL	\$1,200.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence High Frame Rate Auto
CON-EC4T-CTSM10	\$6,480.00	28.50%	ESS+COMB 24X7X4OS TelePresence Mgr Device Lic-10 Units
CON-EC4T-CTSM100	\$26,880.00	28.50%	ESS+COMB 24X7X4OS TelePresence Mgr Device Lic-100 Units
CON-EC4T-CTSM50	\$17,280.00	28.50%	ESS+COMB 24X7X4OS TelePresence Mgr Device Lic-50 Units
CON-EC4T-CTSMON4	\$432.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence 42 Inch Auxiliary Dis
CON-EC4T-CTSMX20K	\$3,222.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence MX200 Gen 2, PHD 1080
CON-EC4T-CTSMX24K	\$3,712.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence MX200 42 - PHD 1080p
CON-EC4T-CTSSPKER	\$2,862.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence Speaker Track 60 Kit
CON-EC4T-CTS-T3CM	\$69,272.00	28.50%	ESS+COMB 24X7X4OS Telepresence T3 Custom Edition
CON-EC4T-CTST3K9	\$95,661.00	28.50%	ESS+COMB 24X7X4OS Telepresence T3
CON-EC4T-CTSTX131	\$17,626.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence TX1310 65
CON-EC4T-CTS-TX9	\$71,760.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence S
CON-EC4T-CTS-TX92	\$72,744.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence S
CON-EC4T-LCTSMAPI	\$4,800.00	28.50%	ESS+COMB 24X7X4OS TelePresence Manager Scheduling
CON-EC4T-LIC3001	\$1,080.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence S
CON-EC4T-LICCT100	\$24,000.00	28.50%	ESS+COMB 24X7X4OS TelePresence Manager Device License - 10
CON-EC4T-LICCTS	\$34,000.00	28.50%	ESS+COMB 24X7X4OS Lic and SW for TelePresence Multipoint
CON-EC4T-LICCTS19	\$34,000.00	28.50%	ESS+COMB 24X7X4OS License and SW for TelePresence Multipoi
CON-EC4T-LICCTSRP	\$6,000.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence Manager Reporting Lic
CON-EC4T-LICTMS17	\$34,848.00	28.50%	ESS+COMB 24X7X4OS Lic and SW for TelePresence MP Switch
CON-EC4T-LLICCT10	\$3,600.00	28.50%	ESS+COMB 24X7X4OS TelePresence Manager Device License - 10
CON-EC4T-LLICCT50	\$14,400.00	28.50%	ESS+COMB 24X7X4OS TelePresence Manager Device License - 50
CON-EC4T-LLICCTAP	\$4,800.00	28.50%	ESS+COMB 24X7X4OS TelePresence Manager integration Schedul
CON-EC4T-LTPSRVSL	\$2,160.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence Server 7010 Screen Lic
CON-EC4T-M7845I3C	\$6,624.00	28.50%	ESS+COMB 24X7X4OS TelePresence MCS-7845 IBM Platform SPARE
CON-EC4T-MCS7845I	\$5,760.00	28.50%	ESS+COMB 24X7X4OS TelePresence MCS-784
CON-EC4T-TMSAPLK9	\$2,758.00	28.50%	ESS+COMB 24X7X4OS Cisco TelePresence Management Server
CON-ECDN-1300DVKT	\$3,218.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Development Test KIT
CON-ECDN-310TSK9	\$480.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence S
CON-ECDN-320TSK9	\$880.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence S
CON-ECDN-7010TPSR	\$20,748.00	28.50%	ESS WITH 8X5XNBD TS-7010 Telepresence Server (TR1A)
CON-ECDN-7835CTS	\$1,656.00	28.50%	ESS WITH 8X5XNBD TelePresence MCS-783

Part Number	MSRP	DIR Discount %	Product Description
CON-ECDN-7KTPSMK2	\$6,400.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Server 7010 Mk2
CON-ECDN-8710ATP	\$7,481.00	28.50%	ESS WITH 8X5XNBD ATP Demo-MSE-8710 Telepresence Srvr Blde
CON-ECDN-ATPMX20K	\$1,141.00	28.50%	ESS WITH 8X5XNBD ATP Demo Cisco TelePresence MX200 42
CON-ECDN-ATPTX900	\$13,097.00	28.50%	ESS WITH 8X5XNBD ATP Demo - Cisco TelePresence System TX9000
CON-ECDN-ATPTX920	\$13,278.00	28.50%	ESS WITH 8X5XNBD ATP Demo - Cisco TelePresence System TX9200
CON-ECDN-CISDNLK	\$99.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence ISDN Link Encrypted
CON-ECDN-CMANAPI1	\$4,200.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Manager Scheduling
CON-ECDN-CNFRK9	\$850.00	28.50%	ESS WITH 8X5XNBD TelePresence Content Server NFR bundle
CON-ECDN-COMMEXP	\$6,360.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Comm Express Feat Lic
CON-ECDN-CST3CMK9	\$34,312.00	28.50%	ESS WITH 8X5XNBD TANDBERG Telepresence T3 Custom Ed
CON-ECDN-CT119700	\$21,684.00	28.50%	ESS WITH 8X5XNBD TANDBERG Telepresence T1
CON-ECDN-CT317100	\$45,750.00	28.50%	ESS WITH 8X5XNBD TANDBERG Telepresence T3
CON-ECDN-CT50032	\$1,482.00	28.50%	ESS WITH 8X5XNBD TelePresence 500-32 System
CON-ECDN-CTCNDTRK	\$4,867.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Conductor incl 30 MCU
CON-ECDN-CTI5310M	\$2,400.00	28.50%	ESS WITH 8X5XNBD Telepresence MCU 5310 up to 20 ports
CON-ECDN-CTI5320M	\$4,400.00	28.50%	ESS WITH 8X5XNBD Telepresence MCU 5320 up to 40 SD ports
CON-ECDN-CTI8330	\$2,628.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Serial GW MSE 8330 blade
CON-ECDN-CTISDNLK	\$99.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence ISDN Link
CON-ECDN-CTMS16	\$11,880.00	28.50%	ESS WITH 8X5XNBD License and SW for TelePresence Multipt
CON-ECDN-CTS1100	\$8,201.00	28.50%	ESS WITH 8X5XNBD TelePresence 1100 System
CON-ECDN-CTS1365	\$10,135.00	28.50%	ESS WITH 8X5XNBD TelePresence 1300-65
CON-ECDN-CTS1KA	\$9,480.00	28.50%	ESS WITH 8X5XNBD TelePresence 1000 System
CON-ECDN-CTS3010	\$34,362.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Systems 3010
CON-ECDN-CTS3200	\$40,009.00	28.50%	ESS WITH 8X5XNBD TelePresence 3200 System
CON-ECDN-CTS3210	\$35,677.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Systems 3210
CON-ECDN-CTS3KA	\$35,880.00	28.50%	ESS WITH 8X5XNBD TelePresence 3000 System
CON-ECDN-CTS3X00U	\$3,436.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Systems
CON-ECDN-CTS500	\$4,068.00	28.50%	ESS WITH 8X5XNBD TelePresence 500 System
CON-ECDN-CTS50032	\$2,390.00	28.50%	ESS WITH 8X5XNBD TelePresence 500-32 system
CON-ECDN-CTSCAM60	\$801.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Precision 60 Camera
CON-ECDN-CTSCTRS	\$11,880.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Recording Server Lic.
CON-ECDN-CTSHFCOL	\$600.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence High Frame Rate Auto
CON-ECDN-CTSMON4	\$216.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence 42 Inch Auxiliary Dis
CON-ECDN-CTSMON5	\$480.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence 55 Inch Auxiliary Dis
CON-ECDN-CTSMX20K	\$1,611.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence MX200 Gen 2, PHD 1080
CON-ECDN-CTSMX24K	\$1,856.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence MX200 42 - PHD 1080p



Part Number	MSRP	DIR Discount %	Product Description
CON-ECDN-CTSNAKT	\$11,765.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Network Assurance
CON-ECDN-CTSSPKER	\$1,431.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Speaker Track 60 Kit
CON-ECDN-CTS-T3CM	\$34,636.00	28.50%	ESS WITH 8X5XNBD Telepresence T3 Custom Edition
CON-ECDN-CTST3K9	\$47,830.00	28.50%	ESS WITH 8X5XNBD Telepresence T3
CON-ECDN-CTSTX131	\$8,813.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence TX1310 65
CON-ECDN-CTS-TX9	\$35,880.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence S
CON-ECDN-CTS-TX92	\$36,372.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence S
CON-ECDN-CTSTX9D0	\$4,800.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence T
CON-ECDN-LCTSMAPI	\$2,400.00	28.50%	ESS WITH 8X5XNBD TelePresence Manager Scheduling
CON-ECDN-LIC3001	\$1,080.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence S
CON-ECDN-LICCT100	\$12,000.00	28.50%	ESS WITH 8X5XNBD TelePresence Manager Device License - 10
CON-ECDN-LICCTS	\$17,000.00	28.50%	ESS WITH 8X5XNBD Lic and SW for TelePresence Multipoint
CON-ECDN-LICCTS19	\$17,000.00	28.50%	ESS WITH 8X5XNBD License and SW for TelePresence Multipoi
CON-ECDN-LICCTSRP	\$3,000.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Manager Reporting Lic
CON-ECDN-LICTMS17	\$17,424.00	28.50%	ESS WITH 8X5XNBD Lic and SW for TelePresence MP Switch
CON-ECDN-LLICCT10	\$1,800.00	28.50%	ESS WITH 8X5XNBD TelePresence Manager Device License - 10
CON-ECDN-LLICCT50	\$7,200.00	28.50%	ESS WITH 8X5XNBD TelePresence Manager Device License - 50
CON-ECDN-LLICCTAP	\$2,400.00	28.50%	ESS WITH 8X5XNBD TelePresence Manager integration Schedul
CON-ECDN-LTPSRVSL	\$1,080.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Server 7010 Screen Lic
CON-ECDN-M7845I3C	\$3,312.00	28.50%	ESS WITH 8X5XNBD TelePresence MCS-7845 IBM Platform SPARE
CON-ECDN-MCS7845	\$3,120.00	28.50%	ESS WITH 8X5XNBD TelePresence MCS-784
CON-ECDN-MCS7845I	\$2,880.00	28.50%	ESS WITH 8X5XNBD TelePresence MCS-784
CON-ECDN-TMSAPLK9	\$1,379.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Management Server
CON-ECDO-310TSK9	\$600.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence S
CON-ECDO-320TSK9	\$1,100.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence S
CON-ECDO-7010TPSR	\$25,935.00	28.50%	ESS WITH 8X5XNBDOS TS-7010 Telepresence Server (TR1A)
CON-ECDO-7835CTS	\$2,070.00	28.50%	ESS WITH 8X5XNBDOS TelePresence MCS-783
CON-ECDO-7KTPSMK2	\$8,000.00	28.50%	ESS WITH 8x5xNBDOS Cisco TelePresence Server 7010 Mk2
CON-ECDO-C5RPK9	\$6,588.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Content
CON-ECDO-CMANAPI1	\$5,250.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence Manager Scheduling
CON-ECDO-CNFRK9	\$1,063.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Content
CON-ECDO-COMMEXP	\$7,950.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence Comm Express Feat Lic
CON-ECDO-CPRO10P	\$11,173.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Content
CON-ECDO-CPROBUN	\$8,173.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Content
CON-ECDO-CST3CMK9	\$42,890.00	28.50%	ESS WITH 8X5XNBDOS TANDBERG Telepresence T3 Custom Ed
CON-ECDO-CT119700	\$27,105.00	28.50%	ESS WITH 8X5XNBDOS TANDBERG Telepresence T1

Part Number	MSRP	DIR Discount %	Product Description
CON-ECDO-CT317100	\$57,188.00	28.50%	ESS WITH 8X5XNBDOS TANDBERG Telepresence T3
CON-ECDO-CTCNDTRK	\$6,084.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence Conductor incl 30 MCU
CON-ECDO-CTI5310M	\$3,000.00	28.50%	ESS WITH 8x5xNBDOS Telepresence MCU 5310 up to 20 ports
CON-ECDO-CTI5320M	\$5,500.00	28.50%	ESS WITH 8x5xNBDOS Telepresence MCU 5320 up to 40 SD ports
CON-ECDO-CTI8330	\$3,285.00	28.50%	ESS WITH 8X5XNBD Cisco TelePresence Serial GW MSE 8330 blade
CON-ECDO-CTMS16	\$14,850.00	28.50%	ESS WITH 8X5XNBDOS License and SW for TelePresence Multipt
CON-ECDO-CTS1000	\$11,850.00	28.50%	ESS WITH 8X5XNBDOS TelePresence 1000 System
CON-ECDO-CTS1100	\$10,251.00	28.50%	ESS WITH 8X5XNBDOS TelePresence 1100 System
CON-ECDO-CTS1365	\$12,668.00	28.50%	ESS WITH 8X5XNBDOS TelePresence 1300-65
CON-ECDO-CTS1KA	\$11,850.00	28.50%	ESS WITH 8X5XNBDOS TelePresence 1000 System
CON-ECDO-CTS3000	\$49,335.00	28.50%	ESS W/8X5XNBD ONSITE TelePresence3000 Bundle
CON-ECDO-CTS3010	\$42,953.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence Systems 3010
CON-ECDO-CTS3200	\$50,011.00	28.50%	ESS WITH 8X5XNBDOS TelePresence 3200 System
CON-ECDO-CTS3210	\$44,596.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence Systems 3210
CON-ECDO-CTS3KA	\$44,850.00	28.50%	ESS WITH 8X5XNBDOS TelePresence 3000 System
CON-ECDO-CTS500	\$4,915.00	28.50%	ESS WITH 8X5XNBDOS TelePresence 500 System
CON-ECDO-CTS50032	\$2,988.00	28.50%	ESS WITH 8X5XNBDOS TelePresence 500-32 system
CON-ECDO-CTSCAM60	\$1,001.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence Precision 60 Camera
CON-ECDO-CTSCTRS	\$14,850.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence Recording Server Lic.
CON-ECDO-CTSHFCOL	\$750.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence High Frame Rate Auto
CON-ECDO-CTSM10	\$4,050.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Mgr Device Lic-10 Units
CON-ECDO-CTSM100	\$16,800.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Mgr Device Lic-100 Units
CON-ECDO-CTSM50	\$10,800.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Mgr Device Lic-50 Units
CON-ECDO-CTSM500	\$46,800.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Mgr Device Lic-500 Units
CON-ECDO-CTSMON4	\$270.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence 42 Inch Auxiliary Dis
CON-ECDO-CTSMX20K	\$2,014.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence MX200 Gen 2, PHD 1080
CON-ECDO-CTSMX24K	\$2,320.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence MX200 42 - PHD 1080p
CON-ECDO-CTSNAKT	\$14,706.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence Network Assurance
CON-ECDO-CTSSPKER	\$1,789.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence Speaker Track 60 Kit
CON-ECDO-CTS-T3CM	\$43,295.00	28.50%	ESS WITH 8X5XNBDOS Telepresence T3 Custom Edition
CON-ECDO-CTST3K9	\$59,788.00	28.50%	ESS WITH 8X5XNBDOS Telepresence T3
CON-ECDO-CTSTX131	\$11,016.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence TX1310 65
CON-ECDO-CTS-TX9	\$44,850.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence S
CON-ECDO-CTS-TX92	\$45,465.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence S
CON-ECDO-LCTSMAPI	\$3,000.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Manager Scheduling
CON-ECDO-LIC3001	\$1,080.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence S

Part Number	MSRP	DIR Discount %	Product Description
CON-ECDO-LICCT100	\$15,000.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Manager Device License - 10
CON-ECDO-LICCTS	\$21,250.00	28.50%	ESS WITH 8X5XNBDOS Lic and SW for TelePresence Multipoint
CON-ECDO-LICCTS19	\$21,250.00	28.50%	ESS WITH 8X5XNBDOS License and SW for TelePresence Multipoi
CON-ECDO-LICCTSRP	\$3,750.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence Manager Reporting Lic
CON-ECDO-LICTMS17	\$21,780.00	28.50%	ESS WITH 8X5XNBDOS Lic and SW for TelePresence MP Switch
CON-ECDO-LLICCT10	\$2,250.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Manager Device License - 10
CON-ECDO-LLICCT50	\$9,000.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Manager Device License - 50
CON-ECDO-LLICCTAP	\$3,000.00	28.50%	ESS WITH 8X5XNBDOS TelePresence Manager integration Schedul
CON-ECDO-LTPSRVSL	\$1,350.00	28.50%	ESS WITH 8x5xNBDOS Cisco TelePresence Server 7010 Screen Lic
CON-ECDO-M7845I3C	\$4,140.00	28.50%	ESS WITH 8x5xNBDOS TelePresence MCS-7845 IBM Platform SPARE
CON-ECDO-MCS7845	\$3,900.00	28.50%	ESS WITH 8X5XNBDOS TelePresence MCS-784
CON-ECDO-MCS7845I	\$3,600.00	28.50%	ESS WITH 8X5XNBDOS TelePresence MCS-784
CON-ECDO-TMSAPLK9	\$1,724.00	28.50%	ESS WITH 8X5XNBDOS Cisco TelePresence Management Server
CON-ECEN-310TSK9	\$696.00	28.50%	ESS 8X5X4 Cisco TelePresence S
CON-ECEN-320TSK9	\$1,276.00	28.50%	ESS 8X5X4 Cisco TelePresence S
CON-ECEN-7010TPSR	\$30,085.00	28.50%	ESS 8X5X4 TS-7010 Telepresence Server (TR1A)
CON-ECEN-7835CTS	\$2,401.00	28.50%	ESS 8X5X4 TelePresence MCS-783
CON-ECEN-7KTPSMK2	\$9,280.00	28.50%	ESS 8X5X4 Cisco TelePresence Server 7010 Mk2
CON-ECEN-C5RPK9	\$7,642.00	28.50%	ESS 8X5X4 TelePresence Content
CON-ECEN-CMANAPI1	\$6,090.00	28.50%	ESS 8X5X4 Cisco TelePresence Manager Scheduling
CON-ECEN-CNFRK9	\$1,233.00	28.50%	ESS 8X5X4 TelePresence Content
CON-ECEN-COMMEXP	\$9,222.00	28.50%	ESS 8X5X4 Cisco TelePresence Comm Express Feat Lic
CON-ECEN-CPRO10P	\$12,961.00	28.50%	ESS 8X5X4 TelePresence Content
CON-ECEN-CPROBUN	\$9,481.00	28.50%	ESS 8X5X4 TelePresence Content
CON-ECEN-CTCNDTRK	\$7,057.00	28.50%	ESS 8X5X4 Cisco TelePresence Conductor incl 30 MCU
CON-ECEN-CTI5310M	\$3,480.00	28.50%	ESS 8X5X4 Telepresence MCU 5310 up to 20 ports
CON-ECEN-CTI5320M	\$6,380.00	28.50%	ESS 8X5X4 Telepresence MCU 5320 up to 40 SD ports
CON-ECEN-CTI8330	\$3,811.00	28.50%	ESS WITH 8X5X4 Cisco TelePresence Serial GW MSE 8330 blade
CON-ECEN-CTMS16	\$17,226.00	28.50%	ESS 8X5X4 License and SW for TelePresence Multipt
CON-ECEN-CTS1000	\$13,746.00	28.50%	ESS 8X5X4 TelePresence 1000 System
CON-ECEN-CTS1100	\$11,891.00	28.50%	ESS 8X5X4 TelePresence 1100 System
CON-ECEN-CTS1365	\$14,695.00	28.50%	ESS 8X5X4 TelePresence 1300-65
CON-ECEN-CTS1KA	\$13,746.00	28.50%	ESS 8X5X4 TelePresence 1000 System
CON-ECEN-CTS3000	\$57,229.00	28.50%	ESS 8X5X4 TelePresence3000 Bundle
CON-ECEN-CTS3010	\$49,825.00	28.50%	ESS 8X5X4 Cisco TelePresence Systems 3010
CON-ECEN-CTS3200	\$58,013.00	28.50%	ESS 8X5X4 TelePresence 3200 System

Part Number	MSRP	DIR Discount %	Product Description
CON-ECEN-CTS3210	\$51,731.00	28.50%	ESS 8X5X4 Cisco TelePresence Systems 3210
CON-ECEN-CTS3KA	\$52,026.00	28.50%	ESS 8X5X4 TelePresence 3000 System
CON-ECEN-CTS3X00U	\$4,982.00	28.50%	ESS 8X5X4 Cisco TelePresence Systems
CON-ECEN-CTS500	\$5,701.00	28.50%	ESS 8X5X4 TelePresence 500 System
CON-ECEN-CTS50032	\$3,466.00	28.50%	ESS 8X5X4 TelePresence 500-32 system
CON-ECEN-CTSCAM60	\$1,161.00	28.50%	ESS 8X5X4 Cisco TelePresence Precision 60 Camera
CON-ECEN-CTSCTRS	\$17,226.00	28.50%	ESS 8X5X4 Cisco TelePresence Recording Server Lic.
CON-ECEN-CTSHFCOL	\$870.00	28.50%	ESS 8X5X4 Cisco TelePresence High Frame Rate Auto
CON-ECEN-CTSM10	\$4,698.00	28.50%	ESS 8X5X4 TelePresence Mgr Device Lic-10 Units
CON-ECEN-CTSM100	\$19,488.00	28.50%	ESS 8X5X4 TelePresence Mgr Device Lic-100 Units
CON-ECEN-CTSM50	\$12,528.00	28.50%	ESS 8X5X4 TelePresence Mgr Device Lic-50 Units
CON-ECEN-CTSM500	\$54,288.00	28.50%	ESS 8X5X4 TelePresence Mgr Device Lic-500 Units
CON-ECEN-CTSMON4	\$313.00	28.50%	ESS 8X5X4 Cisco TelePresence 42 Inch Auxiliary Dis
CON-ECEN-CTSMX20K	\$2,336.00	28.50%	ESS 8X5X4 Cisco TelePresence MX200 Gen 2, PHD 1080
CON-ECEN-CTSMX24K	\$2,691.00	28.50%	ESS 8X5X4 Cisco TelePresence MX200 42 - PHD 1080p
CON-ECEN-CTSNAKT	\$17,059.00	28.50%	ESS 8X5X4 Cisco TelePresence Network Assurance
CON-ECEN-CTSSPKER	\$2,075.00	28.50%	ESS 8X5X4 Cisco TelePresence Speaker Track 60 Kit
CON-ECEN-CTS-T3CM	\$50,222.00	28.50%	ESS 8X5X4 Telepresence T3 Custom Edition
CON-ECEN-CTST3K9	\$69,354.00	28.50%	ESS 8X5X4 Telepresence T3
CON-ECEN-CTSTX131	\$12,779.00	28.50%	ESS 8X5X4 Cisco TelePresence TX1310 65
CON-ECEN-CTS-TX9	\$52,026.00	28.50%	ESS 8X5X4 Cisco TelePresence S
CON-ECEN-CTS-TX92	\$52,739.00	28.50%	ESS 8X5X4 Cisco TelePresence S
CON-ECEN-LCTSMAPI	\$3,480.00	28.50%	ESS 8X5X4 TelePresence Manager Scheduling
CON-ECEN-LIC3001	\$1,080.00	28.50%	ESS 8X5X4 Cisco TelePresence S
CON-ECEN-LICCT100	\$17,400.00	28.50%	ESS 8X5X4 TelePresence Manager Device License - 10
CON-ECEN-LICCTS	\$24,650.00	28.50%	ESS 8X5X4 Lic and SW for TelePresence Multipoint
CON-ECEN-LICCTS19	\$24,650.00	28.50%	ESS 8X5X4 License and SW for TelePresence Multipoi
CON-ECEN-LICCTSRP	\$4,350.00	28.50%	ESS 8X5X4 Cisco TelePresence Manager Reporting Lic
CON-ECEN-LICTMS17	\$25,265.00	28.50%	ESS 8X5X4 Lic and SW for TelePresence MP Switch
CON-ECEN-LLICCT10	\$2,610.00	28.50%	ESS 8X5X4 TelePresence Manager Device License - 10
CON-ECEN-LLICCT50	\$10,440.00	28.50%	ESS 8X5X4 TelePresence Manager Device License - 50
CON-ECEN-LLICCTAP	\$3,480.00	28.50%	ESS 8X5X4 TelePresence Manager integration Schedul
CON-ECEN-LTPSRVSL	\$1,566.00	28.50%	ESS 8X5X4 Cisco TelePresence Server 7010 Screen Lic
CON-ECEN-M7845I3C	\$4,802.00	28.50%	ESS 8X5X4 TelePresence MCS-7845 IBM Platform SPARE
CON-ECEN-MCS7845	\$4,524.00	28.50%	ESS 8X5X4 TelePresence MCS-784
CON-ECEN-MCS7845I	\$4,176.00	28.50%	ESS 8X5X4 TelePresence MCS-784

Part Number	MSRP	DIR Discount %	Product Description
CON-ECEN-TMSAPLK9	\$2,000.00	28.50%	ESS 8X5X4 Cisco TelePresence Management Server
CON-ECEO-310TSK9	\$870.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence S
CON-ECEO-320TSK9	\$1,595.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence S
CON-ECEO-7010TPSR	\$37,606.00	28.50%	ESS WITH 8X5X4OS TS-7010 Telepresence Server (TR1A)
CON-ECEO-7835CTS	\$3,002.00	28.50%	ESS WITH 8X5X4OS TelePresence MCS-783
CON-ECEO-7KTSPMK2	\$11,600.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Server 7010 Mk2
CON-ECEO-C5RPK9	\$9,553.00	28.50%	ESS WITH 8X5X4OS TelePresence Content
CON-ECEO-CMANAPI1	\$7,613.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Manager Scheduling
CON-ECEO-CNFRK9	\$1,541.00	28.50%	ESS WITH 8X5X4OS TelePresence Content
CON-ECEO-COMMEXP	\$11,528.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Comm Express Feat Lic
CON-ECEO-CPRO10P	\$16,201.00	28.50%	ESS WITH 8X5X4OS TelePresence Content
CON-ECEO-CPROBUN	\$11,851.00	28.50%	ESS WITH 8X5X4OS TelePresence Content
CON-ECEO-CTCNDTRK	\$8,822.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Conductor incl 30 MCU
CON-ECEO-CTI5310M	\$4,350.00	28.50%	ESS WITH 8X5X4OS Telepresence MCU 5310 up to 20 ports
CON-ECEO-CTI5320M	\$7,975.00	28.50%	ESS WITH 8X5X4OS Telepresence MCU 5320 up to 40 SD ports
CON-ECEO-CTMS16	\$21,533.00	28.50%	ESS WITH 8X5X4OS License and SW for TelePresence Multipt
CON-ECEO-CTS1000	\$17,183.00	28.50%	ESS WITH 8X5X4OS TelePresence 1000 System
CON-ECEO-CTS1100	\$14,864.00	28.50%	ESS WITH 8X5X4OS TelePresence 1100 System
CON-ECEO-CTS1365	\$18,370.00	28.50%	ESS WITH 8X5X4OS TelePresence 1300-65
CON-ECEO-CTS1KA	\$17,183.00	28.50%	ESS WITH 8X5X4OS TelePresence 1000 System
CON-ECEO-CTS3000	\$71,536.00	28.50%	ESS W/8X5X4 ONSITE TelePresence3000 Bundle
CON-ECEO-CTS3010	\$62,282.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Systems 3010
CON-ECEO-CTS3200	\$72,516.00	28.50%	ESS WITH 8X5X4OS TelePresence 3200 System
CON-ECEO-CTS3210	\$64,664.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Systems 3210
CON-ECEO-CTS3KA	\$65,033.00	28.50%	ESS WITH 8X5X4OS TelePresence 3000 System
CON-ECEO-CTS500	\$6,610.00	28.50%	ESS WITH 8X5X4OS TelePresence 500 System
CON-ECEO-CTS50032	\$4,333.00	28.50%	ESS WITH 8X5X4OS TelePresence 500-32 system
CON-ECEO-CTSCAM60	\$1,451.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Precision 60 Camera
CON-ECEO-CTSCTRS	\$21,533.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Recording Server Lic.
CON-ECEO-CTSHFCOL	\$1,088.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence High Frame Rate Auto
CON-ECEO-CTSM10	\$5,873.00	28.50%	ESS WITH 8X5X4OS TelePresence Mgr Device Lic-10 Units
CON-ECEO-CTSM100	\$24,360.00	28.50%	ESS WITH 8X5X4OS TelePresence Mgr Device Lic-100 Units
CON-ECEO-CTSM50	\$15,660.00	28.50%	ESS WITH 8X5X4OS TelePresence Mgr Device Lic-50 Units
CON-ECEO-CTSM500	\$67,860.00	28.50%	ESS WITH 8X5X4OS TelePresence Mgr Device Lic-500 Units
CON-ECEO-CTSMON4	\$392.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence 42 Inch Auxiliary Dis
CON-ECEO-CTSMX20K	\$2,920.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence MX200 Gen 2, PHD 1080



Part Number	MSRP	DIR Discount %	Product Description
CON-ECEO-CTSMX24K	\$3,364.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence MX200 42 - PHD 1080p
CON-ECEO-CTSNAKT	\$21,324.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Network Assurance
CON-ECEO-CTSSPKER	\$2,594.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Speaker Track 60 Kit
CON-ECEO-CTS-T3CM	\$62,778.00	28.50%	ESS WITH 8X5X4OS Telepresence T3 Custom Edition
CON-ECEO-CTST3K9	\$86,693.00	28.50%	ESS WITH 8X5X4OS Telepresence T3
CON-ECEO-CTSTX131	\$15,973.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence TX1310 65
CON-ECEO-CTS-TX9	\$65,033.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence S
CON-ECEO-CTS-TX92	\$65,924.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence S
CON-ECEO-LCTSMAPI	\$4,350.00	28.50%	ESS WITH 8X5X4OS TelePresence Manager Scheduling
CON-ECEO-LIC3001	\$1,080.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence S
CON-ECEO-LICCT100	\$21,750.00	28.50%	ESS WITH 8X5X4OS TelePresence Manager Device License - 10
CON-ECEO-LICCTS	\$30,813.00	28.50%	ESS WITH 8X5X4OS Lic and SW for TelePresence Multipoint
CON-ECEO-LICCTS19	\$30,813.00	28.50%	ESS WITH 8X5X4OS License and SW for TelePresence Multipoi
CON-ECEO-LICCTSRP	\$5,438.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Manager Reporting Lic
CON-ECEO-LICTMS17	\$31,581.00	28.50%	ESS WITH 8X5X4OS Lic and SW for TelePresence MP Switch
CON-ECEO-LLICCT10	\$3,263.00	28.50%	ESS WITH 8X5X4OS TelePresence Manager Device License - 10
CON-ECEO-LLICCT50	\$13,050.00	28.50%	ESS WITH 8X5X4OS TelePresence Manager Device License - 50
CON-ECEO-LLICCTAP	\$4,350.00	28.50%	ESS WITH 8X5X4OS TelePresence Manager integration Schedul
CON-ECEO-LTPSRVSL	\$1,958.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Server 7010 Screen Lic
CON-ECEO-M7845I3C	\$6,003.00	28.50%	ESS WITH 8X5X4OS TelePresence MCS-7845 IBM Platform SPARE
CON-ECEO-MCS7845	\$5,655.00	28.50%	ESS WITH 8X5X4OS TelePresence MCS-784
CON-ECEO-MCS7845I	\$5,220.00	28.50%	ESS WITH 8X5X4OS TelePresence MCS-784
CON-ECEO-TMSAPLK9	\$2,500.00	28.50%	ESS WITH 8X5X4OS Cisco TelePresence Management Server
CON-ECMU-84202PL	\$12.00	28.50%	SWSS UPGRADES Elec Del ATP Demo Medblde L-2SD/1720pHDMCU
CON-ECMU-87101SL	\$20.00	28.50%	SWSS UPGRADES Elec Del ATP Demo MSE-8710 TP Srv TS 8710-1
CON-ECMU-AT9U16SL	\$20.00	28.50%	SWSS UPGRADES Elec Del ATP Demo TS-7000 16 Screen Upg Lic
CON-ECMU-CTSM10	\$6,750.00	28.50%	SWSS UPGRADES TelePresence Manager
CON-ECMU-L3001SL	\$1,080.00	28.50%	SWSS UPGRADES Cisco TelePresence S
CON-ECMU-L4501CCD	\$340.00	28.50%	SWSS UPGRADES E-dlvry Conference Director Upg For MCU4501
CON-ECMU-L4501PL6	\$5,520.00	28.50%	SWSS UPGRADES MCU4501 6To12 HD Port Opt 12to24 SDPorts
CON-ECMU-L4505CCD	\$340.00	28.50%	SWSS UPGRADES Conf Director Option For The MCU 4505
CON-ECMU-L4510CCD	\$567.00	28.50%	SWSS UPGRADES Conf Director Option For The MCU 4510
CON-ECMU-L4515CCD	\$850.00	28.50%	SWSS UPGRADES Conf Director Option For The MCU 4515
CON-ECMU-L4520CCD	\$1,134.00	28.50%	SWSS UPGRADES Conf Director Option For The MCU 4520
CON-ECMU-L54003PL	\$1,080.00	28.50%	ESS SW SUPP+UPGR, MCU 5300 Series upgrade for 1 Full HD/2 HD
CON-ECMU-L79U16SL	\$18,936.00	28.50%	SWSS UPGRADES TS-7010 TPS 9 to 16 Screen Upgrade

Part Number	MSRP	DIR Discount %	Product Description
CON-ECMU-L820L2P4	\$540.00	28.50%	ESS SW SUPP+UPGR, Ordrr L-8000-CHLIC-PAK forE-dlvry L-8420-PL
CON-ECMU-L84202PL	\$528.00	28.50%	SWSS UPGRADES 1 Med 2Prt Lic-1 720pHD Video,1 VoicePrt
CON-ECMU-L8510CCD	\$1,247.00	28.50%	SWSS UPGRADES Conf Director Option For MSE 8510 Blade
CON-ECMU-L87101SL	\$1,080.00	28.50%	SWSS UPGRADES Ordrr L-8000-CHLIC-PAKfor MSE-8710 1 TelP
CON-ECMU-L871LS10	\$1,080.00	28.50%	ESS SW SUPP+UPGR, Ordrr L-8000-CHLIC-PAKfor MSE-8710 1 TelPre
CON-ECMU-LIC3001	\$1,080.00	28.50%	SWSS UPGRADES Cisco TelePresence S
CON-ECMU-LIC3S100	\$1,080.00	28.50%	ESS SW SUPP+UPGR, Cisco TelePresence Server Screen License
CON-ECMU-LIC50VFO	\$1,500.00	28.50%	SWSS UPGRADES MCU 5300 Series Upgrade PAK for L-PIDs
CON-ECMU-LIC5304P	\$1,080.00	28.50%	SWSS UPGRADES MCU 5300 Series upgrade for 1 Full HD/2
CON-ECMU-LIC54003	\$1,080.00	28.50%	ESS SW SUPP+UPGR, 1 Full HD / 2 HD / 4 SD ports on MCU 5300
CON-ECMU-LIC81017	\$1,080.00	28.50%	ESS SW SUPP+UPGR, MSE-8710 Telepresence Server TS 8710 - 1 s
CON-ECMU-LIC82024	\$540.00	28.50%	ESS SW SUPP+UPGR, Media blade Lic - 2 SD or 1 720p HD MCU Po
CON-ECMU-LICCTS10	\$3,240.00	28.50%	SWSS UPGRADES TelePresence Manager
CON-ECMU-LICCTS19	\$17,000.00	28.50%	SWSS UPGRADES License and SW for TelePresence Multipoi
CON-ECMU-LIC-CTSC	\$11,880.00	28.50%	SWSS UPGRADES Cisco TelePresence R
CON-ECMU-LIC-CTSM	\$8,640.00	28.50%	SWSS UPGRADES TelePresence Manager
CON-ECMU-LICSMAN0	\$13,440.00	28.50%	SWSS UPGRADES TelePresence Manager
CON-ECMU-LICTP1RO	\$78.00	28.50%	SWSS UPGRADES Telepresence Room Ba
CON-ECMU-LICTP9X	\$78.00	28.50%	SWSS UPGRADES Telepresence Room Ba
CON-ECMU-LICTPRO	\$132.00	28.50%	SWSS UPGRADES Telepresence Room Up
CON-ECMU-LICTSMPT	\$3,000.00	28.50%	SWSS UPGRADES Cisco TelePresence M
CON-ECMU-LICTVRSP	\$1,080.00	28.50%	ESS SW SUPP+UPGR, Cisco TelePresence Server 7010 Screen Lice
CON-ECMU-LTPSRV1S	\$1,080.00	28.50%	ESS SW SUPP+UPGR, Order L-TS7000-UPG-PAK for e-Delivery 7010
CON-ECMU-LTPSRVSL	\$1,320.00	28.50%	SWSS UPGRADES Cisco TelePresence Server 7010 Screen Lic
CON-ECMU-LVTS1SL	\$1,080.00	28.50%	SWSS UPGRADES Order L-VTS-UPG-PAK
CON-ECMU-MIGDKTPV	\$78.00	28.50%	SWSS UPGRADES Telepresence Desktop
CON-ECMU-MIGVCSUM	\$78.00	28.50%	SWSS UPGRADES Telepresence Single
CON-ECMU-OMCTS100	\$3,000.00	28.50%	SWSS UPGRADES Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-ECMU-RVMCNDK	\$959.00	28.50%	SWSS UPGRADES Mid-mrkt Virt TelePres Cond-50 Call Ses
CON-ECMU-RVMCNDT	\$4,462.00	28.50%	SWSS UPGRADES Virtual Cisco TelePr Conductor
CON-ECMU-UCM9XU02	\$78.00	28.50%	SWSS UPGRADES BE6K UCM 9X Telepresence Room User Conne
CON-ESW-HCSTPMT1	\$110.00	28.50%	ESSENTIAL SW Video Lic for TelePresence Multi Screen
CON-ESW-HCSTPRA3	\$58.00	28.50%	ESSENTIAL SW Video Lic for TelePresence Room 10.x for
CON-ESW-LICTP1ROO	\$110.00	28.50%	ESSENTIAL SW Telepresence Room Ba
CON-ESW-LICTP9X	\$110.00	28.50%	ESSENTIAL SW Telepresence Room Ba
CON-ESW-LICTPRO	\$65.00	28.50%	ESSENTIAL SW Telepresence Room Up

Part Number	MSRP	DIR Discount %	Product Description
CON-ESW-MIGDKTPV	\$110.00	28.50%	ESSENTIAL SW Telepresence Desktop
CON-ESW-MIGVCSUM	\$110.00	28.50%	ESSENTIAL SW Telepresence Single
CON-ESW-SGLSRNT1	\$65.00	28.50%	ESSENTIAL SW Video Lic for TelePresence Single Screen
CON-ESW-SGLSRNT2	\$58.00	28.50%	ESSENTIAL SW Video Lic for TelePresence Single Screen
CON-ESW-SGLSRNT3	\$51.00	28.50%	ESSENTIAL SW Video Lic for TelePresence Single Screen
CON-ESW-SGLSRNT4	\$47.00	28.50%	ESSENTIAL SW Video Lic for TelePresence Single Screen
CON-ESW-SGLSRNT5	\$43.00	28.50%	ESSENTIAL SW Video Lic for TelePresence Single Screen
CON-ESW-SGLSRNT6	\$40.00	28.50%	ESSENTIAL SW Video Lic for TelePresence Single Screen
CON-ESW-UCM9XU02	\$65.00	28.50%	ESSENTIAL SW BE6K UCM 9X Telepresence Room User Conne
CON-ESW-UCTLICTP	\$209.00	28.50%	ESSENTIAL SW CUCT TelePresence Lic 1 port
CON-HCS-TP10-LE	\$117.00	28.50%	SWSS SS HCS Vid Lic R10 for TelePresence Room LE
CON-HCS-TP9-LE	\$117.00	28.50%	SWSS SS HCS Vid Lic for TelePresence Room LE
CON-HCS-TPRM10X	\$117.00	28.50%	SWSS SS HCS HCS TelePresence Room License
CON-HCS-TPRM9X	\$117.00	28.50%	SWSS SS HCS HCS TelePresence Room License
CON-NC4P-CTXSERVER	\$4,600.00	28.50%	SNTC 24X7X40S Cisco TelePresence Exchange Server
CON-NC4S-CTXSERVER	\$4,169.00	28.50%	SNTC 8X5X40S Cisco TelePresence Exchange Server
CON-NCD4P-CTXSERVER	\$6,440.00	28.50%	CMBSV 24X7X40S NCD4P Cisco TelePresence Exchange Server
CON-NCD4S-CTXSERVER	\$5,837.00	28.50%	CMB SV 8X5X40S NCD4S Cisco TelePresence Exchange Server
CON-NCDDN-1300DVK	\$4,505.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Development Test KIT
CON-NCDDN-310TSK9	\$672.00	28.50%	CMBSVC 8X5XNBD NCDDN-Cisco TelePresence Server 310
CON-NCDDN-320TSK9	\$1,232.00	28.50%	CMBSVC 8X5XNBD NCDDN-Cisco TelePresence Server 320
CON-NCDDN-7010TPSR	\$29,047.00	28.50%	CMBSVC 8X5XNBD NCDDN TS-7010 Telepresence Server (TR1A)
CON-NCDDN-7835CTS	\$2,318.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence MCS-783
CON-NCDDN-7KTPSMK	\$8,960.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Server 7010 Mk2
CON-NCDDN-8710ATP	\$10,473.00	28.50%	CMBSVC 8X5XNBD NCDDN ATP DemoMSE-8710 Telepresence Svr Bld
CON-NCDDN-ATP5310K	\$7,168.00	28.50%	CMBSVC 8X5XNBD NCDDN Telepresence MCU 5310 up to 20 ports
CON-NCDDN-ATPMX20	\$1,597.00	28.50%	CMBSVC 8X5XNBD NCDDN ATP Demo Cisco TelePresence MX200 42
CON-NCDDN-ATPTX900	\$18,336.00	28.50%	CMBSVC 8X5XNBD NCDDN-ATP Demo - Cisco TelePresence System TX
CON-NCDDN-ATPTX920	\$18,589.00	28.50%	CMBSVC 8X5XNBD NCDDN-ATP Demo - Cisco TelePresence System TX
CON-NCDDN-C5RPK9	\$7,378.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence Content
CON-NCDDN-CISDNLKK	\$139.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence ISDN Link Encrypted
CON-NCDDN-CMANAPI	\$5,880.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Manager Scheduling
CON-NCDDN-CMX20EP	\$3,139.00	28.50%	CMBSVC 8X5XNBD NCDDN-3 for 2 ePromo - Cisco TelePresence MX2
CON-NCDDN-CMX30EP	\$4,011.00	28.50%	CMBSVC 8X5XNBD NCDDN-3 for 2 ePromo - Cisco TelePresence MX3
CON-NCDDN-CNFRK9	\$1,190.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence Content
CON-NCDDN-COMMEX	\$8,904.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence CommExpress Feat Lic

Part Number	MSRP	DIR Discount %	Product Description
CON-NCDDN-CPRO10P	\$12,513.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence Content
CON-NCDDN-CPROBUN	\$9,153.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence Content
CON-NCDDN-CST3CMK	\$48,037.00	28.50%	CMBSVC 8X5XNBD NCDDN TANDBERG Telepresence T3 Custom Ed
CON-NCDDN-CT119700	\$30,358.00	28.50%	CMBSVC 8X5XNBD NCDDN TANDBERG Telepresence T1
CON-NCDDN-CT317100	\$64,050.00	28.50%	CMBSVC 8X5XNBD NCDDN TANDBERG Telepresence T3
CON-NCDDN-CT50032	\$2,075.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence 500-32 System
CON-NCDDN-CTCNDTR	\$6,814.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Conductor incl 30MCU
CON-NCDDN-CTI5310M	\$3,360.00	28.50%	CMBSVC 8X5XNBD NCDDN Telepresence MCU 5310 up to 20 ports
CON-NCDDN-CTI5320M	\$6,160.00	28.50%	CMBSVC 8X5XNBD NCDDN Telepresence MCU 5320 up to 40 SD ports
CON-NCDDN-CTI8330	\$3,679.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence GW MSE 8330 blade
CON-NCDDN-CTIACNDT	\$3,511.00	28.50%	CMBSVC 8X5XNBD NCDDN ATP Demo version - Cisco TelePresence
CON-NCDDN-CTISDNLK	\$139.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence ISDN Link
CON-NCDDN-CTMS16	\$16,632.00	28.50%	CMBSVC 8X5XNBD NCDDN License and SW for TelePresence Multipt
CON-NCDDN-CTS1100	\$11,481.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence 1100 System
CON-NCDDN-CTS1365	\$14,189.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence 1300-65
CON-NCDDN-CTS1KA	\$13,272.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence 1000 System
CON-NCDDN-CTS3010	\$48,107.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Systems 3010
CON-NCDDN-CTS3200	\$56,013.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence 3200 System
CON-NCDDN-CTS3210	\$49,948.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Systems 3210
CON-NCDDN-CTS3KA	\$50,232.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence 3000 System
CON-NCDDN-CTS3X00U	\$4,810.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Systems
CON-NCDDN-CTS500	\$5,695.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence 500 System
CON-NCDDN-CTS50032	\$3,346.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence 500-32 system
CON-NCDDN-CTSCAM6	\$1,121.00	28.50%	CMBSVC 8X5XNBD NCDDN-Cisco TelePresence Precision 60 Camera
CON-NCDDN-CTSCTRS	\$16,632.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Recording Svr Lic.
CON-NCDDN-CTSHFCOL	\$840.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence High Frame Rate Auto
CON-NCDDN-CTSMON4	\$302.00	28.50%	CMBSVC 8X5XNBD NCDDN-Cisco TelePresence 42 Inch Auxiliary Di
CON-NCDDN-CTSMX20	\$2,255.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence M
CON-NCDDN-CTSMX24	\$2,598.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence MX200 42 - PHD 1080p
CON-NCDDN-CTSNAKT	\$16,471.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Network Assurance
CON-NCDDN-CTSSPKER	\$2,003.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Speaker Track 60 Kit
CON-NCDDN-CTS-T3CM	\$48,490.00	28.50%	CMBSVC 8X5XNBD NCDDN Telepresence T3 Custom Edition
CON-NCDDN-CTST3K9	\$66,962.00	28.50%	CMBSVC 8X5XNBD NCDDN Telepresence T3
CON-NCDDN-CTSTX131	\$12,338.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence TX1310 65
CON-NCDDN-CTS-TX9	\$50,232.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence S
CON-NCDDN-CTS-TX92	\$50,921.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence S

Part Number	MSRP	DIR Discount %	Product Description
CON-NCDDN-CTSTX9D0	\$6,720.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence T
CON-NCDDN-LCTSMAPI	\$3,360.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence Manager Scheduling
CON-NCDDN-LIC3001	\$1,512.00	28.50%	CMBSVC 8X5XNBD NCDDN-Cisco TelePresence Server Screen Licens
CON-NCDDN-LICCT100	\$16,800.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence Manager Device License-10
CON-NCDDN-LICCTS	\$23,800.00	28.50%	CMBSVC 8X5XNBD NCDDN Lic and SW for TelePresence Multipoint
CON-NCDDN-LICCTS19	\$23,800.00	28.50%	CMBSVC 8X5XNBD NCDDN License and SW TelePresence Multipoi
CON-NCDDN-LICCTSRP	\$4,200.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Mgr Reporting Lic
CON-NCDDN-LICTMS17	\$24,394.00	28.50%	CMBSVC 8X5XNBD NCDDN Lic and SW for TelePresence MP Switch
CON-NCDDN-LLICCT10	\$2,520.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence Manager Device License-10
CON-NCDDN-LLICCT50	\$10,080.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence Manager Device License-50
CON-NCDDN-LLICCTAP	\$3,360.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence Mgr integration Schedul
CON-NCDDN-LTPSRVSL	\$1,512.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Svr 7010 Screen Lic
CON-NCDDN-M7845I3C	\$4,637.00	28.50%	CMBSVC 8X5XNBD NCDDN-^TelePresence MCS-7845 IBM Platform SPA
CON-NCDDN-MCS7845	\$4,368.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence MCS-784
CON-NCDDN-MCS7845I	\$4,032.00	28.50%	CMBSVC 8X5XNBD NCDDN TelePresence MCS-784
CON-NCDDN-MX30055	\$2,041.00	28.50%	CMBSVC 8X5XNBD NCDDN ATP Demo - Cisco TelePresence MX300 55
CON-NCDDN-TMSAPLK	\$1,931.00	28.50%	CMBSVC 8X5XNBD NCDDN Cisco TelePresence Management Server
CON-NCDDO-310TSK9	\$840.00	28.50%	CMB SPT SVC ECDO 8X5XNBDOS (NCDDO)Cisco TelePresence Server
CON-NCDDO-320TSK9	\$1,540.00	28.50%	CMB SPT SVC ECDO 8X5XNBDOS (NCDDO)Cisco TelePresence Server
CON-NCDDO-7010TPSR	\$36,309.00	28.50%	CBSV 8X5XNBDOS NCDDO TS-7010 Telepresence Server (TR1A)
CON-NCDDO-7835CTS	\$2,898.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence MCS-783
CON-NCDDO-7KTPSMK	\$11,200.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Server 7010 Mk2
CON-NCDDO-C5RPK9	\$9,223.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Content
CON-NCDDO-CMANAPI	\$7,350.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Manager Scheduling
CON-NCDDO-CNFRK9	\$1,488.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Content
CON-NCDDO-COMMEX	\$11,130.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Comm Xpress Feat Lic
CON-NCDDO-CPRO10P	\$15,642.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Content
CON-NCDDO-CPROBUN	\$11,442.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Content
CON-NCDDO-CST3CMK	\$60,046.00	28.50%	CBSV 8X5XNBDOS NCDDO TANDBERG Telepresence T3 Custom Ed
CON-NCDDO-CT119700	\$37,947.00	28.50%	CBSV 8X5XNBDOS NCDDO TANDBERG Telepresence T1
CON-NCDDO-CT317100	\$80,063.00	28.50%	CBSV 8X5XNBDOS NCDDO TANDBERG Telepresence T3
CON-NCDDO-CTCNDTR	\$8,518.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Condctr incl 30 MCU
CON-NCDDO-CTI5310M	\$4,200.00	28.50%	CBSV 8X5XNBDOS NCDDO Telepresence MCU 5310 up to 20 ports
CON-NCDDO-CTI5320M	\$7,700.00	28.50%	CBSV 8X5XNBDOS NCDDO Telepresence MCU 5320 up to 40 SD ports
CON-NCDDO-CTMS16	\$20,790.00	28.50%	CBSV 8X5XNBDOS NCDDO License and SW for TelePresence Multipt
CON-NCDDO-CTS1000	\$16,590.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence 1000 System



