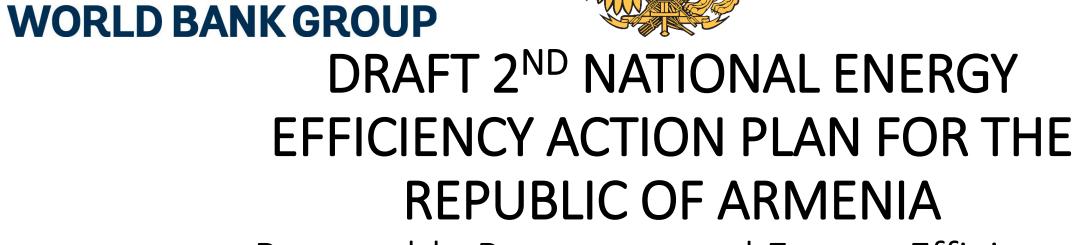


ECONOLER





Renewable Resources and Energy Efficiency Fund

World Bank / Global Environmental Facility

Government of Armenia

Astghine Pasoyan, Team Leader

Using less. Doing more.

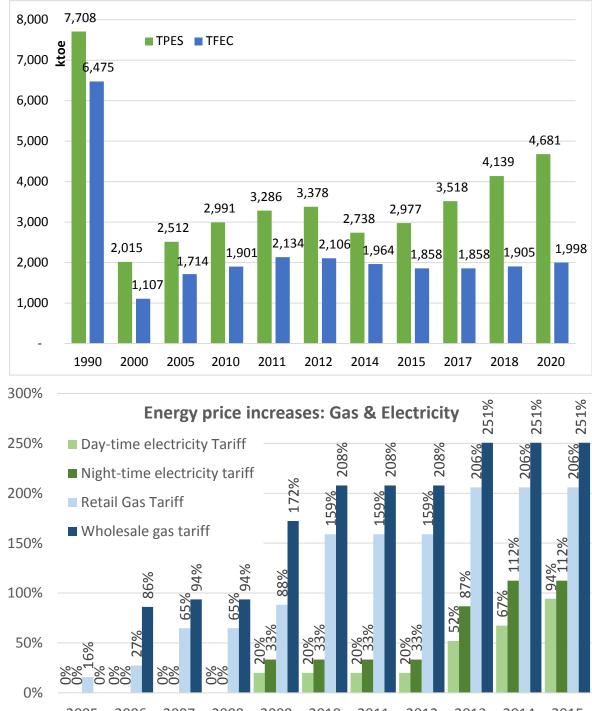
aet

# Energy Efficiency – why care?

- 2/3 of all energy resources imported
- Emerging supply gap:
  - Demand grew and forecasted to grow further, existing supply capacities insufficient to meet the growing demand
  - Future demand supplied by aging capacities to require 2-3 times more TPES
- Energy price hike in the last decade poses affordability and competitiveness problems
  - Electricity price rose by 94-112%
  - Natural gas price rose by 200-250%

#### • Armenia's economic indicators dragging:

- Global competitiveness index dropped from 117 to 85 during 2013-14 (WEF)
- GDP growth dropped from 7.2% to 3.4% during 2012-14 (WB)



# Why is Energy Efficiency Important for Armenia?

#### Energy Efficiency can:



create conditions for economic growth while improving the country's energy security.

reduce the energy intensity of the national economic output, improve cost-effectiveness & competitiveness

maintain a safe, sustainable and affordable energy supply, while mitigating climate change

help meet increasing energy demand, capturing "lost opportunities" for saving energy in new construction

Improve the quality of life for the Armenian population, create jobs and help local economy

reduces utility bills for all consumer groups

reduces use of limited natural resources and pressure on endangered forest resources

Under conditions of extreme energy import dependence, energy that Armenia's citizens, businesses, and infrastructure <u>do not use</u> is the cheapest, cleanest, and most secure energy resource.

### Quantifying Energy Efficiency for Armenia's Economy

Realizing full economic potential of energy saving, can rise Armenia's domestic energy supply may rise by 50-70% (reduced energy imports)

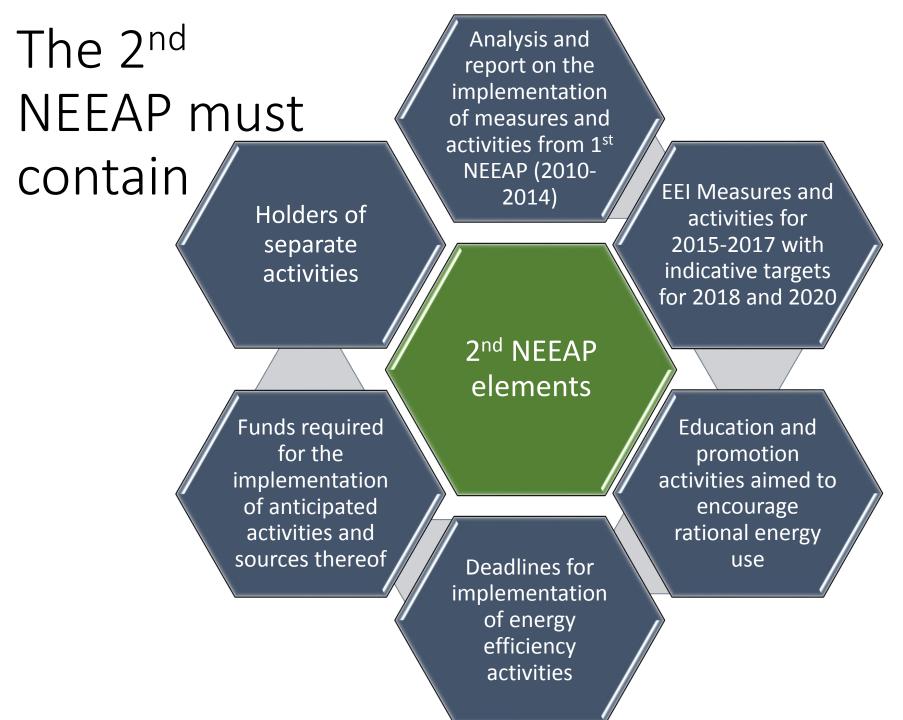
Economic gain from energy saving equivalent to 5% of GNP, or 80% of state budget deficit

1m<sup>3</sup> of imported natural gas costs twice more than investments to reduce 1m<sup>3</sup> natural gas consumption

Building 1kW new capacity costs 5 times more than saving 1kW energy on demand side

## **NEEAP** Process Introduction

- NEEAPs in Southeast European Countries (West Balkans, Moldova, Ukraine, pending Georgia)
  - focus on documenting ongoing efforts,
  - identify cost-effective and/or low-cost/no-cost measures to promote energy efficiency,
  - under conditions of limited availability of funds from state budget, rely on IFI lending and private sector participation
- 1<sup>st</sup> National Energy Efficiency Action Plan (NEEAP)
  - developed in 2010 for 2010-2013, assessed for 2010-2014
  - Set energy saving target for 3% by 2013;
- 2<sup>nd</sup> NEEAP
  - Assesses the 1<sup>st</sup> NEEAP progress (2010-2014)
  - Sets forth targets for the next 3-year period (2015-2017)
  - Sets indicative targets for 2018 and 2020
  - Outlines the allocation of institutional roles and monitoring duties



**NEEAP** also includes

- Primary energy savings (separate section), which will include description of measures addressing the primary energy saving potential and primary energy savings targets (in production, transmission and distribution of energy, i.e. electricity, thermal energy); this may include gas and electricity tariff structure improvement, other DSM measures,
- National target for nearly zero energy buildings – not quantitative;
- Possible improvements of the primary and secondary legislation necessary for achieving the energy efficiency targets; this may include mechanisms for energy efficient public procurement, new regulations and standards for enforcement of new energy efficiency technologies, etc., and
- Other data as proposed in the template, as well as data that are not required in the template but are deemed to be necessary and important to be included such as the financial aspects and savings.

# **Key NEEAP Pillars for Armenia**

Reducing energy demand by improving the efficiency of energy end use Improving national energy security by reducing the need for imported energy resources Decreasing the energy content of the key economic outputs to reduce costs and raise the competitiveness of output

Addressing growing energy affordability concerns through energy efficiency solutions (instead of relying on social aid)

Providing impetus for behavioral change by decoupling growth from energy use, and thus enhancing the quality and sustainability of development

# Sectoral Scope

#### Buildings

- Residential: existing building retrofitting
- New construction: Regulatory framework

#### Public sector

- Public Buildings
- Services: Municipal Streetlighting, etc.

#### Industry

- Power sector: generation, transmission, distribution
- Heavy industry/large enterprises
- SME

#### Agriculture

- Irrigation,
- Aquacultures,
- Greenhouses, etc.

#### Mobility (transport)

- Electric transport,
- Road infrastructure,
- Fuel switching,

#### Horizontal measures

- policy measures (energy audits, SEAPs, public procurement, codes/standards, BATs, etc.),
- grants/subsidies,
- TA (audit templates, EE calculators, guidebooks, sample RFPs/contracts,
- ESCO development) and
- information (training, awareness, info. centers).

# Scope of Assessment

Initiatives

ation of New

EE Policies,

2014

1st NEEAP impact by

Assessment of

Programs,

Financing Market development

International Best Practices

Cost-effective additional solutions

New plans by IFIs and legislative initiatives Energy Saving Impact by 8105 8705 8105

Assessmen

report Assessed and revised targets EAP **EE Improvement** 2nd NE Measures Recommendatio ns for Capacity Building, Institutional **Roles and** Implementation Presentation material

# Review of Policies, Strategies, Regulations in EE



# Assessed IFI & Donor activities in Energy Efficiency

United Nations Development Program (UNDP) / Global Environment Facility (GEF):

•Green Urban Lighting Project

- •Improvement of EE in buildings Project
- •EE in Municipal Heating and Hot Water Supply Project

United States Agency for International Development (USAID):

- •Residential Energy Efficiency for Low-Income Households (REELIH) Program
- •Energy & Water Program,
- •LEDS Project and least cost generation planning
- •STIP initiative and plans for water and energy efficiency solutions in fisheries

Eastern European Energy Efficiency and Environment Partnership (E5P)

- •Pipeline of municipal infrastructure EE projects:
- •1.District Heating;
- •2. Water and Wastewater;
- •3. Solid Waste Management;
- •4. Street Lighting;
- •5. Insulation of public buildings or residential housing;
- •6. Urban Transport.

#### European Commission

•SUDEP EE & RE for Spitak & Vayq Communities

- •INOGATE Technical Secretariat
- •NIF grant co-financing for selected IFI loan products

#### World Bank/GEF

•Public/Municipal/Social Building Energy Efficiency Credit Line Via ESA Scheme

#### International Finance Corporation (IFC)

•Sustainable Energy Finance Project on-lending through banks for corporate and residential EE through 2 PFIs

#### European Bank for Reconstruction and Development (EBRD):

•Caucasus Sustainable Energy Financing Facility in Armenia providing corporate & residential energy efficiency loans through 5 PFIs with free TA & LEMA, and 10-15% grant investment incentives

- Direct loans with sovereign guarantees
- Leveraged funding from EIB

#### KfW lending activities and planned initiatives in the field of energy efficiency:

EE-integrated reinforcement of schools (may leverage ADB)
Financing solar water heaters
Housing EE (conceptualizing)
EE in SMEs

#### Green for Growth Fund

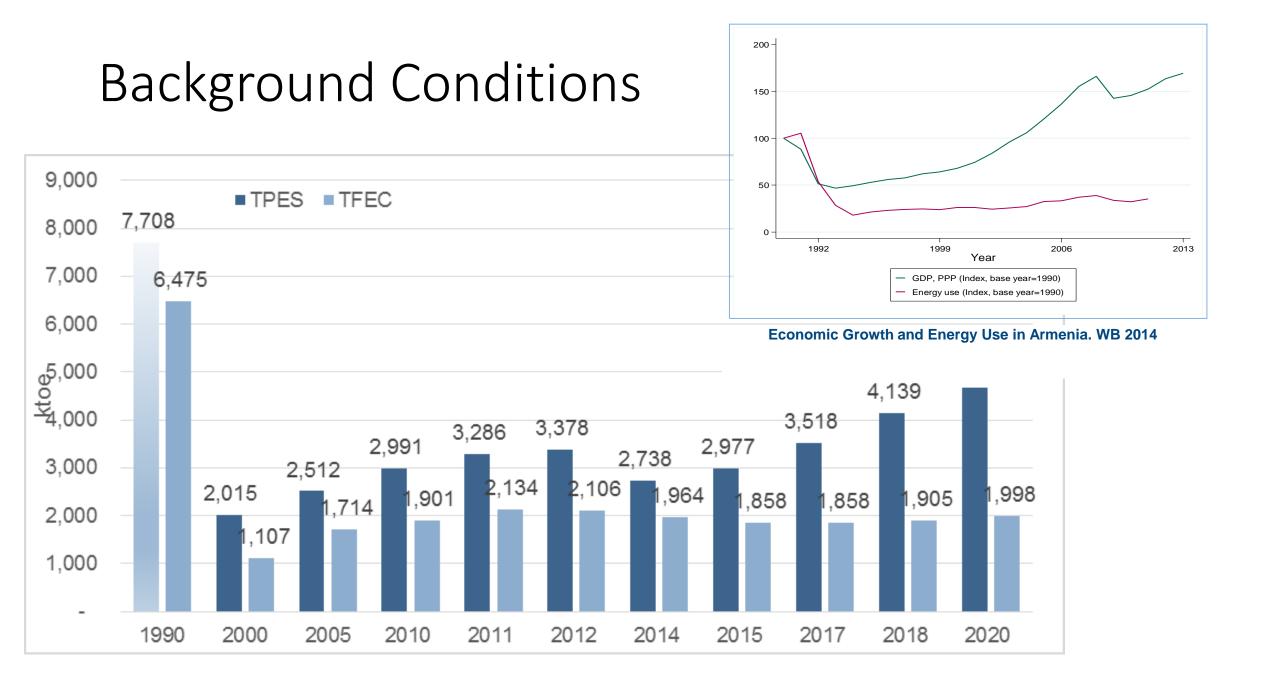
#### •EE & RE Loans through PFIs

French Development Agency

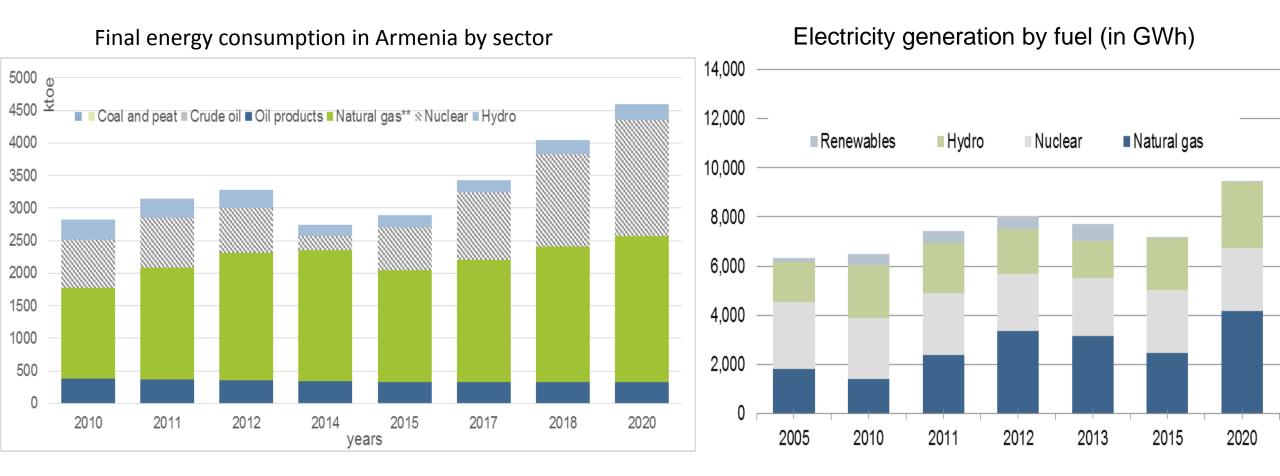
•Residential EE Loans to low-to-middle income HH with 5-10% grant incentive through NMC

