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## Introduction

ach year the UK MoD spends around £16 billion on a wide range of goods and services to equip and support the Armed Forces and to meet defence estate management requirements.

The MoD currently has around 250,000 Service personnel stationed throughout the world. In addition to state-of-the-art equipment and support services they also need clothing, feeding, housing and related facilities and services (eg their homes need furnished, their windows need cleaning and their bins need emptying). They also require sports facilities and equipment for their leisure time. The MoD's medical, dental, fire and police services require equipment to enable them to function effectively and efficiently. Its large fleet of vehicles require fuel, spares and refurbishment; and its bands require musical instruments. If a company can provide a product or a service there is a reasonable likelihood that the MoD may have a requirement for it either directly or indirectly at some stage in the future.

During the financial year 2007-08, the MoD placed around 26,000 new contracts, and of these over 70% by value were placed as a result of competition, with over 90% of these commitments being valued at under £100.000.

Competition remains at the heart of defence procurement policy, and the approach the MoD takes is that if a company has the capability and capacity to meet a particular MoD requirement it should be given a reasonable opportunity to bid for MoD work.

Increasing emphasis is being placed on whole-life costs with the MoD's main objective to obtain the best long-term value for money in its contracts. Its 2000 buyers are committed to purchasing high-quality goods and services at the most economic prices and best value-for-money terms. Quality and reliability are also particularly important to the MoD; to compromise them could put Service personnel at risk and lead to increased costs for maintenance, repair and replacement. As well as offering quality goods and services, the MoD wants companies competing for defence work to be as innovative as possible suppliers who make the most efficient use of industrial resources.

The MoD routinely advertises its medium and larger value requirements in the Official Journal of the European Union (OJEU) and MoD Defence Contracts Bulletin (MoD DCB). Since 30 June 2007 the MoD has routinely advertised its lower-value requirements valued at £20,000 and above in MoD DCB (see the Advertisement of MoD tender and contract opportunities, MoD DCB, and OJEU topics on pages 4 and 8).

Companies which have not previously dealt with the MoD, and which would like to find out more about the terms and conditions that will be contained in MoD contracts and understand more about various aspects of MoD commercial policy, should consult the Commercial Managers Toolkit (CMT) at www.aof.mod.uk/aofcontent/tactical/toolkit/content/ topics/supprel.htm For commercial policy quidance topics – click on 'A-Z List of Topics'.

For access to the various DEFCONs (Defence Conditions) and DEFFORMs (Defence Forms), some of which are contained in all MoD contracts and others on a case-by-case basis - click on the 'DEFCONs' and 'DEFFORMs' icons.

As with any large organisation, set procedures have been laid down. These must be followed if companies wish to sell to the MoD. The aim of this brochure is to provide an overview for companies interested in becoming defence suppliers - either directly or

The Defence Suppliers Service (DSS) is the MoD focal point for the provision of advice and guidance to companies interested in becoming defence suppliers. In addition to attending various exhibitions, seminars and 'Meet the Buyer' events where DSS staff can provide advice and guidance to company representatives, the DSS also runs a Help Desk facility (details can be found on page 5).

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**Contact Points** 

MoD Defence Contracts Bulletin application

Designed and Published by:



**BiP Solutions Ltd** Park House 300 Glasgow Road Shawfield

GLASGOW G73 1SQ

0141 332 8247 0141 331 2652/2792 bip@bipsolutions.com design@bipsolutions.com grahame.steed@bipsolutions.com advertisingteam@bipsolutions.com



# Advertisement of MoD tender and contract opportunities

n line with one of the key themes of the Defence Industrial Strategy (DIS), which is aimed at making it easier for small and medium-sized enterprises (SMEs) to do business with the MoD, the Department lowered the threshold for the advertisement of its tender and contract notices from 30 June 2007. MoD acquisition staff are now required to advertise all competitive and non-competitive 'warlike' and 'non-warlike' requirements for goods and services valued at £40,000 and above in *MoD Defence Contracts Bulletin (MoD DCB)*. All MoD 'non-warlike' requirements valued at £90,000 and above are also advertised in the *Official Journal of the European Union (OJEU)*; those warlike requirements valued at £685,000 (ie €1 million) and above are also advertised on the European Defence Agency (EDA)'s Electronic Bulletin Board (EBB); and all MoD sub-OJEU requirements (ie those valued at below £93,000) are also advertised on the Supply2.gov.uk national opportunities portal. The MoD's acquisition teams are also being encouraged to advertise requirements valued as low as £20,000 and above in *MoD DCB*.

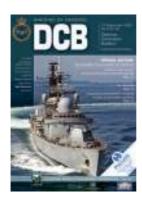
The MoD already leads the way in the transparency of its tender and contract opportunities and procedures. In instigating the above changes to the thresholds for the advertisement of its tender and contract opportunities, it has been consistent with the general direction of EU policy and the work of the Office of Government Commerce (OGC). This change complements the EDA's Code of Best Practice in the Supply Chain as well as the recently launched EBB Step 2. It is hoped that this will encourage similar moves by the UK's European colleagues. It is a significant development and one which, it is hoped, will promote a dynamic and competitive supplier base.

Further guidance regarding the advertisement of the MoD's tender and contract opportunities can be found in the 'Advertising' topic in the Commercial Toolkit.

This can be accessed as follows:

www.aof.mod.uk/aofcontent/tactical/toolkit/content/topics/advert.htm

## MoD Defence Contracts Bulletin



s the only official UK MoD contracts publication, MoD Defence Contracts Bulletin (MoD DCB) is established as the leading authority on UK defence procurement. It is a complete source for defence news, reports, features, intelligence, forthcoming events and current and future tender and contract opportunities – ensuring that both companies and MoD acquisition staff are kept fully informed about the defence industry.

The Defence Suppliers Service (DSS) is the MoD focal point for *MoD DCB*. *MoD DCB* was introduced in 1986 as a means of giving industry greater visibility of potential Prime and sub-contract

opportunities arising from the MoD's larger-value requirements. It is published fortnightly in hard copy format, and can also be obtained online at www.contracts.mod.uk by subscription from the publisher, BiP Solutions Ltd. MoD DCB contains details of Prime and sub-contract opportunities arising from the MoD's requirements in the following sections of the publication:

- Possible Future Purchases
- Tenders Invited
- Contracts Awarded
- Sub-Contract Opportunities

Another enhancement to *MoD DCB* is the introduction of bandings within which the value of the contract is expected to fall.

The estimated value bandings are as follows:

Category A £400 million and above Category B £250 million to £400 million f100 million to f250 million Category C £20 million to £100 million Category D Category E £10 million to £20 million Category F £5 million to £10 million £685,000 to £5 million Category G Category H £93,000 to £685,000 Category I £40,000 to £93,000 Category J £20,000 to £40,000

The MoD has also reduced the threshold at which Prime Contractors can advertise subcontract requirements arising from their Prime Contracts with the MoD, in the Sub-Contract Opportunities section of *MoD DCB*. The threshold has been reduced from £250,000 to £40,000 to align it with the reduced advertising thresholds for the MoD's tender and contract opportunities, which were introduced with effect from 30 June 2007.

### MoD DCB Premier Package

With the MoD DCB Premier Package, in addition to their existing MoD DCB magazine subscription, subscribers will also receive the MoD DCB Daily Email Alert service and access to the online contract search service – both invaluable tools when looking to identify UK MoD contract opportunities.

In addition, users will receive the Market Monitor defence news alert and the online Translator service completely free for the first year of subscription to the Premier Package.

### MoD DCB online

MoD DCB is available online at www.contracts.mod.uk and is designed to assist and support both buyers and suppliers within the defence industry, providing



them with access to a wide variety of information related to dealing with the MoD. Within the portal, users can search online for new contract notices 24 hours a day, seven days a week using personalised search criteria. In addition to gaining access to UK MoD contract opportunities of all values (including sub-contracts with a value of over £40,000), users can also search for EU Member State defence contracts with a value of over £93,000, European Defence Agency and NATO contracts.

Users can also locate contract awards to identify sub-contracting opportunities and monitor competitor activity, as well as viewing official MoD announcements, contact points, defence reports and related feature articles.

### MoD DCB Daily Email Alert

The *MoD DCB* Daily Email Alert delivers MoD contract opportunities, matching an organisation's unique profile, every working day.

Subscribers can create unique profiles describing products or services using keywords and codes. This means users receive only those contract notices that match specified requirements. Profiles can be amended at any time, at no additional cost.

The Daily Email Alert service delivers information on MoD tenders and contracts of all values, and in addition subscribers will receive EU Member State defence contracts with a value of over £93,000 and European Defence Agency and NATO contracts. The alerts also contain MoD sub-contract opportunities with a value of over £40,000.

### MoD DCB Market Monitor

MoD DCB Market Monitor provides users with unrivalled coverage of the global defence industry. Available to search online or via a daily email alert, MoD DCB Market Monitor perfectly complements the MoD DCB contracts information service, and provides subscribers with comprehensive intelligence on defence and defence industry issues and developments.

### MoD DCB Translator

For those who may experience some difficulties in translating contracts advertised in English, or who may require overseas contracts to be translated into English, *MoD DCB* Translator can translate contracts online from English into a range of languages and vice versa.

### Supplier Information Database

Buyers for and suppliers to the MoD are able to access a Supplier Information Database (SID) which is available free of charge at the MoD DCB website – www.contracts.mod.uk The SID provides details of both active and potential suppliers to the MoD and is available to view by all registered MoD and UK defence procurement personnel. The SID is a highly effective marketing tool for suppliers wishing to engage with the MoD; however it should be noted that it is not guaranteed that companies which enter their details on the SID will automatically receive tenders or contracts as a result.



## Defence Suppliers Service (DSS)



## The role of the Defence Suppliers Service

The Defence Suppliers Service (DSS), which is part of the Directorate of supplier Relations (DSR), is the MoD focal point for the provision of advice and guidance to companies interested in becoming defence suppliers. Its staff can explain how to become a UK defence supplier and some of the processes and procedures that the MoD uses to buy a wide variety of goods and services. The DSS advises companies of all sizes, from both the UK and overseas, and the vast majority of the 1500 or so enquiries it receives each year are from SMEs. These companies are able to provide a wide and diverse range of goods and services (for example, general engineering and hardware capabilities, consultancy and IT services, medical equipment and supplies, electrical items, furniture, clothing and training services, to name but a few).

## How the DSS is able to help companies of all sizes, including SMEs

The DSS acts purely in an advisory capacity by:

- Operating a Defence Suppliers Help Desk facility;
- Providing an overview of how MoD acquisition is undertaken and the various procedures that are used;
- Providing information packs about becoming a defence supplier, which include the Selling to the MoD brochure and copies of MoD DCB;
- Providing appropriate points of contact for the various MoD acquisition staff
  who may have an interest in the goods or services that a company is able to
  provide, so that the company can contact the buyer directly to discuss any
  possible future business opportunities;
- Acting as the UK's European focal point to provide advice and a point of contact for European companies interested in becoming UK defence suppliers.

### DSS Help Desk

Defence Suppliers Service, Directorate of Supplier Relations, Ash 1 #3103, DE&ES, MoD Abbey Wood, BRISTOL BS34 8JH

Tel: 0117 91 32844/33803/32843/32832

Email: DSR-DSSHelpDesk@mod.uk DSR-DSS1a@mod.uk

**Note:** The Defence Suppliers Service will become part of the Directorate of Supplier Relations (DSR) in October 2008.

### Events attended by the DSS

DSS staff work closely with Trade Associations, local Chambers of Commerce, Business Links, Regional Development Agencies and the UKTI Defence and Security Organisation (formerly the Defence Export Services Organisation (DESO)) and attend various exhibitions, seminars and *Meet the Buyer* events across the UK and occasionally overseas, where they are able to meet company representatives, most of whom are from SMEs, and provide advice and assistance to those wishing to become UK defence suppliers. DSS staff will also deliver *Selling to the MoD* presentations to industry delegates at these events, where appropriate. Since 1997 DSS staff have attended over 180 such events and delivered over 120 Selling to the MoD presentations.

### SME Shop Window events

In conjunction with the Defence Manufacturers Association (DMA), the DSS has organised a series of SME Shop Window events in Bath:

- March 2003 SME Shop Window event
- March 2005 Land Systems Shop Window event
- March 2006 Network Enabled Capability (NEC) Shop Window event
- March 2007 Air Systems Shop Window event
- March 2008 Maritime Systems Shop Window event

At each of these events around 40 MoD Integrated Project Teams (IPTs) and the respective agencies and support groups in these environments manned display stands, accompanied by their Prime Contractor representatives, where appropriate. The aim of the display stands was to act as focal points for informal discussions between MoD and Prime Contractor acquisition staff and industry delegates, the majority of whom were from SME companies, about how they might possibly work together in future. These were augmented by a series of presentations from senior MoD and industry officials throughout the day.

Each of these events was successful, with around 200 industry delegates and 150 MoD and Prime Contractor acquisition staff attending.

## Supplier Engagement Team (SET)

he Supplier Engagement Team (SET) is a new high-profile team within the Director General Commercial area of Defence Equipment and Support (DE&S). SET consists of around 95 staff based mainly at MoD Abbey Wood, Bristol, and St George's Court, London, and comprises three sub-teams (Market Intelligence, Supplier Engagement and Strategic Forecasting), each tailored to its own specialised area of acquisition.

### What SET does

SET's role is to facilitate the strategic changes brought about by the Defence Industrial Strategy (DIS). The team is responsible for the delivery of market intelligence to enable the MoD to improve value for money, ensure a sustainable equipment supply and develop a coordinated, coherent approach to defence suppliers. This will be achieved by developing an in-depth understanding of defence suppliers and the markets in which they operate, including their capabilities, capacities, strategic objectives and the constructive use and analysis of information relating to them.

Market Intelligence (MI) – the role of the MI team is to provide defence industry intelligence in the form of positioning papers and briefs. MI will develop the Whole Book of Business on industry. It will warehouse, analyse and evaluate industry and defence data and information to enable defence to better understand and assess its suppliers. Through the development of supplier

assessment tools, MI will be able to understand trends in performance across defence industry and compare this to the wider commercial market. It is anticipated that, as a result of this understanding, more robust procurement strategies and decisions will be made.

**Supplier Engagement (SE)** – the SE team works with MoD customers, engaging with suppliers at company, sector and industry level to improve efficiency and effectiveness and help sustain key capabilities. The multidisciplinary team of consultants within SE is skilled in finance, engineering and general consultancy.

SE helps its customers to work with their industrial partners to identify and implement opportunities for a more efficient and cost-effective supplier base, encouraging the development of a profitable and healthy industry with the capacity, capability, infrastructure and skills necessary to fulfil the demands placed on them, both now and in the future. The supply chain is a major cost component to most contractors; SE works closely with suppliers to identify any vulnerabilities and explore opportunities for improved efficiency throughout the supply chain.

SE endeavours to build trust and openness and creates strong and enduring relationships, within both industry and the MoD itself. The team works closely with other MoD colleagues to reduce duplication of activity and to make it easier for the MoD to do business with industry and vice versa.

### A typical engagement

Although each customer and engagement is unique, the following steps are normally involved:

- Exploratory meetings to understand Development of a proposal the potential for an engagement
- Acceptance and commencement
- · Data collection and analysis
- Presentation and agreement
- Support of implementation

### Strategic Forecasting (SF)

The SF team provides essential forecasting services to the MoD, focusing on scrutiny, equipment capability and the equipment planning community. The team provides holistic predictions of outcomes stipulated in the Defence Plan, in order to support future scenarios and options decisions on current and

future programmes. An independent view of through-life cost and schedule and historic trends analysis is also delivered for individual major projects. SF's predictive capability will focus on understanding the economic, financial, technological and commodity change influences on the Whole Book of Business.

Further information:

John Moule, Supplier Engagement - Consultancy Tel: 0117 913 4117 Email: DES-Comrcl-SET-SE1@mod.uk

John Ashley, Market Intelligence

Tel: 0117 913 4078 Email: DES-Comrcl-SET-FinEV1@mod.uk

Ken Young, Strategic Forecasting

Tel: 0117 913 4175 Email: DES-Comrl-SET-SFTL1a@mod.uk

## Sub-contracts

here are significant sub-contract opportunities created as a result of the many new Prime Contracts awarded annually, involving a wide variety of goods and services. Over the last few years this has increasingly been the main way for smaller companies to become involved in the defence market as part of the supply chain.

The MoD generally adopts an 'eyes on - hands off' policy whereby it does not usually get involved in negotiating sub-contracts. The Prime Contractor is responsible for his supply chain and ensures that the MoD's policy of competitive tendering, fair treatment of companies at sub-contract level and long-term value for money is carried out. The MoD also regards it as important that a Prime Contractor's 'in-house' elements should compete for all aspects of work against the capabilities of external sources of supply for sub-contract requirements.

### How to get involved

MoD DCB promotes sub-contract opportunities, helping to link interested sub-contractors with Prime Contractors. MoD DCB's Sub-Contract Opportunities section provides details of the MoD's Prime Contractors' requirements for possible sub-contract opportunities. Also, in the Tenders Invited section of MoD DCB, details are included of the names and addresses of the companies which have been invited to tender for Prime Contracts and which are likely to be seeking sub-contractors for elements of the tenders.

Additionally, an MoD Prime Contractors List containing details of some of the MoD's Prime Contractors is contained on pages 37-47 of this publication. This provides useful contact point details for companies interested in becoming a sub-contractor to the MoD through its Prime Contractors.

The MoD and the defence industry have also agreed a series of Codes of Best Practice to promote, among other things, equality of opportunity and treatment within and between members of the MoD's supply chain. See www.aof.mod.uk for further details or www.contracts.mod.uk/contracts/contract\_submission.php





Sub-Contract Opportunities: Advertising them just got easier!

ARE YOU ONE OF THE MoD'S PRIME CONTRACTORS OR KEY SUPPLIERS? THEN YOU SHOULD ADVERTISE YOUR SUB-CONTRACT OPPORTUNITIES!

The sub-contract opportunity will have arisen as part of an MoD Prime Contract. Advertising your sub-contract opportunities will alert possible sub-contractors to potential opportunities to bid for MoD work as a second-tier defence supplier.

www.contracts.mod.uk/contracts/contract\_submission.php



Should you require any further assistance please do not hesitate to contact the MoD DCB Helpdesk on: 0845 270 7099

or email: support@contracts.mod.uk



## Directorate of Supplier Relations (DSR)

he Directorate of Supplier Relations (DSR) is part of Director General Commercial within Defence Equipment and Support (DE&S) and provides information, analysis and advice to ministers, DE&S, the wider acquisition community and others on a wide range of issues associated with the defence industrial base.

DSR is responsible for:

- Strategic relations with key suppliers
- · Portfolio management
- Driving performance improvement

### Key Supplier Management

Key Supplier Management (KSM) is administered by DSR on behalf of the wider MoD to improve the coherence of the Department's strategic-level relationships with its key suppliers, drive performance improvement across acquisition and facilitate better informed decision making. Each Key Supplier has a senior level representative within the MoD for engagement on strategic issues and is subject to an annual, two-way, performance review process to measure and track performance improvement and trends.

KSM complements project-focused initiatives by addressing performance across a portfolio of a supplier's business with the MoD to drive improvement and ensure that acquisition decisions are taken in a wider strategic context.

## Supplier and customer performance measurement

In addition to the KSM annual performance review with Key Suppliers, DSR administers a process of objective, two-way, performance monitoring which focuses on selected key performance indicators on the range of significant contracts with all suppliers across the MoD. An aggregation tool provides the acquisition community with a growing picture of performance across the supplier base and across MoD management areas.

### Other roles

DSR also provides a coordinating facility with the MoD for industry mergers and acquisitions and Special ('Golden') Shares issues affecting defence, and is the Department's point of contact for the Society of British Aerospace Companies' 21st Century Supply Chains (SC21) initiative.

### Contact details:

DSR-Sec

Tel: 0117 91 35311 Email: DESDSR-Sec@mod.uk

## Quality assurance

o reduce risk in its procurement activities, the MoD prefers to contract with suppliers which use third-party-certificated management systems. The management system specified in the Invitation to Tender (ITT) depends on the type and complexity of the product or service required. When no management system is specified, the MoD does not require a supplier to have a certificated management system.

When a particular management system (eg ISO 9001:2000) is specified as a requirement in the ITT, then certification must be obtained from a third-party certification body which has been accredited by the United Kingdom Accreditation Service (UKAS), or by a signatory to the International Accreditation Forum – Multi Lateral Agreement (IAF-MLA).

Standards such as ISO 9001:20000 are intended for use in the certification process and are not written in contractual terms. The MoD therefore does not contract to certification standards, instead choosing to contract to Quality Assurance conditions that invoke the certification standard and incorporate supplements required by the MoD to assure the effectiveness of the Quality

Management System. The MoD has decided that the Quality Assurance Requirements contained in the NATO Allied Quality Assurance Publications (AQAP) 2000 series should be used for UK and overseas contracts.

These standards are shown below:

- AQAP 2110 NATO Quality Assurance Requirements for Design, Development and Production
- AQAP 2120 NATO Quality Assurance Requirements for Production
- AQAP 2130 NATO Quality Assurance Requirements for Inspection and Test
- AQAP 2131 NATO Quality Assurance Requirements for Final Inspection

The MoD reserves the right at all times to conduct sufficient investigation to determine the credibility of accredited quality certificates offered by suppliers. Should it be necessary, the MoD will conduct its own assessments or take action to have the credibility of the certification verified.

Further information concerning MoD Quality Assurance Requirements is available at www.aof.mod.uk Both contract and guidance documents in the AQAP 2000 series can be downloaded from www.nato.int/docu/standard.htm#aqap

## Contractor security clearance

## Does my company need security clearance to bid for MoD contracts?

Your company does not need to hold security clearance to bid for and undertake MoD work advertised in the Official Journal of the European Union (OJEU), MoD Defence Contracts Bulletin (MoD DCB) and the European Defence Agency's Electronic Bulletin Board when the level of work is not higher than RESTRICTED. However, for contracts where the level of work is CONFIDENTIAL or above, the company site must be security cleared (contact: DE&S Security Adviser – MoD Industrial Security Tel: 0117 913 3838 for further details). MoD contracting procedures ensure that there is no competitive advantage in having prior security clearance. Requests for any clearances required are raised during the MoD's internal contractual process.

### How does my company get a security clearance?

Firstly, it needs a sponsor. Companies cannot ask for a security clearance unless they are sponsored and they will not be sponsored unless they are contracted (or in the process of being contracted) to work on one or more specific MoD classified projects that require the company to have the facility to hold or generate information at the level of CONFIDENTIAL or above. For Prime Contracts, an officer in the Defence Equipment and Support (DE&S) organisation or a Defence Agency will typically be the sponsor. For sub-contracts, sponsorship will be provided through the Prime Contractor.

Why does the MoD insist on having sponsors for security clearances?

## Why can't I just apply for my company to be security cleared?

Clearance can only be granted when there is a legitimate requirement for it and the sponsor has provided the justification. A security clearance provides a level of assurance at a point in time as to the suitability of the company to undertake work requiring access to information at the level of CONFIDENTIAL or above. Furthermore, company clearance is removed as soon as practical when the company is no longer undertaking work at this level.

### Is my company being disadvantaged when it comes to winning MoD contracts because it does not have security clearance?

No. In line with government policy the MoD operates a fair and open competitive tendering policy and the security clearance process will be undertaken for any company that does not have security clearance that the contracting authority wishes to invite.

# Overseas competition and the Official Journal of the European Union (OJEU)

he United Kingdom, as a Member State of the European Union (EU) and a signatory to the Government Procurement Agreement (GPA), has to meet certain international obligations relating to public procurement which are intended to open up the market within those countries and provide open and fair competition

The MoD, along with other government departments, is subject to the EU Public Procurement Directives covering supplies, works and services contracts. Each Directive specifies advertising and selection procedures which have to be followed for certain contracts over particular thresholds. The current thresholds (net of VAT) are shown in the table below.

PUBLIC CONTRACTS REGULATIONS 2008 – from 1 January 2008			
	SUPPLIES	SERVICES	WORKS
Entities listed in Schedule 1 <sup>1</sup>	£90,319 (€133,000)	£90,319² (€133,000)	£3,497,313³ (€5,150,000)
Other public sector contracting authorities	£139,893 (€206,000)	£139,893 (€206,000)	£3,497,313³ (€5,150,000)
Indicative Notices	£509,317 (€750,000)	£509,317 (€750,000)	£3,497,313 (€5,150,000)
Small Lots	£54,327 (€80,000)	£54,327 (€80,000)	£679,090 (€1,000,000)

- <sup>1</sup> Schedule 1 of the Public Contracts Regulations 2006 lists central government bodies subject to the WTO GPA. These thresholds will also apply to any successor bodies.
- <sup>2</sup> With the exception of the following services, which have a threshold of £139,893 (€206,000)
- Part B (Residual) services
- Research & Development services (Category 8)

- The following Telecommunications services in Category 5
- CPC 7524 Television and Radio Broadcast services
- CPC 7525 Interconnection services
- CPC 7526 Integrated Telecommunications services
- Subsidised services contracts under regulation 34
- <sup>3</sup> Including subsidised works contracts under regulation 34

## UTILITIES CONTRACTS REGULATIONS 2008 – from 1 January 2008

	SUPPLIES	SERVICES	WORKS
All sectors	£279,785 (€412,000)	£279,785 (€412,000)	£3,497,313 (€5,150,000)
Indicative Notices	£509,317 (€750,000)	£509,317 (€750,000)	£3,497,313 (€5,150,000)
Small Lots	£54,327 (€80,000)	£54,327 (€80,000)	£679,090 (€1,000,000)

- \* Schedule 1 of the Public Contracts Regulations 2006 lists central government bodies subject to the WTO GPA. These thresholds will apply to any successor bodies, with the exception of the following services, which have a threshold of £144,371 (€211,000):
- Part B (residual) Services
- Research & Development Services (Category B)

- The following Telecommunications Services in Category 5; CPC 7524 –
   Television & Radio Broadcast Services; CPC 7525 Inter-Connective Services;
   CPC 7526 Integrated Telecommunications Services
- Subsidised Services Contracts under Regulation 34, including Subsidised Works Contracts under Regulation 34)

The Regulations giving effect to the Directives require the MoD to advertise contracts for 'non-warlike' supplies above these thresholds in the *Official Journal of the European Union (OJEU)*, which is available daily from Luxembourg as indicated below. BiP Solutions Ltd can arrange a copy – see page 50. Some Chambers of Commerce and reference libraries may have copies. The Department for Business, Enterprise and Regulatory Reform (formerly the Department of Trade and Industry) also publishes details of EU contracts and information on business opportunities overseas through Export Intelligence.

Some other European nations publish their own Contracts Bulletins, details of which can be found on page 49.

### Official Journal of the European Union (OJEU)

The *OJEU* is the only periodical published every working day in all official languages of the European Union. It consists of two related series (L for legislation and C for information and notices) and a supplement (S for public procurement). There is also an electronic section to the C series, known as the OJ CE. Documents published in the OJ CE are only published electronically.

For the L and C series you can choose either:

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#### For further details contact:

European Union, Publication of the Supplement to the Official Journal of the European Union, 2, rue Mercier, 2985 LUXEMBOURG

Tele Fax: (+352) 29 29 44 619

(+352) 29 29 44 623 (+352) 29 29 44 670

Email: opoce-info-info@cec.eu.int

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## European Defence Agency (EDA)

he European Defence Agency (EDA) was established under a Joint Action of the Council of Ministers of 12 July 2004 "to support the Member States and the Council in their efforts to improve European defence capabilities in the field of crisis management and to sustain the European Security and Defence Policy as it stands now and develops in the future."

The Agency's tasks are:

- To work for a more comprehensive and systematic approach to defining and meeting the capability needs of the European Security and Defence Policy;
- To promote more effective use of defence Research and Innovation resources in Europe by increasing collaboration and managing joint projects, with a focus on key capabilities;
- To promote equipment collaboration, both to contribute to defence capabilities and as a catalyst for further restructuring of the European defence industry;
- To work for an internationally competitive European Defence Equipment Market and a strong Defence Technological and Industrial Base.

The Agency will achieve its goals by:

- Encouraging EU governments to spend defence budgets on meeting tomorrow's challenges, not yesterday's threats;
- Helping them to identify common needs and promoting collaboration to provide common solutions.

The Agency's success will mean:

- Better military capabilities
- Stronger European defence industries
- Better value for European taxpayers

The new European Defence Equipment Market was launched on 1 July 2006 with the participation of 22 out of 24 participating Member States of the EDA. The market is operated on the basis of the Code of Conduct on Defence Procurement – a voluntary intergovernmental regime – approved by Defence Ministers on 21 November 2005 to cover defence equipment purchases which are exempt from the normal cross-border competition rules of the EU single market.