Part Number	MSRP	DIR Discount %	Product Description
CON-NCDDO-CTS1100	\$14,351.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence 1100 System
CON-NCDDO-CTS1365	\$17,735.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence 1300-65
CON-NCDDO-CTS1KA	\$16,590.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence 1000 System
CON-NCDDO-CTS3000	\$69,069.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence3000 Bundle
CON-NCDDO-CTS3010	\$60,134.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Systems 3010
CON-NCDDO-CTS3200	\$70,015.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence 3200 System
CON-NCDDO-CTS3210	\$62,434.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Systems 3210
CON-NCDDO-CTS3KA	\$62,790.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence 3000 System
CON-NCDDO-CTS3X00U	\$6,013.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Systems
CON-NCDDO-CTS500	\$6,881.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence 500 System
CON-NCDDO-CTS50032	\$4,183.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence 500-32 system
CON-NCDDO-CTSCAM6	\$1,401.00	28.50%	CMB SPT SVC ECDO 8X5XNBDOS (NCDDO)Cisco TelePresence Precisi
CON-NCDDO-CTSCTRS	\$20,790.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Recording Server Lic
CON-NCDDO-CTSHFCOL	\$1,050.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence High Frame Rate Auto
CON-NCDDO-CTSM10	\$5,670.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Mgr Device Lic-10 Units
CON-NCDDO-CTSM100	\$23,520.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Mgr Device Lic-100 Units
CON-NCDDO-CTSM50	\$15,120.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Mgr Device Lic-50 Units
CON-NCDDO-CTSM500	\$65,520.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Mgr Device Lic-500 Units
CON-NCDDO-CTSMX20	\$2,820.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence M
CON-NCDDO-CTSMX24	\$3,248.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence MX200 42 - PHD 1080p
CON-NCDDO-CTSNAKT	\$20,588.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Network Assurance
CON-NCDDO-CTSSPKER	\$2,505.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Speaker Track 60 Kit
CON-NCDDO-CTS-T3CM	\$60,613.00	28.50%	CBSV 8X5XNBDOS NCDDO Telepresence T3 Custom Edition
CON-NCDDO-CTST3K9	\$83,703.00	28.50%	CBSV 8X5XNBDOS NCDDO Telepresence T3
CON-NCDDO-CTSTX131	\$15,422.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence TX1310 65
CON-NCDDO-CTS-TX9	\$62,790.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence S
CON-NCDDO-CTS-TX92	\$63,651.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence S
CON-NCDDO-LCTSMAPI	\$4,200.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Manager Scheduling
CON-NCDDO-LIC3001	\$1,512.00	28.50%	CMB SPT SVC ECDO 8X5XNBDOS (NCDDO)Cisco TelePresence Server
CON-NCDDO-LICCT100	\$21,000.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Manager Device License-10
CON-NCDDO-LICCTS	\$29,750.00	28.50%	CBSV 8X5XNBDOS NCDDO Lic and SW for TelePresence Multipoint
CON-NCDDO-LICCTS19	\$29,750.00	28.50%	CBSV 8X5XNBDOS NCDDO License and SW for TelePresence Multi
CON-NCDDO-LICCTSRP	\$5,250.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Mgr Reporting Lic
CON-NCDDO-LICTMS17	\$30,492.00	28.50%	CBSV 8X5XNBDOS NCDDO Lic and SW for TelePresence MP Switch
CON-NCDDO-LLICCT10	\$3,150.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Mgr Device License - 10
CON-NCDDO-LLICCT50	\$12,600.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Mgr Device License - 50

Part Number	MSRP	DIR Discount %	Product Description
CON-NCDDO-LLICTAP	\$4,200.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence Mgr integration Schedul
CON-NCDDO-LTPSRVSL	\$1,890.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Svr 7010 Screen Lic
CON-NCDDO-M7845I3	\$5,796.00	28.50%	CMB SPT SVC ECDO 8X5XNBDOS (NCDDO)^TelePresence MCS-7845 IBM
CON-NCDDO-MCS7845	\$5,460.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence MCS-784
CON-NCDDO-MCS7845I	\$5,040.00	28.50%	CBSV 8X5XNBDOS NCDDO TelePresence MCS-784
CON-NCDDO-TMSAPLK	\$2,414.00	28.50%	CBSV 8X5XNBDOS NCDDO Cisco TelePresence Management Server
CON-NCDE-CTXSERVR	\$4,669.00	28.50%	CMB SVC 8X5X4 NCDE Cisco TelePresence Exchange Server
CON-NCDMU-CTSM10	\$9,450.00	28.50%	CS ECMU SWSS NCDMU TelePresence Manager
CON-NCDMU-L3001SL	\$1,512.00	28.50%	CS ECMU SWSS NCDMU Cisco TelePresence Server Scree
CON-NCDMU-LIC3001	\$1,512.00	28.50%	CS ECMU SWSS NCDMU Cisco TelePresence Server Scree
CON-NCDMU-LIC81017	\$1,512.00	28.50%	CMBSV ECMU SAU NCDMU, MSE-8710 Telepresence Server TS 8710 -
CON-NCDMU-LICCTS10	\$4,536.00	28.50%	CS ECMU SWSS NCDMU TelePresence Manager
CON-NCDMU-LICCTS19	\$23,800.00	28.50%	CS ECMU SWSS NCDMU Lic and SW for TelePresence Multipoi
CON-NCDMU-LIC-CTSC	\$16,632.00	28.50%	CS ECMU SWSS NCDMU Cisco TelePresence R
CON-NCDMU-LIC-CTSM	\$12,096.00	28.50%	CS ECMU SWSS NCDMU TelePresence Manager
CON-NCDMU-LICSMAN	\$18,816.00	28.50%	CS ECMU SWSS NCDMU TelePresence Manager
CON-NCDMU-LICTP1RO	\$109.00	28.50%	CS ECMU SWSS NCDMU Telepresence Room Ba
CON-NCDMU-LICTP9X	\$109.00	28.50%	CS ECMU SWSS NCDMU Telepresence Room Ba
CON-NCDMU-LICTPRO	\$185.00	28.50%	CS ECMU SWSS NCDMU Telepresence Room Up
CON-NCDMU-LICTSMPT	\$4,200.00	28.50%	CS ECMU SWSS NCDMU Cisco TelePresence M
CON-NCDMU-LICTVRSP	\$1,512.00	28.50%	CMBSV ECMU SAU NCDMU, Cisco TelePresence Server 7010 Screen
CON-NCDMU-MIGDKTP	\$109.00	28.50%	CS ECMU SWSS NCDMU Telepresence Desktop
CON-NCDMU-MIGVCSU	\$109.00	28.50%	CS ECMU SWSS NCDMU Telepresence Single
CON-NCDMU-OMCTS1	\$4,200.00	28.50%	CS ECMU SWSS NCDMU Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-NCDMU-UCM9XU	\$109.00	28.50%	CS ECMU SWSS NCDMU BE6K UCM 9X Telepresence Room User Conne
CON-NCDSW-HCSTPMT	\$154.00	28.50%	CMB SVC ESW NCDSW Video Lic for TelePresence Multi Screen
CON-NCDSW-HCSTPRA	\$81.00	28.50%	CMB SVC ESW NCDSW Video Lic for TelePresence Room 10.x for
CON-NCDSW-LICTP1RO	\$154.00	28.50%	CMB SVC ESW NCDSW Telepresence Room Ba
CON-NCDSW-LICTP9X	\$154.00	28.50%	CMB SVC ESW NCDSW Telepresence Room Ba
CON-NCDSW-LICTPRO	\$91.00	28.50%	CMB SVC ESW NCDSW Telepresence Room Up
CON-NCDSW-MIGDKTP	\$154.00	28.50%	CMB SVC ESW NCDSW Telepresence Desktop
CON-NCDSW-SGLSRNT	\$91.00	28.50%	CMB SVC ESW NCDSW Video Lic for TelePresence Single Screen
CON-NCDSW-SGLSRNT	\$81.00	28.50%	CMB SVC ESW NCDSW Video Lic for TelePresence Single Screen
CON-NCDSW-SGLSRNT	\$71.00	28.50%	CMB SVC ESW NCDSW Video Lic for TelePresence Single Screen
CON-NCDSW-SGLSRNT	\$66.00	28.50%	CMB SVC ESW NCDSW Video Lic for TelePresence Single Screen
CON-NCDSW-SGLSRNT	\$60.00	28.50%	CMB SVC ESW NCDSW Video Lic for TelePresence Single Screen

Part Number	MSRP	DIR Discount %	Product Description
CON-NCDSW-SGLSRNT	\$56.00	28.50%	CMB SVC ESW NCDSW Video Lic for TelePresence Single Screen
CON-NCDSW-UCM9XU	\$91.00	28.50%	CMB SVC ESW NCDSW BE6K UCM 9X Telepresence Room User Conne
CON-NCDSW-UCTLICTP	\$293.00	28.50%	CMB SVC ESW NCDSW CUCT TelePresence Lic 1 port
CON-NCDW-CTXSERVER	\$2,617.00	28.50%	CMB SPT SVC SW NCDW Cisco TelePresence Exchange Server
CON-NCF2-VTSLSVR3	\$5,858.00	28.50%	CMB SPT SVC 24X7X2 Cisco Multiparty Media 400v TelePresence
CON-NCF4P-CTXSERVER	\$7,360.00	28.50%	CMB SVC 24X7X4OS Cisco TelePresence Exchange Server
CON-NCF4S-CTXSERVER	\$6,670.00	28.50%	CMB SVC 8X5X4OS Cisco TelePresence Exchange Server
CON-NCF4S-VTSLSVR3	\$4,997.00	28.50%	CMB SPT SVC 8X5X4OS Cisco Multiparty Media 400v TelePresence
CON-NCFAS-OMCTS100	\$3,600.00	28.50%	CMB SVC SAS Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-NCFDN-1300DVKT	\$5,149.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence Development Test KIT
CON-NCFDN-310TSK9	\$768.00	28.50%	CMB SVC ECDN 8X5XNBD-Cisco TelePresence Server 310
CON-NCFDN-320TSK9	\$1,408.00	28.50%	CMB SVC ECDN 8X5XNBD-Cisco TelePresence Server 320
CON-NCFDN-7010TPSR	\$33,197.00	28.50%	CMB SVC ECDN 8X5XNBD TS-7010 Telepresence Server (TR1A)
CON-NCFDN-7835CTS	\$2,650.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence MCS-783
CON-NCFDN-7KTPSMK2	\$10,240.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence Server 7010 Mk2
CON-NCFDN-ATP5310K	\$8,192.00	28.50%	CMB SVC ECDN 8X5XNBD Telepresence MCU 5310 up to 20 ports
CON-NCFDN-ATPMX20	\$1,826.00	28.50%	CMB SVC ECDN 8X5XNBD ATP Demo Cisco TelePresence MX200 42
CON-NCFDN-ATPTX900	\$20,955.00	28.50%	CMB SVC ECDN 8X5XNBD-ATP Demo - Cisco TelePresence System TX
CON-NCFDN-ATPTX920	\$21,245.00	28.50%	CMB SVC ECDN 8X5XNBD-ATP Demo - Cisco TelePresence System TX
CON-NCFDN-C5RPK9	\$8,432.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence Content
CON-NCFDN-CISDNLKK	\$158.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence ISDN Link Encrypted
CON-NCFDN-CMANAPI	\$6,720.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence Manager Scheduling
CON-NCFDN-CNFRK9	\$1,360.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence Content
CON-NCFDN-CPRO10P	\$14,301.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence Content
CON-NCFDN-CPROBUN	\$10,461.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence Content
CON-NCFDN-CST3CMK9	\$54,899.00	28.50%	CMB SVC ECDN 8X5XNBD TANDBERG Telepresence T3 Custom Ed
CON-NCFDN-CT119700	\$34,694.00	28.50%	CMB SVC ECDN 8X5XNBD TANDBERG Telepresence T1
CON-NCFDN-CT317100	\$73,200.00	28.50%	CMB SVC ECDN 8X5XNBD TANDBERG Telepresence T3
CON-NCFDN-CT50032	\$2,371.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence 500-32 System
CON-NCFDN-CTI5310M	\$3,840.00	28.50%	CMB SVC ECDN 8X5XNBD Telepresence MCU 5310 up to 20 ports
CON-NCFDN-CTI5320M	\$7,040.00	28.50%	CMB SVC ECDN 8X5XNBD Telepresence MCU 5320 up to 40 SD ports
CON-NCFDN-CTIACNDT	\$4,013.00	28.50%	CMB SVC ECDN 8X5XNBD ATP Demo version - Cisco TelePresence
CON-NCFDN-CTISDNLK	\$158.00	28.50%	CMB SVC ECDN 8X5XNBD-Cisco TelePresence ISDN Link
CON-NCFDN-CTMS16	\$19,008.00	28.50%	CMB SVC ECDN 8X5XNBD License and SW for TelePresence Multipt
CON-NCFDN-CTS1100	\$13,122.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence 1100 System
CON-NCFDN-CTS1365	\$16,216.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence 1300-65

Part Number	MSRP	DIR Discount %	Product Description
CON-NCFDN-CTS1KA	\$15,168.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence 1000 System
CON-NCFDN-CTS3010	\$54,979.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence Systems 3010
CON-NCFDN-CTS3200	\$64,014.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence 3200 System
CON-NCFDN-CTS3210	\$57,083.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence Systems 3210
CON-NCFDN-CTS3KA	\$57,408.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence 3000 System
CON-NCFDN-CTS3X00U	\$5,498.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence Systems
CON-NCFDN-CTS500	\$6,509.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence 500 System
CON-NCFDN-CTS50032	\$3,824.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence 500-32 system
CON-NCFDN-CTSCAM6	\$1,282.00	28.50%	CMB SVC ECDN 8X5XNBD-Cisco TelePresence Precision 60 Camera
CON-NCFDN-CTSHFCOL	\$960.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence High Frame Rate Auto
CON-NCFDN-CTSMON4	\$346.00	28.50%	CMB SVC ECDN 8X5XNBD-Cisco TelePresence 42 Inch Auxiliary Di
CON-NCFDN-CTSMX24K	\$2,970.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence MX200 42 - PHD 1080p
CON-NCFDN-CTSNAKT	\$18,824.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence Network Assurance
CON-NCFDN-CTSSPKER	\$2,290.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence Speaker Track 60 Kit
CON-NCFDN-CTS-T3CM	\$55,418.00	28.50%	CMB SVC ECDN 8X5XNBD Telepresence T3 Custom Edition
CON-NCFDN-CTST3K9	\$76,528.00	28.50%	CMB SVC ECDN 8X5XNBD Telepresence T3
CON-NCFDN-CTSTX131	\$14,101.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence TX1310 65
CON-NCFDN-CTS-TX9	\$57,408.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence S
CON-NCFDN-CTS-TX92	\$58,195.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence S
CON-NCFDN-CTSTX9D0	\$7,680.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence T
CON-NCFDN-LCTSMAPI	\$3,840.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence Manager Scheduling
CON-NCFDN-LIC3001	\$1,728.00	28.50%	CMB SVC ECDN 8X5XNBD-Cisco TelePresence Server Screen Licens
CON-NCFDN-LICCT100	\$19,200.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence Mgr Device License - 10
CON-NCFDN-LICCTS	\$27,200.00	28.50%	CMB SVC ECDN 8X5XNBD Lic and SW for TelePresence Multipoint
CON-NCFDN-LICCTS19	\$27,200.00	28.50%	CMB SVC ECDN 8X5XNBD License and SW for TelePresence Multi
CON-NCFDN-LICCTSRP	\$4,800.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence Mgr Reporting Lic
CON-NCFDN-LICTMS17	\$27,878.00	28.50%	CMB SVC ECDN 8X5XNBD Lic and SW for TelePresence MP Switch
CON-NCFDN-LLICCT10	\$2,880.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence Mgr Device License - 10
CON-NCFDN-LLICCT50	\$11,520.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence Mgr Device License - 50
CON-NCFDN-LLICCTAP	\$3,840.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence Mgr integration Schedul
CON-NCFDN-LTPSRVSL	\$1,728.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence Svr 7010 Screen Lic
CON-NCFDN-M7845I3C	\$5,299.00	28.50%	CMB SVC ECDN 8X5XNBD-^TelePresence MCS-7845 IBM Platform SPA
CON-NCFDN-MCS7845	\$4,992.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence MCS-784
CON-NCFDN-MCS7845I	\$4,608.00	28.50%	CMB SVC ECDN 8X5XNBD TelePresence MCS-784
CON-NCFDN-MX30055	\$2,333.00	28.50%	CMB SVC ECDN 8X5XNBD ATP Demo - Cisco TelePresence MX300 55
CON-NCFDN-TMSAPLK9	\$2,206.00	28.50%	CMB SVC ECDN 8X5XNBD Cisco TelePresence Management Server

Part Number	MSRP	DIR Discount %	Product Description
CON-NCFDO-320TSK9	\$1,760.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence Server 320
CON-NCFDO-7010TPSR	\$41,496.00	28.50%	CMBSV ECDO 8X5XNBDOS TS-7010 Telepresence Server (TR1A)
CON-NCFDO-7835CTS	\$3,312.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence MCS-783
CON-NCFDO-7KTPSMK	\$12,800.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence Server 7010 Mk2
CON-NCFDO-C5RPK9	\$10,541.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence Content
CON-NCFDO-CMANAPI	\$8,400.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence Manager Scheduling
CON-NCFDO-CNFRK9	\$1,701.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence Content
CON-NCFDO-CPRO10P	\$17,877.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence Content
CON-NCFDO-CPROBUN	\$13,077.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence Content
CON-NCFDO-CST3CMK	\$68,624.00	28.50%	CMBSV ECDO 8X5XNBDOS TANDBERG Telepresence T3 Custom Ed
CON-NCFDO-CT119700	\$43,368.00	28.50%	CMBSV ECDO 8X5XNBDOS TANDBERG Telepresence T1
CON-NCFDO-CT317100	\$91,501.00	28.50%	CMBSV ECDO 8X5XNBDOS TANDBERG Telepresence T3
CON-NCFDO-CTI5310M	\$4,800.00	28.50%	CMBSV ECDO 8X5XNBDOS Telepresence MCU 5310 up to 20 ports
CON-NCFDO-CTI5320M	\$8,800.00	28.50%	CMBSV ECDO 8X5XNBDOS Telepresence MCU 5320 up to 40 SD ports
CON-NCFDO-CTMS16	\$23,760.00	28.50%	CMBSV ECDO 8X5XNBDOS License and SW for TelePresence Multipt
CON-NCFDO-CTS1000	\$18,960.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence 1000 System
CON-NCFDO-CTS1100	\$16,402.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence 1100 System
CON-NCFDO-CTS1365	\$20,269.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence 1300-65
CON-NCFDO-CTS1KA	\$18,960.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence 1000 System
CON-NCFDO-CTS3000	\$78,936.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence3000 Bundle
CON-NCFDO-CTS3010	\$68,725.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence Systems 3010
CON-NCFDO-CTS3200	\$80,018.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence 3200 System
CON-NCFDO-CTS3210	\$71,354.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence Systems 3210
CON-NCFDO-CTS3KA	\$71,760.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence 3000 System
CON-NCFDO-CTS3X00U	\$6,872.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence Systems
CON-NCFDO-CTS500	\$7,864.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence 500 System
CON-NCFDO-CTS50032	\$4,781.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence 500-32 system
CON-NCFDO-CTSCAM6	\$1,602.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence Precision 60 Camera
CON-NCFDO-CTSHFCOL	\$1,200.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence High Frame Rate Auto
CON-NCFDO-CTSM10	\$6,480.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence Mgr Device Lic-10 Units
CON-NCFDO-CTSM100	\$26,880.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence Mgr Device Lic-100 Units
CON-NCFDO-CTSM50	\$17,280.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence Mgr Device Lic-50 Units
CON-NCFDO-CTSM500	\$74,880.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence Mgr Device Lic-500 Units
CON-NCFDO-CTSMON4	\$432.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence 42 Inch Auxiliary Dis
CON-NCFDO-CTSMX24	\$3,712.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence MX200 42 - PHD 1080p
CON-NCFDO-CTSNAKT	\$23,530.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence Network Assurance



Part Number	MSRP	DIR Discount %	Product Description
CON-NCFDO-CTSSPKER	\$2,862.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence Speaker Track 60 Kit
CON-NCFDO-CTS-T3CM	\$69,272.00	28.50%	CMBSV ECDO 8X5XNBDOS Telepresence T3 Custom Edition
CON-NCFDO-CTST3K9	\$95,661.00	28.50%	CMBSV ECDO 8X5XNBDOS Telepresence T3
CON-NCFDO-CTSTX131	\$17,626.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence TX1310 65
CON-NCFDO-CTS-TX9	\$71,760.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence S
CON-NCFDO-CTS-TX92	\$72,744.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence S
CON-NCFDO-LCTSMAPI	\$4,800.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence Manager Scheduling
CON-NCFDO-LICCTS	\$34,000.00	28.50%	CMBSV ECDO 8X5XNBDOS Lic and SW for TelePresence Multipoint
CON-NCFDO-LICCTS19	\$34,000.00	28.50%	CMBSV ECDO 8X5XNBDOS License and SW for TelePresence Multi
CON-NCFDO-LICTMS17	\$34,848.00	28.50%	CMBSV ECDO 8X5XNBDOS Lic and SW for TelePresence MP Switch
CON-NCFDO-LTPSRVSL	\$2,160.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence Svr 7010 Screen Lic
CON-NCFDO-M7845I3C	\$6,624.00	28.50%	CMBSV ECDO 8X5XNBDOS^TelePresence MCS-7845 IBM Platform SPAR
CON-NCFDO-MCS7845	\$6,240.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence MCS-784
CON-NCFDO-MCS7845I	\$5,760.00	28.50%	CMBSV ECDO 8X5XNBDOS TelePresence MCS-784
CON-NCFDO-TMSAPLK9	\$2,758.00	28.50%	CMBSV ECDO 8X5XNBDOS Cisco TelePresence Management Server
CON-NCFE-CTXSERVER	\$5,336.00	28.50%	CMB SVC 8X5X4 Cisco TelePresence Exchange Server
CON-NCFE-VTSLSVR3	\$3,997.00	28.50%	CMB SPT SVC 8X5X4 Cisco Multiparty Media 400v TelePresence
CON-NCFMU-CTSM10	\$10,800.00	28.50%	CS ECMU SWSS NCFMU TelePresence Manager Device License-10 un
CON-NCFMU-L3001SL	\$1,728.00	28.50%	CS ECMU SWSS NCFMU Cisco TelePresence Server Screen License
CON-NCFMU-LIC3001	\$1,728.00	28.50%	CS ECMU SWSS NCFMU Cisco TelePresence Server Screen License
CON-NCFMU-LIC81017	\$1,728.00	28.50%	CMB SVC ECMU SAU, MSE-8710 Telepresence Server TS 8710 - 1 s
CON-NCFMU-LICCTS10	\$5,184.00	28.50%	CS ECMU SWSS NCFMU TelePresence Manager
CON-NCFMU-LICCTS19	\$27,200.00	28.50%	CS ECMU SWSS NCFMU License and SW for TelePresence Multipoi
CON-NCFMU-LIC-CTSC	\$19,008.00	28.50%	CS ECMU SWSS NCFMU Cisco TelePresence R
CON-NCFMU-LIC-CTSM	\$13,824.00	28.50%	CS ECMU SWSS NCFMU TelePresence Manager
CON-NCFMU-LICSMAN	\$21,504.00	28.50%	CS ECMU SWSS NCFMU TelePresence Manager Device License-100 u
CON-NCFMU-LICTP1RO	\$125.00	28.50%	CS ECMU SWSS NCFMU Telepresence Room Ba
CON-NCFMU-LICTP9X	\$125.00	28.50%	CS ECMU SWSS NCFMU Telepresence Room Ba
CON-NCFMU-LICTPRO	\$211.00	28.50%	CS ECMU SWSS NCFMU Telepresence Room Up
CON-NCFMU-LICTSMPT	\$4,800.00	28.50%	CS ECMU SWSS NCFMU Cisco TelePresence Mgr Metrics Dashboard
CON-NCFMU-LICTVRSP	\$1,728.00	28.50%	CMB SVC ECMU SAU, Cisco TelePresence Server 7010 Screen Lice
CON-NCFMU-MIGDKTP	\$125.00	28.50%	CS ECMU SWSS NCFMU Telepresence Desktop
CON-NCFMU-MIGVCSU	\$125.00	28.50%	CS ECMU SWSS NCFMU Telepresence Single
CON-NCFMU-OMCTS10	\$4,800.00	28.50%	CS ECMU SWSS NCFMU Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-NCFMU-UCM9XU	\$125.00	28.50%	CS ECMU SWSS NCFMU BE6K UCM 9X Telepresence Room User Conne
CON-NCFP-CTXSERVER	\$5,888.00	28.50%	CMB SVC 24X7X4 Cisco TelePresence Exchange Server

Part Number	MSRP	DIR Discount %	Product Description
CON-NCFP-VTSLSVR3	\$4,411.00	28.50%	CMB SPT SVC 24X7X4 Cisco Multiparty Media 400v TelePresence
CON-NCFSW-HCSTPMT	\$176.00	28.50%	CMB SVC ESW Video Lic for TelePresence Multi Screen
CON-NCFSW-HCSTPRA3	\$93.00	28.50%	CMB SPT SVC ESW Video Lic for TelePresence Room 10.x for
CON-NCFSW-LICTP1RO	\$176.00	28.50%	CMB SPT SVC ESW Telepresence Room Ba
CON-NCFSW-MIGDKTP	\$176.00	28.50%	CMB SPT SVC ESW Telepresence Desktop
CON-NCFSW-MIGVCSU	\$176.00	28.50%	CMB SPT SVC ESW Telepresence Single
CON-NCFSW-SGLSRNT1	\$104.00	28.50%	CMB SVC ESW Video Lic for TelePresence Single Screen
CON-NCFSW-SGLSRNT2	\$93.00	28.50%	CMB SVC ESW Video Lic for TelePresence Single Screen
CON-NCFSW-SGLSRNT3	\$82.00	28.50%	CMB SVC ESW Video Lic for TelePresence Single Screen
CON-NCFSW-SGLSRNT4	\$75.00	28.50%	CMB SVC ESW Video Lic for TelePresence Single Screen
CON-NCFSW-SGLSRNT5	\$69.00	28.50%	CMB SVC ESW Video Lic for TelePresence Single Screen
CON-NCFSW-SGLSRNT6	\$64.00	28.50%	CMB SVC ESW Video Lic for TelePresence Single Screen
CON-NCFSW-UCM9XU0	\$104.00	28.50%	CMB SPT SVC ESW BE6K UCM 9X Telepresence Room User Conne
CON-NCFSW-UCLICTP	\$334.00	28.50%	CMB SVC ESW CUCT TelePresence Lic 1 port
CON-NCFT-VTSLSVR3	\$2,757.00	28.50%	CMB SPT SVC 8X5XNBD Cisco Multiparty Media 400v TelePresence
CON-NCFW-CTXSERVER	\$2,990.00	28.50%	CMB SPT SVC SW Cisco TelePresence Exchange Server
CON-NCH2-VTSLSVR3	\$6,590.00	28.50%	CMB SVC 24X7X2 NCH2 Cisco Multiparty Media 400v TelePresence
CON-NCH4P-CTXSERVER	\$8,280.00	28.50%	CMBSV 24X7X4OS NCH4P Cisco TelePresence Exchange Server
CON-NCH4S-CTXSERVER	\$7,504.00	28.50%	CMB SV 8X5X4OS NCH4S Cisco TelePresence Exchange Server
CON-NCHAS-OMCTS10	\$4,050.00	28.50%	CMB SVC SAS NCHAS Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-NCHE-CTXSERVER	\$6,003.00	28.50%	CMB SVC 8X5X4 NCHE Cisco TelePresence Exchange Server
CON-NCHE-VTSLSVR3	\$4,496.00	28.50%	CMB SVC 8X5X4 NCHE Cisco Multiparty Media 400v TelePresence
CON-NCHMU-LICTP1R	\$140.00	28.50%	CS ECMU SWSS NCHMU Telepresence Room Ba
CON-NCHMU-LICTP9X	\$140.00	28.50%	CS ECMU SWSS NCHMU Telepresence Room Ba
CON-NCHMU-LICTPRO	\$238.00	28.50%	CS ECMU SWSS NCHMU Telepresence Room Up
CON-NCHMU-MIGDKTP	\$140.00	28.50%	CS ECMU SWSS NCHMU Telepresence Desktop
CON-NCHMU-MIGVCSU	\$140.00	28.50%	CS ECMU SWSS NCHMU Telepresence Single
CON-NCHMU-OMCTS1	\$5,400.00	28.50%	CS ECMU SWSS NCHMU Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-NCHMU-UCM9XU	\$140.00	28.50%	CS ECMU SWSS NCHMU BE6K UCM 9X Telepresence Room User Conne
CON-NCHP-CTXSERVER	\$6,624.00	28.50%	CMB SVC 24X7X4 NCHP Cisco TelePresence Exchange Server
CON-NCHP-VTSLSVR3	\$4,963.00	28.50%	CMB SVC 24X7X4 NCHP Cisco Multiparty Media 400v TelePresence
CON-NCHSW-HCSTPMT	\$198.00	28.50%	CMB SVC ESW NCHSW Video Lic for TelePresence Multi Screen
CON-NCHSW-HCSTPRA	\$104.00	28.50%	CMB SVC ESW NCHSW Video Lic for TelePresence Room 10.x for
CON-NCHSW-LICTP1RO	\$198.00	28.50%	CMB SVC ESW NCHSW Telepresence Room Ba
CON-NCHSW-LICTP9X	\$198.00	28.50%	CMB SVC ESW NCHSW Telepresence Room Ba
CON-NCHSW-LICTPRO	\$117.00	28.50%	CMB SVC ESW NCHSW Telepresence Room Up

Part Number	MSRP	DIR Discount %	Product Description
CON-NCHSW-MIGDKTP	\$198.00	28.50%	CMB SVC ESW NCHSW Telepresence Desktop
CON-NCHSW-MIGVCSU	\$198.00	28.50%	CMB SVC ESW NCHSW Telepresence Single
CON-NCHSW-SGLSRNT	\$117.00	28.50%	CMB SVC ESW NCHSW Video Lic for TelePresence Single Screen
CON-NCHSW-SGLSRNT	\$104.00	28.50%	CMB SVC ESW NCHSW Video Lic for TelePresence Single Screen
CON-NCHSW-SGLSRNT	\$92.00	28.50%	CMB SVC ESW NCHSW Video Lic for TelePresence Single Screen
CON-NCHSW-SGLSRNT	\$85.00	28.50%	CMB SVC ESW NCHSW Video Lic for TelePresence Single Screen
CON-NCHSW-SGLSRNT	\$77.00	28.50%	CMB SVC ESW NCHSW Video Lic for TelePresence Single Screen
CON-NCHSW-SGLSRNT	\$72.00	28.50%	CMB SVC ESW NCHSW Video Lic for TelePresence Single Screen
CON-NCHSW-UCM9XU	\$117.00	28.50%	CMB SVC ESW NCHSW BE6K UCM 9X Telepresence Room User Conne
CON-NCHSW-UCLICTP	\$376.00	28.50%	CMB SVC ESW NCHSW CUCT TelePresence Lic 1 port
CON-NCHT-VTSLSVR3	\$3,101.00	28.50%	CMBSVC 8X5XNBD NCHT Cisco Multiparty Media 400v TelePresence
CON-NCJ2-VTSLSVR3	\$7,322.00	28.50%	CMB SVC 24X7X2 NCJ2 Cisco Multiparty Media 400v TelePresence
CON-NCJ4S-CTXSERVER	\$8,338.00	28.50%	CMB SV 8X5X4OS NCJ4S Cisco TelePresence Exchange Server
CON-NCJAS-OMCTS100	\$4,500.00	28.50%	CMB SVC SAS NCJAS Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-NCJE-CTXSERVER	\$6,670.00	28.50%	CMB SVC 8X5X4 NCJE Cisco TelePresence Exchange Server
CON-NCJE-VTSLSVR3	\$4,996.00	28.50%	CMB SVC 8X5X4 NCJE Cisco Multiparty Media 400v TelePresence
CON-NCJMU-LICTP1RO	\$156.00	28.50%	CS ECMU SWSS NCJMU Telepresence Room Ba
CON-NCJMU-LICTP9X	\$156.00	28.50%	CS ECMU SWSS NCJMU Telepresence Room Ba
CON-NCJMU-LICTPRO	\$264.00	28.50%	CS ECMU SWSS NCJMU Telepresence Room Up
CON-NCJMU-MIGDKTP	\$156.00	28.50%	CS ECMU SWSS NCJMU Telepresence Desktop
CON-NCJMU-MIGVCSU	\$156.00	28.50%	CS ECMU SWSS NCJMU Telepresence Single
CON-NCJMU-OMCTS10	\$6,000.00	28.50%	CS ECMU SWSS NCJMU Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-NCJMU-UCM9XU0	\$156.00	28.50%	CS ECMU SWSS NCJMU BE6K UCM 9X Telepresence Room User Conne
CON-NCJP-VTSLSVR3	\$5,514.00	28.50%	CMB SVC 24X7X4 NCJP Cisco Multiparty Media 400v TelePresence
CON-NCJSW-HCSTPMT	\$220.00	28.50%	CMB SVC ESW NCJSW Video Lic for TelePresence Multi Screen
CON-NCJSW-HCSTPRA3	\$116.00	28.50%	CMB SVC ESW NCJSW Video Lic for TelePresence Room 10.x for
CON-NCJSW-LICTP9X	\$220.00	28.50%	CMB SVC ESW NCJSW Telepresence Room Ba
CON-NCJSW-LICTPRO	\$130.00	28.50%	CMB SVC ESW NCJSW Telepresence Room Up
CON-NCJSW-MIGDKTPV	\$220.00	28.50%	CMB SVC ESW NCJSW Telepresence Desktop
CON-NCJSW-MIGVCSU	\$220.00	28.50%	CMB SVC ESW NCJSW Telepresence Single
CON-NCJSW-SGLSRNT1	\$130.00	28.50%	CMB SVC ESW NCJSW Video Lic for TelePresence Single Screen
CON-NCJSW-SGLSRNT2	\$116.00	28.50%	CMB SVC ESW NCJSW Video Lic for TelePresence Single Screen
CON-NCJSW-SGLSRNT3	\$102.00	28.50%	CMB SVC ESW NCJSW Video Lic for TelePresence Single Screen
CON-NCJSW-SGLSRNT4	\$94.00	28.50%	CMB SVC ESW NCJSW Video Lic for TelePresence Single Screen
CON-NCJSW-SGLSRNT5	\$86.00	28.50%	CMB SVC ESW NCJSW Video Lic for TelePresence Single Screen
CON-NCJSW-SGLSRNT6	\$80.00	28.50%	CMB SVC ESW NCJSW Video Lic for TelePresence Single Screen

Part Number	MSRP	DIR Discount %	Product Description
CON-NCJSW-UCM9XU0	\$130.00	28.50%	CMB SVC ESW NCJSW BE6K UCM 9X Telepresence Room User Conne
CON-NCJSW-UCLICTP	\$418.00	28.50%	CMB SVC ESW NCJSW CUCT TelePresence Lic 1 port
CON-NCJT-VTSLSVR3	\$3,446.00	28.50%	CMBSVC 8X5XNBD NCJT Cisco Multiparty Media 400v TelePresence
CON-NCS-VTSLSVR3	\$2,154.00	28.50%	SNTC 8X5XNBD OS Cisco Multiparty Media 400v TelePresence
CON-NE4N-310TSK9	\$768.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence S
CON-NE4N-320TSK9	\$1,408.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence S
CON-NE4N-7010TPSR	\$33,197.00	28.50%	SNTC ESS 24X7X4 TS-7010 Telepresence Server (TR1A)
CON-NE4N-7835CTS	\$2,650.00	28.50%	SNTC ESS 24X7X4 TelePresence MCS-783
CON-NE4N-7KTPSMK2	\$10,240.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Server 7010 Mk2
CON-NE4N-C220K9	\$6,675.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence S
CON-NE4N-C5RPK9	\$8,433.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence S
CON-NE4N-CMANAPI1	\$6,720.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Manager Scheduling
CON-NE4N-COMMEXP	\$10,176.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Comm Express Feat Lic
CON-NE4N-CPRO10P	\$14,301.00	28.50%	SNTC ESS 24X7X4 TelePresence Content
CON-NE4N-CPROBUN	\$10,461.00	28.50%	SNTC ESS 24X7X4 TelePresence Content
CON-NE4N-CTCNDTRK	\$7,788.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Conductor incl 30 MCU
CON-NE4N-CTI5310M	\$3,840.00	28.50%	SNTC ESS 24X7X4 Telepresence MCU 5310 up to 20 ports
CON-NE4N-CTI5320M	\$7,040.00	28.50%	SNTC ESS 24X7X4 Telepresence MCU 5320 up to 40 SD ports
CON-NE4N-CTI8330	\$4,205.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Serial GW MSE 8330 blade
CON-NE4N-CTMS16	\$19,008.00	28.50%	SNTC ESS 24X7X4 License and SW for TelePresence Multipt
CON-NE4N-CTS1000	\$15,168.00	28.50%	SNTC ESS 24X7X4 TelePresence 1000 System
CON-NE4N-CTS1100	\$13,121.00	28.50%	SNTC ESS 24X7X4 TelePresence 1100 System
CON-NE4N-CTS1365	\$16,215.00	28.50%	SNTC ESS 24X7X4 TelePresence 1300-65
CON-NE4N-CTS1KA	\$15,168.00	28.50%	SNTC ESS 24X7X4 TelePresence 1000 System
CON-NE4N-CTS3000	\$63,149.00	28.50%	SNTC ESS 24X7X4 TelePresence3000 Bundle
CON-NE4N-CTS3010	\$54,980.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Systems 3010
CON-NE4N-CTS3200	\$64,014.00	28.50%	SNTC ESS 24X7X4 TelePresence 3200 System
CON-NE4N-CTS3210	\$57,083.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Systems 3210
CON-NE4N-CTS3KA	\$57,408.00	28.50%	SNTC ESS 24X7X4 TelePresence 3000 System
CON-NE4N-CTS3X00U	\$5,498.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Systems
CON-NE4N-CTS500	\$6,291.00	28.50%	SNTC ESS 24X7X4 TelePresence 500 System
CON-NE4N-CTS50032	\$3,825.00	28.50%	SNTC ESS 24X7X4 TelePresence 500-32 system
CON-NE4N-CTSCAM60	\$1,281.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence P
CON-NE4N-CTSCTRS	\$19,008.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Recording Server Lic.
CON-NE4N-CTSHFCOL	\$960.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence High Frame Rate Auto
CON-NE4N-CTSM10	\$5,184.00	28.50%	SNTC ESS 24X7X4 TelePresence Mgr Device Lic-10 Units

Part Number	MSRP	DIR Discount %	Product Description
CON-NE4N-CTSM100	\$21,504.00	28.50%	SNTC ESS 24X7X4 TelePresence Mgr Device Lic-100 Units
CON-NE4N-CTSM50	\$13,824.00	28.50%	SNTC ESS 24X7X4 TelePresence Mgr Device Lic-50 Units
CON-NE4N-CTSM500	\$59,904.00	28.50%	SNTC ESS 24X7X4 TelePresence Mgr Device Lic-500 Units
CON-NE4N-CTSMON4	\$346.00	28.50%	SNTC ESS 24X7X4 TelePresence Content
CON-NE4N-CTSMX24K	\$2,970.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence MX200 42 - PHD 1080p
CON-NE4N-CTSMX300	\$3,442.00	28.50%	SNTC ESS 24X7X4 TelePresence Content
CON-NE4N-CTSNATKT	\$18,824.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Network Assurance
CON-NE4N-CTSSPKER	\$2,290.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Speaker Track 60 Kit
CON-NE4N-CTS-T3CM	\$55,418.00	28.50%	SNTC ESS 24X7X4 Telepresence T3 Custom Edition
CON-NE4N-CTST3K9	\$76,529.00	28.50%	SNTC ESS 24X7X4 Telepresence T3
CON-NE4N-CTSTX131	\$14,100.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence TX1310 65
CON-NE4N-CTS-TX9	\$57,408.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence S
CON-NE4N-CTS-TX92	\$58,195.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence S
CON-NE4N-CVCMXEVB	\$13,440.00	28.50%	SNTC ESS 24X7X4 TelePresence Content
CON-NE4N-LCTSMAPI	\$3,840.00	28.50%	SNTC ESS 24X7X4 TelePresence Manager Scheduling
CON-NE4N-LIC3001	\$1,080.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence 42 Inch Auxiliary Dis
CON-NE4N-LICCT100	\$19,200.00	28.50%	SNTC ESS 24X7X4 TelePresence Manager Device License - 10
CON-NE4N-LICCTS	\$27,200.00	28.50%	SNTC ESS 24X7X4 Lic and SW for TelePresence Multipoint
CON-NE4N-LICCTS19	\$27,200.00	28.50%	SNTC ESS 24X7X4 License and SW for TelePresence Multipoi
CON-NE4N-LICCTSRP	\$4,800.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Manager Reporting Lic
CON-NE4N-LICTMS17	\$27,878.00	28.50%	SNTC ESS 24X7X4 Lic and SW for TelePresence MP Switch
CON-NE4N-LLICCT10	\$2,880.00	28.50%	SNTC ESS 24X7X4 TelePresence Manager Device License - 10
CON-NE4N-LLICCT50	\$11,520.00	28.50%	SNTC ESS 24X7X4 TelePresence Manager Device License - 50
CON-NE4N-LLICCTAP	\$3,840.00	28.50%	SNTC ESS 24X7X4 TelePresence Manager integration Schedul
CON-NE4N-LTPSRVSL	\$1,728.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Server 7010 Screen Lic
CON-NE4N-MCS7845	\$4,992.00	28.50%	SNTC ESS 24X7X4 TelePresence MCS-784
CON-NE4N-MCS7845I	\$4,608.00	28.50%	SNTC ESS 24X7X4 TelePresence MCS-784
CON-NE4N-SMBCK9	\$1,672.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence S
CON-NE4N-SX20PHD2	\$1,138.00	28.50%	SNTC ESS 24X7X4 TelePresence MCS-7845 IBM Platform SPARE
CON-NE4N-TMSAPLK9	\$2,207.00	28.50%	SNTC ESS 24X7X4 Cisco TelePresence Management Server
CON-NE4T-310TSK9	\$960.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence S
CON-NE4T-320TSK9	\$1,760.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence S
CON-NE4T-7010TPSR	\$41,496.00	28.50%	SNTC ESSCOMB24X7X4OS TS-7010 Telepresence Server (TR1A)
CON-NE4T-7835CTS	\$3,312.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence MCS-783
CON-NE4T-7KTPSMK2	\$12,800.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence Server 7010 Mk2
CON-NE4T-C5RPK9	\$10,541.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Content



Part Number	MSRP	DIR Discount %	Product Description
CON-NE4T-CMANAPI1	\$8,400.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence Manager Scheduling
CON-NE4T-CNFRK9	\$1,701.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Content
CON-NE4T-CPRO10P	\$17,877.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Content
CON-NE4T-CPROBUN	\$13,077.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Content
CON-NE4T-CTI5310M	\$4,800.00	28.50%	SNTC ESSCOMB24X7X4OS Telepresence MCU 5310 up to 20 ports
CON-NE4T-CTI5320M	\$8,800.00	28.50%	SNTC ESSCOMB24X7X4OS Telepresence MCU 5320 up to 40 SD ports
CON-NE4T-CTMS16	\$23,760.00	28.50%	SNTC ESSCOMB24X7X4OS License and SW TelePresence Multipt
CON-NE4T-CTS1000	\$18,960.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence 1000 System
CON-NE4T-CTS1100	\$16,402.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence 1100 System
CON-NE4T-CTS1365	\$20,269.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence 1300-65
CON-NE4T-CTS1KA	\$18,960.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence 1000 System
CON-NE4T-CTS3000	\$78,936.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence3000 Bundle
CON-NE4T-CTS3010	\$68,725.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence Systems 3010
CON-NE4T-CTS3200	\$80,018.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence 3200 System
CON-NE4T-CTS3210	\$71,354.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence Systems 3210
CON-NE4T-CTS3KA	\$71,760.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence 3000 System
CON-NE4T-CTS3X00U	\$6,872.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence Systems
CON-NE4T-CTS500	\$7,288.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence 500 System
CON-NE4T-CTS50032	\$4,781.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence 500-32 system
CON-NE4T-CTSCAM60	\$1,602.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence P
CON-NE4T-CTSHFCOL	\$1,200.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence High Frame Rate Auto
CON-NE4T-CTSM10	\$6,480.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Mgr Device Lic-10 Units
CON-NE4T-CTSM100	\$26,880.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Mgr Device Lic-100 Units
CON-NE4T-CTSM50	\$17,280.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Mgr Device Lic-50 Units
CON-NE4T-CTSM500	\$74,880.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Mgr Device Lic-500 Units
CON-NE4T-CTSMON4	\$432.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence 42Inch Auxiliary Dis
CON-NE4T-CTSMX24K	\$3,712.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence MX200 42 - PHD 1080p
CON-NE4T-CTSNAKT	\$23,530.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence Network Assurance
CON-NE4T-CTSSPKER	\$2,862.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence Speaker Track 60 Kit
CON-NE4T-CTS-T3CM	\$69,272.00	28.50%	SNTC ESSCOMB24X7X4OS Telepresence T3 Custom Edition
CON-NE4T-CTST3K9	\$95,661.00	28.50%	SNTC ESSCOMB24X7X4OS Telepresence T3
CON-NE4T-CTSTX131	\$17,626.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence TX1310 65
CON-NE4T-CTS-TX9	\$71,760.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence S
CON-NE4T-CTS-TX92	\$72,744.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence S
CON-NE4T-LCTSMAPI	\$4,800.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Manager Scheduling
CON-NE4T-LIC3001	\$1,080.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence S

Part Number	MSRP	DIR Discount %	Product Description
CON-NE4T-LICCT100	\$24,000.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Manager Device License-10
CON-NE4T-LICCTS	\$34,000.00	28.50%	SNTC ESSCOMB24X7X4OS Lic and SW TelePresence Multipoint
CON-NE4T-LICCTS19	\$34,000.00	28.50%	SNTC ESSCOMB24X7X4OS License and SW TelePresence Multipoi
CON-NE4T-LICCTSRP	\$6,000.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence Manager RePting Lic
CON-NE4T-LICTMS17	\$34,848.00	28.50%	SNTC ESSCOMB24X7X4OS Lic and SW TelePresence MP Switch
CON-NE4T-LLICCT10	\$3,600.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Manager Device License-10
CON-NE4T-LLICCT50	\$14,400.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence Manager Device License-50
CON-NE4T-M7845I3C	\$6,624.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence MCS-7845 IBM PlatformSPARE
CON-NE4T-MCS7845	\$6,240.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence MCS-784
CON-NE4T-MCS7845I	\$5,760.00	28.50%	SNTC ESSCOMB24X7X4OS TelePresence MCS-784
CON-NE4T-TMSAPLK9	\$2,758.00	28.50%	SNTC ESSCOMB24X7X4OS Cisco TelePresence Management Server
CON-NEDN-1300DVKT	\$3,218.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Development Test KIT
CON-NEDN-310TSK9	\$480.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence S
CON-NEDN-320TSK9	\$880.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence S
CON-NEDN-7010TPSR	\$20,748.00	28.50%	SNTC ESS 8X5XNBD TS-7010 Telepresence Server (TR1A)
CON-NEDN-7835CTS	\$1,656.00	28.50%	SNTC ESS 8X5XNBD TelePresence MCS-783
CON-NEDN-7KTSPMK2	\$6,400.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Server 7010 Mk2
CON-NEDN-8710ATP	\$7,481.00	28.50%	SNTC ESS 8X5XNBD ATP Demo-MSE-8710 Telepresence Srvr Blde
CON-NEDN-ATP5310K	\$5,120.00	28.50%	SNTC ESS 8X5XNBD Telepresence MCU 5310 up to 20 ports
CON-NEDN-ATPMX20K	\$1,141.00	28.50%	SNTC ESS 8X5XNBD ATP Demo Cisco TelePresence MX200 42
CON-NEDN-ATPTX900	\$13,097.00	28.50%	SNTC ESS 8X5XNBD ATP Demo - Cisco TelePresence System TX9000
CON-NEDN-ATPTX920	\$13,278.00	28.50%	SNTC ESS 8X5XNBD ATP Demo - Cisco TelePresence System TX9200
CON-NEDN-CISDNLK	\$99.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence ISDN Link Encrypted
CON-NEDN-CMANAPI1	\$4,200.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Manager Scheduling
CON-NEDN-CNFRK9	\$850.00	28.50%	SNTC ESS 8X5XNBD TelePresence Content Server NFR bundle
CON-NEDN-COMMEXP	\$6,360.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Comm Express Feat Lic
CON-NEDN-CST3CMK9	\$34,312.00	28.50%	SNTC ESS 8X5XNBD TANDBERG Telepresence T3 Custom Ed
CON-NEDN-CT119700	\$21,684.00	28.50%	SNTC ESS 8X5XNBD TANDBERG Telepresence T1
CON-NEDN-CT317100	\$45,750.00	28.50%	SNTC ESS 8X5XNBD TANDBERG Telepresence T3
CON-NEDN-CT50032	\$1,482.00	28.50%	SNTC ESS 8X5XNBD TelePresence 500-32 System
CON-NEDN-CTCNDTRK	\$4,867.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Conductor incl 30 MCU
CON-NEDN-CTI5310M	\$2,400.00	28.50%	SNTC ESS 8X5XNBD Telepresence MCU 5310 up to 20 ports
CON-NEDN-CTI5320M	\$4,400.00	28.50%	SNTC ESS 8X5XNBD Telepresence MCU 5320 up to 40 SD ports
CON-NEDN-CTI8330	\$2,628.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Serial GW MSE 8330 blade
CON-NEDN-CTIACNDT	\$2,508.00	28.50%	SNTC ESS 8X5XNBD ATP Demo version - Cisco TelePresence
CON-NEDN-CTISDNLK	\$99.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence ISDN Link

Part Number	MSRP	DIR Discount %	Product Description
CON-NEDN-CTMS16	\$11,880.00	28.50%	SNTC ESS 8X5XNBD License and SW for TelePresence Multipt
CON-NEDN-CTS1100	\$8,201.00	28.50%	SNTC ESS 8X5XNBD TelePresence 1100 System
CON-NEDN-CTS1365	\$10,135.00	28.50%	SNTC ESS 8X5XNBD TelePresence 1300-65
CON-NEDN-CTS1KA	\$9,480.00	28.50%	SNTC ESS 8X5XNBD TelePresence 1000 System
CON-NEDN-CTS3010	\$34,362.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Systems 3010
CON-NEDN-CTS3200	\$40,009.00	28.50%	SNTC ESS 8X5XNBD TelePresence 3200 System
CON-NEDN-CTS3210	\$35,677.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Systems 3210
CON-NEDN-CTS3KA	\$35,880.00	28.50%	SNTC ESS 8X5XNBD TelePresence 3000 System
CON-NEDN-CTS3X00U	\$3,436.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Systems
CON-NEDN-CTS500	\$4,068.00	28.50%	SNTC ESS 8X5XNBD TelePresence 500 System
CON-NEDN-CTS50032	\$2,390.00	28.50%	SNTC ESS 8X5XNBD TelePresence 500-32 system
CON-NEDN-CTSCAM60	\$801.00	28.50%	SNTC ESS 8X5XNBD-Cisco TelePresence Precision 60 Camera
CON-NEDN-CTSCTRS	\$11,880.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Recording Server Lic.
CON-NEDN-CTSHFCOL	\$600.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence High Frame Rate Auto
CON-NEDN-CTSMON4	\$216.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence 42 Inch Auxiliary Dis
CON-NEDN-CTSMX24K	\$1,856.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence MX200 42 - PHD 1080p
CON-NEDN-CTSNAKT	\$11,765.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Network Assurance
CON-NEDN-CTSSPKER	\$1,431.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Speaker Track 60 Kit
CON-NEDN-CTS-T3CM	\$34,636.00	28.50%	SNTC ESS 8X5XNBD Telepresence T3 Custom Edition
CON-NEDN-CTST3K9	\$47,830.00	28.50%	SNTC ESS 8X5XNBD Telepresence T3
CON-NEDN-CTSTX131	\$8,813.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence TX1310 65
CON-NEDN-CTS-TX9	\$35,880.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence S
CON-NEDN-CTS-TX92	\$36,372.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence S
CON-NEDN-CTSTX9D0	\$4,800.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence T
CON-NEDN-LCTSMAPI	\$2,400.00	28.50%	SNTC ESS 8X5XNBD TelePresence Manager Scheduling
CON-NEDN-LIC3001	\$1,080.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence S
CON-NEDN-LICCT100	\$12,000.00	28.50%	SNTC ESS 8X5XNBD TelePresence Manager Device License - 10
CON-NEDN-LICCTS	\$17,000.00	28.50%	SNTC ESS 8X5XNBD Lic and SW for TelePresence Multipoint
CON-NEDN-LICCTS19	\$17,000.00	28.50%	SNTC ESS 8X5XNBD License and SW for TelePresence Multipoi
CON-NEDN-LICCTSRP	\$3,000.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Manager Reporting Lic
CON-NEDN-LICTMS17	\$17,424.00	28.50%	SNTC ESS 8X5XNBD Lic and SW for TelePresence MP Switch
CON-NEDN-LLICCT10	\$1,800.00	28.50%	SNTC ESS 8X5XNBD TelePresence Manager Device License - 10
CON-NEDN-LLICCT50	\$7,200.00	28.50%	SNTC ESS 8X5XNBD TelePresence Manager Device License - 50
CON-NEDN-LLICCTAP	\$2,400.00	28.50%	SNTC ESS 8X5XNBD TelePresence Manager integration Schedul
CON-NEDN-LTPSRVSL	\$1,080.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Server 7010 Screen Lic
CON-NEDN-M7845I3C	\$3,312.00	28.50%	SNTC ESS 8X5XNBD TelePresence MCS-7845 IBM Platform SPARE

Part Number	MSRP	DIR Discount %	Product Description
CON-NEDN-MCS7845	\$3,120.00	28.50%	SNTC ESS 8X5XNBD TelePresence MCS-784
CON-NEDN-MCS7845I	\$2,880.00	28.50%	SNTC ESS 8X5XNBD TelePresence MCS-784
CON-NEDN-MX30055A	\$1,458.00	28.50%	SNTC ESS 8X5XNBD ATP Demo - Cisco TelePresence MX300 55
CON-NEDN-TMSAPLK9	\$1,379.00	28.50%	SNTC ESS 8X5XNBD Cisco TelePresence Management Server
CON-NEDO-310TSK9	\$600.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence S
CON-NEDO-320TSK9	\$1,100.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence S
CON-NEDO-7010TPSR	\$25,935.00	28.50%	SNTC ESS 8X5XNBDOS TS-7010 Telepresence Server (TR1A)
CON-NEDO-7835CTS	\$2,070.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence MCS-783
CON-NEDO-7KTSPMK2	\$8,000.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Server 7010 Mk2
CON-NEDO-C5RPK9	\$6,588.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Content
CON-NEDO-CMANAPI1	\$5,250.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Manager Scheduling
CON-NEDO-CNFRK9	\$1,063.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Content
CON-NEDO-COMMEXP	\$7,950.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Comm Express Feat Lic
CON-NEDO-CPRO10P	\$11,173.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Content
CON-NEDO-CPROBUN	\$8,173.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Content
CON-NEDO-CST3CMK9	\$42,890.00	28.50%	SNTC ESS 8X5XNBDOS TANDBERG Telepresence T3 Custom Ed
CON-NEDO-CT119700	\$27,105.00	28.50%	SNTC ESS 8X5XNBDOS TANDBERG Telepresence T1
CON-NEDO-CT317100	\$57,188.00	28.50%	SNTC ESS 8X5XNBDOS TANDBERG Telepresence T3
CON-NEDO-CTCNDTRK	\$6,084.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Conductor incl 30 MCU
CON-NEDO-CTI5310M	\$3,000.00	28.50%	SNTC ESS 8X5XNBDOS Telepresence MCU 5310 up to 20 ports
CON-NEDO-CTI5320M	\$5,500.00	28.50%	SNTC ESS 8X5XNBDOS Telepresence MCU 5320 up to 40 SD ports
CON-NEDO-CTMS16	\$14,850.00	28.50%	SNTC ESS 8X5XNBDOS License and SW for TelePresence Multipt
CON-NEDO-CTS1000	\$11,850.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence 1000 System
CON-NEDO-CTS1100	\$10,251.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence 1100 System
CON-NEDO-CTS1365	\$12,668.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence 1300-65
CON-NEDO-CTS1KA	\$11,850.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence 1000 System
CON-NEDO-CTS3000	\$49,335.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence3000 Bundle
CON-NEDO-CTS3010	\$42,953.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Systems 3010
CON-NEDO-CTS3200	\$50,011.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence 3200 System
CON-NEDO-CTS3210	\$44,596.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Systems 3210
CON-NEDO-CTS3KA	\$44,850.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence 3000 System
CON-NEDO-CTS3X00U	\$4,295.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Systems
CON-NEDO-CTS500	\$4,915.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence 500 System
CON-NEDO-CTS50032	\$2,988.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence 500-32 system
CON-NEDO-CTSCAM60	\$1,001.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Precision 60 Camera
CON-NEDO-CTSCTRS	\$14,850.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Recording Server Lic.

