

# Medicare Diabetes Prevention Program (MDPP):

**A Business Case for Prospective Suppliers** 



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## **Medicare Diabetes Prevention Program (MDPP)**

## A Business Case for Prospective Suppliers

## What Is MDPP and Why Participate as a Supplier?

The <u>Medicare Diabetes Prevention Program (MDPP)</u> is a group-based preventative service offered to Medicare beneficiaries at risk of developing type 2 diabetes. MDPP is delivered by suppliers, which are organizations that are enrolled in Medicare and bill for MDPP services provided to eligible beneficiaries ("MDPP Participants").

The primary goal of MDPP is to prevent the onset of type 2 diabetes by helping Medicare beneficiaries achieve and maintain at least 5% weight loss. This program encourages behavioral change through group in-person or virtually-administered Distance Learning sessions that provide practical training in long-term dietary change, increased physical activity, and strategies for weight loss. MDPP uses a National Diabetes Prevention Program (National DPP) curriculum approved by the Centers for Disease Control and Prevention (CDC).<sup>1</sup>











Goal:
Prevent type 2
Diabetes

Diet change

Physical activity

Weight loss

#### THE PROBLEM

- 1 in 2 adults over age 65 have prediabetes.
- 1 in 3 adults over age 65 have diabetes, with prevalence expected to double by 2050.
- Diabetes causes individuals to spend 2.6 times more on healthcare per year. III
- Medical care for diabetes for persons aged 65 and older cost the nation about \$205 billion in 2022. Most of this expenditure was paid by Medicare.
- Adults with diabetes have twice the hospitalizations and emergency department visits and take a larger number of prescription medications relative to adults without diabetes.

"Six months after I started [MDPP], I took a blood test and... I dropped 80 points in six months on my cholesterol and my A1c dropped back to normal."

-MDPP Participantix

## AN EVIDENCE-BASED SOLUTION COVERED BY MEDICARE

MDPP builds on the success of CDC's National DPP. Backed by over 20 years of evidence, research shows that:

- National DPP can decrease the risk of type 2 diabetes in individuals with prediabetes by 58%.<sup>vi</sup>
- Among individuals with prediabetes aged 60 and older, National DPP can decrease the risk of type 2 diabetes by 71%.<sup>vii</sup>
- An initiative that provided National DPP to Medicare beneficiaries in YMCAs led to beneficiary weight loss and savings for Medicare.

"I lost 52 pounds...and I [typically] didn't lose weight...But then I really started to think about the program...I think now this is something I really need to do. It just kind of clicked after a while, the things we had talked about in the program."

—MDPP Participant<sup>ix</sup>

<sup>&</sup>lt;sup>1</sup> Please see the section called "<u>What Are the Key Differences between MDPP and National DPP?</u>" for more information on how MDPP differs from National DPP.





## **Additional Info**

Distance Learning is defined as an MDPP session that is delivered by trained Coaches by remote classroom and in alignment with <u>CDC DPRP Standards</u> for Distance Learning sessions. The Coach provides live delivery of the session in one location and participants call or video-conference from another location.

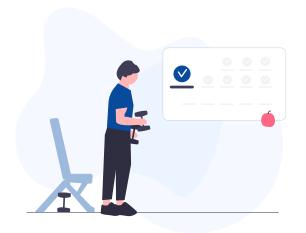
Medicare covers once-per-lifetime participation in MDPP for eligible beneficiaries, and pays suppliers to deliver MDPP services. MDPP consists of 16 weekly core sessions furnished over 6 months, followed by 6 months of monthly core maintenance sessions to help beneficiaries maintain healthy behaviors. Services can be delivered inperson, via Distance Learning, or through a combination of both. Please note that suppliers must ensure that beneficiaries are eligible for MDPP and follow all CDC DPRP Standards for Distance Learning delivery. All MDPP suppliers must maintain the capacity to offer MDPP services in person, even if they are currently delivering most or all MDPP sessions via Distance Learning.

Suppliers receive payments for beneficiary attendance and may also receive additional performance payments when beneficiaries achieve and maintain weight loss. There are no out-of-pocket costs for MDPP for beneficiaries enrolled in FFS (Part B) Medicare. For beneficiaries enrolled in Medicare Advantage (MA), there is no cost-sharing for MDPP services delivered in-network. MA plans are also required to cover MDPP services delivered out-of-network without beneficiary cost-sharing if MDPP services cannot be provided in-network because there is no in-network MDPP supplier.



## Beneficiaries Have Shared Positive Experiences with MDPP<sup>ix</sup>

Beneficiaries who have participated in MDPP have reported that the program was simple to follow and approachable, being satisfied with it, and that they would recommend MDPP to a friend. Beneficiaries felt that the group-based nature of MDPP supported a sense of community, and that having a weekly structured program helped to foster accountability.



