

WLAN @ Cisco ImPuls

Gerhard Jäggle Consulting SE

rioduct Sales Spe

<u>gjaeggle@cisco.com</u>

Heiko Gruber Product Sales Specialist

hgruber@cisco.com

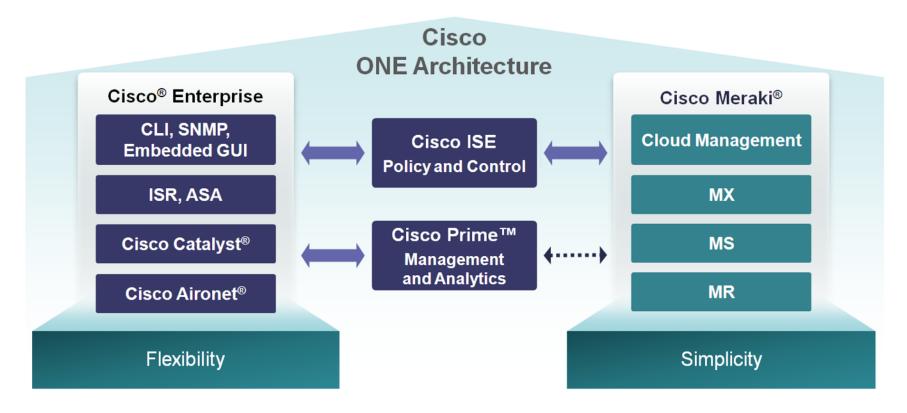


München, 13. Februar 2017

Changing Mobility Landscape



Cisco Enterprise + Meraki Architectural Integration



802.11ac Wave 2



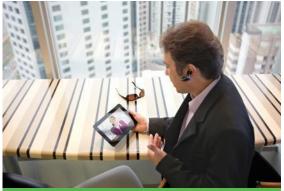
How 802.11ac Wave 2 Works



speed boost compared to Wave 1, thanks to:



Multi User MIMO (MU-MIMO)



Wider RF Channels



Four Spatial Streams



Cisco Aironet 1815i Series



Cisco Aironet® 1815i Series
Targeting for 8.3MR1 release

- Enterprise-class 2x2 MU-MIMO 802.11ac Wave 2 Access Point
- Dual Radio, Dual Band with 802.11ac Wave 2, 80MHz
- Integrated Bluetooth Low Energy radio*
- Mobility Express
- Sleek design in a small form factor: 15 x 15 x 3,3 cm
- 1 x uplink GigE port
- Powered over Ethernet (PoE)
- Internal antennas

Cisco Aironet 1815w Series



Targeting for 8.4 release

Cisco Aironet	1815W Series
Wi-Fi Standards	802.11a/b/g/n/ac Wave 2
Max Data Rate	867 Mbps on 5GHz radio
Radio Design MIMO: Spatial Streams	Dual-Radio, 2x2:2 SU/MU-MIMO
Bluetooth	Integrated Bluetooth Low Energy
Local Ethernet Ports	3 x GE
Powering Capability	1 x GE port PoE out
Wired authentication	Open, MAC filter or 802.1x
Wired traffic options	Per port: locally switched or tunneled to WLC
Mobility Express	Supported FCS
Data Uplink (Mbps)	10/100/1000
Power	802.3af/at
Physical security	Torx screw, Kensignton lock
Minimum WLC software	8.4



Cisco Aironet 1815t - 802.11ac OfficeExtend AP



Cisco Aironet® 1815t Series
Targeting for 8.4 release

- Target for Teleworker or Micro-branch deployments, providing wired and wireless corporate access to remote workers
- Simultaneous Dual Radio, Dual Band 2x2:2 with 802.11ac Wave 2, including MU-MIMO
- Elegant design with integrated antennas for optimal wireless coverage and convenient cable management.
- 3 x GigE Ethernet Ports, 1 x uplink GigE port
 - Up to 2 ports can be tunneled back to Wireless LAN Controller
- USB port*
- AC Adapter included
- Full PoE out (803.af) on LAN 1 port

