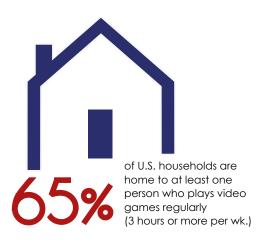


## THE GAMES MARKET

Video games are the future. From education and business. to art and entertainment, our industry brings together the most innovative and creative minds to create the most engaging, immersive and breathtaking experiences we've ever seen. The brilliant developers, designers and creators behind our games have and will continue to push the envelope, driving unprecedented leaps in technology impacting everyday life for years to come.

Michael D. Gallagher President and CFO **Entertainment Software Association** 



### **Computer & Video Game** U.S. Sales 2010-2016

(in Billions)

2010

2016

\$17.5 \(\bigsim\) \$24.5

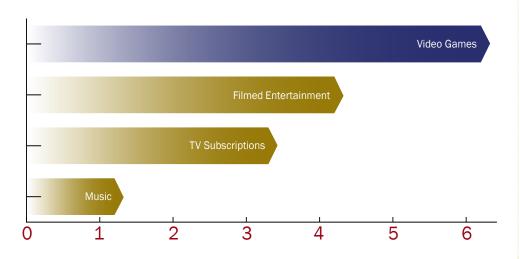
### **Total Consumer Spend On** Games Industry 2016

(in Billions)

\$30.4

Source: Entertainment Software Association 2017 Report

### PROJECTED ANNUAL GROWTH RATE (CAGR) 2013-2018



Source: PricewaterhouseCoopers 2013-2018 Global Entertainment and Media Outlook

54% of the most frequent gamers feel that video games provide more value for their money than:

**DVDs** 



Music



Going to the movies



## **OUR DEMOGRAPHIC**



Gfk MRI Custom Magazine Reader Study May 2018

72% MALE

MEDIAN AGE	35
T12-17	4%
A 18-24	16.7%
A 18-34	51.3%
A35+	44.7%
A21+	93.7%

MEDIAN HH INCOME	\$67,700
ATTENDED/GRADUATED COLLEGE	75.1%
HIGH SCHOOL GRAD+	97.1%
MARRIED	45.1%
MARRIED + PARTNERED	52.1%
SINGLE/NEVER MARRIED	38.8%
EMPLOYED	81.6%
EMPLOYED FULL TIME	67.1%

### Active Lifestyles Beyond The Games

The Game Informer audience is an active and involved, heavy consumer.

- Game Informer readers are active, career professionals who are homeowners, car owners, and enjoy above-average incomes to support their lifestyle.
- Our readers are frequent consumers purchasing electronics, sporting goods, clothes, furnishings, insurance and more.
- Our readers want to be entertained. They dine out, go to movies, and travel regularly.
- Our readers have a passion for video games.
- Game Informer is their #1 source to fuel that passion.

## CIRCULATION 2017 AAM TOP 25

## Dec 2017

Over the course of 27 years, the brand power of Game Informer evolved beyond "The Final Word on Computer & Video

Games" and into: "The World's #1 Computer & Video

Game Magazine"

