City of Littleton

Littleton Center
2255 West Berry Avenue
Littleton, CO 80120

Meeting Agenda

City Council

Tuesday, March 28, 2017 | **6:30 PM** | **Community Room**

Study Session

Study Session

Topics

1. ID# 17-80 Review of associate Judges Currier and Katzman

2. ID# 17-79 Interview of Judge Loretta Huffine

Attachments: Judge Huffine's resume

3. ID# 17-76 Fire Dispatch Discussion

Attachments: MetCom Overview
Dispatch Center Analysis Final

4. ID# 17-81 2017 Environmental and Recycling Programs Overview

Ordinance/Resolution Review for April 4, 2017 Regular Meeting

5. Ordinance 05-2017 Ordinance Review: An ordinance on first reading for Industrial Wastewater Pretreatment code revisions

Attachments: Ordinance 5-2017
Ordinance Exhibit A Schedule of Fee Changes
Proposed Changes to Ordinance with Strikeouts
Memo dated 03-16-2017 from L/E WWTP Explaining Proposed Code Changes
Englewood Council Comm 04-03-2017

6. Ordinance 07-2017 — Ordinance Review: An ordinance on first reading for addendums to Wastewater Connector's Agreement Addendums and Sewer Service Agreement Addendums with connecting sanitation districts

Attachments:
- Ordinance 07-2017
- Ordinance 07-2017 Exhibit A List
- 2017 Addendum to Service Agreements LEWWTP Bow Mar Water and Sanitati
- 2017 Addendum to Sewer Service Agreements LEWWTP Columbine Water and
- 2017 Addendum to Sewer Service Agreements LEWWTP Grant Water and San
- 2017 Addendum to Sewer Service Agreements LEWWTP Meadowbrook Fairvie
- 2017 Addendum to Sewer Service Agreements LEWWTP Platte Canyon Water
- 2017 Addendum to Sewer Service Agreements LEWWTP Roxborough Park Me
- 2017 Addendum to Sewer Service Agreements LEWWTP Southwest Metro Wat
- Memo 3-6-2017 RE Sewer Service Wastewater Connector's Agreement Addend
- Memo 3-16-2017 RE Sewer Service Agreement Addendums

7. ID# 17-77 — Ordinance Review: An ordinance on first reading to approve Canon Financial Services, Inc Master Lease Agreement

Attachments:
- Ordinance 4-2017
- Canon Agreement
- 1220 Municipal Fiscal Funding Addendum
- Exhibit A - Order Form - Purchase
- Exhibit B - Order Form - Lease
- Canon County of Dupont Cooperative Agreement

8. Adjournment

The public is invited to attend all regular meetings or study sessions of the City Council or any City Board or Commission. Please call 303-795-3780 at least forty-eight (48) hours prior to the meeting if you believe you will need special assistance or any reasonable accommodation in order to be in attendance at or participate in any such meeting. For any additional information concerning City meetings, please call the above referenced number.

Staff Communication

1.

File #: ID# 17-80, **Version:** 1

Agenda Date: 03/28/2017

Subject:
Review of associate Judges Currier and Katzman

Presented By: City Council

BACKGROUND:
Judge Feldman was reappointed as the presiding municipal court judge on February 1, 2017. Pursuant to Section 58 of the Littleton City Charter, city council, in its discretion, may appoint additional judges. The court has three substitute judges: Benjamin Currier, Steven Katzman and Christopher Cross.

Judges Currier and Katzman's contracts end April 29, 2017.

STAFF RECOMMENDATION:
Judge Feldman recommends the reappointment of Judges Currier and Katzman.

Staff Communication

2.

File #: ID# 17-79, **Version:** 1

Agenda Date: 03/28/2017

Subject:
Interview of Judge Loretta Huffine

Presented By: City Council

BACKGROUND:
Judge Feldman was reappointed as the presiding municipal court judge on February 1, 2017. Pursuant to Section 58 of the Littleton City Charter, city council, in its discretion, may appoint additional judges. The court has three substitute judges: Benjamin Currier, Steven Katzman and Christopher Cross. Judge Feldman recommends appointing an additional associate judge to ensure adequate substitute coverage and to start a juvenile court. Through Judge Feldman's guidance, Judge Huffine will work towards a "juvenile only" court one Wednesday per month.

FISCAL IMPACTS:
No additional fiscal impact is anticipated.

STAFF RECOMMENDATION:
Judge Feldman recommends appointing Loretta Huffine as a substitute municipal court judge for a two-year term.

LORETTA B. HUFFINE

EMPLOYMENT HISTORY

City of Aurora, Colorado, Municipal Judge, 1981-present
Arapahoe County Deputy District Attorney, 1978-1981
Prosecutor, City of Englewood, CO 1981-1983
Private Legal Practice 1976-1985
Contract Attorney, Federal Aviation Administration 1977-1978
Associate, Elliott and Greengard Law Firm, 1976-1978

EDUCATION

JD University of Denver Law School, 1976, Law Review 1975-76
BA University of Maryland, Honors, 1971

OTHER

President, Colorado Municipal Judges Assn, 1985-86
Chairman, Aurora Gang Task Force, 1989-1996
Speaker, Leadership Aurora Retreat, 1996, 1997, 1998
Humanitarian of the Year, Aurora Chamber of Commerce, 1996
Discussion Leader, National Judicial College 1996
Aurora Police Dept. Local Law Enforcement Block Grant Program Advisory Board 1997
Speaker, various secondary schools, You and the Law.
Helped Create the Aurora Teen Court
Established the Juvenile Division of the Aurora Municipal Court

Staff Communication

3.

File #: ID# 17-76, **Version:** 1

Agenda Date: 03/28/2017
ID # 17-76

Subject:
Fire Dispatch Discussion

Presented By: Chris Armstrong, Fire Chief

POLICY QUESTION:
Does city council support contracting dispatch services with South Metro Fire Rescue (SMFR)?

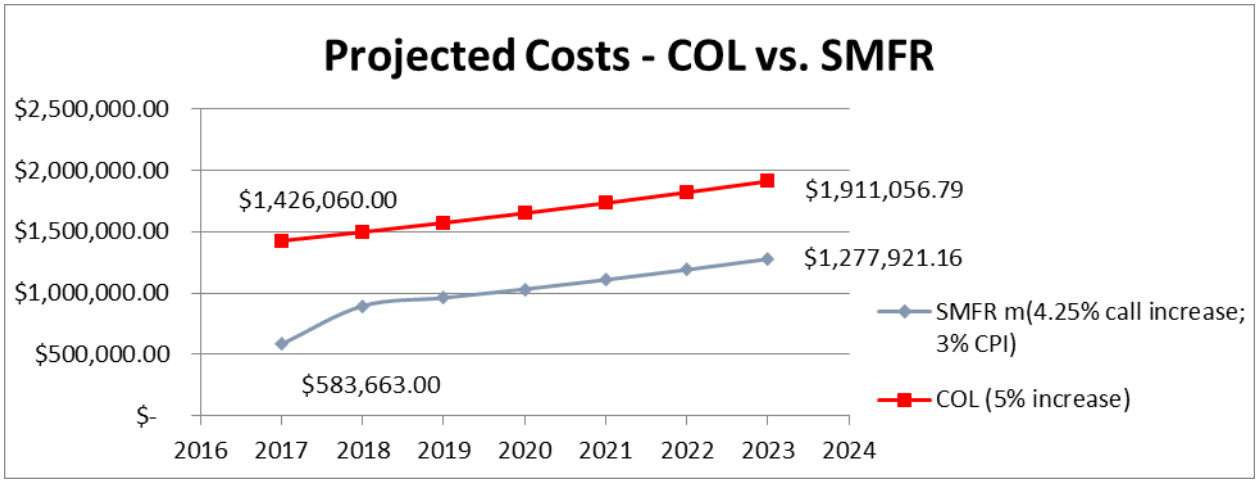
BACKGROUND:
At its March 7 meeting, Chief Armstrong briefed council on discussions concerning the possible unification of fire dispatch operations with SMFR.

STAFF ANALYSIS:
This presentation will provide additional information for council consideration including financial, operational, performance standards, facility capabilities, and compensation. A memorandum from Littleton Human Resources Director, Erich WonSavage, is attached to this council communication and details options and alternatives relating to LFR's dispatch center.

The 2017 budget for dispatch services is $1.4 million dollars (does not include Area Operating Funds/E-911 (AOF)).

The SMFR dispatch proposal quotes a cost of $583,663 for service June 1, 2017 through December 31, 2017. The 2018 estimate for dispatch services is $895,666, which results in a savings of $230,394 (excludes revenue from AOF and Cunningham Fire Protection district (CFPD)). The 2018 estimate is calculated on 15,321 incidents (2016 incidents) at a cost per call of $58.46.

Future cost calculations for dispatch services would be based on a three-year rolling average of LFR's emergency incidents and a percentage equal to the Consumer Price Index (CPI) added to the 2017 cost per call. The chart below compares LFR 2017 budget with a 5% annual increase vs. SMFR 2017 proposal with an annual 4.25% increase in call volume, and an annual 3% CPI added.



OPTIONS/ALTERNATIVES

1. **Status quo** - Increased costs for the city and its partners, limited dispatch center capabilities, high turnover and retention rates, and non-competitive salaries.
2. **Increase compensation** - This would result in a minimum increase of approximately $100,000 annually for the dispatch budget. Increasing compensation for fire dispatchers may also require additional compensation for LFPD dispatchers and other city employees. This would increase costs for the city and our fire partners, and does not address the limitations of the dispatch center.
3. **Pipeline additional dispatchers** - This alternative would anticipate the turnover by "over staffing" or "pipelining" a number of FTEs that is roughly equal to the turnover rate. This would result in a minimum cost increase of approximately $100,000. This would not address issues of hiring and retention, compensation disparities nor the limitations of the dispatch center. This would increase costs for the city and our fire partners, and does not address the limitations of the dispatch center.
4. **Contract with JeffCom** - JeffCom is operated by West Metro Fire and built on a CAD platform specific for law enforcement dispatching with added fire capabilities. This is significantly different from other dispatch centers whose CAD is built specifically for Fire and EMS response. Additionally, this is a newly established dispatch center is not fully operational. Costs are unknown as they are pursuing a ballot initiative for funding the center. Since this center operates on a much different CAD platform, transition time would be lengthy and have a much higher cost to the city and our fire partners.
5. **Contract with SMFR** - Immediate and long-term cost savings for the city and our fire partners, provides improved service and additional capabilities such as GIS and incident dispatch teams (IDT's), CAD system is built specifically for fire and EMS response and allows a quick transition due to compatible systems, LFR has existing mutual/auto aid agreements, employee are protected and guaranteed employment. Contracting also creates additional space for Littleton's police dispatch.

FISCAL IMPACTS:
Using the 2018 contracted cost proposal would result in a savings of $230,394 from the LFR 2017 budget. If the 2018 LFR budget had any increases the savings would be greater.

STAFF RECOMMENDATION:
Staff recommends developing an Intergovernmental Agreement with SMFR for emergency dispatch services.

PROPOSED MOTION:
N/A

Metropolitan Area Communications Center

Metropolitan Area Communications Center
9195 E Mineral Avenue, Centennial, CO 80112
720-258-8911 (p) | 720-258-8730 (f)
www.metcom911.org

A Comprehensive Overview of MetCom April 2017

History

On the 19th day of January 2006, the Metropolitan Area Communications Center (MetCom) was founded. Since that day, the primary objective has been to serve as a regional Fire/EMS emergency communications center, committed to outstanding patient care, exceptional customer service, and superior call handling performance. These founding principles are demonstrated each day by MetCom's ability to meet or exceed all NFPA 1221 performance standards, meet the standards established by the Commission on Fire Accreditation International (CFAI) and MetCom's recognition as an "Accredited Center of Excellence" (ACE) by the National Academies of Emergency Dispatch. MetCom's ACE Accreditation is quite the prestigious honor, making MetCom the 141st public safety communications center in the world and the first PSAP in the Denver Metropolitan area to demonstrate this high level of Emergency Medical Dispatch performance.

In addition, MetCom dispatchers hold national certifications in Emergency Medical Dispatch, Emergency Fire Dispatch, Incident Command System (ICS), National Incident Management System (NIMS), and more. MetCom prides itself on the ability to get a fire truck or medic unit to a citizen's door in the most efficient and expeditious means possible.

As a communications center focusing solely on Fire and EMS incidents, MetCom provides a unique, and very attractive, service to these departments. Striving to stand out as a leading Public Safety Answer Point (PSAP), MetCom has always encouraged professional growth through ongoing training, job-related certifications, public education, special projects, and other opportunities.

In 2016, MetCom re-integrated back into South Metro Fire Rescue, the largest agency served by MetCom. This re-integration further strengthened the working relationship between MetCom and South Metro, while also providing the opportunity for greater service to the other agencies served by MetCom. MetCom is physically located on the lower level of the South Metro Fire Rescue Headquarters at 9195 East Mineral Avenue in Centennial, Colorado.

MetCom believes the best way to see the future is to create it. Knowledge, innovation, and dedication are precursors to greatness. It is our vision to become renowned for quality service and professionalism, setting the industry standard for multi-agency communication centers.

Agencies Served

MetCom currently serves as the communications center for South Metro Fire Rescue, Bennett Fire Protection District, Byers Fire Protection District, Deer Trail Fire Protection District, Sable Altura Fire Rescue, Strasburg Fire Protection District, and West Douglas County Fire Protection District. With a service area stretching across more than 1,700 square miles, MetCom dispatchers must maintain a thorough understanding of rural, suburban, and urban operational needs. Adding to the uniqueness of this service area is the vastly different terrain, ranging from mountainous, to rolling hills, to wide open plains.

With a population of over 200,000 residents spread across more than 179 square miles of land in Douglas and Arapahoe counties, South Metro is the most heavily populated agency served by MetCom. Service areas include Centennial, Greenwood Village, Foxfield, Lone Tree, Louviers, Parker, Castle Pines, Centennial Airport, Cherry Hills Village, and other unincorporated areas within these counties. In addition to district residents, thousands of people make their way into South Metro's service area each day as they commute to various large employers throughout up-scale urban areas such as The Denver Tech Center and Inverness Business Park.

The most recent additions to the agencies directly served by MetCom are, Bennett, Byers, Deer Trail, Sable Altura, and Strasburg. These five fire departments cover a combined total of more than 1,540 square miles of response area just east of the Denver Metro area. Often referred to as the "I-70 Corridor", these five departments begin at the eastern edge of Aurora and extend for more than 40 miles east along both sides of I-70. Severe weather, dry vegetation, and expansive response areas all provide distinctive challenges to these departments.

The West Douglas County Fire Protection District provides fire and medical response to approximately 56 square miles of rural Douglas County. The mountainous terrain of this district provides unique challenges, both in terms of emergency access and also radio operability. West Douglas County Fire serves citizens and visitors throughout nearly a dozen subdivisions, the town of Sedalia, and a section of the Pike National Forest.

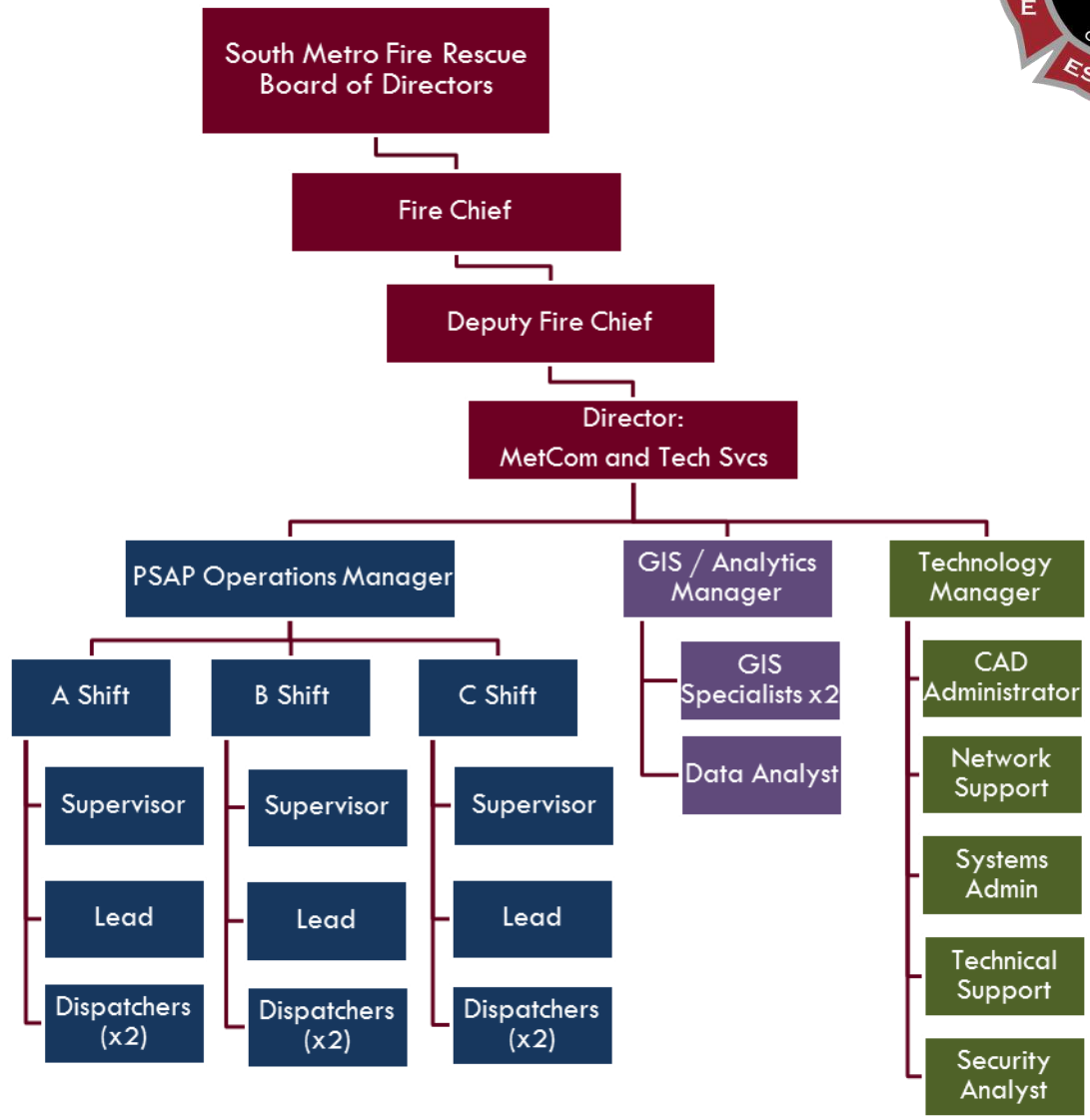
In addition to the agencies directly served by MetCom, there are several other agencies that MetCom works closely with on a regular basis. For example, South Metro Fire is bordered by 10 neighboring fire departments, to include Aurora, Castle Rock, Cunningham, Denver, Littleton, and West Metro. Agreements have been established with each of these departments for varying levels of aid in certain situations. MetCom also works with the Buckley Air Force Base Fire Department and several other rural fire departments along the eastern plains to provide resources to the I-70 corridor when needed.

Staffing

MetCom is staffed with twelve full-time and five part-time communications professionals, covering a total of three shifts. Each shift consists of one supervisor, one lead, and two dispatchers. An operations manager oversees the three shifts. The daily operations of MetCom, and also of the agencies served by MetCom, are supported logistically by 5 I.T. professionals, 1 Data Analyst, 1 GIS Manager, 2 GIS Specialists, a CAD Administrator, and the Director. In 2017, MetCom is anticipated to dispatch over 21,000 calls for service, and can comfortably handle up to 25,000 calls annually with current staffing levels.

MetCom's staffing model is quite unique, and the only one of its kind in Colorado. Operating on a Modified Kelly Schedule, MetCom dispatchers work 24-hour shifts, starting at 7:00am each day. Benefits to this staffing model include the ability to maintain consistent staffing levels, reduced sick/leave time usage, increased comradery within each shift, and greater time away from work to decompress from the stress of the job. From 6pm to 6am, dispatchers are each permitted a 6-hour sleep period, however if the need arises, dispatchers can be recalled, returning the center to full staffing in under 90 seconds. Several factors contribute to the success of this unique schedule, including full kitchen amenities, flexible breaks, and private sleep rooms.

Organizational Chart



Technology

MetCom's dispatchers are supported through a state of the art computer-aided dispatch (CAD) system. The Informed CAD system, manufactured by TriTech of San Diego, California, is a Windows based CAD system designed to assist communications center personnel in managing unit locations, unit statuses, pending/active incidents, and other critical information. The incorporated GIS technology results in expedited response times and advanced mapping capabilities. Partnering with surrounding agencies, MetCom is able to further improve the service provided to the community by using real-time closest unit recommendations, even if the unit being sent is from a surrounding fire district in many cases. The Informed CAD platform supports multiple interfaces which allow caller information to be input directly from the 911 phone system, emergency units to be tracked through automatic vehicle location (AVL), and the use of mobile data terminals (MDTs) to support field operations. Additionally, MetCom supports interfaces to:

- First-In Automated Station Alerting
- Records Management
- SMS (paging/e-mail) notification
- Active 911 notifications

PulsePoint

- Pulse Point citizen alerting

Radio communication is supported through the use of the Consolidated Communications Network of Colorado (CCNC), a statewide 800 MHz digital trunked radio system (DTRS). This common statewide backbone allows MetCom, and the agencies it serves, to communicate with each other in most parts of Colorado. The standardized equipment and frequency format allows users to communicate with each other and various communications centers, regardless of the unit's physical location within the state. Additionally, MetCom has the ability to utilize VHF frequencies from each dispatch position.

Utilizing Intrado's Viper call handling system, MetCom dispatchers take total control of landline, wireless, VoIP, and Text communication methods. The user-friendly and customizable user interface provides dispatchers a wide variety of options for locating a caller, triaging calls, placing calls, and transferring callers.

Training & Continuing Education

Center. MetCom's training program is accredited and meets the APCO Project 33 Standards, further demonstrating MetCom's commitment to excellence in public safety communications.

The new hire training academy begins with a comprehensive selection process. MetCom only hires communications professionals for dispatch positions with a minimum of two years public safety experience. Additionally, all personnel must undergo standardized CritiCall testing, psychological screening, drug testing, and background checks prior to being offered a position with MetCom. Once hired, initial training focuses on advanced Fire/EMS call management, while also reinforcing consistency and incorporating the importance of thorough documentation. The new hire training academy includes 120 hours of didactic training and 240 to 320 hours of on-task training prior to being cleared to work all positions within the Communications Center. MetCom's training program is accredited and meets the APCO Project 33 Standards, further demonstrating MetCom's commitment to excellence in public safety communications.

As a base standard, all dispatchers are required to maintain certification in CPR and the National Academies of Emergency Dispatch's EMD and EFD programs. Dispatchers must also achieve APCO Telecommunicator and Fire Communications certifications, Blue Card Fire certification, and complete NIMS 700 /800 and ICS 100, 200, and 300 courses. All dispatchers also have awareness-level training in hazardous materials, tech rescue, dive operations, wildland fire operations and aircraft rescue firefighting (ARFF).

MetCom *works to strengthen departmental knowledge through scheduled continuing education and field observation rides. MetCom provides monthly training, along with quarterly discussions and table-top exercises to ensure core knowledge for low frequency / high acuity calls for service.*

Finally, all personnel must attend a minimum of 40 hours of in-service training annually, in additional to staff meetings, drills and exercises. All of MetCom's Supervisors are required to complete a national two-week Communications Center Managers course, and are expected to attend yearly management training in addition to all scheduled in-service trainings.

Emergency Medical / Fire Dispatch

MetCom's dispatchers are certified in and practice Emergency Medical Dispatch (EMD) through a set of standards known as the Medical Priority Dispatch System (MPDS). MPDS is based on published standards by the National Association of EMS Physicians (NAEMSP), the American Society for Testing and Materials (ASTM), the American College of Emergency Physicians (ACEP), the U.S. Department of Transportation (USDOT), the National Institutes of Health (NIH), the American Medical Association (AMA), and more than 20 years of research, development, and field testing throughout the world. The MPDS protocol contains 34 Chief Complaint Protocols, Case Entry and Exit information, call termination scripts, and additional verbatim instruction protocols for AED support, cardiopulmonary resuscitation (CPR), childbirth assistance, tracheotomy, airway and breathing, and the Heimlich maneuver.

Special protocols for stroke identification, aspirin administration and pandemic flu triage are also part of this internationally accepted standard.

MetCom holds accreditation through the National Academies of Emergency Dispatch for its ability to comply with all training, quality assurance and performance standards associated with MPDS.

Similarly, MetCom dispatchers are certified in Emergency Fire Dispatch (EFD), which follows a comparable set of standards based on fire and rescue situations. Much like the MPDS, the Fire Priority Dispatch System (FPDS) provides 28 Chief Complaint Protocols, each having specific case entry questions, pre-arrival instructions, and call termination scripts for the dispatcher to follow to ensure consistent and professional call handling.

Process Improvement Program

At MetCom, performance is constantly monitored at both the dispatcher level and the systems level, and opportunities for improvement are addressed individually and/or systemically. The MetCom Quality Assurance Program is based on a standardized evaluation process, with primary objectives being to:

- Ensure that dispatch personnel understand policy, practice and procedure
- Ensure strict adherence to the medical protocol
- Ensure that calls are accurately documented in CAD
- Ensure user agency safety
- Ensure standardized and consistent radio dispatching
- Ensure the training program is consistent with national standards

Process Improvement evaluations occur monthly and are reviewed by the Shift Supervisors. Areas of improvement or concern are reviewed by a peer-driven Dispatch Review Committee (DRC). Areas that are retroactively reviewed include:

- Emergency Medical Dispatching (EMD) Calls
- Radio Dispatches
- All Critical Incidents
- Random Selection of Customer Service Calls

Case reviews are performed utilizing standardized forms to evaluate the consistency of EMD, emotional content of the call, consistency of information given to responding crews, consistency in radio dispatching procedures and overall success of the call.

Process improvement also includes the use of feedback forms, which function as a routine and reliable way to receive information on a call. These forms are submitted by individuals involved with the dispatching process, including fire personnel, supervisors or other dispatchers. The feedback form is a written request for clarification on service events. The expressed issue is investigated by the Shift Supervisors and forwarded to the Director as appropriate. The Dispatchers receive feedback on their performance and recognition of exemplary performance.

MetCom has also created a variety of reports to further illustrate departmental compliance, statistics, and performance:

- ◊ Key Performance Indicators (KPI)
- ◊ Call assign times for all priorities
- ◊ Dispatch code comparative history
- ◊ MPDS Master Dispatch Analysis
- ◊ Protocol Compliance
- ◊ Quality Improvement Summary
- ◊ Dispatch Compliance
- ◊ Exceptions by Cause

In addition, MetCom has the ability to pull specific reports for agency performance, pandemic planning, and response compliance reporting. The strengths of MetCom have been developed and oriented toward a single vision of being Colorado's most comprehensive and customer service focused communications centers. This has been established by a team approach involving all of the employees at all levels, driven by a common mission and organizational values. Our strength comes from being grounded in our operational diversity, technology and most importantly, our employees.

Incident Dispatch Team (IDT)

MetCom's current service area encompasses over 1,700 square miles of mixed topography, and includes everything from commercial high rises, to open plains, to mountains and wildland interface. The numerous hazards and potential for large-scale incidents prompted the need for communications support outside of the dispatch center. To fill this need, the Incident Dispatch Team (IDT) was established in 2008. Building upon the philosophies of successful IDTs across the country, MetCom is able to offer an operationally efficient team with diverse capabilities.

MetCom's daily staffing includes a minimum of two trained IDT members per shift. With a minimum staffing level of three in the center, IDT members are able to respond immediately to an incident. On-call IDT members are also available to supplement staffing levels within MetCom or to respond to a scene. Currently, seven dispatchers, the Operations Manager and the Director are members of the IDT.

MetCom's IDT members are qualified through an in-house training academy which covers a wide range of material from the basics of firefighting to building a complex communications plan. All members are required to be certified through ICS 400. The team also has 1 FEMA Type 3 COM-L, 2 COM-L trainees, 1 NWCG COM-L Trainee, and 1 Type 3 Logistics Section Chief. All members of the IDT are also on Arapahoe County's Type 4 IMT.

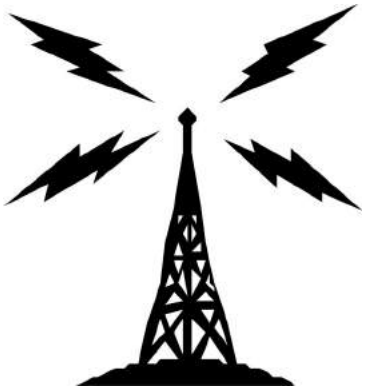
IDT, continued...

When deployed, all IDT members are equipped with a full set of Nomex bunker and wildland gear, allowing them to safely function on scene. As a single resource, the members will bring a kit that includes a laptop computer, printer, camera, GPS, VHF radio programming equipment, internet access, weather software including radar & lightning data, a cache of ICS forms and a small office supply kit.

In support of the agencies served by MetCom, the IDT operates two fully-equipped response vehicles and an additional SUV. The primary response vehicles, designated as IDT1 and IDT2, are equipped with all of the tools necessary to establish and handle field communications from any scene. These vehicles have all of the capabilities of a single resource dispatcher, with added computer capability, cell phones, printers, radio caches, two 800 MHz and two VHF mobile radios, and most importantly, an ICRI Tactical Gateway. The ICRI allows the team members to bridge dissimilar radio systems or frequency bands together on scene to facilitate interoperability.

The fourth and largest vehicle, designated as "Command 3", is jointly owned by South Metro Fire Rescue (SMFR) and Greenwood Village Police Department. MetCom supports this vehicle for SMFR and is responsible for its regional deployment and staffing. Command 3 is a 45' long, tandem axel, mobile command and communications unit. All of the IDT members are trained to drive and operate this vehicle. Its capabilities include a private command / planning room with teleconferencing, satellite phone, cell phones, satellite television, galley and several dispatcher / communication stations with radios varying from 800 MHz, VHF, Aircraft, HAM and CB. The vehicle's roof can be used as an observation platform and the sides are also equipped with several scene lights.

Interoperability

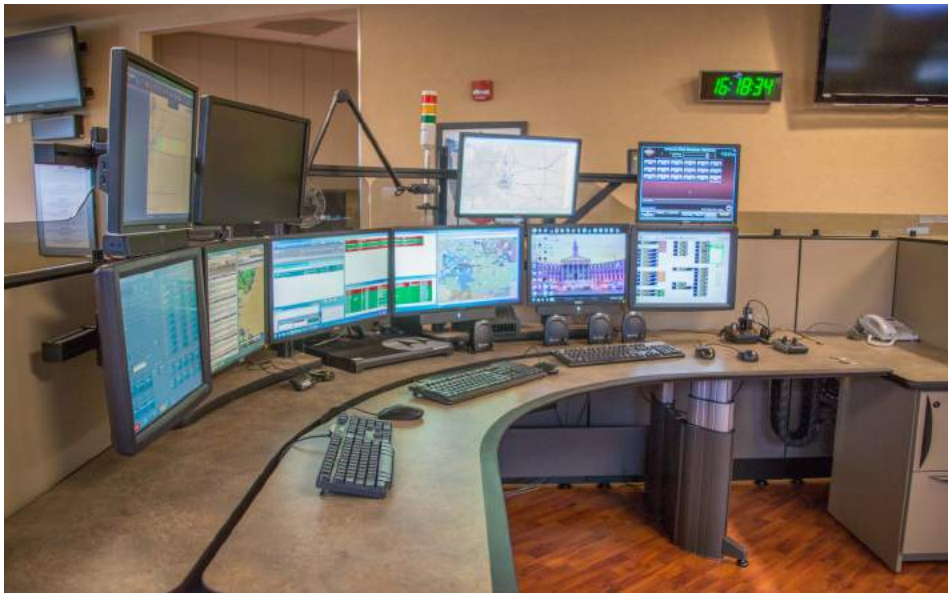


MetCom's Motorola-based radio system is capable of communicating with all local agencies, including neighboring fire rescue departments, law enforcement and EMS providers. Interoperable communications are either in native format on Motorola 800 MHz systems or through gateways tying disparate 800 MHz radio systems together.

In support of interoperable communications, MetCom is a member of the Consolidated Communications Network of Colorado (CCNC), which is a user's group for the Colorado Statewide Digital Trunked Radio (DTR) System. CCNC supports 700 MHz and 800 MHz radio communications throughout the state of Colorado. The DTR network is divided into four zones and provides direct radio-based communications to over 45,000 portable, mobile and fixed-based subscribers (radios). The coverage area includes all of the Denver Metro (Front Range) area and the most populated areas throughout Colorado.

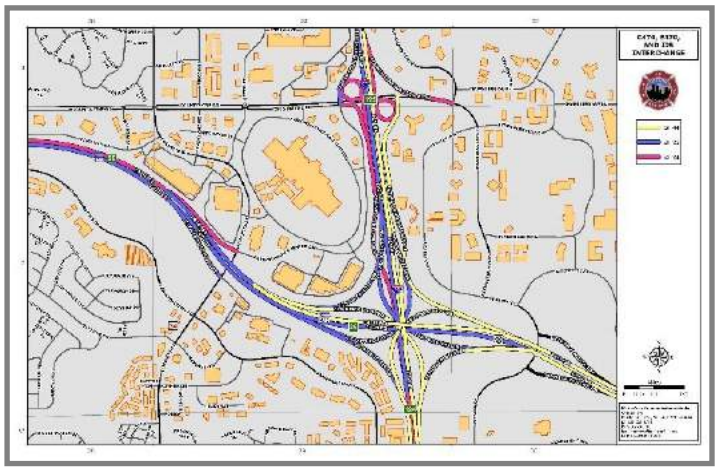
The cities of Denver, Lakewood and Wheat Ridge utilize a Harris 800 MHz radio system, which is made compatible with Motorola systems through the use of an interoperable communications gateway. This "Network First" gateway was installed in 2005 tying the two systems together. The gateway supports 16 channels for metro-wide interoperable communications and is utilized daily by the public safety agencies. To further support communication efforts, procedures have been developed and formally documented in the Denver Urban Area Tactical Interoperable Communications Plan (TIC Plan). Additionally, all radios in the Denver metropolitan area are programmed with federal interoperable channels to include "8TAC" and "8CALL" channels which can be utilized in both repeated and simplex modes. These channels are available for national, regional and local interoperable communication needs; they are frequently utilized by public safety agencies and are maintained by the State of Colorado and local agencies.

MetCom, Denver and Arapahoe counties maintain 800 MHz radio caches in support of radio swaps. These radios are preprogrammed with local channels and readily available to all public safety agencies.



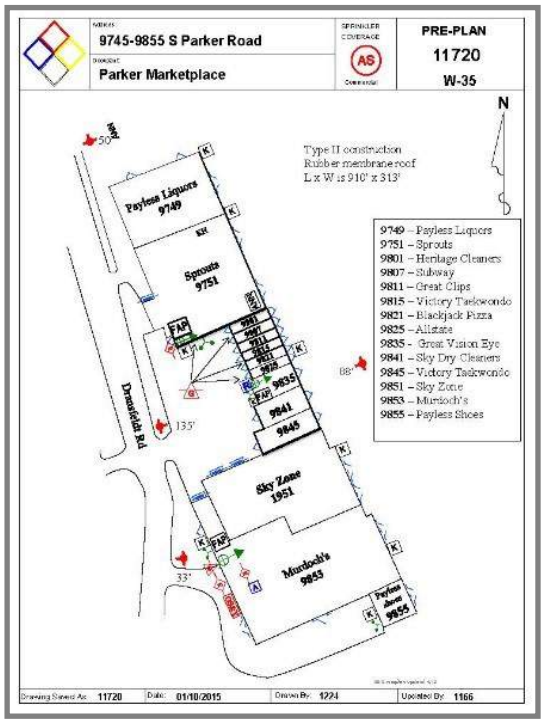
Geographic Information Systems (GIS)

With a team of GIS specialists included within the technical team, MetCom has the ability to maintain exceptionally accurate and detailed mapping data. This enables the dispatchers to concentrate on the caller, quality of care, required resources, and dispatch times instead of worrying about manually finding the incident's location. The GIS team also plays a large role in the IDT/IMT arena by providing maps and aerial photography used for incident management.



When another fire authority contracts with MetCom to provide dispatch services, the GIS department works diligently to ensure the authority's map data meets the highest standard of accuracy. This level of accuracy is obtained by collecting data from cities and counties, driving the surrounding area and meeting with the fire authority to learn and understand the local geography. All of this information is then compiled and used to update MetCom's street and address data, drastically reducing the time it takes to locate callers and incident locations.

MetCom's GIS team also collects a significant amount of auxiliary map information, such as schools, parks, trails, driveways, hydrants, gate codes, Knox boxes, landing zones, points of interest, etc. This data is then used to generate custom authority maps and map books.



Preplan Program

During the initial stages of fire suppression and investigative operations, PrePlans have proven instrumental in consistently achieving a successful outcome. To that end, MetCom provides coordination, quality control, format and drawing conversion, as well as automated file updates through mobile software applications to front-line apparatus. MetCom's PrePlan services ensure easy access to up-to-date drawings and other critical building information while responders are enroute to an incident. Through a function of the MDT, first responders can receive a PDF of the building footprint or floorplan in addition to a "Fact Sheet" with information such as construction type, firefighter precautions, hazmat data, emergency contacts, and more.

Conclusion

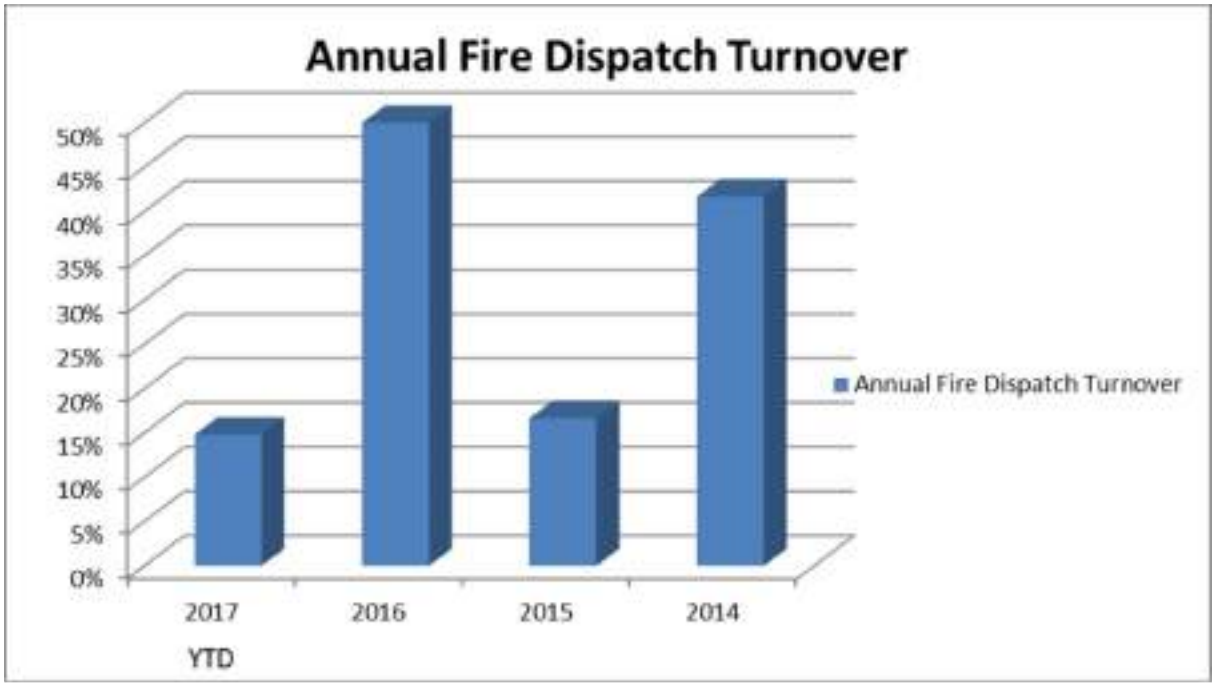
For more than a decade, MetCom's dispatchers and technical teams have been committed to providing the highest level of service to the communities served and surrounding areas. This is demonstrated by a constant focus on efficient and professional call handling, minimal response times, and effective resource management. Our values of innovation, teamwork, dedication, accountability and integrity provide the guideposts for the daily commitment to fulfill our mission:

MetCom's Public Safety Professionals are committed to serving with integrity, compassion and care for the welfare and safety of our citizens and personnel. We support expedient, quality fire rescue and provide emergency medical instructions through the application of the industry's best practices. Our standard is excellence and the road to success is through our teamwork.

Human Resources
2255 W. Berry Avenue
Littleton, Colorado 80120
Phone: 303-795-3857

Date: 3-9-17
To: Mark Relph, Acting City Manager
From: Erich WonSavage, HR Director
Re: Options and Alternatives related to LFR Communications

History:
Dispatchers have one of the more stressful jobs in the city. Below is LFR's turnover history since 2014.



Year	YTD Turnover	TOTAL FTE's	Annual Fire Dispatch Turnover
2017	**2**	**13.5**	**15%**
2016	**6**	**12**	**50%**
2015	**2**	**12**	**17%**
2014	**5**	**12**	**42%**

Options/Alternatives:

Pipeline: Based on the fire department's dispatch center's turnover, which over the past four years has fluctuated from as low as 2 to as high as 6 employees, a recommended pipeline for the purposes of finding and developing talent in anticipation of vacancies would reasonably target two FTE's in the pipeline at any point.

Unlike the police officer pipeline that does not add additional costs to the city's budget, due to the

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department's vacancy levels, adding a pipeline to the dispatch center would add cost to the city's overall budget. This is because the dispatch center must meet minimum staffing levels, and unlike the police department, must backfill any vacancy that occurs. When a dispatch vacancy is backfilled, the unknown cost is overtime. This is because it is unknown as to whether an employee from the substitute pool will be available, and therefore paid regular straight wages, or whether a regular full-time employee will be called in and therefore paid overtime. The difference in wages is the half-time or 50% of a dispatcher's rate of pay. Understanding this means that the potential cost of the pipeline can be offset by reducing those instances where overtime is paid to backfill a vacancy.

Adding two pipeline dispatchers would result in an increased cost that would vary depending on:

- If the hires were hired at bottom or top of the hiring range ($40,400-$50,500).
- Portions of the year when the pipeline dispatchers were surplus staffing versus time when they filled a vacancy.
- Cost of the pipeline dispatchers would be offset by filling in areas where overtime would otherwise be used to reach minimum staffing.

Potential Cost:

Hiring cost for two dispatchers for 12 months including benefits: $124,948 - $148,614.

Time of year filling vacancies: 5 months value = $52,062 - $61,923

Based on 3 years average annual overtime for Fire Comm. Center: 3 months overtime coverage value = $18,522

Leave Time: 1 month, no value

Training: 13 weeks or 3 months, no value

Low Potential Annual Cost	**High Potential Annual Cost**
$124,948 cost of two dispatchers	$148,614 cost of two dispatchers
-$52,062 avg. time filling vacancy	-$61,923 avg. time filling vacancy
-$18,522 avg. time covering potential overtime	-$18,522 avg. time covering potential overtime
Potential Cost: $55,364	**Potential Cost: $68,169**

Provide Pay Increases to Match SMFR Base Pay:
In this below scenario, all Littleton LFR dispatcher's base pay is aged to 12/31/2017 because the city provides annual reviews and therefore an employee's pay increases for 2017 upon the employee's anniversary date. SMFR rescue on the other hand provides market adjustments to their pay plan for their dispatchers on 1/1/2017. To create a 2017 to 2017 apple to apple base pay comparison, this scenario uses

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as a starting point where both SMFR and Littleton employees have received their 2017 pay increases.

SMFR targets base pay for its dispatchers at the 85th percentile. Additionally, the SMFR dispatchers are on a step system based on achieving certain certifications, and adjusted annually on January 1 of each year. The City's compensation plan is based on merit, using Denver-Boulder market for the position. Based on the targeted base pay rates set by SMFR, the average increase to bring LFR dispatchers to the 85th percentile for NON-vacant positions is approximately: $2,908 each.

Adjusting the LFR's dispatchers' base pay to the 85th percentile would represent a nominal cost of approximately $20,050. Although LPD dispatchers have the same job description and while dispatching for different purposes, ultimately have the similar duties. Currently, both departments share the same space and use the same job description. Raising the base pay of LFR dispatchers would likely create a pay-equity issue as Littleton's civilian employees are on a different compensation philosophy, not at the 85th percentile nationally. Changing the compensation philosophy for one group and not another group would likely create a job dissatisfier for many Littleton employees. At minimum the city would have to apply the same compensation practice to its LPD dispatchers. The approximate cost to bring LPD dispatchers' base pay to the 85th percentile (while not negatively impacting those who would be paid less) would cost $54,202. If the city were to increase the base pay for both LPD and LFR dispatchers and factor for ancillary taxes/benefits, the total cost would come to approximately $86,800.

A Note on Overtime: Because SMFR uses section (7)K under FLSA to staff its dispatchers on a 24-hour shift similar to Fire Fighters, the schedule inherently generates 242 hours of overtime that the City's staffing schedule does not. If such scheduled overtime was applied to the City's dispatch center, it would represent approximately $110,000. This does *not* include other overtime that would be generated due to vacation, sick, worker's compensation absence, or other reasons employees take leave throughout the year. The additional overtime based on this scheduling method, would add an average of $11,000 in additional wages per dispatch employee.

Recommendations:

Pipeline: Overstaffing the LFR Communication center versus paying overtime may result in a positive morale boost to employees who would work less overtime and have more free time to enjoy. Although, based on a 5 year average of overtime for the center, the estimated cost of hiring additional staff would cost more than paying overtime. If paying for dispatch services based on a per call basis to SMFR generates a savings to the city, it would not be recommended to add additional costs to providing the service.

Potential Cost Range for a Pipeline of 2 FTE

Potential Cost: $55,364	**Potential Cost: $68,169**

Increase Dispatcher Pay: The city and SMFR's staffing and pay plans are different. There are pros and cons to both methods. Paying at the 85th percentile would mean increasing costs to the city by a minimum

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of $86,800. This would be a deviation from the city's pay plan for dispatchers as a subset of employees. Employees compare themselves and their treatment internally within organizations, and seeing the city willing to pay some of its civilian employees at the 85th percentile and others on a merit based system creates the potential for morale issues unnecessarily. If paying for dispatch services from SMFR based on a per call basis generates a savings to the city, it would not be recommended to add additional costs to providing the service.

Staff Communication

4.

File #: ID# 17-81, **Version:** 1

Agenda Date: March 28, 2017

Subject:
2017 Environmental and Recycling Programs Overview

Presented By: Mark Barons, Neighborhood Resources Manager

The purpose of the study session is to update Council on the city's 2017 environmental and recycling programs. Staff will provide a comprehensive presentation of the history and proposed modifications to this year's Summer Clean Up program and the Large Item Drop Off and Metal Recycling program (formally the May Clean Up Day).

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File #: Ordinance 05-2017, **Version:** 1

Agenda Date: 04/04/2017

Subject:
Ordinance Review: An ordinance on first reading for Industrial Wastewater Pretreatment code revisions

Presented By:	Mark Relph, Public Works and Utilities Director and Jon Bridges, WWTP Industrial Pretreatment Administrator

POLICY QUESTION:

Does city council support amendments to the city's Wastewater Utility Ordinance regarding the Industrial Pretreatment Program (IPP)?

BACKGROUND:

The proposed changes will incorporate revisions required by the Environmental Protection Agency (EPA) to the IPP, the 2016 EPA Pretreatment Compliance Inspection, the Industrial Pretreatment Streamlining Rule; and staff recommended changes regarding fees for inspections, re-inspections and septic receiving station rates.

The Wastewater Utility Ordinance was adopted in 1992. The Littleton/Englewood Wastewater Treatment Plant (L/E WWTP) manages the IPP to control industrial/commercial waste entering the wastewater collection and treatment system. The program is designed to prevent pass through of pollutants to the South Platte River, protect the collection and treatment system from damage, protect public and worker health and safety, and improve opportunities to recycle and reclaim municipal and industrial wastewater and sludge. The Colorado Department of Public Health and Environment issued permit no. 0032999 to the Cities of Englewood and Littleton for the operation of the wastewater treatment plant. The IPP is subject to EPA approval.

In 2014, the EPA conducted an audit of the IPP and a Pretreatment Compliance Inspection of the L/E WWTP in 2016. EPA recommended revisions to the Industrial Pretreatment Streamlining Rule. L/E WWTP staff recommended revisions to the L/E WWTP Industrial Pretreatment Division and also recommended revising select fees for inspections, re-inspections and septic receiving station rates.

STAFF ANALYSIS:

These revisions have been reviewed and were found to be acceptable by EPA, and the Englewood and Littleton Acting City Attorneys. The proposed revisions are more clearly presented in the attached Memorandum dated March 16, 2017 from Jon Bridges.

The proposed changes more clearly define legal authority to implement pretreatment regulations and align with existing operating procedures. Industrial pretreatment responsibilities will be delegated to the sanitation district that contributes wastewater to the L/E WWTP and will clarify the definition of "bypass" to EPA's definition.

Provisions will be added to allow the cities to reduce monitoring reporting requirements to more efficiently streamline procedures. Requirements will be based on discharge volumes and pollutant concentrations.

The Industrial Pretreatment Division noted areas where changes will clear up existing language and enable more efficient management of the IPP.

Changes are necessary to the existing fee structures to cover expenses to implement the pretreatment program and treat hauled wastes. For example, the septic disposal rate was last evaluated 15 years ago.

OPTIONS/ALTERNATIVES:

FISCAL IMPACTS:

The septage disposal rate will be raised from $0.06/gallon to $0.09/gallon. A $100 fee will be imposed for re-inspections due to failure of businesses to correct noncompliant issues. A $50 fee will be charged to sanitation districts to recover costs for inspections due to the sanitation district's inaction, refusal to inspect, or lack of personnel to inspect industrial users. The proposed ordinance will also allow the city to surcharge industrial users not defined as significant industrial users.

STAFF RECOMMENDATION:

Staff recommends approval of the ordinance.

PROPOSED MOTION:
I move to approve an ordinance on first reading amending the city's Wastewater Utility Ordinance regarding the Industrial Pretreatment Program and schedule the ordinance for second reading on May 16, 2017.

CITY OF LITTLETON, COLORADO

ORDINANCE NO. 5

Series, 2017

INTRODUCED BY COUNCILMEMBERS:

AN ORDINANCE OF THE CITY OF LITTLETON, COLORADO, REPEALING AND REENACTING TITLE 7, CHAPTER 5 OF THE LITTLETON CODE PERTAINING TO WASTEWATER TREATMENT

WHEREAS, the city conducts an Industrial Pretreatment Program to control industrial/commercial wastes entering the wastewater collection and treatment system; and

WHEREAS, the Industrial Pretreatment Program is subject to Environmental Protection Agency (EPA) approval; and

WHEREAS, the Council finds and determines conformance with the EPA standards is in the interest of the health, safety and welfare of the citizens.

NOW, THEREFORE, BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF LITTLETON, COLORADO, THAT:

Section 1: Littleton City Code, Title 7, Chapter 5 is hereby repealed and reenacted as follows:

7-5-25: INDUSTRIAL PRETREATMENT PROGRAM:

(A) General Provisions:

1. Purpose And Objectives: It is necessary for the health, safety and welfare of the residents of the city to regulate the collection of wastewater and treatment thereof to provide for maximum public benefit. This chapter sets forth uniform requirements for nondomestic contributors into the wastewater collection and treatment system for the city and enables it to comply with all applicable state and federal pretreatment regulations.

The objectives of the industrial pretreatment program are:

(a) To prevent the introduction of pollutants into the publicly owned treatment works (POTW) that will interfere with the operation of the system or contaminate the resulting sewage sludge;

(b) To prevent the introduction of pollutants into the POTW which will pass through the system, inadequately treated, into receiving waters or the atmosphere or otherwise be incompatible with the system;

(c) To improve the opportunity to recycle and reclaim wastewaters and sewage sludges from the system;

(d) To provide for equitable distribution among users of the cost of the POTW;

(e) To provide for and promote the general health, safety and welfare of the citizens residing within the city and connecting jurisdictions;

(f) To enable the city to comply with its Colorado discharge permit system (CDPS) permit conditions, sewage sludge use and disposal requirements, and any other federal or state pretreatment regulations to which the POTW is subject; and

(g) To prevent adverse impacts to worker health and safety due to the discharge of pollutants from industrial users.

2. Applicability: The provisions herein provide for the regulation of indirect discharge to the POTW through the issuance of permits, enforcement of applicable requirements, user reporting, the setting of fees for the equitable distribution of costs, and for other activities as defined in this chapter. The provisions herein shall apply to users of the POTW and to persons outside the POTW who are, by contract or agreement with the POTW, users of the POTW.

3. Nondomestic Users: It shall be unlawful for any user to discharge any domestic or nondomestic wastewater into any natural waterway, any surface drainage, or in any area under the jurisdiction of the city. No industrial wastewater shall be discharged to the POTW unless done so in compliance with the provisions of this chapter.

4. Responsibility Of The City:

(a) The city shall be responsible for the day to day administration of the industrial pretreatment program and to ensure proper compliance with all local, state and federal pretreatment regulations. The city may delegate specific pretreatment responsibilities to the supervisory committee for the Littleton-Englewood wastewater treatment plant. THE CITY MAY DELEGATE, THROUGH AGREEMENT, SPECIFIC PRETREATMENT RESPONSIBILITIES TO MUNICIPALITIES OR SANITATION DISTRICTS THAT CONTRIBUTE WASTEWATER TO THE LITTLETON-ENGLEWOOD WASTEWATER TREATMENT PLANT.

(b) The city shall attempt to notify in writing any user whom he/she has cause to believe is subject to a national categorical pretreatment standard or requirements, or other applicable requirements promulgated by the EPA under the provisions of section 204(b) or 405 of the act, or under the provisions of sections 3001, 3004, or 4004 of the solid waste disposal act. Failure of the city to so notify users shall not relieve said users from the responsibility of complying with applicable requirements. It is the responsibility of significant industrial users to apply for and receive a

permit prior to discharge, whether or not the user has been identified and formally requested to do so.

(c) If wastewaters containing any pollutant, including excess flow, or as otherwise defined in this chapter, are discharged or proposed to be discharged to the POTW, the city may take any action necessary to:

(1) Prohibit the discharge of such wastewater;

(2) Require a user to demonstrate that in plant modifications will reduce or eliminate the discharge of such substances in conformity with this chapter;

(3) Require treatment, including storage facilities or flow equalization necessary to reduce or eliminate the potential for a discharge to violate this chapter;

(4) Require the user making, causing or allowing the discharge to pay any additional cost or expense incurred by the city for handling, treating, disposing or remediation costs as a result of wastes discharged to the wastewater treatment system;

(5) Require the user to apply for and obtain a permit;

(6) Require timely and factual reports from the user responsible for such discharge; or

(7) Take such other action as may be necessary to meet the objectives of this chapter.

(d) In addition to the overall authority to prevent or eliminate discharges through enforcement of pretreatment standards and requirements, the city shall have the following authorities:

(1) Enforcement Of Violations: Take enforcement and issue fines and penalties for violations of this chapter, including the failure of a user to apply for a permit.

(2) Endangerment To Health Or Welfare Of The Community: The city may immediately and effectively halt or prevent any discharge of pollutants into any natural waterway, surface drainage within the city, any area under jurisdiction of the city, the POTW of the city or any wastewater system tributary thereto, by any means available to them, including physical disconnection from the wastewater system, whenever it reasonably appears that such discharge presents an imminent endangerment to the health or welfare of the community.

(3) Endangerment To Environment Or POTW: The city, after INFORMAL notice to the discharger may halt or prevent any discharge of pollutants into any natural waterway, surface drainage within the city, any area under jurisdiction of the city, the POTW, wastewater system tributary thereto, by any means available to them, including physical disconnection from the wastewater system, whenever such discharge presents or may present an endangerment to the environment or threatens to interfere with the operation of the POTW.

5. Disclosure Of Information And Availability To The Public:

(a) All records, reports, data or other information supplied by any person or user as a result of any disclosure required by this chapter or information and data from inspections shall be available for public inspection except as otherwise provided in this section, 40 CFR section 403.14 and the Colorado open records act[1].

(b) These provisions shall not be applicable to any information designated as a trade secret by the person supplying such information. Materials designated as a trade secret may include, but shall not be limited to, processes, operations, style of work or apparatus, or confidential commercial or statistical data. Any information and data submitted by the user which is desired to be considered a trade secret shall have the words, "Confidential Business Information", stamped on each page containing such information. The user must demonstrate to the satisfaction of the city that the release of such information would divulge information, processes or methods of production entitled to protection as trade secrets of the user.

