

State of Rhode Island, Department of Administration Division of Purchases One Capitol Hill Providence, Rhode Island 02908 www.purchasing.ri.gov (401)574-8100

This solicitation has been awarded to the following vendor(s):

Vendor Name	PO Number
ATRION NETWORKING CORPORATION	3425517

	ATRION NETWORKING CORPORATION				
*	Solicitation No. 7549624	*	*	*	*
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	*
Line Item	Description	Qty	Unit	Unit Price	Total
AIR-ANT2524V4C-R=	2.4GHz 2dBi/5GHz 4dBi Ceiling Mount Omni Ant., 4-port,RP-TNC	10	Each	\$234.53	\$2,345.30
*	*	*	*	*	
Bundle # 1		*		*	444,000,00
AIR-CAP3702E-AK910 AIR-AP-BRACKET-1	802.11ac Ctrlr 10APs 4x4:3SS w/CleanAir; Ext; A Reg Domain	2	Each	\$7,496.50	\$14,993.00
AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default) Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	20	Each Each	\$0.00 \$0.00	\$0.00 \$0.00
AIR-CAP3702E-ABULK	BOM Level AP3700e Bulk PID for A reg domain	20	Each	\$0.00	\$0.00
AIR-ANT2524DW-R	2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., White, RP-TNC	80	Each	\$18.33	\$0.00
SWAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	20	Each	\$0.00	\$1,400.40
*	*	*	*	\$0.00	\$0.00
Bundle #2	*	*	*	*	
AIR-CAP3702I-AK910	802.11ac Ctrlr 10APs 4x4:3SS w/CleanAir; Int; A Reg Domain	3	Each	\$7,026.50	\$21,079.50
AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	30	Each	\$0.00	\$0.00
AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	30	Each	\$0.00	\$0.00
AIR-CAP3702I-ABULK	BOM Level AP3700i Bulk PID for A reg domain	30	Each	\$0.00	\$0.00
SWAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	30	Each	\$0.00	\$0.00
*	*	*	*	*	
ASA5500-CF-512MB=	ASA 5500 Series Compact Flash, 512MB	1	Each	270.25	\$270.25
ASA5540-MEM-2GB=	2 GB Memory Upgrade for Cisco ASA 5540	1	Each	\$305.50	\$305.50
*	*	*	*	*	
Bundle #3	*	*	*	*	
L-MSE-PAK	MSE License PAK (E Delivery)	1	Each	\$0.00	\$0.00
L-AD-LS-100AP	100 AP CMX License (Advanced Location Services license)	1	Each	\$7,987.65	\$7,987.65
L-WIPS-MM-100AP	100 AP WIPS Monitor Mode licenses	1	Each	\$4,932.65	\$4,932.65
*	*	*	*	*	
Bundle #4	*	*	*	*	
ONENTWK-ADV-10-50	10xC3850-48PW-S, 50xAP3700, 2xCT5508-50, MSE	5	Each	\$87,655.00	\$438,275.00
AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	250	Each	\$0.00	\$0.00
AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	250	Each	\$0.00	\$0.00
AIR-CT8510-K9	Base PID for Cisco 8500 Series Wireless Controller	10	Each	\$0.00	\$0.00
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	50	Each	\$0.00	\$0.00
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	50	Each	\$0.00	\$0.00
LIC-8500-BASE	8500 Base License	10	Each	\$0.00	\$0.00
LIC-AD-LS-50APZ	50 AP CMX License (Advanced Location Services license)	5	Each	\$0.00	\$0.00
LIC-CT8500-100	100 AP License for Cisco 8500 Wireless Controller	5	Each	\$0.00	\$0.00
LIC-CTIOS-1A-PROMO	Promo adder licenses for IOS based Wireless LAN Controllers	250	Each	\$0.00	\$0.00
LIC-MSE-7.0-K9Z	MSE Virtual Appliance	5	Each	\$0.00	\$0.00
PWR-C1-1100WAC	1100W AC Config 1 Power Supply	50	Each	\$0.00	\$0.00
SWAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	250	Each	\$0.00	\$0.00
AIR-CAP3702I-AZBLK	BOM Level AP3700i Bulk PID for A reg domain	250	Each	\$0.00	\$0.00
AIR-CT8510-100-K9Z	Cisco 8500 Series Wireless Controller Supporting 100 APs	5	Each	\$0.00	\$0.00
AIR-CT8510-HA-K9Z	Cisco 8500 Series Wireless Controller for high availability	5	Each	\$0.00	\$0.00
AIR-CT8510-SW-7.6	Cisco 8510 Wireless Controller SW Rel. 7.6	10	Each	\$0.00	\$0.00
AIR-PWR-CORD-NA	AIR Line Cord North America	10	Each	\$0.00	\$0.00
CAB-TA-NA	North America AC Type A Power Cable	100	Each	\$0.00	\$0.00
PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	50	Each	\$470.00	\$23,500.00
S3850UK9-32-0SE	CAT3850 UNIVERSAL	50	Each	\$0.00	\$0.00
STACK-T1-50CM	50CM Type 1 Stacking Cable	50	Each	\$0.00	\$0.00
WS-C3850-48PW-SZ	Cisco Catalyst 3850 48 Port Full PoE w/ 5 AP license IP Base	50	Each	\$0.00	\$0.00
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SFP-10G-LRM=	10GBASE-LRM SFP Module	30	Each	\$467.65	\$14,029.50
STACK-T1-3M=	3M Type 1 Stacking Cable	30	Each	\$141.00	\$4,230.00
*	*	*	*	*	Ç ⊣,2 30.00
Bundle #5	*	*	*	*	

*	Solicitation No. 7549624	*	*	*	
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	
Line Item	Description	Qty	Unit	Unit Price	
WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base	30	Each	\$6,110.00	\$183,300.00
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	30	Each	\$0.00	\$0.00
PWR-C1-715WAC	715W AC Config 1 Power Supply	30	Each	\$0.00	\$0.00
S3850UK9-32-0SE	CAT3850 UNIVERSAL	30	Each	\$0.00	\$0.00
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	30	Each	\$1,175.00	\$35,250.00
CAB-TA-NA	North America AC Type A Power Cable	60	Each	\$0.00	\$0.00
PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	30	Each	\$470.00	\$14,100.00
STACK-T1-50CM	50CM Type 1 Stacking Cable	30	Each	\$0.00	\$0.00
*	*	*	*	*	
Bundle #6	*	*	*	*	
WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base	49	Each	\$6,110.00	\$299,390.00
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	49	Each	\$0.00	\$0.00
PWR-C1-715WAC	715W AC Config 1 Power Supply	49	Each	\$0.00	\$0.00
S3850UK9-32-0SE	CAT3850 UNIVERSAL	49	Each	\$0.00	\$0.00
CAB-TA-NA	North America AC Type A Power Cable	98	Each	\$0.00	\$0.00
PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	49	Each	\$470.00	\$23,030.00
STACK-T1-50CM	50CM Type 1 Stacking Cable	49	Each	\$0.00	\$0.00
Product Total Bundle #1 - #6	Product Total Bundle #1 - #6	*	*	*	\$1,088,484.75
*	*	*	*	*	
Video Gear	*	*	*	*	
BE6K-ST-BDL-K9=	Cisco BE6000 Medium Density Server, Export Restricted SW	1	Each	\$1.00	\$1.00
BE6K-SW-9X10X	Cisco Business Edition 6000 - Software App Version 9.X 10.X	1	Each	\$0.00	\$0.00
CIT-PSU-BLKP	Power Supply Blanking Panel/Filler	1	Each	\$0.00	\$0.00
CIT-SD-16G-C220	16GB SD Card Module for C220 servers	1	Each	\$0.00	\$0.00
R2XX-RAID10	Enable RAID 10 Setting	1	Each	\$0.00	\$0.00
UC-A03-D500GC3	S00GB 6Gb SATA 7.2K RPM SFF Hot Plug/Drive Sled Mounted	4	Each	\$0.00	\$0.00
UC-CPU-E5-2609	2.4 GHz E5-2609/80W 4C/10MB Cache/DDR3 1066MHz	2	Each	\$0.00	\$0.00
UC-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/Dual Rank/1.35v	4	Each	\$0.00	\$0.00
UC-PSU-650W	650W Power Supply Unit For UCSC C220 Rack Server	1	Each	\$0.00	\$0.00
UC-RAID-9271	MegaRAID 9271-8i + Battery Backup for C240 and C220	1	Each	\$0.00	\$0.00
VMW-VS5-HYP-K9	Cisco UC Virt. Hypervisor 5.x (2-socket)	1	Each	\$0.00	\$0.00
VMW-VS5-SNS	Cisco UC Virt. Hypervisor 5.x - SnS	1	Each	\$0.00	\$0.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	1	Each	\$0.00	\$0.00
CAB-9K12A-NA=	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America *	1	Each *	\$1.00	\$1.00
*		*		*	
CP-DX80-K9=	Cisco DX80	2	Each	\$1.00	\$2.00
CP-PWR-CORD-NA	Power Cord, North America	2	Each *	\$0.00	\$0.00
				* ć1 00	ć1.00
CTS-MX300-K9	Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic	1	Each	\$1.00 \$0.00	\$1.00 \$0.00
CAB-DV10-8M-	8 meter flat grey Ethernet cable for Touch 10		Each	\$0.00	\$0.00
CAB-DVI-VGA-3.5MM- CAB-NET-EN5M-	SX 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m auto expand Ethernet cable for MX300	1	Each Each	\$0.00	\$0.00
CTS-CTRL-DVX-10+	Touch 10 auto expand	1	Each	\$0.00	\$0.00
CTS-CTRL-DVX-10+ CTS-MX300-FSK	Cisco TelePresence MX300 Gen 2 Floor Stand Kit	1	Each	\$0.00	\$0.00
CTS-MX300-PSK CTS-MX300-UNIT		1	Each	\$0.00	\$0.00
	MX300 Gen 2 integrated codec, LCD, camera, speaker, mic	2			
CTS-QSC20-MIC+ LIC-TC-CRYPTO-K9	Performance Mic - for auto expand only	1	Each Each	\$0.00 \$0.00	\$0.00 \$0.00
SW-S52010-TC7-K9	License key to activate sw encryption module SW Image for SX20 and MX200/300 (2nd gen) series endpoints	1	Each	\$0.00	\$0.00
PWR-CORD-US-E	MX - Pwr cable United States 4,5m	1	Each	\$0.00	\$0.00
PWR-CORD-US-E	NIX - PWr Cable United States 4,5m *	*	Eacn *	\$0.00 *	ŞU.UU
т СТS-SX10-К9	SX10 HD w/ wall mount, int 5x cam and mic	2	Each	\$1.00	\$2.00
	SX10 HD W/ wall mount	2	Each	\$1.00	\$2.00
			EdCI	50.00	\$0.00
BRKT-SX10-WMK CAB-2HDMI-2M	HDMI-HDMI (ab, 2m auto expand	2	Each	\$0.00	\$0.00