The Code of Conduct commits subscribing Member States to maximising fair and equal opportunities for all suppliers based in other subscribing Member States by publicising procurement opportunities through an Electronic Bulletin Board (EBB), which is operated by the EDA, and setting transparent and objective criteria for selecting bidders and awarding contracts.

Since 1 July 2006 all subscribing Member States' Article 296 'warlike' requirements valued at over €1 million (£685,000) are advertised on the EDA's EBB. All such UK requirements are advertised on the EBB as well as in *MoD DCB*.

The Agency's reporting and monitoring system helps to ensure mutual transparency and accountability among subscribing Member States, so that they can be confident that the regime is working as intended. Data is collected for contracts awarded under the Code. Where Member States decide not to apply the Code, explanation will be provided.

### Contact details:

European Defence Agency, Rue des Drapiers 17-23, 1050 Brussels, BELGIUM

## Supply2.gov.uk portal

upply2.gov.uk is the first portal of call to consolidate access to lower-value opportunities from across the whole of the UK public sector. Supply2.gov.uk opens up the market to all types of business, including small businesses, start-up companies and social enterprises, to search for and view open lower-value contract opportunities, typically under £100,000, and promote themselves to the UK public sector.

Supply2.gov.uk offers public sector buyers the opportunity to post their lower-value contract opportunities and access profiles of pre-qualification information created by suppliers registered on the site.

The objectives of the portal are:

- To be seen by public sector buyers and suppliers as the first portal of call for those advertising or seeking below-threshold public sector contract opportunities, typically worth under £100,000;
- To provide an easy-to-use portal uniting buyers and suppliers in a single location:
- To open up the lower-value public sector contract opportunities market to as wide a range of businesses as possible;

- To enable businesses, particularly small ones, to access central and local government's below threshold (sub-OJEU) contract opportunities, typically worth under £100,000;
- To provide public sector buyers with the opportunity to more easily identify a wider range of potential suppliers, both locally and nationally.

### Rate Card Pricing

As soon as a company registers as a supplier it will receive lower-value contract notices for its chosen location free of charge. Should a company wish to expand its access to include other locations within the UK there are a number of options available. Further details of the pricing options for the services offered can be found at www.supply2.gov.uk

All of the MoD's lower-value tender and contract opportunities valued at £40,000 and above and below the Supply 2.gov.uk threshold are advertised in the electronic version of *MoD Defence Contracts Bulletin (MoD DCB)* – www.contracts.mod.uk – and the Supply2.gov.uk portal.

## Low Value Purchases/ Government Procurment Card (GPC)

### The role of the Low Value Purchasing Mentor

The Low Value Purchasing (LVP) Mentor is responsible for ensuring that low-value expenditure in the MoD, utilising the Government Procurement Card (GPC), a Visa charge card and paper-based low value purchasing, is implemented effectively and reviewed periodically. This ensures that delegated commercial powers are adhered to and the appropriate procurement routes are adopted.

The LVP Mentor must implement the necessary controls to ensure low value purchases do not go against the arrangements in place for the pan-MoD procurement of items or services.

Low value purchasing powers are only delegated by the LVP Mentor to named individuals for the duration of their stay in a specified post.

LVP Mentors will be the primary source of advice for those to whom low value purchasing powers have been delegated.

### The role of the Low Value Purchasing Officer

LVP Officers deal direct with suppliers to purchase commercial off-the-shelf goods and services for the day-to-day running of their business units, up to the value of £5000. LVP Officers can only purchase within the terms and conditions set out in their delegated authority. Prior to making a purchase the LVP Officer must, in each case, be satisfied that the purchase is necessary, offers Value for Money (VfM), cannot be obtained from an existing MoD contract and that any necessary approvals to purchase have been obtained.

LVP Officers must take consideration of market forces by testing the market periodically. This is done, for example, by using local/trade directories, previous knowledge and the internet.

In order to minimise the risk to public funds, LVP Officers must only make payments direct to the supplier. Payments must not be made to third parties.

### ▶Payment methods

The preferred method of payment for all low value purchases is the GPC. The GPC provides a streamlined purchase and payment route, giving visibility to LVP Mentors across their area of responsibility. Payment to a supplier is normally made within four working days if the order is placed using the GPC.

Companies wishing to become Visa-enabled should contact their own bank for further details.

Paper-based orders must only be used where there are no other procurement routes.

### Contact details

LVP – Sarah Bees, DES DePS-BusComrcl1 LVP1a Tel: 01225 467619 Email: sarah.bees540@mod.uk

GPC - Richard Pinder, DES DePS-BusComrcl1 GPC1 Tel: 01264 383630 Email: Richard.pinder407@mod.uk

MENTOR AREA & AREA COVERED	MENTORS ADDRESSES	EMAIL ADDRESSES
ADC (CTLB) Centre, including HQ Rhine and European Support Group, International Military Advisory Training Feam (Sierra Leone), British Military Advisory Training Feam Czech Republic), Joint Services Signal Unit (Cyprus)	Low Value Purchasing Mentor Commercial Branch LVP Level 4, The Cerium Building 55 Douglas Street, GLASGOW G2 7NR	CTLBCom-LVP1a@dpa.mod.uk
ADC ARTD & AG UK-wide	Low Value Purchasing Mentor Commercial Branch ARTD/AG PC 21, HQ ARTD, Trenchard Lines, Upavon PEWSEY, Wiltshire SN9 6BE	artd1b1-commercial@artd.mod.uk
PTs within Director General Land Equipment (DGLE)'s area (Covers Hampshire (Andover site) and S Gloucs (Abbey Wood site))	Low Value Purchasing Mentor Commercial Director, Land Equipment Defence Equipment & Support Andover Building 300, Monxton Road, ANDOVER, Hants SP11 8HT	rebecca.pearce591@mod.uk
Security Services Group, UK and Western Europe	Low Value Purchasing Mentor Security Services Group Contracts Minerva House, Delta 800, Welton Road SWINDON SN5 7XQ	richard.shipp@ssg.de.mod.uk
Defence Clothing (DC) IPT, Caversfield	Low Value Purchasing Mentor CPM4, Building 25, Room 39, DE&S Caversfield Skimmingdish Lane, BICESTER, Oxon OX27 8TS	jackie.hay753@qcis.mod.uk
Bird Control, various Stn Spt, in-flight catering worldwide, Out of Area (OOA) exercises)	<b>Low Value Purchasing Mentor</b> ACT, 3 Site, Nimrod Building, RAF High Wycombe, Bucks HP14 4UE	diane.williams442@mod.uk denise.mannino380@mod.uk
Defence Fuels Group (DFG), Wimborne, Dorset and DFG Singapore	Low Value Purchasing Mentor SCO DFG1, Defence Fuels Group WEST MOORS, Dorset BH21 6QS	desdfg-com-marinefuel@mod.uk
Defence Estates, Defence Housing Executive, CS JK and Germany	Low Value Purchasing Mentor Commercial Policy Directorate Defence Estates, Kingston Road, SUTTON COLDFIELD, West Midlands B75 7RL	fiona.williams@de.mod.uk
Northern Ireland	Low Value Purchasing Mentor Commercial Branch, HQ NI & 38 (Irish) Bd Thiepval Barracks, LISBURN, County Antrim Northern Ireland BFPO 825	commercialbranch_lisburn@lycos.co.uk
HMNB Devonport, Devon	Low Value Purchasing Mentor DE&ES/NBC (D)/CB1 Room 18, St Levan Hall, Bldg N179 HMNB Devonport, PLYMOUTH PL2 2BG	blissa@a.dii.mod.uk
JK, Cyprus, Falklands, Germany, Washington	Low Value Purchasing Mentor DE&LS, Information Systems and Services (ISS) Commercial Operations A1A, Room 007 Building 111, Basil Hill Site, Park Lane CORSHAM, Wiltshire SN13 9NR	DESISSComrcl-OpsA1A@mod.uk
Saudi Arabia	Low Value Purchasing Mentor CB/SAP2a, 5th Floor (North), Castlewood House 77–91 New Oxford Street, LONDON WC1A 1DT	cbsap2a@dgsap.mod.uk
Defence Munitions & DSDA, Scotland, England and Wales	Low Value Purchasing Mentor Building E15 Annexe, DE&S, E Site BICESTER, Oxon OX25 2LD	dawn.warnock970@qcis.mod.uk



LOW VALUE PURCHASES MENTOR LIST	Г	
MENTOR AREA & AREA COVERED	MENTORS ADDRESSES	EMAIL ADDRESSES
County Durham, Cleveland, Lancashire, Merseyside, Cheshire, North Yorkshire, West Yorkshire, South Yorkshire, London, East Riding of Yorkshire, Tyne and Wear, Northumberland, Lincolnshire, Isle of Man, Greater Manchester, Glasgow, Aberdeenshire, Perthshire, Fife, Ayrshire, Midlothian, Shetland, West Lothian, Lanarkshire, Angus, Stirling and Inverness	Low Value Purchasing Mentor Room 244, Commercial 2 Div, Annadale Block Craigiehall, South Queensferry EDINBURGH EH30 9TN	david.campbell196@land.mod.uk
HQ 4 Div – Buckinghamshire, Bedfordshire, Hampshire, Surrey, Berkshire, Wiltshire, Kent, Oxfordshire, Devon, Cornwall, Somerset & Avon, Dorset, E Sussex, W Sussex, Isle of Wight, Goucestershire	Low Value Purchasing Mentor HQ Army 4 Div, Steeles Road, ALDERSHOT Hants GU11 2DP	joanne.stafford886@land.mod.uk
HQ 5 Div – Flintshire, Gwynedd, Denbighshire, Powys, Ceredigion, Carmarthenshire, Pembrokeshire, Glamorganshire, Shropshire, Staffordshire, Derbyshire, Nottinghamshire, Lincolnshire, Leicestershire, Rutland, West Midlands, Herefordshire, Worcestershire, Norfolk, Northamptonshire, Suffolk, Oxfordshire, Monmouthshire, Essex, Warwickshire	Low Value Purchasing Mentor Commercial Branch, HQ 5 Div Copthorne Barracks, SHREWSBURY Shropshire SY3 8LZ	ruth.glover240@land.mod.uk
HQ London District – Area Covered: London (within M25)	<b>Low Value Purchasing Mentor</b> Commercial Branch, HQ London District Horse Guards, Whitehall, LONDON SW1A 2AX	claire.moss396@land.mod.uk
Brunei, Belize, Kenya, Nepal, Canada, Wiltshire, Hampshire and Somerset	Low Value Purchasing Mentor HQ Land Command, Erskine Barracks Wilton, SALISBURY SP2 OAG	land-aio-commercial-commercialofficerland-d@mod.uk
DSCOM – Hampshire	Low Value Purchasing Mentor DSCOM Commercial (Surface Freight) 2 Building 400, DE&S Andover, Monxton Road ANDOVER, Hants SP11 8HJ	nicola.hewkin536@mod.uk
PJHQ: Cyprus, Gibraltar and HQBFSAI	Low Value Purchasing Mentor PJHQ J8 Commercial Ops1, Room G218 JHQ Building, Northwood HQ, Middlesex HA6 3HP	david.goodlass547@mod.uk
Fleet – UK-wide	Low Value Purchasing Mentor Fleet HQ, Fleet Commercial Division Fleet Comm OPS2, Room 303, Jago Road Building 1/080, HMNB Portsmouth Hants PO1 3LU	kate.stevens918@a.dii.mod.uk
HMNB Clyde (including RNAD Coulport)	<b>Low Value Purchasing Mentor</b> Room 48, Argyle Building, HMNB Clyde, Faslane HELENSBURGH, Dunbartonshire G84 8HL	susan.mcgowan@a.dii.mod.uk
Portsmouth, Hants	Low Value Purchasing Mentor Room 424, Semaphore Tower, HMNB Portsmouth PORTSMOUTH, Hants PO1 3TL	DFincb1b@a.dii.mod.uk
Director Maritime Equipment – South Gloucestershire	<b>Low Value Purchasing Mentor</b> Elm 2a, #4221, MoD Abbey Wood BRISTOL BS34 8JH	DESShipsFWE-Cmrcl-Dev@mod.uk
DE&S Corporate Services Coverage: South Gloucestershire, Somerset	Low Value Purchasing Mentor DE&S Commercial Projects Enablement Team Spur 6, Block C, Foxhill, BATH BA1 5AB	logproc-cccco-ordtl@mod.uk
Specialist supply chain research and development Huntingdonshire, BANES, Hampshire and Scotland	Low Value Purchasing Mentor DE&S, Deputy Commercial Director Joint Supply Chain – Supply Chain Support Building 400/2/Z8, Monxton Road, ANDOVER Hants SP11 8HT	john.may534@mod.uk
DG Weapons – Abbey Wood, Andover, Wyton, Ensleigh	<b>Low Value Purchasing Mentor</b> DGM IPTCOM4, Spur 7, Crescent, Ensleigh BATH BA1 5AB	wendy.keaveney372@mod.uk
Cardiff, Aberdeen, Buckinghamshire, Leicestershire, Nottingham, Norfolk, Glasgow, Blackpool, Gosport, Gloucester, Havant, Bristol, Birmingham, Preston, Edinburgh, Devon and Belfast	Low Value Purchasing Mentor Service Personnel Veterans Agency (SPVA) Commercial Services, Room 35, Building 240 Meteor Block, RAF Innsworth Gloucestershire GL3 1HW	dcscscommercialman1@spva.mod.uk

## Defence Industrial Strategy (DIS)

aunched in December 2005, the Defence Industrial Strategy (DIS) aims to improve how military equipment, supplies and services are procured and supported. It emerged as a result of recognition that the developments in the defence environment – operations and technology – required changes in the way that the MoD approached acquisition in order to ensure that the UK Armed Forces continue to have the right equipment.

The DIS seeks to ensure that the capability requirements of the Armed Forces can be met now and in the future by giving industry a clearer idea of MoD priorities, allowing it to make informed decisions on restructuring. It also seeks to promote a sustainable defence industrial base that maintains in the UK those industrial capabilities needed to ensure national security.

#### The DIS:

- · Provided a strategic overview of the defence and security environments;
- Reviewed specific industrial sectors to:
  - assess future military requirements
  - analyse the industrial capacity needed to meet those requirements
  - identify the need for industry restructuring
  - set out how the MoD and industry needed to change to implement the DIS.

The aims of the DIS are to be achieved by:

 Embedding the DIS at the heart of defence planning, investment decisions and future contracts:

- Transforming industry by signalling the MoD's future requirements and driving improved efficiency and overhead reduction;
- Promoting a *Whole Book of Business* perspective which looks across the entire portfolio of contracts:
- Developing a commercial team recognised for professionalism and commitment to continuous improvement.

DIS implementation has been under way for two years and considerable progress has been made including:

- Partnering arrangements for armoured vehicles, fixed-wing aircraft and helicopters;
- Establishment of a joint MoD/industry team to take forward work in the Complex Weapons area;
- Agreement of a Joint Venture between BAE Systems and VT on the Future Aircraft Carrier (CVF) programme;
- A programme of internal change, including the formation of the unified Defence Equipment and Support (DE&S) from the Defence Procurement Agency (DPA) and Defence Logistics Organisation (DLO);
- Establishment of the Defence Commercial Director post;
- Publication of the Defence Technology Strategy.

It is important that the DIS remains relevant and up to date, and an update of the DIS is planned.

## Defence Commercical Director (DCD)

he Defence Commercial Directorate is the organisation formed under the 3\* Defence Commercial Director (DCD), Amyas Morse. Its role is to provide strategic leadership across the full range of MoD acquisition, procurement and commercial activities. The new Directorate brings together existing 1\* organisations under the banner of the Defence Commercial Director and was officially launched on 2 April 2007.

The structure of the Defence Commercial Directorate is:

**Director General Acquisition Policy (Director – Stephen French)** – is responsible for the development of the Defence Industrial Strategy (DIS) and industrial and strategic international acquisition policy as well as the commercial process including strategic engagement with industry.

Directorate of Defence Acquisition (Director – Conrad Bailey) – is responsible for industrial strategy including future development and implementation of the DIS; acquisition policy, targets and procurement process

development; finance and secretariat support to the Defence Commercial Directorate; secretariat for the Acquisition Policy Board (APB) and the National Defence Industries Council (NDIC).

Directorate of Intellectual Property Rights (Director – Freda Sedgwick) – is responsible for providing comprehensive advice, support and policy (development and guidance) to the MoD and wider government on all domestic and international intellectual property rights (IPR) issues and related export matters.

Directorate of Defence Commercial Systems (Director – Roger Vicker) – is responsible for shaping the future commercial direction of the MoD and transforming commercial policy and skills.

**Private Finance Unit (Director – Danny Daniels)** – is responsible for project and policy support to IPTs and key stakeholders across the Private Finance Initiative (PFI) acquisition community. The Private Finance Unit reports directly to the Defence Commercial Director.

## Defence Equipment and Support (DE&S)

efence Equipment and Support (DE&S) was officially formed on 1 April 2007 from the merger of the Defence Procurement Agency (DPA) and the Defence Logistics Organisation (DLO). The DE&S headquarters are located in Bristol

DE&S equips and supports the UK's Armed Forces for current and future operations. It acquires and supports through-life equipment and services (including

disposal) ranging from ships, aircraft, vehicles and weapons, to electronic systems and information systems.

Contact details:

DE&S Secretariat, Ministry of Defence, Spur 5, E Block, Ensleigh, BATH BA1 5AB Email: DESSEC-Internet@mod.uk

## Defence Technology Plan/ Defence Technology Strategy

he Minister for Defence Equipment and Support, Baroness Taylor, announced the development of a Defence Technology Plan (DTP) on 13 November 2007. The DTP will take forward the Defence Technology Strategy – published by the MoD in 2006 – and provide clear direction to the research and development (R&D) community, allowing industry and academia to better direct investment in defence science and technology. The DTP will set out the research programme by presenting technological roadmaps of R&D objectives. It aims to be fully up and running by late 2008.

The DTP will be a clear plan starting with research goals based on capability requirements, showing how the goals will be met by R&D activity. The MoD is

developing the plan in consultation with the wider stakeholder community. The DTP will have a dynamic online format, allowing regular updates when necessary.

R&D staff include Science Innovation Technology (SIT), which manages approximately £500 million of the research budget, Defence Equipment and Support (DE&S), which manages some £2 billion of project expenditure associated with development, the equipment Capability Customer (ECC) – the military 'customer' for future equipment – and the Defence Science and Technology Laboratory (DStl).



## Defence Technology Centres (DTCs)

xperience has shown that, for many emerging technologies, a high payoff for UK defence is best achieved by collaboration within the broader UK science and technology community. Such collaboration means better equipment for the MoD, more competitive products for industry and more opportunity for academia to exploit its ideas.

The MoD has therefore formed collaborative consortia with world-class expertise, to join with it in the creation of Defence Technology Centres (DTCs). There are currently four DTCs, funded jointly by participants and the MoD. The participants work together to generate and enhance the technology vital to the delivery of future UK defence capabilities.

DTCs are world-class centres of excellence conducting innovative, cutting-edge research for enhanced UK defence capability.

They are exemplars for research collaboration between government, UK defence, small to medium-sized enterprises and universities and:

- Aim to facilitate earliest exploitation of novel defence technology, with programmes defined by participants in collaboration with the MoD;
- Are part-funded by the MoD with significant contributions from participants;
- Provide a forum for industrial and academic collaboration with government;
- Provide a source of expertise on defence science and technology;
- Work within a formal contractual framework that facilitates collaboration.

The four current DTCs are as follows:

#### Data Information Fusion (DIF) DTC

The DIF DTC consortium consists of General Dynamics UK (Prime); BTexact, QinetiQ and academia for the DIF DTC. The university membership includes Bristol, Cambridge, Cardiff, Cranfield, De Montfort, London (Imperial), Southampton and Surrey.

#### **Human Factors Integration (HFI) DTC**

The HFI DTC consortium is led by Aerosystems International. Other members are Birmingham University, Brunel University, Cranfield University, Integrated Systems Ltd, Lockheed Martin UK, MBDA Ltd, Systems Engineering & Assessment Ltd and VP Defence Ltd.

#### Systems Engineering for Autonomous Systems (SEAS) DTC

The members of the SEAS DTC consortium are BAE Systems, MBDA Missile Systems, Roke Manor Research, SELEX Sensors and Airborne Systems, Rolls-Royce, Airborne Systems, JACK Intelligent Agents, CAE and Smiths Industries.

#### Electro Magnetic Remote Sensing (EMRS) DTC

The EMRS DTC consortium consists of SELEX Sensors and Airborne Systems, Thales Defence Ltd, Roke Manor Research Ltd and Filtronic plc.

## Centre for Defence Enterprise (CDE)

he Centre for Defence Enterprise is the first point of contact for anyone with an innovation that has a potential defence application. The Centre acts as a gateway between the outside world and the MoD, bringing together innovation and investment for the defence market.

There is a team permanently based at the Centre for Defence Enterprise available to talk to you about your innovation. If, after talking to us, we feel your innovation is something the MoD can use, you will be invited to submit a proposal for a research contract online. We have designed this process to be very quick and easy. Although we strongly encourage you to talk to us before you apply, it is not compulsory. Once your proposal application is submitted, you can track its progress. Proposals can be assessed in as little as 15 days.

Successful applicants could benefit from:

- Proof-of-concept funding in the form of a research contract
- Support from our military scientists and engineers
- MoD trials and testing facilities
- A mentoring service ensuring a single point of contact within the MoD
- A unique customer insight into both UK and non-domestic defence markets Centre for Defence Enterprise

Start Electron, Fermi Avenue, Harwell Science and Innovation Campus, HARWELL, Oxfordshire OX11  $\,$  OQR

Tel: 01235 438455 Email: science@mod.uk

## Competition of Ideas

he Competition of Ideas (COI) initiative has been developed by the Research Acquisition Organisation to stimulate the scientific, innovative and technological capabilities of academia and industry and support the implementation phase of the Defence Technology Strategy.

A set of COI objectives has been established, to which successful ideas must demonstrate alignment:

- Defence relevance and importance of need/problem being addressed
- Alignment of proposed solution to the identified need or problem
- Novelty/uniqueness of proposed solution
- · Exploitation potential

Ideas submitted to the COI will be assessed by MoD staff and independent experts against a set of assessment criteria derived from the above COI objectives.

### Themed opportunities

Some capability requirements are specific to individual arms of defence. However, there are significant capability requirements that are common across all arms. The development of themed opportunities has been undertaken to achieve an efficiency of investment in these common capabilities. By investing in this way each of the Forces will obtain core capabilities that enable overall teamwork and effective Force protection, but based on excellence in individual force performance.

### Technical proposal

COI technical proposals are requested in the form of a template that is linked to the COI opportunity documents via a COI technical proposal guidance document. These documents have been designed to provide the information required to support a fair and consistent assessment process, allowing the MoD to consider the idea(s) proposed against the widest possible range of defence applications.

For a fuller description and access to the necessary documents, please visit the Technical Proposal Page on the **www.ideas.mod.uk** website.

The COI technical proposal is the document a proposer uses to present an idea into the COI via the COI tendering process. Each COI technical proposal must present the details for only one idea. There is no limit to the number of COI technical proposals that an organisation or individual may submit.

A three-stage approach to support the development of a COI technical proposal is as follows:

- 1. Setting the context of an idea
- 2. Structuring and uniquely identifying an idea
- 3. Preparing an idea for submission

### Context of an idea

Ideas should be aligned to one of the four COI opportunities documents presented on the Themes page. The COI opportunity download documents are presented to provide a focus for ideas. The themes, scenarios, functional descriptions and technology capability areas provided therein should be studied by proposers to set the context for the presentation of ideas.

### Structuring and identifying an idea

It is possible that a large number of COI technical proposals will be submitted. A structured approach to the presentation of an idea is required to facilitate ease of comparison against the assessment criteria. Proposers are required to use the COI technical proposal template, which has been designed to provide the necessary structure, for the submission of each of their ideas. When the COI technical proposals template is downloaded a unique reference will be presented to the proposer. This number should be noted down and added as a prefix to the filename that the proposer gives to the COI technical proposal.

### Preparing an idea

A guidance document has been provided to help proposers use the COI technical proposal template to capture their ideas.

The COI technical proposal guidance document provides information relating to:

- The overall steps required to produce a COI technical proposal
- What is required in each field of the COI technical proposal template
- How sections in the COI technical proposal template relate to the COI opportunity document
- Checklist/self-assessment criteria

# UK Trade and Investment Defence & Security Organisation (UKTI DSO)

he UK Trade and Investment Defence & Security Organisation (UKTI DSO) is part of UK Trade and Investment (UKTI), the government organisation that helps UK-based companies succeed in international markets. UKTI DSO supports companies in the defence and security sectors, as well as providing the essential government-to-government dimension to company-led marketing campaigns for the export of defence and security equipment. UKTI DSO supports the UK defence and security sectors by:

- Identifying business opportunities in conjunction with the UK MoD and industry at an early stage;
- Building relationships with overseas governments the core customers for UK defence products and services – to maximise UK prospects in established and emerging markets;
- Providing overseas customers and UK defence and security companies with access to MoD, Armed Forces and wider government specialist support.
- Supporting specific industry-led overseas marketing campaigns;
- Promoting UK industry as a trusted supplier at all levels of the supply network;
- Providing a conduit through which UK advice and expertise can be offered to overseas customers.

The three UKTI DSO Regional Directorates (RD) offer assistance and advice on specific markets and opportunities, coordinate government support and provide a single point of contact for customer countries.

- RD Central covers the Middle East, South and Central Asia and Africa.
- RD East covers the Far East and Australasia.
- RD West covers Europe, the Americas and Russia.

The Business Development Directorate includes a team which carries out market analysis of the global defence export market. It also provides a team which coordinates participation in UK and overseas defence and security exhibitions.

The Business Development Directorate also provides the Small Business Unit, which specialises in support for small to medium-sized enterprises that are looking to support legitimate defence-related goods and services overseas. Further information on UKTI DSO can be obtained as follows:

Tel: 020 7215 8000

Email: enquiries@ukti.gsi.gov.uk

Website: www.dso.uktradeinvest.gov.uk

The UKTI DSO's Small Business Unit can be contacted as follows:

Howard Gibbs, Head of the Small Business Unit

Tel: **020 7305 2478**Fax: **020 7305 2823** 

Email: howard.qibbs@ukti.mod.uk

## visit: www.contracts.mod.uk



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# TRADE ASSOCIATIONS

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# DEFENCE MANUFACTURERS ASSOCIATION (DMA)

The mission of the Defence Manufacturers Association (DMA) is to help UK industry to benefit from defence business at home and overseas.

The key to this is networking, and the DMA is the only UK trade association able to fully represent all aspects of defence and public security procurement covering land, sea and air interests for domestic and overseas markets. The three pillars of the DMA are representation, services for members and events/networking. The DMA is a one-stop consultancy shop on defence issues and runs a number of sector industry groups. It also works closely with its sister association, the Association of Police and Public Security Suppliers (APPSS), in the homeland defence sector.

The DMA also runs the following Special Interest Groups:

- Air Interest Group (AIRInG)
- British Industry Offset Group (BIOG)
- Clothing Interest Group (CLING)
- Contractor Support On Deployed Operations (CONDO)
- Defence Training Industry Group (DTIG)
- Exclusive Economic Zone Interest Group (EEZING)
- Export Group for Aerospace & Defence (EGAD) (formerly BDMELG)
- Infrastructure Group (IG)
- Industrial Participation Group (IP Forum)
- Land Interest Group (LANDing)
- Maritime Interest Group (MIG)
- Marketing Group of UK NBC Defence Capability (NBC UK)
- Section Five Special Interest Group (Section Five)
- UK Simulation And Training Action Group (UKSTAG)

Contact details:

Director General DMA Marlborough House Headley Road GRAYSHOTT Surrey GU26 6LG

Tel: 01428 607788 Fax: 01428 604567 Email: enquiries@the-dma.org.uk Website: www.the-dma.org.uk

# BRITISH ENGINEERING MANUFACTURERS' ASSOCIATION

The British Engineering Manufacturers' Association (BEMA) was founded in 1936 to benefit member companies with mutual assistance. Since then the Association has grown considerably and is now a company limited by guarantee but still maintaining the same ethos of common cooperation. It is the largest engineering trade association in the South West of England with members operating as far north as Worcestershire and south to Cornwall, west into South Wales and as far east as Surrey.