Part Number	MSRP	DIR Discount %	Product Description
CON-NEDO-CTSHFCOL	\$750.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence High Frame Rate Auto
CON-NEDO-CTSM10	\$4,050.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Mgr Device Lic-10 Units
CON-NEDO-CTSM100	\$16,800.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Mgr Device Lic-100 Units
CON-NEDO-CTSM50	\$10,800.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Mgr Device Lic-50 Units
CON-NEDO-CTSM500	\$46,800.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Mgr Device Lic-500 Units
CON-NEDO-CTSMON4	\$270.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence 42 Inch Auxiliary Dis
CON-NEDO-CTSMX24K	\$2,320.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence MX200 42 - PHD 1080p
CON-NEDO-CTSNAKT	\$14,706.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Network Assurance
CON-NEDO-CTSSPKER	\$1,789.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Speaker Track 60 Kit
CON-NEDO-CTS-T3CM	\$43,295.00	28.50%	SNTC ESS 8X5XNBDOS Telepresence T3 Custom Edition
CON-NEDO-CTST3K9	\$59,788.00	28.50%	SNTC ESS 8X5XNBDOS Telepresence T3
CON-NEDO-CTSTX131	\$11,016.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence TX1310 65
CON-NEDO-CTS-TX9	\$44,850.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence S
CON-NEDO-CTS-TX92	\$45,465.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence S
CON-NEDO-LCTSMAPI	\$3,000.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Manager Scheduling
CON-NEDO-LIC3001	\$1,080.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence S
CON-NEDO-LICCT100	\$15,000.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Manager Device License - 10
CON-NEDO-LICCTS	\$21,250.00	28.50%	SNTC ESS 8X5XNBDOS Lic and SW for TelePresence Multipoint
CON-NEDO-LICCTS19	\$21,250.00	28.50%	SNTC ESS 8X5XNBDOS License and SW for TelePresence Multipoi
CON-NEDO-LICCTSRP	\$3,750.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Manager Reporting Lic
CON-NEDO-LICTMS17	\$21,780.00	28.50%	SNTC ESS 8X5XNBDOS Lic and SW for TelePresence MP Switch
CON-NEDO-LLICCT10	\$2,250.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Manager Device License - 10
CON-NEDO-LLICCT50	\$9,000.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Manager Device License - 50
CON-NEDO-LLICCTAP	\$3,000.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence Manager integration Schedul
CON-NEDO-LTPSRVSL	\$1,350.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Server 7010 Screen Lic
CON-NEDO-M7845I3C	\$4,140.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence MCS-7845 IBM Platform SPARE
CON-NEDO-MCS7845	\$3,900.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence MCS-784
CON-NEDO-MCS7845I	\$3,600.00	28.50%	SNTC ESS 8X5XNBDOS TelePresence MCS-784
CON-NEDO-TMSAPLK9	\$1,724.00	28.50%	SNTC ESS 8X5XNBDOS Cisco TelePresence Management Server
CON-NEEN-310TSK9	\$696.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence S
CON-NEEN-320TSK9	\$1,276.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence S
CON-NEEN-7010TPSR	\$30,085.00	28.50%	SNTC ESS 8X5X4 TS-7010 Telepresence Server (TR1A)
CON-NEEN-7835CTS	\$2,401.00	28.50%	SNTC ESS 8X5X4 TelePresence MCS-783
CON-NEEN-7KTPSMK2	\$9,280.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Server 7010 Mk2
CON-NEEN-C5RPK9	\$7,642.00	28.50%	SNTC ESS 8X5X4 TelePresence Content
CON-NEEN-CMANAPI1	\$6,090.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Manager Scheduling



Part Number	MSRP	DIR Discount %	Product Description
CON-NEEN-CNFRK9	\$1,233.00	28.50%	SNTC ESS 8X5X4 TelePresence Content
CON-NEEN-COMMEXP	\$9,222.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Comm Express Feat Lic
CON-NEEN-CPRO10P	\$12,961.00	28.50%	SNTC ESS 8X5X4 TelePresence Content
CON-NEEN-CPROBUN	\$9,481.00	28.50%	SNTC ESS 8X5X4 TelePresence Content
CON-NEEN-CTCNDTRK	\$7,057.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Conductor incl 30 MCU
CON-NEEN-CTI5310M	\$3,480.00	28.50%	SNTC ESS 8X5X4 Telepresence MCU 5310 up to 20 ports
CON-NEEN-CTI5320M	\$6,380.00	28.50%	SNTC ESS 8X5X4 Telepresence MCU 5320 up to 40 SD ports
CON-NEEN-CTI8330	\$3,811.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Serial GW MSE 8330 blade
CON-NEEN-CTMS16	\$17,226.00	28.50%	SNTC ESS 8X5X4 License and SW TelePresence Multipt
CON-NEEN-CTS1000	\$13,746.00	28.50%	SNTC ESS 8X5X4 TelePresence 1000 System
CON-NEEN-CTS1100	\$11,891.00	28.50%	SNTC ESS 8X5X4 TelePresence 1100 System
CON-NEEN-CTS1365	\$14,695.00	28.50%	SNTC ESS 8X5X4 TelePresence 1300-65
CON-NEEN-CTS1KA	\$13,746.00	28.50%	SNTC ESS 8X5X4 TelePresence 1000 System
CON-NEEN-CTS3000	\$57,229.00	28.50%	SNTC ESS 8X5X4 TelePresence3000 Bundle
CON-NEEN-CTS3010	\$49,825.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Systems 3010
CON-NEEN-CTS3200	\$58,013.00	28.50%	SNTC ESS 8X5X4 TelePresence 3200 System
CON-NEEN-CTS3210	\$51,731.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Systems 3210
CON-NEEN-CTS3KA	\$52,026.00	28.50%	SNTC ESS 8X5X4 TelePresence 3000 System
CON-NEEN-CTS3X00U	\$4,982.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Systems
CON-NEEN-CTS500	\$5,701.00	28.50%	SNTC ESS 8X5X4 TelePresence 500 System
CON-NEEN-CTS50032	\$3,466.00	28.50%	SNTC ESS 8X5X4 TelePresence 500-32 system
CON-NEEN-CTSCAM60	\$1,161.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Precision 60 Camera
CON-NEEN-CTSCTRS	\$17,226.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Recording Server Lic.
CON-NEEN-CTSHFCOL	\$870.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence High Frame Rate Auto
CON-NEEN-CTSM10	\$4,698.00	28.50%	SNTC ESS 8X5X4 TelePresence Mgr Device Lic-10 Units
CON-NEEN-CTSM100	\$19,488.00	28.50%	SNTC ESS 8X5X4 TelePresence Mgr Device Lic-100 Units
CON-NEEN-CTSM50	\$12,528.00	28.50%	SNTC ESS 8X5X4 TelePresence Mgr Device Lic-50 Units
CON-NEEN-CTSM500	\$54,288.00	28.50%	SNTC ESS 8X5X4 TelePresence Mgr Device Lic-500 Units
CON-NEEN-CTSMON4	\$313.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence 42 Inch Auxiliary Dis
CON-NEEN-CTSMX24K	\$2,691.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence MX200 42 - PHD 1080p
CON-NEEN-CTSNAKT	\$17,059.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Network Assurance
CON-NEEN-CTSSPKER	\$2,075.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Speaker Track 60 Kit
CON-NEEN-CTS-T3CM	\$50,222.00	28.50%	SNTC ESS 8X5X4 Telepresence T3 Custom Edition
CON-NEEN-CTST3K9	\$69,354.00	28.50%	SNTC ESS 8X5X4 Telepresence T3
CON-NEEN-CTSTX131	\$12,779.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence TX1310 65
CON-NEEN-CTS-TX9	\$52,026.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence S

Part Number	MSRP	DIR Discount %	Product Description
CON-NEEN-CTS-TX92	\$52,739.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence S
CON-NEEN-LCTSMAPI	\$3,480.00	28.50%	SNTC ESS 8X5X4 TelePresence Manager Scheduling
CON-NEEN-LIC3001	\$1,080.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence S
CON-NEEN-LICCT100	\$17,400.00	28.50%	SNTC ESS 8X5X4 TelePresence Manager Device License - 10
CON-NEEN-LICCTS	\$24,650.00	28.50%	SNTC ESS 8X5X4 Lic and SW TelePresence Multipoint
CON-NEEN-LICCTS19	\$24,650.00	28.50%	SNTC ESS 8X5X4 License and SW TelePresence Multipoi
CON-NEEN-LICCTSRP	\$4,350.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Manager Reporting Lic
CON-NEEN-LICTMS17	\$25,265.00	28.50%	SNTC ESS 8X5X4 Lic and SW TelePresence MP Switch
CON-NEEN-LLICCT10	\$2,610.00	28.50%	SNTC ESS 8X5X4 TelePresence Manager Device License - 10
CON-NEEN-LLICCT50	\$10,440.00	28.50%	SNTC ESS 8X5X4 TelePresence Manager Device License - 50
CON-NEEN-LLICCTAP	\$3,480.00	28.50%	SNTC ESS 8X5X4 TelePresence Manager integration Schedul
CON-NEEN-LTPSRVSL	\$1,566.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Server 7010 Screen Lic
CON-NEEN-M7845I3C	\$4,802.00	28.50%	SNTC ESS 8X5X4 TelePresence MCS-7845 IBM Platform SPARE
CON-NEEN-MCS7845	\$4,524.00	28.50%	SNTC ESS 8X5X4 TelePresence MCS-784
CON-NEEN-MCS7845I	\$4,176.00	28.50%	SNTC ESS 8X5X4 TelePresence MCS-784
CON-NEEN-TMSAPLK9	\$2,000.00	28.50%	SNTC ESS 8X5X4 Cisco TelePresence Management Server
CON-NEEO-310TSK9	\$870.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence S
CON-NEEO-320TSK9	\$1,595.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence S
CON-NEEO-7010TPSR	\$37,606.00	28.50%	SNTC ESS 8X5X4OS TS-7010 Telepresence Server (TR1A)
CON-NEEO-7835CTS	\$3,002.00	28.50%	SNTC ESS 8X5X4OS TelePresence MCS-783
CON-NEEO-7KTPSMK2	\$11,600.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Server 7010 Mk2
CON-NEEO-C5RPK9	\$9,553.00	28.50%	SNTC ESS 8X5X4OS TelePresence Content
CON-NEEO-CMANAPI1	\$7,613.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Manager Scheduling
CON-NEEO-CNFRK9	\$1,541.00	28.50%	SNTC ESS 8X5X4OS TelePresence Content
CON-NEEO-COMMEXP	\$11,528.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Comm Express Feat Lic
CON-NEEO-CPRO10P	\$16,201.00	28.50%	SNTC ESS 8X5X4OS TelePresence Content
CON-NEEO-CPROBUN	\$11,851.00	28.50%	SNTC ESS 8X5X4OS TelePresence Content
CON-NEEO-CTCNDTRK	\$8,822.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Conductor incl 30 MCU
CON-NEEO-CTI5310M	\$4,350.00	28.50%	SNTC ESS 8X5X4OS Telepresence MCU 5310 up to 20 ports
CON-NEEO-CTI5320M	\$7,975.00	28.50%	SNTC ESS 8X5X4OS Telepresence MCU 5320 up to 40 SD ports
CON-NEEO-CTMS16	\$21,533.00	28.50%	SNTC ESS 8X5X4OS License and SW TelePresence Multipt
CON-NEEO-CTS1000	\$17,183.00	28.50%	SNTC ESS 8X5X4OS TelePresence 1000 System
CON-NEEO-CTS1100	\$14,864.00	28.50%	SNTC ESS 8X5X4OS TelePresence 1100 System
CON-NEEO-CTS1365	\$18,370.00	28.50%	SNTC ESS 8X5X4OS TelePresence 1300-65
CON-NEEO-CTS1KA	\$17,183.00	28.50%	SNTC ESS 8X5X4OS TelePresence 1000 System
CON-NEEO-CTS3000	\$71,536.00	28.50%	SNTC ESS 8X5X4OS TelePresence3000 Bundle

Part Number	MSRP	DIR Discount %	Product Description
CON-NEEO-CTS3010	\$62,282.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Systems 3010
CON-NEEO-CTS3200	\$72,516.00	28.50%	SNTC ESS 8X5X4OS TelePresence 3200 System
CON-NEEO-CTS3210	\$64,664.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Systems 3210
CON-NEEO-CTS3KA	\$65,033.00	28.50%	SNTC ESS 8X5X4OS TelePresence 3000 System
CON-NEEO-CTS3X00U	\$6,228.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Systems
CON-NEEO-CTS500	\$6,610.00	28.50%	SNTC ESS 8X5X4OS TelePresence 500 System
CON-NEEO-CTS50032	\$4,333.00	28.50%	SNTC ESS 8X5X4OS TelePresence 500-32 system
CON-NEEO-CTSCAM60	\$1,451.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Precision 60 Camera
CON-NEEO-CTSCTRS	\$21,533.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Recording Server Lic.
CON-NEEO-CTSHFCOL	\$1,088.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence High Frame Rate Auto
CON-NEEO-CTSM10	\$5,873.00	28.50%	SNTC ESS 8X5X4OS TelePresence Mgr Device Lic-10 Units
CON-NEEO-CTSM100	\$24,360.00	28.50%	SNTC ESS 8X5X4OS TelePresence Mgr Device Lic-100 Units
CON-NEEO-CTSM50	\$15,660.00	28.50%	SNTC ESS 8X5X4OS TelePresence Mgr Device Lic-50 Units
CON-NEEO-CTSM500	\$67,860.00	28.50%	SNTC ESS 8X5X4OS TelePresence Mgr Device Lic-500 Units
CON-NEEO-CTSMON4	\$392.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence 42 Inch Auxiliary Dis
CON-NEEO-CTSMX24K	\$3,364.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence MX200 42 - PHD 1080p
CON-NEEO-CTSNAKT	\$21,324.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Network Assurance
CON-NEEO-CTSSPKER	\$2,594.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Speaker Track 60 Kit
CON-NEEO-CTS-T3CM	\$62,778.00	28.50%	SNTC ESS 8X5X4OS Telepresence T3 Custom Edition
CON-NEEO-CTST3K9	\$86,693.00	28.50%	SNTC ESS 8X5X4OS Telepresence T3
CON-NEEO-CTSTX131	\$15,973.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence TX1310 65
CON-NEEO-CTS-TX9	\$65,033.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence S
CON-NEEO-CTS-TX92	\$65,924.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence S
CON-NEEO-LCTSMAPI	\$4,350.00	28.50%	SNTC ESS 8X5X4OS TelePresence Manager Scheduling
CON-NEEO-LIC3001	\$1,080.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence S
CON-NEEO-LICCT100	\$21,750.00	28.50%	SNTC ESS 8X5X4OS TelePresence Manager Device License - 10
CON-NEEO-LICCTS	\$30,813.00	28.50%	SNTC ESS 8X5X4OS Lic and SW TelePresence Multipoint
CON-NEEO-LICCTS19	\$30,813.00	28.50%	SNTC ESS 8X5X4OS License and SW TelePresence Multipoi
CON-NEEO-LICCTSRP	\$5,438.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Manager Reporting Lic
CON-NEEO-LICTMS17	\$31,581.00	28.50%	SNTC ESS 8X5X4OS Lic and SW TelePresence MP Switch
CON-NEEO-LLICCT10	\$3,263.00	28.50%	SNTC ESS 8X5X4OS TelePresence Manager Device License - 10
CON-NEEO-LLICCT50	\$13,050.00	28.50%	SNTC ESS 8X5X4OS TelePresence Manager Device License - 50
CON-NEEO-LLICCTAP	\$4,350.00	28.50%	SNTC ESS 8X5X4OS TelePresence Manager integration Schedul
CON-NEEO-LTPSRVSL	\$1,958.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Server 7010 Screen Lic
CON-NEEO-M7845I3C	\$6,003.00	28.50%	SNTC ESS 8X5X4OS TelePresence MCS-7845 IBM Platform SPARE
CON-NEEO-MCS7845	\$5,655.00	28.50%	SNTC ESS 8X5X4OS TelePresence MCS-784

Part Number	MSRP	DIR Discount %	Product Description
CON-NEEO-MCS7845I	\$5,220.00	28.50%	SNTC ESS 8X5X4OS TelePresence MCS-784
CON-NEEO-TMSAPLK9	\$2,500.00	28.50%	SNTC ESS 8X5X4OS Cisco TelePresence Management Server
CON-NEMU-CTSM10	\$6,750.00	28.50%	SNTC SWSS UPGRADES TelePresence Manager
CON-NEMU-L3001SL	\$1,080.00	28.50%	SNTC SWSS UPGRADES Cisco TelePresence S
CON-NEMU-LIC3001	\$1,080.00	28.50%	SNTC SWSS UPGRADES Cisco TelePresence S
CON-NEMU-LIC81017	\$1,080.00	28.50%	SNTC SWSS UPGRADES, MSE-8710 Telepresence Server TS 8710 - 1
CON-NEMU-LICCTS10	\$3,240.00	28.50%	SNTC SWSS UPGRADES TelePresence Manager
CON-NEMU-LICCTS19	\$17,000.00	28.50%	SNTC SWSS UPGRADES Lic and SW for TelePresence Multipoi
CON-NEMU-LIC-CTSC	\$11,880.00	28.50%	SNTC SWSS UPGRADES Cisco TelePresence R
CON-NEMU-LIC-CTSM	\$8,640.00	28.50%	SNTC SWSS UPGRADES TelePresence Manager
CON-NEMU-LICSMAN0	\$13,440.00	28.50%	SNTC SWSS UPGRADES TelePresence Manager
CON-NEMU-LICTP1RO	\$78.00	28.50%	SNTC SWSS UPGRADES Telepresence Room Ba
CON-NEMU-LICTP9X	\$78.00	28.50%	SNTC SWSS UPGRADES Telepresence Room Ba
CON-NEMU-LICTPRO	\$132.00	28.50%	SNTC SWSS UPGRADES Telepresence Room Up
CON-NEMU-LICTSMPT	\$3,000.00	28.50%	SNTC SWSS UPGRADES Cisco TelePresence M
CON-NEMU-LICTVRSP	\$1,080.00	28.50%	SNTC SWSS UPGRADES, Cisco TelePresence Server 7010 Screen Li
CON-NEMU-MIGDKTPV	\$78.00	28.50%	SNTC SWSS UPGRADES Telepresence Desktop
CON-NEMU-MIGVCSU	\$78.00	28.50%	SNTC SWSS UPGRADES Telepresence Single
CON-NEMU-OMCTS100	\$3,000.00	28.50%	SNTC SWSS UPGRADES Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-NEMU-UCM9XU0	\$78.00	28.50%	SNTC SWSS UPGRADES BE6K UCM 9X Telepresence Room User Conne
CON-NLAS-OMCTS100	\$2,250.00	28.50%	SNTC SAS Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-NLAS-RDMMVK94	\$75.00	28.50%	SNTC SAS CSC TelePresence Exch CTX Syst 1.2+
CON-NLSW-HCSTPMT1	\$110.00	28.50%	SNTC ESW Video Lic for TelePresence Multi Screen
CON-NLSW-HCSTPRA3	\$58.00	28.50%	SNTC ESW Video Lic for TelePresence Room 10.x for
CON-NLSW-LICTP1ROO	\$110.00	28.50%	SNTC ESW Telepresence Room Ba
CON-NLSW-LICTP9X	\$110.00	28.50%	SNTC ESW Telepresence Room Ba
CON-NLSW-LICTPRO	\$65.00	28.50%	SNTC ESW Telepresence Room Up
CON-NLSW-MIGDKTPV	\$110.00	28.50%	SNTC ESW Telepresence Desktop
CON-NLSW-SGLSRNT1	\$65.00	28.50%	SNTC ESW Video Lic for TelePresence Single Screen
CON-NLSW-SGLSRNT2	\$58.00	28.50%	SNTC ESW Video Lic for TelePresence Single Screen
CON-NLSW-SGLSRNT3	\$51.00	28.50%	SNTC ESW Video Lic for TelePresence Single Screen
CON-NLSW-SGLSRNT4	\$47.00	28.50%	SNTC ESW Video Lic for TelePresence Single Screen
CON-NLSW-SGLSRNT5	\$43.00	28.50%	SNTC ESW Video Lic for TelePresence Single Screen
CON-NLSW-SGLSRNT6	\$40.00	28.50%	SNTC ESW Video Lic for TelePresence Single Screen
CON-NLSW-UCM9XU02	\$65.00	28.50%	SNTC ESW BE6K UCM 9X Telepresence Room User Conne
CON-NLSW-UCLICTP	\$209.00	28.50%	SNTC ESW CUCT TelePresence Lic 1 port

Part Number	MSRP	DIR Discount %	Product Description
CON-NS2P-VTSLSVR3	\$3,661.00	28.50%	SNTC 24X7X2 Cisco Multiparty Media 400v TelePresence
CON-NSNT-VTSLSVR3	\$1,723.00	28.50%	SNTC 8X5XNBD Cisco Multiparty Media 400v TelePresence
CON-NSTE-CTXSERVR	\$3,335.00	28.50%	SNTC 8X5X4 Cisco TelePresence Exchange Server
CON-NSTE-VTSLSVR3	\$2,498.00	28.50%	SNTC 8X5X4 Cisco Multiparty Media 400v TelePresence
CON-NSTP-CTXSERVR	\$3,680.00	28.50%	SNTC 24X7X4 Cisco TelePresence Exchange Server
CON-NSTP-VTSLSVR3	\$2,757.00	28.50%	SNTC 24X7X4 Cisco Multiparty Media 400v TelePresence
CON-NTPB-7010TPSR	\$16,858.00	28.50%	SNTC TP BASE TS-7010 Telepresence Server (TR1A)
CON-NTPB-C5RPK9	\$4,282.00	28.50%	SNTC TP BASE TelePresence Content
CON-NTPB-CNFRK9	\$691.00	28.50%	SNTC TP BASE TelePresence Content
CON-NTPB-CPRO10P	\$7,262.00	28.50%	SNTC TP BASE TelePresence Content
CON-NTPB-CPROBUN	\$5,312.00	28.50%	SNTC TP BASE TelePresence Content
CON-NTPB-CTI531MC	\$1,950.00	28.50%	SNTC TP BASE Cisco TelePresence MCU 5310 upto 20 port
CON-NTPB-CTI532MF	\$3,575.00	28.50%	SNTC TP BASE Cisco TelePresence MCU 5320 up to 40 SD
CON-NTPB-CTI701TP	\$5,200.00	28.50%	SNTC TP BASE Cisco TelePresence Server 7010 Mk2
CON-NTPB-CTI8330	\$2,135.00	28.50%	SNTC TP BASE Cisco TelePresence Serial GW MSE 8330 blade
CON-NTPB-CTMS16	\$9,653.00	28.50%	SNTC TP BASE License and SW for TelePresence Multipt
CON-NTPB-CTS1100	\$6,663.00	28.50%	SNTC TP BASE TelePresence 1100 System
CON-NTPB-CTS1365	\$9,520.00	28.50%	SNTC TP BASE TelePresence 1300-65
CON-NTPB-CTS3010	\$27,919.00	28.50%	SNTC TP BASE Cisco TelePresence Systems 3010 endpoint
CON-NTPB-CTS3200	\$32,507.00	28.50%	SNTC TP BASE TelePresence 3200 System
CON-NTPB-CTS3210	\$28,988.00	28.50%	SNTC TP BASE Cisco TelePresence Systems 3210 endpoint
CON-NTPB-CTS3X0UP	\$2,792.00	28.50%	SNTC TP BASE Cisco TelePresence Systems 3X00 Data Upg
CON-NTPB-CTS500	\$3,305.00	28.50%	SNTC TP BASE TelePresence 500 System
CON-NTPB-CTS50032	\$1,942.00	28.50%	SNTC TP BASE TelePresence 500-32 System
CON-NTPB-CTSHFCOL	\$488.00	28.50%	SNTC TP BASE Cisco TelePresence High Frame Rate Auto
CON-NTPB-CTSISDNI	\$80.00	28.50%	SNTC TP BASE Cisco TelePresence ISDN Link
CON-NTPB-CTSISDNL	\$80.00	28.50%	SNTC TP BASE Cisco TelePresence ISDN Link
CON-NTPB-CTSTX131	\$7,161.00	28.50%	SNTC TP BASE Cisco TelePresence TX1310 65
CON-NTPB-LICTMS17	\$14,157.00	28.50%	SNTC TP BASE Lic and SW for TelePresence MP Switch
CON-NTPB-LICTPSRV	\$878.00	28.50%	SNTC TP BASE Cisco TelePresence Server 7010 Scren Lic
CON-NTPB-MX30055K	\$2,328.00	28.50%	SNTC TP BASE Cisco TelePresence M
CON-NTPB-TMSAPLK9	\$1,120.00	28.50%	SNTC TP BASE Cisco TelePresence Management Server
CON-OS-CTSMON55	\$600.00	28.50%	ONSITE 8X5XNBD Cisco TelePresence 55 Inch Auxiliary Dis
CON-OSE-CTXSERVR	\$4,169.00	28.50%	ONSITE 8X5X4 Cisco TelePresence Exchange Server
CON-OSE-VTSLSVR3	\$3,123.00	28.50%	ONSITE 8X5X4 Cisco Multiparty Media 400v TelePresence
CON-OSP-CTXSERVR	\$4,600.00	28.50%	ONSITE 24X7X4 Cisco TelePresence Exchange Server



Part Number	MSRP	DIR Discount %	Product Description
CON-OSP-VTSLSVR3	\$3,446.00	28.50%	ONSITE 24X7X4 Cisco Multiparty Media 400v TelePresence
CON-OS-VTSLSVR3	\$2,154.00	28.50%	ONSITE 8X5XNBD Cisco Multiparty Media 400v TelePresence
CON-PREM-VTSLSVR3	\$4,308.00	28.50%	ONSITE 24X7X2 Cisco Multiparty Media 400v TelePresence
CON-PSBU-LICTP1RO	\$101.00	28.50%	PSS SWSS UPGRADES Telepresence Room Ba
CON-PSBU-LICTP9X	\$101.00	28.50%	PSS SWSS UPGRADES Telepresence Room Ba
CON-PSBU-LICTPRO	\$170.00	28.50%	PSS SWSS UPGRADES Telepresence Room Up
CON-PSBU-MIGDKTPV	\$101.00	28.50%	PSS SWSS UPGRADES Telepresence Desktop
CON-PSBU-MIGVCSUM	\$101.00	28.50%	PSS SWSS UPGRADES Telepresence Single
CON-PSBU-OMCTS100	\$3,870.00	28.50%	PSS SWSS UPGRADES Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-PSBU-UCM9XU02	\$101.00	28.50%	PSS SWSS UPGRADES BE6K UCM 9X Telepresence Room User Conne
CON-PSO2-VTSLSVR3	\$5,557.00	28.50%	PRTNR SUP OS 24X7X2 Cisco Multiparty Media 400v TelePresence
CON-PSOE-VTSLSVR3	\$4,029.00	28.50%	PRTNR SUP OS 8X5X4 Cisco Multiparty Media 400v TelePresence
CON-PSOP-VTSLSVR3	\$4,445.00	28.50%	PRTNR SUP OS 24X7X4 Cisco Multiparty Media 400v TelePresence
CON-PSRE-310TSK9	\$754.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Server 313
CON-PSRE-320TSK9	\$1,383.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Server 323
CON-PSRE-7010TPSR	\$27,218.00	28.50%	PRTNR TP VID 8X5X4 TS-7010 Telepresence Server (TR1A)
CON-PSRE-7835CTS	\$3,099.00	28.50%	PRTNR TP VID 8X5X4 TelePresence MCS-783
CON-PSRE-7KTPSMK2	\$10,062.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Server 7010 Mk2
CON-PSRE-CMANAPI1	\$7,856.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Manager Scheduling
CON-PSRE-CNFRK9	\$1,180.00	28.50%	PRTNR TP VID 8X5X4 TelePresence Content Server NFR bundle
CON-PSRE-COMMEXP	\$11,896.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Comm Express Feat Lic
CON-PSRE-CTCNDTRK	\$9,396.00	28.50%	PRTNR TP VID 8X5X4 ATP Demo,TelePresence Conductor,30 MCULic
CON-PSRE-CTI5310M	\$3,773.00	28.50%	PRTNR TP VID 8X5X4 Telepresence MCU 5310 up to 20 ports
CON-PSRE-CTI5320M	\$6,918.00	28.50%	PRTNR TP VID 8X5X4 Telepresence MCU 5320 up to 40 SD ports
CON-PSRE-CTI8330	\$5,074.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Serial GW MSE8330blade
CON-PSRE-CTMS16	\$22,221.00	28.50%	PRTNR TP VID 8X5X4 License and SW for TelePresence Multipt
CON-PSRE-CTS1000	\$17,732.00	28.50%	PRTNR TP VID 8X5X4 TelePresence 1000 System
CON-PSRE-CTS1100	\$15,340.00	28.50%	PRTNR TP VID 8X5X4 TelePresence 1100 System
CON-PSRE-CTS1365	\$18,957.00	28.50%	PRTNR TP VID 8X5X4 TelePresence 1300-65
CON-PSRE-CTS1KA	\$17,732.00	28.50%	PRTNR TP VID 8X5X4 TelePresence 1000 System
CON-PSRE-CTS3000	\$73,825.00	28.50%	PRTNR TP VID 8X5X4 TelePresence3000 Bundle
CON-PSRE-CTS3010	\$64,274.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Systems 3010
CON-PSRE-CTS3200	\$74,837.00	28.50%	PRTNR TP VID 8X5X4 TelePresence 3200 System
CON-PSRE-CTS3210	\$66,733.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Systems 3210
CON-PSRE-CTS3KA	\$67,113.00	28.50%	PRTNR TP VID 8X5X4 TelePresence 3000 System
CON-PSRE-CTS3X00U	\$6,428.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Systems

Part Number	MSRP	DIR Discount %	Product Description
CON-PSRE-CTS500	\$7,610.00	28.50%	PRTNR TP VID 8X5X4 TelePresence 500 System
CON-PSRE-CTS50032	\$4,470.00	28.50%	PRTNR TP VID 8X5X4 TelePresence 500-32 system
CON-PSRE-CTSCAM60	\$1,259.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Precision 60 Camera
CON-PSRE-CTSCTRS	\$22,221.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Recording Server Lic.
CON-PSRE-CTSHFCOL	\$1,122.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence High Frame Rate Auto
CON-PSRE-CTSM10	\$6,061.00	28.50%	PRTNR TP VID 8X5X4 TelePresence Mgr Device Lic-10 Units
CON-PSRE-CTSM100	\$25,140.00	28.50%	PRTNR TP VID 8X5X4 TelePresence Mgr Device Lic-100 Units
CON-PSRE-CTSM50	\$16,162.00	28.50%	PRTNR TP VID 8X5X4 TelePresence Mgr Device Lic-50 Units
CON-PSRE-CTSM500	\$70,032.00	28.50%	PRTNR TP VID 8X5X4 TelePresence Mgr Device Lic-500 Units
CON-PSRE-CTSMX24K	\$3,584.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence MX200 42 - PHD 1080p
CON-PSRE-CTSNAKTKT	\$22,008.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Network Assurance
CON-PSRE-CTS-T3CM	\$40,731.00	28.50%	PRTNR TP VID 8X5X4 Telepresence T3 Custom Edition
CON-PSRE-CTST3K9	\$56,607.00	28.50%	PRTNR TP VID 8X5X4 Telepresence T3
CON-PSRE-CTSTX131	\$16,485.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence TX1310 65
CON-PSRE-CTS-TX9	\$56,404.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence S
CON-PSRE-CTS-TX92	\$57,178.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence S
CON-PSRE-LCTSMAPI	\$4,489.00	28.50%	PRTNR TP VID 8X5X4 TelePresence Manager Scheduling
CON-PSRE-LIC3001	\$1,171.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Server Screen License
CON-PSRE-LICCT100	\$22,446.00	28.50%	PRTNR TP VID 8X5X4 TelePresence Manager Device License - 10
CON-PSRE-LICCTS	\$31,799.00	28.50%	PRTNR TP VID 8X5X4 Lic and SW for TelePresence Multipoint
CON-PSRE-LICCTS19	\$31,799.00	28.50%	PRTNR TP VID 8X5X4 License and SW for TelePresence Multipoi
CON-PSRE-LICCTSRP	\$5,612.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Manager Reporting Lic
CON-PSRE-LICTMS17	\$32,592.00	28.50%	PRTNR TP VID 8X5X4 Lic and SW for TelePresence MP Switch
CON-PSRE-LLICCT10	\$3,367.00	28.50%	PRTNR TP VID 8X5X4 TelePresence Manager Device License - 10
CON-PSRE-LLICCT50	\$13,468.00	28.50%	PRTNR TP VID 8X5X4 TelePresence Manager Device License - 50
CON-PSRE-LLICCTAP	\$4,489.00	28.50%	PRTNR TP VID 8X5X4 TelePresence Manager integration Schedul
CON-PSRE-LTPSRVSL	\$1,698.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Server 7010 Screen Lic
CON-PSRE-M7845I3C	\$5,207.00	28.50%	PRTNR TP VID 8X5X4 TelePresence MCS-7845 IBM Platform SPARE
CON-PSRE-MCS7845	\$5,836.00	28.50%	PRTNR TP VID 8X5X4 TelePresence MCS-784
CON-PSRE-MCS7845I	\$5,387.00	28.50%	PRTNR TP VID 8X5X4 TelePresence MCS-784
CON-PSRE-TMSAPLK9	\$1,553.00	28.50%	PRTNR TP VID 8X5X4 Cisco TelePresence Management Server
CON-PSRN-310TSK9	\$520.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Server 313
CON-PSRN-320TSK9	\$954.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Server 323
CON-PSRN-7010TPSR	\$18,771.00	28.50%	PRTNR TP VID 8X5XNBD TS-7010 Telepresence Server (TR1A)
CON-PSRN-7835CTS	\$2,137.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence MCS-783
CON-PSRN-7KTPSMK2	\$6,939.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Server 7010 Mk2

Part Number	MSRP	DIR Discount %	Product Description
CON-PSRN-CISDNLK	\$108.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence ISDN Link Encrypted
CON-PSRN-CMANAPI1	\$5,418.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Manager Scheduling
CON-PSRN-CNFRK9	\$814.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence Content Server NFR bundle
CON-PSRN-COMMEXP	\$8,204.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Comm ExpressFeat Lic
CON-PSRN-CST3CMK9	\$28,090.00	28.50%	PRTNR TP VID 8X5XNBD TANDBERG Telepresence T3 Custom Ed
CON-PSRN-CT119700	\$21,700.00	28.50%	PRTNR TP VID 8X5XNBD TANDBERG Telepresence T1
CON-PSRN-CT317100	\$37,342.00	28.50%	PRTNR TP VID 8X5XNBD TANDBERG Telepresence T3
CON-PSRN-CTCNDTRK	\$6,480.00	28.50%	PRTNR TP VID 8X5XNBD ATP DemoTelePresenceConductor30 MCU Lic
CON-PSRN-CTI5310M	\$2,602.00	28.50%	PRTNR TP VID 8X5XNBD Telepresence MCU 5310 up to 20 ports
CON-PSRN-CTI5320M	\$4,771.00	28.50%	PRTNR TP VID 8X5XNBD Telepresence MCU 5320 up to 40 SD ports
CON-PSRN-CTI8330	\$3,499.00	28.50%	PRTNR TP VID 8X5XNBD CiscoTelePresenceSerial GW MSE8330blade
CON-PSRN-CTISDNLK	\$108.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence ISDN Link
CON-PSRN-CTMS16	\$15,325.00	28.50%	PRTNR TP VID 8X5XNBD License and SW for TelePresence Multipt
CON-PSRN-CTS1000	\$12,229.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence 1000 System
CON-PSRN-CTS1100	\$10,579.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence 1100 System
CON-PSRN-CTS1365	\$13,074.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence 1300-65
CON-PSRN-CTS1KA	\$12,229.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence 1000 System
CON-PSRN-CTS3000	\$50,914.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence3000 Bundle
CON-PSRN-CTS3010	\$44,327.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Systems 3010
CON-PSRN-CTS3200	\$51,612.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence 3200 System
CON-PSRN-CTS3210	\$46,023.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Systems 3210
CON-PSRN-CTS3KA	\$46,285.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence 3000 System
CON-PSRN-CTS3X00U	\$4,433.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Systems
CON-PSRN-CTS500	\$5,248.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence 500 System
CON-PSRN-CTS50032	\$3,083.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence 500-32 system
CON-PSRN-CTSCAM60	\$868.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Precision 60 Camera
CON-PSRN-CTSCTRS	\$15,325.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Recording ServerLic.
CON-PSRN-CTSHFCOL	\$774.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence High Frame Rate Auto
CON-PSRN-CTSM10	\$4,180.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence Mgr Device Lic-10 Units
CON-PSRN-CTSM100	\$17,338.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence Mgr Device Lic-100 Units
CON-PSRN-CTSM50	\$11,146.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence Mgr Device Lic-50 Units
CON-PSRN-CTSM500	\$48,298.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence Mgr Device Lic-500 Units
CON-PSRN-CTSMON55	\$520.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence 55 Inch Auxiliary Di
CON-PSRN-CTSMX24K	\$2,472.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence MX200 42 - PHD 1080p
CON-PSRN-CTSNAKT	\$15,178.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Network Assurance
CON-PSRN-CTS-T3CM	\$28,090.00	28.50%	PRTNR TP VID 8X5XNBD Telepresence T3 Custom Edition

Part Number	MSRP	DIR Discount %	Product Description
CON-PSRN-CTST3K9	\$39,039.00	28.50%	PRTNR TP VID 8X5XNBD Telepresence T3
CON-PSRN-CTSTX131	\$11,369.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence TX1310 65
CON-PSRN-CTS-TX9	\$38,899.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence S
CON-PSRN-CTS-TX92	\$39,433.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence S
CON-PSRN-LCTSMAPI	\$3,096.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence Manager Scheduling
CON-PSRN-LIC3001	\$1,171.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Server Screen Licens
CON-PSRN-LICCT100	\$15,480.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence Manager Device License -10
CON-PSRN-LICCTS	\$21,930.00	28.50%	PRTNR TP VID 8X5XNBD Lic and SW for TelePresence Multipoint
CON-PSRN-LICCTS19	\$21,930.00	28.50%	PRTNR TP VID 8X5XNBD License and SW forTelePresence Multipoi
CON-PSRN-LICCTSRP	\$3,870.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Manager ReportingLic
CON-PSRN-LICTMS17	\$22,477.00	28.50%	PRTNR TP VID 8X5XNBD Lic and SW for TelePresence MP Switch
CON-PSRN-LLICCT10	\$2,322.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence Manager Device License -10
CON-PSRN-LLICCT50	\$9,288.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence Manager Device License -50
CON-PSRN-LLICCTAP	\$3,096.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence Manager integrationSchedul
CON-PSRN-LTPSRVSL	\$1,171.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Server 7010ScreenLic
CON-PSRN-M7845I3C	\$3,591.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence MCS-7845 IBM PlatformSPARE
CON-PSRN-MCS7845	\$4,025.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence MCS-784
CON-PSRN-MCS7845I	\$3,715.00	28.50%	PRTNR TP VID 8X5XNBD TelePresence MCS-784
CON-PSRN-TMSAPLK9	\$1,071.00	28.50%	PRTNR TP VID 8X5XNBD Cisco TelePresence Management Server
CON-PSRP-310TSK9	\$832.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Server 313
CON-PSRP-320TSK9	\$1,526.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Server 323
CON-PSRP-7010TPSR	\$30,034.00	28.50%	PRTNR TP VID 24X7X4 TS-7010 Telepresence Server (TR1A)
CON-PSRP-7835CTS	\$3,419.00	28.50%	PRTNR TP VID 24X7X4 TelePresence MCS-783
CON-PSRP-7KTPSMK2	\$11,102.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Server 7010 Mk2
CON-PSRP-CMANAPI1	\$8,669.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Manager Scheduling
CON-PSRP-CNFRK9	\$1,302.00	28.50%	PRTNR TP VID 24X7X4 TelePresence Content Server NFR bundle
CON-PSRP-COMMEXP	\$13,126.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Comm Express Feat Lic
CON-PSRP-CTCNDTRK	\$10,368.00	28.50%	PRTNR TP VID 24X7X4 ATP Demo,TelePresenceConductor,30 MCULic
CON-PSRP-CTI5310M	\$4,163.00	28.50%	PRTNR TP VID 24X7X4 Telepresence MCU 5310 up to 20 ports
CON-PSRP-CTI5320M	\$7,634.00	28.50%	PRTNR TP VID 24X7X4 Telepresence MCU 5320 up to 40 SD ports
CON-PSRP-CTI8330	\$5,598.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresenceSerial GW MSE8330blade
CON-PSRP-CTMS16	\$24,520.00	28.50%	PRTNR TP VID 24X7X4 License and SW for TelePresence Multipt
CON-PSRP-CTS1000	\$19,566.00	28.50%	PRTNR TP VID 24X7X4 TelePresence 1000 System
CON-PSRP-CTS1100	\$16,926.00	28.50%	PRTNR TP VID 24X7X4 TelePresence 1100 System
CON-PSRP-CTS1365	\$20,918.00	28.50%	PRTNR TP VID 24X7X4 TelePresence 1300-65
CON-PSRP-CTS1KA	\$19,566.00	28.50%	PRTNR TP VID 24X7X4 TelePresence 1000 System

Part Number	MSRP	DIR Discount %	Product Description
CON-PSRP-CTS3000	\$81,462.00	28.50%	PRTNR TP VID 24X7X4 TelePresence3000 Bundle
CON-PSRP-CTS3010	\$70,923.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Systems 3010
CON-PSRP-CTS3200	\$82,579.00	28.50%	PRTNR TP VID 24X7X4 TelePresence 3200 System
CON-PSRP-CTS3210	\$73,637.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Systems 3210
CON-PSRP-CTS3KA	\$74,056.00	28.50%	PRTNR TP VID 24X7X4 TelePresence 3000 System
CON-PSRP-CTS3X00U	\$7,093.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Systems
CON-PSRP-CTS500	\$8,397.00	28.50%	PRTNR TP VID 24X7X4 TelePresence 500 System
CON-PSRP-CTS50032	\$4,933.00	28.50%	PRTNR TP VID 24X7X4 TelePresence 500-32 system
CON-PSRP-CTSCAM60	\$1,389.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Precision 60 Camera
CON-PSRP-CTSCTRS	\$24,520.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Recording Server Lic.
CON-PSRP-CTSHFCOL	\$1,238.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence High Frame Rate Auto
CON-PSRP-CTSM10	\$6,688.00	28.50%	PRTNR TP VID 24X7X4 TelePresence Mgr Device Lic-10 Units
CON-PSRP-CTSM100	\$27,741.00	28.50%	PRTNR TP VID 24X7X4 TelePresence Mgr Device Lic-100 Units
CON-PSRP-CTSM50	\$17,834.00	28.50%	PRTNR TP VID 24X7X4 TelePresence Mgr Device Lic-50 Units
CON-PSRP-CTSM500	\$77,277.00	28.50%	PRTNR TP VID 24X7X4 TelePresence Mgr Device Lic-500 Units
CON-PSRP-CTSMX24K	\$3,955.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence MX200 42 - PHD 1080p
CON-PSRP-CTSNAKT	\$24,285.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Network Assurance
CON-PSRP-CTS-T3CM	\$44,944.00	28.50%	PRTNR TP VID 24X7X4 Telepresence T3 Custom Edition
CON-PSRP-CTST3K9	\$62,462.00	28.50%	PRTNR TP VID 24X7X4 Telepresence T3
CON-PSRP-CTSTX131	\$18,190.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence TX1310 65
CON-PSRP-CTS-TX9	\$62,238.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence S
CON-PSRP-CTS-TX92	\$63,093.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence S
CON-PSRP-LCTSMAPI	\$4,954.00	28.50%	PRTNR TP VID 24X7X4 TelePresence Manager Scheduling
CON-PSRP-LIC3001	\$1,171.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Server Screen License
CON-PSRP-LICCT100	\$24,768.00	28.50%	PRTNR TP VID 24X7X4 TelePresence Manager Device License - 10
CON-PSRP-LICCTS	\$35,088.00	28.50%	PRTNR TP VID 24X7X4 Lic and SW for TelePresence Multipoint
CON-PSRP-LICCTS19	\$35,088.00	28.50%	PRTNR TP VID 24X7X4 License and SW for TelePresence Multipoi
CON-PSRP-LICCTSRP	\$6,192.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Manager Reporting Lic
CON-PSRP-LICTMS17	\$35,963.00	28.50%	PRTNR TP VID 24X7X4 Lic and SW for TelePresence MP Switch
CON-PSRP-LLICCT10	\$3,715.00	28.50%	PRTNR TP VID 24X7X4 TelePresence Manager Device License - 10
CON-PSRP-LLICCT50	\$14,861.00	28.50%	PRTNR TP VID 24X7X4 TelePresence Manager Device License - 50
CON-PSRP-LLICCTAP	\$4,954.00	28.50%	PRTNR TP VID 24X7X4 TelePresence Manager integration Schedul
CON-PSRP-LTPSRVSL	\$1,874.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Server7010 Screen Lic
CON-PSRP-M784513C	\$5,746.00	28.50%	PRTNR TP VID 24X7X4 TelePresence MCS-7845 IBM Platform SPARE
CON-PSRP-MCS7845	\$6,440.00	28.50%	PRTNR TP VID 24X7X4 TelePresence MCS-784
CON-PSRP-MCS7845I	\$5,944.00	28.50%	PRTNR TP VID 24X7X4 TelePresence MCS-784



Part Number	MSRP	DIR Discount %	Product Description
CON-PSRP-TMSAPLK9	\$1,713.00	28.50%	PRTNR TP VID 24X7X4 Cisco TelePresence Management Server
CON-PSRU-L3001SL	\$1,171.00	28.50%	PRTNR TP VID SW UPG CSCO TelePresence Server Screen License
CON-PSRU-LIC3001	\$1,171.00	28.50%	PRTNR TP VID SW UPG CSCO TelePresence Server Screen License
CON-PSSW-HCSTPMT1	\$142.00	28.50%	PRTNR ESS SW Video Lic for TelePresence Multi Screen
CON-PSSW-LICTP1ROO	\$142.00	28.50%	PRTNR ESS SW Telepresence Room Ba
CON-PSSW-LICTP9X	\$142.00	28.50%	PRTNR ESS SW Telepresence Room Based Endpoint, Single or Mul
CON-PSSW-LICTPRO	\$84.00	28.50%	PRTNR ESS SW Telepresence Room Upgrade, , Single or Multi-Sc
CON-PSSW-MIGDKTPV	\$142.00	28.50%	PRTNR ESS SW Telepresence Desktop
CON-PSSW-MIGTPRO	\$142.00	28.50%	PRTNR ESS SW Migration to UC Manager Telepresence Room Based
CON-PSSW-SGLSRNT1	\$84.00	28.50%	PRTNR ESS SW Video Lic for TelePresence Single Screen
CON-PSSW-SGLSRNT2	\$75.00	28.50%	PRTNR ESS SW Video Lic for TelePresence Single Screen
CON-PSSW-SGLSRNT3	\$66.00	28.50%	PRTNR ESS SW Video Lic for TelePresence Single Screen
CON-PSSW-SGLSRNT4	\$61.00	28.50%	PRTNR ESS SW Video Lic for TelePresence Single Screen
CON-PSSW-SGLSRNT5	\$55.00	28.50%	PRTNR ESS SW Video Lic for TelePresence Single Screen
CON-PSSW-SGLSRNT6	\$52.00	28.50%	PRTNR ESS SW Video Lic for TelePresence Single Screen
CON-PSSW-UCM9XU02	\$84.00	28.50%	PRTNR ESS SW BE6K UCM 9X Telepresence Room User Conne
CON-PSSW-UCLICTP	\$270.00	28.50%	PRTNR ESS SW CUCT TelePresence Lic 1 port
CON-PSUE-VTSLSVR3	\$3,222.00	28.50%	PRTNR SUP 8X5X4 Cisco Multiparty Media 400v TelePresence
CON-PSUP-VTSLSVR3	\$3,557.00	28.50%	PRTNR SUP 24X7X4 Cisco Multiparty Media 400v TelePresence
CON-PSUS-OMCTS100	\$2,903.00	28.50%	PRTNR SUP SW SUP Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-PSUT-CTSMON5W	\$619.00	28.50%	PRTNR SUP 8X5XNBD Cisco TelePresence 55 Inch Auxiliary Dis
CON-PSUT-VTSLSVR3	\$2,223.00	28.50%	PRTNR SUP 8X5XNBD Cisco Multiparty Media 400v TelePresence
CON-PU2P-VTSLSVR3	\$4,723.00	28.50%	PRTNR SUP 24X7X2 Cisco Multiparty Media 400v TelePresence
CON-ROSF-C20RA	\$4,500.00	28.50%	RMS TelePresence Select Operate for C20 series
CON-ROSF-C40RA	\$7,100.00	28.50%	RMS TelePresence Select Operate for C40 series
CON-ROSF-C60RA	\$7,100.00	28.50%	RMS TelePresence Select Operate for C60 series
CON-ROSF-C90RA	\$7,100.00	28.50%	RMS TelePresence Select Operate for C90 series
CON-ROSF-CTS30FPS	\$3,000.00	28.50%	RMS Telepresence 30FPS Codec Add On
CON-ROSF-CTS3200U	\$3,600.00	28.50%	RMS Telepresence CTS3K to CTS3200 Conversion
CON-ROSF-CTSMULTI	\$29,000.00	28.50%	Select Operate for Multi-Codec TelePresence
CON-ROSF-CTSRCTMS	\$136,500.00	28.50%	RMS Telepresence for Infrastructure Devices - SBC
CON-ROSF-CTSSBC	\$8,000.00	28.50%	RMS Telepresence for Infrastructure Devices - SBC
CON-ROSF-CTSSBCASR	\$24,000.00	28.50%	RMS Telepresence SBC Feature Set for ASR
CON-ROSF-CTSSINGL	\$9,000.00	28.50%	Select Operate for Single-Codec TelePresence
CON-ROSF-EXRA	\$4,500.00	28.50%	RMS TelePresence Select Operate for EX series
CON-ROSF-MX200RA	\$7,100.00	28.50%	RMS TelePresence Select Operate for MX200