Information designated as a trade secret pursuant to this section shall remain confidential and shall not be subject to public inspection. Such information shall be available only to officers, employees or authorized representatives of the city charged with implementing and enforcing the provisions of this chapter and properly identified representatives of the U.S. environmental protection agency and the Colorado department of public health and environment.

Effluent data from any user whether obtained by self-monitoring, monitoring by the city or monitoring by any state or federal agency, shall not be considered a trade secret or otherwise confidential. All such effluent data shall be available for public inspection.

6. State Requirements: State requirements and limitations on discharges shall apply in any case where they are more stringent than applicable federal regulations or those established herein.

7. POTW's Right Of Revision: The city can establish by ordinance more stringent limitations or requirements on discharges to the POTW if deemed necessary to comply with the objectives presented in subsection (A)1 of this section.

8. REGULATION OF USERS FROM OUTSIDE JURISDICTIONS: IF A USER LOCATED IN ANOTHER MUNICIPALITY, COUNTY, STATE, OR OTHER JURISDICTION CONTRIBUTES WASTEWATER TO THE POTW, THE CITY SHALL ENTER INTO AN AGREEMENT OR ADDENDUM TO AN EXISTING SEWER SERVICE AGREEMENT WITH THE CONTRIBUTING JURISDICTION PERTAINING TO THE IMPLEMENTATION OF PRETREATMENT RESPONSIBILITIES IN COMPLIANCE WITH THE PROVISIONS OF THIS CHAPTER AND APPLICABLE FEDERAL, STATE OR LOCAL LAWS, RULES AND REGULATIONS.

(B) Definitions, Abbreviations And Acronyms: Unless the context specifically indicates otherwise, the following terms and phrases, as used in this chapter, shall have the meanings hereinafter designated:

ABBREVIATIONS AND ACRONYMS: The following abbreviations shall have the designated meanings:

BMPs	Best management practices
BMR	Baseline monitoring report
BOD	Biochemical oxygen demand
°C	Degrees Celsius
CDPS	Colorado discharge permit system
CFR	Code of federal regulations
COD	Chemical oxygen demand
°F	Degrees Fahrenheit
FOG	Fats, oils, and grease
gpd	Gallons per day
IU	Industrial user
mg/l	Milligrams per liter
NAICS	NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM
O&M	Operations and maintenance
POGS	Petroleum oil, grease and sand
POTW	Publicly owned treatment works
RCRA	Resource conservation and recovery act
§	Section
SIC	Standard industrial classification
SIU	Significant industrial user
SNC	Significant noncompliance
TSS	Total suspended solids

USC	United States Code

ACT OR THE ACT: The federal water pollution control act, also known as the clean water act, as amended, 33 USC 1251 et seq.

APPROVAL AUTHORITY: The regional administrator of EPA region 8. At such time as the state receives authorization, the approval authority shall be the director of the Colorado department of public health and environment.

AUTHORIZED REPRESENTATIVE OF THE INDUSTRIAL USER:

1. If the user is a corporation:

(a) The president, secretary, treasurer, or vice president of the corporation in charge of a principal business function, or any other person who performs similar policy or decision making functions for the corporation, or

(b) The manager of one or more manufacturing, production, or operating facilities, provided the manager is authorized to make management decisions that govern the operation of the regulated facility including having the explicit or implicit duty of making major capital investment recommendations, and initiate and direct other comprehensive measures to assure long term environmental compliance with environmental laws and regulations; can ensure that the necessary systems are established or actions taken to gather complete and accurate information for industrial wastewater permit requirements; and where authority to sign documents has been assigned or delegated to the manager in accordance with corporate procedures.

2. If the user is a partnership or sole proprietorship: A general partner or proprietor, respectively.

3. If the user is a federal, state, or local governmental facility: A city or highest official appointed or designated to oversee the operation and performance of the activities of the government facility, or their designee.

4. The individuals described in subsections 1 through 3 of this definition may designate another authorized representative if the authorization is made in writing, the authorization specifies the individual or a position responsible for the overall operation of the facility from which the discharge originates or having overall responsibility for environmental matters for the company, and the written authorization is submitted to the city.

BEST MANAGEMENT PRACTICES (BMPs): Schedules of activities, prohibitions of practices, maintenance procedures, and other management practices to implement the prohibitions listed in subsection (C) of this section. BMPs are pretreatment standards. BMPs include treatment requirements, operating procedures, and practices to control plant site runoff, spillage or leaks,

sludge or waste disposal, or drainage from raw materials storage.

BIOCHEMICAL OXYGEN DEMAND (BOD_5): The quantity of oxygen utilized in the biochemical oxidation of organic matter under standard laboratory procedure in five (5) days at twenty degrees Celsius (20°C), expressed in milligrams per liter.

CATEGORICAL INDUSTRIAL USER: An industrial user subject to a categorical pretreatment standard or categorical standard.

CATEGORICAL PRETREATMENT STANDARD OR CATEGORICAL STANDARD: Any regulation containing pollutant discharge limits promulgated by EPA in accordance with sections 307(b) and (c) of the act (33 USC section 1317) that apply to a specific category of users and that appear in 40 CFR chapter I, subchapter N, parts 405-471.

CITY: The city of Littleton or its designee, including the supervisory committee for the Littleton-Englewood wastewater treatment plant.

COLORADO DISCHARGE PERMIT SYSTEM (CDPS): The state of Colorado program for issuing, conditioning, and denying permits for the discharge of pollutants from point sources into waters of the state pursuant to section 25-8-101 et seq., Colorado Revised Statutes, 1973, as amended and 402 of the clean water act (33 USC section 1342).

COMPOSITE SAMPLE: A representative flow proportioned sample collected within a twenty four (24) hour period constituting a minimum of four (4) individual samples collected at equally spaced two (2) hour intervals and combined according to flow. Time proportional sampling may be approved by the city if flow proportional sampling is not feasible.

CONTROL AUTHORITY: The city of Littleton.

COOLING WATER: The water from any use such as air conditioning, cooling or refrigeration, or to which the only pollutant added is heat.

DAILY MAXIMUM: THE ARITHMETIC AVERAGE OF ALL EFFLUENT SAMPLES FOR A POLLUTANT COLLECTED DURING A CALENDAR DAY AS DETERMINED FROM THE ANALYSIS OF ANY DISCRETE OR COMPOSITED SAMPLES COLLECTED.

DAILY MAXIMUM LIMIT: THE MAXIMUM ALLOWABLE DISCHARGE LIMIT OF A POLLUTANT DURING A CALENDAR DAY. WHERE DAILY MAXIMUM LIMITS ARE EXPRESSED IN TERMS OF A CONCENTRATION, THE DAILY DISCHARGE IS THE ARITHMETIC AVERAGE MEASUREMENT OF THE POLLUTANT CONCENTRATION DERIVED FROM ALL MEASUREMENTS TAKEN THAT DAY.

DIRECT DISCHARGE: The discharge of treated or untreated wastewater directly to the waters of the state of Colorado.

ENVIRONMENTAL PROTECTION AGENCY (EPA): The U.S. environmental protection agency, or where appropriate, the term may also be used as a designation for the administrator or other duly authorized official of said agency.

EXISTING SOURCE: An industrial user which is in operation at the time of promulgation of federal categorical pretreatment standards and any industrial user not included in the definition of "new source".

FOG (FATS, OIL AND GREASE): Nonpetroleum organic polar compounds derived from animal or plant sources such as fats, nonhydrocarbons, fatty acids, soaps, waxes, and oils that contain multiple carbon chain triglyceride molecules. These substances are detectable and measurable using analytical procedures established in 40 CFR 136.

FOG FACILITIES: Any nondomestic dischargers located within the city's service area where preparation, manufacturing, or processing of food occurs including, but not limited to, restaurants, cafes, fast food outlets, pizza outlets, delicatessens, sandwich shops, coffee shops, schools, nursing homes, and other facilities that prepare, service, or otherwise make foodstuff available for consumption.

GRAB SAMPLE: A sample which is taken from a waste stream on a onetime basis with no regard to the flow and over a period of time not to exceed fifteen (15) minutes.

GRAVITY GREASE INTERCEPTOR: A plumbing appurtenance or appliance that is installed in a sanitary drainage system to intercept FOG (fats, oil and grease) from a wastewater discharge and are designed for gravity separation considering calculated retention times and volumes for each facility; such interceptors include baffle(s) and a minimum of two (2) compartments. This is a large, inground interceptor that is generally located outside the facility.

HYDROMECHANICAL GREASE INTERCEPTOR: A plumbing appurtenance or appliance that is installed in a sanitary drainage system to intercept FOG (fats, oil and grease) from a wastewater discharge and is identified by flow rate, and separation and retention efficiency. The design incorporates air entrainment, hydromechanical separation, interior baffling, and/or barriers in combination or separately. This is a smaller interceptor that is generally located inside the kitchen/food preparation area.

INDIRECT DISCHARGE: The introduction of pollutants into the POTW from any nondomestic source regulated under section 307(b), (c) or (d) of the act.

INDUSTRIAL: Of or pertaining to industry, manufacturing, commerce, trade or business, as distinguished from domestic or residential.

INDUSTRIAL SURCHARGE: A CHARGE ASSESSED AGAINST INDUSTRIAL CUSTOMERS BASED UPON THE AMOUNT THAT THE STRENGTH OF THEIR DISCHARGED WASTEWATER EXCEEDS NORMAL DOMESTIC STRENGTH IN THE PARAMETERS OF BOD, COD, OR TSS.

INDUSTRIAL USER OR USER: ANY USER WHO INTRODUCES WASTEWATER FROM INDUSTRIAL PROCESSES NOT TO INCLUDE SANITARY WASTES. THE INTRODUCTION OF POLLUTANTS INTO THE POTW FROM ANY NON-DOMESTIC SOURCE REGULATED UNDER SECTION 307(B), (C) OR (D) OF THE CLEAN WATER ACT WHOSE DISCHARGE IS CONTROLLED UNDER THIS CHAPTER OR A SOURCE OF INDIRECT DISCHARGE. INDUSTRIAL WASTES: The liquid or solid wastes from the industrial manufacturing processes, trade, or business as distinct from sanitary wastewater.

INDUSTRIAL WASTEWATER PERMIT: The document or documents issued to a SIGNIFICANT INDUSTRIAL User by the city in accordance with the terms of this chapter that allows, limits and/or prohibits the discharge or pollutants or flow to the POTW.

INDUSTRIAL WASTE SURVEY: A QUESTIONNAIRE USED BY THE CITY TO IDENTIFY AND LOCATE ALL POSSIBLE INDUSTRIAL USERS WHICH MIGHT BE SUBJECT TO THE POTW PRETREATMENT PROGRAM.

INSTANTANEOUS LIMIT: The maximum concentration of a pollutant or measurement of a pollutant property allowed to be discharged at any time.

INTERFERENCE: A discharge which, alone or in conjunction with a discharge or discharges from other sources:

1. Inhibits or disrupts the POTW treatment processes, collection system flow, operations, or sludge processes, use, or disposal; and

2. Therefore, is a cause of violation of any requirement of the POTW's CDPS permit or of the prevention of sewage sludge use or disposal in compliance with any of the following statutory/regulatory provisions or permits issued hereunder, or any more stringent state or local regulations: section 405 of the act; the solid waste disposal act, including title II commonly referred to as the resource conservation and recovery act (RCRA); any state regulations contained in any state sludge management plan prepared pursuant to subtitle D of the solid waste disposal act; the clean air act; the toxic substances control act; and the marine protection, research, and sanctuaries act.

LOCAL LIMIT: Specific discharge limits and BMPs developed, applied, and enforced upon SIGNIFICANT Industrial Users OR INDUSTRIAL USERS ISSUED A DISCHARGE PERMIT BY THE CITY to implement the general and specific discharge prohibitions listed in subsection (C)1 of this section. Local limits are pretreatment standards and are specified at subsection (C) of this section.

MANAGER OR PLANT MANAGER: The plant manager of the Littleton-Englewood wastewater treatment plant or their designee responsible for the day to day implementation of the industrial pretreatment program.

MEDICAL WASTES: INCLUDE CERTAIN RADIOACTIVE WASTES, BLOOD AND BODY FLUIDS, POTENTIALLY INFECTIOUS WASTE, PATHOLOGICAL WASTE, HAZARDOUS WASTE, WASTE PHARMACEUTICALS AND VACCINES, SHARPS, TRAUMA SCENE WASTE, AND ANY OTHER WASTE DETERMINED TO POSE A SUFFICIENT RISK OF INFECTIOUSNESS AS ESTABLISHED BY THE COLORADO DEPARTMENT OF PUBLIC HEALTH AND ENVIRONMENT.

NEW SOURCE: 1. Any building, structure, facility, or installation from which there is (or may be) a discharge of pollutants, the construction of which commenced after the publication of proposed pretreatment standards under section 307(c) of the act that will be applicable to such source if such standards are thereafter promulgated in accordance with that section, provided that:

(a) The building, structure, facility, or installation is constructed at a site at which no other source is located; or

(b) The building, structure, facility, or installation totally replaces the process or production equipment that causes the discharge of pollutants at an existing source; or

(c) The production or wastewater generating processes of the building, structure, facility, or installation are substantially independent of an existing source at the same site. In determining whether these are substantially independent, factors such as the extent to which the new facility is integrated with the existing plant, and the extent to which the new facility is engaged in the same general type of activity as the existing source, should be considered.

2. Construction on a site at which an existing source is located results in a modification rather than a new source if the construction does not create a new building, structure, facility, or installation meeting the criteria of subsection 1(a) or 1(b) of this definition, but otherwise alters, replaces, or adds to existing process or production equipment.

3. Construction of a new source as defined under this definition has commenced if the owner or operator has:

(a) Begun, or caused to begin, as part of a continuous on site construction program:

(1) Any placement, assembly, or installation of facilities or equipment; or

(2) Significant site preparation work including clearing, excavation, or removal of existing buildings, structures, or facilities which is necessary for the placement, assembly, or installation of new source facilities or equipment; or

(b) Entered into a binding contractual obligation for the purchase of facilities or equipment which is intended to be used in its operation within a reasonable time. Options to purchase or contracts for feasibility, engineering, and design studies do not constitute a contractual obligation under this definition.

NONCONTACT COOLING WATER: Cooling water that does not come into direct contact with any raw material, intermediate product, waste product, or finished product.

NONSIGNIFICANT INDUSTRIAL USER: Any user which does not meet the definition of a "significant industrial user", but is otherwise required by the city through permit, order or notice to comply with specific provisions of this chapter and is so notified by the city.

NON-SIGNIFICANT CATEGORICAL INDUSTRIAL USER: UPON A FINDING THAT A SIGNIFICANT INDUSTRIAL USER SUBJECT TO CATEGORICAL PRETREATMENT STANDARDS NEVER DISCHARGES MORE THAN 100 GALLONS PER DAY OF TOTAL CATEGORICAL WASTEWATER (EXCLUDING SANITARY, NON-CONTACT COOLING AND BOILER BLOWDOWN WASTEWATER, UNLESS SPECIFICALLY INCLUDED IN THE PRETREATMENT STANDARDS) THE CITY MAY DETERMINE THE INDUSTRIAL USER A NON-SIGNIFICANT CATEGORICAL INDUSTRIAL USER RATHER THAN A SIGNIFICANT INDUSTRIAL USER IF THE CONDITIONS IN 40 CFR PART 403.3 (V)(2) ARE MET.

NORMAL DOMESTIC STRENGTH WASTEWATER: Wastewater, when analyzed in accordance with procedures established by the EPA pursuant to 40 CFR part 136, as amended, contains no more than three hundred milligrams per liter (300 mg/l) of TSS, five hundred milligrams per liter (500 mg/l) of COD, and/or two hundred milligrams per liter (200 mg/l) of BOD.

NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS): A STANDARD USED BY FEDERAL STATISTICAL AGENCIES IN CLASSIFYING BUSINESS ESTABLISHMENTS FOR THE PURPOSE OF COLLECTING, ANALYZING, AND PUBLISHING STATISTICAL DATA RELATED TO THE U.S. BUSINESS ECONOMY ISSUED BY THE EXECUTIVE OFFICE OF THE PRESIDENT, OFFICE OF MANAGEMENT AND BUDGET, AS AMENDED.

POGS FACILITIES: Any nondomestic dischargers located within the city's service area where work or service is performed including, automotive service, machine shops, automotive care

centers, auto body shops, car washes, or any other facility that generates sand, petroleum oil, grease or other petroleum product, grit, gravel or other aggregate that may discharge into a wastewater collection system.

PASS-THROUGH: A discharge which exits the POTW into waters of the United States in quantities or concentrations which, alone or in conjunction with a discharge or discharges from other sources, is a cause of a violation of any requirement of the POTW's CDPS permit (including an increase in the magnitude or duration of a violation).

PERSON: Any individual, partnership, copartnership, firm, company, corporation, association, joint stock company, trust, estate, governmental entity or any other legal entity, or their legal representatives, agents or assigns. This definition includes all federal, state, and local government entities.

PETROLEUM OIL, GREASE AND SAND (POGS): Any hydrocarbon or petroleum product including oils and greases, and/or sand, grit, gravel or any other aggregate.

pH: A measure of the acidity or alkalinity of a solution, expressed in standard units (SU) and is calculated by taking the logarithm of the reciprocal of the hydrogen ion concentration expressed in moles per liter of solution.

POLLUTANT: Any dredged spoil, solids, incinerator residue, filter backwash, sewage, garbage, sewage sludge, explosives, munitions, medical waste, chemical wastes, corrosive substance, biological material, biological nutrient, toxic substance, radioactive material, heat, malodorous substance, wrecked or discharged equipment, rock, sand, slurry, cellar dirt, untreatable waste, or industrial, domestic, or agricultural wastes and certain characteristics of wastewater (e.g., pH, temperature, TSS, turbidity, color, BOD, COD, toxicity, or odor) discharged into or with water.

POLLUTION: The manmade or man induced alteration of the chemical, physical, biological, and radiological integrity of water.

PRETREATMENT OR TREATMENT: The reduction of the amount of pollutant(s), the elimination of pollutant(s), or the alteration of the nature of pollutant properties in wastewater prior to or in lieu of discharging or otherwise introducing such pollutant(s) into a POTW. The reduction or alteration can be obtained by physical, chemical or biological processes, or process changes by other means, except as prohibited by subsection (C)2(a) of this section unless allowed by an applicable pretreatment standard.

PRETREATMENT REQUIREMENTS: Any substantive or procedural requirement related to pretreatment, other than a pretreatment standard imposed on an industrial user.

PRETREATMENT STANDARD OR STANDARD: Any regulation containing pollutant discharge limits promulgated by the EPA in accordance with sections 307(b) and (c) of the act, which applies to industrial users. This term includes prohibitive discharge limits established

pursuant to subsection (C) of this section and includes local limits and best management practices. In cases of differing standards or regulations, the more stringent shall apply.

PROCESS WASTEWATER: Any water which, during manufacturing or processing, comes into direct contact with or results from the production or use of any raw material, intermediate product, finished product, byproduct, or waste product.

SAND/OIL INTERCEPTOR: A plumbing appurtenance or appliance that is installed in a sanitary drainage system to intercept sand (or other aggregate) and petroleum based oil and grease from a wastewater discharge and are designed considering retention times, volumes in gallons calculated for each facility, and gravity separation; such interceptors include baffle(s) and a minimum of two (2) compartments.

SEPTIC WASTE RECEIVING FACILITY (SWRF): The receiving facility located on the Littleton-Englewood wastewater plant's property designated for receiving trucked and hauled septage into the POTW.

SHALL, WILL, MAY: "Shall" and "will" are mandatory; "may" is permissive.

SIGNIFICANT INDUSTRIAL USER: 1. All industrial users subject to categorical pretreatment standards under 40 CFR section 403.6 and chapter I, subchapter N; and

2. Any other industrial user that:

(a) Discharges an average of twenty five thousand (25,000) gallons per day or more of process wastewater to the POTW (excluding sanitary, noncontact cooling and boiler blowdown wastewater);

(b) Contributes a process waste stream which makes up to five percent (5%) or more of the average dry weather hydraulic or organic capacity of the POTW treatment plant;

(c) Is designated by the city on the basis that the industry has a reasonable potential for adversely affecting the POTW's operation or for violating any pretreatment standard or requirement.

SIGNIFICANT NONCOMPLIANCE (SNC): Any industrial user is in significant noncompliance if its violation meets one or more of the following criteria:

1. Chronic violations of wastewater discharge limits, defined here as those in which sixty six percent (66%) or more of all of the measurements taken during a six (6) month period exceed (by any magnitude) a numeric pretreatment standard or requirement, including instantaneous limits;

2. Technical review criteria (TRC) violations, defined here as those in which thirty three percent (33%) or more of all of the measurements for each pollutant parameter taken during a six (6) month period equal or exceed the product of the numeric pretreatment standard or requirement including instantaneous limits multiplied by the applicable TRC (TRC = 1.4 for BOD, TSS, fats, oil, and grease, and 1.2 for all other pollutants except pH);

3. Any other violation of a pretreatment standard or requirement (daily maximum, long term average, instantaneous limit, or narrative standard) that the POTW determines has caused, alone or in combination with other discharges, interference or pass-through (including endangering the health of POTW personnel or the general public);

4. Any discharge of a pollutant that has caused imminent endangerment to human health, welfare, or the environment or has resulted in the POTW's exercise of its emergency authority to halt or prevent such a discharge;

5. Failure to meet, within ninety (90) days after the schedule date a compliance schedule milestone contained in a local control mechanism or enforcement order for starting construction, completing construction, or attaining final compliance;

6. Failure to provide, within FORTY-FIVE (45) days after the due date, required reports such as baseline monitoring reports, compliance reports, periodic self-monitoring reports, and reports on compliance with compliance schedules;

7. Failure to accurately report noncompliance;

8. Any other violation or group of violations, which may include a violation of best management practices, which the POTW determines will adversely affect the operation or implementation of the local pretreatment program.

SLUDGE: The accumulated solids separated from liquids, such as water or wastewater, during processing, or deposits on bottoms of streams or other bodies of water, or the precipitate resulting from chemical treatment, coagulation, or sedimentation of water or wastewater.

SPILL OR SLUG DISCHARGE: Any discharge at a flow rate or concentration, which could cause a violation of the prohibited discharge standards in subsection (C)1 of this section or local limits specified at subsection (C)2 of this section. A spill or slug discharge is any discharge of a nonroutine, episodic nature, including, but not limited to, an accidental spill or a noncustomary batch discharge, which has a reasonable potential to cause interference or pass-through, or in any other way violate any provision of this chapter, including discharges which exceed the hydraulic and/or mechanical design of a user's treatment system.

STATE: State of Colorado.

STATE WATERS: Any and all surface and subsurface waters which are contained in or flow in or through this state, except waters in sewage systems, waters in treatment works or disposal systems, waters in potable water distribution systems, and all waters withdrawn for use until use and treatment have been completed.

STORM SEWER: Publicly owned facilities by which stormwater is collected or conveyed, including, but not limited to, any roads with drainage systems, municipal streets, gutters, curbs, inlets, piped storm drains, pumping facilities, retention and detention basins, natural and humanmade or altered drainage channels, reservoirs, and other drainage structures.

STORMWATER: Any surface flow, runoff, and drainage consisting entirely of water from any form of natural precipitation and resulting from such precipitation, including snowmelt.

SUPERVISORY COMMITTEE: The committee is comprised of two (2) representatives each from the city of Englewood and the city of Littleton. This committee is responsible for administrative and operational oversight of the Littleton-Englewood wastewater treatment plant, including implementation of the industrial pretreatment program.

TOXIC POLLUTANT: Any pollutant or combination of pollutants listed as toxic in regulations promulgated by the administrator of the EPA under the provisions of section 307(a) of the act (33 USC section 1317(a)) or as otherwise listed at 40 CFR part 122, appendix D.

WASTEWATER (SEWAGE): Liquid and water carried industrial wastes and/or sewage from residential dwellings, commercial buildings, industrial and manufacturing facilities, and institutions, whether treated or untreated, which are contributed to the POTW.

WASTEWATER CONTROL PERMIT: THE DOCUMENT OR DOCUMENTS ISSUED TO AN INDUSTRIAL USER OR GROUP OF USERS (WHO IS NOT OTHERWISE A SIGNIFICANT INDUSTRIAL USER) BY THE CITY IN ACCORDANCE WITH THE TERMS OF THIS SECTION THAT ALLOWS, LIMITS AND/OR PROHIBITS THE DISCHARGE OR POLLUTANTS OR FLOW TO THE POTW.

(C) General Wastewater Prohibitions And Limitations:

1. General And Specific Prohibitions: A user may not introduce into a POTW any pollutant(s) which causes pass-through or interference. These general prohibitions and the specific prohibitions of this section apply to each user introducing pollutants into a POTW whether or not the user is subject to other pretreatment standards or requirements. It shall be unlawful for any user to discharge or deposit or cause or allow to be discharged or deposited into the wastewater treatment system of the city any wastewater which contains the following:

(a) Any "hazardous waste" as defined in 40 CFR part 261, unless specifically authorized by the POTW.

(b) Any liquids, solids, or gases which by reason of their nature or quantity are, or may be, sufficient either alone or by interaction with other substances to cause fire or explosion or be injurious in any other way to the POTW or to the operation of the POTW. At no time shall two (2) successive readings on any explosion hazard meter, at the point of discharge into the system (or at any point in the system), be more than five percent (5%) nor any single reading over ten percent (10%) of the lower explosive limit (LEL) of the meter. Fire or explosion hazard may also be determined using flashpoint concentration, by closed cup method as specified in 40 CFR section 261.21. The flashpoint shall not be less than sixty degrees Celsius (60°C) or one hundred forty degrees Fahrenheit (140°F).

(c) Solid or viscous substances which may cause obstruction to the flow in a sewer or other interference with the POTW.

(d) Any wastewater having a pH less than 5.0 unless the POTW is specifically designed to accommodate such wastewater, or wastewater having any other corrosive property capable of causing damage or hazard to structures, equipment and/or personnel of the POTW.

(e) Any wastewater containing toxic pollutants in sufficient quantity, either singly or by interaction with other pollutants, to cause pass-through or interference.

(f) Any noxious or malodorous liquids, gases, or solids which either singly or by interaction with other wastes is sufficient to prevent entry into the sewers for their maintenance and repair.

(g) Any substance which may cause the POTW's effluent or any other product of the POTW, such as residues, sludges, or scums, to be unsuitable for reclamation and reuse or to interfere with the reclamation process where the POTW is pursuing a reuse and reclamation program. In no case shall a substance discharged to the POTW cause the POTW to be in noncompliance with the sludge use or disposal criteria, guidelines, or regulations affecting sludge use or disposal.

(h) Any substance which will cause the POTW to violate its CDPS permit or the receiving water quality standards.

(i) Any wastewater with objectionable color not removable in the treatment process, such as, but not limited to, dye wastes and vegetable tanning solutions.

(j) Any pollutants, including oxygen demanding pollutants (BOD, etc.) which will cause pass-through or interference.

(k) Radioactive wastes or isotopes of such a half-life or concentration that they do not meet limits established by the city or other regulations set forth by the Colorado department of public health

and environment, state of Colorado, in the latest edition of "Rules And Regulations Pertaining To Radiological Control", and any applicable federal regulations that may apply.

(l) Any wastewater having a temperature which will cause the temperature of the influent to the wastewater treatment plant to exceed one hundred four degrees Fahrenheit (104°F) or forty degrees Celsius (40°C) and/or inhibit the biological activity in the POTW.

(m) Any water or waste which contains grease or oil or any other substances that will solidify or become discernibly viscous at temperatures between thirty two degrees Fahrenheit (32°F) (0°C) and one hundred fifty degrees Fahrenheit (150°F) (65.5°C).

(n) Any water or waste containing free or floating oil and grease, or any discharge containing animal fat or grease byproduct in excess of two hundred milligrams per liter (200 mg/l).

(o) Petroleum oil, nonbiodegradable cutting oil or products of mineral oil origin in amounts that will cause interference or pass-through.

(p) Trucked or hauled wastes or wastewater, except at locations authorized by the city, that meets all standards and requirements established by the city.

(q) Waters containing solids that have not been ground or comminuted to such a degree that all particles will be carried freely in suspension under conditions normally prevailing in public sewers. Solid particles shall be no more than one-half inch ($^1/_2$") in any dimension.

(r) Ammonia nitrogen or substances readily converted thereto, in amounts that would cause or contribute to pass-through or interference.

(s) Pollutants which result in the presence of toxic gases, vapors or fumes within the POTW in a quantity that may cause acute worker health and safety problems.

(t) Stormwater drainage from ground, surface, roof drains, catch basins, unroofed area drains (e.g., commercial car washing facilities) or any other source unless otherwise approved by the city. Specifically prohibited is the connection of roof downspouts, exterior foundation drains, areaway drains, or other sources of surface runoff or ground water to a building sewer or building drain which in turn is connected directly or indirectly to the city's wastewater collection system. No person shall connect or discharge water from underground drains, sump pump discharges, natural springs and seeps, water accumulated in excavation or grading or any other water associated with construction activities.

(u) Any substance directly into a manhole or other opening in the POTW unless specifically authorized by the city or as otherwise permitted under this chapter. Prohibited is the opening of a manhole or discharging into any opening in violation of this chapter.

(v) Liquid wastes from chemical toilets, and trailers, campers or other recreational vehicles which have been collected and/or held in tanks or other containers shall not be discharged into the POTW except at locations authorized by the city to collect such wastes.

(w) Wastes where such wastes have been collected and/or held in a tank or other container and where such wastes fail to comply with any applicable limitation set out in this chapter.

(X) ANY WATER OR WASTEWATER FROM ALKALINE HYDROLYSIS OR OTHER CHEMICAL DECOMPOSITION PROCESSES OF HUMAN OR ANIMAL TISSUES, REMAINS, OR BODIES WITHOUT PRIOR WRITTEN APPROVAL FROM THE CITY.

(Y) MEDICAL WASTES IN AMOUNTS OR CONCENTRATIONS THAT WILL CAUSE A VIOLATION OF ANY ONE OF THE OBJECTIVES INCLUDED IN SUBSECTION (A)1 OF THIS SECTION.

(Z) ANY WATER OR WASTEWATER ASSOCIATED WITH HYDRAULIC FRACTURING (FRACKING) AND DRILLING ACTIVITIES, WITHOUT PRIOR WRITTEN APPROVAL FROM THE CITY.

2. Wastewater Discharge Limitations: THE CITY IS AUTHORIZED TO ESTABLISH LOCAL LIMITS PURSUANT 40 CFR Part 403.5(C). It shall be unlawful for any user to discharge, deposit, cause, or allow to be discharged any waste or wastewater which fails to comply with the limitations imposed by this section.

(a) Dilution is prohibited as a substitute for treatment and shall be a violation of this chapter. Except where expressly authorized to do so by an applicable pretreatment standard or requirement, no industrial user shall ever increase the use of process water, or in any other way attempt to dilute a discharge as a partial or complete substitute for adequate treatment to achieve compliance with a pretreatment standard or requirement. The city may impose mass limitations on industrial users which are using dilution to meet applicable pretreatment standards or requirements or in other cases where the imposition of mass limitations is appropriate.

(b) No significant industrial user shall discharge OR CAUSE TO BE DISCHARGED wastewater that exceeds the following LOCAL limits AS SPECIFIED IN THE INDUSTRIAL WASTEWATER PERMIT USING THE METHODS AND PROCEDURES PRESCRIBED IN SUBSECTION (H) :

Pollutant[1]	DAILY MAXIMUM Limit (mg/l)
Arsenic (As)	0 .55
Cadmium (Cd)	0 .30
Chromium-total (Cr)	2 .9
Chromium (VI) (Cr VI)	0 .86
Copper (Cu)	3 .94
Lead (Pb)	0 .51
Mercury (Hg)	0 .005
Molybdenum (Mo)	2 .82
Nickel (Ni)	2 .66
Selenium (Se)	0 .054
Silver (Ag)	0 .112
Zinc (Zn)	8 .8
Benzene[2]	0 .050
BTEX[2,3]	0 .750

Notes:
1.All pollutants are to be analyzed as total.
2.These pollutants and limits generally apply to wastewaters from the cleanup of petroleum or gasoline underground storage tanks. In addition, the pollutants may be required of other users or included in permits where sampling and analysis indicate that the wastewater contains concentrations of these pollutants in excess of the stated limits.
3.This is the sum of measured concentrations for benzene, toluene, ethylbenzene, and xylene.

(c) All users subject to a categorical pretreatment standard shall comply with all requirements of such standard, and shall also comply with any limitations contained in this chapter. Where the same pollutant is limited by more than one pretreatment standard, the limitations which are more stringent shall prevail. Compliance with categorical pretreatment standards shall be the time frame specified in the applicable categorical pretreatment standard.

(d) The city may establish more stringent pollutant limits, additional site specific pollutant limits, best management practices, or additional pretreatment requirements when, in the judgment of the city, such limitations are necessary to implement the provisions of this chapter.

(D) Pretreatment And Monitoring Facilities:

1. Users shall provide wastewater treatment as necessary to comply with this chapter and shall achieve compliance with all pretreatment standards and requirements set out in this chapter within the time limitations specified by EPA, the state, or the city, whichever is more stringent. Any facility determined by the city to be necessary for compliance or monitoring shall be provided, operated, and maintained at the user's expense. All treatment facilities shall be properly operated and maintained. Detailed plans describing such facilities and operating procedures shall be submitted to the city for review, and shall be approved before such facilities are constructed. The review of such plans and operating procedures shall in no way relieve the user from the responsibility of modifying such facilities as necessary to produce a discharge acceptable to the city under the provisions of this chapter. Any subsequent alterations or additions to such pretreatment or flow control facilities shall not be made without due notice to and prior approval of the city.

2. The city may require users to restrict their discharge during peak flow periods, designate that certain wastewater be discharged only into specified sewers, relocate and/or consolidate points of discharge, separate sewage waste streams from industrial waste streams, and such other conditions as may be necessary to protect the POTW and demonstrate the user's compliance with the requirements of this chapter.

3. The city may require any user discharging into the POTW to install and maintain, on their property and at their expense, a suitable storage and flow control facility to ensure equalization of flow. An industrial wastewater permit may be issued solely for flow equalization.

4. Users with the potential to discharge flammable substances may be required to install and maintain an approved combustible gas detection meter.

5. The city may require an industrial user to install at the user's expense, suitable monitoring facilities or equipment that allows for the representative sampling and accurate observation of wastewater discharges. Such equipment shall be maintained in proper working order and kept safe and accessible at all times to city personnel.

6. The monitoring equipment shall be located and maintained on the industrial user's premises outside of the building unless otherwise approved by the city. When such a location would be impractical, the city may allow such facility to be constructed in the public street or easement area, with the approval of the agency having jurisdiction over such street or easement, and located so that it will not be obstructed by public utilities, landscaping or parked vehicles.

7. When more than one user is able to discharge into a common service line, the city may require installation of separate monitoring equipment for each user. When there is a significant difference in wastewater constituents and characteristics produced by different operations of a single user, the city may require that separate service lines and connections and monitoring facilities be installed for each separate discharge.

8. Whether constructed on public or private property, the monitoring facilities shall be constructed in accordance with the city's requirements and all applicable construction standards and specifications.

9. To fulfill the purposes of this chapter, the city may order other industrial users of the city's POTW to maintain records and/or install and maintain similar facilities or equipment as described above.

10. Industrial users who discharge process wastewaters determined by the city to contain pollutants necessitating continuous pH measurement to demonstrate compliance shall, subsequent to notification by the city, install a continuous recording pH meter as approved by the city. Such meter shall be installed, operated and maintained at the user's own cost and expense. Such records generated by this meter shall be retained for three (3) years and shall be made available to the city upon request.

11. If the city determines that an industrial user needs to measure and report wastewater flow, the user shall install an approved flow meter. Such meter shall be installed, operated and maintained at the user's own cost and expense. Such records generated by this meter shall be retained for three (3) years and shall be made available to the city upon request.

(E) Industrial Wastewater Permits:

1. Permits Required: All significant industrial users proposing to connect to, or discharge into any part of the wastewater system, shall apply for and obtain an industrial wastewater permit prior to commencing discharge to the POTW. A separate permit may be required for each user, building or complex of buildings. The discharge of wastewater to the POTW without a valid permit from a significant industrial user shall be a violation of this chapter as specified in subsection (E)2 of this section. Such users shall immediately contact the city and obtain a permit for discharge.

(A) UPON A FINDING THAT A SIGNIFICANT INDUSTRIAL USER SUBJECT TO CATEGORICAL PRETREATMENT STANDARDS NEVER DISCHARGES MORE THAN 100 GALLONS PER DAY (GPD) OF TOTAL CATEGORICAL WASTEWATER (EXCLUDING SANITARY, NON-CONTACT COOLING AND BOILER BLOWDOWN WASTEWATER, UNLESS SPECIFICALLY INCLUDED IN THE PRETREATMENT STANDARDS) THE CITY MAY DETERMINE THE INDUSTRIAL USER A NON-SIGNIFICANT CATEGORICAL INDUSTRIAL USER RATHER THAN A SIGNIFICANT INDUSTRIAL USER IF THE FOLLOWING CONDITIONS ARE MET:

(1) THE INDUSTRIAL USER, PRIOR TO THE CITY'S FINDING, HAS CONSISTENTLY COMPLIED WITH ALL APPLICABLE CATEGORICAL PRETREATMENT STANDARDS AND REQUIREMENTS;

(2) THE INDUSTRIAL USER ANNUALLY SUBMITS THE CERTIFICATION STATEMENT REQUIRED IN 40 CFR PART 403.12(Q) TOGETHER WITH ANY ADDITIONAL INFORMATION NECESSARY TO SUPPORT THE CERTIFICATION STATEMENT; AND

(3) THE INDUSTRIAL USER NEVER DISCHARGES ANY UNTREATED CONCENTRATED WASTEWATER.

(B) UPON A FINDING THAT A SIGNIFICANT INDUSTRIAL USER NOT SUBJECT TO CATEGORICAL PRETREATMENT STANDARDS HAS NO REASONABLE POTENTIAL FOR ADVERSELY AFFECTING THE POTW'S OPERATION OR FOR VIOLATING ANY PRETREATMENT STANDARD OR REQUIREMENT, THE CITY MAY AT ANY TIME, ON ITS OWN INITIATIVE OR IN RESPONSE TO A PETITION RECEIVED FROM AN INDUSTRIAL USER, DETERMINE THAT SUCH INDUSTRIAL USER IS NOT A SIGNIFICANT INDUSTRIAL USER.

(C) BY REQUEST FROM A SIGNIFICANT INDUSTRIAL USER AND AT THE DISCRETION OF THE CITY, A NON-DISCHARGING INDUSTRIAL WASTEWATER PERMIT MAY BE ISSUED TO THE SIGNIFICANT INDUSTRIAL USER THAT REQUIRES SPECIFIC CONTROLS AND/OR PROCESS CONFIGURATIONS TO PREVENT THE DISCHARGE OF WASTEWATER FROM SPECIFIC PROCESS OPERATIONS, OR OF SPECIFIC POLLUTANTS TO THE POTW.

2. Enforceability: Any violation of the terms and conditions of an industrial wastewater permit, failure to apply for a permit as required, or discharging without a required permit shall be deemed a violation of this chapter and subjects the industrial user to the sanctions set out in subsection (K) of this section. Obtaining an industrial wastewater permit does not relieve a permittee of its obligation to comply with all federal and state pretreatment standards or requirements.

3. New Users; Applying For An Industrial Wastewater Permit: Any user required to obtain an industrial wastewater permit who proposes to begin or recommence discharging into the POTW must apply for and obtain such permit prior to the beginning or recommencing of such discharge. The user shall file a wastewater permit application on forms provided by the city, containing the information specified in subsection (E)5 of this section. The completed application for the industrial wastewater permit must be filed at least ninety (90) days prior to the date upon which any discharge will begin or recommence.

4. Existing Users; Applying For Industrial Wastewater Permit Reissuance: A user with an expiring industrial wastewater permit shall apply for a new permit by submitting a complete permit application at least ninety (90) days prior to the expiration of the user's existing discharge permit. The user shall file a wastewater permit application on forms provided by the city containing the information specified in subsection (E)5 of this section. An industrial user with an existing permit that has filed a complete and timely application may continue to discharge as approved by the city through an administrative extension of the existing permit.

5. Wastewater Permit Application Contents: In support of the application, the user shall submit, in units and terms appropriate for evaluation, the following information:

(A) IDENTIFYING FACILITY INFORMATION.

(1) THE NAME OF INDUSTRY AND ADDRESS OF THE FACILITY, MAILING ADDRESS IF DIFFERENT;

(2) THE NAME OF THE BUSINESS OPERATOR AND OWNER;

(3) THE DESIGNATED SIGNATORY AUTHORITY AND DESIGNATED FACILITY CONTACT;

(B) BUSINESS ACTIVITIES.

(1) IDENTIFICATION OF INDUSTRIAL PROCESSES, INDUSTRIAL CATEGORIES, OR BUSINESS ACTIVITIES;

(2) A BRIEF DESCRIPTION OF OPERATIONS INCLUDING MATERIALS USED, PRODUCTS PRODUCED, MATERIALS HANDLING, TESTING, STORAGE, CLEANING, WASTE HANDLING, AND WASTEWATER PRETREATMENT;

(3) THE STANDARD INDUSTRIAL CLASSIFICATION(S) OR NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS) OF THE OPERATION(S) CARRIED OUT BY SUCH USER;

(4) ENVIRONMENTAL PERMITS. A LIST OF ANY ENVIRONMENTAL CONTROL PERMITS HELD BY OR FOR THE FACILITY;

(5) FACILITY OPERATIONAL CHARACTERISTICS INCLUDING WORK DAYS, WORK SHIFTS, NUMBER OF EMPLOYEES, AND SEASONAL VARIATIONS;

(6) PLANNED OR POTENTIAL EXPANSION;

(C) WATER SUPPLY AND CONSUMPTION.

(1) WATER SOURCES, WATER BILL INFORMATION;

(2) WATER USE DISTRIBUTION THROUGHOUT FACILITY;

(D) SEWER CONNECTION INFORMATION.

(E) RAW MATERIALS AND CHEMICALS USED AND STORED.

(F) FACILITY INFRASTRUCTURE AND SITE DIAGRAMS.

(1) EXTERIOR SITE PLANS, INTERIOR BUILDING/FLOOR PLAN, PLUMBING DIAGRAMS;

(G) WASTEWATER DISCHARGE INFORMATION.

(1) METHOD OF WASTEWATER DISCHARGE;

(2) WASTEWATER DISCHARGE FLOW RATES;

(3) WASTEWATER MONITORING EQUIPMENT AND LOCATIONS;

(4) CHARACTERISTICS OF WASTEWATER INCLUDING POLLUTANT MEASUREMENTS;

(H) PROCESS FLOW DIAGRAM.

(I) GENERATED WASTE HANDLING PROCEDURES.

(J) WASTEWATER TREATMENT EQUIPMENT AND OPERATIONS.

(K) CONTROL PLAN FOR SPILL PREVENTION.

(L) ANY OTHER INFORMATION AS MAY BE DEEMED NECESSARY BY THE CITY TO EVALUATE THE PERMIT APPLICATION.

(M) CERTIFICATION. A STATEMENT, REVIEWED BY AN AUTHORIZED REPRESENTATIVE OF THE INDUSTRIAL USER AND CERTIFIED BY A QUALIFIED PROFESSIONAL, INDICATING WHETHER PRETREATMENT STANDARDS ARE BEING

MET ON A CONSISTENT BASIS, AND, IF NOT, WHETHER ADDITIONAL OPERATION AND MAINTENANCE (O&M) AND/OR ADDITIONAL PRETREATMENT IS REQUIRED FOR THE INDUSTRIAL USER TO MEET THE PRETREATMENT STANDARDS AND REQUIREMENTS.

(1) COMPLIANCE SCHEDULE. IF ADDITIONAL PRETREATMENT AND/OR O&M WILL BE REQUIRED TO MEET THE PRETREATMENT STANDARDS OR REQUIREMENTS, THE SHORTEST SCHEDULE BY WHICH THE INDUSTRIAL USER WILL PROVIDE SUCH ADDITIONAL PRETREATMENT AND/OR O&M. THE COMPLETION DATE IN THIS SCHEDULE SHALL NOT BE LATER THAN THE COMPLIANCE DATE ESTABLISHED FOR THE APPLICABLE PRETREATMENT STANDARD. A COMPLIANCE SCHEDULE MUST BE IN ACCORDANCE WITH SUBSECTION (F)7 OF THIS SECTION;

(N) APPLICATION SIGNATORIES AND CERTIFICATIONS. ALL INDUSTRIAL WASTEWATER PERMIT APPLICATIONS, INDUSTRIAL USER REPORTS AND CERTIFICATION STATEMENTS MUST BE SIGNED BY AN AUTHORIZED REPRESENTATIVE OF THE USER AND CONTAIN THE APPLICABLE CERTIFICATION STATEMENT IN SUBSECTION (F)6(A) OF THIS SECTION.

(O) ANY REQUESTS FOR A MONITORING WAIVER (OR A RENEWAL OF AN APPROVED MONITORING WAIVER) FOR A POLLUTANT NEITHER PRESENT NOR EXPECTED TO BE PRESENT IN THE DISCHARGE PER SUBSECTION (F)1(E) OF THIS SECTION.

6. Industrial Wastewater Permit Issuance:

(a) The city shall issue an industrial wastewater permit to the applicant if the city finds that all of the following conditions are met:

(1) The applicant has provided a timely and complete permit application to the city;

(2) The proposed discharge by the applicant is in compliance with the limitations established in this chapter;

(3) The proposed operation and discharge of the applicant would permit the normal and efficient operation of the POTW; and

(4) The proposed discharge of the applicant would not result in a violation by the city of the terms and conditions of its CDPS permit or cause pass-through or interference.

(b) If the city finds that the condition set out in subsection (E)6(a)(2) of this section is not met, the city may, at its discretion, issue an industrial wastewater permit to the applicant if the conditions set out in subsections (E)6(a)(1), (E)6(a)(3) and (E)6(a)(4) of this section have been met and if the applicant submits, and the city approves, a compliance schedule setting out the measures to be taken by the applicant and the dates that such measures will be implemented to ensure compliance with the local limits. At no time shall a discharge be allowed to cause violations of the general and specific prohibitions established in subsection (C)1 of this section nor shall the final compliance date for a categorical standard be extended.

7. Industrial Wastewater Permit Denial And Hearing:

(a) In the event an application for an industrial wastewater permit is denied, the city shall notify the applicant in writing of such denial. Such notification shall state the grounds for such denial with that degree of specificity which will inform the applicant of the measures or actions which must be taken by the applicant prior to issuance of a permit.

(b) Upon receipt of notification of denial of a permit, the applicant may request, and shall be granted, a hearing to be held by the city. At such hearing the applicant shall have the burden of establishing that the conditions set out in subsection (E)6 of this section have been met and that a permit should be issued.

(c) The city may conduct the hearing and take the evidence or may designate a representative to:

(1) Issue in the name of the city notices of hearings requesting the attendance and testimony of witnesses and the production of evidence relevant to any matter involved in such hearings;

(2) Take the evidence; and

(3) Transmit a report of the evidence and hearing, including transcripts and other evidence, to the city, together with recommendations for action thereon.

(d) Testimony taken at any public hearing shall be under oath and recorded. The transcript as recorded shall be made available to any member of the public or any party to the hearing upon payment of any required duplication charges.

(e) Upon review of the evidence by the city, the city shall make written findings of fact. Thereupon the city may issue an order directing the issuance of an industrial wastewater permit, or directing that such permit shall not be issued, or give such other or further orders and directives as are necessary and appropriate.

8. Industrial Wastewater Permit Conditions: Industrial wastewater permits shall be expressly subject to all provisions of this chapter and all other regulations, and user charges and fees established by the city. The conditions of industrial wastewater permits shall be uniformly enforced in accordance with this chapter and applicable state and federal regulations. An

industrial wastewater permit shall include such conditions as are deemed reasonably necessary by the city to prevent pass-through or interference, protect the quality of the receiving water, protect worker health and safety, facilitate sludge management and disposal, and protect against damage to the POTW.

(a) Industrial wastewater permits shall contain, as appropriate:

(1) A statement that indicates the permit's issuance date, expiration date and effective date;

(2) A statement that the permit is nontransferable;

(3) Effluent limits, including best management practices (BMPs), based on applicable pretreatment standards;

(4) Self-monitoring, sampling, reporting, notification, and recordkeeping requirements. These requirements shall include an identification of pollutants (or best management practices) to be monitored, sampling location, sampling frequency, and sample type based on federal, state, and local law;

(5) A statement of applicable administrative, civil and criminal penalties for violation of pretreatment standards and requirements, the permit, this chapter and any applicable compliance schedule. Such schedule may not extend the time for compliance beyond that required by applicable federal, state, or local law;

(6) BMPs to control specific pollutants as necessary to meet the objectives of this chapter;

(7) Closure requirements for permitted facilities undergoing partial or complete closure activities to ensure closure activities are completed and wastes have been properly disposed and remaining access to sanitary and storm sewers are protected;

(8) Requirements to notify the city immediately of any changes at its facility affecting potential for a spill or slug discharge and to notify the POTW immediately in the event of a slug, spill or accidental discharge to the POTW;

(9) Compliance schedules;

(10) Requirements to reapply for a new permit at least ninety (90) days prior to expiration of the existing permit;

(11) The general and specific prohibitions;

(12) Additional monitoring to be reported.

(13) THE PROCESS FOR SEEKING A WAIVER FROM MONITORING FOR A POLLUTANT NEITHER PRESENT NOR EXPECTED TO BE PRESENT IN THE DISCHARGE IN ACCORDANCE WITH SUBSECTION (F)1(E) OF THIS SECTION. ANY GRANT OF THE MONITORING WAIVER BY THE CITY MUST BE INCLUDED AS A CONDITION IN THE PERMIT.

(b) Industrial wastewater permits may contain, but need not be limited to, the following conditions:

(1) Limits on the average and/or maximum rate of discharge, time of discharge, and/or requirements for flow regulation and equalization;

(2) Requirements for the installation of pretreatment technology, pollution control, or construction of appropriate containment devices, designed to reduce, eliminate, or prevent the introduction of pollutants into the treatment works;

(3) Requirements for the development and implementation of slug or spill control plans or other special conditions including management practices necessary to adequately prevent accidental, unanticipated, or nonroutine discharges;

(4) Development and implementation of waste minimization plans to reduce the amount of pollutants discharged to the POTW;

(5) Requirements for installation and maintenance of inspection and sampling facilities and equipment, including flow measurement devices; and

(6) Other conditions as deemed appropriate by the city to ensure compliance with this chapter, and state and federal laws and regulations.

9. Industrial Wastewater Permit Duration:

(a) Discharge permits shall be issued for a specified time period, not to exceed five (5) years. A permit may be issued for a period of less than five (5) years at the city's discretion or may be stated to expire on a specific date. The terms and conditions of the permit may be subject to modification and change by the city during the life of the permit, as limitations or requirements as identified in this chapter are modified and changed pursuant to subsection (E)11 of this section. The user shall be informed of any proposed changes in its permit at least thirty (30) days prior to the effective date of change unless such change is initiated by a violation of this chapter. Any such change or new condition in the permit shall include a reasonable time schedule for compliance or as otherwise required by state or federal regulations.

(b) Where the city is establishing permit specific local limits, the permit shall be public noticed for comment for thirty (30) days in a newspaper of meaningful circulation. The city shall consider

all comments that are received and incorporate any comments as appropriate prior to issuing the permit.

10. Industrial Wastewater Permit Transfer: Industrial wastewater permits are issued to a specific user for a specific operation. No permit shall be reassigned or transferred to a different premises or a new or changed operation. PERMITS MAY BE TRANSFERRED TO A NEW OWNER OR OPERATOR ONLY IF THE PERMITTEE GIVES AT LEAST 30 DAYS ADVANCE NOTICE TO THE CITY AND THE CITY APPROVES THE PERMIT TRANSFER. THE NOTICE TO THE CITY MUST INCLUDE A WRITTEN CERTIFICATION BY THE NEW OWNER OR OPERATOR WHICH:

(A) STATES THAT THE NEW OWNER AND/OR OPERATOR HAS NO IMMEDIATE INTENT TO CHANGE THE FACILITY'S OPERATIONS AND PROCESSES;

(B) IDENTIFIES THE SPECIFIC DATE ON WHICH THE TRANSFER IS TO OCCUR; AND

(C) ACKNOWLEDGES FULL RESPONSIBILITY FOR COMPLYING WITH THE EXISTING PERMIT.

11. Industrial Wastewater Permit Modification: The city may modify an industrial wastewater permit for good cause, including, but not limited to, the following reasons:

(a) To incorporate any new or revised federal, state, or local pretreatment standards or requirements;

(b) To address significant alterations or additions to the user's operation, processes, or wastewater volume or character since the time of the industrial wastewater permit issuance;

(c) A change in the POTW that requires either a temporary or permanent reduction or elimination of the authorized discharge;

(d) Information indicating that the permitted discharge poses a threat to the POTW, city personnel, or the receiving waters;

(e) Violation of any terms or conditions of the industrial wastewater permit;

(f) Misrepresentations or failure to fully disclose all relevant facts in the industrial wastewater permit application or in any required reporting; or

(g) To correct typographical or other errors in the industrial wastewater permit.

12. Industrial Wastewater Permit Revocation: A violation of the conditions of a permit or of this chapter or of applicable state and federal regulations shall be reason for revocation of such permit by the city. Upon revocation of the permit, any wastewater discharge from the affected user shall be considered prohibited and illegal. Grounds for revocation of a permit include, but are not limited to, the following:

(a) Failure of a user to accurately disclose or report the wastewater constituents and characteristics of its discharge;

(b) Failure of the user to report significant changes in operations or wastewater constituents and characteristics;

(c) Refusal of access to the user's premises for the purpose of inspection or monitoring;

(d) Falsification of records, reports or monitoring results;

(e) Tampering with monitoring equipment;

(f) Violation of conditions of the permit;

(g) Misrepresentation or failure to fully disclose all relevant facts in the industrial wastewater permit application;

(h) Failure to pay fines or penalties;

(i) Failure to pay sewer charges;

(j) Failure to pay permit and sampling fees; or

(k) Failure to meet compliance schedules.

(F) Reporting Requirements:

1. Periodic Compliance Reports; All Significant Industrial Users:

(a) EXCEPT AS SPECIFIED IN SUBSECTION (F)1(F) OF THIS SECTION, Any industrial user subject to a federal, state, or city pretreatment standard or requirement must, at a frequency determined by the city submit no less than once per six (6) months, unless required more frequently in the permit or by the city, reports indicating the nature, concentration of pollutants in the discharge which are limited by pretreatment standards and the average and maximum daily flows for the reporting period. In cases where the pretreatment standard requires compliance with best management practices (BMPs) or pollution prevention alternatives, the user must submit

documentation required by the city or the pretreatment standard necessary to determine compliance status of the user. All periodic compliance reports must be signed and certified in accordance with subsection (F)6 of this section.

(b) All wastewater samples must be representative of the user's discharge. Wastewater monitoring and flow measurement facilities shall be properly operated, kept clean, and maintained in good working order at all times. The failure of a user to keep its monitoring facility in good working order shall not be grounds for the user to claim that the sample results are unrepresentative of its discharge.

(c) If a user subject to the reporting requirement in this section monitors any regulated pollutant at the appropriate sampling location more frequently than required by the city, using the methods and procedures prescribed in subsection (H) of this section, the results of this monitoring shall be included in the report.

(d) The sampling and analyses required for the reporting outlined above may be performed by the city in lieu of the permittee. Where the city itself makes arrangements with the user to collect all the information required for the report, the user will not be required to submit the report.

(E) THE CITY MAY AUTHORIZE A SIGNIFICANT INDUSTRIAL USER SUBJECT TO A CATEGORICAL PRETREATMENT STANDARD TO FOREGO SAMPLING OF A POLLUTANT REGULATED BY A CATEGORICAL PRETREATMENT STANDARD IF THE SIGNIFICANT INDUSTRIAL USER HAS DEMONSTRATED THROUGH SAMPLING AND OTHER TECHNICAL FACTORS THAT THE POLLUTANT IS NEITHER PRESENT NOR EXPECTED TO BE PRESENT IN THE DISCHARGE, OR IS PRESENT ONLY AT BACKGROUND LEVELS FROM INTAKE WATER AND WITHOUT ANY INCREASE IN THE POLLUTANT DUE TO ACTIVITIES OF THE INDUSTRIAL USER. THIS AUTHORIZATION IS SUBJECT TO THE FOLLOWING CONDITIONS:

(1) THE WAIVER MAY BE AUTHORIZED WHERE A POLLUTANT IS DETERMINED TO BE PRESENT SOLELY DUE TO SANITARY WASTEWATER DISCHARGED FROM THE FACILITY PROVIDED THAT THE SANITARY WASTEWATER IS NOT REGULATED BY AN APPLICABLE CATEGORICAL STANDARD AND OTHERWISE INCLUDES NO PROCESS WASTEWATER.