#### A VALUABLE OPPORTUNITY FOR ORGANIZATIONS

By becoming an MDPP supplier, your organization can help improve health in your community and advance health equity goals, while receiving payment from Medicare for delivering services.

**Improve Health.** MDPP can reduce the risk of type 2 diabetes among Medicare beneficiaries by providing them the tools they need to make lifestyle changes.

Advance Health Equity Goals. MDPP can help your organization reach underserved or high-need areas in your community through Distance Learning to advance health equity priorities and goals.

Receive Payment and Help Reduce Healthcare Costs. MDPP

covers up to 1 year of interactive sessions delivered to groups of eligible beneficiaries. Suppliers may also receive performance payments for weight loss achievement and maintenance (see the section called "How Does an MDPP Supplier Bill for MDPP Services?"). Moreover, MDPP can help prevent the onset of diabetes and reduce healthcare costs in your community.



## Is My Organization Ready to Be an MDPP Supplier?

You can access tools developed by CDC and the National Association of Chronic Disease Directors (NACDD)<sup>2</sup> to understand whether or not your organization is ready to become an MDPP supplier.

## CDC's Diabetes Prevention Recognition Program (DPRP) Capacity Assessment

CDC/NACDD's capacity assessment tool helps organizations identify areas to strengthen prior to applying for CDC recognition, to ensure they are able to deliver the National DPP lifestyle change program with quality and fidelity to CDC DPRP Standards and sustain the program long term.

## CDC/NACDD's MDPP Supplier Capacity Assessment Tool

CDC/NACDD's MDPP Supplier capacity assessment tool

helps identify gaps in a CDC-recognized organization's capacity to become a successful MDPP supplier. It also suggests resources to review to determine capacity. This tool was developed based on information obtained from experienced MDPP suppliers.



CDC sets standards for organizations that wish to offer a lifestyle change program. Organizations gain CDC recognition by showing that they can meet CDC DPRP Standards and effectively deliver a proven diabetes prevention lifestyle change program.



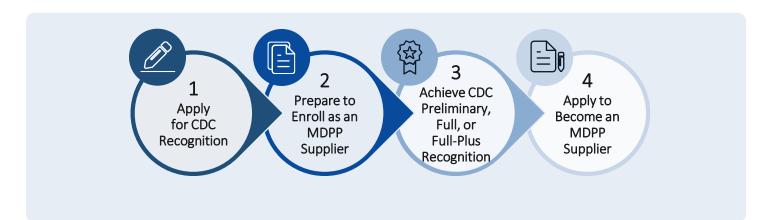
## Here's a Tip!

Your organization can also get involved in MDPP by

spreading the word about MDPP, referring community members to MDPP suppliers, and/or increasing awareness of the program.

## **How Does My Organization Become an MDPP Supplier?**

There are four main steps to becoming an MDPP supplier:



## 1. Apply for CDC Recognition

☐ Use the findings of the capacity assessment to secure organizational support for implementing a National DPP lifestyle change program.



<sup>&</sup>lt;sup>2</sup> The National Association of Chronic Disease Directors (NACDD) is funded by CDC to support training and technical assistance for MDPP suppliers. NACDD maintains the National DPP Coverage Toolkit, which houses a suite of resources related to MDPP.



<u>Recruit</u>	<u>Coaches</u> to lead program sessions and ensure they are trained based on <u>CDC DPRP Standards</u> .		
Coache	s must meet MDPP Coach eligibility requirements. <sup>3</sup> Note that there are costs associated with		
training	new Coaches. Check with CDC National DPP and training entities to learn more about costs and		
opportunties for Coach training scholarships.			
Submit	an application online to become a CDC-recognized organization for in-person delivery of		
National DPP.			
0	New in 2024! Diabetes Self-Management Education and Support (DSMES) delivery		
	organizations can now be fast-tracked by DPRP to preliminary recognition. See Step 3 for		
	more information.		
Offer th	ne National DPP for 12 months and submit evaluation data to CDC every 6 months.		

## **Coach-training Scholarships**

CDC will offer limited numbers of scholarships to help train Lifestyle Coaches from eligible American Diabetes Association (ADA)-recognized and Association of Diabetes Care and Education Specialists (ADCES)-accredited DSMES delivery organizations. For further information on how to apply for the scholarships, please visit the National DPP Customer Service Center.

ADCES also offers scholarships for ADCES's Lifestyle Coach Training Program. Please visit the <u>ADCES website</u> for more information.



Coaches can include licensed professionals (e.g., RDN, RN) and non-licensed health professionals (e.g., community health workers and lay people).

## 2. Prepare to Enroll as an MDPP Supplier

System (PECOS).