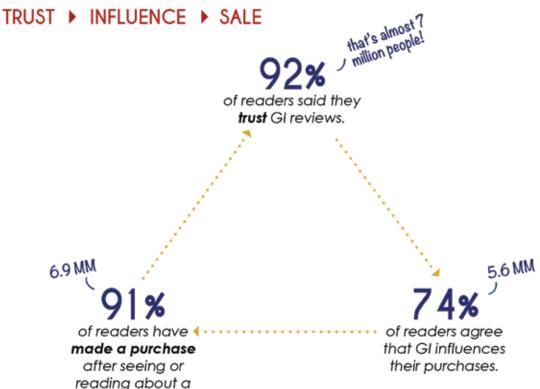


Rank	Publication Name	Total Paid & Verified
		Circulation
1	AARP The Magazine	23,802,452
2	AARP Bulletin	23,337,836
3	Better Homes and Gardens	7,636,682
4	gameinformer	7,585,296
5	AAA Living	4,865,752
6	Good Housekeeping	4,315,905
7	Family Circle	4,046,352
8	People	3,411,860
9	Woman's Day	3,254,234
10	National Geographic	3,066,534
11	Cosmopolitan	3,046,767
12	Time	3,021,628
13	Reader's Digest	3,017,182
14	Southern Living	2,819,917
15	Sports Illustrated	2,727,260
16	Taste of Home	2,542,948
17	Shape	2,528,730
18	O, The Oprah Magazine	2,299,008
19	Glamour	2,289,545
20	Redbook	2,226,463
21	Parents	2,208,845
22	Family Fun Magazine	2,140,391
23	ESPN The Magazine	2,131,108
24	Martha Stewart Living	2,062,321
25	Seventeen	2,097,782

## A WINNING MODEL

ame Informer's approach is direct and has been for over 27 years: Sell subscriptions face-to-face in an environment where active video game players are most likely to be found... in video game stores.





# GameStop

POWER TO THE PLAYERS®

GameStop is the world's largest specialty games retailer with nearly 4,000 stores in the U.S. alone. Our unique and exclusive relationship with GameStop creates the most powerful symbiosis in the games market. More power to the players, indeed!

At GameStop, selling Game Informer subscriptions is like selling candy in a candy store. Knowing that my customers are into games, I lead them to the best magazine on the shelf, in the same way that I lead them to the best games on the shelf. I just let my customers know what I believe: Game Informer magazine is the most entertaining games magazine and hands-down the best resource you'll ever find.

**Sean Allen**GameStop Store Manager

product in GI.

## CONSUMER ADVERTISING PARTNERS







STARZ













































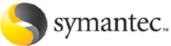


























lite



















DISNEP • PIXAR

















## Gfk MRI CUSTOM MAGAZINE READER STUDY • MAY 2018



### Reading Habits

Game Informer readers love our content. Our pages are read, re-read, collected, and passed along to friends.

### Number of issues read

4 of 4	74.9%
3 of 4	10.3%
2 of 4	7.7%
1 of 4	4.2%
0 of 4 issues	2.4%

### Time spent reading each issue

2+ hours	7.7%
1-2 hours	21.2%
50-59 minutes	43.6%
0-30 minutes	27.1%

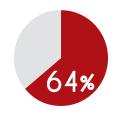
55.9 minutes

### Other publications – duplication

PC Gamer	13.1%
ESPN Magazine	9.8%
Rolling Stone	6.6%
Maxim	5.9%

### Game Informer readers are...

### Unique



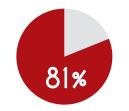
do not subscribe to any other comparable publications

### Loyal

**75%** read every issue

are regular readers with an average readership of 56 minutes per issue (over 60% higher than comparable magazines)

### **Engaged**



took action based on reading the publication

87% likely or somewhat likely to buy a product advertised in Game Informer



### **Influential**

(103 index)
media in the last 6 month
<b>97%</b> have taken action on so

21%	have rated or review a product (196 index)
	(170 IIIuex)

<b>39</b> %	have posted a website link
	(190 index)

<b>47%</b>	connect to brands on social
	media (201 index)

79% frequently or sometimes
use social media to obtain
information on products/services

## Gfk MRI CUSTOM MAGAZINE READER STUDY • MAY 2018



### More Than Just 'Gamers', Game Informer Readers Are...

...on the cutting edge of technology, purchasing the newest products and influencing the purchases of their friends.

- 58% say people come to them for advice before making purchases (190 index)
- 69% like to give purchasing advice on technology or electronics products (192 index)
- 71% like to have a lot of gadgets (223 index)
- 53% like to be among the first of their friends to try new electronics (182 index)
- 42% want others to say "WOW" when they see their technology and electronics (165 index)
- **74%** are willing to pay more for top quality electronics

...active, career professionals who purchase vehicles and move at rates higher than their demographic group peers.

