			Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS			
AND	SKU	DESCRIPTION	Model Sub sku	PRICE USD	CODE	NASPO VP Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LE	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL	THIRD PART	TY PRODUCT PARTNER
	100-100206-AM 100-100207-AM	SEL AS ProbeSW-024 Lic Mnth SEL AS ProbeSW-032 Lic Mnth		\$23.08 \$30.77	К	31% 31%	\$15.93 \$21.23	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-100207-AM	SEL AS ProbeSW-032 Lic Millin SEL AS ProbeSW-192 Lic Mnth		\$190.77	K	31%	\$131.63	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VIRTUAL INSTRUMENTS	
	100-100209-AM	SEL AS ProbeSW-256 Lic Mnth		\$255.38	K	31%	\$176.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100210-AM	SEL AS ProbeSW-336 Lic Mnth		\$335.38	K	31% 31%	\$231.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100211-AM 100-100212-AM	SEL AS ProbeSW-384 Lic Mnth SEL AS ProbeSW-528 Lic Mnth		\$381.54 \$526.15	K	31%	\$263.26 \$363.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-100212-AM	SEL AS P1006SW-520 EIC MINIT		\$1 644 62	K	31% 31%	\$1,134.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100213-AM	SEL AS ProbeVM-001 Lic Mnth		\$12.31	K	31%	\$8.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100213-SM	SEL SS ESX-001 Host MSub		\$104.62	K	31% 31%	\$72.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100214-AM	SEL AS ProbeVM-010 Lic Mnth		\$132.31	K	31%	\$91.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100215-AM	SEL AS ProbeVM-050 Lic Mnth SEL SW ProbeVM-100 vSohere Lic		\$664.62 \$164.492.31	K	31%	\$458.59 \$113.499.69	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-100216 100-100216-AM	SEL SW ProbeVM-100 Vspnere Lic SEL AS ProbeVM-100 Lic Mnth		\$1,329.23	K	31% 31%	\$113,499.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100216-SM	SEL SS ESX-100 Host MSub		\$10,413.85	K	31%	\$7.185.56	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VIRTUAL INSTRUMENTS	
	100-100217-AM	SEL AS ProbeVM-500 Lic Mnth		\$6,646.15	K	31% 31%	\$4,585.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100288	SEL HW TCV-008LFLFLF-57-RP Cass		\$1,827.69	K	31% 31%	\$1,261.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100290	SEL HW TCV-012LRLFLF-57-RP Cass SEL HW TCV-012MRI FLF-57-OR Cass		\$2,741.54 \$2,741.54	K	31%	\$1,891.66 \$1,891.66	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-100292	SEL HW TCV-024MRLFMR-57-OB Cass		\$5.483.08	K	31% 31%	\$3.783.33	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VIRTUAL INSTRUMENTS	
	100-100300	SEL HW TPS-01OF TCV TAP Shelf 1U		\$306.15	K	31%	\$211.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100301	SEL HW TPS-010S TCV TAP Shelf 1U		\$207.69	K	31%	\$143.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100602-AM 100-100603-AM	SEL AS ProbeFC8-0802 Lic Mnth SEL AS ProbeFC8-0808 Lic Mnth		\$169.23 \$669.23	K	31%	\$116.77 \$461.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-100603-AM 100-100617-AM	SEL AS ProbeSWAG-24 Lic Mnth		\$3.08	K	31% 31%	\$461.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100618-AM	SEL AS ProbeSWAG-192 Lic Mnth		\$30.77	ĸ	31%	\$21.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-100619-AM	SEL AS ProbeSWAG-528 Lic Mnth		\$87.69	K	31% 31%	\$21.23 \$60.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-101048	SEL HW 515 15A 15		\$66.15	K	31% 31%	\$45.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-101049	SEL HW 520 20A 15 SEL HW 620 20A 15		\$98.46 \$90.77	K	31%	\$67.94 \$62.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-101050	SEL HW 620 20A 15 SEL HW 615 15A 15		\$90.77	K	31% 31%	\$62.63 \$62.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-101052	SEL HW 515 18 x2		\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-101053	SEL HW 515 6 x2		\$11.00 \$17.00	K	31% 31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-101054	SEL HW C14 6 x2		\$24.62 \$14.00	K	31% 31%	\$16.99	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-101055 100-101056	SEL HW C14 18 x2 SEL HW CEE77 2 x2		\$14.00 \$21.54	K	31%	\$9.66	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	O VIRTUAL INSTRUMENTS	
	100-101056 100-101057	SEL HW CEE77 2 x2 SEL HW 1363 2 x2		\$21.54 \$32.31	K	31% 31%	\$14.86 \$22.29	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-101058	SEL HW C14 3 x2		\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-101281	SEL HW Fiblns CIT Kit MPO Addon		\$4,818.46	K	31% 31%	\$11.73 \$3,324.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-101309	SEL HW Fiblus CIT Kit Refill SEL HW Fiblus CIT MPO Refill		\$2,409.23	K	31% 31%	\$1,662.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-101310 100-101343-AM	SEL HW Fiblins CIT MPO Refill SEL AS ProbeFC8-0816 Lic Mnth		\$581.54 \$923.08	K	31%	\$401.26 \$636.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-101343-AM	SEL AS PIODERCO-06 ID LIC WINTER SEL HW C14 15A 15		\$923.08	K	31% 31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-101570	SEL HW Fiblins Cass Refill		\$664.62	K	31%	\$458.59	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-101571	SEL HW Fibins MPO Cass Refill SEL HW Fibins CIT Adv Kit		\$747.69	K	31% 31%	\$515.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-101854	SEL HW Fibins CIT Adv Kit		\$22,563.08	K	31%	\$15,568.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	J VIRTUAL INSTRUMENTS	
	100-101855 100-101925	SEL HW C20 6 x2 SEL HW TCV-012MRLFLF-57-EB Cass		\$32.31 \$2,741.54	K	31% 31%	\$22.29 \$1,891.66	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-101925	SEL HW 104-012MRLFLF-37-EB Cass SEL HW ProbeFC8-HD48 FRU Fan		\$2,741.54	K	31%	\$769.35	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102045	SEL HW ProbeFC8-HD48 FRU Pwr Sup		\$923.00	ĸ	31% 31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102046-AM	SEL AS ProbeFC8-0848 Lic Mnth		\$1.923.08	K	31% 31%	\$1.326.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102064	SEL HW TCV-024MRLFMR-57-EB Cass		\$5,483.08	K	31%	\$3,783.33	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VIRTUAL INSTRUMENTS	
	100-102065-AM 100-102070	SEL AS ProbeFC8-0824 Lic Mnth SEL SW VWisdom Mamt Ent Ed		\$1.223.08 \$73.076.92	K	31% 31%	\$843.93 \$50.423.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-102070-CVM	SEL AS VW Mgmt Ent SSMCONV		\$1,706.15	K	31%	\$1,177.24	\$0.00	\$0.00	\$0.00	\$0.00				0 VIRTUAL INSTRUMENTS	
	100-102070-SM	SEL SS VW Mgmt Ent MSub		\$3,830.77	K	31%	\$2,643.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102071	SEL SW VWisdom Mgmt Virt Ed		\$38,461.54	K	31% 31% 31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102071-CVM	SEL AS VW Mgmt Virt SSMCONV		\$898.46	K	31%	\$619.94 \$1,441.57	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-102071-SM 100-102072	SEL SS VW Mgmt Virt MSub SEL SW VWisdom Mgmt Ent DR Ed		\$2,089.23 \$36,923.08	K	31% 31%	\$1,441.57 \$25,476.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102072	SEL HW PA 4210 FRU PS		\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VIRTUAL INSTRUMENTS	
	100-102074	SEL HW PA 4210 FRU Data Drv 1TB		\$346.00	K	31% 31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VIRTUAL INSTRUMENTS	
	100-102075	SEL HW PA 4210 FRU Sys Drv 80GB		\$385.00	K	31% 31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102076 100-102077	SEL HW PA 4210 Shilw Mnt Kit SEL HW PA 4210 FRU Bezel/Kevs		\$115.00 \$69.00	K	31%	\$79.35 \$47.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-102077	SEL HW ProbeFC8-HD48 Recess Mnt		\$332.31	K	31% 31%	\$229.29	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102267	SEL SW ProbeSW-010 Port Lic		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102267-AM	SEL AS ProbeSW-010 Lic Mnth		\$9.23	K	31% 31%	\$6.37	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102267-SM	SEL SS FCSW-010 Port MSub		\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102268 100-102268-AM	SEL SW ProbeSW-100 Port Lic SEL AS ProbeSW-100 Lic Mnth		\$12.307.69 \$98.46	K	31%	\$8.492.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-102268-AM 100-102268-SM	SEL AS ProbesW-100 Lic Mnth SEL SS FCSW-100 Port MSub		\$98.46	K	31% 31%	\$67.94 \$538.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VIRTUAL INSTRUMENTS	
	100-102269	SEL SW ProbeSWAG-010 Port Lic		\$615.38	ĸ	31%	\$424.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102269-AM	SEL AS ProbeSWAG-010 Lic Mnth		\$1.54	K	31% 31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102270	SEL SW ProbeSWAG-100 Port Lic		\$6,153.85	K	31%	\$4,246.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102270-AM 100-102271	SEL AS ProbeSWAG-100 Lic Mnth SEL SW ProbeNTAP-001 Node Lic		\$15.38 \$1,910.77	K	31% 31%	\$10.61 \$1,318.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-102271-AM	SELAS ProbeNTAP-001 Lic Moth		\$13.85	K	31%	\$9.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102271-SM	SEL SS NTAP-001 Node MSub		\$121.54	K	31% 31%	\$83.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102272	SEL SW ProbeNTAP-100 Node Lic SEL AS ProbeNTAP-100 Lic Mnth		\$191 076 92	K	31% 31%	\$131 843 07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102272-AM 100-102272-SM	SEL AS ProbeNTAP-100 Lic Mnth SEL SS NTAP-100 Node MSub		\$1,495.38 \$12,030.77	K	31%	\$1,031.81 \$8.301.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-102272-SM 100-102297	SEL HW C-I-T Digital Probe		\$12,030.77 \$4,178.46	K	31% 31%	\$8,301.23 \$2,883.14	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRU	
	100-102297	SEL HW PA 4210 Std Mnt Kit SEL HW TCV Blank Plate Kit x3		\$115.00	K	31%	\$79.35	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-102341	SEL HW TCV Blank Plate Kit x3		\$41.54	K	31% 31%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	URTUAL INSTRUMENTS	
	100-102375	SEL HW ProbeFC-16G-24 Chass		\$83,076.92	K	31% 31%	\$57,323.07 \$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102455 100-102456	SEL HW ProbeFC8/All Shilw Mnt Kit SEL HW ProbeFC8/All Std Mnt Kit		\$115.00 \$115.00	K	31%	\$79.35 \$79.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-102456	SEL HW ProbeFC8/All Rk Adpt 1U35		\$115.00	K	31% 31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102458	SEL HW PA-4210 Rk Adpt 2U35		\$115.00	K	31% 31%	\$79.35 \$1,375.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102490	SEL HW TCV-008LFLFLF-58-RP Cass		\$1,993.85	K	31%	\$1,375.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102491 100-102500	SEL HW TCV-012LRLFLF-58-RP Cass SEL HW TCV-012LRLFLF-97-RP Cass		\$2,990.77 \$2,341.54	K	31% 31% 31%	\$2,063.63 \$1.615.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-102579	SEL HW SEP 4-Link Kit 8G MM HS		\$2,341.54	K	31%	\$2 292 93	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-1025/9	SEL HW SFP 4-Link Kit 8G SM SR		\$4.652.31	K	31%	\$3.210.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102582	SEL HW SFP 4-Link Kit 8G SM SR SEL SW Link Lic 8G Full FC8-HD48		\$219.323.08	K	31% 31%	\$3.210.09 \$151,332.93	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-102582-AM	SEL AS LnkLic 8G FC8-HD48 Mnth		\$2.076.92	K	31% 31%	\$1.433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102582-SM	SEL SS ProbeFC 8G48Lnk MSub		\$14,295.38	K	31%	\$9,863.81	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VIRTUAL INSTRUMENTS	
	100-102583 100-102583-AM	SEL SW Link Lic 8G Full FC16G24 SEL AS LnkLic 8G FC16G24 Mnth		\$108.000.00 \$1.195.38	K	31% 31%	\$74.520.00 \$824.81	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	
	100-102583-AM 100-102583-SM	SEL AS ENKLIC 8G FC16G24 MMM SEL SS ProbeFC 8G24Lnk MSub		\$1,195.38	K	31%	\$824.81 \$5.018.96	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VIRTUAL INSTRUMENTS	
	100-102595	SEL SW Link Lic 16G 4-Link Kit		\$39,876.92	ĸ	31% 31%	\$27,515.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102595-AM	SEL AS LnkLic 16G 4Lnk Kit Mnth		\$264.62	K	31%	\$182.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102595-SM	SEL SS ProbeFC 16G 4Lnk MSub		\$2,447.69	K	31% 31% 31%	\$1.688.91	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
				\$149,538.46	K	31%	\$103,181.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102596	SEL SW Link Lic 16G FullFC16G24		\$1.502.05	V	2496	61 000 70				20.00		60 00	60.0	A MIDTI IAL INICTOLIMENTO	
	100-102596-AM	SEL AS LnkLic 16G FC16G24 Mnth		\$1,593.85	K	31%	\$1,099.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS	
	100-102596 100-102596-AM 100-102596-SM 100-102614	SEL SY LINK E 1 FOR FUIRCH DULZE SEL AS IDALE ING PC 16203 Mmb SEL HV SPP 4-LINK KI 160 MM UHS SEL HV SPP 4-LINK KI 160 SM SR		\$1,593.85 \$9,987.69 \$6,646.15 \$7,975.38	K K	31% 31% 31% 31%	\$1,099.76 \$6,891.51 \$4,585.84 \$5,503.01	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00	\$0.00 \$0.00 \$0.00	\$0.0 \$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS	

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	1		1		NVP LEVEL 1	1	NVP MAINTENANC	E AND WARRANTY UPG	RADE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100-102619	SEL HW TCV-012MRLFLF-58-EB SFI HW TCV-012MRLFI F-58-OR		\$3.073.85 \$3.073.85	К	31% 31%	\$2.120.96 \$2.120.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
5	100-102620 100-102624	SEL HW TCV-012MRLFLF-58-OB SEL 50 OM4MMLC 2M		\$3,073.85 \$93.85	K		\$2,120.96 \$64.76	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
5	100-102625	SEL 50 OM4MMLC 3M		\$98.46	K	31% 31%	\$67.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
5	100-102626	SEL 50 OM4MMLC 5M		\$109.23	K	31% 31%	\$75.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-102627 100-102645	SEL 50 OMMMILC 10M SEL SW ProbeVM-001 HyperV Lic		\$138.46 \$813.85	K	31%	\$95.54 \$561.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-102645 100-102645-AM	SEL AS ProbeVM-001 Hyper-V Mnth		\$6.15	K	31% 31%	\$4.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102645-SM	SEL SS HyperV-001 Host MSub		\$50.77	K	31% 31%	\$35.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102646	SEL SW ProbeVM-100 HyperV Lic		\$81,415.38	K	31%	\$56,176.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-102646-AM 100-102646-SM	SEL AS ProbeVM-100 Hyper-V Mnth SEL SS HyperV-100 Host MSub		\$664.62 \$5,163.08	K	31% 31%	\$458.59 \$3,562.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-102647	SELSW ProbeVM-001 PowerVM Lic		\$821.54	K	31%	\$566.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102647-AM	SEL AS ProbeVM-001 PowerVM Moth		\$6.15	K	31% 31%	\$566.86 \$4.24	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-102647-SM	SEL SS Power/M-001 Core MSub SEL SW ProbeVM-100 Power/VM Lic		\$50.77 \$82,246.15	K	31% 31%	\$35.03 \$56,749.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-102648 100-102648-AM	SEL SW ProbeVM-100 PowerVM Lic SEL AS ProbeVM-100 PowerVM Mnth		\$82,246.15 \$664.62	K	31%	\$458.59	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102648-SM	SEL SS PowerVM-100 Core MSub		\$5,207.69	K	31% 31%	\$3,593.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102697	SEL HW ProbeFC-16G-12 Chass		\$43,200.00	K	31%	\$29,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-102698 100-102700	SEL HW ProbeNAS-10G-16 Chass SEL OM4 MM MTP M LC B		\$116.307.69 \$423.08	K	31% 31%	\$80.252.31 \$291.93	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-102701	SEL OM4 MM MTP M LC B		\$403.08	K	31%	\$291.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102702	SEL OM4 MM MTP FM12 SEL OS2 SM MTP MM12		\$283.08	K	31% 31%	\$195.33	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-102703	SEL OS2 SM MTP FM12		\$263.08	K	31% 31%	\$181.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102739 100-102740	SEL OM4 12 Mmlc3		\$507.69	K	31%	\$350.31	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00		00 VIRTUAL INSTRUMENTS
	100-102741	SEL OM4 12 Mifc3 SEL OM4 12 MmLC5		\$484.62 \$564.62	K	31% 31%	\$334.39 \$389.59	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-102742	SEL OM4 12 MfLC5		\$535.38	K	31% 31%	\$369.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-102743	SEL OM4 12 MmLC10		\$700.00	K	31%	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102744 100-102745	SEL OM4 12 MfLC10 SEL OS2 SM 12 MmLC3		\$672.31 \$333.85	K	31%	\$463.89 \$230.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-102746	SEL OS2 SM 12 MfLC3		\$304.62	K	31%	\$210.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102747	SEL OS2 SM 12 MmLC5		\$343.08	K	31% 31% 31% 31%	\$236.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-102748	SEL OS2 SM 12 MfLC 5		\$321.54	K	31% 31%	\$221.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102749	SEL OS2 SM 12 MmLC10 SEL OS2 SM 12 Mfl C10		\$378.46 \$355.38	K	31%	\$261.14 \$245.21	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102751	SEL HW TCV-008LFLFLF-97-RP Cass		\$2,546.15	ĸ	31% 31%	\$1,756.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-102752	SEL HW TCV-012MRLFLF-97-OB Cass		\$3,723,08	K	31% 31%	\$2,568,93	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102753	SEL HW TCV-012MRLFLF-97-EB Cass		\$3,723.08	K	31%	\$2,568.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-102754 100-102755	SEL HW TCV-024MRLFMR-97-OB Cass SEL HW TCV-024MRLFMR-97-EB Cass		\$7,444.62 \$7,444.62	K	31% 31%	\$5,136.79 \$5,136.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-102791	SEL SW Link Lic NAS 10G 1Active		\$7,476.92	K	31% 31%	\$5,159.07	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102791-AM	SEL AS LnkLic 10G 1Lnk Actv Mnth		\$66.15	K	31%	\$45.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102791-SM 100-102792	SEL SS ProbeNAS 10G 1Actv MSub		\$484.62 \$1.993.85	K	31%	\$334.39	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-102792 100-102792-AM	SEL SW Link Lic NAS 10G 1Passive SEL AS LnkLic 10G 1Lnk Pasv Mnth		\$1.993.85	K	31% 31%	\$1.375.76 \$5.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102792-SM	SEL SS ProbeNAS 106 1 Pasy MSub SEL SW Link Lic 10G FullNAS10G16		\$115.38 \$101,353.85	K	31%	\$79.61 \$69,934.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	100-102793	SEL SW Link Lic 10G FullNAS10G16		\$101,353.85	K	31% 31%	\$69,934.16	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102793-AM 100-102793-SM	SEL AS LnkLic 10G NAS10G16 Mnth SEL SS ProbeNAS 10G16Lnk MSub		\$830.77 \$6,432.31	K	31% 31%	\$573.23 \$4,438.29	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-102793-SM	SEL SW Link Lic 8G Full FC16G12		\$66.461.54	K	31%	\$4,438.29	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102797-AM	SEL AS LnkLic 8G FC16G12 Mnth		\$540.00	K	31% 31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-102798	SEL SW Link Lic 16G Full FC16G12		\$99.692.31	K	31% 31%	\$68.787.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-102798-AM 100-103010	SEL AS LnkLic 16G FC16G12 Mnth SEL HW VWisdom Pltfm Appl 4220		\$830.77 \$64,800.00	K	31%	\$573.23 \$44,712.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-103063	SEL HW TCV-012LFLELR-58-RP		\$2,990,77	K	31% 31% 31% 31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-103077	SEL SW ProbeSDS-001 Server Lic		\$2,990.77	K	31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-103077-AM 100-103077-SM	SEL AS ProbeSDS-001 Lic Mnth SEL SS SDS-001 Host MSub		\$26.15 \$192.31	K	31%	\$18.04 \$132.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-103077-SM 100-103078	SEL SS SDS-001 HOR MSUD SEL SW ProbeNetFlow-100 Endpoint Lic		\$3,987.69	K	31% 31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-103078-AM	SEL AS ProbeNetFlow-100 Lic Mnt		\$38.46	K	31% 31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-103078-SM	SEL SS NetFlow-100 Endpt MSub		\$263.08	K	31%	\$181.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-103139 100-103139-AM	SEL SW VWintg CiscoSTS-1StorPt SEL AS VWintg STS-1StorPt Mnth		\$8,307.69 \$73.85	K	31% 31%	\$5,732.31 \$50.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-103139-SM	SEL SS VWintg STS-1StorPt Moth		\$398.46	K	31%	\$274.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103140	SEL SW VWinto CiscoSTS-11 ineCd		\$132,923.08	K	31% 31%	\$274.94 \$91,716.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103140-AM 100-103140-SM	SEL AS VWintg STS-1LineCd Mnth SEL SS VWintg STS-1LineCd Mnth		\$1,195.38 \$6,355.38	K	31% 31%	\$824.81 \$4,385.21	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-103140-SM 100-103142	SEL SS VWintg STS-1LineCd Mnth SEL HW PA 4220 FRU Sys Drv 240GB		\$6,355.38 \$384.62	K	31%	\$4,385.21 \$265.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-103238	SEL SW VW VirtServerPack		\$2,453,85	K	31%	\$1,693,16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103238-CVM	SEL AS VW VirtServerPack SSMCONV		\$58.46	K	31% 31%	\$40.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-103238-SM 100-103239	SEL AS VW VirtServerPack SSM SEL SW VW EntStoragePack		\$107.69	K	31% 31%	\$74.31 \$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103239 100-103239-CVM	SEL AS VIV EntStorana Pack SSMCONIV		\$25,000.00 \$584.62	K	31%	\$17,250.00 \$403.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103239-SM	SEL AS VW EntStoragePack SSMCONV SEL AS VW EntStoragePack SSM		\$1,089.23	K	31% 31%	\$751.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-103240	SEL VW CloudComputePack SEL AS VW CloudComputePack SSA		\$183.08	K	31% 31%	\$126.33	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-103240-SA	SEL AS VW CloudComputePack SSA		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103241 100-103241-CVM	SEL SW VW WireDataPack SEL AS VW WireDataPack SSMCONV		\$38.153.85 \$890.77	K	31% 31%	\$26.326.16 \$614.63	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-103241-SM	SEL AS VW WireDataPack SSM		\$1,661.54	K	31%	\$1,146.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-103279	SEL SW VW SANSwitchPack		\$146.15	K	31%	\$100.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103279-CVM 100-103279-SM	SEL AS VW SANSwitchPack SSMCONV SEL AS VW SANSwitchPack SSM		\$4.62 \$7.69	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$3.19 \$5.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103279-SM 100-103285	SEL SW VW SWDefStorPack		\$2,761.54	K	31%	\$1 905 46	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VIRTUAL INSTRUMENTS
	100-103285-CVM	SEL AS VW SWDefStorPack SSMCONV		\$64.62	K	31%	\$44.59 \$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-103285-SM	SEL AS VW SWDefStorPack SSM		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103287 100-103287-CVM	SEL SW VW IPNetPack SEL AS VW IPNetPack SSMCONV		\$46.15 \$1.54	K	31%	\$31.84 \$1.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRU 0 VIRTUAL INSTRUMENTS
	100-103287-CVM	SEL AS VW IPNetPack SSMCONV SEL AS VW IPNetPack SSM		\$1.54 \$3.08	K	31% 31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103291	SFL SW VW OperSystemPack		\$269.23	K	31% 31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103291-CVM	SEL AS VW OperSystemPack SSMCONV		\$7.69	K	31%	\$5.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103291-SM 100-103293	SEL AS VW OperSystemPack SSM SEL SW VWisdom Mgmt CC Ed		\$12.31 \$270,769.23	K	31% 31%	\$8.49 \$186,830.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	100-103293 100-103293-SM	SEL AS VW Mgmt CC SSM		\$14,187.69	K	31%	\$9,789.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103302	SEL HW TCV-008LFLFLF-59-RP Cass		\$2.035.38	K	31%	\$1,404,41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103303	SEL HW TCV-012LRLFLF-59-RP Cass		\$3,000.00	K	31% 31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VIRTUAL INSTRUMENTS
	100-103335 100-103384	SEL HW SFP 4-Link Kit 32G MM XHS SEL HW ProbeFC-32G-24 Chass		\$11.544.62 \$118,461.54	K	31% 31%	\$7.965.79 \$81,738.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	100-103385	SEL SW Analytic Pemetual Llng 1		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103413	SEL HW TCV-012MRI FLF-59-FB Cass		\$2,741.54	K	31% 31%	\$1 891 66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	100-103419	SEL SW VW FC32 WireDataPack SEL AS VW FC32 WireDataPack SSM		\$57.230.77	K	31% 31%	\$39.489.23 \$1,720.76	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	100-103419-SM 100-103423	SEL AS VW FC32 WireDataPack SSM SEL HW TCV-012LFLFLR-59-RP Cass		\$2,493.85 \$2,990.77	K	31%	\$1,720.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	100-103423 100-103430	SEL HW TCV-012LFLFLR-59-RP Cass SEL HW SFP 4-Link Kit 32G SM XHS		\$2.990.77 \$18,955.38	K	31% 31%	\$2.063.63 \$13,079.21	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00
	100-103437	SEL HW TCV-012MRLFLF-59-OB Cass		\$3,152.31	K	31%	\$2,175.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00
	100-103442	SEL HW TCV-012MRLFLF-59-EB Cass		\$3,073.85	K	31%	\$2,120.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	
	100-103446 100-103446-SM	SEL SW VW UnifiedComptePack SEL AS VW UnifiedComptePack SSM		\$5,223.08 \$249.23	K	31% 31%	\$3,603.93 \$171.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
						31%	\$1,683.60	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VARONIS
	100DW1PRSS2	SEL SS renew DW100user 1DA Probe 50SL SEL DW100 1DA Probe 50SL SS + Sup 1vr		\$2,440.00 \$17.284.00		31%	\$1,003.00			\$0.00		\$0.00	\$0.00		0 VARONIS

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ND	зки	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LI	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	100DW1PRSSP2	SEL SS + Sub renew DW100 1DA Probe 50SL SEL Arch Stor Unit - 1TB - PDX - 1 Yr		\$3.253.00	К	31%	\$2.244.57	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VARONIS
	10-1-ASTOR-UNIT 10-1-AWS-CNCT	SEL Arch Stor Unit - 1TB - PDX - 1 Yr SEL 100MB ADD'L Connect - AWS - PDX - 1Y		\$188.64 \$2.781.82	K	31%	\$130.16 \$1.919.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		0 FACTION 0 FACTION
	10-1-BBI OC	SEL Big Bloc 250GB - PDX - 1YR		\$24,545.45	K	31% 31%	\$16,936,36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
	10-1-COLO-1RU 10-1-CX-100-SMF	SEL Colo - 1RU - PDX - 1 Yr		\$3,272,73	K	31% 31%	\$2,258.18 \$7,490.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	0 FACTION
	10-1-CX-100-SMF	SEL CrossConnect SingleModeFiber PDX.1YR		\$10,856.22 \$4,581.82	K	31%	\$7,490.79	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		0 FACTION 0 FACTION
	10-1-CX-SMF 10-1-DRAAS-GLD	SEL CrossConnect SingleModeFiber PDX.1YR SEL Unity DRasS 100VM/50TB - PDX - 1YR		\$220,884.28	K	31% 31%	\$3,161.46 \$152,410.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 FACTION
	10-1-DRAAS-SVC	SEL Unity DRasS 100VM/25TB - PDX - 1YR SEL 1 Add'I VM DRasS - PDX - 1Yr		\$87,443.57	K	31% 31%	\$60,336.06	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 FACTION
	10-1-DRAAS-VM	SEL 1 Add'I VM DRaaS - PDX - 1Yr		\$1,133.80	K	31%	\$782.32	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		0 FACTION
	10-1-GCP-CNCT 10-1-IO-UNIT	SEL 100MB ADD'L Connect - GCP - PDX - 1Y SEL IO Unit - 500 IOPs - PDX - 1 Yr		\$3,054.55 \$604.55	K	31% 31%	\$2,107.64 \$417.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		0 FACTION 0 FACTION
	10-1-NET-UNIT	SEL Faction Cradit Unit		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 FACTION
	10-1-PM-BUNDLE			\$341,454.55	K	31% 31% 31% 31%	\$235,603.64	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		0 FACTION
	10-1-PM-DRAAS-TB 10-1-PROC-UNIT	SEL 1 Add/TB PowerMax DRasS - PDX - 1Y SEL 1 Proc - 5GB + TGhz - PDX - 1Y		\$11,781.82 \$450.00	K	31%	\$8,129.46 \$310.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 FACTION 0 FACTION
	10-1-PS-DR	SEL PowerStore DRagS 100VM/50TB - PDX-1Y		\$290,957.95	K	31%	\$200,760.99	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 FACTION
	10-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - PDX-1Y SEL Storage Unit - 1TB - PDX - 1 Yr		\$3,312.44	K	31% 31% 31%	\$2,285.58	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 FACTION
	10-1-STOR-UNIT	SEL Storage Unit - 1TB - PDX - 1 Yr		\$768.18	K	31%	\$530.04	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		0 FACTION
	10-1-U-DR-TB 10-1-VMCHOST	SEL 1 Add'l TB Unity DRasS - PDX - 1YR SEL VMC.Host.i3-16XL - PDX - 1YR		\$1.486.36 \$94.521.82	K	31% 31%	\$1.025.59 \$65.220.06	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		0 FACTION 0 FACTION
	10-1-VINCHOST 10-1-VPN BW	SEL 100Mbps Managed VPN - PDX - 1Yr		\$1.963.64	K	31% 31%	\$1.354.91	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 FACTION
	10-1-VPN-1000BW	SEL 1000Mbps Managed VPN - PDX - 1Yr		\$5,890.91	K	31%	\$4,064.73	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 FACTION
	10-1-VPN-500BW	SEL 500Mbos Managed VPN - PDX - 1Yr		\$3.927.27	K	31%	\$2.709.82	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		0 FACTION
	10-1-VSR-DR-VM 10-3-COLO-1RU	SEL 1 Add'l VSR VM DRaaS - PDX - 1Yr SEL Colo - 1RU - PDX - 3 Yr		\$1,133.80 \$9.818.18	K	31%	\$782.32 \$6.774.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 FACTION 0 FACTION
	10-3-CX-100-SMF	SEL CrossConnect SingleModeEiher PDX 3YR		\$32,568,67	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$22,472.38	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 FACTION
	10-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - PDX - 3YR		\$574.795.22	K	31%	\$396.608.70	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 FACTION
	10-3-DRAAS-SVC 10-3-DRAAS-VM	SEL Unity DRaaS 100VM/25TB - PDX - 3YR SEL 1 Add'l VM DRaaS - PDX - 3Yr		\$211,805.66 \$3.061.26	K	31%	\$146,145.91 \$2,112.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 FACTION 0 FACTION
	10-3-DRAAS-VM 10-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRasS - PDX - 3Y		\$3,061.26 \$11.454.55	K	31%	\$2,112.27 \$7,903.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00		0 FACTION 0 FACTION
	10-3-PS-DR	SEL 1 Add/1 TB Flash DRasS - PDX - 3Y SEL PowerStore DRasS 100VM/50TB - PDX-3Y		\$745,206,82	К	31% 31%	\$514,192,71	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 FACTION
	10-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - PDX-3Y		\$7,446.98	K	31%	\$5,138.42	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 FACTION
	10-3-U-DR-TB 10-3-VMCHOST	SEL 1 Add'l TB Unity DRasS - PDX - 3YR SEL VMC.Host.i3-16XL PDX - 3YR		\$3,342.66 \$198,847.27	K	31% 31%	\$2,306.44 \$137,204.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 FACTION 0 FACTION
	10-3-VSR-DR-VM	SEL 1 Add'I VSR VM DRaaS - PDX - 3Yr		\$3.061.26	K	31%	\$2,112.27	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 FACTION
	1110 528-CICL	VMware vSphere 7 for Desktop (100 VM Pack), 1YR License and Maintenance	528-CICL	\$9,573.35	K	31% 31%	\$2,112.27 \$6,605.61	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.0	0 VMware Software
	1110 528-CICM 1110 528-CICN	VMware vSphere 7 Enterprise Plus Acceleration Kit, 6 CPU, 1YR License and Maintenance VMware vSphere 7 for Desktop (100 VM Pack), 3YR License and Maintenance	528-CICM	\$28,759.70 \$11,768.24	K	31% 31%	\$19,844.19 \$8,120.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.0	0 VMware Software 0 VMware Software
	1110 528-CICN	VMware vSphere 7 for Desktop (100 VM Pack), 3YR License and Maintenance  VMware vContor Security 7 Found for vSphere up to 4 hosts Boy Instance 1VR License Maintenance	528-CICN 528-CICO	\$11,768.24 \$1,965.00	K	31%	\$8,120.09 \$1,355.85	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00 \$298,999.00	\$0.00		0 VMware Software 0 VMware Software
	1110 528-CICO 1110 528-CICP	VMware vCenter Server 7 Found for vSphere up to 4 hosts Per Instance,1YR Licence/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License and Maintenance	528-CICP	\$48,621.68	K	31% 31%	\$33,548,96	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	\$298,999.00	\$0.00	\$298 999 0	VMware Software
	1110 528-CICQ	VMware vSphere 7 ROBO Enterprise, 25 VM pack, 5YR License/Maintenance VMware vSphere 7 ROBO Enterprise, 25 VM pack, 1YR License/Maintenance	528-CICQ 528-CICS	\$11,223.96	K	31% 31%	\$7,744.53 \$5,249.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.0	0 VMware Software 0 VMware Software
	1110 528-CICS	VMware vSphere 7 ROBO Enterprise, 25 VM pack, 1YR License/Maintenance	528-CICS	\$7,608.40	K	31%	\$5,249.80	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.0	0 VMware Software
	1110 528-CICT 1110 528-CICU	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License and Maintenance VMware vSohere 7 ROBO Enterprise, 25 VM pack, 3YR License/Maintenance	528-CICT 528-CICU	\$22,039.18 \$9.352.38	K K	31%	\$15,207.03 \$6.453.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.0	0 VMware Software 0 VMware Software
	1110 528-CICV	VMware vSphere Essentials Kit for 3 hosts (Max 2 CPUs per host), 1YR License and Maintenance	528-CICV	\$614.53	K	31% 31%	\$424.03	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$298,999.0	0 VMware Software
	1110 528-CICW	VMware vSphere 7 Std Acc Kit 6CPU with vCenter Standard (max 32 cores/CPU socket) 1YR Lic/Sub	528-CICW	\$13.613.30	K	31% 31%	\$9 393 18	\$0.00	\$0.00	\$0.00	\$0.0	n \$208 000 nn		\$298 999 0	VMware Software
	1110 528-CICX 1110 528-CICY	VMware vSphere 7 ROBO Advanced, 25 VM pack, 1YR License/Maintenance	528-CICX 528-CICY	\$5,388.35 \$17.325.11	K	31%	\$3,717.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.0	0 VMware Software 0 VMware Software
	1110 528-CICZ	VMware vSohere 7 Std Acc Kit. 6CPU. with vCenter Standard (max 32 cores/CPU socket). 3YR Lic/Sub VMware vSphere Essentials Kit for 3 hosts (Max 2 CPUs per host), 3YR License and Maintenance	528-CICZ	\$780.48	K	31% 31%	\$11.954.33 \$538.53	\$0.00	\$0.00	\$0.00	\$0.0	\$298 999 00	\$0.00	\$298.999.0	0 VMware Software
	1110 528-CIDB 1110 528-CIDC	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License and Maintenance VMware vSphere 7 ROBO Standard, 25 VM pack, 1YR License/Maintenance	528-CIDB	\$18.363.51 \$3,586.15	K	31% 31%	\$12.670.82 \$2,474.44	\$0.00	\$0.00	\$0.00	\$0.0	\$298.999.00	\$0.00	\$298 999 0	VMware Software
	1110 528-CIDC	VMware vSphere 7 ROBO Standard, 25 VM pack, 1YR License/Maintenance	528-CIDC	\$3,586.15	K	31%	\$2,474.44	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.0	0 VMware Software
	1110 528-CIDE 1110 528-CIDF	VMware vSohere 7 Enterorise Plus Acceleration Kit. 6 CPU. 3YR License and Maintenance VMware vSphere 7 Std Acc Kit, 6CPU, with vCenter Standard (max 32 cores/CPU socket), 5YR Lic/Sub	528-CIDE 528-CIDF	\$36.155.61 \$21,308.52	K	31% 31%	\$24.947.37 \$14,702.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.0	0 VMware Software 0 VMware Software
	1110 528-CIDG	VMware vSphere 7 for Desktop (100 VM Pack), 5YR License and Maintenance	528-CIDG	\$14,123.74	K	31%	\$9.745.38	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$298,999.0	0 VMware Software
	1110 528-CIDH	VMware vSphere 7 for Desktop (100 VM Pack), 5YR License and Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License and Maintenance	528-CIDH	\$40,513.01	K	31% 31%	\$9,745.38 \$27,953.98	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.0	0 VMware Software
	1110 528-CIDJ 1110 528-CIDK	VMware vSphere Essentials Kit for 3 hosts (Max 2 CPUs per host), 5YR License and Maintenance VMware vSphere 7 Enterprise Plus Acceleration Kit. 6 CPU, 5YR License and Maintenance	528-CIDJ 528-CIDK	\$1,032.68 \$44.092.68	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$712.55 \$30.423.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	0 VMware Software 0 VMware Software
	1110 528-CIDK 1110 528-CNRL	VMware vSphere / Enterprise Mus Acceleration Kit, 6 CPU, 5YK License and Maintenance  VMware vSAN 7 Enterprise Mus Acceleration Kit, 6 CPU, 5YK License and Maintenance	528-CIDK 528-CNRL	\$44,092.68	K	31%	\$30,423.95	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$298,999.0	0 VMware Software
	1110 528-CNRN	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket),3YR Lic/Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket),1YR Lic/Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket),5YR Lic/Sub	528-CNRN	\$8,713.10	K	31%	\$6,012.04	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.0	0 VMware Software
	1110 528-CNRQ	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket),5YR Lic/Sub	528-CNRQ	\$12,854.64	K	31%	\$8,869.70	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.0	0 VMware Software
	1110 528-COEH 1110 528-COEI	VMware vSphere 7 Std Acc Kit,8 CPU,with vCenter Foundation (max 32 cores/CPU socket), 1YR Lic/Sub VMware vSphere 7 Std Acc Kit,8 CPU,with vCenter Foundation (max 32 cores/CPU socket),3YR Lic/Sub	528-COEH 528-COEI	\$10,984.90 \$14,445.14	K	31%	\$7,579.58 \$9,967.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMware Software 0 VMware Software
	1110 528-COEJ	VMware vSphere 7 Std Acc Kit.8 CPU.with vCenter Foundation (max 32 cores/CPU socket).5YR Lic/Sub	528-COEJ	\$14,445.14	K	31%	\$12.529.41	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.0	0 VMware Software
	11-1568-LIC	SEL: VF-HYPM5-F		\$408.10	K	31%	\$281.59	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1782-LIC	SEL ItbmS1 Std+ VCLDS 5 Ent Promo Bun SEL Itbm S1 Std+Vcac 6 Ent Promobun		\$25,289.00	K	31%	\$17,449.41 \$14,705.97	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 CARAHSOFT
	11-1783-LIC 11-1790-LIC	SEL Itbm S1 Std+Vcac 6 Ent Promobun SEL: THIN5-STE-E		\$21,313.00 \$5,659.50	K	31% 31% 31% 31%	\$14,705.97 \$3,905.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	11-1791-LIC	SEL: THING-100PK-F		\$2,150.50	K	31%	\$1,483.85	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		0 CARAHSOFT
	11-1820-LIC	SEL Vsan 5 1 Cou		\$2.745.00	K	31% 31% 31%	\$1.894.05	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1820-LIC-L1	SEL Tppl1 Vsan 5 1 Cpu		\$2,607.00	K	31%	\$1,798.83	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1820-LIC-L2 11-1820-LIC-L3	SEL Tool2 Vsan 5 1 Cou SEL Tool3 Vsan 5 1 Cou		\$2.552.00 \$2.470.00	K	31%	\$1.760.88 \$1.704.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	11-1820-LIC-L4	SEL Tool4 Vsan 5 1 Cou		\$2.388.00	K	31%	\$1.647.72	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1820-LIC-L5	SEL Topl5 Vsan 5 1 Cou		\$2,278.00	К	31% 31% 31% 31%	\$1,571.82	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1821-LIC	SEL Upg: StaApp To Vsan 5 Bun W/ 6 Lic		\$12.623.00 \$11,991.00	K	31% 31% 31% 31%	\$8.709.87 \$8,273.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	11-1821-LIC-L1 11-1821-LIC-L2	SEL L1 Upg StgApp To Vsan 5 Bun W/ 6 Lic SEL L2 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,739,00	K	31%	\$8,099,91	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1821-LIC-L3	SEL L3 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,360.00	K	31%	\$7,838.40	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1821-LIC-L4 11-1821-LIC-L5	SEL L4 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$10,982.00 \$10,477.00	K	31% 31%	\$7,577.58 \$7,229.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	11-1821-LIC-L5 11-1822-LIC	SEL L5 Upg StgApp To Vsan 5 Bun W/ 6 Lic SEL Vsan 5 Deskton 10P Ccu		\$10,477.00 \$550.00	K	31%	\$7,229.13 \$379.50	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	11-1822-LIC-L1	SEL Tppl1 Vsan 5 Desktop 10P Ccu		\$523.00	K	31% 31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1822-LIC-L2	SEL Tool2 Vsan 5 Deskton 10P Ccu		\$512.00	К	31% 31%	\$353.28	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1822-LIC-L3 11-1822-LIC-L4	SEL Tppl3 Vsan 5 Desktop 10P Ccu		\$495.00 \$479.00	K	31%	\$341.55 \$330.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	11-1822-LIC-L5	SEL Tppl4 Vsan 5 Desktop 10P Ccu SEL Tppl5 Vsan 5 Desktop 10P Ccu		\$479.00 \$457.00	K	31% 31%	\$315.33	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00		0 CARAHSOFT 0 CARAHSOFT
	11-1823-LIC 11-1823-LIC-L1	SEL Vsan 5 Desktop 100P Ccu SEL Tppi1 Vsan 5 Desktop 100P Ccu		\$5,500.00	K	31% 31%	\$3,795.00 \$3,605.25	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	O CARAHSOFT
	11-1823-LIC-L1	SEL Tppl1 Vsan 5 Desktop 100P Ccu		\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1823-LIC-L2 11-1823-LIC-L3	SEL Tppl2 Vsan 5 Desktop 100P Ccu SEL Tppl3 Vsan 5 Desktop 100P Ccu		\$5,115.00 \$4,950.00	K	31% 31%	\$3,529.35 \$3,415.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	11-1823-LIC-L3 11-1823-LIC-L4	SEL Typi3 Vsan 5 Desktop 100P Ccu SEL Typi4 Vsan 5 Desktop 100P Ccu		\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0 \$0.0	0 CARAHSOFT
	11-1823-LIC-L5	SEL Topl5 Vsan 5 Desktop 100P Ccu		\$4.565.00	K	31% 31%	\$3,149,85	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	11-1833-LIC-L5	SEL Tppl5 Ent: 10P Ccu		\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1834-LIC-L5 11-1835-LIC-L5	SEL Tool5 Ent: 100P Ccu SEL Tppl5 Ent: 10P (Nus)		\$45.650.00 \$2,739.00	K	31% 31%	\$31.498.50 \$1,889.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	11-1836-LIC-L5	SEL Tool5 Ent: 100P (Nus)		\$27,390,00	K	31%	\$18,899,10	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1836-LIC-L5 11-1841-LIC-L5	SEL Tool5 Ent: 100P (Nus) SEL L5 Upg View Std 10 Ccu To Ent 20 Nus		\$3,515.00	K	31% 31%	\$2 425 35	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	0 CARAHSOFT
	11-1842-LIC-L5 11-1845-LIC-L5	SEL L5 UG View Std 100 Ccu To Ent 200 NU		\$35.151.00	K	31% 31%	\$24.254.19 \$1,732.59	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	11-1845-LIC-L5 11-1846-LIC-L5	SEL L5 Upg View Std Ccu To Ent 10P Ccu SEL L5 Upg View Std Ccu To Ent 100P Ccu		\$2,511.00 \$25.108.00	K	31%	\$1,732.59 \$17.324.52	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	11-1847-LIC-L5	SEL L5 Upg Adv To Ent 10P Nus		\$502.00	K	31% 31%	\$346.38	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1848-LIC-L5	SEL L5 Upg Adv Nus To Ent 100P Nus		\$5.022.00	K	31% 31%	\$3.465.18	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1849-LIC-L5	SEL L5 Upg Adv To Ent 10P Ccu		\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1850-LIC-L5 11-1855-LIC-L5	SEL L5 Upg Adv Ccu To Ent 100P Ccu SEL L5 UG View Std 250 Ccu To Ent 500 Nu		\$10,043.00 \$87.876.00	K	31% 31%	\$6,929.67 \$60.634.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		0 CARAHSOFT 0 CARAHSOFT
	11-1856-LIC-L5	SEL L5 UG View S 500 Ccu To Ent 1000 Nu		\$175,753.00	K	31% 31% 31%	\$121,269.57	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1857-LIC-L5	SEL L5 UG View S 250 Ccu To Ent 250 Ccu		\$62,769.00	K		\$43,310.61	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	11-1858-LIC-L5	SEL L5 Upg View S 500 Ccu To Ent 500 Ccu SEL L5 Upg View Add To Ent 10 Ccu		\$125,538.00 \$3,104.00	K	31% 31%	\$86,621.22 \$2,141.76	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT

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					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY UPGE	RADE PRICE							
IND	зки	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		THIRD PARTY PRODUCT PARTNER
	11-1886-LIC-L5 11-1978-LIC	SEL L5 Uog View Add To Ent 100P Ccu		\$31.042.00 \$145.00	К	31% 31%	\$21.418.98 \$100.05	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CARAHSO	OFT
	11-1978-LIC 11-1996-LIC-L5	SEL: VS5-RBSTD-ADV2-UG-F SEL: HZ-APVENTC10-UG-F-L5		\$145.00 \$3.515.00	K K		\$100.05 \$2.425.35	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	11-1997-LIC-L5	SEL: HZ-APVENTC100UG-F-L5		\$35,151.00	K	31% 31%	\$24,254.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	11-1-ASTOR-UNIT 11-1-AWS-CNCT	SEL Arch Stor Unit - 1TB - RES - 1 Yr SEL 100MB ADD'L Connect - AWS - RES - 1Y		\$188.64 \$2,781.82	K	31% 31%	\$130.16 \$1,919.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION	
	11-1-AZR-CNCT	SEL 100MB ADD'L Connect - AZR - RES - 1Y		\$3,125,45	K	31%	\$2,156,56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION	
	11-1-BBLOC	SEL Big Bloc 250GB - RES - 1YR		\$24,545.45	K	31% 31%	\$16,936.36	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 FACTION	
	11-1-COLO-1RU 11-1-CX-100-SMF	SEL Colo - 1RU - RES - 1 Yr SEL CrossConnect SingleModeFiber RES.1YR		\$3,272.73 \$10,856.22	K	31% 31%	\$2,258.18 \$7,490.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 FACTION 00 FACTION	
	11-1-CX-SMF	SEL CrossConnect SingleModeEiber RES1YR		\$4 581 82	K	31% 31%	\$3 161 46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 FACTION	
	11-1-DRAAS-GLD	SEL Unity DRasS 100VM/50TB - RES - 1YR		\$220,884.28 \$87,443.57	K	31%	\$152,410.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION 00 FACTION	
	11-1-DRAAS-SVC 11-1-DRAAS-VM	SEL Unity DRaaS 100VM/25TB - RES - 1YR SEL 1 Add'I VM DRaaS - RES - 1Yr		\$1,133.80	K	31% 31%	\$60,336.06 \$782.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 FACTION	
	11-1-DRAAS-VM-AR 11-1-DRAAS-VM-MR	SEL 1 VM DRaaS - Assisted Recovery - 1Yr SEL 1 VM DRaaS - Managed Recovery - 1Yr		\$393.18 \$1,022.73	K	31% 31%	\$271.29 \$705.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION	
	11-1-DRAAS-VM-MR 11-1-GCP-CNCT	SEL 1 VM DRass - Managed Recovery - 1Yr SEL 100MB ADD'L Connect - GCP - RES - 1Y		\$1,022.73 \$3,054.55	K	31%	\$2,107.64	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION	
	11-1-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 1 Yr		\$1,745.45	K	31% 31%	\$1,204.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION	
	11-1-IS-DP-FACTB	SEL 1TB Isilon Replication - RES - 1Yr		\$1,636.36	K	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION 00 FACTION	
	11-1-NET-UNIT 11-1-PM-BUNDLE	SEL Net Unit - 10 Mbps - RES - 1 Yr SEL PowerMX DRaaS 100VM/50TB - RES - 1YR		\$272.73 \$341,454.55	K	31% 31%	\$188.18 \$235,603.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 FACTION	
	11-1-PM-DP-FACTB 11-1-PM-DRAAS-TB	SEL 1TB PWRMAX Reolication - RES - 1Yr SEL 1 Add'l TB PowerMax DRaaS - RES - 1Y		\$6.763.64	K	31% 31%	\$4.666.91 \$8,129.46	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		00 FACTION	
	11-1-PM-DRAAS-IB 11-1-PROC-UNIT	SEL 1 Add I IB POWERMAX DRABS - RES - 1Y SEL 1 Proc - 5GB + 1Ghz - RES - 1Yr		\$11,781.82 \$450.00	K	31%	\$8,129.46 \$310.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION	
	11-1-PROC-UNIT 11-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - RES-1Y		\$450.00 \$290,957.95	K	31% 31%	\$310.50 \$200,760.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION	
	11-1-PS-DR-TB 11-1-STOR-UNIT	SEL 1 Add'l TB PowerStore DRaaS - RES-1Y SEL Storage Unit - 1TB - RES - 1 Yr		\$3.312.45 \$768.18	K	31%	\$2.285.59 \$530.04	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 FACTION	
	11-1-STOR-UNIT	SEL 1 Add'l TB Unity DRasS - RES - 1 YR		\$1.486.36	K	31%	\$1.025.59	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 FACTION	
	11-1-VMC-AW-CLD	SEL VMC on AWS - 768GB+ Private CI Node		\$109,090.91	K	31%	\$75,272.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION	
	11-1-VMCHOST 11-1-VPN-1000BW	SEL VMC.Host.i3-16XL - RES - 1YR SEL 1000Mbps Managed VPN - RES - 1Yr		\$94,521.82 \$5,890.91	K	31%	\$65,220.06 \$4.064.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 FACTION	
	11-1-VPN-500BW	SEL 500Mbps Managed VPN - RES - 1Yr		\$3.927.27	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$2,709.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION	
	11-1-VPN-BW	SEL 100Mbps Managed VPN - RES - 1Yr		\$1,963.64	K	31%	\$1,354.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION	
	11-1-VSR-DR-VM 11-2001-LIC	SEL 1 Add'I VM VSR DRaaS - RES - 1Yr SEL: PLAY7-PRO-F		\$1,133.80 \$165.00	K	31% 31%	\$782.32 \$113.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 FACTION 00 VMWARE	
	11-2002-LIC	SEL: PLAY7-PRO-PLAY6-LIG-F		\$88.00	К	31% 31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	11-2016-LIC-L1 11-2016-LIC-L2	SEL: HZ-FUSPL7-FLX-UG-F-L1 SEL: HZ-FUSPL7-FLX-UG-F-L1		\$105.00 \$102.00	K	31%	\$72.45 \$70.38	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSO	OFT OFT
	11-2016-LIC-L3	SEL: HZ-FUSPL7-FLX-UG-F-L2 SEL: HZ-FUSPL7-FLX-UG-F-L3		\$99.00	K	31% 31%	\$70.38 \$68.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHS	DFT
	11-2016-LIC-L4 11-2016-LIC-L5	SEL: HZ-FUSPL7-FLX-UG-F-L4 SEL: HZ-FUSPL7-FLX-UG-F-L5		\$96.00	K	31% 31%	\$66.24 \$62.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHS	DFT
	11-2016-LIC-L5	SEL: HZ-FUSPL7-FLX-UG-F-L5 SEL: HZ-FUSPL7-FLX-UG-F-L1		\$91.00 \$188.00	K	31%	\$62.79 \$129.72	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHS	DET
	11-2017-LIC-L1 11-2017-LIC-L2	SEL: HZ-FUS56-FLX-UG-F-L1 SEL: HZ-FUS56-FLX-UG-F-L2		\$184.00	K	31% 31%	\$126.96	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSO	DFT
	11-2017-LIC-L3	SEL: HZ-FUS56-FLX-UG-F-L3		\$178.00 \$172.00	K	31%	\$122.82	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 CARAHS	OFT
	11-2017-LIC-L4 11-2017-LIC-L5	SEL: HZ-FUS56-FLX-UG-F-L4 SEL: HZ-FUS56-FLX-UG-F-L5		\$172.00 \$164.00	K	31% 31%	\$118.68 \$113.16	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 CARAHSO 00 CARAHSO	DET
	11-2063-LIC 11-2063-LIC-L1	SEL: HZ-PRA50-STD100-UG-F SEL: HZ-PRA50STD100UGF-L1		\$13.750.00 \$13,063.00	K	31% 31%	\$9.487.50 \$9,013.47	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHS	DFT
	11-2063-LIC-L1	SEL: HZ-PRA50STD100UGF-L1		\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	JFT OFF
	11-2063-LIC-L2 11-2063-LIC-L3	SEL: HZ-PRA50STD100UGF-L2 SEL: HZ-PRA50STD100UGF-L3		\$12.788.00 \$12,375.00	K	31% 31%	\$8.823.72 \$8,538.75	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHSO	OFT .
	11-2063-LIC-L4	SEL: HZ-PRA50STD100UGF-L4 SEL: HZ-PRA50STD100UGF-L5		\$11.963.00	K	31%	\$8.254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSO	OFT
	11-2063-LIC-L5 11-2071-LIC	SEL: HZ-PRAS0STD100UGF-L5 SEL: HZ-MGP-ADVC-10-UG-F		\$11,413.00 \$3.025.00	K	31% 31% 31% 31%	\$7,874.97 \$2.087.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 CARAHSO 00 CARAHSO	DET
	11-2071-LIC-L1	SEL: HZ-MGP-ADVC10UG-F-L1		\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSO	OFT
	11-2071-LIC-L2 11-2071-LIC-L3	SEL: HZ-MGP-ADVC10UG-F-L2		\$2,813.00 \$2,723.00	K	31% 31% 31% 31% 31% 31%	\$1,940.97 \$1.878.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHSO	OFT
	11-2071-LIC-L3 11-2071-LIC-L4	SEL: HZ-MGP-ADVC10UG-F-L3 SEL: HZ-MGP-ADVC10UG-F-L4		\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 CARAHSO	
	11-2071-LIC-L5	SEL: HZ-MGP-ADVC10UG-F-L5 SEL: HZ-MGP-ADVC-100-UG-F		\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSO	OFT
	11-2072-LIC 11-2072-LIC-L1	SEL: HZ-MGP-ADVC-100-UG-F		\$30,250.00 \$28,738.00	K	31%	\$20,872.50 \$19,829.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHSO	OFT OFT
	11-2072-LIC-L2	SEL: HZ-MGP-ADVC100UGF-L1 SEL: HZ-MGP-ADVC100UGF-L2		\$28,133,00	K	31%	\$19,411,77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	DFT
	11-2072-LIC-L3 11-2072-LIC-L4	SEL: HZ-MGP-ADVC100UGF-L3 SEL: HZ-MGP-ADVC100UGF-L4		\$27,225.00 \$26,318.00	K	31% 31%	\$18,785.25 \$18,159.42	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	OFT
	11-2072-LIC-L5	SEL: HZ-MGP-ADVC100UGF-L5		\$25,108.00	K	31% 31%	\$17.324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHSO	DFT
	11-2073-LIC 11-2073-LIC-L1	SEL: HZ-MGP-ADVN-10-UG-F SEL: HZ-MGPADVN10-UG-F-L1		\$1 210 00	K	31% 31%	\$834.90 \$793.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	O CARAHSO	DET
	11-2073-LIC-L1	SEL: HZ-MGPADVN10-UG-F-L1		\$1,150.00 \$1,125.00	K	31%	\$793.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	JFT OFF
	11-2073-LIC-L2 11-2073-LIC-L3	SEL: HZ-MGPADVN10-UG-F-L2 SEL: HZ-MGPADVN10-UG-F-L3		\$1,089.00	K	31% 31%	\$776.25 \$751.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHSO	OFT
	11-2073-LIC-L4	SEL: HZ-MGPADVN10-UG-F-L4		\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	OFT
	11-2073-LIC-L5 11-2074-LIC	SEL: HZ-MGPADVN10-UG-F-L5 SEL: HZ-MGP-ADVN-100-UG-F		\$1.004.00 \$12,100.00	K	31% 31%	\$692.76 \$8,349.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 CARAHSO 00 CARAHSO	
	11-2074-LIC- 11-2074-LIC-L1 11-2074-LIC-L2	SEL: HZ-MGPADVN100-GF-L1 SEL: HZ-MGPADVN100UG-F-L1		\$11,495,00	K	31%	\$7,931,55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	O CARAHSO	OFT
	11-2074-LIC-L2	SEL: HZ-MGPAD/N100UG-F-L2		\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	)FT
	11-2074-LIC-L3 11-2074-LIC-L4	SEL: HZ-MGPADVN100UG-F-L3 SEL: HZ-MGPADVN100UG-F-L4		\$10.890.00 \$10,527.00	K	31% 31% 31% 31%	\$7.514.10 \$7,263.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHSO	OFT
	11-2074-LIC-L5 11-2109-LIC	SEL: HZ-MGPADVN100UG-F-L5 SEL: ST6-VF-A100-F		\$10.043.00	K	31% 31%	\$6.929.67	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	OFT
	11-2109-LIC 11-2109-LIC-L1	SEL: ST6-VF-A100-F SEL: ST6-VF-A100-FL1		\$3,000.00 \$2.850.00	K	31%	\$2,070.00 \$1.966.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHSO	OFT
	11-2109-LIC-L2	SEL: ST6-VF-A100-F-L1 SEL: ST6-VF-A100-F-L2		\$2,790.00	K	31% 31%	\$1,925.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSO	OFT
	11-2109-LIC-L3	SEL: ST6-VF-A100-F-L3		\$2,700.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$1,863.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	OFT
	11-2109-LIC-L4 11-2110-LIC	SEL: ST6-VF-A100-F-L4 SEL: ST6-VF-A10-F		\$2,610.00 \$300.00	K	31%	\$1,800.90 \$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 CARAHSO 00 CARAHSO	
	11-2110-LIC-L1	SEL: ST6-VF-A10-F-L1		\$285.00	ĸ	31%	\$196.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	DFT
	11-2110-LIC-L2	SEL: ST6-VF-A10-F-L2 SEL: ST6-VF-A10-F-L3		\$279.00 \$270.00	K	31%	\$192.51 \$186.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	OFT OFT
	11-2110-LIC-L3 11-2110-LIC-L4	SEL: ST6-VF-A10-F-L4		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHS	OFT
	11-2111-LIC	SEL: ST6-VF-AD-F		\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	OFT
	11-2112-LIC 11-2113-LIC	SEL: ST6-VSAN-F SEL: ST6-VSA-VSAN-UG-F		\$2,821.50 \$12,886.50	K	31% 31%	\$1,946.84 \$8,891.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 CARAHSO 00 CARAHSO	DET.
	11-2195-LIC	SFI · V-AWT-PI -DEV-F		\$20.00	K	31% 31%	\$13.80 \$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	11-2196-LIC 11-2248-LIC	SEL: V-AWT-MF-DEV-F SEL: VRG-MEDI-F		\$4.00	K	31%	\$2.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	OFF.
	11-2317-LIC	SEL: VR7-ATAD25-F		\$67,925.00 \$7,793.50	K	31% 31% 31%	\$46,868.25 \$5,377.52	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHS	OFT
	11-2318-LIC	SEL: VR7-ATEN25-F		\$13,475.00	K	31%	\$9,297.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	DFT
	11-2321-LIC 11-2322-LIC	SEL: VR7-AUTDT25-F SEL: VR7-ATAD-ATEN-UG-F		\$3.767.50 \$6,250.20	K	31% 31%	\$2.599.58 \$4,312.64	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSO	OFT OFT
	11-2325-LIC	SEL: HZ7-TCL-STA10-UG-F		\$1,923,90	K	31%	\$1,327,49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHS	OFT
	11-2358-LIC	SEL: HZ7-ADC-10-F		\$4,526.50	K	31% 31%	\$3,123,29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	OFT
	11-2359-LIC 11-2360-LIC	SEL: HZ7-ADC-100-F SEL: HZ7-ADC-ENC-10-UG-F		\$45.265.00 \$2,182.40	K	31% 31%	\$31.232.85 \$1,505.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 CARAHSO	DET.
	11-2361-LIC	SEL: HZF-ADC-ENC-100-UG-F SEL: HZF-ADN-10-F		\$2,182.40 \$21.838.30 \$2,832.50	K	31% 31%	\$1,505.66 \$15.068.43 \$1,954.43	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHS	DFT
	11-2362-LIC	SEL: HZ7-ADN-10-F		\$2,832.50	K	31%	\$1,954.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHS	)FT
	11-2363-LIC 11-2364-LIC	SEL: HZ7-ADN-100-F SEL: HZ7-ADN-ENN-10-UG-F		\$28.325.00 \$1,248.50	K	31% 31%	\$19.544.25 \$861.47	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 CARAHSO	JE1 DFT
	11-2365-LIC	SEL: HZ7-ADN-ENN-100-UG-F SEL: HZ7-AVA-ENC10-UG-F		\$12,487.20	K	31% 31%	\$8,616.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSO	OFT
	11-2366-LIC 11-2367-LIC	SEL: HZ7-AVA-ENC10-UG-F SEL: HZ7-AVA-ENC100-UG-F		\$5,299.80 \$52,998.00	K	31%	\$3,656.86 \$36,568.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 CARAHSO 00 CARAHSO	
	11-2368-LIC	SEL: HZ7-AVA-ENN10-UG-F		\$52,998.00	K	31% 31%	\$2,154.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSO	OFT
	11-2369-LIC	SEL: HZ7-AVA-ENN100-UG-F		\$31,218.00	K	31% 31%	\$21,540.42	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 CARAHS	

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ND	SKU	DESCRIPTION	Model Sub	EMC LIST		NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS	RENEWAI	. THIRD PARTY PRODU	ICT PARTNER
			sku	PRICE USE	CODE	Discount %	NET PRICE	PLUS MNT LP	MNT LP	ENH MNT LP		LP	ENH LP			OI PARINER
	11-2371-LIC 11-2372-LIC	SEL: HZ7-AVE-ENC100-UG-F SEL: HZ7-AVE-ENN10-UG-F		\$49.247.00 \$2.867.70	) K	31% 31%	\$33.980.43 \$1.978.71	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2373-LIC	SEL: HZ7-AVE-ENN100-UG-F		\$28.677.00	K	31%	\$19.787.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2374-LIC	SEL: HZ7-AVS-ENC10-UG-F		\$6,044.50		31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 CARAHSOFT	
	11-2375-LIC 11-2376-LIC	SEL: HZ7-AVS-ENC100-UG-F SEL: HZ7-AVS-ENN10-UG-F		\$60,439.50 \$3.612.40	K	31% 31%	\$41,703.26 \$2.492.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 CARAHSOFT 00 CARAHSOFT	
	11-2377-LIC	SEL: HZ7-AVS-ENN100-UG-F		\$36,118.50	) К		\$24,921.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	0 CARAHSOFT	
	11-2378-LIC	SEL: HZ7-EAD-STD10-UG-F		\$1,983.30	) K	31% 31%	\$1.368.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2379-LIC 11-2380-LIC	SEL: HZ7-EAD-STD100-UG-F SFL: HZ7-FNC-10-F		\$19,831.90 \$6.517.50	K	31% 31%	\$13,684.01 \$4,497.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT	
	11-2381-LIC	SEL: HZ7-ENC-100-F		\$65,175.00	K	31%	\$44,970.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 CARAHSOFT	
	11-2382-LIC	SEL: HZ7-ENN-10-F		\$3,965.50	) K	31% 31%	\$2,736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2383-LIC 11-2384-LIC	SEL: HZ7-ENN-100-F SEL: HZ7-ENN-ENC-10-UG-F		\$39,655.00 \$2,803.90	K	31% 31%	\$27,361.95 \$1,934.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2385-LIC	SEL: HZ7-ENN-ENC-10-UG-F		\$28,042.30	K	31%	\$1,934.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 CARAHSOFT	
	11-2386-LIC	SEL: HZ7-ENTA-STDA10-UG-F		\$1,131.90	K	31%	\$781.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2387-LIC	SEL: HZ7-ENTA-STDA100-UG-F		\$11.330.00	) K	31%	\$7.817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	0 CARAHSOFT	
	11-2388-LIC 11-2389-LIC	SEL: HZ7-LXC-10-F SEL: HZ7-LXC-100-F		\$1,699.50 \$16,995.00	K	31%	\$1,172.66 \$11,726.55	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT	
	11-2390-LIC	SEL: HZ7-LXC-ENC-10-LIG-E		\$5.299.80		31%	\$3.656.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 CARAHSOFT	
	11-2391-LIC	SEL: HZ7-LXC-ENC-100-UG-F SEL: HZ7-MGP-ADC-10-UG-F		\$52,998.00	) K	31%	\$36,568.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	0 CARAHSOFT	
	11-2392-LIC 11-2393-LIC	SEL: HZ7-MGP-ADC-10-UG-F SEL: HZ7-MGP-ADC-100-UG-F		\$3.109.70 \$31.097.00	K	31% 31%	\$2.145.69	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2393-LIC	SEL: HZ7-MGP-ADC-100-0G-F		\$1,246.30	K	31%	\$21,456.93 \$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 CARAHSOFT	
	11-2395-LIC	SEL: HZ7-MGP-ADN-100-UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2396-LIC	SEL: HZ7-MRG-ADC-10-UG-F		\$3,109,70	) K	31%	\$2,145,69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2397-LIC 11-2398-LIC	SEL: HZ7-MRG-ADC-100-UG-F SEL: HZ7-MRG-ADN-10-UG-F		\$31,097.00 \$1,246.30	K	31% 31%	\$21,456.93 \$859.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2399-LIC	SEL: HZ7-MRG-ADN-100-UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2400-LIC	SFI: HZ7-ST-ADC-10-LIG-F		\$1.863.40	) K	31% 31%	\$1 285 75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	0 CARAHSOFT	
	11-2401-LIC 11-2402-LIC	SEL: HZ7-ST-ADC-100-UG-F SEL: HZ7-ST-ADC-250-UG-F		\$18,634.00 \$46,654.30	K	31%	\$12,857.46 \$32,191.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2403-LIC	SEL: HZ7-ST-ADC-500-UG-F		\$93,270,10	K	31% 31%	\$64,356.37	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 CARAHSOFT	
	11-2404-LIC	SEL: HZ7-ST-ADN-1K-UG-F SEL: HZ7-ST-ADN-20-UG-F		\$155,799.60 \$3,116.30	) K	31% 31%	\$107 501 72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0	00 CARAHSOFT	
	11-2405-LIC	SEL: HZ7-ST-ADN-20-UG-F		\$3,116.30	K	31%	\$2,150.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2406-LIC 11-2407-LIC	SEL: HZ7-ST-ADN-200-UG-F SEL: HZ7-ST-ADN-500-UG-F		\$31,157.50 \$77,931.70	K K	31% 31%	\$21,498.68 \$53,772.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0	00 CARAHSOFT	
	11-2408-LIC	SEL: HZ7-ST-ENC-10-UG-F SEL: HZ7-ST-ENC-100-UG-F		\$4,052.40 \$40,526.20	K	31% 31%	\$2,796.16 \$27,963.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2409-LIC	SEL: HZ7-ST-ENC-100-UG-F		\$40,526.20	K	31%	\$27,963.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2410-LIC 11-2411-LIC	SEL: HZ7-ST-ENC-250-UG-F SEL: HZ7-ST-ENC-500-UG-F		\$101,261.60 \$202.662.90	K	31% 31%	\$69,870.50 \$139.837.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2412-LIC	SEL: HZ7-ST-ENN-300-0G-F SEL: HZ7-ST-ENN-1K-UG-F		\$280,430.70		31%	\$139,637.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.	00 CARAHSOFT	
	11-2413-LIC	SEL: HZ7-ST-ENN-20-UG-F		\$5,602.30	) K	31% 31%	\$3,865.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	0 CARAHSOFT	
	11-2414-LIC	SEL: HZ7-ST-ENN-200-UG-F		\$56,040.60	K	31%	\$38,668.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2415-LIC 11-2416-LIC	SEL: HZ7-ST-ENN-500-UG-F SEL: HZ7-STD-10-F		\$140.250.00 \$2,832.50	K	31% 31%	\$96.772.50 \$1,954.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2417-LIC	SFI: HZ7-STD-100-F		\$2,032.50	K	31%	\$1,954.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	O CARAHSOFT	
	11-2418-LIC	SEL: HZ7-STD-A10-F		\$28.325.00 \$2,150.50	K	31%	\$1,483.85	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2419-LIC	SEL: HZ7-STD-A100-F SEL: HZ7-STDA-STD10-UG-F		\$21.505.00 \$795.30	K	31% 31%	\$14.838.45	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2420-LIC 11-2421-LIC	SEL: HZ7-STDA-STD10-UG-F SEL: HZ7-STDA-STD100-UG-F		\$795.30	K	31%	\$548.76 \$5.489.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT	
	11-2422-LIC	SEL: HZ7-TAC-STA100-UG-F		\$7.956.30 \$19,354.50	K	31%	\$13.354.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.	0 CARAHSOFT	
	11-2423-LIC	SEL: HZ7-THIN-ST100-UG-F		\$22.665.50	K	31% 31%	\$15.639.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2424-LIC 11-2425-LIC	SEL: HZ7-TPRO-ST10-UG-F SEL: HZ7-VAD-ADC-10-UG-F		\$2,379.30 \$2,613.60		31%	\$1,641.72 \$1,803.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 CARAHSOFT 00 CARAHSOFT	
	11-2425-LIC	SEL: HZ7-VAD-ADC-10-0G-F		\$2,013.00	K	31%	\$18,033.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2427-LIC	SEL: HZ7-VAD-ENC-10-UG-F		\$4,803.70	K	31% 31%	\$3,314.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2428-LIC 11-2429-LIC	SEL: HZ7-VAD-ENC-100-UG-F SEL: HZ7-VENT-ST10-UG-F		\$48,037.00 \$1,133.00		31%	\$33,145.53 \$781.77	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 CARAHSOFT 00 CARAHSOFT	
	11-2429-LIC 11-2430-LIC	SEL: HZ7-VENT-ST10-UG-F SEL: HZ7-VENT-ST100-UG-F		\$1,133.00	K	31%	\$7,817.70	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0. \$0	00 CARAHSOFT	
	11-2431-LIC	SEL: ST6-AD-D10-F		\$1,127.50	K	31%	\$777.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 CARAHSOFT	
	11-2432-LIC	SEL: ST6-AD-D100-F SEL: ST6-AD-EN-UG-F		\$11,275.00	K	31%	\$7,779.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 CARAHSOFT	
	11-2433-LIC 11-2434-LIC	SEL: ST6-AD-FN-UG-F SEL: ST6-AD-F		\$1,870.00 \$4,526.50	K	31% 31%	\$1,290.30 \$3,123.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 CARAHSOFT 00 CARAHSOFT	
	11-2439-LIC	SEL: ST6-EN-F		\$6,220,50	) K	31%	\$4,292,15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2440-LIC	SEL: ST6-ST-AD-UG-F		\$1,874.40	K	31%	\$1,293.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2441-LIC 11-2446-LIC	SEL: ST6-ST-EN-UG-F SEL: VR-BCLADVC-F		\$3,738.90 \$3,393.50		31% 31%	\$2,579.84 \$2,341.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 CARAHSOFT 00 CARAHSOFT	
	11-2440-LIC	SEL: VR-BCLADVC-F SEL: VR-BCLADVC-25-F		\$5,659.50	K	31%	\$3,905.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	0 CARAHSOFT	
	11-2448-LIC	SEL: VR-CODE2C-F		\$6 215 00	K	31%	\$4 288 35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2449-LIC	SEL: VR-CODE2O-F		\$621.50 \$14.173.50	K	31% 31%	\$428.84 \$9.779.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2493-LIC 11-2494-LIC	SEL: HZ7-PA50-STA100-UG-F SEL: HZ7-PRA50-ST100-UG-F		\$14.173.50 \$14,190.00	K	31% 31%	\$9.779.72 \$9,791.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2495-LIC	SEL: HZ7-UEM-ENC-100-UG-F		\$59.510.00	) K	31%	\$41.061.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2496-LIC	SEL: HZ7-UEM-ENC-10-UG-F		\$5,951.00	K	31%	\$4,106.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2497-LIC 11-2498-LIC	SEL: HZ7-UEM-ENN-100-UG-F SEL: HZ7-UEM-ENN-10-UG-F		\$36.256.00 \$3,625.60	K	31% 31%	\$25.016.64 \$2,501.66	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2498-LIC 11-2499-LIC	SFI: HZ7-WSP-ADN-100-UG-F		\$12,466,30	) K	31%	\$2,501.66 \$8.601.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	0 CARAHSOFT	
	11-2500-LIC	SEL: HZ7-WSP-ADN-10-UG-F		\$1,246.30	K	31% 31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2505-LIC	SFI: HZ7-ADN-A10-F		\$2 260 50	) K	31%	\$1,559.75 \$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	0 CARAHSOFT	
	11-2506-LIC 11-2507-LIC	SEL: HZ7-ADN-A100-F SEL: HZ7-A100-AERC-F		\$22,605.00 \$33,935.00	K	31%	\$15,597.45 \$23,415.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2508-LIC	SFI: HZ7-A10-AFRC-F		\$3,393.50	) K	31% 31%	\$2 341 52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	0 CARAHSOFT	
	11-2509-LIC 11-2510-LIC	SEL: HZ7-E100-AERC-F SEL: HZ7-E100-AERC-UG-F		\$48,125.00 \$15,609.00	K	31%	\$33,206.25 \$10,770.21	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	sn.	O CARAHSOFT	
	11-2510-LIC	SEL: HZ7-E100-AERC-UG-F		\$15,609.00	K	31%	\$10,770.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2511-LIC 11-2512-LIC	SEL: HZ7-E10-AERC-F SEL: HZ7-E10-AERC-UG-F		\$4,812.50 \$1,560.90	K	31% 31%	\$3,320.63 \$1,077.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2513-LIC	SEL: HZ7-ENN-4100-F SEL: HZ7-ENN-4100-UG-F		\$32,285.00	) K	31%	\$22,276.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT	
	11-2514-LIC	SEL: HZ7-ENN-A100-UG-F		\$10,648.00	) K	31%	\$7.347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	0 CARAHSOFT	
	11-2515-LIC 11-2516-LIC	SEL: HZ7-ENN-A10-F SEL: HZ7-ENN-A10-UG-F		\$3,228.50 \$1,064.80	K	31% 31%	\$2,227.67 \$734.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT	
	11-2516-LIC 11-2535-LIC	SEL: HZ7-ENN-A10-UG-F SEL: VR-NI-ANXC-F		\$1,064.80 \$1,424.50		31%	\$734.71 \$982.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00			00 CARAHSOFT	
	11-3-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - RES - 3Yr		\$2,894.86	K K	31%	\$1.997.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION	
	11-3-COLO-1RU	SEL Colo - 1RU - RES - 3 Yr		\$9,818.18	K K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION	
	11-3-CX-100-SMF 11-3-DRAAS-GLD	SEL CrossConnect SincleModeFiber RES.3YR SEL Unity DRasS 100VM/50TB - RES - 3YR		\$32.568.67 \$574,795.22	K	31%	\$22.472.38	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	DO FACTION DO FACTION	
	11-3-DRAAS-SVC	SEL Unity DRasS 100VM/STB - RES - 3YR SEL Unity DRasS 100VM/STB - RES - 3YR		\$574,795.22 \$211.805.66	K K	31%	\$396,608.70 \$146.145.91	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	OD FACTION	
	11-3-DRAAS-VM	SEL Unity DRaaS 100VM/25TB - RES - 3YR SEL 1 Add'l VM DRaaS - RES - 3Yr		\$3,061.26	i K	31% 31%	\$2,112.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	DO FACTION DO FACTION	
	11-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRasS - RES - 3Y		\$11.454.55	K	31%	\$7.903.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION	
	11-3-IO-UNIT 11-3-PS-DR	SEL IO Unit - 500 IOPs - RES - 3 Yr SEL PowerStore DRaaS 100VM/50TB - RES-3Y		\$5,236.36 \$745.206.82		31%	\$3,613.09 \$514.192.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION	
	11-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - RES-3Y		\$7,446.98	K K	31% 31%	\$5,138.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION	
	11-3-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - RES - 3YR		\$3.342.66	K K	31%	\$2.306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION	
	11-3-VMCHOST	SEL VMC.Host.i3-16XL RES - 3YR		\$198,847.27	K	31%	\$137.204.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION	
	11-3-VSR-DR-VM 11525	SEL 1 Add'I VSR VM DRaaS - RES - 3Yr SEL: SWITCH-POE.5PORT Gb.4PORT POE		\$3,061.26 \$154.00	K	31%	\$2,112.27 \$106.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 FACTION 00 SPECTRALOGIC	
	11-5-IO-UNIT	SELIQ Unit - 500 IOPs - RES - 5 Yr		\$8,727.27	K	31%	\$6,021.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION	
	12-1-AWS-CNCT	SEL 100MB ADD'L Connect - AWS - SCL - 1Y SEL 100MB ADD'L Connect - AZR - SCL - 1Y		\$2,781.82	2 K	31%	\$1 919 46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION	
	12-1-AZR-CNCT 12-1-COLO-1RU	SEL 100MB ADD'L Connect - AZR - SCL - 1Y SEL Colo - 1RU - SCL - 1 Yr		\$3,125.45 \$3,272.73		31% 31%	\$2,156.56 \$2,258.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 FACTION 00 FACTION	

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			Model Sub	EMOLICE	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT	PROSUPPORT		WTY UPG ENH TO	WTY UPG		
ND	SKU	DESCRIPTION	Model Súb sku	PRICE USD	CATEGORY	Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	12-1-CX-100-SMF	SEL CrossConnect SingleModeFiber SCL.1YR		\$10.856.22	К	31%	\$7.490.79	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	12-1-CX-SMF 12-1-DRAAS-GLD	SEL CrossConnect SingleModeFiber SCL1YR SEL Unity DRasS 100VM/50TB - SCL - 1YR		\$4,581.82 \$239.685.93	K	31%	\$3,161.46 \$165.383.29	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 FACTION 0 FACTION
	12-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - SCL - 1YR		\$87 443 57	ĸ	31% 31%	\$60,336,06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
	12-1-DRAAS-VM 12-1-GCP-CNCT	SEL 1 Add'I VM DRasS - SCL - 1Yr SEL 100MB ADD'L Connect - GCP - SCL - 1Y		\$1,259.71 \$3,054.55	K	31% 31%	\$869.20 \$2,107.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 FACTION 0 FACTION
	12-1-GCP-CNCT 12-1-PM-BUNDLE	SEL 100MB ADD'L Connect - GCP - SCL - 1Y SEL RoundMY DRoof 100/M/60TB SCL - 1Y		\$3,054.55	K	31%	\$2,107.64 \$235,603.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		0 FACTION 0 FACTION
	12-1-PM-DRAAS-TB	SEL PowerMX DRaaS 100VM/50TB - SCL - 1YR SEL 1 Add'l TB PowerMax DRaaS - SCL - 1Y		\$341,454.55 \$11,781.82	K	31% 31%	\$8,129.46	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
	12-1-PS-DR 12-1-PS-DR-TB	SEL PowerStore DRaaS 100VM/50TB - SCL-1Y SEL 1 Add'l TB PowerStore DRaaS - SCL-1Y		\$309,814.77	K	31% 31%	\$213,772.19	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
	12-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRasS - SCL-1Y		\$3,312.45	K	31%	\$2,285.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 FACTION
	12-1-U-DR-TB 12-1-VMCHOST	SEL 1 Add'I TB Unity DRsaS - SCL - 1YR SEL VMC.Host.i3-16XL - SCL - 1YR		\$1,486.36 \$104.216.25	K	31% 31%	\$1,025.59 \$71,909.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 FACTION 0 FACTION
	12-1-VPN BW	SEL 100Mbps Managed VPN - SCL - 1Yr		\$1,963.64	K	31%	\$1,354.91	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	12-1-VPN-1000BW	SEL 1000Mbps Managed VPN - SCL - 1Yr		\$5,890.91	K	31% 31% 31% 31%	\$4,064.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
	12-1-VPN-500BW	SEL 500Mbps Managed VPN - SCL - 1Yr		\$3,927.27	K	31%	\$2,709.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
	12-1-VSR-DR-TB 12-1-VSR-DR-VM	SEL 1 Add'I TB VSR DRasS - SCL - 1Yr SEL 1 Add'I VM VSR DRasS - SCL - 1Yr		\$1,243.64 \$1,259.71	K	31%	\$858.11 \$869.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00		0 FACTION 0 FACTION
	12-1-VSR-DR-VM 12229 528-CIBH	SEL 1 Add1 VM VSK DR88S - SCL - 117  IDRACO Patasenter 14G Unorsete All platforms Customer Kit	528-CIBH	\$1,259.71	K	31% 31% 31%	\$869.20	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$208 000 0	0 PowerEdge R940
	12229 528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CIBM	VMware vSAN 7 Advanced for ROBO. 25 VM pack. 3YR License/Maintenance	528-CIBM	\$47.590.00	K	31% 31%	\$32.837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	0 PowerEdge R940
	12229 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.0	0 PowerEdge R940 0 PowerEdge R940
	12229 528-CIBQ 12229 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM back. 5YR License/Maintenance  VMware vSAN 7 Enterprise for ROBO 25 VM back. 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29.760.00 \$83.420.00	K	31% 31%	\$20.534.40 \$57.559.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack. 5YR License/Maintenance	528-CIBY	\$37.810.00	K	31%	\$26.088.90	\$0.00	\$0.00	\$0.00	\$0.00				0 PowerEdge R940
	12229 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise. 1 CPU (max 32 cores/CPU socket). 1YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CICD 12229 528-CJIX	VMware vSAN 7 Enterorise. 1 CPU (max 32 cores/CPU socket). 1YR License/Maintenance	528-CICD 528-CIIX	\$9.790.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$6.755.10	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	0 PowerEdge R940
	12229 528-CJIX 12229 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge. Perpetual	528-CJIX 528-CJIZ	\$0.00 \$199.00	K	31%	\$0.00 \$137.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				0 PowerEdge R940 0 PowerEdge R940
	12229 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$12,537.30 \$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00				0 PowerEdge R940
	12229 528-CKCJ 12229 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00 \$6,260.00	K	31% 31%	\$2,104.50 \$4,319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R940 0 PowerEdge R940
	12229 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14.300.00	K	31%	\$9.867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31% 31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT	\$1,310,00	K	31% 31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.0	0 PowerEdge R940
	12229 528-CKTV 12229 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV 528-CKTW	\$790.00 \$580.00	K	31%	\$545.10 \$400.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CKTW 12229 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00 \$290.00	K	31% 31%	\$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$298,999.0	0 PowerEdge R940 0 PowerEdge R940
	12229 528-CKUC	SUSE Manager Lifecycle management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKUC	\$1.570.00	K	31% 31%	\$1,083.30 \$11,978.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 0	PowerEdge R940
	12229 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CMCW 12229 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00	K	31% 31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940 0 PowerEdge R940
	12229 528-CMCX 12229 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31%	\$15,221.40 \$655.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20.810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31% 31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CQJL	VMware vSAN 7 Standard for Deskton (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12.740.00	K	31% 31%	\$8.790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	0 PowerEdge R940
	12229 528-CQJM 12229 528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30,100.00	K	31%	\$16,380.60 \$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CQ.IQ	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38.250.00	K	31% 31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 0	0 PowerEdge R940
	12229 528-CQJP 12229 528-CQJQ	VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP	\$1.280.00	K	31% 31%	\$883.20	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	0 PowerEdge R940 0 PowerEdge R940
	12229 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	) PowerEdge R940
	12229 528-CQJR 12229 528-CQJS	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17.750.00 \$22,510.00	K	31% 31%	\$12.247.50 \$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.0	0 PowerEdge R940 0 PowerEdge R940
	12229 528-CQJS 12229 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 11R Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	ĸ	31% 31%	\$1,635.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.0	0 PowerEdge R940 0 PowerEdge R940
	12229 528-CQJX 12229 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub  VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	K	31%	\$2,076.90 \$11,164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R940
	12229 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R940
	12232 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CIBI 12232 528-CIBM	IDRAC9 Datacenter 14G	528-CIBI 528-CIBM	\$689.00 \$47.590.00	K	31%	\$475.41 \$32.837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00				0 PowerEdge R640
	12232 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, SYR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, SYR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, SYR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance  VMware vSAN 7 Enterprise. 1 CPU (max 32 cores/CPU socket). 1YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00				0 PowerEdge R640
	12232 528-CICD 12232 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CICD 528-CJIX	\$9.790.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$6.755.10 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R640 0 PowerEdge R640
	12232 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge. Perpetual	528-CJIZ	\$199.00	К	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	0 PowerEdge R640
	12232 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 1 Year Lic and Sub	528-CKBV	\$18,170.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$12.537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CKCE 12232 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance), 2 Year Lic and Sub	528-CKCE 528-CKCG	\$10.690.00 \$4.600.00	K	31%	\$7.376.10 \$3.174.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.0	0 PowerEdge R640 0 PowerEdge R640
	12232 528-CKCG 12232 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG 528-CKCJ	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00				0 PowerEdge R640
	12232 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 3 Year Lic and Sub	528-CKCL	\$6,260.00	ĸ	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 3 Year Lic and Sub	528-CKCR	\$14,300,00	К	31%	\$9.867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.0	0 PowerEdge R640
	12232 528-CKTR 12232 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00 \$1,310.00	K	31%	\$1,794.00 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R640 0 PowerEdge R640
	12232 528-CKTT 12232 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV 528-CKTV	\$1,310.00 \$790.00	K	31% 31%	\$903.90 \$545.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.0 \$298 999 n	0 PowerEdge R640 0 PowerEdge R640
	12232 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.0	0 PowerEdge R640
	12232 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31% 31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CKUC 12232 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKUC 528-CMCV	\$1,570.00	K	31% 31%	\$1,083.30 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.0	0 PowerEdge R640 0 PowerEdge R640
	12232 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 37K, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 17R, License and Support	528-CMCV 528-CMCW	\$17,360.00 \$12,980.00	K	31%	\$8,956,20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298 999 0	PowerEdge R640
	12232 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31% 31%	\$15 221 40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00	\$298 999 0	0 PowerEdge R640
	12232 528-CQJI 12232 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00	К	31% 31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R640 0 PowerEdge R640
	12232 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.0	J PowerEdge R640
	12232 528-CQJK 12232 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31% 31%	\$1,117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298 999 n	0 PowerEdge R640 0 PowerEdge R640
	12232 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	ĸ	31% 31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CQJO 12232 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31%	\$26,392.50 \$883.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CQJP 12232 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1.280.00 \$3,830.00	K	31% 31%	\$883.20 \$2,642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298.999.0	0 PowerEdge R640 0 PowerEdge R640
	12232 528-CQ.IR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$17 750 00	K	31%	\$12.247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 0	PowerEdge R640
	12232 528-CQJS	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22 510 00	ĸ	31% 31%	\$12.247.50 \$15,531.90	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 0	PowerEdge R640
	12232 528-CQJT 12232 528-CQJU	VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT	\$2.250.00 \$2,370.00	K	31% 31%	\$1.552.50 \$1,635.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	0 PowerEdge R640 0 PowerEdge R640
	12232 528-CQJU	VMware vs.An / Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9.520.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.0	) PowerEdge R640
	12232 528-CQJV 12232 528-CQJW	VMware vSAN 7 Standard for Desktoo (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9.520.00	K	31% 31%	\$6.568.80 \$2.076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.0	0 PowerEdge R640 0 PowerEdge R640
	12232 528-CQJX	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktoo (100 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3.010.00	ĸ	31% 31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	0 PowerEdge R640
	12232 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R640
	12232 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31% 31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R640
	12235 528-CIBH 12235 528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00	K	31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				0 PowerEdge C6420 0 PowerEdge C6420
	12235 526-CIBI 12235 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM	\$47 590 00	K	31% 31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$208,000.0	0 PowerEdge C6420
	12235 528-CIBM 12235 528-CIBP			\$60,470.00			\$41,724.30								0 PowerEdge C6420

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					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGE	ADE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	12235 528-CIBU 12235 528-CIBY	VMware vSAN 7 Enterorise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83.420.00 \$37.810.00	K	31% 31%	\$57.559.80 \$26.088.90	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge C6420
5	12235 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45.298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge C6420
5	12235 528-CICD 12235 528-CJIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CICD 528-CJIX	\$9,790.00		31% 31%	\$6,755.10 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge C6420 PowerEdge C6420
5	12235 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420
5	12235 528-CKBV 12235 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10.690.00	K	31% 31%	\$12,537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge C6420
5	12235 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$7,376.10 \$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420 PowerEdge C6420
5	12235 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ	\$3,050.00 \$6,260.00	K	31%	\$2,104.50 \$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420 PowerEdge C6420
5	12235 528-CKCL 12235 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00	K	31% 31%	\$4,319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge C6420 PowerEdge C6420
5	12235 528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	К	31% 31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420
5	12235 528-CKTT 12235 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT 528-CKTV	\$1,310.00 \$790.00	K	31%	\$903.90 \$545.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge C6420 PowerEdge C6420
5	12235 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420
5	12235 528-CKTZ 12235 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$290.00 \$1,570.00	K	31% 31%	\$200.10 \$1,083.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		PowerEdge C6420 PowerEdge C6420
5	12235 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 coresiCPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 coresiCPU socket), 1YR, License and Support	528-CMCV	\$17,360.00		31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00	PowerEdge C6420
5	12235 528-CMCW 12235 528-CMCX	VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support	528-CMCW 528-CMCX	\$12.980.00	K	31% 31%	\$8.956.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00	\$298.999.00	PowerEdge C6420 PowerEdge C6420
5	12235 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00		31%	\$15,221.40 \$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298 999 00	PowerEdge C6420
5	12235 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge C6420 PowerEdge C6420
5	12235 528-CQJK 12235 528-CQJL	VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1.620.00 \$12,740.00	K	31% 31%	\$1.117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge C6420 PowerEdge C6420
5	12235 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16.380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,00	PowerEdge C6420
5	12235 528-CQJN 12235 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K	31% 31%	\$20,769.00 \$26.392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge C6420 PowerEdge C6420
5	12235 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420
5	12235 528-CQJQ 12235 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge C6420
5	12235 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510,00	K	31% 31%	\$15.531.90	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999,00	PowerEdge C6420 PowerEdge C6420
5	12235 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31% 31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420
5	12235 528-CQJU 12235 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9,520.00	K	31% 31%	\$1,635.30 \$6,568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge C6420 PowerEdge C6420
5	12235 528-CQ.IW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CO IW	\$3,010,00	K	31% 31%	\$2,076,90	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00	PowerEdge C6420
5	12235 528-CQJX 12235 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00 \$16,180.00	K	31%	\$2,076.90 \$11,164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420
5	12235 528-CQ.IZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$1,770.00	K	31% 31%	\$1 221 30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298 999 00	\$0.00 \$0.00	\$298,999.00	PowerEdge C6420 PowerEdge C6420
5	12238 528-CIBH 12238 528-CIBI	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit IDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CIRM	iDRAC9 Datacenter 14G  VMware vSAN 7 Advanced for ROBO 25 VM pack 3YR License/Maintenance	528-CIBI 528-CIBM	\$689.00	K	31%	\$475.41 \$32.837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$47,590.00 \$60,470.00	K	31% 31%	\$32,837.10 \$41,724.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CIBQ 12238 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83,420.00	K	31% 31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CICC 12238 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65.650.00	K	31% 31%	\$45.298.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999,00	PowerEdge R740xd
5	12238 528-C-IIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CICD 528-CJIX	\$0.00	K	31%	\$6,755.10 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298 999 00	\$0.00	\$298 999 00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge. Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31% 31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CKBV 12238 528-CKCE	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18.170.00 \$10,690.00	K	31% 31%	\$12.537.30 \$7,376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CKCG	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG	\$4,600,00	K	31% 31%	\$3 174 00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00	PowerEdge R740xd
5	12238 528-CKCJ 12238 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub  VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ	\$3,050.00 \$6,260.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$14,300,00	K	31% 31%	\$4,319.40 \$9,867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CKTR 12238 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00 \$1,310.00	K	31% 31%	\$1,794.00 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CKTV 12238 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTV 528-CKTW	\$790.00	K	31% 31%	\$545.10 \$400.20	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00 \$290.00	K	31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CKTZ 12238 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$1,570.00	K	31% 31%	\$1,083.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CMCV 12238 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17,360.00	K	31% 31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CMCW 12238 528-CMCX	VMware vSAN 7 Enterprise Pilus, 1 CPU (max 32 cores/CPU socket), 17K, License and Support  VMware vSAN 7 Enterprise Pilus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support  VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCW 528-CMCX	\$12,980.00 \$22,060.00		31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31% 31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CQJJ 12238 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31% 31%	\$20,810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQ.II	VMware vSAN 7 Standard for Deskton (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	К	31%	\$8 790 60	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CQJM 12238 528-CQJN	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23.740.00	K	31% 31%	\$16.380.60 \$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJO 12238 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00	K	31% 31%	\$26,769.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298.999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CQJQ 12238 528-CQJR	VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3.830.00 \$17,750.00	K	31% 31%	\$2.642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJS 12238 528-CQJT	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22.510.00	K	31% 31%	\$15.531.90	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJT 12238 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2.370.00	K	31%	\$1,552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9.520.00	K	31% 31%	\$6.568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CQJW 12238 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00 \$3,010.00	K	31% 31%	\$2,076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31% 31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00 \$689.00	K	31%	\$1,221.30 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5 5	12248 528-CIBH 12248 528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00	K	31% 31%	\$475.41	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CIBM	VMware vSAN 7 Advanced for ROBO 25 VM pack 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31% 31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CIBP 12248 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29,760.00		31%	\$41,724.30 \$20,534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		PowerEdge R740 PowerEdge R740
5	12248 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack 5YR License/Maintenance	528-CIBU	\$83,420.00	ĸ	31% 31% 31% 31%	\$57.559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,00	PowerEdge R740
5	12248 528-CIBY 12248 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CICD	VMware vSAN 7 Enterprise 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CJIX 12248 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX 528-CJIZ	\$0.00 \$199.00	K	31% 31%	\$0.00 \$137.31	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CJIZ 12248 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K	31% 31%	\$137.31 \$12.537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7.376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CKCG 12248 528-CKCJ	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG 528-CKCJ	\$4.600.00	K	31% 31%	\$3.174.00 \$2.104.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6.260.00	К	31% 31% 31%	\$4.319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R740
5	12248 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 5 Year. CK	528-CKCR	\$14,300.00	K	31%	\$9,867.00 \$1.794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CKTR 12248 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2.600.00 \$1,310.00	K	31% 31%	\$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R740
5	12248 528-CKTW 12248 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00 \$290.00		31% 31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		PowerEdge R740 PowerEdge R740
5	12248 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with California Machines, L1-Priority Subscription, 1 Tear, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKUC	\$1,570,00	K	31%	\$1 083 30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,00	PowerEdge R740
5	12248 528-CMCV 12248 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV 528-CMCW	\$17,360.00 \$12,980.00	K	31% 31%	\$11,978.40 \$8,956.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740 PowerEdge R740
0	12248 528-CMCW 12248 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22,060.00		31%	\$15,221,40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CMCX 12248 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00		31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00		PowerEdge R740

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AND			Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT	PROSUPPORT	BASIC MNT LE	WTY UPG ENH TO	WTY UPG BASIC TO PS		
۹D	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LF	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	12248 528-CQJJ 12248 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30.160.00 \$1,620.00	K	31% 31%	\$20.810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 PowerEd \$298,999.00 PowerEd	ge R740
	12248 528-CQ.II	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12 740 00	K	31% 31%	\$8,790,60	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 PowerFi	ige R740
	12248 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerE	ge R740
	12248 528-CQJN 12248 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K	31% 31%	\$20,769.00 \$26,392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEd \$298,999.00 PowerEd	ge R740
	12248 528-CQJP 12248 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3VR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5VR Lic and Sub	528-CQJP	\$1,280.00 \$3,830.00	K	31% 31%	\$883.20 \$2,642.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerE \$298,999.00 PowerE	ige R740
	12248 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerE	.ge R740
	12248 528-CQJR 12248 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22,510.00	K	31% 31%	\$12,247.50 \$15.531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEd	ge R740
	12248 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 PowerE	
	12248 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31% 31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEd	ige R740
	12248 528-CQJV 12248 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3.010.00	K	31%	\$6,568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEd	ge R740
	12248 528-CQJW 12248 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub  VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 PowerE	
	12248 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31% 31% 31% 31% 31% 31% 31% 31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEd	ige R740
	12248 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00 \$689.00	K	31%	\$1,221.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerE	ge R740
	12269 528-CIBH 12269 528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00	K	31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00			\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R740
	12270 528-CIBH	iDRAC9 Datacenter 14G Upgrade. All platforms. Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298.999.00 OEM Po	werEdge R740xd
	12270 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740xd
	12271 528-CIBH 12271 528-CIBI	iDRAC9 Datacenter 14G Upgrade. All platforms. Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00 OEM Po \$298.999.00 OEM Po	werEdge R640
	12271 528-CIBH	IDRAC9 Datacenter 14G IDRAC9 Datacenter 14G Upgrade. All platforms. Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41 \$475.41	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 OEM Po	
	12273 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R940
	12285 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 OEM Po	werEdge R740 XL
	12285 528-CIBM 12285 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO. 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60.470.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$32,837.10 \$41.724.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 OEM Po \$298.999.00 OEM Po	wertage R740 XL
	12285 528-CIBP 12285 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5VR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3VR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CICC 12285 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00	K	31% 31%	\$45,298.50 \$6,755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEage R740 XL
	12285 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170,00	K	31%	\$12.537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31% 31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG	\$4,600.00 \$3,050.00	K	31% 31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CKCJ 12285 528-CKCI	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCI	\$3,050.00	K	31%	\$2,104.50 \$4,319.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R740 XI
	12285 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31% 31%	\$9.867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,00 OEM Po	werEdge R740 XL
	12285 528-CMCV 12285 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV	\$17,360.00	K	31% 31%	\$11,978.40 \$8,956.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Pc \$298,999.00 OEM Pc	werEdge R740 XL
	12285 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW 528-CMCX	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CMCX 12285 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620,00	K	31% 31%	\$1,117,80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJL 12285 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQ.IM	\$12,740.00 \$23,740.00	K	31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31% 31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 OEM PC	werEdge R740 XI
	12285 528-CQ.IQ	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO	\$38,250.00	K	31% 31%	\$26.392.50 \$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJQ 12285 528-CQJR	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3.830.00 \$17,750.00	K	31% 31%	\$2.642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJS 12285 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22.510.00	K	31% 31%	\$15.531.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 OEM Po \$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJU 12285 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9.520.00	K	31% 31%	\$1,635.30 \$6.568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJW	VMware vSAN 7 Enterine for Desktop (10 VM Pack) with 17K Lic and Sub VMware vSAN 7 Enterine for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 OEM PC	werEdge R740 XL
	12285 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31% 31% 31% 31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740 XL
	12285 528-CQJZ 12286 528-CIBI	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub iDRAC9 Datacenter 14G	528-CQJZ 528-CIBI	\$1,770.00 \$689.00	K	31%	\$1,221.30 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 OEM Pc \$298,999.00 OEM Pc	werEdge R740 XL
	12286 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40 \$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CIBU 12286 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance  VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37.810.00	K	31%	\$26,088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM PC \$298.999.00 OEM PC	werEdge R740xd XL
	12286 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$45,298,50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CKBV 12286 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10.690.00	K	31%	\$12,537.30 \$7.376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 OEM Po \$298.999.00 OEM Po	werEdge R740xd XL
	12286 528-CKCG	VMware vCenter Server 7 Standard for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31% 31% 31%	\$3.174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 OEM PC	werEdge R740xd XL
	12286 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3.050.00	K	31%	\$2.104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 OEM Po	werEdge R740xd XL
	12286 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 3 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319,40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CKCR 12286 528-CMCV	viviware voerrier Server / Standard for visionere / (Mer Instance), 3 Year Lic and Sub  VMware vSAN 7 Enterprise Plus, 1 CPLI (may 32 cores/CPLI socket), 3VP, 1 isonee and Support	528-CKCR 528-CMCV	\$14.300.00 \$17.360.00	K	31%	\$9.867.00 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298.999.00 OEM Po \$298.999.00 OEM Po	werEdge R740xd XI
	12286 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support	528-CMCW	\$12.980.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$8.956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00 OEM Po \$298.999.00 OEM Po	werEdge R740xd XL
	12286 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5VR, License and Support VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 1YR Lic and Sub	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po \$298.999.00 OEM Po	werEdge R740xd XL
	12286 528-CQJI 12286 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30,160.00	K	31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 OEM Po	verEdge R740xd XL
	12286 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620,00	K	31%	\$1,117,80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po \$298.999.00 OEM Po	werEdge R740xd XL
	12286 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31% 31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31% 31%	\$16,380,60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CQJN 12286 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K	31%	\$20,769.00 \$26,392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	wertage R740xd XL
	12286 528-CQJO 12286 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K K	31% 31%	\$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999,00 OEM Po	werEdge R740xd XL
	12286 528-CQ.IQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31% 31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00 \$22,510.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CQJS 12286 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00 \$2,250.00	K	31% 31%	\$15,531.90 \$1,552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CQJU 12286 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PC \$298,999.00 OEM PC	werEdge R740xd XL
	12286 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31% 31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CQJW 12286 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00 \$3.010.00	K	31% 31%	\$2,076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	verEdge R740xd XL
	12286 528-CQJX 12286 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	ĸ	31%	\$2,076.90 \$11,164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R740xd XL
	12286 528-CQJZ	VMware vSAN 7 Advanced for Deskton (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1 221 30	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 OFM Pa	werEdge R740xd XI
	12287 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 OFM Pa	werEdge R640 XI
	12287 528-CIBM	VMware vSAN 7 Advanced for ROBO. 25 VM pack. 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM	\$47 590 00	K	31% 31%	\$32.837.10 \$41,724.30	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R640 XL
	12287 528-CIBP	VMware VSAN 7 Standard for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP 528-CIBO	\$60,470.00	K	31%	\$41,724.30	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00	\$298,999.00 OEM Po	wertage R640 XL
	12287 528-CIBQ 12287 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29.760.00 \$83,420.00	K	31% 31%	\$20.534.40 \$57,559.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R640 XL
	12287 528-CIBY 12287 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack. 5YR License/Maintenance	528-CIBY	\$37.810.00	K	31% 31%	\$26.088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 OEM Po	werEdae R640 XL
	12287 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Pc	werEdge R640 XL
	12287 528-CICD 12287 528-CKBV	VMware vSAN 7 Enterprise. 1 CPU (max 32 cores/CPU socket). 1YR License/Maintenance	528-CICD 528-CKBV	\$9.790.00 \$18.170.00	K	31% 31%	\$6.755.10 \$12.537.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00 OEM Po \$298.999.00 OEM Po	werEdge R640 XL
	12287 528-CKBV 12287 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10,690.00	ĸ	31%	\$12,537.30 \$7,376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00			\$298,999.00 OEM Po \$298,999.00 OEM Po	
	12287 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31% 31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R640 XL
	12287 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31% 31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R640 XL
	12287 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K		\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM Po	werEdge R640 XL
	12287 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKCR 528-CMCV	\$14,300.00 \$17,360.00	K	31% 31%	\$9,867.00 \$11,978.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 OEM Po \$298,999.00 OEM Po	werEdge R640 XL

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AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL THIRD PARTY F	PRODUCT PARTNER
	12287 528-CMCW	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support	528-CMCW	\$12.980.00	К	31%	\$8.956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 OEM PowerEdge R640 XL	
	12287 528-CMCX 12287 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R640 XL \$298.999.00 OEM PowerEdge R640 XL	
	12287 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	ĸ	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$20.810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 OEM PowerEdge R640 XL	
	12287 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R640 XL	
	12287 528-CQJL 12287 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 OEM PowerEdge R640 XL \$298,999.00 OEM PowerEdge R640 XL	
	12287 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R640 XL \$298,999.00 OEM PowerEdge R640 XL	
	12287 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R640 XL	
	12287 528-CQJP 12287 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3,830.00	K	31%	\$883.20 \$2.642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R640 XL \$298,999.00 OEM PowerEdge R640 XL	
	12287 528-CQJQ 12287 528-CQJR	VMware vSAN / Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R640 XL	
	12287 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15.531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R640 XL	
	12287 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31% 31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R640 XL	
	12287 528-CQJU 12287 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9,520.00	K	31% 31%	\$1,635.30 \$6,568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R640 XL \$298,999.00 OEM PowerEdge R640 XL	
	12287 528-CQJV	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV	\$3,010,00	K	31%	\$2,076,90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 OEM PowerEdge R640 XI	
	12287 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31% 31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R640 XL	
	12287 528-CQJY 12287 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 OEM PowerEdge R640 XL \$298.999.00 OEM PowerEdge R640 XL	
	12287 528-CGJZ 12331 528-CIBH	iDRAC9 Datacenter 14G Lingrade, All platforms, Customer Kit	528-CQJZ 528-CIBH	\$1.770.00	K	31% 31% 31% 31% 31%	\$1.221.30 \$475.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298.999.00 OEM PowerEdge R640 XL \$298.999.00 PowerEdge M640	
	12331 528-CIBI	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00 PowerEdge M640 \$298.999.00 PowerEdge M640	
	12331 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge M640	
	12331 528-CIBP 12331 528-CIBQ	VMware vSAN 7 Advanced for ROBO. 25 VM pack. 5YR License/Maintenance	528-CIBP 528-CIBQ	\$60.470.00 \$29,760.00	K	31%	\$41.724.30 \$20,534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterorise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31% 31% 31% 31%	\$57.559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge M640	
	12331 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640	
	12331 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31% 31%	\$45,298,50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge M640	
	12331 528-CICD 12331 528-CJIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CICD 528-CJIX	\$9,790.00 \$0.00	K	31%	\$6,755.10 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31% 31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640	
	12331 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV	\$18,170,00	К	31% 31%	\$12.537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge M640	
	12331 528-CKCE 12331 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4,600.00	K	31%	\$7,376.10 \$3,174.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CKCG 12331 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG 528-CKCJ	\$4,600.00	K	31% 31% 31% 31%	\$3,174.00 \$2,104.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CKCI	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCI	\$6,260,00	K	31%	\$4 319 40	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 PowerEdge M640	
	12331 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640	
	12331 528-CKTR 12331 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00 \$1,310.00	K	31% 31%	\$1,794.00 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, 1-1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640	
	12331 528-CKTV 12331 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTV 528-CKTW	\$790.00 \$580.00	K	31% 31%	\$545.10 \$400.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CKTZ 12331 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$290.00	K	31% 31%	\$200.10 \$1,083.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CKUC 12331 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKUC 528-CMCV	\$1,570.00 \$17,360.00	K	31%	\$1,083.30 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 31N, Elcense and Support	528-CMCW	\$12,980.00	K	31%	\$8.956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge M640	
	12331 528-CMCX	VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31% 31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640	
	12331 528-CQJI 12331 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30,160.00	K	31% 31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CQJK	VMware vSAN 7 Standard for Deskton (10 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$1,620,00	K	31%	\$1 117 80	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00		\$298 999 00 PowerEdge M640	
	12331 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	ĸ	31% 31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640	
	12331 528-CQ.IM	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23.740.00	K	31% 31%	\$16.380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298 999 00 PowerEdge M640	
	12331 528-CQJN 12331 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K	31%	\$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CQ.IP	VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQ.IP	\$1,280.00	K	31% 31%	\$26.392.50 \$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00	\$298 999 00 PowerEdge M640	
	12331 528-CQJQ 12331 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830,00	K	31% 31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22,510.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640	
	12331 528-CQJS 12331 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00 \$2,250.00	K	31% 31%	\$15,531.90 \$1,552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CQJU 12331 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU	\$2,370.00	K	31% 31%	\$1,635.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640	
	12331 528-CQJW 12331 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00 \$3,010.00	K	31% 31%	\$2,076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge M640 \$298,999.00 PowerEdge M640	
	12331 528-CQJX 12331 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge M640	
	12331 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31% 31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640	
	12338 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CIBI 12338 528-CIBM	iDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBI 528-CIBM	\$689.00 \$47,590.00	K	31%	\$475.41 \$32,837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31% 31%	\$41,724,30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CIBO	VMware vSAN 7 Standard for ROBO 25 VM pack 3YR License/Maintenance	528-CIBQ	\$29,760,00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00	\$298 999 00 PowerEdge EC640	
	12338 528-CIBU 12338 528-CIBY	VMware vSAN 7 Enterorise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83.420.00 \$37,810.00	K	31% 31%	\$57 559 80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CICC 12338 528-CICD	VMware vSAN 7 Enterorise for ROBO 25 VM back, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31% 31%	\$45.298.50 \$6,755.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CJIX 12338 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX	\$0.00 \$199.00	К	31% 31%	\$0.00 \$137.31	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CKBV 12338 528-CKCE	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18.170.00 \$10.690.00	K	31% 31%	\$12.537.30 \$7.376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4.600.00	ĸ	31% 31%	\$3.174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge FC640	
	12338 528-CKC.I	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	К	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CKCL 12338 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14,300.00	K	31%	\$4,319.40 \$9.867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CKCR 12338 528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKCR 528-CKTR	\$14,300.00 \$2,600.00	K	31% 31% 31% 31%	\$9,867.00 \$1,794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	ĸ	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CKTW 12338 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00 \$290.00	K	31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 virtual Machines, E1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, E1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00	K	31%	\$1 083 30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956,20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298.999.00 PowerEdge FC640	
	12338 528-CMCX 12338 528-CQ.II	VMware vsAn / Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vsAn 7 Standard for Deskton (10 VM Pack) with 1YR Licend Sub	528-CMCX 528-CQ.II	\$22,060.00 \$950.00	K	31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CQJJ 12338 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160,00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298 999 00 PowerEdge EC640	
	12338 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK	\$1,620.00 \$12,740.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790,60	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CQJM 12338 528-CQJN	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktoo (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23.740.00 \$30.100.00	K	31% 31%	\$16.380.60 \$20.769.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge FC640 \$298.999.00 PowerEdge FC640	
	12338 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,769.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge PC640 \$298.999.00 PowerEdge FC640	
	12338 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31% 31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CQJQ 12338 528-CQJR	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 5YR Lic and Sub	528-CQJQ 528-CQJR	\$3.830.00 \$17.750.00	K	31% 31% 31% 31%	\$2.642.70 \$12.247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 PowerEdge FC640 \$298.999.00 PowerEdge FC640	
	12338 528-CQJR 12338 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22.510.00	K	31%	\$12,247.50 \$15.531.90	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge FC640 \$298.999.00 PowerEdge FC640	
	12338 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT	\$2,250.00	ĸ	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2.370.00	K	31%	\$1.635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge FC640	
	12338 528-CQJV 12338 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80 \$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CQJW 12338 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00 \$3,010.00	K	31%	\$2,076.90 \$2.076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640 \$298,999.00 PowerEdge FC640	
	12338 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31% 31% 31% 31% 31% 31% 31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640	
	12338 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge FC640	
	12345 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60,470.00	K	31% 31%	\$32,837.10 \$41,724.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 PowerEdge M640 VRTX	

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			Model Sub	FMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS	
ND	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LF	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL THIRD PARTY PRODUCT PARTNER
	12345 528-CIBQ 12345 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR LicenselMaintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, SYR LicenselMaintenance	528-CIBQ 528-CIBU	\$29.760.00 \$83,420.00	K	31% 31%	\$20.534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 PowerEdge M640 VRTX \$298,999.00 PowerEdge M640 VRTX
	12345 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR Licensel/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR Licensel/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR Licensel/Maintenance	528-CIBY	\$37.810.00	K	31% 31% 31%	\$26,088,90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00	\$298 999 00 PowerEdge M640 VRTX
	12345 528-CICC 12345 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC 528-CICD	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge M640 VRTX
	12345 528-C-IIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-C-IIX	\$9,790.00 \$0.00	K K	31% 31%	\$6,755.10 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge M640 VRTX \$298,999.00 PowerEdge M640 VRTX
	12345 528-CJIZ 12345 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18,170.00	K	31% 31%	\$137.31 \$12,537.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 VRTX \$298,999.00 PowerEdge M640 VRTX
	12345 528-CKBV 12345 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VM+upp vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10,690.00	K	31%	\$12,537.30 \$7,376.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge M640 VRTX \$298,999.00 PowerEdge M640 VRTX
	12345 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31% 31% 31% 31%	\$3,174.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 VRTX
	12345 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 VRTX
	12345 528-CKCL 12345 528-CKCR	VMware vCenter Server / Foundation for vSphere up to 4 nosts (Per Instance) 5 Year Lic and Sub  VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14,300.00	K	31%	\$4,319.40 \$9,867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00			\$298,999.00 PowerEdge M640 VRTX \$298,999.00 PowerEdge M640 VRTX
	12345 528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	ĸ	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 VRTX
	12345 528-CKTT 12345 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTV	\$1,310.00 \$790.00	K	31% 31% 31% 31%	\$903.90 \$545.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge M640 VRTX \$298,999.00 PowerEdge M640 VRTX
	12345 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 PowerEdge M640 VRTX
	12345 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ	\$290.00	K	31% 31% 31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge M640 VRTX
	12345 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK  VMware VSAN 7 Enterprise Plus 1 CPLI (may 32 cores/CPLI socket), 3VP, License and Support	528-CKUC 528-CMCV	\$1,570.00 \$17.360.00	K	31%	\$1,083.30 \$11.978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge M640 VRTX \$298.999.00 PowerEdge M640 VRTX
	12345 528-CMCV 12345 528-CMCW	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 3YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31% 31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge M640 VRTX
	12345 528-CMCX	VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores)CPU socket). SYR. License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX	\$22.060.00	K	31% 31%	\$15.221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge M640 VRTX
	12345 528-CQJI 12345 528-CQJJ	VMware vSAN / Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN / Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30.160.00	K	31%	\$655.50 \$20.810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00			\$298,999.00 PowerEdge M640 VRTX \$298.999.00 PowerEdge M640 VRTX
	12345 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	ĸ	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 VRTX
	12345 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12.740.00	K	31%	\$8.790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge M640 VRTX
	12345 528-CQJM 12345 528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterorise for Deskton (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30.100.00	K	31% 31% 31% 31% 31% 31% 31% 31%	\$16,380.60 \$20.769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$298,999.00 PowerEdge M640 VRTX \$298,999.00 PowerEdge M640 VRTX
	12345 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 VRTX
	12345 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3,830.00	K	31%	\$883.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$298,999.00 PowerEdge M640 VRTX \$298,999.00 PowerEdge M640 VRTX
	12345 528-CQJQ 12345 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750,00	K	31%	\$2,642.70 \$12.247.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge M640 VRTX
	12345 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	ĸ	31% 31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 VRTX
	12345 528-CQJT 12345 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31% 31%	\$1,552.50 \$1,635.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 VRTX \$298,999.00 PowerEdge M640 VRTX
	12345 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$2,370.00	K	31%	\$6.568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge M640 VRTX
	12345 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	ĸ	31% 31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 VRTX
	12345 528-CQJX 12345 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	K	31% 31%	\$2,076.90 \$11,164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge M640 VRTX \$298,999.00 PowerEdge M640 VRTX
	12345 528-CQ.IZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub  VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 PowerEdge M640 VRTX
	12-3-COLO-1RU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub SEL Colo - 1RU - SCL - 3 Yr		\$9.818.18	K	31% 31%	\$1,221.30 \$6,774.54	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
	12-3-CX-100-SMF 12-3-DRAAS-GLD	SEL CrossConnect SingleModeFiber SCL.3YR SEL Unity DRaaS 100VM/50TB - SCL - 3YR		\$32,568.67 \$627,171.23	K	31% 31%	\$22,472.38 \$432,748.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION
	12-3-DRAAS-GLD 12-3-DRAAS-SVC	SEL Heity DRook 100/M/25TR SCL 2VR		\$211,805.66	K	31%	\$432,748.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
	12-3-DRAAS-VM	SEL 1 Add TW DRas5 - SCL - 3Y SEL 1 Add TB Flain DRas5 - SCL - 3Y SEL PowerSton DRas 1 000/M90TB - SCL - 3Y SEL 1 Add TB PowerSton DRas - SCL - 3Y		\$3,401,22	K	31%	\$2.346.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
	12-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRasS - SCL - 3Y		\$11,454.55	K	31% 31%	\$7,903.64	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 FACTION
	12-3-PS-DR 12-3-PS-DR-TB	SEL PowerStore DRaaS 100VM/50TB - SCL-3Y SEL 1 Add'! TB PowerStore DRaaS - SCL-3Y		\$795.384.09 \$7,446.98	K	31% 31%	\$548.815.02 \$5,138.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
	12-3-U-DR-TB	SEL 1 Add 17B Unity DRasS - SCL - 3YR SEL VMC.Host.i3-16XL - SCL - 3YR		\$3,342,66	K	31%	\$2,306,44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
	12-3-VMCHOST	SEL VMC.Host.i3-16XL SCL - 3YR		\$219,244.02	K	31% 31%	\$151,278.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
	12-3-VSR-DR-VM 12421 528-CIBH	SEL 1 Add'I VSR VM DRasS - SCL - 3Yr iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$3.401.22 \$689.00	K	31% 31%	\$2.346.84 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION \$298,999.00 PowerEdge T440
	12421 528-CIBI 12421 528-CIBM	iDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBI 528-CIBM	\$689.00	K	31% 31%	\$475.41 \$32,837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12421 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge T440
	12421 528-CIBP 12421 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29,760.00	K	31% 31%	\$41,724.30 \$20,534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12421 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR Licensel/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR Licensel/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge T440
	12421 528-CIBY 12421 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12421 528-CICC 12421 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$9,790.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge T440
	12421 528-CJIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge T440
	12421 528-CJIZ 12421 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18,170.00	K	31%	\$137.31 \$12,537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$298,999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12421 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub  VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub  VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7.376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge T440
	12421 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge T440
	12421 528-CKCJ 12421 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00 \$6,260.00	K	31%	\$2,104.50 \$4.319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12421 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge T440
	12421 528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	К	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge T440
	12421 528-CKTT 12421 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT 528-CKTV	\$1.310.00 \$790.00	K	31%	\$903.90 \$545.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298.999.00 PowerEdge T440 \$298.999.00 PowerEdge T440
	12421 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 1 Year. CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge T440
	12421 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 3 Year. CK	528-CKTZ	\$290.00	К	31% 31% 31% 31% 31% 31% 31% 31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 PowerEdge T440
	12421 528-CKUC 12421 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPLI (max 32 cores/CPLI socket), 3VP, License and Support	528-CKUC 528-CMCV	\$1.570.00 \$17.360.00	K	31%	\$1.083.30 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge T440 \$298.999.00 PowerEdge T440
	12421 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support	528-CMCW	\$12.980.00	K	31%	\$8.956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge T440
	12421 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge T440
	12421 528-CQJI 12421 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30,160.00	K	31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12421 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1.620.00	ĸ	31% 31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge T440
	12421 528-CQJL 12421 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31%	\$8,790.60 \$16,380.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12421 528-CQJM 12421 528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30,100.00	K	31% 31%	\$16,380.60 \$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$298,999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12421 528-CQ.IQ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with SYR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with SYR Lic and Sub	528-CQJO	\$38,250.00	K	31% 31%	\$26 392 50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999,00	\$0.00	\$298 999 00 PowerEdge T440
	12421 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge T440
	12421 528-CQJQ 12421 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31% 31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298 999 00	\$0.00	\$298,999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12421 528-CQJS 12421 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJK 528-CQJT	\$22,510,00	K	31% 31%	\$15,531.90 \$1,552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12421 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00 \$2,370.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge T440
	12421 528-CQJU 12421 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9,520.00	K	31% 31%	\$1,635.30 \$6,568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12421 528-CQJW 12421 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW	\$3,010.00	K	31% 31%	\$2,076.90	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge T440
	12421 528-CQJX 12421 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2.076.90	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge T440
	12421 528-CQ.IZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00	K	31% 31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999.00 PowerEdge T440 \$298,999.00 PowerEdge T440
	12423 528-CIBH	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 1YR Lic and Sub iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31% 31%	\$1.221.30 \$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 PowerEdge R440
	12423 528-CIBI	iDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBI	\$689.00	K	31% 31%	\$475.41 \$32,837.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999.00 PowerEdge R440 \$298,999.00 PowerEdge R440
	12423 528-CIBM 12423 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60,470.00	K	31%	\$32,837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R440 \$298,999.00 PowerEdge R440
	12423 528-CIBP 12423 528-CIBQ	VMware vSAN 7 Advanced for ROBO. 25 VM pack. 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60.470.00 \$29,760.00	K	31% 31%	\$41.724.30 \$20,534.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R440 \$298,999.00 PowerEdge R440
	12423 528-CIBU 12423 528-CIBY	VMware vSAN 7 Enterorise for ROBO 25 VM pack. 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83.420.00	K	31% 31%	\$57.559.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00 PowerEdge R440 \$298,999.00 PowerEdge R440
	12423 528-CIBY 12423 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack. 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65.650.00	K	31%	\$26,088.90 \$45.298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00   PowerEdge R440 \$298.999.00   PowerEdge R440
	12423 528-CICD	VMware vSAN 7 Enterprise 1 CPLI (may 32 cores/CPLI socket) 1VP License/Maintenance	528-CICD	\$9,790.00	K	31% 31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R440
	12423 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R440
	12423 528-CJIZ 12423 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18,170.00	K	31%	\$137.31 \$12,537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R440 \$298,999.00 PowerEdge R440
	12423 528-CKBV 12423 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10,690.00	K	31% 31%	\$7,376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R440 \$298,999.00 PowerEdge R440
	12423 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00		31% 31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	

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SAND	SKU	DESCRIPTION	Model Sub	EMC LIST		NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS	RENEWAL	THIRD PARTY PRODUCT PARTNER
			sku	PRICE USE	CODE	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP		LP	ENH LP		
	12423 528-CKCL 12423 528-CKCR	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6.260.00 \$14,300.00	K K	31% 31%	\$4.319.40 \$9,867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.0	0 PowerEdge R440 0 PowerEdge R440
	12423 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV	\$17,360.00	) K	31% 31%	\$11,978,40	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00	PowerEdge R440
	12423 528-CMCW 12423 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW 528-CMCX	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R440
	12423 528-CMCX 12423 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	0 PowerEdge R440 0 PowerEdge R440
	12423 528-CQJJ 12423 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31% 31%	\$20,810.40 \$1,117.80	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R440 0 PowerEdge R440
	12423 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	) PowerEdge R440
	12423 528-CQJL 12423 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31% 31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	0 PowerEdge R440 0 PowerEdge R440
	12423 528-CQJM 12423 528-CQJN	VMware vSAN / Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub  VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$30,100.00		31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R440
	12423 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	) K	31% 31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.01	0 PowerEdge R440
	12423 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R440
	12423 528-CQJQ 12423 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00		31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	0 PowerEdge R440 0 PowerEdge R440
	12423 528-CQJR	Vinwate VSAN 7 Advanced or Desktop (100 VM Pack) with TYR Lic and Sub- VMware VSAN 7 Enterories for Deskton (100 VM Pack) with TYR Lic and Sub-	528-CQJR	\$22,510,00	K	31% 31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R440
	12423 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 0	PowerEdge R440
	12423 528-CQJU 12423 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU	\$2,370.00		31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R440 0 PowerEdge R440
	12423 528-CQJV 12423 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3.010.00	K	31% 31%	\$6,568.80 \$2.076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00	) PowerEdge R440
	12423 528-CQJX	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3.010.00	K	31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.0	0 PowerEdge R440 0 PowerEdge R440
	12423 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16.180.00	K	31% 31%	\$11.164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	0 PowerEdge R440
	12423 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	) K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.01	0 PowerEdge R440
	12425 528-CIBH 12425 528-CIBI	iDRAC9 Datacenter 14G Upgrade. All platforms. Customer Kit IDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CIBI 12425 528-CIBM	VMware vSAN 7 Advanced for ROBO 25 VM pack 3YR License/Maintenance	528-CIBI 528-CIBM	\$689.00		31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540
	12425 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, SYR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, SYR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, SYR License/Maintenance	528-CIBP	\$60,470.00	) K	31%	\$41,724,30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00	PowerEdge R540
	12425 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance	528-CIBQ	\$29.760.00	K	31%	\$20.534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	0 PowerEdge R540
	12425 528-CIBU 12425 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37.810.00		31% 31%	\$57,559.80 \$26,088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CIBY 12425 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$65,650.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 \$298.999.00	0 PowerEdge R540
	12425 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	) K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.01	0 PowerEdge R540
	12425 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX	\$0.00	K	31%	\$0.00 \$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540
	12425 528-CJIZ 12425 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18,170.00	K	31% 31%	\$137.31 \$12,537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.01	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CKBV 12425 528-CKCF	viviware vCenter Server / Standard for vSphere / (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCF	\$18,170.00	K	31%	\$12,537.30 \$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 000 0	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540
	12425 528-CKC.I	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKC-I	\$3,050,00	) K	31%	\$2 104 50	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00	PowerEdge R540
	12425 528-CKCL 12425 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14.300.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540
	12425 528-CKCR 12425 528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKCR 528-CKTR	\$14,300.00	K	31% 31%	\$9,867.00 \$1,794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Onlimited Virtual Machines, E1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, E1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R540
	12425 528-CKTT 12425 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT 528-CKTV	\$790.00	) K	31% 31%	\$903.90 \$545.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00		31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540
	12425 528-CKTZ	SUSE Manager Lifecvcle Management. 1-2 Sockets or 1-2 Virtual Machines. L1-Priority Subscription. 1 Year. CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.01	0 PowerEdge R540
	12425 528-CKUC 12425 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSANT Enterprise Plus. 1 CPU max 32 cores/CPU sockert. 3/PR. License and Support VMware vSANT Enterprise Plus, 1 CPU (max 32 cores/CPU sockert, 1/PR, License and Support	528-CKUC 528-CMCV	\$1,570.00 \$17.360.00	K	31%	\$1,083.30 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540
	12425 528-CMCW	VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 17R. License and Support	528-CMCW	\$12,980.00	K	31% 31%	\$8.956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,0	0 PowerEdge R540
	12425 528-CMCX	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). SYR. License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX	\$22,060,00	) K	31%	\$15.221.40 \$655.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298 999 00	\$0.00	\$298.999.00	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	) PowerEdge R540
	12425 528-CQJJ 12425 528-CQJK	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30.160.00 \$1,620.00	K	31% 31%	\$20.810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298,999.00	\$0.00	\$298.999.00	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8.790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R540
	12425 528-CQJL 12425 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$23,740.00	K	31%	\$16,380,60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CQJN 12425 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN	\$30,100.00 \$38,250.00	K	31% 31%	\$20,769.00 \$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CQJD 12425 528-CQJP	VMware vSAN / Enterprise for Desktop (100 VM Pack) with SYR Lic and Sub  VMware vSAN 7 Standard for Desktop (10 VM Pack) with SYR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00	K	31%	\$26,392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	) PowerEdge R540
	12425 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3.830.00	K	31%	\$2.642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31% 31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540
	12425 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	) K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.01	0 PowerEdge R540
	12425 528-CQJT 12425 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00	K	31%	\$1,552.50 \$1,635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CQJV	VMware vSAN 7 Standard for Deskton (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00		31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540
	12425 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW	\$3.010.00	) K	31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00	PowerEdge R540
	12425 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge R540
	12425 528-CQJY 12425 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00		31% 31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	0 PowerEdge R540 0 PowerEdge R540
	12425 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 OEM PoweEdge R540
	12427 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00		31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.01	0 OEM PoweEdge R540
	12429 528-CIBH	iDRAC9 Datacenter 14G Upgrade. All platforms. Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	0 OEM PowerEdge T440
	12429 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	) K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.01	0 OEM PowerEdge T440
	12442 528-CIBH 12442 528-CIBI	iDRAC9 Datacenter 14G Upgrade. All platforms. Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00		31% 31%	\$475.41 \$475.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298 999 00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CIBM	VMware vSAN 7 Advanced for ROBO 25 VM pack 3YR License/Maintenance	528-CIBM	\$47.590.00	K	31%	\$32.837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298 999 0	0 PowerEdge T640
	12442 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance	528-CIBP	\$60,470.00	) K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CIBQ 12442 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance	528-CIBQ 528-CIBU	\$29.760.00 \$83.420.00		31%	\$20.534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00 \$0.00	\$298.999.00	J PowerEdge T640
	12442 528-CIBU 12442 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack. 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00		31% 31%	\$57,559.80 \$26,088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298 000 0	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge T640
	12442 528-CICD	Where vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), YR License/Maintenance OpenManage integration with NS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CICD	\$9,790.00	) K	31%	\$6,755,10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.01	0 PowerEdge T640
	12442 528-CJIX 12442 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX 528-CJIZ	\$0.00	K	31%	\$0.00 \$137.31	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	0 PowerEdge T640
	12442 528-CJIZ 12442 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18,170.00		31% 31%	\$137.31 \$12,537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00		0 PowerEdge T640 0 PowerEdge T640
	12442 528-CKCF	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10.690.00	) K	31%	\$7,376,10	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00	PowerEdge T640
	12442 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31% 31%	\$3,174.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge T640
	12442 528-CKCJ 12442 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKC-I	\$3,050.00 \$6,260.00	) K	31% 31%	\$2 104 50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298 999 00	\$0.00 \$0.00	\$298,999.00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CKCL	Viviware vCenter Server / Houndation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	) PowerEdge (640
	12442 528-CKCR 12442 528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKCR 528-CKTR	\$14,300.00 \$2,600.00	K	31% 31%	\$9,867.00 \$1,794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CKTT 12442 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT 528-CKTV	\$1,310.00	K	31%	\$903.90 \$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	) K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	J PowerEdge T640
	12442 528-CKTW 12442 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00 \$290.00	K	31% 31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CKIZ 12442 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CK12 528-CKUC	\$1,570.00		31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,0	0 PowerEdge T640
	12442 528-CMCV	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 3YR. License and Support	528-CMCV	\$17,360,00	) K	31%	\$11 978 40	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298.999.00	3 PowerEdge T640
	12442 528-CMCW	VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 3YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31% 31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999.00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CMCX	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 5YR. License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX	\$22.060.00	) K	31%	\$15.221.40 \$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00	\$298.999.00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CQJI	VMware vs.AN / Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00	\$298,999.00	) PowerEdge T640
	12442 528-CQJJ 12442 528-CQJK	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30.160.00 \$1,620.00	K	31% 31%	\$20.810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298.999.00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CQJL 12442 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12.740.00	K	31%	\$8.790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	) K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	J PowerEdge T640
	12442 528-CQJN 12442 528-CQJO	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30.100.00	K	31% 31%	\$20.769.00 \$26.392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CQJO 12442 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with SYR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00		31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	0 PowerEdge T640 0 PowerEdge T640
	12442 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	) K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge T640
	12442 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31% 31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	0 PowerEdge T640
	12442 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	) K		\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00		\$298,999.00	0 PowerEdge T640
	12442 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31%	\$1,552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	0 PowerEdge T640

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SAND	sku	DESCRIPTION	Model Sub	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	12442 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9.520.00	К	31%	\$6.568.80	\$0.00	S0.00	\$0.00	\$0.00	_		\$298.999.00	PowerEdge T640
	12442 528-CQJV 12442 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
	12442 528-CQJX 12442 528-CQJY	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktoo (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3.010.00 \$16.180.00	K	31% 31%	\$2.076.90 \$11.164.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999,00	PowerEdge T640 PowerEdge T640
	12442 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31% 31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge T640
	12446 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640
	12446 528-CIBI 12448 528-CIBH	iDRAC9 Datacenter 14G iDRAC9 Datacenter 14G Upgrade. All platforms. Customer Kit	528-CIBI 528-CIBH	\$689.00 \$689.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 OEM PowerEdge R440
	12448 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00				OEM PowerEdge R440
	12519 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CIBM 12519 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60,470.00	K	31%	\$32,837.10 \$41,724.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CIBP 12519 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00	K	31%	\$41,724.30 \$20.534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	OEM PowerEdge T640 XL OEM PowerEdge T640 XL
	12519 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack. 5YR License/Maintenance	528-CIBY	\$37.810.00	K	31% 31%	\$26,088,90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CICC 12519 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00	K	31%	\$45,298.50 \$6,755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	OEM PowerEdge T640 XL OEM PowerEdge T640 XL
	12519 528-CKBV	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$9,790.00	K	31% 31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CKCE	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance) 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CKCG	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG 528-CKCJ	\$4.600.00	K	31%	\$3.174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	OEM PowerEdge T640 XL
	12519 528-CKCJ 12519 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00 \$6.260.00	K	31%	\$2,104.50 \$4.319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00	OEM PowerEdge T640 XL OEM PowerEdge T640 XL
	12519 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31% 31% 31% 31% 31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CMCV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 3YR. License and Support	528-CMCV	\$17.360.00	K	31% 31%	\$9,867.00 \$11.978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CMCX 12519 528-CQJI	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 5YR. License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22.060.00 \$950.00	K	31% 31%	\$15.221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	OEM PowerEdge T640 XL OEM PowerEdge T640 XL
	12519 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30.160.00	K	31%	\$20,810,40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,00	OEM PowerEdge T640 XL
	12519 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31% 31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CQJL 12519 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31% 31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	OEM PowerEdge T640 XL OEM PowerEdge T640 XL
	12519 528-CQ.IN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30 100 00	K	31%	\$20,769,00	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00	OFM PowerEdge T640 XI
	12519 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31% 31%	\$26,392,50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CQJP 12519 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP	\$1,280.00 \$3,830.00	K	31% 31%	\$883.20 \$2,642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL OEM PowerEdge T640 XL
	12519 528-CQJQ	VMware VSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00	K	31%	\$2,642.70	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CQJR 12519 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$17,750.00 \$22,510.00	K	31% 31%	\$12,247.50 \$15,531.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL OEM PowerEdge T640 XL
	12519 528-CQJT 12519 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT	\$2,250.00	K	31% 31%	\$1,552.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL OEM PowerEdge T640 XL
	12519 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CQJV 12519 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3.010.00	K	31% 31%	\$6,568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	OEM PowerEdge T640 XL OEM PowerEdge T640 XL
	12519 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31% 31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12519 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00 \$689.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
	12587 528-CIBH 12587 528-CIBI	iDRAC9 Datacenter 14G Updrade. All platforms. Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R7425 PowerEdge R7425
	12587 528-CIBM 12587 528-CIBP	VMware vSAN 7 Advanced for ROBO. 25 VM pack. 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM	\$47.590.00 \$60,470.00	K	31% 31%	\$32.837.10 \$41,724.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00	PowerEdge R7425 PowerEdge R7425
	12587 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CIBQ 12587 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29.760.00 \$83.420.00	K	31% 31%	\$20.534.40 \$57.559.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00	PowerEdge R7425 PowerEdge R7425
	12587 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 51R License/Maintenance  VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37.810.00	K	31%	\$26.088.90	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R7425
	12587 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,00	PowerEdge R7425
	12587 528-CICD	VMware vSAN 7 Enterprise. 1 CPU (max 32 cores/CPU socket). 1YR License/Maintenance	528-CICD	\$9.790.00	K	31% 31% 31% 31%	\$6.755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R7425
	12587 528-CJIX 12587 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX 528-CJIZ	\$0.00 \$199.00	K	31%	\$0.00 \$137.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				PowerEdge R7425 PowerEdge R7425
	12587 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV	\$18,170.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CKCG 12587 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG 528-CKCJ	\$4,600.00 \$3,050.00	K	31%	\$3,174.00 \$2,104.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				PowerEdge R7425 PowerEdge R7425
	12587 528-CKCJ 12587 528-CKCL	VMware vCenter Server / Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub  VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CQJJ 12587 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31% 31%	\$20,810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R7425 PowerEdge R7425
	12587 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJL	\$1,620.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31% 31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31% 31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R7425
	12587 528-CQJO 12587 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425 PowerEdge R7425
	12587 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830,00	K	31%	\$2.642.70	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00 \$22.510.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CQJS	VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22.510.00 \$2,250.00	K	31% 31% 31% 31% 31%	\$15.531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CQJT 12587 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31%	\$1,552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R7425 PowerEdge R7425
	12587 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31% 31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CQJW	VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3.010.00	K	31% 31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CQJX 12587 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	K	31%	\$2,076.90 \$11.164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R7425
	12587 528-CQJY 12587 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16.180.00	K	31% 31%	\$11.164.20 \$1,221.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R7425
	12598 528-CIBI	IDRAC9 Datacenter 14G IDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 Carrier Grade OEM PowerEdge R740xd Carrier Grade
	12599 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740xd Carrier Grade
	12601 528-CIBI 12608 528-CIBH	IDRAC9 Datacenter 14G IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBI 528-CIBH	\$689.00 \$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298 999 00	OEM PowerEdge R640 Carrier Grade OEM PowerEdge R7425
	12608 528-CIBI	IDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R7425
	12608 528-CIBI 12635 528-CIBM	IDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47 590 00	K	31% 31%	\$475.41 \$32,837.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R7425 PowerEdge XR2
	12635 528-CIBP 12635 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP	\$60,470.00 \$29,760.00	K	31% 31%	\$41,724.30 \$20,534.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
	12635 528-CIBU 12635 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83,420.00	K	31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge XR2 PowerEdge XR2
	12635 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack. 5YR License/Maintenance	528-CIBY	\$37.810.00	K	31% 31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,00	PowerEdge XR2
	12635 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31% 31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
	12635 528-CICD	VMware vSAN 7 Enterprise 1 CPLI (may 32 cores/CPLI socket) 1VP License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
	12635 528-CKBV 12635 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10.690.00	K	31% 31% 31%	\$12,537.30 \$7.376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2 PowerEdge XR2
	12635 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3 174 00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00	PowerEdge XR2
	12635 528-CKCJ 12635 528-CKCL	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3.050.00	K	31% 31%	\$2.104.50 \$4,319.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge XR2 PowerEdge XR2
	12635 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
	12635 528-CKCR 12635 528-CMCV	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKCR 528-CMCV	\$14.300.00 \$17,360.00	K	31% 31%	\$9.867.00 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00	PowerEdge XR2 PowerEdge XR2
	12635 528-CMCW	VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support	528-CMCV 528-CMCW	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999,00	PowerEdge XR2 PowerEdge XR2
	12635 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	ĸ	31% 31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,00	PowerEdge XR2
	12635 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31% 31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge XR2
	12635 528-CQJJ 12635 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1.620.00	K	31%	\$20,810.40 \$1.117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				PowerEdge XR2 PowerEdge XR2
	12635 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31% 31% 31% 31% 31% 31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
	12635 528-CQJM	VMware vSAN 7 Advanced for Deskton (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
	12635 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769,00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
	12635 528-CQJO 12635 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2 PowerEdge XR2
	12635 528-CQJP 12635 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge XR2 PowerEdge XR2
	12635 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge XR2

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SAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	12635 528-CQJS 12635 528-CQJT	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktoo (10 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22.510.00	К	31%	\$15.531.90	\$0.00	\$0.00	\$0.00	\$0.00	_		\$298.999.00	PowerEdge XR2 PowerEdge XR2
	12635 528-CQJT 12635 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2.370.00	K	31%	\$1,552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge XR2 PowerEdge XR2
	12635 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31% 31% 31% 31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00	PowerEdge XR2
	12635 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
	12635 528-CQJX 12635 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	K	31%	\$2,076.90 \$11,164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				PowerEdge XR2 PowerEdge XR2
	12635 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge XR2
	12685 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
	12685 528-CIBI	iDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBI	\$689.00 \$47,590.00	K	31%	\$475.41 \$32,837.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00				PowerEdge C4140 PowerEdge C4140
	12685 528-CIBM 12685 528-CIBP	VMware vSAN / Advanced for ROBO, 25 VM pack, 5YR License/Maintenance  VMware vSAN / Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20.534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00	PowerEdge C4140
	12685 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge C4140
	12685 528-CIBY 12685 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31% 31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CICD	Vivivare vSAN / Enterprise in COO 23 vivi pais, 31 Coores/CPU socket) 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
	12685 528-CJIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
	12685 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 5 Year Lic and Sub	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge C4140
	12685 528-CKBV 12685 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCF	\$18.170.00 \$10.690.00	K	31% 31% 31% 31% 31% 31% 31% 31%	\$12.537.30 \$7.376.10	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298.999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4.600.00	K	31%	\$3.174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge C4140
	12685 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge C4140
	12685 528-CKCL 12685 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL 528-CKCR	\$6.260.00 \$14,300.00	K	31%	\$4.319.40 \$9,867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.00	PowerEdge C4140
	12685 528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CKTT	SLISE Manager Lifecuria Management, 1-2 Sockets or 1-2 Virtual Machines, 11-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31% 31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
	12685 528-CKTV	SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines. L1-Priority Subscription. 3 Year. CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00	PowerEdge C4140
	12685 528-CKTW 12685 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTV 528-CKTZ	\$580.00 \$290.00	K	31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CKUC	SUSE Manager Lifeccide Management. 1:2 Societa or 1:2 Virtual Machines. L1-Priorito Subscription. 3 Viear: CK SUSE Manager Lifeccide Management. 1:2 Societa with Unimited Virtual Machines, L1-Priorito Subscription, 1 Viear, CK SUSE Manager Lifeccide Management. 1:2 Societa or 1:2 Virtual Machines, L1-Priorito Subscription, 1 Viear, CK SUSE Manager Lifeccide Management. 1:3 Societa with Unifinated Virtual Machines, L1-Priorito Subscription, 3 Viear, CK	528-CKUC	\$1,570.00	K	31% 31% 31% 31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
	12685 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV	\$17,360,00	K	31% 31%	\$11 978 40	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00	PowerEdge C4140
	12685 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
	12685 528-CMCX 12685 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 \$298,999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CQJJ 12685 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40 \$1,117.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1 620 00	K	31% 31%	\$1,117.80	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
	12685 528-CQJL 12685 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31% 31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CQJM 12685 528-CQJN	VMware vSAN / Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN / Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31% 31%	\$26 392 50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00	PowerEdge C4140
	12685 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31% 31%	\$883.20 \$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
	12685 528-CQJQ 12685 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31% 31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				PowerEdge C4140 PowerEdge C4140
	12685 528-CO IS	Vinware vSAN / Advanced or Desktop (100 VM Pack) with 11R Lic and Sub Vinware vSAN / Enterprise for Desktop (100 VM Pack) with 1VR Lic and Sub	528-CO IS	\$22,510,00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140
	12685 528-CQJS 12685 528-CQJT	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$2,250.00	K	31% 31%	\$15.531.90 \$1,552.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CQJU 12685 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU	\$2.370.00	K	31% 31%	\$1.635.30 \$6,568.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00	K	31%	\$6,568.80 \$2.076.90	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge C4140 PowerEdge C4140
	12685 528-CQJW 12685 528-CQJX	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3.010.00 \$3,010.00	K	31% 31%	\$2.076.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge C4140
	12685 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16.180.00	K	31% 31%	\$11.164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge C4140
	12685 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00	PowerEdge C4140
	12726 528-CIBH 12726 528-CIBI	iDRAC9 Datacenter 14G Upgrade. All platforms. Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00	OEM PowerEdge C4140 OEM PowerEdge C4140
	12779 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CIBM 12779 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60.470.00	K	31%	\$32,837.10 \$41,724.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge MX740C PowerEdge MX740C
	12779 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge MX740C
	12779 528-CIBU 12779 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00			PowerEdge MX740C
	12779 528-CICC 12779 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00	K	31%	\$45,298.50 \$6,755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge MX740C PowerEdge MX740C
	12779 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$9,790.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIZ	\$199.00	K	31% 31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CKCE 12779 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4,600.00	K	31%	\$7,376.10 \$3,174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				PowerEdge MX740C PowerEdge MX740C
	12779 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CKCI	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6.260.00	K	31%	\$4.319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge MX740C
	12779 528-CKCR 12779 528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 5 Year. CK	528-CKCR	\$14,300.00	K	31% 31% 31% 31% 31% 31% 31% 31%	\$9,867.00 \$1.794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CKTR 12779 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2.600.00 \$1,310.00	K	31%	\$1.794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.00	PowerEdge MX740C
	12779 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$903.90 \$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00	PowerEdge MX740C PowerEdge MX740C
	12779 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTW	\$580.00	K	31% 31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CKTZ	SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines. L1-Priority Subscription. 1 Year. CK	528-CKTZ	\$290.00	K	31% 31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CKUC 12779 528-CMCV	SUSE manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK  VMware vSAN 7 Enterprise Plus 1 CPLI (may 32 cores/CPLI codes), 3VPL income and Support	528-CKUC 528-CMCV	\$1,570.00 \$17.360.00	K	31%	\$1,083.30 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge MX740C PowerEdge MX740C
	12779 528-CMCV 12779 528-CMCW	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 3YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$12,980.00	K	31% 31% 31% 31%	\$8.956.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX	\$22,060,00	K	31%	\$15,221.40 \$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00	PowerEdge MX740C
	12779 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CQJJ 12779 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31% 31%	\$20,810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C PowerEdge MX740C
	12779 528-CQJL 12779 528-CQJL 12779 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$1,020.00 \$12,740.00 \$23,740.00	K	31%	\$8,790.60 \$16,380.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C PowerEdge MX740C PowerEdge MX740C
	12779 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31% 31%	\$16,380.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CQJN 12779 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K	31% 31%	\$20,769.00 \$26,392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C PowerEdge MX740C
	12779 528-CQJO 12779 528-CQJP	Virtual of VANA 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub  VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge MX740C PowerEdge MX740C
	12779 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31% 31%	\$2.642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00	PowerEdge MX740C
	12779 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31% 31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CQJT 12779 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K K	31% 31% 31%	\$1,552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298.999.00	PowerEdge MX740C PowerEdge MX740C
	12779 528-CQ.IV	VMware vSAN 7 Standard for Deskton (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568,80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00	PowerEdge MX740C
	12779 528-CQJW 12779 528-CQJX	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW	\$3,010,00	K	31% 31%	\$2.076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge MX740C PowerEdge MX740C
	12779 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge MX740C
	12779 528-CQJY 12779 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16.180.00 \$1,770.00	K	31% 31%	\$11.164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge MX740C PowerEdge MX740C
	12850 528-CIBH	iDRAC9 Datacenter 14G Upgrade. All platforms. Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R840
	12850 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00	PowerEdge R840
	12850 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47.590.00	K	31% 31%	\$32.837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R840
	12850 528-CIBP 12850 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29.760.00	K	31%	\$41,724.30 \$20.534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				PowerEdge R840 PowerEdge R840
	12850 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31% 31% 31% 31% 31% 31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
	12850 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
	12850 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R840
	12850 528-CICD 12850 528-CJIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD 528-CIIX	\$9,790.00	K	31%	\$6,755.10 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge R840 PowerEdge R840
	12850 528-CJIX 12850 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX 528-CJIZ	\$199.00	K	31%	\$0.00 \$137.31	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00				PowerEdge R840 PowerEdge R840
	12850 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R840

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			Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS		
ND	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LF	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	12850 528-CKCE 12850 528-CKCG	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10.690.00 \$4,600.00	K	31% 31%	\$7.376.10 \$3,174.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 PowerEdge R8 \$298,999.00 PowerEdge R8	0
	12850 528-CKCJ	VMware vCenter Server / Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub  VMware vCenter Server / Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050,00	K	31%	\$2,104,50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 PowerEdge R8	10
	12850 528-CKCL	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31% 31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R8	0
	12850 528-CKCR 12850 528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKCR 528-CKTR	\$14,300.00 \$2,600.00	K	31% 31%	\$9,867.00 \$1,794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R8 \$298,999.00 PowerEdge R8	0
	12850 528-CKTK	SUSE Manager Lifecycle Management, 1-2 Sockets with chillmitted Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R8	10
	12850 528-CKTT 12850 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT 528-CKTV	\$790.00	K	31% 31%	\$903.90 \$545.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R8 \$298,999.00 PowerEdge R8	0
	12850 528-CKTW 12850 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00 \$290.00	K	31% 31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R8- \$298,999.00 PowerEdge R8-	0
	12850 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets of 1-2 Virtual Machines, E1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, E1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00	K	31%	\$1 083 30	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 PowerEdge R8	
	12850 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31% 31%	\$1,083.30 \$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R8-	10
	12850 528-CMCW 12850 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22,060.00	K	31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R8- \$298,999.00 PowerEdge R8-	0
	12850 528-CMCX 12850 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00	K	31% 31% 31% 31% 31% 31% 31% 31%	\$15,221.40 \$655.50	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 PowerEdge R8	
	12850 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R8-	10
	12850 528-CQJK 12850 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31%	\$1,117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R8- \$298,999.00 PowerEdge R8-	0
	12850 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 PowerEdge R8	in .
	12850 528-CQJN	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN	\$30.100.00	K	31% 31%	\$20.769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge R8-	0
	12850 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298.999.00 PowerEdge R84	10
	12850 528-CQJP 12850 528-CQJQ	VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktoo (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1.280.00 \$3.830.00	K	31% 31%	\$883.20 \$2.642.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge R8- \$298.999.00 PowerEdge R8-	in
	12850 528-CQJR	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17.750.00	K	31%	\$12.247.50	\$0.00	\$0.00	\$0.00	\$0.00			\$298.999.00 PowerEdge R8	
	12850 528-CQJS	VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R8-	10
	12850 528-CQJT 12850 528-CQJU	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2.250.00 \$2.370.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$1.552.50 \$1.635.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R8- \$298.999.00 PowerEdge R8-	0
	12850 528-CQJV	VMware vSAN 7 Standard for Deskton (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9.520.00	K	31%	\$6.568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge R8-	10
	12850 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R8-	0
	12850 528-CQJX 12850 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	K	31%	\$2,076.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$298,999.00 PowerEdge R8 \$298,999.00 PowerEdge R8	
	12850 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R8-	10
	12863 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	ĸ	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CIBM 12863 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60,470.00	K	31%	\$32,837.10 \$41,724.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	840C
	12863 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31% 31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420,00	К	31% 31%	\$57 559 80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 PowerEdge MX	340C
	12863 528-CIBY 12863 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31%	\$26,088.90	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge MX	840C
	12863 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31% 31%	\$45,298.50 \$6,755.10	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	340C
	12863 528-C IIY	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX	\$0.00 \$199.00	K	31% 31%	\$0.00 \$137.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	340C
	12863 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CKBV 12863 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10.690.00	K	31%	\$12,537.30 \$7.376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	SAUC SAUC
	12863 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31% 31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CKC-I	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKC.I	\$3.050.00	K	31% 31%	\$2 104 50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00	\$298 999 00 PowerEdge MX	340C
	12863 528-CKCL 12863 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14.300.00	K	31%	\$4,319.40 \$9.867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	340C
	12863 528-CKTR	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31% 31%	\$1 794 00	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 PowerEdge MX	BANC.
	12863 528-CKTT 12863 528-CKTV	SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines. L1-Priority Subscription. 5 Year. CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT	\$1.310.00	K	31% 31%	\$903.90 \$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge MX \$298,999.00 PowerEdge MX	340C
	12863 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00 \$580.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CKTW 12863 528-CKTZ	SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 1 Year. CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$290.00	K	31% 31%	\$400.20 \$200.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge MX \$298,999.00 PowerEdge MX	BAUC BAUC
	12863 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKUC 528-CMCV	\$1,570.00	K	31% 31%	\$1,083.30 \$11,978.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CMCW 12863 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22,060.00	K	31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	840C
	12863 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	ĸ	31%	\$655.50 \$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CQJK 12863 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQ.II	\$1,620.00 \$12,740.00	K	31%	\$1,117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	840C
	12863 528-CQJM	VMware vSAN 7 Advanced for Deskton (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CQJO 12863 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	340C
	12863 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3.830.00	K	31%	\$2.642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge MX	340C
	12863 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CQJS	VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CQJT 12863 528-CQJU	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2.250.00 \$2.370.00	K	31%	\$1.552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge MX \$298.999.00 PowerEdge MX	840C
	12863 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9.520.00	K	31%	\$6.568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge MX	340C
	12863 528-CQJW	VMware vSAN 7 Enterprise for Deskton (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3.010.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	340C
	12863 528-CQJX 12863 528-CQJY	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3.010.00 \$16.180.00	K	31%	\$2.076.90 \$11.164.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge MX \$298.999.00 PowerEdge MX	840C
	12863 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1.770.00	K	31%	\$1.221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge MX	340C
	12870 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 PowerEdge R9	
	12870 528-CIBI 12870 528-CIBM	IDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBI 528-CIBM	\$689.00 \$47,590.00	K	31%	\$475.41 \$32,837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R9- \$298,999.00 PowerEdge R9-	Oxa Ova
	12870 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470,00	K	31%	\$41,724,30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R9-	I0xa
	12870 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31% 31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R9-	0xa
	12870 528-CIBU 12870 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37,810.00	K	31% 31%	\$57,559.80 \$26,088.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$298,999.00 PowerEdge R9 \$298,999.00 PowerEdge R9	
	12870 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 31R License/Maintenance	528-CICC	\$37,810.00	K	31%	\$45 298 50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00	\$298 999 00 PowerEdge R9s	l0xa
	12870 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	ĸ	31% 31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R9-	0xa
	12870 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX	\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 PowerEdge R9s	l0xa
	12870 528-CJIZ 12870 528-CKBV	Upenmanage integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual  Villware (Center Server 7 Standard for vSphere 7 (Per Instance), 5 Vocal is and Sub	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K	31%	\$137.31 \$12.537.30	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R9	UXB IAva
	12870 528-CKBV 12870 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10,690.00	K	31% 31%	\$12,537.30 \$7,376.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R9 \$298,999.00 PowerEdge R9	10xa
	12870 528-CKCG 12870 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG	\$4,600.00	К	31% 31%	\$3,174.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R9	0xa
	12870 528-CKCJ 12870 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50 \$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R9- \$298,999.00 PowerEdge R9-	l0xa
	12870 528-CKCL 12870 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14,300.00	K	31% 31%	\$9.867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R9-	l0xa
	12870 528-CKTR	SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 5 Year. CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R9-	i0xa
	12870 528-CKTT	SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines. L1-Priority Subscription. 5 Year. CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT	\$1.310.00	K	31% 31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298 999 00 PowerEdge R9s	l0xa
	12870 528-CKTV 12870 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 4 Year, CK	528-CKTV 528-CKTW	\$790.00 \$580.00	K	31%	\$545.10 \$400.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 PowerEdge R9- \$298,999.00 PowerEdge R9-	l0xa
	12870 528-CKTZ	SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 1 Year. CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31% 31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 PowerEdge R9	l0xa
	12870 528-CKUC 12870 528-CMCV	SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 3 Year. CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKUC 528-CMCV	\$1.570.00 \$17,360.00	K	31% 31%	\$1.083.30 \$11,978.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00 PowerEdge R9 \$298,999.00 PowerEdge R9	Ожа
	12870 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV 528-CMCW	\$17,360.00 \$12.980.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R9	Oxa
	12870 528-CMCW 12870 528-CMCX	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$22,060.00	K	31% 31%	\$8.956.20 \$15,221.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R9- \$298,999.00 PowerEdge R9-	l0xa
	12870 528-CQJI	VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 1YR Lie and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lie and Sub	528-CQJI	\$950.00	К	31% 31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge R9-	i0xa
	12870 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R9	l0xa
	12870 528-CQJK 12870 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31% 31%	\$1,117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R9- \$298,999.00 PowerEdge R9-	UXB UXB
	12870 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31% 31% 31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R9-	Oxa
	12870 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K		\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R9	0xa
	12870 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31% 31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge R9- \$298,999.00 PowerEdge R9-	I0xa

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IND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL THIRD PARTY PRODUCT PARTNER
12870 5	528-CQJQ 528-CQJR	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3.830.00 \$17.750.00	К	31% 31%	\$2.642.70 \$12.247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge R940xa \$298.999.00 PowerEdge R940xa
	528-CQJR 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00	K	31%	\$12,247.50 \$15.531.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R940xa \$298.999.00 PowerEdge R940xa
12870 5	528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT	\$2,250.00	K	31% 31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R940xa
12870 5	528-CQJU 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9,520.00	K	31% 31% 31% 31% 31% 31% 31%	\$1,635.30 \$6,568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 PowerEdge R940xa \$298,999.00 PowerEdge R940xa
	528-CQJV 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R940xa \$298,999.00 PowerEdge R940xa
12870 5	528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	ĸ	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R940xa
12870 5	528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R940xa
12870 5 12880 5	528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub  OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCl Solutions, Percetual	528-CQJZ 528-CJIT	\$1,770.00 \$499.00	K	31%	\$1,221.30 \$344.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge R940xa \$298,999.00 Storage Spaces Direct Ready Node R640
12880 5	528-CJIU	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, CUS	528-CJIU	\$499.00	K	31% 31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 Storage Spaces Direct Ready Node R640
12882 5	528-CJIT	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions. Perpetual	528-CJIT	\$499.00	K	31% 31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 Storage Spaces Direct Ready Node R740xd
12882 5 12932 5	528-CJIU	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, CUS	528-CJIU 528-CIBH	\$499.00 \$689.00	K	31%	\$344.31 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 Storage Spaces Direct Ready Node R740xd \$298,999.00 OEM PowerEdge R840
12932 5	528-CIBH 528-CIBI	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit IDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R840 \$298,999.00 OEM PowerEdge R840
12933 5	528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 OEM PowerEdge R940xa
12933 5	528-CIBI	iDRAC9 Datacenter 14G iDRAC9 Datacenter 14G	528-CIBI 528-CIBI	\$689.00	K	31%	\$475.41 \$475.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R940xa \$298,999.00 VSAN Ready Node C6420
12943 5		VMware vSAN 7 Advanced for ROBO. 25 VM pack. 3YR License/Maintenance	528-CIBI 528-CIBM	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node C6420 \$298.999.00 VSAN Ready Node C6420
12943 5	528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP	\$60,470.00	ĸ	31% 31% 31% 31% 31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 VSAN Ready Node C6420
12943 5	528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance	528-CIBQ	\$29.760.00	K	31%	\$20.534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 VSAN Ready Node C6420
12943 5 12943 5		VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37.810.00	K	31%	\$57,559.80 \$26,088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node C6420 \$298,999.00 VSAN Ready Node C6420
12943 5	528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31% 31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node C6420
12943 5	528-CICD	VMware vSAN 7 Enterprise 1 CPLI (may 32 cores/CPLI socket), 1VPLI iconse/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755,10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 VSAN Ready Node C6420
12943 5	528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV	\$18,170.00	K	31% 31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node C6420
12943 5	528-CKCE 528-CKCG	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10.690.00 \$4,600.00	K	31% 31%	\$7.376.10 \$3,174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.00 VSAN Ready Node C6420 \$298,999.00 VSAN Ready Node C6420
12943 5	528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	ĸ	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node C6420
12943 5	528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31% 31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node C6420
	528-CKCR 528-CMCV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKCR 528-CMCV	\$14,300.00 \$17,360.00	K	31% 31%	\$9,867.00 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node C6420 \$298,999.00 VSAN Ready Node C6420
12943 5	528-CMCW	VMware vSAN 7 Enterprise Prus, 1 CPU (max 32 cores/CPU socket), 3YK, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17,360.00	K	31%	\$8,956,20	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 VSAN Ready Node C6420
12943 5	528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	ĸ	31% 31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node C6420
12943 5	528-CQ.II	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI	\$950.00	K	31% 31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 VSAN Ready Node C6420
12943 5	528-CQJJ 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31%	\$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node C6420 \$298,999.00 VSAN Ready Node C6420
12943 5	528-CQ.II	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$12 740 00	K	31% 31%	\$1,117.80 \$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 VSAN Ready Node C6420
12943 5	528-CQJM 528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528,CO IM	\$23,740.00 \$30,100.00	K	31% 31%	\$16,380.60 \$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node C6420 \$298,999.00 VSAN Ready Node C6420
12943 5	528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node C6420
12943 5	528-CQJO 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31% 31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node C6420 \$298,999.00 VSAN Ready Node C6420
12943 5	528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node C6420
12943 5	528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31% 31%	\$12.247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node C6420
12943 5	528-CQJS 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00 \$2,250.00	K	31%	\$15,531.90 \$1,552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node C6420 \$298,999.00 VSAN Ready Node C6420
	528-CQJT 528-CQJU	VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00	K	31% 31%	\$1.552.50 \$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node C6420 \$298,999.00 VSAN Ready Node C6420
12943 5	528-CQ.IV	VMware vSAN 7 Standard for Deskton (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9.520.00	K	31%	\$6 568 80	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 VSAN Ready Node C6420
12943 5	528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31% 31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node C6420
12943 5	528-CQJX 528-CQJY	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3.010.00 \$16,180.00	K	31% 31%	\$2.076.90 \$11,164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node C6420 \$298,999.00 VSAN Ready Node C6420
12943 5	528-CQ.IZ	VMware vSAN 7 Advanced for Deskton (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$10,100.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 VSAN Ready Node C6420
12944 5	528-CIBI	IDPAC9 Detecenter 14G	528-CIBI	\$689.00	K	31% 31%	\$1.221.30 \$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 VSAN Ready Node R440
12944 5	528-CIBM 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60,470.00	K	31% 31%	\$32,837.10 \$41,724.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
12944 5	528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP 528-CIBO	\$60,470.00 \$29,760.00	K	31%	\$41,724.30	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440
12944 5	528-CIBQ 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83 420 00	K	31% 31%	\$20,534.40 \$57,559.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
12944 5 12944 5	528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY	\$37,810.00 \$65,650.00	K	31% 31%	\$26,088.90 \$45,298.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
12944 5	528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R440
	528-CICD 528-CKBV	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CICD 528-CKBV	\$9,790.00 \$18,170.00	K	31% 31%	\$6,755.10 \$12.537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
12944 5	528-CKCE 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31% 31%	\$7,376.10 \$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440
12944 5	528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 VSAN Ready Node R440
12944 5	528-CKCJ 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00 \$6,260.00	K	31% 31%	\$2,104.50 \$4.319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
	528-CKCR	VMware vCenter Server 7 Poundation to VSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node R440
12944 5	528-CMCV	VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31% 31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440
12944 5	528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440
12944 5	528-CMCX 528-CQJI	VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 5YR. License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22.060.00 \$950.00	K	31% 31%	\$15.221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
12944 5	528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30.160.00	K	31%	\$20.810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 VSAN Ready Node R440
12944 5	528-CQJJ 528-CQJK	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620,00	K	31% 31%	\$20.810.40 \$1,117.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
12944 5	528-CQJL 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12.740.00 \$23,740.00	K	31% 31%	\$8.790.60 \$16,380.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
12944 5	528-CQ.IN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30.100.00	K	31%	\$16,380.60 \$20.769.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R440
12944 5	528-CQJN 528-CQJO	VMware vSAN 7 Enterprise for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	ĸ	31% 31%	\$26.392.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
12944 5	528-CQJP 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP	\$1.280.00	K	31% 31%	\$883.20 \$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
12944 5	528-CQJQ 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
12944 5	528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$17,750.00 \$22,510.00	K	31% 31%	\$12,247.50 \$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298.999.00 VSAN Ready Node R440
12944 5	528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31% 31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440
12944 5	528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440
12944 5	528-CQJV 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3.010.00	K	31%	\$6,568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R440
12944 5	528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440
12944 5	528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	К	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R440
12944 5	528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub iDRAC9 Datacenter 14G	528-CQJZ 528-CIBI	\$1,770.00 \$689.00	K	31%	\$1,221.30 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R440 \$298,999.00 VSAN Ready Node R640
12947 5		VMware vSAN 7 Advanced for ROBO 25 VM pack 3YR License/Maintenance	528-CIBI 528-CIBM	\$47,590.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node R640 \$298,999.00 VSAN Ready Node R640
12947 5	528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, SYR License/Maintenance VMware vSAN 7 Standard for ROBO, 25 VM pack, SYR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, SYR License/Maintenance	528-CIBP	\$60,470.00	ĸ	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R640
12947 5	528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R640
12947 5 12947 5		VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37.810.00	K	31%	\$57,559.80 \$26,088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R640 \$298,999.00 VSAN Ready Node R640
	528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, SYR License/Maintenance  VMware vSAN 7 Enterorise for ROBO 25 VM pack, SYR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$26,088.90 \$45.298.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node R640 \$298.999.00 VSAN Ready Node R640
12947 5	528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	ĸ	31% 31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 VSAN Ready Node R640
12947 5	528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18.170.00	K	31% 31%	\$12.537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 VSAN Ready Node R640
	528-CKCE 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4.600.00	K	31%	\$7,376.10 \$3.174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R640 \$298.999.00 VSAN Ready Node R640
12947 5	528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31% 31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R640
12947 5	528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6.260.00	K	31% 31%	\$4.319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 VSAN Ready Node R640
	528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 3YR. License and Support	528-CKCR	\$14,300.00	K		\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node R640
12947 5	528-CMCV 528-CMCW	VMware vSAN / Enterorise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterorise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17.360.00 \$12.980.00	K	31% 31% 31% 31% 31% 31% 31%	\$11.978.40 \$8.956.20	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298.999.00 VSAN Ready Node R640 \$298.999.00 VSAN Ready Node R640
12947 5	528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	ĸ	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R640
12947 5	528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R640
12947 5	528-CQJJ 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31%	\$20,810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R640 \$298,999.00 VSAN Ready Node R640
	528-CQJK 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31%	\$1,117.80 \$8,790.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$298,999.00 VSAN Ready Node R640 \$298,999.00 VSAN Ready Node R640
	528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node R640 \$298,999.00 VSAN Ready Node R640