Contact details:

BEMA BEMA House Unit1 Millers Court Windmill Road

Kenn CLEVEDON

North Somerset BS21 6UL

Tel: 0870 998 0268 Fax: 0870 998 0269

# BRITISH NAVAL EQUIPMENT ASSOCIATION

The British Naval Equipment Association (BNEA) is one of the five constituent associations of the Society of Maritime Industries. It is dedicated to the needs of the British naval and maritime defence industrial sector. As a market-orientated trade association, it services companies which build, refit and modernise warships, supply weapons and sensor systems and other naval equipment and provide related services in design, consultancy and finance in the naval market. It is also the focus for defence interests of members of the Society of Maritime Industries.

Contact details:

British Naval Equipment Association (BNEA) 4th Floor 30 Great Guildford Street LONDON SE1 OHS Tel: 020 7928 9199

# BUSINESS SERVICES ASSOCIATION (BSA)

The Business Services Association (BSA) was founded in 1993 and represents companies providing business and outsourced services in the public and private sectors. It promotes the industry and the positive contribution it makes to the economy – driving innovation, training and efficiency, raising professional standards and improving productivity.

BSA full members have a combined worldwide turnover of around £6.7 billion and employ around one and a half million people.

The BSA's primary purpose is to work to continuously improve the economic, political and media environments in which the UK business and outsourcing industry operates. Contact details:

Business Services Association (BSA)
Warnford Court
29 Throgmorton Street
LONDON EC2N 2AT
Tel: 020 7786 6300 Fax: 020 7786 6309

### **CBI**

The CBI helps create and sustain the conditions in which businesses in the UK can compete and prosper for the benefit of all. It is the premier lobbying organisation for UK business on national and international issues. It works with the UK Government, international legislators and policy makers to help UK businesses compete effectively. Its members benefit from its influence, wealth of expertise, business services and events.

Contact details:

CBI
Centre Point
103 New Oxford Street
LONDON WC1A 1DU
Tel: 020 7379 7400

# DEFENCE INDUSTRIES COUNCIL (DIC)

The Defence Industries Council (DIC) aims to take a strategic perspective of the interests of the defence industry and represents it effectively to government, notably through the National Defence Industries Council (NDIC) and in other relevant national and international fora.

Contact details:

Defence Industries Council Secretariat Salamanca Square 9 Albert Embankment LONDON SE1 7SP Tel: 020 7091 4531 Fax: 020 7091 4545



### INTELLECT

Intellect is the trade association for the UK technology industry. It provides a collective voice for its members and drives connections with government and business to create a commercial environment in which they can thrive. Intellect represents over 800 companies ranging from small to medium-sized enterprises to multinationals. As the central hub for this networked community, Intellect is able to draw upon a wealth of experience and expertise to ensure that its members are best placed to tackle challenges now and in the future.

Contact details:

Intellect
Russell Square House
10-12 Russell Square
LONDON WC1B 5EE

Tel: 020 7331 2000 Fax: 020 7331 2040

# NORTHERN DEFENCE INDUSTRIES (NDI)

orthern Defence Industries (NDI) is a business development company that matches the capability of over 200 companies with the procurement requirements of the global defence and aerospace industry.

NDI provides support to international Prime Contractors, the MoD and tier one system integrators requiring visibility of quality suppliers that can provide collaborative integrated solutions to meet industrial participation and offset obligations.

Contact details:

NDI
Central Square South
Orchard Street
NEWCASTLE-UPON-TYNE
Tyne and Wear NE1 3AZ

Tel: 0191 255 1720 Fax: 0191 255 1721

## SOCIETY OF BRITISH AEROSPACE COMPANIES (SBAC)

The Society of British Aerospace Companies (SBAC) is the UK's national trade association representing companies supplying civil air transport, defence, homeland security and space. It encompasses the British Aviation Group and UKSpace.

Together with its regional partners, the SBAC represents over 2600 companies, assisting them in developing new business globally, facilitating innovation and competitiveness and providing regulatory services in technical standards and accreditation.

SBAC Ltd is the company that undertakes the day-to-day work of the SBAC. Through the leadership of its membership boards and committees and the work of the project teams within the SBAC, it aims at being a world-class resource – driving the future business agenda for UK industry.

Contact details:

SBAC Salamanca Square 9 Albert Embankment LONDON SE1 7SP

Tel: 020 7091 4500 Fax: 020 7091 4545

# SHIPBUILDERS & SHIPREPAIRERS ASSOCIATION

The Shipbuilders & Shiprepairers Association (SSA) represents the shipyard industry in the UK. The SSA facilitates business improvements, promotes the industry and undertakes research and development on its behalf.

Contact details:

SSA

Marine House

Meadlake Place

Thorpe Lea Road

EGHAM

Surrey TW20 8BF

Tel: 01784 223770 Fax: 01784 223775

Email: office@ssa.org.uk

## SOCIETY OF MARITIME INDUSTRIES

The Society of Maritime Industries is the voice of the UK's maritime business sector, promoting and supporting companies which build, refit and modernise ships and supply equipment and services for all types of commercial and naval platforms, ports and terminals infrastructure and maritime security, offshore oil and gas and marine science and technology. Its vision is to be the trade association of choice for UK companies engaged in the maritime industries.

Contact details:

Society of Maritime Industries 4th Floor 30 Great Guildford Street LONDON SE1 OHS

Tel: **020 7928 9199** Fax: **020 7928 6599** Email: info@maritime industries.org

## WEST OF ENGLAND AEROSPACE FORUM (WEAF)

The West of England Aerospace Forum (WEAF) is a trade association that champions and supports the interests of the aerospace and defence industry in the South West of England. The forum leads the industry in delivering competitiveness programmes to the small to medium-sized enterprise community.

WEAF also provides critical support services such as export and marketing opportunities with UK Trade and Investment and initiatives on a global platform for companies to market their capabilities and competencies. The Capabilities Database promotes the WEAF membership online using detailed and structured information.

WEAF's aim is to facilitate an environment where companies can improve their competitiveness and grow the industry.

Contact details:

West of England Aerospace Forum

Unit E

St David's Court Windmill Road

CLEVEDON

North Somerset BS21 6UP

Tel: **01275 872353** Fax: **01275 872355** 

Email: info@weaf.co.uk

# INTEGRATED PROJECT TEAMS (IPTs)

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## DG AIR SUPPORT CLUSTER

### A400M

400M IPT exists to deliver the A400M transport aircraft, associated training systems and throughlife logistics support into service with the RAF. The IPT also plays a key role, on behalf of the sponsor, in helping to coordinate the activities of all of the Defence Lines of Development required to provide and sustain the overall military capability being acquired through the A400M programme.

Contact details:

A400M IPT Contracts Manager Tel: 0117 91 34716
Email: desa400m-cm@mod.uk

## AIR COMMODITIES (AC) (AIRCRAFT SUPPORT (AS))

C IPT, formerly known as the Aircraft Support IPT, is the support authority for ground support equipment (GSE) used by aircraft of all three Services and for all common aircraft components and engine accessories. It consists of 260 personnel, the majority of whom are located in the Palmer Pavilion at RAF Wyton in Cambridgeshire. There is a small team located at RAF Stafford which is responsible for categorisation and disposal of GSE, as well as off-site teams providing specialist GSE advice to the Army and Royal Navy, located respectively at Middle Wallop in Hampshire and Yeovilton in Somerset. There is also a three-man team located with contractors at Marston Green near Birmingham.

Contact details:

AC IPT

Tel: **01480 452451** ext: **4755** 

# AIR REFUELLING AND COMMUNICATION FLEET (ARC)

RC IPT provides engineering and supply support to the RAF's VC10, TriStar, BAe 125 and BAe 146 aircraft.

Contact details:

ARC IPT Business Manager *Tel*: 01480 452451 *ext*: 5817

## AIRBORNE STAND-OFF RADAR (ASTOR)

A STOR is a ground surveillance system designed to provide information regarding the deployment and movement of enemy forces. The contract, placed with Raytheon Systems Ltd in 1999, is for the supply of five air platforms, eight ground stations and a suite of Contractor Logistics Support arrangements. Contact details:

ASTOR IPT Commercial Manager Tel: 0117 91 33437 Email: desastor-cm@mod.uk

## AVIONICS & AIR ELECTRONIC WARFARE (AV & AIR EW)

V & Air EW IPT is a commodity IPT responsible for managing a range of avionic equipment such as

radios, instruments and navigation aids together with complex mission systems for reconnaissance and electronic warfare. The IPT is structured around three output and four support branches supporting 14 platform IPTs.

Contact details:

AV & Air EW IPT Commercial Manager Tel: 01480 445928

### C-17

-17 IPT is responsible for the procurement and support of the C-17 Globemaster aircraft by providing and enhancing C-17 support to ongoing UK forces operations. The current fleet of C-17 aircraft is operated by 99 Squadron at RAF Brize Norton. *Contact details:* 

C-17 IPT Business Manager Tel: 0117 91 34681 Email: desc-17-bm@mod.uk

## FLIGHT SIMULATION AND SYNTHETIC TRAINERS (FsAST)

sAST IPT is responsible for the acquisition and integration of air environment synthetic training for all three Armed Services, from concept through to disposal phases.

Contact details:

FsAST IPT Commercial Manager Tel: 0117 91 31653 Email: desfsast-c@mod.uk

## FUTURE STRATEGIC TANKER AIRCRAFT (FSTA)

The Future Strategic Tanker Aircraft (FSTA) is a Private Finance Initiative project to replace the RAF's fleet of VC10 and TriStar aircraft in the Air-to-Air Refuelling (AAR) and most passenger Air Transport (AT) roles. Contact details:

FSTA IPT Leader Tel: 0117 91 34658 Email: desfsta-tl@mod.uk

### **HERCULES**

ercules IPT provides logistics support for the RAF's Hercules aircraft.

Contact details:

Hercules IPT Business Management Support *Tel:* 01480 452451 ext: 3721/3867

# IDENTIFICATION AND COMMUNICATION EQUIPMENT (ICE)

The prime role of ICE IPT is to deliver communications and identification capabilities in support of current and future UK military operations on behalf of DECs TA, DTA and CCII. ICE IPT was formed from the merging of the Military Airborne Communications and Homing Systems (MAC) IPT and the Successor Identification Friend or Foe (SIFF) IPT.

ICE IPT supports the following projects:

- Successor Identification Friend or Foe (SIFF)
- SR(SA)29 8.33 KHz Channel Spacing
- Secure Communications for Aircraft (SCA)
- Personal Emergency Location System (PELS)

Contact details:

ICE IPT Business Manager Tel: 0117 91 37605 Email: desice-bm@mod.uk

### **NIMROD**

imrod IPT is responsible for the replacement of the RAF's Nimrod MR2 maritime patrol aircraft. Wartime roles include Anti-Submarine Warfare (ASW), Anti-Surface Warfare (AsuW) and Search & Rescue (SAR). The contact for the full production of 12 Nimrod MR4A aircraft has been placed with BAE Systems, with the aircraft being manufactured at its Woodford site near Manchester.

Contact details:
Nimrod IPT Business Manager

Tel: **0117 91 34824** 

Email: desnimrod-busmqr@mod.uk

### SENSORS, AVIONICS AND NAVIGATION SYSTEMS & AIRBORNE ELECTRONIC WARFARE (SANS & AIR EW)

ANS & Air EW IPT is a cluster IPT responsible for a diverse range of projects of varying size and at different phases of the acquisition cycle. The projects cover the following main areas: Airborne Electro-Optic, Radar and Infra-Red sensors; Airborne Electronic Warfare; global positioning systems; and navigation systems. The IPT also runs a number of Technology Demonstrator Programmes in the related technologies and provides technical and policy advice on military GPS, laser and air.

Contact details:

SANS & Air EW IPT Business Manager Tel: 0117 91 31100

Email: dessansairew-bm@mod.uk

### **SENTRY**

entry IPT is responsible for logistics support to the RAF's Sentry Aircraft Early Warning and Control (AEW&C) aircraft. The Sentry fleet comprises seven Boeing 707 commercial aircraft modified into a military AEW&C aircraft. The major distinctive feature of the Sentry E-3D is the large rotating radar dish mounted on top of the rear fuselage on two pedestals 20 feet long. It is affectionately known as 'The Flying Frisbee'.

Another distinctive element of its Mission Capability is that it is the only RAF fleet under NATO Force Command, which means that the IPT has to maintain full interoperability with the USAF and NATO AWACs fleets.

Contact details:

Sentry IPT Business Manager Tel: 01480 452451 ext: 4472

## DG COMBAT AIR CLUSTER

### AEROSPACE PROJECT TEAM (APT)

PT IPT is leading MoD discussions with BAE Systems over the visibility of a Long Term Partnering Agreement (LTPA) to help sustain the key industrial skills and capabilities necessary to keep the MoD's combat aircraft at the cutting edge.

Contact details:

Aerospace Project Team Business Manager Tel: 0117 91 37762
Email: desapt-bcom@mod.uk

### AIRCREW ESCAPE & SURVIVAL (AES)

The aim of AES IPT is to equip aircrew for their tasks, safety and survival. It provides and supports Aircrew Equipment Assemblies and Survival Equipment (AEA&tSE) and Aircraft Assisted Escape Systems (AAES). This scope includes: the clothing and equipment donned by personnel pre-flight; the restraint harnesses which they use to strap into in the cockpit or cabin; the ejection seats and emergency escape parachutes they use for emergency egress; and the liferafts and survival aids they need to survive and escape on the ground or water. The Technical Library, under related links, holds both archived and current technical publications.

Contact details:

IPT Leader, Mr WJ Mears Tel: 01480 52451 ext: 8149

### **HARRIER**

arrier IPT was formed at RAF Wyton on 1 April 1999. The primary objective of the IPT is to support the front line and, in addition, it strives to assure the airworthiness of the platform as well as the long-term sustainability of the Harrier fleet. *Contact details*:

Harrier IPT Business Manager *Tel:* 01480 452451 *ext:* 3806

### JOINT COMBAT AIRCRAFT (JCA)

The JCA programme is the project to replace the capability provided by the Royal Navy's Sea Harriers and the RAF's GR9 and T10 Ground Attack Harriers.

Contact details:

JCA IPT Business Manager Tel: 0117 91 35619 Email: desjca-bm@mod.uk

### JOINT PROPULSION TEAM

PT was formed in April 2007 following recommendations of the CAESAS Organisation Business Case. The Team comprises the EJ200, RB199, Pegasus and Adour engine support teams with commercial, continuous improvement and support elements, based at Rolls-Royce, Filton in Bristol.

#### Locations represented

JPT has representation at the following locations:

MoD Joint Propulsion Team WH28-5 PO Box 3, Gypsy Patch Lane Rolls-Royce, Filton, BRISTOL BS34 7QE

Defence Equipment and Support (Typhoon IPT (EJ200)), Walnut 2 #1226, MoD Abbey Wood, BRISTOL BS34 8JH

Defence Equipment and Support (Tornado IPT (RB199)) Bennet Pavilion, RAF Wyton HUNTINGDON, Cambridgeshire PE28 2EA

Defence Equipment and Support (Harrier IPT (Pegasus/Adour)) Bennet Pavilion, RAF Wyton HUNTINGDON, Cambridgeshire PE28 2EA

#### Contacts:

JPT Team Leader – Gp Capt Charles Burgess Tel: 0117 979 6830 (Rolls-Royce, Filton)

CIS 1 - Wg Cdr Graham Williams Tel: 0117 979 4427 (Rolls-Royce, Filton) Tel: 01480 52451 ext: 8489 (RAF Wyton)

Head of Tornado Propulsion – Wg Cdr Gary Brunning Tel: 0117 979 4371 (Rolls-Royce, Filton)

Head of Adour/Pegasus Propulsion – Wg Cdr Barrie Izzard Tel: 01480 52451 ext: 4179 (RAF Wyton)

Pegasus EA – Sqn Ldr Adrian Hallam *Tel:* 01480 52451 *ext:* 4230 (RAF Wyton)

Adour Deputy EA - Ft Lt Nicky Latham Tel: 01480 52451 ext: 4083 (RAF Wyton)

EJ200 Propulsion System Manager – Roy Winfield Tel: 0117 91 35705 (Abbey Wood)

### STRATEGIC UNMANNED AIR VEHICLES (EXPERIMENT) (SUAV(E))

UAV(E) IPT is responsible for directing the work required to establish the potential of Unmanned Air Vehicles (UAVs).

Contact details:

SUAV(E) IPT Deputy Team Leader Tel: 0117 91 30719
Email: dessuave-diptl@mod.uk

## TACTICAL UNMANNED AIR VEHICLES (TUAV)

UAV IPT was established to deliver Unmanned Air Vehicles (UAVs) capable of meeting Commanders' Information, Surveillance, Target Acquisition and Reconnaissance (ISTAR) requirements.

The team is a multidisciplinary group structured to accommodate the wide-ranging skills required to manage the acquisition of complex UAV programmes and their relationships with many other Network Enabled Capability systems.

Providing such capabilities requires a strong

interrelationship with other IPTs and a wide stakeholder community within the joint service environment.

Contact details:

TUAV IPT Business Manager Tel: 0117 91 37193 Email: destuav-busmgr@mod.uk

#### TORNADO

Tornado IPT is responsible for the logistical support and capability enhancement of the RAF's premier frontline aircraft – the Tornado. There are two variants: the F3 is the RAF's primary air defence fighter and the GR4 is the mainstay of the RAF's strike/attack force. Contact details:

Tornado IPT
Tel: 01480 452451 ext: 5229

### TRAINING AIRCRAFT (TRG AC)

The primary output of the TRG IPT is the costeffective provision of available, airworthy, capable and sustainable Hawk, Tucano, Dominie, Jetstream and Glider aircraft to the RAF and Royal Navy.

Contact details:

Training Aircraft IPT
Tel: 01480 452451 ext: 8641

### **TYPHOON**

The Typhoon is an advanced, agile fighter aircraft which is replacing the Tornado F3 and Jaguar in air defence and offensive air support roles. It is a collaborative programme involving the UK, Germany, Italy and Spain to deliver an aircraft optimised for air-to-air combat but with an air-to-surface capability.

Typhoon IPT Commercial Manager Tel: 0117 91 31778
Email: destyph-com@mod.uk
Tel: 01480 452451 ext: 4472

# UNITED KINGDOM MILITARY FLYING TRAINING SYSTEM (UKMFTS)

he current military flying training system is working to capacity in an attempt to provide the required number and quality of trained aircrew for the front line.

New-generation frontline aircraft, ranging from fast jet (eg Typhoon), through rotary wing (eg Attack Helicopter) to multi-engine (eg Nimrod MR4A), are considerably more sophisticated than their predecessors. To operate these new aircraft, aircrew will require different skill sets from those taught at present.

Consequently, to inculcate the new skills, future training platforms will need to be equipped with appropriate cockpit displays, mission and flight management systems. This is the responsibility of the UKMFTS IPT.

Contact details:

UKMFTS IPT Chief of Staff Tel: 0117 91 35293 Email: desukmfts-cos@mod.uk



## DG HELICOPTER CLUSTER

### ATTACK HELICOPTER (AH)

A H IPT, which is part of the DG Helicopters Cluster, is responsible for and has delivered 67 UK Apache AH Mk1 helicopters to its frontline customer, the Joint Helicopter Command.

Contact details:

Tel: 01935 702103

### **CHINOOK**

Contact details:

hinook IPT is part of the DE&S DG Helicopters Cluster and has staff based at DE&S Yeovilton, DE&S Abbey Wood and at RAF Odiham. Its primary responsibilities include providing logistic support and managing capability upgrades for the UK fleet of Chinook Mk2, Mk2a and Mk3 aircraft.

Chinook IPT Business Manager Tel: 0117 91 35306

Email: deschinook-fhl-bm@mod.uk

## FUTURE MEDIUM HELICOPTER (FMH)

MH IPT, which is part of the DG Helicopters Cluster within Defence Equipment and Support (DE&tS) was established following the Future Rotorcraft Capability team's analysis of helicopter requirements.

FMH IPT is responsible for managing two separate projects.

The FMH Future project will replace the capability currently delivered by the Sea King Mk4 and Puma fleets. This project is in the concept phase, with a range of options being explored to provide the Future Medium Helicopter capability. The team is exploring with industry the risk, opportunities and costs associated with various acquisition options, including conventional procurement, contracting for availability, contracting for capability and leasing, and gauging industry appetite for delivering capability using these methods. The project will launch an open competition for delivery of the capability at an appropriate point during Assessment Phase.

The team is also managing the Puma Life Extension Programme (LEP), which will allow Puma aircraft to continue delivering an effective capability until at least 2022. In 2007 the team announced the award of a contract to EADS Eurocopter to assess the timescale, cost, performance and risk issues associated with the enhancement of the capability and the extension of the in-service life of the Puma helicopter. This assessment explored areas such as the upgrade of avionics, navigation and communication systems and engines. Subject to the result of the analysis and the Main Gate investment decision, it is envisaged that the life-extended aircraft will be known as the Puma HC2 and will enter service in 2012.

FMH IPT is based at MoD Abbey Wood. Contact details:

FMH IPT BM

Email: DESFMH-BM@mod.uk



## HELICOPTER AND ISLANDER COMBINED (HIC)

IC IPT was formed in 1999 and is based at Yeovilton. It is responsible for the airworthiness of 91 aircraft of 19 different generic types, which includes providing comprehensive logistics support throughout the equipment's service through to disposal, in the form of engineering support and safety management, the procurement and management of spares and project management for the acquisition of Civil Owned Military Registered (COMR) aircraft.

HIC IPT is also responsible for the Helicopter Under-Slung Load Equipment (HUSLE), which includes a range of strops, slings, nets and ancillary equipment used to suspend loads below helicopters or deliver troops to the ground. HUSLE is used by over 1500 units in the Royal Navy, British Army and RAF.

The IPT is also the Engineering Support Authority for both the Royal Navy Historic Flight (RNHF) at RNAS Yeovilton and Army Air Corps Historic Aircraft Flight (HAF) at AACC Middle Wallop.

Contact details:

HIC IPT Business Manager Tel: 01935 453573 Email: deshic-bm@mod.uk

### HELICOPTER ENGINES (HE)

E IPT is part of the DE&S DG Helicopters Cluster, is based at Yeovilton and is responsible for the in-service support of all UK military helicopter engines and two associated fixed-wing engines. These total over 2000 engines of nine different types fitted to 12 different platforms. Contact details:

HE IPT Business Manager Tel: 01935 453662 Email: yvl-esair-hes-bm@mod.uk

### **LYNX**

ynx IPT exists to support light helicopter capability now and in the future. It is part of the DE&S DG Helicopters Cluster and is responsible for the support of in-service Army and Navy Lynx variants, a number of enhanced programmes and the procurement of a replacement capability (Future Lynx).

Contact details:

Lynx IPT Tel: 01935 453502



### **MERLIN**

erlin IPT has produced 66 Merlin helicopters, 44 Merlin Mk1 for the Royal Navy and 22 Merlin Mk3 for the RAF. The Merlin Mk1 and Mk3 are now both in service and the IPT is responsible for the in-service support of the platforms and a number of minor enhancement programmes.

Contact details:

Merlin IPT Business Manager Tel: 0117 91 34746 Email: desmerlin-bm@mod.uk

### PUMA/GAZELLE (PG)

G IPT, which is part of the DEES DG Helicopters Cluster, provides through-life equipment management and engineering and logistics support for the Puma and Gazelle helicopter fleets operated by the Joint Helicopter Command. This includes technical support, airworthiness management, configuration control and publications provision. It also includes logistics support, spares provision, management of rotable component repairs and management of Depth maintenance.

Contact details:

Puma/Gazelle IPT Tel: 01935 453529

### SEA KING (SK)

The Sea King helicopter's role is to support the Directorates of Equipment Capability and the Front Line Command customers. SK IPT's aim is to provide an airworthy Sea King platform, fit for purpose, to time and budget as defined in the Customer Supplier Agreements. In short, the IPT is the 'one-stop shop' for all Sea King support and equipment issues. Contact details:

Sea King IPT Tel: 01935 818746 Email: skg-skc@esair.dlo.mod.uk

### SEARCH AND RESCUE HELICOPTERS (SAR-H)

AR-H IPT is staffed by civilians, RAF personnel and representatives of the Maritime and Coastguard Agency (MCA). It seeks to replace the Search and Rescue capability currently provided by the RAF and RN Sea King Mk3, Mk3a and Mk5 helicopters and the MCA. Contact details:

SAR-H IPT Business Manager Tel: 0117 91 37796 Email: dessar-b@mod.uk

## DG ISTAR CLUSTER

## FUTURE BUSINESS GROUP (FBG)

BG operates within the DG ISTAR Cluster and across all three Capability Management areas. The Group is the Chief Operating Officer's Technology Planning lead and is responsible for working with a defence-wide community to identify, demonstrate and assess technology opportunities to meet operational needs. In this coming year the team will focus on identifying and analysing the broad technology needs of DE&S whilst establishing links with stakeholders and development partners to identify short and long term exploitation routes. The team will continue to develop, promote and transfer outstanding technology management skills across DE&S and increasingly adopt innovative approaches to foster the insertion of new or improved technology; thus it will strive to improve its pace of delivery of capability, the quality of its capability and reduce whole-life costs. Contact details:

Team Leader – Mr Tony Ashton *Tel*: 0117 91 34005

### ACQUISITION FOR NETWORKED ENABLED CAPABILITY AND DABINETT (AfNEC AND DABINETT)

The DABINETT programme aims to significantly improve the quality and timeliness of the intelligence delivered to the commander, primarily by making better use of the significant investment already made in Intelligence, Surveillance, Target Acquisition and Reconnaissance (ISTAR) collection assets.

Contact details:

AfNEC & DABINETT IPT Focal Point Tel: 0117 91 35440

## AIR COMMAND AND CONTROL SYSTEMS (ACCS)

CCS IPT is part of the ISTAR Cluster in DEEtS at the MoD's Abbey Wood site in Bristol. It is a through-life IPT, managing systems from concept to disposal.

It is responsible for the UK Air Defence Ground Environment Capability Maintenance Programme (UCMP) and Expeditionary Air requirements which include CABM – a single core software system with interoperability with UK, US and NATO forces and scalable capability exploiting plug and play features. It is also responsible for the joint Military Air Traffic Services (JMATS) project.

Contact details:

ACCS IPT Business Manager Tel: 0117 91 36325 Email: desaccs-bm@mod.uk

## AIR DEFENCE AND AIR TRAFFIC SYSTEMS (ADATS)

ADATS IPT is responsible for providing clear focus and a single point of contact for the whole-life management of current air defence sensors and air traffic control sensors and systems.

Contact details:

ADATS IPT Business Manager Tel: 01480 52151 ext: 6905 Email: desadats-bm@mod.uk

### BOWMAN AND TACTICAL COMMUNICATIONS AND INFORMATION SYSTEMS (BATCIS)

ATCIS IPT is responsible for the through-life management of a range of tactical Communications and Information Systems (CIS) equipments and systems used in the Land environment, including the associated amphibious and air manoeuvre components.

The main systems include Bowman, the Common Battlefield Applications Toolset (ComBAT), Infrastructure and Platform Battlefield Information Systems Application (P-BISA) – collectively known as CIP – the Personal Role Radio (PRR), ARRC C2IS, MAKEFAST and Clansman, which was replaced by Rowman in 2008.

Contact details:

BATCIS IPT Business Manager Tel: 0117 91 33555 Email: desbatcis-busmgr@mod.uk

### CHEMICAL, BIOLOGICAL, RADIOLOGICAL AND NUCLEAR PROTECTION (CBRN)

BRN IPT procures CBRN protection equipment (less medical countermeasures) for the three Services, as specified by the Equipment Capability Customer (DEC (CBRN)) and in close coordination with Dstl Porton Down. This covers chemical, radiological and biological detection, identification,

decontamination and respiratory protection.

Contact details:

CBRN IPT Business Manager Tel: 0117 91 31507
Email: descbrn-bm@mod.uk

### FORCE PROTECTION (FP)

P IPT is responsible for the procurement and support of electronic counter-measures for land systems.

Contact details:

Force Protection IPT – Paul Harding *Tel*: 0117 91 30756

## IMAGERY AND GEOSPATIAL (IMaGE)

Mage IPT is part of the DE&S DG ISTAR Cluster and delivers and supports a complex range of imagery and geospatial system capabilities to the Intelligence Collection Group (ICG) under the sponsorship of DEC/ISTAR.