* future availability



AP1830 Series 802.11ac Wave 2



- Next-generation 3x3 MIMO:2 spatial streams (SS)
 Wave 2 802.11ac access points
- Dual radio, 802.11ac Wave 2, 80 MHz
- 5 GHz: 3x3 supporting
 - 2 SS SU/MU-MIMO
 - 870 Mbps Max 5-GHz PHY
 - 1 Gbps Max Aggregate PHY
- 1 x Gigabit Ethernet and USB 2.0
- Internal antenna model

Cisco Aironet® 1830 Series

AP1850 Series 802.11ac Wave 2



Cisco Aironet® 1850 Series

- Next-generation 4x4 MIMO:4 spatial streams (SS)
 Wave 2 802.11ac access points
- Dual radio, 802.11ac Wave 2, 80 MHz
- 5 GHz: 4x4 supporting
 - 3 SS MU-MIMO
 - 4 SS SU-MIMO
 - 1.7 Gbps Max 5-GHz PHY
 - 2.0 Gbps Max Aggregate PHY
- 2 x Gigabit Ethernet and USB 2.0
- Internal and external antenna models

2800 and 3800 Series Access Points

Innovations for the Access Points

All The Benefits of 802.11ac Wave 2

Highest Wi-Fi Performance Ever



Higher Data Rate



Wider Channels

Better End Device Efficiency



Simultaneous **Data Delivery**



Better Battery Life



NEW: Cisco Aironet 2800



NEW: Cisco Aironet 3800

Plus Cisco Innovations for High Density Environments

Self-Optimizing Network



New Flexible Radio

Assignment

New Zero







Improved Modularity





Flexible Dynamic Frequency Selection

Optimized Mobile User Experience









New Smart Antenna Connector



Improved Enhanced Location*

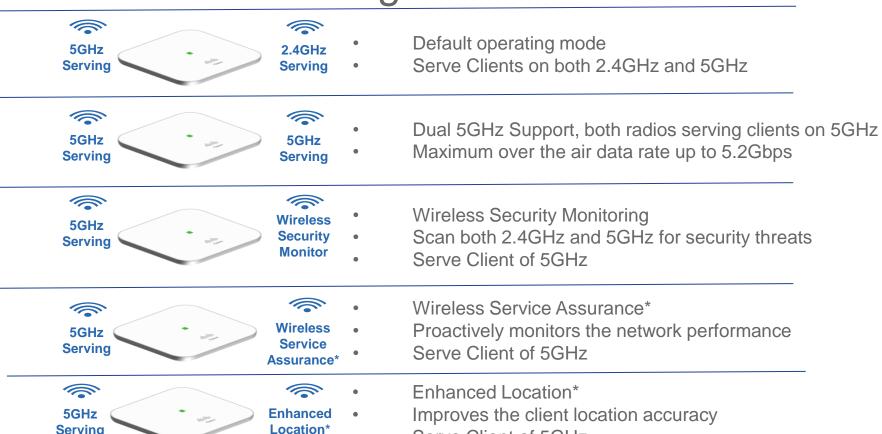


Improved CleanAir

Impact AVC

Flexible Radio Assignment

Serving



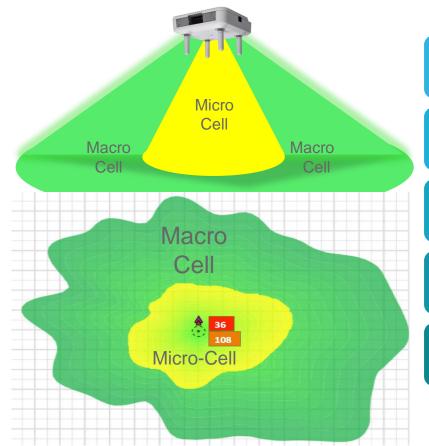
Serve Client of 5GHz

* Denotes feature availability post-FCS

Internal 5 GHz radio antennas "Macro & Micro cell"



Used when you have plenty of 2.4 GHz (high density deployments) HDX



New Term Flexible Radio Assignment

Allows choosing two 5 GHz radios

This option can be used when you have plenty of 2.4 GHz coverage and desire <u>two 5 GHz radios</u> instead.

