ASPO VI PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE PROSUPPORT PLUS MNT LP WTY UPG BASIC TO PS ENH LP PROSUPPORT SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 100-100206-AM SEL AS ProbeSW-024 Lic Mnth \$23.08 \$15.93 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-100207-AM SEL AS ProheSW-032 Lic Moth \$30.77 31% \$21.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL AS ProbeSW-192 Lic Mnth 31% 31% \$131.63 VIRTUAL INSTRUMENTS 100-100209-AM SEL AS ProbeSW-256 Lic Mnth \$255.38 \$176.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-100210-AM SEL AS ProheSW-336 Lic Moth \$335.38 31% 31% 31% 31% \$231.41 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 so on VIRTUAL INSTRUMENTS 100-100210-AM SEL AS ProbeSW-384 Lic Mnth \$381.54 \$263.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL AS ProbeSW-528 Lic Mnth VIRTUAL INSTRUMENTS 100-100212-AM \$526.15 \$363.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-100213 SEL SW ProbeVM-001 vSphere Lic \$1,644.62 \$1,134.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-100213-AM 100-100213-SM SEL AS ProbeVM-001 Lic Moth \$12.31 31% 31% \$8.49 \$72.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SS ESX-001 Host MSub \$104.62 VIRTUAL INSTRUMENTS 100-100214-AM SEL AS ProbeVM-010 Lic Mnth \$132.31 31% 31% \$91.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-100215-AM SEL AS ProbeVM-050 Lic Moth \$664.62 \$458.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS SEL SW ProbeVM-100 vSphere Lic SEL AS ProbeVM-100 Lic Mnth \$164,492.31 31% 31% \$113,499.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-100216-AM \$917.17 \$1,329.23 100-100216-SM SEL SS ESX-100 Host MSub \$10 413 85 31% 31% 31% \$7 185 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-100217-AM 100-100288 SEL AS ProbeVM-500 Lic Mnth SEL HW TCV-008LFLFLF-57-RP Cass \$6,646.15 \$1,827.69 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$4,585.84 \$0.00 \$0.00 \$1,261.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-100290 SEL HW TCV-012LRLFLF-57-RP Cass \$2,741,54 31% \$1.891.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW TCV-012MRLFLF-57-OB Cass SEL HW TCV-024MRLFMR-57-OB Cas \$2,741.54 \$5,483.08 \$1,891.66 \$3,783.33 100-100292 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-100292 100-100300 SEL HW TPS-01OF TCV TAP Shelf 1U \$306.15 31% 31% 31% \$211.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-100301 SEL HW TPS-01OS TCV TAP Shelf 1U \$207.69 \$143.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-100602-AM SEL AS ProbeFC8-0802 Lic Mnth \$169.23 \$116.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-100603-AM SEL AS ProbeFC8-0808 Lic Mnth 31% VIRTUAL INSTRUMENTS \$669.23 \$461.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-100617-AM SEL AS ProbeSWAG-24 Lic Mnth \$3.08 \$2.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-100618-AM SEL AS ProbeSWAG-1921 in Moth \$30.77 31% 31% \$21.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL AS ProbeSWAG-528 Lic Mnth VIRTUAL INSTRUMENTS 31% 31% 31% 31% 31% 100-101048 SEL HW 515 15A 15 \$66.15 \$45.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-101049 SEL HW 520 20A 15 \$98.46 \$67.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-101050 100-101051 SEL HW 620 20A 15 SEL HW 615 15A 15 \$62.63 \$62.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 100-101052 SEL HW 515 18 x2 \$11.00 \$7.59 \$11.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-101053 SEL HW 515 6 x2 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$16.99 VIRTUAL INSTRUMENTS 100-101054 SEL HW C14 6 x2 \$24.62 \$0.00 100-101055 SEL HW C14 18 x2 \$14.00 \$9.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW CEE77 2 x2 SEL HW 1363 2 x2 31% 31% 31% 31% 31% \$14.86 \$22.29 100-101056 \$21.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$0.00 100-101058 SEL HW C14 3 x2 \$17.00 \$11.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-101281 SEL HW Fiblns CIT Kit MPO Addor \$4,818,46 \$3,324,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW Fiblns CIT Kit Refill SEL HW Fiblns CIT MPO Refil 31% 31% \$1,662.37 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$2,409.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-101310 \$581.54 \$401.26 \$0.00 100-101343-AM SEL AS ProbeFC8-0816 Lic Mnth \$923.08 31% 31% \$636.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-101348 SEL HW C14 15A 15 \$115.38 \$70.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW Fiblns Cass Refill 31% \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-101570 \$0.00 \$664.62 \$458.59 \$0.00 \$0.00 \$0.00 100-101571 SEL HW Fiblns MPO Cass Refill \$747.69 \$515.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-101854 SEL HW Fiblns CIT Adv Kit \$22.563.08 31% 31% 31% \$15 568 53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW C20 6 x2 SEL HW TCV-012MRLFLF-57-EB Case \$32.31 \$32.31 \$2,741.54 \$22.29 \$1,891.66 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-101925 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 100-102044 SEL HW ProbeFC8-HD48 FRU Fan \$1 115 00 \$769.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102045 100-102046-AM SEL HW ProbeFC8-HD48 FRU Pwr Sup SEL AS ProbeFC8-0848 Lic Mnth \$923.00 \$636.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$1,923.08 \$1,326.93 \$0.00 \$0.00 100-102064 SEL HW TCV-024MRLFMR-57-EB Cass \$5,483,08 \$3,783,33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL AS ProbeFC8-0824 Lic Mnth SEL SW VWisdom Mgmt Ent Ed \$1,223.08 \$73,076.92 31% 31% 31% 31% 31% \$843.93 \$50,423.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102065-AM \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102070-CVM SEL AS VW Mamt Ent SSMCONV \$1,706,15 \$1,177,24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102070-SM SEL SS VW Mamt Ent MSub \$3.830.77 \$2.643.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102071 100-102071-CVM SEL SW VWisdom Mgmt Virt Ed SEL AS VW Mgmt Virt SSMCONV \$38,461.54 \$898.46 31% 31% \$26,538.46 \$619.94 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 100-102071-SM SEL SS VW Mamt Virt MSub \$2.089.23 31% 31% \$1,441.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102077 SEL SW VWisdom Mamt Ent DR Ed \$36,000.20 \$25,476.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW PA 4210 FRU PS 31% \$0.00 100-102073 \$538.00 \$371.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW PA 4210 FRU Data Drv 1TE 100-102074 \$346.00 \$238.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102075 SEL HW PA 4210 FRU Sus Dry 80GB \$385.00 31% 31% \$265.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW PA 4210 Shllw Mnt Kit \$115.00 \$79.35 \$0.00 VIRTUAL INSTRUMENTS 100-102077 SEL HW PA 4210 FRU Bezel/Keys \$69.00 31% 31% \$47.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW ProbeEC8-HD48 Recess Mnt \$0.00 100-102094 \$332.31 \$229.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW ProbeSW-010 Port Lic SEL AS ProbeSW-010 Lic Mnth \$849.23 \$6.37 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 100-102267 100-102267-AM \$1,230.77 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102267-SM SEL SS ECSW-010 Port MSub \$80.00 31% 31% 31% 31% \$55.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SS FCSW-010 Port MSub SEL SW ProbeSW-100 Port Lic SEL AS ProbeSW-100 Lic Mnth SEL SS FCSW-100 Port MSub 100-102268 \$12 307 69 \$8,492.31 \$67.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102268-AM \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102268-SM \$780.00 \$538.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102269 SEL SW ProbeSWAG-010 Port Lic \$615.38 31% \$424.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102269-AM SEL AS ProbeSWAG-010 Lic Mnth SEL SW ProbeSWAG-100 Port Lic \$1.54 \$6,153.85 31% 31% \$1.06 \$4,246.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 100-102270 100-102270-AM SEL AS ProbeSWAG-100 Lic Mnth \$15.38 31% 31% \$10.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102271 SEL SW ProbeNTAP-001 Node Lin \$1 010 77 \$1,318,43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102271-AM SEL AS ProbeNTAP-001 Lic Mnth \$13.85 31% 31% \$9.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$0.00 SEL SS NTAP-001 Node MSub 100-102271-SM \$121.54 \$83.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 31% 31% 31% 31% \$0.00 100-102272 SEL SW ProbeNTAP-100 Node Lin \$101.076.02 \$131.843.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 so on VIRTUAL INSTRUMENTS 100-102272-AM SEL AS ProbeNTAP-100 Lic Mntl \$1,495.38 \$1,031.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SS NTAP-100 Node MSub \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102272-SM \$12,030.77 \$8,301.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102297 SEL HW C-I-T Digital Probe \$4 178 46 \$2 883 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRU 100-102301 100-102341 SEL HW PA 4210 Std Mnt Kit SEL HW TCV Blank Plate Kit x3 \$79.35 \$28.66 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$115.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$41.54 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102375 SEL HW ProbeEC-16G-24 Chass \$83,076,92 \$57 323 07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102455 SEL HW ProbeEC8/All Shilly Mot Kit \$115.00 \$79.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102457 SEL HW ProbeFC8/All Rk Adpt 1U35 \$115.00 \$79.35 \$0.00 VIRTUAL INSTRUMENTS 100-102458 SEL HW PA-4210 Rk Adot 2U35 \$115.00 31% 31% 31% \$79.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW TCV-008LFLFLF-58-RP Cass SEL HW TCV-012LRLFLF-58-RP Cass VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$1,993.85 \$1,375.76 \$2,063,63 \$0.00 100-102491 \$2,990.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102500 SEL HW TCV-012LRLFLF-97-RP Cass \$2.341.54 31% \$1,615,66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102579 100-102580 SEL HW SFP 4-Link Kit 8G MM HS SEL HW SFP 4-Link Kit 8G SM SR \$3,323.08 \$4,652.31 31% 31% \$2,292.93 \$3,210.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102582 SEL SW Link Lic 8G Full FC8-HD48 \$219.323.08 31% \$151,332,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102582-AM SEL AS Lottlic 8G EC8-HD48 Moth \$2,076,02 31% 31% \$1,433,07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102582-SM 100-102583 SEL SS ProbeFC 8G48Lnk MSub SEL SW Link Lic 8G Full FC16G24 \$14,295.38 \$9,863.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$108,000.00 31% 31% \$74,520.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102583-AM SEL AS Lnkl ic 8G EC16G24 Mnth \$1 195 38 \$824.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102583-SM 100-102595 SEL SS ProbeFC 8G24Lnk MSub SEL SW Link Lic 16G 4-Link Kit \$5,018.96 \$27,515.07 \$7 273 85 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS

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ASPO VI PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE PROSUPPORT PLUS MNT LP WTY UPG BASIC TO PS ENH LP PROSUPPORT SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 100-102595-AM SEL AS LnkLic 16G 4Lnk Kit Mnth \$264.62 \$182.59 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102595-SM SEL SS ProbaEC 16G 4Lnk MSub \$2 447 60 31% \$1 688 01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW Link Lic 16G FullFC16G24 100-102596 \$149,538.46 \$103,181.54 VIRTUAL INSTRUMENTS 31% 31% 100-102596-AM SEL AS LnkLic 16G FC16G24 Mnth \$1,593.85 \$1,099.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102506-SM SEL SS ProbaEC 16G24Lnk MSub \$0.087.60 31% 31% \$6.801.51 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 so on VIRTUAL INSTRUMENTS 100-102656 SEL HW SFP 4-Link Kit 16G MM UHS \$6,646.15 \$4,585,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW SFP 4-Link Kit 16G SM SR \$5,503.01 VIRTUAL INSTRUMENTS 100-102615 \$7,975.38 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102618 SEL HW SFP 16GFC 1310NM SM LR \$922.00 \$636.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102619 100-102620 SEL HW TCV-012MRLELE-58-EB \$3,073,85 31% 31% \$2,120.96 \$2,120.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW TCV-012MRLFLF-58-OB VIRTUAL INSTRUMENTS 100-102624 SEL 50 OM4MMLC 2M \$93.85 31% 31% \$64.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102625 SEL 50 OM4MMLC 3M \$98.46 \$67.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS SEL 50 OM4MMLC 5M SEL 50 OM4MMLC 10M \$109.23 31% 31% \$75.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102627 \$138.46 \$95.54 100-102645 SEL SW ProbeVM-001 HyperV Lic \$813.85 31% 31% 31% \$561.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102645-AM 100-102645-SM SEL AS ProbeVM-001 Hyper-V Mnth SEL SS HyperV-001 Host MSub \$4.24 \$35.03 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102646 SEL SW ProbeVM-100 HyperV Lic \$81,415,38 31% \$56,176,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102646-AM 100-102646-SM SEL AS ProbeVM-100 Hyper-V Mnth SEL SS HyperV-100 Host MSub \$664.62 \$5,163.08 \$458.59 \$3,562.53 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102647 SEL SW ProbeVM-001 PowerVM Lic \$821.54 31% 31% 31% \$566.8 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102647-AM SEL AS ProbeVM-001 PowerVM Mnth \$6.15 \$4.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102647-SM SEL SS PowerVM-001 Core MSub \$50.77 \$35.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102648 SEL SW ProbeVM-100 PowerVM Lic 31% VIRTUAL INSTRUMENTS \$82,246.15 \$56,749.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102648-AM SEL AS ProbeVM-100 PowerVM Mnth \$664.62 \$458.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102648-SM SEL SS PowerVM-100 Core MSub \$5 207 60 31% 31% \$3,593.31 \$29,808.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW ProbeFC-16G-12 Chi VIRTUAL INSTRUMENTS 100-102698 SEL HW ProbeNAS-10G-16 Chass \$116,307.69 31% 31% \$80,252.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102700 SELOM4 MM MTP M LC B \$423.08 \$291.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL OM4 MM MTP FM12 SEL OS2 SM MTP MM12 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 100-102702 \$0.00 \$0.00 \$283.08 \$195.33 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 100-102703 SEL OS2 SM MTP FM12 \$263.08 \$181.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$350.31 \$334.39 100-102739 SEL OM4 12 Mmlc3 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL OM4 12 Mlfc3 VIRTUAL INSTRUMENTS 100-102740 \$0.00 \$484.62 100-102741 SEL OM4 12 MmLC5 \$564.62 \$389.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL OM4 12 Mfl C5 \$535.38 \$700.00 100-102742 31% 31% \$369.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102743 \$0.00 100-102744 SEL OM4 12 MfLC10 \$672.31 31% \$463.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102745 SEL OS2 SM 12 MmLC3 \$333.85 31% \$230.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102746 SEL OS2 SM 12 MfLC3 31% 31% \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$210.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-102747 SEL OS2 SM 12 MmLC5 \$343.08 \$236.73 \$0.00 100-102748 SEL OS2 SM 12 MfLC 5 \$321.54 31% 31% \$221.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102749 SEL OS2 SM 12 MmLC10 \$378.46 \$261.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL OS2 SM 12 MfLC10 31% \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102750 \$0.00 \$0.00 \$355.38 \$245.21 \$0.00 \$0.00 \$0.00 100-102751 SEL HW TCV-008LFLFLF-97-RP Cass \$2,546.15 \$1,756.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102752 SEL HW TCV-012MRLFLF-07-OR Cos \$3 723 08 31% 31% 31% \$2.568.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102752 100-102753 100-102754 SEL HW TCV-012MRLFLF-97-0B Cass SEL HW TCV-024MRLFMR-97-0B Cass SEL HW TCV-024MRLFMR-97-0B Cass \$3,723.08 \$3,72444.62 \$2,568.93 \$5,136.79 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 100-102755 SELHW TCV-024MRI FMR-97-FB Case \$7 444 62 \$5 136 79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102791 100-102791-AM SEL SW Link Lic NAS 10G 1Active SEL AS LnkLic 10G 1Lnk Actv Mnth \$7 476 92 \$5,159.07 \$45.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS \$66.15 \$0.00 \$0.00 100-102791-SM SEL SS ProbeNAS 10G 1Actv MSub \$484.62 \$334.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW Link Lic NAS 10G 1Passive SEL AS LnkLic 10G 1Lnk Pasv Mnth 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 100-102792 \$1 993 85 \$1 375 76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102792-SM SEL SS ProbeNAS 10G 1Pasy MSub \$115.38 \$79.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102793 SEL SW Link Lic 10G FullNAS10G16 \$101.353.85 \$69,934,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102793-AM 100-102793-SM SEL AS LnkLic 10G NAS10G16 Mnth SEL SS ProbeNAS 10G16Lnk MSub \$830.77 \$6,432.31 31% 31% \$573.23 \$4,438.29 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 100-102797 SEL SW Link Lic 8G Full FC16G12 \$66,461,54 31% 31% \$45,858,46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102797-AM SEL AS Lokl in 8G EC16G12 Moth \$540.00 \$372.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 31% \$68,787.69 \$0.00 100-102798 SEL SW Link Lic 16G Full FC16G12 \$99,692.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-102798-AM SEL AS LnkLic 16G FC16G12 Mnth \$830.77 \$573.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103010 SEL HW V/Wisdom Pltfrm Appl 4220 \$64,800,00 31% 31% \$44.712.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103063 SEL HW TCV-012LFLFLR-58-RP \$0.00 VIRTUAL INSTRUMENTS 100-103077 SEL SW ProbeSDS-001 Server Lic \$2,990.77 31% 31% \$2,063.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103077-AM SEL AS ProbeSDS-001 Lic Moth \$26.15 \$18.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103077-SM 100-103078 SEL SS SDS-001 Host MSub SEL SW ProbeNetFlow-100 Endpoint Lice \$192.31 \$3,987.69 \$132.69 \$2,751.51 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-103078-AM SEL AS ProbeNetFlow-100 Lic Mnt \$38.46 31% 31% 31% 31% \$26.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103078-SM SEL SS NetFlow-100 Endnt MSub \$263.08 \$181.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103070-SEL SW VWintg CiscoSTS-1StorP \$8,307.69 \$5,732.31 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103139-AM SEL AS VWintg STS-1StorPt Mnth \$73.85 \$50.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103139-SM SEL SS VWinta STS-1StorPt Mnth \$398.46 31% \$274.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103140 100-103140-AM SEL SW VWintq CiscoSTS-1LineCd SEL AS VWintg STS-1LineCd Mnth \$132,923.08 31% 31% \$91,716.93 \$824.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$1,195.38 \$0.00 100-103140-SM SEL SS VWintg STS-1LineCd Mnth \$6,355,38 31% 31% \$4,385,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103142 SEL HW PA 4220 FRU Svs Dry 240GB \$384.62 \$265.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103238 SEL SW VW VirtServerPack \$2,453.85 31% 31% \$1,693.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$0.00 \$0.00 SEL AS VW VirtServerPack SSMCONV 100-103238-CVM \$58.46 \$40.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 31% 31% 31% 31% \$0.00 100-103238-SM SEL AS V/W VirtServerPack SSM \$107.60 \$74.31 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 so on VIRTUAL INSTRUMENTS SEL SW VW EntStoragePack \$25,000.00 \$17,250.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103239-CVM SEL AS VW EntStoragePack SSMCONV \$0.00 VIRTUAL INSTRUMENTS \$584.62 \$403.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-103239-SM SEL AS VW EntStoragePack SSM \$1 089 23 \$751.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103239-3M 100-103240-SA SEL VW CloudComputePack SEL AS VW CloudComputePack SSA \$183.08 \$73.85 31% VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$126.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-103241 SEL SW VW WireDataPack \$38 153 85 \$26,326,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103241-CVM SEL AS VW WireDataPack SSMCONV \$890.77 \$614.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$1,146.46 \$100.84 VIRTUAL INSTRUMENTS 100-103241-SM SEL AS VW WireDataPack SSM \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-103279 SEL SW VW SANSwitchPack \$146.15 \$0.00 VIRTUAL INSTRUMENTS 100-103279-CVM SEL AS VW SANSwitchPack SSMCONV 31% 31% 31% \$3.19 \$5.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$4.62 SEL AS VW SANSwitchPack SSM SEL SW VW SWDefStorPack VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 100-103279-SM \$2.761.54 \$1,905.46 100-103285 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-103285-CVM SEL AS VW SWDefStorPack SSMCONV \$64.62 31% \$44.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103285-SM SEL AS VW SWDefStorPack SSM SEL SW VW IPNetPack \$107.69 \$46.15 31% 31% \$74.31 \$31.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRU 100-103287 100-103287-CVM SEL AS VW IPNetPack SSMCONV \$1.54 31% \$1.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103287-SM SEL AS V/W IPNetPack SSM \$3.08 31% 31% \$2.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRU 100-103291 SEL SW VW OperSystemPack \$269.23 \$185.7 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 100-103291-CVM VIRTUAL INSTRUMENTS SEL AS VW OperSystemPack SSMCONV \$7.69 31% 31% \$5.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 100-103291-SM SEL AS VW OperSystemPack SSM \$12.31 \$8.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW VWisdom Mgmt CC Ed SEL AS VW Mgmt CC SSM \$186,830.77 \$9,789.51 100-103293 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$270.760.23 VIRTUAL INSTRUMENTS

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Mary						NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRADE F	PRICE						
March Marc	BANE	sku	DESCRIPTION				Discount			MC PREM MNT	PROSUPPORT ENH MNT LP	BASIC MNT LP	PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
1. 1. 1. 1. 1. 1. 1. 1.	5					К										
1 1 1 1 1 1 1 1 1 1	5		SEL HW TCV-012LRLFLF-59-RP Cass			K										
Column	5					K										
March Marc	5	100-103385	SEL SW Analytic Perpetual Upg 1		\$1.54	ĸ		\$1.06								VIRTUAL INSTRUMENTS
1 100	5				\$2,741.54	K		\$1,891.66								VIRTUAL INSTRUMENTS
Company	5		SEL SW VW FC32 WireDataPack			K	31%	\$39,489.23	\$0.00	\$0.00	\$0.00		\$0.00			
1	5					K										
March Marc	5	100-103430	SEL HW SFP 4-Link Kit 32G SM XHS		\$18,955.38	ĸ		\$13,079.21					\$0.00			VIII ONE INCOMENTO
Minimizer Mini	5	100-103437	SEL HW TCV-012MRLFLF-59-OB Cass		\$3,152.31	K	31%						\$0.00			
March Marc	5					K										VADONIC
1.00 1.00	5					K										
Company	5		SEL SS + Sup renew DW100 1DA Probe 50SL			K	31%		\$0.00				\$0.00			VARONIS
1 1 1 1 1 1 1 1 1 1	5				\$188.64	K	31%		\$0.00				\$0.00			
	5		SEL 100MB ADD'L Connect - AWS - PDX - 1Y SEL Big Bloc 250GB - PDX - 1YR			K	31%		\$0.00							
1	5					ĸ	31%									
1 1 1 1 1 1 1 1 1 1	5					K	31%									
1	5		SEL CrossConnect SingleModeFiber PDX.1YR			K	31%	\$3,161.46	\$0.00				\$0.00	\$0.00	\$0.00	
1 10 10 10 10 10 10 10	5					K										
1 1 1 1 1 1 1 1 1 1	5		SEL 1 Add'l VM DRaaS - PDX - 1Yr			K	31%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Section Company Comp	5					K										
1 1 1 1 1 1 1 1 1 1	5					K										
1 1.4	5	10-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - PDX - 1YR		\$341,454.55	ĸ	31%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
1 1.5	5		SEL 1 Add'l TB PowerMax DRaaS - PDX - 1Y		\$11,781.82	K	31%									
1 1 1 1 1 1 1 1 1 1	5					K										
1	5					K										
Second Control	5		SEL Storage Unit - 1TB - PDX - 1 Yr		\$768.18	K	31%	\$530.04	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	
1 100	5					K										
1	5					K										
1 100	5					K	31%	\$4,064.73								FACTION
2 0.5000-0.000	5		SEL 500Mbps Managed VPN - PDX - 1Yr			K	31%									
5 10.5 CM	5					K										
5 0.500-0.00 Fig. 1 1.00 1.	5					K										
State	5	10-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - PDX - 3YR		\$574,795.22	K	31%	\$396,608.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
\$ 0.575,COM-DBS \$10.00 \$	5					K										
5 0.50-0-6-6-6-6-6-6-6-6-6-6-6-6-6-6-6-6-6-6	5					K										
1 10 10 10 10 10 10 10	5					ĸ										
Str. March According Str. March State March Stat	5	10-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - PDX-3Y		\$7,446.98	K	31%	\$5,138.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5 O. S. C. S	5	10-3-U-DR-TB				K										
S 1110 SECCIO Weeter SQUAR Regions of CPU princing ON Wingston Square Very Live control Information SEC SE	5	10-3-VMCHOST 10-3-VSR-DR-VM			\$198,847.27 \$3,061.26	K	31%	\$137,204.62 \$2,112.27	\$0.00		\$0.00	\$0.00		\$0.00		
S	5			528-CICJ	\$4,186.60	ĸ	31%					\$0.00		\$0.00		
S 1110_SECCIO Makes display For Dataset For Data	5					K										
Second Column	5		VMware vSphere 7 Enterprise Plus Acceleration Kit, 6 CPU, 1YR License and Maintenance		\$28,759.70	K	31%	\$19,844.19					\$298,999.00	\$0.00		VMware Software
S 110,285-CDP	5	1110_528-CICN 1110_528-CICO	VMware vSpnere 7 for Desktop (100 VM Mack), 31R License and Maintenance VMware vCenter Server 7 Found for vSphere up to 4 hosts Per Instance 1YR Licence/Maintenance		\$11,768.24 \$1,965.00	K	31%		\$0.00					\$0.00		
5 1110_SBCCIC Where significant Policy Designer (1) where significant in the state of the	5	1110_528-CICP	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License and Maintenance		\$48,621.68	ĸ	31%	\$33,548.96	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
5 1110 SEPCET V Makes (SAF) Bander for RED2 31 Major. A Print Level and Materianese (SEPCET) V Makes (Spiner 7 files (See (S.CPL), with Corner for Materianese (SEPCET) V Makes (Spiner 7 files (See (S.CPL), with Corner for Materianese (SEPCET) V Makes (Spiner 7 files (See (S.CPL), with Corner for Materianese (SEPCET) V Makes (Spiner 7 files (See (S.CPL), with Corner for Materianese (SEPCET) V Makes (Spiner 7 files (See (S.CPL), with Corner for Materianese (SEPCET) V Makes (Spiner 7 files (See (S.CPL), with Corner for Materianese (SEPCET) V Makes (Spiner 7 files (See (S.CPL), with Corner for Materianese (SEPCET) V Makes (Spiner 7 files (See (S.CPL), with Corner for Materianese (SEPCET) V Makes (Spiner 7 files (SEPCET) V Makes (Spiner files (SEPCET) V Make	5					K										
11	5					K	31%								\$298,999.00	VMware Software
5 1110 SECOLOW Makene objected Filed Annual Accessed for Secology 170 Care Deliver 170 Care Delive	5		VMware vSphere 7 ROBO Enterprise, 25 VM pack, 3YR License/Maintenance			K	31%					\$0.00				
5 1110 G2B-CICC Makener Sphenzer FERION (Authorities Date Tool Strate T	5					K										
5 1110_328-CCV Makers Spheres Factor Spheres Factor Spheres Sphe	5	1110_528-CICW				K										
5 110 230-CICZ Where Scheme Esteration Kirls of Note (March 2 Place par Inc.) 1974 (Lorens and Marinmannon 250-CICZ 218-085 1	5	1110 528-CICX 1110 528-CICY				K	31%		\$0.00			\$0.00	\$298,999.00	\$0.00		
1110 235-CDC Merew Scholare 7 (240 Minute Materianne) 525-CDC \$3.586 5	5					K	31%									
5 1110_326-CDE Manuer deplumer Flate Accordance (N. E. CPL, 3YR License and Maintenance 528-CDE 511,056-SDE Flate South 51,057-SDE 5	5		VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License and Maintenance			K										
1110 250-CIDIF Movemer spikeners 760 Accel Movemer spikeners Movem	5					K	31%									
\$ 1110 S26-CDH VMware SARP Feterprise for RGBQ 25 M lands, 374 License and Maintenance	5	1110 528-CIDF	VMware vSphere 7 Std Acc Kit, 6CPU, with vCenter Standard (max 32 cores/CPU socket), 5YR Lic/Sub	528-CIDF	\$21,308.52	ĸ	31%		\$0.00							VMware Software
\$ 1110 528-CIDL Where Software Essentials Kirl of Johns Makes 2 CPUs per bords, SYR License and Maintenance \$28-CIDL \$1,002.28 K 3114, \$31,223 \$0.00 \$0.00 \$0.00 \$288,999.00 \$	5	1110 528-CIDG	VMware vSphere 7 for Desktop (100 VM Pack), 5YR License and Maintenance	528-CIDG		K	31%		\$0.00							VMware Software
5 1110_528-CDR Whome visQh+Prof Enterprise Plan, FPU limes and Science 528-CDR \$4,002.88 K 31% \$3,023.85 \$0.00 \$0.00 \$208,099.00 \$228,099.00 \$0.00 \$0.00	5					K	31%									
S 1110_528-CMR0 Whater w6ANT Enterprise Pius, 1 CPU (max 22 consecUP society), YRL LIUSub 528-CNR0 1126-64 K 31% 38,887.70 30.00 30.00 30.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.00 30.00 328,999.	5	1110 528-CIDK	VMware vSphere 7 Enterprise Plus Acceleration Kit, 6 CPU, 5YR License and Maintenance	528-CIDK	\$44,092.68	ĸ	31%	\$30,423.95	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VMware Software
S 1110 258 COREN Valueur seyNers 758 Ed. Feet	5		VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket),3YR Lic/Sub		\$10,710.78	K	31%	\$7,390.44						\$0.00		VMware Software
1110_258-OCE Manure sysheme 7 Side Ace Kis CPU, with Voether Foundation (max 32 corres(CPU socient), YR LiuSub 528-OCE \$10,984.90 K 31% \$7,779.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288,999.00 \$0.00	5					K	31%							\$0.00		
5 1110 528-COEJ Maware Spherer 7 Stiff Ace R1/8 CPU, with **Center Foundation** (max 32 cores CPU socket), SYR Lic/Sub 528-COEJ 511, 1188-LIC 51	5					K										
5 11-158-LIC SELL-FHYPMS-F 5 11-1782-LIC SELL-FHWS-F 5 11-1782-LIC SELL-F 5 11-1782-LIC SE	5					K										
5 11-1782-LIC SELL bard's Steft vCLDS SER Promobun	5			528-COEJ		K	31%		\$0.00							
11-178-LIC SEL BM SI SHIV-Kae GETH Promobun S2113100 K 31% \$1470.597 \$0.00 \$0.	5	11-1568-LIC				K	31%	\$281.59	\$0.00							
5 11-1791-LLC SELT-HINS-100PK-F 5 11-1820-LLC1 SELT-HINS-100PK-F 5 11-1820-LLC1 SELT-HINS-100PK-F 5 11-1820-LLC1 SELT-JOR SELT SELT SELT SELT SELT SELT SELT SELT	5					K										
5 11-1820-LIC-1 SEL Vann 5 l Cpu	5					K										
5 11-1820-LIC-L1 SEL TIPOT Wann 51 Cpu 52-2607 0 K 31% \$1708.38 \$1.00 \$0	5	11-1791-LIC				K	31%	\$1,483.85	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5 11-1820-LIC-L2 SELT TipIPV wann 51 Cpu	5					K										
5 11-1820-LIC-L4 SELT Epid Wann 5 1 Cpu 5 23,786.00 K 31% \$1,647.72 \$0.00 \$0.0	5	11-1820-LIC-L2	SEL Tppl2 Vsan 5 1 Cpu		\$2,552.00	ĸ	31%	\$1,760.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5 11-1821-LIC-L5 SEL TripG Wann 5 1 Cru 5 11-1821-LIC-L5 SEL TripG Wann 5 1 Cru 5 11-1821-LIC-L5 SEL TripG Wann 5 1 Cru 5 11-1821-LIC-L1 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L1 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L2 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L3 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L3 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L3 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L3 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L4 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L4 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L3 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L3 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L4 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L5 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L5 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L5 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1821-LIC-L5 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1822-LIC-L5 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1822-LIC-L5 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1822-LIC-L5 SEL LI Upo Shapper To Wann 5 Eurn W/I 6 Lic 5 11-1822-LIC-L1 SEL VANN 6 Destation 10P Cou 5 11-1822-LIC-L1 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou 5 11-1822-LIC-L3 SEL TripT Wann 5 Destation 10P Cou	5					K	31%		\$0.00		\$0.00					
5 11-1821-LUC SEL Upg StyApp To Vsan 5 Bun Wi 6 Liu C SEL Upg StyApp To Vsan 5 Bun Wi	5					K										
5 11-1821-LIC-L1 SELL I Lipo Shaybor To Varian Shum Will Eu S117390 K 311% 85,093 \$1,000 \$0.00 \$	5					K										
5 11-1821-LIC-L2 SELL ELIPING SERLE LEIPING SELLE SELLE SELLE LEIPING SELLE SE	5	11-1821-LIC-L1	SEL L1 Upg StaApp To Vsan 5 Bun W/ 6 Lic		\$11,991.00	ĸ	31%	\$8,273.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5 11-1821-LIC-L4 SEL L4 Upo Slavbp To Vsan 5 Bun WI 6 Lic \$10,982.00 K 31% \$7,577.88 \$0.00	5		SEL L2 Upg StgApp To Vsan 5 Bun W/ 6 Lic			K										
5 11-1822-LIC-1.5 SEL LIS luga Sharkpo To Vasari Sham Wi S Lic 5 11-1822-LIC-2 SEL LIS luga Sharkpo To Vasari Sham Wi S Lic 5 11-1822-LIC-2 SEL LIS luga Sharkpo To Vasari Sham Wi S Lic 5 11-1822-LIC-1 SEL Vasari O Sharkpo To Vasari Sham Wi S Lic 5 11-1822-LIC-1 SEL Vasari O Sharkpo To Vasari Sham Wi S Lic 5 11-1822-LIC-1 SEL Tipp I Vasari O Sharkpo To Vasari O Sharkpo To Vasari Sharkpo T	5					K										
5 11-1822-LIC SEL Vann 5 Deskton 10P Cau \$850.00 K 31% \$379.50 \$0.00 \$0.	5	11-1821-LIC-L5	SEL L5 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$10,477.00	K	31%	\$7,229.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5 11-1822-LIC-L2 SEL Topi2 Vsan 5 Desktop 10P Cou 5512.00 K 31% \$353.28 \$0.00	5	11-1822-LIC	SEL Vsan 5 Desktop 10P Ccu		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5 11-1822-UC-13 SEL TipPI Vann 5 Desktop 10P Cau 5495.00 K 31% \$341.55 \$0.00 \$	5					K										
5 11-1822-LIC-14 SEL Tppl4 Vsan 5 Desktop 10P Ccu \$479.00 K 31% \$330.51 \$0.00	5 5					K										
5 11-1822-LIC-L5 SEL Tppl5 Vsan 5 Desktop 10P Ccu \$457.00 K 31% \$315.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	5	11-1822-LIC-L4	SEL Tppl4 Vsan 5 Desktop 10P Ccu		\$479.00	ĸ	31%	\$330.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
	5	11-1822-LIC-L5	SEL Tppl5 Vsan 5 Desktop 10P Ccu		\$457.00	K	31%	\$315.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

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FMC NASPO ValuePoint MNWNC-109 Effective April 1, 2021

NVP LEVEL : IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI 11-1823-LIC SEL Vsan 5 Desktop 100P Ccu \$5,500.00 \$3,795.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF \$0.00 11-1823-I IC-I 1 SEL Tool 1 Vsan 5 Desktop 100P Ccu \$5,225,00 31% \$3,605,25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-1823-LIC-L2 SEL Tppl2 Vsan 5 Desktop 100P Ccu \$5,115.00 \$3,529.35 CARAHSOFT 31% 31% 11-1823-LIC-L3 SEL Tppl3 Vsan 5 Desktop 100P Ccu \$4,950.00 \$3,415.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-1823-I IC-I 4 SEL Toold Vean 5 Dealton 100P Co. \$4.785.00 31% \$3,301.65 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-1823-LIC-L5 11-1833-LIC-L5 SEL Tppl5 Vsan 5 Desktop 100P Ccu \$4,565.00 31% \$3,149.85 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL Tppl5 Ent: 10P Ccu \$4,565.00 31% 31% \$3,149.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-1834-LIC-L5 SEL Tppl5 Ent: 100P Ccu \$45,650.00 \$31,498.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-1835-LIC-L5 SEL Tools Ent: 10P (Nus \$2,739.00 \$27,390.00 \$1,889.91 \$18,899.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-1836-LIC-L5 SEL Tppl5 Ent: 100P (Nus) CARAHSOFT 11-1841-LIC-L5 SEL L5 Upg View Std 10 Ccu To Ent 20 Nus \$3,515.00 31% 31% \$2,425.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-1842-LIC-L5 SEL L5 UG View Std 100 Ccu To Ent 200 NU \$35 151 00 \$24 254 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-1845-LIC-L5 11-1846-LIC-L5 SEL L5 Upg View Std Ccu To Ent 10P Ccu SEL L5 Upg View Std Ccu To Ent 10P Ccu \$2,511.00 \$25,108.00 \$1,732.59 \$17,324.52 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-1847-LIC-L5 SEL L5 Upg Adv To Ent 10P Nus \$502.00 31% 31% 31% \$346.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-1848-LIC-L5 11-1849-LIC-L5 SEL L5 Upg Adv Nus To Ent 10P Nus SEL L5 Upg Adv To Ent 10P Ccu \$5,022.00 \$3,465.18 \$0.00 \$0.00 \$0.00 CARAHSOF CARAHSOFT \$1,004.00 \$692.76 \$0.00 \$0.00 \$0.00 11-1850-LIC-L5 SEL L5 Upg Adv Ccu To Ent 100P Ccu \$10.043.00 31% \$6,929,67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL L5 UG View Std 250 Ccu To Ent 500 Nu SEL L5 UG View S 500 Ccu To Ent 1000 Nu \$87,876.00 \$175,753.00 \$60,634.44 \$121,269.57 11-1855-LIC-L5 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-1857-LIC-L5 SEL L5 UG View S 250 Ccu To Ent 250 Ccu \$62,769.00 31% \$43,310,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-1858-LIC-L5 SEL L5 Upg View S 500 Ccu To Ent 500 Ccu \$125.538.00 31% 31% \$86.621.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-1885-LIC-L5 SEL L5 Upg View Add To Ent 10 Ccu SEL L5 Upg View Add To Ent 100P Ccu \$3,104.00 \$31,042.00 \$2.141.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-1886-LIC-L5 \$21,418.98 CARAHSOFT \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-1978-LIC SEL: VS5-RBSTD-ADV2-UG-F \$145.00 \$100.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 11-1996-LIC-LS SEL: HZ-APVENTC10-LIG-E-L5 \$3.515.00 31% 31% \$2,425.35 \$24,254.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE 11-1997-LIC-L5 SEL: HZ-APVENTC100UG-F-L5 11-1-ASTOR-UNIT SEL Arch Stor Unit - 1TB - RES - 1 Yr \$188.64 31% 31% \$130.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-AWS-CNC SEL 100MB ADD'L Connect - AWS - RES - 1Y SEL 100MB ADD'L Connect - AZR - RES - 1Y SEL Big Bloc 250GB - RES - 1YR \$2 781 82 \$1,919.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-AZR-CNCT 11-1-BBLOC \$3,125.45 \$24,545.45 31% 31% \$2,156.56 \$16,936.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 SEL Colo - 1RU - RES - 1 Yr
SEL CrossConnect SingleModeFiber RES.1YR
SEL CrossConnect SingleModeFiber RES1YR
SEL Unity DRaaS 100VM/50TB - RES - 1YR 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 11-1-COLO-1RU \$3 272 73 \$2 258 18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-CX-100-SMF 11-1-CX-SMF \$10,856.22 \$7,490.79 \$0.00 \$0.00 \$0.00 FACTION FACTION \$4,581.82 \$3,161.4 \$0.00 11-1-DRAAS-GLD \$220.884.28 \$152,410,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-DRAAS-SVC SEL Unity DRaaS 100VM/25TB - RES - 1YR \$87 443 57 31% 31% \$60,336,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-DRAAS-VM \$1,133.80 \$782.32 \$0.00 11-1-DRAAS-VM-AF SEL 1 VM DRaaS - Assisted Recovery - 1Y \$393.18 31% \$271.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-DRAAS-VM-MR SEL 1 VM DRaaS - Managed Recovery - 1Yr \$1.022.73 31% \$705.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-GCP-CNCT 11-1-IO-UNIT SEL 100MB ADD'L Connect - GCP - RES - 1Y SEL IO Unit - 500 IOPs - RES - 1 Yr \$3,054.55 31% 31% \$2,107.64 \$1,204.36 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,745.45 \$0.00 \$0.00 11-1-IS-DP-FACTB SEL 1TB Isilon Replication - RES - 1Yr \$1.636.36 31% 31% \$1,129.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-NET-UNIT SEL Net Unit - 10 Mbps - RES - 1 Yr \$272.73 \$188.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-PM-BUNDLE 11-1-PM-DP-FACTB SEL PowerMX DRaaS 100VM/50TB - RES - 1YR \$341,454.55 31% \$235,603.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 SEL 1TB PWRMAX Replication - RES - 1Y \$6,763.64 \$4,666.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-PM-DRAAS-TE SEL 1 Add'l TB PowerMax DRaaS - RES - 1Y SEL 1 Proc - 5GB + 1Ghz - RES - 1Yr SEL PowerStore DRaaS 100VM/50TB - RES-1Y \$11 781 82 31% 31% 31% \$8 120 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-PROC-UNIT 11-1-PS-DR \$450.00 \$290,957.95 \$310.50 \$200,760.99 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 11-1-PS-DR-TB SEL 1 Add'l TB PowerStore DRaaS - RES-1Y \$3 312 45 \$2 285 59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1 Add1 IB POWERSIONE DRABS - RES-1Y
SEL Storage Unit - 1TB - RES - 1 Yr
SEL 1 Add1 TB Unity DRabS - RES - 1YR
SEL VMC on AWS - 768GB+ Private CI Node 11-1-STOR-UNIT 11-1-U-DR-TB \$768.18 \$1,486.36 \$530.04 \$1,025.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION FACTION \$0.00 \$0.00 11-1-VMC-AW-CLD \$109,090,91 \$75,272,73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL VMC.Host.i3-16XL. - RES - 1YR SEL 1000Mbps Managed VPN - RES - 1Yr \$94,521.82 \$5,890.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-1-VMCHOST 31% 31% \$65,220,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-VMC1031 \$4,064.73 11-1-VPN-500BW SEL 500Mbps Managed VPN - RES - 1Yr 31% 31% \$3.927.27 \$2,709.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-VPN-BW SEL 100Mbps Managed VPN - RES - 1Yr \$1,963,64 \$1,354,91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-1-VSR-DR-VM 11-2001-LIC SEL 1 Add'I VM VSR DRaaS - RES - 1YI SEL: PLAY7-PRO-F \$1,133.80 31% 31% \$782.32 \$113.85 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$165.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: PLAY7-PRO-PLAY6-UG-F 11-2002-LIC \$88.00 31% 31% \$60.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 11-2016-LIC-I 1 SEL: HZ-FLISPI Z-FLY-LIG-F-L1 \$105.00 \$72.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ-FUSPL7-FLX-UG-F-L2 31% \$0.00 \$0.00 11-2016-LIC-L2 \$102.00 \$70.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2016-LIC-L3 SEL: HZ-FUSPL7-FLX-UG-F-L3 \$99.00 \$68.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 31% 31% 31% 31% 31% 11-2016-LIC-L4 SEL: HZ-FLISPI Z-FLY-LIG-F-L4 \$96.00 \$66.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2016-LIC-L5 SEL: HZ-FUSPL7-FLX-UG-F-L5 \$62.79 \$0.00 \$0.00 CARAHSOFT 11-2017-LIC-L1 SEL: HZ-FUS56-FLX-UG-F-L1 \$188.00 \$129.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2017-LIC-L2 SEL: HZ-FUS56-FLX-UG-F-L2 \$184.00 \$126.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2017-LIC-L3 11-2017-LIC-L4 SEL: HZ-FUS56-FLX-UG-F-L3 SEL: HZ-FUS56-FLX-UG-F-L4 \$178.00 \$172.00 \$122.82 \$118.68 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2017-LIC-L5 SEL: HZ-FUS56-FLX-UG-F-L5 \$164.00 31% 31% 31% 31% \$113.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2063-LIC SEL: HZ-PRA50-STD100-UG-F \$13,750.00 \$13,063.00 \$9,487.50 \$9,013.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2063-LIC-L1 SEL: HZ-PRA50STD100UGF-L1 \$0.00 \$0.00 11-2063-LIC-L2 SEL: HZ-PRA50STD100UGF-L2 \$12,788.00 \$8.823.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2063-LIC-L3 SEL: HZ-PRA50STD100UGF-L3 \$12,375,00 31% \$8.538.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2063-LIC-L4 11-2063-LIC-L5 SEL: HZ-PRA50STD100UGF-L4 SEL: HZ-PRA50STD100UGF-L5 \$11,963.00 \$11,413.00 31% 31% \$8,254.47 \$7,874.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2071-LIC SEL: HZ-MGP-ADVC-10-UG-F \$3.025.00 31% 31% \$2,087,25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2071-LIC-L1 SEL: HZ-MGP-ADVC10LIG-E-L1 \$2.874.00 \$1 083 06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2071-LIC-L2 SEL: HZ-MGP-ADVC10UG-F-L2 31% 31% \$1,940.97 \$1,878.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$2,813.00 11-2071-LIC-L3 SEL: HZ-MGP-ADVC10UG-F-L3 \$2,723.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 \$0.00 11-2071-LIC-L4 SEL: HZ-MGP-ADVC10LIG-E-L4 \$2,632,00 31% 31% \$1.816.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ-MGP-ADVC100G-F-L4 SEL: HZ-MGP-ADVC-100-UG-F 11-2071-LIC-L5 \$2,511.00 \$1,732.59 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 31% \$20,872.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2072-LIC \$30,250.00 \$0.00 \$0.00 CARAHSOF1 11-2072-LIC-L1 SEL: HZ-MGP-ADVC100UGE-L1 \$28 738 00 \$19,829,22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2072-LIC-L2 11-2072-LIC-L3 SEL: HZ-MGP-ADVC100UGF-L2 SEL: HZ-MGP-ADVC100UGF-L3 \$28,133.00 \$27,225.00 \$19,411.77 \$18,785.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2072-LIC-L4 SEL: HZ-MGP-ADVC100UGE-L4 \$26 318 00 \$18 159 42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2072-LIC-L5 SEL: HZ-MGP-ADVC100UGE-L5 \$25 108 00 \$17,324,52 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ-MGP-ADVN-10-UG-F \$1,210.00 \$834.90 \$793.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2073-LIC-L1 SEL: HZ-MGPADVN10-UG-F-L1 \$1,150.00 CARAHSOFT 11-2073-LIC-L2 SEL: HZ-MGPADVN10-LIG-E-L2 \$1 125 00 31% 31% 31% \$776.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ-MGPADVN10-UG-F-L3 SEL: HZ-MGPADVN10-UG-F-L4 11-2073-LIC-L3 CARAHSOFT \$0.00 \$0.00 CARAHSOFT 11-2073-LIC-L4 \$1.053.00 \$726.57 \$0.00 \$0.00 \$0.00 11-2073-LIC-L5 SEL: HZ-MGPADVN10-UG-F-L5 \$1,004,00 31% \$692.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2074-LIC 11-2074-LIC-L1 SEL: HZ-MGP-ADVN-100-UG-F SEL: HZ-MGPADVN100UG-F-L1 \$12,100.00 \$11,495.00 31% 31% \$8,349.00 \$7,931.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2074-LIC-L2 SEL: HZ-MGPADVN100UG-F-L2 \$11.253.00 31% 31% 31% \$7,764.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2074-LIC-L3 SEL: HZ-MGPADVN100LIG-E-L3 \$10,890,00 \$7.514.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2074-LIC-L4 11-2074-LIC-L5 SEL: HZ-MGPADVN100UG-F-L3 SEL: HZ-MGPADVN100UG-F-L5 SEL: HZ-MGPADVN100UG-F-L5 \$10,527.00 \$7,263.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT

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NVP MNWNC-109 Price List -3rd party final - 2021-04.xlsx

11-2109-LIC

11-2109-LIC-L1 11-2109-LIC-L2

SEL: ST6-VF-A100-F

SEL: ST6-VE-A100-E-L1

NVP LEVEL : PROSUPPORT PLUS MNT LP IASPO VP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS 11-2109-LIC-L3 SEL: ST6-VF-A100-F-L3 \$2,700.00 \$1,863,00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF \$0.00 11-2100-I IC-I 4 SEL: ST6-VE-A100-E-L4 \$2,610,00 31% \$1,800,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: ST6-VF-A10-F \$300.00 31% 31% CARAHSOFT SEL: ST6-VF-A10-F-L1 11-2110-LIC-L1 \$285.00 \$196.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2110-LIC-L2 SEL: STR-VE-A10-E-LS \$279.00 31% 31% 31% 31% \$102.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2110-LIC-L2 11-2110-LIC-L3 11-2110-LIC-L4 SEL: ST6-VF-A10-F-L3 SEL: ST6-VF-A10-F-L4 \$270.00 \$186.30 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$261.00 \$180.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2111-LIC SEL: ST6-VF-AD-F \$1,495.00 \$1,031.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2112-LIC SEL: ST6-VSAN-E \$2.821.50 31% 31% \$1,946.84 \$8,891.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2113-LIC SEL: ST6-VSA-VSAN-UG-F CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 11-2195-LIC SEL: V-AWT-PL-DEV-F \$20.00 31% 31% \$13.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 11-2196-LIC SEL: V-AWT-ME-DEV-E \$4.00 \$2.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 11-2248-LIC 11-2317-LIC SEL: VR6-MEDI-F SEL: VR7-ATAD25-F CARAHSOFT \$67,925.00 31% 31% \$46,868.25 \$5,377.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$7,793.50 \$0.00 \$0.00 \$0.00 \$0.00 11-2318-LIC SEL: VR7-ATEN25-E \$13,475,00 31% 31% 31% \$9 297 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: VR7-ATEN25-F SEL: VR7-ATAD-ATEN-UG-F \$3,767.50 \$6,250.20 \$2,599.58 \$4,312.64 11-2321-LIC \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF CARAHSOFT 11-2322-LIC \$0.00 \$0.00 11-2325-LIC SEL: HZ7-TCL-STA10-UG-F \$1,923,90 31% \$1,327,49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2358-LIC 11-2359-LIC SEL: HZ7-ADC-10-F SEL: HZ7-ADC-100-F \$4,526.50 \$45,265.00 \$3,123.29 \$31,232.85 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2360-LIC SEL: HZ7-ADC-ENC-10-UG-\$2,182,40 31% 31% 31% \$1.505.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2361-LIC SEL: HZ7-ADC-ENC-100-UG-F \$21.838.30 \$15,068,43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2362-LIC SEL: HZ7-ADN-10-F \$2.832.50 \$1,954.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2363-LIC SEL: HZ7-ADN-100-F \$28,325.00 \$19,544.25 CARAHSOFT 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2364-LIC SEL: HZ7-ADN-ENN-10-UG-F \$1,248.50 \$861.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2365-LIC SEL: HZ7-ADNLENNL100-LIG-E \$12,487.20 31% 31% \$8,616,17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2366-LIC SEL: HZ7-AVA-ENC10-UG-F \$3,656.86 \$0.00 CARAHSOFT 11-2367-LIC SEL: HZ7-AVA-ENC100-UG-I \$52,998.00 31% 31% \$36,568.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2368-LIC SEL: HZ7-AVA-ENN10-LIG-E \$3 121 80 \$2 154 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2369-LIC 11-2370-LIC SEL: HZ7-AVA-ENN100-UG-F SEL: HZ7-AVE-ENC10-UG-F \$31,218.00 \$4,924.70 31% 31% \$21,540.42 \$3,398.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2371-LIC SEL: HZ7-AVE-ENC100-UG-E \$49 247 00 \$33,980,43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2372-LIC 11-2373-LIC \$2,867.70 \$28,677.00 \$1,978.71 \$19,787.13 SEL: HZ7-AVE-ENN10-UG-F \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-AVE-ENN100-UG-I \$0.00 CARAHSOF1 11-2374-LIC SEL: HZ7-AVS-ENC10-UG-F \$6.044.50 \$4,170,71 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2375-LIC 11-2376-LIC SEL: HZ7-AVS-ENC100-UG-F SEL: HZ7-AVS-ENN10-UG-F \$60,439.50 \$3,612.40 31% 31% \$41 703 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$2,492.56 11-2377-LIC SEL: HZ7-AVS-ENN100-UG-I \$36,118,50 31% \$24.921.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2378-LIC SEL: HZ7-EAD-STD10-UG-F \$1,983,30 31% \$1,368,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2379-LIC SEL: HZ7-EAD-STD100-UG-F SEL: HZ7-ENC-10-F \$19,831.90 31% 31% \$13,684.01 \$4,497.08 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2380-LIC \$6,517.50 \$0.00 11-2381-LIC SEL: HZ7-ENC-100-F \$65,175,00 31% 31% \$44,970,75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2382-LIC SEL: HZ7-ENN-10-F \$3,965.50 \$2,736.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 11-2383-LIC SEL: HZ7-ENN-100-F \$39,655.00 31% \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 \$27,361.95 11-2384-LIC SEL: HZ7-ENN-ENC-10-UG-F \$2,803.90 \$1,934.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2385-LIC SEL: HZZ-ENN-ENC-100-LIG-E \$28,042.30 31% 31% 31% \$19,349.19 \$781.01 \$7,817.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2386-LIC 11-2387-LIC SEL: HZ7-ENTA-STDA10-UG-F SEL: HZ7-ENTA-STDA100-UG-F \$1,131.90 \$11,330.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CARAHSOFT 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 11-2388-LIC SEL: HZ7-LXC-10-E \$1 699 50 \$1 172 66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2389-LIC 11-2390-LIC SEL: HZ7-LXC-100-F SEL: HZ7-LXC-ENC-10-UG-F \$16,995.00 \$5,299.80 \$11,726.55 \$3,656.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CARAHSOFT \$0.00 \$0.00 11-2391-LIC SEL: HZ7-LXC-ENC-100-UG-F \$52,998.00 \$36,568,62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-MGP-ADC-10-UG-F SEL: HZ7-MGP-ADC-100-UG-F \$3,109.70 \$31,097.00 \$2,145.69 \$21,456.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2392-LIC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 31% 11-2394-LIC SEL: HZ7-MGP-ADN-10-UG-F \$1,246,30 \$859.95 \$8.599.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2395-LIC SEL: HZ7-MGP-ADN-100-UG-F \$12,463,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2396-LIC 11-2397-LIC SEL: HZ7-MRG-ADC-10-UG-F SEL: HZ7-MRG-ADC-100-UG-F \$3,109.70 \$31,097.00 31% 31% \$2,145.69 \$21,456.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 11-2398-LIC SEL: HZ7-MRG-ADN-10-UG-F \$1,246,30 31% 31% \$859.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2300-LIC SEL: HZ7-MRG-ADN-100-LIG-E \$12,463,00 \$8 500 A7 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2400-LIC SEL: HZ7-ST-ADC-10-UG-F \$1,863.40 31% \$0.00 \$0.00 \$1,285.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$12,857.46 11-2401-LIC SEL: HZ7-ST-ADC-100-UG-F \$18,634.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2402-LIC SEL: HZ7-ST-ADC-250-LIG-E \$46,654.30 31% 31% \$32 101 47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ST-ADC-250-UG-F SEL: HZ7-ST-ADC-500-UG-F SEL: HZ7-ST-ADN-1K-UG-F 11-2403-LIC \$93,270.10 \$64,356.37 \$0.00 \$0.00 CARAHSOFT 11-2404-LIC \$155,799.60 31% 31% \$107,501.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ST-ADN-20-UG-E 11-2405-LIC \$3 116 30 \$2 150 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2406-LIC 11-2407-LIC SEL: HZ7-ST-ADN-200-UG-F SEL: HZ7-ST-ADN-500-UG-F \$31,157.50 \$77,931.70 \$21,498.68 \$53,772.87 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2408-LIC SEL: HZ7-ST-ENC-10-UG-E \$4 052 40 31% 31% 31% 31% \$2 796 16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2409-LIC 11-2410-LIC SEL: HZ7-ST-ENC-100-UG-\$40 526 20 \$27,963.08 \$69,870.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ST-ENC-250-UG-\$101,261.60 \$0.00 SEL: HZ7-ST-ENC-500-UG-11-2411-LIC \$202.662.90 \$139.837.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2412-LIC SEL: HZ7-ST-ENN-1K-UG-F \$280,430,70 31% \$193,497,18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2413-LIC 11-2414-LIC SEL: HZ7-ST-ENN-20-UG-F SEL: HZ7-ST-ENN-200-UG-\$5,602.30 \$56,040.60 31% 31% \$3,865.59 \$38,668.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2415-LIC SEL: HZ7-ST-ENN-500-UG-F \$140,250.00 31% 31% \$96,772,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2416-LIC SEL: H77-STD-10-E \$2,832.50 \$1.054.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2417-LIC SEL: HZ7-STD-100-F \$28,325.00 31% 31% \$19,544.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 11-2418-LIC SEL: HZ7-STD-A10-F \$2,150.50 \$1,483.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 31% 31% 31% 31% \$0.00 11-2410-LIC SEL: H77-STD-4100-E \$21 505 00 \$14.838.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-STDA-STD10-UG-F SEL: HZ7-STDA-STD100-UG-F \$548.76 \$5,489.85 11-2420-LIC \$795.30 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$7,956.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2421-LIC \$0.00 \$0.00 11-2422-I IC SEL: HZ7-TAC-STA100-LIG-F \$19 354 50 \$13,354,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2423-LIC 11-2424-LIC SEL: HZ7-THIN-ST100-UG-F SEL: HZ7-TPRO-ST10-UG-F \$22,665.50 \$2,379.30 \$15,639.20 \$1,641.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2425-LIC SEL: HZ7-VAD-ADC-10-LIG-E \$2 613 60 \$1.803.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2426-LIC SEL: HZ7-VAD-ADC-100-LIG-E \$26 136 00 \$18 033 84 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-VAD-ENC-10-UG-F \$4,803.70 \$48,037.00 \$3,314.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2428-LIC SEL: HZ7-VAD-ENC-100-UG-F \$33,145,53 CARAHSOFT 11-2429-LIC SEL: HZ7-VENT-ST10-UG-F \$1 133 00 31% 31% 31% \$781 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-VENT-ST100-UG-F SEL: ST6-AD-D10-F 11-2430-LIC \$11,330.00 \$7,817.70 CARAHSOFT \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2431-LIC \$1,127,50 \$777.9 \$0.00 \$0.00 11-2432-LIC SEL: ST6-AD-D100-F \$11,275,00 31% \$7,779,75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: ST6-AD-EN-UG-F 11-2433-LIC 11-2434-LIC \$1,870.00 \$4,526.50 31% 31% \$1,290.30 \$3,123.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2439-LIC SEL: ST6-EN-F \$6,220,50 31% 31% 31% \$4,292,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2440-LIC SEL: STR-ST-AD-LIG-E \$1.874.40 \$1 203 34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: ST6-ST-EN-UG-F SEL: VR-BCLADVC-F 11-2441-LIC \$3,738.90 \$2,579.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CARAHSOFT 11-2446-LIC \$3,393.50 31% 31% \$2,341.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 11-2447-LIC SEL: VR-BCI ADVO-25-E \$5,659,50 \$3,905,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2448-LIC 11-2449-LIC \$4,288.35 \$428.84 SEL: VR-CODE2C-E \$6,215,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT

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NVP LEVEL : IASPO VP PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP PROSUPPORT PLUS MNT LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 11-2493-LIC SEL: HZ7-PA50-STA100-UG-I \$14,173,50 \$9,779,72 \$0.00 \$0.00 \$0.00 CARAHSOF \$0.00 \$0.00 11-2494-LIC SEL: H77-PRA50-ST100-LIG-E \$14 190 00 31% \$9.791.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-UEM-ENC-100-UG-F \$59,510.00 31% 31% \$41,061.90 CARAHSOFT 11-2496-LIC SEL: HZ7-UEM-ENC-10-UG-I \$5,951.00 \$4,106.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2497-LIC SEL: HZ7-LIEM-ENN-100-LIG-E \$36,256,00 31% \$25,016,64 \$0.00 so on \$0.00 so oo so on \$0.00 so on CARAHSOFT 11-2498-LIC SEL: HZ7-UEM-ENN-10-UG-F \$3,625.60 31% \$2.501.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-WSP-ADN-100-UG-F 11-2499-LIC \$12,466.30 31% 31% \$8,601.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 \$0.00 11-2500-LIC SEL: HZ7-WSP-ADN-10-UG-F \$1,246.30 \$859.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2505-110 SEL: H27-ADN-A10-E \$2,260.50 31% 31% \$1,559.75 \$15,597.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2506-LIC SEL: HZ7-ADN-A100-F CARAHSOFT 11-2507-LIC SEL: HZ7-A100-AERC-F \$33,935.00 31% 31% \$23,415.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 11-2508-LIC SEL: HZ7-A10-AERC-E \$3 393 50 \$2 341 52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-E100-AERC-F SEL: HZ7-E100-AERC-UG-F \$33,206.25 \$10,770.21 11-2509-LIC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2510-LIC \$15,609.00 11-2511-LIC SEL: HZ7-E10-AERC-E \$4.812.50 31% 31% 31% \$3,320,63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-E10-AERC-UG-F \$1,077.02 \$22,276.65 11-2512-LIC \$1,560.90 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF SEL: HZ7-ENN-A100-F 11-2513-LIC \$32,285.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 SEL: HZ7-ENN-A100-UG-F 11-2514-LIC \$10.648.00 31% \$7,347,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ENN-A10-F SEL: HZ7-ENN-A10-UG-F \$3,228.50 \$1,064.80 \$2,227.67 \$734.71 11-2515-LIC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-2535-LIC SEL: VR-NI-ANXC-F \$1,424,50 31% \$982.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 11-3-CC-PM-AI-TB SEL 1TB CCV Isilon Prime AWS - RES - 3Yr \$2,894.86 31% 31% \$1,997.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-3-COLO-1RU SEL Colo - 1RU - RES - 3 Yr SEL CrossConnect SingleModeFiber RES.3YR \$9.818.18 \$6,774.54 \$22,472.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-3-CX-100-SMF \$32,568.67 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-3-DRAAS-GLD SEL Unity DRaaS 100VM/50TB - RES - 3YR \$574,795.22 \$396,608.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-3-DRAAS-SVC SEL Unity DRook 100VM/25TB - RES - 3VR \$211.805.66 31% 31% \$146 145 91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-3-DRAAS-VM SEL 1 Add'I VM DRaaS - RES - 3Yr \$2,112.27 11-3-FL-DRAAS-TB SEL 1 Add'l TB Flash DRaaS - RES - 3Y \$11,454.55 31% 31% \$7,903.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-3-IO-UNIT SEL IO Unit - 500 IOPs - RES - 3 Yr \$5 236 36 \$3,613,09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-3-PS-DR 11-3-PS-DR-TB SEL PowerStore DRaaS 100VM/50TB - RES-3Y SEL 1 Add'l TB PowerStore DRaaS - RES-3Y \$745,206.82 \$7,446.98 31% 31% \$5,013.08 \$514,192.71 \$5,138.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 FACTION \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 11-3-U-DR-TB SEL 1 Add'LTB Unity DRaaS - RES - 3YR \$3,342,66 \$2 306 44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$137,204.62 \$2,112.27 11-3-VMCHOST SEL VMC.Host.i3-16XL. - RES - 3YR \$198,847.27 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 11-3-VSR-DR-VM SEL 1 Add'I VSR VM DRaaS - RES - 31 FACTION \$3,061.26 \$0.00 \$0.00 11525 SEL: SWITCH,PoE,5PORT Gb,4PORT PoE \$154.00 \$106.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL IO Unit - 500 IOPs - RES - 5 Yr SEL 100MB ADD'L Connect - AWS - SCL - 1Y \$8 727 27 \$6,021.82 \$1,919.46 FACTION FACTION 11-5-IO-UNIT 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12-1-AWS-CNCT \$0.00 12-1-AZR-CNCT SEL 100MB ADD'L Connect - AZR - SCL - 1Y \$3,125,45 31% \$2,156,56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 12-1-COLO-1RU SEL Colo - 1RU - SCL - 1 Yr \$3,272,73 31% \$2,258,18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 12-1-CX-100-SMI 12-1-CX-SMF SEL CrossConnect SingleModeFiber SCL.1YR SEL CrossConnect SingleModeFiber SCL1YR 31% 31% \$7,490.79 \$3,161.46 \$0.00 \$0.00 \$10,856.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,581.82 \$0.00 \$0.00 \$0.00 FACTION 12-1-DRAAS-GLD SEL Unity DRaaS 100VM/50TB - SCL - 1YR \$239.685.93 31% \$165,383,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 12-1-DRAAS-SVC SEL Unity DRaaS 100VM/25TB - SCL - 1YR \$87,443.57 31% \$60,336.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 12-1-DRAAS-VM SEL 1 Add'I VM DRaaS - SCL - 1Yr \$1,259.71 31% 31% \$869.20 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL 100MB ADD'L Connect - GCP - SCL - 1Y 12-1-GCP-CNCT \$3,054.55 \$2,107.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 12-1-PM-BUNDUE SEL PowerMX DRaaS 100VM/50TB - SCL - 1YR SEL 1 Add'l TB PowerMax DRaaS - SCL - 1Y SEL PowerStore DRaaS 100VM/50TB - SCL-1Y \$341 454 55 31% 31% 31% \$235,603,64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 12-1-PM-DRAAS-TE 12-1-PS-DR \$11,781.82 \$309,814.77 \$8,129.46 \$213,772.19 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12-1-PS-DR-TB SEL 1 Add'l TB PowerStore DRaaS - SCI -1Y \$3 312 45 31% 31% 31% \$2 285 59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 12-1-U-DR-TR SEL 1 Add'l TB Unity DRaaS - SCL - 1YR SEL VMC.Host.i3-16XL. - SCL - 1YR \$1,486,36 \$1,025.59 \$71,909.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 12-1-VMCHOST \$104,216.25 \$0.00 \$0.00 12-1-VPN BW SEL 100Mbps Managed VPN - SCL - 1Yr \$1,963,64 31% \$1,354,91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1000Mbps Managed VPN - SCL - 1Yr SEL 500Mbps Managed VPN - SCL - 1Yr \$5,890.91 \$3,927.27 \$4,064.73 \$0.00 \$0.00 12-1-VPN-1000BW 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 12-1-VPN-500B \$2,709.82 31% 12-1-VSR-DR-TB SEL 1 Add'l TB VSR DRaaS - SCL - 1Yr \$1,243,64 \$858.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 12-1-VSR-DR-VM SEL 1 Add'I VM VSR DRaaS - SCL - 1Yr \$1,259,71 31% \$869.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION DRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R940 PowerEdge R940 12229 528-CIBH 31% 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 12229 528-CIB iDRAC9 Datacenter 14G \$689.00 \$475.4 \$0.00 \$0.00 528-CIBI \$0.00 VMware vSAN 7 Advanced for ROBO. 25 VM pack. 3YR License/Maintenance 12229 528-CIBN 528-CIBM \$47.590.00 31% 31% \$32.837.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R940 12220 528-CIBE VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance 528-CIRP \$60,470,00 \$41 724 30 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R940 31% \$20,534.40 \$0.00 12229 528-CIBQ 528-CIBQ \$29,760.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R94 12229 528-CIBU VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBU \$83,420.00 \$57,559.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940 12220 528-CIBY VMware vSAN 7 Standard for ROBO 25 VM nack, 5VR License/Maintenano 528-CIBY \$37,810,00 31% 31% \$26,088.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R940 12229_528-CICC /Mware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance \$45,298.50 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R940 VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance 12229 528-CICD 528-CICD \$9,790.00 31% 31% \$6,755.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940 12229 528-C.IIX OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation 528-C.IIX \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R940 12229_528-CJIZ 12229_528-CKB\ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-CJIZ 528-CKB\ \$137.31 \$12,537.30 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R940 PowerEdge R940 \$199.00 \$18,170.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12229 528-CKCE VMware vCenter Server 7 Standard for vSohere 7 (Per Instance) 1 Year Lic and Sub 528-CKCE \$10,690,00 31% 31% 31% 31% \$7 376 10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R940 Volware V.Center Server 7 Foundation for vSphere v (Per Instance), 1 Year Lic and Sub VMware V.Center Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware V.Center Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware v.Center Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub PowerEdge R940 PowerEdge R940 PowerEdge R940 PowerEdge R940 12229 528-CKCC 528-CKCC \$4,600,00 \$3 174 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298,999.00 \$298,999.00 \$2,104.50 \$0.00 \$298,999.00 12229 528-CKCL 528-CKCL \$6,260,00 \$4,319,40 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 12229 528-CKCR VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub 528-CKCR \$14,300,00 31% \$9.867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940 12229 528-CKTR 12229_528-CKTT SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK 528-CKTF 528-CKTT \$2,600.00 31% 31% \$1,794.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R940 PowerEdge R940 \$1,310.00 \$903.9 \$0.00 12229 528-CKTV SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK 528-CKT\ \$790.00 31% 31% \$545.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R940 PowerEdge R940 PowerEdge R940 12220 528-CKTW SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK 528_CKTW \$580.00 \$400.20 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 12229 528-CKTZ SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK 528-CKTZ \$290.00 31% 31% \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 \$200.10 \$0.00 SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK 12229 528-CKUC 528-CKUC \$1,570.00 \$1,083.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940 VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support \$0.00 12220 528-CMCV 528_CMC\ \$17,360,00 31% 31% \$11,078.40 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208,000,00 PowerEdge R040 12229 528-CMCV 528_CMCV \$12,980.00 \$8,956.20 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940 VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support 31% 31% \$15,221.40 \$0.00 \$0.00 12229 528-CMCX 528-CMC) \$22,060.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R940 12229 528-CQ.II VMware vSAN 7 Standard for Deskton (10 VM Pack) with 1YR Lic and Sub 528-CQ.II \$950.00 \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R940 12229_528-CQJI 12229_528-CQJK VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJ 528-CQJ \$30,160.00 \$1,620.00 \$20,810.40 \$1,117.80 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R940 PowerEdge R940 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12229 528-CQ.II VMware vSAN 7 Standard for Deskton (100 VM Pack) with 3YR Lic and Sub 528-CQ.II \$12,740,00 31% 31% \$8 790 60 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R940 VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub PowerEdge R940 PowerEdge R940 12229 528-CQ.IM 528-CQ.IM \$23,740,00 \$16,380,60 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 \$20,769.00 \$26,392.50 31% 31% \$0.00 \$0.00 \$0.00 \$298,999.00 12229 528-CQJO VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJO \$38,250,00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R940 12229 528-CO.IP VMware vSAN 7 Standard for Deskton (10 VM Pack) with 3YR Lic and Sub 528-CQ.IE \$1 280 00 31% 31% 31% \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R940 VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub \$3,830.00 \$2,642.70 \$298,999.00 \$298,999.00 owerEdge R940 528-CQJF \$298,999.00 PowerEdge R940 12229 528-CQJR \$17,750.00 \$12,247.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 12229 528-CQJS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJS \$22,510,00 31% \$15.531.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940 12229 528-CQJT 12229 528-CQJU VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJI 528-CQJL \$2,250.00 31% 31% \$1,552.50 \$1,635.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R940 PowerEdge R940 \$2,370.00 12229 528-CQJV VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJ\ \$9.520.00 31% \$6,568,80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R940 12220 528-CO IW VMware vSAN 7 Enterprise for Deakton (10 VM Pack) with 3VR Lic and Sub 528-CO IV \$3,010,00 31% 31% \$2,076,00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge R040 12229 528-CQJX /Mware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJ> \$3,010.00 \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940 VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub 12229 528-CQJ\ 528-CQJY \$16,180.00 31% 31% \$11,164.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940 12229 528-CQ.IZ VMware vSAN 7 Advanced for Deskton (10 VM Pack) with 1YR Lic and Sub 528-CQ.IZ \$1 770 00 \$1 221 30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R940 12232 528-CIBH 12232 528-CIBI iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G \$689.00 \$689.00 \$475.41 \$475.41 PowerEdge R640 PowerEdge R640 528-CIBH 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 \$298,999.00

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Mary						NVP LEVEL	1	NVP MAINTENANCE	ND WARRANTY UPGRAD	E PRICE						
1 1 1 1 1 1 1 1 1 1	BAND	sкu	DESCRIPTION				Discount			V/MC PREM MNT		BASIC MNT LP	PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
1	5					К										
March Marc	5		VMware vSAN 7 Standard for ROBO 25 VM pack 3YR License/Maintenance	528-CIBP 528-CIBO		K K	31%						\$298,999.00 \$298,999.00			
March Marc	5	12232_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	ĸ	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
10 10 10 10 10 10 10 10	5		VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance			K										PowerEdge R640
March Column Co	5					K										
Column C	5	12232 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX		K	31%	\$0.00	\$0.00		\$0.00					
Column	5	12232 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
1 10.5 20.5 10.5	5					K										
Column C	5					K										
Control Cont	5	12232 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ		ĸ			\$0.00							
1 10 10 10 10 10 10 10	5	12232_528-CKCL				K	31%		\$0.00		\$0.00	\$0.00	\$298,999.00	\$0.00		PowerEdge R640
Column C	5		VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub			K	31%									
1 12 12 13 13 13 13 13	5		SUSE Manager Lifecycle Management, 1-2 Sockets with Childheld Virtual Machines, L1-Priority Subscription, 5 Year, CK			K										PowerEdge R640
1	5	12232_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
1	5	12232 528-CKTW				K										
1 10 10 10 10 10 10 10	5	12232 528-CKTZ 12232 528-CKHC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKTC	\$290.00 \$1.570.00	K	31%		\$0.00							
1 15 15 15 15 15 15 15	5		VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support		\$17,360.00	K	31%									
1 10.00	5		VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support			K										
1 10 10 10 10 10 10 10	5		VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX		K	31%	\$15,221.40	\$0.00							
1 12,25 15,25	5		VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub			K	31%		\$0.00							
1 Str. Str. Company Compan	5	12232_528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub		\$1,620.00	K	31%	\$1,117.80	\$0.00		\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
1 10 10 10 10 10 10 10	5					K	31%		\$0.00							
1 15 15 15 15 15 15 15	5					K	31%									PowerEdge R640
1 12.5 20.	5					K	31%	\$26,769.00								PowerEdge R640
1 12 13 13 14 15 15 15 15 15 15 15	5		VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub			K										PowerEdge R640
1 100, 100, 100, 100, 100, 100, 100,	5					K										
2 10 10 10 10 10 10 10	5					K										
Column	5					K										
1 100	5	12232_528-CQJU				K	31%	\$1,635.30								
1 12 13 13 13 13 13 13	5					K	31%					\$0.00				
2 120, 235-020 100	5		VMware VSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub			ĸ										PowerEdge R640
1 120	5	12232_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	ĸ	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R640
1 123 134	5	12232 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub			K										PowerEdge R640
Str. Company	5	12235_528-CIBH				K	31%		\$0.00							PowerEdge C6420
1 123 134 134 134 134 134 134 134 134 135	5					K										
1 1000 200	5	12235 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724,30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420
1 1232 35-507	5		VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance			K	31%	\$20,534.40	\$0.00		\$0.00					
Section Company	5					K										
5 1205 555 CCC	5					K										PowerEdge C6420
Section Confession State C	5		VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance			K	31%	\$6,755.10	\$0.00		\$0.00	\$0.00				PowerEdge C6420
1225 530 CMP Means - Clarife Start F Start	5					K										
1 1250 SEP COCKET Makes - Claimed from Friend Principation	5					K										
\$1025 SEP-CACC	5	12235 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420
12252, 538-CMC. Manus Curine Grown F formation for rightwent by a from the fine of the formation of the	5	12235_528-CKCG				K	31%		\$0.00		\$0.00					PowerEdge C6420
1225 SEP-CICK Market Center Flower 1 Power	5					K										
5 12725_255CFT SUBSE Manageum III, -2 Subset with Uniform New York Manageum II, -2 Subset with Uniform New York Manageum III, -2 Subset with Uniform New York Manageum	5					K										
5 1225, SSP-CHTV SUE Entroper Live/cop Management, 1-2 Goods on 1-1 Virtual Machines, 1-1 Princy Subscriptors, 1-1 Visco. 1 1900, 1900 100	5	12235_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK		\$2,600.00	K	31%	\$1,794.00	\$0.00		\$0.00	\$0.00	\$298,999.00	\$0.00		PowerEdge C6420
SUZSS SENCITY SUZS SUZS SENCITY SUZS SUZ	5					K										
1232, SSC-DUIC SUE Manage Lifecyth Management 1, 2-Societae to 12 Virtual Machines, Li-Proofs Subscription, 1 Ver. CK SSC-DUIC SI-ST000 K 31% \$200,100 \$0.00 \$200,000 \$200,900.00	5					ĸ										
232 SEA-CHUC SUEE Manager Life-point Melanement 1,5 Goodse with Unimited Virtual Melanement 1,5 Goodse wit	5	12235_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	ĸ	31%	\$200.10	\$0.00		\$0.00	\$0.00	\$298,999.00	\$0.00		
1299 559-CAM/W Values with YF Entergrise Plan, 1 CPU max 22 conseCPU social, NY Licens and Support 528-CAM/X \$226-SCAM/X \$256-SCAM/X \$256-SC	5		SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK			K										
5 1225, 555-CUL)	5					K										
1235 58-CG/L	5					K										
1235 528-COLIK Valver v6AH7 Flameries for Dealsty (10 WA Peac) with SFYR Lic and Sub	5		VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub			K	31%				\$0.00					PowerEdge C6420
\$ 1225 (259-CQLI). Vilherre (ARY 7 Standard for Dealstor) (10 MV Peac) with 3YR Let and Sub	5					K										
5 1225_528-COLM Valuers 6AN 7 Advanced for Desktopt (100 MP back) with 97K Lis and Sub 528-COLM \$22,140.00 K 31% \$10,300 \$0.00 \$0.00 \$269,899.00 \$0.00 \$269,	5					K										
5 1225 528-CQLP Vilvare VAAY Tenterprise for Desktop (10 VM Pack) with SYRL Lis and Sub 528-CQLP \$1200 K 31% \$28,992.00 K 31% \$28,999.00 \$0.00 \$208,999.00 \$	5	12235_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420
5 1225 528-CQJP VMerre v6AN 7 Standards for Desktor, 10 VM Packs with SYR Lic and Sub 528-CQJP \$1,280.00 K 31% \$88.20 \$0.00 \$0.00 \$20,899.00 \$0.00 \$288,999.00 PowerEdge C9420 \$1,225 528-CQJR VMerre v6AN 7 Advanced for Desktor, 10 VM Packs with SYR Lic and Sub 528-CQJR \$17,750.00 K 31% \$12,247.50 \$0.00 \$0.00 \$0.00 \$20,899.90 C \$0.00 \$288,999.00 PowerEdge C9420 \$1,225 528-CQJR VMerre v6AN 7 Advanced for Desktor, 10 VM Packs with TYR Lic and Sub 528-CQJR \$17,750.00 K 31% \$1,2247.50 \$0.00 \$0.00 \$0.00 \$0.00 \$20,899.90 C \$0.00 \$288,999.00 PowerEdge C9420 \$1,225 528-CQJR VMerre v6AN 7 Enterprise for Desktor, 10 VM Packs with TYR Lic and Sub 528-CQJR \$2,250.00 K 31% \$1,522.15 0 \$0.00 \$0.00 \$0.00 \$20,899.00 \$0.00 \$288,999.00 PowerEdge C9420 \$1,225 528-CQJR VMerre v6AN 7 Enterprise for Desktor, 10 VM Packs with TYR Lic and Sub 528-CQJR \$2,250.00 K 31% \$1,522.50 \$0.00 \$0.00 \$0.00 \$20,899.00 \$0.00 \$288,999.00 PowerEdge C9420 \$1,225 528-CQJR VMerre v6AN 7 Enterprise for Desktor, 10 VM Packs with TYR Lic and Sub 528-CQJR \$2,250.00 K 31% \$1,522.50 \$0.00 \$0.00 \$0.00 \$20,899.00 \$0.00 \$288,999	5					K										
5 1225_528-COLIQ	5					K										
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5 12235_628-CQLUS VMaver vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR LL and Sub 528-CQLU 52250.00 K 31% \$15.53.00 S0.00 \$0.00 \$208,099.00 \$0.00 \$238	5					K										
5 12235 528-COLU V Murar sKAN 7 Advanced for Destkop (10 VM Pack) with YPR Lic and Sub 528-COLU \$ 9,520.0 K \$ 31% \$ 1,635.3 0 \$ 0.0	5					K										
5 1225 528-COLIV Whare (SAN 7 Standard for Deaktop (110 M Pack) with 1YPL Lis and Sub 528-COLIV \$3,000 K 31% \$2,000 M 300 \$0.0	5					K	31%		\$0.00							
5 12235_528-COLIV VMvarre SAN 7 Enterprise for Desktop (10 VM Pack) with SYPE Lis and Sub 528-COLIX \$3,010.00 K 31% \$2,076.00 \$0.00	5					K										
5 12235 528-COLIV VMvare vSAN 7 Standard for Desktop (100 M Pack) with SYR Lic and Sub 528-COLIZ \$17.700 K 31% \$11,164.20 \$0.0	5	12235_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW		K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6420
5 12235 528-CDLZ	5					K										
5 12238 238-CIBH IDRACD Distacement 14G Upgrade, All platforms, Customer Kit 528-CIBH \$889.00 K 31% \$475.41 \$0.00 \$0.0 \$0.00 \$0.00 \$0.00 \$0.00 \$288,999.00 \$	5					ĸ										
5 12238 232-CIBI VMarer SAN 7 Advanced for GDO, 25 VM pack, SYR License Maintenance 528-CIBI S4859.00 K 31% \$475.41 \$0.00 \$0.0	5					ĸ										
5 12238 232-CIBP VMware vSAN 7 Advanced for ROBO, 25 VM pack, SYR License Maintenance 228-CIBP \$80,470.00 K 31% \$41,724.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 PowerEdge R740xd \$12288 528-CIBU VMware vSAN 7 Enterprise for ROBO 25 VM pack, SYR License Maintenance 228-CIBU \$83,420.00 K 31% \$55,559.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 PowerEdge R740xd \$12288 528-CIBU VMware vSAN 7 Enterprise for ROBO 25 VM pack, SYR License Maintenance 228-CIBU \$83,420.00 K 31% \$55,559.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 PowerEdge R740xd \$12288 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, SYR License Maintenance 228-CICC \$66,650.00 K 31% \$45,286.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 PowerEdge R740xd \$12288 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, SYR License Maintenance 228-CICC \$66,650.00 K 31% \$45,286.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 PowerEdge R740xd \$12288 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, SYR License Maintenance 228-CICC \$66,650.00 K 31% \$45,286.50 \$0.00 \$0.00 \$0.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 PowerEdge R740xd \$12288 528-CICLX OpenManage Integration vim MS Windows Admin Center Premium License for PowerEdge, R740xd \$1288 528-CICX VMware VAM	5		iDRAC9 Datacenter 14G			K										PowerEdge R740xd
5 12238 2526-CIBQ VMware vSAN 7 Istandard for ROBIO 25 VM pack, SYR License Maintenance 2528-CIBQ \$287,876.00 K 31% \$20,554.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2828,999.00 \$0.00 \$2828,999.00 \$0.00 \$2828,999.00 \$0.00 \$2828,999.00 \$0.00 \$2828,999.00 \$0.00	5		VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance		\$47,590.00	K		\$32,837.10								
5 12238 252-CIBU VMware vSAN 7 Enterprise for ROBO 25 VM pack, SPT License Maintenance 2528-CIBU S 33,00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5	12238 528-CIBO				ĸ	31%					\$0.00 \$0.00				PowerEdge R740xd
5 12238 2528-CICC	5	12238 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	ĸ	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5 12238 528-CICD VMwere vSAN Fetnetratine, 1 CPU (max 32 coresiCPU socked, 1 VRL IcenseAblaintenance 528-CICD \$8,790.00 K 31% \$6,755.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$238,999.00 \$0.00 \$238,999.00 \$0.00 \$238,999.00 \$0.00 \$238,999.00 \$0.00 \$238,999.00 \$0.00 \$238,999.00 \$0.00 \$238,999.00 \$0.00 \$238,999.00 \$0	5					к										
5 12238 2326-CLIX CopenManage Integration with MS Windows Admin Center Premium License for Power-Edge, Evaluation 528-CJIX \$0.00 K 31% \$0.00 \$0.	5		VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance			K	31%									PowerEdge R740xd
5 12238 528-C/LIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 528-C/LIZ \$199.00 K 31% \$137.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 \$0.00 \$	5					K										
5 12238 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKCE \$10,690.00 K 31% \$7,376.10 \$0.00 \$0.00 \$0.00 \$0.00 \$289,999.00 \$0.00 \$298,999.00 PowerEdge R740xd 5 12238 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub 528-CKCG \$4,600.00 K 31% \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740xd \$1,000	5	12238 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual		\$199.00	ĸ	31%	\$137.31	\$0.00		\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5 12238 528-CKCG VMware VCenter Server 7 Foundation for Vishpere up to 4 hosts (Per Instance) 3 Year Lit cand Sub 528-CKCG \$4,600.00 K 31% \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$288,999.00 \$0.00 \$288,999.00 PowerEdge R74/0xd \$1,000	5		VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub			K										PowerEdge R740xd
5 1228 528-CKCJ Whware VCerter Server 7 Foundation for VSohere up to 4 hosts (Per Instance) 1 Year Lic and Sub 528-CKCJ \$3,050.00 K 31% \$2,104.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740xd	5				\$10,690.00 \$4,600.00	K K	31% 31%		\$0.00 \$0.00							
5 12238_528-CKCL VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub 528-CKCL \$6,260.00 K 31% \$4,319.40 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740xd	5	12238 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	ĸ	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
	5	12238_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	К	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd

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					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGRA	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	12238 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	К	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238_528-CKTR 12238_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00 \$1,310.00	K	31% 31%	\$1,794.00 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238_528-CKTZ 12238_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$290.00 \$1,570.00	K	31% 31%	\$200.10 \$1,083.30	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 \$298,999.00	PowerEdge R740xd
5	12238 528-CKUC 12238 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKUC 528-CMCV	\$1,570.00	K	31%	\$1,083.30 \$11,978.40	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31% 31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX	\$22,060.00 \$950.00	K		\$15,221.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00	\$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJI 12238 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30,160.00	K K	31% 31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CQJM 12238 528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30.100.00	K	31% 31%	\$16,380.60 \$20.769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CQJQ 12238 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31% 31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22.510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298.999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31% 31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238_528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K		\$1,635.30 \$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CQJV 12238 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3,010.00	K	31% 31%	\$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740xd PowerEdge R740xd
5	12238 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740xd
5	12238 528-CQJZ 12248 528-CIBH	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CQJZ 528-CIBH	\$1,770.00 \$689.00	K	31% 31%	\$1,221.30 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740xd PowerEdge R740
5	12248 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	ĸ	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CIBP 12248 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29,760.00	K	31% 31%	\$41,724.30 \$20.534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CICC 12248 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00	K	31% 31%	\$45,298.50 \$6,755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740 PowerEdge R740
5	12248_528-CICD 12248_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CICD 528-CJIX	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740 PowerEdge R740
5	12248_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31% 31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248_528-CKCE 12248 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4,600.00	K	31% 31%	\$7,376.10 \$3.174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740 PowerEdge R740
5	12248_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKCR 528-CKTR	\$14,300.00 \$2,600.00	K	31% 31%	\$9,867.00 \$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 \$298,999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CKTR 12248 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00	K	31%	\$1,794.00 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00 \$0.00	\$298,999.00	PowerEdge R740 PowerEdge R740
5	12248_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CKTW 12248 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00 \$290.00	K	31% 31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740
5	12248_528-CK12 12248_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CK12 528-CKUC	\$290.00	ĸ	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740 PowerEdge R740
5	12248_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	ĸ	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248_528-CMCX 12248_528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740 PowerEdge R740
5	12248_528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31% 31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248_528-CQJL 12248_528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31% 31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248_528-CQJP 12248_528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3.830.00	K	31% 31%	\$883.20 \$2.642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CQJR	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$17,750.00	ĸ	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248_528-CQJT 12248_528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31% 31%	\$1,552.50 \$1.635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00	\$298,999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CQJU 12248 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00	K K	31% 31%	\$1,635.30 \$6.568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740 PowerEdge R740
5	12248 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R740
5	12248 528-CQJY 12248 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00	K	31% 31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R740 PowerEdge R740
5	12269_528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740
5	12269 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740
5	12270_528-CIBH 12270_528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R740xd OEM PowerEdge R740xd
5	12271 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640
5	12271 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R640
5	12273_528-CIBH 12273_528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R940 OEM PowerEdge R940
5	12273 528-CIBI 12285 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI 528-CIBI	\$689.00	K	31%	\$475.41 \$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R940 OEM PowerEdge R740 XL
5	12285 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285 528-CIBQ 12285 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83,420.00	K	31% 31%	\$20,534.40 \$57.559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R740 XL OEM PowerEdge R740 XL
5	12285 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	ĸ	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285 528-CICD 12285 528-CKBV	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CICD 528-CKBV	\$9,790.00 \$18,170.00	K	31% 31%	\$6,755.10 \$12,537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R740 XL OEM PowerEdge R740 XL
5	12285_528-CKBV 12285_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10.690.00	ĸ	31% 31%	\$12,537.30 \$7.376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R740 XL OEM PowerEdge R740 XL
5	12285_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	ĸ	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31% 31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5 s	12285_528-CKCL 12285_528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14,300.00	K	31% 31%	\$4,319.40 \$9,867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R740 XL OEM PowerEdge R740 XL
5	12285 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$14,360.00	ĸ	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285 528-CMCX 12285 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R740 XL OEM PowerEdge R740 XL
5	12285_528-CQJI 12285_528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30,160.00	ĸ	31% 31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R740 XL OEM PowerEdge R740 XL
5	12285_528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	ĸ	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL
5	12285 528-CQJL 12285 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31% 31%	\$8,790.60 \$16.380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R740 XL
5	12200_528-UUJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CUJM	\$23,740.00	ĸ	31%	\$16,380.60	\$0.00	\$0.00	\$U.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740 XL

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NVP LEVEL : IASPO VP PROSUPPORT WTY UPG ENH TO PROSUPPORT PLUS MNT LP Model Sul EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 12285 528-CQJN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub-528-CQJN \$30,100,00 \$20,769.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 OEM PowerEdge R740 XL 12285 528-CO IO VMware vSAN 7 Enterprise for Deakton (100 VM Pack) with 5VR Lic and Sub 528-CO IO \$38,250,00 31% \$26 302 50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 OFM PowerEdge R740 YI OEM PowerEdge R740 XL OEM PowerEdge R740 XL /Mware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJF \$1,280.00 \$298,999.00 \$298,999.00 31% 31% 12285 528-CQJQ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJQ \$3,830.00 \$2,642.70 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 12285 528-CO IR VMware vSAN 7 Advanced for Deakton (100 VM Pack) with 1VR Lic and Sut 528-CO IR \$17,750,00 31% \$12 247 50 \$0.00 so on \$0.00 so oo \$208,000,00 \$0.00 \$208,000,00 OEM PowerEdge R740 YI 12285 528-CQJS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sut 528-CO IS \$22,510,00 31% \$15,531.90 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 OEM PowerEdge R740 XL VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 12285 528-CQJ 528-CQJT \$2,250.00 31% 31% \$1,552.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R740 XL 12285 528-CQJU VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJU \$2,370.00 \$1,635.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R740 XL 12285 528-CO IV VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CO IV \$9.520.00 \$6.568.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 \$298,999.00 OEM PowerEdge R740 XI 528-CQJV OEM PowerEdge R740 XL 12285 528-CQJX VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJ> \$3,010.00 31% 31% \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R740 XL 12285 528-CQ.IX VMware vSAN 7 Standard for Deskton (100 VM Pack) with 5YR Lic and Sub 528-CQ.IY \$16 180 00 \$11 164 20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OFM PowerEdge R740 XI VMware vSAN 7 Advanced iDRAC9 Datacenter 14G \$298,999.00 \$298,999.00 12285 528-CQJZ are vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 OEM PowerEdge R740 XI 12286_528-CIB \$0.00 \$298,999.00 OEM PowerEdge R740xd XL 528-CIBI \$689.00 \$475.4 12286 528-CIBM VMware vSAN 7 Advanced for ROBO 25 VM pack 3YR License/Maintenance 528-CIBM \$47 590 00 31% 31% 31% \$32,837,10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OEM PowerEdge R740xd XI VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance \$60,470.00 \$29,760.00 \$41,724.30 \$20,534.40 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 OEM PowerEdge R740xd XL OEM PowerEdge R740xd XL 12286_528-CIBF 528-CIBI 12286 528-CIBC \$0.00 \$0.00 \$0.00 \$0.00 12286 528-CIBL VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBU \$83,420,00 31% \$57.559.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 OEM PowerEdge R740xd XL VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance \$26,088.00 12286 528-CIBY 528-CIBY \$37,810,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 OEM PowerEdge R740xd XI \$45,298.50 \$298,999.00 \$298,999.00 OEM PowerEdge R740xd XL 12286 528-CICD VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance 528-CICD \$9,790,00 31% \$6,755,10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 OEM PowerEdge R740xd XL 12286 528-CKB\ VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-CKB\ \$18,170,00 31% \$12.537.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R740xd XL 12286 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKCE \$10,170.00 \$7,376,10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 OEM PowerEdge R740xd XL VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sul OEM PowerEdge R740xd XL \$3,174.00 \$298,999.00 12286 528-CKCG 528-CKC0 \$4,600.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 12286 528-CKCJ VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub 528-CKCJ \$3,050.00 \$2,104.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R740xd XL 12286 528-CKCI VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sul 528-CKCI \$6,260.00 31% 31% \$4 310 40 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 OEM PowerEdge R740vd XI 12286_528-CKCF /Mware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub \$14,300.00 \$298,999.00 \$298,999.00 12286 528-CMCV VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Suppor 528-CMC\ \$17,360.00 31% 31% \$11,978.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R740xd XL 12286 528-CMCW Wware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support Wware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support Vilware vSAN 17 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CMCV \$12,980,00 \$8,956.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OEM PowerEdge R740xd XI 12286 528-CMCX 12286 528-CQJI 528-CMC) \$22,060.00 \$950.00 31% 31% \$15,221.40 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 OEM PowerEdge R740xd XL OEM PowerEdge R740xd XL 528-CQJI \$0.00 \$655.50 \$0.00 \$0.00 31% 31% 31% 31% 31% 12286 528-CQ.U VMware vSAN 7 Advanced for Deskton (100 VM Pack) with 5YR Lic and Sub 528-CQ.I.I \$30,160,00 \$20,810,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OEM PowerEdge R740xd XI \$1,117.80 VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub \$1,620,00 12286 528-CQ.II 528-CQ.II \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OEM PowerEdge R740xd XL 12286 528-CQJI 528-CQJL \$8,790.6 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R740xd XL \$12,740.00 \$0.00 12286 528-CQJM VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJM \$23,740.00 \$16,380,60 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 OEM PowerEdge R740xd XL VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub 12286 528-CQ.IN 528-CQ.IN \$30 100 00 \$20,769.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$298 999 00 OEM PowerEdge R740xd XI \$0.00 \$0.00 \$0.00 \$38,250.00 \$26,392.50 \$298,999.00 OEM PowerEdge R740xd XL 12286 528-CQJF VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJF \$1,280,00 31% \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R740xd XL 12286 528-CQJQ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJQ \$3.830.00 31% \$2.642.70 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 OEM PowerEdge R740xd XL VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub \$12,247.50 \$15,531.90 \$0.00 OEM PowerEdge R740xd XL OEM PowerEdge R740xd XL 12286 528-CQJF 528-CQJF 31% 31% \$298,999.00 \$0.00 \$0.00 \$298,999.00 12286 528-CQJS 528-CQJS \$22,510.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 12286 528-CQJT VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJT \$2,250,00 31% \$1.552.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R740xd XL 12286 528-CQJU VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CO III \$2,200.00 \$1,635.30 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 OEM PowerEdge R740xd XL VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub OEM PowerEdge R740xd XL 12286 528-CQJ\ 528-CQJ\ \$9,520.00 31% 31% \$0.00 \$298,999.00 \$298,999.00 \$6,568.80 \$0.00 \$0.00 \$0.00 12286 528-CQJW VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJW \$3,010.00 \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R740xd XL 12286 528-CO IX VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CO IX \$3,010,00 31% 31% 31% \$2,076,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 OEM PowerEdge R740vd XI 12286 528-CQJY 12286 528-CQJZ \$11,164.20 \$1,221.30 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 528-CQJY 528-CQJZ \$16,180.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OEM PowerEdge R740vd X OEM PowerEdge R740xd XL 12287 528-CIBI iDRAC9 Datacenter 14G 528-CIBI \$689.00 31% 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OFM PowerEdge R640 XI 12287 528-CIBM VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance \$47 590 00 \$32,837.10 \$41,724.30 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 OEM PowerEdge R640 XL OEM PowerEdge R640 XL \$60,470.00 \$298,999.00 \$0.00 12287 528-CIBQ VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance 528-CIBQ \$29,760.00 31% \$20.534.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 OEM PowerEdge R640 XL VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance 12287 528-CIBI 528-CIBU \$83,420,00 31% 31% \$57 559 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 OFM PowerEdge R640 XI OEM PowerEdge R640 XL 12287 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 528-CICC \$65,650,00 31% \$45,298,50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 12287 528-CICD VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance 528-CICD \$9,790,00 31% \$6,755,10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 OEM PowerEdge R640 XL VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKBV 528-CKCE \$18,170.00 \$10,690.00 \$12,537.30 \$7,376.10 OEM PowerEdge R640 XL OEM PowerEdge R640 XL 12287 528-CKB\ 31% 31% \$0.00 \$0.00 \$298,999.00 \$298,999.00 12287 528-CKCE \$298,999.00 \$298,999.00 \$0.00 \$0.00 \$0.00 \$0.00 12287 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub 528-CKCG \$4,600,00 31% \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 OEM PowerEdge R640 XL 12287 528-CKC I VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub 528-CKC \$3,050,00 31% \$2 104 50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 OEM PowerEdge R640 XL VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sul 12287 528-CKCI 528-CKCL \$6,260.00 31% 31% \$4,319.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R640 XL 12287 528-CKCF VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub 528-CKCF \$14,300.00 \$9,867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R640 XL 12287 528-CMCV VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support 528-CMC\ \$17,360,00 31% \$11,978.40 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 OEM PowerEdge R640 YI 12287_528-CMCV 528_CMCV \$8,956.2 \$298,999.00 \$298,999.00 OEM PowerEdge R640 XL 12287 528-CMCX VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support 528-CMC) \$22,060.00 31% 31% \$15,221.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R640 XL VMware vSAN 7 Standard for Deskton (10 VM Pack) with 1YR Lic and Sub 12287 528-CQ.II 528-CQ.II \$950.00 \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OFM PowerEdge R640 XI 12287 528-CQJJ 12287 528-CQJJ VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub \$30,160.00 \$1,620.00 \$20,810.40 \$1,117.80 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 OEM PowerEdge R640 XL OEM PowerEdge R640 XL 528-CQJJ 528-CQJH 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12287 528-CQ.II VMware vSAN 7 Standard for Deskton (100 VM Pack) with 3YR Lic and Sub 528-CQ.II \$12,740,00 31% 31% \$8 790 60 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OFM PowerEdge R640 XI 12287 528-CQ.IM VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQ.IN \$23,740,00 \$16,380,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OFM PowerEdge R640 XI \$298,999.00 \$298,999.00 OEM PowerEdge R640 XL OEM PowerEdge R640 XL \$30,100.00 VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub 31% 12287 528-CQJO 528-CQJO \$38,250,00 \$26,392,50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 12287 528-CQJP VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJF \$1,280,00 31% \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R640 XL \$298,999.00 OEM PowerEdge R640 XL OEM PowerEdge R640 XL 12287 528-CQJQ 12287 528-CQJR VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJQ 528-CQJR \$3,830.00 31% \$2,642.70 \$12,247.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$17,750.00 12287 528-CQJS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJS \$22.510.00 31% \$15.531.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 OEM PowerEdge R640 XL 12287 528-CO IT VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CO IT \$2.250.00 31% \$1 552 50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 OFM PowerEdge R640 YI OEM PowerEdge R640 XL OEM PowerEdge R640 XL 12287 528-CQJU VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJL \$2,370.00 31% 31% \$1,635.30 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$0.00 12287 528-CQJV VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJ\ \$9,520.00 \$6,568.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 12287 528-CO IW VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CO IV \$3,010,00 31% 31% \$2,076,00 \$0.00 so on \$0.00 \$0.00 \$208,000,00 \$0.00 \$208,000,00 OEM PowerEdge R640 YI OEM PowerEdge R640 XL 12287 528-CQJX VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJ \$3.010.00 \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub 31% 31% 12287 528-CQJ\ 528-CQJY \$16,180.00 \$11,164.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R640 XL 12287 528-CQ.IZ VMware vSAN 7 Advanced for Deskton (10 VM Pack) with 1YR Lic and Sub 528-CQ.IZ \$1 770 00 \$1 221 30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OFM PowerEdge R640 XI 12331 528-CIBH 12331_528-CIBI iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G \$475.41 \$475.41 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge M640 PowerEdge M640 528-CIRH \$0.00 \$0.00 \$0.00 12331 528-CIBM VMware vSAN 7 Advanced for ROBO 25 VM pack 3YR License/Maintenance 528-CIBM \$47 590 00 31% 31% \$32 837 10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge M640 VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR Licenser/Maintenanc VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR Licenser/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR Licenser/Maintenance PowerEdge M640 PowerEdge M640 12331 528-CIBE 528-CIBP \$60,470,00 \$41 724 30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 31% 31% \$20,534.40 \$0.00 \$0.00 12331 528-CIBL VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBU \$83,420.00 \$57.559.80 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge M640 12331 528-CIBY VMware vSAN 7 Standard for ROBO 25 VM pack 5YR License/Maintenance 528-CIBY \$37,810,00 31% 31% \$26,088,90 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge M640 VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance \$45,298.50 \$298,999.00 \$298,999.00 PowerEdge M640 31% 12331 528-CICD 528-CICD \$9.790.00 \$6,755.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge M640 12331 528-CJIX OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation 528-CJIX \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge M640 \$298,999.00 12331 528-CJIZ 12331 528-CKB\ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-CJIZ 528-CKB\ \$199.00 \$18,170.00 \$137.31 \$12,537.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge M640 PowerEdge M640 \$298,999.00 \$0.00 12331 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKCE \$10,690,00 31% \$7,376,10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge M640 12331 528-CKCG VMware vCenter Server 7 Equalition for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sul 528-CKCC \$4,600,00 31% \$3 174 00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge M640 12331 528-CKC /Mware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sul 528-CKC \$3.050.00 \$2,104.50 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge M640 12331 528-CKCI VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub 528-CKCL \$6,260.00 31% 31% \$4,319.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge M640 12331 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance) 3 Year Lic and Sub 528-CKCR \$14,300,00 \$9.867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge M640 12331_528-CKTR 12331_528-CKTR SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK \$2,600.00 \$1,310.00 \$1,794.00 \$903.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 PowerEdge M640 528_CKTE \$298,999.00 PowerEdge M640

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					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGRAD	DE PRICE						
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT N/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	12331 528-CKTV 12331 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31% 31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CKTW 12331_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00 \$290.00	ĸ	31% 31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge M640 PowerEdge M640
5	12331_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00	ĸ	31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CMCW 12331 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22,060.00	K	31% 31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge M640 PowerEdge M640
5	12331 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	ĸ	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJK 12331_528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31% 31%	\$1,117.80 \$8.790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge M640 PowerEdge M640
5	12331 528-CQJL	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJO 12331_528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO	\$38,250.00	K	31% 31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00	\$298,999.00 \$298.999.00	PowerEdge M640
5	12331 528-CQJP 12331 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3.830.00	K K	31% 31%	\$883.20 \$2.642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge M640 PowerEdge M640
5	12331 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	ĸ	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331 528-CQJT 12331 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31% 31%	\$1,552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge M640 PowerEdge M640
5	12331 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	ĸ	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31% 31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12331_528-CQJX 12331 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	K	31% 31%	\$2,076.90 \$11,164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge M640 PowerEdge M640
5	12331 528-CQJZ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640
5	12338 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338_528-CIBI 12338 528-CIBM	iDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBI 528-CIBM	\$689.00 \$47.590.00	K	31% 31%	\$475.41 \$32.837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge FC640 PowerEdge FC640
5	12338 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CIBY 12338 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31% 31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge FC640 PowerEdge FC640
5	12338 528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	ĸ	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CJIZ 12338 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K	31% 31%	\$137.31 \$12,537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge FC640 PowerEdge FC640
5	12338_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCE	\$10,170.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	ĸ	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31% 31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338_528-CKCL 12338 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14.300.00	ĸ	31% 31%	\$4,319.40 \$9,867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge FC640 PowerEdge FC640
5	12338_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	ĸ	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTT	\$1,310.00	K	31%	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CKTV 12338 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTV 528-CKTW	\$790.00 \$580.00	K	31% 31%	\$545.10 \$400.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge FC640 PowerEdge FC640
5	12338 528-CKTV 12338 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00	ĸ	31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CMCV 12338 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17,360.00 \$12,980.00	K	31% 31%	\$11,978.40 \$8.956.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge FC640
5	12338_528-CMCW 12338_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00	ĸ	31%	\$8,956.20 \$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640 PowerEdge FC640
5	12338_528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	ĸ	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338_528-CQJK 12338_528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31% 31%	\$1,117.80 \$8.790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge FC640 PowerEdge FC640
5	12338_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	ĸ	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338_528-CQJO 12338 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31% 31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge FC640 PowerEdge FC640
5	12338 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	ĸ	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338_528-CQJS 12338_528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00 \$2.250.00	K	31% 31%	\$15,531.90 \$1.552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge FC640 PowerEdge FC640
5	12338 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,250.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	ĸ	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12338 528-CQJX 12338 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16.180.00	K	31% 31%	\$2,076.90 \$11.164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge FC640 PowerEdge FC640
5	12338 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	ĸ	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge FC640
5	12345 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345 528-CIBP 12345 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29,760.00	K	31% 31%	\$41,724.30 \$20.534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge M640 VRTX PowerEdge M640 VRTX
5	12345_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	ĸ	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345_528-CICC 12345_528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00	K	31% 31%	\$45,298.50 \$6,755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge M640 VRTX PowerEdge M640 VRTX
5	12345 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	к	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30 \$7.376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345 528-CKCE 12345 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4,600.00	K	31% 31%	\$7,376.10 \$3,174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge M640 VRTX PowerEdge M640 VRTX
5	12345 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	ĸ	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345 528-CKCR 12345 528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKCR 528-CKTR	\$14,300.00 \$2,600.00	K	31% 31%	\$9,867.00 \$1,794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge M640 VRTX PowerEdge M640 VRTX
5	12345_528-CKTK 12345_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	ĸ	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345_528-CKTZ 12345_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$290.00 \$1.570.00	K	31% 31%	\$200.10 \$1.083.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge M640 VRTX PowerEdge M640 VRTX
5	12345_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$1,570.00	ĸ	31%	\$1,083.30 \$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	к	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345_528-CMCX 12345_528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge M640 VRTX PowerEdge M640 VRTX
5	12345 528-CQJI 12345 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30,160.00	K K	31% 31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge M640 VRTX PowerEdge M640 VRTX
5	12345 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	к	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345 528-CQJL 12345 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge M640 VRTX PowerEdge M640 VRTX
5	12345_528-CQJM 12345_528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30,100.00	K	31% 31%	\$16,380.60 \$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge M640 VRTX PowerEdge M640 VRTX
5	12345_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$30,100.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	К	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX

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					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAD	E PRICE						
BAND		DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	Y NASPO VP Discount %	NVP LEVEL 1 NET PRICE		PROSUPPORT V/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	12345 528-CQJR 12345 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22,510.00	K	31% 31%	\$12,247.50 \$15,531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge M640 VRTX PowerEdge M640 VRTX
5	12345_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345_528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345 528-CQJV 12345 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3.010.00	K	31% 31%	\$6,568.80 \$2.076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge M640 VRTX PowerEdge M640 VRTX
5	12345_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge M640 VRTX
5	12345 528-CQJZ 12-3-COLO-1RU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub SEL Colo - 1RU - SCL - 3 Yr	528-CQJZ	\$1,770.00 \$9.818.18	K	31% 31%	\$1,221.30 \$6.774.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$0.00	PowerEdge M640 VRTX FACTION
5	12-3-CX-100-SMF	SEL CrossConnect SingleModeFiber SCL.3YR		\$32,568.67	K	31%	\$22,472.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - SCL - 3YR		\$627,171.23	K	31%	\$432,748.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-DRAAS-SVC 12-3-DRAAS-VM	SEL Unity DRaaS 100VM/25TB - SCL - 3YR SEL 1 Add'l VM DRaaS - SCL - 3Yr		\$211,805.66 \$3,401.22	K	31% 31%	\$146,145.91 \$2.346.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	12-3-DRAAS-VM 12-3-FL-DRAAS-TB	SEL 1 Add1 VM DRasS - SCL - 3Yr SEL 1 Add1 TB Flash DRasS - SCL - 3Y		\$3,401.22 \$11,454.55	K	31%	\$2,346.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - SCL-3Y		\$795,384.09	K	31%	\$548,815.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-PS-DR-TB 12-3-U-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - SCL-3Y SEL 1 Add'l TB Unity DRaaS - SCL - 3YR		\$7,446.98 \$3.342.66	K	31% 31%	\$5,138.42 \$2.306.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	12-3-VMCHOST	SEL VMC.Hosti3-16XL SCL - 3YR		\$3,342.00	ĸ	31%	\$151,278.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-3-VSR-DR-VM	SEL 1 Add'I VSR VM DRaaS - SCL - 3Yr		\$3,401.22	K	31%	\$2,346.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12421 528-CIBH 12421 528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge T440 PowerEdge T440
5	12421 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47.590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421_528-CIBQ 12421 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83.420.00	K	31% 31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T440 PowerEdge T440
5	12421_528-CIBU 12421_528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge 1440 PowerEdge T440
5	12421 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421_528-CICD 12421 528-CJIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CICD	\$9,790.00	K	31% 31%	\$6,755.10	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421 528-CJIX 12421 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX 528-CJIZ	\$0.00 \$199.00	K	31%	\$0.00 \$137.31	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T440 PowerEdge T440
5	12421 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	ĸ	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421_528-CKCE 12421_528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4.600.00	K	31% 31%	\$7,376.10 \$3.174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge T440 PowerEdge T440
5	12421 528-CKCG 12421 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$3,174.00 \$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge 1440 PowerEdge T440
5	12421 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421_528-CKCR 12421_528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription, 5 Year, CK	528-CKCR 528-CKTR	\$14,300.00 \$2,600.00	K	31% 31%	\$9,867.00 \$1,794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge T440 PowerEdge T440
5	12421 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00	K	31%	\$1,794.00 \$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge 1440 PowerEdge T440
5	12421 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	ĸ	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421_528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421 528-CKTZ 12421 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$290.00 \$1,570.00	K K	31% 31%	\$200.10 \$1,083.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T440 PowerEdge T440
5	12421 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	ĸ	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421 528-CMCX 12421 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge T440 PowerEdge T440
5	12421_528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	ĸ	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421_528-CQJL 12421_528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23.740.00	K	31% 31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge T440 PowerEdge T440
5	12421_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421_528-CQJP 12421_528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3.830.00	K	31% 31%	\$883.20 \$2.642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge T440 PowerEdge T440
5	12421_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421_528-CQJT 12421_528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31% 31%	\$1,552.50 \$1,635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge T440 PowerEdge T440
5	12421_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	ĸ	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12421 528-CQJW 12421 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00 \$3.010.00	K	31% 31%	\$2,076.90 \$2.076.90	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440 PowerEdge T440
5	12421_528-CQJX 12421_528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00	K	31%	\$2,076.90 \$11,164.20	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge 1440 PowerEdge T440
5	12421_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	ĸ	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T440
5	12423 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423_528-CIBI 12423 528-CIBM	iDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBI 528-CIBM	\$689.00 \$47,590.00	ĸ	31% 31%	\$475.41 \$32,837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R440 PowerEdge R440
5	12423_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	ĸ	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423 528-CIBQ 12423 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83.420.00	K	31% 31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R440 PowerEdge R440
5	12423 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37.810.00	ĸ	31%	\$26.088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423_528-CICD 12423_528-CJIX	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CICD 528-CJIX	\$9,790.00 \$0.00	K	31% 31%	\$6,755.10 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R440 PowerEdge R440
5	12423_528-CJIX 12423_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX 528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440 PowerEdge R440
5	12423 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423_528-CKCE 12423_528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4.600.00	K	31% 31%	\$7,376.10 \$3.174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R440 PowerEdge R440
5	12423_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423_528-CKCR 12423_528-CMCV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKCR 528-CMCV	\$14,300.00 \$17,360.00	K	31% 31%	\$9,867.00 \$11,978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R440
5	12423 528-CMCV 12423 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17,360.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440 PowerEdge R440
5	12423 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	ĸ	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423_528-CQJI 12423_528-CQ.LI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30.160.00	K	31% 31%	\$655.50 \$20.810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R440
5	12423 528-CQJJ 12423 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31% 31%	\$20,810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R440 PowerEdge R440
5	12423 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	ĸ	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423_528-CQJM 12423_528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30.100.00	K	31% 31%	\$16,380.60 \$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R440
5	12423 528-CQJN 12423 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K K	31% 31%	\$20,769.00 \$26,392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R440 PowerEdge R440
5	12423 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	ĸ	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423_528-CQJQ 12423_528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31%	\$2,642.70 \$12.247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 \$298,999.00	PowerEdge R440
5	12423 528-CQJR 12423 528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22,510.00	K K	31% 31%	\$12,247.50 \$15.531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R440 PowerEdge R440
5	12423 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	ĸ	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423 528-CQJU 12423 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9.520.00	K	31% 31%	\$1,635.30 \$6.568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R440 PowerEdge R440
5	12423_528-CQJV 12423_528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3.010.00	ĸ	31%	\$6,568.80 \$2.076.90	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R440 PowerEdge R440
5	12423_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	ĸ	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R440
5	12423 528-CQJY 12423 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00	K	31% 31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R440 PowerEdge R440
5		visition of the state of the st	J20-UUJZ	φ1,770.00	Γ.	3170	φ1,221.30	\$0.00	\$0.00	\$U.UU	au.UU	#£80,888.0U	\$U.UU	φ£σ0,999.00	r-owei-Luge R440

NVP MNWNC-109 Price List -3rd party final - 2021-04.xisx 11 of 96

					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGRAL	DE PRICE						
BAND	sкu	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	12425 528-CIBH 12425 528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540 PowerEdge R540
5	12425 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425_528-CIBP 12425_528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29.760.00	K	31% 31%	\$41,724.30 \$20.534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540 PowerEdge R540
5	12425 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$29,760.00	K	31%	\$20,534.40 \$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425_528-CICC 12425_528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise. 1 CPU (max 32 cores/CPU socket). 1YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00	K	31% 31%	\$45,298.50 \$6,755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540 PowerEdge R540
5	12425_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425 528-CJIZ 12425 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSohere 7 (Per Instance). 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K	31% 31%	\$137.31 \$12.537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540
5	12425_528-CKBV 12425_528-CKCF	VMware vCenter Server / Standard for vSphere / (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCF	\$18,170.00	K	31%	\$12,537.30 \$7.376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540 PowerEdge R540
5	12425_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425 528-CKCJ 12425 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00 \$6,260.00	K	31% 31%	\$2,104.50 \$4,319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540 PowerEdge R540
5	12425 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K		\$9.867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00 \$1,310.00	K	31% 31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425 528-CKTT 12425 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT 528-CKTV	\$1,310.00 \$790.00	K K	31% 31%	\$903.90 \$545.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540 PowerEdge R540
5	12425 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425 528-CKTZ 12425 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$290.00 \$1,570.00	K	31% 31%	\$200.10 \$1,083.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540 PowerEdge R540
5	12425 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5 5	12425 528-CMCX 12425 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540 PowerEdge R540
5	12425 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	ĸ	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425_528-CQJK 12425_528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJI	\$1,620.00 \$12,740.00	K	31% 31%	\$1,117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540 PowerEdge R540
5	12425 528-CQJL 12425 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540 PowerEdge R540
5	12425 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425_528-CQJO 12425_528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31% 31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 \$298,999.00	PowerEdge R540
5	12425_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425_528-CQJS 12425_528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00 \$2,250.00	K	31% 31%	\$15,531.90 \$1.552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540 PowerEdge R540
5	12425_528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	ĸ	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425 528-CQJV 12425 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3,010.00	K	31% 31%	\$6,568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540 PowerEdge R540
5	12425_528-CQJW 12425_528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540 PowerEdge R540
5	12425_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R540
5	12425 528-CQJZ 12427 528-CIBH	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CQJZ 528-CIBH	\$1,770.00 \$689.00	K	31% 31%	\$1,221.30 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R540 OEM PoweEdge R540
5	12427 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PoweEdge R540
5	12429 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31% 31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T440
5	12429_528-CIBI 12442 528-CIBH	iDRAC9 Datacenter 14G iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBI 528-CIBH	\$689.00 \$689.00	K	31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge T440 PowerEdge T640
5	12442_528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	ĸ	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442 528-CIBM 12442 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60.470.00	K	31% 31%	\$32,837.10 \$41,724.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 PowerEdge T640
5	12442_528-CIBP 12442_528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$41,724.30 \$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640 PowerEdge T640
5	12442_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442 528-CIBY 12442 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31% 31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 PowerEdge T640
5	12442_528-CICD	VMware vSAN 7 Enterprise to INCOS 23 VM pack, STN Excense/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5 5	12442 528-CJIZ 12442 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware Center Server 7 Standard for VSphere 7 (Per Instance) 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K K	31% 31%	\$137.31 \$12.537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 PowerEdge T640
5	12442 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	ĸ	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442 528-CKCJ 12442 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00 \$6,260.00	K	31% 31%	\$2,104.50 \$4,319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 PowerEdge T640
5	12442 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CKTR 12442_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00 \$1,310.00	K	31% 31%	\$1,794.00 \$903.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 PowerEdge T640
5	12442 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442 528-CKTZ 12442 528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$290.00 \$1.570.00	K	31% 31%	\$200.10 \$1,083.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 PowerEdge T640
5	12442 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	ĸ	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CMCW 12442_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22.060.00	K	31% 31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 PowerEdge T640
5	12442 528-CMCX 12442 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00	K	31%	\$15,221.40 \$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJK 12442_528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31% 31%	\$1,117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 PowerEdge T640
5	12442_528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJO 12442_528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31% 31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 PowerEdge T640
5	12442_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJS 12442_528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00 \$2,250.00	K	31% 31%	\$15,531.90 \$1.552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 PowerEdge T640
5	12442 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31% 31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442_528-CQJW 12442_528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00 \$3.010.00	K K	31% 31%	\$2,076.90 \$2.076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 PowerEdge T640
5	12442_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge T640
5	12442 528-CQJZ 12446 528-CIBH	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ 528-CIBH	\$1,770.00 \$689.00	K	31% 31%	\$1,221.30 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge T640 OEM PowerEdge T640
5	12446_528-CIBH 12446_528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00	K K	31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge T640 OEM PowerEdge T640
5	12448 528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	ĸ	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R440
5	12448 528-CIBI 12519 528-CIBI	iDRAC9 Datacenter 14G iDRAC9 Datacenter 14G	528-CIBI 528-CIBI	\$689.00 \$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R440 OEM PowerEdge T640 XL
5	12519 528-CIBI 12519_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$475.41 \$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
5	12519 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	к	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL
5	12519_528-CIBQ 12519_528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83.420.00	K	31% 31%	\$20,534.40 \$57.559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge T640 XL OEM PowerEdge T640 XL
5	12519_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	ĸ	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge T640 XL

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NVP LEVEL : NVP MAINTENANCE AND WARRANTY UPGRADE PRICE IASPO VP PROSUPPORT WTY UPG ENH TO PROSUPPORT PLUS MNT LP Model Sul EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNE 12519 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 528-CICC \$65,650,00 \$45,298,50 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 OEM PowerEdge T640 XL \$0.00 12519 528-CICE VMware vSAN 7 Enterprise 1 CPLI (may 32 cores/CPLI socket), 1VR I icense/Maintenance 528-CICD \$9.790.00 31% \$6 755 10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 OEM PowerEdge T640 XI 12519 528-CKB\ VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-CKB\ \$18,170.00 31% 31% \$12,537.30 \$298,999.00 \$298,999.00 OEM PowerEdge T640 XL 12519 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKCE \$10,690.00 \$7,376.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge T640 XL 12510 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sul-528-CKCG \$4,600,00 31% \$3.174.00 \$0.00 so on \$0.00 so oo \$208,000,00 \$0.00 \$208,000,00 OEM PowerEdge T640 XI 12519 528-CKC VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub 528-CKC \$3,050,00 31% \$2,104.50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 OEM PowerEdge T640 XL VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sul 12519 528-CKCI 528-CKCL \$6,260.00 31% 31% \$4,319.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge T640 XL 12519 528-CKCF VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub 528-CKCF \$14,300.00 \$9,867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge T640 XL 12519 528-CMC\ VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support 528-CMC\ \$17,360.00 \$12,980.00 \$11,978.40 \$8,956.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 \$298,999.00 OEM PowerEdge T640 XI 12519_528-CMCV 12519 528-CMCX VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support 528-CMCX \$22,060.00 31% 31% \$15,221.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge T640 XL 12519 528-CQ.II VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQ.II \$950.00 \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OEM PowerEdge T640 XI \$298,999.00 \$298,999.00 \$30,160.00 31% 31% \$20,810.40 \$1,117.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 OEM PowerEdge T640 XL 12519_528-CQJF \$0.00 \$298,999.00 OEM PowerEdge T640 XL 528-CQJH \$1,620.00 12519 528-CQ.II VMware vSAN 7 Standard for Deskton (100 VM Pack) with 3YR Lic and Sub 528-CQ.II \$12,740,00 31% 31% 31% \$8 790 60 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OEM PowerEdge T640 XI VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJN 528-CQJN \$16,380.60 \$20,769.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 OEM PowerEdge T640 XL OEM PowerEdge T640 XL 12519 528-CQJM \$23,740,00 \$0.00 \$0.00 12519 528-CQJN \$30,100.00 \$0.00 \$0.00 \$0.00 \$0.00 12519 528-CQJO VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJO \$38,250,00 31% \$26.392.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge T640 XL VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CO.IP \$1,280.00 \$3,830.00 \$883.20 \$2,642.70 OEM PowerEdge T640 XL OEM PowerEdge T640 XL 12519 528-CQ.IP 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 528-CQJC 12519 528-CQJR VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJR \$17,750,00 31% \$12,247,50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 OEM PowerEdge T640 XL 12519 528-CQJS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJS \$22,510,00 31% 31% \$15.531.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge T640 XL 12519 528-CQJT VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CO IT \$2 250 00 \$1.552.50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 OEM PowerEdge T640 XL \$2,370.00 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R7425 12587 528-CO IV VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CO IV \$9.520.00 31% \$6.568.80 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R7425 VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 12587 528-CQJV 528-CQJV \$3,010.00 31% 31% \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R7425 VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 12587 528-CQJX 528-CQJ> \$3,010.00 \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R7425 12587 528-CO IN VMware vSAN 7 Standard for Deskton (100 VM Pack) with 5VR Lic and Sub 528-CO IN \$16 180 00 31% \$11 164 20 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R7425 12587_528-CQJZ VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub \$1,770.00 \$1,221.30 \$298,999.00 \$298,999.00 PowerEdge R7425 12598 528-CIBI iDRAC9 Datacenter 14G 528-CIBI \$689.00 31% 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R740 Carrier Grade 12599 528-CIB iDRAC9 Datacenter 14G 528-CIBI \$689.00 \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OEM PowerEdge R740xd Carrier Grade iDRAC9 Datacenter 14G iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit \$298,999.00 \$298,999.00 \$298,999.00 OEM PowerEdge R640 Carrier Grade \$298,999.00 OEM PowerEdge R7425 12601 528-CIBI 12608_528-CIBI 528-CIBI 528-CIBH \$689.00 \$689.00 31% 31% \$475.41 \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12608 528-CIBI iDRAC9 Datacenter 14G 528-CIBI \$689.00 31% 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OFM PowerEdge R7425 12635 528-CIBM VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance \$47 590 00 \$32,837.10 \$41,724.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge XR2 PowerEdge XR2 PowerEdge XR2 528-CIBM \$60,470.00 31% 31% \$298,999.00 \$298,999.00 VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance 12635 528-CIBQ 528-CIBQ \$29,760.00 \$20.534.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 12635 528-CIBU VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBU \$83,420,00 31% \$57.559.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge XR2 12635 528-CIBY VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 528-CIBY \$37,810.00 31% \$26,088.90 \$45,298.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge XR2 12635 528-CICC \$0.00 \$298,999.00 \$298,999.00 PowerEdge XR2 528-CICC \$65,650.00 12635 528-CICD VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance 528-CICD \$9,790,00 31% \$6,755,10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge XR2 12635 528-CKB\ VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528_CKB\ \$18 170 00 31% \$12 537 30 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge XR2 12635 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKCE \$10,690.00 31% 31% \$7,376.10 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge XR2 \$0.00 \$0.00 12635 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sul 528-CKCG \$4,600.00 \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge XR2 12635 528-CKC I VMware vCenter Server 7 Foundation for vSphere up to 4 hoets (Per Instance) 1 Year Lic and Sul 528-CKC \$3,050,00 31% 31% \$2 104 50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208,000,00 PowerEdge XR2 12635 528-CKC /Mware vCenter Server 7 Foundation for vSphere 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cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License 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528-CQJO 528-CQJO \$38,250,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 12635 528-CQJP VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJF \$1,280,00 31% \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge XR2 \$3,830.00 \$298,999.00 12635 528-CQJQ 12635 528-CQJR VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJQ 528-CQJR 31% 31% \$2,642.70 \$12,247.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge XR2 \$298,999.00 PowerEdge XR2 \$17,750.00 \$0.00 12635 528-CQJS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJS \$22.510.00 31% \$15.531.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge XR2 12635 528-CO IT VMware vSAN 7 Enterprise for Deakton (10 VM Pack) with 1VR Lic and Sub 528-CO IT \$2.250.00 31% \$1 552 50 \$0.00 \$0.00 \$0.00 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XR2 \$11,164.20

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NVP LEVEL : NVP MAINTENANCE AND WARRANTY UPGRADE PRICE IASPO VP PROSUPPORT WTY UPG ENH TO PROSUPPORT PLUS MNT LP Model Sul EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNE 12635 528-CQJ VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJZ \$1,770.00 \$1,221,30 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999,00 PowerEdge XR2 \$0.00 12685 528-CIRH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 528-CIRH \$689.00 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge C4140 31% 31% \$298,999.00 \$298,999.00 PowerEdge C4140 VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance 12685 528-CIBN 528-CIBM \$47,590.00 \$32,837.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 12685 528-CIRE VMware vSAN 7 Advanced for RORO 25 VM nack 5VR License/Maintenance 528_CIRP \$60,470,00 31% \$41 724 30 \$0.00 so on \$0.00 so oo \$208,000,00 \$0.00 \$208,000,00 PowerEdge C4140 12685 528-CIBC VMware vSAN 7 Auvained in ROBO 25 VM pack, 37R License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 37R License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBO \$29,760,00 31% \$20.534.40 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge C4140 \$57,559.80 12685 528-CIBU 528-CIBU \$83,420.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 12685 528-CIBY VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBY \$37,810.00 \$26,088.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 12685 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/M 528-CICC \$65,650,00 \$45,208.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge C4140 PowerEdge C4140 12685 528-CJIX OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation 528-CJIX \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 12685 528-C-IIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware Vcenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub-VMware Vcenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub-528-C.IIZ \$199.00 \$137.31 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge C4140 PowerEdge C4140 \$298,999.00 \$298,999.00 12685 528-CKBV 12685_528-CKCE \$18,170.00 31% 31% \$12,537.30 \$7,376.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 528-CKCF \$0.00 \$298,999.00 PowerEdge C4140 \$10.690.00 12685 528-CKCG Whware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub Whware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub 528-CKCG \$4,600,00 31% \$3 174 00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge C4140 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge C4140 PowerEdge C4140 12685 528-CKC 528-CKC \$3,050,00 31% \$2,104.50 \$0.00 12685 528-CKCL \$6,260.00 \$4,319.40 \$0.00 \$0.00 \$0.00 528-CKCL \$0.00 12685 528-CKCR VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub 528-CKCR \$14,300,00 31% \$9.867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK 12685 528-CKTE 528-CKTF \$2,600.00 \$1,310.00 31% 31% \$1,794.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge C4140 PowerEdge C4140 \$903.90 \$298,999.00 \$298,999.00 12685 528-CKTV SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK 528-CKT\ \$790.00 31% \$545.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge C4140 12685 528-CKTW SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, Ch 528-CKTV \$580.00 31% \$400.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 12685 528-CKTZ SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK 528-CKTZ \$200.00 31% \$200.10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge C4140 SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK \$1,570.00 \$1,083.30 \$298,999.00 12685 528-CKUC 528-CKUC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 PowerEdge C4140 12685 528-CMCV VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support 528-CMC\ \$17,360.00 \$11,978.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 12685 528-CMCW VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support 528-CMCV \$12 980 00 31% 31% \$8,056.20 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge C4140 12685_528-CMCX \$15,221.40 \$298,999.00 \$298,999.00 PowerEdge C4140 12685 528-CQJI VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJI \$950.00 31% 31% \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 12685 528-CQ.I.I VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQ.I. \$30,160,00 \$20,810.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge C4140 PowerEdge C4140 PowerEdge C4140 12685 528-CQJF VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub-VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub-VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub-\$1,620.00 \$12,740.00 31% 31% \$1,117.80 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 12685_528-CQJL 528-CQJL \$8,790.60 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% 12685 528-CQ.IM VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQ.IM \$23,740,00 \$16,380,60 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge C4140 VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub PowerEdge C4140 PowerEdge C4140 12685 528-CQ.IN 528-CQ.IN \$30 100 00 \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 \$26,392.50 \$0.00 12685 528-CQJO 528-CQJC \$0.00 \$298,999.00 \$298,999.00 \$38,250.00 \$0.00 12685 528-CQJF VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJF \$1,280,00 \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub PowerEdge C4140 PowerEdge C4140 12685 528-CQ.IQ 528-CQ.IQ \$3,830,00 \$2 642 70 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$12,247.50 \$298,999.00 12685 528-CQJS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJS \$22.510.00 31% \$15.531.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 12685 528-CQJT VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJT \$2,250,00 31% \$1.552.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub \$0.00 12685 528-CQJ \$2,370.00 31% 31% \$1,635.30 \$0.00 \$298,999.00 \$0.00 \$298,999.00 12685 528-CQJ\ 528-CQJ\ \$9,520.00 \$6,568.80 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge C4140 12685 528-CQJW VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJW \$3.010.00 31% \$2.076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge C4140 12685 528-CQJX VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CO IX \$3,010.00 31% \$2,076.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge C4140 VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub \$16,180.00 31% \$11,164.20 \$298,999.00 PowerEdge C4140 12685 528-CQJY 528-CQJY \$0.00 \$298,999.00 \$0.00 \$0.00 \$0.00 \$0.00 12685 528-CQJZ VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJZ \$1,770.00 \$1,221.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C4140 12726 528-CIRH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 528-CIBH \$689.00 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 OEM PowerEdge C4140 OEM PowerEdge C4140 12726 528-CIBI 12726 528-CIBI 12779_528-CIBH \$475.41 \$475.41 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 528-CIBI 528-CIBH 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$689.00 PowerEdge MX740C 12779 528-CIBI iDRAC9 Datacenter 14G 528-CIBI \$689.00 31% 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX740C 12779_528-CIBM 12779_528-CIBP VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance \$47 590 00 \$32,837.10 \$41,724.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 PowerEdge MX740C PowerEdge MX740C \$60,470.00 \$298,999.00 \$0.00 12779 528-CIBQ VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance 528-CIBQ \$29,760.00 31% \$20,534,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX740C VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance PowerEdge MX740C PowerEdge MX740C 12779 528-CIBI 528-CIBU \$83,420,00 31% 31% \$57 559 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 31% 12779 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 528-CICC \$65,650,00 \$45,298,50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge MX7400 12779 528-CICD VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance 528-CICD \$9,790,00 31% \$6,755,10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX740C 12779 528-CJIX 12779_528-CJIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 528-CJIX 528-CJIZ \$0.00 \$199.00 \$0.00 \$137.31 \$298,999.00 31% 31% \$0.00 \$0.00 \$298,999.00 PowerEdge MX740C \$0.00 \$298,999.00 \$298,999.00 PowerEdge MX7400 \$0.00 \$0.00 \$0.00 12779 528-CKB\ VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-CKB\ \$18,170,00 31% \$12.537.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge MX740C 12779 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 1 Year Lic and Sub 528-CKCE \$10,170.00 31% \$7 376 10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge MX740C VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sul 12779 528-CKCG 528-CKC0 \$4,600.00 31% 31% \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX740C 12779 528-CKCJ VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub 528-CKCJ \$3,050.00 \$2,104.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX740C VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub 12779 528-CKCI 528-CKCI \$6,260.00 31% \$4 310 40 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge MY740C Volvarie Verliet Server 7 Fundation for Spiner by to 4 hoss (ref instance), 3 Year Lic and Sub Vilware Verlier Server 7 Standard for Spiner 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK 12779_528-CKCF 528-CKCF \$14,300.00 \$9,867.00 \$298,999.00 \$298,999.00 PowerEdge MX740C 12779 528-CKTR 528-CKTF \$2,600.00 31% 31% \$1,794.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX740C SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK S 12779 528-CKT1 528-CKTT \$1,310,00 \$903.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX740C 12779_528-CKTV 12779_528-CKTW 528-CKT\ 528-CKTV \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge MX740C PowerEdge MX740C \$790.00 \$580.00 31% 31% \$545.10 \$400.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12779 528-CKTZ SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, I 1-Priority Subscription, 1 Year, CK 528-CKT2 \$290.00 31% \$200.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX740C SUSE Manager Lifecycie Management, 1-2 Societa or 1-2 Virtuila Machines, 1-1-1-hornty Subscription, 1 Year, CK SUSE Manager (Infecycle Management, 1-2 Societa with Unlimited Virtuila Machines, 1-1-priority Subscription, 3 Year, CK Vilware VSAN 7 Enterprise Plus, 1 CPU (max 32 coresiCPU societ), 3YR, License and Support (Wilware VSAN 7 Enterprise Plus, 1 CPU (max 32 coresiCPU societ), 1YR, License and Support 12779 528-CKU 528-CKUC \$1,570.00 \$17,360.00 \$1,083,30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX7400 \$11,978.40 \$298,999.00 \$298,999.00 PowerEdge MX740C 31% 12779 528-CMCW 528-CMCW \$12,980.00 \$8,956.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX740C 12779 528-CMCX VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket), 5YR, License and Support 528-CMCX \$22,060,00 31% \$15,221,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX740C 12779 528-CQJI VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJI \$950.00 31% \$655.50 \$20,810.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge MX740C PowerEdge MX740C \$30,160.00 12779 528-CQJ 528-CQJJ \$0.00 \$0.00 \$298,999.00 12779 528-CQJK VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJK \$1.620.00 31% \$1,117,80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge MX740C VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 12779 528-CO II 528-CO II \$12.740.00 31% \$8 790 60 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge MX740C 12779 528-CQJM 528-CQJM \$23,740.00 31% 31% \$16,380.60 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge MX740C \$0.00 \$0.00 12779 528-CQJN 528-CQJN \$30,100.00 \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX740C 12770 528-CO IO VMware vSAN 7 Enterprise for Deakton (100 VM Pack) with 5VR Lic and Sub 528-CO IO \$38,250,00 31% 31% \$26 302 50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208,000,00 PowerEdge MY7400 \$1,280.00 12779_528-CQJF VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CO IE \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge MX740C VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 31% 31% \$2,642.70 12779 528-CQJQ 528-CQJQ \$3,830.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX7400 12779 528-CQ.IR VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sut 528-CQ.IE \$17 750 00 \$12 247 50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX740C 12779_528-CQJK 12779_528-CQJS 12779_528-CQJT VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJS 528-CQJT \$22,510.00 \$2,250.00 \$15,531.90 \$1,552.50 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$0.00 \$0.00 \$0.00 PowerEdge MY7400 \$0.00 PowerEdge MX740C 12779 528-CQ.IU VMware vSAN 7 Advanced for Deskton (10 VM Pack) with 3YR Lic and Sub 528-CQ.IU \$2 370 00 31% 31% \$1 635 30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX740C PowerEdge MX740C PowerEdge MX740C 12779 528-CQ.IV VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQ.I\ \$9.520.00 \$6,568.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 31% 31% \$0.00 \$0.00 12779 528-CQJX 528-CQJ> \$3.010.00 \$2.076.90 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge MX740C 12779 528-CQ.IY VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQ.IY \$16 180 00 31% 31% \$11 164 20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX740C e vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub \$1,221.30 \$298,999.00 \$298,999.00 PowerEdge MX740C iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 31% \$298,999.00 12850 528-CIBH 528-CIBH \$689.00 \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 PowerEdge R840 12850 528-CIBI iDRAC9 Datacenter 14G 528-CIBI \$689.00 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R840 \$298,999.00 12850 528-CIBM 12850 528-CIBP VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance 528-CIBM \$47 590 00 \$32,837.10 \$41,724.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R840 PowerEdge R840 528-CIBI \$60,470.00 \$298,999.00 \$0.00 12850 528-CIBQ VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance 528-CIBQ \$29,760.00 31% \$20.534.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R840 12850 528-CIBI VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5VR License/Maintenance 528-CIBI I \$83,420,00 31% \$57 550 80 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge R840 12850 528-CIBY /Mware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Mainter 528-CIBY \$37.810.00 \$26,088.90 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R840 VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 12850 528-CICC 528-CICC \$65,650.00 31% \$45,298.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R840 12850 528-CICD VMware vSAN 7 Enterprise 1 CPU (max 32 cores/CPU socket) 1YR License/Maintenance 528-CICD \$9 790 00 31% \$6 755 10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R840 OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 12850 528-CJD 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 PowerEdge R840 528-C IIX \$0.00 \$0.00 \$0.00 \$208 000 00 \$137.31 PowerEdge R840