Obtain a new National Provider Identifier (NPI) for MDPP and locate or obtain the Tax Identification Number (TIN) for your organization.
 Identify your taxonomy code if applying for a new NPI.
 Ensure Coaches obtain an individual NPI. If a Coach already has an NPI, they can use this for MDPP.
 Maintain an in-person DPRP organizational code, regardless of whether your organization will only provide distance-learning services.
 Review the MDPP enrollment requirements while working toward CDC recognition.
 Learn about Medicare Administrative Contractors (MACs) and identify your MAC. Please note that your MAC depends on your MDPP site location. If you have MDPP locations in multiple states, you may need to work with multiple MACs.
 Create an Identity and Access (I&A) account.
 Learn how to submit enrollment information through the Provider Enrollment, Chain, and Ownership

## 3. Achieve CDC Preliminary, Full, or Full-Plus Recognition

Organizations must achieve CDC preliminary, full, or full-plus DPRP recognition before enrolling as an MDPP supplier. Preliminary recognition requires an organization to submit 12 months of data from a National DPP cohort. Full recognition requires an organization to deliver the

<sup>&</sup>lt;sup>3</sup> "Lifestyle Coaches" is a term used by CDC and "Coaches" is a term used by the Centers for Medicare & Medicaid Services (CMS), both referring to staff members who lead diabetes prevention program sessions.



year-long National DPP program in accordance with <u>CDC DPRP Standards</u>. Visit <u>CDC's Customer Support Center</u> for information on CDC recognition.

## Special Opportunity for Fast-Track DPRP Recognition for DSMES Delivery Organizations

ADA-recognized and ADCES-accredited DSMES delivery organizations can be fast-tracked by DPRP to preliminary recognition, skipping the 12-month pending recognition stage. For more information about this opportunity, please see CDC's National DPP Customer Service Center.

## 4. Apply to Become an MDPP Supplier



<u>PECOS</u> is recommended for a faster enrollment process. <u>Paper enrollment</u> is available through the CMS-20134 enrollment application.

Please refer to the <u>Enrollment Checklist</u> and <u>Enrollment Video</u> to gather the necessary information and enroll as an MDPP supplier. If you are a DSMES organization interested in fast-tracking and enrolling to become a MDPP supplier, see the DSMES Enrollment Checklist.

The application to enroll as an MDPP supplier requires the following:

Demonstrate MDPP preliminary, full, or full-plus CDC recognition
Provide MDPP location and contact information (for administrative and community settings)
Gather documentation on any final Adverse Legal Actions (ALAs) against your organization (if
applicable)
Report Coach information (including NPI)
Report information on ownership interest, any partnership interest, and/or managing control (if
applicable)
Identify a contact person
Provide additional supporting documentation (if applicable)

## ·· Note······

Changes in ownership, Coach roster, and ALA history must be made to your application within 30 days of the change. All other changes must be made within 90 days of the indicated change. These changes must be made even after the application has been processed and approved. Instructions for how to make these changes will be provided upon receipt of the application by the MAC.

For more on how to become an MDPP supplier, including how MDPP can be offered across states via Distance Learning, see the MDPP FAQs.

## How Can My Organization Partner with Others to Promote MDPP or Supply MDPP Services?

Joining Community Care Hubs (CCHs) or National DPP Umbrella Hub Arrangements (UHAs) is a way to partner with other organizations to supply MDPP services. These partnerships can reduce your organization's



administrative burden and centralize the operational infrastructure necessary to contract with healthcare organizations, maintain payment operations, manage referrals, and ensure programmatic compliance.

## Administration for Community Living (ACL) CCH National Learning Community (NLC)

The <u>CCH NLC</u> is a partnered community formed by ACL to provide opportunities for community-based organizations (CBOs) to collaborate with like-minded peers, participate in knowledge-sharing activities, and receive technical assistance. The CCH NLC provides opportunities for MDPP promotion and discussion of best practices for potential MDPP suppliers. Please refer to the <u>NLC 2023-2024 Charter</u> for more information on requirements for membership and further details on benefits, and the ACL <u>Announcements</u> webpage for NLC general updates and opportunities for future membership.



## Here's a Tip!

Your local State Health
Department may be able to
help you get connected to an
in-state network of suppliers
or provide you with helpful
resources.

#### **CDC National DPP UHAs**

A <u>UHA partnership</u> allows CBOs to deliver MDPP services while partnering with other organizations, such as healthcare systems, to collectively operate as one MDPP supplier. CBOs participating in a UHA benefit from sharing DPRP status, streamlining administrative, billing, reimbursement, and health plan contracting services, with the opportunity for greater scalability. To learn more about CDC-recognized National DPP UHAs, please visit the CDC/NACDD <u>National DPP</u> Coverage Toolkit suite of UHA pages.