- plan to buy a new vehicle (131 index)
- plan to Lease a vehicle (155 index)



- 91% have auto insurance
- plan to sell their house/ residence (167 index)

Own An Average Of

2.1 Vehicles

### **Technology Enthusiasts:**

- 71% like to have a lot of gadgets (223 index)
- like to be among the first of their friends to try new electronics(182 index)
- want others to say "WOW" when they see their technology and electronics (165 index)
- **74%** are willing to pay more for top quality electronics



## Gfk MRI CUSTOM MAGAZINE READER STUDY • MAY 2018



### More Than Just 'Gamers', Game Informer Readers Are...

### **Social Drinkers:**

**71%** drink alcohol

**81%** at least sometimes order

by brand

**32%** go to bars/nightclubs

(167 index)

### **Enthusiasts:**

32% read comic books (1155 index)

15% were in a fantasy sports league (309 index)

24% attended a rock music performance (233 index)



63% drink cola (141 index)

37% drink energy drinks (210 index)

Game Informer readers (who drink energy drinks) drink an average of 6.7 a month

31% ran or jogged (222 index)

attended the movies once or more a month (188 index)

35% plan to travel in the US (181 index)

plan to travel abroad (268 index)

### **Streamers:**

95% stream video or movies

**89%** subscribe to a video

streaming service

**86%** stream music

40% subscribe to premium cable

(120 index)

Game Informer Readers spent an average of \$204 dollars on apparel and shoes in the last year

### Gamers:

92% play video games (730 index)

**35%** play PC games offline

(485 index)

68% played on a PlayStation 4 in

the last 30 days

**28%** played on a Nintendo Switch

in the last 30 days

42% played on an Xbox One in

the last 30 days

### Rate Card #28

### 3.5 Million Rate Base Guarantee

4-Color	1 X	3X	6X	12X	24X	36X	48X	60X
Full Page	\$249,456	\$242,000	\$234,655	\$227,707	\$218,589	\$212,042	\$205,675	\$199,477
1/2 Page	\$149,666	\$145,188	\$140,831	\$136,641	\$131,151	\$127,222	\$123,381	\$119,653
1/3 Page	\$114,746	\$111,298	\$107,941	\$104,730	\$100,564	\$97,533	\$94,601	\$91,750
B & W								
Full Page	\$224,494	\$217,791	\$187,799	\$182,140	\$174,853	\$169,621	\$164,501	\$159,592
1/2 Page	\$134,699	\$130,667	\$112,680	\$109,288	\$104,910	\$101,777	\$98,701	\$95,758

### PREMIUM POSITIONS

C2 / P1	Earned Rate + 25%
C3 RHP	Earned Rate + 15%
1-1/2 Masthead Spread	Earned Rate + 15%
First Form	Earned Rate + 15%
Guaranteed Position	Earned Rate + 10%

### Game Informer Contacts

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#### Amy Arnold

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amy@gameinformer.com

### Janey Stringer

Advertising Manager tel: 612.486.6104 janey@gameinformer.com



No additional charge for bleeds. Circulation verified by AAM. Positioning of advertisements is at the discretion of the publisher unless otherwise specified and acknowledged by the publisher in writing. Advertisements are subject to acceptance by publisher. The publisher reserves the right to refuse, alter or cancel any advertising for any reason at any time. Publisher shall not be liable for any failure to print, publish or circulate all or any portion of any issue if such failure is due to acts of God, strikes, accidents, legal action or other circumstances beyond the publisher's control. Commissions: 15% commissions: 15% commissions: 15% commissions to recognized agencies.

