



At the Heart of Community

OFFICE OF THE VILLAGE MANAGER

70 East Main Street
Lake Zurich, Illinois 60047


(847) 438-5141
LakeZurich.org

AGENDA ITEM

69

MEMORANDUM

Date: March 9, 2022
To: Ray Keller, Village Manager
From: Michael Duebner, Management Services Director
Subject: Microsoft Enterprise 3-Year Agreement



Issue: The Microsoft Enterprise Agreement signed in March 2013, renewed in 2016 and 2019 is subject to renewal in March 2022.

Analysis: The Village uses Microsoft desktop, server and office automation applications such as Word, Excel, PowerPoint and Teams extensively throughout the organization. In conjunction with Microsoft's cloud hosted email environment, Office 365, the suite of products substantially increases the effectiveness of staff in delivering resident services around the clock. The Enterprise Agreement (EA) preserves the right to deploy new versions of licenses products as they are released.

The initial agreement signed in 2013 allowed staff to provide a uniform compute environment based on Windows 7 and Office 2010. Through the license upgrade entitlement of the EA, workstations are now loaded with Windows 10, Office 2019 and later version when supported by other 3rd party applications in use by the department.

Recommendation: Staff is recommending that the Village Board of Trustees authorize execution of a 3-year Microsoft Enterprise agreement for desktops and servers not to exceed \$108,000, payable in three annual installments. Staff is furthermore requesting the waiver of the customary bid process since Dell, previously CDWG, holds the Illinois State Master Contract (01E73861) as the Microsoft large account reseller and thereby offers the lowest cost for Microsoft products

w/Attachments:

Dell Product Quote



Microsoft

The PO needs to be addressed to DELL
 Kathryn DeMello
 Software Account Manager
kathryn_demello@ dell.com
 (512) 720-3868

EA 7560990 RENEWAL BUDGETARY QUOTE

Company	Date	Quote #	Enrollment #	Master Agreement #
VILLAGE OF LAKEZURICH	1/11/22	KD11122	7560990	01E73861

Contact: Michael Duebner
 Email: Michael.Duebner@LakeZurich.org
 DCN: 32494920

Expiration: 3/31/22

MFG. Part #	Gov EA Product	Qty Needed	Unit price	Yearly Total
Enterprise Products				
AAA-12417	CCAL Bridge O365 FSA Sub Platform Per User	187	\$ 15.12	\$ 2,827.44
AAA-12415	CCAL Bridge O365 Sub Platform Per User	15	\$ 18.14	\$ 272.10
269-12442	OfficeProPlus ALNG SA MVL Pltfrm	116	\$ 99.20	\$ 11,507.20
U4S-00002	O365 GCCE1 ShrdSvr ALNG SubsVL MVL PerUsr	15	\$ 75.58	\$ 1,133.70
7R6-00001	O365 GCCE1 FromSA ShrdSvr ALNG SubsVL MVL PerUsr	186	\$ 62.35	\$ 11,597.10
AAA-11924	O365 GCCE3 FromSA ShrdSvr ALNG SubsVL MVL PerUsr	1	\$ 176.67	\$ 176.67
Additional Products				
9GA-00313	CIS Suite Standard Core ALng SA 2L	8	\$ 33.85	\$ 270.80
359-00792	SQLCAL ALNG SA MVL DvcCAL	41	\$ 32.28	\$ 1,323.48
228-04433	SQLSvrStd ALNG SA MVL	1	\$ 139.35	\$ 139.35
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	2	\$ 554.26	\$ 1,108.52
KV3-00353	WINENTperDVC ALNG SA MVL Pltfrm	116	\$ 44.09	\$ 5,114.44
9EM-00270	WinSvrSTDCore ALNG SA MVL 2Lic CoreLic	16	\$ 18.90	\$ 302.40
LK3-00001	Audio Conferencing GCC Sub Per User	1	\$ 41.57	\$ 41.57
Year 1 Total				\$ 35,814.77
Year 2 Total				\$ 35,715.57
Year 3 Total				\$ 35,715.57
TOTAL 3 YEARS				\$ 107,245.91

Contract: C000000765005
 Microsoft IL State Contract