## **Partnering for MDPP Delivery and Billing**

MDPP suppliers can partner with community sites for delivery of MDPP services. MDPP suppliers may list one or more administrative locations located within the same state on the same enrollment application; however, they must submit an enrollment application for each state in which they have an administrative location. MDPP suppliers may bill out of their administrative location(s) for a community setting approved on their MDPP enrollment application. A community setting is a location where the MDPP supplier furnishes MDPP services outside of their administrative locations, is open to the public, and is not primarily associated with the supplier (e.g., church basements or multipurpose rooms in recreation centers). Community settings for an MDPP supplier may cross state lines as long as they do not cross MAC jurisdictions. For more, see the MDPP Enrollment Tutorial.

## How Can My Organization Recruit Beneficiaries to Participate in MDPP?

## **Recruiting Beneficiaries through Referrals**

- Referrals from physicians are a beneficiary recruitment tool that many MDPP suppliers have leveraged successfully. MDPP does not require a physician referral, but it does require a blood test in the eligible range (see the MDPP Beneficiary Eligibility Fact Sheet).
- Through partnerships and data use agreements (DUAs) with healthcare providers, your organization can utilize a provider's <u>Electronic Health Record (EHR)</u> system for participant identification and referrals to MDPP.
- <u>Healthcare professionals and authorities</u> can promote MDPP, directing their patients to your program.
- Participants with knowledge and positive experiences with MDPP can refer friends or family members to your organization's MDPP program.



The primary referral source for all beneficiaries in MDPP is a healthcare provider (41.2%). Additionally, beneficiaries shared that they were motivated to join MDPP due to health reasons, most prominently after meeting with their healthcare provider and learning they were showing signs of prediabetes. ix





## Success Story: Digital Referrals with Providence St. Joseph Health in Oregon

Providence St. Joseph Health in Oregon (Providence) leveraged a CDC 1705 grant and collaborated with Xealth to launch a digital outreach strategy in 2021 that automates outreach to individuals who are eligible for National DPP. Potential participants, who are identified using Providence's EHR, are sent emails informing them about their prediabetes risk and inviting them to participate in National DPP. When potential participants click on the "I'm interested" button, a staff member follows up to ensure their eligibility and enrolls them in the program as appropriate. Providence has noted that the digital outreach strategy has been its most effective marketing method. Providence found that participants who enroll through the digital care outreach method have a higher level of readiness to participate. Retention rates are also high, with 85% still actively attending classes at 6 months and 77% at 12 months.

Does your organization have an MDPP success story to share? Please share it via the MDPP Supplier Support Center.

#### **Recruiting Beneficiaries via Partnerships**

- Your organization can collaborate with <u>Area Agencies on Aging (AAAs)</u>, which can facilitate the involvement of their members in MDPP.
- <u>Senior living facilities</u> present an opportunity for promotion among residents. For instance, partnerships
  with senior centers can involve presentations during health fairs, where your organization can share
  information on prediabetes, conduct screenings, interact with potential participants, and address
  inquiries.
- Your State Health Department can connect you with potential referral organizations and/or be aware of marketing campaigns for the program.
- For additional ideas on partnerships, review "Partnership Development to Increase MDPP Referrals and Marketing."

#### **MDPP Beneficiary Eligibility Requirements**

#### Beneficiaries must have:

- Medicare Part B coverage through Original Medicare (FFS) or an MA plan
- Results from one of three blood tests conducted within 1 year before the first core session:
  - Hemoglobin A1c (HbA1c) test with a value of 5.7-6.4%
  - Fasting plasma glucose test with a value of 110-125 mg/dL
  - o Oral glucose tolerance test with a value of 140-199 mg/dL
- A body mass index (BMI) of at least 25, or 23 if self-identified as Asian

#### Beneficiaries must NOT have:

- A history of type 1 or type 2 diabetes, with the exception of gestational diabetes
- End-stage renal disease (ESRD)
- Received MDPP services previously
  - o Beneficiaries are only eligible for MDPP services once per lifetime



As part of Medicare
Preventive Services,
Medicare covers the Fasting
Plasma Glucose test and Oral
Glucose Tolerance test. As of
January 1, 2024, the HbA1c
test is also covered as part of
the diabetes screening
benefit.



## **How Does a Supplier Deliver MDPP Services?**

#### **MDPP Session Timeline**

- MDPP services are delivered over a 12-month period, during which beneficiaries work with Coaches to achieve at least 5% weight loss.
- Core sessions are delivered during Months 1-6.
  - During Months 1-6, suppliers offer 16 core sessions, no more than once per week.
- Core Maintenance sessions are delivered during Months 7-12.
  - During Months 7-12, suppliers offer six sessions, with each core maintenance session 1 month apart.
- All beneficiaries who start the program are eligible for the entire 12-month period of services.
- Medicare covers up to 22 MDPP sessions per eligible beneficiary, but suppliers may offer and beneficiaries may attend more than 22 sessions, via National DPP.