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-MX300RA	\$7,100.00	28.50%	RMS TelePresence Select Operate for MX300
CON-ROSF-SX20RA	\$4,500.00	28.50%	RMS TelePresence Select Operate for SX20
CON-ROSF-T3RA	\$48,000.00	28.50%	RMS TelePresence Select Operate for T3
CON-ROSF-TPASIST1	\$29,000.00	28.50%	RMS TelePresence Assisted Management - Group 1
CON-ROSF-TPASIST2	\$10,000.00	28.50%	RMS TelePresence Assisted Management - Group 2
CON-ROSF-TPASIST3	\$5,000.00	28.50%	RMS TelePresence Assisted Management - Group 3
CON-ROSF-TPASIST4	\$2,500.00	28.50%	RMS TelePresence Assisted Management - Group 4
CON-ROSF-TPBASIC1	\$8,500.00	28.50%	RMS TelePresence Basic Svc Level - Group 1
CON-ROSF-TPBASIC2	\$5,500.00	28.50%	RMS TelePresence Basic Svc Level - Group 2
CON-ROSF-TPBASIC3	\$3,500.00	28.50%	RMS TelePresence Basic Svc Level - Group 3
CON-ROSF-TPBASIC4	\$2,500.00	28.50%	RMS TelePresence Basic Svc Level - Group 4
CON-ROSF-TPCOASA	\$6,552.00	28.50%	RMS TelePresence Co-delivery For ASA Series
CON-ROSF-TPCOFN1	\$1,456.00	28.50%	RMS TelePresence Co-delivery For Foundation - Group 1
CON-ROSF-TPCOFN2	\$1,768.00	28.50%	RMS TelePresence Co-delivery For Foundation - Group 2
CON-ROSF-TPCOFN3	\$2,184.00	28.50%	RMS TelePresence Co-delivery For Foundation - Group 3
CON-ROSF-TPCOINF1	\$19,500.00	28.50%	RMS TelePresence Co-Delivery for Infrastructure - Group 1
CON-ROSF-TPCOINF2	\$14,088.00	28.50%	RMS TelePresence Co-Delivery for Infrastructure - Group 2
CON-ROSF-TPCOINF3	\$9,500.00	28.50%	RMS TelePresence Co-Delivery for Infrastructure - Group 3
CON-ROSF-TPCOMPH	\$175,000.00	28.50%	RMS TelePresence Comprehensive Management - 151-300 Units
CON-ROSF-TPCOMPL	\$85,000.00	28.50%	RMS TelePresence Comprehensive Management - 0 to 50 Units
CON-ROSF-TPCOMPM	\$145,000.00	28.50%	RMS TelePresence Comprehensive Management - 51-150 Units
CON-ROSF-TPCORMS1	\$23,200.00	28.50%	RMS TelePresence Co-Delivery for Endpoints - Group 1
CON-ROSF-TPCORMS2	\$8,000.00	28.50%	RMS TelePresence Co-Delivery for Endpoints - Group 2
CON-ROSF-TPCORMS3	\$2,400.00	28.50%	RMS TelePresence Co-Delivery for Endpoints - Group 3
CON-ROSF-TPCORMS4	\$1,200.00	28.50%	RMS TelePresence Co-Delivery for Endpoints - Group 4
CON-ROSF-TPCORMS5	\$1,000.00	28.50%	RMS TelePresence Co-Delivery for End Points - Group 5
CON-ROSF-TPCOSNSR	\$4,160.00	28.50%	RMS TelePresence Co-delivery For Server Network Server Rack
CON-ROSF-TPENH1	\$48,000.00	28.50%	RMS TelePresence Enhanced Management Svc Level - Group 1
CON-ROSF-TPENH2	\$29,000.00	28.50%	RMS TelePresence Enhanced Management Svc Level - Group 2
CON-ROSF-TPENH3	\$9,000.00	28.50%	RMS TelePresence Enhanced Management Svc Level - Group 3
CON-ROSF-TPENH4	\$6,499.00	28.50%	RMS TelePresence Enhanced Management Svc Level - Group 4
CON-ROSF-TPINFRA1	\$19,500.00	28.50%	RMS TelePresence for Infrastructure Devices - Group 1
CON-ROSF-TPINFRA2	\$14,088.00	28.50%	RMS TelePresence for Infrastructure Devices - Group 2
CON-ROSF-TPINFRA3	\$9,500.00	28.50%	RMS TelePresence for Infrastructure Devices - Group 3
CON-ROSF-TPOAP11	\$13,125.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 1, 1-4
CON-ROSF-TPOAP110	\$12,206.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 1, 10-14

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-TPOAP115	\$11,813.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 1, 15-19
CON-ROSF-TPOAP120	\$11,419.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 1,20Plus
CON-ROSF-TPOAP15	\$12,469.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 1, 5-9
CON-ROSF-TPOAP21	\$7,150.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 2, 1-4
CON-ROSF-TPOAP210	\$6,650.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 2, 10-14
CON-ROSF-TPOAP215	\$6,435.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 2, 15-19
CON-ROSF-TPOAP220	\$6,221.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 2,20Plus
CON-ROSF-TPOAP25	\$6,793.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 2, 5-9
CON-ROSF-TPOAP31	\$5,125.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 3, 1-4
CON-ROSF-TPOAP310	\$4,766.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 3, 10-14
CON-ROSF-TPOAP315	\$4,613.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 3, 15-19
CON-ROSF-TPOAP320	\$4,459.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 3,20Plus
CON-ROSF-TPOAP35	\$4,869.00	28.50%	RMS TelePresence Orange Co-delivery Infra App Group 3, 5-9
CON-ROSF-TPOBSCO3	\$3,000.00	28.50%	RMS TelePresence Orange Co-Delivery for End Points - Group 3
CON-ROSF-TPOBSCO4	\$1,500.00	28.50%	RMS TelePresence Orange Co-Delivery for End Points - Group 4
CON-ROSF-TPOEP11	\$21,750.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 1, 1-4
CON-ROSF-TPOEP110	\$19,575.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 1, 10-14
CON-ROSF-TPOEP115	\$18,488.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 1, 15Plus
CON-ROSF-TPOEP15	\$20,663.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 1, 5-9
CON-ROSF-TPOEP21	\$9,000.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 2, 1-4
CON-ROSF-TPOEP210	\$8,100.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 2, 10-14
CON-ROSF-TPOEP215	\$7,650.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 2, 15Plus
CON-ROSF-TPOEP25	\$8,550.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 2, 5-9
CON-ROSF-TPOEP31	\$3,000.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 3, 1-9
CON-ROSF-TPOEP310	\$2,850.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 3, 10-19
CON-ROSF-TPOEP320	\$2,700.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 3, 20-29
CON-ROSF-TPOEP330	\$2,550.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 3, 30Plus
CON-ROSF-TPOEP41	\$1,500.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 4, 1-9
CON-ROSF-TPOEP410	\$1,425.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 4, 10-19
CON-ROSF-TPOEP420	\$1,350.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 4, 20-29
CON-ROSF-TPOEP430	\$1,275.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 4, 30Plus
CON-ROSF-TPOEP51	\$1,250.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 5, 1-9
CON-ROSF-TPOEP510	\$1,188.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 5, 10-19
CON-ROSF-TPOEP520	\$1,125.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 5, 20-29
CON-ROSF-TPOEP530	\$1,063.00	28.50%	RMS TelePresence Orange Co-delivery Endpoint Group 5, 30Plus
CON-ROSF-TPOIN11	\$15,825.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 1, 1-4

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-TPOIN110	\$14,717.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 1, 10-14
CON-ROSF-TPOIN115	\$14,243.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 1, 15-19
CON-ROSF-TPOIN120	\$13,768.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 1, 20 Plus
CON-ROSF-TPOIN15	\$15,034.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 1, 5-9
CON-ROSF-TPOIN21	\$9,850.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 2, 1-4
CON-ROSF-TPOIN210	\$9,161.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 2, 10-14
CON-ROSF-TPOIN215	\$8,865.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 2, 15-19
CON-ROSF-TPOIN220	\$8,570.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 2, 20 Plus
CON-ROSF-TPOIN25	\$9,358.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 2, 5-9
CON-ROSF-TPOIN31	\$7,825.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 3, 1-4
CON-ROSF-TPOIN310	\$7,277.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 3, 10-14
CON-ROSF-TPOIN315	\$7,043.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 3, 15-19
CON-ROSF-TPOIN320	\$6,808.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 3, 20 Plus
CON-ROSF-TPOIN35	\$7,434.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 3, 5-9
CON-ROSF-TPOIN41	\$3,125.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 4, 1-4
CON-ROSF-TPOIN410	\$2,906.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 4, 10-14
CON-ROSF-TPOIN415	\$2,813.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 4, 15-19
CON-ROSF-TPOIN420	\$2,719.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 4, 20 Plus
CON-ROSF-TPOIN45	\$2,969.00	28.50%	RMS TelePresence Orange Co-delivery Infra Group 4, 5-9
CON-ROSF-TPOINCBE	\$26,281.00	28.50%	RMS TelePresence Orange Co-delivery Infra CMBE
CON-ROSF-TPOINCTX	\$117,000.00	28.50%	RMS TelePresence Orange Co-delivery Infra CTX
CON-ROSF-TPOING1	\$978.00	28.50%	RMS TelePresence Orange Co-delivery Infra IP GW 1-4
CON-ROSF-TPOING10	\$910.00	28.50%	RMS TelePresence Orange Co-delivery Infra IP GW 10-14
CON-ROSF-TPOING15	\$880.00	28.50%	RMS TelePresence Orange Co-delivery Infra IP GW 15-19
CON-ROSF-TPOING20	\$851.00	28.50%	RMS TelePresence Orange Co-delivery Infra IP GW 20 Plus
CON-ROSF-TPOING5	\$929.00	28.50%	RMS TelePresence Orange Co-delivery Infra IP GW 5-9
CON-ROSF-TPOINSBC	\$8,000.00	28.50%	RMS TelePresence Orange Co-delivery Infra XR12000 SBC
CON-ROSF-TPOSE11	\$875.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 1and2 1-4
CON-ROSF-TPOSE110	\$788.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 1and2 10-14
CON-ROSF-TPOSE115	\$744.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 1and2 15Plus
CON-ROSF-TPOSE15	\$831.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 1and2 5-9
CON-ROSF-TPOSE31	\$625.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 3-5 1-9
CON-ROSF-TPOSE310	\$594.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrde EP Gp 3-5 10-19
CON-ROSF-TPOSE320	\$563.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 3-5 20-29
CON-ROSF-TPOSE330	\$531.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd EP Gp 3-5 30Plus
CON-ROSF-TPOSER1	\$2,700.00	28.50%	RMS TelePresence Orange Co-delivery Infra Server, 1-4

Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-TPOSER10	\$2,511.00	28.50%	RMS TelePresence Orange Co-delivery Infra Server, 10-14
CON-ROSF-TPOSER15	\$2,430.00	28.50%	RMS TelePresence Orange Co-delivery Infra Server, 15-19
CON-ROSF-TPOSER20	\$2,349.00	28.50%	RMS TelePresence Orange Co-delivery Infra Server, 20 Plus
CON-ROSF-TPOSER5	\$2,565.00	28.50%	RMS TelePresence Orange Co-delivery Infra Server, 5-9
CON-ROSF-TPOSI11	\$1,500.00	28.50%	RMS TelePresence OBS Co-delivery SW Upg Infra Gp 1and2 1-4
CON-ROSF-TPOSI110	\$1,395.00	28.50%	RMS TelePresence OBS Co-delivery SW Upg Infra Gp 1and2 10-14
CON-ROSF-TPOSI115	\$1,350.00	28.50%	RMS TelePresence OBS Co-delivery SW Upg Infra Gp 1and2 15-19
CON-ROSF-TPOSI120	\$1,305.00	28.50%	RMS TelePresence OBS Co-delivery SW Upg InfraGp 1and2 20Plus
CON-ROSF-TPOSI15	\$1,425.00	28.50%	RMS TelePresence OBS Co-delivery SW Upg Infra Gp 1and2 5-9
CON-ROSF-TPOSI31	\$1,250.00	28.50%	RMS TelePresence OBS Co-delivery SW Upg Infra Gp 3and4 1-4
CON-ROSF-TPOSI310	\$1,163.00	28.50%	RMS TelePresence OBS Co-delivery SW Upg Infra Gp 3and4 10-14
CON-ROSF-TPOSI315	\$1,125.00	28.50%	RMS TelePresence OBS Co-delivery SW Upg Infra Gp 3and4 15-19
CON-ROSF-TPOSI320	\$1,088.00	28.50%	RMS TelePresence OBS Co-delivery SW Upg InfraGp 3and4 20Plus
CON-ROSF-TPOSI35	\$1,188.00	28.50%	RMS TelePresence OBS Co-delivery SW Upg Infra Gp 3and4 5-9
CON-ROSF-TPOSUC1	\$1,250.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd Infra UCS 1-4
CON-ROSF-TPOSUC10	\$1,050.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd Infra UCS 10-14
CON-ROSF-TPOSUC15	\$975.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd Infra UCS 15-19
CON-ROSF-TPOSUC20	\$888.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd Infra UCS 20Plus
CON-ROSF-TPOSUC5	\$1,150.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd Infra UCS 5-9
CON-ROSF-TPOSVM1	\$1,250.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd Infra VM 1-4
CON-ROSF-TPOSVM10	\$1,025.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd Infra VM 10-14
CON-ROSF-TPOSVM15	\$900.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd Infra VM 15-19
CON-ROSF-TPOSVM20	\$775.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd Infra VM 20Plus
CON-ROSF-TPOSVM5	\$1,163.00	28.50%	RMS TelePresence OBS Co-delivery SW Upgrd Infra VM 5-9
CON-ROSF-TPOVM1	\$1,580.00	28.50%	RMS TelePresence Orange Co-delivery Virtual Machine OS 1-4
CON-ROSF-TPOVM10	\$1,469.00	28.50%	RMS TelePresence Orange Co-delivery Virtual Machine OS 10-14
CON-ROSF-TPOVM15	\$1,422.00	28.50%	RMS TelePresence Orange Co-delivery Virtual Machine OS 15-19
CON-ROSF-TPOVM20	\$1,375.00	28.50%	RMS TelePresence Orange Co-delivery Virtual Machine OS20Plus
CON-ROSF-TPOVM5	\$1,501.00	28.50%	RMS TelePresence Orange Co-delivery Virtual Machine OS 5-9
CON-ROSF-TPVIP15	\$7,000.00	28.50%	RMS TelePresence VIP Event Support (15 Events Year)
CON-ROSF-TPVIP30	\$13,000.00	28.50%	RMS TelePresence VIP Event Support (30 Events Year)
CON-ROSF-TPVIP60	\$25,000.00	28.50%	RMS TelePresence VIP Event Support (60 Events Year)
CON-ROSF-TX1300RA	\$10,000.00	28.50%	RMS TelePresence Select Operate for TX1300 series
CON-ROSF-TX9000RA	\$48,384.00	28.50%	RMS TelePresence Select Operate for TX9000
CON-ROSF-TX9200RA	\$48,384.00	28.50%	RMS TelePresence Select Operate for TX9200
CON-ROSF-UPGRD12	\$2,000.00	28.50%	RMS TelePresence Execution of Software Upgrades-Grp 1 and 2



Part Number	MSRP	DIR Discount %	Product Description
CON-ROSF-UPGRD34	\$1,250.00	28.50%	RMS TelePresence Execution of Software Upgrades-Grp 3 and 4
CON-ROSF-UPGRDINF	\$3,500.00	28.50%	RMS TelePresence Execution of Software Upgrades-Infrastruct
CON-S2P-VTSLSVR3	\$3,661.00	28.50%	SMARTNET 24X7X2 Cisco Multiparty Media 400v TelePresence
CON-SAS-OMCTS100	\$2,250.00	28.50%	SW APP SUPP Ops Mgr2.0 for Telepresence 100 CTS Lic
CON-SCAN-VTSLSVR3	\$1,723.00	28.50%	SC ADV 8X5XNBD Cisco Multiparty Media 400v TelePresence
CON-SCAO-VTSLSVR3	\$3,446.00	28.50%	SC ADV 24X7X4OS Cisco Multiparty Media 400v TelePresence
CON-SCAP-VTSLSVR3	\$2,757.00	28.50%	SC ADV 24X7X4 Cisco Multiparty Media 400v TelePresence
CON-SCN-VTSLSVR3	\$1,723.00	28.50%	SC CORE 8X5XNBD Cisco Multiparty Media 400v TelePresence
CON-SCO-VTSLSVR3	\$3,446.00	28.50%	SC CORE 24X7X4OS Cisco Multiparty Media 400v TelePresence
CON-SCP-VTSLSVR3	\$2,757.00	28.50%	SC CORE 24X7X4 Cisco Multiparty Media 400v TelePresence
CON-SES4-LICTP1ROO	\$110.00	28.50%	SC ESS ADV SAS Telepresence Room Ba
CON-SES4-LICTP9X	\$110.00	28.50%	SC ESS ADV SAS ESSENTIAL SW Telepresence Room Ba
CON-SES4-MIGDKTPV	\$110.00	28.50%	SC ESS ADV SAS Telepresence Desktop
CON-SES4-MIGVCSUM	\$110.00	28.50%	SC ESS ADV SAS Telepresence Single
CON-SES4-UCM9XU02	\$65.00	28.50%	SC ESS ADV SAS BE6K UCM 9X Telepresence Room User Conne
CON-SES4-UCMUCLTP	\$65.00	28.50%	SC ESS ADV SAS BE6K UCM 10X Telepresence Room User Conn
CON-SESV-LICTP1RO	\$78.00	28.50%	SC SWSS UPGRADES Telepresence Room Ba
CON-SESV-LICTP9X	\$78.00	28.50%	SC SWSS UPGRADES Telepresence Room Ba
CON-SESV-MIGDKTPV	\$78.00	28.50%	SC SWSS UPGRADES Telepresence Desktop
CON-SESV-MIGVCSUM	\$78.00	28.50%	SC SWSS UPGRADES Telepresence Single
CON-SESV-UCM9XU02	\$78.00	28.50%	SC SWSS UPGRADES BE6K UCM 9X Telepresence Room User Conne
CON-SESW-HCSTPMT1	\$110.00	28.50%	CSSP ESS SW Video Lic for TelePresence Multi Screen
CON-SESW-HCSTPRA3	\$58.00	28.50%	CSSP ESS SW Video Lic for TelePresence Room 10.x for
CON-SESW-LICTP1ROO	\$110.00	28.50%	CSSP ESS SW Telepresence Room Ba
CON-SESW-LICTP9X	\$110.00	28.50%	CSSP ESS SW Telepresence Room Ba
CON-SESW-LICTPRO	\$65.00	28.50%	CSSP ESS SW Telepresence Room Up
CON-SESW-MIGDKTPV	\$110.00	28.50%	CSSP ESS SW Telepresence Desktop
CON-SESW-MIGVCSUM	\$110.00	28.50%	CSSP ESS SW Telepresence Single
CON-SESW-SGLSRNT1	\$65.00	28.50%	CSSP ESS SW Video Lic for TelePresence Single Screen
CON-SESW-SGLSRNT2	\$58.00	28.50%	CSSP ESS SW Video Lic for TelePresence Single Screen
CON-SESW-SGLSRNT3	\$51.00	28.50%	CSSP ESS SW Video Lic for TelePresence Single Screen
CON-SESW-SGLSRNT4	\$47.00	28.50%	CSSP ESS SW Video Lic for TelePresence Single Screen
CON-SESW-SGLSRNT5	\$43.00	28.50%	CSSP ESS SW Video Lic for TelePresence Single Screen
CON-SESW-SGLSRNT6	\$40.00	28.50%	CSSP ESS SW Video Lic for TelePresence Single Screen
CON-SESW-UCM9XU02	\$65.00	28.50%	CSSP ESS SW BE6K UCM 9X Telepresence Room User Conne
CON-SESW-UCLICTP	\$209.00	28.50%	CSSP ESS SW CUCT TelePresence Lic 1 port

Part Number	MSRP	DIR Discount %	Product Description
CON-SNT-CTSMON55	\$480.00	28.50%	SMARTNET 8X5XNBD Cisco TelePresence 55 Inch Auxiliary Dis
CON-SNTE-CTXSERVR	\$3,335.00	28.50%	SMARTNET 8X5X4 Cisco TelePresence Exchange Server
CON-SNTE-VTSLSVR3	\$2,498.00	28.50%	SMARTNET 8X5X4 Cisco Multiparty Media 400v TelePresence
CON-SNTP-CTXSERVR	\$3,680.00	28.50%	SMARTNET 24X7X4 Cisco TelePresence Exchange Server
CON-SNTP-VTSLSVR3	\$2,757.00	28.50%	SMARTNET 24X7X4 Cisco Multiparty Media 400v TelePresence
CON-SNT-VTSLSVR3	\$1,723.00	28.50%	SMARTNET 8X5XNBD Cisco Multiparty Media 400v TelePresence
CON-SW-1300DVKT	\$1,743.00	28.50%	SMARTNET NO RMA Cisco TelePresence Development Test KIT
CON-SW-310TSK9	\$260.00	28.50%	SMARTNET NO RMA Cisco TelePresence S
CON-SW-320TSK9	\$477.00	28.50%	SMARTNET NO RMA Cisco TelePresence S
CON-SW-7835CTS	\$780.00	28.50%	SMARTNET NO RMA TelePresence MCS-783
CON-SW-8710ATP	\$4,052.00	28.50%	SMARTNET NO RMA ATP Demo-MSE-8710 Telepresence Srvr Blde
CON-SW-ATP5310K	\$2,773.00	28.50%	SMARTNET NO RMA Telepresence MCU 5310 up to 20 ports
CON-SW-ATPMX20K	\$618.00	28.50%	SMARTNET NO RMA ATP Demo Cisco TelePresence MX200 42
CON-SW-ATPTX900	\$7,094.00	28.50%	SMARTNET NO RMA ATP Demo - Cisco TelePresence System TX9000
CON-SW-ATPTX920	\$7,192.00	28.50%	SMARTNET NO RMA ATP Demo - Cisco TelePresence System TX9200
CON-SW-CMANAPI1	\$2,275.00	28.50%	SMARTNET NO RMA Cisco TelePresence Manager Scheduling
CON-SW-COMMEXP	\$3,445.00	28.50%	SMARTNET NO RMA Cisco TelePresence Comm Express Feat Lic
CON-SW-CST3CMK9	\$18,586.00	28.50%	SMARTNET NO RMA TANDBERG Telepresence T3 Custom Ed
CON-SW-CT50032	\$803.00	28.50%	SMARTNET NO RMA TelePresence 500-32 System
CON-SW-CTCNDTRK	\$2,637.00	28.50%	SMARTNET NO RMA Cisco TelePresence Conductor incl 30 MCU
CON-SW-CTEX17K9	\$3,445.00	28.50%	SMARTNET NO RMA Cisco TelePresence Commercial Express
CON-SW-CTI5310M	\$1,300.00	28.50%	SMARTNET NO RMA Telepresence MCU 5310 up to 20 ports
CON-SW-CTI5320M	\$2,383.00	28.50%	SMARTNET NO RMA Telepresence MCU 5320 up to 40 SD ports
CON-SW-CTIACNDT	\$1,359.00	28.50%	SMARTNET NO RMA ATP Demo version - Cisco TelePresence
CON-SW-CTISDNLK	\$54.00	28.50%	SMARTNET NO RMA Cisco TelePresence ISDN Link
CON-SW-CTS1KA	\$5,135.00	28.50%	SMARTNET NO RMA TelePresence 1000 System
CON-SW-CTS3KA	\$19,435.00	28.50%	SMARTNET NO RMA TelePresence 3000 System
CON-SW-CTSCAM60	\$434.00	28.50%	SMARTNET NO RMA Cisco TelePresence Precision 60 Camera
CON-SW-CTSCTRS	\$6,435.00	28.50%	SMARTNET NO RMA Cisco TelePresence Recording Server Lic.
CON-SW-CTSMON4	\$176.00	28.50%	SMARTNET NO RMA Cisco TelePresence 42 Inch Auxiliary Dis
CON-SW-CTSMX20K	\$873.00	28.50%	SMARTNET NO RMA Cisco TelePresence MX200 Gen 2, PHD 1080
CON-SW-CTSNAKT	\$5,541.00	28.50%	SMARTNET NO RMA Cisco TelePresence Network Assurance
CON-SW-CTSSPKER	\$775.00	28.50%	SMARTNET NO RMA Cisco TelePresence Speaker Track 60 Kit
CON-SW-CTS-T3CM	\$18,586.00	28.50%	SMARTNET NO RMA Telepresence T3 Custom Edition
CON-SW-CTST3K9	\$22,528.00	28.50%	SMARTNET NO RMA Telepresence T3
CON-SW-CTS-TX9	\$19,435.00	28.50%	SMARTNET NO RMA Cisco TelePresence S

Part Number	MSRP	DIR Discount %	Product Description
CON-SW-CTS-TX92	\$19,702.00	28.50%	SMARTNET NO RMA Cisco TelePresence S
CON-SW-CTSTX9D0	\$2,600.00	28.50%	SMARTNET NO RMA Cisco TelePresence T
CON-SW-LCTSMAPI	\$1,300.00	28.50%	SMARTNET NO RMA TelePresence Manager Scheduling
CON-SW-LIC3001	\$468.00	28.50%	SMARTNET NO RMA Cisco TelePresence S
CON-SW-LICCT100	\$6,500.00	28.50%	SMARTNET NO RMA TelePresence Manager Device License - 10
CON-SW-LICCTS	\$9,208.00	28.50%	SMARTNET NO RMA Lic and SW for TelePresence Multipoint
CON-SW-LICCTS19	\$9,209.00	28.50%	SMARTNET NO RMA License and SW for TelePresence Multipoi
CON-SW-LICCTSRP	\$1,625.00	28.50%	SMARTNET NO RMA Cisco TelePresence Manager Reporting Lic
CON-SW-LLICCT10	\$975.00	28.50%	SMARTNET NO RMA TelePresence Manager Device License - 10
CON-SW-LLICCT50	\$3,900.00	28.50%	SMARTNET NO RMA TelePresence Manager Device License - 50
CON-SW-LLICCTAP	\$1,300.00	28.50%	SMARTNET NO RMA TelePresence Manager integration Schedul
CON-SW-M7845I3C	\$1,794.00	28.50%	SMARTNET NO RMA TelePresence MCS-7845 IBM Platform SPARE
CON-SW-MX30055A	\$790.00	28.50%	SMARTNET NO RMA ATP Demo - Cisco TelePresence MX300 55
CON-SW-TMSAPLK9	\$747.00	28.50%	SMARTNET NO RMA Cisco TelePresence Management Server
SP-AR1-VTSLSVR3	\$1,723.00	28.50%	SP AR HW 8X5XNBD Cisco Multiparty Media 400v TelePresence
SP-AR2-VTSLSVR3	\$2,498.00	28.50%	SP AR HW 8X5X4 Cisco Multiparty Media 400v TelePresence
SP-AR3-VTSLSVR3	\$2,757.00	28.50%	SP AR HW 24X7X4 Cisco Multiparty Media 400v TelePresence
SP-AR4-VTSLSVR3	\$3,661.00	28.50%	SP AR HW 24X7X2 Cisco Multiparty Media 400v TelePresence
SP-CSPMU-MIGDKTPV	\$78.00	28.50%	CS SP SWSS UPGRADES Telepresence Desktop
SP-CSPMU-MIGVCSUM	\$78.00	28.50%	CS SP SWSS UPGRADES Telepresence Single
SP-CSPMU-OMCTS100	\$3,000.00	28.50%	CS SP SWSS UPGRADES Ops Mgr2.0 for Telepresence 100 CTS Lic
SP-ECMU-LICTP1RO	\$78.00	28.50%	SP SWSS UPGRADES Telepresence Room Ba
SP-ECMU-LICTP9X	\$78.00	28.50%	SP SWSS UPGRADES Telepresence Room Ba
SP-ECMU-LICTPRO	\$132.00	28.50%	SP SWSS UPGRADES Telepresence Room Up
SP-ECMU-MIGDKTPV	\$78.00	28.50%	SP SWSS UPGRADES Telepresence Desktop
SP-ECMU-MIGVCSUM	\$78.00	28.50%	SP SWSS UPGRADES Telepresence Single
SP-ECMU-OMCTS100	\$3,000.00	28.50%	SP SWSS UPGRADES Ops Mgr2.0 for Telepresence 100 CTS Lic
SP-ECMU-UCM9XU02	\$78.00	28.50%	SP SWSS UPGRADES BE6K UCM 9X Telepresence Room User Conne
SP-ESW-HCSTPMT1	\$110.00	28.50%	SP ESSENTIAL SW Video Lic for TelePresence Multi Screen
SP-ESW-HCSTPRA3	\$58.00	28.50%	SP ESSENTIAL SW Video Lic for TelePresence Room 10.x for
SP-ESW-LICTP1ROO	\$110.00	28.50%	SP ESSENTIAL SW Telepresence Room Ba
SP-ESW-LICTP9X	\$110.00	28.50%	SP ESSENTIAL SW Telepresence Room Ba
SP-ESW-LICTPRO	\$65.00	28.50%	SP ESSENTIAL SW Telepresence Room Up
SP-ESW-MIGDKTPV	\$110.00	28.50%	SP ESSENTIAL SW Telepresence Desktop
SP-ESW-SGLSRNT1	\$65.00	28.50%	SP ESSENTIAL SW Video Lic for TelePresence Single Screen
SP-ESW-SGLSRNT2	\$58.00	28.50%	SP ESSENTIAL SW Video Lic for TelePresence Single Screen

Part Number	MSRP	DIR Discount %	Product Description
SP-ESW-SGLSRNT3	\$51.00	28.50%	SP ESSENTIAL SW Video Lic for TelePresence Single Screen
SP-ESW-SGLSRNT4	\$47.00	28.50%	SP ESSENTIAL SW Video Lic for TelePresence Single Screen
SP-ESW-SGLSRNT5	\$43.00	28.50%	SP ESSENTIAL SW Video Lic for TelePresence Single Screen
SP-ESW-SGLSRNT6	\$40.00	28.50%	SP ESSENTIAL SW Video Lic for TelePresence Single Screen
SP-ESW-UCM9XU02	\$65.00	28.50%	SP ESSENTIAL SW BE6K UCM 9X Telepresence Room User Conne
SP-ESW-UCLICTP	\$209.00	28.50%	SP ESSENTIAL SW CUCT TelePresence Lic 1 port
SP-HCS-TP10-LE	\$117.00	28.50%	SWSS SS SPHCS Vid Lic R10 for TelePresence Room LE
SP-HCS-TP9-LE	\$117.00	28.50%	SWSS SS SPHCS Vid Lic for TelePresence Room LE
SP-HCS-TPRM10X	\$117.00	28.50%	SWSS SS SPHCS HCS TelePresence Room License
SP-HCS-TPRM9X	\$117.00	28.50%	SWSS SS SPHCS HCS TelePresence Room License
SP-OS1-VTSLSVR3	\$2,154.00	28.50%	SP ONSITE 8X5XNBD Cisco Multiparty Media 400v TelePresence
SP-OS2-VTSLSVR3	\$3,123.00	28.50%	SP ONSITE 8X5X4 Cisco Multiparty Media 400v TelePresence
SP-OS3-VTSLSVR3	\$3,446.00	28.50%	SP ONSITE 24X7X4 Cisco Multiparty Media 400v TelePresence
SP-OS4-VTSLSVR3	\$4,308.00	28.50%	SP ONSITE 24X7X2 Cisco Multiparty Media 400v TelePresence
SP-SAS-LICTP1ROO	\$110.00	28.50%	SP SAS Telepresence Room Ba
SP-SAS-MIGVCSUM	\$110.00	28.50%	SP SAS Telepresence Single
SP-SAS-OMCTS100	\$2,250.00	28.50%	SP SAS Ops Mgr2.0 for Telepresence 100 CTS Lic
SP-SAS-UCM9XU02	\$65.00	28.50%	SP SAS BE6K UCM 9X Telepresence Room User Conne
CTI-7010-FLIC-K9	\$78,420.00	34.50%	TP7010 Appliance Bundle Fully Lic with virtual Conductor
CTI-7010-MK2-PR-K9	\$43,520.00	34.50%	TelePresence Server 7010 Mk2 Promo, 9 licenses included
CTI-8710-4BFLIC-K9	\$96,444.00	34.50%	MSE8710 4 Blades and Chassis Bundle Fully Lic with Conductor
CTI-8710-4BUPFL-K9	\$275,424.00	34.50%	MSE8710 4 Blades Upgrade Bundle Fully Lic with Conductor
CTI-8710-8BFLIC-K9	\$91,368.00	34.50%	MSE8710 8 Blades and Chassis Bundle Fully Lic with Conductor
CTS-TX9000-PROMO	\$269,100.00	34.50%	TX9000 Promo - Requires purchase of TPS to be eligible
CTS-TX9200-PROMO	\$305,100.00	34.50%	TX9200 Promo - Requires purchase of TPS to be eligible
CVC-BUN-ENT-K9	\$250,000.00	34.50%	Video Content Bundle for Enterprise
CVC-BUN-MXA-K9	\$120,000.00	34.50%	MXA Video Content Bundle
CVC-BUN-WKG-K9	\$210,000.00	34.50%	Video Content Bundle for Workgroup
1-100GE-DWDM/C+++	\$325,000.00	34.50%	Cisco CRS Series 1x100GE Integrated DWDM Interface Module
14X10GBE-WL-XFP+++	\$110,000.00	34.50%	Cisco CRS Series 14x10GbE LAN/WAN-PHY Interface Module TAA
15454-10DMEX-C+++	\$44,000.00	34.50%	15454 Extd Perf 10Gbps DataMxp EFEC Full C-Band Tunable,TAA
15454-10E-L1-C+++	\$37,500.00	34.50%	15454 10G Multi-Rate Transpondr-EFEC-Full C-Band Tunable,TA
15454-10GE-XP+++	\$34,500.00	34.50%	Ethernet 4-10GE Crossponder , TAA
15454-10GE-XPE+++	\$39,500.00	34.50%	4x10GE Enhanced Crossponder , TAA
15454-10G-XR+++	\$30,000.00	34.50%	10G, Any Reach, XFP compatible (Ordered Separately) , TAA
15454-40-DMX-C+++	\$13,900.00	34.50%	40Chs Demultiplexer - C-band - Odd , TAA

Part Number	MSRP	DIR Discount %	Product Description
15454-40-MUX-C++=	\$13,900.00	34.50%	40Chs Multiplexer - C-band - Odd , TAA
15454-40-WXC-C++=	\$67,900.00	34.50%	40Chs Broadcast Wavelength Cross-Connect - C-band- Odd , TA
15454-AIC-I++=	\$3,500.00	34.50%	Alarm Interface Card Enh Intl, I-Temp , TAA
15454-CC-FTA++=	\$500.00	34.50%	Shelf Controlled Cooling Fan Tray, ANSI, HPCFM, I-Temp , TA
15454-CE-MR-10++=	\$16,000.00	34.50%	CarrierEthernet card-10 port Multirate 10/100/1000 Mbps,TAA
15454-DS1E1-56++=	\$7,200.00	34.50%	DS1/ E1, 1:N, 56 ports, I-Temp , TAA
15454-DS3EC1-48++=	\$15,000.00	34.50%	DS3, 48 Ckt., reqs SA-HD shelf assembly , TAA
15454-DS3XM-12++=	\$14,000.00	34.50%	DS3, Transmux, 12 Ckt, I-Temp , TAA
15454-EIAUBICHA++=	\$1,500.00	34.50%	Universal BP Interface w/ Horizontal Connector-A Side,TAA
15454-EIAUBICHB++=	\$1,500.00	34.50%	Universal BP Interface w/ Horizontal Connector-B Side,TAA
15454-GE-XPE++=	\$39,500.00	34.50%	20 GBE ENHANCED CROSSPONDER , TAA
15454-ML-MR-10++=	\$25,000.00	34.50%	ML2 10-pt Multi-rate L2/RPR Card , TAA
15454-MRC-2.5G4++=	\$4,500.00	34.50%	OC3/12/48, 2.5G Max, 4 ports, IOF , TAA
15454-MRC-I-12++=	\$9,850.00	34.50%	OC3/12/48, 12 ports, IOF , TAA
15454-M-WSE-K9++=	\$75,000.00	34.50%	Full Feature Wire Speed Encryption Unit, TAA
15454-M-WSEL-K9++=	\$45,000.00	34.50%	Wire Speed Encryption Unit - SW license upgradable, TAA
15454-OPTAMP17C++=	\$17,000.00	34.50%	17dB Gain, Amp , TAA
15454-OPT-AMP-C++=	\$32,000.00	34.50%	ONS 15454 Enhanced Optical Amplifier , TAA
15454-OPT-RAMPC++=	\$55,000.00	34.50%	ONS 15454 RAMAN AMPLIFIER , TAA
15454-OTU2-XP++=	\$17,000.00	34.50%	4 X OTN 10G MR TRANSPONDER , TAA
15454-SA-HD++=	\$2,000.00	34.50%	15454 SA HD NEBS3 ANSI w/ RCA and Ship Kit , TAA
15454-XC-VXC10G++=	\$6,500.00	34.50%	Cross-Connect Module, High Cap. Tributary , TAA
20X10GBE-WL-XFP++=	\$150,000.00	34.50%	Cisco CRS Series 20x10GbE LAN/WAN-PHY Interface Module TAA
6-10GE-WLO-FLEX++=	\$65,000.00	34.50%	CRS-3 6X10GE WAN/LAN/OTN Flexible PLIM
ACC-CPS-CM=	\$1,800.00	34.50%	CPS LOCKING CABINET MODULE
ACC-PHD1080P=	\$891.00	34.50%	Accessory Kit Precision HD Camera
ACC-T3-CLMN-KEY=	\$87.00	34.50%	spare key for T3 system column cover
ACC-WPNL-KIT=	\$65.00	34.50%	Rep. Pen Wood Panel Kit
ACS-3825-FANS=	\$100.00	34.50%	3825 Fan assembly
ACS-3825-FILTER=	\$100.00	34.50%	Cisco 3825 Air Filter
ACS-3825-FILTRKIT=	\$350.00	34.50%	Cisco 3825 Air Filter and 23
ACS-3825RM-23=	\$100.00	34.50%	Cisco 3825 23 inch rack mount kit
ACS-3845RM-19=	\$100.00	34.50%	19 inch Rack Mount kit for the Cisco 3845
ACS-3845RM-23=	\$100.00	34.50%	Cisco 3845 23 inch rack mount kit
ACS-CF-GUARD=	\$25.00	34.50%	Compact Flash Guard for 1841,2800/3800 Series
ADD-JAB-TO-ENH	\$95.00	34.50%	Add Jabber Device to Enhanced License in UC Manager 8.x



Part Number	MSRP	DIR Discount %	Product Description
AIM-VPN/SSL-3-RF	\$1,207.00	34.50%	DES/3DES/AES/SSL VPN Encryption/Compression REFURBISHED
ATA186-I1-A-RF	\$52.00	34.50%	ATA 186 2pt Adapter,600 Ohm Impedance,User Lic. REFURBISHED
ATA186-I2-A-RF	\$52.00	34.50%	ATA 186 2pt Adapter,Complex Impedance,User Lic. REFURBISHED
ATA187-I1-A=	\$300.00	34.50%	Cisco ATA 187 with configurable impedance
ATA187-I1-A-RF	\$129.00	34.50%	Cisco ATA 187 with configurable impedance REFURBISHED
ATA190	\$300.00	34.50%	UC 2 Port Analog Telephone Adapter
ATACAB-AR=	\$10.00	34.50%	Spare ATA Power Cable For Argentina
ATACAB-AU=	\$10.00	34.50%	Spare ATA Power Cable For Australia
ATACAB-EU=	\$10.00	34.50%	Spare ATA Power Cable For Europe
ATACAB-JP=	\$10.00	34.50%	Spare ATA Power Cable For Japan
ATACAB-NA=	\$10.00	34.50%	Spare ATA Power Cable For North America
ATACAB-UK=	\$10.00	34.50%	Spare ATA Power Cable For United Kingdom
AVIZ-EDU=	\$12,500.00	34.50%	Avizia Educator
AVIZ-MXCART=	\$4,125.00	34.50%	Avizia MX Cart
AVIZ-SYN=	\$3,000.00	34.50%	Avizia Synch
AVIZ-SYN-C40KIT=	\$1,000.00	34.50%	Avizia Synch C40 Kit
AVIZ-SYN-SX20KIT=	\$1,000.00	34.50%	Avizia Synch SX20 Kit
AVIZ-TAC-K9	\$33,900.00	34.50%	Avizia Tactical
AVIZ-TAC-SW-MS	\$3,600.00	34.50%	Avizia Tactical Software for MultiSite
BE6K-BAS-UPG	\$63.00	34.50%	BE6000 Basic UCL - Standard SW Upgrade
BE6K-ENHP-UPG	\$148.00	34.50%	BE6000 Enhanced Plus UCL - Standard SW Upgrade
BE6K-ENH-UPG	\$105.00	34.50%	BE6000 Enhanced UCL - Standard SW Upgrade
BE6K-ESS-UPG	\$20.00	34.50%	BE6000 Essential UCL - Standard SW Upgrade
BE6K-PUB-UPG	\$75.00	34.50%	Unified CMBE6K Public Space UCL - Standard SW Upgrade
BE6K-START-UCL200	\$44,000.00	34.50%	BE 6000 - UCL Starter Bundle with 200 Enh + 200 VM Licenses
BE6K-START-UCL25	\$500.00	34.50%	BE 6000 - UCL Starter Bundle with 25 Enh and 25 VM Licenses
BE6K-START-UWL25	\$1,000.00	34.50%	BE 6000 - User License Starter Bundle with 25 UWL Licenses
BE6K-TP-RM-UPG	\$325.00	34.50%	BE6000 TelePresence Room System UCL - Standard SW Upgrade
BE6K-UCL-TP-RM	\$650.00	34.50%	Cisco Business Edition 6000 - Telepresence Room System User
BE6K-VM-UPG	\$38.00	34.50%	BE6000 Messaging UCL - Standard SW Upgrade
BRKT-PHD2.5X-MON=	\$165.00	34.50%	SX20 Bracket mounting for 2.5X PHDCAM to monitor
BRKT-PHD4X-MONITR=	\$157.00	34.50%	Bracket mounting for 4x PHDCam to monitor
BRKT-PHD-MONITOR=	\$157.00	34.50%	Bracket mounting for 12x PHDCAM to monitor
BRKT-SX10-SMK=	\$165.00	34.50%	SX10 Screen Mount Kit
C3201FESMIC-TP-RF	\$729.00	34.50%	FESMIC with Thermal Plates REFURBISHED
C3201MRPC-TP-RF	\$300.00	34.50%	C3200 Power Card w/thermal plates REFURBISHED

Part Number	MSRP	DIR Discount %	Product Description
C3201WMIC-A-K9-RF	\$343.00	34.50%	Wireless MIC for ops in most of the AMERICAS REFURBISHED
C3201WMIC-E-K9-RF	\$343.00	34.50%	Wireless MIC for operation in most of Europe REFURBISHED
C3201WMIC-TPAK9-RF	\$343.00	34.50%	WMIC for N. America w/Thermal Plates REFURBISHED
C3251MARC-TP-RF	\$1,075.00	34.50%	MARC with Thermal Plates REFURBISHED
C3825-H-VSEC/K9-RF	\$5,102.00	34.50%	3825H.Perf.VSEC:AIM-VPN3/SSL,PVDM2,CCME/SRST REFURBISHED
C3825-VSEC/K9-RF	\$7,238.00	34.50%	3825, PVDM2-64,Adv IP Serv, 128F/512D REFURBISHED
C3825VSECCMEK9-RF	\$4,757.00	34.50%	3825, PVDM2-64,FL-CCME-168,Adv IPServ,128F/512D REFURBISHED
C3825VSECSRSTK9-RF	\$4,757.00	34.50%	3825, PVDM2-64,FL-SRST-168,Adv IPServ,128F/512D REFURBISHED
C3845-VSEC/K9-RF	\$9,350.00	34.50%	3845, PVDM2-64,Adv IP Serv,128F/512D REFURBISHED
C3845VSECCMEK9-RF	\$6,205.00	34.50%	3845, PVDM2-64,FL-CCME-240,Adv IPServ,128F/512D REFURBISHED
C3845VSECSRSTK9-RF	\$6,205.00	34.50%	3845, PVDM2-64,FL-SRST-240,Adv IPServ,128F/512D REFURBISHED
CAB-1RCAM-2RCAF=	\$30.00	34.50%	1RCA male to 2RCA female
CAB-232FC	\$100.00	34.50%	RS-232 Cable, DCE, Female, 10 Feet
CAB-232FC=	\$100.00	34.50%	RS-232 Cable, DCE, Female, 10 Feet
CAB-232MT	\$100.00	34.50%	RS-232 Cable, DTE, Male, 10 Feet
CAB-232MT=	\$100.00	34.50%	RS-232 Cable, DTE, Male, 10 Feet
CAB-2DC-BRL-0.6M=	\$30.00	34.50%	DC Power Cable w/Barrel Plus, 0.6 meters long for MXCAM-D
CAB-2DC-BRL-1.15M=	\$30.00	34.50%	DC Power Cable w/Barrel Plus, 1.15 meters long for MXCAM-D
CAB-2HDMI-3M=	\$30.00	34.50%	HDMI to HDMI cable (3m)
CAB-2HDMI-5M=	\$30.00	34.50%	HDMI to HDMI Cable 5m
CAB-2HDMI-6M	\$29.00	34.50%	HDMI to HDMI cable 6M
CAB-2HDMILK-0.95M=	\$65.00	34.50%	HDMI to HDMI Cable, 0.95 meters long for MX700
CAB-2HDMILK-1.20M=	\$65.00	34.50%	HDMI to HDMI Cable, 1.20 meters long for MX800
CAB-2HDMILK-1.4M=	\$65.00	34.50%	HDMI to HDMI Cable, 1.4 meters long for MX800
CAB-2HDMILK-1.6M=	\$65.00	34.50%	HDMI to HDMI Cable, 1.6 meters long for MX800
CAB-2HDMILK-1.75M=	\$65.00	34.50%	HDMI to HDMI Cable, 1.75 meters long for MX700
CAB-2HDMILK-1.85M=	\$65.00	34.50%	HDMI to HDMI Cable, 1.85 meters long for MX800
CAB-2HDMILK-2.0M=	\$65.00	34.50%	HDMI to HDMI Cable, 2.0 meters long for MX700
CAB-2HDMILK-2.2M=	\$65.00	34.50%	HDMI to HDMI cable
CAB-449FC	\$100.00	34.50%	RS-449 Cable, DCE, Female, 10 Feet
CAB-449FC=	\$100.00	34.50%	RS-449 Cable, DCE, Female, 10 Feet
CAB-449MT	\$100.00	34.50%	RS-449 Cable, DTE, Male, 10 Feet
CAB-449MT=	\$100.00	34.50%	RS-449 Cable, DTE, Male, 10 Feet
CAB-530MT	\$100.00	34.50%	RS-530 Cable, DTE, Male, 10 Feet
CAB-530MT=	\$100.00	34.50%	Male DTE RS-530 Cable, 10 foot
CAB-7KCT1DB15=	\$100.00	34.50%	MIP-CT1: DSX1 to CSU DB-15 Thru Cable

Part Number	MSRP	DIR Discount %	Product Description
CAB-ACC=	\$50.00	34.50%	AC Power Cord (China), C13, GB15934, CCC, 2.5m
CAB-ATM-DS3/E3-E	\$100.00	34.50%	ATM Cable, DS-3 and E3, 10
CAB-ATM-DS3/E3-E=	\$100.00	34.50%	ATM Cable, DS-3 and E3, 10
CAB-AUX-RJ45=	\$30.00	34.50%	Auxiliary Cable 8ft with RJ45 and DB25M
CAB-AV-15FT=	\$30.00	34.50%	A/V CABLE BREAKOUT 15 ft
CAB-COMBO-2M=	\$40.00	34.50%	Combo cable USB & HDMI. Grey. 2 meters
CAB-CONSOLE-RJ45=	\$30.00	34.50%	Console Cable 6ft with RJ45 and DB9F
CAB-CONSOLERJ45-RF	\$18.00	34.50%	Console Cable 6ft with RJ45 and DB9F REFURBISHED
CAB-DB26-449366=	\$175.00	34.50%	DB26 to RS449/RS366 cable with LOS
CAB-DB26-530=	\$175.00	34.50%	DB26 to RS530 cable with LOS
CAB-DB26-KIV7=	\$125.00	34.50%	DB26 to RS530 in DB37 for KIV7 with LOS
CAB-DB26-SCP=	\$500.00	34.50%	Secure Cable Pack (CAB-DB26-: KIV7, 449366 and 530366)
CAB-DB26-V35=	\$475.00	34.50%	DB26 to V.35 cable
CAB-DB26-V35366=	\$475.00	34.50%	DB26 to V.35/RS366 cable
CAB-DB9-DB9-12FT=	\$30.00	34.50%	DB9 male to DB9 female 12 ft long
CAB-DIN-BRL-0.4M=	\$45.00	34.50%	4-PIN MINI DIN to 2mm Barrel Plug, 0.4 meters for MX800
CAB-DIN-BRL-1.05M=	\$45.00	34.50%	4-PIN MINI DIN to 2mm Barrel Plug, 1.05 meters for MX700
CAB-DISPPRT1.0M=	\$60.00	34.50%	1.0 meter DP cable
CAB-DISPPRT2.2M=	\$80.00	34.50%	2.2 meter DP cable
CAB-DV10-4M=	\$20.00	34.50%	4 meter flat grey Ethernet cable for Touch 10 - Spare
CAB-DVI-A-VGA125=	\$30.00	34.50%	DVI-A (12+5) to VGA cable
CAB-DVI-D181=	\$30.00	34.50%	Standard DVI-D (18+1) cable
CAB-DVI-VGA-3.5MM=	\$60.00	34.50%	SX20 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m
CAB-DVI-VGA-PHOEN=	\$60.00	34.50%	Presentation cable w/audio, VGA/Jack to DVI/Phoenix - Spare
CAB-E1-BNC	\$100.00	34.50%	E1 Cable BNC 75ohm/Unbal 5m
CAB-E1-BNC=	\$100.00	34.50%	FSIP and MIP-CE1: BNC 75ohm/Unbal 5 meters
CAB-E1-DB15	\$100.00	34.50%	E1 Cable DB15 120 ohm/Balanced, 5 Meters
CAB-E1-DB15=	\$100.00	34.50%	E1 Cable DB15 120 ohm/Bal 5m
CAB-E1-PRI	\$100.00	34.50%	E1- ISDN PRI Cable, 10 Feet
CAB-E1-PRI=	\$100.00	34.50%	E1 ISDN PRI CABLE, 10 FOOT
CAB-E1-RJ45BNC	\$100.00	34.50%	E1 Cable RJ45 to Dual BNC (Unbalanced)
CAB-E1-RJ45BNC=	\$100.00	34.50%	E1 Cable RJ45 to dual BNC (unbalanced), Spare
CAB-E1-RJ45TWIN=	\$100.00	34.50%	E1 Cable RJ45 to Twinax (balanced), Spare
CAB-ETH-2M=	\$30.00	34.50%	Network cable, 2m, no marki
CAB-ETH-5M=	\$65.00	34.50%	Ethernet Cable - 5M
CAB-ETHRJ45-0.7M=	\$35.00	34.50%	Shielded Twisted Pair Eth Cable w/ RJ45 0.7 mts, MXCAM-D