(2) THE MONITORING WAIVER IS VALID ONLY FOR THE DURATION OF THE EFFECTIVE PERIOD OF THE INDIVIDUAL WASTEWATER DISCHARGE PERMIT, BUT IN NO CASE LONGER THAN 5 YEARS. THE USER MUST SUBMIT A NEW REQUEST FOR THE WAIVER BEFORE THE WAIVER CAN BE GRANTED FOR EACH PERMIT.

(3) IN MAKING A DEMONSTRATION THAT A POLLUTANT IS NOT PRESENT, THE INDUSTRIAL USER MUST PROVIDE DATA FROM AT LEAST ONE SAMPLING OF THE FACILITY'S PROCESS WASTEWATER PRIOR TO ANY TREATMENT PRESENT AT THE FACILITY THAT IS REPRESENTATIVE OF ALL WASTEWATER FROM ALL PROCESSES.

(4) THE REQUEST FOR A MONITORING WAIVER MUST BE SIGNED AND CERTIFIED IN ACCORDANCE WITH SUBSECTION (F)6(A) OF THIS SECTION.

(5) NON-DETECTABLE SAMPLE RESULTS MAY BE USED ONLY AS A DEMONSTRATION THAT A POLLUTANT IS NOT PRESENT IF THE EPA APPROVED METHOD FROM 40 CFR PART 136 WITH THE LOWEST MINIMUM DETECTION LEVEL FOR THAT POLLUTANT WAS USED IN THE ANALYSIS.

(6) ANY GRANT OF THE MONITORING WAIVER BY THE CITY MUST BE INCLUDED AS A CONDITION IN THE USER'S PERMIT. THE REASONS SUPPORTING THE WAIVER AND ANY INFORMATION SUBMITTED BY THE USER IN ITS REQUEST FOR THE WAIVER MUST BE MAINTAINED BY THE CITY FOR 3 YEARS AFTER EXPIRATION OF THE WAIVER.

(7) UPON APPROVAL OF THE MONITORING WAIVER AND REVISION OF THE USER'S PERMIT BY THE CITY, THE INDUSTRIAL USER MUST CERTIFY ON EACH REPORT WITH THE STATEMENT IN SUBSECTION (F)6(D) OF THIS SECTION, THAT THERE HAS BEEN NO INCREASE IN THE POLLUTANT IN ITS WASTESTREAM DUE TO ACTIVITIES OF THE INDUSTRIAL USER.

(8) IN THE EVENT THAT A WAIVED POLLUTANT IS FOUND TO BE PRESENT OR IS EXPECTED TO BE PRESENT BECAUSE OF CHANGES THAT OCCUR IN THE USER'S OPERATIONS, THE USER MUST IMMEDIATELY: COMPLY WITH THE MONITORING REQUIREMENTS OF SUBSECTION (F)1(A) OF THIS SECTION, OR OTHER MORE FREQUENT MONITORING REQUIREMENTS IMPOSED BY THE CITY, AND NOTIFY THE CITY.

(9) THIS PROVISION DOES NOT SUPERSEDE CERTIFICATION PROCESSES AND REQUIREMENTS ESTABLISHED IN CATEGORICAL PRETREATMENT STANDARDS, EXCEPT AS OTHERWISE SPECIFIED IN THE CATEGORICAL PRETREATMENT STANDARD.

(F) THE CITY MAY REDUCE THE REQUIREMENT FOR PERIODIC COMPLIANCE REPORTS IN SUBSECTION (F)1(A) OF THIS SECTION TO A REQUIREMENT TO REPORT NO LESS FREQUENTLY THAN ONCE A YEAR, UNLESS REQUIRED MORE FREQUENTLY IN THE PRETREATMENT STANDARD OR BY THE EPA, WHERE THE INDUSTRIAL USER'S TOTAL CATEGORICAL WASTEWATER FLOW DOES NOT EXCEED ANY OF THE FOLLOWING:

(1) 0.01 PERCENT OF THE POTW'S DESIGN DRY-WEATHER HYDRAULIC CAPACITY OF THE POTW, OR FIVE THOUSAND (5,000) GALLONS PER DAY, WHICHEVER IS SMALLER, AS MEASURED BY A CONTINUOUS EFFLUENT FLOW MONITORING DEVICE UNLESS THE INDUSTRIAL USER DISCHARGES IN BATCHES

(2) 0.01 PERCENT OF THE DESIGN DRY-WEATHER ORGANIC TREATMENT CAPACITY OF THE POTW; AND

(3) 0.01 PERCENT OF THE MAXIMUM ALLOWABLE HEADWORKS LOADING FOR ANY POLLUTANT REGULATED BY THE APPLICABLE CATEGORICAL PRETREATMENT STANDARD FOR WHICH APPROVED WASTEWATER DISCHARGE LIMITS WERE DEVELOPED IN ACCORDANCE WITH SUBSECTION (C)2(B) OF THIS SECTION.

REDUCED REPORTING IS NOT AVAILABLE TO INDUSTRIAL USERS THAT HAVE IN THE LAST TWO (2) YEARS BEEN IN SIGNIFICANT NONCOMPLIANCE. IN ADDITION, REDUCED REPORTING IS NOT AVAILABLE TO AN INDUSTRIAL USER WITH DAILY FLOW RATES, PRODUCTION LEVELS, OR POLLUTANT LEVELS THAT VARY SO SIGNIFICANTLY THAT, IN THE OPINION OF THE CITY, DECREASING THE REPORTING REQUIREMENT FOR THIS INDUSTRIAL USER WOULD RESULT IN DATA THAT ARE NOT REPRESENTATIVE OF CONDITIONS OCCURRING DURING THE REPORTING PERIOD.

2. Baseline Monitoring Reports; Categorical Industrial Users:

(a) Within either one hundred eighty (180) days after the effective date of a categorical pretreatment standard, or the final administrative decision on a category determination under 40 CFR section 403.6(a)(4), whichever is later, existing industrial users SUBJECT TO CATEGORICAL PRETREATMENT STANDARDS AND currently discharging to or scheduled to discharge to the POTW shall submit to the city a report which contains the information listed in subsection (F)2(b) of this section. At least ninety (90) days prior to commencement of their discharge, new sources, and sources that become categorical industrial users subsequent to the promulgation of an applicable categorical standard, shall submit to the city a report which contains the information listed in subsection (F)2(b) of this section. A new source shall report the

method of pretreatment it intends to use to meet applicable pretreatment standards. A new source also shall give estimates of its anticipated flow and quantity of pollutants to be discharged from regulated process streams and other nonprocess streams.

(b) Users described above shall submit the information set forth below:

(1) Required Information: All information required in subsection (E)5 of this section.

(2) Measurement Of Pollutants:

A. The user shall take a minimum of one representative sample to compile the data necessary to comply with the requirements of this subsection.

B. Samples should be taken immediately downstream from pretreatment facilities if such exist or immediately downstream from the regulated process if no pretreatment exists. If other wastewaters are mixed with the regulated wastewater prior to pretreatment, the user should measure the flows and concentrations necessary to allow use of the combined waste stream formula in 40 CFR section 403.6(e) in order to evaluate compliance with the pretreatment standards. Where an alternate concentration or mass limit has been calculated in accordance with 40 CFR section 403.6(e) this adjusted limit along with supporting data shall be submitted to the city.

C. Sampling and analysis shall be performed in accordance with subsection (H) of this section.

D. The city may allow the submission of a BMR which utilizes only historical data so long as the data provides information sufficient to determine the need for industrial pretreatment measures.

E. The BMR shall indicate the time, date, and place of sampling and methods of analysis, and shall certify that such sampling and analysis is representative of normal work cycles and expected pollutant discharges to the POTW.

(3) Signature And Report Certification: All baseline monitoring reports must be signed in accordance with subsection (F)6(A) of this section and signed by an authorized representative as defined in subsection (B) of this section.

3. Ninety Day Compliance Reports; Categorical Industrial Users:

(a) New Sources: All new sources subject to existing categorical pretreatment standards shall submit a report to the city within ninety (90) days from the date of first discharge to the POTW demonstrating actual and continuing compliance with those standards.

(b) Existing Sources: All existing sources required to comply with newly promulgated categorical pretreatment standards shall submit a report to the city within ninety (90) days of the date on

which compliance is required with those standards demonstrating that actual and continuing compliance with such standards has been achieved.

(c) Minimum Information: Such ninety (90) day compliance report shall contain at a minimum the information required in subsections (E)5(G), (E)5(L), (E)5(M), AND (E)5(N) of this section.

4. Twenty Four Hour Notice And Thirty Day Resampling: If sampling performed by a user indicates a violation of this chapter, the user shall notify the city within twenty four (24) hours of becoming aware of the violation. The user shall also repeat the sampling and analysis and submit the results of the repeat analysis to the city within thirty (30) days after becoming aware of the violations. FOR THE PURPOSES OF THIS SECTION “BECOMING AWARE” SHALL BE DEFINED AS THE SHORTEST REASONABLE TIME TO DETERMINE COMPLIANCE STATUS NOT TO EXCEED FIVE (5) DAYS AFTER RECEIPT OF SAMPLING DATA. The user is not required to resample if the following occurs:

(a) The city performs sampling at the user's facility at a frequency of at least once per month.

(b) The city performs sampling at the user's facility between the time when the user performs its initial sampling and the time when the user receives the results of this sampling. It is the sole responsibility of the user to verify if the city has performed this sampling.

5. Reports For Nonsignificant Industrial Users: Should the city deem it necessary to assure compliance with provisions of this chapter, any user of the POTW may be required to submit an industrial wastewater permit application, INDUSTRIAL WASTE SURVEY, or questionnaire to the city. Any user subject to this reporting requirement shall submit a completed report no later than thirty (30) days after receipt of the notification and appropriate forms.

6. Signatory Certification:

(A) ALL REPORTS AND OTHER SUBMITTALS REQUIRED TO BE SUBMITTED TO THE CITY BY A SIGNIFICANT INDUSTRIAL USER, INCLUDING PERMIT APPLICATIONS, SHALL INCLUDE THE FOLLOWING CERTIFICATION STATEMENT SIGNED BY AN AUTHORIZED REPRESENTATIVE.

I certify under penalty of law that this document and all attachments were prepared under my direction or supervision in accordance with a system designed to ensure that qualified personnel properly gather and evaluate the information submitted. Based on my inquiry of the person or persons who manage the system or the persons directly responsible for gathering the information, the information submitted is, to the best of my knowledge and belief, true, accurate, and complete. I am aware that there are significant penalties for submitting false information, including the possibility of a fine and imprisonment for knowing violations.

(B) PERIODIC COMPLIANCE REPORTS SUBMITTED BY SIGNIFICANT INDUSTRIAL USERS ISSUED A NON-DISCHARGING INDUSTRIAL WASTEWATER PERMIT SHALL ALSO INCLUDE THE FOLLOWING CERTIFICATION STATEMENT SIGNED BY AN AUTHORIZED REPRESENTATIVE. *"I CERTIFY UNDER PENALTY OF LAW THAT (PERMITTEE NAME) HAS NOT DISCHARGED ANY REGULATED WASTEWATER TO THE L/E WWTP DURING THIS REPORTING PERIOD"* (IF APPLICABLE).

(C) A FACILITY DETERMINED TO BE A NON-SIGNIFICANT CATEGORICAL INDUSTRIAL USER MUST ANNUALLY SUBMIT THE FOLLOWING CERTIFICATION STATEMENT SIGNED BY AN AUTHORIZED REPRESENTATIVE.

"BASED ON MY INQUIRY OF THE PERSON OR PERSONS DIRECTLY RESPONSIBLE FOR MANAGING COMPLIANCE WITH THE CATEGORICAL PRETREATMENT STANDARDS UNDER 40 CFR ___[SPECIFY APPLICABLE NATIONAL PRETREATMENT STANDARD PART(S)], I CERTIFY THAT, TO THE BEST OF MY KNOWLEDGE AND BELIEF THAT DURING THE PERIOD FROM _____, TO _____, _____ [MONTH, DAYS, YEAR]:

(1) THE FACILITY DESCRIBED AS _____ [FACILITY NAME] MET THE DEFINITION OF A NON-SIGNIFICANT CATEGORICAL INDUSTRIAL USER AS DESCRIBED IN 40 CFR 403.3(V)(2);

(2) THE FACILITY COMPLIED WITH ALL APPLICABLE PRETREATMENT STANDARDS AND REQUIREMENTS DURING THIS REPORTING PERIOD; AND

(3) THE FACILITY NEVER DISCHARGED MORE THAN 100 GALLONS OF TOTAL CATEGORICAL WASTEWATER ON ANY GIVEN DAY DURING THIS REPORTING PERIOD. THIS COMPLIANCE CERTIFICATION IS BASED UPON THE FOLLOWING INFORMATION:
_____

(D) SIGNIFICANT INDUSTRIAL USERS THAT HAVE AN APPROVED MONITORING WAIVER BASED ON SECTION F(1)(E) OF THIS SECTION MUST SUBMIT ON EACH COMPLIANCE REPORT WITH THE FOLLOWING CERTIFICATION STATEMENT SIGNED BY AN AUTHORIZED REPRESENTATIVE THAT THERE HAS BEEN NO INCREASE IN THE POLLUTANT IN ITS WASTESTREAM DUE TO ACTIVITIES OF THE USER. *"BASED ON MY INQUIRY OF THE PERSON OR PERSONS DIRECTLY RESPONSIBLE FOR MANAGING COMPLIANCE WITH THE PRETREATMENT STANDARD FOR 40 CFR _____ [SPECIFY APPLICABLE NATIONAL PRETREATMENT STANDARD PART(S)], I CERTIFY THAT, TO THE BEST OF MY KNOWLEDGE AND BELIEF, THERE*

HAS BEEN NO INCREASE IN THE LEVEL OF _____ (LIST POLLUTANT(S)) IN THE WASTEWATERS DUE TO THE ACTIVITIES AT THE FACILITY SINCE FILING OF THE LAST PERIODIC COMPLIANCE REPORT.

(E) If the authorized representative is no longer accurate because a different individual or position has responsibility for the overall operation of the facility, or overall responsibility for environmental matters for the company, a new authorization satisfying the requirements of subsection (B) of this section must be submitted to the city prior to or together with any reports to be signed by an authorized representative.

(F) INDUSTRIAL WASTE SURVEYS OR QUESTIONNAIRES REQUIRED TO BE SUBMITTED TO THE CITY BY AN INDUSTRIAL USER SHALL INCLUDE THE FOLLOWING STATEMENT AND SIGNATORY REQUIREMENTS. THE REPRESENTATIVE SIGNING ANY INDUSTRIAL WASTE SURVEY OR QUESTIONNAIRE MUST SIGN THE FOLLOWING CERTIFICATION STATEMENT. *"I HAVE PERSONALLY EXAMINED AND AM FAMILIAR WITH THE INFORMATION SUBMITTED IN THIS DOCUMENT AND ATTACHMENTS. BASED UPON MY INQUIRY OF THOSE INDIVIDUALS IMMEDIATELY RESPONSIBLE FOR OBTAINING THE INFORMATION REPORTED HEREIN, I BELIEVE THAT THE SUBMITTED INFORMATION IS TRUE, ACCURATE AND COMPLETE. I AM AWARE THAT* THERE ARE SIGNIFICANT PENALTIES FOR SUBMITTING FALSE INFORMATION." INDUSTRIAL WASTE SURVEYS OR QUESTIONNAIRES SHALL BE SUBMITTED TO THE CITY, IN ELECTRONIC OR HARD COPY FORMAT, WITHIN THIRTY (30) DAYS OF RECEIPT.

7. Compliance Schedules: Should any schedule of compliance be established in accordance with the requirements of this chapter, the following conditions shall apply to such schedule:

(a) The schedule shall contain increments of progress in the form of dates for the commencement and completion of major events leading to the construction and operation of additional pretreatment required for the user to meet the applicable categorical pretreatment standards (e.g., hiring an engineer, completing preliminary plans, completing final plans, executing contract for major components, commencing construction, completing construction, etc.);

(b) No increment referred to above shall exceed nine (9) months; and

(c) Not later than fourteen (14) days following each date in the schedule and the final date for compliance, the user shall submit a progress report to the city including, at a minimum, whether or not it complied with the increment of progress to be met on such date and, if not, the date on which it expects to comply with this increment of progress, the reason for delay, and the steps being taken by the user to return the construction to the schedule established. In no event shall more than nine (9) months elapse between such progress reports to the city.

8. Change In Discharge Or Operations: Every significant industrial user shall file a notification to the city a minimum of fourteen (14) days prior to any planned significant change in operations or wastewater characteristics. A significant change shall be a change equal to or greater than twenty percent (20%) in the mass of a pollutant or volume of flow discharged to the POTW. In addition, this notification shall include changes to:

(a) Adding or removing processing, manufacturing or other production operations.

(b) New substances used which may be discharged.

(c) Changes in the listed or characteristic hazardous waste for which the user has submitted or is required to submit information to the city under this chapter and 40 CFR part 403.12(p) as amended.

9. SPILL PREVENTION AND Control Plans:

(a) Discharge Prevention: Each user shall provide protection from accidental discharges and slug loads of pollutants regulated under this chapter. Facilities to prevent the discharge of spills or slug loads shall be provided and maintained at the user's expense.

(b) Evaluation: The city shall evaluate whether each significant industrial user needs a spill prevention and control plan or other action to control spills and slug discharges as defined in subsection (B) of this section. The city may require a user to develop, submit for approval, and implement a spill prevention and control plan or take such other action that may be necessary to control spills and slug discharges.

(c) Plan Requirements: A spill prevention and control plan shall address, at a minimum, the following:

(1) Detailed plans (schematics) showing facility layout and plumbing representative of operating procedures;

(2) Description of contents and volumes of any process tanks;

(3) Description of discharge practices, including nonroutine batch discharges;

(4) Listing of stored chemicals, including location and volumes;

(5) Procedures for immediately notifying the city of any spill or slug discharge. It is the responsibility of the user to comply with the reporting requirements in subsection (F)10 of this section;

(6) Procedures to prevent adverse impact from any accidental or slug discharge. Such procedures include, but are not limited to, inspection and maintenance of storage areas, handling and transfer

of materials, loading and unloading operations, control of plant site runoff, worker training, building of containment structures or equipment, measures for containing toxic organic pollutants, including solvents, and/or measures and equipment for emergency response; and

(7) Any other information as required by the city.

(d) Notice To Employees: A notice shall be permanently posted on the user's bulletin board or other prominent place advising employees who to call in the event of an accidental or slug discharge. Employers shall ensure that all employees who work in any area where an accidental or slug discharge may occur or originate are advised to the emergency notification procedures.

10. Reports Of Potential Problems:

(a) In the case of any discharge, including, but not limited to, spills, accidental discharges, discharges of a nonroutine, episodic nature, a noncustomary batch discharge, a slug discharge or a discharge that may cause potential problems for the POTW, the user shall immediately telephone and notify the city of the incident. This notification shall include:

(1) Name of the facility;

(2) Location of the facility;

(3) Name of the caller;

(4) Date and time of discharge;

(5) Date and time discharge was halted;

(6) Location of the discharge;

(7) Estimated volume of discharge;

(8) Estimated concentration of pollutants in discharge;

(9) Corrective actions taken to halt the discharge; and

(10) Method of disposal if applicable.

(b) Within five (5) working days following such discharge, the user shall, unless waived by the city, submit a detailed written report describing the cause(s) of the discharge and the measures to be taken by the user to prevent similar future occurrences. Such notification shall not relieve the user of any expense, loss, damage, or other liability which might be incurred as a result of damage to the POTW, natural resources, or any other damage to person or property; nor shall

such notification relieve the user of any fines, penalties, or other liability which may be imposed pursuant to this chapter.

11. Notification Of The Discharge Of Hazardous Waste:

(a) Any user shall notify the city, the EPA regional waste management division director, and state hazardous waste authorities, in writing, of any discharge into the POTW of a substance which, if otherwise disposed of, would be hazardous waste under 40 CFR part 261. Such notification to the city shall be made within the appropriate time frames specified in subsection (F)10 (A) of this section. Notification to the state and EPA is the responsibility of the user and shall be made as required under 40 CFR section 403.12(p). The user shall copy the city on all notifications made to the state and EPA.

Such notification must include:

(1) The name of the hazardous waste as set forth in 40 CFR part 261;

(2) The EPA hazardous waste number;

(3) The type of discharge (continuous, batch, or other);

(4) An identification of the hazardous constituents contained in the wastes;

(5) An estimation of the mass and concentration of such constituents in the waste stream discharged during that calendar month;

(6) An estimation of the mass of constituents in the waste stream expected to be discharged during the following twelve (12) months;

(7) Certification that the user has a program in place to reduce the volume and toxicity of hazardous wastes generated to the degree it has determined to be economically practical; and

(8) Signatory certification as required by subsection (F)6 of this section.

(b) In the case of any new regulation under section 3001 of RCRA identifying additional characteristics of hazardous waste or listing any additional substance as hazardous waste, the user must notify the city, the EPA regional waste management waste division director, and state hazardous waste authorities of the discharge of such substance within ninety (90) days of the effective date of such regulations.

(c) This provision does not create a right to discharge any substance not otherwise allowed to be discharged by this chapter, a permit issued hereunder, or any applicable federal or state law.

12. Date Of Receipt Of Reports: Written reports will be deemed to have been submitted on the date postmarked. For reports which are not mailed, postage prepaid, into a mail facility serviced by the United States postal service, the date of the receipt of the report shall govern.

(G) Inspection And Records:

1. Records And Monitoring: Users subject to the reporting requirements of this chapter shall retain, and make available for inspection and copying, all records of information obtained pursuant to any monitoring activities required by this chapter, any additional records of information obtained pursuant to monitoring activities undertaken by the user independent of such requirements, and documentation associated with best management practices. Records shall include the date, exact place, method, and time of sampling, and the name of the person(s) taking the sample; the dates analyses were performed; who performed the analyses; and analytical techniques or methods used; and the results of such analyses. These records shall remain available for a period of three (3) years. This period shall be automatically extended for the duration of any litigation concerning the user or the city, or where the user has been specifically notified of a longer retention period by the city OR WHEN REQUESTED BY THE EPA.

2. Admission To Property And Access To Information:

(a) City's Entrance Into Facility: Whenever it shall be necessary for the purposes of this chapter, the city may enter upon any user's facility, property or premises subject to this chapter that is located or conducted or where records are required to be kept for the purposes of:

(1) Performing all inspection, surveillance and monitoring procedures necessary to determine, independent of information supplied by industrial or other users, compliance or noncompliance with applicable pretreatment standards and requirements by a user. Compliance monitoring and inspection shall be conducted at a frequency as determined by the city and may be announced or unannounced. PHOTO DOCUMENTATION OR ELECTRONIC RECORDING DEVICES MAY BE USED BY THE CITY DURING INSPECTION, SURVEILLANCE AND MONITORING PROCEDURES;

(2) Examining and copying any records required to be kept under the provisions of this chapter or of any other local, state or federal regulation;

(3) Inspecting any monitoring equipment or method, pretreatment system equipment and/or operation;

(4) Sampling any discharge of wastewater into POTW; and/or

(5) Inspecting any production, manufacturing, fabricating or storage area where pollutants, regulated under this chapter, could originate, be stored, or be discharged to the POTW.

(b) Occupant Assistance Required: The occupant of such property or premises shall render all proper assistance in such activities.

(c) Failure To Allow Entry: In the event the city or other duly authorized representative of the city is refused admission for any purpose, the city may cause water and/or wastewater service to the premises in question to be discontinued and other enforcement actions undertaken as allowed for under this chapter.

(H) Sample Collection And Analytical Methods:

1. Sample Collection: Compliance determinations with respect to prohibitions and limitations in this chapter may be made on the basis of either grab or composite samples of wastewater as specified by the city. Such samples shall be taken at a point or points which the city determines to be suitable for obtaining a representative sample of the discharge. Composite samples may be taken over a twenty four (24) hour period, or over a longer or shorter time span, as determined by the city to meet specific circumstances.

2. Sample Type: Samples collected to satisfy reporting requirements must be based on data obtained through appropriate sampling and analysis performed during the period covered by the report, and based on data that is representative of conditions occurring during the reporting period.

(a) Except as indicated in subsections (H)2(b) and (H)2(c) of this section, the user must collect representative wastewater samples using twenty four (24) hour flow proportional composite sampling techniques, unless time proportional composite sampling or grab sampling is required by the city. Where time proportional composite sampling or grab sampling is authorized by the city, the samples must be representative of the permitted discharge.

(b) Samples for oil and grease, temperature, pH, cyanide, total phenols, sulfides, and volatile organic compounds must be obtained using grab collection techniques. Using protocols (including appropriate preservation) specified in 40 CFR part 136 and appropriate EPA guidance, multiple grab samples collected during a twenty four (24) hour period may be composited prior to the analysis as follows: for cyanide, total phenols, and sulfides, the samples may be composited in the laboratory or in the field; for volatile organics and oil and grease, the samples may be composited in the laboratory. Composited samples for other parameters unaffected by the compositing procedures as documented in approved EPA methodologies may be authorized by the city, as appropriate. In addition, grab samples may be required to show compliance with instantaneous local limits, including pH.

(c) For sampling required in support of baseline monitoring and ninety (90) day compliance reports required in subsections (F)2 and (F)3 of this section, a minimum of four (4) grab samples must be used for pH, total phenols, oil and grease, sulfide, and volatile organic compounds for facilities for which historical representative sampling data do not exist. Where historical data are available, the city may authorize a lower minimum. For the reports required by subsection (F)1

of this section, the industrial user is required to collect the number of grab samples necessary to assess and assure compliance with applicable pretreatment standards and requirements.

3. Analytical Requirements: All pollutant analysis, including sampling techniques, to be submitted as part of an industrial wastewater permit application, report, permit or other analyses required under this chapter shall be performed in accordance with the techniques prescribed in 40 CFR part 136 and amendments thereto, unless otherwise specified in an applicable categorical pretreatment standard. If 40 CFR part 136 does not contain sampling or analytical techniques for the pollutant in question, or where the EPA determines that the part 136 sampling and analytical techniques are inappropriate for the pollutant in question, sampling and analyses shall be performed by using validated analytical methods or any other applicable sampling and analytical procedures, including procedures suggested by the city or other parties approved by the EPA.

(I) INDUSTRIAL USER PERMITS (NON-SIGNIFICANT INDUSTRIAL USERS)

(1) THE CITY MAY ISSUE A WASTEWATER CONTROL PERMIT TO ANY INDUSTRIAL USER, WHO IS NOT OTHERWISE CONSIDERED A SIGNIFICANT INDUSTRIAL USER, AND WHO IS DISCHARGING OR PROPOSES TO DISCHARGE WASTEWATER CONTAINING SUBSTANCES REGULATED UNDER SUBSECTION (C) OF THIS SECTION. THE TERMS AND CONDITIONS OF THE WASTEWATER CONTROL PERMIT SHALL BE ACCORDANCE WITH THIS CHAPTER.

(2) THE WASTEWATER CONTROL PERMIT MAY CONTAIN, AS CONDITIONS FOR DISCHARGING, REQUIREMENTS FOR TREATMENT, WASTEWATER DISCHARGE LIMITATIONS AND PROHIBITIONS, BMPS, MONITORING, SAMPLING AND ANALYSIS REQUIREMENTS, REPORTING AND RECORDKEEPING REQUIREMENTS, CONDITIONS FOR ACCESSIBLE INSPECTIONS AS REQUIRED IN 7-5-25 TO ENSURE COMPLIANCE WITH THIS CHAPTER.

(J) Sector Control Programs:

1. General Requirements:

(a) Authority: The city may establish specific sector control programs for industrial users to control specific pollutants as necessary to meet the objectives of this chapter. Pollutants subject to these sector control programs shall be controlled using best management practices (BMPs) or by permits as determined by the city who shall establish policies for each sector control program. THE CITY MAY DELEGATE THROUGH AGREEMENT SPECIFIC SECTOR CONTROL RESPONSIBILITIES TO MUNICIPALITIES OR SANITATION DISTRICTS THAT CONTRIBUTE WASTEWATER TO THE LITTLETON-ENGLEWOOD WASTEWATER TREATMENT PLANT.

(b) Facility Identification And Compliance: The city shall establish an industrial user identification and characterization program through which users shall be identified for inclusion into applicable sector control programs. Once identified and included into one or more sector control programs, the facility shall be required to comply with each applicable program policy.

(c) Notification To The City By The User And Management Review: The city shall review new construction and existing facilities undergoing any physical change, change in ownership, change in operations, or other change that could change the nature, properties, or volume of wastewater discharge, to ensure that current sector control program policies are incorporated and implemented.

The user shall inform the city prior to:

(1) Sale or transfer of ownership of the business; or

(2) Change in the trade name under which the business is operated; or

(3) Change in the nature of the services provided that affect the potential to discharge sector control program pollutants; or

(4) Remodeling of the facility that may result in an increase in flow or pollutant loading or that otherwise requires the facility to submit plans or specifications for approval through a building or zoning department, or any other formal approval process of a city, county, or other jurisdiction.

(d) Inspections:

(1) The city may conduct inspections of any facility with or without notice for the purpose of determining applicability and/or compliance with sector control program requirements.

(2) If any inspection reveals noncompliance with any provision of a sector control program policy requirement, corrective action shall be required pursuant to the applicable sector control program policy.

(3) Inspection results will be provided in writing OR ELECTRONICALLY SUBMITTED to the facility.

(e) Closure: The city may require closure of plumbing, treatment devices, storage components, containments, or other such physical structures that are no longer required for their intended purpose. Closure may include the removal of equipment, the filling in of a void and/or cementing, capping, plugging, etc. Closure requirements shall be described for each sector control program in a respective policy.

(f) Variance: A variance as to the requirements of any sector control program for existing facilities may be granted by the city for good cause. The facility has the burden of proof of demonstrating

through data and other information why a variance should be granted. In no case shall a variance result in violation of any requirement or effluent limit specified in this chapter. The granting of any variance shall be at the sole discretion of the city.

If a variance is granted, the facility shall institute best management practices and other mitigation TO ACHIEVE COMPLIANCE WITH THIS CHAPTER AS DETERMINED BY THE CITY.

(g) Enforcement And Compliance:

(1) Enforcement of this regulation is governed by the express terms herein and the enforcement provisions of subsection (K) of this section.

(2) The city has the right to reject acceptance of any waste which may be harmful to or cause obstruction of the wastewater collection system, or which may cause or contribute to interference or pass-through or violate any local limits adopted by the city.

(3) Facility owners and lessees regulated under this section shall be jointly and severally responsible for complying with the pretreatment standard and requirements established by these requirements.

(4) Any extraordinary costs incurred by the city due to interference, damage, pass-through, or maintenance necessary in the treatment and/or collection system shall be paid by the user to the city. The direct costs of all labor, equipment and materials incurred in rectifying the interference or damage, including reasonable attorney fees, shall be billed directly to the owner or the user by the city, and such costs shall become part of the total charges due and owing to the city and shall constitute a lien on the user until paid in full.

2. Program Descriptions:

(a) FOG (Fats, OilS, And Grease) Program Requirements: The requirements established in this section shall apply to users subject to the FOG sector control program established by the city. Nondomestic dischargers where preparation, manufacturing, or processing of food occurs include, but are not limited to, restaurants, cafes, fast food outlets, pizza outlets, delicatessens, sandwich shops, coffee shops, schools, nursing homes and other facilities that prepare, service, or otherwise make foodstuff available for consumption. These users shall install and maintain a gravity grease interceptor as directed by the city.

All facilities subject to this section must comply with the requirements in the FOG sector control program implementing policy which includes both the requirement for installation and operation of a gravity grease interceptor and the best management practices.

(1) General Control Requirements:

A. A gravity grease interceptor shall be required when, in the judgment of the city, it is necessary for the proper handling of liquid wastes which may be harmful to, or cause obstruction in the wastewater collection system or cause or contribute to interference or pass-through.

B. It shall be the responsibility of the user and owner of the property, business or industry or an authorized representative of the user to contact the city for the purpose of obtaining a plan review. The plan review shall determine the need, size, location, and other requirements of the interceptor required to control discharges into the POTW. Written approval from the city must be obtained prior to installation of the interceptor. The review of such plans and operating procedures shall in no way relieve the user from the responsibility of modifying such facilities as necessary to produce a discharge acceptable to the city under the provisions of this chapter.

C. The design and sizing of gravity grease interceptors shall be in accordance with the FOG sector control program policy and this chapter. The gravity grease interceptor shall be designed, sized, installed, maintained and operated so as to accomplish their intended purpose of intercepting pollutants from the user's wastewater and preventing the discharge of such pollutants to the city's wastewater collection system.

D. Hydromechanical grease interceptors shall not be permitted in lieu of a gravity grease interceptor to comply with the requirements of this chapter UNLESS EXPRESSLY AUTHORIZED BY THE CITY.

E. Toilets, urinals and similar fixtures shall not discharge waste through a gravity grease interceptor. Such fixtures shall be plumbed directly into the building sewer and waste system.

F. All fixtures not equipped with a garbage disposal (garbage grinder) which are connected to a gravity grease interceptor shall be equipped with a fixed or removable mesh or screen which shall catch garbage and food debris and prevent it from entering the gravity grease interceptor.

G. The user must ensure interceptors are easily accessible for inspection, cleaning, and removal of FOG.

H. The user must maintain interceptors at their expense and keep in efficient operating condition at all times.

(2) Required Maintenance:

A. Grease interceptors shall be maintained by regularly scheduled cleaning so that they will properly operate as intended to efficiently intercept the fats, oil and grease from the FOG facility's wastewater and prevent the discharge of said materials into the city's wastewater collection system. MAINTENANCE FREQUENCY SHALL BE IN ACCORDANCE WITH THE FOG SECTOR CONTROL PROGRAM POLICY .

B. Maintenance of grease interceptors shall be done in a workmanlike manner only by a business/professional normally engaged in the servicing of such plumbing fixtures.

C. In the event an interceptor is not properly maintained by the user, owner, lessee, or other authorized representative of the facility, the city may authorize such maintenance work be performed on behalf of the user. The costs of such maintenance shall be billed directly to the user and shall become part of the charges due and owing to the city and shall constitute a lien against the property until paid in full.

D. Biological treatment or enzyme treatment shall not be a substitute for the servicing of gravity grease interceptors at the frequency determined by the city. Use of enzymes to emulsify FOG is prohibited. THE DIRECT ADDITION OF ANY ENZYME OR CHEMICAL, MICROBIAL AGENT TO A GGI IS PROHIBITED.

E. ALL RECORDS, RECEIPTS, AND MANIFESTS OF GGI MAINTENANCE, REMOVAL OF GGI CONTENTS, AND OFF-SITE HAULING OF FOG WASTE INCLUDING WASTE GREASE BIN CONTENTS SHALL REMAIN ON THE PREMISES OR MADE ACCESSIBLE FOR REVIEW BY THE CITY AT ANY TIME FOR A MINIMUM OF THREE (3) YEARS. THE CITY MAY REQUIRE A USER TO SUBMIT COPIES OF ALL RECORDS, RECEIPTS, AND MANIFESTS OF GGI AND/OR WGB MAINTENANCE, REMOVAL OF GGI AND/OR WGB CONTENTS, AND OFF-SITE HAULING OF FOG WASTE.

F. THE USER IS RESPONSIBLE FOR ENSURING THAT COMPANIES USED FOR THE REMOVAL AND TRANSPORT OF GREASE WASTE FROM A GREASE INTERCEPTOR ARE PROPERLY REGISTERED WITH THE STATE.

G. The user must take reasonable steps to assure that all waste is properly disposed of at a facility in accordance with federal, state and local regulations (i.e., through a certification by the hauler included on the waste manifest or trip ticket for each load).

(b) POGS (Petroleum Oil, Grease And Sand) PROGRAM Requirements: The requirements established in this section shall apply to users subject to the POGS program requirements established by the city.

Nondomestic dischargers where work or service is performed includes automotive service, machine shops, STONE CUTTERS, automotive care centers, PAINT/auto body AND DETAIL shops, car washes, or any other facility that generates sand, SOLVENTS, petroleum oil, grease or other petroleum product, grit, gravel or other aggregate that may discharge into a wastewater collection system. Access to the wastewater collection system is often via floor drains located inside shop areas that are not limited to nonpolluting wastewater sources; such drains must be connected to a sand/oil interceptor.

All users subject to this section must comply with the requirements in the POGS sector control

program implementing policy which includes both the requirement for installation and operation of a sand/oil interceptor and the best management practices.

(1) General Control Requirements:

A. A sand/oil interceptor shall be required when, in the judgment of the city, it is necessary for the proper handling of wastes which may be harmful to, or cause obstruction in the wastewater collection system or cause or contribute to interference or pass-through.

B. It shall be the responsibility of the user and owner of the property, business or industry or an authorized representative of the user to contact the city for the purpose of obtaining a plan review. The plan review shall determine the need, size, location, and other requirements of the interceptor required to control discharges into the POTW. Written approval from the city must be obtained prior to installation of the interceptor. The review of such plans and operating procedures shall in no way relieve the user from the responsibility of modifying such facilities as necessary to produce a discharge acceptable to the city under the provisions of this chapter.

C. The design and sizing of sand/oil interceptors shall be in accordance with the POGS sector control program policy and this chapter. The sand/oil interceptor shall be designed, sized, installed, maintained and operated so as to accomplish their intended purpose of intercepting pollutants from the user's wastewater and preventing the discharge of such pollutants to the city's wastewater collection system.

D. Upon change of ownership of any existing facility which would be required to have an interceptor under this section, the applicant for sanitary sewer service shall have the burden to demonstrate that a properly sized and functioning sand/oil interceptor is installed.

E. Toilets, urinals and similar fixtures shall not discharge waste through a sand/oil interceptor. Such fixtures shall be plumbed directly into the building sewer and waste system.

F. The user shall ensure interceptors are easily accessible for inspection, cleaning, and removal of POGS.

G. The user MUST maintain interceptors at their expense and keep in efficient operating condition at all times.

H. BIOLOGICAL TREATMENT OR ENZYME TREATMENT SHALL NOT BE A SUBSTITUTE FOR THE SERVICING OF SAND/OIL INTERCEPTORS AT THE FREQUENCY DETERMINED BY THE CITY. USE OF ENZYMES TO EMULSIFY PETROLEUM OILS AND GREASE IS PROHIBITED. THE DIRECT ADDITION OF ANY ENZYME OR CHEMICAL, MICROBIAL AGENT TO A SAND/OIL INTERCEPTOR IS PROHIBITED.

(2) Required Maintenance:

A. Sand/oil interceptors shall be maintained by regularly scheduled cleaning so that they will properly operate as intended to efficiently intercept the sand and oil from the facility's wastewater and prevent the discharge of said materials into the city's wastewater collection system. MAINTENANCE FREQUENCY SHALL BE IN ACCORDANCE WITH THE POGS SECTOR CONTROL PROGRAM POLICY.

B. Maintenance of sand/oil interceptors shall be done in a workmanlike manner only by a business/professional normally engaged in the servicing of such plumbing fixtures.

C. In the event an interceptor is not properly maintained by the user, owner, lessee, or other authorized representative of the facility, the city may authorize such maintenance work be performed on behalf of the facility. The costs of such maintenance shall be billed directly to the customer and shall become part of the charges due and owing to the city and shall constitute a lien against the property until paid in full.

D. The user must document each pump out with a waste manifest or trip ticket which must REMAIN ON THE PREMISES OR MADE ACCESSIBLE FOR REVIEW BY THE CITY AT ANY TIME FOR A MINIMUM OF three (3) years.

E. The user must take reasonable steps to assure that all waste is properly disposed of at a facility in accordance with federal, state and local regulations (i.e., through a certification by the hauler included on the waste manifest or trip ticket for each load).

(c) Trucked And Hauled Septage:

(1) General Requirements: The requirements established in this section shall apply to operators of companies subject to the trucked and hauled septage sector control program requirements established by the city. Users who dispose of trucked and hauled septage waste at the POTW's septage waste receiving facility (SWRF) shall obtain a permit to do so.

(2) General Control Requirements:

A. All users proposing to discharge trucked and hauled septage wastes shall apply for and obtain the required SWRF permit from the POTW. A USER WITH AN EXPIRING SWRF PERMIT SHALL APPLY FOR A NEW PERMIT BY SUBMITTING A COMPLETE PERMIT APPLICATION AT LEAST THIRTY (30) DAYS PRIOR TO THE EXPIRATION OF THE USER'S EXISTING SWRF PERMIT.

B. SWRF permits are ISSUED TO THE USER FOR A SPECIFIC OPERATION. PERMITS CANNOT BE REASSIGNED, TRANSFERRED, SUBLET OR SOLD TO A NEW USER, DIFFERENT PREMISES OR A NEW OR CHANGED OPERATION.

C. The city shall establish standards and requirements that shall be met prior to the discharge of trucked and hauled septage wastes to the POTW.

D. SWRF PERMITS MAY BE MODIFIED, SUSPENDED OR REVOKED IN WHOLE OR IN PART WITH CAUSE AS DETERMINED BY THE POTW.

E. Any violation of the terms and conditions of an SWRF permit, failure to apply for an SWRF permit as required, or discharging without a required SWRF permit shall be deemed a violation of this chapter and subjects the hauler to the sanctions set out in subsection KJ) of this section. Obtaining an SWRF permit does not relieve a permittee of its obligation to comply with all federal and state pretreatment standards or requirements.

F. The city has the right to reject any waste which may be harmful to or cause obstruction of the wastewater collection system, or which may cause or contribute to interference or pass-through or violate any local limits adopted by the city. THE DISCHARGE OF INDUSTRIAL OR COMMERCIAL WASTE THROUGH THE SEPTAGE WASTE PROGRAM IS PROHIBITED.

(K) Compliance And Enforcement:

1. Enforcement Response Plan: The city may adopt policies and procedures as set forth in the city's enforcement response plan for carrying out the provisions of this chapter, provided that such policies and procedures are not in conflict with this chapter or any applicable state or federal law or regulation.

2. Publication Of Users In Significant Noncompliance: The city shall publish annually, in a newspaper of general circulation that provides meaningful public notice within the jurisdictions served by the POTW, a list of the significant industrial users which, at any time during the previous twelve (12) months, were in significant noncompliance (subsection (B) of this section) with applicable pretreatment standards and requirements. In addition, any user found to be in significant noncompliance with subsection 3, 4 or 8 of the definition of "significant noncompliance (SNC)", subsection (B) of this section, shall also be published in the newspaper.

3. Administrative Enforcement Actions:

(A) VERBAL NOTIFICATION. WHEN THE CITY FINDS A USER HAS COMMITTED A MINOR ISOLATED VIOLATION OF A SECTOR CONTROL PROGRAM, THE CITY MAY NOTIFY THE USER INFORMALLY THROUGH A PHONE CALL OR IN PERSON. VERBAL NOTIFICATIONS RELATED TO ENFORCEMENT OR THE INVESTIGATION OF SUSPECTED VIOLATIONS ARE DOCUMENTED IN WRITING AND PLACED IN THE RESPECTIVE INDUSTRIAL USER FILE.

(B) WARNING LETTER. WHEN THE CITY FINDS A USER HAS COMMITTED A MINOR ISOLATED VIOLATION OF ANY PROVISION OF THIS CHAPTER OR AN INDUSTRIAL WASTEWATER PERMIT, THE CITY MAY SERVE UPON THE USER A WRITTEN WARNING LETTER. WARNING LETTERS MAY BE ISSUED AS FOLLOW-UP CORRESPONDENCE TO VERBAL NOTIFICATIONS OR IN LIEU OF VERBAL NOTIFICATIONS.

(C) NOTICE OF NON-COMPLIANCE. WHEN THE CITY FINDS A USER HAS VIOLATED REQUIREMENTS OF A SECTOR CONTROL PROGRAM, THE CITY MAY SERVE UPON THE USER A WRITTEN NOTICE OF NON-COMPLIANCE CONTAINING CORRECTIVE ACTIONS AND A SCHEDULE FOR COMPLETING THE CORRECTIVE ACTION IN ACCORDANCE WITH THE SECTOR CONTROL PROGRAM POLICY.

(D) Notice Of Violation (NOV): When the city finds that a user has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement, the city may serve upon the user a written notice of violation. NOTICE OF VIOLATIONS MAY INCLUDE CONDITIONS AND REQUIREMENTS TO ADDRESS THE VIOLATION INCLUDING an explanation of the violation and a plan for the satisfactory correction oR prevention thereof. WITHIN A TIME-FRAME ESTABLISHED BY THE CITY, A WRITTEN PLAN to include specific required actions, shall be submitted by the user to the city. Submission of such a plan in no way relieves the user of liability for any violations occurring before or after receipt of the notice of violation. Nothing in this section shall limit the authority of the city to take any action, including emergency actions or any other enforcement action, without first issuing a notice of violation.

(E) Administrative Compliance Order: When the city finds that a user has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement, the city may issue an order to the user responsible for the discharge directing that the user come into compliance within a specific time. If the user does not come into compliance within the time provided, sewer service may be discontinued unless adequate treatment facilities, devices, or other related appurtenances are installed and properly operated. Compliance orders also may contain ADMINISTRATIVE FINES AND/OR other requirements to address the noncompliance, including additional self-monitoring and management practices designed to minimize the amount of pollutants discharged to the sewer. A compliance order may not extend the deadline for compliance established for a pretreatment standard or requirement, nor does a compliance order relieve the user of liability for any violation, including any continuing violation. Issuance of a compliance order shall not be a bar against, or a prerequisite for, taking any other action against the user.

(F) Consent Orders: The city may enter into consent orders, assurances of compliance, or other similar documents establishing an agreement with any user responsible for noncompliance. Such documents shall include specific actions to be taken by the user to correct the noncompliance within a time period specified by the document. A consent order may include penalties, supplemental environmental projects, or other conditions and requirements as agreed to by the city and the user.

(G) Show Cause Hearing:

(1) The city may order a user which has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, an order issued hereunder, or any other pretreatment standard or requirement, to appear before the city and show cause why the proposed enforcement

action should not be taken. Notice shall be served on the user specifying the time and place for the hearing, the proposed enforcement action, the reasons for such action, and a request that the user show cause why the proposed enforcement action should not be taken. The notice of the hearing shall be served personally or by registered or certified mail (return receipt requested) at least ten (10) days prior to the hearing. Such notice may be served on any authorized representative of the user as defined in subsection (B) of this section. A show cause hearing shall not be a bar against, or prerequisite for, taking any other action against the user.

(2) The city may conduct the hearing and take the evidence, or may designate a representative to:

A. Issue in the name of the city notices of hearings requesting the attendance and testimony of witnesses and the production of evidence relevant to any matter involved in any such hearings;

B. Take the evidence;

C. Transmit a report of the evidence and hearing to the city, including transcripts and other evidence, together with recommendations for action thereon.

(3) At any public hearing, testimony taken before the hearing authority or any person designated by it shall be recorded. The transcript so recorded will be made available to any member of the public or any party to the hearing upon payment of the usual charges therefor.

(4) Upon review of the evidence by the city, the city shall make written findings of fact and conclusion upholding, modifying or striking the proposed enforcement action.

(H) Administrative Fines:

(1) When the city finds that a user has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement, the city may fine such user in an amount not to exceed five thousand dollars ($5,000.00) per day per violation. Such fines shall be assessed on a per violation, per day basis. In the case of monthly or other long term average discharge limits, fines shall be assessed for each day during the period of violation.

(2) IN DETERMINING THE AMOUNT OF ADMINISTRATIVE FINE, THE CITY SHALL TAKE INTO ACCOUNT ALL RELEVANT CIRCUMSTANCES, INCLUDING BUT NOT LIMITED TO, THE IMPACT OR THREAT TO THE POTW, WORKER AND PUBLIC HEALTH, OR THE ENVIRONMENT AS A RESULT OF THE VIOLATION, THE MAGNITUDE AND DURATION OF THE VIOLATION, ANY ECONOMIC BENEFIT GAINED THROUGH THE USER'S VIOLATION, COMPLIANCE HISTORY AND GOOD FAITH ACTIONS BY THE USER, AND ANY OTHER FACTOR AS JUSTICE REQUIRES.

(3) THE CITY MAY SEEK COMPLIANCE HISTORY FROM OTHER LOCAL, STATE, OR FEDERAL SOURCES AS IT RELATES TO THE PROVISIONS OF THIS CHAPTER.

(4) THE CITY PRESERVES ALL RIGHTS UNDER APPLICABLE LAW TO FILE A CLAIM IN A COURT OF COMPETENT JURISDICTION TO RECOVER LIABILITIES IN EXCESS OF THE ADMINISTRATIVE FINE THRESHOLD.

(5) A lien against the user's property shall be sought for unpaid charges, fines, and penalties.

(6) Users desiring to appeal such fines must file a written request for the city to reconsider the fine along with full payment of the fine amount within fifteen (15) days of being notified of the fine. Such notice of appeal shall set forth the nature of the order or determination being appealed, the date of such order or determination, the reason for the appeal, and request a hearing pursuant to procedures outlined in subsection (K)3(G) of this section.

(7) Issuance of an administrative fine shall not be a bar against, or prerequisite for, taking any other action against the user.

4. Judicial Enforcement Remedies:

(a) Injunctive Relief: When the city finds that a user has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement, the city may petition the appropriate court for the issuance of a temporary or permanent injunction, as appropriate, which restrains or compels the specific performance of the industrial wastewater permit, order, or other requirement imposed by this chapter on activities of the user. The city may also seek such other action as is appropriate for legal and/or equitable relief, including a requirement for the user to conduct environmental remediation. A petition for injunctive relief shall not be a bar against, or a prerequisite for, taking any other action against a user.

(b) Suspension Of Service:

(1) The director may suspend wastewater treatment service when such suspension is necessary, in the opinion of the director, to stop an actual or threatened discharge which presents or may present an imminent or substantial endangerment to the health or welfare of persons, to the environment, causes interference to the POTW, or causes the POTW to violate any condition of its CDPS permit.

(2) Any user notified of suspension of its wastewater treatment service and/or his/her wastewater contribution permit shall immediately stop or eliminate the discharge. In the event of a failure of the user to comply voluntarily with the suspension order, or in the event notification has been attempted but not accomplished, the director may take such steps as deemed necessary, including the entry onto private property, for the purpose of immediately severing the sewer connection or otherwise ceasing the flow, to prevent or minimize damage to the POTW or endangerment to any individual. Neither the POTW, the city, the director, nor their officers, agents or employees, shall be liable for any damages resulting from any such entry or flow cessation. The director may reinstate the wastewater treatment service upon proof of the elimination of the noncomplying

discharges. The user shall pay all POTW costs and expenses for any such suspension and restoration of service. A detailed written statement submitted by the user describing the causes of the harmful contribution and the measures taken to prevent any future occurrence shall be submitted to the director within fifteen (15) days of the date of occurrence.

(c) Civil Penalties:

(1) A user who has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement shall be liable to the city for a maximum civil penalty not to exceed five thousand dollars ($5,000.00) per day per violation. In the case of a monthly or other long term average discharge limit, penalties shall accrue for each day during the period of violation.

(2) The city may recover reasonable attorney fees, court costs, and other expenses associated with enforcement activities, including sampling and monitoring expenses, and the cost of any actual damages incurred by the city.

(3) In determining the amount of civil liability, the court shall take into account all relevant circumstances, including, but not limited to, the extent of harm caused by the violation, the magnitude and duration of the violation, any economic benefit gained through the user's violation, corrective actions by the user, the compliance history of the user, and any other factor as justice requires.

(4) Filing a suit for civil penalties shall not be a bar against, or a prerequisite for, taking any other action against a user.

(d) Criminal Prosecution: A user who wilfully or negligently violates any provision of this chapter or wilfully, negligently introduces any substance into the POTW which causes personal injury or property damage or knowingly makes any false statements, representations, or certifications in any application, record, report, plan, or other documentation filed or required to be maintained, an industrial wastewater permit or order issued hereunder, or any other pretreatment standard or requirement, shall upon conviction, be guilty of a misdemeanor, punishable by a fine not to exceed five thousand dollars ($5,000.00) per day per violation and be subject to imprisonment for not more than one year, or both.

(e) Remedies Nonexclusive: The remedies provided for in this chapter are not exclusive of any other remedies that the city may have under the provisions ofFEDERAL AND STATE law. The city may take any, all, or any combination of these actions against a noncompliant user. Enforcement of pretreatment violations will generally be in accordance with the enforcement response plan. However, the city may take other action against any user when the circumstances warrant and may take more than one enforcement action against any noncompliant user.

5. Supplemental Enforcement Actions:

(a) Performance Bonds: The city may decline to issue or reissue an industrial wastewater permit to any user who has failed to comply with any provision of this chapter, a previous industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement, unless such user first files a satisfactory bond, payable to the city of Littleton, in a sum not to exceed a value determined by the city to be necessary to assure consistent compliance.

(b) Liability Insurance: The city may decline to issue or reissue an industrial wastewater permit to any user who has failed to comply with any provision of the permit or order issued hereunder, or any other pretreatment standard or requirement, unless the user first submits proof that it has obtained financial assurances sufficient to restore or repair damage to the POTW caused by its discharge.

(c) Payment Of Outstanding Fees And Penalties: The city may decline to issue or reissue an industrial wastewater permit to any user who has failed to pay any outstanding fees, fines or penalties incurred as a result of any provision of this chapter, a previous industrial wastewater permit, or order issued hereunder.

(d) Public Nuisances: A violation of any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement is hereby declared a public nuisance and shall be corrected or abated as directed by the city. Any person(s) creating a public nuisance shall be subject to the provisions of this code governing such nuisances, including reimbursing the city for any costs incurred in removing, abating, or remedying said nuisance.

6. Affirmative Defenses To Discharge Violations:

(a) Upset:

(1) For the purposes of this section, "upset" means an exceptional incident in which there is unintentional and temporary noncompliance with categorical pretreatment standards because of factors beyond the reasonable control of the user. An upset does not include noncompliance to the extent caused by operational error, improperly designed treatment facilities, inadequate treatment facilities, lack of preventative maintenance, or careless or improper operation.

(2) An upset shall constitute an affirmative defense to an action brought for noncompliance with categorical pretreatment standards if the requirements of subsection (K)6(a)(3) of this section are met.

(3) A user who wishes to establish the affirmative defense of upset shall demonstrate, through properly signed, contemporaneous operating logs, or other relevant evidence that:

A. An upset occurred and the user can identify the cause(s) of the upset;

B. The facility was at the time being operated in a prudent and workmanlike manner and in compliance with applicable operation and maintenance procedures; and

C. The user has submitted the following information to the city within twenty four (24) hours of becoming aware of the upset (if this information is provided orally, a written submission must be provided within 5 days):

i. A description of the indirect discharge and cause of noncompliance;

ii. The period of noncompliance, including exact dates and times or, if not corrected, the anticipated time the noncompliance is expected to continue; and

iii. Steps being taken and/or planned to reduce, eliminate, and prevent recurrence of the noncompliance.

(4) In any enforcement proceeding, the user seeking to establish the occurrence of an upset shall have burden of proof.

(5) Users shall have the opportunity for a judicial determination on any claim of upset only in an enforcement action brought for noncompliance with categorical pretreatment standards.

(6) Users shall control production oR all discharges to the extent necessary to maintain compliance with categorical pretreatment standards upon reduction, loss, or failure of its treatment facility until the facility is restored or an alternative method of treatment is provided. This requirement applies in the situation where, among other things, the primary source of power of treatment facility is reduced, lost or fails.

(b) Prohibited Discharge Standards: A user shall have an affirmative defense to an enforcement action brought against it for noncompliance with the general and specific prohibitions in subsection (C)1 of this section if it can prove that it did not know, or have reason to know, that its discharge, alone or in conjunction with discharges from other sources, would cause pass-through or interference and that either:

(1) A local limit exists for each pollutant discharged and the user was in compliance with each limit directly prior to, and during, the pass-through or interference; or

(2) No local limit exists, but the discharge did not change substantially in nature or constituents from the user's prior discharge when the city was regularly in compliance with its CDPS permit, and in the case of interference, was in compliance with applicable sludge use or disposal requirements, or

(3) The user disclosed the pollutants causing the violation in the wastewater permit application.

(C) BYPASS

(1) FOR THE PURPOSES OF THIS SECTION, BYPASS MEANS THE INTENTIONAL DIVERSION OF WASTESTREAMS FROM ANY PORTION OF A USER'S TREATMENT FACILITY. SEVERE PROPERTY DAMAGE MEANS SUBSTANTIAL PHYSICAL DAMAGE TO PROPERTY, DAMAGE TO THE TREATMENT FACILITIES WHICH CAUSES THEM TO BECOME INOPERABLE, OR SUBSTANTIAL AND PERMANENT LOSS OF NATURAL RESOURCES WHICH CAN REASONABLY BE EXPECTED TO OCCUR IN THE ABSENCE OF A BYPASS. SEVERE PROPERTY DAMAGE DOES NOT MEAN ECONOMIC LOSS CAUSED BY DELAYS IN PRODUCTION.