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NVP LEVEL : NVP MAINTENANCE AND WARRANTY UPGRADE PRICE IASPO VP PROSUPPORT WTY UPG ENH TO PROSUPPORT PLUS MNT LP Model Sul EMC LIST CATEGORY NVP LEVEL 1 WTY UPG BASIC TO PS ENH LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNE 12850 528-CKB\ VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-CKB\ \$18,170,00 \$12.537.30 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999,00 PowerEdge R840 \$0.00 12850 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance) 1 Year Lic and Sub 528_CKCE \$10,690,00 31% \$7 376 10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge R840 \$4,600.00 VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sul \$298,999.00 \$298,999.00 PowerEdge R840 12850 528-CKC. VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sul 528-CKCJ \$3,050.00 31% \$2,104.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R840 12850 528-CKCI VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sul-528_CKCI \$6.260.00 31% \$4.319.40 \$0.00 so on \$0.00 so oo \$208,000,00 \$0.00 \$208,000,00 PowerEdge R840 12850 528-CKCF volware vCerner Server / Pouritation for Volpriere pto 4 notes (Per Instance) 5 Year Ltc and Sub-VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Ltc and Sub-SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK 528-CKCE \$14 300 00 31% \$9.867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge R840 \$1,794.00 12850 528-CKTF 528-CKTF \$2,600.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R840 12850 528-CKTT SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK 528-CKT1 \$1,310.00 \$903.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R840 12850 528-CKT\ SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK 528-CKT\ \$790.00 \$545.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge R840 528-CKTV PowerEdge R840 12850 528-CKTZ SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK 528-CKT2 \$290.00 31% 31% \$200.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R840 12850 528-CKUC SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 coresiCPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 coresiCPU socket), 1/R, License and Support 528-CKUC \$1.570.00 \$1,083,30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R840 528-CMCV 528-CMCV \$298,999.00 \$298,999.00 PowerEdge R840 PowerEdge R840 12850 528-CMC\ 31% 31% \$11,978.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 12850_528-CMCV \$0.00 \$298,999.00 \$12,980.00 \$8,956.20 12850 528-CMCX VMware vSAN 7 Enterprise Plus 1 CPU (max 32 cores/CPU socket) 5YR 1 icense and Support 528-CMC) \$22,060,00 31% 31% 31% \$15 221 40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R840 VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub \$950.00 \$30,160.00 \$655.50 \$20,810.40 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R840 PowerEdge R840 12850 528-CQJ 528-CQ.I \$0.00 \$0.00 \$0.00 \$0.00 12850 528-CQJJ 528-CQJJ \$0.00 12850 528-CQJK VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJH \$1.620.00 31% \$1,117,80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R840 VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub PowerEdge R840 PowerEdge R840 12850 528-CQ.II 528-CQ.II \$12,740,00 31% 31% \$8 790 60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 \$16,380.60 \$298,999.00 \$298,999.00 12850 528-CQJN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJN \$30,100,00 31% \$20.769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R840 12850 528-CQJO VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJO \$38,250,00 31% \$26.392.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R840 12850 528-CQJF VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CO IE \$1 280 00 31% \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge R840 \$2,642.70 \$3,830.00 \$298,999.00 \$298,999.00 PowerEdge R840 12850 528-CQJQ 528-CQJQ 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12850 528-CQJR VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sut 528-CQJR \$17,750.00 \$12,247.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R840 12850 528-CO IS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CO IS \$22,510,00 31% 31% \$15 531 00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R840 \$1,552.50 \$298,999.00 \$298,999.00 PowerEdge R840 12850 528-CQJU VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJU \$2,370.00 31% 31% \$1,635.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R840 12850 528-CQ.IV VMware vSAN 7 Standard for Deskton (100 VM Pack) with 1YR Lic and Sub 528-CQ.I\ \$9.520.00 \$6,568.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R840 12850_528-CQJW 12850_528-CQJX VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJV \$3,010.00 31% 31% \$2,076.90 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R840 PowerEdge R840 528-CQJX \$2,076.90 \$0.00 \$3,010.00 \$0.00 \$0.00 31% 31% 31% 31% 31% 12850 528-CQ.IY VMware vSAN 7 Standard for Deskton (100 VM Pack) with 5YR Lic and Sub 528-CQ.IY \$16 180 00 \$11 164 20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R840 VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit \$1,770 00 PowerEdge R840 PowerEdge MX840C 12850 528-CQ.IZ 528-CQ.IZ \$1,221.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 \$0.00 12863 528-CIBH \$0.00 \$298,999.00 \$298,999.00 \$689.00 \$475.4 \$0.00 12863 528-CIBI iDRAC9 Datacenter 14G 528-CIBI \$689.00 \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX840C VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance \$32,837.10 \$41,724.30 PowerEdge MX840C PowerEdge MX840C 12863 528-CIBM \$47 590 00 31% 31% \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 528-CIBM \$0.00 \$0.00 \$60,470.00 \$298,999.00 12863 528-CIBQ VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance 528-CIBQ \$29,760.00 31% \$20,534,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX840C 12863 528-CIBL VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBU \$83,420,00 31% \$57.559.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX840C VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 31% 31% \$0.00 12863 528-CIBY 528-CIBY \$37,810.00 \$26,088.90 \$0.00 \$298,999.00 \$0.00 \$0.00 \$298,999.00 PowerEdge MX840C 12863 528-CICC 528-CICC \$65,650.00 \$45,298.50 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge MX8400 12863 528-CICD VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance 528-CICD \$9,790,00 31% \$6,755,10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge MX840C 12863 528-CJIX OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 528-C IIX \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge MX840C 12863 528-CJIZ \$199.00 \$137.31 528-CJIZ 31% 31% \$0.00 \$298,999.00 \$298,999.00 \$0.00 \$0.00 \$0.00 \$0.00 PowerEdge MX840C 12863 528-CKBV VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-CKB\ \$18,170.00 \$12,537.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX8400 12863 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub 528-CKCE \$10,690,00 31% 31% 31% \$7 376 10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge MY8400 12863 528-CKCG 12863 528-CKCG \$4,600.00 \$3,050.00 \$3,174.00 \$2,104.50 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge MX840C PowerEdge MX840C \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 528-CKC 12863 528-CKCI VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub 528-CKCI \$6,260,00 31% 31% 31% \$4 319 40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX840C 12863_528-CKCF 12863_528-CKTR Vinware Veniller Server 7 Standard for Viphere 7 (Per Instance), 3 Year Lic and Sub-Vilware Veniller Server 7 Standard for Viphere 7 (Per Instance), 3 Year Lic and Sub-SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK 528-CKCF \$14 300 00 \$9.867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 PowerEdge MX840C PowerEdge MX840C \$1,794.00 \$298,999.00 528-CKTF \$2,600.00 \$0.00 12863 528-CKTT SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK 528-CKT1 \$1,310,00 31% \$903.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge MX840C SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Y \$790.00 \$580.00 PowerEdge MX840C 12863 528-CKTV 528-CKT\ 31% 31% \$545.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK 12863 528-CKTZ 528-CKT2 \$290.00 31% \$200.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge MX8400 12863 528-CKUC SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK 528-CKUC \$1.570.00 31% \$1.083.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge MX840C 12863 528-CMCV 12863_528-CMCW VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support 528-CMCV 528-CMCV \$11,978.40 \$298,999.00 \$17,360.00 31% 31% \$0.00 \$0.00 \$298,999.00 PowerEdge MX840C \$8,956.20 \$0.00 \$298,999.00 \$298,999.00 PowerEdge MX8400 \$12,980.00 \$0.00 \$0.00 \$0.00 12863 528-CMCX VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 5YR, License and Support 528-CMCX \$22,060,00 31% \$15,221,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX840C 12863 528-CO II VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CO II \$950.00 31% \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge MX840C 12863 528-CQJJ 528-CQJJ \$30,160.00 31% 31% \$20,810.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX8400 12863 528-CQJK VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJH \$1,620.00 \$1,117.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX840C 12863 528-CO II VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CO II \$12,740,00 31% \$8 700 60 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge MY840C 12863_528-CQJM 528-CQJM \$23,740.00 \$16,380.60 \$298,999.00 \$298,999.00 PowerEdge MX840C 12863 528-CQJN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJN \$30,100.00 31% 31% \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX840C 12863 528-CQ.IQ VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sut 528-CQ.IQ \$38 250 00 \$26,392,50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX8400 12863_528-CQJP 12863_528-CQJQ VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJP 528-CQJQ \$883.20 \$2,642.70 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge MX840C PowerEdge MX840C \$1,280.00 \$3,830.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12863 528-CQ.IR VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sut 528-CQ.IR \$17 750 00 31% \$12 247 50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX840C VMWare vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMWare vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 12863 528-CQ.IS 528-CQ.IS \$22 510 00 \$15,531,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX8400 \$1,552.50 \$298,999.00 \$298,999.00 PowerEdge MX840C 31% 12863 528-CQJU 528-CQJU \$2.370.00 \$1,635,30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX840C 12863 528-CQJV VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJV \$9.520.00 31% \$6,568,80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge MX840C 12863 528-CQJW VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJV \$3,010.00 \$3,010.00 31% \$2,076.90 \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge MX840C PowerEdge MX840C 12863 528-CQJX \$0.00 \$0.00 \$298,999.00 528-CQJ> 12863 528-CQJY VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJY \$16,180,00 31% \$11,164,20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX840C VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub 12863 528-CO IZ 528-CO 17 \$1 770 00 31% \$1 221 30 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge MX840C 12870 528-CIBH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 528-CIBH \$689.00 31% 31% \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R940xa \$0.00 \$0.00 12870 528-CIBI iDRAC9 Datacenter 14G 528-CIBI \$689.00 \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940xa 12870 528-CIRM VMware vSAN 7 Advanced for ROBO 25 VM nack 3VR License/Maintenance 528-CIRM \$47 500 00 31% 31% \$32,837,10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208,000,00 PowerEdge R040vs VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance 12870 528-CIBF 528-CIRP \$60,470.00 \$41,724.30 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge R940xa 31% 31% \$20,534.40 12870 528-CIBQ 528-CIBQ \$29,760.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940xa 12870 528-CIBI VMware vSAN 7 Enterprise for ROBO 25 VM pack 5YR License/Maintenance 528-CIBU \$83,420,00 \$57 559 80 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R940xa 12870_528-CIBY 12870_528-CICC VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Mainten VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Mainten VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Mainten \$37,810.00 \$65,650.00 \$26,088.90 \$45,298.50 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R940xa PowerEdge R940xa \$0.00 \$0.00 \$0.00 528_CIBY \$0.00 12870 528-CICD VMware vSAN 7 Enterprise 1 CPU (max 32 cores/CPU socket) 1YR License/Maintenance 528-CICD \$9 790 00 31% 31% \$6 755 10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R940xa OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual PowerEdge R940xa PowerEdge R940xa 12870 528-C-IIX 528-C.IIX \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 \$199.00 31% 31% \$0.00 \$0.00 12870 528-CKB\ VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-CKB\ \$18,170,00 \$12,537,30 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R940xa 12870 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKCE \$10,690,00 31% 31% \$7 376 10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R940xa VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub \$4,600.00 \$3,174.0 \$298,999.00 \$298,999.00 31% \$298,999.00 12870 528-CKCJ 528-CKCJ \$3.050.00 \$2,104.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 PowerEdge R940xa 12870 528-CKCL VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub 528-CKCL \$6,260.00 31% \$4,319,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R940xa \$298,999.00 12870 528-CKCF 12870 528-CKTR VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK 528-CKCF \$14,300,00 \$9,867.00 \$1,794.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 PowerEdge R940x 528-CKTF \$298,999.00 \$298,999.00 PowerEdge R940xa \$0.00 \$2,600.00 12870 528-CKTT SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK 528-CKT1 \$1.310.00 31% \$903.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R940xa 12870 528-CKT\ SLISE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK 528-CKT\ \$700.00 31% \$545.10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge R040vs SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK 12870 528-CKTW 528-CKTV \$580.00 \$400.20 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940xa SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK \$290.00 12870 528-CKTZ 528-CKT2 31% 31% \$200.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R940xa SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription. 3 Year. CK 12870 528-CKUC 528-CKUC \$1 570 00 \$1.083.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R940xa 12870_528-CMCV 12870_528-CMCW VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License Plus, 1 CPU (max 32 cores/CPU socket), 1YR, 1 \$11,978.40 \$8,956.20 528-CMC\ \$17,360.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 PowerEdge R940xa \$0.00 \$208,000,00 PowerEdge R940xa

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					NVP LEVEL 1		NVP MAINTENANCE	IND WARRANTY UPGRAL	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	12870 528-CMCX 12870_528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R940xa PowerEdge R940xa
5	12870 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940xa
5	12870_528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R940xa
5	12870 528-CQJL 12870 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31% 31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R940xa PowerEdge R940xa
5	12870 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	ĸ	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940xa
5	12870_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R940xa
5	12870 528-CQJP 12870 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3.830.00	K	31% 31%	\$883.20 \$2.642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R940xa PowerEdge R940xa
5	12870_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	ĸ	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940xa
5	12870_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R940xa
5	12870 528-CQJT 12870 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K K	31% 31%	\$1,552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R940xa PowerEdge R940xa
5	12870 528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	ĸ	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940xa
5	12870_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R940xa
5	12870 528-CQJX 12870 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	K	31% 31%	\$2,076.90 \$11,164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R940xa PowerEdge R940xa
5	12870 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	ĸ	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R940xa otorage opaces pirect ready riode
5	12880 528-CJIT	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCl Solutions, Perpetual	528-CJIT	\$499.00	K	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	otorage opaces Direct Ready Node
5	12880 528-CJIU 12882 528-CJIT	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, CUS OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions. Perpetual	528-CJIU 528-CJIT	\$499.00 \$499.00	K	31% 31%	\$344.31 \$344.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	olorage opaces Direct ready indue
5	12882_528-CJIU	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, CUS	528-CJIU	\$499.00	ĸ	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	olorage opaces bilect ready reduce
5	12932 528-CIBH 12932 528-CIBI	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G	528-CIBH 528-CIBI	\$689.00 \$689.00	K	31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R840
5	12932_528-CIBI 12933_528-CIBH	iDRAC9 Datacenter 14G iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBI 528-CIBH	\$689.00 \$689.00	K	31% 31%	\$475.41 \$475.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$298,999.00 \$298.999.00	OEM PowerEdge R840 OEM PowerEdge R940xa
5	12933_528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	ĸ	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R940xa
5	12943 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CIBM 12943_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60.470.00	K	31% 31%	\$32,837.10 \$41,724.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943_528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CIBY 12943_528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31% 31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943_528-CICD	VMware vSAN 7 Enterprise to rCoSo 25 vW pack, 311 Elcense/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CKCE 12943_528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4.600.00	K	31% 31%	\$7,376.10 \$3.174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943_528-CKCR 12943 528-CMCV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKCR 528-CMCV	\$14,300.00 \$17,360.00	K	31%	\$9,867.00 \$11.978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 31K, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$17,360.00	K	31% 31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943 528-CQJI 12943 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30,160.00	K	31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943 528-CQJJ 12943 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00	K K	31% 31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943 528-CQJM 12943_528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30.100.00	K	31% 31%	\$16,380.60 \$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943_528-CQJN 12943_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$30,100.00	ĸ	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	ĸ	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943 528-CQJQ 12943 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31% 31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943_528-CQJR 12943_528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	ĸ	31% 31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943 528-CQJU 12943 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9,520.00	K	31% 31%	\$1,635.30 \$6,568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12943_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	ĸ	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420
5	12943 528-CQJY 12943 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00	K	31% 31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node C6420 VSAN Ready Node C6420
5	12945_528-CQ52 12944 528-CIBI	iDRAC9 Datacenter 14G	528-CIBI	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node C6420 VSAN Ready Node R440
5	12944_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944 528-CIBP 12944 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29,760.00	K	31% 31%	\$41,724.30 \$20.534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R440 VSAN Ready Node R440
5	12944_528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, SYR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack. SYR License/Maintenance	528-CIBU	\$83,420.00	ĸ	31%	\$20,554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440 VSAN Ready Node R440
5	12944_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944 528-CICC 12944 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00	K	31% 31%	\$45,298.50 \$6,755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R440 VSAN Ready Node R440
5	12944 528-CKBV	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$9,790.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	К	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CKCG 12944 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG 528-CKCJ	\$4,600.00 \$3.050.00	K	31% 31%	\$3,174.00 \$2.104.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R440 VSAN Ready Node R440
5	12944_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$6,260.00	K	31%	\$2,104.50 \$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440 VSAN Ready Node R440
5	12944 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	К	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CMCV 12944_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17,360.00 \$12.980.00	K	31% 31%	\$11,978.40 \$8.956.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R440 VSAN Ready Node R440
5	12944_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	К	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CQJJ 12944_528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31% 31%	\$20,810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R440 VSAN Ready Node R440
5	12944 528-CQJK 12944 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	VSAN Ready Node R440 VSAN Ready Node R440
5	12944 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CQJN 12944_528-CQJQ	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K	31% 31%	\$20,769.00 \$26,392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R440 VSAN Ready Node R440
5	12944 528-CQJO 12944 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K K	31% 31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R440
5	12944 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944 528-CQJS 12944 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00 \$2.250.00	K K	31% 31%	\$15,531.90 \$1.552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R440 VSAN Ready Node R440
5	12944 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	ĸ	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	K	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944 528-CQJW 12944 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00 \$3,010.00	K	31% 31%	\$2,076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R440 VSAN Ready Node R440
5	12944 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12944 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	К	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R440
5	12947_528-CIBI 12947_528-CIBM	iDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO 25 VM pack 3YR License/Maintenance	528-CIBI 528-CIBM	\$689.00 \$47.590.00	K	31% 31%	\$475.41 \$32.837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R640 VSAN Ready Node R640
5	12947_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R640
5	12947 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	К	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R640
5	12947_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R640

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NVP LEVEL : NVP MAINTENANCE AND WARRANTY UPGRADE PRICE IASPO VP PROSUPPORT WTY UPG ENH TO PROSUPPORT PLUS MNT LP Model Sul EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 12947 528-CIBY VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBY \$37.810.00 \$26.088.90 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 VSAN Ready Node R640 \$0.00 12047 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3VR I iconse/Maintenance 528-CICC \$65,650,00 31% \$45,208.50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 VSAN Ready Node R640 /Mware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/N \$9,790.00 \$298,999.00 \$298,999.00 VSAN Ready Node R640 31% 31% 12947 528-CKB\ VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-CKB\ \$18,170.00 \$12,537.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R640 12047 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance) 1 Year Lic and Sub 528_CKCE \$10,600,00 31% \$7,376,10 \$0.00 so on \$0.00 so oo \$208,000,00 \$0.00 \$208,000,00 VSAN Ready Node R640 12947 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub 528-CKCC \$4,600.00 31% \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 VSAN Ready Node R640 VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sul VSAN Ready Node R640 12947 528-CKC. 528-CKCJ \$3,050.00 31% 31% \$2,104.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 12947 528-CKCI VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sul 528-CKCL \$6,260.00 \$4,319.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R640 12047 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Suppor 528-CKCE \$14,300.00 \$9.867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 \$298,999.00 VSAN Ready Node R640 528-CMC\ \$11,978.40 VSAN Ready Node R640 12947 528-CMCW VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support 528-CMCW \$12,980.00 31% 31% \$8,956.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R640 12947 528-CMCX VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor 528-CMC) \$22,060,00 \$15 221 40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R640 VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub \$655.50 \$20,810.40 \$298,999.00 \$298,999.00 VSAN Ready Node R640 VSAN Ready Node R640 12947 528-CQJI 12947_528-CQJJ 528-CQJI 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$30,160.00 528-CQJJ \$0.00 \$298,999.00 12947 528-CO.IK VMware vSAN 7 Standard for Deskton (10 VM Pack) with 5YR Lic and Sub 528-CQ.IR \$1,620,00 31% \$1 117 80 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R640 VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub \$12,740.00 \$23,740.00 \$8,790.60 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 VSAN Ready Node R640 VSAN Ready Node R640 12947 528-CQ.I 528-CQJL 31% \$0.00 12947 528-CQJM 528-CQJN \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12947 528-CQJN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJN \$30,100,00 31% \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 VSAN Ready Node R640 VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub \$26,392.50 \$883.20 12947 528-CQ.IQ 528-CQ.IC \$38 250 00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 VSAN Ready Node R640 \$298,999.00 \$298,999.00 12947 528-CQJQ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJQ \$3.830.00 31% \$2.642.70 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 VSAN Ready Node R640 12947 528-CQJR VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJR \$17,750,00 31% 31% \$12,247,50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R640 12047 528-CO IS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CO IS \$22.510.00 \$15.531.90 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 VSAN Ready Node R640 \$298,999.00 \$298,999.00 VSAN Ready Node R640 12947 528-CQJT 528-CQJT \$2,250.00 31% 31% \$1,552.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12947 528-CQJU VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJU \$2,370.00 \$1,635.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R640 12047 528-CO IV VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CO IV \$9.520.00 31% 31% \$6.568.80 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 VSAN Ready Node R640 528-CQJV \$3,010.00 \$2,076.9 \$298,999.00 \$298,999.00 VSAN Ready Node R640 12947 528-CQJX VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJ> \$3,010.00 31% 31% \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R640 12947 528-CQ.IX VMware vSAN 7 Standard for Deskton (100 VM Pack) with 5YR Lic and Sub 528-CQ.IY \$16 180 00 \$11 164 20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R640 12947 528-CQJZ 12949_528-CIBI re vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub \$1,770.00 31% 31% \$1,221.30 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 VSAN Ready Node R640 VSAN Ready Node R740xd iDRAC9 Datacenter 14G 528-CIBI \$475.41 \$0.00 \$689.00 \$0.00 \$0.00 31% 31% 31% 31% 31% 12949 528-CIBM VMware vSAN 7 Advanced for ROBO 25 VM pack 3YR License/Maintenance 528-CIBM \$47 590 00 \$32 837 10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R740xd VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance \$41,724.30 \$20,534.40 12949 528-CIBE 528-CIBE \$60,470,00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R740x VSAN Ready Node R740xd 12949 528-CIBC \$29,760.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 \$0.00 12949 528-CIBL VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBU \$83,420,00 \$57.559.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740xd VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance \$0.00 12949 528-CIBY \$37,810,00 \$26 088 90 \$0.00 \$0.00 \$0.00 \$298 999 00 \$298 999 00 VSAN Ready Node R740xr 528-CIBY \$0.00 \$0.00 \$45,298.50 \$298,999.00 \$298,999.00 VSAN Ready Node R740xd 12949 528-CICD VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance 528-CICD \$9,790,00 31% \$6,755,10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740xd 12949 528-CKBV VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-CKBV \$18,170,00 31% \$12,537,30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740xd VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere (up to 4 hosts (Per Instance) 3 Year Lic and Sub \$0.00 12949 528-CKCE 528-CKCE \$10,690.00 31% 31% \$7,376.10 \$0.00 \$298,999.00 \$0.00 \$0.00 \$298,999.00 VSAN Ready Node R740xx 12949 528-CKCG 528-CKC0 \$4,600.00 \$3,174.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 VSAN Ready Node R740xx 12949 528-CKCJ VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub 528-CKCJ \$3.050.00 31% \$2,104.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 VSAN Ready Node R740xd 12949 528-CKCL VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub 528-CKCI \$6,000.00 31% \$4,319.40 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 VSAN Ready Node R740xd \$14,300.00 VSAN Ready Node R740xd 12949 528-CKCF 528-CKCF 31% 31% \$9,867.00 \$0.00 \$298,999.00 \$298,999.00 \$0.00 \$0.00 \$0.00 \$0.00 12949 528-CMCV VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support 528-CMC\ \$17,360.00 \$11,978.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740xd 12040 528-CMCW VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) W1 YR Lic and Sub 528-CMCW \$12,980,00 31% 31% 31% \$8,056.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 VSAN Ready Node R740vd 12949 528-CMCV 12949 528-CQJI \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 528-CMC) \$15,221.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSAN Ready Node R740x VSAN Ready Node R740xd 528-CQJI \$950.00 12949 528-CQ.I.I VMware vSAN 7 Advanced for Deskton (100 VM Pack) with 5YR Lic and Sub 528-CQ.I.I \$30,160,00 31% 31% 31% \$20,810,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R740xd 12949 528-CQ.II VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQ.II \$1,620.00 \$12,740.00 \$1 117 80 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 VSAN Ready Node R740xd VSAN Ready Node R740xd \$8,790.60 \$298,999.00 528-CQJL 12949 528-CQJI \$0.00 12949 528-CQJM VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJM \$23,740.00 31% \$16,380,60 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740xd VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub 12949 528-CO.IN 528-CQ.IN \$30 100 00 31% 31% \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 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\$0.00 \$298,999.00 \$0.00 \$298.999.00 VSAN Ready Node R740xd 12040 528-CO III VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CO III \$2,200.00 31% \$1,635.30 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 VSAN Ready Node R740vd VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub 12949 528-CQJ\ 528-CQJ\ \$9,520.00 31% 31% \$6,568.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740xd 12949 528-CQJW VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJV \$3,010.00 \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740xd 12049 528-CO IX VMware vSAN 7 Advanced for Deakton (10 VM Pack) with 5VP Lic and Sub 528-CO IX \$3,010,00 31% \$2,076,00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 VSAN Ready Node R740v 12949_528-CQJY /Mware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub \$11,164.20 \$298,999.00 \$298,999.00 VSAN Ready Node R740xx 12949 528-CQJZ VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJZ \$1,770.00 31% 31% \$1,221.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740xd 13157 528-CIBH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 528-CIBH \$689.00 \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R240 13157 528-CIBI 13157 528-CIBI IDRAC9 Datacenter 14G

VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance \$475.41 \$32,837.10 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R240 PowerEdge R240 528-CIBI 528-CIBM 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$689.00 \$0.00 \$0.00 \$0.00 \$0.00 \$47,590.00 13157 528-CIBP VMware vSAN 7 Advanced for ROBO 25 VM pack 5YR License/Maintenance 528-CIBP \$60,470,00 31% 31% \$41 724 30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R240 13157 528-CIBC VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance \$29 760 00 \$20 534 40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R240 528-CIBO \$83,420.00 31% 31% \$57,559.80 \$298,999.00 \$298,999.00 PowerEdge R240 PowerEdge R240 13157 528-CIBY VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBY \$37.810.00 \$26,088.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 13157 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 528-CICC \$65,650,00 31% \$45,298,50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R240 13157 528-CICD 13157_528-CJIX VMware vSAN 7 Enterprise, 1 CPU (max 32 cores)CPU socket), 1YR License/Maintenance
OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation 528-CICD \$9,790.00 31% \$6,755.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$0.00 \$298,999.00 PowerEdge R240 PowerEdge R240 \$0.00 \$0.00 \$298,999.00 \$298,999.00 528-CJIX \$0.00 13157 528-CJIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 528-CJIZ \$199.00 31% \$137.31 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R240 PowerEdge R240 PowerEdge R240 13157 528-CKB\ VMware vCenter Server 7 Standard for vSnhere 7 (Per Instance) 5 Vear Lic and Sub 528_CKB\ \$18 170 00 31% \$12 537 30 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 13157 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKCE \$10,690.00 31% 31% \$7,376.10 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$0.00 \$0.00 13157 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub 528-CKC0 \$4,600.00 \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R240 13157 528-CKC I VMware vCenter Server 7 Foundation for vSphere up to 4 hoets (Per Instance) 1 Year Lic and Sul 528-CKC \$3,050,00 31% 31% \$2 104 50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208,000,00 PowerEdge R240 13157 528-CKC VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sul \$6,000.00 \$4,319.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R240 VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub 31% 31% 13157 528-CKCF 528-CKCF \$14,300.00 \$9,867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R240 SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK 13157 528-CKTR 528-CKTF \$2,600,00 \$1 794 00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R240 13157_528-CKTT 13157_528-CKTV 528-CKT1 528-CKT\ \$1,310,00 \$903.90 \$545.10 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$0.00 \$0.00 \$0.00 PowerEdge R240 \$0.00 \$0.00 PowerEdge R240 13157 528-CKTW SUSE Manager Lifecycle Management 1-2 Sockets with Unlimited Virtual Machines 11-Priority Subscription 1 Year CK 528-CKTV \$580.00 31% 31% \$400.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R240 SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK S PowerEdge R240 PowerEdge R240 13157 528-CKTZ 528-CKT7 \$290.00 \$200.10 \$0.00 \$0.00 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528-CQJO 528-CQJC \$38,250.00 \$26,392.50 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R240 13157 528-CQJF 528-CQJF \$1,280.00 31% \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R240 13157 528-CQ.IQ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQ.IQ \$3,830,00 31% \$2 642 70 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R240 13157_528-CQJR 13157_528-CQJR VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub \$12,247.50 \$15,531.90 528-CO IE \$17,750.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 PowerEdge R240 \$0.00 \$298,999.00 PowerEdge R240

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NVP MAINTENANCE AND WARRANTY UPGRADE PRICE

NVP LEVEL :

IASPO VP PROSUPPORT WTY UPG ENH TO PROSUPPORT PLUS MNT LP Model Sul EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNE 13157 528-CQJ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJ1 \$2,250,00 \$1,552,50 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999,00 PowerEdge R240 \$0.00 13157 528-CO III VMware vSAN 7 Advanced for Dealton (10 VM Pack) with 3VR Lic and Sub 528-CO III \$2,370,00 31% \$1,635,30 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge R240 VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub \$298,999.00 \$298,999.00 PowerEdge R240 13157 528-CQJW VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJV \$3,010.00 31% \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R240 13157 528-CO IX VMware vSAN 7 Advanced for Dealton (10 VM Pack) with 5VR Lic and Sub-528-CO IX \$3,010,00 31% \$2,076,00 \$0.00 so on \$0.00 so oo \$208,000,00 \$0.00 \$208,000,00 PowerEdge R240 13157 528-CQJ VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CO IV \$16,180.00 31% \$11.164.20 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge R240 13157 528-CQJZ VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJZ \$1,770.00 31% 31% \$1,221.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R240 13158 528-CIBH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 528-CIBH \$689.00 \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R340 13158 528-CIB iDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance 528_CIBI \$689.00 31% 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge R340 \$32,837.10 PowerEdge R340 13158 528-CIBP VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance 528-CIBP \$60,470.00 31% 31% \$41,724.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R340 13158 528-CIBO VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance 528-CIBO \$29 760 00 \$20 534 40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R340 VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance \$57,559.80 \$26,088.90 \$298,999.00 \$298,999.00 PowerEdge R340 PowerEdge R340 13158 528-CIBL \$83,420.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 13158_528-CIBY 528-CIBY \$0.00 \$298,999.00 \$37,810.00 13158 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack 3YR License/Maintenance 528-CICC \$65,650,00 31% 31% 31% \$45 298 50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R340 Vilware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance

OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R340 PowerEdge R340 13158_528-CICD \$9,790.00 \$6,755.10 \$0.00 13158 528-CJIX \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 528-CJIX \$0.00 \$0.00 13158 528-CJIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 528-CJIZ \$199.00 31% \$137.31 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R340 VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub \$12,537.30 \$7,376.10 PowerEdge R340 PowerEdge R340 13158 528-CKB\ 528-CKB\ \$18 170 00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 13158 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub 528-CKC0 \$4,600,00 31% \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R340 13158 528-CKCJ VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub 528-CKC \$3,050.00 31% \$2,104,50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R340 13158 528-CKCL VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub 528-CKCI \$6,000.00 31% \$4,319.40 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge R340 VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub \$14,300.00 \$298,999.00 \$298,999.00 PowerEdge R340 13158 528-CKCF 528-CKCF 31% 31% \$9,867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 www.ee venues level of haddard on Volphiere / rest installed, 5 Year List Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK 13158 528-CKTF 528-CKTF \$2,600.00 \$1,794.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R340 13158 528-CKTT 528-CKTT \$1,310,00 31% 31% \$903.90 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R340 13158_528-CKT\ \$545.10 \$298,999.00 \$298,999.00 PowerEdge R340 13158 528-CKTW SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, Ch 528-CKTV \$580.00 31% 31% \$400.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R340 13158 528-CKTZ SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware (SAN 7 Enterprise Plus, 1 CPU (max 32 coresiCPU socket), 3YR, License and Support 528-CKT7 \$290.00 \$200.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R340 13158_528-CKUC 13158_528-CMCV 528-CKUC 528-CMCV \$1,570.00 \$17,360.00 31% 31% \$1,083.30 \$11,978.40 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R340 PowerEdge R340 \$0.00 \$0.00 \$0.00 VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 5YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 5YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 corestCPU socket), 5YR, License and Support VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub 31% 31% 31% 31% 31% 13158 528-CMCW 528-CMCW \$12,980,00 \$8 956 20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R340 PowerEdge R340 PowerEdge R340 13158 528-CMCX 528-CMC) \$15,221.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 13158 528-CQJ 528-CQJI \$0.00 \$298,999.00 \$298,999.00 \$950.00 \$0.00 13158 528-CQJJ 528-CQJJ \$30,160,00 \$20.810.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R340 VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub \$1,117.80 \$8,790.60 PowerEdge R340 PowerEdge R340 13158 528-CQ.IK 528-CQ.IR \$1,620,00 31% 31% \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 \$0.00 \$0.00 528-CQJL \$298,999.00 13158 528-CQJM VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJM \$23,740.00 31% \$16,380,60 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R340 13158 528-CQJN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJN \$30,100,00 31% \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R340 VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sut VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 31% \$26,392.50 \$0.00 13158 528-CQJO \$38,250.00 \$0.00 \$298,999.00 \$0.00 \$0.00 \$298,999.00 PowerEdge R340 13158 528-CQJI 528-CQJF \$1,280.00 \$883.20 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R340 13158 528-CQJQ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJQ \$3.830.00 31% \$2.642.70 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R340 13158 528-CQJR VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CO IR \$17,750.00 31% \$12.247.50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R340 PowerEdge R340 VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub \$22,510.00 31% 31% \$15,531.90 13158 528-CQJS 528-CQJS \$0.00 \$298,999.00 \$298,999.00 \$0.00 \$0.00 \$0.00 \$0.00 13158 528-CQJT VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJT \$2,250.00 \$1,552.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R340 13158 528-CO III VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CO III \$2,370,00 31% 31% 31% \$1,635.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R340 13158 528-CQJV 13158 528-CQJW 528-CQJ\ 528-CQJV \$6,568.80 \$2,076.90 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R340 PowerEdge R340 \$9,520.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 13158 528-CQ.IX VMware vSAN 7 Advanced for Deskton (10 VM Pack) with 5YR Lic and Sub 528-CQ.D \$3,010,00 31% 31% \$2,076,90 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R340 13158_528-CQJY 13158_528-CQJZ VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQ.IY \$16 180 00 \$11 164 20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 PowerEdge R340 PowerEdge R340 \$298,999.00 528-CQJZ \$1,770.00 \$1,221.30 \$0.00 13159 528-CIBH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 528-CIBH \$689.00 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge T340 iDRAC9 Datacenter 14G PowerEdge T340 PowerEdge T340 13159 528-CIBI 528-CIBI \$689.00 31% 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 /Mware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance \$32,837.10 VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance 31% 13159 528-CIBE 528-CIBP \$60,470.00 \$41,724,30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge T340 13159 528-CIBQ VMware vSAN 7 Standard for ROBO 25 VM pack. 3YR License/Maintenance 528-CIBQ \$29,760.00 31% \$20,534,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge T340 VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance \$83,420.00 \$57,559.80 \$298,999.00 \$298,999.00 PowerEdge T340 13159 528-CIBU 528-CIBU 31% 31% \$0.00 \$0.00 \$298,999.00 13159 528-CIBY \$37,810.00 \$26,088.90 \$0.00 \$298,999.00 PowerEdge T340 528-CIBY \$0.00 \$0.00 \$0.00 13159 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 528-CICC \$65,650,00 31% \$45,298,50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T340 13150 528-CICD VMware vSAN 7 Enterprise, 1 CPU (max 32 cores)CPU socket), 1YR License/Maintenance
OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation 528-CICD \$9.790.00 31% \$6,755.10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge T340 13159 528-CJIX 528-CJIX \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T340 \$137.31 13159 528-CJIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 528-CJIZ \$199.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T340 13150 528-CKB\ VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKB\ \$18 170 00 31% \$12 537 30 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge T340 13159_528-CKCE 528-CKCE \$10,690.00 \$7,376.10 \$298,999.00 \$298,999.00 PowerEdge T340 13159 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub 528-CKC0 \$4,600.00 31% 31% \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T340 13159 528-CKC.I VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sul 528-CKC. \$3,050,00 \$2 104 50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge T340 13159 528-CKCL 13159 528-CKCL Villware VCenter Server 7 Foundation for VSphere up to 4 hosts (Per Instance) 1 Year Lic and Sul VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sul VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge T340 PowerEdge T340 528-CKCL 528-CKCF \$6,260.00 31% 31% \$4,319.40 \$9,867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$14,300.00 13159 528-CKTR SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, Ch 528-CKTF \$2,600,00 31% \$1 794 00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge T340 SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Variant Michines, L1-Priority Subscription, 5 vear, Cx SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Variant Michines, L1-Priority Subscription, 5 vear, CX SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 vear, CX SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 vear, CX 13159 528-CKTT 528-CKT1 \$1,310,00 \$903.90 \$545.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge T340 \$298,999.00 \$298,999.00 PowerEdge T340 31% PowerEdge T340 13159 528-CKTW 528-CKTV \$580.00 \$400.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 13159 528-CKTZ SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK 528-CKTZ \$290.00 31% \$200.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge T340 13159 528-CKUC 13159 528-CMCV SUSE Manager Lifecycle Management, 1-2-Sockets with Unlimited Virtual Machines, Lt-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support 528-CKUC 528-CMC\ \$1,570.00 31% \$1,083.30 \$11,978.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$0.00 \$298,999.00 PowerEdge T340 PowerEdge T340 \$0.00 \$298,999.00 \$298,999.00 \$17,360.00 13159 528-CMCW VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket), 1YR, License and Support 528-CMCW \$12,980.00 31% \$8,956,20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T340 13150 528-CMCY VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support 528-CMC) \$22,060,00 31% \$15 221 40 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge T340 VMware vSAN 7 Standard for Desktop (10 VM Pack) with 15YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 13159 528-CQJI 528-CQJI \$950.00 31% 31% \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge T340 \$0.00 \$0.00 \$20,810.40 13159 528-CQJJ 528-CQJJ \$30,160.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T340 13150 528-CO IK VMware vSAN 7 Standard for Deskton (10 VM Pack) with 5VR Lic and Sub 528-CO II \$1,620,00 31% 31% \$1 117 80 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208,000,00 PowerEdge T340 13159 528-CQJ /Mware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJL \$12,740,00 \$8,790.60 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge T340 VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub 31% 31% \$16,380.60 13159 528-CQJM 528-CQJN \$23,740.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T340 13159 528-CQ.IN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQ.IN \$30 100 00 \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge T340 13159_528-CQJO 13159_528-CQJP VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub \$38,250.00 \$1,280.00 \$26,392.50 \$883.20 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge T340 PowerEdge T340 528-CO IC \$0.00 \$0.00 \$0.00 528-CQJF \$0.00 13159 528-CQ.IQ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQ.IQ \$3,830,00 31% 31% \$2 642 70 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge T340 PowerEdge T340 PowerEdge T340 13159 528-CQ.IR VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQ.IE \$17 750 00 \$12 247 50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Su 31% 31% \$15,531.9 \$0.00 \$0.00 13159 528-CQJ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJT \$2,250,00 \$1.552.50 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge T340 13159 528-CQ.IU VMware vSAN 7 Advanced for Deskton (10 VM Pack) with 3YR Lic and Sub 528-CQ.III \$2 370 00 31% 31% \$1 635 30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge T340 VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJ\ \$298,999.00 \$298,999.00 PowerEdge T340 528-CQJV 31% \$298,999.00 PowerEdge T340 13159 528-CQJW \$3.010.00 \$2.076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 13159 528-CQJX VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJ> \$3.010.00 31% \$2.076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge T340 \$298,999.00 13159 528-CQ.IX VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQ.IY \$16 180 00 \$11,164.20 \$1,221.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 PowerEdge T340 PowerEdge T340 13159 528-CQJZ \$298,999.00 \$298,999.00 \$1,770.00 \$0.00 13161 528-CIBH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 528-CIBH \$689.00 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge T140 13161 528-CIR IDRACO Datacenter 14G 528-CIBI \$689.00 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge T140 13161 528-CIBN /Mware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance 528-CIBM \$47,590.00 \$32,837.10 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T140 13161 528-CIBP VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance 528-CIBP \$60,470.00 31% 31% \$41,724.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T140 13161 528-CIBO VMware vSAN 7 Standard for ROBO 25 VM pack 3YR License/Maintenance 528-CIBO \$29,760,00 \$20 534 40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge T140 13161 528-CIBU 13161 528-CIBY VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance \$57,559.80 \$26,088.90 \$83,420,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 PowerEdge T140 528_CIRU \$0.00 \$208,000,00 PowerEdge T140

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NVP LEVEL : IASPO VP PROSUPPORT WTY UPG ENH TO PROSUPPORT PLUS MNT LP Model Sul EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNE 13161 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 528-CICC \$65,650,00 \$45,298,50 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999,00 PowerEdge T140 13161 528-CICE VMware vSAN 7 Enterprise 1 CPLI (may 32 cores/CPLI socket) 1VR License/Maintenance 528-CICD \$9.790.00 31% \$6,755,10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge T140 OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation \$0.00 31% 31% \$298,999.00 PowerEdge T140 13161 528-CJIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 528-CJIZ \$199.00 \$137.31 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T140 13161 528-CKB\ VMware vCenter Server 7 Standard for vSnhere 7 (Per Instance) 5 Veer Lic and Sub 528_CKB\ \$18 170 00 31% \$12 537 30 \$0.00 so on \$0.00 so oo \$208,000,00 \$0.00 \$208,000,00 PowerEdge T140 13161 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKCE \$10,170.00 31% \$7.376.10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge T140 13161 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sul 528-CKC0 \$4,600.00 31% 31% \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T140 13161 528-CKC. VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub 528-CKCJ \$3,050.00 \$2,104.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T140 VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sul 13161 528-CKC 528-CKCI \$6,260.00 \$4,319.40 \$9,867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge T140 13161_528-CKCF ware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub \$14,300.00 PowerEdge T140 SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK 13161 528-CKTR 528-CKTF \$2,600.00 31% 31% \$1,794.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T140 13161 528-CKTT SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK S 528-CKT1 \$1,310,00 \$903.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge T140 \$298,999.00 \$298,999.00 PowerEdge T140 PowerEdge T140 13161 528-CKT\ 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$400.20 \$0.00 \$298,999.00 13161_528-CKTW 528-CKTV \$580.00 13161 528-CKTZ SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK 528-CKT2 \$290.00 31% \$200.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge T140 SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support 528-CKUC 528-CMCV \$1,570.00 \$17,360.00 \$1,083.30 \$11,978.40 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge T140 PowerEdge T140 13161_528-CKU 31% 13161 528-CMCV \$0.00 \$0.00 \$0.00 \$0.00 13161 528-CMCW VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support 528-CMCW \$12,980.00 31% \$8,956,20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge T140 13161 528-CMCX 13161 528-CQJI VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5VR, License and Suppor VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub \$22.060 00 \$15,221.40 \$655.50 PowerEdge T140 PowerEdge T140 528-CMC) 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 13161 528-CQJJ VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJJ \$30,160,00 31% \$20.810.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge T140 13161 528-CQJK VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJH \$1.620.00 31% 31% \$1,117,80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T140 13161 528-CQJ VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJL \$12,740,00 \$8,790.60 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge T140 \$23,740.00 \$16,380.60 \$298,999.00 \$298,999.00 PowerEdge T140 13161 528-CQJM 528-CQJM 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 13161 528-CQJN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJN \$30,100.00 \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T140 13161 528-CO IO VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CO IO \$38,250,00 31% 31% \$26,392.50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge T140 \$298,999.00 \$298,999.00 PowerEdge T140 13161 528-CQJQ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJQ \$3,830.00 31% 31% \$2,642.70 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T140 13161 528-CQ.IR VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQ.IE \$17 750 00 \$12 247 50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge T140 13161 528-CQJS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sut VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJ8 \$22,510.00 31% 31% \$15,531.90 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge T140 PowerEdge T140 13161_528-CQJ 528-CQJT \$2,250.00 \$1,552.50 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% 13161 528-CQ.IU VMware vSAN 7 Advanced for Deskton (10 VM Pack) with 3YR Lic and Sub 528-CQ.III \$2 370 00 \$1 635 30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge T140 VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub PowerEdge T140 PowerEdge T140 13161 528-CQ.IV 528-CQ.I\ \$9.520.00 \$6,568.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 13161 528-CQJW 528-CQJV \$2,076.9 \$0.00 \$298,999.00 \$298,999.00 \$3,010.00 \$0.00 13161 528-CQJX VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJ> \$3.010.00 \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge T140 13161 528-CQJY 13161_528-CQJZ VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub PowerEdge T140 PowerEdge T140 528-CQ.IY \$16 180 00 \$11 164 20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 \$0.00 \$1,221.30 \$298,999.00 13164 528-CIBH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 528-CIBH \$689.00 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge T340 13164 528-CIBI iDRAC9 Datacenter 14G 528-CIBI \$689.00 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge T340 iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 31% \$475.41 \$475.41 \$0.00 OEM PowerEdge T140 13166 528-CIBH \$298,999.00 \$0.00 \$298,999.00 13166 528-CIB iDRAC9 Datacenter 14G 528-CIBI \$689.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 OEM PowerEdge T140 13195 528-CIBH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 528-CIBH \$689.00 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 OEM PowerEdge R340 13195 528-CIBI iDRAC9 Datacenter 14G 528_CIBI \$689.00 \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 OEM PowerEdge R340 iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit \$298,999.00 OEM PowerEdge R240 13198 528-CIBH 31% 31% \$0.00 \$298,999.00 528-CIBH \$689.00 \$0.00 \$0.00 \$0.00 \$0.00 13198 528-CIBI iDRAC9 Datacenter 14G 528-CIBI \$689.00 \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R240 13235 528-CIBH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 528-CIBH \$689.00 31% 31% 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R740XD2 13235 528-CIBI 13235 528-CIBI 13235_528-CIBM IDRAC9 Datacenter 14G Opplade, All platforms, Customer Nit IDRAC9 Datacenter 14G VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance 528-CIBI 528-CIBI \$475.41 \$475.41 \$32,837.10 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PowerEdge R740XD2 \$47,590.00 PowerEdge R740XD 13235 528-CIBP VMware vSAN 7 Advanced for ROBO 25 VM pack 5YR License/Maintenance 528-CIBP \$60,470,00 31% 31% 31% \$41 724 30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R740XD2 13235_528-CIBQ 13235_528-CIBU VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Mainten.
VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Mainten. \$29 760 00 \$20 534 40 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 PowerEdge R740XD2 PowerEdge R740XD2 \$83,420.00 \$57,559.80 \$298,999.00 \$0.00 13235 528-CIBY VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBY \$37.810.00 31% \$26,088.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740XD2 VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/M \$45,298.50 PowerEdge R740XD2 PowerEdge R740XD2 13235 528-CICC 528-CICC \$65,650,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 13235 528-CJIX OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation 528-CJIX \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R740XD2 13235 528-CJIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 528-CJIZ \$199.00 31% \$137.31 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740XD2 13235 528-CKBV 13235_528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKBV 528-CKCE \$18,170.00 \$10,690.00 \$12,537.30 \$7,376.10 \$298,999.00 \$298,999.00 PowerEdge R740XD2 31% 31% \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740XD2 \$0.00 \$0.00 \$0.00 13235 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub 528-CKCG \$4,600,00 31% \$3,174,00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R740XD2 13235 528-CKC I VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub 528-CKC \$3,050,00 31% \$2 104 50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R740XD2 VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub 13235 528-CKCL 528-CKCL \$6,260.00 31% 31% \$4,319.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740XD2 13235 528-CKCF VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub 528-CKCF \$14,300.00 \$9,867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740XD2 13235 528-CMCV VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support 528-CMC\ \$17,360,00 31% \$11,978.40 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R740YD2 13235_528-CMCV 528_CMCV \$8,956.2 \$298,999.00 \$298,999.00 PowerEdge R740XD2 13235 528-CMCX VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support 528-CMC) \$22,060.00 31% 31% \$15,221.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740XD2 VMware vSAN 7 Standard for Deskton (10 VM Pack) with 1YR Lic and Sub 13235 528-CQ.II 528-CQ.II \$950.00 \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R740XD2 13235_528-CQJJ 13235_528-CQJJ VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub \$30,160.00 \$1,620.00 \$20,810.40 \$1,117.80 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R740XD2 PowerEdge R740XD2 528-CQJJ 528-CQJH 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 13235 528-CQ.II VMware vSAN 7 Standard for Deskton (100 VM Pack) with 3YR Lic and Sub 528-CQ.II \$12,740,00 31% 31% \$8 790 60 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R740XD2 13235 528-CQ.IM VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQ.IN \$23,740,00 \$16,380,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R740XD PowerEdge R740XD \$30,100.00 VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub 31% 13235 528-CQJO 528-CQJO \$38,250,00 \$26,392,50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740XD2 13235 528-CQJP VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJF \$1,280,00 31% \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740XD2 \$3,830.00 13235 528-CQJQ 13235 528-CQJR VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJQ 528-CQJR 31% \$2,642.70 \$12,247.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R740XD2 PowerEdge R740XD2 \$0.00 \$298,999.00 \$17,750.00 13235 528-CQJS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJS \$22.510.00 31% \$15.531.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R740XD2 VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 13235 528-CO IT 528-CO IT \$2.250.00 31% \$1 552 50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge R740XD2 13235 528-CQJU 528-CQJL \$2,370.00 31% 31% \$1,635.30 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R740XD2 \$0.00 13235 528-CQJV VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJ\ \$9,520.00 \$6,568.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740XD2 VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub 13235 528-CO IW 528-CO IW \$3,010,00 31% 31% \$2,076,00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208,000,00 PowerEdge R740YD2 13235 528-CQJX \$3.010.00 \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740XD2 31% 31% 13235 528-CQJ\ 528-CQJY \$16,180.00 \$11,164.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R740XD2 13235 528-CQ.IZ VMware vSAN 7 Advanced for Deskton (10 VM Pack) with 1YR Lic and Sub 528-CQ.IZ \$1 770 00 \$1 221 30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R740XD2 13243 528-CIBM 13243_528-CIBP VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance \$32,837.10 \$41,724.30 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 OEM PowerEdge R240 XL OEM PowerEdge R240 XL 528-CIBM \$47.590.00 \$0.00 \$0.00 \$0.00 \$0.00 \$60,470.00 13243 528-CIBO VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance 528-CIBO \$29,760,00 31% 31% \$20 534 40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OFM PowerEdge R240 XI VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenan VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenan VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenanc 13243 528-CIBL 528-CIBU \$83,420,00 \$57 559 80 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OFM PowerEdge R240 XI 31% 31% \$26,088.90 \$45,298.50 \$0.00 \$0.00 13243 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 528-CICC \$65,650,00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 OEM PowerEdge R240 XL 13243 528-CICD VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Mair 528-CICD \$9 790 00 31% 31% \$6 755 10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OFM PowerEdge R240 XI VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub \$18,170.00 \$12,537.30 \$298,999.00 \$298,999.00 \$10,690,00 31% \$7,376,10 \$298,999.00 OEM PowerEdge R240 XL 13243 528-CKCE 528-CKCE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 13243 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub 528-CKCG \$4,600,00 31% \$3,174,00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R240 XL \$298,999.00 13243 528-CKCJ 13243 528-CKCL VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sul VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sul 528-CKCJ 528-CKCL \$3,050.00 \$2,104.50 \$4,319.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 OEM PowerEdge R240 XL \$298,999.00 OEM PowerEdge R240 XL \$298,999.00 \$6,260.00 \$0.00 13243 528-CKCR VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub-528-CKCR \$14,300,00 31% \$9.867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 OEM PowerEdge R240 XL 13243 528-CMCV VMware vSAN 7 Enterprise Plus 1 CPLI (may 32 cores/CPLI socket) 3VP, License and Support 528_CMC\ \$17,360,00 31% \$11 978 40 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 OEM PowerEdge R240 YI 13243 528-CMCV /Mware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Suppor 528_CMCV \$12,980.00 \$8.956.20 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R240 XL 13243 528-CMCX VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support 528-CMC) \$22,060.00 31% 31% \$15,221.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 OEM PowerEdge R240 XL 13243 528-CQ.II VMware vSAN 7 Standard for Deskton (10 VM Pack) with 1YR Lic and Sub 528-CQ.II \$950.00 \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 OFM PowerEdge R240 XI VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub \$20,810.40 \$1,117.80 13243 528-CQJJ \$30,160.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 OEM PowerEdge R240 XI 528-CO I \$208,000,00 13243_528-CQJF OEM PowerEdge R240 XL

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	_				NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAD	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	Y NASPO VP Discount %	NVP LEVEL 1 NET PRICE		PROSUPPORT N/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	13243 528-CQJL 13243 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31% 31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R240 XL OEM PowerEdge R240 XL
5	13243_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R240 XL
5	13243_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R240 XL
5	13243 528-CQJP 13243 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3,830.00	K	31% 31%	\$883.20 \$2,642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R240 XL OEM PowerEdge R240 XL
5	13243_528-CQJQ 13243_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17.750.00	ĸ	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	OEM PowerEdge R240 XL
5	13243_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R240 XL
5	13243 528-CQJT 13243 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31% 31%	\$1,552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R240 XL
5	13243_528-CQJU 13243_528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$2,370.00	ĸ	31%	\$1,635.30 \$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R240 XL OEM PowerEdge R240 XL
5	13243_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	ĸ	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R240 XL
5	13243 528-CQJX 13243 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16.180.00	K	31%	\$2,076.90	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R240 XL
5	13243_528-CQJY 13243_528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00	K	31% 31%	\$11,164.20 \$1.221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	OEM PowerEdge R240 XL OEM PowerEdge R240 XL
5	13244_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	ĸ	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244_528-CIBQ 13244 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83.420.00	K	31% 31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R340 XL OEM PowerEdge R340 XL
5	13244 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 51R License/Maintenance	528-CIBY	\$37,810.00	ĸ	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244 528-CICD 13244 528-CKBV	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CICD 528-CKBV	\$9,790.00 \$18,170.00	K	31% 31%	\$6,755.10 \$12,537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R340 XL OEM PowerEdge R340 XL
5	13244 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	ĸ	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244 528-CKCJ 13244 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00 \$6,260.00	K	31% 31%	\$2,104.50 \$4.319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R340 XL OEM PowerEdge R340 XL
5	13244_528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244 528-CMCW 13244 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22,060.00	K	31% 31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R340 XL OEM PowerEdge R340 XL
5	13244_528-CMCX 13244_528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), SYR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00	K	31%	\$15,221.40 \$655.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244_528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	ĸ	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244 528-CQJK 13244 528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31% 31%	\$1,117.80 \$8.790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R340 XL OEM PowerEdge R340 XL
5	13244_528-CQJL 13244_528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00	ĸ	31%	\$8,790.60 \$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	ĸ	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244_528-CQJP 13244_528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3.830.00	K	31% 31%	\$883.20 \$2.642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	OEM PowerEdge R340 XL OEM PowerEdge R340 XL
5	13244 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	ĸ	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244_528-CQJT 13244 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31% 31%	\$1,552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	OEM PowerEdge R340 XL OEM PowerEdge R340 XL
5	13244 528-CQJV	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJV	\$2,370.00	K	31%	\$6.568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13244 528-CQJX 13244 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	K	31% 31%	\$2,076.90 \$11,164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R340 XL OEM PowerEdge R340 XL
5	13244_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	ĸ	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R340 XL
5	13245_528-CIBH	iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit	528-CIBH	\$689.00	K	31%	\$475.41	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740xd2
5	13245 528-CIBI 13245 528-CKTR	iDRAC9 Datacenter 14G SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription, 5 Year, CK	528-CIBI 528-CKTR	\$689.00 \$2.600.00	K	31% 31%	\$475.41 \$1.794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	OEM PowerEdge R740xd2 OEM PowerEdge R740xd2
5	13245_528-CKTK 13245_528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00	K	31%	\$1,794.00 \$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740xd2 OEM PowerEdge R740xd2
5	13245_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	ĸ	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740xd2
5	13245 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	OEM PowerEdge R740xd2
5	13245_528-CKTZ 13245_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTZ 528-CKUC	\$290.00 \$1.570.00	K	31% 31%	\$200.10 \$1.083.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	OEM PowerEdge R740xd2 OEM PowerEdge R740xd2
5	13382_528-CJIT	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, Perpetual	528-CJIT	\$499.00	ĸ	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	Storage Spaces Direct R740XD2
5	13382 528-CJIU 13732 528-CJBM	OpenManage Integration with MS Windows Admin Center Premium License for MSFT HCI Solutions, CUS VMware vSAN 7 Advanced for ROBO 25 VM nack 3YR License/Maintenance	528-CJIU 528-CIBM	\$499.00 \$47.590.00	K	31% 31%	\$344.31 \$32.837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	Storage Spaces Direct R740XD2 PowerEdge R6515
5	13732_528-CIBM 13732_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00	ĸ	31%	\$32,837.10 \$41.724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515 PowerEdge R6515
5	13732_528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	ĸ	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CIBU 13732 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37,810.00	K	31% 31%	\$57,559.80 \$26,088.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6515
5	13732_528-CIBY 13732_528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31% 31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00	\$298,999.00 \$298,999.00	PowerEdge R6515 PowerEdge R6515
5	13732_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	ĸ	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX 528-CJIZ	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732_528-CJIZ 13732_528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSohere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K	31% 31%	\$137.31 \$12.537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6515 PowerEdge R6515
5	13732 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00 \$3,050.00	K	31%	\$3,174.00 \$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CKCJ 13732 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00	K	31% 31%	\$2,104.50 \$4.319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6515 PowerEdge R6515
5	13732 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	ĸ	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CKTT 13732 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT 528-CKTV	\$1,310.00 \$790.00	K	31% 31%	\$903.90 \$545.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6515 PowerEdge R6515
5	13732 528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	K	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CKUC 13732 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKUC 528-CMCV	\$1,570.00 \$17.360.00	K	31% 31%	\$1,083.30 \$11.978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6515 PowerEdge R6515
5	13732_528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	K	31%	\$8.956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CQJI 13732 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQJJ	\$950.00 \$30,160.00	K	31% 31%	\$655.50 \$20,810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6515 PowerEdge R6515
5	13732_528-CQJJ 13732_528-CQJK	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515 PowerEdge R6515
5	13732_528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	ĸ	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732_528-CQJN 13732_528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K	31% 31%	\$20,769.00 \$26,392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R6515 PowerEdge R6515
5	13732_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	K	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732_528-CQJR 13732_528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR 528-CQJS	\$17,750.00 \$22,510.00	K	31% 31%	\$12,247.50 \$15.531.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R6515 PowerEdge R6515
5	13732 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	к	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CQJV 13732 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3.010.00	K	31% 31%	\$6,568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6515 PowerEdge R6515
5	13732 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2.076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6515
5	13732 528-CQJZ 13734 528-CIBM	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CQJZ 528-CIBM	\$1,770.00 \$47.590.00	K	31% 31%	\$1,221.30 \$32,837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6515 PowerEdge R7515
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NVP MNWNC-109 Price List -3rd party final - 2021-04.xisx 20 of 96

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BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGOR	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT V/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	13734 528-CIBP 13734 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734_528-CIBQ 13734_528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83.420.00	K K	31% 31%	\$20,534.40 \$57.559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R7515 PowerEdge R7515
5	13734_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	ĸ	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734 528-CICC 13734 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00	K	31% 31%	\$45,298.50 \$6.755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R7515 PowerEdge R7515
5	13734_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ 528-CKBV	\$199.00	K	31%	\$137.31	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 \$298,999.00	PowerEdge R7515
5	13734 528-CKBV 13734 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10,690.00	K K	31% 31%	\$12,537.30 \$7.376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R7515 PowerEdge R7515
5	13734 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	ĸ	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734_528-CKCJ 13734_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00 \$6,260.00	K	31% 31%	\$2,104.50 \$4.319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R7515 PowerEdge R7515
5	13734 528-CKCL 13734 528-CKCR	VMware vCenter Server / Foundation for vSphere up to 4 nosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 3 Year Lic and Sub	528-CKCL 528-CKCR	\$14.300.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515 PowerEdge R7515
5	13734 528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734_528-CKTT 13734_528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT 528-CKTV	\$1,310.00 \$790.00	K	31% 31%	\$903.90 \$545.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R7515 PowerEdge R7515
5	13734_528-CKTW	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW	\$580.00	ĸ	31%	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734 528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTZ	\$290.00	K	31%	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734 528-CKUC 13734 528-CMCV	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKUC 528-CMCV	\$1,570.00 \$17.360.00	K	31% 31%	\$1,083.30 \$11.978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R7515 PowerEdge R7515
5	13734 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	ĸ	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734_528-CMCX 13734_528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R7515 PowerEdge R7515
5	13734 528-CQJJ 13734 528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515 PowerEdge R7515
5	13734 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734_528-CQJL 13734 528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K	31% 31%	\$8,790.60 \$16.380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R7515 PowerEdge R7515
5	13734 528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734_528-CQJP 13734_528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3.830.00	K	31% 31%	\$883.20 \$2.642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R7515 PowerEdge R7515
5	13734_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	ĸ	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734 528-CQJS 13734 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00 \$2,250.00	K	31% 31%	\$15,531.90 \$1,552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R7515
5	13734_528-CQJT 13734_528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJ1	\$2,250.00	K	31%	\$1,552.50 \$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515 PowerEdge R7515
5	13734_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	ĸ	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734 528-CQJW 13734 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00 \$3.010.00	K	31% 31%	\$2,076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R7515 PowerEdge R7515
5	13734 528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13734_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R7515
5	13783 528-CIBM 13783_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60,470.00	K	31% 31%	\$32,837.10 \$41,724.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6525 PowerEdge R6525
5	13783 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	ĸ	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783 528-CIBY 13783 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65.650.00	K K	31% 31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6525 PowerEdge R6525
5	13783_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	ĸ	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783 528-CJIX 13783 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIX 528-CJIZ	\$0.00 \$199.00	K	31% 31%	\$0.00 \$137.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R6525 PowerEdge R6525
5	13783 528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	ĸ	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783 528-CKCG 13783_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCG 528-CKCJ	\$4,600.00 \$3,050.00	K K	31% 31%	\$3,174.00 \$2,104.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6525 PowerEdge R6525
5	13783 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	ĸ	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CKCR 13783_528-CKTR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub SUSE Manager Lifecycle Management. 1-2 Sockets with Unlimited Virtual Machines. L1-Priority Subscription. 5 Year, CK	528-CKCR 528-CKTR	\$14,300.00 \$2,600.00	K	31% 31%	\$9,867.00 \$1,794.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6525 PowerEdge R6525
5	13783 528-CKTR 13783 528-CKTT	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR 528-CKTT	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525 PowerEdge R6525
5	13783 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTV	\$790.00	K	31%	\$545.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CKTW 13783_528-CKTZ	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK	528-CKTW 528-CKTZ	\$580.00 \$290.00	K	31% 31%	\$400.20 \$200.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6525 PowerEdge R6525
5	13783_528-CKUC	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKUC	\$1,570.00	ĸ	31%	\$1,083.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783 528-CMCV 13783 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17,360.00 \$12,980.00	K	31% 31%	\$11,978.40 \$8,956.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6525 PowerEdge R6525
5	13783_528-CMCW 13783_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCV 528-CMCX	\$12,980.00	K	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525 PowerEdge R6525
5	13783_528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	ĸ	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783 528-CQJJ 13783 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K	31% 31%	\$20,810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R6525 PowerEdge R6525
5	13783_528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJL	\$1,020.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783 528-CQJN 13783 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJN 528-CQJO	\$30,100.00 \$38,250.00	K K	31% 31%	\$20,769.00 \$26,392.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6525 PowerEdge R6525
5	13783_528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	ĸ	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783 528-CQJQ 13783 528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31% 31%	\$2,642.70 \$12.247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6525 PowerEdge R6525
5	13783_528-CQJS	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$22,510.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783 528-CQJU 13783 528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00 \$9,520.00	K	31% 31%	\$1,635.30 \$6.568.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R6525 PowerEdge R6525
5	13783 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	ĸ	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783_528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R6525
5	13783 528-CQJY 13783 528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY 528-CQJZ	\$16,180.00 \$1,770.00	K	31% 31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R6525 PowerEdge R6525
5	13807 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	ĸ	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807 528-CIBQ 13807 528-CIBU	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBQ 528-CIBU	\$29,760.00 \$83,420.00	K	31% 31%	\$20,534.40 \$57,559.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge C6525 PowerEdge C6525
5	13807 528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	ĸ	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5 5	13807 528-CICD 13807 528-CITV	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance iDrac9 Enterprise 15G-a CK	528-CICD 528-CITV	\$9,790.00 \$1,400.00	K K	31% 31%	\$6,755.10 \$966.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge C6525 PowerEdge C6525
5	13807 528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CJIZ 13807_528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K	31%	\$137.31 \$12.537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge C6525
5 5	13807 528-CKBV 13807 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCE	\$18,170.00 \$10,690.00	K K	31% 31%	\$12,537.30 \$7,376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge C6525 PowerEdge C6525
5	13807 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	ĸ	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807 528-CKCJ 13807 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00 \$6,260.00	K	31% 31%	\$2,104.50 \$4,319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge C6525 PowerEdge C6525
5	13807 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	ĸ	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5	13807_528-CKTR	SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK	528-CKTR	\$2,600.00	K	31%	\$1,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6525
5 5	13807 528-CKTT 13807 528-CKTV	SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK	528-CKTT 528-CKTV	\$1,310.00 \$790.00	ĸ	31% 31%	\$903.90 \$545.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge C6525 PowerEdge C6525
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NVP LEVEL : IASPO VP PROSUPPORT WTY UPG ENH TO Model Sul EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT PLUS MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 13807 528-CKTV SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 1 Year, CK 528-CKTV \$580.00 \$400.20 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge C6525 13807 528-CKT2 SUSE Manager Lifecycle Management. 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 1 Year, CK 528-CKT7 \$200.00 31% \$200.10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge C6525 SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK \$1,570.00 31% 31% \$1,083.30 \$298,999.00 \$298,999.00 PowerEdge C6525 13807 528-CMC\ VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support 528-CMC\ \$17,360.00 \$11,978.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C6525 13807 528-CMCW VMware vSAN 7 Enterprise Plus 1 CPLI (may 32 cores/CPLI socket) 1VR License and Suppor 528_CMCW \$12 980 00 31% \$8,056.20 \$0.00 so on \$0.00 so oo \$208,000,00 \$0.00 \$208,000,00 PowerEdge C6525 13807 528-CMCX Vitiware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CMC) \$22,000.00 31% \$15,221.40 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge C6525 13807 528-CQJ 528-CQJI \$950.00 31% 31% \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C6525 13807 528-CQJJ VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sut 528-CQJJ \$30,160.00 \$20,810.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C6525 13807 528-CO II VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CO II \$1,620.00 \$12,740.00 \$1,117.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge C6525 PowerEdge C6525 13807 528-CQJM VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJM \$23,740.00 31% 31% \$16,380.60 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C6525 13807 528-CQ.IN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQ.IN \$30 100 00 \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge C6525 PowerEdge C6525 \$298,999.00 \$298,999.00 13807 528-CQJC 13807_528-CQJP 31% 31% \$26,392.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 528-CQJF \$0.00 \$298,999.00 PowerEdge C6525 \$1,280,00 \$883.20 13807 528-CQ.IQ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQ.IQ \$3,830,00 31% 31% 31% \$2 642 70 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge C6525 VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub \$17,750.00 \$22,510.00 \$12,247.50 \$15,531.90 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge C6525 PowerEdge C6525 13807_528-CQJF 528-CQ.IE \$0.00 13807 528-CQJS 528-CQJS \$0.00 \$0.00 \$0.00 \$0.00 13807 528-CQJT VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJT \$2,250,00 31% \$1.552.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C6525 VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub \$2,370.00 \$9,520.00 PowerEdge C6525 PowerEdge C6525 13807 528-CQ.III 528-CQ.II 31% 31% \$1,635.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 \$6,568.80 13807 528-CQJW VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJW \$3.010.00 31% \$2,076,90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge C6525 13807 528-CQJX VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJ> \$3.010.00 31% \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C6525 13807 528-CQJY VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CO IV \$16 180 00 \$11,164,20 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge C6525 VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub \$1,770.00 \$1,221.30 \$298,999.00 \$298,999.00 PowerEdge C6525 13807 528-CQJZ 528-CQJZ 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 13937 528-CIBI iDRAC9 Datacenter 14G 528-CIBI \$689.00 \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R840 13037 528-CIBM VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance 528-CIBM \$47.590.00 31% 31% \$32.837.10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 VSAN Ready Node R840 \$60,470.00 \$41,724.30 \$298,999.00 \$298,999.00 13937 528-CIBQ VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance 528-CIBQ \$29,760.00 31% 31% \$20,534.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R840 13937 528-CIBL VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBU \$83,420,00 \$57 559 80 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R840 13937 528-CIBY 13937 528-CICC VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance \$37,810.00 31% 31% \$26,088.90 \$45,298.50 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 VSAN Ready Node R840 VSAN Ready Node R840 \$0.00 528-CICC \$65,650.00 \$0.00 \$0.00 13937 528-CICD VMware vSAN 7 Enterprise 1 CPU (max 32 cores/CPU socket) 1YR License/Maintenance 528-CICD \$9 790 00 31% 31% 31% \$6 755 10 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R840 VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 13937 528-CKB 528-CKB\ \$18 170 00 \$12,537.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R840 VSAN Ready Node R840 13937 528-CKCE 528-CKCE \$10,690.00 \$7,376.10 \$0.00 \$298,999.00 \$0.00 \$298,999.00 \$0.00 13937 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub 528-CKCG \$4,600,00 31% \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R840 VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lie and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lie and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lie and Sub \$3,050,00 13937 528-CKC-I 528-CKC. \$2 104 50 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R840 \$0.00 \$0.00 \$298,999.00 13937 528-CKCF VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub-528-CKCF \$14,300,00 31% \$9.867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R840 13937 528-CMCV VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket), 3YR, License and Support 528-CMC\ \$17,360,00 31% \$11,978,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R840 13937 528-CMCW 13937_528-CMCX VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support 31% \$8,956.20 \$15,221.40 \$0.00 VSAN Ready Node R840 VSAN Ready Node R840 528-CMCV \$0.00 \$298,999.00 \$0.00 \$0.00 \$298,999.00 528-CMC) \$22,060.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 13937 528-CQJI VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJI \$950.00 31% \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 VSAN Ready Node R840 13937 528-CQJJ VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CO I \$30,160,00 31% \$20.810.40 \$0.00 \$0.00 \$0.00 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13937 528-CQ.IP VMware vSAN 7 Standard for Deskton (10 VM Pack) with 3YR Lic and Sub 528-CQ.IE \$1 280 00 31% 31% \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R840 13937 528-CQ.IQ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQ.IC \$3,830,00 \$2,642.70 \$12,247.50 \$0.00 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 VSAN Ready Node R840 VSAN Ready Node R840 \$17,750.00 \$0.00 \$298,999.00 13937 528-CQJF \$0.00 13937 528-CQJS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJS \$22,510,00 31% \$15.531.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 VSAN Ready Node R840 VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub \$1,552.50 \$1,635.30 13937 528-CQ.IT 528-CQ.IT \$2,250.00 \$2,370.00 31% 31% \$0.00 \$0.00 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528-CIBU \$83,420.00 \$57,559.80 \$298,999.00 \$298,999.00 VSAN Ready Node MX740C 13939 528-CIBY 528-CIBY \$37,810.00 31% 31% \$26,088.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node MX740C VMware vSAN 7 Enterprise for ROBO 25 VM pack 3YR License/Maintenance 13939 528-CICC 528-CICC \$65,650,00 \$45 298 50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node MX740C 13939_528-CICD 13939_528-CJIX Vinware VSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1/R License/Maintenance

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NVP LEVEL : IASPO VI PROSUPPORT WTY UPG ENH TO PS W/MC PREM PROSUPPORT PLUS MNT LP Model Sul EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 13945 528-CIBY VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBY \$37.810.00 \$26.088.90 \$0.00 \$0.00 \$0.00 \$298,999.0 \$298,999,00 PowerEdge R7525 13045 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM nack 3VR License/Maintenance 528-CICC \$65,650,00 31% \$45,208.50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge R7525 VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance
OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation 528-CICD \$9,790.00 \$6,755.10 \$298,999.00 \$298,999.00 PowerEdge R7525 31% 31% 13945 528-CJIX 528-CJIX \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R7525 13045 528-C IIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge Pernetual 528-C IIZ \$100 nn 31% 31% \$137.31 \$0.00 so on \$0.00 so oo \$208,000,00 \$0.00 \$208,000,00 PowerEdge R7525 13945 528-CKB\ Openmanage integration with this various administrate Premium License to Power Willware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKB\ \$18,170.00 \$12,537.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R7525 13945 528-CKCE 528-CKCE \$10,690.00 31% 31% \$7,376.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R7525 13945 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sul 528-CKC0 \$4,600.00 \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R7525 13045 528-CKC VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sul VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sul 528-CKC \$3,050,00 \$2,104,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R7525 13945_528-CKCL PowerEdge R7525 13945 528-CKCR VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub 528-CKCF \$14,300.00 31% 31% \$9,867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R7525 13945 528-CKTE SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 5 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, L1-Priority Subscription, 3 Year, CK 528-CKTF \$2,600,00 \$1 794 00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R7525 PowerEdge R7525 13945 528-CKTT 13945 528-CKTV \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 528-CKT1 31% 31% \$903.90 \$545.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PowerEdge R7525 528-CKT\ \$790.00 13945 528-CKTW SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, 11-Priority Subscription, 1 Year, Ch. 528-CKTV \$580.00 31% 31% 31% \$400.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R7525 SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, 1-1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets or 1-2 Virtual Machines, 1-1-Priority Subscription, 1 Year, CK SUSE Manager Lifecycle Management, 1-2 Sockets with Unlimited Virtual Machines, L1-Priority Subscription, 3 Year, CK 528-CKTZ 528-CKUC \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R7525 PowerEdge R7525 13945_528-CKTZ \$290.00 \$0.00 \$0.00 13945 528-CKU \$1,570.00 \$1,083.30 \$0.00 \$0.00 \$0.00 \$0.00 13945 528-CMCV VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket). 3YR, License and Support 528-CMC\ \$17,360,00 31% \$11,978,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R7525 13945 528-CMCW 13945 528-CMCX VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Suppor VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License Plus, 1 CPU (max 32 cores/CPU socket), 5YR, 1 CPU (max 32 cores \$8,956.20 \$15,221.40 PowerEdge R7525 PowerEdge R7525 528-CMCV \$12,980,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 13945 528-CQJ VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJI \$950.00 31% \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R7525 13945 528-CQJJ VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJJ \$30,160,00 31% 31% \$20.810.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R7525 13945 528-CQJF VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CO II \$1.620.00 \$1,117,80 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge R7525 \$298,999.00 PowerEdge R7525 \$12,740.00 \$298,999.00 13945 528-CQJL 528-CQJL 31% 31% \$8,790.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 13945 528-CQJM 528-CQJM \$23,740.00 \$16,380.60 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R7525 13945 528-CO IN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CO IN \$30,100,00 31% 31% \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$0.00 \$208,000.00 PowerEdge R7525 13945_528-CQJC \$26,392.50 \$298,999.00 \$298,999.00 PowerEdge R7525 13945 528-CQJF VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJF \$1,280.00 31% 31% \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R7525 13945 528-CQ.IQ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQ.IQ \$3,830,00 \$2,642.70 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R7525 13945_528-CQJR 13945_528-CQJS 528-CQJR 528-CQJS \$17,750.00 \$22,510.00 31% 31% \$12,247.50 \$15,531.90 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R7525 PowerEdge R7525 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 13945 528-CQ.IT VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQ.IT \$2 250 00 \$1.552.50 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R7525 VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub \$298,999.00 \$298,999.00 PowerEdge R7525 PowerEdge R7525 13945 528-CQ.IU 528-CQ.II \$2,370,00 \$1,635.30 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$0.00 \$298,999.00 13945 528-CQJ\ 528-CQJ\ \$0.00 \$0.00 \$9,520.00 \$6,568.8 13945 528-CQJW VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJW \$3.010.00 \$2,076.90 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298.999.00 PowerEdge R7525 13945 528-CQJX 13945_528-CQJY VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJX 528-CQJY \$298,999.00 \$298,999.00 PowerEdge R7525 PowerEdge R7525 \$3,010,00 31% 31% \$2,076,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$16,180.00 \$0.00 \$298,999.00 13945 528-CQJZ VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJZ \$1,770.00 31% \$1,221,30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R7525 14-1-ASTOR-UNIT SEL Arch Stor Unit - 1TB - LON - 1 Yr \$227.27 31% \$156.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-AWS-CNCT 14-1-AZR-CNCT SEL 100MB ADD'L Connect - AWS - LON - 1Y SEL 100MB ADD'L Connect - AZR - LON - 1Y 31% 31% \$0.00 \$0.00 \$3,338.18 \$2,303.34 \$0.00 \$0.00 \$0.00 \$3,750.55 \$2,587.88 \$0.00 \$0.00 \$0.00 FACTION 14-1-BBLOC SEL Big Bloc 250GB - LON - 1YR \$29,454,55 31% 31% \$20.323.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-4SED SEL 1TB SED Archive-LON-1Yr \$551.78 \$380.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-ASED-B SEL SED Bundle Archive-LON-1Yr \$600.87 31% \$414.60 \$0.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-1-CC-ASMSED SEL 1TB SED Archive (Small)-LON-1Y \$1,009.31 \$696.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-ASMSED-E SEL SED Bundle Archive (Small)-LON-1Y \$1 331 35 31% 31% 31% \$018.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-ASO 14-1-CC-ASO-E SEL 1TB ScaleOut Archive-LON-1Yr SEL ScaleOut Bundle Archive-LON-1Yr \$319.53 \$362.89 FACTION \$463.09 \$525.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-1-CC-ASSO SEL 1TB ScaleOut Archy (Small)-LON 13 \$827.46 31% 31% 31% \$570.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-ASSO-B SEL ScaleOut Bundle Archy (Small)-LON 1Y SEL 1TB Block Elite-LON-1Yr \$1,182.24 \$9,322.36 \$815.7 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-BE \$6,432.43 FACTION \$0.00 \$0.00 14-1-CC-BE-B SEL Block Bundle Elite-LON-1Yr \$13,119,71 31% \$9.052.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB Block Premier-LON-1Yr SEL Block Bundle Premier-LON-1Y \$3,597.38 \$7,417.64 \$2,482.19 \$5,118.17 14-1-CC-BP 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-BP-B 31% \$0.00 14-1-CC-BS SEL 1TB Block Standard-LON-1Yr \$1.039.42 \$717.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-BS-B SEL Block Bundle Standard-LON-1Y \$2.050.69 31% \$1,414.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-BT 14-1-CC-BT-B SEL 1TB Block Turbo-LON-1Yr SEL Block Bundle Turbo-LON-1Yr \$19,189.69 \$23,287.37 \$13,240.89 \$16,068.29 \$0.00 31% 31% \$0.00 \$0.00 FACTION FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-1-CC-ESED SEL 1TB SED Elite-LON-1Yr \$8,171,35 31% \$5,638,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-ESED-B SEL SED Bundle Elite-LON-1Yr \$10.500.22 31% \$7 307 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB ScaleOut Elite-LON-1Yr 14-1-CC-ESO \$5,971.12 31% 31% \$4,120.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-ESO-E SEL ScaleOut Bundle Elite-LON-1Y \$8,668.17 \$5,981.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-ESSO SEL 1TR ScaleOut Flite (Small)-LON 1) \$11 244 76 31% 31% \$7.758.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-ESSO-B SEL ScaleOut Bundle Elite (Small)-LON 1Y \$14,899.42 \$0.00 \$0.00 14-1-CC-FE SEL 1TB File Elite-LON-1Yr \$9,324.00 31% 31% \$6,433.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-FF-B SEL File Bundle Flite-LON-1Yr \$13 119 71 \$9.052.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-FP 14-1-CC-FP-B SEL 1TB File Premier-LON-1Yr SEL File Bundle Premier-LON-1Yr \$3,597.38 \$7,417.64 \$2,482.19 \$5,118.17 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-FS SEL 1TB File Standard-LON-1Yr \$1 039 42 31% 31% 31% 31% \$717.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 11B File Standard-LON-1Yr SEL File Bundle Standard-LON-1Yr SEL 1TB SED Premier-LON-1Yr SEL SED Bundle Premier-LON-1Yr 14-1-CC-FS-B \$2 051 02 \$1,415.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-PSED 14-1-CC-PSED-B \$1,543.01 \$0.00 \$0.00 \$3,323,45 \$2,293,18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-PSO SEL 1TB ScaleOut Premier-LON-1Yr \$1.821.77 31% \$1,257,02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-PSO-B 14-1-CC-SSED SEL ScaleOut Bundle Premier-LON-1Yr SEL 1TB SED Standard-LON-1Yr \$2,983.98 \$1,937.45 31% 31% \$2,058.95 \$1,336.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-1-CC-SSED-B SEL SED Bundle Standard-LON-1Yr \$1.832.73 31% 31% \$1,264,58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-00-550 SEL ScaleOut Standard-LON-1Vr \$1,628,18 \$1 123 44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CC-SSO-B SEL ScaleOut Bundle Standard-LON-1Yr \$1,579.77 31% 31% \$1,090.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-1-COLO-1RU SEL Colo - 1RU - LON - 1 Yr \$3,927.27 \$2,709.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL CrossConnect SingleModeFiber LON 1VE \$0.00 14-1-CY-100-SMI \$14 113 00 31% 31% \$9.738.03 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CX-SMF SEL CrossConnect SingleModeFiber LON.1YR \$5,498.18 \$3,793.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CYREC-CS SEL CyberRecov-CyberSenseESXiHost-1Y-LON \$137,401.94 31% 31% \$94,807.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CYREC-MS SEL CyberRecov-ManagementESXiHost-1Y-LON \$95,963,26 \$66 214 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-CYRES-CS 14-1-CYRES-MS \$107,509.09 \$34,560.00 \$74,181.27 \$23,846.40 FACTION SEL Faction CuberResil-CuberSense-1V-I ON \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Faction CyberResil-CyberSense-11-LON SEL Faction CyberResil-MgmtServer-1Y-LON \$0.00 \$0.00 \$0.00 \$0.00 14-1-DD-69-B SEL Ded DD 6900 Bundle - LON - 1vr \$4 017 60 31% 31% \$2 772 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 14-1-DD-69-S SEL 48TB Ded DD 6900 add-on - LON - 1v \$3 214 15 \$2 217 76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-DD-94-B 14-1-DD-94-S 31% 31% \$0.00 \$0.00 SEL 96TB Ded DD 9400 add-on - LON - 1Yr \$3.080.29 \$2,125,40 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-DD-99-B SEL Ded DD 9900 Bundle - LON - 1vr \$3,080,29 31% 31% \$2 125 40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 384TB Ded DD 9900 add-on - LON - 1yr SEL Data Domain Base Bundle - LON - 1yr 14-1-DD-99-S \$2,678.40 14-1-DD-MT-B 31% \$2,679,79 \$0.00 \$3.883.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-DD-MT-S SEL 1TB Data Domain Base - LON - 1vr \$3,348,00 31% \$2,310,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-DRAAS-GLD 14-1-DRAAS-SVC SEL Unity DRaaS 100VM/50TB - LON - 1YR SEL Unity DRaaS 100VM/25TB - LON - 1YR \$277,398.84 \$102,681.82 \$191,405.20 \$70,850.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-1-DRAAS-VM SEL 1 Add'I VM DRaaS - LON - 1Yr \$1.331.55 31% \$918.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-FCS-REP SEL Add'L400TR ECSOffsiteScaling LON 1V \$204.06 31% 31% \$203.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-ECS-REP-E SEL 1100TB ECS Offsite Base Bund LON 1Y \$294.96 \$203.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-FCTN-BLOC \$36,363.63 SEL Faction Bloc - 1Yr - LON 31% 31% \$25,090.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 100MB ADD'L Connect - GCP - LON - 1Y 14-1-GCP-CNCT \$3 665 45 \$2 529 16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-MCN-100G 14-1-MCN-10G SEL 100Gbps MultiCloud Network LON - 1Y SEL 10Gbps MultiCloud Network LON - 1Y \$460,122.08 \$60,106.41 \$317,484.24 \$41,473.42 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION

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PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI 14-1-MCN-1G SEL 1Gbps MultiCloud Network LON - 1Y \$6,156,82 \$4,248,21 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-1-MCN-2G SEL 2Ghps MultiCloud Network LON - 1Vr \$12 313 64 31% \$8.496.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-MCN-40G SEL 40Gbps MultiCloud Network LON \$232,243.83 160,248.24 FACTION 31% 31% 14-1-MCN-80G SEL 80Gbps MultiCloud Network LON-1Y \$460,122.08 \$317,484.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-NET-LINIT SEL Net Unit - 10 Mbns - LON - 1 Vr \$327.27 31% \$225.82 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-OBJ-MLT-1PB SEL 1TB Object Multi Region >1PB LON 1Y \$580.01 31% \$407.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-OBJ-MLT-1TB SEL 1TB Object Multi Region <1PB LON 13 \$663.82 31% 31% \$458.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-OBJ-SNG-1PB SEL 1TB Object Single Region >1PB LON 1Y \$295.09 \$203.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-OB I-SNG-1TB SEL 1TB Object Single Region <1PB LON 1Y SEL PowerMX DRaaS 100VM/50TB - LON - 1Y \$331.91 \$409,745.45 \$220.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-PM-BUNDLE \$282,724.36 14-1-PM-DRAAS-TE SEL 1 Add'l TB PowerMax DRaaS - LON - 1Y \$14,138.18 31% 31% \$9,755.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-PROC-UNIT SEL 1 Proc - 5GB + 1Ghz - LON - 1Yr \$545.45 \$376.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-PS-DR 14-1-PS-DR-TB SEL PowerStore DRaaS 100VM/50TB - LON-1Y SEL 1 Add'l TB PowerStore DRaaS - LON-1Y \$321,300.00 \$3,974.93 \$221,697.00 \$2,742.70 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-ST-IO-UNIT SEL IO Unit - Bloc - 500 IOP - LON - 1Yr \$727.27 31% 31% 31% \$501.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-STOR-UNIT 14-1-U-DR-TB SEL Storage Unit - 1TB - LON - 1 Yr SEL 1 Add'l TB Unity DRaaS - LON - 1YR \$636.68 \$0.00 \$0.00 \$0.00 FACTION \$1,492.36 \$1,029.73 \$0.00 \$0.00 FACTION \$0.00 \$0.00 14-1-VMCHOST SEL VMC.Host.i3-16XL. - LON - 1YR \$109,669,22 31% \$75,671,76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-VPN BW 14-1-VPN-1000BW SEL 100Mbps Managed VPN - LON - 1Yr SEL 1000Mbps Managed VPN - LON - 1Y \$2,356.36 \$7,069.09 \$1,625.89 \$4,877.67 FACTION 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-1-VPN-500BW SEL 500Mbps Managed VPN - LON - 1Yr \$4,712,73 31% 31% 31% \$3,251,78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-1-VSR-DR-VM SEL 1 Add'I VM VSR DRaaS - LON - 1YI \$1,331,55 \$918.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14222_528-CIBH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit iDRAC9 Datacenter 14G 528-CIBH \$689.00 \$475.4 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298.999.00 \$0.00 \$298.999.00 verEdge XE2420 \$298,999.00 \$298,999.00 PowerEdge XE2420 14222 528-CIBI 528-CIBI \$689.00 31% 31% \$475.4 \$0.00 \$0.00 \$0.00 \$0.00 iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 14296 528-CIBH 528-CIBH \$689.00 \$475.41 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 Section is a Sec 14296 528-CIB iDRAC9 Datacenter 14G \$689.00 31% 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$0.00 \$298,999.00 528_CIBI SEL 1TB SED Archive-LON-3Yr \$1,406.95 FACTION 14-3-CC-ASED-B SEL SED Bundle Archive-LON-3Yr \$1,531.64 31% 31% \$1,056.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ASM-PRN SEL Promo SO Bundle Archive (Sm)-I ON 3Y \$174 023 44 \$120,076,17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ASMSED 14-3-CC-ASMSED-E SEL 1TB SED Archive (Small)-LON-3Yr SEL SED Bundle Archive (Small)-LON-3Yr \$2,574.33 31% 31% \$1,776.29 \$2,342.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$3,395.13 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 14-3-CC-ASO SEL 1TB ScaleOut Archive-LON-3Yr \$1 181 05 \$814.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL ScaleOut Bundle Archive-LON-3Yr SEL 1TB ScaleOut Archy (Small)-LON 3Y \$925.40 \$1,455.92 14-3-CC-ASO-B \$1,341.16 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ASSO \$2,110.03 \$0.00 \$0.00 FACTION 14-3-CC-ASSO-B SEL ScaleOut Bundle Archy (Small)-LON 3Y \$3.014.70 \$2,080,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB Block Elite-LON-3Yr 14-3-CC-BE 14-3-CC-BE-B \$23 771 78 31% 31% \$16,402.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL Block Bundle Elite-LON-3Yr \$33,455.45 \$0.00 14-3-CC-BP SEL 1TB Block Premier-LON-3Y \$9,174,11 31% \$6,330,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-BP-B SEL Block Bundle Premier-LON-3Yr \$18,914,73 31% \$13.051.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-BS 14-3-CC-BS-B SEL 1TB Block Standard-LON-3Yr \$2,649.93 \$5,229.16 31% 31% \$1,828.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Block Bundle Standard-LON-3Y \$3,608.12 \$0.00 \$0.00 FACTION 14-3-CC-BT SEL 1TB Block Turbo-LON-3Yr \$48,933,71 31% 31% \$33,764,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-BT-B SEL Block Bundle Turbo-LON-3Yr \$50 382 70 \$40,974.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ESED SEL 1TB SED Elite-LON-3Yr \$14,377.62 \$20,837.13 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 14-3-CC-ESED-B SEL SED Bundle Elite-LON-3Yr \$27,004.91 \$18,633.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ESO SEL 1TB ScaleOut Elite-LON-3Y \$15 226 37 31% 31% 31% \$10,506.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-ESO-B 14-3-CC-ESSO SEL ScaleOut Bundle Elite-LON-3Yr SEL 1TB ScaleOut Elite (Small)-LON 3Y \$22,103.83 \$28,674.00 \$15,251.64 \$19,785.06 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-3-CC-ESSO-B SEL ScaleOut Bundle Flite (Small)-I ON 3Y \$37 993 42 31% 31% 31% \$26 215 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FE 14-3-CC-FE-B SEL 1TB File Elite-LON-3Yr SEL File Bundle Elite-LON-3Yr \$23,775,71 \$16,405.24 \$23,084.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$33,455.45 FACTION \$0.00 \$0.00 14-3-CC-FP SEL 1TB File Premier-LON-3Y \$9,174,11 31% \$6,330,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL File Bundle Premier-LON-3Yr SEL 1TB File Standard-LON-3Yr \$0.00 \$0.00 \$0.00 \$0.00 14-3-CC-FP-B \$18 914 73 31% 31% \$13,051,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-FS \$1,828.45 31% 14-3-CC-FS-B SEL File Bundle Standard-LON-3Yr \$5,230,15 \$3,608.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-PSED SEL 1TB SED Premier-LON-3Yr \$5,702,40 31% \$3,934.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-PSED-B 14-3-CC-PSO SEL SED Bundle Premier-LON-3Yr SEL 1TB ScaleOut Premier-LON-3Yr \$0.00 \$8,475.05 31% 31% \$5,847.78 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$4,645.52 \$3,205.4 \$0.00 \$0.00 FACTION \$0.00 \$0.00 14-3-CC-PSO-B SEL ScaleOut Bundle Premier-LON-3Y \$7,609,15 31% \$5,250,31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-PSO-PRM SEL Promo SO Bundle Premier-I ON 3 \$237.304.69 31% \$163,740.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-3-CC-SSED SEL 1TB SED Standard-LON-3Yr \$4,940.51 31% 31% \$3,408.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-3-CC-SSED-B SEL SED Bundle Standard-LON-3Y \$4,673.45 \$3,224.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-SSO SEL 1TB ScaleOut Standard-LON-3Yr SEL ScaleOut Bundle Standard-LON-3Yr \$4 152 11 31% \$2,864,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CC-SSO-B \$4,028.40 \$2,779.60 14-3-COLO-1RU SEL Colo - 1RU - LON - 3 Yr \$11,781.82 31% 31% \$8,129.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL CrossConnect SingleModeFiber LON 3YE 14-3-CX-100-SM \$42 339 27 \$29 214 10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CYREC-CS 14-3-CYREC-MS SEL CyberRecov-CyberSenseESXiHost-3Y-LON SEL CyberRecov-ManagementESXiHost-3Y-LON \$350,374.96 \$267,310.09 \$241,758.72 \$184,443.96 FACTION 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-3-CYRES-CS SEL Faction CyberResil-CyberSense-3Y-LON \$274 148 18 31% 31% \$189 162 24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-CYRES-MS SEL Faction CyberResil-MgmtServer-3Y-LON SEL Ded DD 6900 Bundle - LON - 3yr \$311,040,00 \$214 617 60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-DD-69-B 31% \$0.00 \$7,069.24 FACTION SEL Promo DD 6900 Bundle Standard-LON 3Y 14-3-DD-69-PRM \$145,125,00 \$100,136,25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-DD-69-S SEL 48TB Ded DD 6900 add-on - LON - 3vr \$8,196,22 31% \$5,655,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-3-DD-94-B 14-3-DD-94-S SEL Ded DD 9400 Bundle - LON - 3yr SEL 96TB Ded DD 9400 add-on - LON - 3yr \$9,903.60 \$7,854.55 31% 31% \$6,833.48 \$5,419.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-3-DD-99-B SEL Ded DD 9900 Bundle - LON - 3vr \$7.854.55 31% 31% \$5,419,64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-00-00-5 SEL 384TR Ded DD 9900 add-on - LON - 3vr \$6,830,51 \$4.713.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-DD-MT-B SEL Data Domain Base Bundle - LON - 3yr \$9,903.60 31% 31% \$6,833.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-3-DD-MT-S SEL 1TB Data Domain Base - LON - 3yr \$8,537.89 \$5,891.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-3-DRAAS-GLD SEL Unity DRoos 100VM/50TB - LON - 3VR \$680 754 27 31% 31% \$475,030,45 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-DRAAS-SVC 14-3-DRAAS-VM SEL Unity DRaaS 100VM/25TB - LON - 3YR \$240,136.36 \$165,694.09 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1 Add'I VM DRaaS - LON - 3Yr 31% 31% \$3,595.14 \$2,480.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-FCS-REP SEL Add'L400TB ECSOffsiteScaling LON 33 \$884.88 \$610.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-ECS-REP-B 14-3-FCTN-BLOO SEL 1100TB ECS Offsite Base Bund LON 3Y SEL Faction Bloc - 3Yr - LON \$884.88 \$71,715.41 \$610.57 \$49,483.63 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL 1 Add'l TB Flash DRaaS - LON - 3Y \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14-3-FL-DRAAS-TB \$13 745 45 31% 31% \$9 484 36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1 Addi 1 B Flash Dikasb - LUN - 3Y SEL 100Gbps MultiCloud Network LON - 3Yr SEL 10Gbps MultiCloud Network LON - 3Yr SEL 1Gbps MultiCloud Network LON - 3Yr 14-3-MCN-100G \$1 380 366 23 \$952 452 70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-MCN-10G 31% 31% \$124,420.28 \$0.00 \$0.00 \$0.00 14-3-MCN-1G \$18,470,45 \$12,744.61 \$0.00 \$0.00 FACTION 14-3-MCN-2G SEL 2Gbps MultiCloud Network LON - 3Yr \$36,940,91 31% 31% 31% \$25,489,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-MCN-40G 14-3-MCN-80G SEL 40Gbps MultiCloud Network LON - 3YI SEL 80Gbps MultiCloud Network LON-3Y \$696,731.49 \$480,744.73 \$1,380,366,23 \$952,452,70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-OBJ-MLT-1PB SEL 1TB Object Multi Region >1PB LON 3Y \$1,769,73 31% \$1,221,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-OBJ-MLT-1TB 14-3-OBJ-SNG-1PE SEL 1TB Object Multi Region <1PB LON 3Y SEL 1TB Object Single Region >1PB LON 3Y \$1,991.45 31% 31% \$1,374.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$610.8 14-3-OBJ-SNG-1TB SEL 1TB Object Single Region <1PB LON 3Y \$995.73 31% \$687.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-PS-DR SEL PowerStore DReeS 100VM/50TR - LON-3V \$826,434,00 31% 31% \$570 230 52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-PS-DR-TB 14-3-U-DR-TB SEL 1 Add'l TB PowerStore DRaaS - LON-3Y SEL 1 Add'l TB Unity DRaaS - LON - 3YR \$8,936.38 \$6,166.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$3,342.66 31% 31% \$2,306.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-3-VMCHOST SEL VMC Host i3-16XL - LON - 3YR \$230 714 00 \$159 192 66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1 Add'I VSR VM DRaaS - LON - 3Yr iDRAC9 Datacenter 14G \$3,595.14 \$689.00 \$2,480.65 \$475.41 14-3-VSR-DR-VM 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14548_528-CIB 528-CIBI

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NVP LEVEL : IASPO VP PROSUPPORT WTY UPG ENH TO PS W/MC PREM Model Sul EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT PLUS MNT LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 14548 528-CIBN VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance 528-CIBM \$47.590.00 \$32.837.10 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 VSAN Ready Node R740 \$0.00 \$0.00 14548 528-CIRE VMware vSAN 7 Advanced for ROBO 25 VM nack 5VR License/Maintenance 528-CIRP \$60,470,00 31% \$41 724 30 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 VSAN Ready Node R740 VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance \$29,760.00 \$20,534.40 \$298,999.00 \$298,999.00 VSAN Ready Node R740 31% 31% 14548 528-CIBU VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBU \$83,420.00 \$57,559.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740 14548 528-CIBY VMware vSAN 7 Standard for RORO 25 VM nack, 5VR License/Maintenance 528_CIRV \$37,810,00 31% 31% \$26 088 00 \$0.00 so on \$0.00 so oo \$208,000,00 \$0.00 \$208,000,00 VSAN Ready Node R740 14548 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 528-CICC \$65,650,00 \$45,298.50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 VSAN Ready Node R740 VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance VSAN Ready Node R740 14548 528-CICE 528-CICD \$9,790.00 31% 31% \$6,755.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 14548 528-CJIX OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation 528-CJIX \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740 14548 528-C IIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-C IIZ \$199.00 \$18,170.00 31% 31% \$137.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 \$298,999.00 VSAN Ready Node R740 528-CKB\ \$12,537.30 VSAN Ready Node R740 14548 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub 528-CKCE \$10,690.00 31% 31% \$7,376.10 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740 14548 528-CKCG Mware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub vMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub 528-CKCC \$4,600,00 \$3 174 00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R740 \$298,999.00 \$298,999.00 VSAN Ready Node R740 VSAN Ready Node R740 14548 528-CKCJ 14548_528-CKCL 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 528-CKCI \$4,319.40 \$0.00 \$298,999.00 \$6,260.00 14548 528-CKCR VMware vCenter Server 7 Standard for vSohere 7 (Per Instance), 3 Year Lic and Sub-528-CKCR \$14,300,00 31% 31% 31% \$9.867.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R740 VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 VSAN Ready Node R740 VSAN Ready Node R740 14548 528-CMC 528-CMC\ \$17,360.00 \$11,978.40 \$0.00 \$0.00 528-CMCV 14548 528-CMCV \$8,956.20 \$0.00 \$0.00 \$12,980.00 \$0.00 \$0.00 14548 528-CMCX VMware vSAN 7 Enterprise Plus. 1 CPU (max 32 cores/CPU socket), 5YR, License and Support 528-CMCX \$22,060,00 31% \$15,221,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740 VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJI 528-CQJ 14548 528-CQ.II \$950.00 31% 31% \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 VSAN Ready Node R740 \$30,160.00 \$20,810.40 \$298,999.00 \$298,999.00 14548 528-CQJK VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJH \$1.620.00 31% \$1,117,80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 VSAN Ready Node R740 14548 528-CQJL VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJL \$12,740.00 31% 31% \$8,790.60 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740 14548 528-CQJM VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CO IM \$23,740.00 \$16,380.60 \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 VSAN Ready Node R740 528-CQJN \$30,100.00 \$298,999.00 \$298,999.00 VSAN Ready Node R740 14548 528-CQJN 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14548 528-CQJO VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJO \$38,250.00 \$26,392.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740 14548 528-CO IE VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CO IE \$1,280,00 31% 31% \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 VSAN Ready Node R740 \$3,830.00 \$2,642.70 \$298,999.00 \$298,999.00 VSAN Ready Node R740 14548 528-CQJR VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sut 528-CQJF \$17,750.00 31% 31% \$12,247.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740 14548 528-CQ.IS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQ.IS \$22 510 00 \$15,531,90 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R740 14548 528-CQJT 14548_528-CQJU 528-CQJ1 \$2,250.00 \$2,370.00 31% 31% \$1,552.50 \$1,635.30 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 VSAN Ready Node R740 VSAN Ready Node R740 528-CQJL \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% 14548 528-CQ.IV VMware vSAN 7 Standard for Deskton (100 VM Pack) with 1YR Lic and Sub 528-CQ.IV \$9.520.00 \$6 568 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R740 VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub 14548 528-CQ.IW 528-CQ.IV \$3,010,00 \$2,076,90 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R740 \$2,076.90 VSAN Ready Node R740 14548 528-CQJX 528-CQJ> \$3,010.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 14548 528-CQJY VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJY \$16,180,00 \$11.164.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R740 VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance \$1 770 00 \$1,221.30 \$32,837.10 14548 528-CQ.IZ 528-CQ.IZ 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 VSAN Ready Node R740 \$0.00 \$298,999.00 \$298,999.00 SAN Ready Node R6515 14549 528-CIBE VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance 528-CIBP \$60,470,00 31% \$41,724,30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R6515 14549 528-CIBQ VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance 528-CIBQ \$29,760.00 31% \$20,534,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R6515 14549 528-CIBU 14549_528-CIBY VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance 31% 31% \$57,559.80 \$0.00 \$298,999.00 VSAN Ready Node R6515 528-CIBL \$83,420.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 528-CIBY \$37,810.00 \$26,088.90 \$0.00 \$0.00 \$298,999.00 \$298,999.00 VSAN Ready Node R6515 14549 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 528-CICC \$65,650,00 31% \$45,298,50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 VSAN Ready Node R6515 14549 528-CICD VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 17R License/Maintenance
OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluatio 528-CICD \$9,790.00 31% \$6.755.10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 VSAN Ready Node R6515 14549 528-CJIX \$298,999.00 VSAN Ready Node R6515 31% 31% \$0.00 \$0.00 \$0.00 \$298,999.00 528-CJIX \$0.00 \$0.00 \$0.00 \$0.00 14549 528-CJIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 528-CJIZ \$199.00 \$137.31 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R6515 14549 528-CKB\ VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sul 528-CKB\ \$18 170 00 31% 31% 31% \$12 537 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 VSAN Ready Node R6515 14549 528-CKCE 14549_528-CKCG 528-CKCE 528-CKCG \$7,376.10 \$3,174.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSAN Ready Node R6515 VSAN Ready Node R6515 \$4,600.00 14549 528-CKC-I VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub 528-CKC. \$3,050,00 31% 31% 31% \$2 104 50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R6515 14549 528-CKC VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Fear Liz and Sul VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Liz and Sul VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Liz and Sub 528-CKCL 528-CKCF \$6,260.00 \$4,319.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 VSAN Ready Node R6515 14549 528-CKCF \$298,999.00 VSAN Ready Node R6515 \$14,300.00 \$0.00 \$0.00 14549 528-CMCV VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support 528-CMC\ \$17,360,00 31% \$11,978,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R6515 VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License And VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License And VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License And VMWare vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1/R, License Plus, 1/R, License Plus, 1/R, Licen \$8,956.20 \$15,221.40 14549 528-CMCW 528-CMCW \$12,980,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 VSAN Ready Node R6515 SAN Ready Node R6515 VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub 14549 528-CQJ 528-CQJI \$950.00 31% \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R6515 14549 528-CQJJ VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQJJ \$30,160,00 31% \$20.810.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R6515 14549 528-CQJK 14549_528-CQJL VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJI 528-CQJL \$1,620.00 \$12,740.00 \$1,117.80 \$8,790.60 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 VSAN Ready Node R6515 VSAN Ready Node R6515 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14549 528-CQJM VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJM \$23,740.00 31% \$16,380,60 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 VSAN Ready Node R6515 14549 528-CO IN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CO IN \$30,100,00 31% \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 VSAN Ready Node R6515 14549 528-CQJO 528-CQJO \$38,250.00 31% 31% \$26,392.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R6515 14549 528-CQJF VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJF \$1,280.00 \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R6515 14549 528-CO IO VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CO IO \$3,830,00 31% 31% \$2,642.70 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 VSAN Ready Node R6515 14549_528-CQJR 528-CQJF \$17,750.00 \$12,247.50 \$0.00 \$298,999.00 \$298,999.00 VSAN Ready Node R6515 14549 528-CQJS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJS \$22,510.00 31% 31% \$15,531.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R6515 VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 14549 528-CQ.IT 528-CQ.IT \$2 250 00 \$1.552.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R6515 14549 528-CQJU 14549_528-CQJV VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJL 528-CQJ\ \$1,635.30 \$6,568.80 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 \$2,370.00 \$9,520.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSAN Ready Node R6515 \$0.00 \$0.00 VSAN Ready Node R6515 14549 528-CQ.IW VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQ.IW \$3,010,00 31% 31% 31% 31% \$2,076,90 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R6515 VMWare VSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware VSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware VSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub 14549 528-CQ.IX 528-CQ.D \$3,010,00 \$2,076,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 VSAN Ready Node R6515 528-CQJY \$16,180.00 \$11,164.20 \$0.00 \$298,999.00 \$298,999.00 \$0.00 14549 528-CQJZ 528-CQJZ \$1,770.00 \$1,221,30 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 VSAN Ready Node R6515 14576 528-CIBI iDRAC9 Datacenter 14G 528-CIBI \$689.00 31% \$475.41 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 scuye Acrezú han widin (Dua iDRAC9 Datacenter 14G SEL 1TB SED Archive-LON-5Yr 14578 528-CIB 14-5-CC-ASED \$689.00 \$2,110.91 31% 31% \$475.41 \$1,456.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 \$0.00 \$0.00 14-5-CC-ASED-B SEL SED Bundle Archive-LON-5Yr \$2,297,45 31% \$1,585,24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-ASMSED SEL 1TB SED Archive (Small)-LON-5Y \$3,860,18 31% \$2,663,52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-ASMSED-E SEL SED Bundle Archive (Small)-LON-5Y \$5,092.36 31% 31% \$3,513.73 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 14-5-CC-ASO SEL 1TB ScaleOut Archive-LON-5Yr \$1,771.58 \$1,222.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-45O-R SEL ScaleOut Rundle Archive-LON-5Vr \$2 011 00 31% 31% \$1 387 65 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 so on FACTION 14-5-CC-ASSO SEL 1TB ScaleOut Archy (Small)-LON 5Y \$2,183.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-ASSO-B SEL ScaleOut Bundle Archy (Small)-LON 5Y 31% 31% \$4,522.05 \$3,120.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-BE SEL 1TB Block Flite-LON-5Yr \$35,658,00 \$24 604 02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL Block Bundle Elite-LON-5Yr SEL 1TB Block Premier-LON-5Yr \$50,182.36 \$13,760.18 \$34,625.83 \$9,494.52 14-5-CC-RE-R \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 14-5-CC-BP-B SEL Block Bundle Premier-LON-5Yr \$28 374 55 31% 31% \$19 578 44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-BS SEL 1TB Block Standard-I ON-5Yr \$3 974 73 \$2 742 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-BS-B 31% 31% \$5,412.22 \$0.00 \$0.00 \$0.00 14-5-CC-BT SEL 1TB Block Turbo-LON-5Yr \$73,400,73 \$50,646,50 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-BT-B SEL Block Bundle Turbo-I ON-5Yr \$89,074,18 31% 31% \$61,461,18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-ESEC 1TB SED Elite-LON-5Yr \$31,254.55 \$21,565.64 14-5-CC-ESED-B SEL SED Bundle Elite-LON-5Yr 31% \$0.00 \$40.506.55 \$27,949.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-ESO SEL 1TB ScaleOut Elite-LON-5Y \$22.839.55 31% \$15,759,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14 E CC ESO B SEL ScaleOut Bundle Elite-LON-5Yr SEL 1TB ScaleOut Elite (Small)-LON 5 \$33,155.75 \$43,010.18 \$22,877.47 \$29,677.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 14-5-CC-ESSO-B SEL ScaleOut Bundle Elite (Small)-LON 5Y \$56.991.27 31% \$39.323.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FE SEL 1TR File Flite-I ON-5Vr \$35,664,55 31% \$24 608 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FE-B 14-5-CC-FP SEL File Bundle Elite-LON-5Yr SEL 1TB File Premier-LON-5Yr \$50,182.36 \$34,625.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$13,760.18 31% \$9,494.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FP-B SEL File Bundle Premier-LON-5Yr \$28 374 55 31% \$19 578 44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB File Standard-LON-5Yr SEL File Bundle Standard-LON-5Yr \$3,974.73 \$7,846.36 \$2,742.56 \$5,413.99 14-5-CC-ES 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 14-5-CC-FS-E

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					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAD	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE		PROSUPPORT N/MC PREM MNT LP	PROSUPPORT ENH MNT LP		WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	14-5-CC-PSED 14-5-CC-PSED-B	SEL 1TB SED Premier-LON-5Yr SEL SED Bundle Premier-LON-5Yr		\$8,553.27 \$12,712.91	K K	31% 31%	\$5,901.76 \$8,771.91	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	14-5-CC-PSO	SEL 1TB ScaleOut Premier-LON-5Yr		\$6,968.28	K	31%	\$4,808.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PSO-B 14-5-CC-SSED	SEL ScaleOut Bundle Premier-LON-5Yr SEL 1TB SED Standard-LON-5Yr		\$11,413.73 \$7.411.09	K	31% 31%	\$7,875.47 \$5.113.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	14-5-CC-SSED-B	SEL SED Bundle Standard-LON-5Yr		\$7,010.18	K	31%	\$4,837.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-SSO 14-5-CC-SSO-B	SEL 1TB ScaleOut Standard-LON-5Yr SEL ScaleOut Bundle Standard-LON-5Yr		\$6,228.00 \$6,042.60	K	31% 31%	\$4,297.32 \$4,169.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	14-5-CC-SSO-B 14-5-CYREC-CS	SEL ScaleOut Bundle Standard-LON-SYr SEL CyberRecoy-CyberSenseESXiHost-SY-LON		\$5,042.60 \$525.562.45	K	31%	\$4,169.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CYREC-MS	SEL CyberRecov-ManagementESXiHost-5Y-LON		\$400,965.14	K	31%	\$276,665.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-69-B 14-5-DD-69-S	SEL Ded DD 6900 Bundle - LON - 5yr SEL 48TB Ded DD 6900 add-on - LON - 5yr		\$15,367.09 \$12,294.00	K	31% 31%	\$10,603.29 \$8,482.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	14-5-DD-94-B	SEL Ded DD 9400 Bundle - LON - 5vr		\$14,854.91	K	31%	\$10,249.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-94-S	SEL 96TB Ded DD 9400 add-on - LON - 5yr		\$11,781.82	K	31%	\$8,129.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-99-B 14-5-DD-99-S	SEL Ded DD 9900 Bundle - LON - 5yr SEL 384TB Ded DD 9900 add-on - LON - 5yr		\$11,781.82 \$10,245.27	K K	31% 31%	\$8,129.46 \$7.069.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	14-5-DD-MT-B	SEL Data Domain Base Bundle - LON - 5yr		\$14,854.91	K	31%	\$10,249.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-MT-S 14-5-ECS-REP	SEL 1TB Data Domain Base - LON - 5yr SEL Add'l 400TB ECSOffsiteScaling LON 5Y		\$12,806.18 \$1,474.80	K	31% 31%	\$8,836.26 \$1,017.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	14-5-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund LON 5Y		\$1,474.80	ĸ	31%	\$1,017.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-FCTN-BLOC 14-5-MCN-100G	SEL Faction Bloc - 5Yr - LON		\$107,573.13 \$2,300,610,39	K	31%	\$74,225.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-MCN-100G 14-5-MCN-10G	SEL 100Gbps MultiCloud Network LON - 5Yr SEL 10Gbps MultiCloud Network LON - 5Yr		\$2,300,610.39 \$300.532.06	K K	31% 31%	\$1,587,421.17 \$207.367.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	14-5-MCN-1G	SEL 1Gbps MultiCloud Network LON - 5Yr		\$30,784.09	K	31%	\$21,241.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-MCN-2G 14-5-MCN-40G	SEL 2Gbps MultiCloud Network LON - 5Yr SEL 40Gbps MultiCloud Network LON - 5Yr		\$61,568.18 \$1,161,219.16	K	31% 31%	\$42,482.04 \$801,241.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	14-5-MCN-80G	SEL 80Gbps MultiCloud Network LON-5Y		\$2,300,610.39	K	31%	\$1,587,421.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB LON 5Y		\$2,949.55	K	31%	\$2,035.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-OBJ-MLT-1TB 14-5-OBJ-SNG-1PB	SEL 1TB Object Multi Region <1PB LON 5Y SEL 1TB Object Single Region >1PB LON 5Y		\$3,319.09 \$1,475.45	K	31% 31%	\$2,290.17 \$1,018.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	14-5-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB LON 5Y		\$1,659.55	K	31%	\$1,145.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14602 528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CIBP 14602_528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29,760.00	K	31% 31%	\$41,724.30 \$20.534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602_528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602 528-CIBY 14602 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31% 31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602 528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CJIX	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Evaluation	528-CJIX	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602 528-CJIZ 14602 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K K	31% 31%	\$137.31 \$12.537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	ĸ	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602 528-CKCJ 14602 528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCL	\$3,050.00 \$6,260.00	K	31% 31%	\$2,104.50 \$4.319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602 528-CMCV 14602 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCV 528-CMCW	\$17,360.00 \$12,980.00	K	31% 31%	\$11,978.40 \$8.956.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CQJI 14602_528-CQJJ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00 \$30.160.00	K	31%	\$655.50 \$20.810.40	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 \$298.999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602 528-CQJJ 14602 528-CQJK	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJJ 528-CQJK	\$30,160.00 \$1,620.00	K K	31% 31%	\$20,810.40 \$1,117.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CQJM 14602_528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30.100.00	K	31% 31%	\$16,380.60 \$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602_528-CQJQ 14602_528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31% 31%	\$2,642.70 \$12,247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602_528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	ĸ	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602 528-CQJT 14602 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K	31% 31%	\$1,552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602_528-CQJU 14602_528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00	K	31%	\$1,635.30 \$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602_528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14602 528-CQJX 14602 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16.180.00	K	31% 31%	\$2,076.90 \$11.164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	VSAN Ready Node R7515 VSAN Ready Node R7515
5	14602_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	VSAN Ready Node R7515
5	14794_528-CIBM 14794_528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM 528-CIBP	\$47,590.00 \$60.470.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00 \$298,999.00	PowerEdge R750
5	14794 528-CIBP 14794 528-CIBQ	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBQ	\$60,470.00 \$29,760.00	K K	31% 31%	\$41,724.30 \$20.534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R750 PowerEdge R750
5	14794 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	K	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750
5	14794 528-CIBY 14794 528-CICC	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBY 528-CICC	\$37,810.00 \$65,650.00	K	31% 31%	\$26,088.90 \$45,298.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750 PowerEdge R750
5	14794 528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750
5	14794_528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750
5	14794 528-CKBV 14794 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKBV 528-CKCF	\$18,170.00 \$10,690.00	K	31% 31%	\$12,537.30 \$7,376.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750 PowerEdge R750
5	14794 528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	ĸ	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750
5	14794_528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	K	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750
5	14794 528-CKCL 14794 528-CKCR	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCL 528-CKCR	\$6,260.00 \$14.300.00	K	31% 31%	\$4,319.40 \$9.867.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750 PowerEdge R750
5	14794 528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	ĸ	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750
5	14794_528-CMCW 14794_528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22.060.00	K	31%	\$8,956.20 \$15.221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R750 PowerEdge R750
5	14794 528-CMCX 14794 528-CQJI	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CMCX 528-CQJI	\$22,060.00 \$950.00	K K	31% 31%	\$15,221.40 \$655.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R750 PowerEdge R750
5	14794 528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	ĸ	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750
5	14794_528-CQJK 14794_528-CQJL	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJL	\$1,620.00 \$12,740.00	K	31%	\$1,117.80 \$8.790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750 PowerEdge R750
5 5	14794 528-CQJL 14794_528-CQJM	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL 528-CQJM	\$12,740.00 \$23,740.00	K K	31% 31%	\$8,790.60 \$16,380.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750 PowerEdge R750
5	14794 528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	ĸ	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750
5	14794_528-CQJO 14794_528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K	31% 31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750 PowerEdge R750
5	14794 528-CQJP 14794 528-CQJQ	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJP 528-CQJQ	\$1,280.00 \$3,830.00	K K	31% 31%	\$883.20 \$2,642.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750 PowerEdge R750
5	14794 528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	ĸ	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750
5	14794 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJS	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750
5 5	14794 528-CQJT 14794 528-CQJU	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJT 528-CQJU	\$2,250.00 \$2,370.00	K K	31% 31%	\$1,552.50 \$1.635.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R750 PowerEdge R750
5	14794_528-CQJV	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJV	\$9,520.00	ĸ	31%	\$6,568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750
5	14794 528-CQJW 14794 528-CQJX	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJW 528-CQJX	\$3,010.00 \$3,010.00	K	31% 31%	\$2,076.90 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750 PowerEdge R750
5	14794_528-CQJX 14794_528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	K	31% 31%	\$2,076.90 \$11,164.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750 PowerEdge R750
5	14794_528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750

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NVP LEVEL : NVP MAINTENANCE AND WARRANTY UPGRADE PRICE IASPO VP PROSUPPORT WTY UPG ENH TO PROSUPPORT PLUS MNT LP Model Sul EMC LIST CATEGORY NVP LEVEL 1 WTY UPG BASIC TO PS ENH LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 14796 528-CIBN VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance 528-CIBM \$47.590.00 \$32.837.10 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999,00 PowerEdge R650 31% \$0.00 14796 528-CIRE VMware vSAN 7 Advanced for ROBO 25 VM nack 5VR License/Maintenance 528-CIRP \$60,470,00 31% \$41 724 30 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge R650 14796 528-CIBC /Mware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance \$29,760.00 \$20,534.40 \$298,999.00 \$298,999.00 PowerEdge R650 31% 31% 14796 528-CIBU VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance 528-CIBU \$83,420.00 \$57,559.80 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R650 14796 528-CIBY VMware vSAN 7 Standard for RORO 25 VM nack, 5VR License/Maintenance 528_CIRV \$37,810,00 31% \$26 088 00 \$0.00 so on \$0.00 so oo \$208,000,00 \$0.00 \$208,000,00 PowerEdge R650 14796 528-CICC VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance 528-CICC \$65,650,00 31% \$45,298.50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge R650 VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance \$6,755.10 14796 528-CICE 528-CICD \$9,790.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R650 14796 528-CJIZ OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 528-CJIZ \$199.00 \$137.31 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R650 14796 528-CKB\ VMware vCenter Server 7 Standard for vSphere 7 (Per Instance). 5 Year Lic and Sub 528-CKB\ \$18,170.00 \$10,690.00 31% 31% \$12 537 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge R650 14796_528-CKCE /Mware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sul \$7,376.10 PowerEdge R650 14796 528-CKCG VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub 528-CKCG \$4,600.00 31% 31% \$3,174.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R650 14796 528-CKC VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub 528-CKC \$3,050,00 \$2 104 50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R650 \$298,999.00 \$298,999.00 PowerEdge R650 PowerEdge R650 14796 528-CKCL 14796_528-CKCR 528-CKCL 528-CKCR \$6,260.00 \$14,300.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 \$9,867.00 14796 528-CMCV VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Suppor 528-CMC\ \$17,360,00 31% 31% 31% \$11 978 40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R650 VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1 CPU (max 32 cores/CPU socke \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R650 PowerEdge R650 14796_528-CMCV 528-CMCV \$12,980.00 \$8,956.2 \$0.00 \$0.00 14796 528-CMCX 528-CMC) \$22,060.00 \$15,221.40 \$0.00 \$0.00 \$0.00 \$0.00 14796 528-CQJ VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJI \$950.00 31% \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R650 VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub PowerEdge R650 PowerEdge R650 14796 528-CQ.L 528-CQ.I. \$30,160,00 31% 31% \$20,810.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$0.00 \$298 999 00 \$298,999.00 \$298,999.00 \$1,620.00 14796 528-CQJL VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJL \$12,740.00 31% \$8,790.60 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge R650 14796 528-CQJM VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJM \$23,740.00 31% 31% \$16,380,60 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R650 14796 528-CQJN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CO IN \$30,100.00 \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$298,999.00 PowerEdge R650 \$26,392.50 \$298,999.00 \$298,999.00 PowerEdge R650 14796 528-CQJO 528-CQJO \$38,250.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14796 528-CQJF VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJF \$1,280.00 \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R650 14796 528-CO IO VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CO IO \$3,830,00 31% 31% \$2,642.70 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge R650 14796_528-CQJF 528-CQJF \$12,247.50 \$298,999.00 \$298,999.00 PowerEdge R650 14796 528-CQJS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJS \$22,510.00 31% 31% \$15,531.90 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R650 14796 528-CQ.IT VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQ.IT \$2 250 00 \$1.552.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R650 14796 528-CQJU 14796 528-CQJV VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub 528-CQJU 528-CQJV \$2,370.00 31% 31% \$1,635.30 \$0.00 \$0.00 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge R650 PowerEdge R650 \$0.00 \$0.00 \$9,520.00 \$6,568.80 \$0.00 31% 31% 31% 31% 31% 14796 528-CQ.IW VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub 528-CQ.IW \$3,010,00 \$2 076 90 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge R650 PowerEdge R650 PowerEdge R650 14796 528-CQ.D 528-CQ.D \$3,010,00 \$2,076,90 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 \$11,164.20 14796 528-CQJ \$16,180.00 \$0.00 \$298,999.00 \$298,999.00 528-CQJY \$0.00 14796 528-CQJZ VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CQJZ \$1,770,00 \$1,221,30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge R650 VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance \$32,837.10 \$41,724.30 14804 528-CIBM \$47 590 00 31% 31% \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX7500 528-CIBM \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge MX750C 14804 528-CIBQ VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance 528-CIBQ \$29,760.00 31% \$20,534,40 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 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MX750C 14804 528-CO IS VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 528-CO IS \$22,510,00 31% \$15 531 00 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 PowerEdge MY750C 14804_528-CQJT 528-CQJT \$1,552.50 \$0.00 \$298,999.00 \$298,999.00 PowerEdge MX750C 14804 528-CQJU VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQJL \$2,370.00 31% 31% \$1,635.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge MX750C 14804 528-CQ.IV VMware vSAN 7 Standard for Deskton (100 VM Pack) with 1YR Lic and Sub 528-CQ.I\ \$9 520 00 \$6,568,80 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX7500 VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub \$2,076.90 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge MX750C PowerEdge MX750C 14804 528-CQJW 14804_528-CQJX 528-CO IV \$3,010.00 \$3,010.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 528-CQJ> 14804 528-CQ.IY VMware vSAN 7 Standard for Deskton (100 VM Pack) with 5YR Lic and Sub 528-CQ.IX \$16 180 00 31% 31% \$11 164 20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge MX750C 14804 528-CQ.IZ VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 11/R Lic and Sub VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance 528-CQ.IZ \$1 770 00 \$1 221 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge MX750C PowerEdge C6520 31% 31% \$32,837.10 \$298,999.00 \$0.00 14809 528-CIBE VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance 528-CIBE \$60,470.00 \$41,724,30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C6520 14809 528-CIBQ VMware vSAN 7 Standard for 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OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual 14800 528-CICD 528-CICD \$9.790.00 31% \$6,755.10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge C6520 14809 528-CJIZ 528-CJIZ \$199.00 31% 31% \$137.31 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge C6520 \$0.00 \$0.00 14809 528-CKB\ VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub 528-CKB\ \$18,170.00 \$12,537.30 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C6520 14800 528-CKCE VMware vCenter Server 7 Standard for vSphere 7 (Per Instance) 1 Year Lic and Sub 528_CKCE \$10,600,00 31% 31% \$7,376,10 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208,000,00 PowerEdge C6520 volvered volenter oarver / osandard tot volpriere / (Per instance), i rear Lice and sour VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 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C6520 14809 528-CKCR 14809 528-CKCR VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Suppor 528-CKCR 528-CMCV \$14,300.00 \$17,360.00 \$9,867.00 \$11,978.40 \$298,999.00 \$298,999.00 \$298,999.00 \$298,999.00 PowerEdge C6520 PowerEdge C6520 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 14809 528-CMCW VMware vSAN 7 Enterprise Plus 1 CPU (max 32 cores/CPU socket) 1YR 1 icense and Support 528-CMCW \$12,980,00 31% 31% \$8 956 20 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge C6520 VMware vSAN / Enterprise Plus, 1 CPU (max 32 conssicPU socket), 5YR, License and Support VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub PowerEdge C6520 PowerEdge C6520 14809 528-CMCX 528-CMC) \$22,060,00 \$15,221.40 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 \$655.50 \$20,810.40 31% 31% \$0.00 \$0.00 \$298,999.00 14809 528-CQJJ 528-CQJJ \$30,160.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge C6520 14809 528-CO.IK VMware vSAN 7 Standard for Deskton (10 VM Pack) with 5YR Lic and Sub 528-CQ.IR \$1,620,00 31% 31% \$1 117 80 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge C6520 VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub \$12,740.00 \$23,740.00 \$8,790.60 \$298,999.00 \$298,999.00 owerEdge C6520 31% \$16,380,60 \$298,999.00 14809 528-CQJM 528-CQJM \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 PowerEdge C6520 14809 528-CQJN VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub 528-CQJN \$30,100,00 31% \$20,769.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C6520 \$298,999.00 14809 528-CQ.IQ VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sut VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub 528-CQ.IC \$38 250 00 31% 31% \$26,392.50 \$883.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$298,999.00 PowerEdge C6520 14809 528-CQJ 528-CQJI \$298,999.00 \$0.00 PowerEdge C6520 \$1,280.00 14809 528-CQJQ VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub 528-CQJQ \$3.830.00 31% \$2.642.70 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 PowerEdge C6520 14809 528-CO IR VMware vSAN 7 Advanced for Deakton (100 VM Pack) with 1VR Lic and Sut 528-CO IE \$17,750,00 31% \$12 247 50 \$0.00 \$0.00 \$0.00 \$0.00 \$208,000,00 \$0.00 \$208 000 00 PowerEdge C6520 VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub 14809 528-CQJS 528-CQJS \$22.510.00 \$15,531.90 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C6520 14809 528-CQJT 528-CQJT \$2,250.00 31% \$1,552.50 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298,999.00 PowerEdge C6520 14809 528-CQ.IU VMware vSAN 7 Advanced for Deskton (10 VM Pack) with 3YR Lic and Sub 528-CQ.IU \$2 370 00 31% \$1 635 30 \$0.00 \$0.00 \$0.00 \$0.00 \$298 999 00 \$0.00 \$298 999 00 PowerEdge C6520 VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub 14809 528-CO.IV 528-CO IV 31% 31% \$6,568.80 \$2,076.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$298,999.00 PowerEdge C6520 \$9.520.00 \$0.00 \$298,999.00 14809_528-CQJW \$298,999.00 PowerEdge C6520

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					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRADE	E PRICE						
BAND		DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PLUS MNT LP	PROSUPPORT I/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	14809 528-CQJX 14809 528-CQJY	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJX 528-CQJY	\$3,010.00 \$16,180.00	K	31% 31%	\$2,076.90 \$11 164 20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge C6520 PowerEdge C6520
5	14809 528-CQJZ	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJZ	\$1,770.00	ĸ	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge C6520
5	14823_528-CIBM	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	528-CIBM	\$47,590.00	K	31%	\$32,837.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823 528-CIBP 14823 528-CIBO	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBP 528-CIBO	\$60,470.00 \$29,760.00	K	31% 31%	\$41,724.30 \$20.534.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdgeR750XA PowerEdgeR750XA
5	14823 528-CIBU	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU	\$83,420.00	ĸ	31%	\$57,559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CIBY	VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBY	\$37,810.00	K	31%	\$26,088.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823 528-CICC 14823 528-CICD	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICC 528-CICD	\$65,650.00 \$9,790.00	K	31% 31%	\$45,298.50 \$6,755.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdgeR750XA PowerEdgeR750XA
5	14823 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	ĸ	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CKBV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 5 Year Lic and Sub	528-CKBV	\$18,170.00	K	31%	\$12,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823 528-CKCE 14823 528-CKCG	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCE 528-CKCG	\$10,690.00 \$4,600.00	K	31% 31%	\$7,376.10 \$3.174.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdgeR750XA PowerEdgeR750XA
5	14823 528-CKCJ	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub	528-CKCJ	\$3,050.00	ĸ	31%	\$2,104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CKCL	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCL	\$6,260.00	K	31%	\$4,319.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823 528-CKCR 14823 528-CMCV	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CKCR 528-CMCV	\$14,300.00 \$17,360.00	K	31% 31%	\$9,867.00 \$11.978.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdgeR750XA PowerEdgeR750XA
5	14823 528-CMCW	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support	528-CMCW	\$12,980.00	ĸ	31%	\$8,956.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCX	\$22,060.00	K	31%	\$15,221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823 528-CQJI 14823 528-CQ,LI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJI 528-CQ.LI	\$950.00 \$30.160.00	K	31% 31%	\$655.50 \$20.810.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdgeR750XA PowerEdgeR750XA
5	14823 528-CQJK	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJK	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823 528-CQJL	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJL	\$12,740.00	K	31%	\$8,790.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJM 14823_528-CQJN	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Enterorise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM 528-CQJN	\$23,740.00 \$30,100.00	K	31% 31%	\$16,380.60 \$20,769.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdgeR750XA PowerEdgeR750XA
5	14823 528-CQJO	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJO	\$38,250.00	K	31%	\$26,392.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823 528-CQJP	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJP	\$1,280.00	K	31%	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJQ 14823_528-CQJR	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJQ 528-CQJR	\$3,830.00 \$17,750.00	K	31% 31%	\$2,642.70 \$12.247.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdgeR750XA PowerEdgeR750XA
5	14823 528-CQJS	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$22,510.00	K	31%	\$15,531.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823 528-CQJT	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJT	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJU 14823_528-CQJV	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJU 528-CQJV	\$2,370.00	K	31% 31%	\$1,635.30	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdgeR750XA PowerEdgeR750XA
5	14823 528-CQJW	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJW	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	K	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdgeR750XA
5	14823_528-CQJY 14823_528-CQJZ	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJY	\$16,180.00 \$1,770.00	K	31% 31%	\$11,164.20 \$1,221.30	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdgeR750XA
5	14831 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$1,770.00	K	31%	\$1,221.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R650xs CSP
5	14837 528-CJIZ	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual	528-CJIZ	\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs CSP
5	14867_770-BDZS 15162_528-CIBM	Management Server Install Kit VMware vSAN 7 Advanced for ROBO, 25 VM pack, 3YR License/Maintenance	770-BDZS 528-CIRM	\$444,444.00 \$47.590.00	K	31% 31%	\$306,666.36 \$32,837.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R750xs
5	15162 528-CIBP	VMware vSAN 7 Advanced for ROBO, 25 VM pack, 5YR License/Maintenance	528-CIBP	\$60,470.00	K	31%	\$41,724.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162 528-CIBQ	VMware vSAN 7 Standard for ROBO 25 VM pack, 3YR License/Maintenance	528-CIBQ	\$29,760.00	K	31%	\$20,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162 528-CIBU 15162 528-CIBY	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 5YR License/Maintenance VMware vSAN 7 Standard for ROBO 25 VM pack, 5YR License/Maintenance	528-CIBU 528-CIBY	\$83,420.00 \$37,810.00	K	31% 31%	\$57,559.80 \$26,088,90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750xs PowerEdge R750xs
5	15162 528-CICC	VMware vSAN 7 Enterprise for ROBO 25 VM pack, 3YR License/Maintenance	528-CICC	\$65,650.00	K	31%	\$45,298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CICD	VMware vSAN 7 Enterprise, 1 CPU (max 32 cores/CPU socket), 1YR License/Maintenance	528-CICD	\$9,790.00	K	31%	\$6,755.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162 528-CJIZ 15162 528-CKBV	OpenManage Integration with MS Windows Admin Center Premium License for PowerEdge, Perpetual VMware vCenter Server 7 Standard for vSohere 7 (Per Instance), 5 Year Lic and Sub	528-CJIZ 528-CKBV	\$199.00 \$18.170.00	K	31% 31%	\$137.31 \$12.537.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750xs PowerEdge R750xs
5	15162 528-CKCE	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 1 Year Lic and Sub	528-CKCE	\$10,690.00	K	31%	\$7,376.10	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CKCG	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 3 Year Lic and Sub	528-CKCG	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162 528-CKCJ 15162 528-CKCI	VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 1 Year Lic and Sub VMware vCenter Server 7 Foundation for vSphere up to 4 hosts (Per Instance) 5 Year Lic and Sub	528-CKCJ 528-CKCI	\$3,050.00 \$6,260.00	K	31% 31%	\$2,104.50 \$4.319.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750xs PowerEdge R750xs
5	15162 528-CKCR	VMware vCenter Server 7 Standard for vSphere 7 (Per Instance), 3 Year Lic and Sub	528-CKCR	\$14,300.00	K	31%	\$9,867.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CMCV	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 3YR, License and Support	528-CMCV	\$17,360.00	K	31%	\$11,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162 528-CMCW 15162 528-CMCX	VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 1YR, License and Support VMware vSAN 7 Enterprise Plus, 1 CPU (max 32 cores/CPU socket), 5YR, License and Support	528-CMCW 528-CMCX	\$12,980.00 \$22,060.00	K	31% 31%	\$8,956.20 \$15,221.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750xs PowerEdge R750xs
5	15162 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJI	\$950.00	ĸ	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CQJJ	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJJ	\$30,160.00	K	31%	\$20,810.40	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162 528-CQJK 15162 528-CQJI	VMware vSAN 7 Standard for Desktop (10 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJK 528-CQJI	\$1,620.00 \$12,740.00	K	31% 31%	\$1,117.80 \$8,790.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750xs PowerEdge R750xs
5	15162 528-CQJM	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJM	\$23,740.00	ĸ	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CQJN	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 3YR Lic and Sub	528-CQJN	\$30,100.00	K	31%	\$20,769.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$298,999.00	PowerEdge R750xs
5	15162 528-CQJO 15162 528-CQJP	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 5YR Lic and Sub VMware vSAN 7 Standard for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJO 528-CQJP	\$38,250.00 \$1,280.00	K K	31% 31%	\$26,392.50 \$883.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750xs PowerEdge R750xs
5	15162 528-CQJQ	VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJQ	\$3,830.00	ĸ	31%	\$2,642.70	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CQJR	VMware vSAN 7 Advanced for Desktop (100 VM Pack) with 1YR Lic and Sub	528-CQJR	\$17,750.00	K	31%	\$12,247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162 528-CQJS 15162 528-CQJT	VMware vSAN 7 Enterprise for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 1YR Lic and Sub	528-CQJS 528-CQJT	\$22,510.00 \$2,250.00	K	31% 31%	\$15,531.90 \$1.552.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	\$0.00 \$0.00	\$298,999.00 \$298.999.00	PowerEdge R750xs PowerEdge R750xs
5	15162 528-CQJU	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJU	\$2,370.00	K	31%	\$1,635.30	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162 528-CQJV 15162 528-CQJW	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 1YR Lic and Sub VMware vSAN 7 Enterprise for Desktop (10 VM Pack) with 3YR Lic and Sub	528-CQJV 528-CQJW	\$9,520.00 \$3,010.00	K	31% 31%	\$6,568.80 \$2,076.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	\$0.00 \$0.00	\$298,999.00 \$298,999.00	PowerEdge R750xs PowerEdge R750xs
5	15162 528-CQJX	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 5YR Lic and Sub	528-CQJX	\$3,010.00	ĸ	31%	\$2,076.90	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162_528-CQJY	VMware vSAN 7 Standard for Desktop (100 VM Pack) with 5YR Lic and Sub	528-CQJY	\$16,180.00	K	31%	\$11,164.20	\$0.00	\$0.00	\$0.00	\$0.00	\$298,999.00	\$0.00	\$298,999.00	PowerEdge R750xs
5	15162 528-CQJZ 15-1-AWS-CNCT	VMware vSAN 7 Advanced for Desktop (10 VM Pack) with 1YR Lic and Sub SEL 100MB ADD'L Connect - AWS - FRT - 1Y	528-CQJZ	\$1,770.00 \$3,477.27	K	31% 31%	\$1,221.30 \$2,399.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$0.00	\$0.00 \$0.00	\$298,999.00 \$0.00	PowerEdge R750xs FACTION
5	15-1-AZR-CNCT	SEL 100MB ADD'L CONNECT - AZR - FRT - 1Y		\$3,906.82	K	31%	\$2,695.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASED	SEL 1TB SED Archive-FRT-1Yr		\$574.77	K	31%	\$396.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASED-B 15-1-CC-ASMSED	SEL SED Bundle Archive-FRT-1Yr SEL 1TB SED Archive (Small)-FRT-1Yr		\$625.91 \$1.051.36	K	31% 31%	\$431.88 \$725.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	15-1-CC-ASMSED-B	SEL SED Bundle Archive (Small)-FRT-1Yr		\$1,386.82	ĸ	31%	\$956.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASO	SEL 1TB ScaleOut Archive-FRT-1Yr		\$482.39	K	31%	\$332.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASO-B 15-1-CC-ASSO	SEL ScaleOut Bundle Archive-FRT-1Yr SEL 1TB ScaleOut Archy (Small)-FRT 1Y		\$547.84 \$861.94	K	31% 31%	\$378.01 \$594.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	15-1-CC-ASSO-B	SEL ScaleOut Bundle Archy (Small)-FRT 1Y		\$1,231.50	K	31%	\$849.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BE	SEL 1TB Block Elite-FRT-1Yr		\$9,710.80	К	31%	\$6,700.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BE-B 15-1-CC-BP	SEL Block Bundle Elite-FRT-1Yr SEL 1TB Block Premier-FRT-1Yr		\$13,666.36 \$3,747.27	K	31% 31%	\$9,429.79 \$2.585.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	15-1-CC-BP-B	SEL Block Bundle Premier-FRT-1Yr		\$3,747.27	K	31%	\$2,585.62 \$5,331.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BS	SEL 1TB Block Standard-FRT-1Yr		\$1,082.73	K	31%	\$747.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BS-B 15-1-CC-BT	SEL Block Bundle Standard-FRT-1Yr SEL 1TB Block Turbo-FRT-1Yr		\$2,136.14 \$19,989.26	K	31% 31%	\$1,473.94 \$13,792.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	15-1-CC-BT-B	SEL 11B Block 1 urbo-FR1-1Yr SEL Block Bundle Turbo-FRT-1Yr		\$19,989.26	K	31%	\$13,792.59 \$26,780.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ESED	SEL 1TB SED Elite-FRT-1Yr		\$8,511.82	K	31%	\$5,873.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ESED-B 15-1-CC-ESO	SEL SED Bundle Elite-FRT-1Yr SEL 1TB ScaleOut Elite-FRT-1Yr		\$11,031.48 \$6,219.92	K	31% 31%	\$7,611.72 \$4.291.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	15-1-CC-ESO-B	SEL ScaleOut Bindle Elite-FRT-1Yr SEL ScaleOut Bundle Elite-FRT-1Yr		\$9,029.34	K	31%	\$4,291.74 \$6,230.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 1Y		\$11,713.30	к	31%	\$8,082.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5 E	15-1-CC-ESSO-B 15-1-CC-FE	SEL ScaleOut Bundle Elite (Small)-FRT 1Y SEL 1TB File Elite-FRT-1Yr		\$15,520.23 \$9,712.50	K	31% 31%	\$10,708.96 \$6,701.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	FACTION FACTION
5	15-1-CC-FE-B	SEL FIle Bundle Elite-FRT-1Yr		\$13,666.36	K	31%	\$9,429.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION

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NVP LEVEL : IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI 15-1-CC-FP SEL 1TB File Premier-FRT-1Yr \$3,747,27 \$2,585,62 \$0.00 \$0.00 \$0.00 FACTION \$0.00 15-1-CC-FP-R SEL File Rundle Premier-FRT-1Vr \$7,726.70 31% \$5 331 42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-FS 15-1-CC-FS-B SEL 1TB File Standard-FRT-1Yr SEL File Bundle Standard-FRT-1Yr FACTION 31% 31% \$2,136.48 \$1,474.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-PSED SEL 1TR SED Promier-ERT-1Vr \$2 320 43 31% 31% \$1,607,31 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-PSED-B 15-1-CC-PSO SEL SED Bundle Premier-FRT-1Yr SEL 1TB ScaleOut Premier-FRT-1Yr \$3,461.93 \$2,388.73 \$1,309.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$1,897.68 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-PSO-E SEL ScaleOut Bundle Premier-FRT-1Y \$3,108.31 \$2,144.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-SSED SEL 1TB SED Standard-FRT-1Yr \$2.018.18 \$1,392.54 \$1,317.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-SSED-B SEL SED Bundle Standard-FRT-1Yr 15-1-CC-SSO SEL 1TB ScaleOut Standard-FRT-1Yr \$1,696.02 31% 31% \$1,170.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CC-SSO-B SEL ScaleOut Bundle Standard-ERT-1Yr \$1,645.59 \$1 135 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-COLO-1RU 15-1-CX-100-SMF SEL Colo - 1RU - FRT - 1 Yr SEL CrossConnect SingleModeFiber FRT.1YR \$4,090.91 \$15,198.71 31% 31% \$2,822.73 \$10,487.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CX-SMF SEL CrossConnect SingleModeFiber FRT1YR \$5,727,27 31% 31% 31% \$3,951.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CYREC-CS 15-1-CYREC-MS SEL CyberRecov-CyberSenseESXiHost-1Y-FRT SEL CyberRecov-ManagementESXiHost-1Y-FRT \$98,757.64 \$68,973.59 \$143,127.02 \$0.00 \$0.00 \$0.00 FACTION \$99,961.73 \$0.00 \$0.00 FACTION \$0.00 \$0.00 15-1-CYRES-CS SEL Faction CyberResil-CyberSense-1Y-FR1 \$111.988.64 31% \$77,272,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-CYRES-MS 15-1-DD-69-B SEL Faction CyberResil-MgmtServer-1Y-FRT SEL Ded DD 6900 Bundle - FRT - 1yr \$36,000.00 \$4,185.00 \$24,840.00 \$2,887.65 FACTION 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-1-DD-69-S SEL 48TB Ded DD 6900 add-on - FRT - 1vi \$3,348,07 31% \$2,310,17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-DD-94-B SEL Ded DD 9400 Bundle - FRT - 1vr \$4,045,57 31% 31% \$2,791,44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SFI 96TB Ded DD 9400 add-on - FRT - 1vr 15-1-DD-94-S \$3,208.64 \$2,213.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-DD-99-B SEL Ded DD 9900 Bundle - FRT - 1yr \$3,208.64 31% 31% \$2,213.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-DD-99-S SEL 384TB Ded DD 9900 add-on - FRT - 1yr \$2,790.00 \$1,925.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-DD-MT-R SEL Data Domain Base Bundle - FRT - 1yr SEL 1TB Data Domain Base - FRT - 1yr \$4,045,57 31% 31% \$2 701 44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-DD-MT-S \$3,487.50 \$2,406.38 15-1-DRAAS-GLD SEL Unity DRaaS 100VM/50TB - FRT - 1YE \$288,957.13 31% 31% \$199,380.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-DRAAS-SVC SEL Unity DRaaS 100VM/25TB - FRT - 1YR \$106,960,23 \$73,802,56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-DRAAS-VM 15-1-ECS-REP SEL 1 Add'I VM DRaaS - FRT - 1Yr SEL Add'I 400TB ECSOffsiteScaling FRT 1Y \$1,367.59 \$308.37 31% 31% \$943.64 \$212.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 15-1-FCS-REP-B SEL 1100TB ECS Offsite Base Bund ERT 1Y \$308.37 \$212.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-FCTN-BLOG 15-1-GCP-CNCT SEL Faction Bloc - 1Yr - FRT SEL 100MB ADD'L Connect - GCP - FRT - 1Y \$26,136.36 \$2,634.54 \$37,878.78 \$0.00 \$0.00 \$0.00 \$0.00 FACTION FACTION \$3,818.18 \$0.00 \$0.00 15-1-IO-UNIT SEL IO Unit - 500 IOPs - FRT - 1 Yr \$2,181,82 \$1,505,46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB Isilon Replication - FRT - 1Yr SEL 100Gbps MultiCloud Network FRT - 1Y \$1,411.36 \$330,712.74 15-1-IS-DP-FACTB \$2 045 45 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-MCN-100G \$479,293.83 \$0.00 15-1-MCN-10G SEL 10Gbps MultiCloud Network FRT - 1Y \$62,610,85 31% \$43,201,49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-MCN-1G SEL 1Gbps MultiCloud Network FRT - 1Yr \$6,413,35 31% \$4,425,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-MCN-2G 15-1-MCN-40G SEL 2Gbps MultiCloud Network FRT - 1Yr SEL 40Gbps MultiCloud Network FRT - 1Y \$12,826.70 31% 31% \$0.00 \$0.00 FACTION \$8,850.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$241,920.66 \$166,925.26 \$0.00 \$0.00 15-1-MCN-80G SEL 80Gbps MultiCloud Network FRT-1Y \$479,293,83 31% 31% \$330,712,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-OBJ-MLT-1PB SEL 1TB Object Multi Region >1PB FRT 1Y \$616.64 \$425.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-OBJ-MLT-1TB SEL 1TB Object Multi Region <1PB FRT 1\ \$0.00 \$0.00 31% 31% \$0.00 \$0.00 FACTION \$694.09 \$478.92 \$0.00 \$0.00 \$0.00 15-1-OBJ-SNG-1PB SEL 1TB Object Single Region >1PB FRT 1Y \$308.45 \$212.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-OB I-SNG-1TB SEL 1TB Object Single Region <1PB FRT 1Y SEL PowerMX DRaaS 100VM/50TB - FRT - 1YR SEL 1TB PWRMAX Replication - FRT - 1Yr \$346.01 31% 31% 31% \$230.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-PM-BUNDLE 15-1-PM-DP-FACTE \$426,818.18 \$8,454.55 \$294,504.54 \$5,833.64 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-1-PM-DRAAS-TB SEL 1 Add'I TB PowerMax DRaaS - ERT - 1Y \$14 727 27 31% 31% 31% \$10 161 82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-PS-DR SEL PowerStore DRaaS 100VM/50TB - FRT-1Y SEL 1 Add'l TB PowerStore DRaaS - FRT-1Y \$327,332.95 \$4,140.55 \$225 859 7 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-PS-DR-TB \$2,856.98 FACTION \$0.00 \$0.00 15-1-U-DR-TB SEL 1 Add'l TB Unity DRaaS - FRT - 1YR \$1.554.55 31% \$1,072,64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL VMC.Host.i3.-16XL.-FRT - 1YR SEL DRaaS VMC.Host.i3-16XL. - FRT - 1YR \$77,762.52 \$73,372.56 \$0.00 \$0.00 15-1-VMCHOST \$112 699 31 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-VMC-HOST 15-1-VPN-1000BW SEL 1000Mbps Managed VPN - FRT - 1Yr 31% 31% \$0.00 \$7,363,64 \$5,080,91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 15-1-VPN-500BW SEL 500Mbps Managed VPN - FRT - 1Yr \$4,909.09 \$3,387,27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-1-VPN-BW 15-1-VSR-DR-VM SEL 100Mbps Managed VPN - FRT - 1Yr SEL 1 Add'l VM VSR DRaaS - FRT - 1Yr \$1,693.64 \$943.64 \$0.00 \$0.00 \$0.00 FACTION \$2,454.55 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$1,367.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15260 528-CIBH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kit 528-CIBH \$689.00 31% 31% \$475.41 \$0.00 \$0.00 \$0.00 \$298,999.00 \$0.00 \$298.999.00 ECS EX5000 XE7440 15261 528-CIBH iDRAC9 Datacenter 14G Upgrade, All platforms, Customer Kr \$689.00 \$475.41 \$0.00 \$0.00 \$0.00 \$208,000.00 \$0.00 \$208,000.00 ECS EX5000 XE7430 15-3-CC-ASED 31% SEL 1TB SED Archive-FRT-3Yr \$1,465.57 \$1,011.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-ASED-B SEL SED Bundle Archive-FRT-3Yr \$1,595.45 \$1,100.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-ASM-PRM SEL Promo SO Bundle Archive (Sm)-FRT 3V \$178 166 85 31% 31% \$122 035 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-ASMSED SEL 1TB SED Archive (Small)-FRT-3YI \$2,681.59 \$1,850.30 \$0.00 \$0.00 15-3-CC-ASMSED-E SEL SED Bundle Archive (Small)-FRT-3Yr \$3,536.59 31% 31% \$2,440.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-ASO SEL 1TB ScaleOut Archive-ERT-3Yr \$1 230 26 \$848.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-ASO-B 15-3-CC-ASSO SEL ScaleOut Bundle Archive-FRT-3Yr SEL 1TB ScaleOut Archy (Small)-FRT 3Y \$1,397.05 \$2,197.95 \$963.96 \$1,516.59 FACTION 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-3-CC-ASSO-B SEL ScaleOut Bundle Archy (Small)-ERT 3Y \$3 140 31 31% 31% 31% 31% \$2 166 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-BE SEL 1TB Block Elite-ERT-3Y \$24 762 27 \$17,085.97 \$24,046.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-BE-B SEL Block Bundle Elite-FRT-3Yr \$34,849.43 \$0.00 \$0.00 15-3-CC-BP SEL 1TB Block Premier-FRT-3Yr \$9.556.36 \$6,593.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-BP-B SEL Block Bundle Premier-FRT-3Y \$19,702,84 31% \$13,594,96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-BS 15-3-CC-BS-B SEL 1TB Block Standard-FRT-3Yr SEL Block Bundle Standard-FRT-3Yr \$2,760.34 \$5,447.05 31% 31% \$1,904.63 \$3,758.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 15-3-CC-BT SEL 1TB Block Turbo-FRT-3Yr \$50.972.61 31% 31% \$35,171,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-RT-R SEL Block Bundle Turbo-FRT-3Vr \$61.857.07 \$42 681 38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-ESED 15-3-CC-ESED-B SEL 1TB SED Elite-FRT-3Yr SEL SED Bundle Elite-FRT-3Yr \$21,705.34 31% 31% \$14,976.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$28,130.11 \$19,409.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 15-3-00-ESO SEL 1TR ScaleOut Flite-ERT-3V \$15,860,80 31% 31% \$10.043.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-ESO-B SEL ScaleOut Bundle Elite-FRT-3Y \$23,024.83 \$15,887.13 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-ESSO SEL 1TB ScaleOut Elite (Small)-FRT 3' 31% 31% \$20,609.44 \$0.00 \$0.00 \$29,868.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-FSSO-B SEL ScaleOut Bundle Flite (Small)-FRT 3Y \$39 576 48 \$27 307 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB File Elite-FRT-3Yr SEL File Bundle Elite-FRT-3Yr \$24,766.36 \$34,849.43 \$17,088.79 \$24,046.11 FACTION 15-3-CC-FE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-3-CC-FE-B \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-3-CC-FP SEL 1TB File Premier-FRT-3Yr \$9 556 36 31% 31% \$6 593 89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-FP-B SEL File Bundle Premier-FRT-3Y \$19 702 84 \$13,594,96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-FS 15-3-CC-FS-B \$2,760.34 \$5,448.07 31% 31% \$1,904.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL File Bundle Standard-FRT-3Yr \$3,759,17 \$0.00 FACTION 15-3-CC-PSED SEL 1TB SED Premier-FRT-3Yr \$5,940,00 31% 31% \$4,098,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-PSED-B 15-3-CC-PSO SEL SED Bundle Premier-FRT-3Yr \$8,828.18 SEL 1TB ScaleOut Premier-FRT-3Y 31% \$0.00 \$4.839.08 \$3,338,97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-PSO-B SEL ScaleOut Bundle Premier-FRT-3Y \$7,926,20 31% \$5,469.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-PSO-PRM 15-3-CC-SSED SEL Promo SO Bundle Premier-FRT 3Y SEL 1TB SED Standard-FRT-3Yr \$242,954.80 \$5,146.36 \$167,638.81 \$3,550.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-SSED-B SEL SED Bundle Standard-FRT-3Yr \$4.868.18 31% \$3,359,04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-00-550 SEL 1TR ScaleOut Standard-ERT-3Vr \$4 325 11 31% 31% \$2 084 33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CC-SSO-B 15-3-COLO-1RU SEL ScaleOut Bundle Standard-FRT-3Yr \$4,196.25 \$2,895.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL Colo - 1RU - FRT - 3 Yr \$12,272.73 31% 31% \$8,468.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL CrossConnect SingleModeFiber FRT 3YR 15-3-CX-100-SM \$45 596 14 \$31 461 34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-CYREC-CS 15-3-CYREC-MS SEL CyberRecov-CyberSenseESXiHost-3Y-FRT SEL CyberRecov-ManagementESXiHost-3Y-FR1 \$364,973.92 \$278,448.01 \$251,832.00 \$192,129.13 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION

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NVP LEVEL : IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS 15-3-CYRES-CS SEL Faction CyberResil-CyberSense-3Y-FR \$285.571.02 \$197.044.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 15-3-CVRES-MS SEL Faction CyberResil-MamtServer-3Y-FRT \$324 000 00 31% \$223 560 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-DD-69-B SEL Ded DD 6900 Bundle - FRT - 3yr \$10,672.16 \$7,363.79 FACTION SEL Promo DD 6900 Bundle Standard-FRT 3Y 15-3-DD-69-PRN \$148,580.36 31% \$102,520.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15.3.00.60.5 SEL 48TR Ded DD 6900 add-on - FRT - 3vi \$8 537 73 31% \$5,891.03 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-DD-94-B SEL Ded DD 9400 Bundle - FRT - 3y \$10.316.25 31% \$7,118,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 96TB Ded DD 9400 add-on - FRT - 3yr 15-3-DD-94-9 \$8,181.82 31% 31% \$5,645.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-DD-99-B SEL Ded DD 9900 Bundle - FRT - 3yr \$8,181.82 \$5,645.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-DD-99-9 SEL 384TB Ded DD 9900 add-on - FRT - 3yr SEL Data Domain Base Bundle - FRT - 3yr \$7 115 11 \$4,909.43 \$7,118.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-DD-MT-B \$10,316.25 15-3-DD-MT-S SEL 1TB Data Domain Base - FRT - 3yr \$8,893.64 31% 31% \$6,136.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-DRAAS-GLD SEL Unity DRaaS 100VM/50TB - FRT - 3YR \$718 494 03 \$495,760,88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-DRAAS-SVI 15-3-DRAAS-VM SEL Unity DRaaS 100VM/25TB - FRT - 3YR SEL 1 Add'l VM DRaaS - FRT - 3Yr \$172,598.01 \$2,547.83 \$250,142.05 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$3,692.50 15-3-FCS-REP SEL Add't 400TB ECSOffsiteScaling ERT 33 \$925.10 31% 31% 31% \$638.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1100TB ECS Offsite Base Bund FRT 3Y SEL Faction Bloc - 3Yr - FRT \$925.10 \$925.10 \$74,703.55 \$638.32 \$51,545.45 15-3-ECS-REP-E \$0.00 \$0.00 \$0.00 FACTION 15-3-FCTN-BLOC \$0.00 \$0.00 FACTION \$0.00 \$0.00 SEL 1 Add'l TB Flash DRaaS - FRT - 3Y 15-3-FL-DRAAS-TB \$14.318.18 31% \$9.879.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-MCN-100G 15-3-MCN-10G SEL 100Gbps MultiCloud Network FRT - 3Yr SEL 10Gbps MultiCloud Network FRT - 3Yr \$1,437,881.49 \$187,832.54 \$992,138.23 \$129,604.45 FACTION 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-3-MCN-1G SEL 1Gbps MultiCloud Network FRT - 3Yr \$19.240.06 31% \$13,275,64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-MCN-2G SEL 2Gbps MultiCloud Network FRT - 3Yr \$38,480,11 31% 31% \$26,551,28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-MCN-40G SEL 40Gbps MultiCloud Network FRT - 3Yr \$725,761.97 \$500,775.76 \$992,138.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-MCN-80G SEL 80Gbps MultiCloud Network FRT-3Y \$1,437,881.49 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-OBJ-MLT-1PB SEL 1TB Object Multi Region >1PB FRT 3Y \$1,849.91 \$1,276.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-OR I-MI T-1TB SEL 1TB Object Multi Region <1PB FRT 3\ \$2.082.27 31% 31% \$1,436.77 \$638.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-OBJ-SNG-1PE SEL 1TB Object Single Region >1PB FRT 3Y 15-3-OBJ-SNG-1TB SEL 1TB Object Single Region <1PB FRT 3Y \$1,040.73 31% 31% \$718.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-PS-DR SEL PowerStore DRaaS 100VM/50TB - FRT-3Y \$842 603 41 \$581 396 35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-PS-DR-TB 15-3-U-DR-TB SEL 1 Add'l TB PowerStore DRaaS - FRT-3Y SEL 1 Add'l TB Unity DRaaS - FRT - 3YR \$9,308.73 \$3,342.66 31% 31% \$6,423.02 \$2,306.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 15-3-VMCHOST SEL VMC Host i3 -16XL -ERT - 3YR \$237 088 80 \$163 591 27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-3-VSR-DR-VM 15-5-CC-ASED SEL 1 Add'l VSR VM DRaaS - FRT - 3Yr SEL 1TB SED Archive-FRT-5Yr \$3,692.50 \$2,198.86 \$2,547.83 \$1,517.21 \$0.00 \$0.00 \$0.00 \$0.00 FACTION FACTION \$0.00 \$0.00 15-5-CC-ASED-B SEL SED Bundle Archive-FRT-5Yr \$2,393,18 \$1,651,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB SED Archive (Small)-FRT-5Yr SEL SED Bundle Archive (Small)-FRT-5Yr \$4,021.02 \$5,304.55 \$2,774.50 \$3,660.14 15-5-CC-ASMSET \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-ASMSED-E \$0.00 15-5-CC-ASO SEL 1TB ScaleOut Archive-FRT-5Yr \$1.845.40 31% \$1,273,33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-ASO-B SEL ScaleOut Bundle Archive-FRT-5Yr \$2.094.89 31% \$1,445,47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-ASSO-B 15-5-CC-ASSO-B SEL 1TB ScaleOut Archy (Small)-FRT 5Y SEL ScaleOut Bundle Archy (Small)-FRT 5Y \$3,296.92 \$4,710.47 31% 31% \$2,274.87 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,250.22 \$0.00 \$0.00 15-5-CC-BE SEL 1TB Block Elite-FRT-5Yr \$37,143,75 31% 31% \$25,629,19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-BE-B SEL Block Bundle Elite-FRT-5Yr \$52,273,30 \$36.068.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-BP SEL 1TB Block Premier-FRT-5Yr \$14,333.52 \$9,890.13 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 \$0.00 15-5-CC-BP-B SEL Block Bundle Premier-FRT-5Y \$29,556.82 \$20,394.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-BS SEL 1TR Block Standard-ERT-5Vr \$4,140.34 \$8,170.62 \$76,459.09 31% 31% 31% \$2,856,83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-BS-B 15-5-CC-BT SEL Block Bundle Standard-FRT-5Y SEL 1TB Block Turbo-FRT-5Yr \$5,637.73 \$52,756.77 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-5-CC-BT-B SEL Block Bundle Turbo-ERT-5Yr \$92 785 60 31% 31% 31% \$64,022,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-ESED 15-5-CC-ESED-B SEL 1TB SED Elite-FRT-5Yr SEL SED Bundle Elite-FRT-5Yr \$32 556 82 \$22,464.21 \$29,114.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$42,194.32 FACTION \$0.00 \$0.00 15-5-CC-ESO SEL 1TB ScaleOut Elite-FRT-5YI \$23,791,20 31% \$16,415,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL ScaleOut Bundle Elite-FRT-5Yr SEL 1TB ScaleOut Elite (Small)-FRT 5' \$23,830.70 \$30,913.57 \$0.00 \$0.00 \$0.00 \$0.00 15-5-CC-ESO-B \$34 537 24 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-ESSO-B 15-5-CC-ESSO-B 31% SEL ScaleOut Bundle Elite (Small)-FRT 5Y \$59.365.91 \$40,962,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-FE SEL 1TB File Elite-FRT-5Yr \$37,150,57 31% \$25,633,89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-FE-B 15-5-CC-FP SEL File Bundle Elite-FRT-5Yr SEL 1TB File Premier-FRT-5Yr \$36,068.58 \$0.00 FACTION \$52,273.30 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$14,333.52 \$9,890.13 \$0.00 \$0.00 \$0.00 \$0.00 15-5-CC-FP-B SEL File Bundle Premier-FRT-5Yr \$29.556.82 31% 31% \$20,394,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-FS SEL 1TB File Standard-FRT-5Yr \$4,140.34 \$2.856.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-FS-B \$0.00 SEL File Bundle Standard-FRT-5Yr \$8,173.30 31% 31% \$5,639.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-PSED SEL 1TB SED Premier-FRT-5Yr \$8,909.66 \$6,147.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-PSED-R SEL SED Bundle Premier-FRT-5Yr SEL 1TB ScaleOut Premier-FRT-5Yr \$13 242 61 31% 31% \$9 137 40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-PSO \$7,258.62 15-5-CC-PSO-B SEL ScaleOut Bundle Premier-FRT-5Yr \$11,889.30 31% 31% \$8,203.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-SSED SEL 1TB SED Standard-ERT-5Yr \$7 719 89 \$5,326,72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CC-SSED-B 15-5-CC-SSO SEL SED Bundle Standard-FRT-5Yr SEL 1TB ScaleOut Standard-FRT-5Yr \$7,302.27 \$6,487.50 \$5,038.57 \$4,476.38 FACTION 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-5-CC-SSO-B SEL ScaleOut Bundle Standard-FRT-5Y \$6 294 38 31% 31% 31% 31% \$4,343,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL ScaleOut Bundle Standard-FR1-5YF SEL CyberRecov-CyberSenseESXiHost-5Y-FRT SEL CyberRecov-ManagementESXiHost-5Y-FRT SEL Ded DD 6900 Bundle - FRT - 5yr 15-5-CYREC-CS \$547,460,88 \$377 748 01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-CYREC-MS 15-5-DD-69-B \$417,672.02 \$288,193.69 \$0.00 \$0.00 \$16,007,39 \$11.045.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-DD-69-S SEL 48TB Ded DD 6900 add-on - FRT - 5vr \$12.806.25 31% \$8,836,31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-DD-94-B 15-5-DD-94-S SEL Ded DD 9400 Bundle - FRT - 5yr SEL 96TB Ded DD 9400 add-on - FRT - 5yr \$15,473.86 31% 31% \$10,676.96 \$8,468.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$12,272.73 15-5-DD-99-B SEL Ded DD 9900 Bundle - FRT - 5vr \$12,272,73 31% 31% \$8,468,18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-DD-00-S SEL 384TR Ded DD 9900 add-on - ERT - 5vr \$10,672.16 \$7 363 70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-DD-MT-B SEL Data Domain Base Bundle - FRT - 5yr \$15,473.86 31% 31% \$10,676.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 15-5-DD-MT-S SEL 1TB Data Domain Base - FRT - 5yr \$13,339.77 \$9,204.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$1,541.84 \$1,541.84 \$0.00 15-5-FCS-REP SEL Add'L400TR ECSOffsiteScaling ERT 5V 31% 31% \$1.063.87 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-ECS-REP-B SEL 1100TB ECS Offsite Base Bund FRT 5 \$1,063.87 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-FCTN-BLOC SEL Faction Bloc - 5Yr - FRT \$77,318.18 \$0.00 \$112,055.34 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 100Gbps MultiCloud Network FRT - 5Yr 15-5-MCN-100G \$2 396 469 16 \$1 653 563 72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-MCN-10G 15-5-MCN-1G SEL 10Gbps MultiCloud Network FRT - 5Yr SEL 1Gbps MultiCloud Network FRT - 5Yr \$313,054.23 \$32,066.76 \$216,007.42 \$22,126.06 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-5-MCN-2G SEL 2Gbps MultiCloud Network FRT - 5Yr \$64 133 52 31% 31% \$44 252 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-MCN-40G SEL 40Gbps MultiCloud Network FRT - 5Yr \$1 209 603 29 \$834 626 27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-MCN-800 SEL 80Gbps MultiCloud Network FRT-5Y 31% 31% \$1,653,563.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 15-5-OBJ-MLT-1PB SEL 1TB Object Multi Region >1PB FRT 5Y \$3.083.18 \$2,127,39 \$0.00 FACTION 15-5-OBJ-MLT-1TB SEL 1TB Object Multi Region <1PB FRT 5) \$3,470,45 31% 31% 31% \$2 394 61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 15-5-OBJ-SNG-1PB 15-5-OBJ-SNG-1TB .1TB Object Single Region >1PB FRT 5Y SEL 1TB Object Single Region <1PB FRT 5Y \$1,734,55 \$0.00 FACTION \$1,196,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 16G-ER-BR2 SEL-SFP+.16/8/4GFC.1550nm.SM.40km.13dB \$4.858.46 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-ER-D210-BR2 16G-ER-D220-BR2 SEL-SFP+,16/8/4Gbps,FC,D9210,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9220,13dB,40km \$4,858.46 \$4,858.46 31% 31% \$3,352.34 \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SMARTOPTICS 16G-ER-D230-BR2 SEL-SFP+.16/8/4Gbps.FC.D9230.13dB.40km \$4.858.46 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-FR-D240-BR2 SEL-SEP+ 16/8/4Ghps EC D9240 13dB 40km \$4.858.46 31% 31% \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTORTICS 16G-ER-D250-BR2 16G-ER-D260-BR2 SEL-SFP+,16/8/4Gbps,FC,D9250,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9250,13dB,40km \$4,858.46 \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SMARTOPTICS \$4,858.46 31% 31% \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 16G-FR-D270-BR2 SEL-SEP+ 16/8/4Gbps EC D9270 13dB 40km \$4,858.46 \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS \$4,858.46 \$4,858.46 \$3,352.34 \$3,352.34 16G-FR-D280-BR3 SEL-SFP+.16/8/4Gbps.FC.D9280.13dB.40kn 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SEL-SFP+,16/8/4Gbps,FC,D9290,13dB,40km

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ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 16G-ER-D300-BR2 SEL-SFP+.16/8/4Gbps.FC.D9300.13dB.40km \$4.858.46 \$3,352,34 \$0.00 \$0.00 \$0.00 SMARTOPTICS \$0.00 16G-FR-D310-BR2 SEL-SEP+ 16/8/4Ghps EC D0310 13dB 40km \$4.858.46 31% \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SEL-SFP+,16/8/4Gbps,FC,D9320,13dB,40km \$3,352.34 SMARTOPTICS 31% 31% 16G-ER-D330-BR2 SEL-SFP+,16/8/4Gbps,FC,D9330,13dB,40km \$4,858.46 \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-FR-D340-RR3 SEL-SEP+ 16/8/4Ghps EC D0340 13dB 40km \$4.858.46 31% 31% \$3.352.34 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-ER-D350-BR2 SEL-SFP+.16/8/4Gbps.FC.D9350.13dB.40km \$4,858.46 \$3.352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 16G-ER-D360-BR2 SEL-SFP+,16/8/4Gbps,FC,D9360,13dB,40km \$4,858.46 31% 31% \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 1-CC-ASED SEL 1TB SED Archive-USA-1Yr \$459.82 \$317.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-ASED-B SEL SED Bundle Archive-USA-1Yr SEL 1TB SED Archive (Small)-USA-1Yr \$500.73 31% 31% \$345.50 \$580.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-ASMSED 1-CC-ASMSED-B SEL SED Bundle Archive (Small)-USA-1Yr \$1,109.45 31% 31% \$765.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-ASO SEL 1TB ScaleOut Archive-USA-1Yr \$385.91 \$266.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-ASO-B 1-CC-ASSO SEL ScaleOut Bundle Archive-USA-1Yr SEL 1TB ScaleOut Archive(Small)-USA 1Y 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$475.79 \$689.55 1-CC-ASSO-B SEL ScaleOut Bundle Archy (Small)-USA 1Y \$985.20 31% 31% 31% \$679.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-BE-B SEL 1TB Block Elite-USA-1Yr SEL Block Bundle Elite-USA-1Yr \$7,768.64 \$10,933.09 \$5,360.36 \$7,543.83 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 FACTION \$0.00 \$0.00 1-CC-BP SEL 1TB Block Premier-USA-1Yr \$2,997.82 31% \$2.068.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-BP-B 1-CC-BS SEL Block Bundle Premier-USA-1Yr SEL 1TB Block Standard-USA-1Yr \$6,181.69 \$866.18 \$4,265.37 \$597.66 FACTION 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 1-CC-BS-B SEL Block Bundle Standard-USA-1Yr \$1,708,91 31% \$1,179,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-BT SEL 1TB Block Turbo-USA-1Yr \$15,991,41 31% 31% \$11.034.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-BT-B SEL Block Bundle Turbo-USA-1Yr \$19,406.14 \$13,390,24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB SED Elite-USA-1Yr 1-CC-ESED \$6,809.45 31% 31% \$4,698.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-ESED-B SEL SED Bundle Elite-USA-1Yr \$8,825.18 \$6,089.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-ESO SEL 1TB ScaleOut Elite-USA-1Y \$4 975 94 31% 31% \$3,433,40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-ESO-B SEL ScaleOut Bundle Elite-USA-1Y \$4,984.20 1-CC-ESSO SEL 1TB ScaleOut Elite (Small)-USA 11 \$9,370.64 31% 31% \$6,465.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-ESSO-B SEL ScaleOut Bundle Elite (Small)-USA 1Y \$12 416 18 \$8 567 16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-FE-B SEL 1TB File Elite-USA-1Yr SEL File Bundle Elite-USA-1Yr \$7,770.00 \$10,933.09 31% 31% \$5,361.30 \$7,543.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 1-CC-FP SEL 1TB File Premier-USA-1Yr \$2 997 82 \$2,068.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL File Bundle Premier-USA-1Yr SEL 1TB File Standard-USA-1Yr 1-CC-FP-B \$6,181.69 \$4,265.37 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-FS FACTION \$597.66 \$1,179.33 \$0.00 \$0.00 \$866.18 \$1,709.18 1-CC-FS-B SEL File Bundle Standard-USA-1Y \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-PSED 1-CC-PSED-B SEL 1TB SED Premier-USA-1Yr SEL SED Bundle Premier-USA-1Yr \$1,285.85 \$1,910.99 \$1,863.55 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 1-CC-PSO SEL 1TB ScaleOut Premier-USA-1Yr \$1.518.14 31% \$1,047.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-PSO-B SEL ScaleOut Bundle Premier-USA-1Yr \$2,486.65 31% \$1,715,79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-SSED 1-CC-SSED-B SEL 1TB SED Standard-USA-1Yr 31% 31% \$1,114.04 \$1,053.82 \$0.00 \$0.00 FACTION \$1,614.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL SED Bundle Standard-USA-1Y \$1,527.27 \$0.00 \$0.00 1-CC-SSO SEL 1TB ScaleOut Standard-USA-1Yr \$1,356,82 31% 31% \$936.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CC-SSO-B SEL ScaleOut Bundle Standard-USA-1Yr \$1,316.47 \$908.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CREDIT-UNIT SEL Faction Credit Unit SEL CyberRecov-CyberSenseESXiHost-1Y-USA 31% \$188.18 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$272.73 \$0.00 \$0.00 \$0.00 1-CYREC-CS \$114,501.61 \$79,006.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CYREC-MS SEL CyberRecov-ManagementESXiHost-1Y-USA SEL Faction CyberResil-CyberSense-1Y-USA SEL Faction CyberResil-MgmtServer-1Y-USA \$70 060 30 31% 31% 31% \$55 178 88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-CYRES-CS 1-CYRES-MS \$89,590.91 \$28,800.00 \$61,817.73 \$19,872.00 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 1-DD-69-B SEL Ded DD 6900 Bundle - USA - 1vr \$3,348,00 31% 31% 31% \$2,310.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-DD-69-9 SEL 48TB Ded DD 6900 add-on - USA - 1yr SEL Ded DD 9400 Bundle - USA - 1yr \$2,678.45 \$3,236.45 \$1,848.13 \$2,233.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-DD-94-B FACTION \$0.00 \$0.00 1-DD-94-S SEL 96TB Ded DD 9400 add-on - USA - 1v \$2,566,91 31% \$1,771.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL Ded DD 9900 Bundle - USA - 1yr SEL 384TB Ded DD 9900 add-on - USA - 1yr \$2,566.91 \$2,232.00 \$0.00 \$0.00 \$0.00 \$0.00 1-DD-99-B 31% 31% \$1 771 17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 1-DD-MT-B SEL Data Domain Base Bundle - USA - 1vr \$3,236,45 \$2,233,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-DD-MT-S SEL 1TB Data Domain Base - USA - 1vr \$2,790.00 31% \$1,925,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-ECS-REP 1-ECS-REP-B SEL Add'I 400TB ECSOffsiteScaling USA 1Y SEL 1100TB ECS Offsite Base Bund USA 1Y \$268.15 \$268.15 \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$185.02 \$0.00 \$0.00 FACTION \$0.00 \$0.00 1-FCTN-BLOC SEL Faction Bloc - 1Yr - USA \$30.303.02 31% 31% \$20,909.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-MCN-100G SEL 100Gbps MultiCloud Network USA - 1Y \$383,435,06 \$264 570 10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$34,561.19 \$0.00 1-MCN-10G SEL 10Gbps MultiCloud Network USA - 1Y \$50,088.68 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-MCN-1G SEL 1Gbps MultiCloud Network USA - 1Y \$5,130.68 \$3,540.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-MCN-2G SEL 2Gbps MultiCloud Network USA - 1Yr SEL 40Gbps MultiCloud Network USA - 1Y \$10.261.36 31% 31% \$7,080,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$133,540.21 \$17,700.85 1-MCN-40G \$193,536.53 \$0.00 \$0.00 1-MCN-5G SEL 5Gbps MultiCloud Network USA - 1Y \$25,653.41 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-MCN-80G SEL 80Gbps MultiCloud Network USA-1Y \$383 435 06 \$264 570 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-OBJ-MLT-1PB 1-OBJ-MLT-1TB SEL 1TB Object Multi Region >1PB USA 1Y SEL 1TB Object Multi Region <1PB USA 1Y \$536.18 \$603.55 \$369.96 \$416.45 FACTION 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 1-OBJ-SNG-1PB SEL 1TB Object Single Region >1PB USA 1Y \$268.09 31% 31% 31% 31% \$184.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1-OBJ-SNG-1TB SEL 1TB Object Single Region <1PB USA 1Y SEL Catalog/Data Mgmt Starter for ENT \$301.64 \$208.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 1YR-ENT-BUNDLE \$26,538.46 \$0.00 \$0.00 INDEX ENGINES INDEX ENGINES \$38,461.54 SEL Primary Data Governance POC for ENT 1YR-ENTGOV-BUNDL \$15,000.00 \$10,350.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 1YR-MM-BUNDLE SEL Catalog/Data Mgmt Starter for MM \$15,384,62 31% \$10.615.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES 1YR-MMGOV-BUNDLE SEL Primary Data Governance POC for MM SEL-SW Virt LDX-E1000V-10TB-VW \$5,000.00 \$31,538.46 31% 31% \$3,450.00 \$21,761.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES VIRTUAL INSTRUMENTS 200-200025 \$0.00 200-200025-CVM SEL SW ESX LDXE-10TB-VW-SSMCONV \$536.92 31% 31% \$370.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200025-SM SEL SW LDYF-1000V-10TR-VW-SSM \$1 564 62 \$1,079.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$45,115.39 \$767.49 200-200069 SEL-SW LG CInt FCS FCS-FCI1-4 \$65,384.62 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$0.00 200-200069-CVM SEL SW C FCS FCI1-4-SSMCONV \$1,112.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$0.00 200-200069-SM SEL SWIC FOS FOS-FOH-4-SSM \$3.243.08 31% 31% \$2 237 73 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 so on VIRTUAL INSTRUMENTS 200-200000 SEL-SW LG CInt iSCSI ISC-10GC1-4 \$42,518.46 \$29,337.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200070-CVM SEL SW C iSCSI 10GC1-4-SSMCONV 31% 31% \$0.00 VIRTUAL INSTRUMENTS \$723.08 \$498.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,454.31 200-200070-SM SEL SW C ISCSUSC-10GC1-4-SSM \$2 107 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL-SW LG Cint SMB2 SMB-10GC2-4 SEL SW C SMB2 10GC2-4-SSMCONV \$42,518.46 \$723.08 \$29,337.74 \$498.93 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 200-200072 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200072 200-200072-CVM 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200072-SM SELSW C SMB2 SMB-10GC2-4-SSM \$2 107 69 \$1 454 31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200073 SEL-SW LG Clot SMB3 SMB-10GC3-6 \$42 518 46 \$29,337.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$498.93 \$1,454.31 \$723.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200073-SM SEL SW C SMB3 SMB-10GC3-4-SSM \$2,107.69 \$0.00 VIRTUAL INSTRUMENTS 200-200075 SEL-SW LG Clnt NESv3 NES-10GC3-4 \$42,518.46 31% 31% 31% \$29,337.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW C NFSv3 10GC3-4-SSMCONV SEL SW C NFSv3 NFS-10GC3-4-SSM VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 200-200075-CVM \$498.93 \$1,454,31 \$0.00 200-200075-SM \$2,107.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200076 SEL-SW LG CInt NFSv4NFS-10GC4-4 \$42.518.46 31% \$29.337.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200076-CVM SEL SW C NFSv410GC4-4-SSMCONV SEL SW C NFSv4NFS-10GC4-4-SSM \$723.08 \$2,107.69 31% 31% \$498.93 \$1,454.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200076-SM VIRTUAL INSTRUMENTS 200-200077 SEL-SW LG CIntNFS41 NFS-10GC41-4 \$42.518.46 31% 31% 31% \$29.337.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200077-CVM SEL SW CNES41 10GC41-4-SSMCONI \$723.08 \$408.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW CNFS41 103C41-4-SSMCON SEL SW CNFS41 NFS-10GC41-4-SSM SEL-SW LG CInt HTTP HCS-10GC1-4 \$2,107.69 \$42,518.46 200-200077-SM \$1,454.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200078 VIRTUAL INSTRUMENTS 31% 31% \$29,337.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200078-CVM SELSW C 10GC1-4-SSMCONV \$723.08 \$498.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$1,454.31 \$8,379.79 200-200078-SM SEL SW C HTTP-10GC1-4-SSM \$2,107.69 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL-SW LG Cint HTPS HCSS-10GC1-4 VIRTUAL INSTRUMENTS

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ASPO VI PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT PLUS MNT LP PROSUPPORT SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 200-200079-CVM SEL SW C HTTPS-10GC1-4-SSMCONV \$207.69 \$143.3 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200079-SM SEL SWIC HTTPS-10GC1-4-SSM \$603.08 31% \$416.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL-SW LG Clnt Swt OSSWT-10GC1-4 \$12,144.62 31% 31% \$8,379.79 200-200080-CVM SEL SW C Swt OS-10GC1-4-SSMCON\ \$207.69 \$143.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200080-SM SEL SW C Swt OSSWT-10GC1-4-SSM \$603.08 31% 31% \$416.13 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 so on VIRTUAL INSTRUMENTS 200-200084 SEL-SW LG CInt Kerb KER-10GC1-4 \$12,144.62 \$8,379,79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200084-CVN SEL SW C Kerb 10GC1-4-SSMCON\ VIRTUAL INSTRUMENTS \$207.69 31% 31% \$143.3 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200084-SM SEL SW C Kerb KER-10GC1-4-SSN \$603.08 \$416.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200080 SEL-SW LG Cint IPv6 IPV6-10GC1-\$97,200.00 \$67,068.00 \$1,139.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW C IPv6 10GC1-4-SSMCON VIRTUAL INSTRUMENTS 200-200089-SM SEL SW C IPv6 IPV6-10GC1-4-SSM \$4,818.46 31% 31% \$3,324.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200090 SEL-SW LG Clnt ECS ECS-ECI1-8 \$108 923 08 \$75 156 93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW C FCS FCI1-8-SSMCONV SEL SW C FCS FCS-FCI1-8-SSM \$1,852.31 \$5,404.62 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 200-200090-CVM 200-200090-SM 31% 31% \$1,278.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,729.19 200-200091 SEL-SWIG Clnt iSCSUSC-10GC1-8 \$70,880,00 31% 31% 31% \$48 907 20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200091-CVM 200-200091-SM SEL SW C ISCSI 10GC1-8-SSMCONV SEL SW C ISCSI ISC-10GC1-8-SSM VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$1,204.62 \$831.19 \$0.00 \$0.00 \$3,513.85 \$2,424.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200093 SEL-SW LG Clnt SMB2 SMB-10GC2-8 \$70.880.00 31% \$48,907,20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200093-CVM 200-200093-SM SEL SW C SMB2 10GC2-8-SSMCONV SEL SW C SMB2 SMB-10GC2-8-SSM \$1,204.62 \$3,513.85 \$831.19 \$2,424.56 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200094 SEL-SW LG Clnt SMB3 SMB-10GC3-8 \$70.880.00 31% \$48.907.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200094-CVM SEL SW C SMB3 10GC3-8-SSMCONV \$1,204,62 31% 31% \$831.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200094-SM SEL SW C SMB3 SMB-10GC3-8-SSM \$3,513.85 \$2,424.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL-SW LG Clnt NFSv3 NFS-10GC3-8 VIRTUAL INSTRUMENTS 200-200096 \$70,880.00 31% 31% \$48,907.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200096-CVM SEL SW C NFSv3 10GC3-8-SSMCON\ \$1,204.62 \$831.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200096-SM SELSWICNES/3 NES-10GC3-8-SSM \$3.513.85 31% 31% \$2,424.56 \$48,907.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL-SW LG Clnt NFSv4 NFS-10GC4-8 VIRTUAL INSTRUMENTS 200-200097-CVM SEL SW C NFSv4 10GC4-8-SSMCONV \$1,204.62 31% 31% \$831.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200097-SM SEL SW C NESv4 NES-10GC4-8-SSM \$3 513 85 \$2 424 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200098 200-200098-CVM SEL-SW LG CIntNFS41 NFS-10GC41-8 SEL SW CNFS41 10GC41-8-SSMCONV 31% 31% \$48,907.20 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$1,204.62 \$0.00 \$0.00 \$831.19 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 200-200098-SM SELSW CNES41 NES-10GC41-8-SSM \$3 513 85 \$2 424 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$2,424.56 \$48,907.20 \$831.19 \$2,424.56 200-200099 SEL-SW LG Cint HTTP HCS-10GC1-8 \$70,880,00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200099-CVM SEL SW C 10GC1-8-SSMCONV VIRTUAL INSTRUMENTS \$1,204.62 \$0.00 \$0.00 200-200099-SM SEL SW C HTTP-10GC1-8-SSM \$3.513.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL-SW LG CInt HTPS HCSS-10GC1-8 SEL SW C HTTPS-10GC1-8-SSMCONV SEL SW C HTTPS-10GC1-8-SSM \$20,253.85 \$344.62 \$13,975.16 200-200100 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200100-CVM \$0.00 200-200100-SM \$1.004.62 31% \$693.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200101 SEL-SW LG Clnt Swt OSSWT-10GC1-8 \$20,253,85 31% \$13,975,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200101-CVM 200-200101-SM SEL SW C Swt OS-10GC1-8-SSMCON SEL SW C Swt OSSWT-10GC1-8-SSM \$344.62 \$1,004.62 31% 31% \$0.00 \$0.00 \$237.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$693.19 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200105 SEL-SW LG Clnt Kerb KER-10GC1-8 \$20,253,85 31% 31% \$13,975,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200105 200-200105-CVM SEL SW C Kerb 10GC1-8-SSMCONV \$344.62 \$237.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200105-SM SEL SW C Kerb KER-10GC1-8-SSM \$1,004.62 VIRTUAL INSTRUMENTS 31% 31% \$0.00 \$0.00 \$0.00 \$693.19 \$0.00 \$0.00 \$0.00 \$0.00 200-200110 SEL-SW LG CInt IPv6 IPV6-10GC1-8 \$162,000.00 \$111,780.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200110-CVM SEL SWICLIPHS 10GC1-8-SSMCONN \$2.752.31 31% 31% 31% \$1,800,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200110-CV 200-200110-SM 200-200111 SEL SW C IPV6 10GC1-8-SSM SEL-SW LDX-E Mgmt 2P LDXE-APP02 \$8,029.23 \$43,538.46 \$5,540.17 \$30,041.54 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200111-CVM SELSW WW 2P LDXE-APP02-SSMCONV \$741.54 31% 31% 31% \$511.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200111-SM 200-200112 SEL SW WW Mgmt 2P LDXE-APP02-SSM SEL-SW LDX-E Mgmt 4P LDXE-APP04 \$2,163.08 \$65,384.62 \$1,492.53 \$45,115.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$0.00 VIRTUAL INSTRUMENTS \$0.00 \$0.00 200-200112-CVM SEL SW WW 4P LDXE-APP04-SSMCONV \$1,112,31 31% \$767.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200112-SM 200-200113 SEL SW WW Mgmt 4P LDXE-APP04-SSM SEL-SW LDX-E Mgmt 8P LDXE-APP08 \$2,237.73 \$75,156.93 \$0.00 \$0.00 \$0.00 \$0.00 \$3 243 08 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200113-CVM SEL SW WW 8P LDXE-APP08-SSMCONV \$1.852.31 31% \$1,278.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200113-SM SEL SW WW Mamt 8P LDXE-APP08-SSM \$5,404,62 31% \$3,729,19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200305 200-200398 SEL-HW LDX LoadGenA LDX-6204-32G SEL-SW LG Cint FCS FCS-FCI2-4 \$180,000.00 \$82,769.23 \$124,200.00 \$57,110.77 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200398-CVM SEL SW C FCS FCI2-4-SSMCONV \$1,409,23 31% \$972.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200000-0V SEL SW C FCS FCS-FC12-4-SSM \$4 100 23 31% \$2.835.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL-HW WL Gen 7104-40G \$0.00 200-200419 \$230,923.08 31% 31% \$159,336.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL-SW LG Clnt iSCSI ISC-40GC1-4 200-200430 \$102,333.85 \$70,610.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200430-CVM SEL SWIC ISCSI 40GC1-4-SSMCONI \$1,738.46 \$5,072.31 31% \$1 100 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200430-SM SEL SW C ISCSI ISC-40GC1-4-SSM \$3,499.89 VIRTUAL INSTRUMENTS 200-200432 SEL-SW LG Clnt SMB2 SMB-40GC2-4 \$102,333.85 31% 31% \$70,610.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200432-CVM SEL SW C SMB2 40GC2-4-SSMCONV \$1 738 46 \$1 199 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200432-SM 200-200433 SEL SW C SMB2 SMB-40GC2-4-SSM SEL-SW LG Cint SMB3 SMB-40GC3-4 \$5,072.31 \$102,333.85 \$3,499.89 \$70,610.36 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200433-CVM SELSW C SMB3 40GC3-4-SSMCONV \$1 738 46 31% 31% \$1 199 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200433-SM SELSW C SMB3 SMB-40GC3-4-SSM \$5,072,31 \$3,499.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200435 SEL-SW LG Cint NFSv3 NFS-40GC3-4 \$102,333.85 \$70,610.36 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 31% 200-200435-CVM SEL SW C NFSv3 40GC3-4-SSMCONV \$1,738,46 \$1,199,54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200435-SM SEL SW C NFSv3 NFS-40GC3-4-SSM \$5.072.31 31% \$3,499,89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200437 200-200437-CVM SEL-SW LG CInt NFSv4 NFS-40GC4-4 SEL SW C NFSv4 40GC4-4-SSMCONV \$102,333.85 \$1,738.46 31% 31% \$70,610.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 200-200437-SM SEL SW C NFSv4 NFS-40GC4-4-SSM \$5.072.31 31% 31% \$3,499.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200438 SEL-SWILG Clot NES41 NES-40GC41. \$102 333 85 \$70,610,36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200438-CVM SEL SW C NFS41 40GC41-4-SSMCON \$1,738.46 31% 31% \$1,199.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$0.00 \$0.00 SEL SW C NFS41 NFS-40GC41-4-SSM 200-200438-SM \$5,072.31 \$3,499.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200430 SEL-SWIG Clot HTTP HCS-40GC1-4 \$102 333 85 31% 31% \$70,610,36 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 so on VIRTUAL INSTRUMENTS SEL SW C 40GC1-4-SSMCONV SEL SW C HTTP-40GC1-4-SSM 200-200439-CVM \$1,738.46 \$1,199.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200439-SM 31% 31% VIRTUAL INSTRUMENTS \$5,072.31 \$3,499.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200440 SEL-SWIG Clnt HTTPS-40GC1-4 \$29 243 08 \$20 177 73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$496.92 \$1,450.77 200-200440-CVM 200-200440-SM SEL SW C HTTPS-40GC1-4-SSMCONV SEL SW C HTTPS-40GC1-4-SSM \$342.87 \$1,001.03 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200441 SEL-SW LG Clnt Swt OSSWT-40GC1-4 \$29 243 08 \$20 177 73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200441-CVM SEL SW C Swt OS-40GC1-4-SSMCON \$496.92 \$342.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW C Swt OSSWT-40GC1-4-SSM \$1,450.77 \$1,001.03 \$20,177.73 \$0.00 \$0.00 \$0.00 200-200445 SEL-SW LG Clnt Kerb KER-40GC1-4 \$29,243,08 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$496.92 \$1,450.77 \$233,876.92 200-200445-CVM SEL SW C Kerb 40GC1-4-SSMCONV 31% 31% \$342.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW C Kerb KER-40GC1-4-SSM SEL-SW LG Cint IPv6 IPv6-40GC1-4 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 200-200445-SM 31% \$161,375.07 \$0.00 200-200450 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200450-CVM SEL SW C IPv6 40GC1-4-SSMCON\ \$3,972,31 31% \$2,740.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200450-SM SEL SW C IPv6 IPv6-40GC1-4-SSM SEL HW WL Gen 7104-25G \$11,592.31 31% 31% \$7,998.69 \$124,200.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200482 \$180,000.00 \$0.00 200-200487 SEL SW LG CInt iSCSI ISC-25GC1-4 \$79,753,85 31% \$55,030,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200487-CVM SEL SWIC ISCSI 25GC1-4-SSMCONI \$1 355 38 31% 31% \$035.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW C ISCSI 25GC 1-4-SSMCONV SEL SW C ISCSI ISC-25GC1-4-SSM SEL SW LG CInt SMB2 SMB-25GC2-4 200-200487-SM \$3,953.85 \$2,728.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200489 VIRTUAL INSTRUMENTS \$79,753.85 31% 31% \$55,030.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200489-CVM SEL SW C SMB2 25GC2-4-SSMCONV \$1 355 38 \$935.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200489-SM \$3,953.85 \$79,753.85 \$2,728.16 \$55,030.16 SELSWICSMR2SMR-25GC2-4-SSM 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS

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ASPO VI PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE PROSUPPORT PLUS MNT LP WTY UPG BASIC TO PS ENH LP PROSUPPORT SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 200-200490-CVM SEL SW C SMB3 25GC3-4-SSMCONV \$1,355,38 \$935.21 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200490-SM SELSWICSMR3 SMR-25GC3-4-SSM \$3,053,85 31% \$2 728 16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW LG Cint NFSv3 NFS-25GC3-4 \$79,753.85 \$55,030.16 31% 31% 200-200492-CVM SEL SW C NFSv3 25GC3-4-SSMCON\ \$1,355.38 \$935.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200492-SM SEL SW C NES/3 NES-25GC3-4-SSM \$3,053,85 31% 31% \$2 728 16 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 so on VIRTUAL INSTRUMENTS 200-200402 SEL SW LG CInt NFSv4 NFS-25GC4-4 \$79,753.85 \$55,030.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW C NFSv4 25GC4-4-SSMCONV VIRTUAL INSTRUMENTS 200-200493-CVN \$1,355.38 31% 31% \$935.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2,728.16 200-200493-SM SEL SW C NFSv4 NFS-25GC4-4-SSM \$3,953.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200494 SEL SW LG CInt NFS41 NFS-25GC41-4 \$79,753.85 31% 31% \$55,030.16 \$935.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW C NFS41 25GC41-4-SSMCON\ \$1,355.38 VIRTUAL INSTRUMENTS 200-200494-SM SEL SW C NFS41 NFS-25GC41-4-SSM \$3,953.85 31% 31% \$2,728.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200495 SEL SW LG Clnt HTTP HCS-25GC1-4 \$79 753 85 \$55,030,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200495-CVM 200-200495-SM SEL SW C 25GC1-4-SSMCONV SEL SW C HTTP-25GC1-4-SSM \$1,355.38 \$3,953.85 \$935.21 \$2,728.16 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200496 SELSWIG CIRCHTTPS HCSS-25GC1-6 \$22,929.23 31% 31% 31% \$15.821.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200496-CVM 200-200496-SM SEL SW C HTTPS-25GC1-4-SSMCONV SEL SW C HTTPS-25GC1-4-SSM \$390.77 \$1,136.92 \$269.63 \$784.47 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200497 SEL SW LG Clnt Swt OSSWT-25GC1-4 \$22,929,23 31% \$15.821.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200497-CVM 200-200497-SM SEL SW C OS-25GC1-4-SSMCONV SEL SW C OSSWT-25GC1-4-SSM \$390.77 \$1,136.92 \$269.63 \$784.47 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200501 SEL SW LG CInt Kerb KER-25GC1-4 \$22,929,23 31% \$15.821.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200501-CVM SEL SW C Kerb 25GC1-4-SSMCONV \$390.77 31% 31% \$269.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200501-SM SEL SW C Kerb KER-25GC1-4-SSN \$1,136,92 \$784.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW LG CInt IPv6 IPV6-25GC1-4 \$182,436.92 VIRTUAL INSTRUMENTS 200-200506 31% 31% \$125,881.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200506-CVM SEL SW C IPv6 25GC1-4-SSMCON\ \$3,098.46 \$2,137.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200506-SM SEL SW C IPv6 IPv6-25GC1-4-SSM \$9,043,08 31% 31% \$6 230 73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$44,690.7 VIRTUAL INSTRU 200-200520 SEL HW WL Gen 7104-10G \$95,846.15 31% 31% \$66,133.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200521 SEL HW WI Gen 7108-10G \$159,846,15 \$110 293 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL HW WL Gen 6204-16G SEL HW WL Gen 6208-16G \$147,538.46 31% 31% \$101,801.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 200-200523 \$246,000.00 \$0.00 \$0.00 \$169,740.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 200-200524 SEL HW WI Gen U2022-10G-16EC \$156 461 54 \$107 958 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$179,930.77 \$59,764.61 200-200525 SEL HW WI Gen U2044-10G-16EC \$260 769 23 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW BN PROT 10G-2 \$86,615.38 VIRTUAL INSTRUMENTS \$0.00 200-20052 200-200527 SEL SW BN PROT 10G-4 \$129.846.15 \$89.593.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW BN PROT 10G-4-SSMCONV SEL SW BN PROT 10G-4-SSM \$2,207.69 \$6,440.00 \$1,523.31 \$4,443.60 200-200527-CVM \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$0.00 200-200528 SEL SW BN PROT 10G-8 \$194,769,23 31% \$134,390,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200528-CVM SEL SW BN PROT 10G-8-SSMCONV \$3,310,77 31% \$2,284,43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200528-SM SEL SW BN PROT 10G-8-SSM SEL SW BN PROT 25G-4 \$9,660.00 \$243,692.31 31% 31% \$6,665.40 \$168,147.69 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200529 \$0.00 VIRTUAL INSTRUMENTS 200-200529-CVM SEL SW BN PROT 25G-4-SSMCONV \$4,140,00 31% 31% \$2.856.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200529-SM SEL SW BN PROT 25G-4-SSM \$12.081.54 \$8 336 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW BN PROT 40G-2 \$144,369.23 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200530 \$209,230.77 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL SW BN PROT 40G-2-SSMCONV 200-200530-CVM \$3,555.38 \$2,453.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200530-SM SELSW BN PROT 40G-2-SSM \$10,376.02 31% 31% 31% \$7 160 07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200530-SM 200-200531 200-200531-CVM SEL SW BN PROT 40G-2-SSM SEL SW BN PROT 40G-4 SEL SW BN PROT 40G-4-SSMCONV \$314,000.00 \$5,333.85 \$216,660.00 \$3,680.36 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200531-SM SELSW BN PROT 40G-4-SSM \$15 564 62 31% 31% 31% \$10,739,59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200545 200-200545-CVM SEL SW CLS3P-10GC1-4 \$24,290.77 \$413.85 \$16,760.63 \$285.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW CI S3P-10GC1-4-SSMCONV VIRTUAL INSTRUMENTS \$0.00 \$0.00 200-200545-SM SEL SW C S3P-10GC1-4-SSM \$1,204,62 31% \$831.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL SW CI S3P-10GC1-8 SEL SW CI S3P-10GC1-8-SSMCONV 31% 31% 31% 31% 31% \$27,950.31 \$475.57 \$0.00 \$0.00 \$0.00 \$0.00 200-200546 \$40 507 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200546-CVM \$2.007.69 200-200546-SM SEL SW C S3P-10GC1-8-SSM \$1,385,31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200566 SEL SW CI S3P-40GC1-4 \$58,486,15 \$40,355,44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200566-CVM 200-200566-SM SEL SW CI S3P-40GC1-4-SSMCONV SEL SW CI S3P-40GC1-4-SSM \$993.85 \$2,900.00 \$685.76 \$2,001.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 200-200567 SEL SW CI S3P-25GC1-4 \$45,858,46 31% 31% \$31.642.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200567-CVM SEL SW CLS3P-25GC1-4-SSMCONV \$780.00 \$538.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS \$0.00 200-200567-SM SEL SW C S3P-25GC1-4-SSM \$2,273.85 31% 31% \$1,568.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200585 SEL SW WW SB-APP04 \$108,923.08 \$75,156.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200585-CVM SEL SW WW SR-APPNA-SSMCON \$1,852.31 \$5,404.62 31% 31% \$1 278 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200585-SM SEL SW WW SB-APP04-SSM \$3,729.19 \$0.00 VIRTUAL INSTRUMENTS 200-200586 SEL HW SBWLG VLF25604-32G \$180,000.00 31% 31% \$124,200.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200594 SEL SW BN PROT V5Plus \$70,923,08 \$48,936,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 200-200600-SM 2063-LIC SEL AS StackPlay Eng P25 SSM SEL HZ-PRA50-STD100-UG-F \$2,230.77 \$13,750.00 \$1,539.23 \$9,487.50 VIRTUAL INSTRUMENTS CARAHSOFT 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 2063-LIC-L1 SEL HZ-PRA50STD100UGE-L1 \$13,063,00 31% 31% 31% 31% \$9 013 47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 2063-LIC-L2 SEL HZ-PRA50STD100UGE-L2 \$12 788 00 \$8,823.72 \$8,538.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 2063-LIC-L3 SEL HZ-PRA50STD100UGF-L3 \$12,375.00 \$0.00 \$0.00 CARAHSOFT SEL HZ-PRA50STD100UGF-L4 2063-LIC-L4 \$11.963.00 \$8,254,47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 2063-LIC-L5 SEL HZ-PRA50STD100UGF-L5 \$11,413,00 31% \$7,874.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 210-AEDP 210-AEDR SEL S3048-ON, PSU to IO, 1xAC PSU, OS9 SEL S3048-ON, PSU to IO 1xAC PSU OS9 TAA \$8,452.50 \$8,452.50 31% 31% \$5,832.23 \$5,832.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING DELL NETWORKING 210-ALSR SEL S4148F-ON, PSU to IO , 2 PSU, OS10 \$21,696,15 31% 31% \$14,970,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 210-41.55 SEL S4148F-ON, PSU to IO 2 PSU OS10 TAA \$21,606,15 \$14,970.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL S4148T-ON, PSU to IO, 2 PSU, OS10 TAA SEL S4148T-ON, PSU to IO, 2 PSU, OS10 SEL S4148T-ON, PSU to IO 2 PSU OS10 TAA 210-ALSV \$21,433.36 31% 31% \$14,789.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING \$0.00 210-ALSV \$21,433.36 \$14,789.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING \$0.00 210-ALTE SEL S4128F-ON PSLLto IO 2 PSLL OS10 \$13,003,05 31% 31% \$9.593.10 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 so on DELL NETWORKING SEL S4128F-ON, PSU to IO 2 PSU OS10 TAA SEL S4128F-ON, PSU to IO 2 PSU, OS10 TAA 210-ALTG \$13,903.05 \$9,593.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 31% 31% \$10,404.54 \$0.00 \$0.00 DELL NETWORKING 210-ALTI \$15,079.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 210-ALT.I SEL S4128T-ON PSU to IO 2 PSU OS10 TAA \$15,079,05 \$10 404 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 210-AOYS 210-AOYZ SEL S4112F-ON, PSU to IO, 2xAC PSU, OS10 SEL S4112F-ON, PSU to IO, 2xAC PSU OS10 TAA \$11,060.70 \$11,060.70 \$7,631.88 \$7,631.88 DELL NETWORKING DELL NETWORKING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 210-AOZC SEL S4112T-ON PSU to IO 2xAC PSU OS10 \$11 159 00 31% 31% \$7 699 71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 210-AOZE SEL S4112T-ON PSUItoIO 2xAC PSU OS10 TAA \$11 159 00 \$7 699 71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL S5248F-ON, PSU to IO, 2 PSU, OS10 SEL S5248F-ON, PSU to IO 2 PSU OS10 TAA 210-APFB 31% 31% \$19,028.28 \$21,593.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 210-APFC \$31,294,49 \$0.00 DELL NETWORKING 210-APGE SEL 79264F-ON PSU to IO 2xAC PSU OS10 \$52 020 00 31% 31% \$35,893,80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL Z9264F-ON PSUtoIO 2xAC PSU OS10 TAA SEL S5296F-ON, PSU to IO, 2 PSU, OS10 DELL NETWORKING DELL NETWORKING 210-APGG \$57,450.00 \$39,640.50 210-APHG 31% \$25,371,99 \$0.00 \$36,771.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 210-APHI SEL S5296F-ON. PSU to IO 2 PSU OS10 TAA \$42,463,81 31% \$29,300,03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 210-APHL 210-APHN SEL S5232F-ON PSUtoIO 2xAC PSU OS10 TAA SEL S5232F-ON, PSU to IO, 2xAC PSU, OS10 \$40,780.79 \$35,720.40 31% 31% \$28,138.75 \$24,647.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING DELL NETWORKING 210-APHT SEL S5224F-ON. PSU to IO. 2 PSU. OS10 \$15.912.00 31% \$10.979.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 210-APHI I SEL S5224F-ON PSLLto IO 2 PSLLOS10 TAA \$20,367,36 31% 31% \$14,053,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL S5212F-ON, PSU to IO 2 PSU, OS10 TAA SEL S5212F-ON, PSU to IO 2 PSU, OS10 SEL S5212F-ON, PSU to IO 2 PSU OS10 TAA \$11,120.00 \$13,107.00 210-APHZ \$7,672.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 210-APIB 31% 31% \$9,043.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 250DW 1PRSS2 SEL SS renew DW250users 1DA Probe 50SL \$3,462,00 \$2 388 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DW250user 1DA Probe 50SL SS + Sup1y SEL SS+Sup renew DW250 1DA Probe 50SL \$24,240.00 \$4,617.00 \$16,725.60 \$3,185.73 250DW1PRSSE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS

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NVP LEVEL : IASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS 25DW 1PRSS2 SEL SS renewal DW25users 1 DA Probe 50SL \$1,292,00 \$891.48 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 25DW 1PRSSP SEL DW25user 1DA Probe 50SL SS Sun 1vr \$9 123 00 31% \$6 204 87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL SS Sup + renew DW25 1 DA Probe 50SL \$1,711.00 31% 31% \$1,180.59 VARONIS 300-000004-SM SEL AS CW CostMgmt SSM \$18.46 \$12.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRU 30DAY-CC-PROMO SEL JE Workshop 30 Day Single Serve \$0.00 31% 31% 31% 31% \$0.00 \$3.45 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES SEL: CORD,PWR,N5-15 C13,18AWG,6FT SEL-SFP28,32/16/8/Gbps,FC,D9210,7dB,10km \$5.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 32G-IR-D210-BR SMARTOPTICS \$6,146.15 \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 32G-IR-D220-BR SEL-SFP28,32/16/8/Gbps,FC,D9220,7dB,10km \$6,146.15 \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 32G-IR-D230-BB SEL-SFP28,32/16/8/Gbps,FC,D9230,7dB,10km SEL-SFP28,32/16/8/Gbps,FC,D9240,7dB,10km \$6,146,15 31% 31% \$4,240.84 \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 32G-IR-D240-BR SMARTOPTICS 32G-IR-D250-BR SEL-SFP28,32/16/8/Gbps,FC,D9250,7dB,10km \$6,146.15 31% 31% \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 32G-IR-D260-BB SEL-SEP28 32/16/8/Gbps EC D9260 7dB 10km \$6 146 15 \$4 240 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 32G-IR-D270-BR 32G-IR-D280-BR SEL-SFP28,32/16/8/Gbps,FC,D9270,7dB,10km SEL-SFP28,32/16/8/Gbps,FC,D9280,7dB,10km \$4,240.84 \$4,240.84 SMARTOPTICS SMARTOPTICS \$6,146.15 \$6,146.15 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 32G-IR-D290-BB SEL-SEP28 32/16/8/Gbps EC D9290 7dB 10km \$6 146 15 31% 31% 31% \$4 240 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 32G-IR-D300-BR 32G-IR-D310-BR SEL-SFP28,32/16/8/Gbps,FC,D9300,7dB,10km SEL-SFP28,32/16/8/Gbps,FC,D9310,7dB,10km \$4,240.84 SMARTOPTICS SMARTOPTICS \$6,146.15 \$0.00 \$0.00 \$0.00 \$0.00 \$6,146.15 \$0.00 \$0.00 32G-IR-D320-BR SEL-SFP28.32/16/8/Gbps.FC.D9320.7dB.10km \$6,146,15 31% \$4,240,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 32G-IR-D330-BR 32G-IR-D340-BR SEL-SFP28,32/16/8/Gbps,FC,D9330,7dB,10km SEL-SFP28,32/16/8/Gbps,FC,D9340,7dB,10km \$6,146.15 \$6,146.15 \$4,240.84 \$4,240.84 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 32G-IR-D350-BR SEL-SFP28.32/16/8/Gbps.FC.D9350.7dB.10km \$6,146,15 31% 31% 31% \$4,240,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 32G-IR-D360-BR SEL-SFP28.32/16/8/Gbps.FC.D9360.7dB.10km \$6,146,15 \$4,240,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS 3-CC-ASED SEL 1TB SED Archive-USA-3Yr \$1,172,45 \$808.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-ASED-B SEL SED Bundle Archive-USA-3Yr \$0.00 \$1,276.36 31% 31% \$880.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-ASM-PRM SEL Promo SO Bundle Archive (Sm)-USA 3Y \$165,736.61 \$114,358.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-ASMSED SEL 1TB SED Archive (Small)-USA-3Y \$2 145 27 31% 31% \$1,480.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-ASMSED-B SEL SED Bundle Archive (Small)-USA-3Y \$2,829.27 \$1,952.20 3-CC-ASO SEL 1TB ScaleOut Archive-USA-3Yr \$984.27 31% 31% \$679.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-ASO-B SEL ScaleOut Bundle Archive-USA-3Yr \$1 117 64 \$771 17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-ASSO-B 3-CC-ASSO-B SEL 1TB ScaleOut Archy (Small)-USA 3Y SEL ScaleOut Bundle Archy (Small)-USA 3Y \$1,758.36 \$2,512.25 31% 31% \$1,213.27 \$1,733.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 3-CC-BE SEL 1TB Block Flite-USA-3Yr \$19 809 82 \$13,668,78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-BE-B 3-CC-BP SEL Block Bundle Elite-USA-3Yr SEL 1TB Block Premier-USA-3Yr \$27,879.55 \$19,236.89 \$0.00 \$0.00 \$0.00 FACTION FACTION \$7,645.09 \$5,275.1 \$0.00 3-CC-BP-B SEL Block Bundle Premier-USA-3Yr \$15,763,33 \$10.876.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-BS-B SEL 1TB Block Standard-USA-3Yr SEL Block Bundle Standard-USA-3Yr \$2,208.27 \$4,357.64 \$1,523.71 \$3,006.77 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-BT SEL 1TB Block Turbo-USA-3Yr \$40,778,09 31% \$28,136,88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-BT-B SEL Block Bundle Turbo-USA-3Yr \$49,485,66 31% \$34,145,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-ESED-B SEL 1TB SED Elite-USA-3Yr 31% 31% \$11,981.35 \$15,527.82 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$17,364.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL SED Bundle Elite-USA-3Y \$22,504.09 \$0.00 3-CC-ESO SEL 1TB ScaleOut Elite-USA-3Y \$12,688,64 31% 31% \$8,755,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-ESO-B SEL ScaleOut Bundle Elite-USA-3Y \$18,419.86 \$12,709.70 \$16,487.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-ESSO SEL 1TB ScaleOut Elite (Small)-USA 3 \$23,895.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 3-CC-ESSO-E SEL ScaleOut Bundle Elite (Small)-USA 3Y \$31,661.18 \$21,846.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-FF SEL 1TB File Elite-USA-3Yr \$19.813.09 31% 31% 31% \$13.671.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-FE-B 3-CC-FP SEL File Bundle Elite-USA-3Yr SEL 1TB File Premier-USA-3Yr \$27,879.55 \$7,645.09 \$19,236.89 \$5,275.11 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 3-CC-FP-B SEL File Bundle Premier-LISA-3Y \$15,763,33 31% 31% 31% \$10,876.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL File Bundie Premier-USA-3Yr SEL 1TB File Standard-USA-3Yr SEL File Bundle Standard-USA-3Yr SEL 1TB SED Premier-USA-3Yr 3-CC-FS \$2,208.27 \$4,358.45 \$1,523.71 \$3,007.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION FACTION \$0.00 \$0.00 3-CC-PSED \$4,752,00 31% \$3,278,88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-PSED-B 3-CC-PSO SEL SED Bundle Premier-USA-3Yr SEL 1TB ScaleOut Premier-USA-3Y \$7,062.55 \$3,871.26 \$4,873.16 \$2,671.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 31% 3-CC-PSO-B SEL ScaleOut Bundle Premier-USA-3Y \$6,340.96 \$4,375,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-PSO-PRM SEL Promo SO Bundle Premier-USA 3Y \$226,004,46 \$155,943,08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-SSED-B SEL 1TB SED Standard-USA-3Yr \$4,117.09 \$3,894.55 31% 31% \$2,840.79 \$2,687.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL SED Bundle Standard-USA-3Yr \$0.00 \$0.00 \$0.00 3-CC-SSO SEL 1TB ScaleOut Standard-USA-3Yr \$3,460,09 31% 31% \$2,387,46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CC-SSO-B SEL ScaleOut Bundle Standard-USA-3Vr \$3,357.00 \$2,316.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$2,316.33 \$201,465.61 \$153,703.30 31% \$0.00 \$0.00 3-CYREC-CS SEL CyberRecov-CyberSenseESXiHost-3Y-USA \$291,979.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CYREC-MS SEL CyberRecov-ManagementESXiHost-3Y-USA \$222,758.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-CYRES-CS SEL Faction CyberResil-CyberSense-3V-LISA \$228,456.82 31% 31% \$157 635 21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL Faction CyberResil-MgmtServer-3Y-USA SEL Ded DD 6900 Bundle - USA - 3yr 3-CYRES-MS \$259,200.00 \$0.00 3-DD-69-B \$8,537.73 31% 31% \$5,891.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-DD-69-PRM SEL Promo DD 6900 Bundle Standard-USA 3Y \$138 214 29 \$95,367,86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 3-DD-69-S 3-DD-94-B SEL 48TB Ded DD 6900 add-on - USA - 3yr SEL Ded DD 9400 Bundle - USA - 3yr \$6,830.18 \$8,253.00 \$4,712.82 \$5,694.57 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION FACTION 3-DD-94-S SEL 96TB Ded DD 9400 add-on - USA - 3v \$6 545 45 31% 31% 31% 31% \$4 516 36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-DD-99-B SEL Ded DD 9900 Bundle - USA - 3yr SEL 384TB Ded DD 9900 add-on - USA - 3yr \$6 545 45 \$4,516.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$3,927.54 \$0.00 \$0.00 3-DD-MT-B SEL Data Domain Base Bundle - USA - 3vr \$8,253,00 \$5,694.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-DD-MT-S SEL 1TB Data Domain Base - USA - 3vr \$7,114,91 31% \$4,909,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-ECS-REP-B SEL Add'I 400TB ECSOffsiteScaling USA 3Y SEL 1100TB ECS Offsite Base Bund USA 3Y \$804.44 \$804.44 31% 31% \$555.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$555.06 3-FCTN-BLOC SEL Faction Bloc - 3Yr - USA \$59,762,84 31% 31% \$41,236,36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-MCN-100G SEL 100Gbps MultiCloud Network USA - 3Yr \$1 150 305 10 \$793.710.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-MCN-10G SEL 10Gbps MultiCloud Network USA - 3Yr \$150,266.03 31% 31% \$103,683.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-MCN-1G SEL 1Gbps MultiCloud Network USA - 3Yr \$15,392.05 \$10,620.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 31% 31% 31% 31% \$0.00 3-MCN-2G SEL 2Gbps MultiCloud Network USA - 3Yr \$30 784 00 \$21 241 02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$580,609.58 \$76,960.23 3-MCN-40G SEL 40Gbps MultiCloud Network USA - 3Yr \$400,620.61 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 5Gbps MultiCloud Network USA - 3Y \$53,102.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 3-MCN-5G \$0.00 \$0.00 FACTION 3-MCN-80G SEL 80Gbps MultiCloud Network USA-3Y \$1 150 305 19 \$793 710 58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 3-OBJ-MLT-1PB 3-OBJ-MLT-1TB SEL 1TB Object Multi Region >1PB USA 3Y SEL 1TB Object Multi Region <1PB USA 3Y \$1,608.55 \$1,810.64 \$1,109.90 \$1,249.34 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 3-OBJ-SNG-1PB SEL 1TB Object Single Region >1PB USA 3Y \$804.27 \$554.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 11B Ubject Single Region >1PB USA 3Y SEL - QSFP+ - 40G SR4 Attach SEL - 1G XCVR SX Attach 3-OBJ-SNG-1TB \$904.91 \$624.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$872.85 \$172.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 407-BBDB \$250.00 DELL NETWORKING 407-BBEE SEL - 10G XCVR LR - SFP Attach \$1,100.00 31% 31% 31% \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL - 10G XCVR SR Attach SEL - 1G XCVR BaseT RJ45 Attach DELL NETWORKING DELL NETWORKING \$414.0 \$134.00 \$0.00 \$0.00 \$0.00 407-BBEL \$92.46 \$0.00 \$0.00 407-BBOF SEL - 10G XCVR LR - SFP Cus kit \$1,210,00 31% \$834.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 407-BBOR 407-BBOS SEL - 1G XCVR SX Cus Kit SEL - 1G XCVR BaseT RJ45 Cus Ki \$275.00 \$275.00 31% 31% \$189.75 \$189.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING DELL NETWORKING 407-BBOU SEL - 10G XCVR SR Cut Kit \$660.00 31% 31% 31% \$455.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 407-RROV SEL - 10G YCVR ZR 80Km Cuskit \$4.345.00 \$2 008 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL QSFP40 - 40G SR4 Cus Kit SEL - 40G XCVR ESR4 Cus Kit DELL NETWORKING DELL NETWORKING 407-BBOZ \$1,392.00 \$960.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 407-BBPH \$3,410.00 31% 31% \$2,352.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 407-BBRK SEL - 10G XCVR FR 40Km CusKit \$9.350.00 \$6 451 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING \$1,307.55 \$9,142.50 407-RB\/F SEL - 100G XCVR SWDM4 (Duplex) Attach \$1,895.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING

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NVP LEVEL : IASPO VP PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP PROSUPPORT PLUS MNT LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTNI 407-BBVN SEL - 100G XCVR SWDM4 (Duplex) Cus Kit \$2,085,00 \$1,438,65 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 407-RRW SEL - 10G YCVR RoseT R M5 Cus Kit \$561.00 31% \$387.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL - QSFP28 - 100G SR4 NoF Attach \$1,825.00 \$1,259.25 DELL NETWORKING 31% 31% 407-BBW SEL - 10G XCVR BaseT RJ45 Attach \$510.00 \$351.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 407-RRW\ SEL GA673IR - 100G SR4 NoF Cus Kit \$2,008,00 31% 31% \$1 385 53 \$0.00 \$0.00 \$0.00 so oo \$0.00 \$0.00 so on DELL NETWORKING 407-BBXT SEL - 40G XCVR BiDi (Duplex) Cus Kit \$781.00 \$538.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING DELL NETWORKING SEL - 40G XCVR BiDi (Duplex) Attach 407-BBYC \$710.00 31% 31% \$489.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 407-BBYM SEL - 100G XCVR BiDi (Duplex) Cus Ki \$1,995.00 \$1,376.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 407-RRYN SEL - 100G XCVR BiDi (Duplex) Attach \$1,995,00 31% 31% \$1,376.55 \$186.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL S3048 200W AC PSU/IO Cust Kit DELL NETWORKING 456-107-177 VSPEX BLUE Appliance Software=MA \$0.00 31% 31% \$0.00 \$15,810.00 \$15,500.00 \$15,500.00 \$15,500.00 \$0.00 \$0.00 \$15,500.00 VSPEX BLUE SOFTWARE 456-110-028 VSPEX BLUE Appliance Software VLP =IB \$0.00 \$0.00 \$11 295 48 \$11,074,00 \$11,074,00 \$11,074,00 \$0.00 \$11,074,00 VSPEX BLUE SOFTWARE 456-110-292 456-110-293 Secure VM SecVM 1yr Term 25-99=IB Secure VM SecVM 1yr Term 100-499=IB \$143.75 \$117.50 \$132.25 \$108.10 \$132.25 \$108.10 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK CLOUDLINK \$0.00 31% 31% 31% 31% 31% 456-110-294 Secure VM SecVM 1vr Term 500-999=IR \$0.00 \$0.00 \$101.25 \$93.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$93.15 \$71.30 \$327.75 CLOUDLINK Secure VM SecVM 1yr Term 1000+=IB Secure VM SecVM Perpetual 25-99=IB CLOUDLINK 456-110-29 \$0.00 \$77.50 \$0.00 456-110-296 \$356.25 \$327.75 \$0.00 \$0.00 \$0.00 456-110-297 Secure VM SecVM Perpetual 100-499=IB \$0.00 \$0.00 \$293.75 \$270.25 \$0.00 \$0.00 \$0.00 \$0.00 \$270.25 CLOUDLINK Secure VM SecVM Perpetual 500-999=IB Secure VM SecVM Perpetual 1000+=IB 31% 31% 31% 31% 31% 31% \$252.50 \$193.75 \$232.30 \$178.25 \$232.30 \$178.25 456-110-298 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK CLOUDLINK 456-110-957 Secure VM SecVM 1vr Term 25-99=IB \$0.00 \$0.00 \$143.75 \$132.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$132.25 CLOUDLINK 456-110-958 Secure VM SecVM 1vr Term 100-499=IB \$0.00 \$0.00 \$117.50 \$108.10 \$0.00 \$0.00 \$0.00 \$108.10 CLOUDLINK 456-110-959 Secure VM SecVM 1vr Term 500-999=IB \$0.00 \$0.00 \$101.25 \$93.15 \$0.00 \$0.00 \$0.00 \$93.15 \$71.30 CLOUDLINK 456-110-960 Secure VM SecVM 1yr Term 1000+=IB 31% CLOUDLINK \$0.00 \$0.00 \$77.50 \$71.30 \$0.00 \$0.00 \$0.00 \$0.00 456-110-961 Secure VM SecVM Perpetual 25-99=IB \$0.00 \$0.00 \$356.25 \$327.75 \$0.00 \$0.00 \$0.00 \$0.00 \$327.75 CLOUDLINK 456-110-062 Secure VM SecVM Perpetual 100-499=IB \$0.00 31% 31% \$0.00 \$203.75 \$270.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$270.25 CLOUDLINK 456-110-963 Secure VM SecVM Perpetual 500-999=IE \$252.50 \$232.30 CLOUDLINK 31% 31% 31% 31% 31% 456-110-964 Secure VM SecVM Perpetual 1000+=IB \$0.00 \$0.00 \$193.75 \$178.25 \$0.00 \$0.00 \$0.00 \$0.00 \$178.25 CLOUDLINK 456-111-342 Secure VM SecVM 1vr Term 25-99=IB \$0.00 \$0.00 \$143.75 \$132.25 \$0.00 \$0.00 \$0.00 \$132.25 CLOUDLINK 456-111-343 456-111-344 Secure VM SecVM 1yr Term 100-499=IB Secure VM SecVM 1yr Term 500-999=IB \$0.00 \$0.00 \$0.00 \$0.00 \$108.10 \$93.15 CLOUDLINK \$93.15 \$0.00 \$0.00 \$101.25 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 456-111-345 Secure VM SecVM 1vr Term 1000+=IB \$0.00 \$0.00 \$0.00 \$0.00 \$77.50 \$71.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$71.30 CLOUDLINK Secure VM SecVM Perpetual 25-99=IB Secure VM SecVM Perpetual 100-499=IB \$327.75 \$270.25 \$327.75 \$270.25 456-111-346 \$0.00 \$356.25 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-111-347 \$293.75 \$0.00 CLOUDLINK \$0.00 456-111-348 Secure VM SecVM Perpetual 500-999=IB \$0.00 \$0.00 \$252.50 \$232.30 \$0.00 \$0.00 \$232.30 CLOUDLINK Secure VM SecVM Perpetual 1000+=IB HCIA NP VSOM E+ 1CPU=IG \$178.25 \$1,066.89 \$178.25 \$1,066.89 456-111-349 \$0.00 \$0.00 31% 31% 31% \$0.00 \$0.00 \$193.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK \$938.86 456-111-478 HCIA NP VSPH E+ 1CPU=IG \$0.00 \$0.00 \$916.28 \$848.41 \$746.60 \$0.00 \$0.00 \$0.00 \$848.41 VXRAIL SOFTWARE 456-111-479 HCIA NP VSPH STD 1CPU=IG \$0.00 31% \$0.00 \$260.86 \$241.54 \$212.55 \$0.00 \$0.00 \$0.00 \$241.54 VXRAIL SOFTWARE 456-111-480 456-111-481 HCIA NP VSPH ROBO ADV 25VM=IB HCIA NP VSPH ROBO STD 25VM=IB 31% 31% \$0.00 \$0.00 \$1,179.77 \$0.00 \$0.00 \$1,092.38 \$728.25 VXRAIL SOFTWARE VXRAIL SOFTWARE \$0.00 \$1,092.38 \$0.00 \$0.00 \$786.51 \$728.25 \$640.86 456-111-482 HCIA NP VSPH DSKTP 100VM=IB \$0.00 31% 31% \$0.00 \$2.097.36 \$1.942.00 \$1,708,96 \$0.00 \$0.00 \$0.00 \$1.942.00 VXRAIL SOFTWARE 456-111-483 HCIA NP UPG VSPH E+ TO VSOM E+ 1CPU=IG \$961.00 \$663.00 \$250.55 \$240.32 \$211.48 \$0.00 \$0.00 \$0.00 \$240.32 VXRAII SOFTWARE 456-111-484 HCIA NP UPG VSPH STD TO VSOM E+ 1CPU=IG \$3,631.54 31% \$907.89 VXRAIL SOFTWARE \$2,505.76 \$798.94 \$0.00 \$0.00 \$980.52 \$907.89 \$0.00 456-111-485 HCIA NP UPG VSPH STD TO E+ 1CPU=IG \$2,670.25 \$1,842.47 \$720.97 \$667.56 \$587.46 \$0.00 \$0.00 \$0.00 \$667.56 VXRAIL SOFTWARE 456-111-486 HOLA NELIPO VSPH ROBO STD TO ADV 25VM=IF \$1,602.15 31% 31% 31% \$1.105.48 \$432.58 \$400.54 \$352.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$400.54 VXRAII SOFTWARE 456-111-487 456-111-488 HCIA UP VSOM E+ 1CPU=IG HCIA UP VSPH E+ 1CPU=IG \$1,152.24 \$916.28 \$1,066.89 \$848.41 \$938.86 \$746.60 \$1,066.89 \$848.41 VXRAIL SOFTWARE VXRAIL SOFTWARE \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 456-111-489 HCIA LIP VSPH STD 1CPLI=IG \$0.00 \$0.00 \$260.86 \$241.54 \$212.55 \$0.00 \$0.00 \$241.54 VXRAII SOFTWARE 456-111-490 HCIA LIP VSPH ROBO ADV 25VM=IB \$0.00 \$0.00 \$0.00 \$0.00 \$1,179.77 \$786.51 \$1,092.38 \$728.25 \$961.29 \$0.00 \$0.00 \$0.00 \$0.00 \$1,092.38 \$728.25 VXRAIL SOFTWARE 456-111-491 \$640.86 \$0.00 \$0.00 456-111-492 HCIA UP VSPH DSKTP 100VM=IB \$0.00 \$2.097.36 \$1,942.00 \$1,708.96 \$0.00 \$1,942.00 VXRAIL SOFTWARE HCIA UP UPG VSPH E+ TO VSOM E+ 1CPU=IG HCIA UP UPG VSPH STD TO VSOM E+ 1CPU=IG 31% 31% 31% 31% 31% \$259.55 \$980.52 \$240.32 \$907.89 \$211.48 \$798.94 \$0.00 \$0.00 \$0.00 \$0.00 \$240.32 \$907.89 456-111-493 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE 456-111-494 HCIA UP UPG VSPH STD TO E+ 1CPU=IG 456-111-495 \$0.00 \$0.00 \$720.97 \$667.56 \$587.46 \$0.00 \$0.00 \$667.56 VXRAIL SOFTWARE 456-111-496 HCIA UP UPG VSPH ROBO STD TO ADV 25VM=IB \$0.00 \$0.00 \$432.58 \$400.54 \$352.47 \$0.00 \$0.00 \$400.54 VXRAIL SOFTWARE 456-111-895 456-111-896 Secure VM SVM for CPSD HW per VM=IB Secure VM SVM for CPSD HW per socket=ZC 31% 31% \$115.00 \$1,150.00 \$0.00 \$115.00 \$1,150.00 CLOUDLINK \$0.00 \$0.00 \$125.00 \$0.00 \$0.00 \$1,250.00 \$0.00 \$0.00 \$0.00 456-112-181 Secure VM KMIP Client Perpetual=IA \$8,000.00 31% 31% \$5,520.00 \$2,000.00 \$1.840.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.840.00 CLOUDLINK 456-112-104 Secure VM SecVM Perp 10 VM HCP Bundle=IB Secure VM SecVM Perpetual 25-99=IB \$0.00 \$0.00 \$3.562.50 \$3 277 50 \$0.00 \$0.00 \$0.00 \$3,277.50 CLOUDLINK 456-112-284 31% \$0.00 \$356.25 \$327.75 \$0.00 \$0.00 \$0.00 \$0.00 \$327.75 CLOUDLINK \$0.00 \$0.00 \$0.00 456-112-285 Secure VM SecVM Perpetual 100-499=IB \$0.00 \$0.00 \$293.75 \$270.25 \$0.00 \$0.00 \$270.25 CLOUDLINK 456-112-286 Secure VM SecVM Pernetual 500-999=IR \$0.00 31% 31% \$0.00 \$252.50 \$232.30 \$0.00 \$0.00 \$0.00 \$0.00 \$232.30 CLOUDLINK 456-112-287 Secure VM SecVM Perpetual 1000+=IB \$193.75 \$178.25 \$0.00 \$178.25 CLOUDLINK 456-112-288 Secure VM SVM for CPSD HW per VM=IB \$0.00 31% 31% \$0.00 \$125.00 \$115.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$115.00 CLOUDLINK 456-112-289 Secure VM SVM for CPSD HW per socket=ZC \$0.00 \$0.00 \$1,250,00 \$1 150 00 \$0.00 \$0.00 \$0.00 \$1 150 00 CLOUDLINK 456-112-290 456-112-291 Secure VM SecVM Sub 25-99=IB Secure VM SecVM Sub 100-499=IE \$59.00 \$48.00 \$40.71 \$33.12 CLOUDLINK 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 456-112-292 Secure VM SecVM Sub 500-999=IB \$42.00 31% 31% 31% 31% \$28.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-112-293 Secure VM SecVM Sub 1000+=IB \$32.00 \$22.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-112-413 HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG \$1,067.00 \$1,152.36 \$1,067.00 \$938.96 HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG \$0.00 456-112-414 \$0.00 \$1,152,36 \$1,067,00 \$938.96 \$0.00 \$1.067.00 VXRAIL SOFTWARE 456-112-415 HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG \$0.00 31% \$0.00 \$1,152,36 \$1.067.00 \$938.96 \$0.00 \$0.00 \$0.00 \$1.067.00 VXRAIL SOFTWARE 31% 31% 31% 31% 31% 456-112-416 456-112-417 HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG \$0.00 \$0.00 \$0.00 \$1,152.36 \$1,152.36 \$1,067.00 \$1,067.00 \$938.96 \$0.00 \$0.00 \$0.00 \$1,067.00 \$1,067.00 VXRAIL SOFTWARE VXRAIL SOFTWARE \$0.00 \$938.96 456-112-418 HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG \$0.00 \$0.00 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 \$848.50 VXRAIL SOFTWARE 456-112-410 HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG \$0.00 \$0.00 \$016.38 \$848.50 \$746.65 \$0.00 \$0.00 \$848 50 VYRAII SOFTWARE HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG 456-112-420 31% 31% \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 \$848.50 VXRAIL SOFTWARE \$0.00 456-112-421 \$0.00 \$0.00 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 \$848.50 VXRAIL SOFTWARE 31% 31% 31% 31% \$0.00 456-112-422 HCIA NP VSPH F+ 1CPLLw/ 5Vr Maint=IG \$0.00 \$0.00 \$0.00 \$016.38 \$848.50 \$746.65 \$0.00 \$0.00 \$0.00 \$848 50 VYRAII SOFTWARE HCIA NP VSPH STD 1CPU w/ 1Yr Maint=IG HCIA NP VSPH STD 1CPU w/ 2Yr Maint=IG 456-112-423 \$0.00 \$260.82 \$241.50 \$212.52 \$0.00 \$241.50 VXRAIL SOFTWARE \$260.82 \$0.00 \$241.50 VXRAIL SOFTWARE 456-112-424 \$0.00 \$0.00 \$241.50 \$212.52 \$0.00 \$0.00 456-112-425 HCIA NP VSPH STD 1CPU w/ 3Yr Maint=IG \$0.00 \$0.00 \$260.82 \$241.50 \$212.52 \$0.00 \$0.00 \$241.50 VXRAII SOFTWARE 456-112-426 456-112-427 HCIA NP VSPH STD 1CPU w/ 4Yr Maint=IG HCIA NP VSPH STD 1CPU w/ 5Yr Maint=IG 31% \$241.50 \$241.50 \$241.50 \$241.50 \$0.00 \$260.82 \$212.52 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE \$260.82 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 456-112-428 HCIA NP VSPH ROBO ADV 25VM w/1YrMaint=IB \$0.00 \$0.00 \$1 179 90 \$1,092,50 \$961.40 \$0.00 \$1,092,50 VXRAII SOFTWARE 456-112-429 HCIA NP VSPH ROBO ADV 25VM w/2YrMaint=IE \$0.00 \$0.00 \$1 179 90 \$1,092.50 \$961.40 \$0.00 \$1,092.50 VXRAIL SOFTWARE 456-112-430 456-112-431 HCIA NP VSPH ROBO ADV 25VM w/3YrMaint=IB HCIA NP VSPH ROBO ADV 25VM w/4YrMaint=IB \$0.00 \$0.00 \$961.40 \$961.40 \$0.00 VXRAIL SOFTWARE \$0.00 \$1,179,90 \$1.092.50 \$1.092.50 VXRAIL SOFTWARE 456-112-432 HCIA NP VSPH ROBO ADV 25VM w/5YrMaint=IB \$0.00 31% 31% 31% \$0.00 \$1,179.90 \$1 092 50 \$961.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,092.50 VXRAII SOFTWARE \$728.25 \$728.25 VXRAIL SOFTWARE VXRAIL SOFTWARE 456-112-433 HCIA NP VSPH ROBO STD 25VM w/1YrMaint=II \$786.5 \$728.25 HCIA NP VSPH ROBO STD 25VM w/2YrMaint=IB 456-112-434 \$0.00 \$0.00 \$0.00 \$786.51 \$728.25 \$640.86 \$0.00 456-112-435 HCIA NP VSPH ROBO STD 25VM w/3YrMaint=IE \$0.00 31% \$0.00 \$786.51 \$728.25 \$640.86 \$0.00 \$0.00 \$0.00 \$728.25 VXRAIL SOFTWARE 456-112-436 456-112-437 HCIA NP VSPH ROBO STD 25VM w/4YrMaint=IE HCIA NP VSPH ROBO STD 25VM w/5YrMaint=IE \$0.00 31% 31% \$0.00 \$0.00 \$786.51 \$786.51 \$728.25 \$728.25 \$640.86 \$640.86 \$0.00 \$0.00 \$0.00 \$0.00 \$728.25 \$728.25 VXRAII SOFTWARE \$0.00 456-112-438 HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB \$0.00 31% 31% 31% \$0.00 \$2.097.36 \$1.942.00 \$1,708,96 \$0.00 \$0.00 \$0.00 \$1.942.00 VXRAIL SOFTWARE 456-112-430 HCIA NP VSPH DSKTP 100VM w/ 2Vr Maint=IR \$0.00 \$0.00 \$2,007.36 \$1,942,00 \$1.708.06 \$0.00 \$0.00 \$0.00 \$1,042,00 VYRAII SOFTWARE 456-112-440 456-112-441 HCIA NP VSPH DSKTP 100VM w/ 3Yr Maint=IE \$0.00 \$0.00 \$2,097.36 \$1,942.00 \$1,708.96 \$0.00 \$0.00 \$1,942.00 VXRAIL SOFTWARE HCIA NP VSPH DSKTP 100VM w/ 4Yr Maint=IB VXRAIL SOFTWARE \$0.00 31% 31% \$0.00 \$2,097.36 \$1,942.00 \$1,708.96 \$0.00 \$0.00 \$0.00 \$1,942.00 456-112-442 HCIA NP VSPH DSKTP 100VM w/ 5Yr Maint=IR \$0.00 \$0.00 \$2 097 36 \$1,942,00 \$1 708 96 \$0.00 \$0.00 \$0.00 \$1,942.00 VXRAII SOFTWARE 456-112-443 456-112-444 HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG \$2,944.92 \$2,944.92 \$1,152.36 \$1,152.36 \$1,067.00 \$1,067.00 \$938.96 \$938.96 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$1,067.00 VXRAII SOFTWARE \$4,268.00 \$1,067.00

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NVP LEVEL : ASPO VP PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT PLUS MNT LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 456-112-445 HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG \$4,268,00 \$2,944,92 \$1,152,36 \$1.067.00 \$938.96 \$0.00 \$1.067.00 VXRAIL SOFTWARE 456-112-446 HCIA LIP VSOM E+ 1CPLL w/ 4Vr MaintelG \$4.268.00 31% \$2 044 02 \$1 152 36 \$1,067,00 \$038.06 \$0.00 \$0.00 \$0.00 \$1.067.00 VYRAII SOFTWARE HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG \$4,268.00 \$1,152.36 \$1,067.00 VXRAIL SOFTWARE 31% 31% 456-112-448 HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG \$3,394.00 \$2,341.86 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 \$848.50 VXRAIL SOFTWARE 456-112-440 HCIA LIP VSPH F+ 1CPLLw/ 2Vr Maint=IG \$3,304,00 31% 31% \$2 341 86 \$016.38 \$848.50 \$746.65 so oo \$0.00 \$0.00 \$848 50 VYRAII SOFTWARE 456-112-450 456-112-451 HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG \$3,394.00 \$2,341.86 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$848.50 VXRAII SOFTWARE HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG \$848.50 \$848.50 VXRAIL SOFTWARE \$3,394.00 31% 31% \$2,341.8 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 456-112-452 HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG \$3,394.00 \$2,341.86 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 VXRAIL SOFTWARE 456-112-453 HCIA UP VSPH STD 1CPU w/ 1Yr Maint=IG HCIA UP VSPH STD 1CPU w/ 2Yr Maint=IG \$966.00 \$966.00 31% 31% \$666.54 \$666.54 \$260.82 \$241.50 \$212.52 \$0.00 \$0.00 \$0.00 \$0.00 \$241.50 VXRAII SOFTWARE 456-112-454 \$241.50 VXRAIL SOFTWARE 456-112-455 HCIA UP VSPH STD 1CPU w/ 3Yr Maint=IG \$966.00 31% 31% \$666.54 \$260.82 \$241.50 \$212.52 \$0.00 \$0.00 \$0.00 \$241.50 VXRAIL SOFTWARE 456-112-456 HCIA UP VSPH STD 1CPU w/ 4Yr Maint=IG \$966.00 \$666.54 \$260.82 \$241.50 \$212.52 \$0.00 \$0.00 \$241.50 VXRAII SOFTWARE 456-112-457 456-112-458 HCIA UP VSPH STD 1CPU w/ 5Yr Maint=IG HCIA UP VSPH ROBO ADV 25VM w/1YrMaint=IE VXRAIL SOFTWARE VXRAIL SOFTWARE \$966.00 \$4,370.00 31% 31% \$666.54 \$3,015.30 \$260.82 \$1,179.90 \$0.00 \$0.00 \$0.00 \$241.50 \$1,092.50 \$1,092.50 \$961.40 456-112-459 HCIA UP VSPH ROBO ADV 25VM w/2YrMaint=IB \$4,370,00 31% 31% 31% \$3,015,30 \$1 179 90 \$1 092 50 \$961.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,092,50 VXRAII SOFTWARE 456-112-460 456-112-461 HCIA UP VSPH ROBO ADV 25VM w/3YrMaint=IB HCIA UP VSPH ROBO ADV 25VM w/3YrMaint=IB \$4,370.00 \$1,092.50 \$1,092.50 \$3,015.30 \$1,179.90 \$1,092.50 \$961.40 \$0.00 VXRAII SOFTWARE VXRAIL SOFTWARE \$3,015.30 \$1,179.90 \$1,092.50 \$961.40 \$0.00 456-112-462 HCIA UP VSPH ROBO ADV 25VM w/5YrMaint=IE \$4,370.00 31% \$3.015.30 \$1,179,90 \$1.092.50 \$961.40 \$0.00 \$0.00 \$0.00 \$1.092.50 VXRAIL SOFTWARE 456-112-463 456-112-464 HCIA UP VSPH ROBO STD 25VM w/1YrMaint=IE HCIA UP VSPH ROBO STD 25VM w/2YrMaint=IE \$2,913.00 \$2,913.00 \$2,009.97 \$2,009.97 \$786.51 \$786.51 \$728.25 \$728.25 \$640.86 \$640.86 \$728.25 \$728.25 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VVDAII COETIVADO 456-112-465 HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IB \$2,913.00 31% \$2,009.97 \$786.51 \$728.25 \$640.86 \$0.00 \$0.00 \$0.00 \$728.25 VXRAIL SOFTWARE 456-112-466 HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IB \$2,913.00 31% 31% \$2,009.97 \$786.51 \$728.25 \$640.86 \$0.00 \$0.00 \$0.00 \$728.25 VXRAIL SOFTWARE 456-112-467 HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IE \$2,913.00 \$2,009.97 \$786.51 \$728.25 \$640.86 \$0.00 \$0.00 \$728.25 VXRAII SOFTWARE 456-112-468 HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB \$1,942.00 VXRAIL SOFTWARE \$7,768.00 31% 31% \$5,359.92 \$2,097.36 \$1,942.00 \$1,708.96 \$0.00 \$0.00 \$0.00 456-112-469 HCIA UP VSPH DSKTP 100VM w/ 2Yr Maint=IB \$7,768.00 \$5,359.92 \$2,097.36 \$1,942.00 \$1,708.96 \$0.00 \$0.00 \$0.00 \$1,942.00 VXRAIL SOFTWARE 456-112-470 HCIA LIP VSPH DSKTP 100VM w/ 3Vr Maintal \$7.768.00 31% 31% \$5,350.00 \$2,007.36 \$1,942.00 \$1.708.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,942.00 VXRAII SOFTWARE 456-112-471 HCIA UP VSPH DSKTP 100VM w/ 4Yr Maint=I \$2,097.36 \$1,942.00 \$1,708.96 \$1,942.00 VXRAIL SOFTWARE 456-112-472 HCIA UP VSPH DSKTP 100VM w/ 5Yr Maint=IB \$7,768.00 31% 31% \$5,359.92 \$2,097.36 \$1,942.00 \$1,708.96 \$0.00 \$0.00 \$0.00 \$1,942.00 VXRAIL SOFTWARE 456-112-473 UPG VSPH F+ TO VSOM F+ 1CPU w/1Yr Mnt=IG \$961.00 \$663.09 \$259.47 \$240.25 \$211.42 \$0.00 \$0.00 \$240.25 VXRAII SOFTWARE 456-112-474 456-112-475 UPG VSPH E+ TO VSOM E+ 1CPU w/2Yr Mnt=IG UPG VSPH E+ TO VSOM E+ 1CPU w/3Yr Mnt=IG 31% 31% \$259.47 \$259.47 \$240.25 \$240.25 \$211.42 \$0.00 \$0.00 \$240.25 \$240.25 VXRAIL SOFTWARE VXRAIL SOFTWARE \$663.09 \$211.42 \$0.00 \$961.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 456-112-476 LIPG VSPH F+ TO VSOM F+ 1CPU w/4Yr Mnt=IG \$961.00 \$663.09 \$259.47 \$240.25 \$211.42 \$0.00 \$0.00 \$0.00 \$0.00 \$240.25 VXRAII SOFTWARE UPG VSPH E+ TO VSOM E+ 1CPU w/5Yr Mnt=IG UPG VSPH STD TO VSOM E+ 1CPUw/1Yr Mnt=IG \$240.25 \$240.25 456-112-47 \$961.00 \$663.09 \$259.47 \$240.25 \$211.42 \$0.00 VXRAIL SOFTWARE 456-112-478 \$2,506.08 VXRAIL SOFTWARE \$3,632.00 \$980.64 \$799.04 \$908.00 456-112-479 UPG VSPH STD TO VSOM E+ 1CPUw/2Yr Mnt=IG \$3,632.00 \$2,506.08 \$980.64 \$908.00 \$799.04 \$0.00 \$0.00 \$908.00 VXRAIL SOFTWARE UPG VSPH STD TO VSOM E+ 1CPUw/3Yr Mnt=IG UPG VSPH STD TO VSOM E+ 1CPUw/4Yr Mnt=IG \$3,632.00 \$3,632.00 \$2,506.08 \$2,506.08 \$908.00 456-112-480 31% 31% \$980.64 \$908.00 \$799.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE 456-112-482 UPG VSPH STD TO VSOM E+ 1CPUw/5Yr Mnt=IG \$3,632.00 31% \$2,506.08 \$980.64 \$908.00 \$799.04 \$0.00 \$0.00 \$0.00 \$908.00 VXRAIL SOFTWARE 456-112-483 UPG VSPH STD TO E+ 1CPU w/ 1Yr Maint=IG \$2,670.00 31% \$1.842.30 \$720.90 \$667.50 \$587.40 \$0.00 \$0.00 \$0.00 \$667.50 VXRAIL SOFTWARE 456-112-484 456-112-485 UPG VSPH STD TO E+ 1CPU w/ 2Yr Maint=IG UPG VSPH STD TO E+ 1CPU w/ 3Yr Maint=IG 31% 31% \$0.00 \$0.00 \$667.50 \$667.50 VXRAIL SOFTWARE VXRAIL SOFTWARE \$1,842.30 \$0.00 \$0.00 \$2,670.00 \$1,842.30 \$720.90 \$667.50 \$587.40 456-112-486 UPG VSPH STD TO E+ 1CPU w/ 4Yr Maint=IG \$2,670.00 31% 31% \$1.842.30 \$720.90 \$667.50 \$587.40 \$0.00 \$0.00 \$0.00 \$667.50 VXRAIL SOFTWARE 456-112-487 UPG VSPH STD TO E+ 1CPU w/ 5Yr Maint=IG UPG VSPH ROBO STD TO ADV 25VM-1Yr Mnt=IB \$2,670.00 \$1.842.30 \$720.00 \$667.50 \$587.40 \$0.00 \$0.00 \$0.00 \$667.50 VXRAII SOFTWARE 456-112-488 31% \$400.50 \$400.50 VXRAIL SOFTWARE \$1,602.00 \$1,105.38 \$432.5 \$352.44 \$0.00 \$0.00 \$0.00 456-112-489 UPG VSPH ROBO STD TO ADV 25VM-2Yr Mnt=IB \$1,602.00 \$1,105.38 \$432.54 \$400.50 \$352.44 \$0.00 \$0.00 \$0.00 \$400.50 VXRAIL SOFTWARE 456-112-490 LIPG VSPH ROBO STD TO ADV 25VM-3Vr MotelE \$1,602.00 31% 31% 31% \$1 105 38 \$432.54 \$400.50 \$352.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$400.50 VXRAII SOFTWARE 456-112-491 456-112-492 UPG VSPH ROBO STD TO ADV 25VM-511 MILEIE UPG VSPH ROBO STD TO ADV 25VM-4Yr Mnt=IE UPG VSPH ROBO STD TO ADV 25VM-5Yr Mnt=IE \$1,105.38 \$1,105.38 \$432.54 \$432.54 \$400.50 \$400.50 \$352.44 \$352.44 \$400.50 \$400.50 VXRAIL SOFTWARE VXRAIL SOFTWARE \$0.00 \$1,602.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 456-113-091 Secure VM SecVM PSMC Sub 25-99=IB \$59.00 \$40.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-113-093 Secure VM SecVM PSMC Sub 100-499=IB Secure VM SecVM PSMC Sub 500-999=IB \$48.00 \$33.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-113-093 \$0.00 \$42.00 CLOUDLINK \$0.00 \$0.00 \$0.00 456-113-094 Secure VM SecVM PSMC Sub 1000+=IB \$32.00 \$22.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK Secure VM SecVM Perpetual 25-99=IB Secure VM SecVM Perpetual 100-499=IB 31% 31% 31% 31% 31% \$356.25 \$293.75 \$327.75 \$270.25 \$0.00 \$0.00 \$0.00 \$0.00 \$327.75 \$270.25 456-113-095 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-113-096 456-113-097 Secure VM SecVM Perpetual 500-999=IB \$0.00 \$0.00 \$252.50 \$232.30 \$0.00 \$0.00 \$0.00 \$232.30 CLOUDLINK 456-113-098 Secure VM SecVM Perpetual 1000+=IB \$0.00 \$0.00 \$193.75 \$178.25 \$0.00 \$0.00 \$0.00 \$178.25 CLOUDLINK 456-113-099 456-113-100 Secure VM SVM for CPSD HW per VM=IB Secure VM SVM for CPSD HW per socket=ZC 31% 31% \$115.00 \$1,150.00 \$0.00 \$115.00 \$1,150.00 CLOUDLINK \$0.00 \$0.00 \$125.00 \$0.00 \$0.00 \$1,250.00 \$0.00 \$0.00 \$0.00 456-113-101 Secure VM KMIP Client Perpetual=IA \$0.00 31% 31% \$0.00 \$2,000.00 \$1.840.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.840.00 CLOUDLINK 456-113-115 Secure VM 6.0 Perp 10 VM HCP Bundle=IB HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG \$1.00 \$0.60 \$3.562.50 \$3 277 50 \$0.00 \$0.00 \$0.00 \$3 277 50 CLOUDLINK 31% 456-113-139 \$4,268.00 \$2,944.92 \$1,152.36 \$1,067.00 \$938.96 \$0.00 \$0.00 \$0.00 \$1,067.00 VXRAIL SOFTWAR \$0.00 456-113-140 HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG \$4,268.00 \$2,944.92 \$1,152.36 \$1,067.00 \$938.96 \$0.00 \$0.00 \$1,067.00 VXRAIL SOFTWARE 456-113-141 HCIA NP VSOM E+ 1CPLL w/ 3Vr Maint=IG \$4.268.00 31% 31% \$2,044,02 \$1 152 36 \$1,067,00 \$038.06 \$0.00 \$0.00 \$0.00 \$1,067,00 VXRAII SOFTWARE HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG 456-113-142 \$4,268.00 \$2,944.92 \$1,152.36 \$1,067.00 \$938.96 \$0.00 \$0.00 \$1,067.00 VXRAIL SOFTWARE 456-113-143 \$4,268.00 31% 31% \$2,944.92 \$1,152.36 \$1,067.00 \$938.96 \$0.00 \$0.00 \$0.00 \$1,067.00 VXRAIL SOFTWARE 456-113-144 HCIA NP VSPH F+ 1CPU w/ 1Yr Maint=IG \$3 595 00 \$2 480 55 \$970.65 \$898.75 \$790.90 \$0.00 \$0.00 \$0.00 \$898.75 VXRAII SOFTWARE 456-113-145 456-113-146 HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG \$3,595.00 \$3,595.00 \$2,480.55 \$2,480.55 \$970.65 \$970.65 \$898.75 \$898.75 \$898.75 \$898.75 VXRAIL SOFTWARE VXRAIL SOFTWARE 31% 31% \$790.90 \$790.90 \$0.00 \$0.00 \$0.00 \$0.00 456-113-147 HCIA NP VSPH F+ 1CPU w/ 4Yr Maint=IG \$3 595 00 31% 31% 31% 31% \$2 480 55 \$970.65 \$898.75 \$790.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$898.75 VXRAII SOFTWARE 456-113-148 HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG HCIA NP VSPH STD 1CPU w/1Yr Maint=IG \$3,595,00 \$2,480.5 \$970.65 \$898.75 \$790.90 \$0.00 \$0.00 \$0.00 \$898.75 \$248.75 VXRAIL SOFTWARE 456-113-149 \$248.75 \$218.90 VXRAIL SOFTWARE HCIA NP VSPH STD 1CPU w/2Yr Maint=IG \$0.00 \$248.75 456-113-150 \$995.00 \$686.55 \$268.65 \$248.75 \$218.90 \$0.00 VXRAIL SOFTWARE 456-113-151 HCIA NP VSPH STD 1CPU w/3Yr Maint=IG \$995.00 31% \$686.55 \$268.65 \$248.75 \$218.90 \$0.00 \$0.00 \$0.00 \$248.75 VXRAIL SOFTWARE 456-113-152 456-113-153 HCIA NP VSPH STD 1CPU w/4Yr Maint=IG HCIA NP VSPH STD 1CPU w/5Yr Maint=IG \$995.00 31% 31% \$686.55 \$268.65 \$268.65 \$248.75 \$248.75 \$218.90 \$218.90 \$0.00 \$0.00 \$0.00 \$248.75 \$248.75 VXRAIL SOFTWARE VXRAIL SOFTWARE \$686.55 \$995.00 456-113-154 HCIA NP VSPH ROBOADV 25VM w/1YrMnt=IE \$4,635,00 31% 31% \$3,198,15 \$1,251,45 \$1,158,75 \$1.019.70 \$0.00 \$0.00 \$0.00 \$1,158,75 VXRAIL SOFTWARE 456-113-155 HCIA NP VSPH ROBOADV 25VM w/2YrMnt=IF \$4,635,00 \$3 108 15 \$1 251 45 \$1 158 75 \$1.019.70 \$0.00 \$0.00 \$0.00 \$1,158,75 VYRAII SOFTWARE 456-113-156 HCIA NP VSPH ROBOADV 25VM w/3YrMnt=IB \$4,635.00 31% 31% \$3,198.15 \$1,251.45 \$1,158.75 \$1,019.70 \$0.00 \$0.00 \$0.00 \$1,158.75 VXRAIL SOFTWARE 456-113-157 HCIA NP VSPH ROBOADV 25VM w/4YrMnt=IE \$4,635.00 \$3,198.15 \$1,251.45 \$1,158.75 \$1,019.70 \$0.00 \$0.00 \$0.00 \$1,158.75 VXRAIL SOFTWARE \$0.00 456-113-158 HCIA NP VSPH ROBOADV 25VM w/5YrMnt=IE \$4,635,00 31% 31% \$3 108 15 \$1 251 45 \$1 158 75 \$1,019.70 \$0.00 \$0.00 \$1 158 75 VYRAII SOFTWARE 456-113-159 HCIA NP VSPH ROBOSTD 25VM w/1YrMnt=IE \$3.085.00 \$2,128.65 \$832.95 \$771.25 \$678.70 \$0.00 \$771.25 VXRAIL SOFTWARE HCIA NP VSPH ROBOSTD 25VM w/2YrMnt=IB 31% 31% \$771.25 VXRAIL SOFTWARE 456-113-160 \$3,085.00 \$2,128.65 \$832.95 \$771.25 \$678.70 \$0.00 \$0.00 \$0.00 456-113-161 HCIA NP VSPH ROBOSTD 25VM w/3YrMnt=IE \$3 085 00 \$2 128 65 \$832.95 \$771.25 \$678.70 \$0.00 \$0.00 \$771.25 VXRAII SOFTWARE 456-113-162 456-113-163 \$3,085.00 \$3,085.00 \$2,128.65 \$2,128.65 \$832.95 \$832.95 \$771.25 \$771.25 \$771.25 \$771.25 HCIA NP VSPH ROBOSTD 25VM w/4VrMnt=IF \$678.70 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE HCIA NP VSPH ROBOSTD 25VM W4T1MIII-IE HCIA NP VSPH ROBOSTD 25VM W/5YrMnt=IE \$678.70 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 456-113-164 HCIA NP VSPH DSKTP 100VM w/1YrMnt=IB \$8 235 00 \$5 682 15 \$2 223 45 \$2,058,75 \$1 811 70 \$0.00 \$0.00 \$2 058 75 VXRAII SOFTWARE \$0.00 \$0.00 \$0.00 456-113-165 HCIA NP VSPH DSKTP 100VM w/2YrMnt=IB \$8 235 00 \$5,682.15 \$2 223 45 \$2,058.75 \$1,811.70 \$0.00 \$2,058.75 VXRAIL SOFTWARE 456-113-166 456-113-167 HCIA NP VSPH DSKTP 100VM w/3YrMnt=I \$5,682.15 \$1,811.70 \$0.00 VXRAIL SOFTWARE HCIA NP VSPH DSKTP 100VM w/4YrMnt=IB \$8,235,00 \$5,682,15 \$2,223,45 \$2,058,75 \$1.811.70 \$2.058.75 VXRAIL SOFTWARE 456-113-168 HCIA NP VSPH DSKTP 100VM w/5YrMnt=IB \$8 235 00 31% 31% 31% \$5,682.15 \$2 223 45 \$2 058 75 \$1.811.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2 058 75 VXRAII SOFTWARE HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG VXRAIL SOFTWARE VXRAIL SOFTWARE 456-113-169 \$2,944.92 \$1,152.36 \$1,067.00 \$1,067.00 \$0.00 \$1.067.00 456-113-170 \$4.268.00 \$2,944.92 \$1,152,36 \$1,067,00 \$938.96 \$0.00 456-113-171 HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG \$4,268.00 31% \$2,944.92 \$1,152,36 \$1.067.00 \$938.96 \$0.00 \$0.00 \$0.00 \$1.067.00 VXRAIL SOFTWARE \$2,944.92 \$2,944.92 456-113-172 456-113-173 HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG \$4,268.00 \$4,268.00 31% 31% \$1,152.36 \$1,152.36 \$1,067.00 \$1,067.00 \$938.96 \$0.00 \$0.00 \$0.00 \$0.00 \$1,067.00 \$1,067.00 VXRAII SOFTWARE \$938.96 456-113-174 HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG \$3,394.00 31% \$2,341.86 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 \$848.50 VXRAIL SOFTWARE 456-113-175 HCIA LIP VSPH F+ 1CPLLw/ 2Vr Maint=IG \$3,304,00 31% 31% \$2 341 86 \$016.38 \$848.50 \$746.65 \$0.00 \$0.00 \$0.00 \$848 50 VYRAII SOFTWARE HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG \$848.50 \$848.50 456-113-176 \$3,394.00 \$2,341.86 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE VXRAIL SOFTWARE 456-113-177 \$3,394.00 31% 31% \$2,341.86 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 456-113-178 HCIA UP VSPH F+ 1CPU w/ 5Yr Maint=IG \$3,394,00 \$2 341 86 \$916.38 \$848.50 \$746.68 \$0.00 \$0.00 \$0.00 \$848.50 VXRAII SOFTWARE 456-113-179 456-113-180 HCIA UP VSPH STD 1CPU w/1Yr Maint=IG HCIA UP VSPH STD 1CPU w/2Yr Maint=IG \$666.54 \$666.54 \$966.00 \$966.00 31% 31% \$260.82 \$241.50 \$212.52 \$0.00 \$0.00 \$0.00 \$0.00 \$241.50 VXRAII SOFTWARE

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NVP LEVEL :

ASPO VP PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT PLUS MNT LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 456-113-181 HCIA UP VSPH STD 1CPU w/3Yr Maint=IG \$966.00 \$666.54 \$260.82 \$241.50 \$212.52 \$0.00 \$241.50 VXRAIL SOFTWARE 456-113-182 HCIA LIP VSPH STD 1CPLI w/4Yr Moint=IG \$966.00 31% \$666.54 \$260.82 \$241.50 \$212.52 \$0.00 \$0.00 \$0.00 \$241.50 VYRAII SOFTWARE HCIA UP VSPH STD 1CPU w/5Yr Maint=IG \$966.00 31% 31% \$260.82 \$241.50 \$241.50 VXRAIL SOFTWARE 456-113-184 HCIA UP VSPH ROBOADV 25VM w/1YrMnt=IE \$4,370.00 \$3,015.30 \$1,179.90 \$1,092.50 \$961.40 \$0.00 \$0.00 \$0.00 \$1,092.50 VXRAIL SOFTWARE 456-113-185 HCIA LIP VSPH ROROADV 25VM w/2YrMnt=IP \$4.370.00 31% 31% \$3,015,30 \$1 170 00 \$1,002,50 \$961.40 so oo \$0.00 \$0.00 \$1,002.50 VYRAII SOFTWARE 456-113-186 HCIA UP VSPH ROBOADV 25VM w/3YrMnt=IE \$4,370.00 \$3.015.30 \$1,179.90 \$1.092.50 \$961.40 \$0.00 \$0.00 \$1.092.50 VXRAII SOFTWARE HCIA UP VSPH ROBOADV 25VM w/4YrMnt=IB VXRAIL SOFTWARE 456-113-187 \$4,370.00 31% 31% \$3,015.30 \$1,179.90 \$1,092.50 \$961.40 \$0.00 \$0.00 \$0.00 \$1,092.50 456-113-188 HCIA UP VSPH ROBOADV 25VM w/5YrMnt=IE \$4,370.00 \$3,015.30 \$1,179.90 \$1,092.50 \$961.40 \$0.00 \$0.00 \$1,092.50 VXRAIL SOFTWARE 456-113-189 HCIA LIP VSPH ROBOSTD 25VM w/1VrMnt=IF \$2,013,00 31% 31% \$2,009.97 \$786.51 \$786.51 \$728.25 \$728.25 \$640.86 \$0.00 \$0.00 \$0.00 \$0.00 \$728.25 \$728.25 VXRAII SOFTWARE 456-113-190 HCIA UP VSPH ROBOSTD 25VM w/2YrMnt=IE \$2,913.00 VXRAIL SOFTWARE 456-113-191 HCIA UP VSPH ROBOSTD 25VM w/3YrMnt=IE \$2,913.00 31% 31% \$2,009.97 \$786.51 \$728.25 \$640.86 \$0.00 \$0.00 \$0.00 \$728.25 VXRAIL SOFTWARE 456-113-192 HCIA UP VSPH ROBOSTD 25VM w/4YrMnt=IE \$2,913.00 \$2,009,97 \$786.51 \$728.25 \$640.86 \$0.00 \$0.00 \$728.25 VXRAII SOFTWARE 456-113-193 456-113-194 HCIA UP VSPH ROBOSTD 25VM w/5YrMnt=IE HCIA UP VSPH DSKTP 100VM w/1YrMnt=IB \$786.51 \$2,097.36 \$728.25 \$1,942.00 VXRAIL SOFTWARE VXRAIL SOFTWARE 31% 31% \$640.86 \$1,708.96 \$0.00 \$0.00 \$0.00 \$7,768.00 \$5,359.92 \$1,942.00 456-113-195 HCIA UP VSPH DSKTP 100VM w/2YrMnt=IB \$7 768 00 31% 31% 31% \$5,359.92 \$2 097 36 \$1,942,00 \$1 708 96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,942.00 VXRAII SOFTWARE 456-113-196 456-113-197 HCIA UP VSPH DSKTP 100VM w/3YrMnt=IB HCIA UP VSPH DSKTP 100VM w/4YrMnt=IB \$1,942.00 \$1,942.00 \$1,708.96 \$1,708.96 \$1,942.00 \$1,942.00 \$7,768.00 \$5,359.92 \$2,097.36 \$0.00 VXRAII SOFTWARE VXRAIL SOFTWARE \$7,768.00 \$5,359.92 \$2,097.36 \$0.00 456-113-198 HCIA UP VSPH DSKTP 100VM w/5YrMnt=IB \$7,768.00 31% \$5,359,92 \$2.097.36 \$1,942.00 \$1,708.96 \$0.00 \$0.00 \$0.00 \$1.942.00 VXRAIL SOFTWARE 456-113-199 456-113-200 UPG VSPH E+TOVSOM E+ 1CPUw/1YrMnt=IG UPG VSPH E+TOVSOM E+ 1CPUw/2YrMnt=IG \$961.00 \$961.00 \$663.09 \$663.09 \$259.47 \$259.47 \$240.25 \$240.25 \$240.25 \$240.25 31% 31% \$211.42 \$211.42 \$0.00 \$0.00 \$0.00 \$0.00 VVDAII COETWADE 456-113-201 UPG VSPH E+TOVSOM E+ 1CPUw/3YrMnt=IG \$961.00 31% \$663.09 \$259.47 \$240.25 \$211.42 \$0.00 \$0.00 \$0.00 \$240.25 VXRAIL SOFTWARE 456-113-202 UPG VSPH E+TOVSOM E+ 1CPUw/4YrMnt=IG \$961.00 31% 31% \$663.09 \$259.47 \$240.25 \$211.42 \$0.00 \$0.00 \$0.00 \$240.25 VXRAIL SOFTWARE 456-113-203 UPG VSPH E+TOVSOM E+ 1CPUw/5YrMnt=IG \$961.00 \$663.00 \$250.47 \$240.25 \$211.42 \$0.00 \$0.00 \$240.25 VXRAII SOFTWARE 456-113-204 UPG VSPH STDTOVSOM E+1CPUw/1YrMnt=IG \$908.00 VXRAIL SOFTWARE 31% 31% \$3,632.00 \$2,506.08 \$980.64 \$908.00 \$799.04 \$0.00 \$0.00 \$0.00 456-113-205 UPG VSPH STDTOVSOM E+1CPUw/2YrMnt=IG \$3,632.00 \$2,506.08 \$980.64 \$908.00 \$799.04 \$0.00 \$0.00 \$0.00 \$908.00 VXRAIL SOFTWARE 456-113-206 LIPG VSPH STDTOVSOM F+1CPLIw/3VrMnt=IG \$3,632,00 31% 31% \$2.506.08 \$080.64 \$908.00 \$700 04 \$0.00 \$0.00 \$0.00 \$0.00 \$908.00 VXRAII SOFTWARE UPG VSPH STDTOVSOM E+1CPUw/4YrMnt=IG \$980.64 \$908.00 \$908.00 VXRAIL SOFTWARE UPG VSPH STDTOVSOM E+1CPUw/5YrMnt=IG 456-113-208 \$3,632.00 31% 31% \$2,506.08 \$980.64 \$908.00 \$799.04 \$0.00 \$0.00 \$0.00 \$908.00 VXRAIL SOFTWARE 456-113-209 UPG VSPH STD TO E+ 1CPU w/1Yr Mnt=IG \$2,860,00 \$1,973.40 \$772.20 \$715.00 \$629.20 \$0.00 \$0.00 \$715.00 VXRAII SOFTWARE 456-113-210 456-113-211 UPG VSPH STD TO E+ 1CPU w/2Yr Mnt=IG UPG VSPH STD TO E+ 1CPU w/3Yr Mnt=IG 31% 31% \$1,973.40 \$715.00 \$715.00 \$0.00 \$0.00 \$715.00 \$715.00 VXRAIL SOFTWARE VXRAIL SOFTWARE \$2,860.00 \$1,973.40 \$772.20 \$0.00 \$629.20 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 456-113-212 LIPG VSPH STD TO E+ 1CPU w/4Yr Mnt=IG \$2,860,00 \$1 973 40 \$772 20 \$715.00 \$629.20 \$0.00 \$0.00 \$0.00 \$0.00 \$715.00 VXRAII SOFTWARE UPG VSPH STD TO E+ 1CPU w/5Yr Mnt=IG
UPG VSPH ROBO STDTOADV 25VM-1YrMnt=IE \$1,973.40 \$1,176.45 \$772.20 \$460.35 456-113-213 \$2,860.00 \$715.00 \$629.20 \$0.00 \$715.00 VXRAIL SOFTWARE \$426.25 \$426.25 VXRAIL SOFTWARE 456-113-214 \$1,705.00 \$375.10 456-113-215 UPG VSPH ROBO STDTOADV 25VM-2YrMnt=IB \$1,705.00 \$1,176,45 \$460.35 \$426.25 \$375.10 \$0.00 \$0.00 \$426.25 VXRAIL SOFTWARE \$460.35 \$460.35 \$426.25 \$426.25 \$426.25 \$426.25 456-113-216 LIPG VSPH ROBO STDTOADV 25VM-3YrMnt=IE \$1 705 00 31% 31% \$1 176 45 \$375.10 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE 456-113-218 UPG VSPH ROBO STDTOADV 25VM-5YrMnt=IB \$1,705,00 31% \$1,176,45 \$460.35 \$426.25 \$375.10 \$0.00 \$0.00 \$0.00 \$426.25 VXRAIL SOFTWARE 456-113-221 Secure VM SecVM PSPlus Sub 25-99=IB \$60.00 31% \$41.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-113-222 Secure VM SecVM PSPlus Sub 100-499=IB Secure VM SecVM PSPlus Sub 500-999=IB 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-113-223 \$42.00 \$28.98 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-113-224 Secure VM SecVM PSPlus Sub 1000+=IB \$32.00 31% 31% \$22.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 456-113-448 Secure VM Encrypt for Machines Tier 1=IB \$1,425.00 \$083.25 \$356.25 \$327.75 \$0.00 \$0.00 \$0.00 \$0.00 \$327.75 CLOUDLINK 456-113-449 Secure VM Encrypt for Machines Tier 2=IB \$1,175.00 31% \$293.75 \$270.25 \$270.25 CLOUDLINK \$810.75 \$0.00 \$0.00 \$0.00 \$0.00 456-113-450 Secure VM Encrypt for Machines Tier 3=IB \$1,010.00 \$696.90 \$252.50 \$232.30 \$0.00 \$0.00 \$0.00 \$0.00 \$232.30 CLOUDLINK 456-113-451 Secure VM Encrypt for Machines Tier 4=IB Secure VM Encrypt CPSD per VM =IB Secure VM Encrypt CPSD Socket=ZC \$775.00 31% 31% 31% \$534.75 \$103.75 \$178.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$178.25 CLOUDLINK 456-113-452 456-113-453 \$500.00 \$5,000.00 \$345.00 \$3,450.00 \$125.00 \$1,250.00 \$176.25 \$115.00 \$1,150.00 CLOUDLINK \$115.00 \$1,150.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 456-113-454 Secure VM KMIP KMS Pernetual=IA \$0.00 31% 31% 31% \$0.00 \$2,000,00 \$1,840,00 \$0.00 \$0.00 \$0.00 \$1,840,00 CLOUDLINK VMware Cloud Foundation Basic 3Y=ZA VMware Cloud Foundation Basic 3Y=ZA VMware Cloud Foundation Basic 4Y=ZA VMware Cloud Foundation Basic 5Y=ZA 456-113-503 \$13,135.00 \$13,135.00 \$9,063.15 \$9,063.15 \$3,546.45 \$3,283.75 \$3,283.75 \$0.00 \$0.00 \$0.00 \$3,283.75 \$3,283.75 SDDC VMW SW SDDC VMW SW 456-113-503 \$0.00 \$3,546.45 \$0.00 456-113-504 \$13,135,00 31% \$9.063.15 \$3,546,45 \$3,283,75 \$0.00 \$0.00 \$0.00 \$3,283,75 SDDC VMW SW UPG of vSphere to VCF Basic 3Y=ZA UPG of vSphere to VCF Basic 4Y=ZA \$9,645.00 \$9,645.00 \$6,655.05 \$6,655.05 \$2,604.15 \$2,604.15 \$2,411.25 \$2,411.25 \$0.00 \$0.00 \$0.00 \$0.00 \$2,411.25 \$2,411.25 456-113-507 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 456-113-508 UPG of vSphere to VCF Basic 5Y=ZA 31% 456-113-509 \$9.645.00 \$6,655.05 \$2,604,15 \$2,411,25 \$0.00 \$0.00 \$0.00 \$2,411.25 SDDC VMW SV 456-113-512 VCF SDDCMar NSXAdv w/HZN ENT 100PK 3Y=UB \$73,340,00 31% \$50,604,60 \$19.801.80 \$18,335.00 \$0.00 \$0.00 \$0.00 \$18,335,00 SDDC VMW SW 456-113-513 456-113-514 VCF SDDCMgr NSXAdv w/HZN ENT 100PK 4Y=UB VCF SDDCMgr NSXAdv w/HZN ENT 100PK 5Y=UB \$73,340.00 \$73,340.00 \$50,604.60 \$50,604.60 \$19,801.80 \$19,801.80 \$18,335.00 \$18,335.00 \$0.00 \$18,335.00 \$18,335.00 SDDC VMW SW SDDC VMW SW 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 456-113-517 VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 3Y=UB \$7,334,00 31% \$5,060,46 \$1,980,18 \$1.833.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.833.50 SDDC VMW SW 456-113-518 VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 4Y=UE \$7 334 00 31% \$5,000.46 \$1,980.18 \$1,833.50 \$0.00 \$0.00 \$0.00 \$1,833.50 SDDC VMW SW VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 5Y=UB 456-113-519 \$7,334.00 31% 31% \$5,060.4 \$1,980.18 \$1,833.50 \$0.00 \$0.00 \$0.00 \$0.00 \$1,833.50 SDDC VMW SW 456-113-522 VCF SDDCMgrNSXAdv w/o HZNENT 100PK 3Y=UE \$14,090.00 \$9,722.10 \$3,804.30 \$3,522.50 \$0.00 \$0.00 \$0.00 \$0.00 \$3,522.50 SDDC VMW SV 456-113-523 VCE SDDCMgrNSYAdv.w/o HZNENT 100PK 4V=I IB \$14,000,00 31% 31% \$9,722.10 \$3,804.30 \$3,522,50 \$0.00 \$0.00 \$0.00 \$0.00 \$3 522 50 SDDC VMW SV VCF SDDCMgrNSXAdv w/o HZNENT 100PK 41-UB VCF SDDCMgrNSXAdv w/o HZNENT 100PK 5Y=UB VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 3Y=UB 456-113-524 \$14,090.00 \$9,722.10 \$3,804.30 \$3,522.50 \$0.00 \$0.00 \$3,522.50 SDDC VMW SW 456-113-527 \$1,409.00 31% 31% \$972.21 \$380.43 \$352.25 \$0.00 \$0.00 \$0.00 \$0.00 \$352.25 SDDC VMW SW 456-113-528 VCE SDDCMgrNSXAdv w/o HZN ENT 10PK 4Y=UB \$1 409 00 \$972.21 \$380.43 \$352.25 \$0.00 \$0.00 \$0.00 \$0.00 \$352.25 SDDC VMW SW 456-113-529 456-113-532 VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 5Y=UB VMware vCtr Srvr 6 Std vSphere 6 3Y=IA \$1,409.00 \$6,175.00 \$972.21 \$4,260.75 \$380.43 \$1,667.25 \$352.25 \$1,543.75 \$352.25 \$352.25 \$1,543.75 SDDC VMW SW SDDC VMW SW 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 456-113-533 VMware vCtr Srvr 6 Std vSphere 6 4Y=IA \$6 175 00 31% 31% 31% 31% \$4 260 75 \$1,667,25 \$1 543 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.543.75 SDDC VMW SW 456-113-534 VMware vCtr Srvr 6 Std vSphere 6 5Y=IA VCF Upg VMw vCtr 6 Fnd - vCtr Srv 3Y=IA \$6 175 00 \$4 260 7 \$1,667.25 \$1.543.75 \$0.00 \$0.00 \$0.00 \$0.00 \$1,543.75 SDDC VMW SV 456-113-537 \$3,521.76 \$1,378.08 \$1,276.00 \$1,276.00 SDDC VMW SW \$5,104.00 \$0.00 456-113-538 VCF Upg VMw vCtr 6 Fnd - vCtr Srv 4Y=IA \$5,104,00 \$3,521,76 \$1,378,08 \$1,276.00 \$0.00 \$0.00 \$1,276,00 SDDC VMW SV 456-113-539 VCF Upg VMw vCtr 6 Fnd - vCtr Srv 5Y=IA \$5,104.00 31% \$3,521,76 \$1,378.08 \$1,276,00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,276,00 SDDC VMW SW 456-113-626 456-113-627 SDDC MGR for Desktop 100 Pack 3Y=ZA SDDC MGR for Desktop 100 Pack 4Y=ZA \$3,085.00 31% 31% \$2,128.65 \$832.95 \$771.25 \$771.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$771.25 \$771.25 SDDC VMW SW SDDC VMW SW \$2,128.65 \$832.95 \$0.00 \$3,085.00 456-113-628 SDDC MGR for Desktop 100 Pack 5Y=ZA \$3.085.00 31% 31% \$2,128,65 \$832.95 \$771.25 \$0.00 \$0.00 \$0.00 \$0.00 \$771.25 SDDC VMW SW SDDC MGR for Desktop 10 Pack 3Y=ZA SDDC MGR for Desktop 10 Pack 4Y=ZA SDDC MGR for Desktop 10 Pack 5Y=ZA 456-113-620 \$300.00 \$213.21 \$83.43 \$77.25 \$0.00 \$0.00 \$0.00 \$0.00 \$77.25 SDDC VMW SV 456-113-630 \$309.00 31% 31% \$213.2 \$0.00 \$0.00 \$0.00 \$77.25 SDDC VMW SW \$83.43 \$0.00 456-113-631 \$309.00 \$213.21 \$83.43 \$77.25 \$0.00 \$0.00 \$0.00 \$0.00 \$77.25 SDDC VMW SW 31% 31% 31% 31% \$0.00 456-113-632 VCF for VDI-ENT 100 PK w/o Horiz 3V=74 \$20,000,00 \$13,862.10 \$5,424.30 \$5,022,50 \$0.00 \$0.00 \$0.00 \$0.00 \$5,022,50 SDDC VMW SW VCF for VDI:ENT 100 PK W/o Horiz 5Y=ZA VCF for VDI:ENT 100 PK w/o Horiz 5Y=ZA VCF for VDI:ENT 100 PK w/o Horiz 5Y=ZA 456-113-633 \$20,000.00 \$13,862.10 \$5,424.30 \$5.022.50 \$0.00 \$0.00 \$5,022.50 SDDC VMW SV \$20,090.00 \$13,862.10 \$0.00 SDDC VMW SV 456-113-634 \$5,424.30 \$5,022.50 \$0.00 \$0.00 \$0.00 \$5,022.50 456-113-635 VCF for VDI:ENT 10 PK w/o Horiz 3Y=ZA \$2,009,00 \$1 386 21 \$542.43 \$502.25 \$0.00 \$0.00 \$0.00 \$502.25 SDDC VMW SV 456-113-636 456-113-637 VCF for VDI:ENT 10 PK w/o Horiz 4Y=ZA VCF for VDI:ENT 10 PK w/o Horiz 5Y=ZA \$2,009.00 \$2,009.00 \$1,386.21 \$1,386.21 \$542.43 \$542.43 \$502.25 \$502.25 \$502.25 \$502.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SV 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 456-113-638 VCE (Per CPU) Inteli Ons Suite 3Y=ZA \$0.00 \$0.00 \$5 115 96 \$4 737 00 \$0.00 \$0.00 \$0.00 \$4 737 00 SDDC VMW SW \$0.00 \$0.00 \$0.00 456-113-639 VCF (Per CPU) Inteli Ons Suite 4Y=ZA \$0.00 \$0.00 \$5 115 96 \$4 737 00 \$0.00 \$0.00 \$4 737 00 SDDC VMW SW VCF (Per CPU) Inteli Ops Suite 41=2A VCF (Per CPU) Inteli Ops Suite 5Y=ZA VCF PRV Cloud Suite with vSphere 3Y=ZA \$0.00 \$5,115.96 \$5,858.46 \$0.00 \$0.00 456-113-641 \$0.00 \$5,424,50 \$0.00 \$5,424.50 SDDC VMW SV 456-113-642 VCF PRV Cloud Suite with vSphere 4Y=ZA \$0.00 31% 31% 31% \$0.00 \$5,858.46 \$5,424.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$5,424.50 SDDC VMW SV \$5,424.50 \$3,775.75 SDDC VMW SW 456-113-643 VCF PRV Cloud Suite with vSphere 5Y=ZA \$5,858.46 \$5,424.50 VCF Inteli Ops Suite w/o vSphere 3Y=ZA \$0.00 \$0.00 SDDC VMW SV 456-113-644 \$0.00 \$4.077.81 \$0.00 \$0.00 \$3,775,75 456-113-645 VCF Inteli Ops Suite w/o vSphere 4Y=ZA \$0.00 31% \$0.00 \$4,077.81 \$3,775,75 \$0.00 \$0.00 \$0.00 \$0.00 \$3,775,75 SDDC VMW SW 456-113-646 456-113-647 VCF Intelli Ops Suite w/o vSphere 5Y=ZA VCF PRV Cloud Suite w/o vSphere 3Y=ZA \$0.00 31% 31% \$0.00 \$0.00 \$4,077.81 \$3,775.75 \$4,463.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,775.75 \$4,463.25 SDDC VMW SW SDDC VMW SW \$0.00 \$0.00 456-113-648 VCF PRV Cloud Suite w/o vSphere 4Y=ZA \$0.00 31% \$0.00 \$4.820.31 \$4,463,25 \$0.00 \$0.00 \$0.00 \$0.00 \$4,463,25 SDDC VMW SW 456-113-640 VCF PRV Cloud Suite w/o vSohere 5V=7A \$0.00 31% 31% \$0.00 \$4,820,31 \$4.463.25 \$0.00 \$0.00 \$0.00 \$0.00 \$4.463.25 SDDC VMW SV \$17,795.00 \$17,795.00 456-113-650 VCF Standard (Per CPU) 3Y=ZA \$12.278.55 \$4,804.65 \$4,448.75 \$0.00 \$0.00 \$0.00 \$4,448.75 SDDC VMW SV 456-113-651 VCF Standard (Per CPU) 4Y=ZA 31% 31% \$12,278.55 \$4,804.65 \$4,448.75 \$0.00 \$0.00 \$0.00 \$0.00 \$4,448.75 SDDC VMW SW 456-113-652 VCF Standard (Per CPU) 5Y=ZA \$17 795 00 \$12 278 55 \$4.804.65 \$4 448 75 \$0.00 \$0.00 \$0.00 \$0.00 \$4 448 75 SDDC VMW SW VCF Advanced (Per CPU) 3Y=ZA VCF Advanced (Per CPU) 4Y=ZA \$14,348.55 \$14,348.55 \$5,614.65 \$5,614.65 \$5,198.75 \$5,198.75 \$5,198.75 \$5,198.75 456-113-653 \$20,795,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW

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NVP LEVEL : IASPO VP PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 WTY UPG BASIC TO PS ENH LP PROSUPPORT PLUS MNT LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 456-113-655 VCF Advanced (Per CPU) 5Y=ZA \$20,795,00 \$14.348.55 \$5.614.65 \$5,198,75 \$0.00 \$0.00 \$5,198,75 SDDC VMW SV 456-113-656 VCE Enterprise (Per CPII) 3V=7A \$23,005,00 31% \$16 556 55 \$6,478,65 \$5,008,75 \$0.00 \$0.00 \$0.00 \$0.00 \$5,008.75 SDDC VMW SV VCF Enterprise (Per CPU) 4Y=ZA \$23,995.00 \$16,556.55 \$6,478.65 \$5,998.75 \$5,998.75 31% 31% 456-113-658 VCF Enterprise (Per CPU) 5Y=ZA \$23,995.00 \$16,556.55 \$6,478.65 \$5,998.75 \$0.00 \$0.00 \$0.00 \$0.00 \$5,998.75 SDDC VMW SV 456-113-667 VMware Cloud Foundation Resid LIPG 1Y=7A \$13 135 00 31% \$9.063.15 \$3.546.45 \$3 283 75 \$0.00 so oo \$0.00 \$0.00 \$3 283 75 SDDC VMW SW 456-113-668 VMware Cloud Foundation Basic UPG 2Y=Z/ \$13,135.00 31% \$9.063.15 \$3,546,45 \$3,283.75 \$0.00 \$0.00 \$0.00 \$3,283,75 SDDC VMW SV SDDC VMW SV 456-113-669 VMware Cloud Foundation Basic UPG 3Y=ZA \$13,135.00 31% 31% \$9,063.15 \$3,546.45 \$3,283.75 \$0.00 \$0.00 \$0.00 \$0.00 \$3,283.75 456-113-670 VMware Cloud Foundation Basic UPG 4Y=ZA \$13,135.00 \$9,063.15 \$3,546.45 \$3,283.75 \$0.00 \$0.00 \$0.00 \$3,283.75 SDDC VMW SV 456-113-67 VMware Cloud Foundation Basic UPG 5Y=ZA \$13,135.00 31% 31% \$9,063.15 \$6,655.05 \$3,546.45 \$2,604.15 \$3,283.75 \$2,411.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,283.75 \$2,411.25 SDDC VMW SV 456-113-672 JPG of vSphere to VCF Basic UPG 1Y=ZA 456-113-673 UPG of vSphere to VCF Basic UPG 2Y=ZA \$9,645.00 31% 31% \$6,655.05 \$2,604.15 \$2,411.25 \$0.00 \$0.00 \$0.00 \$0.00 \$2,411.25 SDDC VMW SW 456-113-674 UPG of vSphere to VCF Basic UPG 3Y=ZA \$9,645,00 \$6,655.05 \$2 604 15 \$2 411 25 \$0.00 \$0.00 \$0.00 \$2 411 25 SDDC VMW SW UPG of vSphere to VCF Basic UPG 4Y=ZA UPG of vSphere to VCF Basic UPG 5Y=ZA \$2,604.15 \$2,604.15 456-113-675 456-113-676 \$9,645.00 \$9,645.00 31% 31% \$6,655.05 \$2,411.25 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW \$6,655.05 \$2,411.25 \$2,411.25 SDDC VMW SV 456-113-677 VCE SDMGR NSXAdv w/HZN ENT 100PK U 1Y=UE \$73,340,00 31% 31% 31% \$50,604,60 \$19 801 80 \$18,335,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$18,335,00 SDDC VMW SW 456-113-678 456-113-679 VCF SDMGR NSXAdv w/HZN ENT 100FK U 2Y=UB VCF SDMGR NSXAdv w/HZN ENT 100PK U 3Y=UB \$73,340.00 \$73,340.00 \$50,604.60 \$50,604.60 \$19,801.80 \$19,801.80 \$18,335.00 \$18,335.00 \$18,335.00 \$18,335.00 SDDC VMW SW \$0.00 SDDC VMW SW \$0.00 \$0.00 456-113-680 VCF SDMGR NSXAdv w/HZN ENT 100PK U 4Y=UB \$73,340,00 31% \$50,604,60 \$19.801.80 \$18,335.00 \$0.00 \$0.00 \$0.00 \$0.00 \$18,335,00 SDDC VMW SW VCF SDMGR NSXAdv w/HZN ENT 100PK U 5Y=UB VCF SDMGR NSXAdv w/HZN ENT 10PK U 1Y=UB \$73,340.00 \$7,334.00 \$50,604.60 \$5,060.46 \$19,801.80 \$1,980.18 \$18,335.00 \$1,833.50 \$18,335.00 \$1,833.50 SDDC VMW SW SDDC VMW SW 456-113-681 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 456-113-683 VCF SDMGR NSXAdv w/HZN ENT 10PK U 2Y=UB \$7.334.00 31% \$5,060,46 \$1,980,18 \$1.833.50 \$0.00 \$0.00 \$0.00 \$0.00 \$1.833.50 SDDC VMW SW 456-113-684 VCF SDMGR NSXAdv w/HZN ENT 10PK U 3Y=UB \$7,334.00 31% 31% \$5,060,46 \$1,980,18 \$1.833.50 \$0.00 \$0.00 \$0.00 \$0.00 \$1.833.50 SDDC VMW SV 456-113-685 VCF SDMGR NSXAdv w/HZN ENT 10PK U 4Y=UE \$7,334.00 \$5,060.46 \$1,980.18 \$1.833.50 \$0.00 \$0.00 \$0.00 \$1,833.50 \$1,833.50 SDDC VMW SV 456-113-686 VCF SDMGR NSXAdv w/HZN ENT 10PK U 5Y=UB SDDC VMW SW \$7,334.00 \$1,833.50 31% 31% \$5,060.46 \$1,980.18 \$0.00 \$0.00 \$0.00 \$0.00 456-113-687 VCF SDMgrNSXAdv w/o HZNENT 100PK U 1Y=UB \$14,090.00 \$9,722.10 \$3,804.30 \$3,522.50 \$0.00 \$0.00 \$0.00 \$0.00 \$3,522.50 SDDC VMW SW 456-113-688 VCF SDMgrNSXAdv w/o HZNENT 100PK U 2Y=UB \$14,000,00 31% 31% \$9,722.10 \$3,804.30 \$3,804.30 \$3,522,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3 522 50 SDDC VMW SV /CF SDMgrNSXAdv w/o HZNENT 100PK U 3Y=UE \$9,722.10 \$3,522.50 \$3,522.50 SDDC VMW SW 456-113-690 VCF SDMgrNSXAdv w/o HZNENT 100PK U 4Y=UB \$14,090.00 31% 31% \$9,722.10 \$3,804.30 \$3,522.50 \$0.00 \$0.00 \$0.00 \$0.00 \$3,522.50 SDDC VMW SW 456-113-691 VCF SDMgrNSXAdv w/o HZNENT 100PK U 5Y=UB \$14,090,00 \$9 722 10 \$3,804,30 \$3,522,50 \$0.00 \$0.00 \$0.00 \$3,522.50 SDDC VMW SV 456-113-692 456-113-693 VCF SDMgrNSXAdv w/o HZN ENT 10PK U 1Y=UB VCF SDMgrNSXAdv w/o HZN ENT 10PK U 2Y=UB \$1,409.00 31% 31% \$380.43 \$380.43 \$352.25 \$352.25 \$0.00 \$0.00 \$0.00 \$352.25 \$352.25 SDDC VMW SW SDDC VMW SW \$1,409.00 \$0.00 \$972.2 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 456-113-694 VCE SDMgrNSXAdv w/o HZN ENT 10PK U 3Y=UB \$1,409.00 \$972.21 \$380.43 \$352.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$352.25 SDDC VMW SW VCF SDMgrNSXAdv w/o HZN ENT 10PK U 4Y=UB VCF SDMgrNSXAdv w/o HZN ENT 10PK U 5Y=UB \$972.21 \$972.21 \$972.21 \$4,260.75 \$352.25 \$352.25 456-113-69 \$1,409.00 \$380.43 \$352.25 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 456-113-696 \$380.43 \$0.00 SDDC VMW SV \$1,409.00 \$352.25 456-113-697 VMware vCtr Srvr 6 Std vSphere 6 U 1Y=IA \$6,175,00 \$1.667.25 \$1,543,75 \$0.00 \$0.00 \$1,543,75 SDDC VMW SW VMware vCtr Srvr 6 Std vSphere 6 U 2Y=IA VMware vCtr Srvr 6 Std vSphere 6 U 3Y=IA \$6 175 00 \$1,667.25 \$1,667.25 \$1,543.75 \$1,543.75 \$1,543.75 \$1,543.75 456-113-698 31% 31% \$4 260 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SV \$4,260.75 \$0.00 456-113-700 VMware vCtr Srvr 6 Std vSphere 6 U 4Y=IA \$6,175,00 31% \$4,260,75 \$1,667.25 \$1,543,75 \$0.00 \$0.00 \$0.00 \$0.00 \$1,543,75 SDDC VMW SW 456-113-701 VMware vCtr Srvr 6 Std vSphere 6 U 5Y=IA \$6,175,00 31% \$4,260,75 \$1,667.25 \$1,543,75 \$0.00 \$0.00 \$0.00 \$0.00 \$1.543.75 SDDC VMW SW 456-113-702 456-113-703 VCF Upg VM vCtr 6 Fnd - vCtr Srv U 1Y=IA VCF Upg VM vCtr 6 Fnd - vCtr Srv U 2Y=IA 31% 31% \$1,378.08 \$1,276.00 \$1,276.00 \$0.00 \$0.00 \$1,276.00 SDDC VMW SW \$5,104.00 \$3,521.76 \$0.00 \$5,104.00 \$3,521.7 \$1,378.08 \$0.00 \$1,276.00 SDDC VMW SW 456-113-704 VCF Upg VM vCtr 6 Fnd - vCtr Srv U 3Y=IA \$5,104.00 31% 31% \$3,521,76 \$1,378,08 \$1,276,00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,276,00 SDDC VMW SW 456-113-705 VCF Upg VM vCtr 6 Fnd - vCtr Srv U 4Y=IA VCF Upg VM vCtr 6 Fnd - vCtr Srv U 5Y=IA \$5 104.00 \$3.521.76 \$1,070.00 \$1,276.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,276.00 SDDC VMW SV 456-113-706 \$5,104.00 31% \$1,276.00 \$1,276.00 SDDC VMW SW \$1,378.08 \$0.00 \$3,521.76 \$0.00 \$0.00 \$0.00 456-113-707 SDDC MGR for Desktop 100 Pack 1Y UPG=UE \$3,085.00 \$2,128.65 \$832.95 \$771.25 \$0.00 \$0.00 \$0.00 \$0.00 \$771.25 SDDC VMW SW 456-113-708 SDDC MGR for Desktop 100 Pack 2Y UPG=UB \$3,085,00 31% 31% 31% \$2 128 65 \$832.05 \$771.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$771.25 SDDC VMW SW 456-113-709 456-113-710 SDDC MGR for Desktop 100 Pack 21 UPG=UB SDDC MGR for Desktop 100 Pack 3Y UPG=UB \$3,085.00 \$3,085.00 \$2,128.65 \$2,128.65 \$832.95 \$832.95 \$771.25 \$771.25 \$771.25 \$771.25 \$771.25 SDDC VMW SW SDDC VMW SW \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 456-113-711 SDDC MGR for Desktop 100 Pack 5Y UPG=UB \$3 085 00 \$2 128 65 \$832.95 \$771.25 \$0.00 \$0.00 \$0.00 \$771.25 \$77.25 \$77.25 SDDC VMW SW SDDC MGR for Desktop 10 Pack SY UPG=UB SDDC MGR for Desktop 10 Pack 1Y UPG=UB SDDC MGR for Desktop 10 Pack 2Y UPG=UB SDDC MGR for Desktop 10 Pack 3Y UPG=UB 456-113-713 \$309.00 \$309.00 \$213.21 \$83.43 \$77.25 \$0.00 \$0.00 \$0.00 SDDC VMW SV 456-113-713 \$0.00 SDDC VMW SW \$0.00 \$83.43 456-113-714 \$309.00 \$213.21 \$83.43 \$77.25 \$0.00 \$0.00 \$0.00 \$77.25 SDDC VMW SW SDDC MGR for Desktop 10 Pack 31 UPG=UB SDDC MGR for Desktop 10 Pack 5Y UPG=UB VCF for VDI:ENT 100 PK w/o Horiz 1Y U=ZA 31% 31% 31% 31% 31% \$83.43 \$83.43 \$0.00 \$0.00 \$0.00 \$0.00 \$77.25 \$77.25 456-113-715 \$309.00 \$213.21 \$77.25 \$77.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SW 456-113-71 \$20.090.00 456-113-717 \$13,862,10 \$5,424,30 \$5.022.50 \$0.00 \$0.00 \$0.00 \$5.022.50 SDDC VMW SV 456-113-718 VCF for VDI:ENT 100 PK w/o Horiz 2Y U=ZA \$20.090.00 \$13.862.10 \$5,424.30 \$5.022.50 \$0.00 \$0.00 \$0.00 \$5.022.50 SDDC VMW SW 456-113-719 456-113-720 VCF for VDI:ENT 100 PK w/o Horiz 3Y U=ZA VCF for VDI:ENT 100 PK w/o Horiz 4Y U=ZA \$20,090.00 31% 31% \$13,862.10 \$5,424.30 \$5,424.30 \$5,022.50 \$5,022.50 \$0.00 \$5,022.50 SDDC VMW SW SDDC VMW SW \$0.00 \$0.00 \$20,090.00 \$13,862.10 \$5,022.50 \$0.00 \$0.00 456-113-721 VCF for VDI:ENT 100 PK w/o Horiz 5Y U=ZA \$20.090.00 31% \$13.862.10 \$5,424,30 \$5.022.50 \$0.00 \$0.00 \$0.00 \$0.00 \$5.022.50 SDDC VMW SW 456-113-727 VCF for VDI:ENT 10 PK w/o Horiz 1Y U=ZA VCF for VDI:ENT 10 PK w/o Horiz 2Y U=ZA \$2,000.00 31% \$1 386 21 \$542.43 \$502.25 \$0.00 \$0.00 \$0.00 \$0.00 \$502.25 SDDC VMW SW 456-113-723 \$2,009.00 31% 31% \$1,386.21 \$542.43 \$502.25 \$0.00 \$0.00 \$0.00 \$0.00 \$502.25 SDDC VMW SW 456-113-724 VCF for VDI:ENT 10 PK w/o Horiz 3Y U=ZA \$2,009.00 \$1,386.21 \$542.43 \$502.25 \$0.00 \$0.00 \$0.00 \$0.00 \$502.25 SDDC VMW SV 456-113-725 VCF for VDI:ENT 10 PK w/o Horiz 4Y U=ZA VCF for VDI:ENT 10 PK w/o Horiz 5Y U=ZA \$2,000,00 31% 31% \$1 386 21 \$542.43 \$502.25 \$0.00 \$0.00 \$0.00 \$0.00 \$502.25 SDDC VMW SV 456-113-726 \$2,009.00 \$1,386.21 \$542.43 \$502.25 \$0.00 \$0.00 \$502.25 SDDC VMW SW 456-113-727 VCF Standard (Per CPU) 1Y UPG=ZA \$17,795.00 31% 31% \$12,278.55 \$4,804.65 \$4,448.75 \$0.00 \$0.00 \$0.00 \$0.00 \$4,448.75 SDDC VMW SW 456-113-728 VCF Standard (Per CPU) 2Y LIPG=ZA \$17 795 00 \$12 278 55 \$4.804.65 \$4 448 75 \$0.00 \$0.00 \$0.00 \$0.00 \$4 448 75 SDDC VMW SW 456-113-729 456-113-730 VCF Standard (Per CPU) 3Y UPG=ZA VCF Standard (Per CPU) 4Y UPG=ZA \$12,278.55 \$12,278.55 \$4,804.65 \$4,804.65 \$4,448.75 \$4,448.75 \$4,448.75 \$4,448.75 SDDC VMW SW SDDC VMW SW \$17,795,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$17,795.00 456-113-731 VCF Standard (Per CPU) 5Y UPG=ZA \$17 795 00 31% 31% 31% 31% \$12 278 55 \$4.804.65 \$4 448 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4 448 75 SDDC VMW SW 456-113-732 VCF Advanced (Per CPU) 1Y UPG=ZA VCF Advanced (Per CPU) 2Y UPG=ZA \$20 795 00 \$14 348 5 \$5,614,65 \$5 198 75 \$0.00 \$0.00 \$0.00 \$0.00 \$5 198 75 SDDC VMW SV 456-113-733 \$14,348.55 \$5,198.75 \$5,198.75 SDDC VMW SW \$5,614.65 \$0.00 456-113-734 VCF Advanced (Per CPU) 3Y UPG=ZA \$20,795.00 \$14,348,55 \$5,614,65 \$5,198,75 \$0.00 \$0.00 \$5,198,75 SDDC VMW SV 456-113-735 VCF Advanced (Per CPU) 4Y UPG=ZA \$20,795,00 31% \$14.348.55 \$5,614,65 \$5,198,75 \$0.00 \$0.00 \$0.00 \$0.00 \$5,198,75 SDDC VMW SW 456-113-736 456-113-737 VCF Advanced (Per CPU) 5Y UPG=ZA VCF Enterprise (Per CPU) 1Y UPG=ZA \$20,795.00 \$23,995.00 31% 31% \$14,348.55 \$16,556.55 \$5,614.65 \$6,478.65 \$5,198.75 \$0.00 \$0.00 \$0.00 \$0.00 \$5,198.75 SDDC VMW SW SDDC VMW SW \$5,998.75 \$0.00 \$5,998.75 456-113-738 VCF Enterprise (Per CPU) 2Y UPG=ZA \$23,995.00 31% 31% \$16,556,55 \$6,478,65 \$5,998,75 \$0.00 \$0.00 \$0.00 \$0.00 \$5,998.75 SDDC VMW SW VCF Enterprise (Per CPU) 3Y UPG=ZA VCF Enterprise (Per CPU) 4Y UPG=ZA 456-113-730 \$23,005,00 \$16 556 55 \$6,478,65 \$5,008,75 \$0.00 \$0.00 \$0.00 \$0.00 \$5,008.75 SDDC VMW SV 456-113-740 \$23,995.00 31% 31% \$16,556.55 \$6,478.65 \$5,998.75 \$0.00 \$0.00 \$0.00 \$0.00 \$5,998.75 SDDC VMW SW 456-113-741 VCF Enterprise (Per CPU) 5Y UPG=ZA \$23,995.00 \$16,556.55 \$6,478.65 \$5,998.75 \$0.00 \$0.00 \$0.00 \$0.00 \$5,998.75 SDDC VMW SV SDDC MGR for Desktop 100 Pack 1Y=ZA SDDC MGR for Desktop 100 Pack 2Y=ZA \$0.00 456-113-754 \$3.085.00 31% 31% \$2 128 65 \$832.05 \$771.25 \$0.00 \$0.00 \$0.00 \$0.00 \$771.25 SDDC VMW SW 456-113-755 \$3.085.00 \$2,128.65 \$832.95 \$771.25 \$0.00 \$0.00 \$771.25 SDDC VMW SV SDDC MGR for Desktop 10 Pack 1Y=ZA 31% 31% \$0.00 SDDC VMW SV 456-113-756 \$309.00 \$213.2 \$83.43 \$77.25 \$0.00 \$0.00 \$0.00 \$77.25 456-113-757 SDDC MGR for Desktop 10 Pack 2Y=ZA \$309.00 \$213.21 \$83.43 \$77.25 \$0.00 \$0.00 \$0.00 \$77.25 SDDC VMW SV 456-113-758 456-113-759 VCF for VDI:ENT 100 PK w/o Horiz 1Y=ZA VCF for VDI:ENT 100 PK w/o Horiz 2Y=ZA \$20,090.00 \$20,090.00 \$13,862.10 \$13,862.10 \$5,424.30 \$5,424.30 \$5,022.50 \$5,022.50 \$5,022.50 \$5,022.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SDDC VMW SV 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 456-113-760 VCF for VDI:ENT 10 PK w/o Horiz 1Y=ZA \$2,009,00 \$1 386 21 \$542.43 \$502.25 \$0.00 \$0.00 \$0.00 \$502.25 SDDC VMW SW \$0.00 \$0.00 \$0.00 456-113-761 VCF for VDI:ENT 10 PK w/o Horiz 2Y=ZA \$2,009.00 \$1,386,21 \$542.43 \$502.25 \$0.00 \$0.00 \$502.25 SDDC VMW SW 456-113-762 456-113-763 /CF Standard (Per CPU) 1Y=ZA \$12,278.5 \$4,804.65 \$4,804.65 \$4,448.75 \$0.00 \$0.00 \$4,448.75 VCF Standard (Per CPU) 2Y=ZA \$17,795.00 \$12,278,55 \$4,448,75 \$0.00 \$4,448,75 SDDC VMW SV 456-113-764 VCF Advanced (Per CPU) 1Y=ZA VCF Advanced (Per CPU) 2Y=ZA \$20,795.00 31% 31% \$14,348.55 \$5,614,65 \$5 198 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$5,198.75 \$5,198.75 SDDC VMW SW 456-113-765 \$20,795.00 \$14,348.5 \$5,614.65 \$5,198.75 SDDC VMW SW 456-113-766 VCF Enterprise (Per CPU) 1Y=ZA \$23,995.00 31% \$16,556,55 \$0.00 SDDC VMW SV \$6,478,65 \$5,998,75 \$0.00 \$0.00 \$5,998,75 456-113-767 VCF Enterprise (Per CPU) 2Y=ZA \$23,995,00 31% \$16,556,55 \$6,478.65 \$5,998,75 \$0.00 \$0.00 \$0.00 \$0.00 \$5,998.75 SDDC VMW SW 456-113-891 456-113-892 VxRail VCF vSphere+VSAN to VCFSTD 1YR=IG VxRail VCF vSphere+VSAN to VCFSTD 2YR=IG \$8,495.00 \$8,495.00 31% 31% \$5,861.55 \$5,861.55 \$2,293.65 \$2,293.65 \$2,123.75 \$2,123.75 \$1,868.90 \$1,868.90 \$0.00 \$0.00 \$0.00 \$0.00 \$2,123.75 \$2,123.75 VXRAII SOFTWARE 456-113-893 VxRail VCF vSphere+VSAN to VCFSTD 3YR=IG \$8,495,00 31% \$5,861,55 \$2,293,65 \$2,123,75 \$1.868.90 \$0.00 \$0.00 \$0.00 \$2,123,75 VXRAIL SOFTWARE 456-113-804 VyRail VCE vSnhere+VSAN to VCESTD 4VR=IG \$8.495.00 31% 31% \$5,861.55 \$2 203 65 \$2 123 75 \$1,868.00 \$0.00 \$0.00 \$0.00 \$2 123 75 VYRAII SOFTWARE \$2,123.75 \$2,123.75 \$4,348.75 456-113-895 /xRail VCF vSphere+VSAN to VCFSTD 5YR=IG \$8,495.00 \$5,861.55 \$2,293.65 \$2,123.75 \$1,868.90 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE VXRAIL SOFTWARE 456-113-896 VxRail VCF vSphere+VSAN to VCFADV 1YR=IG \$17,395.00 31% 31% \$12,002.55 \$4,696.65 \$4,348.75 \$3,826.90 \$0.00 \$0.00 \$0.00 456-113-897 VxRail VCF vSnhere+VSAN to VCFADV 2YR=IG \$17 395 00 \$12,002,55 \$4 696 65 \$4,348,75 \$3,826,90 \$0.00 \$0.00 \$0.00 \$4,348,75 VXRAII SOFTWARE VxRail VCF vSphere+VSAN to VCFADV 3YR=IG VxRail VCF vSphere+VSAN to VCFADV 4YR=IG \$4,696.65 \$4,696.65 \$4,348.75 \$4,348.75 \$4,348.75 \$4,348.75 456-113-898 \$17 395 00 31% 31% \$12,002.55 \$3,826,00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE \$12,002.55

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					NVP LEVEL 1	NASPO VE		AND WARRANTY UPGRA	PROSUPPORT PROSUPPORT			WTY UPG ENH TO			
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	Discount	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	W/MC PREM MNT	PROSUPPORT ENH MNT LP	BASIC MNT LP	PS W/MC PREM	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	456-113-900	VxRail VCF vSphere+VSAN to VCFADV 5YR=IG		\$17.395.00	K		\$12.002.55	\$4.696.65	\$4.348.75	\$3.826.90	\$0.00	\$0.00	\$0.00	\$4.348.75	VXRAIL SOFTWARE
5	456-113-901 456-113-902	VxRail VCF vSphere+VSAN to VCF ENT 1YR=IG VxRail VCF vSphere+VSAN to VCF ENT2YR=IG		\$19,595.00 \$19,595.00	K	31% 31% 31%	\$13,520.55 \$13,520.55	\$5,290.65 \$5,290.65	\$4,898.75 \$4,898.75	\$4,310.90 \$4.310.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,898.75 \$4,898.75	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-113-902 456-113-903	VXRail VCF vSphere+VSAN to VCF ENT3YR=IG VxRail VCF vSphere+VSAN to VCF ENT3YR=IG		\$19,595.00	K	31%	\$13,520.55 \$13,520.55	\$5,290.65 \$5,290.65	\$4,898.75 \$4,898.75	\$4,310.90 \$4,310.90	\$0.00	\$0.00	\$0.00	\$4,898.75 \$4,898.75	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-113-904	VxRail VCF vSphere+VSAN to VCF ENT4YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,290.65	\$4,898.75	\$4,310.90	\$0.00	\$0.00	\$0.00	\$4,898.75	VXRAIL SOFTWARE
5	456-113-905 456-114-007	VxRail VCF vSphere+VSAN to VCF ENT5YR=IG VxR vSAN Upg from Std to Ent 1Yr Mtn=IG		\$19,595.00 \$3,399.00	K	31% 31%	\$13,520.55 \$2,345.31	\$5,290.65 \$917.73	\$4,898.75 \$849.75	\$4,310.90 \$747.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4,898.75 \$849.75	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-008	VxR vSAN Upg from Std to Ent 2Yr Mtn=IG		\$3,399.00	ĸ	31%	\$2,345.31	\$917.73	\$849.75	\$747.78	\$0.00	\$0.00	\$0.00	\$849.75	VXRAIL SOFTWARE
5	456-114-009 456-114-010	VxR vSAN Upg from Std to Ent 3Yr Mtn=IG		\$3,399.00	K	31% 31%	\$2,345.31 \$2.345.31	\$917.73	\$849.75 \$849.75	\$747.78 \$747.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$849.75 \$849.75	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-010 456-114-011	VxR vSAN Upg from Std to Ent 4Yr Mtn=IG VxR vSAN Upg from Std to Ent 5Yr Mtn=IG		\$3,399.00 \$3,399.00	K	31% 31%	\$2,345.31 \$2,345.31	\$917.73 \$917.73	\$849.75 \$849.75	\$747.78 \$747.78	\$0.00	\$0.00 \$0.00	\$0.00	\$849.75 \$849.75	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-012	VxR vSAN Upg from Sld to Adv 1Yr Mtn=IG		\$1,705.00	ĸ	31%	\$1,176.45	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$0.00	\$426.25	VXRAIL SOFTWARE
5	456-114-013 456-114-014	VxR vSAN Upg from Std to Adv 2Yr Mtn=IG VxR vSAN Upg from Std to Adv 3Yr Mtn=IG		\$1,705.00 \$1,705.00	K	31% 31%	\$1,176.45 \$1,176.45	\$460.35 \$460.35	\$426.25 \$426.25	\$375.10 \$375.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$426.25 \$426.25	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-014 456-114-015	VXR VSAN Upg from Std to Adv 3Yr Mtn=IG VXR VSAN Upg from Std to Adv 4Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45 \$1.176.45	\$460.35 \$460.35	\$426.25 \$426.25	\$375.10 \$375.10	\$0.00	\$0.00	\$0.00	\$426.25 \$426.25	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-016	VxR vSAN Upg from Std to Adv 5Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.35	\$426.25	\$375.10	\$0.00	\$0.00	\$0.00	\$426.25	VXRAIL SOFTWARE
5	456-114-017 456-114-018	VxR vSAN Upg from Adv to Ent 1Yr Mtn=IG VxR vSAN Upg from Adv to Ent 2Yr Mtn=IG		\$1,694.00 \$1,694.00	K	31% 31%	\$1,168.86 \$1,168.86	\$457.38 \$457.38	\$423.50 \$423.50	\$372.68 \$372.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$423.50 \$423.50	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-019	VxR vSAN Upg from Adv to Ent 3Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$0.00	\$423.50	VXRAIL SOFTWARE
5	456-114-020	VxR vSAN Upg from Adv to Ent 4Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.38	\$423.50	\$372.68	\$0.00	\$0.00	\$0.00	\$423.50	VXRAIL SOFTWARE
5	456-114-021 456-114-022	VxR vSAN Upg from Adv to Ent 5Yr Mtn=IG VxR vSphere Basic, 1Yr Mtn=IG		\$1,694.00 \$519.00	K	31% 31%	\$1,168.86 \$358.11	\$457.38 \$140.13	\$423.50 \$129.75	\$372.68 \$114.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$423.50 \$129.75	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-023	VxR vSphere Basic, 2Yr Mtn=IG		\$519.00	ĸ	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$0.00	\$129.75	VXRAIL SOFTWARE
5	456-114-024 456-114-025	VxR vSphere Basic, 3Yr Mtn=IG VxR vSphere Basic, 4Yr Mtn=IG		\$519.00 \$519.00	K	31%	\$358.11 \$358.11	\$140.13 \$140.13	\$129.75 \$129.75	\$114.18 \$114.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$129.75	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-025 456-114-026	VXR vSphere Basic, 5Yr Mtn=IG VXR vSphere Basic, 5Yr Mtn=IG		\$519.00 \$519.00	K	31% 31%	\$358.11 \$358.11	\$140.13 \$140.13	\$129.75 \$129.75	\$114.18 \$114.18	\$0.00	\$0.00	\$0.00	\$129.75 \$129.75	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-036	VxR Upg vSphere Basic, 1Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$0.00	\$129.75	VXRAIL UPG SOFTWARE
5	456-114-037 456-114-038	VxR Upg vSphere Basic, 2Yr Mtn=IG VxR Upg vSphere Basic, 3Yr Mtn=IG		\$519.00 \$519.00	K	31% 31%	\$358.11 \$358.11	\$140.13 \$140.13	\$129.75 \$129.75	\$114.18 \$114.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$129.75 \$129.75	VXRAIL UPG SOFTWARE VXRAIL UPG SOFTWARE
5	456-114-039	VxR Upg vSphere Basic, 311 Mtn=IG VxR Upg vSphere Basic, 4Yr Mtn=IG		\$519.00 \$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$0.00	\$129.75	VXRAIL UPG SOFTWARE
5	456-114-040	VxR Upg vSphere Basic, 5Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.13	\$129.75	\$114.18	\$0.00	\$0.00	\$0.00	\$129.75	VXRAIL UPG SOFTWARE
5	456-114-042 456-114-043	VxRail VMware vSAN Ent+ 1Y Maint=IG VxRail VMware vSAN Ent+ 2Y Maint=IG		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-044	VxRail VMware vSAN Ent+ 3Y Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	456-114-045	VxRail VMware vSAN Ent+ 4Y Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	456-114-046 456-114-047	VxRail VMware vSAN Ent+ 5Y Maint=IG VxRail VMware vSANEnt to Ent+ 1YMaint=IG		\$0.00 \$3.239.00	K	31% 31%	\$0.00 \$2.234.91	\$0.00 \$874.53	\$0.00 \$809.75	\$0.00 \$712.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$809.75	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-048	VxRail VMware vSANEnt to Ent+ 2YMaint=IG		\$3,239.00	ĸ	31%	\$2,234.91	\$874.53	\$809.75	\$712.58	\$0.00	\$0.00	\$0.00	\$809.75	VXRAIL SOFTWARE
5	456-114-049 456-114-050	VxRail VMware vSANEnt to Ent+ 3YMaint=IG VxRail VMware vSANEnt to Ent+ 4YMaint=IG		\$3,239.00 \$3,239.00	K	31% 31%	\$2,234.91 \$2,234.91	\$874.53 \$874.53	\$809.75 \$809.75	\$712.58 \$712.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$809.75 \$809.75	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-050 456-114-051	VxRail VMware vSANEnt to Ent+ 4YMaint=IG VxRail VMware vSANEnt to Ent+ 5YMaint=IG		\$3,239.00 \$3,239.00	K K	31% 31%	\$2,234.91 \$2,234.91	\$874.53 \$874.53	\$809.75 \$809.75	\$712.58 \$712.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$809.75 \$809.75	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-052	VxRail VMware vSANAdv to Ent+ 1YMaint=IG		\$4,277.00	K	31%	\$2,951.13	\$1,154.79	\$1,069.25	\$940.94	\$0.00	\$0.00	\$0.00	\$1,069.25	VXRAIL SOFTWARE
5	456-114-053 456-114-054	VxRail VMware vSANAdv to Ent+ 2YMaint=IG VxRail VMware vSANAdv to Ent+ 3YMaint=IG		\$4,277.00 \$4,277.00	K	31% 31%	\$2,951.13 \$2,951.13	\$1,154.79 \$1,154.79	\$1,069.25 \$1.069.25	\$940.94 \$940.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,069.25 \$1.069.25	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-055	VxRail VMware vSANAdv to Ent+ 3YMaint=IG VxRail VMware vSANAdv to Ent+ 4YMaint=IG		\$4,277.00	K	31%	\$2,951.13	\$1,154.79 \$1,154.79	\$1,069.25	\$940.94	\$0.00	\$0.00	\$0.00	\$1,069.25	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-056	VxRail VMware vSANAdv to Ent+ 5YMaint=IG		\$4,277.00	K	31%	\$2,951.13	\$1,154.79	\$1,069.25	\$940.94	\$0.00	\$0.00	\$0.00	\$1,069.25	VXRAIL SOFTWARE
5	456-114-057 456-114-058	VxRail VMware vSANStd to Ent+ 1YMaint=IG VxRail VMware vSANStd to Ent+ 2YMaint=IG		\$6,237.00 \$6,237.00	K	31% 31%	\$4,303.53 \$4,303.53	\$1,683.99 \$1,683.99	\$1,559.25 \$1,559.25	\$1,372.14 \$1,372.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,559.25 \$1,559.25	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	456-114-059	VxRail VMware vSANStd to Ent+ 3YMaint=IG		\$6,237.00	K	31%	\$4,303.53	\$1,683.99	\$1,559.25	\$1,372.14	\$0.00	\$0.00	\$0.00	\$1,559.25	VXRAIL SOFTWARE
5	456-114-060	VxRail VMware vSANStd to Ent+ 4YMaint=IG		\$6,237.00	K	31%	\$4,303.53	\$1,683.99	\$1,559.25	\$1,372.14	\$0.00	\$0.00	\$0.00	\$1,559.25	VXRAIL SOFTWARE
5	456-114-061 456-114-085	VxRail VMware vSANStd to Ent+ 5YMaint=IG Secure VM Key Mgmt over KMIP Tier 1=IA		\$6,237.00 \$8.000.00	K	31% 31%	\$4,303.53 \$5,520.00	\$1,683.99 \$2,000.00	\$1,559.25 \$1.840.00	\$1,372.14 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1,559.25 \$1.840.00	VXRAIL SOFTWARE CLOUDLINK
5	456-114-086	Secure VM Key Mgmt over KMIP Tier 2=IA		\$6,400.00	K	31%	\$4,416.00	\$1,600.00	\$1,472.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,472.00	CLOUDLINK
5	456-114-087	Secure VM Key Mgmt over KMIP Tier 3=IA		\$4,800.00	K	31%	\$3,312.00	\$1,200.00	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,104.00	CLOUDLINK
5	456-114-088 456-114-095	Secure VM Key Mgmt over KMIP Tier 4=IA Secure VM Encrypt Containers Tier 1=IA		\$3,200.00 \$120.000.00	K	31% 31%	\$2,208.00 \$82.800.00	\$800.00 \$30.000.00	\$736.00 \$27.600.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$736.00 \$27.600.00	CLOUDLINK
5	456-114-096	Secure VM Encrypt Containers Tier 2=IA		\$96,000.00	K	31%	\$66,240.00	\$24,000.00	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,080.00	CLOUDLINK
5	456-114-097 456-114-098	Secure VM Encrypt Containers Tier 3=IA Secure VM Encrypt Containers Tier 4=IA		\$84,000.00 \$76,000.00	K	31% 31%	\$57,960.00 \$52,440.00	\$21,000.00 \$19.000.00	\$19,320.00 \$17.480.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19,320.00 \$17,480.00	CLOUDLINK CLOUDLINK
5	458-000-999	Secure VM SecVM Term		\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-001-000 458-001-880	Secure VM SecVM Perpetual Secure VM SecVM for CPD HW Perpetual		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CLOUDLINK
5	458-001-880 458-002-010	Secure VM KMIP Client Perpetual Secure VM KMIP Client Perpetual		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-002-012	Secure VM SecVM Perp HCP Bundle		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-002-204 458-002-205	HCIA NP VxRail vSphere Software HCIA UP VxRail vSphere Software		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	458-002-340	Secure VM SED Perp Tier 1=IA		\$1,250.00	K	31%	\$862.50	\$312.50	\$287.50	\$0.00	\$0.00	\$0.00	\$0.00	\$287.50	CLOUDLINK
5	458-002-361	Secure VM SED Perp Tier 2=IA		\$1,000.00	K	31%	\$690.00	\$250.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.00	CLOUDLINK
5	458-002-362 458-002-363	Secure VM SED Perp Tier 3=IA Secure VM SED Perp Tier 4=IA		\$750.00 \$500.00	K K	31% 31%	\$517.50 \$345.00	\$187.50 \$125.00	\$172.50 \$115.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$172.50 \$115.00	CLOUDLINK CLOUDLINK
5	458-002-371	Secure VM Encryption for Machines		\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-002-372 458-002-373	Secure VM Encryption for Machines CPSD Secure VM KMIP KMS Perpetual		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CLOUDLINK CLOUDLINK
5	458-002-391	VMware Cloud Foundation Suite		\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-442	Secure VM Key Mgmt for SED Tier 1=IA		\$1,250.00	K	31%	\$862.50	\$312.50	\$287.50	\$0.00	\$0.00	\$0.00	\$0.00	\$287.50	CLOUDLINK
5 5	458-002-443 458-002-444	Secure VM Key Mgmt for SED Tier 2=IA Secure VM Key Mgmt for SED Tier 3=IA		\$1,000.00 \$750.00	K	31% 31%	\$690.00 \$517.50	\$250.00 \$187.50	\$230.00 \$172.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$230.00 \$172.50	CLOUDLINK CLOUDLINK
5	458-002-445	Secure VM Key Mgmt for SED Tier 4=IA		\$500.00	ĸ	31%	\$345.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00	CLOUDLINK
5	458-002-461 458-002-473	VMware vCtr Srvr 6 Std vSphere 6 VCF Enterprise (Per CPU)		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SDDC VMW SW SDDC VMW SW
5	458-002-473 458-002-486	VCF Enterprise (Per CPU) VMware Cloud Foundation Suite UPG		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SDDC VMW SW SDDC VMW SW
5	458-002-487	VMware Cloud FDN w/o vSphere UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-488 458-002-489	VCF SDDCMgr NSXAdv wHZN ENT UPG VCF SDDCMgr NSXAdv wHZN ENT 10PK UPG		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SDDC VMW SW SDDC VMW SW
5	458-002-489 458-002-490	VCF SDDCMgrNSXAdv w/o HZNENT 100PK UPG		\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-491	VCF SDDCMgrNSXAdv w/o HZN ENT 10PK UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-492 458-002-493	VMware vCtr Srvr 6 Std vSphere 6 UPG VCF Upg VMw vCtr 6 Fnd - vCtr Srv UPG		\$0.00 \$0.00	K K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SDDC VMW SW SDDC VMW SW
5	458-002-494	SDDC MGR for Desktop 100 Pack UPG		\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-495 458-002-496	SDDC MGR for Desktop 10 Pack UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW SDDC VMW SW
5	458-002-496 458-002-497	VCF for VDI: ENT 100 Pack w/o Horiz UPG VCF for VDI: ENT 10 Pack w/o Horiz UPG		\$0.00 \$0.00	ĸ	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SDDC VMW SW SDDC VMW SW
5	458-002-498	VCF Standard (Per CPU) UPG		\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-499 458-002-500	VCF Advanced (Per CPU) UPG VCF Enterprise (Per CPU) UPG		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SDDC VMW SW SDDC VMW SW
5	458-002-517	VCF Enterprise (Per CPU) UPG VxRail VMware vSAN Advanced		\$0.00 \$0.00	K	31%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-518	VxRail VMware vSAN Standard		\$0.00	ĸ	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-519 458-002-532	VxRail VMware vSAN Enterprise VxRail VMware vSAN Ent RASR		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	458-002-572	VXRAIL VCF VSPHERE+VSAN TO VCFSTD		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-573 458-002-574	VXRAIL VCF VSPHERE+VSAN TO VCFADV		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE VXRAIL SOFTWARE
5	408-UUZ-5/4	VxRail VCF vSphere+VSAN to VCF ENT		\$0.00	К	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARAIL SUFTWARE

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ASPO VI PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE PROSUPPORT PLUS MNT LP WTY UPG BASIC TO PS ENH LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 458-002-654 vSAN Upg from Std to Ent \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE 458_002_655 vSAN Upg from Std to Adv \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VYRAII SOFTWARE VXRAIL SOFTWARE SAN Upg from Adv to Ent \$0.00 31% 31% 458-002-657 vSphere Basic \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE 458_002_661 VvR I Ing vSnhere Resig \$0.00 31% 31% 31% 31% \$0.00 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 so on VYRAII LIPG SOFTWARE 458-002-663 VxRail VMware vSAN Enterprise Plus vSAN Upg from Ent to Ent+ \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE VXRAIL SOFTWARE 458-002-664 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 458-002-665 vSAN Upg from Adv to Ent+ \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAIL SOFTWARE 458-002-666 vSAN Upg from Std to Ent+ vSAN Upg from Adv to Ent CCU \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VXRAII SOFTWARE VXRAIL UPG SOFTWARE 31% 31% 31% 31% 458-002-685 Secure VM Key Management over KMIF \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK 458-002-693 Secure VM Encryption for Containers SEL - SF+ 0.5m SFP+DAC Cable Attach SEL - SFP/SFP+ DAC 1M Attach \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK \$44.85 \$51.75 DELL NETWORKING DELL NETWORKING 470-AAGL \$65.00 \$75.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 470-AAGN 31% 31% 31% 31% 31% 470-AAGP SEL - SEP/SEP+ DAC 3M Attach \$105.00 \$72.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL - SFP/SFP+ DAC 5M Attach SEL - SFP/SFP+ DAC 7M Attach DELL NETWORKING DELL NETWORKING 470-AAGE \$135.00 \$0.00 \$0.00 \$0.00 \$0.00 470-AAGT \$310.00 \$213.90 \$0.00 \$0.00 470-AAVG SEL - SFP/SFP+ DAC 5M Cus Kit \$149.00 \$102.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL - SFP/SFP+ DAC 1M Cus Kit SEL - SFP/SFP+ DAC 7M Cus Kit \$83.00 \$341.00 \$57.27 \$235.29 DELL NETWORKING DELL NETWORKING 470-AAVE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% 31% 31% 470-AAV 470-AAVJ SEL DAC-SFP-10G-3M SEL GOYKFHS - 0.5m SFP+DAC Cable Cus Kit \$105.00 \$72.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-AAVK \$72.00 \$49.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-AAVE SEL - QSFP+ - 40G DAC 1M CusKit SEL - QSFP+ - 40G DAC 5M CusKit \$165.00 \$113.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING DELL NETWORKING 470-AAWE \$308.00 \$0.00 \$212.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 470-AAWN SEL - QSFP+ - 40G DAC 3M CusKit \$242.00 \$166.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-AAYE SEL - OSEP+ - 40G DAC 0.5M Cuskit \$132.00 \$91.08 \$265.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 31% 31% 31% 31% 31% 31% 470-AAX SEL - QSFP+ - 40G DAC 7M CusKit DELL NETWORKING 470-AAZN SEL - QSFP+ - 40G AOC 10M CusKit \$1,045.00 \$721.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ABNZ SEL - QSEP28- 100G AQC 7m Attach \$2 150 00 \$1,483.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ABOL 470-ABOM SEL MPO Crossover Fiber Cable 3M Attach SEL MPO Crossover Fiber Cable 7M Attach \$215.00 \$148.35 \$207.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING DELL NETWORKING \$300.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 470-ABON SEL MPO Crossover Fiber Cable 10M Attach \$325.00 \$224.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL - QSFP28 - 100G DAC 1m Attach SEL - QSFP28 - 100G DAC 2m Attach \$220.80 \$224.25 DELL NETWORKING DELL NETWORKING 470-ABO\ \$320.00 \$0.00 \$0.00 \$0.00 470-ABOW \$0.00 \$325.00 470-ABOY SEL - QSFP28 - 100G DAC 5m Attach \$700.00 \$483.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL - SFP/SFP+ DAC 2M Attach SEL MPO Crossover Fiber Cable 5M Attach \$95.00 \$249.00 31% 31% 31% 31% 31% \$65.55 \$171.81 DELL NETWORKING DELL NETWORKING 470-ABO \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 470-ABPI SEL G90Y2M1 -- 100G AOC 7m Cus Kit \$2,365.00 \$1,631,85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ABPJ SEL - QSFP28 - 100G AOC 30M CusKit \$2,300.00 \$1.587.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ABPM 470-ABPN SEL - QSFP28 - 100G AOC 10M CusKit 31% 31% \$1,669.80 \$163.53 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING \$2,420.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL MPO Crossover Fiber Cable 3M CusK \$237.00 \$0.00 DELL NETWORKING 31% 470-ABPF SEL MPO Crossover Fiber Cable 7M CusKit \$330.00 \$227.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ARPO SEL MPO Crossover Fiber Cable 5M CusKit SEL - SFP/SFP+ DAC 2M Cus Kit \$274.00 \$189.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ABPS 31% \$72.45 \$0.00 \$0.00 \$0.00 DELL NETWORKING \$0.00 \$0.00 \$0.00 \$105.00 \$0.00 470-ABPL SEL G5XZ1KV - 100G DAC 5m Cus Kit \$770.00 \$531.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ARP\ SEL MPO Crossover Fiber Cable 10M CusKit SEL - QSFP28 - 100G DAC 0.5M CusKit SEL GZ80XFA - 100G DAC 1m Cus Kit \$358.00 31% 31% 31% \$247.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ABPV 470-ABPV 470-ABPY \$247.02 \$217.35 \$242.88 DELL NETWORKING DELL NETWORKING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$352.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 470-ABOD SEL - OSEP+ - 40G DAC 2M CusKit \$190.00 \$131.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ABQ0 SEL G1KMJEI - 100G DAC 2m Cus Kit SEL - SFP28 25G DAC 1m Attach \$358.00 \$125.00 \$247.0 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING DELL NETWORKING 470-ACES \$0.00 \$0.00 SEL GU0B9PV - 25G DAC 3m Cus Kit 470-ACEL \$149.00 \$102.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ACEV 470-ACEX SEL - SFP28 - 25G DAC 3m Attach SEL GT1X2ND 25G DAC 1m Cus Kit 31% 31% 31% 31% 31% \$93.15 \$95.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING DELL NETWORKING \$135.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ACLK SEL - LC/LC Fiber Patch Cable 5M Attach \$65.00 \$44.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 470-ACLS SEL - LC/LC Fiber Patch Cable 2M Attach \$50.00 \$34.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ACLT 470-ACLU SEL LC/LC Fiber Patch Cable 2M Cus Kit SEL - QSFP28 - 100G AOC 3M CusKit 31% 31% \$37.95 \$1,404.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING DELL NETWORKING \$2,035.00 \$0.00 \$0.00 \$0.00 470-ACLY SEL LC/LC Fiber Patch Cable 5M Cus Kit \$72.00 31% 31% \$49.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 470-ACME SEL LC/LC Fiber Patch Cable 3M Attach \$58.00 \$40.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL LC/LC Fiber Patch Cable 10M Attach 31% 31% \$0.00 \$0.00 470-ACMH \$85.00 \$58.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING \$0.00 470-ACMN SEL LC/LC Fiber Patch Cable 10M Cus Kir \$94.00 \$64.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 31% 31% 31% 31% 31% 470-ACMO SEL LC/LC Fiber Patch Cable 3M Cus Kit \$64.00 \$44.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING SEL - QSFP+ - 40G AOC 3M CusKit SEL SS renew DW50user 1DA Probe 50SL 470-ACOR \$725.00 \$0.00 \$0.00 DELL NETWORKING 50DW1PRSS2 \$1,846.00 \$1,273.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 50DW 1PRSSE SEL DW50user 1DA Probe 50SL SS + Sup 1vr \$13,036,00 \$8 994 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 50DW1PRSSP2 5500SL SEL SS + Sup renew DW50 1DA Probe 50SL SEL: CORD SET,4.5M,NEMA L6-20P \$2,444.00 \$84.00 \$1,686.36 \$57.96 VARONIS SPECTRALOGIC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 5-CC-ASED SEL 1TB SED Archive-USA-5Yr \$1 759 09 31% 31% 31% 31% \$1 213 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-ASED-B SEL SED Bundle Archive-USA-5Yr SEL 1TB SED Archive (Small)-USA-5Yr \$1,914.55 \$1,321.04 \$2,219.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-ASMSED 5-CC-ASMSED-B \$0.00 \$0.00 \$3,216.82 SEL SED Bundle Archive (Small)-USA-5Yr \$4,243,64 \$2,928,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 5-CC-ASO SEL 1TB ScaleOut Archive-USA-5Yr \$1,476,82 31% \$1,019.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-ASO-B 5-CC-ASSO SEL ScaleOut Bundle Archive-USA-5Yr SEL 1TB ScaleOut Archy (Small)-USA 5Y \$1,675.91 \$2,637.54 31% 31% \$1,156.38 \$1,819.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-ASSO-B SEL ScaleOut Bundle Archy (Small)-USA 5Y \$3,767,73 31% 31% \$2,599,73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-RE SEL 1TR Block Flite-LISA-5Vr \$29 715 00 \$20 503 35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-BE-B SEL Block Bundle Elite-USA-5Yr \$41,818.64 31% 31% \$28,854.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 5-CC-BP SEL 1TB Block Premier-USA-5Yr \$11,466.82 \$7,912.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$0.00 5-CC-RP-R SEL Block Bundle Premier-LISA-5V \$23,645,45 31% 31% \$16 315 36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-BS SEL 1TB Block Standard-USA-5Yr \$3,312.27 \$2,285.47 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-BS-B SEL Block Bundle Standard-USA-5Y 31% 31% \$4,510.18 \$0.00 \$0.00 \$0.00 \$0.00 \$6,536.49 \$0.00 \$0.00 \$0.00 FACTION 5-CC-BT SEL 1TB Block Turbo-USA-5Yr \$61 167 27 \$42 205 42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-BT-B 5-CC-ESED SEL Block Bundle Turbo-USA-5Yr SEL 1TB SED Elite-USA-5Yr \$74,228.48 \$26,045.45 \$51,217.65 \$17,971.36 FACTION \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 5-CC-ESED-B SEL SED Bundle Flite-USA-5Yr \$33 755 45 \$23 291 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-ESO SEL 1TB ScaleOut Elite-USA-5Y \$19,032,96 \$13 132 74 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-ESO-E 5-CC-ESSO SEL ScaleOut Bundle Elite-USA-5Yr SEL 1TB ScaleOut Elite (Small)-USA 5Y \$19,064.56 \$24,730.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$35.841.82 FACTION 5-CC-ESSO-B SEL ScaleOut Bundle Elite (Small)-USA 5Y \$47 492 73 31% 31% 31% \$32,769,98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-FE-B SEL 1TB File Elite-USA-5Yr SEL File Bundle Elite-USA-5Yr \$29,720.45 \$20,507.1 \$41.818.64 \$28.854.86 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 5-CC-FP SEL 1TB File Premier-USA-5YI \$11,466,82 31% \$7,912,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-FP-B 5-CC-FS SEL File Bundle Premier-USA-5Yr SEL 1TB File Standard-USA-5Yr \$23,645.45 31% 31% \$16,315.36 \$2,285.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$3,312.27 5-CC-FS-B SEL File Bundle Standard-USA-5Y \$6,538,64 31% 31% 31% \$4,511.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-PSED SEL 1TR SED Promier-LISA-5Vr \$7 127 73 \$4 018 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-PSED-B 5-CC-PSO SEL SED Bundle Premier-USA-5Yr \$10,594.09 \$7,309.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB ScaleOut Premier-USA-5Y \$5,806.90 31% 31% \$4,006.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CC-PSO-B SEL ScaleOut Bundle Premier-USA-5Yr \$9 511 44 \$6 562 89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 1TB SED Standard-USA-5Yr SEL SED Bundle Standard-USA-5Yr \$6,175.91 \$5,841.82 \$4,261.38 \$4,030.86 5-CC-SSED 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION

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NVP LEVEL : ASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI 5-CC-SSO SEL 1TB ScaleOut Standard-USA-5Yr \$5,190,00 \$3,581,10 \$0.00 \$0.00 \$0.00 FACTION \$0.00 \$0.00 5-CC-SSO-B SEL ScaleOut Bundle Standard-LISA-5Vr \$5,035,50 31% \$3,474.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-CYREC-CS SEL CyberRecov-CyberSenseESXiHost-5Y-US/ \$437,968.70 302,198.40 FACTION 31% 31% 5-CYREC-MS SEL CyberRecov-ManagementESXiHost-5Y-USA \$334,137.61 \$230,554.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5.DD.60.B SEL Ded DD 6900 Bundle - USA - 5vr \$12,805,01 31% \$8,836,08 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 FACTION 5-DD-69-S SEL 48TB Ded DD 6900 add-on - USA - 5yr SEL Ded DD 9400 Bundle - USA - 5yr \$10,245.00 31% \$7,069.05 \$8,541.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-DD-94-B \$12,379.09 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-DD-94-S SEL 96TB Ded DD 9400 add-on - USA - 5yr \$9,818.18 \$6,774.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5.DD.00.B SEL Ded DD 9900 Bundle - LISA - 5vr \$9,818.18 \$8,537.73 \$6,774.54 \$5,891.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION SEL 384TB Ded DD 9900 add-on - USA - 5yr 5-DD-MT-B SEL Data Domain Base Bundle - USA - 5yr \$12,379.09 31% 31% \$8,541.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-DD-MT-S SEL 1TB Data Domain Base - USA - 5yr SEL Add'I 400TB ECSOffsiteScaling USA 5Y SEL 1100TB ECS Offsite Base Bund USA 5Y \$10 671 82 \$7,363.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-ECS-REP-B \$1,340.73 \$1,340.73 31% 31% \$925.10 \$925.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-ECTN-BLOC SEL Faction Bloc - 5Yr - USA \$89 644 27 31% 31% 31% \$61,854.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-MCN-100G 5-MCN-10G SEL 100Gbps MultiCloud Network USA - 5Yr SEL 10Gbps MultiCloud Network USA - 5Yr \$1,917,175.32 \$250,443.38 \$1,322,850.97 \$0.00 \$0.00 \$0.00 \$0.00 FACTION \$172,805.93 \$0.00 \$0.00 FACTION \$0.00 \$0.00 5-MCN-1G SEL 1Gbps MultiCloud Network USA - 5Yr \$25,653,41 31% \$17,700.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-MCN-2G 5-MCN-40G SEL 2Gbps MultiCloud Network USA - 5Yr SEL 40Gbps MultiCloud Network USA - 5Y \$51,306.82 \$967,682.63 \$35,401.71 \$667,701.01 FACTION 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 5-MCN-5G SEL 5Gbps MultiCloud Network USA - 5Yr \$128,267.05 31% 31% 31% \$88,504,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-MCN-80G SEL 80Gbps MultiCloud Network USA-5Y \$1,917,175,32 \$1.322.850.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-OBJ-MLT-1PB SEL 1TB Object Multi Region >1PB USA 5Y \$2.680.91 \$1.849.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-OBJ-MLT-1TB SEL 1TB Object Multi Region <1PB USA 57 \$3,017.73 31% 31% \$2,082.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-OBJ-SNG-1PB SEL 1TB Object Single Region >1PB USA 5Y \$1,340.45 \$924.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 5-OB LSNG-1TB SEL 1TB Object Single Region <1PB USA 5Y SEL IE Workshop Promo Single Server \$1.508.18 31% 31% \$1,040.64 \$10,615.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION 6MONTH-CC-PROMO \$15,385.00 INDEX ENGINES 700-000001 SEL BN StarterPack WrDtSTS-16 \$50,838.46 31% 31% \$35,078.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 700-000001-SM SEL AS StPk WrDtSTS-16 SSM \$2 180 00 \$1 504 20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 700-000008 700-000008-SM SEL BN StarterPack PMax-2 SEL AS StarterPack PMax-2 SSM \$80,793.85 \$3,696.92 31% 31% \$55,747.76 \$2,550.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 700-000009 SEL BN StarterPack Isilon-4 \$64 607 69 \$44 579 31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL AS StarterPack Isilon-4 SSM SEL BN StarterPack VxFlexOS-8 \$3,204.62 \$55,376.92 700-000009-SM \$2,211.19 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS 700-000010 \$38,210.0 \$0.00 700-000010-SM SEL AS StarterPack VxFlexOS-8 SSM \$2.820.00 \$1,945,80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS SEL BN StarterPack AppD-50 SEL AS StarterPack AppD-50 SSM \$63,227.69 \$2,932.31 \$43,627.11 \$2,023.29 700-000011 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 700-000011 700-000011-SM \$0.00 700-000012 SEL BN StarterPack VMware-20 \$101.764.62 31% \$70.217.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 700-000012-SM SEL AS StarterPack VMware-20 SSM \$4.601.54 31% \$3,175,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VIRTUAL INSTRUMENTS 700-000012 SEL BN ProbeFC Upg Package SEL AS StrPack SPlay-25 SSM \$187,729.23 \$3,570.77 31% 31% \$129,533.17 \$2,463.83 \$0.00 \$0.00 VIRTUAL INSTRUMENTS VIRTUAL INSTRUMENTS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 700-000015-SM \$0.00 7029SL SEL: CORD SET.4.5M.NEMA L6-30P \$74.00 31% 31% \$51.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 770-RCO7 SEL G4l7HFP - Dual Shelf S4112 SEL G1KDTSZ, Dual Shelf S5212F-ON \$223.63 \$154.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NETWORKING 770-BDGQ 31% \$0.00 \$0.00 DELL NETWORKING \$241.50 \$0.00 \$0.00 \$350.00 \$0.00 \$0.00 \$0.00 8147SL SEL: CORD SET, 2.5M, NEMA5-15, IEC C19 \$76.00 \$52.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 828951 SEL: CORD PWR N5-15 C13 144WG 2M 31% 31% 31% \$6.21 \$4.14 \$14.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC \$9 nn 8296SL 8297SL SEL: CORD,PWK,NS-13 C13,14AWG,2M SEL: CORD,POWER,C14-C13,16AWG,6F1 SEL: CORD,POWER,C14-C19,14AWG,6F1 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$21.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 866551 SEL: CORD POWER 60309-C19 15ET \$109.00 \$75.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 8840SL SEL: CABLEEXSASSFF8088-SF80882M SEL: FRUTAPECLEANLTOW-BARCODE \$194.00 \$56.00 \$133.86 \$38.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 90940740 SEL: RAMP.PYTHON.ADJUSTABLE \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRUTBATFIN SEL: FRULTO TERAPK COVERNO MEDIA \$678.00 \$395.00 31% 31% 31% 31% 31% \$467.82 \$272.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949004TFIN \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: FRUTRPK-ACCSW-COVERNO MEDIA 90949024-A \$0.00 \$0.00 \$272.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949024-FSL SEL: FRUILTO TERAPK COVERINO MEDIA \$395.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030 90949030-F SEL: PYTHONCHAMBER-SLOT KEY ENABLE SEL: PYTHONCHAMBER-SLOT KEY ENABLE \$1,308.00 \$1,308.00 31% 31% \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$902.52 \$0.00 \$0.00 90949030FIN-D SEL: CHAMBER-SLOT KEYDICOUNTTFIN \$1,112.00 31% 31% \$767.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030FINLE SEL: CHAMBER-SLOTLIPGKEYENABLEEIN \$1,712.00 \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% \$0.00 90949030-J-D SEL: CHAMB-SLOT KEYDISTFINENT \$1,112.00 \$767.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: CHAMB/SLOT KEY ENABLE, T380 ENT \$1,128.15 90949030T380J \$1,635.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030T380 LF SEL: LIPG CHAMB/SLOT KEY T380 ENT \$1,635,00 31% 31% \$1 128 15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: CHAMB/SLOT KEY ENABLE, T950 ENT SEL: UPG, CHAMB/SLOT KEY, T950, ENT 90949030T950-J \$1,635.00 \$1,128.15 \$0.00 \$0.00 SPECTRALOGIC 90949030T950-J-F \$1,635.00 31% 31% \$1,128.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030T95.ID SEL: CHAMB/SLOT KEY DIS T950 ENT \$1 032 00 \$712.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949030TFIN 90949030TFIN-J SEL: CHAMBER-SLOT KEY ENABLETFIN SEL: CHAMB-SLOT KEY ENABLE, TFIN ENT \$1,308.00 \$1,635.00 \$902.52 \$1,128.15 SPECTRALOGIC SPECTRALOGIC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949030TFIN-,I-E SEL: UPG CHAMB-SLOT KEY TEIN ENT \$1 635 00 31% 31% 31% 31% \$1 128 15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949048 SEL: FRUTERAPACK W-O COVERLTO \$368.00 \$346.00 \$253.92 \$238.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRUT950LIB STABILITY KIT \$0.00 \$0.00 SPECTRALOGIC SEL: FRUUPGLIB STABILITY KITTFIN 90949070FIN-F SPECTRALOGIC \$346.00 \$238,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949070TFIN SEL: FRULIBRARY STABILITY KITTFIN \$346.00 31% \$238.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949095-F SEL: FRUOBSERVATORY SWT950BOA SEL: FRUUPGOBSERVATORY SWTFIN \$6,538.00 31% 31% \$4,511.22 \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949095FIN-F \$6,538.00 90949095TFIN SEL: FRUOBSERVATORY SOFTWARETFIN \$6,538,00 31% 31% \$4,511,22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949099 SEL: TOSSENCRYPTIONPROFESSIONAL \$6,538,00 \$4 511 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949099-F SEL: T950ENCRYPTIONPROFESSIONAL \$6,538.00 31% 31% \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949099FIN-F SEL: TFINUPGENCRYPTPROFESSIONAL \$6,538.00 \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 00040000TFIN SEL: TEINENCRYPTIONPROFESSIONAL \$6.538.00 31% 31% \$4 511 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU5-12V PWR SUPPLYROHST200 SEL: FRU5-12V PWR SUPPLYROHST200 90949112T200 \$3.877.00 \$2,675.13 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 31% \$0.00 \$0.00 90949112T20-F \$3,877.00 \$2,675.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949112T380 SEL: ERUS-12V PWR SUPPLYROHST380 \$3,877,00 \$2 675 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949112T38-F 90949112T680 SEL: FRU5-12V PWR SUPPLYROHST380 SEL: FRU5-12V PWR SUPPLYROHST680 \$3,877.00 \$3,877.00 \$2,675.13 \$2,675.13 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949112T68-F SEL: ERUS-12V PWR SUPPLYROHST680 \$3,877,00 \$2 675 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949118 SEL: FRU TRANSPORTER PYTH \$19,615,00 \$13 534 35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRUDBAROHS ONLYT200 SEL: FRUDBAROHS ONLYT380 90949120T20-F \$6,092.00 \$6,092.00 \$4,203.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949120T38-F \$4,203,48 SPECTRALOGIC 90949120T68-F SEL: ERUDBAROHS ONLYT680 \$6,092,00 31% 31% 31% \$4 203 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRUDBATFINROHS ONLY SEL: FRUN 1 PWR SUPPLIESROHS ONLY SPECTRALOGIC SPECTRALOGIC 90949120TFIN \$4,242.12 \$0.00 \$0.00 90949132-F \$9,138,00 \$6,305,22 \$0.00 \$0.00 \$0.00 \$0.00 90949140SL SEL: FRU.TAPE.LTO-4.CERTIFIED \$52.00 31% \$35.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949141SI SEL: FRU,TAPE,LTO-4,CUSTOM SEL: CLN TPS X5,W TPK,BCD,CER \$52.00 \$328.00 31% 31% \$35.88 \$226.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949156SL 90949157SL SEL: CLN TPS X10.W TPK.BCD.CERT \$596.00 31% \$411.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 0004016051 SEL: CLN TPS Y5 W TPK BCD CLIST \$328.00 31% 31% \$226.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: CLN TPS X3,W TPK,BCD,CUST SEL: FRU5-12V PWRSUP8AMPFUSEROHS SPECTRALOGIC SPECTRALOGIC 90949161SI \$596.00 \$411.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949166-F \$3,877.00 31% 31% \$2,675.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949166FIN-F SEL: ERULIPS-12VPWRSUP8APROHEIN \$3,877,00 \$2 675 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$3,877.00 \$6,538.00 00040166TFIN SEL: ERLIS-12VPW/RSLIP8AMPROHSTEIN 31% 31% \$2,675,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: SFTWRENDURA DECRYPTIONLTO \$4,511.22 SPECTRALOGIC

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					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAD	E PRICE						
BANE	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT V/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949170SL	SEL: FRU,MAINT TAPES, 10-TPK,CERT		\$596.00	К	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949171SL 90949172-F	SEL: FRU,MAINT TAPES,10-TPK,CUST SEL: FRUVISION CAMERADRV-FRT950		\$596.00 \$4.154.00	K	31% 31%	\$411.24 \$2.866.26	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949172FIN-F	SEL: UPGVISION CAMERADRY-FRTFIN		\$4,154.00	ĸ	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949173-F	SEL: FRUVISION CAMERAMED-FRT950		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949173FIN-F 90949175SL	SEL: UPGVISION CAMERAMED-FRTFIN SEL: FRU.MAINT TAPES.5-TPK.CERT		\$4,154.00 \$328.00	K	31% 31%	\$2,866.26 \$226.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949175SL 90949176SL	SEL: FRU,MAINT TAPES,5-TPK,CERT SEL: FRU,MAINT TAPES,5-TPK,CUST		\$328.00 \$328.00	K	31%	\$226.32 \$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949194-F	SEL: FRULTO-5FCFHT950		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949194FIN-F	SEL: FRULTO-SFCFHTFIN		\$23,481.00	K	31%	\$16,201.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949194T200 90949194T20-F	SEL: FRULTO-5FCFHT200 SEL: FRULTO-5FCFHT950		\$22,652.00 \$22,652.00	K	31% 31%	\$15,629.88 \$15,629.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949194T380	SEL: FRULTO-5FCFHT380		\$22,652.00	ĸ	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949194T38-F	SEL: FRULTO-5FCFHT380		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949194T680 90949194T68-F	SEL: FRULTO-5FCFHT680 SEL: FRULTO-5FCFHT680		\$22,652.00 \$22,652.00	K	31% 31%	\$15,629.88 \$15,629.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949194TFIN	SEL: FRULTO-SFCFHT1000		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949206FIN-F	SEL: FRU UPG TFIN ROBOT+TRANSPORTER		\$55,385.00	ĸ	31%	\$38,215.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949206TFIN 90949221	SEL: FRU TFIN ROBOT + TRANSPORTER SEL: TAPESTERAPACKCERTLTO-5		\$52,308.00 \$495.00	K	31%	\$36,092.52 \$341.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949221	SEL: TAPESTERAPACKCERTLTO-5 SEL: TAPESTERAPACKCUSTLTO-5		\$495.00 \$495.00	ĸ	31% 31%	\$341.55 \$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949258	SEL: FRUVAXBUMPERT950		\$55.00	ĸ	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259	SEL: SLSSW KEYDIRECT-CONT950		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259-F 90949260-F	SEL: FRUSLS SW-KEYDIRECT-CONT950 SEL: FRUSLS SW-KEYDIRECT-CONTFIN		\$6,538.00 \$6,538.00	K	31% 31%	\$4,511.22 \$4,511.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949266	SEL: TAPESTRPKCUSTLTO5 WORMT950		\$588.00	ĸ	31%	\$405.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271-F	SEL: FRURIMG3T950		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271FIN-F 90949271T200	SEL: FRURIMG3TFIN SEL: FRURIMG3T200		\$12,462.00 \$12,462.00	K	31% 31%	\$8,598.78 \$8,598.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949271T200 90949271T20-F	SEL: FRURINGS 1200		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949271T380	SEL: FRURIMG3T380		\$12,462.00	ĸ	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271T38-F	SEL: FRU,RIM,G3,T380		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271T680 90949271T68-F	SEL: FRURING3T680 SEL: FRURING3T680		\$12,462.00 \$12,462.00	ĸ	31% 31%	\$8,598.78 \$8.598.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949271TFIN	SEL: FRURIMG3TFIN		\$12,462.00	ĸ	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949284TFINJ	SEL: FRU TFIN ENT ROBOT + TRANS		\$52,308.00	K	31%	\$36,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949284TFIN-J-F 90949287FIN-F	SEL: FRU, TFIN ENT ROBOT & TRANS SEL: FRUUPGTS1140DRIVETFINT1		\$52,308.00 \$56,172.00	K	31% 31%	\$36,092.52 \$38.758.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949287TFIN	SEL: FRUTS1140DRIVETFINENTT1		\$59,476.00	K	31%	\$41.038.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949287TFINT3-F	SEL: FRU,TS1140,DRIVE,TFIN,ENT,T3		\$59,476.00	K	31%	\$41,038.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949296T950	SEL: FRU, SKLM SW KEY MAX SLOT, T950		\$13,822.00	K	31%	\$9,537.18	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949296T950-F 90949296TFIN	SEL: FRU, UPG, SKLM SW KEY MAXSLT, T950 SEL: FRU, SKLM SW, KEY MAXSLOT, TFIN		\$13,822.00 \$13,822.00	K	31% 31%	\$9,537.18 \$9,537.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949296TFIN-F	SEL: FRU, UPG, SKLM SWKEY MAXSLT, TFIN		\$13,822.00	ĸ	31%	\$9,537.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949303	SEL: TPK,LTO-M8,CERT,NCVR		\$1,564.00	K	31%	\$1,079.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949304 90949305-A	SEL: TPK,LTO-M8,CUST,NCVR SEL: ACCESS TPKW-O CVRNO MED3592		\$1,564.00 \$0.00	K	31% 31%	\$1,079.16 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949305-A 90949305-FSL	SEL: ACCESS TPKW-0 CVRNO MEDI3592 SEL: FRU,3592,TPK,NO MEDIA-CVR,UPG		\$395.00	K	31%	\$272.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	90949310SP	SEL: FRU, MAINT TPK, 9-TPS, CERT, 3592		\$2,249.00	ĸ	31%	\$1,551.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949310SPL	SEL: FRU,MAINT TPk, 9-TPS,CERT,3592		\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949311SP 90949311SPL	SEL: FRU,MAINT TPK, 9-TPS,CUST,3592 SEL: FRU,MAINT TPK, 9-TPS,CUST,3592		\$2,249.00 \$2,382.00	K	31% 31%	\$1,551.81 \$1.643.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949312SP	SEL: FRU,MAINT TPS, 5-TPK,CERT,3592		\$1,272.00	ĸ	31%	\$877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949312SPL	SEL: FRU,MAINT TPS, 5-TPK,CERT,3592		\$1,352.00	K	31%	\$932.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949313SP 90949313SPL	SEL: FRU,MAINT TPS, 5-TPK,CUST,3592 SEL: FRU,MAINT TPS, 5-TPK,CUST,3592		\$1,272.00 \$1,352.00	K	31% 31%	\$877.68 \$932.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949315SL	SEL: FRU.TAPE.CLN.W-CUS BCD.3592		\$1,352.00	K	31%	\$932.00 \$171.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949315SPL	SEL: FRU,TAPE,CLN,W-CUS BCD,3592		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949316SL	SEL: FRU,TAPE,CLN,W-BCD,3592		\$248.00	K	31%	\$171.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949316SPL 90949334	SEL: FRU,TAPE,CLN,W-BCD,3592 SEL: FRU,TRANSPORTER,ENT		\$261.00 \$19.615.00	ĸ	31% 31%	\$180.09 \$13.534.35	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949337-F	SEL: UPGVISION CAMERADRY-FRT950E		\$4,154.00	ĸ	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949338-F	SEL: UPGVISION CAMERAMED-FRT950E		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949350 90949367	SEL: TAPESTPKNO CVRCUSTLTO-5 SEL: TPK.LTO-M8.CERT		\$489.00 \$1.572.00	K	31% 31%	\$337.41 \$1.084.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949371	SEL: FRU,CABLES,T950,EXP,UPGRADE		\$1.00	ĸ	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949374SL	SEL: TAPES,LTO5,CUST,10,CASE,NOTPK		\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949375SL 90949376SL	SEL: TAPES,LTO5,10,CERT,CASE,NOTPK SEL: TAPES,LTO4.10,CERT,CASE,NOTPK		\$468.00 \$527.00	K	31% 31%	\$322.92 \$363.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949377SL	SEL: TAPES,LT04,10,CUST,CASE,NOTPK		\$527.00	K	31%	\$363.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382-F	SEL: FRU,UPG,LTO-6,FC,FH,T950		\$15,769.00	к	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T200 90949382T20-F	SEL: FRU,LTO-6,FC,FH,T200 SEL: FRU,UPG,LTO-6,FC,FH,T200		\$23,906.00 \$15,769.00	K	31% 31%	\$16,495.14 \$10.880.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949382T380	SEL: FRU,UPG,L10-6,FC,FH,1200 SEL: FRU,LTO-6,FC,FH,T380		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T38-F	SEL: FRU,UPG,LTO-6,FC,FH,T380		\$15,769.00	ĸ	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T680	SEL: FRU,UPG,LTO-6,FC,FH,T680		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5 E	90949382T68-F 90949382TFI-F	SEL: FRU,UPG,LTO-6,FC,FH,T680 SEL: FRU,UPG,LTO-6,FC,FH,TFIN		\$15,769.00 \$15,769.00	ĸ	31% 31%	\$10,880.61 \$10.880.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949382TFIN	SEL: FRU,LTO-6,FC,FH,TFIN		\$23,906.00	ĸ	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949390T950	SEL: FRU, SKLM SW KEY MAX DR, T950		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949390T950-F 90949390TFIN	SEL: FRU,UPG,SKLM SW KEY MAXDR,T950 SEL: FRU,SKLM SW KEY MAX DR.TFIN		\$18,956.00 \$18,956.00	K	31% 31%	\$13,079.64 \$13.079.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949390TFIN-F	SEL: FRU,UPG,SKLM SW KEY MAX DR, TFIN SEL: FRU,UPG,SKLM SW KEY MAXDR,TFIN		\$18,956.00	K	31%	\$13,079.64 \$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949396	SEL: TAPES,TERAPACK,CERT,LTO-6		\$723.00	ĸ	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949397	SEL: TAPES,TERAPACK,CUST,LTO-6		\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949402SL 90949403SL	SEL: TPK,LTO-M8,CUST SEL: 20TPK,LTO-M8,CERT		\$1,572.00 \$31,414.00	K	31% 31%	\$1,084.68 \$21.675.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949403SL 90949408	SEL: Z0TPK,LTO-MB,CERT SEL: TAPES,20,WO-TPK,CERT,LTO-6		\$31,414.00	K	31%	\$21,675.66 \$951.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949410	SEL: FRU,TAPE,LTO-6,CERTIFIED		\$74.00	ĸ	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949414SL 90949415SL	SEL: TAPES,TRPK,CUST,LT06 WORM,T950		\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949415SL 90949439	SEL: TAPES,TRPK,CERT,LT06 WORM,T950 SEL: FRU,EDBA,PYTHON		\$869.00 \$6.148.00	K	31% 31%	\$599.61 \$4.242.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949439T20-F	SEL: FRU,EDBA,T1100N		\$6,092.00	ĸ	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439T38-F	SEL: FRU.EDBA.T380		\$6,092.00	к	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439T68-F 90949439TFIN	SEL: FRU,EDBA,T680 SEL: FRU,EDBA,TFIN		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949439TFIN 90949440-F	SEL: FRU,EDBA,TFIN SEL: FRU,LTO-5,FC,FH,IMPACT,T950		\$6,092.00 \$22.652.00	ĸ	31% 31%	\$4,203.48 \$15.629.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949440FIN-F	SEL: FRU,LTO-5,FC,FH,IMPACT,TFIN		\$23,481.00	ĸ	31%	\$16,201.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T200	SEL FRU LTO-5 FC FH IMPACT T200		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949440T20-F 90949440T380	SEL: FRU,LTO-5,FC,FH,IMPACT,T200 SEL FRU LTO-5 FC FH IMPACT T380		\$22,652.00 \$22,652.00	K	31% 31%	\$15,629.88 \$15,629.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	90949440T38-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T380		\$22,652.00	K	31%	\$15,629.88 \$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC

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NVP LEVEL :

IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 90949440T680 SEL FRU LTO-5 FC FH IMPACT T680 \$22,652,00 \$15,629,88 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040440T68_F SEL: ERITTO-S EC EH IMPACT T680 \$22,652,00 31% \$15,620,88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL FRU LTO-5 FC FH IMPACT TFIN SEL FRU,LTO-6,FC,FH,IMPACT SPECTRALOGIC 90949440TFIN \$22,652.00 \$15,629.88 90949442 \$15,769.00 31% \$10,880.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040442-F SEL LIPG ERLLL TO 6 EC EH IMPACT \$15,769,00 31% \$10,880,61 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 so on SPECTRAL OGIC 90949442T20_F SEL UPG.LTO-6.T200.FC.FH.IMPACT \$15,769.00 31% \$10,880.61 \$10,880.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL FRU,LTO-6,T380,FC,FH,IMPACT 90949442T380 \$15,769.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949442T38-F SEL UPG,LTO-6,T380,FC,FH,IMPACT \$15,769.00 \$10,880.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040442T680 SEL ERULTO-6 T680 EC EH IMPACT \$15,769.00 \$10,880.61 \$10,880.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL UPG,LTO-6,T680,FC,FH,IMPACT \$15,769.00 SPECTRALOGIC 90949442TFI-F SEL UPG,LTO-6,TFIN,FC,FH,IMPACT \$15,769.00 31% 31% \$10,880.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949442TFIN SEL ERULTO-6 TEIN FC FH IMPACT \$15,769.00 \$10,880,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL FRU,TS1140,DRV,TFIN,IMPACT,T1 SEL UPG,TS1140,DRV,TFIN,IMPACT,T1 \$41,038.44 \$38,758.68 SPECTRALOGIC SPECTRALOGIC 90949443FINT \$59,476.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$56,172.00 90949443NT1-F 90949443T1 SEL: ERU TS1140 DRV T950 IMPACT T1 \$56 172 00 31% 31% 31% \$38,758,68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,TS1140,DRV,T950,IMPACT,T1
SEL: FRU,TS1140,DRV,T950,IMPACT,T3 \$38,758.68 \$34,198.47 SPECTRALOGIC SPECTRALOGIC 90949443T1-F \$56,172.00 \$0.00 \$0.00 \$0.00 90949443T3 \$49,563.00 \$0.00 \$0.00 \$0.00 90949443T380T3 SEL: FRU.TS1140.DRV.T380.IMPACT.T3 \$49.563.00 31% \$34,198,47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,TS1140,DRV,T380,IMPACT,T3 SEL: FRU,TS1140,DRV,T950,IMPACT,T3 \$34,198.47 \$34,198.47 SPECTRALOGIC SPECTRALOGIC 90949443T380T3-F \$49,563,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949443TFINT3 SEL FRU TS1140 DRV TFIN IMPACT T3 \$59,476,00 31% 31% 31% \$41.038.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949468 SEL: TAPES.TERAPACK.CERT.LTO-6.MF \$645.00 \$445.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040460 SEL: TAPES.TERAPACK.CUST.LTO-6.MP \$645.00 \$445.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP SPECTRALOGIC 90949470 \$638.00 31% 31% \$440.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949471 SEL: TPS,TPK,NO CVR,CUST,LTO-6,MP \$833.00 \$574.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040472 SEL: TAPES 20 TPKS CERT LTO-6 ME \$12.883.00 31% 31% \$8,889.27 \$11,576.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TAPES,20 TPKS,CUST,LTO-6,MF 31% 31% 90949474 SEL: TPS,20TPKS,NOCVR,CERT,LTO6,MI \$16,644.00 \$11,484.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949475 SEL: TPS 20TPKS NOCVR CUST LT06 MP \$16 644 00 \$11 484 36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TAPES,20,WO-TP,CERT,LTO-6,MP SEL: TAPES,20,WO-TP,CUST,LTO-6,MP \$1,222.00 \$1,612.00 31% 31% \$843.18 \$1,112.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 9094947 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 90949478 SEL: ERU TAPE LTO-6 CERTIFIED MP \$83.00 \$57.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949479 SEL: FRU TAPE LTO-6 CUSTOM MP \$83.00 \$57.27 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGI SEL: TPS,LTO6,10CER,CASE,NOTPK,N SPECTRALOGIC 90949480 \$567.87 \$567.87 \$0.00 \$823.00 90949487 SEL: TPS.LTO6.CUS.10CASE.NOTPK.MP \$823.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$6,538.00 \$6,538.00 \$4,511.22 \$4,511.22 SPECTRALOGIC SPECTRALOGIC 90949488 SEL: SLS SW-KEY OIP-CON T950 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: UPG,SLS,SW-KEY,QIP-CON,T950 \$0.00 90949489 SEL: SLS.SW-KEY.QIP-CON.TFIN \$6,538,00 31% \$4,511,22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949489-F SEL: UPG.SLS.SW-KEY.QIP-CON.TFIN \$6,538,00 31% \$4.511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B \$4,154.00 31% 31% \$0.00 \$0.00 SPECTRALOGIC 90949538 \$2,866.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949538-\$4,154.00 \$2,866.26 \$0.00 SPECTRALOGIC 90949538TFIN SEL: FRU.IP CAMERA.GN2.DRV-FR.TFIN \$4,154,00 31% 31% \$2,866,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949538TFIN-F SEL: FRU IP CAMERA GN2 DRV-FR TEIN \$4,154.00 \$2,866.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B \$4,154.00 31% \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949539 \$0.00 \$2,866.26 \$0.00 \$0.00 \$0.00 90949539-F SEL: FRU,IP CAMERA,GEN2,MED-FR,T950E \$4,154.00 \$2,866.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040530TFIN SEL: ERLLIP CAMERA GEN2 MED-ER TEIN \$4.154.00 31% 31% 31% \$2,866.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU, IP CAMERA, GENZ, MED-FR, TFIN SEL: FRU, IP CAMERA, GENZ, MED-FR, TFIN SEL: FRU, PLATES, FOOT SYS \$2,866.26 \$42.09 SPECTRALOGIC SPECTRALOGIC 90949539TFIN-F \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949546 \$61.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 90949553 SEL FRUITS SD CARD INDITEIN \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949554 SEL: FRU LS SD CARD IND T-SERIES SEL: T950/SECURE SITE \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949557 \$0.00 \$0.00 \$1.00 SEL: FRU,TS1150,DRV,T950,IMPACT,T2 \$34.393.74 90949558T2 \$49.846.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,TS1150,DRV,T950,IMPACT,T2 SEL: FRU,TS1150,DRV,T380,IMPACT,T2 \$34,393.74 \$34,393.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949558T2-F \$49,846,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 90949558T380T2-F SEL: FRU.TS1150.DRV.T380.IMPACT.T2 \$49.846.00 \$34,393,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949558TFINT2 SEL: FRU.TS1150.DRV.TFIN.IMPACT.T2 \$49.846.00 \$34,393,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949558TFINT2-F 90949559TFINT2-F SEL: UPG,TS1150,DRV,TFIN,IMPACT,T2 SEL: FRU,TS1150,DRIVE,TFIN,ENT,T2 \$49,846.00 \$49,846.00 31% 31% \$34,393.74 \$34,393.74 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949560 SEL: FRU.TAPE.3592 JD.CERT \$529.00 31% 31% \$365.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040561 SEL: FRU.TAPE.3592 JD.CUST \$520.00 \$365.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TAPES,20 TPK,CERT,3592 JD 31% \$0.00 90949564 \$79,309.00 \$54,723.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949564SL SEL: TAPES,20 TPK,CERT,3592 JD \$59,097.00 \$40,776.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040565 SEL: TAPES 20 TPK CLIST 3502 ID \$79 309 00 31% 31% \$54 723 21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TAPES,20 TPK,CUST,3592 JD SEL: TAPES,20 TPK,CUST,3592 JD SEL: TAPES,TPK,CERT,3592 JD \$40,776.93 \$0.00 \$0.00 SPECTRALOGIC 90949566 \$3,973.00 31% 31% \$2,741.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 9094956681 SEL: TAPES TPK CERT 3592 JD. \$2 951 00 \$2 036 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949567 90949567SL SEL: TAPES,TPK,CUST,3592 JD SEL: TAPES,TPK,CUST,3592 JD \$3,973.00 \$2,951.00 \$2,741.37 \$2,036.19 SPECTRALOGIC SPECTRALOGIC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949576 SEL: FRU 5-12V PWS AN ROHS \$3,877,00 31% 31% 31% 31% \$2 675 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949576-F SEL: ERU UPG 5-12V PWS AN ROHS \$3,877,00 \$2,675.13 \$2,675.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU,5-12V PWS,AN,ROHS,TFIN \$0.00 \$0.00 SPECTRALOGIC SEL: FRU.UPG.5-12V PWS.AN.ROHS.TFIN SPECTRALOGIC 90949576TFIN-F \$3.877.00 \$2,675,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949578 SEL: FRU.RIM2.T950 \$12,462,00 31% \$8,598,78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949578-F 90949578T200-F SEL: FRU,RIM2,T950 SEL: FRU,RIM2,T200 \$12,462.00 31% 31% \$8,598.78 \$8,598.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC \$12,462.00 90949578T380 SEL: FRU.RIM2.T380 \$12,462,00 31% 31% \$8,598,78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040578T380_F SEL: ERLI RIM2 T380 \$12,462,00 \$8 508 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949578T680 SEL: FRU,RIM2,T680 \$12,462.00 31% 31% \$8,598.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949578T680-F SEL: FRU,RIM2,T680 \$12,462.00 \$8,598.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 00040578TFIN SEL: ERLI RIM2 TEIN \$12,462,00 31% 31% \$8 508 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949578TFIN-F SEL: FRU.RIM2.TFIN \$12,462.00 \$8,598.78 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TAPES,TERAPACK,CERT,LTO-31% 31% \$1,043.97 \$0.00 \$0.00 90949613 \$1,513.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949614 SEL: TAPES TERAPACK CUST LTO-\$1 513 00 \$1,043,97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949615-F 90949615T200-F SEL: FRU,UPG,LTO-7,FC,FH,T950 SEL: FRU,UPG,LTO-7,FC,FH,T200 \$18,292.00 \$18,292.00 \$12,621.48 \$12,621.48 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949615T380-F SEL: FRU UPG LTO-7 EC FH T380 \$18 292 00 31% 31% \$12 621 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949615T680-I SEL: FRU UPG LTO-7 FC FH T680 \$18 292 00 \$12,621.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU,UPG,LTO-7,FC,FH,TFIN SEL: FRU,LTO-7,FC,FH,IMPACT,T950 90949615TFIN-F 31% 31% \$12,621.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949616 \$18.292.00 \$12.621.48 SPECTRALOGIC 90949616-F SEL: UPG LTO-7 EC EH IMPACT T950 \$18 292 00 31% 31% 31% \$12 621 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: UPG,LTO-7,FC,FH,IMPACT,T200 SEL: FRU,LTO-7,FC,FH,IMPACT,T380 SPECTRALOGIC SPECTRALOGIC 90949616T200-F \$18,292.00 \$12,621.48 \$0.00 \$0.00 90949616T380 \$18,292.00 \$12,621,48 \$0.00 \$0.00 \$0.00 \$0.00 90949616T380-F SEL: UPG.LTO-7.FC.FH.IMPACT.T380 \$18,292,00 31% \$12,621,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,LTO-7,FC,FH,IMPACT,T680 90949616T680 90949616T680-\$18,292.00 \$18,292.00 31% 31% \$12,621.48 \$12,621.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC SEL: UPG,LTO-7,FC,FH,IMPACT,T680 90949616TFIN SEL: FRU.LTO-7.FC.FH.IMPACT.TFIN \$18,292,00 31% 31% 31% \$12,621,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040616TFINLE SEL: LIPG LTO, 7 FC FH IMPACT TEIN \$18 202 00 \$12 621 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU, BRUSHES, TFIN, CARBON SEL: FRU, MAIN, PWR RAILS, G2, UPG KIT SPECTRALOGIC SPECTRALOGIC 90949621 \$1.00 \$0.6 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949625 \$1.00 31% 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949626 SEL: ERULI SB PWR RAILS G2 UPG KIT \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$1.00 \$1.00 90949627 SEL: FRU.RSB.PWR RAILS.G2.UPG KIT 31% 31% \$0.69 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU,DRV,PWR RAILS,G2,UPG KI

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NVP LEVEL :

IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 90949629 SEL: FRU.MEDIA.PWR RAILS.G2.UPG KIT \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040635 SEL: TPK LTO-7 CERT NOVE \$1.505.00 31% \$1.038.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TPK,LTO-7,CUST,NCVR \$1,038.45 SPECTRALOGIC \$1,505.00 31% 31% 90949637 SEL: 20TPK,LTO-7,CER1 \$30,245.00 \$20,869.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040638 SEL: 20TPK LTO-7 CLIST \$30.245.00 31% 31% 31% 31% \$20,860,05 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 00040630 SEL: 20TPK,LTO-7,CGST SEL: 20TPK,LTO-7,CGST,NCVR SEL: 20TPK,LTO-7,CUST,NCVR \$30,099.00 \$20,768.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$20,768.31 90949640 \$30,099.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 9094964 SEL: TAPES,LTO-7,CERT,CLAM20 \$2,956.00 \$2,039.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040642 SEL: TAPES.LTO-7.CUST.CLAM20 \$2,956.00 \$150.00 31% 31% \$2,039.64 \$103.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU,TAPE,LTO-7,CERT SPECTRALOGIC 90949644 SEL: FRU, TAPE, LTO-7, CUST \$150.00 31% 31% \$103.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949645 SEL: TAPES LTQ-7 CERT CASE 10 \$1,488,00 \$1,026,72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TAPES,LTO-7,CUST,CASE10 SEL: TPK,LTO-7,CUST,WORM \$1,026.72 \$1,193.01 SPECTRALOGIC SPECTRALOGIC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 9094964 \$1,729.00 90949648 SEL: TPK LTO-7 CERT WORM \$1 729 00 31% 31% 31% \$1 193 01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TPS,LTO-6BAFE,CERT,WORM,CASE10 SEL: FRU,TAPE,LTO6,BAFE,WORM,CUSTOM SPECTRALOGIC SPECTRALOGIC 9094971 \$594.09 \$0.00 \$0.00 \$0.00 \$0.00 90949720 \$87.00 \$0.00 \$60.03 \$0.00 90949721 SEL: FRU.TAPE.LTO-6.BAFE.WORM.CERT \$87.00 31% \$60.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,TAPE,LTO-7,WORM,CERT SEL: FRU,TAPE,LTO-7,WORM,CUST 31% 31% 31% 31% 31% 31% \$118.68 \$118.68 SPECTRALOGIC SPECTRALOGIC 90949723 \$172.00 \$172.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949724 90949725 SEL: TPS.LTO-7.CERT.WORM.CASE10 \$1,710,00 \$1,179,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949728 SEL: TPS.LTO-6BAFE.CUST.WORM.CASE10 \$861.00 \$594.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040720 SEL: TPS,LTO-7,CUST,WORM,CASE10 SEL: FRU24V POW SUP8AMPFUSEROHS \$1,710.00 \$1,179.90 \$2,675.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC \$3,877.00 31% 31% \$0.00 90949739 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949740 SEL: FRU5-12V PWRSUP8AMPFUSEROH \$3,877.00 \$2,675.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040743 SEL: ERLIN+1 PWR SLIPPLIESROHS ONLY \$9,138.00 31% 31% \$6 305 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU,TS1155,DRV,T950,IMPACT,T2 \$46,385.00 \$32,005.65 SPECTRALOGIC 90949744-F SEL: FRU,TS1155,DRV,T950,IMPACT,T2 \$46,385.00 31% 31% \$32,005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949744T380 SEL: ERU TS1155 DRV T380 IMPACT T2 \$46 385 00 \$32,005,65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949744T380-F 90949744TFIN SEL: FRU,TS1155,DRV,T380,IMPACT,T2 SEL: FRU,TS1155,DRV,TFIN,IMPACT,T2 \$46,385.00 \$46,385.00 31% 31% \$32,005.65 \$32,005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 90949744TFIN-F SEL: LIPG TS1155 DRV TEIN IMPACT TO \$46 385 00 \$32,005,65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,TS1155,DRIVE,TFIN,ENT,T2 SEL: FRU,HP TRANSPORTER \$32,005.65 \$22,557.48 90949745TFIN-F \$46,385,00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SPECTRALOGIC \$32,692.00 \$0.00 90949746 90949752 SEL: 20TPK.LTO-M8.CUST \$31,414,00 \$21,675,66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: 20TPK,LTO-M8,CERT,NCVR \$31,268.00 \$43,179.00 \$21,574.92 \$29,793.51 SPECTRALOGIC SPECTRALOGIC 90949753 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: 20TPK,LTO-8,CUST,NCVR 90949784-F SEL: FRU.UPG.LTO-8.FC.FH.T950 \$24,600,00 31% \$16,974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 90949784T200-F SEL: FRU.UPG.LTO-8.FC.FH.T200 \$24,600,00 31% \$16,974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949784T380-F SEL: FRU,UPG,LTO-8,FC,FH,T380 SEL: FRU,UPG,LTO-8,FC,FH,T680 31% 31% \$16,974.00 \$16,974.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$24,600.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949784T680-\$24,600.00 \$0.00 SPECTRALOGIC 90949784TFIN-F SEL: FRU.UPG.LTO-8.FC.FH.TFIN \$24,600,00 31% 31% \$16,974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040785 SEL: FRU.LTO-8.FC.FH.IMPACT.T950 \$24,600.00 \$16,974.00 \$16,974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949785-F SEL: UPG,LTO-8,FC,FH,IMPACT,T950 \$24,600.00 31% \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 \$0.00 \$0.00 90949785T200-F SEL: UPG,LTO-8,FC,FH,IMPACT,T200 \$24,600.00 \$16,974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949785T380 SEL: ERILLTO-8 EC EH IMPACT T380 \$24,600,00 31% 31% 31% \$16,974,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949785T380-F 90949785T680 SEL: FRU,LTO-8,FC,FH,IMPACT,T380 SEL: FRU,LTO-8,FC,FH,IMPACT,T680 \$24,600.00 \$24,600.00 \$24,600.00 \$16,974.00 \$16,974.00 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 90949785T680-F SEL: UPG LTO-8 EC EH IMPACT T680 \$24,600,00 \$16,974,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949785TFIN 90949785TFIN-F SEL: ERULTO-8 EC EH IMPACT TEIN \$24,600,00 \$16,974.00 \$16,974.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC SEL: UPG,LTO-8,FC,FH,IMPACT,TFIN \$24,600.00 \$0.00 \$0.00 90949786SL SEL: TPK.LTO-8.CERT \$2,164,00 \$1,493,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TPK,LTO-8,CUST SEL: TPK,LTO-8,CERT,NCVR \$2,164.00 \$2,155.00 31% 31% 31% 31% 31% \$1,493.16 \$1,486.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 9094978751 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: TPK.LTO-8.CUST.NCVR 90949789SL \$2,155.00 \$1,486.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949790SL SEL: 20TPK.LTO-8.CERT \$43,320,00 \$29.890.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: 20TPK,LTO-8,CUST SEL: 20TPK,LTO-8,CERT,NCVR \$43,320.00 31% 31% \$29,890.80 \$29,793.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949791SL \$43,179.00 \$0.00 \$0.00 90949792SI \$0.00 90949793 SEL: 20TPK.LTO-M8.CUST.NCVR \$31,268,00 31% 31% \$21.574.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 0004070451 SEL: TAPES LTO-8 CERT CLAM20 \$4.260.00 \$2,939.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 31% \$2,939.40 \$0.00 \$0.00 90949795SL SEL: TAPES,LTO-8,CUST,CLAM20 \$4,260.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949796SL SEL: FRU, TAPE, LTO-8, CERT \$215.00 \$148.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 31% 31% 31% 31% 0004070751 SEL: ERLITAPE LTO-8 CUST \$215.00 \$148.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TAPES,LTO-8,CERT,CASE10 SEL: TAPES,LTO-8,CUST,CASE10 SPECTRALOGIC SPECTRALOGIC \$2,142.00 \$1,477.98 \$0.00 \$0.00 \$0.00 90949799SL \$2,142.00 \$1,477.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: ERU UPG SPECTRA LS GEN IV 90949803 \$2 520 00 \$1 738 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949815 90949816 SEL: TAPES,LTO-M8,CUST,CLAM20 SEL: FRU,TAPE,LTO-M8,CUST \$3,073.00 \$156.00 \$2,120.37 \$107.64 SPECTRALOGIC SPECTRALOGIC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949817 SEL: TAPES LTO-M8 CERT CASE 10 \$1 546 00 31% 31% 31% 31% \$1,066,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949818 SEL: TAPES,LTO-M8,CUST,CASE10 \$1,546,00 \$1,066.74 \$107.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRU, TAPE, LTO-M8, CERT SEL: TAPES, LTO-M8, CERT, CLAM20 \$156.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949828 \$3.073.00 \$2,120,37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949863 SEL:FRU.TS1160.DRIVE.FIBRE.IMPACT \$46,385,00 31% \$32,005,65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949863-F 90949863T380 SEL: UPG,TS1160,DRV,FIBRE,IMPACT SEL:FRU,TS1160,DRIVE,FIBRE,IMPACT,T380 \$46,385.00 \$46,385.00 31% 31% \$32,005.65 \$32,005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90949863T380-F SEL: UPG.TS1160.DRV.FIBRE.IMPACT.T380 \$46,385,00 31% 31% \$32,005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00040863TFIN SEL-ERIT TS1160 DR EC IMPACT TEIN \$46 385 00 \$32,005,65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90949863TFIN-F SEL:UPG,TS1160,DR,FC,IMPACT,TFIN \$46,385.00 31% 31% \$32,005.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90949866SL SEL: TAPES,20 TPK,CUST,3592 JE \$82,739.00 \$57,089.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 31% 31% 31% \$0.00 0004086751 SEL: TAPES 20 TPK CERT 3502 IE \$82 730 00 \$57 089 91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TAPES,TPK,CERT,3592 JE SEL: TAPES,TPK,CUST,3592 JE \$4,133.00 \$2,851.77 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90949869SL \$4,133.00 \$2,851.77 \$0.00 \$0.00 SPECTRALOGIC 90949874TFIN-F SEL:UPG TS1160 DRIVE FIBRE TEIN \$46 385 00 \$32,005,65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,N+1 AN PWR SUPPLIES SEL: FRU,DUAL AC 2,16A \$9,138.00 \$4,846.00 \$6,305.22 \$3,343.74 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

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90959005-F

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90959255SI

90959256SL

90959261-ESI

90959262-FSL 90959272 SEL: TEIN/SECURE SITE

SEL: ERUSI SSETWROIP-RIMT120

SEL: FRUSLSSOFTWAREDIRECTT120

SEL: T120ENCRYPTIONPROFESSIONAL

SEL: FRUN 1 POWER PACKROHS ONLY

SEL: FRULTO-5HHFCUPGRDT120

SEL: ERLILTO-SHHSASLIPGRDT120

SEL: FRUITO-6 HH EC UPGRD T120

SEL: FRU.LTO-6.HH.SAS.UPGRD.T120

SEL: FRUOBSERVATORY SOFTWARET120 SEL: FRUN 1 POWER PACKROHS ONLY

SEL: TAPES,TRPK,CERT,LTO4 WORM,T120 SEL: TAPES,TRPK,CUST,LTO4 WORM,T120

SEL: TAPES,TPK,NOCVR,CERT,LTO4,T120 SEL: TAPES,TPK,NOCVR,CUST,LTO4,T120

SEL: TAPES,TERAPACK,CERT,LTO-6,T120

SEL: FRUT120COD5 SLOT KEY

NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN 90959273 SEL: TAPES.TERAPACK.CUST.LTO-6.T120 \$636.00 \$438.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00050274 SEL: TAPES TPK CERT LTO-6 T120 MP \$573.00 31% \$305.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TAPES,TPK,CUST,LTO-6,T120,MF SPECTRALOGIC \$728.00 31% 31% 90959276 SEL: TPK,NOCVR,CERT,LTO6,T120,MF \$566.00 \$390.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00050277 SEL: TPK NOCVE CLIS LTG6 T120 ME \$721.00 31% 31% 31% 31% \$407.40 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 so on SPECTRAL OGIC 90959295-F SEL: UPG,LTO-7,HH,FC,T120 SEL: UPG,LTO-7,HH,SAS,T120 \$13,246.00 \$11,354.00 \$9,139.74 \$7,834.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959296-F \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959297 SEL: TPK,LTO-7,CERT,120,NCVF \$1,245.00 \$859.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 9095929 SEL: TPK LTO-7 CUST 120 NCVR \$1 245 00 31% 31% \$859.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TPK,LTO-7,CERT,WORM,120 \$1,423.00 SPECTRALOGIC 90959300 SEL: TPK,LTO-7,CUST,WORM,120 \$1,423.00 31% 31% \$981.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959301 SEL: TPK LTQ-7 CERT 120 \$1 252 00 \$863.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SPECTRALOGIC SPECTRALOGIC SEL: TPK,LTO-7,CUST,120 31% 31% \$863.88 \$9,139.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: UPG,LTO-8,HH,SAS,T120 \$13,246.00 90959308-90959309-F SEL: UPG LTO-8 HH EC T120 \$15 138 00 31% 31% 31% \$10,445.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TPK,LTO-8,CERT,120 SEL: TPK,LTO-8,CUST,120 \$1,766.00 \$1,766.00 SPECTRALOGIC SPECTRALOGIC \$1,218.54 \$0.00 \$0.00 \$0.00 \$0.00 \$1,218.54 90959311SI \$0.00 \$0.00 90959312SI SEL: TPK.LTO-8.CUST.120.NCVR \$1,757,00 31% \$1,212,33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TPK,LTO-8,CERT,120,NCVR SEL: TPK,LTO-M8,CERT,120,NCVF \$1,757.00 \$1,291.00 \$1,212.33 \$890.79 SPECTRALOGIC SPECTRALOGIC 9095931381 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90959319 90959320 SEL: TPK.LTO-M8.CUST.120.NCVF \$1,291,00 31% 31% 31% \$890.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90959321 SEL: TPK.LTO-M8.CERT.120 \$1,299.00 \$896.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 00050327 SEL: TPK.LTO-M8.CUST.120 \$1,299.00 \$896.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: POWER SUPPLY, STACK 31% SPECTRALOGIC \$1,308.00 90978105 \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90979018-F SEL: FRUSLSSOFTWAREUPGRADET50E \$3,269.00 \$2,255.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979426-F SEL: ERLIORSERVATORY SOFTWARETSO \$2,615,00 31% 31% \$1.804.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: T50,ENCRYPTION,PROFESSIONAL \$4,511.22 SPECTRALOGIC 31% 31% 90979438-F SEL: T50ENCRYPTIONPROFESSIONAL \$6,538.00 \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979471 SEL: ERUPOWER SUPPLYT50E \$1 149 00 \$792.8 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90979471-F SEL: FRUUPGRDPOWER SUPPLYT50E SEL: FRUSLOT CARTRIDGE SLEDT50E 31% 31% \$792.8 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 90979473 \$0.00 \$0.0 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 90979476U-F SEL: ERU COD-KEY 5 SLOT T50F \$647.00 \$446.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$89.01 90979478-F SEL: ERUCOD-KEY1 SLOTT50E \$129.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRULTO-5FCHHT50E SPECTRALOGIC 90979488-\$7,904.00 \$0.00 90979497-F SEL: FRULTO-5SASHHT50E \$6.687.00 \$4,614.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979510-FSL 90979510ST SEL: FRU,UPG,LTO-6,FC,HH,T50E SEL: FRU,LTO-6,FC,HH,STACK \$7,532.73 \$7,961.22 SPECTRALOGIC SPECTRALOGIC \$10,917,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$11,538.00 90979510ST-F SEL: FRU.UPG.LTO-6.FC.HH.STACK \$11.538.00 31% \$7.961.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979511-FSL SEL: FRU.UPG.LTO-6.SAS.HH.T50E \$8,734,00 31% \$6,026,46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979511ST 90979511ST-F SEL: FRU,LTO-6,SAS,HH,STACK SEL: FRU,UPG,LTO-6,SAS,HH,STACK 31% 31% \$6,369.39 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$9,231.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$9,231.00 \$6,369.39 \$0.00 SPECTRALOGIC 90979523-FSL SEL: UPG.LTO-7.HH.FC.T50E \$13,101,00 31% 31% \$9,039,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979523ST SEL: FRU.LTO-7.FC.HH.STACK \$13,846.00 \$9.553.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979523ST-F SEL: FRU,UPG,LTO-7,FC,HH,STACK \$13,846.00 31% \$9,553.74 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 90979524-FSL SEL: UPG,LTO-7,HH,SAS,T50E \$10,917.00 \$7,532.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979524ST SEL: ERILLTO-7 SAS HH STACK \$11 538 00 31% 31% 31% \$7,061.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 90979524ST-F 90979526-FSL SEL: FRU,UPG,LTO-7,SAS,HH,STACK SEL: UPG,LTO-8,HH,FC,T50E \$11,538.00 \$11,538.00 \$15,284.00 \$7,961.22 \$7,961.22 \$10,545.96 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90979526ST SEL: LTO-8 EC HH STACK \$16 154 00 31% 31% 31% \$11 146 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979526ST-F 90979527-FSL SEL: UPG,LTO-8,FC,HH,STACK SEL: UPG,LTO-8,HH,SAS,T50E \$16,154.00 \$16,154.00 \$13,101.00 \$11 146 2 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC \$9,039.69 \$0.00 \$0.00 90979527ST SEL: FRU.LTO-8.SAS.HH.STACK \$13.846.00 31% \$9,553,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU,UPG,LTO-8,SAS,HH,STACK SEL: FRU,LTO-7,FC,FH,STACK 31% 31% 31% 31% 31% \$9,553.74 \$14,861.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90979527ST-F \$13,846,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 90979528ST-F SEL: FRU.UPG.LTO-7.FC.FH.STACK \$21.538.00 \$14.861.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979529ST SEL: FRU.LTO-8.FC.FH.STACK \$23.846.00 \$16,453,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: FRU, UPG, LTO-8, FC, FH, STACK SEL: FRU, SLS, SOFTWARE, STACK \$23,846.00 \$3,846.00 31% 31% \$16,453.74 \$2,653.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC 90979529ST-F \$0.00 90979531 \$0.00 \$0.00 90979535 SEL: FRU.BLUEVISION CAMERA, STACK \$1,308,00 31% 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979536 SEL: STACK ACTIVATION \$2.00 \$1.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: COD-KEY,10 SLOT,STACK 31% \$1,061.22 \$0.00 \$0.00 90979537 \$1,538.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 90979538 SEL: KMIP ACTIVATION KEY, STACK \$2.00 \$1.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019814T20_F SEL: CHAMBER-SLOT KEY ENABLET200 \$1 308 00 31% 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: CHAMBER-SLOT KEY ENABLET200 SEL: FRUCHAMBER-SLOT KEYT380 SPECTRALOGIC SPECTRALOGIC 91019814T380 \$1,308.00 \$902.52 \$0.00 \$0.00 \$0.00 91019814T38-F \$1,308.00 31% 31% \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: CHAMBER-SLOT KEY ENABLET680 91019814T680 \$1 308 00 \$902.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019814T68-F 91019816-F SEL: FRUCHAMBER-SLOT KEYT680 SEL: FRUENCRYPTONPROT200-380-680 \$1,308.00 \$6,538.00 \$902.52 \$4,511.22 SPECTRALOGIC SPECTRALOGIC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 91019817 SEL: SLS SETWR KEYOIP-RIM-CONNBOA \$6 538 00 31% 31% 31% 31% \$4 511 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019817-F SEL: ERUSI S SETWR-KEYOIP-RIMBOA \$6,538.00 \$4.511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: FRUSLS SFTWR-KEYDIRECTT200 \$6,538.00 \$4,511.22 \$0.00 \$0.00 SPECTRALOGIC 91019818-SPECTRALOGIC 91019824 SEL: RACKSTANDARD 19 INCH \$4.015.00 \$2,770.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 91019824-F SEL: RACKSTANDARD 19 INCH \$4,015.00 31% \$2,770,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 91019832 91019832-SEL: SLS SW KEYDIRECTCONNT380-680 SEL: FRUSLS SW-KEYDIRECTT380-680 \$6,538.00 31% 31% \$4,511.22 \$4,511.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC \$6,538.00 91019872 SEL: BOA BLK/SECURE SITE \$1.00 31% 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 9198 SEL: CNTR SER 8GR 850NM OPTICAL \$263.00 \$181.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC 9313 SEL: CABLEOPTICAL50ULC-LC10M \$187.00 31% 31% \$129.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$0.00 9314 SEL: CABLE, OPTICAL, 50U, LC-LC, 20M \$235.00 \$162.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 31% 31% 31% \$0.00 0317 SEL: CARLE OPTICAL LC-LC-50M \$201.00 \$200.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: CORD,4.5M,L6-20P / LOCKING C19 \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: CORD,4.5M,L6-20P / LOCKING C19 \$51.75 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 9594SL \$75.00 \$0.00 \$0.00 \$0.00 ADDI GB SEL Boomi Addl Data Vol Per GB (Annual) \$75.00 \$51.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI ADU-1YR-0000001 ADU-1YR-00000010 SEL 1YR 1-9 ADMIN USER LOGIN SEL 1YR 10-99 ADMIN USER LOGIN \$2,307.69 \$1,923.08 \$1,592.31 \$1,326.93 INDEX ENGINES INDEX ENGINES 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ADU-3YR-00000001 SEL 3YR 1-9 ADMIN USER LOGIN \$6 230 77 \$4 299 23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES ADU-3YR-00000010 SEL 3YR 10-99 ADMIN USER LOGIN \$5 192 31 \$3.582.69 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$6,369.23 \$5,307.69 ADU-5YR-0000000 SEL 5YR 1-9 ADMIN USER LOGIN \$9,230.77 \$7,692.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ADU-5YR-00000010 SEL 5YR 10-99 ADMIN USER LOGIN INDEX ENGINES ADV WORKFLOW SEL BOOMI Advanced Workflow \$650.00 31% 31% 31% \$448.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI ADVAPI AEOS-0-50OS SEL BOOMI API Publish Features \$448.50 BOOMI SEL AE for SP Online + OneDrive OS \$0.00 \$0.00 \$275.90 \$190.37 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AEOS-1001-1500OS SEL AE for SP Online + OneDrive OS \$79.03 31% \$54.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AEOS-100K-150KOS AEOS-101-250OS SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS \$41.59 \$151.12 31% 31% \$28.70 \$104.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS AEOS-10K-20KOS SEL AE for SP Online + OneDrive OS \$48.53 31% 31% 31% \$33,49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AFOS-1501-200005 SEL AE for SP Online + One Drive OS \$71.40 \$49.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AEOS-150K-OS AEOS-2001-2500OS SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS \$28.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$66.55 31% 31% \$45.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AFOS-20K-35KOS SEL AF for SP Online + OneDrive OS \$45.75 \$31.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL AE for SP Online + OneDrive OS SEL AE for SP Online + OneDrive OS AEOS-2501-4000OS \$62.30 31% 31% \$43.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS

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NVP LEVEL :

ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS AEOS-35K-50KOS SEL AE for SP Online + OneDrive OS \$44.37 \$30.62 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 AEOS-4001-60000S SEL AF for SP Online + One Drive OS \$58.23 31% \$40.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AEOS-501-750OS SEL AE for SP Online + OneDrive OS 31% 31% \$92.89 AEOS-50K-100KOS SEL AE for SP Online + OneDrive OS \$42.98 \$29.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AFOS-51-100OS SEL AF for SP Online + One Drive OS \$102.72 31% 31% \$132.08 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AEOS-6001-8000OS AEOS-751-1000OS SEL AE for SP Online + OneDrive OS \$54.07 \$37.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL AE for SP Online + OneDrive OS \$85.96 31% 31% \$59.3 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AEOS-8001-10KOS SEL AE for SP Online + OneDrive OS \$51.30 \$35.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS API TIERI SEL Boomi API Management Tier I SEL Boomi API Management Tier II \$1,500.00 \$3,000.00 31% 31% \$1,035.00 \$2,070.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOM API TIERIII SEL Boomi API Management Tier II \$8,000.00 31% 31% \$5,520.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI API TIERIV SEL Boomi API Management Tier IV SELECT DFXS Assess/Archive, 30TB 1Yr Sub \$15,000,00 \$10,350.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI ASARSTRTBNDL AUTO-0-50OS \$20,512.31 31% 31% \$14,153.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX SEL Automation Engine OS \$142.78 \$206.93 VARONIS AUTO-1001-1500OS SEL Automation Engine OS \$59.27 31% 31% 31% \$40.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AUTO-100K-150KOS AUTO-101-250OS SEL Automation Engine OS SEL Automation Engine OS SEL Automation Engine OS \$21.53 \$78.20 \$31.20 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 VARONIS \$113.34 \$0.00 \$0.00 AUTO-10K-20KOS SEL Automation Engine OS \$36.39 31% \$25.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AUTO-1501-2000OS AUTO-150K-OS SEL Automation Engine OS SEL Automation Engine OS \$53.55 \$30.68 31% 31% 31% 31% 31% 31% \$36.95 \$21.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS /ARONIS AUTO-2001-2500OS SEL Automation Engine OS \$49.91 \$34.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AUTO-20K-35KOS SEL Automation Engine OS \$34.31 \$23.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AUTO-2501-4000OS SEL Automation Engine OS \$46.70 \$32.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AUTO-251-500OS 31% VARONIS SEL Automation Engine OS \$86.31 \$59.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 AUTO-35K-50KOS SEL Automation Engine OS \$33.27 \$22.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AUTO-4001-60000S SEL Automation Engine OS SEL Automation Engine OS \$43.67 31% 31% \$30.13 \$48.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AUTO-501-750OS VARONIS 31% 31% AUTO-50K-100KOS SEL Automation Engine OS \$32.24 \$22.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AUTO-51-100OS SEL Automation Engine OS \$144.54 \$99.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS AUTO-6001-8000OS AUTO-751-1000OS SEL Automation Engine OS SEL Automation Engine OS SEL Automation Engine OS \$40.55 \$64.47 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$44.48 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 AUTO-8001-10KOS SEL Automation Engine OS \$38.47 \$26.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$15,450.00 \$16,145.25 \$10,660.50 \$11,140.22 AVAADVC1000 SEL AVA-ADVC-100-C) \$0.00 \$0.00 \$0.00 VMWARE SEL AVA-ADVC-100-C) AVAADVC100C-\$0.00 VMWARE AVAADVC100C-K SEL AVA-ADVC-100-C) \$16.893.96 \$11,656,83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL AVA-ADVC-10-C) SEL AVA-ADVC-10-C) \$1,545.00 \$1,614.53 \$1,066.05 \$1,114.03 AVAADVC10C 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVAADVC10C-AVAADVC10C-K SEL AVA-ADVC-10-C \$1,689,40 31% \$1,165,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVAADVN100C SEL AVA-ADVN-100-C \$10.250.00 31% \$7.072.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVAADVN100C-I AVAADVN100C-K SEL AVA-ADVN-100-C) SEL AVA-ADVN-100-C) \$10,711.25 31% 31% \$7,390.76 \$7,744.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$11,224.33 \$0.00 VMWARE AVAADVN10C SEL AVA-ADVN-10-C) \$1.025.00 31% 31% \$707.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVAADVN10C-I SEL AVA-ADVN-10-C \$1.071.13 \$739.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE AVAADVN10C-K SEL AVA-ADVN-10-C) \$1,122.43 31% \$0.00 \$0.00 \$0.00 VMWARE \$774.48 \$0.00 \$0.00 \$0.00 \$0.00 AV-ADVC-100-F SEL: AV-ADVC-100-F \$16,995.00 \$11,726.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 AV-ADVC-10-F SEL: AV-ADVC-10-E \$1,699.50 \$3,751.00 \$375.10 31% 31% 31% \$1 172 66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT AVADVENTC100UGF AVADVENTC10UGF SEL: AV-ADV-ENTC100-UG-F SEL: AV-ADV-ENTC10-UG-F \$2,588.19 \$258.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF CARAHSOFT 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 AVADVENTN100UGE SEL: AV-ADV-ENTN100-LIG-E \$2 541 00 \$1 753 29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT AVADVENTN10UGF AV-ADVN-100-F SEL: AV-ADV-ENTN10-UG-I SEL: AV-ADVN-100-F \$254.10 \$11,275.00 \$175.33 \$7,779.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CARAHSOFT \$0.00 \$0.00 AV-ADVN-10-F SEL: AV-ADVN-10-F \$1,127,50 \$777.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL AVA-ST-AVC100-U-C) SEL AVA-ST-AVC100-U-C) \$6,765.00 \$7,069.43 31% 31% 31% 31% 31% \$4,667.85 \$4,877.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE AVASTAVC100LIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 AVASTAVC100UC-AVASTAVC100UC-K SEL AVA-ST-AVC100-U-C \$7,389,67 \$5.098.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTAVN100UC SEL AVA-ST-AVN100-U-C) \$4,455.00 \$3,073,95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTAVN100UC-I AVASTAVN100UC-K SEL AVA-ST-AVN100-U-C) SEL AVA-ST-AVN100-U-C) \$4,655.48 \$4,868.99 31% 31% \$3,212.28 \$3,359.60 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 AVASTDAVC10UC SEL AVA-STD-AVC10-U-C \$677.00 31% 31% \$467.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDAVC10UC-SEL AVA-STD-AVC10-U-C \$707.47 \$488.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL AVA-STD-AVC10-U-C 31% \$0.00 \$0.00 AVASTDAVC10UC-K \$739.73 \$510.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDAVN10UC SEL AVA-STD-AVN10-U-C \$446.00 \$307.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDAVN10LIC-SEL AVA-STD-AVN10-ILC \$466.07 31% 31% \$321.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE AVASTDAVN10UC-F SEL AVA-STD-AVN10-U-C) \$486.90 \$0.00 \$0.00 VMWARE AVASTDC100C SEL AVA-STDC-100-C) \$9,300.00 31% 31% \$6,417.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDC100C-I SEL AVA-STDC-100-C) \$9 718 50 \$6 705 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDC100C-K AVASTDC10C SEL AVA-STDC-100-C SEL AVA-STDC-10-C) \$10,151.70 \$930.00 \$7,004.67 \$641.70 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 AVASTDC10C-I SEL AVA-STDC-10-C \$971.85 31% 31% 31% 31% \$670.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDC10C-F SEL AVA-STDC-10-C \$1 015 17 \$700.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDO1000 SEL AVA-STDN-100-C \$6,200.00 \$4,278.00 \$0.00 \$0.00 AVASTDN100C-SEL AVA-STDN-100-C \$6,479.00 \$4,470.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDN100C-K SEL AVA-STDN-100-C \$6,769.08 31% \$4,670,67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AVASTDN10C AVASTDN10C-SEL AVA-STDN-10-C) SEL AVA-STDN-10-C) \$620.00 31% 31% \$427.80 \$447.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$647.90 AVASTDN10C-K SEL AVA-STDN-10-C \$676.91 31% 31% \$467.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE AV-ENTC-100-E SEL: AV-ENTC-100-E \$20,405,00 \$14,079.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT AV-ENTC-10-F SEL: AV-ENTC-10-F \$2,040.50 31% 31% \$1,407.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 AV-ENTN-100-F SEL: AV-ENTN-100-F \$13,585.00 \$9,373.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 \$0.00 AV-FNTN-10-F SEL: AVJENTNL10JE \$1,358,50 31% 31% \$037.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: AV-STD-ADVC100-UG-F SEL: AV-STD-ADVC10-UG-F AVSTDADVC100UGF \$7,441.50 \$5,134.64 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT AVSTDADVC10UGF 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$744.70 \$513.84 \$0.00 \$0.00 \$0.00 CARAHSOF1 AVSTDADVN100UGE SEL: AV-STD-ADVN100-LIG-\$4,900,50 \$3,381,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT AVSTDADVN10UGF AV-STDC-100-F SEL: AV-STD-ADVN10-UG-F SEL: AV-STDC-100-F \$490.60 \$10,230.00 \$338.51 \$7,058.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CARAHSOFT 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 AV-STDC-10-F SEL: AV-STDC-10-E \$1 023 00 \$705.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT AVSTDENTC100UGE SEL: AV-STD-ENTC100-LIG-E \$11 192 50 \$7,722.83 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: AV-STD-ENTC10-UG-F SEL: AV-STD-ENTN100-UG-F \$772.66 \$5,134.64 AVSTDENTC10UGF \$1,119.80 \$7,441.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 AVSTDENTN100UGF CARAHSOF1 AVSTDENTN10LIGE SEL: AV-STD-ENTN10-UG-F \$744.70 31% 31% 31% \$513.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT AV-STDN-100-F AV-STDN-10-F SEL: AV-STDN-100-F SEL: AV-STDN-10-F \$6,820.00 \$4,705.80 CARAHSOFT \$470.58 \$0.00 \$0.00 CARAHSOFT \$682.00 \$0.00 \$0.00 \$0.00 \$0.00 BCB-1YR-00001000 SEL 1Y BU Catalog Bundle Up to 1k Tapes \$15,384,62 31% \$10,615,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES BCB-1YR-00005000 BCB-1YR-00010000 SEL 1Y BU Catalog Bundle Up to 5k Tapes SEL 1Y BU Catalog Bundle Upto 10k Tapes \$30,769.23 \$46,153.85 31% 31% \$21,230.77 \$31,846.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES INDEX ENGINES BCB-1YR-00025000 SEL 1Y BU Catalog Bundle Up to 25k Tapes \$76,923,08 31% \$53.076.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES BCB-1VR-00050000 SEL 1V BLI Catalog Bundle Lin to 50k Tane \$138.461.54 31% 31% \$95 538 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$230,769.23 \$30,769.23 BCB-1YR-00100000 SEL 1Y BU Catalog Bundle Up to 100k Tape \$159,230.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES BCB-3YR-00001000 INDEX ENGINES SEL 3Y BU Catalog Bundle Up to 1k Tapes 31% 31% \$21,230.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BCB-3YR-00005000 SEL 3Y BU Catalog Bundle Up to 5k Tapes \$61 538 46 \$42,461.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES SEL 3Y BU Catalog Bundle Up to 10k Tapes SEL 3Y BU Catalog Bundle Up to 25k Tapes \$63,692.31 \$106,153.84 BCB-3YR-00010000 \$92 307 69 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES

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					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRADE	PRICE						
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	BCB-3YR-00050000	SEL 3Y BU Catalog Bundle Up to 50k Tapes		\$276,923.08	К	31%	\$191,076.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-3YR-00100000	SEL 3Y BU Catalog Bundle Up to 100k Tape		\$461,538.46	K	31%	\$318,461.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00001000 BCB-5YR-00005000	SEL 5Y BU Catalog Bundle Up to 1k Tapes SEL 5Y BU Catalog Bundle Up to 5k Tapes		\$46,153.85 \$92,307.69	K	31% 31%	\$31,846.16 \$63,692.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	BCB-5YR-00010000	SEL 57 BU Catalog Bundle Un to 10k Tapes		\$138 461 54	K	31%	\$95 538 46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00025000	SEL 5Y BU Catalog Bundle Up to 25k Tapes		\$230,769.23	K	31%	\$159,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00050000	SEL 5Y BU Catalog Bundle Up to 50k Tapes		\$415,384.62	K	31%	\$286,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00100000 BM-F-C101-200	SEL 5Y BU Catalog Bundle Up to 100k Tape		\$692,307.69 \$71.25	K	31% 31%	\$477,692.31 \$49.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES BOOMI
5	BM-E-C101-200 BM-E-C41-100	SEL BOOMI TradePartnerConnect (101-200) SEL BOOMI TradePartnerConnect (41-100)		\$71.25 \$71.25	K	31% 31%	\$49.16 \$49.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI
5	BM-E-CT1001Y	SEL BOOM TradePartnerConnect (81-100)		\$30.00	ĸ	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-E-CT100P1Y	SEL BOOMI TradePartnerConnect > 100		\$22.50	K	31%	\$15.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT101Y BM-E-CT201P	SEL BOOMI TradePartnerConnect (5-10) SEL BOOMI TradePartnerConnect (201 plus)		\$67.50 \$71.25	K	31% 31%	\$46.58 \$49.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-E-CT201Y	SEL BOOM TradePartnerConnect (11-20)		\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-E-CT401Y	SEL BOOM TradePartnerConnect (21-40)		\$52.50	ĸ	31%	\$36.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-E-CT601Y	SEL BOOMI TradePartnerConnect (41-60)		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT6-40 BM-E-CT801Y	SEL BOOMI TradePartnerConnect (6-40) SEL BOOMI TradePartnerConnect (61-80)		\$71.25	K	31% 31%	\$49.16 \$25.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-E-CTP41Y	SEL BOOMI TradePartnerConnect (61-80) SEL BOOMI TradePartnerConnect (1-4)		\$37.50 \$75.00	K	31%	\$25.88 \$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CTPCT-NS	SEL BOOM TradePartnerConnectProd NonSub		\$75.00	ĸ	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-E-CTTCT-NS	SEL BOOMI TradePartnerConnectTest NonSub		\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-LC-B2BF BM-E-LC-BETA	SEL BOOMI EDI/B2B Framework SEL BOOMI Beta EDI Features		\$0.00 \$0.00	K	31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-E-LC-BETA BM-E-LC-FY18	SEL BOOMI Beta EDI Features SEL BOOMI EDI Edition		\$550.00	K	31% 31%	\$0.00 \$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-E-LC-RAVI	SEL BOOMI EDI Ed - NetSuite RAVI Bundle		\$467.00	ĸ	31%	\$322.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-AL-1	SEL BOOMI Flow Addtnl AppLaunches .01		\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-AL-2 BM-F-LC-AL-3	SEL BOOMI Flow Addtnl AppLaunches 1 SEL BOOMI Flow Addtnl AppLaunches 100		\$1.00 \$100.00	K	31% 31%	\$0.69 \$69.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-F-LC-AL-3	SEL BOOM Flow Addtni AppLaunches 100 SEL BOOM Flow Addtni AppLaunches 1000		\$1,000.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-F-LC-CONT	SEL BOOMI Flow Continual		\$45.00	ĸ	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EBRNZ	SEL BOOM Flow Enterprise Bronze		\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EG-1 BM-F-LC-EG-2	SEL BOOMI Flow Enterprise Gold .01		\$0.01 \$1.00	K	31% 31%	\$0.01 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-F-LC-EG-2 BM-F-LC-EG-3	SEL BOOMI Flow Enterprise Gold 1 SEL BOOMI Flow Enterprise Gold 100		\$1.00 \$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-F-LC-EG-4	SEL BOOMI Flow Enterprise Gold 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-ESLVR	SEL BOOMI Flow Enterprise Silver		\$4,500.00	K	31%	\$3,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-ESSNT BM-F-LC-ESTRT	SEL BOOM Flow Essential SEL BOOM Flow Enterprise Starter		\$25.00 \$1.000.00	K	31% 31%	\$17.25 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-F-LC-ESTRT	SEL BOOM Flow Enterprise Starter SEL BOOM Flow Addtnl Flows .01		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-FS-2	SEL BOOMI Flow Addtnl Flows 1		\$1.00	ĸ	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-FS-3	SEL BOOMI Flow Addtnl Flows 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-FS-4	SEL BOOMI Flow Addtnl Flows 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-HS-1 BM-F-LC-HS-2	SEL BOOMI Flow Hosting Services .01 SEL BOOMI Flow Hosting Services 1		\$0.01 \$1.00	K	31% 31%	\$0.01 \$0.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-F-LC-HS-3	SEL BOOMI Flow Hosting Services 100		\$100.00	ĸ	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-F-LC-HS-4	SEL BOOMI Flow Hosting Services 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-OCC	SEL BOOMI Flow Occasional		\$10.00	K	31%	\$6.90 \$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-ACA BM-I-LC-ACA-A	SEL BOOMI Atom Cloud Attachment SEL BOOMI ANZ Atom Cloud Attachment		\$300.00 \$300.00	K	31% 31%	\$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-I-LC-ACA-E	SEL BOOMI EMEA Atom Cloud Attachment		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-ACA-T	SEL BOOMI Atom Cloud Attachment - Test		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-ADVS BM-I-LC-ASOAP	SEL BOOMI ADVANCED SECURITY SEL BOOMI Advanced Soap Processing		\$650.00 \$0.00	K	31% 31%	\$448.50 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-I-LC-ASCAP	SEL BOOMI ADVANCED USER SECURITY		\$650.00	ĸ	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-I-LC-BESC	SEL BOOMI Base Ed - Standard Connection		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-BESMB	SEL BOOMI Base Ed - SmallBiz Connection		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-CL BM-I-LC-CLOUD	SEL BOOMI Component Locking SEL BOOMI Clouds		\$0.00 \$0.00	K K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-I-LC-EDV	SEL BOOM Excess Data Volume-1Gb		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-I-LC-EE1Y	SEL BOOM Enterprise Edition		\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-ENV BM-I-LC-EPCNS	SEL BOOMI Environments		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI BOOMI
5	BM-I-LC-EPCNS BM-I-LC-EPE	SEL BOOMI Enterprise Prod Connect NonSub SEL BOOMI Enterprise Plus Edition		\$900.00 \$12,000.00	K	31% 31%	\$621.00 \$8.280.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI
5	BM-I-LC-ETCNS	SEL BOOMI Enterprise Test Connect NonSub		\$450.00	ĸ	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-ETM	SEL BOOMI Enhanced Test Mode		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-GCRM BM-I-L C-HI 7	SEL BOOMI GearsCRM CSV to SFDC Bundle SEL BOOMI HL7 Option		\$225.00 \$0.00	K	31% 31%	\$155.25 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-I-LC-IAW	SEL BOOM Integration Accel Workday/AD		\$1.500.00	K	31%	\$1.035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-I-LC-MCA-E	SEL BOOMI EMEA MDM Cloud Attachment		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-NS33 BM-I-LC-NS50	SEL BOOMI NetSuite OpenAir SFDC 3300 SEL BOOMI NetSuite Salesforce Q2C 5000		\$275.00 \$416.67	K	31% 31%	\$189.75 \$287.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-I-LC-NS50 BM-I-LC-NS72	SEL BOOMI NetSuite Salestorce Q2C 5000 SEL BOOMI NetSuite OpenAir SFDC 7200		\$416.67	K	31%	\$287.50 \$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-I-LC-NSSIA	SEL BOOMI NetSuite-SF Integration Accel		\$500.00	ĸ	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-PE1Y	SEL BOOMI Professional Edition		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-PESB2 BM-I-LC-PESB3	SEL BOOMI ProEd-SpcI Bundle 2 connection SEL BOOMI ProEd-SpcI Bundle 3 connection		\$1,200.00 \$1,650.00	K	31% 31%	\$828.00 \$1.138.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-I-LC-PESB4	SEL BOOM ProEd-Spci Bundle 4 connection		\$1,850.00	ĸ	31%	\$1,136.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-I-LC-PF	SEL BOOMI Partner Account Features		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-PP	SEL BOOM Parallel Processing		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-PPE BM-I-LC-PR	SEL BOOMI Pro Plus Edition SEL BOOMI Process Route		\$4,000.00 \$0.00	K	31% 31%	\$2,760.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-I-LC-RAVI2	SEL BOOM ProEd - 2 Connection NS RAVI		\$960.00	K	31%	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	BM-I-LC-RAVI3	SEL BOOMI ProEd - 3 Connection NS RAVI		\$1,320.00	K	31%	\$910.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-RAVI4	SEL BOOMI ProEd - 4 Connection NS RAVI		\$1,480.00	K	31%	\$1,021.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-RAVI5 BM-I-LC-RAVIB	SEL BOOMI ProEd - 5 Connection NS RAVI SEL BOOMI Base Ed - NetSuite RAVI Bundle		\$1,600.00 \$467.00	K	31% 31%	\$1,104.00 \$322.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-I-LC-RPI-1	SEL BOOMI Renewal Price Increase .01		\$0.01	ĸ	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-RPI-2	SEL BOOMI Renewal Price Increase 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-RPI-3 BM-I-LC-RPI-4	SEL BOOMI Renewal Price Increase 100 SEL BOOMI Renewal Price Increase 1000		\$100.00 \$1,000.00	K	31% 31%	\$69.00 \$690.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-I-LC-RPI-4 BM-I-LC-SPCNS	SEL BOOMI Renewal Price Increase 1000 SEL BOOMI Standard Prod Connect NonSub		\$1,000.00 \$300.00	ĸ	31% 31%	\$690.00 \$207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	BOOMI
5	BM-I-LCS-SPC	SEL BOOMI Support Case Per Case		\$95.00	ĸ	31%	\$65.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-STCNS	SEL BOOMI Standard Test Connect NonSub		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-I-LC-STO BM-I-LC-SWA	SEL BOOM Session Timeout		\$0.00 \$833.33	K	31% 31%	\$0.00 \$575.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-I-LC-SWA BM-I-LC-VC	SEL BOOMI Salesforce Wave Analytics Ed SEL BOOMI Version Control		\$833.33 \$0.00	K K	31% 31%	\$575.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI
5	BM-INT-LELASC	SEL Boomi Limited ELA StandardConnection		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	BM-INV-LC-1	SEL Boomi Invixo Solution 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-INV-LC-10 BM-INV-LC-100	SEL Boomi Invixo Solution 10 SEL Boomi Invixo Solution 100		\$10.00 \$100.00	K	31% 31%	\$6.90 \$69.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	BM-MDM-CST-1	SEL BOOMI MDM Ed (Custom Tier) .01		\$0.01	ĸ	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM

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NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS BM-MDM-CST-2 SEL BOOMI MDM Ed (Custom Tier) 1 \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 BOOM \$0.00 RMLMDMLCST-3 SEL BOOMI MDM Ed (Custom Tier) 100 \$100.00 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **BOOMI** BM-MDM-CST-SEL BOOMI MDM Ed (Custom Tier) 1000 \$1,000.00 31% 31% \$690.00 BM-MDM-LC-B SEL BOOMI MDM Ed (Base Tier) \$6,000.00 \$4,140.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOM RM-MDM-LC-CA SEL Boomi HUB CLOUD ATTACHMENT \$300.00 31% 31% 31% 31% \$207.00 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 **BOOMI** BM-MDM-LC-CAA SEL Boomi ANZ HUB CLOUD ATTACHMENT \$300.00 \$207.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOM BM-MDM-LC-PRO SEL Boomi HUB EDIT (PROFESSIONAL TIER) \$12,000.00 \$8,280.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOM BM-RENEW-1 SEL Boomi Renewal 1 \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOM BM-RENEW-10 SEL Boomi Renewal 10 \$10.00 31% 31% \$6.90 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOM BM-SOL-LC-1 SEL Boomi Solace Solution 1 \$1.00 31% 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI BM-SQL-LC-10 SEL Boomi Solace Solution 10 \$10.00 \$6.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI BM-SOL-LC-100 BM-SOLN-1 SEL Boomi Solace Solution 100 SEL Boomi Solution 1 31% 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOM BOOM \$1.00 31% 31% 31% 31% 31% BM-SOLN-10 SEL Boomi Solution 10 \$10.00 \$6.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI BM-SOLN-100 BRAND-RG-BASIC SEL Boomi Solution 100 SEL RG BASIC BRANDING \$100.00 \$69.0 \$0.00 \$0.00 \$0.00 POOM \$0.00 RG SYSTEMS \$1,000.00 \$690.00 \$0.00 \$0.00 SEL RG WHITE LABEL BRANDING BRAND-RG-WLABEI \$9,230,77 \$6,369,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RG SYSTEMS BSE-0-50OS BSE-1001-1500OS SEL Box Security Events OS SEL Box Security Events OS \$82.77 \$23.71 \$57.11 \$16.36 VARONIS VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% 31% 31% BSE-100K-150KOS SEL Box Security Events OS \$12.48 \$8.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS BSE-101-250OS SEL Box Security Events OS \$45.34 \$31.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS BSE-10K-20KOS SEL Box Security Events OS \$14.56 \$10.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS BSE-1501-2000OS \$14.78 SEL Box Security Events OS VARONIS \$21.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BSE-150K-OS SEL Box Security Events OS \$12.27 \$8.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS BSE-2001-2500OS SEL Box Security Events OS \$10.06 31% 31% \$13.77 \$9.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS BSE-20K-35KOS SEL Box Security Events OS VARONIS 31% 31% BSE-2501-4000OS SEL Box Security Events OS \$18.72 \$12.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS BSF-251-500OS SEL Box Security Events OS \$34.52 \$23.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS BSE-35K-50KOS BSE-4001-6000OS SEL Box Security Events OS SEL Box Security Events OS SEL Box Security Events OS 31% 31% \$9.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$0.00 \$0.00 \$17.47 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 BSF-501-750OS SEL Box Security Events OS \$27.87 \$19.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL Box Security Events OS SEL Box Security Events OS SEL Box Security Events OS \$8.89 BSF-50K-100KOS \$0.00 \$0.00 \$0.00 VARONIS BSE-51-100OS VARONIS \$0.00 \$0.00 \$57.82 BSE-6001-8000OS SEL Box Security Events OS \$16.22 \$11.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS BSE-751-1000OS BSE-8001-10KOS SEL Box Security Events OS SEL Box Security Events OS \$25.79 \$15.39 \$17.80 \$10.62 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 C ENT1YR SEL BOOMI Enterprise Connection \$900.00 31% \$621.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI C SML1YR SEL BOOMI Small Business Connection \$65.00 31% \$44.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI C STD1YR CA6-DEVK-F SEL BOOMI Standard Connection \$300.00 31% 31% \$207.00 \$15,597.45 \$0.00 \$0.00 BOOMI CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: CA6-DEVK-F \$22,605.00 \$0.00 \$0.00 CA-DEVK-LIC-F SEL: CA-DEVK-LIC-F \$1.10 31% 31% \$0.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CD4PE1000019999S SEL CD4PE 1000019999 Stand SEL CD4PE 1000-2499 Perp Lic Only \$164.62 \$113.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE10002499PL 31% \$321.64 \$0.00 \$0.00 \$0.00 PUPPET LABS \$0.00 \$466.15 \$0.00 \$0.00 \$0.00 CD4PE10002499S SEL CD4PE 1000-2499 Stand \$215.38 \$148.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE100249PI SEL CD4PE 100-249 Pero Lic Only \$701.54 31% 31% 31% \$484.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS CD4PE100249PPRMS CD4PE100249S SEL CD4PE 100-249 Per Prm Sup SEL CD4PE 100-249 Stand \$246.15 \$243.08 \$169.84 \$167.73 PUPPET LABS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 CD4PE100249SPRM SEL CD4PE 100-249 Prem \$386 15 \$266.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE10K19999P CD4PE10K19999PL SEL CD4PE 1000019999 Prem SEL CD4PE 1000019999 Perp Lic Only \$198.46 \$136.94 \$247.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$358.46 \$0.00 \$0.00 CD4PE10K19999PPS SEL CD4PE 1000019999 Prp Prm Supp \$126.15 \$87.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE199S CD4PE1K2499PPS SEL CD4PE 1-99 Stand SEL CD4PE 1000-2499 Prp Prm Supp 31% 31% 31% 31% 31% \$180.46 \$112.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PUPPET LABS \$261.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CD4PE1K2499SP SEL CD4PE 1000-2499 Prem \$255.38 \$176.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE2000049999S SEL CD4PE 2000049999 Stand \$152.31 \$105.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE20K49999P CD4PE20K49999PL SEL CD4PE 2000049999 Prem SEL CD4PE 2000049999 Perp Lic Only 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PUPPET LABS \$323.08 \$0.00 \$222.93 \$0.00 \$0.00 CD4PE20K49999PPS SEL CD4PE 2000049999 Prp Prm Supp \$112.31 31% 31% \$77.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CD4PE25004999PI SEL CD4PE 2500-4999 Perp Lic Only \$438.46 \$302.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS 31% \$0.00 CD4PE25004999PPS SEL CD4PE 2500-4999 Prp Prm Supp \$152.31 \$105.09 \$0.00 \$0.00 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NVP LEVEL : ASPO VI PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP PROSUPPORT PLUS MNT LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN CDLU10K19999S SEL Lift CD4PE Sub Std 10k-19999 \$26.15 \$18.04 \$0.00 \$0.00 \$0.00 PUPPET LABS \$0.00 CDI H10K10000SPRM SELLift CD4PE Sub Prem 10k-19999 \$32.31 31% \$22.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS CDLU1499S SEL Lift CD4PE Sub Std 1-499 PUPPET LABS 31% 31% CDLU199S SEL Lift CD4PE Sub Std 1-99 \$44.62 \$30.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS CDI H20K40000PI SELLift CD4PE Pern Lic Only 20k-40000 \$50.77 31% 31% 31% 31% \$35.03 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS CDLU20K49999PRMS SEL Lift CD4PE Perp Prem Supp 20k-49999 \$18.46 \$12.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL Lift CD4PE Sub Std 20k-49999 CDLU20K49999S \$26.15 \$18.04 \$0.00 \$0.00 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Lift CD4PE Sub Std 50k-\$15.93 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL Lift CD4PE Sub Prem 50k+ \$18.04 PUPPET LABS CDLU50KSPRI \$26.15 \$0.00 \$0.00 CDP-DC-COMPUTE SEL CDP Compute Price per CCU \$115.38 \$79.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS SEL Cloudera CDP Data Center Sub 1 Node SEL CDP Storage Price Per TB \$12,307.69 \$38.46 \$8,492.31 \$26.54 HORTONWORKS HORTONWORKS CDP-DC-GOLD-AGPL 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CDP-PVC-BASE-BUS SEL Cloudera Pvt Cloud Base Ed-Business \$15,384,62 31% \$10.615.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS CDP-PVC-BASE-SLT SEL CDP Pvt Cloud Base Ed-Bus, Select \$17.692.31 31% \$12,207,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS CDP-PVC-BASE-STD CDP-STREAM-1Y SEL CDP Pvt Cloud Base Ed-Standard 31% 31% \$8,492.31 \$10,615.39 \$0.00 \$0.00 \$0.00 \$0.00 \$12,307.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS SEL Cloudera Data Plat Stream Ed-AnnSul \$15,384.62 \$0.00 \$0.00 HORTONWORKS CDP-STREAM-PROMO SEL Cloudera Data Plat Stream Ed-Promo \$10,000,00 31% 31% \$6,900.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS CDP-STRMRASE-1V SEL Cloudera DataPlatStrm McaRase-AnnSuh \$6,923.08 \$4,776.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS CEADC-BRNZ SEL Cloudera Analytic Brnz TB (100 min) CLOUDERA 31% 31% \$543.51 \$0.00 \$0.00 \$0.00 \$0.00 \$787.69 \$0.00 \$0.00 \$0.00 CEADC-GOLD SEL Cloudera Analytic Gold TB (100 min) \$984.62 \$679.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CEADN-BRNZ SEL Clouders Analytic Brnz Node (10 min \$7.876.02 31% 31% 31% \$5,435,07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CEADN-GOLD CEBC-BRNZ-I SEL Cloudera Analytic Britz Node (10 min) SEL Cloudera Analytic Gold Node (10 min) SEL Cloudera Essentials Bronze TB 100min \$9,846.15 \$196.92 \$6,793.84 \$135.87 CLOUDERA \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 CEBC-GOLD-L SEL Cloudera Essentials Gold TB 100min \$246.15 \$169.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CEBN-BRNZ-I CEBN-GOLD-I SEL Cloudera Essentials Gold 1B 10011111 SEL Cloudera Essentials Bronze Node 10min SEL Cloudera Essentials Gold Node 10min \$1,969.23 \$2,461.54 \$1,358.77 \$1,698.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CLOUDERA \$0.00 \$0.00 CEDEC-BRNZ SEL Cloudera Data Eng Brnz TB (100 min) \$393.85 \$271.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CEDEC-GOLD CEDEN-BRNZ SEL Cloudera Data Eng Gold TB (100 min) SEL Cloudera Data Eng Brnz Node (10 min) 31% 31% 31% 31% 31% \$339.69 \$2,717.54 \$0.00 \$0.00 \$0.00 \$0.00 \$492.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CLOUDERA CEDEN-GOLD SEL Cloudera Data Eng Gold Node (10 min \$4.923.08 \$3,396,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CEDHC-BRNZ SEL Cloudera EDHub Bronze TB (100 min) \$984.62 \$679.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CEDHC-GOLD CEDHN-BRNZ SEL Cloudera EDHub Gold TB (100 min) SEL Cloudera EDHub Bronze Node (10 min) \$1,230.77 \$849.23 \$6,793.84 \$0.00 CLOUDERA CLOUDERA 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$9,846.15 \$0.00 \$0.00 \$0.00 \$0.00 CEDHN-COMPUTE SEL perCCU Over16 cores/128GBRAM perNode \$92.31 31% 31% \$63.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CEDHN-GOLD SEL Clouders EDHub Gold Node (10 min) \$12.307.69 \$8.402.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA 31% CEDHN-STORAGE SEL Storage per TB Over 48TB per Node \$30.77 \$21.23 \$42,461.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA \$61,538.46 CEDSW-10 SEL Cloudera Data Science Workbench 10PI \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CEODC-BRNZ SEL Cloudera Operatni Brnz TB (100 min) \$500.77 31% 31% \$407.63 \$509.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CEODC-GOLD SEL Cloudera Operatril Gold TB (100 min) \$738.46 \$0.00 \$0.00 CLOUDERA CEODN-BRNZ SEL Cloudera Operatni Brnz Node (10 min) \$5,907.69 31% 31% \$4,076.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA SEL Cloudera Operatol Gold Node (10 min CEODN-GOLD \$7 384 62 \$5,095,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDERA CF4ADVC-I SEL CF4-ADV-C) SEL CF4-ADV-C) \$21,495.00 \$25,149.15 \$14,831.55 \$17,352.91 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE CF4ADVC-K SEL CE4-ADV-C \$23 637 53 31% 31% \$16,309,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4ADVESC CF4ADVESC-SEL CE4-ADV-ES-C \$20,495,00 \$14 141 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$23,979.15 \$16,545.61 \$0.00 \$0.00 SEL CF4-ADV-ES-C 31% CF4ADVESC-K \$22,564,73 \$15,569,66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B1ADVADC SEL CF4-B1-ADV-AD-C \$18,995,00 31% \$13,106,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B1ADVADC-I CF4B1ADVADC-K SEL CF4-B1-ADV-AD-C \$22,224.15 \$20,919.75 31% 31% \$15,334.66 \$14,434.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 CF4B1ADVESADO SEL CF4-B1-ADV-ES-AD-C \$17.395.00 31% 31% \$12,002,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CEAR1ADVESADC SEL CEA-R1-ADV-ES-AD-C \$20 352 15 \$14 042 08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CF4B1ADVESADC-SEL CF4-B1-ADV-ES-AD-C \$19,131.74 31% 31% \$13,200.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CF4B1ENTADO SEL CF4-B1-ENT-AD-C) \$22,395.00 \$15,452.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CE4R1ENTADC-I SEL CEA-BI-ENT-AD-C \$26 202 15 31% 31% \$18,079.48 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CF4B1ENTADC-SEL CF4-B1-ENT-AD-C \$24,638.82 \$17,000.79 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CF4B1ENTESADO SEL CF4-B1-ENT-ES-AD-C 31% 31% \$13,520.55 \$19,595.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CE4B1ENTESADC-SEL CE4-B1-ENT-ES-AD-C \$22 926 15 \$15,819,04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$21,563.44 \$10,695.00 \$14,878.77 \$7,379.55 CE4B1ENTESADC-SEL CEA-B1-ENT-ES-AD-C \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CF4B1STDADC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CE4B1STDADC-I SEL CE4-B1-STD-AD-C \$12 513 15 31% 31% \$8 634 07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CE4B1STDADC-K SEL CE4-B1-STD-AD-C \$12 603 43 \$8 696 37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CF4-B1-STD-ES-AD-C \$8,495.00 31% 31% \$5,861.5 \$0.00 \$0.00 \$0.00 \$0.00 CF4B1STDESADC-SEL CF4-B1-STD-ES-AD-C \$9.939.15 \$6.858.01 \$0.00 \$0.00 VMWARE CE4B1STDESADC-K SEL CE4-B1-STD-ES-AD-C \$9 998 47 31% 31% \$6,898.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$15,195.00 \$17,778.15 CF4B1STRADO SEL CF4-B1-STR-AD-C \$10,484.55 VMWARE CF4B1STRADC-SEL CF4-B1-STR-AD-C) 31% \$12,266,92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B1STRADC-K SEL CF4-B1-STR-AD-C \$17.889.98 31% \$12,344,09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B1V100PSC2-H CF4B1VDI100C1 SEL CF4-B1-VDI-100-P-SSS-C) SEL CF4-B1-VDI-100-C1) \$98,452.34 31% 31% \$67,932.11 \$57,677.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$83,590.00 CF4B1VDI100C1-I SEL CF4-B1-VDI-100-C1 \$97.800.30 31% \$67,482,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CE4R1VDI10C1 SEL CEA-B1-VDL10-C1) \$8.350.00 31% 31% \$5.767.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CF4B1VDI10C1-I CF4B1VDI10C2-K SEL CF4-B1-VDI-10-C1 \$9.780.03 \$6,748.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL CF4-B1-VDI-10-C) \$9,845.23 31% 31% \$6,793.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4B2ADVADC SEL CE4-B2-ADV-AD-C \$14 395 00 \$9,932.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$11,621.08 \$10,930.84 CE4B2ADVADC-SEL CF4-B2-ADV-AD-C \$16.842.15 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE

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					NVP LEVEL 1		NVP MAINTENANCE	AND WARRANTY UPGRAD	E PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT V/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CF4B2ADVESADC	SEL CF4-B2-ADV-ES-AD-C)		\$12,395.00	К	31%	\$8,552.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ADVESADC-I CF4B2ADVESADC-K	SEL CF4-B2-ADV-ES-AD-C) SEL CF4-B2-ADV-ES-AD-C		\$14,502.15 \$13.624.66	K	31% 31%	\$10,006.48 \$9.401.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B2ENTADC	SEL CF4-B2-ENT-AD-C)		\$15,295.00	ĸ	31%	\$10,553.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTADC-I	SEL CF4-B2-ENT-AD-C)		\$17,895.15	K	31%	\$12,347.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	CF4B2ENTADC-K CF4B2ENTESADC	SEL CF4-B2-ENT-AD-C SEL CF4-B2-ENT-ES-AD-C)		\$16,843.08 \$11,895.00	K	31% 31%	\$11,621.73 \$8.207.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B2ENTESADC-I	SEL CF4-B2-ENT-ES-AD-C)		\$13,917.15	K	31%	\$9,602.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTESADC-K	SEL CF4-B2-ENT-ES-AD-C		\$13,052.50	K	31%	\$9,006.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2STDADC	SEL CF4-B2-STD-AD-C)		\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	CF4B2STDADC-I CF4B2STDADC-K	SEL CF4-B2-STD-AD-C) SEL CF4-B2-STD-AD-C		\$6,429.15 \$6,470.27	K	31% 31%	\$4,436.11 \$4,464.49	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5	CF4B2STRADC	SEL CF4-B2-STR-AD-C)		\$10,395.00	K	31%	\$7,172.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2STRADC-I	SEL CF4-B2-STR-AD-C)		\$12,162.15	K	31%	\$8,391.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2STRADC-K CF4B2VDI100C	SEL CF4-B2-STR-AD-C SEL CF4-B2-VDI-100-C)		\$12,220.35 \$14,090.00	K K	31% 31%	\$8,432.04 \$9,722.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMW ARE VMW ARE
5	CF4B2VDI100C-I	SEL CF4-B2-VDI-100-C)		\$16,485.30	K	31%	\$11,374.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDI100C-K	SEL CF4-B2-VDI-100-C		\$16,587.50	K	31%	\$11,445.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDI10C CF4B2VDI10C-I	SEL CF4-B2-VDI-10-C) SEL CF4-B2-VDI-10-C)		\$1,409.00 \$1,648.53	K	31% 31%	\$972.21 \$1,137.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B2VDI10C-K	SEL CF4-B2-VDI-10-C		\$1,658.75	ĸ	31%	\$1,144.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDIS100C	SEL CF4-B2-VDI-ST-100-C)		\$24,340.00	K	31%	\$16,794.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDIS100C-I CF4B2VDIS100C-K	SEL CF4-B2-VDI-ST-100-C) SEL CF4-B2-VDI-ST-100-C)		\$28,477.80 \$28.692.92	K	31% 31%	\$19,649.68 \$19,798.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B2VDIST10C-K	SEL CF4-B2-VDI-ST-100-C) SEL CF4-B2-VDI-ST-100-C)		\$2,434.00	ĸ	31%	\$1,679.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDIST10C-I	SEL CF4-B2-VDI-ST-10-C)		\$2,847.78	K	31%	\$1.964.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDIST10C-K CF4B3ADVADC	SEL CF4-B2-VDI-ST-10-C) SEL CF4-B3-ADV-AD-C)		\$2,869.29	K	31%	\$1,979.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	CF4B3ADVADC-I	SEL CF4-B3-ADV-AD-C) SEL CF4-B3-ADV-AD-C)		\$11,695.00 \$13,683.15	K	31% 31%	\$8,069.55 \$9.441.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMW ARE
5	CF4B3ADVADC-K	SEL CF4-B3-ADV-AD-C		\$13,752.68	K	31%	\$9,489.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ADVESADC	SEL CF4-B3-ADV-ES-AD-C)		\$9,595.00	K	31%	\$6,620.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ADVESADC-I CF4B3ADVESADC-K	SEL CF4-B3-ADV-ES-AD-C) SEL CF4-B3-ADV-ES-AD-C		\$11,226.15 \$11,300.95	K	31% 31%	\$7,746.04 \$7,797.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B3ENTADC	SEL CF4-B3-ENT-AD-C)		\$15,495.00	K	31%	\$10,691.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTADC-I	SEL CF4-B3-ENT-AD-C)		\$18,129.15	K	31%	\$12,509.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTADC-K CF4B3ENTESADC	SEL CF4-B3-ENT-AD-C SEL CF4-B3-ENT-ES-AD-C)		\$17,057.65 \$11,995.00	K	31% 31%	\$11,769.78 \$8,276.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMW ARE VMW ARE
5	CF4B3ENTESADC-I	SEL CF4-B3-ENT-ES-AD-C)		\$14,034.15	K	31%	\$9.683.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTESADC-K	SEL CF4-B3-ENT-ES-AD-C		\$13,195.54	K	31%	\$9,104.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3STRADC CF4B3STRADC-I	SEL CF4-B3-STR-AD-C) SEL CF4-B3-STR-AD-C)		\$11,695.00 \$13,683.15	K	31%	\$8,069.55 \$9,441.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B3STRADC-I CF4B3STRADC-K	SEL CF4-B3-STR-AD-C) SEL CF4-B3-STR-AD-C		\$13,683.15	K	31% 31%	\$9,441.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDI100C	SEL CF4-B3-VDI-100-C)		\$20,090.00	K	31%	\$13,862.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDI100C-I CF4B3VDI100C-K	SEL CF4-B3-VDI-100-C) SEL CF4-B3-VDI-100-C		\$23,505.30 \$23,636.22	K	31% 31%	\$16,218.66 \$16,308.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B3VDI100C-K CF4B3VDI10C	SEL CF4-B3-VDI-100-C SEL CF4-B3-VDI-10-C)		\$23,636.22 \$2,009.00	K	31%	\$16,308.99 \$1,386.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	VMWARE VMWARE
5	CF4B3VDI10C-I	SEL CF4-B3-VDI-10-C)		\$2,350.53	K	31%	\$1,621.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDI10C-K	SEL CF4-B3-VDI-10-C		\$2,363.62	K	31%	\$1,630.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDIST10C CF4B3VDIST10C-I	SEL CF4-B3-VDI-ST-10-C) SEL CF4-B3-VDI-ST-10-C)		\$3,309.00 \$3.871.53	K	31% 31%	\$2,283.21 \$2,671.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B3VDIST10C-K	SEL CF4-B3-VDI-ST-10-C)		\$3,636.82	K	31%	\$2,509.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDIT100C	SEL CF4-B3-VDI-ST-100-C)		\$33,090.00	K	31%	\$22,832.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDIT100C-I CF4B3VDIT100C-K	SEL CF4-B3-VDI-ST-100-C) SEL CF4-B3-VDI-ST-100-C)		\$38,715.30 \$36,368.19	K	31% 31%	\$26,713.56 \$25,094.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B4ADVADC	SEL CF4-B4-ADV-AD-C)		\$6.945.00	K	31%	\$4,792.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ADVADC-I	SEL CF4-B4-ADV-AD-C)		\$8,125.65	K	31%	\$5,606.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ADVADC-K CF4B4ADVESADC	SEL CF4-B4-ADV-AD-C SEL CF4-B4-ADV-ES-AD-C)		\$8,159.67 \$4,395.00	K	31% 31%	\$5,630.17 \$3,032.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B4ADVESADC-I	SEL CF4-B4-ADV-ES-AD-C) SEL CF4-B4-ADV-ES-AD-C)		\$5.142.15	K	31%	\$3,548.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ADVESADC-K	SEL CF4-B4-ADV-ES-AD-C		\$5,175.45	K	31%	\$3,571.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ENESADC1 CF4B4ENESADC1-I	SEL CF4-B4-ENT-ES-AD-C1) SEL CF4-B4-ENT-ES-AD-C1)		\$4,695.00 \$5,493.15	K	31% 31%	\$3,239.55 \$3,790.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B4ENESADC1-K	SEL CF4-B4-ENT-ES-AD-C1) SEL CF4-B4-ENT-ES-AD-C1)		\$5,493.15	ĸ	31%	\$3,560.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ENTADC	SEL CF4-B4-ENT-AD-C)		\$8,140.00	K	31%	\$5,616.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ENTADC1 CF4B4ENTADC1-I	SEL CF4-B4-ENT-AD-C1) SEL CF4-B4-ENT-AD-C1)		\$9,195.00 \$10.758.15	K	31% 31%	\$6,344.55 \$7,423.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B4ENTADC1-K	SEL CF4-B4-ENT-AD-C1) SEL CF4-B4-ENT-AD-C1)		\$10,758.15 \$10,120.15	ĸ	31%	\$7,423.12 \$6,982.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	CF4B4ENTADC-I	SEL CF4-B4-ENT-AD-C)		\$9,523.80	ĸ	31%	\$6,571.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ENTADC-K CF4B4ENTESADC	SEL CF4-B4-ENT-AD-C SEL CF4-B4-ENT-ES-AD-C)		\$9,615.38 \$4,050.00	K	31% 31%	\$6,634.61 \$2,794.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4B4ENTESADC-I	SEL CF4-B4-ENT-ES-AD-C) SEL CF4-B4-ENT-ES-AD-C)		\$4,050.00	ĸ	31%	\$2,794.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	CF4B4ENTESADC-K	SEL CF4-B4-ENT-ES-AD-C		\$4,769.38	K	31%	\$3,290.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4STRADC	SEL CF4-B4-STR-AD-C) SEL CF4-B4-STR-AD-C)		\$6,945.00 \$8,125.65	K	31% 31%	\$4,792.05 \$5,606.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	CF4B4STRADC-I CF4B4STRADC-K	SEL CF4-B4-STR-AD-C) SEL CF4-B4-STR-AD-C		\$8,125.65	K	31%	\$5,630.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5	CF4ENTC	SEL CF4-ENT-C)		\$24,495.00	K	31%	\$16,901.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTC-I	SEL CF4-ENT-C)		\$28,659.15	K	31%	\$19,774.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTC-K CF4ENTESC	SEL CF4-ENT-C SEL CF4-ENT-ES-C)		\$26,927.48 \$22,495.00	K	31% 31%	\$18,579.96 \$15,521.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4ENTESC-I	SEL CF4-ENT-ES-C)		\$26,319.15	ĸ	31%	\$18,160.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTESC-K	SEL CF4-ENT-ES-C		\$24,710.34	K	31%	\$17,050.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4RB25VMC-I	SEL CF4-RB-25VM-C) SEL CF4-RB-25VM-C)		\$49,195.00 \$57,558.15	K	31% 31%	\$33,944.55 \$39,715.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4RB25VMC-K	SEL CF4-RB-25VM-C)		\$54,105.28	K	31%	\$37,332.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCMC	SEL CF4-SDDCM-C)		\$3,100.00	K	31%	\$2,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCMC-I CF4SDDCMC-K	SEL CF4-SDDCM-C) SEL CF4-SDDCM-C)		\$3,627.00 \$3,650.78	K	31% 31%	\$2,502.63 \$2,519.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4SDDCMC-K CF4SDDCMD100C	SEL CF4-SDDCM-C) SEL CF4-SDDCM-D100-C)		\$3,650.78 \$3,085.00	ĸ	31%	\$2,519.04 \$2,128.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	VMWARE VMWARE
5	CF4SDDCMD100C-I	SEL CF4-SDDCM-D100-C)		\$3,609.45	ĸ	31%	\$2,490.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCMD100C-K	SEL CF4-SDDCM-D100-C) SEL CF4-SDDCM-D10-C)		\$3,635.46	K	31%	\$2,508.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	CF4SDDCMD10C CF4SDDCMD10C-I	SEL CF4-SDDCM-D10-C) SEL CF4-SDDCM-D10-C)		\$309.00 \$361.53	K	31% 31%	\$213.21 \$249.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4SDDCMD10C-K	SEL CF4-SDDCM-D10-C)		\$364.31	ĸ	31%	\$251.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCMVSC	SEL CF4-SDDCM-VS-C)		\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCMVSC-I CF4SDDCMVSC-K	SEL CF4-SDDCM-VS-C) SEL CF4-SDDCM-VS-C)		\$1,795.95 \$1.804.32	K	31% 31%	\$1,239.21 \$1,244.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4SDDCMVSC-K CF4SDVRB253PC	SEL CF4-SDDCM-VS-C) SEL CF4-SDV-RB25-3P-SSS-C)		\$1,804.32 \$3,165.36	K	31% 31%	\$1,244.98 \$2,184.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4SDVRB253PC-I	SEL CF4-SDV-RB25-3P-SSS-C)		\$3,703.47	ĸ	31%	\$2,555.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDVRB253PC-K CF4SDVRB25C	SEL CF4-SDV-RB25-3P-SSS-C) SEL CF4-SDV-RB25-C)		\$3,480.49 \$4,795.00	K	31% 31%	\$2,401.54 \$3,308.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	CF4SDVRB25C-I	SEL CF4-SDV-RB25-C) SEL CF4-SDV-RB25-C)		\$4,795.00	K	31%	\$3,308.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	CF4SDVRB25C-K	SEL CF4-SDV-RB25-C)		\$5,274.64	ĸ	31%	\$3,639.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

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NVP LEVEL :

IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI CF4STDC SEL CF4-STD-C) \$13,995,00 \$9,656,55 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CE4STDC-I SEL CEASTING \$16 374 15 31% \$11 208 16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$11,392.51 \$16,510.88 CF4STDESC SEL CF4-STD-ES-C \$11,995.00 31% \$8,276.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CE4STDESC-I SEL CEASTILES.C \$14.034.15 31% \$0.683.56 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CF4STDESC-K SEL CF4-STD-ES-C \$14,135.76 31% \$9.753.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE SEL CF4-STR-C) CF4STRC \$17,995.00 31% 31% \$12,416.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4STRC-I SEL CF4-STR-C) \$21,054.15 \$14,527.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CF4STRC-K SEL CF4-STR-C \$21,184.49 \$14,789.50 \$14,617.30 \$10,204.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE CF-B3-VS6-ADV-F CARAHSOFT CF-B3-VS6-ENT-F SEL: CF-B3-VS6-ENT-F \$15,768.50 31% 31% \$10,880.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 CF-B3-VS6-STD-F SEL: CF-B3-VS6-STD-F \$10,972.50 \$7.571.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CF-CPU-B1-F CF-CPU-B2-F SEL: CF-CPU-B1-F SEL: CF-CPU-B2-F 31% 31% \$9,969.47 \$7,320.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$10,609.50 CF-ENT-E SEL: CE-ENT-E \$26 394 50 31% 31% 31% \$18 212 21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CF-PCES-ENT-F CF-SDDC3-M100-I SEL: CF-PCES-ENT-F SEL: CF-SDDC3-M100-F \$19,794.50 \$3,393.50 \$13,658.21 \$2,341.52 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF CARAHSOFT \$0.00 \$0.00 \$0.00 CF-SDDC3-M10-F SEL: CF-SDDC3-M10-F \$339.90 31% \$234.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CF-SDDC3-MAC-F CL-11-15OS SEL: CF-SDDC3-MAC-F SEL Collector OS \$1,688.50 \$4,367.32 \$1,165.07 \$3,013.45 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL-1-5OS SEL Collector OS \$9,705,15 31% \$6,696,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CL-16-20OS SEL Collector OS \$3,930.59 31% 31% \$2,712,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CL18-ADV-F SEL: CL18-ADV-F SEL: CL18-ENT-ADV-UG-F \$9.124.50 \$6,295.9 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$5,407.88 CARAHSOFT CL18ENTADVUGF \$7,837.50 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL18ENTENTUGE SEL: CL18-ENT-ENT-UG-F \$9,487.50 \$6,546.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 CL18-ENT-E SEL: CL18-ENT-E \$10 774 50 31% 31% \$7,434.41 \$3,434.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18ENTSTDUGF SEL: CL18-ENT-STD-UG-F CARAHSOFT CL18EPLADVUGF SEL: CL18-EPL-ADV-UG-F \$7,089.50 31% 31% \$4,891.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 CL18EPLENTUGE SEL: CL18-EPL-ENT-LIG-E \$8 739 50 \$6,030.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18EPLSTDUGF CL18OENTADVUGF SEL: CL18-EPL-STD-UG-F SEL: CL18-OENT-ADV-UG-I \$4,229.50 31% 31% \$2,918.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 \$6,594.50 \$4,550.21 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 CL180ENTENTUGE SEL: CL18-OENT-ENT-LIG-E \$8 244 50 \$5 688 71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18OENTSTDUGF SEL: CL18-OENT-STD-UG-I \$3,734.50 \$2,576.8 \$0.00 \$0.00 \$0.00 CARAHSOFT CL180EPLADVUGI SEL: CL18-OEPL-ADV-UG-\$4,030.29 \$0.00 CARAHSOF1 \$5,841.00 CL18OEPLENTUGI SEL: CL18-OEPL-ENT-UG-F \$7,491,00 \$5,168,79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18OEPLSTDUGF CL18STDADVUGF SEL: CL18-OEPL-STD-UG-F SEL: CL18-STD-ADV-UG-F \$2,981.00 \$8,833.00 \$2,056.89 \$6,094.77 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18STDENTUGF SEL: CL18-STD-ENT-UG-F \$10.648.00 31% \$7,347,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18-STD-F SEL: CL18-STD-F \$6,264,50 31% \$4,322,51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CL18STDSTDUGF SEL: CL18-STD-STD-UG-F 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VMWARE \$3,924.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19ADVC SEL CL19-ADV-C) \$9,370.00 \$6,465.30 \$0.00 CL19ADVC-I SEL CL19-ADV-C) \$10.962.90 31% 31% \$7.564.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ADVC-K SEL CL19-ADV-C) \$10,334.72 \$7,130.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE CL19ENT7ADVUC SEL CL19-ENT7-ADV-UG-C) 31% \$0.00 \$0.00 \$0.00 VMWARE \$8,010.00 \$0.00 \$0.00 \$5,526.90 \$0.00 \$0.00 CL19ENT7ADVUC-I SEL CL19-ENT7-ADV-UG-C \$9,371.70 \$6,466.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENT7ADVUC-R SEL CL19-ENT7-ADV-LIG-C \$8,832.70 31% 31% 31% \$6,004,63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE CL19ENT7ENTUC CL19ENT7ENTUC-I SEL CL19-ENT7-ENT-UG-C SEL CL19-ENT7-ENT-UG-C \$9,590.00 \$11,220.30 \$6,617.10 \$7,742.01 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19ENT7ENTUC-K SEL CL19-ENT7-ENT-LIG-C \$10 549 28 31% 31% 31% \$7 279 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENT7STDUC CL19ENT7STDUC-I SEL CL19-ENT7-STD-UG-C SEL CL19-ENT7-STD-UG-C \$4,688.00 \$5,484.96 \$3,234.72 \$3,784.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 CL19ENT7STDUC-K SEL CL19-ENT7-STD-UG-C \$5.520.23 31% \$3,808.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19ENTC CL19ENTC-I SEL CL19-ENT-C) SEL CL19-ENT-C) \$7,552.05 \$8,835.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$10,945,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CL19-ENT-C) 31% CL19ENTC-K \$12.051.21 \$8,315,33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19EPL7ADVUC SEL CL19-EPL7-ADV-UG-C \$7.315.00 31% \$5,047,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19EPL7ADVUC-I CL19EPL7ADVUC-K SEL CL19-EPL7-ADV-UG-C SEL CL19-EPL7-ADV-UG-C \$5,905.40 \$5,551.78 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE 31% 31% \$8,046.06 \$0.00 \$0.00 \$0.00 \$0.00 CL19EPL7ENTUC SEL CL19-EPL7-ENT-UG-C \$8.895.00 31% 31% \$6,137,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19EPL7ENTUC-SEL CLIDEPLY-ENT-LIG-C \$10,407.15 \$7,180.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL CL19-EPL7-ENT-UG-C \$0.00 \$0.00 CL19EPL7ENTUC-P \$9,762.55 31% 31% \$6,736.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19EPL7STDUC SEL CL19-EPL7-STD-UG-C \$3,995.00 \$2,756.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19EPL7STDUC-SEL CLIQUEPLY-STR-LIG-C \$4,674.15 31% 31% \$3,225,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE CL19EPL7STDUC-F SEL CL19-EPL7-STD-UG-C \$3,248.58 \$0.00 \$0.00 VMWARE CL19OELSTDUGC SEL CL19-OEL-STD-UG-C \$2,846.00 31% 31% \$1,963.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CL19-OEL-STD-UG-C CL19OFLSTDUGC-\$3,329.82 \$2 297 58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19OELSTDUGC-R CL19OENTETUGC SEL CL19-OEL-STD-UG-C) SEL CL19-OENT-ET-UG-C) \$3,351.98 \$8,475.00 \$2,312.87 \$5,847.75 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19OENTETUGC-I SEL CL19-OENT-ET-UG-C \$9 915 75 31% 31% 31% 31% \$6.841.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19OENTETUGC-K CL19OEPLETUGC SEL CL19-OENT-ET-UG-C \$9 333 43 \$6,440.0 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CL19-OEPL-ET-UG-C \$5,350.95 \$0.00 \$0.00 SEL CL19-OEPL-ET-UG-C CL19OEPLETUGC-\$9.073.35 \$6,260,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19OEPLETUGC-K SEL CL19-OEPL-ET-UG-C \$8,546,70 31% \$5.897.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19OETADVUGC CL19OETADVUGC-SEL CL19-OET-ADV-UG-C | SEL CL19-OET-ADV-UG-C | \$6,900.00 31% 31% \$4,761.00 \$5,570.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$8,073.00 CL19OETADVUGC-K SEL CL19-OET-ADV-UG-C \$7.616.94 31% 31% \$5,255,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19OFTSTDLIGG SELCI 19-OFT-STD-UG-C \$3.565.00 \$2,450.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CL19OETSTDUGC-SEL CL19-OET-STD-UG-C \$4,171.05 31% 31% \$2,878.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CL19OETSTDUGC-K SEL CL19-OET-STD-UG-C \$4,202.42 \$2,899.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CL19OPLADVLIGG SEL CL19-OPL-ADV-LIG-C \$6 180 00 31% 31% \$4.264.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CL19OPLADVUGC-I SEL CL19-OPL-ADV-UG-C \$7,230.60 \$4,989.1 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CL19OPLADVUGC-K SEL CL19-OPL-ADV-UG-C 31% 31% \$4,690.64 \$0.00 \$0.00 \$0.00 \$6,798.03 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STD7ADVUC SEL CL19-STD7-ADV-LIG-C \$8 602 00 \$5,935,38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STD7ADVUC-I CL19STD7ADVUC-K SEL CL19-STD7-ADV-UG-C SEL CL19-STD7-ADV-UG-C \$10,705.50 \$10,048.63 \$7,386.80 \$6,933.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19STD7ENTUC SEL CL19-STD7-ENT-LIG-C \$10,890,00 31% 31% \$7 514 10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STD7ENTUC-I SEL CL19-STD7-ENT-UG-C \$12 741 30 \$8 791 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CL19-STD7-ENT-UG-C 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CL19STD7STDUC SEL CL19-STD7-STD-UG-C \$5.555.00 \$3,832.95 \$0.00 VMWARE CL19STD7STDUC-I SEL CL19-STD7-STD-UG-C \$6 499 35 31% 31% 31% \$4 484 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STD7STDUC-F CL19STDC SEL CL19-STD7-STD-UG-C) SEL CL19-STD-C) \$4,517.35 VMWARE \$0.00 \$6.045.00 \$4,171.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STDC-I SEL CL19-STD-C) \$7.072.65 31% \$4.880.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CL19STDC-K CL-21-OS SEL CL19-STD-C) \$7,121.51 31% 31% \$4,913.84 \$2,441.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VARONIS SEL Collector OS \$3,538.22 CL-6-10OS SEL Collector OS \$6,793,61 31% \$4,687,59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLC-11-15OS SEL Collector 100 SL OS \$8 734 64 31% 31% \$6,026,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLC-1-50S SEL Collector 100 SL OS \$19,410.30 \$13,393.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLC-16-20OS SEL Collector 100 SL OS \$7,861.17 31% 31% \$5,424.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLC-21-OS SEL Collector 100 SL OS \$7 076 44 \$4 882 74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$9,375.17 \$79.61 CLC-6-10OS SEL Collector 100 SL OS \$13,587,21 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL Compute price per CCU over 16 cores CLDR-HDP-EPL-COM \$115.38

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IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS CLDR-HDP-EPL-STO SEL Storage: price per TB over 48TB \$38.46 \$26.54 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORK: CLOUDMANAGE SEL Boomi CLOUD MANAGEMENT \$1 300 00 31% \$897.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **BOOMI** CLU-11-15OS SEL Collector Upgrade OS 31% 31% \$3,013.45 CLU-1-50S SEL Collector Upgrade OS \$9,705.15 \$6,696.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLU-16-20OS SEL Collector Ungrade OS \$3,030,50 31% 31% \$2 712 11 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLU-21-OS SEL Collector Upgrade OS \$3.538.22 \$2,441.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CLU-6-10OS SEL Collector Upgrade OS \$6,793.61 31% 31% \$4,687.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS CNAPKS3PTC SEL CNA-PKS-3P-T-C) \$1,500.00 \$1,035.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKS3PTC-K SEL CNA-PKS-3P-T-C) \$1 781 34 \$1,229.12 \$1,035.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CNAPKS3PTLC1-SEL CNA-PKS-3P-TLSS-C CNAPKS3PTLSSC SEL CNA-PKS-3P-TLSS-C \$1,500.00 31% 31% \$1,035.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKS3PTLSSC-SEL CNA-PKS-3P-TLSS-C \$1,500.00 \$1,035,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKS3PTLSSC-F CNAPKSC3PTC SEL CNA-PKS-3P-TLSS-C SEL CNA-PKSC-3P-T-C) \$1,229.12 \$1,035.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$1,500.00 CNAPKSC3PTC-K SEL CNA-PKSC-3P-T-C) \$1 781 34 31% 31% 31% \$1 229 12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC3PTLC1-I CNAPKSC3TLSSC SEL CNA-PKSC-3P-TLSS-C | SEL CNA-PKSC-3P-TLSS-C | \$1,035.00 \$1,035.00 \$1,500.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VMWARE \$1,500.00 \$0.00 \$0.00 CNAPKSC3TLSSC-SEL CNA-PKSC-3P-TLSS-C \$1,500,00 31% \$1.035.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CNA-PKSC-3P-TLSS-C SEL CNA-PKSC-8-3P-TL-C) \$1,781.34 \$12,000.00 \$1,229.12 \$8,280.00 CNAPKSC3TLSSC-31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC83PTLC-K SEL CNA-PKSC-8-3P-TL-C \$14,212,38 31% \$9.806.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC83TLC1-I SEL CNA-PKSC-8-3P-TLSS-C \$12,000.00 31% 31% \$8,280.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC83TLSC SEL CNA-PKSC-8-3P-TLSS-C \$12,000.00 \$8,280.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE CNAPKSC83TLSC-I SEL CNA-PKSC-8-3P-TLSS-C) VMWARE \$12,000.00 31% 31% \$8,280.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CNAPKSC83TLSC-K SEL CNA-PKSC-8-3P-TLSS-C \$14,212.38 \$9,806.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSCRPTLC SEL CNA-PKSC-8-P-TL-C) \$4,000.00 \$4,000.00 31% 31% \$2,760.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE SEL CNA-PKSC-8-P-TLSS-C CNAPKSC8PTLC-K SEL CNA-PKSC-8-P-TL-C) \$4,746.40 31% 31% \$3,275.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC8PTLSC SEL CNA-PKSC-8-P-TLSS-C 1 \$4,000,00 \$2,760,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSC8PTLSC-I CNAPKSC8PTLSC-K SEL CNA-PKSC-8-P-TLSS-C) SEL CNA-PKSC-8-P-TLSS-C) \$4,000.00 \$4,746.40 31% 31% \$2,760.00 \$2,760.00 \$3,275.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VMWARE 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 CNAPKSCPTC SEL CNA-PKSC-P-T-C) \$500.00 \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSCPTC-K CNAPKSCPTLC1-I SEL CNA-PKSC-P-T-C) \$593.40 \$409.45 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CNA-PKSC-P-TLSS-C \$345.00 \$0.00 \$0.00 VMWARE \$500.00 CNAPKSCPTLSSC SEL CNA-PKSC-P-TLSS-C \$500.00 \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSCPTLSSC-I CNAPKSCPTLSSC-I SEL CNA-PKSC-P-TLSS-C) SEL CNA-PKSC-P-TLSS-C) \$500.00 \$593.40 31% 31% \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 CNAPKSP503PTC SEL CNA-PKSP-50-3P-T-C \$75,000,00 31% \$51,750.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSP503PTC-K SEL CNA-PKSP-50-3P-T-C \$89,258,35 31% \$61,588,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSP503TC1-I CNAPKSP503TLC SEL CNA-PKSP-50-3P-TLSS-C) SEL CNA-PKSP-50-3P-TLSS-C) 31% 31% \$51,750.00 \$51,750.00 \$0.00 \$0.00 \$75,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$75,000.00 \$0.00 \$0.00 VMWARE CNAPKSP503TLC-I SEL CNA-PKSP-50-3P-TLSS-C \$75,000,00 31% 31% \$51,750.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSP503TLC-K SEL CNA-PKSP-50-3P-TLSS-C \$89 258 35 \$61,588.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE CNAPKSP50PTC SEL CNA-PKSP-50-P-T-C) \$17,250.00 \$0.00 \$0.00 \$0.00 VMWARE \$25,000.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 CNAPKSP50PTC1-I SEL CNA-PKSP-50-P-TLSS-C) \$25,000.00 \$17,250.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSP50PTC-K SEL CNA-PKSP-50-P-T-C) \$20,688.04 31% 31% 31% \$20,485,37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE CNAPKSP50PTLC CNAPKSP50PTLC-I SEL CNA-PKSP-50-P-TLSS-C) SEL CNA-PKSP-50-P-TLSS-C) \$25,000.00 \$25,000.00 \$17,250.00 \$17,250.00 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 CNAPKSP50PTI C-K SEL CNA-PKSP-50-P-TLSS-C) \$29 688 94 \$20 485 37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSPTC CNAPKSPTC-K SEL CNA-PKS-P-T-C) \$345.00 \$409.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CNA-PKS-P-T-C VMWARE \$593.40 \$0.00 \$0.00 CNAPKSPTLSSC SEL CNA-PKS-P-TLSS-C) \$500.00 \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CNAPKSPTLSSC1-I CNAPKSPTLSSC-I SEL CNA-PKS-P-TLSS-C) SEL CNA-PKS-P-TLSS-C) \$345.00 \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$500.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL CNA-PKS-P-TLSS-C) 31% 31% CNAPKSPTLSSC-K \$593.40 \$409.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$3,388,43 CN-P-AUDITDEL SEL Audited Del Plugin for CN, perp lic \$4,910,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS CN-PAUDITDEL-SUB CN-P-DUPFIND SEL Audited Del Plugin for CN /year /Sv SEL Dup Finder Plugin for CN perp lic 31% 31% \$1,829.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS DATAFRAMEWORKS \$2,651.82 \$0.00 \$0.00 \$7,372.31 \$5,086.89 \$0.00 \$0.00 \$0.00 CN-P-DUPFIND-SUB SEL Dup Finder Plugin for CN /vear /Svr \$3,981,05 31% 31% \$2,746.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS CN-SERVER SEL CN Svr, perp lic SEL CN Svr w/ DM, perp lic \$17.004.02 \$11 704 87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS 31% \$15,726.49 \$0.00 CN-SERVERDM \$22,792.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS CN-SERVERDM-SUB SEL CN Svr w/DM /year \$12,307.69 \$8,492.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS CN-SERVER-SUB SEL CN Svr/year SEL Cap for Svr /TiB, perp lic \$0 230 77 31% 31% \$6,360.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS DATAFRAMEWORKS DATAFRAMEWORKS CN-TIB \$54.70 \$37.74 \$0.00 CN-TIBDM SEL Cap for CN Svr w/DM /TiB perp lic \$72.94 31% 31% \$50.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CN-TIBDM-SUB SEL Cap for CN Svr w/DM /TiB /vear \$39.38 \$27.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS CN-TIB-SUB CN-UNDM-UNIT-SUB SEL Cap for Swr /TiB /year SEL Unl w/DM Cap Unit /year, see notes \$29.54 \$1,333.00 \$20.38 \$919.77 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS CN-UN-UNIT-SUB SEL Unlimited Can Unit /vear_see notes \$1,000,00 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATAFRAMEWORKS SEL Unlimited Cap Unit year, see notes SEL Comp Prem Sub Adv Serv Req Qty 3 SEL Comp Std Sub Adv Serv Req Qty 3 SEL VSPEX Branded 300VM 1 Dyn600x1200 2 COMPLYPREM \$27.69 \$19.1 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% 31% \$0.00 PUPPET LABS \$23.08 CQSE2679 \$13,366,00 \$9,222,54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PANDUIT CQSE4679 SEL VSPEX Branded 1000VM 2 Dvn600x1200 \$22,753.00 31% \$15,699,57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PANDUIT CS-CUS-PARTRT-VSP1 CT10PB1YRSB PARTS RETENTION UPLIFT VSPEXB SELECT DFXS CT ELA, 10PB 1Yr Sub 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NA NTP-DEFENDX \$2,268,000.00 \$0.00 CT1PB1YRSB SELECT DFXS CT ELA. 1PB 1Yr Sub \$319,410,77 31% 31% \$220.393.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX CT3PR1VRSR SELECT DEXS CT ELA 3PR 1Vr Sub \$742 770 77 \$512.511.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDA CT5PB1YRSB SELECT DFXS CT ELA, 5PB 1Yr Sub \$1,181,250.77 31% 31% \$815,063.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX \$0.00 CTAD1PB1YRSB SELECT DFXS CT ELA, ADD 1PB 1Yr Sub \$226,800.00 \$156,492.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX \$0.00 CTP10PR1VRSP SELECT DEVS CTP ELA 10PB 1Vr Sub \$3,024,000,00 31% 31% \$2.086.560.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDA SELECT DFXS CTP ELA, 10PB 111 Sub SELECT DFXS CTP ELA, 1PB 1Yr Sub SELECT DFXS CTP ELA, 3PB 1Yr Sub CTP1PB1YRSB \$463,050.77 \$319,505.03 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX \$1,014,930.77 31% 31% \$0.00 CTP3PB1YRSB \$700,302.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX CTP5PB1YRSB SELECT DEXS CTP FLA 5PB 1Yr Sub \$1 606 500 00 \$1 108 485 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX CTPAD1PB1YRSB C-TPC SELECT DFXS CTP ELA, ADD 1PB 1Yr Sub SEL BOOMI Trading Partner Connection \$302,400.00 \$75.00 \$208,656.00 \$51.75 NTP-DEFENDX BOOMI \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 C-TP-TEST 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL BOOMI TradePartnerConnect Test \$37.50 \$25.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI SEL DatAdvantage - Azure OS SEL DatAdvantage - Azure OS DAAZ-0-50OS \$179.34 \$123.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-1001-1500OS DAAZ-100K-150KOS \$35.45 \$18.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL DatAdvantage - Azure OS \$27.04 \$0.00 VARONIS DAAZ-101-250OS SEL DatAdvantage - Azure OS \$98.23 \$31.54 31% 31% 31% \$67.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-10K-20KOS SEL DatAdvantage - Azure OS DAAZ-1501-2000OS \$0.00 VARONIS SEL DatAdvantage - Azure OS \$46.41 \$32.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAAZ-150K-OS SEL DatAdvantage - Azure OS \$26.59 31% \$18.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-2001-2500OS DAAZ-20K-35KOS SEL DatAdvantage - 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IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS DAAZ-6001-8000OS SEL DatAdvantage - Azure OS \$24.25 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DAA7-751-10000S SEL DatAdvantage - Azure OS \$55.87 31% \$38.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAAZ-8001-10KOS SEL DatAdvantage - Azure OS 31% 31% \$23.00 DAD-0-50OS SEL DatAdvantage - DS OS \$275.90 \$190.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-1001-15000S SEL DatAdvantage - DS OS \$70.03 31% 31% 31% 31% \$54.53 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-100K-150KOS SEL DatAdvantage - DS OS \$41.59 \$28.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - DS OS \$104.27 DAD-101-250OS \$151.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-10K-20KOS SEL DatAdvantage - DS OS \$48.53 \$33.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-1501-2000OS DAD-150K-OS SEL DatAdvantage - DS OS \$71.40 \$40.90 31% 31% \$49.27 \$28.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - DS OS 31% 31% 31% 31% DAD-2001-2500OS SEL DatAdvantage - DS OS \$66.55 \$45.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-20K-35KOS SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS \$45.75 \$31.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-2501-4000OS DAD-251-500OS \$62.39 \$115.08 \$43.05 \$79.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - DS OS VARONIS 31% 31% 31% 31% 31% DAD-35K-50KOS SEL DatAdvantage - DS OS \$44.37 \$30.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-4001-6000OS DAD-501-750OS SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS \$40.18 \$64.09 VARONIS VARONIS \$58.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$92.89 \$0.00 DAD-50K-100KOS SEL DatAdvantage - DS OS \$42.98 \$29.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-51-100OS DAD-6001-8000OS SEL DatAdvantage - DS OS SEL DatAdvantage - DS OS \$192.72 \$54.07 31% 31% 31% 31% 31% 31% \$132.98 \$37.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS /ARONIS DAD-751-1000OS SEL DatAdvantage - DS OS \$85.96 \$59.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAD-8001-10KOS SEL DatAdvantage - DS OS \$51.30 \$35.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEO-0-50OS SEL DatAdvantage - EXOL OS \$275.00 \$190.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEO-1001-1500OS 31% \$54.53 \$28.70 SEL DatAdvantage - EXOL OS VARONIS \$79.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAEO-100K-150KOS SEL DatAdvantage - EXOL OS \$41.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEO-101-250OS SEL DatAdvantage - EXOL OS \$151.12 31% 31% \$104.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - EXOL OS DAEO-10K-20KOS \$48.53 VARONIS 31% 31% DAEO-1501-2000OS SEL DatAdvantage - EXOL OS \$71.40 \$49.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAFO-150K-OS SEL DatAdvantage - EXOL OS \$40.90 \$28.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEO-2001-2500OS DAEO-20K-35KOS SEL DatAdvantage - EXOL OS SEL DatAdvantage - EXOL OS 31% 31% \$45.92 \$31.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$45.75 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAFO-2501-4000OS SEL DatAdvantage - EXOL OS \$62.39 \$43.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$79.41 \$30.62 DAFO-251-500OS SEL DatAdvantage - EXOL OS \$115.08 \$0.00 \$0.00 \$0.00 VARONIS DAEO-35K-50KOS VARONIS SEL DatAdvantage - EXOL OS \$44.37 \$0.00 DAEO-4001-6000OS SEL DatAdvantage - EXOL OS \$58.23 \$40.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAEO-501-750OS DAEO-50K-100KOS SEL DatAdvantage - EXOL OS SEL DatAdvantage - 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SPOL + OD OS DAOS-2001-2500OS \$99.82 \$68.88 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-20K-35KOS DAOS-2501-4000OS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL DatAdvantage - SPOL + OD OS \$93.59 \$64.58 VARONIS DAOS-251-500OS SEL DatAdvantage - SPOL + OD OS \$172.61 31% 31% 31% \$119.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-35K-50KOS DAOS-4001-6000OS SEL DatAdvantage - SPOL + OD OS VARONIS SEL DatAdvantage - SPOL + OD OS \$0.00 \$0.00 VARONIS \$87.35 \$60.27 \$0.00 \$0.00 \$0.00 DAOS-501-750OS SEL DatAdvantage - SPOL + OD OS \$139.34 31% \$96.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-50K-100KOS DAOS-51-100OS SEL DatAdvantage - SPOL + OD OS \$64.47 \$289.07 31% 31% \$44.48 \$199.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS SEL DatAdvantage - SPOL + OD OS DAOS-6001-8000OS SEL DatAdvantage - SPOL + OD OS \$81.11 31% 31% 31% \$55.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-751-1000OS SEL DatAdvantage - SPOL + OD OS \$128.04 \$88.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAOS-8001-10KOS DASO-0-50OS SEL DatAdvantage - SPOL + OD OS \$76.95 \$53.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL OS \$275.90 31% 31% \$190.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-1001-1500OS SEL DatAdvantage - SPOL OS \$79.03 \$54.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS SEL DatAdvantage - SPOL OS DASO-100K-150KOS 31% 31% \$28.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-101-250OS

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NVP LEVEL :

PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MNT LP IASPO VP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS DASO-10K-20KOS SEL DatAdvantage - SPOL OS \$48.53 \$33.49 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DASO-1501-20000S SEL DatAdvantage - SPOL OS \$71.40 31% \$49.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-150K-OS SEL DatAdvantage - SPOL OS 31% 31% \$28.22 DASO-2001-2500OS SEL DatAdvantage - SPOL OS \$66.55 \$45.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-20K-35KOS SEL DatAdvantage - SPOL OS \$45.75 31% 31% 31% 31% \$31.57 \$0.00 \$0.00 \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-2501-4000OS SEL DatAdvantage - SPOL OS \$62.30 \$43.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL OS DASO-251-500OS \$115.08 \$79.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-35K-50KOS SEL DatAdvantage - SPOL OS \$44.37 \$30.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-4001-60000S SEL DatAdvantage - SPOL OS \$58.23 31% 31% \$40.18 \$64.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-501-750OS SEL DatAdvantage - SPOL OS 31% 31% 31% 31% DASO-50K-100KOS SEL DatAdvantage - SPOL OS \$42.98 \$29.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-51-100OS SEL DatAdvantage - SPOL OS \$192.72 \$132.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASO-6001-8000OS DASO-751-100OOS \$54.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SPOL OS \$59.31 VARONIS \$85.96 DASO-8001-10KOS SEL DatAdvantage - SPOL OS \$51.30 31% 31% 31% \$35.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-0-500S DASP-1001-1500OS \$275.90 \$79.03 \$190.37 \$54.53 VARONIS VARONIS SEL DatAdvantage - SP OS \$0.00 \$0.00 \$0.00 \$0.00 SEL DatAdvantage - SP OS \$0.00 \$0.00 DASP-100K-150KOS SEL DatAdvantage - SP OS \$41.59 31% \$28.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-101-250OS DASP-10K-20KOS SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS \$151.12 \$48.53 31% 31% 31% 31% 31% 31% \$104.27 \$33.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS /ARONIS DASP-1501-2000OS SEL DatAdvantage - SP OS \$71.40 \$49.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-150K-OS SEL DatAdvantage - SP OS \$40.90 \$28.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-2001-2500OS SEL DatAdvantage - SP OS \$66.55 \$45.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-20K-35KOS SEL DatAdvantage - SP OS 31% \$31.57 VARONIS \$45.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DASP-2501-4000OS SEL DatAdvantage - SP OS \$62.39 \$43.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-251-500OS SEL DatAdvantage - SP OS \$115.08 31% 31% \$79.41 \$30.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-35K-50KOS SEL DatAdvantage - SP OS VARONIS 31% 31% 31% 31% 31% DASP-4001-6000OS SEL DatAdvantage - SP OS \$58.23 \$40.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-501-750OS SEL DatAdvantage - SP OS \$92.89 \$64.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DASP-50K-100KOS DASP-51-100OS SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS \$29.66 \$132.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$192.72 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 DASP-6001-8000OS SEL DatAdvantage - SP OS \$54.07 \$37.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAdvantage - SP OS SEL DatAdvantage - SP OS \$59.31 \$35.40 DASP-751-1000OS \$0.00 \$0.00 \$0.00 VARONIS DASP-8001-10KOS VARONIS \$0.00 \$51.30 DAUX-0-50OS SEL DatAdvantage - NIX OS \$275.90 \$190.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAUX-1001-1500OS DAUX-100K-150KOS SEL DatAdvantage - NIX OS SEL DatAdvantage - NIX OS \$79.03 \$41.59 \$54.53 \$28.70 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAUX-101-250OS SEL DatAdvantage - NIX OS \$151.12 31% \$104.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DAUX-10K-20KOS SEL DatAdvantage - NIX OS \$48.53 \$33.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAUX-1501-2000OS DAUX-150K-OS SEL DatAdvantage - NIX OS 31% 31% \$49.27 \$28.22 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL DatAdvantage - NIX OS \$40.90 \$0.00 DAUX-2001-2500OS SEL DatAdvantage - NIX OS \$66.55 31% 31% \$45.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAUX-20K-35KOS SEL DatAdvantage - NIX OS \$45.75 \$31.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAUX-2501-4000OS SEL DatAdvantage - NIX OS 31% \$0.00 \$0.00 \$0.00 VARONIS \$43.05 \$0.00 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Windows OS \$51.30 \$275.90 31% 31% 31% 31% 31% \$35.40 \$190.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAW-1001-1500OS SEL DatAdvantage for Windows OS \$79.03 \$54.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAW-100K-150KOS SEL DatAdvantage for Windows OS \$41.59 \$28.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAW-101-250OS DAW-10K-20KOS \$151.12 \$48.53 31% 31% \$104.27 \$33.49 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS \$0.00 \$0.00 \$0.00 \$0.00 DAW-1501-2000OS SEL DatAdvantage for Windows OS \$71.40 31% 31% \$49.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAW-150K-OS SEL DatAdvantage for Windows OS \$40.90 \$28.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% 31% \$0.00 \$0.00 DAW-2001-2500OS SEL DatAdvantage for Windows OS \$66.55 \$45.92 \$31.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAW-20K-35KOS SEL DatAdvantage for Windows OS \$45.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% 31% 31% 31% 31% DAW-2501-40000S SEL DatAdvantage for Windows OS \$62.30 \$43.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAW-251-500OS SEL DatAdvantage for Windows OS \$79.41 \$0.00 \$0.00 \$0.00 VARONIS DAW-35K-50KOS SEL DatAdvantage for Windows OS \$44.37 \$30.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAW-4001-6000OS SEL DatAdvantage for Windows OS \$58.23 \$40.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAW-501-750OS DAW-50K-100KOS SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS \$64.09 \$29.66 VARONIS VARONIS \$92.89 \$42.98 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DAW-51-100OS SEL DatAdvantage for Windows OS \$192.72 31% 31% 31% 31% 31% \$132.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAW-6001-800005 SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS SEL DatAdvantage for Windows OS \$54.07 \$85.96 \$37.31 \$59.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DAW-751-1000OS \$0.00 \$0.00 \$35.40 DAW-8001-10KOS SEL DatAdvantage for Windows OS \$51.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-0-50OS SEL DatAlert OS \$193.13 \$133.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-1001-1500OS DB-100K-150KOS SEL DatAlert OS SEL DatAlert OS \$55.32 31% 31% \$38.17 \$20.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$29.12 31% 31% DB-101-250OS SEL DatAlert OS \$105.79 \$73.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DR-10K-20KOS SEL DotAlort OS \$33.07 \$23.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-1501-2000OS SEL DatAlert OS 31% 31% \$34.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$49.98 \$0.00 SEL DatAlert OS DB-150K-OS \$28.63 \$19.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% 31% 31% 31% \$0.00 DB-2001-2500OS SEL DotAlort OS \$46.58 \$32.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-20K-35KOS SEL Datalart OS \$32.03 \$22.10 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-2501-4000OS SEL DatAlert OS \$0.00 \$0.00 \$0.00 \$0.00 \$43.67 \$30.13 \$0.00 \$0.00 \$0.00 VARONIS DB-251-500OS SEL DatAlert OS \$80.55 \$55.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-35K-50KOS DB-4001-6000OS \$21.43 \$28.12 SEL DotAlort OS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DB-501-750OS SEL DatAlert OS \$65.02 \$44.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-50K-100KOS SEL DatAlert OS \$30.09 \$20.76 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAlert OS SEL DatAlert OS \$93.08 \$26.12 DB-51-100OS \$134.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DB-6001-8000OS \$37.85 VARONIS DB-751-1000OS SEL DatAlert OS \$60.17 31% 31% 31% \$41.52 \$24.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DB-8001-10KO \$35.91 SEL DOBIMINER LICENSE COMMERCIAL EDITION DBMC-LIC-007 \$0.00 \$0.00 DATA DOB \$231.00 \$159.39 \$0.00 \$0.00 \$0.00 \$0.00 DBMC-LIC-008 SEL DOBIMINER LICENSE DR EDITION \$308.00 31% \$212.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBMC-LIC-009 DBMC-LIC-010 SEL DOBIMINER LICENSE COMPLIANCE EDITION SEL DOBIMINER LICENSE ENTERPRISE EDITION \$462.00 \$538.00 31% 31% \$318.78 \$371.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DATA DOBI DBMI-LIC-002 SEL Tier 2: 9TB-12TB Node capacity \$1.047.00 31% 31% 31% \$722.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBMLLIC-003 SEL Tier 3: 13TR-108TR Node Canacit \$5,963,00 \$4 114 47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI SEL Tier 4: 109TB-144TB Node Capacity SEL Tier 5: 145TB-216TB Node Capacity DATA DOBI DATA DOBI DBMI-LIC-004 \$12,519.00 \$8,638.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBMI-LIC-005 \$17,882.00 31% 31% \$12,338.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBMI-LIC-006 SEL Tier6 >216TB (236-354) Node Canacity \$29 305 00 \$20 220 45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI SEL DobiMigrate Initial 50TB Package SEL DobiMigrate Incremental 10TB Add-Or \$42,348.00 \$6,489.00 \$29,220.12 \$4,477.41 DBMLMCD-020 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI

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NVP LEVEL :

IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS DBMI-MCD-200 SEL DobiMigrate Initial 200TB Package \$109.230.77 \$75,369,23 \$0.00 \$0.00 \$0.00 DATA DOB \$0.00 DRMLMCD-500 SEL DobiMigrate Initial 500TB Package \$243,076,02 31% \$167 723 07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBMVNX-MCD-020 SEL DobiMigrate Initial 50TB Package \$42,348.00 \$29,220.12 DATA DOBI DBMVNX-MCD-021 SEL DobiMigrate Incremental 10TB Add-Or \$6,489.00 31% \$4,477.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBW/NX-MCD-200 SEL DobiMigrate Initial 200TR Package \$100 230 77 31% \$75,360,23 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBM/NY-MCD-50 SEL DobiMigrate Initial 500TB Packag \$243,076,92 31% \$167,723.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI SEL Replicate 10TB to NAS Annual Sul DATA DOBI DBRECS-MCD-010 \$6,489.23 31% 31% \$4,477.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBRECS-MCD-050 SEL Replicate 50TB to NAS Annual Sub \$42,347.69 \$29,219.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBRECS-MCD-060 SFI Renlicate 50TB to NAS One-time Lic \$71,150,77 \$49,094.03 \$9,856.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBRECS-MCD-062 SEL Replicate 10TB to NAS One-time Lic \$14,284.62 DATA DOB DBRI-MCD-010 SEL DobiReplicate 10TB - Annual Sub \$6,489.23 31% 31% \$4,477.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBRI-MCD-050 SEL DobiReolicate 50TB - Annual Sub \$42 347 69 \$29 219 91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBRI-MCD-060 DBRI-MCD-062 SEL DobiReplicate 50TB - One-Time Lic SEL DobiReplicate 10TB - One-Time Lic \$71,150.77 \$14,284.62 \$49,094.03 \$9,856.39 DATA DOBI DATA DOBI 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBRVNX-MCD-010 SEL DobiReolicate 10TB - Annual Sub \$6 489 23 31% 31% 31% \$4 477 57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBRVNX-MCD-050 DBRVNX-MCD-060 SEL DobiReplicate 50TB - Annual Sub SEL DobiReplicate 50TB - One-Time Lic \$42,347.69 \$29,219.91 \$49,094.03 DATA DOBI DATA DOBI \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBRVNX-MCD-062 SEL DobiReplicate 10TB - One-Time Lic \$14.284.62 31% \$9,856,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBSECS-MCD-010 DBSECS-MCD-050 SEL Sync 10TB to S3 Annual Subscriptior SEL Sync 50TB to S3 Annual Subscriptior \$6,489.23 \$42,347.69 \$4,477.57 \$29,219.91 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DATA DOBI DBSECS-MCD-060 SEL Sync 50TB to S3 One-time License \$71,150,77 31% \$49.094.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBSECS-MCD-062 SEL Sync 10TB to S3 One-time License \$14.284.62 31% 31% \$9,856,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBSLMCD-010 SEL DobiSync 10TB - Annual Subscription SEL DobiSync 50TB - Annual Subscription \$6,489.23 \$4,477.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBSI-MCD-050 DATA DOBI \$42,347.69 31% 31% \$29,219.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DBSI-MCD-060 SEL DobiSync 50TB - One-Time License \$71,150.77 \$49,094.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBSI-MCD-062 SEL DobiSync 10TB - One-time License \$14 284 62 31% 31% \$9.856.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI SEL DobiSync 10TB - Annual Subscripti \$4,477.57 DATA DOBI DBSVNX-MCD-050 SEL DobiSync 50TB - Annual Subscription \$42,347.69 31% 31% \$29,219.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBSVNX-MCD-060 SEL DobiSync 50TB - One-Time License \$71 150 77 \$49,094,03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DATA DOBI DBSVNX-MCD-062 DCF-0-50OS SEL DobiSync 10TB - One-Time Licens SEL Data Classification Framework OS \$14,284.62 31% 31% 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NVP LEVEL : IASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS DCOD-51-100OS SEL DCF for OneDrive OS \$138.76 \$95.74 \$0.00 \$0.00 \$0.00 VARONIS DCOD-6001-80000S SEL DCF for OneDrive OS \$38.03 31% \$26.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DCF for OneDrive OS 31% 31% DCOD-8001-10KOS SEL DCF for OneDrive OS \$36.94 \$25.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCOS-0-50OS SEL DOE for SP Online + One Drive OS \$207.08 31% 31% 31% 31% \$205.61 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCOS-1001-1500OS SEL DCF for SP Online + OneDrive OS SEL DCF for SP Online + OneDrive OS SEL DCF for SP Online + OneDrive OS \$85.35 \$58.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DCOS-100K-150KOS \$44.92 \$30.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 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Ed \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL DELL-CLN-CE DELL-CLN-HW SEL DELL Client Cust Ed SEL DELL Client Hardware \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL CLIENT DELL CLIENT \$0.00 \$0.00 \$0.00 DELL-CLN-HWM SEL DELL Client Hardware Mtn \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL CLIENT DELL-CLN-PS DELL-CLN-SW SEL DELL Client Prof. Ser SEL DELL Client Software 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL CLIENT DELL CLIENT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL DELL Client Software Mtn DELL-CLN-SWN \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL CLIENT DELL-HW SEL Dell Hardware \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL DELL-HWM DELL-NTW-CE SEL Dell Hardware Maintenance SEL DELL Networking Cust Ed 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL DELL NTW \$0.00 \$0.00 \$0.00 \$0.00 DELL-NTW-HW SEL DELL Networking Hardware \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NTW DELL-NTW-HWM SEL DELL Networking Hardware Mtr \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NTW DELL-NTW-PS 31% \$0.00 SEL DELL Networking Prof. Ser \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NTW DELL-NTW-SW SEL DELL Networking Software \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NTW 31% 31% 31% 31% 31% DELL-NTW-SWM SEL DELL Networking Software Mtr \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL NTW DELL-PS DELL-SVR-CE SEL Dell PS Deploy \$0.00 \$0.00 DELL SEL DELL Server Cust Ed \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL SERVER SEL DELL Server Hardware DELL-SVR-HW \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL SERVER DELL-SVR-HWM DELL-SVR-PS SEL DELL Server Hardware Mtn SEL DELL Server Prof. Ser DELL SERVER DELL SERVER \$0.00 \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL-SVR-SW SELDELL Server Software \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL SERVER SEL DELL Server Software Mtn SEL Dell Software SEL Dell Software Maintenance DELL-SVR-SWA \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL SERVER DELL-SW \$0.00 \$0.00 \$0.00 DELL DELL-SWM \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DELL DFXSECSB16TB SELECT Archiver for ECS 10-100TB Lic \$433.85 31% \$299.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSECSB17TB DFXSECSB18TB SELECT Archiver for ECS 101-250TB Lic SELECT Archiver for ECS 251-500TB Lic \$404.62 31% 31% \$279.19 \$245.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX NTP-DEFENDX \$355.38 DFXSECSB19TB SELECT Archiver for ECS 501-750TB Lic \$307.69 31% 31% \$212.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX SELECT Archiver for ECS 751-1024TB Lic SELECT Archiver for ECS 1025-1500TB Lic DEVSECSB20TB \$280.23 \$100 57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDA DFXSECSB21TB \$250.77 31% 31% \$173.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX \$0.00 DFXSECSB22TE SELECT Archiver for ECS 1501-2048TB Lie \$212.31 \$146.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX 31% 31% 31% 31% \$0.00 DEVSECSB23TE SELECT Archiver for ECS 2049-2500TR Lie \$183.08 \$126.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDS SELECT Archiver for ECS 2501-3072TB Lic SELECT DefendX CT-FA 10-100TB License DFXSECSB24TB \$163.08 \$112.53 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSFAB1TB \$407.63 \$0.00 \$0.00 \$0.00 \$0.00 \$590.77 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DEXSEAR2TR SELECT DefendX CT-FA 101-250TB Licensi \$563.08 \$388.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSFAB3TB DFXSFAB4TB SELECT DefendX CT-FA 251-500TB License SELECT DefendX CT-FA 501-750TB License \$529.23 \$498.46 \$365.17 \$343.94 NTP-DEFENDX NTP-DEFENDX \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DEXSEARSTR SELECT DefendX CT-FA 751-1024TB License \$466.15 \$321.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DEXSEABSTB SELECT DefendX CT-FA 1025+TB License \$366.15 \$252.64 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDA DFXSFILEMGNT DFXSFILEMTSOL SELECT DFXS File Mgnt Prod \$95.54 \$9,553.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SELECT DFXS File Mant Solution \$13.846.15 NTP-DEFENDX DEXSESRB1TB SELECT DefendX CT-ESR 10-100TB License \$590.77 31% 31% 31% \$407.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDA DFXSFSRB2TB DFXSFSRB3TB SELECT DefendX CT-FSR 101-250TB License SELECT DefendX CT-FSR 251-500TB License NTP-DEFENDX NTP-DEFENDX \$0.00 \$0.00 \$529.23 \$365.17 \$0.00 \$0.00 \$0.00 \$0.00 DFXSFSRB4TB SELECT DefendX CT-FSR 501-750TB License \$498.46 31% \$343.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSFSRB5TB DFXSFSRB6TB SELECT DefendX CT-FSR 751-1024TB License SELECT DefendX CT-FSR 1025+TB License \$466.15 31% 31% \$321.64 \$252.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX \$366.15 NTP-DEFENDX DFXSMBB10TB SELECT DefendX MB 751-1024TB License \$289.23 31% 31% 31% \$199.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DEYSMBB11TB SELECT DefendY MR 1025-1500TR License \$250.77 \$173.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDA DFXSMBB12TB SELECT DefendX MB 1501-2048TB Licens \$212.31 \$146.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DFXSMBB13TB SELECT DefendX MB 2049-2500TB License \$183.08 31% 31% \$126.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX DEXSMBB14TB SELECT DefendX MB 2501-3072TB License \$163.08 \$112.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX \$299.36 \$279.19 DEVSMBB6TB SELECT DefendX MB 10-100TB Licens \$433.85 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDA

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				NVP LEVEL 1	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				PD00UPD0PT						
BAND	sкu	DESCRIPTION		MC LIST C	ATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DFXSMBB8TB	SELECT DefendX MB 251-500TB License		\$355.38	К	31%	\$245.21	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	NTP-DEFENDX
5	DFXSMBB9TB	SELECT DefendX MB 501-750TB License	:	\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB1TB DFXSQFSB2TB	SELECT DefendX CT-QFS 10-100TB License SELECT DefendX CT-QFS 101-250TB License		\$590.77 \$563.08	K	31% 31%	\$407.63 \$388.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	NTP-DEFENDX NTP-DEFENDX
5	DFXSQFSB3TB	SELECT DefendX CT-QFS 251-500TB License		\$529.23	ĸ	31%	\$365.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB4TB	SELECT DefendX CT-QFS 501-750TB License		\$498.46	K	31%	\$343.94	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQFSB5TB DFXSQFSB6TB	SELECT DefendX CT-QFS 751-1024TB License SELECT DefendX CT-QFS 1025+TB License		\$466.15 \$366.15	K	31% 31%	\$321.64 \$252.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	NTP-DEFENDX NTP-DEFENDX
5	DEXSUSBITE	SELECT DefendX VS 100-250TB License		\$384.62	K	31%	\$252.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSVSB2TB	SELECT DefendX VS 251-500TB License		\$349.23	ĸ	31%	\$240.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DFXSVSB3TB DFXSVSB4TB	SELECT DefendX VS 501-750TB License SELECT DefendX VS 751-1024TB License		\$312.31 \$276.92	K	31% 31%	\$215.49 \$191.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	NTP-DEFENDX NTP-DEFENDX
5	DFXSVSB5TB	SELECT DefendX VS 1025+TB License		\$270.92 \$241.54	K	31%	\$166.66	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
5	DM-CAT-ED	SEL Boomi DATA CATALOG EDITION LICENSE		2,083.25	ĸ	31%	\$1,437.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	DM-CAT-U	SEL Boomi DATA CATALOG USER		\$91.50	K	31%	\$63.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	DM-PREP-ENT DM-PREP-PP	SEL Boomi Data Prep Ent. Edit License SEL Boomi Data Prep Pro Plus Edit Lic.	\$20	0,833.25 666.50	K	31% 31%	\$14,374.94 \$11,499.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	DM-PREP-PRO	SEL Boomi DATA PREP PRO EDITION LICENSE	\$6	3,250.00	ĸ	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	DM-PREP-WN	SEL Boomi DATA PREPARATION WORKER NODES		\$666.50	K	31% 31%	\$459.89	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI
5	DM-PRE-U DMS-8000-LMA-ANN	SEL Boomi DATA PREPARATION USER SEL CDSI Appliance Pair Unlim Loc Mig 1y		\$170.75 3,846.15	K	31%	\$117.82 \$451,153.84	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	BOOMI CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA-PMU	SEL CDSI Upg Add pMotion DMS-8000-LMA 1Y	\$163	3,461.54	ĸ	31%	\$112,788.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA-RLU DMS-8000-LMA-RNW	SEL CDSI Upg to Remote Lic DMS-8000-LMA		5,923.08 7.692.31	K	31%	\$225,576.93	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	CIRRUSDATA SOLUTIONS CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA-RNW DMS-8000-UMS-ANN	SEL CDSI 1Y renewal of DMS-8000-LMA-ANN SEL CDSI PerSite Unlim w Rem pMotion 1Y		7,692.31 3.846.15	K K	31% 31%	\$419,307.69 \$1,693,153.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CIRRUSDATA SOLUTIONS CIRRUSDATA SOLUTIONS
5	DMS-CAP-L1	SEL CDSI Local Cap PerTB Up to 100TB		\$430.77	K	31%	\$297.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L2	SEL CDSI Local Cap PerTB 100-500TB		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L3 DMS-CAP-L4	SEL CDSI Local Cap PerTB 500-1000TB SEL CDSI Local Cap PerTB 1000-2000TB		\$292.31 \$246.15	K K	31% 31%	\$201.69 \$169.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CIRRUSDATA SOLUTIONS CIRRUSDATA SOLUTIONS
5	DMS-CAP-L5	SEL CDSI Local Cap PerTB Over 2,000TB	:	\$215.38	K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN1	SEL CDSI LocMigCap pMotion Add Upto100TB		\$184.62	K	31%	\$127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN2 DMS-CAP-L-PMOTN3	SEL CDSI LocMiqCap pMotion Add 100-500TB SEL CDSI LocMigCap pMotion Add500-1000TB		\$153.85 \$123.08	K	31% 31%	\$106.16 \$84.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CIRRUSDATA SOLUTIONS CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN4	SEL CDSI LocMigCap pMotion Add Over 1KTB	:	\$107.69	ĸ	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R1	SEL CDSI Remote Mig Cap PerTB Upto 100TB		\$861.54	K	31%	\$594.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R2 DMS-CAP-R3	SEL CDSI Remote Mig Cap PerTB 100-500TB SEL CDSI Remote Mig Cap PerTB 500-1000TB		\$769.23 \$692.31	K K	31% 31%	\$530.77 \$477.69	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CIRRUSDATA SOLUTIONS CIRRUSDATA SOLUTIONS
5	DMS-CAP-R4	SEL CDSI Remote Mig Cap PerTB Over1000TB		\$615.38	ĸ	31%	\$424.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S1	SEL CDSI Scrubbing Cap PerTB Up to 100TB	:	\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S2 DMS-CAP-S3	SEL CDSI Scrubbing Cap PerTB 100-500TB SEL CDSI Scrubbing Cap PerTB 500-1000TB		\$76.92 \$61.54	K	31% 31%	\$53.07 \$42.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	CIRRUSDATA SOLUTIONS CIRRUSDATA SOLUTIONS
5	DMS-CAP-S4	SEL CDSI Scrubbing Cap PerTB Over 1000TB		\$46.15	ĸ	31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DM-UNLOCK	SEL Data Marshal Unlock Key		5,641.54	K	31%	\$3,892.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	DP-0-50OS DP-1001-1500OS	SEL DataPrivilege OS SEL DataPrivilege OS	:	\$179.34 \$51.37	K	31% 31%	\$123.74 \$35.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DP-100K-150KOS	SEL DataPrivilege OS		\$27.04	K	31%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VARONIS
5	DP-101-250OS	SEL DataPrivilege OS		\$98.23	K	31%	\$67.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-10K-20KOS DP-1501-2000OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$31.54 \$46.41	K	31% 31%	\$21.76 \$32.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DP-150K-OS	SEL DataPrivilege OS		\$26.59	ĸ	31%	\$18.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DP-2001-2500OS	SEL DataPrivilege OS		\$43.26	K	31%	\$29.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-20K-35KOS DP-2501-4000OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$29.74 \$40.55	K	31% 31%	\$20.52 \$27.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DP-251-500OS	SEL DataPrivilege OS		\$74.80	ĸ	31%	\$51.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-35K-50KOS	SEL DataPrivilege OS		\$28.84	K	31%	\$19.90	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VARONIS
5	DP-4001-6000OS DP-501-750OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$37.85 \$60.38	K	31% 31%	\$26.12 \$41.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DP-50K-100KOS	SEL DataPrivilege OS		\$27.94	ĸ	31%	\$19.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-51-100OS	SEL DataPrivilege OS		\$125.27	K	31%	\$86.44	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VARONIS
5	DP-6001-8000OS DP-751-1000OS	SEL DataPrivilege OS SEL DataPrivilege OS		\$35.15 \$55.87	K	31% 31%	\$24.25 \$38.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DP-8001-10KOS	SEL DataPrivilege OS		\$33.34	ĸ	31%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPOS-0-50OS	SEL DP for SP Online + OneDrive OS	:	\$275.90	K	31%	\$190.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPOS-1001-1500OS DPOS-100K-150KOS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$79.03 \$41.59	K	31% 31%	\$54.53 \$28.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DPOS-101-250OS	SEL DP for SP Online + OneDrive OS		\$151.12	ĸ	31%	\$104.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPOS-10K-20KOS DPOS-1501-2000OS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$48.53 \$71.40	K	31% 31%	\$33.49 \$49.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DPOS-1501-2000OS DPOS-150K-OS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$71.40 \$40.90	K K	31%	\$49.27 \$28.22	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	VARONIS VARONIS
5	DPOS-2001-2500OS	SEL DP for SP Online + OneDrive OS		\$66.55	ĸ	31%	\$45.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPOS-20K-35KOS DPOS-2501-4000OS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$45.75 \$62.39	K	31% 31%	\$31.57 \$43.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DPOS-251-500OS	SEL DP for SP Online + OneDrive OS		\$62.39 \$115.08	K	31%	\$43.05 \$79.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPOS-35K-50KOS	SEL DP for SP Online + OneDrive OS		\$44.37	K	31%	\$30.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPOS-4001-6000OS DPOS-501-750OS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$58.23 \$92.89	K	31% 31%	\$40.18 \$64.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DPOS-50K-100KOS	SEL DP for SP Online + OneDrive OS		\$42.98	K	31%	\$29.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPOS-51-100OS	SEL DP for SP Online + OneDrive OS	:	\$192.72	K	31%	\$132.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPOS-6001-8000OS DPOS-751-1000OS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$54.07 \$85.96	K	31% 31%	\$37.31 \$59.31	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	VARONIS VARONIS
5	DPOS-751-1000OS DPOS-8001-10KOS	SEL DP for SP Online + OneDrive OS SEL DP for SP Online + OneDrive OS		\$85.96 \$51.30	K	31%	\$35.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS
5	DPS-0-50OS	SEL DataPrivilege for SharePoint OS	:	\$179.34	K	31%	\$123.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1001-1500OS DPS-100K-150KOS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$51.37 \$27.04	K	31% 31%	\$35.45 \$18.66	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DPS-100K-150KOS DPS-101-250OS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$27.04 \$98.23	K	31%	\$18.66 \$67.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DPS-10K-20KOS	SEL DataPrivilege for SharePoint OS		\$31.54	K	31%	\$21.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1501-2000OS DPS-150K-OS	SEL DataPrivilege for SharePoint OS		\$46.41 \$26.59	K	31%	\$32.02 \$18.35	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	VARONIS VARONIS
5	DPS-150K-OS DPS-2001-2500OS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$26.59 \$43.26	K K	31% 31%	\$18.35 \$29.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DPS-20K-35KOS	SEL DataPrivilege for SharePoint OS		\$29.74	K	31%	\$20.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-2501-4000OS DPS-251-500OS	SEL DataPrivilege for SharePoint OS		\$40.55 \$74.80	K	31%	\$27.98 \$51.61	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DPS-251-500OS DPS-35K-50KOS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$74.80 \$28.84	K K	31% 31%	\$51.61 \$19.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DPS-4001-6000OS	SEL DataPrivilege for SharePoint OS		\$37.85	K	31%	\$26.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-501-750OS	SEL DataPrivilege for SharePoint OS		\$60.38	K	31%	\$41.66	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VARONIS
5	DPS-50K-100KOS DPS-51-100OS	SEL DataPrivilege for SharePoint OS SEL DataPrivilege for SharePoint OS		\$27.94 \$125.27	K K	31% 31%	\$19.28 \$86.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	DPS-6001-8000OS	SEL DataPrivilege for SharePoint OS		\$35.15	ĸ	31%	\$24.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-751-1000OS	SEL DataPrivilege for SharePoint OS		\$55.87	K	31%	\$38.55	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VARONIS
5	DPS-8001-10KOS DPS-DAS-NOD-A-1Y	SEL DataPrivilege for SharePoint OS SEL HWX DAS Ent Sub AGPL 1Node 1Y Min 3N	¢1	\$33.34 1.153.85	K K	31% 31%	\$23.00 \$796.16	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VARONIS HORTONWORKS
5	DPS-DLM-TB-A-1Y	SEL HWX DLM Sup Sub AGPL 1TB 1Y Min50TB		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS

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NVP LEVEL :

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PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN DPS-DSS-TB-A-1Y SEL HWX DSS Ent Sub AGPL 1TB 1Y Min200TB \$153.85 \$106.16 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORK: DR-OS SEL Dispeter Recovery Add-on OS \$13,864,50 31% \$9.566.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$275.90 31% 31% \$190.37 DS-1001-1500OS SEL DatAlert Suite OS \$79.03 \$54.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-100K-150KOS SEL DatAlert Suite OS \$41.50 31% 31% \$28.70 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-101-250OS DS-10K-20KOS SEL DatAlert Suite OS \$151.12 \$104.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAlert Suite OS \$48.53 31% 31% \$33.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-1501-2000OS SEL DatAlert Suite OS \$71.40 \$49.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-150K-OS SEL DatAlert Suite OS SEL-SFP+,16/8/4Gbps,FC,D9360,13dB,40km 31% 31% \$28.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-16G-ER-D4851 DS-16G-ER-D4932 SEL-SFP+,16/8/4Gbps,FC,D9350,13dB,40km \$4,858.46 31% 31% \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-16G-FR-D5012 SEL-SFP+,16/8/4Gbps,FC,D9340,13dB,40km \$4,858.46 \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-16G-ER-D5092 DS-16G-ER-D5172 SEL-SFP+,16/8/4Gbps,FC,D9330,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9320,13dB,40km 31% 31% \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SMARTOPTICS \$4,858.46 \$3,352.34 DS-16G-FR-D5252 SEL-SEP+ 16/8/4Gbps EC D9310 13dB 40km \$4,858.46 31% 31% 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-16G-ER-D5333 DS-16G-ER-D5413 SEL-SFP+,16/8/4Gbps,FC,D9300,13dB,40km SEL-SFP+,16/8/4Gbps,FC,D9290,13dB,40km SMARTOPTICS SMARTOPTICS \$4,858.46 \$3,352.34 \$0.00 \$0.00 \$0.00 \$4,858.46 \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 DS-16G-ER-D5494 SEL-SFP+.16/8/4Gbps.FC.D9280.13dB.40km \$4.858.46 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-16G-ER-D5575 DS-16G-ER-D5655 SEL-SFP+,16/8/4Gbps,FC,D9270,13dB,40km SEL-SFP+, 16/8/4GbpsFC,D9260,13dB,40km \$4,858.46 \$4,858.46 \$3,352.34 \$3,352.34 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-16G-ER-D5736 SEL-SFP+.16/8/4Gbps.FC.D9250.13dB.40km \$4.858.46 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-16G-ER-D5817 SEL-SFP+.16/8/4Gbps.FC.D9240.13dB.40km \$4,858,46 31% 31% \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-16G-ER-D5898 SEL-SFP+.16/8/4Gbps.FC.D9230.13dB.40km \$4,858.46 \$3,352,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-16G-ER-D5979 SEL-SFP+,16/8/4Gbps,FC,D9220,13dB,40km SMARTOPTICS 31% 31% \$0.00 \$4,858.46 \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DS-16G-ER-D6061 SEL-SFP+,16/8/4Gbps,FC,D9210,13dB,40km \$4,858.46 \$3,352.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-2001-2500OS SEL DatAlert Suite OS \$66.55 31% 31% \$45.92 \$31.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-20K-35KOS SEL DatAlert Suite OS VARONIS DS-2501-4000OS SEL DatAlert Suite OS \$62.39 31% 31% \$43.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-251-500OS SEL DatAlert Suite OS \$115.08 \$79.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-32G-IR-D4851 DS-32G-IR-D4932 SEL-SFP28,32/16/8G FC,D9360,7dB,10km SEL-SFP28,32/16/8G FC,D9350,7dB,10km \$6,146.15 \$6,146.15 31% 31% \$4,240.84 \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SMARTOPTICS \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 DS-32G-IR-D5012 SEL-SEP28 32/16/8G EC D9340 7dB 10km \$6 146 15 \$4 240 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SEL-SFP28,32/16/8G FC,D9330,7dB,10km SEL-SFP28,32/16/8G FC,D9320,7dB,10km \$4,240.84 DS-32G-IR-D509 \$6,146.15 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5172 SMARTOPTICS \$6,146.15 \$0.00 DS-32G-IR-D5252 SEL-SFP28.32/16/8G FC.D9310.7dB.10km \$6,146,15 \$4,240,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS \$6,146.15 \$6,146.15 DS-32G-IR-D5333 SEL-SEP28 32/16/8G EC D9300 7dB 10km 31% 31% \$4 240 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS \$4,240.84 \$0.00 DS-32G-IR-D5494 SEL-SFP28.32/16/8G FC.D9280.7dB.10km \$6,146,15 31% \$4,240,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5575 SEL-SFP28.32/16/8G FC.D9270.7dB.10km \$6,146,15 31% \$4,240,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5655 DS-32G-IR-D5736 SEL-SFP28,32/16/8G FC,D9260,7dB,10kn 31% 31% \$4,240.84 \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL-SFP28,32/16/8G FC,D9250,7dB,10km \$6,146.15 \$0.00 SMARTOPTICS DS-32G-IR-D5817 SEL-SFP28.32/16/8G FC.D9240.7dB.10km \$6,146,15 31% 31% \$4,240,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5898 SEL-SEP28 32/16/8G EC D9230 7dB 10km \$6,146,15 \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-32G-IR-D5979 SEL-SFP28,32/16/8G FC,D9220,7dB,10km \$6,146.15 31% \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS \$0.00 \$0.00 \$0.00 DS-32G-IR-D6061 SEL-SFP28,32/16/8G FC,D9210,7dB,10km \$6,146.15 \$4,240.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS DS-35K-50KOS SEL DatAlert Suite OS SEL DatAlert Suite OS SEL DatAlert Suite OS \$44.37 31% 31% 31% \$30.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DS-4001-6000OS DS-501-750OS \$40.18 \$64.09 VARONIS VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$92.89 31% 31% 31% 31% 31% \$0.00 \$0.00 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Data Transport Engine OS SEL Data Transport Engine OS SEL Data Transport Engine OS \$55.74 \$25.79 \$38.46 \$17.80 VARONIS VARONIS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DTF-51-100OS SEL Data Transport Engine OS \$115.63 31% 31% 31% 31% \$79.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DTF-6001-8000OS SEL Data Transport Engine OS SEL Data Transport Engine OS SEL Data Transport Engine OS \$32.44 \$22.38 \$35.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DTE-751-10000S \$0.00 \$0.00 SEL Data Transport Engine OS DTE-8001-10KOS \$30.78 \$21.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-0-50OS SEL DatAnswers - WIN OS \$137.95 31% \$95.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-1000L DW-1001-1500OS SEL DatAnswers for 100 users SEL DatAnswers - WIN OS \$44,917.00 31% 31% \$30,992.73 \$27.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$0.00 \$39.51 DW-100K-150KOS SEL DatAnswers - WIN OS \$20.80 31% 31% \$14.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-100KI SEL DatAnswers for 100000 users \$2 376 563 00 \$1 630 828 47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-101-250OS SEL DatAnswers - WIN OS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$52.1 \$0.00 \$75.56 DW-10K-20KOS SEL DatAnswers - WIN OS \$24.26 \$16.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DW-10KI SEL DatAnswers for 10000 users \$266 175 00 31% 31% \$183 660 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers for 1500 users \$59.889.00 \$41,323.41 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-1501-2000OS SEL DatAnswers - WIN OS 31% 31% \$0.00 \$0.00 \$35.70 \$24.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$3 493 547 00 \$2 410 547 43 DW-150KI SEL DatAnswers for 150000 users \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-150K-OS DW-15KL SEL DatAnswers - WIN OS SEL DatAnswers for 15000 users \$20.45 \$399,263.00 \$14.11 \$275,491.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-2000I SEL DatAnswers for 2000 users \$72 089 00 \$49 741 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers - WIN OS SEL DatAnswers - WIN OS DW-2001-2500OS \$33.27 \$22.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$15.79 \$348,955.77 DW-20K-35KOS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$505,733.00 DW-20KL SEL DatAnswers for 20000 users \$0.00 VARONIS DW-2500I SEL DatAnswers for 2500 users SEL DatAnswers - WIN OS \$85,952.00 31% 31% \$59,306.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-2501-4000OS SEL DatAnswers - WIN OS 31% \$0.00 VARONIS DW-251-500OS \$57.54 \$39.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DW-25KL SEL DatAnswers for 25000 users \$632,166.00 31% \$436,194,54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-3000L DW-3500L SEL DatAnswers for 3000 users \$103,143.00 \$120,333.00 31% 31% \$71,168.67 \$83,029.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS SEL DatAnswers for 3500 users DW-35K-50KOS SEL DatAnswers - WIN OS \$22.18 31% 31% 31% \$15.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-35KI SEL DatAnswers for 35000 users \$871.406.00 \$601 270 14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-4000 SEL DatAnswers for 4000 users \$133,088.00 \$91,830.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-4001-6000OS SEL DatAnswers - WIN OS \$29.12 31% 31% \$20.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$149 723 00 \$103 308 87 DW-4500I SEL DatAnswers for 4500 users \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers for 5000 users SEL DatAnswers for 500 users \$114,787.71 \$17,218.26 DW-5000 \$166 359 00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 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NVP LEVEL :

PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MNT LP IASPO VP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS DW-501-750OS SEL DatAnswers - WIN OS \$46.45 \$32.05 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 DW-50K-100KOS SEL DatAnswers - WIN OS \$21.40 31% \$14.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-50KL DW-51-100OS SEL DatAnswers for 50000 users \$1,227,891.00 31% 31% \$847,244.79 SEL DatAnswers - WIN OS \$96.36 \$66.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-8000I SEL DatAnewers for 6000 users \$176 341 00 31% 31% \$121 675 20 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-6001-8000OS SEL DatAnswers - WIN OS \$27.04 \$18.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$205,731.00 \$141,954.39 DW-7000L SEL DatAnswers for 7000 users 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-750L SEL DatAnswers for 750 users \$35,648.00 \$24,597.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-751-1000OS SEL DatAnswers - WIN OS SEL DatAnswers for 8000 users \$42.98 \$221,813.00 31% 31% \$29.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$153,050.97 DW-8001-10KOS SEL DatAnswers - WIN OS \$25.65 31% 31% \$17.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DW-90001 SEL DatAnswers for 9000 users \$249 539 00 \$172 181 91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOD-0-50OS DWOD-1001-1500OS SEL DatAnswers - OD OS SEL DatAnswers - OD OS \$137.95 31% 31% \$95.19 \$27.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$39.51 DWOD-100K-150KOS SEL DatAnswers - OD OS \$20.80 31% 31% 31% \$14.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOD-101-250OS DWOD-10K-20KOS SEL DatAnswers - OD OS SEL DatAnswers - OD OS \$52.14 \$16.74 VARONIS VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$24.26 \$0.00 \$0.00 DWOD-1501-2000OS SEL DatAnswers - OD OS \$35.70 31% \$24.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOD-150K-OS DWOD-2001-2500OS SEL DatAnswers - 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OD OS \$27.04 \$18.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOD-751-1000OS DWOD-8001-10KOS SEL DatAnswers - OD OS SEL DatAnswers - OD OS \$42.98 \$25.65 31% 31% \$29.66 \$17.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 DWOS-0-50OS SEL DatAnswers - OD + SPOL OS \$206.93 \$142.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOS-1001-1500OS DWOS-100K-150KOS SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS \$40.90 \$21.53 \$59.27 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$31.20 \$0.00 DWOS-101-250OS SEL DatAnswers - OD + SPOL OS \$113.34 \$78.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOS-10K-20KOS DWOS-1501-2000OS SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS \$36.39 \$53.55 \$25.11 \$36.95 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOS-150K-OS SEL DatAnswers - OD + SPOL OS \$30.68 \$21.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% DWOS-2001-2500OS SEL DatAnswers - OD + SPOL OS \$49.91 \$34.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOS-20K-35KOS SEL DatAnswers - OD + SPOL OS 31% 31% \$23.67 \$32.29 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DWOS-2501-4000OS SEL DatAnswers - OD + SPOL OS \$46.79 \$0.00 31% DWOS-251-500OS SEL DatAnswers - OD + SPOL OS \$86.31 \$59.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOS-35K-50KOS SEL DatAnswers - OD + SPOL OS \$33.27 \$22.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOS-4001-6000OS SEL DatAnswers - OD + SPOL OS 31% \$0.00 \$0.00 \$0.00 VARONIS \$0.00 \$0.00 \$43.67 \$30.13 \$0.00 \$0.00 DWOS-501-750OS SEL DatAnswers - OD + SPOL OS \$69.67 \$48.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOS-50K-100KOS SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS SEL DatAnswers - OD + SPOL OS \$32.24 31% 31% 31% \$22.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOS-50K-100KOS DWOS-51-100OS DWOS-6001-8000OS \$99.73 \$27.98 VARONIS VARONIS \$144.54 \$0.00 \$0.00 \$0.00 \$0.00 \$40.55 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 DWOS-751-1000OS SEL DatAnswers - OD + SPOL OS \$64.47 \$44.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWOS-8001-10KOS DWS-0-50OS SEL DatAnswers - OD + SPOL OS SEL DatAnswers - SP OS \$38.47 \$26.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$137.95 \$95.19 \$27.26 \$0.00 \$0.00 DWS-1001-15000S SEL DatAnswers - SP OS \$39.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers - SP OS SEL DatAnswers - SP OS \$20.80 \$75.56 31% 31% 31% 31% 31% \$14.35 \$52.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DWS-100K-150KOS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-101-250OS DWS-10K-20KOS SEL DatAnswers - SP OS \$24.26 \$16.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-1501-2000OS SEL DatAnswers - SP OS \$35.70 \$24.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-150K-OS DWS-2001-2500OS SEL DatAnswers - SP OS SEL DatAnswers - SP OS 31% 31% \$14.11 \$22.96 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$0.00 \$0.00 \$33.27 \$0.00 \$0.00 DWS-20K-35KOS SEL DatAnswers - SP OS \$22.88 31% 31% \$15.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-2501-40000S SEL DatAnswers - SP OS \$31.00 \$21.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-251-500OS 31% 31% \$0.00 \$0.00 SEL DatAnswers - SP OS \$57.54 \$39.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$15.30 DWS-35K-50KOS SEL DatAnswers - SP OS \$22.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% 31% 31% 31% 31% DWS-4001-60000S SEL DatAnswers - SP OS \$20.12 \$20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-501-750OS SEL DatAnswers - SP OS \$46.45 \$32.05 \$0.00 \$0.00 VARONIS DWS-50K-100KOS SEL DatAnswers - SP OS \$21.49 \$14.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers - SP OS DWS-51-100OS \$96.36 \$66.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWS-6001-8000OS DWS-751-1000OS SEL DatAnswers - SP OS SEL DatAnswers - SP OS \$27.04 \$42.98 \$18.66 \$29.66 VARONIS VARONIS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DWS-8001-10KOS SEL DatAnswers - 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SPOL OS \$31.20 \$21.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% 31% 31% 31% \$0.00 DWSQ-251-500QS SEL DatAnswers - SPOL OS \$57.54 \$30.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-35K-50KOS SEL DatAnswers - SPOL OS \$15.30 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-4001-6000OS \$0.00 \$0.00 \$0.00 \$0.00 SEL DatAnswers - SPOL OS \$29.12 \$20.09 \$0.00 \$0.00 \$0.00 VARONIS DWSQ-501-750QS SEL DatAnswers - SPOL OS \$46.45 \$32.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-50K-100KOS DWSO-51-100OS SEL DatAnswers - SPOL OS SEL DatAnswers - SPOL OS \$21.49 \$96.36 \$14.83 \$66.49 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 DWSO-6001-8000OS SEL DatAnswers - SPOL OS \$27.04 \$18.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAnswers - SPOL OS SEL DatAnswers - SPOL OS SEL DatAnswers - SPOL OS SEL DatAlert Analytics OS DWSO-751-1000OS \$42.98 \$29.66 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DWSO-8001-10KOS DX-0-50OS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$110.36 \$76.15 VARONIS DX-1001-1500OS SEL DatAlert Analytics OS \$31.61 31% 31% 31% \$21.81 \$11.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-100K-150KOS SEL DatAlert Analytics OS DX-101-250OS SEL DatAlert Analytics OS \$0.00 \$0.00 VARONIS \$60.45 \$41.71 \$0.00 \$0.00 \$0.00 \$0.00 DX-10K-20KOS SEL DatAlert Analytics OS \$19.41 31% \$13.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-1501-2000OS DX-150K-OS SEL DatAlert Analytics OS SEL DatAlert Analytics OS \$28.56 \$16.36 31% 31% \$19.71 \$11.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS DX-2001-2500OS SEL DatAlert Analytics OS \$26.62 31% 31% 31% \$18.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-20K-35KOS SEL DatAlert Analytics OS \$18.30 \$12.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-2501-4000OS DX-251-500OS SEL DatAlert Analytics OS \$24.96 \$17.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAlert Analytics OS \$46.03 31% 31% \$31.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-35K-50KOS SEL DatAlert Analytics OS \$17.75 \$12.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-4001-6000OS DX-501-750OS SEL DatAlert Analytics OS SEL DatAlert Analytics OS \$23.29 31% 31% \$16.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS

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NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS DX-50K-100KOS SEL DatAlert Analytics OS \$17.19 \$11.86 \$0.00 \$0.00 \$0.00 VARONIS 31% \$0.00 \$0.00 DX-51-100OS SEL DatAlart Analytics OS \$77.00 31% \$53.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL DatAlert Analytics OS 31% 31% DX-751-1000OS SEL DatAlert Analytics OS \$34.38 \$23.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS DX-8001-10KOS SEL DatAlert Analytics OS \$20.52 31% 31% \$14.16 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VARONIS E TRD1YR SEL BOOMI Trading Partner Edition \$550.00 \$379.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOM! ECB-1YR-00001000 SEL 1YR Content Bundle Up to 1000 Users INDEX ENGINES \$92,307.69 31% 31% \$63,692.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ECB-1YR-00002500 SEL 1YR Content Bundle Up to 2500 Users \$184,615.38 \$127,384.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES ECB-1YR-00005000 SEL 1YR Content Bundle Up to 5000 Users SEL 1YR Content Bundle Up to 10000 Users \$323.076.92 \$222,923.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES ECB-1YR-00010000 \$318,461.54 INDEX ENGINES ECB-3YR-00001000 SEL 3YR Content Bundle Up to 1000 Users \$249,230.77 31% 31% \$171,969.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES ECB-3YR-00002500 SEL 3YR Content Bundle Up to 2500 Users \$498 461 54 \$343 938 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES ECB-3YR-00005000 ECB-3YR-00010000 SEL 3YR Content Bundle Up to 5000 Users SEL 3YR Content Bundle Up to 10000 Users \$872,307.69 \$1,246,153.85 31% 31% \$601,892.31 \$859,846.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES INDEX ENGINES ECB-5YR-00001000 SEL 5YR Content Bundle Up to 1000 Users \$369 230 77 31% 31% 31% \$254 769 23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES SEL 5YR Content Bundle Up to 2500 Users SEL 5YR Content Bundle Up to 5000 Users INDEX ENGINES INDEX ENGINES ECB-5YR-00002500 \$738,461.54 \$509,538.46 \$0.00 \$0.00 \$0.00 ECB-5YR-00005000 \$1,292,307.69 \$891,692.31 \$0.00 \$0.00 \$0.00 \$0.00 ECB-5YR-00010000 SEL 5YR Content Bundle Up to 10000 User. \$1.846.153.85 31% \$1,273,846,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES ECM100GQSFP28-SR ECM100GQSFP28SR2 SEL Kemp ECS CONXN MGR 100GQSFP28 SR SEL Kemp ECS CONXN MGR 100GQSFP28 SR x2 \$1,461.54 \$2,923.08 \$1,008.46 \$2,016.93 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECM100GQSFP28SR4 SEL Kemp ECS CONXN MGR 100GQSFP28 SR x4 \$5.846.15 31% \$4,033,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECM-25GSFP28-SR SEL Kemp ECS CONXN MGR 25GSFP28 SR \$538.46 31% 31% \$371.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECM-25GSFP28-SR4 SEL Kemp ECS CONXN MGR 25GSFP28 SR x4 \$2,153,85 \$1,486.16 \$2,972.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECM-25GSFP28-SR8 SEL Kemp ECS CONXN MGR 25GSFP28 SR x8 \$4,307.69 KEMP 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ECM-40GQSFP-SR SEL Kemp ECS CONXN MGR 40GQSFP SR \$692.31 \$477.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECM-40GOSEP-SR4 SEL Kemp ECS CONXN MGR 40GQSFP SR x4 \$2.760.23 31% 31% \$1,910.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECM-40GQSFP-SR8 SEL Kemp ECS CONXN MGR 40GQSFP SR x8 \$5,538.46 \$3,821.54 KEMP ECMGR100GH3-CS1 SEL Kemp ECS CONXN Manager 100G H3 Spare \$34,615.38 31% 31% \$23,884.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECMGR100GH3-HA3Y SEL Kemp ECS CONXN Manager 100G H3 3Y \$306 692 31 \$211 617 69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECMGR100GH3-HA5Y ECMGR-25GH3-CS1 SEL Kemp ECS CONXN Manager 100G H3 5Y SEL Kemp ECS CONXN Manager 25G H3 Spare \$418,846.15 \$28,846.15 31% 31% \$289,003.84 \$19,903.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 FCMGR-25GH3-HA3Y SEL Kemp ECS CONXN Manager 25G H3 3Y \$255 576 92 \$176,348,07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP SEL Kemp ECS CONXN Manager 25G H3 5Y SEL Kemp ECS CONXN Manager 25G H3 5Y SEL Kemp ECS CONXN Manager 40G H3 Spare FCMGR-25GH3-HA5Y \$349 038 46 \$240,836.54 \$0.00 \$0.00 \$0.00 \$0.00 KEMP KEMP ECMGR-40GH3-CS1 \$32,692.31 \$22,557.69 \$0.00 ECMGR-40GH3-HA3Y SEL Kemp ECS CONXN Manager 40G H3 3Y \$289.653.85 \$199.861.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP SEL Kemp ECS CONXN Manager 40G H3 5Y SEL EMC ECS2 Premium 12 mo. over 1000TB FCMGR-40GH3-HA5Y \$395,576.92 31% 31% \$272,948.0 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP \$0.00 ECS2-STD-12-T4 SEL EMC ECS2 Standard 12 mo over 1000TB \$0.00 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ECS2 SOFTWARE SEL Kemp ECS CONXN Manager SFP 10M DAC SEL Kemp ECS CONXN Manager SFP 10M DAC SEL Kemp ECS CONXN Manager SFP10M DACx12 SEL Kemp ECS CONXN Manager SFP10M DACx24 ECSCMGR-10MDAC \$307.69 31% \$212.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR10MDAC12 ECSCMGR10MDAC24 31% 31% \$2,547.69 \$0.00 \$0.00 \$3,692.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$7,384.62 \$5,095.39 \$0.00 \$0.00 KEMP ECSCMGR-10MDAC4 SEL Kemp ECS CONXN Manager SFP10M DACx4 \$1,230,77 31% 31% \$849.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-10MDAC8 SEL Kemp ECS CONXN Manager SFP10M DACx8 \$2,461.54 \$1,698.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-1MDAC SEL Kemp ECS CONXN Manager SFP 1M DAC 31% \$84.93 \$0.00 KEMP \$0.00 \$0.00 \$0.00 \$123.08 \$0.00 \$0.00 \$0.00 ECSCMGR-1MDAC12 SEL Kemp ECS CONXN Manager SFP 1M DACx12 \$1,476.92 \$1,019.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-1MDAC24 SEL Kemp ECS CONXN Manager SFP 1M DACx24 SEL Kemp ECS CONXN Manager SFP 1M DACx4 SEL Kemp ECS CONXN Manager SFP 1M DACx8 \$2 053 85 31% 31% 31% \$2,038,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-1MDAC4 ECSCMGR-1MDAC8 \$339.69 \$679.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP KEMP \$984.62 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 ECSCMGR-3MDAC SEL Kemp ECS CONXN Manager SEP 3M DAC \$153.85 \$106.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-3MDAC12 ECSCMGR-3MDAC24 SEL Kemp ECS CONXN Manager SFP 3M DACx12 SEL Kemp ECS CONXN Manager SFP 3M DACx24 \$1,846.15 \$3,692.31 \$1,273.84 \$2,547.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP KEMP \$0.00 \$0.00 ECSCMGR-3MDAC4 SEL Kemp ECS CONXN Manager SFP 3M DACx4 \$615.38 \$424.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-3MDAC8 ECSCMGR-5MDAC SEL Kemp ECS CONXN Manager SFP 3M DACX8 SEL Kemp ECS CONXN Manager SFP 5M DAC 31% 31% 31% 31% 31% \$849.23 \$138.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP KEMP \$1 230 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ECSCMGR-5MDAC12 SEL Kemp ECS CONXN Manager SFP 5M DACx12 \$2,400.00 \$1.656.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-5MDAC24 SEL Kemp ECS CONXN Manager SFP 5M DACx24 \$4,800.00 \$3,312.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-5MDAC4 ECSCMGR-5MDAC8 SEL Kemp ECS CONXN Manager SFP 5M DACx4 SEL Kemp ECS CONXN Manager SFP 5M DACx8 \$552.00 \$1,104.00 \$0.00 \$0.00 \$0.00 \$800.00 31% 31% \$0.00 \$0.00 KEMP KEMP \$1,600.00 \$0.00 \$0.00 \$0.00 \$0.00 ECSCMGR-H1-CS1 SEL Kemp ECS Connection Manager H1 Spare \$8,292,31 31% \$5,721,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-H1-HA3Y SEL Kemp ECS Connection Manager H1 3Y \$66 700 77 31% \$46.085.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP \$62,843.07 \$0.00 ECSCMGR-H1-HA5Y SEL Kemp ECS Connection Manager H1 5Y \$91,076.92 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-H2-CS1 SEL Kemp ECS Connection Manager H2 Spare \$16,923.08 \$11,676.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-H2-HA3Y SEL Kemp ECS Connection Manager H2 3V \$136 307 60 31% 31% \$94,052.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEME ECSCMGR-H2-HA5Y ECSCMGR-H3-CS1 SEL Kemp ECS Connection Manager H2 5Y \$186,153.85 \$128,446.16 \$0.00 KEMP SEL Kemp ECS Connection Manager H3 Spare \$25,384.62 31% 31% \$17,515.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP SEL Kemp ECS Connection Manager H3 3Y ECSCMGR-H3-HA3Y \$204 461 54 \$141 078 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-H3-HA5Y ECSCMGR-H3M-CS1 SEL Kemp ECS Connection Manager H3 SY SEL Kemp ECS CONXN Manager H3M Spare \$279,230.77 \$46,153.85 \$192,669.23 \$31,846.16 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP KEMP ECSCMGR-H3M-HA3Y SEL Kemp ECS CONXN Manager H3M 3Y \$423,876,92 31% 31% 31% 31% \$292 475 07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-H3M-HA5Y SEL Kemp ECS CONXN Manager H3M 5Y \$583,384.62 \$423.08 \$402,535.39 \$291.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-SFPLR SEL Kemp ECS CONXN Manager SFP LF \$0.00 \$0.00 KEMP ECSCMGR-SFPLR12 SEL Kemp ECS CONXN Manager SFP LR x12 \$5.076.92 \$3,503.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-SFPLR24 SEL Kemp ECS CONXN Manager SFP LR x24 \$10.153.85 31% \$7,006,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-SFPLR4 ECSCMGR-SFPLR8 SEL Kemp ECS CONXN Manager SFP LR x4 SEL Kemp ECS CONXN Manager SFP LR x8 \$1,692.31 \$3,384.62 31% 31% \$1,167.69 \$2,335.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP KEMP ECSCMGR-SFPSR SEL Kemp ECS CONXN Manager SFP SR \$307.69 31% 31% \$212.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-SEPSR12 SEL Kemp ECS CONXN Manager SFP SR x12 \$3,602,31 \$2,547.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEME ECSCMGR-SFPSR24 SEL Kemp ECS CONXN Manager SFP SR x24 \$7,384.62 31% 31% \$5,095.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP \$0.00 ECSCMGR-SFPSR4 SEL Kemp ECS CONXN Manager SFP SR x4 \$1,230.77 \$849.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP \$0.00 ECSCMGR-SEP-SR4 SEL Kemp ECS CONYN Manager SEP SR v4 \$1 107 60 31% 31% \$764.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP \$1,698.46 \$18,810.46 ECSCMGR-SEPSR SEL Kemp ECS CONXN Manager SFP SR x8 \$2,461.54 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-VM1-HA3Y SEL Kemp ECS Connection Manager VM1 3\ 31% 31% \$0.00 KEMP \$27,261.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ECSCMGR-VM1-HA5Y SEL Kemp ECS Connection Manager VM1 5Y \$37 230 77 \$25,689,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-VM2-HA3Y ECSCMGR-VM2-HA5Y SEL Kemp ECS Connection Manager VM2 3Y SEL Kemp ECS Connection Manager VM2 5Y \$61,338.46 \$83,769.23 \$42,323.54 \$57,800.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEME KEMP 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ECSCMGR-VM2-UP1 SEL Kemp VM2 Upgrade to H1 w. 3Y Support \$5,452,31 \$3.762.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP SEL Kemp VM2 Upgrd to 40GH3 w_5Y Support SEL Kemp VM2 Upgrd to 100GH3 w3Y Support ECSCMGR-VM2-UP10 \$311,807.69 \$215 147 31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-VM2-UP11 ECSCMGR-VM2-UP12 KEMP \$169,294.16 \$0.00 \$0.00 \$0.00 SEL Kemp VM2 Upgrd to 100GH3 w5Y Support \$335.076.92 \$231,203,07 \$0.00 \$0.00 ECSCMGR-VM2-UP13 SEL Kemp VM2 Upgrd to H3M w. 3Y Support \$362 538 46 31% 31% \$250 151 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-VM2-UP14 ECSCMGR-VM2-UP2 SEL Kemp VM2 Upgrd to H3M w_5Y Support \$499,615.38 \$344,734.61 KEMP 31% \$0.00 KEMP SEL Kemp VM2 Upgrade to H1 w 5Y Support \$7,307,69 \$5.042.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ECSCMGR-VM2-UP3 SEL Kemp VM2 Upgrade to H2 w 3Y Support \$74,969,23 31% \$51,728,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-VM2-UP4 ECSCMGR-VM2-UP5 SEL Kemp VM2 Upgrade to H2 w 5Y Support SEL Kemp VM2 Upgrade to H3 w 3Y Support \$102,384.62 \$143,123.08 31% 31% \$70,645.39 \$98,754.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP KEMP ECSCMGR-VM2-UP6 SEL Kemp VM2 Upgrade to H3 w 5Y Support \$195,461,54 31% \$134.868.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-VM2-LIP7 SEL Kemp VM2 Upged to 25GH3 w. 3V Suppor \$104 238 46 31% 31% \$134 024 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP \$265,269.23 \$228,315.38 \$183,035.77 \$157,537.61 ECSCMGR-VM2-UP8 SEL Kemp VM2 Upgrd to 25GH3 w_5Y Support \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP ECSCMGR-VM2-UP9 SEL Kemp VM2 Upgrd to 40GH3 w 3Y Support 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP FCSU1000 SELECT ECS U1000 ViPR Archiving License \$41 823 00 \$28 857 87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE \$38,477.85 \$18,121.47 ECSU1500 SELECT ECS U1500 VIPR Archiving Licens \$55,765,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE SELECT ECS U300 VIPR Archiving License

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NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN ECSU3000 SELECT ECS U3000 ViPR Archiving License \$111.523.00 \$76,950,87 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE SELECT ECS U700 VIPR Archiving License ECSU700 \$37,916,00 31% \$26 162 04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE SEL Varonis - EDGE OS \$179.34 \$123.74 31% 31% EDGE-1001-1500OS SEL Varonis - EDGE OS \$51.37 \$35.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS EDGE-100K-150KOS SEL Varonia - EDGE OS \$27.04 31% 31% 31% 31% \$18.66 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 VARONIS EDGE-101-250OS SEL Varonis - EDGE OS \$08.23 \$67.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS EDGE-10K-20KOS SEL Varonis - EDGE OS \$31.54 \$21.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS EDGE-1501-20000S SEL Varonis - EDGE OS \$46.41 \$32.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS EDGE-150K-OS EDGE-2001-2500OS SEL Varonis - EDGE OS \$26.59 \$43.26 31% 31% \$18.35 \$29.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS SEL Varonis - EDGE OS 31% 31% 31% 31% EDGE-20K-35KOS SEL Varonis - EDGE OS \$29.74 \$20.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS EDGE-2501-40000S SEL Varonis - EDGE OS \$40.55 \$27.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS EDGE-251-500OS EDGE-35K-50KOS SEL Varonis - EDGE OS SEL Varonis - EDGE OS \$51.61 \$19.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VARONIS \$28.84 FDGF-4001-60000S SEL Varonis - EDGE OS \$37.85 31% 31% 31% \$26.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS EDGE-501-750OS EDGE-50K-100KOS SEL Varonis - EDGE OS SEL Varonis - EDGE OS \$41.66 VARONIS VARONIS \$0.00 \$0.00 \$0.00 \$27.94 \$0.00 \$0.00 \$0.00 \$0.00 EDGE-51-100OS SEL Varonis - EDGE OS \$125.27 31% \$86.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS EDGE-6001-8000OS EDGE-751-1000OS SEL Varonis - EDGE OS SEL Varonis - EDGE OS \$35.15 \$55.87 \$24.25 \$38.55 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS EDGE-8001-10KOS SEL Varonis - EDGE OS \$33.34 31% 31% 31% \$23.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS EF-VFRIDGE VMAX AF DELL FRIDGE \$12,770.00 \$8.811.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EGL-0032PA14 SEL Eyeglass Cluster Cfg Rep Adv 2 Pack
SEL Eyeglass 2 Cluster Kit Ent-Installed
SEL IGLS 2 CLST KIT ENT-QUICK START PLUS \$7,235.00 \$4,992.15 \$11,653.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$16,889.23 SUPERNA EGL-0032PE14-I 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EGL-0032PE15-F \$39,838.46 \$27,488.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA EGL-0032PE15-Q SEL IGLS 2 CLST KIT ENT-QUICK START SEL Eyeglass - Auto SyncIQ Policy FO-FB \$26,600.23 31% 31% \$18,360.37 \$973.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA EGL-130-14 \$1,411.00 SUPERNA EGL2-SRM-LIC SEL Cluster Storage Monitor Lic v2 \$9,692.31 31% 31% \$6,687.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA FGI -AUD-AGT SEL Eyeglass Easy Auditor Agent Lic SEL Eyeglass Easy Auditor Feature Lic SEL Eyeglass Configurator Site License \$4,846.15 \$3,343,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA EGL-AUD-LIC EGL-CONFIG \$2,692.31 \$46,154.00 31% 31% \$1,857.69 \$31,846.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 FGI -FCS-DIS-LIC SEL ECS Discovery Node License \$498.46 \$343.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA SEL Ransomware Defender ECS Cluster Lic SEL IsilonSD Edge node VAPP-v2 \$1,369.39 \$194.58 SUPERNA FGI-FCS-RW-LIC \$1,984.62 \$0.00 \$0.00 \$0.00 \$0.00 EGL-EDGE-LIC-2 \$0.00 \$0.00 \$282.00 EGL-EDGE-LIC-3 SEL ISILONSD EDGE NODE VAPP-V3 \$487.00 \$336.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA EGL-ENT-NODE-LIC EGL-ES-C1-LIC SEL EYEGLASS DR MANAGER Enterprise VAPP SUPERNA SUPERNA \$712.31 31% 31% \$491.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Eyeglass Search+Recover 1 ClusterLic \$10,230.77 \$7,059.23 \$0.00 EGL-ES-N1-LIC SEL Eveglass Search + Recover 1 Node Lic \$852.31 31% \$588.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA EGL-MGD-1-CLST SEL Superna Managed DR 1 Cluster YrlvSub \$20.840.00 31% \$14,379,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA EGL-MGD-1-SRCH EGL-NODE-1M SEL Managed SRCH 1 Cluster Yearly Sub SEL Superna Eyeglass DR MSP Node Monthly \$26,624.62 31% 31% \$18,370.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$92.31 \$63.69 \$0.00 \$0.00 EGL-NTC-1 SEL Node to 1 Cluster DR Conversion \$11,275,38 31% 31% \$7,780,01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA SEL Ransomware Defender Agent Lic EGI-RAND-AGT \$2.835.38 \$1,956.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA EGL-RAND-LIC SEL Ransomware Defender Feature Lic 31% \$1,468.11 \$0.00 \$0.00 \$0.00 SUPERNA \$0.00 \$2,127.69 \$0.00 \$0.00 \$0.00 EGL-SRM-LIC SEL Cluster Storage Monitor Lic \$6,410.00 \$4,422.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA EMCMAEVAL SEL 30Day Free Trial of NTP Software M-A SEL 30Day Free Trial of NTP Software QFS SELECT DFXS ENT ELA, 10PB 1Yr Sub \$0.00 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP SOFTWARE EMCQFSEVAL ENT10PB1YRS \$0.00 \$0.00 \$2,999,430.00 NTP SOFTWARE NTP-DEFENDX \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,347,000.00 \$0.00 \$0.00 \$0.00 \$0.00 ENT1PR1YRSB SELECT DEXS ENT FLA. 1PB 1Yr Sub. \$644 490 77 31% 31% 31% \$444 698 63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDA ENT3PB1YRSB ENT5PB1YRSB SELECT DFXS ENT ELA, 3PB 1Yr Sub SELECT DFXS ENT ELA, 5PB 1Yr Sub \$1,445,850.77 \$2,268,000.00 \$997,637.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX NTP-DEFENDX \$0.00 \$0.00 ENTAD1PB1YRSB SELECT DFXS ENT ELA. ADD 1PB 1Yr Sub \$434,700.00 31% \$299.943.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX ENTCONNTEST ESOSAC2A100DC SEL BOOMI Enterprise Test Conr SEL ESO-SA-C2AD-100D-C) \$310.50 \$17,250.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI VMWARE \$450.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$25,000.00 ESOSAC2A100DC-31% SEL ESO-SA-C2AD-100D-C \$29.250.00 \$20,182,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% ESOSAC2A100DC-K SEL ESO-SA-C2AD-100D-C \$29,459,09 \$20.326.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ESOSAC2AD100D ESOSAC2AD100D-I SEL ESO-SA-C2AD-100D-C | SEL ESO-SA-C2AD-100D-C | \$17,250.00 \$20,182.50 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$25,000.00 31% 31% \$29,250.00 \$0.00 \$0.00 \$0.00 \$0.00 ESOSAC2AD100D-R SEL ESO-SA-C2AD-100D-C \$29,459.09 31% 31% \$20,326,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ESOSANCA100D SELESO-SA-NCAD-100D-C \$1,000.00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL ESO-SA-NCAD-100D-C \$0.00 ESOSANCA100DC \$1,000.00 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ESOSANCA100DC-SEL ESO-SA-NCAD-100D-C \$1,170.00 \$807.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ESOSANCA100DC-K SELESO-SA-NCAD-100D-C \$1 176 06 31% 31% \$811.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE SEL ESO-SA-NCAD-100D-C) SEL ESO-SA-NCAD-100D-C) ESOSANCA100D-I \$0.00 \$0.00 VMWARE ESOSANCA100D-K \$1,176.07 31% 31% \$811.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 ESOSC2AD100DC SEL ESO-S-C2AD-100D-C1 \$25,000,00 \$17,250,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ESOSC2AD100DC-I ESOSC2AD100DC-I SEL ESO-S-C2AD-100D-C) SEL ESO-S-C2AD-100D-C) \$29,250.00 \$29,459.09 \$20,182.50 \$20,326.77 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ESOSNCAD100DC SEL ESO-S-NCAD-100D-C) \$1,000,00 31% 31% 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ESOSNCAD100DC-SEL ESO-S-NCAD-100D-C \$1 170 00 \$807.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ESOSNCAD100DC-I SEL ESO-S-NCAD-100D-C) \$1,176.07 \$0.00 \$0.00 \$811.49 SEL Splunk Ent Sec Term SSup 100-199GBAN ESTE-100-199AN-D \$288.46 \$199.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTE-100-199AP-D SEL Splunk Ent Sec Term Ssup 100-199GBAP \$346.15 31% \$238.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTE-100-199EM-D ESTE-100-199US-D SEL Splunk Ent Sec Term Ssup 100-199GBEM SEL Splunk Ent Sec Term SSup100-199GBUS \$265.38 31% 31% \$183.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$230.77 \$0.00 \$159.23 ESTE-10-19AN-D SEL Splunk Ent Sec Term SSup 10-19GBAN \$865.38 31% 31% \$597.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTE-10-194P-D SEL Splunk Ent Sec Term Ssup 10-19GBAF \$1.038.46 \$716.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ESTE-10-19EM-D SEL Splunk Ent Sec Term Ssup 10-19GBEM \$796.15 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 SEL Splunk Ent Sec Term SSup10-19GBUS ESTE-10-19US-D \$692.31 \$477.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% 31% 31% 31% \$0.00 ESTE-1K-1000AN-P SEL Solunk Ent Sec Term SSun 1K-100GRAN \$104.71 \$134.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ESTE-1K-1999AP-D SEL Splunk Ent Sec Term Ssup 1K-199GBAP \$233.65 \$161.22 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTE-1K-1999EM-D SEL Splunk Ent Sec Term Ssup 1K-199GBEM \$0.00 \$0.00 \$179.13 \$123.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTE-1K-1999US-D SEL Splunk Ent Sec Term SSun1K-199GBUS \$155.77 \$107.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ESTE-200-499AN-D ESTE-200-499AP-D SEL Splunk Ent Sec Term SSup 200-499GBAN SEL Splunk Ent Sec Term Ssup 200-499GBAN SEL Splunk Ent Sec Term Ssup 200-499GBAN \$223.56 \$268.27 \$154.26 \$185.11 SPLUNK 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 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SEL Splunk Ent Sec Term Ssup 50-99GBEM \$382.16 \$292.99 ESTE-50-99AP-D \$553.85 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK

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NVP LEVEL :

ASPO VI PROSUPPORT PLUS MNT LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI ESTE-50-99US-D SEL Splunk Ent Sec Term SSup50-99GBUS \$369.23 \$254.7 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 ESTE-SK-0000AN-P SEL Splunk Ent Sec Term SSun 5K-9999GRAN \$180.00 31% \$124.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk Ent Sec Term Ssup 5K-9999GBAF \$216.92 31% 31% SPLUNK ESTE-5K-9999EM-D SEL Splunk Ent Sec Term Ssup 5K-9999GBEN \$166.15 \$114.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTE-5K-000011S-F SEL Solunk Ent Sec Term SSun5K-0000GRUS \$144.23 31% 31% \$00.52 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 SPLLINK ESTG-1K-1999AN-D SEL Splunk Ent Sec Term PSup1K-199GBAN SEL Splunk Ent Sec Term PSup1K-199GBAP \$230.77 \$159.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-1K-1999AP-D \$276.92 31% 31% \$191.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-1K-1999EM-D SEL Splunk Ent Sec Term PSup1K-199GBEM \$212.31 \$146.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-1K-1999LIS-D SEL Solunk Ent Sec Term PSun1K-109GBLIS \$184.62 31% 31% \$127.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ESTG-2K-4999AN-D SEL Splunk Ent Sec Term PSup2K-4999GBAN ESTG-2K-4999AP-D SEL Splunk Ent Sec Term PSup2K-4999GBAP \$268.85 31% 31% \$185.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-2K-4999EM-D SEL Splunk Ent Sec Term PSun2K-4999GBEN \$205.38 \$141.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-2K-4999US-D ESTG-500-999AN-D SEL Splunk Ent Sec Term PSup2K-4999GBUS SEL Splunk Ent Sec Term PSup2K-4999GBUS SEL Splunk Ent Sec Term PSup500-999GBAN SPLUNK 31% 31% \$123.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$245.77 \$169.58 ESTG-500-999AP-D SEL Splunk Ent Sec Term PSun500-999GBAP \$294.23 \$226.15 31% 31% 31% \$203.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-500-999EM-D ESTG-500-999US-D SEL Splunk Ent Sec Term PSup500-999GBEM SEL Splunk Ent Sec Term PSup500-999GBUS \$156.04 \$0.00 \$0.00 \$0.00 SPLUNK \$196.15 \$0.00 \$0.00 SPLUNK \$135.34 \$0.00 \$0.00 ESTG-5K-9999AN-D SEL Splunk Ent Sec Term PSup5K-9999GBAN \$216.92 31% \$149.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTG-5K-9999AP-D ESTG-5K-9999EM-D SEL Splunk Ent Sec Term PSup5K-9999GBAP SEL Splunk Ent Sec Term PSup5K-9999GBEN \$259.62 \$199.62 \$179.14 \$137.74 SPLUNK SPLUNK 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ESTG-5K-9999US-D SEL Splunk Ent Sec Term PSup5K-9999GBUS \$173.08 31% \$119.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EST-PRM-1000-D SEL Splunk ES Term PrmSup Buck 1000 \$1,000,00 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EST-PRM-100-D SEL Splunk ES Term PrmSup Buck 100 SEL Splunk ES Term PrmSup Buck 100K \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK EST-PRM-100K-D 31% SPLUNK \$100,000.00 \$69,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EST-PRM-10K-D SEL Splunk ES Term PrmSup Buck 10K \$10,000.00 \$6,900.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EST-PRM-1-D SEL Solunk ES Term PrmSun Buck 1 31% 31% \$0.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK EST-STD-1000-D SEL Splunk ES Term StdSup Buck 1000 \$1,000.00 EST-STD-100-D SEL Splunk ES Term StdSup Buck 100 \$100.00 31% 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EST-STD-100K-D SEL Splunk ES Term StdSup Buck 100K \$100,000,00 \$69,000,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EST-STD-10K-D EST-STD-1-D SEL Splunk ES Term StdSup Buck 10K SEL Splunk ES Term StdSup Buck 10K \$10,000.00 31% 31% \$6,900.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.69 \$0.00 \$1.00 \$0.00 31% 31% 31% 31% 31% \$0.00 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Buck 1000EN SEL Splunk ES TermUPG PSup Buck 100AN \$690.00 \$69.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$100.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 ESTU-GS-100AP-D SEL Solunk ES TermUPG PSup Buck 100AP \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTU-GS-100EM-D ESTU-GS-100US-D SEL Splunk ES TermUPG PSup Buck 100EM SEL Splunk ES TermUPG PSup Buck 100US \$100.00 \$69.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$100.00 \$0.00 \$0.00 ESTU-GS-1AN-D SEL Splunk ES TermUPG PSup Buck 1AN \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTU-GS-1AP-D ESTU-GS-1EM-D SEL Splunk ES TermUPG PSup Buck 1AP SEL Splunk ES TermUPG PSup Buck 1EM \$1.00 \$1.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$0.69 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ESTU-GS-1US-D SEL Splunk ES TermUPG PSup Buck 1US \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTUS-1K-1999-EM SEL Splunk ES TRU SSup1K-1999GB/davEN \$178.85 \$123.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESTUS-2K-4999-EM ESTUS-500-999-EM SEL Splunk ES TRU SSup2K-4999GB/dayEM SEL Splunk ES TRU SSup500-999GB/dayEM 31% 31% \$0.00 SPLUNK SPLUNK \$119.43 \$0.00 \$0.00 \$0.00 \$0.00 \$185.77 \$128.18 \$0.00 \$0.00 \$0.00 \$0.00 ESTUS-5K-9999-EM SEL Splunk ES TRU SSup5K-9999GB/davEM \$166.15 31% 31% \$114.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ESHITE-PHIST-3YR SEL Ent Plus Suite 1 Writeable CLSTR 3v \$84 118 46 \$58.041.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA ESUITE-PLUS1-5YR SEL Ent Plus Suite 1 Writeable CLSTR 5y 31% \$69,384.27 \$0.00 \$100,556.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA ESUITE-PLUS2-3YR SEL Ent Plus Suite 2 Writeable CLSTR 3y \$104,067.69 \$71,806.7 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA ESHITE-PHIS2-5YR SEL Ent Plus Suite 2 Writeshle CLSTR 5s \$126,472.31 31% 31% \$87 265 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA SEL Splunk EXCH Term SSup 51-100GB/dayAN SEL Splunk EXCH Term SSup 51-100GB/dayAP EXTE-100GB-AN-D \$29,855.77 SPLUNK EXTE-100GB-AP-D \$51,923.08 31% 31% \$35,826.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EXTE-100GB-FM-D SEL Splunk EXCH Term SSup 51-100GB/dayEM \$39 807 69 \$27 467 31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK EXTE-100GB-US-D EXTE-101GB-AN-D SEL Splunk EXCH Term SSup 51-100GB/dayUS SEL Splunk EXCH Term SSup >100+GB/dayAN \$34,615.38 \$107,668.27 \$23,884.61 \$74,291.11 SPLUNK 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EXTE-101GB-AP-D SEL Splunk EXCH Term SSup >100+GB/dayAF \$129 201 92 31% 31% 31% 31% \$89 149 32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK EXTE-101GB-EM-D SEL Splunk EXCH Term SSup > 100+GB/dayEM SEL Splunk EXCH Term SSup > 100+GB/dayUS \$99,054,81 \$68 347 82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EXTE-101GB-US-D \$86,134.62 \$59,432.89 \$0.00 \$0.00 SEL Splunk EXCH Term SSup 6-10GB/davAN EXTE-10GB-AN-D \$7,211,54 \$4.975.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EXTE-10GB-AP-D SEL Splunk EXCH Term SSup 6-10GB/davAP \$8,653,85 31% \$5,971.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EXTE-10GB-EM-D EXTE-10GB-US-D SEL Splunk EXCH Term SSup 6-10GB/dayEM SEL Splunk EXCH Term SSup 6-10GB/dayUS \$6,634.62 31% 31% \$4,577.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$3,980.7 \$0.00 \$5,769.23 EXTE-20GB-AN-D SEL Splunk EXCH Term SSup 11-20GB/davAN \$12,980,77 31% 31% \$8,956,73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EXTE-20GB-AP-D SEL Splunk EXCH Term SSup 11-20GB/davAF \$15 576 92 \$10.748.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk EXCH Term SSup 11-20GB/dayEM SEL Splunk EXCH Term SSup 11-20GB/dayUS EXTE-20GB-EM-D \$11,942.31 31% 31% \$8,240.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 EXTE-20GB-US-D \$10,384.62 \$7,165.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 FYTE-50GR-AN-D SEL Splunk EYCH Term SSun 21-50GB/dayAN \$27.403.85 31% 31% \$18 008 66 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK \$22,690.39 \$17,395.96 EXTE-50GB-AP-D SEL Splunk EXCH Term SSup 21-50GB/dayAF \$32,884.62 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EXTE-50GB-EM-D SEL Splunk EXCH Term SSup 21-50GB/dayEN 31% 31% \$0.00 \$25,211.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EXTE-50GB-US-D SEL Splunk EXCH Term SSup 21-50GB/dayLIS \$21,923,08 \$15 126 93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK EXTE-5GB-AN-D EXTE-5GB-AP-D SEL Splunk EXCH Term SSup 3-5GB/dayAN SEL Splunk EXCH Term SSup 3-5GB/dayAP \$4,326.92 \$5,192.31 \$2,985.57 \$3,582.69 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EXTE-5GB-EM-D SEL Splunk EXCH Term SSup 3-5GB/davEM \$3,980,77 31% 31% \$2 746 73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK EXTE-5GB-US-D SEL Splunk EXCH Term SSup 3-5GB/dayUS \$3,461.54 \$2 388 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EXTG-100GB-AN-D EXTG-100GB-AP-D SEL Splunk EXCH Term PSup 51-100GB/day 31% 31% \$35,826.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk EXCH Term PSup 51-100GB/davAF \$62.307.69 \$42,992.31 \$0.00 SPLUNK EXTG-100GB-EM-D EXTG-100GB-US-D SEL Splunk EXCH Term PSup 51-100GB/dayEM \$47 769 23 31% 31% \$32,960,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK SEL Splunk EXCH Term PSup 51-100GB/dayUS SEL Splunk EXCH Term PSup >100+GB/dayAN \$41,538.46 \$28,661.54 EXTG-101GB-AN-D 31% \$0.00 \$129.201.92 \$89,149,32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EXTG-101GB-AP-D SEL Splunk EXCH Term PSup >100+GB/davAF \$155.042.31 31% \$106,979,19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EXTG-101GB-EM-D EXTG-101GB-US-D SEL Splunk EXCH Term PSup > 100+GB/dayEM SEL Splunk EXCH Term PSup > 100+GB/dayUS \$118,865.77 \$103,361.54 31% 31% \$82,017.38 \$71,319.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK EXTG-10GB-AN-D SEL Splunk EXCH Term PSup 6-10GB/davAN \$8,653,85 31% \$5,971.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK FYTG-10GR-AP-D SEL Solunk EXCH Term PSun 6-10GB/dayAB \$10 384 62 31% 31% \$7 165 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK EXTG-10GB-EM-D EXTG-10GB-US-D SEL Splunk EXCH Term PSup 6-10GB/dayEM SEL Splunk EXCH Term PSup 6-10GB/dayUS \$7,961.54 \$5,493.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$6,923.08 31% 31% \$4,776.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK FXTG-20GB-AN-D SEL Splunk EXCH Term PSup 11-20GB/davAN \$15 576 92 \$10 748 07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SEL Splunk EXCH Term PSup 11-20GB/dayAF SEL Splunk EXCH Term PSup 11-20GB/dayEF \$12,897.69 \$9,888.23 EXTG-20GB-AP-D \$18,692.31 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK

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					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAD	E PRICE						
BAN	sku	DESCRIPTION		EMC LIST RICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT V/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	EXTG-20GB-US-D	SEL Splunk EXCH Term PSup 11-20GB/dayUS		\$12,461.54	К	31%	\$8,598.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-50GB-AN-D EXTG-50GB-AP-D	SEL Splunk EXCH Term PSup 21-50GB/dayAN SEL Splunk EXCH Term PSup 21-50GB/dayAP		\$32,884.62 \$39.461.54	K	31% 31%	\$22,690.39 \$27,228.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPLUNK SPLUNK
5	EXTG-50GB-EM-D	SEL Splunk EXCH Term PSup 21-50GB/dayEM		\$30,253.85	ĸ	31%	\$20,875.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-50GB-US-D	SEL Splunk EXCH Term PSup 21-50GB/dayUS		\$26,307.69	K	31%	\$18,152.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-5GB-AN-D EXTG-5GB-AP-D	SEL Splunk EXCH Term PSup 3-5GB/dayAN SEL Splunk EXCH Term PSup 3-5GB/dayAP		\$5,192.31 \$6.230.77	K	31% 31%	\$3,582.69 \$4,299.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPLUNK SPLUNK
5	EXTG-5GB-AP-D EXTG-5GB-EM-D	SEL Splunk EXCH Term PSup 3-5GB/dayAP SEL Splunk EXCH Term PSup 3-5GB/dayEM		\$4,776.92	K	31%	\$4,299.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK SPLUNK
5	EXTG-5GB-US-D	SEL Splunk EXCH Term PSup 3-5GB/dayUS		\$4,153.85	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EYEGLASS-000	SEL EyeGlass Alarm Export v2		\$385.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLASS-001 EYEGLASS-002	SEL EyeGlass Config Replication Isilon SEL EyeGlass - Change Mgmt Reporting		\$1,128.00 \$667.00	K	31% 31%	\$778.32 \$460.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SUPERNA SUPERNA
5	EYEGLASS-0032PA	SEL Eyeglass Cluster Cfg Rep Adv 2 Pack		\$6,282.00	ĸ	31%	\$4,334.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLASS-0032PB	SEL Eyeglass Cluster Cfg Rep Base 2 Pack		\$3,590.00	K	31%	\$2,477.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLASS-0032PE EYEGLASS-0032UA	SEL Eyeglass Cluster Cfg Rep Ent 2 Pack SEL Eyeglass Base to ADV Upgrade 2 Pack		\$7,692.00 \$3,590.00	K	31% 31%	\$5,307.48 \$2,477.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SUPERNA SUPERNA
5	EYEGLASS-0032UE	SEL IGLS BASIC-ADV TO ENT UPGRADE 2 PACK		\$4,015.00	ĸ	31%	\$2,477.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLASS-003E	SEL EyeGlass DR Single Cluster License		\$6,909.23	K	31%	\$4,767.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLASS-004 EYEGLASS-006	SEL EyeGlass Isilon - RTO Reporting		\$1,410.00 \$1,410.00	K	31%	\$972.90 \$972.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SUPERNA SUPERNA
5	EYEGLASS-006 EYEGLASS-007	SEL Eyeglass-Folder and Config Migration SEL EyeGlass - Advanced DR Orchestration		\$2,308.00	ĸ	31% 31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLASS-008	SEL EyeGlass - Logging Export		\$385.00	ĸ	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLASS-130	SEL Eyeglass - Auto Clstr Wide Failover		\$1,026.00	K	31%	\$707.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLASS-131 EYEGLASS-132	SEL Eyeglass - High Availability SEL Eyeglass - Client Failover Steering		\$1,410.00 \$2,051.00	ĸ	31% 31%	\$972.90 \$1,415.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SUPERNA SUPERNA
5	EYEGLASS-133	SEL Eveglass - Application Failover		\$1,411.00	ĸ	31%	\$973.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLASS-I1	SEL IGLS RHEL-Centos Installer License		\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EZ-VFRIDGE FC-0-50OS	PowerMax Dell EMC Fridge SEL Framework Connector OS	\$	\$12,770.00 \$124.16	K	31% 31%	\$8,811.30 \$85.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	DELL EMC FRIDGE VARONIS
5	FC-1001-1500OS	SEL Framework Connector OS		\$35.56	ĸ	31%	\$24.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-100K-150KOS	SEL Framework Connector OS		\$18.72	K	31%	\$12.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-101-250OS FC-10K-20KOS	SEL Framework Connector OS SEL Framework Connector OS		\$68.01 \$21.84	K	31% 31%	\$46.93 \$15.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	FC-10K-20KOS FC-1501-2000OS	SEL Framework Connector OS SEL Framework Connector OS		\$21.84 \$32.13	K	31% 31%	\$15.07 \$22.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	VARONIS VARONIS
5	FC-150K-OS	SEL Framework Connector OS		\$18.41	ĸ	31%	\$12.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-2001-2500OS	SEL Framework Connector OS		\$29.95	K	31%	\$20.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-20K-35KOS FC-2501-4000OS	SEL Framework Connector OS SEL Framework Connector OS		\$20.59 \$28.08	K	31% 31%	\$14.21 \$19.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	FC-251-500OS	SEL Framework Connector OS		\$51.78	ĸ	31%	\$35.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-35K-50KOS	SEL Framework Connector OS		\$19.96	K	31%	\$13.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-4001-6000OS FC-501-750OS	SEL Framework Connector OS SEL Framework Connector OS		\$26.20 \$41.80	K	31% 31%	\$18.08 \$28.84	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	FC-50K-100KOS	SEL Framework Connector OS SEL Framework Connector OS		\$19.34	K	31%	\$20.04 \$13.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-51-100OS	SEL Framework Connector OS		\$86.72	K	31%	\$59.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-6001-8000OS	SEL Framework Connector OS		\$24.33	K	31%	\$16.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-751-1000OS FC-8001-10KOS	SEL Framework Connector OS SEL Framework Connector OS		\$38.68 \$23.08	ĸ	31% 31%	\$26.69 \$15.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	FLOW-CET1	SEL Boomi Flow Standard Edit - Tier 1		\$3,000.00	ĸ	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-CET2	SEL Boomi Flow Standard Edition - Tier 2		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-CET3 FLOW-CET4	SEL Boomi Flow Standard Edit - Tier 3 SEL Boomi Flow Standard Edition - Tier 4		\$9,166.66 \$13.333.33	K	31% 31%	\$6,325.00 \$9,200.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	FLOW-EET1	SEL Boomi Flow Enterprise Edit - Tier 1		\$5,000.00	ĸ	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM
5	FLOW-EET2	SEL Boomi Flow Enterprise Edit - Tier 2	\$	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-EET3 FLOW-EET4	SEL Boomi Flow Enterprise Edit - Tier 3 SEL Boomi Flow Enterprise Edit - Tier 4		\$20,000.00 \$25,000.00	K	31% 31%	\$13,800.00 \$17,250.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	BOOMI BOOMI
5	FMI-1YR-00000025	SEL 1900mi Flow Enterprise Edit - Her 4 SEL 19R 25-49TB FILE METADATA INDEX	2.	\$769.23	K	31%	\$17,250.00 \$530.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000050	SEL 1YR 50-99TB FILE METADATA INDEX		\$634.62	ĸ	31%	\$437.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000100 FMI-1YR-00000250	SEL 1YR 100-249TB FILE METADATA INDEX		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000250 FMI-1YR-00000500	SEL 1YR 250-499TB FILE METADATA INDEX SEL 1YR 500-999TB FILE METADATA INDEX		\$384.62 \$326.92	ĸ	31% 31%	\$265.39 \$225.57	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	FMI-1YR-00001000	SEL 1YR 1000-1999TB FILE METADATA INDE		\$269.23	ĸ	31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000025	SEL 3YR 25-49TB FILE METADATA INDEX		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000050 FMI-3YR-0000100	SEL 3YR 50-99TB FILE METADATA INDEX SEL 3YR 100-249TB FILE METADATA INDEX		\$1,713.46 \$1,401.92	K	31% 31%	\$1,182.29 \$967.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES
5	FMI-3YR-00000250	SEL 3YR 250-499TB FILE METADATA INDEX		\$1,038.46	ĸ	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000500	SEL 3YR 500-999TB FILE METADATA INDEX		\$882.69	K	31%	\$609.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00001000 FMI-5YR-0000025	SEL 3YR 1000-1999TB FILE METADATA INDE SEL 5YR 25-49TB FILE METADATA INDEX		\$726.92 \$3.076.92	K	31% 31%	\$501.57 \$2.123.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES
5	FMI-5YR-00000050	SEL 5YR 50-99TB FILE METADATA INDEX		\$2,538.46	K	31%	\$2,123.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000100	SEL 5YR 100-249TB FILE METADATA INDEX		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000250 FMI-5YR-0000500	SEL 5YR 250-499TB FILE METADATA INDEX SEL 5YR 500-999TB FILE METADATA INDEX		\$1,538.46 \$1,307.69	K	31% 31%	\$1,061.54 \$902.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES
5	FMI-5YR-00001000	SEL 5YR 1000-1999TB FILE METADATA INDE		\$1,076.92	ĸ	31%	\$902.31 \$743.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FUS11-PRO-F	SEL: FUS11-PRO-F		\$175.99	K	31%	\$121.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS11-PRO-UG-F FUS12PLAYC	SEL: FUS11-PRO-UG-F SEL FUS12-PLAY-C.)		\$131.99 \$149.00	K	31% 31%	\$91.07 \$102.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	FUS12PLAYC FUS12PLAYC-I	SEL FUS12-PLAY-C) SEL FUS12-PLAY-C)		\$149.00 \$149.00	K	31% 31%	\$102.81 \$102.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	FUS12PLAYC-K	SEL FUS12-PLAY-C)		\$172.00	ĸ	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYUGC FUS12PLAYUGC-I	SEL FUS12-PLAY-UG-C) SEL FUS12-PLAY-UG-C)		\$79.00	K	31%	\$54.51 \$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	FUS12PLAYUGC-I FUS12PLAYUGC-K	SEL FUS12-PLAY-UG-C) SEL FUS12-PLAY-UG-C)		\$79.00 \$91.56	ĸ	31% 31%	\$54.51 \$63.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	FUS12PROC	SEL FUS12-PRO-C)		\$199.00	ĸ	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROC-I	SEL FUS12-PRO-C)		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROC-K FUS12PROPLUGG	SEL FUS12-PRO-C) SEL FUS12-PRO-PLAY-LIG-C)		\$229.47 \$89.00	K	31% 31%	\$158.33 \$61.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	FUS12PROPLUGC-I	SEL FUS12-PRO-PLAY-UG-C)		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROPLUGC-K	SEL FUS12-PRO-PLAY-UG-C)		\$103.05	ĸ	31%	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROUGC FUS12PROUGC-I	SEL FUS12-PRO-UG-C) SEL FUS12-PRO-UG-C)		\$99.00	K	31% 31%	\$68.31 \$68.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	FUS12PROUGC-I FUS12PROUGC-K	SEL FUS12-PRO-UG-C) SEL FUS12-PRO-UG-C)		\$99.00 \$114.54	ĸ	31% 31%	\$68.31 \$79.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	VMWARE VMWARE
5	GDPR-0-50OS	SEL GDPR Patterns OS		\$68.98	ĸ	31%	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-1001-1500OS	SEL GDPR Patterns OS		\$19.76	K	31%	\$13.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-100K-150KOS GDPR-101-250OS	SEL GDPR Patterns OS SEL GDPR Patterns OS		\$10.40 \$37.78	K	31% 31%	\$7.18 \$26.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	GDPR-10K-20KOS	SEL GDPR Patterns OS		\$12.13	ĸ	31%	\$8.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-1501-2000OS	SEL GDPR Patterns OS		\$17.85	к	31%	\$12.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-150K-OS GDPR-2001-2500OS	SEL GDPR Patterns OS SEL GDPR Patterns OS		\$10.23 \$16.64	K	31% 31%	\$7.06 \$11.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VARONIS VARONIS
5	GDPR-2001-2500OS GDPR-20K-35KOS	SEL GDPR Patterns OS SEL GDPR Patterns OS		\$16.64 \$11.44	ĸ	31% 31%	\$11.48 \$7.89	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	VARONIS VARONIS
5	GDPR-2501-4000OS	SEL GDPR Patterns OS		\$15.60	ĸ	31%	\$10.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-251-500OS	SEL GDPR Patterns OS		\$28.77	K	31%	\$19.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-35K-50KOS	SEL GDPR Patterns OS		\$11.09	ĸ	31%	\$7.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

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NVP LEVEL : IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS GDPR-4001-600003 SEL GDPR Patterns OS \$14.56 \$10.05 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS \$0.00 GDPR-501-750OS SEL GDPR Patterns OS \$23.22 31% \$16.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-50K-100KOS SEL GDPR Patterns OS 31% 31% GDPR-51-100OS SEL GDPR Patterns OS \$48.18 \$33.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-6001-800009 SEL GDPR Patterns OS \$13.52 31% 31% 31% 31% \$9.33 \$14.83 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-751-1000OS SEL GDPR Patterns OS \$21.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS GDPR-8001-10KOS SEL GDPR Patterns OS \$12.82 \$8.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS H7MPAN10UCV2-F SEL HZ7-MGP-ADN-10-UG-C) \$1,237.36 \$853.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCI-ADV-CPU-F SEL: HCI-ADV-CPU-F SEL HCI-ADV-CPU-C \$8,371.00 \$7,710.00 31% 31% \$5,775.99 \$5,319.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HCIADVPUC VMWARE HCIADVPUC-I SEL HCI-ADV-CPU-C \$9,020.70 31% 31% \$6,224.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIADVPUC-K SEL HCI-ADV-CPU-C \$9,079,07 \$6 264 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIAKCPUF HCIENNCPUC SEL: HCI-AK-CPU-F SEL HCI-ENN-CPU-C) 31% 31% \$6,136.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$6,655.05 \$9,645.00 VMWARE HCIENNCPUC-I SEL HOLENN-CPU-C \$11 284 65 31% 31% 31% \$7 786 41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIENNCPUC-K HCI-ENT-CPU-F SEL HCI-ENN-CPU-C SEL: HCI-ENT-CPU-F \$7,328.35 \$10,620.80 \$0.00 \$0.00 \$0.00 \$0.00 VAMA/ADD \$11,198.00 \$0.00 CARAHSOF \$0.00 \$0.00 HCIESKITC SEL HCI-ES-KIT-C) \$20.015.00 31% \$13.810.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIESKITC-I SEL HCI-ES-KIT-C) SEL HCI-ES-KIT-C) \$16,158.11 \$16,256.13 \$23,417.55 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCI-ES-KIT-F SEL: HCI-ES-KIT-F \$21.873.50 31% \$15.092.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HCIOMKITC SEL HCI-OM-KIT-C) \$11,440,00 31% 31% \$7,893,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIOWKITC*I SEL HCI-OM-KIT-C) \$13,384.80 \$9.235.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE HCIOMKITC-K SEL HCI-OM-KIT-C) VMWARE \$12,551.85 31% 31% \$8,660.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HCI-OM-KIT-F SEL: HCI-OM-KIT-F \$13,183.50 \$9,096.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 HCLRRAD-25VM-F SEL: HCLRRAD-25VM-F \$27 703 50 31% 31% \$19,115.42 \$25,035.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HCI-RBEN-25VM-F SEL: HCI-RBEN-25VM-F \$36,283.50 \$0.00 CARAHSOFT HCI-RBST-25VM-F SEL: HCI-RBST-25VM-P \$17,528.50 31% 31% \$12,094.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 HCIRBV25VC SEL HCI-RBV-25V-C) \$27 095 00 \$18 695 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIRBV25VC-I SEL HCI-RBV-25V-C SEL HCI-RBV-25V-C \$31,701.15 \$31,910.82 31% 31% \$21,873.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIRBV25VC-K \$22,018.47 \$0.00 \$0.00 VMWARE 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 HCIRSD25VC SEL HCI-RSD-25V-C \$19 395 00 \$13,382.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCIRSD25VC-I HCIRSD25VC-I \$15,657.58 \$15,780.34 SEL HCI-RSD-25V-C \$22 692 15 \$0.00 \$0.00 \$0.00 VMWARE SEL HCI-RSD-25V-C \$22,870.06 \$0.00 VMWARE HCISTDCPUC SEL HCI-STD-CPU-C \$3,560,00 \$2,456,40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCISTDCPUC-I SEL HCI-STD-CPU-C) SEL HCI-STD-CPU-C) \$4,165.20 \$4,194.76 \$2,873.99 \$2,894.38 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HCISTDCPUF SEL: HCI-STD-CPU-F \$3,916,00 31% \$2,702.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HDP-ENT-1Y SEL Cloudera HDP Ent Plus Sub 1 Node \$12,308,00 31% \$8,492,52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS HDP-SCHNG-1Y SEL Solr Search SEL HZ-ENTC-100-C \$24,615.38 31% 31% \$16,984.61 \$34,500.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HEC100C \$50,000.00 \$0.00 VMWARE HEC100C-I SEL HZ-ENTC-100-C \$55,000,00 31% 31% \$37,950.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HEC100C-K SEL HZ-ENTC-100-C \$52,743,00 \$36.392.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE HEC10C SEL HZ-ENTC-10-C) \$3,450.00 \$0.00 \$0.00 \$0.00 VMWARE \$5,000.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 HEC10C-I SEL HZ-ENTC-10-C) \$5,500.00 \$3,795.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HEC10C-R SEL HZ-ENTC-10-C \$5,274.00 31% 31% 31% \$3,630,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HEN100C-I SEL HZ-ENTN-100-C) SEL HZ-ENTN-100-C) \$30,000.00 \$33,000.00 \$20,700.00 \$22,770.00 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 HEN100C-K SEL HZ-ENTN-100-C \$31 594 00 \$21 799 86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HEN10C SEL HZ-ENTN-10-C) \$3,000.00 \$2,070.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HEN10C-I \$2,277.00 \$3,300.00 VMWARE \$0.00 \$0.00 HEN10C-F SEL HZ-ENTN-10-C) \$3,159,00 \$2,179,71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HFLEX-T1A HFLEX-T2A SEL Boomi HUB FLEX EDIT - TIER 1 SEL Boomi HUB Flex Edition - Tier II \$260.00 \$875.00 \$179.40 \$603.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI BOOMI 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Boomi HUB Flex Edition - Tier III 31% 31% HFLEX-T3A \$1,500.00 \$1.035.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI HFLEX-T4A SEL Boomi HUB Flex Edition - Base \$3,000.00 \$2,070.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI HFLEX-T5A HFLEX-T6A SEL Boomi HUB Flex Edition - Standard SEL Boomi HUB Flex Edit - Professional \$2,932.50 \$4,140.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,250.00 31% 31% BOOM \$6,000.00 \$0.00 \$0.00 BOOM \$0.00 \$0.00 HFLEX-T7A SEL Boomi HUB Flex Edition - Enterprise \$9.000.00 31% 31% \$6,210.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI HELEX-TRA SEL Boomi HUB Flex Edit - Lrg Ent \$12,750.00 \$8.797.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOM SEL HNX-ED-C100-C) 31% \$52,612.50 \$0.00 \$0.00 HNXEDC1000 \$76,250.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HNXEDC100C-SEL HNX-ED-C100-C) \$79,681.25 \$54,980.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HNXEDC100C-K SEL HNY-ED-C100-C) \$83 129 02 31% 31% \$57,359,03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HNXEDC10C SEL HNX-ED-C10-C \$7,625.00 \$0.00 \$0.00 \$0.00 VMWARE HNXEDC10C-I SEL HNX-ED-C10-C \$7,968.13 31% 31% \$5,498.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HNX-ED-C10-C1 HNXFDC10C-K \$8 312 90 \$5,735,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HUTE-100-249AN-D HUTE-100-249AP-D SEL Splunk-Hadoop Term+SSup100-249NdAN SEL Splunk-Hadoop Term+SSup100-249NdAP \$3,807.69 \$4,569.23 \$2,627.31 \$3,152.77 SPLUNK 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTF-100-249FM-D SEL Splunk-Hadoop Term+SSup100-249NdEM \$3,503,08 31% 31% 31% 31% \$2 417 13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SEL Splunk-Hadoop Term+SSUp100-249NdLM SEL Splunk-Hadoop Term+STDSup100-249NdUS SEL Splunk-Hadoop Term+SSup10-24NdAN SEL Splunk-Hadoop Term+SSup10-24NdAP HUTF-100-249US-F \$3,046.15 \$2,101.84 \$2,985.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-10-24AN-D \$4,326.92 \$0.00 \$0.00 HUTE-10-24AP-D \$5,192,31 \$3,582.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-10-24EM-D SEL Splunk-Hadoop Term+SSup10-24NdEM \$3,980,77 31% \$2,746,73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-10-24US-D HUTE-250-499AN-I SEL Splunk-Hadoop Term+STDSup10-24NdUS SEL Splunk-Hadoop Term+SSup250-499NdAN \$3,461.54 31% 31% \$2,388.46 \$2,388.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$3,461.54 HUTE-250-499AP-D SEL Splunk-Hadoop Term+SSup250-499NdAF \$4,153,85 31% 31% \$2,866,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HITE-250-400FM-F SEL Splunk-Hadoop Term+SSup250-499NdEM \$3 184 62 \$2 107 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTE-250-499US-D SEL Splunk-Hadoop Term+STDSup250-499NdUS \$2,769.23 31% 31% \$1,910.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 SEL Splunk-Hadoop Term+SSup25-49NdAN HUTE-25-49AN-D \$4,153.85 \$2,866.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 HITE-25-40AP-D SEL Snlink-Hadoon Term+SSiin25-49NdAE \$4 084 62 31% 31% \$3,430,30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTE-25-49EM-D SEL Splunk-Hadoop Term+SSup25-49NdEM \$3,821.54 \$2,636.86 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-25-49US-D SEL Splunk-Hadoop Term+STDSup25-49NdUS 31% 31% \$0.00 \$0.00 \$3,323.08 \$2,292.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTF-500-999AN-F SEL Splunk-Hadoop Term+SSup500-999NdAN \$3 028 85 \$2 089 91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK HUTE-500-999AP-D HUTE-500-999EM-D SEL Splunk-Hadoop Term+SSup500-999NdAP SEL Splunk-Hadoop Term+SSup500-999NdEN \$3,634.62 \$2,786.54 \$2,507.89 \$1,922.71 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HUTF-500-999US-D SEL Splunk-Hadoop Term+STDSup500-999NdUS \$2 423 08 \$1 671 93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SEL Splunk-Hadoop Term+SSup50-99NdAN SEL Splunk-Hadoop Term+SSup50-99NdAP HUTE-50-99AN-D \$3,980,77 \$2 746 73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTE-50-99AP-D HUTE-50-99EM-D \$3,296.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk-Hadoop Term+SSup50-99NdEM \$3,662,31 \$2,526,99 \$0.00 SPLUNK HUTF-50-99US-D SEL Splunk-Hadoop Term+STDSup50-99NdUS \$3,184.62 31% 31% 31% \$2,197.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK HUTG-100-249AN-D HUTG-100-249AP-D SEL Splunk-Hadoop Term +PSup100-249NdAN SEL Splunk-Hadoop Term +PSup100-249NdAP \$0.00 \$5,486,54 \$3,785,71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-100-249EM-D SEL Splunk-Hadoop Term +PSup100-249NdEM \$4,206,92 31% \$2,902,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-100-249US-D HUTG-10-24AN-D SEL Splunk-Hadoop Term+PRMSup100-249NdUS SEL Splunk-Hadoop Term+PSup10-24NdAN \$3,657.69 31% 31% \$2,523.81 \$3,582.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$5,192.31 HUTG-10-24AP-D SEL Splunk-Hadoop Term +PSup10-24NdAP \$6,230,77 31% \$4,299,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-10-24FM-D SEL Snlink-Hadoon Term +PSiin10-24NdEM \$4 776 92 31% 31% \$3,206,07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTG-10-24US-D HUTG-250-499AN-D SEL Splunk-Hadoop Term+PRMSup10-24NdUS SEL Splunk-Hadoop Term+PSup250-499NdAN \$4,153.85 \$2,866.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$4,153.85 31% 31% \$2,866.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-250-499AP-D SEL Splunk-Hadoop Term +PSup250-499NdAF \$4 984 62 \$3,439,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SEL Splunk-Hadoop Term +PSup250-499NdEM SEL Splunk-Hadoop Term+PRMSup250-499NdUS \$3,821.54 \$3,323.08 \$2,636.86 \$2,292.93 HUTG-250-499EM-D 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-250-499US-D

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NVP LEVEL : ASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI HUTG-25-49AN-D SEL Splunk-Hadoop Term +PSup25-49NdAN \$4,983,46 \$3,438,59 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 HUTG-25-40AP-D SEL Snlink-Hadoon Term +PSun25-49NdAP \$5,080,38 31% \$4 126 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk-Hadoop Term +PSup25-49NdEN \$4,584.23 \$3,163.12 SPLUNK 31% 31% HUTG-25-49US-D SEL Splunk-Hadoop Term+PRMSup25-49NdUS \$3,986.54 \$2,750.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HITC.500.000ANLE SEL Splunk-Hadoon Term +PSun500-000NdAN \$3,634,62 31% \$2 507 80 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTG-500-999AP-D SEL Splunk-Hadoop Term +PSup500-999NdAP \$4.361.54 31% \$3,009.4 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-500-999EM-D SEL Splunk-Hadoop Term +PSup500-999NdEM \$3,343.85 31% 31% \$2,307.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-500-999US-D SEL Splunk-Hadoop Term+PRMSup500-999NdUS \$2,907.69 \$2,006.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-50-00AN-D SEL Splunk-Hadoop Term +PSup50-99NdAN \$4,774.62 \$3,294.49 \$3,952.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK HUTG-50-99AP-E SEL Splunk-Hadoop Term +PSup50-99NdAP \$5,728.85 HUTG-50-99EM-D SEL Splunk-Hadoop Term +PSup50-99NdEM \$4,392.69 31% 31% \$3,030.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HUTG-50-99US-D SEL Splunk-Hadoon Term+PRMSup50-99NdUS \$3,819,23 \$2 635 27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK HWC-FLEX-CNT-1Y HWC-FLEXCREDITS SEL Flx Sprt Contact - 1 yr - Required \$15,385.00 31% 31% \$10,615.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL HWX Connect Flx Crdts - 12 Credits \$8,615.00 HORTONWORKS \$5,944.35 HWC-FLEXPLAN-1Y SEL HWX Connect Flex Plan 1Y \$23,077,00 31% 31% 31% \$15,923,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HORTONWORKS HZ7ADAADC100UGF HZ7ADAADC10UGF SEL: HZ7-ADA-ADC100-UG-I \$12,463.00 \$8,599.47 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ADA-ADC10-UG-F \$1,246.30 \$0.00 \$0.00 CARAHSOFT \$859.95 \$0.00 \$0.00 HZ7ADAADN100UGF SEL: HZ7-ADA-ADN100-UG-F \$6,292.00 31% \$4,341,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADAADN10UGF HZ7ADAENC100UGI SEL: HZ7-ADA-ADN10-UG-F SEL: HZ7-ADA-ENC100-UG-I \$629.20 \$34,364.00 \$434.15 \$23,711.16 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADAENC10UGF SEL: HZ7-ADA-ENC10-UG-F \$3,436,40 31% \$2,371,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADAENN100UGF SEL: HZ7-ADA-ENN100-UG-F \$18,755,00 31% 31% \$12,940,95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADAENN10UGF SEL: HZ7-ADA-ENN10-UG-F \$1.875.50 \$1,294.10 \$51,534.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ADC-250-3P-SSS-F CARAHSOFT HZ7ADC2503PSSSI \$74,687.98 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7ADC250PSSSF SEL: HZ7-ADC-250-P-SSS-F \$28,290.90 \$19,520.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 HZ7ADC5003PSSS SEL: H77-ADC-500-3P-SSS-E \$149 375 95 31% 31% \$103,069,41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADC500PSSSF SEL: HZ7-ADC-500-P-SSS-F \$56,581.80 \$39,041.44 CARAHSOFT HZ7ADN1K3PSSSF SEL: HZ7-ADN-1K-3P-SSS-I \$186,945.00 31% 31% \$128,992.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 HZ7ADN1KPSSSE SEL: HZ7-ADN-1K-P-SSS-E \$70.812.50 \$48,860,63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ADN2003PSSSI HZ7ADN200PSSSF SEL: HZ7-ADN-200-3P-SSS-F SEL: HZ7-ADN-200-P-SSS-F \$37,389.00 \$14,162.50 31% 31% \$25,798.41 \$9,772.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 HZ7ADN203PSSSE SEL: HZ7-ADN-20-3P-SSS-E \$3 740 35 \$2 580 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$1,416.80 \$93,473.95 \$977.59 \$64,497.03 HZ7ADN20PSSSI SEL: HZ7-ADN-20-P-SSS-E \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-ADN-500-3P-SSS-HZ7ADN5003PSSSI \$0.00 CARAHSOF HZ7ADN500PSSSF SEL: HZ7-ADN-500-P-SSS-F \$35,406,80 \$24,430,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-AP-ADC100-F SEL: HZ7-AP-ADC10-F \$36,795.00 \$3,679.50 \$25,388.55 \$2,538.86 HZ7-AP-ADC100-F 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7-AP-ADC10-\$0.00 HZ7-AP-ADN100-F SEL: HZ7-AP-ADN100-F \$22,605,00 31% \$15,597,45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7-AP-ADN10-F SEL: HZ7-AP-ADN10-F \$2,260,50 31% \$1,559.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APAENC100UGF HZ7APAENC10UGF SEL: HZ7-APA-ENC100-UG-F SEL: HZ7-APA-ENC10-UG-F \$31,201.50 31% 31% \$21,529.04 \$2,153.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$3,120.70 \$0.00 \$0.00 CARAHSOF1 HZ7APAENN100UGF SEL: HZ7-APA-ENN100-UG-F \$18,697,80 31% \$12,901,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ74PAENIN10LIGE SEL: HZ7-APA-ENN10-LIG-E \$1.868.00 31% \$1,289.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APSENC100UGF SEL: HZ7-APS-ENC100-UG-F \$46,827.00 \$32,310.63 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 HZ7APSENC10UGF SEL: HZ7-APS-ENC10-UG-F \$4,682.70 \$3,231.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 HZ74PSENN100LIGE SEL: HZ7-APS-ENN100-LIG-E \$28,072,00 31% 31% 31% \$10,360,68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APSENN10UGI HZ7APSENN10UGI HZ7-AP-STC100-F SEL: HZ7-APS-ENN100-0G-F SEL: HZ7-AP-STC100-F \$2,807.20 \$2,807.20 \$22,605.00 \$1,936.97 \$15,597.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 HZ7-AP-STC10-F SEL: HZ7-AP-STC10-E \$2 260 50 31% 31% 31% \$1 559 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7APSTCADC100UF HZ7APSTCADC10UGF SEL: HZ7-AP-STC-ADC100-UG-F SEL: HZ7-AP-STC-ADC10-UG-F \$15,609.00 \$1,560.90 \$10 770 2 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$1,077.02 CARAHSOFT \$0.00 \$0.00 HZ7-AP-STN100-F SEL: HZ7-AP-STN100-F \$14,135,00 31% \$9,753,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7-AP-STN10-F HZ7APSTNADN100UF SEL: HZ7-AP-STN10-F SEL: HZ7-AP-STN-ADN100-UG-F \$1,413.50 \$9,317.00 \$975.32 \$6,428.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-AP-STN-ADN10-UG-F 31% 31% HZ7APSTNADN10UGF \$931.70 \$642.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 \$15.028.20 HZ7AVAAPADC100UF SEL: HZ7-AVA-APADC100-UG-F \$21,780.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7AVAAPADC10UGF HZ7AVAAPADN100UF SEL: HZ7-AVA-APADC10-UG-F SEL: HZ7-AVA-APADN100-UG-F \$2,178.00 \$12,463.00 \$1,502.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT 31% 31% \$0.00 \$0.00 \$8,599.47 \$0.00 \$0.00 \$0.00 HZ7AVAAPADN10UGF SEL: HZ7-AVA-APADN10-UG-F \$1,246,30 31% \$859.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7AVSAPADC100UF SEL: HZ7-AVS-APADC100-LIG-E \$29,221.50 31% \$20,162.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-AVS-APADC10-UG-F \$0.00 HZ7AVSAPADC10UGF \$2,922.70 31% 31% \$2,016.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7AVSAPADN100UF SEL: HZ7-AVS-APADN100-UG-I \$17,363.50 \$11,980.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 HZ7AVSAPADN10LIGE SEL: HZ7-AVS-APADN10-LIG-E \$1 736 00 31% 31% \$1 108 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ENAENC100UGF SEL: HZ7-ENA-ENC100-UG-F \$18,755.00 \$12,940.95 \$0.00 \$0.00 CARAHSOFT HZ7ENAENC10UGF SEL: HZ7-ENA-ENC10-UG-F \$1,875.50 31% 31% \$1,294.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 HZ7FNAFNN100UGF SEL: HZ7-ENA-ENN100-LIG-E \$8 107 00 \$5 593 83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ENAENN10UGF HZ7ENC2503PSSSF SEL: HZ7-ENA-ENN10-UG-F SEL: HZ7-ENC-250-3P-SSS-I \$810.70 \$107,538.02 \$559.38 \$74,201.23 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ENC250PSSSE SEL: HZ7-ENC-250-P-SSS-E \$40 734 10 31% 31% 31% 31% \$28 106 53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ENC5003PSSSI SEL: HZ7-ENC-500-3P-SSS-I \$215 078 95 \$148 404 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ENC5009F335 SEL: HZ7-ENC-500-P-SSS-F \$81,469.30 \$56,213.82 \$0.00 \$0.00 HZ7ENN1K3PSSSF SEL: HZ7-ENN-1K-3P-SSS-I \$261,723,00 \$180,588,87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 HZ7ENN1KPSSSF SEL: HZ7-ENN-1K-P-SSS-F \$99,137,50 31% \$68,404,88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ENN2003PSSSF HZ7ENN200PSSSF SEL: HZ7-ENN-200-3P-SSS-F SEL: HZ7-ENN-200-P-SSS-F \$52,309.75 \$19,814.30 31% 31% \$36,093.73 \$13,671.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 HZ7ENN203PSSSF SEL: HZ7-ENN-20-3P-SSS-F \$5,230,10 31% 31% \$3,608,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT H77FNN20PSSSE SEL: H77-ENN-20-P-SSS-E \$1 081 10 \$1,366,96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7ENN5003PSSSI SEL: HZ7-ENN-500-3P-SSS-I \$130,862.95 31% 31% \$90,295.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 HZ7ENN500PSSSF SEL: HZ7-ENN-500-P-SSS-F \$49,569.30 \$34,202.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 \$0.00 HZ7STAADC100LIGE SEL: HZZ-STA-ADC100-LIG-E \$26 136 00 31% 31% \$18 033 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAADC10UG SEL: HZ7-STA-ADC10-UG-F \$2,613.60 \$1,803.38 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAADCA100UGF SEL: HZ7-STA-ADCA100-UG-I 31% 31% \$9,434.37 \$0.00 \$13,673.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 HZ7STAADCA10LIGE SEL: HZ7-STA-ADCA10-LIG-E \$1 367 30 \$943.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$38,659.50 \$3,866.50 \$26,675.06 \$2,667.89 HZ7STAADN200LIGE SEL: HZ7-STA-ADN200-LIG-E \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAADN2000C SEL: HZ7-STA-ADN20-UG-F CARAHSOFT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ7STAADNA200UGF SEL: HZ7-STA-ADNA200-UG-E \$26 075 50 31% 31% \$17 992 10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAADNA20UGI SEL: HZ7-STA-ADNA20-LIG-E \$2,608.10 \$1 799 59 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT HZ7STAENCA100UGF HZ7STAENCA10UGF SEL: HZ7-STA-ENCA100-UG-F 31% 31% \$20,209.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: HZ7-STA-ENCA10-UG-F \$2.928.20 \$2,020,46 CARAHSOF1 HZ7STAFNNA200LIGE SEL: HZ7-STA-ENNA200-UG-F \$11.842.60 31% 31% 31% \$8,171.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: HZ7-STA-ENNA20-UG-F SEL HZ8-A100-AERC-C) HZ7STAENNA20UGI HZ8A100AERCC \$23,770.50 \$0.00 \$34,450.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8A100AERCC-I SEL HZ8-A100-AERC-C \$36,000.25 31% \$24,840,17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8A100AERCC-K SEL HZ8-A100-AERC-C SEL HZ8-A10-AERC-C) \$37,657.06 \$3,445.00 31% 31% \$25,983.37 \$2,377.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE HZ8A10AERCC HZ8A10AERCC-I SEL HZ8-A10-AERC-C) \$3,600,03 31% \$2,484.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE H78A10AFRCC-K SEL H78-A10-AERC-C) \$3,765,71 31% 31% \$2 508 34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8ADAA100UGC SEL HZ8-ADA-ADC100-UG-C) \$11,330.00 \$7,817.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL HZ8-ADA-ADC100-UG-C) HZ8ADAA100UGC-\$11,839.85 31% 31% \$8,169.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ADAA100UGC-F SEL HZ8-ADA-ADC100-UG-C) \$12 373 58 \$8 537 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$1,133.00 \$1,183.99 \$781.77 \$816.95 HZ8ADAAD10UGC SEL HZ8-ADA-ADC10-UG-C 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8ADAAD10UGC-SEL HZ8-ADA-ADC10-UG-C

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NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE

					NVP LEVEL 1		NVP MAINTENANCE	IND WARRANTY UPGRAI							
	sku	DESCRIPTION	Model Sub	EMC LIST	CATEGORY	NASPO VP	NVP LEVEL 1	PROSUPPORT	PROSUPPORT W/MC PREM MNT	PROSUPPORT	BASIC MNT LP	WTY UPG ENH TO	WTY UPG BASIC	RENEWAL	THIRD PARTY PRODUCT PARTNER
BAN	J SKU	DESCRIPTION	sku	PRICE USD	CODE	%	NET PRICE	PLUS MNT LP	LP LP	ENH MNT LP	BASIC MNT LP	PS W/MC PREM LP	TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZ8ADAAD10UGC-K	SEL HZ8-ADA-ADC10-UG-C)		\$1,237.36	К	31%	\$853.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAAN10UGC HZ8ADAAN10UGC-I	SEL HZ8-ADA-ADN10-UG-C) SEL HZ8-ADA-ADN10-UG-C)		\$572.00 \$597.74	K	31% 31%	\$394.68 \$412.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADAAN10UGC-I HZ8ADAAN10UGC-K	SEL HZ8-ADA-ADN10-UG-C)		\$624.81	K	31%	\$412.44 \$431.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	HZ8ADAD100UGC	SEL HZ8-ADA-ADN100-UG-C)		\$5,720.00	K	31%	\$3,946.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAD100UGC-I HZ8ADAD100UGC-K	SEL HZ8-ADA-ADN100-UG-C) SEL HZ8-ADA-ADN100-UG-C)		\$5,977.40 \$6,248.08	K	31% 31%	\$4,124.41 \$4.311.18	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADAE100UGC	SEL HZ8-ADA-ENC100-UG-C)		\$31,240.00	ĸ	31%	\$21,555.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAE100UGC-I HZ8ADAE100UGC-K	SEL HZ8-ADA-ENC100-UG-C)		\$32,645.80	K	31% 31%	\$22,525.60 \$23,551.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADAE100UGC-K HZ8ADAEN10UGC	SEL HZ8-ADA-ENC100-UG-C) SEL HZ8-ADA-ENC10-LIG-C)		\$34,132.70 \$3.124.00	K	31%	\$23,551.56 \$2.155.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAEN10UGC-I	SEL HZ8-ADA-ENC10-UG-C)		\$3,264.58	K	31%	\$2,252.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAEN10UGC-K HZ8ADANN10UGC	SEL HZ8-ADA-ENC10-UG-C) SEL HZ8-ADA-ENN10-UG-C)		\$3,413.27 \$1,705.00	K	31% 31%	\$2,355.16 \$1,176.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADANN10UGC-I	SEL HZ8-ADA-ENN10-UG-C)		\$1,781.73	ĸ	31%	\$1,229.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADANN10UGC-K	SEL HZ8-ADA-ENN10-UG-C)		\$1,865.61	K	31%	\$1,287.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADC100C HZ8ADC100C-I	SEL HZ8-ADC-100-C) SEL HZ8-ADC-100-C)		\$41,150.00 \$43,001.75	K K	31% 31%	\$28,393.50 \$29,671.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADC100C-K	SEL HZ8-ADC-100-C)		\$44,935.64	K	31%	\$31,005.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADC10C HZ8ADC10C-I	SEL HZ8-ADC-10-C) SEL HZ8-ADC-10-C)		\$4,115.00 \$4,300.18	K	31% 31%	\$2,839.35 \$2,967.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADC10C-K	SEL HZ8-ADC-10-C)		\$4,493.56	ĸ	31%	\$3,100.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCE100UGC	SEL HZ8-ADC-ENC-100-UG-C) SEL HZ8-ADC-ENC-100-UG-C)		\$19,853.00 \$20,746.39	K	31% 31%	\$13,698.57 \$14,315.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADCE100UGC-I HZ8ADCE100UGC-K	SEL HZ8-ADC-ENC-100-UG-C) SEL HZ8-ADC-ENC-100-UG-C)		\$20,746.39 \$21,720.81	K K	31% 31%	\$14,315.01 \$14,987.36	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADCEN10UGC	SEL HZ8-ADC-ENC-10-UG-C)		\$1,984.00	K	31%	\$1,368.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCEN10UGC-I HZ8ADCEN10UGC-K	SEL HZ8-ADC-ENC-10-UG-C) SEL HZ8-ADC-ENC-10-UG-C)		\$2,073.28 \$2,164.42	K	31% 31%	\$1,430.56 \$1.493.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADEN100UGC	SEL HZ8-ADA-ENN100-UG-C)		\$17,050.00	ĸ	31%	\$11,764.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADEN100UGC-I	SEL HZ8-ADA-ENN100-UG-C)		\$17,817.25	K	31%	\$12,293.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	HZ8ADEN100UGC-K HZ8ADN100C	SEL HZ8-ADA-ENN100-UG-C) SEL HZ8-ADN-100-C)		\$18,656.14 \$25,750.00	ĸ	31% 31%	\$12,872.74 \$17,767.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADN100C-I	SEL HZ8-ADN-100-C)		\$26,908.75	ĸ	31%	\$18,567.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADN100C-K HZ8ADN10C	SEL HZ8-ADN-100-C) SEL HZ8-ADN-10-C)		\$28,156.60 \$2,575.00	K	31% 31%	\$19,428.05 \$1,776.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADN10C-I	SEL HZ8-ADN-10-C) SEL HZ8-ADN-10-C)		\$2,690.88	K	31%	\$1,776.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADN10C-K	SEL HZ8-ADN-10-C)		\$2,815.66	K	31%	\$1,942.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNA100C HZ8ADNA100C-I	SEL HZ8-ADN-A100-C) SEL HZ8-ADN-A100-C)		\$21,530.00 \$22,498.85	K	31% 31%	\$14,855.70 \$15.524.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADNA100C-K	SEL HZ8-ADN-A100-C)		\$23,482.99	ĸ	31%	\$16,203.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNA10C	SEL HZ8-ADN-A10-C)		\$2,153.00	K	31% 31%	\$1,485.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNA10C-I HZ8ADNA10C-K	SEL HZ8-ADN-A10-C) SEL HZ8-ADN-A10-C)		\$2,249.89 \$2,348.30	K K	31% 31%	\$1,552.42 \$1,620.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADNE100UGC	SEL HZ8-ADN-ENN-100-UG-C)		\$11,352.00	ĸ	31%	\$7,832.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNE100UGC-I HZ8ADNE100UGC-K	SEL HZ8-ADN-ENN-100-UG-C) SEL HZ8-ADN-ENN-100-UG-C)		\$11,862.84 \$12,373.58	K	31% 31%	\$8,185.36 \$8,537.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ADNE1000GC-K HZ8ADNEN10UGC	SEL HZ8-ADN-ENN-100-0G-C) SEL HZ8-ADN-ENN-10-UG-C)		\$12,373.58	K	31%	\$8,537.77 \$783.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	HZ8ADNEN10UGC-I	SEL HZ8-ADN-ENN-10-UG-C)		\$1,186.08	K	31%	\$818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNEN10UGC-K HZ8APADC100C	SEL HZ8-ADN-ENN-10-UG-C) SEL HZ8-AP-ADC100-C)		\$1,237.36 \$33.450.00	K	31% 31%	\$853.78 \$23.080.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APADC100C-I	SEL HZ8-AP-ADC100-C)		\$34,955.25	ĸ	31%	\$24,119.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADC100C-K	SEL HZ8-AP-ADC100-C)		\$36,507.81	K	31%	\$25,190.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	HZ8APADC10C HZ8APADC10C-I	SEL HZ8-AP-ADC10-C) SEL HZ8-AP-ADC10-C)		\$3,345.00 \$3,495.53	K K	31% 31%	\$2,308.05 \$2,411.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APADC10C-K	SEL HZ8-AP-ADC10-C)		\$3,650.78	K	31%	\$2,519.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADN100C HZ8APADN100C-I	SEL HZ8-AP-ADN100-C) SEL HZ8-AP-ADN100-C)		\$20,550.00 \$21,474.75	K	31% 31%	\$14,179.50 \$14,817.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APADN100C-K	SEL HZ8-AP-ADN100-C) SEL HZ8-AP-ADN100-C)		\$22,410.36	K	31%	\$15,463.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADN10C	SEL HZ8-AP-ADN10-C)		\$2,055.00	K	31%	\$1,417.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADN10C-I HZ8APADN10C-K	SEL HZ8-AP-ADN10-C) SEL HZ8-AP-ADN10-C)		\$2,147.48 \$2.241.04	ĸ	31% 31%	\$1,481.76 \$1,546.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APAE100UGC	SEL HZ8-APA-ENC100-UG-C)		\$28,365.00	ĸ	31%	\$19,571.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAE100UGC-I HZ8APAE100UGC-K	SEL HZ8-APA-ENC100-UG-C) SEL HZ8-APA-ENC100-UG-C)		\$29,641.43 \$30.991.42	K	31% 31%	\$20,452.59 \$21,384.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APAEN10UGC	SEL HZ8-APA-ENC10-UG-C)		\$2,837.00	ĸ	31%	\$1,957.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAEN10UGC-I	SEL HZ8-APA-ENC10-UG-C)		\$2,964.67	K	31%	\$2,045.62	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8APAEN10UGC-K HZ8APAN100UGC	SEL HZ8-APA-ENC10-UG-C) SEL HZ8-APA-ENN100-UG-C)		\$3,099.14 \$16,998.00	K	31% 31%	\$2,138.41 \$11.728.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APAN100UGC-I	SEL HZ8-APA-ENN100-UG-C)		\$17,762.91	ĸ	31%	\$12,256.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAN100UGC-K HZ8APANN10UGC	SEL HZ8-APA-ENN100-UG-C) SEL HZ8-APA-ENN10-UG-C)		\$18,579.53 \$1,699.00	K	31% 31%	\$12,819.88 \$1,172.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APANN10UGC-I	SEL HZ8-APA-ENN10-UG-C)		\$1,775.46	ĸ	31%	\$1,225.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APANN10UGC-K HZ8APEN100UGC	SEL HZ8-APA-ENN10-UG-C) SEL HZ8-APS-ENN100-UG-C)		\$1,857.95 \$25.520.00	K	31%	\$1,281.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5 5	HZ8APEN100UGC HZ8APEN100UGC-I	SEL HZ8-APS-ENN100-UG-C) SEL HZ8-APS-ENN100-UG-C)		\$25,520.00 \$26,668.40	K K	31% 31%	\$17,608.80 \$18,401.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APEN100UGC-K	SEL HZ8-APS-ENN100-UG-C)		\$27,850.14	ĸ	31%	\$19,216.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSA100UGC HZ8APSA100UGC-I	SEL HZ8-AP-STN-ADN100-UG-C) SEL HZ8-AP-STN-ADN100-UG-C)		\$8,470.00 \$8.851.15	K	31% 31%	\$5,844.30 \$6,107.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APSA100UGC-K	SEL HZ8-AP-STN-ADN100-UG-C)		\$9,232.30	K	31%	\$6,370.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSAD10UGC	SEL HZ8-AP-STN-ADN10-UG-C)		\$847.00	K	31%	\$584.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSAD10UGC-I HZ8APSAD10UGC-K	SEL HZ8-AP-STN-ADN10-UG-C) SEL HZ8-AP-STN-ADN10-UG-C)		\$885.12 \$923.23	K	31% 31%	\$610.73 \$637.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APSE100UGC	SEL HZ8-APS-ENC100-UG-C)		\$42,570.00	ĸ	31%	\$29,373.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSE100UGC-I	SEL HZ8-APS-ENC100-UG-C)		\$44,485.65	K	31%	\$30,695.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSE100UGC-K HZ8APSEN10UGC	SEL HZ8-APS-ENC100-UG-C) SEL HZ8-APS-ENC10-UG-C)		\$46,467.97 \$4,257.00	K K	31% 31%	\$32,062.90 \$2.937.33	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APSEN10UGC-I	SEL HZ8-APS-ENC10-UG-C)		\$4,448.57	ĸ	31%	\$3,069.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSEN10UGC-K HZ8APSNN10UGC	SEL HZ8-APS-ENC10-UG-C) SEL HZ8-APS-FNN10-UG-C)		\$4,646.80 \$2,552.00	K	31% 31%	\$3,206.29 \$1,760.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APSNN10UGC-I	SEL HZ8-APS-ENN10-UG-C)		\$2,666.84	K	31%	\$1,840.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSNN10UGC-K	SEL HZ8-APS-ENN10-UG-C)		\$2,785.01	K	31%	\$1,921.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTA10UGC HZ8APSTA10UGC-I	SEL HZ8-AP-STC-ADC10-UG-C) SEL HZ8-AP-STC-ADC10-UG-C)		\$1,419.00 \$1,482.86	K	31% 31%	\$979.11 \$1.023.17	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APSTA10UGC-K	SEL HZ8-AP-STC-ADC10-UG-C)		\$1,551.49	ĸ	31%	\$1,070.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTC100C	SEL HZ8-AP-STC100-C)		\$20,550.00	K	31%	\$14,179.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTC100C-I HZ8APSTC100C-K	SEL HZ8-AP-STC100-C) SEL HZ8-AP-STC100-C)		\$21,474.75 \$22.410.36	ĸ	31% 31%	\$14,817.58 \$15.463.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APSTC10C	SEL HZ8-AP-STC10-C)		\$2,055.00	ĸ	31%	\$1,417.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTC10C-I HZ8APSTC10C-K	SEL HZ8-AP-STC10-C) SEL HZ8-AP-STC10-C)		\$2,147.48 \$2,241.04	K	31% 31%	\$1,481.76 \$1,546.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8APSTN100C	SEL HZ8-AP-STN100-C)		\$12,850.00	ĸ	31%	\$8,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTN100C-I	SEL HZ8-AP-STN100-C)		\$13,428.25	K	31%	\$9,265.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

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NVP LEVEL :

IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI HZ8APSTN100C-F SEL HZ8-AP-STN100-C \$14.059.15 \$9,700,81 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 H78APSTN10C SEL H78-AP-STN10-C) \$1 285 00 31% \$886.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL HZ8-AP-STN10-C) \$1,342.83 \$926.55 31% 31% HZ8APSTN10C-F SEL HZ8-AP-STN10-C) \$1,405.91 \$970.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE H78APTA100LIGG SEL H78-AP-STC-ADC100-LIG-C \ \$14 100 00 31% 31% \$9.791.10 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8APTA100UGC-SEL HZ8-AP-STC-ADC100-UG-C \$14.828.55 \$10,231.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8APTA100UGC-K SEL HZ8-AP-STC-ADC100-UG-C) \$15,514.86 31% 31% \$10,705.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAA100UGC SEL HZ8-AVA-APADC100-UG-C) \$19,800.00 \$13,662.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAA100UGC-SEL H78-AVA-APADC100-UG-C \$20,691.00 \$21,644.19 \$14,276.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8AVAA100UGC-I SEL HZ8-AVA-APADC100-UG-C \$14,934.49 HZ8AVAAP10UGC SEL HZ8-AVA-APADC10-UG-C) \$1,980.00 31% 31% \$1,366.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAAP10UGC-SEL HZ8-AVA-APADC10-LIG-C \$2,069.10 \$1,427.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAAP10UGC-HZ8AVAE100UGC SEL HZ8-AVA-APADC10-UG-C SEL HZ8-AVA-ENC100-UG-C) \$2,164.42 31% 31% \$1,493.45 \$33,244.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$48,180.00 VMWARE HZ8AVAF100UGC-I SEL HZ8-AVA-ENC100-LIG-C) \$50,348,10 31% 31% 31% \$34,740,19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAE100UGC-R HZ8AVAEN10UGC SEL HZ8-AVA-ENC100-UG-C) \$52,597.30 \$36,292.14 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-AVA-ENC10-UG-C) \$4,818.00 \$3,324.42 \$0.00 VMWARE \$0.00 \$0.00 HZ8AVAEN10UGC-SEL HZ8-AVA-ENC10-UG-C \$5,034,81 31% \$3,474.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAEN10UGC-K HZ8AVANN10UGC SEL HZ8-AVA-ENC10-UG-C SEL HZ8-AVA-ENN10-UG-C \$5,259.73 \$2,838.00 \$3,629.21 \$1,958.22 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVANN10UGC-SEL HZ8-AVA-ENN10-UG-C \$2,965,71 31% \$2,046,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVANN10UGC-K SEL HZ8-AVA-ENN10-UG-C \$3,099,14 31% 31% \$2,138,41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAP1001GC SEL HZ8-AVA-APADN100-LIG-C \$11,330.00 \$7.817.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE HZ8AVAP100UGC-I SEL HZ8-AVA-APADN100-UG-C) \$11,839.85 VMWARE 31% 31% \$8,169.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8AVAP100UGC-K SEL HZ8-AVA-APADN100-UG-C) \$12,373.58 \$8,537.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVAPA10LIGC SEL H78-AVA-APADN10-LIG-C \$1,133.00 \$1,183.99 31% 31% \$781.77 \$816.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HZ8AVAPA10UGC-SEL HZ8-AVA-APADN10-UG-C HZ8AVAPA10UGC-K SEL HZ8-AVA-APADN10-UG-C) \$1,237.36 31% 31% \$853.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVEE100UGC SEL HZ8-AVE-ENC100-LIG-C) \$44 770 00 \$30,891,30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVEE100UGC-I HZ8AVEE100UGC-K SEL HZ8-AVE-ENC100-UG-C) SEL HZ8-AVE-ENC100-UG-C) \$46,784.65 31% 31% \$32,281.41 \$33,754.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$48,919.71 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 HZ8AVEEN10UGC SEL HZ8-AVE-ENC10-LIG-C) \$4,477.00 \$4,678.47 \$4,891.97 \$3,089,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVEEN10UGC-SEL HZ8-AVE-ENC10-UG-C \$3,228.14 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVEEN10UGC-K SEL HZ8-AVE-ENC10-UG-C \$3,375.46 \$0.00 VMWARE HZ8AVEN100UGC SEL HZ8-AVE-ENN100-UG-C \$26,070,00 \$17.988.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVEN100UGC-I HZ8AVEN100UGC-I SEL HZ8-AVE-ENN100-UG-C) SEL HZ8-AVE-ENN100-UG-C) \$27 243 15 31% 31% \$18 797 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$28,463.07 \$19,639.52 HZ8AVENN10UGC SEL HZ8-AVE-ENN10-UG-C \$2,607,00 31% \$1,798.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8AVENN10UGC-I SEL HZ8-AVE-ENN10-UG-C \$2,724,32 31% \$1,879,78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVENN10UGC-H HZ8AVSA100UGC SEL HZ8-AVE-ENN10-UG-C) SEL HZ8-AVS-APADC100-UG-C) \$2,846.31 \$26,565.00 31% 31% \$1,963.95 \$18,329.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VMWARE HZ8AVSA100UGC-I SEL HZ8-AVS-APADC100-UG-C) \$27,760,43 31% 31% \$19,154,70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSA100UGC-R SEL HZ8-AVS-APADC100-UG-C) \$28,000.30 \$20,000,58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE HZ8AVSAA10UGC SEL HZ8-AVS-APADN10-UG-C) \$1,089.51 \$0.00 \$0.00 \$0.00 VMWARE \$1,579.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 HZ8AVSAA10UGC-I SEL HZ8-AVS-APADN10-UG-C) \$1,650.06 \$1,138.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSAA10LIGC-P SEL H78-AVS-APADN10-LIG-C \$1 727 70 31% 31% 31% \$1 102 11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HZ8AVSAP10UGC HZ8AVSAP10UGC-SEL HZ8-AVS-APADIX 10-UG-C) SEL HZ8-AVS-APADC 10-UG-C) \$2,657.00 \$2,776.57 \$1,833.33 \$1,915.83 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8AVSAP10UGC-K SEL HZ8-AVS-APADC10-UG-C1 \$2 899 94 31% 31% 31% \$2,000.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSE100UGC HZ8AVSE100UGC-I SEL HZ8-AVS-ENC100-UG-C) SEL HZ8-AVS-ENC100-UG-C) \$54,945,00 \$37,912.05 \$39,618.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$57,417.53 VMWARE \$0.00 \$0.00 HZ8AVSE100UGC-K SEL HZ8-AVS-ENC100-UG-C) \$60,029,11 31% \$41,420.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSEN10UGC HZ8AVSEN10UGC-SEL HZ8-AVS-ENC10-UG-C) SEL HZ8-AVS-ENC10-UG-C) \$5,495.00 \$5,742.28 \$3,791.55 \$3,962.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSEN10UGC-K 31% 31% SEL HZ8-AVS-ENC10-UG-C \$6.002.91 \$4,142.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSN100UGC SEL HZ8-AVS-ENN100-UG-C \$32.835.00 \$22,656,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSN100UGC-I HZ8AVSN100UGC-K SEL HZ8-AVS-ENN100-UG-C) SEL HZ8-AVS-ENN100-UG-C) \$34,312.58 \$35,894.88 \$23,675.68 \$24,767.47 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 HZ8AVSNN10UGC SEL HZ8-AVS-ENN10-UG-C \$3,284,00 31% \$2,265,96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSNN10LIGC-SEL HZ8-AVS-ENN10-LIG-C \$3,431.78 31% \$2,367.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL HZ8-AVS-ENN10-UG-C) \$2,476.75 \$0.00 \$0.00 HZ8AVSNN10UGC-K \$3,589.49 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSP100UGC SEL HZ8-AVS-APADN100-UG-C \$15,785.00 \$10,891.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8AVSP100LIGC-I SEL HZ8-AVS-APADN100-LIG-C \$16,495.33 31% 31% \$11 381 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HZ8AVSP100UGC-R SEL HZ8-AVS-APADN100-UG-C) \$17,277.05 \$11,921.16 \$0.00 \$0.00 VMWARE HZ8E100AERCC SEL HZ8-E100-AERC-C) \$53,450.00 31% 31% \$36,880.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8F100AFRCC-I SEL HZ8-E100-AFRC-C \$55 855 25 \$38 540 12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8E100AERCC-K HZ8E100AERUGC SEL HZ8-E100-AERC-C) SEL HZ8-E100-AERC-UG-C) \$58,343.55 \$20,900.00 \$40,257.05 \$14,421.00 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8F100AFRUGC-I SEL HZ8-E100-AERC-LIG-C \$21 840 50 31% 31% 31% 31% \$15,069,95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8E100AERUGC-H SEL HZ8-E100-AERC-UG-C \$22 793 44 \$15,727.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-E10-AERC-C) \$3,688.05 \$0.00 \$0.00 HZ8E10AERCC-I SEL HZ8-E10-AERC-C) \$5.585.53 \$3.854.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8E10AERCC-K SEL HZ8-E10-AERC-C) \$5.834.35 31% \$4.025.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8E10AERCUGC HZ8E10AERCUGC-SEL HZ8-E10-AERC-UG-C) SEL HZ8-E10-AERC-UG-C) \$2,090.00 \$2,184.05 31% 31% \$1,442.10 \$1,506.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE HZ8E10AERCUGC-K SEL HZ8-E10-AERC-UG-C \$2,279,34 31% 31% \$1,572,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8EADS100LIGC SEL H78-EAD-STD100-LIG-C \$18 029 00 \$12,440.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8EADS100UGC-SEL HZ8-EAD-STD100-UG-C) \$18,840.31 31% 31% \$12,999.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8EADS100UGC-K SEL HZ8-EAD-STD100-UG-C) \$19,728.78 \$13,612.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$1,803.00 \$1,884.14 \$0.00 HZ8EADST10LIGC SEL H78-EAD-STD10-LIG-C 31% 31% \$1.244.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8EADST10UGC-I SEL HZ8-EAD-STD10-UG-C \$1,300.06 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8EADST10UGC-K SEL HZ8-EAD-STD10-UG-C 31% 31% \$0.00 \$0.00 \$1,972.88 \$1,361.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENAF100UGC SEL HZ8-ENA-ENC100-LIG-C \$17,050,00 \$11 764 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENAE100UGC-I HZ8ENAE100UGC-I \$17,817.25 \$18,656.14 \$12,293.90 \$12,872.74 SEL H78-ENA-ENC100-LIG-C \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ENAEN10LIGC SEL HZ8-ENA-ENC10-LIG-C 1 \$1 705 00 \$1 176 45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENAEN10UGC-SEL HZ8-ENA-ENC10-LIG-C \$1 781 73 \$1 229 39 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-ENA-ENC10-UG-C \$1,287.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8ENANN10UGC SEL HZ8-ENA-ENN10-UG-C \$737.00 \$508.53 VMWARE HZ8ENANN10UGC-SEL HZ8-ENA-ENN10-UG-C \$770 17 31% 31% 31% \$531.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENANN10UGC-K SEL HZ8-ENA-ENN10-UG-C \$808.31 VMWARE \$59,250.00 HZ8ENC100C SEL HZ8-ENC-100-C) \$40.882.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENC100C-I SEL HZ8-ENC-100-C) \$61.916.25 31% \$42,722,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENC100C-K HZ8ENC10C SEL HZ8-ENC-100-C SEL HZ8-ENC-10-C) \$64,702.73 31% 31% \$44,644.88 \$4,088.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$5,925.00 HZ8ENC10C-I SEL HZ8-ENC-10-C \$6,191,63 31% \$4,272,22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE H78ENC10C-K SEL H78-ENC-10-C) \$6,470.27 31% 31% \$4.464.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8ENEN100UGC HZ8ENEN100UGC-I SEL HZ8-ENA-ENN100-UG-C) SEL HZ8-ENA-ENN100-UG-C) \$5,085.30 \$5,314.14 \$7,370.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$7,701.65 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8ENEN100LIGC-K SEL HZ8-ENA-ENN100-UG-C) \$8 083 05 \$5 577 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$24,874.50 \$25,993.85 HZ8ENN100C SEL HZ8-ENN-100-C \$36,050.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE

					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAD	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE		PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZ8ENN100C-K	SEL HZ8-ENN-100-C)		\$39,342.63	K	31% 31%	\$27,146.41	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8ENN10C HZ8ENN10C-I	SEL HZ8-ENN-10-C) SEL HZ8-ENN-10-C)		\$3,605.00 \$3,767.23	K	31%	\$2,487.45 \$2,599.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ENN10C-K	SEL HZ8-ENN-10-C)		\$3,934.26	K	31%	\$2,714.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5	HZ8ENNA100C HZ8ENNA100C-I	SEL HZ8-ENN-A100-C) SEL HZ8-ENN-A100-C)		\$33,405.00 \$34,908.23	K K	31% 31%	\$23,049.45 \$24.086.68	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ENNA100C-K	SEL HZ8-ENN-A100-C)		\$36,507.81	ĸ	31%	\$25,190.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA100UGC HZ8ENNA100UGC-I	SEL HZ8-ENN-A100-UG-C) SEL HZ8-ENN-A100-UG-C)		\$13,063.00 \$13,650.84	K	31% 31%	\$9,013.47 \$9,419.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ENNA100UGC-K	SEL HZ8-ENN-A100-UG-C)		\$14,289.00	K	31%	\$9,859.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA10C	SEL HZ8-ENN-A10-C)		\$3,340.50	K	31%	\$2,304.95	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8ENNA10C-I HZ8ENNA10C-K	SEL HZ8-ENN-A10-C) SEL HZ8-ENN-A10-C)		\$3,490.82 \$3,650.78	K	31% 31%	\$2,408.67 \$2,519.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ENNA10UGC	SEL HZ8-ENN-A10-UG-C)		\$1,306.00	K	31%	\$901.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA10UGC-I HZ8ENNA10UGC-K	SEL HZ8-ENN-A10-UG-C) SEL HZ8-ENN-A10-UG-C)		\$1,364.77 \$1,428.90	K	31% 31%	\$941.69 \$985.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ENNE100UGC	SEL HZ8-ENN-ENC-100-UG-C)		\$25,493.00	ĸ	31%	\$17,590.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNE100UGC-I HZ8ENNE100UGC-K	SEL HZ8-ENN-ENC-100-UG-C) SEL HZ8-ENN-ENC-100-UG-C)		\$26,640.19 \$27.850.14	K	31% 31%	\$18,381.73 \$19,216.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ENNEN10UGC	SEL HZ8-ENN-ENC-10-UG-C)		\$2,549.00	K	31%	\$1,758.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNEN10UGC-I	SEL HZ8-ENN-ENC-10-UG-C)		\$2,663.71	K	31%	\$1,837.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	HZ8ENNEN10UGC-K HZ8ENS100UGC1	SEL HZ8-ENN-ENC-10-UG-C) SEL HZ8-ENTA-STDA100-UG-C1)		\$2,785.01 \$10.300.00	K K	31% 31%	\$1,921.66 \$7,107.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ENS100UGC1-I	SEL HZ8-ENTA-STDA100-UG-C1)		\$10,763.50	K	31%	\$7,426.82	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8ENS100UGC1-K HZ8ENST10UGC1	SEL HZ8-ENTA-STDA100-UG-C1) SEL HZ8-ENTA-STDA10-UG-C1)		\$11,224.33 \$1,029.00	K	31% 31%	\$7,744.79 \$710.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8ENST10UGC1-I	SEL HZ8-ENTA-STDA10-UG-C1)		\$1,075.31	ĸ	31%	\$741.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENST10UGC1-K HZ8LXC100C	SEL HZ8-ENTA-STDA10-UG-C1) SEL HZ8-LXC-100-C)		\$1,122.43 \$15,450.00	K	31% 31%	\$774.48 \$10,660.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8LXC100C-I	SEL HZ8-LXC-100-C)		\$15,450.00	K	31%	\$10,000.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXC100C-K	SEL HZ8-LXC-100-C)		\$16,893.96	K	31%	\$11,656.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5	HZ8LXC10C HZ8LXC10C-I	SEL HZ8-LXC-10-C) SEL HZ8-LXC-10-C)		\$1,545.00 \$1.614.53	K K	31% 31%	\$1,066.05 \$1,114.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8LXC10C-K	SEL HZ8-LXC-10-C)		\$1,689.40	K	31%	\$1,165.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXCE100UGC HZ8LXCE100UGC-I	SEL HZ8-LXC-ENC-100-UG-C) SEL HZ8-LXC-ENC-100-UG-C)		\$48,180.00 \$50.348.10	K	31% 31%	\$33,244.20 \$34,740.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8LXCE100UGC-K	SEL HZ8-LXC-ENC-100-UG-C)		\$52,597.30	K	31%	\$36,292.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXCEN10UGC HZ8LXCEN10UGC-I	SEL HZ8-LXC-ENC-10-UG-C) SEL HZ8-LXC-ENC-10-UG-C)		\$4,818.00 \$5,034.81	K	31%	\$3,324.42 \$3,474.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8LXCEN10UGC-I HZ8LXCEN10UGC-K	SEL HZ8-LXC-ENC-10-UG-C) SEL HZ8-LXC-ENC-10-UG-C)		\$5,034.81 \$5,259.73	K	31% 31%	\$3,474.02	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8MADN100UGC	SEL HZ8-MGP-ADN-100-UG-C)		\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5 5	HZ8MADN100UGC-I HZ8MADN100UGC-K	SEL HZ8-MGP-ADN-100-UG-C) SEL HZ8-MGP-ADN-100-UG-C)		\$11,839.85 \$12,373.58	K K	31% 31%	\$8,169.50 \$8.537.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8MGADN10UGC	SEL HZ8-MGP-ADN-10-UG-C)		\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGADN10UGC-I HZ8MGADN10UGC-K	SEL HZ8-MGP-ADN-10-UG-C) SEL HZ8-MGP-ADN-10-UG-C)		\$1,183.99 \$1,237.36	K	31% 31%	\$816.95 \$853.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8MGPA100UGC	SEL HZ8-MGP-ADC-100-UG-C)		\$28,270.00	K	31%	\$19,506.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPA100UGC-I	SEL HZ8-MGP-ADC-100-UG-C)		\$29,542.15	K	31% 31%	\$20,384.08	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8MGPA100UGC-K HZ8MGPAD10UGC	SEL HZ8-MGP-ADC-100-UG-C) SEL HZ8-MGP-ADC-10-UG-C)		\$30,838.19 \$2,827.00	K	31%	\$21,278.35 \$1,950.63	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8MGPAD10UGC-I	SEL HZ8-MGP-ADC-10-UG-C)		\$2,954.22	K	31%	\$2,038.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPAD10UGC-K HZ8MRAD100UGC	SEL HZ8-MGP-ADC-10-UG-C) SEL HZ8-MGG-ADN-100-UG-C)		\$3,083.82 \$11,330.00	K	31% 31%	\$2,127.84 \$7.817.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8MRAD100UGC-I	SEL HZ8-MRG-ADN-100-UG-C)		\$11,839.85	K	31%	\$8,169.50	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8MRAD100UGC-K HZ8MRADN10UGC	SEL HZ8-MRG-ADN-100-UG-C) SEL HZ8-MRG-ADN-10-UG-C)		\$12,373.58 \$1,133.00	K	31% 31%	\$8,537.77 \$781.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8MRADN10UGC-I	SEL HZ8-MRG-ADN-10-UG-C)		\$1,183.99	ĸ	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRADN10UGC-K HZ8MRGA100UGC	SEL HZ8-MRG-ADN-10-UG-C) SEL HZ8-MRG-ADC-100-UG-C)		\$1,237.36 \$28,270.00	K	31% 31%	\$853.78 \$19,506.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8MRGA100UGC-I	SEL HZ8-MRG-ADC-100-UG-C) SEL HZ8-MRG-ADC-100-UG-C)		\$29,542.15	K	31%	\$19,506.30 \$20,384.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGA100UGC-K	SEL HZ8-MRG-ADC-100-UG-C)		\$30,838.19	K	31% 31%	\$21,278.35	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8MRGAD10UGC HZ8MRGAD10UGC-I	SEL HZ8-MRG-ADC-10-UG-C) SEL HZ8-MRG-ADC-10-UG-C)		\$2,827.00 \$2,954.22	K	31%	\$1,950.63 \$2,038.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8MRGAD10UGC-K	SEL HZ8-MRG-ADC-10-UG-C)		\$3,083.82	K	31%	\$2,127.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAA100UGC HZ8STAA100UGC-I	SEL HZ8-STA-ADCA100-UG-C) SEL HZ8-STA-ADCA100-UG-C)		\$16,390.00 \$17,127,55	K	31% 31%	\$11,309.10 \$11,818.01	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STAA100UGC-K	SEL HZ8-STA-ADCA100-UG-C)		\$17,889.98	ĸ	31%	\$12,344.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAAA10UGC HZ8STAAA10UGC-I	SEL HZ8-STA-ADCA10-UG-C) SEL HZ8-STA-ADCA10-UG-C)		\$1,639.00 \$1,712.76	K	31% 31%	\$1,130.91 \$1,181.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STAAA10UGC-I	SEL HZ8-STA-ADCA10-UG-C)		\$1,712.76	K	31%	\$1,234.41	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8STAAD10UGC HZ8STAAD10UGC-I	SEL HZ8-STA-ADC10-UG-C) SEL HZ8-STA-ADC10-UG-C)		\$2,376.00 \$2,482.92	K	31% 31%	\$1,639.44 \$1,713.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STAAD10UGC-K	SEL HZ8-STA-ADC10-UG-C)		\$2,593.47	K	31%	\$1,789.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	HZ8STAD100UGC HZ8STAD100UGC-I	SEL HZ8-ST-ADC-100-UG-C) SEL HZ8-ST-ADC-100-UG-C)		\$16,940.00 \$17,702.30	K	31% 31%	\$11,688.60 \$12,214.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STAD100UGC-I HZ8STAD100UGC-K	SEL HZ8-ST-ADC-100-UG-C) SEL HZ8-ST-ADC-100-UG-C)		\$17,702.30 \$18,502.91	K	31%	\$12,214.59 \$12,767.01	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8STADC10UGC	SEL HZ8-ST-ADC-10-UG-C)		\$1,694.00	K	31%	\$1,168.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STADC10UGC-I HZ8STADC10UGC-K	SEL HZ8-ST-ADC-10-UG-C) SEL HZ8-ST-ADC-10-UG-C)		\$1,770.23 \$1.850.29	K	31% 31%	\$1,221.46 \$1,276.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STAE100UGC	SEL HZ8-STA-ENCA100-UG-C)		\$37,290.00	K	31%	\$25,730.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAE100UGC-I HZ8STAE100UGC-K	SEL HZ8-STA-ENCA100-UG-C) SEL HZ8-STA-ENCA100-UG-C)		\$38,968.05 \$40,721.73	K	31% 31%	\$26,887.95 \$28,097.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STAEN10UGC-K	SEL HZ8-STA-ENCA10-UG-C)		\$3,729.00	K	31%	\$2,573.01	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8STAEN10UGC-I HZ8STAEN10UGC-K	SEL HZ8-STA-ENCA10-UG-C) SEL HZ8-STA-ENCA10-UG-C)		\$3,896.81 \$4.072.17	K	31% 31%	\$2,688.80 \$2.809.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STD100C	SEL HZ8-STD-100-C)		\$25,750.00	K	31%	\$17,767.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD100C-I	SEL HZ8-STD-100-C)		\$26,908.75	K	31%	\$18,567.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5	HZ8STD100C-K HZ8STD100UGC	SEL HZ8-STD-100-C) SEL HZ8-STA-ADC100-UG-C)		\$28,156.60 \$23,760.00	K K	31% 31%	\$19,428.05 \$16,394.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STD100UGC-I	SEL H78-STA-ADC100-LIG-C)		\$24,829.20	ĸ	31%	\$17,132.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD100UGC-K HZ8STD10C	SEL HZ8-STA-ADC100-UG-C) SEL HZ8-STD-10-C)		\$25,934.72 \$2,575.00	K	31% 31%	\$17,894.96 \$1,776.75	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STD10C-I	SEL HZ8-STD-10-C)		\$2,690.88	ĸ	31%	\$1,856.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD10C-K HZ8STDA100C	SEL HZ8-STD-10-C) SEL HZ8-STD-A100-C)		\$2,815.66 \$19,550.00	K	31% 31%	\$1,942.81 \$13,489.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STDA100C-I	SEL HZ8-STD-A100-C)		\$19,550.00	K	31%	\$13,489.50 \$14,096.53	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	HZ8STDA100C-K	SEL HZ8-STD-A100-C)		\$21,337.73	K	31%	\$14,723.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STDA10C HZ8STDA10C-I	SEL HZ8-STD-A10-C) SEL HZ8-STD-A10-C)		\$1,955.00 \$2,042.98	K K	31% 31%	\$1,348.95 \$1,409.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	HZ8STDA10C-K	SEL HZ8-STD-A10-C)		\$2,133.77	ĸ	31%	\$1,472.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STDAS10UGC HZ8STDAS10UGC-I	SEL HZ8-STDA-STD10-UG-C) SEL HZ8-STDA-STD10-UG-C)		\$723.00 \$755.54	K	31% 31%	\$498.87 \$521.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
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NVP LEVEL :

IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI HZ8STDAS10UGC-K SEL HZ8-STDA-STD10-UG-C) \$792.98 \$547.16 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 H78STDS100LIGC SEL H78-STD4-STD100-LIG-C \$7,233,00 31% \$4 000 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL HZ8-STDA-STD100-UG-C HZ8STDS100UGC-\$7,558.49 \$5,215.36 31% 31% HZ8STDS100UGC-F SEL HZ8-STDA-STD100-UG-C \$7,929.82 \$5,471.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE H78STEN100LIGC SEL H78-ST-ENC-100-LIG-C \$36,842,00 31% 31% \$25,420.08 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8STEN100UGC-SEL HZ8-ST-ENC-100-UG-C \$38,499.89 \$26,564.92 \$27,780.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL HZ8-ST-ENC-100-UG-C HZ8STEN100UGC-F \$40,262.03 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STENC10UGC SEL HZ8-ST-ENC-10-UG-C) \$3,684.00 \$2,541.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8STENC10LIGC-SEL H78-ST-ENC-10-LIG-C \$3,849.78 \$2,656.35 \$2,778.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE HZ8STENC10UGC-SEL HZ8-ST-ENC-10-UG-C HZ8TACS100UGC SEL HZ8-TAC-STA100-UG-C \$17,595.00 31% 31% \$12,140.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8TAGS100UGC-I SEL HZ8-TAC-STA100-UG-C \$18 386 78 \$12 686 88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8TACS100UGC-I HZ8TCLS10UGC1 \$13,242.80 \$1,206.81 SEL HZ8-TAC-STA100-UG-C \$19,192.46 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL HZ8-TCL-STA10-UG-C1) VMWARE \$1,749.00 HZ8TCI S10UGC1-I SEL HZ8-TCL-STA10-UG-C1 \$1 827 71 31% 31% 31% \$1 261 12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8TCLS10UGC1-K HZ8THIS100UGC \$1,318.99 \$14,217.45 SEL HZ8-TCL-STA10-UG-C1) \$1,911.58 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-THIN-ST100-UG-C) \$20,605.00 VMWARE \$0.00 \$0.00 HZ8THIS100UGC-I SEL HZ8-THIN-ST100-UG-C \$21.532.23 31% \$14.857.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8THIS100UGC-K HZ8TPROS10UGC SEL HZ8-THIN-ST100-UG-C SEL HZ8-TPRO-ST10-UG-C \$22,486.98 \$2,163.00 \$15,516.02 \$1,492.47 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8TPROS10UGC-SEL HZ8-TPRO-ST10-UG-C \$2,260,34 31% \$1,559.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8TPROS10UGC-K SEL HZ8-TPRO-ST10-UG-C \$2,363,62 31% 31% \$1,630.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8UEME100UGC SEL HZ8-UEM-ENC-100-UG-C \$54,100.00 \$37,329.00 \$39,008.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE HZ8UEME100UGC-I SEL HZ8-UEM-ENC-100-UG-C \$56,534.50 VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HZ8UEME100UGC-K SEL HZ8-UEM-ENC-100-UG-C) \$59,109.71 \$40,785.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8LIEMEN10LIGC SEL H78-LIEM-ENC-10-LIG-C \$5,410.00 31% 31% \$3.732.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HZ8UEMEN10UGC-SEL HZ8-UEM-ENC-10-UG-C \$3,900.8 HZ8UEMEN10UGC-K SEL HZ8-UEM-ENC-10-UG-C) \$5,910.97 31% 31% \$4,078.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8UEMN100UGC SEL HZ8-LIEM-ENN-100-LIG-C \$32,960,00 \$22 742 40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8UEMN100UGC-I HZ8UEMN100UGC-K SEL HZ8-UEM-ENN-100-UG-C) SEL HZ8-UEM-ENN-100-UG-C) \$34,443.20 \$35,971.50 31% 31% \$23,765.81 \$24,820.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 HZ8UEMNN10UGC SEL HZ8-LIEM-ENN-10-LIG-C) \$3 296 00 \$2 274 24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8UEMNN10UGC-I SEL HZ8-UEM-ENN-10-UG-C) \$3,444.32 \$2 376 5 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-UEM-ENN-10-UG-C) HZ8UEMNN10UGC-K \$3,597.15 \$2,482.03 \$0.00 VMWARE HZ8VADA100UGC SEL HZ8-VAD-ADC-100-UG-C \$23,760.00 \$16,394,40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL HZ8-VAD-ADC-100-UG-C SEL HZ8-VAD-ADC-100-UG-C \$17,132.15 \$17,894.96 HZ8VADA100UGC-I \$24 829 20 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VADA100UGC-F \$25,934.72 HZ8VADAD10UGC SEL HZ8-VAD-ADC-10-UG-C) \$2,376,00 31% \$1,639,44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 HZ8VADAD10UGC-I SEL HZ8-VAD-ADC-10-UG-C) \$2,482,92 31% \$1,713,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VADAD10UGC-K SEL HZ8-VAD-ADC-10-UG-C) SEL HZ8-VAD-ENC-100-UG-C) \$2,593.47 \$43,670.00 31% 31% \$1,789.49 \$30,132.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VADE100UGC \$0.00 VMWARE HZ8VADE100UGC-I SEL HZ8-VAD-ENC-100-UG-C \$45,635,15 31% 31% \$31,488,25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VADE100UGC-K SEL HZ8-VAD-ENC-100-UG-C \$47,603.10 \$32,908.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE HZ8VADEN10UGC SEL HZ8-VAD-ENC-10-UG-C) \$4,367.00 31% \$3,013.23 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 HZ8VADEN10UGC-I SEL HZ8-VAD-ENC-10-UG-C) \$4,563.52 \$3,148.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VADEN10UGC-K SEL H78-VAD-ENC-10-LIG-C) \$4.760.38 31% 31% 31% \$3,200.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HZ8VENS100UGC HZ8VENS100UGC-SEL HZ8-VENT-ST100-UG-C) SEL HZ8-VENT-ST100-UG-C) \$10,300.00 \$10,763.50 \$7,107.00 \$7,426.82 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 HZ8VENS100UGC-K SEL HZ8-VENT-ST100-LIG-C) \$11 224 33 \$7 744 79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8VENTS10UGC HZ8VENTS10UGC-SEL HZ8-VENT-ST10-UG-C) SEL HZ8-VENT-ST10-UG-C) \$1,030.00 \$1,076.35 \$710.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 HZ8VENTS10UGC-K SEL HZ8-VENT-ST10-UG-C \$1,122,43 \$774.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8WADN100UGC HZ8WADN100UGC-SEL HZ8-WSP-ADN-100-UG-C) SEL HZ8-WSP-ADN-100-UG-C) 31% 31% 31% 31% 31% \$7,819.77 \$8,171.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$11,333,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8WADN100UGC-K SEL HZ8-WSP-ADN-100-UG-C \$12.373.58 \$8,537,77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8WSADN10UGC SEL HZ8-WSP-ADN-10-UG-C \$1,133,00 \$781.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZ8WSADN10UGC-I HZ8WSADN10UGC-K SEL HZ8-WSP-ADN-10-UG-C) SEL HZ8-WSP-ADN-10-UG-C) \$1,183.99 \$1,237.36 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$853.78 \$0.00 \$0.00 \$0.00 \$0.00 HZVAE100UGC SEL HZ-VAD-ENTC-100-UG-C \$34,000.00 31% 31% \$23,460.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZVAE100UGC-I SEL HZ-VAD-ENTC-100-UG-C \$37,000.00 \$25,906.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE HZVAE100UGC-K SEL HZ-VAD-ENTC-100-UG-C) 31% \$24,730.29 \$0.00 \$0.00 \$35,841.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZVAE10UGC SEL HZ-VAD-ENTC-10-UG-C) \$3,400.00 \$2,346.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZVAE10LIGC-I SEL HZ-VAD-ENTC-10-LIG-C) \$3,740,00 31% 31% \$2.580.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE HZVAE10UGC-K SEL HZ-VAD-ENTC-10-UG-C) \$3,584.00 \$2,472.96 \$0.00 \$0.00 VMMA ARE HZVUADVC10UGC SEL HZ-VU-ADVC-10-UG-C \$1,650.00 31% 31% \$1,138.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZVUADVC10UGC-I SEL HZ-VU-ADVC-10-UG-C \$1.815.00 \$1 252 35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE HZVUADVC10UGC-K IA-PER-T0 SEL HZ-VU-ADVC-10-UG-C | SEL InfoArchive 1-5TB \$1,419.27 \$76,730.77 \$979.30 \$52,944.23 VMWARE OPENTEXT 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IA-PFR-T1 SEL InfoArchive 6-20TB \$46 038 46 31% 31% 31% 31% \$31 766 54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT IA-PER-T SEL InfoArchive 51-50TB SEL InfoArchive 51-100TB \$28 773 85 \$19,853.96 \$11,648.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT OPENTEXT \$16,881.54 \$0.00 \$0.00 IA-PER-T4 SEL InfoArchive 101-300TB \$11.050.77 \$7.625.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT \$0.00 IA-PER-T5 SEL InfoArchive 301-1000TB \$6,153,85 31% \$4,246,16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT IA-PER-TO SEL InfoArchive 1001+2000 TB SEL InfoArchive 2001+5000 TB \$4,615.00 \$4,038.00 31% 31% \$3,184.35 \$2,786.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT OPENTEXT IA-PER-T8 SEL InfoArchive 5001+TB \$3,654,00 31% 31% \$2.521.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT LFI FY SEL Boomi INTEGRATION ELEX \$2.083.25 \$1,437,44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **BOOMI** IGL-CA-009 SEL Eyeglass Isilon Probe-Basic \$1,795.00 31% 31% \$1,238.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$0.00 IGLS-AC-LIC SEL Superna Anycopy Cluster License \$5,127.69 \$3,538.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA SEL IGLS Data Protect 2 CLSTR Bundle 3y SEL IGLS Data Protect 2 CLSTR Bundle 5y \$0.00 IGLS_CR_3VR \$47,066,15 31% 31% \$32,475,64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-CB-5YR IGLS-ESUITE1-3YR \$55,070.77 \$37,998.83 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA 31% 31% \$43,612.24 \$0.00 \$0.00 \$0.00 SEL Enterprise Suite 1 Write CLSTR 3y \$63,206.15 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-ESUITE1-5YR SEL Enterprise Suite 1 Write CLSTR 5v \$74 590 77 \$51 467 63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-ESUITE2-3YR IGLS-ESUITE2-5YR SEL Enterprise Suite 1 Write CLSTR 3yr SEL Enterprise Suite 2 Write CLSTR 5yr \$84,353.85 \$102,061.54 \$58,204.16 \$70,422.46 SUPERNA \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IGLS-GC-ADV-LIC SEL GoldenConv Advanced License \$3,846,15 \$2 653 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA SEL Goldencopy Advanced License
SEL Goldencopy Cluster License
SEL IGLS Data Protect 6 Node Bundle 3y
SEL IGLS Data Protect 6 Node Bundle 5y IGLS-GC-LIC \$10 256 92 \$7,077.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-NB-3YR IGLS-NB-5YR \$26,689.20 \$31,731.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$45.987.69 SUPERNA IGLS-NB8-3YR SEL IGLS Data Protect 8 Node Bundle 3y \$40,616,92 31% 31% \$28 025 67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-NB8-5YR IGLS-QSB-CB-3Y SEL IGLS Data Protect 8 Node Bundle 5y SEL IGLS Quick Start Bundle 2 CLSTR 3 YR SUPERNA SUPERNA \$48,600.00 \$33,534.00 31% \$23,070,41 \$0.00 \$33,435,38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IGLS-QSB-CB-5Y SEL IGLS Quick Start Bundle 2 CLSTR 5 YR \$38.872.31 31% \$26.821.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-QSB-N8-3Y IGLS-QSB-N8-5Y SEL IGLS Quick Start Bundle 8 Node 3 YR SEL IGLS Quick Start Bundle 8 Node 5 YR \$28,826.15 \$34,530.77 31% 31% \$19,890.04 \$23,826.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA SUPERNA IGLS-SUITE-1YR SEL UPG Data Protect 1 Write Cluster 1vr \$21.640.00 31% \$14.931.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-SHITE2-1VR SEL LIPG Data Protect 2 Write Cluster 1s \$28,070,77 31% 31% \$10,368,83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-SUITE2-3YR IGLS-SUITE2-5YR SEL UPG Data Protect 2 Write Cluster Syr SEL UPG Data Protect 2 Write Cluster Syr SEL UPG Data Protect 2 Write Cluster Syr \$36,550.77 \$45,030.77 \$25,220.03 \$31,071.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA IGLS-SUITE-3YR SEL UPG Data Protect 1 Write Cluster 3v \$27 152 31 \$18 735 09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$22,538.59 \$371.22 SUPERNA IGLS-SUITE-5YF SEL UPG Data Protect 1 Write Cluster 5y \$32,664.62 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$538.00

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NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI IOM-SW1Y-1001+ SEL IOMART SW 1Y 1001+ \$183.00 \$126.27 \$0.00 \$0.00 \$0.00 IOMAR \$0.00 IOM-SW1Y-11-50 SEL IOMART SW 1V 11-50 \$431.00 31% \$207.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMART IOM-SW1Y-151-250 \$323.00 \$222.8 31% 31% IOM-SW1Y-251-400 SEL IOMART SW 1Y 251-400 \$269.00 \$185.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMAR³ IOM-SW1V-401-600 SELIOMART SW 17 401-600 \$215.00 31% 31% \$148.35 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMART IOM-SW1Y-51-150 IOM-SW1Y-601-1K SEL IOMART SW 1Y 51-150 \$377.00 \$260.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMAR' SEL IOMART SW 1Y 601-1000 \$194.00 31% 31% \$133.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMAR³ IOM-SW2Y-0-10 SEL IOMART SW 2Y 0-10 \$915.00 \$631.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMAR1 IOM-SW2Y-1001+ SEL IOMART SW 2V 1001+ \$311.00 31% 31% \$214.59 \$505.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMART IOM-SW2Y-11-50 SEL IOMART SW 2Y 11-50 IOM-SW2Y-151-250 SEL IOMART SW 2Y 151-250 \$549.00 31% 31% \$378.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMART IOM-SW2Y-251-400 SEL IOMART SW 2Y 251-400 \$458.00 \$316.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMART IOM-SW2Y-401-600 IOM-SW2Y-51-150 SEL IOMART SW 2Y 401-600 SEL IOMART SW 2Y 51-150 \$252.54 \$442.29 IOMART IOMART 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$641.00 IOM-SW2Y-601-1K SEL IOMART SW 2Y 601-1000 \$330.00 31% 31% 31% \$227.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMART IOM-SW3Y-0-10 IOM-SW3Y-1001+ SEL IOMART SW 27 001-10 SEL IOMART SW 3Y 1001+ \$1,292.00 \$439.00 \$0.00 \$0.00 \$0.00 IOMAR' \$302.91 \$0.00 \$0.00 IOMAR³ \$0.00 \$0.00 IOM-SW3Y-11-50 SEL IOMART SW 3Y 11-50 \$1.034.00 31% \$713.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMART IOM-SW3Y-151-250 IOM-SW3Y-251-400 SEL IOMART SW 3Y 151-250 SEL IOMART SW 3Y 251-400 \$775.00 \$646.00 \$534.75 \$445.74 IOMART IOMART 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOM-SW3Y-401-600 SEL IOMART SW 3Y 401-600 \$517.00 31% 31% 31% 31% 31% \$356.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMART IOM-SW3Y-51-150 SEL IOMART SW 3Y 51-150 \$905.00 \$624.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMART IOM-SW3Y-601-18 SEL IOMART SW 3Y 601-1000 SEL EYEGLASS DR MANAGER SDEdge 36TB \$465.00 \$320.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 IOMART ISD-ENT-NODE-LIC \$1,155.06 SUPERNA \$1,674.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITP-100-199AN-D SEL Splunk ITSI Perp Lic100-199GB/dayAN \$865.38 \$597.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-100-199AP-D SEL Splunk ITSI Perp Lic100-199GB/dayAP SEL Splunk ITSI Perp Lic100-199GB/dayEN \$1,038.46 31% 31% \$716.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITP-100-199EM-E ITP-100-199US-D SEL Splunk ITSI Perp Lic100-199GB/dayUS \$692.31 31% 31% \$477.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-10-19AN-D SEL Splunk ITSI Perp Lic10-19GB/dayAN \$2 596 15 \$1 791 34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-10-19AP-D ITP-10-19EM-D SEL Splunk ITSI Perp Lic10-19GB/dayAP SEL Splunk ITSI Perp Lic10-19GB/dayEM \$3,115.38 31% 31% \$2,149.61 \$1,648.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$2,388.46 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 ITP-10-19US-D SEL Splunk ITSI Pern Lic10-19GB/dayLIS \$2 076 92 \$1,433,07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK SPLUNK ITP-1K-1999AN-D ITP-1K-1999AP-D SEL Splunk ITSI Perp Lic1K-1999GB/dayAN SEL Splunk ITSI Perp Lic1K-1999GB/dayAF \$298.56 \$358.27 \$432.69 \$0.00 \$0.00 \$0.00 \$0.00 \$519.23 ITP-1K-1999EM-D SEL Splunk ITSI Perp Lic1K-1999GB/davEN \$398.08 \$274.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-1K-1999US-D ITP-200-499AN-D SEL Splunk ITSI Perp Lic1K-1999GB/dayUS SEL Splunk ITSI Perp Lic200-499GB/dayAN \$346.15 \$649.62 \$238.84 \$448.24 SPLUNK SPLUNK 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITP-200-499AP-D SEL Splunk ITSI Perp Lic200-499GB/davAF \$778.85 31% \$537.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-200-499EM-0 SEL Splunk ITSI Perp Lic200-499GB/davEN \$597.69 31% \$412.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-200-499US-D ITP-20-49AN-D SEL Splunk ITSI Perp Lic200-499GB/dayUS SEL Splunk ITSI Perp Lic20-49GB/dayAN 31% 31% \$358.27 \$1,343.51 \$0.00 \$0.00 SPLUNK SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,947.12 \$0.00 \$0.00 ITP-20-49AP-D SEL Splunk ITSI Perp Lic20-49GB/davAF \$2,336,54 31% 31% \$1,612,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-20-49EM-D ITP-20-49US-D SEL Splunk ITSI Perp Lic20-49GB/dayEM SEL Splunk ITSI Perp Lic20-49GB/dayUS \$1 701 35 \$1,236.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK \$1,557.69 31% \$1,074.81 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 ITP2K-4999AN-D SEL Splunk ITSI Perp Lic2K-4999GB/dayAN \$396.92 \$273.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-2K-4999AP-0 SEL Splunk ITSI Perp Lic2K-4999GB/dayAP SEL Splunk ITSI Perp Lic2K-4999GB/dayEM SEL Splunk ITSI Perp Lic2K-4999GB/dayUS \$475.06 31% 31% 31% \$328.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK TP-2K-4999EM-D TP-2K-4999US-D \$364.90 \$317.31 \$251.78 \$218.94 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 ITP-500-999AN-D SEL Splunk ITSI Pern Lic500-999GB/davAN \$468.46 \$323.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-500-999AP-E ITP-500-999EM-E SEL Splunk ITSI Perp Lic500-999GB/dayAP SEL Splunk ITSI Perp Lic500-999GB/dayEN \$563.08 \$388.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$431.54 \$0.00 \$0.00 ITP-500-999US-D SEL Splunk ITSI Perp Lic500-999GB/dayUS \$375.00 \$258.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-50-99AN-D ITP-50-99AP-D SEL Splunk ITSI Perp Lic50-99GB/dayAN SEL Splunk ITSI Perp Lic50-99GB/dayAP \$1,370.77 \$1,644.23 31% 31% 31% 31% 31% \$945.83 \$1,134.52 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Splunk ITSI Perp Lic50-99GB/davEM ITP-50-99EM-D \$1,261,15 \$870.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-50-99US-D SEL Splunk ITSI Perp Lic50-99GB/dayUS \$1.096.15 \$756.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-5K-9999AN-D ITP-5K-9999AP-D SEL Splunk ITSI Perp Lic5K-9999GB/dayAN SEL Splunk ITSI Perp Lic5K-9999GB/dayAF 31% 31% \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$0.00 \$0.00 \$432.69 \$298.56 \$0.00 \$0.00 \$0.00 \$0.00 ITP-5K-9999EM-D SEL Splunk ITSI Perp Lic5K-9999GB/davEM \$332.31 31% 31% \$229.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITP-5K-0000LIN-D SEL Splunk ITSI Perp Lic5K-9999GB/dayUS SEL Splunk ITSI Perp UPG100-199GB/dayAN \$288.46 \$199.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK 31% \$0.00 \$0.00 ITPU-100-199AN-D \$865.38 \$597.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-100-199AP-D SEL Splunk ITSI Perp UPG100-199GB/dayAF \$1,038.46 \$716.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-100-199EM-D ITPU-100-199US-D SEL Splunk ITSI Perp UPG100-199GB/davEM \$796.15 31% 31% \$540.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk ITSI Perp UPG100-199GB/dayUS \$692.31 \$477.69 \$0.00 \$0.00 SPLUNK ITPU-10-19AN-D SEL Splunk ITSI Perp UPG10-19GB/dayAN \$2,596.15 31% 31% \$1,791.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-10-19AP-D SEL Solunk ITSI Pero UPG10-19GB/davAP \$3 115 38 \$2 149 61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITPU-10-19EM-D ITPU-10-19US-D SEL Splunk ITSI Perp UPG10-19GB/dayEN SEL Splunk ITSI Perp UPG10-19GB/dayEN \$1,648.04 \$1,433.07 SPLUNK \$2,388.46 \$2,076.92 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITPU-1K-1999AN-F SEL Splunk ITSI Pern UPG1K-1999GB/davAN \$432.69 31% 31% 31% 31% \$298.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITPU-1K-1999AP-D SEL Splunk ITSI Perp UPG1K-1999GB/dayAP SEL Splunk ITSI Perp UPG1K-1999GB/dayEN \$519.23 \$398.08 \$358.2 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK TPU-1K-1999EM-\$0.00 \$0.00 ITPU-1K-1999US-D SEL Splunk ITSI Perp UPG1K-1999GB/davUS \$346.15 \$238.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-200-499AN-D SEL Splunk ITSI Perp UPG200-499GB/davAN \$649.62 31% \$448.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-200-499AP-D ITPU-200-499EM-D SEL Splunk ITSI Perp UPG200-499GB/dayAP SEL Splunk ITSI Perp UPG200-499GB/dayEM \$778.85 31% 31% \$537.41 \$412.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$597.69 ITPU-200-499US-D SEL Splunk ITSI Perp UPG200-499GB/dayUS \$519.23 31% 31% \$358.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk ITSI Perp UPG20-49GB/dayAN SEL Splunk ITSI Perp UPG20-49GB/dayAP ITPI L20-40ANLD \$1 047 12 \$1 343 51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITPU-20-49AP-D \$2,336.54 31% 31% \$1,612.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 ITPU-20-49EM-D SEL Splunk ITSI Perp UPG20-49GB/dayEM \$1,791.35 \$1,236.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% 31% 31% 31% \$0.00 ITP11_20_4011S_D SEL Splunk ITSI Pern LIPG20-49GR/dayl IS \$1 557 60 \$1.074.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITPU2K-4999AN-D SEL Splunk ITSI Perp UPG2K-4999GB/dayA \$396.92 \$273.87 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-2K-4999AP-D SEL Splunk ITSI Perp UPG2K-4999GB/dayAF \$0.00 \$0.00 \$476.54 \$328.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-2K-4999EM-D SEL Splunk ITSI Pern UPG2K-4999GB/davEM \$364.62 \$251.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITPU-2K-4999US-D ITPU-500-999AN-D SEL Splunk ITSI Perp UPG2K-4999GB/dayUS SEL Splunk ITSI Perp UPG500-999GB/dayAN \$317.31 \$468.46 \$218.94 \$323.24 SPLUNK 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITPU-500-999AP-D SEL Splunk ITSI Pern UPG500-999GB/dayAF \$563.08 \$388.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SEL Splunk ITSI Perp UPG500-999GB/dayEM SEL Splunk ITSI Perp UPG500-999GB/dayUS ITPU-500-999FM-D \$431.54 \$297.76 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-50-99AN-D SEL Splunk ITSI Perp UPG50-99GB/davAN \$1,370,77 \$945.83 \$0.00 SPLUNK ITPU-50-99AP-D SEL Splunk ITSI Perp UPG50-99GB/dayAF \$1,644.23 \$1,261.15 31% 31% 31% \$1 134 52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK SEL Splunk ITSI Perp UPG50-99GB/dayEM SEL Splunk ITSI Perp UPG50-99GB/dayUS ITPU-50-99EM-D ITPU-50-99US-D \$0.00 \$1.096.15 \$756.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-5K-9999AN-D SEL Splunk ITSI Perp UPG5K-9999GB/davAN \$361.15 31% \$249.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITPU-5K-9999AP-D ITPU-5K-9999EM-D SEL Splunk ITSI Perp UPG5K-9999GB/dayAP SEL Splunk ITSI Perp UPG5K-9999GB/dayEN \$432.69 31% 31% \$298.56 \$229.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$332.31 ITPU-5K-9999US-D SEL Splunk ITSI Perp UPG5K-9999GB/dayUS \$288.46 31% 31% 31% \$199.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTF-100-100AN SEL Solunk ITSI Term SSun100-199GR/dovAN \$432.60 \$208.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTE-100-199AN-D ITTE-100-199AP SEL Splunk ITSI Term SSup100-199GB/dayAN \$346.15 \$238.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk ITSI Term SSup100-199GB/dayAF \$519.23 31% 31% \$358.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTF-100-199AP-D SEL Splunk ITSI Term SSup100-199GB/davAP \$415.38 \$286.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTE-100-199EM ITTE-100-199EM-D SEL Splunk ITSI Term SSup 100-199GB/dayEM SEL Splunk ITSI Term SSup 100-199GB/dayEM \$398.08 \$318.46 \$274.68 \$219.74 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK

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NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI ITTE-100-199US SEL Splunk ITSI Term SSup100-199GB/davUS \$346.15 \$238.84 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 ITTF-100-100HS-D SEL Splunk ITSI Term SSun100-100GB/dovl IS \$276.02 31% \$101.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk ITSI Term SSup10-19GBAN \$1,298.08 SPLUNK 31% 31% ITTE-10-19AN-D SEL Splunk ITSI Term SSup10-19GBAN \$1,038.46 \$716.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTF-10-10AP SEL Snlunk ITSI Term SSun10-19GRAF \$1 557 60 31% 31% \$1.074.81 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTE-10-19AP-D ITTE-10-19EM SEL Splunk ITSI Term SSup10-19GBAP \$1,246.15 \$859.8 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk ITSI Term SSup10-19GBEM \$1,194.23 31% 31% \$824.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-10-19EM-D SEL Splunk ITSI Term SSup10-19GBEM \$955.38 \$659.2 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-10-19US ITTE-10-19US-D SEL Splunk ITSI Term SSup10-19GBUS \$1,038.46 \$830.77 31% 31% \$716.5 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk ITSI Term SSup10-19GBUS ITTE-1K-1999AN SEL Splunk ITSI Term SSup1K-1999GB/dayAN \$243.46 31% 31% \$167.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTF-1K-1999AN-D SEL Splunk ITSI Term SSup1K-1999GB/dayAN \$195.00 \$134.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-1K-1999AP ITTE-1K-1999AP-D SEL Splunk ITSI Term SSup IK-1999GB/dayAF SEL Splunk ITSI Term SSup 1K-1999GB/dayAF SEL Splunk ITSI Term SSup 1K-1999GB/dayAF SPLUNK 31% 31% \$201.42 \$161.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$234.23 ITTF-1K-1999FM SEL Splunk ITSI Term SSup1K-1999GB/dayEN \$223.85 31% 31% 31% \$154.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk ITSI Term SSup1K-199GB/dayEN SEL Splunk ITSI Term SSup1K-199GB/dayUS ITTE-1K-1999EM-D \$178.85 \$123.41 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-1K-1999US \$134.55 \$0.00 \$0.00 SPLUNK \$195.00 \$0.00 \$0.00 ITTE-1K-1999US-D SEL Splunk ITSI Term SSup1K-1999GB/dayUS \$155.77 31% \$107.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-200-499AN ITTE-200-499AN-D SEL Splunk ITSI Term SSup200-499GB/dayAN SEL Splunk ITSI Term SSup200-499GB/dayAN \$230.09 \$183.91 SPLUNK SPLUNK \$333.46 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$266.54 ITTE-200-499AP SEL Splunk ITSI Term SSup200-499GB/davAP \$400.38 31% 31% 31% \$276.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-200-499AP-D SEL Splunk ITSI Term SSup200-499GB/davAP \$320.77 \$221.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-200-499EM ITTE-200-499EM-D SEL Splunk ITSI Term SSup200-499GB/dayEM SEL Splunk ITSI Term SSup200-499GB/dayEM \$306.92 \$211.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK 31% 31% SPLUNK \$245.77 \$169.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTE-200-499US SEL Splunk ITSI Term SSup200-499GB/dayUS \$266.54 \$183.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTF-200-49911S-D SEL Splunk ITSI Term SSup200-499GB/dayUS \$213.46 31% 31% \$147.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTE-20-49AN SEL Splunk ITSI Term SSup20-49GBAN ITTE-20-49AN-D SEL Splunk ITSI Term SSup20-49GBAN \$778.85 31% 31% \$537.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTF-20-49AP SEL Splunk ITSI Term SSup20-49GBAF \$1 168 85 \$806.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-20-49AP-D ITTE-20-49EM SEL Splunk ITSI Term SSup20-49GBAP SEL Splunk ITSI Term SSup20-49GBAP \$934.62 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$617.81 \$0.00 \$0.00 \$895.38 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 ITTF-20-49FM-D SEL Splunk ITSI Term SSup20-49GBEM \$716.54 \$494.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK SPLUNK ITTE-20-49US ITTE-20-49US-D SEL Splunk ITSI Term SSup20-49GBUS SEL Splunk ITSI Term SSup20-49GBUS \$778.85 \$537.41 \$0.00 \$0.00 \$0.00 \$0.00 \$429.93 \$0.00 \$0.00 \$623.08 ITTE-2K-4999AN SEL Splunk ITSI Term SSup2K-4999GB/davAN \$234.23 \$161.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-2K-4999AN-D ITTE-2K-4999AP SEL Splunk ITSI Term SSup2K-4999GB/dayAN SEL Splunk ITSI Term SSup2K-4999GB/dayAP \$187.50 \$281.54 \$129.38 \$194.26 SPLUNK SPLUNK 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTE-2K-4999AP-D SEL Splunk ITSI Term SSup2K-4999GB/davAF \$225.00 31% \$155.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-2K-4999EM SEL Splunk ITSI Term SSup2K-4999GB/davEN \$215.77 31% \$148.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-2K-4999EM-D ITTE-2K-4999US SEL Splunk ITSI Term SSup2K-4999GB/dayEM SEL Splunk ITSI Term SSup2K-4999GB/dayUS 31% 31% \$0.00 \$0.00 SPLUNK SPLUNK \$119.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$188.08 \$129.78 \$0.00 \$0.00 ITTE-2K-4999US-D SEL Splunk ITSI Term SSup2K-4999GB/dayUS \$150.00 31% 31% \$103.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-500-999AN SEL Splunk ITSI Term SSup500-999GB/dayAN \$252.60 \$174.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTE-500-999AN-D SEL Splunk ITSI Term SSup500-999GB/dayAN 31% SPLUNK \$0.00 \$0.00 \$0.00 \$201.92 \$139.32 \$0.00 \$0.00 \$0.00 \$0.00 ITTE-500-999AP SEL Splunk ITSI Term SSup500-999GB/dayAF \$303.46 \$209.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 \$0.00 ITTE-500-000AP-D SEL Splunk ITSI Term SSup500-999GB/davAF \$242.31 31% 31% 31% \$167.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTE-500-999EM ITTE-500-999EM-D SEL Splunk ITSI Term SSup500-999GB/dayEM SEL Splunk ITSI Term SSup500-999GB/dayEM SEL Splunk ITSI Term SSup500-999GB/dayEM \$242.31 \$231.92 \$185.77 \$160.02 \$128.18 SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 ITTF-500-999US SEL Splunk ITSI Term SSup500-999GB/dayUS \$201.92 \$139.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-500-999US-D SEL Splunk ITSI Term SSup500-999GB/dayUS SEL Splunk ITSI Term SSup500-99GB/dayAN \$161.54 \$111.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK ITTE-50-99AN \$472.91 \$685.38 \$0.00 \$0.00 ITTE-50-99AN-D SEL Splunk ITSI Term SSup50-99GB/davAN \$548.08 \$378.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-50-99AP ITTE-50-99AP-D SEL Splunk ITSI Term SSup50-99GB/dayAP SEL Splunk ITSI Term SSup50-99GB/dayAP \$822.69 \$657.69 31% 31% 31% 31% 31% \$567.66 \$453.81 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTE-50-99EM SEL Splunk ITSI Term SSup50-99GB/davEM \$630.00 \$434.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-50-99EM-D SEL Splunk ITSI Term SSup50-99GB/davEM \$504.23 \$347.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-50-99US ITTE-50-99US-D SEL Splunk ITSI Term SSup50-99GB/dayUS SEL Splunk ITSI Term SSup50-99GB/dayUS \$548.08 \$438.46 31% 31% \$0.00 SPLUNK SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$302.54 \$0.00 \$0.00 \$0.00 \$0.00 ITTE-5K-9999AN SEL Splunk ITSI Term SSup5K-9999GB/davAN \$225.00 31% 31% \$155.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-5K-0000AN-D SEL Splunk ITSI Term SSup5K-9999GB/dayAN SEL Splunk ITSI Term SSup5K-9999GB/dayAP \$180.00 \$124.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTE-5K-9999AP 31% \$0.00 \$270.00 \$186.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-5K-9999AP-D SEL Splunk ITSI Term SSup5K-9999GB/dayAF \$216.92 \$149.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTE-5K-0000FM SEL Splunk ITSI Term SSun5K-0000GR/dovEN \$207.60 31% 31% \$143.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTE-5K-9999EM-D SEL Splunk ITSI Term SSup5K-9999GB/dayEN \$166.15 \$114.64 \$0.00 \$0.00 SPLUNK ITTE-5K-9999US SEL Splunk ITSI Term SSup5K-9999GB/dayUS \$180.00 31% 31% \$124.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk ITSI Term SSup5K-9999GB/dayUS ITTF-5K-9999US-D \$144.23 \$99.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTG-1K-1999AN ITTG-1K-1999AN-D SEL Splunk iTSI Term PSup1K-1999GB/dayAN SEL Splunk iTSI Term PSup1K-1999GB/dayAN \$199.04 \$159.23 SPLUNK \$288.46 \$230.77 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-1K-1999AP SEL Splunk ITSI Term PSup1K-1999GB/dayAF \$346.15 31% 31% 31% 31% \$238.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTG-1K-1999AP-D ITTG-1K-1999EM SEL Splunk ITSI Term PSup1K-1999GB/dayAP SEL Splunk ITSI Term PSup1K-1999GB/dayEN \$276.92 \$191.07 \$183.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITTG-1K-1999EM-D SEL Splunk ITSI Term PSup1K-1999GB/davEM \$212.31 \$146.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-1K-1999US SEL Splunk ITSI Term PSup1K-1999GB/dayUS \$230.77 31% \$159.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-1K-1999US-D ITTG-2K-4999AN SEL Splunk ITSI Term PSup1K-1999GB/dayUS SEL Splunk ITSI Term PSup2K-4999GB/dayAN \$184.62 31% 31% \$127.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$0.00 \$270.00 \$186.30 ITTG-2K-4999AN-D SEL Splunk ITSI Term PSup2K-4999GB/davAN \$223.85 31% 31% \$154.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-2K-4000AP SEL Splunk ITSI Term PSup2K-4999GB/davAF \$324.23 \$223.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTG-2K-4999AP-D SEL Splunk ITSI Term PSup2K-4999GB/dayAF \$268.85 31% 31% \$185.5 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 SEL Splunk ITSI Term PSup2K-4999GB/dayEN ITTG-2K-4999EM \$249.23 \$171.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 31% 31% 31% 31% \$0.00 ITTG-2K-4000FM-D SEL Splunk ITSI Term PSun2K-4000GR/dayEN \$205.38 \$141.71 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTG-2K-4999US SEL Splunk ITSI Term PSup2K-4999GB/dayUS \$216.92 \$149.67 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-2K-4999US-D SEL Splunk ITSI Term PSup2K-4999GB/dayUS \$0.00 \$178.85 \$123.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-500-999AN SEL Splunk ITSI Term PSup500-999GB/davAN \$306.92 \$211.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTG-500-999AN-D ITTG-500-999AP SEL Splunk iTSI Term PSup500-999GB/dayAN SEL Splunk iTSI Term PSup500-999GB/dayAP \$169.58 \$253.98 SPLUNK \$245.77 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$368.08 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTG-500-999AP-D SEL Splunk ITSI Term PSup500-999GB/dayAP \$294.23 \$203.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITTG-500-999EM SEL Splunk ITSI Term PSup500-999GB/dayEM \$281.54 \$194.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-500-999EM-D ITTG-500-999US \$156.04 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk ITSI Term PSup500-999GB/dayUS \$245.77 \$169.58 \$0.00 \$0.00 SPLUNK ITTG-500-999US-D ITTG-5K-9999AN SEL Splunk ITSI Term PSup500-999GB/dayUS \$196.15 31% 31% 31% \$135.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK SEL Splunk ITSI Term PSup5K-9999GB/dayAN SEL Splunk ITSI Term PSup5K-9999GB/dayAN \$174.36 ITTG-5K-9999AN-D \$0.00 \$216.92 \$149.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-5K-9999AP SEL Splunk ITSI Term PSup5K-9999GB/davAF \$303.46 31% \$209.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-5K-9999AP-D ITTG-5K-9999EM SEL Splunk ITSI Term PSup5K-9999GB/dayAP SEL Splunk ITSI Term PSup5K-9999GB/dayEN \$259.62 \$231.92 31% 31% \$179.14 \$160.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-5K-9999EM-D SEL Splunk ITSI Term PSup5K-9999GB/davEM \$199.62 31% \$137.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTG-5K-000011S SEL Splunk ITSI Term PSun5K-0000GR/dayl IS \$201.02 31% 31% \$130.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTG-5K-9999US-D ITT-PRM-1000-D SEL Splunk ITSI Term PSup5K-9999GB/dayUS SEL Splunk ITSI Term PrmSup Buck 1000 \$173.08 \$119.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$1,000.00 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-PRM-100-D SEL Splunk ITSI Term PrmSup Buck 100 \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK ITT-PRM-100K-D ITT-PRM-10K-D SEL Splunk ITSI Term PrmSup Buck 100K SEL Splunk ITSI Term PrmSup Buck 10K \$69,000.00 \$6,900.00 \$100.000.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK 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NVP LEVEL : IASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS ITT-PRM-1-D SEL Splunk ITSI Term PrmSup Buck 1 \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 ITT_STD_1000_D SEL Solunk ITSI Term StdSun Buck 1000 \$1,000,00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITT-STD-100-D SEL Splunk ITSI Term StdSup Buck 100 \$100.00 31% 31% \$69.00 SPLUNK ITT-STD-100K-D SEL Splunk ITSI Term StdSup Buck 100K \$100,000.00 \$69,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITT-STD-10K-D SEL Solunk ITSI Term StdSun Buck 10K \$10,000,00 31% 31% \$6,000,00 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITT-STD-1-D SEL Splunk ITSI Term StdSup Buck 1 SEL Splunk IT TermUPG SSup Buck 1000AN \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-ES-1000AN-E \$1,000.00 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-ES-1000AP-D SEL Splunk IT TermUPG SSup Buck 1000AF \$1,000.00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-ES-1000EM-D SEL Splunk IT TermUPG SSup Buck 1000EM \$1,000.00 31% 31% \$690.00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTU-ES-1000US-D SEL Splunk IT TermUPG SSup Buck 1000US ITTU-ES-100AN-D SEL Splunk IT TermUPG SSup Buck 100AN \$100.00 31% 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-ES-100AP-D SEL Solunk IT TermUPG SSup Buck 100AP \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-ES-100EM-D ITTU-ES-100US-D SEL Splunk IT TermUPG SSup Buck 100AP SEL Splunk IT TermUPG SSup Buck 100US \$69.00 \$69.00 SPLUNK 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$100.00 ITTU-FS-1AN-D SEL Splunk IT TermUPG SSup Buck 1AN \$1.00 31% 31% 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-ES-1AP-D ITTU-ES-1EM-D SEL Splunk IT TermUPG SSup Buck 1AP SEL Splunk IT TermUPG SSup Buck 1EM \$0.69 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 SPLUNK \$1.00 \$0.00 \$0.00 ITTU-ES-1US-D SEL Splunk IT TermUPG SSup Buck 1US \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-GS-1000AN-D ITTU-GS-1000AP-D SEL Splunk IT TermUPG PSup Buck 1000AN SEL Splunk IT TermUPG PSup Buck 1000AF \$1,000.00 \$1,000.00 31% 31% 31% 31% 31% 31% \$690.00 \$690.00 SPLUNK SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTU-GS-1000EM-D SEL Splunk IT TermUPG PSup Buck 1000EM \$1,000.00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-GS-1000US-D SEL Splunk IT TermUPG PSup Buck 1000US \$1,000.00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-GS-100AN-D ITTU-GS-100AP-D SEL Splunk IT TermUPG PSup Buck 100AN \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk IT TermUPG PSup Buck 100AP 31% SPLUNK \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ITTU-GS-100EM-D SEL Splunk IT TermUPG PSup Buck 100EM \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-GS-100US-D SEL Splunk IT TermUPG PSup Buck 100US \$100.00 31% 31% \$69.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK ITTU-GS-1AN-D SEL Splunk IT TermUPG PSup Buck 1AN ITTU-GS-1AP-D SEL Splunk IT TermUPG PSup Buck 1AP \$1.00 31% 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-GS-1FM-D SEL Solunk IT TermUPG PSup Buck 1EM \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK ITTU-GS-1US-D ITTUS-1K-1999-EM SEL Splunk IT TermUPG PSup Buck 1US SEL Splunk IT TRU SSup1K-1999GB/dayEM \$1.00 \$178.85 31% 31% \$0.69 \$123.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 SPLUNK \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 ITTUS-2K-4999-FM SEL Splunk IT TRU SSun2K-4999GB/davEM \$173.08 \$119.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK SEL Splunk IT TRU SSup500-999GB/dayEM SEL Splunk IT TRU SSup5K-9999GB/dayEM \$128.18 \$114.64 ITTUS-500-999-FN \$185.77 \$0.00 \$0.00 \$0.00 \$0.00 ITTUS-5K-9999-EM \$166.15 \$0.00 \$0.00 SPLUNK LIC-RG-AGT-1Y SEL RG 1Y SUBSCRIPTION 1 RG SYSTEM AGT \$23.08 \$15.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RG SYSTEMS SEL RG 3Y SUBSCRIPTION 1 RG SYSTEM AGT SEL RG SW SUB. PER TB-BACK END VOLUME \$31.84 \$270.69 RG SYSTEMS RG SYSTEMS LIC-RG-AGT-3Y \$46.15 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LIC-RG-ORCH-1Y \$0.00 LIC-RG-ORCH-3Y SEL RG SW SUB. PER TB-BACK END VOLUME 3Y \$753.85 31% \$520.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RG SYSTEMS LIC-RGSTACK10 SEL RG STACK10 SW FOR PRIV. CLOUD \$184,615,38 31% \$127,384,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RG SYSTEMS LIC-RGSTACK5 SEL RG STACK5 SW FOR PRIV. CLOUD SEL RG STACK50 SW FOR PRIV. CLOUD \$138,461.54 31% 31% \$95,538.46 \$203,815.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RG SYSTEMS LIC-RGSTACK50 \$295,384.62 \$0.00 RG SYSTEMS LIFTCD4PESITET1 SEL CD4PE Site-Tier 1-Lift 0 ? 4,999 \$5,760,00 31% 31% \$3.974.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS LIFTCD4PESITET10 SEL CD4PE Site-Tier 10-Lift 120k-139.999 \$46,081.54 \$31,796.26 \$5,299.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS LIFTCD4PESITET2 SEL CD4PE Site-Tier 2-Lift 5k - 9,999 PUPPET LABS \$7,680.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LIFTCD4PESITET3 SEL CD4PE Site-Tier 3-Lift 10k ?14,999 \$9,600.00 \$6,624.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS LIFTCD4PESITET4 SEL CDAPE Site-Tier 4-Lift 15k 2 24 999 \$11 521 54 31% 31% 31% \$7,040,86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS LIFTCD4PESITET5 LIFTCD4PESITET6 SEL CD4PE Site-Tier 4-Lift 15k ? 24,999 SEL CD4PE Site-Tier 5-Lift 25k ? 49,999 SEL CD4PE Site-Tier 6-Lift 50k - 74,999 \$11,923.20 \$15,897.60 PUPPET LABS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$23,040.00 \$0.00 \$0.00 \$0.00 \$0.00 LIFTCD4PESITET7 SEL CD4PE Site-Tier 7-Lift 60k 2 79 999 \$28 801 54 31% 31% 31% \$19,873,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS LIFTCD4PESITET8 LIFTCD4PESITET9 SEL CD4PE Site-Tier 8-Lift 80k - 99,999 SEL CD4PE Site-Tier 9-Lift 100k -119,999 \$34 561 54 \$23,847.4 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$27,821.86 PUPPET LABS \$40,321.54 \$0.00 \$0.00 LM-SFP-DAC-10M SEL KEMP 10M SFP+ Direct Attached Coppe \$384.62 31% \$265.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP SEL KEMP 1M SFP+ Direct Attached Copper SEL KEMP 3M SFP+ Direct Attached Copper SEL KEMP 5M SFP+ Direct Attached Copper SEL KEMP 5M SFP+ Direct Attached Copper LM-SFP-DAC-1M LM-SFP-DAC-3M \$153.85 \$230.77 \$106.16 \$159.23 \$0.00 \$0.00 \$0.00 \$0.00 KEMP KEMP 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% LM-SFP-DAC-5M \$307.69 \$212.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP LM-SFP-SR SEL KEMP SFP+ SR Transceiver 850NM/300M \$1,369,23 \$944.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP LMX15-HA-EMC3Y LMX15-HA-EMC5Y SEL KEMP LoadMaster X15 EMC HA 3Y Bundle SEL KEMP LoadMaster X15 EMC HA 5Y Bundle \$66,708.00 \$91,077.00 \$46,028.52 \$62,843.13 \$0.00 \$0.00 \$0.00 31% 31% \$0.00 \$0.00 KEMP KEMP \$0.00 \$0.00 \$0.00 \$0.00 LMX25-HA-EMC3Y SEL KEMP LoadMaster X25 EMC HA 3Y Bundle \$136,307,69 31% 31% \$94.052.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP LMX25-HA-FMC5Y SEL KEMP LoadMaster Y25 EMC HA 5Y Bundle \$186 153 85 \$128 446 16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP \$204,461.54 31% \$141,078.46 \$0.00 LMX40-HA-EMC3Y SEL KEMP LoadMaster X40 EMC HA 3Y Bundle \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP LMX40-HA-EMC5Y SEL KEMP LoadMaster X40 EMC HA 5Y Bundle \$279,230.77 \$192,669.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 KEMP M MOLITYR SEL BOOMI Molecule \$1,300.00 31% 31% \$897.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOM SEL BOOM Mossage Queuing SEL-16ch. exp port,D921-936,OSC,IL=6.6dB M_QUEUING \$448.50 \$0.00 \$0.00 BOOM M16-2136-C0000C1 \$19,550.77 31% 31% \$13,490.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS M16-2136-D0030C1 SEL-16ch, exp port D921-D936 OSC Rx EDE \$30 715 38 \$21 193 61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS M16-2136-D003AC1 M16-2136-D1A3TC1 SEL-D921-D936,OSC,Rx EDFA,Rx DC 40km SEL-D921-D936,Tx ED,Tx D40,Rx ED,Rx TD \$35,043.08 \$52,076.92 \$24,179.73 \$35,933.07 SMARTOPTICS SMARTOPTICS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 M-3809-921928-M SEL-8 ch M/Demux D921-D928 II =4 8dB \$2 815 38 31% 31% 31% 31% \$1 942 61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS M-3809-929936-M SEL-8 ch. M/Demux,D929-D936,IL=4.8dB SEL-40 ch. M/Demux,D921-D960, IL=7.5dB \$2,815.38 \$1 942 61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS \$10,446.15 \$7,207.84 \$0.00 \$0.00 SMARTOPTICS M-3840-LL SMARTOPTICS M-410 SEL-DC power supply. M-series \$1,215,38 \$838.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 M-420 SEL-AC power supply. M-series \$1.061.54 31% \$732.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS M5100C M5100C-I SEL MG5-100-C) SEL MG5-100-C) \$15,000.00 \$16,500.00 31% 31% \$10,350.00 \$11,385.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 M5100C-K SEL MG5-100-C) \$15.819.00 31% 31% \$10.915.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE M510C-L SEL MG5-10-C) \$1,650,00 \$1 138 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE M510C-K SEL MG5-10-C) \$1,582.00 31% 31% \$1,091.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 SEL-Smartoptics 19 AdjKit-2 8ch modu M-ADJ-19 \$150.77 \$104.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS \$0.00 MR10PR1VRSR SELECT DEXS MR ELA 10PR 1Vr Sub \$2.160,000,00 31% 31% \$1,490,400,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDA MB1PB1YRSB SELECT DFXS MB ELA, 1PB 1Yr Sub \$300,600.00 \$207,414.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX SELECT DFXS MB ELA, 3PB 1Yr Sub 31% 31% \$0.00 MB3PB1YRSB \$702,000.00 \$484,380.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX MR5PR1YRSR SELECT DEXS MB ELA 5PB 1Yr Sub \$1 125 000 00 \$776 250 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX MBAD1PB1YRSB MBP10PB1YRSB SELECT DFXS MB ELA, ADD 1PB 1Yr Sub SELECT DFXS MBP ELA, 10PB 1Yr Sub \$216,000.00 \$2,880,000.00 \$149,040.00 \$1,987,200.00 NTP-DEFENDX NTP-DEFENDX \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 MBP1PB1YRSB SELECT DEXS MBP ELA 1PB 1Yr Sub \$433,800,00 31% 31% \$299 322 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDX MBP3PB1YRSE SELECT DEXS MBP ELA 3PB 1Yr Sub \$950,400,00 \$655,776,00 \$0.00 \$0.00 \$0.00 \$0.00 NTP-DEFENDA MBP5PB1YRSB MBPAD1PB1YRSB 31% 31% \$1,055,700.00 \$0.00 \$0.00 \$0.00 \$0.00 SELECT DFXS MBP ELA, ADD 1PB 1Yr Sub \$288,000,00 \$198,720,00 \$0.00 NTP-DEFENDX MDMBASECPO SEL Boomi HUB EDITION (BASE TIER) \$6,000,00 31% 31% \$4 140 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI MDMENTERPRISE SEL Boomi HUB EDITION (ENTERPRISE TIER) \$18,000.00 \$12,420.00 BOOM SEL Boomi HUB (Tier 1 <10K Golden Rec) 31% \$0.00 MDMTIER1 \$520.00 \$358.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI MDMTIER2 SEL Boomi HUB (Tier 2 <50K Golden Rec) \$1,750,00 31% \$1,207,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI MDMTIER3 MIB-1YR-00000003 SEL Boomi HUB Tier 3 <100K Golden Rec SEL 1YR File Metadata Bundle Up to 3PB \$3,000.00 \$415,384.62 31% 31% \$2,070.00 \$286,615.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI INDEX ENGINES MIB-1YR-00000006 SEL 1YR File Metadata Bundle Up to 6PB \$553.846.15 31% \$382,153,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES MIR-1VR-0000000 SEL 1VR File Metadata Rundle I In to 9PR \$830.760.23 31% 31% \$573 230 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES SFI 1YR File Metadata Bundle Up to 12PE \$969,230.77 \$1,121,538.46 MIB-1YR-00000012 \$668,769.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES MIB-3YR-00000003 SEL 3YR File Metadata Bundle Up to 3PB INDEX ENGINES \$773,861.54 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 MIB-3YR-00000006 SEL 3YR File Metadata Bundle Up to 6PB \$1 495 384 62 \$1 031 815 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$2,243,076.92 \$2,616,923.08 MIR-3YR-0000000 SEL 3YR File Metadata Bundle Up to 9PE \$1.547.723.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES SEL 3YR File Metadata Bundle Up to 12P \$1,805,676.93