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Line Item	Description	Qty	Unit	Unit Price	
CAB-ETH-5M	Ethernet cable (5m) for auto expand	2	Each	\$0.00	\$0.00
CTS-RMT-TRC6	Remote Control TRC 6	2	Each	\$0.00	\$0.00
IC-TC-CRYPTO-K9	License key to activate sw encryption module	2	Each	\$0.00	\$0.00
SW-S52030-TC7-K9	SW Image for SX10	2	Each	\$0.00	\$0.00
CTS-CTRL-DVX-10	Touch 10 Control Device - selectable option	2	Each	\$1.00	\$2.00
PWR-CORD-US-A	Pwr Cord US 1.8m Black YP-12 To YC-12	2	Each	\$0.00	\$0.00
PWR-SX10-AC	Power supply for SX10	2	Each	\$1.00	\$2.00
*	*	*	*	*	
R-CBE6K-K9	Cisco Business Edition 6000-Electronic SW Delivery-Top Level	1	Each	\$0.00	\$0.00
3E6K-PAK	Cisco Business Edition 6000 - PAK - Single Fulfillment	1	Each	\$0.00	\$0.00
BE6K-UXL-START	BE6K Starter Pack - Single Fulfillment Enforcement	1	Each	\$0.00	\$0.00
PAD-UWL-RTU	Jabber for iPad Right to Use Certificate	1	Each	\$0.00	\$0.00
AB-ADR-RTU	Jabber for Android Right to Use	1	Each	\$0.00	\$0.00
AB-GUEST-RTU-K9	Jabber Guest Right to Use	1	Each	\$0.00	\$0.00
AB-IPH-RTU	Jabber for iPhone Right to Use	1	Each	\$0.00	\$0.00
ABBER-DSK-K9-RTU	Jabber for Desktop Right to Use	1	Each	\$0.00	\$0.00
IC-EXP-AN	Enable Advanced Networking Option	2	Each	\$0.00	\$0.00
IC-EXP-E	Enable Expressway-E Feature Set	2	Each	\$0.00	\$0.00
IC-EXP-E-PAK	Expressivaly Services Expressivaly-E PAK	1	Each	\$0.00	\$0.00
IC-EXP-GW	Enable GW Feature (H323-SIP)	4	Each	\$0.00	\$0.00
IC-EXP-SERIES	Enable Expressway Series Feature Set	4	Each	\$0.00	\$0.00
IC-EXP-TURN	Enable TURN Relay Option	2	Each	\$0.00	\$0.00
IC-SW-EXP-K9	License Key Software Encrypted	4	Each	\$0.00	\$0.00
C-10X-STANDARD-K9	Prime Collaboration Standard 10.x	1	Each	\$0.00	\$0.00
JCM-10X-TP-UCL	BE6K UCM 10X Telepresence Room User Connect License - single	3	Each	\$0.00	\$0.00
JCM-10X-UWLSTD	BE6K UCM 10X CUVL BE Users - Single Fulfillment	25	Each	\$0.00	\$0.00
JCXN-10X-SCPORTS	BEEK - Unity Connection 10x - VM Speech Connect Ports	2	Each	\$0.00	\$0.00
JCXN-10X-UWLSTD	BE6K - Unity Connection 10x - VM UWL Standard License	25	Each	\$0.00	\$0.00
VBX-IM1-NH-UWL	Included WebEx Messenger Users (1 Year Term)	25	Each	\$0.00	\$0.00
WEBEX-MC-BE-PAK	WebEx Cloud Provisioning - Enabling MC and/or IM for BE 6K	1	Each	\$0.00	\$0.00
BE6K-START-UWL25	BE 6000 - User License Starter Bundle with 25 UWL Licenses	1	Each	\$1.00	\$1.00
BE6K-UCL-TP-RM	Cisco Business Edition 6000 - Telepresence Room System User	3	Each	\$1.00	\$3.00
BE6S-SW-10.X	Business Edition 6000S v10 export restricted software	1	Each	\$0.00	\$0.00
EXPWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition	2	Each	\$0.00	\$0.00
EXPWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition	2	Each	\$0.00	\$0.00
AB-ADR-CLNT-UWL	Jabber for Android CUWL Only	2	Each	\$0.00	\$0.00
IAB-ADR-CLINT-UWL	Jabber for Android CUWL Only Jabber for iPhone CUWL Only	5	Each	\$0.00	\$0.00
AB-IPH-CLNT-OWL	Jabber for Desktop for PC and Mac	15	Each	\$0.00	\$0.00
ABBER-DESKTOP ABBER-GUEST		4	Each	\$0.00	\$0.00
	Jabber Guest Session				
ABBER-IPAD-UWL	Cisco Jabber for iPad	2	Each	\$0.00	\$0.00
IC-EXP-RMS	Expressway Rich Media Session	8	Each	\$1.00	\$8.00
SW-EXP-8.X-K9 *	Software Image for Expressway with Encryption, Version X8 *	1 *	Each	\$0.00	\$0.00
			*		
JCSC-PSU-650W=	650W power supply for C-series rack servers	1	Each *	\$1.00	\$1.0
*		-		*	
UWL-STD-K9	Unified Workspace Licensing - Top Level for STD - 9.x	1	Each	\$0.00	\$0.0
XPWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition	6	Each	\$0.00	\$0.0
XPWY-VE-E-K9	Cisco Expressway-E Server, Virtual Edition	6	Each	\$0.00	\$0.0
AB-GUEST-RTU-K9	Jabber Guest Right to Use	1	Each	\$0.00	\$0.0
ABBER-DSK-K9-RTU	Jabber for Desktop Right to Use	1	Each	\$0.00	\$0.0
ABBER-IM-RTU	Jabber for Everyone Right to Use	1	Each	\$0.00	\$0.0
IC-EXP-AN	Enable Advanced Networking Option	6	Each	\$0.00	\$0.0
IC-EXP-E	Enable Expressway-E Feature Set	6	Each	\$0.00	\$0.0
LIC-EXP-E-PAK	Expressway Series, Expressway-E PAK	1	Each	\$0.00	\$0.00

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Line Item	Description	Qty	Unit	Unit Price	
LIC-SW-EXP-K9	License Key Software Encrypted	12	Each	\$0.00	\$0.00
LIC-UWL-STD-SLED-A	Services Mapping SKU, Under 1K UWL STD users	75	Each	\$0.00	\$0.00
SW-EXP-8.X-K9	Software Image for Expressway with Encryption, Version X8	1	Each	\$0.00	\$0.00
UCM-10X-UWL-STD	UC Manager 10.x CUWL STD Users	75	Each	\$0.00	\$0.00
UCXN-10X-SC-PORTS	Unity Connection 10.x SpeechConnect Ports	1	Each	\$0.00	\$0.00
UCXN-10X-UWL-STD	Unity Connection 10.x CUWL STD Users	75	Each	\$0.00	\$0.00
UWL-STD-PAK	CUWL STD 9.x & 10.x PAK	1	Each	\$0.00	\$0.00
WBX-IM1-NH-UWL	Included WebEx Messenger Users (1 Year Term)	75	Each	\$0.00	\$0.00
WEBEX-UWL-S-PAK	WebEx PAK for CUWL Standard	1	Each	\$0.00	\$0.00
JABBER-DESKTOP	Jabber for Desktop for PC and Mac	75	Each	\$0.00	\$0.00
JABBER-GUEST	Jabber Guest Session	10	Each	\$0.00	\$0.00
JABBER-IM-ADDON	Jabber for Everyone Additional IM Users	5000	Each	\$0.00	\$0.00
NEW-UWL-STD-SLED	New CUWL Standard Edition Usr, SLED/Govt/Edu Only, 1 Usr	75	Each	\$1.00	\$75.00
UCAPPS-SW-10.X-K9	Version 10.x Software Kit	1	Each	\$0.00	\$0.00
*	*	*	*	*	
CISCO2911-V/K9	Cisco 2911 Voice Bundle, PVDM3-16, UC License PAK, FL-CUBE10	1	Each	\$1.00	\$1.00
FL-CUBEE-5	Unified Border Element Enterprise License - 5 sessions	2	Each	\$0.00	\$0.00
HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR	3	Each	\$0.00	\$0.00
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash	1	Each	\$0.00	\$0.00
MEM-2900-512MB-DEF	512MB DRAM for Cisco 2901-2921 ISR (Default)	1	Each	\$0.00	\$0.00
MEM-CF-256MB	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	1	Each	\$0.00	\$0.00
PWR-2911-AC	Cisco 2911 AC Power Supply	1	Each	\$0.00	\$0.00
S29UK9-15403M	Cisco 2901-2921 IOS UNIVERSAL	1	Each	\$0.00	\$0.00
SL-29-IPB-K9	IP Base License for Cisco 2901-2951	1	Each	\$0.00	\$0.00
SL-29-UC-K9	Unified Communication License for Cisco 2901-2951	1	Each	\$0.00	\$0.00
SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR	1	Each	\$0.00	\$0.00
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	1	Each	\$0.00	\$0.00
PVDM3-16U32	PVDM3 16-channel to 32-channel factory upgrade	1	Each	\$1.00	\$1.00
VWIC3-1MFT-T1/E1	1-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	1	Each	\$1.00	\$1.00
*	*	*	*	*	
*	*	*	*	*	
*	*	*	*	*	
Maintenance/Support	Manufacturer Direct Support - 1 Year	*	*	*	
CON-SNT-2911V	Cisco 2911 UC Bundle, PVDM3-16, UC License PAK REFURBISHED	1	Each	\$0.00	\$0.00
CON-ECMU-CUWLSTK9		1	Each	\$0.00	\$0.00
CON-ECMU-SSLEDA	Services Mapping SKU, Under 1K UWL STD users	75	Each	\$0.00	\$0.00
CON-SNT-BE6KSTBD	Cisco BE6000 Medium Density Server, Export Restricted SW	1	Each	\$0.00	\$0.00
CON-ECDN-CTSSX10	SX10 HD w/ int 5x Cam and mic	2	Each	\$0.00	\$0.00
CON-ECDN-CTLDV10	CONTROL 10	2	Each	\$0.00	\$0.00
CON-ECMU-EXPWYVEC	Cisco Expressway-C Server, Virtual Edition	2	Each	\$0.00	\$0.00
CON-ECMU-RCBE6KK	SWSS UPGRADES Cisco Business Editi	1	Each	\$0.00	\$0.00
CON-ECMU-UCMUWLST	BE6K UCM 10X CUWL BE Users - Single Fulfillment	25	Each	\$0.00	\$0.00
Total Video Gear	Total Video Gear	*	*	*	\$102.00
*	*	*	*	*	*
*	*	*	*	*	*
Provide hourly rate for					
installation services/support:	**************************************	*****	*	*	*
*	Design and planning services related to Cisco Catalyst 3850 switches, Cisco WLC8510 controllers, and MSE	*	*	\$-	\$-
*	Configuration validation of Catalyst 3850 switching templates, including StackWise, Stack Power, and laye-3 / VRF's	*	*	\$ -	\$ -
*	Configuration validation of Cisco WLC8510 controllers, including integration with existing Prime Infrastructure deployment	*	*	\$ -	\$ -
*	Migration plan for Wireless Controllers and AP's to new 802.11AC technology	*	*	\$ -	\$ -
*	Design and configuration work associated with the Cisco Unified Communications	*	*	\$ -	\$ -
*	Design and configuration work associated with the Cisco Unified Voice Mail	*	*		\$ -
+	Design and configuration work associated with the elseo office work work and				

*	Solicitation No. 7549624	*	*	\$ -	\$ -
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	\$ -	\$ -
Line Item	Description	Qty	Unit	Unit Price	Total
*	Design and configuration work associated with the Cisco Unified Communications / video equipment included	*	*	*	*
*	Onsite implementation assistance as needed and where requested by CCRI	*	*	*	*
*	*	*	*	*	*
*	LEVEL ONE FIELD TECHNICIAN	1	HOURLY RATE	\$125.00	
*	LEVEL TWO FIELD TECHNICIAN	1	HOURLY RATE	\$150.00	
*	LEVEL THREE FIELD TECHNICIAN	1	HOURLY RATE	\$175.00	
	It is the intend of the Community College of Rhode Island to complete all installation. Hour Rates are being captured in the				
>>> NOTE:	event profession installation services/suppport is required.	*	*	*	*
	***************************************	***	***	***	***
	* Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations. ine Item Design and configuration work associated with the Cisco Unified Communications / video equipment included * Onsite implementation assistance as needed and where requested by CCRI * Onsite implementation assistance as needed and where requested by CCRI * * * LEVEL ONE FIELD TECHNICIAN * LEVEL TWO FIELD TECHNICIAN * LEVEL THREE FIELD TECHNICIAN * Supplier Total Proposal Price * * * Supplier Total Proposal Pricing Product Total Bundle #1 - #6 Total Video Gear Less Trade-In Less Trade-In	***	***	***	***
		***	***	***	\$1,088,484.75
	Total Video Gear	***	***	***	\$102.00
	Less Trade-In	***	***	***	-\$28,000.00
Charge for Support				\rightarrow	\$0.00
	Total All items Bid	***	***	***	\$1,060,586.75