(2) A USER MAY ALLOW ANY BYPASS TO OCCUR WHICH DOES NOT CAUSE PRETREATMENT STANDARDS OR REQUIREMENTS TO BE VIOLATED, BUT ONLY IF IT ALSO IS FOR ESSENTIAL MAINTENANCE TO ASSURE EFFICIENT OPERATION. THESE BYPASSES ARE NOT SUBJECT TO THE PROVISION OF PARAGRAPHS (3) AND (4).

(3) BYPASS NOTIFICATIONS

A. IF A USER KNOWS IN ADVANCE OF THE NEED FOR A BYPASS, IT SHALL SUBMIT PRIOR NOTICE TO THE CITY, AT LEAST TEN (10) DAYS BEFORE THE DATE OF THE BYPASS, IF POSSIBLE.

B. A USER SHALL SUBMIT ORAL NOTICE TO THE CITY OF AN UNANTICIPATED BYPASS THAT EXCEEDS APPLICABLE PRETREATMENT STANDARDS WITHIN TWENTY-FOUR (24) HOURS FROM THE TIME IT BECOMES AWARE OF THE BYPASS. A WRITTEN SUBMISSION SHALL ALSO BE PROVIDED WITHIN FIVE (5) DAYS OF THE TIME THE USER BECOMES AWARE OF THE BYPASS. THE WRITTEN SUBMISSION SHALL CONTAIN A DESCRIPTION OF THE BYPASS AND ITS CAUSE; THE DURATION OF THE BYPASS, INCLUDING EXACT DATES AND TIMES, AND, IF THE BYPASS HAS NOT BEEN CORRECTED, THE ANTICIPATED TIME IT IS EXPECTED TO CONTINUE; AND STEPS TAKEN OR PLANNED TO REDUCE, ELIMINATE, AND PREVENT REOCCURRENCE OF THE BYPASS. THE CITY MAY WAIVE THE WRITTEN REPORT ON A CASE-BY-CASE BASIS IF THE ORAL REPORT HAS BEEN RECEIVED WITHIN TWENTY-FOUR (24) HOURS.

(4) BYPASS IS PROHIBITED, AND THE CITY MAY TAKE AN ENFORCEMENT ACTION AGAINST A USER FOR A BYPASS, UNLESS:

A. BYPASS WAS UNAVOIDABLE TO PREVENT LOSS OF LIFE, PERSONAL INJURY, OR SEVERE PROPERTY DAMAGE;

B. THERE WERE NO FEASIBLE ALTERNATIVES TO THE BYPASS, SUCH AS THE USE OF AUXILIARY TREATMENT FACILITIES, RETENTION OF UNTREATED WASTES, OR MAINTENANCE DURING NORMAL PERIODS OF EQUIPMENT DOWNTIME. THIS CONDITION IS NOT SATISFIED IF ADEQUATE BACK-UP EQUIPMENT SHOULD

HAVE BEEN INSTALLED IN THE EXERCISE OF REASONABLE ENGINEERING JUDGMENT TO PREVENT A BYPASS WHICH OCCURRED DURING NORMAL PERIODS OF EQUIPMENT DOWNTIME OR PREVENTIVE MAINTENANCE; AND

C. THE USER SUBMITTED NOTICES AS REQUIRED UNDER PARAGRAPH (3).

(5) THE CITY MAY APPROVE AN ANTICIPATED BYPASS, AFTER CONSIDERING ITS ADVERSE EFFECTS, IF THE CITY DETERMINES THAT IT WILL MEET THE THREE CONDITIONS LISTED IN PARAGRAPH (4).

(L) Recovery Of Costs:

1. Separate Fees: It is the purpose of this section to provide for the recovery of costs from users of the city's wastewater disposal system for the implementation of the program established herein. These fees relate solely to the matters covered by these industrial pretreatment program regulations and are separate from all other fees chargeable by the city.

2. Additional Charges: The city may adopt charges and fees that may include:

(a) Fees for reimbursement of costs of setting up and operating the POTW's pretreatment program;

(b) Fees for INDUSTRIAL USER IDENTIFICATION, monitoring, inspections and surveillance procedures;

(c) Fees for reviewing spill prevention and control procedures and construction;

(d) Fees for permit issuance, including public notice costs;

(e) Fees for filing appeals;

(f) Fees for consistent removal of pollutants otherwise subject to federal pretreatment standards;

(g) Fees for the cost of publication in the newspaper for annual significant noncompliance notifications; and

(h) Other fees as the city may deem necessary to carry out the requirements contained herein.

3. Civil Fine Pass-Through: In the event that a user discharges such pollutants which cause the city to violate any condition of its CDPS permit and the city is fined by EPA or the state for such violation, then such user shall be fully liable for the total amount of the fine assessed against the city by EPA and/or the state.

4. Industrial Surcharge Cost Recovery: Industries that are permitted as significant industrial users OR HAVE BEEN ISSUED A WASTEWATER CONTROL DISCHARGE PERMIT and

discharge wastewater with BOD, COD and/or TSS in excess of normal domestic strength wastewater (subsection (B) of this section) will be charged for the cost of handling and treatment of these wastes as specified in section 7-5-20 of this chapter. The use of surcharges does not permit the user to otherwise exceed any prohibitions, local limits, or BMPs specified at subsection (C) of this section or any federal and state pretreatment standards or requirements. (Ord. 8, Series of 2009)

Footnotes - Click any footnote link to go back to its reference.

Footnote 1: CRS 24-72-101 et seq.

Section 2: Severability. If any part, section, subsection, sentence, clause or phrase of this ordinance is for any reason held to be invalid, such invalidity shall not affect the validity of the remaining sections of this ordinance. The City Council hereby declares that it would have passed this ordinance, including each part, section, subsection, sentence, clause or phrase hereof, irrespective of the fact that one or more parts, sections, subsections, sentences, clauses or phrases may be declared invalid.

Section 3: Repealer. All ordinances or resolutions, or parts thereof, in conflict with this ordinance are hereby repealed, provided that this repealer shall not repeal the repealer clauses of such ordinance nor revive any ordinance thereby.

INTRODUCED AS A BILL at a regularly scheduled meeting of the City Council of the City of Littleton on the ___ day of _____, 2016, passed on first reading by a vote of ___ FOR and ___ AGAINST; and ordered published by posting at Littleton Center, Bemis Library, the Municipal Courthouse and on the City of Littleton Website.

PUBLIC HEARING on the Ordinance to take place on the __ day of _____, 2017, in the Council Chambers, Littleton Center, 2255 West Berry Avenue, Littleton, Colorado, at the hour of 6:30 p.m., or as soon thereafter as it may be heard.

PASSED on second and final reading, following public hearing, by a vote of _____FOR and _____ AGAINST on the ____ day of _____, 2017 and ordered published by posting at Littleton Center, Bemis Library, the Municipal Courthouse and on the City of Littleton Website.

ATTEST:

_____	_____
Wendy Heffner	Bruce O. Beckman
CITY CLERK	MAYOR

APPROVED AS TO FORM:

_____
Kenneth S. Fellman
ACTING CITY ATTORNEY

City of Littleton 2017 Schedule of Fees Exhibit A

DEPARTMENT/
FEE DESCRIPTION FEE

Sanitary Sewer Service Charges (annual)

Classification A- single-family residential user

Inside city limits	Inside city limits. within a sanitation district	Outside city limits	Outside city limits, Littleton Interceptor
$ 258.54	$ 196.22	$ 235.46	As determined by applicable municipality or quasi-municipal sanitation district

Classification B~~8~~ -multiple-family residential user

Inside city limits	Inside city limits, within a sanitation district	Outside city limits	Outside city limits. Littleton Interceptor
$ 219.74	$ 166.78	$ 200.13	As determined by applicable municipality or quasi-municipal sanitation district

Classification C - commercial user

Inside city limits

Annual water usage volume x $4.74 per 1,000 gallons= sewer service charge (minimum annual charge of $106.51 per user)

Outside city limits

Annual water usage volume x $2.58 per 1,000 gallons = sewer service charge (minimum annual charge of $127.80 per user)

Outside city limits, Littleton Interceptor

As determined by applicable municipality or quasi-municipal sanitation district.

In those instances where the director, in the exercise of his/her discretion, deems the annual water usage not to reasonably reflect the significant industrial user's discharge of wastewater, an agreement may be entered into between the user and the City to establish an adjusted basis upon which the variable for annual water usage shall be used in the formula.

Commercial users identified for inclusion into an applicable Sector Control Program may be charged for the costs incurred by the City for re-inspections due to failure to correct non-compliances or violations identified during a sector control inspection. A fee of $100 may be assessed for each inspection required until completion of violation remedy.

Classification D ~~–~~ ~~significant~~Permitted industrial user

Inside city limits

(Annual water usage volume x $4.74 per 1,000 gallons)+ SC =sewer service charge (minimum annual charge of $106.51 per user)

Outside ~~d~~city limits

(Annual water usage volume x $2.58 per 1,000 gallons) + SC = sewer service charge (minimum annual charge of $127.80 per user)

Outside city limits. Littleton Interceptor

As determined by applicable municipality or quasi-municipal sanitation district.

City of Littleton 2017 Schedule of Fees Exhibit A

DEPARTMENT/
FEE DESCRIPTION FEE

Sanitary Sewer Service Charges (annual) Continued

Where SC is a surcharge to cover the added cost of handling and treating additional oxygen demand and total suspended solid wastes considered as "industrial wastes", calculated according to the following formula:

SC = surcharge (in dollars per year) where:

SC + QM x $8.8534((AOD)x (UCo) + (TSS- 300) x (UCs))

The SC formula utilized the following units of measurement:

DOLLARS/YEAR		GALLONS/YEAR		POUNDS/GALLON		MILLIGRAMS PER LITRE		DOLLARS/POUND		MILLIGRAMS PER LITRE	DOLLARS/POUND
(SC)	=	QM	X	$ 8.8534	X	((AOD)	X	(UCo)	+	(TSS - 300)	X (UCs)

The variables and constraints in the formula are as follows:

QM = Annual water usage volume of sewage discharged to the public sewer (in million gallons per year);

$8.8534 = Conversion factor (in pounds per gallon);

AOD = Additional oxygen demand strength index (in milligrams per liter);

NOTE: For use in the SC formula, one must first calculate which parameter, either BOD or COD should be used in the determination of the AOD variable. In order to determine this, the following calculations shall be made:

COD/BOD

COD = chemical oxygen demand strength as measured from discharge samples (in milligrams per liter)

BOD = biochemical oxygen demand strength or as measured from discharge samples (in milligrams per liter)

If the calculated ratio of COD/BOD is less than 3.0, then AOD = (BOD - 200)

If the calculated ratio of COD/BOD is greater than or equal to 3.0, then AOD = (COD - 500)

Uco =Unit charge for additional oxygen demand (AOD).

Unit charge = $0.02445 per pound

TSS =Total suspended solids strength or as measured from discharge samples (in milligrams per liter)

UCs = Unit charge for total suspended solids (TSS)

Unit charge = $0.110595 per pound

Classification E - commercial users not utilizing a municipal water supply

Inside city limits

Annual charge of $106.51 per user.

Outside city limits

Annual charge of $127.80 per user.

Classification F – Sanitation Districts

Sanitation Districts may be charged for the cost incurred by the City for inspecting Industrial Users included in or added to, based on inspection results, the City's Fats, Oils, and Grease (FOG) or Petroleum Oil, Grease, and Sand (POGS) Sector Control Program. The City may charge $50 per inspection for facilities contributing wastewater to the POTW from locations outside of the City boundary.

7-5-25: INDUSTRIAL PRETREATMENT PROGRAM:

(A) General Provisions:

1. Purpose And Objectives: It is necessary for the health, safety and welfare of the residents of the city to regulate the collection of wastewater and treatment thereof to provide for maximum public benefit. This chapter sets forth uniform requirements for nondomestic contributors into the wastewater collection and treatment system for the city and enables it to comply with all applicable state and federal pretreatment regulations.

The objectives of the industrial pretreatment program are:

(a) To prevent the introduction of pollutants into the publicly owned treatment works (POTW) that will interfere with the operation of the system or contaminate the resulting sewage sludge;

(b) To prevent the introduction of pollutants into the POTW which will pass through the system, inadequately treated, into receiving waters or the atmosphere or otherwise be incompatible with the system;

(c) To improve the opportunity to recycle and reclaim wastewaters and sewage sludges from the system;

(d) To provide for equitable distribution among users of the cost of the POTW;

(e) To provide for and promote the general health, safety and welfare of the citizens residing within the city and connecting jurisdictions;

(f) To enable the city to comply with its Colorado discharge permit system (CDPS) permit conditions, sewage sludge use and disposal requirements, and any other federal or state pretreatment regulations to which the POTW is subject; and

(g) To prevent adverse impacts to worker health and safety due to the discharge of pollutants from industrial users.

2. Applicability: The provisions herein provide for the regulation of indirect discharge to the POTW through the issuance of permits, enforcement of applicable requirements, user reporting, the setting of fees for the equitable distribution of costs, and for other activities as defined in this chapter. The provisions herein shall apply to users of the POTW and to persons outside the POTW who are, by contract or agreement with the POTW, users of the POTW.

3. Nondomestic Users: It shall be unlawful for any user to discharge any domestic or nondomestic wastewater into any natural waterway, any surface drainage, or in any area under the jurisdiction of the city. No industrial wastewater shall be discharged to the POTW unless done so in compliance with the provisions of this chapter.

4. Responsibility Of The City:

(a) The city shall be responsible for the day to day administration of the industrial pretreatment program and to ensure proper compliance with all local, state and federal pretreatment regulations. The city may delegate specific pretreatment responsibilities to the supervisory committee for the Littleton-

Englewood wastewater treatment plant. THE CITY MAY DELEGATE, THROUGH AGREEMENT, SPECIFIC PRETREATMENT RESPONSIBILITIES TO MUNICIPALITIES OR SANITATION DISTRICTS THAT CONTRIBUTE WASTEWATER TO THE LITTLETON-ENGLEWOOD WASTEWATER TREATMENT PLANT.

(b) The city shall attempt to notify in writing any user whom he/she has cause to believe is subject to a national categorical pretreatment standard or requirements, or other applicable requirements promulgated by the EPA under the provisions of section 204(b) or 405 of the act, or under the provisions of sections 3001, 3004, or 4004 of the solid waste disposal act. Failure of the city to so notify users shall not relieve said users from the responsibility of complying with applicable requirements. It is the responsibility of significant industrial users to apply for and receive a permit prior to discharge, whether or not the user has been identified and formally requested to do so.

(c) If wastewaters containing any pollutant, including excess flow, or as otherwise defined in this chapter, are discharged or proposed to be discharged to the POTW, the city may take any action necessary to:

(1) Prohibit the discharge of such wastewater;

(2) Require a user to demonstrate that in plant modifications will reduce or eliminate the discharge of such substances in conformity with this chapter;

(3) Require treatment, including storage facilities or flow equalization necessary to reduce or eliminate the potential for a discharge to violate this chapter;

(4) Require the user making, causing or allowing the discharge to pay any additional cost or expense incurred by the city for handling, treating, disposing or remediation costs as a result of wastes discharged to the wastewater treatment system;

(5) Require the user to apply for and obtain a permit;

(6) Require timely and factual reports from the user responsible for such discharge; or

(7) Take such other action as may be necessary to meet the objectives of this chapter.

(d) In addition to the overall authority to prevent or eliminate discharges through enforcement of pretreatment standards and requirements, the city shall have the following authorities:

(1) Enforcement Of Violations: Take enforcement and issue fines and penalties for violations of this chapter, including the failure of a user to apply for a permit.

(2) Endangerment To Health Or Welfare Of The Community: The city may immediately and effectively halt or prevent any discharge of pollutants into any natural waterway, surface drainage within the city, any area under jurisdiction of the city, the POTW of the city or any wastewater system tributary thereto, by any means available to them, including physical disconnection from the wastewater system, whenever it reasonably appears that such discharge presents an imminent endangerment to the health or welfare of the community.

(3) Endangerment To Environment Or POTW: The city, after ~~written~~INFORMAL notice to the discharger may halt or prevent any discharge of pollutants into any natural waterway, surface

drainage within the city, any area under jurisdiction of the city, the POTW, wastewater system tributary thereto, by any means available to them, including physical disconnection from the wastewater system, whenever such discharge presents or may present an endangerment to the environment or threatens to interfere with the operation of the POTW.

5. Disclosure Of Information And Availability To The Public:

(a) All records, reports, data or other information supplied by any person or user as a result of any disclosure required by this chapter or information and data from inspections shall be available for public inspection except as otherwise provided in this section, 40 CFR section 403.14 and the Colorado open records act[1].

(b) These provisions shall not be applicable to any information designated as a trade secret by the person supplying such information. Materials designated as a trade secret may include, but shall not be limited to, processes, operations, style of work or apparatus, or confidential commercial or statistical data. Any information and data submitted by the user which is desired to be considered a trade secret shall have the words, "Confidential Business Information", stamped on each page containing such information. The user must demonstrate to the satisfaction of the city that the release of such information would divulge information, processes or methods of production entitled to protection as trade secrets of the user.

Information designated as a trade secret pursuant to this section shall remain confidential and shall not be subject to public inspection. Such information shall be available only to officers, employees or authorized representatives of the city charged with implementing and enforcing the provisions of this chapter and properly identified representatives of the U.S. environmental protection agency and the Colorado department of public health and environment.

Effluent data from any user whether obtained by self-monitoring, monitoring by the city or monitoring by any state or federal agency, shall not be considered a trade secret or otherwise confidential. All such effluent data shall be available for public inspection.

6. State Requirements: State requirements and limitations on discharges shall apply in any case where they are more stringent than applicable federal regulations or those established herein.

7. POTW's Right Of Revision: The city can establish by ordinance more stringent limitations or requirements on discharges to the POTW if deemed necessary to comply with the objectives presented in subsection (A)1 of this section.

8. REGULATION OF USERS FROM OUTSIDE JURISDICTIONS: IF A USER LOCATED IN ANOTHER MUNICIPALITY, COUNTY, STATE, OR OTHER JURISDICTION CONTRIBUTES WASTEWATER TO THE POTW, THE CITY SHALL ENTER INTO AN AGREEMENT OR ADDENDUM TO AN EXISTING SEWER SERVICE AGREEMENT WITH THE CONTRIBUTING JURISDICTION PERTAINING TO THE IMPLEMENTATION OF PRETREATMENT RESPONSIBILITIES IN COMPLIANCE WITH THE PROVISIONS OF THIS CHAPTER AND APPLICABLE FEDERAL, STATE OR LOCAL LAWS, RULES AND REGULATIONS.

(B) Definitions, Abbreviations And Acronyms: Unless the context specifically indicates otherwise, the following terms and phrases, as used in this chapter, shall have the meanings hereinafter designated:

ABBREVIATIONS AND ACRONYMS: The following abbreviations shall have the designated meanings:

BMPs	Best management practices
BMR	Baseline monitoring report
BOD	Biochemical oxygen demand
°C	Degrees Celsius
CDPS	Colorado discharge permit system
CFR	Code of federal regulations
COD	Chemical oxygen demand
°F	Degrees Fahrenheit
FOG	Fats, oils, and grease
gpd	Gallons per day
IU	Industrial user
mg/l	Milligrams per liter
NAICS	NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM
O&M	Operations and maintenance
POGS	Petroleum oil, grease and sand
POTW	Publicly owned treatment works
RCRA	Resource conservation and recovery act
§	Section
SIC	Standard industrial classification
SIU	Significant industrial user
SNC	Significant noncompliance
TSS	Total suspended solids
USC	United States Code

ACT OR THE ACT: The federal water pollution control act, also known as the clean water act, as amended, 33 USC 1251 et seq.

APPROVAL AUTHORITY: The regional administrator of EPA region 8. At such time as the state

receives authorization, the approval authority shall be the director of the Colorado department of public health and environment.

AUTHORIZED REPRESENTATIVE OF THE INDUSTRIAL USER:

1. If the user is a corporation:

(a) The president, secretary, treasurer, or vice president of the corporation in charge of a principal business function, or any other person who performs similar policy or decision making functions for the corporation, or

(b) The manager of one or more manufacturing, production, or operating facilities, provided the manager is authorized to make management decisions that govern the operation of the regulated facility including having the explicit or implicit duty of making major capital investment recommendations, and initiate and direct other comprehensive measures to assure long term environmental compliance with environmental laws and regulations; can ensure that the necessary systems are established or actions taken to gather complete and accurate information for industrial wastewater permit requirements; and where authority to sign documents has been assigned or delegated to the manager in accordance with corporate procedures.

2. If the user is a partnership or sole proprietorship: A general partner or proprietor, respectively.

3. If the user is a federal, state, or local governmental facility: A city or highest official appointed or designated to oversee the operation and performance of the activities of the government facility, or their designee.

4. The individuals described in subsections 1 through 3 of this definition may designate another authorized representative if the authorization is made in writing, the authorization specifies the individual or a position responsible for the overall operation of the facility from which the discharge originates or having overall responsibility for environmental matters for the company, and the written authorization is submitted to the city.

BEST MANAGEMENT PRACTICES (BMPs): Schedules of activities, prohibitions of practices, maintenance procedures, and other management practices to implement the prohibitions listed in subsection (C) of this section. BMPs are pretreatment standards. BMPs include treatment requirements, operating procedures, and practices to control plant site runoff, spillage or leaks, sludge or waste disposal, or drainage from raw materials storage.

BIOCHEMICAL OXYGEN DEMAND (BOD_5): The quantity of oxygen utilized in the biochemical oxidation of organic matter under standard laboratory procedure in five (5) days at twenty degrees Celsius (20°C), expressed in milligrams per liter.

CATEGORICAL INDUSTRIAL USER: An industrial user subject to a categorical pretreatment standard or categorical standard.

CATEGORICAL PRETREATMENT STANDARD OR CATEGORICAL STANDARD: Any regulation containing pollutant discharge limits promulgated by EPA in accordance with sections 307(b) and (c) of the act (33 USC section 1317) that apply to a specific category of users and that appear in 40 CFR chapter I, subchapter N, parts 405-471.

CITY: The city of Littleton or its designee, including the supervisory committee for the Littleton-Englewood wastewater treatment plant.

COLORADO DISCHARGE PERMIT SYSTEM (CDPS): The state of Colorado program for issuing, conditioning, and denying permits for the discharge of pollutants from point sources into waters of the state pursuant to section 25-8-101 et seq., Colorado Revised Statutes, 1973, as amended and 402 of the clean water act (33 USC section 1342).

COMPOSITE SAMPLE: A representative flow proportioned sample collected within a twenty four (24) hour period constituting a minimum of four (4) individual samples collected at equally spaced two (2) hour intervals and combined according to flow. Time proportional sampling may be approved by the city if flow proportional sampling is not feasible.

CONTROL AUTHORITY: The city of Littleton.

COOLING WATER: The water from any use such as air conditioning, cooling or refrigeration, or to which the only pollutant added is heat.

DAILY MAXIMUM: THE ARITHMETIC AVERAGE OF ALL EFFLUENT SAMPLES FOR A POLLUTANT COLLECTED DURING A CALENDAR DAY AS DETERMINED FROM THE ANALYSIS OF ANY DISCRETE OR COMPOSITED SAMPLES COLLECTED.

DAILY MAXIMUM LIMIT: THE MAXIMUM ALLOWABLE DISCHARGE LIMIT OF A POLLUTANT DURING A CALENDAR DAY. WHERE DAILY MAXIMUM LIMITS ARE EXPRESSED IN TERMS OF A CONCENTRATION, THE DAILY DISCHARGE IS THE ARITHMETIC AVERAGE MEASUREMENT OF THE POLLUTANT CONCENTRATION DERIVED FROM ALL MEASUREMENTS TAKEN THAT DAY.

DIRECT DISCHARGE: The discharge of treated or untreated wastewater directly to the waters of the state of Colorado.

~~DOMESTIC (SANITARY) WASTES: Liquid wastes: 1) from the noncommercial preparation, cooking and handling of food, or 2) containing human excrement and similar matter from the sanitary conveniences of dwellings, commercial buildings, industrial facilities, and institutions.~~

ENVIRONMENTAL PROTECTION AGENCY (EPA): The U.S. environmental protection agency, or where appropriate, the term may also be used as a designation for the administrator or other duly authorized official of said agency.

EXISTING SOURCE: An industrial user which is in operation at the time of promulgation of federal categorical pretreatment standards and any industrial user not included in the definition of "new source".

FOG (FATS, OIL AND GREASE): Nonpetroleum organic polar compounds derived from animal or plant sources such as fats, nonhydrocarbons, fatty acids, soaps, waxes, and oils that contain multiple carbon chain triglyceride molecules. These substances are detectable and measurable using analytical procedures established in 40 CFR 136.

FOG FACILITIES: Any nondomestic dischargers located within the city's service area where preparation, manufacturing, or processing of food occurs including, but not limited to, restaurants, cafes, fast food outlets, pizza outlets, delicatessens, sandwich shops, coffee shops, schools, nursing homes, and other facilities that prepare, service, or otherwise make foodstuff available for consumption.

GRAB SAMPLE: A sample which is taken from a waste stream on a onetime basis with no regard to

the flow and over a period of time not to exceed fifteen (15) minutes.

GRAVITY GREASE INTERCEPTOR: A plumbing appurtenance or appliance that is installed in a sanitary drainage system to intercept FOG (fats, oil and grease) from a wastewater discharge and are designed for gravity separation considering calculated retention times and volumes for each facility; such interceptors include baffle(s) and a minimum of two (2) compartments. This is a large, inground interceptor that is generally located outside the facility.

~~HOLDING TANK SEWAGE: Any wastewater from holding tanks such as vessels, chemical toilets, campers, trailers, septic tanks, sealed vaults, and vacuum pump trucks.~~

HYDROMECHANICAL GREASE INTERCEPTOR: A plumbing appurtenance or appliance that is installed in a sanitary drainage system to intercept FOG (fats, oil and grease) from a wastewater discharge and is identified by flow rate, and separation and retention efficiency. The design incorporates air entrainment, hydromechanical separation, interior baffling, and/or barriers in combination or separately. This is a smaller interceptor that is generally located inside the kitchen/food preparation area.

INDIRECT DISCHARGE: The introduction of pollutants into the POTW from any nondomestic source regulated under section 307(b), (c) or (d) of the act.

INDUSTRIAL: Of or pertaining to industry, manufacturing, commerce, trade or business, as distinguished from domestic or residential.

INDUSTRIAL SURCHARGE: A CHARGE ASSESSED AGAINST INDUSTRIAL CUSTOMERS BASED UPON THE AMOUNT THAT THE STRENGTH OF THEIR DISCHARGED WASTEWATER EXCEEDS NORMAL DOMESTIC STRENGTH IN THE PARAMETERS OF BOD, COD, OR TSS.

INDUSTRIAL USER OR USER: ~~A source of indirect discharge.~~ ANY USER WHO INTRODUCES WASTEWATER FROM INDUSTRIAL PROCESSES NOT TO INCLUDE SANITARY WASTES. THE INTRODUCTION OF POLLUTANTS INTO THE POTW FROM ANY NON-DOMESTIC SOURCE REGULATED UNDER SECTION 307(B), (C) OR (D) OF THE CLEAN WATER ACT WHOSE DISCHARGE IS CONTROLLED UNDER THIS CHAPTER OR A SOURCE OF INDIRECT DISCHARGE.

INDUSTRIAL WASTES: The liquid or solid wastes from the industrial manufacturing processes, trade, or business as distinct from sanitary wastewater.

INDUSTRIAL WASTEWATER PERMIT: The document or documents issued to a SIGNIFICANT INDUSTRIAL U~~u~~ser by the city in accordance with the terms of this chapter that allows, limits and/or prohibits the discharge or pollutants or flow to the POTW.

INDUSTRIAL WASTE SURVEY: A QUESTIONNAIRE USED BY THE CITY TO IDENTIFY AND LOCATE ALL POSSIBLE INDUSTRIAL USERS WHICH MIGHT BE SUBJECT TO THE POTW PRETREATMENT PROGRAM.

INSTANTANEOUS LIMIT: The maximum concentration of a pollutant or measurement of a pollutant property allowed to be discharged at any time.

INTERFERENCE: A discharge which, alone or in conjunction with a discharge or discharges from other sources:

1. Inhibits or disrupts the POTW treatment processes, collection system flow, operations, or sludge processes, use, or disposal; and

2. Therefore, is a cause of violation of any requirement of the POTW's CDPS permit or of the prevention of sewage sludge use or disposal in compliance with any of the following statutory/regulatory provisions or permits issued hereunder, or any more stringent state or local regulations: section 405 of the act; the solid waste disposal act, including title II commonly referred to as the resource conservation and recovery act (RCRA); any state regulations contained in any state sludge management plan prepared pursuant to subtitle D of the solid waste disposal act; the clean air act; the toxic substances control act; and the marine protection, research, and sanctuaries act.

LOCAL LIMIT: Specific discharge limits and BMPs developed, applied, and enforced upon SIGNIFICANT ~~i~~Industrial U~~u~~sers OR INDUSTRIAL USERS ISSUED A DISCHARGE PERMIT BY THE CITY to implement the general and specific discharge prohibitions listed in subsection (C)1 of this section. Local limits are pretreatment standards and are specified at subsection (C) of this section.

MANAGER OR PLANT MANAGER: The plant manager of the Littleton-Englewood wastewater treatment plant or their designee responsible for the day to day implementation of the industrial pretreatment program.

MEDICAL WASTES: INCLUDE CERTAIN RADIOACTIVE WASTES, BLOOD AND BODY FLUIDS, POTENTIALLY INFECTIOUS WASTE, PATHOLOGICAL WASTE, HAZARDOUS WASTE, WASTE PHARMACEUTICALS AND VACCINES, SHARPS, TRAUMA SCENE WASTE, AND ANY OTHER WASTE DETERMINED TO POSE A SUFFICIENT RISK OF INFECTIOUSNESS AS ESTABLISHED BY THE COLORADO DEPARTMENT OF PUBLIC HEALTH AND ENVIRONMENT.

NEW SOURCE: 1. Any building, structure, facility, or installation from which there is (or may be) a discharge of pollutants, the construction of which commenced after the publication of proposed pretreatment standards under section 307(c) of the act that will be applicable to such source if such standards are thereafter promulgated in accordance with that section, provided that:

(a) The building, structure, facility, or installation is constructed at a site at which no other source is located; or

(b) The building, structure, facility, or installation totally replaces the process or production equipment that causes the discharge of pollutants at an existing source; or

(c) The production or wastewater generating processes of the building, structure, facility, or installation are substantially independent of an existing source at the same site. In determining whether these are substantially independent, factors such as the extent to which the new facility is integrated with the existing plant, and the extent to which the new facility is engaged in the same general type of activity as the existing source, should be considered.

2. Construction on a site at which an existing source is located results in a modification rather than a new source if the construction does not create a new building, structure, facility, or installation meeting the criteria of subsection 1(a) or 1(b) of this definition, but otherwise alters, replaces, or adds to existing process or production equipment.

3. Construction of a new source as defined under this definition has commenced if the owner or operator has:

(a) Begun, or caused to begin, as part of a continuous on site construction program:

(1) Any placement, assembly, or installation of facilities or equipment; or

(2) Significant site preparation work including clearing, excavation, or removal of existing buildings, structures, or facilities which is necessary for the placement, assembly, or installation of new source facilities or equipment; or

(b) Entered into a binding contractual obligation for the purchase of facilities or equipment which is intended to be used in its operation within a reasonable time. Options to purchase or contracts for feasibility, engineering, and design studies do not constitute a contractual obligation under this definition.

NONCONTACT COOLING WATER: Cooling water that does not come into direct contact with any raw material, intermediate product, waste product, or finished product.

NONSIGNIFICANT INDUSTRIAL USER: Any user which does not meet the definition of a "significant industrial user", but is otherwise required by the city through permit, order or notice to comply with specific provisions of this chapter and is so notified by the city.

NON-SIGNIFICANT CATEGORICAL INDUSTRIAL USER: UPON A FINDING THAT A SIGNIFICANT INDUSTRIAL USER SUBJECT TO CATEGORICAL PRETREATMENT STANDARDS NEVER DISCHARGES MORE THAN 100 GALLONS PER DAY OF TOTAL CATEGORICAL WASTEWATER (EXCLUDING SANITARY, NON-CONTACT COOLING AND BOILER BLOWDOWN WASTEWATER, UNLESS SPECIFICALLY INCLUDED IN THE PRETREATMENT STANDARDS) THE CITY MAY DETERMINE THE INDUSTRIAL USER A NON-SIGNIFICANT CATEGORICAL INDUSTRIAL USER RATHER THAN A SIGNIFICANT INDUSTRIAL USER IF THE CONDITIONS IN 40 CFR PART 403.3 (V)(2) ARE MET.

NORMAL DOMESTIC STRENGTH WASTEWATER: Wastewater, when analyzed in accordance with procedures established by the EPA pursuant to 40 CFR part 136, as amended, contains no more than three hundred milligrams per liter (300 mg/l) of TSS, five hundred milligrams per liter (500 mg/l) of COD, and/or two hundred milligrams per liter (200 mg/l) of BOD.

NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS): A STANDARD USED BY FEDERAL STATISTICAL AGENCIES IN CLASSIFYING BUSINESS ESTABLISHMENTS FOR THE PURPOSE OF COLLECTING, ANALYZING, AND PUBLISHING STATISTICAL DATA RELATED TO THE U.S. BUSINESS ECONOMY ISSUED BY THE EXECUTIVE OFFICE OF THE PRESIDENT, OFFICE OF MANAGEMENT AND BUDGET, AS AMENDED.

POGS FACILITIES: Any nondomestic dischargers located within the city's service area where work or service is performed including, automotive service, machine shops, automotive care centers, auto body shops, car washes, or any other facility that generates sand, petroleum oil, grease or other petroleum product, grit, gravel or other aggregate that may discharge into a wastewater collection system.

PASS-THROUGH: A discharge which exits the POTW into waters of the United States in quantities or concentrations which, alone or in conjunction with a discharge or discharges from other sources,

is a cause of a violation of any requirement of the POTW's CDPS permit (including an increase in the magnitude or duration of a violation).

PERSON: Any individual, partnership, copartnership, firm, company, corporation, association, joint stock company, trust, estate, governmental entity or any other legal entity, or their legal representatives, agents or assigns. This definition includes all federal, state, and local government entities.

PETROLEUM OIL, GREASE AND SAND (POGS): Any hydrocarbon or petroleum product including oils and greases, and/or sand, grit, gravel or any other aggregate.

pH: A measure of the acidity or alkalinity of a solution, expressed in standard units (SU) and is calculated by taking the logarithm of the reciprocal of the hydrogen ion concentration expressed in moles per liter of solution.

POLLUTANT: Any dredged spoil, solids, incinerator residue, filter backwash, sewage, garbage, sewage sludge, explosives, munitions, medical waste, chemical wastes, corrosive substance, biological material, biological nutrient, toxic substance, radioactive material, heat, malodorous substance, wrecked or discharged equipment, rock, sand, slurry, cellar dirt, untreatable waste, or industrial, domestic, or agricultural wastes and certain characteristics of wastewater (e.g., pH, temperature, TSS, turbidity, color, BOD, COD, toxicity, or odor) discharged into or with water.

POLLUTION: The manmade or man induced alteration of the chemical, physical, biological, and radiological integrity of water.

PRETREATMENT OR TREATMENT: The reduction of the amount of pollutant(s), the elimination of pollutant(s), or the alteration of the nature of pollutant properties in wastewater prior to or in lieu of discharging or otherwise introducing such pollutant(s) into a POTW. The reduction or alteration can be obtained by physical, chemical or biological processes, or process changes by other means, except as prohibited by subsection (C)2(a) of this section unless allowed by an applicable pretreatment standard.

PRETREATMENT REQUIREMENTS: Any substantive or procedural requirement related to pretreatment, other than a pretreatment standard imposed on an industrial user.

PRETREATMENT STANDARD OR STANDARD: Any regulation containing pollutant discharge limits promulgated by the EPA in accordance with sections 307(b) and (c) of the act, which applies to industrial users. This term includes prohibitive discharge limits established pursuant to subsection (C) of this section and includes local limits and best management practices. In cases of differing standards or regulations, the more stringent shall apply.

PROCESS WASTEWATER: Any water which, during manufacturing or processing, comes into direct contact with or results from the production or use of any raw material, intermediate product, finished product, byproduct, or waste product.

~~PUBLICLY OWNED TREATMENT WORKS (POTW): The treatment works as defined by section 212 of the act (33 USC section 1292) which is jointly owned, in this instance, by the cities of Littleton and Englewood. This definition includes any devices or systems used in the collection, storage, treatment, recycling, and reclamation of sewage or industrial wastes of a liquid nature and any conveyances, which convey wastewater to a treatment plant. The term also means the municipality as defined in section 502(4) of the act, which has jurisdiction over the indirect discharges to and the discharges from such a treatment works. For the purposes of this chapter, POTW shall also include any sewers that convey wastewaters to the POTW from indirect dischargers outside the city who~~

~~are, by contract or agreement with the city, users of the city's POTW.~~

SAND/OIL INTERCEPTOR: A plumbing appurtenance or appliance that is installed in a sanitary drainage system to intercept sand (or other aggregate) and petroleum based oil and grease from a wastewater discharge and are designed considering retention times, volumes in gallons calculated for each facility, and gravity separation; such interceptors include baffle(s) and a minimum of two (2) compartments.

~~SANITARY SEWER: A sewer which carries domestic and/or nondomestic wastewater or sewage and to which storm, surface, and ground waters are not intentionally admitted, including the pipe or conduit system and appurtenances, for the collection, transportation, pumping and treatment of sewage. This definition shall also include the terms "public sewer", "sewer system", "sewer", and "collection line".~~

SEPTIC WASTE RECEIVING FACILITY (SWRF): The receiving facility located on the Littleton-Englewood wastewater plant's property designated for receiving trucked and hauled septage into the POTW.

~~SERVICE LINE (PRIVATE SEWER): The wastewater collector line extending from the wastewater disposal facilities of the premises up to and including the connection to the sanitary sewer.~~

SHALL, WILL, MAY: "Shall" and "will" are mandatory; "may" is permissive.

SIGNIFICANT INDUSTRIAL USER: 1. All industrial users subject to categorical pretreatment standards under 40 CFR section 403.6 and chapter I, subchapter N; and

2. Any other industrial user that:

(a) Discharges an average of twenty five thousand (25,000) gallons per day or more of process wastewater to the POTW (excluding sanitary, noncontact cooling and boiler blowdown wastewater);

(b) Contributes a process waste stream which makes up to five percent (5%) or more of the average dry weather hydraulic or organic capacity of the POTW treatment plant;

(c) Is designated by the city on the basis that the industry has a reasonable potential for adversely affecting the POTW's operation or for violating any pretreatment standard or requirement.

SIGNIFICANT NONCOMPLIANCE (SNC): Any industrial user is in significant noncompliance if its violation meets one or more of the following criteria:

1. Chronic violations of wastewater discharge limits, defined here as those in which sixty six percent (66%) or more of all of the measurements taken during a six (6) month period exceed (by any magnitude) a numeric pretreatment standard or requirement, including instantaneous limits;

2. Technical review criteria (TRC) violations, defined here as those in which thirty three percent (33%) or more of all of the measurements for each pollutant parameter taken during a six (6) month period equal or exceed the product of the numeric pretreatment standard or requirement including instantaneous limits multiplied by the applicable TRC (TRC = 1.4 for BOD, TSS, fats, oil, and grease, and 1.2 for all other pollutants except pH);

3. Any other violation of a pretreatment standard or requirement (daily maximum, long term average, instantaneous limit, or narrative standard) that the POTW determines has caused, alone or in

combination with other discharges, interference or pass-through (including endangering the health of POTW personnel or the general public);

4. Any discharge of a pollutant that has caused imminent endangerment to human health, welfare, or the environment or has resulted in the POTW's exercise of its emergency authority to halt or prevent such a discharge;

5. Failure to meet, within ninety (90) days after the schedule date a compliance schedule milestone contained in a local control mechanism or enforcement order for starting construction, completing construction, or attaining final compliance;

6. Failure to provide, within ~~thirty (30)~~ FORTY-FIVE (45) days after the due date, required reports such as baseline monitoring reports, compliance reports, periodic self-monitoring reports, and reports on compliance with compliance schedules;

7. Failure to accurately report noncompliance;

8. Any other violation or group of violations, which may include a violation of best management practices, which the POTW determines will adversely affect the operation or implementation of the local pretreatment program.

SLUDGE: The accumulated solids separated from liquids, such as water or wastewater, during processing, or deposits on bottoms of streams or other bodies of water, or the precipitate resulting from chemical treatment, coagulation, or sedimentation of water or wastewater.

SPILL OR SLUG DISCHARGE: Any discharge at a flow rate or concentration, which could cause a violation of the prohibited discharge standards in subsection (C)1 of this section or local limits specified at subsection (C)2 of this section. A spill or slug discharge is any discharge of a nonroutine, episodic nature, including, but not limited to, an accidental spill or a noncustomary batch discharge, which has a reasonable potential to cause interference or pass-through, or in any other way violate any provision of this chapter, including discharges which exceed the hydraulic and/or mechanical design of a user's treatment system.

~~STANDARD INDUSTRIAL CLASSIFICATION (SIC): A classification pursuant to the "Standard Industrial Classification Manual" issued by the executive office of the president, office of management and budget, as amended.~~

STATE: State of Colorado.

STATE WATERS: Any and all surface and subsurface waters which are contained in or flow in or through this state, except waters in sewage systems, waters in treatment works or disposal systems, waters in potable water distribution systems, and all waters withdrawn for use until use and treatment have been completed.

STORM SEWER: Publicly owned facilities by which stormwater is collected or conveyed, including, but not limited to, any roads with drainage systems, municipal streets, gutters, curbs, inlets, piped storm drains, pumping facilities, retention and detention basins, natural and humanmade or altered drainage channels, reservoirs, and other drainage structures.

STORMWATER: Any surface flow, runoff, and drainage consisting entirely of water from any form of natural precipitation and resulting from such precipitation, including snowmelt.

SUPERVISORY COMMITTEE: The committee is comprised of two (2) representatives each from the city of Englewood and the city of Littleton. This committee is responsible for administrative and operational oversight of the Littleton-Englewood wastewater treatment plant, including implementation of the industrial pretreatment program.

~~TOTAL SUSPENDED SOLIDS (TSS): The total suspended matter, expressed in milligrams per liter, that floats on the surface of, or is suspended in, water, wastewater, or other liquids, and which is removable by laboratory filtering in accordance with procedures approved in 40 CFR part 136, as amended.~~

TOXIC POLLUTANT: Any pollutant or combination of pollutants listed as toxic in regulations promulgated by the administrator of the EPA under the provisions of section 307(a) of the act (33 USC section 1317(a)) or as otherwise listed at 40 CFR part 122, appendix D.

~~UNPOLLUTED WATER: Water of quality equal to or better than the state or federal effluent criteria in effect, or water that would not cause violation of receiving water quality standards and would not be benefited by discharge to the sanitary sewers and wastewater treatment facilities provided.~~

WASTEWATER (SEWAGE): Liquid and water carried industrial wastes and/or sewage from residential dwellings, commercial buildings, industrial and manufacturing facilities, and institutions, whether treated or untreated, which are contributed to the POTW.

WASTEWATER CONTROL PERMIT: THE DOCUMENT OR DOCUMENTS ISSUED TO AN INDUSTRIAL USER OR GROUP OF USERS (WHO IS NOT OTHERWISE A SIGNIFICANT INDUSTRIAL USER) BY THE CITY IN ACCORDANCE WITH THE TERMS OF THIS SECTION THAT ALLOWS, LIMITS AND/OR PROHIBITS THE DISCHARGE OR POLLUTANTS OR FLOW TO THE POTW.

(C) General Wastewater Prohibitions And Limitations:

1. General And Specific Prohibitions: A user may not introduce into a POTW any pollutant(s) which causes pass-through or interference. These general prohibitions and the specific prohibitions of this section apply to each user introducing pollutants into a POTW whether or not the user is subject to other pretreatment standards or requirements. It shall be unlawful for any user to discharge or deposit or cause or allow to be discharged or deposited into the wastewater treatment system of the city any wastewater which contains the following:

(a) Any "hazardous waste" as defined in 40 CFR part 261, unless specifically authorized by the POTW.

(b) Any liquids, solids, or gases which by reason of their nature or quantity are, or may be, sufficient either alone or by interaction with other substances to cause fire or explosion or be injurious in any other way to the POTW or to the operation of the POTW. At no time shall two (2) successive readings on any explosion hazard meter, at the point of discharge into the system (or at any point in the system), be more than five percent (5%) nor any single reading over ten percent (10%) of the lower explosive limit (LEL) of the meter. Fire or explosion hazard may also be determined using flashpoint concentration, by closed cup method as specified in 40 CFR section 261.21. The flashpoint shall not be less than sixty degrees Celsius (60°C) or one hundred forty degrees Fahrenheit (140°F).

(c) Solid or viscous substances which may cause obstruction to the flow in a sewer or other interference with the POTW.

(d) Any wastewater having a pH less than 5.0 unless the POTW is specifically designed to accommodate such wastewater, or wastewater having any other corrosive property capable of causing damage or hazard to structures, equipment and/or personnel of the POTW.

(e) Any wastewater containing toxic pollutants in sufficient quantity, either singly or by interaction with other pollutants, to cause pass-through or interference.

(f) Any noxious or malodorous liquids, gases, or solids which either singly or by interaction with other wastes is sufficient to prevent entry into the sewers for their maintenance and repair.

(g) Any substance which may cause the POTW's effluent or any other product of the POTW, such as residues, sludges, or scums, to be unsuitable for reclamation and reuse or to interfere with the reclamation process where the POTW is pursuing a reuse and reclamation program. In no case shall a substance discharged to the POTW cause the POTW to be in noncompliance with the sludge use or disposal criteria, guidelines, or regulations affecting sludge use or disposal.

(h) Any substance which will cause the POTW to violate its CDPS permit or the receiving water quality standards.

(i) Any wastewater with objectionable color not removable in the treatment process, such as, but not limited to, dye wastes and vegetable tanning solutions.

(j) Any pollutants, including oxygen demanding pollutants (BOD, etc.) which will cause pass-through or interference.

(k) Radioactive wastes or isotopes of such a half-life or concentration that they do not meet limits established by the city or other regulations set forth by the Colorado department of public health and environment, state of Colorado, in the latest edition of "Rules And Regulations Pertaining To Radiological Control", and any applicable federal regulations that may apply.

(l) Any wastewater having a temperature which will cause the temperature of the influent to the wastewater treatment plant to exceed one hundred four degrees Fahrenheit (104°F) or forty degrees Celsius (40°C) and/or inhibit the biological activity in the POTW.

(m) Any water or waste which contains grease or oil or any other substances that will solidify or become discernibly viscous at temperatures between thirty two degrees Fahrenheit (32°F) (0°C) and one hundred fifty degrees Fahrenheit (150°F) (65.5°C).

(n) Any water or waste containing free or floating oil and grease, or any discharge containing animal fat or grease byproduct in excess of two hundred milligrams per liter (200 mg/l).

(o) Petroleum oil, nonbiodegradable cutting oil or products of mineral oil origin in amounts that will cause interference or pass-through.

(p) Trucked or hauled wastes or wastewater, except at locations authorized by the city, that meets all standards and requirements established by the city.

(q) Waters containing solids that have not been ground or comminuted to such a degree that all particles will be carried freely in suspension under conditions normally prevailing in public sewers. Solid particles shall be no more than one-half inch ($^1/_2$") in any dimension.

(r) Ammonia nitrogen or substances readily converted thereto, in amounts that would cause or contribute to pass-through or interference.

(s) Pollutants which result in the presence of toxic gases, vapors or fumes within the POTW in a quantity that may cause acute worker health and safety problems.

(t) Stormwater drainage from ground, surface, roof drains, catch basins, unroofed area drains (e.g., commercial car washing facilities) or any other source unless otherwise approved by the city. Specifically prohibited is the connection of roof downspouts, exterior foundation drains, areaway drains, or other sources of surface runoff or ground water to a building sewer or building drain which in turn is connected directly or indirectly to the city's wastewater collection system. No person shall connect or discharge water from underground drains, sump pump discharges, natural springs and seeps, water accumulated in excavation or grading or any other water associated with construction activities.

(u) Any substance directly into a manhole or other opening in the POTW unless specifically authorized by the city or as otherwise permitted under this chapter. Prohibited is the opening of a manhole or discharging into any opening in violation of this chapter.

(v) Liquid wastes from chemical toilets, and trailers, campers or other recreational vehicles which have been collected and/or held in tanks or other containers shall not be discharged into the POTW except at locations authorized by the city to collect such wastes.

(w) Wastes where such wastes have been collected and/or held in a tank or other container and where such wastes fail to comply with any applicable limitation set out in this chapter.

(X) ANY WATER OR WASTEWATER FROM ALKALINE HYDROLYSIS OR OTHER CHEMICAL DECOMPOSITION PROCESSES OF HUMAN OR ANIMAL TISSUES, REMAINS, OR BODIES WITHOUT PRIOR WRITTEN APPROVAL FROM THE CITY.

(Y) MEDICAL WASTES IN AMOUNTS OR CONCENTRATIONS THAT WILL CAUSE A VIOLATION OF ANY ONE OF THE OBJECTIVES INCLUDED IN SUBSECTION (A)1 OF THIS SECTION.

(Z) ANY WATER OR WASTEWATER ASSOCIATED WITH HYDRAULIC FRACTURING (FRACKING) AND DRILLING ACTIVITIES, WITHOUT PRIOR WRITTEN APPROVAL FROM THE CITY.

2. Wastewater Discharge Limitations: THE CITY IS AUTHORIZED TO ESTABLISH LOCAL LIMITS PURSUANT 40 CFR Part 403.5(C). It shall be unlawful for any user to discharge, deposit, cause, or allow to be discharged any waste or wastewater which fails to comply with the limitations imposed by this section.

(a) Dilution is prohibited as a substitute for treatment and shall be a violation of this chapter. Except where expressly authorized to do so by an applicable pretreatment standard or requirement, no industrial user shall ever increase the use of process water, or in any other way attempt to dilute a

discharge as a partial or complete substitute for adequate treatment to achieve compliance with a pretreatment standard or requirement. The city may impose mass limitations on industrial users which are using dilution to meet applicable pretreatment standards or requirements or in other cases where the imposition of mass limitations is appropriate.

(b) No significant industrial user shall discharge OR CAUSE TO BE DISCHARGED wastewater that exceeds the following LOCAL limits ~~at any time for any length of time~~ AS SPECIFIED IN THE INDUSTRIAL WASTEWATER PERMIT USING THE METHODS AND PROCEDURES PRESCRIBED IN SUBSECTION (H) :

Pollutant[1]	DAILY MAXIMUM Limit (mg/l)
Arsenic (As)	0 .55
Cadmium (Cd)	0 .30
Chromium-total (Cr)	2 .9
Chromium (VI) (Cr VI)	0 .86
Copper (Cu)	3 .94
Lead (Pb)	0 .51
Mercury (Hg)	0 .005
Molybdenum (Mo)	2 .82
Nickel (Ni)	2 .66
Selenium (Se)	0 .054
Silver (Ag)	0 .112
Zinc (Zn)	8 .8
Benzene[2]	0 .050
BTEX[2,3]	0 .750

Notes:
1.All pollutants are to be analyzed as total.
2.These pollutants and limits generally apply to wastewaters from the cleanup of petroleum or gasoline underground storage tanks. In addition, the pollutants may be required of other users or included in permits where sampling and analysis indicate that the wastewater contains concentrations of these pollutants in excess of the stated limits.
3.This is the sum of measured concentrations for benzene, toluene, ethylbenzene, and xylene.

(c) All users subject to a categorical pretreatment standard shall comply with all requirements of such standard, and shall also comply with any limitations contained in this chapter. Where the same

pollutant is limited by more than one pretreatment standard, the limitations which are more stringent shall prevail. Compliance with categorical pretreatment standards shall be the time frame specified in the applicable categorical pretreatment standard.

(d) The city may establish more stringent pollutant limits, additional site specific pollutant limits, best management practices, or additional pretreatment requirements when, in the judgment of the city, such limitations are necessary to implement the provisions of this chapter.

(D) Pretreatment And Monitoring Facilities:

1. Users shall provide wastewater treatment as necessary to comply with this chapter and shall achieve compliance with all pretreatment standards and requirements set out in this chapter within the time limitations specified by EPA, the state, or the city, whichever is more stringent. Any facility determined by the city to be necessary for compliance or monitoring shall be provided, operated, and maintained at the user's expense. All treatment facilities shall be properly operated and maintained. Detailed plans describing such facilities and operating procedures shall be submitted to the city for review, and shall be approved before such facilities are constructed. The review of such plans and operating procedures shall in no way relieve the user from the responsibility of modifying such facilities as necessary to produce a discharge acceptable to the city under the provisions of this chapter. Any subsequent alterations or additions to such pretreatment or flow control facilities shall not be made without due notice to and prior approval of the city.

2. The city may require users to restrict their discharge during peak flow periods, designate that certain wastewater be discharged only into specified sewers, relocate and/or consolidate points of discharge, separate sewage waste streams from industrial waste streams, and such other conditions as may be necessary to protect the POTW and demonstrate the user's compliance with the requirements of this chapter.

3. The city may require any user discharging into the POTW to install and maintain, on their property and at their expense, a suitable storage and flow control facility to ensure equalization of flow. An industrial wastewater permit may be issued solely for flow equalization.

4. Users with the potential to discharge flammable substances may be required to install and maintain an approved combustible gas detection meter.

5. The city may require an industrial user to install at the user's expense, suitable monitoring facilities or equipment that allows for the representative sampling and accurate observation of wastewater discharges. Such equipment shall be maintained in proper working order and kept safe and accessible at all times to city personnel.

6. The monitoring equipment shall be located and maintained on the industrial user's premises outside of the building unless otherwise approved by the city. When such a location would be impractical, the city may allow such facility to be constructed in the public street or easement area, with the approval of the agency having jurisdiction over such street or easement, and located so that it will not be obstructed by public utilities, landscaping or parked vehicles.

7. When more than one user is able to discharge into a common service line, the city may require installation of separate monitoring equipment for each user. When there is a significant difference in wastewater constituents and characteristics produced by different operations of a single user, the

city may require that separate service lines and connections and monitoring facilities be installed for each separate discharge.

8. Whether constructed on public or private property, the monitoring facilities shall be constructed in accordance with the city's requirements and all applicable construction standards and specifications.

9. To fulfill the purposes of this chapter, the city may order other industrial users of the city's POTW to maintain records and/or install and maintain similar facilities or equipment as described above.

10. Industrial users who discharge process wastewaters determined by the city to contain pollutants necessitating continuous pH measurement to demonstrate compliance shall, subsequent to notification by the city, install a continuous recording pH meter as approved by the city. Such meter shall be installed, operated and maintained at the user's own cost and expense. Such records generated by this meter shall be retained for three (3) years and shall be made available to the city upon request.

11. If the city determines that an industrial user needs to measure and report wastewater flow, the user shall install an approved flow meter. Such meter shall be installed, operated and maintained at the user's own cost and expense. Such records generated by this meter shall be retained for three (3) years and shall be made available to the city upon request.

(E) Industrial Wastewater Permits:

1. Permits Required: All significant industrial users proposing to connect to, or discharge into any part of the wastewater system, shall apply for and obtain an industrial wastewater permit prior to commencing discharge to the POTW. A separate permit may be required for each user, building or complex of buildings. The discharge of wastewater to the POTW without a valid permit from a significant industrial user shall be a violation of this chapter as specified in subsection (E)2 of this section. Such users shall immediately contact the city and obtain a permit for discharge.

(A) UPON A FINDING THAT A SIGNIFICANT INDUSTRIAL USER SUBJECT TO CATEGORICAL PRETREATMENT STANDARDS NEVER DISCHARGES MORE THAN 100 GALLONS PER DAY (GPD) OF TOTAL CATEGORICAL WASTEWATER (EXCLUDING SANITARY, NON-CONTACT COOLING AND BOILER BLOWDOWN WASTEWATER, UNLESS SPECIFICALLY INCLUDED IN THE PRETREATMENT STANDARDS) THE CITY MAY DETERMINE THE INDUSTRIAL USER A NON-SIGNIFICANT CATEGORICAL INDUSTRIAL USER RATHER THAN A SIGNIFICANT INDUSTRIAL USER IF THE FOLLOWING CONDITIONS ARE MET:

(1) THE INDUSTRIAL USER, PRIOR TO THE CITY'S FINDING, HAS CONSISTENTLY COMPLIED WITH ALL APPLICABLE CATEGORICAL PRETREATMENT STANDARDS AND REQUIREMENTS;

(2) THE INDUSTRIAL USER ANNUALLY SUBMITS THE CERTIFICATION STATEMENT REQUIRED IN 40 CFR PART 403.12(Q) TOGETHER WITH ANY ADDITIONAL INFORMATION NECESSARY TO SUPPORT THE CERTIFICATION STATEMENT; AND

(3) THE INDUSTRIAL USER NEVER DISCHARGES ANY UNTREATED CONCENTRATED WASTEWATER.