Part Number	MSRP	DIR Discount %	Product Description
CAB-ETHRJ45-1.05M=	\$35.00	34.50%	Shielded Twisted Pair Ethernet Cable w/ RJ45 1.05 mts long,
CAB-ETHRJ45-1.2M=	\$35.00	34.50%	Shielded Twisted Pair Eth Cable w/ RJ45 1.2 mts,MXCAM-D
CAB-ETHRJ45-1.35M=	\$35.00	34.50%	Shielded Twisted Pair Ethernet Cable w/ RJ45 1.3 mts
CAB-ETHRJ45-1.85M=	\$35.00	34.50%	Shielded Twisted Pair Ethernet Cable w/ RJ45 1.85 mts
CAB-ETHRJ45-2.2M=	\$35.00	34.50%	Shielded Twisted Pair Ethernet Cable w/ RJ45 2.2 mts long,
CAB-ETHRJ45-2.6M=	\$35.00	34.50%	Ethernet Cable w/ RJ45 2.6 meters
CAB-ETHRJ45-3.45M=	\$35.00	34.50%	Ethernet Cable w/ RJ45 3.45 meters
CAB-ETHXOVER=	\$25.00	34.50%	Ethernet Cross-over Cable
CAB-GREY-2.9M=	\$20.00	34.50%	RJ45 Grey cable 2.9 meters
CAB-HD4-232FC	\$300.00	34.50%	High Density 4-port EIA-232 Cable, Female, DCE
CAB-HD4-232FC=	\$300.00	34.50%	High Density 4-port EIA-232 Cable, Female, DCE
CAB-HD4-232MT	\$300.00	34.50%	High Density 4-port EIA-232 Cable, Male, DTE
CAB-HD4-232MT=	\$300.00	34.50%	High Density 4-port EIA-232 Cable, Male, DTE
CAB-HD8-ASYNC	\$150.00	34.50%	High Density 8-port EIA-232 Async Cable
CAB-HD8-ASYNC=	\$150.00	34.50%	High Density 8-port EIA-232 Async Cable
CAB-HD8-ASYNC-RF	\$90.00	34.50%	High Density 8-port EIA-232 Async Cable REFURBISHED
CAB-HD8-KIT	\$300.00	34.50%	High Density 8-port Async Cable w/ 8 DB-25 Modem Connectors
CAB-HD8-KIT=	\$300.00	34.50%	High Density 8-port Async Cable w/ 8 DB-25 Modem Connectors
CAB-HDMI2.5M=	\$290.00	34.50%	Cam cable HDMIx2 RJ45-DSUB 2.5 m w/labe
CAB-HDMIHDMI-A=	\$190.00	34.50%	8 meter HDMI Audio Cable w/o EQ
CAB-HDMI-PHD12XS=	\$60.00	34.50%	Custom 12xcamera cable; HDMI, Cont. and Power (3m)
CAB-HDMI-PHD4XS2=	\$60.00	34.50%	Custom 4xcamera cable; HDMI, Control and Power (3m)
CAB-MIC20-EXT	\$30.00	34.50%	Extension cable for the Performance microphone
CAB-MIC20-EXT=	\$30.00	34.50%	Extension cable for the Performance microphone
CAB-MIC-20M=	\$247.00	34.50%	Mic Cable 20m
CAB-MIC-7.5M=	\$30.00	34.50%	Mic Cable 7.5m
CAB-MIC-RJ.5-0.5M=	\$100.00	34.50%	RJ.5 Microphone Cable, 0.5 meters long, for MXCAM-D
CAB-MIC-RJ.5-1.0M=	\$100.00	34.50%	RJ.5 Microphone Cable, 1.0 meters long, for MXCAM-D
CAB-MIC-T60EXT=	\$30.00	34.50%	Extension cable 9m for Table Microphone 60 - Spare
CAB-MX700-L-SPKR=	\$50.00	34.50%	Left Speaker Cable for MX700
CAB-MX700-R-SPKR=	\$50.00	34.50%	Right Speaker Cable for MX700
CAB-MX800-L-SPKR=	\$50.00	34.50%	Left Speaker Cable for MX800
CAB-MX800-R-SPKR=	\$50.00	34.50%	Right Speaker Cable for MX800
CAB-NET-EN5M=	\$25.00	34.50%	Ethernet cable for MX300 - Spare
CAB-PHD4XS2-SPLIT	\$39.00	34.50%	Camera Break Out Cable to RJ45 and HDMI (both female)
CAB-PHD4XS2-SPLIT=	\$39.00	34.50%	Camera Break Out Cable to RJ45 and HDMI (both female)

Part Number	MSRP	DIR Discount %	Product Description
CAB-PRESO-2HDMI=	\$60.00	34.50%	Presentation cable, HDMI to HDMI, 8 meter, gray
CAB-PWR-MF-1.0M=	\$30.00	34.50%	Pwr cable 1.0m black
CAB-PWR-MRF-1.0M=	\$30.00	34.50%	Pwr cable 1.0m black
CAB-PWR-RMRF-0.2M=	\$30.00	34.50%	Pwr cable 0.2m
CAB-PWR-ST-SHORT=	\$30.00	34.50%	Two 12V power cables (0.45m&0.2m) for SpeakerTrack 60 spare
CAB-S/T-RJ45	\$20.00	34.50%	Orange Color Cable for ISDN BRI S/T, RJ-45, 6 feet
CAB-S/T-RJ45=	\$20.00	34.50%	Orange Color Cable for ISDN BRI S/T, RJ-45, 6 feet
CAB-SS-232FC	\$100.00	34.50%	RS-232 Cable, DCE Female to Smart Serial, 10 Feet
CAB-SS-232FC=	\$100.00	34.50%	RS-232 Cable, DCE Female to Smart Serial, 10 Feet
CAB-SS-232FC-EXT=	\$200.00	34.50%	RS232 with extended control leads
CAB-SS-232MT	\$100.00	34.50%	RS-232 Cable, DTE Male to Smart Serial, 10 Feet
CAB-SS-232MT=	\$100.00	34.50%	RS-232 Cable, DTE Male to Smart Serial, 10 Feet
CAB-SS-232MT-EXT=	\$200.00	34.50%	RS232 Male DTE cable with extended control leads
CAB-SS-449FC=	\$100.00	34.50%	RS-449 Cable, DCE Female to Smart Serial, 10 Feet
CAB-SS-449FC-EXT=	\$200.00	34.50%	RS449 Female DCE cable with extended control leads
CAB-SS-449MT	\$100.00	34.50%	RS-449 Cable, DTE Male to Smart Serial, 10 Feet
CAB-SS-449MT-EXT=	\$200.00	34.50%	RS449 Male DTE cable with extended control leads
CAB-SS-530AMT	\$100.00	34.50%	RS-530A Cable, DTE Male to Smart Serial, 10 Feet
CAB-SS-530AMT-EXT=	\$200.00	34.50%	RS530A Male DTE cable with extended control leads
CAB-SS-530FC	\$100.00	34.50%	RS-530 Cable, DCE Female to Smart Serial, 10 Feet
CAB-SS-530FC-EXT=	\$200.00	34.50%	RS530 Female DCE cable with extended control leads
CAB-SS-530MT	\$100.00	34.50%	RS-530 Cable, DTE Male to Smart Serial, 10 Feet
CAB-SS-530MT-EXT=	\$200.00	34.50%	RS530 Male DTE cable with extended control leads
CAB-SS-SURGE	\$80.00	34.50%	Surge protection cable adapter for Smart Serial Cables
CAB-SS-V35FC	\$100.00	34.50%	V.35 Cable, DCE Female to Smart Serial, 10 Feet
CAB-SS-V35FC-EXT=	\$200.00	34.50%	V35 Female DCE cable with extended control leads
CAB-SS-V35FC-RF	\$42.00	34.50%	V.35 Cable, DCE Female to Smart Serial, 10 Feet REFURBISHED
CAB-SS-V35FT-EXT=	\$200.00	34.50%	V35 Female DTE cable with extended control leads
CAB-SS-V35MC-EXT=	\$200.00	34.50%	V35 Male DCE cable with extended control leads
CAB-SS-V35MT	\$100.00	34.50%	V.35 Cable, DTE Male to Smart Serial, 10 Feet
CAB-SS-V35MT-EXT=	\$200.00	34.50%	V35 Male DTE cable with with extended control leads
CAB-SS-V35MT-RF	\$43.00	34.50%	V.35 Cable, DTE Male to Smart Serial, 10ft REFURBISHED
CAB-SS-X21FC	\$100.00	34.50%	X.21 Cable, DCE Female to Smart Serial, 10 Feet
CAB-SS-X21MT	\$100.00	34.50%	X.21 Cable, DTE Male to Smart Serial, 10 Feet
CAB-STEREO35MM=	\$30.00	34.50%	3.5mm stereo cable
CAB-SYS-DB9F=	\$65.00	34.50%	140025 Cable DB9 Female To DB9 Female



Part Number	MSRP	DIR Discount %	Product Description
CAB-T3-KIT10=	\$563.00	34.50%	T3 Cable Kit 10
CAB-T3-KIT11=	\$1,733.00	34.50%	T3 Cable Kit 11
CAB-T3-KIT12=	\$650.00	34.50%	T3 Cable Kit 12
CAB-T3-KIT13=	\$201.00	34.50%	T3 Cable Kit 13
CAB-T3-KIT14=	\$347.00	34.50%	T3 Cable Kit 14
CAB-T3-KIT15=	\$433.00	34.50%	T3 Cable Kit 15
CAB-T3-KIT16=	\$520.00	34.50%	T3 Cable Kit 16
CAB-T3-KIT17=	\$520.00	34.50%	T3 Cable Kit 17
CAB-T3-KIT18=	\$260.00	34.50%	T3 Cable Kit 18
CAB-T3-KIT19=	\$130.00	34.50%	T3 Cable Kit 19
CAB-T3-KIT2=	\$87.00	34.50%	T3 Cable Kit 2
CAB-T3-KIT20=	\$87.00	34.50%	T3 Cable Kit 20
CAB-T3-KIT21=	\$43.00	34.50%	T3 Cable Kit 21
CAB-T3-KIT3=	\$87.00	34.50%	T3 Cable Kit 3
CAB-T3-KIT4=	\$477.00	34.50%	T3 Cable Kit 4
CAB-T3-KIT5=	\$477.00	34.50%	T3 Cable Kit 5
CAB-T3-KIT6=	\$260.00	34.50%	T3 Cable Kit 6
CAB-T3-KIT7=	\$433.00	34.50%	T3 Cable Kit 7
CAB-T3-KIT8=	\$433.00	34.50%	T3 Cable Kit 8
CAB-T3-KIT9=	\$1,300.00	34.50%	T3 Cable Kit 9
CAB-TAM-6000=	\$30.00	34.50%	TAM MXP TO CODEC 6000 BREAKOUT CABLE
CAB-U-RJ45	\$20.00	34.50%	Red Color Cable for ISDN BRI U, RJ-45, 6 feet
CAB-U-RJ45=	\$20.00	34.50%	Red Color Cable for ISDN BRI U, RJ-45, 6 feet
CAB-USB-A-B-1.15M=	\$35.00	34.50%	USB A to USB B Cable, 1.15 meters long for MX700
CAB-USB-A-B-1.45M=	\$35.00	34.50%	USB A to USB B Cable, 1.45 meters long for MX700/800
CAB-V35FC	\$100.00	34.50%	V.35 Cable, DCE, Female, 10 Feet
CAB-V35FC=	\$100.00	34.50%	V.35 Cable, DCE, Female, 10 Feet
CAB-V35MT	\$100.00	34.50%	V.35 Cable, DTE, Male, 10 Feet
CAB-V35MT=	\$100.00	34.50%	V.35 Cable, DTE, Male, 10 Feet
CAB-VC2-5M=	\$30.00	34.50%	Standard camera control cable DSUB/RJ45
CAB-VC-5M=	\$30.00	34.50%	Visca-Cable-DSUB9-RJ45-5m
CAB-VCDC-20M=	\$264.00	34.50%	PrecisionHD Camera Daisy-Chain cable For Visca Control-20m
CAB-VCDC-6.5M=	\$149.00	34.50%	PrecisionHD Camera Daisy-Chain cable For Visca Control-6.5m
CAB-VGA-AUD-6FT=	\$30.00	34.50%	PC Hookup Cable - VGA and Audio, 6 ft
CAB-VGA-DVI-AUD=	\$217.00	34.50%	Presentation VGA-DVI + Audio Jack short cable 6 meters
CAB-VS-20M=	\$264.00	34.50%	Visca Control Cable 20m - DB9 to RJ45

Part Number	MSRP	DIR Discount %	Product Description
CAB-X21FC	\$100.00	34.50%	X.21 Cable, DCE, Female, 10 Feet
CAB-X21FC=	\$100.00	34.50%	X.21 Cable, DCE, Female, 10 Feet
CAB-X21MT	\$100.00	34.50%	X.21 Cable, DTE, Male, 10 Feet
CAB-X21MT=	\$100.00	34.50%	X.21 Cable, DTE, Male, 10 Feet
CART-SGL-PL=	\$8,300.00	34.50%	Single Plasma Trolley
CB-128-HVY-2WPL	\$79,500.00	34.50%	CDE Bundle, 128GB, 4x10GE + 4x1GE, 1 CDA
CB-256-HVY-3WPL	\$119,500.00	34.50%	CDE Bundle, 256GB, 6x10GE + 4x1GE, 1 CDA
CDACOS-145000-R	\$602,500.00	34.50%	Cloud Object Store App Software (288TB / 20Gbps I/O)
CDACOS-54000-R	\$265,000.00	34.50%	Cloud Object Store App Software (108TB / 10Gbps I/O)
CDACOS-72000-R	\$335,000.00	34.50%	Cloud Object Store App Software (144TB / 10Gbps I/O)
CDAREC-145000-20G	\$175,000.00	34.50%	Recorder Application (14,000 SDE Hours; 20 Gbps Ingest inclu
CDAREC-1GIG	\$19,500.00	34.50%	Recording capacity upgrade - 1Gbps (upto a max of 20G)
CDAREC-54000-10G	\$65,000.00	34.50%	Recorder Application (54,000 SDE Hours; 10 Gbps Ingest inclu
CDAREC-72000-10G	\$95,000.00	34.50%	Recorder Application (72,000 SDE Hours; 10 Gbps Ingest inclu
CDAREC-SCOPY-1	\$200,000.00	34.50%	Shared Copy Recording - Feature License - 4R1
CDAREC-SCOPY-2	\$350,000.00	34.50%	Shared Copy Recording - Feature License - 4R2
CDAREC-SCOPY-3	\$240,000.00	34.50%	Shared Copy Recording - Feature License - 4R3
CDAREC-UCOPY-1	\$125,000.00	34.50%	Unique Copy Recording - Feature License - 4R1
CDAREC-UCOPY-2	\$195,000.00	34.50%	Unique Copy Recording - Feature License - 4R2
CDAREC-UCOPY-3	\$150,000.00	34.50%	Unique Copy Recording - Feature License - 4R3
CDA-VDSTV-CDNM	\$45,000.00	34.50%	VDS-TV VVIM (CDNM) Management License
CDA-VDSTV-CDSM	\$45,000.00	34.50%	VDS-TV CDS Management License
CDAVLT4-54000	\$265,000.00	34.50%	Vault Application, 54000 Hours SD
CDE250-HV-2WPL-K9=	\$52,750.00	34.50%	CDE250 HVY lite, CB-48-HVY-2WPL (CISCO SVC SPARE)
CDE3-SSD-MLC-300=	\$3,400.00	34.50%	300GB SSD in 2.5 Tray for Gen 3 Content Delivery Engine
CDE3-SSD-MLC-600=	\$7,500.00	34.50%	600GB SSD in 2.5 Tray for Gen 3 Content Delivery Engine
CDE460-HV-2WPL-K9=	\$59,500.00	34.50%	CDE460 HVY Chassis Lite Spare - all incl (CISCO SVC SPARE)
CDE460-K9	\$53,500.00	34.50%	4RU Content Delivery Engine Base System
CDE470-HV-3WPL-K9=	\$95,500.00	34.50%	CDE470 HVY Chassis Lite Spare - all incl (CISCO SVC SPARE)
CDE470-K9	\$95,500.00	34.50%	4RU Content Delivery Engine Base System (CDE470)
CDE4-HDD-ASSY=	\$600.00	34.50%	Gen4 CDE - 2-Hard Drive Assembly (Tray without Drives)
CDE4-HDD-SAS-3T=	\$2,500.00	34.50%	3TB SAS HDD, 3.5in, for Gen4 CDE
CDE4-HDD-SAS-4T=	\$3,000.00	34.50%	4TB SAS HDD, 3.5in, (no drive tray) for Gen4 CDE
CDE4-HDD-SAS-4T-T=	\$3,000.00	34.50%	4TB SAS HDD, 3.5in, (w/ CDE460 Drive Tray)
CDE4-PWR-1000W-DC=	\$2,150.00	34.50%	DC Power Supply, Gen4 CDE, 4RU, 1000W
CDE4-PWR-1280W-AC=	\$2,150.00	34.50%	AC Power Supply, Gen4 CDE, 4RU, 1280W

Part Number	MSRP	DIR Discount %	Product Description
CE-10GSFP-SR=	\$995.00	34.50%	10 Gigabit Ethernet SFP Module 10GBASE-SR SFP+ SR Optics
CE-1GSFP-T=	\$395.00	34.50%	1 Gigabit Ethernet SFP Module 1000BASE-T
CISCO3201FESMIC-RF	\$240.00	34.50%	3200 Fast Ethernet Switch MIC Spare REFURBISHED
CISCO3201SMIC-RF	\$274.00	34.50%	3200 Serial MIC Spare REFURBISHED
CISCO3251MARC-RF	\$860.00	34.50%	3251 Mobile Access Router Card REFURBISHED
CISCO3825-AC-IP-RF	\$3,443.00	34.50%	3825 w/AC+POE,2GE,1SFP,2NME,4HWIC,IP SW,64F/256D REFURBISHED
CISCO3825CCMEK9-RF	\$4,240.00	34.50%	3825, PVDM2-64,FL-CCME-168,SP Serv,64F/256D REFURBISHED
CISCO3825-DC-RF	\$6,185.00	34.50%	3825 w/DC,2GE,1SFP,2NME,4HWIC,IP SW,64F/256D REFURBISHED
CISCO3825HSECK9-RF	\$6,997.00	34.50%	3825 Sec. Bundle,AIM-VPN/EPII-PLUS,Adv. IP Serv REFURBISHED
CISCO3825-RF	\$3,276.00	34.50%	3825,AC PWR,2GE,1SFP,2NME,4HWIC,IP Base REFURBISHED
CISCO3825SEC/K9-RF	\$6,575.00	34.50%	3825 Security Bundle,Advanced Sec. REFURBISHED
CISCO3825SRSTK9-RF	\$5,300.00	34.50%	3825, PVDM2-64,FL-SRST-168,SP Serv,128F/512D REFURBISHED
CISCO3825-V/K9-RF	\$3,619.00	34.50%	3825 Voice Bundle,PVDM2-64,SP Serv,64F/256D REFURBISHED
CISCO3825V3PNK9-RF	\$3,001.00	34.50%	3825w/AIMVPN,PVDM2-64,CCME-168,AdvIPSvc,64F/256D REFURBISHED
CISCO3825-WAEK9-RF	\$5,448.00	34.50%	3825, NME-WAE-502/K9,WAAS Trans,IPBase,128F/512D REFURBISHED
CISCO3845-AC-IP-RF	\$5,795.00	34.50%	3845 w/AC+POE,2GE,1SFP,4 NME,4HWIC,IP,64F/256D REFURBISHED
CISCO3845CCMEK9-RF	\$5,688.00	34.50%	3845, PVDM2-64,FL-CCME-240,SP Serv,128F/512D REFURBISHED
CISCO3845-DC-RF	\$8,448.00	34.50%	3845 w/DC,2GE,1 SFP,4 NME,4HWIC,IP SW,64F/256D REFURBISHED
CISCO3845FANASSY=	\$250.00	34.50%	Cisco 3845 Fan Assembly and Bezel
CISCO3845HSECK9-RF	\$9,592.00	34.50%	3845 Sec. Bundle,AIM-VPN-VPN/SSL-3,,Adv. IP Serv REFURBISHED
CISCO3845-MB-RF	\$2,759.00	34.50%	Cisco 3845 motherboard REFURBISHED
CISCO3845-RF	\$4,483.00	34.50%	3845,AC PWR,2GE,1SFP,4NME,4HWIC,IP Base REFURBISHED
CISCO3845SEC/K9-RF	\$8,687.00	34.50%	3845 Security Bundle,Adv Sec. REFURBISHED
CISCO3845SRSTK9-RF	\$9,954.00	34.50%	3845, PVDM2-64,FL-SRST-240,SP Serv,128F/512D REFURBISHED
CISCO3845-V/K9-RF	\$6,032.00	34.50%	3845 Voice Bundle,PVDM2-64,SP Serv,64F/256D REFURBISHED
CISCO3845V3PNK9-RF	\$3,725.00	34.50%	3845 V3PN,AIM-VPN,PVDM2-64,CCME-240,AdvIPServ,REFURBISHED
CISCO3845-WAEK9-RF	\$6,207.00	34.50%	3845, NME-WAE-502/K9,WAAS Trans,IPBase,128F/512D REFURBISHED
CISCO-FIPS-KIT=	\$200.00	34.50%	Tamper Proof for 80/18/28/38/72/73 Routers and ASA
CP-6901-C-K9=	\$110.00	34.50%	Cisco UC Phone 6901, Charcoal, Standard handset
CP-6901-C-K9-RF	\$47.00	34.50%	Cisco UC Phone 6901, Charcoal, Standard handset REFURBISHED
CP-6901-CL-K9=	\$110.00	34.50%	Cisco UC Phone 6901, Charcoal, Slimline handset
CP-6901-CL-K9-RF	\$38.00	34.50%	Cisco UC Phone 6901, Charcoal, Slimline handset REFURBISHED
CP-6901-W-K9=	\$135.00	34.50%	Cisco UC Phone 6901, White, Standard handset
CP-6901-W-K9-RF	\$47.00	34.50%	Cisco UC Phone 6901, White, Standard handset REFURBISHED
CP-6901-WL-K9=	\$135.00	34.50%	Cisco UC Phone 6901, White, Slimline handset
CP-6911-C-K9=	\$195.00	34.50%	Cisco UC Phone 6911, Charcoal, Standard handset

Part Number	MSRP	DIR Discount %	Product Description
CP-6911-C-K9-RF	\$84.00	34.50%	Cisco UC Phone 6911, Charcoal, Standard handset REFURBISHED
CP-6911-CL-K9=	\$195.00	34.50%	Cisco UC Phone 6911, Charcoal, Slimline handset
CP-6911-CL-K9-RF	\$117.00	34.50%	Cisco UC Phone 6911, Charcoal, Slimline handset REFURBISHED
CP-6911-W-K9=	\$220.00	34.50%	Cisco UC Phone 6911, White, Standard handset
CP-6911-W-K9-RF	\$76.00	34.50%	Cisco UC Phone 6911, White, Standard handset REFURBISHED
CP-6911-WL-K9=	\$220.00	34.50%	Cisco UC Phone 6911, White, Slimline handset
CP-7841-K9-RF	\$219.00	34.50%	Cisco UC Phone 7841 REFURBISHED
CP-7940G-RF	\$160.00	34.50%	7940G IP Phone (SW License NOT INCLUDED) REFURBISHED
CP-7942G++=	\$395.00	34.50%	Cisco UC Phone 7942, spare, TAA
CP-7945G++=	\$490.00	34.50%	Cisco UC Phone 7945, Gig Ethernet, Color, spare, TAA
CP-7960G-RF	\$157.00	34.50%	7960G IP Phone (SW License NOT INCLUDED) REFURBISHED
CP-7962G++=	\$495.00	34.50%	Cisco UC Phone 7962, spare, TAA
CP-7965G++=	\$620.00	34.50%	Cisco UC Phone 7965, Gig Ethernet, Color, spare, TAA
CP-7975G-CTS=	\$730.00	34.50%	Cisco UC Phone CP-7975G, Global, for TSBU
CP-8941-K9-RF	\$255.00	34.50%	Cisco Unified Phone 8941, Phantom Grey, Std Hndset REFURBISHED
CP-8945-K9-RF	\$181.00	34.50%	Cisco Unified Phone 8945, Phantom Grey, Std Hndset REFURBISHED
CP-894X-FS=	\$30.00	34.50%	Replacement Footstand for 8941 and 8945 Series IP Phones
CP-ADA-C-6900=	\$75.00	34.50%	ADA Charcoal Non-Locking Wall Mount Kit for 6900 Series
CP-DSKCH-7925G=	\$145.00	34.50%	Cisco 7925G Desk Top Charger
CP-DSKCH-7925G-RF	\$87.00	34.50%	Cisco 7925G Desk Top Charger REFURBISHED
CP-DX650-ADA-WMK=	\$75.00	34.50%	ADA Locking Wall Mount Kit for DX650
CP-DX650-K9++=	\$1,695.00	34.50%	Cisco Desktop Collaboration Experience DX650 - TAA
CP-DX650-K9=	\$1,695.00	34.50%	Cisco Desktop Collaboration Experience DX650
CP-DX650-K9-RF	\$1,017.00	34.50%	Cisco Desktop Collaboration Experience DX650 REFURBISHED
CP-DX650-W-K9=	\$1,695.00	34.50%	Cisco Desktop Collaboration Experience DX650 White Spare
CP-DX70-W-K9=	\$2,750.00	34.50%	Cisco Desktop Collaboration Experience DX70 (White)
CP-DX80-K9=	\$3,990.00	34.50%	Cisco DX80
CP-DX-CORD=	\$15.00	34.50%	Spare Handset Cord for Cisco 8800, DX600 Series
CP-DX-HS=	\$25.00	34.50%	Spare Handset for Cisco 7800, 8800, DX600 Series
CP-HS-CORD-C-EN40=	\$800.00	34.50%	ENHANCED CHARCOAL GREY HANDSET CORD 40 PACK
CP-HS-CORD-W-EN40=	\$800.00	34.50%	ENHANCED ARCTIC WHITE HANDSET CORD 40 PACK
CP-MIC-WIRED-S=	\$350.00	34.50%	Wired Microphone Accessories for the 8831 Conference phone
CP-MIC-WIRED-S-RF	\$210.00	34.50%	Wired Microphone Acc for 8831Conf phone REFURBISHED
CP-PWR-CUBE-5=	\$80.00	34.50%	Power transformer for the DX70 and DX80 series
CP-PWR-DC7925G-NA=	\$45.00	34.50%	Cisco 7925G Desk Top Charger Power Supply For North America
CRS-16-FC140/S++=	\$62,500.00	34.50%	Cisco CRS Series 16 Slots Fabric Card / Single (140G)

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CRS-16-F-CT-B+++	\$13,500.00	34.50%	Cisco CRS-1 Fan Controller for 16 Slots LC Chassis Ver B
CRS-16-PRP-12G+++	\$50,000.00	34.50%	CRS/16 12 G Performance RP
CRS-16-PRP-6G+++	\$35,000.00	34.50%	CRS/16 6 G Performance RP
CRS-4-FC140/S+++	\$27,500.00	34.50%	Cisco CRS 4 Slot Fabric Card / Single (140G)
CRS-8-FC140/S+++	\$40,000.00	34.50%	Cisco CRS Series 8 Slot Fabric Card / Single (140G)
CRS-8-PRP-12G+++	\$50,000.00	34.50%	CRS/4/8 12 G Performance RP
CRS-8-PRP-6G+++	\$35,000.00	34.50%	CRS/4/8 6 G Performance RP
CRS-FP140+++	\$140,000.00	34.50%	Cisco CRS Series Forwarding Processor 140G
CRS-MS-140G+++	\$450,000.00	34.50%	Cisco CRS Series Modular Services Card 140G
CTI-310-TS-K9	\$24,000.00	34.50%	Cisco TelePresence Server 310
CTI-310-TS-K9=	\$24,000.00	34.50%	Cisco TelePresence Server 310 Spare
CTI-320-TS-K9	\$44,000.00	34.50%	Cisco TelePresence Server 320
CTI-320-TS-K9=	\$44,000.00	34.50%	Cisco TelePresence Server 320 Spare
CTI-3241-GWISDNK9	\$21,360.00	34.50%	ISDN GW 3241 - PRI ISDN H.320 To H.323 Gateway
CTI-3340-GWS-K9	\$52,000.00	34.50%	Cisco TelePresence Serial GW 3340 - up to 8 ports
CTI-4501-MCU-K9	\$62,280.00	34.50%	Cisco TelePresence MCU 4501 - 6 Port HD MCU
CTI-4505-MCU-K9	\$107,520.00	34.50%	MCU 4505 - 12 Port HD MCU
CTI-4505-MCU-K9-RF	\$64,512.00	34.50%	MCU-4505 - REFURBISHED
CTI-4510-MCU-K9	\$174,840.00	34.50%	MCU 4510 - 20 Port HD MCU
CTI-4515-MCU-K9	\$254,880.00	34.50%	MCU 4515 - 30 Port HD MCU
CTI-4515-MCU-K9=	\$254,880.00	34.50%	MCU-4515 - Spare
CTI-4520-MCU-K9	\$334,920.00	34.50%	MCU 4520 - 40 Port HD MCU
CTI-4520-MCU-K9=	\$334,920.00	34.50%	MCU-4520 - Spare
CTI-4520-MCU-K9-RF	\$200,952.00	34.50%	MCU-4520 - REFURBISHED
CTI-5300-CAB2MCU	\$450.00	34.50%	Cisco TelePresence MCU 5300 Series Stacking Cable
CTI-5300-CAB2MCU=	\$450.00	34.50%	Cisco TelePresence MCU 5300 Series Stacking Cable spare
CTI-5310-MCU-K9	\$24,000.00	34.50%	Cisco TelePresence MCU 5310 up to 20 ports
CTI-5310-MCU-K9-RF	\$14,400.00	34.50%	Cisco TelePresence MCU 5310 spare REFURBISHED
CTI-5320-MCU-K9	\$44,000.00	34.50%	Cisco TelePresence MCU 5320 up to 40 SD ports
CTI-5320-MCU-K9-RF	\$26,400.00	34.50%	Spare - Cisco TelePresence MCU 5320 REFURBISHED
CTI-7010-TPSMK2-K9	\$64,000.00	34.50%	Cisco TelePresence Server 7010 Mk2
CTI7010TPSMK2K9-RF	\$38,400.00	34.50%	Cisco TelePresence Server 7010 Mk2 REFURBISHED
CTI-7010-TPSRV-K9=	\$207,480.00	34.50%	Cisco TS 7010 - TelePresence Server (TR1A) - Spare
CTI-8000-4AIRF=	\$450.00	34.50%	MSE-8016 Air Filter Kit MSE 8000 Chassis, 4 Air Filters
CTI-8000-ACC=	\$235.00	34.50%	Accessory Kit
CTI-8000-BLKBLD=	\$600.00	34.50%	Blank Blade



Part Number	MSRP	DIR Discount %	Product Description
CTI-8000-BRK=	\$233.00	34.50%	MSE 8000 Rackmount Brackets - Spare Part
CTI-8000-MSECH-K9	\$60,960.00	34.50%	MSE-8000-B2 Media Services Engine Chassis Bundle
CTI-8000MSECHK9-RF	\$36,576.00	34.50%	MSE-8000-B2 Media Services Engine Chassis Bundle REFURBISHED
CTI-8000-VALBLK=	\$450.00	34.50%	UPL, MSE8023 PSU - Blank rectifier for power shelf
CTI-8000-VALCAB=	\$830.00	34.50%	DC cable kit (6 cables)
CTI-8000-VALEPS=	\$450.00	34.50%	UPL, MSE8020 Empty AC/DC Power Shelf unit pack
CTI-8000-VALNIC=	\$975.00	34.50%	UPL, MSE8024 PSU NIC power shelf management module unit pack
CTI-8000-VALRCTF=	\$1,650.00	34.50%	1 KW AC/DC Pwr Shelf Rectifier Module
CTI-8010-FAN=	\$5,000.00	34.50%	MSE 8000 chass fan tray
CTI-8050-SUP-K9=	\$26,280.00	34.50%	MSE 8050 Supervisor Blade
CTI-8321-GWISDNK9	\$26,280.00	34.50%	ISDN GW MSE 8321 - H.320 gateway blade up to 8 PRI Ports
CTI-8321-GWISDNK9=	\$26,280.00	34.50%	ISDN GW MSE 8321 - H.320 gateway blade up to 8 PRI Ports
CTI-8330-GWS-K9	\$26,280.00	34.50%	Cisco TelePresence Serial GW MSE 8330 blade - up to 16 ports
CTI-8330-GWS-K9=	\$26,280.00	34.50%	Cisco TelePresence Serial GW MSE 8330 blade - up to 16 ports
CTI-8510-MED2-K9	\$93,510.00	34.50%	MCU MSE 8510 - (Media2) MCU blade up to 80 MCU (Media) Ports
CTI-8510-MED2-K9=	\$93,510.00	34.50%	MCU MSE 8510 - (Media2) MCU blade up to 80 MCU (Media) Ports
CTI-8710-TS-K9	\$62,340.00	34.50%	Cisco TelePresence Server MSE 8710 blade
CTI-8710-TS-K9=	\$62,340.00	34.50%	Cisco TelePresence Server MSE 8710 blade
CTI-8710-TS-K9-RF	\$37,404.00	34.50%	Cisco TelePresence Server MSE 8710 blade REFURBISHED
CTI-BS1U-ACC-KIT=	\$138.00	34.50%	MCU 4200 And VCR 2200 1U Accessory Kit
CTI-BS2U-ACC-KIT=	\$165.00	34.50%	MCU 4500 2U Accessory Kit
CTI-CE1K-BDL-K9	\$20,500.00	34.50%	VCS Control And Expressway Platform UCS C220 M3 Bundle
CTI-CE1K-BDL-K9=	\$20,500.00	34.50%	Spare VCS Control And Expressway Platform UCS C220 M3 Bundle
CTI-CE500-BDL-K9	\$12,360.00	34.50%	VCS Control And Expressway Platform UCS C220 M3 Bundle
CTI-CE500-BDL-K9=	\$12,360.00	34.50%	Spare VCS Control And Expressway Platform UCS C220 M3 Bundle
CTI-GWS-16DB-BRK	\$720.00	34.50%	Cisco TelePresence Serial GW 16 DB26 Rack Mount Bracket Kit
CTI-GWS-16DB-BRK=	\$720.00	34.50%	Cisco TelePresence Serial GW 16 DB26 Rack Mount Bracket Kit
CTI-GWS-CAB-2DB26	\$720.00	34.50%	Cisco TelePresence Serial GW Y Cable to 2 DB26 connectors
CTI-GWS-CAB-2DB26=	\$720.00	34.50%	Cisco TelePresence Serial GW Y Cable to 2 DB26 connectors
CTI-KM1U-ACC-KIT=	\$150.00	34.50%	Cisco TelePresence MCU 5300 Series 1RU accessory kit spare
CTI-KM2U-ACC-KIT=	\$135.00	34.50%	AMGW TS7010 2U Accessory Kit
CTI-TMS-SW-K9	\$3,648.00	34.50%	Cisco TelePresence Management Suite - Includes 10 Systems
CTI-VCS-BASE-K9-RF	\$3,531.00	34.50%	VCS Control And Expressway REFURBISHED
CTI-VCSC-SPUPG-K9	\$30,600.00	34.50%	VCS Starter Pack Upg to VCS Control - TMS, Movi 100 users
CTI-VCSE-SPUPG-K9	\$30,600.00	34.50%	VCS Starter Pack Upg to VCS Expressway - TMS, Movi 100 users
CTS-1100	\$79,000.00	34.50%	TelePresence 1100 System

Part Number	MSRP	DIR Discount %	Product Description
CTS1100-ACC-KIT=	\$1,800.00	34.50%	TelePresence accessories specific to CTS-1100
CTS1100-CAM=	\$13,000.00	34.50%	TelePresence 1100 High Definition IP Based Camera Cluster
CTS1300-65-BZL=	\$2,100.00	34.50%	Telepresence 1300 and 1100 65in Display Bezel
CTS1300-CAB-COV=	\$5,300.00	34.50%	TelePresence 1300 and 1100 Cabinet Cover
CTS1300CAM-CLST-RF	\$8,621.00	34.50%	TelePresence 1300 Hi Def IP Based Camera Cluster REFURBISHED
CTS1300-SAG=	\$2,100.00	34.50%	TelePresence 1300 Seat Alignment Guide
CTS1300-SPKR-COV=	\$1,200.00	34.50%	TelePresence 1300 and 1100 Speaker Cover
CTS1300-STRUCTURE=	\$2,800.00	34.50%	TelePresence 1300 and 1100 Wall Mount Structure
CTS-1700-K9-RF	\$3,694.00	34.50%	1700 Unit Codec Spare REFURBISHED
CTS-24DISPL=	\$2,316.00	34.50%	24In Widescreen LCD Display - LG W2442PA-BF
CTS-3000-BULBS	\$425.00	34.50%	CTS-3000 spare light bulb set
CTS32-CAM-LENS=	\$1,900.00	34.50%	Camera lens for upgrade of CTS-3000 to CTS-3200 camera clust
CTS3K-ACC-KIT=	\$4,210.00	34.50%	TelePresence 3000 Accessory Kit
CTS3KCAM-CLSTG2-RF	\$11,724.00	34.50%	TelePresence3200 Hi Def IP Based Camera Cluster REFURBISHED
CTS3K-CAM-CLUST-RF	\$9,983.00	34.50%	TelePresence3000 Hi Def IP Based Camera Cluster REFURBISHED
CTS-3K-FURN-G2=	\$48,000.00	34.50%	Cisco TelePresence Systems 3010 Table
CTS3K-SCREEN-G2=	\$824.00	34.50%	Lower white facade for the CTS-3010 and CTS3210
CTS-3X10FACADE-RF	\$8,960.00	34.50%	Cisco TelePresence Systems Facade Spare REFURBISHED
CTS-500-32	\$23,900.00	34.50%	TelePresence 500-32 System
CTS500-32-ACC-KIT=	\$558.00	34.50%	TelePresence 500-32 Accessory Kit
CTS500-32-CUSTMT=	\$970.00	34.50%	TelePresence 500-32 Custom Mount
CTS500-32-INTDISP=	\$8,600.00	34.50%	TelePresence Integrated 32in Display without codec
CTS500-32-PEDBASE=	\$500.00	34.50%	TelePresence 500-32 Pedestal Column
CTS500-32-PEDCOL=	\$1,931.00	34.50%	TelePresence 500-32 Pedestal Column
CTS500-32-TABMT=	\$1,200.00	34.50%	TelePresence 500-32 Table top
CTS500-CAMERA=	\$6,948.00	34.50%	TelePresence 500-37 High Definition IP Based Camera
CTS500-CAMERA-RF	\$2,396.00	34.50%	TelePresence 500-37 Hi Def IP Based Camera REFURBISHED
CTS-5K-DISP42	\$6,599.00	34.50%	CTS-IX5000 42
CTS-5K-LC-SWITCH	\$1,195.00	34.50%	Catalyst 2960C Switch 12 FE PoE, 2 x Dual Uplink, Lan Base
CTS-5K-SEISMIC	\$2,995.00	34.50%	CTS-IX5000 Seismic Bracket Kit
CTS-5K-TBL-W-18S	\$5,035.00	34.50%	CTS-IX5000 Front and Back Row Walnut Table Tops, 18 Seats
CTS-5K-TBL-W-6S	\$2,142.00	34.50%	CTS-IX5000 Front Row Walnut Table Top, 6 Seats
CTS-ATP-500-32	\$12,350.00	34.50%	TelePresence 500-32 System
CTS-ATP-TX1310-65	\$44,000.00	34.50%	ATP demo unit for CTS-TX1310-65
CTS-ATP-TX9000	\$140,530.00	34.50%	ATP Demo - Cisco TelePresence System TX9000
CTS-ATP-TX9200	\$159,330.00	34.50%	ATP Demo - Cisco TelePresence System TX9200

Part Number	MSRP	DIR Discount %	Product Description
CTS-C40CODEC=	\$18,070.00	34.50%	C40 CODEC Non Encrypted Version Spare
CTS-C40CODEC-K9=	\$18,070.00	34.50%	Codec C40 Unit - Spare
CTS-C40CODEC-K9-RF	\$10,842.00	34.50%	Codec C40 Unit - Spare REFURBISHED
CTS-C40-K9	\$18,070.00	34.50%	Codec C40 - NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl
CTS-C40-K9-RF	\$12,649.00	34.50%	Codec C40 -NPP,Rackmt Kit,Rmt Cntrl,HDMI,Pwr Cbl REFURBISHED
CTS-C60CODEC=	\$28,470.00	34.50%	C60 CODEC Non Encrypted Version Spare
CTS-C60CODEC-K9=	\$28,470.00	34.50%	C60 Unit Codec - SPARE
CTS-C60-K9	\$28,470.00	34.50%	Codec C60-Incls NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl
CTS-C90-BRKT=	\$273.00	34.50%	Bracket Codec
CTS-C90CODEC=	\$42,770.00	34.50%	C90 CODEC Non Encrypted Version Spare
CTS-C90CODEC-K9=	\$42,770.00	34.50%	C90 Unit Codec - SPARE
CTS-C90-K9	\$42,770.00	34.50%	Codec C90 - NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl
CTS-CAB-AV-EXP=	\$400.00	34.50%	TelePresence cable from primary codec to AV expansion box
CTS-CAB-CAM-HDMI=	\$100.00	34.50%	TX9k HDMI-to-HDMI camera cables
CTS-CAB-CAM-USB=	\$100.00	34.50%	TX9k USB-to-USB camera cables
CTS-CAB-HDMI-DVID=	\$49.00	34.50%	TelePresence Cable HDMI to DVI-D
CTS-CAB-HDMIDVID2=	\$186.00	34.50%	TelePresence Cable HDMI to DVI-D 2M
CTS-CAB-HDMI-HDMI=	\$168.00	34.50%	TelePresence Cable HDMI to HDMI
CTS-CABL-DVIA-VGA=	\$160.00	34.50%	TelePresence Cable DVI-A to 15VGA
CTS-CABLE-LDSPKR=	\$25.00	34.50%	TelePresence Cable Loudspeaker
CTS-CABL-RJ45-10=	\$70.00	34.50%	TelePresence Cable RJ45 10m
CTS-CABL-RJ45-3=	\$20.00	34.50%	TelePresence Cable Rj45 to RJ45 3M
CTS-CABL-RJ45-6=	\$30.00	34.50%	TelePresence Cable Rj45 to RJ45 6M
CTS-CABL-VGA-2=	\$150.00	34.50%	TelePresence Cable 15 VGA-VGA 2M
CTS-CAB-VGA-A=	\$500.00	34.50%	Cisco TelePresence System Presentation cable VGA+audio
CTS-CAM60-BRKT	\$250.00	34.50%	Bracket for mounting of Precision 60 Camera
CTS-CAM60-BRKT=	\$250.00	34.50%	Bracket for wall mounting of Precision 60 Camera Spare
CTS-CAM-P60	\$8,900.00	34.50%	Cisco TelePresence Precision 60 Camera
CTS-CAM-P60=	\$8,900.00	34.50%	Cisco TelePresence Precision 60 Camera Spare
CTS-CAM-TOOL=	\$760.00	34.50%	TelePresence Camera Calibration Tool
CTS-CAM-TOOL-G2=	\$442.00	34.50%	TelePresence Camera Calibration Tool for CTS 500,1100,1300
CTS-CODEC-PRI-G2R=	\$18,000.00	34.50%	Cisco TelePresence Codec 1GHz
CTS-CODEC-PRIG2-RF	\$8,931.00	34.50%	TelePresence Primary Codec REFURBISHED
CTS-CODEC-PRI-RCH=	\$18,000.00	34.50%	Cisco TelePresence Codec 1GHz, China
CTS-CODEC-SEC-RF	\$7,919.00	34.50%	TelePresence Secondary Codec REFURBISHED
CTS-CODEC-S-PWR=	\$185.00	34.50%	TelePresence Power Supply for Single Screen Codec

Part Number	MSRP	DIR Discount %	Product Description
CTS-CTRL-DV10=	\$1,500.00	34.50%	Touch 10 Spare
CTS-CTRL-DV12UPGKT	\$3,000.00	34.50%	Cisco Touch 12 inch Device Kit with power supply cords inclu
CTS-CTRL-DV8=	\$2,587.00	34.50%	Spare - Touch Control for EX with cradle and handset
CTS-CTRL-DV8CRDL=	\$200.00	34.50%	Spare Cradle w/Handset for EX Series ONLY-Touch NOT included
CTS-CTRL-DV8-RF	\$1,552.00	34.50%	Spare - Touch Control for EX, cradle and handset REFURBISHED
CTS-CTRL-DVC8	\$2,587.00	34.50%	Touch 8 - Control Device
CTS-CTRL-DVC8=	\$2,587.00	34.50%	Touch Control Device for C Series, Profile - no handset
CTS-CTRL-DVC8-RF	\$1,552.00	34.50%	Touch Cntl Device - C Series, Profile- no handst REFURBISHED
CTS-CTRL-DVP8=	\$2,587.00	34.50%	Cisco TelePresence MX200 42 Touch w/ integrated 7.5m cable
CTS-DATA-DISPLAY40	\$1,895.00	34.50%	40 LCD Data Display with remote control
CTS-DISP37-GEN1-RF	\$2,820.00	34.50%	TelePresence 37 Display REFURBISHED
CTS-DISP65-GEN2-RF	\$12,789.00	34.50%	TelePresence Display Gen2 REFURBISHED
CTS-DISP65-GEN3-RF	\$12,789.00	34.50%	Cisco TelePresence 65 Inch Plasma Display REFURBISHED
CTS-DISP-65-GEN4=	\$37,088.00	34.50%	65 inch Plasma Display for 1300, 3000 and TX Series
CTS-DISP-65GEN4-RF	\$25,962.00	34.50%	65inch Plasma Display for 1300 3000 & TX Series REFURBISHED
CTS-DISP-65-GEN5=	\$37,088.00	34.50%	Cisco TelePresence 65 Inch Plasma Display - Gen 5
CTS-DNAM-III=	\$5,343.00	34.50%	DNAM III
CTS-DNAM-SHT=	\$5,343.00	34.50%	DNAM Short
CTS-EDGEXX-UPGKIT	\$285.00	34.50%	^Wall Mount Kit/Cables/Adapters
CTS-EX60=	\$8,970.00	34.50%	EX60 Non Encrypted Version Spare
CTS-EX60-K9	\$8,970.00	34.50%	EX60 - NPP, Touch UI
CTS-EX60-K9=	\$8,970.00	34.50%	EX60 - Spare
CTS-EX60-K9-RF	\$3,093.00	34.50%	EX60 - NPP, Touch UI - Spare REFURBISHED
CTS-EX90=	\$12,870.00	34.50%	EX90 Non Encrypted Version Spare
CTS-EX90-K9	\$12,870.00	34.50%	EX90 - NPP, Touch UI
CTS-EX90-K9=	\$12,870.00	34.50%	EX90 - SPARE only
CTS-EX90-K9-RF	\$7,722.00	34.50%	EX90 - NPP, Touch UI REFURBISHED
CTS-HFR-COLLAB=	\$15,000.00	34.50%	Cisco TeleP High Frame Rate Auto Collab
CTS-HFR-COLLAB-1K	\$15,000.00	34.50%	Cisco TeleP High Frame Rate Auto Collab for CTS-1000
CTS-HFRCOLLAB1K-CH	\$15,000.00	34.50%	CTS 1100 HFR Codec for China
CTS-HFR-COLLAB-3K	\$15,000.00	34.50%	^Cisco TeleP High Frame Rate Auto Collab for CTS-3000 / 3200
CTS-HFRCOLLAB3K-CH	\$15,000.00	34.50%	^CTS 3x10 HFR Codec for China
CTS-HFR-COLLAB-CH=	\$15,000.00	34.50%	China Collaboration codec
CTS-HFR-COLLAB-SW	\$5,000.00	34.50%	Cisco TelePresence High Frame Rate Auto Collab-Software
CTS-INTP-C40-K9	\$18,070.00	34.50%	IntPkg C40 - NPP, Rmt Cntrl, 1 Mic, Cbls ++
CTS-INTP-C40-K9-RF	\$10,842.00	34.50%	IntPkg C40 - NPP, Rmt Cntrl, 1 Mic, Cbls ++REFURBISHED

Part Number	MSRP	DIR Discount %	Product Description
CTS-INTP-C40-W4-K9	\$21,970.00	34.50%	IntPkg C40 - NPP, PHD 1080p 4X Cam, Rmt Cntrl, Mic
CTS-INTP-C40-WC-K9	\$24,570.00	34.50%	IntPkg C40 - NPP, PHD 1080p 12X Cam, Rmt Cntrl, Mic
CTS-INTP-C60-K9	\$34,970.00	34.50%	IntPkg C60 - NPP, PHD 1080p Cam, Rmt Cntrl, 1 Mic, CbIs ++
CTS-INTP-C60-K9-RF	\$20,982.00	34.50%	IntPkg,C60-NPP,PHD1080p Cam,Rmt Cntrl,1Mic,CbIs++REFURBISHED
CTS-INTP-C90-K9	\$49,270.00	34.50%	IntPkg C90 - NPP, PHD 1080p Cam, Rmt Cntrl, 2 Mics, CbIs ++
CTS-ISDNLINK-K9	\$1,990.00	34.50%	Cisco TelePresence ISDN Link
CTS-ISDNLINK-K9=	\$1,990.00	34.50%	Cisco TelePresence ISDN Link
CTS-IX5000	\$299,000.00	34.50%	Cisco TelePresence IX5000
CTS-IX5200	\$339,000.00	34.50%	Cisco TelePresence IX5200
CTS-JUMPER-CORD=	\$24.00	34.50%	TelePresence Power Jumper Cord
CTS-LAPCONN-AP=	\$480.00	34.50%	TelePresence Laptop Connectivity - Asia Pacific
CTS-LAPCONN-AR=	\$480.00	34.50%	TelePresence Laptop Connectivity - Argentina
CTS-LAPCONN-AU=	\$480.00	34.50%	TelePresence Laptop Connectivity - Australia
CTS-LAPCONN-BZ=	\$480.00	34.50%	TelePresence Laptop Connectivity - Brazil
CTS-LAPCONN-CE=	\$480.00	34.50%	TelePresence Laptop Connectivity - Central Europe
CTS-LAPCONN-CN=	\$480.00	34.50%	TelePresence Laptop Connectivity - China
CTS-LAPCONN-ID=	\$480.00	34.50%	TelePresence Laptop Connectivity - India, UAE, S Africa
CTS-LAPCONN-ISR=	\$480.00	34.50%	TelePresence Laptop Connectivity - Israel
CTS-LAPCONN-ITA=	\$480.00	34.50%	TelePresence Laptop Connectivity - Italy
CTS-LAPCONN-JP=	\$480.00	34.50%	TelePresence Laptop Connectivity - Japan
CTS-LAPCONN-NA=	\$480.00	34.50%	TelePresence Laptop Connectivity For Knee Knockers - NA
CTS-LAPCONN-SA=	\$480.00	34.50%	TelePresence Laptop Connectivity - South Africa
CTS-LAPCONN-SWI=	\$480.00	34.50%	TelePresence Laptop Connectivity - Switzerland
CTS-LAPCONN-UK=	\$480.00	34.50%	TelePresence Laptop Connectivity - United Kingdom
CTS-LCU-G2R=	\$1,460.00	34.50%	CTS Light Control Unit G2R
CTS-LIGHT-DIM=	\$1,050.00	34.50%	TelePresence Light Dimming Box
CTS-LIGHT-FIXT=	\$5,299.00	34.50%	TelePresence Lighting Fixture
CTS-LT-FX-5FT-GN=	\$1,269.00	34.50%	TelePresence Lighting Fixture (5ft) General
CTS-LT-FX-LED-3H=	\$2,000.00	34.50%	TelePresence LED Lighting Fixture for 1300 (3.5ft)
CTS-LT-FX-LED-5FT=	\$2,800.00	34.50%	TelePresence LED Lighting Fixture for 1300 (5ft)
CTS-MEDIA-P2-K9	\$32,630.00	34.50%	Media P2 MXP(2 Mbps IP) including NPP and Synch Technology
CTS-MIC=	\$472.00	34.50%	TelePresence Microphones
CTS-MIC-CLNG	\$1,995.00	34.50%	Ceiling Mic Audio Science
CTS-MIC-CLNG=	\$1,995.00	34.50%	Ceiling Mic Audio Science
CTS-MIC-OMNIDIR=	\$524.00	34.50%	Omni Directional Microphone, includes 7.5 M cable
CTS-MIC-TABL20XLR=	\$524.00	34.50%	Cisco TelePresence Table Mic 20 XLR



Part Number	MSRP	DIR Discount %	Product Description
CTS-MIC-TABL60	\$599.00	34.50%	Cisco TelePresence Table Microphone 60
CTS-MIC-TABL60=	\$599.00	34.50%	Cisco TelePresence Table Microphone 60 Spare
CTS-MON-42-WW	\$2,695.00	34.50%	Cisco TelePresence 42 Inch Auxiliary Display - World Wide
CTS-MTKIT-UA	\$330.00	34.50%	Universal AudioScience Mounting Kit
CTS-MTKIT-UA=	\$330.00	34.50%	Universal AudioScience Mounting Kit
CTS-MX200-42-FSK=	\$1,500.00	34.50%	Cisco TelePresence MX200 42 Floor Stand Option
CTS-MX200-42-K9	\$17,900.00	34.50%	Cisco TelePresence MX200 42, PHD 1080p 4x , NPP, Touch, Mic
CTS-MX200-42-TSK=	\$720.00	34.50%	Cisco TelePresence MX200 42 Table Stand Option
CTS-MX200-42-WMK=	\$540.00	34.50%	Cisco TelePresence MX200 42 Wall Mount Option
CTS-MX200-E-K9=	\$21,600.00	34.50%	SPARE Cisco TelePresence MX200 42 - Encrypted
CTS-MX200-FSK=	\$2,200.00	34.50%	Cisco TelePresence MX200 Gen 2 Floor Stand Kit Spare
CTS-MX200-K9	\$17,900.00	34.50%	Cisco TelePresence MX200 Gen 2, PHD 1080p 5x , Touch, Mic
CTS-MX200-NE=	\$21,600.00	34.50%	Cisco TelePresence MX200 42 -Non- Encrypted
CTS-MX200-TSK=	\$720.00	34.50%	Cisco TelePresence MX200 Gen 2 Table Stand Spare
CTS-MX200-UNIT=	\$17,900.00	34.50%	MX200 Gen 2 integrated codec, LCD, camera, speaker, mic
CTS-MX200-WBK=	\$2,200.00	34.50%	Cisco TelePresence MX200 Gen 2 Wheel Base Kit Spare
CTS-MX200-WMK=	\$930.00	34.50%	Cisco TelePresence MX200 Gen 2 Wall Mount Kit Spare
CTS-MX300-55-FSKB=	\$1,260.00	34.50%	Cisco TelePresence MX300 55 Floor Stand Base Spare
CTS-MX300-55-FSKL=	\$180.00	34.50%	Cisco TelePresence MX300 55 Floor Stand Lid Spare
CTS-MX300-55-K9	\$27,600.00	34.50%	Cisco TelePresence MX300 55 - PHD 1080p 4x , Touch UI, Mic
CTS-MX300-55-WMK=	\$600.00	34.50%	Cisco TelePresence MX300 55 Wall Mount Option
CTS-MX300-E-K9=	\$27,600.00	34.50%	SPARE Cisco TelePresence MX300 55 - Encrypted
CTS-MX300-FSK=	\$2,200.00	34.50%	Cisco TelePresence MX300 Gen 2 Floor Stand Kit Spare
CTS-MX300-K9	\$23,900.00	34.50%	Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic
CTS-MX300-NE=	\$27,600.00	34.50%	Cisco TelePresence MX300 55 -Non- Encrypted
CTS-MX300-WBK=	\$2,200.00	34.50%	Cisco TelePresence MX300 Gen 2 Wheel Base
CTS-MX300-WMK=	\$930.00	34.50%	Cisco TelePresence MX300 Gen 2 Wall Mount Kit Spare
CTS-MX700800-SPKR=	\$150.00	34.50%	Top Speaker MX700 and MX800
CTS-MX700D-1CAM-K9	\$49,900.00	34.50%	Cisco MX700, NPP, Dual 55
CTS-MX700D-2CAM-K9	\$55,900.00	34.50%	Cisco MX700, NPP, Dual 55
CTS-MX700-D-FSK=	\$4,500.00	34.50%	Cisco MX700 Dual Screen Floor Stand Kit
CTS-MX700-D-LGR=	\$1,000.00	34.50%	MX700 Dual Floor Stand Lower Grill
CTS-MX700-DSC-TGR=	\$1,000.00	34.50%	MX700 Dual Single Camera Top Grill
CTS-MX700-D-WMK=	\$3,500.00	34.50%	Cisco MX700 Dual Screen Wall Mount Kit - hangs on wall
CTS-MX700-MON-SCV=	\$250.00	34.50%	Sidecover for MX700 Dual screen ( left and right included)
CTS-MX700-S-CAMCV=	\$500.00	34.50%	Single cam top rear cover, Center Top profile and...