Schneider Electric 800 Federal street, Andover, MA 01810

Karl Lennon

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603-581-8917

*	Solicitation No. 7549624	*	*	*	*
*	o Community College of Rhode Island's wirless network for all four o	*	*	*	*
Line Item	Description	Qty	Unit	Unit Price	Total
AIR-ANT2524V4C-R=	2.4GHz 2dBi/5GHz 4dBi Ceiling Mount Omni Ant., 4-port, RP-TNC	10	Each	\$261.34	\$2,613.40
*	*	*	*	*	
Bundle # 1	*	*	*	*	
AIR-CAP3702E-AK910	802.11ac Ctrlr 10APs 4x4:3SS w/CleanAir; Ext; A Reg Domain	2	Each	\$8,353.45	\$16,706.90
AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	20	Each	incuded	\$0.00
AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	20	Each	incuded	\$0.00
AIR-CAP3702E-ABULK	BOM Level AP3700e Bulk PID for A reg domain	20	Each	\$33.52	\$670.40
AIR-ANT2524DW-R	2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., White, RP-TNC	80	Each	incuded	\$0.00
SWAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	20	Each	incuded	\$0.00
*	*	*	*	*	
Bundle #2	*	*	*	*	
AIR-CAP3702I-AK910	802.11ac Ctrlr 10APs 4x4:3SS w/CleanAir; Int; A Reg Domain	3	Each	\$7,829.72	\$23,489.16
AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	30	Each	incuded	\$0.00
AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	30	Each	incuded	\$0.00
AIR-CAP3702I-ABULK	BOM Level AP3700i Bulk PID for A reg domain	30	Each	3142	
SWAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	30	Each	incuded	\$0.00
*	*	*	*	*	
ASA5500-CF-512MB=	ASA 5500 Series Compact Flash, 512MB	1	Each	\$301.14	\$301.14
ASA5540-MEM-2GB=	2 GB Memory Upgrade for Cisco ASA 5540	1	Each	\$340.42	\$340.42
*	*	*	*	*	
Bundle #3	*	*	*	*	
L-MSE-PAK	MSE License PAK (E Delivery)	1	Each	\$8,900.75	\$8,900.75
L-AD-LS-100AP	100 AP CMX License (Advanced Location Services license)	1	Each	\$5,496.52	\$5,496.52
L-WIPS-MM-100AP	100 AP WIPS Monitor Mode licenses	1	Each		
*	*	*	*	*	
Bundle #4	*	*	*	*	
ONENTWK-ADV-10-50	10xC3850-48PW-S, 50xAP3700, 2xCT5508-50, MSE	5	Each	\$97,675.14	\$488,375.70
AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	250	Each	incuded	\$0.00
AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	250	Each	incuded	\$0.00
AIR-CT8510-K9	Base PID for Cisco 8500 Series Wireless Controller	10	Each	incuded	\$0.00
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	50	Each	incuded	\$0.00
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	50	Each	incuded	\$0.00
LIC-8500-BASE	8500 Base License	10	Each	incuded	\$0.00
LIC-AD-LS-50APZ	50 AP CMX License (Advanced Location Services license)	5	Each	\$7,474.64	\$37,373.20
LIC-CT8500-100	100 AP License for Cisco 8500 Wireless Controller	5	Each	incuded	\$0.00
LIC-CTIOS-1A-PROMO	Promo adder licenses for IOS based Wireless LAN Controllers	250	Each	incuded	\$0.00
LIC-MSE-7.0-K9Z	MSE Virtual Appliance	5	Each	incuded	\$0.00
PWR-C1-1100WAC	1100W AC Config 1 Power Supply	50	Each	incuded	\$0.00
SWAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	250	Each	incuded	\$0.00
AIR-CAP3702I-AZBLK	BOM Level AP3700i Bulk PID for A reg domain	250	Each	incuded	\$0.00
AIR-CT8510-100-K9Z	Cisco 8500 Series Wireless Controller Supporting 100 APs	5	Each	incuded	\$0.00
AIR-CT8510-HA-K9Z	Cisco 8500 Series Wireless Controller for high availability	5	Each	incuded	\$0.00
AIR-CT8510-SW-7.6	Cisco 8510 Wireless Controller SW Rel. 7.6	10	Each	incuded	\$0.00
AIR-PWR-CORD-NA	AIR Line Cord North America	10	Each	incuded	\$0.00
CAB-TA-NA	North America AC Type A Power Cable	100	Each	incuded	\$0.00
PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	50	Each	incuded	\$0.00
S3850UK9-32-0SE	CAT3850 UNIVERSAL	50	Each	incuded	\$0.00
STACK-T1-50CM	50CM Type 1 Stacking Cable	50	Each	incuded	\$0.00
WS-C3850-48PW-SZ	Cisco Catalyst 3850 48 Port Full PoE w/ 5 AP license IP Base	50	Each	incuded	\$0.00
*	*	*	*	*	

SFP-10G-LRM=	10GBASE-LRM SFP Module	30	Each	ç	521.11	\$15,633.30
STACK-T1-3M=	3M Type 1 Stacking Cable	30	Each	ç	5157.12	\$4,713.60
*	*	*	*	*		
Bundle #5	*	*	*	*		
*	Solicitation No. 7549624	*	*	*		
*	o Community College of Rhode Island's wirless network for all four	*	*	*		
Line Item	Description	Qty	Unit	Unit Pric	e	
WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base	30	Each		,808.45	\$204,253.50
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	30	Each		428.93	\$12,867.90
PWR-C1-715WAC	715W AC Config 1 Power Supply	30	Each	incuded		\$0.00
\$3850UK9-32-0SE	CAT3850 UNIVERSAL	30	Each	incuded		\$0.00
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	30	Each	incuded		\$0.00
CAB-TA-NA	North America AC Type A Power Cable	60	Each	incuded		\$0.00
PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	30	Each		523.73	\$15,711.90
STACK-T1-50CM	50CM Type 1 Stacking Cable	30	Each	incuded		\$0.00
*	*	*	*	*		çoloo
Bundle #6	*	*	*	*		
WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base	49	Each	\$6	,808.45	\$333,614.05
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	49	Each	incuded	,000.45	\$0.00
PWR-C1-715WAC	715W AC Config 1 Power Supply	49	Each	incuded		\$0.00
S3850UK9-32-0SE	CAT3850 UNIVERSAL	49	Each		428.93	\$21,017.57
CAB-TA-NA	North America AC Type A Power Cable	98	Each	incuded	420.33	\$0.00
PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	49	Each		523.73	\$25,662.77
STACK-T1-50CM	50CM Type 1 Stacking Cable	49	Each	incuded	525.75	\$0.00
Product Total Bundle #1 - #6	Product Total Bundle #1 - #6	*	*	*		\$1,217,742.18
*	*	*	*	*		\$1,217,742.10
Video Gear	*	*	*	*		
BE6K-ST-BDL-K9=	Cisco BE6000 Medium Density Server, Export Restricted SW	1	Each	Ś/	,923.04	\$4,923.04
BE6K-SW-9X10X	Cisco Business Edition 6000 - Software App Version 9.X 10.X	1	Each	incuded	,525.04	\$0.00
CIT-PSU-BLKP	Power Supply Blanking Panel/Filler	1	Each	incuded		\$0.00
CIT-SD-16G-C220	16GB SD Card Module for C220 servers	1	Each	incuded		\$0.00
R2XX-RAID10	Enable RAID 10 Setting	1	Each	incuded		\$0.00
UC-A03-D500GC3	500GB 6Gb SATA 7.2K RPM SFF Hot Plug/Drive Sled Mounted	4	Each	incuded		\$0.00
UC-CPU-E5-2609	2.4 GHz E5-2609/80W 4C/10MB Cache/DDR3 1066MHz	2	Each	incuded		\$0.00
UC-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/Dual Rank/1.35v	4	Each	incuded		\$0.00
	00D DDR5-1000-IVITZ RDIIVIIVI/PC5-12000/Dudi RdIIK/1.55V					
UC-PSU-650W	650W Power Supply Unit For UCSC C220 Rack Server	1	Each	incuded		\$0.00
UC-RAID-9271	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220	1 1	Each Each	incuded incuded		\$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket)	1 1 1	Each Each Each	incuded incuded incuded		\$0.00 \$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS	1 1 1 1	Each Each Each Each	incuded incuded incuded incuded		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	1 1 1 1 1	Each Each Each Each Each	incuded incuded incuded incuded incuded		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS	1 1 1 1 1 1	Each Each Each Each Each Each Each	incuded incuded incuded incuded		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA= *	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America *	1 1 1 1 1 1 *	Each Each Each Each Each Each *	incuded incuded incuded incuded incuded incuded *	080.67	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA= * CP-DX80-K9=	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80	1 1 1 1 1 1 * 2	Each Each Each Each Each Each * Each	incuded incuded incuded incuded incuded incuded * \$2	,089.67	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA= *	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America *	1 1 1 1 1 * 2 2	Each Each Each Each Each Each * Each Each	incuded incuded incuded incuded incuded incuded * \$2	,089.67	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA= * CP-DX80-K9= CP-PWR-CORD-NA *	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80 Power Cord, North America *	1 1 1 1 1 * 2 2 *	Each Each Each Each Each Each * Each Each Each	incuded incuded incuded incuded incuded * \$2 \$2 \$2 \$	5167.07	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34 \$334.14
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA * CP-DX80-K9= CP-DX80-K9= CP-PWR-CORD-NA * CTS-MX300-K9	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80 Power Cord, North America * Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic	1 1 1 1 * 2 2 * 1	Each Each Each Each Each * Each Each * Each * Each	incuded incuded incuded incuded incuded * \$2 \$2 \$12		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34 \$334.14 \$334.14 \$12,517.08
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA * CP-DX80-K9= CP-DX80-K9= CP-PWR-CORD-NA * CTS-MX300-K9 CAB-DV10-8M-	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80 Power Cord, North America * Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic 8 meter flat grey Ethernet cable for Touch 10	1 1 1 1 * 2 2 * 1 1	Each Each Each Each Each * Each Each * Each Each Each Each	incuded incuded incuded incuded incuded incuded * \$2 \$2 \$2 \$12 incuded	5167.07	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34 \$334.14 \$334.14 \$334.14 \$30.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA * CP-DX80-K9= CP-DX80-K9= CP-PWR-CORD-NA * CTS-MX300-K9 CAB-DV10-8M- CAB-DV10-VGA-3.5MM-	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80 Power Cord, North America * Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic 8 meter flat grey Ethernet cable for Touch 10 SX 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m auto expand	1 1 1 1 * 2 2 * 1 1 1	Each Each Each Each Each Each Each Each	incuded incuded incuded incuded incuded incuded * \$2 \$2 \$2 \$12 incuded	5167.07	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34 \$334.14 \$334.14 \$12,517.08 \$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA= * CP-DX80-K9= CP-DX80-K9= CP-PWR-CORD-NA * CTS-MX300-K9 CAB-DV10-8M- CAB-DV1-VGA-3.5MM- CAB-NET-EN5M-	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80 Power Cord, North America * Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic 8 meter flat grey Ethernet cable for Touch 10 SX 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m auto expand Ethernet cable for MX300	1 1 1 1 1 * 2 2 * 1 1 1 1	Each Each Each Each Each Each Each Each	incuded incuded incuded incuded incuded * \$2 \$2 \$12 incuded incuded incuded	5167.07	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34 \$334.14 \$12,517.08 \$0.00 \$0.00 \$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA * CP-DX80-K9= CP-DX80-K9= CP-PWR-CORD-NA * CTS-MX300-K9 CAB-DV10-8M- CAB-DV1-VGA-3.5MM- CAB-NET-ENSM- CTS-CTRL-DVX-10+	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80 Power Cord, North America * Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic 8 meter flat grey Ethernet cable for Touch 10 SX 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m auto expand Ethernet cable for MX300 Touch 10 auto expand	1 1 1 1 * 2 2 * 1 1 1 1 1 1	Each Each Each Each Each Each * Each Each Each Each Each Each Each	incuded incuded incuded incuded incuded * \$2 \$2 * \$12 incuded incuded incuded incuded	5167.07	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34 \$334.14 \$334.14 \$12,517.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA (AB-9K12A-NA= * CP-DX80-K9= CP-DX80-K9= CP-PWR-CORD-NA * CTS-MX300-K9 CAB-DV1-VGA-3.5MM- CAB-NET-EN5M- CTS-CTRI-DVX-10+ CTS-MX300-FSK	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80 Power Cord, North America * Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic 8 meter flat grey Ethernet cable for Touch 10 SX 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m auto expand Ethernet cable for MX300 Touch 10 auto expand Cisco TelePresence MX300 Gen 2 Floor Stand Kit	1 1 1 1 * 2 2 * 1 1 1 1 1 1 1 1	Each Each Each Each Each Each Each Each	incuded incuded incuded incuded incuded incuded * \$2 \$2 \$12 incuded incuded incuded incuded incuded	5167.07	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34 \$334.14 \$334.14 \$12,517.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA= * CP-DX80-K9= CP-DX80-K9= CP-PWR-CORD-NA * CTS-MX300-K9 CAB-DV1-VGA-3.5MM- CAB-DV1-VGA-3.5MM- CAB-DV1-VGA-3.5MM- CTS-CTRL-DVX-10+ CTS-MX300-FSK CTS-MX300-FSK	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80 Power Cord, North America * Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic 8 meter flat grey Ethernet cable for Touch 10 SX 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m auto expand Ethernet cable for MX300 Touch 10 auto expand Cisco TelePresence MX300 Gen 2 Floor Stand Kit MX300 Gen 2 integrated codec, LCD, camera, speaker, mic	1 1 1 1 * 2 2 * 1 1 1 1 1 1 1 1 1 1	Each Each Each Each Each * Each Each Each Each Each Each Each Each	incuded incuded incuded incuded incuded incuded * \$2 \$2 \$12 incuded incuded incuded incuded incuded incuded	5167.07	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34 \$334.14 \$12,517.08 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA= * CP-DX80-K9= CP-PWR-CORD-NA * CFS-MX300-K9 CAB-DV1-VGA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80 Power Cord, North America * Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic 8 meter flat grey Ethernet cable for Touch 10 SX 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m auto expand Ethernet cable for MX300 Touch 10 auto expand Cisco TelePresence MX300 Gen 2 Floor Stand Kit MX300 Gen 2 integrated codec, LCD, camera, speaker, mic Performance Mic - for auto expand only	1 1 1 1 1 * 2 2 * 1 1 1 1 1 1 1 1 1 1 1 2	Each Each Each Each Each Each Each Each	incuded incuded incuded incuded incuded * \$2 \$2 \$12 incuded incuded incuded incuded incuded incuded incuded incuded	5167.07	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34 \$334.14 \$12,517.08 \$0.00 \$
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA * CP-DX80-K9= CP-DX80-K9= CP-DWR-CORD-NA * CTS-MX300-K9 CAB-DV1-VGA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x (2-socket) Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80 Power Cord, North America * Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic 8 meter flat grey Ethernet cable for Touch 10 SX 3.5mm ster. jack-ster. jack/DVI-VGA cab,6m auto expand Ethernet cable for MX300 Touch 10 auto expand Cisco TelePresence MX300 Gen 2 Floor Stand Kit MX300 Gen 2 integrated codec, LCD, camera, speaker, mic Performance Mic - for auto expand only License key to activate sw encryption module	1 1 1 1 1 * 2 2 * 1 1 1 1 1 1 1 1 1 1 1 1 1	Each Each Each Each Each Each Each Each	incuded incuded incuded incuded incuded * \$2 \$2 * \$12 incuded incuded incuded incuded incuded incuded incuded incuded incuded incuded	5167.07	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34 \$334.14 \$334.14 \$12,517.08 \$0.00
UC-RAID-9271 VMW-VS5-HYP-K9 VMW-VS5-SNS CAB-9K12A-NA CAB-9K12A-NA= * CP-DX80-K9= CP-PWR-CORD-NA * CFS-MX300-K9 CAB-DV1-VGA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-3.5MM- CAB-DV1-VA-	650W Power Supply Unit For UCSC C220 Rack Server MegaRAID 9271-8i + Battery Backup for C240 and C220 Cisco UC Virt. Hypervisor 5.x - SnS Power Cord, 125VAC 13A NEMA 5-15 Plug, North America Power Cord, 125VAC 13A NEMA 5-15 Plug, North America * Cisco DX80 Power Cord, North America * Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic 8 meter flat grey Ethernet cable for Touch 10 SX 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m auto expand Ethernet cable for MX300 Touch 10 auto expand Cisco TelePresence MX300 Gen 2 Floor Stand Kit MX300 Gen 2 integrated codec, LCD, camera, speaker, mic Performance Mic - for auto expand only	1 1 1 1 1 * 2 2 * 1 1 1 1 1 1 1 1 1 1 1 2	Each Each Each Each Each Each Each Each	incuded incuded incuded incuded incuded * \$2 \$2 \$12 incuded incuded incuded incuded incuded incuded incuded incuded	5167.07	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$4,179.34 \$334.14 \$334.14 \$12,517.08 \$0.000 \$0.00 \$0.00 \$0.000\$000\$