(B) UPON A FINDING THAT A SIGNIFICANT INDUSTRIAL USER NOT SUBJECT TO CATEGORICAL PRETREATMENT STANDARDS HAS NO REASONABLE POTENTIAL FOR ADVERSELY AFFECTING THE POTW'S OPERATION OR FOR VIOLATING ANY PRETREATMENT STANDARD OR REQUIREMENT, THE CITY MAY AT ANY TIME, ON ITS OWN INITIATIVE OR IN RESPONSE TO A PETITION RECEIVED FROM AN INDUSTRIAL USER, DETERMINE THAT SUCH INDUSTRIAL USER IS NOT A SIGNIFICANT INDUSTRIAL USER.

(C) BY REQUEST FROM A SIGNIFICANT INDUSTRIAL USER AND AT THE DISCRETION OF THE CITY, A NON-DISCHARGING INDUSTRIAL WASTEWATER PERMIT MAY BE ISSUED TO THE SIGNIFICANT INDUSTRIAL USER THAT REQUIRES SPECIFIC CONTROLS AND/OR PROCESS CONFIGURATIONS TO PREVENT THE DISCHARGE OF WASTEWATER FROM SPECIFIC PROCESS OPERATIONS, OR OF SPECIFIC POLLUTANTS TO THE POTW.

2. Enforceability: Any violation of the terms and conditions of an industrial wastewater permit, failure to apply for a permit as required, or discharging without a required permit shall be deemed a violation of this chapter and subjects the industrial user to the sanctions set out in subsection (~~J~~K) of this section. Obtaining an industrial wastewater permit does not relieve a permittee of its obligation to comply with all federal and state pretreatment standards or requirements.

3. New Users; Applying For An Industrial Wastewater Permit: Any user required to obtain an industrial wastewater permit who proposes to begin or recommence discharging into the POTW must apply for and obtain such permit prior to the beginning or recommencing of such discharge. The user shall file a~~n industrial~~ wastewater permit application on forms provided by the city, containing the information specified in subsection (E)5 of this section. The completed application for the industrial wastewater permit must be filed at least ninety (90) days prior to the date upon which any discharge will begin or recommence.

4. Existing Users; Applying F~~F~~or Industrial Wastewater Permit Reissuance: A user with an expiring industrial wastewater permit shall apply for a new permit by submitting a complete permit application at least ninety (90) days prior to the expiration of the user's existing discharge permit. The user shall file a~~n industrial~~ wastewater permit application on forms provided by the city containing the information specified in subsection (E)5 of this section. An industrial user with an existing permit that has filed a complete and timely application may continue to discharge as approved by the city through an administrative extension of the existing permit.

5. ~~Industrial~~ Wastewater Permit Application Contents: In support of the application, the user shall submit, in units and terms appropriate for evaluation, the following information:

~~(a) Identifying Information:~~

~~(1) The name of industry and address of the facility, mailing address if different;~~

~~(2) The name of the operator and owner;~~

~~(3) Location of discharge if different from the location address;~~

(4) Contact information; and

(5) Description of activities, facilities, and plant production processes on the premises.

(b) Environmental Permits: A list of any environmental control permits held by or for the facility.

(c) Description Of Operations:

(1) A brief description of the nature, average rate of production (including each product produced by type, amount, processes, and rate of production);

(2) The standard industrial classification(s) of the operation(s) carried out by such user;

(3) A schematic process diagram, which indicates points of discharge to the POTW from the regulated process;

(4) Types of wastes generated;

(5) A list of all raw materials and chemicals used or stored at the facility which are, or could accidentally or intentionally be, discharged to the POTW;

(6) Number of employees; and

(7) Hours of operation, and proposed or actual hours of operation.

(d) Discharge Time And Duration: Time and duration of discharges.

(e) Sample Location: The location for sampling the wastewater discharges from the user.

(f) Flow Measurement: Information showing the measured average daily and maximum daily flow, in gallons per day, to the POTW from regulated process streams and other streams, as necessary, to allow use of the combined waste stream formula set out in 40 CFR section 403.6(e). For new sources and new permittees not currently discharging, an estimate of flows may be used for meeting the requirements of the baseline monitoring report required at subsection (F)2 of this section.

(g) Measurement Of Pollutants: For new sources and new permittees not currently discharging, an estimate of pollutants may be used for meeting the requirements of the baseline monitoring report required at subsection (F)2 of this section.

(1) The pretreatment standards applicable to each regulated process;

(2) The results of sampling and analysis identifying the nature and concentration, and/or mass of regulated pollutants in the discharge from each regulated process where required by the standard or by the city;

(3) Instantaneous, daily maximum and long term average concentrations, or mass, where required, shall be reported;

(4) The sample shall be representative of daily operations and shall be collected in accordance with procedures set out in subsections (H)1 and (H)2 of this section. Where the standard requires

~~compliance with a BMP or pollution prevention alternative, the user shall submit documentation as required by the city or the applicable standards to determine compliance with the standard; and~~

~~(5) Analyses must be performed in accordance with procedures set out in subsection (H)3 of this section.~~

~~(h) Certification: A statement, reviewed by an authorized representative of the industrial user and certified to by a qualified professional, indicating whether pretreatment standards are being met on a consistent basis, and, if not, whether additional operation and maintenance (O&M) and/or additional pretreatment is required for the industrial user to meet the pretreatment standards and requirements.~~

~~(i) Additional Information: Any other information as may be deemed necessary by the city to evaluate the permit application.~~

~~(j) Compliance Schedule: If additional pretreatment and/or O&M will be required to meet the pretreatment standards or requirements, the shortest schedule by which the industrial user will provide such additional pretreatment and/or O&M. The completion date in this schedule shall not be later than the compliance date established for the applicable pretreatment standard.~~

~~(k) Application Signatories And Certifications: All industrial wastewater permit applications, industrial user reports and certification statements must be signed by an authorized representative of the user and contain the applicable certification statement(s) in subsection (F)6 of this section.~~

(A) IDENTIFYING FACILITY INFORMATION.

(1) THE NAME OF INDUSTRY AND ADDRESS OF THE FACILITY, MAILING ADDRESS IF DIFFERENT;

(2) THE NAME OF THE BUSINESS OPERATOR AND OWNER;

(3) THE DESIGNATED SIGNATORY AUTHORITY AND DESIGNATED FACILITY CONTACT;

(B) BUSINESS ACTIVITIES.

(1) IDENTIFICATION OF INDUSTRIAL PROCESSES, INDUSTRIAL CATEGORIES, OR BUSINESS ACTIVITIES;

(2) A BRIEF DESCRIPTION OF OPERATIONS INCLUDING MATERIALS USED, PRODUCTS PRODUCED, MATERIALS HANDLING, TESTING, STORAGE, CLEANING, WASTE HANDLING, AND WASTEWATER PRETREATMENT;

(3) THE STANDARD INDUSTRIAL CLASSIFICATION(S) OR NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS) OF THE OPERATION(S) CARRIED OUT BY SUCH USER;

(4) ENVIRONMENTAL PERMITS. A LIST OF ANY ENVIRONMENTAL CONTROL PERMITS HELD BY OR FOR THE FACILITY;

(5) FACILITY OPERATIONAL CHARACTERISTICS INCLUDING WORK DAYS, WORK SHIFTS, NUMBER OF EMPLOYEES, AND SEASONAL VARIATIONS;

(6) PLANNED OR POTENTIAL EXPANSION;

(C) WATER SUPPLY AND CONSUMPTION.

(1) WATER SOURCES, WATER BILL INFORMATION;

(2) WATER USE DISTRIBUTION THROUGHOUT FACILITY;

(D) SEWER CONNECTION INFORMATION.

(E) RAW MATERIALS AND CHEMICALS USED AND STORED.

(F) FACILITY INFRASTRUCTURE AND SITE DIAGRAMS.

(1) EXTERIOR SITE PLANS, INTERIOR BUILDING/FLOOR PLAN, PLUMBING DIAGRAMS;

(G) WASTEWATER DISCHARGE INFORMATION.

(1) METHOD OF WASTEWATER DISCHARGE;

(2) WASTEWATER DISCHARGE FLOW RATES;

(3) WASTEWATER MONITORING EQUIPMENT AND LOCATIONS;

(4) CHARACTERISTICS OF WASTEWATER INCLUDING POLLUTANT MEASUREMENTS;

(H) PROCESS FLOW DIAGRAM.

(I) GENERATED WASTE HANDLING PROCEDURES.

(J) WASTEWATER TREATMENT EQUIPMENT AND OPERATIONS.

(K) CONTROL PLAN FOR SPILL PREVENTION.

(L) ANY OTHER INFORMATION AS MAY BE DEEMED NECESSARY BY THE CITY TO EVALUATE THE PERMIT APPLICATION.

(M) CERTIFICATION. A STATEMENT, REVIEWED BY AN AUTHORIZED REPRESENTATIVE OF THE INDUSTRIAL USER AND CERTIFIED BY A QUALIFIED PROFESSIONAL, INDICATING WHETHER PRETREATMENT STANDARDS ARE BEING MET ON A CONSISTENT BASIS, AND, IF NOT, WHETHER ADDITIONAL OPERATION AND MAINTENANCE (O&M) AND/OR ADDITIONAL PRETREATMENT IS REQUIRED FOR THE INDUSTRIAL USER TO MEET THE PRETREATMENT STANDARDS AND REQUIREMENTS.

(1) COMPLIANCE SCHEDULE. IF ADDITIONAL PRETREATMENT AND/OR O&M WILL BE REQUIRED TO MEET THE PRETREATMENT STANDARDS OR REQUIREMENTS, THE SHORTEST SCHEDULE BY WHICH THE INDUSTRIAL USER WILL PROVIDE SUCH ADDITIONAL PRETREATMENT AND/OR O&M. THE COMPLETION DATE IN THIS SCHEDULE SHALL NOT BE LATER THAN THE COMPLIANCE DATE ESTABLISHED FOR THE APPLICABLE PRETREATMENT STANDARD. A COMPLIANCE SCHEDULE MUST BE IN ACCORDANCE WITH SUBSECTION (F)7 OF THIS SECTION;

(N) APPLICATION SIGNATORIES AND CERTIFICATIONS. ALL INDUSTRIAL WASTEWATER PERMIT APPLICATIONS, INDUSTRIAL USER REPORTS AND CERTIFICATION STATEMENTS MUST BE SIGNED BY AN AUTHORIZED REPRESENTATIVE OF THE USER AND CONTAIN THE APPLICABLE CERTIFICATION STATEMENT IN SUBSECTION (F)6(A) OF THIS SECTION.

(O) ANY REQUESTS FOR A MONITORING WAIVER (OR A RENEWAL OF AN APPROVED MONITORING WAIVER) FOR A POLLUTANT NEITHER PRESENT NOR EXPECTED TO BE PRESENT IN THE DISCHARGE PER SUBSECTION (F)1(E) OF THIS SECTION.

6. Industrial Wastewater Permit Issuance:

(a) The city shall issue an industrial wastewater permit to the applicant if the city finds that all of the following conditions are met:

(1) The applicant has provided a timely and complete permit application to the city;

(2) The proposed discharge by the applicant is in compliance with the limitations established in this chapter;

(3) The proposed operation and discharge of the applicant would permit the normal and efficient operation of the POTW; and

(4) The proposed discharge of the applicant would not result in a violation by the city of the terms and conditions of its CDPS permit or cause pass-through or interference.

(b) If the city finds that the condition set out in subsection (E)6(a)(2) of this section is not met, the city may, at its discretion, issue an industrial wastewater permit to the applicant if the conditions set out in subsections (E)6(a)(1), (E)6(a)(3) and (E)6(a)(4) of this section have been met and if the applicant submits, and the city approves, a compliance schedule setting out the measures to be taken by the applicant and the dates that such measures will be implemented to ensure compliance with the local limits. At no time shall a discharge be allowed to cause violations of the general and specific prohibitions established in subsection (C)1 of this section nor shall the final compliance date for a categorical standard be extended.

7. Industrial Wastewater Permit Denial And Hearing:

(a) In the event an application for an industrial wastewater permit is denied, the city shall notify the applicant in writing of such denial. Such notification shall state the grounds for such denial with that degree of specificity which will inform the applicant of the measures or actions which must be taken by the applicant prior to issuance of a permit.

(b) Upon receipt of notification of denial of a permit, the applicant may request, and shall be granted, a hearing to be held by the city. At such hearing the applicant shall have the burden of establishing that the conditions set out in subsection (E)6 of this section have been met and that a permit should be issued.

(c) The city may conduct the hearing and take the evidence or may designate a representative to:

(1) Issue in the name of the city notices of hearings requesting the attendance and testimony of witnesses and the production of evidence relevant to any matter involved in such hearings;

(2) Take the evidence; and

(3) Transmit a report of the evidence and hearing, including transcripts and other evidence, to the city, together with recommendations for action thereon.

(d) Testimony taken at any public hearing shall be under oath and recorded. The transcript as recorded shall be made available to any member of the public or any party to the hearing upon payment of any required duplication charges.

(e) Upon review of the evidence by the city, the city shall make written findings of fact. Thereupon the city may issue an order directing the issuance of an industrial wastewater permit, or directing that such permit shall not be issued, or give such other or further orders and directives as are necessary and appropriate.

8. Industrial Wastewater Permit Conditions: Industrial wastewater permits shall be expressly subject to all provisions of this chapter and all other regulations, and user charges and fees established by the city. The conditions of industrial wastewater permits shall be uniformly enforced in accordance with this chapter and applicable state and federal regulations. An industrial wastewater permit shall include such conditions as are deemed reasonably necessary by the city to prevent pass-through or interference, protect the quality of the receiving water, protect worker health and safety, facilitate sludge management and disposal, and protect against damage to the POTW.

(a) Industrial wastewater permits shall contain, as appropriate:

(1) A statement that indicates the permit's issuance date, expiration date and effective date;

(2) A statement that the permit is nontransferable;

(3) Effluent limits, including best management practices (BMPs), based on applicable pretreatment standards;

(4) Self-monitoring, sampling, reporting, notification, and recordkeeping requirements. These requirements shall include an identification of pollutants (or best management practices) to be monitored, sampling location, sampling frequency, and sample type based on federal, state, and local law;

(5) A statement of applicable administrative, civil and criminal penalties for violation of pretreatment standards and requirements, the permit, this chapter and any applicable compliance schedule. Such schedule may not extend the time for compliance beyond that required by applicable federal, state, or local law;

(6) BMPs to control specific pollutants as necessary to meet the objectives of this chapter;

(7) Closure requirements for permitted facilities undergoing partial or complete closure activities to ensure closure activities are completed and wastes have been properly disposed and remaining access to sanitary and storm sewers are protected;

(8) Requirements to notify the city immediately of any changes at its facility affecting potential for a spill or slug discharge and to notify the POTW immediately in the event of a slug, spill or accidental discharge to the POTW;

(9) Compliance schedules;

(10) Requirements to reapply for a new permit at least ninety (90) days prior to expiration of the existing permit;

(11) The general and specific prohibitions;

(12) Additional monitoring to be reported.

(13) THE PROCESS FOR SEEKING A WAIVER FROM MONITORING FOR A POLLUTANT NEITHER PRESENT NOR EXPECTED TO BE PRESENT IN THE DISCHARGE IN ACCORDANCE WITH SUBSECTION (F)1(E) OF THIS SECTION. ANY GRANT OF THE MONITORING WAIVER BY THE CITY MUST BE INCLUDED AS A CONDITION IN THE PERMIT.

(b) Industrial wastewater permits may contain, but need not be limited to, the following conditions:

(1) Limits on the average and/or maximum rate of discharge, time of discharge, and/or requirements for flow regulation and equalization;

(2) Requirements for the installation of pretreatment technology, pollution control, or construction of appropriate containment devices, designed to reduce, eliminate, or prevent the introduction of pollutants into the treatment works;

(3) Requirements for the development and implementation of slug or spill control plans or other special conditions including management practices necessary to adequately prevent accidental, unanticipated, or nonroutine discharges;

(4) Development and implementation of waste minimization plans to reduce the amount of pollutants discharged to the POTW;

(5) Requirements for installation and maintenance of inspection and sampling facilities and equipment, including flow measurement devices; and

(6) Other conditions as deemed appropriate by the city to ensure compliance with this chapter, and state and federal laws and regulations.

9. Industrial Wastewater Permit Duration:

(a) Discharge permits shall be issued for a specified time period, not to exceed five (5) years. A permit may be issued for a period of less than five (5) years at the city's discretion or may be stated to

expire on a specific date. The terms and conditions of the permit may be subject to modification and change by the city during the life of the permit, as limitations or requirements as identified in this chapter are modified and changed pursuant to subsection (E)11 of this section. The user shall be informed of any proposed changes in its permit at least thirty (30) days prior to the effective date of change unless such change is initiated by a violation of this chapter. Any such change or new condition in the permit shall include a reasonable time schedule for compliance or as otherwise required by state or federal regulations.

(b) Where the city is establishing permit specific local limits, the permit shall be public noticed for comment for thirty (30) days in a newspaper of meaningful circulation. The city shall consider all comments that are received and incorporate any comments as appropriate prior to issuing the permit.

10. Industrial Wastewater Permit Transfer: Industrial wastewater permits are issued to a specific user for a specific operation. No permit shall be reassigned or transferred ~~or sold~~ to a ~~new owner, new user,~~ different premises or a new or changed operation. PERMITS MAY BE TRANSFERRED TO A NEW OWNER OR OPERATOR ONLY IF THE PERMITTEE GIVES AT LEAST 30 DAYS ADVANCE NOTICE TO THE CITY AND THE CITY APPROVES THE PERMIT TRANSFER. THE NOTICE TO THE CITY MUST INCLUDE A WRITTEN CERTIFICATION BY THE NEW OWNER OR OPERATOR WHICH:

(A) STATES THAT THE NEW OWNER AND/OR OPERATOR HAS NO IMMEDIATE INTENT TO CHANGE THE FACILITY'S OPERATIONS AND PROCESSES;

(B) IDENTIFIES THE SPECIFIC DATE ON WHICH THE TRANSFER IS TO OCCUR; AND

(C) ACKNOWLEDGES FULL RESPONSIBILITY FOR COMPLYING WITH THE EXISTING PERMIT.

11. Industrial Wastewater Permit Modification: The city may modify an industrial wastewater permit for good cause, including, but not limited to, the following reasons:

(a) To incorporate any new or revised federal, state, or local pretreatment standards or requirements;

(b) To address significant alterations or additions to the user's operation, processes, or wastewater volume or character since the time of the industrial wastewater permit issuance;

(c) A change in the POTW that requires either a temporary or permanent reduction or elimination of the authorized discharge;

(d) Information indicating that the permitted discharge poses a threat to the POTW, city personnel, or the receiving waters;

(e) Violation of any terms or conditions of the industrial wastewater permit;

(f) Misrepresentations or failure to fully disclose all relevant facts in the industrial wastewater permit application or in any required reporting; or

(g) To correct typographical or other errors in the industrial wastewater permit.

12. Industrial Wastewater Permit Revocation: A violation of the conditions of a permit or of this chapter or of applicable state and federal regulations shall be reason for revocation of such permit by the city. Upon revocation of the permit, any wastewater discharge from the affected user shall be considered prohibited and illegal. Grounds for revocation of a permit include, but are not limited to, the following:

(a) Failure of a user to accurately disclose or report the wastewater constituents and characteristics of its discharge;

(b) Failure of the user to report significant changes in operations or wastewater constituents and characteristics;

(c) Refusal of access to the user's premises for the purpose of inspection or monitoring;

(d) Falsification of records, reports or monitoring results;

(e) Tampering with monitoring equipment;

(f) Violation of conditions of the permit;

(g) Misrepresentation or failure to fully disclose all relevant facts in the industrial wastewater permit application;

(h) Failure to pay fines or penalties;

(i) Failure to pay sewer charges;

(j) Failure to pay permit and sampling fees; or

(k) Failure to meet compliance schedules.

(F) Reporting Requirements:

1. Periodic Compliance Reports; All Significant Industrial Users:

(a) EXCEPT AS SPECIFIED IN SUBSECTION (F)1(F) OF THIS SECTION, A~~A~~ny industrial user subject to a federal, state, or city pretreatment standard or requirement must, at a frequency determined by the city submit no less than once per six (6) months, unless required more frequently in the permit or by the city, reports indicating the nature, concentration of pollutants in the discharge which are limited by pretreatment standards and the average and maximum daily flows for the reporting period. In cases where the pretreatment standard requires compliance with best management practices (BMPs) or pollution prevention alternatives, the user must submit documentation required by the city or the pretreatment standard necessary to determine compliance status of the user. All periodic compliance reports must be signed and certified in accordance with subsection (F)6 of this section.

(b) All wastewater samples must be representative of the user's discharge. Wastewater monitoring and flow measurement facilities shall be properly operated, kept clean, and maintained in good working

order at all times. The failure of a user to keep its monitoring facility in good working order shall not be grounds for the user to claim that the sample results are unrepresentative of its discharge.

(c) If a user subject to the reporting requirement in this section monitors any regulated pollutant at the appropriate sampling location more frequently than required by the city, using the methods and procedures prescribed in subsection (H) of this section, the results of this monitoring shall be included in the report.

(d) The sampling and analyses required for the reporting outlined above may be performed by the city in lieu of the permittee. Where the city itself makes arrangements with the user to collect all the information required for the report, the user will not be required to submit the report.

(E) THE CITY MAY AUTHORIZE A SIGNIFICANT INDUSTRIAL USER SUBJECT TO A CATEGORICAL PRETREATMENT STANDARD TO FOREGO SAMPLING OF A POLLUTANT REGULATED BY A CATEGORICAL PRETREATMENT STANDARD IF THE SIGNIFICANT INDUSTRIAL USER HAS DEMONSTRATED THROUGH SAMPLING AND OTHER TECHNICAL FACTORS THAT THE POLLUTANT IS NEITHER PRESENT NOR EXPECTED TO BE PRESENT IN THE DISCHARGE, OR IS PRESENT ONLY AT BACKGROUND LEVELS FROM INTAKE WATER AND WITHOUT ANY INCREASE IN THE POLLUTANT DUE TO ACTIVITIES OF THE INDUSTRIAL USER. THIS AUTHORIZATION IS SUBJECT TO THE FOLLOWING CONDITIONS:

(1) THE WAIVER MAY BE AUTHORIZED WHERE A POLLUTANT IS DETERMINED TO BE PRESENT SOLELY DUE TO SANITARY WASTEWATER DISCHARGED FROM THE FACILITY PROVIDED THAT THE SANITARY WASTEWATER IS NOT REGULATED BY AN APPLICABLE CATEGORICAL STANDARD AND OTHERWISE INCLUDES NO PROCESS WASTEWATER.

(2) THE MONITORING WAIVER IS VALID ONLY FOR THE DURATION OF THE EFFECTIVE PERIOD OF THE INDIVIDUAL WASTEWATER DISCHARGE PERMIT, BUT IN NO CASE LONGER THAN 5 YEARS. THE USER MUST SUBMIT A NEW REQUEST FOR THE WAIVER BEFORE THE WAIVER CAN BE GRANTED FOR EACH PERMIT.

(3) IN MAKING A DEMONSTRATION THAT A POLLUTANT IS NOT PRESENT, THE INDUSTRIAL USER MUST PROVIDE DATA FROM AT LEAST ONE SAMPLING OF THE FACILITY'S PROCESS WASTEWATER PRIOR TO ANY TREATMENT PRESENT AT THE FACILITY THAT IS REPRESENTATIVE OF ALL WASTEWATER FROM ALL PROCESSES.

(4) THE REQUEST FOR A MONITORING WAIVER MUST BE SIGNED AND CERTIFIED IN ACCORDANCE WITH SUBSECTION (F)6(A) OF THIS SECTION.

(5) NON-DETECTABLE SAMPLE RESULTS MAY BE USED ONLY AS A DEMONSTRATION THAT A POLLUTANT IS NOT PRESENT IF THE EPA APPROVED METHOD FROM 40 CFR PART 136 WITH THE LOWEST MINIMUM DETECTION LEVEL FOR THAT POLLUTANT WAS USED IN THE ANALYSIS.

(6) ANY GRANT OF THE MONITORING WAIVER BY THE CITY MUST BE INCLUDED AS A CONDITION IN THE USER'S PERMIT. THE REASONS SUPPORTING THE WAIVER AND ANY

INFORMATION SUBMITTED BY THE USER IN ITS REQUEST FOR THE WAIVER MUST BE MAINTAINED BY THE CITY FOR 3 YEARS AFTER EXPIRATION OF THE WAIVER.

(7) UPON APPROVAL OF THE MONITORING WAIVER AND REVISION OF THE USER'S PERMIT BY THE CITY, THE INDUSTRIAL USER MUST CERTIFY ON EACH REPORT WITH THE STATEMENT IN SUBSECTION (F)6(D) OF THIS SECTION, THAT THERE HAS BEEN NO INCREASE IN THE POLLUTANT IN ITS WASTESTREAM DUE TO ACTIVITIES OF THE INDUSTRIAL USER.

(8) IN THE EVENT THAT A WAIVED POLLUTANT IS FOUND TO BE PRESENT OR IS EXPECTED TO BE PRESENT BECAUSE OF CHANGES THAT OCCUR IN THE USER'S OPERATIONS, THE USER MUST IMMEDIATELY: COMPLY WITH THE MONITORING REQUIREMENTS OF SUBSECTION (F)1(A) OF THIS SECTION, OR OTHER MORE FREQUENT MONITORING REQUIREMENTS IMPOSED BY THE CITY, AND NOTIFY THE CITY.

(9) THIS PROVISION DOES NOT SUPERSEDE CERTIFICATION PROCESSES AND REQUIREMENTS ESTABLISHED IN CATEGORICAL PRETREATMENT STANDARDS, EXCEPT AS OTHERWISE SPECIFIED IN THE CATEGORICAL PRETREATMENT STANDARD.

(F) THE CITY MAY REDUCE THE REQUIREMENT FOR PERIODIC COMPLIANCE REPORTS IN SUBSECTION (F)1(A) OF THIS SECTION TO A REQUIREMENT TO REPORT NO LESS FREQUENTLY THAN ONCE A YEAR, UNLESS REQUIRED MORE FREQUENTLY IN THE PRETREATMENT STANDARD OR BY THE EPA, WHERE THE INDUSTRIAL USER'S TOTAL CATEGORICAL WASTEWATER FLOW DOES NOT EXCEED ANY OF THE FOLLOWING:

(1) 0.01 PERCENT OF THE POTW'S DESIGN DRY-WEATHER HYDRAULIC CAPACITY OF THE POTW, OR FIVE THOUSAND (5,000) GALLONS PER DAY, WHICHEVER IS SMALLER, AS MEASURED BY A CONTINUOUS EFFLUENT FLOW MONITORING DEVICE UNLESS THE INDUSTRIAL USER DISCHARGES IN BATCHES

(2) 0.01 PERCENT OF THE DESIGN DRY-WEATHER ORGANIC TREATMENT CAPACITY OF THE POTW; AND

(3) 0.01 PERCENT OF THE MAXIMUM ALLOWABLE HEADWORKS LOADING FOR ANY POLLUTANT REGULATED BY THE APPLICABLE CATEGORICAL PRETREATMENT STANDARD FOR WHICH APPROVED WASTEWATER DISCHARGE LIMITS WERE DEVELOPED IN ACCORDANCE WITH SUBSECTION (C)2(B) OF THIS SECTION.

REDUCED REPORTING IS NOT AVAILABLE TO INDUSTRIAL USERS THAT HAVE IN THE LAST TWO (2) YEARS BEEN IN SIGNIFICANT NONCOMPLIANCE. IN ADDITION, REDUCED REPORTING IS NOT AVAILABLE TO AN INDUSTRIAL USER WITH DAILY FLOW RATES, PRODUCTION LEVELS, OR POLLUTANT LEVELS THAT VARY SO SIGNIFICANTLY THAT, IN THE OPINION OF THE CITY, DECREASING THE REPORTING REQUIREMENT FOR THIS INDUSTRIAL USER WOULD RESULT IN DATA THAT ARE NOT REPRESENTATIVE OF CONDITIONS OCCURRING DURING THE REPORTING PERIOD.

2. Baseline Monitoring Reports; Categorical Industrial Users:

(a) Within either one hundred eighty (180) days after the effective date of a categorical pretreatment standard, or the final administrative decision on a category determination under 40 CFR section 403.6(a)(4), whichever is later, existing industrial users SUBJECT TO CATEGORICAL PRETREATMENT STANDARDS AND currently discharging to or scheduled to discharge to the POTW shall submit to the city a report which contains the information listed in subsection (F)2(b) of this section. At least ninety (90) days prior to commencement of their discharge, new sources, and sources that become categorical industrial users subsequent to the promulgation of an applicable categorical standard, shall submit to the city a report which contains the information listed in subsection (F)2(b) of this section. A new source shall report the method of pretreatment it intends to use to meet applicable pretreatment standards. A new source also shall give estimates of its anticipated flow and quantity of pollutants to be discharged from regulated process streams and other nonprocess streams.

(b) Users described above shall submit the information set forth below:

(1) Required Information: All information required in subsection (E)5 of this section.

(2) Measurement Of Pollutants:

A. The user shall take a minimum of one representative sample to compile the data necessary to comply with the requirements of this subsection.

B. Samples should be taken immediately downstream from pretreatment facilities if such exist or immediately downstream from the regulated process if no pretreatment exists. If other wastewaters are mixed with the regulated wastewater prior to pretreatment, the user should measure the flows and concentrations necessary to allow use of the combined waste stream formula in 40 CFR section 403.6(e) in order to evaluate compliance with the pretreatment standards. Where an alternate concentration or mass limit has been calculated in accordance with 40 CFR section 403.6(e) this adjusted limit along with supporting data shall be submitted to the city.

C. Sampling and analysis shall be performed in accordance with subsection (H) of this section.

D. The city may allow the submission of a BMR which utilizes only historical data so long as the data provides information sufficient to determine the need for industrial pretreatment measures.

E. The BMR shall indicate the time, date, and place of sampling and methods of analysis, and shall certify that such sampling and analysis is representative of normal work cycles and expected pollutant discharges to the POTW.

(3) Signature And Report Certification: All baseline monitoring reports must be signed in accordance with subsection (F)6(A) of this section and signed by an authorized representative as defined in subsection (B) of this section.

3. Ninety Day Compliance Reports; Categorical Industrial Users:

(a) New Sources: All new sources subject to existing categorical pretreatment standards shall submit a report to the city within ninety (90) days from the date of first discharge to the POTW demonstrating actual and continuing compliance with those standards.

(b) Existing Sources: All existing sources required to comply with newly promulgated categorical pretreatment standards shall submit a report to the city within ninety (90) days of the date on which compliance is required with those standards demonstrating that actual and continuing compliance with such standards has been achieved.

(c) Minimum Information: Such ninety (90) day compliance report shall contain at a minimum the information required in subsections (E)5~~(f), (E)5(g), (E)5(h), (E)5(i) and (E)5(k)~~(G), (E)5(L), (E)5(M), AND (E)5(N)~~(~~ of this section.

4. Twenty Four Hour Notice And Thirty Day Resampling: If sampling performed by a user indicates a violation of this chapter, the user shall notify the city within twenty four (24) hours of becoming aware of the violation. The user shall also repeat the sampling and analysis and submit the results of the repeat analysis to the city within thirty (30) days after becoming aware of the violations. FOR THE PURPOSES OF THIS SECTION "BECOMING AWARE" SHALL BE DEFINED AS THE SHORTEST REASONABLE TIME TO DETERMINE COMPLIANCE STATUS NOT TO EXCEED FIVE (5) DAYS AFTER RECEIPT OF SAMPLING DATA. The user is not required to resample if the following occurs:

(a) The city performs sampling at the user's facility at a frequency of at least once per month.

(b) The city performs sampling at the user's facility between the time when the user performs its initial sampling and the time when the user receives the results of this sampling. It is the sole responsibility of the user to verify if the city has performed this sampling.

5. Reports For Nonsignificant Industrial Users: Should the city deem it necessary to assure compliance with provisions of this chapter, any user of the POTW may be required to submit an industrial wastewater permit application, INDUSTRIAL WASTE SURVEY, or questionnaire to the city. Any user subject to this reporting requirement shall submit a completed report no later than thirty (30) days after receipt of the notification and appropriate forms.

6. Signatory Certification: ~~All reports and other submittals required to be submitted to the city shall include the following statement and signatory requirements:~~

~~(a) The authorized representative signing any application, questionnaire, any report or other information required to be submitted to the city must sign and attach the following certification statement with each such report or information submitted to the city:~~

(A) ALL REPORTS AND OTHER SUBMITTALS REQUIRED TO BE SUBMITTED TO THE CITY BY A SIGNIFICANT INDUSTRIAL USER, INCLUDING PERMIT APPLICATIONS, SHALL INCLUDE THE FOLLOWING CERTIFICATION STATEMENT SIGNED BY AN AUTHORIZED REPRESENTATIVE.

I certify under penalty of law that this document and all attachments were prepared under my direction or supervision in accordance with a system designed to ensure that qualified personnel properly gather and evaluate the information submitted. Based on my inquiry of the person or persons who manage the system or the persons directly responsible for gathering the information, the information submitted is, to the best of my knowledge and belief, true, accurate, and complete. I

am aware that there are significant penalties for submitting false information, including the possibility of a fine and imprisonment for knowing violations.

(B) PERIODIC COMPLIANCE REPORTS SUBMITTED BY SIGNIFICANT INDUSTRIAL USERS ISSUED A NON-DISCHARGING INDUSTRIAL WASTEWATER PERMIT SHALL ALSO INCLUDE THE FOLLOWING CERTIFICATION STATEMENT SIGNED BY AN AUTHORIZED REPRESENTATIVE. "*I CERTIFY UNDER PENALTY OF LAW THAT (PERMITTEE NAME) HAS NOT DISCHARGED ANY REGULATED WASTEWATER TO THE L/E WWTP DURING THIS REPORTING PERIOD"* (IF APPLICABLE).

(C) A FACILITY DETERMINED TO BE A NON-SIGNIFICANT CATEGORICAL INDUSTRIAL USER MUST ANNUALLY SUBMIT THE FOLLOWING CERTIFICATION STATEMENT SIGNED BY AN AUTHORIZED REPRESENTATIVE.

"BASED ON MY INQUIRY OF THE PERSON OR PERSONS DIRECTLY RESPONSIBLE FOR MANAGING COMPLIANCE WITH THE CATEGORICAL PRETREATMENT STANDARDS UNDER 40 CFR ___[SPECIFY APPLICABLE NATIONAL PRETREATMENT STANDARD PART(S)], I CERTIFY THAT, TO THE BEST OF MY KNOWLEDGE AND BELIEF THAT DURING THE PERIOD FROM _____, TO _____, _____ [MONTH, DAYS, YEAR]:

(1) THE FACILITY DESCRIBED AS _____ [FACILITY NAME] MET THE DEFINITION OF A NON-SIGNIFICANT CATEGORICAL INDUSTRIAL USER AS DESCRIBED IN 40 CFR 403.3(V)(2);

(2) THE FACILITY COMPLIED WITH ALL APPLICABLE PRETREATMENT STANDARDS AND REQUIREMENTS DURING THIS REPORTING PERIOD; AND

(3) THE FACILITY NEVER DISCHARGED MORE THAN 100 GALLONS OF TOTAL CATEGORICAL WASTEWATER ON ANY GIVEN DAY DURING THIS REPORTING PERIOD. THIS COMPLIANCE CERTIFICATION IS BASED UPON THE FOLLOWING INFORMATION:

_____.

(D) SIGNIFICANT INDUSTRIAL USERS THAT HAVE AN APPROVED MONITORING WAIVER BASED ON SECTION F(1)(E) OF THIS SECTION MUST SUBMIT ON EACH COMPLIANCE REPORT WITH THE FOLLOWING CERTIFICATION STATEMENT SIGNED BY AN AUTHORIZED REPRESENTATIVE THAT THERE HAS BEEN NO INCREASE IN THE POLLUTANT IN ITS WASTESTREAM DUE TO ACTIVITIES OF THE USER. *"BASED ON MY INQUIRY OF THE PERSON OR PERSONS DIRECTLY RESPONSIBLE FOR MANAGING COMPLIANCE WITH THE PRETREATMENT STANDARD FOR 40 CFR _____ [SPECIFY APPLICABLE NATIONAL PRETREATMENT STANDARD PART(S)], I CERTIFY THAT, TO THE BEST OF MY KNOWLEDGE AND BELIEF, THERE HAS BEEN NO INCREASE IN THE LEVEL OF _____ (LIST POLLUTANT(S)) IN THE WASTEWATERS DUE TO THE ACTIVITIES AT THE FACILITY SINCE FILING OF THE LAST PERIODIC COMPLIANCE REPORT.*

(~~b~~E) If the authorized representative is no longer accurate because a different individual or position has responsibility for the overall operation of the facility, or overall responsibility for environmental matters for the company, a new authorization satisfying the requirements of subsection (B) of this

section must be submitted to the city prior to or together with any reports to be signed by an authorized representative.

(F) INDUSTRIAL WASTE SURVEYS OR QUESTIONNAIRES REQUIRED TO BE SUBMITTED TO THE CITY BY AN INDUSTRIAL USER SHALL INCLUDE THE FOLLOWING STATEMENT AND SIGNATORY REQUIREMENTS. THE REPRESENTATIVE SIGNING ANY INDUSTRIAL WASTE SURVEY OR QUESTIONNAIRE MUST SIGN THE FOLLOWING CERTIFICATION STATEMENT. *"I HAVE PERSONALLY EXAMINED AND AM FAMILIAR WITH THE INFORMATION SUBMITTED IN THIS DOCUMENT AND ATTACHMENTS. BASED UPON MY INQUIRY OF THOSE INDIVIDUALS IMMEDIATELY RESPONSIBLE FOR OBTAINING THE INFORMATION REPORTED HEREIN, I BELIEVE THAT THE SUBMITTED INFORMATION IS TRUE, ACCURATE AND COMPLETE. I AM AWARE THAT* THERE ARE SIGNIFICANT PENALTIES FOR SUBMITTING FALSE INFORMATION." INDUSTRIAL WASTE SURVEYS OR QUESTIONNAIRES SHALL BE SUBMITTED TO THE CITY, IN ELECTRONIC OR HARD COPY FORMAT, WITHIN THIRTY (30) DAYS OF RECEIPT.

7. Compliance Schedules: Should any schedule of compliance be established in accordance with the requirements of this chapter, the following conditions shall apply to such schedule:

(a) The schedule shall contain increments of progress in the form of dates for the commencement and completion of major events leading to the construction and operation of additional pretreatment required for the user to meet the applicable categorical pretreatment standards (e.g., hiring an engineer, completing preliminary plans, completing final plans, executing contract for major components, commencing construction, completing construction, etc.);

(b) No increment referred to above shall exceed nine (9) months; and

(c) Not later than fourteen (14) days following each date in the schedule and the final date for compliance, the user shall submit a progress report to the city including, at a minimum, whether or not it complied with the increment of progress to be met on such date and, if not, the date on which it expects to comply with this increment of progress, the reason for delay, and the steps being taken by the user to return the construction to the schedule established. In no event shall more than nine (9) months elapse between such progress reports to the city.

8. Change In Discharge Or Operations: Every significant industrial user shall file a notification to the city a minimum of fourteen (14) days prior to any planned significant change in operations or wastewater characteristics. A significant change shall be a change equal to or greater than twenty percent (20%) in the mass of a pollutant or volume of flow discharged to the POTW. In addition, this notification shall include changes to:

(a) Adding or removing processing, manufacturing or other production operations.

(b) New substances used which may be discharged.

(c) Changes in the listed or characteristic hazardous waste for which the user has submitted or is required to submit information to the city under this chapter and 40 CFR part 403.12(p) as amended.

9. SPILL PREVENTION AND Control Plans:

(a) Discharge Prevention: Each user shall provide protection from accidental discharges and slug loads of pollutants regulated under this chapter. Facilities to prevent the discharge of spills or slug loads shall be provided and maintained at the user's expense.

(b) Evaluation: The city shall evaluate whether each significant industrial user needs a spill prevention and control plan or other action to control spills and slug discharges as defined in subsection (B) of this section. The city may require a user to develop, submit for approval, and implement a spill prevention and control plan or take such other action that may be necessary to control spills and slug discharges.

(c) Plan Requirements: A spill prevention and control plan shall address, at a minimum, the following:

(1) Detailed plans (schematics) showing facility layout and plumbing representative of operating procedures;

(2) Description of contents and volumes of any process tanks;

(3) Description of discharge practices, including nonroutine batch discharges;

(4) Listing of stored chemicals, including location and volumes;

(5) Procedures for immediately notifying the city of any spill or slug discharge. It is the responsibility of the user to comply with the reporting requirements in subsection (F)10 of this section;

(6) Procedures to prevent adverse impact from any accidental or slug discharge. Such procedures include, but are not limited to, inspection and maintenance of storage areas, handling and transfer of materials, loading and unloading operations, control of plant site runoff, worker training, building of containment structures or equipment, measures for containing toxic organic pollutants, including solvents, and/or measures and equipment for emergency response; and

(7) Any other information as required by the city.

(d) Notice To Employees: A notice shall be permanently posted on the user's bulletin board or other prominent place advising employees who to call in the event of an accidental or slug discharge. Employers shall ensure that all employees who work in any area where an accidental or slug discharge may occur or originate are advised to the emergency notification procedures.

10. Reports Of Potential Problems:

(a) In the case of any discharge, including, but not limited to, spills, accidental discharges, discharges of a nonroutine, episodic nature, a noncustomary batch discharge, a slug discharge or a discharge that may cause potential problems for the POTW, the user shall immediately telephone and notify the city of the incident. This notification shall include:

(1) Name of the facility;

(2) Location of the facility;

(3) Name of the caller;

(4) Date and time of discharge;

(5) Date and time discharge was halted;

(6) Location of the discharge;

(7) Estimated volume of discharge;

(8) Estimated concentration of pollutants in discharge;

(9) Corrective actions taken to halt the discharge; and

(10) Method of disposal if applicable.

(b) Within five (5) working days following such discharge, the user shall, unless waived by the city, submit a detailed written report describing the cause(s) of the discharge and the measures to be taken by the user to prevent similar future occurrences. Such notification shall not relieve the user of any expense, loss, damage, or other liability which might be incurred as a result of damage to the POTW, natural resources, or any other damage to person or property; nor shall such notification relieve the user of any fines, penalties, or other liability which may be imposed pursuant to this chapter.

11. Notification Of The Discharge Of Hazardous Waste:

(a) Any user shall notify the city, the EPA regional waste management division director, and state hazardous waste authorities, in writing, of any discharge into the POTW of a substance which, if otherwise disposed of, would be hazardous waste under 40 CFR part 261. Such notification to the city shall be made within the appropriate time frames specified in subsection s (F)4, (F)8, and (F)10 (A) of this section. Notification to the state and EPA is the responsibility of the user and shall be made as required under 40 CFR section 403.12(p). The user shall copy the city on all notifications made to the state and EPA.

Such notification must include:

(1) The name of the hazardous waste as set forth in 40 CFR part 261;

(2) The EPA hazardous waste number;

(3) The type of discharge (continuous, batch, or other);

(4) An identification of the hazardous constituents contained in the wastes;

(5) An estimation of the mass and concentration of such constituents in the waste stream discharged during that calendar month;

(6) An estimation of the mass of constituents in the waste stream expected to be discharged during the following twelve (12) months;

(7) Certification that the user has a program in place to reduce the volume and toxicity of hazardous wastes generated to the degree it has determined to be economically practical; and

(8) Signatory certification as required by subsection (F)6 of this section.

(b) In the case of any new regulation under section 3001 of RCRA identifying additional characteristics of hazardous waste or listing any additional substance as hazardous waste, the user must notify the city, the EPA regional waste management waste division director, and state hazardous waste authorities of the discharge of such substance within ninety (90) days of the effective date of such regulations.

(c) This provision does not create a right to discharge any substance not otherwise allowed to be discharged by this chapter, a permit issued hereunder, or any applicable federal or state law.

12. Date Of Receipt Of Reports: Written reports will be deemed to have been submitted on the date postmarked. For reports which are not mailed, postage prepaid, into a mail facility serviced by the United States postal service, the date of the receipt of the report shall govern.

(G) Inspection And Records:

1. Records And Monitoring: Users subject to the reporting requirements of this chapter shall retain, and make available for inspection and copying, all records of information obtained pursuant to any monitoring activities required by this chapter, any additional records of information obtained pursuant to monitoring activities undertaken by the user independent of such requirements, and documentation associated with best management practices. Records shall include the date, exact place, method, and time of sampling, and the name of the person(s) taking the sample; the dates analyses were performed; who performed the analyses; and analytical techniques or methods used; and the results of such analyses. These records shall remain available for a period of three (3) years. This period shall be automatically extended for the duration of any litigation concerning the user or the city, or where the user has been specifically notified of a longer retention period by the city OR WHEN REQUESTED BY THE EPA.

2. Admission To Property And Access To Information:

(a) City's Entrance Into Facility: Whenever it shall be necessary for the purposes of this chapter, the city may enter upon any user's facility, property or premises subject to this chapter that is located or conducted or where records are required to be kept for the purposes of:

(1) Performing all inspection, surveillance and monitoring procedures necessary to determine, independent of information supplied by industrial or other users, compliance or noncompliance with applicable pretreatment standards and requirements by a user. Compliance monitoring and inspection shall be conducted at a frequency as determined by the city and may be announced or unannounced.; PHOTO DOCUMENTATION OR ELECTRONIC RECORDING DEVICES MAY BE USED BY THE CITY DURING INSPECTION, SURVEILLANCE AND MONITORING PROCEDURES;

(2) Examining and copying any records required to be kept under the provisions of this chapter or of any other local, state or federal regulation;

(3) Inspecting any monitoring equipment or method, pretreatment system equipment and/or operation;

(4) Sampling any discharge of wastewater into POTW; and/or

(5) Inspecting any production, manufacturing, fabricating or storage area where pollutants, regulated under this chapter, could originate, be stored, or be discharged to the POTW.

(b) Occupant Assistance Required: The occupant of such property or premises shall render all proper assistance in such activities.

(c) Failure To Allow Entry: In the event the city or other duly authorized representative of the city is refused admission for any purpose, the city may cause water and/or wastewater service to the premises in question to be discontinued and other enforcement actions undertaken as allowed for under this chapter.

(H) Sample Collection And Analytical Methods:

1. Sample Collection: Compliance determinations with respect to prohibitions and limitations in this chapter may be made on the basis of either grab or composite samples of wastewater as specified by the city. Such samples shall be taken at a point or points which the city determines to be suitable for obtaining a representative sample of the discharge. Composite samples may be taken over a twenty four (24) hour period, or over a longer or shorter time span, as determined by the city to meet specific circumstances.

2. Sample Type: Samples collected to satisfy reporting requirements must be based on data obtained through appropriate sampling and analysis performed during the period covered by the report, and based on data that is representative of conditions occurring during the reporting period.

(a) Except as indicated in subsections (H)2(b) and (H)2(c) of this section, the user must collect representative wastewater samples using twenty four (24) hour flow proportional composite sampling techniques, unless time proportional composite sampling or grab sampling is required by the city. Where time proportional composite sampling or grab sampling is authorized by the city, the samples must be representative of the permitted discharge.

(b) Samples for oil and grease, temperature, pH, cyanide, total phenols, sulfides, and volatile organic compounds must be obtained using grab collection techniques. Using protocols (including appropriate preservation) specified in 40 CFR part 136 and appropriate EPA guidance, multiple grab samples collected during a twenty four (24) hour period may be composited prior to the analysis as follows: for cyanide, total phenols, and sulfides, the samples may be composited in the laboratory or in the field; for volatile organics and oil and grease, the samples may be composited in the laboratory. Composited samples for other parameters unaffected by the compositing procedures as documented in approved EPA methodologies may be authorized by the city, as appropriate. In addition, grab samples may be required to show compliance with instantaneous local limits, including pH.

(c) For sampling required in support of baseline monitoring and ninety (90) day compliance reports required in subsections (F)2 and (F)3 of this section, a minimum of four (4) grab samples must be used for pH, total phenols, oil and grease, sulfide, and volatile organic compounds for facilities for which historical representative sampling data do not exist. Where historical data are available, the city may authorize a lower minimum. For the reports required by subsection (F)1 of this section, the industrial user is required to collect the number of grab samples necessary to assess and assure compliance with applicable pretreatment standards and requirements.

3. Analytical Requirements: All pollutant analysis, including sampling techniques, to be submitted as part of an industrial wastewater permit application, report, permit or other analyses required under this chapter shall be performed in accordance with the techniques prescribed in 40 CFR part 136 and amendments thereto, unless otherwise specified in an applicable categorical pretreatment standard. If 40 CFR part 136 does not contain sampling or analytical techniques for the pollutant in question, or where the EPA determines that the part 136 sampling and analytical techniques are inappropriate for the pollutant in question, sampling and analyses shall be performed by using validated analytical methods or any other applicable sampling and analytical procedures, including procedures suggested by the city or other parties approved by the EPA.

(I) INDUSTRIAL USER PERMITS (NON-SIGNIFICANT INDUSTRIAL USERS)

(1) THE CITY MAY ISSUE A WASTEWATER CONTROL PERMIT TO ANY INDUSTRIAL USER, WHO IS NOT OTHERWISE CONSIDERED A SIGNIFICANT INDUSTRIAL USER, AND WHO IS DISCHARGING OR PROPOSES TO DISCHARGE WASTEWATER CONTAINING SUBSTANCES REGULATED UNDER SUBSECTION (C) OF THIS SECTION. THE TERMS AND CONDITIONS OF THE WASTEWATER CONTROL PERMIT SHALL BE ACCORDANCE WITH THIS CHAPTER.

(2) THE WASTEWATER CONTROL PERMIT MAY CONTAIN, AS CONDITIONS FOR DISCHARGING, REQUIREMENTS FOR TREATMENT, WASTEWATER DISCHARGE LIMITATIONS AND PROHIBITIONS, BMPS, MONITORING, SAMPLING AND ANALYSIS REQUIREMENTS, REPORTING AND RECORDKEEPING REQUIREMENTS, CONDITIONS FOR ACCESSIBLE INSPECTIONS AS REQUIRED IN 7-5-25 TO ENSURE COMPLIANCE WITH THIS CHAPTER.

(J~~I~~) Sector Control Programs:

1. General Requirements:

(a) Authority: The city may establish specific sector control programs for industrial users to control specific pollutants as necessary to meet the objectives of this chapter. Pollutants subject to these sector control programs shall be controlled using best management practices (BMPs) or by permits as determined by the city who shall establish policies for each sector control program. THE CITY MAY DELEGATE THROUGH AGREEMENT SPECIFIC SECTOR CONTROL RESPONSIBILITIES TO MUNICIPALITIES OR SANITATION DISTRICTS THAT CONTRIBUTE WASTEWATER TO THE LITTLETON-ENGLEWOOD WASTEWATER TREATMENT PLANT.

(b) Facility Identification And Compliance: The city shall establish an industrial user identification and characterization program through which users shall be identified for inclusion into applicable sector control programs. Once identified and included into one or more sector control programs, the facility shall be required to comply with each applicable program policy.

(c) Notification To The City By The User And Management Review: The city shall review new construction and existing facilities undergoing any physical change, change in ownership, change in operations, or other change that could change the nature, properties, or volume of wastewater discharge, to ensure that current sector control program policies are incorporated and implemented.

The user shall inform the city prior to:

(1) Sale or transfer of ownership of the business; or

(2) Change in the trade name under which the business is operated; or

(3) Change in the nature of the services provided that affect the potential to discharge sector control program pollutants; or

(4) Remodeling of the facility that may result in an increase in flow or pollutant loading or that otherwise requires the facility to submit plans or specifications for approval through a building or zoning department, or any other formal approval process of a city, county, or other jurisdiction.

(d) Inspections:

(1) The city may conduct inspections of any facility with or without notice for the purpose of determining applicability and/or compliance with sector control program requirements.

(2) If any inspection reveals noncompliance with any provision of a sector control program policy requirement, corrective action shall be required pursuant to the applicable sector control program policy.

(3) Inspection results will be provided in writing OR ELECTRONICALLY SUBMITTED to the facility.

(e) Closure: The city may require closure of plumbing, treatment devices, storage components, containments, or other such physical structures that are no longer required for their intended purpose. Closure may include the removal of equipment, the filling in of a void and/or cementing, capping, plugging, etc. Closure requirements shall be described for each sector control program in a respective policy.

(f) Variance: A variance as to the requirements of any sector control program for existing facilities may be granted by the city for good cause. The facility has the burden of proof of demonstrating through data and other information why a variance should be granted. In no case shall a variance result in violation of any requirement or effluent limit specified in this chapter. The granting of any variance shall be at the sole discretion of the city.

If a variance is granted, the facility shall institute best management practices and other mitigation ~~measures as outlined in the variance section of the applicable sector control program policy~~ TO ACHIEVE COMPLIANCE WITH THIS CHAPTER AS DETERMINED BY THE CITY.

(g) Enforcement And Compliance:

(1) Enforcement of this regulation is governed by the express terms herein and the enforcement provisions of subsection (~~J~~K) of this section.

(2) The city has the right to reject acceptance of any waste which may be harmful to or cause obstruction of the wastewater collection system, or which may cause or contribute to interference or pass-through or violate any local limits adopted by the city.

(3) Facility owners and lessees regulated under this section shall be jointly and severally responsible for complying with the pretreatment standard and requirements established by these requirements.

(4) Any extraordinary costs incurred by the city due to interference, damage, pass-through, or maintenance necessary in the treatment and/or collection system shall be paid by the user to the city. The direct costs of all labor, equipment and materials incurred in rectifying the interference or

damage, including reasonable attorney fees, shall be billed directly to the owner or the user by the city, and such costs shall become part of the total charges due and owing to the city and shall constitute a lien on the user until paid in full.

2. Program Descriptions:

(a) FOG (Fats, OilS, And Grease) Program Requirements: The requirements established in this section shall apply to users subject to the FOG sector control program established by the city. Nondomestic dischargers where preparation, manufacturing, or processing of food occurs include, but are not limited to, restaurants, cafes, fast food outlets, pizza outlets, delicatessens, sandwich shops, coffee shops, schools, nursing homes and other facilities that prepare, service, or otherwise make foodstuff available for consumption. These users shall install and maintain a gravity grease interceptor as directed by the city.

All facilities subject to this section must comply with the requirements in the FOG sector control program implementing policy which includes both the requirement for installation and operation of a gravity grease interceptor and the best management practices.

(1) General Control Requirements:

A. A gravity grease interceptor shall be required when, in the judgment of the city, it is necessary for the proper handling of liquid wastes which may be harmful to, or cause obstruction in the wastewater collection system or cause or contribute to interference or pass-through.

B. It shall be the responsibility of the user and owner of the property, business or industry or an authorized representative of the user to contact the city for the purpose of obtaining a plan review. The plan review shall determine the need, size, location, and other requirements of the interceptor required to control discharges into the POTW. Written approval from the city must be obtained prior to installation of the interceptor. The review of such plans and operating procedures shall in no way relieve the user from the responsibility of modifying such facilities as necessary to produce a discharge acceptable to the city under the provisions of this chapter.

C. The design and sizing of gravity grease interceptors shall be in accordance with the FOG sector control program policy and this chapter. The gravity grease interceptor shall be designed, sized, installed, maintained and operated so as to accomplish their intended purpose of intercepting pollutants from the user's wastewater and preventing the discharge of such pollutants to the city's wastewater collection system.

D. Hydromechanical grease interceptors shall not be permitted in lieu of a gravity grease interceptor to comply with the requirements of this chapter UNLESS EXPRESSLY AUTHORIZED BY THE CITY.

E. Toilets, urinals and similar fixtures shall not discharge waste through a gravity grease interceptor. Such fixtures shall be plumbed directly into the building sewer and waste system.

F. All fixtures not equipped with a garbage disposal (garbage grinder) which are connected to a gravity grease interceptor shall be equipped with a fixed or removable mesh or screen which shall catch garbage and food debris and prevent it from entering the gravity grease interceptor.