Contact details:

IMaGE IPT Commercial Manager Tel: 0117 91 33485 Email: desimage-comrcl@mod.uk

## JOINT ELECTRONIC SURVEILLANCE (JES)

ES IPT provides the focal point lead for the provision and support of electronic surveillance equipment within the Land and Maritime domains. Contact details:

JES IPT Chief of Staff Tel: 0117 91 36512 Email: desjes-cos@mod.uk

# JOINT SENSOR AND ENGAGEMENT NETWORKS (JSENS)

SENS IPT's core purpose is to deliver Joint Sensor and Engagement Network capability in accordance with its customers' capability management plans. It was formed in April 2005, merging the Ground Based Air Defence (GBAD) and UK Co-operative Engagement Capability (UKCEC) IPTs.

The IPT supports the following projects:

- UK Co-operative Engagement Capability (UKCEC)
- Listener
- Network Enabled Airspace Defence and Surveillance (NEADS)
- Land Environment Air Picture Provision (LEAPP)
- Bridging Capability Programme (BriC)

Contact details:

JSENS IPT Deputy Team Leader Tel: 0117 91 36155
Email: desjsens-dtl@mod.uk

## SPECIAL PROJECTS CISR (SPCISR)

Contact details:

SPCISR IPT Business Manager Tel: 0117 91 37024 Email: desspcisr-bm@mod.uk

## SPECIAL PROJECTS SCM (SPSCM)

Contact details:

SPSCM IPT Team Leader Tel: 0117 91 30066 Email: desspscm-tl@mod.uk

### TACTICAL DATA LINKS (TDL)

actical Data Links (TDLs) are the means of providing real-time encrypted communications to achieve total situation awareness through judicious use of advanced information technology – the future for modern warfare.

TDL IPT supports the following projects:

- 16 AAB (Air Assault Brigade (AAB))
- Autonomous Link Eleven Systems (ALES)
- Frequency Clearance
- Ground Recognised Air Picture (GRAP)
- Interoperability
- Joint Network Management System (JNMS)
- JTIDS Air Platform Network Management System
- L16 Standalone Capability (Maritime and Air)
- Link 16 Royal Navy Joint Tactical Information Distribution System (RN JTIDS)







- Multiple TDL Management System (MTMS)
- Network Acquisition Authority Platform IPT Support
- Network Backbone
- Tactical Beyond Line of Sight (TBLOS) and NATO Improved Link Eleven (NILE)
- Tactical Information Exchange Capability (TIEC)
- Tactical Network Design Station (TNDS)
- Terminal Support

Contact details:

TDL IPT Senior Commercial Manager Tel: 0117 91 31257 Email: destdlscm@mod.uk

### THEATRE AND FORMATION **COMMUNICATION SYSTEMS** (TFCS)

FCS IPT staff are situated at the MoD sites at Andover, Abbey Wood (Bristol) and Blandford. The IPT supports the following projects:

- Cormorant DLAN
- Euromux
- Falcon
- GATE
- Lambeth
- MAPPS
- Ptarmigan
   RTTS
- Triffid Spectra

Contact details:

TFCS IPT Tel: 0117 91 31245 Email: destfcscsm@mod.uk

## DG WEAPONS CLUSTER

### **CLUSTER REFORMATION**

n April 2008 the Weapons Cluster regrouped to take into account the work now under way to test an alternative method of procuring the majority of the UK's requirement for Complex Weapons (CW). This approach is based on a potential partnering agreement with Team CW, which is an industrial federation including MBDA (UK) Ltd as the industry team lead, Thales UK, QinetiQ, Roxel and the MoD. This new approach has resulted in three delivery pillars within the cluster: Surface Attack, Air Defence and Munitions, International and Torpedoes, within which the relevant

The MoD Assessment Phase for CW, which was announced in July 2008, will undertake concept and assessment activity on six CW projects to test the Team CW concept and to meet near-term military requirements across the three domains. The projects being taken forward are to meet the Indirect Fire Precision Attack Loitering Munition (IFPA LM), Future Anti-Surface Guided Weapon (FASGW) Light and FASGW Heavy, Future Local Area Air Defence System (FLAADS), Storm Shadow Capability Enhancement Programme (SSCEP) and Selected Precision Effects At Range (SPEAR) requirements.

Team CW and the MoD continue to work together during the Assessment Phase through a joint team. The IPTs that are currently directly contributing towards the CW sector Assessment Phase are:

Indirect Fire Precision Attack (IFPA) IPT Surface Attack Heavy (SAH) IPT Surface Attack Medium (SAM) IPT Short Range Air Defence (SHORAD) IPT Lightweight Missile Systems (LMS) IPT

Contact details:

Maria Berney D Programmes, Fir 3b #4307 MoD Abbey Wood, BRISTOL BS34 8JH Tel: 0117 91 31498

### BEYOND VISUAL RANGE AIR-TO-AIR MISSILE (BVRAAM)

VRAAM IPT is responsible for the next-generation weapon which will provide the Typhoon aircraft with the capability to combat projected air-to-air threats throughout the life of the aircraft and contribute to the air superiority requirements of UK and NATO operations. The weapon is designed to operate in all-weather conditions and will complement the Advanced Short Range Air-to-Air Missile (ASRAAM) already in procurement for Typhoon. Contact details:

> **BVRAAM IPT Business Manager** Tel: 0117 91 31863 Email: desbvraam-bm@mod.uk

### **DEFENCE GENERAL** MUNITIONS (DGM)

GM IPT is responsible for the acquisition, in-service management and disposal of all general munitions in support of all three Services. Within the inventory, Heavy Munitions has 170 line

items; Light munitions 165 line items; Pyrotechnics

550 line items; and Mines and Explosives 660 line items.

Contact details:

DGM IPT

Tel: **01225 849355** Email: desdgm-hd@mod.uk

### **DEFENCE ORDNANCE** SAFETY GROUP (DOSG)

OSG is the MoD's focal point for Ordnance, Munitions and Explosives (OME) safety. It provides policy, advice and regulatory functions on behalf of the Secretary of State for Defence and monitors departmental performance to provide assurance on OME safety through the Defence Ordnance Safety Board. Contact details:

> DOSG Team Leader Tel: 0117 91 35299

### FRFFFALL

reefall IPT, formerly the Precision Guided Bomb (PGB) IPT, is responsible for procuring a low-cost, all-weather, 24-hour general purpose bombing capability for the RAF.

Contact details:

Freefall IPT Business Manager Tel: 0117 91 31175 Email: despqb-c@mod.uk

### INDIRECT FIRE PRECISION ATTACK (IFPA)

FPA IPT will provide the Land Component with an all-weather, 24-hour capability to attack with precision individual and groups of hard/armoured and soft, static, manoeuvring and mobile targets extending to ranges in excess of 150km. IFPA capability will be delivered by a range of munitions.

An initial Assessment Phase identified five components:

- 155mm Ballistic Sensor Fuzed Munition. D&M contract awarded to GIWS in September 2007.
- 155mm Guided Shell. Options being considered as part of the IFPA Assessment Phase.
- Guided Multiple Launch Rocket System (MLRS).
- Large Long Range Rocket. Options being considered as part of overall IFPA Assessment Phase.
- Loitering Munition. Contract awarded in June 2008 to MBDA (on behalf of Team LM) for a three-year Assessment Phase with a delivery of an Early Operating Capability.

Contact details:

IFPA IPT Business & Finance Manager Tel: 0117 91 31881 Email: DESWpnsIFPA-Fin@mod.uk

### INTERNATIONAL GUNS, MISSILES AND ROCKETS (IGMR)

GMR IPT was formed on 1 April 2008 as part of the restructuring of the DG Weapons area. It is a through-life IPT, procuring and providing in-service support for a range of weapons for the Army, Royal

## DG WEAPONS CLUSTER

Navy and Royal Air Force. The IPT comprises 120 staff based at Abbey Wood, Bristol and at RAF Wyton.

The IPT is responsible for the following projects:

- 20/30mm cannons and the Small Calibre Gun for the Royal Navy
- 4.5" Mk8 Gun for the Royal Navy
- Advanced Medium Range Air-to-Air Missile (AMRAAM) for the RAF
- Anti-Structures Munition (ASM ) for the Army
- Fixed-wing and rotary-wing guns and rockets (CRV7) for the RAF
- General Purpose Machine Gun (GPMG) mountings for the Royal Navy
- Goalkeeper (30mm) Close-in Weapon System for the Royal Navy
- Gun Fire Control Systems for the Royal Navy
- Interim Light Anti-Armour Weapon (ILAW) for the Army
- Javelin missile for the Army
- Light Anti-Structures Munition (LASM) for the Army
- Next Generation Light Anti-Armour weapon (NLAW) for the Army
- Phalanx (20mm) Close-in Weapon System for the Royal Navy
- The Maverick missile for the RAF
- The Minigun for the Royal Navy

Contact details:

IGMR IPT Business Manager Tel: 0117 91 33745 Email: desigw-bm@mod.uk

## LIGHTWEIGHT MISSILE SYSTEMS (LMS)

MS IPT, formerly the Land Guided Weapons (LGW)
IPT, is responsible for all land-launched guided
weapons systems, their support equipment, trainers
and the missiles associated with them.

LGW IPT is responsible for managing the following equipment:

- High Velocity Missile Stormer
- Javelin
- Milan
- Next Generation Lightweight Anti-Armour Weapon (NLAW)
- Rapier FSC
- Swig

Contact details:

LMS IPT Leader
Tel: 0117 91 38330
Email: deswnpslyms-ip

Email: deswpnslwms-iptl@mod.uk

## PRINCIPAL ANTI-AIR MISSILE SYSTEM (PAAMS)

AAMS IPT within DG Weapons is responsible for the delivery and through-life support of PAAMS and long range radar for the new Type 45 Destroyer as part of a tri-national programme with France and Italy. The PAAMS system consists of the multifunction Sampson radar, command and control equipment, vertical launchers and Aster 15 (short range) and Aster 30 (medium range) surface-to-air missiles. PAAMS will provide key air defence capability for the Royal Navy for much of the first half of the 21st century.





PAAMS IPT is due to merge with the Sea Dart team in autumn 2008 to form the Medium Range Air Defence (MRAD) IPT within DG Weapons. Contact details:

PAAMS Commercial Manager Tel: 0117 91 36660

## SHORT RANGE AIR DEFENCE (SRAD)

The role of SRAD IPT (formerly the Maritime Gunnery and Missile Systems IPT) is to acquire capability and provide whole life support to the Fleet for above-water missile and gunnery systems. The IPT is responsible for the following projects:

Close Range Gunnery

- Goalkeeper CIWS
- Gun Fire Control Systems
- Harpoon
- Medium Calibre Gun
- Phalanx CIWS
- RT996
- Sea Dart
- Sea Wolf

Contact details:

SRAD IPT Senior Commercial Officer Tel: 0117 91 39264
Email: desmgms-sco@mod.uk

## SURFACE ATTACK HEAVY (SAH)

The MBDA Storm Shadow missile system has been selected for the RAF to meet SR(A) 1236, the Conventionally Armed Stand Off Missile (CASOM). The contract was awarded to MBDA in February 1997 after an international competition with six other companies. The Storm Shadow missile system is based on the flight-proven Apache air vehicle and is optimised to meet UK requirements. SAH IPT, previously known as the CASOM IPT, is responsible for the Storm Shadow missile system. Contact details:

SAH IPT Commercial Manager Tel: 0117 91 33700
Email: descasom-c@mod.uk

### SURFACE ATTACK MEDIUM (SAM)/AIR LAUNCHED MUNITIONS (ALM)

AM IPT (formerly ALM IPT) is responsible for managing the level of in-service logistics support needed to ensure operational effectiveness and airworthiness requirements for air launched munitions and associated equipment within the three Services and, where applicable, in other nations.

Contact details: SAM IPT

Tel: **01480 52151** ext: **3715** 

## TOMAHAWK & HARPOON (T&H)

EtH IPT, previously the Tomahawk Land Attack Missile (TLAM) IPT, was formed in April 2008. The Tomahawk missile is essentially a long-range precision strike weapon designed to hit strategic targets with the minimum of collateral damage and without risk to aircrew.

The Tomahawk is a small unmanned aircraft which can fly subsonically at low or high altitude. It is able to deliver a 1000 lb warhead to a range of about 1000 nautical miles with pinpoint accuracy.

The RN version is currently fired only from the torpedo tube of a submerged SSN submarine. However, T&H IPT covers not only the procurement of these missiles but also the whole system: mission planning and targeting, communications and fitting to submarines. It is also heavily involved in development work and COTS upgrades. The IPT is also responsible for Harpoon. Contact details:

T&H IPT
Tel: 0117 91 35473
Email: destlam-fc@mod.uk

### **TORPEDOES**

orpedoes IPT is part of the DG Weapons Cluster within DE&tS and provides a through-life torpedo capability to the Royal Navy and RAF.

Contact details:

Torpedoes IPT Business Manager Tel: 0117 91 35480 Email: deswpnstorps-busmgr@mod.uk

## TRIALS, EVALUATION SERVICE TARGETS (TEST)

The Aerial Target Services (ATS) IPT and Defence Test and Evaluation Group (DTEG) have merged to form the Trials, Evaluation Service Targets (TEST) IPT, which is part of the DG Weapons Cluster within DE&S.

TEST IPT brings together the ATS IPT's provision and support of aerial target capabilities with DTEG's aircraft test and evaluation capabilities. The IPT will continue to provide the test and evaluation ranges and a variety of other training and specialised services to meet the MoD's current and future requirements.

TEST IPT Business Manager Tel: 0117 91 31641

Email: desatsdteg-busmgr@mod.uk



## DG LAND EQUIPMENT CLUSTER

### ARTILLERY SYSTEMS (AS)

A S IPT will develop the new Ballistic Sensor Fused Munition as the first component of the Indirect Fire Precision programme. It will represent a step change in the capability of the MoD's AS90 requirement and will significantly improve the Army's fighting power.

Contact details:

AS IPT Business Manager Tel: 0117 91 71014

Email: desarty-hq-bmgr@mod.uk

## BATTLEFIELD UTILITIES (BFU)

FU IPT is an IPT within the Battlefield Infrastructure and Engineering (BI&E) Group of the Land Equipment Cluster of the DE&ES organisation. BFU IPT's role is to procure systems such as power generation and distribution, fuel and water processing and handling equipment and infrastructure projects to provide deployable accommodation for medium to long term occupancy.

BFU IPT procures for all three Armed Services and works closely with the Royal Engineers, the Royal Electrical and Mechanical Engineers, the Royal Signals and the Royal Logistic Corps.

Contact details:

Battlefield Utilities IPT Business Manager Tel: 0117 91 31387 Email: desbfu-busmgr1@mod.uk

## DEPLOYABLE SUPPORT AND TEST EQUIPMENT (DS&TE)

ormerly known as the Workshop Support Services (WSS) IPT, DS&TE IPT's primary role is to sustain the workshop support, services and military equipment capability in order to ensure success on current and future operations.

The IPT has the following sections:

- Digital and Diagnostic Repair (DDR)
- General Purpose Automatic Test Equipment Section
- Power Pack Support Services
- Provision and Procurement of Maintenance Spares and Equipment
- Special Tools and Defence Rail Equipment
- Workshop Tools and Equipment Section

Contact details:

DS&TE IPT
Tel: 0117 91 81310
Email: deswss-wssiptsfo@mod.uk

## DISMOUNTED SOLDIER SYSTEMS (DSS)

SS IPT, previously known as the Dismounted Close Combat IPT, procures a wide range of small arms, support weapons, ammunition and STANO (Surveillance, Target Acquisition and Night Optics) for dismounted troops.

DSS IPT supports the following projects:

• Fire Support weapon (FSW)

- Future Integrated Soldier Technology (FIST)
- Head Mounted Night Vision System (HMNVS)
- Integrated Soldier System (ISS)
- Light Machine Gun (LMG)
- Lightweight Thermal Imaging (LWTI)
- Long Range Rifle (LRR)
- MoD Police and Guard Service Utility Weapon (MDPGS UW)
- SA80 Carbine
- Sniper System Improvement (SSI)
- Surveillance System and Range Finding (SSARF)
- Underslung Grenade Launcher (UGL)

Contact details:

DSS IPT Deputy Team Leader Tel: 0117 91 37169
Email: desdss-diptl@mod.uk

## EXPEDITIONARY CAMPAIGN INFRASTRUCTURE (ECI)

CI IPT is responsible for the provision of temporary deployable accommodation; tented camps; field hospitals; physical force protection. In addition, the IPT supplies construction resources and other commodities for both training and deployed operations.

Contact details:

ECI IPT Business Manager Tel: 0117 91 35128 Email: desleeci-busmgr@mod.uk

### FUTURE RAPID EFFECT SYSTEM (FRES)

RES IPT is tasked to deliver the UK programme to provide the British Army with a family of medium-weight, network-enabled, air-deployable armoured vehicles to meet up to 16 battlespace roles. The IPT will be the central pillar of a capable and highly deployable medium force which will be able to project power rapidly worldwide, complementing the MoD's existing heavy and light forces.

The key drivers are the need for a rapid effect land capability, the ability to meet a wide number of operational roles, maximum interoperability with other UK Forces and its allies, and addressing the obsolescence of existing vehicles. It is a challenging project, faced with balancing capability, affordability and early delivery.

Contact details:

FRES IPT Business Manager Tel: 0117 91 31403 Email: desfres-bm@mod.uk

## GENERAL SUPPORT VEHICLES (GSV)

SV IPT is responsible for the procurement and inservice management of Heavy Logistics Vehicles, with a payload of four tonnes and above, and used by all three Armed Services.

The projects and vehicle fleets that the GSV IPT supports include:

 4, 8 & 14 Tonne Cargo & Recovery Vehicles – these are the workhorses of the Armed Forces.
 The current fleet of 16,000 will be replaced by the Support Vehicle.

- Demountable Rack Off-Loading and Pick-Up System (DROPS) – DROPS provides the loadcarrying capability for the Armed Forces. The current fleet of 2000 will be replaced by the Heavy Load and Distribution Capability (HLDC).
- Fuel and Water Tankers the current fleet size is 900 and the vehicles are being replaced by the Wheeled Tanker.
- Future Light Equipment Transporter (FLET) –
  the new fleet of FLETs will provide a significant
  capability enhancement. The new vehicles are
  due to enter service in 2009-10.
- General Support Tanker (GST) The IPT is developing a strategy for replacing the existing GST fleet with 59 new vehicles. These should enter service in 2012–13.
- Heavy Equipment Transporter (HET) The
  Fasttrax (FTX) Consortium was awarded a
  £290 million, 20-year PFI contract in December
  2001 to provide 92 tractor units, 89 trailers and
  3 Tru-Hitch demountable recovery systems.
   FTX also provides all spares, maintenance and
  HET-specific training. Full in-service delivery
  was achieved in July 2004.
- Heavy Load and Distribution Capability (HLDC) –
   Initial Gate approval is expected in 2009. This
   new capability will replice the DROPS fleet and
   is due to come into service in 2018.
- Interim Light Equipment Transporter (ILET) Broshuis BV has supplied 99 new trailers.
- Support Vehicles MAN ERF Ltd was awarded a £1.3 billion contract in March 2005 to supply 5165 vehicles, including 4185 cargo vehicles, 314 recovery vehicles and 69 recovery trailers. The new vehicles (6, 9 and 15 tonne variants) will replace the ageing fleet of 4, 8 and 14 tonne vehicles. The new vehicles will enter service between 2007 and 2014
- Wheeled Tanker The Oshkosh Truck Company was awarded a contract to supply 357 Wheeled Tankers (WTs) in March 2003. The vehicles are being delivered, and paid for as a capability, complete with initial spares, publications, special tools and test equipment and 15 years of through-life support. The contract also includes a 15-year CLS package, in five-year renewal packages, supported by KPIs. The first vehicles entered service in February 2005, with full inservice delivery being achieved in December 2006.

Contact details:

GSV IPT Team Leader Tel: 0117 91 32085 Email: desgsv-iptl@mod.uk

## HEAVY ARMOURED SYSTEMS (HAS)

he function of HAS IPT is to provide through-life support to Heavy Armour, in particular Challenger 2 (CR2); Challenger 2 Driver Training Tank (CR2 DTT); Challenger Armoured Repair and Recovery (CRARRV); TROJAN and TITAN engineer systems; and the Beach Recovery Vehicle (BRV). The IPT works closely with all the stakeholders to provide Heavy Armour capability, availability and sustainability management. The team's

## DG LAND EQUIPMENT CLUSTER



output delivery is supported by the Operating System Project (OSP) toolset.

Contact details:

Mr Keith Hazell, Senior Commercial Officer Abbey Wood Tel: 0117 91 71244

### JOINT AND BATTLEFIELD TRAINERS SIMULATIONS AND SYNTHETIC ENVIRONMENTS (JBTSE)

BTSE IPT is a through-life IPT based at Abbey Wood, Bristol and is responsible for the acquisition and in-service support of joint and battlefield collective training systems.

Contact details:

JBTSE IPT Business Manager Tel: 0117 91 34705 Email: desjbtse-bm@mod.uk

## LIGHT ARMOURED SYSTEMS (LAS)

AS IPT provides in-service support for five families of vehicles: SAXON, Combat Vehicle Reconnaissance (Tracked) (CVR(T)), the FV430 Series, VIKING and BV 206. Contact details:

LAS IPT Business Manager Tel: 0117 91 71177 Email: desafvlas-BusMgr@mod.uk

### LIGHT WEAPONS, PHOTOGRAPHY & BATTERIES (LWPB)

WPB IPT, previously known as the Combat Support Equipment (CSE) IPT, is responsible for providing tri-Service equipment for ground manoeuvre and combat support systems as well as photographic and batteries requirements.

The range of equipments supported includes Light Weapons (including the SA80 family); General Purpose Machine Gun (GPMG); Light Machine Gun (LMG) and mortars; Surveillance, Target Acquisition and Night Observation (including night vision goggles, Common Weapon sights, binoculars and global positioning systems); field infrastructure (including flatracks, field bakeries, water carriage packs and batteries); and Chemical, Biological, Radiological and Nuclear (CBRN), including the FUCHS vehicle.



Contact details:

LWPB IPT Deputy Team Leader Tel: 0117 91 32014
Email: deslwpb-dtl@mod.uk

### MANOEUVRE SUPPORT (MS)

S IPT, previously known as the Mobility IPT, is responsible for the delivery of manoeuvre support that includes gap crossing and countermobility capabilities for the Army. The team delivers capability as diverse as the Terrier lightly-armoured engineer vehicle, to bridging systems and munitions protection capability.

The projects that MS IPT supports include:

- BR 90 Capability Sustainment Programme to upgrade the bridging capability for heavy force
- Combat Route Improvement System (CRIS)
- Future Battlefield Engineering Explosive System (FBEES)
- GUARDIAN the Future Counter Mobility
  Capability is a wide-ranging look at Counter
  Mobility assets required to provide an effective
  capability until 2025. Its components could
  include: route denial weapon; anti-personnel
  obstacle systems; less than lethal barriers/
  non-lethal barriers; and point effect anti-vehicle
  lethal systems
- MC3D is a capability demonstrator for munition clearance and route proving
- PYTHON Capability Sustainment Programme this is a programme to sustain the explosive element of the minefield breaching triad, with the supply of improved IM-compliant munitions and delivery platforms plus a new delivery trailer
- Reconnaissance Countermine Capability (RCMC) is a programme to provide remote detection of mines
- SHIELDER Capability Sustainment Programme a programme that focuses upon essential requirements to the in-service scatterable munition– laying capability; improved fuze, provision of air-conditioning and changes to Fire Control System
- TERRIER a lightly armoured engineer vehicle
- The Dismounted Counter-Mine Capability (DCMC)
- Two-Span Bridge (Pontoon) (TSB(P))

### Contact details:

MS IPT Business Manager Tel: 0117 91 31333 Email: desms-busmgr@mod.uk



## MEDIUM ARMOURED SYSTEMS (MAS)

AS IPT was formed on 2 July 2007, bringing together various elements from the former Light Armoured Systems Support (LASS) IPT and the Close Armour (CA) IPT.

MAS IPT is responsible for the management of the Warrior in-service fleet and its upgrade programme.

The IPT is also responsible for:

- Battle Group Thermal Imaging (BGTI) –
   a thermal sight with integrated navigation and
   target location system, fitted to Scimitar and
   Warrior armoured fighting vehicles.
- Battlefield Target Identification System (BTIS) a target identification system for the Armed Forces for the Ground-Ground (G-G) environment.
- Enhanced Sight Periscopic Infra Red Equipment (E-SPIRE) – Thermal Imaging (TI) sighting system with integrated laser rangefinder. Fitted to Scimitar armoured fighting vehicles
- RARDEN a 30mm automatic cannon fitted to Warrior and Scimitar vehicles. It fires high-explosive and armour piercing rounds.
- Tactical Navigation and Target Location System (TNTLS) – integrated with E-SPIRE TI sights.

Contact details:

MAS IPT Commercial Group Leader Tel: 0117 91 31095 Email: desafvlasmas-commgpldr@mod.uk

## SPECIALIST AND UTILITY VEHICLES (SUV)

OV IPT is a through-life IPT which buys and manages specialist utility vehicles for all three Services. It has more than 35,000 vehicles in service. These range from motorbikes and quad bikes to Land Rovers, small trucks and vans. The sizes of its fleets can be in thousands, but many are small fleets of specialist vehicles.

The IPT also manages two PFIs: the MoD's White Fleet contract for short-term and continuous hire vehicles; and the Tri-Service Materials Handling Service contract which provides forklifts and other industrial handling equipment.

Contact details:

SUV IPT Team Leader Tel: 0117 91 39012 Email: dessuv-tl@mod.uk



## DG SHIPS CLUSTER

## CAPITAL SHIPS DIRECTORATE

The Capital Ships Directorate exists to put the Royal Navy's capital warships to sea and keep them there fit to fight. The Capital Ships Directorate was formed on 21 April 2008 through the merger of the Future Carrier and Major Warships IPTs.

The Capital Ships Directorate has specific responsibility for:

- Managing the procurement of the Future Aircraft
   Carriers (CVF) HMS Queen Elizabeth and Prince of
   Wales and identifying and contracting for their
   through-life support solution, to time, within
   budget and to the requirement. Together with the
   embarked Joint Tailored Air Group (JTAG), CVF will
   provide a secure, highly mobile, well-found
   operating base capable of delivering high-tempo
   offensive air power to expeditionary operations as
   a cornerstone of future combat capability.
- Directing the through-life engineering support, upkeep and capability upgrade of the Major Warships the in-service Carriers (CVS) class (HMS Illustrious, HMS Invincible and HMS Ark Royal); the Landing Platform Dock (LPD) class (HMS Albion and HMS Bulwark plus associated landing craft); the Landing Platform Helicopter (LPH) class (HMS Ocean plus Landing Craft Vehicle Personnel craft); and the remaining eight Type 42 Destroyers (HMS York, HMS Nottingham, HMS Liverpool, HMS Gloucester, HMS Manchester, HMS Exeter, HMS Edinburgh and HMS Southampton).
- Managing the procurement of the Fast Landing Craft (FLC). Currently in Concept phase, this capability will enable surface assault from over the horizon, thereby reducing Capital Platform vulnerability and optimising the achievement of operational and tactical surprise.

Contact details:

Capital Ships Directorate Secretariat *Tel*: 0117 91 35740

## BOATS AND SEA SURVIVAL (BASS)

ASS IPT is responsible for the procurement and in-service support of MoD boats and sea survival equipment operated by or on behalf of MoD authorities and MoD-funded boats and yachts.

The IPT is responsible for:

- In-service engineering support for boats listed on the MoD Boats Register
- Third-line repair and maintenance support for boats on the MoD Boats Register, using contractors
- Reallocation of Fleet spares (naval stores)
- Provision of sea survival equipment (including lifejackets and liferafts)

The MoD Boats Register includes:

- Army Workboats
- Assault Boats
- Boats and Sail Training Craft (approx 1500 craft)
- Canoes
- Combat Support Boats
- Dinghies
- Diving Boats

- DUKWS
- Fast Motor Launches
- Fast Patrol Craft
- Hovercraft
- Inflatable Raiding Craft and Workboats
- ICU Mk9
- LCVP Mk4
- Long Range Insertion Craft
- Mexeflotes
- Naval Cadet Forces Training Craft
- Ocean and Offshore Yachts
- Offshore Raiding Craft
- Police Patrol Launches
- RCIs
- Rigid Inflatable Boats
- Rigid Raiding Craft
- Towed Array Vessels
- Work Boats

Sea survival equipment includes:

- Abandonment and Immersion Suits
- All non-aircrew Sea Survival Equipment for all MoD employees (both military and civilian) including Naval Cadet Forces
- Commercial Life Rafts
- Man Overboard Recovery Equipment
- Mass Evacuation Systems
- · Military and Civilian Buoyancy Aids
- Military and Civilian Life Jackets
- Military Life Rafts
- Miscellaneous Sea Survival Equipment
- Rescue Equipment
- Submarine Escape and Immersion Equipment

Contact details:

BASS IPT Business Manager Tel: 0117 91 38249 Email: desbass-bm@mod.uk

### FLEET WIDE SYSTEMS (FWS)

The primary role of FWS IPT is to provide engineering and materiel support for Communications, Radar, Navigation and Ship/Air Interface equipment widely fitted on Naval platforms, in order to meet agreed Customer requirements within allocated resources and in accordance with policy and performance standards set by DG Ships.