CTS-SX10-K9	SX10 HD w/ wall mount, int 5x cam and mic	2	Each	\$2,089.67	\$4,179.34
BRKT-SX10-WMK	SX10 Wall Mount	2	Each	\$86.42	\$172.84
CAB-2HDMI-2M	HDMI-HDMI cab, 2m auto expand	2	Each	incuded	\$0.00
CAB-DV10-4M-	4 meter flat grey Ethernet cable for Touch 10	2	Each	incuded	\$0.00
*	Solicitation No. 7549624	*	*	*	
*	o Community College of Rhode Island's wirless network for all four o	*	*	*	
Line Item	Description	Qty	Unit	Unit Price	
CAB-ETH-5M	Ethernet cable (5m) for auto expand	2	Each	incuded	\$0.00
CTS-RMT-TRC6	Remote Control TRC 6	2	Each	incuded	\$0.00
LIC-TC-CRYPTO-K9	License key to activate sw encryption module	2	Each	incuded	\$0.00
SW-S52030-TC7-K9	SW Image for SX10	2	Each	incuded	\$0.00
CTS-CTRL-DVX-10	Touch 10 Control Device - selectable option	2	Each	incuded	\$0.00
PWR-CORD-US-A	Pwr Cord US 1.8m Black YP-12 To YC-12	2	Each	incuded	\$0.00
PWR-SX10-AC	Power supply for SX10	2	Each	incuded	\$0.00
*	*	*	*	*	·
R-CBE6K-K9	Cisco Business Edition 6000-Electronic SW Delivery-Top Level	1	Each	incuded	\$0.00
ВЕ6К-РАК	Cisco Business Edition 6000 - PAK - Single Fulfillment	1	Each	incuded	\$0.00
BE6K-UXL-START	BE6K Starter Pack - Single Fulfillment Enforcement	1	Each	incuded	\$0.00
IPAD-UWL-RTU	Jabber for iPad Right to Use Certificate	1	Each	incuded	\$0.00
JAB-ADR-RTU	Jabber for Android Right to Use	1	Each	incuded	\$0.00
JAB-GUEST-RTU-K9	Jabber Guest Right to Use	1	Each	incuded	\$0.00
JAB-IPH-RTU	Jabber for iPhone Right to Use	1	Each	incuded	\$0.00
JABBER-DSK-K9-RTU	Jabber for Desktop Right to Use	1	Each	incuded	\$0.00
LIC-EXP-AN	Enable Advanced Networking Option	2	Each	incuded	\$0.00
LIC-EXP-E	Enable Expressway-E Feature Set	2	Each	incuded	\$0.00
LIC-EXP-E-PAK	Expressway Series, Expressway-E PAK	1	Each	incuded	\$0.00
LIC-EXP-GW	Enable GW Feature (H323-SIP)	4	Each	incuded	\$0.00
LIC-EXP-SERIES	Enable Expressway Series Feature Set	4	Each	incuded	\$0.00
LIC-EXP-TURN	Enable TURN Relay Option	2	Each	incuded	\$0.00
LIC-SW-EXP-K9	License Key Software Encrypted	4	Each	incuded	\$0.00
PC-10X-STANDARD-K9	Prime Collaboration Standard 10.x	1	Each	incuded	\$0.00
UCM-10X-TP-UCL	BE6K UCM 10X Telepresence Room User Connect License - single	3	Each	incuded	\$0.00
UCM-10X-TP-UCL		25	Each	incuded	\$0.00
UCXN-10X-SCPORTS	BE6K UCM 10X CUWL BE Users - Single Fulfillment BE6K - Unity Connection 10x - VM Speech Connect Ports	23	Each	incuded	\$0.00
	· · · · · · · · · · · · · · · · · · ·	25			\$0.00
UCXN-10X-UWLSTD	BE6K - Unity Connection 10x - VM UWL Standard License		Each Each	incuded	
WBX-IM1-NH-UWL	Included WebEx Messenger Users (1 Year Term)	25		incuded incuded	\$0.00
WEBEX-MC-BE-PAK	WebEx Cloud Provisioning - Enabling MC and/or IM for BE 6K	1	Each		\$0.00 \$0.00
BE6K-START-UWL25	BE 6000 - User License Starter Bundle with 25 UWL Licenses	1	Each	incuded	
BE6K-UCL-TP-RM	Cisco Business Edition 6000 - Telepresence Room System User	3	Each	incuded	\$0.00
BE6S-SW-10.X	Business Edition 6000S v10 export restricted software	1	Each	incuded	\$0.00
EXPWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition	2	Each	incuded	\$0.00
EXPWY-VE-E-K9	Cisco Expressway-E Server, Virtual Edition	2	Each	incuded	\$0.00
JAB-ADR-CLNT-UWL	Jabber for Android CUWL Only	2	Each	incuded	\$0.00
JAB-IPH-CLNT-UWL	Jabber for iPhone CUWL Only	5	Each	incuded	\$0.00
JABBER-DESKTOP	Jabber for Desktop for PC and Mac	15	Each	incuded	\$0.00
JABBER-GUEST	Jabber Guest Session	4	Each	incuded	\$0.00
JABBER-IPAD-UWL	Cisco Jabber for iPad	2	Each	incuded	\$0.00
LIC-EXP-RMS	Expressway Rich Media Session	8	Each	incuded	\$0.00
SW-EXP-8.X-K9	Software Image for Expressway with Encryption, Version X8	1	Each	incuded	\$0.00
*	*	*	*	*	· · · · ·
UCSC-PSU-650W=	650W power supply for C-series rack servers	1	Each		\$0.00
*	*	*	*	*	
CUWL-STD-K9	Unified Workspace Licensing - Top Level for STD - 9.x	1	Each	incuded	\$0.00
EXPWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition	6	Each	incuded	\$0.00
EXPWY-VE-E-K9	Cisco Expressway-E Server, Virtual Edition	6	Each	incuded	\$0.00
JAB-GUEST-RTU-K9	Jabber Guest Right to Use	1	Each	incuded	\$0.00
JABBER-DSK-K9-RTU	Jabber for Desktop Right to Use	1	Each	incuded	\$0.00