**Months 1-6: Core Sessions** 

Up to 16 weekly sessions

**Months 7-12: Core Maintenance Sessions** 

"The group of people that I was with, we

different ideas and things that went well and things that didn't. And it was an overall

positive experience that kept me going

because we were checking in weekly."

—MDPP Participant<sup>ix</sup>

opened up more and started sharing

Up to 6 monthly sessions



#### **MDPP Sessions**

- Each session is approximately 1 hour in length.
- Sessions may be offered in person, via Distance Learning, or through a combination of both.
- Participants can enroll with any supplier offering MDPP sessions via Distance Learning, regardless of where participants and suppliers are located.
- Suppliers can include non-Medicare participants in group sessions, but only eligible Medicare beneficiaries are covered by Medicare. Suppliers should seek legal counsel regarding seeking payment for services provided to non-Medicare participants (see MDPP 2024 Medicare FFS Billing and Payment Fact Sheet).
- All sessions follow a CDC-approved curriculum, available in English and Spanish.
  - Sessions can also be delivered in other languages, but organizations must adhere strictly to the content in the approved curriculum and are responsible for ensuring the accuracy and cultural appropriateness of the translation. Visit the <u>CDC/NACDD National DPP</u> Coverage Toolkit for curriculum translations.
- Weight measurements can be taken either in person at a session, or via an acceptable virtual alternative method (e.g., time-stamped photos or video weigh-ins).
- Make-up sessions can be offered (in person or via Distance Learning) to any beneficiary who misses a
  regularly scheduled session. Please note that make-up sessions cannot be held on the same day as a
  regular session. Suppliers may offer a maximum of one make-up session per week.



## **Additional Info**

Suppliers have the option to offer MDPP services in-person, virtually via Distance Learning, or through a combination of both (hybrid).





# Success Story: Distance Learning with the National Kidney Foundation of Michigan (NKFM)

The National Kidney Foundation of Michigan (NKFM) transitioned to Distance Learning during the COVID-19 Public Health Emergency. This transition expanded outreach among Blacks/African Americans, and the program resulted in notable improvements in health outcomes including participant weight loss, self-reported decreased A1c levels, and lower blood pressure. The NKFM attributes the increase among Black/African American participants to community and health system partners recruiting participants, and a focus on program delivery to communities of color. This focus included diverse customized messaging, culturally diverse Coaches, and long-established community partnerships. Preliminary findings suggest that the Distance Learning modality is as successful as the regular in-person approach, engaging participants while meeting program goals. These findings underscore the potential of Distance Learning to establish a sense of community for individuals facing mobility challenges in their local environments. Visit the NKFM website for more information.

"We were inspired to offer a Distance Learning version of the MDPP by our wonderful participants who have been positively impacted by the program. It's been great to see the difference participants have been making from the comfort of their home."

Does your organization have an MDPP success story to share? Please share it via the MDPP Supplier Support Center.

## Activities Before the First Core Session, During a Session, and After a Session

#### Before the first core session:

- Determine beneficiary eligibility status (requirements below).
  - Refer to Medicare Beneficiary Identifier (MBI) on the beneficiary's Medicare card (see figure below). Note that a Medicare Advantage (Part C) card will look different than this example. You will want to be clear whether a beneficiary has Part B or Part C coverage.
  - o Refer to the MACs' secure MBI look-up tool.



- Determine beneficiary eligibility status for Medicare Advantage (MA) beneficiaries.
  - Refer to the beneficiary's enrollment card distributed by their MA organization. Confirm whether the MA plan has previously covered MDPP services for the enrollee.



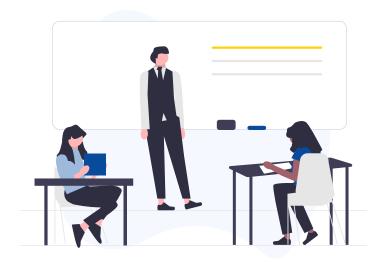
 <u>Disclose required information</u> about the set of MDPP services to each beneficiary, including eligibility requirements, once-per-lifetime nature of MDPP services, minimum coverage requirements, and the MDPP Supplier Standards.

## During a session:

- Follow MDPP recordkeeping requirements for each session (see the section called "<u>Are There Participant Data Reporting Requirements?</u>").
- Collect session-level data consistent with CDC DPRP Standards (see section IV).
- Document any beneficiary engagement incentives (BEIs) provided to beneficiaries (if applicable). See the MDPP FAQs for more on the rules for offering BEIs.