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NVP LEVEL : IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN MIB-5YR-0000000 SEL 5YR File Metadata Bundle Up to 3PB \$1.661.538.46 \$1.146.461.54 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES MIR-SYR-0000000 SEL SVR File Metadata Bundle I In to 6PR \$2 215 384 62 31% \$1 528 615 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES INDEX ENGINES MIB-5YR-0000000 SEL 5YR File Metadata Bundle Up to 9PB \$3,323,076.92 \$2,292,923.07 MIB-5YR-00000012 SEL 5YR File Metadata Bundle Up to 12PB \$3,876,923.08 31% \$2,675,076.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES MNT-IAPER-TO SEL OT Enhanced Maint 1-5TR IAPER-TO \$17,648,07 31% \$12 177 17 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT MNT-IAPER-T1 SEL OT Enhanced Maint 6-20TB IAPER-T \$10.588.81 31% \$7,306,28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT MNT-IAPER-T2 SEL OT Enhanced Maint 21-50TB IAPER-T2 \$6,618.07 31% 31% \$4,566.4 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT MNT-IAPER-T3 SEL OT Enhanced Maint 51-100TB IAPER-T3 \$3,882.60 \$2,678.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT MNT-IAPER-T4 SEL OT Enhanced Maint 101-300TB IAPER-T4 SEL OT Enhanced Maint 301-1k TB IAPER-T5 \$2.541.30 \$1,753.50 \$976.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT \$1,415.38 OPENTEXT MNT-IAPER-T6 SEL OT Enhanced Maint 1001-2kTB IAPER-T6 \$1,062.00 31% 31% \$732.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT MNT-IAPER-T7 SEL OT Enhanced Maint 2001-5kTB IAPER-Ti \$929.00 \$641.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT MNT-IAPER-T8 NEWCD4PESITET SEL OT Enhanced Maint 5001+TB IAPER-T8 SEL CD4PE Site-Tier 1-New 0 ? 4,999 \$579.60 \$23,847.46 \$840.00 \$34,561.54 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 OPENTEXT PUPPET LABS NEWCD4PESITET 10 SEL CD4PE Site-Tier10-New 120k - 139 999 \$276 489 23 31% 31% 31% \$190 777 57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS NEWCD4PESITET2 NEWCD4PESITET3 SEL CD4PE Site-Tier 2-New 5k - 9,999 SEL CD4PE Site-Tier 3-New 10k ?14,999 \$46,081.54 \$57,601.54 \$31,796.26 \$39,745.06 PUPPET LABS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NEWCD4PESITET4 SEL CD4PE Site-Tier 4-New 15k ? 24.999 \$69,123,08 31% \$47,694,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS NEWCD4PESITET5 NEWCD4PESITET6 SEL CD4PE Site-Tier 5-New 25k ? 49,999 SEL CD4PE Site-Tier 6-New 50k - 74,999 \$71,541.33 \$95,388.79 PUPPET LABS PUPPET LABS \$103 683 08 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$138,244.62 NEWCD4PESITET7 SEL CD4PE Site-Tier 7-New 60k ? 79.999 \$172,806,15 31% 31% 31% \$119,236,24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS NEWCD4PESITET8 SEL CD4PE Site-Tier 8-New 80k - 99.999 \$207.367.69 \$143.083.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS NEWCD4PESITETS SEL CD4PE Site-Tier 9-New 100k - 119.999 \$241,929,23 \$166,931,17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS NXALB4999CCUC SEL NX-ALB-VDI-4999CCU-C) VMWARE \$100.00 31% 31% \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXALB4999CCUC-I SEL NX-ALB-VDI-4999CCU-C) \$117.00 \$80.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NYALRAGGGCCLIC-SEL NY-ALB-VDL4999CCLLC \$117.61 31% 31% \$81.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE NXALB5000CCUC SEL NX-ALB-VDI-5000CCU-C \$51.75 VMWARE NXALB5000CCUC-I SEL NX-ALB-VDI-5000CCU-C) \$87.75 31% 31% \$60.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALB5000CCUC-K SEL NX-ALB-VDI-5000CCU-C) \$88.49 \$61.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALB999CCUC NXALB999CCUC-I SEL NX-ALB-VDI-999CCU-C) SEL NX-ALB-VDI-999CCU-C) \$110.00 \$128.70 31% 31% \$75.90 \$88.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 NXALB999CCUC-K SEL NX-ALB-VDI-999CCU-C \$129.87 \$89.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALB99CCUC-I NXALB99CCUC-K SEL NX-ALB-VDI-99CCU-C \$140.40 \$96.88 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL NX-ALB-VDI-99CCU-C \$141.36 \$0.00 \$0.00 VMWARE \$97.54 NXALBADCT1YC SEL NX-ALB-AD-CT-1Y-C) \$20,000,00 \$13,800.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL NX-ALB-AD-CT-1Y-C) SEL NX-ALB-AD-CT-1Y-C) \$23,400.00 \$23,559.61 \$16,146.00 \$16,256.13 NXALBADOT1YC-31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALBADCT1YC-K \$0.00 NXALBC SEL NX-ALB-C) \$4,248,00 31% \$2,931,12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALBC-I SEL NX-ALB-C) \$4,970,16 31% \$3,429,41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALBC-K SEL NX-ALB-C) SEL NX-ALB-SC-C) \$5,006.90 \$16,995.00 31% 31% \$3,454.76 \$11,726.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXALBSCC \$0.00 VMWARE NXALBSCC-I SEL NX-ALB-SC-C) \$19.884.15 31% 31% \$13,720,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NYALBSCC-K SEL NX-ALB-SC-C) SEL NX-ALB-VDI-99CCU-C \$20.035.24 \$13.824.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE NXALBVD99CCUC \$120.00 31% \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$82.80 \$0.00 \$0.00 \$0.00 NXDCADEP100UC SEL NX-DC-ADEP-100-U-C \$6,600.00 \$4,554.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NYDCADEP100UC-SEL NY-DC-ADEP-100-LLC \$7,722.00 31% 31% 31% \$5,328.18 \$5,365.85 \$455.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE NXDCADEP100UC-I NXDCADEP10UGC SEL NX-DC-ADEP-100-U-C) SEL NX-DC-ADEP-10-UG-C) \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$660.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 NXDCADEP10LIGC-L SEL NX-DC-ADEP-10-UG-C \$772.20 \$532.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADEP10UGC-K NXDCADEPLC100UGF SEL NX-DC-ADEP-10-UG-C)
SEL: NX-DC-ADEPLC-100-UG-\$777.66 \$536.59 \$5,009.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$7,260.00 CARAHSOFT \$0.00 \$0.00 NXDCADEPLC10UGF SEL: NX-DC-ADEPLC-10-UG-F \$726.00 \$500.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL NX-DC-ADEPL-UG-C) SEL NX-DC-ADEPL-UG-C) \$3,300.00 \$3,861.00 \$2,277.00 \$2,664.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE NXDCADEPI LIGC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% NXDCADEPLUGC-H SEL NX-DC-ADEPL-UG-C \$3.888.29 \$2.682.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-ADEPL-UG-F SEL: NX-DC-ADEPL-UG-F \$3,630,00 \$2,504,70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCADVC NXDCADVC100C SEL NX-DC-ADV-C) SEL NX-DC-ADVC-100-C) \$5,495.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE 31% 31% \$3,791.55 \$11,000.00 \$7,590.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCADVC100C-I SEL NX-DC-ADVC-100-C) \$12.870.00 31% 31% \$8.880.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADVC100C-K SEL NX-DC-ADVC-100-C \$12,986.52 \$8,060.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL: NX-DC-ADVC-100-F \$0.00 NX-DC-ADVC-100-F \$12,100.00 31% 31% \$8,349.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCADVC10C SEL NX-DC-ADVC-10-C) \$1,100.00 \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADVC10C-SEL NY-DC-ADVC-10-C \$1 287 00 31% 31% \$888.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE NXDCADVC10C-I SEL NX-DC-ADVC-10-C \$1,298.65 \$896.0 \$0.00 \$0.00 VMWARE NX-DC-ADVC-10-F SEL: NX-DC-ADVC-10-F \$1,210.00 31% 31% \$834.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 NXDCADVC-I SEL NX-DC-ADV-C) \$6 429 15 \$4 436 11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADVC-K NX-DC-ADV-F SEL NX-DC-ADV-C) SEL: NX-DC-ADV-F \$6,470.27 \$6,044.50 \$4,464.49 \$4,170.71 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE CARAHSOFT NXDCADVLEC SEL NX-DCADV-LE-C) \$5 495 00 31% 31% 31% 31% \$3 791 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCADVLEC-I NXDCADVLEC-K SEL NX-DCADV-LE-C \$6,429.15 \$6,470.27 \$4,436.11 \$4,464.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL NX-DCADV-LE-C) \$0.00 \$0.00 NXDCAKC SEL NX-DC-AK-C) \$23,995.00 \$16,556,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCAKC-I SEL NX-DC-AK-C) \$28.074.15 31% \$19.371.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCAKC-K NX-DC-AK-F SEL NX-DC-AK-C) SEL: NX-DC-AK-F \$28,233.22 \$26,394.50 31% 31% \$19,480.92 \$18,212.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CARAHSOF \$0.00 NXDCENE100UGC SEL NX-DC-ENE-100-UG-C \$2.590.00 31% 31% \$1,787,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NYDCENE100LIGC-I SEL NX-DC-ENE-100-UG-C \$3,030,30 \$2,000,01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE NXDCENE100UGC-K SEL NX-DC-ENE-100-UG-C \$3,053.17 31% 31% \$2,106.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCENE10UGC SEL NX-DC-ENE-10-UG-C \$259.00 \$178.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% 31% 31% \$0.00 NYDCENE 10 LIGO-I SEL NY-DC-ENE-10-LIG-C \$303.03 \$200 no \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$210.67 \$1,965.81 NXDCENE10UGC-I SEL NX-DC-ENE-10-UG-C \$305.32 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE NXDCENEPLC100UGF SEL: NX-DC-ENEPLC-100-UG-I \$0.00 \$0.00 CARAHSOFT \$2,849.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCENERI C10UGE SEL: NX-DC-ENEPLC-10-LIG-E \$284.90 \$196.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCENEPLUGC NXDCENEPLUGC-SEL NX-DC-ENEPL-UG-C) SEL NX-DC-ENEPL-UG-C) \$1,295.00 \$1,515.15 \$893.55 \$1,045.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCENEPI LIGC-K SEL NX-DC-ENEPL-UG-C 1 \$1 528 50 \$1.054.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-ENEPL-LIG-SEL: NX-DC-ENEPL-LIG-E \$1,424.50 \$982.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: NX-DC-EPA100-F SEL: NX-DC-EPA10-F \$1,442.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NX-DC-EPA10-F \$209.00 \$144.21 CARAHSOFT NXDCEPI 25TI F SEL: NX-DC-EPI -25-TI -E \$15,950.00 31% 31% 31% \$11,005.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: NX-DC-EPL-AD-F SEL NX-DC-EPL-C) NX-DC-EPL-AD-F \$721.05 \$0.00 \$0.00 NXDCEPLC \$8,495,00 \$5.861.55 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCEPLC100C SEL NX-DC-EPLC-100-C \$17,000,00 31% \$11,730,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCEPLC100C-I NXDCEPLC100C-I SEL NX-DC-EPLC-100-C) SEL NX-DC-EPLC-100-C) \$19,890.00 \$20,035.24 31% 31% \$13,724.10 \$13,824.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-EPLC-100-F SEL: NX-DC-EPLC-100-F \$18,700.00 31% \$12,903.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NYDCERI C10C SEL NY-DC-EPI C-10-C I \$1,700,00 31% 31% \$1 173 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE NXDCEPLC10C-I NXDCEPLC10C-K SEL NX-DC-EPLC-10-C] SEL NX-DC-EPLC-10-C] \$1,989.00 \$1,372.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE \$2,003.52 31% 31% \$1,382.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-EPI C-10-E SEL: NX-DC-EPI C-10-E \$1,870,00 \$1 290 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$9,939.15 \$9,998.47 \$6,858.01 \$6,898.94 NXDCEPLC-I SEL NX-DC-EPL-C) 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE

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IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS NX-DC-EPL-F SEL: NX-DC-EPL-F \$9,344,50 \$6,447.7 \$0.00 \$0.00 \$0.00 CARAHSOF \$0.00 SEL: NY-DOPEN-P-TI SS-F NYDOPEOPTI SSE \$5,940,00 31% \$4.008.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL NX-DC-PFADV-UG-C) SEL NX-DC-PFADV-UG-C) NXDCPFADVUGC \$1,650.00 \$1,138.50 31% 31% NXDCPFADVUGC-\$1,930.50 \$1,332.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NYDOPEADVIIGO SEL NY-DC-PEADV-LIG-C) \$1 042 23 31% 31% \$1.340.14 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE NX-DC-PFADV-UG-I SEL: NX-DC-PFADV-UG-F \$1.815.00 \$1,252.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL NX-DC-PF-C) NXDCPFC \$3,995.00 31% 31% \$2,756.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCPFC-I SEL NX-DC-PF-C) \$4,674.15 \$3,225.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCBEC*K SEL NX-DC-PF-C) \$4,708.09 \$4,950.00 \$3,248.58 \$3,415.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE NXDCPFEPLUGC SEL NX-DC-PFEPL-UG-C) NXDCPFEPLUGC-I SEL NX-DC-PFEPL-UG-C) \$5,791.50 31% 31% \$3,996.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCPFEPI UGC-I SEL NX-DC-PEEPL-UG-C) \$5,834,35 \$4 025 70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-PFEPL-UG-SEL: NX-DC-PFEPL-UG-F SEL: NX-DC-PF-F CARAHSOFT \$5,445.00 \$4,394.50 31% 31% \$3,757.0 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,032.21 NXDCRB25VMC SEL NX-DCRB-25VM-C \$15,250,00 31% 31% 31% \$10,522,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCRB25VMC-I NXDCRB25VMC-K SEL NX-DCRB-25VM-C) SEL NX-DCRB-25VM-C) \$17,842.50 \$17,966.60 \$12,311.33 \$0.00 \$0.00 \$0.00 VAMA/ADD \$12,396.95 \$0.00 \$0.00 VMW ARE \$0.00 \$0.00 NX-DCRB-25VM-F SEL: NX-DCRB-25VM-F \$16,775.00 31% \$11,574,75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL NX-DC-STADV-UG-C) SEL NX-DC-STADV-UG-C) \$3,850.00 \$4,504.50 \$2,656.50 \$3,108.11 VMWARE NXDCSTADVUGC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCSTADVUGC NXDCSTADVUGC-K SEL NX-DC-STADV-UG-C) \$4.531.87 31% \$3,126,99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-STADV-UG-F SEL: NX-DC-STADV-UG-F \$4,235,00 31% 31% \$2,922,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SFI NX-DC-STD-C) NXDCSTDC \$1,995.00 \$1,376.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE NXDCSTDC-I SEL NX-DC-STD-C) \$1,610.56 VMWARE \$2,334.15 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NXDCSTDC-K SEL NX-DC-STD-C) \$2,348.30 \$1,620.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NY-DC-STD-E SEL: NY-DC-STD-E \$2 104 50 31% 31% \$1,514.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT NXDCSTDPFUGC SEL NX-DC-STDPF-UG-C) \$1,518.00 VMWARE NXDCSTDPFUGC-I SEL NX-DC-STDPF-UG-C) \$2,574.00 31% 31% \$1,776.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCSTDPEUGC-K SEL NX-DC-STDPE-LIG-C) \$2 593 47 \$1 789 49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NX-DC-STDPF-UG-I NXDCSTEPLUGC SEL: NX-DC-STDPF-UG-F SEL NX-DC-STEPL-UG-C) \$2,420.00 31% 31% \$1,669.80 \$4,933.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VMWARE \$7,150.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 NXDCSTEPI UGC-I SEL NX-DC-STEPL-UG-C) \$8 365 50 \$5,772.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE NXDCSTEPLUGC-K NX-DC-STEPL-UG-F SEL NX-DC-STEPL-UG-C) SEL: NX-DC-STEPL-UG-F \$8 389 52 \$5 788 7 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$5,426.8 \$0.00 CARAHSOF \$7,865.00 OSPA1W SEL Open Source Puppet Assessment 1-week \$11,758,82 \$8,113,59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PC15USA PWRCORD RPS4 + SI-ACPWR USA NEMA 5-20P P \$33.00 \$34.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BROCADE ETHERNE \$22.77 \$23.46 PCUSA2 SEL-PWR CRD,USA,NEMA5-15/C13, 13A, 125V \$0.00 PCUSA-3M SEL Pwrcrd-RPS2/3/5/9 USA-NEMA5-15P Plug \$11.00 31% \$7.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BROCADE ETHERNET PCUSA-C19C20 PWR CORD IEC 60320-C19 TO IEC 60320-C20 \$72.00 31% \$49.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BROCADE ETHERNET PCUSA-NEMA620 PWR CORD FOR 2500220V SX-ACPWR-2500-POE \$76.00 \$164.62 31% 31% \$52.44 \$113.59 \$0.00 \$0.00 BROCADE ETHERNE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PE1000019999SPRM SEL Puppet Ent 10K- 19999 nodes Prem Sub \$0.00 \$0.00 PUPPET LABS PE1000019999SSTD SEL Puppet Ent 10K- 19999 nodes Stnd Sub \$138.46 31% 31% \$95.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE10000100001 SEL PupEnt1000-2499nodes Perpet LicOnly SEL PE1000-2499nodes PerpetPrmSupSub \$303.85 \$271.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS PE10002499PPRMS \$138.46 31% \$0.00 \$0.00 PUPPET LABS \$0.00 \$0.00 \$95.54 \$0.00 \$0.00 \$0.00 PE10002499SPRM SEL Puppet Ent 1K-2499 nodes Prem Sub \$215.38 \$148.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE10002499SSTD SEL Punnet Ent 1K-2499 nodes Stnd Sub \$176.02 31% 31% 31% \$122.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS PE1000249935 PE10004999P PE10004999PL \$167.19 \$304.13 PUPPET LABS SEL Puppet Ent 1000-4999 nodes Prem Sul \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL PupEnt1000-4999nodes Perpet LicOnly \$440.77 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 PE10004999PS SEL PE1000-4999nodesPernetPrmSunSuh \$154.62 \$106.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL Puppet Ent 1000-4999 nodes Stnd Sub PE100049995 \$183.08 \$126.33 \$405.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL PupEnt100-249nodes Perpet LicOnly \$587.69 \$0.00 \$0.00 PE100249PPRMS SEL PE100-249nodesPerpetPrmSupSub \$206.15 \$142.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE100249SPRM PE100249SSTD SEL Puppet Ent 100-249 nodes Prem Sub SEL Puppet Ent 100-249 nodes Stnd Sub \$323.08 \$201.54 31% 31% 31% 31% 31% \$222.93 \$139.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PUPPET LABS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Puppet Ent 100-499 nodes Prem Sub PE100499P \$323.08 \$222.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE100499PL SEL PupEnt100-499nodes Perpet LicOnly \$587.69 \$405.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE100499PS SEL PE100-499nodesPerpetPrmSupSub SEL PupEnt10K-19999nodes Perpet LicOnly 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PUPPET LABS \$206.15 \$0.00 \$0.00 PE10K19999PL \$207.00 \$0.00 \$300.00 \$0.00 \$0.00 PE10K19999PPRMS SEL PE10K-19999nodesPerpetPrmSupSub \$106.15 31% 31% \$73.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE1499S SEL Puppet Ent 1-499 nodes Stnd Sub \$215.38 \$148.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS 31% \$0.00 PE199SSTD SEL Puppet Ent 1-99 nodes Stnd Sub \$215.38 \$148.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE2000049999SPRN SEL Puppet Ent 20K- 49999 nodes Prem Sub \$149.23 \$102.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE2000040000SSTD SEL Punnet Ent 20K- 49999 nodes Stnd Sub \$126.15 31% 31% \$87.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS PE20K49999PL SEL PupEnt20K-49999nodes Perpet LicOnly \$186.83 PUPPET LABS PE20K49999PPRMS SEL PE20K-49999nodesPerpetPrmSupSub \$95.38 31% 31% \$65.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE25004999PI SEL PupEnt2500-4999nodes Pernet LicOnly \$366.15 \$252.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL PE2500-4999nodesPerpetPrmSupSub SEL Puppet Ent 2.5K-4999 nodes Prem Sul \$129.23 \$201.54 \$89.17 \$139.06 PUPPET LABS PE25004000PPRMS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PE25004999SSTD SEL Puppet Ent 2 5K-4999 nodes Stnd Sub \$166.15 31% 31% 31% 31% \$114.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL Puppet Ent 2:5K-4999 nodes Stnd Sut SEL PupEnt250-499nodes Perpet LicOnly SEL PE250-499nodes PerpetPrmSupSub SEL Puppet Ent 250-499 nodes Prem Sub PE250499PI \$470.77 \$324.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$164.62 \$0.00 PUPPET LABS \$113.59 PE250499SPRM \$258.46 \$178.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE250499SSTD SEL Puppet Ent 250-499 nodes Stnd Sub \$189.23 31% \$130.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE50000PL SEL PupEnt PE 50,000+ Perp Lic Only SEL PE 50,000+ Prp Prm Supp \$244.62 \$84.62 31% 31% \$168.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE50000PPRMS \$58.39 \$0.00 PE50000SPRM SEL Puppet Ent 50K+ nodes Prem Sub \$133.85 31% 31% \$92.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PESONONSSTD. SEL Puppet Ent 50K+ nodes Stnd Sub \$110.77 \$76.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS PE50009999PL SEL PupEnt5000-9999nodes Perpet LicOnly \$333.85 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$230.36 \$0.00 PE50009999PPRM SEL PE5000-9999nodesPerpetPrmSupSub \$116.92 \$80.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS 31% 31% 31% 31% \$0.00 PESOOOGGSPRM SEL Prinnet Ent 5K- 9999 nodes Prem Sub \$183.08 \$126.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS PE5000000000001TC SEL Puppet Ent 5K- 9999 nodes Stnd Sub \$152.31 \$105.09 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL Puppet Ent 5000+ nodes Prem Sub \$0.00 PE5000F \$210.00 \$144.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE5000PI SEL PupEnt 5000+nodes Pernet LicOnly \$382.00 \$263.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL PE5000+nodesPerpetPrmSupSub SEL Puppet Ent 5000+ nodes Stnd Sub \$134.00 \$161.54 \$92.46 \$111.46 PUPPET LABS PESOODES \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PE5000F3 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PE500999P SEL Puppet Ent 500-999 nodes Prem Sub \$258.46 \$178.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PE500999PI SEL PupEnt500-999nodes Perpet LicOnly \$470.15 \$324.40 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL PE500-999nodesPerpetPrmSupSub SEL PE500-999nodesPerpetPrmSupSub \$99.79 \$113.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PE500999PS \$164.92 PUPPET LABS PE500999S SEL Punnet Ent 500-999 nodes Stnd Sub \$193.85 31% 31% 31% \$133.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL Puppet Ent 500-999 nodes Stnd Sub \$0.00 \$0.00 PUPPET LABS PE500999SSTD \$183.08 \$126.33 \$0.00 \$0.00 \$0.00 \$0.00 PECD10004999F SEL CD4PE 1000-4999 Prem \$289.62 31% \$199.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PECD10004999PL PECD10004999PS SEL CD4PE1000-4999 Perp Lic Only \$526.15 \$184.62 31% 31% \$363.04 \$127.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL CD4PE 1000-4999 Prp Prm Supp PECD10004999S SEL CD4PE 1000-4999 Stand \$222.31 31% 31% 31% \$153.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PECD100499P SEL CDAPE 100-400 Prem \$386.15 \$266.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS SEL CD4PE 100-499 Prep Lic Only SEL CD4PE 100-499 Prp Prm Supp PECD100499PL \$701.54 \$484.0 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PECD100499PS \$246.15 31% 31% \$169.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PECD1499S SEL CD4PE 1-499 Stand \$261.54 \$180.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL CD4PE 5000+ Prem SEL CD4PE 5000+ Perp Lic Only \$173.19 \$314.64 PECD5000P \$251.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS

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NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTN PECD5000PS SEL CD4PE 5000+ Prp Prm Supp \$160.00 \$110.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PECD5000S SEL CDAPE 5000+ Stand \$106.15 31% \$135.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS PECD500999 \$308.92 31% 31% PUPPET LABS PECD500999PL SEL CD4PE 500-999 Perp Lic Only \$561.23 \$387.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PECD50000PS SEL CD4PE 500-000 Prn Prm Sunn \$106.02 31% 31% \$135.87 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS PECD500999S SEL CD4PE 500-999 Stand \$235.38 \$162.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL Step Up CD4PE Sup Prm 10004999 PECDSU10004999 \$66.92 31% 31% \$46.1 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PECDSU1499 SEL Step Up CD4PE Sup Prm 1-499 \$124.62 \$85.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS SEL Step Up CD4PE Sup Prm 5000 PECDSUS000 \$54.62 31% 31% \$37.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PLIPPET LARS SEL Step Up CD4PE Sup Prm 500-999 \$73.85 PUPPET LABS PE-OS SEL Production Environment Add-on OS \$13,864.50 31% 31% \$9,566.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS PESU10004999 SEL Step Up PE Sup Prm 10004999 \$59.23 \$40.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PESU1499 PESU5000 SEL Step Up PE Sup Prm 1-499 SEL Step Up PE Sup Prm 5000+ \$107.69 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS \$33.44 PUPPET LABS \$48.46 PESU500999 SEL Sten Un PE Sun Prm 500-999 \$64.62 31% 31% 31% \$44.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PUPPET LABS PKSE100P3TLC1-I PKSE100PPTLC1-I SEL PKS-ENS-100P-3P-TLSS-C) SEL PKS-ENS-100P-P-TLSS-C) \$103,500.00 \$34,500.00 VMWARE VMWARE \$150,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$50,000.00 \$0.00 \$0.00 \$0.00 PKSENS1003TC1-I SEL PKS-ENS-100C-3P-TLSS-C) \$150,000.00 31% \$103.500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL PKS-ENS-100C-3P-TLSS-C) SEL PKS-ENS-100C-3P-TLSS-C) \$150,000.00 \$150,000.00 PKSENS1003TLC 31% 31% \$103,500,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$103,500.00 PKSENS1003TLC-K SEL PKS-ENS-100C-3P-TLSS-C) \$178,133.62 31% \$122.912.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSENS100P3TC SEL PKS-ENS-100P-3P-TLSS-C \$150,000.00 31% 31% \$103.500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSENS100P3TC-I SEL PKS-ENS-100P-3P-TLSS-C \$150,000.00 \$103,500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE PKSENS100P3TC-K SEL PKS-ENS-100P-3P-TLSS-C) \$178,133.62 \$122,912.20 VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PKSENS100PPTC SEL PKS-ENS-100P-P-TLSS-C) \$50,000.00 \$34,500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSENS100PPTC-I SEL PKS-ENS-100P-P-TLSS-C \$50,000,00 31% 31% \$34,500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE PKSENS100PPTC-F SEL PKS-ENS-100P-P-TLSS-C \$40,944.30 PKSENS100PTC1-I SEL PKS-ENS-100C-P-TLSS-C \$50,000.00 31% 31% \$34,500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSENS100PTLC SEL PKS-ENS-100C-P-TLSS-C) \$50,000,00 \$34,500,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSENS100PTLC-I PKSENS100PTLC-K SEL PKS-ENS-100C-P-TLSS-C) SEL PKS-ENS-100C-P-TLSS-C) \$50,000.00 \$59,339.56 31% 31% \$34,500.00 \$40,944.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 PKSES100C3TLC SEL PKS-ES-100C-3-TL-C) \$150,000,00 \$103,500,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSES100C3TLC-K SEL PKS-ES-100C-3-TL-C) \$178 133 62 \$122,912.20 \$0.00 \$0.00 \$0.00 VMWARE PKSES100C9TLC SEL PKS-ES-100C-P-TL-C) \$50,000.00 \$34,500.0 \$0.00 VMWARE PKSES100CPTLC-R SEL PKS-ES-100C-P-TL-C) \$59.339.56 \$40.944.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL PKS-ES-100P-3-TL-C) SEL PKS-ES-100P-3-TL-C) PKSES100P3TLC \$150,000,00 31% 31% \$103 500 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$178,133.62 \$122,912.20 PKSES100PPTLC SEL PKS-ES-100P-P-TL-C \$50,000,00 31% \$34,500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSES100PPTLC-K SEL PKS-ES-100P-P-TL-C \$59,339,56 31% \$40.944.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSESC3S500AC SEL PKS-ESC-3SUB-500AD-C SEL PKS-ESC-3SUB-500AD-C 31% 31% \$232,875.00 \$232,875.00 \$0.00 \$0.00 \$0.00 \$0.00 \$337,500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSESC3S500AC-\$337,500.00 \$0.00 VMWARE PKSESC3S500AC-H SEL PKS-ESC-3SUB-500AD-C \$401.087.96 31% \$276,750,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSESC3SU8ADC SEL PKS-ESC-3SLIB-8AD-C \$5,400,00 31% \$3,726.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE PKSESC3SU8ADC-I SEL PKS-ESC-3SUB-8AD-C \$3,726.00 \$0.00 \$0.00 \$0.00 VMWARE \$5,400.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 PKSESC3SU8ADC-K SEL PKS-ESC-3SUB-8AD-C \$6,408.98 \$4,422.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PKSESCS500ADC SEL PKS-ESC-SUB-500AD-C \$112,500.00 31% 31% 31% \$77,625,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE PKSESCS500ADC-I PKSESCS500ADC-I SEL PKS-ESC-SUB-500AD-C) SEL PKS-ESC-SUB-500AD-C) \$112,500.00 \$112,500.00 \$133,695.99 \$77,625.00 \$77,625.00 \$92,250.23 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PKSESCSUB8ADC SEL PKS-ESC-SUB-8AD-C) \$1,800,00 31% 31% 31% \$1,242,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL PKS-ESC-SUB-8AD-C PKSESCSUB8ADC-I PKSESCSUB8ADC-K \$1,800.00 \$1,242.00 \$1,242.00 \$1,472.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL PKS-ESC-SUB-8AD-C) \$2,133.77 \$0.00 \$0.00 PROSERV-1DAY SEL Faction Pro Serv - 1 Day - Any - NA \$2,727,27 31% \$1.881.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 FACTION PSVMCACTESSLC PSVMCACTESSLC-SEL PS-VMC-ACT-ESSL-C) SEL PS-VMC-ACT-ESSL-C) \$7,000.00 \$7,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% \$4,830,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$4,830.00 PSVMCACTESSLC-K 31% 31% SEL PS-VMC-ACT-ESSL-C \$8,236,29 \$5,683.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PSVMCACTSTDC SEL PS-VMC-ACT-STD-C) \$29,000,00 \$20.010.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PSVMCACTSTDC-I PSVMCACTSTDC-K SEL PS-VMC-ACT-STD-C) SEL PS-VMC-ACT-STD-C) \$29,000.00 \$34,132.70 \$20,010.00 \$23,551.56 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 PSVMCESLSTUGG SEL PS-VMC-ESSL-STD-UG-C \$22,000.00 31% \$15,180,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PSVMCESLSTLIGG-I SEL PS-VMC-ESSL-STD-LIG-C \$22,000.00 31% \$15,180.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL PS-VMC-ESSL-STD-UG-C \$0.00 \$0.00 PSVMCESLSTUGC-K \$25,934.72 31% 31% \$17,894.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCC25B2PTLSC SEL PV-CC25-B-2P-TLSS-C) \$257,140.00 \$177,426.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCC25B2PTLSC-I SEL PV-CC25-R-2P-TLSS-C \$257 140 00 31% 31% \$177.426.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE PVCC25B2PTLSC-K SEL PV-CC25-B-2P-TLSS-C \$305,317.19 \$0.00 \$0.00 \$0.00 VMWARE PVCC25B3PTLSC SEL PV-CC25-B-3P-TLSS-C \$385,710.00 31% 31% \$266,139.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL PV-CC25-B-3P-TLSS-C PVCC25B3PTLSC-I \$385 710 00 \$266 139 90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCC25B3FTLSC-K PVCC25BPTLSSC SEL PV-CC25-B-3P-TLSS-C SEL PV-CC25-B-P-TLSS-C) \$457,784.25 \$128,570.00 \$315,871.13 \$88,713.30 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PVCC25BPTLSSC-I SEL PV-CC25-B-P-TLSS-C \$128 570 00 31% 31% \$88 713 30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCC25BPTLSSC-k SEL PV-CC25-B-P-TLSS-C \$152 850 14 \$105 466 60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCC5B2PTLSSC SEL PV-CC5-B-2P-TLSS-C \$51,428.00 31% \$35,485.32 \$0.00 \$0.00 SEL PV-CC5-B-2P-TLSS-C PVCC5B2PTLSSC-I \$51,428.00 \$35,485,32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCC5B2PTLSSC-K SEL PV-CC5-B-2P-TLSS-C \$61,101,75 31% \$42,160,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCC5B3PTLSSC PVCC5B3PTLSSC-I SEL PV-CC5-B-3P-TLSS-C | SEL PV-CC5-B-3P-TLSS-C | \$77,142.00 \$77,142.00 31% 31% \$53,227.98 \$53,227.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE PVCC5B3PTLSSC-K SEL PV-CC5-B-3P-TLSS-C \$91.556.85 31% 31% \$63,174,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCC5RPTLSSC SEL PV-CC5-R-P-TLSS-C) \$25,714,00 \$17.742.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE PVCC5BPTLSSC-I SEL PV-CC5-B-P-TLSS-C) \$25,714.00 31% 31% \$17,742.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$21,066.89 PVCC5BPTLSSC-K SEL PV-CC5-B-P-TLSS-C) \$30,531.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 PVCEERS2PTLSC SEL PV-CEERS-2P-TLSS-C \$314 280 00 31% 31% \$216,853.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$216,853.20 \$216,853.20 \$257,719.13 PVCFERS2PTLSC-I SEL PV-CFERS-2P-TLSS-C \$314,280.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE PVCFERS2PTLSC-K SEL PV-CFERS-2P-TLSS-C 31% 31% \$0.00 \$0.00 \$373,505.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCFFRS3PTLSC SEL PV-CEERS-3P-TLSS-C \$471 420 00 \$325 279 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCFERS3PTLSC-I PVCFERS3PTLSC-I \$471,420.00 \$559,684.34 \$325,279.80 \$386,182.19 SEL PV-CEERS-3P-TLSS-C \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL PV-CFERS-3P-TLSS-C) \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PVCFFRSPTI SSC SEL PV-CEERS-P-TLSS-C) \$157 140 00 31% 31% \$108 426 60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCFERSPTLSSC-SEL PV-CEERS-P-TLSS-C \$157 140 00 \$108 426 60 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCFERSPTLSSC-P PVCFFD2B2PTLC SEL PV-CFERS-P-TLSS-C 31% 31% \$128,727.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL PV-CFFD2-B-2P-TLSS-C \$62,218,00 \$42,930,42 VMWARE PVCFFD2B2PTI C-I SEL PV-CFFD2-B-2P-TLSS-C \$62 218 00 31% 31% \$42,930,42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCFFD2B2PTLC-K PVCFFD2B3PTLC SEL PV-CFFD2-B-2P-TLSS-C \$73,896.72 \$50,988.74 VMWARE SEL PV-CFFD2-B-3P-TLSS-C 31% \$64,395,63 \$0.00 \$93.327.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCFFD2B3PTLC-I SEL PV-CFFD2-B-3P-TLSS-C \$93.327.00 31% \$64,395,63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCFFD2B3PTLC-K PVCFFD2BPTLSC SEL PV-CFFD2-B-3P-TLSS-C) SEL PV-CFFD2-B-P-TLSS-C) \$110 711 00 31% 31% \$76,390.59 \$21,465.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$31,109.00 PVCFFD2BPTLSC-I SEL PV-CFFD2-B-P-TLSS-C) \$31,109,00 31% \$21,465,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCEED2RPTI SC-k SEL BY/CEEDS-R-P-TLSS-C \$36 967 51 31% 31% \$25 507 58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE PVCFFDN2PTLSC PVCFFDN2PTLSC-I SEL PV-CFFDN-2P-TLSS-C \$56,562.00 \$39,027.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL PV-CFFDN-2P-TLSS-C) \$56,562.00 31% 31% \$39,027.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVCFFDN2PTI SC-K SEL PV-CEEDN-2P-TLSS-C 1 \$67 154 46 \$46,336,58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$58,541.67 \$58,541.67 PVCFFDN3PTLSC SEL PV-CEEDN-3P-TLSS-C \$84.843.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE PVCFFDN3PTLSC-SEL PV-CFFDN-3P-TLSS-C

NVP MNWNC-109 Price List -3rd party final - 2021-04.xlsx 75 of 96

NVP LEVEL : IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS PVCFFDN3PTLSC-F SEL PV-CFFDN-3P-TLSS-C \$100,750.84 \$69.518.08 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 PVCFFDNPTI SSC SEL PV-CEEDN-P-TLSS-C) \$28 281 00 31% \$10 513 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL PV-CFFDN-P-TLSS-C \$19,513.89 31% 31% PVCFFDNPTLSSC-k SEL PV-CFFDN-P-TLSS-C \$33,596.38 \$23,181.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVENTSAAS1TLC SEL BYJENTSAAS1-TLSS-C \$300.00 31% 31% \$207.00 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE PVENTSAAS1TLC-I SEL PV-ENTSAAS1-TLSS-C \$300.00 \$207.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE SEL PV-ENTSAAS1-TLSS-C PVENTSAAS1TLC-K \$355.88 31% 31% \$245.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVENTSAAS2TLC SEL PV-ENTSAAS2-TLSS-C \$600.00 \$414.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVENTSAAS2TI CJ SEL PV-ENTSAAS2-TLSS-C \$600.00 \$712.15 31% 31% \$414.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE PVENTSAAS2TLC-K SEL PV-ENTSAAS2-TLSS-C PVENTSAAS3TLC SEL PV-ENTSAAS3-TLSS-C \$900.00 31% 31% \$621.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVENTSAAS3TI C-I SEL PV-ENTSAAS3-TLSS-C \$900.00 \$621.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVENTSAAS3TLC-I PVSPRT50P2TLC SEL PV-ENTSAAS3-TLSS-C) SEL PV-SPRT-50P-2P-TLSS-C) \$1,068.80 \$50,000.00 \$737.47 \$34,500.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVSPRT50P2TLC-I SEL PV-SPRT-50P-2P-TLSS-C \$50,000,00 31% 31% 31% \$34,500,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVSPRT50P2TLC-P PVSPRT50P3TLC SEL PV-SPRT-50P-2P-TLSS-C SEL PV-SPRT-50P-3P-TLSS-C \$40,944.30 \$51,750.00 \$59,339.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$75,000.00 VMWARE \$0.00 \$0.00 PVSPRT50P3TLC-I SEL PV-SPRT-50P-3P-TLSS-C \$75,000,00 31% \$51,750.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVSPRT50P3TLC-K PVSPRT50PPTLC SEL PV-SPRT-50P-3P-TLSS-C SEL PV-SPRT-50P-P-TLSS-C) \$89,258.35 \$25,000.00 \$61,588.26 \$17,250.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVSPRT50PPTLC-I SEL PV-SPRT-50P-P-TLSS-C) \$25,000,00 31% \$17.250.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVSPRT50PPTLC-K SEL PV-SPRT-50P-P-TLSS-C \$29,688,94 31% 31% \$20,485,37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVSPRT8C2PTLC SEL PV-SPRT-8C-2P-TLSS-C \$8,000.00 \$5.520.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE PVSPRT8C2PTLC-I SEL PV-SPRT-8C-2P-TLSS-C) \$5,520.00 VMWARE \$8,000.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PVSPRT8C2PTLC-R SEL PV-SPRT-8C-2P-TLSS-C \$9,462.15 \$6,528.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVSPRT8C3PTLC SEL PV-SPRT-8C-3P-TLSS-C \$12,000.00 31% 31% \$8,280.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE PVSPRT8C3PTLC-I SEL PV-SPRT-8C-3P-TLSS-C \$0.00 SEL PV-SPRT-8C-3P-TLSS-C PVSPRT8C3PTLC-K \$14,212.38 31% 31% \$9,806.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVSPRT8CPTLSC SEL PV-SPRT-8C-P-TLSS-C.) \$4,000,00 \$2,760,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVSPRT8CPTLSC-I PVSPRT8CPTLSC-K SEL PV-SPRT-8C-P-TLSS-C) SEL PV-SPRT-8C-P-TLSS-C) \$4,000.00 \$4,746.40 31% 31% \$2,760.00 \$2,760.00 \$3,275.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 PVTBS1CO1PTLC SEL PV-TBS-1CO-1P-TLSS-C \$500.00 \$345.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTBS1CO1PTLC-I SEL PV-TBS-1CO-1P-TLSS-C) \$500.00 \$345.00 \$0.00 \$0.00 \$0.00 VMWARE PVTBS1CO1PTLC-K SEL PV-TBS-1CO-1P-TLSS-C) \$409.45 \$0.00 VMWARE \$593.40 PVTBS1CO2PTLC SEL PV-TBS-1CO-2P-TLSS-C) \$1,000,00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL PV-TBS-1CO-2P-TLSS-C) SEL PV-TBS-1CO-2P-TLSS-C) PVTBS1CO2PTI C-I \$1,000,00 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTBS1CO2PTLC-I PVTBS1CO3PTLC SEL PV-TBS-1CO-3P-TLSS-C \$1,500,00 31% \$1,035,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTBS1CO3PTLC-I SEL PV-TBS-1CO-3P-TLSS-C \$1,500,00 31% \$1.035.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTBS1CO3PTLC-I SEL PV-TBS-1CO-3P-TLSS-C \$1,781.34 \$25,000.00 31% 31% \$1,229.12 \$17,250.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTBS50CO1TLC SEL PV-TBS-50CO-1P-TLSS-C \$0.00 VMWARE PVTBS50CO1TLC-I SEL PV-TBS-50CO-1P-TLSS-C \$25,000.00 31% 31% \$17,250,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTBS50CO1TLC-K SEL PV-TRS-50CO-1P-TLSS-C1 \$20,688.04 \$20,485,37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE PVTBS50CO2TLC SEL PV-TBS-50CO-2P-TLSS-C) \$34,500.00 \$0.00 \$0.00 \$0.00 VMWARE \$50,000.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 PVTBS50C02TLC-I SEL PV-TBS-50CO-2P-TLSS-C \$50,000.00 \$34,500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTRS50CO2TLC-K SEL PV-TBS-50CO-2P-TLSS-C \$50 330 56 31% 31% 31% \$40,944.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE PVTBS50C02TLC-I PVTBS50C03TLC-I SEL PV-TBS-50CO-3P-TLSS-C) SEL PV-TBS-50CO-3P-TLSS-C) \$75,000.00 \$75,000.00 \$51,750.00 \$51,750.00 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PVTBS50CO3TLC-K SEL PV-TBS-50CO-3P-TLSS-C \$89 258 35 31% 31% 31% \$61 588 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTDS1PTLSSC-PVTDS1PTLSSC-I SEL PV-TDS-1P-TLSS-C \$36,000.00 \$36,000.00 \$24,840,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$24,840.00 VMWARE \$0.00 \$0.00 PVTDS1PTLSSC-K SEL PV-TDS-1P-TLSS-C \$42,713,76 31% \$29,472,49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL PV-TDS-2P-TLSS-C) SEL PV-TDS-2P-TLSS-C) \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PVTDS2PTLSSC \$72,000,00 31% 31% \$49,680,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$49,680.0 31% 31% PVTDS2PTLSSC-K SEL PV-TDS-2P-TLSS-C \$85,427,52 \$58,944.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTDS3PTLSSC SEL PV-TDS-3P-TLSS-C \$108,000.00 \$74,520.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTDS3PTLSSC-I PVTDS3PTLSSC-K SEL PV-TDS-3P-TLSS-C) SEL PV-TDS-3P-TLSS-C) \$108,000.00 \$74,520.00 \$88,549.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE 31% 31% \$128,332.82 \$0.00 \$0.00 \$0.00 PVTGF1CO1PTLC SEL PV-TGF-1CO-1P-TLSS-C 1 \$2,000.00 31% 31% \$1,380,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTGF1CO1PTLC-SEL PV-TGE-1CO-1P-TLSS-C \$2,000.00 \$1,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE 31% \$0.00 \$0.00 PVTGF1CO1PTLC-K SEL PV-TGF-1CO-1P-TLSS-C \$2,371.28 \$1,636.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTGF1CO2PTLC SEL PV-TGF-1CO-2P-TLSS-C \$4,000.00 \$2,760.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTGE1CO2PTLC-I SEL PV-TGE-1CO-2P-TLSS-C \$4,000,00 31% 31% \$2.760.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE PVTGF1CO2PTLC-K SEL PV-TGF-1CO-2P-TLSS-C \$4,746.40 \$3,275.02 \$0.00 \$0.00 \$0.00 VMWARE PVTGF1CO3PTLC SEL PV-TGF-1CO-3P-TLSS-C \$6,000.00 31% 31% \$4,140.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTGF1CO3PTLC-I SEL PV-TGE-1CO-3P-TLSS-C \$6,000,00 \$4 140 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTGF1CO3PTLC-K PVTGP1CO1PTLC SEL PV-TGF-1CO-3P-TLSS-C | SEL PV-TGP-1CO-1P-TLSS-C | VMWARE VMWARE \$7,121.51 31% 31% \$4,913.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,000.00 \$690.0 PVTGP1CO1PTI C-I SEL PV-TGP-1CO-1P-TLSS-C 1 \$1,000,00 31% 31% 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTGP1CO1PTLC-K PVTGP1CO2PTLC SEL PV-TGP-1CO-1P-TLSS-C \$1 183 73 \$816.7 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL PV-TGP-1CO-2P-TLSS-C) SEL PV-TGP-1CO-2P-TLSS-C) \$0.00 \$0.00 \$2,000.00 \$1,380.00 PVTGP1CO2PTLC-I \$2,000.00 \$1,380.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 PVTGP1CO2PTLC-K SEL PV-TGP-1CO-2P-TLSS-C \$2.371.28 31% \$1,636,18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTGP1CO3PTLC-PVTGP1CO3PTLC-I SEL PV-TGP-1CO-3P-TLSS-C SEL PV-TGP-1CO-3P-TLSS-C \$3,000.00 31% 31% \$2,070.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$3,000.00 PVTGP1CO3PTLC-K SEL PV-TGP-1CO-3P-TLSS-C \$3,558,84 31% 31% \$2,455,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTSOL1CO1TLC SEL BY-TSOL-100-19-TLSS-0 \$1,000,00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE PVTSQL1CO1TLC-SEL PV-TSQL-1CO-1P-TLSS-C) \$1,000.00 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 PVTSQL1CO1TLC-K SEL PV-TSQL-1CO-1P-TLSS-C \$1,183.73 \$816.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% 31% 31% \$0.00 PVTSOL1CO2TLC SEL BY-TSOL-100-2P-TLSS-0 \$2,000,00 \$1.380.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE PVTSQL1CO2TLC-SEL PV-TSQL-1CO-2P-TLSS-C \$2,000.00 \$1,380.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL PV-TSQL-1CO-2P-TLSS-C \$1,636.18 \$0.00 \$0.00 \$0.00 PVTSQL1CO2TLC-K \$2,371.28 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTSQL1CQ3TLC SEL PV-TSQL-1CQ-3P-TLSS-C \$3,000,00 \$2,070,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE PVTSQL1C03TLC-I PVTSQL1C03TLC-I SEL PV-TSQL-1CO-3P-TLSS-C) SEL PV-TSQL-1CO-3P-TLSS-C) \$2,070.00 \$2,070.00 \$2,455.60 \$3,000,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$3,558.84 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 S42-0004-813 SELSW MEDIA CN4200 R8 1 3 \$156.00 \$107.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CIENA S42-0005-813 SEL SW CERT 1 PER ANY CHASSIS R8.1.3 \$2.00 \$1.38 \$0.00 \$0.00 \$0.00 \$0.00 CIENA SB365-1 SB365-10001 \$33.12 \$16.56 SPANNING SPANNING SEL Spanning O365 Base 1-50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Spanning O365 Base 10001-\$24.00 SB365-10001-2Y SEL Spanning 2Y O365 Base 10001 \$45.60 \$3.80 31% 31% 31% \$31.46 \$2.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-10001-2Y-P Spanning 2Y O365 Base 10001+ PRORTD SPANNING SB365-10001-3Y SEL Spanning 3Y O365 Base 10001-\$44.71 \$0.00 \$0.00 \$0.00 \$64.80 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 3Y O365 Base 10001+ PRORTD SB365-10001-3Y-P \$1.80 31% \$1.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-10001-4Y SB365-10001-4Y-P SEL Spanning 4Y O365 Base 10001+ SEL Spanning 4Y O365 Base 10001+ PRORTD \$81.60 \$6.80 31% 31% 31% 31% 31% 31% \$56.30 \$4.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SPANNING SB365-10001-5Y SEL Spanning 5Y O365 Base 10001+ \$96.00 \$66.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-10001-5V-P SEL Spanning 5V O365 Base 10001+ PRORTD \$8.00 \$5.52 \$1.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-10001-P SEL Spanning O365 Base 10001+PRORTD \$2.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 2Y O365 Base 1-500 SB365-1-2Y \$91.20 31% 31% \$62.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-1-2Y-P SEL Spanning 2Y O365 Base 1-500 PRORATED \$7.60 \$5.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 3Y O365 Base 1-500 PRORTD SEL Spanning 3Y O365 Base 1-500 PRORTD \$89.42 \$2.48 SB365-1-3Y \$129.60 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING

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NVP LEVEL : IASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS SB365-1-4Y SEL Spanning 4Y O365 Base 1-500 \$163.20 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 SR365-1-4V-P SEL Spanning 4Y O365 Base 1-500 PRORTD \$13.60 31% \$0.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 5Y O365 Base 1-500 31% 31% \$132.48 \$11.04 SEL Spanning 5Y O365 Base 1-500 PRORTD SB365-1-5Y-F \$16.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SR365-1-P SEL Spanning 0365 Rose 1-500 PRORATION \$4.00 31% 31% 31% 31% \$2.76 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-2001 SEL Spanning O365 Base 2001-5000 \$33.60 \$23.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 2Y O365 Base 2001-5000 SB365-2001-2Y \$63.84 \$44.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-2001-2Y-F SEL Spanning 2Y O365 Base 2k-5k PRORTD \$5.32 \$3.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-2001-3Y SEL Spanning 3Y O365 Base 2001-5000 \$90.72 31% 31% \$62.60 \$1.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 3Y O365 Base 2001-5KPRORTD 31% 31% 31% 31% SB365-2001-4Y SEL Spanning 4Y O365 Base 2001-5000 \$114.24 \$78.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-2001-4Y-P SEL Spanning 4Y O365 Base 2001-5K PRORTD SEL Spanning 5Y O365 Base 2001-5000 SEL Spanning 5Y O365 Base 2001-5K PRORTD \$9.52 \$6.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-2001-5Y SB365-2001-5Y-F \$134.40 \$92.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SPANNING \$11.20 31% 31% 31% 31% 31% SB365-2001-P SEL Spanning O365 Base 2001-5000 PRORTD \$2.80 \$1.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$19.87 \$37.76 SPANNING SPANNING SB365-5001 SEL Spanning O365 Base 5001-10000 \$0.00 \$0.00 \$0.00 SB365-5001-2Y SEL Spanning 2Y O365 Base 5001-10K \$54.72 \$0.00 \$0.00 \$0.00 SB365-5001-2Y-P SEL Spanning 2Y O365 Base 5k-10K PRORTD \$4.56 \$3.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-5001-3Y SB365-5001-3Y-F SEL Spanning 3Y O365 Base 5001-10000 SEL Spanning 3Y O365Base5001-10K PRORTD \$77.76 \$2.16 \$53.65 \$1.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% 31% 31% 31% 31% 31% 31% SB365-5001-4Y SEL Spanning 4Y O365 Base 5001-10K \$97.92 \$67.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 4Y O365 Base5001-10K PRORTD SB365-5001-4Y-P \$8.16 \$5.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-5001-5Y SEL Spanning 5Y O365 Base 5001-10K \$115.20 \$79.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 5Y O365 Base5001-10K PRORTE SB365-5001-5Y-P \$9.60 \$6.62 \$1.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-5001-P SEL Spanning O365 Base 5001-10000 PRORTD \$2.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-501 SEL Spanning O365 Base 501-2000 \$38.40 31% 31% \$26.50 \$50.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 2Y O365 Base 501-2000 31% 31% 31% 31% 31% SB365-501-2Y-P SEL Spanning 2Y O365 Base 501-2K PRORTD \$6.08 \$4.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-501-3Y SEL Spanning 3Y O365 Base 501-2000 \$103.68 \$71.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-501-3Y-P SEL Spanning 3Y O365 Base 501-2000 SEL Spanning 3Y O365 Base 501-2K PRORTD SEL Spanning 4Y O365 Base 501-2000 \$2.88 \$130.56 \$1.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SPANNING SB365-501-4Y \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 SB365-501-4Y-P SEL Spanning 4Y O365 Base 501-2K PRORTE \$10.88 \$7.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 5Y O365 Base 501-2K PRORTE SEL Spanning 5Y O365 Base 501-2K PRORTE \$105.98 \$8.83 \$2.21 SB365-501-5Y \$153.60 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB365-501-5Y-P \$12.80 \$0.00 SPANNING SB365-501-P SEL Spanning O365 Base 501-2K PRTD \$3.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-1 SEL Spanning GSuite Base 1-500 SEL Spanning GSuite Base 10001+ \$48.00 \$24.00 31% 31% 31% 31% 31% \$33.12 \$16.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-10001 \$0.00 SB4GS-10001-2Y SEL Spanning 2Y GSuite Base 10001+ \$45.60 \$31.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-10001-2Y-P SEL Spanning 2Y GSuiteBase 10001+ PRORTD \$173.28 \$119.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-10001-3Y SB4GS-10001-3Y-F SEL Spanning 3Y GSuite Base 10001+ SEL Spanning 3Y GSte Base 10001+ PRORTE 31% 31% \$44.71 \$1.24 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.80 \$0.00 31% SB4GS-10001-4Y SEL Spanning 4Y GSuite Base 10001+ \$81.60 \$56.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-10001-4Y-P SEL Spanning 4Y GSte Base 10001+ PRORTD SEL Spanning 5Y GSuite Base 10001+ \$6.80 \$4.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-10001-5Y 31% \$66.24 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 \$96.00 \$0.00 \$0.00 \$0.00 SB4GS-10001-5Y-F SEL Spanning 5Y GSte Base 10001+ PRORTD \$8.00 \$5.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SR4GS-10001-P SEL Spanning GSuiteBase 10001+ PRORTD \$2.00 31% 31% 31% \$1.38 \$62.93 \$5.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-1-2Y SB4GS-1-2Y-P SEL Spanning 2Y GSuite Base 1-500 SEL Spanning 2Y GSuite Base 1-500 PRORTE \$91.20 \$7.60 SPANNING SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-1-3Y SEL Spanning 3Y GSuite Base 1-500 \$129.60 \$89.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-1-3Y-P SEL Spanning 31 GSuite Base 1-500 PRORTD SEL Spanning 4Y GSuite Base 1-500 \$3.60 \$2.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-1-4Y \$163.20 \$112.61 \$0.00 \$0.00 SEL Spanning 4Y GSte Base 1-500 PRORTD SB4GS-1-4Y-P \$13.60 \$9.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-1-5Y SB4GS-1-5Y-P SEL Spanning 5Y GSuite Base 1-500 SEL Spanning 5Y GSte Base 1-500 PRORTD \$192.00 \$16.00 31% 31% 31% 31% 31% \$132.48 \$11.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning GSuite Base 1-500 PRORATED SB4GS-1-P \$4.00 \$2.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-2001 SEL Spanning GSuite Base 2001-5000 \$33,60 \$23.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-2001-2Y SB4GS-2001-2Y-P SEL Spanning 2Y GSuite Base 2001-5000 SEL Spanning 2Y GSuiteBase2001-5K PRORTD 31% 31% \$44.05 \$3.67 \$0.00 \$0.00 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Base 5001-10K \$28.80 \$19.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 2Y GSuite Base 5001-10K SEL Spanning 2Y GSuite Base 5001-10K SEL Spanning 2Y GSuiteBase 5K-10K PRORTD \$54.72 \$4.56 \$37.76 \$3.15 SPANNING SPANNING SB4GS-5001-2V 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-5001-3Y SEL Spanning 3Y GSuite Base 5001-10K \$77.76 31% 31% 31% 31% 31% \$53.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-5001-3Y-P SEL Spanning 3Y GSteBase5001-10K SEL Spanning 3Y GSteBase5001-10K PRORTD SEL Spanning 4Y GSuite Base 5001-10K \$2.16 \$1.49 \$67.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-5001-4Y SB4GS-5001-4Y-P \$0.00 \$0.00 SEL Spanning 4Y GSteBase5001-10K PRORTD \$5.63 \$8.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-5001-5Y SEL Spanning 5Y GSuite Base 5001-10K \$115.20 \$79.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% 31% 31% 31% 31% SB4GS-5001-5Y-P SB4GS-5001-P SEL Spanning 57 GSteBase5001-10K PRORTD SEL Spanning GSuite Base 5001-10K PRORTD \$9.60 \$2.40 \$6.62 \$1.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SPANNING \$0.00 SB4GS-501 SEL Spanning GSuite Base 501-2000 \$38.40 \$26.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SR4GS-501-2V SEL Spanning 2Y GSuite Base 501-2000 \$72.96 \$50.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-501-2Y-P SEL Spanning 2Y GSuiteBase 501-2K PRORTD \$6.08 31% 31% \$4.20 \$71.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SB4GS-501-3Y SEL Spanning 3Y GSuite Base 501-2000 \$103.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% 31% 31% 31% \$1.99 \$90.09 \$7.51 \$0.00 SR4GS-501-3V-P SEL Spanning 3V GSte Rose 501-2K PRORTE \$2.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-501-4Y SEL Spanning 4Y GSuite Base 501-2000 \$130.56 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SB4GS-501-4Y-P SEL 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NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS SBSF-1-5Y SEL Spanning BU 5Y Salesforce 1-50 \$192.00 \$132.48 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 SRSF-1-5V-P SEL Spanning BU 5Y SFDC 1-50 PRTD \$16.00 31% \$11.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning BU SFDC 1-50 PRTD 31% 31% SBSF-201 SEL Spanning BU Salesforce 201-1000 \$33.60 \$23.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SRSF_201_2V SEL Spanning BLI 2V Salesforce 201-1000 \$63.84 31% 31% 31% 31% \$44.04 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-201-2Y-P SEL Spanning BU 2Y SFDC 201-1000 PRORTD \$5.32 \$3.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-201-3Y SEL Spanning BU 3Y Salesforce 201-1000 \$90.72 \$62.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 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Spanning BU 3Y Salesforce 5001+ \$2.62 SPANNING SPANNING \$3.80 \$0.00 \$0.00 \$0.00 \$64.80 \$0.00 \$0.00 \$0.00 \$0.00 SBSF-5001-3Y-F SEL Spanning BU 3Y SFDC 5001+ PRTD \$1.80 31% \$1.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001-4Y SBSF-5001-4Y-P SEL Spanning BU 4Y Salesforce 5001+ SEL Spanning BU 4Y SFDC 5001+ PRTD \$81.60 \$6.80 31% 31% 31% 31% 31% 31% \$56.30 \$4.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001-5Y SEL Spanning BU 5Y Salesforce 5001+ \$96.00 \$66.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001-5Y-F SEL Spanning BU 5Y SFDC 5001+ PRTD \$8.00 \$5.52 \$1.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-5001-P SEL Spanning BU SFDC 5001+ PRTD SEL Spanning BU Salesforce 51-200 \$2.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING 31% SBSF-51 \$38.40 \$26.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-2Y SEL Spanning BU 2Y Salesforce 51-200 \$72.96 \$50.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-2V-P SEL Spanning BLI 2V SEDC 51-200 PRTD \$6.08 31% 31% \$4.20 \$71.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-3Y SEL Spanning BU 3Y Salesforce 51-200 \$103.68 SBSF-51-3Y-P SEL Spanning BU 3Y SFDC 51-200 PRTD \$2.88 31% 31% \$1.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-4Y SEL Spanning BU 4Y Salesforce 51-200 SEL Spanning BU 4Y SFDC 51-200 PRTD \$130.56 \$90.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-4Y-P SBSF-51-5Y \$10.88 31% 31% \$7.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SPANNING SEL Spanning BU 5Y Salesforce 51-200 \$105.98 \$0.00 \$153.60 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 SBSF-51-5Y-P SEL Spanning BU 5Y SFDC 51-200 PRTD SEL Spanning BU SFDC 51-200 PRTD SEL Splunk Ent TermL SSup100-199GB/dar \$12.80 \$8.83 \$2.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SBSF-51-P \$3.20 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SETE-100-199AN-D \$597.11 \$716.54 \$0.00 \$0.00 SPLUNK \$865.38 SETE-100-199AP-D SEL Splunk Ent TermL SSup100-199GB/davAF \$1,038,46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-100-199EM-D SETE-100-199US-D SEL Splunk Ent TermL SSup100-199GB/dayEM SEL Splunk Ent TermL SSup100-199GB/dayUS \$796.15 \$692.31 SPLUNK SPLUNK 31% 31% \$549.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETE-10-19AN-D SEL Splunk Ent TermL SSup10-19GB/davAN \$1,442,31 31% \$995.19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-10-19AP-D SEL Splunk Ent TermL SSup10-19GB/davAP \$1,730,77 31% \$1,194,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-10-19EM-D SETE-10-19US-D SEL Splunk Ent TermL SSup10-19GB/dayEM SEL Splunk Ent TermL SSup10-19GB/dayUS 31% 31% \$915.57 \$796.16 \$0.00 \$0.00 SPLUNK SPLUNK \$1,326.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 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SEL Splunk Ent Termi SSun200-499GB/dayLIS \$669.23 \$461.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-20-49AN-D SETE-20-49AP-D SEL Splunk Ent TermL SSup20-49GB/dayAN SEL Splunk Ent TermL SSup20-49GB/dayAP \$1 298 08 \$895.6 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$1,557.69 \$1,074.81 \$0.00 \$0.00 SETE-20-49EM-D SEL Splunk Ent TermL SSup20-49GB/davEM \$1,194,23 \$824.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-20-49US-D SETE-2K-4999AN-I SEL Splunk Ent TermL SSup20-49GB/dayUS SEL Splunk Ent TermL SSup2K-4999GB/dayAl \$716.54 \$517.50 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$1 038 46 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% SETE-2K-4999AP-D SEL Splunk Ent TermL SSup2K-4999GB/davAF \$900.00 \$621.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-2K-4999EM-D SEL Splunk Ent TermL SSup2K-4999GB/davEM \$690.00 \$476.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-2K-4999US-D SETE-500-999AN-D SEL Splunk Ent TermL SSup2K-4999GB/dayUS SEL Splunk Ent TermL SSup500-999GB/dayAN 31% 31% \$0.00 SPLUNK SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$557.31 \$0.00 \$0.00 \$807.69 \$0.00 \$0.00 SETE-500-999AP-D SEL Splunk Ent TermL SSup500-999GB/davAF \$969.23 31% 31% \$668.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-500-000FM-D SEL Splunk Ent TermL SSup500-999GB/dayEM SEL Splunk Ent TermL SSup500-999GB/dayUS \$743.08 \$512.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK 31% \$0.00 SETE-500-999US-D \$646.15 \$445.84 \$756.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-50-99AN-D SEL Splunk Ent TermL SSup50-99GB/dayAN \$1,096.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-50-00AP-D SEL Splunk Ent TermL SSup50-99GB/davAF \$1 315 38 31% 31% \$907.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SETE-50-99EM-D SEL Splunk Ent TermL SSup50-99GB/dayEM \$0.00 SPLUNK SETE-50-99US-D SEL Splunk Ent TermL SSup50-99GB/dayUS \$876.92 31% 31% \$605.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETE-5K-9999AN-D SEL Splunk Ent TermL SSup5K-9999GB/davAN \$721.15 \$497.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SETE-5K-9999AP-D SETE-5K-9999EM-D SEL Splunk Ent TermL SSup5K-9999GB/dayAP SEL Splunk Ent TermL SSup5K-9999GB/dayEN \$597.11 \$457.79 SPLUNK 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$663.46 SETE-5K-9999US-D SEL Splunk Ent TermI_SSun5K-9999GB/dayLIS \$576.92 31% 31% 31% 31% \$398.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SEL Splunk Ent TermL PSup1K-1999GB/dayUS SEL Splunk Ent TermL PSup1K-1999GB/dayAN SEL Splunk Ent TermL PSup1K-1999GB/dayAP SEL Splunk Ent TermL PSup1K-1999GB/dayEM SETG-1K-1999AP-D SETG-1K-1999AP-D \$938.08 \$647.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$1,125.00 \$0.00 \$0.00 SPLUNK \$776.25 SETG-1K-1999EM-D \$863.08 \$595.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETG-1K-1999US-D SEL Splunk Ent TermL PSup1K-1999GB/dayUS \$750.00 31% \$517.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETG-2K-4999AN-D SETG-2K-4999AP-D SEL Splunk Ent TermL PSup2K-4999GB/dayAN SEL Splunk Ent TermL PSup2K-4999GB/dayAP \$901.15 \$1,082.31 31% 31% \$621.79 \$746.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$0.00 SETG-2K-4999EM-D SEL Splunk Ent TermL PSup2K-4999GB/davEM \$829.62 31% 31% \$572.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETG-2K-4000HS-D SEL Splunk Ent TermL PSup2K-4999GB/dayUS \$721.15 \$407.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk Ent TermL PSup500-999GB/dayAN SEL Splunk Ent TermL PSup500-999GB/dayAP SETG-500-999AN-D \$966.92 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 SETG-500-999AP-D \$1,159.62 \$800.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 SETG-500-000EM-F SEL Solunk Ent Term LPSun500-999GR/dayEM \$889.62 31% 31% \$613.84 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SETG-500-999US-D SEL Splunk Ent TermL PSup500-999GB/dayUS \$773.08 \$533.43 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SEL Splunk Ent TermL PSup5K-9999GB/dayAN 31% 31% SETG-5K-9999AN-D \$865.38 \$597.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETG-5K-9999AP-D SEL Splunk Ent Termi PSup5K-9999GB/davAF \$1 038 46 \$716.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SETG-5K-9999EM-D SETG-5K-9999US-D SEL Splunk Ent TermL PSup5K-9999GB/dayEM SEL Splunk Ent TermL PSup5K-9999GB/dayUS \$796.15 \$692.31 SPLUNK \$540.3 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SET-PRM-1000-D SEL Splunk Ent Term PrmSup Buck 1000 \$1,000,00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SET-PRM-100-D SEL Splunk Ent Term PrmSup Buck 100 \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SET-PRM-100K-D SET-PRM-10K-D SEL Splunk Ent Term PrmSup Buck 100k SEL Splunk Ent Term PrmSup Buck 10K \$69,000.00 \$6,900.00 \$0.00 \$0.00 \$0.00 SPLUNK \$10,000.00 \$0.00 \$0.00 SPLUNK SET-PRM-1-D SEL Splunk Ent Term PrmSup Buck 1 31% 31% 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SPLUNK \$1.00 SET-STD-1000-D SET-STD-100-D SEL Splunk Ent Term StdSup Buck 1000 SEL Splunk Ent Term StdSup Buck 100 \$1,000.00 \$0.00 \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SET-STD-100K-D SEL Splunk Ent Term StdSup Buck 100K \$100,000.00 31% \$69,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SET-STD-10K-D SET-STD-1-D SEL Splunk Ent Term StdSup Buck 10K SEL Splunk Ent Term StdSup Buck 1 \$10,000.00 31% 31% \$6,900.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$1.00 SETU-ES-1000AN-D SEL Splunk Ent TermUPG SSup Buck 1000At \$1,000,00 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETULES_1000AP_D SEL Solunk Ent Termi IPG SSun Buck 1000AF \$1,000,00 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SETU-ES-1000AM-D SETU-ES-1000US-D SEL Splunk Ent TermUPG SSup Buck 1000AP SEL Splunk Ent TermUPG SSup Buck 1000US \$1,000.00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK \$1,000.00 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETU-ES-100AN-D SEL Splunk Ent TermUPG SSup Buck 100AN \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPI LINK SEL Splunk Ent TermUPG SSup Buck 100AP SEL Splunk Ent TermUPG SSup Buck 100EM \$69.00 \$69.00 SETILES-100AP-D \$100.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK

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NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS SETU-ES-100US-0 SEL Splunk Ent TermUPG SSup Buck 100US \$69.00 \$0.00 \$0.00 \$0.00 SPLUNK SETILES-14N-D SEL Solunk Ent TermI IPG SSun Buck 14N \$1.00 31% \$0.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SEL Splunk Ent TermUPG SSup Buck 1Af 31% 31% SPLUNK SETU-ES-1EM-D SEL Splunk Ent TermUPG SSup Buck 1EM \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETILES_THS_D SEL Solunk Ent TermUPG SSun Buck 1US \$1.00 31% 31% \$0.60 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 SPLLINK SETU-GS-1000AN-I SEL Splunk Ent TermUPG SSup Buck 1000AN SEL Splunk Ent TermUPG PSup Buck 1000AP \$1.000.00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETU-GS-1000AP-D \$1,000.00 31% 31% \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 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TermUPG PSup Buck 1EM SEL Splunk Ent TermUPG PSup Buck 1US \$0.69 \$0.00 \$0.00 \$0.00 SPLUNK \$0.00 \$0.00 SPLUNK \$1.00 \$0.00 \$0.00 SETUS-1K-1999-EM SEL Splunk Ent TRU SSup1K-1999GB/davEN \$716.54 \$494.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SETUS-2K-4999-EM SETUS-500-999-EM SEL Splunk Ent TRU SSup2K-4999GB/dayEM SEL Splunk Ent TRU SSup500-999GB/dayEM \$690.00 \$743.08 31% 31% 31% 31% 31% 31% \$476.10 \$512.73 SPLUNK SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SETUS-5K-9999-EN SEL Splunk Ent TRU SSup5K-9999GB/davEM \$663.46 \$457.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPLUNK SFDC-1001NP-1Y-F SEL Spanning NonProf SFDC 1001-5K PRORTD \$0.67 \$0.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-1001NP-2Y-P SFDC-1001NP-3Y-P SEL Spanning 2YNonProfSFDC1001-5K PRORTD \$0.58 \$0.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEL Spanning 3YNonProfSFDC1001-5K PRORTD 31% \$0.53 \$0.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-1001NP-4Y-F SEL Spanning 4YNonProfSFDC1001-5K PRORTE \$0.48 \$0.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEDC-1001NP-5Y-E SEL Spanning 5YNonProfSFDC1001-5K PRORTE \$0.47 31% 31% \$0.32 \$0.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-1-NP-2Y-P SEL Spanning 2Y NonProf SFDC 1-50 PRORTD 31% 31% SFDC-1-NP-3Y-P SEL Spanning 3YNonProf SFDC 1-50 PRORTD \$0.58 \$0.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEDC-1-NP-4Y-P SEL Spanning 4Y NonProfSFDC 1-50 PRORTD \$0.54 \$0.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-1-NP-5Y-P SFDC-201-NP-2Y-F SEL Spanning BU5Y NonProfSF 1-50 MNT PRO SEL Spanning 2Y NonProfSFDC201-1K PRORTD 31% 31% \$0.36 \$0.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SPANNING \$0.00 \$0.58 \$0.00 31% 31% 31% 31% 31% \$0.37 \$0.33 \$0.32 \$0.40 \$0.00 \$0.00 \$0.00 \$0.00 SEDC-201-NP-3Y-P SEL Spanning 3Y NonProfSFDC 201-1KPRORTD \$0.53 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NonProfSFDC51-200 PRORTE 31% 31% \$1.84 \$0.40 \$0.00 \$0.00 SPANNING \$2.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.58 \$0.00 \$0.00 SPANNING SFDC-51-NP-3Y-P SEL Spanning 3YNonProfSFDC 51-200 PRORTD \$0.56 31% 31% \$0.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-51-NP-4Y-P SEL Spanning 4YNonProfSFDC 51-200 PRORTD \$0.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-51-NP-5Y-P SEL Spanning 5Y NonProfSFDC 51-200PRORTD 31% 31% \$0.00 SPANNING \$0.00 \$0.00 \$0.00 \$0.48 \$0.33 \$0.00 \$0.00 \$0.00 SFDC-ORG-1Y-F SEL Spanning 1Y SFDC Org UNLTD PRORATE \$19,230.75 \$13,269.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SEDC-ORG-2Y-E SEL Spannig 2Y SFDC Org UNLTD PRORATD \$14.423.06 31% 31% 31% \$0.051.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-ORG-3Y-F SFDC-ORG-4Y-F SEL Spanning 3Y SFDC Org UNLTD PRORATD
SEL Spanning 3Y SFDC Org UNLTD PRORATD
SEL Spannig 4Y SFDC Org UNLTD PRORATD \$8,846.15 \$8,293.27 SPANNING SPANNING \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$12,019.23 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 SEDC-ORG-5Y-P SEL Spanning 5Y SEDC Org UNI TO PROBATO \$11 538 47 \$7,961.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-ORG-SB-1Y-F SFDC-ORG-SB-2Y-F SEL Spanning 1YSFDCOrgSandboxUNLTD PRORTD
SEL Spanning 2YSFDCOrgSandboxUNLTDPRORTD \$5,769.25 \$4,326.94 \$3,980.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING \$0.00 \$0.00 SFDC-ORG-SB-3Y-F SEL Spanning 3YSFDCOrgSandboxUNLTDPRORTD \$3.846.17 \$2,653,86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SFDC-ORG-SB-4Y-P SFDC-ORG-SB-5Y-P SEL Spanning4YSFDCOrgSandboxUNLTDPRORTD SEL Spanning 5YSFDCOrgSandboxUNLTDPRORTE \$3,605.77 \$3,461.53 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2 487 98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPANNING SH-458-000-168 Secure VM SecVM Sub \$0.00 \$0.00 \$189.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK Secure VM SecVM 6.0 Sub HCP Bundle=IB SH-458-000-255 \$275.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK SH-458-000-408 SH-458-000-409 Secure VM Encrypt Mach PSMC Sub Tier1=IB Secure VM Encrypt Mach PSMC Sub Tier2=IB 31% 31% \$40.37 \$33.12 \$0.00 \$0.00 \$0.00 CLOUDLINK \$0.00 \$0.00 \$0.00 \$0.00 \$48.00 \$0.00 \$0.00 SH-458-000-410 Secure VM Encrypt Mach PSMC Sub Tier3=IB \$41.50 31% 31% \$28.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK SH-458-000-410 Secure VM Encrypt Mach PSMC Sub Tier4=IB \$32.00 \$22.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK SH-458-000-412 31% \$0.00 Secure VM Encrypt Mach PSP Sub Tier1=IB \$59.50 \$41.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK SH-458-000-413 Secure VM Encrypt Mach PSP Sub Tier2=IB \$49.00 \$33.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK SH-458-000-414 Secure VM Encount Mach PSP Sub Tier3=IB \$42.00 31% 31% \$28.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK Secure VM Encrypt Mach PSP Sub Tier3=ib Secure VM SecVM PS1 Sub Tier 1=iB SH-458-000-415 \$22.43 CLOUDLINK SH-458-000-525 \$59.00 31% 31% \$40.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK SH-458-000-526 Secure VM SecVM PS1 Sub Tier 2=IB \$48.50 \$33.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK SH-458-000-527 SH-458-000-528 Secure VM SecVM PS1 Sub Tier 3=IB Secure VM SecVM PS1 Sub Tier 3=IB Secure VM SecVM PS1 Sub Tier 4=IB \$28.81 \$22.25 CLOUDLINK \$41.75 \$32.25 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMALL UNIVEDL SEL Boomi Small University Bundle \$12 500 00 31% 31% 31% 31% \$8 625 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMBCONNTEST SEL BOOMLSMB Test Connection \$32.50 \$22.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI SOA FRAMEWORE SEL BOOMI Services Enablement \$1,300.00 \$0.00 BOOM SOAWORKER SEL BOOMI Atom Worker \$250.00 \$172.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 BOOMI SEL QSFP28, 103Gbps, DWDM, SM, DDM SO-QSFP28-D44 \$7.692.31 31% \$5,307,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SO-QSFP28-D45 SO-QSFP28-D46 SEL QSFP28, 103Gbps, DWDM, SM, DDM SEL QSFP28, 103Gbps, DWDM, SM, DDM \$7,692.31 \$7,692.31 31% 31% \$5,307.69 \$5,307.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SMARTOPTICS \$0.00 SO-QSFP28-D47 SEL QSFP28, 103Gbps, DWDM, SM, DDM \$7.692.31 31% 31% \$5,307,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SOLOSEP28-D48 SEL QSFP28, 103Gbps, DWDM, SM, DDM \$7,602.31 \$5 307 60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SO-QSFP28-D49 SEL QSFP28, 103Gbps, DWDM, SM, DDM \$7,692.31 31% 31% \$5,307.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS \$0.00 SO-QSFP28-D50 SEL QSFP28, 103Gbps, DWDM, SM, DDM \$7,692.31 \$5,307.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS \$0.00 SOLOSEP28-D51 SEL OSEP28 103Gbps DWDM SM DDM \$7,602.31 31% 31% \$5,307,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SMARTOPTICS SPPCREDITO SEL SPP-CREDIT-C) \$100.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE SEL SPP-CREDIT-C) 31% 31% \$0.00 \$0.00 SPPCREDITC-I \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SPECREDITCI 1 SEL SPP-CREDIT-C-L1) \$100.00 \$69.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$100.00 \$100.00 \$98.00 SPECREDITCI 1-SEL SPP-CREDIT-C-L1) \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SPPCREDITCL2 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPPCREDITCI 2-I SEL SPP-CREDIT-C-L2) \$98.00 \$67.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SPPCREDITCI 3 SEL SPP-CREDIT-C-L3) \$97.00 \$66.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SPPCREDITCL3-SPPCREDITCL4 \$0.00 \$0.00 \$0.00 SEL SPP-CREDIT-C-L4) \$96.00 \$66.24 \$0.00 \$0.00 VMWARE SPPCREDITCL4-I SEL SPP-CREDIT-C-L4 \$96.00 31% 31% 31% \$66.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL Search + Recover Unlock Key SEL: ST6-ED-HA100-F SR-UNLOCK \$3,892.66 SUPERNA ST6EDHA100F \$0.00 CARAHSOF \$3,740.00 \$2,580.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST6EDHA10F SEL: ST6-ED-HA10-F \$374.00 31% \$258.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: ST6-EN-D100-F ST6-EN-D100-F ST6-EN-D10-F \$14,300.00 \$1,430.00 31% 31% \$9,867.00 \$986.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT ST6-RB-25VM-F SEL: ST6-RB-25VM-R \$14,135,00 31% \$9,753,15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT ST6-RRAD-25-F SEL: STE-RRAD-25-F \$22,605,00 31% 31% \$15 507 45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: ST6-RB-ADEN-25-UG-F SEL: ST6-RB-ADV-25-UG-F ST6RBADEN25UGF \$9,438.00 \$6,512.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT ST6RBADV25UGF CARAHSOFT \$9,317.00 31% 31% \$6,428.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST6RBEN25E SEL: ST6-RBEN-25-E \$31 185 00 \$21 517 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$12,940.95 \$3,943.01 STERREN25LIGE SEL: ST6-RREN-25-LIG-E \$18,755,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: ST6-STAD-D100-UG-F \$5,714.50

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NVP LEVEL :

IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS ST6STADD10UGF SEL: ST6-STAD-D10-UG-F \$577.50 \$398.48 \$0.00 \$0.00 \$0.00 CARAHSOF \$0.00 STASTEND 100 LIGH SEL: STR-STEN-D100-LIG-E \$9.075.00 31% \$6 261 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: ST6-STEN-D10-UG-F \$907.50 \$626.18 CARAHSOFT 31% 31% ST6-VSDT100-I SEL: ST6-VSDT100-F \$6,050.00 \$4,174.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 ST6-VSDT10-F SEL: ST6-VSDT10-E \$605.00 31% 31% \$417.45 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 CARAHSOFT ST7ADVC SEL ST7-ADV-C \$4,115.00 \$2,839.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE SEL ST7-ADV-C ST7ADVC-I \$4,814.55 31% 31% \$3,322.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVC-K SEL ST7-ADV-C) \$4,846.00 \$3,343.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVDT100C ST7ADVDT100C-SEL ST7-ADV-DT100-C \$10,250.00 \$7,072.50 \$8,274.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL ST7-ADV-DT100-C \$11,992.50 ST7ADVDT100C-K SEL ST7-ADV-DT100-C \$12,067.12 31% 31% \$8,326.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVDT10C SEL ST7-ADV-DT10-C) \$1,025,00 \$707.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVDT10C-I ST7ADVDT10C-K SEL ST7-ADV-DT10-C)
SEL ST7-ADV-DT10-C) \$827.48 \$832.63 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,206.71 VMWARE ST7ADVENTUGO SEL ST7-ADV-ENT-LIG-C) \$1,694,00 31% 31% 31% \$1 168 86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVENTUGC1 ST7ADVENTUGC1-SEL ST7-ADV-ENT-UG-C1 | SEL ST7-ADV-ENT-UG-C1 | \$1,468.67 \$1,718.34 \$2,128.50 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VMWARE \$2,490.35 \$0.00 \$0.00 ST7ADVENTUGC1-K SEL ST7-ADV-ENT-UG-C1 \$2,342,30 31% \$1,616,19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVENTUGC-I ST7ADVENTUGC-K SEL ST7-ADV-ENT-UG-C SEL ST7-ADV-ENT-UG-C \$1,981.98 \$1,995.86 \$1,367.57 \$1,377.14 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVEPLUGC SEL ST7-ADV-EPL-UG-C) \$4,103,00 31% \$2.831.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVEPLUGC-I SEL ST7-ADV-EPL-UG-C \$4,800.51 31% 31% \$3,312,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ADVEPLUGC-K SEL ST7-ADV-EPL-UG-C) SEL ST7-D100-A-E-UG-C1) \$4.509.37 \$3,111.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE ST7D100AEUGC1 VMWARE \$4,125.00 31% 31% \$2,846.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST7D100AEUGC1-I SEL ST7-D100-ADV-ENT-UG-C1) \$4,826.25 \$3,330.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D100AFUGC1-SEL ST7-D100-A-F-LIG-C11 \$4 537 08 31% 31% \$3,131,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE SEL ST7-D100-STD-ENT-UG-C ST7D100DENTUC-I SEL ST7-D100-STD-ENT-UG-C \$9,652.50 31% 31% \$6,660.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D100DENTUC-R SEL ST7-D100-STD-ENT-UG-C \$9,692.00 \$6 687 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D100SEUGC1 ST7D100SEUGC1-I SEL ST7-D100-STD-ENT-UG-C1) SEL ST7-D100-STD-ENT-UG-C1) \$9,350.00 \$10,939.50 31% 31% \$6,451.50 \$7,548.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 ST7D100SEUGC1-K SEL ST7-D100-S-F-UG-C1) \$10 263 20 \$7 081 61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-D100-STD-ADV-UG-C \$5,225.00 \$3,605,25 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-D100-STD-ADV-UG-C \$6,113.25 \$4,218.14 \$0.00 VMWARE ST7D100STDVUC-K SEL ST7-D100-STD-ADV-UG-C \$6,156,14 \$4,247,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D100VENTUC SEL ST7-D100-ADV-ENT-UG-C \$3,025.00 \$3,539.25 31% 31% \$2 087 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-D100-ADV-ENT-UG-0 \$2,442.08 ST7D100VENTUC-K SEL ST7-D100-ADV-ENT-UG-C \$3,566,50 31% \$2,460.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 ST7D10ADEUGC1 SEL ST7-D10-AD-E-UG-C1) \$412.50 31% \$284.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-D10-ADV-ENT-UG-C1) SEL ST7-D10-AD-E-UG-C1) 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D10ADEUGC1-\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST7D10ADEUGC1-F \$453.80 \$313.12 \$0.00 VMWARE ST7D10DENTUC SEL ST7-D10-STD-ENT-UG-C) \$825.00 31% 31% \$569.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D10DENTUC-I SEL ST7-D10-STD-ENT-LIG-C \$965.25 \$666.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE ST7D10DENTUC-K SEL ST7-D10-STD-ENT-UG-C) 31% \$0.00 \$0.00 \$0.00 VMWARE \$969.20 \$0.00 \$668.75 \$0.00 \$0.00 \$0.00 ST7D10STDVUC SEL ST7-D10-STD-ADV-UG-C \$523.00 \$360.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D10STDVUCJ SEL ST7-D10-STD-ADV-LIG-C \$611.01 31% 31% 31% \$422.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE ST7D10STDVUC-F ST7D10STDVUC-F ST7D10STEUGC1 SEL ST7-D10-STD-ADV-UG-C SEL ST7-D10-STD-ADV-UG-C SEL ST7-D10-ST-E-UG-C1) \$425.30 \$645.15 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$935.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 ST7D10STFUGC1-I SEL ST7-D10-STD-ENT-LIG-C1) \$1 093 95 \$754.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D10STFUGC1-SEL ST7-D10-ST-E-UG-C1) \$1 026 32 \$708.16 \$209.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$303.00 \$0.00 \$0.00 ST7D10VENTUC-I SEL ST7-D10-ADV-ENT-UG-C \$354.51 \$244.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7D10VENTUC-K ST7ENTC SEL ST7-D10-ADV-ENT-UG-C) SEL ST7-ENT-C) 31% 31% 31% 31% 31% \$246.09 \$4,174.50 \$0.00 \$0.00 \$0.00 \$0.00 \$356.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTC-I SEL ST7-ENT-C \$7.078.50 \$4.884.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTC-K SEL ST7-ENT-C) \$6,654.99 \$4,591,94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTDT100C ST7ENTDT100C-I SEL ST7-ENT-DT100-C \$14,000.00 \$16,380.00 \$9,660.00 \$11,302.20 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 ST7ENTDT100C-K SEL ST7-ENT-DT100-C \$15,412,67 31% 31% \$10.634.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTDT100 SEL ST7-ENT-DT10-C) \$1,400.00 \$966.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL ST7-ENT-DT10-C1 31% \$1,063.48 \$0.00 \$0.00 ST7ENTDT10C1-K \$1,541.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTDT10C-I SEL ST7-ENT-DT10-C \$1,638.00 \$1,130.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTDT10C-K SEL ST7-ENT-DT10-C) \$1 528 50 31% 31% \$1,054,67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE ST7ENTEPLUGO SEL ST7-ENT-EPL-UG-C \$2,024.00 \$1,396.56 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTEPLUGC-SEL ST7-ENT-EPL-UG-C \$2,368.08 31% 31% \$1,633.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTEPLUGC-K SEL ST7-ENT-EPL-LIG-C) \$2 386 61 \$1 646 76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTHA100C ST7ENTHA100C1 SEL ST7-ENT-HA100-C) SEL ST7-ENT-HA100-C1] \$3,400.00 \$4,070.00 \$2,346.00 \$2,808.30 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST7FNTHA100C1-I SEL ST7-ENT-HA100-C1 \$4 761 90 31% 31% 31% 31% \$3 285 71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTHA100C1-k SEL ST7-ENT-HA100-C1 \$4 473 61 \$3,086.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTHA100C-SEL ST7-ENT-HA100-C \$3,978.00 \$2,744.82 \$0.00 \$0.00 ST7ENTHA100C-K SEL ST7-ENT-HA100-C \$4.003.22 \$2,762.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 ST7ENTHA10C SEL ST7-ENT-HA10-C) \$340.00 31% \$234.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTHA10C1 ST7ENTHA10C1-SEL ST7-ENT-HA10-C1 SEL ST7-ENT-HA10-C1 \$407.00 \$476.19 31% 31% \$280.83 \$328.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE ST7ENTHA10C1-K SEL ST7-ENT-HA10-C1 \$447.36 31% 31% \$308.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7ENTHA10C-I SEL ST7-ENT-HA10-C \$307.80 \$274.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE ST7ENTHA10C-K SEL ST7-ENT-HA10-C) \$400.32 31% 31% \$276.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 ST7EPLC SEL ST7-EPL-C) \$7,845.00 \$5,413.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 ST7EPLC-L SEL ST7-EPL-C \$9 178 65 31% 31% \$6 333 27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE ST7EPLC-K SEL ST7-EPL-C) \$8,618.22 \$5,946.57 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE ST7RB25AEUGC1 SEL ST7-RB25-ADV-ENT-UG-C1 31% 31% \$7,362.30 \$0.00 \$0.00 \$10,670.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RB25AFUGC1-I SEL ST7-RB25-ADV-ENT-UG-C1 \$12 483 90 \$8 613 89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RB25AEUGC1-K ST7RB25DENTUC SEL ST7-RB25-ADV-ENT-UG-C1 | SEL ST7-RB25-STD-ENT-UG-C) \$11,765.13 \$17,050.00 \$8,117.94 \$11,764.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST7RB25DENTUC-SEL ST7-RB25-STD-ENT-UG-C \$19,948,50 31% 31% \$13 764 47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RB25DENTUC-SEL ST7-RB25-STD-ENT-UG-C \$20 111 86 \$13,877.18 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-RB25-STD-ENT-UG-C1 31% 31% \$13,206.6 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 ST7RB25SEUGC1-I SEL ST7-RB25-STD-ENT-UG-C1 \$22,393,80 \$15,451,72 VMWARE ST7RB25SEUGC1-K SEL ST7-RB25-STD-ENT-UG-C1 \$21,062,80 31% 31% \$14 533 33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST7-RB25-STD-ADV-UG-C \$5,844.30 VMWARE SEL ST7-RB25-STD-ADV-UG-C ST7RB25STDVUC-I 31% \$0.00 \$9.909.90 \$6.837.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RB25STDVUC-H SEL ST7-RB25-STD-ADV-UG-C \$9,998,47 31% \$6,898,94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RB25VENTUC SEL ST7-RB25-ADV-ENT-UG-C \$8,580.00 \$10,038.60 31% 31% \$5,920.20 \$6,926.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE ST7RB25VENTUC-SEL ST7-RB25-ADV-ENT-UG-C ST7RB25VENTUC-K SEL ST7-RB25-ADV-ENT-UG-C) \$10.075.08 31% \$6,951.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RRADV25VMC SEL ST7-RRADV-25VM-C) \$20,550,00 31% 31% \$14 179 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE ST7RBADV25VMC-SEL ST7-RBADV-25VM-C \$24,043.50 \$16,590.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL ST7-RBADV-25VM-C) ST7RBADV25VMC-K \$24,172.54 31% 31% \$16,679.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7RBENT25VMC SEL ST7-RBENT-25VM-C.) \$30,250,00 \$20,872.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$24,420.83 \$22,972.04 ST7RRENT25VMC-SEL ST7-RRENT-25VM-C \$35,392.50 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE RBENT25VMC-

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NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS ST7RBSTD25VMC SEL ST7-RBSTD-25VM-C) \$12.850.00 \$8,866,50 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 ST7RRSTD25VMC-SEL ST7-RRSTD-25VM-C \$15,034,50 31% \$10 373 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$15,131.78 31% 31% ST7STDADVUGC SEL ST7-STD-ADV-UG-C) \$1,705.00 \$1,176.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDADVIIGC-I SEL ST7-STD-ADV-LIG-C \$1 004 85 31% 31% \$1 376 45 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE ST7STDADVUGC-SEL ST7-STD-ADV-UG-C \$2.011.19 \$1,387.72 \$1,769.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE SEL ST7-STD-C) ST7STDC \$2,565.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDC-I SEL ST7-STD-C \$3,001.05 \$2,070.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDC-K SEL ST7-STD-C) \$3,022,53 \$2,085.55 \$3,795.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE ST7STDDT100C SEL ST7-STD-DT100-C ST7STDDT100C-I SEL ST7-STD-DT100-C \$6,435.00 31% 31% \$4,440.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDDT100C-K SEL ST7-STD-DT100-C \$6,477.93 \$4 469 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDDT10C ST7STDDT10C-I SEL ST7-STD-DT10-C) SEL ST7-STD-DT10-C \$379.50 \$444.02 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$643.50 VMWARE ST7STDDT10C-K SEL ST7-STD-DT10-C) \$647.79 31% 31% 31% \$446.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDENTUGC ST7STDENTUGC1 SEL ST7-STD-ENT-UG-C \$3,399.00 \$2,345.31 \$0.00 \$0.00 \$0.00 /AAA/ADD \$3,833.50 \$2,645.12 \$0.00 VMWARE \$0.00 \$0.00 ST7STDENTUGC1-SEL ST7-STD-ENT-UG-C1 \$4,485,20 31% \$3.094.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDENTUGC1-K ST7STDENTUGC-I SEL ST7-STD-ENT-UG-C1 | SEL ST7-STD-ENT-UG-C \$4,216.14 \$3,976.83 \$2,909.14 \$2,744.01 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDENTUGC-K SEL ST7-STD-ENT-UG-C) \$4,003,22 31% \$2,762.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDEPLUGC SEL ST7-STD-EPL-UG-C) \$5,808.00 31% 31% \$4,007.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ST7STDEPLUGC-I SEL ST7-STD-EPL-UG-C \$6 705 36 \$4,688.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE ST7STDEPLUGC-K SEL ST7-STD-EPL-UG-C) \$4,404.41 VMWARE \$6,383.21 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STACK-7-H-A-1-40 SEL: STACK,LTO-7,HH,SAS,1DR,40S \$13,846.00 \$9,553.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-7-H-A-1-80 SEL: STACK LTO-7 HH SAS 1DR 809 \$20,000,00 31% 31% \$13,800.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC STACK-7-H-A-2-40 SEL: STACK,LTO-7,HH,SAS,2DR,40S \$13,800.00 STACK-7-H-A-2-80 SEL: STACK,LTO-7,HH,SAS,2DR,80S \$26,154.00 31% 31% \$18,046.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-7-H-A-4-80 SEL: STACK LTO-7 HH SAS 4DR 80S \$38 462 00 \$26 538 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC STACK-7-H-F-1-40 STACK-7-H-F-1-80 SEL: STACK,LTO-7,HH,FC,1DR,40S SEL: STACK,LTO-7,HH,FC,1DR,80S \$15,385.00 \$21,538.00 31% 31% \$10,615.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC \$14,861.22 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 STACK-7-H-F-2-40 SEL: STACK LTO-7 HH EC 2DR 40S \$23,077,00 \$15,923,13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-7-H-F-2-80 STACK-7-H-F-4-80 \$20,169.39 \$30,784.35 SEL: STACK LTO-7 HH EC 2DR 805 \$29 231 00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: STACK,LTO-7,HH,FC,4DR,80S SPECTRALOGIC \$0.00 \$44,615.00 STACK-8-H-A-1-40 SEL: STACK.LTO-8.HH.SAS.1DR.40S \$16,154,00 \$11,146,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-8-H-A-1-80 STACK-8-H-A-2-40 SEL: STACK,LTO-8,HH,SAS,1DR,80S SEL: STACK,LTO-8,HH,SAS,2DR,40S \$22,308.00 \$24,615.00 SPECTRALOGIC SPECTRALOGIC \$15,392,52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$16,984.35 \$0.00 STACK-8-H-A-2-80 SEL: STACK.LTO-8.HH.SAS.2DR.80S \$30,769.00 31% \$21,230,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-8-H-A-4-80 SEL: STACK.LTO-8.HH.SAS.4DR.80S \$47,692,00 31% \$32,907,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-8-H-F-1-40 STACK-8-H-F-1-80 SEL: STACK,LTO-8,HH,FC,1DR,40S SEL: STACK,LTO-8,HH,FC,1DR,80S 31% 31% \$12,738.78 \$16,984.35 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$18,462.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$24,615.00 \$0.00 SPECTRALOGIC STACK-8-H-F-2-40 SEL: STACK.LTO-8.HH.FC.2DR.40S \$29,231,00 31% 31% \$20,169,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-8-H-F-2-80 SEL: STACK,LTO-8,HH,FC,2DR,80S SEL: STACK,LTO-8,HH,FC,4DR,80S \$35,385,00 \$24,415.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACK-8-H-F-4-80 31% \$39,276.87 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$56,923.00 \$0.00 \$0.00 \$0.00 STACKBASE SEL: SPECTRA, STACKABLE, BASE CHASSIS \$13,462.00 \$9,288.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC STACKEYE SEL: SPECTRA STACKABLE EXPICHASSIS \$13,077,00 31% 31% 31% \$9,023.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC STACKEXP-F STDCONNTEST SEL: UPG,SPECTRA,STACK,EXP CHASSIS SEL BOOMI Standard Test Connection \$9,023.13 \$9,023.13 \$103.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC BOOM \$150.00 \$0.00 \$0.00 \$0.00 \$0.00 STH4001001-PKG SEL Stealth Dell BASE PKG - Small- 1 Yr \$28 716 92 31% 31% 31% \$19.814.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5001001-PKG STH5001002-PKG SEL Stealth Dell BASE PKG - Small- 1 Yr SEL Stealth Dell BASE PKG - Medium-1 Yr \$28 716 92 \$19,814.67 \$24,476.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$35,473.85 \$0.00 \$0.00 STH5001003-PKG SEL Stealth Dell BASE PKG - Large -1 Yr \$42,230,77 31% \$29,139,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5001010-PKG STH5003001-PKG SEL Stealth Dell CR Starter Package-1 Yr SEL Stealth Dell BASE PKG - Small -3 Yr \$28,716.92 \$76,458.46 \$19,814.67 \$52,756.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS 31% 31% STH5003002-PKG SEL Stealth Dell BASE PKG - Medium-3 Y \$95.344.62 \$65,787,79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5003003-PKG SEL Stealth Dell BASE PKG - Large -3 Yr \$114,230,77 \$78.819.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5003010-PKG STH5005001-PKG SEL Stealth Dell CR Starter Package-3 Yr SEL Stealth Dell BASE PKG - Small -5 Yr \$76,458.46 \$107,584.62 \$52,756.34 \$74,233.39 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% UNISYS \$0.00 \$0.00 \$0.00 \$0.00 STH5005002-PKG SEL Stealth Dell BASE PKG - Medium-5 Yr \$135.830.77 31% 31% \$93,723,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS SEL Stealth Dell BASE PKG - Large -5 Yr STH5005002-FKG \$165,461.54 \$114 168 46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS \$107,584.62 31% \$0.00 \$0.00 STH5005010-PKG SEL Stealth Dell CR Starter Package-5 \ \$74,233.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5011001-LIC SEL Stealth SRVR(QTY1-499 lic)1YR-EA \$668.94 \$461.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STH5011002-LIC SEL Steelth SRVR(OTY500-999)1VR-EA \$501.70 31% 31% \$346.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS SEL Stealth SRVR(QTY1K-4999)1YR-EA SEL Stealth SRVR(QTY1K-4999)1YR-EA SEL Stealth SRVR(QTY5K-99,999)1YR-EA STH5011003-LIC \$307.7 \$0.00 UNISYS STH5011004-LIC \$312.51 31% 31% \$215.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$0.00 STH5011005-LIC SEL Stealth SRVR(QTY100K-499 999)1YR-FA \$266.90 \$184.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5013001-LIC STH5013002-LIC SEL Stealth SRVR(QTY1-499 lic)3YR-EA SEL Stealth SRVR(QTY500-999)3YR-EA \$1,869.73 \$1,402.64 \$1,290.11 \$967.82 UNISYS UNISYS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STH5013003-LIC SEL Stealth SRVR(QTY1K-4999)3YR-FA \$1 246 49 31% 31% 31% 31% \$860.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5013004-LIC SEL Stealth SRVR(QTY5K-9,999)3YR-EA SEL Stealth SRV(QTY100K-499,999)3YR-EA \$872.45 \$748.08 \$601.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5013005-LIC \$0.00 \$0.00 SEL Stealth SRVR(QTY1-499 lic)5YR-EA STH5015001-LIC \$2.887.75 \$1.992.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5015002-LIC SEL Stealth SRVR(QTY500-999)5YR-EA \$2,166,51 31% \$1,494,89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5015003-LIC STH5015004-LIC SEL Stealth SRVR(QTY1K-4999)5YR-EA SEL Stealth SRVR(QTY5K-99,999)5YR-EA \$1,925.17 31% 31% \$1,328.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS UNISYS \$1,347.92 \$930.0 STH5015005-LIC SEL Stealth SRVR(QTY100K-499.999)5YR-EA \$1,154,49 31% 31% \$796.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5021001-LIC SEL Stealth Client(QTY1-499)1YR-EA \$111.40 \$76.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISVS STH5021002-LIC SEL Stealth Client(QTY500-999)1YR-EA 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$67.61 \$0.00 STH5021003-LIC SEL Stealth Client(QTY1K-4999)1YR-EA \$84.46 \$58.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS 31% 31% 31% 31% \$0.00 STH5021004-LIC SEL Steelth Client/OTV5K-00 000\1VR-EA \$67.57 \$46.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 HNISVS STH5021005-LIC SEL Stealth Cint(QTY100K-499,999)1YR-EA \$43.92 \$30.30 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS SEL Stealth Client(QTY1-499)3YR-EA \$0.00 \$0.00 STH5023001-LIC \$312.31 \$215.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5023002-LIC SEL Stealth Client(QTY500-999)3YR-FA \$274.54 \$189.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5023003-LIC STH5023004-LIC SEL Stealth Client(QTY1K-4999)3YR-EA SEL Stealth Client(QTY5K-99,999)3YR-EA \$163.37 \$129.36 \$236.77 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS \$187.48 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STH5023005-LIC SEL Stealth Cint/OTY100K-499 999)3YR-FA \$124.84 \$86.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5025001-LIC SEL Stealth Client(QTY1-499)5YR-EA \$481.29 \$332.09 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5025002-LIC STH5025003-LIC \$292.16 \$252.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Stealth Client(QTY1K-4999)5YR-EA \$365.54 UNISYS STH5025004-LIC SEL Stealth Client(QTY5K-99 999)5YR-EA \$289.38 31% 31% 31% \$199.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS SEL Stealth Cint(QTY100K-499,999)5YR-EA SEL Stealth SVG(QTY1-499 lic)1YR-EA \$191.91 \$132.42 UNISYS STH5031001-LIC \$0.00 \$14,189,54 \$9,790,78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5031002-LIC SEL Stealth SVG(QTY500-999)1YR-EA \$10.642.15 31% \$7,343,08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5031003-LIC SEL Stealth SVG(QTY1000-4999)1YR-EA SEL Stealth SVG(QTY5000-99,999)1YR-EA \$9,471.52 \$6,630.23 31% 31% \$6,535.35 \$4,574.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS UNISYS STH5031004-LIC STH5031005-LIC SEL Stealth SVG(QTY100K-499.999)1YR-EA \$5,701,15 31% \$3,933,79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5033001-LIC SEL Steelth SVG(OTV1-499 lic)3VR-EA \$30,660,02 31% 31% \$27,366,03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISVS SEL Stealth SVG(QTY500-999)3YR-EA SEL Stealth SVG(QTY1K-4999)3YR-EA \$20,524.53 \$18,266.59 STH5033002-LIC \$29,745.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5033003-LIC \$26,473.32 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5033004-LIC SEL Stealth SVG(QTY5K-99 999)3YR-FA \$18 531 00 \$12 786 39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS SEL Stealth SVG(QTY100K-499,999)3YR-EA SEL Stealth SVG(QTY1-499 lic)5YR-EA \$10,996.00 \$42,266.21 UNISYS UNISYS STH5033005-LIC \$15,936,23 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

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NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS STH5035002-LIC SEL Stealth SVG(QTY500-999)5YR-EA \$45.941.54 \$31.699.66 \$0.00 \$0.00 \$0.00 UNISYS \$0.00 STH5035003-LIC SEL Steelth SVG(OTY1000-4999)5VR-EA \$40,888,66 31% \$28 213 18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISVS SEL Stealth SVG(QTY5K-99,999)5YR-EA 31% 31% STH5035005-LIC SEL Stealth SVG(QTY100K-499,999)5YR-EA \$24,613.62 \$16,983.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5051001-LIC SEL Steelth Mobil/OTV 1-499)1VR-EA \$50.68 31% 31% \$34.07 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 HNISVS STH5051002-LIC SEL Stealth Mobi(QTY500-999)1YR-EA \$43.02 \$30.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS SEL Stealth Mobi(QTY1K-4999)1YR-EA STH5051003-LIC \$38.85 31% 31% \$26.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5051004-LIC SEL Stealth Mobil(QTY5K-99,999)1YR-EA \$30.41 \$20.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5051005-LIC SEL Stealth Mobil(QTY100K-499.999)1YR-EA \$20.27 31% 31% \$13.99 \$98.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS SEL Stealth Mobi(QTY 1-499)3YR-EA STH5053002-LIC SEL Stealth MobI(QTY500-999)3YR-EA \$124.84 31% 31% \$86.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5053003-LIC SEL Stealth Mobil(QTY1K-4999)3YR-EA \$108.25 \$74.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS SEL Stealth Mobi(QTY1K-99,999)3YR-EA SEL Stealth Mobi(QTY10K-499,999)3YR-EA STH5053004-LIC STH5053005-LIC \$85.68 \$56.66 31% 31% \$59.12 \$39.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS UNISYS STH5055001-LIC SEL Stealth Mobil(QTY 1-499)5YR-FA \$218.77 31% 31% 31% \$150.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5055002-LIC STH5055003-LIC SEL Stealth Mobi(QTY500-999)5YR-EA SEL Stealth Mobi(QTY1K-4999)5YR-EA \$191.91 \$132.42 \$0.00 \$0.00 \$0.00 UNISYS \$166.57 \$114.93 \$0.00 \$0.00 UNISYS \$0.00 \$0.00 STH5055004-LIC SEL Stealth Mobil(QTY5K-99.999)5YR-EA \$131.26 31% \$90.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5055005-LIC STH5061001-LIC SEL Stealth Mobil(QTY100K-499,999)5YR-EA SEL Stealth SVG-S(QTY1-499)1YR-EA \$87.51 \$535.49 \$60.38 \$369.49 UNISYS UNISYS 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STH5061002-LIC SEL Stealth SVG-S (QTY500-999 lic)1YR-EA \$402.04 31% 31% 31% \$277.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5061003-LIC SEL Stealth SVG-S(QTY 1K-4999)1YR-EA \$356.43 \$245.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5061004-LIC SEL Stealth SVG-S(QTY5K-99,999)1YR-EA SEL Stealth SVG-S(QTY100K-499,999)1YR-EA \$250.01 \$172.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS \$214.53 31% STH5061005-LIC UNISYS \$148.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STH5063001-LIC SEL Stealth SVG-S(QTY1-499)3YR-EA \$1,495.69 \$1,032.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5063002-LIC SEL Steelth SVG-S/OTV500-000 lic/3VR-EA \$1,123.03 31% 31% \$774.89 \$688.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS STH5063003-LIC SEL Stealth SVG-S (QTY 1K-4999)3YR-EA UNISYS STH5063004-LIC SEL Stealth SVG-S(QTY5K-99,999)3YR-EA \$698.79 31% 31% \$482.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5063005-LIC SEL Stealth SVG-S/QTY100K-499 999)3YR-FA \$597.90 \$412.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5065001-LIC STH5065002-LIC SEL Stealth SVG-S(QTY1-499)5YR-EA SEL Stealth SVG-S(QTY500-999 lic)5YR-EA \$2,310.51 \$1,733.26 31% 31% \$1,594.25 \$1,195.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$0.00 \$0.00 UNISYS 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 STH5065003-LIC SEL Stealth SVG-S(OTY 1K-4999)5YR-FA \$1 539 83 \$1,062,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$744.05 \$637.91 STH5065004-LIC SEL Stealth SVG-S(QTY5K-99,999)5YR-EA \$1,078.34 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS SEL Stealth SVG-S(QTY100K-499,999)5YR-EA STH5065005-LIC \$924.51 \$0.00 \$0.00 UNISYS STH5071001-LIC SEL Stealth SVG-NS(QTY1-499)1YR-EA \$89.53 \$61.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5071002-LIC SEL Stealth SVG-NS(QTY500-999)1YR-EA SEL Stealth SVG-NS(QTY1K-4999)1YR-EA \$54.78 \$46.62 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS \$79.39 \$0.00 STH5071004-LIC SEL Stealth SVG-NS(QTY5K-99.999)1YR-EA \$54.06 31% \$37.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5071005-LIC SEL Stealth SVG-NS(100K-499.999)1YR-EA \$35.47 31% \$24.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS SEL Stealth SVG-NS(QTY1-499)3YR-EA SEL Stealth SVG-NS(QTY500-999)3YR-EA \$249.20 \$220.18 31% 31% \$171.95 \$151.92 \$0.00 \$0.00 STH5073001-LIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5073002-LIC \$0.00 \$0.00 UNISYS STH5073003-LIC SEL Stealth SVG-NS(QTY1K-4999)3YR-EA \$188.86 31% 31% \$130.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5073004-LIC SEL Stealth SVG-NS(QTY5K-99.999)3YR-EA \$149.70 \$103.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS SEL Stealth SVG-NS(100K-499,999)3YR-EA \$99.50 31% \$0.00 UNISYS STH5073005-LIC \$68.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 STH5075001-LIC SEL Stealth SVG-NS(QTY1-499)5YR-EA \$385.34 \$265.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STH5075002-LIC SEL Steelth SVG-NS/OTY500-999/5VR-EA \$340.20 31% 31% 31% \$234.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 LINISYS STH5075003-LIC STH5075004-LIC SEL Stealth SVG-NS(QTY500-999)5YR-EA SEL Stealth SVG-NS(QTY5K-99,999)5YR-EA SEL Stealth SVG-NS(QTY5K-99,999)5YR-EA \$292.15 \$231.51 \$201.58 \$159.74 UNISYS \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 STH5075005-LIC SEL Stealth SVG-NW(100K-499 999)5YR-EA \$153.83 \$106.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 UNISYS STVSAN1000 SEL ST-VSAND100-C \$5,000.00 \$5,500.00 \$3,450.00 \$3,795.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST-VSAND100-C) STVSAN100C-I VMWARE \$0.00 \$0.00 STVSAN100C-K SEL ST-VSAND100-C) \$5,829.00 \$4,022.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE STVSAN10C STVSAN10C-I SEL ST-VSAND10-C) SEL ST-VSAND10-C) \$500.00 \$550.00 \$345.00 \$379.50 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL ST-VSAND10-C 31% 31% STVSAN10C-K \$583.00 \$402.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE STVSANC SEL ST-VSAN-C) \$2,495.00 \$1,721.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE STVSANC-I STVSANC-K SEL ST-VSAN-C) SEL ST-VSAN-C) 31% 31% \$1,894.05 \$2,006.52 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 \$2,908.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCCD-STG-1M-R SEL Sync EE CLD Storage TB 1 mon Renewal \$1.00 31% 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCCD-STG-1V SEL Sync EE CLD Storage 100GB 1 yr SEL Sync EE CLD Storage TB 1 yr Renewa \$206.00 \$142.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY 31% \$0.00 SYNCCD-STG-1Y-R \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCCD-STG-2Y SEL Sync EE CLD Storage 100GB 2 yr \$392.00 \$270.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCCD-STG-3Y SEL Sync EE CLD Storage 100GB 3 vi \$555.00 31% 31% \$382.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SEL Sync EE CLD Storage 1-10 TB 1 yr SEL Sync EE CLD Storage 1-10 TB 2 yr SYNCCD-STG-T1-1Y \$3,439.38 \$2,373.17 \$0.00 \$0.00 SYNCPLICITY SYNCCD-STG-T1-2Y \$6,306.92 31% 31% \$4,351.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCCD-STG-T1-3Y SEL Sync EE CLD Storage 1-10 TB 3 yr \$8,640,00 \$5,961,60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCCD-STG-T2-1Y SYNCCD-STG-T2-2Y SEL Sync EE CLD Storage 11-100 TB 1 yr SEL Sync EE CLD Storage 11-100 TB 2 yr \$2,866.15 \$5,256.00 \$1,977.64 \$3,626.64 SYNCPLICITY SYNCPLICITY 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCCD-STG-T2-3Y SEL Sync EE CLD Storage 11-100 TB 3 v \$7 200 00 31% 31% 31% 31% \$4,968.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCCD-STG-T3-1Y SEL Sync EE CLD Storage 101-1,000 TB 1yr SEL Sync EE CLD Storage 101-1,000 TB 2yr \$2 579 54 \$1,779.88 \$3,264.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$4,731.23 \$0.00 \$0.00 SYNCCD-STG-T3-3Y SEL Sync EE CLD Storage 101-1,000 TB 3yr \$6,480.00 \$4,471.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCCD-STG-T4-1Y SEL Sync EE CLD Storage 1.001 TB+ 1vr \$2,292,92 31% \$1,582,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCCD-STG-T4-2Y SYNCCD-STG-T4-3Y SEL Sync EE CLD Storage 1,001 TB+ 2 yr SEL Sync EE CLD Storage 1,001 TB+ 3 yr \$4,205.08 31% 31% \$2,901.51 \$3,974.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCPLICITY \$5,760.00 \$0.00 SYNC-DHB-1M-R SEL Sync DH sts - 1 month Renewal \$1.00 31% 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHR-1V-R SEL Sync DH sts - 1 yr Renewal \$1.00 \$0.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHB-CON-1Y SYNC-DHB-CON-2Y SEL Sync DH Specialty Connector 1 yr \$109,869.23 31% 31% \$75,809.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$0.00 SEL Sync DH Specialty Connector 2 yr \$184,246.34 \$127,129.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$0.00 SYNC-DHR-CON-3V SEL Sync DH Specialty Connector 3 y \$242 542 66 31% 31% \$167 354 44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHB-T1-1Y SEL Sync DH 35-1,000 sts 1 yr \$109.87 \$75.81 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHB-T1-2Y SEL Sync DH 35-1,000 sts 2 yr 31% 31% \$0.00 \$184.43 \$127.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHB-T1-3Y SEL Sync DH 35-1 000 sts 3 vr \$242.97 \$167.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHB-T2-1Y SYNC-DHB-T2-2Y SEL Sync DH 1,001-5,000 sts 1 yr SEL Sync DH 1,001-5,000 sts 2 yr \$60.43 \$100.75 SYNCPLICITY SYNCPLICITY \$87.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$146.01 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-DHB-T2-3Y SEL Sync DH 1 001-5 000 sts 3 yr \$194.08 \$133.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHB-T3-1Y SEL Sync DH 5 001-10 000 sts 1 v \$76.43 \$52.74 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SEL Sync DH 5,001-10,000 sts 2 yr SEL Sync DH 5,001-10,000 sts 2 yr SEL Sync DH 5,001-10,000 sts 3 yr SYNC-DHB-T3-2Y \$129.10 \$89.08 \$116.54 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-DHB-T3-3Y \$168.90 \$0.00 SYNCPLICITY SYNC-DHB-T4-1Y SEL Sync DH 10,001-20,000 sts 1 y \$70.06 31% 31% 31% \$48.34 \$79.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHB-T4-2Y SYNC-DHB-T4-3Y SEL Sync DH 10,001-20,000 sts 2 y SEL Sync DH 10.001-20.000 sts 3 yr \$152.60 \$0.00 \$105.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHB-T5-1Y SEL Sync DH 20.001+ sts 1 yr \$60.51 31% \$41.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHB-T5-2Y SYNC-DHB-T5-3Y SEL Sync DH 20,001+ sts 2 yr SEL Sync DH 20,001+ sts 3 yr \$99.90 \$133.34 31% 31% \$68.93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCPLICITY \$92.00 SYNC-DHB-UNL-1Y SEL Sync DH Unlimited TB 1 vr \$549.346.15 31% 31% 31% \$379.048.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHR-HNL-2V SEL Sunc DH Unlimited TR 2 vi \$021 231 60 \$635 640 87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DHB-UNL-3Y SYNC-DH-CON-1M-R SEL Sync DH Unlimited TB 3 yr \$1,212,713,31 \$836,772.1 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SEL Sync DH Specialty Conn 1 mon Renewa \$1.00 31% 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DH-CON-1Y-R SEL Sync DH Specialty Copp 1 yr Renewal \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SEL Sync DH Unlimited TB 1 month Renewal SEL Sync DH Unlimited TB 1 yr Renewal SYNC-DH-UNL-1M-F 31% 31% \$0.69 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-DH-UNL-1Y-R SYNCPLICITY

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NVP LEVEL : ASPO VI PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE PROSUPPORT PLUS MNT LP WTY UPG BASIC TO PS ENH LP PROSUPPORT SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS SYNC-ED-1M-F SEL Sync EE EDU TB sts 1 month Renewa \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-FD-1Y-R SEL Sync EE EDITTR etc 1 yr Renewal \$1.00 31% \$0.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-1M-F SEL Sync EE Renewal sts 1 month 31% 31% SYNCPLICITY SYNC-EE-1Y-R SEL Sync EE Renewal sts - 1 yr \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-FF-T1-1V SEL Sync EE 25-1 000 etc 1 to \$230.54 31% 31% 31% 31% \$165.28 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T1-2Y SEL Sync EE 25-1,000 sts 2 yr \$438.92 \$302.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T1-3Y SEL Sync EE 25-1,000 sts 3 yr \$600.02 \$414.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T2-1Y SEL Sync EE 1,001-5,000 sts 1 y \$191.08 \$131.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-FF-T2-2V SEL Sync EE 1 001-5 000 ets 2 v \$350.31 31% 31% \$241.7 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T2-3Y SYNCPLICITY SYNC-EE-T3-1Y SEL Sync EE 5,001-10,000 sts 1 yr \$152.31 31% 31% \$105.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-FF-T3-2Y SEL Sync FE 5 001-10 000 sts 2 vi \$279.69 \$192.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T3-3Y SYNC-EE-T4-1Y SEL Sync EE 5,001-10,000 sts 2 yr SEL Sync EE 10,001+ sts 1 yr \$263.68 \$93.63 \$382.15 \$135.69 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCPLICITY SYNC-FF-T4-2Y SEL Sync EE 10 001+ sts 2 yr \$246.46 31% 31% 31% \$170.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-EE-T4-3Y SYNC-GV-EE-1M-R SEL Sync EE 10,001+ sts 3 yr SEL Sync Gov EE sts 1 month Renews SYNCPLICITY \$333.69 \$230.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.00 \$0.6 \$0.00 \$0.00 SYNC-GV-EE-1Y-R SEL Sync Gov EE sts - 1 vr Renewal \$1.00 31% \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-EE-T1-1Y SYNC-GV-EE-T1-2Y SEL Sync Gov EE 25-1,000 sts 1 yr SEL Sync Gov EE 25-1,000 sts 2 yr \$248.40 \$454.77 SYNCPLICITY SYNCPLICITY \$360.00 \$659.08 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-GV-EE-T1-3Y SEL Sync Gov EE 25-1.000 sts 3 yr \$900.00 31% 31% 31% \$621.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-EE-T2-1Y SEL Sync Gov EE 1.001-5.000 sts 1 vi \$286.62 \$197.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-EE-T2-3Y SYNC-GV-EE-T2-3Y SEL Sync Gov EE 1,001-5,000 sts 2 yr \$526.15 \$363.0 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SEL Sync Gov EE 1,001-5,000 sts 3 yr 31% SYNCPLICITY \$721.38 \$497.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-GV-EE-T3-1Y SEL Sync Gov EE 5,001-10,000 sts 1 yr \$228.46 \$157.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-FF-T3-2Y SEL Sunc Gov EE 5 001-10 000 sts 2 v \$410.54 31% 31% \$289.48 \$395.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-EE-T3-31 SEL Sync Gov EE 5,001-10,000 sts 3 yr SYNCPLICITY SYNC-GV-EE-T4-1Y SEL Sync Gov EE 10,001+ sts 1 yr \$203.54 31% 31% \$140.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-FF-T4-2Y SEL Sync Gov EE 10 001+ sts 2 yr \$369.69 \$255.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-EE-T4-3\ SYNC-GV-ST-1M-R SEL Sync Gov EE 10,001+ sts 3 yr SEL Sync Gov CLD STG TB+ 1 Month Renewa 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$0.00 \$0.00 SYNCPLICITY \$1.00 \$0.6 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 SYNC-GV-ST-1Y-R SEL Sync Gov CLD STG TR+ 1 vr Renewal \$1.00 \$0.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T1-1Y SYNC-GV-ST-T1-2Y \$3,559.77 \$6,528.30 SYNCPLICITY SEL Sync Gov EE CLD STG 1-10 TB 1 yr \$5 159 08 \$0.00 \$0.00 \$0.00 \$0.00 SEL Sync Gov EE CLD STG 1-10 TB 2 yr \$9,461.30 \$0.00 SYNC-GV-ST-T1-3Y SEL Sync Gov EE CLD STG 1-10 TB 3 vr \$12,960,50 \$8,942,75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T2-1Y SYNC-GV-ST-T2-2Y SEL Sync Gov EE CLD STG 11-100 TB 1 v SEL Sync Gov EE CLD STG 11-100 TB 2 v \$4,299.23 \$7,884.42 SYNCPLICITY SYNCPLICITY 31% 31% \$2,966.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-GV-ST-T2-3Y SEL Sync Gov EE CLD STG 11-100 TB 3 v \$10.800.42 31% \$7,452,29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T3-1Y SEL Sync Gov EE CLD STG 101-1.000 TB 1v \$3,869,31 31% \$2,669.82 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T3-2Y SYNC-GV-ST-T3-3Y SEL Sync Gov EE CLD STG 101-1,000 TB 2y 31% 31% \$4,896.22 \$6,707.06 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$7,095.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL Sync Gov EE CLD STG 101-1,000 TB 3y \$9,720.37 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T4-1Y SEL Sync Gov EE CLD STG 1.001 TB+ 1 vr \$3,439,38 31% 31% \$2,373,17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-GV-ST-T4-2Y SYNC-GV-ST-T4-3Y SEL Sync Gov EE CLD STG 1.001 TB+ 2 v \$6 307 53 \$4,352.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SEL Sync Gov EE CLD STG 1,001 TB+ 3 yr \$8,640.33 \$0.00 \$0.00 \$0.00 SYNCPLICITY 31% 31% \$5,961.83 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-S1-DE-1Y SEL Sync DE 1-10TB 1 yr \$9,500.00 \$6,555.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S1-DE-2Y SEL Sync DE 1-10TB 2 vi \$18 100 00 31% 31% 31% \$12,489,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S1-DE-3Y SYNC-S1-EE-1M-R SEL Sync DE 1-10TB 2 yr SEL Sync DE 1-10TB 3 yr SEL Sync EE 1-10TB - 1 month Renewa SYNCPLICITY \$17,871.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1.00 \$0.6 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-S1-FF-1Y SEL Sync EE 1-10TB 1 yr \$41 599 38 31% 31% 31% \$28,703.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$28,703.57 \$0.69 \$52,785.00 \$72,810.81 SYNC-S1-FF-1Y-R SEL Sync EE 1-10TB - 1 yr Renewa SEL Sync EE 1-10TB 2 yr \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S1-EE-2Y \$76,500.00 \$0.00 \$0.00 SYNC-S1-EE-3Y SEL Sync EE 1-10TB 3 yr \$105.522.92 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S2-DE-1Y SYNC-S2-DE-2Y SEL Sync DE 11-25TB 1 yr SEL Sync DE 11-25TB 2 yr \$7,700.00 \$14,700.00 \$5,313.00 \$10,143.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCPLICITY 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% SYNC-S2-DE-3Y SEL Sync DE 11-25TB 3 vr \$21,000.00 \$14,490.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S2-EE-1Y SEL Sync EE 11-25TB 1 vr \$21,175,00 31% \$14.610.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S2-EE-2Y SYNC-S2-EE-3Y SEL Sync EE 11-25TB 2 yr SEL Sync EE 11-25TB 3 yr \$40,425.00 \$57,750.00 \$27,893.25 \$39,847.50 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCPLICITY 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 SYNC-S3-DE-1Y SEL Sync DE 26-50TB 1 vr \$7,200,00 31% \$4,968.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S3-DE-2Y SEL Sync DE 26-50TB 2 v \$13,800.00 31% \$9.522.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$0.00 SYNCPLICITY SYNC-S3-DE-3Y SEL Sync DE 26-50TB 3 yr \$19,700.00 31% 31% \$13,593.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-S3-EE-1Y SEL Sync EE 26-50TB 1 yr \$19,800.00 \$13,662.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SVNC-S3-FF-2V SEL Sunc EE 26-50TB 2 v \$37,950,00 31% 31% \$26 185 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S3-EE-3Y SEL Sync EE 26-50TB 3 yr \$54,175.00 \$37,380.75 \$0.00 \$0.00 SYNCPLICITY SYNC-S4-DE-1Y SEL Sync DE 51TB + 1 yr \$6,600.00 31% 31% \$4,554.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S4-DF-2Y SEL Sync DE 51TB + 2 vr \$12,700,00 \$8 763 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S4-DE-3Y SYNC-S4-EE-1Y SEL Sync DE 51TB + 3 yr SEL Sync EE 51TB + 1 yr \$18,100.00 \$18,150.00 \$12,489.00 \$12,523.50 SYNCPLICITY 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNC-S4-FF-2Y SEL Sync FE 51TB + 2vr \$34 925 00 31% 31% 31% 31% \$24,098.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-S4-FF-3Y SEL Sync EE 51TB + 3yr SEL Sync DE 1 yr \$49 775 00 \$34 344 7 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$41.40 \$78.66 \$0.00 \$0.00 SYNC-T1-DE-2Y SEL Sync DE 2 yr \$114.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T1-DE-3Y SEL Sync DE 3 yr \$162.00 31% \$111.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T1-EE-1Y SYNC-T1-EE-2Y SEL Sync EE 25-200 sts 1 yr SEL Sync EE 25-200 sts 2 yr \$150.00 31% 31% \$103.50 \$197.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNCPLICITY \$286.00 SYNC-T1-EE-3Y SEL Sync EE 25-200 sts 3 yr \$405.00 31% 31% \$279.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T2-FF-1V SEL Sync EE 201-1 000 etc 1 v \$120.00 \$82.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T2-EE-2Y SEL Sync EE 201-1,000 sts 2 yr \$228.00 31% 31% \$157.32 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY \$0.00 SYNC-T2-EE-3Y SEL Sync EE 201-1,000 sts 3 yr \$324.00 \$223.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY 31% 31% 31% 31% \$0.00 SYNC-T3-FF-1V SEL Sync EE 1 001+ etc 1 vr \$96.00 \$66.24 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T3-EE-2Y SEL Sync EE 1,001+ sts 2 y \$182.00 \$125.58 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY SYNC-T3-EE-3Y SEL Sync EE 1,001+ sts 3 yr \$0.00 \$0.00 \$0.00 \$258.00 \$178.02 \$0.00 \$0.00 \$0.00 \$0.00 SYNCPLICITY T120D-S-I-1 SEL: T120BUNDLE1 LTQ-5HHSAS30S \$18 917 00 \$13,052,73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC T120D-SL-2-50 T120D-SL-3-50 SEL: T120BUNDLE2 LTO-5HHSAS50S SEL: T120BUNDLE3 LTO-5HHSAS50S \$32,768.00 \$42,955.00 \$22,609.92 \$29,638.95 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 T120D-SI-4-50 SEL: T120BUNDLE4 LTQ-5HHSAS50S \$54 688 00 31% 31% \$37 734 72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC T120D-S-M-1 SEL: T120BUNDLE1 LTQ-5HHEC30S \$22 701 00 \$15,663,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC \$26,962.44 \$33,556.08 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 T120D-SM-3-50 SEL: T120BUNDLE3 LTO-5HHFC50S \$48.632.00 SPECTRALOGIC T120D-SM-4-50 SEL: T120BUNDLE4 LTO-5HHEC50S \$59 608 00 31% 31% \$41 129 52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: T380BASE UNIT W-1 DBA SEL: T380,BASE UNIT W-1 DBA SPECTRALOGIC SPECTRALOGIC T380-DBA-1 \$46,360.41 T380-DBA-1SL 31% \$0.00 \$0.00 \$67,189.00 \$46,360,41 \$0.00 \$0.00 \$0.00 \$0.00 T380-DBA-1SLC SEL: T380.BASE UNIT W-1 DBA \$67,189,00 31% \$46,360,41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC T380-DBA-2 SEL: T380BASE UNIT W- 2 DBA SEL: T380,BASE UNIT W- 2 DBA \$73,074.00 \$73,074.00 31% 31% \$50,421.06 \$50,421.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC T380-DBA-2SL T380-DBA-2SLC SEL: T380.BASE UNIT W- 2 DBA \$73.074.00 31% \$50.421.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC T380_DR4_3 SEL: T380BASE LINIT W. 3 DBA \$78,958,00 31% 31% \$54.481.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SPECTRALOGIC SPECTRALOGIC T380-DBA-3SL SEL: T380,BASE UNIT W- 3 DBA \$78,958.00 \$54,481.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 T380-DBA-3SLC SEL: T380,BASE UNIT W- 3 DBA \$78,958.00 31% 31% \$54,481.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 T380-,I-DBA-1 SEL: T380 ENT BASE UNIT W-1 DBA \$67 189 00 \$46,360,41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$50,421.06 \$54,481.02 T380-J-DBA-2 SEL: T380 ENT.BASE UNIT W- 2 DBA \$73,074.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC

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					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAI	DE PRICE						
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5 5	T50E-5-H-A-1 T50E-5-HA2-25	SEL: T50ELTO-5HHSAS1DR10S SEL: T50ELTO5HHSAS2DR25S		\$12,750.00 \$21,577.00	K K	31% 31%	\$8,797.50 \$14,888.13	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T50E-5-H-F-1 T50E-5-HF2-25	SEL: T50ELTO5HHFIBRE1DR10S SEL: T50ELTO5HHFIBRE2DR25S		\$15,627.00 \$23,212.00	K	31% 31%	\$10,782.63 \$16,016.28	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T680-DBA-1	SEL: T680BASE UNIT W- 1 DBA		\$102,366.00	K	31%	\$70,632.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T680-DBA-1SL T680-DBA-1SLC	SEL: T680,BASE UNIT W-1 DBA SEL: T680,BASE UNIT W-1 DBA		\$102,366.00 \$102,366.00	K	31% 31%	\$70,632.54 \$70,632.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T680-DBA-2	SEL: T680BASE UNIT W- 2 DBA		\$108,251.00	ĸ	31%	\$74,693.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T680-DBA-2SL T680-DBA-2SLC	SEL: T680,BASE UNIT W- 2 DBA SEL: T680,BASE UNIT W- 2 DBA		\$108,251.00 \$108,251.00	K K	31% 31%	\$74,693.19 \$74.693.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T680-DBA-3 T680-DBA-3SL	SEL: T680BASE UNIT W- 3 DBA		\$114,135.00	К	31%	\$78,753.15	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	SPECTRALOGIC
5	T680-DBA-3SL T680-DBA-3SLC	SEL: T680,BASE UNIT W- 3 DBA SEL: T680,BASE UNIT W- 3 DBA		\$114,135.00 \$114,135.00	K K	31% 31%	\$78,753.15 \$78,753.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T9502FRMEXP T9503FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT SEL: T950 3 FRAME HAX EXPANSION KIT		\$0.00	K	31% 31%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T9504FRMEXP	SEL: 1950 3 FRAME HAX EXPANSION KIT SEL: T950 4 FRM HAX EXPANSION KIT		\$0.00 \$0.00	K	31%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	SPECTRALOGIC
5	T9505FRMEXP T9506FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT SEL: T950 6 FRAME HAX EXPANSION KIT		\$0.00 \$0.00	K	31% 31%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T9508FRMEXP	SEL: T950 8 FRAME HAX EXPANSION KIT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B1D T950B3D3T	SEL: T950B WITH 1 DBA SEL: T950 W-3 DBA'S + 3 TBA'S		\$112,658.00 \$112.658.00	K	31% 31%	\$77,734.02 \$77,734.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T		\$49,758.00	ĸ	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B3D3TDX-F T950B6D0DVXP	SEL: T950 DRV EXP 3D 3T SEL: T950 DRV EXP 6D 0T		\$49,758.00 \$63,292.00	K K	31% 31%	\$34,333.02 \$43.671.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T950B6D0T T950B6D0TDX-F	SEL: T950 W- 6 DBA'S + 0 TBA'S SEL: T950 DRV EXP 6D 0T		\$128,808.00 \$63.292.00	K	31% 31%	\$88,877.52 \$43.671.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T950B-J-1D	SEL: T950B ENT 1 DBA		\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J-3D T950B-J3DDVXP	SEL: T950B ENT 3 DBA SEL: T950B ENT DRV EXP 3DBA		\$112,658.00 \$49,758.00	K	31% 31%	\$77,734.02 \$34.333.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T950BJ3DDVXPF	SEL: FRU, T950B ENT DRV EXP 3DBA		\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J-6D T950B-J6DDVXP	SEL: T950B ENT 6 DBA SEL: T950B ENT DRV EXP 6DBA		\$128,808.00 \$63,292.00	ĸ	31% 31%	\$88,877.52 \$43,671,48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T950BJ6DDVXPF	SEL: FRU,T950B ENT DRV EXP 6DBA		\$63,292.00	ĸ	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-JMEDEXF T950BJMEDIAEX	SEL: FRU,T950 ENT MEDIA EXP FRAME SEL: T950B ENT MEDIA EXP		\$26,023.00 \$26,023.00	K K	31% 31%	\$17,955.87 \$17,955.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T950BJMULTI1D	SEL: T950B ENT,MULTI,1 DBA SEL: T950B ENT,MULTI,3 DBA		\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC SPECTRALOGIC
5	T950BJMULTI3D T950BJMULTI6D	SEL: 1950B ENT,MULTI,6 DBA SEL: T950B ENT,MULTI,6 DBA		\$112,658.00 \$128,808.00	K	31% 31%	\$77,734.02 \$88,877.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC
5	T950BMEDBLJ-F T950BMEDBLK-F	SEL: T950B ENT BULK TAP SEL: T950,LEFT,MED,EX,FR,W-BULK,UPG		\$45,769.00 \$45,769.00	K	31% 31%	\$31,580.61 \$31,580.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T950BMEDBULK	SEL: T950,LEFT,MED,EX,FRAME,W-BULK		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950BMEDEX-F T950BMEDIAEXP	SEL: T950 MEDIA ONLY EXPANSN FRAME SEL: T950 MEDIA ONLY EXPANSN FRAME		\$26,023.00 \$26,023.00	K	31% 31%	\$17,955.87 \$17,955.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T950BMEDLBLKJ	SEL: T950B ENT BULK TAP		\$45,769.00	ĸ	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950BMULT1D T950BMULT3D3T	SEL: T950,MULTI,WITH 1 DBA SEL: T950,MULTI,W-3 DBA'S & 3 TBA'S		\$112,658.00 \$112,658.00	K K	31% 31%	\$77,734.02 \$77,734.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC SPECTRALOGIC
5	T950BMULT6D0T TCI-1YR-00001000	SEL: T950,MULTI,W-6DBA'S & 0TBA'S SEL 1YR 1000-1999 TAPE CATALOG INGEST		\$128,808.00 \$12.08	K	31% 31%	\$88,877.52 \$8.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	SPECTRALOGIC INDEX ENGINES
5	TCI-1YR-00002000	SEL 1YR 2000-4999 TAPE CATALOG INGEST		\$9.77	K	31%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00005000 TCI-1YR-00010000	SEL 1YR 5000-9999 TAPE CATALOG INGEST SEL 1YR 10000-19999 TAPE CATALOG INGES		\$7.46 \$6.08	K	31% 31%	\$5.15 \$4.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCI-1YR-00020000	SEL 1YR 20000-49999 TAPE CATALOG INGES		\$4.92	K	31%	\$3.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00050000 TCI-3YR-00001000	SEL 1YR 50000-9999 TAPE CATALOG INGES SEL 3YR 1000-1999 TAPE CATALOG INGEST		\$3.77 \$24.15	K K	31% 31%	\$2.60 \$16.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCI-3YR-00002000	SEL 3YR 2000-4999 TAPE CATALOG INGEST		\$19.54	K	31%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00005000 TCI-3YR-00010000	SEL 3YR 5000-9999 TAPE CATALOG INGEST SEL 3YR 10000-19999 TAPE CATALOG INGES		\$14.92 \$12.15	K	31% 31%	\$10.29 \$8.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCI-3YR-00020000 TCI-3YR-00050000	SEL 3YR 20000-49999 TAPE CATALOG INGES SEL 3YR 50000-99999 TAPE CATALOG INGES		\$9.85 \$7.54	K	31% 31%	\$6.80 \$5.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES
5	TCI-5YR-00001000	SEL 5YR 1000-1999 TAPE CATALOG INGEST		\$36.23	K	31%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00002000 TCI-5YR-00005000	SEL 5YR 2000-4999 TAPE CATALOG INGEST SEL 5YR 5000-9999 TAPE CATALOG INGEST		\$29.31 \$22.38	K	31% 31%	\$20.22 \$15.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCI-5YR-00010000	SEL 5YR 10000-19999 TAPE CATALOG INGES		\$18.23	ĸ	31%	\$12.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00020000 TCI-5YR-00050000	SEL 5YR 20000-49999 TAPE CATALOG INGES SEL 5YR 50000-99999 TAPE CATALOG INGES		\$14.77 \$11.31	K K	31% 31%	\$10.19 \$7.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCR-1YR-00000010 TCR-1YR-00000050	SEL 1YR 10-49 TAPE CATALOG REBUILD SEL 1YR 50-99 TAPE CATALOG REBUILD		\$96.15 \$62.54	K	31% 31%	\$66.34 \$43.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES
5	TCR-1YR-00000100	SEL 1YR 100-249 TAPE CATALOG REBUILD		\$48.08	K	31%	\$33.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00000250 TCR-1YR-00000500	SEL 1YR 250-499 TAPE CATALOG REBUILD SEL 1YR 500-999 TAPE CATALOG REBUILD		\$38.46 \$33.69	K	31% 31%	\$26.54 \$23.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCR-1YR-00001000	SEL 1YR 1000-1999 TAPE CATALOG REBUILD		\$24.15	ĸ	31%	\$16.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5 5	TCR-1YR-00002000 TCR-1YR-00005000	SEL 1YR 2000-4999 TAPE CATALOG REBUILD SEL 1YR 5000-9999 TAPE CATALOG REBUILD		\$19.54 \$14.92	K K	31% 31%	\$13.48 \$10.29	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCR-1YR-00010000 TCR-1YR-00025000	SEL 1YR 10000-24999 TAPE CATALOG REBUI SEL 1YR 25000-49999 TAPE CATALOG REBUI		\$12.15 \$9.23	K	31% 31%	\$8.38 \$6.37	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES
5	TCR-1YR-00050000	SEL 1YR 50000-99999 Tape Catalog Rebuild		\$7.69	K	31%	\$5.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00000010 TCR-3YR-00000050	SEL 3YR 10-49 TAPE CATALOG REBUILD SEL 3YR 50-99 TAPE CATALOG REBUILD		\$144.23 \$93.81	K	31% 31%	\$99.52 \$64.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES
5	TCR-3YR-00000100	SEL 3YR 100-249 TAPE CATALOG REBUILD		\$72.12	ĸ	31%	\$49.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5 5	TCR-3YR-00000250 TCR-3YR-00000500	SEL 3YR 250-499 TAPE CATALOG REBUILD SEL 3YR 500-999 TAPE CATALOG REBUILD		\$57.69 \$50.54	K K	31% 31%	\$39.81 \$34.87	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCR-3YR-00001000	SEL 3YR 1000-1999 TAPE CATALOG REBUILD		\$36.23	К	31%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00002000 TCR-3YR-00005000	SEL 3YR 2000-4999 TAPE CATALOG REBUILD SEL 3YR 5000-9999 TAPE CATALOG REBUILD		\$29.31 \$22.38	K	31% 31%	\$20.22 \$15.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCR-3YR-00010000 TCR-3YR-00025000	SEL 3YR 10000-24999 TAPE CATALOG REBUI		\$18.23 \$13.85	K	31%	\$12.58	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	INDEX ENGINES INDEX ENGINES
5	TCR-3YR-00050000	SEL 3YR 25000-49999 TAPE CATALOG REBUI SEL 3YR 50000-99999 Tape Catalog Rebuild		\$11.54	K	31% 31%	\$9.56 \$7.96	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	INDEX ENGINES
5	TCR-5YR-00000010 TCR-5YR-00000050	SEL 5YR 10-49 TAPE CATALOG REBUILD SEL 5YR 50-99 TAPE CATALOG REBUILD		\$192.31 \$125.08	ĸ	31% 31%	\$132.69 \$86.31	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCR-5YR-00000100	SEL 5YR 100-249 TAPE CATALOG REBUILD		\$96.15	ĸ	31%	\$66.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000250 TCR-5YR-00000500	SEL 5YR 250-499 TAPE CATALOG REBUILD SEL 5YR 500-999 TAPE CATALOG REBUILD		\$76.92 \$67.38	K K	31% 31%	\$53.07 \$46.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCR-5YR-00001000 TCR-5YR-00002000	SEL 5YR 1000-1999 TAPE CATALOG REBUILD		\$48.31 \$39.08	ĸ	31%	\$33.33 \$26.97	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	INDEX ENGINES
5 5	TCR-5YR-00005000	SEL 5YR 2000-4999 TAPE CATALOG REBUILD SEL 5YR 5000-9999 TAPE CATALOG REBUILD		\$29.85	K K	31% 31%	\$20.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	INDEX ENGINES
5	TCR-5YR-00010000 TCR-5YR-00025000	SEL 5YR 10000-24999 TAPE CATALOG REBUI SEL 5YR 25000-49999 TAPE CATALOG REBUI		\$24.31 \$18.46	K	31% 31%	\$16.77 \$12.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	INDEX ENGINES INDEX ENGINES
5	TCR-5YR-00050000	SEL 5YR 50000-99999 Tape Catalog Rebuild		\$15.38	K	31%	\$10.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TELCLC1AD100C TELCLC1AD100C-I	SEL TEL-CL-C1AD-100-C) SEL TEL-CL-C1AD-100-C)		\$15,000.00 \$17,550.00	K	31% 31%	\$10,350.00 \$12,109.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	TELCLC1AD100C-K	SEL TEL-CL-C1AD-100-C)		\$17,660.13	ĸ	31%	\$12,185.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	TELCLC1ADC	SEL TEL-CL-C1AD-C)		\$150.00	К	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