JABBER-IM-RTU	Jabber for Everyone Right to Use	1	Each	incuded	\$0.00
LIC-EXP-AN	Enable Advanced Networking Option	6	Each	incuded	\$0.00
LIC-EXP-E	Enable Expressway-E Feature Set	6	Each	incuded	\$0.00
LIC-EXP-E-PAK	Expressway Series, Expressway-E PAK	1	Each	incuded	\$0.00
*	Solicitation No. 7549624	*	*	*	
*	o Community College of Rhode Island's wirless network for all four o	*	*	*	
Line Item	Description	Qty	Unit	Unit Price	
LIC-SW-EXP-K9	License Key Software Encrypted	12	Each	incuded	\$0.00
LIC-UWL-STD-SLED-A	Services Mapping SKU, Under 1K UWL STD users	75	Each	incuded	\$0.00
SW-EXP-8.X-K9	Software Image for Expressway with Encryption, Version X8	1	Each	incuded	\$0.00
UCM-10X-UWL-STD	UC Manager 10.x CUWL STD Users	75	Each	incuded	\$0.00
UCXN-10X-SC-PORTS	Unity Connection 10.x SpeechConnect Ports	1	Each	incuded	\$0.00
UCXN-10X-UWL-STD	Unity Connection 10.x CUWL STD Users	75	Each	\$170.21	\$12,765.75
UWL-STD-PAK	CUWL STD 9.x & 10.x PAK	1	Each	incuded	\$0.00
WBX-IM1-NH-UWL	Included WebEx Messenger Users (1 Year Term)	75	Each	incuded	\$0.00
WEBEX-UWL-S-PAK	WebEx PAK for CUWL Standard	1	Each	incuded	\$0.00
JABBER-DESKTOP	Jabber for Desktop for PC and Mac	75	Each	incuded	\$0.00
JABBER-GUEST	Jabber Guest Session	10	Each	incuded	\$0.00
JABBER-IM-ADDON	Jabber for Everyone Additional IM Users	5000	Each	incuded	\$0.00
NEW-UWL-STD-SLED	New CUWL Standard Edition Usr, SLED/Govt/Edu Only, 1 Usr	75	Each	incuded	\$0.00
UCAPPS-SW-10.X-K9	Version 10.x Software Kit	1	Each	incuded	\$0.00
*	*	*	*	*	\$0.00
CISCO2911-V/K9	Cisco 2911 Voice Bundle, PVDM3-16, UC License PAK, FL-CUBE10	1	Each	\$1,882.80	\$1,882.80
FL-CUBEE-5	Unified Border Element Enterprise License - 5 sessions	2	Each	incuded	\$0.00
HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR	3	Each	incuded	\$0.00
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash	1	Each	incuded	\$0.00
MEM-2900-512MB-DEF	512MB DRAM for Cisco 2901-2921 ISR (Default)	1	Each	incuded	\$0.00
MEM-CF-256MB	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	1	Each	incuded	\$0.00
PWR-2911-AC	Cisco 2911 AC Power Supply	1	Each	incuded	\$0.00
S29UK9-15403M	Cisco 2901-2921 IOS UNIVERSAL	1	Each	incuded	\$0.00
SL-29-IPB-K9	IP Base License for Cisco 2901-2951	1	Each	incuded	\$0.00
SL-29-UC-K9	Unified Communication License for Cisco 2901-2951	1	Each	incuded	\$0.00
SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR	1	Each	incuded	\$0.00
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	1	Each	incuded	\$0.00
PVDM3-16U32	PVDM3 16-channel to 32-channel factory upgrade	1	Each	\$392.80	\$392.80
VWIC3-1MFT-T1/E1	1-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	1	Each	\$748.93	\$748.93
Total Video Gear	Total Video Gear	*	*	*	\$42,096.06
*	*	*	*	*	. ,
*	*	*	*	*	
Maintenance/Support	Manufacturer Direct Support - 1 Year	*	*	*	
CON-SNT-2911V	Cisco 2911 UC Bundle, PVDM3-16, UC License PAK REFURBISHED	1	Each	\$237.25	\$237.25
CON-ECMU-CUWLSTK9		1	Each	incuded	\$0.00
CON-ECMU-SSLEDA	Services Mapping SKU, Under 1K UWL STD users	75	Each	\$20.43	\$1,532.25
CON-SNT-BE6KSTBD	Cisco BE6000 Medium Density Server, Export Restricted SW	1	Each	\$1,126.54	\$1,126.54
CON-ECDN-CTSSX10	SX10 HD w/ int 5x Cam and mic	2	Each	\$167.59	\$335.18
CON-ECDN-CTLDV10	CONTROL 10	2	Each	incuded	\$0.00
CON-ECMU-EXPWYVEC	Cisco Expressway-C Server, Virtual Edition	2	Each	incuded	\$0.00
CON-ECMU-RCBE6KK	SWSS UPGRADES Cisco Business Editi	1	Each	\$164.97	\$164.97
CON-ECMU-UCMUWLST	BE6K UCM 10X CUWL BE Users - Single Fulfillment	25	Each	\$20.43	\$510.75
Total Support	Total Support	*	*	*	\$3,906.94
*	*	*	*	*	
*	*	*	*	*	
Provide hourly rate for					
installation services/support:	********Installation/Support Services as needed to include but not	limited to	*	*	
*	Design and planning services related to Cisco Catalyst 3850 switches, 0	*	*	*	
				1	
*	Configuration validation of Catalyst 3850 switching templates, includir	*	*	*	

*	Migration plan for Wireless Controllers and AP's to new 802.11AC tech	*	*	*	
*	Design and configuration work associated with the Cisco Unified Comr	*	*	*	
*	Design and configuration work associated with the Cisco Unified Voice	*	*	*	
*	Design and configuration work associated with the Cisco Unified Comr	*	*	*	
*	Solicitation No. 7549624	*	*	*	
*	o Community College of Rhode Island's wirless network for all four o	*	*	*	\$2,527,490.36
Line Item	Description	Qty	Unit	Unit Price	
*	Design and configuration work associated with the Cisco Unified Comr	*	*	*	
*	Onsite implementation assistance as needed and where requested by	*	*	*	
*	*	*	*	*	
*	LEVEL ONE FIELD TECHNICIAN	1	HOURLY R	\$105.00	\$105.00
*	LEVEL TWO FIELD TECHNICIAN	1	HOURLY R	\$145.00	\$145.00
*	LEVEL THREE FIELD TECHNICIAN	1	HOURLY R	\$195.00	\$195.00
	It is the intend of the Community College of Rhode Island to				
	complete all installation. Hour Rates are being captured in				
	the event profession installation services/suppport is				
>>> NOTE:	required.	*	*	*	
	***************************************	***	***	***	
	Supplier Total Proposal Pricing	***	***	***	
	Product Total Bundle #1 - #6	***	***	***	\$1,217,742.18
	Total Video Gear	***	***	***	\$42,096.00
Charge for Support				\longrightarrow	\$3,906.94
	Less Trade-In	***	***	***	\$0.00
	Total	***	***	***	\$1,263,745.12

*	ePlus Solicitation No. 7549624	*	*	*	*
*	Solicitation No. 7549624 Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	*
Line Item	Description	Qty	Unit	Unit Price	Total
IR-ANT2524V4C-R=	2.4GHz 2dBi/5GHz 4dBi Ceiling Mount Omni Ant., 4-port,RP-TNC	10	Each	\$259.48	\$2,594.80
*	2.4012 Zubi/Soliz 40bi cening Moduli Omin Alic, 4-port, Kr-1Ne	*	*	\$235.40	\$2,394.80
undle # 1	*	*	*	*	
IR-CAP3702E-AK910	802.11ac Ctrlr 10APs 4x4:3SS w/CleanAir; Ext; A Reg Domain	2	Each	\$8,294.00	\$16,588.00
IR-AP-BRACKET-1	802.11 aC Low Profile Mounting Bracket (Default)	20	Each	\$8,294.00	\$10,588.00
IR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	20	Each	\$0.00	\$0.00
IR-CAP3702E-ABULK	BOM Level AP3700e Bulk PID for A reg domain	20	Each	\$0.00	\$0.00
IR-ANT2524DW-R	2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., White, RP-TNC	80	Each	\$20.28	\$1,622.40
WAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	20	Each	\$0.00	\$0.00
*	(300 3700 36163 105 WIREESS EAR RECOVERT	*	*	*	Ş0.00
undle #2	*	*	*	*	
IR-CAP3702I-AK910	802.11ac Ctrlr 10APs 4x4:3SS w/CleanAir; Int; A Reg Domain	3	Each	\$7,774.00	\$23,322.00
IR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	30	Each	\$0.00	\$0.00
IR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	30	Each	\$0.00	\$0.00
IR-AP-T-RAIL-R IR-CAP3702I-ABULK	BOM Level AP3700i Bulk PID for A reg domain	30	Each	\$0.00	\$0.00
WAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	30	Each	\$0.00	\$0.00
*	*	*	EdCII *	\$0.00	Ş0.00
SA5500-CF-512MB=	ASA 5500 Series Compact Flash, 512MB	1	Each	\$299.00	\$299.00
SA5540-MEM-2GB=	2 GB Memory Upgrade for Cisco ASA 5540	1	Each	\$299.00	\$299.00
*	2 GB Memory upgrade for CISCO ASA 5540 *	*	eacn *	\$338.00	3330.00
undle #3		*	*	*	
MSE-PAK	MSE License PAK (E Delivery)	1	Each	\$0.00	\$0.00
AD-LS-100AP	100 AP CMX License (Advanced Location Services license)	1	Each	\$4,417.40	\$4,417.40
WIPS-MM-100AP	100 AP CIVIX License (Advanced Location Services license) 100 AP WIPS Monitor Mode licenses	1	Each	\$46,797.40	\$46,797.40
**************************************	100 AP WIPS Molliton Mode licenses *	*	EdCII *	\$40,797.40	\$40,797.40
undle #4	*	*	*	*	
NENTWK-ADV-10-50	10xC3850-48PW-S, 50xAP3700, 2xCT5508-50, MSE	5	Each	\$96,980.00	\$484,900.00
IR-AP-BRACKET-1		250	Each	\$96,980.00	\$484,900.00 \$0.00
IR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	250	Each	\$0.00	\$0.00
IR-CT8510-K9	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default) Base PID for Cisco 8500 Series Wireless Controller	10	Each	\$0.00	\$0.00 \$0.00
		50		\$0.00	\$0.00
3850-NM-2-10G AB-SPWR-30CM	Cisco Catalyst 3850 2 x 10GE Network Module		Each		
	Catalyst 3750X Stack Power Cable 30 CM	50	Each	\$0.00 \$0.00	\$0.00
C-8500-BASE	8500 Base License		Each	\$0.00	\$0.00 \$0.00
C-AD-LS-50APZ	50 AP CMX License (Advanced Location Services license)	5	Each		
C-CT8500-100 C-CTIOS-1A-PROMO	100 AP License for Cisco 8500 Wireless Controller	5 250	Each Each	\$0.00 \$0.00	\$0.00 \$0.00
	Promo adder licenses for IOS based Wireless LAN Controllers				
C-MSE-7.0-K9Z	MSE Virtual Appliance	5	Each	\$0.00 \$0.00	\$0.00 \$0.00
WR-C1-1100WAC	1100W AC Config 1 Power Supply		Each		
WAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	250	Each	\$0.00	\$0.00
IR-CAP3702I-AZBLK	BOM Level AP3700i Bulk PID for A reg domain	250 5	Each Each	\$0.00 \$0.00	\$0.00 \$0.00
IR-CT8510-100-K9Z	Cisco 8500 Series Wireless Controller Supporting 100 APs			\$0.00	
IR-CT8510-HA-K9Z	Cisco 8500 Series Wireless Controller for high availability	5	Each	\$0.00	\$0.00 \$0.00
IR-CT8510-SW-7.6	Cisco 8510 Wireless Controller SW Rel. 7.6	10	Each	\$0.00	1
R-PWR-CORD-NA	AIR Line Cord North America		Each		\$0.00
AB-TA-NA	North America AC Type A Power Cable	100	Each	\$0.00	\$0.00
WR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	50	Each	\$0.00	\$0.00
850UK9-32-0SE	CAT3850 UNIVERSAL	50	Each	\$0.00	\$0.00
TACK-T1-50CM	50CM Type 1 Stacking Cable	50	Each	\$0.00	\$0.00
/S-C3850-48PW-SZ *	Cisco Catalyst 3850 48 Port Full PoE w/ 5 AP license IP Base *	50 *	Each *	\$0.00	\$0.00
FP-10G-LRM=	10GBASE-LRM SFP Module	30	Each	\$517.40	\$15,522.00
TACK-T1-3M=	3M Type 1 Stacking Cable	30	Each	\$156.00	\$4,680.00
	sive type 1 stacking cable *	30	*	\$150.00	,000.00