#### After a session:

- Submit claims to MACs for FFS beneficiaries when a beneficiary attends a session, a performance goal (weight loss of 5% or 9%) is met, or your organization is eligible for a bridge payment.
- Submit encounter data for MA beneficiaries to the relevant MA plan(s) for payment.
- Maintain CMS/CDC beneficiary identifiers <u>crosswalk file</u> for quarterly submission to CMS.



For more information on MDPP service delivery and beneficiary eligibility, see the MDPP FAQs.

## **How Does an MDPP Supplier Bill for MDPP Services?**

## **MDPP Billing and Payment Structure Overview**

Medicare payments compensate MDPP suppliers for:

- Furnishing MDPP services (FFS payments for session attendance)
- Diabetes risk reduction based on whether participants achieve weight loss and/or maintenance milestones (performance payments)
- Supplying services to beneficiaries who previously received services from another MDPP supplier (bridge payments)

A detailed summary of each of these three types of payments and the relevant G-codes is provided in the table below.



		CORE SESSIONS	CORE MAINTENANCE SESSIONS
		MONTHS 1-6 (MAX 16 SESSIONS)	MONTHS 7-12 (MAX 6 SESSIONS)
Fee-For-Service Payments	Nc	G9886 (\$25): MDPP beneficiary attended a s	session in-person for 60 minutes session through Distance Learning for 60 minutes
Performance Payments	No	G9880 (\$145): MDPP beneficiary achieved 5 G9881 (\$25): MDPP beneficiary achieved 99	
Other Payments	No	<b>G9890 (\$25):</b> Bridge payment: A one-time p maintenance session furnished by a new MD suppliers during Months 1–12	ayment for the first MDPP core or core DPP supplier when an MDPP beneficiary switches

Note: The G-codes presented in this table are based on the Calendar Year 2024 Physician Fee Schedule (PFS), and relevant for claims with dates of service starting January 1, 2024.

#### **Medicare FFS Claims Submission Guidelines**

- Submit a claim no more than 12 months after the date of service. Claims should be submitted as
  soon as possible to allow time for resolving any issues that may arise. To receive payment, the
  date of service on a claim should be after your organization's MDPP application approval date.
  Please note that the application approval date may be backdated.
- Bill Medicare for a maximum of 22 sessions: up to 16 weekly sessions in Months 1-6, and up to six monthly sessions in Months 7-12.
- G9880 (achieved 5% weight loss) must occur prior to G9888 (maintained 5% weight loss) and cannot be used with the same date of service.
- The date of service for G9888 (maintained 5% weight loss) must be within the last 6 months of the MDPP service period.
- G9890 (bridge payment) should be billed in combination with the first session (G9886 [attended in-person session] or G9887 [attended Distance Learning session]) provided to a beneficiary who has transferred from receiving MDPP services from one supplier to receiving MDPP services from a different supplier.
- Submit all claims for MDPP services to your MAC, regardless of where the beneficiary is located.



## **Submitting a Claim**

#### Information to Include:

- Demo code: 82
- Billing provider NPI (the supplier's NPI)
- Rendering provider NPI (the Coach's NPI)
- Date of service for each MDPP session
- Beneficiary first name, last name, and MBI
- Healthcare Common Procedure Coding System (HCPCS) G-code for each MDPP service
- Place of Service (POS) code



The claims submission process is the same for MDPP sessions delivered via Distance Learning as for MDPP sessions delivered in-person, but note that MDPP suppliers should use "Other" (99) as their POS code for sessions delivered via Distance Learning.

For more on how to bill and submit claims for MDPP, see the MDPP FAQs and MDPP Billing and Payment Factsheet.

**Self-Submit Claims:** You must install claims software and obtain a submitter ID from MAC(s) to submit claims directly to your MAC. Your organization may obtain <u>PC-Ace Pro 32 claims submission software</u> or other recommended software from your MAC.

**Using a Vendor/Third-Party Billing Agent:** You may use a third-party billing agent to manage billing and payment processes on your behalf. If you use a billing agent, then the billing agent's information must be listed on the MDPP Enrollment Application.

#### ,--Note------

If you received a denied or returned claim from your MAC, you should review documentation and contact your MAC with specific questions. You can file an appeal if you think a claim was denied incorrectly.

#### **Receiving Payments**

MDPP suppliers will be paid no sooner than 13 days after filing electronically (payment on the 14th day or after) or no sooner than 28 days after filing using paper (payment on the 29th day or after). MDPP suppliers must complete an Electronic Funds Transfer (EFT) authorization form as a part of the initial MDPP enrollment and will receive payments via EFT.



## **MDPP Medicare Advantage Payment and Billing**

If your organization would like to provide services to <u>beneficiaries enrolled in Medicare Advantage (MA)</u>, you should reach out to MA plans directly for guidance on requesting payment for MDPP services provided to eligible enrollees. MA plans may offer supplemental benefits, such as extended length of coverage for MDPP services.