Part Number	MSRP	DIR Discount %	Product Description
CTS-MX800-MON-SCV=	\$300.00	34.50%	Sidecover for MX800 Dual screen ( left and right included)
CTS-MX800S-1CAM-K9	\$49,900.00	34.50%	Cisco MX800, NPP, Single 70
CTS-MX800S-2CAM-K9	\$55,900.00	34.50%	Cisco MX800, NPP, Single 70
CTS-MX800-S-FSK=	\$4,000.00	34.50%	Cisco MX800 70
CTS-MX800-S-LGR=	\$500.00	34.50%	MX800 Single Floorstand Lower Grill
CTS-MX800-SSC-TGR=	\$700.00	34.50%	MX800 Single Single Camera Top Grill
CTS-MX800-S-WMK=	\$2,500.00	34.50%	Cisco MX800 70
CTS-MXCODEC=	\$17,900.00	34.50%	Codec for MX700/MX800
CTS-MX-FSK-SKI=	\$750.00	34.50%	Cisco MX700 and MX800 ski for Floorstand option
CTS-NAT-BRCKT=	\$75.00	34.50%	CTS NAT Camera Brackets (3)
CTS-NAT-KIT	\$85,255.00	34.50%	^Cisco TelePresence Network Assurance Test KIT
CTS-P4252S-FSO=	\$1,485.00	34.50%	Floor standing kit for single 42/52/55 Profile
CTS-P4252S-WBK=	\$1,485.00	34.50%	Wheel base kit for single 42/52/55 Profile
CTS-P4252S-WMK=	\$1,485.00	34.50%	Wall mount kit for single 42/52/55 Profile
CTS-P52D-FSO=	\$1,485.00	34.50%	Floor Stand Profile 52/55
CTS-P52D-WMK=	\$1,485.00	34.50%	Wall mount Profile 52/55
CTS-P52-GRILLKIT=	\$481.00	34.50%	^Profile 52 grill kit
CTS-P55C40-K9	\$44,070.00	34.50%	Profile 55 in w C40, NPP, PHD 1080p 12x Cam, Touch, 2 Mics
CTS-P55DC60-K9	\$73,970.00	34.50%	Profile 55 Dual w C60, NPP, 12x PHD 1080 Cam, Touch, 4 mics
CTS-P55MONITOR=	\$19,900.00	34.50%	55 Monitor
CTS-P55MONITOR-L=	\$19,900.00	34.50%	55 Monitor Left
CTS-P55MONITOR-R=	\$19,900.00	34.50%	55 Monitor Right
CTS-P65DATADISP=	\$44,900.00	34.50%	CTS 65 data display with mounting option spare
CTS-P65DC90-K9	\$128,700.00	34.50%	Profile 65 Dual w/C90, NPP, PHD1080p12xCam, Touch, 4 Mics
CTS-PHD-1080P12XG	\$10,270.00	34.50%	PrecisionHD 1080p 12X Unit-- Grey
CTS-PHD-1080P12XG=	\$10,270.00	34.50%	PrecisionHD 1080p 12X Unit - G
CTS-PHD-1080P12XS	\$6,500.00	34.50%	PrecisionHD 1080p Camera w 12x zoom - not sold stand alone
CTS-PHD-1080P12XS=	\$10,270.00	34.50%	PrecisionHD 1080p 12X Unit - Silver
CTS-PHD1080P12XS2	\$6,500.00	34.50%	PrecisionHD Camera 1080p 12x Gen 2
CTS-PHD1080P12XS2=	\$10,270.00	34.50%	PrecisionHD Camera 1080p 12x Gen 2
CTSPHD1080P12XS2RF	\$6,162.00	34.50%	PrecisionHD Camera 1080p 12x Gen 2 REFURBISHED
CTSPHD1080P12XS-RF	\$3,668.00	34.50%	PrecisionHD 1080p 12X Unit - Silver REFURBISHED
CTS-PHD-1080P4XS	\$3,900.00	34.50%	PrecisionHD 1080p Camera w 4x zoom - not sold stand alone
CTS-PHD-1080P4XS=	\$7,670.00	34.50%	PrecisionHD 1080p x4
CTSPHD1080P4XS1-RF	\$1,114.00	34.50%	PrecisionHD 1080p x4 - Silver REFURBISHED
CTS-PHD1080P4XS2=	\$7,670.00	34.50%	PrecisionHD Camera 1080p 4x Gen 2

Part Number	MSRP	DIR Discount %	Product Description
CTS-PHD-1080P-KIT=	\$10,270.00	34.50%	PrecisionHD 1080p Camera Spare Kit
CTS-PHD1080PKIT-RF	\$6,162.00	34.50%	PrecisionHD 1080p Camera Spare Kit REFURBISHED
CTS-PHD-2.5X=	\$5,900.00	34.50%	PrecisionHD Cam 2.5x Spare
CTS-PHD-CAM-USB=	\$519.00	34.50%	Spare Only - PrecisionHD USB
CTS-PHD-CAM-USB-RF	\$363.00	34.50%	Spare Only - PrecisionHD USB REFURBISHED
CTS-PHD-S	\$8,190.00	34.50%	^PrecisionHD Camera w/ 2mcable, codec S/N Req
CTS-PHD-S-RF	\$5,733.00	34.50%	Precision HD Camera Silver REFURBISHED
CTS-PHD-USB	\$4,990.00	34.50%	PrecisionHD USB - 10 unit Pack.
CTS-PRJTR-GEN1-RF	\$1,284.00	34.50%	TelePresence Data Projector REFURBISHED
CTS-PRJTR-GEN2-RF	\$2,413.00	34.50%	Z700/Gen2 proj for WW REFURBISHED
CTS-PWR-AIR-INJ5=	\$99.00	34.50%	Power Injector (802.3af) - Spare
CTS-PWR-INJ=	\$250.00	34.50%	TelePresence Power Injector
CTS-PWR-LT-LED=	\$350.00	34.50%	CTS-TX9XX0 and TX13XX0 LED power supply spare
CTS-PWR-PDU=	\$2,000.00	34.50%	TelePresence Power Distribution Unit
CTS-QSC20-K9-RF	\$2,262.00	34.50%	QuickSet C20 with NPP, 1 mic, remote control REFURBISHED
CTS-QSC20-MIC	\$468.00	34.50%	Performance Microphone 20
CTS-QSC20-MIC=	\$468.00	34.50%	Performance Microphone 20
CTS-RMT-TRC5=	\$405.00	34.50%	Remote Control TRC 5
CTS-RMT-TRC5-RF	\$243.00	34.50%	Remote Control TRC 5 REFURBISHED
CTS-SPKER-TRACK60	\$15,900.00	34.50%	Cisco TelePresence Speaker Track 60 Kit
CTS-ST-ARR60-WMK=	\$60.00	34.50%	SPARE Wall Mount Kit for Speaker Track 60 Microphone array
CTS-ST-ARRAY60=	\$3,990.00	34.50%	Speaker Track 60 Microphone Array Spare
CTS-ST-INT-PLATE=	\$100.00	34.50%	Interface plate CAM-P60 to Speaker Track 60
CTS-SX10-K9	\$3,990.00	34.50%	SX10 HD w/ int 5x Cam and mic
CTS-SX20CODEC=	\$7,650.00	34.50%	SX20 Codec - no encryption
CTS-SX20CODEC-K9=	\$7,650.00	34.50%	SPARE SX20 Codec encrypted
CTS-SX20-PHD12X-K9	\$11,900.00	34.50%	SX20 Quick Set HD, NPP, 12xPHDCam, 1 mic, remote cntrl
CTS-SX20PHD2.5X-K9	\$7,900.00	34.50%	SX20 Quick Set HD, NPP, 2.5x PHDCam, 1 mic, remote cntrl
CTS-SX20-PHD4X-K9	\$9,900.00	34.50%	SX20 Quick Set HD, NPP, 4x PHDCam, 1 mic, remote cntrl
CTS-SX20-QS-WMK	\$499.00	34.50%	Wall Mount Kit for SX20
CTS-SX20-QS-WMK=	\$499.00	34.50%	Wall Mount Kit for SX20
CTS-SX80CODEC=	\$17,900.00	34.50%	SX80 CODEC Spare
CTS-SX80-FEET=	\$30.00	34.50%	Rubber feet for SX80 Codec - Spare
CTS-SX80-IP40-K9	\$21,900.00	34.50%	Cisco SX80 Codec, Precision 4x Cam, Touch 10
CTS-SX80-IP60-K9	\$24,900.00	34.50%	Cisco SX80 Codec, Precision 60 Cam, Touch 10
CTS-SX80-IPST60-K9	\$30,500.00	34.50%	Cisco SX80 Codec, Speaker Track 60, Touch 10

Part Number	MSRP	DIR Discount %	Product Description
CTS-SX80-K9	\$17,900.00	34.50%	Cisco SX80 Codec kit
CTS-SX80-RACKEARS=	\$30.00	34.50%	SX80 rack ears - Spare
CTS-T3-2CHRS=	\$15,750.00	34.50%	Telepresence T3, Set of 2 Chairs
CTS-T3-CLMCVRASSY=	\$650.00	34.50%	Column cover assy
CTS-T3-CVRPLASSY=	\$390.00	34.50%	Coverplate front left assy
CTS-T3-CVRPLTASSY=	\$1,625.00	34.50%	Coverplate centerframe assy
CTS-T3-CVRPMLASSY=	\$650.00	34.50%	Coverplate main left assy
CTS-T3-CVRPMRASSY=	\$650.00	34.50%	Coverplate main right assy
CTS-T3-CVRPRASSY=	\$390.00	34.50%	Coverplate front right assy
CTS-T3-DRCLMASSY=	\$975.00	34.50%	Door column cover assy
CTS-T3-GLSWLACC=	\$3,250.00	34.50%	T3 Glass Wall Accessories
CTS-T3-PRFLASSY=	\$5,200.00	34.50%	T3 Border and Profile Assembly
CTS-T3-TBLTOP-C=	\$16,250.00	34.50%	Table top Assembly Center
CTS-T3-TBLTOP-L=	\$16,250.00	34.50%	Table top Assembly Left
CTS-T3-TBLTOP-R=	\$16,250.00	34.50%	Table top Assembly Right
CTS-T3-WLPNLASSY=	\$35,341.00	34.50%	T3 Wall Panels Assembly
CTS-T3-WLPNLCASSY=	\$28,196.00	34.50%	T3 Wall Panels Corner Assembly
CTS-TX1310-65	\$84,900.00	34.50%	Cisco TelePresence TX1310 65
CTS-TX1310-CAB=	\$7,320.00	34.50%	TX 1310 65 Cabinet
CTS-TX1310-LGTSTR=	\$16,470.00	34.50%	TX 1310 65 Light Structure
CTS-TX1310-LTFX=	\$2,600.00	34.50%	Includes 5 Ft and 3 Ft light bar for CTS-TX1310-65
CTS-TX1310-SKRCOV=	\$2,745.00	34.50%	CTS-TX1310 Speaker Cover and Mic Array PCB
CTS-TX9000	\$299,000.00	34.50%	Cisco TelePresence TX9000
CTS-TX9000-BZL=	\$4,300.00	34.50%	Cisco TelePresence TX9XX0 bezels
CTS-TX9000-LEDPK=	\$2,600.00	34.50%	Cisco TelePresence TX9XX0 LED light fixtures
CTS-TX9000-SPKR=	\$100.00	34.50%	Cisco TelePresence TX9000 Speaker
CTS-TX9200	\$339,000.00	34.50%	Cisco TelePresence TX9200
CTS-TX9200-RF	\$237,300.00	34.50%	Cisco TelePresence TX9200 REFURBISHED
CTS-TX9200-UPG	\$44,000.00	34.50%	Upgrade Kit for CTS-TX9000 to CTS-TX9200 upgrade
CTS-TX9K-CAMCLSTR=	\$19,000.00	34.50%	Cisco TelePresence TX9XX0 camera cluster
CTS-TX9K-CAM-HS=	\$100.00	34.50%	Cisco TelePresence TX9XX0 camera housing
CTS-TX9K-CAM-PWR=	\$100.00	34.50%	Cisco TelePresence TX9XX0 camera power supply
CTS-TX9K-CBLRUN=	\$1,700.00	34.50%	Cisco TelePresence TX9XX0 cable runner cover
CTS-TX9K-DATADISP=	\$5,700.00	34.50%	Cisco TelePresence TX9XX0 42 inch display
CTS-TX9K-DATDISP2=	\$5,700.00	34.50%	Cisco TelePresence TX9XX0 42 inch Display Gen 2
CTS-TX9K-FRT-PNLS=	\$16,000.00	34.50%	Cisco TelePresence TX9XX0 front system panels

Part Number	MSRP	DIR Discount %	Product Description
CTS-TX9K-FSWM-KIT=	\$3,037.00	34.50%	TX9K Freestand to Wall Mnt Conversion Kit panls not included
CTS-TX9K-LTRF	\$25,000.00	34.50%	Free Standing TX9XX0 Light Reflector
CTS-TX9K-LTRF=	\$25,000.00	34.50%	Free-Standing TX9XX0 Light Reflector - Spare
CTS-TX9K-LTRF-PNL=	\$19,000.00	34.50%	TX9XX0 Wall Mounted Light Reflector Panel Spare
CTS-TX9K-MIC=	\$300.00	34.50%	Cisco TelePresence TX9XX0 microphone
CTS-TX9K-SEISMIC	\$1,300.00	34.50%	Cisco TelePresence TX9XX0 seismic brackets
CTS-TX9K-SEISMIC=	\$1,300.00	34.50%	Cisco TelePresence TX9XX0 seismic brackets spare
CTS-TX9K-TBL-PNLB=	\$4,200.00	34.50%	Cisco TelePresence TX9XX0 back row table leg panels
CTS-TX9K-TBL-PNLF=	\$6,400.00	34.50%	Cisco TelePresence TX9XX0 front row table leg panels
CTS-TX9K-WMFS-KIT=	\$37,602.00	34.50%	TX9K Wall Mnt to Freestanding Convsn Kit panels not inclded
CTS-TX9XX0-TBL-MB=	\$32,000.00	34.50%	Cisco TelePresence TX9XX0 back row maple tabletop
CTS-TX9XX0-TBL-MF=	\$25,000.00	34.50%	Cisco TelePresence TX9XX0 front row maple tabletop
CTS-TX9XX0-TBL-WB=	\$35,000.00	34.50%	Cisco TelePresence TX9XX0 back row walnut tabletop
CTS-TX9XX0-TBL-WF=	\$26,000.00	34.50%	Cisco TelePresence TX9XX0 front row walnut tabletop
CTX-ACTIVE-LIC	\$150,000.00	34.50%	CTX Active Meeting Management License
CTX-ACTIVE-LIC=	\$150,000.00	34.50%	CTX Active Meeting Management License
CTX-AMM-LIC	\$150,000.00	34.50%	CTX Active Meeting Management Licensing
CTX-MM-100	\$250,000.00	34.50%	Cisco TelePresense Exchange Server MeetMe License
CTX-MM-100=	\$250,000.00	34.50%	Cisco TelePresence Exchange Server MeetMe License
CTX-MM-1K	\$1,375,000.00	34.50%	Cisco TelePresense Exchange Server MeetMe License
CTX-MM-1K=	\$1,375,000.00	34.50%	Cisco TelePresence Exchange Server MeetMe License
CTX-MM-250	\$531,000.00	34.50%	Cisco TelePresense Exchange Server MeetMe License
CTX-MM-250=	\$531,000.00	34.50%	Cisco TelePresence Exchange Server MeetMe License
CTX-MM-50	\$150,000.00	34.50%	Cisco TelePresense Exchange Server MeetMe License
CTX-MM-50=	\$150,000.00	34.50%	Cisco TelePresence Exchange Server MeetMe License
CTX-MM-500	\$875,000.00	34.50%	Cisco TelePresense Exchange Server MeetMe License
CTX-MR-LIC	\$150,000.00	34.50%	CTX Multi-Region Support Licensing
CTX-PORT-LIC	\$1,320.00	34.50%	CTX Incremental Port License
CTX-RG-LIC	\$80,000.00	34.50%	CTX Multiple Resource Group Support Licensing
CTX-SD-IOP	\$150,000.00	34.50%	CTX HD/SD Interop Support Licensing
CTX-SERVER	\$25,000.00	34.50%	Cisco TelePresence Exchange Server
CTX-SIP-100	\$133,000.00	34.50%	Cisco TelePresense Exchange Server SIP License
CTX-SIP-1K	\$734,000.00	34.50%	Cisco TelePresense Exchange Server SIP License
CTX-SIP-250	\$283,000.00	34.50%	Cisco TelePresense Exchange Server SIP License
CTX-SIP-50	\$80,000.00	34.50%	Cisco TelePresense Exchange Server SIP License
CTX-SIP-500	\$467,000.00	34.50%	Cisco TelePresense Exchange Server SIP License



Part Number	MSRP	DIR Discount %	Product Description
CTX-SW	\$450,000.00	34.50%	Base SW (Includes 30 Active Endpoints,25 concurrent Meet-Me)
CTX-SW-FULL	\$550,000.00	34.50%	CTX System Full Installation (1.2 and beyond)
CTX-SW-STARTER	\$200,000.00	34.50%	CTX System Starter Package Installation (1.2 and beyond)
CUP86-USERMAC-LIC	\$20.00	34.50%	Cisco Unified Presence and Jabber for Mac User License
CVC-DMMC220-K9	\$45,000.00	34.50%	Digital Media Manager M3 Server for CVC Bundle
CVC-MXE-V3-BGL-K9	\$70,000.00	34.50%	MXE 3500 V3 PID for CVC bundles
CVC-SNSC220-ENT-K9	\$85,000.00	34.50%	Show and Share M3 Server ENT for CVC Bundle, HW
CVC-SNSC220-WKG-K9	\$45,000.00	34.50%	Show and Share M3 Server WKG for CVC Bundle
CVC-TCS-C220-K9	\$50,000.00	34.50%	TCS PRO 5 RP, 2 Live CVC Bundle
DMM-53-BASE-K9	\$19,995.00	34.50%	Digital Media Mgr Base V5.3 Perptl SW - SnS only
DMM-55-BASE-K9	\$19,995.00	34.50%	Digital Media Mgr Base V5.5 Perptl SW - SnS only
DMMC220-SNS-K9	\$12,000.00	34.50%	Digital Media Manager for SnS only, HW
DMM-DVM53-K9	\$11,995.00	34.50%	DMM Show and Share Module V5.3 Perptl. SW Lic.
DMM-DVM55-K9	\$11,995.00	34.50%	DMM Show and Share Module V5.5 Perptl. SW Lic.
DMM-LEM53-K9	\$24,995.00	34.50%	^DMM Show and Share Live Event Module V5.3 Perptl. SW Lic.
DMM-LEM53-K9=	\$24,995.00	34.50%	DMM Show and Share Live Event Module V5.3 Perptl. SW Lic.
DVAUTHOR-FL-1000=	\$35,000.00	34.50%	Show-n-Share Feature License for Up To 1000 Authors, Spare
DVAUTHOR-FL-50	\$2,500.00	34.50%	Show-n-Share Feature License for Up To 50 Authors
DVR53-K9	\$5,995.00	34.50%	DMS Show and Share Reports V5.3 Perptl. SW Lic.
DVR55-K9	\$5,995.00	34.50%	Show and Share Reports V5.5 Perptl. SW Lic.
EM3-HDA-8FXS/DID	\$1,650.00	34.50%	8-port voice/fax expansion module - FXS and DID
EM-4BRI-NT/TE	\$1,980.00	34.50%	4-port voice/fax expansion module - BRI (NT and TE)
EM-4BRI-NT/TE=	\$1,980.00	34.50%	4-port voice/fax expansion module - BRI
EM-HDA-3FXS/4FXO	\$1,430.00	34.50%	7-port voice/fax expansion module - 3FXS/4FXO
EM-HDA-3FXS/4FXO=	\$1,430.00	34.50%	7-port voice/fax expansion module - 3FXS/4FXO
EM-HDA-6FXO	\$1,320.00	34.50%	6-port voice/fax expansion module - FXO
EM-HDA-6FXO=	\$1,320.00	34.50%	6-port voice/fax expansion module - FXO
EVM-HD-8FXS/DID	\$1,540.00	34.50%	High density voice/fax extension module - 8 FXS/DID
EVM-HD-8FXS/DID=	\$1,540.00	34.50%	High density voice/fax extension module - 8 FXS/DID
EXP-10GSFP-SR=	\$995.00	34.50%	Spare 10Gb Ethernet SFP Module 10GBASE-SR SFP+ SR Optics
EXP-1GSFP-T=	\$395.00	34.50%	Spare 1 Gigabit Ethernet SFP Module 10/100/1000BASE-T
EXPWY-CE1K-BDL-K9	\$20,500.00	34.50%	Expressway Platform UCS C220 M3 Bundle
EXPWY-CE1K-BDL-K9=	\$20,500.00	34.50%	Spare Expressway Platform UCS C220 M3 Bundle
EXPWY-CE500-BDL-K9	\$12,360.00	34.50%	Expressway Platform UCS C220 M3 Bundle
EXPWY-CE500BDL-K9=	\$12,360.00	34.50%	Spare Expressway Platform UCS C220 M3 Bundle
FL37-AISK9-AESK9=	\$1,000.00	34.50%	Cisco 3700 Ser Adv IP Services to Adv Ent Services Upgrade

Part Number	MSRP	DIR Discount %	Product Description
FL37-ASK9-AISK9=	\$1,000.00	34.50%	Cisco 3700 Ser Adv Security to Adv IP Services Upgrade
FL37-ESK9-AESK9=	\$1,500.00	34.50%	Cisco 3700 Ser Ent Services to Adv Ent Services Upgrade
FL37-IPB-ASK9=	\$1,500.00	34.50%	Cisco 3700 Series IP Base to Advanced Security upgrade
FL37-IPV-SPSK9=	\$300.00	34.50%	Cisco 3700 Ser IP Voice to SP Services Upgrade
FL37-P=	\$900.00	34.50%	Cisco IOS 3700 Series PLUS upgrade
FL37-SPSK9-AISK9=	\$1,500.00	34.50%	Cisco 3700 Ser SP Services to Adv IP Services Upgrade
FL-CCME-100	\$2,300.00	34.50%	Feat Lic Communications Manager Express Up To 100 Users
FL-CCME-25	\$750.00	34.50%	Feat Lic Communications Manager Express Up To 25 Users
FL-CCME-35	\$1,000.00	34.50%	Feat Lic Communications Manager Express Up To 35 Users
FL-CCME-50	\$1,250.00	34.50%	Feat Lic Communications Manager Express Up To 50 Users
FL-CME-SRST-100	\$2,300.00	34.50%	Cisco Communication Manager or SRST- 100 seat license
FL-CME-SRST-100=	\$2,300.00	34.50%	Cisco Communication Manager or SRST- 100 seat Paper RTU
FL-CME-SRST-25	\$650.00	34.50%	Communication Manager Express or SRST - 25 seat license
FL-CME-SRST-25=	\$650.00	34.50%	Communication Manager Express or SRST - 25 seat paper RTU
FL-CME-SRST-5	\$170.00	34.50%	Communication Manager Express or SRST - 5 seat license
FL-CME-SRST-5=	\$170.00	34.50%	Communication Manager Express or SRST - 5 seat paper RTU
FL-CUE-IVR-2	\$1,400.00	34.50%	Unity Express License - 2 IVR Session
FL-CUE-IVR-2=	\$1,400.00	34.50%	Unity Express Paper PAK - 2 IVR Session
FL-CUE-MBX-5	\$100.00	34.50%	Unity Express License - 5 Mailbox - CUCM and CUCME
FL-CUE-MBX-5=	\$100.00	34.50%	Unity Express Paper PAK - 5 Mailbox - CUCM and CUCME
FL-CUE-PORT-2	\$500.00	34.50%	Unity Express License - 2 Port
FL-CUE-PORT-2=	\$500.00	34.50%	Unity Express Paper PAK - 2 Port
FL-E-SRST-25	\$1,250.00	34.50%	UMG license for 25 E-SRST Nodes / Sites
FL-E-SRST-25=	\$1,250.00	34.50%	UMG license for 25 E-SRST Nodes / Sites
FL-LMR	\$995.00	34.50%	LMR Feature License
FL-SRST-100	\$2,300.00	34.50%	Feat Lic Survivable Remote Site Telephony Up To 100 Users
FL-SRST-175=	\$3,700.00	34.50%	Feat Lic Survivable Remote Site Telephony Up To 175 Users
FL-SRST-25	\$750.00	34.50%	Feat Lic Survivable Remote Site Telephony Up To 25 Users
FL-SRST-35	\$1,000.00	34.50%	Feat Lic Survivable Remote Site Telephony Up To 35 Users
FL-SRST-50	\$1,250.00	34.50%	Feat Lic Survivable Remote Site Telephony Up To 50 Users
FL-VXML-1	\$150.00	34.50%	VoiceXML Feature License For 1 Session
FL-VXML-1=	\$150.00	34.50%	VoiceXML Feature paper RTU For 1 Session
FL-VXML-12	\$1,440.00	34.50%	VoiceXML Feature License Up To 12 Sessions
FL-VXML-12=	\$1,440.00	34.50%	VoiceXML Feature Paper RTU Up To 12 Sessions
FL-WEBVPN-10-K9	\$300.00	34.50%	Feature License IOS SSL VPN Up To 10 Users (Incremental)
FL-WEBVPN-10-K9=	\$300.00	34.50%	Feature License IOS SSL VPN Up To 10 Users (Incremental)

Part Number	MSRP	DIR Discount %	Product Description
FL-WEBVPN-25-K9	\$750.00	34.50%	Feature License IOS SSL VPN Up To 25 Users (Incremental)
FL-WEBVPN-25-K9=	\$750.00	34.50%	Feature License IOS SSL VPN Up To 25 Users (Incremental)
GE-DCARD-ESW-RF	\$213.00	34.50%	1 1000BaseT daughtercard for Etherswitch NM REFURBISHED
GLC-LX-SM-RGD=	\$1,095.00	34.50%	1000Mbps Single Mode Rugged SFP
GLC-SX-MMD++=	\$500.00	34.50%	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM
GLC-SX-MM-RGD=	\$550.00	34.50%	1000Mbps Multi-Mode Rugged SFP
HCS-TP-MULT-SRN-LE	\$1,100.00	34.50%	HCS Large Enterprise Vid Lic for TelePresence Multi Screen
HCS-TP-ROOM-9X-LE	\$650.00	34.50%	HCS Large Enterprise Vid Lic for TelePresence Room
HCS-TP-ROOM-9X-T1	\$650.00	34.50%	Video Lic for TelePresence Room for HCS - Tier 1
HCS-TP-ROOM-9X-T2	\$580.00	34.50%	Video Lic for TelePresence Room for HCS - Tier 2
HCS-TP-ROOM-9X-T3	\$509.00	34.50%	Video Lic for TelePresence Room for HCS - Tier 3
HCS-TP-ROOM-9X-T4	\$470.00	34.50%	Video Lic for TelePresence Room for HCS - Tier 4
HCS-TP-ROOM-9X-T5	\$431.00	34.50%	Video Lic for TelePresence Room for HCS - Tier 5
HCS-TP-ROOM-9X-T6	\$400.00	34.50%	Video Lic for TelePresence Room for HCS - Tier 6
HCS-TP-SGL-SRN-LE	\$650.00	34.50%	HCS Large Enterprise Vid Lic for TelePresence Single Screen
HWIC-16A	\$2,300.00	34.50%	16-Port Async HWIC
HWIC-16A=	\$2,300.00	34.50%	16-Port Async HWIC
HWIC-1ADSL	\$750.00	34.50%	1-port ADSLoPOTS HWIC
HWIC-1ADSL-M	\$750.00	34.50%	^1-port ADSL HWIC w/Annex M
HWIC-1B-U	\$700.00	34.50%	1-Port ISDN BRI U High-Speed WAN Interface Card
HWIC-1B-U=	\$700.00	34.50%	1-port ISDN BRI NT1 HWIC
HWIC-1CE1T1-PRI	\$2,600.00	34.50%	1 port channelized T1/E1 and PRI HWIC (data only)
HWIC-1CE1T1-PRI=	\$2,600.00	34.50%	1 port channelized T1/E1 and PRI HWIC (data only)
HWIC-1DSU-T1	\$1,000.00	34.50%	1-Port T1/Fractional T1 DSU/CSU WAN Interface Card
HWIC-1DSU-T1=	\$1,000.00	34.50%	1-Port T1/Fractional T1 DSU/CSU WAN Interface Card
HWIC-1FE	\$900.00	34.50%	^1-port 10/100 Routed Port HWIC
HWIC-1GE-SFP	\$2,000.00	34.50%	^GigE High Speed WIC With One SFP Slot
HWIC-1T	\$400.00	34.50%	1-Port Serial WAN Interface Card
HWIC-1T=	\$400.00	34.50%	1-Port Serial WAN Interface Card
HWIC-2A/S	\$500.00	34.50%	2-Port Async/Sync Serial WAN Interface Card
HWIC-2A/S=	\$500.00	34.50%	2-Port Async/Sync Serial WAN Interface Card
HWIC-2CE1T1-PRI	\$4,200.00	34.50%	2 port channelized T1/E1, and PRI HWIC (data only)
HWIC-2CE1T1-PRI=	\$4,200.00	34.50%	2 port channelized T1/E1 and PRI HWIC (data only)
HWIC-2FE	\$1,450.00	34.50%	Two 10/100 routed port HWIC
HWIC-2FE=	\$1,450.00	34.50%	Two 10/100 routed port HWIC
HWIC-2SHDSL	\$900.00	34.50%	2-pair G.SHDSL HWIC

Part Number	MSRP	DIR Discount %	Product Description
HWIC-2SHDSL=	\$900.00	34.50%	2-pair G.SHDSL HWIC
HWIC-2T	\$700.00	34.50%	2-Port Serial WAN Interface Card
HWIC-2T=	\$700.00	34.50%	2-Port Serial WAN Interface Card
HWIC-3G-CDMA-S	\$850.00	34.50%	^3G HWIC Sprint EVDO Rev A/0/1xRTT 800/1900MHz, IOS 15.0(1)M1
HWIC-3G-CDMA-T	\$850.00	34.50%	3G (for India only) HWIC BSNL EVDO Rev A/0/1xRTT 800/1900MHz
HWIC-3G-CDMA-V	\$850.00	34.50%	^3G HWIC Verizon EVDO Rev A/0/1xRTT 800/1900MHz, IOS 15.0(1)M
HWIC-4A/S	\$1,200.00	34.50%	4-Port Async/Sync Serial HWIC
HWIC-4A/S=	\$1,200.00	34.50%	4-Port Async/Sync Serial HWIC
HWIC-4B-S/T	\$1,100.00	34.50%	4-port ISDN BRI High-Speed WAN Interface Card
HWIC-4B-S/T=	\$1,100.00	34.50%	4-port ISDN BRI High-Speed WAN Interface Card
HWIC-4SHDSL-E	\$1,050.00	34.50%	4-pair EFM Based HWIC
HWIC-4SHDSL-E=	\$1,050.00	34.50%	4-pair EFM Based HWIC
HWIC-4SHDSL-E-RF	\$630.00	34.50%	4-pair EFM Based HWIC REFURBISHED
HWIC-4T	\$2,800.00	34.50%	4-Port Serial HWIC
HWIC-4T=	\$2,800.00	34.50%	4-Port Serial HWIC
HWIC-4T1/E1	\$3,500.00	34.50%	4 port clear channel T1/E1 HWIC
HWIC-4T1/E1=	\$3,500.00	34.50%	4 port clear channel T1/E1 HWIC
HWIC-8A	\$1,150.00	34.50%	8-Port Async HWIC
HWIC-8A/S-232	\$2,400.00	34.50%	8-Port Async/Sync Serial HWIC, EIA-232
HWIC-8A/S-232=	\$2,400.00	34.50%	8-Port Async/Sync Serial HWIC, EIA-232
HWIC-8A=	\$1,150.00	34.50%	8-Port Async HWIC
HWIC-ADSL-B/ST	\$1,250.00	34.50%	^2-port HWIC w/ 1-port ADSLoPOTS and 1-port ISDN BRI-S/T
HWIC-D-9ESW	\$800.00	34.50%	^Nine port 10/100 Ethernet switch interface card
HWIC-D-9ESW-POE	\$1,080.00	34.50%	^9-Port Ethernet Switch HWIC with Power Over Ethernet
IPC-JAB8-MAC-UPG=	\$50.00	34.50%	Migration from Cisco IP Comm to Cisco Jabber for Mac 8.6
JAB8-MAC-K9-UPG=	\$50.00	34.50%	Upgrade from CUPC or other softclients to Jabber for Mac 8.6
JAB8-MAC-LIC	\$50.00	34.50%	Cisco Jabber for Mac Client
JAB9-DSK-K9-UPG=	\$50.00	34.50%	Upgrade from existing Cisco UC Clients to Jabber 9.x Desktop
JAB9-DSK-LIC	\$50.00	34.50%	Cisco Jabber 9.X for Desktop
JAB-SDK8-K9-MIG=	\$50.00	34.50%	Mig from UC Clients to Cisco Jabber SDK browser plugin
KEY-UCM-ADMIN2-K9=	\$300.00	34.50%	CUCM Admin Security Token, 7.1 or Newer
L-1700-MS	\$3,003.00	34.50%	^Order L-MXP-PAK for E-delivery of 1700 MXP MS option
L-1700-NPP	\$2,002.00	34.50%	^Order L-MXP-PAK for E-delivery of 1700 MXP NPP option
L-3000-BW1	\$3,003.00	34.50%	^Order L-MXP-PAK for E-delivery of 3000MXP BW 512ISDN/2MIP
L-3000-MS	\$3,003.00	34.50%	^Order L-MXP-PAKforE-delivery of Codec3000 MultiSite Upgrde
L-3000MXP-BW	\$3,000.00	34.50%	^Ord L-MXP-PAK for 512 ISDN/2M IP Upg Leg 3000 MXP sys

Part Number	MSRP	DIR Discount %	Product Description
L-3000MXP-MS	\$3,000.00	34.50%	^Order L-MXP-PAK For MS Upg Legacy 3000 MXP sys (req NPP)
L-3000MXP-NPP	\$2,000.00	34.50%	^Order L-MXP-PAK for NPP Upg For Legacy 3000 MXP systems
L-3000-NPP	\$2,002.00	34.50%	^Order L-MXP-PAKforE-delivery of Codec 3000 NPP Option
L-300-1SL	\$9,000.00	34.50%	Cisco TelePresence Server Screen License
L-3241-1PRI	\$12,600.00	34.50%	Order L-GW3200-UPG-PAKforE-dlvry-ISDN GW3241 PRI Port Lic
L-3300-GWS-4PL	\$24,000.00	34.50%	Serial GW 3300 Series upgrade to enable 4 serial ports
L-4500-VFO	\$17,640.00	34.50%	Order L-MCU4500-UPG-PAK for MCU4500 4501 Video Firewall Opt
L-4501-CCD	\$2,268.00	34.50%	Order L-MCU4500-UPG-PAKforE-delivery 4501 Conf Director Opt
L-4501-MHD	\$79,200.00	34.50%	Order L-MCU4500-UPG-PAKforE-Dlvry 4501 1080p HD Capacity Upg
L-4501-PL6	\$55,200.00	34.50%	OrderL-MCU4500-UPG-PAK for E-delivryof 4501 6-12 HDPort Upg
L-4505-CCD	\$2,268.00	34.50%	Order L-MCU4500-UPG-PAK for E-delivry 4505 Conf Director Opt
L-4505-MHD	\$79,200.00	34.50%	Order L-MCU4500-UPG-PAKfor MCU 4505 1080p HD Capacity Upg
L-4505-WCO	\$11,340.00	34.50%	Order L-MCU4500-UPG-PAKforE-delivery of 4505 Web Conf Option
L-4510-CCD	\$3,780.00	34.50%	Order L-MCU4500-UPG-PAKforE-delivery 4510 Conf Director Opt
L-4510-MHD	\$132,000.00	34.50%	Order L-MCU4500-UPG-PAKfor MCU 4510 1080p HD Capacity Upg
L-4510-WCO	\$17,640.00	34.50%	Order L-MCU4500-UPG-PAKforE-delivery of 4510 Web Conf. Option
L-4515-CCD	\$5,664.00	34.50%	Order L-MCU4500-UPG-PAKforE-dlvry MCU4515 Conf Director Opt
L-4515-MHD	\$198,000.00	34.50%	Order L-MCU4500-UPG-PAK for MCU 4515 1080p HD Capacity Upg
L-4515-WCO	\$23,880.00	34.50%	Order L-MCU4500-UPG-PAKforE-delivery of MCU 4515 Web Conf Opt
L-4520-CCD	\$7,560.00	34.50%	Order L-MCU4500-UPG-PAKforE-dlvry MCU4520 Conf Director Opt
L-4520-MHD	\$264,000.00	34.50%	Order L-MCU4500-UPG-PAKfor MCU 4520 1080p HD Capacity Upg
L-4520-WCO	\$30,240.00	34.50%	Order L-MCU4500-UPG-PAKforE-delivery of 4520 Web Conf Opt
L-5300-4PL	\$9,000.00	34.50%	MCU 5300 Series upgrade for 1 Full HD/2 HD/4 SD ports
L-5300-VFO	\$15,000.00	34.50%	Second Ethernet port upgrade (VFO) for MCU 5300 Series
L-6000-BW1	\$2,002.00	34.50%	^Order L-MXP-PAKforE-deliveryCodec6000MXP BW768 ISDN/3MIP
L-6000-BW2	\$3,600.00	34.50%	^Order LMXP-PakforE-delivery-6000MXP BW2M ISDN/4MExt/6MIP
L-6000-MS	\$4,004.00	34.50%	^Order L-MXP-PAKforE-delivery of LicnseKeyCodec 6000 Multisit
L-6000MXP-BW1	\$2,000.00	34.50%	Order L-MXP-PAK For 768 ISDN/3M IP Legacy 6000 MXP sys
L-6000MXP-BW2	\$4,000.00	34.50%	Ord L-MXP-PAK for 2M ISDN/4M Ext/6M IP Legcy 6000 MXPsys
L-6000MXP-MS	\$4,000.00	34.50%	Order L-MXP-PAK For MS Upg Legacy 6000 MXP sys (req NPP)
L-6000MXP-NPP	\$2,000.00	34.50%	Order L-MXP-PAK For NPP Upg For Legacy 6000 MXP systems
L-6000-NPP	\$2,002.00	34.50%	^Order L-MXP-PAK for E-delivery-Lic Key Codec6000 NPP Upgrade
L-8310-1PL	\$13,680.00	34.50%	Order L-8000-CHLIC-PAK for MSE-8310-PL 1 PRI Port License
L-8330-4PL	\$24,000.00	34.50%	Order L-8000-CHLIC-PAK for MSE-8330-PL Serial Prt Lic, Qty 4
L-8420-2PL	\$4,500.00	34.50%	Ordr L-8000-CHLIC-PAK forE-dlvry L-8420-PL 2SD or 1 720pMCU
L-8510-CCD	\$8,316.00	34.50%	Order L-8000-BLADE-PAKforMSE 8510 Blade Conf.Director Option



Part Number	MSRP	DIR Discount %	Product Description
L-8710-1SL	\$9,000.00	34.50%	Ordr L-8000-CHLIC-PAKfor MSE-8710 1 TelPres Svr Scrn Lic
L-95-85-MS	\$5,400.00	34.50%	Order L-MXP-PAK for E-deliveryof Edg95/85MXP NPP Upgrdeto MS
L-95-85-NPP	\$3,600.00	34.50%	Order L-MXP-PAKforE-deliveryof Edg 95/85MXP STANDARD to NPP
L-C40-DD	\$2,200.00	34.50%	Order L-INTP-CXX-PAK for E-delivery Codec C40 DD Option
L-C40-MS	\$4,400.00	34.50%	Order L-INTP-CXX-PAK for E-delivery Codec C40 MS Option
L-C40-PR	\$3,300.00	34.50%	Order L-INTP-CXX-PAK for E-delivery of C40 PR Option
L-C60-MS	\$6,600.00	34.50%	Order L-INTP-CXX-PAK for E-delivery of C60 MS Option
L-C60-PR	\$4,400.00	34.50%	Order L-INTP-CXX-PAK for E-delivery of Codec C60 PR Option
L-C90-MS	\$9,900.00	34.50%	Order L-INTP-CXX-PAK for E-delivery of Codec C90 MS Option
L-C90-PR	\$4,400.00	34.50%	Order L-INTP-CXX-PAK for E-deliveryof Codec C90 PR Option
L-CDAAIM-BASIC=	\$200,000.00	34.50%	Asset Ingest License - Standard
L-CDAAIM-TWC=	\$200,000.00	34.50%	Asset Ingest License - Time Warner Cable
L-CDAAIM-VZ=	\$200,000.00	34.50%	Asset Ingest License - Verizon
L-CDAREC-SCOPY-1=	\$200,000.00	34.50%	Shared Copy Recording - Feature License - 4R1
L-CDAREC-SCOPY-2=	\$350,000.00	34.50%	Shared Copy Recording - Feature License - 4R2
L-CDAREC-SCOPY-3=	\$240,000.00	34.50%	Shared Copy Recording - Feature License - 4R3
L-CDAREC-UCOPY-1=	\$125,000.00	34.50%	Unique Copy Recording - Feature License - 4R1
L-CDAREC-UCOPY-2=	\$195,000.00	34.50%	Unique Copy Recording - Feature License - 4R2
L-CDAREC-UCOPY-3=	\$150,000.00	34.50%	Unique Copy Recording - Feature License - 4R3
L-CMCSA-CDVR-MS1=	\$182.00	34.50%	Comcast CDVR Invoice SKU (per Sub Milestone Pmt)
L-CMCSA-CDVR-SUB1=	\$20.00	34.50%	Comcast CDVR Invoice SKU (per Sub) - eCopy
L-CMCSA-FBH-MS0=	\$5,390,100.00	34.50%	Comcast CDVR Invoice SKU (Milestone 0)
L-CMCSA-MMT-MS0=	\$4,650,750.00	34.50%	Comcast CDVR Invoice SKU (Milestone 0)
L-CMCSA-NDVR-SUB1=	\$109.54	34.50%	Comcast NDVR Invoice SKU (Subscriber =1)-eCopy
L-CMCSA-PSF-MS0=	\$1,001,700.00	34.50%	Comcast CDVR Invoice SKU (Milestone 0)
L-CMCSA-SFB-MS0=	\$500,850.00	34.50%	Comcast CDVR Invoice SKU (Milestone 0)
L-CM-DL-100=	\$5,000.00	34.50%	Unified CM Device License For ELD - 100 Units
L-CM-DL-1000=	\$50,000.00	34.50%	Unified CM Device License For ELD - 1000 Units
L-CM-DL-10000=	\$500,000.00	34.50%	Unified CM Device License For ELD 10,000 Units
L-CM-DL-100000=	\$5,000,000.00	34.50%	Unified CM Device License For ELD 100,000 Units
L-CM-DL-1000000=	#####	34.50%	Unified CM Device License For ELD 1,000,000 Units
L-CM-DL-25000=	\$1,250,000.00	34.50%	Unified CM Device License For ELD 25,000 Units
L-CM-DL-500=	\$25,000.00	34.50%	Unified CM Device License For ELD - 500 Units
L-CM-DL-5000=	\$250,000.00	34.50%	Unified CM Device License For ELD 5,000 Units
L-CM-DL-50000=	\$2,500,000.00	34.50%	Unified CM Device License For ELD 50,000 Units
L-CM-DL-500000=	#####	34.50%	Unified CM Device License For ELD 500,000 Units

Part Number	MSRP	DIR Discount %	Product Description
L-CNDTR-UG-PAK	\$32,565.00	34.50%	TP Conductor Upgrade - Mid-market (Select) to Full Capacity
L-COMPUTIL-BW1	\$2,000.00	34.50%	Ordr L-MXP-PAK for 128 ISDN / 768 IP for Compass, Utility
L-COMPUTIL-BW2	\$3,000.00	34.50%	Ordr L-MXP-PAK for 384 ISDN / 768 IP for Compass, Utility
L-CTX-ACTIVE-LIC	\$150,000.00	34.50%	Cisco TelePresence Exchange (CTX) Active Meeting Management
L-CTX-ACTIVE-LIC=	\$150,000.00	34.50%	Cisco TelePresence Exchange (CTX) Active Meeting Management
L-CTX-PORT-LIC	\$1,320.00	34.50%	Cisco TelePresence Exchange (CTX) Port License
L-CTX-UPGRADE-LIC	\$350,000.00	34.50%	Cisco TelePresence Exchange (CTX) Starter->Full Upgrade
L-EDG75-BW1	\$1,800.00	34.50%	Order L-MXP-PAKforE-delivryEdg75MXP128kbpsISDN/768kbpsIP
L-EDG75-NPP	\$3,600.00	34.50%	Order L-MXP-PAKforE-delivery of Edg75 MXP STANDARD to NPP
L-EDG85TO95	\$1,800.00	34.50%	Order L-MXP-PAK forE-delivery of Edge 85 MXP to Edge 95 MXP
L-EDG95-BW1	\$3,600.00	34.50%	Order L-MXP-PAK for E-delivery of 512 kbps ISDN/2 Mbps IP
L-EDGE75-TO-85	\$1,800.00	34.50%	Order L-MXP-PAK for Edge 75 to 85 Upg
L-EDGE85-BW	\$2,000.00	34.50%	Order L-MXP-PAK For 384 ISDN / 1,1M IP for Edge 85 Upg
L-EDGE-MS	\$3,000.00	34.50%	Order L-MXP-PAK for MS Upg for Legacy Edge systems
L-EDGE-NPP	\$2,000.00	34.50%	Order L-MXP-PAK for NPP Upg for Legacy Edge systems
L-EX90-MS	\$3,300.00	34.50%	Order L-EX-PAK for E delivery of EX90 MS Option
L-FL-CME-SRST-100=	\$2,300.00	34.50%	CME or SRST - 100 Seat E-Delivery RTU
L-FL-CME-SRST-25=	\$650.00	34.50%	CME or SRST - 25 Seat E-Delivery RTU
L-FL-CME-SRST-5=	\$170.00	34.50%	CME or SRST - 5 Seat E-Delivery RTU
L-FL-CUE-IVR-2=	\$1,400.00	34.50%	Cisco Unity Express - 2 IVR session E-Delivery
L-FL-CUE-MBX-5=	\$100.00	34.50%	Cisco Unity Express - 5 mailbox E-Delivery
L-FL-CUE-PORT-2=	\$500.00	34.50%	Cisco Unity Express - 2 port E-Delivery
L-FL-E-SRST-25=	\$1,250.00	34.50%	UMG license for 25 E-SRST Nodes / Sites - E-Delivery
L-FL-VXML-1=	\$150.00	34.50%	VXML Browser - 1 session E-Delivery RTU
L-FL-VXML-12=	\$1,440.00	34.50%	VXML - 12 session E-Delivery RTU
LIC-300-1SL	\$9,000.00	34.50%	Cisco TelePresence Server Screen License
LIC-3241-1PRI	\$12,600.00	34.50%	ISDN GW-3241-PL 1 Add PRI Port License
LIC-3300-GWS-4PL	\$24,000.00	34.50%	Serial GW 3300 Series option for 4 additional serial ports
LIC-4500-VFO	\$17,640.00	34.50%	VFO-4500 Video Firewall Option
LIC-4501-CCD	\$2,268.00	34.50%	Conference Director Option For MCU 4501
LIC-4501-MHD	\$79,200.00	34.50%	1080p HD Capacity Option For MCU 4501
LIC-4501-PL6	\$55,200.00	34.50%	MCU-4501 6 To 12 HD Port Option (12 to 24 SD Ports)
LIC-4505-CCD	\$2,268.00	34.50%	Conference Director Option For MCU 4505
LIC-4505-MHD	\$79,200.00	34.50%	1080p HD Capacity Option For MCU 4505
LIC-4510-CCD	\$3,780.00	34.50%	Conference Director Option For MCU 4510
LIC-4510-MHD	\$132,000.00	34.50%	1080p HD Capacity Option For MCU 4510