Contact details:

FWS IPT Business Manager Tel: 0117 91 39397 Email: desshipsfws-csa-bm1@mod.uk

### FRIGATES (FIPT)

rigates IPT is responsible for the through-life support to Type 22 and Type 23 Frigates. Its job is to direct all materiel support to these ships to ensure they are safe, capable and at the required readiness state for operations. This involves design and integration work to upgrade their capability, organising their maintenance in refits and docking periods and coordinating their day-to-day operational engineering support.

Contact details:

FIPT Business Manager Tel: 0117 91 32300

Email: desfipt-bm@mod.uk

### LANDING SHIP DOCK AUXILIARY (LSD(A))

The LSD(A) project was set up in 1997 and was formerly known as the Alternative Landing Ship logistic. In the autumn of 2002, a new name for the IPT was adopted for the Bay Class vessels. There are four ships in the Class, two of which were built by Swan Hunter (Tyneside) Ltd, as the Lead Yard and Design Authority, and two by BAE Systems Surface Fleet Solutions Ltd in Glasgow, at its Govan yard.

The BAE Systems contract was amended in 2006 to transfer the completion of RFA Lyme Bay and the Design Authority from Swan Hunter, as a result of the MoD's mutual agreement with Swan Hunter to close its contract, due to cost escalation and programme difficulties.

The function of the LSD(A) Bay Class vessels is to transport troops, stores, equipment and vehicles worldwide.

Contact details:

LSD(A) IPT
Tel: 0117 91 36172
Email: desIsda-c1@mod.uk

## MARINE AUXILIARY SYSTEMS (MXS)

XS IPT is responsible for the provision of engineering support of marine compressed air, mechanical handling, hydraulic pumps, steering and stabiliser equipment and systems fitted in surface ships, submarines and other craft.

Contact details:

MXS IPT Business Manager Tel: 0117 91 39620 Email: desmxs-bm@mod.uk

### MARINE ENVIRONMENT SURVIVABILITY AND HABITABILITY (MESH)

ESH IPT, which was formed in October 2003, is responsible for delivering world-class in-service support to the Fleet. This includes reactive engineering, repair of capital spares, purchase of consumables and purchase of capital spares. Its services include engineering and support advice to Platform IPTs and suppliers. Tri-Service community support includes the provision and upkeep of radiation detection and monitoring equipment.

MESH IPT equipment project teams and support areas include:

### Refrigeration and Air

- Air purification and monitoring
- Air quality in surface ships and submarines and confined spaces
- Chilled water
- Heating, ventilation and air conditioning (HVAC)
- HVAC including chilled water distribution
- Montreal and Kyoto Protocols
- Refrigeration
- Ship cool/cold rooms

### Fire Safety

- Design authority for damage control and protection training facilities
- Development work in support of future projects and firefighting equipment

## DG SHIPS CLUSTER

- · Fire safety certification
- Future development
- In-service support
- · Regulation and assessment
- Technical and commodity support for firefighting detection and damage control

#### Utilities

- Water production
- Reverse osmosis, auxiliary boilers and evaporators
- Waste management
- Equipment in surface ships and submarines
- Domestics
- Galley, laundry and workshop equipment

## Chemical, Biological, Radiological and Nuclear Equipment (CBRN)

- Cleansing stations
- Collective protection (COLPRO)
- Maritime nuclear, biological and chemical (NBC) detection and monitoring equipment
- NBC filtration
- Tri-Service radiological detection equipment Contact details:

MESH IPT Head of Commercial Section *Tel*: 0117 91 39052

Email: desmeshcommhos@mod.uk

# MARINE POWER AND PROPULSION SYSTEMS (MPPS)

PPS IPT is regarded as a centre of excellence providing advice and support to MoD defence organisations and industry in the fields of marine propulsion equipment and systems. The IPT provides post-design services for systems and equipment in service with the Fleet and provides advice for the procurement of the latest marine engineering technology for future naval vessels.

Contact details:

MPPS IPT Business Group Leader Tel: 0117 91 33309 Email: desmpps-bgl@mod.uk

## MARITIME TRAINING SYSTEMS (MTS)

PS IPT was established to be the Centre of Excellence and Integration Authority for training matters within the maritime environment.

Services provided to the MTS IPT's customers include:

- advice and guidance on maritime training solutions
- advice to central staff on technology and integration aspects of maritime training systems
- facilities coordination at HMNB Faslane
- procurement of new maritime training systems to meet maritime military capability shortfalls
- support to in-service maritime training systems to sustain required maritime military capability
- the decommissioning and disposal of redundant maritime training systems

Contact details:

MTS IPT Business Manager Tel: 0117 91 36806 Email: desmts-busmgr@mod.uk

### MILITARY AFLOAT REACH AND SUSTAINABILITY (MARS)

The Military Afloat Reach and Sustainability (MARS) project will provide the future Royal Navy with the ability to operate away from the UK for protracted periods of time. MARS vessels will replace many of the existing Royal Fleet Auxiliary (RFA) Fleet following their progressive retirement from service.

The project is in its Assessment Phase, with a range of options being considered to deliver the capability. *Contact details:* 

MARS IPT Business Manager Tel: 0117 91 32452 Email: desmars-busmgr@mod.uk

## MINE WARFARE, PATROL AND HYDROGRAPHIC (MPH)

PH IPT provides cradle-to-grave engineering support for all Hunt and Sandown Classes of Mine Countermeasure Vehicles (MCMVs), Hydrographic Survey Ships, Offshore Patrol Vessels and a host of other vessels (including even HMS Victory).

As a Platform IPT it is also the primary point of contact for all equipments fitted within these vessels, but which are managed elsewhere within Equipment IPTs. The main body of the IPT is located at Abbey Wood, Bristol but it also has a waterfront presence at Portsmouth with a Local Design Support office team.

The IPT is heavily involved in the new surface ship support arrangements and has introduced some innovative 'contracting for availability' arrangements, initially for the River Class vessels, where five Island Class vessels were replaced with three new River Class ones. These are modern, responsive ships and have proved a huge success so far.

Contact details:

MPH IPT
Tel: 0117 91 36603
Email: desmph-com1@mod.uk

## NAVAL ELECTRONIC WARFARE (NEW)

Royal Navy Fleet by providing detection of and countermeasures against current and emerging anti-ship, air and asymmetric threats. These cover a wide spectrum of Naval Electronic Warfare activities.

NEW IPT Business Manager Tel: 0117 91 37446 Email: desnew-busmgr@mod.uk

### ROYAL FLEET AUXILIARY

SUPPORT (RFAS)

FAS IPT is responsible for supporting the ships of the Royal Fleet Auxiliary (RFA). The RFA flotilla is a civilian-manned fleet of ships. Its main task is to support the Royal Navy at sea with fuel, stores and ammunition. The RFA also supplies ships for aviation support, amphibious support, forward repair facilities and secure sea transport for the MoD.

Contact details:

RFAS IPT Head of Commercial Section Tel: 0117 91 32801 Email: desrfacomhos@mod.uk

## TYPE 45 ANTI-AIR WARFARE DESTROYER (T45)

quipped with the Principal Anti-Air Missile System (PAAMS), the prime role of the new Type 45
Destroyer will be Anti-Air Warfare (AAW): protecting UK national and allied/coalition forces against enemy aircraft and missiles. Six ships are currently on contract with the T45 Prime Contractor BAE Systems.

Contact details:

T45 IPT

Tel: 0117 91 36622 Email: desshipsdest-pp-bp@mod.uk

### UNDERWATER DEFENCE SYSTEMS AND COUNTERMEASURES (UDSC)

DSC IPT is a multidisciplinary team of 15 staff whose purpose is to provide a comprehensive and affordable underwater defence capability for the Royal Navy which robustly counters current and future threats. Systems to detect and counter the potential threat to RN submarines, surface warships and RFA support vessels from torpedoes and mines are being procured by the IPT. The four project areas of the IPT are:

- Sonar 2170, also known as Surface Ship Torpedo Defence (SSTD)
- Submarine Acoustic Warfare Control System (SAWCS)
- Submarine Countermeasures Acoustic Devices (SCAD101, SCAD102 and SCAD200)
- Mine Countermeasures Mid-Term Coherency Plan (MCM MTCP)

Contact details:

UDSC IPT Business Manager Tel: 0117 91 35593

## UNDERWATER WARFARE SYSTEMS (UWS)

WS IPT is responsible for sustaining the UK's underwater warfare capability, current and future, which is provided by ship-borne systems and equipment. This includes sonar systems, diving equipment, mine countermeasures (MCM systems), torpedo handling and discharge systems, masts and periscopes.

The IPT is responsible for sustaining the UK's underwater warfare capability through the in-service support of related equipment including sonars; echo-sounders; underwater telephones and television; submarine masts and periscopes; submarine and surface ship weapon handling and discharge systems; diving and diving support equipment; underwater countermeasures; mine exploitation and neutralisation systems; emergency breathing systems; and unmanned underwater vehicles (UUV).

Contact details:

UWS IPT

Tel: 0117 91 38250
Email: desshipsfwe-uws-bg@mod.uk



## DG SUBMARINES CLUSTER

### **DIRECTOR IN-SERVICE** SUBMARINES (DISM)

esponsible for the material safety, availability and capability of in-service submarines through the provision of operator guidance and the specification of maintenance and of alterations and additions. Specifies contracts, project manages overhauls which are carried out at Devonport and Faslane and accepts the submarines off contract on their completion. Responsible for decommissioning and disposal of all submarines. Also responsible for provision of a submarine rescue service.

Contact details:

Craig Hodges **DISM Business Manager** Tel: 0117 91 3022

### **FUTURE SUBMARINES** (DES SM F)

ollowing the successful vote in Parliament in 2007 to replace the UK's Nuclear Deterrent Capability, the DES SM F IPT was established within the DE&S organisation. This team is responsible for delivering a new class of SSBN submarines into service to replace the current Vanguard Fleet for a cost of some £11-14 billion. This will ensure Nuclear Deterrent Capability beyond 2024.

Good progress is being made in this early stage of the programme: the MoD project team is working collaboratively with industry partners - BAE Submarine Systems, Rolls-Royce and Babcock Marine - and continues to build and strengthen the long-standing relationship with the USA.

Contact details:

DES SM E IPT Tel: 0117 91 37690

### **NUCLEAR PROPULSION** (DES SM NP)

he primary purpose of DES SM NP IPT is to provide in-service support in the form of naval reactor plant 'readiness' for operation and to act as the Royal Navy's Central Plant Control Authority responsible for the safe operation of all naval nuclear propulsion plant. The IPT also provides a focus for development within the Naval Nuclear Propulsion Programme and

controls the relevant work undertaken by the Design Authority for nuclear reactor plant, Rolls-Royce Naval Marine.

DES SM NP IPT supports the following projects:

- Authorisation of Naval Reactor Plant
- Independent Nuclear Safety Assessment and Advice
- Management of the UK Industrial Base for Naval Reactor Plant
- Next Generation Reactor Plant
- Nuclear Propulsion Submarine Support
- Nuclear Technology Support
- Periodic Safety and Availability Review
- Purchase and Refurbishment of Spares
- Reactor Core Procurement
- Reactor Training Simulators
- Spent Fuel and Radioactive Waste Transport, Storage and Disposal
- Update of Reactor Control and Instrumentation
- Vulcan Trials Operation and Maintenance

Contact details:

DES SM NP IPT Business Manager Tel: 0117 91 36751 Email: dessmnp-bm@mod.uk

### **NUCLEAR WEAPONS** (DES SM NW)

W IPT has an important role to play in the procurement and support of the UK national nuclear deterrent. Special responsibilities include delivering a safe, available and affordable nuclear warhead programme. NW IPT also ensures the necessary level of continued availability and capability of the MoD-owned but contractoroperated Atomic Weapons Establishment (AWE). Contact details:

> **NW IPT Assistant Director** Tel: 0117 91 37380 Email: dessmnw-adp@mod.uk

### STRATEGIC WEAPON SYSTEMS CSSE (DES SM SWS)

the provision of the UK's independent nuclear

deterrent. The IPT assures delivery of capability and continuous deterrent and is responsible for delivering specified levels of strategic weapon systems capability and availability through life.

The Chief Strategic Systems Executive (CSSE) is responsible, uniquely, for the availability of a defence capability - the national nuclear deterrent. Contact details:

> DES SM SWS IPT Tel: **0117 91 37210**

Email: dessmsws-csse@mod.uk

### SUBMARINE COMBAT SYSTEM GROUP (DES SM CSG)

SG is responsible for coordinating combat system design and support across DISM, SM-P IPT and SM-F IPT and, in line with the Defence Industrial Strategy, seeks to fulfil this role through a management arrangement, the Combat System Enterprise (CSE), that is being developed with BAE Systems and Babcock Marine.

Though development, procurement and support contracts are let by the relevant platform and equipment IPTs, the CSG, supported by the CSE, has a strong influence on their content in order to maintain the drive towards a common and sustainable combat system that is deployed in all classes of submarine. Contact details:

CSG System, Design and Integration Manager Tel: 0117 91 36264

### SUBMARINE PRODUCTION (SM-P)

M-P IPT is tasked with procuring the Royal Navv's new class of Attack Submarines (Astute Class). It is also responsible for the enhancement of the Swiftsure and Trafalgar class SSNs.

Contact details: SM-P IPT Tel: 0117 91 36520 Email: dessmp-exec@mod.uk





## MoD SUPPLIERS: FREEPHONE HELPLINE SERVICE

### NEED HELP AND ADVICE ON SUPPLYING TO THE MoD?

BiP Solutions Ltd, in association with the Defence Suppliers Service – the MoD focal point for the provision of advice and guidance to companies interested in becoming defence suppliers - provides a Helpline service offering business advice on the various publications and support services that are available to suppliers.

Callers to the Helpline will receive a valuable supplier information pack, including:

- A sample copy of MoD Defence Contracts Bulletin (MoD DCB) Magazine the only official source of UK MoD contract opportunities.
- Selling to the MoD a brochure detailing what you need to know to become a defence supplier.

CALL THE MoD SUPPLIERS FREEPHONE HELPLINE ON 0800 282 324



## DG JOINT SUPPLY CHAIN CLUSTER

### DEFENCE CLOTHING (DC)

C IPT was formed on 1 April 2001 and is a tri-Service organisation within the DE&S Commodities Cluster. It incorporates the development, procurement, supply management and support functions to provide clothing, textiles and associated items for the UK Armed Forces and MoD civilian dependencies.

The Inventory Group provides the principal interface with the IPT's suppliers and is responsible for maintaining the in-service inventory through its six Vendor Category teams (Combat Protection, Cut & Sew, Footwear, Parade Wear, Ceremonial Wear and Training & Safety Equipment).

Contact details:

DC IPT
Tel: 01869 875868

Email: mike.ross551@gcis.mod.uk

## DEFENCE FOOD SERVICES (DFS)

FS IPT provides catering support to the UK Armed Forces whether on operations, exercises or in barracks. It is responsible for the provision of food, food services and catering policy and replaced the former Defence Catering Group and Pay As You Dine team.

Contact details:

DFS IPT

Tel: 01225 472260

Email: info@feedingtheforces.com

## DEFENCE FUELS GROUP (DFG)

The Defence Fuels Group (DFG) is responsible for the effective and efficient provision of fuels, lubricants and industrial gases to the Armed Forces worldwide. It is a tri-Service group with responsibilities for management of the physical supply chain including policy, procedures and regulations.

Contact details:

**DFG Corporate Communications Manager** *Tel:* **01202 654465** 

# DEFENCE SUPPLY CHAIN OPERATIONS AND MOVEMENTS (DSCOM)

SCOM, formerly known as the Defence Transport and Movements Agency (DTMA), provides defence and other authorised users with agreed transport and movements services worldwide in peace, crisis and war in order to support current and future UK military capability.

DSCOM's vision is to be operationally focused and proactive, dedicated to meeting defence requirements through the acquisition of high-quality, good value transport and movements support and the timely delivery of materiel to Front Line Commands and operational theatres. DSCOM is located at Andover with outstations in London at the Defence Passenger Reservations Centre (DPRC), a detachment at Bielefeld (DTMA Germany), and the European Airlift Centre/Sealift Co-ordination Centre (Eindhoven) and Freight Transport Clearing House (FeTCH) implants at Stafford, Longtown, Dulmen and Bicester

Contact details:

DSCOM

Tel: 01264 387994 Email: DTMAHQ-CE@mod.uk

### DISPOSAL SERVICES AUTHORITY (DSA)

The Disposal Services Authority (DSA) has delegated authority to dispose of all the MoD's surplus equipment in the UK and overseas.

The DSA provides:

- A comprehensive portfolio covering everything from advice and consultancy to the provision of a total managed service;
- Dedicated contractors which supply a collect-to-dispose service and offer a wide range of refurbished items for sale;
- Contractors which are incentivised to maximise the return on surplus and used assets and so provide an additional income stream to the original asset owners.

The DSA currently stands as the only government disposal organisation and aims to be 'the world's best government disposal organisation'.

Less than 10% of surplus handled by the DSA's contractors goes to landfill – 78% of UK waste currently goes to landfill. Over £650 million in receipts has been generated over the last 12 years by the DSA with over £505 million of this from the sale of small items (eg socks, PCs etc).

Contact details:

Disposal Services Authority Corporate Services, 2nd Floor St George's Court, 2-12 Bloomsbury Way LONDON WC1A 2SH

Tel: 020 7305 3283/3164 Email: query@edisposals.com

## MEDICAL AND GENERAL SUPPLIES (M&GS)

etGS IPT provides a centre of excellence for the provision and support of general, medical, dental and veterinary material and equipment, ensuring best value for money to the customer and the MoD as a whole.

The IPT procures and manages, on a tri-Service basis, about 200,000 line items of medical and general stores for the Armed Forces and a wide range of other customers including Other Government Departments.

Some of the diverse range of commodities that the M&GS IPT procures includes the following:

- Adhesives
- Bearings
- Catering equipment
- DAS hardware
- Dental equipment
- Electrical items
- Fasteners
- Flags
- Floor coverings and fitting services
- General engineering hardware
- Life-saving medical stores including blood-related products

- Medical equipment
- Metals
- Packaging
- PaintPhotographic
- Polymers
- Ropes and cordageSigns and labels
- Textiles (curtains)
- Textiles (general)
- TimberTools
- Veterinary equipment

Contact details:

M&GS IPT Customer Business Support Tel: 01225 885915







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## DG INFORMATION SYSTEMS AND SERVICES (ISS) CLUSTER

# COMMAND SUPPORT AND INTELLIGENCE SOLUTIONS (CSIS)

SIS IPT sustains Command and Battlespace
Management (CBM) and Intelligence information solutions in support of current operations and the delivery of enhanced capability for the future.

It is responsible for the delivery of the C4I (Command, Control, Communications, Computers and Intelligence) incremental capability and support of in-service systems across 40-plus programmes. It supports the following projects:

- Integrated Broadcast System
- Joint Command Control Support Strategy
- Joint Operational Command System
- RAF Command Control and Information Systems
- RN Command Support System
- UKINTELWEB(TS)

Contact details:

CSIS IPT Business Manager Tel: 0117 91 36160 Email: descsis-bm@mod.uk

### DEFENCE CORPORATE BUSINESS APPLICATIONS (DCBA)

CBA IPT provides business management and administration information solutions that operate across MoD departments.

Contact details:

DCBA IPT
Tel: 0117 91 30323

 $\textit{Email:} \ \textbf{desdcba-bs-ad@mod.uk}$ 

### DEFENCE CRYPTOSECURITY AUTHORITY (DCA)

The Defence Cryptosecurity Authority (DCA) is responsible for the development and in-service support of high-grade cryptographic equipment and electronic key management systems and the provision of key material and crypto policy.

Contact details:

DCA Commercial Section

Tel: **01225 846848** 

Email: desdca-comrcl1@mod.uk

## DEFENCE FIXED NETWORKS (DFN)

FN IPT provides the decider function for the delivery of a Defence Fixed Telecommunications Service (DFTS), providing global voice, data and video telecommunication services through a 15-year Private Finance Initiative (PFI) deal signed with BT and other DFN services worldwide. These services are vital to the daily operations of the Department and UK Armed Forces. Contact details:

DFN IPT Project Manager Tel: 01225 843458 Email: desdfn-pm@mod.uk

## DEFENCE INFORMATION INFRASTRUCTURE (DII)

The role of DII IPT is to ensure delivery and support of a single information infrastructure to serve defence, replacing separate or organisation-specific systems currently in use.

Contact details:

DII IPT

Tel: 0117 91 34348

## GLOBAL COMMUNICATION SERVICES (GCS)

CS IPT manages the delivery and support of Directorate General Information Systems and Services (DGISS) Satellite and High Frequency communications and the emergent Future Core Network activities.

Contact details:

GCS IPT Team Leader Email: desgcs-tl@mod.uk

## LOGISTICS APPLICATIONS (LA)

A IPT works to improve the integration of the applications to deliver more efficient and effective services to users. It provides e-Enablers that support the implementation of the logistic and purchasing processes. Formed in April 2001, LA IPT brought together the IS organisations from DLO Headquarters and the three single-Service support organisations into a single through-life cluster IPT.

Contact details:

LA IPT Business Manager *Tel:* 01264 382745

## CHIEF OF MATERIEL (FLEET)

### MARITIME CHANGE PROGRAMME (MCP)

Contact details:

Maritime Change Programme
Tel: 0117 91 35719
Email: desmcp-miscomrclad@mod.uk

### SALVAGE AND MARINE OPERATIONS (S&MO)

he role of the S&MO IPT is to support the Armed Forces. S&MO IPT is a key element of the MoD's worldwide marine capability. It provides design authority and project management for salvage, mooring, towing and heavy lift requests for other government departments such as the Department for Transport.

S&MO IPT Tel: 01225 883327

## HM NAVAL BASES

### HM NAVAL BASE CLYDE

Contact details:

HM Naval Base Clyde Faslane, HELENSBURGH Dunbartonshire G84 8HL Tel: 01436 674321 ext: 3379 Email: clyde-nbc@a.dii.mod.uk

## HM NAVAL BASE DEVONPORT

Contact details:

HM Naval Base Devonport
Devonport, PLYMOUTH, Devon PL2 2BG

## HM NAVAL BASE PORTSMOUTH

Contact details:

HM Naval Base Portsmouth PORTSMOUTH, Hants PO1 3NH

# AGENCIES AND OTHER MoD TEAMS, GROUPS AND ORGANISATIONS

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## Defence Estates (DE)







efence Estates (DE) is an organisation of the MoD. It was formerly known as the Defence Estates Organisation and is an amalgamation of the Defence Works Service, the Defence Lands Service and a Central Policy Division of the MoD. It was given an enhanced role in providing a strategic overview of the defence estate, rationalisation and disposals, following on from the Strategic Defence Review. DE was reorganised and 'relaunched' on 1 April 2003 with changed responsibilities regarding a new approach to the management of the defence estate.

### DE's role

DE has the following objectives:

- The management of the defence estate as a corporate whole;
- To ensure the estate is managed and developed in a sustainable manner, in line with acknowledged best practice and government policy;
- To develop new methods of procurement that provide for an improved intelligent interface in line with government policy between the MoD and its chosen suppliers:
- To develop and promulgate best practice and be a centre of excellence on estate matters.

### What DE does

- Develops and implements a strategy to enable the management of the estate as a whole;
- Advises on rationalisation options for the estate;
- Provides advice and services to customers on all aspects of property planning, procurement, management, maintenance and disposal;
- Advises defence ministers on politically sensitive estates, construction procurement and related environmental and sustainability issues;
- Advises on statutory, conservation and environmental obligations with respect to the estate;
- Develops and promulgates property-related standards for the estate.

### DE's priorities

- To progress a large Private Finance Initiative programme and rollout of the MoD's Prime Contracting initiative as the preferred construction procurement strategy – for stand-alone projects and on a regional basis for core works and capital maintenance;
- To drive forward a modernisation programme to upgrade Services Single Living Accommodation on behalf of the MoD;
- To achieve challenging land and property receipt targets set by annual spending reviews;
- To put in place a new structure within the MoD to manage the estate to meet military needs more effectively and efficiently.

### DE Security Services Group

Operating as a business unit within DE, the Security Services Group (SSG) provides appropriate cost-effective security solutions to its many clients. SSG's expertise lies in the protection of property, assets and people and includes a wide range of detection and deterrence measures; it provides advice, equipment and system design, installation and maintenance. Systems installed and maintained by SSG protect many well-known national assets, from the Palace of Westminster and the Crown Jewels to military bases in the UK and worldwide. This long experience as a provider to government means that customers can have total confidence in the experience and integrity of SSG.

### DE's major projects

DE has responsibility for the delivery of contentious, novel or otherwise complex capital projects and estate-led Public Private Partnerships (PPP)/ Private Finance Initiatives (PFI).

Under its Projects Directorate the organisation has taken immediate responsibility for the following projects:

- · Regional Prime Contracting
- Project SLAM
- Project Aquatrine
- MoD Estate London (MoDEL)
- Core sites

### Property management

The term 'property management' covers all maintenance and minor new works below £240,000 (inclusive of fees and VAT). The requirements for this type of work fall into two distinct categories:

- a) Establishment Works Consultancy Establishment Works Consultants provide professional advice about maintenance programmes and ensure that various specialist and statutory inspections are properly carried out. Commissions for such work cover defined geographical locations and will normally be for a period of five years.
- b) Works Services Management Works Services Managers arrange maintenance and minor works at a defined site or group of sites by competitive sub-contracting. Contracts are normally for a three-year period and involve a fixed management fee.

## Registering for work – Constructionline

DE requirements are advertised in the MoD Defence Contracts Bulletin (MoD DCB) and, where appropriate, in the Official Journal of the European Union (OJEU). Companies wishing to express an interest must do so in writing, providing the information requested, to the contact point specified in the advertisement.

It is emphasised that companies wishing to express an interest must



include all the information requested in the relevant advertisement. Companies will not be contacted for any information omitted from their response to the advertisement and, consequently, their Expression of Interest will not be given any further consideration.

DE utilises a database which is a PPP maintained on behalf of all government departments. This is Constructionline, a UK register of qualified construction services

Those companies and consultants who wish to be registered on the system should apply to the office below:

Constructionline

PO Box 6441, BASINGSTOKE, Hampshire RG21 7FN Tel: 0870 240 0152 Fax: 01256 383899 Email: constructionline@capitagroup.co.uk

## Defence Estates

### **Professional Services**

The following list of engineering disciplines (including design) is indicative of those required to fulfil Establishment Works Consultancy and Works Services Management duties on the UK MoD estate:

A. Electrical Engineering  High Voltage  Low Voltage  Domestic  Industrial  Heavy Engineering  Aviation Ground Lighting  Grading & Protection  Lighting  Power Generation	B. Mechanical Engineering  Heating & Ventilation  Air Conditioning  Lifts  Building Management Systems  Doors – Industrial  Fuel, Storage & Supplies  Alarms & Security  Building Services  Energy Conservation  Pipelines	C. Civil Engineering  Buildings (Construction & Maintenance) Airfields (Hangars & Pavements) Dams & Reservoirs Bridges Roads & Railways Drains & Sewers Dredging Hardened Structures Geotechnical Engineering	D. Structural Engineering  Masts & Towers  Steelwork
E. Quantity Surveying  Contract Measurement & Evaluation  Project Management  Audit & Review  Financial Appraisals	F. Building Surveying  Property Surveying  Historical Buildings	G. Environmental Engineering  Public Health Engineering  Water Supply  Contamination & Pollution  Asbestos Removal  Environmental Management (including Environmental Impact Assessment)	<ul><li>H. Architecture</li><li>Architecture</li><li>Landscape Architecture</li></ul>

Contact details for Defence Estates:

Directorate of Contracts, Defence Estates, Blakemore Drive, SUTTON COLDFIELD, West Midlands B75 7RL Tel: 0121 311 2164 Fax: 0121 311 3707 Website: www.defence-estates.mod.uk

## Defence Medical Services (DMS)

efence Medical Services (DMS) is comprised of the Defence Medical Services Department (DMSD), the Defence Medical Education and Training Agency (DMETA), Defence Dental Services (DDS) and three single-Service medical organisations.