G. The user must ensure interceptors are easily accessible for inspection, cleaning, and removal of FOG.

H. The user must maintain interceptors at their expense and keep in efficient operating condition at all times ~~by the regular removal of accumulated FOG~~.

(2) Required Maintenance:

A. G~~ravity g~~rease interceptors shall be maintained by regularly scheduled cleaning so that they will properly operate as intended to efficiently intercept the fats, oil and grease from the FOG facility's wastewater and prevent the discharge of said materials into the city's wastewater collection system. ~~A gravity grease interceptor shall be serviced at a minimum every ninety (90) days, or more often as provided in the FOG sector control program policy~~ MAINTENANCE FREQUENCY SHALL BE IN ACCORDANCE WITH THE FOG SECTOR CONTROL PROGRAM POLICY .

~~B. The city may require more frequent cleaning than that prescribed in subsection (I)2(a)(2)A of this section. A variance from the requirement in subsection (I)2(a)(2)A of this section may be obtained if the user can demonstrate less frequent cleaning is sufficient.~~

~~C~~B. Maintenance of ~~gravity~~ grease interceptors shall be done in a workmanlike manner only by a business/professional normally engaged in the servicing of such plumbing fixtures.

~~D~~C. In the event an interceptor is not properly maintained by the user, owner, lessee, or other authorized representative of the facility, the city may authorize such maintenance work be performed on behalf of the user. The costs of such maintenance shall be billed directly to the user and shall become part of the charges due and owing to the city and shall constitute a lien against the property until paid in full.

~~E~~D. Biological treatment or enzyme treatment shall not be a substitute for the servicing of gravity grease interceptors at the frequency determined by the city. Use of enzymes to emulsify FOG is prohibited. THE DIRECT ADDITION OF ANY ENZYME OR CHEMICAL, MICROBIAL AGENT TO A GGI IS PROHIBITED.

~~F~~E. ~~The user must document each pump out with a waste manifest or trip ticket which must be kept on site for at least three (3) years.~~ALL RECORDS, RECEIPTS, AND MANIFESTS OF GGI MAINTENANCE, REMOVAL OF GGI CONTENTS, AND OFF-SITE HAULING OF FOG WASTE INCLUDING WASTE GREASE BIN CONTENTS SHALL REMAIN ON THE PREMISES OR MADE ACCESSIBLE FOR REVIEW BY THE CITY AT ANY TIME FOR A MINIMUM OF THREE (3) YEARS. THE CITY MAY REQUIRE A USER TO SUBMIT COPIES OF ALL RECORDS, RECEIPTS, AND MANIFESTS OF GGI AND/OR WGB MAINTENANCE, REMOVAL OF GGI AND/OR WGB CONTENTS, AND OFF-SITE HAULING OF FOG WASTE.

F. THE USER IS RESPONSIBLE FOR ENSURING THAT COMPANIES USED FOR THE REMOVAL AND TRANSPORT OF GREASE WASTE FROM A GREASE INTERCEPTOR ARE PROPERLY REGISTERED WITH THE STATE.

G. The user must take reasonable steps to assure that all waste is properly disposed of at a facility in accordance with federal, state and local regulations (i.e., through a certification by the hauler included on the waste manifest or trip ticket for each load).

(b) POGS (Petroleum Oil, Grease ~~A~~And Sand ~~Interceptor~~) PROGRAM Requirements: The requirements established in this section shall apply to users subject to the POGS program requirements established by the city.

Nondomestic dischargers where work or service is performed includes automotive service, machine

shops, STONE CUTTERS, automotive care centers, PAINT/auto body AND DETAIL shops, car washes, or any other facility that generates sand, SOLVENTS, petroleum oil, grease or other petroleum product, grit, gravel or other aggregate that may discharge into a wastewater collection system. Access to the wastewater collection system is often via floor drains located inside shop areas that are not limited to nonpolluting wastewater sources; such drains must be connected to a sand/oil interceptor.

All users subject to this section must comply with the requirements in the POGS sector control program implementing policy which includes both the requirement for installation and operation of a sand/oil interceptor and the best management practices.

(1) General Control Requirements:

A. A sand/oil interceptor shall be required when, in the judgment of the city, it is necessary for the proper handling of ~~liquid~~ wastes which may be harmful to, or cause obstruction in the wastewater collection system or cause or contribute to interference or pass-through.

B. It shall be the responsibility of the user and owner of the property, business or industry or an authorized representative of the user to contact the city for the purpose of obtaining a plan review. The plan review shall determine the need, size, location, and other requirements of the interceptor required to control discharges into the POTW. Written approval from the city must be obtained prior to installation of the interceptor. The review of such plans and operating procedures shall in no way relieve the user from the responsibility of modifying such facilities as necessary to produce a discharge acceptable to the city under the provisions of this chapter.

C. The design and sizing of sand/oil interceptors shall be in accordance with the POGS sector control program policy and this chapter. The sand/oil interceptor shall be designed, sized, installed, maintained and operated so as to accomplish their intended purpose of intercepting pollutants from the user's wastewater and preventing the discharge of such pollutants to the city's wastewater collection system.

D. Upon change of ownership of any existing facility which would be required to have an interceptor under this section, the applicant for sanitary sewer service shall have the burden to demonstrate that a properly sized and functioning sand/oil interceptor is installed.

E. Toilets, urinals and similar fixtures shall not discharge waste through a sand/oil interceptor. Such fixtures shall be plumbed directly into the building sewer and waste system.

F. The user shall ensure interceptors are easily accessible for inspection, cleaning, and removal of POGS.

G. The user ~~shall~~MUST maintain interceptors at their expense and keep in efficient operating condition at all times ~~by the regular removal of POGS~~.

H. BIOLOGICAL TREATMENT OR ENZYME TREATMENT SHALL NOT BE A SUBSTITUTE FOR THE SERVICING OF SAND/OIL INTERCEPTORS AT THE FREQUENCY DETERMINED BY THE CITY. USE OF ENZYMES TO EMULSIFY PETROLEUM OILS AND GREASE IS PROHIBITED. THE DIRECT ADDITION OF ANY ENZYME OR CHEMICAL, MICROBIAL AGENT TO A SAND/OIL INTERCEPTOR IS PROHIBITED.

(2) Required Maintenance:

A. Sand/oil interceptors shall be maintained by regularly scheduled cleaning so that they will properly operate as intended to efficiently intercept the sand and oil from the ~~POGS~~ facility's wastewater and prevent the discharge of said materials into the city's wastewater collection system. ~~A sand/oil interceptor shall be serviced at a minimum once every year, or more often as provided in the POGS sector control program policy.~~ MAINTENANCE FREQUENCY SHALL BE IN ACCORDANCE WITH THE POGS SECTOR CONTROL PROGRAM POLICY.

~~B. The city may require more frequent cleaning than prescribed in subsection (I)2(b)(2)A of this section. A variance from the requirement in subsection (I)2(b)(2)A of this section may be obtained when the user can demonstrate less frequent cleaning is sufficient.~~

~~C~~B. Maintenance of sand/oil interceptors shall be done in a workmanlike manner only by a business/professional normally engaged in the servicing of such plumbing fixtures.

~~D~~C. In the event an interceptor is not properly maintained by the user, owner, lessee, or other authorized representative of the facility, the city may authorize such maintenance work be performed on behalf of the facility. The costs of such maintenance shall be billed directly to the customer and shall become part of the charges due and owing to the city and shall constitute a lien against the property until paid in full.

~~E~~D. The user must document each pump out with a waste manifest or trip ticket which must ~~be kept on site~~REMAIN ON THE PREMISES ~~for at least~~ OR MADE ACCESSIBLE FOR REVIEW BY THE CITY AT ANY TIME FOR A MINIMUM OF three (3) years.

~~F~~E. The user must take reasonable steps to assure that all waste is properly disposed of at a facility in accordance with federal, state and local regulations (i.e., through a certification by the hauler included on the waste manifest or trip ticket for each load).

~~(c) Silver Sector Control Program: The requirements established in this section shall apply to users subject to the silver sector control program requirements established by the city including, but not limited to, photo processing activities, X-ray processing activities, and printing/publishing activities that generate wastewaters with elevated concentrations of silver.~~

~~(1) General Control Requirements:~~

~~A. Users affected by this section shall be required to implement a silver recovery option as stated in the silver sector control program policy.~~

~~B. Control efficiency requirements shall be determined by quantity of process wastewater generated, as specified in the silver sector control program policy.~~

~~C. Control options shall be implemented in accordance with requirements in the silver sector control program policy.~~

~~(2) Required Maintenance And Recordkeeping:~~

~~A. Users are required to install and maintain silver recovery equipment in accordance with manufacturer's recommendations.~~

~~B. Users are required to maintain on site records documenting servicing and maintenance of the silver recovery equipment and waste management activities. These records shall be retained for a minimum of three (3) years.~~

~~(d) Mercury Sector Control Program: The city may establish specific best management practices (BMPs) for industrial users to control discharges of mercury to the POTW, as necessary, to meet the objectives of this chapter. These BMPs shall be required through permit, where necessary, for significant industrial user and by permit, order or other means for nonsignificant industrial users.~~

~~(e) Nonylphenol Sector Control Program: The city may establish specific best management practices (BMPs) for industrial users to control discharges of nonylphenol to the POTW, as necessary, to meet the objectives of this chapter. These BMPs shall be required through permit, where necessary, for significant industrial user and by permit, order or other means for nonsignificant industrial users.~~

~~(f)~~(c) Trucked And Hauled Septage:

(1) General Requirements: The requirements established in this section shall apply to operators of companies subject to the trucked and hauled septage sector control program requirements established by the city. Users who dispose of trucked and hauled septage waste at the POTW's septage waste receiving facility (SWRF) shall obtain a permit to do so.

(2) General Control Requirements:

A. All users proposing to discharge trucked and hauled septage wastes shall apply for and obtain the required SWRF permit from the ~~city~~POTW. A USER WITH AN EXPIRING SWRF PERMIT SHALL APPLY FOR A NEW PERMIT BY SUBMITTING A COMPLETE PERMIT APPLICATION AT LEAST THIRTY (30) DAYS PRIOR TO THE EXPIRATION OF THE USER'S EXISTING SWRF PERMIT.

B. SWRF permits are ~~nontransferable and may be revoked at the city's discretion.~~ ISSUED TO THE USER FOR A SPECIFIC OPERATION. PERMITS CANNOT BE REASSIGNED, TRANSFERRED, SUBLET OR SOLD TO A NEW USER, DIFFERENT PREMISES OR A NEW OR CHANGED OPERATION.

~~C. Users of the SWRF are responsible for supplying the correct size cam lock fitting and length of hose to ensure proper, spill free discharge.~~

~~D~~C. The city shall establish standards and requirements that shall be met prior to the discharge of trucked and hauled septage wastes to the POTW.

D. SWRF PERMITS MAY BE MODIFIED, SUSPENDED OR REVOKED IN WHOLE OR IN PART WITH CAUSE AS DETERMINED BY THE POTW.

E. Any violation of the terms and conditions of an SWRF permit, failure to apply for an SWRF permit as required, or discharging without a required SWRF permit shall be deemed a violation of this chapter and subjects the hauler to the sanctions set out in subsection ~~(~~KJ) of this section. Obtaining an SWRF permit does not relieve a permittee of its obligation to comply with all federal and state pretreatment standards or requirements.

F. The city has the right to reject any waste which may be harmful to or cause obstruction of the wastewater collection system, or which may cause or contribute to interference or pass-through or

violate any local limits adopted by the city. THE DISCHARGE OF INDUSTRIAL OR COMMERCIAL WASTE THROUGH THE SEPTAGE WASTE PROGRAM IS PROHIBITED.

~~G. Fees and charges for disposal of trucked and hauled septage waste are specified at section 7-5-20 of this chapter.~~

(~~J~~K) Compliance And Enforcement:

1. Enforcement Response Plan: The city may adopt policies and procedures as set forth in the city's enforcement response plan for carrying out the provisions of this chapter, provided that such policies and procedures are not in conflict with this chapter or any applicable state or federal law or regulation.

2. Publication Of Users In Significant Noncompliance: The city shall publish annually, in a newspaper of general circulation that provides meaningful public notice within the jurisdictions served by the POTW, a list of the significant industrial users which, at any time during the previous twelve (12) months, were in significant noncompliance (subsection (B) of this section) with applicable pretreatment standards and requirements. In addition, any user found to be in significant noncompliance with subsection 3, 4 or 8 of the definition of "significant noncompliance (SNC)", subsection (B) of this section, shall also be published in the newspaper.

3. Administrative Enforcement Actions:

(A) VERBAL NOTIFICATION. WHEN THE CITY FINDS A USER HAS COMMITTED A MINOR ISOLATED VIOLATION OF A SECTOR CONTROL PROGRAM, THE CITY MAY NOTIFY THE USER INFORMALLY THROUGH A PHONE CALL OR IN PERSON. VERBAL NOTIFICATIONS RELATED TO ENFORCEMENT OR THE INVESTIGATION OF SUSPECTED VIOLATIONS ARE DOCUMENTED IN WRITING AND PLACED IN THE RESPECTIVE INDUSTRIAL USER FILE.

(B) WARNING LETTER. WHEN THE CITY FINDS A USER HAS COMMITTED A MINOR ISOLATED VIOLATION OF ANY PROVISION OF THIS CHAPTER OR AN INDUSTRIAL WASTEWATER PERMIT, THE CITY MAY SERVE UPON THE USER A WRITTEN WARNING LETTER. WARNING LETTERS MAY BE ISSUED AS FOLLOW-UP CORRESPONDENCE TO VERBAL NOTIFICATIONS OR IN LIEU OF VERBAL NOTIFICATIONS.

(C) NOTICE OF NON-COMPLIANCE. WHEN THE CITY FINDS A USER HAS VIOLATED REQUIREMENTS OF A SECTOR CONTROL PROGRAM, THE CITY MAY SERVE UPON THE USER A WRITTEN NOTICE OF NON-COMPLIANCE CONTAINING CORRECTIVE ACTIONS AND A SCHEDULE FOR COMPLETING THE CORRECTIVE ACTION IN ACCORDANCE WITH THE SECTOR CONTROL PROGRAM POLICY.

(~~a~~D) Notice Of Violation (NOV): When the city finds that a user has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement, the city may serve upon the user a written notice of violation. ~~Within five (5) working days of the receipt of such notice,~~ NOTICE OF VIOLATIONS MAY INCLUDE CONDITIONS AND REQUIREMENTS TO ADDRESS THE VIOLATION INCLUDING an explanation of the violation and a plan for the satisfactory correction o~~f~~R prevention thereof~~,~~. WITHIN A TIME-FRAME ESTABLISHED BY THE CITY, A WRITTEN PLAN to include specific required actions, shall be submitted by the user to the city. Submission of such a plan in no way relieves the user of liability for any violations occurring before or after receipt of the notice of violation. Nothing in this section

shall limit the authority of the city to take any action, including emergency actions or any other enforcement action, without first issuing a notice of violation.

(~~b~~E) Administrative Compliance Order: When the city finds that a user has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement, the city may issue an order to the user responsible for the discharge directing that the user come into compliance within a specific time. If the user does not come into compliance within the time provided, sewer service may be discontinued unless adequate treatment facilities, devices, or other related appurtenances are installed and properly operated. Compliance orders also may contain ADMINISTRATIVE FINES AND/OR other requirements to address the noncompliance, including additional self-monitoring and management practices designed to minimize the amount of pollutants discharged to the sewer. A compliance order may not extend the deadline for compliance established for a pretreatment standard or requirement, nor does a compliance order relieve the user of liability for any violation, including any continuing violation. Issuance of a compliance order shall not be a bar against, or a prerequisite for, taking any other action against the user.

(~~c~~F) Consent Orders: The city may enter into consent orders, assurances of compliance, or other similar documents establishing an agreement with any user responsible for noncompliance. Such documents shall include specific actions to be taken by the user to correct the noncompliance within a time period specified by the document. A consent order may include penalties, supplemental environmental projects, or other conditions and requirements as agreed to by the city and the user.

(~~d~~G) Show Cause Hearing:

(1) The city may order a user which has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, an order issued hereunder, or any other pretreatment standard or requirement, to appear before the city and show cause why the proposed enforcement action should not be taken. Notice shall be served on the user specifying the time and place for the hearing, the proposed enforcement action, the reasons for such action, and a request that the user show cause why the proposed enforcement action should not be taken. The notice of the hearing shall be served personally or by registered or certified mail (return receipt requested) at least ten (10) days prior to the hearing. Such notice may be served on any authorized representative of the user as defined in subsection (B) of this section. A show cause hearing shall not be a bar against, or prerequisite for, taking any other action against the user.

(2) The city may conduct the hearing and take the evidence, or may designate a representative to:

A. Issue in the name of the city notices of hearings requesting the attendance and testimony of witnesses and the production of evidence relevant to any matter involved in any such hearings;

B. Take the evidence;

C. Transmit a report of the evidence and hearing to the city, including transcripts and other evidence, together with recommendations for action thereon.

(3) At any public hearing, testimony taken before the hearing authority or any person designated by it shall be recorded. The transcript so recorded will be made available to any member of the public or any party to the hearing upon payment of the usual charges therefor.

(4) Upon review of the evidence by the city, the city shall make written findings of fact and conclusion upholding, modifying or striking the proposed enforcement action.

(~~e~~H) Administrative Fines:

(1) When the city finds that a user has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement, the city may fine such user in an amount not to exceed five thousand dollars ($5,000.00) per day per violation. Such fines shall be assessed on a per violation, per day basis. In the case of monthly or other long term average discharge limits, fines shall be assessed for each day during the period of violation.

(2) IN DETERMINING THE AMOUNT OF ADMINISTRATIVE FINE, THE CITY SHALL TAKE INTO ACCOUNT ALL RELEVANT CIRCUMSTANCES, INCLUDING BUT NOT LIMITED TO, THE IMPACT OR THREAT TO THE POTW, WORKER AND PUBLIC HEALTH, OR THE ENVIRONMENT AS A RESULT OF THE VIOLATION, THE MAGNITUDE AND DURATION OF THE VIOLATION, ANY ECONOMIC BENEFIT GAINED THROUGH THE USER'S VIOLATION, COMPLIANCE HISTORY AND GOOD FAITH ACTIONS BY THE USER, AND ANY OTHER FACTOR AS JUSTICE REQUIRES.

(3) THE CITY MAY SEEK COMPLIANCE HISTORY FROM OTHER LOCAL, STATE, OR FEDERAL SOURCES AS IT RELATES TO THE PROVISIONS OF THIS CHAPTER.

(4) THE CITY PRESERVES ALL RIGHTS UNDER APPLICABLE LAW TO FILE A CLAIM IN A COURT OF COMPETENT JURISDICTION TO RECOVER LIABILITIES IN EXCESS OF THE ADMINISTRATIVE FINE THRESHOLD.

(~~2~~5) A lien against the user's property shall be sought for unpaid charges, fines, and penalties.

(~~3~~6) Users desiring to appeal such fines must file a written request for the city to reconsider the fine along with full payment of the fine amount within fifteen (15) days of being notified of the fine. Such notice of appeal shall set forth the nature of the order or determination being appealed, the date of such order or determination, the reason for the appeal, and request a hearing pursuant to procedures outlined in subsection ~~(J)3(d)~~ (K)3(G) of this section.

(~~4~~7) Issuance of an administrative fine shall not be a bar against, or prerequisite for, taking any other action against the user.

4. Judicial Enforcement Remedies:

(a) Injunctive Relief: When the city finds that a user has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement, the city may petition the appropriate court for the issuance of a temporary or permanent injunction, as appropriate, which restrains or compels the specific performance of the industrial wastewater permit, order, or other requirement imposed by this chapter on activities of the user. The city may also seek such other action as is appropriate for legal and/or equitable relief, including a requirement for the user to conduct environmental remediation. A petition for injunctive relief shall not be a bar against, or a prerequisite for, taking any other action against a user.

(b) Suspension Of Service:

(1) The director may suspend wastewater treatment service when such suspension is necessary, in the opinion of the director, to stop an actual or threatened discharge which presents or may present an

imminent or substantial endangerment to the health or welfare of persons, to the environment, causes interference to the POTW, or causes the POTW to violate any condition of its CDPS permit.

(2) Any user notified of suspension of its wastewater treatment service and/or his/her wastewater contribution permit shall immediately stop or eliminate the discharge. In the event of a failure of the user to comply voluntarily with the suspension order, or in the event notification has been attempted but not accomplished, the director may take such steps as deemed necessary, including the entry onto private property, for the purpose of immediately severing the sewer connection or otherwise ceasing the flow, to prevent or minimize damage to the POTW or endangerment to any individual. Neither the POTW, the city, the director, nor their officers, agents or employees, shall be liable for any damages resulting from any such entry or flow cessation. The director may reinstate the wastewater treatment service upon proof of the elimination of the noncomplying discharges. The user shall pay all POTW costs and expenses for any such suspension and restoration of service. A detailed written statement submitted by the user describing the causes of the harmful contribution and the measures taken to prevent any future occurrence shall be submitted to the director within fifteen (15) days of the date of occurrence.

(c) Civil Penalties:

(1) A user who has violated, or continues to violate, any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement shall be liable to the city for a maximum civil penalty not to exceed five thousand dollars ($5,000.00) per day per violation. In the case of a monthly or other long term average discharge limit, penalties shall accrue for each day during the period of violation.

(2) The city may recover reasonable attorney fees, court costs, and other expenses associated with enforcement activities, including sampling and monitoring expenses, and the cost of any actual damages incurred by the city.

(3) In determining the amount of civil liability, the court shall take into account all relevant circumstances, including, but not limited to, the extent of harm caused by the violation, the magnitude and duration of the violation, any economic benefit gained through the user's violation, corrective actions by the user, the compliance history of the user, and any other factor as justice requires.

(4) Filing a suit for civil penalties shall not be a bar against, or a prerequisite for, taking any other action against a user.

(d) Criminal Prosecution: A user who wilfully or negligently violates any provision of this chapter or wilfully, negligently introduces any substance into the POTW which causes personal injury or property damage or knowingly makes any false statements, representations, or certifications in any application, record, report, plan, or other documentation filed or required to be maintained, an industrial wastewater permit or order issued hereunder, or any other pretreatment standard or requirement, shall upon conviction, be guilty of a misdemeanor, punishable by a fine not to exceed five thousand dollars ($5,000.00) per day per violation and be subject to imprisonment for not more than one year, or both.

(e) Remedies Nonexclusive: The remedies provided for in this chapter are not exclusive of any other remedies that the city may have under the provisions of ~~Colorado~~FEDERAL AND STATE law. The city may take any, all, or any combination of these actions against a noncompliant user. Enforcement of pretreatment violations will generally be in accordance with the enforcement

response plan. However, the city may take other action against any user when the circumstances warrant and may take more than one enforcement action against any noncompliant user.

5. Supplemental Enforcement Actions:

(a) Performance Bonds: The city may decline to issue or reissue an industrial wastewater permit to any user who has failed to comply with any provision of this chapter, a previous industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement, unless such user first files a satisfactory bond, payable to the city of Littleton, in a sum not to exceed a value determined by the city to be necessary to assure consistent compliance.

(b) Liability Insurance: The city may decline to issue or reissue an industrial wastewater permit to any user who has failed to comply with any provision of the permit or order issued hereunder, or any other pretreatment standard or requirement, unless the user first submits proof that it has obtained financial assurances sufficient to restore or repair damage to the POTW caused by its discharge.

(c) Payment Of Outstanding Fees And Penalties: The city may decline to issue or reissue an industrial wastewater permit to any user who has failed to pay any outstanding fees, fines or penalties incurred as a result of any provision of this chapter, a previous industrial wastewater permit, or order issued hereunder.

(d) Public Nuisances: A violation of any provision of this chapter, an industrial wastewater permit, or order issued hereunder, or any other pretreatment standard or requirement is hereby declared a public nuisance and shall be corrected or abated as directed by the city. Any person(s) creating a public nuisance shall be subject to the provisions of this code governing such nuisances, including reimbursing the city for any costs incurred in removing, abating, or remedying said nuisance.

6. Affirmative Defenses To Discharge Violations:

(a) Upset:

(1) For the purposes of this section, "upset" means an exceptional incident in which there is unintentional and temporary noncompliance with categorical pretreatment standards because of factors beyond the reasonable control of the user. An upset does not include noncompliance to the extent caused by operational error, improperly designed treatment facilities, inadequate treatment facilities, lack of preventative maintenance, or careless or improper operation.

(2) An upset shall constitute an affirmative defense to an action brought for noncompliance with categorical pretreatment standards if the requirements of subsection (~~J~~K)6(a)(3) of this section are met.

(3) A user who wishes to establish the affirmative defense of upset shall demonstrate, through properly signed, contemporaneous operating logs, or other relevant evidence that:

A. An upset occurred and the user can identify the cause(s) of the upset;

B. The facility was at the time being operated in a prudent and workmanlike manner and in compliance with applicable operation and maintenance procedures; and

C. The user has submitted the following information to the city within twenty four (24) hours of becoming aware of the upset (if this information is provided orally, a written submission must be provided within 5 days):

i. A description of the indirect discharge and cause of noncompliance;

ii. The period of noncompliance, including exact dates and times or, if not corrected, the anticipated time the noncompliance is expected to continue; and

iii. Steps being taken and/or planned to reduce, eliminate, and prevent recurrence of the noncompliance.

(4) In any enforcement proceeding, the user seeking to establish the occurrence of an upset shall have burden of proof.

(5) Users shall have the opportunity for a judicial determination on any claim of upset only in an enforcement action brought for noncompliance with categorical pretreatment standards.

(6) Users shall control ~~(decrease)~~ production o~~f~~R all discharges to the extent necessary to maintain compliance with categorical pretreatment standards upon reduction, loss, or failure of its treatment facility until the facility is restored or an alternative method of treatment is provided. This requirement applies in the situation where, among other things, the primary source of power of treatment facility is reduced, lost or fails.

(b) Prohibited Discharge Standards: A user shall have an affirmative defense to an enforcement action brought against it for noncompliance with the general and specific prohibitions in subsection (C)1 of this section if it can prove that it did not know, or have reason to know, that its discharge, alone or in conjunction with discharges from other sources, would cause pass-through or interference and that either:

(1) A local limit exists for each pollutant discharged and the user was in compliance with each limit directly prior to, and during, the pass-through or interference; or

(2) No local limit exists, but the discharge did not change substantially in nature or constituents from the user's prior discharge when the city was regularly in compliance with its CDPS permit, and in the case of interference, was in compliance with applicable sludge use or disposal requirements, or

(3) The user disclosed the pollutants causing the violation in the wastewater permit application.

(C) BYPASS

(1) FOR THE PURPOSES OF THIS SECTION, BYPASS MEANS THE INTENTIONAL DIVERSION OF WASTESTREAMS FROM ANY PORTION OF A USER'S TREATMENT FACILITY. SEVERE PROPERTY DAMAGE MEANS SUBSTANTIAL PHYSICAL DAMAGE TO PROPERTY, DAMAGE TO THE TREATMENT FACILITIES WHICH CAUSES THEM TO BECOME INOPERABLE, OR SUBSTANTIAL AND PERMANENT LOSS OF NATURAL RESOURCES WHICH CAN REASONABLY BE EXPECTED TO OCCUR IN THE ABSENCE OF A BYPASS. SEVERE PROPERTY DAMAGE DOES NOT MEAN ECONOMIC LOSS CAUSED BY DELAYS IN PRODUCTION.

(2) A USER MAY ALLOW ANY BYPASS TO OCCUR WHICH DOES NOT CAUSE PRETREATMENT STANDARDS OR REQUIREMENTS TO BE VIOLATED, BUT ONLY IF IT ALSO IS FOR ESSENTIAL MAINTENANCE TO ASSURE EFFICIENT OPERATION. THESE BYPASSES ARE NOT SUBJECT TO THE PROVISION OF PARAGRAPHS (3) AND (4).

(3) BYPASS NOTIFICATIONS

A. IF A USER KNOWS IN ADVANCE OF THE NEED FOR A BYPASS, IT SHALL SUBMIT PRIOR NOTICE TO THE CITY, AT LEAST TEN (10) DAYS BEFORE THE DATE OF THE BYPASS, IF POSSIBLE.

B. A USER SHALL SUBMIT ORAL NOTICE TO THE CITY OF AN UNANTICIPATED BYPASS THAT EXCEEDS APPLICABLE PRETREATMENT STANDARDS WITHIN TWENTY-FOUR (24) HOURS FROM THE TIME IT BECOMES AWARE OF THE BYPASS. A WRITTEN SUBMISSION SHALL ALSO BE PROVIDED WITHIN FIVE (5) DAYS OF THE TIME THE USER BECOMES AWARE OF THE BYPASS. THE WRITTEN SUBMISSION SHALL CONTAIN A DESCRIPTION OF THE BYPASS AND ITS CAUSE; THE DURATION OF THE BYPASS, INCLUDING EXACT DATES AND TIMES, AND, IF THE BYPASS HAS NOT BEEN CORRECTED, THE ANTICIPATED TIME IT IS EXPECTED TO CONTINUE; AND STEPS TAKEN OR PLANNED TO REDUCE, ELIMINATE, AND PREVENT REOCCURRENCE OF THE BYPASS. THE CITY MAY WAIVE THE WRITTEN REPORT ON A CASE-BY-CASE BASIS IF THE ORAL REPORT HAS BEEN RECEIVED WITHIN TWENTY-FOUR (24) HOURS.

(4) BYPASS IS PROHIBITED, AND THE CITY MAY TAKE AN ENFORCEMENT ACTION AGAINST A USER FOR A BYPASS, UNLESS:

A. BYPASS WAS UNAVOIDABLE TO PREVENT LOSS OF LIFE, PERSONAL INJURY, OR SEVERE PROPERTY DAMAGE;

B. THERE WERE NO FEASIBLE ALTERNATIVES TO THE BYPASS, SUCH AS THE USE OF AUXILIARY TREATMENT FACILITIES, RETENTION OF UNTREATED WASTES, OR MAINTENANCE DURING NORMAL PERIODS OF EQUIPMENT DOWNTIME. THIS CONDITION IS NOT SATISFIED IF ADEQUATE BACK-UP EQUIPMENT SHOULD HAVE BEEN INSTALLED IN THE EXERCISE OF REASONABLE ENGINEERING JUDGMENT TO PREVENT A BYPASS WHICH OCCURRED DURING NORMAL PERIODS OF EQUIPMENT DOWNTIME OR PREVENTIVE MAINTENANCE; AND

C. THE USER SUBMITTED NOTICES AS REQUIRED UNDER PARAGRAPH (3).

(5) THE CITY MAY APPROVE AN ANTICIPATED BYPASS, AFTER CONSIDERING ITS ADVERSE EFFECTS, IF THE CITY DETERMINES THAT IT WILL MEET THE THREE CONDITIONS LISTED IN PARAGRAPH (4).

(~~K~~L) Recovery Of Costs:

1. Separate Fees: It is the purpose of this section to provide for the recovery of costs from users of the city's wastewater disposal system for the implementation of the program established herein. These fees relate solely to the matters covered by these industrial pretreatment program regulations and are separate from all other fees chargeable by the city.

2. Additional Charges: The city may adopt charges and fees that may include:

(a) Fees for reimbursement of costs of setting up and operating the POTW's pretreatment program;

(b) Fees for INDUSTRIAL USER IDENTIFICATION, monitoring, inspections and surveillance procedures;

(c) Fees for reviewing spill prevention and control procedures and construction;

(d) Fees for permit issuance, including public notice costs;

(e) Fees for filing appeals;

(f) Fees for consistent removal of pollutants otherwise subject to federal pretreatment standards;

(g) Fees for the cost of publication in the newspaper for annual significant noncompliance notifications; and

(h) Other fees as the city may deem necessary to carry out the requirements contained herein.

3. Civil Fine Pass-Through: In the event that a user discharges such pollutants which cause the city to violate any condition of its CDPS permit and the city is fined by EPA or the state for such violation, then such user shall be fully liable for the total amount of the fine assessed against the city by EPA and/or the state.

4. Industrial Surcharge Cost Recovery: Industries that are permitted as significant industrial users OR HAVE BEEN ISSUED A WASTEWATER CONTROL DISCHARGE PERMIT and ~~that~~ discharge wastewater with BOD, COD and/or TSS in excess of normal domestic strength wastewater (subsection (B) of this section) will be charged for the cost of handling and treatment of these wastes as specified in section 7-5-20 of this chapter. The use of surcharges does not permit the user to otherwise exceed any prohibitions, local limits, or BMPs specified at subsection (C) of this section or any federal and state pretreatment standards or requirements. (Ord. 8, Series of 2009)

Footnotes - Click any footnote link to go back to its reference.

Footnote 1: CRS 24-72-101 et seq.

LITTLETON/ENGLEWOOD
WASTEWATER TREATMENT PLANT
INDUSTRIAL PRETREATMENT DIVISION

MEMORANDUM

TO:	Mark Relph, Littleton Interim City Manager/Public Works Director
FROM:	Jon Bridges, WWTP Industrial Pretreatment Administrator
DATE	March 16, 2017
SUBJECT:	CHANGES TO CITY CODE, CITY OF LITTLETON TITLE 7, CHAPTER 5

The Littleton/Englewood Wastewater Treatment Plant (L/E WWTP) Industrial Pretreatment Division (Division) has drafted proposed revisions to the Industrial Pretreatment portions of the City of Englewood Municipal Code (12-2-5) and City of Littleton City Code (7-5-25). The revisions fall into the following four categories:

- Revisions required by EPA as a result of the 2014 audit of the L/E WWTP Industrial Pretreatment program or by the 2016 EPA Pretreatment Compliance Inspection of the L/E WWTP Industrial Pretreatment program,
- Revisions recommended by the EPA per the Industrial Pretreatment Streamlining Rule,
- Revisions recommended by the L/E WWTP Industrial Pretreatment Division, and
- Revisions recommended by the L/E WWTP to implement or revise select fees for inspections, re-inspections and septic receiving station rates.

These revisions have been reviewed and were found to be acceptable by Al Garcia, the EPA Region 8 Pretreatment Coordinator; Dugan Comer, Englewood Acting City Attorney; and Brandon Dittman, attorney with Kissinger & Fellman, P.C., representing the City of Littleton. The Division intends to present these revisions to the Englewood City Council on April 3, 2017 and to the Littleton City Council on April 4, 2017. A brief summary of the proposed revisions is presented below. Markup copies of each code are attached in pdf format.

I. Revisions Required by the EPA per Corrective Actions Identified During Audit(s)

The EPA conducted two audits of the Pretreatment program administered by the Littleton-Englewood Wastewater Treatment Plant (L/E WWTP) (February 2014 and April 2016). The audits identified corrective actions based on regulatory requirements and recommendations associated with implementing the Pretreatment program. The proposed changes will meet the corrective action requirements, more clearly define legal authority to implement pretreatment rules and regulations, and align the ordinance to current operating procedures.

These changes include, but are not limited to:

- Delegation of Industrial Pretreatment responsibilities to municipalities or sanitation districts that contribute wastewater to L/E WWTP [7-5-25 (A)(4)(a), 7-5-25 (A)(8), 7-5-25 (J)(1)(a)].
- Incorporating the full text of 40 CFR Part 403.17 for the provisions of "bypass" in the *affirmative defenses to discharge violations.*. *Bypass* is defined by EPA as the intentional diversion of wastestreams from any portion of an Industrial User's treatment facility. Existing language provides only a portion of the full text [7-5-25 (K)(6)(c)].

II. Revisions Recommended by the EPA per Pretreatment Streamlining Rule

The Streamlining Rule was designed to reduce the overall regulatory burden on both Industrial Users (IUs) and Control Authorities without adversely affecting environmental protection. Adding the following provisions would allow the Cities to reduce monitoring and reporting requirements for select permitted facilities. Examples include:

- A waiver for sampling of pollutants not present in the industrial users' wastewater [7-5-25 (F)(1)(e)]
- Addition of the "Non-Significant Categorical Industrial User" classification [7-5-25 (E)(1)(a)]
- Addition of language allowing reduced reporting frequency for certain significant industrial users meeting specified requirements based on discharge volumes and pollutant concentrations [7-5-25 (F)(1)(f)]

III. Revisions Recommended by the L/E WWTP Industrial Pretreatment Division

The Industrial Pretreatment Division has identified several areas of the city codes where changes will clean up existing language and allow for more efficient management of the Cities' Industrial Pretreatment program. Examples of these changes include:

- Adding and removing select definitions to ensure a definition is provided or avoid the redundancy of definitions [7-5-25 (B)]
- Addition of the following three specific prohibitions to better protect the L/E WWTP and its workers:
    - Medical wastes in amounts or concentrations that will cause problems [7-5-25 (C)(1)(y)]
    - Alkaline hydrolysis processes without prior written approval [7-5-25 (C)(1)(x)]
    - Hydraulic fracking and drilling activity wastewater without prior written approval [7-5-25 (C)(1)(z)]
- Updating the information required on Wastewater Permit Applications [7-5-25 (E)(5)]
- Adding a provision allowing Industrial Wastewater Permits to be transferred to a new owner [7-5-25 (E)(10)]

- Adding the option for industrial users to submit Industrial Waste Surveys in electronic format in addition to hard-copy format [7-5-25 (F)(6)(f)]
- Adding photo documentation and electronic recording provisions to inspection and reporting procedures [7-5-25 (G)(2)(a)(1)]
- Adding an 'Industrial User Permit' classification that can be used to impose limitations, restrictions, and requirements on select industries without subjecting them to the full requirements of a 'Significant Industrial User' designation [7-5-25 (I)]
- Formalizing and defining the following three levels of enforcement in the City's administrative enforcement actions [7-5-25 (K)(3)], including:
    - Verbal notification
    - Warning letter
    - Notice of non-compliance

IV Revisions for Recovery of Costs

The Division prepared a study to evaluate current fees imposed on commercial businesses, sanitation districts, and septic waste haulers in the L/E WWTP service area. The purpose of this study is to determine if existing fee structures, or if the addition of certain fees should be added, to fully cover the expenses incurred by the cities to implement the pretreatment program and treat hauled wastes.

The Division has identified the following as proposed changes/additions to current programs or policies:

- Revision to the septage disposal rate for the Trucked and Hauled Septage Program from $0.06 per gallon to $0.09 per gallon [12-2-3 (I)]. The $0.06 per gallon was established approximately 15 years ago. A cost of treatment analysis has been performed and it has been determined that an adjustment to $0.09 per gallon is required to fully cover the costs to treat septic waste, maintain equipment, and administer the Septic Waste program.
- Introduction of a $100 fee for re-inspections required due to failure of businesses to correct noncompliant issues or violations identified during sector control inspections [7-5-25 (L), 2017 Schedule of Fees Exhibit A, Page 1]. This fee may be used when businesses fail, after multiple notifications by the Division, to come into compliance with Municipal Code requirements.
- Introduction of a $50.00 charge to sanitation districts to recover costs for inspections conducted by Division personnel in sanitation districts due to the district's inaction, refusal to inspect, or lack of personnel to inspect sector control program industrial users [7-5-25 (L), 2017 Schedule of Fees Exhibit A, Page 2]. This charge is referenced in the new Wastewater Connector Agreement Addendum for each sanitation district.
- Addition to the "Industrial Surcharge Cost Recovery" program to allow the City to surcharge industrial users not otherwise defined as a Significant Industrial User for the cost of handling and treatment of pollutant concentrations in excess of Normal Domestic Strength Wastewater. (Currently the City's ordinances only allow for surcharging Significant Industrial Users for the treatment of high strength wastewater) [7-5-25 (L)(4)].

COUNCIL COMMUNICATION

TO:	Mayor and Council
FROM:	Tom Brennan
DEPARTMENT:	Utilities
DATE:	April 3, 2017
SUBJECT:	Municipal Code Changes - Littleton/Englewood Wastewater Treatment Plant (L/E WWTP) Industrial Pretreatment Revisions

DESCRIPTION:
Municipal Code Changes - Littleton/Englewood Wastewater Treatment Plant (L/E WWTP) Industrial Pretreatment Revisions

RECOMMENDATION:
The Water and Sewer Board, at their March 14, 2017 meeting, recommended Council approval of Ordinance changes to Title 12, Chapter 2.

PREVIOUS COUNCIL ACTION:
There is no previous Council action.

SUMMARY:
The proposed changes will incorporate revisions required by EPA to the Industrial Pretreatment program, the 2016 EPA Pretreatment Compliance Inspection, the Industrial Pretreatment Streamlining Rule and staff recommended changes regarding fees for inspections, re-inspections and septic receiving station rates.

ANALYSIS:
The proposed changes will more clearly define legal authority to implement pretreatment regulations and to align with existing operating procedures. Industrial pretreatment responsibilities will be delegated to the saniation district that contributes wastewater to the L/EWWTP and will clarify the definition of "bypass" to EPA's definition.

Provisions will be added to allow the cities to reduce monitoring reporting requirements to more efficiently streamline procedures. Requirements will be based on discharge volumes and pollutant concentrations.

The Industrial Pretreatment Division noted areas where changes will clean up existing language and enable more efficient management of the Industrial Pretreatment program.

It was determined that changes were necessary to the existing fee structures to cover expenses to implement the pretreatment program and treat hauled wastes. For example, the septic disposal rate was last evaluated 15 years ago.

FINANCIAL IMPLICATIONS:

The septage disposal rate will be raised from $0.06/gallon to $0.09/gallon. A $100 fee will be imposed for re-inspections due to failure of businesses to correct noncompliant issues. A $50.00 fee will be charged to sanitation districts to recover costs for inspections due to the sanitation district's inaction, refusal to inspect or lack of personnel to inspect industrial users. The proposed Ordinance will also allow the City to surcharge industrial users not otherwise defined as a significant industrial user.

ATTACHMENTS:

Municipal Code Changes Title 12 - Chapter 2 2017
Municipal Code Changes Memo to W & S Board 2017

BY AUTHORITY

ORDINANCE NO. ____
SERIES OF 2017

COUNCIL BILL NO.
INTRODUCED BY COUNCIL MEMBER _____

A BILL FOR

AN ORDINANCE AMENDING TITLE 12, CHAPTER 2, SECTIONS 1, 2, 3, 4 AND 5, OF THE ENGLEWOOD MUNICIPAL CODE 2000 ENTITLED *WASTEWATER UTILITY.*

WHEREAS, the City of Englewood conducts an Industrial Pretreatment program to control industrial/commercial wastes entering the wastewater collection and treatment system; and

WHEREAS, the program is designed to prevent pass through of pollutants to the South Platte River, protect the collection and treatment system from damage, protect the public and workers health and safety and improve opportunities to recycle and reclaim municipal and industrial wastewaters and sludge; and

WHEREAS, the Englewood City Council authorized amending Title 12-2 – Wastewater Utility by the passage of Ordinance no. 6, Series of 2009; and

WHEREAS, the pretreatment program is subject to Environmental Protection Agency (EPA) oversight and approval and must be kept current with costs, programs, and regulations; and

WHEREAS, EPA conducted an audit of both the cities of Littleton and Englewood's Industrial Pretreatment Ordinances, and identified certain Sections which needed to be amended to meet current EPA Regulatory Standards; and

WHEREAS, in order to conform to these requirements the Englewood Municipal Code 2000 *Wastewater Utility* will need to be amended.

NOW, THEREFORE, BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF ENGLEWOOD, COLORADO, THAT:

Section 1. The City Council of the City of Englewood, Colorado hereby authorizes amending Title 12, Chapter 2, Section 1, of the Englewood Municipal Code 2000, entitled *General Provisions,* to read as follows:

12-2-1: General Provisions.

A. *Short Title*: This Chapter shall be known as the *WASTEWATER UTILITY ORDINANCE.*

B. *Strict Liability*: The Englewood City Council recognizing the threats upon the frail ecology and expressing great concern for its protection, declares that merely doing any act prohibited by this Chapter and orders of the City, issued under the provisions of this

File #: Ordinance 07-2017, **Version:** 1

Agenda Date: 03/28/2017

Subject:
Ordinance Review: An ordinance on first reading for addendums to Wastewater Connector's Agreement Addendums and Sewer Service Agreement Addendums with connecting sanitation districts

Presented By: Mark Relph, Public Works and Utilities Director

POLICY QUESTION:

Does city council support approving an addendum to Sewer Service Agreements for seven connecting sanitation districts?

BACKGROUND:

An Environmental Protection Agency (EPA) audit deemed than an Addendum to the Wastewater Connector's Agreement was necessary to provide adequate delegation of the Pretreatment Program Implementation to the Cities of Littleton and Englewood. Sanitary sewer service is provided to districts outside of the Littleton corporate boundaries through the standard Connector's Agreement with the district owning and maintaining their sewer mains. The Littleton/Englewood Wastewater Treatment Plant is able to receive and treat sewage transmitted by these various districts.

The Addendum and copy of the sewer service agreements are attached for Bow Mar Water and Sanitation District, Columbine Water and Sanitation District, Grant Water and Sanitation District, Meadowbrook Fairview Metropolitan District, Platte Canyon Water and Sanitation District, Roxborough Park Metropolitan District and Southwest Water and Sanitation District. Ken Caryl Water and Sanitation District will not have their addendum signed until their next board meeting on April 19 and it will be presented to council at a later date.

STAFF ANALYSIS:

In order to comply with EPA's requirement, the Industrial Pretreatment Division proposed to EPA and the Cities of Littleton and Englewood, to develop an Industrial Pretreatment specific addendum to the wastewater connector's agreements and sewer service agreements currently in place between individual sanitation districts and the cities. In this manner EPA's requirement to "establish delegation for implementation of the Pretreatment Regulations" would be accomplished without re-opening the existing agreements and the addendum could then be a standard agreement for all districts.

OPTIONS/ALTERNATIVES:
Staff would suggest there are no other viable alternatives since the changes are in response to the EPA audit.

FISCAL IMPACTS:
None

STAFF RECOMMENDATION:

Staff recommends approval.

PROPOSED MOTION:
I move to approve addendums to Wastewater Connector's Agreement and Sewer Service Agreements with connecting sanitation districts and scheduling the second reading on April 18, 2017.

CITY OF LITTLETON, COLORADO

ORDINANCE NO. 7

Series, 2017

INTRODUCED BY COUNCILMEMBERS:

AN ORDINANCE OF THE CITY OF LITTLETON, COLORADO, AUTHORIZING AN INTERGOVERNMENTAL ADDENDUM TO WASTEWATER CONNECTOR'S AGREEMENT FOR DISTRICTS BETWEEN BOW MAR WATER AND SANITATION DISTRICT, COLUMBINE WATER AND SANITATION DISTRICT, GRANT WATER AND SANITATION DISTRICT, MEADOWBROOK FAIRVIEW METROPOLITAN DISTRICT, PLATTE CANYON WATER AND SANITATION DISTRICT, ROXBOROUGH PARK METROPOLITAN DISTRICT, SOUTHWEST WATER AND SANITATION DISTRICT AND THE CITY OF LITTLETON, COLORADO

WHEREAS, the City of Littleton owns and operates a sewage system, including a sewage treatment plant which is jointly owned and operated with the City of Englewood known as the L/E Wastewater Treatment Plant (WWTP); and

WHEREAS, the L/E WWTP provides sanitary sewer service to districts outside of the Littleton corporate boundaries through a standard connector's agreement; and

WHEREAS, the L/E WWTP conducts an Industrial Pretreatment program to control industrial/commercial wastes entering the wastewater collection and treatment system; and

WHEREAS, the L/E WWTP Industrial Pretreatment Program is designed to prevent pass through of pollutants to the South Platte River, protect the collection and treatment system from damage, protect the public and worker health and safety, and improve opportunities to recycle and reclaim municipal and industrial wastewaters and sludge; and

WHEREAS, the City Council of the City of Littleton authorized an Intergovernmental Wastewater Connector's Agreement for Districts between Bow Mar Water and Sanitation District, Columbine Water and Sanitation District, Grant Water and Sanitation District, Meadowbrook Fairview Metropolitan District, Platte Canyon Water and Sanitation District, Roxborough Park Metropolitan District, Southwest Water and Sanitation District and the City of Littleton by the passage of Ordinance No. ____, Series of 20__; and

WHEREAS, The L/E WWTP Industrial Pretreatment Program is subject to Environmental Protection Agency (EPA) oversight and approval; and

DRAFT

WHEREAS, the EPA conducted an audit of the L/E WWTP Industrial Pretreatment Program on February 24, 2014 through February 27, 2014; and

WHEREAS, the EPA identified that the current Pretreatment program administered by the L/E WWTP does not have the legal framework to fully implement the Pretreatment Regulations in the 19 outside contributing jurisdictions in its service area because the Intergovernmental Connector's Agreement does not provide adequate delegation of the Pretreatment program implementation to the cities of Littleton and Englewood; and

WHEREAS, the EPA required a corrective action that the L/E WWTP update the Intergovernmental Wastewater Connector's Agreement Ordinance No. ___, Series of 20__, to establish delegation for implementation of the Pretreatment Regulations, the passage of this Ordinance the Addendum to Wastewater Connector's Agreement responds to EPA's corrective action requirements by establishing delegation for implementation of the Pretreatment Regulations within the District; and

NOW, THEREFORE, BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF LITTLETON, COLORADO, THAT:

Section 1: The Intergovernmental Agreement between the City of Littleton and Bow Mar Water and Sanitation District, Columbine Water and Sanitation District, Grant Water and Sanitation District, Meadowbrook Fairview Metropolitan District, Platte Canyon Water and Sanitation District, Roxborough Park Metropolitan District, Southwest Water and Sanitation District entitled "Addendum to Wastewater Connector's Agreement" is hereby approved; a copy is attached hereto as Exhibit A.

Section 2: Severability. If any part, section, subsection, sentence, clause or phrase of this ordinance is for any reason held to be invalid, such invalidity shall not affect the validity of the remaining sections of this ordinance. The City Council hereby declares that it would have passed this ordinance, including each part, section, subsection, sentence, clause or phrase hereof, irrespective of the fact that one or more parts, sections, subsections, sentences, clauses or phrases may be declared invalid.

Section 3: Repealer. All ordinances or resolutions, or parts thereof, in conflict with this ordinance are hereby repealed, provided that this repealer shall not repeal the repealer clauses of such ordinance nor revive any ordinance thereby.

INTRODUCED AS A BILL at a regularly scheduled meeting of the City Council of the City of Littleton on the ___ day of _____, 2017, passed on first reading by a vote of ___ FOR and ___ AGAINST; and ordered published by posting at Littleton Center, Bemis

Library, the Municipal Courthouse and on the City of Littleton Website.

PUBLIC HEARING on the Ordinance to take place on the __ day of _____, 2017, in the Council Chambers, Littleton Center, 2255 West Berry Avenue, Littleton, Colorado, at the hour of 6:30 p.m., or as soon thereafter as it may be heard.

PASSED on second and final reading, following public hearing, by a vote of _____FOR and _____ AGAINST on the ____ day of _____, 2017 and ordered published by posting at Littleton Center, Bemis Library, the Municipal Courthouse and on the City of Littleton Website.

ATTEST:

_____ _____

Wendy Heffner Bruce O. Beckman
CITY CLERK MAYOR

APPROVED AS TO FORM:

_____

Kenneth S. Fellman
ACTING CITY ATTORNEY

DRAFT

Exhibit A
List of Attachments to Ordinance 07-2017

1. Addendum to Sewer Service Agreement to Bow Mar Water and Sanitation District

2. Addendum to Sewer Service Agreement to Columbine Water and Sanitation District

3. Addendum to Sewer Service Agreement to Grant Water and Sanitation District

4. Addendum to Sewer Service Agreement to Meadowbrook Fairview Metropolitan District

5. Addendum to Sewer Service Agreement to Platte Canyon Water and Sanitation District

6. Addendum to Sewer Service Agreement to Roxborough Park Metropolitan District

7. Addendum to Sewer Service Agreement to Southwest Water and Sanitation District

ADDENDUM TO SEWER SERVICE AGREEMENT

For Sanitation Districts without Industrial Users

7 This Addendum is made and entered into this 11th day of JANUARY 2016, to be effective as of APRIL 18, 2017, by and between the CITY of LITTLETON, COLORADO, hereinafter referred to as "City", a municipal corporation, acting by and through its duly elected, qualified and authorized Mayor and City Clerk, and Bow Mar Water and Sanitation District, (Name of Sanitation District) a quasi-municipal corporation and political subdivision (Type of Entity) of the State of Colorado, hereinafter called "District", acting by and through its authorized Representative.

WITNESSETH

WHEREAS, the City and the District previously entered into a Sewer Service Agreement, ("Agreement") dated July 26, 1983, a copy of which is attached hereto and incorporated by reference, pursuant to which the City and the District agreed that the City would provide wastewater treatment services to the District through the Littleton/Englewood Bi-City Wastewater Treatment Plant ("Wastewater Plant"); and

WHEREAS, the terms and provisions of the Agreement remain in effect unless expressly modified by this Addendum; and

WHEREAS, the United States Environmental Protection Agency ("EPA") has instructed the City to establish an inter-jurisdictional agreement between the City and the District which provides the City with the authority to implement the "Industrial Pretreatment Program", contained in 40 CFR Part 403 promulgated by the EPA and Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, for any industrial users currently located or hereafter locating in the District; and

WHEREAS, the Agreement provides that in the operation of the District's sanitary sewer system all applicable City municipal code provisions and rules and regulations of the City shall be the minimum standards for the District's sanitary sewer system; and

WHEREAS, the City has determined that the provisions of the Agreement provide the City with sufficient authority to satisfy the inter-jurisdictional agreement requirements imposed by the EPA; and

WHEREAS, the parties desire to further clarify the obligations and responsibilities of the District and the City with respect to the enforcement of the City's Municipal Code, rules and regulations within the service area of the District; and

WHEREAS, the EPA defines "Industrial User" as "a source of nondomestic waste" and "any nondomestic source discharging pollutants to a Publicly Owned Treatment Works". EPA defines Nondomestic User as "any person or entity that discharges wastewater from any facility other than a residential unit".

NOW THEREFORE, in consideration of the mutual promises and covenants hereinafter contained, the parties agree as follows:

1. The recitals above are incorporated herein by this reference.

2. The City and District mutually agree to comply fully with all applicable federal, state and local laws, rules and regulations, including but not limited to 40 CFR Part 403 promulgated by the EPA, Colorado Regulations 5 CCR 1002-63 promulgated by the Colorado Water Quality Commission pursuant to Colorado Revised Statute 22-8-508, and Title 12, Chapter 2, Section 5 of the Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, as each is amended from time to time, and all wastewater contribution requirements adopted by the City in accordance with the Agreement.

3. The parties, from time to time, shall review and revise this Addendum, if necessary, to ensure compliance with 42 U.S.C. § 1251 et. seq., of the Federal Clean Water Act, the federal rules and regulations found at 40 CFR Part 403 issued thereunder, and the City Municipal Code.

4. In the event that any Industrial User or Nondomestic User locates within the District, the District agrees to abide by Subsections I and II below, and the District further agrees to inform the City of any industrial users or nondomestic users locating within the District.

I. City Responsibilities

1. The City shall be responsible for and shall accept the following duties and perform the following actions in relation to all current and future Industrial Users and/or Nondomestic Users located within the District, and the District agrees to cooperate to the extent necessary for the City to successfully carry out its responsibilities:

   A. The City, on behalf of and as an agent for the District, shall perform technical and administrative duties necessary to assist the District with the implementation and enforcement of the District's rules and regulations regarding Industrial Users and/or Nondomestic Users. Without limiting the generality of the foregoing, the City agrees that it shall:

      (i) Update the City's industrial waste survey;
      (ii) Issue permits to all Industrial Users and/or Nondomestic Users within the District required to obtain a permit;
      (iii) Have the right to conduct inspections, sampling, and analysis;
      (iv) Take all appropriate enforcement actions as outlined in the City's enforcement response plan and consistent with this Addendum;
      (v) Provide notice to the District of enforcement actions taken by the City against any Industrial User and/or Nondomestic Users located within the District boundaries;

(vi) Perform any other technical or administrative duties the parties deem appropriate;

(vii) Upon reasonable notice to the City, provide the District access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's service area.

(viii) The City will make a reasonable effort to notify the District in advance of any public hearing to change municipal code provisions referenced in this Addendum, and make a reasonable effort to provide an opportunity for the District to comment on proposed changes.

B. In addition, the City may, as appropriate, and as an agent of the District, take emergency action to stop or prevent the discharge from Industrial Users or Nondomestic Users of any wastewater which presents or may present an imminent danger to the health, safety and welfare of humans or which reasonably appears to threaten the environment, or which threatens to cause interference with, or pass through the Wastewater Plant, or cause sludge contamination. In the event the City deems such emergency action appropriate it shall provide the District with notice thereof in advance, if possible, but no later than 24-hours after the action is initiated.