# Operated data

- IFI survey up to 2014, no projection for future
- Energy Balance for 2010-2012, which contradicts PSRC and customs data
- Data provided by Municipality of Yerevan on transportation
- National Statistical Reporting



## Final energy consumption & Electricity Generation



Source: USAID, 2012. Reference scenario for 2015-2030. \*Data for 2000 and 2005 are from IEA, Statistics Source: Annual Report of the Ministry of Energy and Natural Resources of RA

# 1<sup>st</sup> NEEAP Assessment

|       | Sector /Messure                    | Baseline Final<br>Energy<br>Consumption | Estimated annual savings S<br>2010 baseline | Sector target<br>in 2014 (ktoe)                          |          |
|-------|------------------------------------|---|---|--|----------|
|       | Sector/Measure                     | 2010 (in ktoe)                          | Annual savings                              | Cumulative 1st NEEAP<br>TARGET set for 2014 (in<br>ktoe) | ACHIEVED |
|       | Horizontal Measures (Cross-cutting |   | NO TARGET                                   |  |          |
| I.    | investments in AG.IND, RES)        | no target                               | Cumulative (ktoe)                           |  | 35.5     |
| ١١.   | Building Sector (Residential)      |   | Cumulative (%)                              | 2.7%   | 0.0%     |
|       |                                    | 695.7                                   | Cumulative (ktoe)                           | 18.8   | 0.1      |
|       |                                    | 206.0                                   | Cumulative (%)                              | 1.7%   | 26.6%    |
| 111.  | Public Buildings & Services        | 206.9                                   | Cumulative (ktoe)                           | 3.5  | 55.1     |
| IV.   | Industry Sector                    | 358.3                                   | Cumulative (%)                              | 6.7%   | 0.4%     |
| IV.   |                                    | 530.5                                   | Cumulative (ktoe)                           | 24.0   | 1.4      |
| V.    | Transport Sector                   | 499.6                                   | Cumulative (%)                              | 3.1%   | 14.1%    |
| v.    |                                    | 499.0                                   | Cumulative (ktoe)                           | 15.5   | 70.6     |
| VI.   | Agricultural Sector/ Forestry      | 140.1                                   | Cumulative (%)                              | 1.1%   | 0.1%     |
| VI.   |                                    | 140.1                                   | Cumulative (ktoe)                           | 1.5  | 0.13     |
| VII.  | Total                              | 1900.6                                  | Cumulative (%)                              | 3.3%   | 8.6%     |
| v 11. |                                    | 1300.0                                  | Cumulative (ktoe)                           | 63.3   | 163.1    |

## 1st NEEAP Analysis: Lessons learnt

EE credit lines for various borrower groups operating through banks on commercial terms – successful!

• Due to the mixed reporting on lending, impossible to separate sectoral impacts

The lending for public building energy efficiency very successful!

Efficiency upgrades in transport sector successful both in public and private sectors

#### Energy Tariff increase has had a direct impact on curtailing consumption

• Not only through efficiency, but also through sacrificed comfort, hence utility affordability is an issue

Despite crisis, slow economic growth, lending and EE investments grew

Need aggressive policy reform to accelerate EE In other sectors, where progress has lagged

## Achievements

Legislation, programming, strategic documents, planning, technical regulations for promoting energy saving and energy efficiency

Significant expansion of RES utilization, including EE-integrated renewables

Combined heat & power development (Yerevan TPP, Hrazdan TPP 5<sup>th</sup> unit, Avan DH)

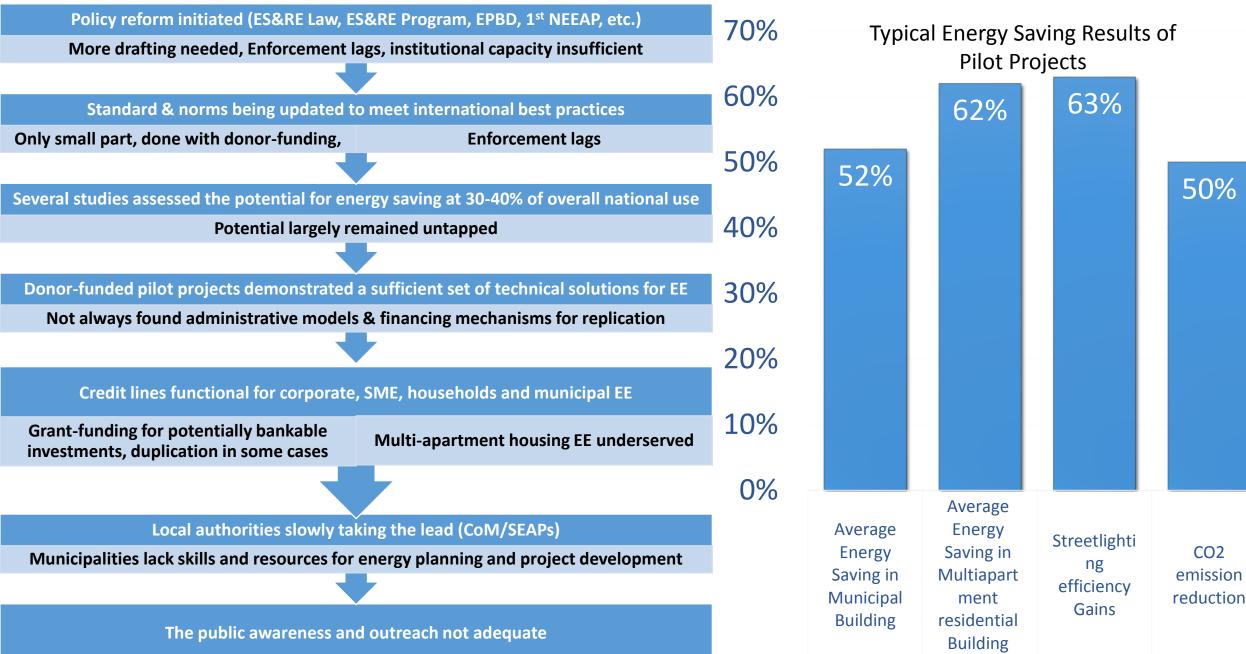
Establishment & successful operation of R2E2, public sector EE lending and ESCOs

Populated donor & IFI community: WB,IFC,EBRD,GGF,USAID,ADB,AFD,KFW,UN, GEF,E5P

Detailed energy balance for 2010-12

Initial steps in direction of modernizing EE standards and norms

## Positive Steps & Successes to Date and Remaining Issues



## Gaps for Energy efficiency

| The lack of enforcement in               | The latest Government decree on mandatory compliance with EE requirements in state investment projects and residential construction               |
|--|---|
|  | Energy auditing regulations   |
| the existing EE regulations,             | Standards & Codes for all sectors   |
| including enforcement                    | Labeling of appliances and buildings  |
| procedures for                           | Energy performance in buildings   |
| Associated legislative                   | Technical regulations on building safety and energy performance,  |
| initiatives have been put                | Amendments to the Law on Urban Development,   |
| forward, but adoption                    | Law on Yerevan City Center  |
| and/or enforcement lags                  | Amendments proposed to housing legislation, need a holistic policy reform   |
| No financial                             | Failed enforcement of the voluntary provisions of the Law on Energy Saving and Renewable Energy   |
| incentives for EE                        | Introduction of benchmarking through best available technologies also requires strong legal provisions coupled with incentives                    |
| Not all sectors<br>adequately covered by | Not all EE credit lines have financing terms adequate for energy efficiency borrowers   |
| financiers                               | Some sectors have multiple credit lines serving (e.g. public buildings, households, corporate), multi-apartment building niche not covered by any |
|  | LFIs lack skills and knowledge to adequately partner with private sector for EE investment financing  |
| Lack of capacities                       | ESCOs lack skills for bankable project preparation and negotiations with LFIs   |
|  | Industrial enterprises lack knowledge and understanding of EE and its true costs & benefits   |
|  | Multi-apartment buildings' capacities to serve as a lending partner for EE investments  |
|  | Municipalities lack capacities in energy planning and project development   |
|  | Central Government lack capacities in monitoring and reporting on EE Plans  |
| Imperfect information and                | Lack of information dissemination about the opportunities and benefits of EE, RE, technical and financing solutions, service & material vendors   |
| lack of awareness among all user groups  | Lack of information on subsectoral energy consumption patterns, utilized technologies, energy saving potential                                    |
|  | Lack of MRV on the effectiveness of various policy, capacity-building, and financing efforts  |
|  |   |

## Ways to Eliminate Gaps and Move Forward...

| •                                    |  |
|--------------------------------------|--|
| Continued reform:                    | <ul> <li>Amendment of the Law on Energy Saving and Renewable Energy</li> <li>Adoption/ enforcement of bylaws on energy auditing and EE in public procurement</li> <li>Development/ enforcement of EE standards, codes and labeling for all uses</li> </ul>   |
| EE funding:                          | <ul> <li>Continued operation and expansion of R2E2 Fund operations</li> <li>Smooth integration of E5P grant co-financing for non-bankable projects</li> <li>Leveraging IFIs &amp; LFIs resources to address underserved segments of EE financing market</li> </ul>                                       |
| New/improved housing<br>legislation: | <ul> <li>Create favorable investment environment in multi-apartment buildings</li> <li>Introduce private sector participation through private maintenance companies &amp; ESCOs</li> </ul>   |
| Tariff reform:                       | <ul> <li>Revise tariffs to incentivize energy efficiency</li> <li>Low-income assistance for implementation of energy efficiency measures</li> </ul>  |
| EE-integrated renewables:            | <ul> <li>Incentives for wider combined energy efficiency-integrated renewable energy application</li> </ul>  |
| Information and outreach:            | <ul> <li>Improvement of energy efficiency data collection and periodic energy balance calculation</li> <li>Development and provision of technical assistance in best available energy efficiency technologies for the industrial and agricultural sectors (e.g., greenhouses and aquaculture)</li> </ul> |
| Capacity Building:                   | <ul> <li>Strengthen capacities among HOAs, SMEs, ESCOs, municipalities to plan and implement EE</li> <li>Strengthening the institutional capacity of the State to develop and implement EE policy.</li> <li>Create/assign capacities to oversee NEEAP implementation, conduct MRV</li> </ul>             |

## New Baseline & Target: TPES, TFEC, energy intensity

|   | 2010           | 2011        | 2012        | Baseline (3-year average)                |
|---|----------------|-------------|-------------|--|
| Total Primary Energy Sources (ktoe)   | 2,991          | 3,286       | 3,378       | 3,218                                    |
| Final energy consumption (ktoe)   | 1,901          | 2,134       | 2,106       | 2,047                                    |
| Source: USAID "Enhancing Capacity for Low Emission Development Strategies (Ed | C-LEDS) Progra | am in Armen | ia" Impleme | ented by Tetra Tech, Preliminary Results |

of National Energy Balance Calculation for Armenia for 2010-2012

| Population  | 2010      | 2011      | 2012      | Average |
|---|-----------|-----------|-----------|---------|
| Total area of housing stock, ths. km <sup>2</sup> | 88,633.5  | 92,597.7  | 93,411.8  |         |
| population *1000                                  | 3,262.6   | 3,021.4   | 3,026.9   |         |
| Electricity consumed by population                | 138,548.2 | 155,460.4 | 163,508.2 |         |
| Natural gas consumed by population                | 442,492.4 | 452,386.1 | 445,198.8 |         |
| TOE per capita                                    | 0.58      | 0.70      | 0.57      | 0.58    |

|             |                | 2010     |           |             | 2011     |           | 2012        |           |           |           |
|-------------|----------------|----------|-----------|-------------|----------|-----------|-------------|-----------|-----------|-----------|
|             | Energy         |          |           | ktoe energy |          | Energy    | ktoe energy |           | Energy    |           |
|             | ktoe energy    | Sectoral | Intensity | use in      | Sectoral | Intensity | use in      | Sectoral  | Intensity |           |
|             | use in sector/ | GDP (AMD | (ktoe/bln | sector/     | GDP (AMD | (ktoe/bln | sector/     | GDP       | (ktoe/bln | 3-year    |
| Sectors     | subsector      | bln)     | AMD)      | subsector   | bln)     | AMD)      | subsector   | (AMD bln) | AMD)      | ave-rages |
| Industry    | 358.27         | 824.40   | 0.43      | 356.43      | 999.00   | 0.36      | 371.72      | 1,121.90  | 0.33      | 0.37      |
| Transport   | 499.62         | 116.53   | 4.29      | 523.76      | 117.42   | 4.46      | 538.83      | 130.60    | 4.13      | 4.29      |
| Agriculture | 140.15         | 636.70   | 0.22      | 141.94      | 795.00   | 0.18      | 155.11      | 841.50    | 0.18      | 0.19      |