The headquarters of the DMS is the DMSD. The DMS and DMSD are involved in a number of defence medical projects, initiatives, campaigns and policy areas. DMS staff currently work in MoD hospital units, military-run departments of mental health and regional rehabilitation units across the country.

The DMS teams comprise:

Medical Force Protection (Med FP) – Force Protection is the means by which
operational effectiveness is maintained through countering the threats from

adversary, natural and human hazards including fratricide, in order to ensure security and freedom of action

- Royal Air Force Medical Services (RAFMS)
- Army Medical Services (AMS)
- Royal Navy Medical Services (RNMS)
- Defence Dental Services (DDS)
- Defence Medical Services Department (DMSD)

Contact details:

Defence Medical Services Department

7-E-12, MoD Main Building, Whitehall, LONDON SW1A 2HB

## Defence Storage and Distribution Agency (DSDA)

he Defence Storage and Distribution Agency (DSDA) is a customer driven, commercially aware storage, distribution and processing organisation within the transformed defence supply chain.

Through working in collaboration with its staff, customers and the Defence Equipment and Support (DE&S) organisation, DSDA has a team that can meet in full the logistic challenges posed to the MoD in the 21st century. Its mission is to sustain the fighting power of the UK's Armed Forces worldwide by providing a storage, processing and distribution service that meets the highest levels of professional excellence.

DSDA manages a comprehensive range of storage, processing and distribution tasks on behalf of its customers in defence and industry, with the capacity to offer a complete logistic support package, and is currently responsible for an inventory of 1.28 million lines, valued at £15.9 billion.

The main customer base of DSDA are the DE&S Integrated Project Teams (IPTs), which manage the support of the MoD's fleet of ships, submarines, aircraft and vehicles, including their munitions and equipments. However, DSDA is also increasingly working with industry Prime Contractors to deliver the most cost-effective and efficient logistic services to the UK's Armed Forces.

DSDA offers secure materiel storage facilities located nationwide, with excellent road and rail links together with fully trained specialist teams to manage the warehousing and distribution of key defence equipment. Facilities include warehousing for every possible inventory, including high-security storage, hazardous item storage, controlled humidity environments, document storage, covered and open equipment storage and hard-standing.

The technical services business stream has responsibility for inspection, maintenance, modification and conditioning support of all DSDA products. It is also responsible for the provision of technical advice, International Standard for Phytosanitary Measures (ISPM) conditioning (ensuring that all wood products are covered by ISPM certification), packaging for in-storage products, and the manufacture/repair of Special to Type Containers (STCs), as well as special requests from IPTs and commercial customers.

The receipt, stock maintenance, pre-issue inspection and conditioning of all technical products from suppliers and units worldwide is supported by equipment failure reports and discrepancy reports on non-conforming items and sub-assemblies missing or returned.

DSDA is working with Prime military industry contractors to deliver the most cost-effective and efficient logistics services to the Armed Forces and is able to offer



the complete supply chain service for suppliers and manufacturers of both explosive and non-explosive products.

DSDA possesses fully secure storage facilities, manned by highly trained and motivated staff, located at the gateway to the dedicated distribution channels of the military supply chain, with direct delivery links to military units. DSDA is already acting as a sub-contractor for many defence manufacturers in support of deployed defence equipment and systems.

DSDA currently operates from 13 major installations in the UK and one in Germany, with regional distribution centres located in all major garrison areas. DSDA's multi-skilled workforce of 5200 provides all of the quality services and capabilities that meet the exacting standards of the MoD's Standard Priority System. Capabilities include in-store maintenance, inventory control, packaging, documentation and fast track distribution. DSDA also has the facilities and skills to

offer comprehensive support to, and processing of, the most sophisticated weapon systems.

DSDA not only supports the UK's Armed Forces in peacetime, but is also a key hub in support to operations. Working closely with the Defence Supply Chain Operations and Movements (DSCOM), DSDA provides a launch platform for worldwide logistic support.

Contact details:

Defence Storage and Distribution Agency C16, C Site, Lower Arncott, BICESTER, Oxon OX25 1LP Contact:

Jenni Jacobs – Head of Communications and Marketing Tel: 01869 259616 Fax: 01869 259320 Email: jenni.jacobs723@qcis.mod.uk

## Defence Support Group (DSG)

he Defence Support Group (DSG) is a wholly owned UK Government Trading Fund established to support the Armed Forces and deliver wider defence objectives in support of key Defence Industrial Strategy requirements for the retention of operational strategic onshore capability.

DSG was launched on 1 April 2008 following the merger of the ABRO and DARA business units, with the key aim of providing expert in-house maintenance, repair, overhaul and upgrade services for the through-life support of the air, land and maritime systems of the UK Armed Forces.

Employing approximately 3500 staff and with the Head Office located in Andover, DSG provides strategic direction to its main sites in Bovington, Catterick, Colchester, Donnington, Sealand, St Athan, Stafford, Stirling and Warminster. Smaller support sites located in Aldershot, Bicester and Sennybridge further enhance DSG's geographic coverage. Small teams are also permanently embedded in other military locations across the UK as well as supporting operations at home and abroad. DSG has the capability to offer immediate support where it is needed most – at the front line.

DSG's wide range of capabilities, covering maintenance, repair, overhaul and upgrades of key air and land equipment including avionics, contracting for

availability, fleet management, logistic support, obsolescence management, in-barracks equipment support, mobile and on-site support and calibration makes it one of the largest defence engineering service providers in the country.

DSG's capabilities also include the ability to strip, replace, repair and rebuild large aircraft and main battle tanks as well as the repair of assemblies and equipments such as small arms. This makes DSG's business uniquely placed to exceed customers' complex and time-critical requirements from a single source.

With an annual turnover in excess of £200 million, work is undertaken from DSG's network of strategically located sites throughout the UK, offering customers comprehensive support wherever they may be.

At the heart of DSG is its people; they are pivotal to its reputation and success. Their skills and expertise make DSG a lean and forward-thinking business with an impressive pedigree of military capabilities.

Contact details:

Defence Support Group Building 203, Monxton Road, ANDOVER, Hampshire SP11 8HT Tel: 01264 383295 Fax: 01264 383280 Email: info@dsg.mod.uk

## Defence Standardization (DSTAN)

DSTAN is able to provide the following products and services:

- Advice to IPTs on Standardization Management
- Advice on the selection and use of appropriate Standards
- Advice on Standardization policy
- A range of Standardization training courses and seminars
- Standards in Defence News magazine
- Advice on drafting Defence Standards
- Access to external specialised support
- Electronic and hard copy versions of all extant UK Defence Standards

To view the full range of the services that DSTAN offers, including a list of all current Help Desk Supporters, please visit the **www.dstan.mod.uk** website and click on the Help Desk area.

The DSTAN Help Desk can be contacted as follows:

DSTAN Help Desk, UK Defence Standardization, Room 1138 Kentigern House, 65 Brown Street, GLASGOW G2 8EX Tel: 0141 224 2531/2

Fax: 0141 224 2503 Email: enquiries@dstan.mod

## Defence Science and Technology Laboratory (Dstl)

stl is an agency of the MoD and exists to supply the very best, impartial scientific and technical research and advice to the MoD and other government departments.

Since its creation in 2001, Dstl has tackled some of the most challenging science and technology problems facing the UK Government and developed some exciting solutions. Its work is highly valued by all those it works with, who depend on Dstl's advice being the very best for when it really matters.

Dstl is the centre of scientific excellence for the MoD, housing one of the largest groups of scientists and engineers in public service in the UK. Its 3500-strong workforce

includes some of the nation's most talented and creative scientists. With the brief to ensure that the UK Armed Forces and Government are supported by world-class scientific advice, Dstl delivers defence research, specialist technical services and the ability to track global technological developments. Its capabilities compare with the best in the world, supporting procurement decisions, defence policy making and operations. Contact details:

Central Enquiries, Dstl Porton Down, SALISBURY, Wiltshire SP4 0JQ Tel: 01980 613121 Fax: 01980 613004 Email: centralenquiries@dstl.gov.uk

## Integration Authority (IA)

he Integration Authority (IA) is an EP-funded, DE&S hosted support group based at Abbey Wood, Bristol. The 60 full-time and part time staff are supported by approximately 40 staff years of contractor-supplied Subject Matter Expert (SME) effort. In an increasingly complex and unpredictable world where military systems need to be increasingly well integrated to achieve the

required military effects, the IA has an MoD-wide role working to the MoD's single statement of requirement.

Contact details:

IA Business Co-ordination Manager
Tel: 0117 91 34330 Email: IA-BC@dpa.mod.uk

## UK Hydrographic Office (UHKO)

he UK Hydrographic Office (UKHO) has been charting the world's oceans for over 200 years. Its primary activity, as a Government Trading Fund and part of the Ministry of Defence, is the provision of navigational products and services to the Royal Navy and merchant marine in compliance with Safety Of Life At Sea (SOLAS) regulations.

The UKHO's Admiralty brand provides specialised products and services across four areas: Marine, Defence, Leisure and Hydrographic Expertise.

There are a number of methods used by the UKHO to purchase products and services. The method used depends on the contract value, type of product/service, and complexity and duration of each requirement.

For low value purchases, the UKHO does not retain a list of preferred suppliers. Instead it identifies potential suppliers using:

- Recommendations from other public sector/international organisations
- Specialist publications/journals
- Exhibitions
- · Precedent purchases
- Direct approaches and introductions

Once identified, suppliers are usually approached on a 'without commitment' basis for a quotation. If agreed, orders are placed by a simple purchase order or using a Government Procurement Card (GPC). The GPC is a VISA purchasing card used widely throughout government. It provides a simplified process for procuring off-the-shelf items and off-site services. The UKHO uses the GPC in the same way as a normal credit card.

The UKHO also utilises UK Government framework agreements to place some contracts for goods and services, primarily for IT requirements. Such framework agreements reduce the time and costs associated with the procurement of goods and services by providing pre-tendered call-off facilities.

The UKHO also advertises its requirements valued at £40,000 and above in *MoD Defence Contracts Bulletin (MoD DCB)* – online at **www.contracts.mod.uk** if below £93,000 in value – and, where applicable, in the *Official Journal of the European Union (OJEU)*.

Contact details:

UKHO General Enquiries Help Desk UKHO, Admiralty Way, TAUNTON, Somerset TA1 2DN Tel: 01823 337900 Email: helpdesk@ukho.gov.uk

# United Kingdom National Codification Bureau (UK NCB)

ased in Kentigern House, Glasgow, the UK National Codification Bureau (NCB) is the sole authority in the UK for all NATO Codification services and policy guidance. Integral to a successful defence supply chain, UK NCB documents technical data and allocates NATO Stock Numbers based on Fit, Form and Function of an item of supply.

The NATO Codification System (NCS) is the biggest, best and most comprehensive codification and cataloguing system in the world. Fifty–four countries are members of the NCS and manage the data contained in its 16 million NATO Stock Numbers.

The NCS provides a common 'language of logistics', supporting effectiveness in the MoD's Armed Forces, reducing costs and facilitating both national and coalition operations.

Contact details:

For any E-ISIS (Item of Supply Information System) or ISIS Web account enquiries/problem reporting: Tel: 0141 224 2116

For New Codification and updates to existing NATO Stock Numbers (NSNs): Tel: 0.141 224 2259

For NCAGE and NSN enquiries: Tel:0141 224 2202 For any training requirements: Tel:0141 224 2227

Address: UK National Codification Bureau (UK NCB), Room 2423, Kentigern House, 65 Brown Street, GLASGOW G2 8EX

# DG (R&T) Science Innovation Technology (SIT) – Research Acquisition Organisation (RAO) Commercial

he Research Acquisition Organisation (RAO) Commercial team, which is part of DG (R&T) for Science, Innovation and Technology (SIT), is responsible for contract and project management of the Research Programme. Research is contracted to Dstl, QinetiQ, industry, the Met Office and academia, amongst others. Contact details:

DG (R&T) SIT – RAO Commercial Defence Academy, SHRIVENHAM, Wiltshire SN6 8LA Tel: 01793 314063 Email: sit-raocom@defence.mod.uk

# Central Top Level Budget Commercial (CTLB COM)

he Central Top Level Budget Commercial team (CTLB Com) is responsible for the procurement of professional services, consultancy and utilities such as the supply of gas, electricity and water.

Contact details:

CTLB Com-PS, 4th Floor, Cerium Building, 55 Douglas Street, GLASGOW Tel: 0141 224 8360/8382 Fax: 0141 224 8411

Email: CTLBCom-PSb@mod.uk

## Director General Army Recruiting and Training Division (ARTD)

rmy Recruitng and Training Division (ARTD) is organised into a number of Operating Groups whose mission is to deliver the required number of appropriately trained and motivated officers and soldiers to meet the operational requirements of the Army and defence.

ARTD IPT, Trenchard Lines, Upavon, SWINDON, Wiltshire SN9 6BE

ARTD IPT, Trenchard Lines, Upavon, SWINDON, Wiltshire SN9 6BE Tel: 01980 618266 Email: cm-ipt@artd.mod.uk

# Acquisition & Commercial Team (ACT)

Contact details

ACT, Nimrod Building, 3 Site, RAF High Wycombe BUCKINGHAMSHIRE HP14 4UE Tel: 01494 494364 Email: julian.rhodes417@mod.uk

# Commands and Centre (C+C)

Contact details:

Commands & Centre, A Block, MoD Foxhill, BATH BA1 5AB Tel: 01225 882640 Email: Beverley.Rees302@mod.uk



# Directory of Prime Contractors





ne of the key aims of the Defence Industrial Strategy (DIS), which was launched in December 2005, is to make it easier for small and medium-sized enterprise (SME) companies to do business with the MoD and to encourage them to bid for defence-related work.

The Directory of Prime Contractors contains brief details of the MoD's Prime Contractors which were paid £5 million or more by the MoD in FY 2006-07. These Prime Contractors have current contracts with the MoD covering a wide variety of products and services, and the MoD recognises its tier one Prime Contractors will have existing supply chains. The MoD wants to help companies, particularly SMEs, to identify opportunities that will emerge across the defence supply chains.

In order to assist the Prime Contractors in fulfilling their Prime Contract obligations with the MoD, sub-contract requirements may from time to time arise from these contractors' Prime Contracts with the MoD, which may be of possible interest to SME companies.

The Directory contains a very brief description of the types of work that these Prime Contractors are involved in, together with contact and website details. Companies of all sizes, but particularly SME companies which are interested in the possibility of becoming sub-contractors to the MoD, may wish to approach some of these Prime Contractors, where appropriate, to discuss possible future business opportunities.



#### 3663

(see BFS Group)

#### A&P Tyne Ltd

Wagonway Road, HEBBURN Tyne and Wear NE31 1SP Tel: 0191 430 8600 Fax: 0191 428 6228 Website: www.ap-group.co.uk/APTyne Part of the AP goup of maritme engineers. Refits, conversions, fabrication etc.

#### Admiral Group plc

Capital Tower, Greyfriars Road, CARDIFF CF10 3AZ Tel: 0871 882 8282 Website: www.admiralgroup.co.uk Insurance and financial services.

#### AEA Technology plc

Central House, 14 Upper Woburn Place LONDON WC1H 0JN Tel: 0870 190 1900 Fax: 0870 190 8109 Website: www.aeat.co.uk Energy and climate change consultancy.

#### Aerosystems International Ltd

Alvington, YEOVIL, Somerset BA22 8UZ Tel: 01935 443000 Website: www.aeroint.com Secure communication systems.

#### Air Partner plc

Platinum House, Gatwick Road **CRAWLEY RH10 9RP** Tel: 01293 844888 Fax: 01293 844859 Website: www.airpartner.com Air charter services

#### Aker Kvaerner **Engineering Services Ltd**

(now Aker Solutions) Aker Solutions AS, Snarøyveien 36 Fornebu, PO Box 169 1325 Lysaker, NORWAY Tel: 0047 67 51 30 00 Fax: 0047 67 51 30 10 Website: www.akersolutions.com Oil drilling, engineering and construction services, technology products and integrated solutions.

#### Aker Solutions

(see above)

#### Akhter Group (Holdings) plc

Akhter House, Perry Road HARLOW. Essex CM18 7PN Tel: 01279 443521 Fax: 01279 821300 Website: www.akhter.co.uk IT services, computers, design and support of networks.

#### Alstom

(see GEC Alsthom)

#### Alstom Power Conversion Ltd

3 Avenue André Malraux 92309 Levallois-Perret Cedex, FRANCE Tel: 0033 (0)1 41 49 20 00 Fax: 0033 (0)1 41 49 24 85 Website: www.alstom.com

#### Part of the Alstom group.

Alvis Vickers Ltd

Scotswood Road, NEWCASTLE-UPON-TYNE Tyne and Wear NE99 1BX Tel: 0191 273 8888 Fax: 0191 273 2324 Website: www.alvisvickers.co.uk (under construction as of 12/09/08) Supplier of armoured vehicles and other specialist vehicles for military applications.

#### AMEC plc

Tel: **020 7539 5800** Fax: **020 7539 5900** Website: www.amec.com Design, delivery and support of oil and gas related

76-78 Old Street, LONDON EC1V 9RU

equipment and systems.

#### Amey BPO Services Ltd

Kings Chase, 107-123 King Street MAIDENHEAD, Berkshire SL6 1DP Tel: 01628 818400 Fax: 01628 783354 Website: www.amey.co.uk

Facilities management and support services.

#### AMS Ltd

6a Wolverton Road, BOURNEMOUTH Dorset, BH7 6HT Tel: 01202 720012 Fax: 01202 393114 Website: www.ams-ltd.com Delivering business documents, information and related solutions.

#### Anglo Holt Construction Ltd

150 Birmingham Road, WEST BROMWICH West Midlands, B70 6QT Tel: 0121 525 6717 Fax: 0121 553 4701 Website: www.angloholt.co.uk Design and construction of industrial and commercial buildings.

#### Annington Property plc

Annington Homes, 1 James Street LONDON W1U 1DR Tel: 020 7960 7500 Website: www.annington.co.uk Property services.

#### Annington Receivables Ltd

1 James Street, LONDON W1U 1DR Tel: **020 7960 7500** Estate and property management.

#### Aramark Ltd

28th Floor, Millbank Tower, 21-24 Millbank LONDON SW1P 4QP Tel: 020 7963 0000 Fax: 020 7963 0500 Website: www.aramark.co.uk Food and refreshment services.

#### **Astron Document Services**

RR Donnelley Global Document Solutions 85 Gracechurch Street, LONDON EC3V OAA Tel: **020 7469 0770** Fax: **020 7469 0771** Website: www.rrdgds.com/wwwRRDGDS/home.asp Global document solutions.

#### Astrum (UK) Ltd

(see William Cook Defence)

#### WS Atkins Ltd

Berkshire House, 171 High Holborn LONDON WC1V 7AA Tel: 01372 726140 Website: www.wsatkins.com Planning, design and enabling of complex capital

#### Atos KPMG Consulting Ltd

Wholly owned subsidiary of Atos Origin 1-2 Dorset Rise, LONDON EC4Y 8EN Tel: 020 7896 5000 Fax: 020 7311 3311 Website: www.atosorigin.com Business organisation consultancy.

#### Augusta-Westland International Ltd

Westland Works, Lysander Road YEOVIL Somerset BA20 2YB Tel: 01935 702367 Website: www.agustawestland.com Helicopter and rotary wing aircraft suppliers.

#### Automotive Technik

(now part of BAE Land Systems) Midleton House, Midleton Industrial Estate GUILDFORD, Surrey GU2 8XW Tel: 01483 577334 Fax: 01483 573440 Website: www.baesystems.com/ProductsServices/ l\_and\_a\_ls\_pinzgauer.html Current manufacturers of Pinzgauer vehicles.

#### **Aviation Training** International Ltd

Coldharbour Business Park

SHERBOURNE, Dorset DT9 4JW Tel: 01935 810300 Website: www.atil.co.uk Provides training for Army aircrew, groundcrew and maintenance personnel in support of Apache AH Mk1.

#### Avon Rubber plc

Hampton Park West, MELKSHAM Wiltshire SN12 6NB Tel: 01225 896800 Fax: 01225 896899 Website: www.avon-rubber.com Rubber and rubber products.

#### AWE Management Ltd

PO Box 7197, HOOK RG27 9FX Tel: **0118 982 4585** Fax: **0118 982 6512** Website: www.aweml.com Responsible for maintaining the UK's nuclear weapons and facilities.



#### AWG Construction Services Ltd

Ellismuir Way, GLASGOW Lanarkshire G71 5QA

Tel: 01698 811000 Fax: 01698 811888

Website: www.awg.com

Construction services. A subsidiary of the Anglian Water Group.

#### A.W.S.R Shipping Ltd

(Foreland Shipping Ltd)

Dexter House, 2 Royal Mint Court LONDON EC3N 4XX

Tel: 020 7480 4140

Consortium formed to provide Ro-Ro vessels for UK MoD.

#### Axa Corporate Solutions Services UK Ltd

136-140 Fenchurch Street, LONDON EC3M 6BL Tel: 020 7702 6600

Website: www.axa-corporatesolutions.com Corporate insurance.

#### Babcock Design & Technology Ltd

(Armstrong Technology)

Leanne House, Avon Close, WEYMOUTH Dorset DT4 9UX

Tel: 01305 766840 Fax: 01305 766853

Website: www.babcock.co.uk

Modifications/upgrades to marine vessels.

#### Babcock International Group plc

2 Cavendish Square, LONDON W1G OPX Tel: 020 7291 5000 Fax: 020 7291 5055 Website: www.babcock.co.uk/index.php Engineering support services to the MoD and rail networks.

#### Babcock MEF

(see Marine Engineering & Fabrication Ltd)

#### Babcock Naval Services Ltd

Rosyth Business Park, DUNFERMLINE Fife KY11 2YD

Tel: 01383 412131 Website: www.babcock.co.uk Shipbuilding and related services to private and public sector clients.

#### **Babcock Support Services**

India House, 45 Curlew Street LONDON SE1 2ND

Tel: 020 7089 9950 Fax: 020 7357 8620

Website: www.babcock.co.uk

Shipbuilding and related services to private and public sector clients.

#### **BAE Systems**

Stirling Square, Carlton Gardens LONDON SW1Y 5AD

Tel: 01252 373232 Fax: 01252 383991

Website: www.baesystems.com

BAE Systems produces a wide variety of products for the defence and aerospace industries. Many locations.

#### Balfour Beatty Group Ltd

130 Wilton Road, LONDON SW1V 1LQ

Tel: 020 7216 680

Website: www.balfourbeatty.com

Engineering, construction, services and investments.

#### Barclays Bank plc

1 Churchill Place, LONDON E14 5HP Website: www.barclays.co.uk

Financial services and banking.

#### Barloworld Handling

Public Sector, Suite 10, Hitching Court, Blacklands Way, ABINGDON, Oxon OX14 1RG Tel: 01235 550040 Fax: 01235 555554

#### Other

Maidenhead Office Park
MAIDENHEAD Berkshire, SL6 3QN
Tel: 01628 822151 Fax: 01628 826866
Website: www.barloworld-handling.co.uk
Material handling, forklift leasing and sales.

#### Bax Global Ltd

Unit Air Centre, Great Southwest Road FELTHAM, Middlesex TW14 8NT Tel: 020 8899 3000 Fax: 020 8899 3119 Website: www.baxglobal.com Supply chain management. Partner in UK: DB Shenker: www.schenker.co.uk

#### **BBC** Monitoring

Caversham Park, READING RG4 8TZ Tel: 0118 948 6000 Fax: 0118 946 3823 Website: www.monitor.bbc.co.uk
Supplies news, information and comment gathered from mass media around the world.

#### BFS Group Ltd (3663)

Buckingham Court, Kingsmead Business Park Frederick Place, London Road HIGH WYCOMBE, Bucks HP11 1JU Tel: 01494 555900 Fax: 0870 3663 199 Website: www.bfsgroup.co.uk (under construction as at 12/09/08) Supply and distribution of finished food products and food ingredients. Also supply of catering machinery.

#### BICC plc

(see Balfour Beatty)

#### B-N Group Ltd

(Britten-Norman)

Bembridge Airport, BEMBRIDGE Isle of Wight PO35 5PR Tel: 0870 881 5060 Fax: 0870 881 5061 Website: www.britten-norman.com Air transportation, aircraft, training and support.

#### The BOC Group Ltd

(now part of the Linde Group)

The Priestley Centre, 10 Priestley Road Surrey Research Park, GUILDFORD Surrey GU2 7XY

Tel: 01483 579857 Fax: 01483 505211

Website: www.boc-gases.com Industrial gases and gas management.

#### BRAMA Brown Root and Marshall Aerospace Ltd

Valley, HOLYHEAD, Gwynedd LL65 3NY Tel: 01407 742606 Fax: 01407 742790 Servicing and maintenance of aircraft, principally at RAF Valley.

#### British Airways plc

Waterside, PO Box 365 HARMONDSWORTH UB7 0GB Tel: 0844 493 0748 Website: www.britishairways.com Air carrier and related services.

#### British Gas plc

PO Box 3055, EASTBOURNE BN21 9FE Website: www.britishgas.co.uk

#### **Energy supplier**

British Energy Generation Ltd, GSO Business Park, EAST KILBRIDE G74 5PG Tel: 01355 846000 Website: www.british-energy.com

#### British Maritime Technology Ltd

Energy production company.

Goodrich House, 1 Waldegrave Road TEDDINGTON TW11 8LZ Tel: 020 8943 5544 Fax: 020 8977 9304 Website: www.bmt.org Multidisciplinary engineering, science and technology consultancy.

#### The British Petroleum Co plc (BP)

Britannic House, 1 Finsbury Circus LONDON EC2M 7BA Tel: 020 7496 4000 Fax: 020 7496 4630 Website: www.bp.com Petrochemical industry.

# British Telecommunications plc

BT Group plc, BT Centre
81 Newgate Street LONDON EC1A 7AJ
Tel: 020 7356 5000 (general enquiries)
Website: www.btplc.com
Supplier of telecommunications systems and infrastructure to the public and private sectors.

#### David Brown Engineering Ltd

Park Road, Lockwood, HUDDERSFIELD HD4 5DD Tel: 01484 465500 Fax: 01484 465586 Website: www.davidbrown.com Gearboxes and industrial transmissions.

#### Bruhn Newtech Ltd

Bruhn NewTech, Suite 6, The Portway Centre Old Sarum Park, SALISBURY SP4 6EB
Tel: 01722 417000 Fax: 01722 417014
Website: www.bruhn-newtech.com
Software for incident response and management, CBRN-E life and asset saving solutions.

#### **BTV** Surface Fleet

Daring Building, Building 2/166, Postal Point 100, Portsmouth Naval Base Hampshire PO1 3NJ

Tel: 023 9272 7499 Fax: 023 9272 7766 Website: www.vtplc.com/Display.aspx?&Masterld =e535e422-428c-40b3-a2bc-75a78f6cb0b9& NavigationId=958

A joint venture between BAE Systems and VT Group designs, manufactures surface warships and support vessels. It delivers complex engineering, integration and through-life support across the lifecycle of a ship.

#### CAE Aircrew Training Services plc

Burgess Hill Aviation Training Centre CAE UK plc, Innovation Drive BURGESS HILL, West Sussex RH15 9TW Tel: 01444 247535 Fax: 01444 244895

Website: www.cae.com

Simulation, modelling and aircrew training services.

#### Canon UK

Woodhatch, REIGATE, Surrey RH2 8BF *Tel*: 01737 220000 *Fax*: 01737 220022

Website: www.canon.co.uk

Photography, imaging, photocopying machines, printers, scanners etc.

#### Capgemini

(see CAP Gemini Ernst & Young plc)

## CAP Gemini Ernst & Young UK plc

(now Capgemini)

Capgemini UK, No 1 Forge End WOKING, Surrey GU21 6DB

Tel: 01483 764764 Fax: 01483 786161

Website: www.uk.capgemini.com

Consulting services, IT systems implementation and business processes.

#### Carillion Ltd

Carillion Head Office, 24 Birch Street WOLVERHAMPTON, West Midlands WV1 4HY Tel: 01902 422431

Website: www.carillionplc.com

Multi-service group including construction,

IT services, secure accommodation, training etc.

#### Chapman Freeborn Airchartering Ltd

6th Floor, Astral Towers, Betts Way CRAWLEY, West Sussex RH10 9UY Tel: 01293 572872 Fax: 01293 572873 Website: www.chapman-freeborn.com Comprehensive air charter services.

#### Claverham Ltd

Claverham, BRISTOL BS49 4NF Tel: 01934 835224 Fax: 01934 835337

Website: www.fhltd.com

Actuation systems and associated products for aerospace and defence applications.