As an MDPP supplier, your organization may be either in-network our out-of-network with MA plans:

## **For In-Network Suppliers**

- MDPP supplier contracts with an MA plan
- MDPP supplier is paid based on its contract with an MA plan
- MDPP services are provided without beneficiary cost-sharing

#### **For Out-of-Network Suppliers**

- MDPP supplier coordinates out-of-network coverage
- MDPP supplier is entitled to the amount FFS provides, less any cost-sharing required to be paid by the beneficiary under the terms of the beneficiary's plan
- MDPP services can be provided with beneficiary cost-sharing, but must be provided without beneficiary cost-sharing if the MA plan has no in-network MDPP Suppliers

## **Steps for Billing MA for MDPP**

1

2

#### **Identify MA enrollees**

## Identify MA enrollees' eligibility

- a. Confirm each enrollee in an MA plan has current coverage through the MA plan
- b. Determine whether the MA plan or Original Medicare has previously covered MDPP services for each enrollee



4

If the enrollees are in-network, use the agreed upon procedure in the contract with the MA plan

Identify whether enrollees are in-network or out-of-network

#### If the enrollees are out-of-network

- a. Contact the MA plan to confirm eligibility and determine the payment amount and payment procedure;
- b. Notify the enrollee that they may be responsible for all or part of the cost of MDPP services;
- c. Confirm with the enrollee that the enrollee is aware of the liability for payment prior to furnishing services;
- d. Confirm if the enrollee still elects to receive out-of-network MDPP services from the MDPP supplier. This may reduce the chance that the enrollee ultimately switches suppliers;
- e. Bill the enrollee for cost-sharing payment if applicable; and
- f. Submit a request for payment to the MA plan using the procedure and payment amount determined when the MA plan was contacted.



## **Are There Participant Data Reporting Requirements?**

## **CDC DPRP Evaluation Data Submission**

CDC-recognized organizations (with pending, preliminary, full, or full-plus recognition) must submit session-level participant data to CDC to maintain recognition.

- Organizations are required to submit data every 6 months, beginning 6 months after the organization's effective date.
- Data submissions are made through the <u>DPRP</u>
   Data Submission Portal.
- Full details on data submission guidance and requirements are provided in the <u>CDC DPRP</u> <u>Standards</u>.



#### **CMS Crosswalk File Submission**

CMS requires MDPP suppliers to maintain a <u>crosswalk file</u>, which includes beneficiary identifiers used for the CDC performance data submissions and the corresponding Medicare identifiers for each beneficiary who receives MDPP services. This requirement is essential for the evaluation of the MDPP expanded model for your organization to retain enrollment in Medicare as an MDPP supplier.

- Suppliers are required to submit data on a quarterly basis, after furnishing MDPP services for 6 months.
- Data submissions are made through <u>a secure File Transfer Protocol (FTP) website</u> (registration is needed to access the FTP website).
- Additional information on how to download the crosswalk file template, enter data, and submit the file is available on the FTP website.

For more information about the crosswalk file submission, see the MDPP Crosswalk Guidance.



## What Are the Key Differences between MDPP and National DPP?

## MDPP (vs) National DPP\*



Beneficiaries must be enrolled in Medicare Part B or Medicare Advantage (Part C)

Participants (18 years or older) do not need to be enrolled in Medicare





As part of the requirement for a prediabetes diagnosis, beneficiaries can demonstrate a Fasting Plasma Glucose test result of **110-125 mg/dL**  As part of the requirement for a prediabetes diagnosis, beneficiaries can demonstrate a Fasting Plasma Glucose test result of **100-125 mg/dL** 





The Prediabetes Risk Test cannot qualify a beneficiary for eligibility

Participants may be eligible with a high-risk result (score of 5 or higher) on the Prediabetes Risk Test





A previous diagnosis of gestational diabetes does not disqualify a beneficiary from MDPP

A previous diagnosis of gestational diabetes can be submitted to demonstrate participant eligibility





Medicare beneficiaries may only participate in MDPP once per lifetime

DPP participants may participate in the program multiple times





Online, asynchronous delivery of MDPP is not allowed at this time

Delivery of DPP can be provided online, asynchronously via a computer, tablet, or smart phone





There is a **maximum** of 22 paid sessions

There is a **minimum** of 22 sessions





Make-up sessions **cannot** be held the same day as a regular session

Make-up sessions **can** be held the same day as a regular session





In addition to submitting evaluation data to CDC every 6 months, MDPP suppliers must also submit a crosswalk at every quarterly deadline beginning 6 months after the organization begins furnishing MDPP services

Suppliers must submit evaluation data to CDC every 6 months beginning 6 months after the organization's CDC effective date



<sup>\*</sup>The complete CDC DPRP Standards can be found here: https://www.cdc.gov/diabetes/prevention/pdf/dprp-standards.pdf.