Using RF isolation on the AP & different RF channels this essentially creates what appears to be two different 5 GHz APs in the same enclosure.

Note: Extra 5 GHz radio can be used for client connectivity or monitoring

AP2800 - 802.11ac Wave 2 Access Point



Cisco Aironet® 2800 Series

- Industry leading 4x4 MIMO:3 spatial streams (SS)
 Wave 2 802.11ac access points
- Dual radio, 802.11ac Wave 2, 160 MHz
- Combined Data Rate of 5.2Gbps
- 2 x 5 GHz: 4x4: 3SS supporting
 - SU-MIMO / MU-MIMO
 - Flexible Radio Assignment: 2.4GHz, 5GHz, Wireless Security Monitoring, Wireless Service Assurance, or Enhanced Location*
- 2 x Gigabit Ethernet
- HDX Technology
- Enhanced Location using External Antennas*
- USB 2.0
- Internal and external antenna models
- Smart Antenna Connector 2nd Antenna Connector

AP3800 - 802.11ac Wave 2 Access Point



Cisco Aironet® 3800 Series

- Industry leading 4x4 MIMO:3 spatial streams (SS)
 Wave 2 802.11ac access points
- Dual radio, 802.11ac Wave 2, 160 MHz
- Combined Data Rate of 5.2Gbps
- 2 x 5 GHz: 4x4: 3SS supporting
 - SU-MIMO / MU-MIMO
 - Flexible Radio Assignment: 2.4GHz, Dual-5GHz, Wireless Security Monitoring, Wireless Service Assurance*, or Enhanced Location*
- Gigabit Ethernet and multi-Gigabit Ethernet (1G, 2.5G, 5G)
- HDX Technology
- Enhanced Location using External Antennas*
- USB 2.0
- Internal and external antenna models
- Smart Antenna Connector 2nd Antenna Connector
- Modularity: Side Mount Modular

Multi-Gigabit Wi-Fi has fully arrived.

Meet Any Wi-Fi Use Case Expandability and Investment Protection

Access Point Extensions (APeX)



Self-Discover /
Self-Configure

Other

ANTENNAS

Stadium Panel Antenna

Directional Antennas

location Antennas



Potential Future Expandability

3G and LTE Small Cell Offload

Bluetooth Beaconing

Other

Custom Application Using Linux

Future Wi-Fi Standard Video Surveillance

Cisco Aironet 802.11ac Wave 2 Access Point Portfolio

Enterprise Class

Mission Critical

Dual 5 GHz |

Best in Class

DNA Ready | RF Excellence | CMX | Centralized, FlexConnect or Mobility Express



1815

Indoor / High-powered Indoor Wall Plate / Teleworker

- 2x2:2SS 80 MHz
- 867 Mbps Performance
- Tx Beam Forming
- Integrated BLE Gateway¹
- Max Transmit Power (dBm) per local regulations²
- 3 GE Local Ports, including 1 PoE out³
- Local ports 802.1x ready³
- USB 2.0⁴



1830

- 3x3:2SS 80MHz
- 867 Mbps Performance
- · Tx Beam Forming
- 1 GE Port Uplink
- USB 2.0



1850

- 4x4:4SS 80Mhz
- 1.7 Gbps Performance
- Internal or External Antenna
- Tx Beam Forming
- · 2 GE Ports Uplink
- USB 2.0



2800

- 4x4:3SS 160 MHz
- 5 Gbps Performance
- 2.4 and 5GHz or Dual 5GHz
- 2 GE Ports Uplink
- CleanAir and ClientLink
- Internal or External Antenna
- Smart Antenna Connector
- Enhanced Location¹ (External Antenna)
- USB 2.0