# **Cross-cutting & Horizontal Measures**

### Regulatory

- Implementation of a regular national " Energy Statistic" (with annual updates)
- Implementation of a "National EE&RE Energy Agency"
- Financial Support for Energy Efficiency measures in all Sectors
- Information campaigns,
- training, education in EE
- improvements
- General Regulatory demand-side measures
- Removing inadequate gas & electricity tariff structure to encourage EE

### Programmatic

- Financing for Energy Efficiency: GGF
- Financing for Energy Efficiency: IFC EE loans for households and SMEs
- Financing for Energy Efficiency: EE loans for residential and business clients, EBRD ArmSEFF
- Financing for EE: Eastern European Energy Efficiency and Environment Partnership (E5P)
- Removing inadequate gas tariff structure to encourage energy savings
- Support to Armenian Municipalities in Sustainable Energy Action Planning

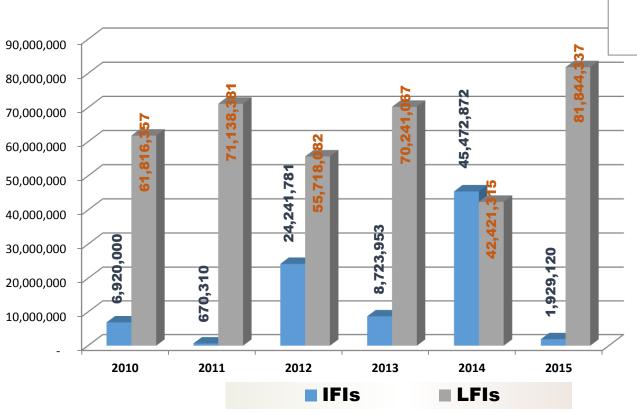
#### Cross-cutting Measures: as set forth in the 1<sup>st</sup> NEEAP and progress

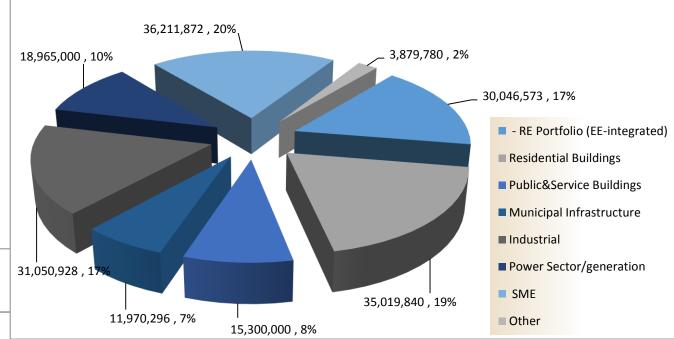
| I.  | Horizontal Regulatory<br>measures   |                    | Description of the energy saving measure   | End-<br>use<br>target                   | Duratio<br>n           |
|-----|---|--------------------|--|---|------------------------|
| I.1 | Implementation of a regul<br>ar national "Energy Statisti<br>c" (with annual updates) |                    | USAID LEDS Program supported development of national energy balance according to IEA and Eurostat requirements for years 2010-2012. The National Statistical Service, Ministry of Energy and Natural Resources and INOGATE Technical Secretariat have signed a memorandum on "Cooperation in the field of statistics" including an action plan related to actions necessary the energy balance. However, no regular procedure for routine preparation of energy balances for following years was put in place.   | horizon<br>tal                          | 2010-<br>2012          |
| 1.2 | Implementation of a "Nati<br>onal EE&RE<br>Energy Agency"                             |                    | The National Agency was not established, instead the R2E2 has been tasked with many of the functions that traditionally national agencies perform.   | horizon<br>tal                          |                        |
| 1.3 | Financial Support for EE m<br>easures in all Sectors                                  | .3                 | Over \$86 million has been committed to EE and EE-integrated renewable energy investment during 2010-2014 via various donors and IFIs, such as WB, IFC, GEF, EBRD, IFC, GGF, EIB, KfW, and UNDP. In addition, these donor and IFI funds have had a market transformation impact on the financial services sector. According to Econoler experts' estimations, the local financial institutions and universal credit organizations have also tapped into this market and financed EE & RE investments from own resources in addition to on-lending portfolio with the IFIs. By expert assessment, over \$420 million has been invested by LFIs and UCOs in diverse loans, with average equity financing of 17.5% which leverages approximately \$89 million in equity participation. Overall, it can be concluded that approximately \$595 million has been invested in EE and EE-integrated RE solutions during 2010-2014. | horizon<br>tal                          | 2010-<br>ongoin<br>g   |
| 1.4 | Information campaigns,<br>training, education in EE                                   | Ч.<br>1.           |  | horizon<br>tal<br>horizon               | 2015                   |
| 1.5 | improvements<br>General Regulatory<br>demand-side measures                            | l.5.b. l.5.a.l.4.b | Amendments to the Law on Energy Saving and Renewable Energy  | tal<br>horizon<br>tal<br>horizon<br>tal | 2015<br>2012-<br>2015  |
| 1.6 | Removing inadequate gas<br>& electricity tariff structur<br>e to encourage EE         | I.6                | Revise tariff structure: Remove perverse tariff incentives that are accelerating winter electricity consumption and unnecessary gas consumption by public facilities and commercial establishments.  | horizon<br>tal                          | not<br>implem<br>ented |

# Cross-cutting Measures (Investment and Planning)

| Title of the energy saving       | End-use targeted   | Duration   | Achieve   | d/Expecte   | d energy   | savings in  | Status in  |
|----------------------------------|--|--|---|---|--|---|--|
| measure                          |  |  |   | target ye   | ar (MWh  | )   | relation to  |
|                                  |  |  | 2014  | 2017  | 2018   | 2020  | 1st EEAP   |
| Financing for Energy Efficiency: | EE and RE solutions for households space heat  | Start:2014   |   |   |  |   | partially  |
|                                  | and lighting efficiency (windows, doors, heat  | End:: 2020   | 35,069  | 53,336  | 61,336   | 81,117  | implemented  |
|                                  | supply, lighting, distribution systems) and SMEs   | (ongoing)  |   |   |  |   |  |
| Financing for EE: EE loans for   | residential energy end-use, SME EE of  | Start:2009   |   |   |  |   | partially  |
| households and SMEs, IFC         | production processes, space heat conservation  | End: 2015  | 35,792  | 54,435  | 62,600   | 82,789  | implemented  |
| Financing for EE: Energy         | EE loans for residential and business clients  | Start:2006   |   |   |  |   | partially  |
| efficiency loans for residential | (corporate energy efficiency, sustainable  | End: 2015  | 341,655   | 519,614   | 597,556  | 790,268   | implemented  |
| and business clients, EBRD       | energy financing facilities, cleaner energy  |  |   |   |  |   |  |
| ArmSEFF                          | production, municipal infrastructure EE)   |  |   |   |  |   |  |
| Financing for EE: Eastern        | facilitation of EE finance in municipal  | Start: 2015  | tracke  | d as part c   | of other m   | neasures  | initializing   |
| European Energy Efficiency and   | infrastructure with grant co-financing   | End:   | d   | ue to leve  | raging eff   | ect   |  |
| Environment Partnership (E5P)    |  | ongoing  |   |   |  |   |  |
| Removing inadequate gas tariff s | Developing a revised tariff structure which  | Start:2016,  |   |   |  |   | not  |
| tructure to encourage energy sav | would not penalize SMEs and autonomous   | ongoing  |   | 59,365  | 59,365   | 59,365  | Implemented  |
| ings                             | heating systems  |  |   |   |  |   |  |
| Support to Armenian              | municipal infrastructures, building sector,  | Start 2015;  |   |   |  |   | new measure  |
| Municipalities in Sustainable    | households   | End 2020   | 3,056   | 22,811  | 31,961   | 51,083  |  |
| Energy Action Planning           |  |  |   |   |  |   |  |
| Total (MWh)                      |  |  | 415,572   | 709,560   | 812,818  | 1,064,621   |  |
| Total (KTOE)                     |  |  | 35.73   | 61.01   | 69.89  | 91.54   |  |
|                                  | measure<br>Financing for Energy Efficiency:<br>GGF<br>Financing for EE: EE loans for<br>households and SMEs, IFC<br>Financing for EE: Energy<br>efficiency loans for residential<br>and business clients, EBRD<br>ArmSEFF<br>Financing for EE: Eastern<br>European Energy Efficiency and<br>Environment Partnership (E5P)<br>Removing inadequate gas tariff s<br>tructure to encourage energy sav<br>ings<br>Support to Armenian<br>Municipalities in Sustainable<br>Energy Action Planning<br>Total (MWh) | measureFinancing for Energy Efficiency:<br>GGFGGFFinancing for EE: EE loans for<br>households and SMEs, IFCFinancing for EE: EE loans for<br>households and SMEs, IFCFinancing for EE: Energy<br>efficiency loans for residential<br>and business clients, EBRDEE loans for residential<br>and business clients, EBRDArmSEFFFinancing for EE: Eastern<br>European Energy Efficiency and<br>Environment Partnership (ESP)Removing inadequate gas tariff s<br>ructure to encourage energy sav<br>ingsSupport to Armenian<br>Municipalities in Sustainable<br>Energy Action PlanningTotal (MWh) | measureEE and RE solutions for households space heat<br>and lighting efficiency (windows, doors, heat<br>supply, lighting, distribution systems) and SMEs<br>(ongoing)Start:2014<br>End:: 2020<br>(ongoing)Financing for EE: EE loans for<br>households and SMEs, IFCresidential energy end-use, SME EE of<br>production processes, space heat conservation<br>End: 2015Start:2009<br>End: 2015Financing for EE: Energy<br>efficiency loans for residential<br>and business clients, EBRD<br>ArmSEFFEE loans for residential<br>energy financing facilities, cleaner energy<br>production, municipal infrastructure EE)Start: 2015Financing for EE: Eastern<br>European Energy Efficiency and<br>Environment Partnership (E5P)facilitation of EE finance in municipal<br>infrastructure with grant co-financing<br>ongoingStart: 2015Removing inadequate gas tariff s<br> | measureImage: Constraint of the second s | measuretarget yeeFinancing for Energy Efficiency:<br>GGFEE and RE solutions for households space heat<br>and lighting efficiency (windows, doors, heat<br>supply, lighting, distribution systems) and SMEsStart:2014<br>End:: 2020<br>Start:2009S3,336Financing for EE: EE loans for<br>households and SMEs, IFCresidential energy end-use, SME EE of<br>production processes, space heat conservation<br>energy efficiency, sustainable<br>energy financing facilities, cleaner energy<br>production, municipal infrastructure EE)Start: 2000<br>End: 2015S1,792<br>S1,79254,435Financing for EE: Eastern<br>European Energy Efficiency and<br>Environment Partnership (E5P)EE loans for resided tariff structure with grant co-financing<br>infrastructure to encourage energy saw<br>would not penalize SMEs and autonomous<br>householdsStart: 2016,<br>end: 2015tracked as part of<br>s141,655Support to Armenian<br>Municipalities in Sustainable<br>Energy Action PlanningDeveloping a revised tariff structure which<br>householdsStart: 2016,<br>ongoingStart: 2016,<br>ongoing59,365Support to Armenian<br>Municipalities in Sustainable<br>Energy Action Planningmunicipal infrastructures, building sector,<br>householdsStart 2015;<br>Start 2015;<br>Start 2015,<br>ongoing22,811<br>Start 2015,<br>ongoingTotal (MWh)Image Addition StartTop,5003,05622,811 | measureTarget year (MWhFinancing for Energy Efficiency:<br>GGFEE and RE solutions for households space heat<br>and lighting efficiency (windows, doors, heat<br>supply, lighting, distribution systems) and SMEs<br>(ongoing)Start:2014<br>End:: 2020<br>(ongoing)35,06953,33661,336Financing for EE: EE loans for<br>households and SMEs, IFC<br>Financing for EE: Energy<br>efficiency loans for residential<br>and business clients<br>(corporate energy efficiency, sustainable<br>energy financing for EE: Eastern<br>Enancing for EE: Eastern<br>Eriancing for EE: Eastern<br>Eriancing for EE: Eastern<br>Eastification of EE finance in municipal<br>infrastructure with 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of<br>production processes, space heat conservation<br>efficiency loans for residential and business clients<br>efficiency loans for residential and business clients<br>efficiency loans for residential and processes, space heat conservation<br>energy financing facilities, cleaner energy<br>production, municipal infrastructure EE)Start:2006<br>start:2015S19,614<br>S19,614S97,556<br>S97,556790,268<br>S97,556Financing for EE: Eastern<br>European Energy Efficiency and<br>Environment Partnership (ESP)Developing a revised tariff structure which<br>heating systemsStart: 2015<br>end:<br>ongoingStart: 2016<br>start: 2016<br>ongoingS19,305S9,365S9,365Support to Armenian<br>Municipal infrastructures, building sector,<br>Muncipalities in Sustainable<br>Energy Action PlanningStart: 2015<br>end 2020S1,3056S9,365S9,365Total (MWh)Image with the start of total and busines clients<br>energy Action PlanningStart: 2015<br>end 2020S1,3056S19,305S19,305S19,305 |

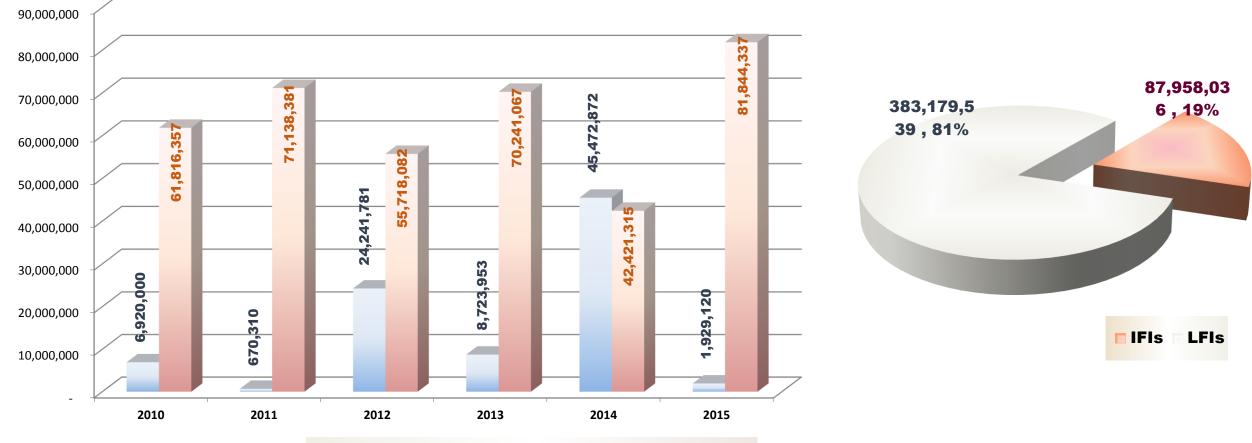
## Cross-cutting / Financing EE Investments: EE&RE Lending Portfolio Analysis





About 150 thousand TOE was saved in 2010-2015 through EE lending, and more than 18.30 mln TOE would be saved in 2016-2020, due to the cumulative effect of savings from past investments. GGF is going to be e main player in this activity with its estimated share in total savings expected to be about 97.2%. This may potentially be due to the fact, that majority of IFIs has failed to provide reasonable forecast of lending plans beyond 2015.

