

**Maryville City Schools**  
**833 Lawrence Avenue**  
**Maryville, TN 37803**

**BOARD OF EDUCATION**  
**REGULAR MEETING**

**5:30 PM, June 8, 2020**  
**Maryville High School**

**I. CALL TO ORDER**  
**MOMENT OF SILENCE**  
**PLEDGE OF ALLEGIANCE**

**CHAIRMAN BLACK**

**II ADOPT AGENDA**

**III. COMMENTS FROM THE PUBLIC ON AGENDA ITEMS**

**IV. CONSENT AGENDA ITEMS**

1. Approve Minutes of May 11, 2020 meeting (Attachment)
2. Ratify Executive Committee approval for Morristown Automatic Sprinkler Company - Funding source: General Purpose Schools - \$22,083.37 (Attachment A1)
3. Approve Maryville Chorale Fall Retreat at Camp Ba-Yo-Ca in Sevierville. (Attachment A2)
4. Approve application for the Maryville Business Academy Special Program of Study. (Attachment A3)
5. Approve agreement with PCS for July 1, 2020 to June 30, 2021 (Cooperative Purchasing Agreement with Scott County Schools).
6. Approve agreement with Central Technologies for July 1, 2020 to June 30, 2021 (Cooperative Purchasing Agreement with Sevier County Schools).

**V. AGENDA ITEMS**

1. Consider four year contract with Director of Schools beginning July 1, 2020.
2. Consider annual Microsoft Licensing Renewal for Windows, Office 365 – \$27,955.20 - Funding Source – Technology Software - (Attachment B1)
3. Consider revising the 2020-21 school calendar – (Attachment B2)
4. Consider purchase of sound equipment for the MHS gym from Central Technologies – Funding Source: Building Improvements - \$28,848.00. (Attachment B3)
5. Consider agreement with Johnson Controls to provide semi-annual HVAC maintenance service – Funding Source – Maintenance of Plant – Contracted Services - \$21,547.

**VI. REPORTS FROM DIRECTOR OF SCHOOLS**

**VII. RECOGNITION OF STAFF AND STUDENTS**

**VIII. COMMENTS FROM BOARD MEMBERS**

**IX. ADJOURN**

MCS BOARD OF EDUCATION  
Regular Meeting, page 2

**Upcoming meeting dates:**

July 13, 2020 – 5:30 pm Maryville High School

August 10, 2020 – 5:30 pm Maryville Junior High School



MARYVILLE CITY SCHOOLS

Mike Winstead  
Director of Schools

833 Lawrence Avenue  
Maryville, Tennessee 37803

May 29, 2020  
Maryville City School Board  
Executive Committee Meeting

Approve – Morristown Automatic Sprinkler Company quote to perform the five year inspection of all sprinkler system. Funding Source: General Purpose Schools – \$22,083.37

APPROVED:

Director of Schools Mike Winstead Date 05/29/2020

Chairman, Board of Education Ai BA Date 05/29/2020

Maryville Board of Education

Nick Black      Candy Morgan      Chad Hampton      Bethany Pope      Julie Elder



22083.37

1310 Karnes Avenue  
Knoxville, TN 37917  
Office: 865.689.4480  
Fax: 865.687.8622  
TN Fire Alarm #C-1746

Date: May 15, 2020

**Bid Proposal: 20-0809**

Maryville Academy  
1995 Sequoyah Ave  
Maryville, TN 37804  
John Cooper [mcs.maintenance@maryville-schools.org](mailto:mcs.maintenance@maryville-schools.org) 865-740-2042

**5 Year Inspection Service & UL Head Testing of Dry Pendent Heads**

5 Year inspection includes:

Internal Obstruction Inspection on 1 dry system  
Gauge Check for Calibration (Defective gauges will be an additional \$24.00 each if needed)  
Check Valve Inspection on all accessible check valves  
Hydrostatically Test the Fire Department Connection

**Total Cost: \$2,585.00**

**Exclusions:**

- Any fire protection works or inspections other than described above
- Maintenance, alterations, repair or replacement of any fire protection equipment and/or components
- Integrity or code compliance of existing fire protection systems
- Lift Rental if needed
- Landscape repairs and/or replacement, such as shrubs, trees, mulch, etc.
- Valve pit draining or pumping (all valve pits are to be drained properly prior to inspection)
- Premium Time (nights, weekends and holidays)
- Freeze protection of all sprinkler piping and associated components. This is the responsibility of the owner.
- Morristown Automatic Sprinkler is not a Disadvantaged Business Enterprise. Furthermore, no DBE participation goals or requirements are included or inferred. Should this project involve DBE goals or requirements please advise in writing regarding the specific nature of those goals or requirements and specifically how they impact Morristown Automatic Sprinkler.
- Backflow preventer repair/re-test proposals are priced to replace rubber components only, unless otherwise noted. Unseen internal problems involving other metal and plastic parts, or the device housing aren't included in the basic proposal. Forward flow of backflow devices isn't included in proposal.

**Terms of Payment:** (Proposal valid for a period of 30 days.)

Net 30 Days

**Work Hours:**

All work shall be performed during normal working hours, 7:00 AM to 4:30 PM, M-F.

**System Shutdowns:**

Where applicable, arrangements shall be made for an owner's representative to provide access to the sprinkler riser and to silence the fire alarm system, so the sprinkler system can be taken out of service.

We must have a signed copy of this bid proposal prior to any services being conducted. |

Sincerely,  
Morristown Automatic Sprinkler Company

Randall Jones  
 Inspection Manager  
[randall.jones@mascofp.us](mailto:randall.jones@mascofp.us)  
 Office 865-689-4480  
 Cell 865-740-0779

**Proposal Acceptance** – All of the prices, specifications, attached terms and conditions, are satisfactory and are hereby accepted.

Date of Acceptance: 5/28/2020 Signature: [Handwritten Signature]

#### Terms and Conditions

1. These Terms and Conditions (hereinafter referred to as "Master Agreement") constitute an ongoing Master Agreement between Morrystown Automatic Sprinkler Company and Customer. The terms and provisions of this agreement shall extend to and be binding upon the heirs, successors, executors, administrators, trustees and assigns of the parties hereto. The Master Agreement shall auto renew without notice on an annual basis. Either party may withdraw from the Master Agreement provided that the other party provides a written record of notice 30 days in advance.
2. Any additional system equipment added to the Property after the date of this Master Agreement or not otherwise specified in this Master Agreement is not included in the services to be provided pursuant to this Master Agreement. Inclusion of any such other equipment will require execution of an amendment to this Master Agreement and adjustment of the inspection and/or service fee.
3. If Work to be performed is an Inspection, the inspection services provided by Company pursuant to this Master Agreement are limited to an evaluation of the functionality of the equipment identified in this Master Agreement. Company will not evaluate or express any opinion as to whether the design and/or installation of the system are suitable for the Property or the operations at the Property.
4. If Work to be performed is an Inspection, Company's inspection is limited to an inspection of external readily accessible parts of the system (except when pertained to 5-year inspections) and will not include every component including but not limited to sprinkler heads, pipe, fittings, hangers, pull stations, smoke detectors, conduit wire or other parts of the system being inspected. Company will only inspect a representative number or sample of the sprinkler heads, pipes, hangers, valves or other devices and equipment in their current position. THEREFORE, BY CONDUCTING ITS SERVICE UNDER THIS MASTER AGREEMENT, COMPANY DOES NOT GUARANTEE OR WARRANT THE CONDITION OR OPERATION OF EVERY PIPE, SPRINKLER HEAD OR OTHER PART OF THE FIRE PROTECTION AND/OR FIRE ALARM/SECURITY SYSTEM ON THE PROPERTY.
5. In recognition of the relative risks of this Project to the Client and Morrystown Automatic Sprinkler Company the risks have been allocated such that the Client agrees, TO THE FULLEST EXTENT PERMITTED BY LAW, CUSTOMER AGREES TO DEFEND, INDEMNIFY AND HOLD HARMLESS COMPANY AND ITS OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, PARENT COMPANY, SUBSIDIARIES AND AFFILIATES, (HEREINAFTER REFERRED TO AS "INDEMNIFIED PARTIES") FROM AND AGAINST ANY AND ALL CLAIMS, DEMANDS, LOSSES, EXPENSES OR LIABILITIES OF ANY KIND, INCLUDING ATTORNEY'S FEES, (HEREINAFTER REFERRED TO AS "DAMAGES"), ARISING OUT OF OR IN ANY WAY RELATING TO OR CONNECTED WITH THE WORK PERFORMED BY THE COMPANY UNDER THIS AGREEMENT (WHETHER ARISING DURING OR FOLLOWING THE PERFORMANCE OF THE WORK). THE FOREGOING OBLIGATIONS TO DEFEND, INDEMNIFY AND HOLD HARMLESS SHALL BE ENFORCEABLE REGARDLESS OF WHETHER SUCH "DAMAGES" ARE ACTUALLY OR ALLEGEDLY CAUSED BY THE NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION, STANDARD OR RULE OR OTHER FAULT OF ANY OF THE "INDEMNIFIED PARTIES", IT BEING THE EXPRESS INTENT OF CUSTOMER TO DEFEND INDEMNIFY AND HOLD HARMLESS THE "INDEMNIFIED PARTIES" FROM THE CONSEQUENCES OF THE "INDEMNIFIED PARTIES" OWN NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION, STANDARD OR RULE OR OTHER FAULT. SHOULD THE "DAMAGES" ASSERTED AGAINST THE "INDEMNIFIED PARTIES" ARISE OUT OF THE SOLE NEGLIGENCE OF THE "INDEMNIFIED PARTIES" CUSTOMER'S INDEMNIFICATION OBLIGATIONS HEREUNDER SHALL BE ONLY FOR THE AMOUNT OF THE "DAMAGES" THAT EXCEEDS THE LESSER OF \$10,000.00 OR THE CONTRACT AMOUNT. CUSTOMER FURTHER AGREES TO INDEMNIFY THE "INDEMNIFIED PARTIES" FOR THEIR LEGAL FEES, COSTS AND DISBURSEMENTS PAID OR INCURRED TO ENFORCE THE PROVISIONS OF THIS PARAGRAPH AND TO OBTAIN, MAINTAIN AND PAY FOR SUCH INSURANCE COVERAGE AND ENDORSEMENTS, INCLUDING COMPLETED OPERATIONS COVERAGE, AS WILL INSURE THE PROVISIONS OF THIS PARAGRAPH, AND UPON REQUEST, SHALL PROVIDE COMPANY WITH EVIDENCE THEREOF.
6. IT IS UNDERSTOOD AND AGREED BY CUSTOMER THAT COMPANY IS NOT AN INSURER, THAT CUSTOMER SHALL OBTAIN THE TYPE AND AMOUNT OF INSURANCE COVERAGE WHICH IT DETERMINES NECESSARY, AND THAT THE AMOUNTS PAYABLE TO THE COMPANY HEREUNDER ARE BASED UPON THE VALUE OF THE SERVICES RENDERED AND ARE UNRELATED TO THE VALUE OF CUSTOMER'S PROPERTY, THE PROPERTY OF OTHERS LOCATED ON CUSTOMER'S PREMISES, OR ANY POTENTIAL LIABILITY OR DAMAGE TO CUSTOMER ARISING OUT OF THE WORK PERFORMED BY COMPANY. CUSTOMER ACCORDINGLY AGREES THAT THE LIABILITY OF COMPANY, ITS OFFICERS, DIRECTORS, EMPLOYEES, PARENT COMPANIES, SUBSIDIARIES, AFFILIATES AND AGENTS ARISING OUT OF OR IN ANY WAY RELATING TO OR CONNECTED WITH THE WORK PERFORMED BY THE COMPANY SHALL BE LIMITED TO THE LESSER OF \$10,000.00 OR THE PRICE OF THE WORK PERFORMED BY THE COMPANY. THIS LIMITATION OF LIABILITY SHALL APPLY TO ALL CLAIMS, DEMANDS, LOSSES, EXPENSES OR LIABILITIES OF ANY KIND, INCLUDING ATTORNEY'S FEES, (HEREINAFTER REFERRED TO AS "DAMAGES"), SUSTAINED BY CUSTOMER OR ANY OTHER PARTY CLAIMING BY OR THROUGH CUSTOMER, AND SHALL APPLY REGARDLESS OF WHETHER SUCH "DAMAGES" ARE ACTUALLY OR ALLEGEDLY CAUSED BY THE NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION STANDARD OR RULE OR OTHER FAULT OF COMPANY, ITS OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, PARENT COMPANIES, SUBSIDIARIES AND AFFILIATES.
7. CUSTOMER AGREES TO REQUIRE ITS INSURANCE POLICIES TO BE ENDORSED SO AS TO WAIVE ALL RIGHTS OF SUBROGATION AGAINST COMPANY.
8. Company, following each contracted inspection, will provide to Customer a written "Report of Inspection" ("Report"). If required and/or with prior written authorization, Company will provide copies of the Report to the local or state authority having jurisdiction on behalf of Customer. If requested by Customer, a copy of the Report will also be forwarded to Customer's insurance company. The Report and recommendations, if any, by Company are only advisory in nature and are intended to assist Customer in reducing the possibility of loss to the Property by indicating obvious defects or impairments to the system(s) which were discovered by Company's inspection and which should receive prompt attention.
9. Customer agrees to obtain and shall be solely responsible to maintain property and casualty insurance for the Property, all contents therein, and operations performed within or around the Property. No insurance company, insurer or bonding company or their successors or assigns shall have any right of subrogation or otherwise against Company arising out of this Master Agreement or the services provided by Company pursuant to this Master Agreement.
10. Customer agrees to indemnify, defend and hold harmless Company, its agents, and employees from and against any and all claims, demands, suits, liabilities, damages, judgments, losses and expenses (including, without limitation, attorneys' fees) which may be asserted against Company by any third party arising out of the services provided by Company pursuant to this Master Agreement.
11. Company will make every reasonable effort to prevent the discharge of water into or onto areas of landscaping, decorative pavement, etc., at the Property, however it is Customer's responsibility to provide sufficient and readily accessible means to accept the full flow of water that may be required by tests as determined by the type of inspection and to take measures to eliminate the formation of ice in any area where a slip and fall hazard could occur.
12. This Master Agreement may be signed in counterparts; a signed facsimile, photocopy, and/or electronic signature of this Master Agreement shall be as binding on both parties just as though this Master Agreement were executed in its original, pre-printed form and by doing so, the owner agrees to and gives permission for Morrystown Automatic Sprinkler Company to begin the repairs / inspection / installation work requested.
13. This Master Agreement constitutes the entire Master Agreement between Company and Customer regarding the subject matter hereof and supersedes all prior Master Agreements and understandings relating thereto. Although Customer for its convenience or in furtherance of its internal procedures may issue to Company a purchase order, order acknowledgement or similar form in connection with the services provided by Company pursuant to this Master Agreement, no term or condition in any such form that is different from or in addition to the terms set forth in this Master Agreement shall be applicable, and all such different or additional terms shall be ineffective and void. This Master Agreement cannot be amended or modified except by a writing signed by Customer and Company.
14. Morrystown Automatic Sprinkler is not a Disadvantaged Business Enterprise. Furthermore, no DBE participation goals or requirements are included or inferred. Should this project involve DBE goals or requirements please advise in writing regarding the specific nature of those goals or requirements and specifically how they impact Morrystown Automatic Sprinkler.