Flexible Radio | HDX



3800

- 4x4:3SS 160 MHz
- 5 Gbps Performance
- 2.4 and 5GHz or Dual 5GHz
- 2 GE Ports Uplink or 1 GE + 1 mGig (5G)
- CleanAir and ClientLink
- StadiumVision
- · Internal or External Antenna
- Smart Antenna Connector
- Enhanced Location¹ (External Antenna)
- USB 2.0
- Investment Proof Modularity



³ Available for wall-plate and teleworker only

⁴ Available for teleworker only

Cisco Aironet 802.11ac Outdoor Access Point Portfolio

DNA Ready | RF Excellence | CMX

802.11ac Wave 2





- 802.11ac Wave 2. MU-MIMO
- 2x2:2, 80MHz, 867 Mbps
- Ultra low profile
- Internal antenna only
- PoE (802.3af) power
- Centralized, FlexConnect, Mesh and Mobility Express



1560

- 802.11ac Wave 2, MU-MIMO
- 3x3:3, 80MHz, 1.3Gbps (I)
- 2x2:2, 80MHz, 867Mbps (E/D/PS)
- Internal or External antenna model (I/E)
- Internal directional antenna model (D)
- Public Safety 4.9 GHz model (PS)
- SFP
- Flexible Antenna Ports
- · CleanAir and ClientLink
- Centralized, FlexConnect, Mesh and Mobility Express



1570

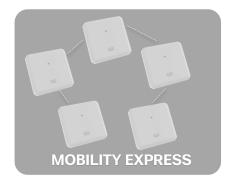
- 802.11ac Wave 1
- 4x4:3 80 MHz; 1.3 Gbps
- External antenna model (EAC)
- Cable Modem model (IC/EC)
- SFP
- GPS
- · Flexible Antenna Ports
- CleanAir and ClientLink
- Modularity
- Centralized, FlexConnect and Mesh Cable Modem Version Only (IC/EC)
- DOCSIS 3.0, 24x8
- Internal or External antenna
- PoE Out 802.3at (EC only)



Mobility Express



Unified Access: One Architecture, Multiple Deployment Options





- Single site network
- Low IT footprints
- SP hotspots
- Controller function on AP
 - 11ac: 1800/2800/3800/1560



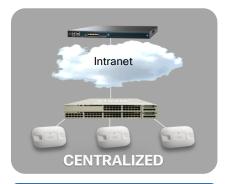
Branch

- Distributed network
- Highly scalable
 - Best in class for distributed networks
- Controllers
 - New 8540 Controller
 - New 5520 Controller
 - or other Cisco Wireless Controllers



Wireless links among APs

- When cabling is not possible
- · On-off feature, no license
- Controllers
 - · New 8540 Controller
 - New 5520 Controller
 - or other Cisco Wireless Controllers



Large Campus

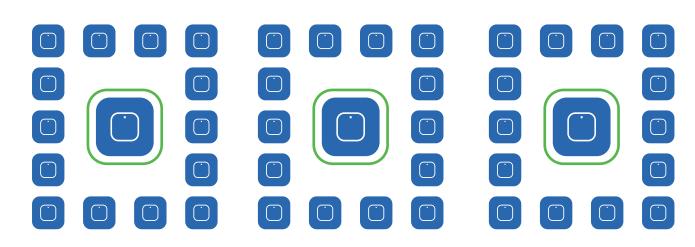
- Data center hosted controller
- · Distributed enterprises
- Controllers
 - New 8540 Controller
 - New 5520 Controller
 - or other Cisco Wireless Controllers



Mobility Express: Investment Protection

Same Access Point hardware regardless of where the WLAN Controller function is located – Access Point, Appliance, Switch, Router, Virtual Machine, etc.