# **EE / RE LOANS PROVIDED BY** LFIs and IFIs IN 2010 - 2015, USD



**LFIs** 

IFIs

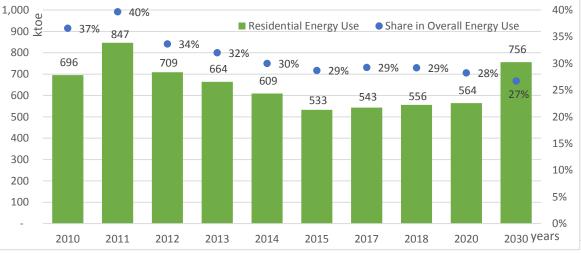
Amount of EE / RE Loans provided by LFIs, including International Financial Institutions' (IFI) funds, increased from \$68.74 mln in 2010 to \$83.78mln in 2015, i.e. 2.71% per year, which is about 1.72 times less than the annual GDP growth rate. **So, Armenia had about \$340 mln unutilized EE investment potential in 2010-2015.** 

Covenant of Mayors: Sustainable Energy Action Planning 10 signatories already, 5 SEAPs ready,

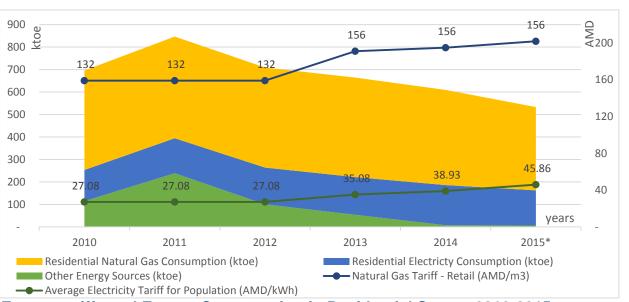
Recommend: supporting CoM & SEAP development

| Sector             | Unit     | Energy efficiency of measures in SEAPs |        |        |         |        |
|--------------------|----------|--|--------|--------|---------|--------|
|                    |          | Tsaghkadzor                            | Vayk   | Spitak | Hrazdan | Aparan |
| Municipal sector * | MWh/year | 435,9                                  | 313,3  | 157,3  | 4303,8  | 500,4  |
|                    | %        | 17,6                                   | 4,2    | 1,6    | 15,2    | 15,6   |
| Residential        | MWh/year | 847,0                                  | 5065,0 | 7967,9 | 19682,5 | 2047,7 |
|                    | %        | 34,2                                   | 68,1   | 82,9   | 69,4    | 63,8   |
| Renewable energy   | MWh/year | 651,0                                  | 346,8  | 817,2  | 1909,7  | 513,9  |
|                    | %        | 26,3                                   | 4,7    | 8,5    | 6,7     | 16,0   |
| Transport          | MWh/year | -                                      | 1483,1 | -      | 1168,8  | -      |
|                    | %        | -                                      | 19,9   | -      | 4,1     | -      |
| Awareness raising  | MWh/year | 541,2                                  | 227,2  | 669,8  | 1286,0  | 147,2  |
|                    | %        | 21,9                                   | 3,1    | 7,0    | 4,5     | 4,6    |
| Total              | MWh/year | 2475,1                                 | 7435,4 | 9612,3 | 28350,8 | 3209,2 |

## Buildings Sector/ Existing Residential Buildings

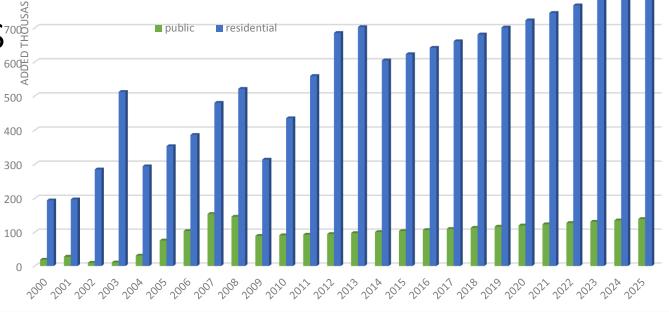


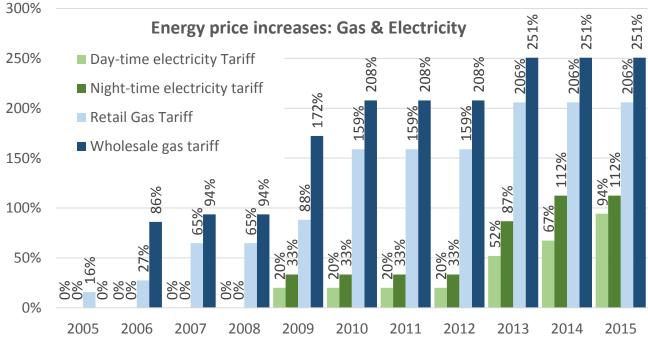
Energy Use in Residential Sector, 2010-2030.



Energy tariffs and Energy Consumption in Residential Sector, 2010-2015

Growth dynamics and forecast for residential and public building stock





# EE Improvement Measures planned (1<sup>st</sup> NEEAP)

| Building<br>Sector:    | II.1. National Building Code considering energy performance of buildings              |
|------------------------|---|
| Horizontal             | II.2. Standards and calculation methodology to assess energy performance in buildings |
| Regulatory<br>Measures | II.3. Institutional capacity-building for implementing and enforcing new standards    |
|                        | II.4. QA/QC standards for certification of key building materials                     |
|                        | II.5. Methodology for assessment of energy performance for pilot buildings            |
|                        | II.6. Training and education on building energy performance                           |
|                        |   |

Pilot Project: Design competition & construction of several "best-practice" buildings

| No. | 1st NEEAP Measure   | No      | Title of the energy saving measure  |
|-----|---|---------|---|
|     | National Building Code con                                    | II.1    | Development and adoption of the new building codes:   |
|     | sidering EPC  |         | <ul> <li>MSN "Thermal Protection of Buildings"; MSN "Thermal Networks"; MSN "Thermal Insulation of Equipment and Pipelines"</li> </ul>  |
|     | Standards and calculation                                     |         | Development and adoption of the National standard AST 362-2013 "Energy efficiency. Building energy passport. Main provisions. Typical forms"  |
|     | methodology to assess ene                                     | II.2.b  | Adoption of EPBD based technical regulation "On Building Energy Performance"  |
|     | rgy performance in buildin<br>gs                              | II.2.c  | Harmonization of 6 EN and ISO standards in relation of energy efficiency  |
|     | -   | II.2.d  | Development of the technical regulation on the building safety, including provisions on building EE   |
|     |   | II.2.e  | Amendments to the Law on Energy Saving and Renewable Energy   |
|     | Institutional capacity-buildi                                 |         | The draft RA Law "On making an addition into the RA law "On urban development" submitted to the Ministry of Urban Development dated July 13, 2013   |
|     | ng for implementing and e<br>nforcing new standards           | II.3.b  | The decision of RA Government "On implementation of energy saving and energy efficiency improvement measures in facilities being constructed (reconstructed, renovated) under the state funding". |
|     |   | II.3.c  | Changes to the Gov.Decision on Energy Audits  |
|     |   | II.3.d  | - The energy efficiency and energy saving related tasks and functions were added in the MUD charter in 2013 by the Government decision N225-N (13 March   |
|     |   |         | 2013). According to the 2014 Action Plan, the MUD is currently elaborating a draft government decision "On application of measures directed towards increasing                                    |
|     |   |         | of energy saving and energy efficiency in objects constructed (reconstructed, renovated) by the state means". Workplan for 2015 includes new Housing Code   |
|     |   |         | development.  |
|     | QA/QC standards for<br>certification of building<br>materials | 11.4    | 2 laboratories were established for testing thermal-physical parameters of construction materials in Armenia. Over 14 materials were tested and certified.  |
|     | Methodology for assessme<br>nt of energy performance f        | II.5.a  | "Advisory Handbook on Technical Solutions for Thermal Insulation of Envelopes of Residential, Public and Industrial Buildings in Construction and Reconstruction in the Republic of Armenia"      |
|     | or pilot buildings  | II.5.b  | Development of "Database of construction insulation materials and pre-fabricates"   |
|     |   | II.5.c  | Changes to the Gov.Decision on Energy Audits  |
|     |   | II.6.a  | Black Sea Basin 2007-2013 Energy Efficiency Program strengthening the administrative capacity of local authorities and exchange good practice knowledge in  |
|     | building energy   |         | energy efficiency in buildings, Black Sea Join Operational Program. Trainings including:  |
|     | performance   |         | - Study Tour on Energy Efficiency, Renewable Energy and Other Eco Solutions in Buildings in Armenia;  |
|     |   |         | - A Public Seminar on Energy Efficiency in AUA; etc.  |
|     |   | II.6.b. | UNDP/GEF Improving EE in Buildings Program held multiple trainings and seminars aimed at building experts' capacity   |
|     |   |         | Pilots on energy efficiency in residential buildings, UNDP/GEF BEEI project   |
|     | etition and construction of                                   | II.7.b  | Pilots on energy efficiency in public buildings through energy saving agreement scheme, R2E2/GEF/WB   |
|     | several "best-practice" buil dings                            |         | INOGATE/ESIB & HFHA REELIH  |
|     | 1.8 incentive scheme to promote f                             |         | Not implemented   |
|     | E residential (re)construction                                |         |   |

| Residential<br>Buildings: – | II.7. Financing for EE & Pilot projects (UNDP/GEF BEEI project).   |
|-----------------------------|--|
| Program-<br>matic &         | II.9.a. Financing for EE: Household energy efficiency loans and EE mortgage loans (NMC/AFD)                                      |
| New                         | II.9.b. Financing for EE: Residential energy efficiency bank-based commercial loan through HFHA Condo, REELIH and SUDEP Projects |
| measures                    | II.9.c. Financing for EE: KfW Urban & Rural Housing EE credit line   |

II.10. Mitigating Tariff Increase with Low-income Energy Efficiency Program

II.11. EE Retrofits in existing residential buildings: National Program and Action Plan for MAB Renovation & EE [potentially: UNDP/GEF/EIB Derisking EE investments in Residential Housing of Armenia]

II.12. Appliance Energy Labeling Awareness Campaign

### Energy Efficiency Improvement Measures in Residential Buildings

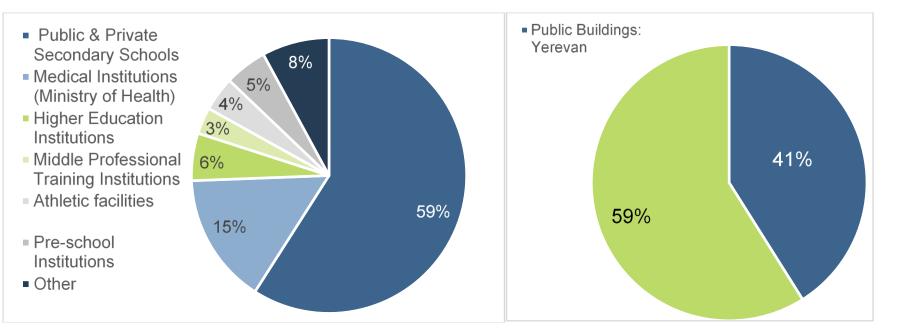
|                 |   |  | Duration                     | Achieved / estimated energy savings in target |           |           |           | Status in                   |
|-----------------|---|--|------------------------------|---|-----------|-----------|-----------|-----------------------------|
| No              | Title of the energy saving measure  | End-use targeted   |                              | year (MWh)                                    |           |           |           | relation to 1 <sup>st</sup> |
|                 |   |  |                              | 2014  | 2017      | 2018      | 2020      | EEAP                        |
| II.7            | Legal Support, Financing and Information: Improvement of Energy<br>Efficiency in Buildings; development of secondary legislation for EE in<br>buildings, as well as funding for the first pilot thermal modernization<br>of a residential multi-apartment building in Avan district of Yerevan<br>and social housing in Goris and Akhouryan towns (UNDP/GEF BEEI<br>project). | Residential multi-apartment<br>buildings, social housing,<br>significant reconstruction of<br>existing buildings, secondary<br>legislation for EE in buildings | Start:<br>2013;<br>End: 2017 | 1,200   | 1,200     | 1,200     | 1,200     | partially<br>implemented    |
| II.9.a.         | Financing for Energy Efficiency: Household energy efficiency loans and EE mortgage loans (NMC/AFD)  | Household EE loans and EE<br>mortgage loans ; residential<br>buildings and private homes'<br>space heating, hot water<br>preparation                           | Start:2014<br>End: 2020      | 136   | 141       | 164       | 211       | partially<br>implemented    |
| II.9.b          | Financing for Energy Efficiency: Residential energy efficiency bank-<br>based commercial loan through HFHA Condo, REELIH and SUDEP<br>Projects  | residential energy end-use in space heating and hot-water preparation  | Start:<br>2013;<br>End: 2018 | 30  | 4,914     | 5,067     | 5,067     | partially<br>implemented    |
| II.9.c.         | Financing for Energy Efficiency: KfW Housing EE credit line   | Residential energy end use,<br>heating, hot water preparation,<br>lighting   | Start:2016<br>End: 2020      | new<br>measure                                | TBD       | TBD       | TBD       | Inception<br>March 2016     |
| II.10           | Mitigating Tariff Increase with Low-income Energy Efficiency<br>Program   | Residential energy end use,<br>lighting efficiency   | Start:2015<br>End: 2016      | new<br>measure                                | 116,159   | 116,159   | 116,159   | new measure                 |
| 11.11           | EE Retrofits in existing residential buildings: National Program and Action Plan for MAB Renovation & EE  | Existing residential buildings, space heating  | Start:2016<br>End: 2020      | new<br>measure                                | 65,000.00 | 65,000.00 | 65,000.00 | new measure                 |
| II.12           | Appliance Energy Labeling Awareness Campaign  | Residential energy end use,<br>lighting efficiency   | Start:2015<br>End: 2020      | new<br>measure                                | 176,704   | 209,369   | 409,635   | new measure                 |
| Sum of savings: |   |  | MWh                          | 1,366   | 364,118   | 396,959   | 597,272   |                             |
| Sum of savings: |   |  | KTOE                         | 0.12  | 31.31     | 34.13     | 51.36     |                             |

| Public<br>Buildings &    | III.1. Public Building EE: Implementation of energy saving activities in municipal and social public facilities (R2E2/GEF/WB) |  |  |  |  |
|--------------------------|---|--|--|--|--|
| Services:<br>Programmati | III.1.a<br>munici   | Public Building EE: Implementation of energy saving activities in pal and social public facilities (R2E2/GEF/WB)   |  |  |  |
| c & New                  | 111.2.  | NAMA project to Support EE in Public Buildings and Social Housing  |  |  |  |
| measures                 |   | Financing for EE & Public Procurement for EE: UNDP Green Urban<br>g Project GHG Emission reduction by increasing EE in municipal<br>g in the cities of Armenia |  |  |  |
|                          | III.4.<br>integra   | Financing for Energy Efficiency & Public Procurement for EE: EE-<br>ted reinforcement of Schools by KfW  |  |  |  |
|                          | III.5.  | EBRD Loan-funded Yerevan streetlighting  |  |  |  |