#### Cobham plc

Brook Road, WIMBORNE, Dorset BH21 2BJ Tel: 01202 882020 Fax: 01202 849401

Website: www.cobham.com

Development, delivery and support of aerospace and defence systems.

#### Cobham Fluid Systems Ltd

(now Cobham)

Brook Road, WIMBORNE, Dorset BH21 2BJ Tel: 01202 882020 Fax: 01202 849401

Website: www.cobham.com

Development, delivery and support of aerospace defence systems.

#### Cogent Defence and Security Networks Ltd

(now EADS Defence & Security Systems Ltd)
EADS Defence & Security Systems Ltd
Quadrant House, Celtic Springs
Coedkernew NEWPORT NP10 8FZ
Tel: 01633 713000 Fax: 01633 713333
Website: www.eadsdsuk.com
Integrated security systems and solutions.

### Compass Group plc

(Eurest, Medirest etc)

Compass House, Guildford Street CHERTSEY, Surrey KT16 9BQ Tel: 01932 573000 Fax: 01932 569956 Website: www.compass-group.com Provision of food and food-related services to

## William Cook Defence

(now Astrum (UK) Ltd)

corporate customers.

Astrum, Stanhope, BISHOP AUCKLAND, Co Durham DL13 2YR

Tel: **01388 528248** Fax: **01388 528879** 

Website: www.astrum.uk.com Tank tracks and tank armour.

#### Cubic Defense Applications Inc

Derwent House, Kendal Avenue
Park Royal, LONDON W3 OXA
Tel: 020 8886 6402 Fax: 020 8882 8072

Tel: **020 8896 6402** Fax: **020 8992 8072** 

Website: www.cubic.com/cda1

Live and virtual military training systems, mission support services and communications technologies.

#### DARA

(see DSG)

#### **Debut Services Ltd**

(Babcock Infrastructure Services and Bovis Lend Lease)
Debut Services (South West) Ltd, Building 329
Cormorant House, RNAS Yeovilton
YEOVIL, Somerset BA22 8HL
Tel: 01935 855613
Website: www.debutservices.com

Formed to meet the UK MoD's requirement for provision of services.

## Defence Management (Watchfield) Ltd

Serco Group plc, Serco House 16 Bartley Wood Business Park, Bartley Way HOOK, Hampshire RG27 9UY Tel: 01256 745900 Fax: 01256 744111

Website: www.serco.com

Joint venture between Serco and Laing to design, build, finance and operate the Joint Services Command and Staff College at Watchfield.

#### Dell Corporation Ltd

Dell House, The Boulevard, Cain Road BRACKNELL Berkshire RG12 1LF Tel: 01344 373000

Website: www1.euro.dell.com/content Computers, IT systems and computer products.

#### Devonport Royal Dockyard Ltd

(part of Babcock Intl)

Devonport, PLYMOUTH PL1 4SG
Tel: 01752 605665 Fax: 01752 565356
Website: http://www.babcock.co.uk/opco/marine
Now part of Babcock Marine. Oversees the running of
Devonport dockyard and manages its infrastructure.

#### Drumgrange Ltd

Unit A, The Forum, Hanworth Lane CHERTSEY, Surrey KT16 9JX Tel: 01932 581100 Fax: 01932 569646 Website: www.drumgrange.co.uk Hardware, software and firmware design, development and production.

#### DSG

Andover (Head Office) Main Switchboard Building 203, Monxton Road, ANDOVER Hampshire SP11 8HT Tel: 01264 383295 Fax: 01264 383280 Website: www.dsg.mod.uk Supplying maintenance, repair and overhaul capabilities for the UK Armed Forces.

#### E2V Technologies Ltd

106 Waterhouse Lane, CHELMSFORD CM1 2QU *Tel:* 01245 493493 *Fax:* 01245 492492

Website: www.e2v.com

Specialist sensors, electronic tube components and charge coupled devices.

#### EADS Astrium

EADS Astrium Site, Gunnels Wood Road STEVENAGE Herts SG1 2AS
Tel: 01438 313456 Fax: 01438 773560
Website: www.astrium.eads.net
Satellites and space hardware.

#### EADS Defence and Security Systems Ltd

Quadrant House, Celtic Springs Coedkernew, NEWPORT NP10 8FZ Tel: 01633 713000 Fax: 01633 713333

Website: www.eadsdsuk.com

Integrated security systems and solutions.



#### **EDS Defence Ltd**

EDS Defence Head Office 1-3 Bartley Wood Business Park Bartley Way, HOOK, Hampshire RG27 9XA Tel: 01256 742000 Fax: 01256 742210 Website: www.edsdefence.com

Business and technology solutions for military and secure government clients.

#### Elliot Sargeant Ltd

Unit 4 Rushington Business Park, Chapel Lane Totton, SOUTHAMPTON SO40 9AH *Tel:* 023 8066 1666 *Fax:* 023 8066 1567 Haulage services.

#### **Emcor Facilities Services Ltd**

1 Thameside Centre, Kew Bridge Road Kew Bridge, LONDON TW8 0HF Tel: 0845 600 2300 Fax: 020 8380 6701 Website: www.emcoruk.com Facilities management services.

#### **Enersys Ltd**

Rake Lane, Clifton Junction, Swinton MANCHESTER M27 8LR Tel: 0161 727 3800 Fax: 0161 727 3899 Website: www.enersys.com Stored energy solutions for industry.

#### English, Welsh & Scottish Railway Ltd

Lakeside Business Park, Carolina Way DONCASTER DN4 5PN Tel: 0870 140 5000 Website: www.ews-railway.co.uk Rail freight transportation.

Esso UK plc

ExxonMobil House, Ermyn Way LEATHERHEAD, Surrey KT22 8UX Tel: 01372 222000

Website: www.exxonmobil.co.uk Petrochemical industry.

#### Eurenco Ltd

12 quai Henri IV, 75004 Paris, FRANCE Tel: 0033 (0)1 49 96 74 00
Fax: 0033 (0)1 49 96 74 01
Website: www.eurenco.com
Explosives, propellants, reactive armour and combustibles.

#### Europaams sas

12 rue de la Redoute, Fontenay aux Roses Hauts de Seine, FRANCE 92260 Tel: 0033 (1) 41 87 15 18 Supplier of the Principal Anti Air Missile System (PAAMS) to European navies.

#### Farrans Construction Ltd

99 Kingsway, Dunmurry, BELFAST BT17 9NU Tel: 028 9055 1300 Fax: 028 9062 9753 Website: www.farrans.com

#### Fasttrax (FTX Logistics)

Hill Park Court, Springfield Drive. LEATHERHEAD Surrey KT22 7NL
Tel: 01980 667104 (MD and Contract manager)

Fax: 01980 667118 Website: www.ftxlog.com
Operators of the Heavy Equipment Transporter
service for the MoD.

#### FB Heliservices Ltd

Jameson House, Lutyens Close Chineham Court, BASINGSTOKE RG24 8AG Tel: 01256 316116 Fax: 01256 316140 Website: www.fbheliservices.com

Provision of helicopters and associated services to military and government markets.

#### FBM Babcock Marine Ltd

The Courtyard, St Cross Business Park Monks Brook, NEWPORT Isle of Wight P030 5BF Tel: 01983 825700 Fax: 01983 824180 Website: www.fbmuk.com/main.htm Fast ferries, paramilitary vessels and specialist craft.

#### FBS Ltd

FB Heliservices Ltd, Jameson House, Lutyens Close, Chineham Court, BASINGSTOKE RG24 8AG *Tel*: 01256 316116 *Website*: www.fbsltd.com Helicopter services, including training and support.

#### Finning (UK) Ltd

#### (Construction)

Watling Street, CANNOCK, Staffordshire WS11 8LL *Tel:* 01543 461461 *Fax:* 01543 461700

#### (Power Systems)

Orbital 5a, Orbital Way
CANNOCK, Staffordshire WS11 8XW
Tel: 01543 465165 Fax: 01543 465199
Website: www.finning.co.uk
Supply of Caterpillar™ heavy equipment. Support and maintenance.

#### Firearms Training Systems Ltd

Westminster Road, LINCOLN LN6 3QY Tel: 01522 501911 Website: www.fatsinc.com Firearms training for defence and law enforcement.

#### James Fishers & Sons Ltd

Head Office, Fisher House, PO Box 4 BARROW-IN-FURNESS, Cumbria LA14 1HR Tel: 01229 615400 Fax: 01229 836761 Website: www.james-fisher.co.uk Services to marine and nuclear industries.

#### Fitzpatrick plc

Fitzpatrick Contractors Ltd, Hertford Road HODDESDON, Hertfordshire EN11 9BX Tel: 01992 305000 Fax: 01992 305001 Website: www.fitzpatrick.co.uk Civil engineering, highway maintenance, rail, building and facilities management.

#### Flagship Training Ltd

Shore House, Compass Road
North Harbour, PORTSMOUTH PO6 4PR
Tel: 023 9233 9000 Fax: 023 9233 9001
Website: www.flagshiptraining.co.uk
Suppliers of military and maritime training solutions.

#### Fleet Support (FSL) Ltd

Fleet Support Ltd, Main Administration Building Postal Point 100, HM Naval Base PORTSMOUTH PO1 3NJ Tel: 02392 722669 Website: www.fleet\_support co.uk

Website: www.fleet-support.co.uk Ship repair, logistics, engineering and facilities management.

#### Flybe

(see Jersey European Airways plc)
J & S Franklin (Holding and Management
Services) Ltd, Franklin House
151 Strand, LONDON WC2R 1HL
Tel: 020 7836 5746
Financial management services.

#### FTX Logistics

(see Fasttrax)

#### Fujitsu Services Ltd

22 Baker Street, LONDON W1U 3BW
Tel: 0870 242 7998 Fax: 0870 242 4445
Website: www.fujitsu.com/uk
IT services in Europe, the Middle East and Africa.
Fujitsu designs, constructs and maintains IT systems.

#### G3-Systems Ltd

Heydon Lodge, Flint Cross, Newmarket Road Nr ROYSTON, Hertfordshire SG8 7PN Tel: 01763 268200 Fax: 01763 268210 Website: www.g3-systems.co.uk Engineering, management and facilities management services.

#### GEC Alsthom Ltd

3 Avenue André Malraux

(now Alstom)

92309 Levallois-Perret Cedex, FRANCE *Tel*: 0033 (0)1 41 49 20 00 *Fax*: 0033 (0) 1 41 49 24 85 *Website*: www.alstom.com

Equipment and services for power generation and rail transport.

#### General Dynamics United Kingdom Ltd

Various locations
Amanda Jackson, Head of Marketing
Communications & Public Relations
Tel: 01495 236 443 Fax: 01495 236500
Website: www.generaldynamics.uk.com
Produces a wide variety of defence-related products including avionics, battlefield communications and CBRN protection solutions and also undertakes research and development.

#### Golley Slater & Partners Ltd

12 Margaret Street, LONDON W1W 8JQ Tel: 020 7255 6400 Fax: 020 7255 6490 Website: www.golleyslater.com Public relations.

#### Goodrich Control Systems Ltd

Shaftmoor Lane, BIRMINGHAM B28 8SW Tel: 0121 707 7111
Website: www.enginecontrols.goodrich.com
Aircraft engine control systems.

#### Goodrich Corporation

Four Coliseum Centre, 2730 West Tyvola Road Charlotte, NC 28217–4578, USA
Tel: 001 (704) 423–7000
Website: www.goodrich.com
Systems and services to aerospace, defence and aviation.

#### John Graham (Dromore) Ltd

Lagan Mills, DROMORE, County Down BT25 1AS Tel: 028 9269 2291 Fax: 028 9269 3412 Website: www.graham.co.uk
Construction, asset management and investments.

#### Haymills Holdings Ltd

Haymills (Contractors) Ltd 14 Red Lion Square, LONDON WC1R 4QF *Tel*: 020 7336 5400 *Fax*: 020 7336 5401

Website: www.haymills.com

New build, refurbishment and property maintenance.

#### Hays plc

Hays, 250 Euston Road, LONDON NW1 2AF Tel: 020 7383 2266 Fax: 020 7388 4367 Website: www.haysplc.com
Specialised recruitment services.

#### HCR Ltd

HCR Group, Copenhagen Court 32 New Street, BASINGSTOKE RG21 7DT Tel: 01256 812700 Fax: 01256 333043 Website: www.hcr.co.uk Employee relocation and related services.

#### Heaton Holdings Ltd

Heaton House, Cams Estate, FAREHAM Hampshire PO16 8AA Tel: 01329 230230 Fax: 01329 283277 Website: www.heatonholdings.com Property development and investment.

#### Heckler & Koch

(see NSAF Ltd)

#### Hewlett-Packard Co

Amen Corner, Cain Road, BRACKNELL Berkshire RG12 1HN Tel: 0870 013 0790 Fax: 01344 363344 Website: welcome.hp.com/country/uk/en IT systems, hardware and consumer products.

#### **Hewlett-Packard CDS**

(see Synstar Computer Services (UK) Ltd)

#### Honeywell Aerospace UK

Bunford Lane, YEOVIL BA20 2YD Tel: 01935 475181 Fax: 01935 427600 Website: www.honeywell.com/sites/portal?smap=honeywell\_uk&page=aerospace&theme=T4 Aircraft, avionics and control systems repair, testing and supply.

#### Hunt & Palmer plc

The Tower, Goff's Park Road CRAWLEY, West Sussex RH11 8XX Tel: 01293 558000 Fax: 01293 558099 Website: www.huntpalmer.com Air charter and air commerce.

## IBM United Kingdom Holdings Ltd

UK Head Office, IBM United Kingdom Ltd PO Box 41, North Harbour, PORTSMOUTH Hampshire PO6 3AU Tel: 023 9256 1000 Website: www.ibm.com/uk Supplier and designer of computer systems and

#### Imes Group

associated services.

Campus 3, Science and Technology Park Balgownie Drive, Bridge of Don ABERDEEN AB22 8GW Tel: 01224 705777 Fax: 01224 707952

Website: www.imes-group.com

Risk and reliability based management, inspection and testing services.

#### Insys Ltd

(now part of Lockheed Martin)
Reddings Wood, AMPTHILL
Bedfordshire MK45 2HD
Tel: 01525 841000 Fax: 01525 405861
Website: www.lockheedmartin.co.uk
Project coordination.

#### Interserve (Defence) Ltd

Capital Tower, 91 Waterloo Road LONDON SE1 8RT Tel: 020 7902 2099 Website: www.interserveplc.co.uk/ facilitiesservices/defence

Business support organisation offering facilities, industrial, project and equipment services plus public finance initiative investments.

#### ISA Trading Ltd

66-70 Vicar Lane, Little Germany BRADFORD, BD1 5AG Tel: 01274 306787 Fax: 01274 892056 Website: www.isa-trading.com Supply of electronic office products.

(see CH Pearce Construction Ltd)

#### **ISG** Pearce

ISS Europe, 5 allée du Bourbonnais 78310 Maurepas, FRANCE Tel: 0033 (0)1 34 82 72 90 Fax: 0033 (0)1 34 82 72 99 Website: www.isscorp.com/html/iss\_europe.html Software solutions for product lifecycle management.

#### ITT Corporation

Many locations and divisions Website: www.itt.com

#### J & S Marine Ltd

Riverside Road, Pottington Business Park BARNSTAPLE, Devon EX31 1LY Tel: 01271 337500 Fax: 01271 337501 Website: www.jsmarine.co.uk Marine services to energy and defence industries.

#### Jackson Construction Ltd

Jackson House, 86 Sandyhill Lane IPSWICH, Suffolk IP3 ONA Tel: 01473 335000 Fax: 01473 219922 Website: www.jackson-construction.co.uk Construction projects.

#### Jersey European Airways (UK) Ltd

(now Flybe)

Customer Relations, Flybe Customer Relations The New Walker Hangar Exeter International Airport EX5 2HL Tel: 0871 700 5000 Fax: 01392 366151 Website: www.flybe.com Commercial airline.

#### Kelda Group

Western House, Halifax Road BRADFORD, West Yorkshire BD6 2SZ Tel: 01274 600 111 Fax: 01274 608 608 Website: www.keldagroup.com/kel Water and sewerage services to domestic and business customers in the UK.

#### Kellogg Brown & Root Ltd

Hill Park Court, Springfield Drive LEATHERHEAD, Surrey KT22 7NL Tel: 01372 865000 Fax: 01372 864400 Website: www.halliburton.com Oilfield technology and services.

#### Kidde Graviner Ltd

(now part of Hamilton Sundstrand)

Mathisen Way, Colnbrook

SLOUGH, Berkshire SL3 OHB

Tel: 01753 683245 Fax: 01753 685126

Website: www.kiddegraviner.com

Fire protection and safety systems for aircraft, military and rail vehicles.

#### Kier Group Ltd

Kier Group plc, Tempsford Hall SANDY, Bedfordshire SG19 2BD Tel: 01767 640111 Fax: 01767 640002 Website: http://www.kier.co.uk/kier\_group Construction, building, civil engineering and support services.

#### Kylmar (KMC) Ltd

Lambda House, Fairview Road
Fairground Industrial Estate
WEYHILL, Hampshire SP11 OST
Tel: 01264 774148 Fax: 01264 774149
Website: www.kylmar.com
Electro-optical systems and CCTV surveillance systems.

#### Laing Ltd

John Laing, Allington House 150 Victoria Street, LONDON SW1E 5LB Tel: 020 7901 3200 Website: www.laing.com Construction services.



#### Land Rover

Land Rover Administration
Freepost TK494, TWICKENHAM TW2 5UN
Tel: 0800 110 110
Website: www.landrover.co.uk
Supplier of off-road vehicles and SUVs.

#### Landmark Support Services

Landmarc Support Services Ltd, Building 9 Westdown Camp, TILSHEAD, Wiltshire SP3 4RS Tel: 0800 1695110 Website: www.landmarcfm.com Provision and development of training estates for UK Armed Forces.

#### Lex Defence Management Ltd

13 The Courtyard, Roman Way Coleshill, BIRMINGHAM B46 1HQ Tel: 01675 430033 Fax: 01675 431117 Website: www.lexdefence.co.uk Management of the MoD's vehicle fleet.

#### Lex Multipart

13 The Courtyard, Roman Way Coleshill, BIRMINGHAM B46 1HQ Tel: 01675 430033 Fax: 01675 431117 Website: www.lexdefence.co.uk/ companies/multipart.htm Supply chain management, vehicle fleet support services.

#### Lincad Ltd

2 Admiralty Way, CAMBERLEY, Surrey Tel: 01276 38885 Fax: 01276 34445 Website: www.lincad.co.uk (under construction) Manufacture and design of commercial battery systems.

#### Lockheed Martin Corp

Manning House, 22 Carlisle Place LONDON SW1P 1JA Tel: 020 7798 2850 Website: www.lockheedmartin.co.uk Systems integration and supply of hi-tech equipment to defence and civil government clients.

#### Logica CMG UK Ltd

(now Logica)

Stephenson House, 75 Hampstead Road LONDON NW1 2PL

Tel: 020 7637 9111 Fax: 020 7468 7006

Website: www.logica.co.uk

Business consultancy, payroll management and asset management.

#### LSC Group Ltd

LSC Group, Lincoln House, Wellington Crescent Fradley Park, LICHFIELD, Staffordshire WS13 8RZ Tel: 01543 446800 Fax: 01543 446900 Website: www.lsc.co.uk

Support and solutions for the maintenance and control of complex systems.

## M&S Shipping (International) Ltd

Enterprise House, 34 Faringdon Avenue HAROLD HILL, Essex RM3 8SU Tel: 01708 340034 Website: www.msshipping.com International shippers.

#### Marconi Selenia Communications Ltd

(now SELEX Communications – wholly-owned subsidiary of Finmeccanica)
Piazza Monte Grappa, 400195 Roma, ITALY
Fax: 0039 06 320 8621

Website: www.finmeccanica.com

Aviation, aerospace, communications, defence and security.

#### The Maersk Co Ltd

Maersk House, Braham Street, LONDON E1 8EP Tel: 020 7712 5000 Fax: 020 7712 5100

Website: www.maersk.co.uk

Shipping fleet and container shipping and handling.

#### MAN BW Diesel Ltd

MAN Diesel Ltd, Bramhall Moor Lane Hazel Grove, STOCKPORT, Cheshire SK7 5AQ Tel: 0161 483 1000 Fax: 0161 487 1465 Website: www.manbw.com

Large-bore diesel engines.

#### Mansell Construction Services Ltd

Roman House, Grant Road CROYDON, Surrey CR9 6BU Tel: 020 8654 8191 Website: www.mansell.plc.uk Construction industry.

#### Marconi Selenia Secure Systems Ltd

(now owned by Selex Communications)
Marconi House, New Street
CHELMSFORD, Essex CM1 1PL
Tel: 01245 353221 Fax: 01245 287125
Website: www.selex-comms.com/en
Secure communication systems.

## Marine Engineering & Fabrication Ltd

(now Babcock MEF)

Babcock MEF, Units 1 + 7,

Muira Industrial Estate, William Street Northam, SOUTHAMPTON, Hampshire Tel: 023 8033 7974 Fax: 023 8033 7975

Website: www.babcock.co.uk

Design, construction, installation and maintenance of the 'Flexi Dock' versatile docking system.

# Marshall of Cambridge (Holdings) Ltd

The Airport, Market Road, CAMBRIDGE CB5 8RX Tel: 01223 373737

Website: www.marshall-group.co.uk

Includes motor holdings, vehicle temperature control equipment, aircraft modification and support, mobile military medical systems and property management.

#### Martin-Baker Aircraft Ltd

Higher Denham, Nr UXBRIDGE, Middlesex UB9 5AJ Tel: 01895 832214 Fax: 01895 832587 Website: www.martin-baker.co.uk
Aircraft ejection seats and survival equipment.

#### MBDA UK Itd

11 Strand, LONDON WC2N 5RJ
Tel: 020 7451 6000 Fax: 020 7451 6001
Email: css.MBDA-Group@mbda.net

Website: www.mbda.net

(now merged with Boeing)

MBDA is a European company producing missiles and missile systems.

#### McDonnell Douglas Corp

Boeing UK Corporate Offices
16 St James's Street, LONDON SW1A 1ER
Tel: 020 7930 5000
Website: www.boeing.co.uk/Home.do
Manufactures military and civilian airplanes, missiles, satellites and defence communication

#### McKinsey & Company

No 1 Jermyn Street, LONDON SW1Y 4UH Tel: 020 7839 8040 Fax: 020 7339 5000 Website: www.mckinsey.com
Business organisation consultancy.

#### McNicholas plc

(now owned by Skanska)

McNicholas House, Kingsbury Road

LONDON NW9 8XE

Tel: 020 8200 0303 Fax: 020 8205 6767

Website: www.skanska.com

Utilities and infrastructure services.

#### Meggitt Holdings plc

Farrs House, Cowgrove
WIMBORNE, Dorset BH21 4EL
Tel: 01202 847847 Fax: 01202 842478
Design and manufacture of equipment and systems for the aerospace and defence industries, electronic sensors and systems.

#### Modus Services plc

(joint owned by John Laing, Innisfree and Amey)

John Laing, Allington House
150 Victoria Street, LONDON SW1E 5LB

Tel: 020 7901 3200

Website: www.laing.com

Consortium formed to refurbish MoD Main Building.

#### John Mowlem & Co plc

(Carillion plc)

Carillion Head Office, 24 Birch Street WOLVERHAMPTON, West Midlands WV1 4HY Tel: 01902 422431

Website: www.mowlem.com

Support services and construction of buildings, roads and infrastructure.

#### MPI Aviation Ltd

A208 Enterprise House, Bassingbourn Road Stansted Airport, Essex CM24 1QN Tel: 01279 682299 Fax: 01279 661374 Website: www.mpi.ltd.uk Recruitment for the aviation industry.

#### MS International plc

Balby Carr Bank, DONCASTER DN4 8DH *Tel*: 01302 366961 *Fax*: 01302 340663 *Website*: www.msi-mechforge.com Forklift forks.

#### Muirhead Aerospace

Oakfield Road, Penge, LONDON SE20 8EW Tel: 020 8659 9090 Fax: 020 8659 9906 Website: www.muirheadaerospace.com Avionics, motion sensors, radar and cockpit electronics

#### NATO SHAPE

ACO J9 CIMIC, Bldg 101 Room: E 305, 7010 SHAPE, BELGIUM Coordinating Officer: 0032 65 44 2843 Administration: 0032 65 44 3335 Fax: 0032 65 44 5301 Website: www.nato.int/shape

Headquarters of North Atlantic Treaty Organisation; Supreme Headquarters Allied Powers Europe.

#### Newarthill plc

(trading as Sir Robert McAlpine) Sir Robert McAlpine Ltd, Eaton Court Maylands Avenue HEMEL HEMPSTEAD, Hertfordshire HP2 7TR Tel: 01442 233444 Fax: 01442 230024 Website: www.sir-robert-mcalpine.com Building, civil engineering and related maintenance

#### Northwestern Shiprepairers and Shipbuilders Ltd

BIRKENHEAD, Merseyside CH41 9BP Tel: 0151 649 6600 Fax: 0151 649 6699 Website: www.nsluk.net Commercial repair/upgrade, conversion, heavy

Cammell Laird Shipyard, Campbeltown Road

fabrication/engineering and military refit.

#### NP Aerospace

473 Foleshill Road, COVENTRY CV6 5AQ Tel: 024 7670 2802 Fax: 024 7668 7313 Website: www.np-aerospace.co Engineering thermoset and composite materials for customers in the aerospace, electrical, automotive, defence and textile industries.

#### npower Ltd

PO Box 93, Tyne House Birchwood Drive, PETERLEE SR8 2XX Website: www.npower.com Energy supplier to residential and business customers

#### **NSAF Ltd**

(trading as Heckler & Koch Ltd) Unit 3, Easter Park, Lenton Lane **NOTTINGHAM NG7 2PX** Tel: 0115 924 8720 Fax: 0115 924 8730 Website: www.hecklerkoch.com

Small arms, submachine guns, machine guns, special purpose weapons and grenade launchers.

#### **NSSL Ltd**

6 Wells Place, Gatton Park Business Centre REDHILL, Surrey RH1 3DR Tel: 01737 648800 Fax: 01737 648888 Website: www.satcom-solutions.com Mobile satellite solutions to corporate, media, government, maritime, oil and gas and offshore sectors.

#### O'Rourke Civil Engineering Ltd

Laing O'Rourke, Bridge Place, Anchor Boulevard Crossways, DARTFORD, Kent DA2 6SN Tel: 01322 296200 Fax: 01322 296262 Website: www.laingorourke.com Construction and civil engineering projects.

#### Oracle Systems Corp

Oracle Corporation UK Ltd, Oracle Parkway Thames Valley Park (TVP), READING Berkshire RG6 1RA Tel: 0118 924 0000 Fax: 0118 924 3000 Website: www.oracle.com Data management.

#### P&O Ferries (Freight) Ltd

P&O Ferries, Channel House Channel View Road, DOVER CT17 9TJ Tel: **08706 000613** Website: www.poferriesfreight.com/freight All aspects of freight shipping.

#### PA Holdings Ltd

(now Poski.com) 1155 Akard Dr, Reno, NV 89509 USA Tel: 001 (775) 287 2841 Website: www.poski.co.uk Website design.

#### Pains Wessex Ltd Chemring Marine Ltd

Chemring House, 1500 Parkway, Whiteley FAREHAM, Hants PO15 7AF Tel: 01489 884130 Fax: 01489 884131 Website: www.pwss.com

Marine distress signals and lifesaving equipment.

#### Pall Corporation

Europa House, Havant Street PORTSMOUTH, Hampshire PO1 3PD Tel: 023 9230 3303 Fax: 023 9230 2506 Website: www.pall.com Filtration, separation and purification.

#### Palletways (UK) Ltd

Fradley Distribution Park Wood End Lane, Fradley Park LICHFIELD, Staffordshire WS13 8NE Tel: 01543 418000 Fax: 01543 418111 Website: www.palletways.com Palletised distribution services.

#### Paradigm Services Ltd

EADS Astrium Site. Gunnels Wood Road STEVENAGE, Hertfordshire SG1 2AS Tel: 01438 282121 Website: www.paradigmservices.com Secure global satellite communications infrastructure.

#### CH Pearce Construction Ltd

(now ISG Pearce)

Interior Services Group plc, Aldgate House 33 Aldgate High St, LONDON EC3N 1AG Tel: 020 7247 1717 Fax: 020 7499 8719 Website: www.pearce.co.uk Construction and services

#### Penman Engineering Ltd

Heathhall, DUMFRIES DG1 3NY Tel: 01387 252784 Website: www.penman.co.uk Armoured and specialist vehicles.