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ASPO VI PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP PROSUPPORT PLUS MNT LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS TELCLC1ADC-I SEL TEL-CL-C1AD-C \$121.10 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 TELCI C1ADC-K SELTEL-CL-C14D-C \$176.60 31% \$121.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE TELCLCPL100C \$3,000.00 31% 31% TELCLCPL100C-SEL TEL-CL-CPL-100-C \$3,510.00 \$2,421.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE TELCLOPI 100C-K SELTEL-CL-CPL-100-C \$3 535 86 31% 31% \$2,430.74 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 VMM ARE TELCLOPLO SEL TEL-CL-CPL-C) SEL TEL-CL-CPL-C) \$30.00 \$20.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE TELCLCPLC-I \$35.10 31% 31% \$24.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE TELCLCPLC-K SEL TEL-CL-CPL-C) \$35.36 \$24.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE TELCUSTA41000 SELTEL-CL-STA-AD-100-C \$3.000.00 31% 31% \$2,070.00 \$2,421.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE TELCLSTAA100C-SEL TEL-CL-STA-AD-100-C SEL TEL-CL-STA-AD-100-C TELCLSTAA100C-K \$3,535.86 31% 31% \$2,439.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE TELCI STAADO SELTEL-CL-STA-AD-C \$30.00 \$20.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE TELCLSTAADC-I TELCLSTAADC-K SEL TEL-CL-STA-AD-C | SEL TEL-CL-STA-AD-C | \$24.22 \$24.40 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$35.36 TF-OS SEL Test Environment Add-on OS \$13 864 50 31% 31% 31% \$9 566 51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS INDEX ENGINES BOOMI TERM-TP-00035000 SEL INDEX ENGINES 35000 TAPE INDEX \$1,154,462.00 \$796,578.78 \$0.00 \$0.00 \$0.00 TESTSOAWORKER SEL BOOMI Atom Worker - Test \$125.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TFIN3D3T SEL: TFIN W-3 DBA'S + 3 TBA'S \$122,923.00 31% \$84.816.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 TFIN3D3TDVX-F TFIN3D3TDVXP SEL: TFINUPGDRV EXP 3D 3T SEL: TFIN DRV EXP 3D 3T \$57,538.00 \$57,538.00 \$39,701.22 \$39,701.22 SPECTRALOGIC SPECTRALOGIC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 TFIN3D3T-F SEL: TFIN UPG W-3 DBA'S + 3 TBA'S \$129,462.00 31% \$89.328.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TFIN6D0T SEL: TFIN W-6 DBA'S + 0 TBA'S \$142.538.00 31% 31% \$98.351.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TFIN6D0TDVX-F SEL: TFINUPGDRV EXP 6D 0T \$73,231.00 \$73,231.00 \$50,529.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TFIN DRV EXP 6D 0T \$50,529.39 SPECTRALOGIC TFIN6D0TDVXF 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 TFIN6D0T-F SEL: TFIN UPG W- 6 DBA'S + 0 TBA'S \$149,077.00 \$102,863.13 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TEINBSBJ FET SEL: TEIN BLILK SERV BAYLEET \$58.846.00 31% 31% \$40,603.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC TFINBSBLFT-F SEL: FRUTFIN BULK SV BAYLEFT \$40,603.7 TFINBSBRIGHT SEL: TFIN BULK SERV BAYRIGHT \$54,643.00 31% 31% \$37,703.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TFIN-BSB-RIGHT SEL: TFIN BULK SERV BAY, RIGHT WITH ROBOT \$91 538 00 \$63 161 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC TFIN-J3D3S TFINJ3D3SDVXF SEL: TFIN ENT 3D 3S SEL: TFIN ENT DRV EXP 3D 3S \$122,923.00 \$57,538.00 31% 31% \$84,816.87 \$39,701.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 TEINJ3D3SDX-E SEL: ERUTEIN ENT DRV EXP 3D 3S \$57 538 00 \$39 701 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TFIN-J6D0S SEL: TFIN ENT 6D 0S \$142,538.00 \$98,351.22 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC SEL: TFIN ENT DRV EXP 6D 0S SPECTRALOGIC TFINJ6D0SDVX \$73,231.00 \$50,529.39 \$0.00 TFINJ6D0SDX-F SEL: FRUTFIN ENT DRV EXP 6D 0S \$73,231,00 \$50.529.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TFIN-J6DBC SEL: TFIN ENT CUST 6D BASE SEL: TFIN ENT BULK SERV BAYLEFT \$98,351.22 \$40,603.74 SPECTRALOGIC SPECTRALOGIC \$142 538 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 TFINJBSBLEFT \$0.00 TFINJBSBLFT-F SEL: FRUTFIN ENT BULK SV BAYLEF \$58.846.00 31% \$40,603,74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TFINJBSBRIGHT SEL: TFIN ENT BULK SERV BAYRIGHT \$54.643.00 31% \$37,703,67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TFIN-J-BSB-RIGHT TFINJMEDEX-F SEL: TFIN ENT BULK SERV BAY,RGT W/ROBO 31% 31% \$63,161.22 \$18,046.26 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC \$91,538.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SEL: FRUTFIN ENT MEDIA EXP FRAME \$26,154.00 \$0.00 SPECTRALOGIC TFINJMEDIAEXP SEL: TFIN ENT MEDIA EXP \$26,154,00 31% 31% \$18,046,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TEIN ISBI EET SEL: TEIN ENT SERV RAVI EET \$45,769.00 \$31,580,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TFINJSBLEFT-F SEL: FRUTFIN ENT SERV BAYLEFT \$45,769.00 \$31,580.61 \$0.00 \$0.00 \$0.00 SPECTRALOGIC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 TFINJSBRIGHT SEL: TFIN ENT SERV BAYRIGHT \$42,500.00 \$29,325.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TEIN, LSB-RIGHT SEL: TEIN ENT SERV BAY RIGHT WITH BOROT \$78.462.00 31% 31% 31% \$54 138 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRAL OGIC TFIN-JSLC TFIN-JSRC SEL: TFIN ENT SERV BAT, RIGHT WITH ROBOT SEL: TFIN ENT SERV BAY, RIGHT WITH ROBOT \$45,769.00 \$78,462.00 \$34,138.78 \$31,580.61 \$54,138.78 SPECTRALOGIC SPECTRALOGIC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 TEINMEDEX-E SEL: TFINUPGMEDIA EXP \$26 154 00 31% 31% 31% \$18,046,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC TFINMEDIAEXE SEL: TEIN MEDIA EXP \$26,154.00 \$26,154.00 \$45,769.00 \$18,046.2 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC SEL: TFIN SERV BAYLEFT \$31,580.61 \$0.00 \$0.00 SEL: TFINUPGSERV BAYLEFT TFINSBLEFT-F \$45,769.00 31% \$31,580,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SEL: TFIN SERV BAYRIGHT SEL: TFIN SERV BAY,RIGHT, WITH ROBOT \$42,500.00 \$78,462.00 \$29,325.00 \$54,138.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SPECTRALOGIC SPECTRALOGIC TEINSB-RIGHT 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 TFIN-SB-RIGH 31% 31% THIN5100PKC SEL THIN5-100PK-C) \$1,955.00 \$1,348.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE THIN5100PKC-I SEL THIN5-100PK-C \$2.042.98 \$1,409.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE THIN5100PKCV2-K THIN5-STE-C SEL THIN5-100PK-C SEL THIN5-STE-C) \$2,133.77 \$5,145.00 \$1,472.30 \$3,550.05 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 THIN5-STE-C-I SEL THIN5-STE-C) \$5,376,53 31% 31% \$3,709.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE THINSSTECV2-SEL THINS-STE-C \$5,610,83 \$3,877.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL 1YR 10-49 TAPE METADATA INDEX SEL 1YR 50-99 TAPE METADATA INDEX 31% \$0.00 \$0.00 TMI-1YR-00000010 \$384.62 \$265.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES TMI-1YR-00000050 \$250.00 \$172.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES TML1YR-00000100 SEL 1VR 100-249 TAPE METADATA INDEX \$102.31 31% 31% \$132.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES SEL 1YR 250-499 TAPE METADATA INDEX SEL 1YR 250-499 TAPE METADATA INDEX SEL 1YR 500-999 TAPE METADATA INDEX TMI-1YR-00000250 \$100.84 \$0.00 \$0.00 INDEX ENGINES TMI-1YR-00000500 \$119.23 31% 31% \$82.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$0.00 TMI-1YR-00001000 SEL 1YR 1000-1999 TAPE METADATA INDEX \$96.62 \$66.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES TMI-1YR-00002000 TMI-1YR-00005000 SEL 1YR 2000-4999 TAPE METADATA INDEX SEL 1YR 5000-9999 TAPE METADATA INDEX \$53.92 \$41.19 INDEX ENGINES INDEX ENGINES 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 TMI-1YR-00010000 SEL 1YR 10000-24999 TAPE METADATA INDE \$49.23 31% 31% 31% 31% \$33.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES SEL 1YR 10001-24999 TAPE METADATA INDE SEL 1YR 25000-49999 TAPE METADATA INDEX SEL 3YR 10-49 TAPE METADATA INDEX SEL 3YR 50-99 TAPE METADATA INDEX TMI-1YR-00025000 \$36.92 \$25.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINE: TMI-3YR-00000010 \$0.00 \$0.00 INDEX ENGINES \$500.00 TMI-3YR-00000050 \$325.00 \$224.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES TMI-3YR-00000100 SEL 3YR 100-249 TAPE METADATA INDEX \$250.00 31% \$172.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES TMI-3YR-00000250 TMI-3YR-00000500 SEL 3YR 250-499 TAPE METADATA INDEX SEL 3YR 500-999 TAPE METADATA INDEX \$190.00 31% 31% \$131.10 \$106.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES INDEX ENGINES 31% 31% TMI-3YR-00001000 SEL 3YR 1000-1999 TAPE METADATA INDEX \$125.60 \$86.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES TML3VR-00002000 SEL 3VR 2000-4000 TAPE METADATA INDEX \$101.60 \$70.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES TMI-3YR-00005000 SEL 3YR 5000-9999 TAPE METADATA INDEX \$77.60 31% 31% \$53.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$0.00 TMI-3YR-00010000 SEL 3YR 10000-24999 TAPE METADATA INDE \$64.00 \$44.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES 31% 31% 31% 31% \$0.00 TML3VR_00025000 SEL 3VR 25000-40000 TAPE METADATA INDE \$48.00 \$33.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES TML5YR-00000001 SEL 5YR 10-49 TAPE METADATA INDEX \$596.15 \$411.34 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES TMI-5YR-00000050 SEL 5YR 50-99 TAPE METADATA INDEX \$387.50 \$267.38 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$0.00 \$0.00 \$0.00 TMI-5YR-00000100 SEL 5YR 100-249 TAPE METADATA INDEX \$298.08 \$205.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES SEL 5YR 250-499 TAPE METADATA INDEX SEL 5YR 500-999 TAPE METADATA INDEX \$156.31 \$127.52 INDEX ENGINES INDEX ENGINES TML5YR-0000025 \$226.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 TMI-5YR-0000029 \$226.54 \$184.81 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 TMI-5YR-00001000 SEL 5YR 1000-1999 TAPE METADATA INDEX \$149.75 \$103.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES TMI-5YR-00002000 SEL 5YR 2000-4999 TAPE METADATA INDEX \$121.14 \$83.59 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES SEL 5YR 5000-9999 TAPE METADATA INDEX SEL 5YR 10000-24999 TAPE METADATA INDEX \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 TMI-5YR-00010000 \$76.31 \$52.65 INDEX ENGINES TMI-5YR-00025000 SEL 5YR 25000-49999 TAPE METADATA INDE \$57.23 \$2,985.00 31% 31% 31% \$39.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 INDEX ENGINES \$2,059.65 \$2,409.79 TZ-BS-3TLSS-C SEL TZ-BS-3TLSS-C TZBS3TLSSC-I \$0.00 \$0.00 VMWARE \$3,492,45 \$0.00 \$0.00 \$0.00 \$0.00 TZBS3TLSSC-K SEL TZ-BS-3TLSS-C) \$3.512.87 31% \$2,423,88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE TZBSTLSSC SEL TZ-BS-TLSS-C) \$995.00 \$1,164.15 31% 31% \$686.55 \$803.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE TZBSTLSSC-K SEL TZ-BS-TLSS-C) \$1,168,40 31% 31% 31% \$806.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE ILARYCYT100-500 SEL Ungrade ARXCXT100 to ARXCXT500 \$227 175 00 \$156 750 75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RIVERBED SEL Upgrade ARXCXT100 to ARXCXT100 SEL Upgrade ARXCXT10 to ARXCXT100 SEL Upgrade ARXCXT10 to ARXCXT500 U-ARXCXT10-100 \$128,726.00 \$88,820.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RIVERBED U-ARXCXT10-500 RIVERBED \$355,902.00 31% 31% \$245,572.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 U-ARXVOI250-1K SEL Upgrade ARXVOI250 to ARXVOI18 \$13 625 00 \$9 401 25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RIVERBED \$6,055.00 \$7,569.00 \$4,177.95 \$5,222.61 U-ARXVOI250-500 SEL Upgrade ARXVOI250 to ARXVOI500 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RIVERBED SEL Upgrade ARXVOI500 to ARXVOI18

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FMC NASPO ValuePoint MNWNC-109 Effective April 1, 2021

NVP LEVEL : IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI UEMCCU100C SEL UEM-CCU-100-C \$5,150,00 \$3,553,50 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 LIEMCCLI100C-I SELUEM-CCLL-100-C \$5,665,00 31% \$3,008.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE UEMCCU100C-F \$5,573.86 \$3,845.96 31% 31% UEMCCU10C SEL UEM-CCU-10-C \$515.00 \$355.35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE LIEMCCLI10C-I SEL LIEMCCUL10-C \$566.50 31% 31% \$300.80 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE LIEMCCU10C-K SEL UEM-CCU-10-C \$557.30 \$384.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL UEM-NU-100-C UEMNU100C \$3,090.00 31% 31% \$2,132.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE UEMNU100C-I SEL UEM-NU-100-C \$3,399.00 \$2,345.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE UEMNU100C-K SEL UEM-NU-100-C \$3,344,32 31% 31% \$2,307.58 \$213.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE UEMNU10C SEL UEM-NU-10-C) UEMNU10C-I SEL UEM-NU-10-C) \$339.90 31% 31% \$234.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE UEMNU10C-K SEL UEM-NU-10-C) \$334.43 \$230.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL Upgrade a CAX-460-H to VH SEL Upgrade a CAX-460-L to H \$17,579.13 \$41,017.74 RIVERBED RIVERBED U-L-CAX460-H-VH \$25,477.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$59,446.00 U-L-CAX460-L-H U-L-CAX460-L-M SEL Ungrade a CAX-460-L to M. \$31 138 00 31% 31% 31% \$21 485 22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RIVERBED U-L-CAX460-L-VI U-L-CAX460-M-H SEL Upgrade a CAX-460-L- to VH SEL Upgrade a CAX-460-M to H \$58,596.87 \$19,532.52 \$84,923.00 \$0.00 \$0.00 \$0.00 RIVERBEI RIVERBED \$28,308.00 \$0.00 \$0.00 \$0.00 U-L-CAX460-M-VH SEL Upgrade a CAX-460-M to VH \$53,785,00 31% \$37,111,65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RIVERBED U-L-CAX460-U-H U-L-CAX460-U-L SEL Upgrade a CAX-460-U to H SEL Upgrade a CAX-460-U to L \$79,262.00 \$19,815.00 \$54,690.78 \$13,672.35 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RIVERBED U-L-CAX460-U-M SEL Upgrade a CAX-460-U to M \$50.954.00 31% \$35,158,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RIVERBED U-L-CAX460-U-VH SEL Upgrade a CAX-460-U to VH \$104,738.00 31% 31% \$72,269,22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 RIVERBED UPG-ES-PLUS1-1YR UPG-ES-PLUS1-3YR SEL IGLS ES Plus upg 1 Write Cluster 1yr SEL IGLS ES Plus upg 1 Write Cluster 3yr \$41.824.62 \$28.858.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$40,428.69 \$58,592.31 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA UPG-ES-PLUS1-5YR SEL IGLS ES Plus upg 1 Write Cluster 5y \$72,858.46 \$50,272.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA LIPG-ES-PLUS2-1VB SEL IGLS ES Plus upg 2 Write Cluster 1y SEL IGLS ES Plus upg 2 Write Cluster 3y \$55,807,60 31% 31% \$38 507 31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA UPG-ES-PLUS2-3YR \$78,541.54 \$54,193.6 SUPERNA UPG-ES-PLUS2-5YR SEL IGLS ES Plus upg 2 Write Cluster 5y \$98,775.38 31% 31% \$68,155.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA UPG-ESUITE1-1YR SEL IGLS eBundle upg 1 Write Cluster 1yr SEL IGLS eBundle upg 1 Write Cluster 3yr SEL IGLS eBundle upg 1 Write Cluster 5yr \$31 712 31 \$21 881 49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA UPG-ESUITE1-3YR UPG-ESUITE1-5YR \$39,900.00 31% 31% \$27,531.00 \$33,179.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA \$0.00 \$0.00 \$48,086.15 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 UPG-ESUITE2-1YR SEL IGLS eBundle upg 2 Write Cluster 1y \$45,395,38 \$31,322,81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 SUPERNA SEL IGLS eBundle upg 2 Write Cluster 3yr SEL IGLS eBundle upg 2 Write Cluster 5yr \$40,999.80 \$50,676.79 SUPERNA UPG-ESUITE2-3YR \$59,420.00 \$0.00 \$0.00 \$0.00 UPG-ESUITE2-5YR \$73,444.62 \$0.00 V5EPVEAKUGC SEL VS5-ESP-VENT-AK-UG-C) \$16,500,00 \$11.385.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V5EPVEAKUGC-I V5EPVEAKUGC-I SEL VS5-ESP-VENT-AK-UG-C) SEL VS5-ESP-VENT-AK-UG-C) \$18,150.00 \$19,979.00 \$12,523.50 \$13,785.51 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V5EPVEPAKUC SEL VS5-ESP-VEPL-AK-UG-C \$20,900.00 31% \$14,421,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 V5EPVEPAKUC-I SEL VS5-ESP-VEPL-AK-UG-C \$22,990.00 31% \$15,863,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V5EPVEPAKUC-K SEL VS5-ESP-VEPL-AK-UG-C (SEL VS5-ES-VENT-AK-UG-C) \$25,353.00 31% 31% \$17,493.57 \$13,279.05 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 V5EVEAKUGC \$19,245.00 \$0.00 VMWARE V5EVEAKUGC-I SEL VS5-ES-VENT-AK-UG-C) \$21,170,00 31% 31% \$14,607,30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VSEVEAKUGC-K SEL VS5-ES-VENT-AK-UG-C \$23,360.00 \$16,118.40 \$16,039.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE V5EVEPAKUGC SEL VS5-ES-VEPL-AK-UG-C) \$23,245.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 V5EVEPAKUGC-SEL VS5-ES-VEPL-AK-UG-C \$25,570.00 \$17,643.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VSEVERAKUGC-K SEL VS5-ES-VERL-AK-LIG-C \$28 214 00 31% 31% 31% \$19,467,66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE V5VENTAKC-I SEL VS5-VENT-AK-C) SEL VS5-VENT-AK-C) \$13,451.55 \$14,797.05 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$21,445.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 V5VENTAKC-K SEL VS5-VENT-AK-C \$23,620,00 \$16 297 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V5VEPLAKO SEL VS5-VEPL-AK-C) SEL VS5-VEPL-AK-C) \$23,495.00 \$25,845.00 \$16,211.55 \$17,833.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V5VEPLAKC-I VMWARE \$0.00 \$0.00 V5VEPLAKC-K SEL VS5-VEPL-AK-C) \$28,474,00 \$19.647.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: VA-ARM-TLSS-D-3P-F SEL: VA-ARM-TLSS-D-P-F \$19.14 \$7.25 31% 31% 31% 31% 31% \$13.21 \$5.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAARMTI SSD3PI \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VAARMTLSSU3PF SEL: VA-ARM-TLSS-U-3P-F \$34.56 \$23.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 VAARMTLSSUPF SEL: VA-ARM-TLSS-U-P-F \$13.09 \$9.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VACLCTLSSD3PI VACLCTLSSDPF SEL: VA-CLC-TLSS-D-3P-F SEL: VA-CLC-TLSS-D-P-F \$125.74 \$47.63 31% 31% \$86.76 \$32.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT \$0.00 \$0.00 \$0.00 VACLCTLSSU3PF SEL: VA-CLC-TLSS-U-3P-F \$226.51 31% 31% \$156.29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VACLCTL SSLIPE SEL: VA.CLC-TLSS-LLP-E \$85.80 \$50.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL: VA-CLV-TLSS-D-3P-F 31% \$0.00 \$0.00 VACLVTLSSD3PF \$56.91 \$39.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VACLVTLSSDPF SEL: VA-CLV-TLSS-D-P-F \$21.56 \$14.88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 31% 31% 31% 31% 31% VACLVTLSSU3PE SEL: VA.CLV.TLSS.II.3P.E \$102.37 \$70.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VACLVTLSSUPF SEL: VA-CLV-TLSS-U-P-F \$38.78 \$26.76 \$0.00 CARAHSOFT VACNTPLLDC SEL VA-CNT-PLL-D-C) \$29.70 \$20.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VACNTPLL DC-I SEL VA-CNT-PLL-D-C) \$31.04 \$21.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VACNTPLLDC-K VACNTPLLUC SEL VA-CNT-PLL-D-C) SEL VA-CNT-PLL-U-C) \$20.90 \$36.89 VMWARE VMWARE \$30.29 \$53.46 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VACNTPITUC-I SEL VA-CNT-PLL-U-C) \$55.87 31% 31% 31% 31% 31% \$38.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VACNTPLLUC-SEL VA-CNT-PLL-U-C) \$54.53 \$37.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 CARAHSOFT VAINBTLSSDPF SEL: VA-INB-TLSS-D-P-F \$14.74 \$10.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 \$0.00 VAMAWPLLDC SEL VA-MAW-PLL-D-C) \$10.30 \$7.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% 31% 31% 31% VAMAWPLLDC-I VAMAWPLLDC-K SEL VA-MAW-PLL-D-C) SEL VA-MAW-PLL-D-C) \$8.94 \$9.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE VAMBMPLLDC SEL VA-MBM-PLL-D-C) \$20.60 \$14.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAMRMELL DC-I SEL VALMBM-PLL-D.C.) \$31.04 \$21.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAMBMPLLDC-K SEL VA-MBM-PLL-D-C) 31% 31% \$22.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$32.45 \$0.00 SEL: VA-MBM-TLSS-D-3P-I VAMBMTLSSD3P \$38.92 \$26.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 31% 31% 31% 31% \$0.00 VAMRMTI SSDPE SEL: VALMEMETI SSUD-PUE \$14.74 \$10.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VAMBMTI SSLI3PI SEL: VA-MBM-TLSS-U-3P-F \$48.40 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VAMBMTLSSUPF SEL: VA-MBM-TLSS-U-P-F \$18.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$26.57 \$0.00 \$0.00 CARAHSOF1 VANBKDO SEL VA-NBK-D-C) \$20.50 \$14.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VANBKDC-I VANBKDC-I SEL VA-NBK-D-C) SEL VA-NBK-D-C) \$14.78 \$15.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VANBKUC SEL VA-NBK-U-C) \$33.25 \$22.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VANBKUC-I SEL VA-NBK-U-C \$34.75 \$23.98 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-NBK-U-C) SEL VA-PS-ACCAO-PROF \$25.03 \$6,227.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAPSACCAOPROF \$9.025.00 \$0.00 VMWARE VAPSACCAOPROF-I SEL VA-PS-ACCAO-PROF \$9 431 13 31% 31% 31% \$6 507 48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-PS-ACCELER) SEL VA-PS-ACCELER) VAPSACCELER VMWARE VAPSACCELER-I \$0.00 \$9,431,13 \$6,507,48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSACODEP SEL VA-PS-ACO-DEP \$18.055.00 31% \$12,457,95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSACODEP-I VAPSACOPRF SEL VA-PS-ACO-DEP SEL VA-PS-ACO-PRF \$18,867.48 31% 31% \$13,018.56 \$4,485.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$6,500.00 VAPSACOPRF-I SEL VA-PS-ACO-PRF \$6,792,50 31% \$4,686,83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSACOPRE-SEL VALPS-ACOLPRE \$6,068.28 31% 31% \$4.808.1 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAPSADAODEP VAPSADAODEP-I SEL VA-PS-ADAO-DEP) SEL VA-PS-ADAO-DEP) \$6,770.00 \$4,671.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$7,074.65 31% 31% \$4,881.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSAODP SEL VA-PS-AO-DP) \$4,875,00 \$3,363.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$3,515.12 \$3,602.78 VAPSAODP-I SEL VA-PS-AO-DP \$5.094.38 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE

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SEL VA-PS-AO-DP)

NVP LEVEL : IASPO VP PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI VAPSDM SEL VA-PS-DM \$4,794.00 \$3,307.86 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAPSDM SEL VALPS-DM \$5,000,73 31% \$3,456.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL VA-PS-DM) SEL VA-PS-MDM \$3,544.63 31% 31% VAPSMDN \$6,660.00 \$4,595.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSMDM. SEL VALPS-MOM \$6,050.70 31% 31% \$4.802.10 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAPSMEE SEL VA-PS-MEP | SEL VA-PS-MEP | \$11,285.00 \$11,792.83 \$7.786.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAPSMEP-I 31% 31% \$8,137.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSSODE SEL VA-PS-SO-DP \$2,438.00 \$1,682.22 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSSODP-SEL VA-PS-SO-DP \$2 547 71 \$1,757.92 \$1,805.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAPSSODP-H SEL VA-PS-SO-DP \$2,616.46 VAPSSTAODER SEL VA-PS-STAO-DEP \$3,385.00 31% 31% \$2,335.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSSTAODEP-SEL VA-PS-STAO-DEP \$3 537 33 \$2 440 76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSWADP VAPSWADP-I SEL VA-PS-WA-DP) SEL VA-PS-WA-DP) \$13,650.00 31% 31% \$9,418.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$14,264.25 VMWARE \$9,842.33 VAPSWADP-K SEL VA-PS-WA-DP) \$14 595 46 31% 31% 31% \$10,070,87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSWOADEP VAPSWOADEP-SEL VA-PS-WOA-DEP SEL VA-PS-WOA-DEP \$18,960.00 \$19,813.20 \$13,082.40 \$13,671.11 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VMWARE \$0.00 \$0.00 VAPSWOSDEP SEL VA-PS-WOS-DEP \$13,090,00 31% \$9.032.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSWOSDEP-I VAPSWSDP SEL VA-PS-WOS-DEP SEL VA-PS-WS-DP) \$9,438.54 \$6,503.25 \$13,679,05 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$9,425.00 VAPSWSDP-I SEL VA-PS-WS-DP) \$9.849.13 31% 31% 31% \$6,795,90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAPSWSDP-K SEL VA-PS-WS-DP \$10.075.08 \$6,951.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VARONIS-30DAY SEL VARONIS 30DAY FREE TRIAL \$0.00 \$0.0 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VARONIS VATELPLLDC SEL VA-TEL-PLL-D-C) 31% 31% VMWARE \$20.60 \$14.21 \$17.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VATELPLLDC-I SEL VA-TEL-PLL-D-C \$25.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VATELPLI DC-K SEL VA-TEL-PLL-D-C \$27.01 31% 31% \$18.64 \$26.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VATELTLSSD3PF SEL: VA-TEL-TLSS-D-3P-F CARAHSOFT 31% 31% VATELTLSSDPF SEL: VA-TEL-TLSS-D-P-F \$14.74 \$10.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 VAWADWAPI AUGO SEL VA-WOAA-PLL-AUG-C \$122.50 \$84.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWADWAPLAUGC-I VAWADWAPLAUGC-K SEL VA-WAD-WA-PLAUG-C) SEL VA-WAD-WA-PLAUG-C) \$128.01 31% 31% \$88.33 \$92.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$133.70 \$0.00 \$0.00 VMWARE 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VAWALSSD3PC SEL VA-W-A-LSS-D-3P-C) \$88.00 \$60.72 \$63.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWALSSD3PC-SEL VA-W-A-LSS-D-3P-C) \$0.00 \$0.00 \$0.00 VMWARE VAWALSSD3PC-K SEL VA-W-A-LSS-D-3P-C) \$96.15 \$66.34 \$64.86 \$0.00 VMWARE VAWALSSU2GC SEL VA-W-A-LSS-U-2G-C) \$94.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-W-A-LSS-U-2G-C) SEL VA-W-A-LSS-U-2G-C) \$67.78 \$70.57 VAWALSSU2GC-\$98.23 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$102.28 VAWALSSU2PC SEL VA-W-A-LSS-U-2P-C) \$101.00 31% \$69.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAWALSSU2PC-I SEL VA-W-A-LSS-U-2P-C) \$105.55 31% \$72.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWALSSU2PC-K VAWAOAPLLAUGC SEL VA-W-A-LSS-U-2P-C) SEL VA-WOAA-PLL-A-U-C) 31% 31% \$75.86 \$135.24 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$109.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$196.00 \$0.00 VMWARE VAWAOAPLLAUGC-I SEL VA-WAOA-PLL-AUG-C \$204.82 31% 31% \$141.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOAPLLAUGC-K SEL VA-WACA-PI I -ALIG-C \$214.14 \$147.76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE VAWAOAPLLDUGC SEL VA-WAOA-PLLD-UG-C 31% \$0.00 \$0.00 \$0.00 VMWARE \$148.35 \$0.00 \$215.00 \$0.00 \$0.00 \$0.00 VAWAOAPLLDUGC-I SEL VA-WAOA-PLLD-UG-C \$224.68 \$155.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWADARI I DUGC-K SEL VA-WACA-PLI D-LIG-C \$234.83 31% 31% 31% \$162.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VAWAOAPLLUUGC VAWAOAPLLUUGC-I SEL VA-WAOA-PLL-UGU-C) SEL VA-WAOA-PLL-U-UG-C \$92.50 \$96.66 \$63.83 \$66.70 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VAWAGAPI LUUGG-K SEL VA-WAGA-PLI-U-UG-C \$100.75 \$69.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOSPLIDUGO SEL VA-WAD-WA-PLAUG-C \$38.40 \$26.50 \$27.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOSPLLDUGC-I SEL VA-WAOS-PLL-D-UG-C VMWARE \$0.00 \$0.00 VAWAOSPLLDUGC-K SEL VA-WAOS-PLL-D-UG-C \$41.95 \$28.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-WSD-WA-PLAUG-C SEL VA-WAOS-PLL-UGU-C) \$73.50 \$76.81 31% 31% 31% 31% 31% \$50.72 \$53.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWAOSPITUGUC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-WAOS-PLL-UGU-C VAWAOSPLLUGUC-K \$80.06 \$55.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOSPLLUUGC SEL VA-WSA-PLLA-U-UG-C \$92.50 \$63.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWAOSPLLUUGC-I VAWAOSPLLUUGC-K SEL VA-WAOS-PLL-U-UG-C) SEL VA-WAOS-PLL-U-UG-C) 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$100.75 \$69.52 \$0.00 \$0.00 \$0.00 \$0.00 VAWASSU3PC SEL VA-W-A-SS-U-3P-C) \$142.50 31% 31% \$98.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWASSUSPC-I SEL VA-W-A-SS-LL3P-C \$148.01 \$102.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL VA-W-A-SS-U-3P-C 31% \$0.00 \$0.00 VAWASSU3PC-K \$155.91 \$107.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSD2GC SEL VA-W-A-TLS-D-2G-C \$59.00 \$40.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% 31% 31% 31% VAWATI SD2GC-I SELVA-W-A-TLS-D-2G-C) \$61.66 \$42.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE SEL VA-W-A-TLS-D-2G-C) SEL VA-W-A-TLS-D-2G-C) VAWATLSD2GC-\$64.47 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSSD2GC \$105.50 \$72.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATI SSD2GC-SEL VA-W-A-TLSS-D-2G-C \$110.25 \$76.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSSD2GC-F VAWATLSSD2PC SEL VA-W-A-TLSS-D-2G-C SEL VA-W-A-TLSS-D-2P-C \$115.31 \$113.50 \$79.56 \$78.32 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWATI SSD2PC-I SEL VA-W-A-TLSS-D-2P-C \$118.61 31% 31% 31% 31% \$81.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATI SSD2PC-I SEL VA-W-A-TLSS-D-2P-C \$123.74 \$85.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-W-A-TLSS-D-3G-C | SEL VA-W-A-TLSS-D-3G-C | \$147.50 \$101.78 \$0.00 \$0.00 VAWATLSSD3GC-\$154.14 \$106.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAWATLSSD3GC-K SEL VA-W-A-TLSS-D-3G-C \$161.28 31% \$111.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSSD3PC-I SEL VA-W-A-TLSS-D-3P-C SEL VA-W-A-TLSS-D-3P-C \$159.00 31% 31% \$109.71 \$114.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$166.16 VAWATLSSD3PC-K SEL VA-W-A-TLSS-D-3P-C \$173.54 31% 31% \$119.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATI SSLI2GO SEL VA-W-A-TLSS-LL2G-C \$186.50 \$128.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAWATLSSU2GC-SEL VA-W-A-TLSS-U-2G-C \$194.89 31% 31% \$134.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 SEL VA-W-A-TLSS-U-2G-C VAWATLSSU2GC-F \$203.42 \$140.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% 31% 31% \$0.00 VAWATI SSLIPPC SEL VA.W.A.TI SS.II.2P.C \$200.00 \$138.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAWATI SSUPPC-SEL VA-W-A-TLSS-U-2P-C \$209.00 \$144.21 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAWATLSSU2PC-K SEL VA-W-A-TLSS-U-2P-C \$0.00 \$0.00 \$0.00 \$218.74 \$150.93 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATI SSU3GC SEL VA-W-A-TLSS-U-3G-C \$262.00 \$180.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATLSSU3GC-SEL VA-W-A-TLSS-U-3G-C | SEL VA-W-A-TLSS-U-3G-C | \$273.79 \$286.16 \$188.92 \$197.45 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWATI SSU3PC SEL VA-W-A-TLSS-U-3P-C \$280.50 \$193.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATI SSU3PC-SEL VA-W-A-TLSS-U-3P-C \$293.12 \$202.25 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-W-A-TLSS-U-3P-C SEL VA-W-A-TS-D-2P-C) VAWATLSSU3PC-K \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWATSD2PC \$63.00 \$43.47 VMWARE VAWATSD2PC-I SEL VA-W-A-TS-D-2P-C \$65.84 31% 31% 31% \$45.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-W-A-TS-D-2P-C) SEL VA-W-A-TS-D-3G-C) VAWATSD2PC-F VMWARE VAWATSD3GC \$56.93 \$0.00 \$0.00 \$82.50 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATSD3GC-I SEL VA-W-A-TS-D-3G-C \$86.21 31% \$59.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATSD3GC-SEL VA-W-A-TS-D-3G-C) SEL VA-W-A-TSS-U-3G-C \$90.02 \$131.00 31% 31% \$62.11 \$90.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE VAWATSSU3GC VAWATSSU3GC-I SEL VA-W-A-TSS-U-3G-C) \$136.90 31% 31% 31% \$94.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWATSSH3GC-K SELVA-W-A-TSS-II-3G-C \$142.80 \$08.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL VA-WAOA-PLL-AUG-C) SEL VA-WOE-PLL-U-C) VAWOAAPLLAUGO \$19.20 \$13.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE VAWOAAPLLAUGC-I \$20.06 31% 31% \$13.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VAWOAAPI LAUGC-K SEL VA-WOAA-PLL-AUG-C) \$20.95 \$14.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$120.68 \$38.64 VAWOAATI SSD3PF SEL: VA-WOA-A-TLSS-D-3P-F \$174.90 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT SEL VA-WOA-A-TLSS-D-G-C)

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ASPO VI PROSUPPORT W/MC PREM MN WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE PROSUPPORT PLUS MNT LP WTY UPG BASIC TO PS ENH LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI VAWOAATLSSDGC-I SEL VA-WOA-A-TLSS-D-G-C) \$58.52 \$40.38 \$0.00 \$0.00 VMWARE VAWOAATI SSDGC-K SEL VA.WOA.A.TI SS.D.G.C.) \$61.18 31% \$42.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE SEL VA-WOA-A-TLSS-D-P-C 31% 31% VAWOAATLSSDPC-I SEL VA-WOA-A-TLSS-D-P-C) \$62.70 \$43.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAATI SSDPC-K SEL VALWOALALTI SSUD-PLC \$65.55 31% 31% 31% 31% \$45.23 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE VAWOAATI SSDPE SEL: VA-WOA-A-TLSS-D-P-F SEL: VA-WOA-A-TLSS-U-3P-F \$66.00 \$45.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VAWOAATLSSU3P \$308.55 \$212.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOF1 VAWOAATLSSUGC SEL VA-WOA-A-TLSS-U-G-C) \$99.00 \$68.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAATI SSUGC-I SEL VA-WOA-A-TI SS-II-G-C \$103.46 31% 31% \$71.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VAWOAATLSSUGC-K SEL VA-WOA-A-TLSS-U-G-C) \$108.41 VAWOAATLSSUPC SEL VA-WOA-A-TLSS-U-P-C) \$106.50 31% 31% \$73.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAATI SSUPC-I SEL VA-WOA-A-TLSS-U-P-C \$111.29 \$76.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOAATLSSUPC-K VAWOAATLSSUPF SEL VA-WOA-A-TLSS-U-P-C SEL: VA-WOA-A-TLSS-U-P-F 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE CARAHSOFT \$117.15 \$80.83 VA-WOF-PII-10U-F SEL: VA-WOE-PLL-10U-F \$4 526 50 31% 31% 31% \$3 123 29 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VA-WOE-PLL-U-F VAWOIADTLD2GC SEL: VA-WOE-PLL-U-F SEL VA-WOI-AD-TL-D-2G-C) \$45,265.00 \$84.60 \$31,232.85 \$0.00 \$0.00 \$0.00 CARAHSOF \$0.00 VMWARE \$58.37 \$0.00 \$0.00 VAWOIADTLD2GC-SEL VA-WOI-AD-TL-D-2G-C \$88.41 31% \$61.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-WOI-AD-TL-D-2G-C SEL VA-WOI-AD-TL-D-3P-C) \$92.32 \$126.72 31% 31% 31% 31% 31% 31% \$63.70 \$87.44 VAWOIADTI D2GC-K \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLD3PC-SEL VA-WOI-AD-TL-D-3P-C \$132.42 \$91.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLD3PC-K SEL VA-WOI-AD-TL-D-3P-C \$138.29 \$95.42 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLDGC SEL VA-WOI-AD-TL-D-G-C \$45.00 \$31.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE VAWOIADTLDGC-I SEL VA-WOI-AD-TL-D-G-C 31% VMWARE \$47.03 \$32.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOIADTLDGC-K SEL VA-WOI-AD-TL-D-G-C \$49.15 \$33.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTI DEC SEL VA-WOLAD-TI-D-P-C \$48.00 31% 31% \$33.12 \$34.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE SEL VA-WOI-AD-TL-D-P-C 31% 31% VAWOIADTLDPC-K SEL VA-WOI-AD-TL-D-P-C \$52.44 \$36.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTI SSD3PF SEL: VA-WOI-AD-TLSS-D-3P-E \$139.39 \$96.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CARAHSOFT VAWOIADTLSSDSF1 VAWOIADTLSSDSF1 VAWOIADTLSSU3PF SEL: VA-WOI-AD-TLSS-D-P-F SEL: VA-WOI-AD-TLSS-U-3P-F \$52.80 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT EMC SELECT CARAHSOFT \$223.61 \$154.29 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VAWOIADTI SSUPE SEL: VA-WOI-AD-TLSS-U-P-E \$84.70 \$58.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VAWOIADTI U2GO SEL VA-WOI-AD-TL-U-2G-C \$135.36 \$93.40 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-WOI-AD-TL-U-2G-C VAWOIADTLU2GC \$141.45 \$97.60 \$101.77 \$0.00 VMWARE VAWOIADTLU2GC-K SEL VA-WOI-AD-TL-U-2G-C \$147.49 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-WOI-AD-TL-U-2P-C) SEL VA-WOI-AD-TL-U-2P-C) \$144.76 \$151.27 \$99.88 \$104.38 VAWOIADTI U2PC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLU2PC-K SEL VA-WOI-AD-TL-U-2P-C \$158.21 31% \$109.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLU3GC SEL VA-WOI-AD-TL-U-3G-C \$190.08 31% \$131.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-WOI-AD-TL-U-3G-C SEL VA-WOI-AD-TL-U-3G-C 31% 31% \$137.05 \$143.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOIADTLU3GC-\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTLU3GC-K \$207.25 \$0.00 VMWARE VAWOIADTLU3PC SEL VA-WOI-AD-TL-U-3P-C \$203.28 31% 31% \$140.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTI LISPCA SEL VA-WOLAD-TL-U-3P-C \$212.43 \$146.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE VAWOIADTLU3PC-K SEL VA-WOI-AD-TL-U-3P-C) 31% \$0.00 \$0.00 \$0.00 VMWARE \$153.05 \$0.00 \$221.81 \$0.00 \$0.00 \$0.00 VAWOIADTLUGC SEL VA-WOI-AD-TL-U-G-C \$72.00 \$49.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTI LIGC-I SEL VA-WOLAD-TI-JI-G-C \$75.24 31% 31% 31% \$51.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VAWOIADTLUGC-I VAWOIADTLUPC SEL VA-WOI-AD-TL-U-G-C SEL VA-WOI-AD-TL-U-P-C \$54.19 \$53.13 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$77.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VAWOIADTI UPC-I SEL VA-WOLAD-TI-U-P-C \$80.47 \$55.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTI UPC-F SEL VA-WOLAD-TI-U-P-C \$83.90 \$57.89 \$62.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 VAWOIADTSD2PC-SEL VA-WOI-AD-TS-D-2P-C \$94.30 \$65.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VA-WOI-AD-TS-D-2P-C SEL VA-WOI-AD-TS-D-3G-C 31% 31% 31% 31% 31% \$67.93 \$81.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOIADTSD2PC-K \$98.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$118.80 VAWOIADTSD3GC-I SEL VA-WOI-AD-TS-D-3G-C \$124.15 \$85.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOIADTSD3GC-K SEL VA-WOI-AD-TS-D-3G-C \$129.87 \$89.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATLSSD3PF VAWOSATLSSDGC SEL: VA-WOS-A-TLSS-D-3P-F SEL VA-WOS-A-TLSS-D-G-C) 31% 31% \$66.79 \$21.32 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF \$0.00 \$0.00 \$0.00 VMWARE \$30.90 \$0.00 VAWOSATLSSDGC-I SEL VA-WOS-A-TLSS-D-G-C) \$32.29 31% 31% \$22.28 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATI SSDGC-K SEL VA-WOS-A-TLSS-D-G-C \$33.75 \$23.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL VA-WOS-A-TLSS-D-P-C) 31% 31% \$0.00 \$0.00 VAWOSATLSSDPC \$33.00 \$22.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATLSSDPC-I SEL VA-WOS-A-TLSS-D-P-C) \$34.49 \$23.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% 31% 31% 31% VAWOSATI SSDPC-K SELVA-WOS-A-TLSS-D-P-C \$36.05 \$24.87 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VAWOSATLSSDPF SEL: VA-WOS-A-TLSS-D-P-F \$36.30 EMC SELECT CARAHSOF VAWOSATLSSU3PF SEL: VA-WOS-A-TLSS-U-3P-F \$156.75 \$108.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF VAWOSATI SSUGC SEL VA-WOS-A-TLSS-U-G-C) \$49.45 \$34.12 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATLSSUGC-I VAWOSATLSSUGC-K SEL VA-WOS-A-TLSS-U-G-C) SEL VA-WOS-A-TLSS-U-G-C) \$35.66 \$37.25 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWOSATI SSUPC SEL VA-WOS-A-TLSS-U-P-C) \$54.00 31% 31% 31% 31% 31% \$37.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWOSATI SSUPC-I SEL VA-WOS-A-TLSS-U-P-C) SEL VA-WOS-A-TLSS-U-P-C) \$56.43 \$38.94 \$40.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 SEL: VA-WOS-A-TLSS-U-P-\$40.99 EMC SELECT CARAHSOF VAWOSATLSSUPF \$59.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWPDADTLSSDPF SEL: VA-WPD-AD-TLSS-D-P-F \$10.01 \$6.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT SEL VA-WSD-WS-PLAUG-C) SEL VA-WSA-PLLA-D-UG-C) VAWSAPLLADUGC VAWSAPLLADUGC-I 31% 31% \$38.30 \$40.02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% VAWSAPLLADUGC-K SEL VA-WSA-PLLA-D-UG-C \$49.76 \$34.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWSARI LAULIGO SELVA-WOA-PIL-A-D-C) \$122.50 \$84.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAWSAPLLAUUGC-I SEL VA-WSA-PLLA-U-UG-C \$128.01 31% 31% \$88.33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VAWSAPLLAUUGC-K SEL VA-WSA-PLLA-U-UG-C \$117.61 \$81.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% 31% 31% \$0.00 VAWSDWAPI ALIGO SELVA-WAGA-PIT-HLIG-C \$176.50 \$121.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAWSDWAPLAUGC-I SEL VA-WSD-WA-PLAUG-C \$184.44 \$127.26 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VAWSDWAPLAUGC-K SEL VA-WSD-WA-PLAUG-C \$0.00 \$0.00 \$0.00 \$192.69 \$132.96 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWSDWSPI AUGC SEL VA-WAOS-PLI-D-LIG-C \$55.50 \$38.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VAWSDWSPLAUGC-I VAWSDWSPLAUGC-K SEL VA-WSD-WS-PLAUG-C) SEL VA-WSD-WS-PLAUG-C) \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 V-BMS-PL-DV2-F SEL: V-BMS-PL-DV2-E \$90.00 \$62.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VBMSSBCI DDV21YF SEL: V-BMS-SB-CLDDV2-1Y-E \$75.00 \$51.75 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: V-BMS-SB-CLDDV2-2Y-F SEL: V-BMS-SB-CLDDV2-3Y-F \$103.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VBMSSBCLDDV23YF \$225.00 \$155.25 VMWARE VBMSSBDCI DDV21YE SEL: V-BMS-SBDCLDDV2-1Y-F \$87.00 31% 31% 31% \$60.03 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: V-BMS-SBDCLDDV2-2Y-F SEL: V-BMS-SBDCLDDV2-3Y-F VMWARE \$0.00 \$0.00 VBMSSBDCLDDV23YF \$261.00 \$180.09 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VBMSSBOPDV21YF SEL: V-BMS-SB-OP-DV2-1Y-F \$63.00 31% \$43,47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VBMSSBOPDV22YF VBMSSBOPDV23YF SEL: V-BMS-SB-OP-DV2-2Y-F SEL: V-BMS-SB-OP-DV2-3Y-F \$126.00 31% 31% \$86.94 \$130.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$189.00 VC-EPIC-F SEL: VC-EPIC-F \$67.925.00 31% 31% 31% \$46.868.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCS6-END-E SEL: VCS&ENDLE \$1 688 50 \$1.165.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VCS6-FNDSTDUGF VCS6-STD-F SEL: VCS6-FND-STD-UG-F SEL: VCS6-STD-F \$5,614.40 \$3,873.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$6,792.50 31% 31% \$4,686.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCS7FNDC SEL VCS7-END-C) \$1 535 00 \$1,059.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$1,795.95 \$1,804.32 VCS7FNDC-I SEL VCS7-FND-C 31% 31% \$1,239,21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE

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NVP LEVEL : ASPO VI PROSUPPORT WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE PROSUPPORT PLUS MNT LP WTY UPG BASIC TO PS ENH LP PROSUPPORT BAND SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS VCS7FNDSTDUGC SEL VCS7-FND-STD-UG-C \$5,104,00 \$3,521,76 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VCS7ENDSTDLIGG-SEL VOST-END-STD-LIG-C \$5,071,68 31% \$4.120.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VCS7FNDSTDUGC-I SEL VCS7-FND-STD-UG-C \$4,147.29 31% 31% VCS7STDC SEL VCS7-STD-C) \$6,175.00 \$4,260.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCS7STDC-I SEL VCS7-STD-C \$7 224 75 31% \$4 085 08 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 VMM ARE VCS7STDC-F SEL VCS7-STD-C \$7,274.75 31% \$5.019.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL: VC-SRM1-4EPL-UG-F VCSRM14EPLUGE \$4,180.00 31% 31% \$2,884.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825EC SEL VC-SRM8-25E-C) \$12,750.00 \$8,797.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825EC-SEL VC-SRM8-25E-C \$14,917.50 \$15,055.16 31% 31% \$10,293.08 \$10,388.06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VCSRM825EC-F SEL VC-SRM8-25E-C VC-SRM8-25E-F SEL: VC-SRM8-25E-F \$14,025.00 31% 31% \$9,677.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825FUGC SEL VC-SRM8-25SE-UG-C \$8 498 00 \$5,863,62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825EUGC-I VCSRM825EUGC-K SEL VC-SRM8-25SE-UG-C | SEL VC-SRM8-25SE-UG-C | \$6,860.44 \$6,898.94 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$9,998.47 VCSRM825SC SEL VC-SRM8-25S-C) \$5 025 00 31% 31% 31% \$3,467.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VCSRM825SC-I VCSRM825SC-K \$4,056.68 \$4,083.85 SEL VC-SRM8-25S-C \$5,879.25 \$0.00 \$0.00 \$0.00 \$0.00 /AAA/ADD SEL VC-SRM8-25S-C) \$0.00 \$0.00 \$0.00 VMW ARE \$5,918.63 \$0.00 \$0.00 VCSRM825SEUGF SEL: VC-SRM8-25SE-UG-F \$9.347.80 31% \$6,449.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VC-SRM8-25S-F VIPRARCH250TE SEL: VC-SRM8-25S-F SELECT 250TB VIPR ArchLic SrvPro \$5,527.50 \$104,763.00 \$3,813.98 \$72,286.47 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SELECT NTP SOFTWARE VLM10GS-HA-EMC3Y SEL KEMP VLM-10G EMC HA 3Y Subscription \$49,230,77 31% \$33,969,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT KEMP VLM10GS-HA-EMC5Y SEL KEMP VLM-10G EMC HA 5Y Subscription \$82,046,15 31% 31% \$56,611,84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT KEMP VI M3000-HA-EMC3V SEL KEMP VI M-3000 EMC HA 3V Bundle \$48,369,23 \$33,374.77 \$47,174.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT KEME VLM3000-HA-EMC5Y SEL KEMP VLM-3000 EMC HA 5Y Bundle EMC SELECT KEMP \$68,369.23 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMTE-100GB-AN-D SEL Splunk VM Term SSup 21-100GB/dayAN \$11,538.46 \$7,961.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUN VMTF-100GB-AP-D SEL Solunk VM Term SSun 21-100GB/davAE \$13,846,15 31% 31% \$0.553.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLLINE VMTE-100GB-EM-D SEL Splunk VM Term SSup 21-100GB/dayEM \$10,615.38 \$7,324.61 EMC SELECT SPLUN VMTE-100GB-US-D SEL Splunk VM Term SSup 21-100GB/dayUS \$9,230.77 31% 31% \$6,369.23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTF-101GB-AN-D SEL Splunk VM Term SSup 101+GB/dayAN \$26,899,04 \$18,560,34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUN VMTE-101GB-AP-D VMTE-101GB-EM-D SEL Splunk VM Term SSup 101+GB/dayAP SEL Splunk VM Term SSup 101+GB/dayAP \$32,278.85 31% 31% \$22,272.41 \$17,075.51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK EMC SELECT SPLUNK \$24,747.12 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VMTF-101GB-US-D SEL Splunk VM Term SSup 101+GB/dayUS \$21 519 23 \$14 848 27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK SEL Splunk VM Term SSup 6-20GB/dayAN SEL Splunk VM Term SSup 6-20GB/dayAP VMTF-20GB-AN-F \$3,980.7 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUN \$4,776.93 VMTE-20GB-AP-D \$6,923.08 \$0.00 \$0.00 EMC SELECT SPLUN VMTE-20GB-EM-D SEL Splunk VM Term SSup 6-20GB/davEN \$5,307,69 \$3,662,31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK SEL Splunk VM Term SSup 6-20GB/davUS \$4,615.38 \$2,884.62 \$3,184.61 \$1,990.39 VMTF-20GB-US-D 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUN \$0.00 VMTE-5GB-AP-D SEL Splunk VM Term SSup 1-5GB/davAF \$3,461,54 31% \$2,388,46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTE-5GB-EM-D SEL Splunk VM Term SSup 1-5GB/davEN \$2,653,85 31% \$1.831.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTE-5GB-US-D VMTG-100GB-AN-E SEL Splunk VM Term SSup 1-5GB/dayUS SEL Splunk VM Term PSup 21-100GB/dayAN \$2,307.69 \$13,846.15 31% 31% \$0.00 \$0.00 EMC SELECT SPLUNK \$1,592.31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$9,553.84 \$0.00 \$0.00 VMTG-100GB-AP-D SEL Splunk VM Term PSup 21-100GB/davAP \$16,615,38 31% 31% \$11,464,61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTG-100GB-FM-D SEL Splunk VM Term PSup 21-100GB/davEM \$12 738 46 \$8.789.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLLIN VMTG-100GB-US-D SEL Splunk VM Term PSup 21-100GB/dayUS \$11,076.92 31% \$7,643.07 EMC SELECT SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMTG-101GB-AN-D SEL Splunk VM Term PSup 101+GB/dayAN \$32,278.85 \$22,272.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTG-101GB-AP-D SEL Solunk VM Term PSup 101+GR/davAE \$38 734 62 31% 31% 31% \$26,726.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLLINE VMTG-101GB-AP-D VMTG-101GB-EM-D VMTG-101GB-US-D SEL Splunk VM Term PSup 101+GB/dayEM SEL Splunk VM Term PSup 101+GB/dayEM SEL Splunk VM Term PSup 101+GB/dayUS \$29,696.54 \$25,823.08 \$20,490.61 \$17,817.93 EMC SELECT SPLUNK EMC SELECT SPLUNK \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMTG-20GB-AN-D SEL Splunk VM Term PSup 6-20GB/dayAN \$6,923.08 31% 31% 31% \$4 776 93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK VMTG-20GB-AP-D VMTG-20GB-EM-D SEL Splunk VM Term PSup 6-20GB/dayAP SEL Splunk VM Term PSup 6-20GB/dayEM \$8 307 69 \$5,732.31 \$4,394.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUN \$6,369.23 \$0.00 \$0.00 VMTG-20GB-US-D SEL Splunk VM Term PSup 6-20GB/dayUS \$5,538,46 31% \$3,821,54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK SEL Splunk VM Term PSup 1-5GB/dayAN SEL Splunk VM Term PSup 1-5GB/dayAP \$3,461.54 \$4,153.85 \$2,388.46 \$2,866.16 \$0.00 \$0.00 \$0.00 \$0.00 VMTG-5GB-AN-D 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUN VMTG-5GB-AP-I SEL Splunk VM Term PSup 1-5GB/davEN 31% 31% VMTG-5GB-EM-D \$3,184,62 \$2,197,39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUN VMTG-5GB-US-D SEL Splunk VM Term PSup 1-5GB/dayUS \$2,769.23 \$1,910.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT SPLUNK V-PS-AWC-OP-SP-F V-PS-AWV-SP-F SEL: V-PS-AWC-OP-SP-F SEL: V-PS-AWV-SP-F 31% 31% \$690.00 \$345.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$1,000.00 \$0.00 \$0.00 \$0.00 \$0.00 \$500.00 \$0.00 \$0.00 V-PS-CERT-TCP-F SEL: V-PS-CERT-TCP-F \$1,100,00 31% 31% \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT V-PS-CERT-TOPE-E SEL: V-PS-CERT-TOPE-E \$1,100.00 \$750.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAMSOFT 31% V-PS-CERT-TP-F SEL: V-PS-CERT-TP-F \$1,100.00 \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT SEL: V-PS-MCC-BMS-SP-F \$0.00 V-PS-MCC-BMS-SPI \$1,000.00 \$690.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-PS-MCC-MRS-SPF SEL: V-PS-MCC-MRS-SP-E \$1,650,00 31% 31% \$1 138 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE V-PS-MCMCLDHZSPF SEL: V-PS-MCM-CLD-HZ-SP-F \$4,400.00 \$3,036.00 \$0.00 \$0.00 VMMA ARE V-PS-MCM-CLDSPF SEL: V-PS-MCM-CLD-SP-F \$2,750.00 31% 31% \$1,897.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT V-PS-MCM-OPHZSPE SEL: V-PS-MCM-OP-HZ-SP-F \$5,500,00 \$3 795 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-PS-MCM-OP-SP-F V-PS-SC-CLD-SP-F \$3,850.00 \$5,000.00 \$2,656.50 \$3,450.00 SEL: V-PS-MCM-OP-SP-E 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOET \$0.00 \$0.00 SEL: V-PS-SC-CLD-SP-F V-PS-SC-OP-SP-E SEL: V-PS-SC-OP-SP-E \$7,500,00 31% 31% 31% 31% \$5 175 00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-PS-SVR-MIGSPI SEL: V-PS-SVR-MIG-SP-F SEL: V-PS-TRN-BTCMP-F \$550.00 \$379.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-PS-TRN-BTCMP-F \$1,897.50 \$0.00 \$0.00 EMC SELECT CARAHSOFT V-PS-TRN-EXP-F EMC SELECT CARAHSOFT SEL: V-PS-TRN-EXP-F \$1,100.00 \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 V-PS-TRN-PROAWF SEL: V-PS-TRN-PRO-AW-F \$1,100.00 31% \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT EMC SELECT CARAHSOFT V-PS-TRNPUTCPAWE V-PS-TRN-PUTCPF SEL: V-PS-TRN-PU-TCP-AW-F SEL: V-PS-TRN-PU-TCP-F \$1,100.00 31% 31% \$759.00 \$1,518.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF \$0.00 \$2,200.00 V-PS-TRNPUTOPAWE SEL: V-PS-TRN-PU-TOP-AW-F \$1,100,00 31% 31% \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT V-PS-TRN-PHTPAWE SEL: V.PS.TRN.PII.TP.AW.F \$1,100,00 \$759.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT V-PS-TRN-PU-TP-F SEL: V-PS-TRN-PU-TP-F \$2,200.00 31% 31% \$1,518.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT \$0.00 \$0.00 V-PS-VCB-CLD-S-F SEL: V-PS-VCB-CLD-SP-F \$6,000.00 \$4,140.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 V_PS_VCR_OP_SP_E SEL: V.PS.VCB.OP.SP.E \$9.500.00 31% 31% \$6,555,00 \$0.00 so on \$0.00 \$0.00 \$0.00 \$0.00 so on VMM/ARE V-PS-VMW-WKS-SPF SEL: V-PS-VMW-WKS-SP-F \$27,500.00 \$18,975.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT SEL: VR18-AADO-ADV2-UG-F 31% 31% EMC SELECT CARAHSOFT VR18AADOADV2UGF \$7,024.60 \$4,846.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18AADOENT2LIGE SEL: VR18-AADO-ENT2-LIG-E \$4 404 40 \$3,039,04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18AADOENTUGF VR18ADVENTUGF \$1,040.60 \$718.01 \$1,290.30 SEL: VR18-AADO-ENT-LIG-E \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF SEL: VR18-ADV-ENT-UG-F \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18-ADV-F SEL: VR18-ADV-E \$7 089 50 31% 31% \$4 891 76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18BCI CADVUGE SEL: VR18-BCI C-ADV-LIG-E \$4,065,60 \$2,805,26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF EMC SELECT CARAHSOFT EMC SELECT CARAHSOFT 31% 31% \$4,057.61 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18BCLOADVUGI SEL: VR18-BCLO-ADV-UG-I \$1.573.00 \$1.085.37 \$0.00 VR18BCLOENTUGE SEL: VR18-BCLO-ENT-UG-F \$3,388,00 31% 31% 31% \$2 337 72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT SEL: VR18-ENT-F SEL: VR18-LI4C-ADV-UG-F VR18-ENT-F EMC SELECT CARAHSOF VR18LI4CADVUGF EMC SELECT CARAHSOF \$0.00 \$5,929.00 \$4.091.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18LI4CENTUGF SEL: VR18-LI4C-ENT-UG-F \$7,744,00 31% \$5,343,36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18LI4CSTDUGF VR18LI4OADVUGF SEL: VR18-LI4C-STD-UG-F SEL: VR18-LI4O-ADV-UG-F \$2,783.00 \$1,567.50 31% 31% \$1,920.27 \$1,081.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF EMC SELECT CARAHSOF VR18LI4OENTUGF SEL: VR18-LI4O-ENT-UG-F \$3,382,50 31% \$2,333,93 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18I MOSTD2LIGE SEL: VR18-LIAG-STD2-LIG-E \$3,073,40 31% 31% \$2 120 65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OADCADVUGE SEL: VR18-OADC-ADV-LIGH \$4,368.10 \$3.013.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF VR18OADCENTUGE SEL: VR18-OADC-ENT-UG-I \$6,183.10 31% 31% \$4,266.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OADCSTDLIGE SEL: VR18-OADC-STD-UG-E \$1 222 10 \$843.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT \$4,846.97 \$718.01 VR18OADOADV2LIGE SEL: VR18-OADO-ADV2-UG-F \$7.024.60 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF SEL: VR18-OADO-ENT-UG-F

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NVP LEVEL : ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTS VR18OADOSTD2UGF SEL: VR18-OADO-STD2-UG-F \$732.60 \$505.49 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF VR180CSPUPRO SEL VR18-00-S-P-LLPR0 \ \$986.00 31% \$680.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE EMC SELECT CARAHSOFT VR180ENOAAM3UGF SEL: VR18-OENO-AAM3-UG-\$7,304.00 \$5,039.76 31% 31% VR180EN0ENT3UGF SEL: VR18-OENO-ENT3-UG-F \$7,242.40 \$4,997.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR180ENOSAMI IGE SEL: VR18-DENO-SAMLLIG-E \$4.370.30 31% 31% \$3,015,51 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 so on EMC SELECT CARAHSOFT VR18OICADVUGF SEL: VR18-OIC-ADV-UG-F \$5.311.90 \$3.665.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT SEL: VR18-OIC-ENT-UG-F VR18OICENTUGF \$7,126.90 31% 31% \$4,917.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OICSTDUGF SEL: VR18-OIC-STD-UG-F \$2,165.90 \$1,494.47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OSCSPUPRO SELVR18-OSC-S-P-LLPRO \$1,188.00 \$6,243.60 31% 31% \$810.72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VR18OSTCADVUGF SEL: VR18-OSTC-ADV-UG-F \$4,308.08 EMC SELECT CARAHSOFT VR18OSTCENTUGE SEL: VR18-OSTC-ENT-UG-F \$8,058.60 31% 31% \$5,560.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR18OSTCSTDUGE SEL: VR18-OSTC-STD-UG-F \$3,097,60 \$2 137 34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF SEL: VR18-OSTV-ADV-UG-F SEL: VR18-OSTVC-ADV-UG-F EMC SELECT CARAHSOFT EMC SELECT CARAHSOFT VR18OSTVADVUGF \$3,908.30 \$6,848.60 31% 31% \$2,696.73 \$4,725.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18OSTVCADVUGE VR18OSTVCENTUGE SEL: VR18-OSTVC-ENT-UG-E \$8 675 70 31% 31% 31% \$5,986,23 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT \$3,733.40 VR18OSTVCSTDUGF VR18OSTVENTUGF SEL: VR18-OSTVC-STD-UG-F \$2,576.05 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF SEL: VR18-OSTV-ENT-UG-F EMC SELECT CARAHSOFT \$5,723.30 \$3,949.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR18OSTVSTDUGF SEL: VR18-OSTV-STD-UG-F \$762.30 31% \$525.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF VR18STDADVUGF VR18STDENTUGF SEL: VR18-STD-ADV-UG-F SEL: VR18-STD-ENT-UG-F \$3,146.00 \$4,961.00 EMC SELECT CARAHSOFT EMC SELECT CARAHSOFT 31% 31% \$2 170 74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$3,423.09 VR18-STD-F SEL: VR18-STD-F \$4,229,50 31% \$2,918,36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VR19AAM3C SEL VR19-AAM3-C) \$21,700.00 31% 31% \$14,973.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19AAM3C-I SEL VR19-AAM3-C) \$25,389.00 \$17,518.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE VR19AAM3C-K SEL VR19-AAM3-C) \$23,852.10 31% 31% \$16,457.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADOADV2UC SEL VR19-ADO-ADV2-U-C \$7,650.00 \$5,278.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADOADV2LIC SEL VR19-ADO-ADV2-LLC \$8,050.50 31% 31% \$6,175,85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VR19ADOADV2UC-SEL VR19-ADO-ADV2-U-C \$5,798.53 VR19ADOENT2UC SEL VR19-ADO-ENT2-U-C \$5,195.00 31% 31% \$3,584.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADOENT2UC-SEL VR19-ADQ-ENT2-U-C \$6,078.15 \$4 193 92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADOENT2UC-F VR19ADV2C SEL VR19-ADO-ENT2-U-C) SEL VR19-ADV2-C) \$5,710.91 \$14,630.00 31% 31% \$3,940.53 \$10,094.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VMW ARE 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VR19ADV2C-I SEL VR19-ADV2-C) \$17 117 10 \$11,810,80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$11,078.89 \$5,047.35 VR19ADV2C-K SEL VR19-ADV2-C) \$16,056,36 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR19-ADV-C) VR19ADVC \$7,315.00 \$0.00 \$0.00 VMWARE VR19ADVC-I SEL VR19-ADV-C) \$8,558,55 \$5,905,40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR19-ADV-C) VR19ADVC-K VR19ADVENTUGC \$8,046,06 31% 31% \$5,551.78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR19-ADV-ENT-UG-C \$1,850.00 \$1,276.50 \$0.00 VR19ADVENTUGC-I SEL VR19-ADV-ENT-UG-C \$2,164,50 31% \$1,493,51 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ADVENTUGC-K SEL VR19-ADV-ENT-UG-C \$2.034.76 31% \$1,403.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19AOENTUGC SEL VR19-AO-ENT-UG-C) SEL VR19-AO-ENT-UG-C) \$1,475.00 31% 31% \$0.00 \$0.00 \$1,017.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19AOENTUGC-\$1,725.75 \$1,190.7 \$0.00 \$0.00 VMWARE VR19AOENTUGC-K SEL VR19-AO-ENT-UG-C) \$1.619.94 31% 31% \$1,117,76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR10FNT2C SEL VR19-ENT2-C) \$17,790.00 \$12.275.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL VR19-ENT2-C) \$20,814.30 \$14,361.87 \$0.00 \$0.00 VMWARE VR19ENT2C-I 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19ENT2C-K SEL VR19-ENT2-C) \$19,560.86 \$13,496.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR10ENT3C SEL VR10-ENT3-C) \$26,685,00 31% 31% 31% \$18,412.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VR19ENT3C-I VR19ENT3C-K SEL VR19-ENT3-C) SEL VR19-ENT3-C) \$21,542.80 \$20,257.83 VMWARE VMWARE \$31,221.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$29,359.18 \$0.00 \$0.00 \$0.00 \$0.00 VR19ENTC SEL VR19-ENT-C) \$8 895 00 31% 31% 31% \$6 137 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ENTC-I SEL VR19-ENT-C) SEL VR19-ENT-C) \$10,407.15 \$9,762.55 \$7,180.93 \$6,736.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ENTC-H VMWARE \$0.00 \$0.00 VR19LI8ADVUGC SEL VR19-LI8-ADV-UG-C) \$6,195,00 31% \$4,274,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19LISADVLIGC-SEL VR19-LI8-ADV-UG-C \$7,248.15 \$6,812.33 \$5,001.22 \$4,700.51 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% VR19LI8CENUGC SEL VR19-LI8C-EN-UG-C \$7.960.00 \$5,492.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19LI8CENUGC-I SEL VR19-LI8C-EN-UG-C) \$9.313.20 \$6,426,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19LI8CENUGC-SEL VR19-LI8C-EN-UG-C) SEL VR19-LI8C-ST-UG-C) \$8,761.26 \$2,695.00 \$6,045.27 \$1,859.55 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE 31% 31% VR19LI8CSTUGC \$0.00 \$0.00 \$0.00 \$0.00 VR19LI8CSTUGC-I SEL VR19-LI8C-ST-UG-C) \$3,153,15 31% 31% \$2,175,67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR10LISCSTLIGC_K SEL VR19-LIBC-ST-LIG-C \$3 175 76 \$2,191,27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL VR19-LI8-ENT-UG-C) \$0.00 VR19LI8ENTUGC \$3,740.00 31% 31% \$2,580.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19LI8ENTUGC-SEL VR19-LI8-ENT-UG-C) \$4,375.80 \$3,019.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR10LISENTLIGG-K SEL VR19-LIB-ENT-LIG-C \$4 108 85 31% 31% \$2,835.1 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VR19LI8OADVUC SEL VR19-LI8O-ADV-U-C \$1,915.00 \$1,321.35 \$0.00 \$0.00 VMWARE VR19LI8OADVUC-I SEL VR19-LI8O-ADV-U-C) \$2,240.55 31% 31% \$1,545.98 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19LI8OADVLIC-K SEL VR19-LI8O-ADV-LI-C) \$2 106 28 \$1 453 33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19LI8STD2UC VR19LI8STD2UC-SEL VR19-LI8-STD2-U-C | SEL VR19-LI8-STD2-U-C | \$3,124.00 \$3,655.08 \$2,155.56 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19LI8STD2LIC-K SEL VR19-LI8-STD2-LI-C 1 \$3 681 43 31% 31% 31% 31% \$2 540 19 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OACADVUGC SEL VR19-OAC-ADV-LIG-C \$4,665,00 \$3 218 85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OACADVUGC SEL VR19-OAC-ADV-UG-C \$5,458.05 \$3,766.05 \$0.00 \$0.00 SEL VR19-OAC-ADV-UG-C VR19OACADVUGC-K \$5,131,60 \$3,540.80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OACENTUGC SEL VR19-OAC-ENT-UG-C \$6,450.00 31% \$4,450,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OACENTUGC-I VR19OACENTUGC-K SEL VR19-OAC-ENT-UG-C SEL VR19-OAC-ENT-UG-C \$7,546.50 31% 31% \$5,207.09 \$4,892.97 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$7,091.26 \$0.00 VR19OADADV2UC SEL VR19-OAD-ADV2-U-C) \$7.650.00 31% 31% \$5,278,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR100ADADV2LICJ SEL VR10-04D-4DV2-LLC \$8,950.50 \$6 175 85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VR19OADADV2UC-K SEL VR19-OAD-ADV2-U-C \$8,403.66 31% 31% \$5,798.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 SEL VR19-OAD-STD-UG-C VR19OADSTDUGC \$1,276.00 \$880.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR190ADSTDLIGG-SEL VR10-04D-STD-LIG-C \$1.402.02 31% 31% \$1.030.11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VR19OADSTDUGG-SEL VR19-OAD-STD-UG-C \$1,505.52 \$1,038.81 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VR19OASTD2UGC SEL VR19-OA-STD2-UG-C 31% 31% \$0.00 \$995.50 \$686.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OASTD2UGC-SEL VR19-OA-STD2-UG-C \$1 164 74 \$803.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OASTD2UGC-K VR19ODENTUGC SEL VR19-OA-STD2-UG-C (SEL VR19-OD-ENT-UG-C) \$1,176.07 \$1,475.00 31% 31% \$811.49 \$1,017.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19ODENTUGC-I SEL VR19-OD-ENT-LIG-C) \$1 725 75 \$1 190 77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19ODENTUGC-F SEL VR19-OD-ENT-LIG-C) \$1,619,94 \$1 117 76 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR19-OEC-ENTP-U-C SEL VR19-OEC-ENTP-U-C \$3,201.60 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR19OECENTPUC-I \$5,428,80 \$3,745.87 \$0.00 VMWARE VR19OFCENTPUC-K SEL VR19-OEC-ENTP-U-C \$5 102 99 31% 31% \$3,521,06 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OOAAM3UGC VR19OOAAM3UGC-I SEL VR19-OO-AAM3-UG-C) SEL VR19-OO-AAM3-UG-C) \$8,405.00 VMWARE 31% \$0.00 \$9.833.85 \$6,785,36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OOAAM3UGC-K SEL VR19-OO-AAM3-UG-C \$9,261,91 31% \$6,390,72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OOENT3UGC VR19OOENT3UGC-I SEL VR19-OO-ENT3-UG-C SEL VR19-OO-ENT3-UG-C \$8,410.00 31% 31% \$5,802.90 \$6,789.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$9,839.70 VR19OOENT3UGC-K SEL VR19-OO-ENT3-UG-C \$9,261,91 31% \$6,390,72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR1900SAMUIGO SEL VR19-00-SAMILIG-C \$4.741.00 31% 31% \$3 271 20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL VR19-00-SAM4-UG-C) SEL VR19-00-SAM4-UG-C) VR19OOSAM4UGC-\$5.546.97 \$3,827.41 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VR19OOSAM4UGC-K \$5,581.52 31% 31% \$3,851.25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR19OS4UGC1 SEL VR19-O-S4-LIG-C1) \$7 165 00 \$4 943 85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$5,784.30 \$5,841.64 VR19OSAMALIGC1J SEL VR19-OENO-SAM4-UG-C \$8,383,05 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL VR19-OENO-SAM4-UG-C1

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				NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRAD	DE PRICE						
BAND	sku	DESCRIPTION	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT N/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VR19OSCADVUGC VR19OSCADVUGC-I	SEL VR19-OSC-ADV-UG-C) SEL VR19-OSC-ADV-UG-C)	 \$6,505.00 \$7,610.85	K	31% 31%	\$4,488.45 \$5,251.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19USCADVUGC-I VR19USCADVUGC-K	SEL VR19-OSC-ADV-UG-C) SEL VR19-OSC-ADV-UG-C)	\$7,610.85	K	31%	\$5,251.49 \$4,959.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VR19OSCENUGC	SEL VR19-OSC-EN-UG-C)	\$8,265.00	K	31%	\$5,702.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5	VR19OSCENUGC-I VR19OSCENUGC-K	SEL VR19-OSC-EN-UG-C) SEL VR19-OSC-EN-UG-C)	\$9,670.05 \$9,118.87	K K	31% 31%	\$6,672.33 \$6,292.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19OSTSTDUGC	SEL VR19-OST-STD-UG-C)	\$2,981.00	ĸ	31%	\$2,056.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OSTSTDUGC-I VR19OSTSTDUGC-K	SEL VR19-OST-STD-UG-C) SEL VR19-OST-STD-UG-C)	\$3,487.77 \$3,512.87	K	31% 31%	\$2,406.56 \$2,423.88	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19OSTVSDUGC	SEL VR19-OSTV-SD-UG-C)	\$858.00	K	31%	\$592.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OSTVSDUGC-I	SEL VR19-OSTV-SD-UG-C)	\$1,003.86	K	31%	\$692.66	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VR19OSTVSDUGC-K VR19OSVADVUGC	SEL VR19-OSTV-SD-UG-C) SEL VR19-OSV-ADV-UG-C)	\$1,007.51 \$4,215.00	K	31% 31%	\$695.18 \$2.908.35	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19OSVADVUGC-I	SEL VR19-OSV-ADV-UG-C)	\$4,931.55	K	31%	\$3,402.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OSVADVUGC-K VR19OSVAVUGC	SEL VR19-OSV-ADV-UG-C) SEL VR19-OSV-AV-UG-C)	\$4,638.11 \$7,100.00	K	31% 31%	\$3,200.30 \$4,899.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19OSVAVUGC-I	SEL VR19-OSV-AV-UG-C)	\$8,307.00	ĸ	31%	\$5,731.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OSVAVUGC-K VR19OSVCETUGC	SEL VR19-OSV-AV-UG-C) SEL VR19-OSVC-ET-UG-C)	\$7,831.50 \$8.860.00	K	31% 31%	\$5,403.74 \$6.113.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19OSVCETUGC-I	SEL VR19-OSVC-ET-UG-C)	\$10,366.20	K	31%	\$7,152.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OSVCETUGC-K VR19OSVENLIGC	SEL VR19-OSVC-ET-UG-C) SEL VR19-OSV-FN-HG-C)	\$9,762.55 \$6,005.00	K	31% 31%	\$6,736.16 \$4,143.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	VMWARE VMWARE
5	VR19OSVENUGC-I	SEL VR19-OSV-EN-UG-C) SEL VR19-OSV-EN-UG-C)	\$7,025.85	K	31%	\$4,143.45 \$4,847.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VR19OSVENUGC-K	SEL VR19-OSV-EN-UG-C)	\$6,604.92	K	31%	\$4,557.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OTCSTDUGC	SEL VR19-OTC-STD-UG-C) SEL VR19-OTC-STD-UG-C)	\$3,558.50 \$4.163.45	K K	31% 31%	\$2,455.37 \$2,872.78	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19OTCSTDUGC-K	SEL VR19-OTC-STD-UG-C)	\$4,194.76	K	31%	\$2,894.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19SAM4C-I	SEL VR19-SAM4-C) SEL VR19-SAM4-C)	\$15,850.00 \$18,544.50	K	31% 31%	\$10,936.50 \$12,795.71	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19SAM4C-K	SEL VR19-SAM4-C)	\$18,656.14	K	31%	\$12,872.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STD2C	SEL VR19-STD2-C)	\$7,990.00	K	31%	\$5,513.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VR19STD2C-I VR19STD2C-K	SEL VR19-STD2-C) SEL VR19-STD2-C)	\$9,348.30 \$9,385.53	K K	31% 31%	\$6,450.33 \$6,476.02	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19STDADVUGC	SEL VR19-STD-ADV-UG-C)	\$3,290.00	K	31%	\$2,270.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDADVUGC-I VR19STDADVUGC-K	SEL VR19-STD-ADV-UG-C) SEL VR19-STD-ADV-UG-C)	\$3,849.30 \$3,615.36	K	31% 31%	\$2,656.02 \$2,494.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19STDC	SEL VR19-STD-C)	\$3,995.00	ĸ	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDC-I VR19STDC-K	SEL VR19-STD-C) SEL VR19-STD-C)	\$4,674.15 \$4,708.09	K	31% 31%	\$3,225.16 \$3,248.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR19STDENTUGC	SEL VR19-STD-ENT-UG-C)	\$5,090.00	K	31%	\$3,512.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDENTUGC-I	SEL VR19-STD-ENT-UG-C)	\$5,955.30 \$5,596.48	K	31%	\$4,109.16	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	VMWARE VMWARE
5	VR19STDENTUGC-K VR7-OADC-F	SEL VR19-STD-ENT-UG-C) SEL: VR7-OADC-F	\$5,596.48 \$3,118.50	K K	31% 31%	\$3,861.57 \$2,151.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE EMC SELECT CARAHSOFT
5	VR7-OADO25-F	SEL: VR7-OADO25-F	\$7,793.50	K	31%	\$5,377.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR7OADOOENOUGF VR7-OENO25-F	SEL: VR7-OADO-OENO-UG-F SEL: VR7-OENO25-F	\$13,026.20 \$19,635.00	K	31% 31%	\$8,988.08 \$13,548.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	EMC SELECT CARAHSOFT EMC SELECT CARAHSOFT
5	VR7OSCOCPUPRO	SEL VR7-OSC-OC-P-U-PRO)	\$597.00	ĸ	31%	\$411.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7-OSTC-F VR7OSTCOADCUGF	SEL: VR7-OSTC-F SEL: VR7-OSTC-OADC-UG-F	\$1,413.50 \$1.875.50	K	31% 31%	\$975.32 \$1,294.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	EMC SELECT CARAHSOFT EMC SELECT CARAHSOFT
5	VR7OSTCVSOADCUGF	SEL: VR7-OSTC-OADC-UG-F	\$2,492.60	K	31%	\$1,719.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAMSOFT
5	VR7-OSTV25-F VR7OSTVOADOUGF	SEL: VR7-OSTV25-F SEL: VR7-OSTV-OADO-UG-F	\$3,536.50 \$4.682.70	K	31% 31%	\$2,440.19 \$3,231.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	EMC SELECT CARAHSOFT EMC SELECT CARAHSOFT
5	VR7OSTVOENOUGF	SEL: VR7-OSTV-OADO-UG-F SEL: VR7-OSTV-OENO-UG-F	\$4,682.70	K	31%	\$3,231.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR70VSOCPUPRO	SEL VR7-OVS-OC-P-U-PRO)	\$793.00	K	31%	\$547.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5	VR7VU100C VR7VU100C-I	SEL VR7-VU100-C) SEL VR7-VU100-C)	\$7,725.00 \$9.038.25	K K	31% 31%	\$5,330.25 \$6,236.39	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR7VU100C-K	SEL VR7-VU100-C)	\$9,079.07	K	31%	\$6,264.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7VU10C VR7VU10C-I	SEL VR7-VU10-C) SEL VR7-VU10-C)	\$772.50 \$903.83	K	31% 31%	\$533.03 \$623.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR7VU10C-K	SEL VR7-VU10-C)	\$903.83	K	31%	\$626.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ADOONO25UC VR8ADOONO25UC-I	SEL VR8-ADO-ONO-25-U-C)	\$11,842.00 \$13,855.14	K	31% 31%	\$8,170.98 \$9,560.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR8ADOONO25UC-K	SEL VR8-ADO-ONO-25-U-C) SEL VR8-ADO-ONO-25-U-C)	\$13,982.53	K	31%	\$9,647.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8AT25A25UGC	SEL VR8-ATSTDP25-ATAD25-UG-C)	\$2,492.00	K	31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5	VR8AT25N25UGC VR8ATAATN25UC	SEL VR8-ATSTDP25-ATEN25-UG-C) SEL VR8-ATA-ATN-25-U-C)	\$8,173.00 \$5,680.00	K K	31% 31%	\$5,639.37 \$3,919.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR8ATAATN25UC-I	SEL VR8-ATA-ATN-25-U-C)	\$6,645.60	K	31%	\$4,585.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAATN25UC-K VR8ATAD25C	SEL VR8-ATA-ATN-25-U-C) SEL VR8-ATAD25-C)	\$6,692.46 \$7.085.00	K	31% 31%	\$4,617.80 \$4.888.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR8ATAD25C1	SEL VR8-ATAD25-C1)	\$8,460.00	ĸ	31%	\$5,837.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAD25C1-I VR8ATAD25C1-K	SEL VR8-ATAD25-C) SEL VR8-ATAD25-C1)	\$9,898.20 \$9,998.47	K	31% 31%	\$6,829.76 \$6,898.94	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR8ATAD25C-I	SEL VR8-ATAD25-C)	\$8,289.45	ĸ	31%	\$5,719.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAD25C-K VR8ATAD025ADC	SEL VR8-ATAD25-C) SEL VR8-ATAD025P-AD-C)	\$8,312.90 \$4,625.00	K	31% 31%	\$5,735.90 \$3,191.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMW ARE VMW ARE
5	VR8ATADOADC	SEL VR8-ATADO-AD-C)	\$1,850.00	K	31%	\$1,276.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATEN25C	SEL VR8-ATEN25-C) SEL VR8-ATEN25-C1)	\$12,250.00 \$13.625.00	K	31% 31%	\$8,452.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	VMWARE VMWARE
5 5	VR8ATEN25C1 VR8ATEN25C1-I	SEL VR8-ATEN25-C1) SEL VR8-ATEN25-C)	\$13,625.00 \$15,941.25	K K	31% 31%	\$9,401.25 \$10,999.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR8ATEN25C1-K	SEL VR8-ATEN25-C1)	\$16,051.18	K	31%	\$11,075.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATEN25C-I VR8ATEN25C-K	SEL VR8-ATEN25-C) SEL VR8-ATEN25-C)	\$14,332.50 \$14,442.23	K	31% 31%	\$9,889.43 \$9.965.14	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR8ATSTDP25C	SEL VR8-ATSTDP25-C)	\$6,195.00	ĸ	31%	\$4,274.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATSTDPCUGC VR8ATSTPCLUGC	SEL VR8-ATSTDP-CLADV-UG-C) SEL VR8-ATSTDP-CLENT-LIG-C)	\$3,493.00 \$5,225.00	K	31% 31%	\$2,410.17 \$3,605.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	VMWARE VMWARE
5	VR8ATSTVRAUGC	SEL VR8-ATSTDP-VRADV-UG-C)	\$1,232.00	K	31%	\$850.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATSTVRUGC	SEL VR8-ATSTDP-VRENT-UG-C)	\$2,970.00	K	31%	\$2,049.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5 5	VR8OADCC VR8OADCC-I	SEL VR8-OADC-C) SEL VR8-OADC-C)	\$2,835.00 \$3,316.95	K K	31% 31%	\$1,956.15 \$2,288.70	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMW ARE VMW ARE
5	VR8OADCC-K	SEL VR8-OADC-C)	\$3,336.65	K	31%	\$2,302.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OADCOECUGC VR8OADCOECUGC-I	SEL VR8-OADC-OEC-UG-C) SEL VR8-OADC-OEC-UG-C)	\$1,700.00 \$1,989.00	ĸ	31% 31%	\$1,173.00 \$1,372.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR8OADCOECUGC-K	SEL VR8-OADC-OEC-UG-C)	\$2,003.52	ĸ	31%	\$1,382.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OADO25C VR8OADO25C-I	SEL VR8-OADO25-C) SEL VR8-OADO25-C)	\$7,085.00 \$8,289.45	K	31% 31%	\$4,888.65 \$5,719.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR8OADO25C-K	SEL VR8-OADO25-C)	\$8,312.90	K	31%	\$5,735.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OAMADC	SEL VR8-OAMAD-C)	\$1,545.00	К	31%	\$1,066.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OAMADC-I VR8OAMADC-K	SEL VR8-OAMAD-C) SEL VR8-OAMAD-C)	\$1,807.65 \$1.819.64	K K	31% 31%	\$1,247.28 \$1,255.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VR80ENCC	SEL VR8-OENC-C)	\$4,380.00	ĸ	31%	\$3,022.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR80ENCC-I VR80ENCC-K	SEL VR8-OENC-C) SEL VR8-OENC-C)	\$5,124.60 \$5,160.13	K K	31% 31%	\$3,535.97 \$3,560.49	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
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ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY
PRICE USD CODE NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI VR80EN025C SEL VR8-OENO25-C) \$17.850.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OFNO25C-I SEL VR8-DENO25-C \$20,884.50 31% \$14,410,31 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL VR8-OENO25-C VR80EN025C-k \$21,031.26 \$14,511.57 31% 31% SEL VR8-OSC-ODC-U-PRO VR8OSCODCUPRO \$853.00 \$588.57 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSCODO IPROJ SEL VR8-OSC-ODC-LL-PRO \$008 N1 31% \$688.63 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VR8OSCODCUPRO-K SEL VR8-OSC-ODC-U-PRO \$961.54 31% \$663.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$2,349.45 VR80SC0ENCUGC SEL VR8-OSC-OENC-UG-C \$3,405.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSCOENCUGC-I SEL VR8-OSC-OENC-UG-C \$3,983.85 \$2,748.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSCOENCUGC-K SEL VR8-OSC-OENC-UG-C \$4,010.88 \$2,767.51 \$886.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VR8OSTCC-I SEL VR8-OSTC-C) \$1,503.45 31% 31% \$1,037.38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSTCC-K SEL VR8-OSTC-C) \$1.513.18 \$1,044,09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSTCOADUGC VR8OSTCOADUGC-I SEL VR8-OSTC-OAD-UG-C) SEL VR8-OSTC-OAD-UG-C) \$1,176.45 \$1,376.45 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,994.85 VMWARE VR8OSTCOADLIGG-K SEL VR8-OSTC-OAD-UG-C \$2 011 19 31% 31% 31% \$1 387 72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSTV25C VR8OSTV25C-I SEL VR8-OSTV25-C SEL VR8-OSTV25-C \$3,215.00 \$2,218.35 \$0.00 \$0.00 \$0.00 VMWARE \$2,595.4 \$0.00 \$0.00 VMWARE \$3,761.55 \$0.00 \$0.00 VR8OSTV25C-K SEL VR8-OSTV25-C \$3,788,69 31% \$2,614.20 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSVODO25UC VR8OSVODO25UC-SEL VR8-OSV-ODO-25-U-C) SEL VR8-OSV-ODO-25-U-C) \$4,257.00 \$4,980.69 \$2,937.33 \$3,436.68 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSVODO25UC-K SEL VR8-OSV-ODO-25-U-C \$5.014.56 31% \$3,460.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSVSOADCUC SEL VR8-OSVS-OADC-U-C \$2,266,00 31% 31% \$1,563,54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OSVSOADCUC-I SEL VR8-OSVS-OADC-U-C \$2,651.22 \$1.829.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE VR8OSVSOADCUC-K SEL VR8-OSVS-OADC-U-C VMWARE \$2,670.09 31% 31% \$1,842.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR80TSODCUPRO SEL VR8-OTS-ODC-U-PRO \$1,133.00 \$781.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8OTSODCUPROJ SEL VR8-OTS-ODC-U-PRO \$1 325 61 31% 31% \$914.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VR8OTSODCUPRO-K SEL VR8-OTS-ODC-U-PRO \$1,275.67 \$11,108.31 VR8STVOEO25UC SEL VR8-STV-OEO-25-U-C) \$16,099.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8STVOFO25UC-I SEL VR8-STV-OEO-25-U-C \$18 835 83 \$12 996 72 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8STVOE025UC-F VR8TVSADE25UC SEL VR8-STV-OEO-25-U-C) SEL VR8-TVS-ADO-ENO-25-UG-C \$18,962.61 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$3,300.00 \$2,277.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VR8TVSADE25UC-I SEL VR8-TVS-ADO-ENO-25-UG-C \$3,861,00 \$2,664,09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSADE25UC-F SEL VR8-TVS-ADO-ENO-25-UG-C \$3,888.29 \$2,682.92 \$0.00 \$0.00 \$0.00 VMWARE SEL VR8-TVS-ADO-25-C) VR8TVSADO250 \$1,875.00 \$1,293.7 \$0.00 \$0.00 VMWARE VR8TVSADO25C-I SEL VR8-TVS-ADO-25-C \$2,193,75 \$1,513,69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSADO25C-K VR8TVSADVC SEL VR8-TVS-ADO-25-C) SEL VR8-TVS-ADV-C) \$2,210.39 \$750.00 \$1,525.17 \$517.50 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VR8TVSADVC-I SEL VR8-TVS-ADV-C \$877.50 31% \$605.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSADVC-K SEL VR8-TVS-ADV-C \$884.92 31% \$610.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSADVENUC VR8TVSADVENUC-SEL VR8-TVS-ADV-ENT-UG-C) SEL VR8-TVS-ADV-ENT-UG-C) \$1,320.00 \$1,544.40 31% 31% \$910.80 \$1,065.64 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSADVENUC-K SEL VR8-TVS-ADV-ENT-UG-C) \$1,551,49 31% 31% \$1.070.53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSENO25C SEL VRS.TVS.ENO.25.C \ \$4.875.00 \$3,363,75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE VR8TVSENO25C-I SEL VR8-TVS-ENO-25-C 31% \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$5,703.75 \$3,935.59 \$0.00 \$0.00 \$0.00 VR8TVSENO25C-K SEL VR8-TVS-ENO-25-C \$5,742.42 \$3,962.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRSTVSENTC SEL VR8-TVS-ENT-C) \$1,950,00 31% 31% 31% \$1 345 50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VR8TVSENTC-I VR8TVSENTC-K SEL VR8-TVS-ENT-C) SEL VR8-TVS-ENT-C) \$2,281.50 \$2,294.67 \$1,574.24 \$1,583.32 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VR8TVSSTDADUC SEL VR8-TVS-STD-ADV-LIG-C \$495.00 \$341.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSSTDADUC-I VR8TVSSTDADUC-K SEL VR8-TVS-STD-ADV-UG-C) SEL VR8-TVS-STD-ADV-UG-C) \$579.15 \$399.6 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$583.44 \$402.57 \$0.00 \$0.00 VR8TVSSTDC SEL VR8-TVS-STD-C) \$300.00 \$207.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR8-TVS-STD-C) SEL VR8-TVS-STD-C) 31% 31% 31% 31% 31% \$242.19 \$243.98 \$0.00 \$0.00 \$0.00 \$0.00 VR8TVSSTDC-I \$351.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR8-TVS-STD-ENT-UG-C VR8TVSSTDENUC \$1.815.00 \$1,252,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSSTDENUC-SEL VR8-TVS-STD-ENT-UG-C) \$2,123,55 \$1,465,25 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSSTDENUC-K VR8TVSSTE25UC SEL VR8-TVS-STD-ENT-UG-C) SEL VR8-TVS-STO-ENO-25-UG-C) \$2,141.43 \$4,538.00 31% 31% \$1,477.59 \$3,131.22 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 VR8TVSSTE25UC-I SEL VR8-TVS-STO-ENO-25-UG-C \$5,309,46 31% 31% \$3,663,53 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSSTE25UC-K SEL VR8-TVS-STO-ENO-25-LIG-C \$5,344,01 \$3,687,37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL VR8-TVS-STO-25-C) 31% \$0.00 \$0.00 VR8TVSSTO25C \$750.00 \$517.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSSTO25C-I SEL VR8-TVS-STO-25-C) \$877.50 \$605.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSSTO25C-K SELVERTVS-STO-25-C \$884.02 31% 31% \$610.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE SEL VR8-TVS-STO-25-C)
SEL VR8-TVS-STO-ADO-25-UG-C)
SEL VR8-TVS-STO-ADO-25-UG-C) VR8TVSSTOA25U \$1,238.00 \$854.22 VMWARE VR8TVSSTOA25U-I \$1,448.46 31% 31% \$999.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8TVSSTOA25U-I SEL VR8-TVS-STO-ADO-25-UG-C \$1 459 55 \$1,007,09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8VU100C VR8VU100C-SEL VR8-VU100-C) SEL VR8-VU100-C) \$7,725.00 \$9,038.25 \$5,330.25 \$6,236.39 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR8VU100C-K SEL VR8-VU100-C) \$9.079.07 31% 31% 31% 31% \$6 264 56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR8VU10C VR8VU10C-I SEL VR8-VU10-C) SEL VR8-VU10-C) \$772.50 \$533.03 \$623.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VR8VU10C-K SEL VR8-VU10-C) \$907.91 \$626,46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRADAOISTUGO SEL VR-ADA-OIST-UG-C) \$550.00 31% \$379.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRBCLADVCC VRBCLADVCC-SEL VR-BCLADVC-C) SEL VR-BCLADVC-C) \$3,085.00 31% 31% \$2,128.65 \$2,490.52 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$3,609.45 \$0.00 VRBCLADVCC-K SEL VR-BCLADVC-C \$3,635,46 31% 31% \$2,508,47 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRRCI ADVO250 SEL VR-BCLADVO-25-C \$5,145,00 \$3,550,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VRBCLADVO25C-SEL VR-BCLADVO-25-C \$6,019.65 31% 31% \$4,153.56 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRBCLADVO25C-K SEL VR-BCLADVO-25-C \$6,056.54 \$4,179.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VRCODESCC SEL VR-CODE2C-C \$5,650,00 31% 31% \$3,808.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VRCODE2CC-I SEL VR-CODE2C-C \$6.610.50 \$4,561.25 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL VR-CODE2C-C 31% 31% \$4,591.36 \$0.00 VRCODE2CC-R \$6,654.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRCODE200 SEL VR-CODE20-C \$565.00 \$389.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRCODE2OC-I VRCODE2OC-I SEL VR-CODE2O-C) SEL VR-CODE2O-C) \$661.05 \$665.42 \$456.12 \$459.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR-LIS4-CPU-F SEL: VR-LIS4-CPU-E \$1 699 50 \$1 172 66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VRI IS4O253PSSSE SEL: VR-LIS4O-25-3P-SSS-I \$3 740 35 \$2 580 84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF SEL: VR-LIS4O-25-F SEL: VR-LIS4O-25-P-SSS-F VR-LIS40-25-F \$3,908.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRLIS4O25PSSSI \$1,416,80 \$977.59 EMC SELECT CARAHSOF VRLISSCPUC SEL VR-LIS8-CPU-C) \$1.545.00 31% 31% 31% \$1,066,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR-LIS8-CPU-C SEL VR-LIS8-CPU-C \$1,807.65 \$1,247.2 VMWARE \$0.00 VRLIS8CPUC-K \$1.819.64 \$1,255,55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRLIS8O25C SEL VR-LIS8O-25-C \$5,150,00 31% \$3,553,50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRI IS8O25C-I SEL VR-LIS8O-25-C) SEL VR-LIS8O-25-C) \$6,025.50 \$6,064.20 31% 31% \$4,157.60 \$4,184.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE VRLIS8O25C-K VRN6AE100DUGC SEL VRNI6-ADV-ENT-100DT-UG-C \$2,090.00 31% 31% 31% \$1,442,10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRN6AF100DUGC-SEL VRNIG-ADV-ENT-100DT-LIG-C \$2,445,30 \$1 687 26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VRN6AE100DUGC-H SEL VRNI6-ADV-ENT-100DT-UG-C \$2,463.22 \$1,699.62 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL VRNI6-ADV-ENT-10DT-UG-C) VRN6AE10DTUGC \$209.00 31% 31% \$144.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRN6AF10DTUGC-I SEL VRNI6-ADV-ENT-10DT-LIG-C \$244.53 \$168.73 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$169.96 \$1,311.00 VRN6AE10DTUGC-I SEL VRNI6-ADV-ENT-10DT-UG-C \$246.32 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE

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PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI VRN6ENTNX100C-I SEL VRNI6-ENTAD-NXEPLC100-C \$2,223,00 \$1,533,87 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VRN6ENTNY100C-R SEL VRNIG-ENTAD-NYERI C100-C \$2 241 04 31% \$1 546 33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VRNI625ROBOC \$2,501.25 31% 31% VRNI625ROBOC-I SEL VRNI6-25ROBO-C \$4,241.25 \$2,926.46 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI625ROROC-K SEL VRNI6-25RORO-C \$4 271 38 31% 31% \$2 047 25 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 VMM ARE VRNI6ADDT1000 SEL VRNI6-ADV-DT100-C \$2.590.00 \$1,787.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL VRNI6-ADV-DT100-C) VRNI6ADDT100C-I \$3,030.30 31% 31% \$2,090.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ADDT100C-K SEL VRNI6-ADV-DT100-C) \$3,053.17 \$2,106.69 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIGADVCPLIC SEL VRNI6-ADV-CPLLC) \$1 205 00 31% 31% \$893.55 \$1,045.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VRNI6ADVCPUC-I SEL VRNI6-ADV-CPU-C VRNI6ADVCPUC-K SEL VRNI6-ADV-CPU-C) \$1,528.50 31% 31% \$1,054.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ADVDT 100 SEL VRNI6-ADV-DT10-C \$259.00 \$178.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ADVDT10C-I VRNI6ADVDT10C-K SEL VRNI6-ADV-DT10-C) SEL VRNI6-ADV-DT10-C) 31% 31% \$209.09 \$210.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$305.32 VRNI6AF100LIC1 SEL VRNI6-A-F-100-U-C1) \$3,520,00 31% 31% 31% \$2 428 80 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6AE100UC1-I VRNI6AE100UG2-K SEL VRNI6-A-E-100-U-C1 \$2,841.70 \$2,862.67 \$4,118.40 \$0.00 \$0.00 \$0.00 VMWARE SEL VRNI6-A-E-100-UG-2) \$0.00 \$0.00 VMWARE \$4,148.79 \$0.00 \$0.00 VRNI6AE10DU2-K SEL VRNI6-A-E-10D-U-2) \$414.88 31% \$286.27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6AE10DUC1 VRNI6AE10DUC1 SEL VRNI6-A-E-10D-U-C1) SEL VRNI6-A-E-10D-U-C1) \$352.00 \$411.84 \$242.88 \$284.17 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6AECPUUC1 SEL VRNI6-A-E-CPU-U-C1) \$1.761.00 31% 31% 31% \$1,215.09 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6AECPUUC1-SEL VRNI6-A-E-CPU-U-C1) \$2,060.37 \$1,421.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6AECPUUG2-I SEL VRNI6-A-E-CPU-UG-2 \$2,072.48 \$1,430.01 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE VRNI6AECPUUGC SEL VRNI6-ADV-ENT-CPU-UG-C 31% 31% VMWARE \$1,045.00 \$721.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNI6AECPUUGC-SEL VRNI6-ADV-ENT-CPU-UG-C \$1,222.65 \$843.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6AECPULIGC-SEL VRNI6-ADV-ENT-CPLLLIG-C \$1 220 70 31% 31% \$848.49 \$4,707.67 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE SEL VRNI6-E-100DT-2) \$6,822.71 VRNI6EN100C1 SEL VRNI6-E-N100-C1) \$3,200.00 31% 31% \$2,208.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6EN100C1-I SEL VRNI6-E-N100-C1) \$3,744,00 \$2,583,36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6EN100C1-F VRNI6EN100DTC SEL VRNI6-E-N100-C1) SEL VRNI6-ENT-100DT-C) \$3,765.71 31% 31% \$2,598.34 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$4,490.00 \$3,098.10 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VRNI6EN100DTC-I SEL VRNI6-ENT-100DT-C) \$5 253 30 \$3 624 78 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6EN100DTC-R SEL VRNI6-ENT-100DT-C) \$5,290.38 \$3,650.3 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENT100C1 SEL VRNI6-ENT-100-C1) \$0.00 VMWARE \$5,790.00 \$3,995.10 VRNI6ENT100C1-I SEL VRNI6-ENT-100-C1) \$6,774.30 \$4,674,27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VRNI6-ENT-10D-C1 | SEL VRNI6-ENT-10D-C1 | \$399.51 \$467.43 VRNI6ENT10DC1 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VRNI6ENT10DT2-K SEL VRNI6-ENT-10DT-2 \$682.27 31% \$470.77 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENT10DTC SEL VRNI6-ENT-10DT-C) \$449.00 31% \$309.81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENT10DTC-I SEL VRNI6-ENT-10DT-C 31% 31% \$0.00 \$0.00 VMWARE \$525.33 \$362.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNI6ENT10DTC-F SEL VRNI6-ENT-10DT-C \$529.04 \$365.0 \$0.00 \$0.00 VMWARE VRNI6ENTADNC1 SEL VRNI6-ENTAD-N-C1 \$1,600,00 31% 31% \$1,104,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENTADNC1-I SEL VRNIG-ENTAD-N-C1 \$1.872.00 \$1,291.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE VRNI6ENTADNC1-K SEL VRNI6-ENTAD-N-C1) 31% \$0.00 \$0.00 \$0.00 VMWARE \$1,297.85 \$0.00 \$1,880.94 \$0.00 \$0.00 \$0.00 VRNI6ENTAN10C SEL VRNI6-ENTAD-NXEPLC10-C \$190.00 \$131.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIGENTAN10C-I SEL VRNI6-ENTAD-NYERI C10-C \$222.30 31% 31% 31% \$153.30 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE VRNI6ENTAN10C-I VRNI6ENTCPU2-K SEL VRNI6-ENTAD-NXEPLC10-C | SEL VRNI6-ENT-CPU-2) \$224.10 \$3,413.27 \$154.63 \$2,355.16 VMWARE VMWARE \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VRNI6ENTCPLIC SEL VRNI6-ENT-CPU-C \$2 245 00 \$1,549.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENTCPUC1 VRNI6ENTCPUC1-SEL VRNI6-ENT-CPU-C1) SEL VRNI6-ENT-CPU-C1) \$2,896.00 \$1,998.24 \$2,337.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 \$0.00 VRNI6ENTCPUC-I SEL VRNI6-ENT-CPU-C) \$2,626,65 \$1.812.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VRNI6-ENT-CPU-C) SEL VRNI6-ENTAD-NXEPLP-C \$1,826.50 \$655.50 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VRNI6ENTCPLIC-K \$2,647.10 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% VRNI6ENTNXEPC-SEL VRNI6-ENTAD-NXEPLP-C \$1,111,50 \$766.94 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENTNXEPC-K SEL VRNI6-ENTAD-NXEPLP-C) \$1,122,43 \$774.48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENXE10C1 SEL VRNI6-E-NXE10-C1) SEL VRNI6-E-NXE10-C1) \$320.00 \$374.40 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNI6ENXE10C1-\$0.00 \$0.00 VMWARE \$258.34 \$0.00 \$0.00 VRNI6ENXE10C1-K SEL VRNI6-E-NXE10-C1 \$376.57 31% 31% \$259.83 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VR-NLANX100-F SEL: VR-NLANY100-F \$2,849,00 \$1 065 81 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT 31% \$0.00 VR-NI-ANX10-F SEL: VR-NI-ANX10-F \$284.90 \$196.58 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VRNIANXCC SEL VR-NI-ANXC-C) \$1,295.00 \$893.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNIENY100E SEL: VR-NLENY100-E \$4,939.00 31% 31% \$3,407.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOET SEL: VR-NI-ENX10-F \$493.90 \$0.00 EMC SELECT CARAHSOF VRNIENXCF SEL: VR-NI-ENXC-F \$2,469.50 31% 31% \$1,703.96 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT SEL VRNINAV10C) VRNINAV10C \$8 490 00 \$5,858.10 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VRNINAV10C-I VRNINAV10C-K SEL VRNI-NAV-10-C SEL VRNI-NAV-10-C \$9,933.30 \$9,998.47 \$6,853.96 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR-NI-RBAD25-F SEL: VR-NI-RBAD25-R \$3 987 50 31% 31% 31% 31% \$2 751 38 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT VRNILIGAENX100LIGE SEL: VR-NI-LIG-AENX100-LIG-I \$2 299 00 \$1,586.31 \$158.63 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF SEL: VR-NI-UG-AENX10-UG-F \$229.90 \$0.00 \$0.00 SEL: VR-NI-UG-AENXC-UG-I VRNIUGAENXCUGF \$1,149,50 \$793.16 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOF VROADVC SEL VR-OADV-C) \$275.00 31% \$189.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROADVC-I VROADVC-K SEL VR-OADV-C \$303.00 \$274.00 31% 31% \$209.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$189.06 \$0.00 VROENTC SEL VR-OENT-C \$695.00 31% 31% \$479.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROENTC-I SEL VR-OENT-C \$765.00 \$527.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VROENTC-K SEL VR-OENT-C) \$693.00 31% 31% \$478.1 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VR-OST5-AD-F SEL: VR-OST5-AD-F \$544.50 \$375.71 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT CARAHSOFT 31% 31% 31% 31% \$0.00 VR-OSTS-DC-F SEL: VR-OSTS-DC-E \$1.004.50 \$755.21 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 so on EMC SELECT CARAHSOFT VROST7CEC SEL VR-OST7-CE-C \$1,995.00 \$1,376.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE VROST7CEC-SEL VR-OST7-CE-C \$1,610.56 \$0.00 \$0.00 \$2,334.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROST7CEC-K SEL VR-OST7-CE-C \$2 348 30 \$1 620 33 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$1,100.00 \$1,287.00 \$759.00 \$888.03 VROST7CELIGO SEL VR-OST7-CE-LIG-C \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VROST7CEUGC \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VROST7CEUGC-K SEL VR-OST7-CE-LIG-C 1 \$1 298 65 31% 31% \$896.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VROSTDO SEL VR-OSTD-C \$125.00 \$86.25 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VR-OSTD-C) SEL VR-OSTD-C) 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VROSTDC-K \$125.00 \$86.25 \$0.00 VMWARE VS10PB1YRSB VS1PB1YRSB SELECT DEXS VS ELA 10PB 1Yr Sub \$900,000,00 31% 31% 31% \$621,000,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT NTP-DEFENDS SELECT DFXS VS ELA, 1PB 1Yr Sub SELECT DFXS VS ELA, 3PB 1Yr Sub EMC SELECT NTP-DEFENDX EMC SELECT NTP-DEFENDX \$181,800.00 \$125,442.00 VS3PB1YRSB \$245.916.00 \$0.00 \$356,400,00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS5DPABUNC SEL VS5-DPA-BUN-C \$3,945,00 31% \$2,722.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS5-DPA-BUN-C VS5DPABUNC-\$4,400.00 \$5,014.00 31% 31% \$3,036.00 \$3,459.66 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS5DPABUNC-K SEL VS5-DPA-BUN-C \$0.00 VS5PB1YRSB SELECT DFXS VS ELA. 5PB 1Yr Sub \$540,000.00 31% \$372,600.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 EMC SELECT NTP-DEFENDA VS6-DT100VM-E SEL: VS6-DT100VM-E \$9.058.50 31% 31% \$6.250.37 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE VS6-ENT-EPL-UG-F VS6ENTOEPLUGF SEL: VS6-ENT-EPL-UG-F \$750.20 \$517.64 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW/ARE SEL: VS6-ENT-OEPL-UG-F \$1,996.50 31% 31% \$1,377.59 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS6-FPI-AK-F SEL: VS6-EPL-AK-E \$26 015 00 \$17,950,35 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: VS6-EPL-F SEL: VS6-EPL-NS-F \$3,844.50 \$13,189.00 \$2,652.71 \$9,100.41 VS6-EPL-E 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE

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					NVP LEVEL 1		NVP MAINTENANCE A	ND WARRANTY UPGRADE	E PRICE						
BAND	sku	DESCRIPTION		EMC LIST C	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT V/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VS6ESEPLAKUGF	SEL: VS6-ES-EPL-AK-UG-F		25,753.20	К	31%	\$17,769.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-ES-ESPL-UG-F VS6ESOEPLAKUGF	SEL: VS6-ES-ESPL-UG-F SEL: VS6-ES-OEPL-AK-UG-F		\$4,840.00 27.780.50	K	31% 31%	\$3,339.60 \$19.168.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS6ESPEPLAKUGF	SEL: VS6-ESP-EPL-AK-UG-F		23,993.20	K	31%	\$16,555.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-ESP-KIT-F	SEL: VS6-ESP-KIT-F		\$4,944.50	K	31%	\$3,411.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESPOEPLAKUGF VS6ESPSTDAKUGF	SEL: VS6-ESP-OEPL-AK-UG-F SEL: VS6-ESP-STD-AK-UG-F	\$2	26,534.20 \$8,281.90	K	31% 31%	\$18,308.60 \$5,714.51	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS6-ESSL-KIT-F	SEL: VS6-ESSL-KIT-F		\$8,281.90 \$544.50	K	31%	\$5,714.51 \$375.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESSTDAKUGF	SEL: VS6-ES-STD-AK-UG-F		12,224.30	K	31%	\$8,434.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-HYP-EPL-UG-F	SEL: VS6-HYP-EPL-UG-F		\$3,844.50 \$4.977.50	K	31%	\$2,652.71	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VS6HYPOEPLUGF VS6-HYP-STD-UG-F	SEL: VS6-HYP-OEPL-UG-F SEL: VS6-HYP-STD-UG-F		\$4,977.50 \$1,094.50	K	31% 31%	\$3,434.48 \$755.21	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE
5	VS60ENTOEPLUGF	SEL: VS6-0ENT-0EPL-UG-F		\$955.90	K	31%	\$659.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-OEPL-AK-F	SEL: VS6-OEPL-AK-F		28,325.00	K	31%	\$19,544.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-OEPL-F VS6-RBADV25-F	SEL: VS6-OEPL-F SEL: VS6-RBADV25-F	\$	\$4,977.50 \$5,098.50	K K	31% 31%	\$3,434.48 \$3,517.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMW ARE VMW ARE
5	VS6-RBSTD25-F	SEL: VS6-RBSTD25-F	s	\$3,393.50	K	31%	\$2,341.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBSTDADV25UGF VS6RBSTDADV2UGF	SEL: VS6-RBSTD-ADV25-UG-F SEL: VS6-RBSTD-ADV2-UG-F		\$1,875.50 \$149.60	K	31% 31%	\$1,294.10 \$103.22	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS6-STD-8AK-F	SEL: VS6-RBS1D-ADV2-UG-F SEL: VS6-STD-8AK-F		\$149.60	K	31%	\$103.22 \$6,736.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VS6-STD-AK-F	SEL: VS6-STD-AK-F	\$1	12,485.00	K	31%	\$8,614.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-STD-EPL-UG-F VS6-STD-F	SEL: VS6-STD-EPL-UG-F SEL: VS6-STD-F		\$3,025.00 \$1,094.50	K	31% 31%	\$2,087.25 \$755.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS6STDOEPLUGF	SEL: VS6-STD-P SEL: VS6-STD-OEPL-UG-F	3	\$1,094.50 \$4.271.30	K	31%	\$2,947.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	VMWARE VMWARE
5	VS7BFC	SEL VS7-BF-C)		\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7BFC-I	SEL VS7-BF-C) SEL VS7-BF-C)		\$234.00	K	31%	\$161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VS7BFC-K VS7DT100VMC	SEL VS7-BF-C) SEL VS7-DT100VM-C)		\$235.60 \$8.235.00	K	31% 31%	\$162.56 \$5.682.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7DT100VMC-I	SEL VS7-DT100VM-C	s	\$9,634.95	K	31%	\$6,648.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7DT100VMC-K VS7ENTEPLUGC	SEL VS7-DT100VM-C) SEL VS7-ENT-EPL-UG-C)		\$9,692.00 \$697.00	K	31% 31%	\$6,687.48 \$480.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ENTEPLUGC-I	SEL VS7-ENT-EPL-UG-C) SEL VS7-ENT-EPL-UG-C		\$815.49	K	31%	\$480.93 \$562.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VS7ENTEPLUGC-K	SEL VS7-ENT-EPL-UG-C)		\$823.63	K	31%	\$568.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPL6AKC VS7EPL6AKC-I	SEL VS7-EPL-6AK-C) SEL VS7-EPL-6AK-C		24,250.00 28.372.50	K	31% 31%	\$16,732.50 \$19.577.03	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7EPL6AKC-K	SEL VS7-EPL-6AK-C)		28,539.69	ĸ	31%	\$19,692.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLC	SEL VS7-EPL-C)	\$	\$3,595.00	K	31%	\$2,480.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLC-I VS7EPLC-K	SEL VS7-EPL-C SEL VS7-EPL-C)	\$	\$4,206.15 \$4,233.07	K	31% 31%	\$2,902.24 \$2,920.82	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7EPLC-K VS7EPLTZ1YC	SEL VS7-EPL-TZ-1Y-C)		\$4,233.07 \$4.590.00	K	31%	\$2,920.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VS7EPLTZ1YC-I	SEL VS7-EPL-TZ-1Y-C)	s	\$5,370.30	K	31%	\$3,705.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLTZ1YC-K VS7EPLTZ3YC	SEL VS7-EPL-TZ-1Y-C) SEL VS7-EPL-TZ-3Y-C)	S	\$5,405.30 \$6,580.00	K	31% 31%	\$3,729.66 \$4.540.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	VMWARE VMWARE
5	VS7EPLTZ3YC-I	SEL VS7-EPL-12-3Y-C) SEL VS7-EPL-72-3Y-C)		\$6,580.00 \$7.698.60	K	31%	\$4,540.20 \$5.312.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VS7EPLTZ3YC-K	SEL VS7-EPL-TZ-3Y-C)	s	\$7,776.59	ĸ	31%	\$5,365.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESEPLAKUGC VS7ESEPLAKUGC-I	SEL VS7-ES-EPL-AK-UG-C) SEL VS7-ES-EPL-AK-UG-C	\$2	23,740.00 27,775.80	K	31% 31%	\$16,380.60 \$19,165.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ESEPLAKUGC-I VS7ESEPLAKUGC-K	SEL VS7-ES-EPL-AK-UG-C SEL VS7-ES-EPL-AK-UG-C)		27,775.80 27,926.75	K K	31%	\$19,165.30 \$19,269.46	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ESESPLUGC	SEL VS7-ES-ESPL-UG-C)	\$	\$4,527.00	K	31%	\$3,123.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESESPLUGC-I VS7ESESPLUGC-K	SEL VS7-ES-ESPL-UG-C SEL VS7-ES-ESPL-UG-C)		\$4,527.00 \$5.328.69	K	31% 31%	\$3,123.63 \$3.676.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ESESPLUGC-K VS7ESPEPLAKUC	SEL VS7-ES-ESPL-UG-C) SEL VS7-ESP-EPL-AK-UG-C)		\$5,328.69 21.582.00	K K	31% 31%	\$3,676.80 \$14.891.58	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ESPEPLAKUC-I	SEL VS7-ESP-EPL-AK-UG-C	\$2	25,250.94	K	31%	\$17,423.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPEPLAKUC-K VS7ESPKITC	SEL VS7-ESP-EPL-AK-UG-C) SEL VS7-ESP-KIT-C)	\$2	25,398.41 \$4,625.00	K	31% 31%	\$17,524.90 \$3,191.25	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ESPKITC-I	SEL VS7-ESP-KIT-C) SEL VS7-ESP-KIT-C		\$4,625.00 \$4.625.00	K	31%	\$3,191.25 \$3.191.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPKITC-K	SEL VS7-ESP-KIT-C)		\$5,451.27	K	31%	\$3,761.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPSTDAKUC-I	SEL VS7-ESP-STD-AK-UG-C) SEL VS7-ESP-STD-AK-UG-C		\$7,398.00 \$8,655.66	K	31% 31%	\$5,104.62 \$5,972.41	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ESPSTDAKUC-K	SEL VS7-ESP-STD-AK-UG-C)		\$8,695.99	ĸ	31%	\$6,000.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL1PAKC	SEL VS7-ESSL-1PAK-C)		\$308.00	K	31%	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL1PAKC-I VS7ESSL1PAKC-K	SEL VS7-ESSL-1PAK-C SEL VS7-ESSL-1PAK-C)		\$360.36 \$362.78	K	31% 31%	\$248.65 \$250.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ESSL3PAKC	SEL VS7-ESSL-3PAK-C)		\$775.00	K	31%	\$534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3PAKC-I	SEL VS7-ESSL-3PAK-C		\$906.75	K	31%	\$625.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3PAKC-K VS7ESSL3SUBC	SEL VS7-ESSL-3PAK-C) SEL VS7-ESSL-3SUB-C)		\$915.57 \$176.77	K	31% 31%	\$631.74 \$121.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ESSL3SUBC-I	SEL VS7-ESSL-3SUB-C		\$206.82	K	31%	\$142.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3SUBC-K	SEL VS7-ESSL-3SUB-C)		\$208.22	K	31%	\$143.67 \$817.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VS7ESSL5PAKC VS7ESSL5PAKC-I	SEL VS7-ESSL-5PAK-C) SEL VS7-ESSL-5PAK-C	\$	\$1,185.00 \$1,386.45	K	31% 31%	\$817.65 \$956.65	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ESSL5PAKC-K	SEL VS7-ESSL-5PAK-C)	\$	\$1,398.25	ĸ	31%	\$964.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSLKITC VS7ESSLKITC-I	SEL VS7-ESSL-KIT-C) SEL VS7-ESSL-KIT-C		\$510.00 \$596.70	K	31% 31%	\$351.90 \$411.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ESSLKITC-K	SEL VS7-ESSL-KIT-C)		\$601.06	K	31%	\$414.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSLSUBC	SEL VS7-ESSL-SUB-C)		\$66.96	K	31%	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSLSUBC-I VS7ESSLSUBC-K	SEL VS7-ESSL-SUB-C SEL VS7-ESSL-SUB-C)		\$78.34 \$78.87	K	31% 31%	\$54.05 \$54.42	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7ESSTDAKUGC	SEL VS7-ES-STD-AK-UG-C)	\$1	10,840.00	K	31%	\$7,479.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSTDAKUGC-I	SEL VS7-ES-STD-AK-UG-C	\$1	12,682.80	K	31%	\$8,751.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSTDAKUGC-K VS7HYPSTDUGC	SEL VS7-ES-STD-AK-UG-C) SEL VS7-HYP-STD-UG-C)		12,756.67 \$995.00	K	31% 31%	\$8,802.10 \$686.55	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7HYPSTDUGC-I	SEL VS7-HYP-STD-UG-C		\$1,164.15	K	31%	\$803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7HYPSTDUGC-K	SEL VS7-HYP-STD-UG-C)	\$	\$1,168.40	K	31%	\$806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBADV25C	SEL VS7-RBADV25-C) SEL VS7-RBADV25-C		\$4,635.00	K	31% 31%	\$3,198.15 \$3,741.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5	VS7RBADV25C-I VS7RBADV25C-K	SEL VS7-RBADV25-C SEL VS7-RBADV25-C)		\$5,422.95 \$5,458.93	K	31%	\$3,741.84 \$3,766.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7RBENT25C	SEL VS7-RBENT25-C)	s	\$6,545.00	K	31%	\$4,516.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBENT25C-I VS7RBENT25C-K	SEL VS7-RBENT25-C SEL VS7-RBENT25-C)		\$7,657.65 \$7.699.97	K	31% 31%	\$5,283.78 \$5,312.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7RBEN125C-K VS7RBEPL25ADC	SEL VS7-RBEN125-C) SEL VS7-RBEPL25-AD-C)	\$4	43,445.00	K	31%	\$5,312.98 \$29,977.05	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7RBEPL25ADC-I	SEL VS7-RBEPL25-AD-C)	\$5	50,830.65	к	31%	\$35,073.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBEPL25ADC-K VS7RBEPL25C	SEL VS7-RBEPL25-AD-C) SEL VSZ-RBEPL25-C)		47,739.95 11,235.00	K	31% 31%	\$32,940.57 \$7,752.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7RBEPL25C-I	SEL VS7-RBEPL25-C)	\$1	13,144.95	K	31%	\$9,070.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBEPL25C-K	SEL VS7-RBEPL25-C)	S1	12.337.29	K	31%	\$8,512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBEPL25UGC VS7RBEPL25UGC-I	SEL VS7-RBEPL25-UG-C) SEL VS7-RBEPL25-UG-C)		\$5,159.00 \$6.036.03	K	31% 31%	\$3,559.71 \$4,164.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
5	VS7RBEPL25UGC-K	SEL VS7-RBEPL25-LIG-C)	s	\$5,675.15	ĸ	31%	\$3,915.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBSTD25C	SEL VS7-RBSTD25-C)	s	\$3,085.00	K	31%	\$2,128.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE VMWARE
5 5	VS7RBSTD25C-I VS7RBSTD25C-K	SEL VS7-RBSTD25-C SEL VS7-RBSTD25-C)	\$	\$3,609.45 \$3,635.46	K K	31% 31%	\$2,490.52 \$2,508.47	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	VMWARE VMWARE
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NVP MNWNC-109 Price List -3rd party final - 2021-04.xisx 94 of 96

NVP LEVEL :

ASPO VI PROSUPPORT PLUS MNT LP

PROSUPPORT W/MC PREM MN' LP WTY UPG ENH TO PS W/MC PREM LP Model Sub EMC LIST CATEGORY NVP LEVEL 1 NET PRICE WTY UPG BASIC TO PS ENH LP PROSUPPORT ENH MNT LP SKU DESCRIPTION BASIC MNT LP RENEWAL THIRD PARTY PRODUCT PARTI VS7RBVENT25UC SEL VS7-RBADV-ENT25-UG-C \$2,101.00 \$1,449.69 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VS7RBVENT25LIC-I SEL VS7-RRADV-ENT25-LIG-C \$2,458.17 31% \$1,606,14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL VS7-RBADV-ENT25-UG-C VS7RBVENT25UC-P \$2,478.55 31% 31% \$1,710.20 VS7RBVENT2UC SEL VS7-RBADV-ENT2-UG-C) \$168.00 \$115.92 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RRVENT2LIC-I SEL VS7-RRADV-ENT2-LIG-C \$106.56 31% 31% \$135.63 \$0.00 so on \$0.00 so oo \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VS7RBVENT2UC-K SEL VS7-RBADV-ENT2-LIG-C \$198.05 \$136.65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL VS7-RBSTD-ADV25-UG-C VS7RSDADV25UC \$1,705.00 31% 31% \$1,176.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RSDADV25UC-SEL VS7-RBSTD-ADV25-UG-C \$1,994.85 \$1,376.45 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RSDADV25UC-SEL VS7-RRSTD-ADV25-LIG-C 1 \$2.011.19 31% 31% \$1,387.72 \$93.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VS7RSDADV2UC SEL VS7-RBSTD-ADV2-UG-C) \$136.00 VS7RSDADV2UC-I SEL VS7-RBSTD-ADV2-UG-C \$159.12 31% 31% \$109.79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RSDADV2UC-K SEL VS7-RBSTD-ADV2-LIG-C) \$160.51 \$110.75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL VS7-RBSTD-ENT25-UG-C SEL VS7-RBSTD-ENT25-UG-C \$2,626.14 \$3,072.58 VS7RSDENT25UC 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7RSDENT25UC-VMWARE \$4,453.02 VS7RSDENT25UC-K SEL VS7-RBSTD-ENT25-LIG-C \$4 485 90 31% 31% 31% \$3,095,27 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7RSDENT2UC VS7RSDENT2UC-I SEL VS7-RBSTD-ENT2-UG-C) \$304.00 \$209.7 \$0.00 \$0.00 \$0.00 /AAA/ADD SEL VS7-RBSTD-ENT2-UG-C \$355.68 \$245.42 \$0.00 \$0.00 VMWARE \$0.00 \$0.00 VS7RSDENT2UC-K SEL VS7-RBSTD-ENT2-UG-C) \$358.18 31% \$247.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7STD6AKC VS7STD6AKC-I SEL VS7-STD-6AK-C) SEL VS7-STD-6AK-C \$7,831.50 \$9,162.86 \$11,350,00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$13,279.50 VS7STD6AKC-K SEL VS7-STD-6AK-C \$13,369,60 31% \$9,225,02 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7STD8AKC SEL VS7-STD-8AK-C \$8.875.00 31% 31% \$6,123,75 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7STD8AKC-I SEL VS7-STD-8AK-C \$10,383,75 \$7,164,79 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM/ARE VS7STD8AKC-K SEL VS7-STD-8AK-C) \$10,458.17 31% 31% VMWARE \$7,216.14 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VS7STDC SEL VS7-STD-C) \$995.00 \$686.55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7STDC-I SEL VS7-STD-C \$1,164.15 \$1,168.40 31% 31% \$803.26 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMW ARE SEL VS7-STD-C) \$806.20 VS7STDEPLUGC SEL VS7-STD-EPL-UG-C) \$2,860.00 31% 31% \$1,973.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7STDEPLUGC-I SEL VS7-STD-EPL-UG-C \$3,346,20 \$2 308 88 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VS7STDEPLUGC-K VSAD1PB1YRSB SEL VS7-STD-EPL-UG-C)
SELECT DFXS VS ELA, ADD 1PB 1Yr Sub \$3,367.30 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE EMC SELECT NTP-DEFENDS \$90,000.00 \$62,100.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VSB-CRU-PWR SUPPLY VSPEX BLUE Intel 1200W Power Supply \$1,530.00 \$1,055,70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE HARDWARE VSB-FRU-CHASSIS VSPEX BLUE Dense 2U-16 Chassis VSPEX BLUE 1.2TB 2.5 10K RPM SAS 512b \$4,835.00 \$4,400.00 \$3,336.15 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE HARDWARE VSB-FRU-HDD \$0.00 VSPEX BLUE HARDWARE \$3,036.00 VSB-FRU-PRF CPR VSPEX BLUE Performance 10GBASET Blade \$29,185,00 \$20,137,65 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE HARDWARE \$29,195.00 \$17,200.00 VSB-FRU-PRF OPT VSPEX BLUE Performance SFP+ Blade 31% 31% \$20 144 55 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE HARDWARE VSB-FRU-SSD SPEX BLUE 400GB SSD in 2.5 w/o encry \$11,868.00 VSB-FRU-STD CPR VSPEX BLUE Standard 10GBASET Blade \$19.945.00 31% \$13,762,05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE HARDWARE VSB-FRU-STD OPT VSPEX BLUE Standard SFP+ Blade \$19.955.00 31% \$13,768.95 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE HARDWARE VSB-V-HW-2U4N-PC VSB-V-HW-2U4N-PO VSPEX BLUE VMW HW 2U/4N Prf RJ45 VSPEX BLUE VMW HW 2U/4N Prf SFP+ 31% 31% \$17,748.00 \$17,748.00 \$17,400.00 \$17,400.00 \$3,760.00 \$3,760.00 \$0.00 \$17,400.00 \$17,400.00 VSPEX BLUE HARDWARE \$0.00 \$0.00 \$10,000.00 \$0.00 \$0.00 \$0.00 \$10,000.00 VSPEX BLUE HARDWARE VSB-V-HW-2U4N-SC VSPEX BLUE VMW HW 2U/4N Std RJ45 \$0.00 31% 31% \$0.00 \$17,748,00 \$17,400.00 \$10,000,00 \$3,760.00 \$0.00 \$0.00 \$17,400.00 VSPEX BLUE HARDWARE VSR-V-HW-21I4N-SO VSPEY BLUE VMW HW 21/4N Std SEP-\$0.00 \$0.00 \$17,748.00 \$17,400.00 \$10,000.00 \$3,760.00 \$0.00 \$17,400.00 VSPEY BLUE HARDWARE VSB-V-HWR-2U4N-PC VSPEX BLUE VMW HWR 2U/4N Prf RJ45 31% \$17,748.00 \$17,400.00 \$3,760.00 \$0.00 \$17,400.00 VSPEX BLUE HARDWARE \$10,000.00 \$0.00 \$0.00 \$0.00 VSB-V-HWR-2U4N-PO VSPEX BLUE VMW HWR 2U/4N Prf SFP-\$0.00 \$0.00 \$17,748.00 \$17,400.00 \$10,000.00 \$3,760.00 \$0.00 \$0.00 \$17,400.00 VSPEX BLUE HARDWARE VSR-V-HWR-2HAN-SC VSPEY BLUE VMW HWR 2UAN Std R IAS \$0.00 31% 31% 31% \$0.00 \$17 748 00 \$17,400.00 \$10,000.00 \$3,760.00 \$0.00 \$0.00 \$0.00 \$0.00 \$17,400.00 VSPEY BLUE HARDWARE VSB-V-HWR-2U4N-SO VSB-V-LS-SN VSPEX BLUE VMW HWR 2U/4N Std RJ45
VSPEX BLUE VMW HWR 2U/4N Std SFP+
VSPEX BLUE APPLIANCE SW LIC SOLN=M4 \$17,400.00 \$17,400.00 \$0.00 \$3,760.00 VSPEX BLUE HARDWARE VSPEX BLUE SOFTWARE \$0.00 \$0.00 \$17,748.00 \$10,000.00 \$0.00 \$17,400.00 \$0.00 \$0.00 \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 VSB-V-ROY-2U4N-PC VSPEX BLUE Appliance Royalty 2U4N-PC \$1.847.00 \$1 274 43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE SOFTWARE VSB-V-ROY-2U4N-PO VSB-V-ROY-2U4N-SC VSPEX BLUE Appliance Royalty 2U4N-PO VSPEX BLUE Appliance Royalty 2U4N-SC \$1.847.00 \$1,274.43 \$1,274.43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE SOFTWARE \$1,847.00 \$0.00 \$0.00 \$0.00 \$0.00 VSB-V-ROY-2U4N-SO VSPEX BLUE Appliance Royalty 2U4N-SO \$1.847.00 \$1,274,43 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE SOFTWARE VSB-V-SW-MGR VSC-OS-PRM-12-T5 HCIA Manager Software =MA SEL VTS-OS Prm 12 mo. Over 5000TB \$0.00 \$0.00 31% 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSPEX BLUE SOFTWARE IC SELECT VSC CLOUD SOFT VS-CUS-M-EXPVS VST expense model \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VSL3-002-525 Secure VM SecVM Perpetual TLA=IB \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK VSL3-002-526 VSL3-002-527 Secure VM KMIP Client Perpetual TLA=IA Secure VM Key Management for SED TLA=IA 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK \$0.00 \$0.00 \$0.00 \$0.00 VSL3-002-528 Secure VM Key Management for KMIP TLA=IA \$0.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK VSI 3-002-520 Secure VM Encryption for Machines TLA=IB Secure VM Encrypt for Containers TLA=IA \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK VSL3-002-672 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 CLOUDLINK VSPHERE-ELIM-PPM VSPHERE ELIM MODEL - PPM \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 NA 31% 31% 31% 31% 31% VSPHERE-ELIM-PRD VSPHERE ELIM MODEL - PRODUCT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VUGBDWOACLDUPF VUPGBM2PLYMSF SEL: V-UG-BDWOA-CLD-U-P-F SEL: V-UPG-BM2-PL-YMS-F \$58.58 \$40.42 \$0.00 EMC SELECT CARAHSOF \$44.00 \$30.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VUPGBM2SBCI YMSE SEL: V-LIPG-BM2-SB-CLYMS-F \$39.00 \$26.91 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VUPGBM2SBOPYMSF VUPGGM2PLBMSF SEL: V-UPG-BM2-SB-OPYMS-F SEL: V-UPG-GM2-PL-BMS-F \$39.00 \$44.00 \$26.91 \$30.36 VMWARE VMWARE 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VUPGGM2PLOMSE SEL: V-LIPG-GM2-PL-OMS-E \$22.00 31% 31% 31% 31% 31% \$15.18 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VUPGGM2PLVMSF VUPGGM2SBCLBMSF VUPGGM2SBCLOMSF SEL: V-UPG-GM2-PL-YMS-F \$88.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: V-UPG-GM2-SB-CLBMS-F SEL: V-UPG-GM2-SB-CLOMS-F \$18.63 \$0.00 \$0.00 \$10.00 \$6.90 \$44.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VUPGGM2SBCLYMSF SEL: V-UPG-GM2-SB-CLYMS-F \$65.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% 31% 31% 31% VUPGGM2SBOPBMSF VUPGGM2SBOPOMSF SEL: V-UPG-GM2-SB-OPBMS-F SEL: V-UPG-GM2-SB-OPOMS-F \$27.00 \$18.63 \$6.90 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE \$0.00 VUPGGM2SBOPYMSF SEL: V-UPG-GM2-SB-OPYMS-F \$65.00 \$44.85 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VLIPGMDCV2OPYMSE SEL: V-LIPG-MDCV2-OPVMS-E \$45.00 \$31.04 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE VUPGMDCV2PYMF SEL: V-UPG-MDCV2-PYM-F \$66.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE \$0.00 VUPGMDCV2SYMF SEL: V-UPG-MDCV2-SYM-F \$45.00 \$31.05 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE 31% 31% 31% 31% \$0.00 V-WRSRDCL-3US1VE SEL: V.WRSRDCL-3US1V-E \$36.00 \$24.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$8.28 \$16.56 V-WBSBOP-DEV1Y-F SEL: V-WBSBOP-DEV1Y-F \$12.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE V-WBSBSCL-DEV1YF SEL: V-WBSBSCL-DEV1Y-F \$0.00 \$0.00 \$0.00 \$24.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-WCSBDCL-3US1YE SEL: V-WCSBDCL-3US1Y-E \$72.00 \$49.68 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: V-WCSBSCL-3US1Y-F SEL: V-WVSBDCL-3US1Y-F \$33.12 \$57.96 V-WCSBSCL-3US1VE \$48.00 \$84.00 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE V-WCSBSCL-3US1YF 31% 31% 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 V-WVSBSCL-3US1YE SEL: V-WVSBSCL-3US1Y-E \$60.00 \$41.40 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE V-YMS-PI -DV2-F SEL: V-YMS-PL-DV2-E \$130.00 \$89.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: V-YMS-SB-CLDDV2-1Y-F SEL: V-YMS-SB-CLDDV2-2Y-F \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VYMSSBCLDDV22YF \$220.00 \$151.80 \$0.00 VMWARE VYMSSBCI DDV23YE SEL: V-YMS-SB-CLDDV2-3Y-F \$330.00 31% 31% 31% \$227.70 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: V-YMS-SBDCLDDV2-1Y-F SEL: V-YMS-SBDCLDDV2-2Y-F VYMSSBDCLDDV21YF VMWARE \$0.00 VYMSSBDCLDDV22YF \$244.00 \$168.36 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VYMSSBDCLDDV23YF SEL: V-YMS-SBDCLDDV2-3Y-F \$366.00 31% \$252.54 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE SEL: V-YMS-SB-OP-DV2-1Y-F VYMSSBOPDV21YF \$98.00 \$196.00 31% 31% \$67.62 \$135.24 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE VMWARE VYMSSBOPDV22Y VYMSSBOPDV23YF SEL: V-YMS-SB-OP-DV2-3Y-F \$294.00 31% 31% 31% \$202.86 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE WS15-PLAY-F SEL: WS15-PLAY-E \$164.00 \$113.84 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE WS15-PLAY-UG-F WS15-PRO-F SEL: WS15-PLAY-UG-F SEL: WS15-PRO-F \$87.99 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE \$274.99 31% 31% \$189.74 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE WS15PROPLAYLIGE SEL: WS15-PRO-PLAY-LIG-F \$109.99 \$75.89 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMWARE WS15-PRO-UG-F WS16PLAYC \$113.84 \$102.81 SEL: WS15-PRO-UG-F \$164.99 31% 31% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 VMM ARE SEL WS16-PLAY-C)

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NVP LEVEL 1 NVP MAINTENANCE AND WARRANTY UPGRADE PRICE

					MAL FEAFF I		INVE MAINTENANCE	AND WARRAINT OF GR	ADE PRICE						
BAND	sku	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP		WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	WS16PLAYC-I	SEL WS16-PLAY-C)		\$149.00	К	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYC-K	SEL WS16-PLAY-C)		\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYUGC	SEL WS16-PLAY-UG-C)		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYUGC-I	SEL WS16-PLAY-UG-C)		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYUGC-K	SEL WS16-PLAY-UG-C)		\$91.56	K	31%	\$63.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROC	SEL WS16-PRO-C)		\$199.00	K	31%	\$137.31	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00	VMWARE
5	WS16PROC-I	SEL WS16-PRO-C)		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROC-K	SEL WS16-PRO-C)		\$229.47	K	31%	\$158.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC	SEL WS16-PRO-PLAY-UG-C)		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC-I	SEL WS16-PRO-PLAY-UG-C)		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC-K	SEL WS16-PRO-PLAY-UG-C)		\$103.05	K	31%	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC	SEL WS16-PRO-UG-C)		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC-I	SEL WS16-PRO-UG-C)		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC-K	SEL WS16-PRO-UG-C)		\$114.54	K	31%	\$79.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS-PLAY-SUP-1PAK	SEL: WS-PLAY-SUP-1PAK		\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	WS-PLAY-SUP-3PAK	SEL: WS-PLAY-SUP-3PAK		\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	WS-PLAY-SUP-5PAK	SEL: WS-PLAY-SUP-5PAK		\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	X15-SFP-DAC-10M	SEL KEMP X15 10M SFP+ DAC Bundle		\$1,052.31	K	31%	\$726.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-1M	SEL KEMP X15 1M SFP+ DAC Bundle		\$292.31	K	31%	\$201.69	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-3M	SEL KEMP X15 3M SFP+ DAC Bundle		\$409.23	K	31%	\$282.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-5M	SEL KEMP X15 5M SFP+ DAC Bundle		\$584.62	K	31%	\$403.39	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-SR	SEL KEMP X15 SFP+ SR Bundle		\$1,052.31	K	31%	\$726.09	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-10M	SEL KEMP X25 10M SFP+ DAC Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-1M	SEL KEMP X25 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-3M	SEL KEMP X25 3M SFP+ DAC Bundle		\$1,227.69	K	31%	\$847.11	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-5M	SEL KEMP X25 5M SFP+ DAC Bundle		\$1,753.85	K	31%	\$1,210.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-SR	SEL KEMP X25 SFP+ SR Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-10M	SEL KEMP X40 10M SFP+ DAC Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-1M	SEL KEMP X40 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-3M	SEL KEMP X40 3M SFP+ DAC Bundle		\$1,227.69	K	31%	\$847.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-5M	SEL KEMP X40 5M SFP+ DAC Bundle		\$1,753.85	K	31%	\$1,210.16	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-SR	SEL KEMP X40 SFP+ SR Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP

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