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			Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT		WTY UPG ENH TO	WTY UPG	
ND	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LP	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL THIRD PARTY PRODUCT PARTNER
	12947 528-CQJN 12947 528-CQJQ	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30.100.00 \$38.250.00	K	31% 31%	\$20.769.00 \$26.392.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00 VSAN Ready Node R640 \$298.999.00 VSAN Ready Node R640
	12947 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1.280.00	K		\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 VSAN Ready Node R640
	12947 528-CQJQ	VMware vSAN 7 Enterprise for Deskton (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2.642.70	\$0.00	\$0.00	\$0.00	\$0.00			\$298.999.00 VSAN Ready Node R640
	12947 528-CQJR 12947 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22,510.00	K	31%	\$12,247.50 \$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R640 \$298,999.00 VSAN Ready Node R640
	12947 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R640
	12947 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 VSAN Ready Node R640
	12947 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3,010.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R640
	12947 528-CQJW 12947 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00	K	31%	\$2,076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00			\$298,999.00 VSAN Ready Node R640 \$298,999.00 VSAN Ready Node R640
	12947 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R640
	12947 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31% 31%	\$1,221,30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 VSAN Ready Node R640
	12949 528-CIBI 12949 528-CIBM	iDRAC9 Datacenter 14G	528-CIBI 528-CIBM	\$689.00 \$47.590.00	K	31%	\$475.41 \$32.837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R740xd \$298,999.00 VSAN Ready Node R740xd
	12949 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31% 31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R740xd \$298,999.00 VSAN Ready Node R740xd
	12949 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760,00	K	31% 31%	\$20.534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R740xd
	12949 528-CIBU 12949 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37,810.00	K	31%	\$57,559.80 \$26,088,90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R740xd \$298,999.00 VSAN Ready Node R740xd
	12949 528-CIBY 12949 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance  VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node R740xd \$298.999.00 VSAN Ready Node R740xd
	12949 528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 17R License/Maintenance VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 5 Year Lic and Sub	528-CICD	\$9,790,00	K	31% 31% 31% 31% 31% 31%	\$6,755,10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 VSAN Ready Node R740xd
	12949 528-CKBV	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 5 Year Lic and Sub	528-CKBV	\$18.170.00	K	31%	\$12.537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 VSAN Ready Node R740xd
	12949 528-CKCE 12949 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4,600.00	K	31%	\$7,376.10 \$3,174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R740xd \$298,999.00 VSAN Ready Node R740xd
	12949 528-CKCJ	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 3 Year Lic and Sub  VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31% 31%	\$3.174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R740xd \$298,999.00 VSAN Ready Node R740xd
	12949 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4.319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 VSAN Ready Node R740xd
	12949 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 3YR. License and Support	528-CKCR	\$14,300.00	K	31% 31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R740xd
	12949 528-CMCV 12949 528-CMCW	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 3YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17.360.00 \$12,980.00	K	31% 31%	\$11.978.40 \$8,956.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.00 VSAN Ready Node R740xd \$298,999.00 VSAN Ready Node R740xd
	12949 528-CMCX	VMware vSAN 7 Enterorise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15.221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R740xd
	12949 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31% 31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R740xd
	12949 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31% 31%	\$20,810.40 \$1,117.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R740xd
	12949 528-CQJK 12949 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQ.II	\$1,620.00 \$12,740.00	K	31%	\$8 790 60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999.00 VSAN Ready Node R740xd \$298,999.00 VSAN Ready Node R740xd
	12949 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31% 31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R740xd
	12949 528-CQ.IN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQ.IN	\$30 100 00	К	31% 31%	\$20,769,00	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 VSAN Ready Node R740xd
	12949 528-CQJO 12949 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R740xd \$298,999.00 VSAN Ready Node R740xd
	12949 528-CQ.IQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQ.IQ	\$3,830,00	K	31% 31%	\$2,642,70	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298 999 00	\$0.00	\$298 999 00 VSAN Ready Node R740xd
	12949 528-CQJR 12949 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22,510.00	K	31% 31%	\$12,247.50 \$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R740xd \$298,999.00 VSAN Ready Node R740xd
	12949 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R740xd
	12949 528-CQJT 12949 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31% 31%	\$1,552.50 \$1,635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R740xd \$298,999.00 VSAN Ready Node R740xd
	12949 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$2,370.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 VSAN Ready Node R740xd
	12949 528-CQJW	VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R740xd
	12949 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31% 31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R740xd
	12949 528-CQJY 12949 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16.180.00 \$1,770.00	K	31% 31%	\$11.164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R740xd \$298,999.00 VSAN Ready Node R740xd
	13157 528-CIBH	Vivivate VSAN 7 Autorities to Desktop (10 VM Pack) with TTR Lic and Sub IDRACO Detacenter 14G Ungrade All relations Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00		\$298,999.00 V SAN Ready Node R740x0 \$298,999.00 PowerEdge R240
	13157 528-CIBI	iDRAC9 Datacenter 14G Uporade. All platforms. Customer Kit iDRAC9 Datacenter 14G	528-CIBI	\$689.00	ĸ	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM	\$47.590.00	K	31% 31%	\$32.837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298 999 00 PowerEdge R240
	13157 528-CIBP 13157 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP 528-CIBO	\$60,470.00 \$29,760.00	K	31%	\$41,724.30 \$20,534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31% 31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00	\$298 999 00 PowerEdge R240
	13157 528-CIBY 13157 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, SYR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528_CIBY	\$37,810.00	K	31% 31%	\$26,088,90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC 528-CICD	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CICD 13157 528-CJIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CICD 528-CJIX	\$9,790.00 \$0.00	K	31% 31%	\$6,755.10 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CJIZ 13157 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ	\$199.00 \$18,170.00	K	31% 31%	\$137.31 \$12,537.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CKCE 13157 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4,600.00	K	31% 31%	\$7,376.10 \$3,174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31% 31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R240
	13157 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31% 31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CKTT 13157 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT 528-CKTV	\$1,310.00 \$790.00	K	31% 31%	\$903.90 \$545.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00	\$298 999 00 PowerEdge R240
	13157 528-CKTZ 13157 528-CKUC	SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines. L1-Priority Subscription. 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$290.00	K	31% 31%	\$200.10 \$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00 \$17,360.00	K	31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CMCV 13157 528-CMCW	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 3YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17.360.00 \$12,980.00	K	31% 31%	\$11.978.40 \$8,956.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CMCX	VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 5YR. License and Support	528-CMCX	\$12,980.00	K	31%	\$15.221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CMCX 13157 528-CQJI	VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 5YR. License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31% 31%	\$655.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 PowerEdge R240
	13157 528-CQJJ 13157 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30.160.00	K	31% 31%	\$20.810.40 \$1.117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Mack) with 3YR Lic and Sub  VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12.740.00	K	31%	\$1,117.80 \$8.790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge R240 \$298.999.00 PowerEdge R240
	13157 528-CQJL 13157 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31% 31%	\$16.380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R240
	13157 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31% 31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CQJO	VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R240
	13157 528-CQJP 13157 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3.830.00	K	31% 31%	\$883.20 \$2.642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CQJS	VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CQJT 13157 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT 528-CQJIJ	\$2,250.00 \$2,370.00	K	31%	\$1,552.50 \$1,635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CQJU 13157 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9,520.00	K	31%	\$1,635.30 \$6,568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00			\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R240
	13157 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3.010.00	K	31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R240
	13157 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	К	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R240
	13157 528-CQJZ 13158 528-CIBH	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CQJZ 528-CIBH	\$1,770.00 \$689.00	K	31%	\$1,221.30 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 PowerEdge R240 \$298,999.00 PowerEdge R340
	13158 528-CIBI	iDRAC9 Detecenter 14G	528-CIBH 528-CIBI	\$689.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00			\$298.999.00 PowerEdge R340
	13158 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM	\$47.590.00	K	31%	\$32.837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge R340
	13158 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R340
	13158 528-CIBQ 13158 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack. 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29.760.00 \$83.420.00	K	31% 31% 31% 31%	\$20.534.40 \$57.559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge R340 \$298.999.00 PowerEdge R340
	13158 528-CIBU 13158 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37.810.00	K	31%	\$57,559.80 \$26.088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00			\$298,999.00 PowerEdge R340 \$298.999.00 PowerEdge R340
	13158 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	ĸ	31% 31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R340
	13158 528-CICD	VMware vSAN 7 Enterprise 1 CPU (max 32 cores/CPU socket) 1YR License/Maintenance	528-CICD	\$9.790.00	К	31% 31%	\$6.755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge R340
	13158 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge. Perpetual	528-CJIX	\$0.00	K		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 PowerEdge R340
	13158 528-CJIZ 13158 528-CKBV	Openmanage integration with MS Windows Admin Center Premium License for PowerEdge, Percetual  VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year License Sub	528-CJIZ 528-CKBV	\$199.00	K	31%	\$137.31 \$12.537.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298.999.00 PowerEdge R340 \$298.999.00 PowerEdge R340
	13158 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$18,170.00	K	31% 31% 31% 31% 31% 31%	\$12,537.30 \$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 PowerEdge R340 \$298,999.00 PowerEdge R340
	13158 528-CKCG	VMware vCenter Server 7 Foundation for VSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 13 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG	\$4,600.00	ĸ	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R340
	13158 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R340
	13158 528-CKCL 13158 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14,300.00	K	31%	\$4,319.40 \$9.867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$298,999.00 PowerEdge R340 \$298,999.00 PowerEdge R340
	13158 528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	- N	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R340

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AND	SKU	DESCRIPTION	Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS	RENEWAL	THIRD PARTY PRODUCT PARTNER
	10150 500 -:					Discount %						LP	ENH LP	****	5. 5. 500
	13158 528-CKTT 13158 528-CKTV	SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines. L1-Priority Subscription. 5 Year. CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT 528-CKTV	\$1.310.00 \$790.00	K	31% 31%	\$903.90 \$545.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340 PowerEdge R340
	13158 528-CKTW 13158 528-CKTZ	SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 1 Year. CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00	) K	31% 31%	\$400.20 \$200.10	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00		\$298 999 00	PowerEdge R340 PowerEdge R340
	13158 528-CKTZ 13158 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R340
	13158 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$1,570.00 \$17,360.00	K	31% 31%	\$1,083.30 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340 PowerEdge R340
	13158 528-CMCW 13158 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22,060.00	K	31% 31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R340 PowerEdge R340
	13158 528-CMCX 13158 528-CQJI	VMware vSAN 7 Enterprise Mus, 1 CMU (max 32 cores/CMU socket), 5YK, License and Support VMware vSAN 7 Standard for Deskton (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00	K	31%	\$15,221.40 \$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
	13158 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$950.00 \$30,160.00	K	31%	\$655.50 \$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340 PowerEdge R340
	13158 528-CQJK 13158 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31% 31%	\$1,117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R340 PowerEdge R340
	13158 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00		31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R340
	13158 528-CQJN	VMware vSAN 7 Enterprise for Deakton (100 VM Pack) with 3VP Lic and Sub	528-CQJN	\$30,100.00	) K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
	13158 528-CQJO 13158 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31% 31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R340 PowerEdge R340
	13158 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub  VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00		31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298 999 0	PowerEdge R340
	13158 528-CQJR	VMware vSAN 7 Advanced for Deskton (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	) K	31%	\$12,247.50 \$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340 PowerEdge R340
	13158 528-CQJS 13158 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00	K	31%	\$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R340
	13158 528-CQJU	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2.250.00 \$2.370.00	K	31% 31%	\$1.552.50 \$1.635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	PowerEdge R340 PowerEdge R340
	13158 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9.520.00	K	31% 31%	\$6.568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R340
	13158 528-CQJW 13158 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00 \$3.010.00		31% 31%	\$2,076.90 \$2.076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R340 PowerEdge R340
	13158 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	) K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R340
	13158 528-CQJZ	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1.770.00	K	31%	\$1.221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R340
	13159 528-CIBH 13159 528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00		31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge T340 PowerEdge T340
	13159 528-CIBM	UNACCS Distoement 14G VMware VSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware VSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM	\$47,590.00	) K	31%	\$475.41 \$32,837.10 \$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	D PowerEdge T340 D PowerEdge T340
	13159 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31% 31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CIBQ 13159 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83,420.00		31% 31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge T340 D PowerEdge T340
	13159 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CICD 13159 528-CJIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance  OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CICD 528-CJIX	\$9,790.00		31% 31%	\$6,755.10 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge T340 PowerEdge T340
	13159 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CKBV 13159 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10,690.00	) K	31%	\$12 537 30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298 999 00	PowerEdge T340
	13159 528-CKCG	viviware voerner Server / Standard for vispinere / (Mer Instance), 1 Year Lic and Sub  VMware vCenter Server / Foundation for vSpinere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$10,690.00 \$4,600.00	K	31% 31%	\$7,376.10 \$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CKC-I	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKC.I	\$4,600.00 \$3,050.00	K	31% 31%	\$2 104 50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge T340 PowerEdge T340
	13159 528-CKCL 13159 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14,300.00	K	31% 31%	\$4,319.40 \$9,867.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340 PowerEdge T340
	13159 528-CKCR 13159 528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKCR 528-CKTR	\$14,300.00	K	31%	\$9,867.00 \$1,794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	D PowerEdge T340 D PowerEdge T340
	13159 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT	\$1.310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CKTW 13159 528-CKTZ	SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 1 Year. CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00 \$290.00		31% 31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.00	PowerEdge T340 PowerEdge T340
	13159 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1 570 00	) K	31%	\$1.083.30 \$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999.0	PowerEdge T340
	13159 528-CMCV	SUSE Manager Lifecvcle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 3 Year. CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31% 31%	\$11,978.40	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340 PowerEdge T340
	13159 528-CMCW 13159 528-CMCX	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12.980.00 \$22,060.00	K	31% 31%	\$8.956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298,999.00	\$0.00	\$298.999.00	PowerEdge T340 PowerEdge T340
	13150 528-CO II	VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJJ	\$950.00 \$30,160.00	K	31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge T340 D PowerEdge T340
	13159 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CQJK 13159 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31% 31%	\$1,117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge T340 PowerEdge T340
	13159 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	) K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340 PowerEdge T340
	13159 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00		31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CQJO 13159 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31% 31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge T340 PowerEdge T340
	13159 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CQJR 13159 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22,510.00		31% 31%	\$12,247.50 \$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge T340 PowerEdge T340
	13159 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1/R Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1/R Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3/R Lic and Sub	528-CQJT	\$2,250.00	) K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00	PowerEdge T340
	13159 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CQJV 13159 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3.010.00	K	31% 31%	\$6,568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge T340 PowerEdge T340
	13159 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00		31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T340
	13159 528-CQJZ 13161 528-CIBH	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 1YR Lic and Sub iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CQJZ 528-CIBH	\$1.770.00 \$689.00	K	31% 31%	\$1.221.30 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298,999.00	PowerEdge T140
	13161 528-CIBI		528-CIBI	\$689.00	K	31%	\$475.41 \$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge T140
	13161 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM	\$47.590.00	) K	31%	\$32 837 10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00	PowerEdge T140
	13161 528-CIBP 13161 528-CIBQ	VMware vSAN / Advanced for ROBO. 25 VM pack. 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60.470.00 \$29.760.00	K K	31% 31%	\$41.724.30 \$20.534.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge T140 PowerEdge T140
	13161 528-CIBIT	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterorise for ROBO 25 VM pack. 5YR License/Maintenance	528-CIBU	\$83.420.00	K	31%	\$57 550 80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge T140 PowerEdge T140
	13161 528-CIBY 13161 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, SYR License/Maintenance VMware vSAN 7 Enterorise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90 \$45.298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
	13161 528-CICC 13161 528-CICD	VMware vSAN 7 Enterorise for ROBO 25 VM back. 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$65.650.00 \$9,790.00	K K	31% 31%	\$45.298.50 \$6,755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge T140 PowerEdge T140
	13161 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX	\$0.00	) K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
	13161 528-CJIZ 13161 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K	31%	\$137.31 \$12.537.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge T140
	13161 528-CKBV 13161 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$10,690.00	) K	31% 31%	\$12,537.30 \$7,376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		PowerEdge T140 PowerEdge T140
	13161 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG	\$4,600.00 \$3,050.00	K	31% 31%	\$3 174 00	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00	PowerEdge T140
	13161 528-CKCJ 13161 528-CKCI	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
	13161 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14,300.00	) K	31% 31%	\$4,319.40 \$9,867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298 999 00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T140 PowerEdge T140
	13161 528-CKTR 13161 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00 \$1,310.00	K	31% 31%	\$1,794.00 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge T140 D PowerEdge T140
	13161 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
	13161 528-CKTV 13161 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTV 528-CKTW	\$790.00 \$580.00		31% 31%	\$545.10 \$400.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge T140 PowerEdge T140
	13161 528-CKTZ 13161 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ	\$290.00	K	31% 31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
	13161 528-CKUC 13161 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKUC 528-CMCV	\$1,570.00 \$17,360.00	) K	31%	\$1,083.30 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge T140 PowerEdge T140
	13161 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YK, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	) K	31% 31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 0	PowerEdge T140
	13161 528-CMCX	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060,00	K	31% 31%	\$15 221 40	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999.00	PowerEdge T140 PowerEdge T140
	13161 528-CQJI 13161 528-CQJJ	VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30,160.00	K	31%	\$655.50 \$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge T140 PowerEdge T140
	13161 528-CQJJ 13161 528-CQJK	Viviware vSAN 7 Standard for Desktop (100 VM Pack) with SYR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00	K	31%	\$20,810.40 \$1.117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge 1140
	13161 528-CQJK 13161 528-CQJL	VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1.620.00 \$12,740.00	K	31% 31%	\$8,790.60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140 PowerEdge T140
	13161 528-CQJM 13161 528-CQJN	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23.740.00	K	31%	\$16.380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge T140 PowerEdge T140
	13161 528-CQJN 13161 528-CQJO	Viviware VSAN 7 Enterprise for Desktop (100 VM Pack) with SYR Lic and Sub  VMware VSAN 7 Enterprise for Desktop (100 VM Pack) with SYR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38.250.00		31% 31%	\$20,769.00 \$26.392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge T140 PowerEdge T140
	13161 528-CQJO 13161 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	) K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
	13161 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
	13161 528-CQJR 13161 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22,510.00		31%	\$12,247.50 \$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		PowerEdge T140 PowerEdge T140
	13161 528-CQJS 13161 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$2,250.00	) K	31% 31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T140
	13161 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	) К	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$208 000 0	PowerEdge T140

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			Model Sub	EMCLIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS	
ND	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LF	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL THIRD PARTY PRODUCT PARTN
	13161 528-CQJW 13161 528-CQJX	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3.010.00 \$3,010.00	K	31% 31%	\$2.076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 PowerEdge T140 \$298.999.00 PowerEdge T140
	13161 528-CQJY	VMware vSAN 7 Standard for Deskton (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31% 31%	\$11 164 20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00	\$298 999 00 PowerEdge T140
	13161 528-CQJZ 13164 528-CIBH	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ 528-CIBH	\$1,770.00 \$689.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge T140
	13164 528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge T340 \$298,999.00 OEM PowerEdge T340
	13166 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge T140 \$298,999.00 OEM PowerEdge T140
	13166 528-CIBI 13195 528-CIBH	IDRAC9 Datacenter 14G IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBI 528-CIBH	\$689.00 \$689.00	K	31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 OEM PowerEdge 1140 \$298.999.00 OEM PowerEdge R340
	13195 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31% 31%	\$475.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R340 \$298,999.00 OEM PowerEdge R340
	13198 528-CIBH 13198 528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R240 \$298,999.00 OEM PowerEdge R240
	13235 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2
	13235 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2
	13235 528-CIBM 13235 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60,470.00	K	31% 31%	\$32,837.10 \$41,724.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2 \$298,999.00 PowerEdge R740XD2
	13235 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31% 31% 31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2
	13235 528-CIBU 13235 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37,810.00	K	31%	\$57,559.80 \$26,088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge R740XD2 \$298,999.00 PowerEdge R740XD2
	13235 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65.650.00	K	31% 31%	\$45.298.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298.999.00 PowerEdge R740XD2
	13235 528-CICD	VMware vSAN 7 Enterprise 1 CPU (may 32 cores/CPU socket) 1VP License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6 755 10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R740XD2
	13235 528-CJIX 13235 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX 528-CJIZ	\$0.00 \$199.00	K	31% 31%	\$0.00 \$137.31	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge R740XD2 \$298.999.00 PowerEdge R740XD2
	13235 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV	\$18.170.00	K	31%	\$12.537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge R740XD2
	13235 528-CKCE 13235 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4.600.00	K	31%	\$7,376.10 \$3.174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00			\$298,999.00 PowerEdge R740XD2 \$298.999.00 PowerEdge R740XD2
	13235 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub  VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2
	13235 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6.260.00	K	31%	\$4.319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge R740XD2
	13235 528-CKCR 13235 528-CMCV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKCR 528-CMCV	\$14,300.00 \$17,360.00	K	31%	\$9,867.00 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			\$298,999.00 PowerEdge R740XD2 \$298,999.00 PowerEdge R740XD2
	13235 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2
	13235 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31% 31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2
	13235 528-CQJI 13235 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30,160.00	K	31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2 \$298,999.00 PowerEdge R740XD2
	13235 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31% 31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2
	13235 528-CQJL 13235 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31% 31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge R740XD2 \$298,999.00 PowerEdge R740XD2
	13235 528-CQ.IN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100,00	K	31%	\$20,769,00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 PowerEdge R740XD2
	13235 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31% 31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R740XD2
	13235 528-CQJP 13235 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3,830.00	K	31% 31%	\$883.20 \$2,642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge R740XD2 \$298,999.00 PowerEdge R740XD2
	13235 528-CQJR 13235 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00 \$22,510.00	K	31% 31%	\$12,247.50 \$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2 \$298,999.00 PowerEdge R740XD2
	13235 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90 \$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R740XD2
	13235 528-CQJT 13235 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31% 31%	\$1,552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R740XD2 \$298,999.00 PowerEdge R740XD2
	13235 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31% 31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2
	13235 528-CQJW 13235 528-CQJX	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3.010.00 \$3,010.00	K	31% 31%	\$2.076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 PowerEdge R740XD2 \$298,999.00 PowerEdge R740XD2
	13235 528-CQ.IY	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lie and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lie and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11 164 20	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 PowerEdge R740XD2
	13235 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31% 31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R740XD2
	13243 528-CIBM 13243 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47.590.00 \$60,470.00	K	31% 31%	\$32.837.10 \$41,724.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 OEM PowerEdge R240 XL \$298,999.00 OEM PowerEdge R240 XL
	13243 528-CIBQ 13243 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ	\$29.760.00	K	31% 31%	\$20.534.40 \$57,559.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 OEM PowerEdge R240 XL \$298,999.00 OEM PowerEdge R240 XL
	13243 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R240 XL
	13243 528-CIBY 13243 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$37,810.00 \$65,650.00	K	31% 31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R240 XL \$298,999.00 OEM PowerEdge R240 XL
	13243 528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CICD	\$9,790.00	K	31% 31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R240 XL
	13243 528-CKBV 13243 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10,690.00	K	31%	\$12,537.30 \$7,376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R240 XL \$298,999.00 OEM PowerEdge R240 XL
	13243 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG	\$4,600.00	ĸ	31% 31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R240 XL
	13243 528-CKCJ 13243 528-CKCI	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ 528-CKCI	\$3,050.00 \$6,260.00	K	31% 31% 31% 31% 31% 31%	\$2,104.50 \$4,319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R240 XL \$298,999.00 OEM PowerEdge R240 XI
	13243 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 OEM PowerEdge R240 XL
	13243 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 OEM PowerEdge R240 XL
	13243 528-CMCW 13243 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support  VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22,060.00	K	31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R240 XL \$298,999.00 OEM PowerEdge R240 XL
	13243 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 OEM PowerEdge R240 XL
	13243 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31% 31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 OEM PowerEdge R240 XL
	13243 528-CQJK 13243 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12.740.00	K	31% 31% 31%	\$1,117.80 \$8.790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R240 XL \$298.999.00 OEM PowerEdge R240 XL
	13243 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	ĸ	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R240 XL
	13243 528-CQJN 13243 528-CQJO	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 3YR Lic and Sub	528-CQJN 528-CQJO	\$30.100.00 \$38.250.00	K	31%	\$20.769.00 \$26.392.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 OEM PowerEdge R240 XL \$298.999.00 OEM PowerEdge R240 XL
	13243 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1.280.00	K	31% 31% 31% 31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 OEM PowerEdge R240 XL
	13243 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 1YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 OEM PowerEdge R240 XL
	13243 528-CQJR 13243 528-CQJS	VMware vSAN 7 Advanced for Deskton (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterorise for Deskton (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17.750.00 \$22.510.00	K	31% 31% 31% 31%	\$12.247.50 \$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 OEM PowerEdge R240 XL \$298.999.00 OEM PowerEdge R240 XI
	13243 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	ĸ	31%	\$1.552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R240 XL \$298,999.00 OEM PowerEdge R240 XL
	13243 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 OEM PowerEdge R240 XL \$298,999.00 OEM PowerEdge R240 XL
	13243 528-CQJV 13243 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3,010.00	K	31% 31%	\$6,568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R240 XL \$298,999.00 OEM PowerEdge R240 XL
	13243 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31% 31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R240 XL
	13243 528-CQJY 13243 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00	K	31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 OEM PowerEdge R240 XL \$298,999.00 OEM PowerEdge R240 XI
	13244 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31% 31%	\$32,837.10	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R340 XL
	13244 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP	\$60,470,00	K	31% 31%	\$41 724 30	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 OFM PowerEdge R340 XI
	13244 528-CIBQ 13244 528-CIBU	vmware vsan 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vsan 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83,420.00	K	31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XI
	13244 528-CIBU 13244 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37,810.00	ĸ	31% 31%	\$57,559.80 \$26,088.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XL
	13244 528-CICC 13244 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$65,650.00	K	31% 31%	\$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XL
	13244 528-CICD 13244 528-CKBV 13244 528-CKCE	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance  VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub  VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV	\$9,790.00 \$18,170.00	K	31%	\$6,755.10 \$12,537.30	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XL
	13244 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31% 31%	\$7.376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R340 XL
	13244 528-CKCG 13244 528-CKC-I	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG 528-CKC-I	\$4,600.00 \$3,050.00	K	31%	\$3,174.00 \$2,104.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XL
	13244 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31% 31%	\$4 319 40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 OFM PowerEdge R340 XI
	13244 528-CKCR	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKCR	\$14,300,00	K	31% 31%	\$9.867.00 \$11,978.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298.999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XL
	13244 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support  VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YP, License and Support	528-CMCV 528-CMCW	\$17,360.00	K	31%	\$11,978.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XI
	13244 528-CMCW 13244 528-CMCX	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket), 1YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12.980.00 \$22,060.00	K	31% 31%	\$8.956.20 \$15,221.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XL
	13244 528-CQJI 13244 528-CQJJ	VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI	\$950.00 \$30,160.00	K	31% 31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298.999.00 OEM PowerEdge R340 XL \$298.999.00 OEM PowerEdge R340 XL
	13244 528-CQJJ 13244 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub  VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1.620.00	K	31%	\$20,810.40 \$1.117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R340 XL \$298.999.00 OEM PowerEdge R340 XL
	13244 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	ĸ	31% 31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R340 XL
	13244 528-CQJM 13244 528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30,100.00	K	31% 31%	\$16,380.60 \$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XL
	13244 528-CQJN 13244 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K	31%	\$20,769.00 \$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XL
	13244 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31% 31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 OEM PowerEdge R340 XL
	13244 528-CQJQ 13244 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31% 31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 OEM PowerEdge R340 XL \$298,999.00 OEM PowerEdge R340 XL

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AND	ѕки	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	13244 528-CQJS 13244 528-CQJT	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22.510.00 \$2.250.00	K	31% 31%	\$15.531.90 \$1.552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 \$298.999.00	OEM PowerEdge R340 XL OEM PowerEdge R340 XL
	13244 528-CQJU	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2.370.00	K	31% 31% 31% 31%	\$1.635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	OEM PowerEdge R340 XL
	13244 528-CQJV 13244 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3,010.00	K	31%	\$6,568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	OEM PowerEdge R340 XL OEM PowerEdge R340 XL
	13244 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
	13244 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
	13244 528-CQJZ 13245 528-CIBH	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CQJZ 528-CIBH	\$1,770.00 \$689.00	K	31%	\$1,221.30 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				OEM PowerEdge R340 XL OEM PowerEdge R740xd2
	13245 528-CIBH 13245 528-CIBI	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit IDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740xd2 OEM PowerEdge R740xd2
	13245 528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1 794 00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740xd2
	13245 528-CKTT	SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virsial Materines, 1-1-Priority Schercpton, 5 Vien. CK: SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virsial Materines, 1-1-Priority Scherchfon, 3 Vien. CK: SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virsial Machines, 1-1-Priority Subscripton, 1 Year, CK: SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virsial Materines, 1-1-Priority Subscripton, 1 Year, CK:	528-CKTT	\$1,310.00	K	31%	\$903.90 \$545.10	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	OEM PowerEdge R740xd2
	13245 528-CKTV 13245 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV 528-CKTW	\$790.00 \$580.00	K	31%	\$545.10 \$400.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	OEM PowerEdge R740xd2 OEM PowerEdge R740xd2
	13245 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, 1-1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00	OEM PowerEdge R740xd2
	13245 528-CKUC	SUSE Manager Lifecycle Management 1-2 Sockets with Unlimited Virtual Machines 11-Priority Subscription 3 Year CK	528-CKUC	\$1,570.00	K	31% 31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740xd2
	13382 528-CJIT	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, CUS	528-CJIT	\$499.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	Storage Spaces Direct R740XD2
	13382 528-CJIU 13732 528-CJBM	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCL Solutions, CUS  VMware vSAN 7 Advanced for ROBO, 25 VM nack, 3VR License/Maintenance	528-CJIU 528-CJBM	\$499.00 \$47.590.00	K	31%	\$344.31 \$32.837.10	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	Storage Spaces Direct R740XD2 PowerEdge R6515
	13732 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO. 25 VM pack. 5YR License/Maintenance	528-CIBP	\$60.470.00	K	31%	\$41.724.30	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R6515
	13732 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterorise for ROBO 25 VM pack. 5YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CIBU 13732 528-CIBY	VMware vSAN 7 Enterorise for ROBO 25 VM pack. 5YR License/Maintenance	528-CIBU 528-CIBY	\$83.420.00 \$37,810.00	K	31%	\$57.559.80 \$26.088.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.00	PowerEdge R6515
	13732 528-CIBY 13732 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, SYR License/Maintenance VMware vSAN 7 Enterorise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$65,650.00	K	31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00	PowerEdge R6515 PowerEdge R6515
	13732 528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	ĸ	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge. Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31% 31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CKBV 13732 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18.170.00 \$10,690.00	K	31% 31% 31% 31%	\$12.537.30 \$7,376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R6515 PowerEdge R6515
	13732 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600,00	K	31%	\$3 174 00	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00	PowerEdge R6515
	13732 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	ĸ	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CKCI	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL	\$6,260,00	K	31% 31%	\$4 319 40	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00	PowerEdge R6515
	13732 528-CKCR	vwware vuenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00 \$2,600.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CKTR 13732 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00 \$1,310.00	K	31% 31%	\$1,794.00 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R6515 PowerEdge R6515
	13732 528-CKTV 13732 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTV 528-CKTW	\$790.00	K	31% 31%	\$545.10 \$400.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515 PowerEdge R6515
	13732 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CKTZ 13732 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$290.00 \$1,570.00	K	31% 31%	\$200.10 \$1,083.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CKUC 13732 528-CMCV	SUBE warrager Litecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK  VMware vSAN 7 Entervise Plus, 1 CPU (may 32 cores(CPU socket), 3VP, License and Support	528-CKUC 528-CMCV	\$1,570.00 \$17,360.00	K	31%	\$1,083.30 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R6515 PowerEdge R6515
	13732 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31% 31%	\$8,956,20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,00	PowerEdge R6515
	13732 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), SYR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX	\$22,060.00	K	31% 31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CQJK 13732 528-CQJL	VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1.620.00 \$12,740.00	K	31% 31%	\$1.117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298.999.00	PowerEdge R6515 PowerEdge R6515
	13732 528-CQJE	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3/VR Lis and Sub	528-CQJM	\$23.740.00	K	31%	\$16,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CQJM 13732 528-CQJN	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31% 31%	\$16.380.60 \$20,769.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515 PowerEdge R6515
	13732 528-CQJO 13732 528-CQJP	VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO	\$38.250.00	K	31% 31%	\$26.392.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R6515
	13732 528-CQJP 13732 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP	\$1,280.00 \$3.830.00	K	31%	\$883.20 \$2.642.70	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R6515 PowerEdge R6515
	13732 528-CQJQ 13732 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJQ 528-CQJR	\$3.830.00	K	31%	\$12.247.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298,999,00	PowerEdge R6515
	13732 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22.510.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$15.531.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298.999.00	PowerEdge R6515
	13732 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CQJU 13732 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9.520.00	K	31%	\$1,635.30 \$6,568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CQJV 13732 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub  VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R6515
	13732 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	ĸ	31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
	13732 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CQJZ	\$1,770.00 \$47.590.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R6515
	13734 528-CIBM 13734 528-CIBP	VMware vSAN / Advanced for ROBO, 25 VM pack, 31K License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$60,470.00	K	31%	\$32,837.10 \$41,724.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				PowerEdge R7515 PowerEdge R7515
	13734 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20.534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31% 31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CICC 13734 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00	K	31%	\$45,298.50 \$6,755.10	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CJIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$9,790.00	ĸ	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R7515
	13734 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 5 Year Lic and Sub	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CKBV	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 5 Year Lic and Sub	528-CKBV	\$18.170.00	K	31%	\$12.537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R7515
	13734 528-CKCE 13734 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00	K	31% 31% 31% 31% 31%	\$7,376.10 \$3.174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R7515 PowerEdge R7515
	13734 528-CKCG 13734 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG 528-CKCJ	\$4.600.00 \$3.050.00	K	31%	\$3.174.00 \$2,104.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R7515 PowerEdge R7515
	13734 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4.319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,00	PowerEdge R7515
	13734 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31% 31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600,00	K	31% 31%	\$1.794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CKTT 13734 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$1,310.00 \$790.00	K	31%	\$903.90 \$545.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CKTV 13734 528-CKTW	SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines. L1-Priority Subscription. 3 Year. CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTV 528-CKTW	\$580.00	K	31% 31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ	\$290.00	К	31% 31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00	PowerEdge R7515
	13734 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00	K	31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CMCV 13734 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17,360.00 \$12,980.00	K	31% 31%	\$11,978.40 \$8,956.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515 PowerEdge R7515
	13734 526-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YK, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5VP, License and Support	528-CMCW 528-CMCX	\$12,980.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CMCX 13734 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$22,060.00 \$950.00	K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515 PowerEdge R7515
	13734 528-CQJJ 13734 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31% 31%	\$20,810.40 \$1,117.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CQJL 13734 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31% 31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R7515 PowerEdge R7515
	13734 528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31% 31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CQJQ 13734 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31% 31% 31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R7515 PowerEdge R7515
	13734 528-CQJR	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00	K	31%	\$12,247.50 \$15.531.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CQJS 13734 528-CQJT	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	ĸ	31% 31%	\$1,552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515 PowerEdge R7515
	13734 528-CQJU 13734 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU	\$2.370.00	K	31% 31%	\$1.635.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R7515
	13734 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13734 528-CQJW 13734 528-CQJX	VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3.010.00 \$3.010.00	K	31% 31%	\$2.076.90 \$2.076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00	PowerEdge R7515 PowerEdge R7515
	13734 528-CQJX 13734 528-CQJY	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5VP Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16.180.00	K	31%	\$2,076.90 \$11.164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdge R7515 PowerEdge R7515
	13734 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31% 31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
	13783 528-CIBM	VMware vSAN 7 Advanced for ROBO. 25 VM pack. 3YR License/Maintenance	528-CIBM	\$47.590.00	K	31%	\$32.837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R6525
	13783 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31% 31% 31% 31% 31% 31% 31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
	13783 528-CIBQ 13783 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83,420.00	K	31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525 PowerEdge R6525
		VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37,810.00	K	31%	\$57,559.80 \$26,088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				PowerEdge R6525 PowerEdge R6525
		********* Orang Or	UZU*CID I	φυ1,010.00	Γ.	J 176	920,000.90	\$0.00	\$0.00	\$0.00	\$0.00	φεθ0,θθθ.00	\$0.00	4400,888.00	r omercege needs
	13783 528-CIBY 13783 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50			50,00	S0 nr	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525

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AND	SKU	DESCRIPTION	Model Sub	EMC LIST		NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT	RASIC MNT I P	WTY UPG ENH TO	WTY UPG BASIC TO PS	RENEWAL	THIRD PARTY PRODUCT PARTNER
HND			sku	PRICE USE	CODE	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	DADIO MITT EI	PS W/MC PREM LP	ENH LP		
	13783 528-CJIZ 13783 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge. Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18,170.00	K	31% 31%	\$137.31 \$12,537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.0	D PowerEdge R6525 D PowerEdge R6525
	13783 528-CKCE	Villware Voertied Server / Standard for VSphere / (Per Instance), 5 real Lic and Sub VMware VCenter Server / Standard for VSphere / (Per Instance), 1 / ser Lic and Sub VMware VCenter Server / Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE	\$10.690.00	) K	31% 31%	\$7 376 10	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 0	0 PowerEdge R6525
	13783 528-CKCG 13783 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG 528-CKCJ	\$4,600.00 \$3.050.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.0	D PowerEdge R6525
	13783 528-CKCI	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCI	\$6,260,00	) K	31% 31%	\$2,104.50 \$4,319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge R6525 D PowerEdge R6525
	13783 528-CKCR 13783 528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKCR 528-CKTR	\$14,300.00 \$2,600.00	K	31% 31%	\$9,867.00 \$1,794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge R6525 D PowerEdge R6525
	13783 528-CKTR 13783 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00	K	31%	\$1,794.00 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	D PowerEdge R6525 D PowerEdge R6525
	13783 528-CKTT 13783 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	) K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge R6525 D PowerEdge R6525
	13783 528-CKTW 13783 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00 \$290.00	K	31% 31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.0	D PowerEdge R6525 D PowerEdge R6525
	13783 528-CKIZ	SUSE Manager Lifecycle Management, 1-2 Sockets of 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00		31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.0	D PowerEdge R6525
	13783 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware VSAN 7 Enterprise Plus, 1 CPU (max 32 corespic CPU socked), 3YR, License and Support VMware VSAN 7 Enterprise Plus, 1 CPU (max 32 corespic Plus ocked), 1YR, License and Support	528-CMCV	\$17,360.00	) K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R6525
	13783 528-CMCW 13783 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22,060.00	K	31% 31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R6525
	13783 528-CQJI	VMware vSAN 7 Standard for Deskton (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R6525
	13783 528-CQJJ 13783 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00		31% 31%	\$20,810.40 \$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R6525 0 PowerEdge R6525
	13783 528-CQJK 13783 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub  VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00	K	31%	\$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.0	D PowerEdge R6525
	13783 528-CQJM	VMware vSAN 7 Standard for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	) K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge R6525 D PowerEdge R6525
	13783 528-CQJN 13783 528-CQJO	VMware vSAN 7 Enterprise for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktoo (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30.100.00	K	31% 31%	\$20.769.00 \$26.392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.0	D PowerEdge R6525 D PowerEdge R6525
	13783 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1.280.00	K	31% 31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	D PowerEdge R6525
	13783 528-CQJQ	VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	) K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R6525
	13783 528-CQJR 13783 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17.750.00 \$22.510.00	K	31%	\$12.247.50 \$15.531.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298 999 0	D PowerEdge R6525 D PowerEdge R6525
	13783 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktoo (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2.250.00	K	31%	\$1.552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	D PowerEdge R6525
	13783 528-CQJU 13783 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9.520.00		31% 31%	\$1,635.30 \$6,568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$208,000.0	0 PowerEdge R6525 0 PowerEdge R6525
	13783 528-CQJW	VMware vSAN / Standard for Desktop (10 VM Pack) with 1YK Lic and Sub  VMware vSAN / Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub  VMware vSAN / Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge R6525 D PowerEdge R6525 D PowerEdge R6525
	13783 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R6525
	13783 528-CQJY 13783 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00	K	31% 31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0 \$298,999.0	D PowerEdge R6525 D PowerEdge R6525
	13807 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge C6525
	13807 528-CIBP 13807 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00 \$29,760.00	) K	31% 31%	\$41,724.30 \$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge C6525
	13807 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$83,420,00	) K	31%	\$57 559 80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298 999 00	\$0.00	\$298 999 0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31% 31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge C6525
	13807 528-CICC 13807 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00		31% 31%	\$45,298.50 \$6,755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CITV	Dirace Enterprise 156-a CK  OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CITV 528-CJIX	\$1,400.00	K	31%	\$966.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge C6525
	13807 528-CJIZ 13807 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K	31% 31%	\$137.31 \$12.537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge C6525
	13807 528-CKCG 13807 528-CKCJ	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG 528-CKCJ	\$4.600.00 \$3,050.00	K	31% 31%	\$3.174.00 \$2,104.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CKCI	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub  VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCI	\$6,260,00	) K	31%	\$4 319 40	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999.0	D PowerEdge C6525
	13807 528-CKCR	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31% 31%	\$9,867.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CKTR 13807 528-CKTT	SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2.600.00 \$1,310.00	K	31% 31%	\$1.794.00 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298,999.00	\$0.00	\$298.999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CKTV 13807 528-CKTW	SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines. L1-Priority Subscription. 3 Year. CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTV 528-CKTW	\$790.00	K	31%	\$545.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00	K	31%	\$400.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.0	D PowerEdge C6525
	13807 528-CKTZ 13807 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$290.00 \$1,570.00	K	31% 31%	\$200.10 \$1,083.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV	\$17,360.00	) K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CMCW 13807 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support  VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22,060.00		31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	) K	31% 31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge C6525
	13807 528-CQJJ 13807 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31%	\$20,810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJL	\$1,020.00		31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00				D PowerEdge C6525
	13807 528-CQJM	VMware vSAN 7 Advanced for Deskton (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 0	D PowerEdge C6525
	13807 528-CQJN 13807 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K	31% 31%	\$20,769.00 \$26,392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00		31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge C6525
	13807 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge C6525
	13807 528-CQJR 13807 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22.510.00		31% 31%	\$12,247.50 \$15.531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 PowerEdge C6525 0 PowerEdge C6525
	13807 528-CQJT	VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	) K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge C6525
	13807 528-CQJU 13807 528-CQJV	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktoo (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2.370.00	K	31%	\$1.635.30 \$6.568.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298.999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CQJW	VMware vSAN 7 Enterprise for Deskton (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3.010.00	K	31%	\$2,076,90	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298 999 0	D PowerEdge C6525
	13807 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	) K	31%	\$2,076.90 \$11.164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	D PowerEdge C6525 D PowerEdge C6525
	13807 528-CQJY 13807 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16.180.00 \$1,770.00		31% 31%	\$11.164.20 \$1,221.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298.999.0 \$298.999.0	0 PowerEdge C6525 0 PowerEdge C6525
	13807 528-CQJZ 13937 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	) K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840
	13937 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840
	13937 528-CIBP 13937 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29,760.00	K	31% 31%	\$41,724.30 \$20,534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0 \$298.999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	) K	31%	\$57.559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00	\$298,999.0	0 VSAN Ready Node R840
	13937 528-CIBY 13937 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31% 31%	\$6,755.10	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840
	13937 528-CKBV 13937 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV	\$18,170.00 \$10,690.00	) K	31%	\$12 537 30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 0	0 VSAN Ready Node R840
	13937 528-CKCE 13937 528-CKCG	viviware voerrier Server / Standard for vSphere / (Per Instance), 1 Year Lic and Sub  VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4,600.00	K	31% 31%	\$7,376.10 \$3,174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0 \$298,999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CKCG 13937 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG 528-CKCJ	\$4,600.00 \$3,050.00	K	31% 31%	\$3,174.00 \$2,104.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CKCL 13937 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14,300.00	K	31%	\$4,319.40 \$9,867.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CKCR 13937 528-CMCV 13937 528-CMCW	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 coresiCPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 coresiCPU socket), 1YR, License and Support	528-CKCR 528-CMCV 528-CMCW	\$17,360.00	) K	31% 31%	\$9,867.00 \$11,978.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.0	0 VSAN Ready Node R840
	13937 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	) K	31% 31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840
	13937 528-CMCX 13937 528-CQ.II	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX 528-CQ.II	\$22,060.00 \$950.00		31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQ.U	\$30,160.00	K	31% 31%	\$20.810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 0	0 VSAN Ready Node R840
	13937 528-CQJK	VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620,00	) K	31% 31%	\$1 117 80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQ IM	\$12,740.00	K	31%	\$8 790 60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.0	0 VSAN Ready Node R840
	13937 528-CQJM 13937 528-CQJN	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23.740.00 \$30,100.00	K	31% 31%	\$16.380.60 \$20,769.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CQJO 13937 528-CQJP	VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO	\$38.250.00	K	31%	\$26.392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CQJP 13937 528-CQJO	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3.830.00		31% 31%	\$883.20 \$2.642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.0 \$298,999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CQJQ 13937 528-CQJR	VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	) K	31%	\$12.247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840
	13937 528-CQJS 13937 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00 \$2,250.00		31% 31%	\$15,531.90 \$1,552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CQJT 13937 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00			\$1,552.50 \$1,635.30	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00		0 VSAN Ready Node R840 0 VSAN Ready Node R840
	13937 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	) K	31% 31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840
	13937 528-CQJW 13937 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00 \$3,010.00	K	31%	\$2,076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00	\$298,999.0	0 VSAN Ready Node R840 0 VSAN Ready Node R840

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ND	SKU	DESCRIPTION	Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	BASIC TO PS	RENEWAL	THIRD PARTY PRODUCT PARTNER
						Discount /s						LP	ENH LP		
	13937 528-CQJY 13937 528-CQJZ	VMware vSAN 7 Standard for Desktoo (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16.180.00 \$1,770.00	K	31% 31%	\$11.164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node R840 00 VSAN Ready Node R840
	13939 528-CIBI 13939 528-CIBM	iDRAC9 Datacenter 14G	528-CIBI	\$689.00		31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00 \$0.00	\$298 999 0	10 VSAN Ready Node MX740C
	13939 528-CIBM 13939 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00	K	31%	\$32,837.10 \$41,724.30	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.0	0 VSAN Ready Node MX740C
	13939 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBO	\$60,470.00 \$29,760.00	K	31% 31%	\$41,724.30 \$20,534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR Licensel/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR Licensel/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37,810.00	K	31% 31%	\$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CIBY 13939 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00	K	31%	\$26,088.90 \$45,298.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	10 VSAN Ready Node MX740C
	13939 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR Licensel/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR Licensel/Maintenance	528-CICD	\$9,790.00	) K	31% 31%	\$6,755,10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX	\$0.00 \$199.00	K	31% 31%	\$0.00 \$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CJIZ 13939 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ 528-CKBV	\$199.00 \$18,170.00	K	31% 31%	\$137.31 \$12,537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$208 000 0	IN VSAN Ready Node MY740C
	13939 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31% 31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ	\$3,050.00			\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CKCL 13939 528-CKCR	VMware vCenter Server / Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14.300.00	K	31% 31%	\$4,319.40 \$9.867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298 999 0	10 VSAN Ready Node MX740C
	13939 528-CMCV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$9,867.00 \$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 0	00 VSAN Ready Node MX740C
	13939 528-CMCW	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW	\$12.980.00	K	31%	\$8.956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CMCX 13939 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support  VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00	K	31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.0	ID VSAN Ready Node MX740C
	13939 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$950.00 \$30,160.00	K	31% 31%	\$655.50 \$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1.620.00	) K	31% 31%	\$1.117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	00 VSAN Ready Node MX740C
	13939 528-CQJL 13939 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23.740.00		31%	\$8,790.60 \$16.380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CQJM 13939 528-CQJN	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktoo (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQ.IN	\$23,740.00	K	31% 31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298 999 0	10 VSAN Ready Node MX740C
	13939 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktoo (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38.250.00	K	31%	\$26.392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298 999 0	00 VSAN Ready Node MX740C
	13939 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CQJQ 13939 528-CQJR	vMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31% 31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	U VSAN Ready Node MX740C
	13939 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22.510.00	) K	31%	\$15.531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CQJU 13939 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9,520.00	K K	31% 31%	\$1,635.30 \$6,568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3.010.00	) K	31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node MX740C
	13939 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 VSAN Ready Node MX740C
	13939 528-CQJY 13939 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00	K	31% 31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	00 VSAN Ready Node MX740C 00 VSAN Ready Node MX740C
	13939 528-CQJZ 13941 528-CJIT	VMWare VSAN / Advanced for Desktop (10 VM Mack) with 1 YK Lic and Sub  OnenManage Integration with MS Windows Admin Center Premium License for MSET HCL Solutions, Pernetual	528-CUJZ 528-CJIT	\$1,770.00	K	31%	\$1,221.30 \$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	IU VSAN REBOY NODE MX74UC
	13941 528-CJIU	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, CUS	528-CJIU	\$499.00	) K	31% 31%	\$344.31 \$344.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.0	0 Storage Spaces Direct Ready Node R440 0 Storage Spaces Direct Ready Node R440
	13945 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528_CIBM	\$47,590.00 \$60,470.00	K	31% 31%	\$32,837.10 \$41,724.30	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 PowerEdge R7525 00 PowerEdge R7525
	13945 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R7525
	13945 528-CIBQ 13945 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterorise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83,420.00	K	31% 31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R7525 0 PowerEdge R7525
	13945 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R7525
	13945 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack. 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC	\$65.650.00	K	31% 31%	\$45 298 50	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 0	10 PowerEdge R7525
	13945 528-CICD 13945 528-C.IIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD 528-CJIX	\$9,790.00	K	31%	\$6,755.10 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R7525 0 PowerEdge R7525
	13945 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	) K	31% 31%	\$137.31	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 0	0 PowerEdge R7525
	13945 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV	\$18.170.00 \$10,690.00	K	31% 31%	\$12.537.30 \$7,376.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298.999.00 \$298,999.00	\$0.00	\$298.999.0	00 PowerEdge R7525 00 PowerEdge R7525
	13945 528-CKCE 13945 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00 \$4,600.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R7525
	13945 528-CKCG 13945 528-CKCJ	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG 528-CKCJ	\$3,050.00	K	31% 31%	\$3.174.00 \$2,104.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.0	00 PowerEdge R7525 00 PowerEdge R7525
	13945 528-CKCL 13945 528-CKCR	VMware vCenter Sener 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL	\$6,260.00 \$14,300.00	K	31% 31%	\$4,319.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 PowerEdge R7525 00 PowerEdge R7525
	13945 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R7525
	13945 528-CKTR 13945 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00 \$1,310.00	K	31% 31%	\$1,794.00 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	00 PowerEdge R7525 00 PowerEdge R7525
	13945 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00		31%	\$545.10 \$400.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.0	0 PowerEdge R7525
	13945 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	) K	31% 31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R7525
	13945 528-CKTZ 13945 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ 528-CKUC	\$290.00 \$1.570.00	K	31%	\$200.10 \$1.083.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R7525
	13945 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$1,370.00			\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 PowerEdge R7525
	13945 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW	\$12,980.00	K	31% 31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 0	10 PowerEdge R7525
	13945 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 PowerEdge R7525
	13945 528-CQJI 13945 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30,160.00	K	31% 31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R7525 0 PowerEdge R7525
	13945 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 PowerEdge R7525 00 PowerEdge R7525
	13945 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	) K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	00 PowerEdge R7525
	13945 528-CQJM 13945 528-CQJN	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23.740.00 \$30.100.00	K	31% 31%	\$16.380.60 \$20.769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.0	0 PowerEdge R7525 0 PowerEdge R7525
	13945 528-CQJO	VMware vSAN 7 Enterprise for Deskton (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00		31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.0	IU PowerEdge R7525 IO PowerEdge R7525
	13945 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP	\$1,280,00	) K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 0	10 PowerEdge R7525
	13945 528-CQJQ 13945 528-CQJR	VMware vSAN 7 Enterorise for Desktoo (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3.830.00	K	31%	\$2.642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.0	00 PowerEdge R7525
	13945 528-CQJR 13945 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22,510.00		31% 31%	\$12,247.50 \$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.0	00 PowerEdge R7525 00 PowerEdge R7525
	13945 528-CQJT	VMwate VSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub  VMwate VSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub  VMwate VSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R7525
	13945 528-CQJU	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2.370.00	K	31%	\$1.635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R7525
	13945 528-CQJV 13945 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3.010.00	K	31% 31%	\$6,568.80 \$2.076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.0	0 PowerEdge R7525 0 PowerEdge R7525
	13945 528-CQJW 13945 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00	K	31%	\$2,076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.0	ID PowerEdge R7525 ID PowerEdge R7525
	13945 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with SYR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with SYR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with VFR Lic and Sub	528-CQJY	\$16,180.00	) K	31%	\$11.164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R7525
	13945 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.0	0 PowerEdge R7525
	14-1-ASTOR-UNIT 14-1-AWS-CNCT	SEL Arch Stor Unit - 1TB - LON - 1 YV SEL 100MB ADDI. Comend - AVR - LON - 1 Y SEL 100MB ADDI. Comend - AVR - LON - 1 Y SEL 100MB ADDI. Comend - AVR - LON - 1 Y SEL Big Big Cogde 1 - LON - 1 YP		\$227.27 \$3,338.18	K	31% 31%	\$156.82 \$2,303.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 FACTION 0 FACTION
	14-1-AZR-CNCT	SEL 100MB ADD'L Connect - AZR - LON - 1Y		\$3,750,55		31%	\$2 587 88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
	14-1-BBLOC	SEL Big Bloc 250GB - LON - 1YR		\$29,454.55		31% 31%	\$20,323,64	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 FACTION
	14-1-CC-ASED 14-1-CC-ASED-B	SEL 1TB SED Archive-LON-1Yr SEL SED Bundle Archive-LON-1Yr		\$551.78 \$600.87	K	31% 31%	\$380.73 \$414.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	14-1-CC-ASMSFD	SEL 1TB SED Archive (Small)-LON-1Yr		\$1 009 31	K	31%	\$696.42	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	IN FACTION
	14-1-CC-ASMSED 14-1-CC-ASMSED-B	SEL 1TB SED Archive (Small)-LON-1Yr SEL SED Bundle Archive (Small)-LON-1Yr		\$1,009.31 \$1,331.35	i K	31%	\$696.42 \$918.63	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	IN FACTION
	14-1-CC-ASO 14-1-CC-ASO-B	SEL 1TB ScaleOut Archive-LON-1Yr		\$463.09	) K	31% 31%	\$319.53 \$362.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION 0 FACTION
	14-1-CC-ASO-B 14-1-CC-ASSO	SEL ScaleOut Bundle Archive-LON-1Yr SEL 1TB ScaleOut Archy (Small)-LON 1Y		\$525.93 \$827.46	K K	31% 31%	\$362.89 \$570.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	14-1-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-LON 1Y		\$1 182 24	K	31%	\$815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	IN FACTION
	14-1-CC-BE	SEL ScaleOut Bundle Archy (Small)-LON 1Y SEL 1TB Block Elite-LON-1Yr		\$9,322.36	K	31% 31%	\$6,432.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
	14-1-CC-BF-B	SEL Block Bundle Elite-LON-1Yr SEL 1TB Block Premier-LON-1Yr		\$13 119 71	l K	31% 31%	\$9.052.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 FACTION
	14-1-CC-BP 14-1-CC-BP-B	SEL 11B Block Premier-LON-1Yr SEL Block Bundle Premier-LON-1Yr		\$3,597.38 \$7.417.64	K K	31%	\$2,482.19 \$5,118.17	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION 0 FACTION
	14-1-CC-BP-B 14-1-CC-BS	SEL Block Bundle Premier-LON-1Yr SEL 1TB Block Standard-LON-1Yr		\$1,039,42	, к	31% 31%	\$5.118.17 \$717.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 FACTION
	14-1-CC-BS-B	SEL Block Bundle Standard-LON-1Yr SEL 1TB Block Turbo-LON-1Yr		\$2.050.69 \$19,189.69	K	31%	\$1.414.98 \$13,240.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
	14-1-CC-BT	SEL 1TB Block Turbo-LON-1Yr		\$19,189.69	K	31%	\$13,240.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
	14-1-CC-BT-B 14-1-CC-ESED	SEL Block Bundle Turbo-LON-1Yr SEL 1TB SED Elite-LON-1Yr		\$23.287.37 \$8.171.35	K	31% 31%	\$16.068.29 \$5.638.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 FACTION 0 FACTION
	14-1-CC-ESED-B	SEL SED Bundle Elite-LON-1Yr		\$10,590.22		31%	\$7,307.25	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
				\$5,971.12	2 K	31%	\$4,120,07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 FACTION
	14-1-CC-ESO	SEL 1TB ScaleOut Elite-LON-1Yr													
	14-1-CC-ESO 14-1-CC-ESO-B 14-1-CC-ESSO	SEL 118 ScaleOut Bundle Elite-LON-1Yr SEL ScaleOut Bundle Elite-LON-1Yr SEI 178 ScaleOut Flite (Smalli-LON 1Y)		\$8,668.17 \$11.244.76	K	31% 31%	\$5,981.04 \$7,758.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 FACTION

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SAND	SKU	DESCRIPTION	Model Sub	EMC LIST		NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS	RENEWAL	THIRD PARTY PRODUCT PARTNER
			sku	PRICE USE	CODE	Discount %	NET PRICE	PLUS MNT LP	MNT LP	ENH MNT LP		LP	ENH LP		
5 5	14-1-CC-FE-B 14-1-CC-FP	SEL File Bundle Elite-LON-1Yr SEL 1TB File Premier-LON-1Yr		\$13.119.71 \$3,597.38	K K	31% 31%	\$9.052.60 \$2,482.19	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0.	DO FACTION DO FACTION
	14-1-CC-FP-B	SEL File Bundle Premier-LON-1Yr		\$7.417.64	K K	31%	\$5.118.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-1-CC-FS 14-1-CC-FS-B	SEL 1TB File Standard-LON-1Yr SEL File Bundle Standard-LON-1Yr		\$1,039.42 \$2,051.02		31%	\$717.20 \$1,415.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		DO FACTION DO FACTION
	14-1-CC-PSED	SEL TIB SED Premier-LON-1Yr		\$2,051.02	K	31% 31%	\$1,543.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-1-CC-PSED-B	SEL SED Bundle Premier-LON-1Yr		\$3,323.45	K K	31% 31%	\$2,293.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-1-CC-PSO	SEL 1TB ScaleOut Premier-LON-1Yr		\$1,821.77	K	31%	\$1,257.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
	14-1-CC-PSO-B 14-1-CC-SSED	SEL ScaleOut Bundle Premier-LON-1Yr SEL 1TB SED Standard-LON-1Yr		\$2,983.98 \$1,937.45	K K	31% 31%	\$2,058.95 \$1,336.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	DD FACTION
	14-1-CC-SSED-B	SEL SED Bundle Standard-I ON-1Yr		\$1,832.73		31%	\$1,264.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
	14-1-CC-SSO	SEL ScaleOut Standard-LON-1Yr SEL ScaleOut Bundle Standard-LON-1Yr		\$1,628,18	K K	31% 31%	\$1,123.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 FACTION
	14-1-CC-SSO-B	SEL ScaleOut Bundle Standard-LON-1Yr		\$1,579.77 \$3,927.27	K	31%	\$1,090.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 FACTION 00 FACTION
	14-1-COLO-1RU 14-1-CX-100-SMF	SEL Colo - (RU - LON - 1 Yr SEL CrossConnect SingleModeFiber LON.1YR		\$14.113.09	K	31%	\$2,709.82 \$9,738.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 FACTION
	14-1-CX-SMF	SEL CrossConnect SingleModeFiber LON.1YR		\$5,498.18	K	31%	\$3,793.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-1-CYREC-CS	SEL CyberRecoy-CyberSenseESXiHost-1Y-LON		\$137,401.94	l K	31%	\$94.807.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-1-CYREC-MS 14-1-CYRES-CS	SEL CyberRecov-ManagementESXiHost-1Y-LON SEL Faction CyberResil-CyberSense-1Y-LON		\$95,963.26 \$107.509.09	K	31% 31%	\$66,214.65 \$74,181.27	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 FACTION
	14-1-CYRES-MS	SEL Faction CyberResil-CyberSense-11-LON SEL Faction CyberResil-MamtServer-1Y-LON		\$34.560.00		31%	\$23.846.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			00 FACTION
	14-1-DD-69-B	SEL Ded DD 6900 Bundle - LON - 1yr		\$4,017.60	K	31%	\$2,772.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-1-DD-69-S	SEL 48TB Ded DD 6900 add-on - LON - 1vr		\$3.214.15	K	31%	\$2.217.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-1-DD-94-B 14-1-DD-94-S	SEL Ded DD 9400 Bundle - LON - 1yr SEL 96TB Ded DD 9400 add-on - LON - 1Yr		\$3,883.75 \$3,080.29		31% 31%	\$2,679.79 \$2,125.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION
	14-1-DD-99-B	SEL Ded DD 9900 Bundle - LON - 1yr		\$3,080.29	K	31%	\$2,125.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-1-DD-99-S	SEL 192TB Ded DD 9900 add-on - LON - 1Yr		\$2,678.40	K	31%	\$1.848.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-1-DD-MT-B	SEL Data Domain Base Bundle - LON - 1yr		\$3,883.75	K	31%	\$2,679.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-1-DD-MT-S 14-1-DRAAS-GLD	SEL 1TB Data Domain Base - LON - 1vr SEL Unity DRaaS 100VM/50TB - LON - 1YR		\$3.348.00 \$277,398.84	K	31% 31%	\$2.310.12 \$191,405.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 FACTION 00 FACTION
	14-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - LON - 1YR		\$102,681.82	K	31%	\$70,850.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-1-DRAAS-VM	SEL Unity DRaaS 100VM/25TB - LON - 1YR SEL 1 Add'l VM DRaaS - LON - 1Yr		\$1,331.55	K	31% 31%	\$918.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 FACTION
	14-1-ECS-REP	SEL Add 400TB ECSOffsiteScaling LON 1Y		\$294.96 \$294.96	K	31% 31%	\$203.52 \$203.52	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 FACTION 00 FACTION
	14-1-ECS-REP-B 14-1-FCTN-BLOC	SEL 1100TB ECS Offsite Base Bund LON 1Y SEL Faction Blog - 1/7 - LON		\$294.96	K	31%	\$203.52 \$25 non on	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-1-GCP-CNCT	SEL Faction Bloc - 1Yr - LON SEL 100MB ADD'L Connect - GCP - LON - 1Y		\$36,363.63 \$3,665.45	K	31% 31%	\$25,090.90 \$2,529.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 FACTION
	14-1-MCN-100G 14-1-MCN-10G	SEL 100Gbps MultiCloud Network LON - 1Y SEL 10Gbps MultiCloud Network LON - 1Y		\$460,122.08 \$60,106.41	K K	31% 31%	\$317,484.24 \$41,473.42	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	ON FACTION
	14-1-MCN-10G	SEL 10Gbps MultiCloud Network LON - 1Y		\$60,106.41	K	31%	\$41,473.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	DO FACTION
	14-1-MCN-1G 14-1-MCN-2G	SEL 1Gbps MultiCloud Network LON - 1Yr SEL 2Gbps MultiCloud Network LON - 1Yr		\$6,156.82 \$12,313.64	K K	31% 31%	\$4,248.21 \$8,496.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	DO FACTION DO FACTION
	14-1-MCN-40G	SEL 40Gbps MultiCloud Network LON-1Y SEL 80Gbps MultiCloud Network LON-1Y		\$232,243.83	K K	31%	\$160,248.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-1-MCN-80G	SEL 80Gbps MultiCloud Network LON-1Y		\$460,122.08	K K	31%	\$317 484 24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-1-NET-UNIT	SEL Net Unit - 10 Mbps - LON - 1 Yr		\$327.27	K	31% 31%	\$225.82 \$407.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-1-OBJ-MLT-1PB 14-1-OBJ-MLT-1TB	SEL 1TB Object Multi Region >1PB LON 1Y SEL 1TB Object Multi Region <1PB LON 1Y		\$589.91 \$663.82	K	31%	\$407.04 \$458.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION
	14-1-OB.I-SNG-1PB	SEL TIB Object Multi Region > 1PB LON 11		\$295.02		31%	\$203.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-1-OBJ-SNG-1TB	SEL 1TB Object Single Region >1PB LON 1Y SEL 1TB Object Single Region <1PB LON 1Y		\$331.91	K	31% 31%	\$229.02	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 FACTION
	14-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - LON - 1Yr SEL 1 Add'l TB PowerMax DRaaS - LON - 1Y		\$409.745.45	K K	31%	\$282.724.36	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - LON - 1Y		\$14,138.18	K K	31%	\$9,755.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	DO FACTION
	14-1-PROC-UNIT 14-1-PS-DR	SEL 1 Proc - 5GB + 1Ghz - LON - 1Yr SEL PowerStore DRaaS 100VM/50TB - LON-1Y		\$545.45 \$321,300.00	K	31% 31%	\$376.36 \$221,697.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	DO FACTION DO FACTION
	14-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRasS - LON-1Y SEL IO Unit - Bloc - 500 IOP - LON - 1Yr		\$3.974.93	K K	31%	\$2.742.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 FACTION
	14-1-ST-IO-UNIT	SEL IO Unit - Bloc - 500 IOP - LON - 1Yr		\$727.27	K	31%	\$501.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-1-STOR-UNIT 14-1-U-DR-TB	SEL Storage Unit - 1TB - LON - 1 Yr SEL 1 Add'l TB Unity DRasS - LON - 1YR		\$922.73 \$1,492.36	K K	31% 31%	\$636.68 \$1,029.73	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	14-1-VMCHOST	SELVMC Host i3-16XL - LON - 1VR		\$109,669.22	K	31%	\$75,671.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			00 FACTION
	14-1-VPN BW	SEL 100Mbps Managed VPN - LON - 1Yr SEL 1000Mbps Managed VPN - LON - 1Yr		\$2,356.36	i K	31%	\$1,625.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-1-VPN-1000BW 14-1-VPN-500BW	SEL 1000Mbps Managed VPN - LON - 1Yr SEL 500Mbps Managed VPN - LON - 1Yr		\$7,069.09 \$4,712.73	K	31% 31%	\$4,877.67 \$3,251.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 FACTION
	14-1-VSR-DR-VM	SEL 1 Add'I VM VSR DRaaS - LON - 11r		\$1,331.55		31%	\$918.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
	14222 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.	00 PowerEdge XE2420 00 PowerEdge XE2420
	14222 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00		31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.	00 PowerEdge XE2420
	14296 528-CIBH 14296 528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00		31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.	00 Test Chassis (DO NOT USE) - OEM Std Validation Maste 00 Test Chassis (DO NOT USE) - OEM Std Validation Maste
	14-3-CC-ASED	SEL 1TB SED Archive-LON-3Yr	320-CIDI	\$1,406.95	K	31%	\$970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$290,999.	00 FACTION
	14-3-CC-ASED-B	SEL SED Bundle Archive-LON-3Yr		\$1.531.64	l K	31%	\$1.056.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-3-CC-ASM-PRM	SEL Promo SO Bundle Archive (Sm)-LON 3Y		\$174,023.44	K	31%	\$120,076.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-3-CC-ASMSED 14-3-CC-ASMSED-B	SEL 1TB SED Archive (Small)-LON-3Yr SEL SED Bundle Archive (Small)-LON-3Yr		\$2,574.33 \$3,395.13	K K	31% 31%	\$1,776.29 \$2,342.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION
	14-3-CC-ASMSED-B	SEL 1TB ScaleOut Archive-LON-3Yr		\$3,395.13	K	31%	\$814.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	ON FACTION
	14-3-CC-ASO-B	SEL ScaleOut Bundle Archive-LON-3Yr		\$1.341.16		31%	\$925.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-3-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-LON 3Y		\$2,110.03	K K	31% 31%	\$1,455.92 \$2.080.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-3-CC-ASSO-B 14-3-CC-BE	SEL ScaleOut Bundle Archv (Small)-LON 3Y SEL 1TB Block Elite-LON-3Yr		\$3.014.70	K	31% 31%	\$2.080.14 \$16,402.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 FACTION 00 FACTION
	14-3-CC-BE-B	SEL Block Bundle Elite-LON-3Yr		\$33,455,45	K	31%	\$23.084.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-3-CC-BP	SEL 1TB Block Premier-LON-3Yr		\$9,174.11	K	31%	\$6,330.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-3-CC-BP-B	SEL Block Bundle Premier-LON-3Yr		\$18,914,73	K	31%	\$13.051.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-3-CC-BS 14-3-CC-BS-B	SEL 1TB Block Standard-LON-3Yr SEL Block Bundle Standard-LON-3Yr		\$2,649.93 \$5,229.16	K	31%	\$1,828.45 \$3,608.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 FACTION
	14-3-CC-BS-B 14-3-CC-BT	SEL Block Bundle Standard-LON-3Yr SEL 1TB Block Turbo-LON-3Yr		\$48,933.71	K	31% 31%	\$33,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-3-CC-BT-B	SEL Block Bundle Turbo-I ON-3Yr		\$59 382 79	K	31%	\$40 974 13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-3-CC-ESED	SEL 1TB SED Elite-LON-3Yr		\$20,837.13	K .	31%	\$14,377.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
	14-3-CC-ESED-B 14-3-CC-ESO	SEL SED Bundle Elite-LON-3Yr SEL 1TB ScaleOut Elite-LON-3Yr		\$27,004.91 \$15,226.37	K	31% 31%	\$18,633.39 \$10,506.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 FACTION 00 FACTION
	14-3-CC-ESO-B	SEL ScaleOut Bundle Elite-LON-3Yr		\$22,103.83	K K	31%	\$15,251.64	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0 \$0.0	00 FACTION
	14-3-CC-ESO-B 14-3-CC-ESSO	SEL ScaleOut Bundle Elite-LON-3Yr SEL 1TB ScaleOut Elite (Small)-LON 3Y		\$22,103.83 \$28,674.00	K	31% 31%	\$15,251.64 \$19,785.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 FACTION 00 FACTION
	14-3-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-LON 3Y SEL 1TB File Elite-LON-3Yr		\$37,993.42 \$23,775.71	K K	31% 31%	\$26,215.46 \$16,405.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	DO FACTION DO FACTION
	14-3-CC-FE 14-3-CC-FE-B	SEL 1TB File Elite-LON-3Yr SEL File Bundle Elite-LON-3Yr		\$23,775.71 \$33,455.45	K	31%	\$16,405.24 \$23,084.26	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	DO FACTION DO FACTION
	14-3-CC-FP	SEL 1TB File Premier-LON-3Yr		\$9,174,11	l K	31% 31%	\$6.330.14	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-3-CC-FP-B	SEL File Bundle Premier-LON-3Yr		\$18,914.73	K K	31% 31%	\$13,051.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-3-CC-FS	SEL 1TB File Standard-LON-3Yr		\$2,649.93	K K	31%	\$1,828.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-3-CC-FS-B 14-3-CC-PSED	SEL File Bundle Standard-LON-3Yr SEL 1TB SED Premier-LON-3Yr		\$5,230.15 \$5,702.40	K K	31% 31%	\$3,608.80 \$3,934.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 FACTION 00 FACTION
	14-3-CC-PSED-B	SEL SED Bundle Premier-I ON-3Yr		\$8,475.05	K	31%	\$5,847,78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-3-CC-PSO 14-3-CC-PSO-B	SEL 1TB ScaleOut Premier-LON-3Yr SEL ScaleOut Bundle Premier-LON-3Yr		\$4.645.52	k K	31%	\$3.205.41 \$5,250.31	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION
	14-3-CC-PSO-B	SEL ScaleOut Bundle Premier-LON-3Yr		\$7,609.15	5 K	31%	\$5,250.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-3-CC-PSO-PRM 14-3-CC-SSED	SEL Promo SO Bundle Premier-LON 3Y SEL 1TB SED Standard-LON-3Yr		\$237.304.69 \$4,940.51	K	31% 31%	\$163.740.24 \$3,408.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	DO FACTION DO FACTION
	14-3-CC-SSED-B	SEL SED Bundle Standard-LON-3Yr		\$4,940.51	K	31%	\$3,408.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-3-CC-SSO	SEL 1TB ScaleOut Standard-LON-3Yr		\$4,152,11	l K	31%	\$2.864.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-3-CC-SSO-B	SEL ScaleOut Bundle Standard-LON-3Yr		\$4.028.40	K	31% 31%	\$2.779.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-3-COLO-1RU	SEL Colo - 1RU - LON - 3 Yr		\$11,781.82	2 K	31%	\$8,129.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-3-CX-100-SMF 14-3-CYREC-CS	SEL CrossConnect SinaleModeFiber LON.3YR SFI CyberRecov-CyberSenseFSXHost-3Y-I ON		\$42.339.27 \$350.374.96	K K	31% 31%	\$29.214.10 \$241.758.72	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 FACTION 00 FACTION
	14-3-CYREC-MS	SEL CyberRecov-ManagementESXiHost-3Y-LON		\$267,310.09	K	31%	\$184,443.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	14-3-CYRES-CS	SEL Faction CyberResil-CyberSense-3Y-LON		\$274,148,18	B K	31%	\$189,162,24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	14-3-CYRES-MS 14-3-DD-69-B	SEL Faction CyberResil-MgmtServer-3Y-LON SEL Dod DD 6000 Bundle, LON, 3vr		\$311,040.00 \$10,245.27	K	31%	\$214,617.60 \$7,069.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 FACTION 00 FACTION
		SEL Ded DD 6900 Bundle - LON - 3yr SEL Promo DD 6900 Bundle Standard-LON 3Y		\$10,245.27 \$145.125.00		31%	\$7,069.24 \$100.136.25	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0 \$0.0	
	14-3-DD-69-PRM														

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ND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LI	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	14-3-DD-94-B	SEL Ded DD 9400 Bundle - LON - 3vr		\$9.903.60	К	31%	\$6.833.48	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 FA	
	14-3-DD-94-S 14-3-DD-99-B	SEL 96TB Ded DD 9400 add-on - LON - 3yr		\$7,854.55 \$7,854.55	K	31%	\$5,419.64 \$5,419.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.00 FA	
	14-3-DD-99-B 14-3-DD-99-S	SEL Ded DD 9900 Bundle - LON - 3vr SEL 192TB Ded DD 9900 add-on - LON - 3Yr		\$7.854.55 \$6,830.51	K	31% 31%	\$5.419.64 \$4,713.05	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 FA	CTION
	14-3-DD-MT-B	SEL Data Domain Base Bundle - LON - 3yr SEL 1TB Data Domain Base - LON - 3yr		\$9.903.60	K	31%	\$6,833.48 \$5,891.14	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	CTION
	14-3-DD-MT-S	SEL 1TB Data Domain Base - LON - 3yr		\$8.537.89	K	31% 31%	\$5,891.14	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.00 FA	
	14-3-DRAAS-GLD 14-3-DRAAS-SVC	SEL Unity DRasS 100VM/50TB - LON - 3YR SEL Unity DRasS 100VM/25TB - LON - 3YR		\$689,754.27	K	31% 31%	\$475,930.45 \$165,694.09	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00	\$0.00 FA	CTION
	14-3-DRAAS-VM	SEL Unity DRasS 100VM/25TB - LON - 3YR		\$240,136.36 \$3,595.14	K	31%	\$165,694.09 \$2,480.65	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.00 FA \$0.00 FA	CTION
	14-3-DRAAS-VM 14-3-ECS-REP	SEL 1 Add'I VM DRaaS - LON - 3Yr SEL Add'I 400TB ECSOffsiteScaling LON 3Y		\$3,595.14	K	31% 31%	\$2,480.65 \$610.57	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 FA	
	14-3-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund LON 3Y		\$884.88 \$71,715.41	K	31% 31%	\$610.57 \$49,483.63	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 FA	
	14-3-FCTN-BLOC	SEL Faction Bloc - 3Yr - LON		\$71,715.41	K	31%	\$49,483.63	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	CTION
	14-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRaaS - LON - 3Y		\$13,745.45	K	31% 31% 31% 31%	\$9,484.36	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	
	14-3-MCN-100G 14-3-MCN-10G	SEL 100Gbps MultiCloud Network LON - 3Yr SEL 10Gbps MultiCloud Network LON - 3Yr		########## \$180,319.24	K	31%	\$952,452.70 \$124,420.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 FA \$0.00 FA	
	14-3-MCN-10G 14-3-MCN-1G	SEL 10Gbps MultiCloud Network LON - 3Yr SEL 1Gbps MultiCloud Network LON - 3Yr		\$180,319.24	K	31%	\$124,420.28	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	CTION
	14-3-MCN-2G	SEL 2Ghps MultiCloud Network LON - 3Yr		\$36,940.91	K	31%	\$25,489.23	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 FA	
	14-3-MCN-40G	SEL 40Gbps MultiCloud Network LON - 3Yr SEL 80Gbps MultiCloud Network LON-3Y		\$696,731.49	K	31% 31% 31%	\$480,744,73	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 FA	
	14-3-MCN-80G	SEL 80Gbps MultiCloud Network LON-3Y		***************************************	K	31%	\$952,452.70	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	CTION
	14-3-OBJ-MLT-1PB 14-3-OBJ-MLT-1TB	SEL 1TB Object Multi Region >1PB LON 3Y SEL 1TB Object Multi Region <1PB LON 3Y		\$1.769.73 \$1.991.45	K	31% 31%	\$1.221.11 \$1.374.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FA \$0.00 FA	
	14-3-OBJ-SNG-1PB	SEL 1TB Object Malar Region >1PB LON 3Y		\$885.27	K	31%	\$610.84	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 FA	
	14-3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB LON 3Y		\$995.73	K	31% 31%	\$687.05	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	CTION
	14-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - LON-3Y		\$826.434.09	K	31%	\$570.239.52	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	
	14-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - LON-3Y		\$8,936.38	K	31%	\$6,166.10	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 FA	
	14-3-U-DR-TB 14-3-VMCHOST	SEL 1 Add'l TB Unity DRaaS - LON - 3YR SEL VMC Host i3-16XI - LON - 3YR		\$3.342.66 \$230.714.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$2.306.44 \$159.192.66	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	CTION
	14-3-VMCHOS1 14-3-VSR-DR-VM	SEL 1 Add USR VM DRaaS - LON - 3Yr		\$230,714.00	K	31%	\$159,192.66	\$0.00	\$0.00	\$0.00	\$0.0		80.00	\$0.00 E/	CTION
	14548 528-CIBI	IDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBI	\$689.00	ĸ	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$298,999.00 VS	AN Ready Node R740
	14548 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$298,999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CIBQ 14548 528-CIBU	vwware vsan / Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83,420.00	K	31% 31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37.810.00	K	31%	\$26,088,90	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999,00 VS	AN Ready Node R740
	14548 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31% 31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740
	14548 528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CICD	\$9,790.00	K	31% 31%	\$6,755,10	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00		\$298,999.00 VS	AN Ready Node R740
	14548 528-CJIX 14548 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX 528-CJIZ	\$0.00	K	31%	\$0.00 \$137.31	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CJIZ 14548 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18,170.00	K	31% 31%	\$137.31 \$12,537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00	\$298,999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CKCF	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7 376 10	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999,00	\$0.00	\$298,999.00 VS	AN Ready Node R740
	14548 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31% 31%	\$7,376.10 \$3,174.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CKCJ 14548 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00	K	31% 31%	\$2,104.50 \$4,319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740
	14548 528-CKCR 14548 528-CMCV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR 528-CMCV	\$14,300.00 \$17,360.00	K	31%	\$9,867.00 \$11.978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CMCW	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 3YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31% 31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$298,999,00 V3	AN Ready Node R740
	14548 528-CMCX	VMware vSAN 7 Enterprise Plus 1 CPU (max 32 cores/CPU socket) 5YR License and Support	528-CMCX	\$22,060,00	K	31%	\$15 221 40	\$0.00	\$0.00	\$0.00	\$0.0	n \$208 000 nn		\$298 999 00 VS	AN Ready Node R740
	14548 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31% 31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740
	14548 528-CQJJ 14548 528-CQJK	VMware vSAN 7 Advanced for Desktoo (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30.160.00 \$1.620.00	K	31% 31%	\$20.810.40 \$1,117.80	\$0.00	\$0.00	\$0.00	\$0.0	\$298 999 00		\$298.999.00 VS	AN Ready Node R740
	14548 528-CQJK 14548 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31%	\$1,117.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 VS	AN Ready Node R740
	14548 528-CQJM	VMware vSAN 7 Standard for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31% 31%	\$16,380,60	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$298.999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CO IN	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN	\$30.100.00	K	31% 31%	\$20.769.00 \$26,392.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$298.999.00	\$0.00	\$298.999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740
	14548 528-CQJP 14548 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP	\$1,280.00 \$3.830.00	K	31% 31%	\$883.20 \$2,642.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub  VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00	K K	31%	\$2,642.70	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$22.510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999,00 VS	AN Ready Node R740
	14548 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740
	14548 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999,00 VS	AN Ready Node R740
	14548 528-CQJV 14548 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3,010.00	K	31%	\$6,568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$298,999.00	\$0.00 \$0.00	\$298,999.00 VS	AN Ready Node R740 AN Ready Node R740
	14548 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub  VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		AN Ready Node R740 AN Ready Node R740
	14548 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11.164.20	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740
	14548 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R740
	14549 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$298,999.00 VS	AN Ready Node R6515
	14549 528-CIBP 14549 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29,760.00	K	31%	\$41,724.30 \$20,534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515 AN Ready Node R6515
	14549 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.0			\$298,999.00 V3	AN Ready Node R6515
	14549 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR Licenser/Maintenance  VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR Licenser/Maintenance	528-CIBY	\$37.810.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$26.088.90	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		AN Ready Node R6515
	14549 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515
	14549 528-CICD	VMware vSAN 7 Enterorise. 1 CPU (max 32 cores/CPU socket). 1YR License/Maintenance	528-CICD	\$9.790.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$6.755.10	\$0.00	\$0.00	\$0.00	\$0.0	\$298.999.00	\$0.00	\$298.999.00 VS	AN Ready Node R6515
	14549 528-CJIX 14549 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge. Perpetual	528-CJIX 528-CJIZ	\$0.00 \$199.00	K	31%	\$0.00 \$137.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0				AN Ready Node R6515 AN Ready Node R6515
	14549 528-CJIZ 14549 528-CKBV	VMware vCenter Server 7 Standard for vSnhere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00	K	31%	\$137.31 \$12,537.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298 999 00 VS	AN Ready Node R6515 AN Ready Node R6515
	14549 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 1 Year Lic and Sub	528-CKCE	\$10.690.00	ĸ	31%	\$7.376.10	\$0.00	\$0.00	\$0.00	\$0.0	\$298.999.00	\$0.00	\$208 000 nn V5	AN Ready Node R6515
	14549 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515 AN Ready Node R6515
	14549 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3.050.00	K	31%	\$2.104.50	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298.999.00 VS	AN Ready Node R6515
	14549 528-CKCL 14549 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14.300.00	K	31%	\$4,319.40 \$9.867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VS	AN Ready Node R6515 AN Ready Node R6515
	14549 528-CKCK 14549 528-CMCV	VMware vSAN 7 Enterprise Plus 1 CPU (max 32 cores/CPU socket) 3YR License and Support	528-CMCV	\$14,300.00	K	31% 31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515 AN Ready Node R6515
	14549 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW	\$12,980,00	K	31%	\$8,956,20	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515
	14549 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31% 31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$298,999.00 VS	AN Ready Node R6515
	14549 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI	\$950.00	K	31% 31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00 \$0.00	\$298,999.00 VS	AN Ready Node R6515
	14549 528-CQJJ 14549 528-CQJK	Viviware vs.An 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub  VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YP Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31%	\$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$298,999.00 \$298,999.00		\$298,999.00 VS	AN Ready Node R6515 AN Ready Node R6515
	14549 528-CQ.II	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQ.II	\$12 740 00	K	31% 31%	\$1,117.80 \$8,790.60	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298 999 00 VS	AN Ready Node R6515
	14549 528-CQJM 14549 528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30,100.00	К	31% 31%	\$16,380.60 \$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515 AN Ready Node R6515
	14549 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515
	14549 528-CQJO 14549 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO	\$38,250.00	K	31% 31%	\$26,392.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515 AN Ready Node R6515
	14549 526-UUP 14549 528-COIO	Vinivare vSAN 7 Enterprise for Desktop (10 VM Pack) with SYR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3,830.00	K	31%	\$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$208,000 nn VS	AN Ready Note P6515
	14549 528-CQJQ 14549 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31% 31%	\$2,642.70 \$12,247.50	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515 AN Ready Node R6515
	14549 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	К	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515
	14549 528-CQ.IT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2 250 00	K	31% 31%	\$1 552 50	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999,00	\$0.00	\$298 999 00 VS	AN Ready Node R6515
	14549 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515
	14549 528-CQJV 14549 528-CQJW	VMware vSAN 7 Standard for Desktoo (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9.520.00 \$3.010.00	K	31% 31%	\$6.568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$298.999.00 VS	AN Ready Node R6515 AN Ready Node R6515
	14549 526-UUJW	Viniware vSAN 7 Advanced for Desktop (10 VM Pack) with SYR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00 \$298.999.00	\$0.00	\$208,000 nn V	AN Ready Note P6515
	14549 528-CQJX 14549 528-CQJY	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$16,180.00	K	31% 31%	\$2.076.90 \$11,164.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515 AN Ready Node R6515
	14549 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1.770.00	K	31% 31%	\$1.221.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$298.999.00	\$0.00	\$298,999.00 VS	AN Ready Node R6515
	14576 528-CIBI		528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.0	\$298,999.00	\$0.00	\$208 000 00 Pa	werEdge YE7440 Full Width (Single node)
	14578 528-CIBI	IDRAC9 Datacenter 14G SEL 1TB SED Archive-LON-Syr	528-CIBI	\$689.00 \$2,110.91	K	31% 31%	\$475.41 \$1.456.53	\$0.00	\$0.00	\$0.00	\$0.0	\$298.999.00	\$0.00	\$298.999.00 Pc	werEdge XE7420 Half Width (Dual node)
	14-5-CC-ASED 14-5-CC-ASED-B	SEL 1TB SED Archive-LON-5Yr SEL SED Bundle Archive-LON-5Yr		\$2,110.91 \$2,297.45	K	31%	\$1,456.53 \$1,585.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 FA \$0.00 FA	CTION
	14-5-CC-ASED-B 14-5-CC-ASMSED	SEL 1TB SED Archive (Small)-LON-5Yr		\$2,297.45	K	31% 31%	\$1,585.24 \$2.663.52	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	
	14-5-CC-ASMSED-B	SEL SED Bundle Archive (Small)-LON-5Yr		\$5,092.36	ĸ	31% 31%	\$3,513.73	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	CTION
	14-5-CC-ASO 14-5-CC-ASO-B	SEL 1TB ScaleOut Archive-LON-5Yr		\$1,771.58	K		\$1,222.39	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	CTION
		SEL ScaleOut Bundle Archive-LON-5Yr		\$2,011.09	K	31% 31%	\$1,387.65	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 FA	

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					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGR	ADE PRICE					
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL THIRD PARTY PRODUCT PARTNER
5	14-5-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-LON 5Y SEL 1TB Block Elite-LON-5Yr		\$4.522.05	К	31%	\$3.120.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-CC-BE 14-5-CC-BE-B	SEL Block Bundle Filte-I ON-5Yr		\$35,658.00 \$50,182.36	K K	31% 31%	\$24,604.02 \$34,625.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-CC-BP	SEL 1TB Block Premier-LON-5Yr		\$13,760.18	K	31% 31%	\$9,494.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-CC-BP-B 14-5-CC-BS	SEL Block Bundle Premier-LON-5Yr SEL 1TB Block Standard-LON-5Yr		\$28,374.55 \$3,974.73	K	31% 31%	\$19,578.44 \$2,742.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-CC-RS-R	SEL Block Bundle Standard-LON-5Yr SEL 1TB Block Turbo-LON-5Yr		\$7,843.79	K	31% 31%	\$5,412.22 \$50,646.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION
5	14-5-CC-BT	SEL 1TB Block Turbo-LON-5Yr		\$73,400.73	K	31%	\$50,646.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-CC-BT-B 14-5-CC-ESED	SEL Block Bundle Turbo-LON-5Yr SEL 1TB SED Elite-LON-5Yr		\$89,074.18 \$31,254.55	K	31% 31%	\$61,461.18 \$21,565.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-CC-ESED-B	SEL SED Bundle Elite-LON-5Yr		\$40,506.55	K	31% 31%	\$27,949.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-CC-ESO-B	SEL 1TB ScaleOut Elite-LON-5Yr SEL ScaleOut Bundle Elite-LON-5Yr		\$22,839.55 \$33,155.75	K	31%	\$15,759.29 \$22,877.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-LON 5Y		\$43,010.18	K	31%	\$29,677.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-LON 5Y		\$56,991.27	K	31%	\$39,323.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-CC-FE 14-5-CC-FE-B	SEL 1TB File Elite-LON-5Yr SEL File Bundle Elite-LON-5Yr		\$35,664.55 \$50,182.36	K	31%	\$24,608.54 \$34,625.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-CC-FP	SEL 11B File Premier-LON-5Yr SEL File Bundle Premier-LON-5Yr		\$13,760,18	K	31% 31% 31% 31% 31% 31% 31% 31%	\$9,494.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-CC-FP-B 14-5-CC-FS	SEL File Bundle Premier-LON-5Yr		\$28,374.55 \$3.974.73	K	31%	\$19,578.44	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-CC-FS-B	SEL 1TB File Standard-LON-5Yr SEL File Bundle Standard-LON-5Yr		\$7,846.36	K	31% 31%	\$2.742.56 \$5,413.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION
5	14-5-CC-PSED	SEL 1TB SED Premier-LON-5Yr		\$8.553.27	K	31% 31%	\$5.901.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-CC-PSED-B 14-5-CC-PSO	SEL SED Bundle Premier-LON-5Yr SEL 1TB ScaleOut Premier-LON-5Yr		\$12,712.91 \$6.968.28	K	31%	\$8,771.91 \$4.808.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-CC-PSO-B	SEL ScaleOut Bundle Premier-I ON-5Yr		\$11,413.73	K	31%	\$7,875.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-CC-SSED 14-5-CC-SSED-B	SEL 1TB SED Standard-LON-5Yr SEL SED Bundle Standard-LON-5Yr		\$7.411.09	K	31%	\$5.113.65 \$4.837.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-CC-SSO	SEL 1TB ScaleOut Standard-LON-5Yr		\$6.228.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$4.297.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-CC-SSO-B	SEL ScaleOut Bundle Standard-LON-5Yr		\$6,042.60	K	31%	\$4,169.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-CYREC-CS 14-5-CYREC-MS	SEL CyberRecov-CyberSenseESXiHost-5Y-LON SEL CyberRecov-ManagementESXiHost-5Y-LON		\$525,562.45 \$400.965.14	K	31%	\$362,638.09 \$276,665.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-DD-69-B	SEL CyberRecov-ManagementESXHibost-SY-LON SEL Ded DD 6900 Bundle - LON - 5yr		\$15,367.09	K	31%	\$10,603,29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-DD-69-S 14-5-DD-94-B	SEL 48TB Ded DD 6900 add-on - LON - 5yr SEL Ded DD 9400 Bundle - LON - 5yr		\$12,294.00 \$14.854.91	K	31% 31%	\$8,482.86 \$10,249.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-DD-94-S	SEL 96TB Ded DD 9400 add-on - LON - 5yr		\$11,781.82	K	31% 31%	\$8,129.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-DD-99-B	SEL Ded DD 9900 Bundle - LON - 5vr		\$11,781.82	K	31% 31%	\$8,129,46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-DD-99-S 14-5-DD-MT-B	SEL 192TB Ded DD 9900 add-on - LON - 5Yr SEL Data Domain Base Bundle - LON - 5yr		\$10,245.27 \$14,854.91	K	31%	\$7,069.24 \$10,249.89	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-DD-MT-S	SEL Data Domain Base Bundle - LON - 5yr SEL 1TB Data Domain Base - LON - 5yr		\$12,806,18	K	31% 31%	\$8.836.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-ECS-REP 14-5-ECS-REP-B	SEL Add1 400TB ECSOffsiteScaling LON 5Y SEL 1100TB ECS Offsite Base Bund LON 5Y		\$1,474.80 \$1,474.80	K	31% 31%	\$1,017.61 \$1,017.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-ECS-REP-B 14-5-ECTN-BLOC	SEL 11001B ECS Offsite Base Bund LON 5Y SEL Faction Bloc - 5Yr - LON		\$1,474.80	K	31%	\$1,017.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-MCN-100G	SEL Faction Bloc - 5Yr - LON SEL 100Gbps MultiCloud Network LON - 5Yr		***********	K	31% 31%	\$74,225.46 ##########	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION
5	14-5-MCN-10G 14-5-MCN-1G	SEL 10Gbps MultiCloud Network LON - 5Yr SEL 1Gbps MultiCloud Network LON - 5Yr		\$300,532.06 \$30,784.09	K	31%	\$207,367.12 \$21,241.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-MCN-1G 14-5-MCN-2G	SEL 1G008 MultiCloud Network LON - 5Yr  SEL 2Gbps MultiCloud Network LON - 5Yr		\$61,568.18	K	31% 31%	\$42,482,04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-MCN-40G	SEL 40Gbps MultiCloud Network LON - 5Yr		***********	K	31% 31%	\$801.241.22 ##########	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-MCN-80G 14-5-OB.I-MI T-1PB	SEL 80Gbps MultiCloud Network LON-5Y SEL 1TB Object Multi Region 31BB LON 5Y		########## \$2 949 55	K	31%	\$2.035.19	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION
5	14-5-OBJ-MLT-1TB	SEL 1TB Object Multi Region >1PB LON 5Y SEL 1TB Object Multi Region <1PB LON 5Y		\$3,319.09	K	31% 31%	\$2 290 17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION
5	14-5-OBJ-SNG-1PB 14-5-OBJ-SNG-1TB	SEL 1TB Object Single Region >1PB LON 5Y SEL 1TB Object Single Region <1PB LON 5Y		\$1.475.45 \$1,659.55	K	31% 31%	\$1.018.06 \$1,145.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION
5	14602 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47.590.00	K	31%	\$32.837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298.999.00 VSAN Ready Node R7515
5	14602 528-CIBP	VMware vSAN 7 Advanced for ROBO. 25 VM pack. 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31% 31%	\$41,724.30	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298.999.00 VSAN Readv Node R7515 \$298.999.00 VSAN Ready Node R7515
5	14602 528-CIBQ 14602 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83,420.00	K	31% 31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R7515 \$298,999.00 VSAN Ready Node R7515
5	14602 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31% 31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R7515
5	14602 528-CICC 14602 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00	K	31%	\$45,298.50 \$6,755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R7515 \$298,999.00 VSAN Ready Node R7515
5	14602 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation  OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation  OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX	\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 VSAN Ready Node R7515
5	14602 528-CJIZ 14602 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K	31%	\$137.31 \$12.537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R7515
5 5	14602 528-CKBV 14602 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10,690.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$12,537.30 \$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00		\$298,999.00 VSAN Ready Node R7515 \$298,999.00 VSAN Ready Node R7515
5	14602 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R7515
5	14602 528-CKCJ 14602 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00 \$6,260.00	K	31%	\$2,104.50 \$4.319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R7515 \$298,999.00 VSAN Ready Node R7515
	14602 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9.867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R7515
	14602 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R7515 \$298,999.00 VSAN Ready Node R7515
_	14602 528-CMCW 14602 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 5YR. License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22.060.00	K	31%	\$8,956.20 \$15.221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R7515 \$298.999.00 VSAN Ready Node R7515
	14602 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI	\$950.00	K	31% 31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R7515
	14602 528-CQJJ 14602 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30.160.00	K	31% 31% 31% 31% 31% 31%	\$20.810.40 \$1.117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298.999.00 VSAN Ready Node R7515 \$298.999.00 VSAN Ready Node R7515
	14602 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktoo (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12.740.00	K	31%	\$8.790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 VSAN Ready Node R7515
	14602 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00 VSAN Ready Node R7515
	14602 528-CQJN 14602 528-CQJO	VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30.100.00 \$38,250.00	K	31%	\$20.769.00 \$26,392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00	\$298.999.00 VSAN Ready Node R7515 \$298.999.00 VSAN Ready Node R7515
	14602 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31% 31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R7515
	14602 528-CQJQ 14602 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31%	\$2,642.70 \$12.247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R7515 \$298,999.00 VSAN Ready Node R7515
	14602 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31% 31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R7515
	14602 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31% 31%	\$1.552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R7515
	14602 528-CQJU 14602 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9,520.00	K	31%	\$1,635.30 \$6,568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R7515 \$298,999.00 VSAN Ready Node R7515
	14602 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	ĸ	31% 31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 VSAN Ready Node R7515
	14602 528-CQJX 14602 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	K	31% 31%	\$2,076.90 \$11,164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 VSAN Ready Node R7515 \$298,999.00 VSAN Ready Node R7515
	14602 528-CO IZ	VMware vSAN / Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CQJZ 528-CIBM	\$1,770.00 \$47,590.00	K	31%	\$11,164.20 \$1,221.30 \$32,837.10	\$0.00 \$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 VSAN Ready Node R7515 \$298,999.00 VSAN Ready Node R7515 \$298,999.00 PowerEdge R750
	14794 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00	K	31% 31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R750
	14794 528-CIBP 14794 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29,760.00	K K	31% 31%	\$41,724.30 \$20,534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R750 \$298,999.00 PowerEdge R750
	14794 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR Licensel/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR Licensel/Maintenance	528-CIBU	\$83,420.00	K	31% 31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R750
	14794 528-CIBY 14794 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31% 31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 PowerEdge R750 \$298,999.00 PowerEdge R750
	14794 528-CICD	Villware vSAN 7 Enterprise or NOO 25 vill pack, 31rt License waiting interprise or Not 25 vill pack of the Community of the C	528-CICD	\$9 790 00	K	31%	\$6 755 10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R750 \$298,999.00 PowerEdge R750 \$298,999.00 PowerEdge R750
	14794 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31% 31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R750
	14794 528-CKCE 14794 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10.690.00 \$4.600.00	K K	31% 31%	\$7.376.10 \$3,174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R750 \$298,999.00 PowerEdge R750
	14794 528-CKCJ	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3.050.00	K	31% 31%	\$2.104.50 \$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge R750 \$298.999.00 PowerEdge R750
	14794 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14.300.00	K	31%	\$4,319.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R750
	14794 528-CKCR 14794 528-CMCV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31% 31%	\$9.867.00 \$11,978.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R750 \$298,999.00 PowerEdge R750
	14794 528-CMCW	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support	528-CMCW	\$12.980.00	K	31% 31%	\$8.956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge R750
	14794 528-CMCX 14794 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R750 \$298,999.00 PowerEdge R750
	14794 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31% 31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R750
	14794 528-CQJK 14794 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQ.II	\$1,620.00 \$12,740.00	K	31% 31%	\$1,117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 PowerEdge R750 \$298,999.00 PowerEdge R750
	14794 528-CQJL 14794 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00		\$298,999.00 PowerEdge R750 \$298,999.00 PowerEdge R750
		VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub		\$30,100,00		31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R750

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									PROSUPPORT			WTY UPG ENH TO	WTY UPG		
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	14794 528-CQJO	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38.250.00	К	31%	\$26.392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge R75	)
	14794 528-CQJP 14794 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3.830.00	K	31%	\$883.20 \$2.642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge R75 \$298.999.00 PowerEdge R75	) n
	14794 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R75	)
	14794 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R75	0
	14794 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R75	0
	14794 528-CQJU 14794 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9.520.00	K	31%	\$1,635.30 \$6.568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R75 \$298,999.00 PowerEdge R75	) 1
	14794 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3.010.00	K	31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R75	)
	14794 528-CQJX	VMMare vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R75	)
	14794 528-CQJY 14794 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00	K	31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R75 \$298,999.00 PowerEdge R75	2
	14796 528-CIBM	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47.590.00	K	31%	\$32.837.10	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R/5	1
	14796 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31% 31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R65	)
	14796 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31% 31%	\$20.534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R65	0
	14796 528-CIBU 14796 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37,810.00	K	31%	\$57,559.80 \$26,088,90	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge R65 \$298,999.00 PowerEdge R65	3
	14796 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31% 31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R65	
	14796 528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 5 Year Lic and Sub	528-CICD	\$9,790.00	K	31% 31% 31% 31% 31%	\$6,755,10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R65	0
	14796 528-CKBV 14796 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV 528-CKCE	\$18.170.00 \$10.690.00	K	31%	\$12.537.30 \$7.376.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298.999.00 PowerEdge R65 \$298.999.00 PowerEdge R65	0
	14796 528-CKCE 14796 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4.600.00	K	31%	\$7,376.10 \$3.174.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge R65 \$298,999.00 PowerEdge R65	)
	14796 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3.050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R65	)
	14796 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Suh	528-CKCL	\$6.260.00	K	31% 31%	\$4.310.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge R65	0
	14796 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 3YR. License and Support	528-CKCR	\$14,300.00	K	31%	\$9,867.00 \$11.978.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R65	0
	14796 528-CMCV 14796 528-CMCW	VMware vSAN 7 Enterprise Plus 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV 528-CMCW	\$17.360.00 \$12,980.00	K	31% 31%	\$11.978.40 \$8,956.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge R65 \$298,999.00 PowerEdge R65	1
	14796 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060,00	K	31%	\$15,221,40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R65	0
	14796 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	ĸ	31% 31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R65	)
	14796 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160,00	K	31% 31%	\$20.810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R65	0
	14796 528-CQJK 14796 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQ.II	\$1,620.00 \$12,740.00	K	31%	\$1,117.80 \$8,790.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge R65 \$298,999.00 PowerEdge R65	
	14796 528-CQJL 14796 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K K	31% 31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R65 \$298,999.00 PowerEdge R65	
	14796 528-CQ.IN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN	\$30,100,00	K	31%	\$20,769,00	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 PowerEdge R65	)
	14796 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31% 31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R65	0
	14796 528-CQJP 14796 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP	\$1,280.00 \$3,830.00	K	31% 31%	\$883.20 \$2,642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 PowerEdge R65 \$298,999.00 PowerEdge R65	2
	14796 528-CQ.IR	Virtually VSAN 7 Advanced for Desktop (10 VM Pack) with SYR Lic and Sub	528-CQJQ 528-CQJR	\$17 750 00	K	31%	\$12 247 50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298 999 00	\$0.00 \$0.00	\$298 999 00 PowerEdge R65	)
	14796 528-CQ.IS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQ.IS	\$22 510 00	K	31% 31%	\$12,247.50 \$15,531.90	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999,00	\$0.00	\$298 999 00 PowerEdge R65	1
	14796 528-CQJT 14796 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31% 31%	\$1,552.50 \$1,635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R65 \$298,999.00 PowerEdge R65	0
	14796 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge R65	0
	14796 528-CQJV 14796 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3,010.00	K	31% 31%	\$6,568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge R65 \$298,999.00 PowerEdge R65	)
	14796 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R65	1
	14796 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180,00	K	31%	\$11.164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge R65	0
	14796 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31% 31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge R65	0
	14804 528-CIBM 14804 528-CIBP	VMware vSAN 7 Advanced for ROBO. 25 VM pack. 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47.590.00 \$60,470.00	K	31% 31%	\$32.837.10	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298.999.00 PowerEdge MX7	
	14804 528-CIBO	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance  VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBO	\$29,760,00	K	31%	\$41,724.30 \$20,534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge MX	50C
	14804 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack. 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31% 31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	50C
	14804 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack. 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY	\$37,810,00	K	31% 31%	\$26,088,90	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298 999 00 PowerEdge MX7	50C
	14804 528-CICC 14804 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC 528-CICD	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge MX	50C
	14804 528-CICD 14804 528-CJIZ	VMware vSAN 7 Enterprise. 1 CPU (max 32 cores/CPU socket). 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CICD 528-CJIZ	\$9.790.00 \$199.00	K	31% 31%	\$6.755.10 \$137.31	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00 PowerEdge MX \$298,999.00 PowerEdge MX	50C
	14804 528-CKBV	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance) 5 Year Lic and Sub	528-CKBV	\$18 170 00	K	31%	\$12 537 30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	50C
	14804 528-CKCF	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCF	\$18,170.00 \$10,690.00	K	31% 31%	\$12,537.30 \$7,376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	50C
	14804 528-CKCG 14804 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG 528-CKCJ	\$4,600.00 \$3,050.00	K	31% 31%	\$3,174.00 \$2,104.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	50C
	14804 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	50C
	14804 528-CKCL 14804 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14,300.00	K	31% 31%	\$4,319.40 \$9,867.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge MX	50C
	14804 528-CMCV 14804 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV	\$17,360.00	K	31% 31%	\$11,978.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge MX7	50C
	14804 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX7	50C
	14804 528-CMCX 14804 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5VR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge MX \$298.999.00 PowerEdge MX	50C
	14804 528-CQJJ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 11R Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge MX	50C
	14804 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31% 31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX7	50C
	14804 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31% 31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX7	50C
	14804 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge MX	
	14804 528-CQJN 14804 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K	31%	\$20,769.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	50C
	14804 528-CQ.IP	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1 280 00	K	31% 31%	\$26.392.50 \$883.20	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	50C
	14804 528-CQJQ 14804 528-CQJR	VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ	\$3.830.00 \$17,750.00	K	31% 31%	\$2.642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	50C
	14804 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX	50C
	14804 528-CQJS 14804 528-CQJT	VMware vSAN 7 Enterorise for Desktoo (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22.510.00 \$2,250.00	K	31% 31%	\$15.531.90 \$1,552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298,999.00	\$0.00 \$0.00	\$298.999.00 PowerEdge MX \$298,999.00 PowerEdge MX	50C
	14804 528-CQJI	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,250.00	K	31%	\$1,552.50 \$1.635.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge MX	50C
	14804 528-CQJU 14804 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31% 31%	\$6,568.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge MX7	50C
	14804 528-CQJW	VMMere vSAN 7 Enterorise for Desktoo (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW	\$3.010.00	K	31% 31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge MX	50C
	14804 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge MX \$298,999.00 PowerEdge MX	500
	14804 528-CQJY 14804 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00	K	31% 31% 31% 31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge MX7	50C
	14809 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge C65	20
	14809 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge C65	20
	14809 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge C65	20
	14809 528-CIBU 14809 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37,810.00	K	31%	\$57,559.80 \$26,088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge C65 \$298,999.00 PowerEdge C65	
	14809 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge C65	20
	14809 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge C65	20
	14809 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298.999.00 PowerEdge C65	20
	14809 528-CKCE 14809 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4,600.00	K	31%	\$7,376.10 \$3,174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 PowerEdge C65 \$298.999.00 PowerEdge C65	20
	14809 528-CKCG 14809 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge C65 \$298,999.00 PowerEdge C65	
	14809 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge C65	20
	14809 528-CKCR	VMware vCenter Server 7 Standard for vSnhare 7 (Per Instance) 3 Year Lin and Suh	528-CKCR	\$14,300.00	K	31%	\$9.867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00		\$298.999.00 PowerEdge C65	20
	14809 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV	\$17.360.00	K	31% 31%	\$11.978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge C65	20
	14809 528-CMCW 14809 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 5YR. License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22.060.00	K	31%	\$8,956.20 \$15.221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge C65 \$298.999.00 PowerEdge C65	20
	14809 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31% 31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge C65	20
	14809 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30.160.00	K	31%	\$20.810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge C65	20
	14809 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31% 31% 31% 31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge C65	20
	14809 528-CQJL 14809 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12.740.00 \$23.740.00	K	31%	\$8.790.60 \$16.380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00 PowerEdge C65 \$298.999.00 PowerEdge C65	20
	14809 528-CQJM 14809 528-CQJN	VMware vSAN 7 Enterprise for Deskton (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30.100.00	K	31%	\$16,380.60 \$20.769.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00 PowerEdge C65 \$298.999.00 PowerEdge C65	
	14809 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30.100.00	K	31%	\$26,392,50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge C65	20
	14809 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31% 31% 31% 31% 31% 31% 31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 PowerEdge C65	20
	14809 528-CQ.IQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70 \$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298.999.00 PowerEdge C65	20
	14809 528-CQJR 14809 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22,510.00	K	31%	\$12,247.50 \$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 PowerEdge C65 \$298.999.00 PowerEdge C65	20
	14809 528-CQJS 14809 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00 \$2.250.00	K.	31%	\$15,531.90 \$1.552.50	\$0.00		\$0.00	\$0.00			\$298,999.00 PowerEdge C65 \$298,999.00 PowerEdge C65	
	14809 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJU	\$2,250.00	14	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00 PowerEdge C65	

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ND	sku	DESCRIPTION	Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT	PROSUPPORT	RASIC MNT I E	WTY UPG ENH TO		PENEWAI	THIRD PARTY PRODUCT PARTNER
40	SKU		sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	ENH MNT LP	DASIC MNT LF	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL	I HIKU PAKTY PRODUCT PARTNER
	14809 528-CQJV 14809 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9.520.00 \$3,010.00	K	31% 31%	\$6.568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298.999.00	PowerEdge C6520 PowerEdge C6520
	14809 528-CQJX	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3.010.00	K	31% 31%	\$2,076,90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298 999 00	PowerEdge C6520
	14809 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6520
	14809 528-CQJZ 14823 528-CIBM	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CQJZ 528-CIBM	\$1,770.00 \$47,590.00	K	31% 31%	\$1,221.30 \$32,837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge C6520 PowerEdgeR750XA
	14823 528-CIBP 14823 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29,760.00	K	31% 31%	\$41,724.30 \$20,534.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA PowerEdgeR750XA
	14823 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CIBU 14823 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37.810.00	K	31% 31%	\$57,559.80 \$26,088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdgeR750XA PowerEdgeR750XA
	14823 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdgeR750XA
	14823 528-CICD	VMware vSAN 7 Enterprise 1 CPLI (may 32 cores/CPLI socket) 1VP License/Maintenance	528-CICD	\$9,790.00	K	31% 31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV	\$18,170.00	K	31% 31% 31% 31% 31% 31% 31% 31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CKCE 14823 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub  VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4,600.00	K	31%	\$7,376.10 \$3,174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				PowerEdgeR750XA PowerEdgeR750XA
	14823 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKCR	\$14,300.00	K	31%	\$9,867.00 \$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdgeR750XA
	14823 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV 528-CMCW	\$17,360.00 \$12.980.00	K	31%	\$11,978.40 \$8.956.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdgeR750XA PowerEdgeR750XA
	14823 528-CMCW 14823 528-CMCX	VMware vSAN 7 Enterorise Plus. 1 CPU (max 32 cores/CPU socket). 1YR. License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22.060.00	K	31% 31%	\$15 221 40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31% 31%	\$655.50 \$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdgeR750XA
	14823 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdgeR750XA
	14823 528-CQJK 14823 528-CQJL	VMware vSAN 7 Standard for Desktoo (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktoo (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1.620.00 \$12.740.00	K	31%	\$1.117.80 \$8.790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00 \$0.00	\$298.999.00	PowerEdgeR750XA PowerEdgeR750XA
	14823 528-CQJM	VMware vSAN 7 Advanced for Deskton (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23.740.00	K	31%	\$16.380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdgeR750XA
	14823 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN	\$30,100.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CQJO 14823 528-CQJP	VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO 528-CQJP	\$38.250.00 \$1.280.00	K	31%	\$26.392.50 \$883.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00 \$298.999.00	\$0.00	\$298.999.00	PowerEdgeR750XA PowerEdgeR750XA
	14823 528-CQJP 14823 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3.830.00	K	31%	\$883.20 \$2.642.70	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00				PowerEdgeR750XA PowerEdgeR750XA
	14823 528-CQJR	Villware vSAN 7 Edwards for Desktop (100 VM Pack) with 1YR Lic and Sub  VMware vSAN 7 Edwards for Desktop (100 VM Pack) with 1YR Lic and Sub  VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22.510.00	K	31%	\$15.531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CQJU 14823 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9,520.00	K	31% 31% 31% 31%	\$1,635.30 \$6,568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298,999.00	PowerEdgeR750XA PowerEdgeR750XA
	14823 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$3.010.00	K	31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31% 31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
	14823 528-CQ.IY	VMware vSAN 7 Standard for Deskton (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180,00	K	31% 31%	\$11 164 20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999,00	PowerEdgeR750XA
	14823 528-CQJZ 14831 528-CJIZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ 528-CJIZ	\$1,770.00 \$199.00	K	31%	\$1,221.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00	\$298,999.00	PowerEdgeR750XA
	14837 528-C-IIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ 528-CJIZ	\$199.00 \$199.00	K	31% 31%	\$137.31 \$137.31	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R650xs CSP PowerEdge R750xs CSP
	14867 770-BDZS	Management Server Install Kit	770-RD7S	\$619.00	K	31%	\$427.11	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	APEX Data Storage Services R640 Server for PowerStore
	14867 770-BDZS 15162 528-CIBM	Management Server Install Kit VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31% 31%	\$427.11 \$32,837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	APEX Data Storage Services R640 Server for PowerStore PowerEdge R750xs
	15162 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CIBQ 15162 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance	528-CIBQ 528-CIBU	\$29.760.00 \$83,420.00	K	31% 31%	\$20.534.40 \$57,559.80	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$298.999.00	PowerEdge R750xs PowerEdge R750xs
	15162 528-CIBU 15162 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00	K	31%	\$57,559.80 \$26.088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31% 31%	\$45,298,50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298.999.00	PowerEdge R750xs
	15162 528-CICD	VMware vSAN 7 Enterorise. 1 CPU (max 32 cores/CPU socket). 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CICD	\$9.790.00	K	31% 31%	\$6.755.10 \$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298 999 00	\$0.00	\$298,999,00	PowerEdge R750xs
	15162 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CKBV 15162 528-CKCE	VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18.170.00 \$10,690.00	K	31% 31%	\$12.537.30 \$7,376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$298.999.00	PowerEdge R750xs PowerEdge R750xs
	15162 528-CKCG	VMware vCenter Server 7 Standard for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3 174 00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CKCG 15162 528-CKCJ	VMware vCenter Server 7 Foundation for vSohere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKC-I	\$4.600.00 \$3,050.00	K	31% 31%	\$3.174.00 \$2,104.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs PowerEdge R750xs
	15162 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00	K	31% 31%	\$4,319.40	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R750xs
	15162 528-CMCV 15162 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17,360.00 \$12,980.00	K	31% 31%	\$11,978.40 \$8.956.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R750xs PowerEdge R750xs
	15162 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31% 31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CQJJ 15162 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31%	\$20,810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CQJK 15162 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R750xs
	15162 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380,60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R750xs
	15162 528-CQJP 15162 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3,830.00	K	31%	\$883.20 \$2,642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R750xs PowerEdge R750xs
	15162 528-CQJQ 15162 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$17.750.00	K	31%	\$12.247.50	\$0.00	\$0.00	\$0.00	\$0.00			\$298,999.00	PowerEdge R750xs
	15162 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22.510.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$15.531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R750xs
	15162 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CQJU 15162 528-CQJV	VMware vSAN 7 Advanced for Desktoo (10 VM Pack) with 3YR Lic and Sub	528-CQJU 528-CQJV	\$2.370.00 \$9.520.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$1.635.30 \$6.568.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298.999.00	\$0.00	\$298.999.00	PowerEdge R750xs
	15162 528-CQJV 15162 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterorise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3.010.00	K	31%	\$6,568.80 \$2.076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				PowerEdge R750xs PowerEdge R750xs
	15162 528-CQJW 15162 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
	15162 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktoo (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16.180.00	K	31%	\$11.164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00		PowerEdge R750xs
	15162 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub SEL 100MB ADD/L Connect - AWS - FRT - 1Y	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00				PowerEdge R750xs
	15-1-AWS-CNCT 15-1-AZR-CNCT	SEL 100MB ADD'L Connect - AWS - FRT - 1Y SEL 100MB ADD'L CONNECT - AZR - FRT - 1Y		\$3.477.27 \$3,906.82	K	31%	\$2.399.32 \$2,695.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	FACTION FACTION
	15-1-CC-ASED	SEL 1TB SED Archive-FRT-1Yr		\$574.77	K	31%	\$396.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-1-CC-ASED-B	SEL SED Bundle Archive-FRT-1Yr		\$625.91	K	31% 31%	\$431.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-1-CC-ASMSED	SEL 1TB SED Archive (Small)-FRT-1Yr		\$1.051.36	K	31% 31%	\$725,44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-1-CC-ASMSED-B 15-1-CC-ASO	SEL SED Bundle Archive (Small)-FRT-1Yr		\$1,386.82 \$482.39	K	31%	\$956.91 \$332.85	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		FACTION FACTION
	15-1-CC-ASO 15-1-CC-ASO-B	SEL 1TB ScaleOut Archive-FRT-1Yr SEL ScaleOut Bundle Archive-FRT-1Yr		\$482.39 \$547.84	K	31% 31%	\$332.85 \$378.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		FACTION
	15-1-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-FRT 1Y		\$861.94	K	31%	\$594.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-1-CC-ASSO-B	SEL 1TB ScaleOut Archy (Small)-FRT 1Y SEL ScaleOut Bundle Archy (Small)-FRT 1Y		\$1,231.50	K	31% 31%	\$849.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-1-CC-BE 15-1-CC-BE-B	SEL 1TB Block Elite-FRT-1Yr SEL Block Bundle Elite-FRT-1Yr		\$9,710.80	K	31% 31%	\$6,700.45 \$9,429.79	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		FACTION
	15-1-CC-BE-B 15-1-CC-BP	SEL DIOX DURINE EIRE-FRI-1Yr		\$13,666.36 \$3,747.27	K	31%	\$9,429.79 \$2,585.62	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	FACTION FACTION
	15-1-CC-BP-B	SEL 1TB Block Premier-FRT-1Yr SEL Block Bundle Premier-FRT-1Yr		\$7,726.70	K	31% 31%	\$5.331.42	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00		FACTION
	15-1-CC-BS 15-1-CC-BS-B	SEL 1TB Block Standard-FRT-1Yr		\$1,082.73	K	31% 31%	\$747.08 \$1,473.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-1-CC-BS-B	SEL Block Bundle Standard-FRT-1Yr		\$2,136.14	K	31%	\$1,473.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-1-CC-BT 15-1-CC-BT-B	SEL 1TB Block Turbo-FRT-1Yr		\$19,989.26 \$38.812.28	K	31%	\$13,792.59 \$26,780.47	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		FACTION FACTION
	15-1-CC-BT-B 15-1-CC-ESED	SEL Block Bundle Turbo-FRT-1Yr SEL 1TB SED Elite-FRT-1Yr		\$38.812.28 \$8,511.82	K	31% 31%	\$5,873,16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00	FACTION
	15-1-CC-ESED-B	SEL SED Bundle Elite-FRT-1Yr		\$11.031.48	K	31%	\$7,611.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-1-CC-FSO	SEL SED Bundle Elite-FRT-1Yr SEL 1TB ScaleOut Elite-FRT-1Yr		\$6,219,92	K	31% 31%	\$7.611.72 \$4,291.74	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-1-CC-ESO-B 15-1-CC-ESSO	SEL ScaleOut Bundle Elite-FRT-1Yr SEL 1TB ScaleOut Elite (Small)-FRT 1Y		\$9.029.34 \$11,713.30	K	31% 31%	\$6.230.24 \$8,082.18	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION FACTION
	15-1-CC-ESSO	SEL 11B ScaleOut Elite (Small)-FRT 1Y		\$11,713.30	K	31%	\$8,082.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION FACTION
	15-1-CC-ESSO-B 15-1-CC-FE	SEL ScaleOut Bundle Elite (Small)-FRT 1Y SEL 1TB File Elite-FRT-1Yr		\$15.520.23 \$9.712.50	K	31% 31%	\$10.708.96 \$6.701.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		FACTION
	15-1-CC-FE-B	SEL File Bundle Elite-FRT-1Yr		\$13.666.36	K	31%	\$9,429.79	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	FACTION
	15-1-CC-FP	SEL 1TB File Premier-FRT-1Yr		\$3,747.27	K	31% 31%	\$2,585.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
		OFF FURNISHED AND A SERVICE		\$7,726.70	K	31%	\$5,331.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
	15-1-CC-FP-B	SEL File Bundle Premier-FRT-1Yr													
	15-1-CC-FP-B 15-1-CC-FS	SEL 1TB File Standard-FRT-1Yr		\$1,082.73	K	31% 31%	\$747.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		FACTION
	15-1-CC-FP-B	SEL I I'B EURIGE PTEMIERT-KI-1YY SEL I'B File Standard-FRT-IYY SEL File Bundle Standard-FRT-IYY SEL File Bundle Standard-FRT-IYY SEL I'B SEP Demine-FRT-IYY		\$1,082.73 \$2,136.48 \$2,329.43	K	31% 31% 31%	\$747.08 \$1,474.17 \$1,607.31	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00	\$0.00 \$0.00 \$0.00	\$0.00	

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					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGR							
SAND	зки	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	15-1-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-1Yr SEL 1TB SED Standard-FRT-1Yr		\$3.108.31	К	31%	\$2.144.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-CC-SSED 15-1-CC-SSED-B	SEL SED Bundle Standard-ERT-1Yr		\$2,018.18 \$1,909.09	K K	31% 31%	\$1,392.54 \$1,317.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-1-CC-SSO	SEL 1TB ScaleOut Standard-FRT-1Yr		\$1,696.02	К	31% 31%	\$1,170.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-CC-SSO-B 15-1-COLO-1RU	SEL ScaleOut Bundle Standard-FRT-1Yr SEL Colo - 1RU - FRT - 1 Yr		\$1,645.59 \$4,090.91	K	31% 31%	\$1,135.46 \$2,822.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-1-CX-100-SMF 15-1-CX-SMF	SEL CrossConnect SingleModeFiber FRT:1YR		\$15,198.71	K	31% 31%	\$10,487.11 \$3,951.82	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SO OD FACTION	
5	15-1-CX-SMF	SEL CrossConnect SingleModeFiber FRT1YR		\$5,727.27	K	31%	\$3,951.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-CYREC-CS 15-1-CYREC-MS	SEL CyberRecov-CyberSenseESXiHost-1Y-FRT SEL CyberRecov-ManagementESXiHost-1Y-FRT		\$143,127.02 \$99.961.73	K	31% 31%	\$98,757.64 \$68,973.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-1-CYRES-CS	SEL Faction CyberResil-CyberSense-1Y-FRT SEL Faction CyberResil-MgmtServer-1Y-FRT		\$111,988.64	K	31% 31%	\$77,272.16	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 FACTION	
5	15-1-CYRES-MS 15-1-DD-69-B	SEL Faction CyberResil-MgmtServer-1Y-FRT SEL Ded DD 6900 Bundle - FRT - 1yr		\$36,000.00 \$4,185.00	K	31%	\$24,840.00 \$2,887.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-1-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 1vr		\$3,348.07	K	31% 31%	\$2,310,17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-DD-94-B	SEL Ded DD 9400 Bundle - FRT - 1yr		\$4,045.57	K	31% 31%	\$2,791.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 FACTION	
5	15-1-DD-94-S 15-1-DD-99-B	SEL 96TB Ded DD 9400 add-on - FRT - 1yr SEL Ded DD 9900 Bundle - FRT - 1yr		\$3,208.64 \$3,208.64	K	31%	\$2,213.96 \$2,213.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-1-DD-99-S	SEL 192TB Ded DD 9900 add-on - FRT - 1Yr		\$2,790.00	ĸ	31%	\$1,925,10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-DD-MT-B 15-1-DD-MT-S	SEL Data Domain Base Bundle - FRT - 1yr		\$4,045.57 \$3.487.50	K	31% 31%	\$2,791.44 \$2.406.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION	
5	15-1-DRAAS-GLD	SEL 1TB Data Domain Base - FRT - 1vr SEL Unity DRasS 100VM/50TB - FRT - 1YR		\$288,957.13	ĸ	31%	\$199,380.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-1-DRAAS-SVC	SEL Unity DRasS 100VM/25TB - FRT - 1YR		\$106.960.23	K	31% 31%	\$73.802.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-DRAAS-VM 15-1-ECS-REP	SEL 1 Add'l VM DRaaS - FRT - 1Yr SEL Add'l 400TB ECSOffsiteScaling FRT 1Y		\$1,367.59 \$308.37	K	31%	\$943.64 \$212.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-1-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund FRT 1Y		\$308.37	ĸ	31% 31%	\$212.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-FCTN-BLOC 15-1-GCP-CNCT	SEL Faction Bloc - 1Yr - FRT SEL 100MB ADD'L Connect - GCP - FRT - 1Y		\$37.878.78 \$3.818.18	K	31% 31%	\$26.136.36 \$2.634.54	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION	
5	15-1-IO-UNIT	SEL IO Unit - 500 IOPs - FRT - 1 Yr		\$3,818.18	K	31%	\$2,634.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-IS-DP-FACTB	SEL 1TB Islion Replication - FRT - 1Yr SEL 100Gbps MultiCloud Network FRT - 1Y		\$2,045.45	K	31%	\$1,411.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION	
5	15-1-MCN-100G 15-1-MCN-10G	SEL 100Gbps MultiCloud Network FRT - 1Y SEL 10Gbps MultiCloud Network FRT - 1Y		\$479,293.83 \$62,610.85	K	31% 31%	\$330,712.74 \$43,201.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-1-MCN-1G	SEL 1Gbps MultiCloud Network FRT - 1Yr		\$6,413,35	K	31%	\$4,425,21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 1Yr		\$12,826.70	K	31%	\$8,850.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-MCN-40G 15-1-MCN-80G	SEL 40Gbps MultiCloud Network FRT - 1Y SEL 80Gbps MultiCloud Network FRT-1Y		\$241,920.66 \$479,293.83	K K	31% 31%	\$166,925.26 \$330,712.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-1-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB FRT 1Y		\$616.64	K	31% 31%	\$425.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-OBJ-MLT-1TB 15-1-OBJ-SNG-1PB	SEL 1TB Object Multi Region <1PB FRT 1Y		\$694.09 \$308.45	K	31%	\$478.92	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION	
5	15-1-OBJ-SNG-17B	SEL 1TB Object Single Region >1PB FRT 1Y SEL 1TB Object Single Region <1PB FRT 1Y		\$306.45	K	31%	\$212.83 \$239.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 FACTION	
5	15-1-PM-BUNDLE	SEL POWERMX DRARS 100VM/50TB - FRT - 1YR		\$426,818.18	K	31% 31%	\$294,504.54 \$5,833.64	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION	
5 E	15-1-PM-DP-FACTB 15-1-PM-DRAAS-TB	SEL 1TB PWRMAX Replication - FRT - 1Yr		\$8,454.55 \$14,727.27	K	31%	\$5,833.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-1-PS-DR	SEL 1 Add'l TB PowerMax DRaaS - FRT - 1Y SEL PowerStore DRaaS 100VM/50TB - FRT-1Y		\$327,332.95	ĸ	31% 31%	\$10,161.82 \$225,859.74	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION	
5	15-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - FRT-1Y		\$4,140.55	K	31%	\$2,856.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-U-DR-TB 15-1-VMCHOST	SEL 1 Add'I TB Unity DRsaS - FRT - 1YR SEL VMC.Host.i316XLFRT - 1YR		\$1.554.55 \$112,699.31	K	31% 31%	\$1.072.64 \$77,762.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-1-VMC-HOST	SFI_DRasSVMC Host i3-16XIFRT - 1YR		\$106.337.05	K	31% 31%	\$73 372 56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-VPN-1000BW 15-1-VPN-500BW	SEL 1000Mbps Managed VPN - FRT - 1Yr		\$7,363.64 \$4,909.09	K	31%	\$5,080.91 \$3,387.27	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-1-VPN-BW	SEL 500Mbps Managed VPN - FRT - 1Yr SEL 100Mbps Managed VPN - FRT - 1Yr		\$2,454.55	ĸ	31% 31%	\$1 693 64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-1-VSR-DR-VM	SEL 1 Add'I VM VSR DRaaS - FRT - 1Yr		\$1.367.59	K	31% 31%	\$943.64 \$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15260 528-CIBH 15261 528-CIBH	IDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit IDRAC9 Datacenter 14G Upgrade. All platforms. Customer Kit	528-CIBH 528-CIBH	\$689.00 \$689.00	K	31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 ECS EX50 \$298,999.00 ECS EX50	100 XE7440
5	15-3-CC-ASED	SEL 1TB SED Archive-FRT-3Yr	020-01011	\$1,465.57	ĸ	31%	\$1 011 24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	100 AL1420
5	15-3-CC-ASED-B 15-3-CC-ASM-PRM	SEL SED Bundle Archive-FRT-3Yr SEL Promo SO Bundle Archive (Sm)-FRT 3Y		\$1,595.45 \$178.166.85	K	31% 31%	\$1,100.86 \$122,935.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-3-CC-ASMSED	SEL 1TB SED Archive (Small)-FRT-3Yr		\$2,681.59	K	31%	\$1,850.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-3-CC-ASMSED-B	SEL SED Bundle Archive (Small)-FRT-3Yr		\$3,536.59	K	31%	\$2,440.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-3-CC-ASO 15-3-CC-ASO-B	SEL 1TB ScaleOut Archive-FRT-3Yr SEL ScaleOut Bundle Archive-FRT-3Yr		\$1,230.26 \$1,397.05	K	31% 31%	\$848.88 \$963.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-3-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-FRT 3Y		\$2,197.95	K	31% 31%	\$1,516.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-3-CC-ASSO-B 15-3-CC-BE	SEL ScaleOut Bundle Archy (Small)-FRT 3Y SEL 1TB Block Elite-FRT-3Yr		\$3,140.31 \$24,762.27	K	31%	\$2,166.81 \$17,085.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-3-CC-BE-B	SEL Block Bundle Elite-FRT-3Yr		\$34,849.43	K	31% 31%	\$24,046.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
5	15-3-CC-BP	SEL 1TB Block Premier-FRT-3Yr		\$9,556.36	K	31%	\$6,593.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-CC-BP-B 15-3-CC-BS	SEL Block Bundle Premier-FRT-3Yr SEL 1TB Block Standard-FRT-3Yr		\$19,702.84 \$2,760.34	K	31% 31%	\$13,594.96 \$1,904.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
5	15-3-CC-BS-B	SEL Block Bundle Standard-FRT-3Yr		\$5,447.05	K	31%	\$3,758.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-CC-BT	SEL 1TB Block Turbo-FRT-3Yr		\$50,972.61	K	31%	\$35,171.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-CC-BT-B 15-3-CC-ESED	SEL Block Bundle Turbo-FRT-3Yr SEL 1TB SED Elite-FRT-3Yr		\$61.857.07 \$21.705.34	K	31% 31%	\$42.681.38 \$14.976.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-CC-ESED-B	SEL SED Bundle Elite-FRT-3Yr		\$28.130.11	K	31% 31%	\$19.409.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-CC-ESO 15-3-CC-ESO-B	SEL 1TB ScaleOut Elite-FRT-3Yr SEL ScaleOut Bundle Elite-FRT-3Yr		\$15,860.80 \$23.024.83	K	31%	\$10,943.95 \$15.887.13	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 3Y		\$29.868.75	K	31% 31%	\$20,609.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 3Y		\$39.576.48 \$24.766.36	K	31%	\$27.307.77 \$17,088.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-CC-FE 15-3-CC-FE-B	SEL 1TB File Elite-FRT-3Yr SEL File Bundle Elite-FRT-3Yr		\$34,849,43	K	31% 31%	\$24.046.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION	
	15-3-CC-FP	SEL 1TB File Premier-FRT-3Yr		\$9,556.36	K	31%	\$6,593.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-CC-FP-B 15-3-CC-FS	SEL File Bundle Premier-FRT-3Yr SEL 1TB File Standard-FRT-3Yr		\$19,702.84 \$2,760.34	K	31% 31%	\$13,594.96 \$1,904.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-CC-FS-B	SEL File Bundle Standard-FRT-3Yr		\$5,448.07	K	31%	\$3,759,17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-CC-PSED	SEL 1TB SED Premier-FRT-3Yr		\$5,940.00	K	31%	\$4,098.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-CC-PSED-B 15-3-CC-PSO	SEL SED Bundle Premier-FRT-3Yr SEL 1TB ScaleOut Premier-FRT-3Yr		\$8,828.18 \$4,839.08	K	31% 31%	\$6,091.44 \$3,338.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-3Yr SEL Promo SO Bundle Premier-FRT 3Y		\$7 926 20	K	31% 31%	\$5,469.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 FACTION	
	15-3-CC-PSO-PRM 15-3-CC-SSED	SEL Promo SO Bundle Premier-FRT 3Y		\$242,954.80	K	31%	\$167,638.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-CC-SSED-B	SEL 1TB SED Standard-FRT-3Yr SEL SED Bundle Standard-FRT-3Yr		\$5,146.36 \$4,868.18	K	31% 31%	\$3,550.99 \$3,359.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION	
	15-3-CC-SSO	SEL 1TB ScaleOut Standard-FRT-3Yr		\$4,325.11	K	31%	\$2,984.33 \$2,895.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-CC-SSO-B 15-3-COLO-1RU	SEL ScaleOut Bundle Standard-FRT-3Yr SEL Colo - 1RU - FRT - 3 Yr		\$4,196.25 \$12,272.73	K	31%	\$2,895.41 \$8,468.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-CX-100-SMF	SEL CrossConnect SingleModeFiber FRT.3YR		\$45,596,14	ĸ	31% 31%	\$31,461.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-CYREC-CS	SEL CyberRecov-CyberSenseESXiHost-3Y-FRT		\$364,973.92	K	31%	\$251,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-CYREC-MS 15-3-CYRES-CS	SEL CyberRecov-ManagementESXiHost-3Y-FRT SEL Faction CyberResil-CyberSense-3Y-FRT		\$278.448.01 \$285,571.02	K	31% 31%	\$192.129.13 \$197,044.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-CYRES-MS	SEL Facion OberResil-MantServer-3Y-FRT SEL Ded DD 6900 Bundle - FRT - 3yr		\$324,000,00	K	31% 31%	\$223.560.00 \$7,363.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-DD-69-B 15-3-DD-69-PRM	SEL Ded DD 6900 Bundle - FRT - 3yr		\$10,672.16 \$148.580.36	K	31%	\$7,363.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION \$0.00	
	15-3-DD-69-PRM 15-3-DD-69-S	SEL Promo DD 6900 Bundle Standard-FRT 3Y SEL 48TB Ded DD 6900 add-on - FRT - 3yr		\$148.580.36 \$8,537.73	K K	31% 31%	\$102.520.45 \$5,891.03	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION	
	15-3-DD-94-B	SEL Ded DD 9400 Bundle - FRT - 3vr		\$10.316.25	K	31%	\$7.118.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-DD-94-S 15-3-DD-99-B	SEL 96TB Ded DD 9400 add-on - FRT - 3yr SEL Ded DD 9900 Bundle - FRT - 3yr		\$8,181.82 \$8.181.82	K	31%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-DD-99-S	SEL 192TB Ded DD 9900 add-on - FRT - 3Yr		\$7,115.11	K	31% 31%	\$5.645.46 \$4,909.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
	15-3-DD-MT-B	SEL Data Domain Base Bundle - FRT - 3yr		\$10,316.25	K	31%	\$7,118.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION	
_	15-3-DD-MT-S 15-3-DRAAS-GLD	SEL 1TB Data Domain Base - FRT - 3yr SEL Unity DRasS 100VM/50TB - FRT - 3YR		\$8,893.64 \$718,494.03	K	31%	\$6,136.61 \$495,760.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 FACTION \$0.00 FACTION	
_	15-3-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - FRT - 3YR		\$250,142.05	K	31% 31%	\$172,598.01	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 FACTION \$0.00 FACTION	
	15-3-DRAAS-VM	SEL 1 Add'I VM DRaaS - FRT - 3Yr		\$3,692.50		31%	\$2,547.83			\$0.00	\$0.00	\$0.00	\$0.00		

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			Model Sub	EMC LIST	NVP LEVEL 1	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT		WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS		
SAND	SKU	DESCRIPTION	sku	PRICE USD		Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LP	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL	L THIRD PARTY PRODUCT PARTNER
	15-3-ECS-REP-B 15-3-FCTN-BLOC	SEL 1100TB ECS Offsite Base Bund FRT 3Y SEL Faction Bloc - 3Yr - FRT		\$925.10 \$74.703.55	K	31% 31%	\$638.32 \$51,545.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
5	15-3-FL-DRAAS-TB	SEL 1 Add'l TB Flash DRaaS - FRT - 3Y		\$14,703.55	K K	31%	\$9.879.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-3-MCN-100G	SEL 100Gbps MultiCloud Network FRT - 3Yr		***************************************	K	31%	\$992,138.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-3-MCN-10G 15-3-MCN-1G	SEL 10Gbps MultiCloud Network FRT - 3Yr SEL 1Gbps MultiCloud Network FRT - 3Yr		\$187,832.54 \$19,240.06	K K	31% 31%	\$129,604.45 \$13,275.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-3-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 3Yr		\$38,480.11		31% 31%	\$26,551.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-3-MCN-40G	SEL 40Gbps MultiCloud Network FRT - 3Yr		\$725,761.97	K	31%	\$500,775.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-3-MCN-80G 15-3-OB-I-MI T-1PB	SEL 80Gbps MultiCloud Network FRT-3Y SEL 1TB Object Multi Region >1PB ERT 3Y		########## \$1 849 91	K	31% 31%	\$992,138.23 \$1.276.44	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-3-OBJ-MLT-1TB	SEL 1TB Object Multi Region >1PB FRT 3Y SEL 1TB Object Multi Region <1PB FRT 3Y		\$2,082.27	K	31%	\$1 436 77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-3-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB FRT 3Y		\$925.36	K	31%	\$638.50 \$718.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
	15-3-OBJ-SNG-1TB 15-3-PS-DR	SEL 1TB Object Single Region <1PB FRT 3Y SEL PowerStore DRaaS 100VM/50TB - FRT-3Y		\$1,040.73 \$842,603.41	S K	31% 31%	\$718.10 \$581.396.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - FRT-3Y		\$9.308.73	K	31%	\$6,423.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-3-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - FRT - 3YR		\$3,342.66	K K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-3-VMCHOST 15-3-VSR-DR-VM	SEL VMC.Host.i316XL-FRT - 3YR SEL 1 Add'I VSR VM DRaaS - FRT - 3Yr		\$237,088.80 \$3,692.50	K	31% 31%	\$163,591.27 \$2,547.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-CC-ASED	SEL 1TB SED Archive-FRT-5Yr		\$2,198.86	K	31%	\$1.517.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-ASED-B	SEL SED Bundle Archive-FRT-5Yr		\$2.393.18	K K	31%	\$1.651.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-ASMSED 15-5-CC-ASMSED-B	SEL 1TB SED Archive (Small)-FRT-5Yr SEL SED Bundle Archive (Small)-FRT-5Yr		\$4,021.02 \$5.304.55		31% 31%	\$2,774.50 \$3.660.14	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-CC-ASMSED-B	SEL 1TB ScaleOut Archive-FRT-5Yr		\$1.845.40	K	31%	\$1,273.33	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-ASO-B	SEL ScaleOut Bundle Archive-FRT-5Yr		\$2.094.89	K	31%	\$1,445,47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-FRT 5Y		\$3,296.92	K K	31%	\$2,274.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
	15-5-CC-ASSO-B 15-5-CC-BE	SEL ScaleOut Bundle Archv (Small)-FRT 5Y SEL 1TB Block Elite-FRT-5Yr		\$4.710.47 \$37,143.75	K K	31% 31%	\$3.250.22 \$25,629.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 FACTION 00 FACTION
	15-5-CC-BE-B	SEL Block Bundle Elite-FRT-5Yr		\$52,273,30	) K	31%	\$36.068.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-BP-B	SEL 1TB Block Premier-FRT-5Yr SFL Block Bundle Premier-FRT-5Yr		\$14,333.52 \$29,556.82	K	31%	\$9,890.13 \$20,394.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-CC-BP-B 15-5-CC-BS	SEL 1TB Block Standard-FRT-5Yr		\$29,556.82 \$4,140.34	K K	31% 31%	\$20,394.21 \$2,856.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-CC-BS-B	SEL Block Bundle Standard-FRT-Syr SEL 1TB Block Turbo-FRT-Syr		\$8,170,62	2 K	31%	\$5,637,73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-BT	SEL 1TB Block Turbo-FRT-5Yr		\$76,459.09	K	31% 31%	\$52,756.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 FACTION
	15-5-CC-BT-B 15-5-CC-ESED	SEL Block Bundle Turbo-FRT-SYr SEL 1TB SED Elite-FRT-SYr		\$92,785.60 \$32,556.82	K	31% 31%	\$64,022.06 \$22,464.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-CC-ESED-B 15-5-CC-ESO	SEL SED Bundle Elite-FRT-5Yr SEL 1TB ScaleOut Elite-FRT-5Yr		\$42,194.32 \$23,791.20	K	31% 31%	\$29,114.08 \$16,415.93	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-ESO	SEL 1TB ScaleOut Elite-FRT-5Yr		\$23,791.20	K	31%	\$16,415.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-ESO-B 15-5-CC-ESSO	SEL ScaleOut Bundle Elite-FRT-5Yr SEL 1TB ScaleOut Elite (Small)-FRT 5Y		\$34,537.24 \$44,802.27	K	31% 31%	\$23,830.70 \$30,913.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 5Y SEL 1TB File Elite-FRT-5Yr		\$59,365.91	K	31%	\$40,962.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-FE	SEL 1TB File Elite-FRT-5Yr		\$37,150.57	K	31%	\$25,633.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-FE-B 15-5-CC-FP	SEL File Bundle Elite-FRT-SYr SEL 1TB File Premier-FRT-SYr		\$52,273.30 \$14.333.52	K	31% 31%	\$36,068.58 \$9.890.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-CC-FP-B	SEL File Bundle Premier-FRT-5Yr		\$29 556 82	K	31%	\$20,394,21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			00 FACTION
	15-5-CC-FS 15-5-CC-FS-B	SEL 1TB File Standard-FRT-5Yr SEL File Bundle Standard-FRT-5Yr		\$4.140.34 \$8,173.30	K	31% 31%	\$2.856.83 \$5,639.58	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-FS-B	SEL File Bundle Standard-FRT-5Yr		\$8,173.30 \$8,909.66	K	31%	\$5,639.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-CC-PSED 15-5-CC-PSED-B	SEL 1TB SED Premier-FRT-5Yr SEL SED Bundle Premier-FRT-5Yr		\$8.909.66	K K	31% 31%	\$6.147.67 \$9,137.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION
	15-5-CC-PSO 15-5-CC-PSO-B	SEL 1TB ScaleOut Premier-FRT-5Yr		\$7.258.62	2 K	31% 31%	\$5.008.45 \$8,203.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-5Yr		\$11,889.30	) K	31%	\$8,203.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-SSED 15-5-CC-SSED-B	SEL 1TB SED Standard-FRT-5Yr SEL SED Bundle Standard-FRT-5Yr		\$7.719.89 \$7.302.27	K	31% 31%	\$5.326.72 \$5.038.57	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-CC-SSO	SEL 1TB ScaleOut Standard-FRT-5Yr		\$6.487.50	K	31% 31%	\$4.476.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-5Yr		\$6,294.38	K K	31%	\$4,343.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-CYREC-CS 15-5-CYREC-MS	SEL CyberRecov-CyberSenseESXiHost-5Y-FRT SEL CyberRecov-ManagementESXiHost-5Y-FRT		\$547,460.88 \$417,672,02	K K	31% 31%	\$377,748.01 \$288 193 69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-DD-69-B	SEL Ded DD 6900 Bundle - FRT - 5yr		\$16,007.39	K	31%	\$11,045.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 5yr		\$12,806.25		31%	\$8,836.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
	15-5-DD-94-B 15-5-DD-94-S	SEL Ded DD 9400 Bundle - FRT - 5yr SEL 96TB Ded DD 9400 add-on - FRT - 5yr		\$15,473.86 \$12,272.73	K K	31% 31%	\$10,676.96 \$8.468.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-DD-99-B	SEL Ded DD 9900 Bundle - FRT - 5yr		\$12,272.73		31%	\$8,468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-DD-99-S	SEL 192TB Ded DD 9900 add-on - FRT - 5Yr		\$10,672.16	K	31%	\$7,363.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
	15-5-DD-MT-B 15-5-DD-MT-S	SEL Data Domain Base Bundle - FRT - 5yr SEL 1TB Data Domain Base - FRT - 5yr		\$15,473.86 \$13,339.77	K	31% 31%	\$10,676.96 \$9,204.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-ECS-REP	SEL Add1 400TB ECSOffsiteScaling FRT 5Y		\$1.541.84	K K	31%	\$1.063.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund FRT 5Y		\$1,541.84	K K	31%	\$1,063.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-FCTN-BLOC 15-5-MCN-100G	SEL Faction Bloc - 5Yr - FRT SEL 100Gbps MultiCloud Network FRT - 5Yr		\$112,055.34	K	31% 31%	\$77,318.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION
	15-5-MCN-100G	SEL 100Gbps MultiCloud Network FRT - 5Yr		\$313.054.23	K	31%	\$216.007.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-MCN-1G	SEL 10Gbps MultiCloud Network FRT - 5Yr SEL 1Gbos MultiCloud Network FRT - 5Yr		\$32.066.76	K	31%	\$22.126.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-MCN-2G 15-5-MCN-40G	SEL 2Gbps MultiCloud Network FRT - 5Yr SEL 40Gbps MultiCloud Network FRT - 5Yr		\$64,133.52	K	31%	\$44,252.13 \$834.626.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-MCN-40G 15-5-MCN-80G	SEL 40Gbps MultiCloud Network FRT - 5Yr SEL 80Gbps MultiCloud Network FRT-5Y		************	K	31% 31%	\$834.626.27 #########	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	15-5-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB FRT 5Y		\$3.083.18	K K	31%	\$2,127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB FRT 5Y		\$3,470.45	K	31%	\$2,394.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	15-5-OBJ-SNG-1PB 15-5-OBJ-SNG-1TB	SEL 1TB Object Single Region >1PB FRT 5Y SEL 1TB Object Single Region <1PB FRT 5Y		\$1.542.27 \$1,734.55	K K	31% 31%	\$1.064.17 \$1,196.84	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	16G-FR-BR2	SEL-SEP+ 16/8/4GEC 1550nm SM 40km 13dB		\$4 858 46	K K	31%	\$3 352 34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	16G-ER-D210-BR2 16G-ER-D220-BR2	SEL-SFP+,16/8/4Gbps,FC,D9210,13dB,40km		\$4,858.46 \$4,858.46	K	31%	\$3,352.34 \$3,352.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SMARTOPTICS 00 SMARTOPTICS
	16G-ER-D220-BR2 16G-ER-D230-BR2	SEL-SFP+,16/8/4Gbps,FC,D9220,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9230,13dB,40km		\$4,858.46 \$4,858.46	K K	31% 31%	\$3,352.34 \$3,352.34	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SMARTOPTICS 00 SMARTOPTICS
	16G-ER-D240-BR2	SEL-SEP+ 16/8/4Ghns EC D9240 13dB 40km		\$4,858,46	6 K	31% 31%	\$3 352 34	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SMARTOPTICS
	16G-ER-D250-BR2 16G-ER-D260-BR2	SEL-SFP+,16/8/4Gbps,FC,D9250,13dB,40km		\$4,858.46 \$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SMARTOPTICS 00 SMARTOPTICS
	16G-ER-D260-BR2 16G-ER-D270-BR2	SEL-SFP+, 16/8/4GbpsFC,D9260,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9270,13dB,40km		\$4 858 46	K K	31% 31%	\$3,352.34 \$3,352.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SMARTOPTICS
	16G-ER-D280-BR2	SEL-SFP+,16/8/4Gbps,FC,D9280,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9280,13dB,40km		\$4,858.46 \$4,858.46	K	31% 31%	\$3,352.34	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS 00 SMARTOPTICS
	16G-ER-D290-BR2	SEL-SFP+,16/8/4Gbps,FC,D9290,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	JO SMARTOPTICS
	16G-ER-D300-BR2 16G-ER-D310-BR2	SEL-SFP+,16/8/4Gbps,FC,D9300,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9310,13dB,40km		\$4,858.46 \$4,858.46	K K	31% 31%	\$3,352.34 \$3,352.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SMARTOPTICS 00 SMARTOPTICS
	16G-ER-D320-BR2	SEL-SFP+,16/8/4Gbps,FC,D9320,13dB,40km		\$4,858.46	K K	31% 31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	16G-ER-D330-BR2	SEL-SFP+,16/8/4Gbps,FC,D9330,13dB,40km		\$4,858.46		31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	16G-ER-D340-BR2 16G-ER-D350-BR2	SEL-SFP+,16/8/4Gbps,FC,D9340,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9350,13dB,40km		\$4,858.46 \$4,858.46	K	31% 31%	\$3,352.34 \$3,352.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SMARTOPTICS 00 SMARTOPTICS
	16G-ER-D360-BR2	SEL-SEP+ 16/8/4Gbps FC D9360 13dB 40km		\$4,858.46	K	31%	\$3 352 34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	1-CC-ASED	SEL 1TB SED Archive-USA-1Yr SEL SED Bundle Archive-USA-1Yr		\$459.82	2 K	31%	\$317.28 \$345.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-ASED-B	SEL SED Bundle Archive-USA-1Yr		\$500.73	K K	31%	\$345.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-ASMSED 1-CC-ASMSED-B	SEL 1TB SED Archive (Small)-USA-1Yr SEL SED Bundle Archive (Small)-USA-1Yr		\$841.09 \$1,109.45	K K	31% 31%	\$580.35 \$765.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 FACTION 00 FACTION
	1-CC-ASO	SEL 1TB ScaleOut Archive-USA-1Yr		\$385.91	K	31%	\$266.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-ASO-B	SEL ScaleOut Bundle Archive-USA-1Yr		\$438.27		31%	\$302.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-ASSO 1-CC-ASSO-B	SEL 1TB ScaleOut Archy (Small)-USA 1Y SEL ScaleOut Bundle Archy (Small)-USA 1Y		\$689.55 \$985.20	K	31% 31%	\$475.79 \$679.79	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	1-CC-R550-B	SEL 1TB Block Elite-USA-1Yr		\$7.768.64		31%	\$5.360.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
	1-CC-BE-B	SEL Block Bundle Elite-USA-1Yr		\$10,933.09	) K	31%	\$7,543.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-BP 1-CC-BP-B	SEL 1TB Block Premier-USA-1Yr SEL Block Bundle Premier-USA-1Yr		\$2,997.82 \$6.181.69	K	31% 31%	\$2,068.50 \$4,265.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	1-CC-BS	SEL 1TB Block Standard-USA-1Yr		\$866.18		31%	\$597.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-BS-B	SEL Block Bundle Standard-USA-1Yr		\$1,708.91	K	31%	\$1,179.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-BT	SEL 1TB Block Turbo-USA-1Yr SEL Block Bundle Turbo-USA-1Yr		\$15,991.41 \$19,406.14	K	31% 31%	\$11,034.07 \$13,390.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION

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			Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS		
ID	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LI	P PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL	. THIRD PARTY PRODUCT PARTNER
	1-CC-ESED 1-CC-ESED-B	SEL 1TB SED Elite-USA-1Yr		\$6.809.45	K	31%	\$4.698.52	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	00 FACTION
	1-CC-ESED-B 1-CC-ESO	SEL SED Bundle Elite-USA-1Yr SEL 1TB ScaleOut Elite-USA-1Yr		\$8,825.18 \$4,975.94	K	31% 31%	\$6,089.37 \$3.433.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 FACTION 00 FACTION
	1-CC-ESO-B	SEL ScaleOut Bundle Elite-USA-1Yr		\$7,223.48	K	31%	\$4,984.20	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-USA 1Y		\$9,370.64	K	31% 31%	\$6,465.74	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-ESSO-B 1-CC-FE	SEL ScaleOut Bundle Elite (Small)-USA 1Y SEL 1TB File Elite-USA-1Yr		\$12,416.18 \$7,770.00	K		\$8,567.16 \$5,361.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 FACTION 00 FACTION
	1-CC-FE-B	SEL 11B File Elite-USA-1Yr SEL File Bundle Elite-USA-1Yr		\$10,933,09	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$5,361.30 \$7,543.83	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-FP	SEL 1TB File Premier-USA-1Yr		\$2,997.82	K	31%	\$2,068.50	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-FP-B	SEL File Bundle Premier-USA-1Yr		\$6,181.69	K	31%	\$4,265.37	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-FS	SEL 1TB File Standard-USA-1Yr		\$866.18	K	31%	\$597.66	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-FS-B 1-CC-PSED	SEL File Bundle Standard-USA-1Yr SEL 1TB SED Premier-USA-1Yr		\$1,709.18	K	31%	\$1,179.33 \$1,285.85	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00		00 FACTION 00 FACTION
	1-CC-PSED-B	SEL SED Bundle Premier-USA-1Yr		\$1,863.55 \$2,769.55	K	31%	\$1,285.85 \$1,910.99	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION
	1-CC-PSO	SEL 1TB ScaleOut Premier-USA-1Yr		\$1,518.14	K	31%	\$1.047.52	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 FACTION
	1-CC-PSO-B	SEL ScaleOut Bundle Premier-USA-1Yr		\$2,486.65	K	31% 31%	\$1,715.79	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-SSED	SEL 1TB SED Standard-USA-1Yr		\$1,614.55	K	31% 31%	\$1,114.04	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-CC-SSED-B 1-CC-SSO	SEL SED Bundle Standard-USA-1Yr SEL TB ScaleOut Standard-USA-1Yr		\$1,527.27 \$1,356.82	K	31%	\$1,053.82 \$936.21	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00	\$0.0	00 FACTION
	1-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-1Yr		\$1,336.62	K	31% 31%	\$908.36	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 FACTION
	1-CREDIT-UNIT	SEL Faction Credit Unit		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-CYREC-CS	SEL CvberRecov-CvberSenseESXiHost-1Y-USA		\$114.501.61	K	31% 31%	\$79.006.11	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-CYREC-MS 1-CYRES-CS	SEL CyberRecov-ManagementESXiHost-1Y-USA SEL Faction CyberResil-CyberSense-1Y-USA		\$79,969.39 \$89.590.91	K	31%	\$55,178.88 \$61.817.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		00 FACTION 00 FACTION
	1-CYRES-GS 1-CYRES-MS	SEL Faction CyberResil-CyberSense-1Y-USA SEL Faction CyberResil-MgmtServer-1Y-USA		\$28,800.00	K	31% 31%	\$19,872.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	DI FACTION
	1-DD-69-B	SEL Ded DD 6900 Bundle - USA - 1vr		\$3.348.00	K	31%	\$2.310.12	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-DD-69-S	SEL 48TB Ded DD 6900 add-on - USA - 1yr		\$2,678.45	K	31% 31%	\$1,848.13	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-DD-94-B	SEL Ded DD 9400 Bundle - USA - 1vr		\$3.236.45	K	31% 31%	\$2,233,15	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-DD-94-S 1-DD-99-B	SEL 96TB Ded DD 9400 add-on - USA - 1yr SEL Ded DD 9900 Bundle - USA - 1yr		\$2,566.91 \$2,566.91	K	31%	\$1,771.17 \$1,771.17	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		00 FACTION
	1-DD-99-B 1-DD-99-S	SEL 192TB Ded DD 9900 add-on - USA - 1Yr		\$2,566.91	K	31% 31%	\$1,771.17	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 FACTION
	1-DD-MT-B	SEL Data Domain Base Bundle - USA - 1 yr SEL 1TB Data Domain Base - USA - 1 yr		\$3 236 45	K	31%	\$2 233 15	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-DD-MT-S	SEL 1TB Data Domain Base - USA - 1yr		\$2,790.00	K	31% 31%	\$1,925.10	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 FACTION
	1-ECS-REP 1-ECS-REP-B	SEL Add 400TR ECSOffeiteSceling USA 1V		\$268.15 \$268.15	K	31% 31%	\$185.02 \$185.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	1-ECO-REP-B	SEL 1100TB ECS Offsite Base Bund USA 1Y SFL Faction Blog - 1½r - USA		\$208.15	K	31%	\$185.02	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION
	1-FCTN-BLOC 1-MCN-100G	SEL Faction Bloc - 1Yr - USA SEL 100Gbps MultiCloud Network USA - 1Y		\$30,303.02 \$383,435.06	K	31% 31%	\$20,909.08 \$264,570.19	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-MCN-10G	SEL 10Gbps MultiCloud Network USA - 1Y		\$50,088.68	K	31% 31%	\$34,561.19	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-MCN-1G	SEL 1Gbps MultiCloud Network USA - 1Yr		\$5,130.68	K	31%	\$3,540.17	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-MCN-2G 1-MCN-40G	SEL 2Gbps MultiCloud Network USA - 1Yr SEL 40Gbps MultiCloud Network USA - 1Y		\$10,261.36 \$193.536.53	K	31% 31%	\$7,080.34 \$133.540.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION
	1-MCN-40G 1-MCN-5G	SEL 5Gbps MultiCloud Network USA - 1Yr		\$193,536.53 \$25,653.41	K	31%	\$133,540.21	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 FACTION
	1-MCN-80G	SEL 80Gbps MultiCloud Network USA-1Y		\$383,435.06	K	31% 31%	\$17,700.85 \$264,570.19	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 1Y		\$536.18	K	31%	\$369.96	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 FACTION
	1-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB USA 1Y SEL 1TB Object Single Region >1PB USA 1Y		\$603.55	K	31% 31%	\$416.45 \$184.98	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION
	1-OBJ-SNG-1PB 1-OBJ-SNG-1TB	SEL 1TB Object Single Region >1PB USA 1Y		\$268.09 \$301.64	K	31%	\$184.98	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 FACTION
	1YR-ENT-BUNDLE	SEL 1TB Oblect Single Region <1PB USA 1Y SEL Catalog/Data Mgmt Starter for ENT		\$38,461.54	K	31% 31%	\$208.13 \$26,538.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 INDEX ENGINES
	1YR-ENTGOV-BUNDL	SEL Primary Data Governance POC for ENT		\$15.000.00	K	31%	\$10.350.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	00 INDEX ENGINES
	1YR-MM-BUNDLE	SEL Catalog/Data Momt Starter for MM		\$15,384.62	K	31% 31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	1YR-MMGOV-BUNDLE	SEL Primary Data Governance POC for MM SEL-SW Virt LDX-E1000V-10TB-VW		\$5.000.00	K	31% 31%	\$3.450.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	200-200025 200-200025-CVM	SEL-SW Virt LDX-E1000V-10TB-VW SEL SW ESX LDXE-10TB-VW-SSMCONV		\$31,538.46 \$536.92	K	31%	\$21,761.54 \$370.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200025-CVM	SEL SW LDXE-1010F-VW-SSMCONV		\$1,564,62	K	31% 31%	\$1.079.59	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200069	SEL-SW LG Cint FCS FCS-FCI1-4		\$65,384.62	K	31% 31% 31% 31%	\$45,115.39	\$0.00	\$0.00	\$0.00	\$0.0				00 VIRTUAL INSTRUMENTS
	200-200069-CVM	SEL SW C FCS FCI1-4-SSMCONV		\$1,112.31	K	31%	\$767.49	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200069-SM 200-200070	SEL SW C FCS FCS-FC11-4-SSM SFI-SW LG Clnt ISCS LISC-10GC1-4		\$3,243.08 \$42.518.46	K	31%	\$2,237.73 \$29.337.74	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200070 200-200070-CVM	SEL SW C ISCSI 10GC1-4-SSMCONV		\$42,518.46	K	31%	\$498.93	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VIRTUAL INSTRUMENTS
	200-200070-CVM	SEL SW C ISCSI TOGC 1-4-SSMCONV		\$2,107.69	K	31% 31%	\$1,454,31	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200072	SEL-SW LG Clnt SMB2 SMB-10GC2-4		\$42,518.46	K	31% 31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VIRTUAL INSTRUMENTS
	200-200072-CVM	SEL SW C SMB2 10GC2-4-SSMCONV		\$723.08	K	31%	\$498.93	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VIRTUAL INSTRUMENTS
	200-200072-SM 200-200073	SEL SW C SMB2 SMB-10GC2-4-SSM SEL-SW LG Cint SMB3 SMB-10GC3-4		\$2,107.69 \$42,518.46	K	31% 31%	\$1,454.31 \$29,337.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200073-CVM	SELSW C SMB3 10GC3-4-SSMCONV		\$42,518.46	K	31%	\$498.93	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00		00 VIRTUAL INSTRUMENTS
	200-200073-SM	SEL SW C SMB3 SMB-10GC3-4-SSM		\$2,107.69	K	31% 31%	\$1,454.31	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200075	SEL-SW LG Clnt NFSv3 NFS-10GC3-4		\$42.518.46	K	31% 31%	\$29.337.74	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200075-CVM	SEL SW C NFSv3 10GC3-4-SSMCONV		\$723.08	K	31%	\$498.93	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200075-SM	SEL SW C NFSv3 NFS-10GC3-4-SSM SEL-SW LG Clnt NFSv4NFS-10GC4-4		\$2,107.69	K	31%	\$1,454.31 \$29.337.74	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200076 200-200076-CVM	SEL-SW LG Clnt NFSv4NFS-10GC4-4 SEL SW C NFSv410GC4-4-SSMCONV		\$42.518.46 \$723.08	K	31% 31%	\$29.337.74 \$498.93	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200076-SM	SEL SW C NFSv4NFS-10GC4-4-SSM		\$2,107.69	K	31%	\$1,454,31	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200077	SEL-SW LG CIntNFS41 NFS-10GC41-4		\$42,518.46	K	31%	\$29,337.74	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200077-CVM	SEL SW CNFS41 10GC41-4-SSMCONV		\$723.08	K	31% 31%	\$498.93	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200077-SM 200-200078	SEL SW CNFS41 NFS-10GC41-4-SSM SEL-SW LG Clnt HTTP HCS-10GC1-4		\$2,107.69 \$42.518.46	K	31%	\$1,454.31 \$29.337.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200078-CVM	SEL SW C 10GC1-4-SSMCONV		\$723.08	K	31% 31%	\$498.93	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200078-SM	SELSWICHTTP-10GC1-4-SSM		\$2 107 69	K	31% 31%	\$1 454 31	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200079	SEL-SW LG Cint HTPS HCSS-10GC1-4		\$12,144.62	K	31%	\$8,379.79	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		00 VIRTUAL INSTRUMENTS
	200-200079-CVM 200-200079-SM	SEL SW C HTTPS-10GC1-4-SSMCONV SEL SW C HTTPS-10GC1-4-SSM		\$207.69 \$603.08	K	31% 31%	\$143.31 \$416.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-2000/9-SM 200-200080	SEL-SW LG Clot Swt OSSWT-10GC1-4		\$12 144 62	K	31%	\$8 379 70	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0 \$0.0	00 VIRTUAL INSTRUMENTS
	200-200080-CVM	SEL SW C Swt OS-10GC1-4-SSMCONV		\$12,144.62 \$207.69	K	31% 31%	\$8,379.79 \$143.31	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200080-SM	SEL SW C Swt OSSWT-10GC1-4-SSM		\$603.08	K	31% 31%	\$416.13 \$8,379.79	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200084	SEL-SW LG Cint Kerb KER-10GC1-4		\$12,144.62	K	31%	\$8,379.79	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200084-CVM 200-200084-SM	SEL SW C Kerb 10GC1-4-SSMCONV SEL SW C Kerb KER-10GC1-4-SSM		\$207.69 \$603.08	K	31% 31%	\$143.31 \$416.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200084-SM 200-200089	SEL-SW LG Cint IPv6 IPv6-10GC1-4-SSM		\$97,200.00	K	31%	\$67,068.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200089-CVM	SEL SW C IPv6 10GC1-4-SSMCONV		\$1,650.77	K	31% 31%	\$1,139.03	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200089-SM	SEL SW C IPv6 IPV6-10GC1-4-SSM		\$4,818.46	K	31% 31%	\$3,324.74	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200090	SEL-SW LG CInt FCS FCS-FCI1-8		\$108,923.08	K	31%	\$75,156.93	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200090-CVM 200-200090-SM	SEL SW C FCS FC11-8-SSMCONV SEL SW C FCS FC3-FC11-8-SSM		\$1,852.31 \$5,404.62	K	31% 31% 31%	\$1,278.09 \$3,729.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200091	SEL-SW LG Clot ISCSLISC-10GC1-8		\$70,880,00	K	31%	\$48 907 20	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200091-CVM	SEL SW C ISCSI 10GC1-8-SSMCONV SEL SW C ISCSI ISC-10GC1-8-SSM		\$1.204.62 \$3,513.85	K	31% 31%	\$831.19 \$2,424.56	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200091-SM	SEL SW C ISCSI ISC-10GC1-8-SSM		\$3,513.85	K	31%	\$2,424.56	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200093	SEL-SW LG Clnt SMB2 SMB-10GC2-8		\$70.880.00	K	31% 31%	\$48.907.20	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200093-CVM	SEL SW C SMB2 10GC2-8-SSMCONV		\$1,204.62	K	31%	\$831.19	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VIRTUAL INSTRUMENTS
	200-200093-SM 200-200094	SEL SW C SMB2 SMB-10GC2-8-SSM SEL-SW LG Cint SMB3 SMB-10GC3-8		\$3.513.85 \$70.880.00	K	31% 31%	\$2.424.56 \$48.907.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200094-CVM	SEL SW C SMB3 10GC3-8-SSMCONV		\$1,204.62	K	31% 31%	\$831.19	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VIRTUAL INSTRUMENTS
	200-200094-SM	SEL SW C SMB3 SMB-10GC3-8-SSM		\$3,513.85	K	31%	\$2,424.56	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200096	SEL-SW LG Clnt NFSv3 NFS-10GC3-8		\$70.880.00	K	31%	\$48.907.20	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200096-CVM 200-200096-SM	SEL SW C NFSv3 10GC3-8-SSMCONV SEL SW C NFSv3 NFS-10GC3-8-SSM		\$1,204.62 \$3,513.85	K	31% 31% 31%	\$831.19 \$2,424.56	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0		\$0.00 \$0.00		00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200096-SM 200-200097	SEL SW C NFSv3 NFS-10GC3-8-SSM SEL-SW LG Clnt NFSv4 NFS-10GC4-8		\$3,513.85	K	31%	\$2,424.56 \$48.907.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200097-CVM	SEL SW C NFSv4 10GC4-8-SSMCONV		\$1,204.62	K	31% 31%	\$831.19	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS
	200-200097-SM	SEL SW C NFSv4 NFS-10GC4-8-SSM		\$3,513.85	K	31%	\$2,424.56	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200098	SEL-SW LG CIntNFS41 NFS-10GC41-8		\$70.880.00		31%	\$48,907,20	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		