Part Number	MSRP	DIR Discount %	Product Description
LIC-4515-CCD	\$5,664.00	34.50%	Conference Director Option For MCU 4515
LIC-4515-MHD	\$198,000.00	34.50%	1080p HD Capacity Option For MCU 4515
LIC-4520-CCD	\$7,560.00	34.50%	Conference Director Option For MCU 4520
LIC-4520-MHD	\$264,000.00	34.50%	1080p HD Capacity Option For MCU 4520
LIC-5300-4PL	\$9,000.00	34.50%	1 Full HD / 2 HD / 4 SD ports on MCU 5300 Series
LIC-5300-VFO	\$15,000.00	34.50%	Second Ethernet port option (VFO) for MCU 5300 Series
LIC-8310-1PL	\$13,680.00	34.50%	MSE-8310-PL 1 PRI port license
LIC-8330-4PL	\$24,000.00	34.50%	MSE-8330-PL Serial Port Licenses, Qty 4, Option
LIC-8350-1PL	\$2,016.00	34.50%	^MSE-8350-PL 1 IP GW Port License
LIC-8420-2PL	\$4,500.00	34.50%	Media blade Lic - 2 SD or 1 720p HD MCU Port, 1 Voice Port
LIC-8510-CCD	\$8,316.00	34.50%	Conference Director Option For MSE 8510 Blade
LIC-8710-1SL	\$9,000.00	34.50%	MSE-8710 Telepresence Server TS 8710 - 1 screen license
LIC-BE6K-ADJ	\$85.00	34.50%	Unified CMBE6K Adjunct Device License (No VM)
LIC-BE6K-BAS	\$125.00	34.50%	Unified CMBE6K Basic User Connect License (No VM)
LIC-BE6K-BAS2ENH	\$85.00	34.50%	Unified CMBE6K Upgrade Basic to Enhanced User
LIC-BE6K-ENH	\$210.00	34.50%	Unified CMBE6K Enhanced User Connect License (No VM)
LIC-BE6K-ENH-PROMO	\$210.00	34.50%	Jabber Promotion for Enhanced License in BE6K 8.x
LIC-BE6K-EP2-PROMO	\$305.00	34.50%	BE6K Jabber Now Add-On user with Two Jabber Devices
LIC-BE6K-ESS	\$40.00	34.50%	Unified CMBE6K Essential User Connect License (No VM)
LIC-BE6K-PUB	\$150.00	34.50%	Unified CMBE6K Public Space Device License (No VM)
LIC-BE6K-VM	\$75.00	34.50%	Unified CMBE6K Voicemail User Connect License
LIC-C40	\$99.00	34.50%	License Key C40 CODEC
LIC-C40-DD	\$2,200.00	34.50%	Codec C40 Dual Display Option
LIC-C40-MS	\$4,400.00	34.50%	Codec C40 Multisite MS Option
LIC-C40-PR	\$3,300.00	34.50%	Codec C40 Premium Resolution Option
LIC-C60-MS	\$6,600.00	34.50%	Codec C60 Multisite MS Option
LIC-C60-PR	\$4,400.00	34.50%	Codec C60 Premium Resolution Option
LIC-C90-MS	\$9,900.00	34.50%	Codec C90 Multisite MS Option
LIC-C90-PR	\$4,400.00	34.50%	Codec C90 Premium Resolution Option
LIC-CUCM-10X-BAS-A	\$125.00	34.50%	UC Manager-10.x Basic Single User-Under 1K
LIC-CUCM-10X-BAS-B	\$110.00	34.50%	UC Manager-10.x Basic Single User-1K to 10K
LIC-CUCM-10X-BAS-C	\$105.00	34.50%	UC Manager-10.x Basic Single User-Over 10K
LIC-CUCM-10X-ENH-A	\$210.00	34.50%	UC Manager-10.x Enhanced Single User-Under 1K
LIC-CUCM-10X-ENH-B	\$195.00	34.50%	UC Manager-10.x Enhanced Single User-1K to 10K
LIC-CUCM-10X-ENH-C	\$190.00	34.50%	UC Manager-10.x Enhanced Single User-Over 10K
LIC-CUCM-10X-ESS-A	\$40.00	34.50%	UC Manager-10.x Essential User License User-Under 1K

Part Number	MSRP	DIR Discount %	Product Description
LIC-CUCM-10X-ESS-B	\$25.00	34.50%	UC Manager-10.x Essential User License-1K to 10K
LIC-CUCM-10X-ESS-C	\$20.00	34.50%	UC Manager-10.x Essential User License -Over 10K
LIC-CUCM-9X-ADV-A	\$295.00	34.50%	UC Manager-9.x Advanced Single User-Under 1K
LIC-CUCM-9X-ENH-A	\$210.00	34.50%	UC Manager-9.x Enhanced Single User-Under 1K
LIC-CUCM-9X-ENH-B	\$195.00	34.50%	UC Manager-9.x Enhanced Single User-1K to 10K
LIC-CUCM-9X-ENH-C	\$190.00	34.50%	UC Manager-9.x Enhanced Single User-Over 10K
LIC-CUCM-9X-ENHP-A	\$295.00	34.50%	UC Manager-9.x Enh Plus Single User-Under 1K
LIC-CUCM-9X-ENHP-B	\$280.00	34.50%	UC Manager-9.x Enh Plus Single User-1K to 10K
LIC-CUCM-9X-ENHP-C	\$275.00	34.50%	UC Manager-9.x Enh Plus Single User-Over 10K
LIC-CUCM-ENH-PROM	\$210.00	34.50%	Jabber Promotion for Enhanced License in CUCM 8.x
LIC-CUCM-ENHP-UPG	\$148.00	34.50%	CUCM Enhanced Plus User License - 1 User
LIC-CUCM-EP2-PROMO	\$305.00	34.50%	UCL Jabber Now Add-On user with Two Jabber Devices
LIC-EDG75-BW1	\$1,183.00	34.50%	^Edge 75 MXP 128 kbps ISDN/ 768 kbps IP Option
LIC-EDG75-NPP	\$2,366.00	34.50%	^Edge 75 MXP Natural Presenter Package (NPP) Option
LIC-EDG95-BW	\$2,002.00	34.50%	Edge 95 MXP 512 kbps ISDN bandwidth
LIC-EDG95-BW1	\$3,120.00	34.50%	^Edge 95 MXP IP only to 512 kbps ISDN/2 Mbps IP
LIC-EDG95-MS	\$3,549.00	34.50%	^Edge 95 MXP MultiSite (MS) Option (Requires NPP)
LIC-EDG95-NPP	\$2,366.00	34.50%	^Edge 95 MXP Natural Presenter Package (NPP) Option
LIC-EX90-MS	\$3,300.00	34.50%	EX90 MS Option
LIC-INTP-C40-DD	\$2,200.00	34.50%	Integrator Package C40 Dual Display Option
LIC-INTP-C40-MS	\$4,400.00	34.50%	IntPkg Codec C40, 4Way Individual Transcoding Multisite
LIC-INTP-C40-PR	\$3,300.00	34.50%	IntPkg Codec C40Premium Resolution (1080p/720p60) Option
LIC-INTP-C60-MS	\$6,600.00	34.50%	IntPkg Codec C60 Multisite MS Option
LIC-INTP-C60-PR	\$4,400.00	34.50%	IntPkg Codec C60 Premium Resolution Option
LIC-INTP-C90-MS	\$9,900.00	34.50%	IntPkg Codec C90 Multisite MS Option
LIC-INTP-C90-PR	\$4,400.00	34.50%	IntPkg Codec C90 Premium Resolution Option
LIC-JAB-MOB-100	\$10,800.00	34.50%	TMSPE - Add 100 Active Jabber Mobile Client Registrations
LIC-JAB-MOB-2000	\$72,000.00	34.50%	TMSPE - Add 2000 Active Jabber Mobile Client Registrations
LIC-JAB-MOB-25	\$3,600.00	34.50%	TMSPE - Add 25 Active Jabber Mobile Client Registrations
LIC-JAB-MOB-500	\$30,000.00	34.50%	TMSPE - Add 500 Active Jabber Mobile Client Registrations
LIC-MOVI-10	\$1,700.00	34.50%	TMS - Add 10 Active Jabber Video Client Registrations
LIC-MOVI-100	\$10,800.00	34.50%	TMSPE - Add 100 Active Jabber Video Client Registrations
LIC-MOVI-2000	\$72,000.00	34.50%	TMSPE - Add 2,000 Active Jabber Video Client Registrations
LIC-MOVI-25	\$3,600.00	34.50%	TMSPE - Add 25 Active Jabber Video Client Registrations
LIC-MOVI-500	\$30,000.00	34.50%	TMSPE - Add 500 Active Jabber Video Client Registrations
LIC-MX200-42-PR	\$3,000.00	34.50%	Cisco TelePresence MX200 42 PR Option

Part Number	MSRP	DIR Discount %	Product Description
LIC-MX300-55-PR	\$3,000.00	34.50%	Cisco TelePresence MX300 55 PR Option
LIC-MX700-MS	\$4,490.00	34.50%	MX700 MultiSite Software Feature Option
LIC-MX800-MS	\$4,490.00	34.50%	MX800 MultiSite Software Feature Option
LIC-P55C40-DD	\$2,200.00	34.50%	Profile 55 with C40 DD option
LIC-P55C40-MS	\$4,400.00	34.50%	Profile 55 with C40 MS option
LIC-P55C40-PR	\$3,300.00	34.50%	Profile 55 with C40 PR option
LIC-P55DC60-MS	\$6,600.00	34.50%	Profile 55 Dual with C60 MS option
LIC-P55DC60-PR	\$4,400.00	34.50%	Profile 55 Dual with C60 PR option
LIC-P65-C90-MS	\$9,900.00	34.50%	Profile 65 w/C90 MS option
LIC-P65-C90-PR	\$4,400.00	34.50%	Profile 65 w/C90 PR option
LIC-PMP-ADV-300	\$625.00	34.50%	Personal Multiparty Named Host Adv Lic - 310 or 320 Platfm
LIC-PMP-ADV-8000	\$625.00	34.50%	Personal Multiparty Named Host Adv Lic - MSE8000 Platform
LIC-PMP-ADV-VTS	\$625.00	34.50%	Personal Multiparty Named Host Adv Lic - Virtual Machine
LIC-PMP-BTOA-300	\$450.00	34.50%	Personal Multiparty Named Host Upg from Basic to Adv-310/320
LIC-PMP-BTOA-8000	\$450.00	34.50%	Personal Multiparty Named Host Adv Lic - MSE8000 PlatformPer
LIC-PMP-BTOA-VTS	\$450.00	34.50%	Personal Multiparty Named Host Upg from Basic to Adv - VM
LIC-SX20-MS	\$3,300.00	34.50%	MultiSite Option for SX20
LIC-SX80-MS	\$4,490.00	34.50%	SX80 MultiSite Software Option
LIC-TCS-ADD5RP	\$33,600.00	34.50%	TCS Additional 5 Port Option for TCS
LIC-TCS-CLUSTER	\$4,950.00	34.50%	Clustering Support for Tandberg Content Server
LIC-TCS-PRO	\$10,560.00	34.50%	Premium Resolution Option for TCS
LIC-TMS-100	\$19,080.00	34.50%	Cisco TMS - Additional 100 Direct Managed Systems
LIC-TMS-25	\$5,412.00	34.50%	Cisco TMS - Additional 25 Direct Managed Systems
LIC-TMS-ANLYEXT	\$17,880.00	34.50%	Cisco TMSAE - Analytics Extension
LIC-TMS-APPINT	\$50,400.00	34.50%	Cisco TMS Application Integ License - Per Server Integrated
LIC-TMS-BAPI-25	\$15,480.00	34.50%	Cisco TMSBA -Extension Booking API - Per 25 sys reg.
LIC-TMS-MSEX-25	\$12,240.00	34.50%	Cisco TMSXE - Extension for MS Exchange - Per 25 sys reg.
LIC-TMS-NETINT	\$50,400.00	34.50%	Network Integration Package (3rd Party, Unmanaged Bridge)
LIC-TMS-PE-100	\$10,800.00	34.50%	TMSPE - Add 100 Active Device Registrations
LIC-TMS-PE-10000	\$210,000.00	34.50%	TMSPE - Add 10,000 Active Device Registrations
LIC-TMS-PE-100000	\$500,000.00	34.50%	TMSPE - Add 100,000 Active Device Registrations
LIC-TMS-PE-2000	\$72,000.00	34.50%	TMSPE - Add 2,000 Active Device Registrations
LIC-TMS-PE-25	\$3,600.00	34.50%	TMSPE - Add 25 Active Device Registrations
LIC-TMS-PE-500	\$30,000.00	34.50%	TMSPE - Add 500 Active Device Registrations
LIC-TP-10X-ROOM	\$650.00	34.50%	Telepresence Room Based Endpoint, Single or Multi-Screen
LIC-TP-9X-ROOM	\$650.00	34.50%	Telepresence Room Based Endpoint, Single or Multi-Screen



Part Number	MSRP	DIR Discount %	Product Description
LIC-TP-ROOM-UPG	\$325.00	34.50%	Telepresence Room Upgrade, , Single or Multi-Screen
LIC-TPSRV-1SL	\$13,200.00	34.50%	Cisco TelePresence Server 7010 Screen License
LIC-UCM-10X-ENHP-A	\$295.00	34.50%	UC Manager-10.x Enh Plus Single User-Under 1K
LIC-UCM-10X-ENHP-B	\$280.00	34.50%	UC Manager-10.x Enh Plus Single User-1K to 10K
LIC-UCM-10X-ENHP-C	\$275.00	34.50%	UC Manager-10.x Enh Plus Single User-Over 10K
LIC-VCS-10	\$7,920.00	34.50%	Video Comm Server 10 Add Non-traversal Network Calls
LIC-VCS-20	\$14,160.00	34.50%	Video Comm Server, 20 Add Non-traversal Network Calls
LIC-VCS-200	\$115,200.00	34.50%	Video Comm Server 200 Add Non-traversal Network Calls
LIC-VCS-300	\$154,800.00	34.50%	Video Comm Server 300 Add Non-traversal Network Calls
LIC-VCS-50	\$31,920.00	34.50%	Video Comm Server 50 Add Non-traversal Network Calls
LIC-VCS-DI	\$9,480.00	34.50%	VCS Advanced Networking
LIC-VCSE-10	\$16,200.00	34.50%	Video Communication Server - 10 Traversal Calls
LIC-VCSE-20	\$29,280.00	34.50%	Video Communication Server - 20 Traversal Calls
LIC-VCSE-5	\$9,000.00	34.50%	Video Communication Server - 5 Traversal Calls
LIC-VCSE-50	\$66,000.00	34.50%	Video Communication Server - 50 Traversal Calls
LIC-VCS-FINDME	\$10,680.00	34.50%	Video Communication Server - FindMe application
LIC-VCS-OCS	\$20,280.00	34.50%	VCS Microsoft Interoperability
L-INTP-C40-DD	\$2,200.00	34.50%	Order L-INTP-CXX-PAK for E-deliveryof Intgrtror PckgeC40 DD
L-INTP-C40-MS	\$4,400.00	34.50%	Order L-INTP-CXX-PAK for E-delivery of IntPkg Codec C40 MS
L-INTP-C40-PR	\$3,300.00	34.50%	Order L-INTP-CXX-PAK for E-delivery of IntPkg Codec C40 PR
L-INTP-C60-MS	\$6,600.00	34.50%	Order L-INTP-CXX-PAK for E-deliveryIntPkg C60 STANDARD to MS
L-INTP-C60-PR	\$4,400.00	34.50%	Order L-INTP-CXX-PAK for E-deliveryIntegratorPckge C60 PR
L-INTP-C90-MS	\$9,900.00	34.50%	Order L-INTP-CXX-PAK for E-deliveryIntgrtrPckgC90 4Wy HD-M
L-INTP-C90-PR	\$4,400.00	34.50%	Order L-INTP-CXX-PAK for E-deliveryIntgrtrPckgC90, PR
L-JAB8-MAC-LIC	\$50.00	34.50%	Cisco Jabber for Mac 8.x User
L-JAB9-DSK-K9-UPG=	\$50.00	34.50%	Upgrade from existing Cisco UC Clients to Jabber 9.x Desktop
L-JAB9-DSK-LIC	\$50.00	34.50%	Cisco Jabber 9.X for Desktop
L-JAB-MOB-100	\$10,800.00	34.50%	Ordr L-TMS-SW-PAK forE-del 100 Jabber Mobile Client Reg
L-JAB-MOB-2000	\$72,000.00	34.50%	Order L-TMS-SW-PAK for E-del 2000 Jabber Mobile Client Reg
L-JAB-MOB-25	\$3,600.00	34.50%	Order L-TMS-SW-PAK for E-del 25 Jabber Mobile Client Reg
L-JAB-MOB-500	\$30,000.00	34.50%	Order L-TMS-SW-PAK for E-del 500 Jabber Mobile Client Reg
L-MOS-ODE-BASE=	\$400,000.00	34.50%	On Demand Encapsulation for HTTP ABR - site license
L-MOS-ODE-BW1=	\$55,000.00	34.50%	On Demand Encapsulation Tier 1 capacity, 1-25Gbps
L-MOS-ODE-BW2=	\$47,000.00	34.50%	On Demand Encapsulation Tier 2 capacity, 26-50 Gbps
L-MOS-ODE-BW3=	\$40,000.00	34.50%	On Demand Encapsulation Tier 3 capacity, 51-100 Gbps
L-MOS-ODE-BW4=	\$34,000.00	34.50%	On Demand Encapsulation Tier 4 capacity, 101-300 Gbps

Part Number	MSRP	DIR Discount %	Product Description
L-MOS-ODE-BW5=	\$24,000.00	34.50%	On Demand Encapsulation Tier 5 capacity, 301-500 Gbps
L-MOS-ODE-BW6=	\$10,000.00	34.50%	On Demand Encapsulation Tier 6 capacity, 501-2000 Gbps
L-MOS-ODE-BW7=	\$2,400.00	34.50%	On Demand Encapsulation Tier 7 capacity, above 2000 Gbps
L-MOVI-10	\$1,700.00	34.50%	TMS - Add 10 Active Jabber Video Client Registrations
L-MOVI-100	\$10,800.00	34.50%	Ordr L-TMS-SW-PAK - E-del 100 Active Jabber Video Client Reg
L-MOVI-2000	\$72,000.00	34.50%	Ordr L-TMS-SW-PAK E-del 2000 Active Jabber Vid Client Reg
L-MOVI-25	\$3,600.00	34.50%	Ordr L-TMS-SW-PAK - E-del 25 Active Jabber Video Client Reg
L-MOVI-500	\$30,000.00	34.50%	Ordr L-TMS-SW-PAK - E-del 500 Active Jabber Video Client Reg
L-MX200-42-PR	\$3,000.00	34.50%	Cisco TelePresence MX200 42 PR Option - electronic delivery
L-MX200-MS	\$3,300.00	34.50%	Cisco TelePresence MX200 Gen2 MultiSite- electronic delivery
L-MX300-55-PR	\$3,000.00	34.50%	Cisco TelePresence MX300 55 PR Option - electronic delivery
L-MX300-MS	\$3,300.00	34.50%	Cisco TelePresence MX300 Gen2 MultiSite- electronic delivery
L-MX700-MS	\$4,490.00	34.50%	Cisco TelePresence MX700 MultiSite- electronic delivery
L-MX800-MS	\$4,490.00	34.50%	Cisco TelePresence MX800 MultiSite- electronic delivery
L-MXE-3500-LVLIC	\$15,000.00	34.50%	MXE-3500 Live Option eLicense
L-MXE-3500-RMLIC	\$7,500.00	34.50%	MXE-3500 Resource Manager eLicense
L-MXP-1000-BW	\$1,800.00	34.50%	Order L-MXP-PAK for E-delivery-1000 MXP bw128kISDN/768kIP
L-MXP-1000-BWH	\$1,800.00	34.50%	Order L-MXP-PAK for E-delivery of 1000 MXP BWH option
L-MXP-1000-NPP	\$2,002.00	34.50%	Order L-MXP-PAK1000 for E-delivery-MXPNaturalPresenterPckge
L-P42C20-DD	\$2,200.00	34.50%	^Order L-Profile-C-PAK for E-delivery of P42C20DD option
L-P42C20-PR	\$3,300.00	34.50%	^Order L-Profile-C-PAK for E-delivery of P42C20PR option
L-P42C40-DD	\$2,200.00	34.50%	Order L-Profile-C-PAK for E-delivery of P42C40DD option
L-P42C40-MS	\$4,400.00	34.50%	Order L-Profile-C-PAK for E-delivery of P42C40MS option
L-P42C40-PR	\$3,300.00	34.50%	Order L-Profile-C-PAK for E-delivery of P42C40PR option
L-P42-C60-MS	\$10,800.00	34.50%	Order L-Profile-C-PAK for E-delivery of P42C60MS option
L-P42-C60-PR	\$7,200.00	34.50%	Order L-Profile-C-PAK for E-delivery of P42C60PR option
L-P52C40-DD	\$2,200.00	34.50%	^Order L-Profile-C-PAK for E-delivery of P52C40DD option
L-P52C40-PR	\$3,300.00	34.50%	^Order L-Profile-C-PAK for E-delivery of P52C40PR option
L-P52-C60-MS	\$6,600.00	34.50%	^Order L-Profile-C-PAK for E-delivery of P52C60MS option
L-P52-C60-PR	\$4,400.00	34.50%	^Order L-Profile-C-PAK for E-delivery of P52C60PR option
L-P52DMXP-BW	\$3,300.00	34.50%	^Order L-MXP-PAK for E-delivery of Profile DUAL MXP BW option
L-P52DMXP-MS	\$4,400.00	34.50%	^Order L-MXP-PAK for E-delivery of Profile DUAL MXP MS option
L-P52DMXP-NPP	\$2,200.00	34.50%	^Order L-MXP-PAK for E-delivery - Profile DUAL MXP NPP option
L-P52MXP-BW	\$3,300.00	34.50%	^Order L-MXP-PAK for E-delivery of 6000 MXP BW option
L-P52MXP-MS	\$4,400.00	34.50%	^Order L-MXP-PAK for E-delivery of 6000 MXP MS option
L-P52MXP-NPP	\$2,200.00	34.50%	^Order L-MXP-PAK for E-delivery of 6000 MXP NPP option

Part Number	MSRP	DIR Discount %	Product Description
L-P55C40-DD	\$2,200.00	34.50%	Order L-Profile-C-PAK for E-delivery of P55C40DD option
L-P55C40-MS	\$4,400.00	34.50%	Order L-Profile-C-PAK for E-delivery of P55C40MS option
L-P55C40-PR	\$3,300.00	34.50%	Order L-Profile-C-PAK for E-delivery of P55C40PR option
L-P55-C60-MS	\$6,600.00	34.50%	Order L-Profile-C-PAK for E-delivery of P55C60MS option
L-P55-C60-PR	\$4,400.00	34.50%	Order L-Profile-C-PAK for E-delivery of P55C60PR option
L-P65-C60-MS	\$6,600.00	34.50%	Order L-Profile-C-PAK for E-delivery of P65C60MS option
L-P65-C60-PR	\$4,400.00	34.50%	Order L-Profile-C-PAK for E-delivery of P65C60PR option
L-P65-C90-MS	\$9,900.00	34.50%	Order L-Profile-C-PAK for E-delivery of P65C90MS option
L-P65-C90-PR	\$4,400.00	34.50%	Order L-Profile-C-PAK for E-delivery of P65C90PR option
L-QSC20-DD	\$2,200.00	34.50%	Order L-QS-PAK for E-delivery of C20 Dual Display Option
L-QSC20-HD	\$2,600.00	34.50%	Order L-QS-PAK for E-delivery of QS C20 High Def Option
L-QSC20-PR	\$3,300.00	34.50%	Order L-QS-PAK for E-delivey of QSC20 Premium Res. Option
L-SET770TO880	\$1,800.00	34.50%	Order L-LEG-EP-PAK For Settop 770 to 880 Upg
L-SET880TO990	\$1,800.00	34.50%	Order L-LEG-EP-PAK For Settop 880 to 990 Upg
L-SETTOP550-B1	\$1,000.00	34.50%	Order L-MXP-PAK For 128 ISDN / 768 IP Upg For Settop 550
L-SETTOP550-B2	\$2,000.00	34.50%	Order L-MXP-PAK For 384 ISDN / 768 IP Upg For Settop 550
L-SETTOP770-BW	\$2,000.00	34.50%	Order L-MXP-PAK For 128 ISDN / 768 IP Upg For Settop 770
L-SETTOP880-BW	\$2,000.00	34.50%	Ordr L-MXP-PAK for 384 ISDN / 1,1M IP Upg for Settop 880
L-SETTOP990-BW	\$2,000.00	34.50%	Order L-MXP-PAK For 512 ISDN / 2M IP Upg For Settop 990
L-SETTOP-MS	\$3,000.00	34.50%	Order L-MXP-PAK For MS Upg For Legacy Settop 880-990
L-SETTOP-NPP	\$2,000.00	34.50%	Order L-MXP-PAK For NPP Upg For Legacy Settop 770-990
L-SETTOP-PP	\$1,000.00	34.50%	Order L-MXP-PAK For PP Upg For Legacy Settop 550
L-SL-29-UC-K9=	\$700.00	34.50%	Unified Communication E-Delivery PAK for Cisco 2901-2951
L-SL-39-UC-K9=	\$1,000.00	34.50%	Unified Communication E-Delivery PAK for Cisco 3900 Series
L-SX20-MS	\$3,300.00	34.50%	Order L-SX-Series-PAK for e-delivery of MultiSite sw option
L-SX80-MS	\$4,490.00	34.50%	SX80 MultiSite Option for electronic delivery
L-TCS-ADD5RP	\$33,600.00	34.50%	TCS Add 5 recording ports Option for TCS
L-TCS-CLUSTER	\$4,950.00	34.50%	Order L-TCS-PAK for E-Delivery of Clustering Support for TCS
L-TCS-PRO	\$10,560.00	34.50%	Order L-TCS-PAK for E-delivery of TCS Premium Res. Option
L-TMS-100	\$19,080.00	34.50%	Order L-TMS-APL-PAK for E-dlvry of add TMS 100 system lic
L-TMS-25	\$5,412.00	34.50%	Order L-TMS-APL-PAK for E-deliveryof add TMS 25 system lic
L-TMS-ANLYEXT	\$17,880.00	34.50%	Order L-TMS-SW-PAK for E-delivry of TMS Analytics Extension
L-TMS-APPINT	\$50,400.00	34.50%	Ordr L-TMS-SW-PAK forE-dlvry TMS App Intg Pkg per svr intg
L-TMS-BAPI-25	\$15,480.00	34.50%	Order L-TMS-SW-PAKfor E-dlvry TMS Booking API Int Pkg 25 sys
L-TMS-MSEX-25	\$12,240.00	34.50%	OrdrL-TMS-SW-PAKfor E-dlvry TMS MS Exchange Int Pack, 25 sys
L-TMS-NETINT	\$50,400.00	34.50%	Network Integration Package (3rd Party, Unmanaged Bridge)

Part Number	MSRP	DIR Discount %	Product Description
L-TMS-PE-100	\$10,800.00	34.50%	E-dlvry TMSPE 100 Active Device Registration in L-TMS-SW-PAK
L-TMS-PE-10000	\$210,000.00	34.50%	E-dlvry TMSPE 10K Active Device Registration in L-TMS-SW-PAK
L-TMS-PE-100000	\$500,000.00	34.50%	E-dlvry TMSPE 100K Active Dev Registration in L-TMS-SW-PAK
L-TMS-PE-2000	\$72,000.00	34.50%	E-dlvry TMSPE 2,000 Active Dev Registration in L-TMS-SW-PAK
L-TMS-PE-25	\$3,600.00	34.50%	E-dlvry TMSPE 25 Active Device Registration in L-TMS-SW-PAK
L-TMS-PE-500	\$30,000.00	34.50%	E-dlvry TMSPE 500 Active Device Registration in L-TMS-SW-PAK
L-TPSRV-1SL	\$13,200.00	34.50%	Order L-TS7000-UPG-PAK for e-Delivery 7010 Screen License
L-VCS-10	\$7,920.00	34.50%	Order L-VCS-PAK for E-dlvryof 10 VCS non-traversal calls
L-VCS-20	\$14,160.00	34.50%	Order L-VCS-PAK for E-dlvryof 20 VCS non-traversal calls
L-VCS-200	\$115,200.00	34.50%	Order L-VCS-PAK for E-delivryof 200 VCS non-traversal calls
L-VCS-300	\$154,800.00	34.50%	Order L-VCS-PAK for E-delivryof 300 VCS non-traversal calls
L-VCS-50	\$31,920.00	34.50%	Order L-VCS-PAK for E-dlvry of 50 VCS non-traversal calls
L-VCS-DI	\$9,480.00	34.50%	VCS Advanced Networking
L-VCSE-10	\$16,200.00	34.50%	Order L-VCS-PAK for E-dlvry of 10 VCS traversal calls
L-VCSE-20	\$29,280.00	34.50%	Order L-VCS-PAK for E-dlvry of 20 VCS traversal calls
L-VCSE-5	\$9,000.00	34.50%	Order L-VCS-PAK for E-dlvry of 5 VCS traversal calls
L-VCSE-50	\$66,000.00	34.50%	Order L-VCS-PAK for E-dlvry of 50 VCS traversal calls
L-VCS-FINDME	\$10,680.00	34.50%	Order L-VCS-PAK for E-dlvry of VCS FindMe application
L-VCS-OCS	\$20,280.00	34.50%	VCS MSFT Interoperability
L-VDSHT1	\$37,500.00	34.50%	Tier 1 (0 - 50 GBps) HTTP Delivery, per Gbps
L-VDSHT2	\$35,500.00	34.50%	Tier 2 (51 - 250 GBps) HTTP Delivery, per Gbps
L-VDSHT3	\$33,500.00	34.50%	Tier 3 (250-1000GBps) HTTP Delivery, per Gbps
L-VDSHTSUB	\$14,500.00	34.50%	Annual Subscription, HTTP Delivery, per Gbps
L-VDSMT1	\$42,000.00	34.50%	Tier 1 (0 - 50 GBps) Multi-Protocol Delivery, per Gbps
L-VDSMT2	\$38,000.00	34.50%	Tier 2 (51 - 250 GBps) Multi-Protocol Delivery, per Gbps
L-VDSMT3	\$36,000.00	34.50%	Tier 3 (250-1000Gbps) Multi-Protocol Delivery, per Gbps
L-VDSMTSUB	\$16,000.00	34.50%	Annual Subscription, Multi-Protocol Delivery, per Gbps
L-VDSNRE=	\$375,000.00	34.50%	NRE for VDS customization to platform
L-VDSOS-PELV=	\$15,000.00	34.50%	Live Ingest and Origination capacity - 10 channels
L-VDSPSE150	\$50,000.00	34.50%	VDS Service Router - Enhanced Proximity Services, 150TPS
L-VDS-SB=	\$700,000.00	34.50%	VDS Service Broker Base Platform
L-VDS-SB-1000REQM=	\$480,000.00	34.50%	VDS Service Broker - Annual Recurring License 1000M/month
L-VDS-SB-100REQM=	\$210,000.00	34.50%	VDS Service Broker - Annual Recurring License for 100M/month
L-VDS-SB-10REQM=	\$48,000.00	34.50%	VDS Service Broker - Annual Recurring License for 10M/month
L-VDS-SB-200REQM=	\$240,000.00	34.50%	VDS Service Broker - Annual Recurring License for 200M/month
L-VDS-SB-500REQM=	\$360,000.00	34.50%	VDS Service Broker - Annual Recurring License for 500M/month

Part Number	MSRP	DIR Discount %	Product Description
L-VDS-SB-50REQM=	\$120,000.00	34.50%	VDS Service Broker - Annual Recurring License for 50M/month
L-VDS-SB-API=	\$100,000.00	34.50%	VDS Service Broker - API for Configuration of Rules
L-VDS-SB-CDNI=	\$210,000.00	34.50%	VDS Service Broker - Additional CDN Interface License
L-VDS-SB-ENT=	\$700,000.00	34.50%	VDS Service Broker Enterprise License
L-VDS-SB-STD=	\$175,000.00	34.50%	VDS Service Broker Standard License
L-VDS-SB-UNLREQM=	\$600,000.00	34.50%	VDS Service Broker - Annual Recurring License Unlimited Req
L-VDS-SM-1GB	\$3,000.00	34.50%	VDS-SM 1 GB indexed/day License
L-VDS-SM-1GB=	\$3,000.00	34.50%	VDS-SM 1 GB indexed/day License
L-VDS-SM-CDN-ENT	\$150,000.00	34.50%	VDS SM CDN Insights Enterprise License
L-VDS-SM-CDN-ENT=	\$150,000.00	34.50%	VDS SM CDN Insights Enterprise License
L-VDS-SM-CDN-RESL	\$100,000.00	34.50%	VDS SM CDN Insights Wholesale provisioning and monitoring
L-VDS-SM-CDN-RESL=	\$100,000.00	34.50%	VDS SM CDN Insights Wholesale provisioning and monitoring
L-VDS-SM-GLOC-DAT	\$35,000.00	34.50%	VDS SM Geo Location Database
L-VDS-SM-GLOC-DAT=	\$35,000.00	34.50%	VDS SM Geo Location Database
L-VDSSMMT-1GBPS=	\$4,500.00	34.50%	VDS-IS Analytics Capacity, per Gbps
L-VDS-SM-TV-ENT	\$200,000.00	34.50%	VDS SM TV Insights Enterprise License
L-VDS-SM-TV-ENT=	\$200,000.00	34.50%	VDS SM TV Insights Enterprise License
L-VDSSR500	\$50,000.00	34.50%	500 TPS Server Router Upgrade
L-VDS-TC-MGRAPP=	\$7,500.00	34.50%	Transparent Caching Manager Application
L-VDS-TC-UGANL1G=	\$6,000.00	34.50%	Transparent Caching Analytics Additional Capacity per Gbps
L-VDS-TC-UGBT1=	\$29,000.00	34.50%	Transparent Caching Application Additional Capacity per Gbps
L-VDSTVISH=	\$5,625.00	34.50%	TV to IS HTTP Streamer License Transfer
L-VDSTVISM=	\$6,300.00	34.50%	TV to IS MultiProtocol Streamer License Transfer
L-VTS-1SL	\$9,000.00	34.50%	Order L-VTS-UPG-PAK for e-Delivery Virtual TS Screen Lic
MAR3200-UPD=	\$150,000.00	34.50%	One Time S/W Modification for One Customer King County
MAX-28/38-FLASH-BN	\$850.00	34.50%	64 to 256 MB CF Factory Upgrade and 256MB
MCS7835I3K9CMD3AR	\$7,200.00	34.50%	Unified CM 8.6 7835-I3 Appliance, 0 Seats REFURBISHED
MEM3800-128CF=	\$700.00	34.50%	128MB CF for the Cisco 3800 Series
MEM3800-256CF=	\$900.00	34.50%	256MB CF for the Cisco 3800 Series
MEM3800-256D=	\$2,000.00	34.50%	256MB DIMM DDR DRAM for the Cisco 3800 Series
MEM3800-512D=	\$3,500.00	34.50%	512MB DIMM DDR DRAM for the Cisco 3800 Series
MEM-7828-I5-1GB=	\$875.00	34.50%	Spare 1GB DIMM for MCS 7828-I5
MEMUSB-128FT	\$300.00	34.50%	128MB USB Flash Token for Cisco 1800/2800/3800 series
MEMUSB-128FT=	\$300.00	34.50%	128MB USB Flash Token for Cisco 1800/2800/3800 series
MEMUSB-256FT	\$425.00	34.50%	256MB USB Flash Token for Cisco 1800/2800/3800 series
MIG-10X-BASTOENH	\$85.00	34.50%	Mig from UCM 10.x Bas to Enh User Lic



Part Number	MSRP	DIR Discount %	Product Description
MIG-10X-ESSTOBAS	\$85.00	34.50%	Mig from UCM 10.x Ess to Bas User Lic
MIG-10X-ESSTOENH	\$170.00	34.50%	Mig from UCM 10.x Ess to Enh User Lic
MIG-9X-BASTOENH	\$85.00	34.50%	Mig from UCM 9.x Bas to Enh User Lic
MIG-9X-ESSTOBAS	\$85.00	34.50%	Mig from UCM 9.x Ess to Bas User Lic
MIG-9X-ESSTOENH	\$170.00	34.50%	Mig from UCM 9.x Ess to Enh User Lic
MIG-BASTOADV-A	\$170.00	34.50%	Migration from Bas to UC Manager 9.x Adv-Less than 1K Users
MIG-BASTOADV-B	\$170.00	34.50%	Migration from Basic to UC Manager 9.x Adv - 1K - 10K Users
MIG-BASTOADV-C	\$170.00	34.50%	Migration to UC Manager Bas to Adv - Over 10K Users
MIG-BASTOENH-A	\$95.00	34.50%	Mig from Bas to UC Manager 9.x Enh -Less than 1K Users
MIG-BASTOENH-B	\$95.00	34.50%	Mig from Basic to UC Manager 9.x Enh - 1K - 10K Users
MIG-BASTOENH-C	\$95.00	34.50%	Mig from Basic to UC Manager 9.x Enh - Above 10K Users
MIG-BASTOENHP-A	\$180.00	34.50%	Mig from Bas to UC Manager 9.x Enh Plus-Less than 1K Users
MIG-BASTOENHP-B	\$180.00	34.50%	Mig from Basic to UC Manager 9.x Enh Plus - 1K - 10K Users
MIG-BASTOENHP-C	\$180.00	34.50%	Mig from Basic to UC Manager 9.x Enh Plus - Above 10K Users
MIG-CUCM-ADV-A	\$9.00	34.50%	Migration to UC Manager 9.x Advanced - Less than 1K Users
MIG-CUCM-ADV-B	\$9.00	34.50%	Migration to UC Manager 9.x Advanced - 1K - 10K Users
MIG-CUCM-ADV-C	\$9.00	34.50%	Migration to UC Manager 9.x Advanced - Above 10K Users
MIG-CUCM-ENHP-A	\$60.00	34.50%	Migration to UC Manager 9.x/10 Enh Plus - Less than 1K Users
MIG-CUCM-ENHP-B	\$60.00	34.50%	Migration to UC Manager 9.x/10.x Enh Plus - 1K - 10K Users
MIG-CUCM-ENHP-C	\$60.00	34.50%	Migration to UC Manager 9.x/10.x Enh Plus - Above 10K Users
MIG-ENHTOADV-A	\$85.00	34.50%	Migration from Enh to UC Manager 9.x Adv-Less than 1K Users
MIG-ENHTOADV-B	\$85.00	34.50%	Migration from Enh to UC Manager 9.x Adv - 1K - 10K Users
MIG-ENHTOADV-C	\$85.00	34.50%	Migration From Enh To UC Manager 9.x Adv - Above 10K Users
MIG-ENHTOENHP-A	\$95.00	34.50%	Mig from Enh to UC Manager 9.x Enh Plus-Less than 1K Users
MIG-ENHTOENHP-B	\$95.00	34.50%	Mig from Enh to UC Manager 9.x Enh Plus - 1K - 10K Users
MIG-ENHTOENHP-C	\$95.00	34.50%	Mig from Enh to UC Manager 9.x Enh Plus - Above 10K Users
MIG-TP-ROOM	\$130.00	34.50%	Migration to UC Manager Telepresence Room Based Endpoint
MMTL-3600-24=	\$1,200.00	34.50%	Modem management technology license for 3600/3700
MOBILE-MIG-USR	\$75.00	34.50%	Migration between Mobile OS for Cisco Jabber
MOBILE-OS-MIG=	\$75.00	34.50%	Migration between Mobile OS for Cisco Jabber
MOBILE-USR	\$150.00	34.50%	Cisco Jabber User (Mobile Devices)
MXE-3500-33RM-K9	\$7,500.00	34.50%	MXE3500 R3.3 Resource Manager
MXE-3500-GRLIC	\$20,000.00	34.50%	MXE-3500 Graphics Option
MXE-3500-LVLIC	\$15,000.00	34.50%	MXE-3500 Live Option
MXE-3500-V3-BGL-K9	\$70,000.00	34.50%	MXE-3500 V3 Bundle (Server, Base SW + Graphics + Live)
MXE-3500-V3-BSE-K9	\$45,000.00	34.50%	MXE-3500 V3 Bundle (Server + Base SW)

Part Number	MSRP	DIR Discount %	Product Description
MXE-3500-V3-EDU-K9	\$45,000.00	34.50%	MXE3500 Bundle V3 (Server+BaseSW+Graphics) Valid for EDU
MXE-3500-V3-K9=	\$24,000.00	34.50%	MXE-3500 V3 Server Appliance
MXE-3500-V3-RPS	\$1,100.00	34.50%	MXE-3500-V3 Redundant Power Supply
MXE-3500-V3-RPS=	\$1,100.00	34.50%	MXE-3500-V3 Redundant Power Supply
NM/E-BLANK-KIT=	\$100.00	34.50%	NM/E Kit, 4 Faceplates, 4 Slot Adapters, 2 Slot Dividers
NM-1A-OC3-POM	\$10,900.00	34.50%	ATM OC3 module with single POM (SFP) slot
NM-1A-OC3-POM=	\$10,900.00	34.50%	ATM OC3 module with single POM (SFP) slot
NM-1A-OC3-POM-RF	\$4,698.00	34.50%	ATM OC3 module w/ single POM (SFP) slot REFURBISHED
NM-1A-T3/E3	\$7,100.00	34.50%	1-Port T3/E3 ATM network Module
NM-1A-T3/E3=	\$7,100.00	34.50%	1-Port T3/E3 ATM network Module
NM-1FE2W-V2-RF	\$793.00	34.50%	1pt 10/100 Eth.with 2 WAN Card Slot Network Mod. REFURBISHED
NM-2FE2W-V2-RF	\$1,931.00	34.50%	2pt 10/100 Ether. w/2 WAN Card Slot Network Mod REFURBISHED
NM-4T-RF	\$1,034.00	34.50%	4Port Sync Serial Network Module REFURBISHED
NM-8CE1T1-PRI	\$11,600.00	34.50%	8 port channelized T1/E1 and PRI network module
NM-8CE1T1-PRI=	\$11,600.00	34.50%	8 port channelized T1/E1 and PRI network module
NM-BLANK-PANEL=	\$50.00	34.50%	Blank Network Module Panel
NM-BLANK-PANEL-RF	\$21.00	34.50%	Blank Network Module Panel REFURBISHED
NM-CIDS-K9-CSA-RF	\$2,412.00	34.50%	Cisco Threat Defense bundle with CSA REFURBISHED
NME-APPRE-502-K9	\$3,000.00	34.50%	^Application Runtime Engine - (1GB RAM 120GB HDD)
NME-CUE	\$3,000.00	34.50%	^Cisco Unity Express Network Module Enhanced (8 Ports Incl.)
NME-WAE-302-K9	\$3,750.00	34.50%	^WAAS ISR NME (ONLY TRANSPORT SUPPORTED) 512MB RAM, 80GB HDD
NME-WAE-522-K9-RF	\$3,103.00	34.50%	WAAS NME (3800 ISR ONLY)2GB RAM,160GB HDD REFURBISHED
NM-HD-2V	\$1,100.00	34.50%	Two-slot IP Communications Voice/Fax Network Module
NM-HD-2VE	\$2,640.00	34.50%	Two-slot IP Communications Enhanced Voice/Fax Network Module
NM-HDV2-1T1/E1	\$2,740.00	34.50%	IP Communications High-Density Digital Voice NM with 1 T1/E1
NM-HDV2-2T1/E1	\$3,500.00	34.50%	IP Communications High-Density Digital Voice NM with 2 T1/E1
PSU-12VDC-40W=	\$180.00	34.50%	Power Supply
PSU-12VDC-70W=	\$180.00	34.50%	Power Supply for C20 and EX60
PSU-CAM-V=	\$76.00	34.50%	MXP Power Supply WAVE II/PHD CAMs
PSU-DVC-POE13V=	\$91.00	34.50%	Power Supply For Intouch Device PoE 13V
PSU-EX90=	\$91.00	34.50%	EX90 Power Supply 150W -
PVDM2-16	\$800.00	34.50%	16-Channel Packet Voice/Fax DSP Module
PVDM2-24DM-RF	\$2,397.00	34.50%	24 Port Digital Modem Module REFURBISHED
PVDM2-48	\$2,400.00	34.50%	48-Channel Packet Voice/Fax DSP Module
PVDM2-64	\$3,200.00	34.50%	64-Channel Packet Voice/Fax DSP Module
PVDM2-ADPTR	\$75.00	34.50%	PVDM2 Adapter for PVDM Slot on Cisco 2900, 3900 Series ISR

Part Number	MSRP	DIR Discount %	Product Description
PVDM2-ADPTR=	\$75.00	34.50%	PVDM2 Adapter for PVDM Slot on Cisco 2900, 3900 Series ISR
PVDM3-128	\$6,400.00	34.50%	128-channel high-density voice and video DSP module
PVDM3-128=	\$6,400.00	34.50%	128-channel high-density voice and video DSP module SPARE
PVDM3-16	\$800.00	34.50%	16-channel high-density voice and video DSP module
PVDM3-16=	\$800.00	34.50%	16-channel high-density voice and video DSP module SPARE
PVDM3-16U128	\$5,250.00	34.50%	PVDM3 16-channel to 128-channel factory upgrade
PVDM3-16U192	\$7,310.00	34.50%	PVDM3 16-channel to 192-channel factory upgrade
PVDM3-16U256	\$8,530.00	34.50%	PVDM3 16-channel to 256-channel factory upgrade
PVDM3-16U32	\$750.00	34.50%	PVDM3 16-channel to 32-channel factory upgrade
PVDM3-16U64	\$2,250.00	34.50%	PVDM3 16-channel to 64-channel factory upgrade
PVDM3-192	\$8,600.00	34.50%	192-channel high-density voice and video DSP module
PVDM3-192=	\$8,600.00	34.50%	192-channel high-density voice and video DSP module SPARE
PVDM3-256	\$9,900.00	34.50%	256-channel high-density voice and video DSP module
PVDM3-256=	\$9,900.00	34.50%	256-channel high-density voice and video DSP module SPARE
PVDM3-32	\$1,600.00	34.50%	32-channel high-density voice and video DSP module
PVDM3-32=	\$1,600.00	34.50%	32-channel high-density voice and video DSP module SPARE
PVDM3-32U128	\$4,500.00	34.50%	PVDM3 32-channel to 128-channel factory upgrade
PVDM3-32U192	\$6,560.00	34.50%	PVDM3 32-channel to 192-channel factory upgrade
PVDM3-32U256	\$7,780.00	34.50%	PVDM3 32-channel to 256-channel factory upgrade
PVDM3-32U64	\$1,500.00	34.50%	PVDM3 32-channel to 64-channel factory upgrade
PVDM3-64	\$3,200.00	34.50%	64-channel high-density voice and video DSP module
PVDM3-64=	\$3,200.00	34.50%	64-channel high-density voice and video DSP module SPARE
PVDM3-64U128	\$3,000.00	34.50%	PVDM3 64-channel to 128-channel factory upgrade
PVDM3-64U192	\$5,060.00	34.50%	PVDM3 64-channel to 192-channel factory upgrade
PVDM3-64U256	\$6,280.00	34.50%	PVDM3 64-channel to 256-channel factory upgrade
PWR-12VDC-84W=	\$60.00	34.50%	Power supply 12VDC 84W
PWR-3825-AC=	\$350.00	34.50%	Cisco 3825 AC power supply
PWR-3825-AC-RF	\$121.00	34.50%	CISCO 3825 AC power supply REFURBISHED
PWR-3825-DC-RF	\$323.00	34.50%	Cisco 3825 DC power supply REFURBISHED
PWR-3845-AC-RF	\$302.00	34.50%	Cisco 3845 AC power supply REFURBISHED
PWR-3845-DC-RF	\$431.00	34.50%	Cisco 3845 DC power supply REFURBISHED
PWR-60W-SX-AC=	\$30.00	34.50%	Power supply for SX20
PWR-CAB-INT-0.6M=	\$35.00	34.50%	Internal C13-C14 Power Cord NOT APPROVED for China, 110/22
PWR-CAB-INT-1.4M=	\$40.00	34.50%	Internal C13-C14 Power Cord NOT APPROVED for China
PWR-CAB-INT-1.85M=	\$40.00	34.50%	Internal C13-C14 Power Cord NOT APPROVED for China, IEC603
PWR-CABKIT-CN=	\$542.00	34.50%	69-cable kit ,17 cables

Part Number	MSRP	DIR Discount %	Product Description
PWR-CABKIT-JP=	\$542.00	34.50%	69-cable kit ,17 cables
PWR-CORD10-AP=	\$55.00	34.50%	TelePresence 10 Power Cord - Asia Pacific
PWR-CORD10-AR=	\$55.00	34.50%	TelePresence 10 Power Cord - Argentina
PWR-CORD10-AU=	\$55.00	34.50%	TelePresence 10 Power Cord - Australia
PWR-CORD10-CE=	\$55.00	34.50%	TelePresence 10 Power Cord - Central Europe
PWR-CORD10-CN=	\$55.00	34.50%	TelePresence 10 Power Cord - China
PWR-CORD10-ID=	\$55.00	34.50%	TelePresence 10 Power Cord - India, UAE, S Africa
PWR-CORD10-ISR=	\$55.00	34.50%	TelePresence 10 Power Cord - Israel
PWR-CORD10-ITA=	\$55.00	34.50%	TelePresence 10 Power Cord - Italy
PWR-CORD10-JP=	\$55.00	34.50%	TelePresence 10 Power Cord - Japan
PWR-CORD10-NA=	\$55.00	34.50%	TelePresence 10 Power Cord - North America
PWR-CORD10-SWI=	\$55.00	34.50%	TelePresence 10 Power Cord - Switzerland
PWR-CORD10-UK=	\$55.00	34.50%	TelePresence 10 Power Cord - United Kingdom
PWR-CORD-ARG-A=	\$55.00	34.50%	Cable Power ARG
PWR-CORD-ARG-D=	\$55.00	34.50%	Cable Pwr ARG
PWR-CORD-ARG-E=	\$55.00	34.50%	MX - Pwr cable Argentina 5m
PWR-CORD-ARG-L=	\$55.00	34.50%	Cable Power AR 4,5m w/markings
PWR-CORD-AUS-A=	\$55.00	34.50%	112983 Pwr Cord AUS 1.8m Black YP-35 To YC-12
PWR-CORD-AUS-C=	\$55.00	34.50%	AUS power cord
PWR-CORD-AUS-D=	\$55.00	34.50%	Power Cord AUS YP35 to YC12
PWR-CORD-AUS-E=	\$55.00	34.50%	MX - Pwr cable Australia 5 m
PWR-CORD-AUS-L=	\$55.00	34.50%	Cable Power AUS 4,5m w/markings
PWR-CORD-BRA-D=	\$55.00	34.50%	Brazil Power Cord
PWR-CORD-BZ-A=	\$55.00	34.50%	Brazil Power Cord EL223, EL701B, 250V, 10A, 2M
PWR-CORD-BZ-E=	\$55.00	34.50%	Brazil Power Cord EL223, EL702, 250V, 10A, 5M, RT Angle
PWR-CORD-CH-A=	\$55.00	34.50%	112984 Pwr Cord CH 1.8m Black YP-46 To YC-12
PWR-CORD-CH-D=	\$55.00	34.50%	Power Cord CH YP-46 to YC12
PWR-CORD-CH-E=	\$55.00	34.50%	MX - Pwr cable Switzerland 5m
PWR-CORD-CH-L=	\$55.00	34.50%	Cable Power CH 4,5m w/markings
PWR-CORD-CN-A=	\$55.00	34.50%	113351 Pw Cord CN (China) 1.8m Black w. ground
PWR-CORD-CN-C=	\$55.00	34.50%	CN (China) power cord
PWR-CORD-CN-D=	\$55.00	34.50%	Pwr Cord China YP03 to YC1
PWR-CORD-CN-E=	\$55.00	34.50%	MX - Pwr cable CN (China) 5m
PWR-CORD-CN-L=	\$55.00	34.50%	Cable Power CL 4,5m w/markings
PWR-CORD-EU-L=	\$55.00	34.50%	Cable Power EU 4,5m w/markings
PWR-CORD-EUR-A=	\$55.00	34.50%	Pwr Cord Euro 1.8m Black YP-23 To YC-12