III.6. USAID Clean Energy and Water Program for EE & RE solutions in community energy and water use

III.7 Yerevan - Jur Rehabilitation and Modernization

#### **Public Buildings and Services**



#### **Energy Saving Potential in Public Buildings**

| Total Area of public buildings in Armenia (m2)                   | 13,787,397      |
|--|-----------------|
| Total energy consumption in Public Buildings (MWh/year)*         | 1,764,787       |
| Annual Energy Saving Potential (MWh/year)*                       | 896,181         |
| * - based on R2E2 experience with 56 projects.                   |                 |
| Average energy consumption prior to EE in public buildings       | 128 kWh.m/yr    |
| Average energy consumption after EE                              | 63 kWh.m/yr     |
| Average energy saving rate                                       | 51%             |
| Investment need (AMD) at average of AMD 8400/m2 for typical ESMs | 115,814,134,238 |
| Investment need (USD) - exchange rate 473                        | \$244,850,178   |
| Total Financing currently available (GEF and KfW)                | \$ 27,270,296   |

### EEIMs in Public Buildings & Services – Part 1

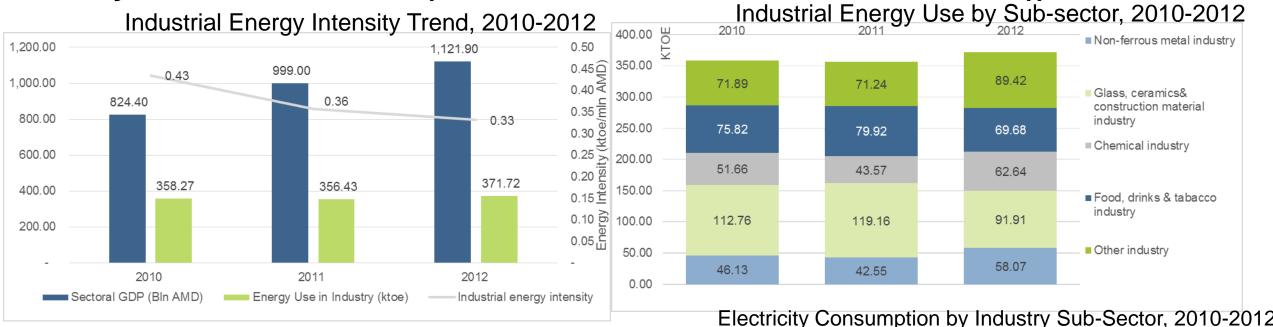
| No      | Title of the energy saving measure   | End-use targeted   | Duration                              |                    |        | xpected e<br>r year (M<br>2018 |         | Status in<br>relation to<br>1 <sup>st</sup> EEAP |
|---------|--|--|---------------------------------------|--------------------|--------|--------------------------------|---------|--|
| III.1.  | of energy saving activities in   | consumption by social and other nublic                         | Start: 2012<br>End: 2017              | 48,941             | 84,570 | 101,484                        | 146,137 | partially<br>completed                           |
| III.2.a | cofinanced Implementation of<br>energy saving activities in municipal                  | •••  | Start: 2016;<br>End: 2020             | new<br>measur<br>e | 6,742  | 10,113                         | 16,855  | new<br>measure                                   |
| III.2.  | NAMA project to Support Energy<br>efficiency in Public Buildings and<br>Social Housing |  | Start: 2016<br>End: 2020<br>(ongoing) | new<br>measur<br>e | 11,442 | 14,653                         | 21,037  | carbon<br>financing<br>sought                    |
| III.3.  |  | Municipal lighting electricity use in the cities<br>of Armenia | Start:2013<br>End: 2017               | new<br>measur<br>e | 103    | 103                            | 103     | partially<br>completed                           |

### EEIMs in Public Buildings & Services – part 2

| No     | Title of the energy saving measure  | End-use targeted   | Duration                  | Achieved<br>2014 | / expect<br>per year<br>2017 | •       | y savings<br>2020 | Status in<br>relation<br>to 1 <sup>st</sup><br>EEAP |
|--------|---|--|---------------------------|------------------|------------------------------|---------|-------------------|---|
| 111.4. | EE-integrated reinforcement<br>of Schools by KfW  |  | Start:2016;<br>End: 2020  | new<br>measure   | 39,897                       | 39,897  | 39,897            | pending   |
| 111 5  | EBRD Loan-funded Yerevan<br>streetlighting  | lise on 28 streets of  | Start: 2015;<br>End 2017  | new<br>measure   | 2,554                        | 2,554   | 1,277             | pending<br>launch                                   |
| III.6. | USAID Clean Energy and<br>Water Program for EE & RE<br>solutions in community<br>energy and water use | rural communities,<br>agricultural water<br>users, community<br>organizations,<br>municipalities | Start: 2012               | 19               | 19                           | 19      |                   | complet<br>ed                                       |
|        | Yerevan - Jur Rehabilitation<br>and Modernization   | •  | Start 2013*<br>End - 2017 | 71,160           | 75,400                       | 75,400  | 75,400            | partially<br>complet<br>ed                          |
|        | Sum of savings:   |  | MWh                       | 120,120          | 220,727                      | 244,223 | 300,724           |   |
|        | Sum of savings:   |  | KTOE                      | 10.33            | 18.98                        | 21.00   | 25.86             |   |

## Industry, SMEs and Power (Generation, Transmission, Distribution))

Industry



#### **Structure of Natural Gas** 2011 2012 2013 2014 Share in 500 TFEC Waste collection, treatment and disposal activities; **Consumption by Sectors** 450 materials recovery (2011 - 2013)Sewerage 400 ЧММ **Quantity of Imported Gas** 2069.1 2455.5 2361.05 2450.9 (%) Water collection, treatment and supply 350 000 Gas distributed through Networks, 1534.92 1608.9 1821.92 2008.8 82% Water supply, sewerage, waste management and including to 300 remedlation activities Electricity, gas, steam and air conditioning supply 550.75 542 538.93 515.4 26% **Population** 250 **Power Sector** 184.91 231.9 252.29 594.1 29.6% Manufacture of machinery and equipment n.e.c. 200 252.04 275.261 12.5% 259.9 252.1 Manufacture of electrical equipment 24% Vehicle Fueling Stations (CNG) 362.36 418 454.96 481.7 150 Manufacture of computer, electronic and optical **Public Sector** 49.89 49.1 2% 51.45 48.4 100 products Manufacture of fabricated metal products, except **Other Consumers** 133.42 108.7 250 116.3 6% 50 machinery and equipment Average calorific value of natural gas (kCal/m3) 8214 Manufacture of basic metals 0

EEIMs in Industry, SME & Power Sector Considering EE aspects during approval and construction of new industrial facilities

Increasing the efficiency of the central heating plants and suppliers: Avan DH cogeneration EE Financing Facility for Industry & SME

Natural gas savings through improvement of transmission pipelines and substations, and optimization of existing boiler houses in TPPs Reduction of energy losses in distribution networks: WB Electricity Supply reliability

**Reduction of energy losses in distribution networks: EBRD Power Supply Reliability** 

Electricity savings through improvements of existing network, compensation of reactive power, transformer improvement Reduction of Electricity Losses in Low-voltage networks, ArmElNet

Wider Application of Renewable Energy: SWHs

**Geothermal Heat Pumps for Central Heating** 

Utilization of animal waste for biogas energy production

Development of distributed solar PV generation through implementation of Net metering provision

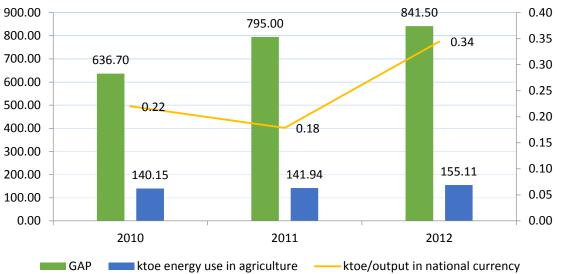
## EEIMs in Industry, Power & SMEs

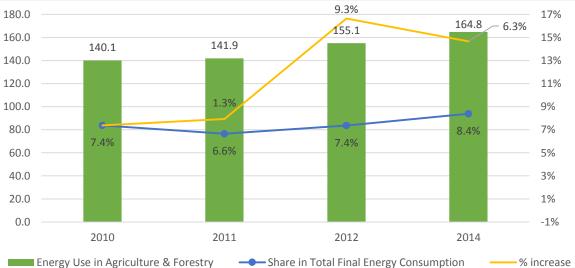
|        |  |   |                                       | <b>A</b> |         | • • •                              | A) A ( _ ) * . | Charles 1   |  |  |
|--------|--|---|---------------------------------------|----------|---------|------------------------------------|----------------|---|--|--|
| No     | Title of the energy saving measure   | end-use targeted  | Duration                              |          | •       | energy savings (f<br>e target year |                | Status in<br>relation to 1 <sup>st</sup><br>NEEAP |  |  |
|        |  |   |                                       | 2014     | 2017    | 2018                               | 2020           |   |  |  |
| 10.1   |  | benchmarking, ecodesign   | Start: 2015<br>End: 2020 (ongoing)    | -        | 271,969 | 397,132                            | 718,979        | not<br>impemented                                 |  |  |
| 11/2   | Increasing the efficiency of the central heating plants and suppliers: Avan DH - cogeneration  |   | Start: 2005<br>End: ongoing           | 6,673    | 9,213   | 10,060                             | 11,753         | partially<br>implemented                          |  |  |
| 11/2   | Implementation of<br>EE Financing Facility for Industrial Enterprises  |   | reported in cross-cutting se          | ection   | -       | -                                  | -              |   |  |  |
| IV.4.a | Natural gas savings through improvement of transmission<br>pipelines and substations, and optimization of existing boil<br>er houses in TPPs     | Natural gas savings through improvement of tr   |                                       | -        | 12,362  | 18,543                             | 30,905         | Not<br>implemented                                |  |  |
| IV.4.b | Natural gas savings through improvement of transmission<br>pipelines and substations, and optimization of existing boil<br>er houses in TPPs     |   | Start: 2018<br>End: 2020              |          |         |                                    | 2,369,980      | not<br>implemented                                |  |  |
| IV.5.a | Electricity Supply reliability   | energy generation, distribution   | Start: 2015<br>End: 2060              |          | -       | -                                  | -              | not<br>implemented                                |  |  |
| IV.5.D | Reduction of energy losses in distribution networks: EBRD<br>Power Supply Reliability  |   | Start: 2016<br>End: 2020              |          | -       | 3,311                              | 3,31           | 1<br>implemented                                  |  |  |
| IV.5c. | Electricity savings through improvements of existing electr<br>icity network, compensation of reactive power and impro<br>vement of transformers |   | Start: 2012<br>End: 2017              |          |         | 18,000                             | 18,000         | not<br>implemented                                |  |  |
|        | Reduction of Electricity Losses in Low-voltage networks,<br>ArmElNet   | reduced energy losses in distribution networks  | Start: 2016<br>End: 2020              |          | 62,072  | 62,072                             | 62,072         | not<br>implemented                                |  |  |
| IV.6.a |  | 8   | Start: 2016<br>End: 2020 (and beyond) | 8,623    | 17,256  | 18,401                             | 25,356         | new measure                                       |  |  |
| IV.6.b | Geothermal Heat Pumps for Central Heating  | space heating, EE, renewables, PPP  | Start: 2016<br>End: 2020 (and beyond) |          | 705     | 705                                | 705            | new measure                                       |  |  |
| IV.6.c | Promotion of Biogas Utilization from Animal Waste  | space heating, EE, renewables, PPP  | Start: 2016<br>End: 2020 (and beyond) |          | 57,922  | 86,883                             | 144,806        | new measure                                       |  |  |
|        |  | Distributed generation, solar energy,<br>autonomous electricity production, net<br>metering | Start: 2016<br>End: ongoing           | 701      | 1,781   | 2,141                              | 2,863          | new measure<br>1                                  |  |  |
|        | Total Industry & Power (MWh)         15,997         433,280         617,249         3,391,288  |   |                                       |          |         |                                    |                |   |  |  |
|        | Total Industry 8   | & Power (ktoe)  |                                       | 1.38     | 37      | 53                                 | 292            |   |  |  |