Management Point



Wireless Controller e.g. AIR-AP3802x-E-K9**C**

Summary



Aironet Legacy and 802.11n G1 Access Point Series

Aironet AP Series	First customer ship date	End of Sale Announce	End of Sale Date	SW End of Support	HW End of Support	Software Release Support	8.3 behavior	Product Migration Options
Indoor								
1600, 2600, 3600	Dec11 - Dec12	Jun 30, 2016	Dec 29, 2016	Dec 29, 2017	Dec 31, 2021	Last supported release – 8.x IOS XE 3.6 AP will join		1700, 2700, 3700, 1800, 2800, 3800
1130, 1240	Oct 2004	Jan 25, 2013	Jul 26, 2013	Jul 1, 2016	Jul 31, 2018	Last Supported release – 8.0 AP will not join		1700, 2700, 3700, 1800, 2800, 3800
1250	Sep 2008	Aug 1, 2011	Jan 30, 2012	Jul 1, 2016	Jan 31, 2017	Last Supported release – 8.0 AP will not join		1700, 2700, 3700, 1800, 2800, 3800
1040, 1140, 1260	Dec 2009	Apr 2, 2013	Oct 1, 2013	Jul 1, 2016	Sep 30, 2018	Last supported release – 8.3 IOS XE 3.6 AP will join with reduced feature set		1700, 2700, 3700, 1800, 2800, 3800
1040, 1140 for EU/ETSI [#]	Dec 2009	Sep 1, 2012	Nov 30, 2012	Jul 1, 2016	Mar 31, 2018	Last supported release – 8.3 IOS XE 3.6 AP will join with reduced feature set		1700, 2700, 3700, 1800, 2800, 3800
3500	May 2010	Apr 2, 2015	Oct 1, 2015	Jul 1, 2018	Sep 30, 2020	Last supported release – 8.x IOS XE 3.6 AP will join		2700, 3700, 2800, 3800
Outdoor								
1552C/1552E /1552I*	Jun-11	Sep 30, 2015	Mar 30, 2016	Mar 30, 2017	Mar 31, 2021	Last supported release – 8.x	AP will join	1570, 1560
1520	Aug 2008	Sep 30, 2011	Mar 30, 2012	Jul 1, 2016	Mar 31, 2017	Last release – 8.0	AP will not join	1570, 1560
1524SB [#]	Apr 2008	Mar 22, 2013	Jun 21, 2013	Jul 1, 2016	Jun 30, 2018	Last release – 8.0 AP will not join		1570, 1560

alialia

^{*} Except 1552H, 1552S, 1552W

^{© 2014} Cisco and/or its affiliates. All rights reserved. Cisco Public

AP Feature Matrix & DG

Feature Matrix for 802.11ac Wave 2 Access Points

http://www.cisco.com/c/en/us/td/docs/wireless/controller/technotes/8-3/b_feature_matrix_for_802_11ac_wave2_access_points.html

Cisco Aironet Series 2800/3800 Access Point Deployment Guide
http://www.cisco.com/c/en/us/td/docs/wireless/controller/technotes/8-3/b_cisco_aironet_series_2800_3800_access_point_deployment_guide.html

TAC Recommended AireOS Builds

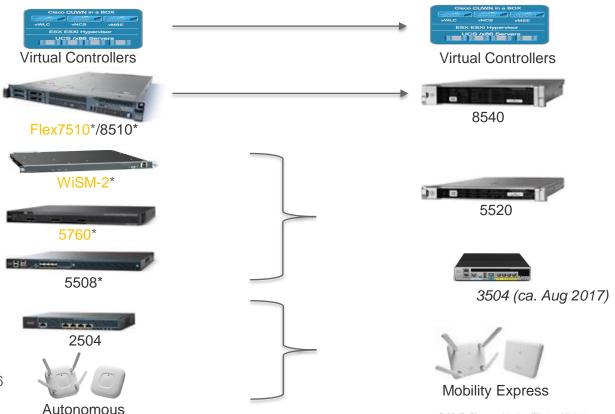
http://www.cisco.com/c/en/us/support/docs/wireless/wireless-lan-controller-software/200046-TAC-Recommended-AireOS.html