## CLOSING DATES & TECHNICAL SPECS

2018	188UE CL	OSING D	AIES
Insertion Cover Date	Insertion Due Date	Material Due Date	On Sale
January	10/20/17	11/17/17	12/15/17
February	11/03/17	12/15/17	01/12/18
March	12/08/17	01/19/18	02/16/18
April	01/05/18	02/16/18	03/16/18
May	02/02/18	03/16/18	04/13/18
June	03/02/18	04/20/18	05/18/18
July	04/06/18	05/18/18	06/15/18
August	05/04/18	06/15/18	07/13/18
September	06/01/18	07/20/18	08/17/18
October	07/06/18	08/17/18	09/14/18
November	08/03/18	09/14/18	10/12/18
December	09/07/18	10/19/18	11/16/18

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### DIGITAL FILES MATERIAL REQUIREMENTS

#### PDF/X1-a (preferred format)

\*\* Please contact production first if you plan to submit other file formats

#### CONVERT

All Spot colors need to be converted to CYMK colors before output to PDF-X1 $\alpha$ .

#### **REGISTRATION**

Standard registration marks and crop marks must be included and they should appear at least 1/8" outside of the trim area to avoid overlapping creative. Pages should be centered and cropped to page trim size plus bleed.

#### MEDIA

CD-R (ISO9660 and MAC), DVD-R.

SFTP: 12.25.107.16 username: advert password: myl@k3h0M3

#### PROOF REQUIREMENTS

Please submit a hard-copy proof at 100% scale made from supplied PDF/X1-a file.

For a guarantee in color reproduction, advertisers must submit TWO SWOP certified contract proofs at 100% scale (must include color bar & indicate proofing system used on the proofs)

Proofs must be made from supplied PDF/X1-a file.

Acceptable contract proofs are Fuji Pictro, Fuji Final Proof, Epson Contract Proof, Kodak Approval, IRIS, Digital Match Print.

MECHANICAL REQUIREMENTS					
Ad Size	Bleed	Trim	Non-Bleed		
2-Page Spread	61/4" x  03/4"	16" x 101/2"	15½" x 10"		
Full Page	81/4" x   03/4"	8" x 101/2"	7½" x 10"		
1/2 Page Vertical	45/8" x 103/4"	41/2" x   01/2"	31/2" x 10"		
1/2 Page Horizontal (bottom)	81/4" x 51/2"	8" x 51/4"	7½" x 5"		
1/3 Page Vertical	2 <sup>11</sup> / <sub>12</sub> " x 10 <sup>3</sup> / <sub>4</sub> "	2²/3" x 10¹/2"	25/32" x 10"		
1/3 Page Horizontal (bottom)	81/4" x 33/4"	8" x 31/2"	7½" x 3"		

Live Matter: Keep live matter 1/4" from trimmed sides. Text across the gutter should be avoided. Gutter Allowance: 3/8" on each side of gutter, 3/4" for two page spread.

For an up-to-date list of SWOP approved color proofing systems, please visit: www.swop.org

#### PRINTING SPECIFICATIONS

SWOP Printed Web Offset. Perfect bindery.

Maximum Ink Density: 300% • Linescreen: 133lpi

If proofs are not provided with materials, Game Informer assumes no liability for ad reproduction quality and content accuracy. Laser Inkjet proofs or any other proofs supplied that are not SWOP certified contract proofs are accepted for file content only.

All advertising copy and art is subject to publisher approval.

#### MEDIA LABELING REQUIREMENTS

Issue Date, Advertiser, Agency Name, Contact Person, Phone Number, Vendor Contact, File Name/Number, Return Address, List of Contents (print of disk contents)

#### MAILING & SHIPPING INSTRUCTIONS

For all mechanical materials/specification questions contact:

#### **Curtis Fung • Production Director**

724 North First Street, 3rd Floor Minneapolis, MN 55401 tel: (612) 486-6058 fax: (612) 486-6101 curtis@gameinformer.com

#### **COMPETING RETAILER TAGS**

Ad creative should not include tags, logos or references to competing retailers of GameStop. These retailers include, but are not limited to Amazon, Best Buy, Target and Wal-mart. All advertising copy and art is subject to publisher approval.



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