**MORRISTOWN AUTOMATIC SPRINKLER COMPANY**

1310 Karnes Avenue NE  
Knoxville, TN 37917  
PHONE: (865) 689-4480  
FAX: (865) 687-8622

A1-4

Proposal: FQ2005120453

**PROPOSAL**

**Job Name:** Maryville High School  
**Site Address:** ATTN: SCOTT BLEVINS  
825 LAWRENCE AVE  
MARYVILLE, TN 37803-4857

**Invoice To:** Maryville City Schools  
833 LAWRENCE AVE  
MARYVILLE, TN 37803-4857

**Contact:** John Cooper  
865-740-2042  
mcs.maintenance@  
maryville-schools.org

- Request For Proposal (RFP)     Service Follow Up Proposal     Inspection Follow Up Proposal

**Open Date:** 05/12/2020  
**Expiry Date:** 07/11/2020  
**Sales Rep:** Whitehead, Roland W  
**Email:** roland.whitehead@mascofp.us

**Work Description:** 5/12/2020 2:41 PM Bass, Jonathan P: TO PROVIDE LABOR AND MATERIAL TO PERFORM THE 5 YEAR INSPECTION, REPLACE BOTH OF THE ACCELLERATORS, AND TAKE A SAMPLE OF HEADS TO SEND OFF FOR UL HEAD TESTING.

**EXCLUSIONS:**

1. ANY OTHER WORK BEYOND SCOPE ABOVE.
2. ELECTRICAL WIRING AND/OR FIRE PROTECTION MONITORING.
3. INTEGRITY AND/OR CODE COMPLIANCE OF EXISTING SYSTEM.
4. PREMIUM TIME. (NIGHTS/WEEKENDS)
5. PAINTING OF FIRE PROTECTION PIPING AND/OR EQUIPMENT.
6. REPLACEMENT GAUGES IF NECESSARY, COST @ \$24.00/EACH
7. OWNER SHALL BE RESPONSIBLE FOR COORDINATING SYSTEM OUTAGES WITH THE INSURANCE UNDERWRITER.
8. OWNER SHALL BE RESPONSIBLE FOR ANY FIRE WATCH REQUIRED DURING SYSTEM OUTAGE.

Security Fire Protection (or MASCO) is not a Disadvantaged Business Enterprise. Furthermore, no DBE participation goals or requirements are included or inferred. Should this project involve DBE goals or requirements please advise in writing regarding the specific nature of those goals or requirements and specifically how they impact Security Fire Protection (or MASCO).

PROPOSED TOTAL                      **\$7,873.37**



## MORRISTOWN AUTOMATIC SPRINKLER COMPANY

1310 Karnes Avenue NE  
 Knoxville, TN 37917  
 PHONE: (865) 689-4480  
 FAX: (865) 687-8622

Proposal: FQ2005120453

### TERMS AND CONDITIONS

This agreement is set forth between the subscribing party referenced on the front page of this document as "Customer", and Security Fire Protection. The Inspection/Maintenance Contract, together with these Terms and Conditions, constitute the entire agreement ("Agreement") of the parties.

- 1. PAYMENTS:** Full payment is due upon receipt of invoice unless otherwise agreed by Security Fire Protection. Nothing shall serve to void Security Fire Protection's Mechanics Lien and/or Bonding claim rights in accordance with State Law.
- 2. LATE PAYMENTS:** The buyer hereby authorizes the above material and labor to be supplied and agrees to pay for the same on completion of the work. If the buyer defaults in payment, it is further agreed by the buyer to pay any cost incurred, including attorney fees in connection with the amount of this debt. Monthly carrying charges of 1.5% will be added to past due accounts after 30 days.
- 3. BACK CHARGES:** No back-charges or claims of Customer for services shall be valid unless agreed to in writing by Security Fire Protection before 'back-charge work' is executed. In the case of Security Fire Protection's failure to meet any requirement of this agreement, the Customer shall notify Security Fire Protection of such default in writing, and allow Security Fire Protection reasonable time to correct any deficiency in accordance to paragraph (7) below.
- 4. MATERIALS:** We guarantee material of our manufacture to the extent that we replace any proved defective when used for the purpose manufactured, provided the purchaser gives the Company immediate written notice of such defects.
- 5. WARRANTIES:** Security Fire Protection will warrant materials and workmanship against defects for a period of one year from the date equipment is serviced or installed, ref: project closeout document. Security Fire Protection's total liability under any circumstances shall be limited to the costs incurred in correcting any defect warranted, and under no circumstances shall Security Fire Protection be liable for loss of profits or incidental or consequential damages, whether in contract, tort or otherwise. THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. Customer and/or Owner shall be responsible to maintain equipment in good, sufficient working order as outlined in NFPA standards and the State Fire Marshal's Rules.
- 6. CHANGE ORDERS & CONFLICTS:** No charges for labor or expense required to repair defective material or occasioned by it, will be allowed.
- 7. FACILITIES:** Security Fire Protection shall not be held responsible for work done, apparatus furnished, or repairs made by others.
- 8. SITE CONDITIONS:** When Security Fire Protection's work includes excavation or concealed piping and equipment: If water, quicksand, rock, environmental contamination, asbestos, or other unforeseen obstructions, subsurface soil conditions or "cross connection" of domestic or other water systems are encountered, such discoveries will constitute conditions above and beyond the agreement and solutions shall be executed in accordance with paragraph (6) above. If site excavation on private property is required to make repairs, it is the property owner's responsibility to coordinate and pay for private utility locating services prior to start of said excavation. The property owner is solely responsible for all repair costs of damages to any unmarked underground utilities.
- 9. HAZARDOUS WASTE DISPOSAL:** This Agreement does not provide for the cost of any hazardous waste materials, or hazardous materials encountered in any of the Covered System(s) discovered before, during or after performance of services, which at all times shall remain the property of the Customer. Security Fire Protection shall not be responsible for removal and disposal of hazardous materials.
- 10. AGREEMENT:** This agreement is the exclusive agreement between the Customer and Security Fire Protection, and there are no other agreements, written or oral, which are not specifically set for herein. If any legal action arises out of this agreement or breach thereof, both parties agree that any civil suit shall be filed in Shelby County, TN.
- 11. LIMITATION OF LIABILITY:** In recognition of the relative risks of this Project to the Client and Security Fire Protection the risks have been allocated such that the Client agrees, **TO THE FULLEST EXTENT PERMITTED BY LAW, CUSTOMER AGREES TO DEFEND, INDEMNIFY AND HOLD HARMLESS COMPANY AND ITS OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, PARENT COMPANY, SUBSIDIARIES AND AFFILIATES, (HEREINAFTER REFERRED TO AS "INDEMNIFIED PARTIES") FROM AND AGAINST ANY AND ALL CLAIMS, DEMANDS,**



