Announcement Letter

IBM® Marketing Announcement
April 2, 2014

Title: IBM System Storage® Express® Pricing for Storwize® V3700 (A314-035)

The Offer

IBM End Users can purchase V3700 Storage products and associated options as detailed below in any combination or quantity for total configuration flexibility.

All relevant orders must quote the Promotion Number **A314-035**.

Eligible Products

Please refer to Appendix A

Start and End Dates

This promotion is valid for orders received by IBM between April 2, 2014 and June 30, 2014. The order must have a requested shipment date within 30 days of order and no later than June 30, 2014.

Who Is Eligible?

IBM End User Clients

Where Is It Available?

This promotion is available in Australia

Terms & Conditions

1. This offer is available to IBM End User Clients
2. This offer may not be combined with any other promotional offers or discounts from IBM.
3. You agree to acquire hardware products under this promotion for your own use and not for remarketing, leasing or transferring to a third party, unless you are arranging lease-back financing for hardware products You acquire the products described in this promotion in accordance with the terms and conditions of this promotion announcement and the terms and conditions of the applicable local country IBM Customer Agreement (ICA12-1INT), or equivalent customer agreement, signed by you and IBM.
4. This offer cannot be used in conjunction with International Volume Offerings (IVO's).
5. IBM reserves the right to modify or withdraw this offering at any time.

Ordering Information
To order, contact your local IBM representative or Business Partner*.

To identify your local IBM representative, call IBM on 13 24 26 in Australia, or 0800 801 800 in New Zealand.

To take advantage of this offer, the IBM End User Client must indicate on the order that the products are being ordered under the terms of this promotion and provide the following number: **A314-035**.

Further Information?

Questions pertaining to this promotion should be directed to:
Mesut Barkoren at mbarkoren@au1.ibm.com

* 'Business Partner' is used informally and does not imply a legal partnership.

History of Revisions

Date of Revision	Details of revisions	Effective date of change
April 2, 2014	Original announcement	April 2, 2014

A314-035 Appendix A

Part No	Product Description	Quantity	AUS Price Inc GST	New
2072L2C	V3700 LFF Dual Control	1	$ 4,425.00	
2072LEU	V3700 LFF Expansion	1	$ 2,350.00	
2072S2C	V3700 SFF Dual Control	1	$ 4,425.00	
2072SEU	V3700 SFF Expansion	1	$ 2,350.00	
00Y2518	200GB 2.5" SAS SSD	1	$ 1,450.00	
00Y2520	400GB 2.5" SAS SSD	1	$ 2,830.00	
00Y2497	146GB 15K 2.5" HDD	1	$ 240.00	
00Y2499	300GB 15K 2.5" HDD	1	$ 430.00	
00Y2501	300GB 10K 2.5" HDD	1	$ 200.00	
00Y2503	600GB 10K 2.5" HDD	1	$ 340.00	
00Y2505	900GB 10K 2.5" HDD	1	$ 470.00	
00Y2509	500GB 7.2K 2.5" NL HDD	1	$ 270.00	
00Y2511	1TB 7.2K 2.5" NL HDD	1	$ 360.00	
00Y2471	2TB 7.2K 3.5" NL HDD	1	$ 360.00	
00Y2473	3TB 7.2K 3.5" NL HDD	1	$ 485.00	
00Y2491	8Gb FC 4 Port Card	1	$ 930.00	
00L4584	1Gb iSCSI 4 Port Card	1	$ 840.00	
00Y2493	10Gb iSCSI-FCoE 2 Pt Card	1	$ 1,400.00	
00Y2479	8GB Cache Upgrade	1	$ 585.00	
00Y2523	8Gb FC SFP SW Transceivers	1	$ 85.00	
00Y2465	0.6m SAS Cable (mSAS HD)	1	$ 95.00	
00Y2467	1.5m SAS Cable (mSAS HD)	1	$ 100.00	
00Y2469	3m SAS Cable (mSAS HD)	1	$ 135.00	
00AR086	1m Fiber Cable (LC)	1	$ 40.00	
00AR088	5m Fiber Cable (LC)	1	$ 65.00	
00AR090	25m Fiber Cable (LC)	1	$ 175.00	
00AR092	10m OM3 Fiber Cable (LC)	1	$ 45.00	
00AR095	8Gb FC LW SFP Transceivers (Pair)	1	$ 380.00	
00AR112	900GB 10000 rpm 6Gb SAS 3.5 HDD	1	$ 495.00	
00AR113	1.2TB 10000 rpm 6Gb SAS 3.5 HDD	1	$ 675.00	
00AR114	300GB 15000 rpm 6Gb SAS 3.5 HDD	1	$ 465.00	
00Y2459	0.6m SAS Cable (mSAS HD to mSAS)	1	$ 75.00	
00Y2461	1.5m SAS Cable (mSAS HD to mSAS)	1	$ 85.00	
00Y2463	3m SAS Cable (mSAS HD to mSAS)	1	$ 120.00	
00Y2481	Turbo Performance	1	$ 3,245.00	
00Y2483	FlashCopy Upgrade	1	$ 1,415.00	
00Y2485	Remote Mirroring	1	$ 3,885.00	
00Y2487	Easy Tier	1	$ 1,830.00	
00Y2489	6Gb SAS 4 Port Host Interface Card	1	$ 555.00	
00Y2507	1.2TB 10000 rpm 6Gb SAS 2.5 HDD	1	$ 670.00	
00AR255	Generic Bezel 20 Pack - LFF Control	1	$ 270.00	Change
00AR256	Generic Bezel 20 Pack - SFF Control	1	$ 270.00	Change

00AR257	Generic Bezel 20 Pack - LFF Expansion	1	$	270.00	Change
00AR258	Generic Bezel 20 Pack - SFF Expansion	1	$	270.00	Change
00Y2475	4TB 7200 rpm 6Gb SAS NL 3.5 inch HDD	1	$	650.00	
2072T2C	IBM Storwize V3700 SFF DC Dual Control Enclosure	1	$	9,335.00	
2072TEU	IBM Storwize V3700 SFF DC Expansion Enclosure	1	$	7,145.00	
00AR259	800GB 2.5 inch SSD	1	$	4,025.00	