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AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LI	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	200-200098-SM 200-200099	SEL SW CNFS41 NFS-10GC41-8-SSM SEL-SW LG Clint HTTP HCS-10GC1-8		\$3.513.85 \$70.880.00	K	31% 31%	\$2.424.56 \$48.907.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200099 200-200099-CVM	SEL SW C 10GC1-8-SSMCONV		\$1,204.62	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VIRTUAL INSTRUMENTS
	200-200099-SM	SEL SW C HTTP-10GC1-8-SSM		\$3,513.85	K	31%	\$2,424.56	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200100 200-200100-CVM	SEL-SW LG Cint HTPS HCSS-10GC1-8 SEL SW C HTTPS-10GC1-8-SSMCONV		\$20,253.85 \$344.62	K	31% 31%	\$13,975.16 \$237.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200100-CVM	SEL SW C HTTPS-10GC1-8-SSM SEL SW C HTTPS-10GC1-8-SSM		\$1,004.62	K	31%	\$693.19	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VIRTUAL INSTRUMENTS
	200-200101	SEL-SW LG Cint Swt OSSWT-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200101-CVM 200-200101-SM	SEL SW C Swt OS-10GC1-8-SSMCONV SEL SW C Swt OSSWT-10GC1-8-SSM		\$344.62 \$1.004.62	K	31% 31%	\$237.79 \$693.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200101-SM 200-200105	SEL SW C Swt OSSWT-10GC1-8-SSM SEL-SW LG Cint Kerb KER-10GC1-8		\$1,004.62 \$20,253.85	K	31%	\$693.19 \$13,975.16	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0		\$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200105-CVM	SEL SW C Kerb 10GC1-8-SSMCONV		\$344.62	K	31% 31%	\$237.79	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200105-SM	SEL SW C Kerb KER-10GC1-8-SSM		\$1,004.62	K	31% 31%	\$693.19	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200110 200-200110-CVM	SEL-SW LG Cint IPv6 IPV6-10GC1-8 SEL SW C IPv6 10GC1-8-SSMCONV		\$162,000.00 \$2,752.31	K	31%	\$111,780.00 \$1.899.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200110-CVM	SEL SW C IPV6 10GC1-6-SSMCONV SEL SW C IPV6 IPV6-10GC1-8-SSM		\$8,029.23	K	31% 31%	\$5,540.17	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200111	SEL-SW LDX-E Mamt 2P LDXE-APP02		\$43,538,46	K	31% 31%	\$30.041.54	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200111-CVM 200-200111-SM	SEL SW WW 2P LDXE-APP02-SSMCONV SEL SW WW Momt 2P LDXE-APP02-SSM		\$741.54 \$2.163.08	K	31%	\$511.66 \$1.492.53	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200111-SM 200-200112	SEL-SW LDX-E Mamt 4P LDXE-APP04		\$65.384.62	K	31% 31% 31%	\$1,492.53	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VIRTUAL INSTRUMENTS
	200-200112-CVM	SEL SW WW 4P LDXE-APP04-SSMCONV		\$1,112.31	K	31%	\$767.49	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200112-SM 200-200113	SEL SW WW Mamt 4P LDXE-APP04-SSM SEL-SW LDX-E Mamt 8P LDXE-APP08		\$3.243.08 \$108,923.08	K	31% 31%	\$2.237.73	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200113 200-200113-CVM	SEL-SW LDX-E Mgmt 8P LDXE-APP08 SEL SW WW 8P LDXE-APP08-SSMCONV		\$108,923.08	K	31%	\$75,156.93 \$1,278.09	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VIRTUAL INSTRUMENTS
	200-200113-SM	SEL SW WW Mgmt 8P LDXE-APP08-SSM		\$5,404.62	ĸ	31% 31%	\$3,729.19	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200305	SEL-HW LDX LoadGenA LDX-6204-32G		\$180.000.00	K	31% 31%	\$124,200,00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200398	SEL-SW LG Cint FCS FCI2-4		\$82,769.23	K	31%	\$57,110.77	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200398-CVM 200-200398-SM	SEL SW C FCS FCI2-4-SSMCONV SEL SW C FCS FCS-FCI2-4-SSM		\$1.409.23 \$4,109.23	K	31% 31%	\$972.37 \$2,835.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200419	SEL-HW WL Gen 7104-40G		\$230 923 08	K	31% 31%	\$159 336 93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200430 200-200430-CVM	SEL-SW LG CIRT ISCSI ISC-40GC1-4 SEL SW C ISCSI 40GC1-4-SSMCONV		\$102,333.85 \$1,738.46	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	\$0.00 \$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200430-CVM 200-200430-SM	SEL SW C ISCSI 40GC1-4-SSMCONV SEL SW C ISCSI ISC-40GC1-4-SSM		\$5.072.31	K	31% 31%	\$1,199.54 \$3,499.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
		SEL-SW LG Clnt SMB2 SMB-40GC2-4		\$102,333.85 \$1,738.46	K	31%	\$70,610.36 \$1,199.54	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200432 200-200432-CVM	SEL SW C SMB2 40GC2-4-SSMCONV		\$1,738.46	K	31% 31%	\$1,199.54	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200432-SM 200-200433	SEL SW C SMB2 SMB-40GC2-4-SSM SEL-SW LG Cint SMB3 SMB-40GC3-4		\$5,072.31 \$102,333.85	K	31% 31%	\$3,499.89 \$70,610.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200433 200-200433-CVM	SEL-SW LG CINT SMB3 SMB-40GC3-4 SEL SW C SMB3 40GC3-4-SSMCONV		\$102,333.85 \$1,738.46	K	31%	\$70,610.36 \$1,199.54	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200433-SM	SEL SW C SMB3 SMB-40GC3-4-SSM		\$5,072.31	ĸ	31% 31%	\$3,499.89	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200435	SEL-SW LG Clnt NFSv3 NFS-40GC3-4		\$102,333.85	K	31% 31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200435-CVM 200-200435-SM	SEL SW C NFS/3 40GC3-4-SSMCONV SEL SW C NFS/3 NFS-40GC3-4-SSM		\$1,738.46 \$5,072.31	K	31%	\$1,199.54 \$3,499.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200437	SEL-SW LG CInt NFSv4 NFS-40GC4-4		\$102,333.85	K	31% 31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200437-CVM	SEL SW C NFSv4 40GC4-4-SSMCONV		\$1,738.46	K	31%	\$1,199.54	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200437-SM	SEL SW C NFSv4 NFS-40GC4-4-SSM SEL-SW LG Cint NFS41 NFS-40GC41-		\$5.072.31	K	31% 31%	\$3.499.89 \$70,610.36	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200438 200-200438-CVM	SEL-SW LG CINT NFS41 NFS-40GC41-		\$102,333.85 \$1.738.46	K	31%	\$70,610.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200438-SM	SEL SW C NFS41 40GC41-4-SSMCONV SEL SW C NFS41 NFS-40GC41-4-SSM		\$5,072.31	K	31% 31%	\$1.199.54 \$3,499.89	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200439	SEL-SW LG Clnt HTTP HCS-40GC1-4		\$102.333.85	K	31% 31%	\$70.610.36	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200439-CVM	SEL SW C 40GC1-4-SSMCONV		\$1,738.46	K	31%	\$1,199.54	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200439-SM 200-200440	SEL SW C HTTP-40GC1-4-SSM SEL-SW LG Cint HTTPS-40GC1-4		\$5.072.31 \$29.243.08	K	31% 31%	\$3.499.89 \$20.177.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200440-CVM	SEL SW C HTTPS-40GC1-4-SSMCONV		\$496.92 \$1,450.77	K	31% 31%	\$342.87	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200440-SM	SEL SW C HTTPS-40GC1-4-SSM		\$1,450.77	K	31%	\$1.001.03	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200441 200-200441-CVM	SEL-SW LG Cint Swt OSSWT-40GC1-4 SFL SW C Swt OS-40GC1-4-SSMCONV		\$29,243.08 \$496.92	K	31% 31% 31% 31%	\$20,177.73 \$342.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200441-SM	SEL SW C Swt OSSWT-40GC1-4-SSM		\$1,450.77	K	31%	\$1,001.03	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
5	200-200445	SEL-SW LG Clnt Kerb KER-40GC1-4		\$29,243.08	K	31%	\$20,177.73	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200445-CVM 200-200445-SM	SEL SW C Kerb 40GC1-4-SSMCONV SEL SW C Kerb KER-40GC1-4-SSM		\$496.92 \$1,450.77	K	31% 31%	\$342.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200450	SEL-SW LG Cint IPv6 IPv6-40GC1-4		\$233,876.92	K	31%	\$1,001.03 \$161,375.07	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200450-CVM	SEL SW C IPv6 40GC1-4-SSMCONV		\$3,972.31	K	31% 31%	\$2,740.89	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VIRTUAL INSTRUMENTS
	200-200450-SM 200-200482	SEL SW C IPv6 IPv6-40GC1-4-SSM SEL HW WL Gen 7104-25G		\$11,592.31 \$180.000.00	K	31% 31%	\$7,998.69 \$124,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200487	SEL NW WE Gen 7104-25G SEL SW LG Cint ISCSI ISC-25GC1-4		\$79,753.85	K	31%	\$55.030.16	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200487-CVM	SEL SW C ISCSI 25GC1-4-SSMCONV		\$1,355.38	K	31% 31%	\$935.21	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200487-SM	SEL SW C ISCSI ISC-25GC1-4-SSM		\$3,953.85	K	31% 31%	\$2,728.16	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VIRTUAL INSTRUMENTS
	200-200489 200-200489-CVM	SEL SW LG Cint SMB2 SMB-25GC2-4 SEL SW C SMB2 25GC2-4-SSMCONV		\$79,753.85 \$1,355.38	K	31%	\$55,030.16 \$935.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200489-CVM	SEL SW C SMB2 25GC2-4-SSMCONV SEL SW C SMB2 SMB-25GC2-4-SSM		\$3,953.85	K	31% 31%	\$2.728.16	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VIRTUAL INSTRUMENTS
	200-200490	SEL SW LG Clnt SMB3 SMB-25GC3-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200490-CVM	SEL SW C SMB3 25GC3-4-SSMCONV		\$1.355.38	K	31% 31%	\$935.21	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200490-SM 200-200492	SEL SW C SMB3 SMB-25GC3-4-SSM SEL SW LG Cint NFSv3 NFS-25GC3-4		\$3,953.85 \$79,753.85	K	31%	\$2,728.16 \$55.030.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200492 200-200492-CVM	SEL SW C NFSv3 25GC3-4-SSMCONV		\$1,355.38	K	31% 31%	\$935.21	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200492-SM	SEL SW C NFSv3 NFS-25GC3-4-SSM		\$3,953,85	K	31% 31%	\$2,728,16	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200493 200-200493-CVM	SEL SW LG Cint NFSv4 NFS-25GC4-4 SEL SW C NFSv4 25GC4-4-SSMCONV		\$79,753.85 \$1,355.38	K	31%	\$55,030.16 \$935.21	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200493-CVM 200-200493-SM	SEL SW C NFSv4 25GC4-4-SSMCONV SEL SW C NFSv4 NFS-25GC4-4-SSM		\$1.355.38 \$3,953.85	K	31% 31%	\$2,728,16	\$0.00	\$0.00	\$0.00	\$0.0	S0.00 S0.00	\$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200494	SELSWIG Cint NES41 NES-25GC41-4		\$79,753,85	K	31% 31%	\$55,030.16 \$935.21	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200494-CVM	SEL SW C NFS41 25GC41-4-SSMCONV		\$1,355.38	K	31%	\$935.21	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200494-SM 200-200495	SEL SW C NFS41 NFS-25GC41-4-SSM SEL SW LG Cint HTTP HCS-25GC1-4		\$3,953.85 \$79,753.85	K	31% 31%	\$2,728.16 \$55,030.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200495 200-200495-CVM	SEL SW C 25GC1-4-SSMCONV		\$1.355.38	K	31%	\$935.21	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200495-SM	SEL SW C 25GC1-4-SSMCONV SEL SW C HTTP-25GC1-4-SSM		\$1,355.38 \$3,953.85	K	31% 31%	\$935.21 \$2,728.16	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200496	SEL SW LG Clnt HTTPS HCSS-25GC1-4		\$22,929.23	K	31% 31%	\$15,821.17	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200496-CVM 200-200496-SM	SEL SW C HTTPS-25GC1-4-SSMCONV SEL SW C HTTPS-25GC1-4-SSM		\$390.77 \$1,136.92	K	31%	\$269.63 \$784.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200497	SELSW LG Clnt Swt OSSWT-25GC1-4		\$22,929.23	K	31% 31%	\$15,821.17	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200497-CVM	SEL SW C OS-25GC1-4-SSMCONV		\$390.77	K	31% 31%	\$269.63	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200497-SM 200-200501	SEL SW C OSSWT-25GC1-4-SSM SEL SW LG Cint Kerb KER-25GC1-4		\$1,136.92 \$22,929.23	K	31%	\$784.47 \$15,821.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200501-CVM	SEL SW C Kerb 25GC1-4-SSMCONV		\$390.77	K	31% 31%	\$269.63	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200501-SM	SELSW C Kerb KER-25GC1-4-SSM		\$1,136.92	K	31%	\$784.47	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200506	SEL SW LG CInt IPv6 IPv6-25GC1-4 SEL SW C IPv6 25GC1-4-SSMCONV		\$182.436.92	K	31% 31%	\$125.881.47 \$2,137.94	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200506-CVM 200-200506-SM	SEL SW C IPv6 25GC1-4-SSMCONV SEL SW C IPv6 IPv6-25GC1-4-SSM		\$3,098.46 \$9.043.08	K	31%	\$2,137.94 \$6.239.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200519	SEL HW Wwisdom E2000		\$64,769.23	K	31% 31%	\$44,690.77	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRU
	200-200520	SEL HW WL Gen 7104-10G		\$95.846.15	K	31%	\$66.133.84	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200521 200-200522	SEL HW WL Gen 7108-10G		\$159,846.15 \$147.538.46	K	31%	\$110,293.84	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		0 VIRTUAL INSTRUMENTS
	200-200522 200-200523	SEL HW WL Gen 6204-16G SEL HW WL Gen 6208-16G		\$147.538.46 \$246.000.00	K	31% 31%	\$101.801.54 \$169.740.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200524	SEL HW WL Gen U2022-10G-16FC		\$156.461.54	ĸ	31%	\$107.958.46	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200525	SEL HW WL Gen U2044-10G-16FC		\$260,769.23	K	31%	\$179,930.77	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200526	SEL SW BN PROT 10G-2 SEL SW BN PROT 10G-4		\$86,615.38 \$129.846.15	K	31% 31%	\$59,764.61 \$89,593.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200527 200-200527-CVM	SEL SW BN PROT 10G-4 SEL SW BN PROT 10G-4-SSMCONV		\$129,846.15	K	31%	\$1,523.31	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	200-200527-SM	SEL SW BN PROT 10G-4-SSM		\$6,440.00	K	31%	\$4,443.60	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	200-200528	SEL SW BN PROT 10G-8		\$194,769,23	V	31%	\$134.390.77	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		0 VIRTUAL INSTRUMENTS

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BAND	SKU	DESCRIPTION	Model Sub	EMC LIST		NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT	BASIC MNT LP PS V	UPG ENH TO	WTY UPG BASIC TO PS	RENEWAI	. THIRD PARTY PRODUCT PARTNER
			sku	PRICE USE	CODE	Discount %	NET PRICE	PLUS MNT LP	MNT LP	ENH MNT LP		LP	ENH LP		
5	200-200528-SM 200-200529	SEL SW BN PROT 10G-8-SSM SEL SW BN PROT 25G-4		\$9.660.00 \$243,692.31	K	31% 31%	\$6.665.40 \$168,147.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200529-CVM	SEL SW BN PROT 25G-4-SSMCONV		\$4.140.00	K	31%	\$2.856.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	200-200529-SM 200-200530	SEL SW BN PROT 25G-4-SSM SEL SW BN PROT 40G-2		\$12,081.54 \$209,230.77	K	31% 31%	\$8,336.26 \$144,369.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200530-CVM	SEL SW BN PROT 40G-2-SSMCONV		\$3,555.38	K	31%	\$2,453.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	200-200530-SM	SEL SW BN PROT 40G-2-SSM		\$10,376.92	K	31%	\$7,160.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	200-200531 200-200531-CVM	SEL SW BN PROT 40G-4 SEL SW BN PROT 40G-4-SSMCONV		\$314,000.00 \$5,333.85	K	31% 31%	\$216,660.00 \$3,680.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200531-CVM	SEL SW BN PROT 40G-4-SSMCONV		\$15.564.62	K	31%	\$10 739 59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	200-200545	SEL SW CI S3P-10GC1-4		\$24,290.77	K	31%	\$16,760.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	200-200545-CVM	SEL SW CI S3P-10GC1-4-SSMCONV SEL SW C S3P-10GC1-4-SSM		\$413.85 \$1.204.62	K	31% 31%	\$285.56 \$831.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200545-SM 200-200546	SEL SW C S3P-10GC1-4-SSM SEL SW CI S3P-10GC1-8		\$1,204.62	K	31%	\$831.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0. \$0	00 VIRTUAL INSTRUMENTS
	200-200546-CVM	SEL SW CI S3P-10GC1-8-SSMCONV		\$689.23	K	31%	\$475.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	200-200546-SM	SEL SW C S3P-10GC1-8-SSM		\$2,007.69	K	31%	\$1,385.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	200-200566 200-200566-CVM	SEL SW CI S3P-40GC1-4 SEL SW CI S3P-40GC1-4-SSMCONV		\$58,486.15 \$993.85	K	31% 31%	\$40,355.44 \$685.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200566-SM	SEL SW C S3P-40GC1-4-SSM		\$2,900.00		31%	\$2,001,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	200-200567	SEL SW CI S3P-25GC1-4		\$45.858.46	K	31%	\$31.642.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	200-200567-CVM 200-200567-SM	SEL SW CI S3P-25GC1-4-SSMCONV SEL SW C S3P-25GC1-4-SSM		\$780.00 \$2.273.85	K	31% 31%	\$538.20 \$1.568.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200585	SEL SW WW SB-APP04		\$108,923.08	K	31%	\$75,156.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	200-200585-CVM	SEL SW WW SB-APP04-SSMCONV		\$1.852.31	К	31%	\$1,278.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	200-200585-SM	SEL SW WW SB-APP04-SSM		\$5,404.62	K	31%	\$3,729.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VIRTUAL INSTRUMENTS
	200-200586 200-200594	SEL HW SBWLG VLF25604-32G SEL SW BN PROT V5Plus		\$180.000.00	K	31% 31%	\$124.200.00 \$48,936.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VIRTUAL INSTRUMENTS 00 VIRTUAL INSTRUMENTS
	200-200600-SM	SEL AS StackPlay Eng P25 SSM		\$2,230,77	K	31%	\$1.539.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	2063-LIC	SEL HZ-PRA50-STD100-UG-F		\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CARAHSOFT
	2063-LIC-L1 2063-LIC-L2	SEL HZ-PRA50STD100UGF-L1 SEL HZ-PRA50STD100UGF-L2		\$13,063.00 \$12,788.00	K	31% 31%	\$9,013.47 \$8,823.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT 00 CARAHSOFT
	2063-LIC-L3	SEL HZ-PRA50STD100LIGE-L3		\$12,375,00	K	31%	\$8 538 75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 CARAHSOFT
	2063-LIC-L4	SEL HZ-PRA50STD100UGF-L4		\$11,963.00	K	31% 31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT
	2063-LIC-L5 210-AEDP	SEL HZ-PRA50STD100UGF-L5 SEL S3048-ON, PSU to IO, 1xAC PSU, OS9		\$11,413.00 \$8,452.50	K	31% 31%	\$7,874.97 \$5,832.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CARAHSOFT 00 DELL NETWORKING
	210-AEDP 210-AEDR	SEL S3048-ON, PSU to IO 1XAC PSU OS9 TAA		\$8,452.50	K	31%	\$5,832.23	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	210-ALSR	SEL S3048-ON, PSU to IO 1xAC PSU OS9 TAA SEL S4148F-ON, PSU to IO , 2 PSU, OS10		\$21 696 15	i K	31%	\$5,832.23 \$14,970.34	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 DELL NETWORKING
	210-ALSS	SEL S4148F-ON, PSU to IO 2 PSU OS10 TAA SEL S4148T-ON, PSU to IO, 2 PSU, OS10		\$21,696.15 \$21,433.36	K	31% 31%	\$14,970.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	210-ALSV 210-ALSW	SEL S4148T-ON, PSU to IO, 2 PSU, OS10 SEL S4148T-ON, PSU to IO 2 PSU OS10 TAA		\$21,433.36 \$21,433.36	K	31% 31%	\$14,789.02 \$14,789.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 DELL NETWORKING 00 DELL NETWORKING
	210-ALTF	SEL S4128F-ON, PSU to IO . 2 PSU, OS10		\$13,903.05	K	31%	\$9,593.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	210-ALTG	SEL S4128F-ON, PSU to IO 2 PSU OS10 TAA		\$13,903.05	K	31% 31%	\$9,593.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	210-ALTI 210-ALTJ	SEL S4128T-ON, PSU to IO, 2 PSU, OS10		\$15,079.05	K	31%	\$10,404.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 DELL NETWORKING
	210-ALIJ 210-AOYS	SEL S4128T-ON, PSU to IO 2 PSU OS10 TAA SEL S4112E-ON PSU to IO 2 VAC PSU OS10		\$15,079.05 \$11,060.70	K	31%	\$10,404.54 \$7,631.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0. \$0	00 DELL NETWORKING 00 DELL NETWORKING
	210-AOYZ	SEL S4112F-ON. PSU to IO. 2xAC PSU. OS10 SEL S4112F-ON, PSUtoIO 2xAC PSU OS10 TAA		\$11,060,70	K	31% 31%	\$7,631.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 DELL NETWORKING
	210-AOZC	SEL S4112T-ON. PSU to IO. 2xAC PSU. OS10 SEL S4112T-ON, PSUtoIO 2xAC PSU OS10 TAA		\$11.159.00 \$11,159.00	K	31%	\$7.699.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	210-AOZD 210-APFB	SEL S4112T-ON, PSUtoIO 2xAC PSU OS10 TAA		\$11,159.00	K	31%	\$7,699.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING 00 DELL NETWORKING
	210-APFB 210-APFC	SEL S5248F-ON. PSU to IO. 2 PSU. OS10 SEL S5248F-ON, PSU to IO 2 PSU OS10 TAA		\$27.577.22 \$31.294.49	K	31% 31%	\$19.028.28 \$21.593.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 DELL NETWORKING
	210-APGF	SEL Z9264F-ON. PSU to IO. 2xAC PSU. OS10 SEL Z9264F-ON PSUtoIO 2xAC PSU OS10 TAA		\$52.020.00	K	31%	\$35.893.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	210-APGG	SEL Z9264F-ON PSUtoIO 2xAC PSU OS10 TAA		\$57,450.00	K	31%	\$39,640.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 DELL NETWORKING
	210-APHG 210-APHI	SEL S5296F-ON, PSU to IO. 2 PSU, OS10 SEL S5296F-ON, PSU to IO 2 PSU OS10 TAA		\$36.771.00 \$42.463.81	K	31% 31%	\$25.371.99 \$29.300.03	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 DELL NETWORKING 00 DELL NETWORKING
	210-APHL	SEL S5232F-ON PSUtoIO 2xAC PSU OS10 TAA		\$40,780.79	K	31%	\$28,138.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			00 DELL NETWORKING
	210-APHN	SEL S5232F-ON, PSU to IO, 2xAC PSU, OS10		\$35,720.40	K	31%	\$24,647.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	210-APHT 210-APHU	SEL S5224F-ON, PSU to IO, 2 PSU, OS10 SEL S5224F-ON, PSU to IO 2 PSU OS10 TAA		\$15,912.00 \$20,367.36	K	31%	\$10,979.28 \$14,053.48	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 DELL NETWORKING
	210-APHZ	SEL S5212F-ON, PSU to IO, 2 PSU, OS10		\$11,120.00	K	31%	\$7,672.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 DELL NETWORKING
	210-APIB	SEL S5212F-ON, PSU to IO 2 PSU OS10 TAA		\$13,107.00	K	31%	\$9,043.83 \$2,388.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	250DW1PRSS2 250DW1PRSSP	SEL SS renew DW250users 1DA Probe 50SL		\$3,462.00	K	31%	\$2,388.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VARONIS 00 VARONIS
	250DW1PRSSP2	SEL DW250user 1DA Probe 50SL SS + Sup1yr SEL SS+Sup renew DW250 1DA Probe 50SL		\$24,240.00 \$4.617.00	K	31% 31%	\$16,725.60 \$3,185.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VARONIS
	25DW1PRSS2	SEL SS renewal DW25users 1 DA Probe 50SL		\$1,292.00	K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VARONIS
	25DW1PRSSP	SEL DW25user 1DA Probe 50SL SS Sup 1vr		\$9,123.00	K	31%	\$6.294.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VARONIS
	25DW1PRSSP2 300-000004-SM	SEL SS Sup + renew DW25 1 DA Probe 50SL SEL AS CW CostMomt SSM		\$1,711.00 \$18.46	K	31% 31%	\$1,180.59 \$12.74	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VIRTUAL INSTRU
	30DAY-CC-PROMO	SEL AS CW Costmightt SSM SEL IE Workshop 30 Day Single Server		\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			00 INDEX ENGINES
	3136SL	SEL: CORD,PWR,N5-15 C13,18AWG,6FT		\$5.00		31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	32G-IR-D210-BR	SEL: CORD,PWR,N5-15 C13,18AWG,6FT SEL-SFP28.32/16/8/Gbos.FC.D9210.7dB.10km		\$6.146.15	K	31%	\$4.240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SMARTOPTICS
	32G-IR-D220-BR 32G-IR-D230-BR	SEL-SFP28,32/16/8/Gbps,FC,D9220,7dB,10km SEL-SFP28,32/16/8/Gbps,FC,D9230,7dB,10km		\$6,146.15 \$6,146.15	K	31% 31%	\$4,240.84 \$4.240.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SMARTOPTICS 00 SMARTOPTICS
	32G-IR-D230-BR 32G-IR-D240-BR	SEL-SFP28.32/16/8/Gbps,FC.D9230.7dB.10km SEL-SFP28,32/16/8/Gbps,FC.D9240,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0. \$0	00 SMARTOPTICS 00 SMARTOPTICS
	32G-IR-D250-BR	SEL-SFP28.32/16/8/Gbps.FC.D9250.7dB.10km		\$6,146,15	K	31%	\$4.240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SMARTOPTICS
	32G-IR-D260-BR	SEL-SFP28,32/16/8/Gbps,FC,D9260,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 SMARTOPTICS
	32G-IR-D270-BR 32G-IR-D280-BR	SEL-SFP28.32/16/8/Gbos.FC.D9270.7dB.10km SEL-SFP28,32/16/8/Gbps,FC,D9280,7dB,10km		\$6.146.15 \$6,146.15	K	31% 31%	\$4.240.84 \$4,240.84	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 SMARTOPTICS 00 SMARTOPTICS
	32G-IR-D290-BR	SEL-SEP28 32/16/8/Gbps EC D9290 7dB 10km		\$6 146 15	K	31%	\$4 240 84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 SMARTOPTICS
	32G-IR-D300-BR	SEL-SFP28,32/16/8/Gbps,FC,D9300,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SMARTOPTICS
	32G-IR-D310-BR 32G-IR-D320-BR	SEL-SFP28,32/16/8/Gbps,FC,D9310,7dB,10km SEL-SFP28,32/16/8/Gbps,FC,D9320,7dB,10km		\$6,146.15 \$6,146.15	K	31% 31%	\$4,240.84 \$4,240.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SMARTOPTICS 00 SMARTOPTICS
	32G-IR-D330-BR	SEL-SEP28 32/16/8/Ghps EC D9330 7dB 10km		\$6 146 15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 SMARTOPTICS
	32G-IR-D340-BR	SEL-SEP28 32/16/8/Gbps EC D9340 7dB 10km		\$6,146.15	K	31% 31%	\$4,240.84 \$4,240.84	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SMARTOPTICS
	32G-IR-D350-BR 32G-IR-D360-BR	SEL-SFP28,32/16/8/Gbps,FC,D9350,7dB,10km SEL-SFP28,32/16/8/Gbps,FC,D9360,7dB,10km		\$6,146.15 \$6,146.15	K	31%	\$4,240.84 \$4,240.84	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		00 SMARTOPTICS 00 SMARTOPTICS
	3-CC-ASED	SEL-SFP28,32/16/8/Gbps,FC,D9360,7dB,10km SEL 1TB SED Archive-USA-3Yr		\$6,146.15 \$1,172.45	K	31%	\$808.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0. sn	00 SMARTOPTICS 00 FACTION
	3-CC-ASED 3-CC-ASED-B	SEL SED Bundle Archive-USA-3Yr		\$1,276.36	K	31% 31%	\$808.99 \$880.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	SO.	0 FACTION
	3-CC-ASM-PRM	SEL Promo SO Bundle Archive (Sm)-USA 3Y		\$165,736.61	K	31%	\$114,358.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-CC-ASMSED 3-CC-ASMSED-B	SEL 1TB SED Archive (Small)-USA-3Yr SEL SED Bundle Archive (Small)-USA-3Yr		\$2,145.27 \$2,829.27	K	31% 31%	\$1,480.24 \$1,952.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SO.	00 FACTION 00 FACTION
	3-CC-ASO	SEL 1TB ScaleOut Archive-USA-3Yr		\$984.27	K	31%	\$679.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-CC-ASO-B	SEL ScaleOut Bundle Archive-USA-3Yr		\$1,117.64	K	31%	\$771.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-CC-ASSO	SEL 1TB ScaleOut Archy (Small)-USA 3Y		\$1,758.36	K	31%	\$1,213.27 \$1,733.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-CC-ASSO-B 3-CC-BE	SEL ScaleOut Bundle Archy (Small)-USA 3Y SEL 1TB Block Elite-USA-3Yr		\$2,512.25 \$19.809.82	K	31% 31%	\$1,733.45	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 FACTION
	3-CC-BE-B	SEL Block Bundle Elite-USA-3Yr		\$19.809.82 \$27,879.55	K	31%	\$13.668.78 \$19,236.89	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 FACTION
	3-CC-BP	SEL 1TB Block Premier-USA-3Yr		\$7.645.09 \$15,763.33	K	31%	\$5.275.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-CC-BP-B	SEL Block Bundle Premier-USA-3Yr		\$15,763.33	K	31%	\$10,876.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-CC-BS 3-CC-BS-B	SEL 1TB Block Standard-USA-3Yr SEL Block Bundle Standard-USA-3Yr		\$2.208.27 \$4.357.64	K	31% 31%	\$1.523.71 \$3.006.77	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 FACTION 00 FACTION
	3-CC-BT	SEL 1TB Block Turbo-USA-3Yr		\$40.778.09	K	31% 31%	\$28.136.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-CC-BT-B	SEL Block Bundle Turbo-USA-3Yr		\$49,485.66	K		\$34,145.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-CC-ESED 3-CC-ESED-B	SEL 1TB SED Elite-USA-3Yr SEL SED Bundle Elite-USA-3Yr		\$17.364.27 \$22.504.09	K	31% 31%	\$11.981.35 \$15.527.82	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 FACTION 00 FACTION
	3-CC-ESED-B 3-CC-ESO	SEL SED Bundle Elite-USA-3Yr SEL 1TB ScaleOut Elite-USA-3Yr		\$22,504.09 \$12,688.64	K	31%	\$15,527.82 \$8,755.16	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		00 FACTION 00 FACTION
	3-CC-ESO-B	SEL ScaleOut Bundle Elite-USA-3Yr		\$18,419.86	K	31%	\$12 709 70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-USA 3Y		\$23,895.00	K	31%	\$16,487.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-CC-ESSO-B 3-CC-FE	SEL ScaleOut Bundle Elite (Small)-USA 3Y SEL 1TB File Elite-USA-3Yr		\$31,661.18 \$19.813.09	K	31% 31%	\$21,846.21 \$13,671.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION
	3-CC-FE-B	SEL 11B File Elite-USA-3Yr SEL File Bundle Elite-USA-3Yr		\$19,813.05	K	31%	\$13,671.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION

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					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY UPG	RADE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWA	. THIRD PARTY PRODUCT PARTNER
5	3-CC-FP	SEL 1TB File Premier-USA-3Yr		\$7.645.09	К	31%	\$5.275.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
5	3-CC-FP-B 3-CC-FS	SEL File Bundle Premier-USA-3Yr SEL 1TB File Standard-USA-3Yr		\$15,763.33 \$2.208.27	K	31%	\$10,876.70 \$1.523.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		DO FACTION DO FACTION
5	3-CC-FS-B	SEL File Bundle Standard-USA-3Yr		\$4,358.45	ĸ	31% 31%	\$3,007.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
5	3-CC-PSED	SEL 1TB SED Premier-USA-3Yr		\$4,752.00	K	31% 31%	\$3,278.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
5	3-CC-PSED-B 3-CC-PSO	SEL SED Bundle Premier-USA-3Yr SEL 1TB ScaleOut Premier-USA-3Yr		\$7,062.55 \$3.871.26	K	31%	\$4,873.16 \$2,671.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION
	3-CC-PSO-B	SEL 118 ScaleOut Premier-USA-311 SEL ScaleOut Bundle Premier-USA-317		\$6,340.96	K	31% 31%	\$4,375.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-CC-PSO-PRM	SEL Promo SO Bundle Premier-USA 3Y		\$226,004.46	K	31% 31%	\$155,943,08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
	3-CC-SSED 3-CC-SSED-B	SEL 1TB SED Standard-USA-3Yr		\$4,117.09 \$3,894.55	K	31%	\$2,840.79 \$2,687.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 FACTION 00 FACTION
	3-00-880	SEL SED Bundle Standard-USA-3Yr SEL 1TB ScaleOut Standard-USA-3Yr		\$3,460.09	K	31% 31%	\$2 387 46	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 FACTION
	3-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-3Yr SEL CyberRecov-CyberSenseESXiHost-3Y-USA		\$3,357.00 \$291,979.14	K	31% 31%	\$2,316.33 \$201,465.61	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 FACTION
	3-CYREC-CS	SEL CyberRecov-CyberSenseESXiHost-3Y-USA		\$291,979.14	K	31%	\$201,465.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION 00 FACTION
	3-CYREC-MS 3-CYRES-CS	SEL CyberRecov-ManagementESXiHost-3Y-USA SEL Faction CyberResil-CyberSense-3Y-USA		\$222,758.41 \$228,456.82	K	31% 31%	\$153,703.30 \$157,635.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 FACTION
	3-CYRES-MS	SEL Faction CyberResil-MgmtServer-3Y-USA		\$259,200.00	K	31% 31%	\$178,848.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 FACTION
	3-DD-69-B	SEL Ded DD 6900 Bundle - USA - 3yr		\$8,537.73	K	31%	\$5,891.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
	3-DD-69-PRM 3-DD-69-S	SEL Promo DD 6900 Bundle Standard-USA 3Y		\$138,214.29 \$6.830.18	K	31%	\$95,367.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-DD-94-B	SEL 48TB Ded DD 6900 add-on - USA - 3vr SEL Ded DD 9400 Bundle - USA - 3vr		\$8,253.00	K	31% 31%	\$4.712.82 \$5,694.57	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 FACTION
	3-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 3vr		\$6.545.45	K	31% 31%	\$4.516.36 \$4,516.36	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-DD-99-B	SEL Ded DD 9900 Bundle - USA - 3yr		\$6,545.45	K	31%	\$4,516.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-DD-99-S 3-DD-MT-B	SEL 192TB Ded DD 9900 add-on - USA - 3Yr SEL Data Domain Base Bundle - USA - 3vr		\$5.692.09 \$8.253.00	K	31% 31%	\$3.927.54 \$5.694.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0.	00 FACTION 00 FACTION
	3-DD-MT-S	SEL 1TB Data Domain Base - USA - 3vr		\$7.114.91	K	31%	\$4.909.29	\$0.00		\$0.00	\$0.00		\$0.00		00 FACTION
	3-ECS-REP	SEL Add1 400TB ECSOffsiteScaling USA 3Y		\$804.44	K	31% 31%	\$555.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-ECS-REP-B 3-ECTN-BLOC	SEL 1100TB ECS Offsite Base Bund USA 3Y SEL Faction Bloc - 3Yr - USA		\$804.44 \$59.762.84	K	31% 31%	\$555.06	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-FCTN-BLOC 3-MCN-100G	SEL Faction Bloc - 3Yr - USA SEL 100Gbps MultiCloud Network USA - 3Yr		\$59,762.84 #########	K	31%	\$41,236.36 \$793,710.58	\$0.00		\$0.00	\$0.00		\$0.00		00 FACTION 00 FACTION
	3-MCN-10G	SEL 10Gbps MultiCloud Network USA - 3Yr		\$150,266.03	K	31%	\$103,683.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-MCN-1G	SEL 1Gbps MultiCloud Network USA - 3Yr		\$15,392.05	K	31% 31% 31% 31%	\$10,620.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-MCN-2G 3-MCN-40G	SEL 2Gbps MultiCloud Network USA - 3Yr SEL 40Gbps MultiCloud Network USA - 3Yr		\$30,784.09 \$580,609.58	K	31%	\$21,241.02 \$400.620.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 FACTION 00 FACTION
	3-MCN-5G	SEL 5Gbps MultiCloud Network USA - 3Yr		\$76,960.23	K	31% 31%	\$53,102.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 FACTION
	3-MCN-80G	SEL 80Gbps MultiCloud Network USA-3Y		***********	K	31% 31%	\$793 710 58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 FACTION
	3-OBJ-MLT-1PB 3-OBJ-MLT-1TB	SEL 1TB Object Multi Region >1PB USA 3Y SEL 1TB Object Multi Region <1PB USA 3Y		\$1,608.55 \$1.810.64	K	31%	\$1,109.90 \$1,249.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0.	00 FACTION 00 FACTION
	3-OBJ-MLT-1TB 3-OBJ-SNG-1PB	SFL 1TB Object Single Region >1PB USA 3Y		\$1,810.64 \$804.27	K	31% 31%	\$1,249.34 \$554.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION
	3-OBJ-SNG-1TB	SEL 11B Object Single Region <1PB USA 3Y SEL SW VP Migrate Mnth		\$904.91	K	31% 31%	\$624.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 FACTION
	400-000001-SM	SEL SW VP Migrate Mnth		\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VIRTUAL INSTRUMENTS
	400-000002-SM 407-BBBY	SEL SW VP Optimize Mnth SEL - QSFP+ - 40G SR4 Attach		\$18.46 \$1.265.00	K	31% 31%	\$12.74 \$872.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VIRTUAL INSTRUMENTS 00 DELL NETWORKING
	407-BBDB	SEL - 1G XCVR SX Attach		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 DELL NETWORKING
	407-BBFF	SEL - 10G XCVR LR - SEP Attach		\$1,100.00	K	31% 31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 DELL NETWORKING
	407-BBEF	SEL - 10G XCVR SR Attach		\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	407-BBEL 407-BBOP	SEL - 1G XCVR BaseT RJ45 Attach SEL - 10G XCVR LR - SFP Cus kit		\$134.00 \$1,210.00	K	31% 31%	\$92.46 \$834.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.	00 DELL NETWORKING 00 DELL NETWORKING
	407-BBOR	SEL - 1G XCVR SX Cus Kit		\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	407-BBOS	SEL - 1G XCVR SX Cus Kit SEL - 1G XCVR BaseT RJ45 Cus Kit		\$275.00	K	31% 31%	\$189.75 \$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 DELL NETWORKING
	407-BBOU 407-BBOV	SEL - 10G XCVR SR Cut Kit SEL - 10G XCVR ZR 80Km CusKit		\$660.00 \$4.345.00	K	31% 31%	\$455.40 \$2.998.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 DELL NETWORKING 00 DELL NETWORKING
	407-BBOV 407-BBOZ	SEL - 10G XCVR ZR 80KM CUSKIT SEL QSFP40 - 40G SR4 Cus Kit		\$4,345.00	K	31%	\$2,998.05 \$960.48	\$0.00		\$0.00	\$0.00		\$0.00		00 DELL NETWORKING
	407-BBPH	SEL - 40G XCVR ESR4 Cus Kit		\$3,410.00	ĸ	31% 31%	\$2,352.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	407-BBRK	SEL - 10G XCVR ER 40Km CusKit		\$9,350.00	K	31% 31% 31% 31%	\$6,451.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	407-BBVF 407-BBVH	SEL - 100G XCVR SWDM4 (Duplex) Attach SEL - 40G XCVR ESR4 Attach		\$1,895.00 \$13,250.00	K	31%	\$1,307.55 \$9,142.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 DELL NETWORKING 00 DELL NETWORKING
	407-BBVN	SEL - 100G XCVR SWDM4 (Duplex) Cus Kit		\$2,085.00	K	31%	\$1,438.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0. \$0	00 DELL NETWORKING
	407-BBWL	SEL - 10G XCVR BaseT RJ45 Cus Kit		\$561.00	K	31% 31%	\$387.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	407-BBWQ	SEL - QSFP28 - 100G SR4 NoF Attach		\$1,825.00	K	31%	\$1,259.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 DELL NETWORKING
	407-BBWT 407-BBWV	SEL - 10G XCVR BaseT RJ45 Attach SEL GA6Z3IR - 100G SR4 NoF Cus Kit		\$510.00 \$2,008.00	K	31% 31%	\$351.90 \$1,385.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0.	00 DELL NETWORKING 00 DELL NETWORKING
	407-BBXT	SEL - 40G XCVR BIDI (Dunlex) Cus Kit		\$781.00	K	31% 31%	\$538.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	407-BBYC	SEL - 40G XCVR BiDi (Duplex) Attach		\$710.00	K	31%	\$489.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 DELL NETWORKING
	407-BBYM 407-BBYN	SEL - 100G XCVR BIDI (Duplex) Cus Kit SEL - 100G XCVR BIDI (Duplex) Attach		\$1,995.00 \$1,995.00	K	31% 31%	\$1,376.55 \$1,376.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.	00 DELL NETWORKING 00 DELL NETWORKING
	450-AFOS	SEL S3048 200W AC PSU/IO Cust Kit		\$269.97	K	31%	\$186.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DELL NETWORKING
	456-107-177	VSPEX BLUE Appliance Software=MA		\$0.00	K	31% 31%	\$186.28 \$0.00	\$0.00 \$15,810.00	\$0.00 \$15,500.00	\$0.00 \$15,500.00	\$0.00 \$15,500.00	\$0.00	\$0.00 \$0.00	\$15,500.	00 DELL NETWORKING 00 VSPEX BLUE SOFTWARE
	456-110-028	VSPEX BLUE Appliance Software VLP =IB		\$0.00	K	31%	\$0.00	\$11,295.48		\$11,074.00	\$11,074.00		\$0.00		00 VSPEX BLUE SOFTWARE
	456-110-292 456-110-293	Secure VM SecVM 1vr Term 25-99=IB Secure VM SecVM 1vr Term 100-499=IB		\$0.00	K	31% 31%	\$0.00 \$0.00	\$143.75 \$117.50	\$132.25 \$108.10	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		25 CLOUDLINK 10 CLOUDLINK
	456-110-294	Secure VM SecVM 1vr Term 500-999=IB		\$0.00	K	31%	\$0.00	\$101.25	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$93	15 CLOUDLINK
	456-110-295	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	K	31% 31%	\$0.00	\$101.25 \$77.50	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$71.	30 CLOUDLINK
	456-110-296 456-110-297	Secure VM SecVM Perpetual 25-99=IB Secure VM SecVM Perpetual 100-499=IB		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$356.25 \$293.75	\$327.75 \$270.25	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$327.	75 CLOUDLINK 25 CLOUDLINK
	456-110-297 456-110-298	Secure VM SecVM Perpetual 100-499#IB Secure VM SecVM Perpetual 500-999#IB		\$0.00	K	31%	\$0.00	\$293.75 \$252.50	\$270.25 \$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$270.	25 CLOUDLINK 80 CLOUDLINK
	456-110-299	Secure VM SecVM Perpetual 1000+=IB		\$0.00	ĸ	31% 31%	\$0.00	\$193.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$178.	25 CLOUDLINK
	456-110-957	Secure VM SecVM 1vr Term 25-99=IB		\$0.00	K	31% 31%	\$0.00	\$143.75 \$117.50	\$132.25	\$0.00	\$0.00	\$0.00	\$0.00	\$132.	25 CLOUDLINK
	456-110-958 456-110-959	Secure VM SecVM 1yr Term 100-499=IB Secure VM SecVM 1yr Term 500-999=IB		\$0.00 \$0.00	K	31%	\$0.00 \$0.00	\$117.50 \$101.25	\$108.10 \$93.15	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		10 CLOUDLINK 15 CLOUDLINK
	456-110-960	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	K	31% 31%	\$0.00	\$77.50	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$71.	30 CLOUDLINK
	456-110-961	Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31% 31%	\$0.00	\$356.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$327.	75 CLOUDLINK
	456-110-962	Secure VM SecVM Perpetual 100-499=IB Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00	\$293.75	\$270.25	\$0.00	\$0.00		\$0.00		25 CLOUDLINK 30 CLOUDLINK
	456-110-963 456-110-964	Secure VM SecVM Perpetual 500-999=IB Secure VM SecVM Perpetual 1000+=IB		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$252.50 \$193.75	\$232.30 \$178.25	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$232. \$178	30 CLOUDLINK 25 CLOUDLINK
	456-111-342	Secure VM SecVM 1vr Term 25-99=IB		\$0.00	к	31%	\$0.00	\$193.75 \$143.75	\$132.25	\$0.00	\$0.00	\$0.00	\$0.00	\$132.	25 CLOUDLINK
	456-111-343	Secure VM SecVM 1yr Term 100-499=IB		\$0.00	K	31%	\$0.00	\$117.50	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00		10 CLOUDLINK
	456-111-344 456-111-345	Secure VM SecVM 1yr Term 500-999=IB Secure VM SecVM 1yr Term 1000+=IB		\$0.00 \$0.00	ĸ	31% 31%	\$0.00 \$0.00	\$101.25 \$77.50	\$93.15 \$71.30	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$93. \$74	15 CLOUDLINK 80 CLOUDLINK
	456-111-346	Secure VM SecVM Pernetual 25-99=IB		\$0.00	K	31%	\$0.00	\$356.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$327	75 CLOUDLINK
	456-111-347	Secure VM SecVM Perpetual 100-499=IB		\$0.00	ĸ	31% 31%	\$0.00	\$293.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$270.	25 CLOUDLINK
	456-111-348 456-111-349	Secure VM SecVM Perpetual 500-999=IB Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31% 31%	\$0.00 \$0.00	\$252.50 \$193.75	\$232.30 \$178.25	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$232	30 CLOUDLINK 25 CLOUDLINK
	456-111-349 456-111-477	Secure VM SecVM Perpetual 1000+=IB HCIA NP VSOM E+ 1CPU=IG		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$193.75 \$1,152.24	\$178.25 \$1,066.89	\$0.00 \$938.86	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$178.	25 CLOUDLINK 39 VXRAIL SOFTWARE
	456-111-478	HCIA NP VSPH E+ 1CPU=IG		\$0.00	K	31%	\$0.00	\$916.28	\$848.41	\$746.60	\$0.00	\$0.00	\$0.00	\$848.	11 VXRAIL SOFTWARE
	456-111-479	HCIA NP VSPH STD 1CPU≕IG		\$0.00	K	31% 31%	\$0.00	\$260.86	\$241.54	\$212.55	\$0.00	\$0.00	\$0.00	\$241.	54 VXRAIL SOFTWARE
	456-111-480	HCIA NP VSPH ROBO ADV 25VM=IB		\$0.00	K	31% 31%	\$0.00	\$1,179,77	\$1,092,38	\$961.29	\$0.00	\$0.00	\$0.00	\$1.092.	38 VXRAIL SOFTWARE
	456-111-481 456-111-482	HCIA NP VSPH ROBO STD 25VM=IB HCIA NP VSPH DSKTP 100VM=IB		\$0.00 \$0.00	K	31%	\$0.00	\$786.51 \$2.097.36	\$728.25 \$1.942.00	\$640.86 \$1,708.96	\$0.00		\$0.00 \$0.00	\$1042	25 VXRAIL SOFTWARE
	456-111-483	HCIA NP UPG VSPH F+ TO VSOM F+ 1CPU=IG		\$961.29	K	31% 31%	\$663.29	\$259.55	\$240.32	\$211.48	\$0.00	\$0.00	\$0.00	\$240.	32 VXRAIL SOFTWARE
	456-111-484	HCIA NP UPG VSPH STD TO VSOM E+ 1CPU=IG HCIA NP UPG VSPH STD TO E+ 1CPU=IG		\$3.631.54	K	31% 31%	\$2 505 76	\$980.52	\$907.89	\$798.94 \$587.46	\$0.00	\$0.00	\$0.00	\$907	39 VXRAII SOFTWARE
	456-111-485	HCIA NP UPG VSPH STD TO E+ 1CPU=IG		\$2,670.25 \$1.602.15	K	31%	\$1,842.47	\$720.97	\$667.56	\$587.46	\$0.00	\$0.00	\$0.00	\$667.	56 VXRAIL SOFTWARE
	456-111-486 456-111-487	HCIA NP UPG VSPH ROBO STD TO ADV 25VM=IB HCIA UP VSOM E+ 1CPU=IG		\$1.602.15 \$0.00	K	31% 31%	\$1.105.48 \$0.00	\$432.58 \$1,152.24	\$400.54 \$1,066.89	\$352.47 \$938.86	\$0.00		\$0.00 \$0.00	\$400.	54 VXRAIL SOFTWARE 39 VXRAIL SOFTWARE
	456-111-488	HCIA UP VSOM E* ICPU=IG		\$0.00	K	31%	\$0.00	\$916.28	\$848.41	\$746.60	\$0.00		\$0.00	\$848.	11 VXRAIL SOFTWARE
	456-111-489	HCIA UP VSPH STD 1CPU=IG		\$0.00	ĸ	31%	\$0.00	\$260.86	\$241.54	\$212.55	\$0.00	\$0.00	\$0.00	\$241.	54 VXRAIL SOFTWARE
	456-111-490 456-111-491	HCIA UP VSPH ROBO ADV 25VM=IB HCIA UP VSPH ROBO STD 25VM=IB		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$1,179.77 \$786.51	\$1,092.38 \$728.25	\$961.29 \$640.86	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,092.	38 VXRAIL SOFTWARE 25 VXRAIL SOFTWARE
		HCIA UP VSPH ROBO STD 25VM=IB HCIA UP VSPH DSKTP 100VM=IB		\$0.00	K	31%	\$0.00	\$786.51 \$2,097.36		\$640.86 \$1,708.96	\$0.00		\$0.00		25 VXRAIL SOFTWARE 00 VXRAIL SOFTWARE
	456-111-492														

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AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	456-111-494	HCIA UP UPG VSPH STD TO VSOM E+ 1CPU≕IG		\$0.00	ĸ	31%	\$0.00	\$980.52	\$907.89	\$798.94	\$0.00	\$0.00	\$0.00	\$907.89	XRAIL SOFTWARE
	456-111-495	HCIA UP UPG VSPH STD TO E+ 1CPU=IG		\$0.00	ĸ	31%	\$0.00	\$720.97	\$667.56	\$587.46	\$0.00	\$0.00	\$0.00	\$667.56 \	XRAIL SOFTWARE
	456-111-496 456-111-895	HCIA UP UPG VSPH ROBO STD TO ADV 25VM=IB Secure VM SVM for CPSD HW per VM=IB		\$0.00	K	31% 31%	\$0.00 \$0.00	\$432.58 \$125.00	\$400.54 \$115.00	\$352.47 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$400.54 \	XRAIL SOFTWARE LOUDLINK
	456-111-896	Secure VM SVM for CPSD HW per socket=ZC		\$0.00	K	31%	\$0.00	\$1 250 00	\$1 150 00	\$0.00	\$0.00	\$0.00	\$0.00	\$1 150 00 0	OUDLINK
	456-112-181	Secure VM KMIP Client Perpetual=IA		\$8,000.00	K	31% 31%	\$5,520,00	\$1,250.00 \$2,000.00	\$1,150.00 \$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$1,840,00	OUDLINK
	456-112-194 456-112-284	Secure VM SecVM Perp 10 VM HCP Bundle=IB Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31% 31%	\$0.00 \$0.00	\$3,562.50	\$3,277.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$3,277.50 ( \$327.75 (	LOUDLINK
	456-112-284 456-112-285	Secure VM SecVM Perpetual 25-99=IB Secure VM SecVM Perpetual 100-499=IB		\$0.00 \$0.00	K	31%	\$0.00	\$356.25 \$293.75	\$327.75 \$270.25	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$327.75 (	COUDLINK
	456-112-286	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31% 31%	\$0.00	\$252.50	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30 (	LOUDLINK
	456-112-287	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31% 31%	\$0.00	\$193.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25	CLOUDLINK
	456-112-288 456-112-289	Secure VM SVM for CPSD HW per VM=IB		\$0.00 \$0.00	K	31%	\$0.00 \$0.00	\$125.00	\$115.00	\$0.00	\$0.00		\$0.00		CLOUDLINK
	456-112-289 456-112-290	Secure VM SVM for CPSD HW per socket=ZC Secure VM SecVM Sub 25-99=IB		\$59.00	K	31% 31%	\$40.71	\$1,250.00 \$0.00	\$1,150.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,150.00	LOUDLINK
	456-112-291	Secure VM SecVM Sub 100-499=IB		\$48.00	K	31% 31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	LOUDLINK
	456-112-292	Secure VM SecVM Sub 500-999=IB		\$42.00	K	31%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		LOUDLINK
	456-112-293 456-112-413	Secure VM SecVM Sub 1000+=IB HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$32.00 \$0.00	K	31% 31% 31%	\$22.08 \$0.00	\$0.00 \$1.152.36	\$0.00 \$1.067.00	\$0.00 \$938.96	\$0.00	\$0.00	\$0.00	\$0.00 (	LOUDLINK IXRAIL SOFTWARE
	456-112-414	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00 \	XRAIL SOFTWARE
	456-112-415	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1.152.36	\$1.067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1.067.00	XRAIL SOFTWARE
	456-112-416 456-112-417	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$0.00 \$0.00	K	31%	\$0.00 \$0.00	\$1,152.36 \$1.152.36	\$1,067.00 \$1.067.00	\$938.96 \$938.96	\$0.00 \$0.00		\$0.00 \$0.00	\$1,067.00 \	XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-417	HCIA NP VSOM E* 1CPU w/ 1Yr Maint=IG		\$0.00	K	31% 31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50 \	XRAIL SOFTWARE
	456-112-419	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50 \	XRAIL SOFTWARE
	456-112-420	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.38	\$848.50	\$746.68	\$0.00		\$0.00	\$848.50 \	XRAIL SOFTWARE
	456-112-421 456-112-422	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$0.00	K	31% 31% 31% 31%	\$0.00	\$916.38 \$916.38	\$848.50 \$848.50	\$746.68 \$746.68	\$0.00	\$0.00	\$0.00	\$848.50 \	XRAIL SOFTWARE
	456-112-423	HCIA NP VSPH STD 1CPU w/ 1Yr Maint=IG		\$0.00	K	31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50 \	XRAIL SOFTWARE
	456-112-424	HCIA NP VSPH STD 1CPU w/ 2Yr Maint=IG HCIA NP VSPH STD 1CPU w/ 3Yr Maint=IG		\$0.00	K	31% 31%	\$0.00	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50 \	XRAIL SOFTWARE
	456-112-425 456-112-426	HCIA NP VSPH STD 1CPU w/ 3Yr Maint=IG		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$260.82 \$260.82	\$241.50 \$241.50	\$212.52 \$212.52	\$0.00		\$0.00 \$0.00	\$241.50	XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-426 456-112-427	HCIA NP VSPH STD 1CPU w/ 4Yr Maint=IG HCIA NP VSPH STD 1CPU w/ 5Yr Maint=IG		\$0.00	K	31%	\$0.00	\$260.82 \$260.82	\$241.50 \$241.50	\$212.52 \$212.52	\$0.00		\$0.00		XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-428	HCIA NP VSPH ROBO ADV 25VM w/1YrMaint=IB		\$0.00	ĸ	31% 31%	\$0.00	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50 \	XRAIL SOFTWARE
	456-112-429	HCIA NP VSPH ROBO ADV 25VM w/2YrMaint=IB		\$0.00	K	31% 31%	\$0.00	\$1,179,90	\$1.092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1.092.50 \	XRAIL SOFTWARE
	456-112-430 456-112-431	HCIA NP VSPH ROBO ADV 25VM w/3YrMaint=IB HCIA NP VSPH ROBO ADV 25VM w/4YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,179.90 \$1,179.90	\$1,092.50 \$1,092.50	\$961.40 \$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	XRAIL SOFTWARE
	456-112-431 456-112-432	HCIA NP VSPH ROBO ADV 25VM w/4YMaint=IB HCIA NP VSPH ROBO ADV 25VM w/5YrMaint=IB		\$0.00	K	31% 31%	\$0.00	\$1,179.90	\$1,092.50 \$1,092.50	\$961.40	\$0.00		\$0.00		XRAIL SOFTWARE
	456-112-433	HCIA NP VSPH ROBO STD 25VM w/1YrMaint=IB		\$0.00	K	31% 31%	\$0.00	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25 \	XRAIL SOFTWARE
	456-112-434 456-112-435	HCIA NP VSPH ROBO STD 25VM w/2YrMaint=IB HCIA NP VSPH ROBO STD 25VM w/3YrMaint=IB		\$0.00 \$0.00	K	31%	\$0.00 \$0.00	\$786.51	\$728.25	\$640.86 \$640.86	\$0.00 \$0.00		\$0.00 \$0.00	\$728.25	XRAIL SOFTWARE
	456-112-435 456-112-436	HCIA NP VSPH ROBO STD 25VM w/3YrMaint≡IB HCIA NP VSPH ROBO STD 25VM w/4YrMaint≡IB		\$0.00	K	31% 31%	\$0.00	\$786.51 \$786.51	\$728.25 \$728.25	\$640.86 \$640.86	\$0.00		\$0.00	\$728.25 \	XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-437	HCIA NP VSPH ROBO STD 25VM w/5Y/Maint=IB HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB		\$0.00	K	31% 31%	\$0.00	\$786.51 \$2,097.36	\$728.25 \$1,942.00	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	XXAIL SOFTWARE XXAIL SOFTWARE
	456-112-438	HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	XRAIL SOFTWARE
	456-112-439	HCIA NP VSPH DSKTP 100VM w/ 2Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00		\$0.00	\$1,942.00 \	XRAIL SOFTWARE
	456-112-440 456-112-441	HCIA NP VSPH DSKTP 100VM w/ 3Yr Maint=IB HCIA NP VSPH DSKTP 100VM w/ 4Yr Maint=IB		\$0.00	K	31% 31%	\$0.00 \$0.00	\$2.097.36 \$2,097.36	\$1.942.00 \$1,942.00	\$1.708.96 \$1,708.96	\$0.00		\$0.00 \$0.00	\$1.942.00 \	XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-442	HCIA NP VSPH DSKTP 100VM w/ 5Yr Maint≡IB		\$0.00	K	31%	\$0.00	\$2 097 36	\$1.942.00	\$1.708.96	\$0.00	\$0.00	\$0.00	\$1.942.00 \	XRAII SOFTWARE
	456-112-443	HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$4,268.00	K	31% 31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00	XRAIL SOFTWARE
	456-112-444 456-112-445	HCIA UP VSOM E+ 1CPU w/ 2Yr Maint≖IG HCIA UP VSOM E+ 1CPU w/ 3Yr Maint≖IG		\$4.268.00 \$4,268.00	K	31% 31%	\$2.944.92 \$2,944.92	\$1.152.36 \$1,152.36	\$1.067.00 \$1,067.00	\$938.96 \$938.96	\$0.00		\$0.00 \$0.00	\$1.067.00 \	XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-446	HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00	K	31%	\$2 944 92	\$1 152 36	\$1,067,00	\$938.96	\$0.00	\$0.00	\$0.00	\$1.067.00 \	XRAIL SOFTWARE
	456-112-446 456-112-447	HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00	K	31% 31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00 \	XRAIL SOFTWARE
	456-112-448	HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3.394.00	K	31% 31%	\$2.341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50 \	XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-449 456-112-450	HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,394.00 \$3,394.00	K	31%	\$2,341.86 \$2,341.86	\$916.38 \$916.38	\$848.50	\$746.68	\$0.00 \$0.00		\$0.00 \$0.00	\$848.50 \	XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-451	HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,394.00	K	31% 31%	\$2,341.86	\$916.38	\$848.50 \$848.50	\$746.68 \$746.68	\$0.00	\$0.00	\$0.00	\$848.50 \	XRAIL SOFTWARE
	456-112-452	HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,394.00	K	31% 31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50 \	XRAIL SOFTWARE
	456-112-453	HCIA UP VSPH STD 1CPU w/ 1Yr Maint≕IG HCIA UP VSPH STD 1CPU w/ 2Yr Maint≕IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00		\$0.00	\$241.50 \	XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-454 456-112-455	HCIA UP VSPH STD 1CPU w/ 3Yr Maint=IG HCIA UP VSPH STD 1CPU w/ 3Yr Maint=IG		\$966.00 \$966.00	K	31% 31%	\$666.54 \$666.54	\$260.82 \$260.82	\$241.50 \$241.50	\$212.52 \$212.52	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$241.50 \	XRAII SOFTWARE
	456-112-456	HCIA UP VSPH STD 1CPU w/ 4Yr Maint=IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50 \	XRAIL SOFTWARE
	456-112-457	HCIA UP VSPH STD 1CPU w/ 5Yr Maint=IG		\$966.00	K	31% 31% 31% 31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00		\$0.00	\$241.50 \	XRAIL SOFTWARE
	456-112-458 456-112-459	HCIA UP VSPH ROBO ADV 25VM w/1YrMaint=IB HCIA UP VSPH ROBO ADV 25VM w/2YrMaint=IB		\$4,370.00 \$4,370.00	K	31%	\$3,015.30 \$3,015.30	\$1,179.90 \$1,179.90	\$1,092.50 \$1,092.50	\$961.40 \$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50	XRAIL SOFTWARE
	456-112-460	HCIA UP VSPH ROBO ADV 25VM w/3YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00		\$0.00		XRAIL SOFTWARE
	456-112-461	HCIA UP VSPH ROBO ADV 25VM w/4YrMaint=IB		\$4,370.00	K	31% 31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50 \	XRAIL SOFTWARE
	456-112-462 456-112-463	HCIA UP VSPH ROBO ADV 25VM w/5YrMaint=IB		\$4,370.00 \$2,913.00	K	31% 31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40 \$640.86	\$0.00	\$0.00	\$0.00 \$0.00	\$1,092.50	XRAIL SOFTWARE
	456-112-463 456-112-464	HCIA UP VSPH ROBO STD 25VM w/1YrMaint≕B HCIA UP VSPH ROBO STD 25VM w/2YrMaint≕B		\$2,913.00	K	31%	\$2,009.97 \$2,009.97	\$786.51 \$786.51	\$728.25 \$728.25	\$640.86 \$640.86	\$0.00 \$0.00	\$0.00	\$0.00	\$728.25 \	XRAIL SOFTWARE
	456-112-465	HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IB		\$2.913.00	K	31% 31% 31%	\$2.009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25 \	XRAIL SOFTWARE
	456-112-466	HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25 \	XRAIL SOFTWARE
	456-112-467 456-112-468	HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IB HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB		\$2.913.00 \$7.768.00	K	31%	\$2.009.97 \$5.359.92	\$786.51 \$2.097.36	\$728.25 \$1.942.00	\$640.86 \$1.708.96	\$0.00	\$0.00	\$0.00	\$728.25	XRAIL SOFTWARE
	456-112-468 456-112-469	HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB HCIA UP VSPH DSKTP 100VM w/ 2Yr Maint=IB		\$7,768.00	K	31% 31% 31% 31%	\$5,359.92 \$5.359.92	\$2,097.36 \$2.097.36	\$1,942.00 \$1.942.00	\$1,708.96 \$1.708.96	\$0.00		\$0.00		XRAIL SOFTWARE  XRAIL SOFTWARE
	456-112-470	HCIA UP VSPH DSKTP 100VM w/ 3Yr Maint=IB		\$7,768.00	ĸ	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00 \	XRAIL SOFTWARE
	456-112-471	HCIA UP VSPH DSKTP 100VM w/ 4Yr Maint=IB		\$7.768.00	K	31% 31%	\$5.359.92	\$2.097.36	\$1.942.00	\$1.708.96	\$0.00		\$0.00		XRAIL SOFTWARE
	456-112-472 456-112-473	HCIA UP VSPH DSKTP 100VM w/ 5Yr Maint=IB  UPG VSPH E+ TO VSOM E+ 1CPU w/1Yr Mnt=IG		\$7,768.00 \$961.00	K	31%	\$5,359.92 \$663.09	\$2,097.36 \$259.47	\$1,942.00 \$240.25	\$1,708.96 \$211.42	\$0.00 \$0.00		\$0.00 \$0.00		XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-474	UPG VSPH E+ TO VSOM E+ 1CPU w/1Yr Mnt=IG		\$961.00	ĸ	31% 31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25	XRAIL SOFTWARE
	456-112-475	UPG VSPH E+ TO VSOM E+ 1CPU w/3Yr Mnt=IG		\$961.00	K	31% 31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25 \	XRAIL SOFTWARE
	456-112-476 456-112-477	UPG VSPH E+ TO VSOM E+ 1CPU w/4Yr Mnt=IG  LIPG VSPH E+ TO VSOM E+ 1CPU w/5Yr Mnt=IG		\$961.00 \$961.00	K	31%	\$663.09 \$663.09	\$259.47 \$259.47	\$240.25 \$240.25	\$211.42 \$211.42	\$0.00	\$0.00	\$0.00 \$0.00	\$240.25	XRAIL SOFTWARE
	456-112-477 456-112-478	UPG VSPH E+ TO VSOM E+ 1CPU w/5Yr Mnt=IG  UPG VSPH STD TO VSOM E+ 1CPUw/1Yr Mnt=IG		\$961.00 \$3,632.00	K	31% 31%	\$663.09 \$2,506.08	\$259.47 \$980.64	\$240.25 \$908.00	\$799.04	\$0.00		\$0.00 \$0.00		XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-479	LIPG VSPH STD TO VSOM F+ 1CPLIw/2Yr Mnt=IG		\$3,632,00	K	31%	\$2 506 08	\$980.64	\$908.00	\$799.04 \$799.04	\$0.00	\$0.00	\$0.00	\$908.00 \	XRAII SOFTWARE
	456-112-480	UPG VSPH STD TO VSOM E+ 1CPUw/3Yr Mnt=IG		\$3,632.00	K	31% 31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00	XRAIL SOFTWARE
	456-112-481 456-112-482	UPG VSPH STD TO VSOM E+ 1CPUw/4Yr Mnt=IG UPG VSPH STD TO VSOM E+ 1CPUw/5Yr Mnt=IG		\$3,632.00 \$3,632.00	K	31% 31%	\$2,506.08 \$2.506.08	\$980.64 \$980.64	\$908.00 \$908.00	\$799.04 \$799.04	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$908.00 \	XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-483	UPG VSPH STD TO E+ 1CPU w/ 1Yr Maint=IG		\$2,670,00	K	31%	\$1,842.30	\$720.04	\$667.50	\$199.04	\$0.00	\$0.00	\$0.00	\$667.50 \	XRAIL SOFTWARE
	456-112-483 456-112-484	UPG VSPH STD TO E+ 1CPU w/ 1Yr Maint=IG UPG VSPH STD TO E+ 1CPU w/ 2Yr Maint=IG		\$2,670.00	K	31% 31%	\$1,842.30 \$1,842.30	\$720.90 \$720.90	\$667.50 \$667.50	\$587.40 \$587.40	\$0.00	\$0.00	\$0.00 \$0.00	\$667.50 \	XRAII SOFTWARE
	456-112-485	UPG VSPH STD TO E+ 1CPU w/ 3Yr Maint=IG UPG VSPH STD TO E+ 1CPU w/ 4Yr Maint=IG		\$2,670.00	K	31% 31%	\$1,842.30	\$720.90	\$667.50	\$587.40	\$0.00	\$0.00	\$0.00	\$667.50 \	XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-486 456-112-487	UPG VSPH STD TO E+ 1CPU w/ 4Yr Maint=IG UPG VSPH STD TO E+ 1CPU w/ 5Yr Maint=IG		\$2,670.00 \$2,670.00	K	31%	\$1,842.30 \$1,842.30	\$720.90	\$667.50 \$667.50	\$587.40 \$587.40	\$0.00 \$0.00		\$0.00 \$0.00	\$667.50	XRAIL SOFTWARE XRAIL SOFTWARE
	456-112-488	UPG VSPH ROBO STD TO ADV 25VM-1Yr Mnt=IB		\$1,602.00	K	31% 31%	\$1,842.30 \$1,105.38	\$720.90 \$432.54	\$667.50 \$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50 \	XRAIL SOFTWARE
	456-112-489	UPG VSPH ROBO STD TO ADV 25VM-2Yr Mnt=IB		\$1,602.00	K	31%	\$1,105.38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50 \	XRAIL SOFTWARE
	456-112-490	LIPG VSPH ROBO STD TO ADV 25VM-3Yr Mnt=IB		\$1.602.00	K	31% 31%	\$1,105,38	\$432.54	\$400.50	\$352.44	\$0.00	\$0.00	\$0.00	\$400.50 \	XRAII SOFTWARE
	456-112-491 456-112-492	UPG VSPH ROBO STD TO ADV 25VM-4Yr Mnt≈IB UPG VSPH ROBO STD TO ADV 25VM-5Yr Mnt≈IB		\$1,602.00 \$1,602.00	K	31%	\$1,105.38 \$1.105.38	\$432.54 \$432.54	\$400.50 \$400.50	\$352.44 \$352.44	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$400.50	XRAIL SOFTWARE XRAIL SOFTWARE
	456-113-091	Secure VM SecVM PSMC Sub 25-99=IB		\$59.00	ĸ	31% 31%	\$40.71	\$432.54 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OUDLINK
	456-113-092 456-113-093	Secure VM SecVM PSMC Sub 100-499=IB Secure VM SecVM PSMC Sub 500-999=IB		\$48.00	K	31% 31%	\$33.12 \$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	CLOUDLINK
	456-113-093	Secure VM SecVM PSMC Sub 500-999=IB		\$42.00	K	31%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	LOUDLINK
	456-113-094 456-113-095	Secure VM SecVM PSMC Sub 1000+=IB Secure VM SecVM Perpetual 25-99=IB		\$32.00 \$0.00	K	31% 31%	\$22.08 \$0.00	\$0.00 \$356.25	\$0.00 \$327.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$327.75	LOUDLINK LOUDLINK
	456-113-095 456-113-096	Secure VM SecVM Perpetual 25-99=IB Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$293.75	\$327.75 \$270.25	\$0.00	\$0.00		\$0.00		LOUDLINK
	456-113-097	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31% 31%	\$0.00	\$293.75 \$252.50	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30 (	LOUDLINK
	456-113-098	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$193.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25	CLOUDLINK
	456-113-099 456-113-100	Secure VM SVM for CPSD HW per VM=IB Secure VM SVM for CPSD HW per socket=ZC		\$0.00 \$0.00	K	31%	\$0.00 \$0.00	\$125.00 \$1,250.00	\$115.00 \$1,150.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$115.00 0 \$1,150.00 0	COUDLINK
	456-113-100	Secure VM KMIP Client Perpetual=IA		\$0.00	ĸ	31% 31%	\$0.00	\$2,000.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00	LOUDLINK
	456-113-115	Secure VM 6.0 Perp 10 VM HCP Bundle=IB				31%		\$3,562.50	\$3,277.50	\$0.00		\$0.00	\$0.00	\$3,277.50	

					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGE	RADE PRICE					
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL THIRD PARTY PRODUCT PARTNER
	456-113-140	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4.268.00	К	31%	\$2.944.92	\$1.152.36	\$1.067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1.067.00 VXRAIL SOFTWARE
	456-113-141 456-113-142	HCIA NP VSOM E+1CPU w/3Yr Maint≡IG HCIA NP VSOM E+1CPU w/4Yr Maint≡IG		\$4,268.00 \$4,268.00	K	31%	\$2,944.92 \$2,944.92	\$1,152.36 \$1,152.36	\$1,067.00 \$1,067.00	\$938.96 \$938.96	\$0.00		\$0.00	\$1,067.00 VXRAIL SOFTWARE \$1,067.00 VXRAIL SOFTWARE
	456-113-143	HCIA NP VSOM F+ 1CPU w/ 5Yr Maint=IG		\$4,268.00	K	31% 31%	\$2,944.92	\$1 152 36	\$1,067,00	\$938.96	\$0.00	\$0.00	\$0.00	\$1.067.00 VXRAIL SOFTWARE
	456-113-144	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=iG HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=iG		\$3,595.00	K	31% 31%	\$2,480.55	\$970.65 \$970.65	\$898.75 \$898.75	\$790.90	\$0.00	\$0.00	\$0.00 \$0.00	\$898.75 VXRAII SOFTWARE
	456-113-145	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$970.65	\$898.75	\$790.90	\$0.00	\$0.00	\$0.00	\$898.75 VXRAIL SOFTWARE
	456-113-146 456-113-147	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=iG HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=iG		\$3,595.00 \$3,595.00	K	31% 31%	\$2,480.55 \$2,480.55	\$970.65 \$970.65	\$898.75 \$898.75	\$790.90 \$790.90	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$898.75 VXRAIL SOFTWARE \$898.75 VXRAIL SOFTWARE
	456-113-148	HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$970.65	\$898.75	\$790.90	\$0.00	\$0.00	\$0.00	\$898.75 VXRAIL SOFTWARE
	456-113-149	HCIA NP VSPH STD 1CPU w/1Yr Maint=IG		\$995.00	K	31% 31%	\$686.55	\$268.65	\$248.75	\$218.90	\$0.00	\$0.00	\$0.00	\$248.75 VXRAIL SOFTWARE
	456-113-150	HCIA NP VSPH STD 1CPU w/2Yr Maint=IG		\$995.00	K	31% 31%	\$686.55 \$686.55	\$268.65 \$268.65	\$248.75	\$218.90	\$0.00	\$0.00	\$0.00	\$248.75 VXRAIL SOFTWARE
	456-113-151 456-113-152	HCIA NP VSPH STD 1CPU w/3Yr Maint=IG HCIA NP VSPH STD 1CPU w/4Yr Maint=IG		\$995.00 \$995.00	K	31%	\$686.55 \$686.55	\$268.65 \$268.65	\$248.75 \$248.75	\$218.90 \$218.90	\$0.00 \$0.00		\$0.00 \$0.00	\$248.75 VXRAIL SOFTWARE \$248.75 VXRAIL SOFTWARE
	456-113-152	HCIA NP VSPH STD TCPU W417 Maint=IG		\$995.00	K	31% 31%	\$686.55	\$268.65	\$248.75	\$218.90	\$0.00	\$0.00	\$0.00	\$248.75 VXRAIL SOFTWARE \$248.75 VXRAIL SOFTWARE
	456-113-154	HCIA NP VSPH ROBOADV 25VM w/1YrMnt=IB		\$4,635.00	K	31% 31%	\$3,198.15	\$1,251.45	\$1,158.75	\$1,019.70	\$0.00	\$0.00	\$0.00	\$1,158.75 VXRAIL SOFTWARE
	456-113-155	HCIA NP VSPH ROBOADV 25VM w/2YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.45	\$1,158.75	\$1,019.70	\$0.00		\$0.00	\$1,158.75 VXRAIL SOFTWARE
	456-113-156 456-113-157	HCIA NP VSPH ROBOADV 25VM w/3YrMnt=IB HCIA NP VSPH ROBOADV 25VM w/4YrMnt=IB		\$4,635.00 \$4,635.00	K	31% 31% 31%	\$3,198.15 \$3,198.15	\$1,251.45 \$1,251.45	\$1,158.75 \$1,158.75	\$1,019.70 \$1,019.70	\$0.00	\$0.00	\$0.00	\$1,158.75 VXRAIL SOFTWARE \$1,158.75 VXRAIL SOFTWARE
	456-113-158	HCIA NP VSPH ROBOADV 25VM w/5YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.45	\$1,158.75	\$1,019.70	\$0.00		\$0.00	\$1,158.75 VXRAIL SOFTWARE
	456-113-159	HCIA NP VSPH ROBOSTD 25VM w/1YrMnt=IB		\$3.085.00	K	31% 31%	\$2.128.65	\$832.95	\$771.25	\$678.70	\$0.00	\$0.00	\$0.00	\$771.25 VXRAIL SOFTWARE
	456-113-160	HCIA NP VSPH ROBOSTD 25VM w/2YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$678.70	\$0.00	\$0.00	\$0.00	\$771.25 VXRAIL SOFTWARE
	456-113-161 456-113-162	HCIA NP VSPH ROBOSTD 25VM w/3YrMnt=IB HCIA NP VSPH ROBOSTD 25VM w/4YrMnt=IB		\$3.085.00 \$3.085.00	K	31% 31%	\$2.128.65 \$2.128.65	\$832.95 \$832.95	\$771.25 \$771.25	\$678.70 \$678.70	\$0.00	\$0.00	\$0.00 \$0.00	\$771.25 VXRAIL SOFTWARE \$771.25 VXRAIL SOFTWARE
	456-113-163	HCIA NP VSPH ROBOSTD 25VM w/sYrMnt=IB		\$3,085.00	K		\$2,128.65	\$832.95	\$771.25	\$678.70	\$0.00		\$0.00	\$771.25 VXRAIL SOFTWARE \$771.25 VXRAIL SOFTWARE
	456-113-164	HCIA NP VSPH DSKTP 100VM w/1YrMnt=IB		\$8,235.00	ĸ	31%	\$5,682.15	\$2,223.45	\$2.058.75	\$1.811.70	\$0.00	\$0.00	\$0.00	\$2,058.75 VXRAIL SOFTWARE
	456-113-165	HCIA NP VSPH DSKTP 100VM w/2YrMnt=IB		\$8.235.00	K	31%	\$5.682.15	\$2.223.45	\$2.058.75	\$1.811.70	\$0.00	\$0.00	\$0.00	\$2.058.75 VXRAIL SOFTWARE
	456-113-166	HCIA NP VSPH DSKTP 100VM w/3YrMnt=IB		\$8,235.00	K	31% 31% 31% 31% 31% 31% 31% 31%	\$5,682.15	\$2,223.45	\$2,058.75	\$1,811.70	\$0.00		\$0.00	\$2,058.75 VXRAIL SOFTWARE
	456-113-167 456-113-168	HCIA NP VSPH DSKTP 100VM w/4Y/Mnt=IB HCIA NP VSPH DSKTP 100VM w/5Y/Mnt=IB		\$8.235.00 \$8.235.00	K	31%	\$5.682.15 \$5.682.15	\$2.223.45 \$2.223.45	\$2.058.75 \$2.058.75	\$1.811.70 \$1.811.70	\$0.00	\$0.00	\$0.00	\$2.058.75 VXRAIL SOFTWARE \$2.058.75 VXRAIL SOFTWARE
	456-113-169	HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00 VXRAIL SOFTWARE
	456-113-170	HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00 VXRAIL SOFTWARE
	456-113-171	HCIA UP VSOM E+1CPU w/ 3Yr Maint=IG		\$4,268.00	K	31% 31%	\$2,944.92	\$1,152.36	\$1,067.00	\$938.96	\$0.00	\$0.00	\$0.00	\$1,067.00 VXRAIL SOFTWARE
	456-113-172 456-113-173	HCIA UP VSOM E+ 1CPU w/ 4Yr Maint≈IG HCIA UP VSOM E+ 1CPU w/ 5Yr Maint≈IG		\$4,268.00 \$4,268.00	K	31%	\$2,944.92 \$2,944.92	\$1,152.36 \$1,152.36	\$1,067.00 \$1,067.00	\$938.96 \$938.96	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,067.00 VXRAIL SOFTWARE \$1,067.00 VXRAIL SOFTWARE
	456-113-174	HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$3,394.00	K	31% 31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50 VXRAIL SOFTWARE
	456-113-175	HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,304,00	K	31% 31%	\$2.341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50 VXRAIL SOFTWARE
	456-113-176	HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.38	\$848.50	\$746.68	\$0.00	\$0.00	\$0.00	\$848.50 VXRAIL SOFTWARE
	456-113-177 456-113-178	HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,394.00 \$3,394.00	K	31% 31%	\$2,341.86 \$2,341.86	\$916.38 \$916.38	\$848.50 \$848.50	\$746.68 \$746.68	\$0.00 \$0.00		\$0.00 \$0.00	\$848.50 VXRAIL SOFTWARE \$848.50 VXRAIL SOFTWARE
	456-113-179	HCIA UP VSPH STD 1CPU w/1Yr Maint=IG		9966 00	K	31%	\$2,341.86 \$666.54	\$260.38	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50 VXRAII SOFTWARE
	456-113-180	HCIA UP VSPH STD 1CPU w/1Yr Maint=IG HCIA UP VSPH STD 1CPU w/2Yr Maint=IG		\$966.00	ĸ	31% 31%	\$666.54 \$666.54	\$260.82 \$260.82	\$241.50 \$241.50	\$212.52 \$212.52	\$0.00	\$0.00	\$0.00	\$241.50 VXRAIL SOFTWARE
	456-113-181	HCIA UP VSPH STD 1CPU w/3Yr Maint=IG HCIA UP VSPH STD 1CPU w/4Yr Maint=IG		\$966.00	K	31% 31%	\$666.54 \$666.54	\$260.82	\$241.50 \$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50 VXRAIL SOFTWARE
	456-113-182	HCIA UP VSPH STD 1CPU w/4Yr Maint=IG		\$966.00	K	31%	\$666.54	\$260.82	\$241.50	\$212.52	\$0.00	\$0.00	\$0.00	\$241.50 VXRAIL SOFTWARE
	456-113-183 456-113-184	HCIA UP VSPH STD 1CPU w/5Yr Maint=IG HCIA UP VSPH ROBOADV 25VM w/1YrMnt=IB		\$966.00 \$4.370.00	K	31%	\$666.54 \$3.015.30	\$260.82 \$1,179.90	\$241.50 \$1.092.50	\$212.52 \$961.40	\$0.00 \$0.00		\$0.00 \$0.00	\$241.50 VXRAIL SOFTWARE \$1.092.50 VXRAIL SOFTWARE
	456-113-185	HCIA UP VSPH ROBOADV 25VM wi'17Mmt=IB		\$4,370.00	K	31% 31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00		\$0.00	\$1,092.50 VXRAIL SOFTWARE
	456-113-186	HCIA LIP VSPH ROBOADV 25VM w/3YrMnt≡IB		\$4.370.00	K	31% 31%	\$3,015,30	\$1.179.90	\$1,092,50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50 VXRAII SOFTWARE
	456-113-187	HCIA UP VSPH ROBOADV 25VM w/4YrMnt=IB		\$4,370.00	K	31%	\$3,015.30	\$1,179.90	\$1,092.50	\$961.40	\$0.00	\$0.00	\$0.00	\$1,092.50 VXRAIL SOFTWARE
	456-113-188 456-113-189	HCIA UP VSPH ROBOADV 25VM w/5YrMnt≈IB HCIA UP VSPH ROBOSTD 25VM w/1YrMnt≈IB		\$4.370.00 \$2.913.00	K	31% 31%	\$3.015.30 \$2,009.97	\$1.179.90 \$786.51	\$1.092.50 \$728.25	\$961.40 \$640.86	\$0.00 \$0.00		\$0.00 \$0.00	\$1.092.50 VXRAIL SOFTWARE \$728.25 VXRAIL SOFTWARE
	456-113-190	HCIA UP VSPH ROBOSTD 25VM w/2YrMnt=IB		\$2,913.00	ĸ	31%	\$2,009.97	\$786.51	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25 VXRAIL SOFTWARE
	456-113-191	HCIA UP VSPH ROBOSTD 25VM w/2Yr/Mnt=iB HCIA UP VSPH ROBOSTD 25VM w/3Yr/Mnt=iB		\$2,913.00	K	31% 31%	\$2,009.97	\$786.51 \$786.51	\$728.25 \$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25 VXRAIL SOFTWARE \$728.25 VXRAIL SOFTWARE
	456-113-192	HCIA UP VSPH ROBOSTD 25VM w/4Yr/Mnt=iB HCIA UP VSPH ROBOSTD 25VM w/5Yr/Mnt=iB		\$2.913.00	K	31% 31%	\$2.009.97 \$2,009.97	\$786.51 \$786.51	\$728.25 \$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25 VXRAIL SOFTWARE
	456-113-193 456-113-194	HCIA UP VSPH ROBOSTD 25VM w/5YrMnt=IB HCIA UP VSPH DSKTP 100VM w/1YrMnt=IB		\$2,913.00 \$7,768.00	K	31%	\$2,009.97 \$5,359.92	\$786.51	\$728.25	\$640.86	\$0.00 \$0.00		\$0.00 \$0.00	\$728.25 VXRAIL SOFTWARE \$1,942.00 VXRAIL SOFTWARE
	456-113-195	HCIA UP VSPH DSKTP 100VM w/2YrMnt=IB		\$7,768.00	K	31% 31%	\$5,359.92	\$2,097.36 \$2,097.36	\$1,942.00 \$1,942.00	\$1,708.96 \$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00 VXRAIL SOFTWARE
	456-113-196	HCIA UP VSPH DSKTP 100VM w/3YrMnt=IB		\$7,768.00	K	31% 31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00 VXRAIL SOFTWARE
	456-113-197	HCIA UP VSPH DSKTP 100VM w/4YrMnt=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.36	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00 VXRAIL SOFTWARE
	456-113-198 456-113-199	HCIA UP VSPH DSKTP 100VM w/5Y/Mnt=IB UPG VSPH E+TOVSOM E+ 1CPUw/1Y/Mnt=IG		\$7,768.00 \$961.00	K	31% 31%	\$5,359.92 \$663.09	\$2,097.36 \$259.47	\$1,942.00 \$240.25	\$1,708.96 \$211.42	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,942.00 VXRAIL SOFTWARE \$240.25 VXRAIL SOFTWARE
	456-113-200	UPG VSPH E+TOVSOM E+ 1CPUw/2yrMnt=IG		\$961.00	K	31% 31% 31% 31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00		\$0.00	\$240.25 VXRAIL SOFTWARE
	456-113-201	UPG VSPH E+TOVSOM E+ 1CPUw/3YrMnt=IG		\$961.00	K	31%	\$663.09	\$259.47	\$240.25	\$211.42	\$0.00	\$0.00	\$0.00	\$240.25 VXRAIL SOFTWARE
	456-113-202 456-113-203	UPG VSPH E*TOVSOM E* 1CPUw/4YrMnt=IG UPG VSPH E*TOVSOM E* 1CPUw/5YrMnt=IG		\$961.00 \$961.00	K	31%	\$663.09 \$663.09	\$259.47 \$259.47	\$240.25 \$240.25	\$211.42 \$211.42	\$0.00	\$0.00	\$0.00	\$240.25 VXRAIL SOFTWARE \$240.25 VXRAII SOFTWARE
	456-113-204	UPG VSPH E+10VSOM E+1CPUWSYMINT=IG  UPG VSPH STDTOVSOM E+1CPUW/1YrMnt=IG		\$3,632.00	K	31%	\$2,506.08	\$259.47 \$980.64	\$240.25	\$211.42 \$799.04	\$0.00		\$0.00	\$240.25 VXRAIL SOFTWARE \$908.00 VXRAIL SOFTWARE
	456-113-205	UPG VSPH STDTOVSOM E+1CPUw/2YrMnt=IG		\$3,632.00	K	31% 31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00 VXRAIL SOFTWARE
	456-113-206	UPG VSPH STDTOVSOM E+1CPUw/3YrMnt=IG		\$3,632.00	K	31% 31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00	\$0.00	\$0.00	\$908.00 VXRAIL SOFTWARE
	456-113-207	UPG VSPH STDTOVSOM E+1CPUw/4YrMnt=IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00		\$0.00	\$908.00 VXRAIL SOFTWARE
	456-113-208	UPG VSPH STDTOVSOM E+1CPUw/5YrMnt=IG		\$3,632.00	K	31%	\$2,506.08	\$980.64	\$908.00	\$799.04	\$0.00		\$0.00	\$908.00 VXRAIL SOFTWARE
	456-113-209 456-113-210	UPG VSPH STD TO E+ 1CPU w/1Yr Mnt=IG UPG VSPH STD TO E+ 1CPU w/2Yr Mnt=IG		\$2.860.00 \$2.860.00	K	31% 31% 31%	\$1.973.40 \$1.973.40	\$772.20 \$772.20	\$715.00 \$715.00	\$629.20 \$629.20	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$715.00 VXRAIL SOFTWARE \$715.00 VXRAIL SOFTWARE
	456-113-211	UPG VSPH STD TO E+ 1CPU w/3Yr Mnt=IG		\$2.860.00	ĸ	31%	\$1.973.40	\$772.20	\$715.00	\$629.20	\$0.00	\$0.00	\$0.00	\$715.00 VXRAIL SOFTWARE
	456-113-212	UPG VSPH STD TO E+ 1CPU w/4Yr Mnt=IG		\$2,860.00	K	31% 31%	\$1.973.40	\$772.20	\$715.00	\$629.20	\$0.00	\$0.00	\$0.00	\$715.00 VXRAIL SOFTWARE
	456-113-213 456-113-214	UPG VSPH STD TO E+ 1CPU w/SYr Mnt=IG UPG VSPH ROBO STDTOADV 25VM-1YrMnt=IB		\$2.860.00 \$1.705.00	K	31% 31%	\$1.973.40 \$1,176.45	\$772.20 \$460.35	\$715.00 \$426.25	\$629.20 \$375.10	\$0.00	\$0.00	\$0.00 \$0.00	\$715.00 VXRAIL SOFTWARE \$426.25 VXRAIL SOFTWARE
	456-113-214 456-113-215	UPG VSPH ROBO STDTOADV 25VM-1YRMnt=IB  UPG VSPH ROBO STDTOADV 25VM-2YrMnt=IB		\$1,705.00	K	31%	\$1,176.45	\$460.35	\$426.25 \$426.25	\$375.10 \$375.10	\$0.00		\$0.00	\$426.25 VXRAIL SOFTWARE \$426.25 VXRAIL SOFTWARE
	456-113-216	UPG VSPH ROBO STDTOADV 25VM-3YrMnt=IB		\$1,705.00	ĸ	31% 31%	\$1,176.45	\$460.35 \$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$0.00	\$426.25 VXRAIL SOFTWARE
	456-113-217	UPG VSPH ROBO STDTOADV 25VM-4YrMnt=IB		\$1,705.00	K	31% 31%	\$1,176,45	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$0.00	\$426.25 VXRAIL SOFTWARE
	456-113-218 456-113-221	UPG VSPH ROBO STDTOADV 25VM-5YrMnt=IB Secure VM SecVM PSPlus Sub 25-99=IB		\$1,705.00 \$60.00	K	31%	\$1,176.45	\$460.35 \$0.00	\$426.25 \$0.00	\$375.10 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$426.25 VXRAIL SOFTWARE \$0.00 CLOUDLINK
	456-113-221 456-113-222	Secure VM SecVM PSPlus Sub 25-99=IB Secure VM SecVM PSPlus Sub 100-499=IB		\$60.00 \$49.00	K	31% 31%	\$41.40 \$33.81	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 CLOUDLINK \$0.00 CLOUDLINK
	456-113-223	Secure VM SecVM PSPlus Sub 500-999=IB		\$42.00	K	31%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 CLOUDLINK
	456-113-224	Secure VM SecVM PSPlus Sub 1000+=IB		\$32.00	K	31% 31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 CLOUDLINK
	456-113-448 456-113-449	Secure VM Encrypt for Machines Tier 1=IB Secure VM Encrypt for Machines Tier 2=IB		\$1,425.00 \$1,175.00	K	31% 31%	\$983.25 \$810.75	\$356.25 \$293.75	\$327.75 \$270.25	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$327.75 CLOUDLINK \$270.25 CLOUDLINK
	456-113-450	Secure VM Encrypt for Machines Tier 3=IB		\$1.010.00	K	31%	\$696.90	\$252.50	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30 CLOUDLINK
	456-113-451	Secure VM Encrypt for Machines Tier 3=IB Secure VM Encrypt for Machines Tier 4=IB		\$775.00	K	31% 31%	\$534.75	\$193.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25 CLOUDLINK
	456-113-452 456-113-453	Secure VM Encrypt CPSD per VM =IB Secure VM Encrypt CPSD Socket=ZC		\$500.00	K	31% 31%	\$345.00 \$3,450.00	\$125.00 \$1,250.00	\$115.00 \$1,150.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$115.00 CLOUDLINK \$1,150.00 CLOUDLINK
	456-113-453 456-113-454	Secure VM Encrypt CPSD Socket=ZC		\$5,000.00	K	31%	\$3,450.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00 CLOUDLINK \$1,840.00 CLOUDLINK
	456-113-454 456-113-502	Secure VM KMIP KMS Perpetual=IA VMware Cloud Foundation Basic 3Y=ZA		\$0.00 \$13,135.00	K	31% 31%	\$0.00 \$9,063.15	\$2,000.00 \$3,546.45	\$1,840.00 \$3,283.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$1,840.00 CLOUDLINK \$3,283.75 SDDC VMW SW
	456-113-503	VMware Cloud Foundation Basic 4Y=ZA VMware Cloud Foundation Basic 5Y=ZA		\$13,135.00	K	31% 31%	\$9,063.15	\$3,546.45 \$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75 SDDC VMW SW
	456-113-504	VMware Cloud Foundation Basic 5Y=ZA		\$13,135.00	K	31%	\$9.063.15	\$3,546.45	\$3,283.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,283,75 SDDC VMW SW
	456-113-507 456-113-508	UPG of vSphere to VCF Basic 3Y=ZA		\$9,645.00 \$9,645.00	K	31%	\$6,655.05 \$6,655.05	\$2,604.15 \$2,604.15	\$2,411.25 \$2,411.25	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$2,411.25 SDDC VMW SW \$2,411.25 SDDC VMW SW
	456-113-508 456-113-509	UPG of vSohere to VCF Basic 4Y=ZA UPG of vSphere to VCF Basic 5Y=ZA		\$9.645.00 \$9,645.00	K	31% 31%	\$6,655.05 \$6,655.05	\$2 604 15	\$2,411.25 \$2,411.25	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$2.411.25 SDDC VMW SW \$2,411.25 SDDC VMW SW
	456-113-512	VCF SDDCMor NSXAdv w/HZN ENT 100PK 3Y=UB		\$73,340,00	K	31%	\$50 604 60	\$19.801.80	\$18,335,00	\$0.00	\$0.00	\$0.00	\$0.00	\$18 335 00 SDDC VMW SW
	456-113-513	VCF SDDCMgr NSXAdv w/HZN ENT 100PK 3Y=UB VCF SDDCMgr NSXAdv w/HZN ENT 100PK 4Y=UB		\$73,340.00	K	31% 31%	\$50,604.60	\$19.801.80 \$19,801.80	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335,00 SDDC VMW SW
	456-113-514 456-113-517	VCF SDDCMgr NSXAdv w/HZN ENT 100PK 5Y=UB VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 3Y=UB		\$73.340.00	K	31% 31%	\$50.604.60	\$19.801.80 \$1,980.18	\$18.335.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$18.335.00 SDDC VMW SW \$1,833.50 SDDC VMW SW
	456-113-517 456-113-518	VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 3Y=UB VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 4Y=UB		\$7,334.00 \$7.334.00	K	31%	\$5,060.46 \$5.060.46	\$1,980.18 \$1.980.18	\$1,833.50 \$1.833.50	\$0.00	\$0.00		\$0.00 \$0.00	\$1,833.50 SDDC VMW SW \$1.833.50 SDDC VMW SW
	456-113-518 456-113-519	VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 4Y=UB VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 5Y=UB		\$7.334.00	K	31% 31%	\$5.060.46	\$1.980.18	\$1.833.50 \$1.833.50	\$0.00 \$0.00	\$0.00		\$0.00	\$1.833.50 SDDC VMW SW \$1.833.50 SDDC VMW SW
	456-113-522	VCF SDDCMarNSXAdv w/o HZNENT 100PK 3Y=UB		\$14.090.00	K	31% 31%	\$9.722.10	\$3.804.30	\$3.522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3.522.50 SDDC VMW SW
	456-113-523	VCF SDDCMgrNSXAdv w/o HZNENT 100PK 4Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50 SDDC VMW SW
	456-113-524	VCF SDDCMgrNSXAdv w/o HZNENT 100PK 5Y=UB VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 3Y=UB		\$14,090.00 \$1,409.00	K	31% 31%	\$9,722.10 \$972.21	\$3,804.30 \$380.43	\$3,522.50 \$352.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$3,522.50 SDDC VMW SW \$352.25 SDDC VMW SW
					r.	3176								
	456-113-527 456-113-528	VCF SDDCMgrNSXAdy w/o HZN ENT 10PK 4Y=UB		\$1.409.00	K	31%	\$972.21				SO OC	\$0.00	\$0.00	\$352.25 SDDC VMW SW
	456-113-527 456-113-528 456-113-529 456-113-532	VCF SDDCMgrNSXAdv wlo HZN ENT 10PK 4Y=UB VCF SDDCMgrNSXAdv wlo HZN ENT 10PK 5Y=UB VMware VCF Svr 6 Std VSphere 6 SY=IA		\$1,409.00 \$1,409.00 \$6,175.00	K K	31% 31% 31%	\$972.21 \$972.21 \$4,260.75	\$380.43 \$380.43 \$1,667.25	\$352.25 \$352.25 \$1,543.75	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00	\$0.00 \$0.00 \$0.00	\$352.25 SDDC VMW SW \$352.25 SDDC VMW SW \$1,543.75 SDDC VMW SW

					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGE							
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL THIRD	PARTY PRODUCT PARTNER
	456-113-534	VMware vCtr Srvr 6 Std vSphere 6 5Y=IA		\$6.175.00	K	31%	\$4.260.75	\$1.667.25	\$1.543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1.543.75 SDDC VMW SW	
	456-113-537 456-113-538	VCF Upg VMw vCtr 6 Fnd - vCtr Srv 3Y=IA VCF Upg VMw vCtr 6 Fnd - vCtr Srv 4Y=IA		\$5,104.00 \$5,104.00	K	31%	\$3,521.76 \$3,521.76	\$1,378.08 \$1,378.08	\$1,276.00 \$1,276.00	\$0.00 \$0.00	\$0.00		\$0.00	\$1,276.00 SDDC VMW SW \$1,276.00 SDDC VMW SW	
	456-113-538 456-113-539	VCF Ling VMw vCtr 6 End - vCtr Srv 5Y=IA		\$5,104.00	K	31% 31%	\$3.521.76	\$1,378.08	\$1,276,00	\$0.00	\$0.00		\$0.00	\$1 276 00 SDDC VMW SW	
	456-113-626	SDDC MGR for Desktoo 100 Pack 3Y=ZA		\$3.085.00	K	31%	\$2,128,65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25 SDDC VMW SW	
	456-113-627	SDDC MGR for Desktop 100 Pack 3Y=ZA SDDC MGR for Desktop 100 Pack 4Y=ZA		\$3,085.00	K	31% 31%	\$2,128.65	\$832.95 \$832.95	\$771.25 \$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25 SDDC VMW SW \$771.25 SDDC VMW SW	
	456-113-628 456-113-629	SDDC MGR for Desktop 100 Pack 5Y=ZA SDDC MGR for Desktop 10 Pack 3Y=ZA		\$3,085.00	K	31% 31%	\$2,128.65	\$832.95	\$771.25 \$77.25	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$771.25 SDDC VMW SW	
	456-113-629	SDDC MGR for Desktop 10 Pack 3Y=ZA		\$309.00	K	31%	\$213.21	\$83.43	\$77.25	\$0.00	\$0.00		\$0.00	\$77.25 SDDC VMW SW	
	456-113-630 456-113-631	SDDC MGR for Desktop 10 Pack 4Y=ZA SDDC MGR for Desktop 10 Pack 5Y=ZA		\$309.00 \$309.00	K	31% 31%	\$213.21 \$213.21	\$83.43 \$83.43	\$77.25 \$77.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$77.25 SDDC VMW SW \$77.25 SDDC VMW SW	
	456-113-632	VCF for VDI:ENT 100 PK w/o Horiz 3Y=ZA		\$20,090.00	K	31%	\$13.862.10	\$5,424.30	\$5,022.50	\$0.00	\$0.00		\$0.00	\$5,022.50 SDDC VMW SW	
	456-113-633	VCF for VDI:ENT 100 PK w/o Horiz 4Y=ZA		\$20,090.00	ĸ	31% 31%	\$13,862.10 \$13,862.10	\$5,424.30	\$5,022.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.50 SDDC VMW SW	
	456-113-634	VCF for VDI:ENT 100 PK w/o Horiz 5Y=ZA		\$20,090.00	K	31% 31%	\$13,862.10	\$5,424.30	\$5,022.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.50 SDDC VMW SW	
	456-113-635	VCF for VDI:ENT 10 PK w/o Horiz 3Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.43	\$502.25	\$0.00	\$0.00		\$0.00	\$502.25 SDDC VMW SW	
	456-113-636 456-113-637	VCF for VDI:ENT 10 PK w/o Horiz 4Y=ZA VCF for VDI:ENT 10 PK w/o Horiz 5Y=ZA		\$2,009.00	K	31% 31%	\$1,386.21 \$1,386.21	\$542.43 \$542.43	\$502.25 \$502.25	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$502.25 SDDC VMW SW \$502.25 SDDC VMW SW	
	456-113-638	VCF (Per CPU) Intell Ops Suite 3Y=ZA		\$2,009.00	K	31%	\$1,300.21	\$5,115.96	\$4,737.00	\$0.00	\$0.00		\$0.00	\$4,737.00 SDDC VMW SW	
	456-113-639	VCE (Per CPU) Inteli Ons Suite 4Y=ZA		\$0.00	ĸ	31% 31% 31%	\$0.00	\$5,115.96	\$4,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,737.00 SDDC VMW SW	
	456-113-640	VCF (Per CPU) Inteli Ops Suite 5Y=ZA		\$0.00	K	31%	\$0.00	\$5,115.96	\$4,737.00	\$0.00	\$0.00		\$0.00	\$4,737.00 SDDC VMW SW	
	456-113-641	VCF PRV Cloud Suite with vSohere 3Y=ZA VCF PRV Cloud Suite with vSohere 4Y=ZA		\$0.00	K	31% 31%	\$0.00	\$5.858.46 \$5.858.46	\$5.424.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5.424.50 SDDC VMW SW	
	456-113-642 456-113-643	VCF PRV Cloud Suite with vSphere 4Y=ZA VCF PRV Cloud Suite with vSphere 5Y=ZA		\$0.00 \$0.00	K	31%	\$0.00 \$0.00	\$5,858.46 \$5.858.46	\$5,424.50 \$5.424.50	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$5,424.50 SDDC VMW SW \$5.424.50 SDDC VMW SW	
	456-113-644	VCF Intell Ops Suite w/o vSphere 3Y=ZA		\$0.00	K	31% 31%	\$0.00	\$4.077.81	\$3,775,75	\$0.00	\$0.00	\$0.00	\$0.00	\$3.775.75 SDDC VMW SW	
	456-113-645	VCF Intell Oos Suite w/o vSohere 4Y=ZA		\$0.00	K	31%	\$0.00	\$4.077.81	\$3.775.75	\$0.00	\$0.00		\$0.00	\$3.775.75 SDDC VMW SW	
	456-113-646	VCF Inteli Ops Suite w/o vSphere 5Y=ZA		\$0.00	K	31% 31%	\$0.00	\$4,077.81	\$3,775.75	\$0.00	\$0.00	\$0.00	\$0.00	\$3,775.75 SDDC VMW SW	
	456-113-647 456-113-648	VCF PRV Cloud Suite w/o vSphere 3Y=ZA		\$0.00	K	31% 31%	\$0.00	\$4.820.31 \$4.820.31	\$4.463.25 \$4.463.25	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$4.463.25 SDDC VMW SW \$4.463.25 SDDC VMW SW	
	456-113-648 456-113-649	VCF PRV Cloud Suite w/o vSphere 4Y=ZA VCF PRV Cloud Suite w/o vSohere 5Y=ZA		\$0.00	K	31%	\$0.00 \$0.00	\$4,820.31 \$4.820.31	\$4,463.25 \$4.463.25	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$4,463.25 SDDC VMW SW \$4.463.25 SDDC VMW SW	
	456-113-649 456-113-650	VCF Standard (Per CPU) 3Y=ZA		\$17,795.00	K	31%	\$12,278,55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.75 SDDC VMW SW	
	456-113-651	VCF Standard (Per CPU) 3Y=ZA VCF Standard (Per CPU) 4Y=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.75 SDDC VMW SW	
	456-113-652	VCF Standard (Per CPU) 5Y=ZA		\$17,795.00	K	31% 31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00		\$0.00	\$4,448.75 SDDC VMW SW	
	456-113-653 456-113-654	VCF Advanced (Per CPU) 3Y=ZA		\$20,795.00	K	31% 31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.75 SDDC VMW SW	
	456-113-654 456-113-655	VCF Advanced (Per CPU) 4Y=ZA VCF Advanced (Per CPU) 5Y=ZA		\$20,795.00 \$20,795.00	K	31%	\$14,348.55 \$14,348.55	\$5,614.65 \$5,614.65	\$5,198.75 \$5,198.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,198.75 SDDC VMW SW \$5,198.75 SDDC VMW SW	
	456-113-656	VCF Advanced (Per CPU) 3Y=ZA VCF Enterprise (Per CPU) 3Y=ZA		\$23,995.00	K	31% 31%	\$14,346.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00		\$0.00	\$5,998.75 SDDC VMW SW	
	456-113-657	VCF Enterprise (Per CPU) 4Y=ZA		\$23,995.00	K	31%	\$16,556,55	\$6,478,65	\$5,998,75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,998,75 SDDC VMW SW	
	456-113-658	VCF Enterprise (Per CPU) 5Y=ZA		\$23,995.00	K	31% 31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,998.75 SDDC VMW SW	
	456-113-667 456-113-668	VMware Cloud Foundation Basic UPG 1Y=ZA VMware Cloud Foundation Basic UPG 2Y=ZA		\$13,135,00	K	31% 31%	\$9,063.15	\$3 546 45	\$3,283.75 \$3,283.75	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$3,283.75 SDDC VMW SW \$3,283.75 SDDC VMW SW	
	456-113-668 456-113-669	vwwere Cloud Foundation Basic UPG 2Y=ZA VMware Cloud Foundation Basic LIPG 3Y=ZA		\$13,135.00 \$13,135.00	K	31%	\$9,063.15	\$3,546.45 \$3,546.45	\$3,283.75 \$3,283.75	\$0.00	\$0.00		\$0.00 \$0.00	\$3,283.75 SDDC VMW SW \$3,283.75 SDDC VMW SW	
	456-113-670	VMware Cloud Foundation Basic UPG 3Y=ZA VMware Cloud Foundation Basic UPG 4Y=ZA		\$13,135.00	K	31% 31%	\$9,063.15 \$9,063.15	\$3,546.45 \$3,546.45	\$3,283.75	\$0.00 \$0.00	\$0.00		\$0.00	\$3,283.75 SDDC VMW SW \$3,283.75 SDDC VMW SW	
	456-113-671	VMware Cloud Foundation Basic UPG 5Y=ZA UPG of vSphere to VCF Basic UPG 1Y=ZA		\$13,135.00	K	31% 31%	\$9,063.15 \$6,655.05	\$3,546.45 \$2,604.15	\$3,283.75	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$3,283.75 SDDC VMW SW	
	456-113-672	UPG of vSphere to VCF Basic UPG 1Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.25 SDDC VMW SW	
	456-113-673	UPG of vSphere to VCF Basic UPG 2Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.15	\$2,411.25	\$0.00	\$0.00		\$0.00	\$2,411.25 SDDC VMW SW	
	456-113-674 456-113-675	UPG of vSphere to VCF Basic UPG 3Y=ZA UPG of vSphere to VCF Basic UPG 4Y=ZA		\$9.645.00 \$9,645.00	K	31% 31%	\$6.655.05 \$6,655.05	\$2.604.15 \$2,604.15	\$2,411.25 \$2,411.25	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$2,411.25 SDDC VMW SW \$2,411.25 SDDC VMW SW	
	456-113-676	UPG of vSohere to VCE Basic UPG 5Y=ZA		\$9 645 00	K	31%	\$6,655,05	\$2 604 15	\$2 411 25	\$0.00	\$0.00	\$0.00	\$0.00	\$2 411 25 SDDC VMW SW	
	456-113-677	VCF SDMGR NSXAdy wHZN ENT 100PK U 1Y=UB		\$73,340.00	ĸ	31% 31%	\$50,604.60	\$19,801.80	\$18,335.00	\$0.00	\$0.00		\$0.00	\$18,335.00 SDDC VMW SW	
	456-113-678	VCF SDMGR NSXAdv wHZN ENT 100PK U 2Y=UB VCF SDMGR NSXAdv wHZN ENT 100PK U 3Y=UB		\$73,340,00	K	31% 31%	\$50 604 60	\$19.801.80	\$18.335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18 335 00 SDDC VMW SW	
	456-113-679 456-113-680	VCF SDMGR NSXAdv wHZN ENT 100PK U 3Y=UB		\$73,340.00	K	31%	\$50,604.60 \$50,604.60	\$19,801.80	\$18,335.00 \$18,335.00	\$0.00	\$0.00		\$0.00 \$0.00	\$18,335.00 SDDC VMW SW	
	456-113-680 456-113-681	VCF SDMGR NSXAdv wHZN ENT 100PK U 4Y=UB VCF SDMGR NSXAdv wHZN ENT 100PK U 5Y=UB		\$73.340.00 \$73,340.00	K	31% 31%	\$50,604.60 \$50,604.60	\$19.801.80 \$19,801.80	\$18.335.00 \$18,335.00	\$0.00 \$0.00	\$0.00		\$0.00	\$18.335.00 SDDC VMW SW \$18,335.00 SDDC VMW SW	
	456-113-682	VCF SDMGR NSXAdv WHZN ENT 10PK II 1791B		\$7.334.00	K	31%	\$5,060.46	\$1,980.18	\$1.833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1.833.50 SDDC VMW SW	
	456-113-683	VCF SDMGR NSXAdv wHZN ENT 10PK U 1Y=UB VCF SDMGR NSXAdv wHZN ENT 10PK U 2Y=UB		\$7,334,00	K	31% 31%	\$5.060.46 \$5,060.46	\$1.980.18 \$1,980.18	\$1,833.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50 SDDC VMW SW	
	456-113-684	VCF SDMGR NSXAdv wHZN ENT 10PK U 3Y=UB		\$7,334.00 \$7,334.00	K	31% 31%	\$5,060.46	\$1,980.18 \$1,980.18	\$1,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,833.50 SDDC VMW SW	
	456-113-685 456-113-686	VCF SDMGR NSXAdv wHZN ENT 10PK U 4Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.18	\$1,833.50	\$0.00	\$0.00		\$0.00	\$1,833.50 SDDC VMW SW \$1,833.50 SDDC VMW SW	
	456-113-686 456-113-687	VCF SDMGR NSXAdv wHZN ENT 10PK U 5Y=UB VCF SDMgrNSXAdv wio HZNENT 100PK U 1Y=UB		\$7,334.00 \$14.090.00	K	31% 31%	\$5,060.46 \$9,722.10	\$1,980.18 \$3.804.30	\$1,833.50 \$3,522.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,833.50 SDDC VMW SW \$3.522.50 SDDC VMW SW	
	456-113-688	VCF SDMgrNSXAdv w/o HZNENT 100PK U 2Y=UB		\$14,090.00	K	31% 31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00		\$0.00	\$3,522.50 SDDC VMW SW	
	456-113-689	VCF SDMgrNSXAdv w/o HZNENT 100PK U 3Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.30	\$3,522.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.50 SDDC VMW SW	
	456-113-690 456-113-691	VCF SDMgrNSXAdv w/o HZNENT 100PK U 4Y=UB		\$14,090.00 \$14,090.00	K	31% 31% 31% 31%	\$9,722.10 \$9,722.10	\$3,804.30 \$3,804.30	\$3,522.50 \$3,522.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$3,522.50 SDDC VMW SW \$3,522.50 SDDC VMW SW	
	456-113-691 456-113-692	VCF SDMgrNSXAdv w/o HZNENT 100PK U 5Y=UB VCF SDMgrNSXAdv w/o HZN ENT 10PK U 1Y=UB		\$14,090.00	K	31%	\$9,722.10 \$972.21	\$3,804.30 \$380.43	\$3,522.50 \$352.25	\$0.00	\$0.00		\$0.00	\$3,522.50 SDDC VMW SW \$352.25 SDDC VMW SW	
	456-113-693	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 11=UB		\$1,409.00	K	31%	\$972.21	\$380.43	\$352.25	\$0.00	\$0.00	\$0.00	\$0.00	\$352.25 SDDC VMW SW \$352.25 SDDC VMW SW	
	456-113-694	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 3Y=UB		\$1,409.00	K	31%	\$972.21	\$380.43	\$352.25	\$0.00	\$0.00	\$0.00	\$0.00	\$352.25 SDDC VMW SW	
	456-113-695	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 4Y=UB		\$1,409.00	K	31% 31%	\$972.21	\$380.43	\$352.25	\$0.00	\$0.00		\$0.00	\$352.25 SDDC VMW SW	
	456-113-696	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 5Y=UB		\$1,409.00	K	31% 31%	\$972.21	\$380.43	\$352.25	\$0.00	\$0.00	\$0.00	\$0.00	\$352.25 SDDC VMW SW	
	456-113-697 456-113-698	VMware vCtr Srvr 6 Std vSphere 6 U 1Y=IA VMware vCtr Srvr 6 Std vSphere 6 U 2Y=IA		\$6,175.00 \$6,175.00	K	31%	\$4,260.75 \$4,260.75	\$1,667.25 \$1.667.25	\$1,543.75 \$1,543.75	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$1,543.75 SDDC VMW SW \$1,543.75 SDDC VMW SW	
	456-113-699	VMware vCtr Srvr 6 Std vSphere 6 U 3Y=IA VMware vCtr Srvr 6 Std vSphere 6 U 3Y=IA		\$6,175.00	K	31% 31% 31%	\$4,260.75	\$1,667.25	\$1,543.75 \$1.543.75	\$0.00	\$0.00		\$0.00	\$1,543.75 SDDC VMW SW \$1.543.75 SDDC VMW SW	
	456-113-700	VMware vCtr Srvr 6 Std vSphere 6 U 4Y=IA		\$6,175.00	ĸ	31%	\$4,260.75	\$1,667.25	\$1,543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,543.75 SDDC VMW SW	
	456-113-701	VMware vCtr Srvr 6 Std vSphere 6 U 5Y=IA		\$6.175.00	K	31%	\$4.260.75	\$1.667.25	\$1.543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1.543.75 SDDC VMW SW	
	456-113-702	VCF Upg VM vCtr 6 Fnd - vCtr Srv U 1Y=IA VCF Upg VM vCtr 6 Fnd - vCtr Srv U 2Y=IA		\$5,104.00	K	31% 31%	\$3,521.76	\$1,378,08	\$1,276,00	\$0.00	\$0.00		\$0.00	\$1,276,00 SDDC VMW SW	
	456-113-703 456-113-704	VCF Upg VM vCtr 6 Fnd - vCtr Srv U 2Y=IA VCF Upg VM vCtr 6 Fnd - vCtr Srv U 3Y=IA		\$5.104.00 \$5.104.00	K	31% 31%	\$3.521.76 \$3.521.76	\$1.378.08 \$1.378.08	\$1.276.00 \$1.276.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$1.276.00 SDDC VMW SW \$1.276.00 SDDC VMW SW	
	456-113-705	VCF Upg VM vCtr 6 Fnd - vCtr Srv U 4Y=IA		\$5.104.00	K	31%	\$3.521.76	\$1.378.08	\$1.276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.276.00 SDDC VMW SW	
	456-113-706	VCF Upg VM vCtr 6 Fnd - vCtr Srv U 5Y=IA		\$5,104.00	K	31% 31%	\$3,521.76	\$1,378.08	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00 SDDC VMW SW	
	456-113-707	SDDC MGR for Desktop 100 Pack 1Y UPG=UB		\$3.085.00	K	31% 31%	\$2,128,65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25 SDDC VMW SW	
	456-113-708	SDDC MGR for Desktop 100 Pack 2Y UPG=UB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25 SDDC VMW SW	
	456-113-709 456-113-710	SDDC MGR for Desktop 100 Pack 3Y UPG=UB SDDC MGR for Desktop 100 Pack 4Y UPG=UB		\$3,085.00 \$3,085.00	K	31% 31%	\$2,128.65 \$2,128.65	\$832.95 \$832.95	\$771.25 \$771.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$771.25 SDDC VMW SW \$771.25 SDDC VMW SW	
	456-113-711	SDDC MGR for Desktop 100 Pack 5Y UPG=UB		\$3,085.00	K	31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$771.25 SDDC VMW SW	
	456-113-712	SDDC MGR for Desktop 100 Pack 5Y UPG=UB SDDC MGR for Desktop 10 Pack 1Y UPG=UB		\$309.00	K	31% 31%	\$213.21	\$83.43	\$77.25	\$0.00	\$0.00	\$0.00	\$0.00	\$77.25 SDDC VMW SW	
	456-113-713	SDDC MGR for Deskton 10 Pack 2Y LIPG=LIB		\$309.00	K	31% 31%	\$213.21 \$213.21	\$83.43	\$77.25	\$0.00	\$0.00	\$0.00	\$0.00	\$77.25 SDDC VMW SW	
	456-113-714 456-113-715	SDDC MGR for Desktop 10 Pack 3Y UPG=UB		\$309.00 \$309.00	K	31%	\$213.21 \$213.21	\$83.43 \$83.43	\$77.25 \$77.25	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$77.25 SDDC VMW SW \$77.25 SDDC VMW SW	
	456-113-715 456-113-716	SDDC MGR for Desktop 10 Pack 4Y UPG=UB SDDC MGR for Desktop 10 Pack 5Y UPG=UB		\$309.00	K	31% 31%	\$213.21	\$83.43	\$77.25	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$77.25 SDDC VMW SW	
	456-113-717	VCF for VDI:ENT 100 PK w/o Horiz 1Y U=ZA		\$20.090.00	K	31%	\$13,862.10	\$5.424.30	\$5.022.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.50 SDDC VMW SW	
	456-113-718	VCF for VDI:ENT 100 PK w/o Horiz 1Y U=ZA VCF for VDI:ENT 100 PK w/o Horiz 2Y U=ZA		\$20,090.00 \$20,090.00	K	31% 31%	\$13,862.10 \$13,862.10	\$5,424.30 \$5,424.30	\$5,022.50 \$5,022.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$5,022.50 SDDC VMW SW \$5,022.50 SDDC VMW SW	
	456-113-719	VCF for VDI:ENT 100 PK w/o Horiz 3Y U=ZA VCF for VDI:ENT 100 PK w/o Horiz 4Y U=ZA		\$20,090.00	K	31% 31%	\$13,862.10	\$5,424.30	\$5,022.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.50 SDDC VMW SW	
	456-113-720	VCF for VDI:ENT 100 PK w/o Horiz 4Y U=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.30	\$5,022.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.50 SDDC VMW SW	
	456-113-721 456-113-722	VCF for VDI:ENT 100 PK w/o Horiz 5Y U=ZA VCF for VDI:ENT 10 PK w/o Horiz 1Y U=ZA		\$20,090.00 \$2,009.00	K	31% 31%	\$13,862.10 \$1,386.21	\$5,424.30 \$542.43	\$5,022.50 \$502.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,022.50 SDDC VMW SW \$502.25 SDDC VMW SW	
	456-113-723	VCF for VDI:ENT 10 PK w/o Horiz 2Y U=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.43 \$542.43	\$502.25	\$0.00	\$0.00		\$0.00	\$502.25 SDDC VMW SW \$502.25 SDDC VMW SW	
	456-113-724	VCF for VDI:ENT 10 PK wlo Horiz 3Y U=ZA VCF for VDI:ENT 10 PK wlo Horiz 4Y U=ZA		\$2,009,00	K	31%	\$1 386 21	\$542.43	\$502.25	\$0.00	\$0.00	\$0.00	\$0.00	\$502.25 SDDC VMW SW	
	456-113-725	VCF for VDI:ENT 10 PK w/o Horiz 4Y U=ZA		\$2,009.00	K	31% 31%	\$1,386.21	\$542.43	\$502.25	\$0.00	\$0.00	\$0.00	\$0.00	\$502.25 SDDC VMW SW	
	456-113-726	VCF for VDI-ENT 10 PK w/o Horiz 5Y LI=ZA		\$2.009.00 \$17,795.00	K	31% 31%	\$1,386,21	\$542.43 \$4,804.65	\$502.25	\$0.00	\$0.00	00.00	\$0.00	\$502.25 SDDC VMW SW	
	456-113-727	VCE Standard (Per CPU) 1Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.75 SDDC VMW SW	
	456-113-728 456-113-729	VCF Standard (Per CPU) 2Y UPG=ZA VCF Standard (Per CPU) 3Y UPG=ZA		\$17.795.00 \$17,795.00	K	31% 31%	\$12.278.55 \$12,278.55	\$4.804.65 \$4,804.65	\$4.448.75 \$4,448.75	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4.448.75 SDDC VMW SW \$4,448.75 SDDC VMW SW	
	456-113-729 456-113-730	VCF Standard (Per CPU) 3Y UPG=ZA VCF Standard (Per CPU) 4Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55 \$12.278.55	\$4,804.65	\$4,448.75 \$4.448.75	\$0.00	\$0.00		\$0.00	\$4,448.75 SDDC VMW SW \$4.448.75 SDDC VMW SW	
	456-113-731	VCF Standard (Per CPU) 5Y UPG=ZA		\$17,795.00	ĸ	31% 31%		\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.75 SDDC VMW SW	
	456-113-732	VCF Advanced (Per CPU) 1Y UPG=ZA		\$20.795.00	K	31% 31%	\$14.348.55 \$14,348.55	\$5.614.65	\$5.198.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5.198.75 SDDC VMW SW	
	456-113-733	VCF Advanced (Per CPU) 2Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,614.65	\$5,198.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.75 SDDC VMW SW	
	456-113-734 456-113-735	VCF Advanced (Per CPU) 3Y UPG=ZA VCF Advanced (Per CPU) 4Y UPG=ZA		\$20,795.00 \$20,795.00	K	31% 31%	\$14,348.55 \$14,348.55	\$5,614.65 \$5,614.65	\$5,198.75 \$5,198.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,198.75 SDDC VMW SW \$5,198.75 SDDC VMW SW	
	456-113-736	VCF Advanced (Per CPU) 4Y UPG=ZA  VCF Advanced (Per CPU) 5Y UPG=ZA		\$20,795.00	K	31% 31% 31%	\$14,348.55 \$14,348.55	\$5,614.65 \$5,614.65	\$5,198.75 \$5,198.75	\$0.00	\$0.00		\$0.00	\$5,198.75 SDDC VMW SW \$5,198.75 SDDC VMW SW	
								+3,014.00	+3,100.10	QU.00	90.00				
	456-113-736 456-113-737 456-113-738	VCF Enterprise (Per CPU) 1Y UPG=ZA VCF Enterprise (Per CPU) 2Y UPG=ZA		\$23,995.00 \$23,995.00	K	31% 31%	\$16,556.55 \$16,556.55	\$6,478.65 \$6,478.65	\$5,998.75 \$5,998.75	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5,998.75 SDDC VMW SW \$5,998.75 SDDC VMW SW	

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AND	SKU	DESCRIPTION	Model Sub	EMC LIST		NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT	BASIC MNT LP PS W/I	PG ENH TO	WTY UPG BASIC TO PS	RENEWAL	THIRD PARTY PRODUCT PARTNER
			sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	MNT LP	ENH MNT LP		LP	ENH LP		
	456-113-740 456-113-741	VCF Enterorise (Per CPU) 4Y UPG=ZA VCF Enterprise (Per CPU) 5Y UPG=ZA		\$23,995.00	K K	31% 31%	\$16.556.55 \$16,556.55	\$6.478.65 \$6,478.65	\$5.998.75 \$5,998.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5.998.7 \$5,998.7	S SDDC VMW SW S SDDC VMW SW
	456-113-754	SDDC MGR for Desktop 100 Pack 1Y=ZA		\$3.085.00	K	31%	\$2.128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00	\$771.2	5 SDDC VMW SW
	456-113-755 456-113-756	SDDC MGR for Desktop 100 Pack 2Y=ZA SDDC MGR for Desktop 10 Pack 1Y=ZA		\$3,085.00		31%	\$2,128.65	\$832.95	\$771.25	\$0.00	\$0.00	\$0.00	\$0.00		5 SDDC VMW SW
	456-113-757	SDDC MGR for Desktop 10 Pack 11=ZA SDDC MGR for Desktop 10 Pack 2Y=ZA		\$309.00 \$309.00	K	31% 31%	\$213.21 \$213.21	\$83.43 \$83.43	\$77.25 \$77.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$77.2	25 SDDC VMW SW 25 SDDC VMW SW
	456-113-758	VCF for VDI:ENT 100 PK w/o Horiz 1Y=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.30	\$5,022.50	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.5	50 SDDC VMW SW
	456-113-759	VCF for VDI:ENT 100 PK w/o Horiz 2Y=ZA		\$20,090.00		31%	\$13,862.10	\$5,424.30	\$5,022.50	\$0.00	\$0.00	\$0.00	\$0.00		50 SDDC VMW SW
	456-113-760 456-113-761	VCF for VDI:ENT 10 PK w/o Horiz 1Y=ZA VCF for VDI:ENT 10 PK w/o Horiz 2Y=ZA		\$2,009.00	K	31% 31%	\$1,386.21 \$1,386.21	\$542.43 \$542.43	\$502.25 \$502.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$502.2	5 SDDC VMW SW 5 SDDC VMW SW
	456-113-762	VCF Standard (Per CPU) 1Y=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.7	'5 SDDC VMW SW
	456-113-763	VCF Standard (Per CPU) 2Y=ZA		\$17,795.00	) K	31%	\$12,278,55	\$4.804.65	\$4,448.75	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.7	'5 SDDC VMW SW
	456-113-764 456-113-765	VCF Advanced (Per CPU) 1Y=ZA VCF Advanced (Per CPU) 2Y=ZA		\$20,795.00 \$20,795.00	K	31% 31%	\$14,348.55 \$14,348.55	\$5,614.65 \$5,614.65	\$5,198.75 \$5,198.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$5,198.7	5 SDDC VMW SW
	456-113-766	VCF Enterprise (Per CPU) 1Y=ZA		\$23,995.00		31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$0.00	\$0.00	\$5,998.7	'5 SDDC VMW SW
	456-113-767	VCF Enterprise (Per CPU) 2Y=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,478.65	\$5,998.75	\$0.00	\$0.00	\$0.00	\$0.00		'5 SDDC VMW SW
	456-113-891 456-113-892	VxRail VCF vSphere+VSAN to VCFSTD 1YR=IG VxRail VCF vSphere+VSAN to VCFSTD 2YR=IG		\$8,495.00	K	31% 31%	\$5,861.55 \$5,861.55	\$2,293.65 \$2,293.65	\$2,123.75 \$2,123.75	\$1,868.90 \$1,868.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,123.7	5 VXRAIL SOFTWARE 5 VXRAIL SOFTWARE
	456-113-893	VxRail VCF vSphere+VSAN to VCFSTD 3YR=IG		\$8,495.00		31%	\$5,861.55	\$2,293.65	\$2,123.75	\$1,868.90	\$0.00	\$0.00	\$0.00	\$2,123.7	'5 VXRAIL SOFTWARE
	456-113-894	VxRail VCF vSphere+VSAN to VCFSTD 4YR=IG		\$8.495.00	K	31%	\$5.861.55	\$2.293.65	\$2.123.75	\$1.868.90	\$0.00	\$0.00	\$0.00	\$2.123.7	5 VXRAIL SOFTWARE
	456-113-895 456-113-896	VxRail VCF vSphere+VSAN to VCFSTD 5YR=IG VxRail VCF vSphere+VSAN to VCFADV 1YR=IG		\$8,495.00 \$17.395.00		31% 31%	\$5,861.55 \$12.002.55	\$2,293.65 \$4.696.65	\$2,123.75 \$4.348.75	\$1,868.90 \$3.826.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		5 VXRAIL SOFTWARE 5 VXRAIL SOFTWARE
	456-113-897	VxRail VCF vSphere+VSAN to VCFADV 11R=IG  VxRail VCF vSphere+VSAN to VCFADV 2YR=IG		\$17.395.00	K	31%	\$12.002.55	\$4.696.65	\$4.348.75	\$3.826.90	\$0.00	\$0.00	\$0.00	\$4.348.7	5 VXRAIL SOFTWARE
	456-113-898	VxRail VCF vSphere+VSAN to VCFADV 3YR=IG		\$17.395.00	K	31%	\$12.002.55	\$4.696.65	\$4.348.75	\$3.826.90	\$0.00	\$0.00	\$0.00	\$4.348.7	5 VXRAIL SOFTWARE
	456-113-899	VxRail VCF vSphere+VSAN to VCFADV 4YR=IG		\$17,395.00		31%	\$12,002.55	\$4,696.65	\$4,348.75	\$3,826.90	\$0.00	\$0.00	\$0.00		5 VXRAIL SOFTWARE
	456-113-900 456-113-901	VxRail VCF vSohere+VSAN to VCFADV 5YR=IG VxRail VCF vSphere+VSAN to VCF ENT1YR=IG		\$17.395.00 \$19.595.00	K K	31% 31%	\$12.002.55 \$13.520.55	\$4.696.65 \$5.290.65	\$4.348.75 \$4.898.75	\$3.826.90 \$4.310.90	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$4.348.7	5 VXRAIL SOFTWARE
	456-113-902	VxRail VCF vSphere+VSAN to VCF ENT2YR=IG		\$19.595.00	) К	31%	\$13.520.55	\$5,290.65 \$5.290.65	\$4.898.75	\$4.310.90	\$0.00	\$0.00	\$0.00	\$4.898.7	'5 VXRAIL SOFTWARE
	456-113-903	VxRail VCF vSphere+VSAN to VCF ENT3YR=IG		\$19,595.00		31%	\$13,520.55	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$0.00		5 VXRAIL SOFTWARE
	456-113-904 456-113-905	VxRail VCF vSphere+VSAN to VCF ENT4YR=IG VxRail VCF vSphere+VSAN to VCF ENT5YR=IG		\$19,595.00 \$19,595.00	K	31% 31%	\$13,520.55 \$13,520.55	\$5,290.65 \$5,290.65	\$4,898.75 \$4,898.75	\$4,310.90 \$4,310.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,898.7	5 VXRAIL SOFTWARE 5 VXRAIL SOFTWARE
	456-114-007	VxR vSAN Upg from Std to Ent 1Yr Mtn=IG		\$3,399.00	) K	31%	\$2.345.31	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$0.00	\$849.7	5 VXRAIL SOFTWARE
	456-114-008	VxR vSAN Upg from Std to Ent 2Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$0.00	\$849.7	5 VXRAIL SOFTWARE
	456-114-009 456-114-010	VxR vSAN Upg from Std to Ent 3Yr Mtn=IG VxR vSAN Upg from Std to Ent 4Yr Mtn=IG		\$3,399.00 \$3,399.00	K	31% 31%	\$2,345.31 \$2,345.31	\$917.73 \$917.73	\$849.75 \$849.75	\$747.78 \$747.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$849.7	5 VXRAIL SOFTWARE 5 VXRAIL SOFTWARE
	456-114-011	VxR vSAN Ling from Std to Ent 5Yr Mtn=IG		\$3,399,00	) K	31%	\$2 345 31	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$0.00	\$849.7	5 VXRAIL SOFTWARE
	456-114-012	VxR vSAN Upg from Std to Adv 1Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$0.00		5 VXRAIL SOFTWARE
	456-114-013 456-114-014	VxR vSAN Upg from Std to Adv 2Yr Mtn=IG VxR vSAN Upg from Std to Adv 3Yr Mtn=IG		\$1,705.00 \$1,705.00		31% 31%	\$1,176.45 \$1,176.45	\$460.35 \$460.35	\$426.25 \$426.25	\$375.10 \$375.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		5 VXRAIL SOFTWARE 5 VXRAIL SOFTWARE
	456-114-015	VxR vSAN Upg from Std to Adv 4Yr Mtn=IG		\$1 705 00	) K	31%	\$1 176 45	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$0.00	\$426.2	5 VXRAIL SOFTWARE
	456-114-016	VxR vSAN Upg from Std to Adv 4Yr Mtn=IG VxR vSAN Upg from Std to Adv 5Yr Mtn=IG		\$1,705.00	K	31% 31%	\$1 176 45	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$426.2	5 VXRAIL SOFTWARE
	456-114-017 456-114-018	VxR vSAN Upg from Adv to Ent 1Yr Mtn=IG VxR vSAN Upg from Adv to Ent 2Yr Mtn=IG		\$1,694.00 \$1,694.00	K	31% 31%	\$1,168.86 \$1,168.86	\$457.38 \$457.38	\$423.50	\$372.68 \$372.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$423.5	0 VXRAIL SOFTWARE 0 VXRAIL SOFTWARE
	456-114-018	VXR VSAN Upg from Adv to Ent 3Yr Mtn=IG  VXR vSAN Upg from Adv to Ent 3Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.38 \$457.38	\$423.50 \$423.50	\$372.68	\$0.00	\$0.00	\$0.00	\$423.5	0 VXRAIL SOFTWARE
	456-114-020	VxR vSAN Upg from Adv to Ent 4Yr Mtn=IG		\$1,694.00	) К	31%	\$1,168,86	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$0.00	\$423.5	0 VXRAIL SOFTWARE
	456-114-021	VxR vSAN Upg from Adv to Ent 5Yr Mtn=IG		\$1,694.00		31%	\$1,168.86	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$0.00		0 VXRAIL SOFTWARE
	456-114-022 456-114-023	VxR vSohere Basic. 1Yr Mtn=IG VxR vSphere Basic, 2Yr Mtn=IG		\$519.00 \$519.00	K	31% 31%	\$358.11 \$358.11	\$140.13 \$140.13	\$129.75 \$129.75	\$114.18 \$114.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$129.7	5 VXRAIL SOFTWARE 5 VXRAIL SOFTWARE
	456-114-024	VxR vSphere Basic, 211 Min=IG		\$519.00	K	31%	\$358 11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$0.00	\$129.7	5 VXRAIL SOFTWARE
	456-114-025	VxR vSphere Basic, 4Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$0.00		5 VXRAIL SOFTWARE
	456-114-026 456-114-036	VxR vSphere Basic. 5Yr Mtn=IG VxR Upg vSphere Basic, 1Yr Mtn=IG		\$519.00 \$519.00		31% 31%	\$358.11 \$358.11	\$140.13 \$140.13	\$129.75 \$129.75	\$114.18 \$114.18	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$129.7	5 VXRAIL SOFTWARE 5 VXRAIL UPG SOFTWARE
	456-114-036	VxR Opg vSphere Basic, 111 Mill=IG VxR Upg vSphere Basic, 2Yr Mtn=IG		\$519.00		31%	\$358 11	\$140.13	\$129.75	\$114.18	\$0.00 \$0.00	\$0.00	\$0.00	\$129.7	5 VXRAIL UPG SOFTWARE
	456-114-038	VxR Upg vSphere Basic, 3Yr Mtn=IG		\$519.00	K	31% 31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$0.00	\$129.7	5 VXRAIL UPG SOFTWARE
	456-114-039 456-114-040	VxR Upg vSphere Basic, 4Yr Mtn=IG		\$519.00 \$519.00	K	31% 31%	\$358.11	\$140.13	\$129.75 \$129.75	\$114.18	\$0.00	\$0.00 \$0.00	\$0.00	\$129.7	5 VXRAIL UPG SOFTWARE VXRAIL UPG SOFTWARE
	456-114-040 456-114-042	VxR Upg vSphere Basic, 5Yr Mtn=IG VxRail VMware vSAN Ent+ 1Y Maint=IG		\$519.00	K	31%	\$358.11 \$0.00	\$140.13 \$0.00	\$129.75 \$0.00	\$114.18 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$129.7	0 VXRAIL OPG SOFTWARE
	456-114-043	VxRail VMware vSAN Ent+ 2Y Maint=IG		\$0.00		31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VXRAIL SOFTWARE
	456-114-044	VxRail VMware vSAN Ent+ 3Y Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 VXRAIL SOFTWARE
	456-114-045 456-114-046	VxRail VMware vSAN Ent+ 4Y Maint=IG VxRail VMware vSAN Ent+ 5Y Maint=IG		\$0.00 \$0.00		31%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VXRAIL SOFTWARE 00 VXRAIL SOFTWARE
	456-114-047	VxRail VMware vSANEnt to Ent+ 1YMaint=IG		\$3,239.00	) K	31% 31%	\$0.00 \$2,234.91	\$0.00 \$874.53	\$809.75	\$712.58	\$0.00	\$0.00	\$0.00	\$809.7	5 VXRAIL SOFTWARE
	456-114-048	VxRail VMware vSANEnt to Ent+ 2YMaint=IG		\$3,239.00	K	31%	\$2,234.91	\$874.53	\$809.75	\$712.58	\$0.00	\$0.00	\$0.00	\$809.7	5 VXRAIL SOFTWARE
	456-114-049 456-114-050	VxRail VMware vSANEnt to Ent+ 3YMaint=IG VxRail VMware vSANEnt to Ent+ 4YMaint=IG		\$3,239.00 \$3,239.00		31% 31%	\$2,234.91 \$2,234.91	\$874.53 \$874.53	\$809.75 \$809.75	\$712.58 \$712.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		5 VXRAIL SOFTWARE 5 VXRAIL SOFTWARE
	456-114-051	VxRail VMware vSANEnt to Ent+ 5YMaint=IG		\$3,239.00	) K	31%	\$2,234.91	\$874.53	\$809.75	\$712.58	\$0.00	\$0.00	\$0.00	\$809.7	'5 VXRAIL SOFTWARE
	456-114-052	VxRail VMware vSANAdv to Ent+ 1YMaint=IG		\$4,277.00	K	31%	\$2,951.13	\$1,154.79	\$1,069.25	\$940.94	\$0.00	\$0.00	\$0.00	\$1,069.2	25 VXRAIL SOFTWARE
	456-114-053 456-114-054	VxRail VMware vSANAdv to Ent+ 2YMaint=IG VxRail VMware vSANAdv to Ent+ 3YMaint=IG		\$4,277.00 \$4,277.00		31% 31%	\$2,951.13 \$2,951.13	\$1,154.79 \$1,154.79	\$1,069.25 \$1,069.25	\$940.94 \$940.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		5 VXRAIL SOFTWARE 5 VXRAIL SOFTWARE
	456-114-055	VxRail VMware vSANAdv to Ent+ 4YMaint=IG		\$4.277.00	) K	31%	\$2.951.13	\$1,154.79 \$1.154.79 \$1,154.79	\$1,069.25	\$940.94	\$0.00	\$0.00	\$0.00	\$1.069.2	5 VXRAIL SOFTWARE
	456-114-056	VxRail VMware vSANAdv to Ent+ 5YMaint=IG		\$4,277.00	) K	31%	\$2,951.13	\$1,154.79	\$1,069.25	\$940.94	\$0.00	\$0.00	\$0.00	\$1,069.2	5 VXRAIL SOFTWARE
	456-114-057 456-114-058	VxRail VMware vSANStd to Ent+ 1YMaint≈IG VxRail VMware vSANStd to Ent+ 2YMaint≈IG		\$6.237.00 \$6.237.00	K	31% 31%	\$4.303.53 \$4.303.53	\$1.683.99 \$1.683.99	\$1.559.25 \$1.559.25	\$1.372.14 \$1.372.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		5 VXRAIL SOFTWARE 5 VXRAIL SOFTWARE
	456-114-059	VxRaii VMware vSANStd to Ent+ 2YMaint=IG  VxRaii VMware vSANStd to Ent+ 3YMaint=IG		\$6,237.00	K	31%	\$4,303.53	\$1,683.99	\$1,559.25 \$1.559.25	\$1,372.14	\$0.00	\$0.00	\$0.00		5 VXRAIL SOFTWARE 5 VXRAIL SOFTWARE
	456-114-060	VxRail VMware vSANStd to Ent+ 4YMaint=IG		\$6,237.00		31%	\$4,303.53	\$1,683.99	\$1,559.25	\$1,372.14	\$0.00	\$0.00	\$0.00	\$1,559.2	5 VXRAIL SOFTWARE
	456-114-061 456-114-085	VxRail VMware vSANStd to Ent+ 5YMaint=IG Secure VM Key Mamt over KMIP Tier 1=IA		\$6.237.00	K	31% 31%	\$4.303.53 \$5.520.00	\$1.683.99 \$2.000.00	\$1.559.25 \$1.840.00	\$1.372.14 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1.559.2	5 VXRAIL SOFTWARE 00 CLOUDLINK
	456-114-086	Secure VM Key Mgmt over KMIP Tier 1=IA Secure VM Key Mgmt over KMIP Tier 2=IA		\$6,400.00		31%	\$5,520.00	\$2,000.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00		0 CLOUDLINK
	456-114-087	Secure VM Key Mgmt over KMIP Tier 3=IA		\$4,800.00	) K	31%	\$3,312.00	\$1,200.00	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,104.0	0 CLOUDLINK
	456-114-088 456-114-095	Secure VM Key Mgmt over KMIP Tier 4=IA Secure VM Expense Containers Tier 4=IA		\$3,200.00	K	31% 31%	\$2,208.00 \$82,800.00	\$800.00	\$736.00 \$27.600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$736.0	0 CLOUDLINK
	456-114-095 456-114-096	Secure VM Encrypt Containers Tier 1=IA Secure VM Encrypt Containers Tier 2=IA		\$120,000.00		31%	\$82,800.00 \$66,240.00	\$30,000.00 \$24,000.00	\$27,600.00 \$22,080.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		0 CLOUDLINK
	456-114-097	Secure VM Encrypt Containers Tier 3=IA		\$84,000.00	) K	31%	\$57.960.00	\$21,000.00	\$19,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,320.0	0 CLOUDLINK
	456-114-098 458-000-999	Secure VM Encrypt Containers Tier 4=IA		\$76,000.00 \$0.00	К	31% 31%	\$52,440.00 \$0.00	\$19,000.00 \$0.00	\$17,480.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,480.0	0 CLOUDLINK 0 CLOUDLINK
	458-000-999 458-001-000	Secure VM SecVM Term Secure VM SecVM Perpetual		\$0.00	K	31%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		0 CLOUDLINK 0 CLOUDLINK
	458-001-880	Secure VM SecVM for CPD HW Perpetual		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CLOUDLINK
	458-002-010	Secure VM KMIP Client Perpetual		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CLOUDLINK
	458-002-012 458-002-204	Secure VM SecVM Perp HCP Bundle HCIA NP VxRail vSphere Software		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 CLOUDLINK 0 VXRAIL SOFTWARE
	458-002-205	HCIA NP VXRail vSphere Software HCIA UP VxRail vSphere Software		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VXRAIL SOFTWARE
	458-002-340	Secure VM SED Pero Tier 1=IA		\$1,250,00	) K	31%	\$862.50	\$312.50	\$287.50	\$0.00	\$0.00	\$0.00	\$0.00	\$287.5	60 CLOUDLINK
	458-002-361 458-002-362	Secure VM SED Perp Tier 2=IA Secure VM SED Perp Tier 3=IA		\$1,000.00	K	31% 31%	\$690.00 \$517.50	\$250.00 \$187.50	\$230.00 \$172.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$230.0	00 CLOUDLINK 00 CLOUDLINK
	458-002-363	Secure VM SED Perp Tier 3=1A Secure VM SED Perp Tier 4=1A		\$750.00		31%	\$517.50 \$345.00	\$187.50 \$125.00	\$172.50 \$115.00	\$0.00	\$0.00	\$0.00	\$0.00		0 CLOUDLINK
	458-002-371	Secure VM Encryption for Machines		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CLOUDLINK
	458-002-372	Secure VM Encryption for Machines CPSD		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CLOUDLINK
	458-002-373 458-002-391	Secure VM KMIP KMS Perpetual VMware Cloud Foundation Suite		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 CLOUDLINK 00 SDDC VMW SW
	458-002-442	Secure VM Key Mgmt for SED Tier 1=IA		\$1,250.00	K	31%	\$862.50	\$312.50	\$287.50	\$0.00	\$0.00	\$0.00	\$0.00	\$287.5	0 CLOUDLINK
	458-002-443	Secure VM Key Mamt for SED Tier 2=IA		\$1,000.00	) K	31%	\$690.00	\$250.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.0	0 CLOUDLINK
	458-002-444	Secure VM Key Mgmt for SED Tier 3=IA		\$750.00	K	31%	\$517.50	\$187.50	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$172.5	60 CLOUDLINK
	458-002-445 458-002-461	Secure VM Kev Mamt for SED Tier 4=IA VMware vCtr Srvr 6 Std vSphere 6		\$500.00 \$0.00	K K	31% 31%	\$345.00 \$0.00	\$125.00 \$0.00	\$115.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$115.0 \$0.0	00 CLOUDLINK 00 SDDC VMW SW
	458-002-473	VCF Enterprise (Per CPU)		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 SDDC VMW SW
	458-002-486	VMware Cloud Foundation Suite UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 SDDC VMW SW
	458-002-487 458-002-488	VMware Cloud FDN w/o vSphere UPG VCF SDDCMgr NSXAdv w/HZN ENT UPG		\$0.00 \$0.00		31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SDDC VMW SW 00 SDDC VMW SW
	458-002-489	VCF SDDCMgr NSXAdv w/HZN ENT 10PK UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 SDDC VMW SW
	458-002-490	VCF SDDCMgr NSXAdv w/HZN ENT 10PK UPG VCF SDDCMgrNSXAdv w/o HZNENT 100PK UPG		\$0.00		31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 SDDC VMW SW

NVP MNWNC-109 Price List -3rd party final - 2021-05.xlsx

4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	\$8-002-491 58-002-492 58-002-492 58-002-493 58-002-495 58-002-495 58-002-496 58-002-497 58-002-498 58-002-500 58-002-500	VCF SDCMonNSXAdv wto HZN ENT 10PK UPG Whare VCT Shr 6 Std VSphere 6 UPG VCF Upo VMw VCT 6 Fnd - VCT Shr UPG SDDC MGR for Dealeton 10 Post UPG	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP		LP	WTY UPG BASIC TO PS ENH LP		THIRD PARTY PRODUCT PARTNER
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	58-002-492 58-002-493 58-002-494 58-002-495 58-002-496 58-002-497 58-002-498 58-002-499 58-002-500 58-002-517	VMware vCtr Snr 6 Std vSphere 6 UPG VCF Uoo VMw vCtr 6 Fnd - vCtr Snr UPG SDDC MRR for Deskton 100 Park UPG													
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	58-002-493 58-002-494 58-002-495 58-002-496 58-002-497 58-002-498 58-002-499 58-002-500 58-002-517	VCF Upg VMw vCtr 6 Fnd - vCtr Srv UPG SDDC MGR for Deskton 100 Pack UPG		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SDDC VMW SW 00 SDDC VMW SW
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	58-002-495 58-002-496 58-002-497 58-002-498 58-002-499 58-002-500 58-002-517	SDDC MGR for Desktop 100 Pack UPG		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SDDC VMW SW
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	58-002-496 58-002-497 58-002-498 58-002-499 58-002-500 58-002-517			\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 SDDC VMW SW
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	58-002-497 58-002-498 58-002-499 58-002-500 58-002-517	SDDC MGR for Desktop 10 Pack UPG VCF for VDI: ENT 100 Pack w/o Horiz UPG		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SDDC VMW SW 00 SDDC VMW SW
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	58-002-499 58-002-500 58-002-517	VCF for VDI: ENT 10 Pack wlo Horiz UPG VCF Standard (Per CPU) UPG		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 SDDC VMW SW
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	58-002-500 58-002-517	VCF Standard (Per CPU) UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 SDDC VMW SW
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	58-002-517	VCF Advanced (Per CPU) UPG VCF Enterorise (Per CPU) UPG		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SDDC VMW SW 00 SDDC VMW SW
4 4 4 4 4 4 4 4 4 4 4 4		VxRail VMware vSAN Advanced		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VXRAIL SOFTWARE
4 4 4 4 4 4 4 4 4 4	58-002-518	VxRail VMware vSAN Standard		\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VXRAIL SOFTWARE
4 4 4 4 4 4 4 4 4	58-002-519	VxRail VMware vSAN Enterprise		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VXRAIL SOFTWARE
4 4 4 4 4 4 4 4	58-002-572 58-002-573	VXRAIL VCF VSPHERE+VSAN TO VCFSTD VXRAIL VCF VSPHERE+VSAN TO VCFADV		\$0.00 \$0.00	K	31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VXRAIL SOFTWARE 00 VXRAIL SOFTWARE
4 4 4 4 4 4	58-002-574	VXRail VCF vSphere+VSAN to VCF ENT		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VXRAIL SOFTWARE
4 4 4 4 4 4	58-002-654	vSAN Upg from Std to Ent		\$0.00	К	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VXRAIL SOFTWARE
4 4 4 4 4	58-002-655	vSAN Upg from Std to Adv		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VXRAIL SOFTWARE
4 4 4 4	58-002-656 58-002-657	vSAN Upg from Adv to Ent vSphere Basic		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VXRAIL SOFTWARE 00 VXRAIL SOFTWARE
4 4	58-002-661	VxR Upg vSphere Basic		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VXRAIL UPG SOFTWARE
4	58-002-663	VxRail VMware vSAN Enterprise Plus		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VXRAIL SOFTWARE
4	58-002-664 58-002-665	vSAN Upg from Ent to Ent+ vSAN Upg from Adv to Ent+		\$0.00 \$0.00	K		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VXRAIL SOFTWARE 00 VXRAIL SOFTWARE
	58-002-666	vSAN Upg from Std to Ent+		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VXRAIL SOFTWARE
4	58-002-670	vSAN Upg from Adv to Ent CCU		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VXRAIL UPG SOFTWARE
4	58-002-685	Secure VM Key Management over KMIP		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CLOUDLINK
4	58-002-693 70-AAGI	Secure VM Encryption for Containers SEL - SF+ 0.5m SFP+DAC Cable Attach		\$0.00	K	31% 31%	\$0.00 \$44.85	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CLOUDLINK 00 DELL NETWORKING
4	70-AAGN	SEL - SFP/SFP+ DAC 1M Attach		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
4	70-AAGP	SEL - SFP/SFP+ DAC 3M Attach		\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
4	70-AAGR 70-AAGT	SEL - SFP/SFP+ DAC 5M Attach		\$135.00 \$310.00	K	31%	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING 00 DELL NETWORKING
	70-AAGT 70-AAVG	SEL - SFP/SFP+ DAC 7M Attach SEL - SFP/SFP+ DAC 5M Cus Kit		\$310.00 \$149.00	K	31% 31%	\$213.90 \$102.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 DELL NETWORKING 00 DELL NETWORKING
4	70-AAVH	SEL - SFP/SFP+ DAC 1M Cus Kit		\$83.00	K	31%	\$57.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
4	70-AAVI	SEL - SFP/SFP+ DAC 7M Cus Kit		\$341.00	K	31%	\$235.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
	70-AAVJ 70-AAVK	SEL DAC-SFP-10G-3M		\$105.00 \$72.00	K	31%	\$72.45	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
	70-AAVK 70-AAVR	SEL G0YKFHS - 0.5m SFP+DAC Cable Cus Kit SEL - QSFP+ - 40G DAC 1M CusKit		\$72.00 \$165.00	K	31% 31%	\$49.68 \$113.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 DELL NETWORKING 00 DELL NETWORKING
4	70-AAWE	SEL - OSEP+ - 40G DAC 5M CusKit		\$308.00	K	31%	\$212.52 \$166.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 DELL NETWORKING
4	70-AAWN	SEL - QSFP+ - 40G DAC 3M CusKit		\$242.00	K	31% 31%	\$166.98	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
	70-AAXB 70-AAXI	SEL - QSFP+ - 40G DAC 0.5M CusKit SEL - QSFP+ - 40G DAC 7M CusKit		\$132.00 \$385.00	K	31% 31%	\$91.08 \$265.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 DELL NETWORKING 00 DELL NETWORKING
	70-AAZM	SEL - QSFP+ - 40G DAC 7M CUSKIT SEL - QSFP+ - 40G AOC 10M CUSKIT		\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
4	70-ABNZ	SEL - QSFP28- 100G AOC 7m Attach		\$2.150.00	K	31%	\$1,483,50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
4	70-ABOL	SEL MPO Crossover Fiber Cable 3M Attach		\$215.00	K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
	70-ABOM 70-ABON	SEL MPO Crossover Fiber Cable 7M Attach SEL MPO Crossover Fiber Cable 10M Attach		\$300.00 \$325.00	K	31% 31%	\$207.00 \$224.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 DELL NETWORKING 00 DELL NETWORKING
4	70-ABOV	SEL - OSEP28 - 100G DAC 1m Attach		\$320.00	K	31%	\$220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
	70-ABOW	SEL - QSFP28 - 100G DAC 2m Attach		\$325.00	K	31%	\$220.80 \$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
	70-ABOY 70-ABOZ	SEL - QSFP28 - 100G DAC 5m Attach SEL - SFP/SFP+ DAC 2M Attach		\$700.00	K	31% 31%	\$483.00 \$65.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 DELL NETWORKING 00 DELL NETWORKING
4	70-ABOZ 70-ABPD	SEL - SFP/SFP+ DAC ZM ATIBON SEL MPO Crossover Fiber Coble 5M Attach		\$95.00 \$249.00	K	31%	\$171.81	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
4	70-ABPI	SEL MPO Crossover Fiber Cable 5M Attach SEL G90Y2M1 – 100G AOC 7m Cus Kit		\$2,365.00	ĸ	31%	\$1,631.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
	70-ABPJ	SEL - QSFP28 - 100G AOC 30M CusKit		\$2,300.00	K	31% 31%	\$1,587.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 DELL NETWORKING
	70-ABPM 70-ABPN	SEL - QSFP28 - 100G AOC 10M CusKit SEL MPO Crossover Fiber Cable 3M CusKit		\$2,420.00 \$237.00	K	31%	\$1,669.80 \$163.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 DELL NETWORKING 00 DELL NETWORKING
4	70-ABPP	SEL MPO Crossover Fiber Cable 7M CusKit		\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
4	70-ABPQ	SEL MPO Crossover Fiber Cable 5M CusKit		\$274.00	K	31% 31%	\$189.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
	70-ABPS 70-ABPU	SEL - SFP/SFP+ DAC 2M Cus Kit SEL G5XZ1KV - 100G DAC 5m Cus Kit		\$105.00 \$770.00	K	31%	\$72.45 \$531.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 DELL NETWORKING 00 DELL NETWORKING
- 4	70-ABPU 70-ABPV	SEL GSX21KV - 100G DAC 5m Cus Kit SEL MPO Crossover Fiber Cable 10M CusKit		\$770.00	K	31%	\$531.30 \$247.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
4	70-ABPW	SEL - QSFP28 - 100G DAC 0.5M CusKit		\$315.00	K	31%	\$217.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
	70-ABPY	SEL GZ80XFA - 100G DAC 1m Cus Kit		\$352.00	K	31%	\$242.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 DELL NETWORKING
4	70-ABQD 70-ABQG	SEL - QSFP+ - 40G DAC 2M CusKit SEL G1KMJEI - 100G DAC 2m Cus Kit		\$190.00 \$358.00	K	31% 31%	\$131.10 \$247.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 DELL NETWORKING 00 DELL NETWORKING
	70-ACES	SEL - SFP28 25G DAC 1m Attach		\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 DELL NETWORKING
4	70-ACEU	SEL GU0B9PV - 25G DAC 3m Cus Kit		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
	70-ACEV	SEL - SFP28 - 25G DAC 3m Attach		\$135.00	K	31%	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 DELL NETWORKING
- 4	70-ACEX 70-ACLK	SEL GT1X2ND 25G DAC 1m Cus Kit SEL - LC/LC Fiber Patch Cable 5M Attach		\$138.00 \$65.00	K	31% 31%	\$95.22 \$44.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 DELL NETWORKING 00 DELL NETWORKING
4	70-ACLS	SEL - LC/LC Fiber Patch Cable 2M Attach		\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
4	70-ACLT	SEL LC/LC Fiber Patch Cable 2M Cus Kit		\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
4	70-ACLU 70-ACLY	SEL - QSFP28 - 100G AOC 3M CusKit SEL LC/LC Fiber Patch Cable 5M Cus Kit		\$2.035.00 \$72.00	K	31% 31%	\$1.404.15 \$49.68	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 DELL NETWORKING 00 DELL NETWORKING
	70-ACLY 70-ACMF	SEL LC/LC Fiber Patch Cable 5M Cus Kit SEL LC/LC Fiber Patch Cable 3M Attach		\$72.00 \$58.00	K	31%	\$49.68 \$40.02	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		00 DELL NETWORKING 00 DELL NETWORKING
4	70-ACMH	SEL LC/LC Fiber Patch Cable 10M Attach		\$85.00	ĸ	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
4	70-ACMN 70-ACMO	SEL LC/LC Fiber Patch Cable 10M Cus Kit		\$94.00	K	31%	\$64.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DELL NETWORKING
	70-ACMO 70-ACOR	SEL LC/LC Fiber Patch Cable 3M Cus Kit SEL - QSFP+ - 40G AOC 3M CusKit		\$64.00 \$725.00	K	31% 31%	\$44.16 \$500.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 DELL NETWORKING 00 DELL NETWORKING
5	0DW1PRSS2	SEL SS renew DW50user 1DA Probe 50SL		\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VARONIS
5	0DW1PRSSP	SEL DW50user 1DA Probe 50SL SS + Sup 1vr		\$13,036.00	K	31%	\$8,994,84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VARONIS
	0DW1PRSSP2 500SI	SEL SS + Sup renew DW50 1DA Probe 50SL SEL CORD SET 4 5M NEMA L6-20P		\$2,444.00 \$84.00	K	31%	\$1,686.36 \$57.96	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VARONIS 00 SPECTRALOGIC
	-CC-ASED	SEL: CORD SET,4.5M,NEMA L6-20P SEL 1TB SED Archive-USA-5Yr		\$84.00 \$1,759.09	K	31% 31%	\$57.96 \$1,213.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0 \$0.0	00 SPECTRALOGIC 00 FACTION
5	-CC-ASED-B	SEL SED Bundle Archive-LISA-5Yr		\$1,914,55	K	31%	\$1 321 04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
5	-CC-ASMSED	SEL 1TR SED Archive (Small)-LISA-5Yr		\$3,216.82	K	31%	\$2 219 61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 FACTION
	-CC-ASMSED-B -CC-ASO	SEL SED Bundle Archive (Small)-USA-5Yr SEL 1TB ScaleOut Archive-USA-5Yr		\$4,243.64 \$1,476.82	K	31% 31%	\$2,928.11 \$1,019.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 FACTION 00 FACTION
5	-CC-ASO-B	SEL ScaleOut Bundle Archive-USA-5Yr		\$1,476.82	K	31%	\$1,019.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
5	-CC-ASSO	SEL ScaleOut Bundle Archive-USA-5Yr SEL 1TB ScaleOut Archv (Small)-USA 5Y		\$2,637.54	ĸ	31%	\$1,819.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
5	-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-USA 5Y SEL 1TB Block Elite-USA-5Yr		\$3,767.73	K	31% 31%	\$2,599.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
5	-CC-BE -CC-BE-B	SEL 1TB Block Elite-USA-5Yr SEL Block Bundle Elite-USA-5Yr		\$29,715.00 \$41,818.64	K	31% 31%	\$20,503.35 \$28,854.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
5	-CC-BP	SEL 1TB Block Premier-LISA-5Yr		\$11 466 82	K	31%	\$7 912 11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
5	-CC-BP-B	SEL Block Bundle Premier-USA-5Yr		\$23,645.45	ĸ	31% 31%	\$16.315.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
5	-CC-BS -CC-BS-B	SEL 1TB Block Standard-USA-5Yr		\$3,312,27	K	31%	\$2.285.47 \$4,510.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 FACTION
5	-CC-BS-B -CC-BT	SEL Block Bundle Standard-USA-5Yr SEL 1TR Block Turboul SA-5Yr		\$6 536 49	K	31%	\$4,510.18	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION
5	-CC-BT-B	SEL 1TB Block Turbo-USA-5Yr SEL Block Bundle Turbo-USA-5Yr		\$61.167.27 \$74,228.48	K	31% 31%	\$42.205.42 \$51,217.65	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
5	-CC-ESED	SEL 1TB SED Elite-USA-5Yr		\$26.045.45	K	31%	\$17.971.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
5	-CC-ESED-B	SEL SED Bundle Elite-USA-5Yr		\$33,755.45	K	31%	\$23,291.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
5	-CC-ESO-B	SEL 1TB ScaleOut Elite-USA-5Yr SEL ScaleOut Bundle Elite-USA-5Yr		\$19.032.96 \$27.629.79	K	31% 31%	\$13.132.74 \$19.064.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	-CC-ESSO-B	SEL ScaleOut Bundle Elite-USA-5YF SEL 1TB ScaleOut Elite (Small)-USA 5Y		\$27,629.79	K	31%	\$19,064.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 FACTION
5	-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-USA 5Y		\$47,492.73	K	31%	\$32,769.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FACTION
5	-CC-FE -CC-FF-B	SEL 1TB File Elite-USA-5Yr SEL File Rundle Filte-USA-5Yr		\$29,720.45 \$41,818,64	K	31% 31%	\$20,507.11 \$28,854.86	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 FACTION 00 FACTION
	-CC-FE-B -CC-FP	SEL File Bundle Elite-USA-5Yr SEL 1TB File Premier-USA-5Yr		\$41,818.64 \$11,466.82	K	31%	\$28,854.86 \$7,912.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		00 FACTION 00 FACTION