## MORRISTOWN AUTOMATIC SPRINKLER COMPANY

1310 Karnes Avenue NE  
Knoxville, TN 37917  
PHONE: (865) 689-4480  
FAX: (865) 687-8622

Proposal: FQ2005120453

LOSSES, EXPENSES OR LIABILITIES OF ANY KIND, INCLUDING ATTORNEY'S FEES, (HEREINUNDER REFERRED TO AS "DAMAGES"), ARISING OUT OF OR IN ANY WAY RELATING TO OR CONNECTED WITH THE WORK PERFORMED BY THE COMPANY UNDER THIS AGREEMENT (WHETHER ARISING DURING OR FOLLOWING THE PERFORMANCE OF THE WORK). THE FOREGOING OBLIGATIONS TO DEFEND, INDEMNIFY AND HOLD HARMLESS SHALL BE ENFORCEABLE REGARDLESS OF WHETHER SUCH "DAMAGES" ARE ACTUALLY OR ALLEGEDLY CAUSED BY THE NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION, STANDARD OR RULE OR OTHER FAULT OF ANY OF THE "INDEMNIFIED PARTIES", IT BEING THE EXPRESS INTENT OF CUSTOMER TO DEFEND INDEMNIFY AND HOLD HARMLESS THE "INDEMNIFIED PARTIES" FROM THE CONSEQUENCES OF THE "INDEMNIFIED PARTIES" OWN NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION, STANDARD OR RULE OR OTHER FAULT. SHOULD THE "DAMAGES" ASSERTED AGAINST THE "INDEMNIFIED PARTIES" ARISE OUT OF THE SOLE NEGLIGENCE OF THE "INDEMNIFIED PARTIES" CUSTOMER'S INDEMNIFICATION OBLIGATIONS HEREUNDER SHALL BE ONLY FOR THE AMOUNT OF THE "DAMAGES" THAT EXCEEDS THE LESSER OF \$10,000.00 OR THE CONTRACT AMOUNT. CUSTOMER FURTHER AGREES TO INDEMNIFY THE "INDEMNIFIED PARTIES" FOR THEIR LEGAL FEES, COSTS AND DISBURSEMENTS PAID OR INCURRED TO ENFORCE THE PROVISIONS OF THIS PARAGRAPH AND TO OBTAIN, MAINTAIN AND PAY FOR SUCH INSURANCE COVERAGE AND ENDORSEMENTS, INCLUDING COMPLETED OPERATIONS COVERAGE, AS WILL INSURE THE PROVISIONS OF THIS PARAGRAPH, AND UPON REQUEST, SHALL PROVIDE COMPANY WITH EVIDENCE THEREOF.

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13. CUSTOMER AGREES TO REQUIRE ITS INSURANCE POLICIES TO BE ENDORSED SO AS TO WAIVE ALL RIGHTS OF SUBROGATION AGAINST COMPANY.

14. The Terms and Conditions agreement may be signed in counterparts; a signed facsimile, photocopy, and/or electronic signature of this agreement shall be as binding on both parties just as though agreement were executed in its original, pre-printed form and by doing so, the owner agrees to and gives permission for Security Fire Protection Company, Inc. to begin the repairs / inspection / installation work requested.

Authorized Signature

Mike Winstead  
Mike Winstead

Date:

5/28/2020

Print Name:

PO#:





1310 Karnes Avenue  
 Knoxville, TN 37917  
 Office: 865.689.4480  
 Fax: 865.687.8622  
 TN Fire Alarm #C-1746

Date: May 8, 2020

**Bid Proposal: 20-0765**

Maryville Middle School  
 805 Montvale Station Road  
 Maryville, TN 37803-6340  
 John Cooper [mcs.maintenance@maryville.schools.org](mailto:mcs.maintenance@maryville.schools.org) 865-740-2042

**5 Year Inspection Services & UL Head Testing & Provide Spare Heads with Head Wrench**  
 5 Year inspection includes:

Internal Obstruction Inspection on 4 wet systems  
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We must have a signed copy of this bid proposal prior to any services being conducted. |

Sincerely,  
 Morristown Automatic Sprinkler Company

Randall Jones  
 Inspection Manager  
[randall.jones@mascofp.us](mailto:randall.jones@mascofp.us)  
 Office 865-689-4480  
 Cell 865-740-0779

**Proposal Acceptance** – All of the prices, specifications, attached terms and conditions, are satisfactory and are hereby accepted.

Date of Acceptance: 5/28/2020 Signature: 

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3. If Work to be performed is an Inspection, the inspection services provided by Company pursuant to this Master Agreement are limited to an evaluation of the functionality of the equipment identified in this Master Agreement. Company will not evaluate or express any opinion as to whether the design and/or installation of the system are suitable for the Property or the operations at the Property.
4. If Work to be performed is an Inspection, Company's inspection is limited to an inspection of external readily accessible parts of the system (except when pertained to 5-year inspections) and will not include every component including but not limited to sprinkler heads, pipe, fittings, hangers, pull stations, smoke detectors, conduit wire or other parts of the system being inspected. Company will only inspect a representative number or sample of the sprinkler heads, pipes, hangers, valves or other devices and equipment in their current position. THEREFORE, BY CONDUCTING ITS SERVICE UNDER THIS MASTER AGREEMENT, COMPANY DOES NOT GUARANTEE OR WARRANT THE CONDITION OR OPERATION OF EVERY PIPE, SPRINKLER HEAD OR OTHER PART OF THE FIRE PROTECTION AND/OR FIRE ALARM/SECURITY SYSTEM ON THE PROPERTY.
5. In recognition of the relative risks of this Project to the Client and Morrystown Automatic Sprinkler Company the risks have been allocated such that the Client agrees, TO THE FULLEST EXTENT PERMITTED BY LAW, CUSTOMER AGREES TO DEFEND, INDEMNIFY AND HOLD HARMLESS COMPANY AND ITS OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, PARENT COMPANY, SUBSIDIARIES AND AFFILIATES, (HEREINAFTER REFERRED TO AS "INDEMNIFIED PARTIES") FROM AND AGAINST ANY AND ALL CLAIMS, DEMANDS, LOSSES, EXPENSES OR LIABILITIES OF ANY KIND, INCLUDING ATTORNEY'S FEES, (HEREINAFTER REFERRED TO AS "DAMAGES"), ARISING OUT OF OR IN ANY WAY RELATING TO OR CONNECTED WITH THE WORK PERFORMED BY THE COMPANY UNDER THIS AGREEMENT (WHETHER ARISING DURING OR FOLLOWING THE PERFORMANCE OF THE WORK). THE FOREGOING OBLIGATIONS TO DEFEND, INDEMNIFY AND HOLD HARMLESS SHALL BE ENFORCEABLE REGARDLESS OF WHETHER SUCH "DAMAGES" ARE ACTUALLY OR ALLEGEDLY CAUSED BY THE NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION, STANDARD OR RULE OR OTHER FAULT OF ANY OF THE "INDEMNIFIED PARTIES", IT BEING THE EXPRESS INTENT OF CUSTOMER TO DEFEND INDEMNIFY AND HOLD HARMLESS THE "INDEMNIFIED PARTIES" FROM THE CONSEQUENCES OF THE "INDEMNIFIED PARTIES" OWN NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION, STANDARD OR RULE OR OTHER FAULT. SHOULD THE "DAMAGES" ASSERTED AGAINST THE "INDEMNIFIED PARTIES" ARISE OUT OF THE SOLE NEGLIGENCE OF THE "INDEMNIFIED PARTIES" CUSTOMER'S INDEMNIFICATION OBLIGATIONS HEREUNDER SHALL BE ONLY FOR THE AMOUNT OF THE "DAMAGES" THAT EXCEEDS THE LESSER OF \$10,000.00 OR THE CONTRACT AMOUNT. CUSTOMER FURTHER AGREES TO INDEMNIFY THE "INDEMNIFIED PARTIES" FOR THEIR LEGAL FEES, COSTS AND DISBURSEMENTS PAID OR INCURRED TO ENFORCE THE PROVISIONS OF THIS PARAGRAPH AND TO OBTAIN, MAINTAIN AND PAY FOR SUCH INSURANCE COVERAGE AND ENDORSEMENTS, INCLUDING COMPLETED OPERATIONS COVERAGE, AS WILL INSURE THE PROVISIONS OF THIS PARAGRAPH, AND UPON REQUEST, SHALL PROVIDE COMPANY WITH EVIDENCE THEREOF.
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7. CUSTOMER AGREES TO REQUIRE ITS INSURANCE POLICIES TO BE ENDORSED SO AS TO WAIVE ALL RIGHTS OF SUBROGATION AGAINST COMPANY.
8. Company, following each contracted inspection, will provide to Customer a written "Report of Inspection" ("Report"). If required and/or with prior written authorization, Company will provide copies of the Report to the local or state authority having jurisdiction on behalf of Customer. If requested by Customer, a copy of the Report will also be forwarded to Customer's insurance company. The Report and recommendations, if any, by Company are only advisory in nature and are intended to assist Customer in reducing the possibility of loss to the Property by indicating obvious defects or impairments to the system(s) which were discovered by Company's inspection and which should receive prompt attention.
9. Customer agrees to obtain and shall be solely responsible to maintain property and casualty insurance for the Property, all contents therein, and operations performed within or around the Property. No insurance company, insurer or bonding company or their successors or assigns shall have any right of subrogation or otherwise against Company arising out of this Master Agreement or the services provided by Company pursuant to this Master Agreement.
10. Customer agrees to indemnify, defend and hold harmless Company, its agents, and employees from and against any and all claims, demands, suits, liabilities, damages, judgments, losses and expenses (including, without limitation, attorneys' fees) which may be asserted against Company by any third party arising out of the services provided by Company pursuant to this Master Agreement.
11. Company will make every reasonable effort to prevent the discharge of water into or onto areas of landscaping, decorative pavement, etc., at the Property, however it is Customer's responsibility to provide sufficient and readily accessible means to accept the full flow of water that may be required by tests as determined by the type of inspection and to take measures to eliminate the formation of ice in any area where a slip and fall hazard could occur.
12. This Master Agreement may be signed in counterparts; a signed facsimile, photocopy, and/or electronic signature of this Master Agreement shall be as binding on both parties just as though this Master Agreement were executed in its original, pre-printed form and by doing so, the owner agrees to and gives permission for Morrystown Automatic Sprinkler Company to begin the repairs / inspection / installation work requested.
13. This Master Agreement constitutes the entire Master Agreement between Company and Customer regarding the subject matter hereof and supersedes all prior Master Agreements and understandings relating thereto. Although Customer for its convenience or in furtherance of its internal procedures may issue to Company a purchase order, order acknowledgement or similar form in connection with the services provided by Company pursuant to this Master Agreement, no term or condition in any such form that is different from or in addition to the terms set forth in this Master Agreement shall be applicable, and all such different or additional terms shall be ineffective and void. This Master Agreement cannot be amended or modified except by a writing signed by Customer and Company.
14. Morrystown Automatic Sprinkler is not a Disadvantaged Business Enterprise. Furthermore, no DBE participation goals or requirements are included or inferred. Should this project involve DBE goals or requirements please advise in writing regarding the specific nature of those goals or requirements and specifically how they impact Morrystown Automatic Sprinkler.