Part Number	MSRP	DIR Discount %	Product Description
PWR-CORD-EUR-C=	\$55.00	34.50%	Euro power cord
PWR-CORD-EUR-E=	\$55.00	34.50%	MX - Pwr cable Euro 5m
PWR-CORD-G2A-AP=	\$30.00	34.50%	TelePresence G2A Power Cords - Asia Pacific
PWR-CORD-G2A-AR=	\$30.00	34.50%	TelePresence G2A Power Cords - Argentina
PWR-CORD-G2A-AU=	\$30.00	34.50%	TelePresence G2A Power Cords - Australia
PWR-CORD-G2A-CE=	\$30.00	34.50%	TelePresence G2A Power Cords - Central Europe
PWR-CORD-G2A-ID=	\$30.00	34.50%	TelePresence G2A Power Cords - India
PWR-CORD-G2A-ISR=	\$30.00	34.50%	TelePresence G2A Power Cords - Israel
PWR-CORD-G2A-ITA=	\$30.00	34.50%	TelePresence G2A Power Cords - Italy
PWR-CORD-G2A-JP=	\$30.00	34.50%	TelePresence G2A Power Cords - Japan
PWR-CORD-G2A-NA=	\$30.00	34.50%	TelePresence G2A Power Cords - North America
PWR-CORD-G2-AP=	\$50.00	34.50%	TelePresence G2 Power Cords - Asia Pacific
PWR-CORD-G2-AR=	\$50.00	34.50%	TelePresence G2 Power Cords - Argentina
PWR-CORD-G2A-SA=	\$30.00	34.50%	TelePresence G2A Power Cords - South Africa
PWR-CORD-G2A-SWI=	\$30.00	34.50%	TelePresence G2A Power Cords - Switzerland
PWR-CORD-G2-AU=	\$50.00	34.50%	TelePresence G2 Power Cords - Australia
PWR-CORD-G2A-UK=	\$30.00	34.50%	TelePresence G2A Power Cords - UK and UAE
PWR-CORD-G2-CE=	\$50.00	34.50%	TelePresence G2 Power Cords - Central Europe
PWR-CORD-G2-CN=	\$50.00	34.50%	TelePresence G2 Power Cords - China
PWR-CORD-G2-ID=	\$50.00	34.50%	TelePresence G2 Power Cords - India
PWR-CORD-G2-ISR=	\$50.00	34.50%	TelePresence G2 Power Cords - Israel
PWR-CORD-G2-ITA=	\$50.00	34.50%	TelePresence G2 Power Cords - Italy
PWR-CORD-G2-JP=	\$50.00	34.50%	TelePresence G2 Power Cords - Japan
PWR-CORD-G2-NA=	\$50.00	34.50%	TelePresence G2 Power Cords - North America
PWR-CORD-G2-SA=	\$50.00	34.50%	TelePresence G2 Power Cords - South Africa and UAE
PWR-CORD-G2-SWI=	\$50.00	34.50%	TelePresence G2 Power Cords - Switzerland
PWR-CORD-G2-UK=	\$50.00	34.50%	TelePresence G2 Power Cords - United Kingdom
PWR-CORD-IND-A=	\$55.00	34.50%	India Power Cord, 1.8 m spare
PWR-CORD-IND-D=	\$55.00	34.50%	Power Cord for India
PWR-CORD-JP-15AMP=	\$55.00	34.50%	MSE 8000 series 15 AMP Japan power cord
PWR-CORD-JP-A=	\$55.00	34.50%	Pwr Cord Japan 1.8m With Label YP12/YC12
PWR-CORD-JP-C=	\$55.00	34.50%	Japan power cord (not for use with MSE 8000)
PWR-CORD-JP-E=	\$55.00	34.50%	MX - Pwr cable Japan 5m
PWR-CORD-JPN-D=	\$55.00	34.50%	118530 Cord Pwr JPN YP12 to YC12
PWR-CORD-ROK-A=	\$55.00	34.50%	Pwr Cord ROK 1.8m BlackYP-22K To YC-12
PWR-CORD-ROK-D=	\$55.00	34.50%	Power Cord ROK YP22K - YC12



Part Number	MSRP	DIR Discount %	Product Description
PWR-CORD-ROK-E=	\$55.00	34.50%	MX - Pwr cable Korea 5m
PWR-CORD-ROK-L=	\$55.00	34.50%	Cable Power ROK 4,5m w/markings
PWR-CORD-UK-A=	\$55.00	34.50%	Pwr Cord UK 1.8m Black YP-61 To YC-12
PWR-CORD-UK-C=	\$55.00	34.50%	UK power cord
PWR-CORD-UK-D=	\$55.00	34.50%	Power Cord UK YP-61 to YC12
PWR-CORD-UK-E=	\$55.00	34.50%	MX - Pwr cable UK 5m
PWR-CORD-UK-L=	\$55.00	34.50%	Cable Power UK 4,5m w/markings
PWR-CORD-US-15AMP	\$55.00	34.50%	MSE 8000 series 15 AMP US power cord
PWR-CORD-US-A=	\$55.00	34.50%	Pwr Cord US 1.8m Black YP-12 To YC-12
PWR-CORD-US-C=	\$55.00	34.50%	US power cord (not for use with MSE 8000)
PWR-CORD-US-D=	\$55.00	34.50%	Pwr Cord US YP-12 to YC12
PWR-CORD-US-E=	\$55.00	34.50%	MX - Pwr cable US 4,5m
PWR-CORD-US-L=	\$55.00	34.50%	Cable Power US 4,5m w/markings
PWR-CORD-ZAF-A=	\$55.00	34.50%	South Africa Power Cord, 1.8 m spare
PWR-CORD-ZAF-D=	\$55.00	34.50%	Power Cord South Africa
PWR-OUTLT-ARG=	\$303.00	34.50%	Power Outlet w/cable 0,52m AR
PWR-OUTLT-AU=	\$303.00	34.50%	Power Outlet w/cable 0,52m AU
PWR-OUTLT-CH=	\$303.00	34.50%	Power Outlet w/cable 0,52m CH
PWR-OUTLT-CN=	\$303.00	34.50%	Power Outlet w/cable 0,52m CN
PWR-OUTLT-EU=	\$303.00	34.50%	Power Outlet w/cable 0,52m EU
PWR-OUTLT-UK=	\$303.00	34.50%	Power Outlet w/cable 0,52m UK
PWR-OUTLT-US=	\$303.00	34.50%	Power Outlet w/cable 0,52m US
PWR-STRP-MINBLK1=	\$55.00	34.50%	IEC POWERBAR, 4 outlet
PWR-SX10-AC=	\$80.00	34.50%	Power supply for SX10
RACMT-EARS-1U=	\$72.00	34.50%	Universal Rack Ears, 1U
RACMT-EARS-2U=	\$426.00	34.50%	Universal Rack Ears Kit, 2U
RACMT-EBA=	\$80.00	34.50%	Rack Extention Bracket Assy
R-SNS-ENT-53-U-K9	\$36,495.00	34.50%	DMS Show and Share Enterprise V5.2-V5.3 Perptl SW Lic. Updat
R-SNS-WKGP-53-U-K9	\$17,995.00	34.50%	DMS Show and Share Workgroup V5.2-V5.3 Perptl SW Lic. Update
R-VDSHHS-K9=	\$125,000.00	34.50%	HTTP For Hybrid Streamer
R-VDSISBU20	\$120,000.00	34.50%	VDS-IS Bundle for Redundant CDSM Limited to 20 Streamers, SR
R-VDSISBUUL	\$200,000.00	34.50%	VDS-IS Bundle for Redundant CDSM, SR and CDN Analytics
R-VDSISBU-UPGR	\$100,000.00	34.50%	Upgrade to R-VDSISBUUL=. Requires R-VDSISBU20= or 2xCDSM/SR
R-VDS-SM-CDN=	\$100,000.00	34.50%	VDS-SM CDN Insights Base Software
R-VDS-SM-CDN-UPG3=	\$100,000.00	34.50%	VDS SM CDN Insights 3.0 Release Upgrade
R-VDS-SM-TV	\$250,000.00	34.50%	VDS-SM TV Insights Base Software

Part Number	MSRP	DIR Discount %	Product Description
R-VDS-TC-ANLAPP-DN	\$75,000.00	34.50%	Transparent Caching Analytics with 10 Gbps Capacity
R-VDS-TC-CHAPP-DN	\$33,000.00	34.50%	Transparent Caching Application with 1 Gbps Capacity
R-VDS-TC-IMCAPP-DN	\$41,000.00	34.50%	Integrated Transparent Caching and Mgr App with 1 Gbps Capac
R-VMCNDTR-K9	\$40,560.00	34.50%	Virtual TelePresence Conductor-30 MCUs/2400 Call Sessions
R-VMCNDTRM-K9	\$7,995.00	34.50%	Mid-market (Select) Virtual TP Conductor - 50 Call Sessions
R-VMTCS-MIG-K9=	\$3,995.00	34.50%	Physical TCS to Virtual TCS Migration
R-VMVCS-C-M-K9	\$12,360.00	34.50%	For HW Migration to E-Delivery Virtual VCS Control Only
R-VMVCS-CTRL-K9	\$20,700.00	34.50%	E-Delivery - Virtual VCS Control, incl FindMe app
R-VMVCS-E-M-K9	\$12,360.00	34.50%	For HW Migration to E-Delivery Virtual VCS Expressway Only
R-VMVCS-EXPWY-K9	\$19,700.00	34.50%	E-Delivery-Virtual VCS Expressway, Dual Netwrk interface
S372IPBK9-12417=	\$300.00	34.50%	Cisco 3725 IP BASE
S374IPB-12417=	\$300.00	34.50%	Cisco 3745 IP BASE W/O CRYPTO
S382AESK9-15101T	\$3,500.00	34.50%	^Cisco 3825 ADVANCED ENTERPRISE SERVICES
S382AESK9-15102T	\$3,500.00	34.50%	Cisco 3825 ADVANCED ENTERPRISE SERVICES
S382AISK9-15101T	\$2,500.00	34.50%	^Cisco 3825 ADVANCED IP SERVICES
S382AISK9-15102T	\$2,500.00	34.50%	Cisco 3825 ADVANCED IP SERVICES
S382ASK9-15101T	\$1,500.00	34.50%	^Cisco 3825 ADVANCED SECURITY
S382ASK9-15102T	\$1,500.00	34.50%	Cisco 3825 ADVANCED SECURITY
S382AVSK9-15101T	\$8,000.00	34.50%	^Cisco 3825 INT VOICE/VIDEO, IPIPGW, TDMIP GW AES
S382AVSK9-15102T	\$8,000.00	34.50%	Cisco 3825 INT VOICE/VIDEO, IPIPGW, TDMIP GW AES
S382EB-15101T	\$800.00	34.50%	^Cisco 3825 ENTERPRISE BASE W/O CRYPTO
S382EB-15102T	\$800.00	34.50%	Cisco 3825 ENTERPRISE BASE W/O CRYPTO
S382EBK9-15101T	\$800.00	34.50%	^Cisco 3825 ENTERPRISE BASE
S382EBK9-15102T	\$800.00	34.50%	Cisco 3825 ENTERPRISE BASE
S382ES-15101T	\$2,000.00	34.50%	^Cisco 3825 ENTERPRISE SERVICES W/O CRYPTO
S382ES-15102T	\$2,000.00	34.50%	Cisco 3825 ENTERPRISE SERVICES W/O CRYPTO
S382ESK9-15101T	\$2,000.00	34.50%	^Cisco 3825 ENTERPRISE SERVICES
S382ESK9-15102T	\$2,000.00	34.50%	Cisco 3825 ENTERPRISE SERVICES
S382IPV-15101T	\$700.00	34.50%	^Cisco 3825 IP VOICE W/O CRYPTO
S382IPV-15102T	\$700.00	34.50%	Cisco 3825 IP VOICE W/O CRYPTO
S382IPVK9-15101T	\$700.00	34.50%	^Cisco 3825 IP VOICE
S382IPVK9-15102T	\$700.00	34.50%	Cisco 3825 IP VOICE
S382IVS-15101T	\$5,000.00	34.50%	^Cisco 3825 INT VOICE/VIDEO, IPIP GW, TDMIP GW
S382IVS-15102T	\$5,000.00	34.50%	Cisco 3825 INT VOICE/VIDEO, IPIP GW, TDMIP GW
S382SNAK9-15101T	\$5,000.00	34.50%	^Cisco 3825 ADVANCED ENTERPRISE SERVICES WITH SNA SWITCHING
S382SNAK9-15102T	\$5,000.00	34.50%	Cisco 3825 ADVANCED ENTERPRISE SERVICES WITH SNA SWITCHING

Part Number	MSRP	DIR Discount %	Product Description
S382SPSK9-15101T	\$1,000.00	34.50%	^Cisco 3825 SP SERVICES
S382SPSK9-15102T	\$1,000.00	34.50%	Cisco 3825 SP SERVICES
S384AESK9-15102T	\$3,500.00	34.50%	Cisco 3845 ADVANCED ENTERPRISE SERVICES
S384AISK9-15101T	\$2,500.00	34.50%	^Cisco 3845 ADVANCED IP SERVICES
S384AISK9-15102T	\$2,500.00	34.50%	Cisco 3845 ADVANCED IP SERVICES
S384ASK9-15101T	\$1,500.00	34.50%	^Cisco 3845 ADVANCED SECURITY
S384ASK9-15102T	\$1,500.00	34.50%	Cisco 3845 ADVANCED SECURITY
S384AVSK9-15101T	\$8,000.00	34.50%	^Cisco 3845 INT VOICE/VIDEO, IPIPGW, TDMIP GW AES
S384AVSK9-15102T	\$8,000.00	34.50%	Cisco 3845 INT VOICE/VIDEO, IPIPGW, TDMIP GW AES
S384EB-15101T	\$800.00	34.50%	^Cisco 3845 ENTERPRISE BASE W/O CRYPTO
S384EB-15102T	\$800.00	34.50%	Cisco 3845 ENTERPRISE BASE W/O CRYPTO
S384EBK9-15101T	\$800.00	34.50%	^Cisco 3845 ENTERPRISE BASE
S384EBK9-15102T	\$800.00	34.50%	Cisco 3845 ENTERPRISE BASE
S384ES-15101T	\$2,000.00	34.50%	^Cisco 3845 ENTERPRISE SERVICES W/O CRYPTO
S384ES-15102T	\$2,000.00	34.50%	Cisco 3845 ENTERPRISE SERVICES W/O CRYPTO
S384ESK9-15101T	\$2,000.00	34.50%	^Cisco 3845 ENTERPRISE SERVICES
S384ESK9-15102T	\$2,000.00	34.50%	Cisco 3845 ENTERPRISE SERVICES
S384IPV-15101T	\$700.00	34.50%	^Cisco 3845 IP VOICE W/O CRYPTO
S384IPV-15102T	\$700.00	34.50%	Cisco 3845 IP VOICE W/O CRYPTO
S384IPVK9-15101T	\$700.00	34.50%	^Cisco 3845 IP VOICE
S384IPVK9-15102T	\$700.00	34.50%	Cisco 3845 IP VOICE
S384IVS-15101T	\$5,000.00	34.50%	^Cisco 3845 INT VOICE/VIDEO, IPIP GW, TDMIP GW
S384IVS-15102T	\$5,000.00	34.50%	Cisco 3845 INT VOICE/VIDEO, IPIP GW, TDMIP GW
S384SNAK9-15101T	\$5,000.00	34.50%	^Cisco 3845 ADVANCED ENTERPRISE SERVICES WITH SNA SWITCHING
S384SNAK9-15102T	\$5,000.00	34.50%	Cisco 3845 ADVANCED ENTERPRISE SERVICES WITH SNA SWITCHING
S384SPSK9-15101T	\$1,000.00	34.50%	^Cisco 3845 SP SERVICES
S384SPSK9-15102T	\$1,000.00	34.50%	Cisco 3845 SP SERVICES
SB-12F600	\$169,500.00	34.50%	12x 600GB MLC X25-M SATA SolidStateDrive Bundle
SB-24F300	\$165,500.00	34.50%	24x 300GB MLC X25-M SATA SolidStateDrive Bundle
SB-24F600	\$259,500.00	34.50%	24x 600GB MLC X25-M SATA SolidStateDrive Bundle
SB-36S3T	\$75,000.00	34.50%	36 x 3TB SAS HDD, 3.5in
SB-36S4T	\$115,000.00	34.50%	36 x 4TB SAS HDD, 3.5in
SB-72S4T	\$230,000.00	34.50%	72 x 4TB SAS HDD, 3.5in
SC-REGS-POD-A	\$84,000.00	34.50%	REGS Standard POD for Cisco Telepresence Tech
SC-REGS-POD-B	\$95,000.00	34.50%	REGS Premium POD(ADA compliant) for Cisco Telepresence Tech
SC-REGS-POD-C	\$69,000.00	34.50%	REGS Lite POD for Cisco Telepresence Tech

Part Number	MSRP	DIR Discount %	Product Description
SC-REGS-POD-D	\$55,000.00	34.50%	REGS COVE POD for Cisco Telepresence Tech
SC-REGS-POD-DL	\$35,000.00	34.50%	REGS COVE POD w/o Doc Cam for Cisco Telepresence Tech
SF-NM-RCPS-8.0=	\$1,750.00	34.50%	Combined Real System V8 Proxy and Subscriber for NM-CE-BP
SFP-10G-SR++=	\$995.00	34.50%	10GBASE-SR SFP Module
SFP-OC3-IR1	\$800.00	34.50%	OC3/STM1 SFP, Single-mode fiber, Intermediate Reach
SFP-OC3-IR1=	\$800.00	34.50%	OC3/STM1 SFP, Single-mode fiber, Intermediate Reach
SFP-OC3-LR1	\$1,100.00	34.50%	OC3/STM1 SFP, Single-mode fiber, Long Reach (40km)
SFP-OC3-LR1=	\$1,100.00	34.50%	OC3/STM1 SFP, Single-mode fiber, Long Reach (40km)
SFP-OC3-MM	\$650.00	34.50%	OC3/STM1 SFP, Multi-mode fiber
SFP-OC3-MM=	\$650.00	34.50%	OC3/STM1 SFP, Multi-mode fiber
SL-29-UC-K9	\$700.00	34.50%	Unified Communication License for Cisco 2901-2951
SL-29-UC-K9=	\$700.00	34.50%	Unified Communication Paper PAK for Cisco 2901-2951
SL-39-UC-K9	\$1,000.00	34.50%	Unified Communication License for Cisco 3900 Series
SL-39-UC-K9=	\$1,000.00	34.50%	Unified Communication Paper PAK for Cisco 3900 Series
SM-D-48FXS-E	\$12,000.00	34.50%	Cisco 48 Port FXS OPX-Lite Double Wide Service Module
SM-D-48FXS-E=	\$12,000.00	34.50%	Cisco 48 Port FXS OPX-Lite Double Wide Service Module
SM-D-72FXS	\$12,000.00	34.50%	Cisco 72 Port FXS Double Wide Service Module
SM-D-72FXS=	\$12,000.00	34.50%	Cisco 72 Port FXS Double Wide Service Module
SM-NM-ADPTR	\$250.00	34.50%	Network Module Adapter for SM Slot on Cisco 2900, 3900 ISR
SNAM-100VOICE=	\$1,295.00	34.50%	Voice Monitoring SW License, 100 RTP Streams
SN-AXP	\$1,500.00	34.50%	Application eXtension Platform Software
SNS-53-ENT-K9	\$72,995.00	34.50%	Show and Share Enterprise Base V5.3 Perptl SW
SNS-53-WKG-K9	\$35,995.00	34.50%	Show and Share Workgroup Base V5.3 Perptl SW
SNS-55-ENT-K9	\$72,995.00	34.50%	Show and Share Enterprise Base V5.5 Perptl SW
SNS-55-WKG-K9	\$35,995.00	34.50%	Show and Share Workgroup Base V5.5 Perptl SW
SNSC220-ENT-K9	\$12,000.00	34.50%	Show and Share Server Enterprise, HW
SNSC220-ENT-K9=	\$24,000.00	34.50%	Show and Share Server Enterprise, HW
SNSC220-WKG-K9	\$6,000.00	34.50%	Show and Share Server WKG, HW
SNSC220-WKG-K9=	\$24,000.00	34.50%	Show and Share Server WKG, HW
SV-VF31-BASE+10-K9	\$10,000.00	34.50%	Cisco VFrame 3.1 Director Base + 10 Node License
SW-CCME-UL-3905=	\$40.00	34.50%	Cisco Unified CME User License for single Cisco 3905G
SW-CCME-UL-3PSIPM=	\$300.00	34.50%	CallManager Express UL For Multi Line 3rd Party SIP Phone
SW-CCME-UL-3PSIPS=	\$150.00	34.50%	CallManager Express UL For Single Line 3rd Party SIP Phones
SW-CCME-UL-3PTYM=	\$150.00	34.50%	User License 3rd party Multi Line Phone
SW-CCME-UL-6901=	\$100.00	34.50%	CCME PHONE LICENSE FOR 6901 IP PHONE
SW-CCME-UL-6911=	\$100.00	34.50%	CCME PHONE LICENSE FOR 6911 IP PHONE

Part Number	MSRP	DIR Discount %	Product Description
SW-CCME-UL-6921=	\$150.00	34.50%	Cisco Communications Manager Express License - 6921 IP Phone
SW-CCME-UL-6941=	\$150.00	34.50%	Cisco Communications Manager Express License - 6941 IP Phone
SW-CCME-UL-6945=	\$150.00	34.50%	Cisco Unified CME User License for single Cisco 6945G
SW-CCME-UL-6961=	\$150.00	34.50%	Cisco Communications Manager Express License - 6961 IP Phone
SW-CCME-UL-7906=	\$100.00	34.50%	Cisco CallManager Express License For Single 7906 IP Phone
SW-CCME-UL-7911=	\$150.00	34.50%	Cisco CallManager Express License For Single 7911G IP Phone
SW-CCME-UL-7925=	\$200.00	34.50%	Cisco Unified CME User License for single Cisco 7925G
SW-CCME-UL-7926=	\$200.00	34.50%	Cisco Unified CME User License for single Cisco 7926G
SW-CCME-UL-7931=	\$200.00	34.50%	Cisco CallManager Express License For Single 7931 IP Phone
SW-CCME-UL-7936=	\$150.00	34.50%	Cisco CallManager Express License For Single 7936 IP Phone
SW-CCME-UL-7937=	\$150.00	34.50%	Communications Manager Express License For One 7937G Phone
SW-CCME-UL-7940=	\$200.00	34.50%	Cisco CallManager Express License For Single 7940 IP Phone
SW-CCME-UL-7941=	\$200.00	34.50%	License, CCME, Cisco IP Phone 7941, spare
SW-CCME-UL-7942=	\$200.00	34.50%	Communications Manager Express License For One 7942G Phone
SW-CCME-UL-7945=	\$200.00	34.50%	Communications Manager Express License For One 7945G Phone
SW-CCME-UL-7960=	\$200.00	34.50%	Cisco CallManager Express License For Single 7960 IP Phone
SW-CCME-UL-7961=	\$200.00	34.50%	Cisco CallManager Express License For Single 7961 IP Phone
SW-CCME-UL-7962=	\$200.00	34.50%	Communications Manager Express License For One 7962G Phone
SW-CCME-UL-7965=	\$200.00	34.50%	Communications Manager Express License For One 7965G Phone
SW-CCME-UL-7970=	\$250.00	34.50%	Cisco CallManager Express License For Single 7970 IP Phone
SW-CCME-UL-7975=	\$250.00	34.50%	Communications Manager Express License For One 7975G Phone
SW-CCME-UL-7985=	\$350.00	34.50%	Communications Manager Express License For One 7985G Phone
SW-CCME-UL-8941=	\$200.00	34.50%	Cisco Unified CME User License for single Cisco 8941G
SW-CCME-UL-8945=	\$200.00	34.50%	Cisco Unified CME User License for single Cisco 8945G
SW-CCME-UL-8961=	\$200.00	34.50%	CCME PHONE LICENSE FOR 8961 IP PHONE
SW-CCME-UL-9951=	\$200.00	34.50%	CCME PHONE LICENSE FOR 9951 IP PHONE
SW-CCME-UL-9971=	\$200.00	34.50%	CCME PHONE LICENSE FOR 9971 IP PHONE
SW-CCME-UL-ANA=	\$100.00	34.50%	Cisco CallManager Express Lic for Cisco ATA
SW-CCME-UL-BASIC=	\$125.00	34.50%	CUCME Phone License - Basic
SW-CCME-UL-ENH	\$210.00	34.50%	CUCME Phone License - Enhanced
SW-CCME-UL-ENH=	\$210.00	34.50%	CUCME Phone License - Enhanced
SW-CCME-UL-ESS	\$40.00	34.50%	CUCME Phone License - Essential
SW-CCME-UL-ESS=	\$40.00	34.50%	CUCME Phone License - Essential
SW-CCME-UL-IPCOMM	\$150.00	34.50%	Single CallManager Express Unit License for IP Communicator
SW-CCME-UL-IPH=	\$150.00	34.50%	Cisco Unified CME User License for single Iphone Client
SW-TCS-6.0-K9=	\$50.00	34.50%	TelePresence Content Server Version 6.0 Media Kit



Part Number	MSRP	DIR Discount %	Product Description
SW-UCC-CLIENT-1	\$65.00	34.50%	Cisco Unified CallConnector for MS Windows Personal License
SW-UCC-SERVER	\$2,595.00	34.50%	Cisco Unified CallConnector for MS Windows Server License
TCE-1300CE-K9	\$59,000.00	34.50%	VDS-TC Cache Engine, UCS C220, with 1 Gbps Base License
TCE-1300C-LITE-K9=	\$59,000.00	34.50%	VDS-TC Cache Engine TCE-1300C UCS Chassis lite, no PSU
TCE-1300MGR-K9	\$17,000.00	34.50%	VDS-TC Cache Manager, UCS C220 1RU Server with VDS-TC Mgr
TCE-1300M-LITE-K9=	\$17,000.00	34.50%	VDS-TC Manager TCE-1300M UCS Chassis lite, no PSU
TCE-2300SA-K9	\$81,000.00	34.50%	VDS-TC Standalone, UCS C240, with 1 Gbps Base License
TCE-2300S-LITE-K9=	\$91,000.00	34.50%	VDS-TC Standalone TCE-2300S UCS Chassis lite, no PSU, no HDD
TCE-CMA1	\$185.00	34.50%	Reversible Cable Management Arm for C220,C22,C24 servers
TCE-CMA2	\$185.00	34.50%	Cable Management Arm for C240, C260rack servers
TCE-PCIE-4BPI6=	\$2,995.00	34.50%	ASY, PCI-E, Silicom, PEG4BPI6
TCE-SD-16G	\$140.00	34.50%	16GB SD Card module for UCS Servers
TCS-C220-5RP-K9	\$43,920.00	34.50%	TelePresence Content Server: 5 Recording Ports, 2 Live Ouput
TCS-C220-5RP-K9=	\$43,920.00	34.50%	TelePresence Content Server: 5 Recording Ports, 2 Live Ouput
TCS-C220-PRO10P-K9	\$74,480.00	34.50%	TelePresence Content Server 10 Port Premium Resolution
TCS-C220-PROBUN-K9	\$54,480.00	34.50%	TelePresence Content Server 5 Port Premium Resolution Bundle
TCS-SMB-C220-K9	\$10,995.00	34.50%	TCS for SMB 1 Recording Port, 1 Live Port
UCSS-HCSTPMLE-1-1	\$110.00	34.50%	UCSS TelePresence Multi Screen HCS Lrg Enterprise-1Yr 1Usr
UCSS-HCSTPMT1-1-1	\$110.00	34.50%	UCSS for Telepresence Multi Screen for HCS Tier 1- 1Yr 1Usr
UCSS-HCSTPMT2-1-1	\$98.00	34.50%	UCSS for Telepresence Multi Screen for HCS Tier 2- 1Yr 1Usr
UCSS-HCSTPMT3-1-1	\$86.00	34.50%	UCSS for Telepresence Multi Screen for HCS Tier 3- 1Yr 1Usr
UCSS-HCSTPMT4-1-1	\$80.00	34.50%	UCSS for Telepresence Multi Screen for HCS Tier 4- 1Yr 1Usr
UCSS-HCSTPMT5-1-1	\$73.00	34.50%	UCSS for Telepresence Multi Screen for HCS Tier 5- 1Yr 1Usr
UCSS-HCSTPMT6-1-1	\$68.00	34.50%	UCSS for Telepresence Multi Screen for HCS Tier 6- 1Yr 1Usr
UCSS-HCSTPRLE-1-1	\$65.00	34.50%	UCSS TelePresence Room-HCS Lrg Enterprise- 1Yr 1Usr
UCSS-HCSTPRT1-1-1	\$65.00	34.50%	UCSS for Telepresence Room HCS - Tier 1 -1Yr 1Usr
UCSS-HCSTPRT2-1-1	\$58.00	34.50%	UCSS for Telepresence Room HCS - Tier 2 -1Yr 1Usr
UCSS-HCSTPRT3-1-1	\$51.00	34.50%	UCSS for Telepresence Room HCS - Tier 3 -1Yr 1Usr
UCSS-HCSTPRT4-1-1	\$47.00	34.50%	UCSS for Telepresence Room HCS - Tier 4 -1Yr 1Usr
UCSS-HCSTPRT5-1-1	\$43.00	34.50%	UCSS for Telepresence Room HCS - Tier 5 -1Yr 1Usr
UCSS-HCSTPRT6-1-1	\$40.00	34.50%	UCSS for Telepresence Room HCS - Tier 6 -1Yr 1Usr
UCSS-HCSTPSLE-1-1	\$65.00	34.50%	UCSS TelePresence Sngl Scrn-HCS Lrg Enterprise- 1Yr 1Usr
UCSS-HCSTPST1-1-1	\$65.00	34.50%	UCSS for Telepresence Single Screen HCS - Tier 1 -1Yr 1Usr
UCSS-HCSTPST2-1-1	\$58.00	34.50%	UCSS for Telepresence Single Screen HCS - Tier 2 -1Yr 1Usr
UCSS-HCSTPST3-1-1	\$51.00	34.50%	UCSS for Telepresence Single Screen HCS - Tier 3 -1Yr 1Usr
UCSS-HCSTPST4-1-1	\$47.00	34.50%	UCSS for Telepresence Single Screen HCS - Tier 4 -1Yr 1Usr

Part Number	MSRP	DIR Discount %	Product Description
UCSS-HCSTPST5-1-1	\$43.00	34.50%	UCSS for Telepresence Single Screen HCS - Tier 5 -1Yr 1Usr
UCSS-HCSTPST6-1-1	\$40.00	34.50%	UCSS for Telepresence Single Screen HCS - Tier 6 -1Yr 1Usr
UCSS-U-6K-TP-1-1	\$65.00	34.50%	BE6K - UCSS for TelePresence Room - 1 Year - 1 User
UCSS-U-6K-TP-3-1	\$137.00	34.50%	BE6K - UCSS for TelePresence Room - 3 Years - 1 User
UCSS-U-6K-TP-5-1	\$228.00	34.50%	BE6K - UCSS for TelePresence Room - 5 Years - 1 User
UCSS-U-BE-ANGL-5-1	\$11.00	34.50%	UCSS for Analog Devices Business Edition - 1 User 5 Yr Sub
UCSS-U-CUC-RTX-2-1	\$10.00	34.50%	UCSS for CUCRTX - 2 year 1 user
UCSS-UHCSTPML1-1-1	\$110.00	34.50%	UCSS TelePresence Multi Scrn HCS Lrg Enterprise-1Usr 1Yr Sub
UCSS-UHCSTPML1-2-1	\$220.00	34.50%	UCSS TelePresence Multi Scrn HCS Lrg Enterprise-1Usr 2Yr Sub
UCSS-UHCSTPML1-3-1	\$330.00	34.50%	UCSS TelePresence Multi Scrn HCS Lrg Enterprise-1Usr 3Yr Sub
UCSS-UHCSTPML1-5-1	\$550.00	34.50%	UCSS TelePresence Multi Scrn HCS Lrg Enterprise-1Usr 5Yr Sub
UCSS-UHCSTPMT1-1-1	\$110.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 1- 1Usr 1Yr Sub
UCSS-UHCSTPMT1-2-1	\$220.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 1- 1Usr 2Yr Sub
UCSS-UHCSTPMT1-3-1	\$330.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 1- 1Usr 3Yr Sub
UCSS-UHCSTPMT1-5-1	\$550.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 1- 1Usr 5Yr Sub
UCSS-UHCSTPMT2-1-1	\$98.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 2- 1Usr 1Yr Sub
UCSS-UHCSTPMT2-2-1	\$196.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 2- 1Usr 2Yr Sub
UCSS-UHCSTPMT2-3-1	\$294.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 2- 1Usr 3Yr Sub
UCSS-UHCSTPMT2-5-1	\$490.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 2- 1Usr 5Yr Sub
UCSS-UHCSTPMT3-1-1	\$86.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 3- 1Usr 1Yr Sub
UCSS-UHCSTPMT3-2-1	\$172.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 3- 1Usr 2Yr Sub
UCSS-UHCSTPMT3-3-1	\$258.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 3- 1Usr 3Yr Sub
UCSS-UHCSTPMT3-5-1	\$430.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 3- 1Usr 5Yr Sub
UCSS-UHCSTPMT4-1-1	\$80.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 4- 1Usr 1Yr Sub
UCSS-UHCSTPMT4-2-1	\$160.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 4- 1Usr 2Yr Sub
UCSS-UHCSTPMT4-3-1	\$240.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 4- 1Usr 3Yr Sub
UCSS-UHCSTPMT4-5-1	\$400.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 4- 1Usr 5Yr Sub
UCSS-UHCSTPMT5-1-1	\$73.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 5- 1Usr 1Yr Sub
UCSS-UHCSTPMT5-2-1	\$146.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 5- 1Usr 2Yr Sub
UCSS-UHCSTPMT5-3-1	\$219.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 5- 1Usr 3Yr Sub
UCSS-UHCSTPMT5-5-1	\$365.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 5- 1Usr 5Yr Sub
UCSS-UHCSTPMT6-1-1	\$68.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 6- 1Usr 1Yr Sub
UCSS-UHCSTPMT6-2-1	\$136.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 6- 1Usr 2Yr Sub
UCSS-UHCSTPMT6-3-1	\$204.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 6- 1Usr 3Yr Sub
UCSS-UHCSTPMT6-5-1	\$340.00	34.50%	UCSS for Telepresence Multi Screen HCS Tier 6- 1Usr 5Yr Sub
UCSS-UHCSTPR1-1-1	\$65.00	34.50%	UCSS TelePresence Room-HCS Lrg Enterprise- 1Usr 1Yr Sub

Part Number	MSRP	DIR Discount %	Product Description
UCSS-UHCSTPRLE-2-1	\$130.00	34.50%	UCSS TelePresence Room-HCS Lrg Enterprise- 1Usr 2Yr Sub
UCSS-UHCSTPRLE-3-1	\$195.00	34.50%	UCSS TelePresence Room-HCS Lrg Enterprise- 1Usr 3Yr Sub
UCSS-UHCSTPRLE-5-1	\$325.00	34.50%	UCSS TelePresence Room-HCS Lrg Enterprise- 1Usr 5Yr Sub
UCSS-UHCSTPRT1-1-1	\$65.00	34.50%	UCSS for TelePresence Room HCS - Tier 1 -1Usr 1Yr Sub
UCSS-UHCSTPRT1-2-1	\$130.00	34.50%	UCSS for TelePresence Room HCS - Tier 1 -1Usr 2Yr Sub
UCSS-UHCSTPRT1-3-1	\$195.00	34.50%	UCSS for TelePresence Room HCS - Tier 1 -1Usr 3Yr Sub
UCSS-UHCSTPRT1-5-1	\$325.00	34.50%	UCSS for TelePresence Room HCS - Tier 1 -1Usr 5Yr Sub
UCSS-UHCSTPRT2-1-1	\$58.00	34.50%	UCSS for TelePresence Room HCS - Tier 2 -1Usr 1Yr Sub
UCSS-UHCSTPRT2-2-1	\$116.00	34.50%	UCSS for TelePresence Room HCS - Tier 2 -1Usr 2Yr Sub
UCSS-UHCSTPRT2-3-1	\$174.00	34.50%	UCSS for TelePresence Room HCS - Tier 2 -1Usr 3Yr Sub
UCSS-UHCSTPRT2-5-1	\$290.00	34.50%	UCSS for TelePresence Room HCS - Tier 2 -1Usr 5Yr Sub
UCSS-UHCSTPRT3-1-1	\$51.00	34.50%	UCSS for TelePresence Room HCS - Tier 3 -1Usr 1Yr Sub
UCSS-UHCSTPRT3-2-1	\$102.00	34.50%	UCSS for TelePresence Room HCS - Tier 3 -1Usr 2Yr Sub
UCSS-UHCSTPRT3-3-1	\$153.00	34.50%	UCSS for TelePresence Room HCS - Tier 3 -1Usr 3Yr Sub
UCSS-UHCSTPRT3-5-1	\$255.00	34.50%	UCSS for TelePresence Room HCS - Tier 3 -1Usr 5Yr Sub
UCSS-UHCSTPRT4-1-1	\$47.00	34.50%	UCSS for TelePresence Room HCS - Tier 4 -1Usr 1Yr Sub
UCSS-UHCSTPRT4-2-1	\$94.00	34.50%	UCSS for TelePresence Room HCS - Tier 4 -1Usr 2Yr Sub
UCSS-UHCSTPRT4-3-1	\$141.00	34.50%	UCSS for TelePresence Room HCS - Tier 4 -1Usr 3Yr Sub
UCSS-UHCSTPRT4-5-1	\$235.00	34.50%	UCSS for TelePresence Room HCS - Tier 4 -1Usr 5Yr Sub
UCSS-UHCSTPRT5-1-1	\$43.00	34.50%	UCSS for TelePresence Room HCS - Tier 5 -1Usr 1Yr Sub
UCSS-UHCSTPRT5-2-1	\$86.00	34.50%	UCSS for TelePresence Room HCS - Tier 5 -1Usr 2Yr Sub
UCSS-UHCSTPRT5-3-1	\$129.00	34.50%	UCSS for TelePresence Room HCS - Tier 5 -1Usr 3Yr Sub
UCSS-UHCSTPRT5-5-1	\$215.00	34.50%	UCSS for TelePresence Room HCS - Tier 5 -1Usr 5Yr Sub
UCSS-UHCSTPRT6-1-1	\$40.00	34.50%	UCSS for TelePresence Room HCS - Tier 6 -1Usr 1Yr Sub
UCSS-UHCSTPRT6-2-1	\$80.00	34.50%	UCSS for TelePresence Room HCS - Tier 6 -1Usr 2Yr Sub
UCSS-UHCSTPRT6-3-1	\$120.00	34.50%	UCSS for TelePresence Room HCS - Tier 6 -1Usr 3Yr Sub
UCSS-UHCSTPRT6-5-1	\$200.00	34.50%	UCSS for TelePresence Room HCS - Tier 6 -1Usr 5Yr Sub
UCSS-UHCSTPSLE-1-1	\$65.00	34.50%	UCSS TelePresence Sngl Scrn-HCS Lrg Enterprise- 1Usr 1Yr Sub
UCSS-UHCSTPSLE-2-1	\$130.00	34.50%	UCSS TelePresence Sngl Scrn-HCS Lrg Enterprise- 1Usr 2Yr Sub
UCSS-UHCSTPSLE-3-1	\$195.00	34.50%	UCSS TelePresence Sngl Scrn-HCS Lrg Enterprise- 1Usr 3Yr Sub
UCSS-UHCSTPSLE-5-1	\$325.00	34.50%	UCSS TelePresence Sngl Scrn-HCS Lrg Enterprise- 1Usr 5Yr Sub
UCSS-UHCSTPST1-1-1	\$65.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 1 -1Usr 1Yr Sub
UCSS-UHCSTPST1-2-1	\$130.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 1 -1Usr 2Yr Sub
UCSS-UHCSTPST1-3-1	\$195.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 1 -1Usr 3Yr Sub
UCSS-UHCSTPST1-5-1	\$325.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 1 -1Usr 5Yr Sub
UCSS-UHCSTPST2-1-1	\$58.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 2 -1Usr 1Yr Sub

Part Number	MSRP	DIR Discount %	Product Description
UCSS-UHCSTPST2-2-1	\$116.00	34.50%	UCSS for Telepresence Sngl Screen HCS- Tier 2 -1Usr 2Yr Sub
UCSS-UHCSTPST2-3-1	\$174.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 2 -1Usr 3Yr Sub
UCSS-UHCSTPST2-5-1	\$290.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 2 -1Usr 5Yr Sub
UCSS-UHCSTPST3-1-1	\$51.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 3 -1Usr 1Yr Sub
UCSS-UHCSTPST3-2-1	\$102.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 3 -1Usr 2Yr Sub
UCSS-UHCSTPST3-3-1	\$153.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 3 -1Usr 3Yr Sub
UCSS-UHCSTPST3-5-1	\$255.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 3 -1Usr 5Yr Sub
UCSS-UHCSTPST4-1-1	\$47.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 4 -1Usr 1Yr Sub
UCSS-UHCSTPST4-2-1	\$94.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 4 -1Usr 2Yr Sub
UCSS-UHCSTPST4-3-1	\$141.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 4 -1Usr 3Yr Sub
UCSS-UHCSTPST4-5-1	\$235.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 4 -1Usr 5Yr Sub
UCSS-UHCSTPST5-1-1	\$43.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 5 -1Usr 1Yr Sub
UCSS-UHCSTPST5-2-1	\$86.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 5 -1Usr 2Yr Sub
UCSS-UHCSTPST5-3-1	\$129.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 5 -1Usr 3Yr Sub
UCSS-UHCSTPST5-5-1	\$215.00	34.50%	UCSS for Telepresence Sngl Screen HCS -Tier 5 -1Usr 5Yr Sub
UCSS-UHCSTPST6-1-1	\$40.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 6 -1Usr 1Yr Sub
UCSS-UHCSTPST6-2-1	\$80.00	34.50%	UCSS for Telepresence Sngl Screen HCS -Tier 6 -1Usr 2Yr Sub
UCSS-UHCSTPST6-3-1	\$120.00	34.50%	UCSS for Telepresence Sngl Screen HCS -Tier 6 -1Usr 3Yr Sub
UCSS-UHCSTPST6-5-1	\$200.00	34.50%	UCSS for Telepresence Sngl Screen HCS - Tier 6 -1Usr 5Yr Sub
UCSS-U-RTX-BAS-2-1	\$12.00	34.50%	UCSS for CUCM basic IP,Two Year, 1 user
UCSS-U-TP-ROOM-1-1	\$65.00	34.50%	UCSS for UCM TelePresence Room Based Endpoint - 1User-1Year
UCSS-U-TP-ROOM-2-1	\$111.00	34.50%	UCSS for UCM TelePresence Room Based Endpoint - 1User-2Year
UCSS-U-TP-ROOM-3-1	\$137.00	34.50%	UCSS for UCM TelePresence Room Based Endpoint - 1User-3Year
UCSS-U-TP-ROOM-5-1	\$228.00	34.50%	UCSS for UCM TelePresence Room Based Endpoint - 1User-5Year
UCSS-UUCCDSK-1-1	\$6.00	34.50%	UC Client Desktop UCSS - 1 User 1 Year Sub
UCSS-UUCCDSK-2-1	\$10.00	34.50%	UC Client Desktop UCSS - 1 User 2 Year Sub
UCSS-UUCCDSK-3-1	\$13.00	34.50%	UC Client Desktop UCSS - 1 User 3 Year Sub
UCSS-UUCCDSK-5-1	\$21.00	34.50%	UC Client Desktop UCSS - 1 User 5 Year Sub
UCSS-U-VOIP-1-1	\$15.00	34.50%	VOIP UCSS - 1 user One Year Sub
UCSS-U-VOIP-2-1	\$26.00	34.50%	VOIP UCSS - 1 user Two Year Sub
UCSS-U-VOIP-3-1	\$32.00	34.50%	VOIP UCSS - 1 user 3 Year Sub
UCSS-U-VOIP-5-1	\$53.00	34.50%	VOIP UCSS - 1 user 5 Year Sub
UPG-6K-BAS	\$25.00	34.50%	BE6000 Basic UCL - GCSC SW Upgrade
UPG-6K-ENH	\$45.00	34.50%	BE6000 Enhanced UCL - GCSC SW Upgrade
UPG-6K-ENHP	\$60.00	34.50%	BE6000 Enhanced Plus UCL - GCSC SW Upgrade
UPG-6K-ESS	\$10.00	34.50%	BE6000 Essential UCL - GCSC SW Upgrade

Part Number	MSRP	DIR Discount %	Product Description
UPG-6K-TP-RM	\$130.00	34.50%	BE6000 TelePresence Room System UCL - GCSC SW Upgrade
UPG-6K-VM	\$15.00	34.50%	BE6000 Messaging UCL - GCSC SW Upgrade
UPG-BE6K-BAS	\$25.00	34.50%	Unified CMBE6K Basic UCL - SW Upg with UCSS
UPG-BE6K-ENH	\$45.00	34.50%	Unified CMBE6K Enhanced UCL - SW Upg with UCSS
UPG-BE6K-ENHP	\$60.00	34.50%	BE 6000 - Enhanced Plus User Connect License Upg with UCSS
UPG-BE6K-ESS	\$10.00	34.50%	Unified CMBE6K Essential UCL - SW Upg with UCSS
UPG-BE6K-PUB	\$9.00	34.50%	Unified CMBE6K Public Space UCL - SW Upg with UCSS
UPG-BE6K-TP-RM	\$130.00	34.50%	Cisco Business Edition 6000 TP Room UCL - SW Upg with UCSS
UPG-BE6K-VM	\$15.00	34.50%	Unified CMBE6K Voicemail UCL - SW Upg with UCSS
UPG-UCM9TO10-BAS-A	\$25.00	34.50%	Upg to UCM 10.x Basic from 9.x - <1K Users
UPG-UCM9TO10-ENH-	\$45.00	34.50%	Upg to UCM 10.x Enhanced from 9.x - <1K Users
UP-UCM9TO10-ENHP-A	\$60.00	34.50%	Upg to UCM 10.x Enh Plus from 9.x - <1K Users
UWL-REINST-PRO	\$100.00	34.50%	Cisco Business Edition 6000 - Reinstate UWL Professional
UWL-REINST-STD	\$65.00	34.50%	Cisco Business Edition 6000 - Reinstate UWL Standard
VDSHHS-K9	\$125,000.00	34.50%	HTTP For Hybrid Streamer
VDSHSL	\$20,000.00	34.50%	HTTPS Secure PDL
VDSHU-K9	\$50,000.00	34.50%	HTTP Streamer + 1 Gbps Capacity + Acquirer Function
VDSMCR	\$15,000.00	34.50%	VoD Mcast Receiver
VDSMCS	\$75,000.00	34.50%	VoD Mcast Distribution
VDSMGR-3-UPGR	\$24,000.00	34.50%	Upgrade Manager from 2.x to 3.x
VDSMGR-K9	\$40,000.00	34.50%	Centralized Element and Service Management
VDSMU-3-UPGR	\$36,000.00	34.50%	Upgrade Streamer from 2.x to 3.x
VDSMU-K9	\$60,000.00	34.50%	Multi-Protocol (HTTP, RTSP, RTMP) Streamer + 1 Gbps Capacity
VDSMULO-K9	\$28,000.00	34.50%	Multi-Protocol (HTTP, RTSP, RTMP) Streamer + 200Mbps Cap.
VDSOS-BASE-K9	\$20,000.00	34.50%	VDS-OS Content Origination License (incl. 10 Channels Live)
VDSOS-MGR-K9	\$20,000.00	34.50%	VDS-OS Centralized Element and Service Management
VDSOS-SR-K9	\$30,000.00	34.50%	VDS-OS Global and Local Service Routing + 50 TPS Capacity
VDSPSE-K9	\$50,000.00	34.50%	VDS Service Router - Enhanced Edition: Proximity Services
VDSQTA	\$50,000.00	34.50%	Peak Session and Bandwidth Quota Management for SLA
VDS-RCRD-K9	\$80,000.00	34.50%	VDS Video Recorder License + 2 Channels Shared Copy Rcrd.
VDSSE	\$20,000.00	34.50%	HTTP ABR Per Session AES-128 Encryption for Apple HLS and Mi
VDSR-3-UPGR	\$36,000.00	34.50%	Upgrade Service Router from 2.x to 3.x
VDSR-K9	\$60,000.00	34.50%	Global and Local Content Request Routing + 100 TPS Capacity
VDSURL	\$5,000.00	34.50%	URL Signing Enforcement
VIC2-2BRI-NT/TE	\$1,040.00	34.50%	Two-port Voice Interface Card - BRI (NT and TE)
VIC2-2BRI-NT/TE=	\$1,040.00	34.50%	Two-port Voice Interface Card - BRI (NT and TE)



Part Number	MSRP	DIR Discount %	Product Description
VIC2-2FXO	\$440.00	34.50%	Two-port Voice Interface Card - FXO (Universal)
VIC2-2FXO=	\$440.00	34.50%	Two-port Voice Interface Card - FXO (Universal)
VIC2-4FXO	\$880.00	34.50%	Four-port Voice Interface Card - FXO (Universal)
VIC2-4FXO=	\$880.00	34.50%	Four-port Voice Interface Card - FXO (Universal)
VIC3-2E/M	\$440.00	34.50%	Two-port Voice Interface Card - E and M
VIC3-2E/M=	\$440.00	34.50%	Two-port Voice Interface Card - E and M
VIC3-2FXS/DID	\$440.00	34.50%	Two-Port Voice Interface Card- FXS and DID
VIC3-2FXS/DID=	\$440.00	34.50%	Two-Port Voice Interface Card- FXS and DID
VIC3-2FXS-E/DID	\$990.00	34.50%	Two-Port Voice Interface Card - FXS and DID (OPX Lite FXS)
VIC3-2FXS-E/DID=	\$990.00	34.50%	Two-Port Voice Interface Card - FXS and DID (OPX Lite FXS)
VIC3-4FXS/DID	\$880.00	34.50%	Four-Port Voice Interface Card - FXS and DID
VIC3-4FXS/DID=	\$880.00	34.50%	Four-Port Voice Interface Card - FXS and DID
VTS-LSVR-M3	\$21,540.00	34.50%	Cisco Multiparty Media 400v HW-only
VVIC2-2MFT-T1/E1	\$2,200.00	34.50%	2-Port 2nd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1
VVIC3-1MFT-G703	\$1,980.00	34.50%	1-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - G.703
VVIC3-1MFT-G703=	\$1,980.00	34.50%	1-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - G.703
VVIC3-1MFT-T1/E1	\$1,430.00	34.50%	1-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1
VVIC3-1MFT-T1/E1=	\$1,430.00	34.50%	1-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1
VVIC3-2MFT-G703	\$3,300.00	34.50%	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - G.703
VVIC3-2MFT-G703=	\$3,300.00	34.50%	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - G.703
VVIC3-2MFT-T1/E1	\$2,200.00	34.50%	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1
VVIC3-2MFT-T1/E1=	\$2,200.00	34.50%	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1
VVIC3-4MFT-T1/E1	\$4,400.00	34.50%	4-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1
VVIC3-4MFT-T1/E1=	\$4,400.00	34.50%	4-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1
WEBCOMM2-LIC	\$50.00	34.50%	Cisco Web Communicator Client License 2.x
WIC-1AM-V2	\$495.00	34.50%	one-port Analog Modem Interface card
WIC-1AM-V2=	\$495.00	34.50%	one-port Analog Modem Interface card
WIC-1B-S/T-V3	\$500.00	34.50%	1-Port ISDN WAN Interface Card (dial and leased line)
WIC-1B-S/T-V3=	\$500.00	34.50%	1-Port ISDN WAN Interface Card (dial and leased line)
WIC-2AM-V2	\$795.00	34.50%	Two-port Analog Modem Interface Card
WIC-2AM-V2=	\$795.00	34.50%	Two-port Analog Modem Interface Card
WIC-BLANK-PANEL=	\$50.00	34.50%	Blank WAN Interface Card Panel
WIC-BLANK-PANEL-RF	\$17.00	34.50%	Blank WAN Interface Card Panel REFURBISHED
X2-10GB-LRM+++	\$1,495.00	34.50%	10GBASE-LRM X2 Module
X2-10GB-SR+++	\$1,995.00	34.50%	10GBASE-SR X2 Module
L-CTT-T4-FULL	\$7,200.00	9.50%	T4 Complete Program - Educator Training Module

Part Number	MSRP	DIR Discount %	Product Description
L-CTT-T4-HALF	\$3,600.00	9.50%	T4 Ongoing Training- Educator Training Module