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AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	5-CC-FS	SEL 1TB File Standard-USA-5Yr		\$3.312.27	К	31%	\$2.285.47	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	5-CC-FS-B 5-CC-PSED	SEL File Bundle Standard-USA-5Yr SEL 1TB SED Premier-USA-5Yr		\$6,538.64 \$7,127,73	K	31%	\$4,511.66 \$4,918.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00		0 FACTION 0 FACTION
	5-CC-PSED-B	SEL SED Bundle Premier-LISA-5Yr		\$10,594.09	K	31% 31%	\$4.918.13	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	5-CC-PSO	SEL 1TB ScaleOut Premier-USA-5Yr SEL ScaleOut Bundle Premier-USA-5Yr		\$5,806,90	K	31%	\$4,006,76	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	0 FACTION
		SEL ScaleOut Bundle Premier-USA-5Yr		\$9,511.44	K	31% 31%	\$6,562.89	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		0 FACTION
	5-CC-SSED 5-CC-SSED-B	SEL 1TB SED Standard-USA-5Yr		\$6,175.91	K	31% 31%	\$4,261.38 \$4,030.86	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00		0 FACTION
	5-CC-SSED-B	SEL SED Bundle Standard-USA-5Yr SEL 1TB ScaleOut Standard-USA-5Yr		\$5,841.82 \$5,190.00	K	31%	\$4,030.86 \$3,581.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 FACTION 0 FACTION
	5-CC-SSO 5-CC-SSO-B	SEL ScaleOut Standard-USA-SYr SEL ScaleOut Bundle Standard-USA-SYr		\$5,190.00 \$5.035.50	K	31% 31%	\$3,581.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00		0 FACTION
	5-CYREC-CS	SEL CyberRecov-CyberSenseESXiHost-5Y-USA		\$437,968.70	K	31% 31%	\$302,198.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	5-CYREC-MS	SEL CyberRecov-ManagementESXiHost-5Y-USA		\$437,968.70 \$334,137.61	K	31%	\$230,554.95	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 FACTION
	5-DD-69-B	SEL Ded DD 6900 Bundle - USA - 5yr		\$12,805.91	K	31% 31%	\$8,836.08	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		0 FACTION
	5-DD-69-S	SEL 48TB Ded DD 6900 add-on - USA - 5yr		\$10,245.00	K	31%	\$7,069.05	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	5-DD-94-B 5-DD-94-S	SEL Ded DD 9400 Bundle - USA - 5yr SEL 96TB Ded DD 9400 add-on - USA - 5yr		\$12,379.09 \$9.818.18	K	31% 31%	\$8,541.57 \$6,774.54	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	0 FACTION 0 FACTION
	5-DD-99-B	SEL Ded DD 9900 Bundle - USA - 5yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	5-DD-99-S	SEL 192TB Ded DD 9900 add-on - USA - 5Yr		\$8,537,73	K	31% 31% 31%	\$5,891.03	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 FACTION
	5-DD-MT-B	SEL Data Domain Base Bundle - USA - 5yr		\$12,379.09	K	31%	\$8,541.57	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	5-DD-MT-S 5-ECS-REP	SEL 1TB Data Domain Base - USA - 5vr SEL Add1 400TB ECSOffsiteScaling USA 5Y		\$10.671.82 \$1.340.73	K	31% 31%	\$7.363.56 \$925.10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		0 FACTION 0 FACTION
	5-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund USA 5Y		\$1,340.73	K	31%	\$925.10	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	5-FCTN-BLOC	SEL Faction Bloc - 5Yr - USA		\$89,644.27	ĸ	31% 31%	\$61,854.55	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 FACTION
	5-MCN-100G	SEL 100Gbps MultiCloud Network USA - 5Yr		***************************************	K	31%	***********	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		0 FACTION
	5-MCN-10G	SEL 10Gbps MultiCloud Network USA - 5Yr		\$250,443.38	K	31%	\$172,805.93	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	5-MCN-1G 5-MCN-2G	SEL 1Gbos MultiCloud Network USA - 5Yr SEL 2Gbos MultiCloud Network USA - 5Yr		\$25.653.41 \$51.306.82	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$17.700.85 \$35.401.71	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 FACTION 0 FACTION
	5-MCN-2G 5-MCN-40G	SEL 2Gbps MultiCloud Network USA - 5Yr SEL 40Gbps MultiCloud Network USA - 5Yr		\$51,306.82 \$967.682.63	ĸ	31%	\$35,401.71 \$667.701.01	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION 0 FACTION
	5-MCN-5G	SEL 5Gbps MultiCloud Network USA - 5Yr		\$128,267.05	K	31%	\$88,504.26	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 FACTION
	5-MCN-80G	SEL 80Gbps MultiCloud Network USA-5Y		***************************************	K	31%	***************************************	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	5-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 5Y		\$2,680.91	K	31%	\$1,849.83	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 FACTION
	5-OBJ-MLT-1TB 5-OBJ-SNG-1PB	SEL 1TB Object Multi Region <1PB USA 5Y SEL 1TB Object Single Region >1PB USA 5Y		\$3,017.73 \$1,340.45	K	31% 31%	\$2,082.23 \$924.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 FACTION 0 FACTION
	5-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 5Y		\$1,508,18	K	31%	\$1.040.64	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 FACTION
	6MONTH-CC-PROMO	SEL IE Workshop Promo Single Server		\$15,385.00	ĸ	31% 31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 INDEX ENGINES
	700-000001	SEL BN StarterPack WrDtSTS-16		\$50,838.46	K	31% 31%	\$35.078.54	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	700-000001-SM	SEL AS StPk WrDtSTS-16 SSM		\$2,180.00	K	31%	\$1,504.20	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	700-000008 700-000008-SM	SEL BN StarterPack PMax-2 SEL AS StarterPack PMax-2 SSM		\$80,793.85 \$3,696.92	K	31% 31%	\$55,747.76 \$2,550.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	700-000008-SM 700-000009	SEL AS StarterPack Islion-4		\$3,696.92	K	31%	\$2,550.87 \$44.579.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	700-000009-SM	SEL AS StarterPack Islan-4 SSM		\$3,204.62	K	31% 31%	\$2 211 19	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	700-000010	SEL BN StarterPack VxFiexOS-8 SEL AS StarterPack VxFiexOS-8 SSM		\$55,376.92	K	31% 31%	\$38,210.07 \$1,945.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	700-000010-SM	SEL AS StarterPack VxFlexOS-8 SSM		\$2,820.00	K	31%	\$1,945.80	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	700-000011	SEL BN StarterPack AppD-50		\$63,227.69	K	31%	\$43,627.11	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	700-000011-SM 700-000012	SEL AS StarterPack ApoD-50 SSM SEL BN StarterPack VMware-20		\$2.932.31 \$101,764.62	K	31% 31%	\$2.023.29 \$70,217.59	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VIRTUAL INSTRUMENTS 0 VIRTUAL INSTRUMENTS
	700-000012 700-000012-SM	SFLAS StarterPack VMware-20 SSM		\$4 601 54	K	31%	\$3 175 06	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	700-000012-011	SEL BN ProbeFC Upg Package		\$187,729.23	ĸ	31% 31%	\$129,533.17	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	700-000015-SM	SELAS StrPack SPlay-25 SSM		\$3,570,77	K	31% 31%	\$2,463,83	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 VIRTUAL INSTRUMENTS
	7029SL	SEL: CORD SET,4.5M,NEMA L6-30P		\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	770-BCQZ 770-BDGQ	SEL G4/7HFP - Dual Shelf S4112 SEL G1KDTSZ, Dual Shelf S5212F-ON		\$223.63 \$350.00	K	31% 31%	\$154.30 \$241.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 DELL NETWORKING 0 DELL NETWORKING
	8147SL	SEL: CORD SET 2 5M NEMA5-15 IEC C19		\$76.00	K	31%	\$52.44	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	8289SL	SEL: CORD SET.2.5M.NEMA5-15.IEC C19 SEL: CORD,PWR.N5-15 C13,14AWG,2M		\$9.00	K	31% 31%	\$6.21	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	8296SL	SEL: CORD,POWER,C14-C13,16AWG,6FT		\$6.00	K	31% 31%	\$4.14 \$14.49	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	8297SL	SEL: CORD, POWER, C14-C19, 14AWG, 6FT		\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 SPECTRALOGIC
	8665SL 8840SL	SEL: CORD,POWER,60309-C19,15FT SEL: CABLEEXSASSFF8088-SF80882M		\$109.00 \$194.00	K	31% 31%	\$75.21 \$133.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPECTRALOGIC 0 SPECTRALOGIC
	90879028	SEL: FRUTAPECLEANLTOW-BARCODE		\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 SPECTRALOGIC
	90940740	SEL: RAMP, PYTHON, ADJUSTABLE		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949004TFIN	SEL: FRUTBATFIN		\$678.00	K	31% 31% 31% 31%	\$467.82	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949024	SEL: FRULTO TERAPK COVERNO MEDIA SEL: FRUTRPK-ACCSW-COVERNO MEDIA		\$395.00	K	31%	\$272.55	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00		0 SPECTRALOGIC 0 SPECTRALOGIC
	90949024-A 90949024-FSI	SEL: FRU TRPK-ACCSW-COVERNO MEDIA SEL: FRU LTO TERAPK COVER, NO MEDIA		\$0.00	K	31%	\$0.00 \$272.55	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949030	SEL: PYTHONCHAMBER-SLOT KEY ENABLE		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 SPECTRALOGIC
	90949030-F	SEL: PYTHONCHAMBER-SLOT KEY ENABLE		\$1,308.00	K	31% 31%	\$902.52 \$767.28	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949030FIN-D	SEL: CHAMBER-SLOT KEYDICOUNTTFIN		\$1,112.00	K	31% 31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949030FIN-F	SEL: CHAMBER-SLOTUPGKEYENABLEFIN SEL: CHAMB-SLOT KEYDISTFINENT		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 SPECTRALOGIC
	90949030-J-D 90949030T380J	SEL: CHAMB-SLOT KEYDISTFINENT SEL: CHAMB/SLOT KEY ENABLE.T380 ENT		\$1,112.00 \$1.635.00	K	31% 31% 31%	\$767.28 \$1.128.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 SPECTRALOGIC 0 SPECTRALOGIC
	90949030T380J-F	SEL: UPG.CHAMB/SLOT KEY.T380.ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949030T950-J	SEL: CHAMB/SLOT KEY ENABLE.T950 ENT		\$1.635.00	K	31%	\$1.128.15	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949030T950-J-F	SEL: UPG.CHAMB/SLOT KEY.T950.ENT		\$1,635.00	K	31% 31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 SPECTRALOGIC
	90949030T95JD 90949030TFIN	SEL: CHAMBISLOT KEY.DIS.T950.ENT SEL: CHAMBER-SLOT KEY ENABLETFIN		\$1.032.00 \$1.308.00	K	31% 31%	\$712.08	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPECTRALOGIC 0 SPECTRALOGIC
	90949030TFIN-J	SEL: CHAMBER-SLOT KEY ENABLETFIN SEL: CHAMB-SLOT KEY ENABLE.TFIN ENT		\$1,308.00	K	31%	\$902.52 \$1.128.15	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 SPECTRALOGIC
	90949030TFIN-J-F	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT		\$1,635.00	ĸ	31% 31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 SPECTRALOGIC
	90949048	SEL: FRUTERAPACK W-O COVERLTO		\$368.00	K	31% 31%	\$253.92	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949070-F	SEL: FRUT950LIB STABILITY KIT		\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		0 SPECTRALOGIC
	90949070FIN-F 90949070TFIN	SEL: FRUUPGLIB STABILITY KITTFIN SEL: FRULIBRARY STABILITY KITTFIN		\$346.00 \$346.00	K	31% 31%	\$238.74 \$238.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPECTRALOGIC 0 SPECTRALOGIC
	909490701FIN	SEL: FRUOBSERVATORY SWT950BOA		\$6,538,00	K	31%	\$4.511.22	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949095FIN-F	SEL: FRUUPGOBSERVATORY SWTFIN		\$6,538.00	ĸ	31% 31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949095TFIN	SEL: ERLIORSERVATORY SOFTWARETEIN		\$6,538,00	K	31% 31%	\$4 511 22	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPECTRALOGIC
	90949099 90949099-F	SEL: T950ENCRYPTIONPROFESSIONAL SEL: T950ENCRYPTIONPROFESSIONAL		\$6,538.00 \$6,538.00	K	31%	\$4,511.22 \$4,511.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC 0 SPECTRALOGIC
	90949099-F 90949099FIN-F	SEL: TEINUPGENCRYPTPROFESSIONAL		\$6,538.00 \$6,538.00	K	31% 31%	\$4 511 22	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		0 SPECTRALOGIC 0 SPECTRALOGIC
	90949099TFIN	SEL: TFINENCRYPTIONPROFESSIONAL		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949112T200	SEL: TFINENCRYPTIONPROFESSIONAL SEL: FRU5-12V PWR SUPPLYROHST200		\$3,877.00	K	31% 31%	\$4,511.22 \$2,675.13	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPECTRALOGIC
	90949112T20-F	SEL: FRUS-12V PWR SUPPLYROHST200 SEL: FRUS-12V PWR SUPPLYROHST380		\$3,877.00	K	31% 31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949112T380 90949112T38-F	SEL: FRUS-12V PWR SUPPLYROHST380		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 SPECTRALOGIC 0 SPECTRALOGIC
	90949112138-F 90949112T680	SEL: FRU5-12V PWR SUPPLYROHST380 SEL: FRU5-12V PWR SUPPLYROHST680		\$3,877.00 \$3,877.00	K	31% 31%	\$2,675.13 \$2.675.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0 \$0.0	0 SPECTRALOGIC 0 SPECTRALOGIC
	90949112T68-F	SEL: FRU5-12V PWR SUPPLYROHST680		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 SPECTRALOGIC
	90949118	SEL: FRU TRANSPORTER PYTH		\$19,615,00	K	31% 31%	\$13.534.35	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949120T20-F	SEL: FRUDBAROHS ONLYT200		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949120T38-F	SEL: FRUDBAROHS ONLYT380 SEL: FRUDBAROHS ONLYT680		\$6.092.00	K	31% 31%	\$4.203.48 \$4,203.48	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00		0 SPECTRALOGIC
	90949120T68-F 90949120TFIN	SEL: FRUUBARUHS UNLYT680		\$6,092.00 \$6.148.00	K	31%	\$4,203.48	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	909491201FIN 90949132-F	SEL: FRUDBATFINROHS ONLY SEL: FRUN 1 PWR SUPPLIESROHS ONLY		\$9,138.00	K	31% 31%	\$4.242.12 \$6,305.22	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 SPECTRALOGIC 0 SPECTRALOGIC
	90949140SL	SEL: FRU.TAPE.LTO-4.CERTIFIED		\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 SPECTRALOGIC
	90949141SL	SEL: FRU,TAPE,LTO-4,CUSTOM		\$52.00	K	31% 31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949156SL	SEL: CLN TPS X5.W TPK.BCD.CERT		\$328.00	K	31% 31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
	90949157SL 90949160SL	SEL: CLN TPS X10,W TPK,BCD,CERT		\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00		0 SPECTRALOGIC
	90949160SL 90949161SL	SEL: CLN TPS X5,W TPK,BCD,CUST SEL: CLN TPS X10,W TPK,BCD,CUST		\$328.00 \$596.00	K	31% 31%	\$226.32 \$411.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPECTRALOGIC 0 SPECTRALOGIC
	90949166-F	SEL: FRU5-12V PWRSUP8AMPFUSEROHS		\$3,877.00	K	31% 31% 31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	0 SPECTRALOGIC
		The control of the co		\$3,877.00	- 2		\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		The state of the s
	90949166FIN-F 90949166TFIN	SEL: FRUUP5-12VPWRSUP8APROHFIN SEL: FRU5-12VPWRSUP8AMPROHSTFIN		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 SPECTRALOGIC 0 SPECTRALOGIC

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			Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS		
ND	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LP	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWA	THIRD PARTY PRODUCT PARTNER
-	90949170SL	SEL: FRU.MAINT TAPES. 10-TPK.CERT		\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
- 9	90949171SL 90949172-F	SEL: FRU,MAINT TAPES,10-TPK,CUST SEL: FRU,VISION CAMERADRY-FRT950		\$596.00 \$4,154.00	K	31%	\$411.24 \$2.866.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0	00 SPECTRALOGIC
- 1	90949172FIN-F	SEL: LIPGVISIONCAMERADRY-ERTEIN		\$4 154 00	K	31% 31%	\$2,866,26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 SPECTRALOGIC
	90949173-F 90949173FIN-F	SEL: FRUVISION CAMERAMED-FRT950 SEL: UPGVISION CAMERAMED-FRTFIN		\$4,154.00 \$4,154.00	K	31% 31%	\$2,866.26 \$2,866.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949173FIN-F 90949175SI	SEL: UPGVISION CAMERAMED-FRITIN SEL: FRU MAINT TAPES 5-TPK CERT		\$4,154.00 \$328.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0. \$0	00 SPECTRALOGIC
- 1	90949176SL	SEL: FRU,MAINT TAPES,5-TPK,CERT SEL: FRU,MAINT TAPES,5-TPK,CUST		\$328.00	ĸ	31% 31%	\$226.32 \$226.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949194-F	SEL: FRULTO-SFCFHT950 SEL: FRULTO-SFCFHTFIN		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949194FIN-F 90949194T200	SEL: FRULTO-SFCFHTFIN SEL: FRULTO-SFCFHT200		\$23,481.00 \$22,652.00	K	31%	\$16,201.89 \$15,629.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949194T20-F	SEL: FRULTO-5FCFHT950		\$22,652.00	ĸ	31% 31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949194T380	SEL: FRULTO-5FCFHT380		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949194T38-F 90949194T680	SEL: FRULTO-5FCFHT380 SEL: FRULTO-5FCFHT680		\$22,652.00 \$22,652.00	K	31%	\$15,629.88 \$15,629.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SPECTRALOGIC 00 SPECTRALOGIC
- 6	90949194T68-F	SEL: FRULTO-5FCFHT680		\$22,652.00	K	31% 31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949194TFIN	SEL: FRULTO-5FCFHTFIN		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949206FIN-F 90949206TFIN	SEL: FRU UPG TFIN ROBOT+TRANSPORTER SEL: FRU TFIN ROBOT + TRANSPORTER		\$55,385.00 \$52,308.00	K	31% 31%	\$38,215.65 \$36,092.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949221	SEL: TAPESTERAPACKCERTLTO-5 SEL: TAPESTERAPACKCUSTLTO-5		\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949222	SEL: TAPESTERAPACKCUSTLTO-5		\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949258 90949259	SEL: FRUVAXBUMPERT950 SEL: SLSSW KEYDIRECT-CONT950		\$55.00 \$6.538.00	K	31% 31%	\$37.95 \$4,511.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949259-F	SEL: FRUSLS SW-KEYDIRECT-CONT950		\$6.538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949260-F	SEL: FRUSLS SW-KEYDIRECT-CONTFIN		\$6,538.00	K	31% 31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949266 90949271-F	SEL: TAPESTRPKCUSTLT05 WORMT950 SEL: FRIRIMG37950		\$588.00 \$12.462.00	K	31% 31%	\$405.72 \$8.598.78	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949271-F 90949271FIN-F	SEL: FRURIMG3T950 SEL: FRURIMG3TFIN		\$12,462.00 \$12.462.00	K	31%	\$8,598.78 \$8.598.78	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949271T200	SEL: FRURIMG3T200		\$12,462.00	K	31%	\$8 598 78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC
	90949271T20-F 90949271T380	SEL: FRU,RIM,G3,T200 SEL: FRURIMG3T380		\$12,462.00 \$12,462.00	K	31% 31%	\$8,598.78 \$8,598.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949271T38-F	SEL: FRU.RIM.G3.T380		\$12,462.00	K	31%	\$8,598,78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
9	90949271T680	SEL: FRURIMG3T680		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949271T68-F 90949271TFIN	SEL: FRURIMG3T680 SEL: FRURIMG3TFIN		\$12,462.00 \$12,462.00	K	31% 31%	\$8,598.78 \$8,598.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949284TFINJ	SEL: FRU TFIN ENT ROBOT + TRANS		\$52,308,00	K	31%	\$36.092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
- 1	90949284TFIN-J-F	SEL: FRU,TFIN ENT ROBOT & TRANS		\$52,308.00	K	31%	\$36,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949287FIN-F 90949287TFIN	SEL: FRUUPGTS1140DRIVETFINT1 SEL: FRUTS1140DRIVETFINENTT1		\$56,172.00 \$59,476.00	K	31% 31%	\$38,758.68 \$41,038.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949287TFINT3-F	SEL: FRU,TS1140,DRIVE,TFIN,ENT,T3		\$59 476 00	K	31%	\$41 038 44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0. \$0	00 SPECTRALOGIC
	90949296T950	SEL: FRU,TS1140,DRIVE,TFIN,ENT,T3 SEL: FRU,SKLM SW KEY MAX SLOT,T950		\$13,822,00	K	31% 31%	\$9.537.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949296T950-F	SEL: FRU,UPG,SKLM SWKEY MAXSLT,T950 SEL: FRU,SKLM SW KEY MAXSLOT,TFIN		\$13,822.00 \$13,822.00	K	31% 31%	\$9,537.18 \$9,537.18	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949296TFIN 90949296TFIN-F	SEL: FRU, DRUM SWIKEY MAXSLOT, IFIN SEL: FRU, UPG, SKLM SWIKEY MAXSLT, TFIN		\$13,822.00 \$13,822.00	K	31%	\$9,537.18	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949303	SEL: TPK.LTO-M8.CERT.NCVR		\$1,564,00	K	31%	\$1.079.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949304	SEL: TPK,LTO-M8,CUST,NCVR		\$1,564.00	K	31%	\$1,079.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949305-A 90949305-FSL	SEL: ACCESS TPKW-O CVRNO MED3592 SEL: FRU,3592,TPK,NO MEDIA-CVR,UPG		\$0.00 \$395.00	K	31% 31%	\$0.00 \$272.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949310SP	SEL: FRU,MAINT TPK, 9-TPS,CERT,3592		\$2 249 00	K	31%	\$1.551.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 SPECTRALOGIC
	90949310SPL	SEL: FRU,MAINT TPK, 9-TPS,CERT,3592 SEL: FRU,MAINT TPk, 9-TPS,CERT,3592		\$2,382.00	K	31% 31%	\$1.551.81 \$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC
	90949311SP 90949311SPL	SEL: FRU:MAINT TPK, 9-TPS,CUST.3592 SEL: FRU;MAINT TPK, 9-TPS,CUST,3592		\$2.249.00 \$2,382.00	K	31% 31%	\$1.551.81 \$1,643.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949312SP	SEL: FRU,MAINT TPS, 5-TPK, CERT, 3592 SEL: FRU,MAINT TPS, 5-TPK, CERT, 3592		\$1.272.00	K	31%	\$877.68	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949312SPL	SEL: FRU,MAINT TPS, 5-TPK,CERT,3592		\$1,352.00	K	31%	\$932.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949313SP 90949313SPL	SEL: FRU,MAINT TPS, 5-TPK,CUST,3592 SEL: FRU,MAINT TPS, 5-TPK,CUST,3592		\$1,272.00 \$1,352.00	K	31% 31%	\$877.68 \$932.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949315SL	SEL: FRU,TAPE,CLN,W-CUS BCD,3592		\$248.00	K	31%	\$171.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949315SPL	SEL: FRU, TAPE, CLN, W-CUS BCD, 3592		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949316SL 90949316SPL	SEL: FRU, TAPE, CLN, W-BCD, 3592 SEL: FRU, TAPE, CLN, W-BCD, 3592		\$248.00 \$261.00	K	31% 31%	\$171.12 \$180.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949334	SEL: FRU.TRANSPORTER.ENT		\$19,615.00	K	31%	\$13,534.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949337-F	SEL: UPGVISION CAMERADRY-FRT950E		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 SPECTRALOGIC
- 3	90949338-F 90949350	SEL: UPGVISION CAMERAMED-FRT950E SEL: TAPESTPKNO CVRCUSTI TO-5		\$4,154.00 \$489.00	K	31%	\$2,866.26 \$337.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949367	SEL: TAPESTPKNO CVRCUSTLTO-5 SEL: TPK,LTO-M8,CERT		\$1,572.00	K	31%	\$1,084.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 SPECTRALOGIC
	90949371	SEL: FRU, CABLES, T950, EXP, UPGRADE SEL: TAPES, LTO5, CUST, 10, CASE, NOTPK		\$1.00 \$468.00	K	31% 31%	\$0.69 \$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
- 3	90949374SL 90949375SL	SEL: TAPES,LTOS,COS1,TU,CASE,NOTPK SEL: TAPES,LTOS,10,CERT,CASE,NOTPK		\$468.00	K	31%	\$322.92 \$322.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0. \$0	00 SPECTRALOGIC
	90949376SL	SEL: TAPES.LTO4.10.CERT.CASE.NOTPK		\$527.00	K	31%	\$363.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949377SL	SEL: TAPES.LTO4.10.CUST.CASE.NOTPK		\$527.00	K	31%	\$363.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949382-F 90949382T200	SEL: FRU,UPG,LTO-6,FC,FH,T950 SEL: FRU,LTO-6,FC,FH,T200		\$15,769.00 \$23.906.00	K	31% 31%	\$10,880.61 \$16.495.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949382T20-F	SEL: FRU,UPG,LT0-6,FC,FH,T200 SEL: FRU,LT0-6,FC,FH,T380		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949382T380 90949382T38-F	SEL: FRU.LTO-6.FC.FH.T380		\$23.906.00 \$15.769.00	K	31% 31%	\$16.495.14 \$10.880.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949382T38-F 90949382T680	SEL: FRU,UPG,LTO-6,FC,FH,T380 SEL: FRU,UPG,LTO-6,FC,FH,T680		\$15,769.00 \$23,906.00	K	31%	\$10,880.61 \$16,495.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	sn.	ON SPECTRALOGIC
9	90949382T68-F	SEL: FRU,UPG,LTO-6,FC,FH,T680		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949382TFI-F 90949382TFIN	SEL: FRU.UPG.LTO-6.FC.FH.TFIN SEL: FRU,LTO-6.FC,FH,TFIN		\$15.769.00 \$23,906.00	K	31% 31%	\$10.880.61 \$16,495.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
- 3	909493821FIN 90949390T950	SEL: FRU.SKLM SW KEY MAX DR.T950		\$18,956,00	K	31%	\$13,079,64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC
9	90949390T950-F	SEL: FRU, UPG, SKLM SW KEY MAXDR, T950		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949390TFIN 90949390TFIN-F	SEL: FRU.SKLM SW KEY MAX DR.TFIN		\$18,956.00 \$18,956.00	K	31% 31%	\$13,079.64 \$13,079.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949396	SEL: FRU, UPG, SKLM SW KEY MAXDR, TFIN SEL: TAPES, TERAPACK, CERT, LTO-6		\$723.00	K	31%	\$13,079.64 \$498.87	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0	00 SPECTRALOGIC 00 SPECTRALOGIC
- 9	90949397	SEL: TAPES, TERAPACK, CUST, LTO-6		\$723.00	K	31% 31%	\$498.87 \$498.87	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC
	90949402SL 90949403SL	SEL: TPK,LTO-M8,CUST SEL: 20TPK,LTO-M8,CERT		\$1,572.00 \$31,414.00	K	31% 31%	\$1,084.68 \$21,675.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949403SL 90949408	SEL: TAPES.20.WO-TPK.CERT.LTO-6		\$31,414.00 \$1,379.00	K	31%	\$951.51	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0. \$0	00 SPECTRALOGIC
- 1	90949410	SEL: TAPES.20,WO-TPK,CERT,LTO-6 SEL: FRU,TAPE,LTO-6,CERTIFIED		\$74.00	K	31% 31%	\$951.51 \$51.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949414SL	SEL: TAPES,TRPK,CUST,LT06 WORM,T950 SEL: TAPES,TRPK,CERT,LT06 WORM,T950		\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949415SL 90949439	SEL: TAPES,TRPK,CERT,LT06 WORM,T950 SEL: FRU,EDBA,PYTHON		\$869.00 \$6,148.00	K	31% 31%	\$599.61 \$4,242.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949439T20-F	SEL: FRU.EDBA.T200		\$6,092.00	K	31% 31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949439T38-F 90949439T68-F	SEL: FRU,EDBA,T380 SEL: FRU,EDBA,T380		\$6,092.00	K	31%	\$4,203.48 \$4,203.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949439T68-F 90949439TFIN	SEL FRUEDBA TEIN		\$6.092.00 \$6,092.00		31% 31%	\$4 203 48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0	00 SPECTRALOGIC
	90949440-F	SEL: FRULTO-5,FC.FH,IMPACT.T950 SEL: FRULTO-5,FC,FH,IMPACT,TFIN		\$22,652,00	K	31% 31%	\$15.629.88 \$16,201.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949440FIN-F	SEL: FRU,LTO-5,FC,FH,IMPACT,TFIN		\$23,481.00	K	31%	\$16,201.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949440T200 90949440T20-F	SEL FRU LTO-5 FC FH IMPACT T200 SEL: FRU,LTO-5,FC,FH,IMPACT,T200		\$22.652.00 \$22,652.00	K	31% 31%	\$15.629.88 \$15,629.88	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949440T380	SEL: FRU,TO-5,FC,FM,MPACT,T380 SEL: FRU,LTO-5,FC,FH,MPACT,T380		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
9	90949440T38-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T380		\$22.652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	90949440T680 90949440T68-F	SEL FRU LTO-5 FC FH IMPACT T680 SEL: FRU,LTO-5 FC FH,IMPACT,T680		\$22.652.00 \$22.652.00	K	31% 31%	\$15.629.88 \$15.629.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	90949440TFIN	SEL: FRU,E10-5,FC,FH,IMPACT,1680 SEL FRU LTO-5 FC FH IMPACT TFIN		\$22,652.00	K	31%	\$15,629.88 \$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0. \$0	00 SPECTRALOGIC
	90949442	SEL FRU,LTO-6,FC,FH,IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
		SEL UPG,FRU,LTO-6,FC,FH,IMPACT		\$15,769.00	ı K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 SPECTRALOGIC
	90949442-F 90949442T20-F	SELUPG I TO-6 T200 FC FH IMPACT		\$15,769.00	· ·	31% 31%	\$10,880,61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	60.	00 SPECTRALOGIC

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					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPG	RADE PRICE						
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949442T680	SEL FRULTO-6.T680.FC.FH.IMPACT		\$15.769.00	K	31%	\$10.880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949442T68-F	SEL UPG,LTO-6,T680,FC,FH,IMPACT		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949442TFI-F 90949442TFIN	SEL UPG.LTO-6.TFIN.FC.FH.IMPACT SEL FRU,LTO-6.TFIN.FC.FH,IMPACT		\$15.769.00 \$15.769.00	K	31% 31%	\$10.880.61 \$10.880.61	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949443FINT1	SEL FRU.TS1140.DRV.TFIN.IMPACT.T1		\$59,476,00	K	31%	\$41,038,44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949443NT1-F 90949443T1	SEL UPG,TS1140,DRV,TFIN,IMPACT,T1 SEL: FRU,TS1140,DRV,T950,IMPACT,T1		\$56,172.00 \$56,172.00	K	31% 31%	\$38,758.68 \$38,758.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949443T1-F	SEL: FRU, TS1140, DRV, T950, IMPACT, T1		\$56,172.00	K	31%	\$38,758.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949443T3 90949443T380T3	SEL: FRU,TS1140,DRV,T950,IMPACT,T3 SEL: FRU,TS1140,DRV,T380,IMPACT,T3		\$49,563.00 \$49,563.00	K	31% 31%	\$34,198.47 \$34,198.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949443T380T3-F	SEL: ERU TS1140 DRV T380 IMPACT T3		\$49 563 00	K	31%	\$34 198 47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949443T3-F	SEL: FRU,TS1140,DRV,T950,IMPACT,T3		\$49,563.00	K	31% 31%	\$34,198.47	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC
5	90949443TFINT3 90949468	SEL FRU TS1140 DRV TFIN IMPACT T3 SEL: TAPES,TERAPACK,CERT,LTO-6,MP		\$59,476.00 \$645.00	K	31% 31%	\$41,038.44 \$445.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949469	SEL: TAPES,TERAPACK,CUST,LTO-6,MP SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP		\$645.00	K	31% 31%	\$445.05	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949470 90949471	SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP SEL: TPS,TPK,NO CVR,CUST,LTO-6,MP		\$638.00 \$833.00	K	31%	\$440.22 \$574.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949472	SEL: TAPES.20 TPKS.CERT.LTO-6.MP		\$12.883.00	K	31% 31%	\$8.889.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949473	SEL: TAPES,20 TPKS,CUST,LTO-6,MP		\$16,778.00 \$16,644.00	K	31%	\$11,576.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949475	SEL: TPS.20TPKS.NOCVR.CERT.LTO6.MP SEL: TPS.20TPKS.NOCVR.CUST.LTO6.MP		\$16,644.00	ĸ	31% 31%	\$11.484.36 \$11,484.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949476	SEL: TAPES.20.WO-TP.CERT.LTO-6.MP SEL: TAPES.20.WO-TP,CUST,LTO-6.MP		\$1.222.00 \$1,612.00	K	31% 31%	\$843.18 \$1,112.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949477 90949478	SEL: FRU.TAPE.LTO-6.CERTIFIED.MP		\$83.00	K	31% 31%	\$57.27 \$57.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949479	SEL: FRU,TAPE,LTO-6,CUSTOM,MP		\$83.00	K	31%	\$57.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949480 90949487	SEL: TPS.LTO6.10CER.CASE.NOTPK.MP SEL: TPS.LTO6.CUS.10CASE.NOTPK.MP		\$823.00 \$823.00	K	31% 31%	\$567.87 \$567.87	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949488	SELSUS SW-KEY OIP-CON 1950		\$6.538.00	K	31% 31%	\$4.511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949488-F 90949489	SEL: UPG,SLS,SW-KEY,QIP-CON,T950 SEL: SLS,SW-KEY,QIP-CON,TFIN		\$6,538.00 \$6,538.00	K	31% 31%	\$4,511.22 \$4,511.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949489-F	SEL: UPG, SLS, SW-KEY, QIP-CON, TFIN SEL: IPG, SLS, SW-KEY, QIP-CON, TFIN SEL: FRU, IP CAMERA, GN2, DRV-FR, T950B		\$6,538.00	K	31% 31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC
5	90949538 90949538-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B		\$4,154.00 \$4,154.00	K	31% 31%	\$2,866.26 \$2,866.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949538TFIN	SEL: FRU.IP CAMERA.GN2.DRV-FR.TFIN		\$4,154.00	K	31%	\$2.866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949538TFIN-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949539 90949539-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B		\$4,154.00 \$4,154.00	K	31% 31%	\$2,866.26 \$2,866.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949539TFIN	SEL: FRU IP CAMERA GEN2 MED-FR TEIN		\$4 154 00	К	31% 31%	\$2,866,26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC
5	90949539TFIN-F 90949546	SEL: FRU,IP CAMERA, GEN2, MED-FR, TFIN SEL: FRU,IP LATES FOOT SYS		\$4,154.00 \$61.00	K	31%	\$2,866.26 \$42.09	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949553	SEL: FRU,PLATES,FOOT SYS SEL: FRU LS SD CARD IND TFIN		\$1.00	K	31% 31%	\$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949554 90949557	SEL: FRU LS SD CARD IND T-SERIES SEL: T950/SECURE SITE		\$1.00 \$1.00	K	31% 31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949558T2	SEL: FRU.TS1150.DRV.T950.IMPACT.T2		\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949558T2-F	SEL: FRU,TS1150,DRV,T950,IMPACT.T2 SEL: FRU,TS1150,DRV,T380,IMPACT,T2		\$49,846,00	K	31% 31%	\$34 393 74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC
5	90949558T380T2 90949558T380T2-F	SEL: FRU, TS1150, DRV, T380, IMPACT, T2		\$49,846.00 \$49.846.00	K	31%	\$34,393.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949558TFINT2	SEL: FRU.TS1150.DRV.T380.IMPACT.T2 SEL: FRU,TS1150.DRV,TFIN,IMPACT.T2		\$49.846.00	K	31% 31%	\$34.393.74 \$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949558TFINT2-F	SEL: UPG.TS1150.DRV.TFIN.IMPACT.T2 SEL: FRU,TS1150.DRIVE,TFIN,ENT,T2		\$49.846.00 \$49,846.00	K	31% 31%	\$34.393.74 \$34,393.74	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949559TFINT2-F 90949560	SEL: FRU, IS1150, DRIVE, IFIN, ENT, IZ SEL: FRU, TAPE, 3592 JD. CERT		\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949561	SEL: FRU.TAPE.3592 JD.CUST		\$529.00	K	31%	\$365.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	J0 SPECTRALOGIC
5	90949564 90949564SL	SEL: TAPES 20 TPK CERT 3592 JD SEL: TAPES 20 TPK CERT 3592 JD		\$79.309.00 \$59.097.00	K	31% 31%	\$54.723.21 \$40.776.93	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949565	SEL: TAPES,20 TPK,CUST,3592 JD		\$79,309.00	K	31% 31%	\$54,723.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949565SL 90949566	SEL: TAPES,20 TPK,CUST,3592 JD SEL: TAPES,TPK,CERT,3592 JD		\$59,097.00 \$3,973.00	K	31% 31%	\$40,776.93 \$2,741.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949566SL	SEL: TAPES, TPK, CERT, 3592 JD SEL: TAPES, TPK, CUST, 3592 JD		\$2,951.00	ĸ	31%	\$2,036.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949567 90949567SL	SEL: TAPES,TPK,CUST,3592 JD SEL: TAPES,TPK,CUST,3592 JD		\$3,973.00 \$2,951.00	K	31% 31%	\$2.741.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949576	SEL: FRU.5-12V PWS.AN.ROHS		\$3.877.00	K	31%	\$2,036.19 \$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949576-F 90949576TFIN	SEL: FRU, UPG, 5-12V PWS, AN, ROHS SEL: FRU, 5-12V PWS, AN, ROHS, TEIN		\$3,877.00 \$3,877.00	K	31%	\$2,675.13 \$2,675.13	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949576TFIN-F	SEL: FRU,UPG,5-12V PWS,AN,ROHS, IFIN		\$3,877.00	K	31% 31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC
5	90949578 90949578-F	SEL: FRU,RIM2,T950 SEL: FRU,RIM2,T950		\$12,462.00 \$12,462.00	K	31% 31%	\$8,598.78 \$8,598.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949578T200-F	SEL: FRU,RIM2,1950 SEI : FRU RIM2 T200		\$12,462.00	K	31%	\$8,598.78 \$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	10 SPECTRALOGIC
5	90949578T380	SEL: FRU,RIM2,T200 SEL: FRU,RIM2,T380		\$12,462.00 \$12,462.00	K	31% 31%	\$8,598.78 \$8,598.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949578T380-F 90949578T680	SEL: FRU,RIM2,T380 SFI : FRU RIM2 T680		\$12,462.00 \$12,462.00	K	31% 31%	\$8,598.78 \$8,598.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SPECTRALOGIC
5	90949578T680-F	SEL: FRU,RIM2,T680		\$12,462.00	ĸ	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949578TFIN 90949578TFIN-F	SEL: FRU.RIM2.TFIN SEL: FRU.RIM2,TFIN		\$12.462.00 \$12,462.00	K	31% 31%	\$8.598.78 \$8,598.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949613	SEL: TAPES,TERAPACK.CERT.LTO-7 SEL: TAPES,TERAPACK,CUST,LTO-7		\$1.513.00 \$1,513.00	K	31%	\$1.043.97 \$1,043.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949614	SEL: TAPES,TERAPACK,CUST,LTO-7		\$1,513.00	K	31% 31%	\$1,043.97	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	JO SPECTRALOGIC
5	90949615-F 90949615T200-F	SEL: FRU.UPG.LTO-7,FC.FH.T950 SEL: FRU.UPG,LTO-7,FC,FH,T200		\$18.292.00 \$18,292.00	K	31% 31%	\$12.621.48 \$12,621.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949615T380-F	SEL: FRU.UPG.LTO-7.FC.FH.T380 SEL: FRU,UPG.LTO-7.FC.FH,T680		\$18.292.00	K	31% 31%	\$12.621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949615T680-F 90949615TFIN-F	SEL: FRU,UPG,LTO-7,FC,FH,T680 SEL: FRU,UPG,LTO-7,FC,FH,TFIN		\$18,292.00 \$18,292.00	K	31%	\$12,621.48 \$12,621.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949616	SEL: FRU.LTO-7.FC.FH.IMPACT.T950		\$18,292.00	K	31% 31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949616-F 90949616T200-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T950 SEL: UPG,LTO-7,FC,FH,IMPACT,T200		\$18,292.00 \$18,292.00	K	31% 31%	\$12,621.48 \$12,621.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC
5	90949616T380	SEL FRUITO-7 FC FH IMPACT T380		\$18,292.00	ĸ	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949616T380-F 90949616T680	SEL: UPG,LTO-7,FC,FH,IMPACT,T380 SEL: FRU,LTO-7,FC,FH,IMPACT,T680		\$18,292.00 \$18,292.00	K	31% 31%	\$12,621.48 \$12,621.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949616T680-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T680		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949616TFIN 90949616TFIN-F	SEL: FRU.LTO-7.FC.FH.IMPACT.TFIN		\$18,292.00 \$18,292.00	K	31%	\$12,621.48 \$12,621.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949621	SEL: UPG,LTO-7,FC,FH,IMPACT,TFIN SEL: FRU,BRUSHES,TFIN,CARBON		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949625	SEL: FRU MAIN PWR RAILS G2 UPG KIT		\$1.00	ĸ	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC
5	90949626 90949627	SEL: FRU,LSB,PWR RAILS,G2,UPG KIT SEL: FRU,RSB,PWR RAILS,G2,UPG KIT		\$1.00 \$1.00	K	31% 31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949628	SEL: FRU,DRV,PWR RAILS,G2,UPG KIT		\$1.00	ĸ	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949629 90949635	SEL: FRU.MEDIA.PWR RAILS.G2.UPG KIT SEL: TPK,LTO-7,CERT,NCVR		\$1.00 \$1,505.00	K	31% 31%	\$0.69 \$1,038.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949636	SEL: TPK.LTO-7.CUST.NCVR		\$1.505.00	K	31%	\$1.038.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949637	SEL: 20TPK,LTO-7,CERT		\$30,245.00	K	31%	\$20,869.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5	90949638 90949639	SEL: 20TPK.LTO-7.CUST SEL: 20TPK,LTO-7,CERT,NCVR		\$30.245.00 \$30,099.00	K	31% 31%	\$20.869.05 \$20,768.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949640	SEL: 20TPK.LTO-7.CUST.NCVR SEL: TAPES,LTO-7.CERT,CLAM20		\$30,099,00	к	31% 31%	\$20.768.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	90949641 90949642	SEL: TAPES,LTO-7,CERT,CLAM20 SEL: TAPES,LTO-7,CUST,CLAM20		\$2,956.00 \$2.956.00	K	31%	\$2,039.64 \$2.039.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	ID SPECTRALOGIC
	90949642	SEL: FRU, TAPE, LTO-7, CERT		\$150.00	K	31% 31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5				\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
5 5 5	90949644	SEL: FRU, TAPE, LTO-7, CUST		64 100.00	V	2401	64 000 7								
5 5 5 5	90949644 90949645	SEL: TAPES,LTO-7,CERT,CASE10		\$1,488.00	K	31%	\$1.026.72	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SPECTRALOGIC
5 5 5 5 5	90949644	SEL FRU TAPEL TO - FOURT SEL TAPES LOTO-CERT CASET 0 SEL TAPES LOTO-CERT WORK 1 SEL TRYL TO - CERT WORK 1		\$1,488.00 \$1,488.00 \$1,729.00 \$1,729.00	K K	31% 31% 31% 31%	\$1,026.72 \$1,026.72 \$1,193.01 \$1,193.01	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.0 \$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC 00 SPECTRALOGIC 00 SPECTRALOGIC

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AND	sku	DESCRIPTION	Model Sub	EMC LIST PRICE USD	CATEGORY	NASPO VP	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM	PROSUPPORT ENH MNT LP	BASIC MNT LE		BASIC TO PS	RENEWAL		THIRD PARTY PRODUCT PARTNER
	00040720	CEL-EDITADE LTOS DASE WORM CHOTOM	sku	\$87.00	CODE	2494	\$60.03	\$0.00	MNT LP	\$0.00	\$0.00	LP 0 \$0.00	ENH LP \$0.00		O SPECTRALOGIC	
	90949720 90949721	SEL: FRU.TAPE.LTO6.BAFE.WORM.CUSTOM SEL: FRU.TAPE.LTO-6,BAFE.WORM,CERT		\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC	
5	90949723 90949724	SEL: FRU.TAPE.LTO-7.WORM.CERT SEL: FRU.TAPE.LTO-7.WORM.CUST		\$172.00 \$172.00	K	31% 31%	\$118.68 \$118.68	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90949725	SEL: TPS,LTO-7,CERT,WORM,CASE10		\$1,710.00	K	31% 31%	\$1,179.90	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	0 SPECTRALOGIC	
	90949728 90949729	SEL: TPS.LTO-6BAFE.CUST.WORM.CASE10		\$861.00	K	31%	\$594.09	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90949729	SEL: TPS,LTO-7,CUST,WORM,CASE10 SEL: FRU24V POW SUP8AMPFUSEROHS		\$1,710.00 \$3.877.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$1,179.90 \$2,675.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC	
	90949740	SEL: FRU5-12V PWRSUP8AMPFUSEROH		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90949743	SEL: FRUN+1 PWR SUPPLIESROHS ONLY		\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SPECTRALOGIC	
	90949744 90949744-F	SEL: FRU, TS1155, DRV, T950, IMPACT, T2 SEL: FRU, TS1155, DRV, T950, IMPACT, T2		\$46,385.00 \$46,385.00	K	31%	\$32,005.65 \$32,005.65	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC	
	90949744T380	SEL FRU TS1155 DRV T380 IMPACT T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	0 SPECTRALOGIC	
	90949744T380-F	SEL: FRU,TS1155,DRV,T380,IMPACT,T2 SEL: FRU,TS1155,DRV,TFIN,IMPACT,T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90949744TFIN 90949744TFIN-F	SEL: FRU,TS1155,DRV,TFIN,IMPACT,T2		\$46,385.00 \$46,385.00	K	31%	\$32,005.65 \$32,005.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC	
	90949745TFIN-F	SEL: UPG,TS1155,DRV,TFIN,IMPACT,T2 SEL: FRU,TS1155,DRIVE,TFIN,ENT,T2		\$46,385.00	K	31%	\$32,005,65	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	0 SPECTRALOGIC	
	90949746	SEL: FRU,HP TRANSPORTER		\$32,692.00	K	31% 31%	\$22,557.48	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 SPECTRALOGIC	
	90949752	SEL: 20TPK,LTO-M8,CUST SEL: 20TPK,LTO-M8.CERT.NCVR		\$31,414.00	K	31%	\$21,675.66	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 SPECTRALOGIC	
	90949753 90949783SL	SEL: 20TPK.LTO-NO.CERT.NCVR		\$31.268.00 \$43.179.00	K	31% 31% 31%	\$21.574.92 \$29.793.51	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90949784-F	SEL: FRU.UPG.LTO-8.FC.FH.T950		\$24.600.00	K	31%	\$16.974.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90949784T200-F	SEL: FRU,UPG,LTO-8,FC,FH,T200		\$24,600.00	K	31% 31% 31% 31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00				00 SPECTRALOGIC	
	90949784T380-F 90949784T680-F	SEL: FRU.UPG.LTO-8.FC.FH.T380 SEL: FRU.UPG.LTO-8.FC.FH.T380		\$24.600.00 \$24.600.00	K	31%	\$16.974.00 \$16.974.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC	
	90949784TFIN-F	SEL: FRU, UPG, LTO-8, FC, FH, T680 SEL: FRU, UPG, LTO-8, FC, FH, TFIN		\$24.600.00	K	31%	\$16.974.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	0 SPECTRALOGIC	
	90949785	SEL: FRU.LTO-8.FC.FH.IMPACT.T950		\$24,600.00	K	31%	\$16,974,00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.	00 SPECTRALOGIC	
	90949785-F 90949785T200-F	SEL: UPG.LTO-8.FC.FH.IMPACT.T950		\$24.600.00 \$24,600.00	K	31% 31% 31% 31% 31% 31%	\$16.974.00 \$16,974.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 SPECTRALOGIC	
	90949785T380	SEL: UPG,LTO-8,FC,FH,IMPACT,T200 SEL: FRU,LTO-8,FC,FH,IMPACT,T380		\$24,600.00	K	31%	\$16,974,00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	0 SPECTRALOGIC	
	90949785T380-F	SEL: UPG,LTO-8,FC,FH,IMPACT,T380		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90949785T680 90949785T680-F	SEL: FRU.LTO-8.FC.FH.IMPACT.T680		\$24,600.00 \$24,600.00	K	31% 31%	\$16,974.00 \$16,974.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC	
	90949785TFIN	SEL: UPG,LTO-8,FC,FH,IMPACT,T680 SEL: FRULTO-8,FC,FH,IMPACT,TFIN		\$24,600.00	K	31%	\$16,974,00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90949785TFIN-F	SEL: UPG,LTO-8,FC,FH,IMPACT,TFIN		\$24,600.00	K	31% 31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90949786SL	SELTPK LTO-8 CERT		\$2 164 00	K	31% 31%	\$1 493 16	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	O SPECTRALOGIC	
	90949787SL 90949788SI	SEL: TPK,LTO-8,CUST SEL: TPK,LTO-8,CERT NCVR		\$2,164.00 \$2,155.00	K	31%	\$1,493.16 \$1,486.95	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90949789SL	SEL: TPK,LTO-8,CUST,NCVR		\$2,155.00	K	31% 31%	\$1,486.95	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	0 SPECTRALOGIC	
	90949790SL	SEL: 20TPK LTO-8 CERT		\$43,320,00	K	31% 31%	\$29,890.80 \$29,890.80	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90949791SL 90949792SL	SEL: 20TPK,LTO-8,CUST		\$43,320.00 \$43,179.00	K	31%	\$29,890.80	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	0 SPECTRALOGIC	
	90949792SL 90949793	SEL: 20TPK,LTO-8,CERT,NCVR SEL: 20TPK,LTO-M8,CUST,NCVR		\$43,179.00	K	31% 31%	\$29,793.51 \$21,574.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC	
	90949794SL	SEL: TAPES,LTO-8,CERT,CLAM20		\$4,260.00	K	31%	\$2,939.40	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	0 SPECTRALOGIC	
	90949795SL	SEL: TAPES.LTO-8.CUST.CLAM20		\$4,260,00	K	31% 31%	\$2,939,40	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90949796SL 90949797SL	SEL: FRU,TAPE,LTO-8,CERT SEL: FRU,TAPE,LTO-8,CUST		\$215.00 \$215.00	K	31%	\$148.35 \$148.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				00 SPECTRALOGIC	
	90949797SL 90949798SL	SEL: TAPES,LTO-8,CERT,CASE10		\$2,142.00	K	31% 31%	\$1,477.98	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	0 SPECTRALOGIC	
	90949799SL	SEL: TAPES LTO-8 CLIST CASE10		\$2 142 00	K	31% 31%	\$1 477 98	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	O SPECTRALOGIC	
	90949803	SEL: FRU,UPG,SPECTRA LS,GEN IV		\$2,520.00	K	31%	\$1,738.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90949815 90949816	SEL: TAPES.LTO-M8.CUST.CLAM20 SEL: FRU,TAPE,LTO-M8,CUST		\$3.073.00 \$156.00	K	31% 31%	\$2.120.37 \$107.64	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		0 SPECTRALOGIC	
	90949817	SEL: TAPES LTO-M8 CERT CASE 10		\$1.546.00	K	31% 31%	\$1.066.74 \$1,066.74	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90949818	SEL: TAPES,LTO-M8,CUST,CASE10		\$1,546.00	K	31%	\$1,066.74	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90949827 90949828	SEL: FRU, TAPE,LTO-M8,CERT SEL: TAPES,LTO-M8,CERT,CLAM20		\$156.00 \$3,073.00	K	31% 31%	\$107.64 \$2,120.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC	
	90949863	SEL: FRU, TS1160, DRIVE, FIBRE, IMPACT SEL: UPG, TS1160, DRV. FIBRE, IMPACT		\$46,385.00 \$46,385.00	K	31% 31%	\$32,005.65 \$32,005.65	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC	
	90949863-F	SEL: UPG,TS1160,DRV,FIBRE,IMPACT		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90949863T380 90949863T380-F	SEL:FRU,TS1160,DRIVE,FIBRE,IMPACT,T380 SEL: UPG,TS1160,DRV,FIBRE,IMPACT,T380		\$46,385.00 \$46,385.00	K	31% 31%	\$32,005.65 \$32,005.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC	
	90949863TFIN	SEL:FRU,TS1160,DR,FC,IMPACT,TFIN		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00				00 SPECTRALOGIC	
	90949863TFIN-F	SEL:UPG,TS1160,DR,FC,IMPACT,TFIN		\$46,385.00	K	31% 31%	\$32,005,65	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90949866SL 90949867SL	SEL: TAPES,20 TPK,CUST,3592 JE SEL: TAPES 20 TPK,CERT,3592 JE		\$82,739.00 \$82,739.00	K	31% 31% 31% 31%	\$57,089.91 \$57,089.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC	
	90949868SL	SEL: TAPES,20 TPK,CERT,3592 JE SEL: TAPES,TPK,CERT,3592 JE		\$4,133.00	K	31%	\$2,851.77	\$0.00	\$0.00	\$0.00	\$0.00				0 SPECTRALOGIC	
	90949869SL	SEL: TAPES,TPK,CUST,3592 JE		\$4,133.00	K	31%	\$2,851.77	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90949874TFIN-F 90949875	SEL:UPG,TS1160,DRIVE,FIBRE,TFIN SFI : FRI I N+1 AN PWR SUPPLIES		\$46,385.00 \$9.138.00	K	31%	\$32,005.65 \$6,305.22	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC	
	90949875 90949878	SEL: FRU,N+1 AN PWR SUPPLIES SEL: FRU,DUAL AC 2,16A		\$9,138.00 \$4,846.00	K	31% 31% 31%	\$6,305.22 \$3,343.74	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00				00 SPECTRALOGIC	
	90949878	SEL: TFIN/SECURE SITE		\$1.00	K	31%	\$0,343.74	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0 \$0.0	0 SPECTRALOGIC	
	90959005-F	SEL: TFIN/SECURE SITE SEL: FRUSLSSFTWRQIP-RIMT120		\$1.00 \$6,538.00	K	31% 31%	\$0.69 \$4,511.22	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90959034-F	SEL: FRUT120COD5 SLOT KEY SEL: FRUSLSSOFTWAREDIRECTT120		\$647.00 \$6.538.00	K	31% 31%	\$446.43 \$4,511.22	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC	
	90959042-F 90959209-F	SEL: PROSESSOFT WAREDIRECTTIZU SEL: T120ENCRYPTIONPROFESSIONAL		\$6,538.00 \$6.538.00	K	31%	\$4,511.22 \$4.511.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				00 SPECTRALOGIC 00 SPECTRALOGIC	
	90959211-F	SEL: T120ENCRYPTIONPROFESSIONAL SEL: FRUOBSERVATORY SOFTWARET120		\$3,269.00	K	31% 31%	\$2,255.61	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90959226	SEL: FRUN 1 POWER PACKROHS ONLY		\$2.769.00	K	31% 31%	\$1.910.61	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90959226-F 90959231SL	SEL: FRUN 1 POWER PACKROHS ONLY SEL: TAPES.TRPK.CERT.LT04 WORM.T120		\$2,769.00 \$746.00	K	31%	\$1,910.61 \$514.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 SPECTRALOGIC 00 SPECTRALOGIC	
	90959231SL 90959232SL	SEL: TAPES,TRPK,CUST,LTO4 WORM,T120		\$746.00	K	31% 31% 31% 31% 31% 31% 31% 31%	\$514.74	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90959247-F	SEL: FRULTO-5HHFCUPGRDT120		\$16,989.00	K	31%	\$11,722.41	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90959248-F	SEL: FRULTO-5HHSASUPGRDT120 SEL: TAPES,TPK,NOCVR,CERT,LTO4,T120		\$15,773.00	K	31%	\$10,883.37	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 SPECTRALOGIC	
	90959255SL 90959256SL	SEL: TAPES, IPK, NOCVR, CERT, LTO4, 1120 SEL: TAPES, TPK, NOCVR, CUST, LTO4, T120		\$467.00 \$467.00	K	31%	\$322.23 \$322.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC	
	90959261-FSL	SEL: TAPES,TPK,NOCVR,CUST,LT04,T120 SEL: FRU,LT0-6,HH,FC,UPGRD,T120		\$11,354.00	K	31%	\$7,834.26	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90959262-FSL	SEL: FRU,LTO-6,HH,SAS,UPGRD,T120 SEL: TAPES,TERAPACK,CERT,LTO-6,T120		\$9,462.00	К	31%	\$6,528.78	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90959272 90959273	SEL: TAPES,TERAPACK,CERT,LTO-6,T120 SEL: TAPES,TERAPACK,CUST,LTO-6,T120		\$636.00 \$636.00	K	31% 31%	\$438.84 \$438.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC	
	90959273 90959274	SEL: TAPES.TPK.CERT.LTO-6.T120.MP		\$636.00 \$573.00	K	31%	\$395.37	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC	
	90959275	SEL: TAPES,TPK,CUST,LTO-6,T120,MP		\$728.00	ĸ	31% 31%	\$502.32	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90959276	SEL: TPK.NOCVR.CERT.LT06.T120.MP		\$566.00	K	31% 31%	\$390.54	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90959277 90959295-F	SEL: TPK,NOCVR,CUS,LTO6,T120,MP SEL: LIPG LTO-7 HH FC T120		\$721.00 \$13.246.00	K	31%	\$497.49 \$9.139.74	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 SPECTRALOGIC	
	90959296-F	SEL: UPG,LTO-7,HH,SAS,T120		\$11,354.00	K	31% 31%	\$7,834.26	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	0 SPECTRALOGIC	
	90959297	SEL: TPK.LTO-7.CERT.120.NCVR		\$1,245.00	K	31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90959298	SEL: TPK.LTO-7.CUST.120.NCVR		\$1.245.00	K	31% 31% 31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90959299 90959300	SEL: TPK,LTO-7,CERT,WORM,120 SEL: TPK,LTO-7,CUST,WORM.120		\$1,423.00 \$1.423.00	K	31%	\$981.87 \$981.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 SPECTRALOGIC 00 SPECTRALOGIC	
	90959301	SEL: TPK,LTO-7,CERT,120		\$1,252.00	K	31% 31% 31% 31%	\$863.88	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	0 SPECTRALOGIC	
	90959302	SEL: TPK.LTO-7.CUST.120		\$1,252,00	K	31%	\$863.88	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC	
	90959308-F	SEL: UPG,LTO-8,HH,SAS,T120		\$13,246.00	K	31%	\$9,139.74	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90959309-F 90959310SL	SEL: UPG.LTO-8.HH.FC.T120 SEL: TPK,LTO-8,CERT,120		\$15.138.00 \$1,766.00	K	31% 31%	\$10.445.22 \$1,218.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC	
	90959311SL	SEL: TPK.LTO-8.CUST.120		\$1,766.00	ĸ	31%	\$1,218,54	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC	
	90959312SL	SEL: TPK,LTO-8,CUST,120,NCVR		\$1,757.00	К	31% 31%	\$1,212.33	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
	90959313SL 90959319	SEL: TPK,LTO-8,CERT,120,NCVR SEL: TPK,LTO-M8,CERT,120,NCVR		\$1,757.00	K	31% 31%	\$1,212.33 \$890.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 SPECTRALOGIC 00 SPECTRALOGIC	
	90959319	SEL: TPK LTO-M8 CLIST 120 NCVR		\$1,291.00 \$1,291.00	K	31% 31% 31%	\$890.79	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
					- 14	31.70	2000.10	\$0.00	\$0.00	\$0.00						
	90959320 90959321 90959322	SEL: TPK,LTO-M8,CERT,120 SEL: TPK,LTO-M8,CUST,120		\$1,299.00 \$1,299.00	K	31% 31% 31%	\$896.31 \$896.31	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 SPECTRALOGIC	`

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					NVP LEVEL 1	1	NVP MAINTENANC	E AND WARRANTY UPG	RADE PRICE							
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWA	L THI	RD PARTY PRODUCT PARTNER
5	90979018-F 90979426-F	SEL: FRUSLSSOFTWAREUPGRADET50E SEI: FRUGRSERVATORY SOFTWARET50		\$3.269.00 \$2.615.00	К	31% 31%	\$2.255.61 \$1.804.35	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC	
5	90979426-F 90979438	SEL: FRUOBSERVATORY SOFTWARETS0 SEL: T50.ENCRYPTION.PROFESSIONAL		\$2,615.00 \$6.538.00	K		\$1,804.35 \$4.511.22	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		.00 SPECTRALOGIC	
	90979438-F	SEL: T50ENCRYPTIONPROFESSIONAL		\$6,538.00	K	31% 31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC	
	90979471 90979471-F	SEL: FRUPOWER SUPPLYT50E SEL: FRUIUPGROPOWER SUPPLYT50F		\$1,149.00 \$1,149.00	K	31% 31%	\$792.81 \$792.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	90979473	SEL: FRUUPGROPOWER SUPPLYTS0E SEL: FRUSLOT CARTRIDGE SLEDTS0E		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC	
	90979476U-F 90979478-F	SEL: FRU,COD-KEY,5 SLOT,T50E SEL: FRU,COD-KEY,1 SLOT,T50F		\$647.00 \$129.00	K	31%	\$446.43 \$89.01	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00		00 SPECTRALOGIC	
	90979488-F	SEL: FRUCOD-RET1 SLOTISUE SEL: FRULTO-5FCHHT50E		\$7,904.00	K	31% 31%	\$5,453.76	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		.00 SPECTRALOGIC	
	90979497-F 90979510-FSL	SEL: FRUI TO-SSASHHT50F		\$6.687.00	K	31% 31%	\$4,614,03	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 SPECTRALOGIC	
	90979510-FSL 90979510ST	SEL: FRU,UPG,LTO-6,FC,HH,T50E SEL: FRU,UTO-6,FC,HH,STACK		\$10,917.00 \$11,538.00	K	31%	\$7,532.73 \$7,961.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0. \$0	00 SPECTRALOGIC	
	90979510ST 90979510ST-F	SEL: FRU,LTO-6,FC,HH,STACK SEL: FRU,UPG,LTO-6,FC,HH,STACK		\$11,538.00	K	31% 31%	\$7,961.22 \$7,961.22	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC	
	90979511-FSL 90979511ST	SEL: FRU,UPG,LTO-6,SAS,HH,T50E SEL: FRU,LTO-6,SAS,HH,STACK		\$8,734.00 \$9,231.00	K	31% 31%	\$6,026.46 \$6,369.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	90979511ST-F	SEL: FRU, UPG, LTO-6, SAS, HH, STACK SEL: UPG, LTO-7, HH, FC, TSOE		\$9,231.00	K	31% 31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC	
	90979523-FSL	SEL: UPG,LTO-7,HH,FC,T50E		\$13,101.00	K	31% 31%	\$9,039.69	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	90979523ST 90979523ST-F	SEL: FRU,LTO-7,FC,HH,STACK SEL: FRU,UPG,LTO-7,FC,HH,STACK		\$13,846.00 \$13.846.00	K	31%	\$9,553.74 \$9,553.74	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0.	.00 SPECTRALOGIC	
	90979524-FSL	SEL: FRU.UPG.LTO-7.FC.HH.STACK SEL: UPG,LTO-7,HH.SAS.T50E		\$10,917.00	K	31% 31%	\$9.553.74 \$7,532.73	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC	
	90979524ST 90979524ST-F	SEL: FRU.LTO-7.SAS.HH.STACK SEL: FRU.UPG,LTO-7.SAS,HH.STACK		\$11.538.00 \$11,538.00	K	31% 31%	\$7.961.22 \$7,961.22	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		.00 SPECTRALOGIC .00 SPECTRALOGIC	
	90979526-FSL	SEL: UPG.LTO-8.HH.FC.T50E		\$15.284.00	K	31% 31%	\$10.545.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC	
	90979526ST	SEL: LTO-8,FC,HH,STACK		\$16,154.00	K	31%	\$11,146.26 \$11.146.26	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SPECTRALOGIC	
	90979526ST-F 90979527-FSL	SEL: UPG,LTO-8,FC,HH,STACK SEL: UPG,LTO-8,HH,SAS,T50E		\$16.154.00 \$13,101.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$9,039.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	90979527ST	SEL FRUITO-8 SAS HH STACK		\$13.846.00	K	31%	\$9.553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC	
	90979527ST-F 90979528ST	SEL: FRU,UPG,LTO-8,SAS,HH,STACK SEL: FRU,LTO-7,FC,FH,STACK		\$13,846.00 \$21,538.00	K	31%	\$9,553.74 \$14,861.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 SPECTRALOGIC .00 SPECTRALOGIC	
	90979528ST-F	SEL: FRU, LPG, LTO, FC, FH, STACK SEL: FRU, LTO-8, FC, FH, STACK		\$21,538.00	ĸ	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC	
	90979529ST 90979529ST-F	SEL: FRU,LTO-8,FC,FH,STACK SEL: FRU,UPG,LTO-8,FC,FH,STACK		\$23,846.00 \$23,846.00	K	31%	\$16,453.74 \$16,453.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	90979531	SEL: FRU.SLS.SOFTWARE.STACK		\$3.846.00	K	31%	\$2.653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC	
	90979535	SEL: FRU, BLUEVISION CAMERA, STACK		\$1,308.00	K	31% 31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC	
	90979536 90979537	SEL: STACK ACTIVATION SEL: COD-KEY,10 SLOT,STACK		\$2.00 \$1,538.00	K	31% 31%	\$1.38 \$1,061.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0. \$0	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	90979538	SEL: KMIP ACTIVATION KEY STACK		\$2.00 \$1,308.00	ĸ	31% 31%	\$1.38 \$902.52	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0	00 SPECTRALOGIC	
	91019814T20-F 91019814T380	SEL: CHAMBER-SLOT KEY ENABLET200		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	91019814T38-F	SEL: CHAMBER-SLOT KEY ENABLET380 SEL: FRUCHAMBER-SLOT KEYT380		\$1,308.00 \$1,308.00	K	31% 31%	\$902.52 \$902.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 SPECTRALOGIC	
	91019814T680	SEL: CHAMBER-SLOT KEY ENABLET680 SEL: FRUCHAMBER-SLOT KEYT680		\$1,308.00	K	31% 31%	\$902.52	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC	
	91019814T68-F 91019816-F	SEL: FRUCHAMBER-SLOT KEYT680 SEL: FRUENCRYPTONPROT200-380-680		\$1,308.00 \$6,538.00	K	31%	\$902.52 \$4,511.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		.00 SPECTRALOGIC .00 SPECTRALOGIC	
	91019817 91019817-F	SEL: SLS SETWR KEYOIP-RIM-CONNROA		\$6.538.00	K	31% 31%	\$4 511 22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0	00 SPECTRALOGIC	
	91019817-F 91019818-F	SEL: FRUSLS SFTWR-KEYQIP-RIMBOA		\$6,538.00 \$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	91019824	SEL: FRUSLS SFTWR-KEYDIRECTT200 SEL: RACKSTANDARD 19 INCH		\$4,015.00	K	31% 31%	\$4.511.22 \$2,770.35	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0	00 SPECTRALOGIC	
	91019824-F	SEL: RACKSTANDARD 19 INCH SEL: SLS SW KEYDIRECTCONNT380-680		\$4.015.00	K	31% 31%	\$2.770.35	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	91019832 91019832-F	SEL: SLS SW KEYDIRECTCONNT380-680 SEL: FRUSLS SW-KEYDIRECTT380-680		\$6,538.00 \$6.538.00	K	31%	\$4,511.22 \$4.511.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0. \$0.	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	91019872	SEL: BOA BLK/SECURE SITE		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC	
	9198 9313	SEL: CNTR.SFP.8GB.850NM.OPTICAL SEL: CABLEOPTICAL50ULC-LC10M		\$263.00 \$187.00	K	31% 31%	\$181.47 \$129.03	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	9314	SEL: CABLE, OPTICAL, 50U, LC-LC, 20M		\$235.00	K	31%	\$162.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 SPECTRALOGIC	
	9317	SEL: CABLE.OPTICAL.LC-LC.50M		\$291.00	K	31% 31% 31% 31%	\$200.79	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	.00 SPECTRALOGIC	
	9594 9594SL	SEL: CORD.4.5M.L6-20P / LOCKING C19 SEL: CORD.4.5M.L6-20P / LOCKING C19		\$1.00 \$75.00	K	31%	\$0.69 \$51.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0.	.00 SPECTRALOGIC .00 SPECTRALOGIC	
	ADDLGB	SEL Boomi Addl Data Vol Per GB (Annual)		\$75.00	K	31% 31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 BOOMI	
	ADU-1YR-00000001 ADU-1YR-00000010	SEL 1YR 1-9 ADMIN USER LOGIN SEL 1YR 10-99 ADMIN USER LOGIN		\$2,307.69 \$1,923.08	K	31%	\$1,592.31 \$1,326.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0.	.00 INDEX ENGINES .00 INDEX ENGINES	
	ADU-3YR-00000001	SEL 3YR 1-9 ADMIN USER LOGIN		\$6,230.77	K	31% 31%	\$4,299.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 INDEX ENGINES	
	ADU-3YR-00000010 ADU-5YR-00000001	SEL 3YR 10-99 ADMIN USER LOGIN SEL 5YR 1-9 ADMIN USER LOGIN		\$5,192.31 \$9,230.77	K	31% 31%	\$3,582.69 \$6,369.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.	.00 INDEX ENGINES .00 INDEX ENGINES	
	ADU-5YR-00000010	SEL 5YR 10-99 ADMIN USER LOGIN SEL BOOMI Advanced Workflow		\$7,692.31	K	31%	\$5,307,69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 INDEX ENGINES	
	ADV WORKFLOW	SEL BOOMI Advanced Workflow		\$650.00 \$650.00	K	31% 31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 BOOMI	
	ADVAPI AEOS-0-50OS	SEL BOOMI API Publish Features SEL AE for SP Online + OneDrive OS		\$650.00 \$275.90	K	31% 31%	\$448.50 \$190.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0	.00 BOOMI .00 VARONIS	
	AEOS-1001-1500OS	SEL AE for SP Online + OneDrive OS		\$79.03	K	31%	\$54.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS	
	AEOS-100K-150KOS AEOS-101-250OS	SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS		\$41.59 \$151.12	K	31% 31%	\$28.70 \$104.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		.00 VARONIS .00 VARONIS	
	AFOS-10K-20KOS	SEL AE for SP Online + OneDrive OS		\$48.53	K	31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS	
	AEOS-1501-2000OS	SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS		\$48.53 \$71.40	K	31% 31%	\$33.49 \$49.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VARONIS	
	AEOS-150K-OS AEOS-2001-2500OS	SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS		\$40.90 \$66.55	K	31% 31%	\$28.22 \$45.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.	.00 VARONIS .00 VARONIS	
	AEOS-20K-35KOS	SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS		\$45.75	ĸ	31% 31%	\$31.57	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS	
	AEOS-2501-4000OS AEOS-251-500OS	SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS		\$62.39	K	31%	\$43.05 \$79.41	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 VARONIS	
	AEOS-35K-50KOS	SEL AE for SP Online + OneDrive OS		\$115.08 \$44.37	K	31% 31%	\$30.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS .00 VARONIS	
	AEOS-4001-6000OS	SEL AE for SP Online + OneDrive OS		\$58.23	K	31% 31% 31% 31%	\$40.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS	
	AEOS-501-750OS AEOS-50K-100KOS	SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS		\$92.89 \$42.98	K	31%	\$64.09 \$29.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		.00 VARONIS .00 VARONIS	
	AEOS-51-100OS	SEL AE for SP Online + OneDrive OS		\$192.72	ĸ	31%	\$132.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS	
	AEOS-6001-8000OS AEOS-751-1000OS	SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS		\$54.07 \$85.96	K	31% 31% 31% 31%	\$37.31 \$59.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 VARONIS .00 VARONIS	
	AEOS-8001-10KOS	SEL AE for SP Online + OneDrive OS		\$51.30	K	31%	\$35.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS	
	API TIERI	SEL Boomi API Management Tier I		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		.00 BOOMI	
	API TIERII API TIERIII	SEL Boomi API Management Tier II SEL Boomi API Management Tier III		\$3,000.00 \$8,000.00	K	31%	\$2,070.00 \$5,520.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0	.00 BOOMI	
	API TIFRIV	SEL Boomi API Management Tier IV SELECT DFXS Assess/Archive, 30TB 1Yr Sub		\$15,000,00	K	31% 31%	\$10,350,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 BOOMI	
	ASARSTRTBNDL AUTO-0-50OS	SELECT DFXS Assess/Archive, 30TB 1Yr Sub		\$20,512.31 \$206.93	K	31%	\$14,153.49 \$142.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00		00 NTP-DEFENDX 00 VARONIS	
	AUTO-1001-1500OS	SEL Automation Engine OS SEL Automation Engine OS		\$59.27	K	31% 31%	\$142.78 \$40.90	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 VARONIS	
	AUTO-100K-150KOS	SEL Automation Engine OS		\$31.20	K	31%	\$21.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		.00 VARONIS	
	AUTO-101-2500S AUTO-10K-20KOS	SEL Automation Engine OS SEL Automation Engine OS		\$113.34 \$36.39	K	31% 31%	\$78.20 \$25.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0	.00 VARONIS .00 VARONIS	
	AUTO-1501-2000OS	SEL Automation Engine OS		\$53.55	ĸ	31% 31%	\$36.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS	
	AUTO-150K-OS AUTO-2001-2500OS	SEL Automation Engine OS SEL Automation Engine OS		\$30.68 \$49.91	K	31%	\$21.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VARONIS	
	AUTO-20K-35KOS	SEL Automation Engine OS		\$34.31	K	31% 31%	\$34.44 \$23.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS	
	AUTO-2501-4000OS	SEL Automation Engine OS		\$46,79	K	31% 31%	\$32.29 \$59.55	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 VARONIS	
	AUTO-251-500OS AUTO-35K-50KOS	SEL Automation Engine OS SEL Automation Engine OS		\$86.31 \$33.27	ĸ	31%	\$59.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 VARONIS .00 VARONIS	
	AUTO-4001-6000OS	SEL Automation Engine OS		\$43.67	K	31% 31%	\$22.96 \$30.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS	
	AUTO-501-750OS	SEL Automation Engine OS		\$69.67	K	31%	\$48.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS	
	AUTO-50K-100KOS AUTO-51-100OS	SEL Automation Engine OS SEL Automation Engine OS		\$32.24 \$144.54	K	31% 31%	\$22.25 \$99.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		.00 VARONIS .00 VARONIS	
	AUTO-6001-8000OS AUTO-751-1000OS	SEL Automation Engine OS		\$40.55 \$64.47	ĸ	31% 31%	\$27.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VARONIS	
		SEL Automation Engine OS				31%	\$44.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		.00 VARONIS	

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									PROSUPPORT		WTY UPG ENH T	WTY UPG		
AND	SKU	DESCRIPTION	Model Sub sku	PRICE USE	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP		PROSUPPORT ENH MNT LP		BASIC TO PS ENH LP	RENEW	AL THIRD PARTY PRODUCT PARTNER
5	AVAADVC100C	SEL AVA-ADVC-100-C )		\$15.450.00	) К	31%	\$10.660.50	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 VMWARE
5	AVAADVC100C-I AVAADVC100C-K	SEL AVA-ADVC-100-C ) SEL AVA-ADVC-100-C )		\$16,145.25 \$16.893.96		31% 31%	\$11,140.22 \$11.656.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0			0.00 VMWARE 0.00 VMWARE
5	AVAADVC100C-K AVAADVC10C	SEL AVA-ADVC-100-C )		\$1545.00	) K	31%	\$11.656.83	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 VMWARE
5	AVAADVC10C-I	SEL AVA-ADVC-10-C)		\$1,614.53	3 K	31%	\$1,114.03	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$I	0.00 VMWARE
	AVAADVC10C-K	SEL AVA-ADVC-10-C )		\$1,689.40		31%	\$1,165.69	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0			0.00 VMWARE
	AVAADVN100C-I	SEL AVA-ADVN-100-C ) SEL AVA-ADVN-100-C )		\$10,250.00 \$10,711.25	K	31% 31%	\$7,072.50 \$7,390.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	\$1	0.00 VMWARE 0.00 VMWARE
	AVAADVN100C-K	SEL AVA-ADVN-100-C )		\$11,224,33	3 K	31%	\$7,744,79	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 VMWARE
	AVAADVN10C	SEL AVA-ADVN-10-C)		\$1,025.00	K	31%	\$707.25	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 VMWARE
	AVAADVN10C-I	SEL AVA-ADVN-10-C ) SEL AVA-ADVN-10-C )		\$1,071.13	3 K	31% 31%	\$739.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 VMWARE
	AVAADVN10C-K AV-ADVC-100-F	SEL: AV-ADVC-100-F		\$1,122.43 \$16,995.00	s K	31%	\$774.48 \$11.726.55	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00		0.00 VMWARE 0.00 CARAHSOFT
	AV-ADVC-10-F	SEL: AV-ADVC-10-F		\$1,699.50	K	31%	\$1,172.66	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$I	0.00 CARAHSOFT
	AVADVENTC100UGF	SEL: AV-ADV-ENTC100-UG-F		\$3,751.00	) K	31%	\$2,588,19	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 CARAHSOFT
	AVADVENTC10UGF AVADVENTN100UGF	SEL: AV-ADV-ENTC10-UG-F SEL: AV-ADV-ENTN100-LIG-F		\$375.10 \$2.541.00		31%	\$258.82 \$1.753.29	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	\$I	0.00 CARAHSOFT 0.00 CARAHSOFT
	AVADVENTN10UGF	SEL: AV-ADV-ENTN100-0G-F		\$2,541.00		31% 31%	\$1,753.29	\$0.00	\$0.00	\$0.00				0.00 CARAHSOFT
	AV-ADVN-100-F	SEL: AV-ADVN-100-F		\$11,275.00	) K	31%	\$7,779.75	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 CARAHSOFT
	AV-ADVN-10-F AVASTAVC100UC	SEL: AV-ADVN-10-F SEL AVA-ST-AVC100-U-C )		\$1.127.50	K	31% 31%	\$777.98 \$4.667.85	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	SI	0.00 CARAHSOFT 0.00 VMWARE
	AVASTAVC100UC-I	SEL AVA-ST-AVC100-U-C ) SEL AVA-ST-AVC100-U-C )		\$6,765.00		31%	\$4,667.85	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0			0.00 VMWARE
	AVASTAVC100UC-K	SEL AVA-ST-AVC100-U-C)		\$7,389.67	, K	31%	\$5,098.87	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 VMWARE
	AVASTAVN100UC	SEL AVA-ST-AVN100-U-C )		\$4.455.00	K	31%	\$3.073.95	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 VMWARE
	AVASTAVN100UC-I AVASTAVN100UC-K	SEL AVA-ST-AVN100-U-C ) SEL AVA-ST-AVN100-U-C )		\$4,655.48 \$4,868.99	3 K	31% 31%	\$3,212.28 \$3,359.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00		0.00 VMWARE 0.00 VMWARE
	AVASTAVN1000C-K AVASTDAVC10UC	SEL AVA-STI-AVN100-U-C )		\$4.868.99	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 VMWARE
	AVASTDAVC10UC-I	SEL AVA-STD-AVC10-U-C )		\$707.47	7 K	31%	\$488.15	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 VMWARE
	AVASTDAVC10UC-K	SEL AVA-STD-AVC10-U-C)		\$739.73	3 K	31%	\$510.41	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$I	0.00 VMWARE
	AVASTDAVN10UC AVASTDAVN10UC-I	SEL AVA-STD-AVN10-U-C ) SEL AVA-STD-AVN10-U-C )		\$446.00 \$466.00	) K	31% 31%	\$307.74 \$321.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00	\$1	0.00 VMWARE 0.00 VMWARE
	AVASTDAVN10UC-K	SEL AVA-STD-AVN10-U-C )		\$486.90	) K	31%	\$335.96	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 VMWARE
	AVASTDC100C	SEL AVA-STDC-100-C)		\$9,300.00	K	31% 31%	\$6,417.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 VMWARE
	AVASTDC100C-I	SEL AVA-STDC-100-C ) SEL AVA-STDC-100-C )		\$9,718.50 \$10,151.70	) K	31%	\$6,705.77 \$7,004.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0	0 \$0.00	\$I	0.00 VMWARE 0.00 VMWARE
	AVASTDC100C-K AVASTDC10C	SEL AVA-STDC-10-C )		\$10,151.70		31%	\$7,004.67	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 VMWARE
	AVASTDC10C-I	SEL AVA-STDC-10-C)		\$971.85	5 K	31% 31%	\$641.70 \$670.58	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 VMWARE
	AVASTDC10C-K	SEL AVA-STDC-10-C )		\$1,015.17 \$6,200.00	7 K	31% 31%	\$700.47	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	SI	0.00 VMWARE
	AVASTDN100C	SEL AVA-STDN-100-C )		\$6,200.00	K	31%	\$4,278.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 VMWARE
	AVASTDN100C-K	SEL AVA-STDN-100-C ) SEL AVA-STDN-100-C )		\$6,479.00 \$6,769.00	S K	31% 31%	\$4,470.51 \$4,670.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00 0 \$0.00	SI	0.00 VMWARE 0.00 VMWARE
	AVASTDN10C AVASTDN10C-I	SEL AVA-STDN-10-C ) SEL AVA-STDN-10-C )		\$620.00 \$647.90	K	31%	\$427.80 \$447.05	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 VMWARE
	AVASTDN10C-I	SEL AVA-STDN-10-C)		\$647.90	K	31%	\$447.05	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 VMWARE
	AVASTDN10C-K AV-ENTC-100-F	SEL AVA-STDN-10-C ) SEL: AV-ENTC-100-F		\$676.9° \$20.405.00		31% 31%	\$467.07 \$14.079.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	\$1	0.00 VMWARE 0.00 CARAHSOFT
	AV-ENTC-100-F AV-ENTC-10-F	SEL: AV-ENTC-100-F SEL: AV-ENTC-10-F		\$2,0405.00	) K	31%	\$1,407.95	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 CARAHSOFT
	AV-ENTN-100-F	SEL: AV-ENTN-100-F		\$13.585.00	) к	31%	\$9.373.65	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 CARAHSOFT
	AV-ENTN-10-F	SEL: AV-ENTN-10-F		\$1,358.50	K	31%	\$937.37	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 CARAHSOFT
	AVSTDADVC100UGF AVSTDADVC10UGF	SEL: AV-STD-ADVC100-UG-F SEL: AV-STD-ADVC10-UG-F		\$7.441.50 \$744.70	K	31% 31%	\$5.134.64 \$513.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	SI	0.00 CARAHSOFT 0.00 CARAHSOFT
	AVSTDADVC100GF	SEL: AV-STD-ADVN100-LIG-E		\$4,900.50	) K	31%	\$3 381 35	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 CARAHSOFT
	AVSTDADVN10UGF	SEL: AV-STD-ADVN10-UG-F		\$490.60	K	31% 31%	\$338.51	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 CARAHSOFT
	AV-STDC-100-F	SEL: AV-STDC-100-F SEL: AV-STDC-10-F		\$10 230 00	) K	31%	\$7,058,70	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 CARAHSOFT
	AV-STDC-10-F AVSTDENTC100UGF	SEL: AV-STDC-10-F		\$1,023.00	K	31%	\$705.87	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 CARAHSOFT 0.00 CARAHSOFT
	AVSTDENTC10UGE	SEL: AV-STD-ENTC100-UG-F SEL: AV-STD-ENTC10-UG-F		\$11,192.50 \$1,119.80	) K	31% 31%	\$7,722.83 \$772.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	Si	0.00 CARAHSOFT
	AVSTDENTN100UGF AVSTDENTN10UGF	SEL: AV-STD-ENTN100-UG-F SEL: AV-STD-ENTN10-UG-F		\$7,441.50	) K	31%	\$5,134.64	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00 0 \$0.00	\$1	0.00 CARAHSOFT 0.00 CARAHSOFT
	AVSTDENTN10UGF	SEL: AV-STD-ENTN10-UG-F		\$744.70	) K	31%	\$513.84	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 CARAHSOFT
	AV-STDN-100-F AV-STDN-10-F	SEL: AV-STDN-100-F SEL: AV-STDN-10-F		\$6,820.00 \$682.00	K	31% 31%	\$4,705.80 \$470.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	ŞI SI	0.00 CARAHSOFT 0.00 CARAHSOFT
	BCB-1YR-00001000	SEL 1Y BU Catalog Bundle Up to 1k Tapes SEL 1Y BU Catalog Bundle Up to 5k Tapes		\$15,384.62	2 K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 INDEX ENGINES
	BCB-1YR-00005000	SEL 1Y BU Catalog Bundle Up to 5k Tapes		\$30,769.23	3 K	31%	\$21,230.77	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 INDEX ENGINES
	BCB-1YR-00010000 BCB-1YR-00025000	SEL 1Y BU Catalog Bundle Upto 10k Tapes SEL 1Y BU Catalog Bundle Up to 25k Tapes		\$46,153.85 \$76,923.00	5 K	31% 31%	\$31,846.16 \$53.076.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	\$1	0.00 INDEX ENGINES 0.00 INDEX ENGINES
	BCB-1YR-00025000 BCB-1YR-00050000	SEL 1Y BU Catalog Bundle Up to 50k Tapes SEL 1Y BU Catalog Bundle Up to 50k Tapes		\$138,461.54		31%	\$95,538.46	\$0.00	\$0.00	\$0.00				0.00 INDEX ENGINES 0.00 INDEX ENGINES
	BCB-1YR-00100000	SEL 1Y BU Catalog Bundle Up to 100k Tape		\$230,769.23	3 K	31%	\$159,230.77	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 INDEX ENGINES
	BCB-3YR-00001000	SEL 3Y BU Catalog Bundle Up to 1k Tapes		\$30,769.23	3 к	31% 31%	\$21,230.77	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 INDEX ENGINES
	BCB-3YR-00005000	SEL 3Y BU Catalog Bundle Up to 5k Tapes		\$61,538.46		31%	\$42,461.54	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0			0.00 INDEX ENGINES
	BCB-3YR-00010000 BCB-3YR-00025000	SEL 3Y BU Catalog Bundle Up to 10k Tapes SEL 3Y BU Catalog Bundle Up to 25k Tapes		\$92,307.69 \$153.846.15	5 K	31%	\$63,692.31 \$106.153.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00	\$1	0.00 INDEX ENGINES 0.00 INDEX ENGINES
	BCB-3YR-00050000	SEL 3Y BU Catalog Bundle Up to 25k Tages SEL 3Y BU Catalog Bundle Up to 50k Tages		\$276,923.08	3 K	31% 31%	\$106.153.84 \$191,076.93	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	Şi	0.00 INDEX ENGINES 0.00 INDEX ENGINES
	BCB-3YR-00100000	SEL 3V RU Catalog Rundle Un to 100k Tane		\$461.538.46	6 K	31%	\$318.461.54	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00 0 \$0.00	SI	0.00 INDEX ENGINES 0.00 INDEX ENGINES
	BCB-5YR-00001000 BCB-5YR-00005000	SEL 5Y BU Catalog Bundle Up to 1k Tapes		\$46,153.85	5 K	31%	\$31 846 16	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	D.00 INDEX ENGINES
	BCB-5YR-00010000	SEL 5Y BU Catalog Bundle Up to 5k Tapes SEL 5Y BU Catalog Bundle Up to 10k Tapes		\$92.307.69 \$138,461.54	1 K	31% 31%	\$63.692.31 \$95,538.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0	0 \$0.00 0 \$0.00	\$1	0.00 INDEX ENGINES 0.00 INDEX ENGINES
	BCB-5YR-00025000	SEL 5Y BU Catalog Bundle Up to 25k Tapes		\$230.769.23	3 K	31%	\$159.230.77	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 INDEX ENGINES
	BCB-5YR-00050000	SEL 5Y BU Catalog Bundle Up to 50k Tapes		\$415,384.62	2 K	31%	\$286,615.39	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 INDEX ENGINES
	BCB-5YR-00100000 BM-E-C101-200	SEL 5Y BU Catalog Bundle Up to 100k Tape SEL BOOMI TradePartnerConnect (101-200)		\$692.307.69 \$71.25	K K	31% 31%	\$477.692.31 \$49.16	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	SI	0.00 INDEX ENGINES 0.00 BOOMI
	BM-E-C41-100	SEL BOOMI TradePartnerConnect (41-100)		\$71.25	5 K	31%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 BOOMI
	BM-E-CT1001Y	SEL BOOMI TradePartnerConnect (81-100)		\$30.00	) K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 BOOMI
	BM-E-CT100P1Y BM-E-CT101Y	SEL BOOMI TradePartnerConnect > 100 SEL BOOMI TradePartnerConnect (5-10)		\$22.50 \$67.50	) K	31% 31%	\$15.53 \$46.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	ŞI	0.00 BOOMI 0.00 BOOMI
	BM-E-CT101Y BM-E-CT201P	SEL BOOMI TradePartnerConnect (5-10) SEL BOOMI TradePartnerConnect (201 plus)		\$67.50 \$71.25			\$46.58 \$49.16	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0			0.00 BOOMI 0.00 BOOMI
	BM-E-CT201Y	SEL BOOMI TradePartnerConnect (11-20)		\$60.00	) K	31% 31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 BOOMI
	BM-E-CT401Y	SEL BOOMI TradePartnerConnect (21-40)		\$52.50	) К	31% 31%	\$36.23	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	ŞI	0.00 BOOMI
	BM-E-CT601Y BM-E-CT6-40	SEL BOOMI TradePartnerConnect (41-60) SEL BOOMI TradePartnerConnect (6-40)		\$45.00 \$71.25		31%	\$31.05 \$49.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0			0.00 BOOMI 0.00 BOOMI
	BM-E-CT801Y	SEL BOOMI TradePartnerConnect (6-40) SEL BOOMI TradePartnerConnect (61-80)		\$71.23	K	31%	\$49.16 \$25.88	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 BOOMI
	BM-E-CTP41Y	SEL BOOMI TradePartnerConnect (1-4)		\$75.00	) к	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$I	0.00 BOOMI
	BM-E-CTPCT-NS	SEL BOOMI TradePartnerConnectProd NonSub		\$75.00		31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0			0.00 BOOMI
	BM-E-CTTCT-NS BM-E-LC-B2BF	SEL BOOMI TradePartnerConnectTest NonSub SEL BOOMI EDI/B2B Framework		\$38.00 \$0.00	) K	31% 31%	\$26.22 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	\$1	0.00 BOOMI 0.00 BOOMI
	BM-E-LC-BETA	SEL BOOMI Beta EDI Features		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 BOOMI
	BM-E-LC-FY18	SEL BOOMI EDI Edition		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	SI	0.00 BOOMI
	BM-E-LC-RAVI	SEL BOOMI EDI Ed - NetSuite RAVI Bundle		\$467.00	) K	31%	\$322.23	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00		0.00 BOOMI
	BM-F-LC-AL-1 BM-F-LC-AL-2	SEL BOOM Flow Addtnl AppLaunches .01 SEL BOOM Flow Addtnl AppLaunches 1		\$0.0° \$1.00	K	31% 31%	\$0.01 \$0.69	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00		0.00 BOOMI 0.00 BOOMI
	BM-F-LC-AL-2 BM-F-LC-AL-3	SEL BOOMI Flow Addtnl AppLaunches 1 SEL BOOMI Flow Addtnl AppLaunches 100		\$1.00		31%	\$69.00	\$0.00	\$0.00	\$0.00				0.00 BOOMI
	BM-F-LC-AL-4	SEL BOOMI Flow Addtnl AppLaunches 1000		\$1,000.00	) K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 BOOMI
	BM-F-LC-CONT BM-F-LC-EBRNZ	SEL BOOMI Flow Continual SEL BOOMI Flow Enterprise Bronze		\$45.00 \$2.250.00	K	31% 31%	\$31.05 \$1.552.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00	SI	0.00 BOOMI 0.00 BOOMI
	BM-F-LC-EBRNZ BM-F-LC-EG-1	SEL BOOMI Flow Enterprise Bronze SEL BOOMI Flow Enterprise Gold .01		\$2,250.00		31%	\$1,552.50 \$0.01	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0			0.00 BOOMI 0.00 BOOMI
	BM-F-LC-EG-2	SEL BOOMI Flow Enterprise Gold 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 BOOMI
	BM-F-LC-EG-3	SEL BOOMI Flow Enterprise Gold 100		\$100.00	) К	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$1	0.00 BOOMI
	BM-F-LC-EG-4	SEL BOOMI Flow Enterprise Gold 1000		\$1,000.00	) K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0			0.00 BOOMI
	BM-F-LC-ESLVR BM-F-LC-ESSNT	SEL BOOMI Flow Enterprise Silver SEL BOOMI Flow Essential		\$4,500.00 \$25.00	K K	31% 31%	\$3,105.00 \$17.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	0 \$0.00 0 \$0.00	\$1	0.00 BOOMI 0.00 BOOMI
	BM-F-LC-ESTRT	SEL BOOM! Flow Enterprise Starter		\$1,000.00		31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00		0.00 BOOMI
	BM-F-LC-FS-1	SEL BOOMI Flow Addtnl Flows .01		\$0.0		31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00		0.00 BOOMI

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ND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LI	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWA	L	THIRD PARTY PRODUCT PARTNER
	BM-F-LC-FS-2	SEL BOOMI Flow Addtnl Flows 1 SEL BOOMI Flow Addtnl Flows 100		\$1.00	К	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-F-LC-FS-3 BM-F-LC-FS-4	SEL BOOMI Flow Addtnl Flows 100 SEL BOOMI Flow Addtnl Flows 1000		\$100.00 \$1.000.00	K	31% 31%	\$69.00 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 BOOMI	
	BM-F-LC-HS-1	SEL BOOMI Flow Hosting Services .01		\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-F-LC-HS-2	SEL BOOMI Flow Hosting Services 1		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-F-LC-HS-3	SEL BOOMI Flow Hosting Services 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-F-LC-HS-4 BM-F-LC-OCC	SEL BOOM! Flow Hosting Services 1000 SEL BOOM! Flow Occasional		\$1,000.00 \$10.00	K	31% 31%	\$690.00 \$6.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.	.00 BOOMI	
	BM-I-LC-ACA	SEL BOOMI Flow Occasional SEL BOOMI Atom Cloud Attachment		\$300.00	K K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-I-LC-ACA-A	SEL BOOMI ANZ Atom Cloud Attachment		\$300.00	K	31% 31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-ACA-E	SEL BOOMI EMEA Atom Cloud Attachment		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-ACA-T	SEL BOOMI Atom Cloud Attachment - Test		\$150.00	K	31% 31% 31% 31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-ADVS BM-I-LC-ASOAP	SEL Boomi ADVANCED SECURITY SEL BOOMI Advanced Soap Processing		\$650.00 \$0.00	K	31%	\$448.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	.00 BOOMI	
	BM-I-LC-ASUAP BM-I-LC-AUC	SEL BOOMI ADVANCED USER SECURITY		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-I-LC-BESC	SEL BOOMI ADVANCED USER SECURITY SEL BOOMI Base Ed - Standard Connection		\$550.00	K	31% 31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-BESMB	SEL BOOMI Base Ed - SmallBiz Connection		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-CL	SEL BOOMI Component Locking		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-I-LC-CLOUD	SEL BOOMI Clouds		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-I-LC-EDV BM-I-LC-EE1Y	SEL BOOMI Excess Data Volume-1Gb SEL BOOMI Enterprise Edition		\$100.00	K	31% 31% 31% 31% 31%	\$69.00 \$5.520.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 BOOMI	
	BM-I-LC-EEL	SEL Boomi Enterprise Edition License		\$8.000.00	K	31%	\$5.520.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-I-LC-ENV	SEL BOOMI Environments		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-EPCNS	SEL BOOMI Enterprise Prod Connect NonSub		\$900.00	K	31% 31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-EPE BM-I-LC-EPEL	SEL BOOMI Enterprise Plus Edition SEL Boomi Enterprise Plus Edition Licens		\$12,000.00 \$12,000.00	K	31%	\$8,280.00 \$8,280.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 BOOMI	
	BM-I-LC-ETCNS	SEL BOOMI Enterprise Plus Edition Licens SEL BOOMI Enterprise Test Connect NonSub		\$12.000.00 \$450.00	K	31% 31%	\$8.280.00 \$310.50	\$0.00	\$0.00	\$0.00	\$0.0	S0.00 S0.00	\$0.00	\$0. \$0.	.00 BOOMI	
	BM-I-LC-ETM	SEL BOOMI Enhanced Test Mode		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-GCRM	SEL BOOMI GearsCRM CSV to SFDC Bundle		\$225.00	K	31% 31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-HL7	SEL BOOMI HI 7 Ontion		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-IAW BM-I-LC-MCA-F	SEL BOOMI Integration Accel Workday/AD SEL BOOMI EMEA MDM Cloud Attachment		\$1,500.00	K	31%	\$1,035.00 \$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 BOOMI	
	BM-I-LC-MCA-E BM-I-LC-NS33	SEL BOOMI EMEA MDM Cloud Attachment SEL BOOMI NetSuite OpenAir SFDC 3300		\$300.00 \$275.00	K	31% 31%	\$189.75	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 BOOMI	
	BM-I-LC-NS50	SEL BOOMI NetSuite Salesforce Q2C 5000		\$416.67	ĸ	31%	\$287.50	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-NS72	SEL BOOMI NetSuite OpenAir SEDC 7200		\$600.00	K	31% 31%	\$287.50 \$414.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.	.00 BOOMI	
	BM-I-LC-NSSIA	SEL BOOMI NetSuite-SF Integration Accel SEL BOOMI Professional Edition		\$500.00	K	31% 31%	\$345.00 \$1,380.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00		.00 BOOMI	
	BM-I-LC-PE1Y BM-I-LC-PESB2	SEL BOOM Professional Edition SEL BOOM Professional Edition		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-PESB2 BM-I-LC-PESB3	SEL BOOMI ProEd-Spcl Bundle 2 connection SEL BOOMI ProEd-Spcl Bundle 3 connection		\$1,200.00 \$1,650.00	K	31% 31%	\$828.00 \$1,138.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 BOOMI	
	BM-I-LC-PESB4	SEL BOOMI ProEd-Spd Bundle 4 connection		\$1,850.00	K	31%	\$1,136.50	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-I-LC-PF	SEL BOOMI Partner Account Features		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-PP	SEL BOOMI Parallel Processing		\$650.00	K	31% 31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		.00 BOOMI	
	BM-I-LC-PPE	SEL BOOMI Pro Plus Edition		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-I-LC-PPEL BM-I-LC-PR	SEL Boomi Pro Plus Edition License		\$4,000.00 \$0.00	K K	31%	\$2,760.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 BOOMI	
	BM-I-I C-RAVI2	SEL BOOMI Process Route SEL BOOMI ProEd - 2 Connection NS RAVI		\$960.00	K	31% 31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-RAVI3 BM-I-LC-RAVI4	SEL BOOMI ProEd - 3 Connection NS RAVI		\$1.320.00 \$1,480.00	K	31% 31%	\$910.80	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-RAVI4	SEL BOOMI ProEd - 4 Connection NS RAVI		\$1,480.00	K	31%	\$1,021.20	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-RAVI5 BM-I-LC-RAVIB	SEL BOOMI ProEd - 5 Connection NS RAVI		\$1.600.00	K	31% 31%	\$1.104.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		.00 BOOMI	
	BM-I-LC-RAVIB BM-I-LC-RPI-1	SEL BOOMI Base Ed - NetSuite RAVI Bundle SEL BOOMI Renewal Price Increase .01		\$467.00 \$0.01	K	31%	\$322.23 \$0.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 BOOMI	
	BM-I-LC-RPI-1	SEL BOOM Renewal Price Increase 1		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		.00 BOOMI	
	BM-I-LC-RPI-3	SEL BOOMI Renewal Price Increase 100		\$100.00	K	31% 31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-I-LC-RPI-4	SEL BOOMI Renewal Price Increase 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-SPCNS BM-I-LCS-SPC	SEL BOOMI Standard Prod Connect NonSub SEL BOOMI Sunnort Case Per Case		\$300.00 \$95.00	K	31% 31% 31% 31%	\$207.00 \$65.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		.00 BOOMI	
	BM-I-LC-STCNS	SEL BOOMI Support Case Per Case SEL BOOMI Standard Test Connect NonSub		\$95.00 \$150.00	K K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-I-LC-STONS	SEL BOOMI Standard Test Connect NoriSub		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	00 BOOMI	
	BM-I-LC-SWA	SEL BOOMI Salesforce Wave Analytics Ed		\$833.33	K	31%	\$575.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-I-LC-VC	SEL BOOMI Version Control		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-INT-EDIL BM-INT-LELASC	SEL Boomi EDI Edition License		\$550.00 \$250.00	K	31% 31%	\$379.50 \$172.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00		.00 BOOMI	
	BM-INT-PEL	SEL Boomi Limited ELA StandardConnection SEL Boomi Professional Edition License		\$250.00	K	31%	\$1,2.50	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0		\$0.00 \$0.00		.00 BOOMI	
	BM-INV-LC-1	SEL Boomi Invixo Solution 1		\$2,000.00	K	31% 31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-INV-LC-10	SEL Boomi Invixo Solution 10		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-INV-LC-100	SEL Boomi Invixo Solution 100		\$100.00	K	31% 31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		.00 BOOMI	
	BM-MDM-CST-1	SEL BOOMI MDM Ed (Custom Tier) .01		\$0.01	K	31% 31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-MDM-CST-2 BM-MDM-CST-3	SEL BOOMI MDM Ed (Custom Tier) 1 SEL BOOMI MDM Ed (Custom Tier) 100		\$1.00 \$100.00	K	31%	\$0.69 \$69.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	.00 BOOMI	
	BM-MDM-CST-4	SEL BOOMI MDM Ed (Custom Tier) 100 SEL BOOMI MDM Ed (Custom Tier) 1000		\$1.000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	BM-MDM-LC-B	SEL BOOMI MDM Ed (Base Tier)		\$6,000.00	K	31% 31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-MDM-LC-CA	SEL Boomi HUB CLOUD ATTACHMENT		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-MDM-LC-CAA	SEL Boomi ANZ HUB CLOUD ATTACHMENT		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		.00 BOOMI	
	BM-MDM-LC-PRO BM-RENEW-1	SEL Boomi HUB EDIT (PROFESSIONAL TIER) SEL Boomi Renewal 1		\$12.000.00 \$1.00	K	31% 31%	\$8.280.00 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 BOOMI .00 BOOMI	
	BM-RENEW-10	SEL Boomi Renewal 10		\$1.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0. \$0.	.00 BOOMI	
	BM-RENEW-100	SEL Boomi Renewal 100		\$100.00	ĸ	31% 31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-SOL-LC-1	SEL Boomi Solace Solution 1		\$1.00	К	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-SOL-LC-10	SEL Boomi Solace Solution 10 SEL Boomi Solace Solution 100		\$10.00	K	31%	\$6.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00		.00 BOOMI	
	BM-SOL-LC-100 BM-SOLN-1	SEL Boomi Solace Solution 100 SEL Boomi Solution 1		\$100.00 \$1.00	K	31% 31%	\$69.00 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 BOOMI	
	BM-SOLN-10	SEL Boomi Solution 10		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	BM-SOI N-100	SEL Boomi Solution 100		\$100.00	ĸ	31% 31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.	.00 BOOMI	
	BRAND-RG-BASIC BRAND-RG-WLABEL	SEL PG RASIC BRANDING		\$1,000.00 \$9,230.77	К	31% 31%	\$690.00 \$6,369.23	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 RG SYSTEMS	ŝ
	BRAND-RG-WLABEL	SEL RG WHITE LABEL BRANDING		\$9,230.77	K	31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 RG SYSTEMS	i
	BSE-0-50OS BSE-1001-1500OS	SEL Box Security Events OS SEL Box Security Events OS		\$82.77 \$23.71	K	31% 31%	\$57.11 \$16.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	.00 VARONIS .00 VARONIS	
	BSE-100K-150KOS	SEL Box Security Events OS SEL Box Security Events OS		\$12.48	K	31%	\$8.61	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.	.00 VARONIS	
	BSE-101-250OS	SEL Box Security Events OS		\$45.34	K	31% 31%	\$31.28	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 VARONIS	
	BSE-10K-20KOS	SEL Box Security Events OS		\$14.56	К	31% 31%	\$10.05 \$14.78	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		.00 VARONIS	
	BSE-1501-2000OS	SEL Box Security Events OS		\$21.42	K	31%	\$14.78	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		.00 VARONIS .00 VARONIS	
	BSE-150K-OS BSE-2001-2500OS	SEL Box Security Events OS SEL Box Security Events OS		\$12.27 \$19.96	K	31% 31%	\$8.47 \$13.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VARONIS .00 VARONIS	
	BSE-20K-35KOS	SEL Box Security Events OS		\$13.73	K	31%	\$9.47	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 VARONIS	
	BSE-2501-4000OS	SEL Box Security Events OS		\$18.72	K	31% 31%	\$12.92 \$23.82	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 VARONIS	
	BSE-251-500OS	SEL Box Security Events OS		\$34.52	K	31%	\$23.82	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 VARONIS	
	BSE-35K-50KOS	SEL Box Security Events OS		\$13.31	K	31% 31%	\$9.18 \$12.05	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 VARONIS	
	BSE-4001-6000OS	SEL Box Security Events OS SEL Box Security Events OS		\$17.47 \$27.87	K	31%	\$12.05	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00		.00 VARONIS	
	BSE-501-750OS BSE-50K-100KOS	SEL Box Security Events OS SEL Box Security Events OS		\$27.87 \$12.89	K	31% 31%	\$19.23 \$8.89	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VARONIS .00 VARONIS	
	BSE-51-100OS	SEL Box Security Events OS		\$57.82	ĸ	31% 31%	\$39.90	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 VARONIS	
	BSE-6001-8000OS	SEL Box Security Events OS		\$16.22	K	31%	\$11.19	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 VARONIS	
	BSE-751-1000OS	SEL Box Security Events OS		\$25.79	K	31% 31% 31% 31%	\$17.80	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 VARONIS	
	BSE-8001-10KOS C ENT1YR	SEL Box Security Events OS SEL BOOMI Enterprise Connection		\$15.39	K	31%	\$10.62 \$621.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		.00 VARONIS .00 BOOMI	
	C ENTIYR C SMI 1YR	SEL BOOMI Enterprise Connection SEL BOOMI Small Business Connection		\$900.00 \$65.00	K	31%	\$621.00 \$44.85	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0. \$0.	.00 BOOMI	
	C STD1YR	SEL BOOMI Standard Connection		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 BOOMI	
	CA6-DEVK-F	SEL: CA6-DEVK-F SEL: CA-DEVK-LIC-F		\$22,605.00	K	31% 31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.	.00 CARAHSOFT	
	CA-DEVK-LIC-F			\$1.10		31%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		.00 CARAHSOFT	

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					NVP LEVEL 1	1	NVP MAINTENANC	AND WARRANTY UPGE	RADE PRICE						
ND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	. THIRD PARTY PRODUCT PARTNER
	CD4PE10002499PL	SEL CD4PE 1000-2499 Pero Lic Only		\$466.15	К	31%	\$321.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE10002499S CD4PE100249PL	SEL CD4PE 1000-2499 Stand SEL CD4PE 100-249 Pero Lic Only		\$215.38 \$701.54	K	31%	\$148.61 \$484.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 PUPPET LABS 00 PUPPET LABS
	CD4PE100249PPRMS	SEL CD4PE 100-249 Prp Prm Supp		\$246.15	K	31% 31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE100249S CD4PE100249SPRM	SEL CD4PE 100-249 Stand		\$243.08	K	31% 31%	\$167.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE100249SPRM CD4PE10K19999P	SEL CD4PE 100-249 Prem SEL CD4PE 1000019999 Prem		\$386.15 \$198.46	K	31%	\$266.44 \$136.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 PUPPET LABS 00 PUPPET LABS
	CD4PE10K19999PL	SEL CD4PE 1000019999 Premi SEL CD4PE 1000019999 Perp Lic Only		\$358.46	K	31% 31%	\$247.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 PUPPET LABS
	CD4PE10K19999PPS	SEL CD4PE 1000019999 Prp Prm Supp		\$126.15	K	31% 31%	\$87.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 PUPPET LABS
	CD4PE199S	SEL CD4PE 1-99 Stand		\$261.54	K	31%	\$180.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE1K2499PPS CD4PE1K2499SP	SEL CD4PE 1000-2499 Prp Prm Supp SEL CD4PE 1000-2499 Prem		\$163.08 \$255.38	K	31% 31%	\$112.53 \$176.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 PUPPET LABS 00 PUPPET LABS
	CD4PE2000049999S	SEL CD4PE 2000049999 Stand		\$152.31	K	31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE20K49999P	SEL CD4PE 2000049999 Prem		\$178.46	K	31% 31%	\$105.09 \$123.14	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS
	CD4PE20K49999PL	SEL CD4PE 2000049999 Perp Lic Only		\$323.08	K	31% 31%	\$222.93 \$77.49	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE20K49999PPS CD4PE25004999PL	SEL CD4PE 2000049999 Prp Prm Supp SEL CD4PE 2500-4999 Perp Lic Only		\$112.31 \$438.46	K	31%	\$77.49	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 PUPPET LABS 00 PUPPET LABS
	CD4PE25004999PPS	SEL CD4PE 2500-4999 Prp Prm Supp		\$152.31	K	31% 31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE25004999S	SEL CD4PE 2500-4999 Stand		\$201.54	K	31%	\$139.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 PUPPET LABS
	CD4PE25004999SP CD4PE250499PL	SEL CD4PE 250-4999 Prem SEL CD4PE 250-499 Perp Lic Only		\$241.54 \$561.54	K	31% 31%	\$166.66 \$387.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 PUPPET LABS 00 PUPPET LABS
	CD4PE250499PL CD4PE250499PPRMS	SEL CD4PE 250-499 Pro Prm Supo		\$195.38	K	31%	\$134.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE250499S	SEL CD4PE 250-499 Stand		\$229.23	K	31% 31%	\$158.17	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE250499SPRM	SEL CD4PE 250-499 Prem		\$309.23	K	31% 31%	\$213.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE50000PL CD4PE50000PPRMS	SEL CD4PE 50,000+ Perp Lic Only SEL CD4PE 50,000+ Pro Prm Supo		\$293.85 \$103.08	K	31%	\$202.76 \$71.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 PUPPET LABS 00 PUPPET LABS
	CD4PE50000PPRMS	SEL CD4PE 50.000+ Prem		\$161.54	K	31% 31%	\$111.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE50000S	SEL CD4PE 50,000+ Stand		\$133.85	ĸ	31% 31%	\$92.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE50009999PL	SEL CD4PE 5000-9999 Pero Lic Only		\$398.46	K	31%	\$274.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE50009999S CD4PE500999PI	SEL CD4PE 5000-9999 Stand SEL CD4PE 500-999 Perp Lic Only		\$184.62 \$495.38	K	31% 31% 31% 31%	\$127.39 \$341.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS
	CD4PE500999PPRMS	SEL CD4PE 500-999 Pro Prm Supp		\$173.85	K	31%	\$341.81 \$119.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE500999S	SEL CD4PE 500-999 Stand		\$221.54	K	31%	\$152.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CD4PE500999SPRM CD4PE5K9999PPS	SEL CD4PE 500-999 Prem SEL CD4PE 5000-9999 Prp Prm Supp		\$272.31 \$140.00	K	31% 31%	\$187.89 \$96.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS 00 PUPPET LABS
	CD4PE5K9999SP	SEL CD4PE 5000-9999 Prp Prm Supp SEL CD4PE 5000-9999 Prem		\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0 \$0.0	00 PUPPET LABS
	CDF-CFM-A-1Y	SEL Clouders Flow Management-AMBARI-1Y		\$70,769.23	ĸ	31% 31%	\$48,830.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 HORTONWORKS
	CDF-CFM-C-1Y	SEL Cloudera Flow Management-CM-1 Year		\$70 769 23	K	31% 31%	\$48.830.77	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 HORTONWORKS
	CDF-CSM-A-1Y	SEL Clouders Streams Mgmt-AGPL-AMBARI-1Y		\$21,538.46 \$21,538.46	K	31%	\$14,861.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 HORTONWORKS 00 HORTONWORKS
	CDF-CSM-C-1Y CDF-CSP-A-1Y	SEL Cloudera Streams Mgmt-AGPL-CM-1Y SEL Cloudera Stream Proc Subsc-AMBARI-1Y		\$21,538.46	K	31% 31%	\$14,861.54 \$19,107.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 HORTONWORKS
	CDF-CSP-C-1Y	SEL Cloudera Stream Processing-CM-1 Year SEL Lift CD4PE Perp Lic Only 1000-2499		\$27,692.31	K	31% 31%	\$19,107.69	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 HORTONWORKS 00 PUPPET LABS
	CDLU10002499PL	SEL Lift CD4PE Perp Lic Only 1000-2499		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 PUPPET LABS
	CDLU10002499PRMS CDLU10002499S	SEL Lift CD4PE Perp Prem Supp 1000-2499 SEL Lift CD4PE Sub Std 1000-2499		\$26.15 \$36.92	K	31%	\$18.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 PUPPET LARS
	CDLU10002499S CDLU10002499SPRM	SEL Lift CD4PE Sub Prem 1000-2499		\$41.54	K	31% 31%	\$25.47 \$28.66	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 PUPPET LABS
	CDI LI10004999P	SEL Lift CD4PE Sub Prem 1000-4999 SEL Lift CD4PE Perp Lic Only1000-4999		\$47.31	K	31% 31%	\$32.64 \$58.91	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU10004999PL	SEL Lift CD4PE Perp Lic Only1000-4999		\$85.38	K	31%	\$58.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU10004999PS CDLU10004999S	SEL Lift CD4PE Pero Prem Suoo 1000-4999 SEL Lift CD4PE Sub Std 1000-4999		\$30.00 \$39.23	K	31% 31%	\$20.70 \$27.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS 00 PUPPET LABS
	CDLU100249PL	SEL Lift CD4PE Pero Lic Only 100-249		\$112.31	K	31%	\$77.49	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 PUPPET LABS
	CDLU100249PRMS	SEL Lift CD4PE Pero Prem Supp 100-249		\$40.00	K	31% 31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU100249S CDLU100249SPRM	SEL Lift CD4PE Sub Std 100-249		\$41.54 \$63.08	K	31% 31%	\$28.66 \$43.53	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS 00 PUPPET LABS
	CDLU100249SPRM CDLU100499P	SEL Lift CD4PE Sub Prem 100-249 SEL Lift CD4PE Sub Prem 100-499		\$63.08	K	31%	\$43.53 \$43.53	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 PUPPET LABS
	CDLU100499PL	SEL Lift CD4PE Perp Lic Only 100-499		\$113.85	K	31% 31% 31% 31%	\$78.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU100499PS	SEL Lift CD4PE Perp Prem Supp 100-499		\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU10K19999PL CDLU10K19999PRMS	SEL Lift CD4PE Perp Lic Only 10k-19999 SEL Lift CD4PE Perp Prem Supp 10k-19999		\$58.46 \$20.00	K	31%	\$40.34 \$13.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 PUPPET LABS
	CDLU10K19999PRMS CDLU10K19999S	SEL Lift CD4PE Perp Prem Supp 10k-19999 SEL Lift CD4PE Sub Std 10k-19999		\$20.00 \$26.15	K	31% 31%	\$13.80 \$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU10K19999SPRM	SEL Lift CD4PE Sub Prem 10k-19999		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU1499S	SEL Lift CD4PE Sub Std 1-499		\$46.15	K	31% 31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU199S CDLU20K49999PL	SEL Lift CD4PE Sub Std 1-99 SEL Lift CD4PE Perp Lic Only 20k-49999		\$44.62 \$50.77	K	31% 31%	\$30.79 \$35.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 PUPPET LABS 00 PUPPET LABS
	CDLU20K49999PL CDLU20K49999PRMS	SEL Lift CD4PE Perp Lic Only 20k-49999 SEL Lift CD4PE Perp Prem Supp 20k-49999		\$50.77	K	31%	\$35.U3 \$12.74	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	ON PUPPET LABS
	CDLU20K49999S	SELLift CD4PE Sub Std 20k-49999		\$26.15	K	31% 31%	\$12.74 \$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 PUPPET LABS
	CDLU20K49999SPRM	SEL Lift CD4PE Sub Prem 20k-49999 SEL Lift CD4PE Perp Lic Only 2500-4999		\$27.69 \$70.77	K	31% 31%	\$19.11 \$48.83	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS
	CDLU25004999PL CDLU25004999PRMS	SEL Lift CD4PE Perp Lic Only 2500-4999 SEL Lift CD4PE Perp Prem Supp 2500-4999		\$70.77 \$24.62	K	31% 31%	\$48.83 \$16.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU25004999PRMS	SELLI# CDAPE Sub Std 2500.4999		\$24.02	K	31%	\$16.99	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 PUPPET LABS
	CDLU25004999SPRM	SEL Lift CD4PE Sub Prem 2500-4999		\$40.00	ĸ	31% 31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDI U250499PI	SEL Lift CD4PE Pero Lic Only 250-499 SEL Lift CD4PE Pero Prem Supp 250-499		\$90.77	K	31% 31%	\$62.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU250499PRMS	SEL LIIT CDAME MERP MER SUID 250-499 SEL LIIT CDAME SUID SUI 250-400		\$32.31 \$40.00	K	31%	\$22.29	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		00 PUPPET LABS
	CDLU250499SPRM	SEL Lift CD4PE Sub Std 250-499 SEL Lift CD4PE Sub Prem 250-499		\$49.23	K	31% 31%	\$27.60 \$33.97	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS
	CDLU50009999PL	SEL Lift CD4PE Pero Lic Only 5000-9999 SEL Lift CD4PE Perp Prem Supp 5000-9999		\$64.62	K	31% 31%	\$44.59	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU50009999PRMS	SEL Lift CD4PE Perp Prem Supp 5000-9999		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU50009999S CDLU50009999SPRM	SEL Lift CD4PE Sub Std 5000-9999 SEL Lift CD4PE Sub Prem 5000-9999		\$32.31 \$36.92	K	31% 31%	\$22.29 \$25.47	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS 00 PUPPET LABS
	CDLU5000P	SEL Lift CD4PE Sub Prem 5000+		\$41.00	ĸ	31%	\$28.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU5000PL	SEL Lift CD4PE Perp Lic Only 5000+		\$74.00	K	31% 31% 31% 31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU5000PS CDLU5000S	SEL Lift CD4PE Perp Prem Supp 5000+ SEL Lift CD4PE Sub Std 5000+		\$26.00 \$34.62	K	31%	\$17.94 \$23.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS
	CDLU5000S CDLU500999P	SEL Lift CD4PE Sub Std 5000+ SEL Lift CD4PE Sub Prem 500-999		\$34.62 \$50.46	K	31%	\$23.89	\$0.00	\$0.00	\$0.00	\$0.00				00 PUPPET LABS
	CDLU500999PL	SEL Lift CD4PE Perp Lic Only 500-999		\$91.08	ĸ	31% 31% 31% 31%	\$62.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU500999PRMS CDLU500999PS	SEL Lift CD4PE Perp Prem Supp 500-999		\$27.69	K	31%	\$19.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU500999PS CDLU500999S	SEL Lift CD4PE Perp Prem Supp 500-999 SEL Lift CD4PE Sub Std 500-999		\$32.00 \$41.54	K	31%	\$22.08 \$28.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 PUPPET LABS
	CDLU500999S CDLU500999SPRM	SEL Lift CD4PE Sub Prem 500-999		\$41.54 \$44.62	K	31% 31%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDI U50KPI	SEL Lift CD4PE Perp Lic Only 50k+ SEL Lift CD4PE Perp Prem Supp 50k+		\$49.23	K	31% 31%	\$33.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 PUPPET LABS
	CDLU50KPRMS	SEL Lift CD4PE Perp Prem Supp 50k+		\$16.92	K	31%	\$11.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 PUPPET LABS
	CDLU50KS CDLU50KSPRM	SEL Lift CD4PE Sub Std 50k+ SEL Lift CD4PE Sub Prem 50k+		\$23.08 \$26.15	K	31% 31%	\$15.93 \$18.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS 00 PUPPET LABS
	CDP-DC-COMPUTE	SEL CDP Compute Price per CCU		\$20.15	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 HORTONWORKS
	CDP-DC-GOLD-AGPL	SEL Cloudera CDP Data Center Sub 1 Node		\$12.307.69	ĸ	31%	\$8,492,31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 HORTONWORKS
	CDP-DC-STORAGE	SEL CDP Storage Price Per TB		\$38.46	K	31% 31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00				00 HORTONWORKS
	CDP-PVC-BASE-BUS CDP-PVC-BASE-SLT	SEL Cloudera Pvt Cloud Base Ed-Business SEL CDP Pvt Cloud Base Ed-Bus. Select		\$15.384.62 \$17,692.31	K	31% 31%	\$10.615.39 \$12,207.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 HORTONWORKS 00 HORTONWORKS
	CDP-PVC-BASE-STD	SEL CDP Pvt Cloud Base Ed-Standard		\$12 307 69	K	31%	\$8 492 31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 HORTONWORKS
	CDP-STREAM-1Y	SEL Cloudera Data Plat Stream Ed-AnnSub		\$15,384.62	ĸ	31% 31%	\$10,615,39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 HORTONWORKS
	CDP-STREAM-PROMO CDP-STRMBASE-1Y	SEL Cloudera Data Plat Stream Ed-Promo		\$10,000.00	K	31% 31%	\$6.900.00 \$4,776.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 HORTONWORKS
		SEL Cloudera DataPlatStrm MsgBase-AnnSub SEL Cloudera Analytic Bmz TB (100 min)		\$6,923.08	K	31%	\$4,776.93 \$543.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 HORTONWORKS
				\$787.69	K	31% 31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 CLOUDERA 00 CLOUDERA
	CEADC-BRNZ CEADC-GOLD	SEL Cloudera Analytic Gold TB (100 min)		\$984.62											
	CEADC-GOLD CEADN-BRNZ	SEL Cloudera Analytic Brnz Node (10 min)		\$7,876.92	K	31%	\$5,435.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CLOUDERA
	CEADC-GOLD CEADN-BRNZ CEADN-GOLD	SEL Cloudera Analytic Bmz Node (10 min) SEL Cloudera Analytic Gold Node (10 min)		\$7,876.92 \$9,846.15	K	31% 31%	\$5,435.07 \$6,793.84	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 CLOUDERA 00 CLOUDERA
	CEADC-GOLD CEADN-BRNZ	SEL Cloudera Analytic Brnz Node (10 min)		\$7,876.92	K K K	31% 31% 31% 31%	\$5,435.07	\$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00 \$0.00	\$0.00	\$0.0 \$0.0 \$0.0	00 CLOUDERA

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							NVP MAINTENANCE	AND WARRANTY UPGR								
AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		THIRD PARTY PRODUCT PARTNER
	CEDEC-BRNZ	SEL Cloudera Data Eno Brnz TB (100 min) SEL Cloudera Data Eng Gold TB (100 min)		\$393.85	К	31%	\$271.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CLOUDERA	
	CEDEC-GOLD CEDEN-BRNZ	SEL Cloudera Data Eng Gold TB (100 min) SEL Cloudera Data Eng Broz Node (10 min)		\$492.31 \$3.938.46	K	31%	\$339.69 \$2,717.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 CLOUDERA	
	CEDEN-GOLD	SEL Cloudera Data End Birtz Node 110 mini SEL Cloudera Data Eng Gold Node (10 min)		\$4.923.08	K	31% 31%	\$3,396.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CLOUDERA	
	CEDHC-BRNZ	SEL Cloudera EDHub Bronze TB (100 min)		\$984.62	K	31% 31%	\$679.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 CLOUDERA	
	CEDHC-GOLD	SEL Cloudera EDHub Gold TB (100 min) SEL Cloudera EDHub Bronze Node (10 min)		\$1,230.77 \$9,846.15	K	31%	\$849.23	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CLOUDERA	
	CEDHN-BRNZ CEDHN-COMPUTE	SEL DOUGHA EDHOD BIOIZE NOGE (10 MIIII) SEL PERCCU Over16 cores/128GBRAM perNode		\$9,046.15	K	31% 31%	\$6,793.84 \$63.69	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 CLOUDERA 0 CLOUDERA	
	CEDHN-GOLD	SEL Cloudera EDHub Gold Node (10 min)		\$12,307.69	K	31% 31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CLOUDERA	
	CEDHN-STORAGE	SEL Storage per TB Over 48TB per Node		\$30.77	K	31%	\$21.23	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 CLOUDERA	
	CEDSW-10 CEODC-BRNZ	SEL Cloudera Data Science Workbench 10Pk SEL Cloudera Operatni Brnz TB (100 min)		\$61,538.46 \$590.77	K	31% 31%	\$42,461.54 \$407.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 CLOUDERA 0 CLOUDERA	
	CEODC-GOLD	SEL Cloudera Operatni Gold TB (100 min)		\$738.46	K	31% 31% 31% 31%	\$509.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CLOUDERA	
	CEODN-BRNZ	SEL Cloudera Operatril Brnz Node (10 min)		\$5,907.69	K	31%	\$4,076.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CLOUDERA	
	CEODN-GOLD CE4ADVC	SEL Cloudera Operatni Gold Node (10 min) SFL CF4-ADV-C )		\$7,384.62 \$21,495.00	K	31%	\$5,095.39 \$14,831.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 CLOUDERA 0 VMWARF	
	CF4ADVC-I	SEL CF4-ADV-C)		\$25,149.15	K	31%	\$17,352.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4ADVC-K	SEL CF4-ADV-C		\$24,209.70	K	31% 31% 31%	\$16,704.69	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE	
	CF4ADVESC CF4ADVESC-I	SEL CF4-ADV-ES-C )		\$20,495.00 \$23.979.15	K	31%	\$14,141.55 \$16.545.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	CF4ADVESC-K	SEL CF4-ADV-ES-C ) SEL CF4-ADV-ES-C		\$23,065.37	K	31% 31%	\$15,915,11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B1ADVADC	SEL CF4-B1-ADV-AD-C )		\$18.995.00	K	31% 31%	\$13.106.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
	CF4B1ADVADC-I CF4B1ADVADC-K	SEL CF4-B1-ADV-AD-C ) SEL CF4-B1-ADV-AD-C		\$22,224.15 \$21.420.40	K	31%	\$15,334.66 \$14.780.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CF4B1ADVESADC	SEL CF4-B1-ADV-ES-AD-C )		\$17,395.00	K	31%	\$12,002.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B1ADVESADC-I	SEL CF4-B1-ADV-ES-AD-C )		\$20.352.15	K	31%	\$14.042.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B1ADVESADC-K CF4B1ENTADC	SEL CF4-B1-ADV-ES-AD-C SEL CF4-B1-ENT-AD-C )		\$19,703.91 \$22.395.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$13,595.70 \$15.452.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	CF4B1ENTADC-I	SEL CF4-B1-ENT-AD-C )		\$22.395.00	K	31%	\$15.452.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B1ENTADC-K	SEL CF4-B1-ENT-AD-C		\$26,140.75	K	31%	\$18,037.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B1ENTESADC CF4B1ENTESADC-I	SEL CF4-B1-ENT-ES-AD-C ) SEL CF4-B1-ENT-ES-AD-C )		\$19,595.00 \$22,926.15	K	31%	\$13,520.55 \$15.819.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CF4B1ENTESADC-K	SEL CF4-B1-ENT-ES-AD-C ) SEL CF4-B1-ENT-ES-AD-C		\$22,926.15 \$22,850.81	K	31% 31%	\$15,819.04 \$15,767.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	CF4B1STDADC	SEL CF4-B1-STD-AD-C)		\$10.695.00	K	31% 31%	\$7.379.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B1STDADC-I CF4B1STDADC-K	SEL CF4-B1-STD-AD-C ) SFL CF4-B1-STD-AD-C		\$12,513.15 \$12,603.43	K	31%	\$8,634.07 \$8,696.37	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
	CF4B1STDADC-K CF4B1STDESADC	SEL CF4-B1-STD-AD-C SEL CF4-B1-STD-ES-AD-C )		\$12,603.43 \$8,495.00	K	31% 31%	\$8,696.37 \$5,861.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CE4B1STDESADC-I	SELCE4-R1-STD-ES-AD-C )		\$9 939 15	K	31%	\$6,858,01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B1STDESADC-K	SEL CF4-B1-STD-ES-AD-C		\$9,998,47	К	31% 31%	\$6,898.94	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE	
	CF4B1STRADC CF4B1STRADC-I	SEL CF4-B1-STR-AD-C ) SEL CF4-B1-STR-AD-C )		\$15,195.00 \$17,778.15	K	31% 31%	\$10,484.55 \$12,266.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	CF4B1STRADC-K	SEL CEARL-STR-AD-C		\$17,889.98	K	31%	\$12,344.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B1STRADC-K CF4B1V100PSC2-K	SEL CF4-B1-VDI-100-P-SSS-C )		\$98,452.34	K	31% 31%	\$12,344.09 \$67,932.11	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B1VDI100C1	SEL CF4-B1-VDI-100-C1 )		\$83,590.00	K	31%	\$57,677.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B1VDI100C1-I CF4B1VDI10C1	SEL CF4-B1-VDI-100-C1 ) SEL CF4-B1-VDI-10-C1 )		\$97.800.30 \$8,359.00	K	31% 31%	\$67.482.21 \$5,767.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	CF4B1VDI10C1-I	SEL CE4-R1-VDI-10-C1 )		\$9,780.03	K	31%	\$6,748.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B1VDI10C2-K	SEL CF4-B1-VDI-10-C )		\$9,845.23	K	31% 31%	\$6,793.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
	CF4B2ADVADC CF4B2ADVADC-I	SEL CF4-B2-ADV-AD-C ) SEL CF4-B2-ADV-AD-C )		\$14.395.00 \$16,842.15	K	31% 31%	\$9.932.55 \$11,621.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CF4B2ADVADC-K	SEL CF4-B2-ADV-AD-C		\$16,342.44	K	31%	\$11,021.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B2ADVESADC	SEL CF4-B2-ADV-AD-C SEL CF4-B2-ADV-ES-AD-C )		\$12,395.00	K	31% 31%	\$11.276.28 \$8,552.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
	CF4B2ADVESADC-I CF4B2ADVESADC-K	SEL CF4-B2-ADV-ES-AD-C ) SEL CF4-B2-ADV-ES-AD-C		\$14.502.15	K	31% 31%	\$10.006.48 \$9,795.81	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
	CF4B2ENTADC	SEL CF4-B2-ADV-ES-AD-C SEL CF4-B2-ENT-AD-C )		\$14,196.82 \$15,295.00	K	31%	\$9,795.81	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	CF4B2ENTADC-I	SEL CF4-B2-ENT-AD-C ) SEL CF4-B2-ENT-AD-C )		\$17,895.15	K	31% 31%	\$12,347.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B2ENTADC-K	SEL CF4-B2-ENT-AD-C		\$18,488.06	K	31%	\$12,756.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
	CF4B2ENTESADC CF4B2ENTESADC-I	SEL CF4-B2-ENT-ES-AD-C ) SEL CF4-B2-ENT-ES-AD-C )		\$11,895.00 \$13,917.15	K	31%	\$8,207.55 \$9,602.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CF4B2ENTESADC-K	SEL CF4-B2-ENT-ES-AD-C		\$14,339.87	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$9,894.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B2STDADC	SEL CF4-B2-STD-AD-C ) SFL CF4-B2-STD-AD-C )		\$5,495.00 \$6,429.15	K	31%	\$3,791.55 \$4.436.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		0 VMWARE	
	CF4B2STDADC-I CF4B2STDADC-K	SEL CF4-B2-STD-AD-C ) SEL CF4-B2-STD-AD-C		\$6,429.15 \$6,470.27	K	31%	\$4,436.11 \$4,464.49	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE 0 VMWARE	
	CF4B2STRADC	SEL CF4-B2-STR-AD-C )		\$10,395.00	K	31%	\$7,172.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B2STRADC-I	SEL CF4-B2-STR-AD-C )		\$12,162.15	K	31% 31%	\$8,391.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B2STRADC-K CF4B2VDI100C	SEL CF4-B2-STR-AD-C SEL CF4-B2-VDI-100-C )		\$12,220.35 \$14.090.00	K	31%	\$8,432.04 \$9,722.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CF4B2VDI100C-I	SEL CF4-B2-VDI-100-C ) SEL CF4-B2-VDI-100-C )		\$14,090.00	K	31% 31%	\$11,374.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B2VDI100C-K	SEL CF4-B2-VDI-100-C		\$16,587.50	K	31%	\$11,445.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
	CF4B2VDI10C	SEL CF4-B2-VDI-10-C )		\$1.409.00	K	31% 31% 31%	\$972.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B2VDI10C-I CF4B2VDI10C-K	SEL CF4-82-VDI-10-C ) SEL CF4-82-VDI-10-C		\$1,648.53 \$1.658.75	K	31%	\$1,137.49 \$1.144.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CF4B2VDIS100C	SEL CF4-B2-VDI-ST-100-C )		\$24,340.00	K	31% 31% 31% 31%	\$16,794.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B2VDIS100C-I	SEL CF4-B2-VDI-ST-100-C )		\$28.477.80	К	31%	\$19.649.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B2VDIS100C-K CF4B2VDIST10C	SEL CF4-B2-VDI-ST-100-C ) SEL CF4-B2-VDI-ST-10-C )		\$28,692.92 \$2,434.00	K	31%	\$19,798.11 \$1.679.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CF4B2VDIST10C-I	SEL CF4-B2-VDI-ST-10-C)		\$2,434.00	K	31% 31% 31% 31%	\$1,964.97 \$1,979.81	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VMWARE	
	CF4B2VDIST10C-K	SEL CF4-B2-VDI-ST-10-C )		\$2.869.29	К	31%	\$1.979.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B3ADVADC-I	SEL CF4-B3-ADV-AD-C ) SEL CF4-B3-ADV-AD-C )		\$11,695.00 \$13,683,15	K	31%	\$8,069.55 \$9,441.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CF4B3ADVADC-I CF4B3ADVADC-K	SEL CF4-B3-ADV-AD-C ) SEL CF4-B3-ADV-AD-C		\$13,683.15 \$13,752.68	K	31% 31%	\$9,441.37 \$9,489.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	CF4B3ADVESADC	SEL CF4-B3-ADV-ES-AD-C )		\$9.595.00	K	31% 31%	\$6.620.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B3ADVESADC-I	SEL CF4-B3-ADV-ES-AD-C )		\$11,226.15	K	31%	\$7,746.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
	CF4B3ADVESADC-K CF4B3ENTADC	SEL CF4-B3-ADV-ES-AD-C SEL CF4-B3-ENT-AD-C)		\$11,300.95 \$15,495.00	K	31% 31%	\$7,797.66 \$10,691.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CE4B3ENTADC-I	SEL CF4-B3-ENT-AD-C )		\$18,129.15 \$18,130.45	K	31%	\$12 509 11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
	CF4B3ENTADC-K	SEL CF4-B3-ENT-AD-C		\$18,130.45	К	31% 31%	\$12 510 01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B3ENTESADC CF4B3ENTESADC-I	SEL CF4-B3-ENT-ES-AD-C ) SEL CF4-B3-ENT-ES-AD-C )		\$11,995.00 \$14,034.15	K	31% 31%	\$8,276.55 \$9,683.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	CF4B3ENTESADC-K	SEL CF4-B3-ENT-ES-AD-C		\$13,839.22	K	31%	\$9,549.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B3ENTESADC-K CF4B3STRADC	SEL CF4-B3-ENT-ES-AD-C SEL CF4-B3-STR-AD-C )		\$11,695.00	K	31% 31%	\$8,069.55	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B3STRADC-I CF4B3STRADC-K	SEL CF4-B3-STR-AD-C ) SEL CF4-B3-STR-AD-C		\$13,683.15 \$13,752.68	K	31% 31%	\$9,441.37 \$9,489.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CF4B3STRADC-K CF4B3VDI100C	SEL CF4-B3-STR-AD-C SEL CF4-B3-VDI-100-C)		\$13,752.68 \$20,090.00	K	31%	\$9,489.35 \$13,862.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CF4B3VDI100C-I	SEL CE4-B3-VDI-100-C )		\$23 505 30	K	31% 31%	\$16 218 66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B3VDI100C-K	SEL CF4-B3-VDI-100-C		\$23,636.22	K	31%	\$16,308.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B3VDI10C CF4B3VDI10C-I	SEL CF4-B3-VDI-10-C ) SEL CF4-B3-VDI-10-C )		\$2.009.00 \$2,350.53	K	31% 31%	\$1.386.21 \$1,621.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	CF4B3VDI10C-K	SEL CF4-B3-VDI-10-C		\$2,350.53	K	31%	\$1,621.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B3VDIST10C	SEL CF4-B3-VDI-10-C SEL CF4-B3-VDI-ST-10-C )		\$3,309.00	K	31% 31%	\$2,283.21	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B3VDIST10C-I CF4B3VDIST10C-K	SEL CF4-B3-VDI-ST-10-C ) SEL CF4-B3-VDI-ST-10-C )		\$3.871.53	K	31% 31%	\$2.671.36	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
	CF4B3VDIST10C-K CF4B3VDIT100C	SEL CF4-B3-VDI-ST-10-C ) SEL CF4-B3-VDI-ST-100-C )		\$3,751.25 \$33.090.00	K	31%	\$2,588.36 \$22.832.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	CF4B3VDIT100C-I	SEL CF4-B3-VDI-ST-100-C)		\$38,715.30	K	31% 31%	\$26,713.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B3VDIT100C-K	SEL CF4-B3-VDI-ST-100-C)		\$37,512.52	К	31%	\$25,883.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	CF4B4ADVADC	SEL CF4-84-ADV-AD-C ) SEL CF4-84-ADV-AD-C )		\$6,945.00 \$8,125.65	K	31%	\$4,792.05 \$5,606.70	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE 0 VMWARE	
					ĸ	31%	\$5,606.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	U VMWVAKE	
	CF4B4ADVADC-I CF4B4ADVADC-K	SEL CF4-B4-ADV-AD-C		\$8,159,67	K	31% 31%	\$5,630,17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	

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			Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS			
ID	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LE	P PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWA	L	THIRD PARTY PRODUCT PARTNER
	CF4B4ADVESADC-K CF4B4ENESADC1	SEL CF4-B4-ADV-ES-AD-C SEL CF4-B4-ENT-ES-AD-C1 )		\$5.175.45 \$4.695.00	K	31% 31%	\$3.571.06 \$3.239.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$0.	00 VMWARE 00 VMWARE	
	CF4B4ENESADC1-I	SEL CF4-B4-ENT-ES-AD-C1 )		\$5.493.15	K	31%	\$3.790.27	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4B4ENESADC1-K	SEL CF4-B4-ENT-ES-AD-C1)		\$5,160.21	K	31%	\$3,560.54	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VMWARE	
	CF4B4ENTADC CF4B4ENTADC1	SEL CF4-B4-ENT-AD-C1) SEL CF4-B4-ENT-AD-C1)		\$8,140.00 \$9,195.00	K	31% 31%	\$5,616.60 \$6.344.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VMWARE 00 VMWARE	
	CF4B4ENTADC1-I	SEL CF4-B4-ENT-AD-C1)		\$10,758.15	K		\$7,423.12	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4B4ENTADC1-K	SEL CF4-B4-ENT-AD-C1 )		\$10,120.15	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$6,982.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 VMWARE	
	CF4B4ENTADC-I CF4B4ENTADC-K	SEL CF4-B4-ENT-AD-C ) SEL CF4-B4-ENT-AD-C		\$9,523.80 \$9.615.38	K	31%	\$6,571.42 \$6,634.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE	
	CF4B4ENTESADC	SEL CF4-B4-ENT-ES-AD-C )		\$4,050.00	K	31%	\$2,794.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4B4ENTESADC-I	SEL CF4-B4-ENT-ES-AD-C)		\$4,738.50	K	31%	\$3,269.57	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	CF4B4ENTESADC-K CF4B4STRADC	SEL CF4-B4-ENT-ES-AD-C SEL CF4-B4-STR-AD-C)		\$4,769.38 \$6,945.00	K	31%	\$3,290.87 \$4,792.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	CF4B4STRADC-I	SEL CF4-B4-STR-AD-C )		\$8,125,65	K	31%	\$5,606,70	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4B4STRADC-K	SEL CF4-B4-STR-AD-C		\$8,159.67	K	31% 31%	\$5,630.17	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4ENTC-I	SEL CF4-ENT-C ) SEL CF4-ENT-C )		\$24,495.00 \$28,659.15	K	31% 31%	\$16,901.55 \$19,774.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	CF4ENTC-K	SEL CF4-ENT-C		\$28,500.93	K	31%	\$19,665,64	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4ENTESC	SEL CF4-ENT-ES-C )		\$22.495.00	K	31%	\$15.521.55	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4ENTESC-I CF4ENTESC-K	SEL CF4-ENT-ES-C ) SEL CF4-ENT-ES-C		\$26,319.15 \$25.926.19	K	31% 31% 31% 31% 31%	\$18,160.21 \$17.889.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	CF4RB25VMC	SEL CF4-EN1-E5-C SEL CF4-RB-25VM-C )		\$49,195.00	K	31%	\$33,944.55	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4RB25VMC-I	SEL CF4-RB-25VM-C )		\$57.558.15	K	31% 31%	\$39,715,12	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4RB25VMC-K	SEL CF4-RB-25VM-C ) SEL CF4-SDDCM-C )		\$54,105.28	K	31%	\$37,332.64	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VMWARE	
	CF4SDDCMC-I	SEL CF4-SDDCM-C ) SEL CF4-SDDCM-C )		\$3.100.00 \$3,627.00	K	31% 31%	\$2.139.00 \$2,502.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VMWARE 00 VMWARE	
	CF4SDDCMC-K	SEL CF4-SDDCM-C)		\$3,650,78	ĸ	31%	\$2.519.04	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
	CF4SDDCMD100C	SEL CF4-SDDCM-D100-C ) SEL CF4-SDDCM-D100-C )		\$3,085.00 \$3,609.45	K	31% 31%	\$2,128.65 \$2,490.52	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE	
	CF4SDDCMD100C-I CF4SDDCMD100C-K	SEL CF4-SDDCM-D100-C ) SEL CF4-SDDCM-D100-C )		\$3,609.45 \$3,635.46	K	31% 31%	\$2,490.52 \$2,508.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$0. \$0.	00 VMWARE 00 VMWARE	
	CE4SDDCMD10C	SELCE4-SDDCM-D10-C )		\$309.00	ĸ	31%	\$213.21	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4SDDCMD10C-I	SEL CF4-SDDCM-D10-C )		\$361.53	K	31% 31%	\$249.46	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VMWARE	
	CF4SDDCMD10C-K CF4SDDCMVSC	SEL CF4-SDDCM-D10-C ) SEL CF4-SDDCM-VS-C )		\$364.31 \$1,535.00	K	31% 31%	\$251.37 \$1,059.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VMWARE 00 VMWARE	
	CF4SDDCMVSC-I CF4SDDCMVSC-K	SEL CF4-SDDCM-VS-C ) SEL CF4-SDDCM-VS-C )		\$1,795.95	ĸ	31% 31%	\$1,239.21	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4SDDCMVSC-K	SEL CF4-SDDCM-VS-C)		\$1,804.32	K	31%	\$1,244.98	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4SDVRB253PC CF4SDVRB253PC-I	SEL CF4-SDV-RB25-3P-SSS-C ) SEL CF4-SDV-RB25-3P-SSS-C )		\$3,165.36 \$3,703.47	K	31% 31%	\$2,184.10 \$2,555.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	CF4SDVRB253PC-K	SEL CF4-SDV-RB25-3P-SSS-C)		\$3,480.49	K	31%	\$2,401.54	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4SDVRB25C	SEL CF4-SDV-RB25-C )		\$4,795.00	K	31% 31%	\$3,308.55	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4SDVRB25C-I CF4SDVRB25C-K	SEL CF4-SDV-RB25-C ) SEL CF4-SDV-RB25-C )		\$5,610.15 \$5,274.64	K	31% 31%	\$3,871.00 \$3,639.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	CF4STDC	SEL CF4-SID-C )		\$13,995.00	K	31%	\$9,656,55	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	CF4STDC-I	SEL CE4-STD-C )		\$16 374 15	K	31% 31%	\$11.298.16 \$11,392.51	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4STDC-K CF4STDESC	SEL CF4-STD-C )		\$16,510.88	K	31%	\$11,392.51	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4STDESC-I	SEL CF4-STD-ES-C ) SEL CF4-STD-ES-C )		\$11.995.00 \$14,034.15	K	31% 31%	\$8.276.55 \$9,683.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	CF4STDESC-K	SEL CF4-STD-ES-C )		\$14.135.76	K	31% 31%	\$9.753.67	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 VMWARE	
	CF4STRC	SEL CF4-STR-C)		\$17,995.00	K	31%	\$12,416.55	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CF4STRC-I CF4STRC-K	SEL CF4-STR-C ) SEL CF4-STR-C )		\$21.054.15 \$21.184.49	K	31%	\$14.527.36 \$14.617.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VMWARE 00 VMWARE	
	CF-B3-VS6-ADV-F	SEL: CF-B3-VS6-ADV-F		\$14.789.50	K	31%	\$10.204.76	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CARAHSOF	т
	CF-B3-VS6-ENT-F	SEL: CF-B3-VS6-ENT-F		\$15,768.50	K	31%	\$10,880.27	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CARAHSOF	
	CF-B3-VS6-STD-F CF-CPU-B1-F	SEL: CF-B3-VS6-STD-F SFI : CF-CPU-B1-F		\$10,972.50 \$14,448.50	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$7,571.03 \$9,969.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 CARAHSOF	T.
	CF-CPU-B2-F	SEL: CF-CPU-B2-F		\$10,609.50	K	31%	\$7,320.56	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CARAHSOF	T
	CF-ENT-F	SEL: CF-ENT-F		\$26,394.50	K	31%	\$18,212.21	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 CARAHSOF	
	CF-PCES-ENT-F CF-SDDC3-M100-F	SEL: CF-PCES-ENT-F SEL: CF-SDDC3-M100-F		\$19,794.50 \$3,393.50	K	31% 31%	\$13,658.21 \$2,341.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 CARAHSOF	T T
	CF-SDDC3-M10-F	SEL: CF-SDDC3-M10-F		\$339.90	K	31%	\$234.53	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CARAHSOF	Т
	CF-SDDC3-MAC-F	SEL: CF-SDDC3-MAC-F		\$1,688.50	K	31% 31%	\$1,165.07	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 CARAHSOF	Т
	CL-11-150S CL-1-50S	SEL Collector OS SEL Collector OS		\$4,367.32 \$9,705.15	K	31% 31%	\$3,013.45 \$6,696.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VARONIS 00 VARONIS	
	CL-16-20OS	SEL Collector OS		\$3,930,59	K	31%	\$2,712,11	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	CL18-ADV-F	SEL: CL18-ADV-F		\$9,124.50	K	31% 31%	\$6,295.91	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CARAHSOF	T
	CL18ENTADVUGF CL18ENTENTUGF	SEL: CL18-ENT-ADV-UG-F SEL: CL18-ENT-ENT-UG-F		\$7,837.50 \$9,487.50	K	31% 31%	\$5,407.88 \$6,546.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 CARAHSOF 00 CARAHSOF	
	CL18-ENT-F	SEL: CL18-ENT-F		\$10,774.50	K	31%	\$7,434.41	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CARAHSOF	T
	CL18ENTSTDUGF	SEL: CL18-ENT-STD-UG-F		\$4.977.50	K	31%	\$3.434.48	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CARAHSOF	T
	CL18EPLADVUGF CL18EPLENTUGF	SEL: CL18-EPL-ADV-UG-F SEL: CL18-EPL-ENT-UG-F		\$7,089.50 \$8,739.50	K	31% 31% 31% 31%	\$4,891.76 \$6.030.26	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.	00 CARAHSOF 00 CARAHSOF	T
	CL18EPLENTUGF CL18EPLSTDUGF	SEL: CL18-EPL-ENT-UG-F SEL: CL18-EPL-STD-UG-F		\$8.739.50 \$4,229.50	K	31%	\$6.030.26 \$2,918.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 CARAHSOF 00 CARAHSOF	Ť
	CL180ENTADVUGF	SEL: CL18-OENT-ADV-UG-F		\$6,594,50	K	31%	\$4.550.21	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CARAHSOF	Т
	CL180ENTENTUGF	SEL: CL18-OENT-ENT-UG-F		\$8,244.50	K	31% 31%	\$5,688.71	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CARAHSOF	T
	CL180ENTSTDUGF CL180EPLADVUGF	SEL: CL18-OENT-STD-UG-F SEL: CL18-OEPL-ADV-UG-F		\$3.734.50 \$5,841.00	K	31% 31%	\$2.576.81 \$4,030.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 CARAHSOF 00 CARAHSOF	Ť
	CL 18OFPLENTUGE	SEL: CL18-OEPL-ENT-LIG-E		\$7.491.00	ĸ	31% 31%	\$5 168 79	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 CARAHSOF	T
	CL180EPLSTDUGF	SEL: CL18-OEPL-STD-UG-F		\$2,981.00	K	31%	\$2,056.89	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CARAHSOF	T
	CL18STDADVUGF CL18STDENTUGF	SEL: CL18-STD-ADV-UG-F SEL: CL18-STD-ENT-UG-F		\$8,833.00 \$10,648.00	K	31% 31%	\$6,094.77 \$7,347.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 CARAHSOF	
	CL 18-STD-F	SEL: CL18-STD-E		\$6,264.50 \$5,687.00	K	31% 31%	\$4 322 51	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 CARAHSOF	T
	CL18STDSTDUGF	SEL: CL18-STD-STD-UG-F		\$5,687.00	K	31%	\$3,924.03	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CARAHSOF	Т
	CL19ADVC CL19ADVC-I	SEL CL19-ADV-C ) SEL CL19-ADV-C )		\$9,370.00 \$10,962.90	K	31% 31%	\$6,465.30 \$7,564.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	CL19ADVC-K CL19ENT7ADVUC	SEL CL19-ADV-C) SEL CL19-ADV-C) SEL CL19-ENT7-ADV-UG-C)		\$10,982.90	K	31% 31% 31%	\$7,130.96	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CL19ENT7ADVUC	SEL CL19-ENT7-ADV-UG-C )		\$8,010.00	K	31%	\$5,526.90	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CL19ENT7ADVUC-I CL19ENT7ADVUC-K	SEL CL19-ENT7-ADV-UG-C SEL CL19-ENT7-ADV-UG-C )		\$9,371.70 \$8.832.79	K	31% 31%	\$6,466.47 \$6,094.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	CL19ENT7ENTUC	SEL CL19-ENT7-ENT-UG-C)		\$9,590.00	K	31% 31%	\$6,617.10	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CL19ENT7ENTUC-I	SEL CL19-ENT7-ENT-UG-C		\$11,220.30	K	31%	\$7,742.01	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CL19ENT7ENTUC-K CL19ENT7STDUC	SEL CL19-ENT7-ENT-UG-C) SEL CL19-ENT7-STD-UG-C)		\$10,549.28 \$4.688.00	K	31%	\$7,279.00 \$3,234.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	CL 19ENT7STDUC-I	SELCL19-ENTZ-STD-LIG-C		\$5,484.96	K	31% 31% 31%	\$3 784 62	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CL19ENT7STDUC-K CL19ENTC	SEL CL19-ENT7-STD-UG-C ) SEL CL19-ENT7-STD-UG-C )		\$5.520.23	ĸ	31% 31%	\$3,808.96 \$7,552.05	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CL19ENTC	SEL CL19-ENT-C )		\$10,945.00	K	31%	\$7,552.05	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CL19ENTC-I CL19ENTC-K	SEL CL19-ENT-C ) SEL CL19-ENT-C )		\$12.805.65 \$12,051.21	K	31% 31%	\$8.835.90 \$8,315.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	CL19EPL7ADVUC	SEL CL19-EPL7-ADV-UG-C )		\$7.315.00	K	31% 31%	\$5.047.35	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CL19EPL7ADVUC-I	SEL CL19-EPL7-ADV-UG-C		\$8,558.55	K	31%	\$5,905.40	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CL19EPL7ADVUC-K CL19EPL7ENTUC	SEL CL19-EPL7-ADV-UG-C ) SEL CL19-EPL7-ENT-UG-C )		\$8.046.06 \$8.895.00	K	31% 31%	\$5.551.78 \$6.137.55	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	CL19EPL7ENTUC-I	SEL CL19-EPL7-ENT-UG-C		\$10.407.15	K	31%	\$7.180.93	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	CL19EPL7ENTUC-K	SEL CL19-EPL7-ENT-UG-C )		\$9,762.55	K	31% 31% 31% 31% 31% 31% 31%	\$6,736.16	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CL19EPL7STDUC	SEL CL19-EPL7-STD-UG-C ) SEL CL19-EPL7-STD-UG-C		\$3,995.00 \$4,674.15	K	31%	\$2,756.55 \$3,225.16	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE	
	CL19EPL7STDUC-I CL19EPL7STDUC-K	SEL CL19-EPL7-STD-UG-C SEL CL19-EPL7-STD-UG-C)		\$4,674.15	K	31%	\$3,225.16 \$3,248.58	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00				00 VMWARE 00 VMWARE	
	CL19OELSTDUGC	SEL CL19-OEL-STD-UG-C)		\$2,846.00	K	31%	\$1,963.74	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	CL19OELSTDUGC-I	SEL CL19-OEL-STD-UG-C ) SEL CL19-OEL-STD-UG-C )		\$3,329.82	K	31% 31%	\$2,297.58 \$2,312.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0. \$0.	00 VMWARE	