1310 Karnes Avenue  
Knoxville, TN 37917  
Office: 865.689.4480  
Fax: 865.687.8622  
TN Fire Alarm #C-1746

Date: May 8, 2020

**Bid Proposal: 20-0766**

Montgomery Intermediate  
835 Montgomery Lane  
Maryville, TN 37803-6323  
John Cooper [mcs.maintenance@maryville.schools.org](mailto:mcs.maintenance@maryville.schools.org) 865-740-2042

**5 Year Inspection Service, UL Head Testing on 3 Types of Heads, Plug Off Water Motor Gong & Provide a Horn Strobe with Backbox. (Customer will have to get an electrician to install & wire in)**  
5 Year inspection includes:

Internal Obstruction Inspection on 2 wet systems  
Gauge Check for Calibration (Defective gauges will be an additional \$24.00 each if needed)  
Check Valve Inspection on all accessible check valves  
Hydrostatically Test the Fire Department Connections

**Total Cost: \$2,850.00**

**Exclusions:**

- Any fire protection works or inspections other than described above
- Maintenance, alterations, repair or replacement of any fire protection equipment and/or components
- Integrity or code compliance of existing fire protection systems
- Lift Rental if needed
- Landscape repairs and/or replacement, such as shrubs, trees, mulch, etc.
- Valve pit draining or pumping (all valve pits are to be drained properly prior to inspection)
- Premium Time (nights, weekends and holidays)
- Freeze protection of all sprinkler piping and associated components. This is the responsibility of the owner.
- Morristown Automatic Sprinkler is not a Disadvantaged Business Enterprise. Furthermore, no DBE participation goals or requirements are included or inferred. Should this project involve DBE goals or requirements please advise in writing regarding the specific nature of those goals or requirements and specifically how they impact Morristown Automatic Sprinkler.
- Backflow preventer repair/re-test proposals are priced to replace rubber components only, unless otherwise noted. Unseen internal problems involving other metal and plastic parts, or the device housing aren't included in the basic proposal. Forward flow of backflow devices isn't included in proposal.

**Terms of Payment:** *(Proposal valid for a period of 30 days.)*  
Net 30 Days

**Work Hours:**

All work shall be performed during normal working hours, 7:00 AM to 4:30 PM, M-F.

**System Shutdowns:**

Where applicable, arrangements shall be made for an owner's representative to provide access to the sprinkler riser and to silence the fire alarm system, so the sprinkler system can be taken out of service.

We must have a signed copy of this bid proposal prior to any services being conducted. |

Sincerely,  
Morristown Automatic Sprinkler Company



Randall Jones  
 Inspection Manager  
[randall.jones@mascofp.us](mailto:randall.jones@mascofp.us)  
 Office 865-689-4480  
 Cell 865-740-0779

**Proposal Acceptance** – All of the prices, specifications, attached terms and conditions, are satisfactory and are hereby accepted.

Date of Acceptance: 5/26/2020 Signature: [Handwritten Signature]

#### Terms and Conditions

1. These Terms and Conditions (hereinafter referred to as "Master Agreement") constitute an ongoing Master Agreement between Morristown Automatic Sprinkler Company and Customer. The terms and provisions of this agreement shall extend to and be binding upon the heirs, successors, executors, administrators, trustees and assigns of the parties hereto. The Master Agreement shall auto renew without notice on an annual basis. Either party may withdraw from the Master Agreement provided that the other party provides a written record of notice 30 days in advance.
2. Any additional system equipment added to the Property after the date of this Master Agreement or not otherwise specified in this Master Agreement is not included in the services to be provided pursuant to this Master Agreement. Inclusion of any such other equipment will require execution of an amendment to this Master Agreement and adjustment of the inspection and/or service fee.
3. If Work to be performed is an Inspection, the inspection services provided by Company pursuant to this Master Agreement are limited to an evaluation of the functionality of the equipment identified in this Master Agreement. Company will not evaluate or express any opinion as to whether the design and/or installation of the system are suitable for the Property or the operations at the Property.
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8. Company, following each contracted inspection, will provide to Customer a written "Report of Inspection" ("Report"). If required and/or with prior written authorization, Company will provide copies of the Report to the local or state authority having jurisdiction on behalf of Customer. If requested by Customer, a copy of the Report will also be forwarded to Customer's insurance company. The Report and recommendations, if any, by Company are only advisory in nature and are intended to assist Customer in reducing the possibility of loss to the Property by indicating obvious defects or impairments to the system(s) which were discovered by Company's inspection and which should receive prompt attention.
9. Customer agrees to obtain and shall be solely responsible to maintain property and casualty insurance for the Property, all contents therein, and operations performed within or around the Property. No insurance company, insurer or bonding company or their successors or assigns shall have any right of subrogation or otherwise against Company arising out of this Master Agreement or the services provided by Company pursuant to this Master Agreement.
10. Customer agrees to indemnify, defend and hold harmless Company, its agents, and employees from and against any and all claims, demands, suits, liabilities, damages, judgments, losses and expenses (including, without limitation, attorneys' fees) which may be asserted against Company by any third party arising out of the services provided by Company pursuant to this Master Agreement.
11. Company will make every reasonable effort to prevent the discharge of water into or onto areas of landscaping, decorative pavement, etc., at the Property, however it is Customer's responsibility to provide sufficient and readily accessible means to accept the full flow of water that may be required by tests as determined by the type of inspection and to take measures to eliminate the formation of ice in any area where a slip and fall hazard could occur.
12. This Master Agreement may be signed in counterparts; a signed facsimile, photocopy, and/or electronic signature of this Master Agreement shall be as binding on both parties just as though this Master Agreement were executed in its original, pre-printed form and by doing so, the owner agrees to and gives permission for Morristown Automatic Sprinkler Company to begin the repairs / inspection / installation work requested.
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1310 Karnes Avenue  
Knoxville, TN 37917  
Office: 865.689.4480  
Fax: 865.687.8622  
TN Fire Alarm #C-1746

Date: May 8, 2020

**Bid Proposal: 20-0767**

Coulter Grove Intermediate School  
2025 Sevierville Road  
Maryville, TN 37804-4308  
John Cooper [mcs.maintenance@maryville.schools.org](mailto:mcs.maintenance@maryville.schools.org) 865-740-2042

**5 Year Inspection Service**

5 Year inspection includes:

Internal Obstruction Inspection on 3 wet systems  
Gauge Check for Calibration (Defective gauges will be an additional \$24.00 each if needed)  
Check Valve Inspection on all accessible check valves  
Hydrostatically Test the Fire Department Connections

**Total Cost: \$1,440.00**

**Exclusions:**

- Any fire protection works or inspections other than described above
- Maintenance, alterations, repair or replacement of any fire protection equipment and/or components
- Integrity or code compliance of existing fire protection systems
- Lift Rental if needed
- Landscape repairs and/or replacement, such as shrubs, trees, mulch, etc.
- Valve pit draining or pumping (all valve pits are to be drained properly prior to inspection)
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- Backflow preventer repair/re-test proposals are priced to replace rubber components only, unless otherwise noted. Unseen internal problems involving other metal and plastic parts, or the device housing aren't included in the basic proposal. Forward flow of backflow devices isn't included in proposal.

**Terms of Payment:** *(Proposal valid for a period of 30 days.)*

Net 30 Days

**Work Hours:**

All work shall be performed during normal working hours, 7:00 AM to 4:30 PM, M-F.

**System Shutdowns:**

Where applicable, arrangements shall be made for an owner's representative to provide access to the sprinkler riser and to silence the fire alarm system, so the sprinkler system can be taken out of service.

We must have a signed copy of this bid proposal prior to any services being conducted. |

Sincerely,  
Morristown Automatic Sprinkler Company

Randall Jones  
 Inspection Manager  
[randall.jones@mascofp.us](mailto:randall.jones@mascofp.us)  
 Office 865-689-4480  
 Cell 865-740-0779

**Proposal Acceptance** – All of the prices, specifications, attached terms and conditions, are satisfactory and are hereby accepted.

Date of Acceptance: 5/28/2020 Signature: 

#### Terms and Conditions

1. These Terms and Conditions (hereinafter referred to as "Master Agreement") constitute an ongoing Master Agreement between Morristown Automatic Sprinkler Company and Customer. The terms and provisions of this agreement shall extend to and be binding upon the heirs, successors, executors, administrators, trustees and assigns of the parties hereto. The Master Agreement shall auto renew without notice on an annual basis. Either party may withdraw from the Master Agreement provided that the other party provides a written record of notice 30 days in advance.
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11. Company will make every reasonable effort to prevent the discharge of water into or onto areas of landscaping, decorative pavement, etc., at the Property, however it is Customer's responsibility to provide sufficient and readily accessible means to accept the full flow of water that may be required by tests as determined by the type of inspection and to take measures to eliminate the formation of ice in any area where a slip and fall hazard could occur.
12. This Master Agreement may be signed in counterparts; a signed facsimile, photocopy, and/or electronic signature of this Master Agreement shall be as binding on both parties just as though this Master Agreement were executed in its original, pre-printed form and by doing so, the owner agrees to and gives permission for Morristown Automatic Sprinkler Company to begin the repairs / inspection / installation work requested.
13. This Master Agreement constitutes the entire Master Agreement between Company and Customer regarding the subject matter hereof and supersedes all prior Master Agreements and understandings relating thereto. Although Customer for its convenience or in furtherance of its internal procedures may issue to Company a purchase order, order acknowledgement or similar form in connection with the services provided by Company pursuant to this Master Agreement, no term or condition in any such form that is different from or in addition to the terms set forth in this Master Agreement shall be applicable, and all such different or additional terms shall be ineffective and void. This Master Agreement cannot be amended or modified except by a writing signed by Customer and Company.
14. Morristown Automatic Sprinkler is not a Disadvantaged Business Enterprise. Furthermore, no DBE participation goals or requirements are included or inferred. Should this project involve DBE goals or requirements please advise in writing regarding the specific nature of those goals or requirements and specifically how they impact Morristown Automatic Sprinkler.



1310 Karnes Avenue  
 Knoxville, TN 37917  
 Office: 865.689.4480  
 Fax: 865.687.8622  
 TN Fire Alarm #C-1746

Date: May 8, 2020

**Bid Proposal: 20-0764**

Foothills Elementary School  
 520 Sandy Springs Rd  
 Maryville, TN 37803-6340  
 John Cooper [mcs.maintenance@maryville.schools.org](mailto:mcs.maintenance@maryville.schools.org) 865-740-2042

**5 Year Inspection Services & Replace a Leaking Flow Switch**

5 Year inspection includes:

Internal Obstruction Inspection on 3 wet systems  
 Gauge Check for Calibration (Defective gauges will be an additional \$24.00 each if needed)  
 Check Valve Inspection on all accessible check valves  
 Hydrostatically Test the Fire Department Connections

**Total Cost: \$1,985.00**

**Exclusions:**

- Any fire protection works or inspections other than described above
- Maintenance, alterations, repair or replacement of any fire protection equipment and/or components
- Integrity or code compliance of existing fire protection systems
- Lift Rental if needed
- Landscape repairs and/or replacement, such as shrubs, trees, mulch, etc.
- Valve pit draining or pumping (all valve pits are to be drained properly prior to inspection)
- Premium Time (nights, weekends and holidays)
- Freeze protection of all sprinkler piping and associated components. This is the responsibility of the owner.
- Morristown Automatic Sprinkler is not a Disadvantaged Business Enterprise. Furthermore, no DBE participation goals or requirements are included or inferred. Should this project involve DBE goals or requirements please advise in writing regarding the specific nature of those goals or requirements and specifically how they impact Morristown Automatic Sprinkler.
- Backflow preventer repair/re-test proposals are priced to replace rubber components only, unless otherwise noted. Unseen internal problems involving other metal and plastic parts, or the device housing aren't included in the basic proposal. Forward flow of backflow devices isn't included in proposal.