New Wireless LAN Controllers



Controller Portfolio – New deployments



EoS April 2017

* Price increase Dec 2016

ıı|ııı|ıı CISCO

5520 and 8540 Wireless LAN Controllers

5520 WLAN Controller



Access Points	1,500
Clients	20,000
Deployment Modes	Centralized, FlexConnect and Mesh
Form Factor	1 RU
IO Interface	Dual 1G or 10G ports with LAG
Power	AC w/Optional Redundant Power Supply
Redundancy	Solid State Drives
Product Warranty	3 years

8540 WLAN Controller



Access Points	6,000
Clients	64,000
Deployment Modes	Centralized, FlexConnect and Mesh
Form Factor	2 RU
IO Interface	Four port 1G or 10G with LAG
Power Options	AC or DC
Redundancy	Dual Power supply and Solid State Drive with RAID
Product Warranty	3 years



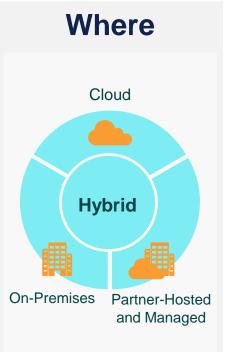
WLC	PI	CMX	ISE
8.2	2.2.2	10.1	1.3

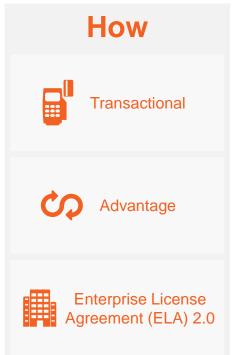
Cisco ONE



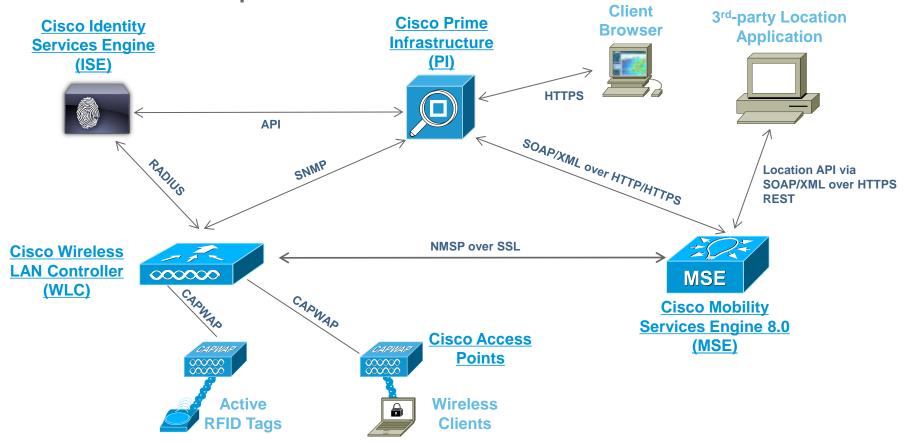
Cisco Software Framework







Cisco – Enterprise Wireless Network



Example Outcome: Business-Class Wireless Access

Traditional Model

Necessary Features:

- 1 AP License
- 2 Prime Assurance & Lifecycle
- 3 CMX Base
- 4 ISE Base
- 5 Cisco Energy Management