# Agriculture

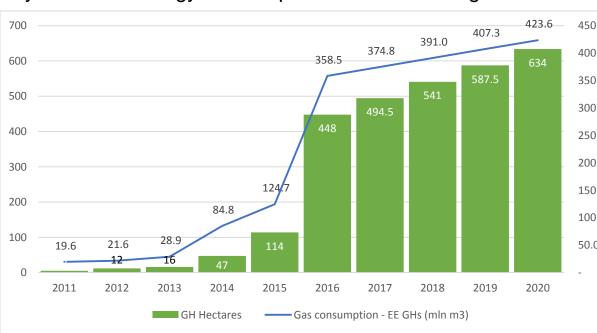
### Energy Intensity of Gross Agricultural Output, 2010-2012

#### Dynamics of energy consumption in agricultural sector





### Dynamics of energy consumption in commercial greenhouses



### 93% of existing agricultural machinery produced in Soviet Union (1976-91)

| •    |                         |                      |               |            |
|------|-------------------------|----------------------|---------------|------------|
|      |                         | <b>Existing Unit</b> | Working Order | Load Level |
| 50.0 | Tractors                | 15,025               | 11,862        | 78.9%      |
| 0.0  | Trucks                  | 15,063               | 11,383        | 75.6%      |
| 50.0 | Combine-Harvester       | 1,356                | 1,007         | 74.3%      |
| 0.0  | Tractor Trailer         | 6,130                | 5,337         | 87.1%      |
| 50.0 | Tractor Mowing          | 2,031                | 1,714         | 84.4%      |
| 0.0  | Machines                |                      |               |            |
| 50.0 | Forage Harvester        | 405                  | 295           | 72.8%      |
| 0.0  | Grain Cleaning Machines | 425                  | 362           | 85.2%      |
| 0.0  | Row Sowing Machines     | 1,863                | 1,597         | 85.7%      |
|      | Tractor Plows           | 3,903                | 3,447         | 88.3%      |
|      | Cultivators             | 2,279                | 1,926         | 84.5%      |
|      | Square Baler            | 1,664                | 1,397         | 84.0%      |
|      |                         |                      |               |            |

| ElMs in    | VI.1  | Rural development program: high efficiency agricultural machinery import |
|------------|-------|--|
| griculture | VI.2  | Importing high efficiency tractors, Japanese ODA                         |
|            | VI.4  | Irrigation rehabilitation emergency project, WB                          |
|            | VI.6  | Municipal water project, WB  |
|            | VI.7  | USAID Clean Energy & Water Program                                       |
|            | VI.10 | Irrigation System Modernization and Institutional Capacity Building, WB  |
|            | VI.12 | Science technology innovation partnership (STIP)                         |
|            | VI.13 | Energy efficient greenhouse  |
|            | VI.15 | Grading agricultural products based on quality                           |
|            | VI.16 | Renewing the agricultural machinery park                                 |
|            | VI.18 | Install gravity irrigation   |

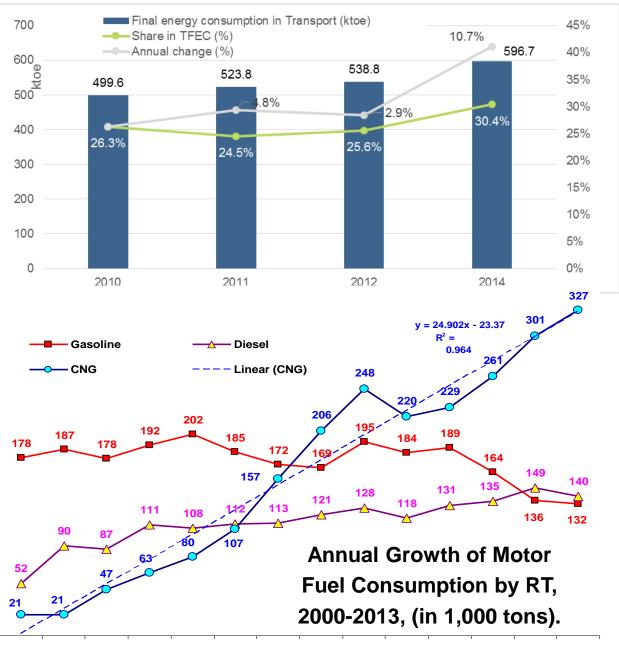
E

A

## EEIMs in Agriculture Sector

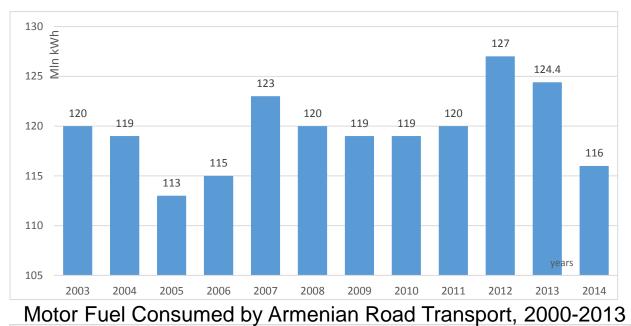
| No    | Title  | Target end-use                     | Time-frame               | Achieved energy savings in<br>target year (MWH) |        |        |        |  |  |
|-------|--|------------------------------------|--------------------------|---|--------|--------|--------|--|--|
|       |  |                                    |                          | 2014  | 2017   | 2018   | 2020   |  |  |
|       | Rural development program: high efficiency agricultural machinery import   | Farmers                            | 2013-ongoing             | 9   | 9      | 9      | 9      |  |  |
| VI.2  | Importing high efficiency tractors, Japanese ODA                           | Farmers                            | 2010-2012                | 1,267   | 1,267  | 1,267  | 1,267  |  |  |
| VI.4  | Irrigation rehabilitation emergency project, WB                            | Rural irrigation users;            | 2009-2013                | 78  | 73     | 73     | 73     |  |  |
| VI.7  | USAID Clean Energy & Water Program   | Rural communities                  | 2012-2015                | 150   | 150    | 150    | 150    |  |  |
|       | Irrigation System Modernization and Institutional Capacity<br>Building, WB | Rural irrigation users;<br>farmers | Future plans             |   | 19,000 | 19,000 | 19,000 |  |  |
| VI.12 | Science technology innovation partnership (STIP)                           | Fish farms                         | 2015-2030                |   |        |        |        |  |  |
| VI.13 | Energy efficient greenhouses   | Private greenhouse<br>sector       | Start: 2011<br>End: 2020 |   | 425    | 480    | 591    |  |  |
| VI.15 | Grading agricultural products based on quality                             | Processors, farmers                | Start: ASAP              |   | 8620   | 25900  | 51700  |  |  |
| VI.16 | Renewing the agricultural machinery park                                   | Farmers                            | Start: ASAP<br>End: 2020 |   | 134    | 201    | 269    |  |  |
| VI.18 | Install gravity irrigation   | Farmers                            | Start: ASAP              | 172000  | 17200  | 34500  | 51700  |  |  |
|       | Total MWH  |                                    |                          | 1,508   | 19,223 | 19,223 | 19,223 |  |  |
|       | Total ktoe   |                                    |                          | 0.13  | 1.65   | 1.65   | 1.65   |  |  |

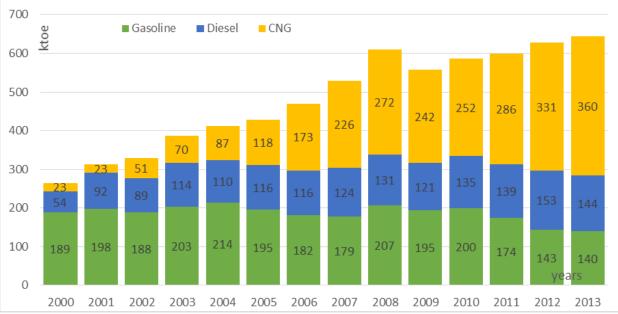
## **Transport/Mobility**



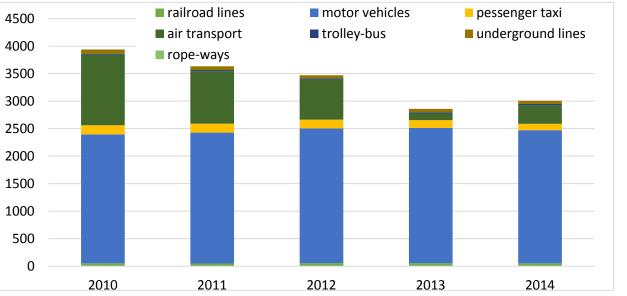
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013

#### Electricity Consumption (Million kWh)



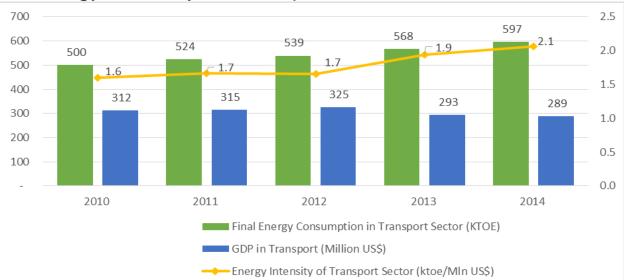


## **Transport/Mobility**



### Passenger Turnover (Million Passenger Kilometers Travelled)

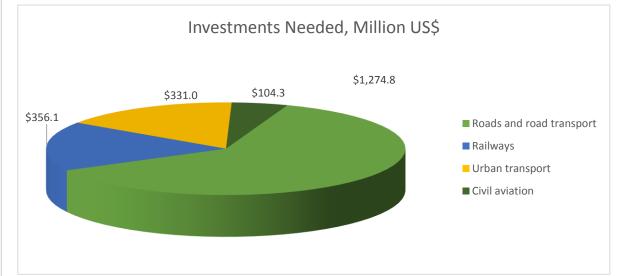
### Energy Intensity of Transport Sector



# Road Transport Fleet (Number) in Running in 2010, by Main Category and Motor Fuel Burned.

| RT Fleet       | Gasoline | Diesel | CNG   | Total RT by |
|----------------|----------|--------|-------|-------------|
| Category       |          |        |       | Category    |
| Passenger Cars | 165,171  | 1,409  | 80,99 | 247,579     |
|                |          |        | 9     |             |
| Buses and      | 3,962    | 1,902  | 5,521 | 11,385      |
| Minibuses      |          |        |       |             |
| Trucks         | 13,434   | 12,55  | 14,84 | 40,832      |
|                |          | 0      | 8     |             |
| Total RT by    | 182,567  | 15,86  | 101,3 | 299,796     |
| motor fuel     |          | 1      | 68    |             |

### Motor Fuel Consumed by Armenian Road Transport, 2000-2013



# EEIMs in Mobility/ Transport

| V1            | Development of legislative background on fuel efficiency and emission norms   |
|---------------|---|
| V2            | Dissemination of information on technologies and ES   |
| V3            | Continuous exchange of mini buses by larger passenger buses   |
| V4            | Expansion and modernization of the electrified public transport   |
| V5            | Expansion and modernization of rail transport network (passenger and freight)   |
| V6            | Continuous switching of road vehicles from gasoline to CNG  |
| V7<br>cover u | Development of an integrated electro-transport network and public services to nsatisfied demand in public transportation services in the greater Yerevan area |
| V8.           | Electric vehicles deployment strategy   |

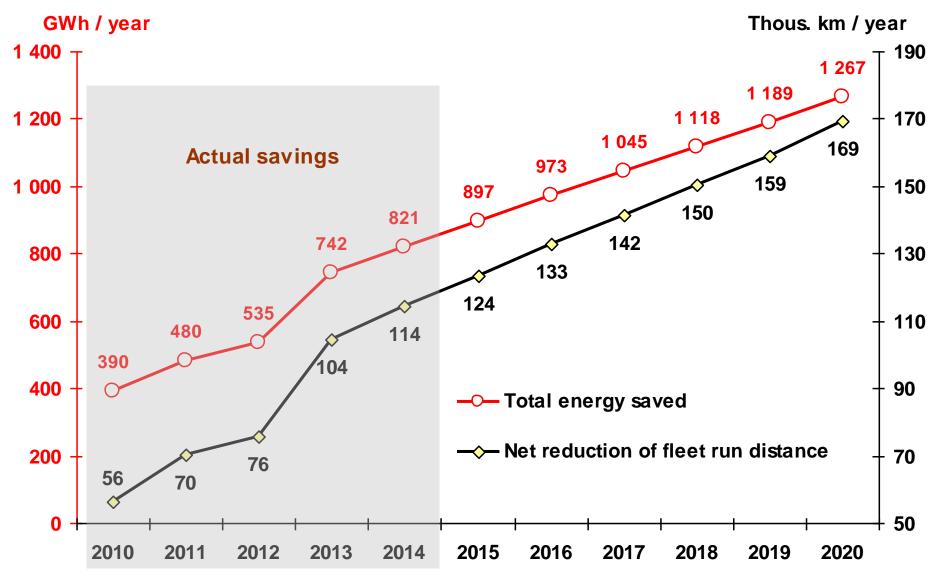
## Overview of Individual Measures in the Transport Sector -1

| No  | V. Transport sector  | end-use targeted                                 | Duration                       |         | -         | (MWh)     |           | Status in relation to    |
|-----|--|--|--------------------------------|---------|-----------|-----------|-----------|--------------------------|
|     |  |  |                                | 2014    | 2017      | 2018      | 2020      | 1 <sup>st</sup> NEEAP    |
| V.1 | Development of legislative ba<br>ckground regarding fuel effici<br>ency and emission norms of v<br>ehicles | regulatory<br>measure,<br>feasibility<br>studies | Start: 2008<br>End:<br>ongoing |         |           |           |           | partially<br>implemented |
| V.2 | Dissemination of information<br>on technologies and approac<br>hes for EE in transport                     | information                                      |                                |         |           |           |           | not<br>implemented       |
| V.3 | Continuous exchange of mini<br>buses by larger passenger bus<br>es   | road transport                                   | Start:2012<br>End:<br>ongoing  | 821,022 | 1,045,391 | 1,118,245 | 1,267,202 | partially<br>implemented |
| V.4 | Expansion and modernization<br>of the electrified public trans   | transport<br>(metro)                             | Start:2015<br>End: 2020        |         | 5,294     | 5,294     | 5,294     | partially<br>implemented |
|     | port system in the City of Yer<br>evan   | (trolley)  | Start:2016<br>End: 2020        | n/a     | n/a       | n/a       | n/a       | pre-feasibility          |
| V.5 | Expansion and modernization<br>of rail transport network (pas<br>senger and freight)                       | rall road  | Start: 2010<br>End:<br>Ongoing | 582     | 862       | 972       | 1,206     | partially<br>implemented |