**Terms of Payment:** *(Proposal valid for a period of 30 days.)*

Net 30 Days

**Work Hours:**

All work shall be performed during normal working hours, 7:00 AM to 4:30 PM, M-F.

**System Shutdowns:**

Where applicable, arrangements shall be made for an owner's representative to provide access to the sprinkler riser and to silence the fire alarm system, so the sprinkler system can be taken out of service.

We must have a signed copy of this bid proposal prior to any services being conducted. |

Sincerely,  
 Morristown Automatic Sprinkler Company

Randall Jones  
 Inspection Manager  
[randall.jones@mascofp.us](mailto:randall.jones@mascofp.us)  
 Office 865-689-4480  
 Cell 865-740-0779

**Proposal Acceptance** – All of the prices, specifications, attached terms and conditions, are satisfactory and are hereby accepted.

Date of Acceptance: 5/28/2020 Signature: 

#### Terms and Conditions

1. These Terms and Conditions (hereinafter referred to as "Master Agreement") constitute an ongoing Master Agreement between Morrystown Automatic Sprinkler Company and Customer. The terms and provisions of this agreement shall extend to and be binding upon the heirs, successors, executors, administrators, trustees and assigns of the parties hereto. The Master Agreement shall auto renew without notice on an annual basis. Either party may withdraw from the Master Agreement provided that the other party provides a written record of notice 30 days in advance.
2. Any additional system equipment added to the Property after the date of this Master Agreement or not otherwise specified in this Master Agreement is not included in the services to be provided pursuant to this Master Agreement. Inclusion of any such other equipment will require execution of an amendment to this Master Agreement and adjustment of the inspection and/or service fee.
3. If Work to be performed is an Inspection, the inspection services provided by Company pursuant to this Master Agreement are limited to an evaluation of the functionality of the equipment identified in this Master Agreement. Company will not evaluate or express any opinion as to whether the design and/or installation of the system are suitable for the Property or the operations at the Property.
4. If Work to be performed is an Inspection, Company's inspection is limited to an inspection of external readily accessible parts of the system (except when pertained to 5-year inspections) and will not include every component including but not limited to sprinkler heads, pipe, fittings, hangers, pull stations, smoke detectors, conduit wire or other parts of the system being inspected. Company will only inspect a representative number or sample of the sprinkler heads, pipes, hangers, valves or other devices and equipment in their current position. THEREFORE, BY CONDUCTING ITS SERVICE UNDER THIS MASTER AGREEMENT, COMPANY DOES NOT GUARANTEE OR WARRANT THE CONDITION OR OPERATION OF EVERY PIPE, SPRINKLER HEAD OR OTHER PART OF THE FIRE PROTECTION AND/OR FIRE ALARM/SECURITY SYSTEM ON THE PROPERTY.
5. In recognition of the relative risks of this Project to the Client and Morrystown Automatic Sprinkler Company the risks have been allocated such that the Client agrees, TO THE FULLEST EXTENT PERMITTED BY LAW, CUSTOMER AGREES TO DEFEND, INDEMNIFY AND HOLD HARMLESS COMPANY AND ITS OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, PARENT COMPANY, SUBSIDIARIES AND AFFILIATES, (HEREINAFTER REFERRED TO AS "INDEMNIFIED PARTIES") FROM AND AGAINST ANY AND ALL CLAIMS, DEMANDS, LOSSES, EXPENSES OR LIABILITIES OF ANY KIND, INCLUDING ATTORNEY'S FEES, (HEREINAFTER REFERRED TO AS "DAMAGES"), ARISING OUT OF OR IN ANY WAY RELATING TO OR CONNECTED WITH THE WORK PERFORMED BY THE COMPANY UNDER THIS AGREEMENT (WHETHER ARISING DURING OR FOLLOWING THE PERFORMANCE OF THE WORK). THE FOREGOING OBLIGATIONS TO DEFEND, INDEMNIFY AND HOLD HARMLESS SHALL BE ENFORCEABLE REGARDLESS OF WHETHER SUCH "DAMAGES" ARE ACTUALLY OR ALLEGEDLY CAUSED BY THE NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION, STANDARD OR RULE OR OTHER FAULT OF ANY OF THE "INDEMNIFIED PARTIES", IT BEING THE EXPRESS INTENT OF CUSTOMER TO DEFEND INDEMNIFY AND HOLD HARMLESS THE "INDEMNIFIED PARTIES" FROM THE CONSEQUENCES OF THE "INDEMNIFIED PARTIES" OWN NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION, STANDARD OR RULE OR OTHER FAULT. SHOULD THE "DAMAGES" ASSERTED AGAINST THE "INDEMNIFIED PARTIES" ARISE OUT OF THE SOLE NEGLIGENCE OF THE "INDEMNIFIED PARTIES" CUSTOMER'S INDEMNIFICATION OBLIGATIONS HEREUNDER SHALL BE ONLY FOR THE AMOUNT OF THE "DAMAGES" THAT EXCEEDS THE LESSER OF \$10,000.00 OR THE CONTRACT AMOUNT. CUSTOMER FURTHER AGREES TO INDEMNIFY THE "INDEMNIFIED PARTIES" FOR THEIR LEGAL FEES, COSTS AND DISBURSEMENTS PAID OR INCURRED TO ENFORCE THE PROVISIONS OF THIS PARAGRAPH AND TO OBTAIN, MAINTAIN AND PAY FOR SUCH INSURANCE COVERAGE AND ENDORSEMENTS, INCLUDING COMPLETED OPERATIONS COVERAGE, AS WILL INSURE THE PROVISIONS OF THIS PARAGRAPH, AND UPON REQUEST, SHALL PROVIDE COMPANY WITH EVIDENCE THEREOF.
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7. CUSTOMER AGREES TO REQUIRE ITS INSURANCE POLICIES TO BE ENDORSED SO AS TO WAIVE ALL RIGHTS OF SUBROGATION AGAINST COMPANY.
8. Company, following each contracted inspection, will provide to Customer a written "Report of Inspection" ("Report"). If required and/or with prior written authorization, Company will provide copies of the Report to the local or state authority having jurisdiction on behalf of Customer. If requested by Customer, a copy of the Report will also be forwarded to Customer's insurance company. The Report and recommendations, if any, by Company are only advisory in nature and are intended to assist Customer in reducing the possibility of loss to the Property by indicating obvious defects or impairments to the system(s) which were discovered by Company's inspection and which should receive prompt attention.
9. Customer agrees to obtain and shall be solely responsible to maintain property and casualty insurance for the Property, all contents therein, and operations performed within or around the Property. No insurance company, insurer or bonding company or their successors or assigns shall have any right of subrogation or otherwise against Company arising out of this Master Agreement or the services provided by Company pursuant to this Master Agreement.
10. Customer agrees to indemnify, defend and hold harmless Company, its agents, and employees from and against any and all claims, demands, suits, liabilities, damages, judgments, losses and expenses (including, without limitation, attorneys' fees) which may be asserted against Company by any third party arising out of the services provided by Company pursuant to this Master Agreement.
11. Company will make every reasonable effort to prevent the discharge of water into or onto areas of landscaping, decorative pavement, etc., at the Property, however it is Customer's responsibility to provide sufficient and readily accessible means to accept the full flow of water that may be required by tests as determined by the type of inspection and to take measures to eliminate the formation of ice in any area where a slip and fall hazard could occur.
12. This Master Agreement may be signed in counterparts; a signed facsimile, photocopy, and/or electronic signature of this Master Agreement shall be as binding on both parties just as though this Master Agreement were executed in its original, pre-printed form and by doing so, the owner agrees to and gives permission for Morrystown Automatic Sprinkler Company to begin the repairs / inspection / installation work requested.
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1310 Karnes Avenue  
 Knoxville, TN 37917  
 Office: 865.689.4480  
 Fax: 865.687.8622  
 TN Fire Alarm #C-1746

Date: May 13, 2020

**Bid Proposal: 20-0796**

John Sevier Elementary School  
 2001 Sequoyah Ave  
 Maryville, TN 37804-3425  
 John Cooper [mcs.maintenance@maryville-schools.org](mailto:mcs.maintenance@maryville-schools.org) 865-740-2042

**5 Year Inspection Services**

5 Year inspection includes:

Internal Obstruction Inspection on 2 wet systems  
 Gauge Check for Calibration (Defective gauges will be an additional \$24.00 each if needed)  
 Check Valve Inspection on all accessible check valves including the fire pump  
 Hydrostatically Test the Fire Department Connection

**Total Cost: \$1,735.00**

**Exclusions:**

- Any fire protection works or inspections other than described above
- Maintenance, alterations, repair or replacement of any fire protection equipment and/or components
- Integrity or code compliance of existing fire protection systems
- Lift Rental if needed
- Landscape repairs and/or replacement, such as shrubs, trees, mulch, etc.
- Valve pit draining or pumping (all valve pits are to be drained properly prior to inspection)
- Premium Time (nights, weekends and holidays)
- Freeze protection of all sprinkler piping and associated components. This is the responsibility of the owner.
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- Backflow preventer repair/re-test proposals are priced to replace rubber components only, unless otherwise noted. Unseen internal problems involving other metal and plastic parts, or the device housing aren't included in the basic proposal. Forward flow of backflow devices isn't included in proposal.

**Terms of Payment:** *(Proposal valid for a period of 30 days.)*

Net 30 Days

**Work Hours:**

All work shall be performed during normal working hours, 7:00 AM to 4:30 PM, M-F.

**System Shutdowns:**

Where applicable, arrangements shall be made for an owner's representative to provide access to the sprinkler riser and to silence the fire alarm system, so the sprinkler system can be taken out of service.

We must have a signed copy of this bid proposal prior to any services being conducted. |

Sincerely,  
 Morristown Automatic Sprinkler Company

Randall Jones  
 Inspection Manager  
[randall.jones@mascofp.us](mailto:randall.jones@mascofp.us)  
 Office 865-689-4480  
 Cell 865-740-0779

**Proposal Acceptance** – All of the prices, specifications, attached terms and conditions, are satisfactory and are hereby accepted.