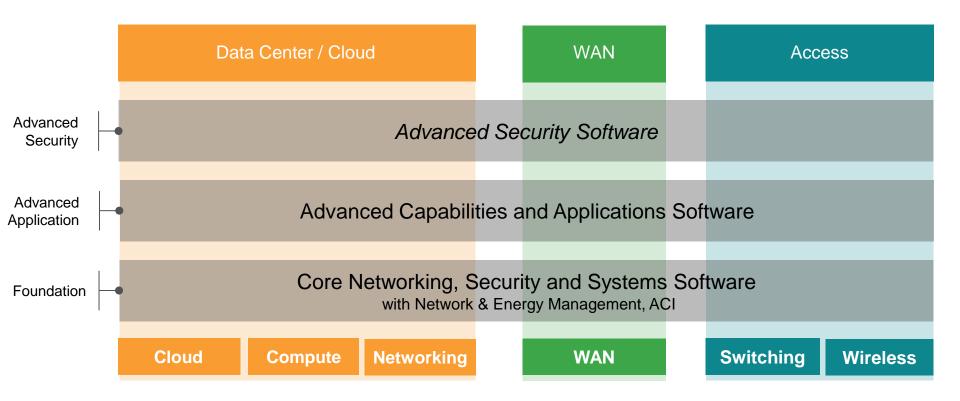
Cisco ONE Software

Foundation for Wireless



+ License Portability and Ongoing Innovation

Cisco ONE Software Suites



Cisco ONE Software; Included Licenses and Applications by Suite

Cisco ONE Data Center / Cloud Cisco ONE for WAN Cisco ONE for Access Threat Defense for WAN & Edge Threat Defense for Data Center Policy & T reat Defense for Access FP Services on ASA (NGFW, NGIPS, Advanced FP Services on ASA (NGFW, NGIPS, URL Fillering, AMP for Networks), (Tier1)IS Plus License, ISE Apex, URL Filtering, AMP for Networks and Security and Security Contexts vConnect Apex **AnyConnect Plus** ASA 5585-10, 5585-20, 5585-40,5585-60, Firepower 9300, 4300 ASA 5506, 5508, 5516, 5525, 5545, 5555 ISE **WAN Collaboration Advanced Mobility** ECS - Service Mgmt ECS - Big Data **Data Center Fabric UC License IP Services** SAN Enterprise Prime Service Catalog **UC Apps UCS Director Express for** Prime DCNM-SAN Base CME **CMX** Advanced Big Data Cisco Process VDC, MPLS, FCoE **aWIPS Applications** Orchestrator Intelligent Traffic **Tetration Analytics** (20K transactions/yr) Director **Nexus Data Broker ECS - Cloud Mgmt** Foundation for Foundation for WAN for Switch for Wireless **SEC License** FabricPath, VDC, FCoE, CloudCenter Manager IP Base **APP License UCS Director** OTV/LISP, LAN WLC AP CloudCenter Orchestrator Stealthwatch **UCS** Performance PI Lifecycle Enterprise, PI Lifecycle, Assurance **CMX Base** Manager Lifecycle . PI PI Assurance CloudCenter VMs (100) ISE Base, Energy PI Lifecycle **UCS Central** Assurance, Prime Mamt IWAN- App for APIC-EM Foundation DCNM-LAN Energy PI Assurance **IMC Supervisor Energy Mamt.** Mgmt, ACI Fabric ISE Base VACS (3 app RISE, Intelligent Traffic containers) **Energy Mgmt** Director StealthWatch (1YR) Foundation L **LAN Base** PI Lifecycle, Assurance ISE Base, Energy Mgmt Infrastructure **Switching** WAN Wireless Networking Compute Cloud and Base OS Cisco Nexus® Cisco Catalyst® ISR. ASR X86, UCS WLC. AP. MSE 3K,5K,6K,7K,9K, MDS 2K. 3K. 4K. 6K

Cisco ONE Technical Software Services

Cisco ONE for Data Center

Cisco ONE for Access Advanced Security **Software Support Service (SWSS) Technical Support Updates / Upgrades** Advanced **Applications License Portability** Access to Ongoing Innovation Foundation

Cisco ONE for WAN

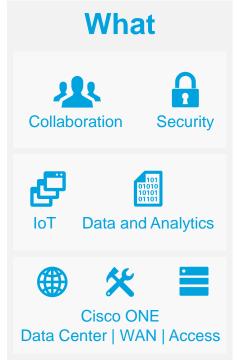
Infrastructure and Base OS

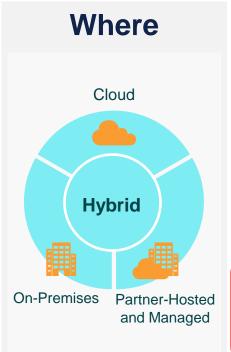
Smart Net Total Care SNTC / PSS Partner Shared Support Technical Support (Hardware + Operating System), Device Replacement