Bundle #5	*	*	*	*	
*	Solicitation No. 7549624	*	*	*	
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	
Line Item	Description	Qty	Unit	Unit Price	
WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base	30	Each	\$6,760.00	\$202,800.00
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	30	Each	\$0.00	\$0.00
PWR-C1-715WAC	715W AC Config 1 Power Supply	30	Each	\$0.00	\$0.00
S3850UK9-32-0SE	CAT3850 UNIVERSAL	30	Each	\$0.00	\$0.00
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	30	Each	\$1,300.00	\$39,000.00
CAB-TA-NA	North America AC Type A Power Cable	60	Each	\$0.00	\$0.00
PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	30	Each	\$520.00	\$15,600.00
STACK-T1-50CM	50CM Type 1 Stacking Cable	30	Each	\$0.00	\$0.00
*		*	*		
Bundle #6	*	*	*		
WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base	49	Each	\$6,760.00	\$331,240.00
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	49	Each	\$0.00	\$0.00
PWR-C1-715WAC	715W AC Config 1 Power Supply	49	Each	\$0.00	\$0.00
S3850UK9-32-0SE	CAT3850 UNIVERSAL	49	Each	\$0.00	\$0.00
CAB-TA-NA	North America AC Type A Power Cable	98	Each	\$0.00	\$0.00
PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	49	Each	\$520.00	\$25,480.00
STACK-T1-50CM	50CM Type 1 Stacking Cable	49	Each	\$0.00	\$0.00
Product Total Bundle #1 - #6	Product Total Bundle #1 - #6	*	*		\$1,215,201
*	* *	*	*		
Video Gear	*	*	*		
BE6K-ST-BDL-K9=	Cisco BE6000 Medium Density Server, Export Restricted SW	1	Each	\$4,888.00	\$4,888.00
BE6K-SW-9X10X	Cisco Business Edition 6000 - Software App Version 9.X 10.X	1	Each	\$0.00	\$0.00
CIT-PSU-BLKP	Power Supply Blanking Panel/Filler	1	Each	\$0.00	\$0.00
CIT-SD-16G-C220	16GB SD Card Module for C220 servers	1	Each	\$0.00	\$0.00
R2XX-RAID10	Enable RAID 10 Setting	1	Each	\$0.00	\$0.00
UC-A03-D500GC3	500GB 6Gb SATA 7.2K RPM SFF Hot Plug/Drive Sled Mounted	4	Each	\$0.00	\$0.00
UC-CPU-E5-2609	2.4 GHz E5-2609/80W 4C/10MB Cache/DDR3 1066MHz	2	Each	\$0.00	\$0.00
UC-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/Dual Rank/1.35v	4	Each	\$0.00	\$0.00
UC-PSU-650W	650W Power Supply Unit For UCSC C220 Rack Server	1	Each	\$0.00	\$0.00
UC-RAID-9271	MegaRAID 9271-8i + Battery Backup for C240 and C220	1	Each	\$0.00	\$0.00
VMW-VS5-HYP-K9	Cisco UC Virt. Hypervisor 5.x (2-socket)	1	Each	\$0.00	\$0.00
VMW-VS5-SNS	Cisco UC Virt. Hypervisor 5.x - SnS	1	Each	\$0.00	\$0.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	1	Each	\$0.00	\$0.00
CAB-9K12A-NA= *	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	1	Each *	\$13.00	\$13.00
				62.074.00	<u></u>
CP-DX80-K9=	Cisco DX80	2	Each	\$2,074.80	\$4,149.60
CP-PWR-CORD-NA	Power Cord, North America *	2	Each *	\$0.00	\$0.00
*					*** *** **
CTS-MX300-K9	Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic	1	Each	\$12,428.00	\$12,428.00
CAB-DV10-8M-	8 meter flat grey Ethernet cable for Touch 10	1	Each	\$0.00	\$0.00
CAB-DVI-VGA-3.5MM-	SX 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m auto expand	1	Each	\$0.00	\$0.00
CAB-NET-EN5M-	Ethernet cable for MX300	1	Each	\$0.00	\$0.00
CTS-CTRL-DVX-10+	Touch 10 auto expand	1	Each	\$0.00	\$0.00
CTS-MX300-FSK	Cisco TelePresence MX300 Gen 2 Floor Stand Kit	1	Each	\$0.00	\$0.00
CTS-MX300-UNIT	MX300 Gen 2 integrated codec, LCD, camera, speaker, mic	1	Each	\$0.00	\$0.00
CTS-QSC20-MIC+	Performance Mic - for auto expand only	2	Each	\$0.00	\$0.00
LIC-TC-CRYPTO-K9	License key to activate sw encryption module	1	Each	\$0.00	\$0.00
SW-S52010-TC7-K9	SW Image for SX20 and MX200/300 (2nd gen) series endpoints	1	Each	\$0.00	\$0.00
PWR-CORD-US-E *	MX - Pwr cable United States 4,5m *	1	Each *	\$0.00	\$0.00
				62.071.67	<i></i>
CTS-SX10-K9	SX10 HD w/ wall mount, int 5x cam and mic	2	Each	\$2,074.80	\$4,149.60
BRKT-SX10-WMK	SX10 Wall Mount	2	Each	\$0.00	\$0.00
CAB-2HDMI-2M	HDMI-HDMI cab, 2m auto expand	2	Each	\$0.00	\$0.00

CAB-DV10-4M-	4 meter flat grey Ethernet cable for Touch 10	2	Each	\$0.00	\$0.00
*	Solicitation No. 7549624	*	*	*	
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	
Line Item	Description	Qty	Unit	Unit Price	
AB-ETH-5M	Ethernet cable (5m) for auto expand	2	Each	\$0.00	\$0.00
TS-RMT-TRC6	Remote Control TRC 6	2	Each	\$0.00	\$0.00
IC-TC-CRYPTO-K9	License key to activate sw encryption module	2	Each	\$0.00	\$0.00
W-S52030-TC7-K9	SW Image for SX10	2	Each	\$0.00	\$0.00
TS-CTRL-DVX-10	Touch 10 Control Device - selectable option	2	Each	\$780.00	\$1,560.00
WR-CORD-US-A	Pwr Cord US 1.8m Black YP-12 To YC-12	2	Each	\$0.00	\$0.00
WR-SX10-AC	Power supply for SX10	2	Each	\$41.60	\$83.20
*	*	*	*	*	
-CBE6K-K9	Cisco Business Edition 6000-Electronic SW Delivery-Top Level	1	Each	\$0.00	\$0.00
E6K-PAK	Cisco Business Edition 6000 - PAK - Single Fulfillment	1	Each	\$0.00	\$0.00
E6K-UXL-START	BE6K Starter Pack - Single Fulfillment Enforcement	1	Each	\$0.00	\$0.00
PAD-UWL-RTU	Jabber for iPad Right to Use Certificate	1	Each	\$0.00	\$0.00
AB-ADR-RTU	Jabber for Android Right to Use	1	Each	\$0.00	\$0.00
AB-GUEST-RTU-K9	Jabber Guest Right to Use	1	Each	\$0.00	\$0.00
AB-IPH-RTU	Jabber for iPhone Right to Use	1	Each	\$0.00	\$0.00
ABBER-DSK-K9-RTU	Jabber for Desktop Right to Use	1	Each	\$0.00	\$0.00
C-EXP-AN	Enable Advanced Networking Option	2	Each	\$0.00	\$0.00
C-EXP-E	Enable Expressway-E Feature Set	2	Each	\$0.00	\$0.00
C-EXP-E-PAK	Expressway Series, Expressway-E PAK	1	Each	\$0.00	\$0.00
C-EXP-GW	Enable GW Feature (H323-SIP)	4	Each	\$0.00	\$0.00
C-EXP-SERIES	Enable Expressway Series Feature Set	4	Each	\$0.00	\$0.00
IC-EXP-TURN	Enable TURN Relay Option	2	Each	\$0.00	\$0.00
C-SW-EXP-K9	License Key Software Encrypted	4	Each	\$0.00	\$0.00
C-10X-STANDARD-K9	Prime Collaboration Standard 10.x	1	Each	\$0.00	\$0.00
CM-10X-TP-UCL	BE6K UCM 10X Telepresence Room User Connect License - single	3	Each	\$0.00	\$0.00
CM-10X-UWLSTD	BE6K UCM 10X CUWL BE Users - Single Fulfillment	25	Each	\$0.00	\$0.00
CXN-10X-SCPORTS	BE6K - Unity Connection 10x - VM Speech Connect Ports	2	Each	\$0.00	\$0.00
CXN-10X-UWLSTD	BE6K - Unity Connection 10x - VM UWL Standard License	25	Each	\$0.00	\$0.00
VBX-IM1-NH-UWL	Included WebEx Messenger Users (1 Year Term)	25	Each	\$0.00	\$0.00
/EBEX-MC-BE-PAK	WebEx Cloud Provisioning - Enabling MC and/or IM for BE 6K	1	Each	\$0.00	\$0.00
E6K-START-UWL25	BE 6000 - User License Starter Bundle with 25 UWL Licenses	1	Each	\$520.00	\$520.00
E6K-UCL-TP-RM	Cisco Business Edition 6000 - Telepresence Room System User	3	Each	\$338.00	\$1,014.00
E6S-SW-10.X	Business Edition 6000S v10 export restricted software	1	Each	\$0.00	\$0.00
XPWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition	2	Each	\$0.00	\$0.00
XPW1-VE-C-K9	Cisco Expressway-E Server, Virtual Edition	2	Each	\$0.00	\$0.00
AB-ADR-CLNT-UWL	Jabber for Android CUWL Only	2	Each	\$0.00	\$0.00
AB-IPH-CLNT-UWL	Jabber for iPhone CUWL Only	5	Each	\$0.00	\$0.00
AB-IPH-CLINT-OWL	Jabber for Desktop for PC and Mac	15	Each	\$0.00	\$0.00
ABBER-GUEST	Jabber Guest Session	4	Each	\$0.00	\$0.00
ABBER-IPAD-UWL	Cisco Jabber for iPad	2		\$0.00	\$0.00 \$0.00
C-EXP-RMS	Expressway Rich Media Session	8	Each Each	\$0.00	\$0.00
W-EXP-RIVIS				\$390.00	
vv-EAP-8.X-K9	Software Image for Expressway with Encryption, Version X8 *	1	Each	\$0.00	\$0.00
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CSC-PSU-650W=	650W power supply for C-series rack servers *	1 *	Each *	\$327.60	\$327.60
*					
UWL-STD-K9	Unified Workspace Licensing - Top Level for STD - 9.x	1	Each	\$0.00	\$0.00
(PWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition	6	Each	\$0.00	\$0.00
XPWY-VE-E-K9	Cisco Expressway-E Server, Virtual Edition	6	Each	\$0.00	\$0.00
AB-GUEST-RTU-K9	Jabber Guest Right to Use	1	Each	\$0.00	\$0.00
ABBER-DSK-K9-RTU	Jabber for Desktop Right to Use	1	Each	\$0.00	\$0.00
ABBER-IM-RTU	Jabber for Everyone Right to Use	1	Each	\$0.00	\$0.00
IC-EXP-AN	Enable Advanced Networking Option	6	Each	\$0.00	\$0.00
IC-EXP-E	Enable Expressway-E Feature Set	6	Each	\$0.00	\$0.00