Date of Acceptance: 5/28/2020 Signature: 

#### Terms and Conditions

1. These Terms and Conditions (hereinafter referred to as "Master Agreement") constitute an ongoing Master Agreement between Morrystown Automatic Sprinkler Company and Customer. The terms and provisions of this agreement shall extend to and be binding upon the heirs, successors, executors, administrators, trustees and assigns of the parties hereto. The Master Agreement shall auto renew without notice on an annual basis. Either party may withdraw from the Master Agreement provided that the other party provides a written record of notice 30 days in advance.
2. Any additional system equipment added to the Property after the date of this Master Agreement or not otherwise specified in this Master Agreement is not included in the services to be provided pursuant to this Master Agreement. Inclusion of any such other equipment will require execution of an amendment to this Master Agreement and adjustment of the inspection and/or service fee.
3. If Work to be performed is an Inspection, the inspection services provided by Company pursuant to this Master Agreement are limited to an evaluation of the functionality of the equipment identified in this Master Agreement. Company will not evaluate or express any opinion as to whether the design and/or installation of the system are suitable for the Property or the operations at the Property.
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9. Customer agrees to obtain and shall be solely responsible to maintain property and casualty insurance for the Property, all contents therein, and operations performed within or around the Property. No insurance company, insurer or bonding company or their successors or assigns shall have any right of subrogation or otherwise against Company arising out of this Master Agreement or the services provided by Company pursuant to this Master Agreement.
10. Customer agrees to indemnify, defend and hold harmless Company, its agents, and employees from and against any and all claims, demands, suits, liabilities, damages, judgments, losses and expenses (including, without limitation, attorneys' fees) which may be asserted against Company by any third party arising out of the services provided by Company pursuant to this Master Agreement.
11. Company will make every reasonable effort to prevent the discharge of water into or onto areas of landscaping, decorative pavement, etc., at the Property, however it is Customer's responsibility to provide sufficient and readily accessible means to accept the full flow of water that may be required by tests as determined by the type of inspection and to take measures to eliminate the formation of ice in any area where a slip and fall hazard could occur.
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1310 Karnes Avenue  
 Knoxville, TN 37917  
 Office: 865.689.4480  
 Fax: 865.687.8622  
 TN Fire Alarm #C-1746

Date: May 8, 2020

**Bid Proposal: 20-0768**

Sam Houston Elementary School  
 330 Melrose Street  
 Maryville, TN 37803-4814  
 John Cooper [mcs.maintenance@maryville.schools.org](mailto:mcs.maintenance@maryville.schools.org) 865-740-2042

**5 Year Inspection Service**

5 Year inspection includes:

Internal Obstruction Inspection on 2 wet systems  
 Gauge Check for Calibration (Defective gauges will be an additional \$24.00 each if needed)  
 Check Valve Inspection on all accessible check valves  
 Hydrostatically Test the Fire Department Connections

**Total Cost: \$1,275.00**

**Exclusions:**

- Any fire protection works or inspections other than described above
- Maintenance, alterations, repair or replacement of any fire protection equipment and/or components
- Integrity or code compliance of existing fire protection systems
- Lift Rental if needed
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**Terms of Payment:** *(Proposal valid for a period of 30 days.)*

Net 30 Days

**Work Hours:**

All work shall be performed during normal working hours, 7:00 AM to 4:30 PM, M-F.

**System Shutdowns:**

Where applicable, arrangements shall be made for an owner's representative to provide access to the sprinkler riser and to silence the fire alarm system, so the sprinkler system can be taken out of service.

We must have a signed copy of this bid proposal prior to any services being conducted. ]

Sincerely,  
 Morristown Automatic Sprinkler Company

Randall Jones  
 Inspection Manager  
[randall.jones@mascofp.us](mailto:randall.jones@mascofp.us)  
 Office 865-689-4480  
 Cell 865-740-0779

Proposal Acceptance – All of the prices, specifications, attached terms and conditions, are satisfactory and are hereby accepted.

Date of Acceptance: 5/28/2020

Signature: 

#### Terms and Conditions

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3. If Work to be performed is an Inspection, the inspection services provided by Company pursuant to this Master Agreement are limited to an evaluation of the functionality of the equipment identified in this Master Agreement. Company will not evaluate or express any opinion as to whether the design and/or installation of the system are suitable for the Property or the operations at the Property.
4. If Work to be performed is an Inspection, Company's inspection is limited to an inspection of external readily accessible parts of the system (except when pertained to 5-year inspections) and will not include every component including but not limited to sprinkler heads, pipe, fittings, hangers, pull stations, smoke detectors, conduit wire or other parts of the system being inspected. Company will only inspect a representative number or sample of the sprinkler heads, pipes, hangers, valves or other devices and equipment in their current position. THEREFORE, BY CONDUCTING ITS SERVICE UNDER THIS MASTER AGREEMENT, COMPANY DOES NOT GUARANTEE OR WARRANT THE CONDITION OR OPERATION OF EVERY PIPE, SPRINKLER HEAD OR OTHER PART OF THE FIRE PROTECTION AND/OR FIRE ALARM/SECURITY SYSTEM ON THE PROPERTY.
5. In recognition of the relative risks of this Project to the Client and Morrystown Automatic Sprinkler Company the risks have been allocated such that the Client agrees, TO THE FULLEST EXTENT PERMITTED BY LAW, CUSTOMER AGREES TO DEFEND, INDEMNIFY AND HOLD HARMLESS COMPANY AND ITS OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, PARENT COMPANY, SUBSIDIARIES AND AFFILIATES, (HEREINAFTER REFERRED TO AS "INDEMNIFIED PARTIES") FROM AND AGAINST ANY AND ALL CLAIMS, DEMANDS, LOSSES, EXPENSES OR LIABILITIES OF ANY KIND, INCLUDING ATTORNEY'S FEES, (HEREINAFTER REFERRED TO AS "DAMAGES"), ARISING OUT OF OR IN ANY WAY RELATING TO OR CONNECTED WITH THE WORK PERFORMED BY THE COMPANY UNDER THIS AGREEMENT (WHETHER ARISING DURING OR FOLLOWING THE PERFORMANCE OF THE WORK). THE FOREGOING OBLIGATIONS TO DEFEND, INDEMNIFY AND HOLD HARMLESS SHALL BE ENFORCEABLE REGARDLESS OF WHETHER SUCH "DAMAGES" ARE ACTUALLY OR ALLEGEDLY CAUSED BY THE NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION, STANDARD OR RULE OR OTHER FAULT OF ANY OF THE "INDEMNIFIED PARTIES", IT BEING THE EXPRESS INTENT OF CUSTOMER TO DEFEND INDEMNIFY AND HOLD HARMLESS THE "INDEMNIFIED PARTIES" FROM THE CONSEQUENCES OF THE "INDEMNIFIED PARTIES" OWN NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION, STANDARD OR RULE OR OTHER FAULT. SHOULD THE "DAMAGES" ASSERTED AGAINST THE "INDEMNIFIED PARTIES" ARISE OUT OF THE SOLE NEGLIGENCE OF THE "INDEMNIFIED PARTIES" CUSTOMER'S INDEMNIFICATION OBLIGATIONS HEREUNDER SHALL BE ONLY FOR THE AMOUNT OF THE "DAMAGES" THAT EXCEEDS THE LESSER OF \$10,000.00 OR THE CONTRACT AMOUNT. CUSTOMER FURTHER AGREES TO INDEMNIFY THE "INDEMNIFIED PARTIES" FOR THEIR LEGAL FEES, COSTS AND DISBURSEMENTS PAID OR INCURRED TO ENFORCE THE PROVISIONS OF THIS PARAGRAPH AND TO OBTAIN, MAINTAIN AND PAY FOR SUCH INSURANCE COVERAGE AND ENDORSEMENTS, INCLUDING COMPLETED OPERATIONS COVERAGE, AS WILL INSURE THE PROVISIONS OF THIS PARAGRAPH, AND UPON REQUEST, SHALL PROVIDE COMPANY WITH EVIDENCE THEREOF.
6. IT IS UNDERSTOOD AND AGREED BY CUSTOMER THAT COMPANY IS NOT AN INSURER, THAT CUSTOMER SHALL OBTAIN THE TYPE AND AMOUNT OF INSURANCE COVERAGE WHICH IT DETERMINES NECESSARY, AND THAT THE AMOUNTS PAYABLE TO THE COMPANY HEREUNDER ARE BASED UPON THE VALUE OF THE SERVICES RENDERED AND ARE UNRELATED TO THE VALUE OF CUSTOMER'S PROPERTY, THE PROPERTY OF OTHERS LOCATED ON CUSTOMER'S PREMISES, OR ANY POTENTIAL LIABILITY OR DAMAGE TO CUSTOMER ARISING OUT OF THE WORK PERFORMED BY COMPANY. CUSTOMER ACCORDINGLY AGREES THAT THE LIABILITY OF COMPANY, ITS OFFICERS, DIRECTORS, EMPLOYEES, PARENT COMPANIES, SUBSIDIARIES, AFFILIATES AND AGENTS ARISING OUT OF OR IN ANY WAY RELATING TO OR CONNECTED WITH THE WORK PERFORMED BY THE COMPANY SHALL BE LIMITED TO THE LESSER OF \$10,000.00 OR THE PRICE OF THE WORK PERFORMED BY THE COMPANY. THIS LIMITATION OF LIABILITY SHALL APPLY TO ALL CLAIMS, DEMANDS, LOSSES, EXPENSES OR LIABILITIES OF ANY KIND, INCLUDING ATTORNEY'S FEES, (HEREINAFTER REFERRED TO AS "DAMAGES"), SUSTAINED BY CUSTOMER OR ANY OTHER PARTY CLAIMING BY OR THROUGH CUSTOMER, AND SHALL APPLY REGARDLESS OF WHETHER SUCH "DAMAGES" ARE ACTUALLY OR ALLEGEDLY CAUSED BY THE NEGLIGENCE, PRODUCT LIABILITY, BREACH OF CONTRACT, BREACH OF WARRANTY, BREACH OR VIOLATION OF A STATUTE, ORDINANCE, GOVERNMENTAL REGULATION STANDARD OR RULE OR OTHER FAULT OF COMPANY, ITS OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, PARENT COMPANIES, SUBSIDIARIES AND AFFILIATES.
7. CUSTOMER AGREES TO REQUIRE ITS INSURANCE POLICIES TO BE ENDORSED SO AS TO WAIVE ALL RIGHTS OF SUBROGATION AGAINST COMPANY.
8. Company, following each contracted inspection, will provide to Customer a written "Report of Inspection" ("Report"). If required and/or with prior written authorization, Company will provide copies of the Report to the local or state authority having jurisdiction on behalf of Customer. If requested by Customer, a copy of the Report will also be forwarded to Customer's insurance company. The Report and recommendations, if any, by Company are only advisory in nature and are intended to assist Customer in reducing the possibility of loss to the Property by indicating obvious defects or impairments to the system(s) which were discovered by Company's inspection and which should receive prompt attention.
9. Customer agrees to obtain and shall be solely responsible to maintain property and casualty insurance for the Property, all contents therein, and operations performed within or around the Property. No insurance company, insurer or bonding company or their successors or assigns shall have any right of subrogation or otherwise against Company arising out of this Master Agreement or the services provided by Company pursuant to this Master Agreement.
10. Customer agrees to indemnify, defend and hold harmless Company, its agents, and employees from and against any and all claims, demands, suits, liabilities, damages, judgments, losses and expenses (including, without limitation, attorneys' fees) which may be asserted against Company by any third party arising out of the services provided by Company pursuant to this Master Agreement.
11. Company will make every reasonable effort to prevent the discharge of water into or onto areas of landscaping, decorative pavement, etc., at the Property, however it is Customer's responsibility to provide sufficient and readily accessible means to accept the full flow of water that may be required by tests as determined by the type of inspection and to take measures to eliminate the formation of ice in any area where a slip and fall hazard could occur.
12. This Master Agreement may be signed in counterparts; a signed facsimile, photocopy, and/or electronic signature of this Master Agreement shall be as binding on both parties just as though this Master Agreement were executed in its original, pre-printed form and by doing so, the owner agrees to and gives permission for Morrystown Automatic Sprinkler Company to begin the repairs / inspection / installation work requested.
13. This Master Agreement constitutes the entire Master Agreement between Company and Customer regarding the subject matter hereof and supersedes all prior Master Agreements and understandings relating thereto. Although Customer for its convenience or in furtherance of its internal procedures may issue to Company a purchase order, order acknowledgement or similar form in connection with the services provided by Company pursuant to this Master Agreement, no term or condition in any such form that is different from or in addition to the terms set forth in this Master Agreement shall be applicable, and all such different or additional terms shall be ineffective and void. This Master Agreement cannot be amended or modified except by a writing signed by Customer and Company.
14. Morrystown Automatic Sprinkler is not a Disadvantaged Business Enterprise. Furthermore, no DBE participation goals or requirements are included or inferred. Should this project involve DBE goals or requirements please advise in writing regarding the specific nature of those goals or requirements and specifically how they impact Morrystown Automatic Sprinkler.