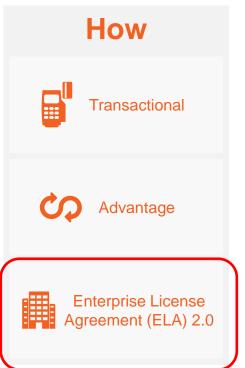
Enterprise License Agreement ELA 2.0



Cisco Software Framework









Cisco ONE Software



Software Offer

- Single list price SKU
- Software solution suite
- Single device/user



Enterprise Agreement (ELA)



Buying Model

- Legal agreement
- Entitlements across offer catalogs
- Broad / Enterprise-wide purchase

Cisco ELA 2.0 Delivers...



- One Agreement
- Unified Dashboard
- Standardize Software
- Financial predictability
- Co-Term Multiple Contracts



- Updates via SWSS
- On-demand deployment
- License portability
- Deployment Methodology



- Better together pricing
- Investment protection
- 20% Built-In Growth
- True forward →
 No retro-active billing

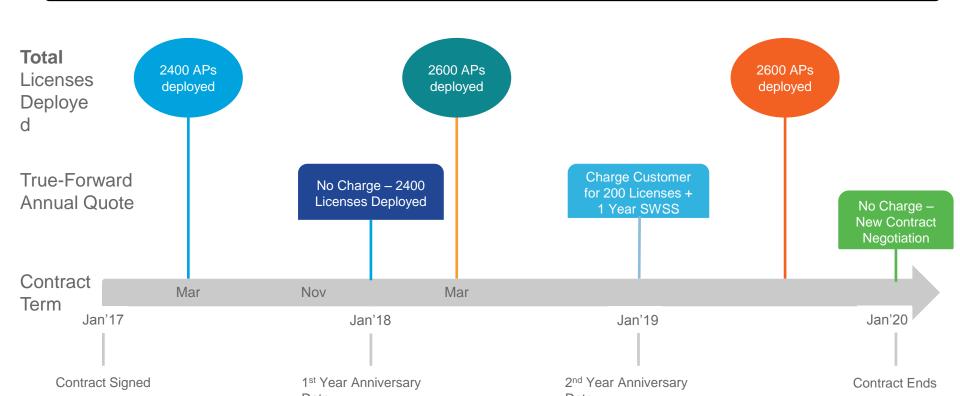
Easy to Buy

Easy to Consume

Easy to Manage

Let's Look at a True-Forward Example

Scenario: Customer Purchased a Cisco ONE Wireless 3-Year ELA for 2000 Access Points



What Can You Buy As an ELA in 2.0?



Cisco	ONE	Software

Access

DC: Networking	DC: Compute		
WAN	DC: Cloud		
Access Wireless	Access Switching		

Collaboration

Unified Communications	WebEx On- Premise
Multiparty Plus	Customer Collaboration
Prime Collaboration Contact Center Assurance	Prime Collaboration
HCS-LE	Cisco Spark

Flex Plan

Security (Coming Soon)

Email Security	Web Security		
End Point Security	Advanced Threat		
ISE	NGFW NFIPS		

Management



Mitarbeiter - SmartOffice





Optimierung IT-Management









- FreeWifi
- · Flexibilität bei Wartezeiten
- · App-Terminplanung
- Inhouse-Navigation



· Asset-Tracking

Hygienevorschriften

	Margarit.	SHAMINE:	DESTRUCTS.	Consultant	1000	
Se	rvic	AVA	'has	SCAL	und	
	1 410	CVCI			MIDUS	

Patientenmonitoring





Vielen Dank!

CISCO

Vernetzen.

Gestalten.

Werte schaffen.

Mit Sicherheit!