C. The City, on behalf of the District, agrees to perform the following actions as set forth in 40 CFR Part 403.8(f) and summarized as follows:

(i) Control through permit, or similar means, the contribution to the City by Industrial Users and/or Nondomestic Users;

(ii) Require compliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users and/or Nondomestic Users;

(iii) Deny or condition new or increased contributions of pollutants or changes in the nature of pollutants by Industrial Users and/or Nondomestic Users;

(iv) Require the development of compliance schedules by each Industrial Users and/or Nondomestic Users for the installation of technology required to meet applicable Industrial Pretreatment Program standards and requirements;

(v) Require the submission of all notices and self-monitoring reports from Industrial Users and/or Nondomestic Users as are necessary to assess and assure compliance by Industrial Users and/or Nondomestic Users with Industrial Pretreatment Program standards and requirements, including, but not limited to, the reports required in 40 CFR 402.12;

(vi) Carry out all inspection, surveillance and monitoring procedures necessary to determine, independent of information supplied by Industrial Users and/or Nondomestic Users, compliance or noncompliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users;

(vii) Enter premises of any Industrial User and/or Nondomestic User in which a discharge source or treatment system is located, or in which records are required to be kept pursuant to 40 CFR 403.12(o), to assure compliance with Industrial Pretreatment Program standards and requirements;

(viii) Evaluate compliance with the Industrial Pretreatment Program standards and requirements and obtain remedies, including the ability to seek injunctive relief and assess civil or criminal penalties for each violation;

(ix) Conform to confidentiality requirements set forth in 40 CFR Part 403.14 of the Industrial Pretreatment Program standards and requirements.

D. If the District performs its own fats, oils and grease ("FOG") program or petroleum, oil, grease and sand ("POGS") program it shall notify the City in the event that the District discontinues its FOG or POGS program. In which case, the City shall then administer the FOG and POGS program in addition to administrating the remaining sector control programs on behalf of and as agent for the District. The City shall have the right to charge a reasonable inspection fee to the District for any inspection related to Industrial Users and/or Nondomestic Users within the District's service area.

E. In the event that the District does not perform FOG or POGS programs the parties agree that the City shall perform and be responsible for the administration of these programs, as well as the remaining Sector Control Programs. The City shall have the right to charge a reasonable inspection fee to District for any inspection related to Industrial Users or Nondomestic Users within the District.

F. The City shall be responsible for administrating the remaining sector control programs in the District notwithstanding that the District performs its own FOG and POGS programs.

II. District Responsibilities

1. The District is responsible for, and shall accept, the following duties and perform the following actions for and in relation to all current and future Industrial Users and/or Nondomestic Users within the District's service area:

A. No later than June 30, 2017, the District shall adopt enforceable local sewer use rules and/or regulations which are no less stringent and are as broad in scope as the Industrial Pretreatment Program section of the Wastewater Utility Ordinance found in Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code or found in Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code. The City will provide to the District model regulations and any necessary revisions to the rule and/or regulations from time to time, and the District will adopt the revisions to its local sewer use rules and/or regulations that are at least as stringent as those adopted by the City.

B. The District will maintain current information on Industrial Users and/or Nondomestic Users located within the District's service area, and provide Industrial Users' information to the City upon request. The District agrees to provide to the City access to all records or documents relevant to the Industrial Pretreatment

Program for any Industrial User and/or Nondomestic Users located within the District's service area.

C. The District shall enforce the provisions of its local sewer use regulations. In the event the District fails to take adequate enforcement action against noncompliant Industrial Users and/or Nondomestic Users in the District on a timely basis, the District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

D. The District shall provide the resources and commit to implementation and enforcement of the Industrial Pretreatment Program standards and requirements for the Industrial Users and/or Nondomestic Users in the District with the City's oversight of the program. In the event the District fails to provide resources, adequately implement or enforce the Industrial Pretreatment Program, the District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

E. The District agrees that in the event that the City is required to take responsibility for inspections of Industrial Users and/or Nondomestic Users on behalf of the District, due to inaction, refusal to inspect, or lack of personnel to inspect, by the District, the City may charge the District for the costs of any such inspections.

F. The District agrees that if the authority of the City to act as agent for the District under this Addendum is questioned by an Industrial User and/or Nondomestic User, court of law, or otherwise, the District will take action to ensure the implementation and enforcement of its local sewer use regulations against any Industrial Users and Nondomestic Users, within the District's service area, including but not limited to, implementing and enforcing its local sewer regulations on its own behalf and/or amending this Addendum to clarify the City's authority.

G. The District IS NOT responsible for administering the FOG and POGS programs, including conducting all inspections required by these programs.

2. If any term of this Addendum is held to be invalid in any judicial action, the remaining terms will be unaffected.

REMAINDER OF PAGE INTENTIONALLY BLANK

CITY OF LITTLETON

_____

Mayor

_____

Attest

_____

Bow Mar Water and Sanitation District

_____

Bryan Sperry, President

State of Colorado)
) ss.
County of Jefferson)

The forgoing instrument was acknowledged before me this 11th day of January, 2017, at Littleton, Colorado, by Bryan Sperry

Witness my hand and official seal.

My Commission expires: SEP 20 2019

ALYSSA QUINN NOTARY PUBLIC STATE OF COLORADO

_____

Notary Public

SEWER SERVICE AGREEMENT

THIS AGREEMENT, made and entered into this 26 day of July, 1983, by and between the CITY OF LITTLETON, COLORADO, a Home Rule City, hereinafter referred to as "City", and the Bow Mar Water & Sanitation District, a quasi-municipal corporation of the State of Colorado, hereinafter referred to as "District".

WITNESSETH:

THAT, WHEREAS, the City and the City of Englewood, Colorado, now own, maintain, and operate a regional sewage disposal plant capable of treating the sanitary sewage generated by the District and currently providing sanitary sewer service to the District by contract dated Oct. 24, 1962; that said contract is valid and binding upon the parties hereto; and

WHEREAS, the passage of time and changes of conditions dictate the mutuality of benefit in voiding the existing contract and executing a new contract which recognizes the said change of conditions; and

WHEREAS, it is the desire of the parties to enter into a sanitary sewer service contract incorporating therein all matters of agreement between them whereby the City agrees to receive and to process and dispose of the sewage from the District's sanitary sewer collection system into the disposal system of the City.

NOW, THEREFORE, in consideration of their mutual covenants, the performance of terms and conditions hereinafter set forth, the sewage treatment facility expansion to be undertaken by the Cities, and further good and valuable consideration, the sufficiency of which is conclusively presumed adequate by the parties hereto by the execution of this Agreement, it is mutually agreed as follows:

I.

AUTHORITY TO CONTRACT

1.1 This Agreement is made in conformity with and pursuant to the provisions of the Charter of the City of Littleton, adopted at General City Election of July 28, 1959, which controls the sale of sanitary sewer services outside the City.

1.2 This contract pertains to the use of the regional sewage disposal plant owned by the City and also by the City of Englewood, Colorado, by persons and property located outside the City Limits of said cities, but within the present boundaries of the District, and provides a service area for anticipated future sanitary sewer service by the District upon enlargement of the District's geographical boundaries.

1.3 This contract is made by the District in accordance with powers granted to it by the statutes of the State of Colorado.

1.4 Specifically, this contract is in the public interest and in the furtherance of the protection of the public health and safety of the Littleton community and is being executed and performance covenanted between the City and the District pursuant to and in conformity with Artice XIV, Section 18 of the Constitution of the State of Colorado and 1973, C.R.S. 29-1-201 (Intergovernmental Relations - Cooperative Contracts), and the achievement of said purpose or purposes is to be liberally construed.

1.5 Each party hereto covenants, avers and currently agrees that the other party hereto is not a public utility as defined by 1973, C.R.S. 40-1-103, et seq., and that the execution and performance hereof does not alter or change said negative covenant, averment and agreement of the parties. This undertaking and the performance by the parties hereto of the covenants herein contained are to be construed in furtherance of local governments effectively using, in the most

efficient manner, their powers and responsiblity by cooperative agreement as defined by Article XIV, Section 18 of the Colorado Constitution and 1973, C.R.S. 29-1-201, et seq.

II.

POINT OF CONNECTION

2.1. The District will connect its main sanitary sewer trunk line(s) from within the District at the following designated point(s):

Man Hole 18.69 - Platte Canyon Water and Sanitation District - Marcy Old Lane - Refer To Drawing Section - BM 2.1 attached.

and as shown on "as built" drawings in possession of the City and the District or at such other agreed points of connection.

2.2. The sewage to be delivered by the District to said point of connection shall be sewage with a 5-day B.O.D. strength of less than 300 Mg. per liter. Excessive amounts of water caused by infiltration of water into the sewer lines of the District, or resulting from any other causes, shall not be permitted. (Excessive infiltration shall be the standard set forth by the State Department of Health or shall not be greater than 200 gallons per 24-hour day per inch of diameter of pipe per mile, whichever is more restrictive. Drainage from storm sewers, French drains or other similar structures shall not be introduced into the sanitary sewer lines of the District or of the City by the District. The City standards, ordinances and regulations including, but not limited to, City ordinances relating to the pretreatment of industrial sewage (as the term "industrial sewage" is defined in said ordinances), shall be applicable to the District and its users and to the City and its users on a uniform basis, without preference. The District shall be notified in advance of any amendment or updating of said standards, ordinances or regulations in order that the District may offer such comment as it desires prior to such amendment or update being effected.

III.

INFILTRATION STANDARDS, NOTICE, CHARGE

3.1. The flow rates and infiltration in lines of the District shall not exceed accepted engineering practice and usage. General City guidelines relative to acceptable infiltration in new construction based upon the current state of the art shall be as follows: Infiltration shall not exceed standards set by the State Department of Health or 200 gallons per 24-hour day per inch of diameter per mile whichever standard is more restrictive. It is understood by the parties to this contract that City standards may change and become more stringent with the passage of time, and shall be applicable to the parties hereto and to all District contractees and users. The City and District shall be bound equally by any standards, regulations or modifications thereof.

3.2. It is agreed that if the infiltration into the sanitary sewer lines of the District exceeds the standards as set forth in Articles II and III above, the City shall give the District notice in writing directed to the address as hereinafter shown. In the event that the District has not proceeded with corrective work within ninety (90) days from the date of said notice, the City shall have the prerogative of surcharging the District for the infiltration occurring in excess of that allowed pursuant to the standard set forth in Section 3.1 above, said surcharge to be determined by converting said excess infiltration to single family equivalents and then multiplying the resulting number of single family equivalents by the then current sewer service charges in effect and provided that said surcharge shall continue until corrective work has been successfully completed. When so charged, the District shall make payment within sixty (60) days from the date of

billing. In addition to the above remedy, in the event the District has not proceeded with said curative work within ninety (90) days from the date of said notice, the City may, at its discretion, perform or have performed on the lines of the District necessary work to eliminate or restrict the infiltration, and in such case, the City shall bill the District for the cost of the said work so performed, and the District shall make payment within sixty (60) days from the date of Billing. In the event the City must resort to legal action and prevail against the District to collect said amount, the District shall also be liable for the City's attorney's fees and costs associated with said legal action, together with interest on said amount calculated at the rate of one (1%) per cent per month on the unpaid balance from the date of Billing.

Excessive infiltration from District or City mains is to be governed by the above criteria and penalties.

IV.

ACCEPTANCE AND TREATMENT

4.1 Subject to the conditions set forth below, the City shall accept sewage from the District for transportation and treatment at the point(s) of connection referred to in paragraph 2.1 above, and shall transport and treat, or cause to be treated, and shall dispose, or cause to be disposed of, all sewage that may be delivered to it by the District from the collection and transmission sewer lines of the District in accordance with the terms of this Agreement.

4.2 Other provisions of this contract notwithstanding, this contract shall, at all times, be subject to the requirements of Section 110 of the Charter of the City of Littleton. Both parties to this Agreement recognize that sewer service to the Littleton area is dependent upon natural forces and technological limitations which may be beyond the control of the City. No liability shall attach to the City hereunder on account of any failure to adequately anticipate the availability of sewer service or because of an actual sewer service failure due to an occurrence beyond the reasonable control of the City. The City agrees to provide adequate facilities to the sewer service users

within this District based upon historical experience insofar as reasonably possible, and further, that it will exercise its best efforts to provide for the future sewer service needs of the District and the City. The City agrees that it will not obligate itself for furnishing a greater amount of service than it can reasonably foresee will be available, and accordingly, will periodically evaluate present and future capacity requirements of the City and the Districts that contract with the City for sewer service in order to adequately plan for and meet such requirements, and further, to advise said Districts of any plans for meeting future capacity requirements in a timely manner so as to allow the Districts adequate time to comment on said plans. If conditions develop such that it becomes apparent to the City that all areas outside Littleton for which sewer service has been committed cannot be supplied adequately pursuant to this and similar contracts, the City reserves the right, in order to protect the existing sewer service users, to discontinue or to allocate the granting of further taps hereunder; provided, however, that the City shall be obligated to exercise this right for discontinuance or allocation both within the City and the District as to inside or outside City sewer taps in a fair and equitable manner in accordance with Section 110 of the Charter of the City of Littleton and the concept that the sewage treatment facility is regional in nature.

V.

ENGINEERING AND INSPECTION

5.1 The District, so far as possible, will locate the sewer collection lines of the District in dedicated roadways and shall furnish to the City's Director of Public Services for his approval prior to construction, detailed plans and specifications for all sewer collection lines and laterals or other lines to be constructed and installed by the District. If the State Board of Health so elects, it shall also have the right to approve such plans before construction commences. Said approval of the City's Director of Public Services shall be in writing, and shall be so indicated on the working drawings. Such plans and specifications shall meet the criteria of the

City Engineer's office, applicable to all parties hereto. The City shall be advised at least 24 hours in advance of the start of any construction and after completion of the above requirements.

5.2 All sanitary sewer system construction undertaken by the District may be inspected by the City. All construction of sewer facilities within the District shall be under the control of the District's engineer. The standard costs of testing, inspection and supervision of the construction shall be borne by the District, or the person, firm, or corporation responsible for the installation or extension of any main sewer lines or laterals, and all applicable standards for the protection of public health and public safety shall be met. The District shall notify the City of need for inspection of new construction, and City shall inspect within 24 hours of such notification or shall be deemed to have waived the right to inspect the new construction. Extensions of mains shall be constructed in all cases to a point 15 feet beyond the nearest property line of the last dwelling site to be served. All inspection fees of said construction by the City of sewer laterals, mains, or extensions thereof (excluding service lines) shall be paid on the basis of fees determined by ordinance of the City and being applicable to all similar inspections.

It is the obligation of the District to inspect all construction and to accomplish same substantially in accordance with the plans and specifications of the City.

5.3 The District shall file a reproducible copy of sewer line construction plans with the City's Director of Public Services showing the "as constructed" locations of all lateral and main sewer lines, manholes and other appurtenances within thirty (30) days after acceptance of said sewer lines or facilities by the District.

5.4 The District shall file annually with the City's Director of Public Services a current map of its boundaries.

VI.

RULES AND REGULATIONS

6.1 All connections made to the sewer lines of the District, and use thereof, shall be made in full compliance with the rules and regulations and ordinances now in force or hereafter enacted by the City of Littleton controlling the use of, the discharge of wastes into, and connections of private sewers with the main or lateral sanitary sewer lines of the City; and said sewer connections and the use of said lines shall be in full compliance with rules and regulations of the District, the State Board of Public Health and the applicable codes and ordinances of the City of Littleton, which rules and regulations will be equally enforced by the City and District.

6.2 The rules, regulations and standards of construction of the District shall be at least as stringent as those of the City.

VII.

LINE SIZE

7.1 The sizes of sewer lines and mains to be installed by the District shall be as required by the District. If the City requires the District, or any customer of the District extending a sewer line in the District, to install the line of greater capacity than is reasonably necessary to serve the District, the City shall bear such portion of the additional cost of said larger sewer line. The opinion of the City's Director of Public Services, based on accepted engineering practice and usage in the industry, as to line size required, shall be final and binding on both parties.

VIII.

REQUIREMENT TO CONNECT

8.1 The City may require the District, for health and sanitary purposes, upon twenty (20) days' written notice directed to the District, to exercise its statutory authority (C.R.S. 1973, as amended, 32-1-1006) to compel the owners of inhabited property within said District to connect their property with the sewer system of the District, and upon a failure so to connect within twenty (20) days after written notice by

the District so to do, the District may cause such connection to be made; provided, however, such owners shall not be compelled to install more than four hundred (400) feet of sewer pipe to the owner's dwelling place.

IX.

EASEMENTS

9.1 The City of Littleton agrees to grant and convey, without charge, such necessary and City-approved rights-of-way and easements through, over and across any streets, roads or alleys or other property owned or controlled by the City, for the use of the District, in installing, connecting and laying sanitary sewer facilities within the described service area of the District, with the right of ingress, egress, and regress for the purpose of installing, repairing, enlarging and replacing the said facilities upon such terms and conditions (other than charges for said rights) as the City shall deem necessary; provided, however, that the said District shall so locate its sewer and lateral transmission lines in a location approved by the City's Director of Public Services and pursuant to his approval. In the event it is necessary for the District to make cuts into existing streets, the District agrees to comply with the ordinances and regulations of the City of Littleton as then existing controlling such street cuts, pavement replacement and similar activities. The City shall provide to the District documentation for said easements as necessary.

X.

TAP CHARGES

10.1 For the right and privilege of connecting a sewer service line to the lines or the mains of the District which ultimately transmit to the City of Littleton, and before said connection shall be made, a permit shall be obtained from the City. If Option I, specified in Section 11.2 herein, has been selected, the owner of the property desiring to connect said property shall obtain the permit. If Option 2, specified in Section 11.3 herein, has been selected, the District shall obtain the aforesaid permit for the owner. No permit shall be issued by the City in absence of either an appropriately executed permit for said connection from the District and a

building permit issued by the appropriate local government having jurisdiction over construction on the property requesting connection. The applicant shall pay to the City the sewage connection charge (tap fee) therefor as fixed by ordinance of the City of Littleton, or any amendment or change therein as may be hereafter enacted and which is applicable to all other similar sewer connections outside of the City limits of the City of Littleton.

This Agreement is being executed after extended negotiations by the City and the District. Said negotiations recognize the investment of the City and the District in regard to capital contribution and the regional concept of the sewage treatment facility. It is the agreement of the parties that a minimal differential of tap fees or service charges within the City with those of users outside of the City is the ultimate objective of the parties.

10.2 Passage of time may require an adjustment in the sewer tap fees to be charged by the City.

XI.

SERVICE CHARGE

11.1 The City shall charge and receive a periodic fee for sanitary sewer services furnished to the District or its users. Said charge or fee shall be as adjusted, amended or changed, by City ordinance, from time to time as necessary. The method if effectuating the charge and payment of said fee shall generally be according to one of the options as specified in paragraphs 11.2 or 11.3, herein, as requested by the District and agreed to by the City, said option to be selected at the time of execution of this agreement and appropriately noted as hereafter provided on the signature page. The City shall have the power to enforce collection of unpaid sanitary sewer charges of any of the users connected to the District's lines as the City may so determine.

11.2 Option I. The City shall bill all District users directly and all such users shall pay said charges directly to the City.

11.3 Option II. The District will pay, within thirty (30) days of Billing by the City, for all sanitary sewer services furnished to the District's users by the City at current charges, less 2½% thereof, which may be retained by the District for reimbursement of the cost of collection. The City shall have no direct responsibility for collection of bills from the sewer service users in the District service area. The District shall have the right to charge its various users an additional service charge as it shall determine.

11.4 In the event Option I, as defined under paragraph 11.2 hereof, is employed for the collection of sewer service charges, failure of the users located within the District service area to pay to the City the sewer service charges shall in no way be considered a default by the District of this contract; however, the District shall exert its best efforts to bring about payment of such charges, and in the event the District does not cooperate, this may be considered a default in the terms of this contract.

11.5 In the event Option II, as defined under paragraph 11.3 hereof, is selected for the collection of sewer service charges, failure of the District to pay the City sewer service charges incurred by the District due to the provision of sewer service charges to users located within the District sewer service area, shall be considered a default by the District of this contract.

11.6 Notwithstanding any provision of this article to the contrary, the passage of time, funding requirements or changed conditions may mandate that a different method of the charging and collection of sewer service charges be utilized. In such cases, the City shall seek the input of the District as to any concerns, suggestions or desires it may have as to proposed

changes in methods of charging and collection of sewer service charges, prior to any such change being effectuated. Any such change, after the date upon which this agreement becomes effective, may be accomplished either by City ordinance or by mutual agreement of the City and the District. Such change, which by way of example and not of limitation, may involve the application of a method of metering the total sewer service requirement of the District and shall be done only in a manner which will provide that ample and adequate time be allowed for both the City and the District to accomplish said change and related changes in billing and administrative procedure and policies as necessary. In any case, if the District has selected payment Option 2, as specified in Section 11.3 above, there shall be no change in the method of billing and payment, although the amounts so billed and paid may change.

11.7 While the passage of time may require adjustments in the sewer service charges or fees of the City to the District, or of the City to the users within the District,any such adjustments for sewer service charges by the City shall be applied uniformly to all districts being served by the City.

11.8 It is agreed that should the City annex any lands within the District, that sewer service charges imposed by the City for said annexed lands shall be at the same rate as would be charged all other City residents, provided, however, that the District shall not be prohibited from surcharging such lands for expenses such as administration, line maintenance and debt service, etc., associated with District lines which may continue to be used for the purpose of sewage transmission from such annexed lands, as may be allowed by law.

XII.

SERVICE AREA

12.1 The District's sewer service area shall encompass the real property described in Exhibit "A", which is attached hereto and incorporated herein by this reference.

12.2 The District proposes the service area as described in Exhibit "A", in order to provide for proper growth and development. All of the District's sewer outfalls which have

been and which are now being constructed within the area are designed to provide "drainage basin capabilities".

12.3 For planning purposes only, the above-described sewer service area shall not exceed 130 single family, or equivalent, sanitary sewer taps when fully developed. The District estimates new sewer tap requirements through the year 1999 at the approximate rate of 1 additional sanitary sewer, or equivalent sewer taps, per calendar year. It is agreed that the District shall not be required to actually acquire all of the taps so estimated.

12.4 The District's service area may from time to time be reduced by exclusion of land now within the District, or enlarged by inclusion of additional properties. The City shall not be required to provide sanitary sewer services for any such additional properties unless the inclusion of such properties in the District has been approved by City Council; and after due consideration to the requirements of Section 110 of the Littleton City Charter. Exclusion of properties from the District for which the City provides sanitary sewer services shall not be permitted, except if agreed to in writing signed by the President of City Council.

12.5 During the term of this agreement, neither the District nor any properties within the District shall be provided with sewage treatment services by any sewage treatment facility other than that facility owned and operated by the Cities of Littleton and Englewood, unless the provision of such services has been agreed to in advance and in writing by the City or the City is unable to serve the District.

XIII.

POLICING OF LINES AND TAPS

13.1 The District agrees to police any and all of its sanitary sewer collection facilities in order to detect and prevent any unauthorized connections thereto. Further, the District agrees upon detection, to cause to be disconnected any unauthorized sewer taps, the owners of which upon demand refuse to fulfill the requirements for an unauthorized tap.

13.2 The City may, if it so desires, at its own expense,

police and inspect the District's sanitary sewer facilities, and if it so discovers any unauthorized sanitary sewer taps located within the District, the District agrees, upon proper notification from the City, to forthwith effect a disconnection of said unauthorized tap or taps if the owners of which, upon demand, refuse to fulfill the requirements for an unauthorized tap. If it is determined that there are unauthorized sanitary sewer taps located within the District, then twice the applicable tap fee existing at the time of the discovery of any such taps shall be paid as liquidated damages. Further, all past uncollected service charges at the current rate shall also be paid.

13.3. In the event an unauthorized tap is discovered by either the District or the City, the City and the District shall cooperate and take all actions necessary to collect all tap fees, service charges and penalties set forth herein. In the event the making of the unauthorized tap or the failure to discover the same is as a result of the District's negligence, the District shall pay to the City all tap fees, service charges, and penalties as specified herein, and it shall then be incumbant on the District to achieve repaying of said amount from its user as it shall deem appropriate.

XIV.

CONTINUAL SERVICE

14.1. Subject to the requirements of Section 110 of the Littleton City Charter and Article IV above, the City agrees to use every reasonable means to furnish a continual sanitary sewer service to the District.

XV.

CONTRACT NOT ASSIGNABLE

15.1. The District shall have no right to assign this contract or any of its rights under the same unless the City shall have assented to such assignment with the same formality as employed in the execution of this contract, which assent by the City shall not be unreasonably withheld.

15.2. The City shall have the right to assign its rights and obligations under this contract to a Regional Service Authority or other similar entity.

XVI.

TERM

16.1 The parties hereto agree that this contract will continue until terminated by a mutual agreement of the parties hereto. The parties recognize that the City is continually involved in studying its plant and intends to make and will in the future be making additional sizeable capital improvements at its expense. Bonds are currently outstanding, and it is anticipated that the new bonds may be issued by the City to finance improvements to and expansion of the sewer treatment facility, and it is, therefore, specifically and clearly understood between the parties that this contract shall be irrevocable during the time that the original bonds are outstanding.

XVII.

MODIFICATION

17.1 The benefits and obligations created by this contract may not be modified by an agreement, unless the same be in writing and executed with the same formality as this contract; provided, however, that in the event a sewer service contract is hereafter entered into between the City and another quasi-municipal sanitation district or water and sanitation district on any terms or conditions more favorable to such sanitation district or water and sanitation district than those set forth in this Agreement, it shall be the duty of the City to offer such more favorable terms and conditions to the District.

XVIII.

CAPITAL IMPROVEMENTS

18.1 That in the event capital improvements and modifications of the District's sewer facilities are required and which modified facilities provide, or will provide, sewer services to the City, the District agrees, except in emergency situations, to advise the City six (6) months in advance of proposed capital improvements in order that the City may become a party to such plans and modification program. It is the purpose of the foregoing to accommodate financial planning and the budget process.

18.2 That at some time in the future, should the Colorado Department of Public Health, or the state of the art of sani-

tary sewage treatment require the chlorination of sewage in outfall sewer collection mains, the District agrees after six (6) months' notice of these requirements, to work with the City in developing such chlorination facilities in order to meet State Health Standards.

XIX.

NOTICES

19.1 Any and all notices contemplated or required by the contract shall be directed to the parties thereto as follows:

City of Littleton
City Manager, Littleton Center
2255 West Berry
Littleton, Colorado 80165

District:
Bow Mar Water and Sanitation District
Donald E. Hillier - President of The Board
5210 Lakeshore Drive
Littleton, Colorado 80123

19.2 Changes in the above designation of address shall become effective upon notification by party changing address to the other party directed via certified mail, postage prepaid, to the address above indicated. Thereafter, the address for notification shall be as set forth in the notice of changes.

XX.

EXISTING SANITARY SEWER SERVICE AGREEMENTS

20.1 Upon execution of this Agreement, the contract dated Oct. 24, 1962 shall be terminated and superseded.

20.2 There also exists another sewer service agreement(s) between the City and the District as follows:
Supplemental Sewer Service Agreement dated Oct. 24, 1962

20.3 The effect of this Agreement on those previous agreements listed in paragraph 20.2 is as follows:

None

20.4. There exists an agreement(s) between the District and another district(s) which utilizes the City's sewage treatment facilities as follows:

Platte Canyon Transmits Bow Mar Sanitary Waste To The Littleton Treatment Plant.

20.5. The effect of this Agreement, if any, to those agreements listed in paragraph 20.4 are as follows:

None

IN WITNESS WHEREOF, the parties to this Agreement have caused their corporate names to be hereunto subscribed by their proper corporate officers and their corporate seals hereunto affixed on the day and year first above written, for the uses and purposes as hereinabove set forth.

ATTEST:

Sandra Lee Alley
City Clerk (DEPUTY)

CITY OF LITTLETON, COLORADO

By: James D. Collins
President of City Council

(S E A L)

APPROVED AS TO FORM:

Mary L. Richards
City Attorney

ATTEST:

_____

BOW MAR WATER AND SANITATION DISTRICT
SANITATION DISTRICT

By: Donald E. Wells
President BMW&SD

ARTICLE XI - SEWER SERVICE CHARGE OPTION SELECTED:

OPTION II

ADDENDUM TO SEWER SERVICE AGREEMENT

For Sanitation Districts with Industrial Users

This Addendum is made and entered into this 2ND day of DECEMBER 2016, to be effective as of January 1, 2017, by and between the CITY of LITTLETON, COLORADO, hereinafter referred to as "City", a municipal corporation, acting by and through its duly elected, qualified and authorized Mayor and City Clerk, and Columbine Water & Sanitation District,
(Name of Sanitation District)
a quasi-municipal corporation and a political subdivision of the State of
(Type of Entity)
Colorado, hereinafter called "District", acting by and through its authorized Representative.

WITNESSETH

WHEREAS, the City and the District previously entered into a Sewer Service Agreement, ("Agreement") dated June 17, 1988, a copy of which is attached hereto and incorporated by reference, pursuant to which the City and the District agreed that the City would provide wastewater treatment services to the District through the Littleton/Englewood Bi-City Wastewater Treatment Plant ("Wastewater Plant"); and

WHEREAS, the terms and provisions of the Agreement remain in effect unless expressly modified by this Addendum; and

WHEREAS, the United States Environmental Protection Agency ("EPA") has instructed the City to establish an inter-jurisdictional agreement between the City and the District which provides the City with the authority to implement the "Industrial Pretreatment Program", contained in 40 CFR Part 403 promulgated by the EPA and Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, for any industrial users currently located or hereafter locating in the District; and WHEREAS, the Agreement provides that in the operation of the District's sanitary sewer system all applicable City municipal code provisions and rules and regulations of the City shall be the minimum standards for the District's sanitary sewer system; and

WHEREAS, the City has determined that the provisions of the Agreement provide the City with sufficient authority to satisfy the inter-jurisdictional agreement requirements imposed by the EPA; and

WHEREAS, the parties desire to further clarify the obligations and responsibilities of the District and the City with respect to the enforcement of the City's Municipal Code, rules and regulations within the service area of the District; and

WHEREAS, the EPA defines "Industrial User" as "a source of nondomestic waste" and "any nondomestic source discharging pollutants to a Publicly Owned Treatment Works". EPA defines Nondomestic User as "any person or entity that discharges wastewater from any facility other than a residential unit".

NOW THEREFORE, in consideration of the mutual promises and covenants hereinafter contained, the parties agree as follows:

1. The recitals above are incorporated herein by this reference.

2. The City and District mutually agree to comply fully with all applicable federal, state and local laws, rules and regulations, including but not limited to 40 CFR Part 403 promulgated by the EPA, Colorado Regulations 5 CCR 1002-63 promulgated by the Colorado Water Quality Commission pursuant to Colorado Revised Statute 22-8-508, and Title 12, Chapter 2, Section 5 of the Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, as each is amended from time to time, and all wastewater contribution requirements adopted by the City in accordance with the Agreement.

3. The parties, from time to time, shall review and revise this Addendum, if necessary, to ensure compliance with 42 U.S.C. § 1251 et. seq., of the Federal Clean Water Act, the federal rules and regulations found at 40 CFR Part 403 issued thereunder, and the City Municipal Code.

I. City Responsibilities

1. The City shall be responsible for and shall accept the following duties and perform the following actions in relation to all current and future Industrial Users and/or Nondomestic Users located within the District, and the District agrees to cooperate to the extent necessary for the City to successfully carry out its responsibilities:

   A. The City, on behalf of and as an agent for the District, shall perform technical and administrative duties necessary to assist the District with the implementation and enforcement of the District's rules and regulations regarding Industrial Users and/or Nondomestic Users. Without limiting the generality of the foregoing, the City agrees that it shall:

      (i) Update the City's industrial waste survey;
      (ii) Issue permits to all Industrial Users and/or Nondomestic Users within the District required to obtain a permit;
      (iii) Have the right to conduct inspections, sampling, and analysis;
      (iv) Take all appropriate enforcement actions as outlined in the City's enforcement response plan and consistent with this Addendum;
      (v) Provide notice to the District of enforcement actions taken by the City against any Industrial User and/or Nondomestic Users located within the District boundaries;
      (vi) Perform any other technical or administrative duties the parties deem appropriate;
      (vii) Upon reasonable notice to the City, provide the District access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's service area.

(viii) The City will make a reasonable effort to notify the District in advance of any public hearing to change municipal code provisions referenced in this Addendum, and make a reasonable effort to provide an opportunity for the District to comment on proposed changes.

B. In addition, the City may, as appropriate, and as an agent of the District, take emergency action to stop or prevent the discharge from Industrial Users or Nondomestic Users of any wastewater which presents or may present an imminent danger to the health, safety and welfare of humans or which reasonably appears to threaten the environment, or which threatens to cause interference with, or pass through the Wastewater Plant, or cause sludge contamination. In the event the City deems such emergency action appropriate it shall provide the District with notice thereof in advance, if possible, but no later than 24-hours after the action is initiated.

C. The City, on behalf of the District, agrees to perform the following actions as set forth in 40 CFR Part 403.8(f) and summarized as follows:

(i) Control through permit, or similar means, the contribution to the City by Industrial Users and/or Nondomestic Users;
(ii) Require compliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users and/or Nondomestic Users;
(iii) Deny or condition new or increased contributions of pollutants or changes in the nature of pollutants by Industrial Users and/or Nondomestic Users;
(iv) Require the development of compliance schedules by each Industrial Users and/or Nondomestic Users for the installation of technology required to meet applicable Industrial Pretreatment Program standards and requirements;
(v) Require the submission of all notices and self-monitoring reports from Industrial Users and/or Nondomestic Users as are necessary to assess and assure compliance by Industrial Users and/or Nondomestic Users with Industrial Pretreatment Program standards and requirements, including, but not limited to, the reports required in 40 CFR 402.12;
(vi) Carry out all inspection, surveillance and monitoring procedures necessary to determine, independent of information supplied by Industrial Users and/or Nondomestic Users, compliance or noncompliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users;
(vii) Enter premises of any Industrial User and/or Nondomestic User in which a discharge source or treatment system is located, or in which records are required to be kept pursuant to 40 CFR 403.12(o), to assure compliance with Industrial Pretreatment Program standards and requirements;
(viii) Evaluate compliance with the Industrial Pretreatment Program standards and requirements and obtain remedies, including the ability to seek injunctive relief and assess civil or criminal penalties for each violation;
(ix) Conform to confidentiality requirements set forth in 40 CFR Part 403.14 of the Industrial Pretreatment Program standards and requirements.

D. If the District performs its own fats, oils and grease ("FOG") program or petroleum, oil, grease and sand ("POGS") program it shall notify the City in the event that the District discontinues its FOG or POGS program. In which case, the City shall then administer the FOG and POGS program in addition to administrating the remaining sector control programs on behalf of and as agent for the District. The City shall have the right to charge a reasonable inspection fee to the District for any inspection related to Industrial Users and/or Nondomestic Users within the District's service area.

E. In the event that the District does not perform FOG or POGS programs the parties agree that the City shall perform and be responsible for the administration of these programs, as well as the remaining Sector Control Programs. The City shall have the right to charge a reasonable inspection fee to District for any inspection related to Industrial Users or Nondomestic Users within the District.

F. The City shall be responsible for administrating the remaining sector control programs in the District notwithstanding that the District performs its own FOG and POGS programs.

II. District Responsibilities

1. The District is responsible for, and shall accept, the following duties and perform the following actions for and in relation to all current and future Industrial Users and/or Nondomestic Users within the District's service area:

A. No later than June 30, 2017, the District shall adopt enforceable local sewer use rules and/or regulations which are no less stringent and are as broad in scope as the Industrial Pretreatment Program section of the Wastewater Utility Ordinance found in Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code or found in Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code. The City will provide to the District model regulations and any necessary revisions to the rule and/or regulations from time to time, and the District will adopt the revisions to its local sewer use rules and/or regulations that are at least as stringent as those adopted by the City.

B. The District will maintain current information on Industrial Users and/or Nondomestic Users located within the District's service area, and provide Industrial Users' information to the City upon request. The District agrees to provide to the City access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's service area.

C. The District shall enforce the provisions of its local sewer use regulations. In the event the District fails to take adequate enforcement action against noncompliant Industrial Users and/or Nondomestic Users in the District on a timely basis, the District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

D. The District shall provide the resources and commit to implementation and enforcement of the Industrial Pretreatment Program standards and requirements for the Industrial Users and/or Nondomestic Users in the District with the City's oversight of the program. In the event the District fails to provide resources, adequately implement or enforce the Industrial Pretreatment Program, the District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

E. The District agrees that in the event that the City is required to take responsibility for inspections of Industrial Users and/or Nondomestic Users on behalf of the District, due to inaction, refusal to inspect, or lack of personnel to inspect, by the District, the City may charge the District for the costs of any such inspections.

F. The District agrees that if the authority of the City to act as agent for the District under this Addendum is questioned by an Industrial User and/or Nondomestic User, court of law, or otherwise, the District will take action to ensure the implementation and enforcement of its local sewer use regulations against any Industrial Users and Nondomestic Users, within the District's service area, including but not limited to, implementing and enforcing its local sewer regulations on its own behalf and/or amending this Addendum to clarify the City's authority.

G. The District IS responsible for administering the FOG and POGS programs, including conducting all inspections required by these programs.

2. If any term of this Addendum is held to be invalid in any judicial action, the remaining terms will be unaffected.

REMAINDER OF PAGE INTENTIONALLY BLANK

CITY OF LITTLETON

_____

Mayor

_____

Attest

_____

Sanitation District, LEE SCHILLER, CHAIRMAN

_____

District Official

State of Colorado)
) ss.
County of Arapahoe)

The forgoing instrument was acknowledged before me this 2nd day of December, 2016, at 2630 W Belleview, Colorado, by Lee Schiller

Witness my hand and official seal.

My Commission expires: 6/19/2017

DONELLE B. HUNTER
NOTARY PUBLIC
STATE OF COLORADO
NOTARY ID 20134038731
MY COMMISSION EXPIRES JUNE 19, 2017

_____

Notary Public

Julie
Janice Lee
original
6/17/88

SEWER SERVICE AGREEMENT

AND ADDENDUM
THIS AGREEMENT/ made and entered into this 17th day of
1988
June, 1983, by and between the CITY OF LITTLETON,
COLORADO, a Home Rule City, hereinafter referred to as "City",
and the THE COLUMBINE WATER AND SANITATION DISTRICT
, a quasi-municipal corporation
of the State of Colorado, hereinafter referred to as "District".

WITNESSETH:

THAT, WHEREAS, the City and the City of Englewood, Colorado, now own, maintain, and operate a regional sewage disposal plant capable of treating the sanitary sewage genera-
A PORTION OF
ted by/the District. ~~and currently providing sanitary sewer service to the District by contract dated ; that said contract is valid and binding upon the parties hereto;~~ and

~~WHEREAS, the passage of time and changes of conditions dictate the mutuality of benefit in voiding the existing contract and executing a new contract which recognizes the said change of conditions; and~~

WHEREAS, it is the desire of the parties to enter into a sanitary sewer service contract incorporating therein all matters of agreement between them whereby the City agrees
A PORTION OF
to receive and to process and dispose of the sewage from/the District's sanitary sewer collection system into the disposal system of the City.

NOW, THEREFORE, in consideration of their mutual covenants, the performance of terms and conditions hereinafter set forth, the sewage treatment facility expansion to be undertaken by the Cities, and further good and valuable consideration, the sufficiency of which is conclusively presumed adequate by the parties hereto by the execution of this Agreement, it is mutually agreed as follows:

I.

AUTHORITY TO CONTRACT

1.1 This Agreement is made in conformity with and pursuant to the provisions of the Charter of the City of Littleton, adopted at General City Election of July 28, 1959, which controls the sale of sanitary sewer services outside the City.

1.2 This contract pertains to the use of the regional sewage disposal plant owned by the City and also by the City of Englewood, Colorado, by persons and property located outside the City Limits of said cities, but within the present boundaries of the District, and provides a service area for anticipated future sanitary sewer service by the District upon enlargement of the District's geographical boundaries.

1.3 This contract is made by the District in accordance with powers granted to it by the statutes of the State of Colorado.

1.4 Specifically, this contract is in the public interest and in the furtherance of the protection of the public health and safety of the Littleton community and is being executed and performance covenanted between the City and the District pursuant to and in conformity with Artice XIV, Section 18 of the Constitution of the State of Colorado and 1973, C.R.S. 29-1-201 (Intergovernmental Relations - Cooperative Contracts), and the achievement of said purpose or purposes is to be liberally construed.

1.5 Each party hereto covenants, avers and currently agrees that the other party hereto is not a public utility as defined by 1973, C.R.S. 40-1-103, et seq., and that the execution and performance hereof does not alter or change said negative covenant, averment and agreement of the parties. This undertaking and the performance by the parties hereto of the covenants herein contained are to be construed in furtherance of local governments effectively using, in the most

efficient manner, their powers and responsibility by cooperative agreement as defined by Article XIV, Section 18 of the Colorado Constitution and 1973, C.R.S. 29-1-201, et seq.

II.

POINT OF CONNECTION

2.1. The District will connect its main sanitary sewer trunk line(s) from/~~within the District~~ at the following designated point(s): THE PROPERTIES DESIGNATED IN EXHIBIT "A"

a. Parcel No. 1 to the Southwest Metropolitan Water and Sanitation District Manhole No. C-8.

b. Parcel No. 2 to the Southwest Metropolitan Water and Sanitation District Manhole No. C-15.

and as shown on "as built" drawings in possession of the City and the District or at such other agreed points of connection.

2.2. The sewage to be delivered by the District to said point of connection shall be sewage with a 5-day B.O.D. strength of less than 300 Mg. per liter. Excessive amounts of water caused by infiltration of water into the sewer lines of the District, or resulting from any other causes, shall not be permitted. (Excessive infiltration shall be the standard set forth by the State Department of Health or shall not be greater than 200 gallons per 24-hour day per inch of diameter of pipe per mile, whichever is more restrictive. Drainage from storm sewers, French drains or other similar structures shall not be introduced into the sanitary sewer lines of the District or of the City by the District. The City standards, ordinances and regulations including, but not limited to, City ordinances relating to the pretreatment of industrial sewage (as the term "industrial sewage" is defined in said ordinances), shall be applicable to the District and its users and to the City and its users on a uniform basis, without preference. The District shall be notified in advance of any amendment or updating of said standards, ordinances or regulations in order that the District may offer such comment as it desires prior to such amendment or update being effected.

III.

INFILTRATION STANDARDS, NOTICE, CHARGE

3.1. The flow rates and infiltration in lines of the District shall not exceed accepted engineering practice and usage. General City guidelines relative to acceptable infiltration in new construction based upon the current state of the art shall be as follows: Infiltration shall not exceed standards set by the State Department of Health or 200 gallons per 24-hour day per inch of diameter per mile whichever standard is more restrictive. It is understood by the parties to this contract that City standards may change and become more stringent with the passage of time, and shall be applicable to the parties hereto and to all District contractees and users. The City and District shall be bound equally by any standards, regulations or modifications thereof.

3.2. It is agreed that if the infiltration into the sanitary sewer lines of the District exceeds the standards as set forth in Articles II and III above, the City shall give the District notice in writing directed to the address as hereinafter shown. In the event that the District has not proceeded with corrective work within ninety (90) days from the date of said notice, the City shall have the prerogative of surcharging the District for the infiltration occurring in excess of that allowed pursuant to the standard set forth in Section 3.1 above, said surcharge to be determined by converting said excess infiltration to single family equivalents and then multiplying the resulting number of single family equivalents by the then current sewer service charges in effect and provided that said surcharge shall continue until corrective work has been successfully completed. When so charged, the District shall make payment within sixty (60) days from the date of

billing. In addition to the above remedy, in the event the District has not proceeded with said curative work within ninety (90) days from the date of said notice, the City may, at its discretion, perform or have performed on the lines of the District necessary work to eliminate or restrict the infiltration, and in such case, the City shall bill the District for the cost of the said work so performed, and the District shall make payment within sixty (60) days from the date of Billing. In the event the City must resort to legal action and prevail against the District to collect said amount, the District shall also be liable for the City's attorney's fees and costs associated with said legal action, together with interest on said amount calculated at the rate of one (1%) per cent per month on the unpaid balance from the date of Billing.

Excessive infiltration from District or City mains is to be governed by the above criteria and penalties.

IV.

ACCEPTANCE AND TREATMENT

4.1 Subject to the conditions set forth below, the City shall accept sewage from the District for transportation and treatment at the point(s) of connection referred to in paragraph 2.1 above, and shall transport and treat, or cause to be treated, and shall dispose, or cause to be disposed of, all sewage that may be delivered to it by the District from the collection and transmission sewer lines of the District in accordance with the terms of this Agreement.

4.2 Other provisions of this contract notwithstanding, this contract shall, at all times, be subject to the requirements of Section 110 of the Charter of the City of Littleton. Both parties to this Agreement recognize that sewer service to the Littleton area is dependent upon natural forces and technological limitations which may be beyond the control of the City. No liability shall attach to the City hereunder on account of any failure to adequately anticipate the availability of sewer service or because of an actual sewer service failure due to an occurrence beyond the reasonable control of the City. The City agrees to provide adequate facilities to the sewer service users

within this District based upon historical experience insofar as reasonably possible, and further, that it will exercise its best efforts to provide for the future sewer service needs of the District and the City. The City agrees that it will not obligate itself for furnishing a greater amount of service than it can reasonably foresee will be available, and accordingly, will periodically evaluate present and future capacity requirements of the City and the Districts that contract with the City for sewer service in order to adequately plan for and meet such requirements, and further, to advise said Districts of any plans for meeting future capacity requirements in a timely manner so as to allow the Districts adequate time to comment on said plans. If conditions develop such that it becomes apparent to the City that all areas outside Littleton for which sewer service has been committed cannot be supplied adequately pursuant to this and similar contracts, the City reserves the right, in order to protect the existing sewer service users, to discontinue or to allocate the granting of further taps hereunder; provided, however, that the City shall be obligated to exercise this right for discontinuance or allocation both within the City and the District as to inside or outside City sewer taps in a fair and equitable manner in accordance with Section 110 of the Charter of the City of Littleton and the concept that the sewage treatment facility is regional in nature.

V.

ENGINEERING AND INSPECTION

5.1 The District, so far as possible, will locate the sewer collection lines of the District in dedicated roadways and shall furnish to the City's Director of Public Services for his approval prior to construction, detailed plans and specifications for all sewer collection lines and laterals or other lines to be constructed and installed by the District. If the State Board of Health so elects, it shall also have the right to approve such plans before construction commences. Said approval of the City's Director of Public Services shall be in writing, and shall be so indicated on the working drawings. Such plans and specifications shall meet the criteria of the

City Engineer's office, applicable to all parties hereto. The City shall be advised at least 24 hours in advance of the start of any construction and after completion of the above requirements.

5.2 All sanitary sewer system construction undertaken by the District may be inspected by the City. All construction of sewer facilities within the District shall be under the control of the District's engineer. The standard costs of testing, inspection and supervision of the construction shall be borne by the District, or the person, firm, or corporation responsible for the installation or extension of any main sewer lines or laterals, and all applicable standards for the protection of public health and public safety shall be met. The District shall notify the City of need for inspection of new construction, and City shall inspect within 24 hours of such notification or shall be deemed to have waived the right to inspect the new construction. Extensions of mains shall be constructed in all cases to a point 15 feet beyond the nearest property line of the last dwelling site to be served. All inspection fees of said construction by the City of sewer laterals, mains, or extensions thereof (excluding service lines) shall be paid on the basis of fees determined by ordinance of the City and being applicable to all similar inspections.

It is the obligation of the District to inspect all construction and to accomplish same substantially in accordance with the plans and specifications of the City.

5.3 The District shall file a reproducible copy of sewer line construction plans with the City's Director of Public Services showing the "as constructed" locations of all lateral and main sewer lines, manholes and other appurtenances within thirty (30) days after acceptance of said sewer lines or facilities by the District.

5.4 The District shall file annually with the City's Director of Public Services a current map of its boundaries.

VI.

RULES AND REGULATIONS

6.1 All connections made to the sewer lines of the District, and use thereof, shall be made in full compliance with the rules and regulations and ordinances now in force or hereafter enacted by the City of Littleton controlling the use of, the discharge of wastes into, and connections of private sewers with the main or lateral sanitary sewer lines of the City; and said sewer connections and the use of said lines shall be in full compliance with rules and regulations of the District, the State Board of Public Health and the applicable codes and ordinances of the City of Littleton, which rules and regulations will be equally enforced by the City and District.

6.2 The rules, regulations and standards of construction of the District shall be at least as stringent as those of the City.

VII.

LINE SIZE

7.1 The sizes of sewer lines and mains to be installed by the District shall be as required by the District. If the City requires the District, or any customer of the District extending a sewer line in the District, to install the line of greater capacity than is reasonably necessary to serve the District, the City shall bear such portion of the additional cost of said larger sewer line. The opinion of the City's Director of Public Services, based on accepted engineering practice and usage in the industry, as to line size required, shall be final and binding on both parties.

VIII.

REQUIREMENT TO CONNECT

8.1 The City may require the District, for health and sanitary purposes, upon twenty (20) days' written notice directed to the District, to exercise its statutory authority (C.R.S. 1973, as amended, 32-1-1006) to compel the owners of inhabited property within said District to connect their property with the sewer system of the District, and upon a failure so to connect within twenty (20) days after written notice by

the District so to do, the District may cause such connection to be made; provided, however, such owners shall not be compelled to install more than four hundred (400) feet of sewer pipe to the owner's dwelling place.

IX.

EASEMENTS

9.1 The City of Littleton agrees to grant and convey, without charge, such necessary and City-approved rights-of-way and easements through, over and across any streets, roads or alleys or other property owned or controlled by the City, for the use of the District, in installing, connecting and laying sanitary sewer facilities within the described service area of the District, with the right of ingress, egress, and regress for the purpose of installing, repairing, enlarging and replacing the said facilities upon such terms and conditions (other than charges for said rights) as the City shall deem necessary; provided, however, that the said District shall so locate its sewer and lateral transmission lines in a location approved by the City's Director of Public Services and pursuant to his approval. In the event it is necessary for the District to make cuts into existing streets, the District agrees to comply with the ordinances and regulations of the City of Littleton as then existing controlling such street cuts, pavement replacement and similar activities. The City shall provide to the District documentation for said easements as necessary.

X.

TAP CHARGES

10.1 For the right and privilege of connecting a sewer service line to the lines or the mains of the District which ultimately transmit to the City of Littleton, and before said connection shall be made, a permit shall be obtained from the City.* If Option I, specified in Section 11.2 herein, has been selected, the owner of the property desiring to connect said property shall obtain the permit. If Option 2, specified in Section 11.3 herein, has been selected, the District shall obtain the aforesaid permit for the owner. No permit shall be issued by the City in absence of either an appropriately executed permit for said connection from the District and a

building permit issued by the appropriate local government having jurisdiction over construction on the property requesting connection. The applicant shall pay to the City the sewage connection charge (tap fee) therefor as fixed by ordinance of the City of Littleton, or any amendment or change therein as may be hereafter enacted and which is applicable to all other similar sewer connections outside of the City limits of the City of Littleton.

This Agreement is being executed after extended negotiations by the City and the District. Said negotiations recognize the investment of the City and the District in regard to capital contribution and the regional concept of the sewage treatment facility. It is the agreement of the parties that a minimal differential of tap fees or service charges within the City with those of users outside of the City is the ultimate objective of the parties.

10.2 Passage of time may require an adjustment in the sewer tap fees to be charged by the City.

XI.

SERVICE CHARGE

11.1 The City shall charge and receive a periodic fee for sanitary sewer services furnished to the District or its users. Said charge or fee shall be as adjusted, amended or changed, by City ordinance, from time to time as necessary. The method if effectuating the charge and payment of said fee shall generally be according to one of the options as specified in paragraphs 11.2 or 11.3, herein, as requested by the District and agreed to by the City, said option to be selected at the time of execution of this agreement and appropriately noted as hereafter provided on the signature page. The City shall have the power to enforce collection of unpaid sanitary sewer charges of any of the users connected to the District's lines as the City may so determine.

11.2 Option I. The City shall bill all District users directly and all such users shall pay said charges directly to THE DISTRICT SHALL HAVE THE RIGHT TO CHARGE ITS VARIOUS USERS the City. AN ADDITIONAL SERVICE CHARGE AS IT SHALL DETERMINE.

11.3 Option II. The District will pay, within thirty (30) days of Billing by the City, for all sanitary sewer services furnished to the District's users by the City at current charges, less 2½% thereof, which may be retained by the District for reimbursement of the cost of collection. The City shall have no direct responsibility for collection of bills from the sewer service users in the District service area. The District shall have the right to charge its various users an additional service charge as it shall determine.

11.4 In the event Option I, as defined under paragraph 11.2 hereof, is employed for the collection of sewer service charges, failure of the users located within the District service area to pay to the City the sewer service charges shall in no way be considered a default by the District of this contract; however, the District shall exert its best efforts to bring about payment of such charges, and in the event the District does not cooperate, this may be considered a default in the terms of this contract.

11.5 In the event Option II, as defined under paragraph 11.3 hereof, is selected for the collection of sewer service charges, failure of the District to pay the City sewer service charges incurred by the District due to the provision of sewer service charges to users located within the District sewer service area, shall be considered a default by the District of this contract.

11.6 Notwithstanding any provision of this article to the contrary, the passage of time, funding requirements or changed conditions may mandate that a different method of the charging and collection of sewer service charges be utilized. In such cases, the City shall seek the input of the District as to any concerns, suggestions or desires it may have as to proposed

changes in methods of charging and collection of sewer service charges, prior to any such change being effectuated. Any such change, after the date upon which this agreement becomes effective, may be accomplished either by City ordinance or by mutual agreement of the City and the District. Such change, which by way of example and not of limitation, may involve the application of a method of metering the total sewer service requirement of the District and shall be done only in a manner which will provide that ample and adequate time be allowed for both the City and the District to accomplish said change and related changes in billing and administrative procedure and policies as necessary. In any case, if the District has selected payment Option 2, as specified in Section 11.3 above, there shall be no change in the method of billing and payment, although the amounts so billed and paid may change.

11.7 While the passage of time may require adjustments in the sewer service charges or fees of the City to the District, or of the City to the users within the District,any such adjustments for sewer service charges by the City shall be applied uniformly to all districts being served by the City.

11.8 It is agreed that should the City annex any lands within the District, that sewer service charges imposed by the City for said annexed lands shall be at the same rate as would be charged all other City residents, provided, however, that the District shall not be prohibited from surcharging such lands for expenses such as administration, line maintenance and debt service, etc., associated with District lines which may continue to be used for the purpose of sewage transmission from such annexed lands, as may be allowed by law.

XII.

SERVICE AREA SUBJECT TO THIS AGREEMENT

12.1 The District's sewer service area shall encompass the real property described in Exhibit "A", which is attached hereto and incorporated herein by this reference.

12.2 The District proposes the service area as described in Exhibit "A", in order to provide for proper growth and development. All of the District's sewer outfalls which have

been and which are now being constructed within the area are designed to provide "drainage basin capabilities".

12.3 For planning purposes only, the above-described sewer service area shall not exceed 250 single family, or equivalent, sanitary sewer taps when fully developed. The District estimates new sewer tap requirements through the year 1999 at the approximate rate of 3 additional sanitary sewer, or equivalent sewer taps, per calendar year. It is agreed that the District shall not be required to actually acquire all of the taps so estimated.

12.4 The District's service area may from time to time be reduced by exclusion of land now within the District, or enlarged by inclusion of additional properties. The City shall not be required to provide sanitary sewer services for any such additional properties unless the inclusion of such properties in the District has been approved by City Council; and after due consideration to the requirements of Section 110 of the Littleton City Charter. Exclusion of properties from the District for which the City provides sanitary sewer services shall not be permitted, except if agreed to in writing signed by the President of City Council.

12.5 During the term of this agreement, ~~neither the District nor any~~ NONE OF THE SUBJECT TO THIS AGREEMENT properties within the District shall be provided with sewage treatment services by any sewage treatment facility other than that facility owned and operated by the Cities of Littleton and Englewood, unless the provision of such services has been agreed to in advance and in writing by the City or the City is unable to serve the District.

XIII.

POLICING OF LINES AND TAPS

13.1 The District agrees to police any and all of its sanitary sewer collection facilities in order to detect and prevent any unauthorized connections thereto. Further, the District agrees upon detection, to cause to be disconnected any unauthorized sewer taps, the owners of which upon demand refuse to fulfill the requirements for an unauthorized tap.

13.2 The City may, if it so desires, at its own expense,

police and inspect the District's sanitary sewer facilities, and if it so discovers any unauthorized sanitary sewer taps located within the District, the District agrees, upon proper notification from the City, to forthwith effect a disconnection of said unauthorized tap or taps if the owners of which, upon demand, refuse to fulfill the requirements for an unauthorized tap. If it is determined that there are unauthorized sanitary sewer taps located within the District, then twice the applicable tap fee existing at the time of the discovery of any such taps shall be paid as liquidated damages. Further, all past uncollected service charges at the current rate shall also be paid.