LIC-EXP-E-PAK	Expressway Series, Expressway-E PAK	1	Each	\$0.00	\$0.00
*	Solicitation No. 7549624	*	*	*	
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	
Line Item	Description	Qty	Unit	Unit Price	
LIC-SW-EXP-K9	License Key Software Encrypted	12	Each	\$0.00	\$0.00
LIC-UWL-STD-SLED-A	Services Mapping SKU, Under 1K UWL STD users	75	Each	\$0.00	\$0.00
SW-EXP-8.X-K9	Software Image for Expressway with Encryption, Version X8	1	Each	\$0.00	\$0.00
UCM-10X-UWL-STD	UC Manager 10.x CUWL STD Users	75	Each	\$0.00	\$0.00
UCXN-10X-SC-PORTS	Unity Connection 10.x SpeechConnect Ports	1	Each	\$0.00	\$0.00
UCXN-10X-UWL-STD	Unity Connection 10.x CUWL STD Users	75	Each	\$0.00	\$0.00
UWL-STD-PAK	CUWL STD 9.x & 10.x PAK	1	Each	\$0.00	\$0.00
WBX-IM1-NH-UWL	Included WebEx Messenger Users (1 Year Term)	75	Each	\$0.00	\$0.00
WEBEX-UWL-S-PAK	WebEx PAK for CUWL Standard	1	Each	\$0.00	\$0.00
JABBER-DESKTOP	Jabber for Desktop for PC and Mac	75	Each	\$0.00	\$0.00
JABBER-GUEST	Jabber Guest Session	10	Each	\$0.00	\$0.00
JABBER-IM-ADDON	Jabber for Everyone Additional IM Users	5000	Each	\$0.00	\$0.00
NEW-UWL-STD-SLED	New CUWL Standard Edition Usr, SLED/Govt/Edu Only, 1 Usr	75	Each	\$169.00	\$12,675.00
UCAPPS-SW-10.X-K9	Version 10.x Software Kit	1	Each	\$0.00	\$0.00
*	*	*	*	*	
CISCO2911-V/K9	Cisco 2911 Voice Bundle, PVDM3-16, UC License PAK, FL-CUBE10	1	Each	\$1,869.40	\$1,869.40
FL-CUBEE-5	Unified Border Element Enterprise License - 5 sessions	2	Each		\$0.00
HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR	3	Each		\$0.00
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash	1	Each		\$0.00
MEM-2900-512MB-DEF	512MB DRAM for Cisco 2901-2921 ISR (Default)	1	Each		\$0.00
MEM-CF-256MB	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	1	Each		\$0.00
PWR-2911-AC	Cisco 2911 AC Power Supply	1	Each		\$0.00
S29UK9-15403M	Cisco 2901-2921 IOS UNIVERSAL	1	Each		\$0.00
SL-29-IPB-K9	IP Base License for Cisco 2901-2951	1	Each		\$0.00
SL-29-UC-K9	Unified Communication License for Cisco 2901-2951	1	Each		\$0.00
SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR	1	Each		\$0.00
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	1	Each		\$0.00
PVDM3-16U32	PVDM3 16-channel to 32-channel factory upgrade	1	Each	\$390.00	\$390.00
VWIC3-1MFT-T1/E1	1-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	1	Each	\$743.60	\$743.60
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*	*	*	*	*	
*	*	*	*	*	
	Total Video Gear				\$47,931.00
Maintenance/Support	Manufacturer Direct Support - 1 Year	*	*	*	, ,
CON-SNT-2911V	Cisco 2911 UC Bundle, PVDM3-16, UC License PAK REFURBISHED	1	Each	\$303.51	\$303.51
CON-ECMU-CUWLSTK9		1	Each	\$0.00	\$0.00
CON-ECMU-SSLEDA	Services Mapping SKU, Under 1K UWL STD users	75	Each	\$26.13	\$1,959.75
CON-SNT-BE6KSTBD	Cisco BE6000 Medium Density Server, Export Restricted SW	1	Each	\$160.13	\$160.13
CON-ECDN-CTSSX10	SX10 HD w/ int 5x Cam and mic	2	Each	\$214.40	\$428.80
CON-ECDN-CTLDV10	CONTROL 10	2	Each	\$173.53	\$347.06
CON-ECMU-EXPWYVEC	Cisco Expressway-C Server, Virtual Edition	2	Each	\$0.00	\$0.00
CON-ECMU-RCBE6KK	SWSS_UPGRADES Cisco Business Editi	1	Each	\$0.00	\$0.00
CON-ECMU-UCMUWLST	BE6K UCM 10X CUWL BE Users - Single Fulfillment	25	Each	\$26.13	\$653.25
Total Video Gear	Total Support	*	*	\$20.15	\$3,852.50
*	*	*	*	*	J J,0 <u>J</u> 2. <u>J</u> 0
*	*	*	*	*	
Provide hourly rate for					
installation services/support:	**************************************	*****	*	*	
*		*	*		*
*	Design and planning services related to Cisco Catalyst 3850 switches, Cisco WLC8510 controllers, and MSE	*	*	No Charge \$ 200.00	*
*	Configuration validation of Catalyst 3850 switching templates, including StackWise, Stack Power, and laye-3 / VRF's	*	*		*
*	Configuration validation of Cisco WLC8510 controllers, including integration with existing Prime Infrastructure deployment	*	*	\$ 200.00	*
*	Migration plan for Wireless Controllers and AP's to new 802.11AC technology	*	*	\$ 200.00	*
*	Design and configuration work associated with the Cisco Unified Communications	*	*	\$ 225.00	*

*	Design and configuration work associated with the Cisco Unified Voice Mail	*	*	\$ 225.00	*
*	Design and configuration work associated with the Cisco Unified Communications & JABBER	*	*	\$ 250.00	*
*	Solicitation No. 7549624	*	*	*	*
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	*
Line Item	Description	Qty	Unit	Unit Price	Total
*	Design and configuration work associated with the Cisco Unified Communications / video equipment included	*	*	e is Free, \$250 fo	or Configuration*
*	Onsite implementation assistance as needed and where requested by CCRI	*	*	See rates below	
*	*	*	*	*	
*	LEVEL ONE FIELD TECHNICIAN	1	HOURLY RATE	\$100.00	
*	LEVEL TWO FIELD TECHNICIAN	1	HOURLY RATE	\$165.00	
*	LEVEL THREE FIELD TECHNICIAN	1	HOURLY RATE	\$200.00	
	It is the intend of the Community College of Rhode Island to complete all installation. Hour Rates are being captured in the				
>>> NOTE:	event profession installation services/suppport is required.	*	*	*	*
	*****	***	***	***	***
	Supplier Total Proposal Pricing	***	***	***	***
	Product Total Bundle #1 - #6	***	***	***	\$1,215,201.00
	Total Video Gear	***	***	***	\$47,931.00
Charge for Support				\longrightarrow	\$3,852.50
	Less Trade-In	***	***	***	-\$90,000.00
	Total all lines bid	***	***	***	\$1,176,984.50

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	JACOBS TECHNOLOGY INC.	*	*	<u> </u>	
*	Solicitation No. 7549624			*	*
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	*
Line Item	Description	Qty	Unit	Unit Price	Total
IR-ANT2524V4C-R=	2.4GHz 2dBi/5GHz 4dBi Ceiling Mount Omni Ant., 4-port,RP-TNC	10	Each	\$291.50	\$2,915.00
*	*		*	*	
undle # 1	*	*	*	*	
IR-CAP3702E-AK910	802.11ac Ctrlr 10APs 4x4:3SS w/CleanAir; Ext; A Reg Domain	2	Each	\$9,317.48	\$18,634.96
IR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	20	Each		
IR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	20	Each		
IR-CAP3702E-ABULK	BOM Level AP3700e Bulk PID for A reg domain	20	Each		
IR-ANT2524DW-R	2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., White, RP-TNC	80	Each	\$22.78	\$1,822.60
VAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	20	Each		
*	*	*	*	*	
undle #2					
R-CAP3702I-AK910	802.11ac Ctrlr 10APs 4x4:3SS w/CleanAir; Int; A Reg Domain	3	Each	\$8,733.31	\$26,199.93
IR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	30	Each		
IR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	30	Each	+ +	
IR-CAP3702I-ABULK	BOM Level AP3700i Bulk PID for A reg domain	30	Each	+	
WAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	30	Each	<u> </u>	
*	*	*	*	*	
6A5500-CF-512MB=	ASA 5500 Series Compact Flash, 512MB	1	Each	\$335.90	\$335.90
6A5540-MEM-2GB=	2 GB Memory Upgrade for Cisco ASA 5540	1	Each	\$379.71	\$379.71
*	*	*	*	*	
undle #3	*		*	*	
MSE-PAK	MSE License PAK (E Delivery)	1	Each		
AD-LS-100AP	100 AP CMX License (Advanced Location Services license)	1	Each	\$9,927.94	\$9,927.94
WIPS-MM-100AP	100 AP WIPS Monitor Mode licenses	1	Each	\$6,130.84	\$6,130.84
*	*	*	*	*	
undle #4	*	*	*	*	
NENTWK-ADV-10-50	10xC3850-48PW-S, 50xAP3700, 2xCT5508-50, MSE	5	Each	\$108,947.33	\$544,736.66
R-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	250	Each		
IR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	250	Each		
R-CT8510-K9	Base PID for Cisco 8500 Series Wireless Controller	10	Each		
3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	50	Each		
AB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	50	Each		
C-8500-BASE	8500 Base License	10	Each		
C-AD-LS-50APZ	50 AP CMX License (Advanced Location Services license)	5	Each		
C-CT8500-100	100 AP License for Cisco 8500 Wireless Controller	5	Each		
C-CTIOS-1A-PROMO	Promo adder licenses for IOS based Wireless LAN Controllers	250	Each		
C-MSE-7.0-K9Z	MSE Virtual Appliance	5	Each		
WR-C1-1100WAC	1100W AC Config 1 Power Supply	50	Each		
NAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	250	Each		
R-CAP3702I-AZBLK	BOM Level AP3700i Bulk PID for A reg domain	250	Each		
IR-CT8510-100-K9Z	Cisco 8500 Series Wireless Controller Supporting 100 APs	5	Each		
IR-CT8510-HA-K9Z	Cisco 8500 Series Wireless Controller for high availability	5	Each		
IR-CT8510-SW-7.6	Cisco 8510 Wireless Controller SW Rel. 7.6	10	Each		
IR-PWR-CORD-NA	AIR Line Cord North America	10	Each		
AB-TA-NA	North America AC Type A Power Cable	100	Each		
WR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	50	Each	\$584.17	\$29,208.40
850UK9-32-0SE	CAT3850 UNIVERSAL	50	Each		
FACK-T1-50CM	50CM Type 1 Stacking Cable	50	Each		
/S-C3850-48PW-SZ	Cisco Catalyst 3850 48 Port Full PoE w/ 5 AP license IP Base	50	Each		
*	*	*	*	*	
FP-10G-LRM=	10GBASE-LRM SFP Module	30	Each	\$581.25	\$17,437.41
TACK-T1-3M=	3M Type 1 Stacking Cable	30	Each	\$175.25	\$5,257.51
-	*	*	*	*	

Bundle #5	*	*	*	*	
*	Solicitation No. 7549624	*	*	*	
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	
Line Item	Description	Qty	Unit	Unit Price	Total
WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base	30	Each	\$7,594.18	\$227,825.52
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	30	Each		
PWR-C1-715WAC	715W AC Config 1 Power Supply	30	Each		
S3850UK9-32-0SE	CAT3850 UNIVERSAL	30	Each		
C3850-NM-2-10G	Cisco Catalyst 3850 2 x 10GE Network Module	30	Each	\$1,460.42	\$43,812.60
CAB-TA-NA	North America AC Type A Power Cable	60	Each		
PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	30	Each	\$584.17	\$17,525.04
STACK-T1-50CM	50CM Type 1 Stacking Cable	30	Each		
*	*	*	*	*	
Bundle #6	i v v v v v v v v v v v v v v v v v v v				
WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base	49	Each	\$7,594.18	\$372,115.02
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	49	Each		
PWR-C1-715WAC	715W AC Config 1 Power Supply	49	Each	\$584.17	\$28,624.23
S3850UK9-32-0SE	CAT3850 UNIVERSAL	49	Each		
CAB-TA-NA	North America AC Type A Power Cable	98	Each		
PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply	49	Each		
STACK-T1-50CM	50CM Type 1 Stacking Cable	49	Each	*	
Product Total Bundle #1 - #6	Product Total Bundle #1 - #6	*	*		\$1,352,889.27
*	*	*	*	*	
Video Gear	*	*	*	*	
BE6K-ST-BDL-K9=	Cisco BE6000 Medium Density Server, Export Restricted SW	1	Each		
BE6K-SW-9X10X	Cisco Business Edition 6000 - Software App Version 9.X 10.X	1	Each		
CIT-PSU-BLKP	Power Supply Blanking Panel/Filler	1	Each		
CIT-SD-16G-C220	16GB SD Card Module for C220 servers	1	Each		
R2XX-RAID10	Enable RAID 10 Setting	1	Each		
UC-A03-D500GC3	500GB 6Gb SATA 7.2K RPM SFF Hot Plug/Drive Sled Mounted	4	Each		
UC-CPU-E5-2609	2.4 GHz E5-2609/80W 4C/10MB Cache/DDR3 1066MHz	2	Each		
UC-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/Dual Rank/1.35v	4	Each		
UC-PSU-650W	650W Power Supply Unit For UCSC C220 Rack Server	1	Each		
UC-RAID-9271	MegaRAID 9271-8i + Battery Backup for C240 and C220	1	Each		
VMW-VS5-HYP-K9	Cisco UC Virt. Hypervisor 5.x (2-socket)	1	Each		
VMW-VS5-SNS	Cisco UC Virt. Hypervisor 5.x - SnS	1	Each		
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	1	Each		
CAB-9K12A-NA=	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	1	Each	\$14.60	\$14.60
*	*	*	*	*	
СР-DX80-К9=	Cisco DX80	2	Each	\$2,330.83	\$4,661.66
CP-PWR-CORD-NA	Power Cord, North America	2	Each		
*	*	*	*	*	
СТЅ-МХЗОО-К9	Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic	1	Each	\$13,961.62	\$13,961.62
CAB-DV10-8M-	8 meter flat grey Ethernet cable for Touch 10	1	Each		
CAB-DVI-VGA-3.5MM-	SX 3.5mm ster. jack-ster.jack/DVI-VGA cab,6m auto expand	1	Each		
CAB-NET-EN5M-	Ethernet cable for MX300	1	Each		
CTS-CTRL-DVX-10+	Touch 10 auto expand	1	Each		
CTS-MX300-FSK	Cisco TelePresence MX300 Gen 2 Floor Stand Kit	1	Each		
CTS-MX300-UNIT	MX300 Gen 2 integrated codec, LCD, camera, speaker, mic	1	Each		
CTS-QSC20-MIC+	Performance Mic - for auto expand only	2	Each	+ +	
LIC-TC-CRYPTO-K9	License key to activate sw encryption module	1	Each		
SW-S52010-TC7-K9	SW Image for SX20 and MX200/300 (2nd gen) series endpoints	1	Each		
PWR-CORD-US-E	MX - Pwr cable United States 4,5m	1	Each		
			*	*	
CTS-SX10-K9	SX10 HD w/ wall mount, int 5x cam and mic	2	Each	\$2,330.83	\$4,661.66
BRKT-SX10-WMK	SX10 Wall Mount	2	Each		
CAB-2HDMI-2M	HDMI-HDMI cab, 2m auto expand	2	Each		