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			Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS		
ND	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LE	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL	. THIRD PARTY PRODUCT PARTNER
	CL19OENTETUGC CL19OENTETUGC-I	SEL CL19-OENT-ET-UG-C ) SEL CL19-OENT-ET-UG-C )		\$8.475.00 \$9.915.75	K	31% 31%	\$5.847.75 \$6.841.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	CL190ENTETUGC-K	SEL CL19-OENT-ET-UG-C )		\$9.333.43	K	31%	\$6.440.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CL190EPLETUGC	SEL CL19-OEPL-ET-UG-C)		\$7,755.00	K	31%	\$5,350.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	CL19OEPLETUGC-I CL19OEPLETUGC-K	SEL CL19-OEPL-ET-UG-C ) SEL CL19-OEPL-ET-UG-C )		\$9,073.35 \$8,546.70	K	31% 31%	\$6,260.61 \$5.897.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	CL19OEPLETUGC-K CL19OETADVUGC	SEL CL19-OET-ADV-UG-C )		\$6,900.00	K		\$5,897.22	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	CL19OETADVUGC-I	SEL CL19-OET-ADV-UG-C)		\$8,073.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$5,570.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	CL19OETADVUGC-K	SEL CL19-OET-ADV-UG-C )		\$7,616.94	K	31%	\$5,255.69 \$2,459.85	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CL19OETSTDUGC CL19OETSTDUGC-I	SEL CL19-OET-STD-UG-C ) SEL CL19-OET-STD-UG-C )		\$3,565.00 \$4,171.05	K	31%	\$2,459.85 \$2,878.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE
	CL190ETSTDUGC-K	SEL CL19-OET-STD-UG-C )		\$4,202.42	K	31%	\$2,899.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CL19OPLADVUGC	SEL CL19-OPL-ADV-UG-C )		\$6,180.00	K	31%	\$4,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CL19OPLADVUGC-I CL19OPLADVUGC-K	SEL CL19-OPL-ADV-UG-C ) SEL CL19-OPL-ADV-UG-C )		\$7,230.60 \$6,798.03	K	31%	\$4,989.11 \$4,690.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE
	CL19STD7ADVUC	SEL CL19-OPT-ADV-UG-C )		\$8,602.00	K	31% 31%	\$5,935.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	CL19STD7ADVUC-I	SEL CL19-STD7-ADV-UG-C		\$10,705,50	K	31%	\$7.386.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	CL19STD7ADVUC-K	SEL CL19-STD7-ADV-UG-C )		\$10,048.63	K	31% 31%	\$6,933.55	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 VMWARE
	CL19STD7ENTUC CL19STD7ENTUC-I	SEL CL19-STD7-ENT-UG-C ) SEL CL19-STD7-ENT-UG-C		\$10,890.00 \$12.741.30	K	31%	\$7,514.10 \$8.791.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	CL19STD7ENTUC-K	SEL CL19-STD7-ENT-UG-C )		\$11.979.69	K	31%	\$8.265.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CL19STD7STDUC	SEL CL19-STD7-STD-UG-C )		\$5.555.00	K	31% 31% 31% 31% 31%	\$3.832.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CL19STD7STDUC-I	SEL CL19-STD7-STD-UG-C		\$6,499.35	K	31%	\$4,484.55	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	CL19STD7STDUC-K CL19STDC	SEL CL19-STD7-STD-UG-C ) SEL CL19-STD-C )		\$6.546.89 \$6,045.00	K	31% 31%	\$4.517.35 \$4,171.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	CL19STDC-I	SEL CL19-STD-C)		\$7.072.65	K	31%	\$4.880.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CL19STDC-K	SEL CL19-STD-C )		\$7,121.51	K	31% 31%	\$4,913.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CL-21-OS	SEL Collector OS		\$3.538.22	K	31% 31%	\$2,441.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VARONIS
	CL-6-10OS CL C-11-15OS	SEL Collector OS SEL Collector 100 SL OS		\$6,793.61 \$8,734.64	K	31%	\$4,687.59 \$6,026.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VARONIS
	CLC-1-50S	SEL Collector 100 SL OS		\$19,410.30	K	31% 31%	\$13,393.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VARONIS
	CLC-16-20OS	SEL Collector 100 SL OS		\$7.861.17	K	31% 31%	\$5 424 21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VARONIS
	CLC-21-OS CLC-6-10OS	SEL Collector 100 SL OS		\$7,076.44 \$13,587.21	K	31%	\$4,882.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VARONIS 00 VARONIS
	CLDR-HDP-EPL-COM	SEL Collector 100 SL OS SEL Compute price per CCU over 16 cores		\$115.38	K K	31% 31%	\$9,375.17 \$79.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 HORTONWORKS
	CLDR-HDP-EPL-STO CLOUDMANAGE	SEL Storage: price per TB over 48TB SEL Boomi CLOUD MANAGEMENT		\$38.46	K	31% 31%	\$26.54	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 HORTONWORKS
	CLOUDMANAGE	SEL Boomi CLOUD MANAGEMENT		\$1,300.00	K	31%	\$897.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 BOOMI
	CLU-11-150S CLU-1-50S	SEL Collector Upgrade OS SEL Collector Upgrade OS		\$4,367.32 \$9,705.15	K	31% 31%	\$3,013.45 \$6,696.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS
	CLU-16-200S	SEL Collector Upgrade OS SEL Collector Upgrade OS		\$9,705.15	K	31%	\$2,712.11	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS
	CLU-21-OS	SEL Collector Upgrade OS		\$3,538.22	K	31% 31%	\$2,441.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VARONIS
	CLU-6-100S	SEL Collector Upgrade OS		\$6,793.61	K	31% 31%	\$4,687.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VARONIS
	CNAPKS3PTC CNAPKS3PTC-K	SEL CNA-PKS-3P-T-C ) SEL CNA-PKS-3P-T-C )		\$1,500.00 \$1,781.34	K	31%	\$1,035.00 \$1,229.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE
	CNAPKS3PTLC1-I	SEL CNA-PKS-3P-TLSS-C )		\$1,500,00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	CNAPKS3PTLSSC	SEL CNA-PKS-3P-TLSS-C ) SEL CNA-PKS-3P-TLSS-C )		\$1,500,00	K	31% 31%	\$1.035.00 \$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	CNAPKS3PTLSSC-I CNAPKS3PTLSSC-K	SEL CNA-PKS-3P-TLSS-C ) SEL CNA-PKS-3P-TLSS-C )		\$1.500.00 \$1,781.34	K	31% 31%	\$1.035.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	CNAPKSC3PTC	SEL CNA-PRS-3P-TLSS-C )		\$1,781.34	K	31%	\$1,229.12 \$1.035.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	CNAPKSC3PTC-K	SEL CNA-PKSC-3P-T-C ) SEL CNA-PKSC-3P-T-C )		\$1,781.34	K	31% 31%	\$1,229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	CNAPKSC3PTLC1-I	SEL CNA-PKSC-3P-TLSS-C )		\$1.500.00	K	31% 31%	\$1.035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSC3TLSSC	SEL CNA-PKSC-3P-TLSS-C ) SEL CNA-PKSC-3P-TLSS-C )		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	CNAPKSC3TLSSC-I CNAPKSC3TLSSC-K	SEL CNA-PKSC-3P-TLSS-C 1 SEL CNA-PKSC-3P-TLSS-C 1		\$1.500.00 \$1.781.34	K	31% 31%	\$1.035.00 \$1.229.12	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	CNAPKSC83PTLC	SEL CNA-PKSC-8-3P-TL-C )		\$12,000.00	K	31% 31% 31% 31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSC83PTLC-K	SEL CNA-PKSC-8-3P-TL-C)		\$14,212.38	K	31%	\$9,806.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	CNAPKSC83TLC1-I CNAPKSC83TLSC	SEL CNA-PKSC-8-3P-TLSS-C ) SEL CNA-PKSC-8-3P-TLSS-C )		\$12,000.00 \$12,000.00	K	31%	\$8,280.00 \$8,280.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSC83TLSC-I	SEL CNA-PKSC-8-3P-TLSS-C )		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	CNAPKSC83TLSC-K	SEL CNA-PKSC-8-3P-TLSS-C )		\$14,212.38	K	31% 31% 31% 31%	\$9,806.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSC8PTLC	SEL CNA-PKSC-8-P-TL-C )		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	CNAPKSC8PTLC1-I CNAPKSC8PTLC-K	SEL CNA-PKSC-8-P-TLSS-C ) SEL CNA-PKSC-8-P-TL-C )		\$4,000.00 \$4,746.40	K	31%	\$2,760.00 \$3,275.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	CNAPKSC8PTLSC	SEL CNA-PKSC-8-P-TLSS-C )		\$4,000.00	K	31% 31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSC8PTLSC-I	SEL CNA-PKSC-8-P-TLSS-C )		\$4,000,00	K	31% 31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	CNAPKSC8PTLSC-K CNAPKSCPTC	SEL CNA-PKSC-8-P-TLSS-C ) SEL CNA-PKSC-P-T-C )		\$4,746.40	K	31%	\$3,275.02 \$345.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE
	CNAPKSCPTC CNAPKSCPTC-K	SEL CNA-PKSC-P-T-C ) SEL CNA-PKSC-P-T-C )		\$500.00 \$593.40	K	31% 31%	\$345.00 \$409.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE
	CNAPKSCPTLC1-I	SEL CNA-PKSC-P-TLSS-C )		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSCPTLSSC	SEL CNA-PKSC-P-TLSS-C )		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSCPTLSSC-I	SEL CNA-PKSC-P-TLSS-C )		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	CNAPKSCPTLSSC-K CNAPKSP503PTC	SEL CNA-PKSC-P-TLSS-C ) SEL CNA-PKSP-50-3P-T-C )		\$593.40 \$75,000.00	K	31% 31% 31% 31%	\$409.45 \$51,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	CNAPKSP503PTC-K	SEL CNA-PKSP-50-3P-T-C )		\$89.258.35	K	31%	\$61.588.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSP503TC1-I	SEL CNA-PKSP-50-3P-TLSS-C )		\$75,000.00	K	31% 31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSP503TLC CNAPKSP503TLC-I	SEL CNA-PKSP-50-3P-TLSS-C ) SEL CNA-PKSP-50-3P-TLSS-C )		\$75.000.00 \$75,000.00	K	31% 31%	\$51.750.00 \$51,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	CNAPKSP503TI C-K	SEL CNA-PKSP-50-3P-TLSS-C )		\$89 258 35	K	31%	\$61 588 26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	CNAPKSP50PTC	SEL CNA-PKSP-50-P-T-C )		\$25,000.00	K	31% 31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSP50PTC1-I	SEL CNA-PKSP-50-P-TLSS-C.)		\$25,000,00	K	31% 31%	\$17 250 00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSP50PTC-K CNAPKSP50PTLC	SEL CNA-PKSP-50-P-T-C )		\$29,688.94 \$25,000.00	K	31%	\$20,485.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00		00 VMWARE
	CNAPKSP50PTLC-I	SEL CNA-PKSP-50-P-TLSS-C ) SEL CNA-PKSP-50-P-TLSS-C )		\$25,000.00 \$25,000.00	K K	31% 31%	\$17,250.00 \$17,250.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE
	CNAPKSP50PTLC-K CNAPKSPTC	SEL CNA-PKSP-50-P-TLSS-C ) SEL CNA-PKS-P-T-C )		\$29,688.94	K	31% 31%	\$20,485.37 \$345.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSPTC	SEL CNA-PKS-P-T-C )		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSPTC-K CNAPKSPTLSSC	SEL CNA-PKS-P-T-C ) SEL CNA-PKS-P-TLSS-C )		\$593.40 \$500.00	K	31% 31%	\$409.45 \$345.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	CNAPKSPTLSSC1-I	SEL CNA-PKS-P-TLSS-C )		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 VMWARE
	CNAPKSPTLSSC-I	SEL CNA-PKS-P-TLSS-C )		\$500.00	K	31% 31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	CNAPKSPTLSSC-K CN-P-AUDITDEL	SEL CNA-PKS-P-TLSS-C ) SEL Audited Del Plugin for CN, pero lic		\$593.40 \$4.910.77	K	31% 31%	\$409.45 \$3,388.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 DATAFRAMEWORKS
	CN-P-AUDITDEL CN-PAUDITDEL-SUB	SEL Audited Del Plugin for CN, perp lic SEL Audited Del Plugin for CN /year /Svr		\$4,910.77 \$2,651.82	K	31%	\$3,388.43 \$1,829.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0 \$0.0	DD DATAFRAMEWORKS DD DATAFRAMEWORKS
	CN-P-DUPFIND	SEL Dup Finder Plugin for CN perp lic		\$7,372.31	K	31% 31% 31%	\$5,086.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DATAFRAMEWORKS
	CN-P-DUPFIND-SUB	SEL Dup Finder Plugin for CN /year /Svr		\$3,981.05	K	31%	\$2,746.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DATAFRAMEWORKS
	CN-SERVER CN-SERVERDM	SEL CN Svr. pero lic SEL CN Svr w/ DM, pero lic		\$17.094.02	K	31% 31%	\$11.794.87 \$15,726.49	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	DD DATAFRAMEWORKS DD DATAFRAMEWORKS
	CN-SERVERDM CN-SERVERDM-SUB	SEL CN Svr w/ DM, perp lic SEL CN Svr w/DM /vear		\$22,792.02 \$12.307.69	K K	31%	\$15,726.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 DATAFRAMEWORKS
	CN-SERVER-SUB	SEL CN Svr/year		\$9,230.77	K	31% 31%	\$8.492.31 \$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	DD DATAFRAMEWORKS DD DATAFRAMEWORKS
	CN-TIB	SEL Cap for Svr /TiB. perp lic		\$54.70	K	31%	\$37.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 DATAFRAMEWORKS
	CN-TIBDM CN-TIBDM-SUB	SEL Cap for CN Svr w/DM /TiB perp lic SEL Cao for CN Svr w/DM /TiB /vear		\$72.94 \$39.38	K	31%	\$50.33 \$27.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		DO DATAFRAMEWORKS DO DATAFRAMEWORKS
	CN-TIB-SUB	SEL Cap for Svr /TiB /year		\$29.54	K	31% 31%	\$20.38	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	S0.00 S0.00	\$0.00	\$0.	00 DATAFRAMEWORKS
	CN-UNDM-UNIT-SUB	SEL Uni w/DM Cap Unit /vear. see notes		\$1.333.00	K		\$919.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DATAFRAMEWORKS
	CN-UN-UNIT-SUB	SEL Unlimited Cap Unit /vear. see notes		\$1,000.00	K	31% 31% 31% 31% 31% 31% 31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 DATAFRAMEWORKS
	COMPLYPREM COMPLYSTND	SEL Comp Prem Sub Adv Serv Req Qty 3 SEL Comp Std Sub Adv Serv Req Qty 3		\$27.69 \$23.08	K	31%	\$19.11 \$15.93	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 PUPPET LABS
	CQSE2679	SEL VSPEX Branded 300VM 1 Dyn600x1200 2		\$13,366.00	K	31%	\$9,222.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 PANDUIT
	CQSE4679	SEL VSPEX Branded 1000VM 2 Dyn600x1200		\$22,753.00	K	31%	\$15,699.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 PANDUIT
	CS-CUS-PARTRT-VSP1	PARTS RETENTION UPLIFT VSPEXB		\$0.00	· ·	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 NA

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					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY UPG	RADE PRICE						
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CT1PB1YRSB CT3PB1YRSB	SELECT DFXS CT ELA. 1PB 1Yr Sub SELECT DFXS CT ELA. 3PB 1Yr Sub		\$319.410.77 \$742.770.77	К	31% 31%	\$220.393.43 \$512.511.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 NTP-DEFENDX
5	CT5PB1YRSB	SELECT DEXS CEELA, 3PB 1YF Sub		\$742,770.77 ##########	K		\$512,511.83 \$815.063.03	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 NTP-DEFENDX
5	CTAD1PB1YRSB	SELECT DFXS CT ELA, ADD 1PB 1Yr Sub		\$226,800.00	K	31% 31%	\$156,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 NTP-DEFENDX
5	CTP10PB1YRSB CTP1PB1YRSB	SELECT DFXS CTP ELA, 10PB 1Yr Sub SELECT DFXS CTP ELA, 1PB 1Yr Sub		######### \$463.050.77	K	31% 31%	\$319,505.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 NTP-DEFENDX 0 NTP-DEFENDX
5	CTP3PB1YRSB	SELECT DFXS CTP ELA. 3PB 1Yr Sub		***********	K	31%	\$700.302.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 NTP-DEFENDX
5	CTP5PB1YRSB	SELECT DFXS CTP ELA, 5PB 1Yr Sub		***************************************	K	31% 31%	***************************************	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 NTP-DEFENDX
	CTPAD1PB1YRSB C-TPC	SELECT DFXS CTP ELA, ADD 1PB 1Yr Sub SEL BOOMI Trading Partner Connection		\$302,400.00 \$75.00	K	31% 31%	\$208,656.00 \$51.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 NTP-DEFENDX 0 BOOMI
5	C-TP-TEST	SEL BOOMI TradePartnerConnect Test		\$37.50	K	31% 31%	\$25.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 BOOMI
5	DAAZ-0-50OS	SEL DatAdvantage - Azure OS		\$179.34 \$51.37	K	31%	\$123.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
5	DAAZ-1001-1500OS DAAZ-100K-150KOS	SEL DatAdvantage - Azure OS SEL DatAdvantage - Azure OS		\$51.37 \$27.04	K	31% 31%	\$35.45 \$18.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
5	DAAZ-101-250OS	SEL DatAdvantage - Azure OS		\$98.23	K	31% 31%	\$67.78	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
5	DAAZ-10K-20KOS DAAZ-1501-2000OS	SEL DatAdvantage - Azure OS SEL DatAdvantage - Azure OS		\$31.54	K	31%	\$21.76 \$32.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		0 VARONIS 0 VARONIS
5	DAAZ-150K-OS	SEL DatAdvantage - Azure OS		\$46.41 \$26.59	K	31% 31%	\$18.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
5	DAAZ-2001-2500OS	SEL DatAdvantage - Azure OS		\$43.26	K	31%	\$29.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VARONIS
5	DAAZ-20K-35KOS DAAZ-2501-4000OS	SEL DatAdvantage - Azure OS SEL DatAdvantage - Azure OS		\$29.74 \$40.55	K	31% 31%	\$20.52 \$27.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
5	DAAZ-251-500OS DAAZ-35K-50KOS	SEL DatAdvantage - Azure OS		\$74.80	K	31% 31%	\$51.61	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
5	DAAZ-35K-50KOS	SEL DatAdvantage - Azure OS		\$28.84	K	31%	\$19.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
5	DAAZ-4001-6000OS DAAZ-501-750OS	SEL DatAdvantage - Azure OS SEL DatAdvantage - Azure OS		\$37.85 \$60.38	K	31% 31%	\$26.12 \$41.66	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
5	DAAZ-50K-100KOS	SEL DatAdvantage - Azure OS		\$27.94	K	31%	\$19.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAAZ-51-100OS DAAZ-6001-8000OS	SEL DatAdvantage - Azure OS SEL DatAdvantage - Azure OS		\$125.27	K	31%	\$86.44 \$24.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VARONIS 0 VARONIS
	DAAZ-751-1000OS	SEL DatAdvantage - Azure OS		\$35.15 \$55.87	K	31% 31% 31% 31%	\$38.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAAZ-8001-10KOS	SEL DatAdvantage - Azure OS		\$33.34	K	31%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
5	DAD-0-50OS DAD-1001-1500OS	SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS		\$275.90 \$79.03	K	31%	\$190.37 \$54.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VARONIS 0 VARONIS
	DAD-100K-150KOS	SEL DatAdvantage - DS OS		\$41.59	ĸ	31% 31% 31% 31%	\$28.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAD-101-250OS DAD-10K-20KOS	SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS		\$151.12 \$48.53	K	31% 31%	\$104.27 \$33.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
	DAD-1501-2000OS	SEL DatAdvantage - DS OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAD-150K-OS	SEL DatAdvantage - DS OS		\$40.90	ĸ	31% 31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
5	DAD-2001-2500OS DAD-20K-35KOS	SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS		\$66.55 \$45.75	K	31% 31%	\$45.92 \$31.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		0 VARONIS 0 VARONIS
	DAD-2501-4000OS DAD-251-500OS	SEL DatAdvantage - DS OS		\$62.39	K	31%	\$43.05 \$79.41	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS
5	DAD-251-500OS	SEL DatAdvantage - DS OS		\$115.08	K	31% 31%	\$79.41	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAD-35K-50KOS DAD-4001-6000OS	SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS		\$44.37 \$58.23	K	31% 31%	\$30.62 \$40.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		0 VARONIS 0 VARONIS
	DAD-501-750OS	SEL DatAdvantage - DS OS		\$92.89	K	31%	\$64.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAD-50K-100KOS DAD-51-100OS	SEL DatAdvantage - DS OS		\$42.98 \$192.72	K	31% 31%	\$29.66 \$132.98	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
	DAD-6001-8000OS	SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS		\$192.72 \$54.07	K	31%	\$132.98 \$37.31	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	II VARONIS
	DAD-751-1000OS	SEL DatAdvantage - DS OS		\$85.96	K	31% 31%	\$37.31 \$59.31	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS
	DAD-8001-10KOS DAEO-0-50OS	SEL DatAdvantage - DS OS SEL DatAdvantage - EXOL OS		\$51.30 \$275.90	K	31% 31%	\$35.40 \$190.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
	DAEO-1001-1500OS	SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS		\$79.03	K	31%	\$54.53	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VARONIS
	DAEO-100K-150KOS	SEL DatAdvantage - EXOL OS		\$41.59	K	31% 31%	\$28.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAEO-101-250OS DAEO-10K-20KOS	SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS		\$151.12 \$48.53	K	31% 31%	\$104.27 \$33.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
	DAEO-1501-2000OS	SEL DatAdvantage - EXOL OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAEO-150K-OS DAEO-2001-2500OS	SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS		\$40.90 \$66.55	K	31% 31% 31% 31%	\$28.22 \$45.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VARONIS 0 VARONIS
	DAEO-2001-250005 DAEO-20K-35KOS	SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS		\$45.75	K	31%	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
5	DAEO-2501-4000OS	SEL DatAdvantage - EXOL OS		\$62.39	K	31% 31%	\$43.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAEO-251-500OS DAEO-35K-50KOS	SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS		\$115.08 \$44.37	K	31%	\$79.41 \$30.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
	DAEO-4001-6000OS	SEL DatAdvantage - EXOL OS		\$58.23	ĸ	31% 31%	\$40.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAEO-501-750OS DAEO-50K-100KOS	SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS		\$92.89 \$42.98	K	31% 31%	\$64.09 \$29.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VARONIS 0 VARONIS
	DAEO-51-100OS	SEL DatAdvantage - EXOL OS		\$192.72	K	31%	\$132.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAEO-6001-8000OS	SEL DatAdvantage - EXOL OS		\$192.72 \$54.07	K	31% 31%	\$132.98 \$37.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VARONIS
	DAEO-751-1000OS DAEO-8001-10KOS	SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS		\$85.96 \$51.30	K	31% 31%	\$59.31 \$35.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
	DAEX-0-50OS	SEL DatAdvantage for Exchange OS		\$275.90	ĸ	31%	\$190.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAEX-1001-1500OS DAEX-100K-150KOS	SEL DatAdvantage for Exchange OS		\$79.03 \$41.59	K	31% 31%	\$54.53	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00		0 VARONIS 0 VARONIS
	DAEX-101-250OS	SEL DatAdvantage for Exchange OS SEL DatAdvantage for Exchange OS		\$41.59 \$151.12	K	31%	\$28.70 \$104.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	II VARONIS
	DAEX-10K-20KOS	SEL DatAdvantage for Exchange OS		\$48.53	K	31% 31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VARONIS
	DAEX-1501-2000OS DAEX-150K-OS	SEL DatAdvantage for Exchange OS SEL DatAdvantage for Exchange OS		\$71.40 \$40.90	K	31% 31%	\$49.27 \$28.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
	DAEX-2001-2500OS DAEX-20K-35KOS	SEL DatAdvantage for Exchange OS SEL DatAdvantage for Exchange OS		\$40.90	K	31% 31%	\$45.92	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAEX-20K-35KOS	SEL DatAdvantage for Exchange OS		\$45.75	K	31%	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VARONIS
	DAEX-2501-4000OS DAEX-251-500OS	SEL DatAdvantage for Exchange OS SEL DatAdvantage for Exchange OS		\$62.39 \$115.08	K	31% 31%	\$43.05 \$79.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
	DAEX-35K-50KOS	SEL DatAdvantage for Exchange OS		\$44.37	к	31%	\$30.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAEX-4001-6000OS DAEX-501-750OS	SEL DatAdvantage for Exchange OS SEL DatAdvantage for Exchange OS		\$58.23 \$92.89	K	31%	\$40.18 \$64.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		0 VARONIS 0 VARONIS
	DAEX-50K-100KOS	SEL DatAdvantage for Exchange OS		\$92.89 \$42.98	K	31% 31% 31% 31% 31%	\$29.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAEX-51-100OS	SEL DatAdvantage for Exchange OS		\$192.72	K	31% 31% 31% 31%	\$132.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAEX-6001-8000OS DAEX-751-1000OS	SEL DatAdvantage for Exchange OS SEL DatAdvantage for Exchange OS		\$54.07 \$85.96	K	31%	\$37.31 \$59.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VARONIS 0 VARONIS
	DAEX-8001-10KOS	SEL DatAdvantage for Exchange OS		\$51.30	ĸ	31%	\$35.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAOD-0-50OS DAOD-1001-1500OS	SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS		\$275.90 \$79.03	K	31% 31%	\$190.37 \$54.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
	DAOD-100K-150KOS	SEL DatAdvantage - OD OS		\$41.59	K	31%	\$28.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAOD-101-250OS	SEL DatAdvantage - OD OS		\$151.12	K	31% 31%	\$104.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VARONIS
	DAOD-10K-20KOS DAOD-1501-2000OS	SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS		\$48.53 \$71.40	K	31% 31%	\$33.49 \$49.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VARONIS 0 VARONIS
	DAOD-150K-OS	SEL DatAdvantage - OD OS		\$40.90	K	31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAOD-2001-2500OS	SEL DatAdvantage - OD OS		\$66.55	K	31% 31%	\$45.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAOD-20K-35KOS DAOD-2501-4000OS	SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS		\$45.75 \$62.39	K	31%	\$31.57 \$43.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		0 VARONIS 0 VARONIS
	DAOD-251-500OS	SEL DatAdvantage - OD OS		\$115.08	ĸ	31% 31%	\$79.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAOD-35K-50KOS DAOD-4001-6000OS	SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS		\$44.37 \$58.23	K	31% 31%	\$30.62 \$40.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VARONIS 0 VARONIS
	DAOD-501-750OS	SEL DatAdvantage - OD OS		\$92.89	K	31%	\$40.18 \$64.09 \$29.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAOD-50K-100KOS	SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS		\$42.98	K	31% 31%	\$29.66	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAOD-30K-100KO3			\$192.72	K	31% 31%	\$132.98 \$37.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VARONIS 0 VARONIS
	DAOD-51-100OS	SEL DatAdvantage - OD OS													
	DAOD-51-100OS DAOD-6001-800OOS DAOD-751-100OOS	SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS		\$54.07 \$85.96	K	31%	\$59.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VARONIS
	DAOD-51-100OS DAOD-6001-8000OS DAOD-751-100OOS DAOD-8001-10KOS	SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS		\$85.96 \$51.30	K	31% 31%	\$59.31 \$35.40	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0 \$0.0	0 VARONIS
	DAOD-51-100OS DAOD-6001-800OOS DAOD-751-100OOS	SEL DatAdvantage - OD OS SEL DatAdvantage - OD OS		\$85.96	K K K	31%	\$59.31	\$0.00	\$0.00 \$0.00 \$0.00 \$0.00		\$0.00 \$0.00 \$0.00 \$0.00	\$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.0 \$0.0 \$0.0	

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					NVP LEVEL 1		INVERNATION ENANC	E AND WARRANTY UPG								
SAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LI	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWA	L	THIRD PARTY PRODUCT PARTNER
	DAOS-10K-20KOS DAOS-1501-2000OS	SEL DatAdvantage - SPOL + OD OS SEL DatAdvantage - SPOL + OD OS		\$72.79 \$107.10	K	31% 31%	\$50.23 \$73.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DAOS-1501-20000S	SEL DatAdvantage - SPOL + OD OS SEL DatAdvantage - SPOL + OD OS		\$61.35	K	31%	\$42.33	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VARONIS	
	DAOS-2001-2500OS	SEL DatAdvantage - SPOL + OD OS		\$99.82	K	31%	\$68.88	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		00 VARONIS	
	DAOS-20K-35KOS DAOS-2501-4000OS	SEL DatAdvantage - SPOL + OD OS SEL DatAdvantage - SPOL + OD OS		\$68.63 \$93.59	K	31% 31%	\$47.35 \$64.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VARONIS 00 VARONIS	
	DAOS-251-500OS	SEL DatAdvantage - SPOL + OD OS		\$172.61	K	31% 31%	\$119.10	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAOS-35K-50KOS DAOS-4001-6000OS	SEL DatAdvantage - SPOL + OD OS SEL DatAdvantage - SPOL + OD OS		\$66.55 \$87.35	K	31%	\$45.92 \$60.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DAOS-4001-60000S DAOS-501-750OS	SEL DatAdvantage - SPOL + OD OS SEL DatAdvantage - SPOL + OD OS		\$87.35 \$139.34	K	31% 31%	\$96.14	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0. \$0.	00 VARONIS	
	DAOS-50K-100KOS	SEL DatAdvantage - SPOL + OD OS		\$64.47	K	31% 31%	\$44.48	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAOS-51-100OS DAOS-6001-800OOS	SEL DatAdvantage - SPOL + OD OS SEL DatAdvantage - SPOL + OD OS		\$289.07 \$81.11	K	31%	\$199.46 \$55.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DAOS-751-1000OS	SEL DatAdvantage - SPOL + OD OS		\$128.94	K	31% 31%	\$88.97	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAOS-8001-10KOS	SEL DatAdvantage - SPOL + OD OS		\$76.95	K	31% 31%	\$53.10	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASO-0-50OS DASO-1001-1500OS	SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS		\$275.90 \$79.03	K	31%	\$190.37 \$54.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DASO-100K-150KOS	SEL DatAdvantage - SPOL OS		\$41.59	K	31% 31%	\$28.70	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASO-101-250OS DASO-10K-20KOS	SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS		\$151.12 \$48.53	K	31% 31% 31%	\$104.27 \$33.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DASO-1501-2000OS	SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASO-150K-OS	SEL DatAdvantage - SPOL OS		\$40.90	K	31% 31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASO-2001-2500OS DASO-20K-35KOS	SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS		\$66.55 \$45.75	K	31%	\$45.92 \$31.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DASO-2501-4000OS	SEL DatAdvantage - SPOL OS		\$62.39	K	31% 31%	\$43.05	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASO-251-500OS	SEL DatAdvantage - SPOL OS		\$115.08	K	31% 31%	\$79.41	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASO-35K-50KOS DASO-4001-6000OS	SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS		\$44.37 \$58.23	K	31%	\$30.62 \$40.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DASO-501-750OS	SEL DatAdvantage - SPOL OS		\$92.89	K	31% 31%	\$64.09	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASO-50K-100KOS DASO-51-100OS	SEL DatAdvantage - SPOL OS		\$42.98	K	31% 31%	\$29.66	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS 00 VARONIS	
	DASO-6001-8000OS	SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS		\$192.72 \$54.07	K	31%	\$132.98 \$37.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS	
	DASO-751-1000OS	SEL DatAdvantage - SPOL OS		\$85.96	ĸ	31% 31%	\$37.31 \$59.31	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASO-8001-10KOS DASP-0-50OS	SEL DatAdvantage - SPOL OS SEL DatAdvantage - SP OS		\$51.30 \$275.90	K	31% 31%	\$35.40 \$190.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DASP-1001-1500OS	SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS		\$275.90	K	31%	\$190.37 \$54.53 \$28.70	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0. \$0.	00 VARONIS	
	DASP-100K-150KOS	SEL DatAdvantage - SP OS		\$41.59	К	31% 31%	\$28.70	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASP-101-250OS DASP-10K-20KOS	SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS		\$151.12 \$48.53	K	31% 31%	\$104.27 \$33.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DASP-1501-2000OS	SEL DatAdvantage - SP OS		\$71.40	K	31% 31% 31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASP-150K-OS	SEL DatAdvantage - SP OS		\$40.90	K	31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		00 VARONIS	
	DASP-2001-2500OS DASP-20K-35KOS	SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS		\$66.55 \$45.75	K	31% 31%	\$45.92 \$31.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VARONIS 00 VARONIS	
	DASP-2501-4000OS	SEL DatAdvantage - SP OS		\$62.39	ĸ	31%	\$43.05	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASP-251-500OS DASP-35K-50KOS	SEL DatAdvantage - SP OS		\$115.08	K	31% 31%	\$79.41 \$30.62	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS	
	DASP-35K-50KOS DASP-4001-6000OS	SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS		\$44.37 \$58.23	K	31%	\$30.62 \$40.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VARONIS	
	DASP-501-750OS	SEL DatAdvantage - SP OS		\$92.89	K	31% 31%	\$40.18 \$64.09	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASP-50K-100KOS DASP-51-100OS	SEL DatAdvantage - SP OS		\$42.98 \$192.72	K	31% 31%	\$29.66 \$132.98	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00		00 VARONIS	
	DASP-6001-8000OS	SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS		\$192.72 \$54.07	K	31%	\$132.98 \$37.31	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DASP-751-1000OS	SEL DatAdvantage - SP OS		\$85.96	ĸ	31% 31%	\$59.31	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DASP-8001-10KOS DAUX-0-50OS	SEL DatAdvantage - SP OS SEL DatAdvantage - NIX OS		\$51.30 \$275.90	K	31% 31%	\$35.40 \$190.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DAUX-1001-1500OS	SEL DatAdvantage - NIX OS SEL DatAdvantage - NIX OS		\$79.03	K	31%	\$54.53	\$0.00	\$0.00	\$0.00	\$0.0				00 VARONIS	
	DAUX-100K-150KOS	SEL DatAdvantage - NIX OS		\$41.59	K	31% 31% 31% 31%	\$28.70	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		00 VARONIS	
	DAUX-101-250OS DAUX-10K-20KOS	SEL DatAdvantage - NIX OS SEL DatAdvantage - NIX OS		\$151.12 \$48.53	K	31%	\$104.27 \$33.49	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VARONIS	
	DAUX-1501-2000OS	SEL DatAdvantage - NIX OS		\$71.40	K	31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAUX-150K-OS	SEL DatAdvantage - NIX OS		\$40.90	K	31% 31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VARONIS	
	DAUX-2001-2500OS DAUX-20K-35KOS	SEL DatAdvantage - NIX OS SEL DatAdvantage - NIX OS		\$66.55 \$45.75	K	31% 31%	\$45.92 \$31.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DAUX-2501-4000OS	SEL DatAdvantage - NIX OS		\$62.39	K	31% 31%	\$43.05	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAUX-251-500OS DAUX-35K-50KOS	SEL DatAdvantage - NIX OS SEL DatAdvantage - NIX OS		\$115.08 \$44.37	K	31%	\$79.41 \$30.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DAUX-4001-6000OS	SEL DatAdvantage - NIX OS		\$58.23	K	31% 31%	\$40.18	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.	00 VARONIS	
	DAUX-501-750OS	SEL DatAdvantage - NIX OS		\$92.89	K	31% 31%	\$64.09	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAUX-50K-100KOS DAUX-51-100OS	SEL DatAdvantage - NIX OS SEL DatAdvantage - NIX OS		\$42.98 \$192.72	K	31%	\$29.66 \$132.98	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS	
	DAUX-6001-8000OS	SEL DatAdvantage - NIX OS		\$54.07	ĸ	31%	\$37.31	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAUX-751-1000OS	SEL DatAdvantage - NIX OS		\$85.96	K	31% 31%	\$59.31	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAUX-8001-10KOS DAW-0-50OS	SEL DatAdvantage - NIX OS SEL DatAdvantage for Windows OS		\$51.30 \$275.90	K	31% 31%	\$35.40 \$190.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VARONIS 00 VARONIS	
	DAW-1001-1500OS	SEL DatAdvantage for Windows OS		\$79.03	K	31% 31%	\$54.53	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAW-100K-150KOS DAW-101-250OS	SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS		\$41.59 \$151.12	K	31%	\$28.70 \$104.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DAW-10K-20KOS	SEL DatAdvantage for Windows OS		\$48.53	K	31% 31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAW-1501-2000OS	SEL DatAdvantage for Windows OS		\$71.40	K	31% 31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAW-150K-OS DAW-2001-2500OS	SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS		\$40.90 \$66.55	K	31%	\$28.22 \$45.92	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00		00 VARONIS	
	DAW-20K-35KOS	SEL DatAdvantage for Windows OS		\$45.75	ĸ	31% 31%	\$45.92 \$31.57	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAW-2501-4000OS DAW-251-500OS	SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS		\$62.39 \$115.08	K	31% 31%	\$43.05 \$79.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DAW-35K-50KOS	SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS		\$115.08 \$44.37	K	31%	\$79.41	\$0.00	\$0.00	0.00 00.00	\$0.0	0 \$0.00	\$0.00	\$0. \$0.	00 VARONIS	
	DAW-4001-6000OS	SEL DatAdvantage for Windows OS		\$58.23	К	31% 31%	\$40.18	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAW-501-750OS DAW-50K-100KOS	SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS		\$92.89 \$42.98	K	31% 31%	\$64.09 \$29.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DAW-51-100OS	SEL DatAdvantage for Windows OS		\$192.72	K	31% 31% 31%	\$132.98	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAW-6001-8000OS	SEL DatAdvantage for Windows OS		\$54.07	K	31%	\$37.31	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DAW-751-1000OS DAW-8001-10KOS	SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS		\$85.96 \$51.30	K	31% 31%	\$59.31 \$35.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DB-0-50OS	SEL DatAlert OS		\$193.13	к	31%	\$133.26	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DB-1001-1500OS DB-100K-150KOS	SEL DatAlert OS SEL DatAlert OS		\$55.32 \$29.12	K	31% 31% 31%	\$38.17 \$20.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DB-100K-150KOS DB-101-250OS	SEL DatAlert OS SEL DatAlert OS		\$29.12 \$105.79	K	31%	\$20.09	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0. \$0.	00 VARONIS	
	DB-10K-20KOS	SEL DatAlert OS		\$33.97	K	31% 31%	\$23.44	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DB-1501-2000OS DB-150K-OS	SEL DatAlert OS SEL DatAlert OS		\$49.98 \$28.63	K	31% 31%	\$34.49 \$19.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DB-2001-2500OS	SEL DatAlert OS		\$46.58	K	31%	\$32.14	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DB-20K-35KOS	SEL DatAlert OS		\$32.03	K	31% 31%	\$22.10	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DB-2501-4000OS DB-251-500OS	SEL DatAlert OS SEL DatAlert OS		\$43.67 \$80.55	K	31% 31%	\$30.13 \$55.58	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DB-35K-50KOS	SEL DatAlert OS		\$31.06	K	31%	\$21.43	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DB-4001-6000OS	SEL DatAlert OS		\$40.76	K	31% 31% 31% 31%	\$28.12	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DB-501-750OS DB-50K-100KOS	SEL DatAlert OS SEL DatAlert OS		\$65.02 \$30.09	K	31%	\$44.86 \$20.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS	
	DB-51-100OS	SEL DatAlert OS		\$134.90	K	31%	\$93.08	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DB-6001-8000OS	SEL DatAlert OS		\$37.85	K	31%	\$26.12	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DB-751-1000OS DB-8001-10KOS	SEL DatAlert OS SEL DatAlert OS		\$60.17 \$35.91	K	31% 31%	\$41.52 \$24.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	

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									PROSUPPORT			WTY UPG ENH TO	WTY UPG			
AND	SKU	DESCRIPTION	Model Sub sku	PRICE USD	CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LI	PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		THIRD PARTY PRODUCT PARTNER
	DBMC-LIC-007	SEL DOBIMINER LICENSE COMMERCIAL EDITION SEL DOBIMINER LICENSE DR EDITION		\$231.00	К	31% 31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	DATA DOBI DATA DOBI	
	DBMC-LIC-008 DBMC-LIC-009	SEL DOBIMINER LICENSE DR EDITION SEL DOBIMINER LICENSE COMPLIANCE EDITION		\$308.00 \$462.00	K	31%	\$212.52 \$318.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	DATA DOBI	
	DBMC-LIC-010	SEL DOBIMINER LICENSE ENTERPRISE EDITION		\$538.00	ĸ	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBMI-LIC-002	SEL Tier 2: 9TB-12TB Node capacity		\$1,047.00	K	31% 31%	\$722.43	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBMI-LIC-003	SEL Tier 3: 13TB-108TB Node Capacity		\$5,963.00	K		\$4,114.47	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBMI-LIC-004 DBMI-LIC-005	SEL Tier 4: 109TB-144TB Node Capacity SEL Tier 5: 145TB-216TB Node Capacity		\$12,519.00 \$17,882.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$8,638.11 \$12,338.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	DATA DOBI	
	DBMI-LIC-005 DBMI-LIC-006	SEL Tier 5: 1451B-2161B Node Capacity SEL Tier6 >216TB (236-354) Node Capacity		\$17,882.00	K	31%	\$12,338.58 \$20,220.45	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		DATA DOBI	
	DBMI-LIC-006 DBMI-MCD-020	SEL DobiMigrate Initial 50TB Package		\$42,348.00	, K	31%	\$20,220.45	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBMI-MCD-021	SEL DobiMigrate Incremental 10TB Add-On		\$6,489.00	K	31%	\$4 477 41	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		DATA DOBI	
	DBMI-MCD-200	SEL DobiMigrate Initial 200TB Package		\$109,230.77	K	31%	\$75,369.23 \$167,723.07	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBMI-MCD-500	SEL DobiMigrate Initial 500TB Package		\$243.076.92	K	31%	\$167,723.07	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBMVNX-MCD-020	SEL DobiMigrate Initial 50TB Package		\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		DATA DOBI	
	DBMVNX-MCD-021 DBMVNX-MCD-200	SEL DobiMigrate Incremental 10TB Add-On		\$6,489.00	K	31% 31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBMVNX-MCD-200 DBMVNX-MCD-500	SEL DobiMigrate Initial 200TB Package SEL DobiMigrate Initial 500TB Package		\$109,230.77 \$243.076.92	K	31%	\$75,369.23 \$167,723.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	DATA DOBI	
	DBRECS-MCD-010	SEL Replicate 10TB to NAS Annual Sub		\$6,489.23	K	31% 31%	\$4,477.57	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	DATA DOBI	
	DBRECS-MCD-050	SEL Replicate 50TB to NAS Annual Sub		\$42,347.69	K	31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBRECS-MCD-060	SEL Replicate 50TB to NAS One-time Lic		\$71.150.77	K	31% 31% 31% 31% 31%	\$49.094.03	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBRECS-MCD-062	SEL Replicate 10TB to NAS One-time Lic		\$14,284.62	K	31%	\$9,856.39	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		DATA DOBI	
	DBRI-MCD-010 DBRI-MCD-050	SEL DobiReolicate 10TB - Annual Sub SEL DobiReolicate 50TB - Annual Sub		\$6.489.23	K	31%	\$4.477.57	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	DATA DOBI	
	DBRI-MCD-050 DBRI-MCD-060	SEL DobiReplicate 501B - Annual Sub SEL DobiReplicate 50TB - One-Time Lic		\$42,347.69 \$71.150.77	K	31%	\$29,219.91 \$49.094.03	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		DATA DOBI	
	DBRI-MCD-062	SEL DobiReplicate 10TB - One-Time Lic		\$14,284.62	ĸ	31% 31%	\$9,856.39	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBRVNX-MCD-010	SEL DobiReplicate 10TB - Annual Sub		\$6,489,23	K	31%	\$4,477.57	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBRVNX-MCD-050	SEL DobiReplicate 50TB - Annual Sub		\$42,347.69	K	31% 31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBRVNX-MCD-060	SEL DobiReplicate 50TB - One-Time Lic		\$71,150,77	K	31% 31%	\$49.094.03	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBRVNX-MCD-062 DBSECS-MCD-010	SEL DobiReplicate 10TB - One-Time Lic		\$14,284.62 \$6,489.23	K	31%	\$9,856.39 \$4,477.57	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00		DATA DOBI	
	DBSECS-MCD-010 DBSECS-MCD-050	SEL Sync 10TB to S3 Annual Subscription SEL Sync 50TB to S3 Annual Subscription		\$6,489.23 \$42,347.69	K	31% 31%	\$4,477.57 \$29,219.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	DATA DOBI	
	DBSECS-MCD-060	SEL Sync 501B to S3 Annual Subscription SEL Sync 50TB to S3 One-time License		\$71 150 77	K	31%	\$49,094,03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0 \$0.0	DATA DOBI	
	DBSECS-MCD-060 DBSECS-MCD-062	SEL Sync 10TB to S3 One-time License		\$14,284.62	K	31% 31%	\$9.856.39	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00		DATA DOBI	
	DBSI-MCD-010	SEL DoblSync 10TB - Annual Subscription SEL DoblSync 50TB - Annual Subscription		\$6,489.23 \$42,347.69	K	31% 31%	\$4,477.57 \$29,219.91	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	DATA DOBL	
	DBSI-MCD-050	SEL DobiSync 50TB - Annual Subscription		\$42,347.69	K	31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBSI-MCD-060	SEL DobiSync 50TB - One-Time License		\$71,150.77 \$14,284.62	K	31% 31%	\$49,094.03 \$9,856.39	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBSI-MCD-062	SEL DobiSync 10TB - One-time License		\$14,284.62	K	31%	\$9,856.39	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DBSVNX-MCD-010 DBSVNX-MCD-050	SEL DobiSync 10TB - Annual Subscription SEL DobiSync 50TB - Annual Subscription		\$6,489.23 \$42,347.69	K	31% 31%	\$4,477.57 \$29,219.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	DATA DOBI DATA DOBI	
	DBSVNX-MCD-060	SEL DobiSync 50TB - One-Time License		\$71,150.77	K	31%	\$49,094.03	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	DATA DOBI	
	DBSVNX-MCD-062	SEL DobiSync 10TB - One-Time License		\$14,284.62	ĸ	31% 31%	\$9,856.39	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	DATA DOBI	
	DCF-0-50OS	SEL Data Classification Framework OS		\$198.65	K	31% 31%	\$137.07	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		VARONIS	
	DCF-1001-1500OS	SEL Data Classification Framework OS		\$56.90	K	31%	\$39.26	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		VARONIS	
	DCF-100K-150KOS	SEL Data Classification Framework OS		\$29.95	K	31%	\$20.67	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		VARONIS	
	DCF-101-250OS DCF-10K-20KOS	SEL Data Classification Framework OS SEL Data Classification Framework OS		\$108.81 \$34.94	K	31% 31%	\$75.08 \$24.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.0	VARONIS VARONIS	
	DCF-10K-20KOS	SEL Data Classification Framework OS SEL Data Classification Framework OS		\$51.41	- D	3176	\$35.47	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCF-1501-2000OS DCF-150K-OS	SEL Data Classification Framework OS		\$29.45	ĸ	31% 31%	\$20.32	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00		VARONIS	
	DCF-2001-2500OS	SEL Data Classification Framework OS		\$47.92	K	31% 31%	\$33.06 \$22.73	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	VARONIS	
	DCF-20K-35KOS	SEL Data Classification Framework OS		\$32.94	K	31%	\$22.73	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VARONIS	
	DCF-2501-4000OS	SEL Data Classification Framework OS		\$44.92	K	31% 31%	\$30.99	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		VARONIS	
	DCF-251-500OS	SEL Data Classification Framework OS		\$82.85	K	31%	\$57.17	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		VARONIS	
	DCF-35K-50KOS DCF-4001-6000OS	SEL Data Classification Framework OS SEL Data Classification Framework OS		\$31.94 \$41.93	K	31% 31%	\$22.04 \$28.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VARONIS VARONIS	
	DCF-501-750OS	SEL Data Classification Framework OS		\$66.88	K	31%	\$46.15	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		VARONIS	
	DCF-50K-100KOS	SEL Data Classification Framework OS		\$30.95	K	31% 31% 31% 31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		VARONIS	
	DCF-51-100OS	SEL Data Classification Framework OS		\$138.76	K	31%	\$95.74	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCF-6001-8000OS	SEL Data Classification Framework OS		\$38.93	K	31%	\$26.86	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		VARONIS	
	DCF-751-1000OS DCF-8001-10KOS	SEL Data Classification Framework OS SEL Data Classification Framework OS		\$61.89 \$36.94	K	31% 31%	\$42.70 \$25.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VARONIS VARONIS	
	DCF-8001-10KOS DCFU-0-50OS	SEL Data Classification Framework OS SEL DataClass Framework for UNIX OS		\$36.94 \$198.65	K	31%	\$25.49 \$137.07	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00		0 VARONIS 0 VARONIS	
	DCFU-1001-1500OS	SEL DataClass Framework for UNIX OS		\$56.90	, K	31% 31%	\$39.26	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VARONIS	
	DCFU-100K-150KOS	SEL DataClass Framework for UNIX OS		\$29.95	K	31%	\$20.67	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		VARONIS	
	DCFU-101-250OS	SEL DataClass Framework for UNIX OS		\$108.81	K	31% 31%	\$75.08	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCFU-10K-20KOS	SEL DataClass Framework for UNIX OS		\$34.94	K	31% 31%	\$24.11	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VARONIS	
	DCFU-1501-2000OS	SEL DataClass Framework for UNIX OS		\$51.41	K	31%	\$35.47	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		VARONIS	
	DCFU-150K-OS	SEL DataClass Framework for UNIX OS		\$29.45	K	31% 31%	\$20.32	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		VARONIS	
	DCFU-2001-2500OS DCFU-20K-35KOS	SEL DataClass Framework for UNIX OS SEL DataClass Framework for UNIX OS		\$47.92 \$32.94	K	31%	\$33.06 \$22.73	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VARONIS VARONIS	
	DCFU-25R-35ROS DCFU-2501-4000OS	SEL DataClass Framework for UNIX OS SEL DataClass Framework for UNIX OS		\$32.94 \$44.92	K	31%	\$22.73	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		VARONIS VARONIS	
	DCFU-2501-40000S DCFU-251-500OS	SEL DataClass Framework for UNIX OS SEL DataClass Framework for UNIX OS		\$44.92 \$82.85	K	31% 31%	\$57.17	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VARONIS	
	DCFU-35K-50KOS	SEL DataClass Framework for UNIX OS		\$31.94	K	31%	\$22.04	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCFU-4001-6000OS	SEL DataClass Framework for UNIX OS		\$41.93	K	31%	\$28.93	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCFU-501-750OS	SEL DataClass Framework for UNIX OS		\$66.88	K	31% 31%	\$46.15	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCFU-50K-100KOS	SEL DataClass Framework for UNIX OS		\$30.95	K	31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCFU-51-100OS DCFU-6001-8000OS	SEL DataClass Framework for UNIX OS SEL DataClass Framework for UNIX OS		\$138.76 \$38.93	K	31% 31%	\$95.74 \$26.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00		VARONIS VARONIS	
	DCFU-751-1000OS	SEL DataClass Framework for UNIX OS		\$38.93 \$61.89	K	31%	\$42.70	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		0 VARONIS	
	DCFU-8001-10KOS	SEL DataClass Framework for UNIX OS		\$36.94	K	31% 31%	\$25.49	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VARONIS	
	DCI -0-50OS	SEL Data Classification Labels OS		\$82.77	K	31%	\$57.11	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VARONIS	
	DCL-1001-1500OS	SEL Data Classification Labels OS		\$23.71	K	31% 31%	\$16.36	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		VARONIS	
	DCI -100K-150KOS	SEL Data Classification Labels OS		\$12.48	K	31% 31%	\$8.61 \$31.28	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	VARONIS	
	DCL-101-250OS	SEL Data Classification Labels OS		\$45.34	K	31%	\$31.28	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS VARONIS	
	DCL-10K-20KOS DCL-1501-2000OS	SEL Data Classification Labels OS SEL Data Classification Labels OS		\$14.56 \$21.42	K	31% 31%	\$10.05 \$14.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		0 VARONIS 0 VARONIS	
	DCL-1501-20000S	SEL Data Classification Labels OS SEL Data Classification Labels OS		\$12.27	K	31%	\$8.47	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 VARONIS	
	DCL-2001-2500OS	SEL Data Classification Labels OS		\$19.96	ĸ	31% 31%	\$8.47 \$13.77	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VARONIS	
	DCL-20K-35KOS	SEL Data Classification Labels OS		\$13.73	K	31% 31%	\$9.47	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCL-2501-4000OS	SEL Data Classification Labels OS		\$18.72	K	31%	\$12.92	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VARONIS	
	DCL-251-500OS	SEL Data Classification Labels OS		\$34.52	K	31% 31%	\$23.82	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCL-35K-50KOS	SEL Data Classification Labels OS		\$13.31	K	31%	\$9.18	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		VARONIS VARONIS	
	DCL-4001-6000OS DCL-501-750OS	SEL Data Classification Labels OS SEL Data Classification Labels OS		\$17.47 \$27.87	ĸ	31% 31%	\$12.05 \$19.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		0 VARONIS 0 VARONIS	
	DCL-50K-100KOS	SEL Data Classification Labels OS		\$12.89	K	31%	\$8.89	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VARONIS	
	DCL-51-100OS	SEL Data Classification Labels OS		\$57.82	K	31%	\$39.90	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCL-6001-8000OS	SEL Data Classification Labels OS SEL Data Classification Labels OS		\$16.22	K	31% 31%	\$11.19	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCL-751-1000OS	SEL Data Classification Labels OS SEL Data Classification Labels OS		\$25.79	K	31% 31%	\$17.80	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCL-8001-10KOS	SEL Data Classification Labels OS		\$15.39	K	31%	\$10.62	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VARONIS	
	DCOD-0-50OS DCOD-1001-1500OS	SEL DCF for OneDrive OS		\$198.65	K	31% 31%	\$137.07	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		VARONIS	
		SEL DCF for OneDrive OS		\$56.90	K	31%	\$39.26	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		VARONIS VARONIS	
	DCOD-100K-150KOS DCOD-101-250OS	SEL DCF for OneDrive OS SEL DCF for OneDrive OS		\$29.95 \$108.81	ĸ	31% 31%	\$20.67 \$75.08	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		0 VARONIS	
	DCOD-101-25008 DCOD-10K-20KOS	SEL DCF for OneDrive OS		\$34.94	K	31%	\$24.11	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VARONIS	
	DCOD-1501-2000OS	SEL DCF for OneDrive OS		\$51.41	ĸ	31% 31% 31% 31%	\$35.47	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 VARONIS	
	DCOD-150K-OS	SEL DCF for OneDrive OS		\$29.45	K	31%	\$20.32	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	VARONIS	
	DCOD-2001-2500OS	SEL DCF for OneDrive OS		\$47.92	K	31%	\$33.06	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		VARONIS	
	DCOD-20K-35KOS DCOD-2501-4000OS	SEL DCF for OneDrive OS SEL DCF for OneDrive OS		\$32.94 \$44.92	K	31%	\$22.73 \$30.99	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	VARONIS VARONIS	
	DCOD-2501-4000OS DCOD-251-500OS	SEL DCF for OneDrive OS SEL DCF for OneDrive OS		\$44.92 \$82.85	K	31% 31%	\$30.99 \$57.17	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00		0 VARONIS 0 VARONIS	
		SEL DCF for OneDrive OS SEL DCF for OneDrive OS		\$31.94	P.	31%	\$22.04	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00			

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	<u></u>		Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS		
ND	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LI	P PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL	. THIRD PARTY PRODUCT PARTNER
	DCOD-4001-6000OS DCOD-501-750OS	SEL DCF for OneDrive OS SEL DCF for OneDrive OS		\$41.93 \$66.88	K	31% 31%	\$28.93 \$46.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00	\$0.0	00 VARONIS 00 VARONIS
	DCOD-501-7500S DCOD-50K-100KOS	SEL DCF for OneDrive OS		\$30.95	K	31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.0				00 VARONIS
	DCOD-51-100OS	SEL DCF for OneDrive OS		\$138.76	K	31%	\$95.74	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCOD-6001-8000OS DCOD-751-1000OS	SEL DCF for OneDrive OS SEL DCF for OneDrive OS		\$38.93 \$61.89	K	31% 31%	\$26.86 \$42.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VARONIS 00 VARONIS
	DCOD-751-10000S DCOD-8001-10KOS	SEL DCF for OneDrive OS SEL DCF for OneDrive OS		\$81.89	K	31%	\$42.70	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VARONIS
	DCOS-0-50OS	SEL DCF for SP Online + OneDrive OS		\$297.98	ĸ	31% 31%	\$205.61	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCOS-1001-1500OS	SEL DCF for SP Online + OneDrive OS		\$85.35	K	31% 31%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCOS-100K-150KOS DCOS-101-250OS	SEL DCF for SP Online + OneDrive OS SEL DCF for SP Online + OneDrive OS		\$44.92 \$163.21	K	31%	\$30.99 \$112.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		00 VARONIS 00 VARONIS
	DCOS-10K-20KOS	SEL DCF for SP Online + OneDrive OS		\$52.41	ĸ	31% 31% 31% 31%	\$36.16	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCOS-1501-2000OS	SEL DCF for SP Online + OneDrive OS		\$77.11	K	31%	\$53.21	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCOS-150K-OS	SEL DCF for SP Online + OneDrive OS		\$44.17	K	31%	\$30.48	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VARONIS
	DCOS-2001-2500OS DCOS-20K-35KOS	SEL DCF for SP Online + OneDrive OS SEL DCF for SP Online + OneDrive OS		\$71.87 \$49.41	K	31% 31%	\$49.59 \$34.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VARONIS 00 VARONIS
	DCOS-2501-4000OS	SEL DCF for SP Online + OneDrive OS		\$67.38	K	31%	\$46.49	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCOS-251-500OS	SEL DCF for SP Online + OneDrive OS		\$124.28	K	31% 31%	\$85.75	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VARONIS
	DCOS-35K-50KOS	SEL DCF for SP Online + OneDrive OS		\$47.92	K	31% 31%	\$33.06	\$0.00	\$0.00	\$0.00	\$0.0				00 VARONIS
	DCOS-4001-6000OS DCOS-501-750OS	SEL DCF for SP Online + OneDrive OS SEL DCF for SP Online + OneDrive OS		\$62.89 \$100.32	K	31%	\$43.39 \$69.22	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VARONIS
	DCOS-50K-100KOS	SEL DCF for SP Online + OneDrive OS		\$46.42	K		\$32.03	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCOS-51-100OS	SEL DCF for SP Online + OneDrive OS		\$208.13	K	31% 31%	\$143.61	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCOS-6001-8000OS DCOS-751-1000OS	SEL DCF for SP Online + OneDrive OS		\$58.40 \$92.84	K	31% 31%	\$40.30 \$64.06	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00	\$0.0	00 VARONIS 00 VARONIS
	DCOS-751-1000OS DCOS-8001-10KOS	SEL DCF for SP Online + OneDrive OS SEL DCF for SP Online + OneDrive OS		\$92.84 \$55.40	K	31%	\$38.23	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00		00 VARONIS
	DCP-2-FAN-FB	SEL Fan unit, front to back airflow		\$310.77	ĸ	31% 31%	\$214.43	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DCP-2-PSU-AC-FB	SEL AC PSU for DCP platform		\$553.85	K	31% 31%	\$382.16	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DCP-2-PSU-DC-FB DCP-M40-PAM4-FR	SEL DC PSU for DCP platform SEL 40Chan D921-960 OSC0-40km PAM4NRZCoh		\$738.46 \$51.427.69	K	31%	\$509.54 \$35.485.11	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00	\$0.0	00 SMARTOPTICS
	DCP-M40-PAM4-ER DCP-M40-PAM4-ZR	SEL 40chan D921-960 OSC0-40km PAMANR2Con SEL 40 channel D921-D960, 40-80km, mixed		\$55,735.38	K	31% 31%	\$35,485.11	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 SMARTOPTICS
	DCP-M8-PAM4	SEL 8 channel, OSC, 0-80km, PAM4		\$31.863.08	K	31% 31%	\$21 985 53	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DCSO-0-50OS	SEL DCF for SharePoint Online OS		\$198.65	K	31%	\$137.07	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		00 VARONIS
	DCSO-1001-1500OS DCSO-100K-150KOS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$56.90 \$29.95	K	31% 31%	\$39.26 \$20.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VARONIS 00 VARONIS
	DCSO-101-250OS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$108.81	K	31%	\$75.08	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCSO-101-250OS DCSO-10K-20KOS	SEL DCF for SharePoint Online OS		\$108.81 \$34.94	K	31% 31%	\$24.11	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCSO-1501-2000OS	SEL DCF for SharePoint Online OS		\$51.41	K	31% 31%	\$35.47 \$20.32	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		00 VARONIS
	DCSO-150K-OS DCSO-2001-2500OS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$29.45 \$47.92	K	31%	\$20.32 \$33.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS 00 VARONIS
	DCSO-20K-35KOS	SEL DCF for SharePoint Online OS		\$32.94	K	31% 31%	\$22.73	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCSO-2501-4000OS	SEL DCF for SharePoint Online OS		\$44.92	K	31% 31%	\$30.99 \$57.17	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCSO-251-500OS	SEL DCF for SharePoint Online OS		\$82.85	K	31%	\$57.17	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCSO-35K-50KOS DCSO-4001-6000OS	SEL DCF for SharePoint Online OS		\$31.94 \$41.93	K	31%	\$22.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00		00 VARONIS 00 VARONIS
	DCSO-501-750OS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$66.88	K	31% 31%	\$28.93 \$46.15	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00 \$0.00	\$0.0	00 VARONIS
	DCSO-50K-100KOS	SEL DCF for SharePoint Online OS		\$30.95	K	31% 31%	\$21.36	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCSO-51-100OS	SEL DCF for SharePoint Online OS		\$138.76	K	31%	\$95.74	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DCSO-6001-8000OS DCSO-751-1000OS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$38.93 \$61.89	K	31% 31%	\$26.86 \$42.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VARONIS 00 VARONIS
	DCSO-8001-10KOS	SEL DCF for SharePoint Online OS SEL DCF for SharePoint Online OS		\$36.94	K	31%	\$25.49	\$0.00	\$0.00	\$0.00	\$0.0				00 VARONIS
	DELL-CE	SEL Dell Customer Ed		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 DELL
	DELL-CLN-CE	SEL DELL Client Cust Ed		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 DELL CLIENT
	DELL-CLN-HW DELL-CLN-HWM	SEL DELL Client Hardware SEL DELL Client Hardware Mtn		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 DELL CLIENT 00 DELL CLIENT
	DELL-CLN-PS	SEL DELL Client Prof. Ser		\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 DELL CLIENT
	DELL-CLN-SW	SEL DELL Client Software		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 DELL CLIENT
	DELL-CLN-SWM	SEL DELL Client Software Mtn		\$0.00	K		\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 DELL CLIENT
	DELL-HWM	SEL Dell Hardware SEL Dell Hardware Maintenance		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 DELL 00 DELL
	DELL-NTW-CE	SELDELL Networking Cust Ed		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 DELL NTW
	DELL-NTW-HW	SEL DELL Networking Hardware		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 DELL NTW
	DELL-NTW-HWM DELL-NTW-PS	SEL DELL Networking Hardware Mtn		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 DELL NTW 00 DELL NTW
	DELL-NTW-PS DELL-NTW-SW	SEL DELL Networking Prof. Ser SEL DELL Networking Software		\$0.00 \$0.00	K	31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 DELL NTW
	DELL-NTW-SWM	SEL DELL Networking Software Mtn		\$0.00	ĸ	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 DELL NTW
	DELL-PS	SEL Dell PS Deploy		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 DELL
	DELL-SVR-CE	SEL DELL Server Cust Ed		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 DELL SERVER
	DELL-SVR-HW DELL-SVR-HWM	SEL DELL Server Hardware SEL DELL Server Hardware Mtn		\$0.00	K	31%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00					00 DELL SERVER 00 DELL SERVER
	DELL-SVR-HWM DELL-SVR-PS	SEL DELL Server Hardware Mtn SEL DELL Server Prof. Ser		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00	\$0.0	00 DELL SERVER
	DELL-SVR-SW	SEL DELL Server Software		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 DELL SERVER
	DELL-SVR-SWM	SEL DELL Server Software Mtn		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 DELL SERVER
	DELL-SW DELL-SWM	SEL Dell Software SEL Dell Software Maintenance		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 DELL 00 DELL
	DFXSECSB16TB	SELECT Archiver for ECS 10-100TB Lic		\$433.85	K	31%	\$299.36	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSECSB17TB	SELECT Archiver for ECS 101-250TB Lic		\$404.62	K	31% 31%	\$279.19	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSECSB18TB	SELECT Archiver for ECS 251-500TB Lic		\$355.38	K	31% 31%	\$245.21	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSECSB19TB DFXSECSB20TB	SELECT Archiver for ECS 501-750TB Lic		\$307.69 \$289.23	K	31%	\$212.31 \$199.57	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	00 NTP-DEFENDX
	DFXSECSB201B DFXSECSB21TB	SELECT Archiver for ECS 751-1024TB Lic SELECT Archiver for ECS 1025-1500TB Lic		\$289.23 \$250.77	K	31% 31%	\$199.57 \$173.03	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 NTP-DEFENDX
	DEXSECSB22TB	SELECT Archiver for ECS 1501-2048TB Lic		\$212.31	K	31% 31%	\$146.49	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSECSB23TB	SELECT Archiver for ECS 2049-2500TB Lic		\$183.08	K	31%	\$126.33	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSECSB24TB DFXSFAB1TB	SELECT Archiver for ECS 2501-3072TB Lic SELECT DefendX CT-FA 10-100TB License		\$163.08 \$590.77	K	31% 31%	\$112.53 \$407.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 NTP-DEFENDX 00 NTP-DEFENDX
	DFXSFAB11B DFXSFAB2TB	SELECT DefendX CT-FA 10-100 IB License SELECT DefendX CT-FA 101-250TB License		\$590.77 \$563.08	K	31%	\$407.63	\$0.00	\$0.00	\$0.00 00.00	\$0.0		\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSFAB3TB	SELECT DefendX CT-FA 251-500TB License		\$529.23	K	31% 31%	\$365.17	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX 00 NTP-DEFENDX
	DFXSFAB4TB	SELECT DefendX CT-FA 501-750TB License		\$498.46	K	31% 31%	\$343.94	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSFAB5TB DFXSFAB6TB	SELECT DefendX CT-FA 751-1024TB License SELECT DefendX CT-FA 1025+TB License		\$466.15 \$366.15	K	31%	\$321.64	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX 00 NTP-DEFENDX
	DFXSFAB6TB DFXSFILEMGNT	SELECT DefendX CT-FA 1025+TB License SELECT DFXS File Mont Prod		\$366.15 \$138.46	K	31% 31%	\$252.64 \$95.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 NTP-DEFENDX 00 NTP-DEFENDX
	DFXSFILEMTSOL	SELECT DFXS File Mgnt Solution		\$13,846.15	K	31% 31%	\$9,553.84	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSFSRB1TB	SELECT DefendX CT-FSR 10-100TB License		\$590.77	K	31%	\$407.63	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSFSRB2TB	SELECT DefendX CT-FSR 101-250TB License		\$563.08	K	31%	\$388.53	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSFSRB3TB DFXSFSRB4TB	SELECT DefendX CT-FSR 251-500TB License SELECT DefendX CT-FSR 501-750TB License		\$529.23 \$498.46	K	31% 31%	\$365.17 \$343.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 NTP-DEFENDX 00 NTP-DEFENDX
	DFXSFSRB41B DFXSFSRB5TB	SELECT DefendX CT-FSR 501-7501B License SELECT DefendX CT-FSR 751-1024TB License		\$498.46 \$466.15	K	31%	\$321.64	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0 \$0.0	00 NTP-DEFENDX
	DFXSFSRB6TB	SELECT DefendX CT-FSR 1025+TB License		\$366.15	ĸ	31% 31%	\$321.64 \$252.64	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX 00 NTP-DEFENDX
	DFXSMBB10TB	SELECT DefendX MB 751-1024TB License		\$289.23	K	31%	\$199.57	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSMBB11TB DFXSMBB12TB	SELECT DefendX MB 1025-1500TB License		\$250.77	K	31%	\$173.03	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		00 NTP-DEFENDX
	DFXSMBB12TB DFXSMBB13TB	SELECT DefendX MB 1501-2048TB License SELECT DefendX MB 2049-2500TB License		\$212.31 \$183.08	K	31% 31%	\$146.49 \$126.33	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 NTP-DEFENDX 00 NTP-DEFENDX
	DFXSMBB131B DFXSMBB14TB	SELECT DefendX MB 2049-23001B License		\$163.08	K	31%	\$120.33	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 NTP-DEFENDX
	DFXSMBB6TB	SELECT DefendX MB 10-100TB License		\$433.85	K	31% 31% 31% 31%	\$299.36	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSMBB7TB	SELECT DefendX MB 101-250TB License		\$404.62	K	31%	\$279.19	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSMBB8TB DFXSMBB9TB	SELECT DefendX MB 251-500TB License SELECT DefendX MB 501-750TB License		\$355.38	K	31%	\$245.21 \$212.31	\$0.00	\$0.00	\$0.00	\$0.0				00 NTP-DEFENDX 00 NTP-DEFENDX
	DFXSMBB9TB DFXSQFSB1TB	SELECT DefendX MB 501-750TB License SELECT DefendX CT-QFS 10-100TB License		\$307.69 \$590.77	K	31% 31%	\$212.31 \$407.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 NTP-DEFENDX 00 NTP-DEFENDX
	DFXSQFSB2TB	SELECT DefendX CT-QFS 101-250TB License		\$563.08	K	31%	\$388.53	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	DFXSQFSB3TB	SELECT DefendX CT-QFS 251-500TB License		\$529.23	14	31%	\$365.17	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		00 NTP-DEFENDX

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				ENGLISH	CATEGORY	NASPO VP	N/D   = /=	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS		
ND	SKU	DESCRIPTION	Model Sub sku	PRICE USD	CODE	Discount %	NVP LEVEL 1 NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LI	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	DFXSQFSB4TB DFXSQFSB5TB	SELECT DefendX CT-QFS 501-750TB License SELECT DefendX CT-QFS 751-1024TB License		\$498.46 \$466.15	K	31% 31%	\$343.94 \$321.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00	\$0.00 NTP- \$0.00 NTP-	DEFENDX
	DFXSQFSB6TB	SELECT DefendX CT-QFS 1025+TB License		\$366.15	K	31%	\$252.64	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 NTP-	DEFENDX
	DFXSVSB1TB	SELECT DefendX VS 100-250TB License		\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 NTP-	DEFENDX
	DFXSVSB2TB DFXSVSB3TB	SELECT DefendX VS 251-500TB License SELECT DefendX VS 501-750TB License		\$349.23 \$312.31	K	31% 31%	\$240.97 \$215.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 NTP- \$0.00 NTP-	
	DFXSVSB31B DFXSVSB4TB	SELECT DefendX VS 501-7501B License SELECT DefendX VS 751-1024TB License		\$312.31	K		\$215.49 \$191.07	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 NTP-	DEFENDA
	DFXSVSB5TB	SELECT DefendX VS 1025+TB License		\$241.54	K	31% 31% 31% 31% 31% 31% 31% 31%	\$166.66	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 NTP-	DEFENDX
	DM-CAT-ED	SEL Boomi DATA CATALOG EDITION LICENSE		\$2,083.25	K	31%	\$1,437.44	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 BOO	MI
	DM-CAT-U	SEL Boomi DATA CATALOG USER		\$91.50	K	31%	\$63.14	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 BOO	MI
	DM-PREP-ENT DM-PREP-PP	SEL Boomi Data Prep Ent. Edit License		\$20,833.25	K	31%	\$14,374.94	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 BOO	MI
	DM-PREP-PP DM-PREP-PRO	SEL Boomi Data Prep Pro Plus Edit Lic. SEL Boomi DATA PREP PRO EDITION LICENSE		\$16,666.50 \$6,250.00	K	31%	\$11,499.89 \$4.312.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 BOO \$0.00 BOO	
	DM-PREP-PRO DM-PREP-WN	SEL BOOMI DATA PREP PRO EDITION LICENSE SEL BOOMI DATA PREPARATION WORKER NODES		\$6,250.00	K	31%	\$4,312.50 \$459.89	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 BOO	MI
	DM-PRE-U	SEL Boomi DATA PREPARATION USER		\$170.75	K	31%	\$117.82	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 BOO	
	DMS-8000-LMA-ANN	SEL CDSI Appliance Pair Unlim Loc Mig 1y		\$653,846.15	K	31% 31%	\$451,153.84	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 CIRF	USDATA SOLUTIONS
	DMS-8000-LMA-PMU	SEL CDSI Upg Add pMotion DMS-8000-LMA 1Y		\$163,461.54	K	31% 31%	\$112,788,46	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 CIRE	USDATA SOLUTIONS
	DMS-8000-LMA-RLU DMS-8000-I MA-RNW	SEL CDSI Upg to Remote Lic DMS-8000-LMA SEL CDSI 1Y renewal of DMS-8000-LMA-ANN		\$326,923.08 \$607.692.31	K	31%	\$225,576.93 \$419.307.69	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00	\$0.00 CIRF	USDATA SOLUTIONS
	DMS-8000-LMA-RNW DMS-8000-UMS-ANN	SEL CDSI 1Y renewal of DMS-8000-LMA-ANN SEL CDSI PerSite Unlim w Rem pMotion 1Y		##########	K	31% 31%	\$419,307.69 ##########	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		USDATA SOLUTIONS USDATA SOLUTIONS
	DMS-CAP-L1	SEL CDSI Local Cap PerTB Up to 100TB		\$430.77	K	31%	\$297.23	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 CIRE	USDATA SOLUTIONS
	DMS-CAP-L2	SEL CDSI Local Cap PerTB Up to 100TB SEL CDSI Local Cap PerTB 100-500TB		\$346.15	K	31% 31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 CIRE	USDATA SOLUTIONS
	DMS-CAP-L3	SEL CDSI Local Cap PerTB 500-1000TB		\$292.31	K	31%	\$201.69	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		USDATA SOLUTIONS
	DMS-CAP-L4 DMS-CAP-L5	SEL CDSI Local Cap PerTB 1000-2000TB		\$246.15 \$215.38	K	31% 31%	\$169.84	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00	\$0.00 CIRF	USDATA SOLUTIONS
	DMS-CAP-L5 DMS-CAP-L-PMOTN1	SEL CDSI Local Cap PerTB Over 2,000TB SEL CDSI LocMigCap pMotion Add Upto100TB		\$215.38 \$184.62	K	31%	\$148.61 \$127.39	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 CIRE	USDATA SOLUTIONS USDATA SOLUTIONS
	DMS-CAP-L-PMOTN1 DMS-CAP-L-PMOTN2	SEL CDSI LocMiqCap pMotion Add ubto1001B SEL CDSI LocMiqCap pMotion Add 100-500TB		\$184.62 \$153.85	K	31% 31%	\$127.39	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 CIRE	USDATA SOLUTIONS USDATA SOLUTIONS
	DMS-CAP-L-PMOTN3	SEL CDSI LocMiqCap pMotion Add500-1000TB		\$123.08	K	31%	\$84.93	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 CIRE	USDATA SOLUTIONS
	DMS-CAP-L-PMOTN4	SEL CDSI LocMigCap pMotion Add Over 1KTB		\$107.69	K	31% 31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 CIRF	USDATA SOLUTIONS
	DMS-CAP-R1	SEL CDSI Remote Mig Cap PerTB Upto 100TB		\$861.54	K	31% 31%	\$594.46	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 CIRF	USDATA SOLUTIONS
	DMS-CAP-R2 DMS-CAP-R3	SEL CDSI Remote Mig Cap PerTB 100-500TB SEL CDSI Remote Mig Cap PerTB 500-1000TB		\$769.23 \$692.31	K	31%	\$530.77 \$477.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 CIRE	USDATA SOLUTIONS
	DMS-CAP-R3 DMS-CAP-R4	SEL CDSI Remote Mig Cap PerTB 500-1000TB SEL CDSI Remote Mig Cap PerTB Over1000TB		\$692.31 \$615.38	K	31% 31%	\$477.69 \$424.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.00 CIRE	USDATA SOLUTIONS USDATA SOLUTIONS
	DMS-CAP-S1	SEL CDSI Scrubbing Can PerTB Up to 100TB		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 CIRE	LISDATA SOLUTIONS
	DMS-CAP-S2	SEL CDSI Scrubbing Cap PerTB 100-500TB		\$76.92	K	31% 31%	\$74.31 \$53.07	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.00 CIRE	LISDATA SOLUTIONS
	DMS-CAP-S3 DMS-CAP-S4	SEL CDSI Scrubbing Cap PerTB 500-1000TB		\$61.54	K	31% 31%	\$42.46	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0.00 CIRE	USDATA SOLUTIONS USDATA SOLUTIONS
	DMS-CAP-S4	SEL CDSI Scrubbing Cap PerTB Over 1000TB		\$46.15	K	31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 CIRF	USDATA SOLUTIONS
	DM-UNLOCK DP-0-50OS	SEL Data Marshal Unlock Key SEL DataPrivilege OS		\$5,641.54 \$179.34	K	31% 31%	\$3,892.66 \$123.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SUP \$0.00 VAR	NNA DNIS
	DP-1001-1500OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$179.34 \$51.37	K	31%	\$123.74 \$35.45	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR \$0.00 VAR	ONIS
	DP-100Y-150KOS	SEL DataPrivilege OS		\$27.04	K	31% 31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DP-101-250OS	SEL DataPrivilege OS		\$98.23	K	31% 31%	\$67.78 \$21.76	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR	
	DP-10K-20KOS	SEL DataPrivilege OS		\$31.54	K	31%	\$21.76	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DP-1501-2000OS	SEL DataPrivilege OS		\$46.41	K	31%	\$32.02	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR	
	DP-150K-OS DP-2001-2500OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$26.59 \$43.26	K	31% 31%	\$18.35 \$29.85	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.00 VAR \$0.00 VAR	ONIS
	DP-20K-35KOS	SEL DataPrivilege OS SEL DataPrivilege OS		\$43.26		3176	\$29.65	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	DNIS
	DP-2501-4000OS	SEL DataPrivilege OS		\$40.55	K	31% 31%	\$27.98	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	
	DP-251-500OS	SEL DataPrivilege OS		\$74.80	K	31% 31%	\$51.61 \$19.90	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR	ONIS
	DP-35K-50KOS	SEL DataPrivilege OS		\$28.84	K	31%	\$19.90	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DP-4001-6000OS	SEL DataPrivilege OS		\$37.85	K	31% 31%	\$26.12	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	
	DP-501-750OS DP-50K-100KOS	SEL DataPrivilege OS SEL DataPrivilege OS		\$60.38 \$27.94	K	31%	\$41.66 \$19.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 VAR \$0.00 VAR	
	DP-50K-100KOS	SEL DataPrivilege OS SEL DataPrivilege OS		\$125.27	K	31% 31%	\$86.44	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DP-6001-8000OS	SEL DataPrivilege OS		\$35.15	K	31% 31% 31% 31% 31%	\$24.25	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR	
	DP-751-1000OS	SEL DataPrivilege OS		\$55.87	K	31%	\$38.55	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	
	DP-8001-10KOS	SEL DataPrivilege OS		\$33.34	K	31%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DPOS-0-50OS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$275.90	K	31%	\$190.37	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR \$0.00 VAR	
	DPOS-1001-1500OS DPOS-100K-150KOS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$79.03 \$41.59	K	31% 31%	\$54.53 \$28.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 VAR \$0.00 VAR	ONIS
	DPOS-101-250OS	SEL DP for SP Online + OneDrive OS		\$151.12	K	31%	\$104.27	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR	
	DPOS-10K-20KOS	SEL DP for SP Online + OneDrive OS		\$48.53	K	31% 31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DPOS-1501-2000OS	SEL DP for SP Online + OneDrive OS		\$71.40	K	31% 31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DPOS-150K-OS	SEL DP for SP Online + OneDrive OS		\$40.90	K	31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	
	DPOS-2001-2500OS DPOS-20K-35KOS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$66.55 \$45.75	K	31% 31%	\$45.92 \$31.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 VAR \$0.00 VAR	ONIS
	DPOS-20K-35KOS DPOS-2501-4000OS	SEL DP for SP Online + OneDrive OS		\$45.75	, ,	3176	\$43.05	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	
	DPOS-251-500OS	SEL DP for SP Online + OneDrive OS		\$115.08	K	31% 31%	\$79.41	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR	
	DPOS-35K-50KOS	SEL DP for SP Online + OneDrive OS		\$44.37	K	31%	\$30.62	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DPOS-4001-6000OS	SEL DP for SP Online + OneDrive OS		\$58.23	K	31% 31%	\$40.18	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DPOS-501-750OS	SEL DP for SP Online + OneDrive OS		\$92.89	K	31%	\$64.09	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR	
	DPOS-50K-100KOS DPOS-51-100OS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$42.98 \$192.72	K	31% 31%	\$29.66 \$132.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 VAR \$0.00 VAR	JNIS
	DPOS-51-100OS DPOS-6001-8000OS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$192.72 \$54.07	K	31%	\$132.98 \$37.31	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VAR \$0.00 VAR	
	DPOS-751-1000OS	SEL DP for SP Online + OneDrive OS		\$85.96	K	31% 31%	\$59.31	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	DNIS
	DPOS-8001-10KOS	SEL DP for SP Online + OneDrive OS		\$51.30	K	31% 31%	\$35.40	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DPS-0-50OS	SEL DataPrivilege for SharePoint OS		\$179.34	K	31%	\$123.74	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR	
	DPS-1001-1500OS DPS-100K-150KOS	SEL DataPrivilege for SharePoint OS		\$51.37	K	31% 31%	\$35.45 \$18.66	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	
	DPS-100K-150KOS DPS-101-250OS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$27.04 \$98.23	K v	31%	\$18.66 \$67.78	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.00 VAR	
	DPS-101-2500S DPS-10K-20KOS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$98.23 \$31.54	K	31% 31%	\$21.76	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR \$0.00 VAR	
	DPS-1501-2000OS	SEL DataPrivilege for SharePoint OS		\$46.41	K	31%	\$32.02 \$18.35	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DPS-150K-OS	SEL DataPrivilege for SharePoint OS		\$26.59	K	31% 31%	\$18.35	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.00 VAR	ONIS
	DPS-2001-2500OS DPS-20K-35KOS	SEL DataPrivilege for SharePoint OS		\$43.26	K	31% 31%	\$29.85	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	
	DPS-20K-35KOS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$29.74	K	31%	\$20.52	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR \$0.00 VAR	JNIS DNIS
	DPS-2501-4000OS DPS-251-500OS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$40.55 \$74.80	K	31% 31%	\$27.98 \$51.61	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 VAR	ONIS
	DPS-35K-50KOS	SEL DataPrivilege for SharePoint OS		\$28.84	K	31%	\$19.90	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR	ONIS
	DPS-4001-6000OS	SEL DataPrivilege for SharePoint OS		\$37.85	K	31% 31%	\$26.12	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DPS-501-750OS	SEL DataPrivilege for SharePoint OS		\$60.38	K	31% 31%	\$41.66 \$19.28	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DPS-50K-100KOS	SEL DataPrivilege for SharePoint OS		\$27.94	K	31%	\$19.28	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DPS-51-100OS DPS-6001-8000OS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$125.27 \$35.15	K	31% 31%	\$86.44 \$24.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VAR \$0.00 VAR	
	DPS-6001-8000OS DPS-751-1000OS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$35.15 \$55.87	K	31%	\$24.25 \$38.55	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00	\$0.00 VAR \$0.00 VAR	
	DPS-8001-10KOS	SEL DataPrivilege for SharePoint OS		\$33.34	K	31%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DPS-DAS-NOD-A-1Y	SEL DataPrivilege for SharePoint OS SEL HWX DAS Ent Sub AGPL 1Node 1Y Min 3N		\$1,153.85	ĸ	31% 31%	\$796.16	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0.00 HOR	TONWORKS
	DPS-DLM-TB-A-1Y	SEL HWX DLM Sup Sub AGPL 1TB 1Y Min50TB		\$307.69	K	31% 31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 HOR	TONWORKS
	DPS-DSS-TB-A-1Y	SEL HWX DSS Ent Sub AGPL 1TB 1Y Min200TB		\$153.85	K	31%	\$106.16	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 HOR	TONWORKS
	DR-OS	SEL Disaster Recovery Add-on OS		\$13.864.50	K	31% 31%	\$9.566.51	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	
	DS-0-50OS	SEL DatAlert Suite OS		\$275.90	K	31%	\$190.37	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR \$0.00 VAR	
	DS-1001-1500OS DS-100K-150KOS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$79.03 \$41.59	K	31% 31%	\$54.53 \$28.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 VAR \$0.00 VAR	
	DS-101-250OS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$151.12	K	31%	\$104.27	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR	
	DS-10K-20KOS	SEL DatAlert Suite OS		\$48.53	K	31% 31%	\$33.49	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DS-1501-2000OS	SEL DatAlert Suite OS		\$71.40	K	31% 31% 31% 31% 31%	\$49.27	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.00 VAR	ONIS
	DS-150K-OS	SEL DatAlert Suite OS		\$40.90	K	31%	\$28.22	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 VAR	
	DS-16G-ER-D4851 DS-16G-ER-D4932	SEL-SFP+,16/8/4Gbps,FC.D9360,13dB,40km SEL-SFP+,16/8/4Gbps,FC.D9350,13dB,40km		\$4,858.46 \$4.858.46	K	31%	\$3,352.34 \$3,352.34	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.00 SMA \$0.00 SMA	RIOPIICS
	DS-16G-ER-D5012	SEL-SFP+,16/8/4Gbps,FC,D9350,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 SMA	RTOPTICS
	DS-16G-ER-D5092	SEL-SFP+,16/8/4Gbps,FC,D9330,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 SMA	

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					NVP LEVEL 1			AND WARRANTY UPGR							
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	L THIRD PARTY PRODUCT PARTNER
	DS-16G-ER-D5172	SEL-SFP+.16/8/4Gbps.FC.D9320.13dB.40km		\$4.858.46	K	31%	\$3.352.34	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SMARTOPTICS
	DS-16G-ER-D5252	SEL-SFP+,16/8/4Gbps,FC,D9310,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SMARTOPTICS
	DS-16G-ER-D5333 DS-16G-ER-D5413	SEL-SFP+.16/8/4Gbps.FC.D9300.13dB.40km SEL-SFP+,16/8/4Gbps.FC,D9290,13dB,40km		\$4.858.46 \$4,858.46	K	31% 31%	\$3.352.34 \$3,352.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SMARTOPTICS 00 SMARTOPTICS
	DS-16G-ER-D5494	SEL-SFP+.16/8/4Gbps.FC.D9280.13dB.40km		\$4.858.46	K	31%	\$3.352.34	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DS-16G-FR-D5575	SEL-SFP+,16/8/4Gbps,FC,D9270,13dB,40km		\$4,858.46	K	31% 31%	\$3,352,34	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 SMARTOPTICS
	DS-16G-ER-D5655 DS-16G-ER-D5736	SEL-SEP+ 16/8/4GhpsEC D9260 13dB 40km		\$4,858.46	K	31% 31%	\$3,352.34	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DS-16G-ER-D5736	SEL-SFP+,16/8/4Gbps,FC,D9250,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DS-16G-ER-D5817 DS-16G-ER-D5898	SEL-SFP+,16/8/4Gbps,FC,D9240,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9230,13dB,40km		\$4,858.46 \$4.858.46	K	31% 31%	\$3,352.34 \$3,352.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 SMARTOPTICS 00 SMARTOPTICS
	DS-16G-ER-D5979	SEL-SFP+,16/8/4Gbps,FC,D9230,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9220,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SMARTOPTICS
	DS-16G-ER-D6061	SEL-SFP+,16/8/4Gbps,FC,D9210,13dB,40km		\$4,858.46	K	31% 31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DS-2001-2500OS	SEL DatAlert Suite OS		\$66.55	K	31% 31%	\$45.92	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DS-20K-35KOS	SEL DatAlert Suite OS		\$45.75	K	31%	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VARONIS
	DS-2501-4000OS DS-251-500OS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$62.39 \$115.08	K	31% 31%	\$43.05 \$79.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VARONIS 00 VARONIS
	DS-251-500OS DS-32G-IR-D4851	SEL DatAlert Suite OS SEL-SFP28,32/16/8G FC,D9360,7dB,10km		\$115.08 \$6,146.15	K	31%	\$79.41 \$4,240.84								00 VARONIS 00 SMARTOPTICS
	DS-32G-IR-D4851 DS-32G-IR-D4932	SEL-SFP28,32/16/8G FC,D9350,7dB,10km SEL-SFP28,32/16/8G FC,D9350,7dB,10km		\$6,146.15 \$6.146.15	K	31% 31% 31%	\$4,240.84 \$4.240.84	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 SMARTOPTICS
	DS-32G-IR-D5012	SEL-SFP28,32/16/8G FC,D9340,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DS-32G-IR-D5092	SEL-SFP28.32/16/8G FC.D9330.7dB.10km		\$6.146.15	K	31% 31%	\$4.240.84	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DS-32G-IR-D5172	SEL-SFP28,32/16/8G FC,D9320,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DS-32G-IR-D5252 DS-32G-IR-D5333	SEL-SFP28.32/16/8G FC.D9310.7dB.10km SEL-SFP28.32/16/8G FC.D9300.7dB.10km		\$6.146.15 \$6.146.15	K	31% 31%	\$4.240.84 \$4.240.84	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 SMARTOPTICS 00 SMARTOPTICS
	DS-32G-IR-D5333 DS-32G-IR-D5413	SEL-SFP28,32/16/8G FC,D9300,7dB,10km SEL-SFP28.32/16/8G FC.D9290.7dB.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SMARTOPTICS
	DS-32G-IR-D5413 DS-32G-IR-D5494	SEL-SFP28.32/16/8G FC.D9280.7dB.10km		\$6.146.15	K	31%	\$4.240.84	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 SMARTOPTICS
	DS-32G-IR-D5575	SEL-SFP28.32/16/8G FC.D9270.7dB.10km		\$6.146.15	K	31%	\$4.240.84	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SMARTOPTICS
	DS-32G-IR-D5655	SEL-SFP28.32/16/8G FC.D9260.7dB.10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DS-32G-IR-D5736	SEL-SFP28.32/16/8G FC.D9250.7dB.10km		\$6.146.15	K	31% 31% 31% 31% 31% 31%	\$4.240.84	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DS-32G-IR-D5817 DS-32G-IR-D5898	SEL-SFP28,32/16/8G FC,D9240,7dB,10km SEL-SFP28,32/16/8G FC,D9230,7dB,10km		\$6,146.15	K	31%	\$4,240.84 \$4,240.84	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 SMARTOPTICS 00 SMARTOPTICS
	DS-32G-IR-D5898 DS-32G-IR-D5979	SEL-SFP28,32/16/8G FC,D9230,7dB,10km SEL-SFP28,32/16/8G FC,D9220,7dB,10km		\$6,146.15 \$6,146.15	K	31% 31%	\$4,240.84 \$4,240.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00		00 SMARTOPTICS 00 SMARTOPTICS
	DS-32G-IR-D6061	SEL-SFP28.32/16/8G FC.D9210.7dB.10km		\$6,146,15	K	31%	\$4,240,84	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	DS-35K-50KOS	SEL DatAlert Suite OS		\$44.37	K	31% 31%	\$30.62	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DS-4001-6000OS	SEL DatAlert Suite OS		\$58.23	K	31% 31%	\$40.18	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DS-501-750OS	SEL DatAlert Suite OS		\$92.89	K	31%	\$64.09	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 VARONIS
	DS-50K-100KOS DS-51-100OS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$42.98 \$192.72	K	31% 31%	\$29.66 \$132.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS
	DS-51-100OS DS-6001-8000OS	SEL DatAlert Suite OS SEL DatAlert Suite OS		\$192.72 \$54.07	K	31%	\$132.98 \$37.31	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS 00 VARONIS
	DS-751-1000OS	SEL DatAlert Suite OS		\$85.96	K	31% 31%	\$59.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS
	DS-8001-10KOS	SEL DatAlert Suite OS		\$51.30 \$165.54	K	31%	\$35.40 \$114.22	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DTE-0-50OS	SEL Data Transport Engine OS		\$165.54	K	31% 31%	\$114.22	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VARONIS
	DTE-1001-1500OS DTE-100K-150KOS	SEL Data Transport Engine OS		\$47.42	K	31% 31%	\$32.72 \$17.22	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VARONIS
	DTE-100K-150KOS	SEL Data Transport Engine OS		\$24.96	K	31%	\$17.22	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DTE-101-250OS DTE-10K-20KOS	SEL Data Transport Engine OS SEL Data Transport Engine OS		\$90.67 \$29.12	K	31%	\$62.56 \$20.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 VARONIS 00 VARONIS
	DTE-1501-2000OS	SEL Data Transport Engine OS SEL Data Transport Engine OS		\$42.84	K	31% 31%	\$29.56	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 VARONIS
	DTF-150K-OS	SEL Data Transport Engine OS		\$24.54	K	31%	\$16.93	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DTE-2001-2500OS	SEL Data Transport Engine OS		\$39.93	K	31% 31%	\$27.55	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VARONIS
	DTE-20K-35KOS	SEL Data Transport Engine OS		\$27.45	K	31% 31%	\$18.94	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS
	DTE-2501-4000OS	SEL Data Transport Engine OS SEL Data Transport Engine OS		\$37.43 \$69.05	K	31%	\$25.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00		00 VARONIS 00 VARONIS
	DTE-251-500OS DTE-35K-50KOS	SEL Data Transport Engine OS SEL Data Transport Engine OS		\$26.62	K	31% 31%	\$47.64 \$18.37	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 VARONIS
	DTE-4001-6000OS	SEL Data Transport Engine OS		\$34.94	K	31%	\$24.11	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DTE-501-750OS	SEL Data Transport Engine OS		\$55.74	K	31% 31%	\$38.46	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DTE-50K-100KOS	SEL Data Transport Engine OS		\$25.79	K	31% 31%	\$17.80 \$79.78	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VARONIS
	DTE-51-100OS	SEL Data Transport Engine OS		\$115.63	K	31%	\$79.78	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS
	DTE-6001-8000OS DTE-751-1000OS	SEL Data Transport Engine OS SEL Data Transport Engine OS		\$32.44 \$51.58	K	31% 31%	\$22.38 \$35.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VARONIS 00 VARONIS
	DTE-8001-10KOS	SEL Data Transport Engine OS		\$30.78	K	31%	\$21.24	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS
	DW-0-50OS	SEL DatAnswers - WIN OS		\$137.95	K	31% 31%	\$95.19	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-1000L	SEL DatAnswers for 100 users		\$44,917.00	K	31% 31% 31% 31%	\$30,992.73	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VARONIS
	DW-1001-1500OS	SEL DatAnswers - WIN OS		\$39.51	K	31%	\$27.26	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS
	DW-100K-150KOS DW-100KI	SEL DatAnswers - WIN OS SEL DatAnswers for 100000 users		\$20.80	K	31%	\$14.35	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS 00 VARONIS
	DW-101-2500S	SEL DatAnswers - WIN OS		\$75.56	K	31%	\$52.14	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS
	DW-10K-20KOS	SEL DatAnswers - WIN OS		\$24.26	ĸ	31% 31%	\$16.74	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-10KL	SEL DatAnswers for 10000 users		\$266 175 00	K	31%	\$183,660,75	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-1500L	SEL DatAnswers for 1500 users		\$59,889.00	K	31% 31%	\$41,323.41	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS
	DW-1501-2000OS	SEL DatAnswers - WIN OS		\$35.70	K	31%	\$24.63	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS
	DW-150KL DW-150K-OS	SEL DatAnswers for 150000 users SEL DatAnswers - WIN OS		######### \$20.45	K	31% 31% 31%	######### \$14.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VARONIS 00 VARONIS
	DW-150K-OS DW-15KL	SEL DatAnswers - WIN OS SEL DatAnswers for 15000 users		\$20.45 \$399.263.00	K V	31%	\$14.11 \$275.491.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS 00 VARONIS
	DW-15KL DW-2000L	SEL DatAnswers for 15000 users SEL DatAnswers for 2000 users		\$72.089.00	K	31% 31%	\$49,741.41	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-2001-2500OS	SEL DatAnswers - WIN OS		\$33.27	K	31%	\$22.96	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-20K-35KOS	SEL DatAnswers - WIN OS		\$22.88	K	31% 31%	\$15.79	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-20KL	SEL DatAnswers for 20000 users		\$505.733.00	K	31% 31%	\$348.955.77	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS
	DW-2500L DW-2501-4000OS	SEL DatAnswers for 2500 users SEL DatAnswers - WIN OS		\$85,952.00 \$31.20	K	31%	\$59,306.88 \$21.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS
	DW-2501-4000OS DW-251-500OS	SEL DatAnswers - WIN OS SEL DatAnswers - WIN OS		\$31.20 \$57.54	K	31% 31%	\$21.53 \$39.70	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS 00 VARONIS
	DW-25KL	SEL DatAnswers for 25000 users		\$632,166,00	K	31%	\$436,194,54	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-3000L	SEL DatAnswers for 3000 users		\$103,143.00	K	31% 31%	\$71,168.67	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-3500L	SEL DatAnswers for 3500 users		\$120,333.00	K	31% 31%	\$83,029.77	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-35K-50KOS	SEL DatAnswers - WIN OS		\$22.18	K	31%	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VARONIS
	DW-35KL DW-4000L	SEL DatAnswers for 35000 users SEL DatAnswers for 4000 users		\$871,406.00 \$133,088.00	K	31% 31%	\$601,270.14 \$91,830.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS
	DW-4001-6000OS	SEL DatAnswers for 4000 users SEL DatAnswers - WIN OS		\$29.12	K	31%	\$20.09	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-4500L	SEL DatAnswers for 4500 users		\$149,723.00	K	31% 31%	\$20.09 \$103,308.87	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-5000L	SEL DatAnswers for 5000 users		\$166,359.00	K	31% 31%	\$114,787.71 \$17,218.26	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00		00 VARONIS
	DW-500L	SEL DatAnswers for 500 users		\$24,954.00	K	31%	\$17,218.26	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-501-750OS	SEL DatAnswers - WIN OS		\$46.45	K	31% 31%	\$32.05	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-50K-100KOS DW-50KL	SEL DatAnswers - WIN OS SEL DatAnswers for 50000 users		\$21.49	K	31%	\$14.83 \$847,244.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS
	DW-50KL DW-51-100OS	SEL DatAnswers for 50000 users SEL DatAnswers - WIN OS		\$96.36	K	31% 31%	\$66,49	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VARONIS
	DW-6000L	SEL DatAnswers for 6000 users		\$176,341.00	K	31%	\$121,675.29	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-6001-8000OS	SEL DatAnswers - WIN OS		\$27.04	K	31% 31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-7000L	SEL DatAnswers for 7000 users		\$205,731.00	K	31%	\$141,954.39	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-750L	SEL DatAnswers for 750 users		\$35.648.00	K	31% 31%	\$24.597.12 \$29.66	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-751-1000OS DW-8000L	SEL DatAnswers - WIN OS SEL DatAnswers for 9000 upons		\$42.98	K	31%	\$29.66	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DW-8000L DW-8001-10KOS	SEL DatAnswers for 8000 users SEL DatAnswers - WIN OS		\$221.813.00 \$25.65	K	31% 31%	\$153.050.97 \$17.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VARONIS 00 VARONIS
	DW-9000L	SEL DatAnswers for 9000 users		\$249.539.00	K	31%	\$172.181.91	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 VARONIS
	DWOD-0-50OS	SEL DatAnswers - OD OS		\$137.95	K	31% 31%	\$95.19	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
		SEL DatAnswers - OD OS		\$39.51	K	31%	\$27.26 \$14.35	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VARONIS
	DWOD-1001-1500OS			\$20.80		31%	£14.2E	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		
	DWOD-100K-150KOS	SEL DatAnswers - OD OS					\$14.55								00 VARONIS
	DWOD-100K-150KOS DWOD-101-250OS	SEL DatAnswers - OD OS SEL DatAnswers - OD OS		\$75.56	K	31%	\$52.14	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VARONIS
	DWOD-100K-150KOS DWOD-101-250OS DWOD-10K-20KOS	SEL DatAnswers - OD OS SEL DatAnswers - OD OS SEL DatAnswers - OD OS		\$75.56 \$24.26	K K	31% 31%	\$52.14 \$16.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VARONIS 00 VARONIS
	DWOD-100K-150KOS DWOD-101-250OS	SEL DatAnswers - OD OS SEL DatAnswers - OD OS		\$75.56	K K K	31%	\$52.14	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00 0 \$0.00	\$0.00	\$0.0 \$0.0 \$0.0	00 VARONIS

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			M-4-10 1	ENGLISE	CATEGORY	NASPO VP	NIVO LEVEL	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS			
ND	SKU	DESCRIPTION	Model Sub sku	PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LI	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWA	-	THIRD PARTY PRODUCT PARTNER
	DWOD-2501-4000OS DWOD-251-500OS	SEL DatAnswers - OD OS SEL DatAnswers - OD OS		\$31.20 \$57.54	K	31% 31%	\$21.53 \$39.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DWOD-35K-50KOS	SEL DatAnswers - OD OS		\$22.18	K	31%	\$15.30	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWOD-4001-6000OS	SEL DatAnswers - OD OS		\$29.12	K	31%	\$20.09	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		00 VARONIS	
	DWOD-501-750OS DWOD-50K-100KOS	SEL DatAnswers - OD OS SEL DatAnswers - OD OS		\$46.45 \$21.49	K	31% 31%	\$32.05 \$14.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VARONIS 00 VARONIS	
	DWOD-51-100OS	SEL DatAnswers - OD OS		\$96.36	K	31% 31%	\$66.49	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWOD-6001-8000OS DWOD-751-1000OS	SEL DatAnswers - OD OS SEL DatAnswers - OD OS		\$27.04 \$42.98	K	31%	\$18.66 \$29.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DWOD-8001-10KOS	SEL DatAnswers - OD OS SEL DatAnswers - OD OS		\$25.65	K	31% 31%	\$17.70	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWOS-0-50OS	SEL DatAnswers - OD + SPOL OS		\$206.93	K	31% 31% 31% 31%	\$142.78	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWOS-1001-1500OS DWOS-100K-150KOS	SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS		\$59.27 \$31.20	K	31%	\$40.90 \$21.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DWOS-101-250OS	SEL DatAnswers - OD + SPOL OS		\$113.34	K	31%	\$78.20	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWOS-10K-20KOS DWOS-1501-2000OS	SEL DatAnswers - OD + SPOL OS		\$36.39	K	31% 31%	\$25.11	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWOS-1501-20000S DWOS-150K-OS	SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS		\$53.55 \$30.68	K	31%	\$36.95 \$21.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DWOS-2001-2500OS	SEL DatAnswers - OD + SPOL OS		\$49.91	K	31% 31%	\$21.17 \$34.44	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VARONIS	
	DWOS-20K-35KOS DWOS-2501-4000OS	SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS		\$34.31 \$46.79	K	31% 31% 31%	\$23.67 \$32.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DWOS-251-500OS	SEL DatAnswers - OD + SPOL OS		\$86.31	K	31%	\$59.55	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWOS-35K-50KOS	SEL DatAnswers - OD + SPOL OS		\$33.27	K	31% 31%	\$22.96	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWOS-4001-6000OS DWOS-501-750OS	SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS		\$43.67 \$69.67	K	31%	\$30.13 \$48.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DWOS-50K-100KOS	SEL DatAnswers - OD + SPOL OS		\$32.24	K	31% 31%	\$22.25	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWOS-51-100OS	SEL DatAnswers - OD + SPOL OS		\$144.54	K	31% 31%	\$99.73	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWOS-6001-8000OS DWOS-751-1000OS	SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS		\$40.55 \$64.47	K	31%	\$27.98 \$44.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DWOS-8001-10KOS	SEL DatAnswers - OD + SPOL OS		\$38.47	K	31% 31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWS-0-50OS	SEL DatAnswers - SP OS		\$137.95	K	31% 31%	\$95.19	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	00 VARONIS	
	DWS-1001-1500OS DWS-100K-150KOS	SEL DatAnswers - SP OS SFI DatAnswers - SP OS		\$39.51 \$20.80	K	31%	\$27.26 \$14.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS	
	DWS-101-2500S	SEL DatAnswers - SP OS SEL DatAnswers - SP OS		\$75.56	ĸ	31% 31%	\$14.35 \$52.14	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWS-10K-20KOS DWS-1501-2000OS	SEL DatAnswers - SP OS SEL DatAnswers - SP OS		\$24.26 \$35.70	K	31% 31%	\$16.74 \$24.63	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DWS-1501-2000OS DWS-150K-OS	SEL DatAnswers - SP OS SEL DatAnswers - SP OS		\$35.70 \$20.45	K	31%	\$24.63 \$14.11	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VARONIS 00 VARONIS	
	DWS-2001-2500OS	SEL DatAnswers - SP OS		\$33.27	ĸ	31% 31%	\$22.96	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWS-20K-35KOS DWS-2501-4000OS	SEL DatAnswers - SP OS SEL DatAnswers - SP OS		\$22.88	K	31% 31%	\$15.79 \$21.53	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00		00 VARONIS	
	DWS-2501-4000OS DWS-251-500OS	SEL DatAnswers - SP OS SEL DatAnswers - SP OS		\$31.20 \$57.54	K	31%	\$21.53 \$39.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DWS-35K-50KOS	SEL DatAnswers - SP OS		\$22.18	ĸ	31% 31%	\$15.30	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWS-4001-6000OS DWS-501-750OS	SEL DatAnswers - SP OS SEL DatAnswers - SP OS		\$29.12 \$46.45	K	31% 31%	\$20.09 \$32.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	DWS-50K-100KOS	SEL DatAnswers - SP OS SEL DatAnswers - SP OS		\$21.49	K	31%	\$14.83	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VARONIS	
	DWS-51-100OS	SEL DatAnswers - SP OS		\$96.36	K	31% 31%	\$66.49 \$18.66	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS	
	DWS-6001-8000OS	SEL DatAnswers - SP OS		\$27.04	K	31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWS-751-1000OS DWS-8001-10KOS	SEL DatAnswers - SP OS SEL DatAnswers - SP OS		\$42.98 \$25.65	K	31% 31%	\$29.66 \$17.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VARONIS	
	DWSO-0-50OS	SEL DatAnswers - SPOL OS		\$137.95	K	31% 31%	\$95.19 \$27.26	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWSO-1001-1500OS DWSO-100K-150KOS	SEL DatAnswers - SPOL OS SEL DatAnswers - SPOL OS		\$39.51 \$20.80	K	31%	\$27.26 \$14.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DWSO-101-2500S	SEL DatAnswers - SPOL OS		\$75.56	K	31% 31%	\$52.14	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWSO-10K-20KOS	SEL DatAnswers - SPOL OS		\$24.26	K	31% 31%	\$16.74	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWSO-1501-2000OS DWSO-150K-OS	SEL DatAnswers - SPOL OS SEL DatAnswers - SPOL OS		\$35.70 \$20.45	K	31%	\$24.63 \$14.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DWSO-2001-2500OS	SEL DatAnswers - SPOL OS		\$33.27	K	31% 31% 31% 31%	\$22.96	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWSO-20K-35KOS DWSO-2501-4000OS	SEL DatAnswers - SPOL OS		\$22.88 \$31.20	K	31%	\$15.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS	
	DWSO-2501-4000OS DWSO-251-500OS	SEL DatAnswers - SPOL OS SEL DatAnswers - SPOL OS		\$31.20 \$57.54	K	31%	\$21.53 \$39.70	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00		00 VARONIS 00 VARONIS	
	DWSO-35K-50KOS	SEL DatAnswers - SPOL OS		\$22.18	K	31% 31%	\$15.30	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWSO-4001-6000OS DWSO-501-750OS	SEL DatAnswers - SPOL OS		\$29.12 \$46.45	K	31% 31%	\$20.09 \$32.05	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00		00 VARONIS 00 VARONIS	
	DWSO-501-7500S DWSO-50K-100KOS	SEL DatAnswers - SPOL OS SEL DatAnswers - SPOL OS		\$46.45	K	31%	\$32.05 \$14.83	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0		\$0.00 \$0.00		00 VARONIS	
	DWSO-51-100OS	SEL DatAnswers - SPOL OS		\$96.36	K	31% 31%	\$66.49	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DWSO-6001-8000OS	SEL DatAnswers - SPOL OS		\$27.04	K	31% 31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS 00 VARONIS	
	DWSO-751-1000OS DWSO-8001-10KOS	SEL DatAnswers - SPOL OS SEL DatAnswers - SPOL OS		\$42.98 \$25.65	K	31%	\$29.66 \$17.70	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00		00 VARONIS	
	DX-0-50OS	SEL DatAlert Analytics OS		\$110.36	K	31% 31%	\$76.15	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DX-1001-1500OS	SEL DatAlert Analytics OS SEL DatAlert Analytics OS		\$31.61	K	31%	\$21.81	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 VARONIS 00 VARONIS	
	DX-100K-150KOS DX-101-250OS	SEL DatAlert Analytics OS SEL DatAlert Analytics OS		\$16.64 \$60.45	K	31% 31%	\$11.48 \$41.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS	
	DX-10K-20KOS	SEL DatAlert Analytics OS		\$19.41	K	31%	\$41.71 \$13.39	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DX-1501-2000OS DX-150K-OS	SEL DatAlert Analytics OS SEL DatAlert Analytics OS		\$28.56 \$16.36	K	31%	\$19.71 \$11.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VARONIS 00 VARONIS	
	DX-150K-OS DX-2001-2500OS	SEL DatAlert Analytics OS SEL DatAlert Analytics OS		\$16.36 \$26.62	K	31% 31%	\$11.29 \$18.37	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0. \$0.	00 VARONIS 00 VARONIS	
	DX-20K-35KOS	SEL DatAlert Analytics OS		\$18.30	K	31% 31%	\$12.63	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DX-2501-4000OS DX-251-500OS	SEL DatAlert Analytics OS SEL DatAlert Analytics OS		\$24.96 \$46.03	K	31%	\$17.22 \$31.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		00 VARONIS	
	DX-35K-50KOS	SEL DatAlert Analytics OS		\$17.75	K	31% 31%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DX-4001-6000OS	SEL DatAlert Analytics OS		\$23.29 \$37.16	K	31% 31%	\$16.07	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DX-501-750OS DX-50K-100KOS	SEL DatAlert Analytics OS SEL DatAlert Analytics OS		\$17.10	K	31%	\$25.64 \$11.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0	00 VARONIS 00 VARONIS	
	DX-51-100OS	SEL DatAlert Analytics OS		\$77.09	ĸ	31% 31%	\$11.86 \$53.19	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS	
	DX-6001-8000OS DX-751-1000OS	SEL DatAlert Analytics OS		\$21.63	K	31% 31%	\$14.92 \$23.72	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 VARONIS	
	DX-751-1000OS DX-8001-10KOS	SEL DatAlert Analytics OS SEL DatAlert Analytics OS		\$34.38 \$20.52	K	31%	\$23.72 \$14.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.	00 VARONIS 00 VARONIS	
	E TRD1YR	SEL BOOMI Trading Partner Edition		\$550.00	ĸ	31% 31%	\$14.16 \$379.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 BOOMI	
	ECB-1YR-00001000	SEL 1YR Content Bundle Up to 1000 Users		\$92,307.69	K	31% 31%	\$63,692.31	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 INDEX ENG	INES
	ECB-1YR-00002500 ECB-1YR-00005000	SEL 1YR Content Bundle Up to 2500 Users SEL 1YR Content Bundle Up to 5000 Users		\$184,615.38 \$323,076.92	K	31%	\$127,384.61 \$222,923.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0. \$0.	00 INDEX ENG 00 INDEX ENG	INES
	ECB-1YR-00010000	SEL 1YR Content Bundle Up to 10000 Users		\$461,538.46	ĸ	31% 31%	\$318,461,54	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 INDEX ENG	SINES
	ECB-3YR-00001000 ECB-3YR-00002500	SEL 3YR Content Bundle Up to 1000 Users SEL 3YR Content Bundle Up to 2500 Users		\$249,230.77 \$498.461.54	K	31%	\$171,969.23 \$343.938.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 INDEX ENG	INES
	ECB-3YR-00002500 ECB-3YR-00005000	SEL 3YR Content Bundle Up to 2500 Users SEL 3YR Content Bundle Up to 5000 Users		\$498,461.54 \$872,307.69	K	31% 31% 31%	\$601 892 31	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0	00 INDEX ENG	INES
	ECR-3VR-00010000	SEL 3YR Content Bundle Up to 10000 Users		***********	K	31% 31%	\$859.846.16 \$254,769.23	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.	00 INDEX ENG 00 INDEX ENG	INES
	ECB-5YR-00001000	SEL 5YR Content Bundle Up to 1000 Users		\$369,230.77	K	31%	\$254,769.23	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 INDEX ENG	INES
	ECB-5YR-00002500 ECB-5YR-00005000	SEL 5YR Content Bundle Up to 2500 Users SEL 5YR Content Bundle Up to 5000 Users		\$738.461.54 ###########	K	31% 31%	\$509.538.46 \$891,692.31	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		00 INDEX ENG 00 INDEX ENG	
	ECB-5YR-00010000	SEL 5YR Content Bundle Up to 10000 Users		***********	K	31% 31%	***********	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 INDEX ENG	
	ECM100GQSFP28-SR	SEL Kemp ECS CONXN MGR 100GQSFP28 SR		\$1,461.54	K	31%	\$1,008.46	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 KEMP	
	ECM100GQSFP28SR2 ECM100GQSFP28SR4	SEL Kemp ECS CONXN MGR 100GQSFP28 SR x2 SEL Kemp ECS CONXN MGR 100GQSFP28 SR x4		\$2.923.08 \$5,846.15	K	31% 31%	\$2.016.93 \$4,033.84	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 KEMP 00 KEMP	
	ECM-25GSFP28-SR	SEL Kemp ECS CONXN MGR 25GSFP28 SR		\$538.46	K	31%	\$371.54	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 KEMP	
	ECM-25GSFP28-SR4 ECM-25GSFP28-SR8	SEL Kemp ECS CONXN MGR 25GSFP28 SR x4 SEL Kemp ECS CONXN MGR 25GSFP28 SR x8		\$2,153.85 \$4,307.69	K	31% 31% 31% 31%	\$1,486.16 \$2,972.31	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0		\$0.00	\$0.	00 KEMP 00 KEMP	
	ECM-25GSFP28-SR8 ECM-40GQSFP-SR	SEL Kemp ECS CONXN MGR 40GQSFP SR		\$4,307.69 \$692.31	K	31%	\$477.69	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 KEMP	
	ECM-40GQSFP-SR4	SEL Kemp ECS CONXN MGR 40GQSFP SR x4		\$2,769.23	K	31% 31%	\$1,910.77	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.	00 KEMP	
	ECM-40GQSFP-SR8 ECMGR100GH3-CS1	SEL Kemp ECS CONXN MGR 40GQSFP SR x8 SEL Kemp ECS CONXN Manager 100G H3 Spare		\$5,538.46	K	31% 31%	\$3,821.54 \$23.884.61	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		00 KEMP	
	ECMGR100GH3-CS1 ECMGR100GH3-HA3Y	SEL Kemp ECS CONXN Manager 100G H3 Spare SEL Kemp ECS CONXN Manager 100G H3 SY		\$34,615.38 \$306,692.31	K	31%	\$23,884.61 \$211,617.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 KEMP 00 KEMP	

AND	SKU	DESCRIPTION	Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT	BASIC MNT LE	WTY UPG ENH TO	WTY UPG BASIC TO PS	RENEWAL THIRD PARTY PRODUC	CT DADTNES
ND	SKU		sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	MNT LP	ENH MNT LP	BASIC MNT LE	PS W/MC PREM LP	ENH LP	RENEWAL THIRD PARTY PRODUC	T PARTNER
	ECMGR100GH3-HA5Y ECMGR-25GH3-CS1	SEL Kemp ECS CONXN Manager 100G H3 5Y SEL Kemp ECS CONXN Manager 25G H3 Spare		\$418.846.15 \$28.846.15	K K	31% 31%	\$289.003.84 \$19.903.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECMGR-25GH3-HA3Y	SEL Kemp ECS CONXN Manager 25G H3 3Y		\$255.576.92	K	31% 31%	\$176.348.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECMGR-25GH3-HA5Y ECMGR-40GH3-CS1	SEL Kemp ECS CONXN Manager 25G H3 5Y SEL Kemp ECS CONXN Manager 40G H3 Spare		\$349,038.46 \$32,692.31	K	31%	\$240,836.54 \$22,557.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECMGR-40GH3-HA3Y	SEL Kemp ECS CONXN Manager 40G H3 Spare SEL Kemp ECS CONXN Manager 40G H3 3Y		\$289.653.85	K	31% 31%	\$199.861.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECMGR-40GH3-HA5Y	SEL Kemp ECS CONXN Manager 40G H3 5Y		\$395,576.92	K	31%	\$272,948.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECS2-PRM-12-T4	SEL EMC ECS2 Premium 12 mo. over 1000TB		\$0.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 ECS2 SOFTWARE	
	ECS2-STD-12-T4 ECSCMGR-10MDAC	SEL EMC ECS2 Standard 12 mo over 1000TB SEL Kemp ECS CONXN Manager SEP 10M DAC		\$0.00	K	31%	\$0.00 \$212.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 ECS2 SOFTWARE \$0.00 KEMP	
	ECSCMGR10MDAC12	SEL Kemp ECS CONXN Manager SFP 10M DAC SEL Kemp ECS CONXN Manager SFP10M DACx12		\$3,692.31	K	31%	\$2,547.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR10MDAC24	SEL Kemp ECS CONXN Manager SFP10M DACx24 SEL Kemp ECS CONXN Manager SFP10M DACx4		\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 KEMP	
	ECSCMGR-10MDAC4 ECSCMGR-10MDAC8	SEL Kemp ECS CONXN Manager SFP10M DACx4 SEL Kemp ECS CONXN Manager SFP10M DACx8		\$1,230.77 \$2,461.54	K	31%	\$849.23 \$1,698.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-1MDAC	SEL Kemp ECS CONXN Manager SFP 1M DAC		\$123.08	K	31%	\$84.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-1MDAC12	SEL Kemp ECS CONXN Manager SFP 1M DACx12		\$1,476.92	K	31% 31%	\$1,019.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-1MDAC24 ECSCMGR-1MDAC4	SEL Kemp ECS CONXN Manager SFP 1M DACx24 SEL Kemp ECS CONXN Manager SFP 1M DACx4		\$2,953.85 \$492.31	K	31% 31%	\$2,038.16 \$339.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-1MDAC8	SEL Kemp ECS CONXN Manager SFP 1M DACX8		\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-3MDAC	SEL Kemp ECS CONXN Manager SFP 3M DAC		\$153.85	K	31%	\$106.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-3MDAC12 ECSCMGR-3MDAC24	SEL Kemp ECS CONXN Manager SFP 3M DACx12 SEL Kemp ECS CONXN Manager SFP 3M DACx24		\$1,846.15 \$3.692.31	K	31%	\$1,273.84	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 KEMP	
	ECSCMGR-3MDAC24 ECSCMGR-3MDAC4	SEL Kemp ECS CONXN Manager SEP 3M DACX24		\$615.38	K	31% 31% 31% 31% 31%	\$2.547.69 \$424.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-3MDAC8	SEL Kemp ECS CONXN Manager SFP 3M DACx4 SEL Kemp ECS CONXN Manager SFP 3M DACx8		\$1,230,77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-5MDAC	SEL Kemp ECS CONXN Manager SFP 5M DAC		\$200.00	K	31% 31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-5MDAC12 ECSCMGR-5MDAC24	SEL Kemp ECS CONXN Manager SFP 5M DACx12 SEL Kemp ECS CONXN Manager SFP 5M DACx24		\$2.400.00 \$4,800.00	K	31% 31%	\$1.656.00 \$3,312.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-5MDAC4	SEL Kemp ECS CONXN Manager SFP 5M DACx4		\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-5MDAC8	SEL Kemp ECS CONXN Manager SFP 5M DACx8		\$1,600.00	K	31% 31%	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-H1-CS1 ECSCMGR-H1-HA3Y	SEL Kemp ECS Connection Manager H1 Spare		\$8,292.31	K	31% 31%	\$5,721.69	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP \$0.00 KEMP	
	FCSCMGR-H1-HA5Y	SEL Kemp ECS Connection Manager H1 3Y SEL Kemp ECS Connection Manager H1 5Y		\$66,790.77 \$91,076,92	K	31%	\$46,085.63 \$62,843.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-H2-CS1	SEL Kemp ECS Connection Manager H1 5Y SEL Kemp ECS Connection Manager H2 Spare		\$16,923.08	K	31% 31%	\$11,676.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-H2-HA3Y	SEL Kemp ECS Connection Manager H2 3Y SEL Kemp ECS Connection Manager H2 5Y		\$136,307,69	K	31% 31%	\$94,052.31 \$128,446.16	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 KEMP	
	ECSCMGR-H2-HA5Y FCSCMGR-H3-CS1	SEL Kemp ECS Connection Manager H2 5Y		\$186,153.85	K	31%	\$128,446.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-H3-HA3Y	SEL Kemp ECS Connection Manager H3 Spare SEL Kemp ECS Connection Manager H3 3Y		\$25,384.62 \$204,461.54	K K	31% 31%	\$17,515.39 \$141,078.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 KEMP	
	ECSCMGR-H3-HA5Y	SEL Kemp ECS Connection Manager H3 5Y SEL Kemp ECS CONXN Manager H3M Spare		\$279,230.77	K	31% 31%	\$192,669.23	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-H3M-CS1	SEL Kemp ECS CONXN Manager H3M Spare		\$46,153.85	K	31%	\$31,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-H3M-HA3Y ECSCMGR-H3M-HA5Y	SEL Kemp ECS CONXN Manager H3M 3Y SEL Kemp ECS CONXN Manager H3M 5Y		\$423,876.92 \$583.384.62	K	31% 31%	\$292,475.07 \$402.535.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-SFPLR	SEL Kemp ECS CONXN Manager SFP LR		\$423.08	K	31% 31%	\$291.93	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 KEMP	
	ECSCMGR-SFPLR12	SEL Kemp ECS CONXN Manager SFP LR x12		\$5,076.92	K	31%	\$3,503.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-SFPLR24 ECSCMGR-SFPLR4	SEL Kemp ECS CONXN Manager SFP LR x24		\$10,153.85	K	31%	\$7,006.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-SFPLR4 ECSCMGR-SFPLR8	SEL Kemp ECS CONXN Manager SFP LR x4 SEL Kemp ECS CONXN Manager SFP LR x8		\$1.692.31 \$3,384.62	K	31% 31%	\$1.167.69 \$2,335.39	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-SFPSR ECSCMGR-SFPSR12	SEL Kemp ECS CONXN Manager SFP SR SEL Kemp ECS CONXN Manager SFP SR SEL Kemp ECS CONXN Manager SFP SR x12		\$307.69	K	31% 31%	\$212.31 \$2,547.69	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-SFPSR12	SEL Kemp ECS CONXN Manager SFP SR x12		\$3,692.31	K	31%	\$2,547.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-SFPSR24 ECSCMGR-SFPSR4	SEL Kemo ECS CONXN Manager SFP SR x24 SEL Kemo ECS CONXN Manager SFP SR x4		\$7.384.62 \$1.230.77	K	31% 31%	\$5.095.39 \$849.23	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-SFP-SR4	SEL Kemp ECS CONXN Manager SFP SR x4 SEL Kemp ECS CONXN Manager SFP SR x4		\$1,230.77	K	31%	\$764.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 KEMP	
	ECSCMGR-SFPSR8	SEL Kemp ECS CONXN Manager SFP SR x8		\$2,461.54	K	31%	\$1.698.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-VM1-HA3Y ECSCMGR-VM1-HA5Y	SEL Kemp ECS Connection Manager VM1 3Y SEL Kemp ECS Connection Manager VM1 5Y		\$27.261.54 \$37.230.77	K	31% 31% 31% 31%	\$18.810.46 \$25.689.23	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-VM1-HASY ECSCMGR-VM2-HA3Y	SEL Kemp ECS Connection Manager VM1 5Y SEL Kemp ECS Connection Manager VM2 3Y		\$61,338.46	K	31%	\$42,323.54	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-VM2-HA5Y	SEL Kemp ECS Connection Manager VM2 5Y		\$83,769.23	K	31% 31% 31% 31%	\$57,800.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-VM2-UP1	SEL Kemp VM2 Upgrade to H1 w 3Y Support		\$5,452.31	K	31%	\$3,762.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-VM2-UP10 ECSCMGR-VM2-UP11	SEL Kemp VM2 Upgrd to 40GH3 w 5Y Support SEL Kemp VM2 Upgrd to 100GH3 w3Y Support		\$311,807.69 \$245,353.85	K	31%	\$215,147.31 \$169,294.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-VM2-UP12	SEL Kemp VM2 Upgrd to 100GH3 w5Y Support		\$335.076.92	K	31% 31% 31% 31%	\$231,203.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-VM2-UP13	SEL Kemp VM2 Upgrd to H3M w 3Y Support		\$362,538.46	K	31%	\$250,151.54	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 KEMP	
	ECSCMGR-VM2-UP14 ECSCMGR-VM2-UP2	SEL Kemp VM2 Upgrd to H3M w 5Y Support		\$499,615.38	K	31%	\$344,734.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-VM2-UP2 ECSCMGR-VM2-UP3	SEL Kemp VM2 Upgrade to H1 w 5Y Support SEL Kemp VM2 Upgrade to H2 w 3Y Support		\$7,307.69 \$74,969.23	K	31% 31%	\$5,042.31 \$51,728.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-VM2-UP4	SEL Kemp VM2 Upgrade to H2 w 5Y Support		\$102,384,62	K	31%	\$70.645.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-VM2-UP5	SEL Kemp VM2 Upgrade to H3 w 3Y Support		\$143,123.08	K	31% 31%	\$98,754.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-VM2-UP6 ECSCMGR-VM2-UP7	SEL Kemp VM2 Upgrade to H3 w 5Y Support SEL Kemp VM2 Upgrd to 25GH3 w 3Y Support		\$195,461.54 \$194,238.46	K	31% 31%	\$134,868.46 \$134,024.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 KEMP \$0.00 KEMP	
	ECSCMGR-VM2-UP7	SEL Kemp VM2 Upgrd to 25GH3 w 5Y Support		\$265,269,23	K	31%	\$183,035,77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSCMGR-VM2-UP9	SEL Kemp VM2 Upgrd to 40GH3 w 3Y Support		\$228.315.38	K	31%	\$157.537.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KEMP	
	ECSU1000	SELECT ECS U1000 ViPR Archiving License		\$41,823.00	K	31% 31% 31% 31%	\$28,857.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE	
	ECSU1500 ECSU300	SELECT ECS U1500 VIPR Archiving License SELECT ECS U300 VIPR Archiving License		\$55.765.00 \$26,263.00	K	31%	\$38.477.85 \$18,121.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 NTP SOFTWARE \$0.00 NTP SOFTWARE	
	ECSU3000	SELECT FCS U3000 VIPR Archiving License		\$111.523.00	K	31%	\$76,950,87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE	
	ECSU700	SELECT ECS U700 ViPR Archiving License		\$37,916.00	K	31% 31%	\$26,162.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE	
	EDGE-0-500S EDGE-1001-1500OS	SEL Varonis - EDGE OS SEL Varonis - EDGE OS		\$179.34 \$51.37	K	31% 31%	\$123.74 \$35.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS \$0.00 VARONIS	
	EDGE-1001-1500OS EDGE-100K-150KOS	SEL Varonis - EDGE OS		\$51.37 \$27.04	K	31%	\$35.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 VARONIS	
	EDGE-101-250OS	SEL Varonis - EDGE OS		\$98.23	ĸ	31% 31%	\$18.66 \$67.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS	
	EDGE-10K-20KOS	SEL Varonis - EDGE OS		\$31.54	K	31% 31%	\$21.76 \$32.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS	
	EDGE-1501-2000OS EDGE-150K-OS	SEL Varonis - EDGE OS SEL Varonis - EDGE OS		\$46.41 \$26.59	K	31%	\$32.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.00 VARONIS \$0.00 VARONIS	
	EDGE-2001-2500OS	SEL Varonis - EDGE OS		\$43.26	K	31% 31%	\$18.35 \$29.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 VARONIS	
	EDGE-20K-35KOS EDGE-2501-4000OS	SEL Varonis - EDGE OS		\$29.74	K	31% 31%	\$20.52	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS	
	EDGE-2501-4000OS	SEL Varonis - EDGE OS		\$40.55	K	31%	\$27.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS	
	EDGE-251-500OS EDGE-35K-50KOS	SEL Varonis - EDGE OS SEL Varonis - EDGE OS		\$74.80 \$28.84	K	31% 31%	\$51.61 \$19.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 VARONIS \$0.00 VARONIS	
	EDGE-4001-6000OS	SEL Varonis - EDGE OS		\$37.85	K	31%	\$26.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS	
	EDGE-501-750OS	SEL Varonis - EDGE OS		\$60.38	K	31% 31%	\$41.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS	
	EDGE-50K-100KOS EDGE-51-100OS	SEL Varonis - EDGE OS SEL Varonis - EDGE OS		\$27.94 \$125.27	K	31% 31%	\$19.28 \$86.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 VARONIS \$0.00 VARONIS	
	EDGE-51-1000S EDGE-6001-8000OS	SEL Varonis - EDGE OS SEL Varonis - EDGE OS		\$125.27 \$35.15	K	31%	\$86.44 \$24.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00 VARONIS \$0.00 VARONIS	
	EDGE-751-1000OS	SEL Varonis - EDGE OS		\$55.87	K	31% 31% 31%	\$38.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS	
	EDGE-8001-10KOS	SEL Varonis - EDGE OS		\$33.34	K	31%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS	
	EF-VFRIDGE EGL-0032PA14	VMAX AF DELL FRIDGE SEL Eyeglass Cluster Cfg Rep Adv 2 Pack		\$12.770.00 \$7,235.00	K	31% 31%	\$8.811.30 \$4,992.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 NA \$0.00 SUPERNA	
	EGL-0032PA14 EGL-0032PE14-I	SEL Eyequaso Guster Cit Rep Auv z Pack SEL Eyequass 2 Cluster Kit Ent-Installed		\$7,235.00 \$16.889.23	K	31%	\$4,992.15 \$11.653.57	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	50.00 50.00	\$0.00 \$0.00	\$0.00 SUPERNA \$0.00 SUPERNA	
	EGL-0032PE15-P	SEL Evealass 2 Cluster Kit Ent-Installed SEL IGLS 2 CLST KIT ENT-QUICK START PLUS		\$39,838.46	K	31% 31%	\$27,488.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 SUPERNA	
	EGL-0032PE15-Q	SEL IGLS 2 CLST KIT ENT-QUICK START		\$26.609.23	K	31% 31%	\$18.360.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 SUPERNA	
	EGL-130-14 EGL2-SRM-LIC	SEL Eyeglass - Auto SynciQ Policy FO-FB SEL Cluster Storage Monitor Lic v2		\$1,411.00 \$9.692.31	K	31%	\$973.59 \$6.687.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 SUPERNA \$0.00 SUPERNA	
	EGL-AUD-AGT	SEL Eyeglass Easy Auditor Agent Lic		\$4,846.15	K	31% 31%	\$3,343.84	\$0.00	\$0.00	\$0.00	\$0.00	30.00	\$0.00	\$0.00 SUPERNA	
	EGL-AUD-LIC	SEL Evedlass Easy Auditor Feature Lic		\$2.692.31	K		\$1.857.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 SUPERNA	
	EGL-CONFIG	SEL Eveglass Configurator Site License		\$46,154.00	K	31% 31% 31% 31% 31% 31% 31%	\$31,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 SUPERNA	
	EGL-ECS-DIS-LIC EGI -ECS-RW-LIC	SEL ECS Discovery Node License SEL Rencommerce Defender ECS Cluster Lic		\$498.46 \$1,984.62	K	31%	\$343.94 \$1.369.39	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 SUPERNA \$0.00 SUPERNA	
	EGL-EDGE-LIC-2	SEL Ransomware Defender ECS Cluster Lic SEL IsilonSD Edge node VAPP-v2		\$282.00	K	31%	\$194.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 SUPERNA	
	EGL-EDGE-LIC-3	SEL ISILONSD EDGE NODE VAPP-V3		\$487.00	K	31%	\$336.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 SUPERNA	
	EGL-ENT-NODE-LIC	SEL EYEGLASS DR MANAGER Enterprise VAPP		\$712.31	K	31%	\$491.49	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 SUPERNA	

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							NVP MAINTENANCE		PROSUPPORT			WTY UPG ENH TO	WTY UPG		
AND	SKU	DESCRIPTION	Model Sub sku	PRICE USD	CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	EGL-ES-N1-LIC EGL-MGD-1-CLST	SEL Eveolass Search + Recover 1 Node Lic SEL Superma Managed DR 1 Cluster YrlvSub		\$852.31 \$20.840.00	K	31% 31%	\$588.09 \$14,379.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0.0	00 SUPERNA 00 SUPERNA
	EGL-MGD-1-SRCH	SEL Managed SRCH 1 Cluster Yearly Sub		\$26.624.62	K	31%	\$18.370.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00
	EGL-NODE-1M	SEL Superna Eyeglass DR MSP Node Monthly		\$92.31	K	31%	\$63.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 SUPERNA
	EGL-NTC-1 EGL-RAND-AGT	SEL Node to 1 Cluster DR Conversion SEL Ransomware Defender Agent Lic		\$11,275.38 \$2,835.38	K	31% 31%	\$7,780.01 \$1.956.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SUPERNA 00 SUPERNA
	EGL-RAND-LIC	SEL Ransomware Defender Feature Lic		\$2,127.69	K	31%	\$1,468.11	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SUPERNA
	EGL-SRM-LIC	SEL Cluster Storage Monitor Lic		\$6,410.00	K	31% 31% 31% 31%	\$4,422.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SUPERNA
	EMCMAEVAL EMCOESEVAL	SEL 30Day Free Trial of NTP Software M-A SEL 30Day Free Trial of NTP Software OFS		\$0.00	K	31%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 NTP SOFTWARE
	EMCQFSEVAL ENT10PB1YRSB	SEL 30Day Free Trial of NTP Software QFS SELECT DFXS ENT ELA, 10PB 1Yr Sub		\$0.00 ##################################	K	31%	\$0.00 ##########	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00		00 NTP SOFTWARE 00 NTP-DEFENDX
	ENT1PB1YRSB	SELECT DFXS ENT ELA, 1PB 1Yr Sub		\$644,490.77	K	31% 31% 31% 31%	\$444,698.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	ENT3PB1YRSB	SELECT DFXS ENT ELA, 3PB 1Yr Sub		*************	K	31%	\$997,637.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	ENT5PB1YRSB ENTAD1PB1YRSB	SELECT DFXS ENT ELA, 5PB 1Yr Sub SELECT DFXS ENT ELA, ADD 1PB 1Yr Sub		######### \$434,700.00	K	31%	######### \$299.943.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 NTP-DEFENDX 00 NTP-DEFENDX
	ENTCONNTEST	SELECT DEXS ENT ELA, ADD TPB TYTSUB SEL BOOMI Enterprise Test Connection		\$434,700.00	K	31% 31%	\$299,943.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 BOOMI
	ESOSAC2A100DC	SEL ESO-SA-C2AD-100D-C)		\$25,000.00	K	31%	\$17.250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ESOSAC2A100DC-I	SEL ESO-SA-C2AD-100D-C)		\$29,250.00	K	31% 31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 VMWARE
	ESOSAC2A100DC-K ESOSAC2AD100D	SEL ESO-SA-C2AD-100D-C) SEL ESO-SA-C2AD-100D-C)		\$29,459.09 \$25.000.00	K	31%	\$20,326.77 \$17.250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	ESOSAC2AD100D-I	SEL ESO-SA-C2AD-100D-C)		\$29,250.00	K	31% 31% 31% 31% 31%	\$20.182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ESOSAC2AD100D-K	SEL ESO-SA-C2AD-100D-C )		\$29.459.09	K	31%	\$20.326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ESOSANCA100D	SEL ESO-SA-NCAD-100D-C)		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	ESOSANCA100DC	SEL ESO-SA-NCAD-100D-C ) SEL ESO-SA-NCAD-100D-C )		\$1.000.00 \$1,170.00	K	31% 31%	\$690.00 \$807.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	ESOSANCA100DC-K	SEL ESO-SA-NCAD-100D-C )		\$1,176.06	K	31%	\$811.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	ESOSANCA100D-I	SEL ESO-SA-NCAD-100D-C )		\$1,170.00	ĸ	31% 31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ESOSANCA100D-K	SEL ESO-SA-NCAD-100D-C )		\$1.176.07	K	31% 31%	\$811.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ESOSC2AD100DC	SEL ESO-S-C2AD-100D-C ) SEL ESO-S-C2AD-100D-C )		\$25,000.00 \$29,250.00	K	31%	\$17,250.00 \$20,182.50	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 VMWARE
	ESOSC2AD100DC-I ESOSC2AD100DC-K	SEL ESO-S-C2AD-100D-C ) SEL ESO-S-C2AD-100D-C )		\$29,250.00 \$29,459.09	K	31% 31%	\$20,182.50 \$20,326.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	ESOSNCAD100DC	SEL ESO-S-NCAD-100D-C )		\$1,000,00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ESOSNCAD100DC-I	SEL ESO-S-NCAD-100D-C )		\$1,170.00	K	31% 31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ESOSNCAD100DC-K	SELESO-S-NCAD-100D-C.)		\$1,176.07	K	31% 31%	\$811.49 \$199.04	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	ESTE-100-199AN-D ESTE-100-199AP-D	SEL Splunk Ent Sec Term Scup 100-199GBAN SEL Splunk Ent Sec Term Scup 100 100CBAR		\$288.46 \$346.15	K	31%	\$199.04	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTE-100-199AP-D ESTE-100-199EM-D	SEL Splunk Ent Sec Term Ssup 100-199GBAP SEL Splunk Ent Sec Term Ssup 100-199GBEM		\$346.15 \$265.38	K K	31% 31%	\$238.84 \$183.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	ESTE-100-199US-D	SEL Splunk Ent Sec Term SSup100-199GBUS		\$230.77	K	31% 31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SPLUNK
	ESTE-10-19AN-D	SEL Splunk Ent Sec Term SSup 10-19GBAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTE-10-19AP-D	SEL Splunk Ent Sec Term Soup 10-19GBAP		\$1,038.46	K	31% 31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 SPLUNK
	ESTE-10-19EM-D ESTE-10-19US-D	SEL Splunk Ent Sec Term Ssup 10-19GBEM SEL Splunk Ent Sec Term SSup10-19GBUS		\$796.15 \$692.31	K	31%	\$549.34 \$477.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	ESTE-1K-1999AN-D	SEL Splunk Ent Sec Term SSup 1K-199GBAN		\$194.71	K	31% 31%	\$134.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 SPLUNK
	ESTE-1K-1999AP-D	SEL Splunk Ent Sec Term Ssun 1K-199GBAP		\$233.65	K	31%	\$161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTE-1K-1999EM-D	SEL Solunk Ent Sec Term Ssup 1K-199GBEM SEL Splunk Ent Sec Term SSup1K-199GBUS		\$179.13	K	31% 31%	\$123.60 \$107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPLUNK
	ESTE-1K-1999US-D ESTE-200-499AN-D	SEL Splunk Ent Sec Term SSup 1K-199GBUS		\$155.77 \$223.56	K	31%	\$107.48	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTE-200-499AN-D ESTE-200-499AP-D	SEL Solunk Ent Sec Term SSup 200-499GBAN SEL Splunk Ent Sec Term Ssup 200-499GBAP		\$268.27	K	31% 31%	\$154.26 \$185.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SPLUNK
	ESTE-200-499EM-D	SEL Splunk Ent Sec Term Ssup 200-499GBEM		\$205.67	K	31%	\$141.91	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SPLUNK
	ESTE-200-499US-D	SEL Splunk Ent Sec Term SSup200-499GBUS		\$178.85	K	31% 31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTE-20-49AN-D	SEL Splunk Ent Sec Term SSup 20-49GBAN		\$663.46	K	31% 31%	\$457.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 SPLUNK
	ESTE-20-49AP-D ESTE-20-49EM-D	SEL Splunk Ent Sec Term Ssup 20-49GBAP SEL Splunk Ent Sec Term Ssup 20-49GBEM		\$796.15 \$610.38	K	31%	\$549.34 \$421.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	ESTE-20-49US-D	SEL Solunk Ent Sec Term Ssub 20-49GBUS		\$530.77	K	31% 31%	\$366.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTE-2K-4999AN-D	SEL Splunk Ent Sec Term SSup 2K-4999GBAN		\$187.50	K	31%	\$129.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTE-2K-4999AP-D	SEL Splunk Ent Sec Term Ssup 2K-4999GBAP		\$225.00	K	31% 31% 31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 SPLUNK
	ESTE-2K-4999EM-D ESTE-2K-4999US-D	SEL Splunk Ent Sec Term Ssup 2K-4999GBEM SEL Splunk Ent Sec Term SSup 2K-4999GBUS		\$172.50 \$150.00	K	31%	\$119.03 \$103.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPLUNK 00 SPLUNK
	ESTE-500-999AN-D	SEL Splunk Ent Sec Term SSup2K-4999GBUS SEL Splunk Ent Sec Term SSup 500-999GBAN		\$201.92	K	31%	\$139.32	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK
	ESTE-500-999AP-D	SEL Splunk Ent Sec Term Ssup 500-999GBAP		\$242.31	K	31% 31%	\$167.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTE-500-999EM-D	SEL Splunk Ent Sec Term Ssup 500-999GBEM		\$185.77	K	31% 31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK
	ESTE-500-999US-D	SEL Splunk Ent Sec Term SSup500-999GBUS		\$161.54	K	31%	\$111.46	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK
	ESTE-50-99AN-D ESTE-50-99AP-D	SEL Splunk Ent Sec Term SSup 50-99GBAN SEL Splunk Ent Sec Term Ssup 50-99GBAP		\$461.54 \$553.85	K	31% 31%	\$318.46 \$382.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPLUNK 00 SPLUNK
	ESTE-50-99EM-D	SEL Splunk Ent Sec Term Ssup 50-99GBEM		\$424.62	K	31%	\$292.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTE-50-99US-D	SEL Splunk Ent Sec Term SSup50-99GBUS		\$369.23	K	31% 31%	\$254.77	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK
	ESTE-5K-9999AN-D	SEL Splunk Ent Sec Term SSup 5K-9999GBAN		\$180.00	K	31% 31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK
	ESTE-5K-9999AP-D ESTE-5K-9999EM-D	SEL Splunk Ent Sec Term Ssup 5K-9999GBAP SEL Splunk Ent Sec Term Ssup 5K-9999GBEM		\$216.92 \$166.15	K	31%	\$149.67 \$114.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 SPLUNK
	ESTE-5K-9999EM-D ESTE-5K-9999US-D	SEL Splunk Ent Sec Term Ssup 5K-9999GBEM SEL Splunk Ent Sec Term SSup5K-9999GBUS		\$166.15 \$144.23	K K	31%	\$114.64 \$99.52	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	ESTG-1K-1999AN-D	SEL Splunk Ent Sec Term PSup1K-199GBAN		\$230.77	ĸ	31% 31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTG-1K-1999AP-D	SEL Solunk Ent Sec Term PSup1K-199GBAP		\$276.92	K	31%	\$191.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTG-1K-1999EM-D	SEL Splunk Ent Sec Term PSup1K-199GBEM		\$212.31	K	31%	\$146.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 SPLUNK
	ESTG-1K-1999US-D ESTG-2K-4999AN-D	SEL Solunk Ent Sec Term PSup1K-199GBUS SEL Splunk Ent Sec Term PSup2K-4999GBAN		\$184.62 \$223.85	K	31% 31%	\$127.39 \$154.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 SPLUNK 00 SPLUNK
	ESTG-2K-4999AP-D	SEL Splunk Ent Sec Term PSup2K-4999GBAP		\$268.85	K	31%	\$185.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTG-2K-4999EM-D	SEL Splunk Ent Sec Term PSup2K-4999GBEM		\$205.38	K	31% 31%	\$141.71	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK
	ESTG-2K-4999US-D ESTG-500-999AN-D	SEL Solunk Ent Sec Term PSup2K-4999GBUS		\$178.85	K	31% 31%	\$123.41	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		00 SPLUNK
	ESTG-500-999AN-D ESTG-500-999AP-D	SEL Splunk Ent Sec Term PSup500-999GBAN SEL Splunk Ent Sec Term PSup500-999GBAP		\$245.77 \$294.23	K	31%	\$169.58 \$203.02	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	ESTG-500-999EM-D	SEL Splunk Ent Sec Term PSup500-999GBEM		\$294.23 \$226.15	K	31% 31%	\$203.02 \$156.04	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK
	ESTG-500-999US-D	SEL Splunk Ent Sec Term PSup500-999GBUS SEL Splunk Ent Sec Term PSup500-999GBAN		\$196.15	K	31% 31%	\$135.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPLUNK
	ESTG-5K-9999AN-D	SEL Splunk Ent Sec Term PSup5K-9999GBAN		\$216.92	K	31%	\$149.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTG-5K-9999AP-D ESTG-5K-9999EM-D	SEL Splunk Ent Sec Term PSup5K-9999GBAP SEL Splunk Ent Sec Term PSup5K-9999GBEM		\$259.62 \$199.62	K	31% 31%	\$179.14 \$137.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	ESTG-5K-9999US-D	SEL Splunk Ent Sec Term PSupSk-9999GBEM SEL Splunk Ent Sec Term PSupSk-9999GBUS		\$199.62	K	31%	\$137.74 \$119.43	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0 \$0.0	00 SPLUNK
	EST-PRM-1000-D	SEL Splunk ES Term PrmSup Buck 1000		\$1,000.00	ĸ	31% 31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	EST-PRM-100-D	SEL Splunk ES Term PrmSup Buck 100		\$100.00	K	31% 31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	EST-PRM-100K-D	SEL Splunk ES Term PrmSup Buck 100K		\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 SPLUNK
	EST-PRM-10K-D EST-PRM-1-D	SEL Splunk ES Term PrmSup Buck 10K SEL Splunk ES Term PrmSup Buck 1		\$10,000.00 \$1.00	K	31% 31%	\$6,900.00 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	EST-STD-1000-D	SEL Splunk ES Term StdSup Buck 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK
	EST-STD-100-D	SEL Splunk ES Term StdSup Buck 100		\$100.00	K	31% 31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	EST-STD-100K-D	SEL Splunk ES Term StdSup Buck 100K		\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	EST-STD-10K-D EST-STD-1-D	SEL Solunk ES Term StdSup Buck 10K SEL Splunk ES Term StdSup Buck 1		\$10.000.00	K	31% 31%	\$6.900.00 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	EST-STD-1-D ESTU-ES-1000AN-D	SEL Splunk ES Term StdSup Buck 1 SEL Splunk ES TermUPG SSup Buck 1000AN		\$1.00 \$1.000.00	ĸ	31%	\$0.69 \$690.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0 en r	00 SPLUNK 00 SPLUNK
	ESTU-ES-1000AP-D	SEL Splunk ES TermUPG SSub Buck 1000AN SEL Splunk ES TermUPG SSup Buck 1000AP		\$1,000.00	K	31% 31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK
	ESTU-ES-1000EM-D	SEL Solunk ES TermUPG SSup Buck 1000EM		\$1.000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTU-ES-1000US-D	SEL Splunk ES TermUPG SSup Buck 1000US		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTU-ES-100AN-D ESTU-ES-100AP-D	SEL Solunk ES TermUPG SSup Buck 100AN SEL Solunk ES TermUPG SSup Buck 100AP		\$100.00 \$100.00	K	31% 31%	\$69.00 \$69.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	ESTU-ES-100AP-D ESTU-ES-100EM-D	SEL Splunk ES TermUPG SSup Buck 100AP SEL Splunk ES TermUPG SSup Buck 100EM		\$100.00 \$100.00	ĸ	31%	\$69.00 \$69.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	ESTU-ES-100US-D	SEL Splunk ES TermUPG SSup Buck 100US		\$100.00	K	31% 31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SPLUNK
	ESTU-ES-1AN-D	SEL Splunk ES TermUPG SSup Buck 1AN		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTU-ES-1AP-D	SEL Splunk ES TermUPG SSup Buck 1AP		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPLUNK
	ESTU-ES-1EM-D FSTU-ES-1US-D	SEL Splunk ES TermUPG SSup Buck 1EM SEL Splunk ES TermUPG SSup Buck 1US		\$1.00 \$1.00	K	31% 31%	\$0.69 \$0.69	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPLUNK 00 SPLUNK
	ESTU-ES-1US-D ESTU-GS-1000AN-D	SEL Splunk ES TermUPG SSup Buck 1US SEL Splunk ES TermUPG PSup Buck 1000AN		\$1.00 \$1.000.00	K	31%	\$690.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK 00 SPLUNK
	ESTU-GS-1000AN-D	SEL Splunk ES TermUPG PSup Buck 1000AN SEL Splunk ES TermUPG PSup Buck 1000AP		\$1,000.00	- K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK

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AND	SKU	DESCRIPTION	Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LI	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS FNH LP	RENEWA	ıL	THIRD PARTY PRODUCT PARTNER
	ESTILGS-1000EM.D	SEL Solunk ES Termi IDC DSun Burk 1000FM			К	31%	\$690.00	\$0.00	MNT LP	\$0.00	\$0.0	_	SO OO	sn	.00 SPLUNK	
	ESTU-GS-1000EM-D ESTU-GS-1000US-D	SEL Splunk ES TermUPG PSup Buck 1000EM SEL Splunk ES TermUPG PSup Buck 1000US		\$1.000.00 \$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC SC	.00 SPLUNK	
	ESTU-GS-100AN-D ESTU-GS-100AP-D	SEL Solunk ES TermUPG PSup Buck 100AN SEL Solunk ES TermUPG PSup Buck 100AP		\$100.00 \$100.00	K K	31% 31%	\$69.00 \$69.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0 \$0	.00 SPLUNK	
	ESTU-GS-100EM-D	SEL Splunk ES TermUPG PSup Buck 100EM		\$100.00	K	31% 31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SPLUNK	
	ESTU-GS-100US-D	SEL Splunk ES TermUPG PSup Buck 100US		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SPLUNK	
	ESTU-GS-1AN-D ESTU-GS-1AP-D	SEL Splunk ES TermUPG PSup Buck 1AN SEL Splunk ES TermUPG PSup Buck 1AP		\$1.00 \$1.00	K	31% 31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 SPLUNK	
	ESTU-GS-1EM-D	SEL Splunk ES TermUPG PSup Buck 1EM		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SPLUNK	
	ESTU-GS-1US-D	SEL Splunk ES TermUPG PSup Buck 1US		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SPLUNK	
	ESTUS-1K-1999-EM ESTUS-2K-4999-EM	SEL Splunk ES TRU SSup1K-1999GB/dayEM SEL Splunk ES TRU SSup2K-4999GR/dayEM		\$178.85 \$173.08	K	31% 31% 31% 31%	\$123.41 \$119.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		1.00 SPLUNK	
	ESTUS-500-999-EM	SEL Splunk ES TRU SSup500-999GB/dayEM		\$185.77	K	31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SPLUNK	
	ESTUS-5K-9999-EM	SEL Splunk ES TRU SSup5K-9999GB/dayEM		\$166.15	K	31%	\$114.64	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 SPLUNK	
	ESUITE-PLUS1-3YR ESUITE-PLUS1-5YR	SEL Ent Plus Suite 1 Writeable CLSTR 3y SEL Ent Plus Suite 1 Writeable CLSTR 5y		\$84,118.46 \$100.556.92	K	31%	\$58,041.74 \$69,384,27	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0	.00 SUPERNA	
	ESUITE-PLUS2-3YR	SEL Ent Plus Suite 2 Writeable CLSTR 3y		\$104,067.69	K	31% 31% 31% 31% 31% 31%	\$71,806.71	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SUPERNA	
	ESUITE-PLUS2-5YR	SEL Ent Plus Suite 2 Writeable CLSTR 5y		\$126,472.31	K	31%	\$87,265.89	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 SUPERNA	
	EXTE-100GB-AN-D EXTE-100GB-AP-D	SEL Splunk EXCH Term SSup 51-100GB/dayAN SEL Solunk EXCH Term SSup 51-100GB/dayAP		\$43,269.23 \$51.923.08	K	31%	\$29,855.77 \$35.826.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 SPLUNK	
	EXTE-100GB-EM-D	SEL Splunk EXCH Term SSup 51-100GB/dayEM		\$39,807.69	K	31% 31%	\$27,467,31	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SPLUNK	
	EXTE-100GB-US-D	SEL Splunk EXCH Term SSup 51-100GB/davUS		\$34.615.38	K	31% 31%	\$23.884.61	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		.00 SPLUNK	
	EXTE-101GB-AN-D EXTE-101GB-AP-D	SEL Splunk EXCH Term SSup >100+GB/dayAN SEL Splunk EXCH Term SSup >100+GB/dayAP		\$107,668.27 \$129.201.92	K	31%	\$74,291.11 \$89.149.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 SPLUNK	
	EXTE-101GB-AP-D	SEL Splunk EXCH Term SSub >100+GB/davEM		\$99.054.81	K	31% 31%	\$68.347.82	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC	.00 SPLUNK	
	EXTE-101GB-US-D	SEL Solunk EXCH Term SSup >100+GB/davUS		\$86.134.62	K	31%	\$59.432.89	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC	.00 SPLUNK	
	EXTE-10GB-AN-D EXTE-10GB-AP-D	SEL Splunk EXCH Term SSup 6-10GB/dayAN SEL Splunk EXCH Term SSup 6-10GB/davAP		\$7,211.54 \$8.653.85	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$4,975.96 \$5.971.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		.00 SPLUNK	
	EXTE-10GB-AP-D EXTE-10GB-EM-D	SEL Splunk EXCH Term SSup 6-10GB/davEM		\$8.653.85 \$6,634.62	K K	31%	\$5.971.16	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC SC	.00 SPLUNK	
	EXTE-10GB-US-D	SEL Splunk EXCH Term SSup 6-10GB/dayUS		\$5,769.23	K	31%	\$3,980.77	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SPLUNK	
	EXTE-20GB-AN-D EXTE-20GB-AP-D	SEL Splunk EXCH Term SSup 11-20GB/dayAN SEL Splunk EXCH Term SSup 11-20GB/dayAP		\$12,980.77 \$15,576.92	K	31%	\$8,956.73 \$10,748.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		.00 SPLUNK	
	EXTE-20GB-AP-D EXTE-20GB-EM-D	SEL Splunk EXCH Term SSup 11-20GB/dayAP SEL Splunk EXCH Term SSup 11-20GB/dayEM		\$15,576.92 \$11,942.31	K K	31%	\$10,748.07 \$8,240.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0 \$0	.00 SPLUNK	
	EXTE-20GB-US-D	SEL Splunk EXCH Term SSup 11-20GB/davUS		\$10.384.62	K	31%	\$7,165,39	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC	.00 SPLUNK	
	EXTE-50GB-AN-D	SEL Splunk EXCH Term SSup 21-50GB/dayAN		\$27,403.85	K	31% 31%	\$18,908.66	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		.00 SPLUNK	
	EXTE-50GB-AP-D EXTE-50GB-EM-D	SEL Splunk EXCH Term SSup 21-50GB/dayAP SEL Splunk EXCH Term SSup 21-50GB/dayEM		\$32,884.62 \$25,211.54	K	31% 31%	\$22,690.39 \$17,395.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 SPLUNK	
	EXTE-50GB-US-D	SEL Splunk EXCH Term SSup 21-50GB/dayUS		\$21.923.08	K	31%	\$15,126,93	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC	.00 SPLUNK	
	EXTE-5GB-AN-D	SEL Splunk EXCH Term SSup 3-5GB/dayAN		\$4,326.92	K	31% 31%	\$2,985.57	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SPLUNK	
	EXTE-5GB-AP-D EXTE-5GB-EM-D	SEL Splunk EXCH Term SSup 3-5GB/dayAP SEL Splunk EXCH Term SSup 3-5GB/dayEM		\$5,192.31 \$3,980.77	K	31% 31%	\$3,582.69 \$2,746.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 SPLUNK	
	EXTE-5GB-US-D	SEL Splunk EXCH Term SSup 3-5GB/dayUS		\$3,960.77	K	31%	\$2 388 46	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	so	00 SPLUNK	
	EXTG-100GB-AN-D	SEL Splunk EXCH Term PSup 51-100GB/dayAN		\$51,923.08	K	31% 31%	\$35,826.93	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SPLUNK	
	EXTG-100GB-AP-D	SEL Splunk EXCH Term PSup 51-100GB/dayAP		\$62,307.69	K	31%	\$42,992.31	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 SPLUNK	
	EXTG-100GB-EM-D EXTG-100GB-US-D	SEL Solunk EXCH Term PSup 51-100GB/dayEM SEL Splunk EXCH Term PSup 51-100GB/dayUS		\$47.769.23 \$41.538.46	K	31% 31% 31% 31% 31%	\$32.960.77 \$28.661.54	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	SC SC	.00 SPLUNK	
	EXTG-101GB-AN-D	SEL Splank EXCH Term PSup >100+GB/davAN		\$129.201.92	K	31%	\$89,149,32	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 SPLUNK	
	EXTG-101GB-AP-D	SEL Splunk EXCH Term PSup >100+GB/dayAP		\$155,042.31	K	31%	\$106,979.19	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 SPLUNK	
	EXTG-101GB-EM-D EXTG-101GB-US-D	SEL Solunk EXCH Term PSup >100+GB/davEM SEL Splunk EXCH Term PSup >100+GB/dayUS		\$118.865.77 \$103,361.54	K	31% 31%	\$82.017.38 \$71,319.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	SC	.00 SPLUNK	
	EXTG-101GB-0S-D	SEL Splunk EXCH Term PSup 5-100#GBidayOS SEL Splunk EXCH Term PSup 6-10GB/dayAN		\$8.653.85	K	31%	\$5.971.16	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC SC	.00 SPLUNK	
	EXTG-10GB-AP-D	SEL Splunk EXCH Term PSup 6-10GB/dayAP		\$10,384.62	K	31% 31%	\$7,165.39	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SPLUNK	
	EXTG-10GB-EM-D EXTG-10GB-US-D	SEL Splunk EXCH Term PSup 6-10GB/davEM SEL Splunk EXCH Term PSup 6-10GB/dayUS		\$7.961.54 \$6,923.08	K	31% 31%	\$5.493.46 \$4,776.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	SC	.00 SPLUNK	
	FXTG-20GB-AN-D	SEL Splunk EXCH Term PSup 0-10GB/dayAN		\$15,923.08	K	31%	\$4,776.93	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC SC	00 SPLUNK	
	EXTG-20GB-AP-D	SEL Splunk EXCH Term PSup 11-20GB/dayAP		\$18,692.31	K	31% 31%	\$12,897.69	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 SPLUNK	
	EXTG-20GB-EM-D EXTG-20GB-US-D	SEL Splunk EXCH Term PSup 11-20GB/dayEM SEL Splunk EXCH Term PSup 11-20GB/dayUS		\$14,330.77 \$12,461.54	K	31% 31%	\$9,888.23 \$8,598.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 SPLUNK	
	FXTG-50GB-AN-D	SEL Splunk EXCH Term PSun 21-50GB/dayAN		\$12,461.54	K	31%	\$22 690 39	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC SC	00 SPLUNK	
	EXTG-50GB-AP-D	SEL Splunk EXCH Term PSup 21-50GB/dayAP		\$39,461.54	K	31% 31%	\$27,228,46	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		.00 SPLUNK	
	EXTG-50GB-EM-D EXTG-50GB-US-D	SEL Splunk EXCH Term PSup 21-50GB/dayEM SEL Splunk EXCH Term PSup 21-50GB/dayUS		\$30,253.85 \$26,307.69	K	31% 31%	\$20,875.16 \$18,152.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 SPLUNK	
	FXTG-5GB-AN-D	SEL Splunk EXCH Term PSup 21-30GB/dayAN		\$5,192.31	K	31%	\$3 582 69	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC SC	00 SPLUNK	
	FXTG-5GB-AP-D	SEL Splunk EXCH Term PSup 3-5GB/dayAN SEL Splunk EXCH Term PSup 3-5GB/dayAP		\$6 230 77	K	31% 31%	\$4 299 23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 SPLUNK	
	EXTG-5GB-EM-D EXTG-5GB-US-D	SEL Splunk EXCH Term PSup 3-5GB/dayEM SEL Splunk EXCH Term PSup 3-5GB/dayUS		\$4,776.92 \$4,153.85	K	31% 31%	\$3,296.07 \$2,866.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 SPLUNK	
	EXTG-5GB-US-D	SEL Splunk Exch Term MSup 3-5GB/dayUS SEL EyeGlass Alarm Export v2		\$4,153.85 \$385.00	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SPLUNK	
	EYEGLASS-000 EYEGLASS-001	SEL EyeGlass Config Replication Isilon		\$1,128.00	K	31% 31%	\$265.65 \$778.32	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SUPERNA	
	EYEGLASS-002	SEL EyeGlass - Change Mgmt Reporting		\$667.00	K	31%	\$460.23	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		.00 SUPERNA	
	EYEGLASS-0032PA EYEGLASS-0032PB	SEL Evealass Cluster Cfa Ren Adv 2 Pack SEL Eyeglass Cluster Cfg Ren Base 2 Pack		\$6.282.00 \$3,590.00	K	31% 31%	\$4.334.58 \$2,477.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00		.00 SUPERNA	
	EYEGLASS-0032PE	SEL Eveglass Cluster Cfg Rep Ent 2 Pack		\$7 692 00	K	31%	\$5,307,48	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	so	00 SUPERNA	
	EYEGLASS-0032UA	SEL Eyeglass Base to ADV Upgrade 2 Pack		\$3,590.00	K	31% 31%	\$2,477.10	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 SUPERNA	
	EYEGLASS-0032UE EYEGLASS-003E	SEL IGLS BASIC-ADV TO ENT UPGRADE 2 PACK SEL EyeGlass DR Single Cluster License		\$4.015.00 \$6,909.23	K	31% 31%	\$2.770.35 \$4,767.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		.00 SUPERNA	
	EYEGLASS-004	SEL EveGlass Islion - RTO Reporting		\$1,410.00	K	31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC	.00 SUPERNA	
	EYEGLASS-006	SEL EveGlass Islion - RTO Reporting SEL Eveglass-Folder and Config Migration		\$1,410.00	K	31% 31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0	.00 SUPERNA	
	EYEGLASS-007 EYEGLASS-008	SEL EveGlass - Advanced DR Orchestration SEL EveGlass - Logging Export		\$2.308.00 \$385.00	K	31% 31%	\$1.592.52 \$265.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 SUPERNA	
	EYEGLASS-130	SEL Eyeglass - Logging Export SEL Eyeglass - Auto Clstr Wide Failover		\$1.026.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC SC	.00 SUPERNA	
	EYEGLASS-131	SEL Eyeglass - High Availability		\$1,026.00 \$1,410.00	K	31% 31%	\$972.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	SC	.00 SUPERNA	
	EYEGLASS-132 EYEGLASS-133	SEL Eyeglass - Client Fallover Steering SEL Eyeglass - Application Fallover		\$2,051.00 \$1,411.00	K	31% 31%	\$1,415.19 \$973.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00	\$0	.00 SUPERNA	
	EYEGLASS-133 EYEGLASS-I1	SEL Eyeglass - Application Failover SEL IGLS RHEL-Centos Installer License		\$1,411.00 \$3,077.00	K	31%	\$973.59 \$2,123.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		.00 SUPERNA	
	EZ-VFRIDGE	PowerMax Dell EMC Fridge		\$12,770.00	ĸ	31% 31%	\$8,811.30	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 DELL EMC	FRIDGE
	FC-0-50OS FC-1001-1500OS	SEL Framework Connector OS SEL Framework Connector OS		\$124.16 \$35.56	K	31% 31%	\$85.67 \$24.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 VARONIS	
	FC-1001-1500OS FC-100K-150KOS	SEL Framework Connector OS SEL Framework Connector OS		\$35.56 \$18.72	K	31%	\$24.54 \$12.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00		.00 VARONIS	
	FC-101-250OS	SEL Framework Connector OS		\$68.01	ĸ	31% 31%	\$46.93	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 VARONIS	
	FC-10K-20KOS FC-1501-2000OS	SEL Framework Connector OS SEL Framework Connector OS		\$21.84 \$32.13	K	31% 31%	\$15.07 \$22.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00		.00 VARONIS	
	FC-1501-2000OS FC-150K-OS	SEL Framework Connector OS SEL Framework Connector OS		\$32.13 \$18.41	K	31%	\$22.17 \$12.70	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00		.00 VARONIS	
	FC-2001-2500OS	SEL Framework Connector OS		\$29.95	K	31% 31%	\$20.67	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 VARONIS	
	FC-20K-35KOS	SEL Framework Connector OS		\$20.59	K	31%	\$14.21	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 VARONIS	
	FC-2501-4000OS FC-251-500OS	SEL Framework Connector OS SEL Framework Connector OS		\$28.08 \$51.78	K	31% 31%	\$19.38 \$35.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	SC SC	.00 VARONIS	
	FC-35K-50KOS	SEL Framework Connector OS SEL Framework Connector OS		\$51.78 \$19.96	K	31%	\$35.73 \$13.77	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	SC SC	.00 VARONIS	
	FC-4001-6000OS	SEL Framework Connector OS		\$26.20	K	31% 31%	\$18.08	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 VARONIS	
	FC-501-750OS FC-50K-100KOS	SEL Framework Connector OS SEL Framework Connector OS		\$41.80 \$19.34	K	31% 31%	\$28.84 \$13.34	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 VARONIS	
	FC-50K-100KOS FC-51-100OS	SEL Framework Connector OS SEL Framework Connector OS		\$19.34 \$86.72	K	31%	\$13.34 \$59.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00		.00 VARONIS	
	FC-6001-8000OS	SEL Framework Connector OS		\$24.33	ĸ	31% 31%	\$16.79	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 VARONIS	
	FC-751-1000OS	SEL Framework Connector OS		\$38.68	K	31% 31%	\$26.69	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	SC	.00 VARONIS	
	FC-8001-10KOS FLOW-CET1	SEL Framework Connector OS SEL Boomi Flow Standard Edit - Tier 1		\$23.08 \$3,000.00	K	31%	\$15.93 \$2,070.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 VARONIS	
	FLOW-CET2	SEL Boomi Flow Standard Edition - Tier 2		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 BOOMI	
	FLOW-CET3	SEL Boomi Flow Standard Edit - Tier 3		\$9,166.66	K	31% 31% 31% 31% 31%	\$6,325.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0	.00 BOOMI	
	FLOW-CET4 FLOW-EET1	SEL Boomi Flow Standard Edition - Tier 4 SEL Boomi Flow Enterprise Edit - Tier 1		\$13,333.33	K	31%	\$9,200.00 \$3,450.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 BOOMI	
	FLOW-EET1 FLOW-EET2	SEL Boomi Flow Enterprise Edit - Tier 1 SEL Boomi Flow Enterprise Edit - Tier 2		\$5,000.00 \$12,500.00	K	31% 31%	\$3,450.00 \$8.625.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0	.00 BOOMI	