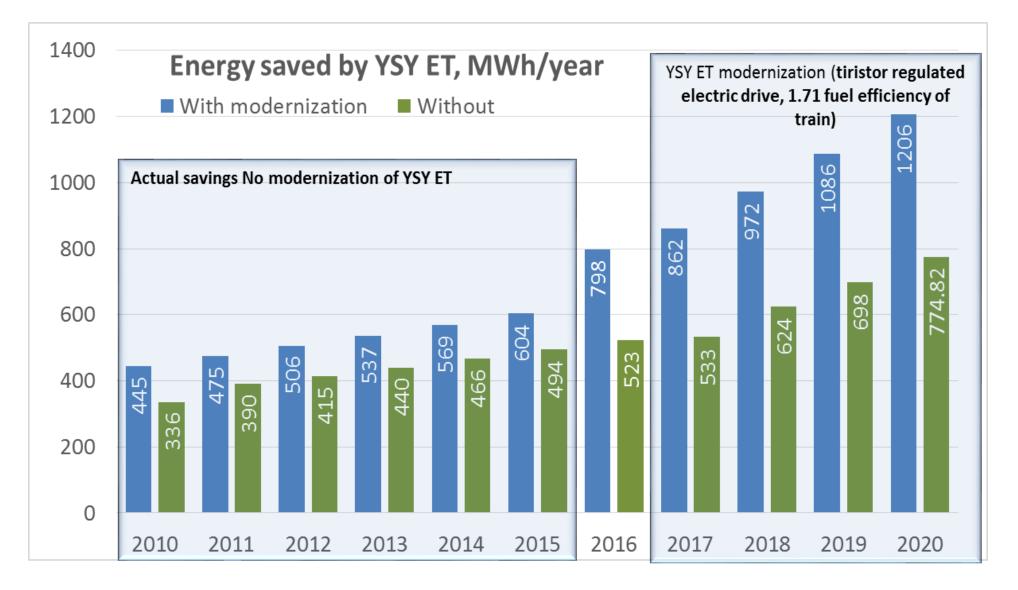
# Overview of Individual Measures in the Transport Sector-2

| No  | V. Transport sector  | end-use<br>targeted      | Duration                           | Achieved<br>2014 | s in target<br>2020 | Status in<br>relation to 1 <sup>st</sup><br>NEEAP |           |                              |
|-----|--|--------------------------|------------------------------------|------------------|---------------------|---|-----------|------------------------------|
| V.6 | vehicles from gasoline to  | road<br>transport        | Start:<br>2008;<br>End:<br>ongoing | Fina             | incial & CC         | )2 savings  |           | partially<br>implemente<br>d |
| V./ | Development of Integrated<br>Electro-Transport Network and<br>services to cover unsatisfied<br>demand in public<br>transportation services in<br>Yerevan agglomeration | information,<br>planning | Start:<br>2016:                    | n/a              | n/a                 | n/a   | n/a       | new<br>measure               |
| V.8 | Electric vehicles (BEV, PHEV)  | road<br>transport        | Start: 2016<br>End:<br>continuous  | n/a              | 238                 | 238   | 342       | new<br>measure               |
|     | Total energy savings in  | MWh                      |                                    | 821,604          | 1,051,785           | 1,124,749   | 1,274,044 | _                            |
|     | transport / mobility   | ktoe                     |                                    | 70.65            | 90.44               | 96.71   | 109.55    |                              |

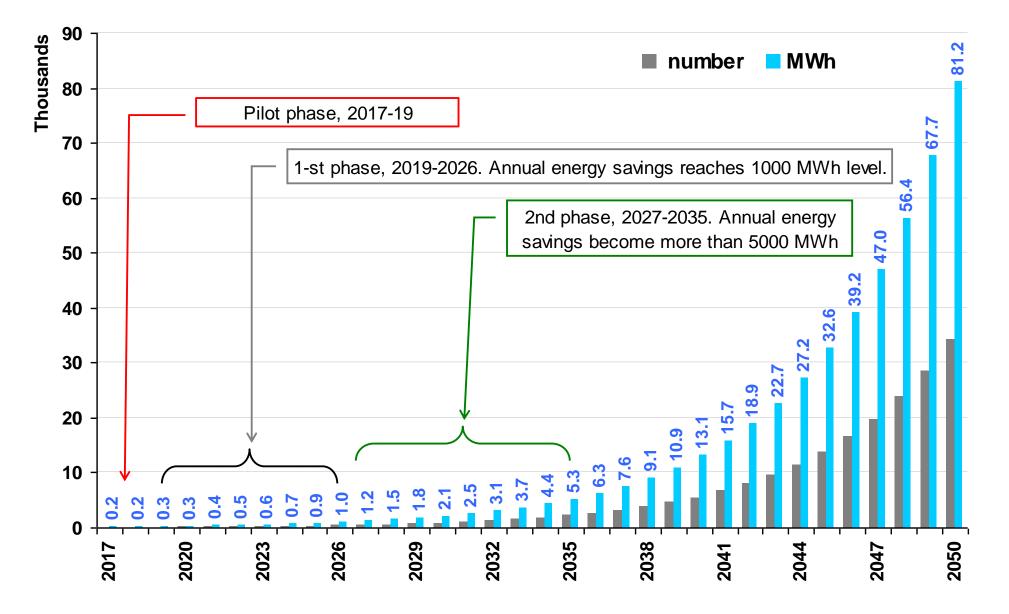
# V3. Direct energy savings due to Public Transport fleet & route optimization



# V5. Rail expansion & modernization (seasonal Yerevan-Shorja-Yerevan electric train)



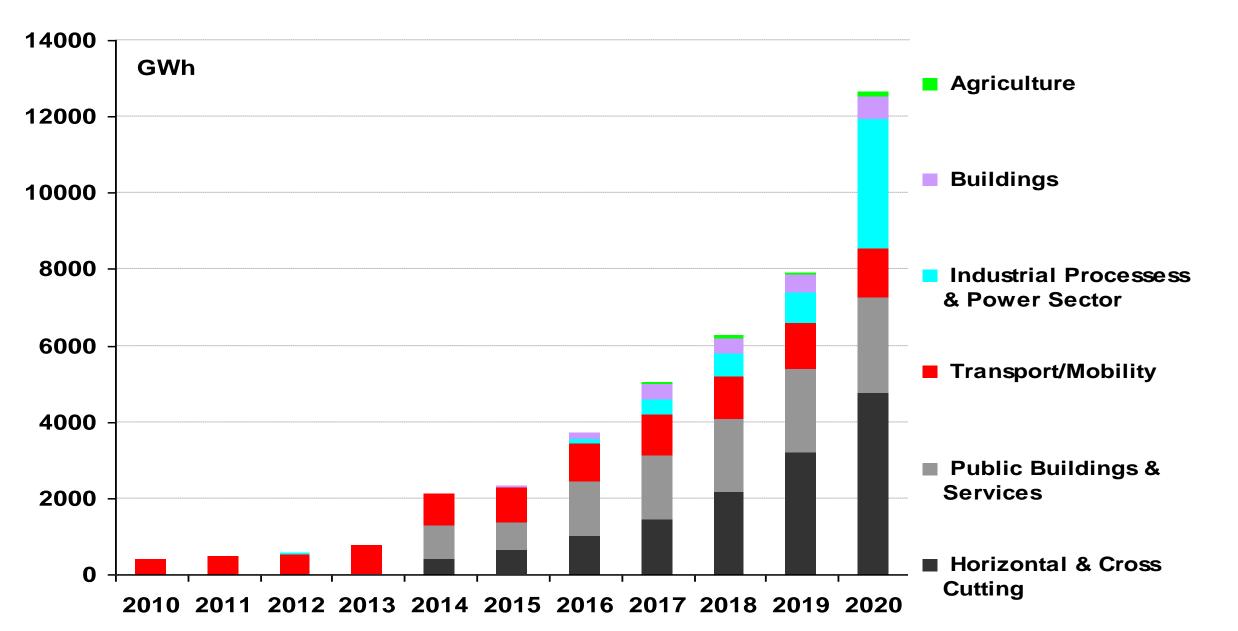
## V8. Electric vehicles deployment strategy



## Sectoral breakdown of annual and cumulative energy savings for 2010-2020 (GWh)

| No   | Title of the energy saving measure       |          |      |      |      |       |       |       |       |       |       |        | Aggrega<br>te    |
|------|--|----------|------|------|------|-------|-------|-------|-------|-------|-------|--------|------------------|
|      |  | 2010     | 2011 | 2012 | 2013 | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020   | Savings<br>(GWh) |
| Ι.   | Horizontal & Cross<br>Cutting            |          |      |      |      | 413   | 619   | 988   | 1,452 | 2,148 | 3,192 | 4,758  | 13,568           |
| П.   | Buildings                                |          |      |      |      | 1     | 3     | 146   | 364   | 397   | 479   | 597    | 1,987            |
| 111. | Public Buildings and<br>Services         |          |      |      |      | 862   | 757   | 1,446 | 1,667 | 1,904 | 2,183 | 2,504  | 11,323           |
| IV.  | Industrial Processes and<br>Power Sector | 1        | 1    | 7    | 10   | 16    | 19    | 151   | 433   | 617   | 801   | 3,391  | 5,448            |
| V.   | Transport/Mobility                       | 390      | 480  | 536  | 742  | 822   | 897   | 979   | 1,052 | 1,125 | 1,195 | 1,274  | 9,492            |
| VI   | Agriculture                              |          |      |      |      | 2     | 1     | 1     | 47    | 82    | 61    | 125    | 318              |
| VII, | Cread Tatal                              | GWh      |      |      |      | 2,115 | 2,297 | 3,711 | 5,014 | 6,272 | 7,911 | 12,650 | 39,969           |
|      | Grand Total                              | KTO<br>E |      |      |      | 182   | 197   | 319   | 431   | 539   | 680   | 1,088  | 3,437            |

## Achieved (expected) annual energy savings 2010-2020



## Progress against NEEAP 1 targets and New (Revised) Targets

| Sector/Measure |                                     | Baseline Final<br>Energy<br>ConsumptionEstimated annual savings SECTOR<br>TARGET based on 2010 baseline (%<br>and ktoe) |                                 |  | Sector target<br>in 2014 (ktoe) | - HINAPOV                         |  |  |       |       |       | Aggregated<br>savings target by 2020           |  |
|----------------|-------------------------------------|---|---------------------------------|--|---------------------------------|-----------------------------------|--|--|-------|-------|-------|--|--|
|                |                                     | 2010 (in ktoe)  | annual/<br>cumulated<br>savings | Cummulative 1st<br>NEEAP TARGET<br>set for 2014 (in<br>ktoe) | ACHIEVED                        | Avg for<br>2010-2012<br>(in ktoe) | Cummulat<br>ive for<br>2017 (1st<br>NEEAP) | ive for<br>2017 (1st2017<br>(2nd NEEAPCummulative<br>for 2018 (1stCummulative for<br>2018 (2nd<br>NEEAPVEFAPNEEAPNEEAP |       |       |       | Cummulative for<br>2020 (2nd<br>NEEAP revised) |  |
|                | Horizontal                          |   | NO TARGET                       |  |                                 |                                   |  |  |       |       |       |  |  |
| I.             | /Cross-cutting                      | no target   | Cummulative<br>ktoe             |  | 35.7                            |                                   |  | 61.0   |       | 69.9  |       | 91.5   |  |
|                | Buildings                           | <u>,</u>  | Cummulative %                   | 2.7%   | 0.0%                            | 750.5                             | 9.9%                                       | 4%   | 13.5% | 4.5%  | 23.0% | 7%   |  |
| II.            | (Residential)                       | 695.7   | Cummulative<br>ktoe             | 18.8   | 0.1                             |                                   | 74.3                                       | 31.3   | 101.3 | 34.1  | 172.6 | 51.4   |  |
|                | Public & Private S<br>ervice Sector | ,   | Cummulative %                   | 1.7%   | 26.6%                           | 267.9                             | 6.1%                                       | 53.5%  | 8.4%  | 61.1% | 14.6% | 80%  |  |
| III.           |                                     | 206.9   | Cummulative<br>ktoe             | 3.5  | 55.1                            |                                   | 16.3                                       | 143.3  | 22.5  | 163.7 | 39.1  | 215.3  |  |
|                |                                     | 358.3   | Cummulative %                   | 6.7%   | 0.4%                            | 362.1                             | 19.8%                                      | 10.3%  | 26.2% | 14.7% | 23.3% | 80.5%  |  |
| IV.            | Industry & Power                    |   | Cummulative<br>ktoe             | 24.0   | 1.4                             |                                   | 71.7                                       | 37.3   | 94.9  | 53.1  | 84.4  | 291.6  |  |
| **             | Transport                           | ,   | Cummulative %                   | 3.1%   | 14.1%                           | 520.7                             | 9.0%                                       | 17.7%  | 11.4% | 19.0% | 20.3% | 22%  |  |
| V.             | /Mobiliy                            | 499.6   | Cummulative<br>ktoe             | 15.5   | 70.6                            |                                   | 46.9                                       | 90.4   | 59.4  | 96.7  | 105.7 | 109.5  |  |
|                |                                     |   | Cummulative %                   | 1.1%   | 0.1%                            | 145.7                             | 2.3%                                       | 2.77%  | 2.7%  | 4.8%  | 14.0% | 7.4%   |  |
| VI.            | Agriculture                         | 140.1   | Cummulative<br>ktoe             | 1.5  | 0.13                            |                                   | 3.4  | 4.0  | 3.9   | 7.0   | 20.4  | 10.7   |  |
|                |                                     |   | Cummulative %                   | 3.3%   | 8.6%                            |                                   | 10.4%                                      | 18%  | 13.8% | 20.7% | 22.3% | 37.6%  |  |
| VII.           | Total                               | 1900.6  | Cummulative<br>ktoe             | 63.3   | 163.1                           | 2047.0                            | 212.6                                      | 367.4  | 282.0 | 424.6 | 422.2 | 770.1  |  |
|                |                                     | 22.10 GWh   | Cummulative<br>GWh              | 0.7  | 1.9                             | 23.8                              | 2.5  | 4.3  | 3.3   | 4.9   | 4.9   | 9.0  |  |