CAB-DV10-4M-	4 meter flat grey Ethernet cable for Touch 10	2	Each	 	
*	Solicitation No. 7549624	*	*	*	
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	
Line Item	Description	Qty	Unit	Unit Price	
AB-ETH-5M	Ethernet cable (5m) for auto expand	2	Each		
TS-RMT-TRC6	Remote Control TRC 6	2	Each		
IC-TC-CRYPTO-K9	License key to activate sw encryption module	2	Each		
W-S52030-TC7-K9	SW Image for SX10	2	Each		
TS-CTRL-DVX-10	Touch 10 Control Device - selectable option	2	Each	\$876.25	\$1,752.50
WR-CORD-US-A	Pwr Cord US 1.8m Black YP-12 To YC-12	2	Each		
WR-SX10-AC	Power supply for SX10	2	Each	\$46.73	\$93.47
*	*	*	*	*	
-CBE6K-K9	Cisco Business Edition 6000-Electronic SW Delivery-Top Level	1	Each		
E6K-PAK	Cisco Business Edition 6000 - PAK - Single Fulfillment	1	Each		
E6K-UXL-START	BE6K Starter Pack - Single Fulfillment Enforcement	1	Each		
PAD-UWL-RTU	Jabber for iPad Right to Use Certificate	1	Each		
AB-ADR-RTU	Jabber for Android Right to Use	1	Each		
AB-GUEST-RTU-K9	Jabber Guest Right to Use	1	Each		
AB-IPH-RTU	Jabber for iPhone Right to Use	1	Each		
ABBER-DSK-K9-RTU	Jabber for Desktop Right to Use	1	Each		
C-EXP-AN	Enable Advanced Networking Option	2	Each		
C-EXP-E	Enable Expressway-E Feature Set	2	Each		
C-EXP-E-PAK	Expressway Series, Expressway-E PAK	1	Each		
C-EXP-GW	Enable GW Feature (H323-SIP)	4	Each		
IC-EXP-SERIES	Enable Expressway Series Feature Set	4	Each		
IC-EXP-TURN	Enable TURN Relay Option	2	Each		
IC-SW-EXP-K9	License Key Software Encrypted	4	Each		
C-10X-STANDARD-K9	Prime Collaboration Standard 10.x	1	Each		
CM-10X-TP-UCL	BE6K UCM 10X Telepresence Room User Connect License - single	3	Each		
CM-10X-UWLSTD	BE6K UCM 10X CUWL BE Users - Single Fulfillment	25	Each		
CXN-10X-SCPORTS	BE6K - Unity Connection 10x - VM Speech Connect Ports	2	Each		
CXN-10X-UWLSTD	BE6K - Unity Connection 10x - VM UWL Standard License	25	Each		
VBX-IM1-NH-UWL	Included WebEx Messenger Users (1 Year Term)	25	Each		
VEBEX-MC-BE-PAK	WebEx Cloud Provisioning - Enabling MC and/or IM for BE 6K	1	Each		
E6K-START-UWL25	BE 6000 - User License Starter Bundle with 25 UWL Licenses	1	Each	\$584.17	\$584.17
E6K-UCL-TP-RM	Cisco Business Edition 6000 - Telepresence Room System User	3	Each	\$379.71	\$1,139.13
E6S-SW-10.X	Business Edition 6000S v10 export restricted software	1	Each	\$575172	<i>Q</i> 1)100110
XPWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition	2	Each		
XPWY-VE-E-K9	Cisco Expressway-E Server, Virtual Edition	2	Each	+ + + + + + + + + + + + + + + + + + + +	
AB-ADR-CLNT-UWL	Jabber for Android CUWL Only	2	Each	+	
AB-IPH-CLNT-UWL	Jabber for iPhone CUWL Only	5	Each		
ABBER-DESKTOP	Jabber for Desktop for PC and Mac	15	Each	+	
ABBER-GUEST	Jabber Guest Session	4	Each		
ABBER-IPAD-UWL	Cisco Jabber for iPad	2	Each		
IC-EXP-RMS	Expressway Rich Media Session	8	Each	\$438.13	\$3,505.01
W-EXP-8.X-K9	Software Image for Expressway with Encryption, Version X8	8	Each	\$430.13	ş3,303.01
*	Software image for expressway with encryption, version x8 *	*	EdUII *	*	
JCSC-PSU-650W=	650W power supply for C-series rack servers	1	Each	\$368.03	\$368.03
*	souv power suppry for c-series fack servers *	*	Each	\$308.03	3006.03
UWL-STD-K9 XPWY-VE-C-K9	Unified Workspace Licensing - Top Level for STD - 9.x	<u> </u>	Each	+	
	Cisco Expressway-C Server, Virtual Edition		Each	+	
XPWY-VE-E-K9	Cisco Expressway-E Server, Virtual Edition	6	Each		
AB-GUEST-RTU-K9	Jabber Guest Right to Use	1	Each		
ABBER-DSK-K9-RTU	Jabber for Desktop Right to Use	1	Each		
ABBER-IM-RTU	Jabber for Everyone Right to Use	1	Each		
IC-EXP-AN	Enable Advanced Networking Option	6	Each	 	
IC-EXP-E	Enable Expressway-E Feature Set	6	Each		

LIC-EXP-E-PAK	Expressway Series, Expressway-E PAK	1	Each		
*	Solicitation No. 7549624	*	*	*	
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	
Line Item	Description	Qty	Unit	Unit Price	
LIC-SW-EXP-K9	License Key Software Encrypted	12	Each		
LIC-UWL-STD-SLED-A	Services Mapping SKU, Under 1K UWL STD users	75	Each		
SW-EXP-8.X-K9	Software Image for Expressway with Encryption, Version X8	1	Each		
UCM-10X-UWL-STD	UC Manager 10.x CUWL STD Users	75	Each		
UCXN-10X-SC-PORTS	Unity Connection 10.x SpeechConnect Ports	1	Each		
UCXN-10X-UWL-STD	Unity Connection 10.x CUWL STD Users	75	Each		
UWL-STD-PAK	CUWL STD 9.x & 10.x PAK	1	Each		
WBX-IM1-NH-UWL	Included WebEx Messenger Users (1 Year Term)	75	Each		
WEBEX-UWL-S-PAK	WebEx PAK for CUWL Standard	1	Each		
JABBER-DESKTOP	Jabber for Desktop for PC and Mac	75	Each		
JABBER-GUEST	Jabber Guest Session	10	Each		
JABBER-IM-ADDON	Jabber for Everyone Additional IM Users	5000	Each		
NEW-UWL-STD-SLED	New CUWL Standard Edition Usr, SEED/Govt/Edu Only, 1 Usr	75	Each	\$189.85	\$14,239.10
UCAPPS-SW-10.X-K9	Version 10.x Software Kit	1	Each	\$105.05	\$14,235.10
*	*	*	*	*	
CISCO2911-V/K9	Cisco 2911 Voice Bundle, PVDM3-16, UC License PAK, FL-CUBE10	1	Each	\$2,100.08	\$2,100.08
FL-CUBEE-5	Unified Border Element Enterprise License - 5 sessions	2	Each	\$2,100.00	\$2,100.00
HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR	3	Each		
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash	1	Each		
		1			
MEM-2900-512MB-DEF	512MB DRAM for Cisco 2901-2921 ISR (Default)	1	Each		
MEM-CF-256MB	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR		Each		
PWR-2911-AC	Cisco 2911 AC Power Supply	1	Each		
S29UK9-15403M	Cisco 2901-2921 IOS UNIVERSAL	1	Each		
SL-29-IPB-K9	IP Base License for Cisco 2901-2951	1	Each		
SL-29-UC-K9	Unified Communication License for Cisco 2901-2951	1	Each		
SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR	1	Each		
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	1	Each		
PVDM3-16U32	PVDM3 16-channel to 32-channel factory upgrade	1	Each	\$438.13	\$438.13
VWIC3-1MFT-T1/E1	1-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	1	Each	\$835.36	\$835.36
*	*	*	*	*	
*	*	*	*	*	
	Total Video Gear				\$48,354.52
*	*	*	*	*	
Maintenance/Support	Manufacturer Direct Support - 1 Year	*	*	*	
CON-SNT-2911V	Cisco 2911 UC Bundle, PVDM3-16, UC License PAK REFURBISHED	1	Each	\$264.63	\$264.63
CON-ECMU-CUWLSTK9		1	Each		
CON-ECMU-SSLEDA	Services Mapping SKU, Under 1K UWL STD users	75	Each	\$22.78	\$1,708.69
CON-SNT-BE6KSTBD	Cisco BE6000 Medium Density Server, Export Restricted SW	1	Each		
CON-ECDN-CTSSX10	SX10 HD w/ int 5x Cam and mic	2	Each	\$186.93	\$373.87
CON-ECDN-CTLDV10	CONTROL 10	2	Each	\$151.30	\$302.60
CON-ECMU-EXPWYVEC	Cisco Expressway-C Server, Virtual Edition	2	Each		
CON-ECMU-RCBE6KK	SWSS UPGRADES Cisco Business Editi	1	Each		
CON-ECMU-UCMUWLST	BE6K UCM 10X CUWL BE Users - Single Fulfillment	25	Each	\$22.78	\$569.56
Total Video Gear	Total Support	*	*	*	\$3,219.35
*	*	*	*	*	
*	*	*	*	*	
Provide hourly rate for		1			
installation services/support:	**************************************	*****	*	*	
*	Design and planning services related to Cisco Catalyst 3850 switches, Cisco WLC8510 controllers, and MSE	*	*	*	
*	Configuration validation of Catalyst 3850 switching templates, including StackWise, Stack Power, and laye-3 / VRF's	*	*	*	
*	Configuration validation of Catalyst Sabo switching templates, including stackwise, stack Power, and layers / vkr s	*	*	*	
*	Migration plan for Wireless Controllers and AP's to new 802.11AC technology	*	*	*	
*	Design and configuration work associated with the Cisco Unified Communications	*	*	*	
•	Design and comigniation work associated with the cisco onmed communications	1			

*	Design and configuration work associated with the Cisco Unified Voice Mail	*	*	*	
*	Design and configuration work associated with the Cisco Unified Communications & JABBER	*	*	*	
*	Solicitation No. 7549624	*	*	*	
*	Titled: Upgrade to Community College of Rhode Island's wirless network for all four campus locations.	*	*	*	
Line Item	Description	Qty	Unit	Unit Price	
*	Design and configuration work associated with the Cisco Unified Communications / video equipment included	*	*	*	
*	Onsite implementation assistance as needed and where requested by CCRI	*	*	*	
*	*	*	*	*	
*	LEVEL ONE FIELD TECHNICIAN	1	HOURLY RATE	\$90.00	\$90.00
*	LEVEL TWO FIELD TECHNICIAN	1	HOURLY RATE	\$130.00	\$130.00
*	LEVEL THREE FIELD TECHNICIAN	1	HOURLY RATE	\$160.00	\$160.00
	It is the intend of the Community College of Rhode Island to complete all installation. Hour Rates are being captured in the				
>>> NOTE:	event profession installation services/suppport is required.	*	*	*	*
	***************************************	***	***	***	***
	Supplier Total Proposal Pricing	***	***	***	***
	Product Total Bundle #1 - #6	***	***	***	\$1,352,889.28
	Total Video Gear	***	***	***	\$48,354.52
Charge for Support				\longrightarrow	\$3,219.35
	Less Trade-In	***	***	***	-\$90,000.15
	Total All lines Bid	***	***	***	\$1,314,463.00