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					NVP LEVEL 1		NVP MAINTENANCE	E AND WARRANTY UPG	RADE PRICE						
AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	FLOW-EET3	SEL Boomi Flow Enterorise Edit - Tier 3		\$20.000.00	К	31%	\$13.800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0./	00 BOOMI
	FLOW-EET4 FMI-1YR-00000025	SEL Boomi Flow Enterprise Edit - Tier 4 SEL 1YR 25-49TB FILE METADATA INDEX		\$25,000.00 \$769.23	K	31% 31%	\$17,250.00 \$530.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				00 BOOMI 00 INDEX ENGINES
	FMI-1YR-00000050	SEL 1YR 50-99TB FILE METADATA INDEX		\$634.62	ĸ	31% 31%	\$437.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	FMI-1YR-00000100	SEL 1YR 100-249TB FILE METADATA INDEX		\$519.23	K	31% 31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	FMI-1YR-00000250 FMI-1YR-00000500	SEL 1YR 250-499TB FILE METADATA INDEX SEL 1YR 500-999TB FILE METADATA INDEX		\$384.62 \$326.92	K	31%	\$265.39 \$225.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES 00 INDEX ENGINES
	FMI-1YR-00001000	SEL 1YR 1000-1999TB FILE METADATA INDEX		\$269.23	K	31% 31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	FMI-3YR-00000025	SEL 3YR 25-49TB FILE METADATA INDEX		\$2,076,92	K	31% 31%	\$1,433,07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	FMI-3YR-00000050	SEL 3YR 50-99TB FILE METADATA INDEX		\$1,713.46	K	31%	\$1,182.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	FMI-3YR-00000100 FMI-3YR-00000250	SEL 3YR 100-249TB FILE METADATA INDEX SEL 3YR 250-499TB FILE METADATA INDEX		\$1,401.92 \$1,038.46	K	31% 31%	\$967.32 \$716.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES 00 INDEX ENGINES
	FMI-3YR-00000500	SEL 3YR 500-999TB FILE METADATA INDEX		\$882.69	K	31%	\$609.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	FMI-3YR-00001000	SEL 3YR 500-999TB FILE METADATA INDEX SEL 3YR 1000-1999TB FILE METADATA INDE		\$882.69 \$726.92	K	31% 31%	\$609.06 \$501.57	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.6	00 INDEX ENGINES 00 INDEX ENGINES
	FMI-5YR-00000025 FMI-5YR-00000050	SEL 5YR 25-49TB FILE METADATA INDEX SEL 5YR 50-99TB FILE METADATA INDEX		\$3,076.92 \$2,538.46	K	31% 31%	\$2,123.07 \$1,751.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES 00 INDEX ENGINES
	FMI-5YR-00000100	SEL 5YR 100-249TB FILE METADATA INDEX SEL 5YR 100-249TB FILE METADATA INDEX		\$2,538.46	K	31%	\$1,751.54	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 INDEX ENGINES
	FMI-5YR-00000250	SEL 5YR 250-499TB FILE METADATA INDEX		\$1,538.46	K	31% 31%	\$1,061.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	FMI-5YR-00000500	SEL 5YR 500-999TB FILE METADATA INDEX		\$1,307.69	K	31%	\$902.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.6	00 INDEX ENGINES
	FMI-5YR-00001000 FUS11-PRO-F	SEL 5YR 1000-1999TB FILE METADATA INDE SEL: FUS11-PRO-F		\$1.076.92 \$175.99	K	31% 31%	\$743.07 \$121.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES 00 VMWARE
	FUS11-PRO-UG-F	SEL FUSIT-PRO-LIG-F		\$131.99	K	31%	\$91.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	FUS12PLAYC	SEL: FUS11-PRO-UG-F SEL FUS12-PLAY-C )		\$149.00	K	31% 31%	\$102.81	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0./	00 VMWARE
	FUS12PLAYC-I FUS12PLAYC-K	SEL FUS12-PLAY-C )		\$149.00	K	31% 31%	\$102.81 \$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	FUS12PLAYUGC	SEL FUS12-PLAY-C ) SEL FUS12-PLAY-UG-C )		\$172.00 \$79.00	K	31%	\$118.68 \$54.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				00 VMWARE 00 VMWARE
	FUS12PLAYUGC-I	SEL FUS12-PLAY-UG-C )		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	FUS12PLAYUGC-K	SEL FUS12-PLAY-UG-C )		\$91.56	ĸ	31%	\$63.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	FUS12PROC	SEL FUS12-PRO-C )		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 VMWARE
	FUS12PROC-I FUS12PROC-K	SEL FUS12-PRO-C ) SEL FUS12-PRO-C )		\$199.00 \$229.47	K	31%	\$137.31 \$158.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	FUS12PROC-K FUS12PROPLUGC	SEL FUS12-PRO-PLAY-UG-C )		\$89.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	FUS12PROPLUGC-I	SEL FUS12-PRO-PLAY-UG-C )		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	FUS12PROPLUGC-K FUS12PROUGC	SEL FUS12-PRO-PLAY-UG-C ) SEL FUS12-PRO-UG-C )		\$103.05 \$99.00	K	31% 31%	\$71.10 \$68.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	FUS12PROLIGC-I	SELEUS12-PRO-LIG-C )		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	FUS12PROUGC-K	SEL FUS12-PRO-UG-C )		\$114.54	ĸ	31% 31%	\$79.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	GDPR-0-50OS	SEL GDPR Patterns OS		\$68.98	K	31% 31%	\$47.60 \$13.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.6	00 VARONIS
	GDPR-1001-1500OS GDPR-100K-150KOS	SEL GDPR Patterns OS SEL GDPR Patterns OS		\$19.76 \$10.40	K	31%	\$13.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VARONIS 00 VARONIS
	GDPR-101-250OS	SEL GDPR Patterns OS		\$37.78	K	31% 31%	\$7.18 \$26.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VARONIS
	GDPR-10K-20KOS	SEL GDPR Patterns OS		\$12.13	K	31% 31%	\$8.37 \$12.32	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VARONIS
	GDPR-1501-2000OS	SEL GDPR Patterns OS		\$17.85	K	31%	\$12.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VARONIS
	GDPR-150K-OS GDPR-2001-2500OS	SEL GDPR Patterns OS SEL GDPR Patterns OS		\$10.23 \$16.64	K	31%	\$7.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VARONIS
	GDPR-20K-35KOS	SEL GDPR Patterns OS		\$11.44	K	31% 31%	\$11.48 \$7.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VARONIS
	GDPR-2501-4000OS	SEL GDPR Patterns OS		\$15.60 \$28.77	K	31% 31%	\$10.76 \$19.85	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0./	00 VARONIS
	GDPR-251-500OS	SEL GDPR Patterns OS		\$28.77	K	31%	\$19.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VARONIS
	GDPR-35K-50KOS GDPR-4001-6000OS	SEL GDPR Patterns OS SEL GDPR Patterns OS		\$11.09 \$14.56	K	31% 31%	\$7.65 \$10.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VARONIS 00 VARONIS
	GDPR-501-750OS	SEL GDPR Patterns OS		\$23.22	K	31%	\$16.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VARONIS
	GDPR-50K-100KOS	SEL GDPR Patterns OS		\$10.75	K	31% 31%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VARONIS
	GDPR-51-100OS	SEL GDPR Patterns OS		\$48.18	K	31% 31%	\$33.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VARONIS
	GDPR-6001-8000OS GDPR-751-1000OS	SEL GDPR Patterns OS SEL GDPR Patterns OS		\$13.52 \$21.49	K	31%	\$9.33 \$14.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				00 VARONIS 00 VARONIS
	GDPR-8001-10KOS	SEL GDPR Patterns OS		\$12.82	K	31% 31% 31% 31% 31% 31%	\$8.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VARONIS
	H7MPAN10UCV2-K	SEL HZ7-MGP-ADN-10-UG-C )		\$1,237.36	K	31%	\$853.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HCI-ADV-CPU-F HCIADVPUC	SEL: HCI-ADV-CPU-F SEL HCI-ADV-CPU-C )		\$8,371.00 \$7,710.00	K	31%	\$5,775.99 \$5,319.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				00 CARAHSOFT 00 VMWARE
	HCIADVPUC-I	SEL HCI-ADV-CPU-C )		\$9,020.70	K	31%	\$6,224.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HCIADVPUC-K	SEL HCI-ADV-CPU-C )		\$9.079.07	K	31% 31%	\$6,264,56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HCIAKCPUF HCIENNCPUC	SEL: HCI-AK-CPU-F SEL HCI-ENN-CPLI-C )		\$8,893.50 \$9,645.00	K	31%	\$6,136.52 \$6,655.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSOFT
	HCIENNCPUC-I	SEL HCI-ENN-CPU-C ) SEL HCI-ENN-CPU-C )		\$9,645.00 \$11,284.65	K	31% 31%	\$6,655.05 \$7,786.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	HCIENNCPLIC-K	SELHCI-ENN-CPU-C)		\$10,620,80	K	31%	\$7 328 35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HCI-ENT-CPU-F	SEL: HCI-ENT-CPU-F		\$11,198.00	K	31% 31%	\$7,726.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.6	00 CARAHSOFT
	HCIESKITC HCIESKITC-I	SEL HCI-ES-KIT-C ) SEL HCI-ES-KIT-C )		\$20,015.00 \$23,417.55	K	31% 31%	\$13,810.35 \$16,158.11	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	HCIESKITC-K	SEL HCI-ES-KIT-C ) SEL HCI-ES-KIT-C )		\$23,417.55 \$23,559.61	K	31%	\$16,158.11 \$16,256.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE 00 VMWARE
	HCI-ES-KIT-F	SEL: HCI-ES-KIT-F		\$21.873.50	K	31%	\$15,092,72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSOFT
	HCIOMKITC	SEL HCI-OM-KIT-C)		\$11,440.00	K	31% 31%	\$7,893.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HCIOMKITC-I	SEL HCI-OM-KIT-C )		\$13,384,80	K	31% 31% 31% 31%	\$9.235.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HCIOMKITC-K HCI-OM-KIT-F	SEL HCI-OM-KIT-C ) SFI : HCI-OM-KIT-F		\$12,551.85 \$13,183,50	K	31%	\$8,660.78 \$9,096.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 CARAHSOFT
	HCI-RBAD-25VM-F	SEL: HCI-OM-KIT-F SEL: HCI-RBAD-25VM-F		\$13.183.50 \$27,703.50	K	31%	\$9.096.62 \$19,115.42	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 CARAHSOFT
	HCI-RBEN-25VM-F	SEL: HCI-RBEN-25VM-F		\$36.283.50	K	31% 31%	\$25.035.62	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSOFT
	HCI-RBST-25VM-F	SEL: HCI-RBST-25VM-F		\$17 528 50	K	31%	\$12,094.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSOFT
	HCIRBV25VC HCIRBV25VC-I	SEL HCI-RBV-25V-C ) SEL HCI-RBV-25V-C )		\$27.095.00 \$31,701.15	K	31% 31%	\$18.695.55 \$21.873.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	HCIRBV25VC-K	SEL HCI-RBV-25V-C)		\$31,910.82	K	31%	\$22,018.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HCIRSD25VC	SEL HCI-RSD-25V-C)		\$19,395.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$13,382.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	HCIRSD25VC-I HCIRSD25VC-K	SEL HCI-RSD-25V-C ) SEL HCI-RSD-25V-C )		\$22,692.15 \$22.870.06	K	31%	\$15,657.58 \$15,780.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	HCIRSD25VC-R HCISTDCPUC	SEL HCI-RSD-25V-C ) SEL HCI-STD-CPU-C )		\$22,870.06	K	31%	\$15,780.34	\$0.00	\$0.00	\$0.00	\$0.00				00 VMWARE
	HCISTDCPUC-I	SEL HCI-STD-CPU-C )		\$4,165.20	K	31%	\$2,873.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HCISTDCPUC-K	SEL HCI-STD-CPU-C)		\$4,194,76	K	31%	\$2,894.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.6	00 VMWARE
	HCISTDCPUF HDP-ENT-1Y	SEL: HCI-STD-CPU-F SEL Cloudera HDP Ent Plus Sub 1 Node		\$3,916.00 \$12.308.00	K	31%	\$2,702.04 \$8,492.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 CARAHSOFT 00 HORTONWORKS
	HDP-SCHNG-1Y	SEL Solr Search		\$24,615.38	K	31% 31%	\$16,984.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 HORTONWORKS
	HEC100C	SEL HZ-ENTC-100-C )		\$50,000,00	K	31% 31%	\$34 500 00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HEC100C-I HEC100C-K	SEL HZ-ENTC-100-C ) SFI HZ-ENTC-100-C )		\$55,000.00 \$52,743.00	K	31%	\$37,950.00 \$36,392.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE 00 VMWARE
	HEC100C-K HEC10C	SEL HZ-ENTC-100-C ) SEL HZ-ENTC-10-C )		\$52,743.00 \$5,000.00	K	31% 31%	\$36,392.67 \$3,450.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	HEC10C-I	SEL HZ-ENTC-10-C )		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HEC10C-K	SEL HZ-ENTC-10-C )		\$5,274.00	K	31% 31%	\$3,639,06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HEN100C-I	SEL HZ-ENTN-100-C ) SEL HZ-ENTN-100-C )		\$30,000.00 \$33,000.00	K	31%	\$20,700.00 \$22,770.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				00 VMWARE
	HEN100C-I HEN100C-K	SEL HZ-ENTN-100-C ) SEL HZ-ENTN-100-C )		\$33.000.00 \$31,594.00	K	31% 31%	\$22,770.00 \$21,799.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				00 VMWARE 00 VMWARE
	HEN10C	SEL HZ-ENTN-10-C)		\$3,000.00	K	31%	\$2,070,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HEN10C-I	SEL HZ-ENTN-10-C )		\$3,300.00	K	31% 31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.6	00 VMWARE
	HEN10C-K HFLEX-T1A	SEL HZ-ENTN-10-C ) SEL Boomi HUB FLEX EDIT - TIER 1		\$3.159.00 \$260.00	K	31% 31%	\$2.179.71 \$179.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 BOOMI
	HFLEX-T1A HFLEX-T2A	SEL Boomi HUB Flex Edition - Tier II		\$260.00	K	31%	\$603.75	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.U	00 BOOMI
	HFLEX-T3A	SEL Boomi HUB Flex Edition - Tier II SEL Boomi HUB Flex Edition - Tier III		\$1,500.00	K	31% 31%	\$603.75 \$1,035.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 BOOMI
		SEL Boomi HUB Flex Edition - Base		\$3,000.00	K	31% 31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 BOOMI
	HFLEX-T4A						\$2.932.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	en/	00 BOOMI
	HFLEX-T5A	SEL Boomi HUB Flex Edition - Standard		\$4,250.00	V	3176									
	HFLEX-T5A HFLEX-T6A HFLEX-T7A	SEL Boomi HUB Flex Edition - Standard SEL Boomi HUB Flex Edit - Professional SEL Boomi HUB Flex Edition - Enterprise		\$4,250.00 \$6,000.00 \$9,000.00	K	31% 31%	\$4,140.00 \$6,210.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 BOOMI 00 BOOMI

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AND	sku	DESCRIPTION	Model Sub	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LI	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWA	L THIRD PARTY PRODUCT PARTNER
	HNXEDC100C-I	SEL HNX-ED-C100-C )		\$79.681.25	К	31%	\$54,980,06	\$0.00	SO.OO	\$0.00	\$0.0	_	\$0.00	\$0	.00 VMWARE
	HNXEDC100C-I HNXEDC100C-K HNXEDC10C	SEL HNX-ED-C100-C ) SEL HNX-ED-C100-C ) SEL HNX-ED-C10-C )		\$83,129.02 \$7.625.00	K	31%	\$57,359.02 \$5.261.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0	.00 VMWARE
	HNXEDC10C-I	SEL HNX-ED-C10-C )		\$7.968.13	K	31% 31%	\$5,498.01	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 VMWARE
	HNXEDC10C-K HUTE-100-249AN-D	SEL HNX-ED-C10-C ) SEL Solunk-Hadooo Term+SSup100-249NdAN		\$8,312.90 \$3,807.69	K	31% 31%	\$5,735.90 \$2.627.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0	.00 VMWARE
	HUTE-100-249AP-D	SEL Splunk-Hadoop Term+SSup100-249NdAN SEL Splunk-Hadoop Term+SSup100-249NdAP		\$3,807.69	K	31%	\$2,627.31	\$0.00	\$0.00	\$0.00	\$0.0				.00 SPLUNK
	HUTE-100-249EM-D	SEL Splunk-Hadoop Term+SSup100-249NdEM		\$3,503.08	K	31% 31% 31% 31% 31% 31% 31% 31% 31% 31%	\$2,417.13	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTE-100-249US-D HUTE-10-24AN-D	SEL Splunk-Hadoop Term+STDSup100-249NdUS SEL Splunk-Hadoop Term+SSup10-24NdAN		\$3,046.15 \$4,326.92	K	31%	\$2,101.84 \$2,985.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0 \$0	.00 SPLUNK
	HUTE-10-24AP-D	SEL Splunk-Hadoop Term+SSup10-24NdAP		\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTE-10-24EM-D HUTE-10-24US-D	SEL Splunk-Hadoop Term+SSup10-24NdEM SEL Splunk-Hadoop Term+STDSup10-24NdUS		\$3,980.77 \$3,461.54	K	31%	\$2,746.73 \$2,388.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 SPLUNK .00 SPLUNK
	HUTE-250-499AN-D	SEL Splunk-Hadoop Term+STDSup10-24NdUS SEL Splunk-Hadoop Term+SSup250-499NdAN		\$3,461.54 \$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0 \$0	.00 SPLUNK
	HUTE-250-499AP-D	SEL Splunk-Hadoop Term+SSup250-499NdAP		\$4,153.85	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTE-250-499EM-D HUTE-250-499US-D	SEL Splunk-Hadoop Term+SSup250-499NdEM SEL Splunk-Hadoop Term+STDSup250-499NdUS		\$3,184.62 \$2,769.23	K	31%	\$2,197.39 \$1.910.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 SPLUNK
	HUTE-25-49AN-D	SEL Splunk-Hadoop Term+SSup25-49NdAN		\$4,153.85	K	31% 31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTE-25-49AP-D HUTE-25-49EM-D	SEL Splunk-Hadoop Term+SSup25-49NdAP SEL Splunk-Hadoop Term+SSup25-49NdEM		\$4,984.62 \$3.821.54	K	31% 31% 31%	\$3,439.39 \$2.636.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 SPLUNK .00 SPLUNK
	HUTE-25-49US-D	SEL Splunk-Hadoop Term+STDSup25-49NdUS		\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTE-500-999AN-D HUTE-500-999AP-D	SEL Solunk-Hadoop Term+SSup500-999NdAN SEL Solunk-Hadoop Term+SSup500-999NdAP		\$3.028.85 \$3.634.62	K	31% 31% 31% 31%	\$2.089.91 \$2.507.89	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTE-500-999EM-D	SEL Splunk-Hadoop Term+SSup500-999NdEM		\$3,634.62	K	31%	\$2,507.89	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		.00 SPLUNK
	HUTE-500-999US-D	SEL Splunk-Hadoop Term+STDSup500-999NdUS		\$2,423.08	K	31%	\$1,671.93	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTE-50-99AN-D HUTE-50-99AP-D	SEL Splunk-Hadoop Term+SSup50-99NdAN SEL Splunk-Hadoop Term+SSup50-99NdAP		\$3.980.77 \$4.776.92	K	31%	\$2.746.73 \$3,296.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 SPLUNK
	HUTE-50-99EM-D	SEL Splunk-Hadoop Term+SSup50-99NdEM		\$3.662.31	K	31%	\$2.526.99	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTE-50-99US-D	SEL Splunk-Hadoop Term+STDSup50-99NdUS		\$3,184.62	K	31% 31% 31% 31%	\$2,197.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00		.00 SPLUNK
	HUTG-100-249AN-D HUTG-100-249AP-D	SEL Splunk-Hadoop Term +PSup100-249NdAN SEL Splunk-Hadoop Term +PSup100-249NdAP		\$4,572.69 \$5,486.54	K	31% 31%	\$3,155.16 \$3,785.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0 \$0	I.00 SPLUNK I.00 SPLUNK
	HUTG-100-249EM-D	SEL Splunk-Hadoop Term +PSup100-249NdEM		\$4,206,92	K	31% 31%	\$2,902,77	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTG-100-249US-D HUTG-10-24AN-D	SEL Splunk-Hadoop Term+PRMSup100-249NdUS SEL Splunk-Hadoop Term+PSup10-24NdAN		\$3,657.69 \$5,192.31	K	31%	\$2,523.81 \$3.582.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 SPLUNK .00 SPLUNK
	HUTG-10-24AP-D	SEL Splunk-Hadoop Term +PSup10-24NdAP		\$6,230.77	K	31% 31%	\$4,299.23	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTG-10-24EM-D HUTG-10-24US-D	SEL Splunk-Hadoop Term +PSup10-24NdEM SEL Splunk-Hadoop Term+PRMSup10-24NdUS		\$4,776.92 \$4,153.85	K	31% 31%	\$3,296.07 \$2,866.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK .00 SPLUNK
	HUTG-250-499AN-D	SFI Splunk-Hadoon Term +PSun250-499NdAN		\$4,153,85	K	31%	\$2,866,16	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0	00 SPLUNK
	HUTG-250-499AP-D	SEL Splunk-Hadoop Term +PSup250-499NdAP		\$4,984.62	K	31% 31%	\$3,439.39	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTG-250-499EM-D HUTG-250-499US-D	SEL Splunk-Hadoop Term +PSup250-499NdEM SEL Splunk-Hadoop Term+PRMSup250-499NdUS		\$3,821.54 \$3,323.08	K	31% 31%	\$2,636.86 \$2,292.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 SPLUNK
	HUTG-25-49AN-D HUTG-25-49AP-D	SEL Splunk-Hadoop Term +PSup25-49NdAN SEL Splunk-Hadoop Term +PSup25-49NdAP		\$4,983.46	K	31% 31%	\$3,438.59 \$4,126.46	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0	00 SPLUNK
	HUTG-25-49AP-D	SEL Splunk-Hadoop Term +PSup25-49NdAP		\$5,980.38	K	31%	\$4,126.46	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK .00 SPLUNK
	HUTG-25-49EM-D HUTG-25-49US-D	SEL Splunk-Hadoop Term +PSup25-49NdEM SEL Splunk-Hadoop Term+PRMSup25-49NdUS		\$4,584.23 \$3,986.54	K	31% 31%	\$3,163.12 \$2,750.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTG-500-999AN-D	SEL Splunk-Hadoop Term +PSup500-999NdAN		\$3,634.62	K	31% 31%	\$2,507.89	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTG-500-999AP-D HUTG-500-999EM-D	SEL Solunk-Hadoop Term +PSup500-999NdAP SEL Splunk-Hadoop Term +PSup500-999NdEM		\$4.361.54 \$3,343.85	K	31% 31%	\$3.009.46 \$2,307.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00		.00 SPLUNK .00 SPLUNK
	HUTG-500-999US-D	SEL Splunk-Hadoop Term+PRMSup500-999NdUS		\$2 907 69	K	31%	\$2,006,31	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	00 SPLUNK
	HUTG-50-99AN-D HUTG-50-99AP-D	SEL Splunk-Hadoop Term +PSup50-99NdAN SEL Splunk-Hadoop Term +PSup50-99NdAP		\$4,774.62	K	31% 31%	\$3,294.49	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 SPLUNK
	HUTG-50-99AP-D HUTG-50-99EM-D	SEL Splunk-Hadoop Term +PSup50-99NdAP SEL Splunk-Hadoop Term +PSup50-99NdEM		\$5.728.85 \$4.392.69	K	31% 31%	\$3.952.91 \$3,030.96	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00 \$0.00		.00 SPLUNK
	HUTG-50-99US-D	SEL Solunk-Hadoon Term+PRMSun50-99NdUS		\$3,819,23	K	31% 31%	\$2 635 27	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	00 SPLUNK
	HWC-FLEX-CNT-1Y	SEL Fix Sprt Contact - 1 yr - Required		\$15,385.00 \$8,615.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 HORTONWORKS .00 HORTONWORKS
	HWC-FLEXCREDITS HWC-FLEXPLAN-1Y	SEL HWX Connect Fix Crdts - 12 Credits SEL HWX Connect Fix Plan 1Y		\$23,077.00	K	31% 31%	\$5,944.35 \$15,923.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00 \$0.00	\$0.00 \$0.00	\$0	00 HORTONWORKS
	HZ7ADAADC100UGF HZ7ADAADC10UGF	SEL: HZ7-ADA-ADC100-UG-F SEL: HZ7-ADA-ADC10-UG-F		\$12,463.00	K	31% 31%	\$8,599.47	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0	.00 CARAHSOFT .00 CARAHSOFT
	HZ7ADAADC100GF HZ7ADAADN100UGF	SEL: HZ7-ADA-ADIC10-UG-F SEL: HZ7-ADA-ADN100-UG-F		\$1,246.30 \$6,292.00	K	31%	\$859.95 \$4,341.48	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00	\$0 \$0	.00 CARAHSOFT
	HZ7ADAADN10UGF	SEL: HZ7-ADA-ADN100-UG-F SEL: HZ7-ADA-ADN10-UG-F		\$629.20	K	31% 31%		\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7ADAENC100UGF HZ7ADAENC10UGF	SEL: HZ7-ADA-ENC100-UG-F SEL: HZ7-ADA-ENC10-UG-F		\$34,364.00 \$3,436.40	K	31% 31%	\$23,711.16 \$2,371.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0	.00 CARAHSOFT
	HZ7ADAENN100UGF	SEL: HZ7-ADA-ENN100-UG-F		\$18,755.00	K	31%	\$12,940.95	\$0.00	\$0.00	\$0.00	\$0.0			\$0	.00 CARAHSOFT
	HZ7ADAENN10UGF	SEL: HZ7-ADA-ENN10-UG-F		\$1,875.50	K	31%	\$1,294.10	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7ADC2503PSSSF HZ7ADC250PSSSF	SEL: HZ7-ADC-250-3P-SSS-F SEL: HZ7-ADC-250-P-SSS-F		\$74,687.98 \$28,290.90	K	31% 31% 31% 31%	\$51,534.71 \$19.520.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0 \$0	.00 CARAHSOFT
	HZ7ADC5003PSSSF	SEL: HZ7-ADC-500-3P-SSS-F		\$149,375.95	K	31%	\$103,069.41	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7ADC500PSSSF HZ7ADN1K3PSSSF	SEL: HZ7-ADC-500-P-SSS-F SEL: HZ7-ADN-1K-3P-SSS-F		\$56,581.80 \$186,945.00	K	31% 31% 31%	\$39,041.44 \$128,992.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 CARAHSOFT .00 CARAHSOFT
	HZ7ADN1KPSSSF	SEL: HZ7-ADN-1K-P-SSS-F		\$70.812.50	K	31% 31%	\$48.860.63 \$25,798.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0	00 CARAHSOFT
	HZ7ADN2003PSSSF	SFI : HZ7-ADN-200-3P-SSS-E		\$37,389.00	K	31%	\$25,798.41	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7ADN200PSSSF HZ7ADN203PSSSF	SEL: HZ7-ADN-200-P-SSS-F SEL: HZ7-ADN-20-3P-SSS-F		\$14.162.50 \$3.740.35	K	31% 31%	\$9.772.13 \$2.580.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0 \$0	.00 CARAHSOFT .00 CARAHSOFT
	HZ7ADN20PSSSF	SEL: HZ7-ADN-20-P-SSS-F		\$1.416.80	K	31% 31%	\$977.59	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7ADN5003PSSSF HZ7ADN500PSSSF	SEL: HZ7-ADN-500-3P-SSS-F SEL: HZ7-ADN-500-P-SSS-F		\$93,473.95 \$35.406.80	K	31%	\$64,497.03 \$24.430.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0	.00 CARAHSOFT .00 CARAHSOFT
	HZ7-AP-ADC100-F	SEL: HZ7-AP-ADC100-F		\$36,795.00	K	31% 31%	\$25,388.55	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7-AP-ADC10-F HZ7-AP-ADN100-F	SEL: HZ7-AP-ADC10-F SEL: HZ7-AP-ADN100-F		\$3.679.50 \$22.605.00	K	31%	\$2.538.86 \$15.597.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0	.00 CARAHSOFT
	HZ7-AP-ADN10-F	SEL: HZ7-AP-ADN10-F		\$2,260.50	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$1,559.75	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7APAENC100UGF	SFI: HZ7-APA-FNC100-LIG-F		\$31,201.50	K	31%	\$21,529.04	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7APAENC10UGF HZ7APAENN100UGF	SEL: HZ7-APA-ENC10-UG-F SEL: HZ7-APA-ENN100-UG-F		\$3,120.70 \$18.697.80	K	31%	\$2,153.28 \$12,901.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0	.00 CARAHSOFT
	HZ7APAENN10UGF	SEL: HZ7-APA-ENN10-UG-F		\$1,868.90	K	31%	\$1,289.54	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7APSENC100UGF	SEL: HZ7-APS-ENC100-UG-F SEL: HZ7-APS-ENC10-UG-F		\$46,827.00	K	31%	\$32,310.63	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7APSENC10UGF HZ7APSENN100UGF	SEL: HZ7-APS-ENC10-UG-F		\$4,682.70 \$28,072.00	K K	31% 31%	\$3,231.06 \$19,369.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 CARAHSOFT
	HZ7APSENN10UGF	SEL: HZ7-APS-ENN100-UG-F SEL: HZ7-APS-ENN10-UG-F		\$2,807,20	K	31% 31%	\$1.936.97	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7-AP-STC100-F HZ7-AP-STC10-F	SEL: HZ7-AP-STC100-F SEL: HZ7-AP-STC10-F		\$22,605.00 \$2,260.50	K	31%	\$15,597.45 \$1,559.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 CARAHSOFT
	HZ7APSTCADC100UF	SEL: HZ7-AP-STC-ADC100-UG-F		\$15,609.00	K	31% 31%	\$10,770.21	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7APSTCADC10UGF	SEL: HZ7-AP-STC-ADC10-UG-F		\$1.560.90	K	31% 31%	\$1.077.02	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7-AP-STN100-F HZ7-AP-STN10-F	SEL: HZ7-AP-STN100-F SEL: HZ7-AP-STN10-F		\$14,135.00 \$1,413.50	K	31%	\$9,753.15 \$975.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0	.00 CARAHSOFT
	HZ7APSTNADN100UF	SEL: HZ7-AP-STN-ADN100-UG-F		\$9.317.00	K	31% 31% 31% 31% 31% 31% 31% 31%	\$6.428.73	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7APSTNADN10UGF	SEL: HZ7-AP-STN-ADN10-UG-F		\$931.70	K	31%	\$642.87	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7AVAAPADC100UF HZ7AVAAPADC10UGF	SEL: HZ7-AVA-APADC100-UG-F SEL: HZ7-AVA-APADC10-UG-F		\$21.780.00 \$2,178.00	K K	31%	\$15.028.20 \$1,502.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 CARAHSOFT .00 CARAHSOFT
	HZ7AVAAPADN100UF	SEL: HZ7-AVA-APADN100-UG-F		\$12,463.00	K	31%	\$8,599,47	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7AVAAPADN10UGF HZ7AVSAPADC100UF	SEL: HZ7-AVA-APADN10-UG-F SEL: HZ7-AVS-APADC100-UG-F		\$1,246.30 \$29.221.50	K	31%	\$859.95 \$20.162.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		.00 CARAHSOFT
	HZ7AVSAPADC10UGF	SEL: HZ7-AVS-APADC10-UG-F		\$2,922.70	K	31% 31%	\$2,016.66	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7AVSAPADN100UF	SEL: HZ7-AVS-APADN100-UG-F		\$17.363.50	K	31% 31%	\$11.980.82	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7AVSAPADN10UGF HZ7ENAENC100UGF	SEL: HZ7-AVS-APADN10-UG-F SEL: HZ7-ENA-ENC100-UG-F		\$1,736.90 \$18,755.00	K	31%	\$1,198.46 \$12.940.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7ENAENC10UGF	SEL: HZ7-ENA-ENC10-UG-F		\$1,875.50	ĸ	31% 31%	\$1,294.10	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7ENAENN100UGF HZ7ENAENN10UGF	SEL: HZ7-ENA-ENN100-UG-F SEL: HZ7-ENA-ENN10-UG-F		\$8,107.00 \$810.70	K	31% 31%	\$5,593.83 \$559.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		.00 CARAHSOFT
	HZ7ENC2503PSSSF	SEL: HZ7-ENC-250-3P-SSS-E		\$107.538.02	K	31%	\$74,201.23 \$28,106.53	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0	.00 CARAHSOFT
	HZ7ENC250PSSSF	SEL: HZ7-ENC-250-P-SSS-F		\$40,734.10	K	31% 31%	\$28,106.53	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00		\$0	.00 CARAHSOFT

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AND	SKU	DESCRIPTION	Model Sub sku	PRICE USD	CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		THIRD PARTY PRODUCT PARTNER
	HZ7ENC5003PSSSF HZ7ENC500PSSSF	SEL: HZ7-ENC-500-3P-SSS-F SEL: HZ7-ENC-500-P-SSS-F		\$215.078.95 \$81.469.30	K	31% 31%	\$148.404.48 \$56.213.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0.0	CARAHSOFT	1
	HZ7ENN1K3PSSSF	SEL: HZ7-ENN-1K-3P-SSS-F		\$261,723.00	K		\$180.588.87	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	CARAHSOFT	ſ
	HZ7ENN1KPSSSF	SEL: HZ7-ENN-1K-P-SSS-F		\$99,137.50	K	31% 31%	\$68,404.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT	1
	HZ7ENN2003PSSSF HZ7ENN200PSSSF	SEL: HZ7-ENN-200-3P-SSS-F SEL: HZ7-ENN-200-P-SSS-F		\$52,309.75 \$19.814.30	K	31% 31%	\$36,093.73 \$13.671.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	CARAHSOFT	
	HZ7ENN203PSSSF	SEL: HZ7-ENN-20-P-SSS-F SEL: HZ7-ENN-20-3P-SSS-F		\$5,230.10	K		\$3,608.77	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		CARAHSOFT	r
	HZ7ENN20PSSSF	SEL: HZ7-ENN-20-P-SSS-F		\$1,981.10	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$1,366.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT	Т
	HZ7ENN5003PSSSF HZ7ENN500PSSSF	SEL: HZ7-ENN-500-3P-SSS-F SFI: HZ7-ENN-500-P-SSS-F		\$130,862.95	K	31%	\$90,295.44	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT	<u>i</u>
	HZ7ENN500PSSSF HZ7STAADC100UGF	SEL: HZ7-ENN-500-P-SSS-F SEL: HZ7-STA-ADC100-UG-F		\$49,569.30 \$26,136.00	K	31%	\$34,202.82 \$18,033.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		CARAHSOFT	5
	HZ7STAADC10UGF	SEL: HZ7-STA-ADC10-UG-F		\$2,613.60	K	31%	\$1,803.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT	Т
	HZ7STAADCA100UGF	SEL: HZ7-STA-ADCA100-UG-F		\$13,673,00	K	31%	\$9,434.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT	1
	HZ7STAADCA10UGF HZ7STAADN200UGF	SEL: HZ7-STA-ADCA10-UG-F SEL: HZ7-STA-ADN200-UG-F		\$1,367.30 \$38.659.50	K	31%	\$943.44 \$26.675.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		CARAHSOFT	
	HZ7STAADN200UGF	SEL: HZ7-STA-ADN20U-UG-F SEL: HZ7-STA-ADN20-UG-F		\$38,859.50	K	31% 31%	\$26,675.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT	Г
	HZ7STAADNA200UGF	SEL: HZ7-STA-ADNA200-UG-F		\$26.075.50	K	31%	\$17,992,10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT	Т
	HZ7STAADNA20UGF	SEL: HZ7-STA-ADNA20-UG-F		\$2,608.10	K	31% 31%	\$1,799.59	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	CARAHSOFT	1
	HZ7STAENCA100UGF HZ7STAENCA10UGF	SEL: HZ7-STA-ENCA100-UG-F SEL: HZ7-STA-ENCA10-UG-F		\$29,288.60 \$2.928.20	K	31%	\$20,209.13 \$2.020.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		CARAHSOFT CARAHSOFT	
	HZ7STAENNA200UGF	SEL: HZ7-STA-ENNA200-UG-F		\$11.842.60	K	31% 31% 31% 31% 31%	\$8.171.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT	Т
	HZ7STAENNA20UGF	SEL: HZ7-STA-ENNA20-UG-F		\$1.183.60	K	31%	\$816.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT	i
	HZ8A100AERCC	SEL HZ8-A100-AERC-C )		\$34,450.00	K	31%	\$23,770.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	VMWARE	
	HZ8A100AERCC-I HZ8A100AERCC-K	SEL HZ8-A100-AERC-C ) SEL HZ8-A100-AERC-C )		\$36.000.25 \$37,657.06	K	31% 31%	\$24.840.17 \$25,983.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE	
	HZ8A10AERCC	SEL HZ8-A10-AERC-C )		\$3,445.00	K	31%	\$2,963.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
	HZ8A10AERCC-I	SEL HZ8-A10-AERC-C )		\$3,600.03	ĸ	31% 31%	\$2,484.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8A10AERCC-K	SEL HZ8-A10-AERC-C )		\$3,765,71	K	31% 31%	\$2,598,34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADAA100UGC HZ8ADAA100UGC-I	SEL HZ8-ADA-ADC100-UG-C ) SEL HZ8-ADA-ADC100-UG-C )		\$11,330.00 \$11,839.85	K	31%	\$7,817.70 \$8,169.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE	
	HZ8ADAA100UGC-I HZ8ADAA100UGC-K	SEL HZ8-ADA-ADC100-UG-C ) SEL HZ8-ADA-ADC100-UG-C )		\$11,839.85 \$12,373.58	K	31% 31%	\$8,169.50 \$8,537.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0 \$0.0	VMWARE VMWARE	
	HZ8ADAAD10UGC	SEL HZ8-ADA-ADC10-LIG-C )		\$1 133 00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADAAD10UGC-I	SEL HZ8-ADA-ADC10-UG-C )		\$1,183.99	K	31% 31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE	
	HZ8ADAAD10UGC-K	SEL HZ8-ADA-ADC10-UG-C )		\$1,237.36	K	31% 31%	\$853.78 \$394.68	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE	
	HZ8ADAAN10UGC HZ8ADAAN10UGC-I	SEL HZ8-ADA-ADN10-UG-C ) SEL HZ8-ADA-ADN10-UG-C )		\$572.00 \$597.74	K	31%	\$394.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE VMWARE	
	HZ8ADAAN10UGC-I HZ8ADAAN10UGC-K	SEL H78-ADA-ADN10-LIG-C.)		\$597.74 \$624.81	K K	31% 31%	\$412.44 \$431.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
	HZ8ADAD100UGC	SEL HZ8-DAADN100-UG-C ) SEL HZ8-ADA-ADN100-UG-C )		\$5,720.00	K	31% 31%	\$3,946.80 \$4,124.41	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADAD100UGC-I	SEL HZ8-ADA-ADN100-UG-C )		\$5,977.40	K	31%	\$4,124.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADAD100UGC-K	SEL HZ8-ADA-ADN100-UG-C ) SEL HZ8-ADA-ENC100-UG-C )		\$6,248.08	K	31% 31%	\$4,311.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADAE100UGC HZ8ADAE100UGC-I	SEL HZ8-ADA-ENC100-UG-C ) SEL HZ8-ADA-ENC100-UG-C )		\$31,240.00 \$32,645.80	K	31%	\$21,555.60 \$22,525.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		VMWARE VMWARE	
	HZ8ADAE100UGC-K	SEL HZ8-ADA-ENC100-UG-C )		\$34,132.70	K	31% 31%	\$23,551.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADAEN10UGC	SEL HZ8-ADA-ENC10-UG-C )		\$3,124.00	K	31%	\$2,155.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADAEN10UGC-I	SEL HZ8-ADA-ENC10-LIG-C )		\$3 264 58	K	31% 31%	\$2 252 56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE	
	HZ8ADAEN10UGC-K	SEL HZ8-ADA-ENC10-UG-C )		\$3,413.27	K	31%	\$2,355.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE VMWARE	
	HZ8ADANN10UGC HZ8ADANN10UGC-I	SEL HZ8-ADA-ENN10-UG-C ) SEL HZ8-ADA-ENN10-UG-C )		\$1.705.00 \$1,781.73	K	31% 31%	\$1.176.45 \$1,229.39	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE	
	HZ8ADANN10UGC-K	SEL HZ8-ADA-ENN10-UG-C )		\$1.865.61	K	31%	\$1.287.27	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	VMWARE	
	HZ8ADC100C	SEL HZ8-ADC-100-C)		\$41,150.00	K	31% 31%	\$28,393.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADC100C-I	SEL HZ8-ADC-100-C )		\$43.001.75	K	31%	\$29.671.21	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADC100C-K HZ8ADC10C	SEL HZ8-ADC-100-C ) SEL HZ8-ADC-10-C )		\$44,935.64 \$4.115.00	K	31%	\$31,005.59 \$2.839.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		VMWARE VMWARE	
	HZ8ADC10C-I	SEL HZ8-ADC-10-C 1		\$4.300.18	K	31%	\$2.967.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADC10C-K	SEL HZ8-ADC-10-C )		\$4,493.56	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$3,100.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
	HZ8ADCE100UGC	SEL HZ8-ADC-ENC-100-UG-C)		\$19,853.00	K	31%	\$13,698.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
	HZ8ADCE100UGC-I HZ8ADCE100UGC-K	SEL HZ8-ADC-ENC-100-UG-C ) SEL HZ8-ADC-ENC-100-UG-C )		\$20,746.39 \$21,720.81	K	31%	\$14,315.01 \$14,987.36	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE	
	HZ8ADCEN10UGC-K	SEL HZ8-ADC-ENC-10-UG-C )		\$1,720.01	K	31%	\$14,967.36	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE	
	HZ8ADCEN10UGC-I	SEL HZ8-ADC-ENC-10-UG-C)		\$2,073.28	K	31% 31% 31% 31%	\$1,430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADCEN10UGC-K	SEL HZ8-ADC-ENC-10-UG-C )		\$2,164.42	K	31%	\$1,493.45	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE	
	HZ8ADEN100UGC HZ8ADEN100UGC-I	SEL HZ8-ADA-ENN100-UG-C ) SEL HZ8-ADA-ENN100-UG-C )		\$17,050.00 \$17,817.25	K	31%	\$11,764.50 \$12,293.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		VMWARE VMWARE	
	HZ8ADEN100UGC-K	SEL HZ8-ADA-ENN100-UG-C )		\$18,656.14	ĸ	31% 31%	\$12,293.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADN100C	SEL HZ8-ADN-100-C)		\$25,750.00	K	31%	\$17,767,50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADN100C-I	SEL HZ8-ADN-100-C)		\$26,908.75	K	31% 31%	\$18,567.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
	HZ8ADN100C-K	SEL HZ8-ADN-100-C )		\$28,156.60	K	31% 31%	\$19,428.05	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE	
	HZ8ADN10C HZ8ADN10C-I	SEL HZ8-ADN-10-C ) SFI HZ8-ADN-10-C )		\$2,575.00 \$2,690.88	K	31%	\$1,776.75 \$1.856.71	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE	
	HZ8ADN10C-K	SEL HZ8-ADN-10-C )		\$2,815.66	K	31% 31%	\$1 942 81	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE	
	HZ8ADNA100C	SEL HZ8-ADN-A100-C )		\$21,530.00	K	31%	\$14,855.70 \$15.524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADNA100C-I	SEL HZ8-ADN-A100-C )		\$22.498.85	K	31% 31% 31% 31%	\$15.524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADNA100C-K HZ8ADNA10C	SEL HZ8-ADN-A100-C ) SEL HZ8-ADN-A10-C )		\$23,482.99 \$2,153.00	K	31%	\$16,203.26 \$1,485.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
	HZ8ADNA10C-I	SEL HZ8-ADN-A10-C )		\$2,153.00	K	31% 31%	\$1,552.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0 \$0.0	VMWARE	
	HZ8ADNA10C-K	SEL HZ8-ADN-A10-C)		\$2,348,30	K	31% 31%	\$1.620.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADNE100UGC	SEL HZ8-ADN-ENN-100-UG-C )		\$11,352.00	K	31%	\$7,832.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADNE100UGC-I HZ8ADNE100UGC-K	SEL HZ8-ADN-ENN-100-UG-C ) SEL HZ8-ADN-ENN-100-UG-C )		\$11.862.84 \$12,373.58	K	31% 31%	\$8.185.36 \$8,537.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		VMWARE VMWARE	
	HZ8ADNEN10LIGC	SEL HZ8-ADN-ENN-10-LIG-C )		\$1,135,00	K	31%	\$783.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADNEN10UGC-I	SEL HZ8-ADN-ENN-10-UG-C )		\$1,186.08	ĸ	31% 31%	\$818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8ADNEN10UGC-K	SEL HZ8-ADN-ENN-10-LIG-C )		\$1 237 36	K	31% 31%	\$853.78	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE	
	HZ8APADC100C	SEL HZ8-AP-ADC100-C )		\$33,450.00	K	31%	\$23,080.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8APADC100C-I HZ8APADC100C-K	SEL HZ8-AP-ADC100-C ) SEL HZ8-AP-ADC100-C )		\$34,955.25 \$36,507.81	K	31% 31%	\$24,119.12 \$25,190.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
	HZ8APADC10C-K	SEL HZ8-AP-ADC10-C )		\$3,345.00	K	31%	\$25,190.39	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	VMWARE	
	HZ8APADC10C-I	SEL HZ8-AP-ADC10-C ) SEL HZ8-AP-ADC10-C )		\$3,495.53	K	31% 31%	\$2,411.92	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8APADC10C-K	SEL HZ8-AP-ADC10-C)		\$3,650.78	K	31% 31%	\$2,519.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8APADN100C HZ8APADN100C-I	SEL HZ8-AP-ADN100-C ) SEL HZ8-AP-ADN100-C )		\$20,550.00 \$21,474.75	K	31%	\$14,179.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00		VMWARE	
	HZ8APADN100C-I HZ8APADN100C-K	SEL HZ8-AP-ADN100-C ) SEL HZ8-AP-ADN100-C )		\$21,474.75 \$22,410.36	K	31% 31%	\$14,817.58 \$15,463.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	VMWARE VMWARE	
	HZ8APADN10C	SEL HZ8-AP-ADN10-C )		\$2,055.00	K	31%	\$1,417.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8APADN10C-I	SEL HZ8-AP-ADN10-C)		\$2,147.48	K	31% 31% 31%	\$1,481.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE	
	HZ8APADN10C-K	SEL HZ8-AP-ADN10-C )		\$2,241.04	K	31%	\$1,546.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE VMWARE	
	HZ8APAE100UGC HZ8APAE100UGC-I	SEL HZ8-APA-ENC100-UG-C ) SEL HZ8-APA-ENC100-UG-C )		\$28.365.00 \$29,641.43	K	31% 31%	\$19.571.85 \$20,452.59	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
	HZ8APAE100UGC-I HZ8APAE100UGC-K	SEL HZ8-APA-ENC100-UG-C )		\$29,641.43	K	31%	\$20,452.59 \$21.384.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0 \$0.0	VMWARE	
	HZ8APAEN10UGC	SEL HZ8-APA-ENC100-UG-C ) SEL HZ8-APA-ENC10-UG-C )		\$2,837.00	ĸ	31% 31%	\$1,957.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8APAEN10UGC-I	SEL HZ8-APA-ENC10-UG-C )		\$2.964.67	K	31% 31%	\$2.045.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8APAEN10UGC-K	SEL HZ8-APA-ENC10-UG-C )		\$3,099.14	K	31%	\$2,138.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8APAN100UGC HZ8APAN100UGC-I	SEL HZ8-APA-ENN100-UG-C ) SEL HZ8-APA-ENN100-UG-C )		\$16.998.00 \$17.762.91	K	31% 31%	\$11.728.62 \$12.256.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE	
	HZ8APAN100UGC-I HZ8APAN100UGC-K	SEL HZ8-APA-ENN100-UG-C ) SEL HZ8-APA-ENN100-UG-C )		\$17,762.91	K		\$12,256.41 \$12.819.88	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE VMWARE	
	HZ8APANN10UGC	SEL HZ8-APA-ENN10-UG-C)		\$1,699.00	K	31%	\$1,172.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	VMWARE	
	HZ8APANN10UGC-I	SEL HZ8-APA-ENN10-UG-C )		\$1,775.46	К	31% 31% 31% 31% 31% 31% 31%	\$1 225 07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8APANN10UGC-K	SEL HZ8-APA-ENN10-UG-C )		\$1,857.95	K	31%	\$1,281.99 \$17,608.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE	
	HZ8APEN100UGC HZ8APEN100UGC-I	SEL HZ8-APS-ENN100-UG-C ) SFI HZ8-APS-ENN100-UG-C )		\$25,520.00 \$26,668.40	K	31%	\$17,608.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE	
	HZ8APEN100UGC-I HZ8APEN100UGC-K	SEL HZ8-APS-ENN100-UG-C ) SEL HZ8-APS-ENN100-UG-C )		\$26,668.40 \$27.850.14	K	31%	\$18,401.20 \$19,216.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00		VMWARE VMWARE	
		SEL HZ8-AP-STN-ADN100-UG-C )		\$8,470.00	IN.	31%	\$5,844.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE	

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			Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	AND WARRANTY UPGF		PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS		
AND	SKU	DESCRIPTION	sku	PRICE USE	CODE	Discount %	NET PRICE	PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LP	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL	L THIRD PARTY PRODUCT PARTNE
	HZ8APSA100UGC-I HZ8APSA100UGC-K	SEL HZ8-AP-STN-ADN100-UG-C ) SEL HZ8-AP-STN-ADN100-UG-C )		\$8.851.15 \$9,232.30		31% 31%	\$6.107.29 \$6,370.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	HZ8APSAD10UGC	SEL HZ8-AP-STN-ADN10-UG-C )		\$847.00	) K	31%	\$584.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8APSAD10UGC-I	SEL HZ8-AP-STN-ADN10-UG-C )		\$885.12	K	31% 31%	\$610.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	HZ8APSAD10UGC-K HZ8APSE100UGC	SEL HZ8-AP-STN-ADN10-UG-C ) SEL HZ8-APS-ENC100-UG-C )		\$923.23 \$42,570.00	K K	31% 31%	\$637.03 \$29,373.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	.00 VMWARE
	H78APSE100LIGC-I	SEL HZ8-APS-ENC100-UG-C ) SEL HZ8-APS-ENC100-UG-C )		\$44,485.65 \$46,467.97	K	31% 31%	\$30,695.10	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8APSE100UGC-K HZ8APSEN10UGC	SEL HZ8-APS-ENC100-UG-C ) SEL HZ8-APS-ENC10-UG-C )		\$46,467.97 \$4,257.00	K	31% 31%	\$32,062.90 \$2,937.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8APSEN10UGC-I	SEL HZ8-APS-ENC10-UG-C)		\$4,448.57	K	31%	\$3,069.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8APSEN10UGC-K HZ8APSNN10UGC	SEL HZ8-APS-ENC10-UG-C ) SEL HZ8-APS-ENN10-UG-C )		\$4,646.80 \$2,552.00	K	31% 31%	\$3,206.29 \$1,760.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8APSNN10UGC-I	SEL HZ8-APS-ENN10-UG-C )		\$2,666.84		31%	\$1,760.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		.00 VMWARE
	HZ8APSNN10UGC-K	SEL HZ8-APS-ENN10-UG-C )		\$2,785.01	l K	31%	\$1,921.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8APSTA10UGC HZ8APSTA10UGC-I	SEL HZ8-AP-STC-ADC10-UG-C ) SEL HZ8-AP-STC-ADC10-UG-C )		\$1,419.00 \$1,482.86	K K	31% 31%	\$979.11 \$1.023.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8APSTA10UGC-K	SEL HZ8-AP-STC-ADC10-UG-C )		\$1,551.49	K	31%	\$1,070.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8APSTC100C HZ8APSTC100C-I	SEL HZ8-AP-STC100-C ) SEL HZ8-AP-STC100-C )		\$20,550.00 \$21,474.75	K	31% 31%	\$14,179.50 \$14,817.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
	HZ8APSTC100C-K	SEL HZ8-AP-STC100-C )		\$22.410.36	K	31%	\$15.463.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8APSTC10C	SEL HZ8-AP-STC10-C ) SEL HZ8-AP-STC10-C )		\$2,055.00	K	31%	\$1,417.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		.00 VMWARE
	HZ8APSTC10C-I HZ8APSTC10C-K	SEL HZ8-AP-STC10-C)		\$2.147.48 \$2,241.04		31% 31%	\$1.481.76 \$1,546.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8APSTN100C	SEL HZ8-AP-STN100-C )		\$12.850.00	K	31% 31%	\$8.866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8APSTN100C-I HZ8APSTN100C-K	SEL HZ8-AP-STN100-C ) SEL HZ8-AP-STN100-C )		\$13,428.25 \$14.059.15		31%	\$9,265.49 \$9.700.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
	HZ8APSTN10C	SEL HZ8-AP-STN10-C )		\$1,285,00	) K	31%	\$886.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8APSTN10C-I HZ8APSTN10C-K	SEL HZ8-AP-STN10-C ) SEL HZ8-AP-STN10-C )		\$1.342.83 \$1.405.91	K K	31% 31%	\$926.55 \$970.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8APTA100UGC	SEL HZ8-AP-STC-ADC100-UG-C)		\$14,190.00	K	31%	\$9,791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8APTA100UGC-I HZ8APTA100UGC-K	SEL HZ8-AP-STC-ADC100-UG-C ) SEL HZ8-AP-STC-ADC100-UG-C )		\$14,828.55 \$15.514.86	K	31% 31%	\$10,231.70 \$10,705.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
	HZ8AVAA100UGC	SEL HZ8-AVA-APADC100-UG-C )		\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8AVAA100UGC-I HZ8AVAA100UGC-K	SEL HZ8-AVA-APADC100-UG-C ) SEL HZ8-AVA-APADC100-UG-C )		\$20,691.00 \$21,644.19	) K	31% 31%	\$14,276.79 \$14,934.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE 00 VMWARE
	HZ8AVAAP10UGC	SEL HZ8-AVA-APADC10-UG-C )		\$1,980.00	) K	31%	\$1.366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8AVAAP10UGC-I	SEL HZ8-AVA-APADC10-UG-C )		\$2,069.10	K	31%	\$1,427.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8AVAAP10UGC-K HZ8AVAE100UGC	SEL HZ8-AVA-APADC10-UG-C ) SEL HZ8-AVA-ENC100-UG-C )		\$2,164.42 \$48,180.00	K K	31% 31%	\$1,493.45 \$33,244.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8AVAF100UGC-I	SEL HZSAVA-ENC100-UG-C) SEL HZS-AVA-ENC100-UG-C)		\$50 348 10	) K	31% 31%	\$34 740 19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	HZ8AVAE100UGC-K	SEL HZ8-AVA-ENC100-UG-C )		\$52,597.30	K	31%	\$36,292.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8AVAEN10UGC HZ8AVAEN10UGC-I	SEL HZ8-AVA-ENC10-UG-C ) SEL HZ8-AVA-ENC10-UG-C )		\$4,818.00 \$5,034.81	K	31% 31%	\$3,324.42 \$3,474.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
	HZ8AVAEN10UGC-K	SEL HZ8-AVA-ENC10-UG-C )		\$5,259.73	K K	31%	\$3,629.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8AVANN10UGC HZ8AVANN10UGC-I	SEL HZ8-AVA-ENN10-UG-C ) SEL HZ8-AVA-ENN10-UG-C )		\$2.838.00 \$2,965.71	K	31% 31%	\$1.958.22 \$2,046.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8AVANN10UGC-K	SEL H78-AVA-FNN10-LIG-C.)		\$3,099,14	K	31% 31%	\$2 138 41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8AVAP100UGC HZ8AVAP100UGC-I	SEL HZ8-AVA-APADN100-UG-C ) SEL HZ8-AVA-APADN100-UG-C )		\$11,330.00 \$11,839.85	K	31%	\$7,817.70 \$8,169.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		.00 VMWARE
	HZ8AVAP100UGC-I HZ8AVAP100UGC-K	SEL HZ8-AVA-APADN100-UG-C ) SEL HZ8-AVA-APADN100-UG-C )		\$12 373 58	K	31% 31%	\$8 537 77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		.00 VMWARE
	HZ8AVAPA10UGC	SEL HZ8-AVA-APADN10-LIG-C )		\$1.133.00 \$1,183.99	K	31% 31%	\$781.77 \$816.95	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8AVAPA10UGC-I	SEL HZ8-AVA-APADN10-UG-C ) SEL HZ8-AVA-APADN10-UG-C )		\$1,183.99 \$1.237.36	K	31%	\$816.95 \$853.78	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8AVAPA10UGC-K HZ8AVEE100UGC	SEL HZ8-AVA-APADN10-UG-C ) SEL HZ8-AVE-ENC100-UG-C )		\$44,770.00	) K	31%	\$30,891.30	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8AVEE100UGC-I HZ8AVEE100UGC-K	SEL HZ8-AVE-ENC100-UG-C ) SEL HZ8-AVE-ENC100-UG-C )		\$46,784.65 \$48,919.71	K	31% 31%	\$32,281.41 \$33,754.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8AVEEN10UGC	SEL HZ8-AVE-ENC10-UG-C)		\$4,477.00	K	31% 31%	\$3,089.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8AVEEN10UGC-I HZ8AVEEN10UGC-K	SEL HZ8-AVE-ENC10-UG-C ) SEL HZ8-AVE-ENC10-UG-C )		\$4,678.47 \$4,891.97	K	31%	\$3,228.14 \$3,375.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE .00 VMWARE
	HZ8AVEN100UGC	SEL HZ8-AVE-ENN100-UG-C )		\$26,070.00	) K	31% 31%	\$17,988.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8AVEN100UGC-I HZ8AVEN100UGC-K	SEL HZ8-AVE-ENN100-UG-C ) SEL HZ8-AVE-ENN100-UG-C )		\$27,243.15 \$28,463.07	K	31%	\$18,797.77 \$19,639,52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8AVENN10UGC-K	SEL HZ8-AVE-ENN10U-0G-C ) SEL HZ8-AVE-ENN10-UG-C )		\$28,463.07		31%	\$19,639.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		.00 VMWARE
	HZ8AVENN10UGC-I	SEL HZ8-AVE-ENN10-UG-C)		\$2,724.32	K	31%	\$1,879.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8AVENN10UGC-K HZ8AVSA100UGC	SEL HZ8-AVE-ENN10-UG-C ) SEL HZ8-AVS-APADC100-UG-C )		\$2,846.31 \$26.565.00	K	31% 31%	\$1,963.95 \$18,329.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8AVSA100UGC-I	SEL HZ8-AVS-APADC100-UG-C )		\$27,760,43	K	31%	\$19,154,70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8AVSA100UGC-K HZ8AVSAA10UGC	SEL HZ8-AVS-APADC100-UG-C ) SEL HZ8-AVS-APADN10-UG-C )		\$28,999.39 \$1,579.00	K	31% 31%	\$20,009.58 \$1,089.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
	HZ8AVSAA10UGC-I	SEL HZ8-AVS-APADN10-UG-C )		\$1,579.00		31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		.00 VMWARE
	HZ8AVSAA10UGC-K	SEL HZ8-AVS-APADN10-UG-C)		\$1,727.70	) K	31%	\$1,192.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8AVSAP10UGC HZ8AVSAP10UGC-I	SEL HZ8-AVS-APADC10-UG-C ) SEL HZ8-AVS-APADC10-UG-C )		\$2.657.00 \$2,776.57	' K	31% 31%	\$1.833.33 \$1,915.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	.00 VMWARE .00 VMWARE
	HZ8AVSAP10UGC-K	SEL HZ8-AVS-APADC10-UG-C )		\$2.899.94	K	31%	\$2.000.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8AVSE100UGC HZ8AVSE100UGC-I	SEL HZ8-AVS-ENC100-UG-C ) SEL HZ8-AVS-ENC100-UG-C )		\$54,945.00 \$57,417.53		31% 31%	\$37,912.05 \$39,618.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
	HZ8AVSE100UGC-K	SEL HZ8-AVS-ENC100-UG-C )		\$60,029.11	K	31%	\$41,420.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8AVSEN10UGC HZ8AVSEN10UGC-I	SEL HZ8-AVS-ENC10-UG-C ) SEL HZ8-AVS-ENC10-UG-C )		\$5,495.00 \$5,742.28	K	31% 31%	\$3.791.55 \$3,962.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8AVSEN10UGC-K	SEL HZ8-AVS-ENC10-UG-C )		\$6,002,91	l K	31%	\$4,142.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8AVSN100UGC HZ8AVSN100UGC-I	SEL HZ8-AVS-ENN100-UG-C ) SEL HZ8-AVS-ENN100-UG-C )		\$32,835.00 \$34,312.56	K	31%	\$22,656.15 \$23,675.68	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8AVSN100UGC-I HZ8AVSN100UGC-K	SEL HZ8-AVS-ENN100-UG-C ) SEL HZ8-AVS-ENN100-UG-C )		\$35.894.88	K K	31% 31%	\$23,675.68 \$24,767.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		.00 VMWARE .00 VMWARE
	HZ8AVSNN10UGC	SEL HZ8-AVS-ENN10-LIG-C )		\$3,284.00 \$3,431.78	K	31% 31%	\$2 265 96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8AVSNN10UGC-I HZ8AVSNN10UGC-K	SEL HZ8-AVS-ENN10-UG-C ) SEL HZ8-AVS-ENN10-UG-C )		\$3 589 49	) K	31%	\$2,367.93 \$2,476.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		.00 VMWARE
	HZ8AVSP100UGC	SFI_HZ8-AVS-APADN100-LIG-C )		\$15 785 00	) K	31% 31%	\$2,476.75 \$10,891.65	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	HZ8AVSP100UGC-I HZ8AVSP100UGC-K	SEL HZ8-AVS-APADN100-UG-C ) SEL HZ8-AVS-APADN100-UG-C )		\$16,495.33 \$17,277.05	K K	31% 31%	\$11,381.78 \$11,921.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE .00 VMWARE
	HZ8E100AERCC HZ8E100AERCC-I	SEL HZB-ROS-APADNIUU-UG-C ) SEL HZB-R100-AERC-C ) SEL HZB-E100-AERC-C )		\$53,450.00 \$55,855.25	K	31% 31% 31%	\$36,880.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00 \$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8E100AERCC-I	SEL HZ8-E100-AERC-C )		\$55,855.25	K	31%	\$38,540.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8E100AERCC-K HZ8E100AERUGC	SEL HZ8-E100-AERC-C) SEL HZ8-E100-AERC-UG-C)		\$58,343.55 \$20,900.00	) K	31% 31%	\$40,257.05 \$14,421.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	.00 VMWARE .00 VMWARE
	HZ8E100AERUGC-I	SEL HZ8-E100-AERC-UG-C )		\$21,840.50	K	31%	\$15,069.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8E100AERUGC-K HZ8E10AERCC	SEL HZ8-E100-AERC-UG-C ) SEL HZ8-E10-AERC-C )		\$22.793.44 \$5,345.00	K	31% 31%	\$15.727.47 \$3,688.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
	HZ8F10AFRCC-I	SEL HZ8-E10-AERC-C )		\$5,585,53	l K	31%	\$3,888.05 \$3.854.02 \$4,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8E10AERCC-K	SEL HZ8-E10-AERC-C)		\$5 834 35	i K	31% 31%	\$4,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8E10AERCUGC HZ8E10AERCUGC-I	SEL HZ8-E10-AERC-UG-C ) SEL HZ8-E10-AERC-UG-C )		\$2.090.00 \$2,184.05	K K	31% 31%	\$1.442.10 \$1,506.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	.00 VMWARE .00 VMWARE
	HZ8E10AERCUGC-K HZ8EADS100UGC	SEL HZ8-E10-AERC-UG-C )		\$2.279.34	K	31%	\$1.572.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8EADS100UGC HZ8EADS100UGC-I	SEL HZ8-EAD-STD100-UG-C ) SEL HZ8-EAD-STD100-UG-C )		\$18,029.00	K	31%	\$12,440.01	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	.00 VMWARE
	HZ8EADS100UGC-K	SEL HZ8-EAD-STD100-UG-C)		\$18.840.31 \$19,728.78		31% 31%	\$12.999.81 \$13,612.86	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE
	HZ8EADST10UGC	SEL HZ8-EAD-STD10-UG-C)		\$1,803.00	K	31%	\$1,244.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8EADST10UGC-I HZ8EADST10UGC-K	SEL HZ8-EAD-STD10-UG-C ) SEL HZ8-EAD-STD10-UG-C )		\$1,884.14 \$1,972.88		31%	\$1,300.06 \$1,361.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
	HZ8ENAE100UGC	SEL HZ8-ENA-ENC100-UG-C)		\$17,050.00	) K	31% 31%	\$1,361.29 \$11,764.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	HZ8ENAE100UGC-I	SEL HZ8-ENA-ENC100-UG-C ) SEL HZ8-ENA-ENC100-UG-C )		\$17,817.25 \$18,656,14	K K	31%	\$12,293.90 \$12.872.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	.00 VMWARE .00 VMWARE

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					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY UPG	RADE PRICE						_	
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	-	THIRD PARTY PRODUCT PARTNER
5	HZ8ENAEN10UGC	SEL HZ8-ENA-ENC10-UG-C )		\$1.705.00	К	31%	\$1.176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
5	HZ8ENAEN10UGC-I HZ8ENAEN10UGC-K	SEL HZ8-ENA-ENC10-UG-C ) SEL HZ8-ENA-ENC10-UG-C )		\$1,781.73 \$1.865.61	K	31% 31%	\$1,229.39 \$1.287.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE	
5	HZ8ENANN10UGC	SEL HZ8-ENA-ENN10-UG-C )		\$737.00	ĸ	31% 31%	\$508.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
5	HZ8ENANN10UGC-I HZ8ENANN10UGC-K	SEL HZ8-ENA-ENN10-UG-C ) SEL HZ8-ENA-ENN10-UG-C )		\$770.17 \$808.31	K	31% 31%	\$531.42 \$557.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE	
5	HZ8ENC100C	SEL HZ8-ENC-100-C )		\$59,250,00	K	31%	\$40.882.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
5	HZ8ENC100C-I	SEL HZ8-ENC-100-C )		\$61,916.25	K	31% 31%	\$42,722.21	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
5	HZ8ENC100C-K HZ8ENC10C	SEL HZ8-ENC-100-C ) SEL HZ8-ENC-10-C )		\$64,702.73 \$5,925.00	K	31% 31%	\$44,644.88 \$4,088.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE	
5	HZ8ENC10C-I	SEL H78-ENC-10-C )		\$6,191,63	K	31% 31%	\$4 272 22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE	
5	HZ8ENC10C-K HZ8ENEN100UGC	SEL HZ8-ENC-10-C ) SEL HZ8-ENA-ENN100-UG-C )		\$6,470.27	K	31%	\$4,464.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
5	HZ8ENEN100UGC-I	SEL HZ8-ENA-ENN100-LIG-C.)		\$7,370.00 \$7,701.65	K	31% 31%	\$5,085.30 \$5,314.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE	
	HZ8ENEN100UGC-K	SEL HZ8-ENA-ENN100-UG-C ) SEL HZ8-ENN-100-C )		\$8,083.05	K	31% 31%	\$5,577.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8ENN100C HZ8ENN100C-I	SEL HZ8-ENN-100-C ) SEL HZ8-ENN-100-C )		\$36,050.00 \$37,672.25	K	31%	\$24,874.50 \$25,993.85	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8ENN100C-K	SEL HZ8-ENN-100-C)		\$39,342.63	K	31% 31%	\$27,146.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8ENN10C	SEL HZ8-ENN-10-C ) SEL HZ8-ENN-10-C )		\$3,605.00 \$3.767.23	K	31%	\$2,487.45	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		00 VMWARE 00 VMWARE	
	HZ8ENN10C-I HZ8ENN10C-K	SEL H78-ENN-10-C )		\$3,934.26	K	31% 31%	\$2.599.39 \$2,714.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE	
	HZ8ENNA100C	SEL HZ8-ENN-A100-C ) SEL HZ8-ENN-A100-C )		\$33.405.00	K	31% 31%	\$23.049.45 \$24,086.68	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE	
	HZ8ENNA100C-I HZ8ENNA100C-K	SEL HZ8-ENN-A100-C ) SEL HZ8-ENN-A100-C )		\$34,908.23 \$36.507.81	K	31%	\$24,086.68	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE	
	HZ8ENNA100UGC	SEL HZ8-ENN-A100-UG-C)		\$13,063.00	K	31% 31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8ENNA100UGC-I HZ8ENNA100UGC-K	SEL HZ8-ENN-A100-UG-C ) SEL HZ8-ENN-A100-UG-C )		\$13.650.84 \$14.289.00	K	31%	\$9.419.08 \$9.859.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8ENNA10C	SEL HZ8-ENN-A10-C )		\$3.340.50	K	31%	\$2.304.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8ENNA10C-I	SEL HZ8-ENN-A10-C)		\$3,490.82	K	31%	\$2,408,67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8ENNA10C-K HZ8ENNA10UGC	SEL HZ8-ENN-A10-C ) SEL HZ8-ENN-A10-UG-C )		\$3,650.78 \$1,306.00	K	31%	\$2,519.04 \$901.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE 00 VMWARE	
	HZ8ENNA10UGC-I	SEL HZ8-ENN-A10-UG-C )		\$1,364,77	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$941.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8ENNA10UGC-K HZ8ENNE100UGC	SEL HZ8-ENN-A10-UG-C ) SEL HZ8-ENN-ENC-100-UG-C )		\$1,428.90 \$25,493.00	K	31%	\$985.94 \$17.590.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8ENNE100UGC-I	SEL HZ8-ENN-ENC-100-UG-C)		\$26,640.19	K	31% 31%	\$18,381.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8ENNE100UGC-K HZ8ENNEN10UGC	SEL HZ8-ENN-ENC-100-UG-C ) SEL HZ8-ENN-ENC-10-UG-C )		\$27,850.14 \$2,549.00	K	31% 31%	\$19,216.60 \$1,758.81	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8ENNEN10UGC-I	SEL HZ8-ENN-ENC-10-LIG-C )		\$2 663 71	K	31%	\$1 837 96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE	
	HZ8ENNEN10UGC-K	SEL H78-FNN-FNC-10-LIG-C )		\$2 785 01	K	31% 31%	\$1 921 66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE	
	HZ8ENS100UGC1 HZ8ENS100UGC1-I	SEL HZ8-ENTA-STDA100-UG-C1 ) SEL HZ8-ENTA-STDA100-UG-C1 )		\$10,300.00 \$10,763.50	K	31% 31%	\$7,107.00 \$7,426.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE	
	HZ8ENS100UGC1-K	SEL HZ8-ENTA-STDA10-UG-Ct ) SEL HZ8-ENTA-STDA10-UG-Ct )		\$10,763.50	K	31%	\$7,744.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8ENST10UGC1	SEL HZ8-ENTA-STDA10-UG-C1 )		\$1,029.00	K	31% 31%	\$710.01	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8ENST10UGC1-I HZ8ENST10UGC1-K	SEL HZ8-ENTA-STDA10-UG-C1 ) SEL HZ8-ENTA-STDA10-UG-C1 )		\$1,075.31 \$1,122.43	K	31%	\$741.96 \$774.48	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE	
	HZ8LXC100C	SEL HZ8-LXC-100-C )		\$15,450.00	K	31% 31%	\$10,660,50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8LXC100C-I HZ8LXC100C-K	SEL HZ8-LXC-100-C ) SEL HZ8-LXC-100-C )		\$16.145.25 \$16,893.96	K	31% 31%	\$11.140.22 \$11,656.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE	
	HZ8LXC100C-K HZ8LXC10C	SEL HZ8-LXC-100-C ) SEL HZ8-LXC-10-C )		\$16,893.96	K	31%	\$11,656.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE 00 VMWARE	
	HZ8LXC10C-I	SEL HZ8-LXC-10-C)		\$1.545.00 \$1,614.53	ĸ	31% 31%	\$1.066.05 \$1,114.03	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8LXC10C-K HZ8LXCE100UGC	SEL HZ8-LXC-10-C ) SEL HZ8-LXC-ENC-100-UG-C )		\$1.689.40 \$48.180.00	K	31%	\$1.165.69 \$33.244.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE	
	HZ8LXCE100UGC-I	SEL HZ8-LXC-ENC-100-UG-C )		\$50.348.10	K	31% 31% 31% 31%	\$33,244.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	HZ8LXCE100UGC-K	SEL HZ8-LXC-ENC-100-UG-C)		\$52,597.30	K	31%	\$36,292.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8LXCEN10UGC HZ8LXCEN10UGC-I	SEL HZ8-LXC-ENC-10-UG-C ) SFI H78-LXC-ENC-10-UG-C )		\$4,818.00 \$5,034.81	K	31% 31% 31% 31%	\$3,324.42 \$3,474.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE	
	HZ8LXCEN10UGC-K	SEL HZ8-LXC-ENC-10-UG-C )		\$5,259.73	K	31%	\$3,629.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8MADN100UGC HZ8MADN100UGC-I	SEL HZ8-MGP-ADN-100-UG-C ) SEL HZ8-MGP-ADN-100-UG-C )		\$11,330.00 \$11,839.85	K	31%	\$7,817.70 \$8,169.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8MADN100UGC-K	SEL HZ8-MGP-ADN-100-UG-C )		\$12,373.58	K	31% 31%	\$8,537.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8MGADN10UGC	SEL HZ8-MGP-ADN-10-UG-C )		\$1,133,00	K	31% 31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8MGADN10UGC-I HZ8MGADN10UGC-K	SEL HZ8-MGP-ADN-10-UG-C ) SEL HZ8-MGP-ADN-10-UG-C )		\$1,183.99 \$1,237.36	K	31%	\$816.95 \$853.78	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE	
	HZ8MGPA100UGC	SEL HZ8-MGP-ADC-100-UG-C )		\$28,270.00	K	31% 31%	\$19,506.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8MGPA100UGC-I HZ8MGPA100UGC-K	SEL HZ8-MGP-ADC-100-UG-C ) SEL HZ8-MGP-ADC-100-UG-C )		\$29,542.15 \$30,838.19	K	31% 31%	\$20,384.08 \$21,278.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8MGPA100UGC-K HZ8MGPAD10UGC	SEL HZ8-MGP-ADC-10-UG-C ) SEL HZ8-MGP-ADC-10-UG-C )		\$30,838.19	K	31%	\$21,278.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8MGPAD10UGC-I	SEL HZ8-MGP-ADC-10-UG-C ) SEL HZ8-MGP-ADC-10-UG-C )		\$2,954.22	K	31% 31%	\$1,950.63 \$2,038.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE	
	HZ8MGPAD10UGC-K HZ8MRAD100UGC	SEL HZ8-MGP-ADC-10-UG-C ) SEL HZ8-MRG-ADN-100-UG-C )		\$3,083.82 \$11,330.00	K	31%	\$2,127.84 \$7,817.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE	
	HZ8MRAD100UGC-I	SEL HZ8-MRG-ADN-100-UG-C ) SEL HZ8-MRG-ADN-100-UG-C )		\$11,839.85	K	31% 31%	\$8,169.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	HZ8MRAD100UGC-K	SEL HZ8-MRG-ADN-100-LIG-C )		\$12,373,58	K	31% 31%	\$8 537 77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8MRADN10UGC	SEL HZ8-MRG-ADN-10-UG-C )		\$1,133.00	K	31%	\$781.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		00 VMWARE 00 VMWARE	
	HZ8MRADN10UGC-K	SEL HZ8-MRG-ADN-10-UG-C ) SEL HZ8-MRG-ADN-10-UG-C )		\$1.183.99 \$1,237.36	ĸ	31% 31%	\$816.95 \$853.78	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE	
	HZ8MRGA100UGC HZ8MRGA100UGC-I	SEL HZ8-MRG-ADC-100-UG-C ) SEL HZ8-MRG-ADC-100-UG-C )		\$28.270.00 \$29,542.15	K	31% 31%	\$19.506.30 \$20,384.08	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8MRGA100UGC-I HZ8MRGA100UGC-K	SEL HZ8-MRG-ADC-100-UG-C )		\$29,542.15 \$30.838.19	K	31% 31% 31%	\$20,384.08	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	HZ8MRGAD10UGC	SEL HZ8-MRG-ADC-10-UG-C)		\$2,827.00	K	31%	\$1,950.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8MRGAD10UGC-I HZ8MRGAD10UGC-K	SEL HZ8-MRG-ADC-10-UG-C ) SEL HZ8-MRG-ADC-10-UG-C )		\$2,954.22 \$3,083.82	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$2,038.41 \$2,127.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8STAA100UGC	SEL HZ8-STA-ADCA100-UG-C)		\$16,390.00	ĸ	31%	\$11,309.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8STAA100UGC-I HZ8STAA100UGC-K	SEL HZ8-STA-ADCA100-UG-C ) SEL HZ8-STA-ADCA100-UG-C )		\$17,127.55 \$17,889.98	K	31%	\$11,818.01 \$12,344.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE	
	HZ8STAAA10UGC	SEL HZ8-STA-ADCA10-UG-C)		\$1,639.00	K	31%	\$1,130.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8STAAA10UGC-I	SEL HZ8-STA-ADCA10-UG-C )		\$1,712,76	K	31%	\$1.181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8STAAA10UGC-K HZ8STAAD10UGC	SEL HZ8-STA-ADCA10-UG-C ) SEL HZ8-STA-ADC10-UG-C )		\$1,789.00 \$2,376.00	K	31%	\$1,234.41 \$1,639.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8STAAD10UGC-I	SEL HZ8-STA-ADC10-UG-C)		\$2,482.92	ĸ	31% 31%	\$1,713.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8STAAD10UGC-K HZ8STAD100UGC	SEL HZ8-STA-ADC10-UG-C ) SEL HZ8-ST-ADC-100-UG-C )		\$2,593.47 \$16,940.00	K	31% 31%	\$1,789.49 \$11,688.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8STAD100UGC-I	SEL H78-ST-ADC-100-LIG-C )		\$17 702 30	K	31%	\$12,214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8STAD100UGC-K	SEL HZ8-ST-ADC-100-UG-C )		\$18,502.91	K	31% 31%	\$12,214.59 \$12,767.01	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE	
	HZ8STADC10UGC HZ8STADC10UGC-I	SEL HZ8-ST-ADC-10-UG-C ) SEL HZ8-ST-ADC-10-UG-C )		\$1,694.00 \$1,770.23	K	31%	\$1,168.86 \$1,221.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8STADC10UGC-K	SEL HZ8-ST-ADC-10-UG-C )		\$1,850.29	K	31% 31%	\$1,276.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8STAE100UGC	SEL HZ8-STA-ENCA100-UG-C )		\$37,290,00	K	31% 31%	\$25,730,10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8STAE100UGC-I HZ8STAE100UGC-K	SEL HZ8-STA-ENCA100-UG-C ) SEL HZ8-STA-ENCA100-UG-C )		\$38,968.05 \$40,721,73	K	31%	\$26,887.95 \$28.097.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE	
	HZ8STAFN10LIGC	SEL HZ8-STA-ENCA10-UG-C )		\$3,729.00	ĸ	31% 31%	\$2 573 01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8STAEN10UGC-I HZ8STAEN10UGC-K	SEL HZ8-STA-ENCA10-UG-C ) SEL HZ8-STA-ENCA10-UG-C )		\$3.896.81 \$4,072.17	K	31% 31%	\$2.688.80 \$2,809.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE	
	HZ8STD100C	SEL HZ8-STD-100-C )		\$25.750.00	K	31%	\$2,009.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8STD100C-I	SEL HZ8-STD-100-C ) SEL HZ8-STD-100-C )		\$26,908.75	K	31% 31%	\$17.767.50 \$18,567.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8STD100C-K HZ8STD100UGC	SEL HZ8-STD-100-C ) SEL HZ8-STA-ADC100-UG-C )		\$28,156.60 \$23,760.00	K	31% 31%	\$19,428.05 \$16,394.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8STD100UGC-I	SEL HZ8-STA-ADC100-UG-C)		\$24,829.20	K	31% 31% 31%	\$17,132.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE	
	HZ8STD100UGC-K HZ8STD10C	SEL HZ8-STA-ADC100-UG-C ) SEL HZ8-STD-10-C )		\$25,934.72 \$2,575.00	K		\$17,894.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE 00 VMWARE	
					K	31% 31%	\$1,776.75	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	DU VMWARE	

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					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGR								
ND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWA		THIRD PARTY PRODUCT PARTNER
	HZ8STD10C-K	SEL HZ8-STD-10-C )		\$2.815.66	К	31%	\$1.942.81	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VMWARE	
	HZ8STDA100C HZ8STDA100C-I	SEL HZ8-STD-A100-C ) SFI HZ8-STD-A100-C )		\$19,550.00 \$20,429.75	K	31%	\$13,489.50 \$14,096.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE	
	HZ8STDA100C-K	SEL HZ8-STD-A100-C )		\$20,429.75	K	31% 31%	\$14 723 03	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 VMWARE	
	HZ8STDA10C	SEL HZ8-STD-A10-C)		\$1,955.00	K	31% 31%	\$1,348.95 \$1,409.66	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	HZ8STDA10C-I HZ8STDA10C-K	SEL HZ8-STD-A10-C ) SFI HZ8-STD-A10-C )		\$2,042.98 \$2,133.77	K	31%	\$1,409.66 \$1,472.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00		00 VMWARE 00 VMWARE	
	HZ8STDA10C-K HZ8STDAS10UGC	SEL HZ8-STD-A10-C ) SEL HZ8-STDA-STD10-UG-C )		\$723.00	K	31% 31%	\$498.87	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8STDAS10UGC-I HZ8STDAS10UGC-K	SEL HZ8-STDA-STD10-UG-C ) SEL HZ8-STDA-STD10-UG-C )		\$755.54 \$792.98	K	31% 31%	\$521.32 \$547.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8STDS100UGC	SEL HZ8-STDA-STD100-UG-C )		\$7,233.00	K	31% 31% 31%	\$4,990.77	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	HZ8STDS100UGC-I	SEL HZ8-STDA-STD100-UG-C)		\$7,558.49	K	31%	\$5,215.36	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8STDS100UGC-K HZ8STEN100UGC	SEL HZ8-STDA-STD100-UG-C ) SEL HZ8-ST-ENC-100-UG-C )		\$7,929.82 \$36.842.00	K	31% 31% 31% 31%	\$5,471.58 \$25,420.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8STEN100UGC-I	SEL HZ8-ST-ENC-100-UG-C)		\$38,499.89	K	31%	\$26,564.92	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8STEN100UGC-K HZ8STENC10UGC	SEL HZ8-ST-ENC-100-UG-C ) SEL HZ8-ST-ENC-10-UG-C )		\$40,262.03	K	31%	\$27,780.80 \$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE 00 VMWARE	
	HZ8STENC10UGC HZ8STENC10UGC-I	SEL HZ8-ST-ENC-10-UG-C )		\$3,684.00 \$3,849.78	K	31% 31% 31%	\$2,541.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VMWARE	
	HZ8STENC10UGC-K	SEL HZ8-ST-ENC-10-UG-C )		\$4,026.20	K	31%	\$2,778.08	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 VMWARE	
	HZ8TACS100UGC HZ8TACS100UGC-I	SEL HZ8-TAC-STA100-UG-C ) SEL HZ8-TAC-STA100-UG-C )		\$17.595.00 \$18.386.78	K	31% 31%	\$12.140.55 \$12.686.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VMWARE 00 VMWARE	
	HZ8TACS100UGC-K	SEL HZ8-TAC-STA100-UG-C )		\$19.192.46	K	31% 31%	\$13.242.80	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8TCLS10UGC1	SEL HZ8-TCL-STA10-UG-C1)		\$1,749.00	K		\$1,206.81	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VMWARE 00 VMWARE	
	HZ8TCLS10UGC1-I HZ8TCLS10UGC1-K	SEL HZ8-TCL-STA10-UG-C1 ) SEL HZ8-TCL-STA10-UG-C1 )		\$1.827.71 \$1.911.58	K	31%	\$1.261.12 \$1.318.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8THIS100UGC	SEL HZ8-THIN-ST100-UG-C )		\$20.605.00	K	31%	\$14.217.45	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8THIS100UGC-I HZ8THIS100UGC-K	SEL HZ8-THIN-ST100-UG-C ) SEL HZ8-THIN-ST100-UG-C )		\$21,532.23 \$22.486.98	K	31%	\$14,857.24 \$15.516.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	HZ8TPROS10UGC-K	SEL HZ8-TPRO-ST10-UG-C )		\$2,163.00	K	31%	\$1,492.47	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8TPROS10UGC-I	SEL HZ8-TPRO-ST10-UG-C )		\$2,260.34	K	31% 31% 31% 31% 31% 31% 31% 31%	\$1,559.63	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	HZ8TPROS10UGC-K HZ8UEME100UGC	SEL HZ8-TPRO-ST10-UG-C ) SEL HZ8-UEM-ENC-100-UG-C )		\$2,363.62 \$54,100.00	K	31%	\$1,630.90 \$37.329.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8UEME100UGC-I	SEL HZ8-UEM-ENC-100-UG-C)		\$56,534.50	ĸ	31% 31%	\$39,008.81	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8UEME100UGC-K HZ8UEMEN10UGC	SEL HZ8-UEM-ENC-100-UG-C ) SEL HZ8-UEM-ENC-10-UG-C )		\$59,109.71 \$5,410.00	K	31% 31%	\$40,785.70 \$3,732.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	HZ8UEMEN10UGC-I	SEL HZ8-UEM-ENC-10-UG-C )		\$5,653,45	K	31%	\$3,900.88	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8UEMEN10UGC-K	SEL HZ8-UEM-ENC-10-UG-C )		\$5,910.97	K	31% 31%	\$4,078.57	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VMWARE	
	HZ8UEMN100UGC HZ8UEMN100UGC-I	SEL HZ8-UEM-ENN-100-UG-C ) SEL HZ8-UEM-ENN-100-UG-C )		\$32,960.00 \$34,443.20	K	31% 31%	\$22,742.40 \$23,765.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8UEMN100UGC-K	SEL HZ8-UEM-ENN-100-UG-C )		\$35,971.50	K	31% 31%	\$24.820.34	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0	00 VMWARE	
	HZ8UEMNN10UGC	SEL HZ8-UEM-ENN-10-UG-C ) SEL HZ8-UEM-ENN-10-UG-C )		\$3,296.00	K	31%	\$2,274.24	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8UEMNN10UGC-I HZ8UEMNN10UGC-K	SEL HZ8-UEM-ENN-10-UG-C ) SEL HZ8-UEM-ENN-10-UG-C )		\$3,444.32 \$3,597.15	K	31% 31%	\$2,376.58 \$2,482.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VMWARE	
	HZ8VADA100UGC	SEL HZ8-VAD-ADC-100-UG-C )		\$23,760.00	K	31%	\$16,394.40	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8VADA100UGC-I HZ8VADA100UGC-K	SEL HZ8-VAD-ADC-100-UG-C ) SEL HZ8-VAD-ADC-100-UG-C )		\$24.829.20 \$25,934.72	K	31% 31%	\$17.132.15 \$17,894.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	HZ8VADAD10UGC	SEL HZ8-VAD-ADC-10-LIG-C )		\$25,934.72	K	31%	\$1 639 44	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8VADAD10UGC-I	SEL HZ8-VAD-ADC-10-UG-C )		\$2,482.92	K	31% 31%	\$1,713.21	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VMWARE	
	HZ8VADAD10UGC-K HZ8VADE100UGC	SEL HZ8-VAD-ADC-10-UG-C ) SEL HZ8-VAD-ENC-100-UG-C )		\$2.593.47 \$43,670.00	K	31% 31%	\$1.789.49 \$30,132.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8VADE100UGC-I	SEL HZ8-VAD-ENC-100-LIG-C )		\$45,635,15	K	31% 31%	\$31 488 25	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE	
	HZ8VADE100UGC-K	SEL HZ8-VAD-ENC-100-UG-C ) SFI HZ8-VAD-ENC-10-UG-C )		\$47,693.84	K	31%	\$32,908.75	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8VADEN10UGC HZ8VADEN10UGC-I	SEL HZ8-VAD-ENC-10-UG-C )		\$4.367.00 \$4,563.52	K	31% 31%	\$3.013.23 \$3,148.83	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VMWARE	
	HZ8VADEN10UGC-K	SEL HZ8-VAD-ENC-10-UG-C)		\$4,769.38	K	31% 31%	\$3,290.87	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8VENS100UGC HZ8VENS100UGC-I	SEL HZ8-VENT-ST100-UG-C ) SEL HZ8-VENT-ST100-UG-C )		\$10,300.00 \$10,763.50	K	31%	\$7,107.00 \$7,426.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	HZ8VENS100UGC-K	SEL HZ8-VENT-ST100-UG-C )		\$11,224.33	K	31% 31%	\$7,744.79	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8VENTS10UGC HZ8VENTS10UGC-I	SEL HZ8-VENT-ST10-UG-C ) SEL HZ8-VENT-ST10-UG-C )		\$1,030.00 \$1,076.35	K	31% 31%	\$710.70 \$742.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	HZ8VENTS10UGC-K	SEL HZ8-VENT-ST10-UG-C )		\$1,076.33	K	31%	\$774.48	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	HZ8WADN100UGC	SEL HZ8-WSP-ADN-100-UG-C )		\$11,333.00	K	31% 31% 31% 31%	\$7.819.77	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VMWARE	
	HZ8WADN100UGC-I HZ8WADN100UGC-K	SEL HZ8-WSP-ADN-100-UG-C ) SFI HZ8-WSP-ADN-100-UG-C )		\$11,842.99 \$12,373.58	K	31%	\$8,171.66 \$8,537.77	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VMWARE	
	HZ8WSADN10UGC	SEL HZ8-WSP-ADN-10-UG-C )		\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZ8WSADN10UGC-I HZ8WSADN10UGC-K	SEL HZ8-WSP-ADN-10-UG-C ) SEL HZ8-WSP-ADN-10-UG-C )		\$1,183.99	K	31% 31%	\$816.95 \$853.78	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE 00 VMWARE	
	HZ8WSADN10UGC-K HZVAE100UGC	SEL HZ8-WSP-ADN-10-UG-C ) SEL HZ-VAD-ENTC-100-UG-C )		\$1,237.36 \$34,000.00	K	31% 31%	\$853.78 \$23,460.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VMWARE	
	HZVAE100UGC-I	SEL HZ-VAD-ENTC-100-UG-C)		\$37,400.00	K	31%	\$25,806.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VMWARE	
	HZVAE100UGC-K HZVAE10UGC	SEL HZ-VAD-ENTC-100-UG-C ) SEL HZ-VAD-ENTC-10-UG-C )		\$35.841.00 \$3.400.00	K	31% 31% 31%	\$24.730.29 \$2.346.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	HZVAE10UGC-I	SEL HZ-VAD-ENTC-10-0G-C ) SEL HZ-VAD-ENTC-10-UG-C )		\$3,400.00	K	31%	\$2,540.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	HZVAE10UGC-K	SEL HZ-VAD-ENTC-10-UG-C )		\$3,584.00	K	31%	\$2,472.96	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	HZVUADVC10UGC HZVUADVC10UGC-I	SEL HZ-VU-ADVC-10-UG-C ) SEL HZ-VU-ADVC-10-UG-C )		\$1.650.00 \$1.815.00	K	31% 31% 31% 31%	\$1.138.50 \$1,252.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VMWARE 00 VMWARE	
	HZVUADVC10UGC-K	SEL HZ-VU-ADVC-10-UG-C )		\$1,419.27	K	31% 31%	\$979.30	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	IA-PER-T0 IA-PER-T1	SEL InfoArchive 1-5TB SEL InfoArchive 6-20TB		\$76,730.77 \$46,038,46	K	31%	\$52,944.23 \$31.766.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.	00 OPENTEXT 00 OPENTEXT	
	IA-PER-T2	SEL InfoArchive 21-50TB		\$28,773.85	K	31% 31%	\$19,853.96	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 OPENTEXT	
	IA-PER-T3	SEL InfoArchive 51-100TB		\$16,881.54	K	31% 31%	\$11.648.26	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 OPENTEXT	
	IA-PER-T4 IA-PER-T5	SEL InfoArchive 101-300TB SEL InfoArchive 301-1000TB		\$11,050.77 \$6,153.85	K	31%	\$7,625.03 \$4,246.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00	\$0. \$0	00 OPENTEXT	
	IA-PER-T6	SEL InfoArchive 1001+2000 TB		\$4,615.00	K	31% 31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 OPENTEXT	
	IA-PER-T7 IA-PER-T8	SEL InfoArchive 2001+5000 TB SEL InfoArchive 5001+TB		\$4,038.00 \$3,654.00	K	31% 31%	\$2,786.22 \$2,521.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 OPENTEXT 00 OPENTEXT	
	I-FLEX	SEL Boomi INTEGRATION FLEX		\$2.083.25	K	31%	\$1,437,44	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 BOOMI	
	IGL-CA-009	SEL Eventass Isition Probe-Basic		\$1,795.00	K	31% 31%	\$1,238.55	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SUPERNA	
	IGLS-AC-LIC IGLS-CB-3YR	SEL Superna Anycopy Cluster License SEL IGLS Data Protect 2 CLSTR Bundle 3y		\$5,127.69 \$47,066.15	K	31% 31%	\$3,538.11 \$32,475.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 SUPERNA 00 SUPERNA	
	IGLS-CB-5YR IGLS-ESUITE1-3YR	SEL IGLS Data Protect 2 CLSTR Bundle 5y		\$55,070.77	K	31% 31% 31%	\$37,998.83	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SUPERNA	
	IGLS-ESUITE1-3YR	SEL Enterprise Suite 1 Write CLSTR 3yr		\$63,206.15	K	31%	\$43,612.24	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SUPERNA	
	IGLS-ESUITE1-5YR IGLS-ESUITE2-3YR	SEL Enterprise Suite 1 Write CLSTR 5yr SEL Enterprise Suite 2 Write CLSTR 3yr		\$74,590.77 \$84,353.85	K	31% 31%	\$51,467.63 \$58,204.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 SUPERNA 00 SUPERNA	
	IGLS-ESUITE2-5YR	SEL Enterprise Suite 2 Write CLSTR 5yr		\$102,061.54	K	31%	\$70,422.46	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SUPERNA	
	IGLS-GC-ADV-LIC IGLS-GC-BB-LIC	SEL GoldenCoov Advanced License SEL GoldenCopy Backup Bundle License		\$3.846.15 \$15,384.62	K	31% 31%	\$2.653.84 \$10,615.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SUPERNA 00 SUPERNA	
	IGLS-GC-BB-LIC	SEL Goldencopy Cluster License		\$10,364.62	K	31%	\$7.077.27	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SUPERNA	
	IGLS-GC-LIC IGLS-NB-3YR	SEL Goldencoov Cluster License SEL IGLS Data Protect 6 Node Bundle 3y		\$10.256.92 \$38,680.00	K	31% 31%	\$7.077.27 \$26,689.20	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SUPERNA	
	IGLS-NB-5YR IGLS-NB8-3YR	SEL IGLS Data Protect 6 Node Bundle 5v SEL IGLS Data Protect 8 Node Bundle 3y		\$45.987.69 \$40,616.92	K	31% 31%	\$31.731.51 \$28,025.67	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 SUPERNA 00 SUPERNA	
	IGLS-NB8-5YR	SEL IGLS Data Protect 8 Node Bundle 5v		\$48.600.00	K	31% 31% 31%	\$33.534.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SUPERNA	
	IGLS-QSB-CB-3Y	SEL IGLS Quick Start Bundle 2 CLSTR 3 YR		\$33,435.38	K	31%	\$23,070.41	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SUPERNA	
	IGLS-QSB-CB-5Y IGLS-QSB-N8-3Y	SEL IGLS Quick Start Bundle 2 CLSTR 5 YR SEL IGLS Quick Start Bundle 8 Node 3 YR		\$38.872.31 \$28,826.15	K K	31% 31%	\$26.821.89 \$19,890.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SUPERNA 00 SUPERNA	
	IGLS-QSB-N8-5Y	SEL IGLS Quick Start Bundle 8 Node 5 YR		\$34,530.77	K	31%	\$23,826.23	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SUPERNA	
	IGLS-SUITE-1YR IGLS-SUITE2-1YR	SEL UPG Data Protect 1 Write Cluster 1yr SEL UPG Data Protect 2 Write Cluster 1yr		\$21,640.00 \$28,070.77	K	31%	\$14,931.60 \$19,368.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00		00 SUPERNA 00 SUPERNA	
	IGLS-SUITE2-3YR	SEL UPG Data Protect 2 Write Cluster 3yr		\$36,550.77	K	31% 31%	\$25,220.03	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SUPERNA	
	IGLS-SUITE2-5YR	SEL UPG Data Protect 2 Write Cluster Syr SEL UPG Data Protect 1 Write Cluster Syr		\$45,030.77 \$27,152.31	K	31% 31%	\$31,071.23 \$18,735.09	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0. \$0.	00 SUPERNA	

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AND		DESCRIPTION	Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT	PROSUPPORT	BASIC MNT II	WTY UPG ENH TO	WTY UPG BASIC TO PS			
ND	SKU	DESCRIPTION	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	ENH MNT LP	BASIC MNT L	P PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL		THIRD PARTY PRODUCT PARTNER
	IGLS-SUITE-5YR IOM-SW1Y-0-10	SEL UPG Data Protect 1 Write Cluster 5vr SEL IOMART SW 1Y 0-10		\$32.664.62 \$538.00	K	31% 31%	\$22.538.59 \$371.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0		\$0.00 \$0.00	\$0.0	0 SUPERNA 0 IOMART	
	IOM-SW1Y-1001+	SEL IOMART SW 1Y 1001+		\$183.00	K	31% 31%	\$126.27	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 IOMART	
	IOM-SW1Y-11-50 IOM-SW1Y-151-250	SEL IOMART SW 1Y 11-50		\$431.00 \$323.00	K	31%	\$297.39	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00		0 IOMART 0 IOMART	
	IOM-SW1Y-251-400	SEL IOMART SW 1Y 151-250 SEL IOMART SW 1Y 251-400		\$269.00	K	31% 31%	\$222.87 \$185.61	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	0 IOMART	
	IOM-SW1Y-401-600	SELIOMART SW 1Y 401-600		\$215.00	K	31% 31%	\$148.35 \$260.13	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 IOMART	
	IOM-SW1Y-51-150 IOM-SW1Y-601-1K	SEL IOMART SW 1Y 51-150 SEL IOMART SW 1Y 601-1000		\$377.00 \$194.00	K	31%	\$260.13 \$133.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 IOMART 0 IOMART	
	IOM-SW2Y-0-10	SEL IOMART SW 2Y 0-10		\$915.00	K	31%	\$631.35	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 IOMART	
	IOM-SW2Y-1001+ IOM-SW2Y-11-50	SEL IOMART SW 2Y 1001+ SEL IOMART SW 2Y 11-50		\$311.00 \$732.00	K	31% 31%	\$214.59 \$505.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 IOMART 0 IOMART	
	IOM-SW2Y-151-250	SEL IOMART SW 21 11-50 SEL IOMART SW 21 151-250		\$549.00	K	31%	\$378.81	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 IOMART	
	IOM-SW2Y-251-400	SEL IOMART SW 2Y 251-400		\$458.00	K	31%	\$316.02	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 IOMART	
	IOM-SW2Y-401-600 IOM-SW2Y-51-150	SEL IOMART SW 2Y 401-600 SEL IOMART SW 2Y 51-150		\$366.00 \$641.00	K	31% 31%	\$252.54 \$442.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 IOMART	
	IOM-SW2Y-601-1K	SEL IOMART SW 2Y 601-1000		\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 IOMART	
	IOM-SW3Y-0-10 IOM-SW3Y-1001+	SEL IOMART SW 3Y 0-10 SEL IOMART SW 3Y 1001+		\$1,292.00 \$439.00	K	31% 31%	\$891.48 \$302.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0 \$0.0		\$0.00		0 IOMART 0 IOMART	
	IOM-SW3Y-11-50	SEL IOMART SW 3Y 1001* SEL IOMART SW 3Y 11-50		\$1.034.00	K	31%	\$713.46	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 IOMART	
	IOM-SW3Y-151-250	SEL IOMART SW 3Y 151-250		\$775.00	K	31%	\$534.75	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 IOMART	
	IOM-SW3Y-251-400 IOM-SW3Y-401-600	SEL IOMART SW 3Y 251-400 SEL IOMART SW 3Y 401-600		\$646.00 \$517.00	K	31% 31%	\$445.74 \$356.73	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0 \$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00		0 IOMART 0 IOMART	
	IOM-SW3Y-51-150	SEL IOMART SW 3Y 51-150		\$905.00	K	31%	\$624.45	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 IOMART	
	IOM-SW3Y-601-1K	SEL IOMART SW 3Y 601-1000		\$465.00	K	31% 31%	\$320.85	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 IOMART	
	ISD-ENT-NODE-LIC ITP-100-199AN-D	SEL EYEGLASS DR MANAGER SDEdge 36TB SEL Splunk ITSI Perp Lic100-199GB/dayAN		\$1.674.00 \$865.38	K	31% 31%	\$1.155.06 \$597.11	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0 \$0.0	0 SUPERNA 0 SPLUNK	
	ITP-100-199AP-D	SEL Solunk ITSI Pero Lic100-199GB/davAP		\$1.038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITP-100-199EM-D ITP-100-199US-D	SEL Splunk ITSI Perp Lic100-199GB/dayEM SEL Splunk ITSI Perp Lic100-199GB/dayUS		\$796.15 \$692.31	K	31%	\$549.34 \$477.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0		\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITP-10-199US-D	SEL Splunk ITSI Perp Lic100-199GB/dayUS SEL Splunk ITSI Perp Lic10-19GB/dayAN		\$2,596.15	K	31% 31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK 0 SPLUNK	
	ITP-10-19AP-D	SEL Solunk ITSI Perp Lic10-19GB/davAP		\$3,115,38	K	31% 31%	\$2,149,61	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITP-10-19EM-D ITP-10-19US-D	SEL Splunk ITSI Perp Lic10-19GB/dayEM SEL Splunk ITSI Perp Lic10-19GB/dayUS		\$2,388.46 \$2,076.92	K	31%	\$1,648.04 \$1,433.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPLUNK 0 SPLUNK	
	ITP-1K-1999AN-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayAN		\$432.69	ĸ	31% 31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITP-1K-1999AP-D ITP-1K-1999EM-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayAP SEL Splunk ITSI Perp Lic1K-1999GB/dayEM		\$519.23 \$398.08	K	31% 31%	\$358.27	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPLUNK 0 SPLUNK	
	ITP-1K-1999US-D	SEL Splunk ITSI Perp Lic1x-1999GB/dayEM SEL Splunk ITSI Perp Lic1K-1999GB/dayUS		\$346.15	K K	31%	\$274.68 \$238.84	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITP-200-499AN-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayUS SEL Splunk ITSI Perp Lic200-499GB/dayAN		\$649.62	K	31% 31%	\$448.24	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITP-200-499AP-D ITP-200-499EM-D	SEL Splunk ITSI Perp Lic200-499GB/dayAP SEL Splunk ITSI Perp Lic200-499GB/dayEM		\$778.85 \$597.69	K	31% 31%	\$537.41 \$412.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0		\$0.00 \$0.00	\$0.0	0 SPLUNK 0 SPLUNK	
	ITP-200-499US-D	SEL Splunk ITSI Perp Lic20-0499GB/dayUS SEL Splunk ITSI Perp Lic20-499GB/dayUS		\$519.23	K	31% 31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITP-20-49AN-D	SEL Splunk ITSI Perp Lic20-49GB/dayAN		\$1,947.12	K	31%	\$1,343.51	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITP-20-49AP-D ITP-20-49EM-D	SEL Splunk ITSI Perp Lic20-49GB/dayAP SEL Splunk ITSI Perp Lic20-49GB/dayEM		\$2,336.54 \$1,791.35	K	31%	\$1,612.21 \$1,236.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 SPLUNK 0 SPLUNK	
	ITP-20-49US-D	SEL Splunk ITSI Perp Lic20-49GB/dayUS		\$1,557.69	K	31% 31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITP2K-4999AN-D ITP-2K-4999AP-D	SEL Solunk ITSI Pero Lic2K-4999GB/davAN		\$396.92 \$475.96	K	31% 31%	\$273.87	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITP-2K-4999FM-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayAP SEL Splunk ITSI Perp Lic2K-4999GB/dayEM		\$364.90	K	31%	\$328.41 \$251.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0 \$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITP-2K-4999US-D	SEL Solunk ITSI Pero Lic2K-4999GB/davEM SEL Splunk ITSI Pero Lic2K-4999GB/dayUS		\$317.31	K	31% 31%	\$251.78 \$218.94	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPLUNK	
	ITP-500-999AN-D ITP-500-999AP-D	SEL Solunk ITSI Pero Lic500-999GB/davAN SEL Splunk ITSI Perp Lic500-999GB/dayAP		\$468.46 \$563.08	K	31% 31%	\$323.24 \$388.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0		\$0.00 \$0.00	\$0.0	0 SPLUNK 0 SPLUNK	
	ITP-500-999EM-D	SEL Solunk ITSI Pero Lic500-999GB/davEM SEL Splunk ITSI Perp Lic500-999GB/dayUS		\$431.54	K	31%	\$297.76	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITP-500-999US-D ITP-50-99AN-D	SEL Splunk ITSI Perp Lic500-999GB/dayUS		\$375.00	K	31%	\$258.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00	\$0.0	0 SPLUNK 0 SPLUNK	
	ITP-50-99AP-D	SEL Splunk ITSI Perp Lic50-99GB/dayAN SEL Splunk ITSI Perp Lic50-99GB/dayAP		\$1,370.77 \$1,644.23	K	31% 31%	\$945.83 \$1,134.52	\$0.00	\$0.00	\$0.00	\$0.0 \$0.0	0 \$0.00	\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITP-50-99EM-D	SEL Splunk ITSI Perp Lic50-99GB/dayEM		\$1,261.15	K	31% 31%	\$870.19	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPLUNK	
	ITP-50-99US-D ITP-5K-9999AN-D	SEL Splunk ITSI Perp Lic50-99GB/dayUS SEL Splunk ITSI Perp Lic5K-9999GB/dayAN		\$1,096.15 \$361.15	K	31%	\$756.34 \$249.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0		\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITP-5K-9999AP-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayAP		\$432.69	K	31% 31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITP-5K-9999EM-D ITP-5K-9999US-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayEM SEL Splunk ITSI Perp Lic5K-9999GB/dayUS		\$332.31 \$288.46	K	31% 31%	\$229.29 \$199.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00	\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITPU-100-199AN-D	SEL Splunk ITSI Perp UPG100-199GB/dayAN		\$865.38	K		\$597.11	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK	
	ITPU-100-199AP-D	SEL Splunk ITSI Perp UPG100-199GB/dayAP		\$1,038.46	K	31% 31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITPU-100-199EM-D ITPU-100-199US-D	SEL Splunk ITSI Perp UPG100-199GB/dayEM SEL Splunk ITSI Perp UPG100-199GB/dayUS		\$796.15 \$692.31	K	31% 31%	\$549.34 \$477.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 SPLUNK 0 SPLUNK	
	ITPU-10-19AN-D	SEL Splunk ITSI Perp UPG10-19GB/davAN		\$2,596,15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITPU-10-19AP-D	SEL Splunk ITSI Perp UPG10-19GB/dayAP		\$3,115.38	K	31%	\$2,149.61	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK	
	ITPU-10-19EM-D ITPU-10-19US-D	SEL Splunk ITSI Perp UPG10-19GB/dayEM SEL Splunk ITSI Pero UPG10-19GB/davUS		\$2,388.46 \$2.076.92	K	31%	\$1,648.04 \$1.433.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0		\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITPU-1K-1999AN-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayAN		\$432.69	K	31% 31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITPU-1K-1999AP-D ITPU-1K-1999FM-D	SEL Solunk ITSI Pero UPG1K-1999GB/davAP SEL Solunk ITSI Pero UPG1K-1999GB/davEM		\$519.23 \$398.08	K	31% 31%	\$358.27 \$274.68	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPLUNK 0 SPLUNK	
	ITPU-1K-1999US-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayUS		\$396.06	K		\$238.84	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK	
	ITPU-200-499AN-D	SEL Splunk ITSI Perp UPG200-499GB/dayAN		\$649.62	K	31% 31%	\$448.24	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITPU-200-499AP-D ITPU-200-499EM-D	SEL Solunk iTSI Pero UPG200-499GB/davAP SEL Splunk iTSI Perp UPG200-499GB/dayEM		\$778.85 \$597.69	K	31% 31%	\$537.41 \$412.41	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0		\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITPU-200-499US-D	SEL Splunk ITSI Perp UPG200-499GB/dayUS		\$519.23	ĸ	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITPU-20-49AN-D	SEL Splunk ITSI Perp UPG20-49GB/dayAN		\$1,947.12	K	31%	\$1,343.51	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPLUNK	
	ITPU-20-49AP-D ITPU-20-49EM-D	SEL Splunk ITSI Perp UPG20-49GB/dayAP SEL Splunk ITSI Perp UPG20-49GB/dayEM		\$2,336.54 \$1,791.35	K	31% 31%	\$1,612.21 \$1,236.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 SPLUNK 0 SPLUNK	
	ITPU-20-49US-D	SEL Splunk ITSI Perp UPG20-49GB/dayUS		\$1,557.69	K	31% 31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITPU2K-4999AN-D ITPU-2K-4999AP-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAN SEL Splunk ITSI Perp UPG2K-4999GB/dayAP		\$396.92 \$476.54	K	31%	\$273.87 \$328.81	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0 \$0.0	0 \$0.00	\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITPU-2K-4999EM-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayEM		\$364.62	K	31% 31%	\$251.59	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITPU-2K-4999US-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayUS SEL Splunk ITSI Perp UPG500-999GB/dayAN		\$317.31	K	31% 31%	\$218.94	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPLUNK	
	ITPU-500-999AN-D ITPU-500-999AP-D	SEL Splunk ITSI Perp UPG500-999GB/dayAN SEL Splunk ITSI Perp UPG500-999GB/dayAP		\$468.46 \$563.08	K	31%	\$323.24 \$388.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITPU-500-999EM-D	SEL Splunk ITSI Perp UPG500-999GB/dayEM		\$431.54	ĸ	31% 31%	\$388.53 \$297.76	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITPU-500-999US-D ITPU-50-99AN-D	SEL Splunk ITSI Perp UPG500-999GB/dayUS SEL Splunk ITSI Perp UPG50-99GB/dayAN		\$375.00	K	31% 31%	\$258.75 \$945.83	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK 0 SPLUNK	
	ITPU-50-99AP-D	SEL Splunk ITSI Perp UPG50-99GB/dayAN SEL Splunk ITSI Perp UPG50-99GB/dayAP		\$1,370.77 \$1,644.23	K	31%	\$945.83 \$1,134.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 SPLUNK 0 SPLUNK	
	ITPU-50-99EM-D	SEL Splunk ITSI Perp UPG50-99GB/dayEM		\$1,261.15	K	31% 31%	\$870.19	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITPU-50-99US-D ITPU-5K-9999AN-D	SEL Splunk ITSI Perp UPG50-99GB/dayUS SEL Splunk ITSI Perp UPG5K-9999GB/davAN		\$1,096.15 \$361.15	K	31%	\$756.34 \$249.19	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0		\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITPU-5K-9999AP-D	SEL Splunk ITSI Pero LIPGSK-9999GR/davAP		\$432.69	K	31% 31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITPU-5K-9999EM-D	SEL Solunk ITSI Pero UPG5K-9999GB/davEM SEL Splunk ITSI Perp UPG5K-9999GB/dayUS		\$332.31	K	31% 31%	\$229.29 \$199.04	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITPU-5K-9999US-D ITTE-100-199AN	SEL Splunk ITSI Perp UPG5K-9999GB/dayUS SEL Splunk ITSI Term SSup100-199GB/dayAN		\$288.46 \$432.69	K	31%	\$199.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPLUNK 0 SPLUNK	
	ITTE-100-199AN-D	SEL Splunk ITSI Term SSup100-199GB/dayAN		\$346.15	K	31% 31%	\$298.56 \$238.84	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITTE-100-199AP	SEL Solunk ITSI Term SSup100-199GB/davAP		\$519.23	K	31% 31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITTE-100-199AP-D ITTE-100-199EM	SEL Splunk ITSI Term SSup100-199GB/dayAP SEL Splunk ITSI Term SSup100-199GB/davEM		\$415.38 \$398.08	K		\$286.61 \$274.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0		\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITTE-100-199EM-D	SEL Splunk ITSI Term SSup100-199GB/dayEM		\$318.46	ĸ	31% 31%	\$219.74	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITTE-100-199US ITTE-100-199US-D	SEL Splunk ITSI Term SSup100-199GB/dayUS SEL Splunk ITSI Term SSup100-199GB/dayUS		\$346.15 \$276.92	K	31% 31%	\$238.84 \$191.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	ITTE-10-19AN	SEL Splunk ITSI Term SSup10-19GBAN		\$1,298.08	K	31%	\$895.68	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITTE-10-19AN-D	SEL Splunk ITSI Term SSup10-19GBAN		\$1,038.46	K	31% 31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	ITTE-10-19AP ITTE-10-19AP-D	SEL Splunk ITSI Term SSup10-19GBAP SEL Splunk ITSI Term SSup10-19GBAP		\$1,557.69 \$1,246.15	K	31% 31%	\$1,074.81 \$859.84	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0		\$0.00	\$0.0	0 SPLUNK 0 SPLUNK	

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ND	SKU	DESCRIPTION	Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT	WTY UPG ENH T BASIC MNT LP PS W/MC PREN	BASIC TO PS	RENEWAL	THIRD PARTY PRODUCT PARTNER
			sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	MNT LP	ENH MNT LP	LP	ENH LP		
	ITTE-10-19EM ITTE-10-19EM-D	SEL Solunk ITSI Term SSup10-19GBEM SEL Splunk ITSI Term SSup10-19GBEM		\$1.194.23 \$955.38	K	31% 31%	\$824.02 \$659.21	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0		\$0.00 SPLUM \$0.00 SPLUM	IK .
	ITTE-10-19US	SEL Solunk ITSI Term SSup10-19GBUS		\$1.038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLU	iK
	ITTE-10-19US-D ITTE-1K-1999AN	SEL Splunk ITSI Term SSup10-19GBUS SEL Splunk ITSI Term SSup1K-1999GB/dayAN		\$830.77 \$243.46	K	31% 31%	\$573.23 \$167.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0		\$0.00 SPLUM \$0.00 SPLUM	
	ITTE-1K-1999AN-D	SEL Splunk ITSI Term SSup1K-1999GB/dayAN		\$195.00	K	31%	\$134.55	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$0.00 SPLUM	IK .
	ITTE-1K-1999AP ITTE-1K-1999AP-D	SEL Splunk ITSI Term SSup1K-1999GB/dayAP SEL Splunk ITSI Term SSup1K-1999GB/dayAP		\$291.92 \$234.23	K	31%	\$201.42 \$161.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM	IK.
	ITTE-1K-1999AP-D	SEL Splunk ITSI Term SSup1K-1999GB/dayAP SEL Splunk ITSI Term SSup1K-1999GB/dayEM		\$234.23	K	31%	\$161.62 \$154.46	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0		\$0.00 SPLU	
	ITTE-1K-1999EM-D	SEL Splunk ITSI Term SSup1K-1999GB/dayEM		\$178.85	K	31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUM	IK .
	ITTE-1K-1999US ITTE-1K-1999US-D	SEL Splunk ITSI Term SSup1K-1999GB/dayUS SEL Splunk ITSI Term SSup1K-1999GB/dayUS		\$195.00 \$155.77	K	31%	\$134.55 \$107.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM	IK
	ITTE-200-499AN	SEL Splunk ITSI Term SSup200-499GB/dayAN		\$333.46	K	31%	\$230.09	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00	\$0.00 SPLUM	ik
	ITTE-200-499AN-D	SEL Splunk ITSI Term SSup200-499GB/dayAN		\$266.54	K	31%	\$183.91	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0		\$0.00 SPLUM	
	ITTE-200-499AP ITTE-200-499AP-D	SEL Splunk ITSI Term SSup200-499GB/dayAP SEL Splunk ITSI Term SSup200-499GB/dayAP		\$400.38 \$320.77	K	31% 31%	\$276.26 \$221.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM \$0.00 SPLUM	IK IK
	ITTE-200-499EM	SEL Splunk ITSI Term SSup200-499GB/davEM		\$306.92	K	31%	\$211.77	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUM	IK .
	ITTE-200-499EM-D ITTE-200-499US	SEL Splunk iTSI Term SSup200-499GB/dayEM SEL Splunk iTSI Term SSup200-499GB/dayUS		\$245.77 \$266.54	K	31% 31%	\$169.58 \$183.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM \$0.00 SPLUM	
	ITTE-200-499US-D	SEL Splunk ITSI Term SSup200-499GB/davUS		\$213.46	K	31%	\$147.29	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLU	ik
	ITTE-20-49AN	SEL Splunk ITSI Term SSup20-49GBAN		\$973.85	K	31%	\$671.96	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUM	
	ITTE-20-49AN-D ITTE-20-49AP	SEL Solunk ITSI Term SSup20-49GBAN SEL Solunk ITSI Term SSup20-49GBAP		\$778.85 \$1.168.85	K	31% 31%	\$537.41 \$806.51	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM \$0.00 SPLUM	IK IK
	ITTE-20-49AP-D	SEL Solunk ITSI Term SSup20-49GBAP		\$934.62	K	31%	\$644.89	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00	\$0.00 SPLU	ik
	ITTE-20-49EM ITTE-20-49EM-D	SEL Splunk ITSI Term SSup20-49GBEM SEL Solunk ITSI Term SSup20-49GBEM		\$895.38 \$716.54	K	31% 31%	\$617.81 \$494.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0		\$0.00 SPLUM \$0.00 SPLUM	
	ITTE-20-49US	SEL Splunk ITSI Term SSup20-49GBUS		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUM	IK .
	ITTE-20-49US-D ITTE-2K-4999AN	SEL Solunk ITSI Term SSup20-49GBUS SEL Solunk ITSI Term SSup2K-4999GB/dayAN		\$623.08 \$234.23	K	31% 31%	\$429.93 \$161.62	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM	IK
	ITTE-2K-4999AN-D	SEL Splunk ITSI Term SSup2K-4999GB/dayAN		\$187.50	K	31%	\$129.38	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$0.00 SPLUM	ik
	ITTE-2K-4999AP	SEL Splunk ITSI Term SSup2K-4999GB/dayAP		\$281.54	K	31%	\$194.26	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUM	IK .
	ITTE-2K-4999AP-D ITTE-2K-4999EM	SEL Splunk iTSI Term SSup2K-4999GB/dayAP SEL Splunk iTSI Term SSup2K-4999GB/dayEM		\$225.00 \$215.77	K	31% 31%	\$155.25 \$148.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0		\$0.00 SPLUM \$0.00 SPLUM	
	ITTE-2K-4999EM-D	SEL Splunk ITSI Term SSup2K-4999GB/dayEM		\$172.50	K	31%	\$119.03	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$0.00 SPLUM	IK .
	ITTE-2K-4999US	SEL Splunk ITSI Term SSup2K-4999GB/dayUS		\$188.08	K	31%	\$129.78	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0		\$0.00 SPLUM	
	ITTE-2K-4999US-D ITTE-500-999AN	SEL Splunk ITSI Term SSup2K-4999GB/dayUS SEL Splunk ITSI Term SSup500-999GB/dayAN		\$150.00 \$252.69	K	31% 31%	\$103.50 \$174.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM \$0.00 SPLUM	ik IK
	ITTE-500-999AN-D	SEL Splunk ITSI Term SSup500-999GB/davAN		\$201.92	K	31%	\$139.32	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUM	IK .
	ITTE-500-999AP ITTE-500-999AP-D	SEL Splunk iTSI Term SSup500-999GB/dayAP SEL Splunk iTSI Term SSup500-999GB/dayAP		\$303.46 \$242.31	K	31% 31%	\$209.39 \$167.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM \$0.00 SPLUM	IK IK
	ITTE-500-999EM	SEL Splunk ITSI Term SSup500-999GB/dayEM		\$231.92	K	31%	\$160.02	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00	\$0.00 SPLUM	ik
	ITTE-500-999EM-D	SEL Splunk ITSI Term SSup500-999GB/dayEM		\$185.77	K	31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUI	IK .
	ITTE-500-999US ITTE-500-999US-D	SEL Splunk ITSI Term SSup500-999GB/dayUS SEL Splunk ITSI Term SSup500-999GB/dayUS		\$201.92 \$161.54	K	31% 31%	\$139.32 \$111.46	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM	ik
	ITTE-50-99AN	SEL Solunk ITSI Term SSup50-99GB/davAN		\$685.38	K	31%	\$472.91	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$0.00 SPLUM	ik
	ITTE-50-99AN-D	SEL Splunk iTSI Term SSup50-99GB/dayAN		\$548.08	K	31%	\$378.18	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0		\$0.00 SPLUM	
	ITTE-50-99AP ITTE-50-99AP-D	SEL Solunk ITSI Term SSup50-99GB/davAP SEL Solunk ITSI Term SSup50-99GB/davAP		\$822.69 \$657.69	K	31% 31%	\$567.66 \$453.81	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM \$0.00 SPLUM	IK IK
	ITTE-50-99EM	SEL Solunk ITSI Term SSup50-99GB/davEM		\$630.00	K	31%	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00	\$0.00 SPLU	ik
	ITTE-50-99EM-D ITTE-50-99US	SEL Splunk ITSI Term SSup50-99GB/dayEM SEL Splunk ITSI Term SSup50-99GB/dayUS		\$504.23 \$548.08	K	31% 31%	\$347.92 \$378.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0		\$0.00 SPLUM \$0.00 SPLUM	
	ITTE-50-99US-D	SEL Splunk ITSI Term SSup50-99GB/dayUS		\$438.46	K	31%	\$302.54	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0		\$0.00 SPLU	
	ITTE-5K-9999AN ITTE-5K-9999AN-D	SEL Solunk iTSI Term SSup5K-9999GB/davAN SEL Splunk iTSI Term SSup5K-9999GB/dayAN		\$225.00 \$180.00	K	31% 31%	\$155.25 \$124.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM \$0.00 SPLUM	IK.
	ITTE-5K-9999AP	SEL Splunk ITSI Term SSup5K-9999GB/davAP		\$270.00	K	31%	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUM	IK .
	ITTE-5K-9999AP-D	SEL Splunk ITSI Term SSup5K-9999GB/dayAP		\$216.92	K	31%	\$149.67	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00	\$0.00 SPLU	
	ITTE-5K-9999EM ITTE-5K-9999EM-D	SEL Splunk ITSI Term SSup5K-9999GB/dayEM SEL Splunk ITSI Term SSup5K-9999GB/dayEM		\$207.69 \$166.15	K	31% 31%	\$143.31 \$114.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM \$0.00 SPLUM	IK
	ITTE-5K-9999US	SEL Splunk ITSI Term SSup5K-9999GB/dayUS		\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUM	IK .
	ITTE-5K-9999US-D ITTG-1K-1999AN	SEL Splunk ITSI Term SSup5K-9999GB/dayUS SEL Splunk ITSI Term PSup1K-1999GB/dayAN		\$144.23 \$288.46	K	31% 31%	\$99.52 \$199.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0		\$0.00 SPLUM \$0.00 SPLUM	
	ITTG-1K-1999AN-D	SEL Splunk ITSI Term PSup1K-1999GB/dayAN SEL Splunk ITSI Term PSup1K-1999GB/dayAN		\$288.46	K	31%	\$199.04 \$159.23	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$0.00 SPLU	IK.
	ITTG-1K-1999AP	SEL Splunk ITSI Term PSup1K-1999GB/dayAP		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 00	\$0.00 SPLUM	IK .
	ITTG-1K-1999AP-D ITTG-1K-1999EM	SEL Splunk ITSI Term PSup1K-1999GB/dayAP SEL Splunk ITSI Term PSup1K-1999GB/dayEM		\$276.92 \$265.38	K	31% 31%	\$191.07 \$183.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM	
	ITTG-1K-1999EM-D	SEL Splunk ITSI Term PSup1K-1999GB/dayEM		\$212.31	K	31%	\$146.49	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$0.00 SPLU	ik
	ITTG-1K-1999US ITTG-1K-1999US-D	SEL Splunk ITSI Term PSup1K-1999GB/dayUS SEL Splunk ITSI Term PSup1K-1999GB/dayUS		\$230.77 \$184.62	K	31% 31%	\$159.23 \$127.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0		\$0.00 SPLUM \$0.00 SPLUM	
	ITTG-2K-4999AN	SEL Splunk ITSI Term PSup1K-1999GB/dayAN SEL Splunk ITSI Term PSup2K-4999GB/dayAN		\$270.00	K	31%	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$0.00 SPLU	
	ITTG-2K-4999AN-D	SEL Splunk ITSI Term PSup2K-4999GB/davAN		\$223.85	K	31%	\$154.46	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0		\$0.00 SPLU	
	ITTG-2K-4999AP ITTG-2K-4999AP-D	SEL Splunk ITSI Term PSup2K-4999GB/dayAP SEL Splunk ITSI Term PSup2K-4999GB/dayAP		\$324.23 \$268.85	K	31% 31%	\$223.72 \$185.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0		\$0.00 SPLUM \$0.00 SPLUM	
	ITTG-2K-4999EM	SEL Splunk ITSI Term PSup2K-4999GB/dayEM		\$249.23	K	31%	\$171.97	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00	\$0.00 SPLUM	ik
	ITTG-2K-4999EM-D ITTG-2K-4999US	SEL Solunk iTSI Term PSuo2K-4999GB/davEM SEL Splunk iTSI Term PSup2K-4999GB/dayUS		\$205.38 \$216.92	K	31% 31%	\$141.71 \$149.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00.00	\$0.00 SPLUM \$0.00 SPLUM	IK
	ITTG-2K-4999US-D	SEL Splunk ITSI Term PSup2K-4999GB/dayUS		\$178.85	K	31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUI	IK .
	ITTG-500-999AN	SEL Splunk ITSI Term PSup500-999GB/dayAN		\$306.92	K	31%	\$211.77	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00	\$0.00 SPLUM	ik
	ITTG-500-999AN-D ITTG-500-999AP	SEL Solunk ITSI Term PSup500-999GB/davAN SEL Splunk ITSI Term PSup500-999GB/dayAP		\$245.77 \$368.08	K	31% 31%	\$169.58 \$253.98	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM \$0.00 SPLUM	IK IK
	ITTG-500-999AP-D	SEL Splunk ITSI Term PSup500-999GB/dayAP		\$294.23	K	31%	\$203.02	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUI	IK .
	ITTG-500-999EM ITTG-500-999EM-D	SEL Splunk ITSI Term PSup500-999GB/dayEM SEL Splunk ITSI Term PSup500-999GB/dayEM		\$281.54 \$226.15	K	31% 31%	\$194.26 \$156.04	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM	IK.
	ITTG-500-999EM-D ITTG-500-999US	SEL Splunk ITSI Term PSup500-999GB/dayEM SEL Splunk ITSI Term PSup500-999GB/dayUS		\$226.15 \$245.77	K	31%	\$156.04 \$169.58	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0 \$0.00 \$0.0		\$0.00 SPLU	
	ITTG-500-999US-D	SEL Splunk ITSI Term PSup500-999GB/dayUS		\$196.15	K	31%	\$135.34	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00	\$0.00 SPLUI	IK
	ITTG-5K-9999AN ITTG-5K-9999AN-D	SEL Splunk ITSI Term PSup5K-9999GB/dayAN SEL Splunk ITSI Term PSup5K-9999GB/dayAN		\$252.69 \$216.92	K	31%	\$174.36 \$149.67	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0		\$0.00 SPLUM	IK IK
	ITTG-5K-9999AP	SEL Splunk ITSI Term PSup5K-9999GB/dayAP		\$303.46	K	31% 31%	\$209.39	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$0.00 SPLU	ik
	ITTG-5K-9999AP-D	SEL Splunk ITSI Term PSup5K-9999GB/dayAP		\$259.62 \$231.92	K	31%	\$179.14	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUM \$0.00 SPLUM	IK .
	ITTG-5K-9999EM ITTG-5K-9999EM-D	SEL Splunk ITSI Term PSup5K-9999GB/dayEM SEL Splunk ITSI Term PSup5K-9999GB/dayEM		\$199.62	K	31% 31%	\$160.02 \$137.74	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00.00	\$0.00 SPLUM	IK .
	ITTG-5K-9999US	SFL Splunk ITSLTerm PSup5K-9999GB/dayLIS		\$201.92	K	31% 31%	\$139.32	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.0	00 08 00	\$0.00 SPLUM	ik
	ITTG-5K-9999US-D ITT-PRM-1000-D	SEL Splunk ITSI Term PSup5K-9999GB/dayUS SEL Splunk ITSI Term PrmSup Buck 1000		\$173.08 \$1,000.00	K	31% 31%	\$119.43 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM \$0.00 SPLUM	IK IK
	ITT-PRM-100-D	SEL Splunk ITSI Term PrmSup Buck 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00	\$0.00 SPLUM	ik
	ITT-PRM-100K-D ITT-PRM-10K-D	SEL Splunk ITSI Term PrmSup Buck 100K		\$100,000,00	K	31%	\$69,000.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUM \$0.00 SPLUM	IK .
	ITT-PRM-10K-D ITT-PRM-1-D	SEL Splunk ITSI Term PrmSup Buck 10K SEL Splunk ITSI Term PrmSup Buck 1		\$10,000.00 \$1.00	K	31% 31%	\$6,900.00 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00 \$0.00 00 \$0.00	\$0.00 SPLUM \$0.00 SPLUM	
	ITT-STD-1000-D	SEL Splunk ITSI Term StdSup Buck 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00	\$0.00 SPLUM	ik
	ITT-STD-100-D ITT-STD-100K-D	SEL Solunk ITSI Term StdSuo Buck 100 SEL Splunk ITSI Term StdSup Buck 100K		\$100.00 \$100,000.00	K	31% 31%	\$69.00 \$69,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0	00.00	\$0.00 SPLUM \$0.00 SPLUM	IK .
	ITT-STD-10K-D	SEL Splunk ITSI Term StdSup Buck 10K		\$10.000.00	K	31%	\$6.900.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00.00	\$0.00 SPLUM	IK .
	ITT-STD-1-D	SEL Splunk ITSI Term StdSup Buck 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0		\$0.00 SPLU	
	ITTU-ES-1000AN-D ITTU-ES-1000AP-D	SEL Solunk IT TermUPG SSup Buck 1000AN SEL Splunk IT TermUPG SSup Buck 1000AP		\$1,000.00	K	31% 31%	\$690.00 \$690.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0		\$0.00 SPLUM \$0.00 SPLUM	
	ITTU-ES-1000EM-D	SEL Splunk IT TermUPG SSup Buck 1000EM		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 00	\$0.00 SPLUI	IK .
	ITTU-ES-1000US-D	SEL Splunk IT TermUPG SSup Buck 1000US		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	00 \$0.00	\$0.00 SPLU	
	ITTU-ES-100AN-D ITTU-ES-100AP-D	SEL Splunk IT TermUPG SSup Buck 100AN SEL Splunk IT TermUPG SSup Buck 100AP		\$100.00 \$100.00	K	31% 31%	\$69.00 \$69.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.0 \$0.00 \$0.0		\$0.00 SPLUM \$0.00 SPLUM	
		SEL Solunk IT TermUPG SSup Buck 100EM		\$100.00	- 11	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.0	0 \$0.00	\$0.00 SPLUI	

									PROSUPPORT			WTY UPG ENH TO	WTY LIPO		
AND	SKU	DESCRIPTION	Model Sub sku	PRICE USD	CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	P PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	. THIRD PARTY PRODUCT PARTNER
	ITTU-ES-1AN-D	SEL Solunk IT TermUPG SSup Buck 1AN		\$1.00	К	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SPLUNK
	ITTU-ES-1AP-D ITTU-ES-1EM-D	SEL Splunk IT TermUPG SSup Buck 1AP SEL Splunk IT TermUPG SSup Buck 1EM		\$1.00 \$1.00	K	31% 31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	ITTU-ES-1US-D	SEL Splunk IT TermUPG SSup Buck 1US		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPLUNK
	ITTU-GS-1000AN-D ITTU-GS-1000AP-D	SEL Splunk IT TermUPG PSup Buck 1000AN SEL Splunk IT TermUPG PSup Buck 1000AP		\$1,000.00 \$1,000.00	K	31% 31%	\$690.00 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPLUNK 00 SPLUNK
	ITTU-GS-1000AP-D	SEL Splunk IT TermUPG PSup Buck 1000AP SEL Splunk IT TermUPG PSup Buck 1000EM		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPLUNK
	ITTU-GS-1000US-D	SEL Splunk IT TermUPG PSup Buck 1000US		\$1,000.00	K	31% 31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPLUNK
	ITTU-GS-100AN-D ITTU-GS-100AP-D	SEL Splunk IT TermUPG PSup Buck 100AN SEL Splunk IT TermUPG PSup Buck 100AP		\$100.00 \$100.00	K	31% 31%	\$69.00 \$69.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPLUNK
	ITTU-GS-100AP-D ITTU-GS-100EM-D	SEL Splunk IT TermUPG PSup Buck 100AP SEL Splunk IT TermUPG PSup Buck 100EM		\$100.00 \$100.00	K	31%	\$69.00 \$69.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00				00 SPLUNK 00 SPLUNK
	ITTU-GS-100US-D	SEL Splunk IT TermUPG PSup Buck 100US		\$100.00	K	31% 31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPLUNK
	ITTU-GS-1AN-D	SEL Splunk IT TermUPG PSup Buck 1AN		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPLUNK
	ITTU-GS-1AP-D ITTU-GS-1EM-D	SEL Splunk IT TermUPG PSup Buck 1AP SEL Splunk IT TermUPG PSup Buck 1EM		\$1.00 \$1.00	K	31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 SPLUNK 00 SPLUNK
	ITTU-GS-1US-D	SEL Splunk IT TermUPG PSup Buck 1US		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPLUNK
	ITTUS-1K-1999-EM	SEL Splunk IT TRU SSup1K-1999GB/davEM		\$178.85	K	31% 31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPLUNK
	ITTUS-2K-4999-EM	SEL Splunk IT TRU SSup2K-4999GB/dayEM SEL Splunk IT TRU SSup500-999GB/dayEM		\$173.08 \$185.77	K	31%	\$119.43 \$128.18	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 SPLUNK
	ITTUS-500-999-EM	SEL Splunk IT TRU SSupSu0-999Br0ayEM SEL Splunk IT TRU SSupSK-9999GB/davEM		\$166.15	K	31%	\$120.10	\$0.00	\$0.00	\$0.00	\$0.00				00 SPLUNK
	LIC-RG-AGT-1Y	SEL RG 1Y SUBSCRIPTION 1 RG SYSTEM AGT		\$23.08	K	31% 31% 31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 RG SYSTEMS
	LIC-RG-AGT-3Y LIC-RG-ORCH-1Y	SEL RG 3Y SUBSCRIPTION 1 RG SYSTEM AGT SEL RG SW SUB. PER TB-BACK END VOLUME 1Y		\$46.15 \$392.31	K	31% 31%	\$31.84 \$270.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 RG SYSTEMS 00 RG SYSTEMS
	LIC-RG-ORCH-1Y LIC-RG-ORCH-3Y	SEL RG SW SUB. PER 1B-BACK END VOLUME 1Y SEL RG SW SUB. PER TB-BACK END VOLUME 3Y		\$392.31 \$753.85	K	31%	\$270.69 \$520.16	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 RG SYSTEMS
	LIC-RGSTACK10	SEL RG STACK10 SW FOR PRIV. CLOUD		\$184,615.38	K	31% 31%	\$127,384.61	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 RG SYSTEMS
	LIC-RGSTACK5	SEL RG STACK5 SW FOR PRIV. CLOUD		\$138.461.54	K	31% 31%	\$95,538,46	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 RG SYSTEMS
	LIC-RGSTACK50	SEL RG STACK50 SW FOR PRIV. CLOUD		\$295,384.62	K	31%	\$203,815.39	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 RG SYSTEMS
	LIFTCD4PESITET1 LIFTCD4PESITET10	SEL CD4PE Site-Tier 1-Lift 0 ? 4.999 SEL CD4PE Site-Tier 10-Lift 120k-139,999		\$5.760.00 \$46,081.54	K K	31% 31%	\$3.974.40 \$31,796.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 PUPPET LABS 00 PUPPET LABS
	LIFTCD4PESITET2	SEL CD4PE Site-Tier 2-I iff 5k - 9 999		\$7,680.00	К	31% 31%	\$5 299 20	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 PUPPET LABS
	LIFTCD4PESITET3	SEL CD4PE Site-Tier 3-Lift 10k ?14,999		\$9,600.00	K	31%	\$6,624.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 PUPPET LABS
	LIFTCD4PESITET4 LIFTCD4PESITET5	SEL CD4PE Site-Tier 4-Lift 15k ? 24,999 SEL CD4PE Site-Tier 5-Lift 25k ? 49,999		\$11,521.54 \$17,280.00	K	31% 31%	\$7,949.86 \$11,923.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 PUPPET LABS
	LIFTCD4PESITET6	SEL CD4PE Site-Tier 6-Lift 50k - 74,999		\$23.040.00	K	31%	\$15.897.60	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 PUPPET LARS
	LIFTCD4PESITET7	SEL CD4PE Site-Tier 6-Lift 50k - 74,999 SEL CD4PE Site-Tier 7-Lift 60k ? 79,999		\$28,801.54	K	31% 31%	\$15,897.60 \$19,873.06	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS
	LIFTCD4PESITET8 LIFTCD4PESITET9	SEL CD4PE Site-Tier 8-Lift 80k - 99,999		\$34,561.54	K	31% 31%	\$23,847.46 \$27,821.86	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00		00 PUPPET LABS
	LM-SFP-DAC-10M	SEL CD4PE Site-Tier 9-Lift 100k -119,999 SEL KEMP 10M SFP+ Direct Attached Copper		\$40,321.54 \$384.62	K	31%	\$27,821.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 PUPPET LABS 00 KEMP
	LM-SFP-DAC-1M	SEL KEMP 1M SFP+ Direct Attached Copper		\$153.85	K	31% 31%	\$265.39 \$106.16	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 KEMP
	LM-SFP-DAC-3M	SEL KEMP 3M SFP+ Direct Attached Copper		\$230.77	K	31% 31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 KEMP
	LM-SFP-DAC-5M LM-SFP-SR	SEL KEMP 5M SFP+ Direct Attached Copper		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 KEMP
	LMX15-HA-EMC3Y	SEL KEMP SFP+ SR Transceiver 850NM/300M SEL KEMP LoadMaster X15 EMC HA 3Y Bundle		\$1,369.23 \$66,708.00	K	31% 31%	\$944.77 \$46.028.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 KEMP
	LMX15-HA-EMC5Y	SEL KEMP LoadMaster X15 EMC HA 5Y Bundle		\$91,077.00	K	31%	\$62,843.13	\$0.00	\$0.00	\$0.00	\$0.00				00 KEMP
	LMX25-HA-EMC3Y	SEL KEMP LoadMaster X25 EMC HA 3Y Bundle		\$136.307.69	K	31% 31%	\$94 052 31	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 KEMP
	LMX25-HA-EMC5Y	SEL KEMP LoadMaster X25 EMC HA 5Y Bundle SEL KEMP LoadMaster X40 EMC HA 3Y Bundle		\$186,153.85 \$204.461.54	K	31%	\$128,446.16	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	DO KEMP
	LMX40-HA-EMC3Y LMX40-HA-EMC5Y	SEL KEMP LoadMaster X40 EMC HA 3Y Bundle SEL KEMP LoadMaster X40 EMC HA 5Y Bundle		\$204.461.54	K	31% 31%	\$141.078.46 \$192,669.23	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 KEMP
	M MOL1YR	SEL BOOMI Molecule		\$1.300.00	K	31% 31%	\$897.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	DO BOOMI
	M QUEUING	SEL BOOMI Message Queuing		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 BOOMI
	M16-2136-C0000C1 M16-2136-D0030C1	SEL-16ch. exp port,D921-936,OSC,IL=6,6dB SEL-16ch. exp port,D921-D936,OSC,Rx EDF		\$19.550.77 \$30.715.38	K	31% 31%	\$13.490.03 \$21.193.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 SMARTOPTICS 00 SMARTOPTICS
	M16-2136-D003AC1	SEL-D921-D936.OSC.Rx EDFA.Rx DC 40km		\$35.043.08	K	31% 31%	\$24.179.73	\$0.00	\$0.00	\$0.00	\$0.00				00 SMARTOPTICS
	M16-2136-D1A3TC1	SEL-D921-D936,Tx ED,Tx D40,Rx ED,Rx TD		\$52,076.92	K	31%	\$35,933.07	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	M-3809-921928-M M-3809-929936-M	SEL-8 ch. M/Demux,D921-D928,IL=4.8dB SFI-8 ch. M/Demux D929-D936 II =4.8dB		\$2,815.38 \$2,815.38	K	31% 31% 31% 31% 31%	\$1,942.61 \$1,942.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SMARTOPTICS
	M-3840-LL	SEL-40 ch. M/Demux,D921-D960, IL=7.5dB		\$10,446.15	K	31%	\$7,207.84	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SMARTOPTICS
	M-410	SEL-DC power supply, M-series		\$1,215.38	K	31%	\$838.61	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	M-420	SEL-AC power supply, M-series		\$1,061.54	K	31% 31% 31% 31%	\$732.46	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SMARTOPTICS
	M5100C M5100C-I	SEL MG5-100-C ) SEL MG5-100-C )		\$15,000.00 \$16,500.00	K	31%	\$10,350.00 \$11,385.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE
	M5100C-I	SEL MG5-100-C )		\$15,819.00	K	31%	\$10,915.11	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	M510C-I	SEL MG5-10-C)		\$1,650.00	K	31% 31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	M510C-K	SEL MG5-10-C )		\$1,582.00	K	31%	\$1,091.58	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	M-ADJ-19 MB10PB1YRSB	SEL-Smartoptics 19 AdjKit-2 8ch modul SELECT DFXS MB ELA, 10PB 1Yr Sub		\$150.77 ##########	K	31% 31%	\$104.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 SMARTOPTICS 00 NTP-DEFENDX
	MB1PB1YRSB	SELECT DFXS MB ELA. 1PB 1Yr Sub		\$300,600.00	K	31%	\$207.414.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	MB3PB1YRSB	SELECT DFXS MB ELA, 3PB 1Yr Sub		\$702,000.00	K	31% 31%	\$484,380.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 NTP-DEFENDX
	MB5PB1YRSB	SELECT DFXS MB ELA, 5PB 1Yr Sub SELECT DFXS MB ELA. ADD 1PB 1Yr Sub		###########	K	31%	\$776,250.00 \$149.040.00	\$0.00	\$0.00	\$0.00	\$0.00				00 NTP-DEFENDX 00 NTP-DEFENDX
	MBAD1PB1YRSB MBP10PB1YRSB	SELECT DEXS MB ELA, ADD 1PB 1Yr Sub SELECT DEXS MBP ELA, 10PB 1Yr Sub		\$216.000.00 ###############################	K	31% 31% 31% 31%	##########	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 NTP-DEFENDX
	MBP1PB1YRSB	SELECT DFXS MBP ELA. 1PB 1Yr Sub		\$433.800.00	K	31%	\$299.322.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 NTP-DEFENDX
	MBP3PB1YRSB	SELECT DFXS MBP ELA, 3PB 1Yr Sub		\$950,400.00	K	31%	\$655,776.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 NTP-DEFENDX
	MBP5PB1YRSB MBPAD1PB1YRSB	SELECT DFXS MBP ELA, 5PB 1Yr Sub SELECT DFXS MBP ELA, ADD 1PB 1Yr Sub		########## \$288.000.00	K	31% 31%	######### \$198,720.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 NTP-DEFENDX 00 NTP-DEFENDX
	MDMBASECPQ	SEL Boomi HUB EDITION (BASE TIER)		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	DO BOOMI
	MDMENTERPRISE	SEL Boomi HUB EDITION (ENTERPRISE TIER)		\$18,000.00	K	31% 31%	\$12,420.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		DO BOOMI
	MDMTIER1 MDMTIER2	SEL Boomi HUB (Tier 1 <10K Golden Rec) SEL Boomi HUB (Tier 2 <50K Golden Rec)		\$520.00 \$1,750.00	K	31% 31%	\$358.80 \$1,207.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 BOOMI
	MDMTIER3	SEL Boomi HUB Tier 3 < 100K Golden Rec)		\$3,000,00	K	31%	\$2,070,00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	DO BOOMI
	MIB-1YR-00000003	SEL 1YR File Metadata Bundle Up to 3PB		\$415,384.62	K	31% 31%	\$286,615.39	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	MIB-1YR-00000006 MIB-1YR-00000009	SEL 1YR File Metadata Bundle Un to 6PB		\$553.846.15	K	31% 31%	\$382 153 84	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	MIB-1YR-00000009 MIB-1YR-00000012	SEL 1YR File Metadata Bundle Up to 9PB SEL 1YR File Metadata Bundle Up to 12PB		\$830,769.23 \$969,230.77	K	31%	\$573,230.77	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	MIB-3YR-00000003	SEL 3YR File Metadata Bundle Up to 3PB		**********	K	31% 31%	\$668,769.23 \$773,861.54	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES 00 INDEX ENGINES
	MIB-3YR-00000006	SEL 3YR File Metadata Bundle Up to 6PB		************	K	31% 31%	**********	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	MIB-3YR-00000009	SEL 3YR File Metadata Bundle Up to 9PB		************	K	31%	**********	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	MIB-3YR-00000012 MIB-5YR-00000003	SEL 3YR File Metadata Bundle Up to 12PB SEL 5YR File Metadata Bundle Up to 3PB		***************************************	K	31% 31%	***********	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES 00 INDEX ENGINES
	MIB-5YR-00000006	SEL 5YR File Metadata Bundle Up to 6PB		***********	K	31% 31%	**********	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	MIB-5YR-00000009	SEL 5YR File Metadata Bundle Up to 9PB		**********	K	31%	**********	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	MIB-5YR-00000012 MNT-IAPER-T0	SEL 5YR File Metadata Bundle Up to 12PB SEL OT Enhanced Maint 1-5TB IAPER-T0		########## \$17.648.07	K	31% 31% 31%	######### \$12,177,17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES 00 OPENTEXT
	MNT-IAPER-T1	SEL OT Enhanced Maint 1-51B IAPER-TU SEL OT Enhanced Maint 6-20TB IAPER-T1		\$17,648.07	K	31%	\$7,306,28	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 OPENTEXT
	MNT-IAPER-T2	SEL OT Enhanced Maint 21-50TB IAPER-T2		\$6.618.07	K	31% 31%	\$4.566.47 \$2,678.99	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 OPENTEXT 00 OPENTEXT
	MNT-IAPER-T3	SEL OT Enhanced Maint 51-100TB IAPER-T3		\$3,882.60	K	31%	\$2,678.99	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 OPENTEXT
	MNT-IAPER-T4 MNT-IAPER-T5	SEL OT Enhanced Maint 101-300TB IAPER-T4 SEL OT Enhanced Maint 301-1k TB IAPER-T5		\$2.541.30 \$1,415.38	K	31% 31%	\$1.753.50 \$976.61	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 OPENTEXT 00 OPENTEXT
	MNT-IAPER-T6	SEL OT Enhanced Maint 301-1k TB IAPER-15 SEL OT Enhanced Maint 1001-2kTB IAPER-16		\$1,415.38 \$1.062.00	K	31%	\$976.61	\$0.00	\$0.00	\$0.00	\$0.00			\$0.0	00 OPENTEXT
	MNT-IAPER-T7	SEL OT Enhanced Maint 2001-5kTB IAPER-T7		\$929.00	ĸ	31% 31%	\$641.01	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 OPENTEXT
	MNT-IAPER-T8	SEL OT Enhanced Maint 5001+TB IAPER-T8		\$840.00	K	31% 31%	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 OPENTEXT
	NEWCD4PESITET1 NEWCD4PESITET10	SEL CD4PE Site-Tier 1-New 0 ? 4,999 SEL CD4PE Site-Tier10-New 120k - 139,999		\$34,561.54 \$276.489.23	K	31%	\$23,847.46 \$190.777.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 PUPPET LABS 00 PUPPET LABS
	NEWCD4PESITET2	SEL CD4PE Site-Tier 2-New 5k - 9,999		\$46,081.54	K	31% 31% 31% 31% 31% 31%	\$31,796.26	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 PUPPET LABS
	NEWCD4PESITET3	SEL CD4PE Site-Tier 3-New 10k ?14,999		\$57,601.54	K	31%	\$39,745.06	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 PUPPET LABS
	NEWCD4PESITET4	SEL CD4PE Site-Tier 4-New 15k ? 24.999		\$69,123.08	K	31%	\$47.694.93	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 PUPPET LABS
	NEWCD4PESITET5 NEWCD4PESITET6	SEL CD4PE Site-Tier 5-New 25k ? 49,999 SEL CD4PE Site-Tier 6-New 50k - 74,999		\$103,683.08 \$138.244.62	K	31%	\$71,541.33 \$95.388.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 PUPPET LABS
	NEWCD4PESITET7	SEL CD4PE Site-Tier 7-New 60k ? 79,999		\$172,806.15	K	31%	\$119,236.24	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 PUPPET LABS
	NEWCD4PESITET8	SEL CD4PE Site-Tier 8-New 80k - 99,999		\$207.367.69	K	31%	\$143,083.71	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 PUPPET LABS

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AND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	NEWCD4PESITET9	SEL CD4PE Site-Tier 9-New 100k - 119.999		\$241.929.23	K	31%	\$166.931.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PUPPET LABS
	NXALB4999CCUC NXALB4999CCUC-I	SEL NX-ALB-VDI-4999CCU-C ) SEL NX-ALB-VDI-4999CCU-C )		\$100.00 \$117.00	K	31%	\$69.00 \$80.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		VMWARE VMWARE
	NXALB4999CCUC-I NXALB4999CCUC-K	SEL NX-ALB-VDI-4999CCU-C )		\$117.00	K	31% 31%	\$81.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXALB5000CCUC	SEL NX-ALB-VDI-5000CCU-C )		\$75.00	K	31%	\$51.75	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	VMWARE
	NXALB5000CCUC-I	SEL NX-ALB-VDI-5000CCU-C )		\$87.75	K	31% 31%	\$60.55	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		VMWARE
	NXALB5000CCUC-K	SEL NX-ALB-VDI-5000CCU-C ) SEL NX-ALB-VDI-999CCU-C )		\$88.49 \$110.00	K	31% 31%	\$61.06 \$75.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	VMWARE
	NXALB999CCUC-I	SEL NX-ALB-VDI-999CCU-C ) SEL NX-ALB-VDI-999CCU-C )		\$110.00 \$128.70	K	31%	\$75.90 \$88.80	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE
	NXALB999CCUC-K	SEL NX-ALB-VDI-999CCU-C ) SEL NX-ALB-VDI-999CCU-C )		\$128.70 \$129.87	K	31% 31%	\$88.80 \$89.61	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		VMWARE
	NXALB99CCUC-I	SEL NX-ALB-VDI-99CCU-C )		\$140.40	K	31% 31%	\$96.88	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE
	NXALB99CCUC-K	SEL NX-ALB-VDI-99CCU-C)		\$141.36	K	31%	\$97.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXALBADCT1YC	SEL NX-ALB-AD-CT-1Y-C )		\$20,000.00	K	31% 31% 31% 31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
	NXALBADCT1YC-I	SEL NX-ALB-AD-CT-1Y-C ) SEL NX-ALB-AD-CT-1Y-C )		\$23,400.00	K	31%	\$16,146.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE
	NXALBADCT1YC-K NXALBC	SEL NX-ALB-AD-CT-1Y-C ) SEL NX-ALB-C )		\$23,559.61 \$4,248.00	K	31%	\$16,256.13 \$2,931.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE
	NXALBC-I	SEL NX-ALB-C )		\$4,970.16	K	31%	\$3,429.41	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE
	NXALBC-K	SEL NX-ALB-C )		\$5,006.90	K	31% 31% 31%	\$3,454,76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXALBSCC	SEL NX-ALB-SC-C )		\$16,995.00	K	31%	\$11,726.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXALBSCC-I NXALBSCC-K	SEL NX-ALB-SC-C ) SEL NX-ALB-SC-C )		\$19.884.15 \$20.035.24	K	31% 31%	\$13.720.06 \$13.824.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		VMWARE VMWARE
	NXALBVD99CCUC	SEL NX-ALB-90-0 ) SEL NX-ALB-VDI-99CCU-C )		\$20,035.24	K	31%	\$13,024.32	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE
	NXDCADEP100UC	SEL NX-DC-ADEP-100-U-C)		\$6,600.00	K	31% 31%	\$82.80 \$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCADEP100UC-I	SEL NX-DC-ADEP-100-U-C )		\$7.722.00	K		\$5.328.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
	NXDCADEP100UC-K	SEL NX-DC-ADEP-100-U-C)		\$7,776.59	K	31%	\$5,365.85	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE
	NXDCADEP10UGC NXDCADEP10UGC-I	SEL NX-DC-ADEP-10-UG-C ) SEL NX-DC-ADEP-10-UG-C )		\$660.00 \$772.20	K	31%	\$455.40 \$532.82	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE
	NXDCADEP10UGC-I NXDCADEP10UGC-K	SEL NX-DC-ADEP-10-UG-C ) SEL NX-DC-ADEP-10-UG-C )		\$772.20 \$777.66	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$532.82 \$536.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00		VMWARE VMWARE
	NXDCADEPLC100UGF	SEL: NX-DC-ADEPLC-100-UG-F		\$7,260.00	K	31%	\$5,009.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	NXDCADEPLC10UGF	SEL: NX-DC-ADEPLC-10-UG-F		\$726.00	K	31%	\$500.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	NXDCADEPLUGC	SEL NX-DC-ADEPL-UG-C )		\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	VMWARE
	NXDCADEPLUGC-I NXDCADEPLUGC-K	SEL NX-DC-ADEPL-UG-C )		\$3,861.00 \$3,888.29	K	31% 31%	\$2,664.09 \$2,682.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	VMWARE VMWARE
	NXDCADEPLUGC-K NX-DC-ADEPL-UG-F	SEL NX-DC-ADEPL-UG-C ) SEL: NX-DC-ADEPL-UG-F		\$3,888.29 \$3.630.00	K	31%	\$2,682.92 \$2,504.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	O CARAHSOFT
	NXDCADVC	SEL NX-DC-ADV-C )		\$5,495.00	K	31% 31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCADVC100C	SEL NX-DC-ADVC-100-C )		\$11,000.00	K	31% 31%	\$7.590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCADVC100C-I	SEL NX-DC-ADVC-100-C)		\$12,870.00	K	31%	\$8,880.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
	NXDCADVC100C-K	SEL NX-DC-ADVC-100-C )		\$12,986,52	K	31% 31%	\$8,960.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
	NX-DC-ADVC-100-F NXDCADVC10C	SEL: NX-DC-ADVC-100-F SEL NX-DC-ADVC-10-C )		\$12,100.00	K	31%	\$8,349.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00		CARAHSOFT VMWARE
	NXDCADVC10C-I	SEL NX-DC-ADVC-10-C )		\$1,100.00 \$1,287.00	K	31% 31%	\$759.00 \$888.03	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	VMWARE
	NXDCADVC10C-K NX-DC-ADVC-10-F	SEL NY-DC-ADVC-10-C )		\$1,298.65	K	31%	\$896.07 \$834.90	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NX-DC-ADVC-10-F	SEL: NX-DC-ADVC-10-F		\$1,210.00	K	31% 31%	\$834.90	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	NXDCADVC-I	SEL NX-DC-ADV-C )		\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCADVC-K NX-DC-ADV-F	SEL NX-DC-ADV-C ) SEL: NX-DC-ADV-F		\$6.470.27 \$6,044.50	K	31% 31%	\$4.464.49 \$4,170.71	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	VMWARE CARAHSOFT
	NX-DC-ADV-F NXDCADVI FC	SEL: NX-DC-ADV-F SEL NX-DCADV-F C)		\$5,044.50	K	31%	\$4,170.71	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE
	NXDCADVLEC-I	SEL NX-DCADV-LE-C )		\$6,429.15	K	31% 31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	VMWARE
	NXDCADVLEC-K	SFI NX-DCADV-I F-C.)		\$6,470,27	K	31% 31%	\$4 464 49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCAKC	SEL NX-DC-AK-C )		\$23,995.00	K	31%	\$16,556.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		VMWARE
	NXDCAKC-I NXDCAKC-K	SEL NX-DC-AK-C ) SEL NX-DC-AK-C )		\$28.074.15 \$28,233.22	K	31% 31%	\$19.371.16 \$19,480.92	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	VMWARE VMWARE
	NXDCAKC-K	SEL NX-UC-AK-C) SEL NX-UC-AK-C)		\$28,233.22 \$26.394.50	K	31%	\$19,480.92 \$18.212.21	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	NX-DC-AK-F NXDCENE100UGC	SEL: NX-DC-AK-F SEL NX-DC-ENE-100-UG-C )		\$2,590.00	K	31% 31%	\$1 787 10	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		VMWARE
	NXDCENE100UGC-I	SEL NX-DC-ENE-100-UG-C)		\$3,030.30	K	31% 31%	\$2,090.91 \$2,106.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCENE100UGC-K	SEL NX-DC-ENE-100-UG-C)		\$3,053.17	K	31%	\$2,106.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCENE10UGC NXDCENE10UGC-I	SEL NX-DC-ENE-10-UG-C ) SEL NX-DC-ENE-10-UG-C )		\$259.00 \$303.03	K	31% 31%	\$178.71 \$209.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE
	NXDCENE10UGC-I	SEL NX-DC-ENE-10-UG-C ) SEL NX-DC-ENE-10-UG-C )		\$303.03	K	31%	\$209.09	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE
	NXDCENEPLC100UGF	SEL NX-DC-BIEPLC-100-UG-F		\$2.849.00	K	31% 31%	\$1.965.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	NXDCENEPLC10UGF	SEL: NX-DC-ENEPLC-10-UG-F		\$284.90	K	31% 31% 31% 31%	\$196.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	NXDCENEPLUGC	SEL NX-DC-ENEPL-UG-C)		\$1,295,00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCENEPLUGC-I NXDCENEPLUGC-K	SEL NX-DC-ENEPL-UG-C ) SEL NX-DC-ENEPL-UG-C )		\$1,515.15 \$1,528.50	K	31%	\$1,045.45 \$1.054.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE
	NX-DC-ENEPL-UG-F	SEL: NX-DC-ENEPL-UG-F		\$1,528.50	K	31%	\$1,054.67	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		CARAHSOFT
	NX-DC-ENEPL-0G-F	SEL: NX-DC-EPA100-F		\$2,090.00	K	31% 31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	NX-DC-EPA10-F	SEL: NX-DC-EPA10-F		\$209.00	K	31%	\$144.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	NXDCEPL25TLF	SEL: NX-DC-EPL-25-TL-F		\$15,950.00	K	31% 31%	\$11,005.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
	NX-DC-EPL-AD-F	SEL: NX-DC-EPL-AD-F		\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		CARAHSOFT
	NXDCEPLC NXDCEPLC100C	SEL NX-DC-EPLC ) SEL NX-DC-EPLC-100-C )		\$8.495.00 \$17.000.00	K	31% 31% 31%	\$5.861.55 \$11.730.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE
	NXDCEPLC100C-I	SEL NX-DC-EPLC-100-C ) SEL NX-DC-EPLC-100-C )		\$17,000.00 \$19.890.00	K	31%	\$11,730.00 \$13.724.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00		VMWARE VMWARE
	NXDCEPLC100C-K	SEL NX-DC-EPLC-100-C )		\$20.035.24	K	31%	\$13,824.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NX-DC-EPLC-100-F	SEL: NX-DC-EPLC-100-F		\$18.700.00	K	31% 31% 31% 31%	\$12.903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	NXDCEPLC10C	SEL NX-DC-EPLC-10-C )		\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	VMWARE
	NXDCEPLC10C-I NXDCEPLC10C-K	SEL NX-DC-EPLC-10-C ) SEL NX-DC-EPLC-10-C )		\$1.989.00	K	31% 31% 31% 31%	\$1.372.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00		VMWARE VMWARE
	NXDCEPLC10C-K NX-DC-EPLC-10-F	SEL NX-DC-EPLC-10-C ) SEL: NX-DC-EPLC-10-F		\$2,003.52 \$1.870.00	K	31%	\$1,382.43 \$1,290.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$U.0	O CARAHSOFT
	NXDCEPLC-I	SEL NX-DC-EPL-C )		\$9,939.15	K	31%	\$6,858.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCEPLC-K	SEL NX-DC-EPL-C )		\$9,998,47	K	31%	\$6.898.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NX-DC-EPL-F	SEL: NX-DC-EPL-F		\$9,344.50	K	31% 31%	\$6,447.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	NXDCP50PTLSSF NXDCPFADVUGC	SEL: NX-DCP50-P-TLSS-F		\$5,940.00 \$1,650.00	K	31% 31%	\$4,098.60 \$1,138.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00		CARAHSOFT VMWARE
	NXDCPFADVUGC NXDCPFADVUGC-I	SEL NX-DC-PFADV-UG-C ) SFL NX-DC-PFADV-UG-C )		\$1,650.00 \$1,930.50	K	31%	\$1,138.50 \$1,332.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE
	NXDCPFADVUGC-K	SEL NX-DC-PFADV-UG-C )		\$1,930.50	K	31% 31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	VMWARE
	NX-DC-PFADV-UG-F	SFI · NX-DC-PEADV-LIG-E		\$1.815.00	K	31% 31%	\$1 252 35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	CARAHSOFT
	NXDCPFC	SEL NX-DC-PF-C)		\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCPFC-I NXDCPFC-K	SEL NX-DC-PF-C ) SEL NX-DC-PF-C )		\$4,674.15 \$4,708.09	K	31% 31%	\$3,225.16 \$3,248.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE
	NXDCPFEPI LIGO	SEL NX-DC-PEED -UG-C )		\$4,708.09	K	31%	\$3,248.58 \$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0 en n	VMWARE
	NXDCPFEPLUGC NXDCPFEPLUGC-I	SEL NX-DC-PFEPL-UG-C ) SEL NX-DC-PFEPL-UG-C )		\$5,791.50	K	31% 31%	\$3 996 14	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCPFEPLUGC-K	SEL NX-DC-PFEPL-UG-C)		\$5,834.35	K	31% 31%	\$4,025.70 \$3,757.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NX-DC-PFEPL-UG-F	SEL: NX-DC-PFEPL-UG-F		\$5,445.00	K	31%	\$3,757.05	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	CARAHSOFT
	NX-DC-PF-F NXDCRB25VMC	SEL: NX-DC-PF-F		\$4,394.50 \$15,250.00	K	31%	\$3,032.21 \$10.522.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
	NXDCRB25VMC-I	SEL NX-DCRB-25VM-C ) SEL NX-DCRB-25VM-C )		\$15.250.00 \$17,842.50	K	31% 31%	\$10.522.50 \$12,311.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	VMWARE VMWARE
	NXDCRB25VMC-K	SEL NX-DORB-25VM-C )		\$17,966,60	K	31%	\$12,311.33 \$12,396.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0 \$0.0	VMWARE
	NXDCRB25VMC-K NX-DCRB-25VM-F	SEL.NX-DCRB-25VM-C ) SEL: NX-DCRB-25VM-F		\$16,775.00	K	31% 31%	\$11 574 75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	CARAHSOFT
	NXDCSTADVUGC	SFL NX-DC-STADV-LIG-C )		\$3.850.00	K	31% 31%	\$2.656.50 \$3,108.11	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	VMWARE VMWARE
	NXDCSTADVUGC-I	SEL NX-DC-STADV-LIG-C )		\$4,504.50	K	31%	\$3,108.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCSTADVUGC-K	SEL.NX-DC-STADV-UG-C ) SEL: NX-DC-STADV-UG-F		\$4.531.87	K	31% 31%	\$3.126.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NX-DC-STADV-UG-F NXDCSTDC	SEL: NX-DU-S IADV-UG-F		\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		CARAHSOFT
	NXDCSTDC-I	SEL NX-DC-STD-C ) SEL NX-DC-STD-C )		\$1.995.00 \$2.334.15	K	31% 31%	\$1.376.55 \$1.610.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	VMWARE VMWARE
	NXDCSTDC-K	SEL NX-DC-STD-C )		\$2,334.15	K	31%	\$1,620.33	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE
	NX-DC-STD-F	SEL: NX-DC-STD-F		\$2,194.50	K	31%	\$1,514.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	NXDCSTDPFUGC	SEL NX-DC-STDPF-UG-C )		\$2,200.00	K	31% 31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	NXDCSTDPFUGC-I	SEL NX-DC-STDPF-UG-C )		\$2,574.00	K		\$1,776.06	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		VMWARE
	NXDCSTDPFUGC-K	SEL NX-DC-STDPF-UG-C )		\$2,593.47		31%	\$1,789.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	60.0	VMWARE