## What Are the Expected Costs and Revenue of Delivering MDPP?

## What Is the Expected Cost of Implementing MDPP?

MDPP suppliers should expect to invest time and resources in the following startup costs:

Coach recruitment and training

Beneficiary outreach and recruitment

Data collection and reporting

MDPP management personnel

Billing and payment, including personnel or vendors

Facility and equipment costs attributed to MDPP

Distance Learning delivery, including vendors

## What Is the Expected Revenue for Delivering MDPP Services?

NACDD developed the MDPP Revenue Projection tool for suppliers to understand their potential participant pool in a specific geographic area. Users can input information such as recruitment sources and strategy, MA plan reimbursement arrangements, and expected claim denial rates to estimate how much revenue their program can generate if they enroll a given number of beneficiaries.

#### **Example Calculation**

For a hypothetical supplier in Washington County, Louisiana, this tool estimates that, out of the 10,690 Medicare beneficiaries living in Washington County, there are 5,131 Medicare beneficiaries living with prediabetes. After applying assumptions on session attendance and weight loss achievement rates based on data from CDC, the tool estimates an average revenue of \$453.60 per participating beneficiary. The table below provides annual revenue calculations for different cohort sizes. For example, if a supplier offers a new program to 10 beneficiaries every month, the annual cohort size will be 120 beneficiaries, and the estimated annual revenue will be \$54,432.

Estimated MDPP Cohort Size	Estimated Revenue
30 eligible beneficiaries	\$13,608
60 eligible beneficiaries	\$27,216
90 eligible beneficiaries	\$40,824
120 eligible beneficiaries	\$54,432
150 eligible beneficiaries	\$68,040



## **Additional Funding Opportunities**

Current MDPP suppliers have obtained additional funding for the implementation of MDPP via grants from <u>CDC</u> <u>Cooperative Agreement investments</u> and state-based grants. Prospective suppliers should contact CDC and their state health departments for more information.



## **Additional Information**



If you have any questions or feedback to share, please visit MDPP Supplier Support Center

MDPP Overview
MDPP Model Webpage
MDPP Orientation Webinar
MDPP Expanded Model Factsheet
MDPP FAQs
MDPP Revenue and Assessment Tools
MDPP Revenue Projection Tool
MDPP Capacity Assessment Tool
DPRP Capacity Assessment
MDPP Application and Enrollment
DSMES Enrollment Checklist
PECOS Application
Paper Enrollment Form
MDPP Enrollment Video
MDPP Enrollment Tutorial 2024
MDPP Enrollment Preparation Guide
MDPP Beneficiary Disclosure Worksheet
MDPP Enrollment Process Timeline
MDPP Supplier Road Map
MDPP Services and Standards
MDPP Supplier Factsheet
MDPP Sessions Journey Map
MDPP Beneficiary Eligibility Fact Sheet
How to Verify a MDPP Beneficiary's Medicare Coverage



MDPP Coach Eligibility Fact Sheet

**MDPP Billing and Payment** 

**Identify your MAC** 

PFS 2024 MDPP Changes Factsheet

A/B MAC Jurisdiction Map

Find your MACs Contact Information

MDPP Payment and Billing Guidance

MDPP Medicare FFS Billing and Payment Fact Sheet 2024

MDPP Billing and Claims Cheat Sheet 2023

MDPP HCPCS Payment G-Codes CY2024

**MDPP Crosswalk Information** 

**FTP Registration Link** 

Crosswalk File FAQs

**MDPP Crosswalk Flowchart** 

MDPP Crosswalk Guidance Webinar Slides

MDPP Recordkeeping Guidance

## References



i https://www.cdc.gov/diabetes/data/statistics-report/index.html.

ii See reference i.

iii https://diabetes.org/newsroom/press-releases/new-american-diabetes-association-report-finds-annual-costs-diabetes-be.

<sup>&</sup>lt;sup>i</sup>√ See reference iii.

<sup>&</sup>lt;sup>v</sup> https://diabetes.org/about-diabetes/statistics/about-diabetes.

vi https://www.niddk.nih.gov/about-niddk/research-areas/diabetes/diabetes-prevention-program-dpp.

<sup>&</sup>lt;sup>vii</sup> See reference vi.

viii https://downloads.cms.gov/files/cmmi/hcia-communityrppm-thirdannualrpt.pdf.

<sup>&</sup>lt;sup>ix</sup> RTI International. Evaluation of the Medicare Diabetes Prevention Program (MDPP) Special Study #5: Beneficiary Experience. Prepared for the Centers for Medicare & Medicaid Services. September 2023.