### Armenia's Progress against NEEAP 1 targets and New Targets

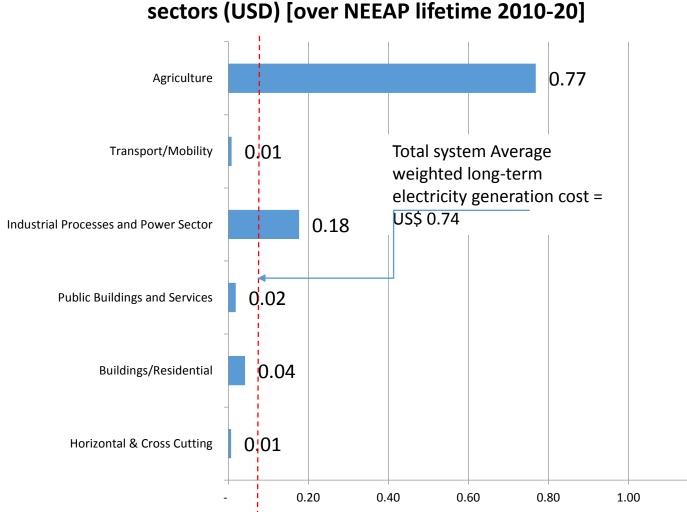
| / \/ /           |                    | 1001000  | 991119C 11                      |  |                                 |                                   | 1010                                       |   |        |       |                          |  |
|------------------|--------------------|--|---------------------------------|--|---------------------------------|-----------------------------------|--|---|--------|-------|--------------------------|--|
| Sector/Measure   |                    | Baseline FinalEstimated annual savings SECTOREnergyTARGET based on 2010 baselineConsumptionand ktoe) |                                 | 2010 baseline (%   | Sector target<br>in 2014 (ktoe) | BaselineFinalEnergyConsump-tion   |  |   | per n  | 7.60% |                          | gregated<br>arget by 2020                      |
|                  |                    | 2010 (in ktoe)   | annual/<br>cumulated<br>savings | Cummulative 1st<br>NEEAP TARGET<br>set for 2014 (in<br>ktoe) | ACHIEVED                        | Avg for<br>2010-2012<br>(in ktoe) | Cummulat<br>ive for<br>2017 (1st<br>NEEAP) | Cummulative for<br>2017<br>(2nd NEEAP<br>revised) | C<br>f | )     | r in ktoe (1st<br>NEEAP) | Cummulative for<br>2020 (2nd<br>NEEAP revised) |
|                  | Horizontal         |  | NO TARGET                       |  |                                 |                                   |  |   |        |       |                          |  |
| I.               | /Cross-cutting     | no target  | Cummulative<br>ktoe             |  | 35.7                            |                                   |  | 61.0  |        |       |                          | 91.5   |
|                  | Buildings          |  | Cummulative %                   | 2.7%   | 0.0%                            | 750.5                             |  | .0/   |        |       | 23.0%                    | 7%   |
| II.              | (Residential)      | 695.7  | Cummulative<br>ktoe             | 18.8   | 0.1                             |                                   | 20.  | 70%   |        |       | 172.6                    | 51.4   |
|                  | Public & Private S |  | Cummulative %                   | 1.7  | 18%                             | 267.9                             |  |   |        |       | 14.6%                    | 80%  |
| I <del>II.</del> | ervice Sector      | 206.9  | Cummulative<br>ktoe             | 3.   |                                 |                                   |  |   |        |       | 39.1                     | 215.3  |
|                  |                    |  | Cummulative %                   | 6.7  |                                 | 362.1                             |  |   |        |       | 23.3%                    | 80.5%  |
| IV.              | Industry & Power   | 358.3  | Cummulative<br>ktoe             | 24   |                                 |                                   |  |   |        |       | 84.4                     | 291.6  |
|                  | Transport          |  | 8.60%                           | 3.1  |                                 | 520.7                             |  |   |        |       | 20.3%                    | 22%  |
| V.               | /Mobiliy           | 499  |                                 | 15.  |                                 |                                   |  |   |        |       | 105.7                    | 109.5  |
|                  |                    |  | 2014                            | 1.1  | 2017                            | 145.7                             | 2  | 018   |        | 2020  | 14.0%                    | 7.4%   |
| VI.              | Agriculture        | 14(  |                                 | 1.,  |                                 |                                   |  |   |        |       | 20.4                     | 10.7   |
|                  |                    |  | Cummulative %                   | 3.3%   | 8.6%                            |                                   | 10.4%                                      | 18%   | 13.8%  | 20.7% | 22.3%                    | 37.6%  |
| VII.             | Total              | 1900.6   | Cummulative<br>ktoe             | 63.3   | Vational En                     | e <b>rg</b> ¥750\                 | ring lar<br>212.6                          | gets<br>367.4                                     | 282.0  | 424.6 | 422.2                    | 770.1  |
|                  |                    | 22.10 GWh  | Cummulative<br>GWh              | 0.7  | 1.9                             | 23.8                              | 2.5  | 4.3   | 3.3    | 4.9   | 4.9                      | 9.0  |

# Tons of CO<sub>2</sub> emission avoided by target year based on Sectoral Measures

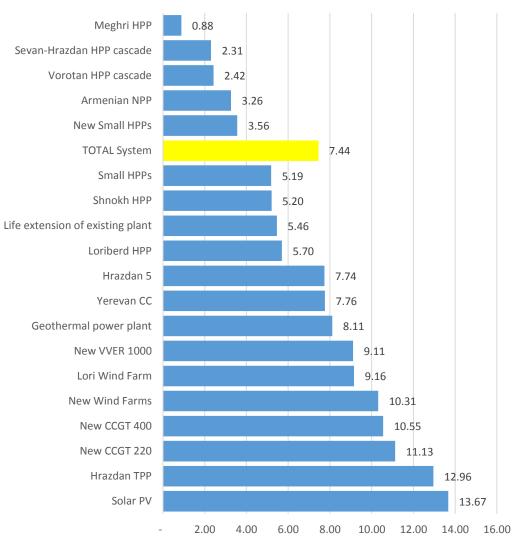
| Sectors                       | Tons of CO <sub>2</sub> emission avoided by target year |         |         |         |  |  |  |  |  |  |
|-------------------------------|---|---------|---------|---------|--|--|--|--|--|--|
|                               | 2014  | 2017    | 2018    | 2020    |  |  |  |  |  |  |
| Horizontal and CC             | 183,157   | 209,515 | 222,694 | 271,732 |  |  |  |  |  |  |
| Buildings (Residential)       | 1,366   | 28,860  | 28,860  | 28,860  |  |  |  |  |  |  |
| Public Buildings and Services | 186   | 25,493  | 27,293  | 31,250  |  |  |  |  |  |  |
| Industry                      | 311   | 791     | 951     | 1,270   |  |  |  |  |  |  |
| Transport                     | 31  | 40      | 43      | 49      |  |  |  |  |  |  |
| Agriculture                   | -   | 7,637   | 15,318  | 22,955  |  |  |  |  |  |  |
| Total GHG Avoided (tons CO2)  | 185,650   | 282,464 | 309,349 | 356,116 |  |  |  |  |  |  |

## Weighted average cost of 1 kWh energy GENERATED & SAVED

1.20

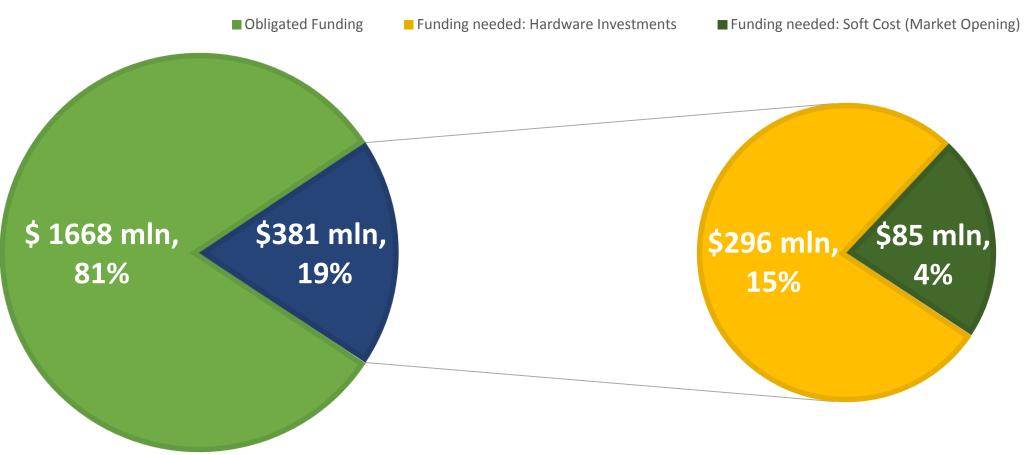


#### Weighted average cost of reduction of 1 kWh energy by sectors (USD) [over NEEAP lifetime 2010-20] Average weighted long-term electricity generation cost (US cents)

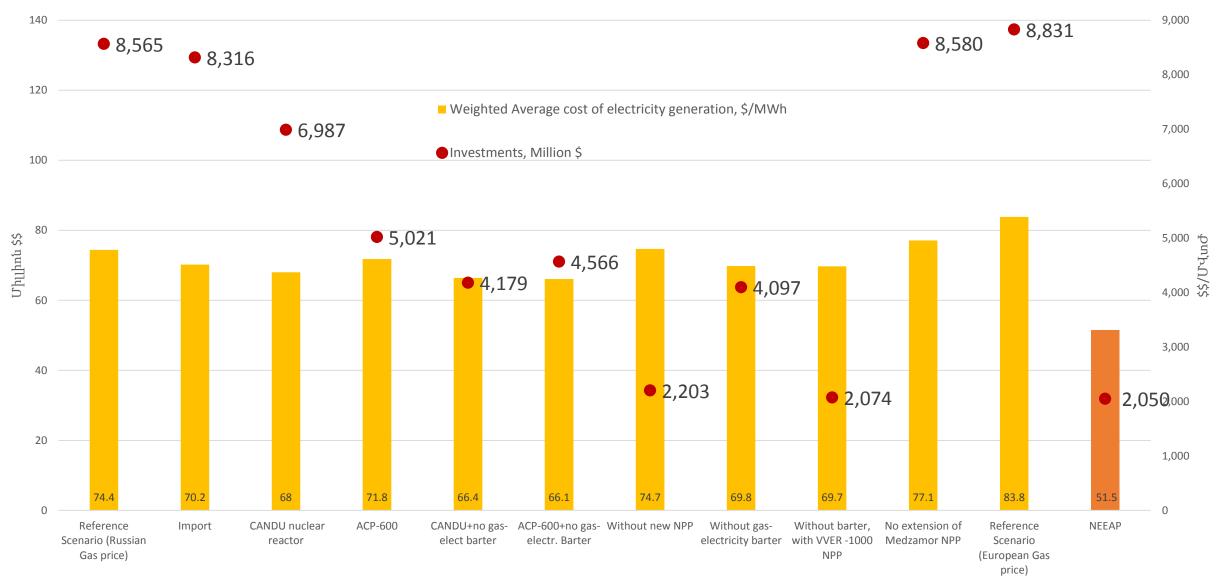


## Cost of the NEEAP: Investments over 2010-20 time horizon \$2,05 million

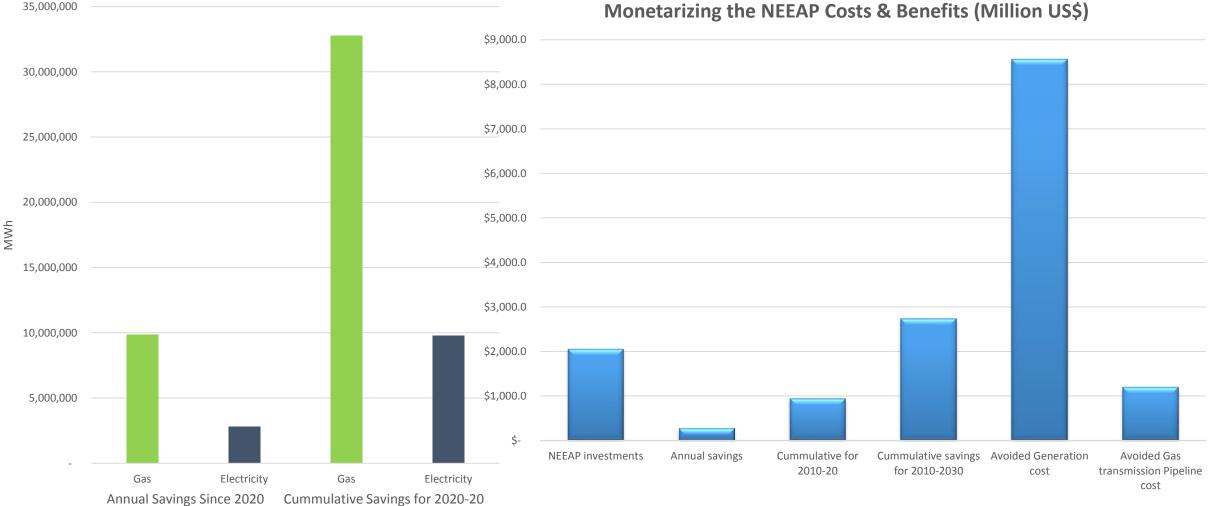
### NEEAP FUNDING OVER 10 YEAR HORIZON (US\$ MILLION)



# Comparative Analysis of 2<sup>nd</sup> NEEAP implementation scenario with the existing scenarios of energy sector development of the Republic of Armenia



# The Economic Gains from the NEEAP Implementation



Monetarizing the NEEAP Costs & Benefits (Million US\$)

# Tasks associated with 2<sup>nd</sup> NEEAP Oversight

- Develop and maintain appropriate and transparent data bases on energy efficiency and renewable energy sources (monitoring and reporting services).
- Monitoring, verification of savings and preparing reports on realized energy audits in building sector.
- Organize and monitor training courses for energy auditors.
- Cooperate with non-governmental sector in developing the awareness of the need of EE and RES.
- Encourage innovative approaches for investment including third party financing or co-financing.
- Undertake measures for raising the awareness of consumers on end-use heat efficiency and increasing the efficiency of MABs, insulation, efficiency of pumps, flow regulation and other distribution efficiencies can occur.

# Thank you

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