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			_		NVP LEVEL 1		NVP MAINTENANC	AND WARRANTY UPGE	RADE PRICE						
AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	NXDCSTEPLUGC	SEL NX-DC-STEPL-UG-C )		\$7.150.00	К	31%	\$4.933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	NXDCSTEPLUGC-I NXDCSTEPLUGC-K	SEL NX-DC-STEPL-UG-C ) SEL NX-DC-STEPL-UG-C )		\$8,365.50 \$8.389.52	K	31%	\$5,772.20 \$5.788.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		VMWARE VMWARE
	NX-DC-STEPL-UG-F	SEL: NX-DC-STEPL-UG-F		\$7,865.00	ĸ	31% 31%	\$5,426.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	OSPA1W PC15USA	SEL Open Source Puppet Assessment 1-week		\$11,758.82	K	31% 31%	\$8,113.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PC15USA PCUSA2	PWRCORD RPS4 + SI-ACPWR USA NEMA 5-20P P SEL-PWR CRD USA NEMA5-15/C13, 13A, 125V		\$33.00 \$34.00	K	31%	\$22.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		BROCADE ETHERNET BROCADE ETHERNET
	PCUSA-3M	SEL-PWR CRD, USA, NEMAS-15/C13, 13A, 125V SEL Pwrcrd-RPS2/3/5/9 USA-NEMA5-15P Plug		\$11.00	K	31% 31%	\$23.46 \$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
	PCUSA-C19C20	PWR CORD IEC 60320-C19 TO IEC 60320-C20		\$72.00	K	31% 31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
	PCUSA-NEMA620	PWR CORD FOR 2500220V SX-ACPWR-2500-POE		\$76.00	K	31%	\$52.44	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	BROCADE ETHERNET
	PE1000019999SPRM PE1000019999SSTD	SEL Puppet Ent 10K- 1999 nodes Prem Sub SEL Puppet Ent 10K- 1999 nodes Stnd Sub		\$164.62 \$138.46	K	31% 31%	\$113.59 \$95.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		PUPPET LABS PUPPET LABS
	PE10002499PL	SEL PupEnt1000-2499nodes Perpet LicOnly		\$393.85	K	31%	\$271.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LARS
	PE10002499PPRMS	SEL PupEnt1000-2499nodes Perpet LicOnly SEL PE1000-2499nodesPerpetPrmSupSub		\$138.46	K	31% 31%	\$271.76 \$95.54	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	PUPPET LABS
	PE10002499SPRM	SEL Puppet Ent 1K-2499 nodes Prem Sub SEL Puppet Ent 1K-2499 nodes Stnd Sub		\$215.38	K	31% 31%	\$148.61 \$122.07	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	PUPPET LABS PUPPET LABS
	PE10002499SSTD PE10004999P	SEL Puppet Ent 1K-2499 nodes Stnd Sub SEL Puppet Ent 1000-4999 nodes Prem Sub		\$176.92 \$242.31	K	31%	\$122.07 \$167.19	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	PUPPETLABS
	PE10004999PL	SEL PupEnt1000-4999nodes Perpet LicOnly		\$440.77	K	31% 31%	\$304.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE10004999PS	SEL PE1000-4999nodesPerpetPrmSupSub		\$154.62	K	31%	\$106.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PUPPET LABS
	PE10004999S PE100249PL	SEL Puppet Ent 1000-4999 nodes Stnd Sub SEL PupEnt100-249nodes Perpet LicOnly		\$183.08 \$587.69	K	31% 31%	\$126.33 \$405.51	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.00	PUPPET LABS PUPPET LABS
	PE100249PPRMS	SEL PE100-249nodes PermetPrmSuoSub SEL Pe100-249nodes Prem Sub		\$206.15	K	31%	\$142.24	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE100249SPRM	SEL Puppet Ent 100-249 nodes Prem Sub		\$323.08	K	31% 31%	\$222.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE100249SSTD	SEL Puppet Ent 100-249 nodes Stnd Sub		\$201.54	K	31% 31%	\$139.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE100499P PE100499PL	SEL Puppet Ent 100-499 nodes Prem Sub SEL PupEnt100-499 nodes Peroet LicOnly		\$323.08 \$587.69	K	31%	\$222.93 \$405.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		PUPPET LABS PUPPET LABS
	PE100499PS	SEL PE100-499nodesPerpetPrmSupSub		\$206.15	K	31%	\$142.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE10K19999PL	SEL PupEnt10K-19999nodes Perpet LicOnly		\$300.00	K	31% 31% 31% 31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE10K19999PPRMS	SEL PE10K-19999nodesPerpetPrmSupSub SEL Puppet Ent 1-499 nodes Stnd Sub		\$106.15	K	31%	\$73.24 \$148.61	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		PUPPET LABS PUPPET LABS
	PE1499S PE199SSTD	SEL Puppet Ent 1-499 nodes Stnd Sub SEL Puppet Ent 1-99 nodes Stnd Sub		\$215.38 \$215.38	K	31%	\$148.61 \$148.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	PUPPET LABS PUPPET LABS
	PE2000049999SPRM	SEL Puppet Ent 20K- 49999 nodes Prem Sub		\$149.23	K	31% 31% 31% 31%	\$102.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE2000049999SSTD	SEL Puppet Ent 20K- 49999 nodes Stnd Sub		\$126.15	K	31%	\$87.04	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		PUPPET LABS
	PE20K49999PL PE20K49999PPRMS	SEL PupEnt20K-49999nodes Perpet LicOnly SEL PE20K-49999nodesPerpetPrmSupSub		\$270.77 \$95.38	K	31% 31%	\$186.83 \$65.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	PUPPET LABS PUPPET LABS
	PE25004999PI	SEL PupEnt2500-4999nodes Pernet LicOnly		\$366 15	ĸ	31%	\$252.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE25004999PPRMS	SEL PE2500-4999nodesPerpetPrmSupSub		\$129.23	K	31% 31%	\$89.17	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		PUPPET LABS
	PE25004999SPRM PE25004999SSTD	SEL Puppet Ent 2.5K-4999 nodes Prem Sub SEL Puppet Ent 2.5K-4999 nodes Stnd Sub		\$201.54	K	31% 31%	\$139.06 \$114.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		PUPPET LABS
	PE250499PI	SEL Puppet Ent 2.5N-4999 notes Stnd Std SEL PupEnt250-499nodes Pernet LicOnly		\$166.15 \$470.77	K	31%	\$114.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS PUPPET LABS
	PE250499PPRMS	SEL PupEnt250-499nodes Perpet LicOnly SEL PE250-499nodesPerpetPrmSupSub		\$164.62	K	31% 31%	\$324.83 \$113.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	PUPPET LABS
	PE250499SPRM	SEL Puppet Ent 250-499 nodes Prem Sub SEL Puppet Ent 250-499 nodes Stnd Sub		\$258.46	K	31% 31%	\$178.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE250499SSTD PE50000PL	SEL Puppet Ent 250-499 nodes Stnd Sub SEL PupEnt PE 50,000+ Perp Lic Only		\$189.23 \$244.62	K	31%	\$130.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00		PUPPET LABS PUPPET LABS
	PE50000PL PE50000PPRMS	SEL PUPENT PE 50,000+ Perp Lic Only SEL PE 50,000+ Perp Prm Sunn		\$244.62 \$84.62	K	31%	\$168.79 \$58.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		PUPPET LABS
	PE50000SPRM	SEL Puppet Ent 50K+ nodes Prem Sub		\$133.85	ĸ	31% 31%	\$92.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE50000SSTD	SEL Puppet Ent 50K+ nodes Stnd Sub SEL PupEnt5000-9999nodes Perpet LicOnly		\$110.77	K	31% 31%	\$76.43 \$230.36	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE50009999PL PE50009999PPRMS	SEL PupEnt5000-9999nodes Perpet LicOnly		\$333.85	K	31%	\$230.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPETLABS
	PE50009999PPRMS PE50009999SPRM	SEL PE5000-9999nodesPeroetPrmSubSub SEL Puppet Ent 5K-9999 nodes Prem Sub		\$116.92 \$183.08	K	31% 31%	\$80.67 \$126.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	PUPPET LABS PUPPET LABS
	PE50009999SSTD	SEL Puppet Ent 5K- 9999 nodes Stnd Sub		\$152.31	K	31% 31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	PUPPET LABS
	PE5000P	SEL Puppet Ent 5000+ nodes Prem Sub		\$210.00	K	31%	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PUPPET LABS
	PE5000PL PE5000PS	SEL PupEnt 5000+nodes Perpet LicOnly SEL PE5000+nodesPerpetPrmSupSub		\$382.00 \$134.00	K	31% 31%	\$263.58 \$92.46	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	PUPPET LABS PUPPET LABS
	PE5000PS PE5000S	SEL PESODO+IndesPerperPrinsupSub SEL Puppet Ent 5000+ nodes Stnd Sub		\$161.54	K	31%	\$111.46	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		PUPPET LABS
	PE500999P	SEL Puppet Ent 500-999 nodes Prem Sub		\$258.46	K	31% 31% 31% 31%	\$178.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE500999PL	SEL PupEnt500-999nodes Perpet LicOnly		\$470.15	K	31%	\$324.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE500999PPRMS PE500999PS	SEL PE500-999nodesPerpetPrmSupSub SEL PE500-999nodesPerpetPrmSupSub		\$144.62 \$164.92	K	31%	\$99.79 \$113.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		PUPPET LABS PUPPET LABS
	PE500999PS PE500999S	SEL PESOU-999100desPerpermitsupSub SEL Puppet Ent 500-999 nodes Stnd Sub		\$104.92	K	31% 31%	\$133.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE500999SPRM	SEL Puppet Ent 500-999 nodes Prem Sub		\$227.69	K	31% 31%	\$157.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PE500999SSTD PECD10004999P	SEL Puppet Ent 500-999 nodes Stnd Sub SFL CD4PE 1000-4999 Prem		\$183.08 \$289.62	K	31%	\$126.33 \$199.84	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	PUPPET LABS PUPPET LABS
	PECD10004999PL	SEL CD4PE 1000-4999 Prem SEL CD4PE1000-4999 Perp Lic Only		\$289.62 \$526.15	K	31% 31%	\$199.84 \$363.04	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	PUPPETLABS
	PECD10004999PS	SEL CD4PE 1000-4999 Prp Prm Supp SEL CD4PE 1000-4999 Stand		\$184.62	K	31%	\$127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	PUPPET LABS
	PECD10004999S	SEL CD4PE 1000-4999 Stand		\$222.31	K	31% 31%	\$153.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		PUPPET LABS
	PECD100499P PECD100499PL	SEL CD4PE 100-499 Prem SEL CD4PE 100-499 Perp Lic Only		\$386.15 \$701.54	K	31% 31%	\$266.44 \$484.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	PUPPET LABS PUPPET LABS
	PECD100499PS	SEL CDAPE 100-499 Per Lic Only SEL CDAPE 100-499 Prp Prm Supp		\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PECD1499S	SEL CD4PE 1-499 Stand		\$261.54	K	31%	\$180.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PECD5000P	SEL CD4PE 5000+ Prem		\$251.00	K	31% 31%	\$173.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PECD5000PL PECD5000PS	SEL CD4PE 5000+ Pero Lic Only SEL CD4PE 5000+ Prp Prm Supp		\$456.00 \$160.00	K	31% 31%	\$314.64 \$110.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		PUPPET LABS PUPPET LABS
	PECD5000PS PECD5000S	SEL CD4PE 5000+ Stand		\$160.00	K	31%	\$135.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PECD500999P	SEL CD4PE 500-999 Prem		\$308.92	K	31% 31%	\$135.34 \$213.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	PUPPET LABS
	PECD500999PL	SEL CD4PE 500-999 Pero Lic Only SEL CD4PE 500-999 Prp Prm Supp		\$561.23	K	31% 31%	\$387.25	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPETLABS
	PECD500999PS PECD500999S	SEL CD4PE 500-999 Prp Prm Supp SEL CD4PE 500-999 Stand		\$196.92 \$235.38	K	31%	\$135.87 \$162.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00	PUPPET LABS PUPPET LABS
	PECDSU10004999	SEL Step Up CD4PE Sup Prm 10004999		\$66.92	ĸ	31% 31%	\$46.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PECDSU1499	SEL Step Up CD4PE Sup Prm 1-499		\$124.62	K	31%	\$85.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PECDSU5000 PECDSU500999	SEL Step Up CD4PE Sup Prm 5000+ SEL Step Up CD4PE Sup Prm 500-999		\$54.62 \$73.85	K	31% 31% 31% 31% 31% 31% 31% 31%	\$37.69 \$50.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		PUPPET LABS PUPPET LABS
	PE-OS	SEL Production Environment Add-on OS		\$73.85 \$13.864.50	K	31%	\$50.96 \$9.566.51	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
	PESU10004999	SEL Step Up PE Sup Prm 10004999		\$59.23	K	31%	\$40.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
	PESU1499	SEL Step Up PE Sup Prm 1-499		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		PUPPET LABS PUPPET LABS
	PESU5000 PESU500999	SEL Step Up PE Sup Prm 5000+ SEL Step Up PE Sup Prm 500-999		\$48.46 \$64.62	K	31%	\$33.44 \$44.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	PUPPET LABS PUPPET LABS
	PKSE100P3TLC1-I	SEL PKS-ENS-100P-3P-TLSS-C )		\$150,000.00	K	31%	\$103,500,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	PKSE100PPTLC1-I	SEL PKS-ENS-100P-P-TLSS-C )		\$50,000.00	K	31% 31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	PKSENS1003TC1-I PKSENS1003TLC	SEL PKS-ENS-100C-3P-TLSS-C ) SEL PKS-ENS-100C-3P-TLSS-C )		\$150,000.00 \$150,000.00	K	31% 31%	\$103,500.00 \$103,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		VMWARE VMWARE
	PKSENS1003TLC PKSENS1003TLC-I	SEL PKS-ENS-100C-3P-TLSS-C )		\$150,000.00	K	31%	\$103 500 00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	PKSENS1003TLC-K	SEL PKS-ENS-100C-3P-TLSS-C )		\$178,133.62	ĸ	31% 31%	\$122,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	VMWARE
	PKSENS100P3TC	SEL PKS-ENS-100P-3P-TLSS-C )		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	PKSENS100P3TC-I PKSENS100P3TC-K	SEL PKS-ENS-100P-3P-TLSS-C ) SEL PKS-ENS-100P-3P-TLSS-C )		\$150.000.00 \$178,133.62	K	31% 31%	\$103.500.00 \$122,912.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
	PKSENS100P3TC-K PKSENS100PPTC	SEL PKS-ENS-100P-3P-TLSS-C ) SEL PKS-ENS-100P-9-TLSS-C )		\$178,133.62 \$50,000,00	K	31%	\$122,912.20 \$34.500.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00		VMWARE VMWARE
	PKSENS100PPTC-I	SEL PKS-ENS-100P-P-TLSS-C)		\$50,000.00	ĸ	31% 31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	PKSENS100PPTC-K	SELPKS-FNS-100P-P-TLSS-C )		\$59,339,56	K	31% 31%	\$40 944 30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
	PKSENS100PTC1-I	SEL PKS-ENS-100C-P-TLSS-C ) SEL PKS-ENS-100C-P-TLSS-C )		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE VMWARE
	PKSENS100PTLC PKSENS100PTLC-I	SEL PKS-ENS-100C-P-TLSS-C ) SEL PKS-ENS-100C-P-TLSS-C )		\$50.000.00 \$50,000.00	K	31% 31%	\$34.500.00 \$34,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		VMWARE VMWARE
	PKSENS100PTLC-K	SEL PKS-ENS-100C-P-TLSS-C )		\$59,339.56	K	31%	\$40.944.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
	PKSES100C3TLC	SEL PKS-ES-100C-3-TL-C)		\$150,000.00	ĸ	31% 31%	\$40.944.30 \$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
		SEL PKS-ES-100C-3-TL-C )		\$178,133.62	K	31% 31%	\$122,912.20 \$34.500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		VMWARE
	PKSES100C3TLC-K														
	PKSES100CPTLC	SEL PKS-ES-100C-P-TL-C ) SEL PKS-ES-100C-P-TL-C )		\$50,000.00 \$59,339,56	K	31%									VMWARE VMWARE
		SEL PKS-ES-100C-P-TL-C) SEL PKS-ES-100C-P-TL-C) SEL PKS-ES-100P-3-TL-C) SEL PKS-ES-100P-3-TL-C)		\$59,339.56 \$150,000.00 \$178,133.62	K	31% 31%	\$40,944.30 \$103,500.00 \$122,912.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE VMWARE VMWARE

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			Model Sub	EMC LIST	NVP LEVEL 1	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS		
IND	SKU	DESCRIPTION	sku	PRICE USE	CODE	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LP	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWA	L THIRD PARTY PRODUCT PART
P	PKSES100PPTLC-K PKSESC3S500AC	SEL PKS-ES-100P-P-TL-C ) SEL PKS-ESC-3SUB-500AD-C )		\$59.339.56 \$337,500.00	K	31% 31%	\$40.944.30 \$232,875.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE .00 VMWARE
P	KSESC3S500AC-I	SEL PKS-ESC-3SUB-500AD-C )		\$337.500.00	K	31%	\$232.875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
	PKSESC3S500AC-K PKSESC3SU8ADC	SEL PKS-ESC-3SUB-500AD-C ) SEL PKS-ESC-3SUB-8AD-C )		\$401,087.96	K	31%	\$276,750.69	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		.00 VMWARE
P	PKSESC3SU8ADC-I	SELPKS-ESC-3SUB-8AD-C )		\$5,400.00 \$5,400.00	K	31% 31%	\$3,726.00 \$3,726.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
	KSESC3SU8ADC-K	SEL PKS-ESC-SUB-8AD-C ) SEL PKS-ESC-SUB-500AD-C )		\$6,408.98 \$112,500.00	K	31% 31%	\$4,422.20 \$77,625.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.	.00 VMWARE
P	PKSESCS500ADC-I	SEL PKS-ESC-SUB-500AD-C ) SEL PKS-ESC-SUB-500AD-C )		\$112,500.00 \$112,500.00	K	31% 31%	\$77,625.00 \$77,625.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
P	KSESCS500ADC-K	SEL PKS-ESC-SUB-500AD-C)		\$133,695.99	K	31%	\$92,250.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	KSESCSUB8ADC	SEL PKS-ESC-SUB-8AD-C)		\$1,800.00	K	31% 31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		.00 VMWARE
	PKSESCSUB8ADC-I PKSESCSUB8ADC-K	SEL PKS-ESC-SUB-8AD-C ) SEL PKS-ESC-SUB-8AD-C )		\$1,800.00 \$2,133.77	K	31%	\$1,242.00 \$1,472.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE .00 VMWARE
P	ROSERV-1DAY	SEL Faction Pro Serv - 1 Day - Any - NA		\$2,727.27	K	31%	\$1,881.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 FACTION
P	PSVMCACTESSLC PSVMCACTESSLC-I	SEL PS-VMC-ACT-ESSL-C ) SEL PS-VMC-ACT-ESSL-C )		\$7,000.00	K	31% 31%	\$4,830.00 \$4,830.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0.	.00 VMWARE
P	SVMCACTESSLC-K	SEL PS-VMC-ACT-ESSL-C)		\$8,236.29	K	31%	\$5,683.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
	PSVMCACTSTDC-I	SEL PS-VMC-ACT-STD-C ) SEL PS-VMC-ACT-STD-C )		\$29,000.00 \$29,000.00	K	31% 31%	\$20,010.00 \$20,010.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
P	SVMCACTSTDC-K	SEL PS-VMC-ACT-STD-C) SEL PS-VMC-SSL-STD-UG-C)		\$34.132.70	K	31%	\$20,010.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	SVMCESLSTUGC	SEL PS-VMC-ESSL-STD-UG-C)		\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PSVMCESLSTUGC-I PSVMCESLSTUGC-K	SEL PS-VMC-ESSL-STD-UG-C ) SEL PS-VMC-ESSL-STD-UG-C )		\$22.000.00 \$25.934.72	K	31% 31%	\$15.180.00 \$17.894.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0	.00 VMWARE
P	PVCC25B2PTLSC	SEL PV-CC25-B-2P-TLSS-C )		\$257.140.00		31%	\$177.426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
	PVCC25B2PTLSC-I PVCC25B2PTLSC-K	SEL PV-CC25-B-2P-TLSS-C ) SEL PV-CC25-B-2P-TLSS-C )		\$257,140.00 \$305.317.19	K	31% 31%	\$177,426.60 \$210.668.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
P	VCC25B3PTLSC	SEL PV-CC25-B-3P-TLSS-C )		\$385,710.00	ĸ	31%	\$266,139.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVCC25B3PTLSC-I	SEL PV-CC25-B-3P-TLSS-C ) SEL PV-CC25-B-3P-TLSS-C )		\$385.710.00 \$457.784.25	K	31% 31%	\$266.139.90 \$315.871.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
P	VCC25BPTLSSC	SEL PV-CC25-B-P-TLSS-C)		\$128,570.00	K	31%	\$88,713.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVCC25BPTLSSC-I	SEL PV-CC25-B-P-TLSS-C )		\$128,570.00	K	31%	\$88,713.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVCC25BPTLSSC-K PVCC5B2PTLSSC	SEL PV-CC25-8-P-TLSS-C ) SEL PV-CC5-8-2P-TLSS-C )		\$152,850.14 \$51,428.00	K	31% 31%	\$105,466.60 \$35,485.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	.00 VMWARE
P	VCC5B2PTLSSC-I	SEL PV-CC5-B-2P-TLSS-C )		\$51,428,00	ĸ	31%	\$35,485,32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVCC5B2PTLSSC-K PVCC5B3PTLSSC	SEL PV-CC5-B-3P-TLSS-C ) SEL PV-CC5-B-3P-TLSS-C )		\$61,101.75 \$77,142.00	K	31% 31%	\$42,160.21 \$53,227.98	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.	.00 VMWARE
P	PVCC5B3PTLSSC-I	SEL PV-CC5-B-3P-TLSS-C )		\$77,142.00	K	31%	\$53,227.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	VCC5B3PTI SSC-K	SEL PV-CC5-B-3P-TLSS-C )		\$91.556.85	K	31% 31%	\$63 174 23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 VMWARE
P	PVCC5BPTLSSC PVCC5BPTLSSC-I	SEL PV-CC5-B-P-TLSS-C ) SEL PV-CC5-B-P-TLSS-C )		\$25,714.00 \$25,714.00	K	31%	\$17,742.66 \$17,742.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
P	VCC5BPTI SSC-K	SFI_PV-CC5-B-P-TI_SS-C )		\$30 531 72	K	31% 31%	\$17,742.66 \$21,066.89	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
P	PVCFERS2PTLSC PVCFERS2PTLSC-I	SEL PV-CFERS-2P-TLSS-C ) SEL PV-CFERS-2P-TLSS-C )		\$314,280.00 \$314,280.00	K	31% 31%	\$216,853.20 \$216,853.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
P	VCFERS2PTLSC-K	SEL PV-CFERS-2P-TLSS-C )		\$373,505.98	K	31%	\$257,719.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	VCFERS3PTLSC	SEL PV-CFERS-3P-TLSS-C )		\$471,420,00	K	31%	\$325,279,80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVCFERS3PTLSC-I	SEL PV-CFERS-3P-TLSS-C ) SEL PV-CFERS-3P-TLSS-C )		\$471,420.00 \$559,684,34	K	31%	\$325,279.80 \$386.182.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0.	.00 VMWARE
P	PVCFERSPTLSSC	SEL PV-CFERS-P-TLSS-C )		\$157,140.00	K	31% 31%	\$108,426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVCFERSPTLSSC-I	SEL PV-CFERS-P-TLSS-C ) SEL PV-CFERS-P-TLSS-C )		\$157.140.00 \$186,561.45	K	31% 31%	\$108.426.60 \$128,727.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
P	VCFFD2B2PTLC	SEL PV-CEED2-B-2P-TLSS-C )		\$62,218,00	K	31%	\$42,930,42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
Р	PVCFFD2B2PTLC-I	SEL PV-CFFD2-B-2P-TLSS-C )		\$62,218.00 \$73,896,72	K	31% 31%	\$42,930.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVCFFD2B2PTLC-K PVCFFD2B3PTLC	SEL PV-CFFD2-8-2P-TLSS-C ) SEL PV-CFFD2-8-3P-TLSS-C )		\$73.896.72 \$93,327.00	K	31% 31%	\$50.988.74 \$64,395.63	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
P	VCFFD2B3PTLC-I	SEL PV-CFFD2-B-3P-TLSS-C)		\$93,327.00	K	31% 31%	\$64,395.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVCFFD2B3PTLC-K PVCFFD2BPTLSC	SEL PV-CFFD2-B-3P-TLSS-C ) SEL PV-CFFD2-B-P-TLSS-C )		\$110,711.00 \$31,109.00	K	31%	\$76,390.59 \$21,465.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
P	VCFFD2BPTLSC-I	SEL PV-CFFD2-B-P-TLSS-C )		\$31,109.00	K	31% 31%	\$21,465.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVCFFD2BPTLSC-K PVCFFDN2PTLSC	SEL PV-CFFD2-B-P-TLSS-C ) SEL PV-CFFDN-2P-TLSS-C )		\$36,967.51 \$56,562.00	K	31% 31%	\$25,507.58 \$39.027.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
	PVCFFDN2PTLSC-I	SEL PV-CFFDN-2P-TLSS-C )		\$56,562.00	K	31%	\$39,027.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		.00 VMWARE
P	VCFFDN2PTLSC-K	SEL PV-CFFDN-2P-TLSS-C)		\$67,154.46	K	31%	\$46,336.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVCFFDN3PTLSC-I	SEL PV-CFFDN-3P-TLSS-C ) SEL PV-CFFDN-3P-TLSS-C )		\$84,843.00 \$84.843.00	K	31% 31%	\$58,541.67 \$58,541.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0.	.00 VMWARE
P	VCFFDN3PTLSC-K	SEL PV-CFFDN-3P-TLSS-C)		\$100,750.84	К	31%	\$69,518.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
	PVCFFDNPTLSSC-I	SEL PV-CFFDN-P-TLSS-C ) SEL PV-CFFDN-P-TLSS-C )		\$28,281.00 \$28,281.00	K	31% 31%	\$19,513.89 \$19,513.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
P	VCFFDNPTLSSC-K	SEL PV-CFFDN-P-TLSS-C )		\$33,596.38	K	31%	\$23,181.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	VENTSAAS1TLC	SEL PV-ENTSAAS1-TLSS-C )		\$300.00		31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		.00 VMWARE
P	PVENTSAAS1TLC-I	SEL PV-ENTSAAS1-TLSS-C ) SEL PV-ENTSAAS1-TLSS-C )		\$300.00 \$355.88	K	31% 31%	\$207.00 \$245.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	.00 VMWARE
P	VENTSAAS2TLC	SEL PV-ENTSAAS2-TLSS-C )		\$600.00		31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
	PVENTSAAS2TLC-I PVENTSAAS2TLC-K	SEL PV-ENTSAAS2-TLSS-C ) SEL PV-ENTSAAS2-TLSS-C )		\$600.00 \$712.15	K	31% 31%	\$414.00 \$491.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
P	VENTSAAS3TLC	SEL PV-ENTSAAS3-TLSS-C)		\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
	PVENTSAAS3TLC-I	SEL PV-ENTSAAS3-TLSS-C )		\$900.00 \$1,068.80	K	31%	\$621.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		.00 VMWARE
Р	VSPRT50P2TLC	SEL PV-ENTSAAS3-TLSS-C ) SEL PV-SPRT-50P-2P-TLSS-C )		\$50,000.00	K	31% 31%	\$737.47 \$34.500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
P	VSPRT50P2TLC-I	SEL PV-SPRT-50P-2P-TLSS-C )		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVSPRT50P2TLC-K PVSPRT50P3TLC	SEL PV-SPRT-50P-2P-TLSS-C ) SEL PV-SPRT-50P-3P-TLSS-C )		\$59,339.56 \$75,000.00	K	31% 31%	\$40,944.30 \$51,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0.	.00 VMWARE
Р	VSPRT50P3TLC-I	SEL PV-SPRT-50P-3P-TLSS-C )		\$75,000.00	ĸ	31%	\$51,750,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVSPRT50P3TLC-K	SEL PV-SPRT-50P-9P-TLSS-C ) SEL PV-SPRT-50P-P-TLSS-C )		\$89,258.35 \$25,000,00	K	31%	\$61,588.26 \$17,250.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
P	VSPRT50PPTLC-I	SEL PV-SPRT-50P-P-TLSS-C )		\$25,000.00	K	31% 31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	VSPRT50PPTLC-K	SEL DV-SDRT-SDR-D-TI SS-C )		\$29,688,94	K	31%	\$20,485,37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
P	PVSPRT8C2PTLC PVSPRT8C2PTLC-I	SEL PV-SPRT-8C-2P-TLSS-C ) SEL PV-SPRT-8C-2P-TLSS-C )		\$8,000.00	K	31%	\$5,520.00 \$5,520.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	sn.	.00 VMWARE .00 VMWARE
P	PVSPRT8C2PTLC-I PVSPRT8C2PTLC-K	SEL PV-SPRT-8C-2P-TLSS-C.)		\$8,000.00 \$9,462.15	K	31% 31%	\$5,520.00 \$6,528.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
P	PVSPRT8C3PTLC PVSPRT8C3PTLC-I	SEL PV-SPRT-8C-3P-TLSS-C ) SEL PV-SPRT-8C-3P-TLSS-C )		\$12,000.00 \$12,000.00	K	31% 31%	\$8,280.00 \$8,280.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
P	VSPRT8C3PTLC-K	SEL PV-SPRT-8C-3P-TLSS-C)		\$14,212.38	K	31%	\$9,806.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	VSPRT8CPTLSC	SEL PV-SPRT-8C-P-TLSS-C )		\$4,000.00	K	31% 31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
	PVSPRT8CPTLSC-I	SEL PV-SPRT-8C-P-TLSS-C ) SEL PV-SPRT-8C-P-TLSS-C )		\$4,000.00 \$4,746.40	K	31%	\$2,760.00 \$3,275.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
P	VTBS1CO1PTLC	SEL PV-TBS-1CO-1P-TLSS-C )		\$500.00		31% 31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	VTBS1CO1PTI C-I	SEL PV-TBS-1CO-1P-TLSS-C )		\$500.00	K	31%	\$345.00 \$409.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE
P	PVTBS1CO1PTLC-K PVTBS1CO2PTLC	SEL PV-TBS-1CO-1P-TLSS-C ) SEL PV-TBS-1CO-2P-TLSS-C )		\$593.40 \$1,000.00	K	31% 31%	\$409.45 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	.00 VMWARE .00 VMWARE
P	VTBS1CO2PTLC-I	SEL PV-TBS-1CO-2P-TLSS-C ) SEL PV-TBS-1CO-2P-TLSS-C )		\$1.000.00 \$1,000.00	ĸ	31% 31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVTBS1CO2PTLC-K PVTBS1CO3PTLC	SEL PV-TBS-1CO-2P-TLSS-C ) SEL PV-TBS-1CO-3P-TLSS-C )		\$1.183.73 \$1.500.00	K	31% 31%	\$816.77 \$1.035.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
Р	VTBS1CO3PTLC-I	SEL PV-TBS-1CO-3P-TLSS-C )		\$1.500.00	K	31%	\$1.035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	VTBS1CO3PTLC-K	SEL PV-TBS-1CO-3P-TLSS-C)		\$1,781.34		31%	\$1,229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVTBS50CO1TLC-I	SEL PV-TBS-50CO-1P-TLSS-C ) SEL PV-TBS-50CO-1P-TLSS-C )		\$25,000.00 \$25,000.00	K	31% 31%	\$17,250.00 \$17,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		.00 VMWARE
P	VTBS50CO1TLC-K	SEL PV-TBS-50CO-1P-TLSS-C)		\$29,688.94	K	31% 31%	\$20,485.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
P	PVTBS50CO2TLC-I	SEL PV-TBS-50C0-2P-TLSS-C ) SEL PV-TBS-50C0-2P-TLSS-C )		\$50,000.00 \$50,000.00			\$34,500.00 \$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	.00 VMWARE
	VTBS50CO2TLC-I	SEL PV-TBS-50CO-2P-TLSS-C ) SEL PV-TBS-50CO-2P-TLSS-C )		\$50,000.00	K	31%	\$34,500.00 \$40.944.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	.00 VMWARE

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			M-3-10	EMOLICE	CATEGORY	NASPO VP	NIVO LEVEL	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS			
ND	SKU	DESCRIPTION	Model Sub sku	PRICE USD	CATEGORY	Discount %	NVP LEVEL 1 NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LE	PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWA	L	THIRD PARTY PRODUCT PARTNER
	PVTBS50C03TLC PVTBS50C03TLC-I	SEL PV-TBS-50CO-3P-TLSS-C ) SEL PV-TBS-50CO-3P-TLSS-C )		\$75.000.00 \$75.000.00	K	31% 31%	\$51.750.00 \$51.750.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	PVTBS50CO3TLC-K	SEL PV-TBS-50CO-3P-TLSS-C )		\$89.258.35	K	31%	\$61.588.26	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTDS1PTLSSC	SEL PV-TDS-1P-TLSS-C)		\$36,000.00	K	31%	\$24,840.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTDS1PTLSSC-I PVTDS1PTLSSC-K	SEL PV-TDS-1P-TLSS-C ) SEL PV-TDS-1P-TLSS-C )		\$36,000.00 \$42,713.76	K	31% 31%	\$24,840.00 \$29,472.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VMWARE 00 VMWARE	
	PVTDS2PTLSSC	SEL PV-TDS-2P-TLSS-C)		\$72,000.00	K		\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTDS2PTLSSC-I PVTDS2PTLSSC-K	SEL PV-TDS-2P-TLSS-C ) SEL PV-TDS-2P-TLSS-C )		\$72,000.00 \$85,427.52	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$49,680.00 \$58,944.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	PVTDS2PTLSSC-K PVTDS3PTLSSC	SEL PV-TDS-2P-TLSS-C ) SEL PV-TDS-3P-TLSS-C )		\$85,427.52	K	31%	\$58,944.99 \$74.520.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0. \$0.	00 VMWARE	
	PVTDS3PTLSSC-I	SEL PV-TDS-3P-TLSS-C )		\$108,000.00	K	31%	\$74,520.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTDS3PTLSSC-K PVTGF1CO1PTLC	SEL PV-TDS-3P-TLSS-C ) SEL PV-TGF-1CO-1P-TLSS-C )		\$128,332.82 \$2.000.00	K	31%	\$88,549.65 \$1,380.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE	
	PVTGF1CO1PTLC-I	SEL PV-TGF-TCO-TP-TLSS-C )		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTGF1CO1PTLC-K	SEL PV-TGF-1CO-1P-TLSS-C )		\$2,371.28	K	31% 31%	\$1,636.18	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTGF1CO2PTLC PVTGF1CO2PTLC-I	SEL PV-TGF-1CO-2P-TLSS-C ) SEL PV-TGF-1CO-2P-TLSS-C )		\$4,000.00 \$4,000.00	K	31%	\$2,760.00 \$2,760.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE	
	PVTGF1CO2PTLC-K	SEL PV-TGF-1CO-2P-TLSS-C )		\$4,746.40	K	31% 31%	\$3,275.02	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTGF1CO3PTLC	SEL PV-TGF-1CO-3P-TLSS-C)		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	PVTGF1CO3PTLC-I PVTGF1CO3PTLC-K	SEL PV-TGF-1CO-3P-TLSS-C ) SEL PV-TGF-1CO-3P-TLSS-C )		\$6.000.00 \$7.121.51	K	31% 31% 31%	\$4.140.00 \$4.913.84	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VMWARE	
	PVTGP1CO1PTLC	SEL PV-TGP-1CO-1P-TLSS-C )		\$1.000.00	K	31% 31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTGP1CO1PTLC-I PVTGP1CO1PTLC-K	SEL PV-TGP-1CO-1P-TLSS-C ) SEL PV-TGP-1CO-1P-TLSS-C )		\$1,000.00 \$1,183.73	K	31%	\$690.00 \$816.77	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE 00 VMWARE	
	PVTGP1CO1PTLC-K	SEL PV-TGP-1CO-1P-TESS-C ) SEL PV-TGP-1CO-2P-TESS-C )		\$2,000.00	K	31% 31%	\$1,380.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VMWARE	
	PVTGP1CO2PTLC-I	SEL PV-TGP-1CO-2P-TLSS-C )		\$2,000.00	K	31%	\$1.380.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTGP1CO2PTLC-K	SEL PV-TGP-1CO-2P-TLSS-C )		\$2,371.28	K	31% 31%	\$1,636.18	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTGP1C03PTLC-I	SEL PV-TGP-1CO-3P-TLSS-C ) SEL PV-TGP-1CO-3P-TLSS-C )		\$3.000.00 \$3,000.00	K K	31% 31%	\$2.070.00 \$2,070.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0. \$0	00 VMWARE 00 VMWARE	
	PVTGP1CO3PTLC-K	SEL PV-TGP-1CO-3P-TLSS-C )		\$3,558.84	K	31% 31%	\$2,455.60	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
	PVTSQL1CO1TLC PVTSQL1CO1TLC-I	SEL PV-TSQL-1CO-1P-TLSS-C ) SEL PV-TSQL-1CO-1P-TLSS-C )		\$1,000.00	K	31%	\$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE	
	PVTSQL1C01TLC-K	SEL PV-TSQL-1CO-1P-TLSS-C)		\$1,183.73	K	31% 31%	\$816.77	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTSQL1CO2TLC	SEL PV-TSQL-1CQ-2P-TLSS-C )		\$2,000.00	K	31% 31%	\$1,380.00 \$1,380.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE	
	PVTSQL1C02TLC-I PVTSQL1C02TLC-K	SEL PV-TSQL-1CO-2P-TLSS-C ) SEL PV-TSQL-1CO-2P-TLSS-C )		\$2,000.00 \$2,371.28	K	31%	\$1,380.00 \$1,636.18	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE	
	PVTSQL1CO3TLC	SEL PV-TSQL-1CO-3P-TLSS-C)		\$3,000,00	K	31% 31%	\$2,070.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTSQL1C03TLC-I	SEL PV-TSQL-1CO-3P-TLSS-C)		\$3,000.00 \$3,558.84	K	31% 31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 VMWARE	
	PVTSQL1CO3TLC-K S42-0004-813	SEL PV-TSQL-1CO-3P-TLSS-C ) SEL SW MEDIA , CN4200, R8.1.3		\$3,558.84 \$156.00	K	31%	\$2,455.60 \$107.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE 00 CIENA	
	S42-0005-813	SEL SW CERT 1 PER ANY CHASSIS R8.1.3		\$2.00	K	31% 31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 CIENA	
	SB365-1	SEL Spanning O365 Base 1-500		\$48.00	K	31% 31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 SPANNING	
	SB365-10001 SB365-10001-2Y	SEL Spanning 0365 Base 10001+ SEL Spanning 2Y 0365 Base 10001+		\$24.00 \$45.60	K	31%	\$16.56 \$31.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SPANNING 00 SPANNING	
	SB365-10001-2Y-P	SEL Spanning 2Y O365 Base 10001+ PRORTD		\$3.80 \$64.80	K	31% 31%	\$2.62 \$44.71	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SPANNING	
	SB365-10001-3Y	SEL Spanning 3Y O365 Base 10001+		\$64.80	K	31%	\$44.71	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB365-10001-3Y-P SB365-10001-4Y	SEL Spanning 3Y O365 Base 10001+ PRORTD SEL Spanning 4Y O365 Base 10001+		\$1.80 \$81.60	K	31% 31%	\$1.24 \$56.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 SPANNING 00 SPANNING	
	SB365-10001-4Y-P	SEL Spanning 4Y 0365 Base 10001+ PRORTD		\$6.80	K	31% 31%	\$4.69 \$66.24	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 SPANNING	
	SB365-10001-5Y	SEL Spanning 5Y 0365 Base 10001+		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 SPANNING	
	SB365-10001-5Y-P SB365-10001-P	SEL Spanning 5Y 0365 Base 10001+ PRORTD SEL Spanning 0365 Base 10001+ PRORTD		\$8.00 \$2.00	K	31% 31%	\$5.52 \$1.38	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0. \$0	00 SPANNING 00 SPANNING	
	SB365-1-2Y	SEL Spanning 2Y O365 Base 1-500		\$91.20	K	31% 31%	\$62.93	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 SPANNING	
	SB365-1-2Y-P SB365-1-3Y	SEL Spanning 2Y O365 Base 1-500 PRORATED SEL Spanning 3Y O365 Base 1-500		\$7.60 \$129.60	K	31%	\$5.24 \$89.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SPANNING 00 SPANNING	
	SB365-1-3Y-P	SEL Spanning 31 O365 Base 1-500 SEL Spanning 3Y O365 Base 1-500 PRORTD		\$3.60	K	31% 31% 31% 31%	\$2.48	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB365-1-4Y SB365-1-4Y-P	SEL Spanning 4Y 0365 Base 1-500		\$163.20 \$13.60	K	31%	\$112.61 \$9.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SPANNING	
	SB365-1-4Y-P SB365-1-5Y	SEL Spanning 4Y O365 Base 1-500 PRORTD SEL Spanning 5Y O365 Base 1-500		\$13.60 \$192.00	K	31%	\$9.38 \$132.48	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPANNING 00 SPANNING	
	SB365-1-5Y-P	SEL Spanning 5Y O365 Base 1-500 PRORTD		\$16.00	K	31% 31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB365-1-P SB365-2001	SEL Spanning O365 Base 1-500 PRORATION SEL Spanning O365 Base 2001-5000		\$4.00 \$33.60	K	31% 31%	\$2.76 \$23.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SPANNING	
	SB365-2001-2Y	SEL Spanning 2Y O365 Base 2001-5000		\$63.84	K	31%	\$44.05	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB365-2001-2Y-P	SEL Spanning 2Y O365 Base 2k-5k PRORTD		\$5.32	K	31% 31%	\$3.67	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 SPANNING	
	SB365-2001-3Y SB365-2001-3Y-P	SEL Spanning 3Y O365 Base 2001-5000 SEL Spanning 3Y O365 Base 2001-5KPRORTD		\$90.72 \$2.52	K	31% 31%	\$62.60 \$1.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0. \$0.	00 SPANNING 00 SPANNING	
	SB365-2001-4Y	SEL Spanning 4Y O365 Base 2001-5000		\$114.24	K	31% 31%	\$78.83	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB365-2001-4Y-P SB365-2001-5Y	SEL Spanning 4Y 0365 Base 2001-5K PRORTD		\$9.52 \$134.40	K	31%	\$6.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 SPANNING	
	SB365-2001-5Y SB365-2001-5Y-P	SEL Spanning 5Y O365 Base 2001-5000 SEL Spanning 5Y O365 Base 2001-5K PRORTD		\$134.40	K	31% 31%	\$92.74 \$7.73	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPANNING	
	SB365-2001-P	SEL Spanning O365 Base 2001-5000 PRORTD		\$2.80	K	31% 31%	\$1.93	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB365-5001 SB365-5001-2Y	SEL Spanning 0365 Base 5001-10000 SEL Spanning 2Y 0365 Base 5001-10K		\$28.80 \$54.72	K	31% 31%	\$19.87 \$37.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 SPANNING 00 SPANNING	
	SB365-5001-2Y-P	SEL Spanning 2Y O365 Base 5k-10K PRORTD		\$4.56	K	31%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB365-5001-3Y	SEL Spanning 3Y O365 Base 5001-10000		\$77.76	K	31% 31%	\$53.65	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB365-5001-3Y-P SB365-5001-4Y	SEL Spanning 3Y 0365Base5001-10K PRORTD SEL Spanning 4Y 0365 Base 5001-10K		\$2.16 \$97.92	K	31% 31%	\$1.49 \$67.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	SO.	00 SPANNING 00 SPANNING	
	SB365-5001-4Y-P	SEL Spanning 4Y 0365 Base5001-10K PRORTD		\$8.16	K	31% 31%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 SPANNING	
	SB365-5001-5Y SB365-5001-5Y-P	SEL Spanning 5Y O365 Base 5001-10K SEL Spanning 5Y O365 Base5001-10K PRORTD		\$115.20 \$9.60	K	31%	\$79.49	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SPANNING	
	SB365-5001-5Y-P SB365-5001-P	SEL Spanning O365 Base 5001-10000 PRORTD		\$9.60 \$2.40	K	31% 31%	\$6.62 \$1.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00		00 SPANNING 00 SPANNING	
	SB365-501	SEL Spanning 0365 Base 501-2000 SEL Spanning 2Y 0365 Base 501-2000		\$38.40	K	31% 31%	\$26.50 \$50.34	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SPANNING	
	SB365-501-2Y SB365-501-2Y-P	SEL Spanning 2Y O365 Base 501-2000 SEL Spanning 2Y O365 Base 501-2K PRORTO		\$72.96	K	31%	\$50.34	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.	00 SPANNING	
	SB365-501-2Y-P SB365-501-3Y	SEL Spanning 2Y 0365 Base 501-2K PRORTD SEL Spanning 3Y 0365 Base 501-2000		\$6.08 \$103.68	K	31% 31%	\$4.20 \$71.54	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB365-501-3Y-P	SEL Spanning 3Y O365 Base 501-2K PRORTD		\$2.88 \$130.56	K	31% 31%	\$1.99 \$90.09	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB365-501-4Y SB365-501-4Y-P	SEL Spanning 4Y 0365 Base 501-2000 SEL Spanning 4Y 0365 Base 501-2K PRORTD		\$130.56 \$10.88	K	31%	\$90.09 \$7.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SPANNING 00 SPANNING	
	SB365-501-5Y	SEL Spanning 5Y O365 Base 501-2000		\$153.60	K	31% 31%	\$105.08	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB365-501-5Y-P SB365-501-P	SEL Spanning 5Y 0365 Base 501-2K PRORTD SEL Spanning 0365 Base 501-2K PRTD		\$12.80 \$3.20	K	31% 31%	\$8.83 \$2.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 SPANNING 00 SPANNING	
	SB365-501-P SB4GS-1	SEL Spanning 0365 Base 501-2K PRTD SEL Spanning GSuite Base 1-500		\$3.20 \$48.00	K	31%	\$2.21 \$33.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SPANNING 00 SPANNING	
	SB4GS-10001	SEL Spanning GSuite Base 10001+		\$24.00	K	31% 31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB4GS-10001-2Y	SEL Spanning 2Y GSuite Base 10001+		\$45.60	K	31%	\$31.46	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB4GS-10001-2Y-P SB4GS-10001-3Y	SEL Spanning 2Y GSuiteBase 10001+ PRORTD SEL Spanning 3Y GSuite Base 10001+		\$173.28 \$64.80	K	31% 31%	\$119.56 \$44.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.	00 SPANNING	
	SB4GS-10001-3Y-P	SEL Soanning 3Y GSte Base 10001+ PRORTD SEL Spanning 4Y GSuite Base 10001+		\$1.80	K	31% 31%	\$1.24 \$56.30	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB4GS-10001-4Y SB4GS-10001-4Y-P	SEL Spanning 4Y GSuite Base 10001+ SEL Spanning 4Y GSte Base 10001+ PRORTD		\$81.60 \$6.80	K	31%	\$56.30 \$4.69	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SPANNING 00 SPANNING	
	SB4GS-10001-5Y	SEL Spanning 5Y GSuite Base 10001+		\$96.00	K	31% 31%	\$66.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB4GS-10001-5Y-P	SEL Spanning 5Y GSte Base 10001+ PRORTD		\$8.00	K	31% 31%	\$5.52 \$1.38	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB4GS-10001-P SB4GS-1-2Y	SEL Spanning GSuiteBase 10001+ PRORTD SEL Spanning 2Y GSuite Base 1-500		\$2.00 \$91.20	K	31%	\$1.38 \$62.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00		00 SPANNING 00 SPANNING	
	SB4GS-1-2Y-P	SEL Spanning 2Y GSuite Base 1-500 PRORTD		\$7.60	K	31% 31%	\$5.24	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 SPANNING	
	SB4GS-1-3Y	SEL Spanning 3Y GSuite Base 1-500		\$129.60	K	31% 31%	\$89.42	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB4GS-1-3Y-P SB4GS-1-4Y	SEL Spanning 3Y GSte Base 1-500 PRORTD SEL Spanning 4Y GSuite Base 1-500		\$3.60 \$163.20	K	31% 31%	\$2.48 \$112.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SPANNING 00 SPANNING	
	SB4GS-1-4Y-P	SEL Spanning 4Y GSte Base 1-500 PRORTD		\$163.20	K	31%	\$9.38	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.	00 SPANNING	
	SB4GS-1-5Y	SEL Spanning 5Y GSuite Base 1-500		\$192.00	· ·	31%	\$132.48	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 SPANNING	

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					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY UPGE							
AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LI	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	SB4GS-1-P	SEL Spanning GSuite Base 1-500 PRORATED		\$4.00	К	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SB4GS-2001 SB4GS-2001-2Y	SEL Spanning GSuite Base 2001-5000 SEL Spanning 2Y GSuite Base 2001-5000		\$33.60 \$63.84	K K	31% 31%	\$23.18 \$44.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SB4GS-2001-2Y-P	SEL Spanning 2Y GSuiteBase2001-5K PRORTD		\$5.32	K	31% 31%	\$3.67	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 SPANNING	
	SB4GS-2001-3Y SB4GS-2001-3Y-P	SEL Spanning 3Y GSuite Base 2001-5000 SEL Spanning 3Y GSte Base 2001-5K PRORTD		\$90.72 \$2.52	K	31% 31%	\$62.60 \$1.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SB4GS-2001-4Y	SEL Spanning 4Y GSuite Base 2001-5000		\$114.24	K	31%	\$78.83	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SB4GS-2001-4Y-P	SEL Spanning 4Y GSte Base 2001-5K PRORTD		\$9.52	K	31% 31%	\$78.83 \$6.57	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SB4GS-2001-5Y SB4GS-2001-5Y-P	SEL Spanning 5Y GSuite Base 2001-5000 SEL Spanning 5Y GSte Base 2001-5K PRORTD		\$134.40 \$11.20	K	31% 31%	\$92.74 \$7.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SB4GS-2001-P	SEL Spanning GSuiteBase 2001-5000 PRORTD		\$2.80 \$28.80	K	31% 31%	\$1.93 \$19.87	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING	
	SB4GS-5001	SEL Spanning GSuite Base 5001-10K		\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SB4GS-5001-2Y SB4GS-5001-2Y-P	SEL Spanning 2Y GSuite Base 5001-10K SEL Spanning 2Y GSuiteBase 5K-10K PRORTD		\$54.72 \$4.56	K	31% 31%	\$37.76 \$3.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SB4GS-5001-3Y	SEL Spanning 3Y GSuite Base 5001-10K		\$77.76	K	31% 31%	\$53.65	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SB4GS-5001-3Y-P SB4GS-5001-4Y	SEL Spanning 3Y GSteBase5001-10K PRORTD SEL Spanning 4Y GSuite Base 5001-10K		\$2.16 \$97.92	K	31%	\$1.49 \$67.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
,	SB4GS-5001-4Y-P	SEL Spanning 4Y GSteBase5001-10K PRORTD		\$8.16	K	31% 31%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SB4GS-5001-5Y SB4GS-5001-5Y-P	SEL Spanning 5Y GSuite Base 5001-10K SEL Spanning 5Y GSteBase5001-10K PRORTD		\$115.20 \$9.60	K	31%	\$79.49 \$6.62	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SB4GS-5001-5Y-P	SEL Spanning GSuite Base 5001-10K PRORTD		\$2.40	K	31% 31%	\$1.66	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 SPANNING	
	SB4GS-501	SEL Spanning GSuite Base 501-2000		\$38.40	K	31% 31%	\$26.50	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SB4GS-501-2Y SB4GS-501-2Y-P	SEL Spanning 2Y GSuite Base 501-2000 SEL Spanning 2Y GSuiteBase 501-2K PRORTD		\$72.96 \$6.08	K	31%	\$50.34 \$4.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SB4GS-501-21-P	SEL Spanning 3Y GSuite Base 501-2000		\$103.68	K	31% 31%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 SPANNING	
	SB4GS-501-3Y-P	SEL Spanning 3Y GSte Base 501-2K PRORTD		\$2.88 \$130.56	K	31% 31%	\$1.99 \$90.09	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING	
	SB4GS-501-4Y SB4GS-501-4Y-P	SEL Spanning 4Y GSuite Base 501-2000 SEL Spanning 4Y GSte Base 501-2K PRORTD		\$130.56 \$10.88	K	31%	\$90.09 \$7.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING	
	SB4GS-501-5Y	SEL Spanning 5Y GSuite Base 501-2000		\$153.60	K	31% 31%	\$105.98	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SB4GS-501-5Y-P	SEL Spanning 5Y GSte Base 501-2K PRORTD		\$12.80	K	31% 31%	\$8.83 \$2.21	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SB4GS-501-P SBSF-1	SEL Spanning GSuite Base 501-2000 PRORTD SEL Spanning BU Salesforce 1-50		\$3.20 \$48.00	K	31%	\$2.21 \$33.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-1001	SEL Spanning BU Salesforce 1001-5000		\$28.80	ĸ	31% 31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-1001-2Y SBSF-1001-2Y-P	SEL Spanning BU 2Y Salesforce 1001-5000 SEL Spanning BU 2Y SFDC 1001-5K PRTD		\$54.72 \$4.56	K	31% 31%	\$37.76 \$3.15	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-1001-2Y-P SBSF-1001-3Y	SEL Spanning BU 2Y SFDC 1001-5K PRTD SEL Spanning BU 3Y Salesforce 1001-5000		\$4.56 \$77.76	K	31%	\$3.15 \$53.65	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-1001-3Y-P	SEL Spanning BU 3Y SFDC 1001-5K PRTD		\$2.16	K	31% 31%	\$1.49	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-1001-4Y SBSF-1001-4Y-P	SEL Spanning BU 4Y Salesforce 1001-5000 SEL Spanning BU 4Y SFDC 1001-5K PRTD		\$97.92 \$8.16	K	31% 31%	\$67.56 \$5.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-1001-5Y	SEL Spanning BU 5Y Salesforce 1001-5000		\$115.20	K	31%	\$79.49	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-1001-5Y-P	SEL Spanning BU 5Y SFDC 1001-5K PRTD		\$9.60	K	31%	\$6.62	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 SPANNING	
	SBSF-1001-P SBSF-1-2Y	SEL Spanning BU SFDC 1001-5K PRTD SEL Spanning BU 27 Salesforce 1-50		\$2.40 \$91.20	K	31% 31%	\$1.66 \$62.93	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-1-2Y-P	SEL Spanning BU 2Y SFDC 1-50 PRTD		\$7.60	K	31%	\$5.24	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-1-3Y	SEL Spanning BU 3Y Salesforce 1-50		\$129.60	K	31% 31%	\$89.42	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-1-3Y-P SBSF-1-4Y	SEL Spanning BU 3Y SFDC 1-50 PRTD SEL Spanning BU 4Y Salesforce 1-50		\$3.60 \$163.20	K	31%	\$2.48 \$112.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-1-4Y-P	SEL Spanning BU 4Y SFDC 1-50 PRTD		\$13.60	K	31% 31%	\$9.38	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-1-5Y SBSF-1-5Y-P	SEL Spanning BU 5Y Salesforce 1-50 SEL Spanning BU 5Y SFDC 1-50 PRTD		\$192.00 \$16.00	K	31% 31%	\$132.48 \$11.04	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-1-5Y-P SBSF-1-P	SEL Spanning BU SY SPDC 1-50 PRTD SEL Spanning BU SFDC 1-50 PRTD		\$16.00	K	31%	\$11.04 \$2.76	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-201	SEL Spanning BU Salesforce 201-1000		\$33.60	K	31% 31%	\$23.18	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-201-2Y SBSF-201-2Y-P	SEL Spanning BU 2Y Salesforce 201-1000 SEL Spanning BU 2Y SFDC 201-1000 PRORTD		\$63.84 \$5.32	K	31% 31%	\$44.05 \$3.67	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-201-3Y	SEL Spanning BU 21 STOC 201-1000 PRORTD  SEL Spanning BU 3Y Salesforce 201-1000		\$90.72	K	31%	\$62.60	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 SPANNING	
	SBSF-201-3Y-P	SEL Spanning BU 3Y SFDC 201-1000 PRORTD		\$2.52	K	31%	\$1.74	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-201-4Y SBSF-201-4Y-P	SEL Spanning BU 4Y Salesforce 201-1000 SEL Spanning BU 4Y SEDC 201-1000 PRORTD		\$114.24 \$9.52	K	31% 31%	\$78.83 \$6.57	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
5	SBSF-201-5Y	SEL Spanning BU 5Y Salesforce 201-1000		\$134.40	K	31% 31%	\$92.74	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-201-5Y-P SBSF-201-P	SEL Spanning BU 5Y SFDC 201-1000 PRORTD SEL Spanning BU SFDC 201-1000 PRTD		\$11.20	K	31%	\$7.73 \$1.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-5001	SEL Spanning BU Salesforce 5001+		\$2.80 \$24.00	K	31% 31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-5001-2Y	SEL Spanning BU 2Y Salesforce 5001+		\$45.60	K	31%	\$31.46	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-5001-2Y-P SBSF-5001-3Y	SEL Spanning BU 2Y SFDC 5001+ PRTD SEL Spanning BU 3Y Salesforce 5001+		\$3.80 \$64.80	K	31% 31%	\$2.62 \$44.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-5001-3Y-P	SEL Spanning BU 3Y SFDC 5001+ PRTD		\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-5001-4Y SBSF-5001-4Y-P	SEL Spanning BU 4Y Salesforce 5001+ SEL Spanning BU 4Y SFDC 5001+ PRTD		\$81.60 \$6.80	K	31% 31%	\$56.30 \$4.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-5001-5Y	SEL Spanning BU 41 SPDC 5001+ PK1D SEL Spanning BU 5Y Salesforce 5001+		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-5001-5Y-P	SEL Soanning BU 5Y SFDC 5001+ PRTD		\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-5001-P SBSF-51	SEL Spanning BU SFDC 5001+ PRTD SEL Spanning BU Salesforce 51-200		\$2.00 \$38.40	K	31% 31%	\$1.38 \$26.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-51-2Y	SEL Spanning BU 2Y Salesforce 51-200		\$72.96	K	31%	\$50.34	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-51-2Y-P SBSF-51-3Y	SEL Spanning BU 2Y SFDC 51-200 PRTD SEL Spanning BU 3Y Salesforce 51-200		\$6.08 \$103.68	K	31% 31%	\$4.20 \$71.54	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-51-3Y SBSF-51-3Y-P	SEL Spanning BU 3Y Salesforce 51-200 SEL Spanning BU 3Y SFDC 51-200 PRTD		\$103.68 \$2.88	K		\$71.54 \$1.99	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-51-4Y	SEL Spanning BU 4Y Salesforce 51-200		\$130.56	ĸ	31% 31%	\$90.09	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-51-4Y-P SBSF-51-5Y	SEL Spanning BU 4Y SFDC 51-200 PRTD SEL Spanning BU 5Y Salesforce 51-200		\$10.88 \$153.60	K	31% 31%	\$7.51 \$105.98	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SPANNING \$0.00 SPANNING	
	SBSF-51-5Y-P	SEL Spanning BU 5Y SFDC 51-200 PRTD		\$12.80	K	31%	\$8.83	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SBSF-51-P	SEL Spanning BU SFDC 51-200 PRTD		\$3.20	K	31%	\$2.21	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPANNING	
	SETE-100-199AN-D SETE-100-199AP-D	SEL Splunk Ent TermL SSup100-199GB/dayAN SEL Splunk Ent TermL SSup100-199GB/dayAP		\$865.38 \$1,038.46	K	31% 31%	\$597.11 \$716.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SPLUNK \$0.00 SPLUNK	
	SETE-100-199EM-D	SEL Splunk Ent TermL SSup100-199GB/davEM		\$796.15	K	31% 31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPLUNK	
	SETE-100-199US-D SETE-10-19AN-D	SEL Splunk Ent TermL SSup100-199GB/dayUS SEL Splunk Ent TermL SSup10-19GB/dayAN		\$692.31 \$1,442.31	K	31%	\$477.69 \$995.19	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SPLUNK \$0.00 SPLUNK	
	SETE-10-19AP-D	SEL Splunk Ent TermL SSup10-19GB/dayAP		\$1,730.77	K	31% 31%	\$1,194.23	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPLUNK	
	SETE-10-19EM-D	SEL Splunk Ent TermL SSup10-19GB/davEM		\$1,326,92	K	31% 31%	\$915.57	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPLUNK	
	SETE-10-19US-D SETE-1K-1999AN-D	SEL Splunk Ent TermL SSup10-19GB/dayUS SEL Splunk Ent TermL SSup1K-1999GB/dayAN		\$1,153.85 \$778.85	K	31%	\$796.16 \$537.41	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.00 SPLUNK \$0.00 SPLUNK	
	SETE-1K-1999AP-D	SEL Splunk Ent TermL SSup1K-1999GB/dayAP		\$934.62	K	31% 31%	\$644.89	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPLUNK	
	SETE-1K-1999EM-D SETE-1K-1999US-D	SEL Splunk Ent TermL SSup1K-1999GB/dayEM SEL Splunk Ent TermL SSup1K-1999GB/dayUS		\$716.54 \$623.08	K	31% 31%	\$494.41 \$429.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00	\$0.00 SPLUNK \$0.00 SPLUNK	
	SETE-1K-1999US-D SETE-200-499AN-D	SEL Splunk Ent TermL SSup1K-1999GB/dayUS SEL Splunk Ent TermL SSup200-499GB/dayAN		\$623.08 \$836.54	K	31%	\$429.93 \$577.21	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00	\$0.00 SPLUNK \$0.00 SPLUNK	
	SETE-200-499AP-D	SEL Splunk Ent TermL SSup200-499GB/davAP		\$1.003.85	K	31% 31%	\$692.66	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPLUNK	
	SETE-200-499EM-D SETE-200-499US-D	SEL Splunk Ent TermL SSup200-499GB/dayEM SEL Splunk Ent TermL SSup200-499GB/dayUS		\$769.62 \$669.23	K	31%	\$531.04 \$461.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 SPLUNK \$0.00 SPLUNK	
	SETE-200-499US-D SETE-20-49AN-D	SEL Splunk Ent TermL SSup20-499GB/davUS SEL Splunk Ent TermL SSup20-49GB/dayAN		\$669.23 \$1,298.08	K K	31% 31%	\$461.77 \$895.68	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.00 SPLUNK \$0.00 SPLUNK	
	SETE-20-49AP-D	SEL Splunk Ent TermL SSup20-49GB/davAP		\$1,557.69	K	31% 31%	\$895.68 \$1.074.81	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPLUNK	
	SETE-20-49EM-D SETE-20-49US-D	SEL Splunk Ent TermL SSup20-49GB/dayEM SEL Splunk Ent TermL SSup20-49GB/dayUS		\$1,194.23 \$1,038.46	K	31%	\$824.02 \$716.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 SPLUNK \$0.00 SPLUNK	
	SETE-2K-4999AN-D	SEL Splunk Ent TermL SSup2K-4999GB/dayAN		\$750.00	K	31% 31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPLUNK	
	SETE-2K-4999AP-D	SEL Splunk Ent TermL SSup2K-4999GB/dayAP		\$900.00	K	31% 31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPLUNK	
	SETE-2K-4999EM-D SETE-2K-4999US-D	SEL Splunk Ent TermL SSup2K-4999GB/dayEM SEL Splunk Ent TermL SSup2K-4999GB/dayLIS		\$690.00	K	31%	\$476.10 \$414.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00 \$0.00	\$0.00 SPLUNK \$0.00 SPLUNK	
	SETE-500-999AN-D	SEL Splunk Ent TermL SSup500-999GB/dayAN		\$807.69	K	31% 31%	\$557.31	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPLUNK	
	SETE-500-999AP-D	SEL Splunk Ent TermL SSup500-999GB/davAP		\$969.23	K	31% 31%	\$668.77	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.00 SPLUNK	
	SETE-500-999EM-D SETE-500-999US-D	SEL Splunk Ent TermL SSup500-999GB/dayEM SEL Splunk Ent TermL SSup500-999GB/dayUS		\$743.08 \$646.15	K	31%	\$512.73 \$445.84	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.00 SPLUNK \$0.00 SPLUNK	
	SETE-50-999US-D	SEL Splunk Ent TermL SSup500-999GB/dayUS SEL Splunk Ent TermL SSup50-99GB/dayAN		\$646.15 \$1.096.15	K	31% 31%	\$445.84 \$756.34	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.00 SPLUNK \$0.00 SPLUNK	

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AND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LI	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		THIRD PARTY PRODUCT PARTNER
	SETE-50-99AP-D	SEL Solunk Ent TermL SSup50-99GBidavAP SEL Splunk Ent TermL SSup50-99GBidayEM		\$1.315.38	К	31%	\$907.61	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK	
	SETE-50-99EM-D SETE-50-99US-D	SEL Splunk Ent TermL SSup50-99GB/dayEM SEL Splunk Ent TermL SSup50-99GB/dayUS		\$1,008.46 \$876.92	K	31%	\$695.84 \$605.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00		0 SPLUNK	
	SETE-50-99US-D SETE-5K-9999AN-D	SFL Splunk Ent Termi. SSun5K-9999GB/dayAN		\$721.15	K	31% 31%	\$497.59	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 SPLUNK	
	SETE-5K-9999AP-D	SEL Splunk Ent TermL SSup5K-9999GB/dayAP SEL Splunk Ent TermL SSup5K-9999GB/dayEM		\$865.38	K	31% 31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPLUNK	
	SETE-5K-9999EM-D	SEL Splunk Ent TermL SSup5K-999GB/dayEM		\$663.46 \$576.92	K	31%	\$457.79	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPLUNK	
	SETE-5K-9999US-D SETG-1K-1999AN-D	SEL Splunk Ent TermL SSup5K-9999GB/dayUS SEL Splunk Ent TermL PSup1K-1999GB/dayAN		\$576.92 \$938.08	K	31% 31%	\$398.07 \$647.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPLUNK 0 SPLUNK	
	SETG-1K-1999AP-D	SEL Splunk Ent TermL PSup1K-1999GB/dayAP		\$1,125.00	K	31% 31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 SPLUNK	
	SETG-1K-1999EM-D	SEL Splunk Ent TermL PSup1K-1999GB/dayEM		\$863.08	K	31%	\$595.53	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPLUNK	
	SETG-1K-1999US-D SETG-2K-4999AN-D	SEL Splunk Ent TermL PSup1K-1999GB/dayUS SEL Splunk Ent TermL PSup2K-4999GB/dayAN		\$750.00 \$901.15	K	31% 31%	\$517.50 \$621.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	SETG-2K-4999AP-D	SEL Splunk Ent TermL PSup2K-4999GB/dayAP		\$1,082.31	K	31%	\$746.79	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK	
	SETG-2K-4999EM-D	SEL Splunk Ent TermL PSup2K-4999GB/dayEM		\$829.62	K	31% 31%	\$572.44	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SETG-2K-4999US-D SETG-500-999AN-D	SEL Splunk Ent TermL PSup2K-4999GB/dayUS SEL Splunk Ent TermL PSup500-999GB/dayAN		\$721.15 \$966.92	K	31% 31%	\$497.59 \$667.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK 0 SPLUNK	
	SETG-500-999AN-D SETG-500-999AP-D	SEL Splunk Ent TermL PSup500-999GB/dayAP  SEL Splunk Ent TermL PSup500-999GB/dayAP		\$1,159.62	K	31%	\$800.14	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK 0 SPLUNK	
	SETG-500-999EM-D	SEL Splunk Ent TermL PSup500-999GB/dayEM		\$889.62	K	31% 31% 31%	\$613.84	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SETG-500-999US-D	SEL Splunk Ent TermL PSup500-999GB/dayUS		\$773.08	K	31%	\$533.43	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPLUNK	
	SETG-5K-9999AN-D SETG-5K-9999AP-D	SEL Solunk Ent TermL PSuo5K-9999GB/davAN SEL Solunk Ent TermL PSuo5K-9999GB/davAP		\$865.38 \$1.038.46	K	31% 31%	\$597.11 \$716.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	SETG-5K-9999EM-D	SEL Splunk Ent TermL PSup5K-9999B/davEM		\$796.15	K	31% 31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK	
	SETG-5K-9999US-D	SEL Splunk Ent TermL PSup5K-9999GB/dayUS		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SET-PRM-1000-D SET-PRM-100-D	SEL Solunk Ent Term PrmSup Buck 1000 SEL Solunk Ent Term PrmSup Buck 100		\$1.000.00 \$100.00	K	31%	\$690.00 \$69.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	SET-PRM-100-D SET-PRM-100K-D	SEL Splunk Ent Term PrmSup Buck 100 SEL Splunk Ent Term PrmSup Buck 100K		\$100.00	K	31%	\$69.000.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK	
	SET-PRM-10K-D	SEL Splunk Ent Term PrmSup Buck 10K		\$10,000.00	K	31% 31% 31% 31% 31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SET-PRM-1-D	SEL Solunk Ent Term PrmSuo Buck 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SET-STD-1000-D SET-STD-100-D	SEL Splunk Ent Term StdSup Buck 1000 SEL Solunk Ent Term StdSup Buck 100		\$1,000.00 \$100.00	K	31%	\$690.00 \$69.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	SET-STD-100-D SET-STD-100K-D	SEL Splunk Ent Term StdSup Buck 100 SEL Splunk Ent Term StdSup Buck 100K		\$100.00	K K	31% 31%	\$69,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK 0 SPLUNK	
	SET-STD-10K-D	SEL Solunk Ent Term StdSup Buck 10K		\$10,000.00	K	31% 31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SET-STD-1-D	SEL Splunk Ent Term StdSup Buck 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SETU-ES-1000AN-D SETU-ES-1000AP-D	SEL Splunk Ent TermUPG SSup Buck 1000AN SEL Splunk Ent TermUPG SSup Buck 1000AP		\$1,000.00 \$1,000.00	K	31% 31%	\$690.00 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 SPLUNK 0 SPLUNK	
	SETU-ES-1000EM-D	SEL Splunk Ent TermUPG SSup Buck 1000EM		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SETU-ES-1000US-D	SEL Splunk Ent TermUPG SSup Buck 1000US		\$1,000.00	K	31% 31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPLUNK	
	SETU-ES-100AN-D SETU-ES-100AP-D	SEL Splunk Ent TermUPG SSup Buck 100AN SEL Splunk Ent TermUPG SSup Buck 100AP		\$100.00 \$100.00	K	31% 31%	\$69.00 \$69.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	SETU-ES-100EM-D	SEL Solunk Ent TermUPG SSun Buck 100EM		\$100.00 \$100.00	K	31%	\$69.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SETU-ES-100US-D	SEL Solunk Ent TermUPG SSun Buck 100US		\$100.00	ĸ	31% 31%	\$69.00 \$69.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	0 SPLUNK	
	SETU-ES-1AN-D	SEL Splunk Ent TermUPG SSup Buck 1AN SEL Splunk Ent TermUPG SSup Buck 1AP		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPLUNK	
	SETU-ES-1AP-D SETU-ES-1EM-D	SEL Splunk Ent TermUPG SSup Buck 1AP SEL Splunk Ent TermUPG SSup Buck 1EM		\$1.00 \$1.00	K	31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 SPLUNK 0 SPLUNK	
	SETU-ES-1US-D	SEL Splunk Ent TermUPG SSup Buck 1US		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SETU-GS-1000AN-D	SEL Splunk Ent TermUPG PSup Buck 1000AN		\$1,000.00	K	31% 31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SETU-GS-1000AP-D	SEL Splunk Ent TermUPG PSup Buck 1000AP		\$1.000.00	K	31% 31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK	
	SETU-GS-1000EM-D SETU-GS-1000US-D	SEL Splunk Ent TermUPG PSup Buck 1000EM SEL Splunk Ent TermUPG PSup Buck 1000US		\$1,000.00 \$1,000.00	K	31%	\$690.00 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	SETU-GS-100003-D	SEL Solunk Ent Termi IPG PSun Buck 100AN		\$100.00	K	31% 31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK	
	SETU-GS-100AP-D	SEL Solunk Ent TermUPG PSup Buck 100AP SEL Splunk Ent TermUPG PSup Buck 100EM		\$100.00	K	31% 31%	\$69.00 \$69.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 SPLUNK	
	SETU-GS-100EM-D SETU-GS-100US-D	SEL Splunk Ent TermUPG PSup Buck 100EM		\$100.00 \$100.00	K	31%	\$69.00 \$69.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SETU-GS-1000S-D	SEL Solunk Ent TermUPG PSuo Buck 100US SEL Splunk Ent TermUPG PSup Buck 1AN		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00		0 SPLUNK	
	SETU-GS-1AP-D	SEL Splunk Ent TermUPG PSup Buck 1AP		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 SPLUNK	
	SETU-GS-1EM-D	SEL Splunk Ent TermUPG PSup Buck 1EM		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPLUNK	
	SETU-GS-1US-D SETUS-1K-1999-EM	SEL Splunk Ent TermUPG PSup Buck 1US SEL Splunk Ent TRU SSup1K-1999GB/davEM		\$1.00 \$716.54	K	31% 31%	\$0.69 \$494.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		0 SPLUNK 0 SPLUNK	
	SETUS-2K-4999-EM	SEL Splunk Ent TRU SSup2K-4999GB/dayEM		\$690.00	K	31% 31%	\$476.10	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPLUNK	
	SETUS-500-999-EM	SEL Splunk Ent TRU SSup500-999GB/dayEM		\$743.08	K	31%	\$512.73	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPLUNK	
	SETUS-5K-9999-EM SEDC-1001NP-1Y-P	SEL Splunk Ent TRU SSup5K-9999GB/dayEM SEL Spanning NonProf SEDC 1001-5K PRORTD		\$663.46 \$0.67	K	31% 31% 31% 31%	\$457.79 \$0.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00		0 SPLUNK 0 SPANNING	
	SFDC-1001NP-11-P	SEL Spanning 2YNonProfSFDC1001-5K PRORTD		\$0.57	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPANNING	
	SFDC-1001NP-3Y-P	SEL Spanning 3YNonProfSFDC1001-5K PRORTD		\$0.53	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPANNING	
	SFDC-1001NP-4Y-P	SEL Spanning 4YNonProfSFDC1001-5K PRORTD		\$0.48	K	31% 31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPANNING	
	SFDC-1001NP-5Y-P SFDC-1-NP-2Y-P	SEL Spanning 5YNonProfSFDC1001-5K PRORTD SEL Spanning 2Y NonProf SFDC 1-50 PRORTD		\$0.47 \$0.67	K	31%	\$0.32 \$0.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 SPANNING 0 SPANNING	
	SFDC-1-NP-3Y-P	SEL Spanning 3YNonProf SFDC 1-50 PRORTD		\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPANNING	
	SFDC-1-NP-4Y-P	SEL Spanning 4Y NonProfSFDC 1-50 PRORTD		\$0.54	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPANNING	
	SFDC-1-NP-5Y-P	SEL Spanning BUSY NonProfSF 1-50 MNT PRO		\$0.52	K	31% 31%	\$0.36	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPANNING	
	SFDC-201-NP-2Y-P SFDC-201-NP-3Y-P	SEL Spanning 2Y NonProfSFDC201-1K PRORTD SEL Spanning 3Y NonProfSFDC 201-1KPRORTD		\$0.58 \$0.53	K	31%	\$0.40 \$0.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 SPANNING 0 SPANNING	
	SFDC-201-NP-4Y-P	SEL Spanning 4YNonProfSFDC 201-1K PRORTD		\$0.53	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPANNING	
	SFDC-201-NP-5Y-P	SEL Spanning 5YNonProfSFDC 201-1K PRORTD		\$0.47	K	31% 31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPANNING	
	SFDC-5001NP-1Y-P SFDC-5001NP-2Y-P	SEL Spanning Non Prof SFDC 5001+ PRORTD SEL Spanning 2Y NonProfSFDC 5001+ PRORTD		\$0.58 \$0.50	K	31%	\$0.40 \$0.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 SPANNING 0 SPANNING	
	SFDC-5001NP-2Y-P SFDC-5001NP-3Y-P	SEL Spanning 3YNonProfSFDC 5001+ PRORTD SEL Spanning 3YNonProfSFDC 5001+ PRORTD		\$0.50 \$0.47	K K	31%	\$0.35 \$0.32	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SPANNING 0 SPANNING	
	SFDC-5001NP-4Y-P	SEL Spanning 4Y NonProfSFDC 5001+ PRORTD		\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPANNING	
	SFDC-5001NP-5Y-P	SEL Spanning 5YNonProfSFDC 5001+ PRORTD		\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPANNING	
	SFDC-51-NP-1Y-P SFDC-51-NP-2Y-P	SEL Spanning Non Prof SFDC 51-200 PRORTD SEL Spanning 2Y NonProfSFDC51-200 PRORTD		\$2.66 \$0.58	K	31% 31%	\$1.84 \$0.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 SPANNING 0 SPANNING	
	SFDC-51-NP-3Y-P	SEL Spanning 3YNonProfSFDC 51-200 PRORTD		\$0.56	K	31%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPANNING	
	SFDC-51-NP-4Y-P	SEL Spanning 4YNonProfSFDC 51-200 PRORTD		\$0.50	K	31% 31%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 SPANNING	
	SFDC-51-NP-5Y-P SFDC-ORG-1Y-P	SEL Spanning 5Y NonProfSFDC 51-200PRORTD SEL Spanning 1Y SFDC Org UNLTD PRORATD		\$0.48 \$19,230.75	K	31% 31%	\$0.33 \$13,269.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 SPANNING 0 SPANNING	
	SFDC-ORG-2Y-P	SEL Spanning 11 SPDC Org UNLTD PROPATD		\$19,230.75 \$14,423.06	K	31%	\$9,951,91	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPANNING	
	SFDC-ORG-3Y-P	SEL Spannig 2Y SFDC Org UNLTD PRORATD SEL Spanning 3Y SFDC Org UNLTD PRORATD		\$12,820,50	ĸ	31% 31%	\$8 846 15	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPANNING	
	SFDC-ORG-4Y-P	SEL Spannig 4Y SFDC Org UNLTD PRORATD		\$12,019.23 \$11,538.47	K	31% 31%	\$8,293.27 \$7,961.54	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPANNING	
	SFDC-ORG-5Y-P	SEL Spanning 5Y SFDC Org UNLTD PRORATD SEL Spanning 1YSEDCOrg Spanling INLTD PRORTD		\$11,538.47 \$5,769.25	K	31%	\$7,961.54	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0		\$0.00	\$0.0	0 SPANNING 0 SPANNING	
	SFDC-ORG-SB-1Y-P SFDC-ORG-SB-2Y-P	SEL Spanning 1YSFDCOrgSandboxUNLTD PRORTD SEL Spanning 2YSFDCOrgSandboxUNLTDPRORTD		\$5,769.25 \$4,326.94	K	31% 31%	\$3,980.78 \$2,985.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00		0 SPANNING 0 SPANNING	
	SFDC-ORG-SB-3Y-P	SEL Spanning 3YSFDCOrgSandboxUNLTDPRORTD		\$3,846.17	К	31% 31%	\$2,653.86	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 SPANNING	
	SFDC-ORG-SB-4Y-P	SEL Spanning4YSEDCOrgSandboxLINI TDPRORTD		\$3,605.77	K	31%	\$2,487.98	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPANNING	
	SFDC-ORG-SB-5Y-P SH-458-000-168	SEL Spanning 5YSFDCOrgSandboxUNLTDPRORTD Secure VM SecVM Sub		\$3,461.53 \$0.00	K	31%	\$2,388.46 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00		0 SPANNING	
	SH-458-000-168 SH-458-000-255	Secure VM SecVM Sub Secure VM SecVM 6.0 Sub HCP Bundle=IB		\$275.00	K	31% 31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0 \$0.0	0 CLOUDLINE	Ċ
	SH-458-000-408	Secure VM Encrypt Mach PSMC Sub Tier1=IB		\$58.50	K	31% 31%	\$40.37 \$33.12	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00 \$0.00	\$0.0	0 CLOUDLINE	(
	SH-458-000-409 SH-458-000-410	Secure VM Encrypt Mach PSMC Sub Tier2=IB		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 CLOUDLINE	
	SH-458-000-410 SH-458-000-411	Secure VM Encrypt Mach PSMC Sub Tier3=IB Secure VM Encrypt Mach PSMC Sub Tier4=IB		\$41.50 \$32.00	K	31% 31%	\$28.64 \$22.08	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 CLOUDLINE	;
	SH-458-000-411	Secure VM Encrypt Mach PSP Sub Tier1≈IB		\$59.50	K	31%	\$41.06	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 CLOUDLINE	Ċ
	SH-458-000-413	Secure VM Encrypt Mach PSP Sub Tier2=IB		\$49.00	K	31% 31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 CLOUDLINE	(
	SH-458-000-414	Secure VM Encryot Mach PSP Sub Tier3=IB		\$42.00	K	31% 31%	\$28.98 \$22.43	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 CLOUDLINE	
	SH-458-000-415 SH-458-000-525	Secure VM Encrypt Mach PSP Sub Tier4=IB Secure VM SecVM PS1 Sub Tier1=IB		\$32.50 \$59.00	K	31%	\$22.43 \$40.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 CLOUDLINE 0 CLOUDLINE	
	SH-458-000-526	Secure VM SecVM PS1 Sub Tier 2=IB		\$48.50	ĸ	31%	\$33.47	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 CLOUDLINE	
	SH-458-000-527	Secure VM SecVM PS1 Sub Tier 3=IB		\$41.75	K	31% 31%	\$28.81	\$0.00	\$0.00	\$0.00	\$0.0	0 \$0.00	\$0.00	\$0.0	0 CLOUDLINE	
	SH-458-000-528 SMALLUNIVBDL	Secure VM SecVM PS1 Sub Tier 4=IB SEL Boomi Small University Bundle		\$32.25	K	31%	\$22.25 \$8,625.00	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00 \$0.00		0 CLOUDLINE 0 BOOMI	
	CIVIPLECIALADE	SEL BOOMI SMB Test Connection		\$12,500.00 \$32.50	, , ,	31%	\$8,625.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00	\$U.U	0 BOOMI	

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				=	CATEGORY				PROSUPPORT			WTY UPG ENH TO	WTY UPG		<u></u>
ND	SKU	DESCRIPTION	Model Sub sku	PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	SOA FRAMEWORK SOAWORKER	SEL BOOMI Services Enablement SEL BOOMI Atom Worker		\$1.300.00 \$250.00	K	31% 31%	\$897.00 \$172.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$0.0	D BOOMI D BOOMI
	SO-QSFP28-D44	SEL QSFP28. 103Gbbs. DWDM. SM. DDM		\$7.692.31	K	31%	\$5.307.69	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		D SMARTOPTICS
	SO-QSFP28-D45	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 SMARTOPTICS
	SO-QSFP28-D46 SO-QSFP28-D47	SEL QSFP28, 103Gbps, DWDM, SM, DDM SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31 \$7.692.31	K	31% 31%	\$5,307.69 \$5,307.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		D SMARTOPTICS D SMARTOPTICS
	SO-QSFP28-D47 SO-QSFP28-D48	SEL QSFP28, 103Gbps, DWDM, SM, DDM SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K		\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		SMARTOPTICS 0 SMARTOPTICS
	SO-QSFP28-D49	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31% 31% 31% 31% 31% 31% 31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 SMARTOPTICS
	SO-QSFP28-D50	SEL QSFP28, 103Gbps, DWDM, SM, DDM		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	D SMARTOPTICS D SMARTOPTICS
	SO-QSFP28-D51 SPPCREDITC	SEL QSFP28, 103Gbps, DWDM, SM, DDM SEL SPP-CREDIT-C )		\$7,692.31 \$100.00	K	31%	\$5,307.69 \$69.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE
	SPPCREDITC-I	SEL SPP-CREDIT-C )		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	SPPCREDITCL1	SEL SPP-CREDIT-C-L1)		\$100.00	K	31% 31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	SPPCREDITCL1-I SPPCREDITCL2	SEL SPP-CREDIT-C-L1) SEL SPP-CREDIT-C-L2)		\$100.00 \$98.00	K	31%	\$69.00 \$67.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE
	SPPCREDITCL2-I	SEL SPP-CREDIT-C-L2 )		\$98.00	K	31% 31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	SPPCREDITCL3	SEL SPP-CREDIT-C-L3 )		\$97.00	K	31% 31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	SPPCREDITCL3-I SPPCREDITCL4	SEL SPP-CREDIT-C-L3 ) SEL SPP-CREDIT-C-L4 )		\$97.00 \$96.00	K	31%	\$66.93 \$66.24	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VMWARE
	SPPCREDITCL4-I	SEL SPP-CREDIT-C-L4 ) SEL SPP-CREDIT-C-L4 )		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
	SR-UNLOCK	SEL Search + Recover Unlock Key SEL: ST6-ED-HA100-F		\$5.641.54	K	31% 31% 31% 31% 31%	\$3,892.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 SUPERNA
	ST6EDHA100F	SEL: ST6-ED-HA100-F		\$3.740.00	K	31%	\$2.580.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	ST6EDHA10F ST6-EN-D100-F	SEL: ST6-EN-D100-F SEL: ST6-EN-D100-F		\$374.00 \$14.300.00	K	31%	\$258.06 \$9.867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 CARAHSOFT 0 CARAHSOFT
	ST6-EN-D100-F	SEL: ST6-EN-D100-F SEL: ST6-EN-D10-F		\$1,430.00	K	31% 31%	\$986.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	ST6-RB-25VM-F	SEL: ST6-RB-25VM-F		\$14,135,00	K	31%	\$9,753,15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	ST6-RBAD-25-F	SEL: ST6-RBAD-25-F		\$22,605.00	K	31% 31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	ST6RBADEN25UGF ST6RBADV25UGF	SEL: ST6-RB-ADEN-25-UG-F SEL: ST6-RB-ADV-25-UG-F		\$9.438.00 \$9,317.00	K	31% 31%	\$6.512.22 \$6,428.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
	ST6RBEN25F	SEL: ST6-RBEN-25-E		\$31 185 00	K	31%	\$21 517 65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	ST6RBEN25UGF	SEL: ST6-RBEN-25-UG-F		\$18,755.00	K	31% 31%	\$12,940.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	ST6STADD100UGF ST6STADD10UGF	SEL: ST6-STAD-D100-UG-F SEL: ST6-STAD-D10-UG-F		\$5,714.50 \$577.50	K	31% 31%	\$3,943.01 \$398.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		0 CARAHSOFT 0 CARAHSOFT
	ST6STADD10UGF ST6STEND100UGF	SEL: ST6-STEN-D100-LIG-E		\$577.50 \$9,075.00	K	31%	\$398.48 \$6.261.75	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	CARAHSOFT
	ST6STEND10UGF	SEL: ST6-STEN-D10-UG-F		\$907.50	K	31% 31%	\$6,261.75 \$626.18	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	CARAHSOFT
	ST6-VSDT100-F	SEL: ST6.VSDT100.F		\$6,050.00	K	31% 31%	\$4,174.50 \$417.45	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	ST6-VSDT10-F ST7ADVC	SEL: ST6-VSDT10-F SEL ST7-ADV-C )		\$605.00	K	31%	\$417.45 \$2,839.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	D CARAHSOFT D VMWARE
	ST7ADVC-I	SEL ST7-ADV-C		\$4,115.00 \$4,814.55	K	31% 31%	\$2,839.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ADVC-K	SEL ST7-ADV-C)		\$4,846.00	K	31% 31%	\$3,343.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ADVDT100C	SEL ST7-ADV-DT100-C)		\$10,250.00	K	31%	\$7,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE
	ST7ADVDT100C-I ST7ADVDT100C-K	SEL ST7-ADV-DT100-C SEL ST7-ADV-DT100-C)		\$11,992.50 \$12.067.12	K	31% 31%	\$8,274.83 \$8,326.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE
	ST7ADVDT10C	SEL ST7-ADV-DT10-C )		\$1,025,00	K	31%	\$707.25	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		O VMWARE
	ST7ADVDT10C-I ST7ADVDT10C-K	SEL ST7-ADV-DT10-C		\$1.199.25 \$1,206.71	K	31% 31%	\$827.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE
	ST7ADVDT10C-K	SEL ST7-ADV-DT10-C)		\$1,206.71	K	31%	\$832.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ADVENTUGC ST7ADVENTUGC1	SEL ST7-ADV-ENT-UG-C ) SEL ST7-ADV-ENT-UG-C1 )		\$1.694.00 \$2,128.50	K	31% 31%	\$1.168.86 \$1,468.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		0 VMWARE
	ST7ADVENTUGC1-I	SEL ST7-ADV-ENT-UG-C1 )		\$2,490.35	K	31%	\$1.718.34	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	O VMWARE
	ST7ADVENTUGC1-K	SEL ST7-ADV-ENT-UG-C1)		\$2,342.30	K	31% 31%	\$1,616.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ADVENTUGC-I ST7ADVENTUGC-K	SEL ST7-ADV-ENT-UG-C SEL ST7-ADV-ENT-UG-C )		\$1.981.98 \$1.995.86	K	31% 31%	\$1.367.57 \$1.377.14	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE
	ST7ADVENTUGC-K ST7ADVEPLUGC	SEL ST7-ADV-EN1-UG-C ) SEL ST7-ADV-EPL-UG-C )		\$1,995.86	K	31%	\$1,377.14	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
	ST7ADVEPLUGC-I	SEL ST7-ADV-EPL-UG-C		\$4,800.51	K	31% 31%	\$3,312.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ADVEPLUGC-K	SEL ST7-ADV-EPL-UG-C )		\$4,509.37	K	31% 31% 31% 31%	\$3,111.47	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
	ST7D100AEUGC1 ST7D100AEUGC1-I	SEL ST7-D100-A-E-UG-C1 ) SEL ST7-D100-ADV-ENT-UG-C1 )		\$4,125.00 \$4,826.25	K	31%	\$2,846.25 \$3,330.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE
	ST7D100AEUGC1-K	SEL ST7-D100-A-E-UG-C1 )		\$4,626.25	K	31%	\$3,330.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7D100DENTUC	SEL ST7-D100-STD-ENT-UG-C )		\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7D100DENTUC-I	SEL ST7-D100-STD-ENT-UG-C		\$9,652.50	K	31% 31% 31% 31%	\$6,660.23	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
	ST7D100DENTUC-K ST7D100SEUGC1	SEL ST7-D100-STD-ENT-UG-C ) SEL ST7-D100-S-E-UG-C1 )		\$9,692.00 \$9,350.00	K	31%	\$6,687.48 \$6,451.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE
	ST7D100SEUGC1-I	SEL ST7-D100-STD-ENT-UG-C1 )		\$10.939.50	K	31%	\$7.548.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7D100SEUGC1-K	SEL ST7-D100-S-E-UG-C1 )		\$10,263.20	K	31% 31%	\$7,081.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7D100STDVUC-I	SEL ST7-D100-STD-ADV-UG-C ) SEL ST7-D100-STD-ADV-UG-C		\$5,225.00 \$6,113.25	K	31% 31%	\$3,605.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	0 VMWARE 0 VMWARE
	ST7D100STDVUC-I	SEL ST7-D100-STD-ADV-UG-C SEL ST7-D100-STD-ADV-UG-C )		\$6,113.25 \$6,156.14	K	31%	\$4,218.14 \$4,247.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		O VMWARE
	ST7D10031DV0C-K	SEL ST7-D100-ADV-ENT-UG-C )		\$3,025.00	K	31% 31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
	ST7D100VENTUC-I	SEL ST7-D100-ADV-ENT-UG-C		\$3,539.25	K	31%	\$2,442.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7D100VENTUC-K ST7D10ADEUGC1	SEL ST7-D100-ADV-ENT-UG-C ) SEL ST7-D10-AD-E-UG-C1 )		\$3.566.50 \$412.50	K	31% 31%	\$2.460.89	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	0 VMWARE 0 VMWARE
	ST7D10ADEUGC1 ST7D10ADEUGC1-I	SEL ST7-D10-ADV-ENT-UG-C1 ) SEL ST7-D10-ADV-ENT-UG-C1 )		\$412.50 \$482.63	K	31%	\$284.63 \$333.01	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE
	ST7D10ADEUGC1-K	SEL ST7-D10-AD-E-UG-C1)		\$453.80	ĸ	31%	\$313.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7D10DENTUC	SEL ST7-D10-STD-ENT-UG-C )		\$825.00	K	31% 31%	\$569.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	VMWARE
	ST7D10DENTUC-I ST7D10DENTUC-K	SEL ST7-D10-STD-ENT-UG-C SEL ST7-D10-STD-ENT-UG-C)		\$965.25 \$969.20	K	31%	\$666.02 \$668.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE
	ST7D10DENTUC-K ST7D10STDVUC	SEL ST7-D10-STD-ENT-UG-C )		\$523.00	K	31% 31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7D10STDVUC-I	SEL ST7-D10-STD-ADV-LIG-C		\$611.91	K	31% 31%	\$422.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7D10STDVUC-K	SEL ST7-D10-STD-ADV-UG-C )		\$616.38	K	31%	\$425.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE
	ST7D10STEUGC1 ST7D10STEUGC1-I	SEL ST7-D10-ST-E-UG-C1 ) SEL ST7-D10-STD-ENT-UG-C1 )		\$935.00 \$1,093.95	K	31% 31%	\$645.15 \$754.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE
	ST7D10STEUGC1-K	SEL ST7-D10-ST-E-UG-C1 )		\$1.026.32	K	31%	\$708.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7D10VENTUC	SEL ST7-D10-ADV-ENT-LIG-C )		\$303.00	K	31% 31%	\$708.16 \$209.07	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE
	ST7D10VENTUC-I ST7D10VENTUC-K	SEL ST7-D10-ADV-ENT-UG-C SEL ST7-D10-ADV-ENT-UG-C )		\$354.51	K	31% 31%	\$244.61 \$246.09	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE 0 VMWARE
	ST7D10VENTUC-K ST7ENTC	SELST/-ENT-C)		\$356.65 \$6,050.00	K	31%	\$246.09 \$4,174.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0 \$0.0	0 VMWARE
	ST7ENTC-I	SEL ST7-ENT-C ) SEL ST7-ENT-C		\$7,078.50	K	31% 31%	\$4,884.17	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ENTC-K	SEL ST7-ENT-C)		\$6,654.99	K	31% 31%	\$4,591.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ENTDT100C	SEL ST7-ENT-DT100-C ) SEL ST7-ENT-DT100-C		\$14,000.00	K	31%	\$9,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ENTDT100C-I ST7ENTDT100C-K	SEL ST7-ENT-DT100-C SEL ST7-ENT-DT100-C )		\$16,380.00 \$15,412.67	K	31% 31%	\$11,302.20 \$10.634.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VMWARE 0 VMWARE
	ST7ENTDT10C	SEL ST7-ENT-DT10-C)		\$1,400.00	K	31%	\$966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ENTDT10C1-K	SEL ST7-ENT-DT10-C1)		\$1,541.27	K	31% 31% 31%	\$1,063.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE
	ST7ENTDT10C-I	SEL ST7-ENT-DT10-C		\$1,638.00 \$1.528.50	K	31%	\$1,130.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ENTDT10C-K ST7ENTEPLUGC	SEL ST7-ENT-DT10-C ) SEL ST7-ENT-EPL-UG-C )		\$2 024 00	K	31% 31%	\$1.054.67 \$1,396.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE
	ST7ENTEPLUGC-I	SEL ST7-ENT-EPL-UG-C		\$2.368.08	K	31% 31%	\$1.633.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ENTEPLUGC-K	SEL ST7-ENT-EPL-UG-C )		\$2,386.61	K	31%	\$1,646.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ENTHA100C ST7ENTHA100C1	SEL ST7-ENT-HA100-C ) SEL ST7-ENT-HA100-C1 )		\$3.400.00 \$4.070.00	K	31% 31%	\$2.346.00 \$2.808.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE
	ST7ENTHA100C1 ST7ENTHA100C1-I	SEL ST7-ENT-HA100-C1 ) SEL ST7-ENT-HA100-C1 )		\$4,070.00 \$4.761.90	K	31%	\$2,808.30 \$3.285.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE
	ST7ENTHA100C1-K	SEL ST7-ENT-HA100-C1 )		\$4,473.61	ĸ	31% 31%	\$3,086.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ENTHA100C-I	SEL ST7-ENT-HA100-C		\$3.978.00	K	31%	\$2.744.82	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
	ST7ENTHA100C-K ST7ENTHA10C	SEL ST7-ENT-HA100-C ) SEL ST7-ENT-HA10-C )		\$4,003.22 \$340.00	K	31% 31% 31% 31%	\$2,762.22 \$234.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE
	ST7ENTHA10C ST7ENTHA10C1	SEL ST7-ENT-HA10-C1 )		\$340.00 \$407.00	K	31%	\$280.83	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VMWARE
	ST7ENTHA10C1-I	SEL ST7-ENT-HA10-C1 )		\$476.19	K	31% 31%	\$328.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ENTHA10C1-K	SEL ST7-ENT-HA10-C1)		\$447.36	K	31%	\$308.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	ST7ENTHA10C-I ST7ENTHA10C-K	SEL ST7-ENT-HA10-C SEL ST7-ENT-HA10-C)		\$397.80 \$400.32	K	31% 31%	\$274.48 \$276.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE

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					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY UPGE	RADE PRICE						1
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ST7EPLC	SEL ST7-EPL-C )		\$7.845.00 \$9.178.65	К	31%	\$5.413.05 \$6.333.27	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	ST/EPLC-K	SEL ST7-EPL-C SEL ST7-EPL-C )		\$9,178.65	K	31% 31%	\$5,333.27 \$5,946.57	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
5	ST7RB25AEUGC1	SEL ST7-RB25-ADV-ENT-UG-C1 )		\$10,670.00	K	31% 31%	\$7,362.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	ST7RB25AEUGC1-I ST7RB25AEUGC1-K	SEL ST7-RB25-ADV-ENT-UG-C1 ) SEL ST7-RB25-ADV-ENT-UG-C1 )		\$12,483.90 \$11,765.13	K	31% 31%	\$8,613.89 \$8,117.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	ST7RB25DENTUC	SEL ST7-RB25-STD-ENT-UG-C )		\$17,050,00	K	31%	\$11,764,50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ST7RB25DENTUC-I	SEL ST7-RB25-STD-ENT-UG-C		\$19,948.50	K	31% 31%	\$13,764.47	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	ST7RB25DENTUC-K ST7RB25SEUGC1	SEL ST7-RB25-STD-ENT-UG-C ) SEL ST7-RB25-STD-ENT-UG-C1 )		\$20,111.86 \$19,140.00	K	31% 31%	\$13,877.18 \$13,206.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	ST7RB25SEUGC1-I	SFL ST7-RB25-STD-ENT-LIG-C1 )		\$22,393,80	K	31%	\$15,451.72 \$14,533.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	ST7RB25SEUGC1-K	SEL ST7-RB25-STD-ENT-UG-C1 )		\$21,062.80	K	31% 31%	\$14,533.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	ST7RB25STDVUC-I	SEL ST7-RB25-STD-ADV-UG-C ) SEL ST7-RB25-STD-ADV-UG-C		\$8,470.00 \$9,909.90	K	31% 31%	\$5,844.30 \$6,837.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	ST7RB25STDVUC-K ST7RB25VENTUC	SEL ST7-RB25-STD-ADV-UG-C ) SEL ST7-RB25-ADV-ENT-UG-C )		\$9,998.47	K	31% 31%	\$6,898.94	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	ST7RB25VENTUC	SEL ST7-RB25-ADV-ENT-UG-C )		\$8,580.00	K	31%	\$5,920.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	ST7RB25VENTUC-I ST7RB25VENTUC-K	SEL ST7-RB25-ADV-ENT-UG-C SEL ST7-RB25-ADV-ENT-UG-C )		\$10,038.60 \$10,075.08	K	31% 31%	\$6,926.63 \$6,951.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
	ST7RBADV25VMC	SEL ST7-RBADV-25VM-C)		\$20,550.00	K	31%	\$14,179,50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	ST7RBADV25VMC-I ST7RBADV25VMC-K	SEL ST7-RBADV-25VM-C SEL ST7-RBADV-25VM-C)		\$24.043.50 \$24,172.54	K	31% 31%	\$16.590.02 \$16,679.05	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	ST7RBENT25VMC-R	SEL ST7-RBADV-25VM-C ) SEL ST7-RBENT-25VM-C )		\$24,172.54	K	31%	\$16,679.05	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ST7RBENT25VMC-I	SEL ST7-RBENT-25VM-C		\$35,392.50	ĸ	31% 31%	\$24,420.83	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	ST7RBENT25VMC-K	SEL ST7-RBENT-25VM-C )		\$33.292.81	K	31% 31%	\$22.972.04	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	ST7RBSTD25VMC-I	SEL ST7-RBSTD-25VM-C ) SEL ST7-RBSTD-25VM-C		\$12,850.00 \$15.034.50	K	31%	\$8,866.50 \$10.373.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	ST7RBSTD25VMC-K	SEL ST7-RBSTD-25VM-C)		\$15,131.78	K	31%	\$10,440.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	ST7STDADVUGC ST7STDADVUGC-I	SEL ST7-STD-ADV-UG-C ) SEL ST7-STD-ADV-UG-C		\$1.705.00 \$1.994.85	K	31%	\$1.176.45 \$1.376.45	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	ST7STDADVUGC-I ST7STDADVUGC-K	SEL STZ-STD-ADV-HG-C )		\$1,994.85 \$2,011.19	K	31%	\$1,376.45 \$1,387.72	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE 00 VMWARE
	ST7STDC	SEL ST/STD-C) SEL ST/STD-C		\$2,565.00	ĸ	31%	\$1,769.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	ST7STDC-I	SEL ST7-STD-C		\$3,001.05	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$2,070.72	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	ST7STDC-K ST7STDDT100C	SEL ST7-STD-C1) SEL ST7-STD-DT100-C1)		\$3,022.53 \$5,500.00	K	31%	\$2,085.55 \$3,795.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	ST7STDDT100C-I	SEL ST7-STD-DT100-C		\$6,435.00	ĸ	31% 31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	ST7STDDT100C-K ST7STDDT10C	SEL ST7-STD-DT100-C ) SEL ST7-STD-DT10-C )		\$6,477.93 \$550.00	K	31% 31%	\$4,469.77 \$379.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	ST7STDDT10C-I	SEL STZ-STD-DT10-C		\$643.50	K	31%	\$444.02	\$U.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ST7STDDT10C-K	SFL STZ-STD-DT10-C )		\$647.79	ĸ	31% 31%	\$446.98	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	ST7STDENTUGC ST7STDENTUGC1	SEL ST7-STD-ENT-UG-C ) SEL ST7-STD-ENT-UG-C1 )		\$3,399.00 \$3,833.50	K	31% 31%	\$2,345.31 \$2,645.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	ST7STDENTUGC1-I	SEL ST7-STD-ENT-UG-C1 ) SEL ST7-STD-ENT-UG-C1 )		\$3,833.50	K	31%	\$2,645.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ST7STDENTUGC1-K	SEL ST7-STD-ENT-UG-C1 ) SEL ST7-STD-ENT-UG-C1 )		\$4,216.14	ĸ	31% 31%	\$2,909.14	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	ST7STDENTUGC-I	SEL ST7-STD-ENT-UG-C		\$3,976.83	K	31%	\$2,744.01	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	ST7STDENTUGC-K ST7STDEPLUGC	SEL ST7-STD-ENT-UG-C ) SEL ST7-STD-EPL-UG-C )		\$4.003.22 \$5,808.00	K	31% 31%	\$2.762.22 \$4,007.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	ST7STDEPLUGC-I ST7STDEPLUGC-K	SEL ST/-STD-EPL-UG-C SEL ST/-STD-EPL-UG-C)		\$6.795.36	K	31%	\$4 688 80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	ST7STDEPLUGC-K	SEL ST7-STD-EPL-UG-C )		\$6,383.21	K	31% 31%	\$4,404.41	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	STACK-7-H-A-1-40 STACK-7-H-A-1-80	SEL: STACK.LTO-7.HH.SAS.1DR.40S SEL: STACK,LTO-7,HH,SAS,1DR,80S		\$13.846.00 \$20,000.00	K	31% 31%	\$9.553.74 \$13,800.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
	STACK-7-H-A-2-40	SEL: STACK.LTO-7.HH.SAS.2DR.40S		\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 SPECTRALOGIC
5	STACK-7-H-A-2-80	SEL: STACK.LTO-7.HH.SAS.2DR.80S		\$26,154.00	K	31% 31% 31% 31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	STACK-7-H-A-4-80 STACK-7-H-F-1-40	SEL: STACK.LTO-7.HH.SAS.4DR.80S SEL: STACK,LTO-7,HH,FC,1DR.40S		\$38.462.00 \$15.385.00	K	31%	\$26.538.78 \$10.615.65	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
5	STACK-7-H-F-1-80	SEL: STACK LTO-7 HH FC 1DR 80S		\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	STACK-7-H-F-2-40	SEL: STACK,LTO-7,HH,FC,2DR,40S SEL: STACK,LTO-7,HH,FC,2DR,80S		\$23,077.00	K	31% 31% 31% 31% 31% 31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 SPECTRALOGIC
5	STACK-7-H-F-2-80 STACK-7-H-F-4-80	SEL: STACK,LTO-7,HH,FC,2DR,80S SEL: STACK LTO-7,HH,FC,4DR,80S		\$29,231.00 \$44,615.00	K	31%	\$20,169.39 \$30,784.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
5	STACK-8-H-A-1-40	SEL: STACK,LTO-7,HH,FC,4DR,80S SEL: STACK,LTO-8,HH,SAS,1DR,40S		\$16,154,00	K	31%	\$11,146,26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	STACK-8-H-A-1-80	SEL: STACK,LTO-8,HH,SAS,1DR,80S SEL: STACK,LTO-8,HH,SAS,2DR,40S		\$22,308.00	K	31%	\$15,392.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	STACK-8-H-A-2-40 STACK-8-H-A-2-80	SEL: STACK,LTO-8,HH,SAS,2DR,40S SEL: STACK,LTO-8,HH,SAS,2DR,80S		\$24,615.00 \$30,769.00	K	31% 31%	\$16,984.35 \$21,230.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	STACK-8-H-A-4-80	SEL: STACK LTO-8 HH SAS 4DR 80S		\$47 692 00	K	31% 31%	\$32 907 48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC
	STACK-8-H-F-1-40 STACK-8-H-F-1-80	SEL: STACK,LTO-8,HH,FC,1DR,40S		\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	STACK-8-H-F-2-40	SEL: STACK,LTO-8,HH,FC,1DR,80S SEL: STACK,LTO-8,HH,FC,2DR,40S		\$24,615.00 \$29,231.00	K	31% 31%	\$16,984.35 \$20,169.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
	STACK-8-H-F-2-80 STACK-8-H-F-4-80	SEL: STACK,LTO-8,HH,FC,2DR,80S SEL: STACK,LTO-8,HH,FC,4DR,80S		\$35,385.00 \$56,923.00	K	31% 31%	\$24,415.65 \$39,276.87	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	STACK-8-H-F-4-80	SEL: STACK,LTO-8,HH,FC,4DR,80S		\$56,923.00	K	31%	\$39,276.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	JO SPECTRALOGIC
	STACKBASE STACKEXP	SEL: SPECTRA, STACKABLE, BASE CHASSIS SEL: SPECTRA, STACKABLE, EXP. CHASSIS		\$13,462.00 \$13,077.00	K	31%	\$9,288.78 \$9,023.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 SPECTRALOGIC
	STACKEXP-F	SEL: UPG.SPECTRA.STACK.EXP CHASSIS		\$13,077.00	ĸ	31% 31%	\$9,023.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	STDCONNTEST STH4001001-PKG	SEL BOOMI Standard Test Connection SEL Stealth Dell BASE PKG - Small- 1 Yr		\$150.00 \$28,716.92	K	31% 31%	\$103.50 \$19,814.67	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 BOOMI 00 UNISYS
	STH4001001-PKG STH5001001-PKG	SEL Stealth Dell BASE PKG - Small- 1 Yr		\$28,716.92	K	31%	\$19,814.67	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0 \$0.0	00 UNISYS
	STH5001002-PKG	SEL Stealth Dell BASE PKG - Small- 1 Yr SEL Stealth Dell BASE PKG - Medium-1 Yr		\$28.716.92 \$35,473.85	ĸ	31% 31%	\$19.814.67 \$24,476.96	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 UNISYS 00 UNISYS
	STH5001003-PKG STH5001010-PKG	SEL Stealth Dell BASE PKG - Large -1 Yr SEL Stealth Dell CR Starter Package-1 Yr		\$42.230.77 \$28,716.92	K	31% 31%	\$29.139.23 \$19,814.67	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0. \$0.	00 UNISYS
	STH5003001-PKG	SEL Stealth Dell BASE PKG - Small -3 Yr		\$76.458.46	K	31% 31% 31%	\$52.756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 UNISYS
	STH5003002-PKG	SEL Stealth Dell BASE PKG - Medium-3 Yr		\$95,344.62	K	31%	\$65,787.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 UNISYS
	STH5003003-PKG STH5003010-PKG	SEL Stealth Dell BASE PKG - Large -3 Yr SEL Stealth Dell CR Starter Package-3 Yr		\$114,230.77 \$76,458,46	K	31%	\$78,819.23 \$52,756.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 UNISYS
	STH5005001-PKG	SEL Stealth Dell BASE PKG - Small -5 Yr		\$107,584.62	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$74 233 39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 UNISYS
	STH5005002-PKG	SEL Stealth Dell BASE PKG - Medium-5 Yr		\$135,830.77	K	31%	\$93,723.23 \$114,168.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 UNISYS
	STH5005003-PKG STH5005010-PKG	SEL Stealth Dell BASE PKG - Large -5 Yr SEL Stealth Dell CR Starter Package-5 Yr		\$165,461.54 \$107.584.62	K	31%	\$114,168.46 \$74,233.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 UNISYS
	STH5011001-LIC	SEL Stealth SRVR(QTY1-499 lic)1YR-EA		\$668.94	K	31%	\$461.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 UNISYS
	STH5011002-LIC	SEL Stealth SRVR(QTY500-999)1YR-EA		\$501.70	K	31%	\$346.17 \$307.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 UNISYS
	STH5011003-LIC STH5011004-LIC	SEL Stealth SRVR(QTY1K-4999)1YR-EA SEL Stealth SRVR(QTY5K-99,999)1YR-EA		\$445.96 \$312.51	K	31% 31%	\$307.71 \$215.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 UNISYS 00 UNISYS
	STH5011005-LIC	SFI_Stealth_SRVR/QTY100K-499.999\1YR-FA		\$266.90	K	31% 31%	\$184.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 LINISYS
	STH5013001-LIC STH5013002-LIC	SEL Stealth SRVR(QTY1-499 lic)3YR-EA		\$1,869.73 \$1,402.64	K	31%	\$1,290.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 UNISYS 00 UNISYS
	STH5013003-LIC	SEL Stealth SRVR(QTY500-999)3YR-EA SEL Stealth SRVR(QTY1K-4999)3YR-EA		\$1,246.49	K	31% 31%	\$967.82 \$860.08	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 UNISYS
	STH5013004-LIC	SEL Stealth SRVR(QTY5K-9,999)3YR-EA		\$872.45	K	31%	\$601.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 UNISYS
	STH5013005-LIC STH5015001-LIC	SEL Stealth SRV(QTY100K-499.999)3YR-EA		\$748.08 \$2,887.75	K	31% 31%	\$516.18	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 UNISYS 00 UNISYS
	STH5015002-LIC	SEL Stealth SRVR(QTY1-499 lic)5YR-EA SEL Stealth SRVR(QTY500-999)5YR-EA		\$2,887.75 \$2,166.51	K	31%	\$1,992.55 \$1,494.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 UNISYS
	STH5015003-LIC	SEL Stealth SRVR(QTY1K-4999)5YR-EA		\$1,925.17	ĸ	31% 31%	\$1,328.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 UNISYS
	STH5015004-LIC	SEL Stealth SRVR/OTY5K-99 999/5YR-FA		\$1.347.92	K	31% 31%	\$930.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 UNISYS
	STH5015005-LIC STH5021001-LIC	SEL Stealth SRVR(QTY100K-499,999)SYR-EA SEL Stealth Client(OTY1-499)1YR-EA		\$1,154.49 \$111.49	K	31%	\$796.60 \$76.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 UNISYS 00 UNISYS
	STH5021001-LIC STH5021002-LIC	SEL Steelth Client(OTY1-499)1YR-EA SEL Steelth Client(QTY500-999)1YR-EA		\$97.98	ĸ	31% 31%	\$76.93 \$67.61	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 UNISYS
	STH5021003-LIC	SEL Stealth Client(QTY1K-4999)1YR-EA		\$84.46	K	31% 31%	\$58.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 UNISYS
	STH5021004-LIC STH5021005-LIC	SEL Stealth Client(QTY5K-99,999)1YR-EA SEL Stealth Cint(QTY100K-499,999)1YR-EA		\$67.57 \$43.92	K	31%	\$46.62 \$30.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 UNISYS 00 UNISYS
	STH5023001-LIC	SEL Stealth Client(QTY1-499)3YR-EA		\$312.31	ĸ	31%	\$215.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 UNISYS
	STH5023002-LIC	SEL Stealth Client(QTY500-999)3YR-EA		\$274.54	K	31% 31%	\$189.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 UNISYS
	STH5023003-LIC STH5023004-LIC	SEL Stealth Client(QTY1K-4999)3YR-EA SEL Stealth Client(QTY5K-99,999)3YR-EA		\$236.77 \$187.48	K	31%	\$163.37 \$129.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 UNISYS 00 UNISYS
							\$129.36		\$0.00	\$0.00	\$0.00		\$0.00		00 UNISYS

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ND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LI	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	STH5025001-LIC	SEL Stealth Client/OTY1-499)5YR-EA		\$481.29	К	31%	\$332.09	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 UNISYS
	STH5025002-LIC STH5025003-LIC	SEL Stealth Client(QTY500-999)SYR-EA SEL Stealth Client(QTY1K-4999)SYR-EA		\$423.42 \$365.54	K	31%	\$292.16 \$252.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00		0 UNISYS
	STH5025003-LIC STH5025004-LIC	SEL Steath Client(QTY5K-99,999)5YR-EA SEL Steath Client(QTY5K-99,999)5YR-EA		\$289.38	K	31% 31%	\$199.67	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		IU UNISYS
	STH5025005-LIC	SEL Stealth Cint/OTY100K-499 999)5YR-FA		\$191.91	K	31%	\$132.42 \$9,790.78	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	0 UNISYS
	STH5031001-LIC	SEL Stealth SVG(QTY1-499 lic)1YR-EA		\$14,189.54	K	31% 31%	\$9,790.78	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		0 UNISYS
	STH5031002-LIC STH5031003-LIC	SEL Stealth SVG(QTY500-999)1YR-EA SEL Stealth SVG(QTY1000-4999)1YR-EA		\$10,642.15 \$9,471.52	K	31% 31%	\$7,343.08 \$6,535.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 UNISYS 0 UNISYS
	STH5031003-LIC	SEL Stealth SVG(QTY5000-99,999)1YR-EA		\$6,630.23	K	31%	\$4,574.86	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 UNISYS
	STH5031005-LIC	SEL Stealth SVG(QTY100K-499,999)1YR-EA		\$5,701.15	K	31% 31%	\$3,933,79	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5033001-LIC STH5033002-LIC	SEL Stealth SVG(QTY1-499 lic)3YR-EA SEL Stealth SVG(QTY500-999)3YR-EA		\$39,660.92 \$29,745.69	K	31% 31%	\$27,366.03 \$20,524.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 UNISYS 00 UNISYS
	STH5033002-LIC STH5033003-LIC	SEL Stealth SVG(QTY1K-4999)3YR-EA SEL Stealth SVG(QTY1K-4999)3YR-EA		\$29,745.69	K	31%	\$20,524.53	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 UNISYS
	STH5033004-LIC	SEL Stealth SVG(QTY5K-99,999)3YR-EA		\$18,531.00	K	31% 31%	\$12,786.39	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5033005-LIC	SEL Stealth SVG(QTY100K-499,999)3YR-EA		\$15,936.23	K	31% 31%	\$10,996.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	00 UNISYS
	STH5035001-LIC STH5035002-LIC	SEL Stealth SVG(QTY1-499 lic)5YR-EA SEL Stealth SVG(QTY500-999)5YR-EA		\$61,255.38 \$45,941.54	K	31%	\$42,266.21 \$31,699.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 UNISYS 0 UNISYS
	STH5035002-LIC STH5035003-LIC	SEL Stealth SVG(QTY1000-4999)5YR-EA		\$40,888.66	K	31% 31% 31%	\$28,213,18	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	IO UNISTS
	STH5035004-LIC	SEL Stealth SVG(QTY5K-99,999)5YR-EA		\$28,622.08	K	31%	\$19,749.24	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	00 UNISYS
	STH5035005-LIC	SEL Stealth SVG(QTY100K-499.999)5YR-EA		\$24.613.62	K	31% 31%	\$16.983.40	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5051001-LIC STH5051002-LIC	SEL Stealth Mobi(QTY 1-499)1YR-EA SEL Stealth Mobi(QTY500-999)1YR-EA		\$50.68 \$43.92	K	31%	\$34.97 \$30.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 UNISYS 0 UNISYS
	STH5051003-LIC	SEL Stealth Mobi(QTY1K-4999)1YR-EA		\$38.85	K	31% 31%	\$26.81	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5051004-LIC	SEL Stealth Mobil/QTY5K-99.999)1YR-EA		\$30.41	K	31%	\$20.98	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		00 UNISYS
	STH5051005-LIC	SEL Stealth Mobil(QTY100K-499,999)1YR-EA		\$20.27	K	31%	\$13.99	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 UNISYS
	STH5053001-LIC STH5053002-LIC	SEL Steelth Mobil/QTY 1-499/3YR-EA SEL Steelth Mobil/QTY500-999/3YR-EA		\$142.34 \$124.84	K	31% 31% 31% 31%	\$98.21 \$86.14	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 UNISYS 0 UNISYS
	STH5053003-LIC	SEL Stealth Mobil(QTY1K-4999)3YR-EA		\$108.25	K	31%	\$74.69	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5053004-LIC	SEL Stealth Mobi(QTY5K-99,999)3YR-EA		\$85.68	K	31%	\$59.12	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5053005-LIC STH5055001-LIC	SEL Stealth Mobi(QTY100K-499,999)3YR-EA SEL Stealth Mobi(QTY 1-499)SYR-EA		\$56.66 \$218.77	K	31% 31%	\$39.10 \$150.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 UNISYS 00 UNISYS
	STH5055002-LIC	SEL Stealth Mobil(QTY500-999)5YR-EA		\$191.91	K	31%	\$132.42	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5055003-LIC	SEL Stealth Mobi(QTY1K-4999)SYR-EA		\$166.57	K	31% 31%	\$114.93	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5055004-LIC	SEL Stealth Mobil(QTY5K-99.999)5YR-EA		\$131.26	K	31% 31%	\$90.57	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5055005-LIC STH5061001-LIC	SEL Stealth Mobil(QTY100K-499,999)SYR-EA SEL Stealth SVG-S(QTY1-499)1YR-EA		\$87.51 \$535.49	K	31%	\$60.38 \$369.49	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0 \$0.0	0 UNISYS
	STH5061002-LIC	SEL Stealth SVG-S (QTY500-999 lic)1YR-EA		\$402.04	K	31% 31%	\$277.41	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	00 UNISYS
	STH5061003-LIC	SFI Stealth SVG-S(OTY 1K-4999)1YR-FA		\$356.43	K	31% 31%	\$245.94	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5061004-LIC STH5061005-LIC	SEL Stealth SVG-S(QTYSK-99,999)1YR-EA		\$250.01 \$214.53	K	31%	\$172.51 \$148.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0		\$0.00		0 UNISYS 0 UNISYS
	STH5063001-LIC	SEL Stealth SVG-S(QTY100K-499,999)1YR-EA SEL Stealth SVG-S(QTY1-499)3YR-EA		\$1,495.69	K	31% 31%	\$1,032.03	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00 \$0.00	\$0.0	IO UNISTS
	STH5063002-LIC STH5063003-LIC	SEL Stealth SVG-S(QTY500-999 lic)3YR-EA SEL Stealth SVG-S (QTY 1K-4999)3YR-EA		\$1,123.03	K	31% 31%	\$774.89	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5063003-LIC	SEL Stealth SVG-S (QTY 1K-4999)3YR-EA		\$997.28	K	31%	\$688.12	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5063004-LIC STH5063005-LIC	SEL Stealth SVG-S(QTY5K-99,999)3YR-EA		\$698.79 \$597.90	K	31%	\$482.17 \$412.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 UNISYS 0 UNISYS
	STH5065001-LIC	SEL Stealth SVG-S(QTY100K-499,999)3YR-EA SEL Stealth SVG Sever-S(QTY1-499)5YR-EA		\$2,310.51	K	31% 31%	\$1,594.25	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 UNISYS
	STH5065002-LIC	SEL Stealth SVG-S(OTY500-999 lic)5YR-FA		\$1.733.26	K	31% 31%	\$1 195 95	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	00 UNISYS
	STH5065003-LIC STH5065004-LIC	SEL Stealth SVG-S(QTY 1K-4999)5YR-EA		\$1,539.83 \$1,078.34	K	31%	\$1,062.48 \$744.05	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00		0 UNISYS
	STH5065004-LIC STH5065005-LIC	SEL Stealth SVG-S(QTY5K-99.999)5YR-EA SEL Stealth SVG-S(QTY100K-499,999)5YR-EA		\$1.078.34 \$924.51	K	31% 31%	\$744.05 \$637.91	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00 \$0.00		ID UNISYS
	STH5071001-LIC STH5071002-LIC	SEL Stealth SVG-NS(QTY1-4991YR-EA SEL Stealth SVG-NS(QTY500-999)1YR-EA		\$89.53	K	31%	\$61.78 \$54.78	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	0 UNISYS
	STH5071002-LIC	SEL Stealth SVG-NS(QTY500-999)1YR-EA		\$79.39	K	31% 31%	\$54.78	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	00 UNISYS
	STH5071003-LIC STH5071004-LIC	SEL Stealth SVG-NS/0TY1K-499911YR-EA SEL Stealth SVG-NS/0TY5K-99,999)1YR-EA		\$67.57	K	31% 31%	\$46.62 \$37.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00 \$0.00	\$0.00 \$0.00		0 UNISYS 0 UNISYS
	STH5071004-LIC STH5071005-LIC	SEL Steath SVG-NS(Q1Y5K-99,999)1YR-EA SEL Steath SVG-NS(100K-499,999)1YR-EA		\$54.06 \$35.47	K	31%	\$37.30	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00	\$0.0	0 UNISYS
	STH5073001-LIC	SEL Stealth SVG-NS(QTY1-499)3YR-EA		\$249.20	K	31% 31%	\$24.47 \$171.95	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5073002-LIC	SEL Stealth SVG-NS(QTY500-999)3YR-EA		\$220.18	K	31% 31%	\$151.92	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		00 UNISYS
	STH5073003-LIC STH5073004-LIC	SEL Stealth SVG-NS(QTY1K-4999)3YR-EA SEL Stealth SVG-NS(QTY5K-99,999)3YR-EA		\$188.86 \$149.70	K	31%	\$130.31 \$103.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 UNISYS 00 UNISYS
	STH5073004-LIC	SEL Stealth SVG-NS(100K-499,999)3YR-EA		\$99.50	K	31% 31%	\$68.66	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	IO UNISTS
	STH5075001-LIC	SEL Stealth SVG-NS(QTY1-499)5YR-EA		\$385.34	K	31% 31% 31% 31%	\$265.88	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		0 UNISYS
	STH5075002-LIC	SEL Stealth SVG-NS(QTY500-999)5YR-EA		\$340.20	K	31%	\$234.74	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 UNISYS
	STH5075003-LIC STH5075004-LIC	SEL Stealth SVG-NS(QTY1K-4999)5YR-EA SEL Stealth SVG-NS(QTY5K-99.999)5YR-EA		\$292.15 \$231.51	K	31%	\$201.58 \$159.74	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 UNISYS
	STH5075005-LIC	SEL Stealth SVG-NW(100K-499,999)5YR-EA		\$153.83	K	31%	\$106.14	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 UNISYS
	STVSAN100C	SEL ST-VSAND100-C)		\$5,000.00	K	31% 31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VMWARE
	STVSAN100C-I STVSAN100C-K	SEL ST-VSAND100-C ) SEL ST-VSAND100-C )		\$5,500.00	K	31% 31%	\$3,795.00 \$4,022.01	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 \$0.00 0 \$0.00	\$0.00	\$0.0	0 VMWARE
	STVSAN100C-K STVSAN10C	SEL ST-VSAND10-C )		\$5,829.00 \$500.00	K	31%	\$4,022.01	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00		0 VMWARE
	STVSAN10C-I	SEL ST-VSAND10-C )		\$550.00	K	31% 31% 31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 VMWARE
	STVSAN10C-K	SEL ST-VSAND10-C)		\$583.00	K	31%	\$402.27	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VMWARE
	STVSANC-I	SEL ST-VSAN-C ) SEL ST-VSAN-C )		\$2.495.00 \$2.745.00	K	31%	\$1.721.55 \$1.894.05	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 VMWARE
	STVSANC-I STVSANC-K	SEL ST-VSAN-C ) SEL ST-VSAN-C )		\$2,745.00 \$2.908.00	K	31%	\$1,894.05 \$2.006.52	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0		\$0.00		0 VMWARE
	SYNCCD-STG-1M-R	SEL Sync EE CLD Storage TB 1 mon Renewal		\$1.00	ĸ	31% 31% 31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 SYNCPLICITY
	SYNCCD-STG-1Y	SEL Sync EE CLD Storage 100GB 1 vr		\$206.00	K	31% 31%	\$142.14	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SYNCPLICITY
	SYNCCD-STG-1Y-R SYNCCD-STG-2Y	SEL Sync EE CLD Storage TB 1 yr Renewal SEL Sync EE CLD Storage 100GB 2 yr		\$1.00 \$392.00	K	31%	\$0.69 \$270.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 SYNCPLICITY 00 SYNCPLICITY
	SYNCCD-STG-2Y SYNCCD-STG-3Y	SEL SVICEE CLD Storage 100GB 2 VF SEL SVICEE CLD Storage 100GB 3 yr		\$555.00	K	31% 31%	\$382.95	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0 \$0.0	0 SYNCPLICITY
	SYNCCD-STG-T1-1Y	SEL Sync EE CLD Storage 1-10 TB 1 vr		\$3,439,38	K	31% 31%	\$2.373.17	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 SYNCPLICITY
	SYNCCD-STG-T1-2Y	SEL Sync EE CLD Storage 1-10 TB 2 yr		\$6,306.92	K	31%	\$4,351.77	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 SYNCPLICITY
	SYNCCD-STG-T1-3Y SYNCCD-STG-T2-1Y	SEL Sync EE CLD Storage 1-10 TB 3 yr SEL Sync EE CLD Storage 11-100 TB 1 yr		\$8,640.00 \$2,866.15	K	31% 31%	\$5,961.60 \$1,977.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 SYNCPLICITY 0 SYNCPLICITY
	SYNCCD-STG-T2-2Y	SEL Sync EE CLD Storage 11-100 TB 2 yr		\$5,256,00	K	31%	\$3,626,64	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	IN SYNCPLICITY
	SYNCCD-STG-T2-3Y	SEL Sync EE CLD Storage 11-100 TB 3 yr		\$7,200.00	K	31% 31%	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 SYNCPLICITY
	SYNCCD-STG-T3-1Y SYNCCD-STG-T3-2Y	SEL Sync EE CLD Storage 101-1,000 TB 1yr SEL Sync EE CLD Storage 101-1,000 TB 2yr		\$2,579.54 \$4,731.23	K	31% 31%	\$1,779.88 \$3,264.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 SYNCPLICITY 0 SYNCPLICITY
	SYNCCD-STG-T3-3Y	SEL Sync EE CLD Storage 101-1 000 TB 3vr		\$4,731.23 \$6,480.00	K	31%	\$3,264.55 \$4.471.20	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	90.00	\$0.00	\$0.0 \$0.0	0 SYNCPLICITY
	SYNCCD-STG-T4-1Y	SEL Sync EE CLD Storage 1,001 TB+ 1yr		\$2,292.92	K	31% 31%	\$4,471.20 \$1,582.11	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	00 SYNCPLICITY 00 SYNCPLICITY
	SYNCCD-STG-T4-2Y SYNCCD-STG-T4-3Y	SEL Sync EE CLD Storage 1,001 TB+ 2 yr		\$4,205.08	K	31% 31%	\$2,901.51 \$3,974.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 SYNCPLICITY
	SYNCCD-STG-T4-3Y SYNC-DHB-1M-R	SEL Sync EE CLD Storage 1,001 TB+ 3 yr SEL Sync DH sts - 1 month Renewal		\$5,760.00 \$1.00	K	31%	\$3,974.40 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 SYNCPLICITY 0 SYNCPLICITY
	SYNC-DHB-1M-R SYNC-DHB-1Y-R	SEL Sync DH sts - 1 yr Renewal		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 SYNCPLICITY
	SYNC-DHB-CON-1Y	SEL Sync DH Specialty Connector 1 yr		\$109,869.23	K	31%	\$75.809.77	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 SYNCPLICITY
	SYNC-DHB-CON-2Y	SEL Sync DH Specialty Connector 2 yr		\$184.246.34	K	31% 31%	\$127.129.97 \$167,354.44	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	O SYNCPLICITY
	SYNC-DHB-CON-3Y SYNC-DHB-T1-1Y	SEL Sync DH Specialty Connector 3 yr SEL Sync DH 35-1.000 sts 1 yr		\$242,542.66 \$109.87	K	31%	\$167,354.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	0 SYNCPLICITY 00 SYNCPLICITY
	SYNC-DHB-T1-2Y	SEL Sync DH 35-1,000 sts 2 yr		\$184.43	K	31% 31%	\$75.81 \$127.26	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	IN SYNCPLICITY
	SYNC-DHB-T1-3Y	SEL Sync DH 35-1.000 sts 3 yr		\$242.97	K	31% 31%	\$167.65 \$60.43	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	\$0.00	\$0.00 \$0.00	\$0.0	00 SYNCPLICITY 00 SYNCPLICITY
	SYNC-DHB-T2-1Y	SEL Sync DH 1,001-5,000 sts 1 yr		\$87.58	K	31%	\$60.43	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 SYNCPLICITY
	SYNC-DHB-T2-2Y SYNC-DHB-T2-3Y	SEL Sync DH 1.001-5.000 sts 2 vr SEL Sync DH 1.001-5.000 sts 3 vr		\$146.01 \$194.08	K	31% 31%	\$100.75 \$133.92	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		0 SYNCPLICITY 0 SYNCPLICITY
	SYNC-DHB-T3-1Y	SEL Sync DH 1,001-5,000 sts 3 yr SEL Sync DH 5.001-10.000 sts 1 yr		\$194.08 \$76.43	K	31%	\$133.92 \$52.74	\$0.00	\$0.00	\$0.00	\$0.0		\$0.00		0 SYNCPLICITY
	SYNC-DHB-T3-2Y	SEL Sync DH 5,001-10,000 sts 2 yr		\$129.10	ĸ	31% 31%	\$89.08	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	0 SYNCPLICITY
	SYNC-DHB-T3-3Y	SEL Sync DH 5,001-10,000 sts 3 yr		\$168.90	K	31%	\$116.54	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00		00 SYNCPLICITY
	SYNC-DHB-T4-1Y SYNC-DHB-T4-2Y	SEL Sync DH 10,001-20,000 sts 1 yr SEL Sync DH 10,001-20,000 sts 2 yr		\$70.06 \$115.27	K	31%	\$48.34 \$79.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 SYNCPLICITY 0 SYNCPLICITY
	O 1110-DDD-14-21	SEL Sync DH 10,001-20,000 sts 2 yr SEL Sync DH 10,001-20,000 sts 3 yr		\$115.27 \$152.60	N.	31% 31%	\$105.29	\$0.00	\$0.00	\$0.00	\$0.0	\$0.00	\$0.00	\$0.0	IN SYNCPLICITY
	SYNC-DHB-T4-3Y														

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AND	sku	DESCRIPTION	Model Sub sku	PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		THIRD PARTY PRODUCT PARTNER
	SYNC-DHB-T5-3Y SYNC-DHB-UNL-1Y	SEL Svnc DH 20.001+ sts 3 vr		\$133.34	K	31%	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 SYNCPLICIT 00 SYNCPLICIT	NY.
	SYNC-DHB-UNL-1Y SYNC-DHB-UNL-2Y	SEL Sync DH Unlimited TB 1 yr SEL Sync DH Unlimited TB 2 yr		\$549,346.15 \$921.231.69	K	31%	\$379,048.84 \$635.649.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.	00 SYNCPLICIT 00 SYNCPLICIT	Y
	SYNC-DHB-UNL-3Y	SEL Sync DH Unlimited TB 3 yr		**********	K	31% 31%	\$836,772.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	TY
	SYNC-DH-CON-1M-R	SEL Sync DH Specialty Conn 1 mon Renewal		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Y
	SYNC-DH-CON-1Y-R SYNC-DH-UNL-1M-R	SEL Sync DH Specialty Conn 1 yr Renewal SEL Sync DH Unlimited TB 1 month Renewal		\$1.00 \$1.00	K	31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SYNCPLICIT 00 SYNCPLICIT	
	SYNC-DH-UNL-1Y-R	SEL Sync DH Unlimited TB 1 yr Renewal		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	TY
	SYNC-ED-1M-R	SEL Sync EE EDU TB sts 1 month Renewal		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Y
	SYNC-ED-1Y-R	SEL Sync EE EDU TB sts 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SYNCPLICIT	
	SYNC-EE-1M-R SYNC-EE-1Y-R	SEL Sync EE Renewal sts 1 month SEL Sync EE Renewal sts - 1 yr		\$1.00 \$1.00	K	31% 31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SYNCPLICIT	Y N
	SYNC-EE-T1-1Y	SEL Sync EE 25-1,000 sts 1 yr		\$239.54	K	31%	\$165.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	0 SYNCPLICIT	TY.
	SYNC-EE-T1-2Y	SEL Sync EE 25-1,000 sts 2 yr		\$438.92	K	31% 31%	\$302.85	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SYNCPLICIT	
	SYNC-EE-T1-3Y SYNC-EE-T2-1Y	SEL Sync EE 25-1,000 sts 3 yr SEL Sync EE 1,001-5,000 sts 1 yr		\$600.02 \$191.08	K	31% 31%	\$414.01 \$131.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SYNCPLICIT 00 SYNCPLICIT	Y
	SYNC-EE-T2-17	SEL Sync EE 1,001-5,000 sts 1 yr SEL Sync EE 1.001-5,000 sts 2 yr		\$350.31	K	31%	\$241.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SYNCPLICIT	N .
	SYNC-EE-T2-3Y	SEL Sync EE 1,001-5,000 sts 3 yr		\$480.46	K	31% 31%	\$331.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	TY
	SYNC-EE-T3-1Y	SEL Sync EE 5,001-10,000 sts 1 yr		\$152.31	K	31% 31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SYNCPLICIT	
	SYNC-EE-T3-2Y SYNC-EE-T3-3Y	SEL Sync EE 5.001-10.000 sts 2 vr SEL Sync EE 5,001-10,000 sts 3 yr		\$279.69 \$382.15	K	31% 31%	\$192.99 \$263.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SYNCPLICIT	Y N
	SYNC-EE-T4-1Y	SEL Sync EE 10.001+ sts 1 vr		\$135.69	K	31%	\$93.63	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 SYNCPLICIT	
	SYNC-EE-T4-2Y	SEL Sync EE 10,001+ sts 2 yr		\$246.46	K	31% 31%	\$170.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	TY
	SYNC-EE-T4-3Y	SEL Sync EE 10.001+ sts 3 yr		\$333.69	K	31% 31%	\$230.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	.Y
	SYNC-GV-EE-1M-R SYNC-GV-EE-1Y-R	SEL Sync Gov EE sts 1 month Renewal SEL Sync Gov EE sts - 1 vr Renewal		\$1.00 \$1.00	K	31%	\$0.69 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 SYNCPLICIT	
	SYNC-GV-EE-T1-1Y	SEL Sync Gov EE 25-1,000 sts 1 yr		\$360.00	K	31% 31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Ϋ́
	SYNC-GV-EE-T1-2Y	SEL Sync Gov EE 25-1.000 sts 2 yr		\$659.08	K	31%	\$454.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SYNCPLICIT	TY
	SYNC-GV-EE-T1-3Y	SEL Sync Gov EE 25-1,000 sts 3 yr		\$900.00	K	31% 31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Y
	SYNC-GV-EE-T2-1Y SYNC-GV-EE-T2-2Y	SEL Sync Gov EE 1,001-5,000 sts 1 yr SEL Sync Gov EE 1,001-5,000 sts 2 yr		\$286.62 \$526.15	K	31% 31%	\$197.77 \$363.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.	00 SYNCPLICIT 00 SYNCPLICIT	Y
	SYNC-GV-FF-T2-3Y	SEL Sync Gov EE 1 001-5 000 sts 3 yr		\$721.38	K	31%	\$497.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 SYNCPLICIT	TY
	SYNC-GV-EE-T3-1Y	SEL Sync Gov EE 5.001-10.000 sts 1 w		\$228.46	ĸ	31% 31%	\$157.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	0 SYNCPLICIT	ľ
	SYNC-GV-FF-T3-2Y	SEL Sync Gov EE 5,001-10,000 sts 2 yr SEL Sync Gov EE 5,001-10,000 sts 3 yr		\$419.54	K	31% 31%	\$289.48 \$395.53	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SYNCPLICIT 00 SYNCPLICIT	Y
	SYNC-GV-EE-T3-3Y	SEL Sync Gov EE 5,001-10,000 sts 3 yr		\$573.23 \$203.54	K	31%	\$395.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT 00 SYNCPLICIT	Y ~
	SYNC-GV-EE-T4-1Y SYNC-GV-EE-T4-2Y	SEL Sync Gov EE 10,001+ sts 1 yr SEL Sync Gov EE 10,001+ sts 2 yr		\$203.54 \$369.69	K	31% 31%	\$140.44 \$255.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 SYNCPLICIT 00 SYNCPLICIT	
	SYNC-GV-EE-T4-3Y SYNC-GV-ST-1M-R	SEL Sync Gov EE 10,001+ sts 3 yr		\$501.23	K	31%	\$345.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	0 SYNCPLICIT	ry
	SYNC-GV-ST-1M-R	SEL Sync Gov CLD STG TB+ 1 Month Renewal		\$1.00	K	31% 31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	ΓY
	SYNC-GV-ST-1Y-R SYNC-GV-ST-T1-1Y	SEL Sync Gov CLD STG TB+ 1 yr Renewal		\$1.00 \$5.159.08	K	31% 31%	\$0.69 \$3.559.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Y
	SYNC-GV-ST-T1-1Y SYNC-GV-ST-T1-2Y	SEL Sync Gov EE CLD STG 1-10 TB 1 yr SEL Sync Gov EE CLD STG 1-10 TB 2 yr		\$5,159.08 \$9,461.30	K	31%	\$3,559.77 \$6,528.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 SYNCPLICIT 00 SYNCPLICIT	Y CV
	SYNC-GV-ST-T1-3Y	SEL Sync Gov EE CLD STG 1-10 TB 2 yr		\$12,960.50	K	31% 31%	\$8,942.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Ý
	SYNC-GV-ST-T2-1Y	SEL Sync Gov EE CLD STG 11-100 TB 1 yr		\$4,299.23	K	31%	\$2,966.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Y
	SYNC-GV-ST-T2-2Y SYNC-GV-ST-T2-3Y	SEL Sync Gov EE CLD STG 11-100 TB 2 vr SEL Sync Gov EE CLD STG 11-100 TB 3 yr		\$7 884 42	K	31% 31%	\$5,440,25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SYNCPLICIT	Υ.
	SYNC-GV-ST-T2-3Y	SEL Sync Gov EE CLD STG 11-100 TB 3 yr		\$10,800.42 \$3,869.31	K	31%	\$7,452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT 00 SYNCPLICIT	Y
	SYNC-GV-ST-T3-1Y SYNC-GV-ST-T3-2Y	SEL Sync Gov EE CLD STG 101-1.000 TB 1vr SEL Sync Gov EE CLD STG 101-1,000 TB 2yr		\$3.869.31	K	31% 31%	\$2.669.82 \$4,896.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 SYNCPLICIT	
	SYNC-GV-ST-T3-3Y	SEL Sync Gov EE CLD STG 101-1.000 TB 3vr		\$9.720.37	K	31%	\$6.707.06	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 SYNCPLICIT	Ý
	SYNC-GV-ST-T4-1Y	SEL Sync Gov EE CLD STG 1,001 TB+ 1 yr		\$3,439.38	K	31% 31%	\$2,373.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	ΓY
	SYNC-GV-ST-T4-2Y	SEL Sync Gov EE CLD STG 1.001 TB+ 2 vr		\$6.307.53	K	31% 31%	\$4.352.20	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Y
	SYNC-GV-ST-T4-3Y SYNC-S1-DE-1Y	SEL Sync Gov EE CLD STG 1,001 TB+ 3 yr SEL Sync DE 1-10TB 1 vr		\$8,640.33 \$9.500.00	K	31%	\$5,961.83 \$6.555.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 SYNCPLICIT 00 SYNCPLICIT	Y N
	SYNC-S1-DE-11	SEL SVIC DE 1-101B 1 W SEL SVIC DE 1-101B 2 W		\$18,100.00	K	31% 31%	\$12,489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Ϋ́
	SYNC-S1-DE-3Y	SEL Sync DE 1-10TB 3 yr		\$25,900.00	K	31% 31% 31% 31%	\$17,871.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Υ
	SYNC-S1-EE-1M-R	SEL Sync EE 1-10TB - 1 month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SYNCPLICIT	TY
	SYNC-S1-EE-1Y SYNC-S1-FF-1Y-R	SEL Sync EE 1-10TB 1 yr SEL Sync EF 1-10TB - 1 yr Renewal		\$41,599.38 \$1.00	K	31%	\$28,703.57 \$0.69	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SYNCPLICIT	Y N
	SYNC-S1-EE-2Y	SEL Sync EE 1-10TB 2 yr		\$76,500.00	K	31%	\$52,785.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SYNCPLICIT	
	SYNC-S1-EE-3Y	SEL Sync EE 1-10TB 3 yr		\$105,522.92	K	31% 31%	\$72,810.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	TY
	SYNC-S2-DE-1Y	SEL Sync DE 11-25TB 1 yr		\$7,700.00 \$14,700.00	K	31% 31%	\$5,313.00 \$10,143.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$0.	00 SYNCPLICIT	Y
	SYNC-S2-DE-2Y SYNC-S2-DE-3Y	SEL Sync DE 11-25TB 2 yr SEL Sync DE 11-25TB 3 yr		\$14,700.00	K	31%	\$10,143.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00 \$0.00		0 SYNCPLICIT	
	SYNC-S2-EE-1Y	SEL Sync EE 11-25TB 1 yr		\$21,175.00	K	31% 31%	\$14,610.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Ý
	SYNC-S2-EE-2Y	SEL Sync EE 11-25TB 2 vr		\$40,425,00	K	31% 31%	\$27.893.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SYNCPLICIT	TY
	SYNC-S2-EE-3Y SYNC-S3-DE-1Y	SEL Sync EE 11-25TB 3 yr		\$57,750.00 \$7,200.00	K	31%	\$39,847.50 \$4,968.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SYNCPLICIT	Y
	SYNC-S3-DE-1Y SYNC-S3-DE-2Y	SEL Sync DE 26-50TB 1 yr SEL Sync DE 26-50TB 2 yr		\$7,200.00 \$13,800.00	K	31% 31%	\$4,968.00 \$9,522.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 SYNCPLICIT 00 SYNCPLICIT	
	SYNC-S3-DF-3Y	SEL Sync DE 26-50TB 3 yr		\$19,700.00	K	31%	\$13.593.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Ý
	SYNC-S3-EE-1Y	SEL Sync EE 26-50TB 1 wr		\$19.800.00	K	31%	\$13.662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	·Υ
	SYNC-S3-EE-2Y SYNC-S3-EE-3Y	SEL Sync EE 26-50TB 2 yr		\$37,950.00	K	31%	\$26,185.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SYNCPLICIT	
	SYNC-S3-EE-3Y SYNC-S4-DE-1Y	SEL Sync DE 51TB + 1 yr		\$54.175.00 \$6,600.00	K	31% 31% 31% 31%	\$37.380.75 \$4,554.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SYNCPLICIT	Y
	SYNC-S4-DE-2Y	SEL Sync DE 51TB + 2 vr		\$12,700.00	K	31%	\$8,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 SYNCPLICIT	TY .
	SYNC-S4-DE-3Y	SEL Sync DE 51TB + 3 yr		\$18,100.00	K	31% 31%	\$12,489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	TY
	SYNC-S4-EE-1Y	SEL Sync EE 51TB + 1 yr		\$18.150.00	K	31% 31%	\$12.523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SYNCPLICIT	TY
	SYNC-S4-EE-2Y SYNC-S4-FF-3Y	SEL Sync EE 51TB + 2yr SEL Sync EE 51TB + 3yr		\$34,925.00 \$49,775.00	K	31%	\$24,098.25 \$34,344.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SYNCPLICIT	Y IV
	SYNC-S4-EE-3Y SYNC-T1-DE-1Y	SEL SYNC EE STIB + 3W SEL SYNC DE 1 yr		\$49.775.00	K	31% 31%	\$34.344.75	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SYNCPLICIT	Ý
	SYNC-T1-DF-2Y	SEL Sync DE 2 vr		\$114.00	K	31% 31%	\$78.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SYNCPLICIT	TY
	SYNC-T1-DE-3Y	SEL Sync DE 3 yr		\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	Y
	SYNC-T1-EE-1Y SYNC-T1-EE-2Y	SEL Sync EE 25-200 sts 1 yr SEL Sync EE 25-200 sts 2 yr		\$150.00 \$286.00	K	31% 31%	\$103.50 \$197.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.	00 SYNCPLICIT 00 SYNCPLICIT	Y ~
	SYNC-T1-EE-ZY	SEL Sync EE 25-200 sts 2 yr		\$286.00 \$405.00	K	31%	\$197.34 \$270 AE	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	O SYNCPLICIT	,
	SYNC-T1-EE-3Y SYNC-T2-EE-1Y	SEL Sync EE 25-200 sts 3 yr SEL Sync EE 201-1,000 sts 1 yr		\$120.00	K	31% 31%	\$279.45 \$82.80	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SYNCPLICIT	Ý
	SYNC-T2-EE-2Y	SEL Sync EE 201-1,000 sts 2 yr		\$228.00	K	31% 31%	\$157.32	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	TY .
	SYNC-T2-EE-3Y	SEL Sync EE 201-1.000 sts 3 yr		\$324.00	K	31%	\$223.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SYNCPLICIT	ΓY
	SYNC-T3-EE-1Y SYNC-T3-EE-2Y	SEL Sync EE 1,001+ sts 1 yr SEL Sync EE 1,001+ sts 2 yr		\$96.00 \$182.00	K	31% 31%	\$66.24 \$125.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 SYNCPLICIT	N N
	SYNC-T3-EE-3Y	SEL Sync EE 1,001+ sts 3 yr		\$258.00	K	31% 31%	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 SYNCPLICIT	Y
	T120D-S-L-1	SEL: T120BUNDLE1 LTO-5HHSAS30S		\$18,917.00	K	31%	\$13.052.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALO	DGIC
	T120D-SL-2-50	SEL: T120BUNDLE2 LTO-5HHSAS50S		\$32,768.00	K	31%	\$22,609.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 SPECTRALO	
	T120D-SL-3-50 T120D-SL-4-50	SEL: T120BUNDLE3 LTO-5HHSAS50S SEL: T120BUNDLE4 LTO-5HHSAS50S		\$42,955.00 \$54,688.00	K	31% 31% 31%	\$29,638.95 \$37,734.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SPECTRALO	
	T120D-SL-4-50	SEL: T120BUNDLE1 LTO-5HHFC30S		\$54,688.00	K	31%	\$15 663 69	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0 \$0.0	0 SPECTRALO	DGIC
	T120D-S-M-1 T120D-SM-2-50	SEL: T120BUNDLE1 LTO-5HHFC30S SEL: T120BUNDLE2 LTO-5HHFC50S		\$39,076.00	K	31% 31%	\$15.663.69 \$26,962.44	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALO	OGIC
	T120D-SM-3-50 T120D-SM-4-50	SEL: T120BUNDLE3 LTO-5HHFC50S		\$48.632.00	K	31% 31%	\$33.556.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALO	OGIC
	T120D-SM-4-50	SEL: T120BUNDLE4 LTO-5HHFC50S		\$59,608.00	K	31%	\$41,129.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALO	OGIC
	T380-DBA-1 T380-DBA-1SL	SEL: T380BASE UNIT W-1 DBA SEL: T380 BASE UNIT W-1 DBA		\$67.189.00 \$67.189.00	K	31% 31%	\$46.360.41 \$46.360.41	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALO	/GIC
	T380-DBA-1SLC	SEL: T380.BASE UNIT W-1 DBA SEL: T380.BASE UNIT W-1 DBA		\$67,189.00	K	31% 31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPECTRALO	
	T380-DBA-2	SEL: T380BASE UNIT W- 2 DBA		\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALO	DGIC
	T380-DBA-2SL	SEL: T380.BASE UNIT W- 2 DBA		\$73.074.00	K	31%	\$50.421.06	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 SPECTRALO	JGIC
	T380-DBA-2SLC T380-DBA-3	SEL: T380,BASE UNIT W- 2 DBA SEL: T380BASE UNIT W- 3 DBA		\$73,074.00 \$78,958.00	K	31% 31% 31% 31%	\$50,421.06 \$54,481.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SPECTRALO	
	T380-DBA-3 T380-DBA-3SI	SEL: T380BASE UNIT W- 3 DBA SEL: T380 BASE UNIT W- 3 DBA		\$78,958.00 \$78,958.00	K	31%	\$54,481.02 \$54.481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0 \$0.0	00 SPECTRALO	)GIC
						240/	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPECTRALO	
	T380-DBA-3SLC	SEL: T380,BASE UNIT W- 3 DBA		\$78,958.00	K	3176	\$34,461.02									JGIC
		SEL: T380,BASE UNIT W-3 DBA SEL: T380 ENT,BASE UNIT W-1 DBA SEL: T380 ENT,BASE UNIT W-2 DBA		\$78,958.00 \$67,189.00 \$73.074.00	K	31% 31% 31%	\$46,360.41 \$50.421.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	0 SPECTRALO	OGIC

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AND	sкu	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	. THIRD PARTY PRODUCT PARTNER
	T50E-5-H-A-1	SEL: T50ELTO-5HHSAS1DR10S		\$12,750.00	К	31%	\$8,797,50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SPECTRALOGIC
	T50E-5-HA2-25 T50E-5-H-F-1	SEL: T50ELTO5HHSAS2DR25S SEL: T50ELTO5HHFIBRE1DR10S		\$21,577.00 \$15,627.00	K	31%	\$14,888.13 \$10,782.63	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	\$0.0	00 SPECTRALOGIC
	T50E-5-H-F-1 T50E-5-HF2-25	SEL: T50ELTO5HHFIBRE1DR10S SEL: T50ELTO5HHFIBRE2DR25S		\$15.627.00 \$23,212.00	K	31% 31%	\$10.782.63 \$16,016.28	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
	T680-DBA-1	SEL: T680BASE UNIT W- 1 DBA		\$102,366,00	K	31%	\$70,632.54	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC
	T680-DBA-1SL	SEL: T680,BASE UNIT W- 1 DBA		\$102,366.00	K	31% 31%	\$70,632.54	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T680-DBA-1SLC	SEL: T680,BASE UNIT W-1 DBA		\$102,366.00	K	31% 31%	\$70,632.54	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
	T680-DBA-2 T680-DBA-2SL	SEL: T680BASE UNIT W- 2 DBA SEL: T680,BASE UNIT W- 2 DBA		\$108,251.00 \$108,251.00	K	31%	\$74,693.19 \$74,693.19	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
	T680-DBA-2SLC	SEL: 1680,BASE UNIT W- 2 DBA SEL: T680,BASE UNIT W- 2 DBA		\$108,251.00	K	31% 31%	\$74,693.19	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00	\$0.0	DU SPECTRALOGIC
	T680-DBA-3	SEL: T680BASE UNIT W- 3 DBA		\$114,135.00	K	31% 31%	\$78,753.15	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPECTRALOGIC
	T680-DBA-3SL	SEL: T680.BASE UNIT W-3 DBA		\$114,135.00	K	31%	\$78,753,15	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T680-DBA-3SLC	SEL: T680,BASE UNIT W-3 DBA		\$114,135.00	K	31% 31%	\$78,753.15	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 SPECTRALOGIC
	T9502FRMEXP T9503FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT SEL: T950 3 FRAME HAX EXPANSION KIT		\$0.00 \$0.00	K	31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SPECTRALOGIC 00 SPECTRALOGIC
	T9504FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T9505FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T9506FRMEXP	SEL: T950 6 FRAME HAX EXPANSION KIT		\$0.00	K	31% 31% 31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPECTRALOGIC
	T9508FRMEXP T950B1D	SEL: T950 8 FRAME HAX EXPANSION KIT		\$0.00 \$112.658.00	K	31%	\$0.00 \$77.734.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
	T950B3D3T	SEL: T950B WITH 1 DBA SEL: T950 W-3 DBA'S + 3 TBA'S		\$112.658.00	ĸ	31% 31%	\$77.734.02	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T		\$49.758.00	K	31% 31%	\$34.333.02	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950B3D3TDX-F	SEL: T950 DRV EXP 3D 3T		\$49,758.00	K		\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950B6D0DVXP T950B6D0T	SEL: 1950 DRV EXP 6D 0T SEL: 1950 W- 6 DBA'S + 0 TBA'S		\$63.292.00 \$128.808.00	K	31%	\$43.671.48 \$88.877.52	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
	T950B6D0TDX-F	SEL: 1950 W-6 DBAS + 0 IBAS SEL: T950 DRV EXP 6D 0T		\$128,808.00	K	31%	\$43.671.48	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 SPECTRALOGIC
	T950B-J-1D	SEL: 1950 BRV EXP 60 01 SEL: T950B ENT 1 DBA		\$112.658.00	K	31% 31% 31% 31% 31% 31% 31% 31%	\$77.734.02	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950B-J-3D	SEL: T950B ENT 3 DBA		\$112.658.00	K	31%	\$77.734.02	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950B-J3DDVXP	SEL: T950B ENT DRV EXP 3DBA		\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SPECTRALOGIC
	T950BJ3DDVXPF T950B-J-6D	SEL: FRU, T950B ENT DRV EXP 3DBA SEL: T950B ENT 6 DBA		\$49,758.00 \$128.808.00	K	31%	\$34,333.02 \$88.877.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 SPECTRALOGIC
	T950B-J6DDVXP	SEL: T950B ENT DRV EXP 6DBA		\$63,292,00	K	31%	\$43,671,48	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950BJ6DDVXPF	SEL: FRU, T950B ENT DRV EXP 6DBA		\$63,292.00	ĸ	31% 31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950B-JMEDEXF	SEL: FRU.T950 ENT MEDIA EXP FRAME		\$26.023.00	K	31% 31%	\$17.955.87	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950BJMEDIAEX T950BJMULTI1D	SEL: 1950B ENT MEDIA EXP		\$26,023.00 \$112,658.00	K	31%	\$17,955.87 \$77,734.02	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950BJMULTI1D T950BJMULTI3D	SEL: T950B ENT,MULTI,1 DBA SEL: T950B ENT,MULTI,3 DBA		\$112,658.00 \$112,658.00	K	31% 31%	\$77,734.02 \$77,734.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 SPECTRALOGIC 00 SPECTRALOGIC
	T950BJMULTI6D	SEL: 1950B ENT MULTI 6 DBA		\$128.808.00	K	31%	\$88 877 52	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950BMEDBLJ-F	SEL: T950B ENT BULK TAP		\$45,769.00	ĸ	31% 31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950BMEDBLK-F	SEL: T950 LEET MED EX ER W-BULK UPG		\$45,769.00	K	31% 31%	\$31 580 61	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC
	T950BMEDBULK T950BMEDEX-F	SEL: T950,LEFT,MED,EX,FRAME,W-BULK		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950BMEDEX-F T950BMEDIAEXP	SEL: T950 MEDIA ONLY EXPANSN FRAME SEL: T950 MEDIA ONLY EXPANSN FRAME		\$26,023.00 \$26,023.00	K	31% 31%	\$17,955.87 \$17,955.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 SPECTRALOGIC 00 SPECTRALOGIC
	T950BMEDLBLKJ	SEL: T950B ENT BULK TAP		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950BMULT1D	SEL: T950.MULTI.WITH 1 DBA		\$112.658.00	K	31%	\$77.734.02	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	T950BMULT3D3T	SEL: T950,MULTI,W-3 DBA'S & 3 TBA'S		\$112,658.00	K	31% 31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 SPECTRALOGIC
	T950BMULT6D0T TCI-1YR-00001000	SEL: T950.MULTI.W-6DBA'S & 0TBA'S SEL 1YR 1000-1999 TAPE CATALOG INGEST		\$128.808.00 \$12.08	K	31% 31%	\$88.877.52 \$8.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 SPECTRALOGIC 00 INDEX ENGINES
	TCI-1YR-00001000	SEL 1YR 1000-1999 TAPE CATALOG INGEST		\$12.08 \$9.77	K	31%	\$8.34 \$6.74	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCI-1YR-00005000	SEL 1YR 5000-9999 TAPE CATALOG INGEST		\$7.46	ĸ	31% 31%	\$5.15	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 INDEX ENGINES
	TCI-1YR-00010000	SEL 1YR 10000-19999 TAPE CATALOG INGES		\$6.08	K	31% 31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES
	TCI-1YR-00020000 TCI-1YR-00050000	SEL 1YR 20000-49999 TAPE CATALOG INGES		\$4.92 \$3.77	K	31%	\$3.39	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCI-1YR-00050000 TCI-3YR-00001000	SEL 1YR 50000-99999 TAPE CATALOG INGES SEL 3YR 1000-1999 TAPE CATALOG INGEST		\$3.77 \$24.15	K	31% 31%	\$2.60 \$16.66	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES 00 INDEX ENGINES
	TCI-3YR-00001000	SEL 3YR 1000-1999 TAPE CATALOG INGEST		\$19.54	K	31%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 INDEX ENGINES
	TCI-3YR-00005000			\$14.92	K	31% 31%	\$10.29	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCI-3YR-00010000	SEL 3YR 10000-19999 TAPE CATALOG INGES SEL 3YR 20000-49999 TAPE CATALOG INGES		\$12.15	K	31% 31%	\$8.38	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCI-3YR-00020000	SEL 3YR 20000-49999 TAPE CATALOG INGES		\$9.85	K	31%	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 INDEX ENGINES
	TCI-3YR-00050000 TCI-5YR-00001000	SEL 3YR 50000-9999 TAPE CATALOG INGES SEL 5YR 1000-1999 TAPE CATALOG INGEST		\$7.54 \$36.23	K	31% 31%	\$5.20 \$25.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES 00 INDEX ENGINES
	TCI-5YR-00002000	SEL 5YR 2000-4999 TAPE CATALOG INGEST		\$29.31	K	31%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 INDEX ENGINES
	TCI-5YR-00005000	SEL 5YR 5000-9999 TAPE CATALOG INGEST		\$22.38	K	31% 31% 31% 31%	\$15.44	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCI-5YR-00010000 TCI-5YR-00020000	SEL 5YR 10000-19999 TAPE CATALOG INGES		\$18.23 \$14.77	K	31%	\$12.58	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCI-5YR-00020000 TCI-5YR-00050000	SEL 5YR 20000-49999 TAPE CATALOG INGES SEL 5YR 50000-99999 TAPE CATALOG INGES		\$14.77 \$11.31	K	31%	\$10.19 \$7.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 INDEX ENGINES 00 INDEX ENGINES
	TCR-1YR-00050000	SEL 1YR 10-49 TAPE CATALOG INGES		\$96.15	ĸ	31% 31%	\$66.34	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-1YR-00000050	SEL 1YR 50-99 TAPE CATALOG REBUILD		\$62.54	K	31%	\$43.15	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-1YR-00000100	SEL 1YR 100-249 TAPE CATALOG REBUILD		\$48.08	K	31% 31%	\$33.18	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-1YR-00000250	SEL 1YR 250-499 TAPE CATALOG REBUILD		\$38.46	K	31% 31% 31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 INDEX ENGINES
	TCR-1YR-00000500 TCR-1YR-00001000	SEL 1YR 500-999 TAPE CATALOG REBUILD SEL 1YR 1000-1999 TAPE CATALOG REBUILD		\$33.69 \$24.15	K	31%	\$23.25 \$16.66	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES 00 INDEX ENGINES
	TCR-1YR-00001000	SEL 1YR 2000-4999 TAPE CATALOG REBUILD		\$24.15 \$19.54	K	31%	\$10.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 INDEX ENGINES
	TCR-1YR-00005000	SEL 1YR 5000-9999 TAPE CATALOG REBUILD		\$14.92	K	31% 31%	\$10.29	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-1YR-00010000	SEL 1YR 10000-24999 TAPE CATALOG REBUI		\$12.15	K	31% 31%	\$8.38	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-1YR-00025000 TCR-1YR-00050000	SEL 1YR 25000-49999 TAPE CATALOG REBUI SEL 1YR 50000-99999 Tape Catalog Rebuild		\$9.23 \$7.69	K	31%	\$6.37 \$5.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 INDEX ENGINES 00 INDEX ENGINES
	TCR-1YR-00050000 TCR-3YR-00000010	SEL 1YK 50000-99999 Tabe Catalog Rebuild SEL 3YR 10-49 TAPE CATALOG REBUILD		\$144.23	K	31% 31%	\$99.52	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 INDEX ENGINES
	TCR-3YR-00000050	SEL 3YR 50-99 TAPE CATALOG REBUILD		\$93.81	K	31%	\$99.52 \$64.73	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-3YR-00000100	SEL 3YR 100-249 TAPE CATALOG REBUILD		\$72.12	K	31% 31%	\$49.76	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 INDEX ENGINES
	TCR-3YR-00000250	SEL 3YR 250-499 TAPE CATALOG REBUILD		\$57.69	K	31% 31%	\$39.81	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-3YR-00000500 TCR-3YR-00001000	SEL 3YR 500-999 TAPE CATALOG REBUILD SEL 3YR 1000-1999 TAPE CATALOG REBUILD		\$50.54 \$36.23	K	31%	\$34.87 \$25.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-3YR-00001000	SEL 3YR 1000-1999 TAPE CATALOG REBUILD SEL 3YR 2000-4999 TAPE CATALOG REBUILD		\$36.23 \$29.31	K	31% 31%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 INDEX ENGINES
	TCR-3YR-00005000	SEL 3YR 5000-9999 TAPE CATALOG REBUILD		\$22.38	К	31% 31%	\$15.44 \$12.58	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-3YR-00010000	SEL 3YR 10000-24999 TAPE CATALOG REBUI		\$18.23	K	31%	\$12.58	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-3YR-00025000 TCR-3YR-00050000	SEL 3YR 25000-49999 TAPE CATALOG REBUI SEL 3YR 50000-99999 Tape Catalog Rebuild		\$13.85 \$11.54	K	31% 31%	\$9.56 \$7.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 INDEX ENGINES 00 INDEX ENGINES
	TCR-5YR-00000010	SEL SVR 10.49 TAPE CATALOG REBUILD		\$11.54 \$192.31	K	31%	\$1.96 \$132 pn	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$U.0	00 INDEX ENGINES
	TCR-5YR-00000050	SEL 5YR 50-99 TAPE CATALOG REBUILD		\$125.08	K	31% 31%	\$132.69 \$86.31	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES 00 INDEX ENGINES
	TCR-5YR-00000100	SEL 5YR 100-249 TAPE CATALOG REBUILD SEL 5YR 250-499 TAPE CATALOG REBUILD		\$96.15	K	31% 31%	\$66.34	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES 00 INDEX ENGINES
	TCR-5YR-00000250	SEL 5YR 250-499 TAPE CATALOG REBUILD		\$76.92	K	31%	\$53.07	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	/0 INDEX ENGINES
	TCR-5YR-00000500 TCR-5YR-00001000	SEL 5YR 500-999 TAPE CATALOG REBUILD SEL 5YR 1000-1999 TAPE CATALOG REBUILD		\$67.38 \$48.31	K	31% 31%	\$46.49 \$33.33	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES 00 INDEX ENGINES
	TCR-5YR-00001000	SEL 5YR 1000-1999 TAPE CATALOG REBUILD SEL 5YR 2000-4999 TAPE CATALOG REBUILD		\$48.31	K	31%	\$33.33	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0 \$0.0	00 INDEX ENGINES
	TCR-5YR-00005000	SEL 5YR 5000-9999 TAPE CATALOG REBUILD		\$29.85	K	31%	\$20.60	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-5YR-00010000	SEL 5YR 10000-24999 TAPE CATALOG REBUI		\$24.31	K	31% 31%	\$16.77	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TCR-5YR-00025000	SEL 5YR 25000-49999 TAPE CATALOG REBUI SEL 5YR 50000-99999 Tape Catalog Rebuild		\$18.46	K	31% 31%	\$12.74 \$10.61	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 INDEX ENGINES
	TCR-5YR-00050000	SEL 5YK 5UUU-99999 Tape Catalog Rebuild		\$15.38	K	31%	\$10.61	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TELCLC1AD100C TELCLC1AD100C-I	SEL TEL-CL-C1AD-100-C ) SEL TEL-CL-C1AD-100-C )		\$15.000.00 \$17,550.00	K	31% 31%	\$10.350.00 \$12,109.50	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	TELCLC1AD100C-K	SEL TEL-CL-C1AD-100-C)		\$17,550.00	K	31%	\$12,109.50 \$12.185.49	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0 \$0.0	00 VMWARE
	TELCLC1ADC	SEL TEL-CL-C1AD-100-C ) SEL TEL-CL-C1AD-C )		\$150.00	ĸ	31% 31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	TELCLC1ADC-I	SEL TEL-CL-C1AD-C )		\$175.50	K	31% 31%	\$121.10	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	TELCLC1ADC-K	SEL TEL-CL-C1AD-C)		\$176.60	K	31%	\$121.85	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		00 VMWARE
	TELCLCPL100C TELCLCPL100C-I	SEL TEL-CL-CPL-100-C ) SEL TEL-CL-CPL-100-C )		\$3,000.00 \$3,510.00	K	31% 31%	\$2,070.00 \$2,421.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00		00 VMWARE
	TELCLCPL100C-I	SEL TEL-CL-CPL-100-C ) SEL TEL-CL-CPL-100-C )		\$3,510.00	K	31% 31% 31%	\$2,421.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
		SELTEL-CL-CPL-C)		\$3,333.00		2196	\$2,439.74	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	60.0	00 VMWARE
	TELCLCPLC TELCLCPLC-I	SEL TEL-CL-CPL-C )		\$30.00	Γ.	31%	\$24.22		\$0.00			0 \$0.00	\$0.00		00 VMWARE