**Request to Release Students for a School-Related Event**

Teacher: Byron Davis Course/Team/Organization: Chorus: Advanced Mixed Chorus

Event: Maryville Chorale Fall Retreat at Camp Ba-Yo-Ca in Sevierville

Dates of Trip (Include Departure/Return Time):

Departure Date: Friday, Jul 31, 2020 Departure Time: 4 pm

Return Date: Sunday, Aug 2, 2020 Return Time: 2 pm

Check all that apply:

In-County:  Out-of-County:  Overnight:\*  Out-of-State:\*   
\*(Requires Board approval)

Transportation: Walk  Parents Provide  Bus  Number of busses: 1

Cost to each student: \$ 80 Means of funding trip: Students pay field trip fee

Educational Purpose: Orientation and team-building retreat for The Maryville Chorale. This retreat is an essential activity to help new students make and build friendships within the ensemble, and to acclimate them to the ensemble culture. Additionally, the choir will get a head start on preparing repertoire for the Patron Gala Concerts.

Teacher Signature: *Byron Davis* Date: 4/28/2020

Request Approved:  Request not Approved:

Principal's Signature: *[Signature]* Date: 5/7/2020 5/17/2020

Superintendent Signature: \_\_\_\_\_ Date: \_\_\_\_\_

\*School Board Approved: \_\_\_\_\_ Date: \_\_\_\_\_

**IMPORTANT REQUIREMENT**  
Please give classroom teachers a minimum of two weeks' notice of the event.  
To help Administration, teachers, and the Attendance Office, please return list of students alphabetically and indicate their grade level.

Please return to Rhonda Elkins



**District Name:** Maryville City Schools

**SPOS Name:** Maryville Business Academy (MBA)

## National Occupation/Careers & Labor Market Data:

According to the US Bureau of Labor Statistics, “35% of all jobs available in 2026 will be in management, business and financial operations (including marketing), sales, and office and administrative support.”

and projected 2026  
(Numbers in thousands)

2016 National Employment Matrix title and code	Employment		Change, 2016-26		Median annual wage, 2017 <sup>(1)</sup>
	2016	2026	Number	Percent	
Total, all occupations	156,083.8	167,582.3	11,518.6	7.4	\$37,690
Management occupations	9,533.1	10,340.4	807.3	8.5	\$102,690
Business and financial operations occupations	8,066.8	8,840.7	773.8	9.6	\$67,710
Computer and mathematical occupations	4,419.0	5,026.5	607.5	13.7	\$84,560
Architecture and engineering occupations	2,601.0	2,795.4	194.3	7.5	\$79,180
Life, physical, and social science occupations	1,299.5	1,424.3	124.8	9.6	\$64,510
Community and social service occupations	2,570.7	2,942.6	371.9	14.5	\$43,840
Legal occupations	1,283.3	1,399.5	116.2	9.1	\$80,080
Education, training, and library occupations	9,426.5	10,315.4	888.9	9.4	\$48,740
Arts, design, entertainment, sports, and media occupations	2,772.9	2,941.0	168.1	6.1	\$48,230
Healthcare practitioners and technical occupations	8,751.5	10,088.1	1,336.6	15.3	\$64,770
Healthcare support occupations	4,315.6	5,335.2	1,019.6	23.6	\$28,710
Protective service occupations	3,505.6	3,663.8	158.2	4.5	\$39,550
Food preparation and serving related occupations	13,206.1	14,438.1	1,232.0	9.3	\$21,910
Building and grounds cleaning and maintenance occupations	5,654.1	6,177.9	523.8	9.3	\$25,620
Personal care and service occupations	6,419.7	7,647.4	1,227.6	19.1	\$23,610
Sales and related occupations	15,747.8	16,206.5	458.7	2.9	\$27,020
Office and administrative support occupations	23,081.2	23,230.8	149.6	0.6	\$34,740
Farming, fishing, and forestry occupations	1,060.1	1,056.7	-3.5	-0.3	\$24,390
Construction and extraction occupations	6,812.5	7,560.0	747.6	11.0	\$44,730
Installation, maintenance, and repair occupations	5,905.4	6,293.6	388.2	6.6	\$44,520
Production occupations	9,356.9	8,950.0	-406.9	-4.3	\$33,990
Transportation and material moving occupations	10,274.2	10,908.4	634.3	6.2	\$31,600

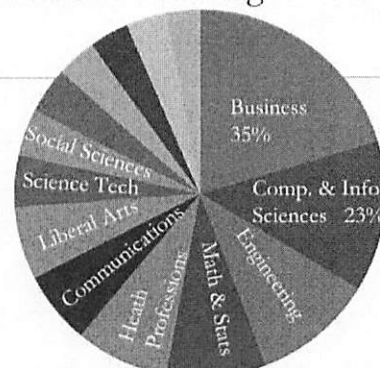
Footnotes:

<sup>(1)</sup> Data are from the Occupational Employment Statistics program, U.S. Bureau of Labor Statistics. Wage data cover non-farm wage and salary workers and do not cover the self-employed, owners and partners in unincorporated firms, or household workers. Source: Employment Projections program, U.S. Bureau of Labor Statistics

Additionally, Business and Marketing clusters provide seven of the ten top growing and high wage jobs. Students who study subjects relating to business, marketing, finance, and sales will be prepared for these coveted positions.



2018 Demand for College Grads By Major



## Regional Occupation/Careers & Labor Market Data:

Regionally, Business & Marketing career clusters are in demand in the East Tennessee region. The Center for Economic Research in Tennessee (CERT) conducted an analysis to identify high demand jobs in the nine regions. Business occupations was one of the six career cluster areas that was highlighted in the 2019 LEAP report. In the East region, in demand business and financial operations encompass the business management career cluster (finance, accounting, etc) and the marketing management cluster (marketing specialists, research analysts, event planners, and management analysts). Pellissippi State Community College and Tennessee public four-year universities all provide related programs for each of these areas of growth.

### IN-DEMAND BUSINESS AND FINANCIAL OPERATIONS OCCUPATIONS

SOC Code	Occupation	East	Northwest	Southern Middle	Northern Middle	Greater Memphis	Southwest	Northeast	Southeast	Upper Cumberland	Number of Regions	Key to Industry Clusters	Related Programs
11-3031	Financial Managers	X	X	X	X	X	X	X	X	X	9	*	c, d
13-1031	Claims Adjusters, Examiners, and Investigators					X	X				2		
13-1041	Compliance Officers				X	X			X		3	*	
13-1051	Cost Estimators	X	X	X	X	X	X		X	X	8		a, b
13-1071	Human Resources Specialists	X	X	X	X	X	X	X	X	X	9	*	g, h
13-1081	Logisticians		X	X	X	X		X	X		6	*	i
13-1111	Management Analysts	X		X	X	X	X	X	X		7	*	a, b, j
13-1121	Meeting, Convention, and Event Planners	X			X	X		X			4	*	
13-1141	Compensation, Benefits, and Job Analysis Specialists				X	X			X		3	*	g
13-1151	Training and Development Specialists	X	X	X	X	X	X	X	X	X	9	*	g
13-1161	Market Research Analysts and Marketing Specialists	X	X	X	X	X	X	X	X	X	9	*	f
13-1199	Business Operations Specialists, All Other	X	X	X			X			X	5	*	
13-2011	Accountants and Auditors	X	X	X	X	X	X	X	X	X	9	*	c
13-2051	Financial Analysts	X		X	X	X		X	X		6	*	c, d, e
13-2052	Personal Financial Advisors	X			X	X			X		4		d
13-2072	Loan Officers	X	X		X	X	X		X		6	*	d
13-2082	Tax Preparers	X		X		X	X	X	X		6	*	c

Sources:

- <https://tnecd.com/wp-content/uploads/2019/11/LEAP-2019-In-Demand-Occupations-FINAL-REPORT.pdf>
- <https://tnecd.com/news/tnecd-releases-annual-labor-and-education-alignment-report/>



## **Local Occupation/Careers & Labor Market Data:**

TSBA District information reveals that both business and marketing careers are thriving in our area. There is substantial overlap in the two career clusters and significant overlap when one considers that every industry (healthcare, manufacturing, etc) has a business and marketing component to it. The following are excerpts from the two reports:

- **Business Administration:**
  - Fifty occupations in business administration met the Perkins V requirements for minimum wages and growth rate in our local area and district.
  - Top median wages in this career cluster include: careers in management, human resources, and IT-related managers.
  - Top growth rate careers included IT-related managers, management analysts, and operations research.
  - Job zone/education requirements were from 2-5.
- **Marketing Management:**
  - Twenty-seven occupations in marketing management met the Perkins V requirements for minimum wages and growth rate in our local area and district.
  - Top median wages in this career cluster include: marketing managers, sales engineers, public relations managers, and real estate brokers.
  - Top growth rate careers included real estate managers, marketing managers, telemarketers, and even planners.
  - Job zone/education requirements were from 1-5.

Source: Reports may be accessed at <https://tsbadatadashboard.com/jobs-in-your-region/>

## Aligned Postsecondary Pathways:

Students in this SPOS would likely attend Pellissippi State Community College and then could transfer to any state school as a junior (University of Tennessee-Knoxville, University of Tennessee-Chattanooga, ETSU, etc). Students earning an Associate of Science (AS) degree allows students to transfer without loss of credit, from Pellissippi State to any TN public university as juniors. This greatly expands future opportunities for students and allows an early exit point with an easy reentry point. Students also could earn an Associate of Applied Science (AAS) degree or they could earn a certificate. The following courses would articulate to courses required for degrees at Pellissippi State Community College (Note that AS degrees allow students to transfer to any TN public university as juniors).

Please also see uploaded information in Labor Data section.