#### Perkins Engines Ltd

Frank Perkins Way, PETERBOROUGH PE1 5NA Tel: 01733 58 3000 Fax: 01733 58 2240 Website: www.perkins.com Diesel and gas engines and power solutions.

#### Portsmouth Aviation Ltd

The Airport, PORTSMOUTH, Hampshire PO3 5PF Tel: **023 9266 2251** Fax: **023 9267 3690** Website: www.portsmouth-aviation.co.uk Weapon handling, aviation services, repair and refurbishment, design and manufacture.

#### Poski.com

(see PA Holdings Ltd)

#### PriceWaterhouse Coopers

1 Embankment Place, LONDON WC2N 6RH Tel: **020 7583 5000** Fax: **020 7822 4652** Website: www.pwc.co.uk Financial services.

#### Primary Management (Aldershot) Ltd 13 The Courtyard, Roman Way

Coleshill, BIRMINGHAM B46 1HQ

Tel: 01675 430033 Fax: 01675 431117 Website: www.lexdefence.co.uk Formed to provide vehicle fleet management for the Aldershot garrison by the Lex Group.

#### **Product Procurement** Services Ltd

(part of the Amaryllis Group) Amaryllis House, Montrose Road CHELMSFORD, Essex CM2 6TE Tel: 0870 084 0222 Website: www.amaryllisgroup.com Outsourcing specialists

#### PW Defence Ltd

Wilne Mill, Draycott, DERBY DE72 3QJ Tel: 01332 872475 Fax: 01332 873046 Website: www.pwdefence.com (under construction) Pyrotechnics and specialist explosive devices.

#### QinetiQ Ltd

QinetiQ Customer Contact Team Cody Technology Park, Ively Road FARNBOROUGH, Hampshire GU14 OLX Tel: 01252 373232 Website: www.qinetiq.com QinetiQ is the result of the privatisation of DERA. The company now produces a variety of innovative technological solutions and products.

#### Rail Settlement Plan

ATOC Ltd, 3rd Floor

40 Bernard Street, LONDON WC1N 1BY Tel: **020 7841 8000** Website: www.atoc.org/rsp Provides central retail support services to the UK train operating companies.



#### Raytheon Company Ltd

Raytheon Systems Limited, Harman House 1 George Street, UXBRIDGE, Middlesex UB8 1QQ Tel: 020 7569 5500 Website: www.raytheon.co.uk Designs, develops and manufactures a wide range of advanced electronic products and systems.

#### Raytheon/Lockheed Martin JAVELIN Joint Venture

#### Lockheed Martin

Manning House, 22 Carlisle Place LONDON SW1P 1JA Tel: 020 7798 2850

Website: www.lockheedmartin.co.uk

#### Raytheon Systems

The Pinnacles, Elizabeth Way HARLOW, Essex CM19 5BB Website: www.raytheon.co.uk

Formed to provide the JAVELIN light forces guided anti-tank weapon.

#### Remploy Ltd

Remploy, Stonecourt Siskin Drive, COVENTRY CV3 4FJ Tel: 0800 138 7656 (freephone - UK only) Fax: 0800 138 7657 Website: www.remploy.co.uk

Specialist employment services for the disabled and partially abled.

#### RFD Beaufort Ltd

Beaufort Road, BIRKENHEAD, Merseyside CH41 1HQ Tel: 0151 670 9009 Fax: 0151 652 8276 Website: www.beaufort-uk.com Survival equipment for aerospace and marine

industries

#### Right Management Consultants Ltd

Savannah House, 1-12 Charles II Street, LONDON SWIY 4QU Tel: 020 7484 1752

Website: www.rightmanagement.com

Employment consultants.

#### RMPA Services plc

Flagstaff House, Flagstaff Road **COLCHESTER CO2 7SR** Tel: 01206 363130

Consortium of Sir Robert McAlpine (Holdings) Ltd, Sodexho Defence Services Ltd (now Sodexo), WS Atkins plc and HSBC Infrastructure formed to undertake the redevelopment of the Colchester Garrison under a PFI contract with the MoD.

#### ROK plc

Rok Centre, Guardian Road Exeter Business Park, EXETER EX1 3PD Tel: 01392 354000 Fax: 01392 354001 Website: www.rokgroup.com

Housing and construction.

#### Rolls-Royce plc

Rolls-Royce International Ltd 65 Buckingham Gate, LONDON SW1E 6AT Tel: 020 7222 9020 Fax: 020 7227 9170

Website: www.rolls-royce.com

A power systems provider designing, manufacturing and supporting a range of products and services for air, sea and land applications.

#### Rolls-Royce Marine **Power Operations Ltd**

Moor Lane, Derby DE1 6EX Website: www.rolls-royce.com

Processing of uranium fuel and manufacture of nuclear reactor cores.

#### Royal Ordnance plc

(now part of BAE)

#### Rosyth Royal Dockyard Ltd

(run by Babcock International) Rosyth Royal Dockyard Rosyth, DUNFERMLINE KY11 2YD Tel: 01383 412131 Fax: 01383 417774 Website: www.babcock.co.uk/opco/marine Refitting RN surface and submarine vessels.

#### Royal and Sun Alliance Insurance plc

(now RSA Group)

St Mark's Court, Chart Wav HORSHAM, West Sussex RH12 1XL Tel: 0140 323 2323

Website: www.rsagroup.com

Insurance services.

#### Rubb Buildings

Dukesway, T.V.T.E., GATESHEAD, Tyne and Wear NE11 OQE

Tel: 0191 482 2211 Fax: 0191 482 2516

Website: www.rubb.com

Engineered fabric structures and tension membrane structures.

#### SAAB Training Systems AB

85 Huskvarna, 561 SWEDEN Tel: 0046 36 38 80 00 Fax: 0046 36 38 80 83 Website: www.saabgroup.com/en/ ProductsServices/products\_az.htm Training systems for defence applications.

#### Saft Ltd

12 Rue Sadi Carnot, 93170 Bagnolet FRANCE Website: www.saftbatteries.com Energy storage solutions.

#### SCA UK Holdings Ltd

Sca Packaging Ltd, UK Central Office Papyrus Way, Larkfields AYLESFORD, Kent ME20 7TW Website: www.sca.com

Paper products.

#### Scott Technologies Health & Safety

PO Box 569, Monroe North Carolina 28111, USA Tel: 001 800 247 7257 (international service) Website: www.scotthealthsafety.com Breathing equipment for firefighters etc.

#### Scottish & Southern Energy plc

Scottish and Southern Energy Inveralmond House, 200 Dunkeld Road, ERTH PH1 3AQ

Tel: 01738 456000

Website: www.scottish-southern.co.uk/SSEInternet Generation, transmission, distribution and supply of electricity; energy trading; storage, distribution and supply of gas; electrical and utility contracting; and telecoms.

#### Serco Denholm Ltd

MO19, HM Naval Base, PLYMOUTH, Devon PL2 2BG Tel: 01752 554193 Fax: 01752 554686

Website: www.serco.com

Provides ship management, marine operations and marine support to the Ministry of Defence, local authorities and commercial organisations.

#### Serco Group plc

Serco House, 16 Bartley Wood Business Park Bartley Way, HOOK, Hampshire RG27 9UY Tel: 01256 745900 Fax: 01256 744111

Website: www.serco.com

International task management company providing facilities management and systems engineering with experience across a wide range of applications.

#### Services Sound & Vision Corporation

Chalfont Grove, Narcot Lane, GERRARDS CROSS Buckinghamshire SL9 8TN

Tel: **01494 874461** Fax: **01494 872982** 

Website: www.ssvc.com

SSVC is a registered charity set up to entertain and inform Britain's Armed Forces around the world.

#### Seyntex NV

1 - 8700 Tielt, BELGIUM Tel: 0032 (0)51 42 37 11 Fax: 0032 (0)51 42 37 99 Website: www.seyntex.com Specialist fabrics and protective wear.

#### The Shell Transport and Trading Co plc

(now part of Royal Dutch Shell) Shell Centre, LONDON SE1 7NA Tel: 020 7934 1234 Website: www.shell.co.uk Petrochemical industry.

#### Shell UK Oil Products Ltd

2nd Floor Rowlands Way House, Rowlands Way, MANCHESTER, Lancashire M22 5SB Tel: 0800 731 4000 Fax: 0161 499 4376 Website: www.shell.com Oil products and petrochemicals.

#### Siemens plc

Sir William Siemens Square, Frimley CAMBERLEY, Surrey, GU16 8QD Tel: **01276 696000** Website: www.siemens.co.uk/en

Construction, energy, electronics and engineering.

#### Sigma Aerospace Ltd

(now Vector Aerospace Engine Services UK Ltd) 12 Imperial Way, CROYDON, Surrey CR9 4LE Tel: 020 8688 7777 Fax: 020 8688 6603

#### Silicon Valley Group plc

Lakeview House, Lightwater Road LIGHTWATER, Surrey GU18 5XQ Tel: 01276 455900 Fax: 01276 455910 Website: www.silicon-valley.co.uk

IT services, consultancy, system implementation and

website design.

#### Skanska Construction UK Ltd

McNicholas House, Kingsbury Road LONDON NW9 8XE

Tel: 020 8200 0303 Fax: 020 8205 6767

Website: www.skanska.com

Utilities and infrastructure services, construction and related services.

#### Smit International (Scotland)

4th Floor Regent Centre, Regent Road ABERDEEN AB11 5NS

Tel: 01224 560400 Fax: 01224 581485

Website: www.smit.com

Harbour towage, heavy transport, salvage and

terminal services.

#### Smiths Detection Watford Ltd

Unit 3, Odhams Trading Estate WATFORD, Hertfordshire WD24 7RY Tel: 01923 294400 Fax: 01923 294401 Website: www.smithsdetection.com/eng Detection technology for CBRNE and/or dangerous/illegal items.

#### Sodexho Ltd

(now Sodexo)

Capital House, 2nd Floor 25 Chapel Street, LONDON NW1 5DH Tel: 020 7535 7400 Fax: 020 7535 7401 Website: www.uk.sodexo.com/uken Food and facilities management.

#### Sodexho Defence Services Ltd

(now Sodexo)

St Anne's House, Louise Margaret Road ALDERSHOT, Hampshire GU11 2PP Tel: 01252 353100 Fax: 01252 353101 Website: www.uk.sodexo.com/uken/services/food-services/our-markets/defence/defence.asp Support services; catering, waste management, cleaning, accommodation, transport etc.

#### Software Box Ltd (SBL)

East Moor House, Green Park Business Centre Goose Lane, Sutton on the Forest, YORK, YO61 1ET Tel: 01347 812100

Website: www.softbox.co.uk

Bulk software licensing and PC hardware to the public and private sectors.

#### Smiths Aerospace

(now owned by General Electric)
Contact details on website.
Website: www.qe.com

Aerospace, jet engines, aviation and avionics.

#### Stasys Ltd

(now part of Lockheed Martin)

Lockheed Martin UK – Integrated Systems and Solutions, Chester House,

3rd Floor Farnborough Aerospace Centre FARNBOROUGH, Hampshire GU14 6TQ Tel: 01252 553200

Website: www.lm-isgs.co.uk
Network communications and defence

interoperability.

#### Steria Ltd

Three Cherry Trees Lane, HEMEL HEMPSTEAD Hertfordshire HP2 7AH

Tel: **0845 601 8877** 

Website: www1.steria.co.uk

Supplies a complete portfolio of business-related

II services.

#### Stewart Hughes Ltd

(now owned by General Electric)

Contact details on website.

Website: www.ge.com/uk

#### Swan Hunter (Tyneside) Ltd

Station Road, Wallsend NEWCASTLE-UPON-TYNE NE28 6EQ. Tel: 0191 295 0295 Fax: 0191 262 0374 Website: www.swanhunter.com Shipbuilders, repairers and breakers. Includes offshore oil and gas industry platforms.

## Synstar Computer Services (UK) Ltd

(now Hewlett Packard CDS)

Hewlett-Packard CDS Ltd, Imperium Level 1 West Wing, Imperial Way, READING RG2 OTD Tel: 0118 922 7600 Fax: 0118 922 7601 Website: www.synstar.com

Specialises in on-site delivery for multi-vendor

products and services.

#### Systems Consultant Services Ltd

The Court House, Northfield End HENLEY-ON-THAMES, Oxfordshire RG9 2JN *Tel:* 01491 412102 *Fax:* 01491 412082

Website: www.scs-ltd.co.uk

Technical services for the defence and security communities.

#### Taylor Woodrow plc

TW – Head Office, 41-43 Clarendon Road WATFORD, Hertfordshire WD17 1TR *Tel:* 01923 478400 *Fax:* 01923 478401

Website: www.taylorwoodrow.com

Construction, facilities management and engineering services for corporate clients in the UK and selected markets overseas.

#### Thales Avionics

88 Bushey Road, LONDON SW20 OJW

Tel: **020 8946 8011** 

Website: www.thalesavionics.co.uk

Avionics, presently undertaking the UK Watchkeeper programme.

#### Thales Communications Ltd

(now Thales Land and Communications)

Newton Road, CRAWLEY, West Sussex RH10 9TS Tel: 01293 518855 Fax: 01293 540045

Website: www.thalesgroup.com/uk

A subsidiary of Thales Defence Ltd, supplying sensors, communications, air defence, optronic systems, naval systems and avionics.

#### Thales Defence Ltd

88 Bushey Road, Raynes Park, LONDON SW20 0JW *Tel:* 020 8946 8011

Website: www.thalesgroup.com/uk

Suppliers of advanced electronics include system engineering, system integration and the delivery of mission-critical systems in both defence and civil areas. Designs and manufactures electro-optical systems mainly for the defence industry.

#### Thales Optronics

Thales Optronics Ltd
1 Linthouse Road, GLASGOW G51 4BZ
Tel: 0141 440 4000 Fax: 0141 440 4053
Website: pilkoptr02.uuhost.uk.uu.net
Advanced optical systems.

# Thales Training and Consultancy

Sackville House, Gatwick Road CRAWLEY, West Sussex RH10 9RL Tel: 0800 163469 Fax: 01293 563301 Website: www.thales-trainingconsultancy.com Training services.

## Thales Underwater Systems Ltd

Ocean House, TEMPLECOMBE BA8 ODH Tel: 01963 370551 Fax: 01935 442200 Website: www.thalesgroup.com/naval Sonar systems for surface and submarine platforms.

#### Trant Construction Ltd

Rushington House, Rushington SOUTHAMPTON SO40 9LT Tel: 023 8066 5544 Fax: 023 8066 5500 Website: www.trant.co.uk Construction services.

#### Turner and Co (Glasgow)

65 Craigton Road, GLASGOW G51 3EQ
Tel: 0141 440 0666 Fax: 0141 445 4123
Website: www.turner.co.uk
Supply and servicing of equipment and provision of

support services.

#### Turner Virr and Co Ltd

Technical, Production and Administrative Unit 403 York Road, LEEDS LS9 6TD Tel: 0113 249 5416 Fax: 0113 249 5882 Website: www.turnervirr.co.uk



#### Ultra Electronics Holdings plc

417 Bridport Road, GREENFORD Middlesex UB6 8BA

Tel: 020 8813 4321

Website: www.ultra-electronics.com
Specialist group providing electronic and
electromechanical systems for defence, security and
aerospace applications.

#### UniChem Ltd

UniChem House, Cox Lane CHESSINGTON, Surrey KT9 1SN Tel: 020 8391 2323 Fax: 020 8974 1707 Website: www.unichem.co.uk Wholesale distributor of pharmaceutical products.

#### **Unisys Corporation**

Bakers Court, Bakers Road, UXBRIDGE UB8 1RG Tel: 01895 237137 Fax: 01895 862093 Website: www.unisys.co.uk
Consulting, systems integration, outsourcing,

infrastructure and server technology.

#### **United Tool Distributors**

(MoD-only subsidiary of Joseph Gleave and Son Ltd) Joseph Gleave and Son Ltd, 995 Chester Road Stretford, MANCHESTER M32 ONB Tel: 0161 865 6025 Fax: 0161 865 0879 Website: www.gleave.co.uk Industrial supply specialists.

#### Vega Group plc

2 Falcon Way, Shire Park, WELWYN GARDEN CITY Hertfordshire AL7 1TW Tel: 01707 391999 Fax: 01707 393909

Website: www.vega-group.com

Business consultancy and technical support solutions.

#### Vinters Engineering Ltd

Moor Lane, DERBY, Derbyshire DE24 8BJ *Tel:* 01604 598539 *Fax:* 01332 245879 Land defence system and equipment and the manufacture of components for the marine, gas turbine and automotive industries.

#### Virgin Voyager Ltd

**120 Campden Hill Rd, LONDON W8 7AR** *Website:* **www.virgintrains.co.uk** Rail transportation and rail network services.

#### VT Aerospace Ltd

VT House, Grange Drive, Hedge End SOUTHAMPTON SO30 2DQ Tel: 023 8083 9001 Fax: 023 8083 9002 Website: www.vosperthornycroft.co.uk/aerospace Flying training and through-life airfleet support.

#### **VT** Communications

VT House, Grange Drive, Hedge End SOUTHAMPTON S030 2DQ Tel: 023 8083 9001 Fax: 023 8083 9002 Website: www.vtplc.com/Display.aspx?MasterId= 9ca8446c-fe01-4441-b417-ecc09f149092& NavigationId=974

Designs, builds and operates specialist communication networks and systems in the broadcast, defence and national security markets, with a focus on high-security and resilience applications.

#### VT Halmatic Ltd

(part of Vosper Thornycroft)

Portchester Shipyard

Hamilton Road, PORTSMOUTH PO6 4QB

Tel: 023 9253 9600 Fax: 023 9253 9601

Website: www.vtplc.com

Military boatbuilding.

#### The Weir Group plc

Clydesdale Bank Exchange 20 Waterloo Street, GLASGOW G2 6DB Tel: 0141 637 7111 Fax: 0141 221 9789 Website: www.weir.co.uk Comprehensive engineering solutions.

#### Westland Group plc

(now part of AugustaWestland)
Westland Works, Lysander Road
YEOVIL, Somerset BA20 2YB
Tel: 01935 702367 Fax: 01935 702131
Website: www.agustawestland.com
One of the world's leading helicopter makers.
Also part of GKN.

#### White Young Green plc

16 Eastcheap, LONDON EC3M 1BD
Tel: 020 7090 7090 Fax: 020 7090 7091
Website: www.wyg.com
Multidisciplinary consultants.

#### Whitemountain Quarries

11 Sheepwalk Road LISBURN, Co Antrim BT28 3RD Tel: 028 9250 1000 Fax: 028 9250 1100 Website: www.whitemountain.co.uk Asphalt laying, surface dressing and quarrying.

#### Wood Group Component Repair Ltd

John Wood House Greenwell Road, ABERDEEN AB12 3AX Tel: 01224 851000 Fax: 01224 851474 Website: portal.woodgroup.com/portal/page?\_ pageid=11475,1418394&t\_dad=portal30&t\_ schema=PORTAL30 Repair of gas turbine engines.



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or email: support@contracts.mod.uk



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## European Contracts Bulletins/Contact Points

The countries that made up the former Western European Armaments Group (WEAG) have established focal points to provide information about the various national procedures and practices which govern defence procurement in their country and to receive indications of general interest in becoming a supplier. Companies wishing to contact these focal points would be best advised to do so in writing by mail, telex or fax, using the telephone only in urgent cases. The former WEAG countries are listed below together with their focal point addresses.

Please note that there is no single bulletin documenting all the contracts available within the former WEAG countries – the individual countries offering them must be contacted.

#### **CONTRACTS BULLETINS**

#### BELGIUM

Belgian Defence Staff –
Department Material Resources –
Division Procurement
(MRMP – G/P – Eval)
Kwartier Koningin Elisabeth
Everestraat 1
1140 BRUSSEL
Tel: 0032 2701 6512
Fax: 0032 2701 3283
Email: BE-Focal@mil.be
www.jepp.be

#### DENMARK

HQ Chief of Defence Denmark Materiel Division PO Box 202 2950 VEDBAEK Tel: 0045 4589 2255 Fax: 0045 4589 0748 Telex: 0045 40171 SIGVED

#### ■ FRANCE

GIP UNION sa Département Mission Défense 4 rue de Vaumurier 78470 SAINT LAMBERT DES BOIS Tel: 0033 1 3944 1260 Fax: 0033 1 3944 1266

#### GERMANY

Bundesamt für Wehrtechnik und Beschaffung T5.2 Postfach 30 01 65 56057 KOBLENZ Tel: 0049 261 400 3921 Fax: 0049 261 400 3234 Email: BWBWEAG@BWB.org

#### GREECE

Ministry of National Defence
Defence Armaments & Investments
General Directorate
International Relations Department
Industrial Cooperation Office
Fakinos Base Camp
BST 902
ATHENS
Tel: 0030 210 746 6439

#### ITALY

Ministerio della Difesa Segredifesa - 3° Reparto Via XX Settembre 123/A 00187 ROMA Tel: 0039 06 4828477 Fax: 0039 06 4815717/46912822 Email: sgtrerep@tin.it www.segredif.difesa.it

Fax: 0030 210 777 8308

#### NETHERLANDS

NIID Prinsessegracht 19 2514 AP THE HAGUE Tel: 0031 70 364 4807 Fax: 0031 70 365 6933 Email: info@niid.nl www.niid.nl

#### NORWAY

Mrs Britt L Steinkjer or Mr Pål A Jacobsen HQ Defence Command Norway Materiel Branch/FII-2 Oslo mil/Huseby 0016 OSLO 7el: 0047 2309 8511/8415 Fax: 0047 2309 7451 www.mil.no/flo/start/ansk/ndc/

#### SPAIN

Ministerio de Defensa Subdirección General de Publicaciones C/Juán Ignacio Luca de Tena 30 28027 MADRID Tel: 0034 91 320 2500 ext. 4003 Fax: 0034 91 320 4438

#### SWEDEN

Susanne Juhlin FMV Swedish Defence Materiel Administration Commercial Directorate 11588 STOCKHOLM Tel: 0046 8782 4537 Fax: 0046 8782 5130 www.fmv.se/index. asp?k=004&tl=uk

#### TURKEY

Yb Deniz Girgin
Milli Savunma Bakanligi
Dis Tedarik Dairesi Baskanligi
Yabanci Askeri Alim ve Satim
Subesi
06100 Bakanliklar/ANKARA
Tel: 0090 312 402 3247
Fax: 0090 312 417 7342

#### UNITED KINGDOM

BiP Solutions Ltd
Park House
300 Glasgow Road
Shawfield
GLASGOW G73 1SQ
Tel: 0141 332 8247
Fax: 0141 331 2652
Email: moddcb@bipsolutions.com
www.contracts.mod.uk

#### CONTACT POINTS

#### BELGIUM

Kapitein-Commandant
Philippe Vanbrabant, Ir
Belgian Defence Staff –
Department Strategy –
National Armaments Directorate
(ACOS STRAT – STP/NAD2)
Kwartier Koningin Elisabeth
Everestraat 1
1140 BRUSSEL
Tel: 0032 2701 3224
Fax: 0032 2701 3974
Email: BE-Focal@mil.be

#### DENMARK

Mr Søren Jensen
Defence Command Denmark
Materiel Division
PO Box 202, 2950 VEDBAEK
Tel: 0045 4567 3332
Fax: 0045 4567 3309
Email: fkomam@post6.tele.dk

#### FRANCE

Mme Nicole Gauthier
DGA/DCI/CM2
5 bis avenue de la Porte de Sèvres
00457 ARMEES
Tel: 0033 1 4552 5678
Fax: 0033 1 4552 4986
Email:
nicole.gauthier@dga.defense.gouv.fr

#### GERMANY

Christian Veling
Kontaktstelle Europäischer Markt
für Verteidigungsgüter/DDI beim
Bundesamt für Wehrtechnik und
Beschaffung (BWB)
T5.2
Postfach 30 01 65
56057 KOBLENZ
Tel: 0049 261 400 3921
Fax: 0049 261 400 3234
Email: BWBWEAG@BWB.org

#### GREECE

Untitle Lit Col Antonios Kostakis
Ministry of National Defence
Defence Armaments & Investment
General Directorate
International Relations Department
Fakinos Base Camp BST 902
Papagos
ATHENS
Tel: 0030 210 746 6011
Fax: 0030 210 746 6552

#### ITALY

Col Antonio Palama Ministerio della Difesa Segredifesa – 3º Reparto Via XX Settembre, 123/A 00187 ROMA 7el: 0039 06 4828477 Fax: 0039 06 4815717/46912822 Email: sgtrerep@tin.it http://www.segredif.difesa.it

#### LUXEMBOURG

Mr Fernand Kirch Conseiller de Direction 1ére classe Ministère de la Force Publique Plateau du St Esprit 2915 LUXEMBOURG Tel: 00352 478 2813 Fax: 00352 46 2682

#### NETHERLANDS

Theo de Grood Ministerie van Defensie Directorate-General of Materiel Postbox 20701, Kalvermarkt 32 2500 ES THE HAGUE Tel: 0031 70 318 6748 Fax: 0031 70 318 6833

#### NORWAY

Mrs Britt L Steinkjer or Mr Pål A Jacobsen HQ Defence Command Norway Materiel Branch/FII-2 Oslo mil/Huseby 0016 OSLO Tel: 0047 2309 8511/8415 Fax: 0047 2309 7451 Email: focal-point@fo.mil.no

#### PORTUGAL

Col Joao Martins Alves
Direcçao Geral de Armamento
MDN, Av Ilha de Madeira
1400 LISBON
Tel: 00351 21 303 8549
Fax: 00351 21 301 8483
Email: malves@dgaed.mdn.gov.pt

#### SPAI

Lt Colonel Antonio De La Pena Ministerio de Defensa DGAM/SUBINSERT/AGI C/Raimundo Fernández Villaverde 50 28003 MADRID Tel: 0034 912 70 4815 Fox: 0034 912 70 4814

#### TURKEY

Capt Sinan Caynak Ministry of National Defence Chief of Foreign Procurement Department 06100 Bakanliklar/ANKARA *Tel*: 0090 312 402 3259 *Fax*: 0090 312 417 7342

#### UNITED KINGDOM

Mr Philip Margerison
Head of Defence Suppliers Service
Directorate of Supplier Relations
Ash 1 #3103
DEES
MoD Abbey Wood
BRISTOL BS34 8JH
Tel: 0117 91 32844/33803/

0117 91 32843/32832 Email: DSR-DSSHelpDesk@mod.uk DSR-DSS1a@mod.uk

# **Contact Points**

#### For firms wishing any further advice or guidance on selling to the MoD

**Defence Suppliers Service Directorate of Supplier Relations** Ash 1 #3103 DE&S, MoD Abbey Wood

BRISTOL BS34 8JH 0117 91 32844/33803

0117 91 32843/32832 Email: DSR-DSSHelpDesk@mod.uk DSR-DSS1a@mod.uk

#### For advice on selling general purpose information technology to the MoD

**Director General Information** Systems & Services Minerva House Delta Office Park 800 Swindon

Wiltshire SN5 7XQ Tel: 01793 555231 Fax: 01793 555095 Email: help@dcsacat.mod.uk

#### For advice on **Defence Estates**

**Directorate of Contracts** Defence Estates Blakemore Drive Sutton Coldfield West Midlands B75 7RL

Tel: 0121 311 2164 Fax: 0121 311 3707

Web: www.defence-estates.mod.uk

#### Publishers of MoD Defence Contracts Bulletin

**BiP Solutions Ltd** Park House 300 Glasgow Road Shawfield Glasgow G73 1SQ Tel: 0141 332 8247 0141 331 2652 Fax: Email: bip@bipsolutions.com

Web: www.contracts.mod.uk

To register on Constructionline

Constructionline

PO Box 6441 BASINGSTOKE Hampshire RG21 7FN 0870 240 0152 Fax: **01256 383899** 

Email: constructionline@capitagroup.co.uk

#### For advice on marketing and selling defence products and services overseas

UK Trade and Investment (UKTI) Defence & Security Organisation (DSO)

Tel: 020 7215 8000 Fax: enquiries@ukti.qis.qov.uk Web: www.dso.uktradeinvest.gov.uk

#### For advice on MoD's central bill-paying procedures

Director General

Financial Management Shared Service Centre

(formerly Defence Bills Agency)

Payment Helpdesk 8th Floor Mersey House Drury Lane Liverpool L2 7PX 0151 237 6500

Email: dbahelpdesk@gtnet.gov.uk Web: www.defencebills.gov.uk

#### For general enquiries on standardization matters, and to request **Defence Standards**

Ministry of Defence UK Defence Standardization (DStan)

Room 1138 Kentigern House 65 Brown Street Glasgow G2 8EX

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