ID	SKU	DESCRIPTION	Model Sub	EMC LIST		NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS	RENEWAL	THIRD PARTY PRODUCT PARTNER
			sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP		LP	ENH LP		
- 1	TELCLSTAA100C TELCLSTAA100C-I	SEL TEL-CL-STA-AD-100-C ) SEL TEL-CL-STA-AD-100-C )		\$3.000.00 \$3,510.00	K K	31% 31%	\$2.070.00 \$2,421.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VMWARE 00 VMWARE
1	TELCLSTAA100C-K	SELTEL-CL-STA-AD-100-C)		\$3,535,86	K	31% 31%	\$2 439 74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
- 1	TELCLSTAADC TELCLSTAADC-I	SELTEL-CL-STA-AD-C) SELTEL-CL-STA-AD-C)		\$30.00 \$35.10	K	31%	\$20.70 \$24.22	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	TELCLSTAADC-I	SEL TEL-CL-STA-AD-C )		\$35.36	K	31% 31%	\$24.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	TE-OS	SEL Test Environment Add-on OS SEL INDEX ENGINES 35000 TAPE INDEX		\$13,864.50	K	31% 31%	\$9,566.51 \$796,578.78	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VARONIS
	TERM-TP-00035000 TESTSOAWORKER	SEL INDEX ENGINES 35000 TAPE INDEX		##########	K	31%	\$796,578.78	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 INDEX ENGINES
	TFIN3D3T	SEL BOOMI Atom Worker - Test SEL: TFIN W- 3 DBA'S + 3 TBA'S		\$125.00 \$122.923.00	K	31% 31%	\$86.25 \$84,816.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 BOOMI 00 SPECTRALOGIC
	TFIN3D3TDVX-F	SEL: TFINUPGDRV EXP 3D 3T		\$57,538.00	К	31% 31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	TFIN3D3TDVXP TFIN3D3T-F	SEL: TFIN DRV EXP 3D 3T SEL: TFIN UPG W- 3 DBA'S + 3 TBA'S		\$57,538.00 \$129,462.00	K	31% 31%	\$39,701.22 \$89,328.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	TFIN6D0T	SEL: TFIN W- 6 DBA'S + 0 TBA'S		\$129,462.00	K	31%	\$89,328.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
1	TFIN6D0TDVX-F	SEL: TFINUPGDRV EXP 6D 0T		\$73,231.00	K	31% 31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	TFIN6D0TDVXP TFIN6D0T-F	SEL: TFIN DRV EXP 6D 0T SEL: TFIN UPG W-6 DBA'S +0 TBA'S		\$73,231.00 \$149,077.00	K	31% 31%	\$50,529.39 \$102,863.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SPECTRALOGIC 00 SPECTRALOGIC
- 1	TFINBSB-LEFT	SEL: TFIN BULK SERV BAYLEFT		\$58.846.00	K	31%	\$40,603,74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	TFINBSBLFT-F	SEL: FRUTFIN BULK SV BAYLEFT		\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	TFINBSBRIGHT TFIN-BSB-RIGHT	SEL: TFIN BULK SERV BAYRIGHT SEL: TFIN BULK SERV BAY,RIGHT WITH ROBOT		\$54.643.00 \$91.538.00	K	31% 31%	\$37.703.67 \$63.161.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	TFIN-J3D3S	SEL: TFIN ENT 3D 3S		\$122.923.00	K	31% 31%	\$84.816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
1	TFINJ3D3SDVXP	SEL: TFIN ENT DRV EXP 3D 3S		\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
- 1	TFINJ3D3SDX-F TFIN-J6D0S	SEL: FRUTFIN ENT DRV EXP 3D 3S SEL: TFIN ENT 6D 0S		\$57.538.00 \$142.538.00	K	31% 31%	\$39.701.22 \$98.351.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
	TFINJ6D0SDVXP	SEL: TFIN ENT OD 03		\$73.231.00	K	31%	\$50.529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
1	TFINJ6D0SDX-F	SEL: FRUTFIN ENT DRV EXP 6D 0S		\$73,231,00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
1	TFIN-J6DBC TFINJBSBLEFT	SEL: TFIN ENT CUST 6D BASE SEL: TFIN ENT BULK SERV BAYLEFT		\$142.538.00 \$58.846.00	K	31%	\$98.351.22 \$40.603.74	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
1	TFINJBSBLFT-F	SEL: FRUTFIN ENT BULK SV BAYLEFT		\$58,846.00	ĸ	31% 31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC
1	TFINJBSBRIGHT	SEL: TFIN ENT BULK SERV BAYRIGHT		\$54,643.00	K	31%	\$37,703.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
1	TFIN-J-BSB-RIGHT TFINJMEDEX-F	SEL: TFIN ENT BULK SERV BAY,RGT W/ROBOT SEL: FRUTFIN ENT MEDIA EXP FRAME		\$91,538.00 \$26,154.00	K	31% 31%	\$63,161.22 \$18,046.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
1	TFINJMEDIAEXP	SEL: TFIN ENT MEDIA EXP		\$26,154,00	K	31%	\$18,046,26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
	TFINJSBLEFT	SEL: TFIN ENT SERV BAYLEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
	TFINJSBLEFT-F TFINJSBRIGHT	SEL: FRUTFIN ENT SERV BAYLEFT SEL: TFIN ENT SERV BAYRIGHT		\$45,769.00 \$42,500.00	K	31% 31%	\$31,580.61 \$29,325.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 SPECTRALOGIC 00 SPECTRALOGIC
1	TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY,RIGHT WITH ROBOT		\$78 462 00	K	31%	\$54 138 78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SPECTRALOGIC
1	TFIN-JSLC	SEL: TFIN ENT SERV BAY,RIGHT WITH ROBOT SEL: TFIN ENT CUST SB,LEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC
1	TFIN-JSRC TFINMEDEX-F	SEL: TFIN ENT SERV BAY, RIGHT WITH ROBOT SEL: TFINUPGMEDIA EXP		\$78,462.00 \$26,154.00	K	31% 31%	\$54,138.78 \$18,046.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
1	TFINMEDIAEXP TFINSB-LEFT	SEL: TFIN MEDIA EXP SEL: TFIN SERV BAYLEFT		\$26,154.00 \$45,769.00	K	31% 31%	\$18,046.26 \$31,580.61	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
1	TFINSB-LEFT	SEL: TFIN SERV BAYLEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
- 1	TFINSBLEFT-F TFINSB-RIGHT	SEL: TFINUPGSERV BAYLEFT SEL: TFIN SERV BAYRIGHT		\$45,769.00 \$42,500.00	K	31% 31%	\$31,580.61 \$29.325.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 SPECTRALOGIC 00 SPECTRALOGIC
- 1	TFIN-SB-RIGHT	SEL: TFIN SERV BAY,RIGHT, WITH ROBOT		\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 SPECTRALOGIC
. 1	THIN5100PKC	SEL THINS-100PK-C.)		\$1,955,00	К	31% 31%	\$1 348 95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	THIN5100PKC-I THIN5100PKCV2-K	SEL THINS-100PK-C)		\$2,042.98 \$2,133.77	K	31%	\$1,409.66 \$1,472.30	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 VMWARE
- 1	THIN5100PRCV2-R THIN5-STE-C	SEL THINS-100PK-C ) SEL THINS-STE-C )		\$5,145.00	K	31%	\$1.472.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
1	THIN5-STE-C-I	SEL THINS-STE-C ) SEL THINS-STE-C )		\$5,376,53	К	31% 31%	\$3,709.81	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
1	THIN5STECV2-K	SEL THIN5-STE-C )		\$5,619.83 \$384.62	K	31%	\$3,877.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
- 1	TMI-1YR-00000010 TMI-1YR-00000050	SEL 1YR 10-49 TAPE METADATA INDEX SEL 1YR 50-99 TAPE METADATA INDEX		\$250.00	K	31% 31%	\$265.39 \$172.50	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 INDEX ENGINES 00 INDEX ENGINES
1	TMI-1YR-00000100	SEL 1YR 100-249 TAPE METADATA INDEX		\$192.31	К	31% 31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 INDEX ENGINES
	TMI-1YR-00000250 TMI-1YR-00000500	SEL 1YR 250-499 TAPE METADATA INDEX SEL 1YR 500-999 TAPE METADATA INDEX		\$146.15 \$119.23	K	31% 31%	\$100.84 \$82.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 INDEX ENGINES 00 INDEX ENGINES
1	TMI-1YR-00001000	SEL 1YR 1000-1999 TAPE METADATA INDEX		\$96.62		31%	\$66.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 INDEX ENGINES
1	TMI-1YR-00002000	SEL 1YR 2000-4999 TAPE METADATA INDEX		\$78.15	K	31% 31%	\$53.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 INDEX ENGINES
	TMI-1YR-00005000 TMI-1YR-00010000	SEL 1YR 5000-9999 TAPE METADATA INDEX SEL 1YR 10000-24999 TAPE METADATA INDE		\$59.69 \$49.23	K	31%	\$41.19 \$33.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 INDEX ENGINES 00 INDEX ENGINES
1	TMI-1YR-00025000	SEL 1YR 25000-49999 TAPE METADATA INDE		\$36.92	K	31%	\$25.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 INDEX ENGINES
1	TMI-3YR-00000010 TMI-3YR-0000050	SEL 3YR 10-49 TAPE METADATA INDEX		\$500.00 \$325.00	K	31%	\$345.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 INDEX ENGINES
	TMI-3YR-00000050 TMI-3YR-00000100	SEL 3YR 50-99 TAPE METADATA INDEX SEL 3YR 100-249 TAPE METADATA INDEX		\$325.00 \$250.00	K	31%	\$224.25 \$172.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 INDEX ENGINES 00 INDEX ENGINES
1	TMI-3YR-00000250	SEL 3YR 250-499 TAPE METADATA INDEX		\$190.00	ĸ	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 INDEX ENGINES
1	TMI-3YR-00000500	SEL 3YR 500-999 TAPE METADATA INDEX		\$155.00	K	31%	\$106.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TMI-3YR-00001000 TMI-3YR-00002000	SEL 3YR 1000-1999 TAPE METADATA INDEX SEL 3YR 2000-4999 TAPE METADATA INDEX		\$125.60 \$101.60	K	31% 31%	\$86.66 \$70.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 INDEX ENGINES 00 INDEX ENGINES
1	TMI-3YR-00005000	SEL 3YR 5000-9999 TAPE METADATA INDEX		\$77.60	K	31%	\$53.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 INDEX ENGINES
1	TMI-3YR-00010000	SEL 3YR 10000-24999 TAPE METADATA INDE SEL 3YR 25000-49999 TAPE METADATA INDE		\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 INDEX ENGINES
- 3	TMI-3YR-00025000 TMI-5YR-0000010	SEL 5YR 10-49 TAPE METADATA INDEX		\$48.00 \$596.15	K	31% 31%	\$33.12 \$411.34	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 INDEX ENGINES 00 INDEX ENGINES
1	TMI-5YR-00000050	SEL 5YR 50-99 TAPE METADATA INDEX		\$387.50	K	31%	\$267.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 INDEX ENGINES
	TMI-5YR-00000100 TMI-5YR-00000250	SEL 5YR 100-249 TAPE METADATA INDEX SEL 5YR 250-499 TAPE METADATA INDEX		\$298.08 \$226.54	K	31%	\$205.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 INDEX ENGINES 00 INDEX ENGINES
	TMI-5YR-00000250 TMI-5YR-00000500	SEL 5YR 250-499 TAPE METADATA INDEX SEL 5YR 500-999 TAPE METADATA INDEX		\$226.54 \$184.81	K	31% 31%	\$156.31 \$127.52	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		DO INDEX ENGINES DO INDEX ENGINES
1	TMI-5YR-00001000	SEL 5YR 1000-1999 TAPE METADATA INDEX		\$149.75	K	31%	\$103.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 INDEX ENGINES
	TMI-5YR-00002000 TMI-5YR-00005000	SEL 5YR 2000-4999 TAPE METADATA INDEX SEL 5YR 5000-9999 TAPE METADATA INDEX		\$121.14 \$92.52	K	31% 31%	\$83.59 \$63.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 INDEX ENGINES 00 INDEX ENGINES
1	TMI-5YR-00010000	SEL 5YR 5000-9999 TAPE METADATA INDEX SEL 5YR 10000-24999 TAPE METADATA INDE		\$92.52 \$76.31	K	31%	\$63.84 \$52.65	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 INDEX ENGINES 00 INDEX ENGINES
1	TMI-5YR-00025000	SEL 5YR 25000-49999 TAPE METADATA INDE		\$57.23	K	31%	\$39.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 INDEX ENGINES
	TZBS3TLSSC TZBS3TLSSC-I	SEL TZ-BS-3TLSS-C ) SEL TZ-BS-3TLSS-C )		\$2,985.00 \$3,492.45	K	31%	\$2,059.65 \$2,409.79	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 VMWARE
	TZBS3TLSSC-I TZBS3TLSSC-K	SEL TZ-BS-3TLSS-C ) SEL TZ-BS-3TLSS-C )		\$3,492.45 \$3,512.87	K	31% 31%	\$2,409.79 \$2,423.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE 00 VMWARE
1	TZBSTLSSC	SELTZ-BS-TLSS-C.)		\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	TZBSTLSSC-I TZBSTLSSC-K	SEL TZ-BS-TLSS-C) SEL TZ-BS-TLSS-C)		\$1,164.15	K	31%	\$803.26 \$806.20	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
- 1	U-ARXCXT100-500	SEL Upgrade ARXCXT100 to ARXCXT500		\$1,168.40 \$227,175.00	K	31% 31%	\$156,750.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 RIVERBED
ı	U-ARXCXT10-100 U-ARXCXT10-500	SEL Upgrade ARXCXT10 to ARXCXT100 SEL Upgrade ARXCXT10 to ARXCXT500		\$128,726.00	K	31%	\$88,820.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 RIVERBED
Į.	U-ARXCXT10-500	SEL Upgrade ARXCXT10 to ARXCXT500		\$355,902.00	K	31%	\$245,572.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 RIVERBED 00 RIVERBED
l	U-ARXVOI250-1K U-ARXVOI250-500	SEL Upgrade ARXVOI250 to ARXVOI1K SEL Upgrade ARXVOI250 to ARXVOI500		\$13,625.00 \$6,055.00	K	31% 31%	\$9,401.25 \$4,177.95	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 RIVERBED
ı	U-ARXVOI500-1K	SEL Upgrade ARXVOI500 to ARXVOI1K		\$7,569.00	K	31%	\$5,222.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 RIVERBED
ı	UEMCCU100C UEMCCU100C-I	SEL UEM-CCU-100-C ) SEL UEM-CCU-100-C )		\$5,150.00 \$5,665.00	K	31% 31%	\$3.553.50 \$3,908.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
- 1	UEMCCU100C-K	SEL UEM-CCU-100-C )		\$5,573,86	K	31%	\$3,845,96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
Ü	UEMCCU100C-K UEMCCU10C	SEL UEM-CCU-100-C ) SEL UEM-CCU-10-C )		\$515.00	ĸ	31%	\$3.845.96 \$355.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
l.	UEMCCU10C-I UEMCCU10C-K	SEL UEM-CCU-10-C ) SEL UEM-CCU-10-C )		\$566.50	K	31% 31%	\$390.89 \$384.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
Į.	UEMCCU10C-K UEMNU100C	SEL UEM-RUI-100-C )		\$557.39 \$3,090.00	K	31% 31%	\$384.60 \$2.132.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE 00 VMWARE
l	UEMNU100C-I	SEL UEM-NU-100-C ) SEL UEM-NU-100-C )		\$3.090.00 \$3,399.00	ĸ	31%	\$2,345.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	UEMNU100C-K	SEL UEM-NU-100-C )		\$3.344.32	K	31% 31%	\$2.307.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	UEMNU10C-I	SEL UEM-NU-10-C ) SEL UEM-NU-10-C )		\$309.00 \$339.90	K	31% 31%	\$213.21 \$234.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
	UEMNU10C-K	SEL UEM-NU-10-C)		\$334.43	K	31%	\$230.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
l						0.101	\$17,579.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
l	U-L-CAX460-H-VH	SEL Upgrade a CAX-460-H to VH SEL Upgrade a CAX-460-L to H		\$25,477.00 \$59,446.00	K	31% 31%	\$17,579.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 RIVERBED

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uvb	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
	U-L-CAX460-M-H	SEL Uporade a CAX-460-M to H		\$28.308.00	К	31%	\$19.532.52 \$37,111.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 RIVERBED
	U-L-CAX460-M-VH	SEL Upgrade a CAX-460-M to VH SEL Upgrade a CAX-460-U to H		\$53,785.00 \$79.262.00	K	31%	\$37,111.65 \$54,690.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 RIVERBED
- 1	U-L-CAX460-U-H U-L-CAX460-U-L	SEL Upgrade a CAX-460-U to H SEL Upgrade a CAX-460-U to L		\$79.262.00 \$19,815.00	K	31% 31%	\$54.690.78 \$13.672.35	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 RIVERBED 0 RIVERBED
- 1	U-L-CAX460-U-M	SEL Upgrade a CAX-460-U to M		\$50,954.00	K	31%	\$35 158 26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 RIVERBED
	U-I -CAX460-U-VH	SEL Upgrade a CAX-460-U to VH		\$104,738.00	K	31% 31%	\$72,269.22	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 RIVERBED
- 1	UPG-ES-PLUS1-1YR UPG-ES-PLUS1-3YR	SEL IGLS ES Plus upg 1 Write Cluster 1yr SEL IGLS ES Plus upg 1 Write Cluster 3yr		\$41,824.62	K	31% 31%	\$28,858.99	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 SUPERNA
- !	JPG-ES-PLUS1-3YR	SEL IGLS ES Plus upg 1 Write Cluster 3yr		\$58,592.31	K	31%	\$40,428.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 SUPERNA
-!	UPG-ES-PLUS1-5YR UPG-ES-PLUS2-1YR	SEL IGLS ES Plus upg 1 Write Cluster 5yr SEL IGLS ES Plus upg 2 Write Cluster 1yr		\$72,858.46 \$55.807.69	K	31% 31%	\$50,272.34 \$38,507.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 SUPERNA 0 SUPERNA
	UPG-ES-PLUS2-11R	SEL IGLS ES Plus upg 2 Write Cluster Tyr SEL IGLS ES Plus upg 2 Write Cluster 3yr		\$78,541.54	K	31%	\$54,193.66	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 SUPERNA
- 1	UPG-ES-PLUS2-5YR	SEL IGLS ES Plus upg 2 Write Cluster 5yr		\$98,775.38	ĸ	31% 31%	\$68,155.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 SUPERNA
- 1	UPG-ESUITE1-1YR	SEL IGLS eBundle upg 1 Write Cluster 1yr		\$31,712.31	K	31% 31% 31% 31%	\$21,881.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 SUPERNA
	UPG-ESUITE1-3YR	SEL IGLS eBundle upg 1 Write Cluster 3yr		\$39,900.00	K	31%	\$27,531.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 SUPERNA
- !	UPG-ESUITE1-5YR UPG-ESUITE2-1YR	SEL IGLS eBundle upg 1 Write Cluster 5yr SEL IGLS eBundle upg 2 Write Cluster 1yr		\$48,086.15 \$45,395.38	K	31%	\$33,179.44 \$31,322.81	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 SUPERNA 0 SUPERNA
	UPG-ESUITE2-3YR	SEL IGLS eBundle upg 2 Write Cluster 3yr		\$59,420.00	K	31%	\$40,999.80	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 SUPERNA
	UPG-ESUITE2-5YR	SEL IGLS eBundle upg 2 Write Cluster Syr SEL VSS-ESP-VENT-AK-UG-C )		\$73,444.62	ĸ	31% 31% 31%	\$50,676,79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 SUPERNA
,	V5EPVEAKUGC	SEL VS5-ESP-VENT-AK-UG-C)		\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
,	V5EPVEAKUGC-I V5EPVEAKUGC-K	SEL VSS-ESP-VENT-AK-UG-C ) SEL VSS-ESP-VENT-AK-UG-C )		\$18.150.00	K	31% 31%	\$12.523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
- 1	V5EPVEPAKUC-K	SEL VSS-ESP-VENT-AK-UG-C ) SEL VSS-ESP-VEPL-AK-UG-C )		\$19,979.00 \$20.900.00	K	31%	\$13,785.51 \$14.421.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE
,	V5EPVEPAKUC-I	SEL VS5-ESP-VEPL-AK-UG-C )		\$22,990.00	K	31% 31%	\$15.863.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE
,	V5EPVEPAKUC-K	SEL VS5-ESP-VEPL-AK-UG-C )		\$25.353.00	K	31%	\$17.493.57	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
,	V5EVEAKUGC	SEL VS5-ES-VENT-AK-UG-C )		\$19,245.00	K	31%	\$13,279.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
,	V5EVEAKUGC-I	SEL VS5-ES-VENT-AK-UG-C )		\$21.170.00	K	31%	\$14.607.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	V5EVEAKUGC-K V5EVEPAKUGC	SEL VS5-ES-VENT-AK-UG-C ) SEL VS5-ES-VEPL-AK-UG-C )		\$23,360.00 \$23.245.00	K	31% 31% 31% 31% 31% 31% 31% 31%	\$16,118.40 \$16.039.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE
,	V5EVEPAKUGC-I	SEL VS5-ES-VEPL-AK-UG-C )		\$23.245.00	K	31%	\$17.643.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
,	V5EVEPAKUGC-K	SEL VSS-ES-VEPL-AK-UG-C ) SEL VSS-ES-VEPL-AK-UG-C )		\$28,214.00	K	31%	\$19,467.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	V5VENTAKC	SEL VS5-VENT-AK-C)		\$19,495.00	K	31%	\$13,451.55	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	V5VENTAKC-I	SEL VS5-VENT-AK-C )		\$21,445.00	K	31% 31%	\$14,797.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
,	V5VENTAKC-K V5VEPLAKC	SEL VS5-VENT-AK-C ) SEL VS5-VEPL-AK-C )		\$23,620.00 \$23,495.00	K	31%	\$16,297.80 \$16,211.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE
,	V5VEPLAKC-I	SEL VS5-VEPL-AK-C )		\$25,845.00	K	31% 31%	\$10,211.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
,	V5VEPLAKC-K	SEL VS5-VEPL-AK-C )		\$28 474 00	К	31%	\$19.647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
,	VAARMTLSSD3PF	SEL: VA-ARM-TLSS-D-3P-F		\$19.14	K	31% 31%	\$13.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSOFT
1	VAARMTLSSDPF	SEL: VA-ARM-TLSS-D-P-F		\$7.25	K	31% 31%	\$5.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 CARAHSOFT
	VAARMTLSSU3PF VAARMTI SSUPF	SEL: VA-ARM-TLSS-U-3P-F SEL: VA-ARM-TLSS-U-P-F		\$34.56 \$13.09	K	31%	\$23.85	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		0 CARAHSOFT 0 CARAHSOFT
,	VACLCTI SSD3PF	SEL: VA-CLC-TLSS-D-3P-E		\$125.74	K	31% 31%	\$9.03 \$86.76	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 CARAHSOFT
,	VACLCTLSSDPF VACLCTLSSU3PF	SEL: VA-CLC-TLSS-D-P-F SEL: VA-CLC-TLSS-U-3P-F		\$47.63	K	31%	\$32.86	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
,	√ACLCTLSSU3PF	SEL: VA-CLC-TLSS-U-3P-F		\$226.51	K	31% 31%	\$156.29	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSOFT
,	VACLCTLSSUPF	SEL: VA-CLC-TLSS-U-P-F		\$85.80	K	31%	\$59.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSOFT
,	VACLVTLSSD3PF VACLVTLSSDPF	SEL: VA-CLV-TLSS-D-3P-F SEL: VA-CLV-TLSS-D-P-F		\$56.91 \$21.56	K	31% 31%	\$39.27 \$14.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 CARAHSOFT 0 CARAHSOFT
- '	VACLVILSSUPF VACLVTLSSU3PF	SEL: VA-CLV-TLSS-D-P-F		\$21.56 \$102.37	K	31%	\$14.88 \$70.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	III CARAHSOFT
,	VACLVTLSSUPF	SEL: VA-CLV-TLSS-U-P-F		\$38.78	K	31% 31%	\$26.76	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 CARAHSOFT
١.	VACNTPLL DC	SELVA-CNT-PLL-D-C)		\$29.70	K	31% 31%	\$20.49 \$21.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
,	VACNTPLLDC-I	SEL VA-CNT-PLL-D-C )		\$31.04	K	31%	\$21.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	VACNTPLLDC-K VACNTPLLUC	SEL VA-CNT-PLL-D-C ) SEL VA-CNT-PLL-U-C )		\$30.29 \$53.46	K	31% 31%	\$20.90 \$36.89	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE
,	VACNIPLLUC.I	SEL VA-CNT-PLL-U-C )		\$55.87	K	31%	\$38.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
,	VACNTPLLUC-I VACNTPLLUC-K	SEL VA-CNT-PLL-U-C ) SEL VA-CNT-PLL-U-C )		\$54.53	ĸ	31% 31%	\$37.63	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
,	VAINBTLSSD3PF	SEL: VA-INB-TLSS-D-3P-F SEL: VA-INB-TLSS-D-P-F		\$38.92	K	31% 31%	\$26.85 \$10.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 CARAHSOFT 00 CARAHSOFT
,	VAINBTLSSDPF	SEL: VA-INB-TLSS-D-P-F		\$14.74	K	31%	\$10.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 CARAHSOFT
	VAMAWPLLDC VAMAWPLLDC-I	SEL VA-MAW-PLL-D-C ) SEL VA-MAW-PLL-D-C )		\$10.30 \$12.96	K	31% 31%	\$7.11 \$8.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		0 VMWARE 0 VMWARE
	VAMAWPLLDC-I	SEL VA-MAW-PLL-D-C )		\$13.52	K	31%	\$0.94	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
,	VAMBMPLLDC	SEL VA-MBM-PLL-D-C )		\$20.60	ĸ	31% 31%	\$9.33 \$14.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
,	VAMBMPLLDC-I	SEL VA-MBM-PLL-D-C)		\$31.04	K	31% 31% 31% 31%	\$21.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAMBMPLLDC-K	SEL VA-MBM-PLL-D-C )		\$32.45	K	31%	\$22.39	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
,	VAMBMTLSSD3PF VAMBMTLSSDPF	SEL: VA-MBM-TLSS-D-3P-F SFI: VA-MBM-TI-SS-D-P-F		\$38.92 \$14.74	K	31%	\$26.85 \$10.17	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 CARAHSOFT
	VAMBMTLSSU3PF	SEL: VA-MBM-TLSS-U-3P-F		\$70.14	K	31%	\$48.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 CARAHSOFT
,	VAMBMTLSSUPF	SEL: VA-MBM-TLSS-U-P-F		\$26.57	K	31% 31%	\$18.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
١	VANBKDC	SEL VA-NBK-D-C )		\$20.50	K	31% 31%	\$14.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VANBKDC-I	SEL VA-NBK-D-C )		\$21.42	K	31%	\$14.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	VANBKDC-K	SEL VA-NBK-D-C )		\$22.41	K	31% 31% 31%	\$15.46	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
- 1	VANBKUC-I	SEL VA-NBK-U-C ) SEL VA-NBK-U-C )		\$33.25 \$34.75	K	31%	\$22.94 \$23.98	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE
١	VANBKUC-K	SEL VA-NBK-U-C)		\$36.28	K	31%	\$25.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
,	VAPSACCAOPROF	SEL VA-PS-ACCAO-PROF)		\$9,025.00	K	31% 31% 31% 31%	\$6.227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
,	VAPSACCAOPROF-I	SEL VA-PS-ACCAO-PROF )		\$9.431.13	K	31%	\$6.507.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	VAPSACCELER VAPSACCELER-I	SEL VA-PS-ACCELER ) SEL VA-PS-ACCELER )		\$9,025.00	K	31%	\$6,227.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE
	VAPSACCELER-I VAPSACODEP	SEL VA-PS-ACO-DEP )		\$9.431.13 \$18,055.00	K	31% 31% 31% 31%	\$6.507.48 \$12,457.95	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
,	VAPSACODEP-I	SEL VA-PS-ACO-DEP )		\$18 867 48	K	31%	\$13.018.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
,	VAPSACOPRF	SEL VA-PS-ACO-PRF)		\$6,500.00	K	31%	\$4,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
,	VAPSACOPRF-I	SEL VA-PS-ACO-PRF)		\$6,792.50	K	31% 31%	\$4.686.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	VAPSACOPRF-K VAPSADAODEP	SEL VA-PS-ACO-PRF) SEL VA-PS-ADAO-DEP)		\$6,968.28 \$6,770.00	K	31%	\$4,808.11 \$4,671.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	VAPSADAODEP-I	SEL VA-PS-ADAO-DEP ) SEL VA-PS-ADAO-DEP )		\$6,770.00 \$7,074.65	K	31% 31%	\$4,671.30 \$4,881.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
,	VAPSAODP	SELVA-PS-AO-DP )		\$4.875.00	K	31%	\$3 363 75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
,	VAPSAODP-I	SEL VA-PS-AO-DP )		\$5,094.38	K	31% 31%	\$3,515,12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
١.	VAPSAODP-K	SEL VA-PS-AO-DP)		\$5,221.42	K	31% 31%	\$3,602.78 \$3,307.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE
	VAPSDM VAPSDM-I	SEL VA-PS-DM )		\$4,794.00	K	31%	\$3,307.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	VAPSDM-I VAPSDM-K	SEL VA-PS-DM ) SEL VA-PS-DM )		\$5,009.73 \$5,137.14	K	31% 31%	\$3,456.71 \$3,544.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE 00 VMWARE
١	VAPSMDM	SEL VA-PS-MDM ) SEL VA-PS-MDM )		\$6,660.00	ĸ	31%	\$4,595.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	VAPSMDM-I	SEL VA-PS-MDM )		\$6,959.70	K	31% 31%	\$4,802.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	VAPSMEP	SEL VA-PS-MEP ) SEL VA-PS-MEP )		\$11,285.00	K	31% 31%	\$7,786.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	VAPSMEP-I VAPSSODP	SEL VA-PS-MEP ) SEL VA-PS-SO-DP )		\$11,792.83 \$2,438.00	K	31% 31%	\$8,137.05 \$1,682.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE
	VAPSSODP-I	SEL VA-PS-SO-DP )		\$2 547 71	K	31%	\$1 757 92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
,	VAPSSODP-K	SEL VA-PS-SO-DP ) SEL VA-PS-SO-DP )		\$2,616.46	K	31% 31%	\$1,805.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
,	VAPSSTAODEP	SEL VA-PS-STAO-DEP )		\$3,385,00	K	31% 31%	\$2.335.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE
,	VAPSSTAODEP-I	SEL VA-PS-STAO-DEP )		\$3,537.33	К	31%	\$2,440.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	VAPSWADP	SEL VA-PS-WA-DP ) SEL VA-PS-WA-DP )		\$13.650.00 \$14,264.25	K	31% 31%	\$9.418.50 \$9,842.33	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE
	VAPSWADP-I VAPSWADP-K	SEL VA-PS-WA-DP ) SEL VA-PS-WA-DP )		\$14,264.25 \$14.595.46	K	31%	\$9,842.33 \$10.070.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	0 VMWARE
,	VAPSWADP-K VAPSWOADEP	SEL VA-PS-WA-DP )		\$14.595.46	K	31% 31%	\$10.070.87	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE
,		SEL VA-PS-WOA-DEP )		\$19.813.20	K	31% 31%	\$13.671.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
,	VAPSWOADEP-I					1.00		\$0.00	\$0.00	20.00	00	20.00			
,	VAPSWOSDEP	SEL VA-PS-WOS-DEP)		\$13,090.00	K	31%	\$9,032.10			\$0.00	\$0.00		\$0.00		0 VMWARE
,	VAPSWOSDEP-I	SEL VA-PS-WOS-DEP ) SEL VA-PS-WOS-DEP )		\$13,679.05	K	31%	\$9,438.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
,	VAPSWOSDEP-I VAPSWSDP	SEL VA.PS-WOS-DEP ) SEL VA.PS-WOS-DEP ) SEL VA.PS-WS-DP )		\$13,679.05 \$9,425.00	K K	31% 31%	\$9,438.54 \$6,503.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VMWARE 0 VMWARE
,	VAPSWOSDEP-I	SEL VA-PS-WOS-DEP ) SEL VA-PS-WOS-DEP )		\$13,679.05	K K K	31%	\$9,438.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00 \$0.00	\$0.00	\$0.0 \$0.0 \$0.0	00 VMWARE

NVP MNWNC-109 Price List -3rd party final - 2021-05.xlsx

					NVP LEVEL 1	1	NVP MAINTENANC	E AND WARRANTY UPG	RADE PRICE						
AND	sкu	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	. THIRD PARTY PRODUCT PARTNER
5	VATELPLLDC-I	SEL VA-TEL-PLL-D-C )		\$25.86	К	31%	\$17.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
5	VATELPLLDC-K VATELTLSSD3PF	SEL VA-TEL-PLL-D-C ) SEL: VA-TEL-TLSS-D-3P-F		\$27.01 \$38.92	K	31%	\$18.64 \$26.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 EMC SELECT CARAHSOFT
5	VATELTLSSDPF	SEL: VA-TEL-TLSS-D-P-F		\$14.74	K	31% 31%	\$10.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
5	VAWADWAPLAUGC VAWADWAPLAUGC-I	SEL VA-WOAA-PLL-AUG-C ) SEL VA-WAD-WA-PLAUG-C )		\$122.50 \$128.01	K	31% 31%	\$84.53 \$88.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE
,	VAWADWAPLAUGC-K	SEL VA-WAD-WA-PLAUG-C )		\$133.70	K	31%	\$92.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWALSSD3PC	SEL VA-W-A-LSS-D-3P-C )		\$88.00	K	31% 31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	VAWALSSD3PC-K	SEL VA-W-A-LSS-D-3P-C ) SEL VA-W-A-LSS-D-3P-C )		\$91.96 \$96.15	K	31% 31%	\$63.45 \$66.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VAWALSSU2GC	SELVA-W-A-LSS-LI-2G-C )		\$94.00 \$98.23	K	31% 31%	\$64.86 \$67.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWALSSU2GC-I VAWALSSU2GC-K	SEL VA-W-A-LSS-U-2G-C )		\$98.23	K	31%	\$67.78	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWALSSU2PC	SEL VA-W-A-LSS-U-2G-C) SEL VA-W-A-LSS-U-2P-C)		\$102.28 \$101.00	K	31% 31%	\$70.57 \$69.69	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VAWALSSU2PC-I VAWALSSU2PC-K	SEL VA-W-A-LSS-U-2P-C ) SEL VA-W-A-LSS-U-2P-C )		\$105.55	K	31% 31%	\$72.83	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VAWALSSUZPC-K	SEL VA-WOAA-PLL-A-U-C )		\$109.94 \$196.00	K	31% 31%	\$75.86 \$135.24	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	VAWAOAPLLAUGC-I	SEL VA-WAOA-PLL-AUG-C )		\$204.82 \$214.14	K	31%	\$141.33	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE 00 VMWARE
	VAWAOAPLLAUGC-K VAWAOAPLLDUGC	SEL VA-WAOA-PLL-AUG-C ) SEL VA-WAOA-PLL-AUG-C )		\$214.14 \$215.00	K	31%	\$147.76 \$148.35	\$0.00 \$0.00	\$0.00		\$0.00	\$0.00	\$0.00		00 VMWARE
	VAWAGAPI I DUGC-I	SEL VA-WAOA-PLLD-UG-C ) SEL VA-WAOA-PLLD-UG-C )		\$224.68	K	31% 31%	\$155.03	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWAOAPLLDUGC-K VAWAOAPLLUUGC	SEL VA-WAOA-PLLD-UG-C ) SEL VA-WAOS-PLL-UGU-C )		\$234.83 \$92.50	K	31% 31%	\$162.03 \$63.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VAWAOAPLLUUGC-I	SEL VA-WAOA-PLL-U-UG-C )		\$96.66	K	31% 31%	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWAOAPLLUUGC-K	SEL VA-WAOA-PLL-U-UG-C )		\$100.75	K	31%	\$69.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWAOSPLLDUGC VAWAOSPLLDUGC-I	SEL VA-WAD-WA-PLAUG-C ) SEL VA-WAOS-PLL-D-UG-C )		\$38.40 \$40.13	K	31% 31% 31% 31%	\$26.50 \$27.69	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VAWAOSPLLDUGC-K	SEL VA-WAOS-PLL-D-UG-C )		\$41.95	K	31%	\$28.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWAOSPLLUGUC-I	SEL VA-WSD-WA-PLAUG-C ) SEL VA-WAOS-PLL-UGU-C )		\$73.50 \$76.81	K	31%	\$50.72 \$53.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VAWAOSPLLUGUC-K	SEL VA-WAOS-PLL-UGU-C)		\$80.06	K	31%	\$55.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWAOSPLLUUGC VAWAOSPLLUUGC-I	SEL VA-WSA-PLLA-U-UG-C ) SEL VA-WAOS-PLL-U-UG-C )		\$92.50 \$96.66	K	31% 31% 31% 31%	\$63.83 \$66.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWAOSPLLUUGC-K	SEL VA-WAOS-PLL-U-UG-C )		\$100.75	K	31%	\$69.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWASSU3PC	SEL VA-W-A-SS-U-3P-C )		\$142.50	K	31% 31%	\$98.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWASSU3PC-I VAWASSU3PC-K	SEL VA-W-A-SS-U-3P-C ) SEL VA-W-A-SS-U-3P-C )		\$148.91 \$155.91	K	31% 31%	\$102.75 \$107.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VAWATI SD2GC	SEL VAW-A-TLS-0-2G-C ) SEL VAW-A-TLS-0-2G-C )		\$59.00	K	31% 31% 31%	\$40.71 \$42.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWATLSD2GC-I	SEL VA-W-A-TLS-D-2G-C )		\$61.66 \$64.47	K	31%	\$42.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATLSD2GC-K VAWATLSSD2GC	SEL VA-W-A-TLS-D-2G-C ) SEL VA-W-A-TLSS-D-2G-C )		\$64.47 \$105.50	K	31% 31%	\$44.48 \$72.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWATLSSD2GC-I	SEL VA-W-A-TLSS-D-2G-C ) SEL VA-W-A-TLSS-D-2G-C )		\$110.25	K	31% 31%	\$76.07 \$79.56	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATLSSD2GC-K VAWATLSSD2PC	SEL VA-W-A-TLSS-D-2G-C ) SEL VA-W-A-TLSS-D-2P-C )		\$115.31 \$113.50	K	31% 31%	\$79.56 \$78.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VAWATI SSD2PC-I	SEL VA-W-A-TLSS-D-2P-C ) SEL VA-W-A-TLSS-D-2P-C )		\$118.61	K	31%	\$81.84 \$85.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATLSSD2PC-K	SEL VA-W-A-TLSS-D-2P-C )		\$123.74	K	31% 31%	\$85.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATLSSD3GC VAWATLSSD3GC-I	SEL VA-W-A-TLSS-D-3G-C ) SEL VA-W-A-TLSS-D-3G-C )		\$147.50 \$154.14	K	31% 31%	\$101.78 \$106.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE
	VAWATLSSD3GC-K VAWATLSSD3PC	SEL VA-W-A-TLSS-D-3G-C) SEL VA-W-A-TLSS-D-3P-C)		\$161.28	K	31% 31%	\$111.28	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATLSSD3PC VAWATLSSD3PC-I	SEL VA-W-A-TLSS-D-3P-C ) SEL VA-W-A-TLSS-D-3P-C )		\$159.00 \$166.16	K	31%	\$109.71 \$114.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VAWATLSSD3PC-K	SEL VA-W-A-TLSS-D-3P-C )		\$173.54	K	31% 31%	\$119.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATLSSU2GC VAWATLSSU2GC-I	SEL VA-W-A-TLSS-U-2G-C ) SEL VA-W-A-TLSS-U-2G-C )		\$186.50 \$194.89	K	31% 31%	\$128.69 \$134.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VAWATLSSU2GC-I VAWATLSSU2GC-K	SEL VA-W-A-TLSS-U-2G-C ) SEL VA-W-A-TLSS-U-2G-C )		\$194.89	K	31%	\$134.47 \$140.36	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	VAWATLSSU2PC	SEL VA-W-A-TLSS-U-2P-C )		\$200.00	K	31% 31% 31% 31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATLSSU2PC-I VAWATLSSU2PC-K	SEL VA-W-A-TLSS-U-2P-C ) SEL VA-W-A-TLSS-U-2P-C )		\$209.00 \$218.74	K	31%	\$144.21 \$150.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWATLSSU3GC	SEL VA-W-A-TLSS-U-3G-C)		\$262.00	K	31% 31%	\$180.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATLSSU3GC-I VAWATLSSU3GC-K	SEL VA-W-A-TLSS-U-3G-C ) SEL VA-W-A-TLSS-U-3G-C )		\$273.79 \$286.16	K	31%	\$188.92 \$197.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VAWATLSSU3PC	SEL VA-W-A-TLSS-U-3P-C)		\$280.50	K	31% 31%	\$193.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATLSSU3PC-I VAWATLSSU3PC-K	SEL VA-W-A-TLSS-U-3P-C ) SEL VA-W-A-TLSS-U-3P-C )		\$293.12	K	31% 31%	\$202.25 \$211.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE 0 VMWARE
	VAWATESSUSPC-K	SEL VA-W-A-TS-D-2P-C )		\$306.08 \$63.00	K	31%	\$211.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATSD2PC-I	SFI VA-W-A-TS-D-2P-C )		\$65.84	K	31% 31%	\$43.47 \$45.43	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWATSD2PC-K VAWATSD3GC	SEL VA-W-A-TS-D-2P-C ) SEL VA-W-A-TS-D-3G-C )		\$68.84 \$82.50	K	31% 31%	\$47.50 \$56.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VAWATSD3GC-I	SEL VA-W-A-TS-D-3G-C )		\$86.21	K	31%	\$59.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATSD3GC-K	SEL VA-W-A-TS-D-3G-C )		\$90.02	K	31% 31%	\$62.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWATSSU3GC	SEL VA-W-A-TSS-U-3G-C ) SEL VA-W-A-TSS-U-3G-C )		\$131.00 \$136.90	K	31%	\$90.39 \$94.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWATSSU3GC-K	SELVA-W-A-TSS-I-I3G-C)		\$142.89	K	31% 31%	\$98.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOAAPLLAUGC VAWOAAPLLAUGC-I	SEL VA-WAOA-PLL-AUG-C ) SEL VA-WOE-PLL-U-C )		\$19.20 \$20.06	K	31% 31%	\$13.25 \$13.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VAWOAAPLLAUGC-K VAWOAATLSSD3PF	SEL VAWOA-PLLAUG-C ) SEL: VA-WOA-A-TLSS-D-3P-F		\$20.95	K	31% 31% 31%	\$14.46	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOAATLSSD3PF	SEL: VA-WOA-A-TLSS-D-3P-F		\$174.90	K	31%	\$120.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VAWOAATLSSDGC-I	SEL VA-WOA-A-TLSS-D-G-C ) SEL VA-WOA-A-TLSS-D-G-C )		\$56.00 \$58.52	K	31% 31%	\$38.64 \$40.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VAWOAATLSSDGC-K	SEL VA-WOA-A-TLSS-D-G-C )		\$61.18	K	31% 31% 31% 31%	\$42.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOAATLSSDPC-I	SEL VA-WOA-A-TLSS-D-P-C ) SEL VA-WOA-A-TLSS-D-P-C )		\$60.00 \$62.70	K	31%	\$41.40 \$43.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VAWOAATLSSDPC-K	SEL VA-WOA-A-TLSS-D-P-C )		\$65.55	ĸ	31%	\$43.26 \$45.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOAATLSSDPF VAWOAATLSSU3PF	SEL: VA-WOA-A-TLSS-D-P-F SEL: VA-WOA-A-TLSS-U-3P-F		\$66.00 \$308.55	K	31% 31% 31% 31%	\$45.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VAWOAATI SSUGC	SEL VA-WOA-A-TLSS-U-G-C )		\$99.00	K	31%	\$212.90 \$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWOAATLSSUGC-I	SEL VA-WOA-A-TLSS-U-G-C)		\$103.46	K	31%	\$71.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOAATLSSUGC-K VAWOAATLSSUPC	SEL VA-WOA-A-TLSS-U-G-C ) SEL VA-WOA-A-TLSS-U-P-C )		\$108.41 \$106.50	K	31% 31%	\$74.80 \$73.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE 00 VMWARE
	VAWOAATI SSUPC-I	SEL VA-WOA-A-TLSS-LI-P-C )		\$111.29	К	31% 31%	\$76.79 \$80.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOAATLSSUPC-K VAWOAATLSSUPF	SEL VA-WOA-A-TLSS-U-P-C ) SEL VA-WOA-A-TLSS-U-P-C )		\$116.07 \$117.15	K	31%	\$80.09 \$80.83	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE 00 EMC SELECT CARAHSOFT
	VA-WOE-PLL-10U-F	SEL: VA-WOA-A-TLSS-U-P-F SEL: VA-WOE-PLL-10U-F		\$4,526.50	K	31% 31%	\$3,123.29	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VA-WOE-PLL-U-F	SEL: VA-WOE-PLL-U-F		\$45,265.00	K	31%	\$31,232.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VAWOIADTLD2GC VAWOIADTLD2GC-I	SEL VA-WOI-AD-TL-D-2G-C ) SEL VA-WOI-AD-TL-D-2G-C )		\$84.60 \$88.41	K	31% 31%	\$58.37 \$61.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE 00 VMWARE
	VAWOIADTLD2GC-K	SEL VA-WOI-AD-TL-D-2G-C )		\$92.32	K	31% 31%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOIADTLD3PC	SEL VA-WOI-AD-TL-D-3P-C ) SEL VA-WOI-AD-TL-D-3P-C )		\$126.72 \$132.42	K	31%	\$87.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOIADTLD3PC-K	SEL VA-WOI-AD-TL-D-3P-C )		\$138.29	K	31% 31%	\$91.37 \$95.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWOIADTI DGC	SEL VA-WOL-AD-TL-D-G-C )		\$45.00 \$47.03	K	31% 31%	\$31.05	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWOIADTLDGC-I VAWOIADTLDGC-K	SEL VA-WOI-AD-TL-D-G-C ) SEL VA-WOI-AD-TL-D-G-C )		\$47.03 \$49.15	K	31%	\$32.45 \$33.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VAWOIADTLDPC	SEL VA-WOI-AD-TL-D-G-C ) SEL VA-WOI-AD-TL-D-P-C )		\$48.00	K	31% 31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOIADTLDPC-I	SEL VA-WOI-AD-TL-D-P-C)		\$50.16	K	31%	\$34.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOIADTLDPC-K VAWOIADTLSSD3PF	SEL VA-WOI-AD-TL-D-P-C ) SEL: VA-WOI-AD-TLSS-D-3P-F		\$52.44 \$139.39	K	31% 31%	\$36.18 \$96.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE 00 EMC SELECT CARAHSOFT
	VAWOIADTLSSDPF	SEL: VA-WOI-AD-TLSS-D-P-F		\$52.80	K	31% 31%	\$96.18 \$36.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VAWOIADTLSSU3PF	SEL: VA-WOI-AD-TLSS-U-3P-F SEL: VA-WOI-AD-TLSS-U-P-F		\$223.61 \$84.70	K	31% 31%	\$154.29 \$58.44	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT

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					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY UPG	RADE PRICE						
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	. THIRD PARTY PRODUCT PARTNER
5	VAWOIADTLU2GC	SEL VA-WOI-AD-TL-U-2G-C ) SEL VA-WOI-AD-TL-U-2G-C )		\$135.36 \$141.45	K	31% 31%	\$93.40 \$97.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
5	VAWOIADTLU2GC-K	SEL VA-WOI-AD-TL-U-2G-C )		\$147.49	K		\$101.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VAWOIADTLU2PC	SEL VA-WOI-AD-TL-U-2P-C)		\$144.76	K	31% 31%	\$99.88	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 VMWARE
5	VAWOIADTLU2PC-I VAWOIADTLU2PC-K	SEL VA-WOI-AD-TL-U-2P-C ) SEL VA-WOI-AD-TL-U-2P-C )		\$151.27 \$158.21	K K	31% 31%	\$104.38 \$109.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE 00 VMWARE
5	VAWOIADTLU3GC	SEL VA-WOI-AD-TL-U-3G-C )		\$190.08	K	31% 31%	\$131.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
5	VAWOIADTLU3GC-I VAWOIADTLU3GC-K	SEL VA-WOLAD-TL-U-3G-C ) SEL VA-WOLAD-TL-U-3G-C )		\$198.63 \$207.25	K	31%	\$137.05 \$143.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE
5	VAWOIADTLU3PC	SEL VA-WOI-AD-TL-U-3P-C )		\$203.28	K	31% 31%	\$140.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VAWOIADTLU3PC-I VAWOIADTLU3PC-K	SEL VA-WOI-AD-TL-U-3P-C ) SEL VA-WOI-AD-TL-U-3P-C )		\$212.43 \$221.81	K	31% 31%	\$146.58 \$153.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VAWOIADTI LIGC	SEL VA-WOI-AD-TL-U-G-C )			K	31%	\$153.05 \$49.68	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
5	VAWOIADTI LIGC-I	SEL VA-WOI-AD-TL-U-G-C ) SEL VA-WOI-AD-TL-U-G-C )		\$72.00 \$75.24	K	31% 31%	\$49.68 \$51.92	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VAWOIADTLUGC-K VAWOIADTLUPC	SEL VA-WOI-AD-TL-U-G-C ) SEL VA-WOI-AD-TL-U-P-C )		\$78.53 \$77.00	K	31% 31%	\$54.19 \$53.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VAWOIADTLUPC-I	SEL VA-WOI-AD-TL-U-P-C)		\$80.47	K	31% 31%	\$55.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VAWOIADTLUPC-K VAWOIADTSD2PC	SEL VA-WOI-AD-TL-U-P-C ) SEL VA-WOI-AD-TS-D-2P-C )		\$83.90 \$90.24	K	31% 31%	\$57.89 \$62.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VAWOIADTSD2PC-I	SEL VA-WOLAD-TS-0-2P-C ) SEL VA-WOLAD-TS-0-2P-C )		\$94.30	K	31% 31%	\$65.07 \$67.93	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWOIADTSD2PC-K	SEL VA-WOI-AD-TS-D-2P-C )		\$98.45	K	31%	\$67.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE 00 VMWARE
	VAWOIADTSD3GC VAWOIADTSD3GC-I	SEL VA-WOI-AD-TS-D-3G-C ) SEL VA-WOI-AD-TS-D-3G-C )		\$118.80 \$124.15	K	31% 31%	\$81.97 \$85.66	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE
	VAWOIADTSD3GC-K	SEL VA-WOI-AD-TS-D-3G-C )		\$129.87	K	31% 31%	\$89.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOSATLSSD3PF VAWOSATLSSDGC	SEL: VA-WOS-A-TLSS-D-3P-F SEL VA-WOS-A-TLSS-D-G-C )		\$96.80 \$30.90	K	31%	\$66.79 \$21.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 EMC SELECT CARAHSOFT 00 VMWARE
	VAWOSATLSSDGC-I	SEL VA-WOS-A-TLSS-D-G-C )		\$32.29	K	31% 31%	\$22.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VAWOSATLSSDGC-K VAWOSATLSSDBC	SEL VA-WOS-A-TLSS-D-G-C ) SEL VA-WOS-A-TLSS-D-P-C )		\$33.75 \$33.00	K	31% 31%	\$23.29 \$22.77	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	VAWOSATLSSDPC-I	SEL VA-WOS-A-TLSS-D-P-C ) SEL VA-WOS-A-TLSS-D-P-C )		\$34.49	K	31%	\$23.80	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	VAWOSATLSSDPC-K	SEL VA-WOS-A-TLSS-D-P-C)		\$36.05	K	31% 31%	\$24.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VAWOSATLSSDPF VAWOSATLSSU3PF	SEL: VA-WOS-A-TLSS-D-P-F SEL: VA-WOS-A-TLSS-U-3P-F		\$36.30 \$156.75	K	31% 31%	\$25.05 \$108.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VAWOSATLSSUGC	SEL VA-WOS-A-TLSS-U-G-C )		\$49.45	K	31% 31%	\$34.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VAWOSATLSSUGC-I VAWOSATI SSUGC-K	SEL VA-WOS-A-TLSS-U-G-C ) SEL VA-WOS-A-TLSS-U-G-C )		\$51.68 \$53.98	K	31%	\$35.66 \$37.25	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	VAWOSATLSSUPC	SEL VA-WOS-A-TLSS-U-P-C )		\$54.00	K	31% 31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VAWOSATLSSUPC-I	SEL VA-WOS-A-TLSS-U-P-C ) SEL VA-WOS-A-TLSS-U-P-C )		\$56.43	K	31% 31%	\$38.94 \$40.68	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWOSATLSSUPC-K	SEL VA-WOS-A-TLSS-U-P-C ) SEL -VA-WOS-A-TLSS-U-P-C )		\$58.96 \$59.40	K	31%	\$40.68 \$40.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VAWOSATLSSUPF VAWPDADTLSSDPF	SEL: VA-WOS-A-TLSS-U-P-F SEL: VA-WPD-AD-TLSS-D-P-F		\$10.01	ĸ	31% 31%	\$6.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VAWSAPLLADUGC VAWSAPLLADUGC-I	SEL VA-WSD-WS-PLAUG-C ) SEL VA-WSA-PLLA-D-UG-C )		\$55.50 \$58.00	K	31% 31%	\$38.30 \$40.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VAWSAPLLADUGC-K	SEL VA-WSA-PLLA-D-UG-C )		\$49.76	K	31%	\$34.33	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.	00 VMWARE
	VAWSAPLLAULIGG	SEL VA-WOA-PLL-A-D-C ) SEL VA-WSA-PLL-A-U-UG-C )		\$122.50	K	31% 31%	\$84.53 \$88.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VAWSAPLLAUUGC-I	SEL VA-WSA-PLLA-U-UG-C )		\$128.01 \$117.61	K	31%	\$88.33	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 VMWARE 00 VMWARE
	VAWSAPLLAUUGC-K VAWSDWAPLAUGC	SEL VA-WSA-PLLA-U-UG-C ) SEL VA-WAOA-PLL-U-UG-C )		\$176.50	ĸ	31% 31%	\$81.15 \$121.79	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	VAWSDWAPLAUGC-I VAWSDWAPLAUGC-K	SEL VA-WSD-WA-PLAUG-C ) SEL VA-WSD-WA-PLAUG-C )		\$184.44	K	31% 31%	\$127.26 \$132.96	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VAWSDWSPLAUGC-K VAWSDWSPLAUGC	SEL VA-WSD-WA-PLAUG-C ) SEL VA-WAOS-PLL-D-UG-C )		\$192.69 \$55.50	K K	31%	\$132.96 \$38.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VAWSDWSPLAUGC-I	SEL VA-WSD-WS-PLAUG-C )		\$58.00	ĸ	31% 31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VAWSDWSPLAUGC-K V-BMS-PL-DV2-F	SEL VA-WSD-WS-PLAUG-C ) SEL: V-BMS-PL-DV2-F		\$60.64 \$90.00	K	31% 31%	\$41.84 \$62.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VBMSSBCLDDV21YF	SEL: V-BMS-SB-CLDDV2-1Y-F		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VBMSSBCLDDV22YF	SEL: V-BMS-SB-CLDDV2-2Y-F		\$150.00	K	31% 31% 31% 31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 VMWARE
	VBMSSBCLDDV23YF VBMSSBDCLDDV21YF	SEL: V-BMS-SB-CLDDV2-3Y-F SEL: V-BMS-SBDCLDDV2-1Y-F		\$225.00 \$87.00	K	31%	\$155.25 \$60.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VBMSSBDCLDDV22YF	SEL: V-BMS-SBDCLDDV2-2Y-F		\$174.00	K	31% 31%	\$120.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VBMSSBDCLDDV23YF VBMSSBOPDV21YF	SEL: V-BMS-SBDCLDDV2-3Y-F SEL: V-BMS-SB-OP-DV2-1Y-F		\$261.00 \$63.00	K	31%	\$180.09 \$43.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VBMSSBOPDV22YF	SEL: V-BMS-SB-OP-DV2-2Y-F		\$126.00	K	31% 31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VBMSSBOPDV23YF VC-EPIC-F	SEL: V-BMS-SB-OP-DV2-3Y-F SEL: VC-EPIC-F		\$189.00 \$67,925.00	K	31% 31%	\$130.41 \$46,868.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VCS6-FND-F	SEL: VCS6-END-E		\$1 688 50	K	31%	\$1 165 07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VCS6FNDSTDUGF	SEL: VCS6-END-STD-LIG-E		\$5,614.40	K	31% 31%	\$3,873,94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	VCS6-STD-F VCS7FNDC	SEL: VCS6-STD-F SEL VCS7-FND-C)		\$6,792.50 \$1,535.00	K	31% 31%	\$4,686.83 \$1,059.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VCS7FNDC-I	SEL VCS7-FND-C		\$1,795.95	K	31%	\$1,239.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VCS7FNDC-K	SEL VCS7-FND-C )		\$1.804.32	K	31% 31%	\$1,244,98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VCS7FNDSTDUGC VCS7FNDSTDUGC-I	SEL VCS7-FND-STD-UG-C ) SEL VCS7-FND-STD-UG-C		\$5,104.00 \$5,971.68	K	31%	\$3,521.76 \$4,120.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VCS7FNDSTDUGC-K	SEL VCS7-FND-STD-UG-C )		\$6,010.57	ĸ	31% 31%	\$4 147 29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VCS7STDC VCS7STDC-I	SEL VCS7-STD-C ) SEL VCS7-STD-C		\$6.175.00 \$7,224.75	K	31% 31%	\$4.260.75 \$4,985.08	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VCS7STDC-K	SEL VCS-STD-C ) SEL: VC-SRM1-4EPL-UG-F		\$7.274.75	K	31% 31%	\$5.019.58	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VCSRM14EPLUGF	SEL: VC-SRM1-4EPL-UG-F		\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	VCSRM825EC VCSRM825EC-I	SEL VC-SRM8-25E-C ) SEL VC-SRM8-25E-C )		\$12.750.00 \$14,917.50	K	31% 31%	\$8.797.50 \$10,293.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	0 VMWARE 0 VMWARE
	VCSRM825EC-K	SEL VC-SRM8-25E-C)		\$15,055.16	К	31%	\$10,388.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VC-SRM8-25E-F VCSRM825EUGC	SEL: VC-SRM8-25E-F SEL VC-SRM8-25SE-UG-C )		\$14,025.00 \$8,498.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$9,677.25 \$5,863.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VCSRM825EUGC-I	SEL VC-SRM8-25SE-UG-C )		\$9,942.66	K	31%	\$6,860.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VCSRM825EUGC-K VCSRM825SC	SEL VC-SRM8-25SE-UG-C ) SEL VC-SRM8-25S-C )		\$9,998.47	K	31%	\$6,898.94	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VCSRM825SC-I	SEL VC-SRM8-25S-C )		\$5,025.00 \$5.879.25	K	31%	\$3,467.25 \$4,056.68	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VCSRM825SC-K	SEL VC-SRM8-25S-C)		\$5,918.63	K	31%	\$4,083.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VCSRM825SEUGF VC-SRM8-25S-F	SEL: VC-SRM8-25SE-UG-F SEL: VC-SRM8-25S-F		\$9,347.80 \$5,527.50	K	31% 31%	\$6,449.98 \$3,813.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VIPRARCH250TB	SELECT 250TB VIPR Archl ic Sn/Pro		\$104 763 00	K	31% 31%	\$72 286 47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 FMC SELECT NTP SOFTWARE
	VLM10GS-HA-EMC3Y VLM10GS-HA-EMC5Y	SEL KEMP VLM-10G EMC HA 3Y Subscription SEL KEMP VLM-10G EMC HA 5Y Subscription		\$49,230.77 \$82,046,15	K	31%	\$33,969.23 \$56,611.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 EMC SELECT KEMP
	VLM3000-HA-EMC3Y	SEL KEMP VLM-3000 EMC HA 3Y Bundle		\$48,369.23	K	31% 31%	\$33,374.77	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 EMC SELECT KEMP
	VLM3000-HA-EMC5Y	SEL KEMP VLM-3000 EMC HA 5Y Bundle		\$68,369.23	K	31%	\$47,174.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 EMC SELECT KEMP
	VMTE-100GB-AN-D VMTE-100GB-AP-D	SEL Solunk VM Term SSup 21-100GB/davAN SEL Splunk VM Term SSup 21-100GB/dayAP		\$11.538.46 \$13,846.15	K	31% 31%	\$7.961.54 \$9,553.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 EMC SELECT SPLUNK 00 EMC SELECT SPLUNK
	VMTE-100GB-EM-D	SEL Splunk VM Term SSup 21-100GB/davEM		\$10.615.38	K	31%	\$7.324.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 EMC SELECT SPLUNK
	VMTE-100GB-US-D	SEL Splunk VM Term SSup 21-100GB/dayUS		\$9,230.77	K	31% 31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		DO EMC SELECT SPLUNK
	VMTE-101GB-AN-D VMTE-101GB-AP-D	SEL Solunk VM Term SSup 101+GB/davAN SEL Splunk VM Term SSup 101+GB/davAP		\$26.899.04 \$32,278.85	K	31% 31%	\$18.560.34 \$22,272.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 EMC SELECT SPLUNK 00 EMC SELECT SPLUNK
	VMTE-101GB-EM-D	SEL Solunk VM Term SSup 101+GB/davEM SEL Splunk VM Term SSup 101+GB/davEM		\$24.747.12 \$21,519.23	K	31% 31%	\$17.075.51 \$14,848.27	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 EMC SELECT SPLUNK
	VMTE-101GB-US-D VMTE-20GB-AN-D	SEL Splunk VM Term SSup 101+GB/dayUS SEL Splunk VM Term SSup 6 20/G/dayAN		\$21,519.23 \$5.769.23	K	31%	\$14,848.27	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.	00 EMC SELECT SPLUNK 00 EMC SELECT SPLUNK
	VMTE-20GB-AP-D	SEL Solunk VM Term SSup 6-20GB/davAN SEL Splunk VM Term SSup 6-20GB/davAP		\$5.769.23 \$6,923.08	K	31% 31%	\$3.980.77 \$4,776.93	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00 \$0.00	\$0.0 \$0.0	00 EMC SELECT SPLUNK 00 EMC SELECT SPLUNK
	VMTE-20GB-EM-D	SEL Splunk VM Term SSup 6-20GB/dayEM		\$5,307.69	К	31% 31%	\$3,662.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 EMC SELECT SPLUNK
	VMTE-20GB-US-D VMTE-5GB-AN-D	SEL Splunk VM Term SSup 6-20GB/dayUS SEL Splunk VM Term SSup 1-5GB/dayAN		\$4,615.38 \$2,884.62	K	31%	\$3,184.61 \$1,990.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 EMC SELECT SPLUNK 00 EMC SELECT SPLUNK
	VMTE-5GB-AP-D	SEL Splunk VM Term SSup 1-5GB/dayAP		\$3,461.54	ĸ	31% 31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 EMC SELECT SPLUNK
	VMTE-5GB-EM-D	SEL Splunk VM Term SSup 1-5GB/dayEM		\$2,653.85	K	31% 31%	\$1,831.16	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0. \$0.	00 EMC SELECT SPLUNK

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AND	SKU	DESCRIPTION	Model Sub	EMC LIST		NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT	BASIC MNT I D	WTY UPG ENH TO	WTY UPG BASIC TO PS	RENEWAL	THIRD PARTY PRODUCT PARTNER
.,.		DECOME NOW	sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	to.to and EP	LP LP	ENH LP	KEILIVAL	
	VMTG-100GB-AN-D VMTG-100GB-AP-D	SEL Solunk VM Term PSup 21-100GB/davAN SEL Splunk VM Term PSup 21-100GB/dayAP		\$13.846.15 \$16,615.38	K	31% 31%	\$9.553.84 \$11,464.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT SPLUNK 00 EMC SELECT SPLUNK
	VMTG-100GB-EM-D	SEL Solunk VM Term PSup 21-100GB/davEM		\$12,738,46	K	31%	\$8,789,54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT SPLUNK
	VMTG-100GB-US-D	SEL Splunk VM Term PSup 21-100GB/dayUS		\$11,076.92	K	31% 31%	\$7,643.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 EMC SELECT SPLUNK
	VMTG-101GB-AN-D VMTG-101GB-AP-D	SEL Splunk VM Term PSup 101+GB/dayAN SEL Splunk VM Term PSup 101+GB/dayAP		\$32,278.85 \$38,734.62	K	31% 31%	\$22,272.41 \$26,726.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT SPLUNK 00 EMC SELECT SPLUNK
	VMTG-101GB-EM-D VMTG-101GB-US-D	SEL Splunk VM Term PSup 101+GB/dayEM		\$29,696.54 \$25,823.08	K	31%	\$20,490.61 \$17,817.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 EMC SELECT SPLUNK 00 EMC SELECT SPLUNK
	VMTG-101GB-US-D	SEL Splunk VM Term PSup 101+GB/dayUS		\$25,823.08	K	31% 31%	\$17,817.93	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT SPLUNK
	VMTG-20GB-AN-D VMTG-20GB-AP-D	SEL Splunk VM Term PSup 6-20GB/dayAN SEL Splunk VM Term PSup 6-20GB/dayAP		\$6,923.08 \$8.307.69	K	31% 31%	\$4,776.93 \$5,732.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT SPLUNK 00 EMC SELECT SPLUNK
	VMTG-20GB-AP-D VMTG-20GB-EM-D	SEL Splunk VM Term PSup 6-20GB/dayEM		\$6,369.23	K	31%	\$4,394.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 EMC SELECT SPLUNK
	VMTG-20GB-US-D	SEL Splunk VM Term PSup 6-20GB/dayUS		\$5,538.46	K	31%	\$3,821.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT SPLUNK
	VMTG-5GB-AN-D VMTG-5GB-AP-D	SEL Splunk VM Term PSup 1-5GB/dayAN SEL Splunk VM Term PSup 1-5GB/dayAP		\$3,461.54 \$4,153.85	K	31% 31%	\$2,388.46 \$2.866.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 EMC SELECT SPLUNK 00 EMC SELECT SPLUNK
	VMTG-5GB-EM-D	SEL Splunk VM Term PSup 1-5GB/dayEM		\$3,184.62	K		\$2,000.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 EMC SELECT SPLONK
	VMTG-5GB-US-D	SEL Splunk VM Term PSup 1-5GB/dayUS		\$2,769.23	K	31% 31%	\$1,910.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT SPLUNK
	V-PS-AWC-OP-SP-F V-PS-AWV-SP-F	SEL: V-PS-AWC-OP-SP-F SEL: V-PS-AWV-SP-F		\$1,000.00	K	31%	\$690.00 \$345.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	V-PS-CERT-TCP-E	SEL: V-PS-CERT-TCP-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	V-PS-CERT-TOPE-F V-PS-CERT-TP-F	SEL: V-PS-CERT-TOPE-F SEL: V-PS-CERT-TP-F		\$1.100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	V-PS-CERT-TP-F	SEL: V-PS-CERT-TP-F SEL: V-PS-MCC-BMS-SP-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	V-PS-MCC-BMS-SPF V-PS-MCC-MBS-SPF	SEL: V-PS-MCC-BMS-SP-F		\$1.000.00	K	31% 31%	\$690.00 \$1,138.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	V-PS-MCMCLDHZSPF	SEL: V-PS-MCM-CLD-HZ-SP-F		\$4.400.00	K	31%	\$3.036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	V-PS-MCM-CLDSPF	SEL: V-PS-MCM-CLD-SP-F		\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	V-PS-MCM-OPHZSPF V-PS-MCM-OP-SP-F	SEL: V-PS-MCM-OP-HZ-SP-F SEL: V-PS-MCM-OP-SP-F		\$5.500.00 \$3.850.00	K	31% 31%	\$3.795.00 \$2.656.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE 00 EMC SELECT CARAHSOFT
	V-PS-SC-CLD-SP-F	SEL: V-PS-SC-CI D-SP-E		\$5.000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	V-PS-SC-OP-SP-F V-PS-SVR-MIGSPF	SEL: V-PS-SC-OP-SP-F SEL: V-PS-SVR-MIG-SP-F		\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	V-PS-SVR-MIGSPF V-PS-TRN-BTCMP-F	SEL: V-PS-SVR-MIG-SP-F SEL: V-PS-TRN-BTCMP-F		\$550.00 \$2,750.00	K	31% 31%	\$379.50 \$1,897.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 EMC SELECT CARAHSOFT
	V-PS-TRN-EXP-F	SEL: V-PS-TRN-EXP-F		\$1,100,00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	V-PS-TRN-PROAWF	SEL: V-PS-TRN-PRO-AW-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 EMC SELECT CARAHSOFT
	V-PS-TRNPUTCPAWF V-PS-TRN-PUTCPF	SEL: V-PS-TRN-PU-TCP-AW-F SEL: V-PS-TRN-PU-TCP-F		\$1,100.00 \$2,200.00	K	31% 31%	\$759.00 \$1,518.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	V-PS-TRNPUTOPAWF	SEL: V-PS-TRN-PU-TOP-AW-F		\$1,100,00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	V-PS-TRN-PUTPAWF	SEL: V-PS-TRN-PU-TP-AW-F		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	V-PS-TRN-PU-TP-F V-PS-VCB-CLD-S-F	SEL: V-PS-TRN-PU-TP-F SEL: V-PS-VCB-CLD-SP-F		\$2,200.00 \$6,000.00	K	31% 31%	\$1,518.00 \$4,140.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 VMWARE
	V-PS-VCB-OP-SP-F	SEL: V-PS-VCB-OP-SP-F SEL: V-PS-VMW-WKS-SP-F		\$9,500,00	K	31%	\$6 555 00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 VMWARE
	V-PS-VMW-WKS-SPF	SEL: V-PS-VMW-WKS-SP-F		\$27,500.00	K	31% 31%	\$18,975.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18AADOADV2UGF VR18AADOENT2UGF	SEL: VR18-AADO-ADV2-UG-F SEL: VR18-AADO-ENT2-UG-F		\$7,024.60 \$4,404.40	K	31% 31%	\$4,846.97 \$3,039.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VR18AADOENTUGF	SEL: VR18-AADO-EN12-0G-F		\$1,040.60	K	31%	\$3,039.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18ADVENTUGF	SEL: VR18-ADV-ENT-UG-F		\$1.870.00	K	31%	\$1,290,30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18-ADV-F	SEL: VR18-ADV-F		\$7,089.50	K	31%	\$4,891.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18BCLCADVUGF VR18BCLCENTUGF	SEL: VR18-BCLC-ADV-UG-F SEL: VR18-BCLC-ENT-UG-F		\$4.065.60 \$5,880.60	K	31% 31%	\$2.805.26 \$4,057.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VR18BCLOADVUGF	SFL: VR18-BCLO-ADV-LIG-F		\$1 573 00	K	31%	\$1 085 37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18BCLOENTUGF	SEL: VR18-BCLO-ENT-UG-F		\$3,388.00	K	31%	\$2,337.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18-ENT-F VR18LI4CADVUGF	SEL: VR18-ENT-F SEL: VR18-LI4C-ADV-UG-F		\$8.739.50 \$5,929.00	K	31% 31%	\$6.030.26 \$4,091.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VR18LI4CENTUGF VR18LI4CSTDUGF	SEL: VR18-LI4C-ENT-UG-F SEL: VR18-LI4C-STD-UG-F		\$7.744.00	K	31%	\$5.343.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VR18LI4CSTDUGF	SEL: VR18-LI4C-STD-UG-F		\$2,783.00	K	31%	\$1,920.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18LI4OADVUGF VR18LI4OENTUGF	SEL: VR18-LI4O-ADV-UG-F SEL: VR18-LI4O-ENT-UG-F		\$1,567.50 \$3.382.50	K	31% 31%	\$1,081.58 \$2,333.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VR18LI4OSTD2UGF	SEL: VR18-LI40-STD2-UG-F		\$3,073.40	K	31%	\$2,120.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 EMC SELECT CARAHSOFT
	VR18OADCADVUGF	SEL: VR18-OADC-ADV-UG-F		\$4,368.10	K	31%	\$3,013.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18OADCENTUGF VR18OADCSTDUGF	SEL: VR18-OADC-ENT-UG-F SEL: VR18-OADC-STD-UG-F		\$6,183.10 \$1,222.10	K	31% 31%	\$4,266.34 \$843.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VR18OADOADV2UGF	SEL: VR18-OADO-ADV2-UG-F		\$7,024.60	K	31%	\$4,846.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18OADOENTUGF	SEL: VR18-OADO-ENT-UG-F		\$1,040.60	K	31%	\$718.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 EMC SELECT CARAHSOFT
	VR18OADOSTD2UGF VR18OCSPUPRO	SEL: VR18-OADO-STD2-UG-F SEL VR18-OC-S-P-U-PRO )		\$732.60 \$986.00	K	31% 31%	\$505.49 \$680.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR180ENOAAM3UGF	SEL: VR18-OENO-AAM3-UG-F		\$7,304.00	K	31%	\$5,039.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR180EN0ENT3UGF	SEL: VR18-OENO-ENT3-UG-F		\$7,242.40	K	31%	\$4,997.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR180ENOSAM4UGF VR180ICADVUGF	SEL: VR18-OENO-SAM4-UG-F SEL: VR18-OIC-ADV-UG-F		\$4,370.30 \$5,311.90	K	31% 31%	\$3,015.51 \$3,665.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VR180ICENTUGF	SEL: VR18-OIC-ENT-UG-F		\$7,126.90		31%	\$4,917.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18OICSTDUGF	SEL: VR18-OIC-STD-UG-F		\$2.165.90		31%	\$1.494.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18OSCSPUPRO VR18OSTCADVUGF	SEL VR18-OSC-S-P-U-PRO ) SEL: VR18-OSTC-ADV-UG-F		\$1,188.00 \$6.243.60	K	31% 31%	\$819.72 \$4.308.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 EMC SELECT CARAHSOFT
	VR18OSTCENTUGF	SEL: VR18-OSTC-ENT-UG-F		\$8,058.60	K	31%	\$5,560,43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18OSTCSTDUGF	SEL: VR18-OSTC-STD-UG-F		\$3.097.60	K	31%	\$2.137.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18OSTVADVUGF VR18OSTVCADVUGF	SEL: VR18-OSTV-ADV-UG-F SEL: VR18-OSTVC-ADV-UG-F		\$3,908.30 \$6.848.60	K	31% 31%	\$2,696.73 \$4,725.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VR18OSTVCENTUGF	SEL: VR18-OSTVC-ENT-UG-F		\$8,675.70	K	31%	\$5,986.23 \$2,576.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18OSTVCSTDUGF	SEL: VR18-OSTVC-STD-UG-F		\$3.733.40	K	31%	\$2.576.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18OSTVENTUGF VR18OSTVSTDUGF	SEL: VR18-OSTV-ENT-UG-F SEL: VR18-OSTV-STD-UG-F		\$5,723.30 \$762.30	K	31% 31%	\$3,949.08 \$525.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VR18STDADVUGF	SEL: VR18-STD-ADV-UG-F		\$3,146.00	K	31%	\$2,170.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18STDENTUGF	SEL: VR18-STD-ENT-UG-F		\$4,961,00	K	31%	\$3,423.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR18-STD-F VR19AAM3C	SEL: VR18-STD-F SEL VR19-AAM3-C)		\$4,229.50 \$21,700.00	K	31%	\$2,918.36 \$14.973.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR19AAM3C-I	SEL VR19-AAM3-C)		\$25,389.00	K	31% 31%	\$17,518.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VR19AAM3C-K	SELVR19-AAM3-C)		\$23,852,10	K	31%	\$16,457,95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VR19ADOADV2UC VR19ADOADV2UC-I	SEL VR19-ADO-ADV2-U-C )		\$7,650.00	K	31%	\$5,278.50	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VR19ADOADV2UC-K	SEL VR19-ADO-ADV2-U-C ) SEL VR19-ADO-ADV2-U-C )		\$8,950.50 \$8,403.66	K	31% 31%	\$6,175.85 \$5,798.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VR19ADOENT2UC	SEL VR19-ADO-ENT2-U-C ) SEL VR19-ADO-ENT2-U-C )		\$5,195.00	K	31%	\$3,584.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VR19ADOENT2UC-I VR19ADOENT2UC-K	SEL VR19-ADO-ENT2-U-C ) SEL VR19-ADO-ENT2-U-C )		\$6,078.15 \$5,710.91	K	31%	\$4,193.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE 00 VMWARE
	VR19ADV2C	SEL VR19-ADV2-C )		\$5,710.91	K	31% 31%	\$3,940.53 \$10,094.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE
	VR19ADV2C-I	SEL VR19-ADV2-C)		\$17,117.10	K	31%	\$11,810.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VR19ADV2C-K VR19ADVC	SEL VR19-ADV2-C ) SEL VR19-ADV-C )		\$16.056.36 \$7,315.00	K	31% 31%	\$11.078.89 \$5,047.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE
	VR19ADVC-I	SELVR19-ADV-C)		\$8,558,55	K	31%	\$5,905,40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VR19ADVC-K	SELVR19-ADV-C)		\$8,046,06	K	31%	\$5 551 78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VR19ADVENTUGC	SEL VR19-ADV-ENT-UG-C ) SEL VR19-ADV-ENT-UG-C )		\$1.850.00 \$2,164.50	K	31% 31%	\$1.276.50 \$1,493.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VR19ADVENTUGC-I VR19ADVENTUGC-K	SEL VR19-ADV-ENT-UG-C ) SEL VR19-ADV-ENT-UG-C )		\$2,164.50 \$2.034.76	K	31%	\$1,493.51 \$1.403.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VR19AOENTUGC	SEL VR19-AO-ENT-UG-C )		\$1,475.00	K	31%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VR19AOENTUGC-I	SEL VR19-AO-ENT-UG-C )		\$1.725.75	K	31%	\$1.190.77 \$1,117.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	VR19AOENTUGC-K VR19ENT2C	SEL VR19-AO-ENT-UG-C ) SEL VR19-ENT2-C )		\$1,619.94 \$17,790.00	K	31% 31%	\$1,117.76 \$12,275.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VR19ENT2C-I	SEL VR19-ENT2-C)		\$20,814.30	K	31%	\$14,361.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VR19ENT2C-K	SEL VR19-ENT2-C)		\$19,560.86	K	31% 31%	\$13,496.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
	VR19ENT3C VR19ENT3C-I	SEL VR19-ENT3-C ) SEL VR19-ENT3-C )		\$26,685.00 \$31,221.45	K	31% 31%	\$18,412.65 \$21,542.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VR19ENT3C-K	SEL VR19-ENT3-C )		\$29,359,18	K	31%	\$20,257.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE

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					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPG	RADE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VR19ENTC	SEL VR19-ENT-C )		\$8.895.00	К	31%	\$6.137.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19ENTC-I VR19ENTC-K	SEL VR19-ENT-C ) SEL VR19-ENT-C )		\$10,407.15 \$9.762.55	K	31% 31%	\$7,180.93 \$6.736.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
5	VR19LI8ADVUGC	SEL VR19-EN1-C ) SEL VR19-LI8-ADV-UG-C )		\$6,195.00	K	31%	\$4,274.55	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 VMWARE
5	VR19LI8ADVUGC-I	SEL VR19-LI8-ADV-UG-C )		\$7,248.15	K	31%	\$5,001.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19LI8ADVUGC-K VR19LI8CENUGC	SEL VR19-LI8-ADV-UG-C ) SEL VR19-LI8C-EN-UG-C )		\$6,812.33 \$7,960.00	K	31% 31%	\$4,700.51 \$5,492.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
5	VR19LI8CENUGC-I	SEL VR19-LI8C-EN-UG-C )		\$9,313.20	K	31%	\$6,426.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19LI8CENUGC-K VR19LI8CSTUGC	SEL VR19-LI8C-EN-UG-C ) SEL VR19-LI8C-ST-UG-C )		\$8,761.26 \$2,695.00	K	31% 31%	\$6,045.27 \$1,859.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
5	VR19LI8CSTLIGC-I	SEL VR19-LIBC-ST-UG-C) SEL VR19-LIBC-ST-UG-C)		\$3 153 15	K	31% 31%	\$2,175,67	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
5	VR19LI8CSTUGC-K	SEL VR19-LI8C-ST-UG-C )		\$3,175.76 \$3,740.00	K	31%	\$2,191.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19LI8ENTUGC VR19LI8ENTUGC-I	SEL VR19-LI8-ENT-UG-C ) SEL VR19-LI8-ENT-UG-C )		\$4 375 80	K	31% 31%	\$2,580.60 \$3,019.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
5	VR19LI8ENTUGC-K VR19LI8OADVUC	SEL VR19-LI8-ENT-UG-C ) SEL VR19-LI8O-ADV-U-C )		\$4,108.85 \$1,915.00	K	31% 31%	\$2,835.11	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 VMWARE
5	VR19LI8OADVUC-I	SEL VR19-LI8O-ADV-U-C ) SEL VR19-LI8O-ADV-U-C )		\$1,915.00 \$2,240.55	K	31%	\$1,321.35 \$1,545.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VR19LI8OADVUC-K	SEL VR19-LI8O-ADV-U-C )		\$2,106.28	K	31% 31%	\$1,453.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
5	VR19LI8STD2UC	SEL VR19-LIB-STD2-U-C )		\$3,124.00 \$3.655.08	K	31%	\$2,155.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19LI8STD2UC-I VR19LI8STD2UC-K	SEL VR19-LI8-STD2-U-C ) SEL VR19-LI8-STD2-U-C )				31% 31%	\$2.522.01 \$2,540.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VR19OACADVUGC VR19OACADVUGC-I	SEL VR19-OAC-ADV-UG-C ) SEL VR19-OAC-ADV-UG-C )		\$4.665.00 \$5,458.05	K	31% 31%	\$3.218.85 \$3,766.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
5	VR19OACADVUGC-K	SEL VR19-OAC-ADV-UG-C )		\$5,430.00	K	31% 31%	\$3.540.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19OACENTUGC	SEL VR19-OAC-ENT-UG-C )		\$6,450.00	K	31%	\$4,450.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
5	VR19OACENTUGC-I VR19OACENTUGC-K	SEL VR19-OAC-ENT-UG-C ) SEL VR19-OAC-ENT-UG-C )		\$7.546.50 \$7.091.26	K	31% 31%	\$5.207.09 \$4.892.97	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
5	VR19OADADV2UC	SEL VR19-OAD-ADV2-U-C )		\$7.650.00	K	31% 31%	\$5.278.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19OADADV2UC-I VR19OADADV2UC-K	SEL VR19-OAD-ADV2-U-C ) SEL VR19-OAD-ADV2-U-C )		\$8,950.50 \$8,403.66	K	31%	\$6,175.85 \$5,798.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
5	VR19OADSTDUGC	SEL VR19-OAD-STD-UG-C ) SEL VR19-OAD-STD-UG-C )		\$1,276.00	K	31%	\$880.44 \$1,030.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19OADSTDUGC-I VR19OADSTDUGC-K	SEL VR19-OAD-STD-UG-C ) SEL VR19-OAD-STD-UG-C )		\$1,492.92 \$1,505.52	K	31% 31%	\$1,030.11 \$1,038.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
5	VR19OASTD2UGC	SEL VR19-OA-STD2-UG-C )		\$995.50	ĸ	31%	\$686.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19OASTD2UGC-I VR19OASTD2UGC-K	SEL VR19-0A-STD2-UG-C ) SEL VR19-0A-STD2-UG-C )		\$1,164.74 \$1,176.07	K	31% 31%	\$803.67 \$811.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 VMWARE
5	VR19OAS1D20GC-K	SEL VR19-OD-ENT-UG-C )		\$1,475.00	K	31%	\$1.017.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19ODENTUGC-I	SEL VR19-OD-ENT-UG-C ) SEL VR19-OD-ENT-UG-C )		\$1,725.75 \$1,619.94	K	31% 31%	\$1,190.77 \$1,117.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VR19ODENTUGC-K VR19OECENTPUC	SEL VR19-OD-ENT-UG-C ) SEL VR19-OEC-ENTP-U-C )		\$1,619.94	K	31%	\$3,201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
5	VR19OECENTPUC VR19OECENTPUC-I	SEL VR19-OEC-ENTP-U-C ) SEL VR19-OEC-ENTP-U-C )		\$4,640.00 \$5,428.80	K	31% 31%	\$3,201.60 \$3,745.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VR19OECENTPUC-K VR19OOAAM3UGC	SEL VR19-OEC-ENTP-U-C ) SEL VR19-OO-AAM3-UG-C )		\$5,102.99 \$8,405.00	K	31% 31%	\$3,521.06 \$5,799.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VR1900AAM3UGC-I	SEL VR19-OO-AAM3-UG-C )		\$9,833.85	K	31%	\$6,785.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR1900AAM3UGC-K	SEL VR19-OO-AAM3-UG-C ) SEL VR19-OO-ENT3-UG-C )		\$9.261.91	K	31% 31%	\$6.390.72 \$5,802.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VR19O0ENT3UGC	SEL VR19-00-EN13-UG-C ) SEL VR19-00-EN13-UG-C )		\$8,410.00 \$9,839.70	K	31%	\$6,789.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
5	VR19O0ENT3UGC-I VR19O0ENT3UGC-K	SEL VR19-OO-ENT3-UG-C ) SEL VR19-OO-ENT3-UG-C )		\$9.839.70 \$9,261.91	K	31% 31%	\$6,390,72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
5	VR19OOSAM4UGC VR19OOSAM4UGC-I	SEL VR19-OO-SAM4-UG-C ) SEL VR19-OO-SAM4-UG-C )		\$4.741.00 \$5,546.97	K	31% 31%	\$3.271.29 \$3,827.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VR1900SAM4UGC-K	SEL VR19-OO-SAM4-UG-C )		\$5.581.52	K	31%	\$3.851.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19OS4UGC1 VR19OSAM4UGC1-I	SEL VR19-O-S4-UG-C1 ) SEL VR19-OENO-SAM4-UG-C )		\$7,165.00 \$8.383.05	K	31%	\$4,943.85 \$5.784.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
5	VR19OSAM4UGC1-K	SEL VR19-OENO-SAM4-UG-C1 )		\$8,466.14		31% 31%	\$5,841.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
5	VR19OSCADVUGC VR19OSCADVUGC-I	SEL VR19-OSC-ADV-UG-C ) SEL VR19-OSC-ADV-UG-C )		\$6,505.00 \$7,610.85	K	31%	\$4,488.45 \$5,251.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
5	VR19OSCADVUGC-K	SEL VR19-OSC-ADV-UG-C)		\$7,187.81	K	31%	\$4,959.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19OSCENUGC VR19OSCENUGC-I	SEL VR19-OSC-EN-UG-C ) SEL VR19-OSC-EN-UG-C )		\$8,265.00 \$9.670.05	K	31%	\$5,702.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE 00 VMWARE
5	VR19OSCENUGC-I VR19OSCENUGC-K	SEL VR19-OSC-EN-UG-C ) SEL VR19-OSC-EN-UG-C )		\$9,670.05	K	31% 31%	\$6,672.33 \$6,292.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
5	VR19OSTSTDUGC	SEL VR19-OST-STD-UG-C )		\$2,981.00	K	31%	\$2.056.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
5	VR19OSTSTDUGC-I VR19OSTSTDUGC-K	SEL VR19-OST-STD-UG-C ) SEL VR19-OST-STD-UG-C )		\$3,487.77 \$3,512.87	K	31%	\$2,406.56 \$2,423.88	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 VMWARE
5	VR19OSTVSDUGC	SEL VR19-OSTV-SD-UG-C )		\$858.00	K	31% 31%	\$592.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
5	VR19OSTVSDUGC-I VR19OSTVSDUGC-K	SEL VR19-OSTV-SD-UG-C ) SEL VR19-OSTV-SD-UG-C )		\$1,003.86 \$1,007.51	K	31% 31%	\$692.66 \$695.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VR19OSVADVUGC	SEL VR19-OSV-ADV-UG-C ) SEL VR19-OSV-ADV-UG-C )		\$4,215.00	K	31% 31%	\$2,908.35 \$3,402.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VR19OSVADVUGC-I VR19OSVADVUGC-K	SEL VR19-OSV-ADV-UG-C ) SEL VR19-OSV-ADV-UG-C )		\$4,931.55 \$4,638.11	K	31% 31%	\$3,402.77 \$3,200.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VR19OSVAVUGC	SEL VR19-OSV-AV-UG-C )		\$7,100,00	K	31%	\$4.899.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	00 VMWARE
5	VR19OSVAVUGC-I	SEL VR19-OSV-AV-UG-C )		\$8,307.00	K	31%	\$5,731.83 \$5,403.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19OSVAVUGC-K VR19OSVCETUGC	SEL VR19-OSV-AV-UG-C ) SEL VR19-OSVC-ET-UG-C )		\$7.831.50 \$8,860.00	K	31% 31%	\$6 113 40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
5	VR19OSVCETUGC-I VR19OSVCETUGC-K	SEL VR19-OSVC-ET-UG-C ) SEL VR19-OSVC-ET-UG-C )		\$10,366,20	K	31% 31%	\$7.152.68 \$6,736.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5 5	VR19OSVCETUGC-K VR19OSVENUGC	SEL VR19-OSV-EN-UG-C )		\$9,762.55 \$6,005.00	K	31% 31%	\$6,736.16 \$4.143.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE 00 VMWARE
5	VR19OSVENUGC-I	SEL VR19-OSV-EN-UG-C ) SEL VR19-OSV-EN-UG-C )		\$6.005.00 \$7,025.85	K	31%	\$4,847.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.0	00 VMWARE
5	VR19OSVENUGC-K VR19OTCSTDUGC	SEL VR19-OSV-EN-UG-C ) SEL VR19-OTC-STD-UG-C )		\$6.604.92 \$3.558.50	K	31% 31%	\$4.557.39 \$2.455.37	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE 00 VMWARE
5	VR19OTCSTDUGC-I	SEL VR19-OTC-STD-UG-C )		\$4,163.45	K	31% 31%	\$2,872.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19OTCSTDUGC-K VR19SAM4C	SEL VR19-OTC-STD-UG-C ) SEL VR19-SAM4-C )		\$4,194.76 \$15,850.00	K	31%	\$2,894.38 \$10,936.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
5	VR19SAM4C-I	SEL VR19-SAM4-C)		\$18,544,50	ĸ	31% 31%	\$12,795.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19SAM4C-K VR19STD2C	SEL VR19-SAM4-C) SEL VR19-STD2-C)		\$18,656.14 \$7,990.00	K	31% 31%	\$12,872.74 \$5,513.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
5	VR19STD2C-I	SEL VR19-STD2-C)		\$9.348.30	K	31%	\$6,450,33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR19STD2C-K	SEL VR19-STD2-C)		\$9,385.53	K	31%	\$6,476.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
5	VR19STDADVUGC VR19STDADVUGC-I	SEL VR19-STD-ADV-UG-C ) SEL VR19-STD-ADV-UG-C )		\$3,290.00 \$3,849.30	K	31% 31%	\$2,270.10 \$2,656.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VR19STDADVUGC-K VR19STDC	SEL VR19-STD-ADV-UG-C ) SEL VR19-STD-C )		\$3,615.36 \$3,995.00	K	31% 31%	\$2 494 60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
5	VR19STDC-I	SELVR19-STD-C)		\$3,995.00 \$4,674.15	K	31%	\$2,756.55 \$3,225.16	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
5	VR19STDC-K	SEL VR19-STD-C)		\$4,674.15 \$4,708.09	K	31% 31%	\$3,225.16 \$3,248.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
5	VR19STDENTUGC VR19STDENTUGC-I	SEL VR19-STD-ENT-UG-C ) SEL VR19-STD-ENT-UG-C )		\$5,090.00 \$5,955.30	K	31% 31%	\$3,512.10 \$4,109.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
5	VR19STDENTUGC-K	SEL VR19-STD-ENT-UG-C )		\$5,596.48	K	31%	\$3,861.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
5	VR7-OADC-F	SEL: VR7-OADC-F SEL: VR7-OADO25-F		\$3 118 50	K	31%	\$2.151.77 \$5,377.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
5	VR7-OADO25-F VR7OADOOENOUGF	SEL: VR7-OADO-OENO-UG-F		\$7,793.50 \$13.026.20	K	31% 31%	\$8,988,08	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT
5	VR7-OFNO25-F	SEL: VR7-OADO-OENO-UG-F SEL: VR7-OENO25-F		\$19,635.00	K	31% 31%	\$13 548 15	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 EMC SELECT CARAHSOFT
5	VR7OSCOCPUPRO VR7-OSTC-F	SEL VR7-OSC-OC-P-U-PRO ) SEL VR7-OSTC-F		\$597.00 \$1,413.50	K	31% 31%	\$411.93 \$975.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 EMC SELECT CARAHSOFT
5	VR7OSTCOADCUGF VR7OSTCVSOADCUGF	SEL: VR7-OSTC-OADC-UG-F SEL: VR7-OSTCVS-OADC-UG-F		\$1.875.50	K	31% 31%	\$1.294.10 \$1,719.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
5	VR7OSTCVSOADCUGF VR7-OSTV25-F	SEL: VR7-OSTCVS-OADC-UG-F SEL: VR7-OSTV25-F		\$2,492.60 \$3,536.50	K	31%	\$1,719.89	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.	JO EMC SELECT CARAHSOFT
5	VR7OSTVOADOUGF	SEL: VR7-OSTV-OADO-UG-F		\$4,682,70	K	31% 31%	\$2,440.19 \$3,231.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
5	VR7OSTVOENOUGF	SEL: VR7-OSTV-OENO-UG-F		\$17,708.90	K	31% 31%	\$12,219.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 EMC SELECT CARAHSOFT
5	VR70VSOCPUPRO VR7VU100C	SEL VR7-OVS-OC-P-U-PRO ) SEL VR7-VU100-C )		\$793.00 \$7,725.00	K	31%	\$547.17 \$5,330.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VR7VU100C-I	SEL VR7-VU100-C)		\$9.038.25	K	31%	\$6,236,39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE

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AND	SKU	DESCRIPTION	Model Sub sku	PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LE	PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWA	L	THIRD PARTY PRODUCT PARTNER
	VR7VU100C-K VR7VU10C	SEL VR7-VU100-C ) SEL VR7-VU10-C )		\$9.079.07 \$772.50	K	31% 31%	\$6.264.56 \$533.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$0	.00 VMWARE	
	VR7VU10C-I	SEL VR7-VU10-C )		\$903.83	K	31%	\$623.64	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		.00 VMWARE	
	VR7VU10C-K	SEL VR7-VU10-C )		\$907.91	K	31%	\$626.46	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8ADOONO25UC VR8ADOONO25UC-I	SEL VR8-ADO-ONO-25-U-C ) SEL VR8-ADO-ONO-25-U-C )		\$11,842.00 \$13.855.14	K	31% 31%	\$8,170.98 \$9,560.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 VMWARE	
	VR8ADOONO25UC-K	SEL VR8-ADO-ONO-25-U-C )		\$13,982.53	K		\$9,647.95	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		.00 VMWARE	
	VR8AT25A25UGC	SEL VR8-ATSTDP25-ATAD25-UG-C )		\$2,492.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8AT25N25UGC VR8ATAATN25UC	SEL VR8-ATSTDP25-ATEN25-UG-C ) SEL VR8-ATA-ATN-25-L-C )		\$8,173.00 \$5,680.00	K	31%	\$5,639.37 \$3,919.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	00 VMWARE	
	VR8ATAATN25UC-I	SEL VR8-ATA-ATN-25-U-C ) SEL VR8-ATA-ATN-25-U-C )		\$5,680.00 \$6,645.60	K	31%	\$3,919.20 \$4,585.46	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		\$0.00		.00 VMWARE	
	VR8ATAATN25UC-K	SEL VR8-ATA-ATN-25-U-C )		\$6,692.46	K	31%	\$4,617.80	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8ATAD25C	SEL VR8-ATAD25-C )		\$7,085.00	K	31%	\$4,888.65	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8ATAD25C1 VR8ATAD25C1-I	SEL VR8-ATAD25-C1 ) SEL VR8-ATAD25-C )		\$8,460.00 \$9,898.20	K	31%	\$5,837.40 \$6.829.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 VMWARE	
	VR8ATAD25C1-I VR8ATAD25C1-K	SEL VR8-ATAD25-C1 )		\$9,898.20	K	31% 31%	\$6,829.76	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0 \$0	.00 VMWARE	
	VR8ATAD25C-I	SEL VR8-ATAD25-C )		\$8,289,45	K	31%	\$5,719,72	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8ATAD25C-K	SEL VR8-ATAD25-C)		\$8,312.90	K	31% 31%	\$5,735.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0	.00 VMWARE	
	VR8ATADO25ADC VR8ATADOADC	SEL VR8-ATADO25P-AD-C ) SEL VR8-ATADO-AD-C )		\$4,625.00 \$1.850.00	K	31% 31% 31% 31% 31%	\$3,191.25 \$1.276.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 VMWARE .00 VMWARE	
	VR8ATEN25C	SEL VR8-ATEN25-C )		\$12,250.00	K	31%	\$8.452.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8ATEN25C1	SEL VR8-ATEN25-C1 )		\$13.625.00	K	31%	\$9 401 25	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
	VR8ATEN25C1-I	SEL VR8-ATEN25-C)		\$15,941.25	K	31%	\$10,999.46 \$11.075.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		.00 VMWARE	
	VR8ATEN25C1-K VR8ATEN25C-I	SEL VR8-ATEN25-C1 ) SEL VR8-ATEN25-C )		\$16.051.18 \$14,332.50	K	31% 31%	\$11.075.31 \$9,889.43	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 VMWARE .00 VMWARE	
	VR8ATEN25C-K	SEL VR8-ATEN25-C )		\$14,332.30	K	31%	\$9,069.43	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		.00 VMWARE	
	VR8ATSTDP25C	SEL VR8-ATSTDP25-C )		\$6,195.00	K	31% 31%	\$4,274.55	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8ATSTDPCUGC	SEL VR8-ATSTDP-CLADV-UG-C )		\$3.493.00	K	31% 31%	\$2,410,17	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
	VR8ATSTPCLUGC VR8ATSTVRAUGC	SEL VR8-ATSTDP-CLENT-UG-C ) SEL VR8-ATSTDP-VRADV-LIG-C )		\$5,225.00 \$1,232.00	K	31%	\$3,605.25 \$850.08	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0	00 VMWARE	
	VR8ATSTVRUGC VR8ATSTVRUGC	SEL VR8-ATSTDP-VRADV-UG-C ) SEL VR8-ATSTDP-VRENT-UG-C )		\$1,232.00	K	31% 31%	\$2,049.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0 \$0	.00 VMWARE	
	VRSOADCC	SEL VR8-OADC-C )		\$2.835.00	K	31% 31%	\$1,956,15	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0	.00 VMWARE	
	VR8OADCC-I	SEL VR8-OADC-C)		\$3,316.95	K	31%	\$2,288.70	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8OADCC-K VR8OADCOECUGC	SEL VR8-OADC-C ) SEL VR8-OADC-OEC-UG-C )		\$3,336.65 \$1,700.00	K	31% 31%	\$2,302.29 \$1,173.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 VMWARE .00 VMWARE	
	VR8OADCOECUGC-I	SEL VR8-OADC-OEC-UG-C )		\$1,700.00	K	31%	\$1,372.41	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
	VR8OADCOECUGC-I VR8OADCOECUGC-K	SEL VR8-OADC-OEC-UG-C ) SEL VR8-OADC-OEC-UG-C )		\$2,003.52	K	31% 31%	\$1 382 43	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
	VR8OADO25C	SEL VR8-OADO25-C )		\$7,085.00	K	31% 31%	\$4,888.65 \$5,719.72	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8OADO25C-I	SEL VR8-OADO25-C ) SEL VR8-OADO25-C )		\$8,289.45 \$8,312.90	K	31%	\$5,719.72 \$5,735.90	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0	.00 VMWARE .00 VMWARE	
	VR8OADO25C-K VR8OAMADC	SEL VR8-OAMAD-C )		\$1,545.00	K K	31% 31%	\$1,066.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8OAMADC-I	SEL VR8-OAMAD-C)		\$1,807.65	K	31% 31%	\$1,247.28	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	VR8OAMADC-K	SEL VR8-OAMAD-C )		\$1.819.64	K	31%	\$1,255.55	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR80ENCC-I	SEL VR8-OENC-C)		\$4,380.00	K	31%	\$3,022.20	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00		.00 VMWARE	
	VR80ENCC-I VR80ENCC-K	SEL VR8-DENC-C ) SEL VR8-DENC-C )		\$5.124.60 \$5,160.13	K	31% 31%	\$3.535.97 \$3,560.49	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0	.00 VMWARE .00 VMWARE	
	VR80EN025C	SEL VR8-OENO25-C )		\$17.850.00	K	31%	\$12.316.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR80EN025C VR80EN025C-I	SEL VR8-0EN025-C ) SEL VR8-0EN025-C )		\$20,884.50	K	31% 31%	\$12.316.50 \$14,410.31	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
	VR80EN025C-K	SEL VR8-0ENO25-C ) SEL VR8-0SC-0DC-U-PR0 )		\$21.031.26	K	31% 31%	\$14.511.57	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
	VR8OSCODCUPRO- VR8OSCODCUPRO-I	SEL VR8-OSC-ODC-U-PRO ) SEL VR8-OSC-ODC-U-PRO )		\$853.00 \$998.01	K	31%	\$588.57 \$688.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		.00 VMWARE .00 VMWARE	
	VR8OSCODCUPRO-K	SEL VR8-OSC-ODC-U-PRO )		\$961.54	K	31% 31%	\$663.46	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8OSCOENCUGC	SEL VR8-OSC-OENC-UG-C )		\$3.405.00	K	31%	\$2.349.45	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8OSCOENCUGC-I	SEL VR8-OSC-OENC-UG-C )		\$3,983.85	K	31% 31% 31% 31% 31% 31%	\$2,748.86	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		.00 VMWARE	
	VR8OSCOENCUGC-K VR8OSTCC	SEL VR8-OSC-OENC-UG-C ) SEL VR8-OSTC-C )		\$4,010.88 \$1,285.00	K	31%	\$2,767.51 \$886.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00		00 VMWARE	
	VR8OSTCC-I	SEL VR8-OSTC-C)		\$1,503.45	K	31%	\$1,037.38	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
5	VR8OSTCC-K	SEL VR8-OSTC-C)		\$1,513.18	K	31%	\$1.044.09	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0	.00 VMWARE	
	VR8OSTCOADUGC VR8OSTCOADUGC-I	SEL VR8-OSTC-OAD-UG-C )		\$1,705.00	K	31%	\$1,176.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 VMWARE	
	VR8OSTCOADUGC-I	SEL VR8-OSTC-OAD-UG-C ) SEL VR8-OSTC-OAD-UG-C )		\$1,994.85 \$2,011.19	K	31% 31% 31% 31%	\$1,376.45 \$1,387.72	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		.00 VMWARE	
	VR8OSTV25C	SEL VR8-OSTV25-C)		\$3,215.00	K	31%	\$2,218.35	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE	
	VR8OSTV25C-I	SEL VR8-OSTV25-C )		\$3,761,55	K	31% 31%	\$2,595,47	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8OSTV25C-K VR8OSVODO25UC	SEL VR8-OSTV25-C ) SEL VR8-OSV-ODO-25-U-C )		\$3,788.69 \$4,257.00	K	31%	\$2,614.20 \$2,937.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 VMWARE	
	VR8OSVODO25UC-I	SEL VR8-OSV-ODO-25-U-C )		\$4,257.00	K	31% 31%	\$3,436.68	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8OSVODO25UC-K	SEL VR8-OSV-ODO-25-U-C )		\$5.014.56	K	31%	\$3,460,05	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8OSVSOADCUC	SEL VR8-OSVS-OADC-U-C )		\$2,266.00	K	31% 31%	\$1,563.54	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8OSVSOADCUC-I VR8OSVSOADCUC-K	SEL VR8-OSVS-OADC-U-C ) SEL VR8-OSVS-OADC-U-C )		\$2,651.22	K	31%	\$1,829.34	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		.00 VMWARE .00 VMWARE	
	VR8OSVSOADCUC-K VR8OTSODCUPRO	SEL VR8-OTS-ODC-U-PRO )		\$2.670.09 \$1.133.00	K K	31% 31% 31%	\$1.842.36 \$781.77	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0 \$0	.00 VMWARE .00 VMWARE	
	VR8OTSODCUPRO-I	SEL VR8-OTS-ODC-U-PRO )		\$1,325,61	K	31%	\$914.67	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR80TSODCUPRO-K	SEL VR8-OTS-ODC-U-PRO )		\$1,275.67	K	31%	\$880.21	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8STVOE025UC VR8STVOE025UC-I	SEL VR8-STV-0EO-25-U-C ) SEL VR8-STV-0EO-25-U-C )		\$16.099.00 \$18,835.83	K	31% 31%	\$11.108.31 \$12,996.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0	.00 VMWARE .00 VMWARE	
	VR8STVOE025UC-I VR8STVOE025UC-K	SEL VR8-STV-OEO-25-U-C ) SEL VR8-STV-OEO-25-U-C )		\$18,835.83 \$18,962.61	K K	31%	\$12,996.72 \$13.084.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0 \$0	.00 VMWARE	
	VR8TVSADE25UC	SEL VR8-TVS-ADO-ENO-25-UG-C)		\$3,300.00	ĸ	31% 31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSADE25UC-I	SELVR8-TVS-ADO-ENO-25-LIG-C)		\$3,861,00	K	31% 31%	\$2,664,09	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
	VR8TVSADE25UC-K VR8TVSADO25C	SEL VR8-TVS-ADO-ENO-25-UG-C ) SEL VR8-TVS-ADO-ENO-25-C )		\$3,888.29 \$1,875.00	K	31%	\$2,682.92 \$1,293.75	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0	00 VMWARE	
	VR8TVSADO25C-I	SEL VR8-TVS-ADO-25-C )		\$1,875.00	K	31% 31%	\$1,293.75	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		.00 VMWARE	
	VR8TVSADO25C-K	SEL VR8-TVS-ADO-25-C ) SEL VR8-TVS-ADV-C )		\$2 210 39	K	31% 31%	\$1.525.17	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0	00 VMWARE	
	VR8TVSADVC	SEL VR8-TVS-ADV-C )		\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
	VR8TVSADVC-I VR8TVSADVC-K	SEL VR8-TVS-ADV-C ) SEL VR8-TVS-ADV-C )		\$877.50 \$884.92	K	31% 31%	\$605.48 \$610.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 VMWARE .00 VMWARE	
	VR8TVSADVC-K VR8TVSADVENUC	SEL VR8-TVS-ADV-ENT-UG-C )		\$1 320 00	K	31%	\$910.59	\$0.00	\$0.00 \$0.00	\$0.00 00.00	\$0.00	0 \$0.00	\$0.00	ş0 şn	.00 VMWARE	
	VR8TVSADVENUC-I	SEL VR8-TVS-ADV-ENT-UG-C ) SEL VR8-TVS-ADV-ENT-UG-C )		\$1,320.00 \$1,544.40	K	31% 31%	\$910.80 \$1,065.64	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSADVENUC-K	SEL VR8-TVS-ADV-ENT-UG-C )		\$1,551.49	K	31% 31%	\$1,070.53	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSENO25C	SEL VR8-TVS-ENO-25-C )		\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSENO25C-I VR8TVSENO25C-K	SEL VR8-TVS-ENO-25-C ) SEL VR8-TVS-ENO-25-C )		\$5,703.75 \$5,742.42	K	31% 31%	\$3,935.59 \$3,962.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0 ¢n	.00 VMWARE	
	VR8TVSENTC	SEL VR8-TVS-ENT-C )		\$1,950.00	K	31%	\$1,345.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSENTC-I	SEL VR8-TVS-ENT-C)		\$2,281.50	K	31% 31% 31%	\$1,574.24	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSENTC-K	SEL VR8-TVS-ENT-C)		\$2,294.67	K	31%	\$1,583.32	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSSTDADUC VR8TVSSTDADUC-I	SEL VR8-TVS-STD-ADV-UG-C ) SEL VR8-TVS-STD-ADV-UG-C )		\$495.00 \$579.15	K	31% 31%	\$341.55 \$399.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0	.00 VMWARE .00 VMWARE	
	VR8TVSSTDADUC-I VR8TVSSTDADUC-K	SEL VR8-TVS-STD-ADV-UG-C )		\$5/9.15 \$583.44	K	31%	\$402.57	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0 \$0	.00 VMWARE	
	VR8TVSSTDC	SEL VR8-TVS-STD-ADV-UG-C ) SEL VR8-TVS-STD-C )		\$300.00	ĸ	31% 31%	\$402.57 \$207.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSSTDC-I	SEL VR8-TVS-STD-C )		\$351.00	K	31% 31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSSTDC-K	SEL VR8-TVS-STD-C )		\$353.59	K	31%	\$243.98	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSSTDENUC-I	SEL VR8-TVS-STD-ENT-UG-C ) SEL VR8-TVS-STD-ENT-UG-C )		\$1.815.00 \$2.123.55	K	31% 31%	\$1.252.35 \$1.465.25	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0 ¢n	.00 VMWARE	
	VR8TVSSTDENUC-K	SEL VR8-TVS-STD-ENT-UG-C )		\$2,123.55	K	31%	\$1,465.25	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		.00 VMWARE	
	VR8TVSSTE25UC	SEL VR8-TVS-STO-ENO-25-UG-C )		\$4,538.00	K	31% 31% 31% 31% 31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSSTE25UC-I	SEL VR8-TVS-STO-ENO-25-UG-C )		\$5,309.46	K	31%	\$3,663.53	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	
	VR8TVSSTE25UC-K VR8TVSSTO25C	SEL VR8-TVS-STO-ENO-25-UG-C ) SEL VR8-TVS-STO-25-C )		\$5,344.01 \$750.00	K	31%	\$3,687.37 \$517.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		.00 VMWARE .00 VMWARE	
	VR8TVSST025C-I	SEL VR8-TVS-STO-25-C ) SEL VR8-TVS-STO-25-C )		\$750.00	K	31%	\$605.48	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0 \$0	.00 VMWARE	
	VR8TVSSTO25C-K	SEL VR8-TVS-STO-25-C )		\$884.92	K	31%	\$605.48 \$610.59	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	00 VMWARE	
	VR8TVSSTOA25U	SEL VR8-TVS-STO-ADO-25-UG-C)		\$1,238.00	K	31%	\$854.22	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0	.00 VMWARE	

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				Model Sub EMC LIST		NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT		WTY UPG ENH TO	WTY UPG BASIC TO PS		
ND	SKU	DESCRIPTION	sku	PRICE USD	CATEGORY	Discount %	NET PRICE	PLUS MNT LP	W/MC PREM MNT LP	ENH MNT LP	BASIC MNT LE	P PS W/MC PREM LP	BASIC TO PS ENH LP	RENEWAL	. THIRD PARTY PRODUCT PARTNER
	VR8TVSSTOA25U-I VR8TVSSTOA25U-K	SEL VR8-TVS-STO-ADO-25-UG-C ) SEL VR8-TVS-STO-ADO-25-UG-C )		\$1.448.46 \$1.459.55	K K	31% 31%	\$999.44 \$1.007.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0 \$0.0	00 VMWARE
	VR8VU100C	SEL VR8-VU100-C )		\$7.725.00	K	31%	\$5.330.25	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VR8VU100C-I VR8VU100C-K	SEL VR8-VU100-C ) SEL VR8-VU100-C )		\$9,038.25 \$9,079.07	K	31%	\$6,236.39 \$6,264.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VR8VU100C-K VR8VU10C	SEL VR8-VU10-C ) SEL VR8-VU10-C )		\$9,079.07	K	31% 31%	\$5,264.56	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VR8VU10C-I	SEL VR8-VU10-C)		\$903.83	K		\$623.64	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VR8VU10C-K	SEL VR8-VU10-C)		\$907.91	K	31% 31% 31% 31% 31% 31% 31% 31%	\$626.46	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	VRADAOISTUGC VRBCI ADVCC	SEL VR-ADA-OIST-UG-C ) SEL VR-BCLADVC-C )		\$550.00 \$3.085.00	K	31%	\$379.50 \$2,128.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VRBCLADVCC-I	SEL VR-BCLADVC-C )		\$3,609.45	K	31%	\$2,490.52	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	VRBCLADVCC-K	SEL VR-BCLADVC-C )		\$3,635.46	K	31%	\$2,508.47	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	VRBCLADVO25C VRBCLADVO25C-I	SEL VR-BCLADVO-25-C ) SEL VR-BCLADVO-25-C )		\$5,145.00 \$6,019.65	K	31%	\$3,550.05 \$4,153.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VRBCLADVO25C-K	SEL VR-BCLADVO-25-C )		\$6,056,54	K	31%	\$4,179.01	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRCODE2CC	SEL VR-CODE2C-C)		\$5,650.00	K	31% 31%	\$3,898.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRCODE2CC-I VRCODE2CC-K	SEL VR-CODE2C-C ) SEL VR-CODE2C-C )		\$6,610.50 \$6,654.15	K	31% 31%	\$4,561.25 \$4,591.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VRCODE2CC-R VRCODE2CC	SEL VR-CODE20-C )		\$565.00	K	31%	\$389.85	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRCODE2OC-I	SEL VR-CODE2O-C )		\$661.05	K	31%	\$456.12	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRCODE2OC-K	SEL VR-CODE20-C ) SEL: VR-LIS4-CPU-F		\$665.42	K	31%	\$459.14 \$1.172.66	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE 00 EMC SELECT CARAHSOFT
	VR-LIS4-CPU-F VRLIS40253PSSSF	SEL: VR-LIS40-25-3P-SSS-F		\$1.699.50 \$3,740.35	K	31% 31% 31% 31% 31%	\$1.172.66	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VR-LIS4O-25-F	SEL: VR-LIS4O-25-F		\$5,665,00	K	31% 31%	\$3,908.85	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VRLIS4025PSSSF	SEL: VR-LIS4O-25-P-SSS-F		\$1,416.80	K	31%	\$977.59	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VRLIS8CPUC VRLIS8CPUC-I	SEL VR-LIS8-CPU-C ) SEL VR-LIS8-CPU-C )		\$1.545.00 \$1,807.65	K	31% 31%	\$1.066.05 \$1,247.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VRLIS8CPUC-K	SEL VR-LIS8-CPU-C )		\$1,819,64	K	31%	\$1,255,55	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRLIS8025C	SEL VR-LIS8O-25-C)		\$5,150.00	K	31% 31%	\$3,553.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRLIS8025C-I VRLIS8025C-K	SEL VR-LIS8O-25-C ) SEL VR-LIS8O-25-C )		\$6,025.50 \$6,064.20	K	31% 31%	\$4,157.60 \$4,184.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE
	VRN6AF100DUGC	SEL VRNI6-ADV-ENT-100DT-LIG-C.)		\$2,090,00	K	31%	\$1 442 10	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRN6AE100DUGC-I	SEL VRNI6-ADV-ENT-100DT-UG-C )		\$2,445.30	K	31% 31%	\$1,687.26	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VRN6AE100DUGC-K VRN6AE10DTUGC	SEL VRNIG-ADV-ENT-100DT-UG-C ) SEL VRNIG-ADV-ENT-10DT-UG-C )		\$2,463.22	K	31% 31%	\$1,699.62 \$144.21	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VRN6AE10DTUGC	SEL VRNIG-ADV-ENT-10DT-UG-C )		\$209.00 \$244.53	K	31%	\$144.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VRN6AE10DTUGC-I VRN6AE10DTUGC-K	SEL VRNIG-ADV-ENT-10DT-UG-C ) SEL VRNIG-ADV-ENT-10DT-UG-C )		\$246.32	K	31% 31%	\$168.73 \$169.96	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRN6ENTNX100C	SEL VRNIG-ENTAD-NXEPLC100-C ) SEL VRNIG-ENTAD-NXEPLC100-C )		\$1,900.00 \$2,223.00	K	31% 31%	\$1,311.00 \$1,533.87	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRN6ENTNX100C-I	SEL VRNI6-ENTAD-NXEPLC100-C ) SEL VRNI6-ENTAD-NXEPLC100-C )		\$2,223.00 \$2,241.04	K	31%	\$1,533.87 \$1,546.32	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VRN6ENTNX100C-K VRNI625ROBOC	SEL VRNI6-25ROBO-C )		\$3,625.00	K K	31% 31%	\$2,501.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI625ROBOC-I	SEL VRNI6-25ROBO-C )		\$4,241.25	K	31% 31%	\$2,926.46	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI625ROBOC-K	SEL VRNI6-25ROBO-C )		\$4,271.38	K	31%	\$2,947.25	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ADDT100C-I	SEL VRNI6-ADV-DT100-C )		\$2,590.00 \$3.030.30	K	31%	\$1,787.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ADDT100C-K	SEL VRNi6-ADV-DT100-C ) SEL VRNi6-ADV-DT100-C )		\$3,053.17	K	31% 31%	\$2.090.91 \$2,106.69	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VRNI6ADVCPUC	SEL VRNIG-ADV-CPU-C ) SEL VRNIG-ADV-CPU-C )		\$1.295.00	K	31% 31%	\$893.55	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ADVCPUC-I	SEL VRNI6-ADV-CPU-C )		\$1,515.15 \$1.528.50	K	31%	\$1,045.45	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ADVCPUC-K VRNI6ADVDT10C	SEL VRNI6-ADV-CPU-C ) SEL VRNI6-ADV-DT10-C )		\$1.528.50	K	31% 31%	\$1.054.67 \$178.71	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VRNI6ADVDT10C-I	SEL VRNI6-ADV-DT10-C )		\$303.03	K	31% 31%	\$209.09	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ADVDT10C-K	SEL VRNI6-ADV-DT10-C )		\$305.32	K	31%	\$210.67	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6AE100UC1 VRNI6AE100UC1-I	SEL VRNI6-A-E-100-U-C1 ) SEL VRNI6-A-E-100-U-C1 )		\$3.520.00 \$4.118.40	K	31%	\$2.428.80 \$2.841.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VRNI6AE100UG2-K	SEL VRNI6-A-E-100-UG-2 )		\$4,148.79	K	31% 31% 31% 31% 31% 31% 31%	\$2,862.67	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	VRNI6AE10DU2-K	SEL VRNi6-A-E-10D-U-2)		\$414.88	K	31%	\$286.27	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6AE10DUC1 VRNI6AE10DUC1-I	SEL VRNI6-A-E-10D-U-C1 ) SEL VRNI6-A-E-10D-U-C1 )		\$352.00 \$411.84	K	31%	\$242.88 \$284.17	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VRNI6AECPUUC1	SEL VRNI6-A-E-000-0-C1) SEL VRNI6-A-E-CPU-U-C1)		\$1,761.00	K	31%	\$1,215.09	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	VRNI6AECPUUC1-I	SEL VRNI6-A-E-CPU-U-C1)		\$2,060.37	K	31% 31% 31% 31%	\$1,421.66	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6AECPUUG2-K	SEL VRNI6-A-E-CPU-UG-2 )		\$2,072.48	K	31%	\$1,430.01	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00		\$0.00		00 VMWARE
	VRNI6AECPUUGC VRNI6AECPUUGC-I	SEL VRNI6-ADV-ENT-CPU-UG-C ) SEL VRNI6-ADV-ENT-CPU-UG-C )		\$1,045.00 \$1,222.65	K	31%	\$721.05 \$843.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00		00 VMWARE
	VRNI6AECPUUGC-K	SEL VRNI6-ADV-ENT-CPU-UG-C )		\$1,229.70	K	31% 31%	\$848.49	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6E100DT2-K	SEL VRNI6-E-100DT-2 )		\$6,822,71	K	31% 31%	\$4,707.67	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6EN100C1 VRNI6EN100C1-I	SEL VRNI6-E-N100-C1 ) SEL VRNI6-E-N100-C1 )		\$3,200.00 \$3,744.00	K	31%	\$2,208.00 \$2,583.36	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VRNI6EN100C1-I	SEL VRNI6-E-N100-C1 ) SEL VRNI6-E-N100-C1 )		\$3,744.00	K	31% 31%	\$2,583.36	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 VMWARE
	VRNI6EN100DTC	SEL VRNI6-ENT-100DT-C )		\$4,490.00	K	31%	\$3,098.10	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6EN100DTC-I	SEL VRNI6-ENT-100DT-C )		\$5.253.30	K	31%	\$3.624.78	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6EN100DTC-K VRNI6ENT100C1	SEL VRNI6-ENT-100DT-C ) SEL VRNI6-ENT-100-C1 )		\$5,290.38 \$5,790.00	K	31% 31% 31%	\$3,650.36 \$3,995.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 VMWARE
	VRNI6ENT100C1-I	SEL VRNI6-ENT-100-C1 ) SEL VRNI6-ENT-100-C1 )		\$6,774.30	K	31%	\$4,674.27	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ENT10DC1	SEL VRNI6-ENT-10D-C1 )		\$579.00	K	31% 31%	\$399.51	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ENT10DC1-I VRNI6ENT10DT2-K	SEL VRNI6-ENT-10D-C1 ) SEL VRNI6-ENT-10DT-2 )		\$677.43 \$682.27	K	31%	\$467.43 \$470.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VRNI6ENT10DT2-K VRNI6ENT10DTC	SEL VRNI6-ENT-10DT-2 ) SEL VRNI6-ENT-10DT-C )		\$682.27 \$449.00	K	31% 31%	\$470.77	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0 \$0.0	00 VMWARE
	VRNI6ENT10DTC-I	SELVRNI6-ENT-10DT-C )		\$525.33	K	31% 31%	\$362.48	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ENT10DTC-K VRNI6ENTADNC1	SEL VRNI6-ENT-10DT-C ) SEL VRNI6-ENTAD-N-C1 )		\$529.04 \$1,600.00	K	31%	\$365.04 \$1.104.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VRNI6ENTADNC1-I	SEL VRNI6-ENTAD-N-C1)		\$1,600.00 \$1,872.00	K	31% 31%	\$1,291.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE
	VRNI6ENTADNC1-K	SEL VRNIG-ENTAD-NC1) SEL VRNIG-ENTAD-NXEPLC10-C)		\$1,880,94	K	31% 31%	\$1,297.85 \$131.10	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VRNI6ENTAN10C	SEL VRNI6-ENTAD-NXEPLC10-C )		\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ENTAN10C-I VRNI6ENTAN10C-K	SEL VRNIG-ENTAD-NXEPLC10-C ) SEL VRNIG-ENTAD-NXEPLC10-C )		\$222.30 \$224.10	K	31% 31%	\$153.39 \$154.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VRNI6ENTCPU2-K	SEL VRNI6-ENT-CPU-2 )		\$3,413.27	K	31%	\$2,355.16	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 VMWARE
	VRNI6ENTCPUC	SEL VRNIG-ENT-CPU-2 ) SEL VRNIG-ENT-CPU-C )		\$2,245.00	K	31% 31%	\$2,355.16 \$1,549.05	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ENTCPUC1 VRNI6ENTCPUC1-I	SEL VRNI6-ENT-CPU-C1 ) SEL VRNI6-ENT-CPU-C1 )		\$2,896.00 \$3,388.32	K	31% 31%	\$1,998.24 \$2,337.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE 00 VMWARE
	VRNI6ENTCPUC-I	SEL VRNI6-ENT-CPU-C1 ) SEL VRNI6-ENT-CPU-C )		\$3,388.32 \$2,626.65	K	31%	\$2,337.94 \$1,812.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VRNI6ENTCPUC-K	SEL VRNI6-ENT-CPU-C )		\$2,647.10	K	31% 31%	\$1,826.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ENTNXEPC	SEL VRNIG-ENTAD-NXEPLP-C )		\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ENTNXEPC-I VRNI6ENTNXEPC-K	SEL VRNI6-ENTAD-NXEPLP-C ) SEL VRNI6-ENTAD-NXEPLP-C )		\$1,111.50 \$1,122.43	K	31% 31% 31%	\$766.94 \$774.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VRNI6ENXE10C1	SEL VRNI6-E-NXE10-C1 )		\$320.00	K	31%	\$220.80	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNI6ENXE10C1 VRNI6ENXE10C1-I	SEL VRNIG-E-NXE10-C1 ) SEL VRNIG-E-NXE10-C1 )		\$320.00 \$374.40	K	31% 31%	\$220.80 \$258.34	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00	\$0.00 \$0.00	\$0.0	00 VMWARE
	VRNI6ENXE10C1-K	SEL VRNI6-E-NXE10-C1 ) SEL: VR-NI-ANX100-F		\$376.57 \$2,849.00	K	31% 31%	\$259.83 \$1,965.81	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00	\$0.0	00 VMWARE 00 EMC SELECT CARAHSOFT
	VR-NI-ANX100-F VR-NI-ANX10-F	SEL: VR-NI-ANX100-F SEL: VR-NI-ANX10-F		\$2,849.00 \$284.90	K	31%	\$1,965.81 \$196.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VRNIANXCC	SEL VR-NI-ANXC-C)		\$1,295.00	K	31% 31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNIENX100F	SEL: VR-NI-ENX100-F		\$4.939.00	K	31% 31%	\$3.407.91	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VRNIENX10F VRNIENXCF	SEL: VR-NI-ENX10-F SEL: VR-NI-ENXC-F		\$493.90 \$2.469.50	K	31%	\$340.79 \$1.703.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VRNIENXCF VRNINAV10C	SEL VRNINAV10C)		\$2,469.50	K	31%	\$1.703.96 \$5,858.10	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 VMWARE
	VRNINAV10C-I	SEL VRNI-NAV-10-C)		\$9,933.30	K	31% 31% 31% 31% 31% 31%	\$6,853.98	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 VMWARE
	VRNINAV10C-K	SEL VRNI-NAV-10-C)		\$9,998.47	K	31%	\$6,898.94	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	00 VMWARE
	VR-NI-RBAD25-F VRNILIGAENX100LIGE	SEL: VR-NI-RBAD25-F SEL: VR-NI-UG-AENX100-UG-F		\$3,987.50 \$2,299.00	K	31%	\$2,751.38 \$1,586.31	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	0 \$0.00 0 \$0.00	\$0.00 \$0.00	\$0.0	00 EMC SELECT CARAHSOFT 00 EMC SELECT CARAHSOFT
	VRNIUGAENX10UGF	SEL: VR-NI-UG-AENX10-UG-F		\$229.90	K	31%	\$158.63	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	\$0.0	00 EMC SELECT CARAHSOFT
	VRNIUGAENXCUGF	SEL: VR-NI-UG-AENXC-UG-F		\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		00 EMC SELECT CARAHSOFT

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					NVP LEVEL 1		NVP MAINTENANC	E AND WARRANTY UPG	RADE PRICE							
AND	sкu	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LF	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	VROADVC VROADVC-I	SEL VR-OADV-C ) SEL VR-OADV-C )		\$275.00 \$303.00	K	31% 31%	\$189.75 \$209.07	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
5	VROADVC-K	SEL VR-OADV-C ) SEL VR-OADV-C )		\$303.00	K		\$209.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
5	VROENTC	SEL VR-OENT-C)		\$695.00	K	31% 31%	\$479.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
5	VROENTC-I VROENTC-K	SEL VR-OENT-C ) SEL VR-OENT-C )		\$765.00 \$693.00	K	31% 31%	\$527.85 \$478.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VMWARE 0 VMWARE	
	VR-OST5-AD-F	SEL: VR-OST5-AD-F		\$544.50	К	31% 31%	\$375.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 EMC SELECT CARAHSOFT	
	VR-OST5-DC-F VROST7CEC	SEL: VR-OSTS-DC-F SFL VR-OSTZ-CF-C)		\$1,094.50 \$1,995.00	K	31%	\$755.21 \$1.376.55	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		0 EMC SELECT CARAHSOFT	
	VROST7CEC-I	SEL VR-OST7-CE-C )		\$2,334.15	K	31% 31%	\$1,576.55	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		0 VMWARE	
	VROST7CEC-K	SELVR-OST7-CE-C)		\$2 348 30	K	31% 31%	\$1 620 33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VROST7CEUGC VROST7CEUGC-I	SEL VR-OST7-CE-UG-C ) SEL VR-OST7-CE-UG-C )		\$1,100.00 \$1,287.00	K	31%	\$759.00 \$888.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.0 \$0.0	0 VMWARE	
	VROST7CEUGC-I VROST7CEUGC-K	SEL VR-OST7-CE-UG-C ) SEL VR-OST7-CE-UG-C )		\$1,287.00 \$1,298.65	K	31% 31%	\$888.03 \$896.07	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VROSTDC-I	SEL VR-OSTD-C ) SEL VR-OSTD-C )		\$125.00 \$138.00	K	31% 31%	\$86.25 \$95.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VROSTDC-K	SEL VR-OSTD-C )		\$125.00	K	31% 31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS10PB1YRSB	SELECT DFXS VS ELA, 10PB 1Yr Sub SELECT DFXS VS ELA, 1PB 1Yr Sub		\$900,000.00	K	31% 31%	\$621,000.00 \$125,442.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 EMC SELECT NTP-DEFENDX	
	VS1PB1YRSB VS3PB1YRSB	SELECT DEXS VS ELA, 1PB 1YF Sub		\$181,800.00 \$356,400.00	K	31%	\$245.916.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 EMC SELECT NTP-DEFENDX 0 EMC SELECT NTP-DEFENDX	
	VS3PB1YRSB VS5DPABUNC	SELECT DFXS VS ELA. 3PB 1Yr Sub SEL VSS-DPA-BUN-C )		\$3,945.00	K	31% 31%	\$2,722.05	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
	VS5DPABUNC-I VS5DPABUNC-K	SEL VSS-DPA-BUN-C ) SEL VSS-DPA-BUN-C )		\$4.400.00 \$5,014.00	K	31% 31%	\$3.036.00 \$3,459.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	VS5PB1YRSB	SELECT DFXS VS ELA. 5PB 1Yr Sub		\$540.000.00	K	31% 31%	\$372.600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 EMC SELECT NTP-DEFENDX	
	VS6-DT100VM-F VS6-ENT-EPL-UG-F	SEL: VS6-DT100VM-F SEL: VS6-ENT-EPL-UG-F		\$9,058.50 \$750.20	K	31%	\$6,250.37 \$517.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	VS6ENTOEPLUGF	SEL: VS6-ENT-OEPL-UG-F		\$1.996.50	K	31%	\$1,377.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS6-EPL-AK-F	SEL: VS6-EPL-AK-F		\$26.015.00	K	31%	\$17.950.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS6-EPL-F VS6-EPL-NS-F	SEL: VS6-EPL-F SEL: VS6-EPL-NS-F		\$3,844.50 \$13,189.00	K	31%	\$2,652.71 \$9,100.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	VS6ESEPLAKUGF	SEL: VS6-ES-EPL-AK-UG-F SEL: VS6-ES-ESPL-UG-F		\$25,753.20	ĸ	31%	\$17,769.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS6-ES-ESPL-UG-F VS6ESOEPLAKUGF	SEL: VS6-ES-ESPL-UG-F SEL: VS6-ES-OEPL-AK-UG-F		\$4,840.00 \$27,780.50	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$3,339.60 \$19,168.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
	VS6ESPEPLAKUGF	SEL: VS6-ESP-EPL-AK-UG-F		\$23,993,20	K	31%	\$16.555.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS6-ESP-KIT-F VS6ESPOEPLAKUGE	SEL: VS6-ESP-KIT-F SFL: VS6-ESP-OEPL-AK-LIG-F		\$4,944.50 \$26.534.20	K	31% 31%	\$3,411.71 \$18,308,60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
	VS6ESPOEPLAKUGF VS6ESPSTDAKUGF	SEL: VS6-ESP-0EPL-AK-UG-F SEL: VS6-ESP-STD-AK-UG-F		\$26,534.20 \$8,281.90	K	31% 31%	\$5,714.51	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		0 VMWARE 0 VMWARE	
	VS6-ESSL-KIT-F	SEL: VS6-ESSI-KIT-E		\$544.50	К	31% 31%	\$375.71 \$8,434.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
	VS6ESSTDAKUGF	SEL: VS6-ES-STD-AK-UG-F SEL: VS6-HYP-EPL J IG-F		\$12,224.30	K	31%	\$8,434.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VS6-HYP-EPL-UG-F VS6HYPOEPLUGF	SEL: VS6-HYP-EPL-UG-F SEL: VS6-HYP-OEPL-UG-F		\$3,844.50 \$4,977.50	K	31% 31%	\$2,652.71 \$3,434.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
	VS6-HYP-STD-UG-F VS60ENTOEPLUGF	SEL: VS6-HYP-STD-UG-F SEL: VS6-OENT-OEPL-UG-F		\$1,094.50	K	31% 31%	\$755.21	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VS6-OEPL-AK-F	SEL: VS6-OEPL-UG-F SEL: VS6-OEPL-AK-F		\$955.90 \$28,325.00	K	31%	\$659.57 \$19,544.25	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
	VS6-OFPL-F	SEL: VS6-OEPL-E		\$4 977 50	K	31% 31%	\$3 434 48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS6-RBADV25-F	SEL: VS6-RBADV25-F		\$5,098.50	K	31%	\$3,517.97 \$2,341.52	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS6-RBSTD25-F VS6RBSTDADV25UGF	SEL: VS6-RBSTD25-F SEL: VS6-RBSTD-ADV25-UG-F		\$3.393.50 \$1,875.50	K	31% 31%	\$1 294 10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
	VS6RBSTDADV2UGF	SEL: VS6-RBSTD-ADV2-UG-F SEL: VS6-STD-8AK-F		\$149.60 \$9,762.50	K	31% 31%	\$103.22 \$6,736.13	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS6-STD-8AK-F VS6-STD-AK-F	SEL: VS6-STD-8AK-F SEL: VS6-STD-AK-F		\$9,762.50 \$12.485.00	K	31%	\$6,736.13 \$8.614.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.0 \$0.0	0 VMWARE 0 VMWARE	
	VS6-STD-EPL-UG-F	SEL: VS6-STD-EPL-UG-F		\$3,025.00	K	31% 31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS6-STD-F VS6STD0EPLUGF	SEL: VS6-STD-F SEL: VS6-STD-OEPL-UG-F		\$1.094.50 \$4.271.30	K	31% 31%	\$755.21 \$2.947.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VS7BFC	SEL VS7-BF-C)		\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7BFC-I	SEL VS7-BF-C )		\$234.00	K	31% 31% 31% 31%	\$161.46 \$162.56	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.0	0 VMWARE	
	VS7BFC-K VS7DT100VMC	SEL VS7-BF-C ) SEL VS7-DT100VM-C )		\$235.60 \$8,235.00	K	31%	\$162.56 \$5,682.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VMWARE	
	VS7DT100VMC-I	SEL VS7-DT100VM-C		\$9.634.95	K	31% 31%	\$6.648.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7DT100VMC-K VS7ENTEPLUGC	SEL VS7-DT100VM-C ) SEL VS7-ENT-EPL-UG-C )		\$9,692.00 \$697.00	K	31%	\$6,687.48 \$480.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VS7ENTEPLUGC-I	SEL VS7-ENT-EPL-UG-C		\$815.49	ĸ	31% 31%	\$562.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7ENTEPLUGC-K VS7EPL6AKC	SEL VS7-ENT-EPL-UG-C ) SEL VS7-EPL-6AK-C )		\$823.63 \$24,250.00	K	31% 31%	\$568.30 \$16,732.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VS7EPL6AKC-I	SFI VS7-FPI-6AK-C		\$28,372,50	K	31%	\$19 577 03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7EPL6AKC-K	SEL VS7-EPL-6AK-C )		\$28,539.69	K	31% 31%	\$19,692.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
	VS7EPLC-I	SEL VS7-EPL-C ) SEL VS7-EPL-C		\$3,595.00 \$4,206.15	K	31% 31%	\$2,480.55 \$2,902.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VMWARE 0 VMWARE	
	VS7EPLC-K	SEL VS7-EPL-C)		\$4,233.07	K	31%	\$2,920.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7EPLTZ1YC VS7EPLTZ1YC-I	SEL VS7-EPL-TZ-1Y-C ) SEL VS7-EPL-TZ-1Y-C )		\$4.590.00 \$5,370.30	K	31% 31%	\$3.167.10 \$3,705.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	VS7EPLTZ1YC-K	SELVS7-EPL-TZ-1Y-C)		\$5,405,30	K	31%	\$3,729,66	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7EPLTZ3YC	SEL VS7-EPI-TZ-3Y-C )		\$6,580.00	K	31% 31%	\$4,540.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
	VS7EPLTZ3YC-I VS7EPLTZ3YC-K	SEL VS7-EPL-TZ-3Y-C ) SEL VS7-EPL-TZ-3Y-C )		\$7.698.60 \$7,776.59	K	31% 31%	\$5.312.03 \$5,365.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0 \$0.0	0 VMWARE 0 VMWARE	
	VS7ESEPLAKUGC VS7ESEPLAKUGC-I	SEL VS7-ES-EPL-AK-UG-C ) SEL VS7-ES-EPL-AK-UG-C		\$23.740.00	К	31% 31%	\$16.380.60	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7ESEPLAKUGC-I VS7ESEPLAKUGC-K	SEL VS7-ES-EPL-AK-UG-C SEL VS7-ES-EPL-AK-UG-C )		\$27,775.80 \$27.926.75	K	31%	\$19,165.30 \$19.269.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VS7ESESPLUGC	SEL VS7-ES-ESPL-UG-C)		\$4,527.00	K	31% 31%	\$3,123.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7ESESPLUGC-I	SEL VS7-ES-ESPL-UG-C		\$4,527.00	K	31% 31% 31% 31% 31% 31% 31% 31% 31%	\$3,123.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		0 VMWARE	
	VS7ESESPLUGC-K VS7ESPEPLAKUC	SEL VS7-ES-ESPL-UG-C ) SEL VS7-ESP-EPL-AK-UG-C )		\$5,328.69 \$21,582.00	K	31%	\$3,676.80 \$14,891.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	VS7ESPEPLAKUC-I	SELVS7-ESP-EPL-AK-LIG-C		\$25,250.94	ĸ	31%	\$17 423 15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7ESPEPLAKUC-K VS7ESPKITC	SEL VS7-ESP-EPL-AK-UG-C ) SEL VS7-ESP-KIT-C )		\$25,398.41 \$4,625.00	K	31%	\$17,524.90 \$3,191.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VS7ESPKITC-I	SEL VS7-ESP-KIT-C		\$4,625,00	K	31%	\$3,191,25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7ESPKITC-K VS7ESPSTDAKUC	SEL VS7-ESP-KIT-C ) SEL VS7-ESP-STD-AK-UG-C )		\$5,451.27 \$7,398.00	K	31%	\$3,761.38 \$5,104.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	VS7ESPSTDAKUC-I	SEL VS7-ESP-STD-AK-UG-C		\$8,655.66	K	31% 31%	\$5,972.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7ESPSTDAKUC-K	SEL VS7-ESP-STD-AK-LIG-C )		\$8,695.99	K	31% 31%	\$6,000.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7ESSL1PAKC VS7ESSL1PAKC-I	SEL VS7-ESSL-1PAK-C ) SEL VS7-ESSL-1PAK-C		\$308.00 \$360.36	K	31%	\$212.52 \$248.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VS7ESSL1PAKC-K	SEL VS7-ESSL-1PAK-C)		\$362.78	ĸ	31% 31%	\$248.65 \$250.32	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
	VS7ESSL3PAKC VS7ESSL3PAKC-I	SEL VS7-ESSL-3PAK-C ) SEL VS7-ESSL-3PAK-C		\$775.00 \$906.75	K	31%	\$534.75 \$625.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		0 VMWARE 0 VMWARE	
	VS7ESSL3PAKC-K	SEL VS7-ESSL-3PAK-C SEL VS7-ESSL-3PAK-C )		\$906.75 \$915.57	K	31% 31%	\$625.66 \$631.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VS7ESSL3SUBC	SEL VS7-ESSL-3SUB-C )		\$176.77	K	31% 31%	\$121.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7ESSL3SUBC-I VS7ESSL3SUBC-K	SEL VS7-ESSL-3SUB-C SEL VS7-ESSL-3SUB-C )		\$206.82 \$208.22	K	31%	\$142.71 \$143.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		0 VMWARE	
	VS7ESSL5PAKC	SEL VS7-ESSL-5PAK-C)		\$1,185.00	K	31% 31%	\$817.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7ESSL5PAKC-I VS7ESSL5PAKC-K	SEL VS7-ESSL-5PAK-C SEL VS7-ESSL-5PAK-C)		\$1.386.45 \$1,398.25	K	31% 31%	\$956.65 \$964.79	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VS7ESSLKITC	SEL VS7-ESSL-KIT-C)		\$1,398.25 \$510.00	K	31%	\$351.90	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE	
	VS7ESSLKITC-I	SEL VS7-ESSL-KIT-C		\$596.70	K	31% 31%	\$411.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7ESSLKITC-K VS7ESSLSUBC	SEL VS7-ESSL-KIT-C ) SEL VS7-ESSL-SUB-C )		\$601.06 \$66.96	K	31% 31%	\$414.73 \$46.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.0	0 VMWARE 0 VMWARE	
	VS7ESSLSUBC-I	SEL VS7-ESSL-SUB-C		\$78.34	K	31% 31%	\$54.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE	
	VS7ESSLSUBC-K VS7ESSTDAKUGC	SEL VS7-ESSL-SUB-C ) SEL VS7-ES-STD-AK-UG-C )		\$78.87 \$10,840.00	K	31% 31% 31%	\$54.42 \$7,479.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0	0 VMWARE 0 VMWARE	
								\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			

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SAND	SKU	DESCRIPTION	Model Sub	EMC LIST		NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM	PROSUPPORT	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM	WTY UPG BASIC TO PS	RENEWA	THIRD PARTY PRODUCT PARTNER
			sku	PRICE USD	CODE	Discount %	NET PRICE	PLUS MNT LP	MNT LP	ENH MNT LP		LP	ENH LP		
	VS7ESSTDAKUGC-K VS7HYPSTDUGC	SEL VS7-ES-STD-AK-UG-C ) SEL VS7-HYP-STD-UG-C )		\$12.756.67 \$995.00	K	31% 31%	\$8.802.10 \$686.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VS7HYPSTDUGC-I VS7HYPSTDUGC-K	SEL VS7-HYP-STD-UG-C SEL VS7-HYP-STD-UG-C )		\$1.164.15 \$1.168.40	K	31% 31%	\$803.26 \$806.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	VS7RBADV25C	SEL VS7-RBADV25-C )		\$1,168.40	K	31%	\$3,198.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	VS7RBADV25C-I	SEL VS7-RBADV25-C		\$5,422.95	K	31%	\$3,741.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7RBADV25C-K VS7RBENT25C	SEL VS7-RBADV25-C ) SEL VS7-RBENT25-C )		\$5,458.93 \$6,545.00	K	31%	\$3,766.66 \$4,516.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	VS7RBENT25C-I	SEL VS7-RBENT25-C ) SEL VS7-RBENT25-C		\$6,545.00 \$7,657.65	K	31%	\$4,516.05 \$5,283.78	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	VS7RBENT25C-K	SEL VS7-RBENT25-C)		\$7,699.97	K	31%	\$5,312.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7RBEPL25ADC	SEL VS7-RBEPL25-AD-C )		\$43,445.00	K	31%	\$29,977.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7RBEPL25ADC-I VS7RBEPL25ADC-K	SEL VS7-RBEPL25-AD-C ) SEL VS7-RBEPL25-AD-C )		\$50,830.65 \$47,739.95	K	31% 31%	\$35,073.15 \$32,940.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VS7RBEPL25ADC-R VS7RBEPL25C	SEL VS7-RBEPL25-C)		\$11,235.00	K	31%	\$7,752.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0. \$0.	00 VMWARE
	VS7RBEPL25C-I	SEL VS7-RBEPL25-C)		\$13,144,95	K	31%	\$9.070.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7RBEPL25C-K	SEL VS7-RBEPL25-C )		\$12,337.29	K	31%	\$8,512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7RBEPL25UGC VS7RBEPL25UGC-I	SEL VS7-RBEPL25-UG-C ) SEL VS7-RBEPL25-UG-C )		\$5,159.00 \$6,036.03	K	31% 31%	\$3,559.71 \$4,164.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VMWARE 00 VMWARE
	VS7RBEPL25UGC-K	SEL VS7-RBEPL25-UG-C)		\$5,675.15	K	31%	\$3,915.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7RBSTD25C VS7RBSTD25C-I	SEL VS7-RBSTD25-C ) SEL VS7-RBSTD25-C		\$3.085.00	K	31% 31%	\$2.128.65 \$2.490.52	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	VS7RBSTD25C-I VS7RBSTD25C-K	SEL VS7-RBSTD25-C SEL VS7-RBSTD25-C )		\$3,609.45	K	31%	\$2,490.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
5	VS7RBVENT25UC	SEL VS7-RBADV-ENT25-UG-C)		\$2,101.00	K	31%	\$1,449.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7RBVENT25UC-I	SEL VS7-RBADV-ENT25-UG-C		\$2.458.17	К	31%	\$1.696.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7RBVENT25UC-K VS7RBVENT2UC	SEL VS7-RBADV-ENT25-UG-C ) SEL VS7-RBADV-ENT2-UG-C )		\$2,478.55 \$168.00	K	31% 31%	\$1,710.20 \$115.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE
	VS7RBVENT2UC-I	SEL VS7-RBADV-ENT2-UG-C ) SEL VS7-RBADV-ENT2-UG-C		\$196.56	K	31%	\$115.92 \$135.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7RBVENT2UC-K	SEL VS7-RBADV-ENT2-UG-C )		\$198.05	K	31%	\$136.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7RSDADV25UC VS7RSDADV25UC-I	SEL VS7-RBSTD-ADV25-UG-C ) SEL VS7-RBSTD-ADV25-UG-C		\$1,705.00 \$1,994.85	K	31%	\$1,176.45 \$1,376.45	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	VS7RSDADV25UC-I VS7RSDADV25UC-K	SEL VS7-RBSTD-ADV25-UG-C SEL VS7-RBSTD-ADV25-UG-C )		\$1,994.85 \$2,011.19	K	31% 31%	\$1,376.45 \$1,387.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0.	00 VMWARE 00 VMWARE
	VS7RSDADV2UC	SELVS7-RBSTD-ADV2-LIG-C )		\$136.00	K	31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0	00 VMWARE
	VS7RSDADV2UC-I	SEL VS7-RBSTD-ADV2-UG-C		\$159.12	K	31% 31%	\$109.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	VS7RSDADV2UC-K VS7RSDENT25UC	SEL VS7-RBSTD-ADV2-UG-C ) SEL VS7-RBSTD-ENT25-UG-C )		\$160.51 \$3,806.00	K	31% 31%	\$110.75 \$2,626.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VS7RSDENT25UC-I VS7RSDENT25UC-K	SEL V37-RBSTD-ENT25-UG-C) SEL V37-RBSTD-ENT25-UG-C SEL V57-RBSTD-ENT25-UG-C)		\$4,453.02 \$4,485.90	K	31%	\$3,072.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 VMWARE
	VS7RSDENT25UC-K	SEL VS7-RBSTD-ENT25-UG-C )		\$4,485.90	K	31%	\$3.095.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7RSDENT2UC-I	SEL VS7-RBSTD-ENT2-UG-C ) SEL VS7-RBSTD-ENT2-UG-C		\$304.00 \$355.68	K	31% 31%	\$209.76 \$245.42	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 VMWARE 00 VMWARE
	VS7RSDENT2UC-I VS7RSDENT2UC-K	SEL VS7-RBSTD-ENT2-UG-C SEL VS7-RBSTD-ENT2-UG-C)		\$355.68 \$358.18	K	31%	\$245.42 \$247.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VMWARE
	VS7STD6AKC	SEL VS7-STD-6AK-C )		\$11,350.00	K	31%	\$7,831.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7STD6AKC-I	SEL VS7-STD-6AK-C		\$13,279.50	K	31% 31%	\$9,162.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7STD6AKC-K VS7STD8AKC	SEL VS7-STD-6AK-C ) SEL VS7-STD-8AK-C )		\$13,369.60 \$8,875.00	K	31%	\$9,225.02 \$6,123.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
	VS7STD8AKC-I	SFLVS7-STD-8AK-C		\$10 383 75	K	31%	\$7 164 79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7STD8AKC-K	SEL VS7-STD-8AK-C)		\$10 458 17	ĸ	31% 31%	\$7,216.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	VS7STDC VS7STDC-I	SEL VS7-STD-C )		\$995.00 \$1,164.15	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	VS7STDC-I VS7STDC-K	SEL VS7-STD-C		\$1,164.15 \$1.168.40	K	31%	\$803.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE 00 VMWARE
	VS7STDEPLUGC	SEL VS7-STD-C ) SEL VS7-STD-EPL-UG-C )		\$2.860.00	K	31% 31%	\$806.20 \$1,973.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7STDEPLUGC-I	SEL VS7-STD-EPL-UG-C		\$3.346.20	K	31%	\$2.308.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VS7STDEPLUGC-K	SEL VS7-STD-EPL-UG-C )		\$3,367.30	K	31%	\$2,323.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	VSAD1PB1YRSB VSB-CRU-PWR SUPPLY	SELECT DFXS VS ELA. ADD 1PB 1Yr Sub VSPEX BLUE Intel 1200W Power Supply		\$90.000.00	K	31% 31%	\$62.100.00 \$1.055.70	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 EMC SELECT NTP-DEFENDX 00 VSPEX BLUE HARDWARE
	VSB-FRU-CHASSIS	VSPEX BLUE Dense 2U-16 Chassis		\$4,835.00	K	31%	\$3,336.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VSPEX BLUE HARDWARE
	VSB-FRU-HDD	VSPEX BLUE 1.2TB 2.5 10K RPM SAS 512b		\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VSPEX BLUE HARDWARE
5	VSB-FRU-PRF CPR VSB-FRU-PRF OPT	VSPEX BLUE Performance 10GBASET Blade VSPEX BLUE Performance SFP+ Blade		\$29,185.00 \$29,195.00	K	31%	\$20,137.65 \$20,144.55	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VSPEX BLUE HARDWARE 00 VSPEX BLUE HARDWARE
5	VSB-FRU-SSD	VSPEX BLUE 400GB SSD in 2.5 w/o encry		\$17,200.00	K	31%	\$11,868.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VSPEX BLUE HARDWARE
	VSB-FRU-STD CPR	VSPEX BLUE Standard 10GBASET Blade		\$19,945.00	K	31%	\$13,762.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VSPEX BLUE HARDWARE
	VSB-FRU-STD OPT VSB-V-HW-2U4N-PC	VSPEX BLUE Standard SFP+ Blade VSPEX BLUE VMW HW 2U/4N Prf RJ45		\$19,955.00 \$0.00	K	31% 31%	\$13,768.95 \$0.00	\$0.00 \$17,748.00	\$0.00 \$17,400.00	\$0.00	\$0.00 \$3,760.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VSPEX BLUE HARDWARE 00 VSPEX BLUE HARDWARE
	VSB-V-HW-2U4N-PO	VSPEX BLUE VMW HW 2U/4N Prf SFP+		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.	00 VSPEX BLUE HARDWARE
	VSB-V-HW-2U4N-SC	VSPEX BLUE VMW HW 2U/4N Std RJ45		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.	00 VSPEX BLUE HARDWARE
	VSB-V-HW-2U4N-SO VSB-V-HWR-2U4N-PC	VSPEX BLUE VMW HW 2U/4N Std SFP+ VSPEX BLUE VMW HWR 2U/4N Prf RJ45		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$17,748.00 \$17,748.00	\$17,400.00 \$17,400.00	\$10,000.00 \$10,000.00	\$3,760.00 \$3,760.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17,400.	00 VSPEX BLUE HARDWARE 00 VSPEX BLUE HARDWARE
	VSB-V-HWR-2U4N-PC	VSPEX BLUE VMW HWR 20/4N PH RJ45  VSPEX BLUE VMW HWR 20/4N PH RJ45		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.	00 VSPEX BLUE HARDWARE
	VSB-V-HWR-2U4N-SC	VSPEX BLUE VMW HWR 2U/4N Std RJ45		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.	00 VSPEX BLUE HARDWARE
	VSB-V-HWR-2U4N-SO	VSPEX BLUE VMW HWR 2U/4N Std SEP+		\$0.00		31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.	00 VSPEX BLUE HARDWARE
	VSB-V-LS-SN VSB-V-ROY-2U4N-PC	VSPEX BLUE APPLIANCE SW LIC SOLN=MA VSPEX BLUE Appliance Royalty 2U4N-PC		\$1.847.00	K	31% 31%	\$0.00 \$1.274.43	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VSPEX BLUE SOFTWARE
	VSB-V-ROY-2U4N-PO	VSPEX BLUE Appliance Royalty 2U4N-PO		\$1.847.00	K	31%	\$1,274,43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VSPEX BLUE SOFTWARE
	VSB-V-ROY-2U4N-SC	VSPEX BLUE Appliance Royalty 2U4N-SC		\$1,847.00	K	31%	\$1,274.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VSPEX BLUE SOFTWARE
	VSB-V-ROY-2U4N-SO VSB-V-SW-MGR	VSPEX BLUE Appliance Royalty 2U4N-SO		\$1.847.00 \$0.00	K	31% 31%	\$1.274.43 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VSPEX BLUE SOFTWARE 00 VSPEX BLUE SOFTWARE
	VSC-OS-PRM-12-T5	HCIA Manager Software =MA SEL VTS-OS Prm 12 mo. Over 5000TB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0. \$0	00 EMC SELECT VSC CLOUD SOFT
	VS-CUS-M-EXPVS	VST expense model		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 NA
	VSL3-002-525	Secure VM SecVM Perpetual TLA=IB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CLOUDLINK
	VSL3-002-526 VSL3-002-527	Secure VM KMIP Client Perpetual TLA=IA Secure VM Key Management for SED TLA=IA		\$0.00	K	31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0	00 CLOUDLINK
	VSL3-002-528	Secure VM Key Management for SED TLA=IA Secure VM Key Management for KMIP TLA=IA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 CLOUDLINK
	VSI 3-002-529	Secure VM Encryption for Machines TLA=IB Secure VM Encrypt for Containers TLA=IA		\$0.00	K	31% 31%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 CLOUDLINK 00 CLOUDLINK
	VSL3-002-672	Secure VM Encrypt for Containers TLA=IA		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.	DO CLOUDLINK
	VSPHERE-ELIM-PPM VSPHERE-ELIM-PRD	VSPHERE ELIM MODEL - PPM VSPHERE ELIM MODEL - PRODUCT		\$0.00	K	31%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0. \$0	00 NA 00 NA
	VUGBDWOACLDUPF	SEL: V-UG-BDWOA-CLD-U-P-F SEL: V-UPG-BM2-PL-YMS-F		\$58.58	K	31% 31%	\$40.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 EMC SELECT CARAHSOFT
	VUPGBM2PLYMSF	SEL: V-UPG-BM2-PL-YMS-F		\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VUPGBM2SBCLYMSF VUPGBM2SBOPYMSF	SEL: V-UPG-BM2-SB-CLYMS-F SEL: V-UPG-BM2-SB-OPYMS-F		\$39.00 \$39.00	K	31% 31%	\$26.91 \$26.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VMWARE
	VUPGGM2PLBMSF	SEL: V-UPG-GM2-PL-BMS-F		\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VUPGGM2PLOMSF	SEL: V-UPG-GM2-PL-OMS-F		\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VUPGGM2PLYMSF VUPGGM2SBCLBMSF	SEL: V-UPG-GM2-PL-YMS-F SEL: V-UPG-GM2-SB-CLBMS-F		\$88.00 \$27.00	K	31% 31%	\$60.72 \$18.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	VUPGGM2SBCLOMSE	SEL: V-LIPG-GM2-SB-CLOMS-F		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VUPGGM2SBCLYMSF VUPGGM2SBOPBMSF	SEL: V-UPG-GM2-SB-CLYMS-F SEL: V-UPG-GM2-SB-OPBMS-F		\$65.00 \$27.00	K	31%	\$44.85 \$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.	00 VMWARE
	VUPGGM2SBOPBMSF	SEL: V-UPG-GM2-SB-OPBMS-F		\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VUPGGM2SB0P0MSF VUPGGM2SB0PYMSF	SEL: V-UPG-GM2-SB-OPOMS-F SEL: V-UPG-GM2-SB-OPYMS-F		\$10.00 \$65.00	K	31% 31%	\$6.90 \$44.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0. \$0	00 VMWARE 00 VMWARE
	VUPGMDCV2OPYMSF	SEL: V-UPG-MDCV2-OPYMS-F		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VUPGMDCV2PYMF	SEL: V-UPG-MDCV2-PYM-F		\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	VUPGMDCV2SYMF V-WBSBDCL-3US1YF	SEL: V-UPG-MDCV2-SYM-F SEL: V-WBSBDCL-3US1Y-F		\$45.00 \$36.00	K	31% 31%	\$31.05 \$24.84	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.	00 VMWARE
	V-WBSBDCL-3US1YF V-WBSBOP-DEV1Y-F	SEL: V-WBSBDCL-3US1Y-F SEL: V-WBSBOP-DEV1Y-F		\$36.00 \$12.00		31%	\$24.84 \$8.28	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00		00 VMWARE
	V-WBSBSCL-DEV1YF	SEL: V-WBSBSCL-DEV1Y-F		\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	V-WCSBDCL-3US1YF	SEL: V-WCSBDCL-3US1Y-F		\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	00 VMWARE
	V-WCSBSCL-3US1YF V-WVSBDCL-3US1YF	SEL: V-WCSBSCL-3US1Y-F SEL: V-WVSBDCL-3US1Y-F		\$48.00 \$84.00	K	31% 31%	\$33.12 \$57.96	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		00 VMWARE 00 VMWARE
		SEL: V-WVSBDCL-3US1Y-F		\$84.00		31%	\$57.96 \$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$U.	00 VMWARE
	V-WVSBSCL-3US1YF	SEL: V-WVSBSCL-3US1Y-F													

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				NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE													
BAND	sku	DESCRIPTION	Model Sub	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP		RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	VYMSSBCLDDV22YF	SEL: V-YMS-SB-CLDDV2-2Y-F		\$220.00	К	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	VYMSSBCLDDV23YF	SEL: V-YMS-SB-CLDDV2-3Y-F		\$330.00	ĸ	31%	\$227.70	\$0.00		\$0.00				\$0.00 VMWARE			
5	VYMSSBDCLDDV21YF	SEL: V-YMS-SBDCLDDV2-1Y-F		\$122.00	К	31%	\$84.18	\$0.00		\$0.00				\$0.00 VMWARE			
5	VYMSSBDCLDDV22YF	SEL: V-YMS-SBDCLDDV2-2Y-F		\$244.00	ĸ	31%	\$168.36	\$0.00		\$0.00				\$0.00 VMWARE			
5	VYMSSBDCLDDV23YF	SEL: V-YMS-SBDCLDDV2-3Y-F		\$366.00	К	31%	\$252.54	\$0.00		\$0.00				\$0.00 VMWARE			
5	VYMSSBOPDV21YF	SEL: V-YMS-SB-OP-DV2-1Y-F		\$98.00	K	31%	\$67.62	\$0.00		\$0.00				\$0.00 VMWARE			
5	VYMSSBOPDV22YF	SEL: V-YMS-SB-OP-DV2-2Y-F		\$196.00	K	31%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	VYMSSBOPDV23YF	SEL: V-YMS-SB-OP-DV2-3Y-F		\$294.00	K	31%	\$202.86	\$0.00		\$0.00				\$0.00 VMWARE			
5	WS15-PLAY-F	SEL: WS15-PLAY-F		\$164.99	K	31%	\$113.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS15-PLAY-UG-F	SEL: WS15-PLAY-UG-F		\$87.99	K	31%	\$60.71	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00 VMWARE			
5	WS15-PRO-F	SEL: WS15-PRO-F		\$274.99	K	31%	\$189.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS15PROPLAYUGF	SEL: WS15-PRO-PLAY-UG-F		\$109.99	K	31%	\$75.89	\$0.00		\$0.00				\$0.00 VMWARE			
5	WS15-PRO-UG-F	SEL: WS15-PRO-UG-F		\$164.99	K	31%	\$113.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PLAYC	SEL WS16-PLAY-C)		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PLAYC-I	SEL WS16-PLAY-C)		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PLAYC-K	SEL WS16-PLAY-C)		\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PLAYUGC	SEL WS16-PLAY-UG-C )		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PLAYUGC-I	SEL WS16-PLAY-UG-C )		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PLAYUGC-K	SEL WS16-PLAY-UG-C )		\$91.56	K	31%	\$63.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PROC	SEL WS16-PRO-C )		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PROC-I	SEL WS16-PRO-C )		\$199.00	K	31%	\$137.31	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00 VMWARE			
5	WS16PROC-K	SEL WS16-PRO-C )		\$229.47	K	31%	\$158.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PROPLYUGC	SEL WS16-PRO-PLAY-UG-C)		\$89.00	K	31%	\$61.41	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00 VMWARE			
5	WS16PROPLYUGC-I	SEL WS16-PRO-PLAY-UG-C )		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PROPLYUGC-K	SEL WS16-PRO-PLAY-UG-C)		\$103.05	K	31%	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PROUGC	SEL WS16-PRO-UG-C )		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PROUGC-I	SEL WS16-PRO-UG-C)		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS16PROUGC-K	SEL WS16-PRO-UG-C )		\$114.54	K	31%	\$79.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VMWARE			
5	WS-PLAY-SUP-1PAK	SEL: WS-PLAY-SUP-1PAK		\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 EMC SELEC	T CARAHSOFT		
5	WS-PLAY-SUP-3PAK	SEL: WS-PLAY-SUP-3PAK		\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 EMC SELEC	T CARAHSOFT		
5	WS-PLAY-SUP-5PAK	SEL: WS-PLAY-SUP-5PAK		\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 EMC SELEC	T CARAHSOFT		
5	X15-SFP-DAC-10M	SEL KEMP X15 10M SFP+ DAC Bundle		\$1,052.31	K	31%	\$726.09	\$0.00		\$0.00				\$0.00 EMC SELEC			
5	X15-SFP-DAC-1M	SEL KEMP X15 1M SFP+ DAC Bundle		\$292.31	K	31%	\$201.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 EMC SELEC	TKEMP		
5	X15-SFP-DAC-3M	SEL KEMP X15 3M SFP+ DAC Bundle		\$409.23	K	31%	\$282.37	\$0.00		\$0.00				\$0.00 EMC SELEC	TKEMP		
5	X15-SFP-DAC-5M	SEL KEMP X15 5M SFP+ DAC Bundle		\$584.62	K	31%	\$403.39	\$0.00		\$0.00	\$0.00			\$0.00 EMC SELEC	TKEMP		
5	X15-SFP-SR	SEL KEMP X15 SFP+ SR Bundle		\$1,052.31	K	31%	\$726.09	\$0.00		\$0.00				\$0.00 EMC SELEC	TKEMP		
5	X25-SFP-DAC-10M	SEL KEMP X25 10M SFP+ DAC Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00		\$0.00				\$0.00 EMC SELEC	TKEMP		
5	X25-SFP-DAC-1M	SEL KEMP X25 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00		\$0.00				\$0.00 EMC SELEC			
5	X25-SFP-DAC-3M	SEL KEMP X25 3M SFP+ DAC Bundle		\$1,227.69	K	31%	\$847.11	\$0.00		\$0.00				\$0.00 EMC SELEC	TKEMP		
5	X25-SFP-DAC-5M	SEL KEMP X25 5M SFP+ DAC Bundle		\$1,753.85	K	31%	\$1,210.16	\$0.00		\$0.00				\$0.00 EMC SELEC			
5	X25-SFP-SR	SEL KEMP X25 SFP+ SR Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00		\$0.00				\$0.00 EMC SELEC	TKEMP		
5	X40-SFP-DAC-10M	SEL KEMP X40 10M SFP+ DAC Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00		\$0.00				\$0.00 EMC SELEC			
5	X40-SFP-DAC-1M	SEL KEMP X40 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00		\$0.00				\$0.00 EMC SELEC			
5	X40-SFP-DAC-3M	SEL KEMP X40 3M SFP+ DAC Bundle		\$1,227.69	K	31%	\$847.11	\$0.00		\$0.00				\$0.00 EMC SELEC			
5	X40-SFP-DAC-5M	SEL KEMP X40 5M SFP+ DAC Bundle		\$1.753.85	K	31%	\$1.210.16	\$0.00		\$0.00				\$0.00 EMC SELEC			
5	X40-SFP-SR	SEL KEMP X40 SFP+ SR Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 EMC SELEC	TKEMP		

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