AS Degree (Transfer Program)	Marketing 1 – BUSN 2380	Marketing 2- BUSN 2330	Intro to Business – BUSN 1305	Adv Computer Apps – INFS 1010
Accounting, AS		✓		✓
Business Administration, AS		✓		✓
Finance, AS		✓		✓
Management, AS		✓		✓
Marketing, AS		✓		✓

AAS Degree	Marketing 1 – BUSN 2380	Marketing 2- BUSN 2330	Intro to Business – BUSN 1305	Adv Computer Apps – INFS 1010
Accounting, AAS		✓	✓	✓
Administrative Professional /Medical Office, AAS		✓		✓
Business Hospitality Concentration AAS			✓	✓
Business Administration, AAS	✓	✓	✓	✓

Certificate Programs	Marketing 1 – BUSN 2380	Marketing 2- BUSN 2330	Intro to Business – BUSN 1305	Adv Computer Apps – INFS 1010
Accounting Specialist Certificate				✓

Source: <http://catalog.pstcc.edu/content.php?catoid=12&navoid=693>

CTE Director Assurances: I verify and affirm that the information contained in this application and supporting attachments is accurate and complete. I understand that assigning a proposed instructor to this SPOS does not preclude having all State Board approved courses taught by appropriately endorsed teachers.

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Date of Approval by Local Board of Education

June 1, 2020

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Chairperson's Signature: We verify that the information on this application is complete and accurate. Assigning the proposed instructor to this special course will not preclude having all State Board of Education approved courses taught by appropriately endorsed teachers.

*Li Bl*

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Director of Schools' Signature: I verify that the information on this application is complete and accurate. Assigning the proposed instructor to this special course will not preclude having all State Board of Education approved courses taught by appropriately endorsed teachers.

*John W. Winters*

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Pricing Proposal  
 Quotation #: 18747851  
 Reference #: 1001819225  
 Created On: 4/13/2020  
 Valid Until: 5/13/2020

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## Maryville City School District

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### Andy Lombardo

833 LAWRENCE AVE  
 MARYVILLE, TN 37803  
 United States  
 Phone: (865) 982-7121  
 Fax:  
 Email: andy.lombardo@maryville-schools.org

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## Inside Account Executive

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### Jim King

290 Davidson Ave.  
 Somerset, NJ 08873  
 Phone: 615-547-8025  
 Fax: 732-564-8078  
 Email: Jim\_King@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 DsktpEdu ALNG LicSAPk MVL Microsoft - Part#: 2UJ-00001 <b>Note:</b> Desktop Core CAL	640	\$43.68	\$27,955.20
2 O365ProPlusEdu ALNG SubsVL MVL AddOn toOPP Microsoft - Part#: 5XS-00003 <b>Note:</b> Office 365 Pro Plus for Faculty	1079	\$0.00	\$0.00
3 O365ProPlusEdu ShrdSvr ALNG SubsVL MVL PerUsr w/Faculty Microsoft - Part#: 5XS-00002 <b>Note:</b> Office 365 Pro Plus for Student	5145	\$0.00	\$0.00
		Total	\$27,955.20

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The Products offered under this proposal are resold in accordance with the [SHI Online Customer Resale Terms and Conditions](#), unless a separate resale agreement exists between SHI and the Customer.

# 2020-2021 Maryville City Schools

July '20						
Su	M	Tu	W	Th	F	Sa
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

August '20						
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9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

September '20						
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6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

October '20						
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18	19	20	21	22	23	24
25	26	27	28	29	30	31

November '20						
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8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

December '20						
Su	M	Tu	W	Th	F	Sa
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6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

January '21						
Su	M	Tu	W	Th	F	Sa
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10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

February '21						
Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28						

March '21						
Su	M	Tu	W	Th	F	Sa
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

April '21						
Su	M	Tu	W	Th	F	Sa
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
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25	26	27	28	29	30	

May '21						
Su	M	Tu	W	Th	F	Sa
						1
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9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

June '21						
Su	M	Tu	W	Th	F	Sa
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

<p>July 22 - Administrative Day</p> <p>July 23 - Professional Development</p> <p>July 24 - Registration</p> <p>July 27 - Administrative Day</p> <p>July 28-29 - Professional Development</p> <p>July 30 - First day of classes</p> <p>September 7 - Labor Day</p> <p>October 5-9 - Fall Break</p> <p>October 12 - Intervention &amp; Enrichment</p> <p>October 13 - Professional Development</p> <p>November 3 - Schools Closed</p> <p>November 25 - Professional Development (self-directed, banked time)</p> <p>November 26-27- Thanksgiving Break</p> <p>December 15 - Last day for students before break</p> <p>December 16 - Administrative Day</p> <p>December 17-January 3 - Winter Break</p> <p>January 4 - Professional Development</p> <p>January 18 - Holiday</p> <p>February 15 - Professional Development</p> <p>March 11-12 - Intervention &amp; Enrichment or SNOW MAKEUP if needed</p> <p>March 15-19 - Spring Break</p> <p>April 2 - Holiday</p> <p>May 20 - Last day for students</p> <p>May 21 - Administrative Day</p> <p>May 24-June 30 - Intervention and Enrichment</p>
<p>In addition to the above listed professional development, teachers must earn 13 additional, pre-approved professional development hours before the close of school.</p>
<p>Teachers must earn six parent/teacher contact hours throughout the year.</p>
<p><b>First 5 snow days will use stockpiled days.</b></p> <p><b>Snow days 6 and 7 made up on March 11-12</b></p>



**Central Technologies, Inc.**  
 P.O. BOX 23346  
 Knoxville, TN 37933  
 Phone: (865) 566-0230 | Fax: (865) 312-8190

B3  
 5/27/2020  
 Quote #: 40483  
 Page: 1

**\*\*\* QUOTE \*\*\***

**Quoted To:**

**Maryville City Schools  
 833 Lawrence Avenue  
 Maryville, TN 37803**

Phone: 865-982-7121

Cust PO:

Reference: Maryville Hig

Terms: Due On Receipt

Ship Via: Best Way

Salesperson: JMA

Valid Through: 8/25/2020

Stock Code	Description	Quantity	Price	Extended
NETHOFEWMWG242825	Hoffman Accessplus II Type 1 12U 24x28x25 Window Black	1.00	995.00	995.00
.1PROJECT	Maryville High School Gym Audio	1.00	0.00	0.00
AUDCRODCI4X600-U-USFX	Crown Audio DCI 4/600 DriveCore Install Analog Series 4-Channel Amplifier 600 Watts x 4	1.00	3,298.00	3,298.00
CABWES25226B	West Penn 25226B 14/2 Plenum Speaker Cable 1000 Feet Gray 25226B	2.00	350.00	700.00
AUDSOURW5745US	Soundcraft Rack-mount Kit for EPM 6-Channel Multipurpose Mixer RW5744US	1.00	44.00	44.00
AUDSOURW5735US	Soundcraft EPM 8 - 8 Mono + 2 Stereo Audio Console RW5735US	1.00	279.00	279.00
AUDDENDN-300ZB	Denon DN-300ZB Media Player with Bluetooth Receiver & AM/FM Tuner (Balanced)	1.00	399.00	399.00
SPEAKG3305X00380	AKG WMS 470 Vocal Set Wireless Microphone System (Hand Held)	2.00	499.00	998.00
SPEAKG3413H00010	AKG WMS420 UHF Wireless Headworn Microphone System (Band A: 530.025 to 559.00 MHz)	1.00	349.00	349.00
SPEAKG3138X00340	AKG D5 C Professional Dynamic Vocal Microphone	1.00	99.00	99.00
AUDAURTT-6220	TT-6220 Telescoping Tabletop Microphone Stand (Black)	1.00	29.00	29.00
CABGENM5980	8.0mm Professional Microphone Bulk Cable -	1.00	295.00	295.00
CABSEISA-PLATE12	Seismic Audio SA-PLATE12 Single XLR Female Connector Stainless Steel Wall Plate	1.00	12.00	12.00
CABGENM4753	15ft Premier Series XLR Male to XLR Female 16AWG Cable (Gold Plated) [Microphone & Interconnect]	1.00	10.00	10.00
CABGENM4758	100ft Premier Series XLR Male to XLR Female 16AWG Cable (Gold Plated) [Microphone & Interconnect]	1.00	49.00	49.00
CABYOVLRRRIGHT	XLR Right Angle Male to Right Angle XLR Female 3ft cable Color Pack	1.00	45.00	45.00
AUDAUD1/4RIGHTANGLE	Audio Premium 1/4" Right Angle Heavy Duty Plugs Connectors for Speaker Cables, Patch Cables, Snakes - TS Male Mono 1/4 Inch Phono 6.3mm Phone Plug Bulk	1.00	12.00	12.00
SPEJBLAWC159	JBL AWC159 15" All-Weather Compact 2-Way Coaxial Loudspeaker (Gray)	4.00	1,160.00	4,640.00
LIFRENTAL	LIFT RENTAL Single Lift Rental Multiple days	2.00	800.00	1,600.00
LABORENGINEERING-KB-1	Installation Setup, Testing and training	2.00	760.00	1,520.00
LABOR-CK00	Installation Setup and testing	140.00	65.00	9,100.00
.MISC-50/100	Miscellaneous Equipment and Supplies Chain, Bolts, Conduit, Connectors, etc...	1.00	475.00	475.00
CABGENM6210	XLR Male Connector Used to make custom cable length	4.00	0.00	0.00
CABGENM6211	XLR Female Connector Used to make custom cable length	4.00	0.00	0.00
..		1.00	0.00	0.00
..	Bose Speaker Removal	1.00	0.00	0.00
LABOR-CK02	Removal of Bose Speakers	20.00	65.00	1,300.00
.	***** If the Bose need to be repositioned for Upper Gym Area	1.00	0.00	0.00
LABOR-CK02	If Needed Reinstall of Bose	40.00	65.00	2,600.00

**IMPORTANT NOTES:**



**Central Technologies, Inc.**  
 P.O. BOX 23346  
 Knoxville, TN 37933  
 Phone: (865) 566-0230 | Fax: (865) 312-8190

5/27/2020  
 Quote #: 40483  
 Page: 2

**\*\*\* QUOTE \*\*\***

**Quoted To:**

**Maryville City Schools  
 833 Lawrence Avenue  
 Maryville, TN 37803**

Phone: 865-982-7121

Cust PO:

Reference: Maryville Hig

Terms: Due On Receipt

Ship Via: Best Way

Salesperson: JMA

Valid Through: 8/25/2020

Stock Code	Description	Quantity	Price	Extended
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SubTotal: 28,848.00

Tax: 0.00

Shipping: 0.00

**Total: 28,848.00**

TN Alarm Systems Contractor License Number- 2138 TN Contractor License Number - 67550

ALL PRODUCTS CARRY A MFR. DIRECT WARRANTY - RETURN OF NON-DEFECTIVE, UNOPENED ITEMS ACCEPTED 10 DAYS FROM SHIP DATE AND WILL REQUIRE PRODUCT MFR. APPROVAL PRIOR TO RETURN - A 15% RESTOCK FEE WILL APPLY - DAMAGED OR MISSING ITEMS MUST BE REPORTED WITHIN 48 HOURS - A FINANCE CHARGE OF 1.5% PER MONTH WILL BE APPLIED TO OVERDUE BALANCES - SPECIAL