13.3. In the event an unauthorized tap is discovered by either the District or the City, the City and the District shall cooperate and take all actions necessary to collect all tap fees, service charges and penalties set forth herein. In the event the making of the unauthorized tap or the failure to discover the same is as a result of the District's negligence, the District shall pay to the City all tap fees, service charges, and penalties as specified herein, and it shall then be incumbant on the District to achieve repaying of said amount from its user as it shall deem appropriate.

XIV.

CONTINUAL SERVICE

14.1. Subject to the requirements of Section 110 of the Littleton City Charter and Article IV above, the City agrees to use every reasonable means to furnish a continual sanitary sewer service to the District.

XV.

CONTRACT NOT ASSIGNABLE

15.1. The District shall have no right to assign this contract or any of its rights under the same unless the City shall have assented to such assignment with the same formality as employed in the execution of this contract, which assent by the City shall not be unreasonably withheld.

15.2. The City shall have the right to assign its rights and obligations under this contract to a Regional Service Authority or other similar entity.

XVI.

TERM

16.1 The parties hereto agree that this contract will continue until terminated by a mutual agreement of the parties hereto. The parties recognize that the City is continually involved in studying its plant and intends to make and will in the future be making additional sizeable capital improvements at its expense. Bonds are currently outstanding, and it is anticipated that the new bonds may be issued by the City to finance improvements to and expansion of the sewer treatment facility, and it is, therefore, specifically and clearly understood between the parties that this contract shall be irrevocable during the time that the original bonds are outstanding.

XVII.

MODIFICATION

17.1 The benefits and obligations created by this contract may not be modified by an agreement, unless the same be in writing and executed with the same formality as this contract; provided, however, that in the event a sewer service contract is hereafter entered into between the City and another quasi-municipal sanitation district or water and sanitation district on any terms or conditions more favorable to such sanitation district or water and sanitation district than those set forth in this Agreement, it shall be the duty of the City to offer such more favorable terms and conditions to the District.

XVIII.

CAPITAL IMPROVEMENTS

18.1 That in the event capital improvements and modifications of the District's sewer facilities are required and which modified facilities provide, or will provide, sewer services to the City, the District agrees, except in emergency situations, to advise the City six (6) months in advance of proposed capital improvements in order that the City may become a party to such plans and modification program. It is the purpose of the foregoing to accommodate financial planning and the budget process.

18.2 That at some time in the future, should the Colorado Department of Public Health, or the state of the art of sani-

tary sewage treatment require the chlorination of sewage in outfall sewer collection mains, the District agrees after six (6) months' notice of these requirements, to work with the City in developing such chlorination facilities in order to meet State Health Standards.

XIX.

NOTICES

19.1 Any and all notices contemplated or required by this contract shall be directed to the parties thereto as follows:

City of Littleton
City Manager, Littleton Center
2255 West Berry
Littleton, Colorado 80165

District:

Columbine Water and Sanitation District
c/o Randy D. Funk
Gorsuch, Kirgis, Campbell,
Walker and Grover
1401 Seventeenth Street, #1100
Denver, CO 80202

19.2 Changes in the above designation of address shall become effective upon notification by party changing address to the other party directed via certified mail, postage prepaid, to the address above indicated. Thereafter, the address for notification shall be as set forth in the notice of changes.

XX.

EXISTING SANITARY SEWER SERVICE AGREEMENTS

20.1 Upon execution of this Agreement, the contract dated N/A shall be terminated and superseded.

20.2 There also exists another sewer service agreement(s) between the City and the District as follows:

N/A

20.3 The effect of this Agreement on those previous agreements listed in paragraph 20.2 is as follows:

N/A

20.4. There exists an agreement(s) between the District and another district(s) which utilizes the City's sewage treatment facilities as follows:

See Exhibit "C" attached hereto and made a part hereof.

20.5. The effect of this Agreement, if any, to those agreements listed in paragraph 20.4 are as follows:

All of the above-listed contracts have been previously ratified, confirmed and approved by the City of Littleton; and, accordingly, this Agreement should have no effect on said contracts, other than continued service pursuant to said agreements in conformity with the terms and conditions hereof.

IN WITNESS WHEREOF, the parties to this Agreement have caused their corporate names to be hereunto subscribed by their proper corporate officers and their corporate seals hereunto affixed on the day and year first above written, for the uses and purposes as hereinabove set forth.

ATTEST:

City Clerk

(S E A L)

CITY OF LITTLETON, COLORADO

By: President of City Council

APPROVED AS TO FORM:

City Attorney

ATTEST:

Secretary

COLUMBINE WATER AND SANITATION DISTRICT

By: William A. Newton, President

ARTICLE XI - SEWER SERVICE CHARGE OPTION SELECTED:

OPTION I

ADDENDUM

THIS AGREEMENT IS INTENDED TO APPLY ONLY TO THE DISTRICT'S SEWER COLLECTION LINES WHICH ARE LOCATED WITHIN THE LITTLETON SEWER SERVICE AREA AS DESIGNATED ON EXHIBIT "A".

ALL REFERENCES IN THIS AGREEMENT TO THE BOARD OF HEALTH ARE TO THE COLORADO BOARD OF HEALTH.

*THE CITY ACKNOWLEDGES, HOWEVER, THAT THE TAP FEES FOR ELEVEN TAPS IN THE AMOUNT OF $107.00 PER TAP HAVE BEEN PAID TO THE CITY OF ENGLEWOOD AND WILL BE TRANSFERRED TO THE CITY AND, THEREFORE, NO ADDITIONAL TAP FEES WILL BE DUE AND OWING FOR SUCH ELEVEN TAPS. THE LOTS FOR WHICH SUCH TAPS WERE PAID ARE LISTED ON EXHIBIT "B" WHICH IS ATTACHED HERETO AND INCORPORATED HEREIN BY THIS REFERENCE.

EXHIBIT A

LEGAL DESCRIPTION

COLUMBINE WATER AND SANITATION DISTRICT
PARCEL NO. 1
SEWER SERVICE AREA
TO MANHOLE C-9 OF
SOUTHWEST METROPOLITAN WATER AND SANITATION DISTRICT

1. LOTS 1-6 INCLUSIVE, BLOCK D AND LOTS 8-14 INCLUSIVE, BLOCK C OF THE PLAT OF THE THREE PONDS SUBDIVISION AS RECORDED AT BOOK 23, PAGE 97 OF THE RECORDS OF ARAPAHOE COUNTY, COLORADO.

2. BEGINNING AT A POINT ON THE SOUTH LINE OF THE NORTH 1/2, SW 1/4, SECTION 19, TOWNSHIP 5 SOUTH, RANGE 68 WEST, OF THE 6th PRINCIPAL MERIDIAN, ARAPAHOE COUNTY, COLORADO, WHICH POINT IS 1471.1 FEET EAST OF THE SOUTHWEST CORNER OF THE NORTH 1/2, SW 1/4 OF SAID SECTION 19 AND WHICH POINT IS THE POINT OF BEGINNING OF THAT PARCEL OF LAND DESCRIBED IN BOOK 5033, PAGE 494 OF THE RECORDS OF ARAPAHOE COUNTY, COLORADO; THENCE NORTH 01° 42' WEST A DISTANCE OF 683.00 FEET TO THE SOUTH BOUNDARY OF A 30 FOOT WIDE ROAD; THENCE EAST, ALONG THE SOUTH BOUNDARY OF SAID ROAD A DISTANCE OF 222.00 FEET; THENCE NORTH 30.00 FEET TO THE NORTH BOUNDARY OF SAID ROAD, SAID POINT BEING THE POINT OF BEGINNING OF THAT PARCEL OF LAND DESCRIBED AT BOOK 4999, PAGE 538, OF THE RECORDS OF ARAPAHOE COUNTY, COLORADO; THENCE ALONG THE WESTERLY, NORTHERLY AND EASTERLY BOUNDARIES OF SAID PARCEL OF LAND THE FOLLOWING 7 CALLS: NORTH 884.00 FEET TO A POINT; S 61° 50' E, 214.0 FEET TO A POINT; S 68° 50' E, 240.0 FEET TO A POINT; S 64° 15' E, 300.0 FEET TO A POINT; S 55° 25' E, 365.0 FEET TO A POINT; S 62° 10' E, 100.0 FEET TO A POINT; S 9° 30' W, 315.0 FEET TO A POINT ON THE NORTHERLY BOUNDARY OF A 30 FOOT WIDE ROAD; THENCE WEST ALONG THE NORTH BOUNDARY OF SAID ROAD 502.6 FEET; THENCE SOUTH 713.0 FEET TO THE SOUTH LINE OF THE NORTH 1/2, SW 1/4, SECTION 19; THENCE WEST ALONG THE SOUTH LINE OF THE NORTH 1/2, SW 1/4 SECTION 19 A DISTANCE OF 760.4 FEET MORE OR LESS TO THE POINT OF BEGINNING.

PARCEL NO. 2

TO MANHOLE C-15 OF

SOUTHWEST METROPOLITAN WATER AND SANITATION DISTRICT

THE PLAT OF " COVENTRY AMENDED PLAT "

EXHIBIT "B"

LOTS 2-6 INCLUSIVE, BLOCK D AND LOTS 8-12 AND 14 INCLUSIVE, BLOCK C OF THE PLAT OF THE THREE PONDS SUBDIVISION AS RECORDED AT BOOK 23, PAGE 97 OF THE RECORDS OF ARAPAHOE COUNTY, COLORADO.

EXHIBIT "C"

1. A Sewer Service Agreement dated September 5, 1973, between the Southwest Metropolitan Water and Sanitation District and Columbine Water and Sanitation District.

2. A Sewer Connection Agreement dated December 4, 1987, between the Southwest Metropolitan Water and Sanitation District and Columbine Water and Sanitation District.

ADDENDUM TO SEWER SERVICE AGREEMENT

For Sanitation Districts with Industrial Users

This Addendum is made and entered into this 10th day of JANUARY 2017, to be effective as of APRIL 18, 2017, by and between the CITY of LITTLETON, COLORADO, hereinafter referred to as "City", a municipal corporation, acting by and through its duly elected, qualified and authorized Mayor and City Clerk, and Grant Water & Sanitation District, (Name of Sanitation District) a quasi-municipal corporation (Type of Entity) of the State of Colorado, hereinafter called "District", acting by and through its authorized Representative.

WITNESSETH

WHEREAS, the City and the District previously entered into a Sewer Service Agreement, ("Agreement") dated NOVEMBER 10, 1983, a copy of which is attached hereto and incorporated by reference, pursuant to which the City and the District agreed that the City would provide wastewater treatment services to the District through the Littleton/Englewood Bi-City Wastewater Treatment Plant ("Wastewater Plant"); and

WHEREAS, the terms and provisions of the Agreement remain in effect unless expressly modified by this Addendum; and

WHEREAS, the United States Environmental Protection Agency ("EPA") has instructed the City to establish an inter-jurisdictional agreement between the City and the District which provides the City with the authority to implement the "Industrial Pretreatment Program", contained in 40 CFR Part 403 promulgated by the EPA and Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, for any industrial users currently located or hereafter locating in the District; and

WHEREAS, the Agreement provides that in the operation of the District's sanitary sewer system all applicable City municipal code provisions and rules and regulations of the City shall be the minimum standards for the District's sanitary sewer system; and

WHEREAS, the City has determined that the provisions of the Agreement provide the City with sufficient authority to satisfy the inter-jurisdictional agreement requirements imposed by the EPA; and

WHEREAS, the parties desire to further clarify the obligations and responsibilities of the District and the City with respect to the enforcement of the City's Municipal Code, rules and regulations within the service area of the District; and

WHEREAS, the EPA defines "Industrial User" as "a source of nondomestic waste" and "any nondomestic source discharging pollutants to a Publicly Owned Treatment Works". EPA defines Nondomestic User as "any person or entity that discharges wastewater from any facility other than a residential unit".

NOW THEREFORE, in consideration of the mutual promises and covenants hereinafter contained, the parties agree as follows:

1. The recitals above are incorporated herein by this reference.

2. The City and District mutually agree to comply fully with all applicable federal, state and local laws, rules and regulations, including but not limited to 40 CFR Part 403 promulgated by the EPA, Colorado Regulations 5 CCR 1002-63 promulgated by the Colorado Water Quality Commission pursuant to Colorado Revised Statute 22-8-508, and Title 12, Chapter 2, Section 5 of the Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, as each is amended from time to time, and all wastewater contribution requirements adopted by the City in accordance with the Agreement.

3. The parties, from time to time, shall review and revise this Addendum, if necessary, to ensure compliance with 42 U.S.C. § 1251 et. seq., of the Federal Clean Water Act, the federal rules and regulations found at 40 CFR Part 403 issued thereunder, and the City Municipal Code.

I. City Responsibilities

1. The City shall be responsible for and shall accept the following duties and perform the following actions in relation to all current and future Industrial Users and/or Nondomestic Users located within the District, and the District agrees to cooperate to the extent necessary for the City to successfully carry out its responsibilities:

   A. The City, on behalf of and as an agent for the District, shall perform technical and administrative duties necessary to assist the District with the implementation and enforcement of the District's rules and regulations regarding Industrial Users and/or Nondomestic Users. Without limiting the generality of the foregoing, the City agrees that it shall:

      (i) Update the City's industrial waste survey;
      (ii) Issue permits to all Industrial Users and/or Nondomestic Users within the District required to obtain a permit;
      (iii) Have the right to conduct inspections, sampling, and analysis;
      (iv) Take all appropriate enforcement actions as outlined in the City's enforcement response plan and consistent with this Addendum;
      (v) Provide notice to the District of enforcement actions taken by the City against any Industrial User and/or Nondomestic Users located within the District boundaries;
      (vi) Perform any other technical or administrative duties the parties deem appropriate;
      (vii) Upon reasonable notice to the City, provide the District access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's

service area.

(viii) The City will make a reasonable effort to notify the District in advance of any public hearing to change municipal code provisions referenced in this Addendum, and make a reasonable effort to provide an opportunity for the District to comment on proposed changes.

B. In addition, the City may, as appropriate, and as an agent of the District, take emergency action to stop or prevent the discharge from Industrial Users or Nondomestic Users of any wastewater which presents or may present an imminent danger to the health, safety and welfare of humans or which reasonably appears to threaten the environment, or which threatens to cause interference with, or pass through the Wastewater Plant, or cause sludge contamination. In the event the City deems such emergency action appropriate it shall provide the District with notice thereof in advance, if possible, but no later than 24-hours after the action is initiated.

C. The City, on behalf of the District, agrees to perform the following actions as set forth in 40 CFR Part 403.8(f) and summarized as follows:

(i) Control through permit, or similar means, the contribution to the City by Industrial Users and/or Nondomestic Users;

(ii) Require compliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users and/or Nondomestic Users;

(iii) Deny or condition new or increased contributions of pollutants or changes in the nature of pollutants by Industrial Users and/or Nondomestic Users;

(iv) Require the development of compliance schedules by each Industrial Users and/or Nondomestic Users for the installation of technology required to meet applicable Industrial Pretreatment Program standards and requirements;

(v) Require the submission of all notices and self-monitoring reports from Industrial Users and/or Nondomestic Users as are necessary to assess and assure compliance by Industrial Users and/or Nondomestic Users with Industrial Pretreatment Program standards and requirements, including, but not limited to, the reports required in 40 CFR 402.12;

(vi) Carry out all inspection, surveillance and monitoring procedures necessary to determine, independent of information supplied by Industrial Users and/or Nondomestic Users, compliance or noncompliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users;

(vii) Enter premises of any Industrial User and/or Nondomestic User in which a discharge source or treatment system is located, or in which records are required to be kept pursuant to 40 CFR 403.12(o), to assure compliance with Industrial Pretreatment Program standards and requirements;

(viii) Evaluate compliance with the Industrial Pretreatment Program standards and requirements and obtain remedies, including the ability to seek injunctive relief and assess civil or criminal penalties for each violation;

(ix) Conform to confidentiality requirements set forth in 40 CFR Part 403.14 of the Industrial Pretreatment Program standards and requirements.

D. If the District performs its own fats, oils and grease ("FOG") program or petroleum, oil, grease and sand ("POGS") program it shall notify the City in the event that the District discontinues its FOG or POGS program. In which case, the City shall then administer the FOG and POGS program in addition to administrating the remaining sector control programs on behalf of and as agent for the District. The City shall have the right to charge a reasonable inspection fee to the District for any inspection related to Industrial Users and/or Nondomestic Users within the District's service area.

E. In the event that the District does not perform FOG or POGS programs the parties agree that the City shall perform and be responsible for the administration of these programs, as well as the remaining Sector Control Programs. The City shall have the right to charge a reasonable inspection fee to District for any inspection related to Industrial Users or Nondomestic Users within the District.

F. The City shall be responsible for administrating the remaining sector control programs in the District notwithstanding that the District performs its own FOG and POGS programs.

II. District Responsibilities

1. The District is responsible for, and shall accept, the following duties and perform the following actions for and in relation to all current and future Industrial Users and/or Nondomestic Users within the District's service area:

A. No later than June 30, 2017, the District shall adopt enforceable local sewer use rules and/or regulations which are no less stringent and are as broad in scope as the Industrial Pretreatment Program section of the Wastewater Utility Ordinance found in Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code or found in Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code. The City will provide to the District model regulations and any necessary revisions to the rule and/or regulations from time to time, and the District will adopt the revisions to its local sewer use rules and/or regulations that are at least as stringent as those adopted by the City.

B. The District will maintain current information on Industrial Users and/or Nondomestic Users located within the District's service area, and provide Industrial Users' information to the City upon request. The District agrees to provide to the City access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's service area.

C. The District shall enforce the provisions of its local sewer use regulations. In the event the District fails to take adequate enforcement action against noncompliant Industrial Users and/or Nondomestic Users in the District on a timely basis, the

District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

D. The District shall provide the resources and commit to implementation and enforcement of the Industrial Pretreatment Program standards and requirements for the Industrial Users and/or Nondomestic Users in the District with the City's oversight of the program. In the event the District fails to provide resources, adequately implement or enforce the Industrial Pretreatment Program, the District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

E. The District agrees that in the event that the City is required to take responsibility for inspections of Industrial Users and/or Nondomestic Users on behalf of the District, due to inaction, refusal to inspect, or lack of personnel to inspect, by the District, the City may charge the District for the costs of any such inspections.

F. The District agrees that if the authority of the City to act as agent for the District under this Addendum is questioned by an Industrial User and/or Nondomestic User, court of law, or otherwise, the District will take action to ensure the implementation and enforcement of its local sewer use regulations against any Industrial Users and Nondomestic Users, within the District's service area, including but not limited to, implementing and enforcing its local sewer regulations on its own behalf and/or amending this Addendum to clarify the City's authority.

G. The District IS responsible for administering the FOG and POGS programs, including conducting all inspections required by these programs.

2. If any term of this Addendum is held to be invalid in any judicial action, the remaining terms will be unaffected.

REMAINDER OF PAGE INTENTIONALLY BLANK

CITY OF LITTLETON

_____
Mayor

_____
Attest

Grant Water & Sanitation District
Sanitation District

H B Van Valkenburgh, Chairman
District Official

State of Colorado)
) ss.
County of Jefferson)

The forgoing instrument was acknowledged before me this 18th day of January, 2017, at _____, Colorado, by Horace B. Van Valkenburgh

Witness my hand and official seal.

My Commission expires: 3/8/2020

NICOLE L. SIMONSON
NOTARY PUBLIC
STATE OF COLORADO
NOTARY ID 20124014672
MY COMMISSION EXPIRES MAR. 8, 2020

_____
Notary Public

City Engineer Copy

SEWER SERVICE AGREEMENT

THIS AGREEMENT, made and entered into this 10 day of NOVEMBER 1983, by and between the CITY OF LITTLETON, COLORADO, a Home Rule City, hereinafter referred to as "City", and the Grant Water and Sanitation District, a quasi-municipal corporation of the State of Colorado, hereinafter referred to as "District".

WITNESSETH:

THAT, WHEREAS, the City and the City of Englewood, Colorado, now own, maintain, and operate a regional sewage disposal plant capable of treating the sanitary sewage generated by the District and currently providing sanitary sewer service to the District by contract dated Exhibit A attached hereto and made a part hereof.; that said contract is valid and binding upon the parties hereto; and

WHEREAS, the passage of time and changes of conditions dictate the mutuality of benefit in voiding the existing contract and executing a new contract which recognizes the said change of conditions; and

WHEREAS, it is the desire of the parties to enter into a sanitary sewer service contract incorporating therein all matters of agreement between them whereby the City agrees to receive and to process and dispose of the sewage from the District's sanitary sewer collection system into the disposal system of the City.

NOW, THEREFORE, in consideration of their mutual covenants, the performance of terms and conditions hereinafter set forth, the sewage treatment facility expansion to be undertaken by the Cities, and further good and valuable consideration, the sufficiency of which is conclusively presumed adequate by the parties hereto by the execution of this Agreement, it is mutually agreed as follows:

I.

AUTHORITY TO CONTRACT

1.1 This Agreement is made in conformity with and pursuant to the provisions of the Charter of the City of Littleton, adopted at General City Election of July 28, 1959, which controls the sale of sanitary sewer services outside the City.

1.2 This contract pertains to the use of the regional sewage disposal plant owned by the City and also by the City of Englewood, Colorado, by persons and property located outside the City Limits of said cities, but within the present boundaries of the District, and provides a service area for anticipated future sanitary sewer service by the District upon enlargement of the District's geographical boundaries.

1.3 This contract is made by the District in accordance with powers granted to it by the statutes of the State of Colorado.

1.4 Specifically, this contract is in the public interest and in the furtherance of the protection of the public health and safety of the Littleton community and is being executed and performance covenanted between the City and the District pursuant to and in conformity with Artice XIV, Section 18 of the Constitution of the State of Colorado and 1973, C.R.S. 29-1-201 (Intergovernmental Relations - Cooperative Contracts), and the achievement of said purpose or purposes is to be liberally construed.

1.5 Each party hereto covenants, avers and currently agrees that the other party hereto is not a public utility as defined by 1973, C.R.S. 40-1-103, et seq., and that the execution and performance hereof does not alter or change said negative covenant, averment and agreement of the parties. This undertaking and the performance by the parties hereto of the covenants herein contained are to be construed in furtherance of local governments effectively using, in the most

efficient manner, their powers and responsiblity by cooperative agreement as defined by Article XIV, Section 18 of the Colorado Constitution and 1973, C.R.S. 29-1-201, et seq.

II.

POINT OF CONNECTION

2.1. The District will connect its main sanitary sewer trunk line(s) from within the District at the following designated point(s): See Exhibit B attached hereto and made a part hereof by this reference.

and as shown on "as built" drawings in possession of the City and the District or at such other agreed points of connection.

2.2. The sewage to be delivered by the District to said point of connection shall be sewage with a 5-day B.O.D. strength of less than 300 Mg. per liter. Excessive amounts of water caused by infiltration of water into the sewer lines of the District, or resulting from any other causes, shall not be permitted. (Excessive infiltration shall be the standard set forth by the State Department of Health or shall not be greater than 200 gallons per 24-hour day per inch of diameter of pipe per mile, whichever is more restrictive. Drainage from storm sewers, French drains or other similar structures shall not be introduced into the sanitary sewer lines of the District or of the City by the District. The City standards, ordinances and regulations including, but not limited to, City ordinances relating to the pretreatment of industrial sewage (as the term "industrial sewage" is defined in said ordinances), shall be applicable to the District and its users and to the City and its users on a uniform basis, without preference. The District shall be notified in advance of any amendment or updating of said standards, ordinances or regulations in order that the District may offer such comment as it desires prior to such amendment or update being effected.

III.

INFILTRATION STANDARDS, NOTICE, CHARGE

3.1. The flow rates and infiltration in lines of the District shall not exceed accepted engineering practice and usage. General City guidelines relative to acceptable infiltration in new construction based upon the current state of the art shall be as follows: Infiltration shall not exceed standards set by the State Department of Health or 200 gallons per 24-hour day per inch of diameter per mile whichever standard is more restrictive. It is understood by the parties to this contract that City standards may change and become more stringent with the passage of time, and shall be applicable to the parties hereto and to all District contractees and users. The City and District shall be bound equally by any standards, regulations or modifications thereof.

3.2. It is agreed that if the infiltration into the sanitary sewer lines of the District exceeds the standards as set forth in Articles II and III above, the City shall give the District notice in writing directed to the address as hereinafter shown. In the event that the District has not proceeded with corrective work within ninety (90) days from the date of said notice, the City shall have the prerogative of surcharging the District for the infiltration occurring in excess of that allowed pursuant to the standard set forth in Section 3.1 above, said surcharge to be determined by converting said excess infiltration to single family equivalents and then multiplying the resulting number of single family equivalents by the then current sewer service charges in effect and provided that said surcharge shall continue until corrective work has been successfully completed. When so charged, the District shall make payment within sixty (60) days from the date of

billing. In addition to the above remedy, in the event the District has not proceeded with said curative work within ninety (90) days from the date of said notice, the City may, at its discretion, perform or have performed on the lines of the District necessary work to eliminate or restrict the infiltration, and in such case, the City shall bill the District for the cost of the said work so performed, and the District shall make payment within sixty (60) days from the date of Billing. In the event the City must resort to legal action and prevail against the District to collect said amount, the District shall also be liable for the City's attorney's fees and costs associated with said legal action, together with interest on said amount calculated at the rate of one (1%) per cent per month on the unpaid balance from the date of Billing.

Excessive infiltration from District or City mains is to be governed by the above criteria and penalties.

IV.

ACCEPTANCE AND TREATMENT

4.1 Subject to the conditions set forth below, the City shall accept sewage from the District for transportation and treatment at the point(s) of connection referred to in paragraph 2.1 above, and shall transport and treat, or cause to be treated, and shall dispose, or cause to be disposed of, all sewage that may be delivered to it by the District from the collection and transmission sewer lines of the District in accordance with the terms of this Agreement.

4.2 Other provisions of this contract notwithstanding, this contract shall, at all times, be subject to the requirements of Section 110 of the Charter of the City of Littleton. Both parties to this Agreement recognize that sewer service to the Littleton area is dependent upon natural forces and technological limitations which may be beyond the control of the City. No liability shall attach to the City hereunder on account of any failure to adequately anticipate the availability of sewer service or because of an actual sewer service failure due to an occurrence beyond the reasonable control of the City. The City agrees to provide adequate facilities to the sewer service users

within this District based upon historical experience insofar as reasonably possible, and further, that it will exercise its best efforts to provide for the future sewer service needs of the District and the City. The City agrees that it will not obligate itself for furnishing a greater amount of service than it can reasonably foresee will be available, and accordingly, will periodically evaluate present and future capacity requirements of the City and the Districts that contract with the City for sewer service in order to adequately plan for and meet such requirements, and further, to advise said Districts of any plans for meeting future capacity requirements in a timely manner so as to allow the Districts adequate time to comment on said plans. If conditions develop such that it becomes apparent to the City that all areas outside Littleton for which sewer service has been committed cannot be supplied adequately pursuant to this and similar contracts, the City reserves the right, in order to protect the existing sewer service users, to discontinue or to allocate the granting of further taps hereunder; provided, however, that the City shall be obligated to exercise this right for discontinuance or allocation both within the City and the District as to inside or outside City sewer taps in a fair and equitable manner in accordance with Section 110 of the Charter of the City of Littleton and the concept that the sewage treatment facility is regional in nature.

V.

ENGINEERING AND INSPECTION

5.1 The District, so far as possible, will locate the sewer collection lines of the District in dedicated roadways and shall furnish to the City's Director of Public Services for his approval prior to construction, detailed plans and specifications for all sewer collection lines and laterals or other lines to be constructed and installed by the District. If the State Board of Health so elects, it shall also have the right to approve such plans before construction commences. Said approval of the City's Director of Public Services shall be in writing, and shall be so indicated on the working drawings. Such plans and specifications shall meet the criteria of the

City Engineer's office, applicable to all parties hereto. The City shall be advised at least 24 hours in advance of the start of any construction and after completion of the above requirements.

5.2 All sanitary sewer system construction undertaken by the District may be inspected by the City. All construction of sewer facilities within the District shall be under the control of the District's engineer. The standard costs of testing, inspection and supervision of the construction shall be borne by the District, or the person, firm, or corporation responsible for the installation or extension of any main sewer lines or laterals, and all applicable standards for the protection of public health and public safety shall be met. The District shall notify the City of need for inspection of new construction, and City shall inspect within 24 hours of such notification or shall be deemed to have waived the right to inspect the new construction. Extensions of mains shall be constructed in all cases to a point 15 feet beyond the nearest property line of the last dwelling site to be served. All inspection fees of said construction by the City of sewer laterals, mains, or extensions thereof (excluding service lines) shall be paid on the basis of fees determined by ordinance of the City and being applicable to all similar inspections.

It is the obligation of the District to inspect all construction and to accomplish same substantially in accordance with the plans and specifications of the City.

5.3 The District shall file a reproducible copy of sewer line construction plans with the City's Director of Public Services showing the "as constructed" locations of all lateral and main sewer lines, manholes and other appurtenances within thirty (30) days after acceptance of said sewer lines or facilities by the District.

5.4 The District shall file annually with the City's Director of Public Services a current map of its boundaries.

VI.

RULES AND REGULATIONS

6.1 All connections made to the sewer lines of the District, and use thereof, shall be made in full compliance with the rules and regulations and ordinances now in force or hereafter enacted by the City of Littleton controlling the use of, the discharge of wastes into, and connections of private sewers with the main or lateral sanitary sewer lines of the City; and said sewer connections and the use of said lines shall be in full compliance with rules and regulations of the District, the State Board of Public Health and the applicable codes and ordinances of the City of Littleton, which rules and regulations will be equally enforced by the City and District.

6.2 The rules, regulations and standards of construction of the District shall be at least as stringent as those of the City.

VII.

LINE SIZE

7.1 The sizes of sewer lines and mains to be installed by the District shall be as required by the District. If the City requires the District, or any customer of the District extending a sewer line in the District, to install the line of greater capacity than is reasonably necessary to serve the District, the City shall bear such portion of the additional cost of said larger sewer line. The opinion of the City's Director of Public Services, based on accepted engineering practice and usage in the industry, as to line size required, shall be final and binding on both parties.

VIII.

REQUIREMENT TO CONNECT

8.1 The City may require the District, for health and sanitary purposes, upon twenty (20) days' written notice directed to the District, to exercise its statutory authority (C.R.S. 1973, as amended, 32-1-1006) to compel the owners of inhabited property within said District to connect their property with the sewer system of the District, and upon a failure so to connect within twenty (20) days after written notice by

the District so to do, the District may cause such connection to be made; provided, however, such owners shall not be compelled to install more than four hundred (400) feet of sewer pipe to the owner's dwelling place.

IX.

EASEMENTS

9.1 The City of Littleton agrees to grant and convey, without charge, such necessary and City-approved rights-of-way and easements through, over and across any streets, roads or alleys or other property owned or controlled by the City, for the use of the District, in installing, connecting and laying sanitary sewer facilities within the described service area of the District, with the right of ingress, egress, and regress for the purpose of installing, repairing, enlarging and replacing the said facilities upon such terms and conditions (other than charges for said rights) as the City shall deem necessary; provided, however, that the said District shall so locate its sewer and lateral transmission lines in a location approved by the City's Director of Public Services and pursuant to his approval. In the event it is necessary for the District to make cuts into existing streets, the District agrees to comply with the ordinances and regulations of the City of Littleton as then existing controlling such street cuts, pavement replacement and similar activities. The City shall provide to the District documentation for said easements as necessary.

X.

TAP CHARGES

10.1 For the right and privilege of connecting a sewer service line to the lines or the mains of the District which ultimately transmit to the City of Littleton, and before said connection shall be made, a permit shall be obtained from the City. If Option I, specified in Section 11.2 herein, has been selected, the owner of the property desiring to connect said property shall obtain the permit. If Option 2, specified in Section 11.3 herein, has been selected, the District shall obtain the aforesaid permit for the owner. No permit shall be issued by the City in absence of either an appropriately executed permit for said connection from the District and a

building permit issued by the appropriate local government having jurisdiction over construction on the property requesting connection. The applicant shall pay to the City the sewage connection charge (tap fee) therefor as fixed by ordinance of the City of Littleton, or any amendment or change therein as may be hereafter enacted and which is applicable to all other similar sewer connections outside of the City limits of the City of Littleton.

This Agreement is being executed after extended negotiations by the City and the District. Said negotiations recognize the investment of the City and the District in regard to capital contribution and the regional concept of the sewage treatment facility. It is the agreement of the parties that a minimal differential of tap fees or service charges within the City with those of users outside of the City is the ultimate objective of the parties.

10.2 Passage of time may require an adjustment in the sewer tap fees to be charged by the City.

XI.

SERVICE CHARGE

11.1 The City shall charge and receive a periodic fee for sanitary sewer services furnished to the District or its users. Said charge or fee shall be as adjusted, amended or changed, by City ordinance, from time to time as necessary. The method if effectuating the charge and payment of said fee shall generally be according to one of the options as specified in paragraphs 11.2 or 11.3, herein, as requested by the District and agreed to by the City, said option to be selected at the time of execution of this agreement and appropriately noted as hereafter provided on the signature page. The City shall have the power to enforce collection of unpaid sanitary sewer charges of any of the users connected to the District's lines as the City may so determine.

11.2 Option I. The City shall bill all District users directly and all such users shall pay said charges directly to the City.

11.3 Option II. The District will pay, within thirty (30) days of Billing by the City, for all sanitary sewer services furnished to the District's users by the City at current charges, less 2½% thereof, which may be retained by the District for reimbursement of the cost of collection. The City shall have no direct responsibility for collection of bills from the sewer service users in the District service area. The District shall have the right to charge its various users an additional service charge as it shall determine.

11.4 In the event Option I, as defined under paragraph 11.2 hereof, is employed for the collection of sewer service charges, failure of the users located within the District service area to pay to the City the sewer service charges shall in no way be considered a default by the District of this contract; however, the District shall exert its best efforts to bring about payment of such charges, and in the event the District does not cooperate, this may be considered a default in the terms of this contract.

11.5 In the event Option II, as defined under paragraph 11.3 hereof, is selected for the collection of sewer service charges, failure of the District to pay the City sewer service charges incurred by the District due to the provision of sewer service charges to users located within the District sewer service area, shall be considered a default by the District of this contract.

11.6 Notwithstanding any provision of this article to the contrary, the passage of time, funding requirements or changed conditions may mandate that a different method of the charging and collection of sewer service charges be utilized. In such cases, the City shall seek the input of the District as to any concerns, suggestions or desires it may have as to proposed

changes in methods of charging and collection of sewer service charges, prior to any such change being effectuated. Any such change, after the date upon which this agreement becomes effective, may be accomplished either by City ordinance or by mutual agreement of the City and the District. Such change, which by way of example and not of limitation, may involve the application of a method of metering the total sewer service requirement of the District and shall be done only in a manner which will provide that ample and adequate time be allowed for both the City and the District to accomplish said change and related changes in billing and administrative procedure and policies as necessary. In any case, if the District has selected payment Option 2, as specified in Section 11.3 above, there shall be no change in the method of billing and payment, although the amounts so billed and paid may change.

11.7 While the passage of time may require adjustments in the sewer service charges or fees of the City to the District, or of the City to the users within the District,any such adjustments for sewer service charges by the City shall be applied uniformly to all districts being served by the City.

11.8 It is agreed that should the City annex any lands within the District, that sewer service charges imposed by the City for said annexed lands shall be at the same rate as would be charged all other City residents, provided, however, that the District shall not be prohibited from surcharging such lands for expenses such as administration, line maintenance and debt service, etc., associated with District lines which may continue to be used for the purpose of sewage transmission from such annexed lands, as may be allowed by law.

XII.

SERVICE AREA

12.1 The District's sewer service area shall encompass the real property described in Exhibit "C", which is attached hereto and incorporated herein by this reference. *

12.2 The District proposes the service area as described in Exhibit "C",*in order to provide for proper growth and development. All of the District's sewer outfalls which have

* Subject to the provisions of Exhibit D.

been and which are now being constructed within the area are designed to provide "drainage basin capabilities".

12.3 For planning purposes only, the above-described sewer service area shall not exceed 5,000 single family, or equivalent, sanitary sewer taps when fully developed. The District estimates new sewer tap requirements through the year 1999 at the approximate rate of 312 additional sanitary sewer, or equivalent sewer taps, per calendar year. It is agreed that the District shall not be required to actually acquire all of the taps so estimated.

12.4 The District's service area may from time to time be reduced by exclusion of land now within the District, or enlarged by inclusion of additional properties. The City shall not be required to provide sanitary sewer services for any such additional properties unless the inclusion of such properties in the District has been approved by City Council; and after due consideration to the requirements of Section 110 of the Littleton City Charter. Exclusion of properties from the District for which the City provides sanitary sewer services shall not be permitted, except if agreed to in writing signed by the President of City Council.

12.5 During the term of this agreement, neither the District nor any properties within the District shall be provided with sewage treatment services by any sewage treatment facility other than that facility owned and operated by the Cities of Littleton and Englewood, unless the provision of such services has been agreed to in advance and in writing by the City or the City is unable to serve the District. See Exhibit D attached hereto and made a part hereof.

XIII.

POLICING OF LINES AND TAPS

13.1 The District agrees to police any and all of its sanitary sewer collection facilities in order to detect and prevent any unauthorized connections thereto. Further, the District agrees upon detection, to cause to be disconnected any unauthorized sewer taps, the owners of which upon demand refuse to fulfill the requirements for an unauthorized tap.

13.2 The City may, if it so desires, at its own expense,

police and inspect the District's sanitary sewer facilities, and if it so discovers any unauthorized sanitary sewer taps located within the District, the District agrees, upon proper notification from the City, to forthwith effect a disconnection of said unauthorized tap or taps if the owners of which, upon demand, refuse to fulfill the requirements for an unauthorized tap. If it is determined that there are unauthorized sanitary sewer taps located within the District, then twice the applicable tap fee existing at the time of the discovery of any such taps shall be paid as liquidated damages. Further, all past uncollected service charges at the current rate shall also be paid.

13.3. In the event an unauthorized tap is discovered by either the District or the City, the City and the District shall cooperate and take all actions necessary to collect all tap fees, service charges and penalties set forth herein. In the event the making of the unauthorized tap or the failure to discover the same is as a result of the District's negligence, the District shall pay to the City all tap fees, service charges, and penalties as specified herein, and it shall then be incumbent on the District to achieve repaying of said amount from its user as it shall deem appropriate.

XIV.

CONTINUAL SERVICE

14.1. Subject to the requirements of Section 110 of the Littleton City Charter and Article IV above, the City agrees to use every reasonable means to furnish a continual sanitary sewer service to the District.

XV.

CONTRACT NOT ASSIGNABLE

15.1. The District shall have no right to assign this contract or any of its rights under the same unless the City shall have assented to such assignment with the same formality as employed in the execution of this contract, which assent by the City shall not be unreasonably withheld.

15.2. The City shall have the right to assign its rights and obligations under this contract to a Regional Service Authority or other similar entity.

XVI.

TERM

16.1 The parties hereto agree that this contract will continue until terminated by a mutual agreement of the parties hereto. The parties recognize that the City is continually involved in studying its plant and intends to make and will in the future be making additional sizeable capital improvements at its expense. Bonds are currently outstanding, and it is anticipated that the new bonds may be issued by the City to finance improvements to and expansion of the sewer treatment facility, and it is, therefore, specifically and clearly understood between the parties that this contract shall be irrevocable during the time that the original bonds are outstanding.

XVII.

MODIFICATION

17.1 The benefits and obligations created by this contract may not be modified by an agreement, unless the same be in writing and executed with the same formality as this contract; provided, however, that in the event a sewer service contract is hereafter entered into between the City and another quasi-municipal sanitation district or water and sanitation district on any terms or conditions more favorable to such sanitation district or water and sanitation district than those set forth in this Agreement, it shall be the duty of the City to offer such more favorable terms and conditions to the District.

XVIII.

CAPITAL IMPROVEMENTS

18.1 That in the event capital improvements and modifications of the District's sewer facilities are required and which modified facilities provide, or will provide, sewer services to the City, the District agrees, except in emergency situations, to advise the City six (6) months in advance of proposed capital improvements in order that the City may become a party to such plans and modification program. It is the purpose of the foregoing to accommodate financial planning and the budget process.

18.2 That at some time in the future, should the Colorado Department of Public Health, or the state of the art of sani-

tary sewage treatment require the chlorination of sewage in outfall sewer collection mains, the District agrees after six (6) months' notice of these requirements, to work with the City in developing such chlorination facilities in order to meet State Health Standards.

XIX.

NOTICES

19.1 Any and all notices contemplated or required by the contract shall be directed to the parties thereto as follows:

City of Littleton
City Manager, Littleton Center
2255 West Berry
Littleton, Colorado 80165

District:

Grant Water and Sanitation District
c/o Newell M. Grant
333 Logan Street
Denver, Colorado 80203

19.2 Changes in the above designation of address shall become effective upon notification by party changing address to the other party directed via certified mail, postage prepaid, to the address above indicated. Thereafter, the address for notification shall be as set forth in the notice of changes.

XX.

EXISTING SANITARY SEWER SERVICE AGREEMENTS

20.1 Upon execution of this Agreement, the contract dated (See Exhibit A attached hereto and made a part hereof) shall be terminated and superseded.

20.2 There also exists another sewer service agreement(s) between the City and the District as follows: See Exhibit E attached hereto and made a part hereof.

20.3 The effect of this Agreement on those previous agreements listed in paragraph 20.2 is as follows:

None

20.4. There exists an agreement(s) between the District and another district(s) which utilizes the City's sewage treatment facilities as follows: See Exhibit F attached hereto and made a part hereof by this reference.

20.5. The effect of this Agreement, if any, to those agreements listed in paragraph 20.4 are as follows:

None

IN WITNESS WHEREOF, the parties to this Agreement have caused their corporate names to be hereunto subscribed by their proper corporate officers and their corporate seals hereunto affixed on the day and year first above written, for the uses and purposes as hereinabove set forth.

ATTEST:

Sandra Lee Ray
City Clerk (DEPUTY)

CITY OF LITTLETON, COLORADO

By: Charles Ensley
President of City Council

(S E A L)

APPROVED AS TO FORM:

Larry W. Beckwith
City Attorney

ATTEST:

Pamela A. Olson

GRAND WATER & SANITATION DISTRICT
SANITATION DISTRICT

By: Jerome W. Grant
PRESIDENT

ARTICLE XI - SEWER SERVICE CHARGE OPTION SELECTED:

OPTION I

EXHIBIT A TO SEWER SERVICE AGREEMENT BETWEEN
CITY OF LITTLETON AND GRANT WATER AND SANITATION DISTRICT
DATED 10 DAY OF NOVEMBER, 1983

On August 14, 1962, Southwest Metropolitan Water and Sanitation District entered into a Sewer Agreement with The Castlewood Investment Company, and Edwin H. Grant and William Grant as Executors of the Estate of Gertrude Hendrie Grant (hereinafter collectively known as "Grant"). Thereafter, the City of Littleton provided its written consent to said contract, pursuant to resolution of the City Council of the City of Littleton, dated November 17, 1964. The Platte Canyon Water and Sanitation District also provided its written consent to said contract dated August 28, 1962. Grant has duly performed all the terms and conditions of the contract and has assigned the contract to Grant Water and Sanitation District.

The consent of the City of Littleton dated November 17, 1964 constitutes the contract which is being voided pursuant to the terms of the instant Sewer Service Agreement dated the 10 day of November, 1983. As between the other parties, or other assignees, the contract remains in full force and effect.

EXHIBIT B TO SEWER SERVICE AGREEMENT BETWEEN
CITY OF LITTLETON AND GRANT WATER AND SANITATION DISTRICT
DATED 10 DAY OF NOVEMBER, 1983

1. Approximately at Point C-16 on Southwest Metropolitan Sewer line "C", as more particularly set forth in the Sewer Agreement dated August 14, 1962 between Southwest Metropolitan Water and Sanitation District, Castlewood Investment Company and Edwin H. Grant and William Grant as Executors of the Estate of Gertrude Hendrie Grant to which consent of the City of Littleton dated November 17, 1964 and consent of Platte Canyon Water and Sanitation District dated August 28, 1962 are attached and as said contract has been assigned to Grant Water and Sanitation District.

2. Manhole C-55 or other point of connection owned by Southwest Metropolitan Water and Sanitation District pursuant to terms of agreement for Sale and Purchase of Water Main between Southwest Metropolitan Water and Sanitation District and Grant Water and Sanitation District dated June 24, 1983.

EXHIBIT D TO SEWER SERVICE AGREEMENT BETWEEN
CITY OF LITTLETON AND GRANT WATER AND SANITATION DISTRICT
DATED 10 DAY OF NOVEMBER, 1983

Certain property within the Grant Water and Sanitation District is included within the boundaries of the City and County of Denver, pursuant to annexation by City and County of Denver. The specific property within the City and County of Denver is defined by legal description as follows:

A boundary description of that portion of the Grant Water and Sanitation District located within the City and County of Denver, Colorado, as annexed by Ordinance No. 518, Series of 1973.

A tract of land being a part of Sections 13 and 14, Township 5 South, Range 69 West of the Sixth Principal Meridian, City and County of Denver, Colorado, and being the annexed portion to the City and County of Denver by Ordinance No. 518, Series of 1973, excepting therefrom that portion located in Section 15, T5S, R69W, as recorded in Book 27, Page 50 of the official records of said city and county, said tract being more particularly described as follows:

Commencing at the Northwest corner of the said section 14 from which corner the West one-quarter corner bears S 00°43'55" W, 2645.48 feet, with all bearings contained herein relative thereto, thence from said Northwest corner S 89°50'30" E, 4714.91 feet to the TRUE POINT OF BEGINNING of the herein described tract;

Thence along the boundary lines as shown hereon the following twenty-one (21) calls:

1) S 60°45'40" E, 657.20 feet;
2) S 60°46'18" E, 914.94 feet;
3) S 74°24'25" E, 618.59 feet;
4) S 64°35'45" E, 425.63 feet;
5) S 51°55'50" E, 118.17 feet;
6) S 89°36'05" E, 124.78 feet;
7) N 11°28'40" E, 333.15 feet;
8) N 16°01'15" E, 181.25 feet;
9) S 72°44'59" E, 1628.67 feet;
10) S 48°16'36" E, 898.66 feet;
11) N 58°58'25" E, 11.10 feet;
12) S 24°39'25" W, 831.13 feet;
13) S 00°54'27" E, 1078.24 feet;
14) N 89°54'53" W, 9353.05 feet;
15) N 00°43'52" E, 952.40 feet;
16) N 00°43'55" E, 547.63 feet;
17) S 89°54'44" E, 7370.70 feet;
18) N 00°03'44" E, 480.06 feet;
19) N 24°32'23" W, 317.78 feet;
20) N 66°27'34" W, 2451.80 feet;
21) N 63°26'43" W, 782.99 feet; and
22) S 89°41'10" E, 450.60 feet to the TRUE POINT OF BEGINNING and containing 385.10 acres of land more of less.

EXHIBIT D TO SEWER SERVICE AGREEMENT BETWEEN
CITY OF LITTLETON AND GRANT WATER AND SANITATION DISTRICT
DATED 10 DAY OF NOVEMBER, 1983

(continued)

Said property may be served by sanitary sewer facilities connected to and operated by the City and County of Denver, and not the City of Littleton, in which case, Grant Water and Sanitation District shall be entitled to not more than 5,000 single-family, or equivalent, sanitary sewer taps for the balance of the property within Grant Water and Sanitation District when fully developed.

EXHIBIT E TO SEWER SERVICE AGREEMENT BETWEEN
CITY OF LITTLETON AND GRANT WATER AND
SANITATION DISTRICT DATED 10 DAY OF NOVEMBER, 1983

On or about June 24, 1983, Southwest Metropolitan Water and Sanitation District (hereinafter "Southwest") entered into an Agreement for Purchase and Sale of Water Main with Grant Water and Sanitation District in which Southwest granted unto the Grant Water and Sanitation District the prerogative of connecting 300 single-family or equivalent sanitary sewer taps unto Southwest's manhole C-55, or at such other point or points of connection as is mutually agreed upon by the parties, subject to the approval of the City of Littleton.

EXHIBIT F TO SEWER SERVICE AGREEMENT BETWEEN
CITY OF LITTLETON AND GRANT WATER AND SANITATION DISTRICT
DATED 10 DAY OF NOVEMBER, 1983

1. On August 14, 1962, Southwest Metropolitan Water and Sanitation District entered into a Sewer Agreement with The Castlewood Investment Company, and Edwin H. Grant and William Grant as Executors of the Estate of Gertrude Hendrie Grant (hereinafter collectively known as "Grant"). Thereafter, the City of Littleton provided its written consent to said contract, pursuant to resolution of the City Council of the City of Littleton, dated November 17, 1964. The Platte Canyon Water and Sanitation District also provided its written consent to said contract dated August 28, 1962.

2. On or about June 24, 1983, Southwest Metropolitan Water and Sanitation District (hereinafter "Southwest") entered into an Agreement for Purchase and Sale of Water Main with Grant Water and Sanitation District in which Southwest granted unto the Grant Water and Sanitation District the prerogative of connecting 300 single-family or equivalent sanitary sewer taps unto Southwest's manhole C-55, or at such other point or points of connection as is mutually agreed upon by the parties, subject to the approval of the City of Littleton.

3. Amended Memorandum Agreement-Grant Annexation dated November 1, 1973 between William Grant, as Surviving Executor under will of Gertrude H. Grant, and the City and County of Denver.

ADDENDUM TO SEWER SERVICE AGREEMENT

For Sanitation Districts with Industrial Users

This Addendum is made and entered into this 15th day of FEBRUARY 2017, to be effective as of APRIL 18, 2017, by and between the CITY of LITTLETON, COLORADO, hereinafter referred to as "City", a municipal corporation, acting by and through its duly elected, qualified and authorized Mayor and City Clerk, and Meadowbrook Fairview Metropolitan District (Name of Sanitation District), a quasi-municipal corporation (Type of Entity) of the State of Colorado, hereinafter called "District", acting by and through its authorized Representative.

WITNESSETH

WHEREAS, the City and the District previously entered into a Sewer Service Agreement, ("Agreement") dated MAY 19, 1983, a copy of which is attached hereto and incorporated by reference, pursuant to which the City and the District agreed that the City would provide wastewater treatment services to the District through the Littleton/Englewood Bi-City Wastewater Treatment Plant ("Wastewater Plant"); and

WHEREAS, the terms and provisions of the Agreement remain in effect unless expressly modified by this Addendum; and

WHEREAS, the United States Environmental Protection Agency ("EPA") has instructed the City to establish an inter-jurisdictional agreement between the City and the District which provides the City with the authority to implement the "Industrial Pretreatment Program", contained in 40 CFR Part 403 promulgated by the EPA and Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, for any industrial users currently located or hereafter locating in the District; and

WHEREAS, the Agreement provides that in the operation of the District's sanitary sewer system all applicable City municipal code provisions and rules and regulations of the City shall be the minimum standards for the District's sanitary sewer system; and

WHEREAS, the City has determined that the provisions of the Agreement provide the City with sufficient authority to satisfy the inter-jurisdictional agreement requirements imposed by the EPA; and

WHEREAS, the parties desire to further clarify the obligations and responsibilities of the District and the City with respect to the enforcement of the City's Municipal Code, rules and regulations within the service area of the District; and

WHEREAS, the EPA defines "Industrial User" as "a source of nondomestic waste" and "any nondomestic source discharging pollutants to a Publicly Owned Treatment Works". EPA defines Nondomestic User as "any person or entity that discharges wastewater from any facility other than a residential unit".

NOW THEREFORE, in consideration of the mutual promises and covenants hereinafter contained, the parties agree as follows:

1. The recitals above are incorporated herein by this reference.

2. The City and District mutually agree to comply fully with all applicable federal, state and local laws, rules and regulations, including but not limited to 40 CFR Part 403 promulgated by the EPA, Colorado Regulations 5 CCR 1002-63 promulgated by the Colorado Water Quality Commission pursuant to Colorado Revised Statute 22-8-508, and Title 12, Chapter 2, Section 5 of the Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, as each is amended from time to time, and all wastewater contribution requirements adopted by the City in accordance with the Agreement.

3. The parties, from time to time, shall review and revise this Addendum, if necessary, to ensure compliance with 42 U.S.C. § 1251 et. seq., of the Federal Clean Water Act, the federal rules and regulations found at 40 CFR Part 403 issued thereunder, and the City Municipal Code.

I. City Responsibilities

1. The City shall be responsible for and shall accept the following duties and perform the following actions in relation to all current and future Industrial Users and/or Nondomestic Users located within the District, and the District agrees to cooperate to the extent necessary for the City to successfully carry out its responsibilities:

   A. The City, on behalf of and as an agent for the District, shall perform technical and administrative duties necessary to assist the District with the implementation and enforcement of the District's rules and regulations regarding Industrial Users and/or Nondomestic Users. Without limiting the generality of the foregoing, the City agrees that it shall:

      (i) Update the City's industrial waste survey;
      (ii) Issue permits to all Industrial Users and/or Nondomestic Users within the District required to obtain a permit;
      (iii) Have the right to conduct inspections, sampling, and analysis;
      (iv) Take all appropriate enforcement actions as outlined in the City's enforcement response plan and consistent with this Addendum;
      (v) Provide notice to the District of enforcement actions taken by the City against any Industrial User and/or Nondomestic Users located within the District boundaries;
      (vi) Perform any other technical or administrative duties the parties deem appropriate;
      (vii) Upon reasonable notice to the City, provide the District access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's

service area.

(viii) The City will make a reasonable effort to notify the District in advance of any public hearing to change municipal code provisions referenced in this Addendum, and make a reasonable effort to provide an opportunity for the District to comment on proposed changes.

B. In addition, the City may, as appropriate, and as an agent of the District, take emergency action to stop or prevent the discharge from Industrial Users or Nondomestic Users of any wastewater which presents or may present an imminent danger to the health, safety and welfare of humans or which reasonably appears to threaten the environment, or which threatens to cause interference with, or pass through the Wastewater Plant, or cause sludge contamination. In the event the City deems such emergency action appropriate it shall provide the District with notice thereof in advance, if possible, but no later than 24-hours after the action is initiated.

C. The City, on behalf of the District, agrees to perform the following actions as set forth in 40 CFR Part 403.8(f) and summarized as follows:

(i) Control through permit, or similar means, the contribution to the City by Industrial Users and/or Nondomestic Users;

(ii) Require compliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users and/or Nondomestic Users;

(iii) Deny or condition new or increased contributions of pollutants or changes in the nature of pollutants by Industrial Users and/or Nondomestic Users;

(iv) Require the development of compliance schedules by each Industrial Users and/or Nondomestic Users for the installation of technology required to meet applicable Industrial Pretreatment Program standards and requirements;

(v) Require the submission of all notices and self-monitoring reports from Industrial Users and/or Nondomestic Users as are necessary to assess and assure compliance by Industrial Users and/or Nondomestic Users with Industrial Pretreatment Program standards and requirements, including, but not limited to, the reports required in 40 CFR 402.12;

(vi) Carry out all inspection, surveillance and monitoring procedures necessary to determine, independent of information supplied by Industrial Users and/or Nondomestic Users, compliance or noncompliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users;

(vii) Enter premises of any Industrial User and/or Nondomestic User in which a discharge source or treatment system is located, or in which records are required to be kept pursuant to 40 CFR 403.12(o), to assure compliance with Industrial Pretreatment Program standards and requirements;

(viii) Evaluate compliance with the Industrial Pretreatment Program standards and requirements and obtain remedies, including the ability to seek injunctive relief and assess civil or criminal penalties for each violation;

(ix) Conform to confidentiality requirements set forth in 40 CFR Part 403.14 of the Industrial Pretreatment Program standards and requirements.

D. If the District performs its own fats, oils and grease ("FOG") program or petroleum, oil, grease and sand ("POGS") program it shall notify the City in the event that the District discontinues its FOG or POGS program. In which case, the City shall then administer the FOG and POGS program in addition to administrating the remaining sector control programs on behalf of and as agent for the District. The City shall have the right to charge a reasonable inspection fee to the District for any inspection related to Industrial Users and/or Nondomestic Users within the District's service area.

E. In the event that the District does not perform FOG or POGS programs the parties agree that the City shall perform and be responsible for the administration of these programs, as well as the remaining Sector Control Programs. The City shall have the right to charge a reasonable inspection fee to District for any inspection related to Industrial Users or Nondomestic Users within the District.

F. The City shall be responsible for administrating the remaining sector control programs in the District notwithstanding that the District performs its own FOG and POGS programs.

II. District Responsibilities

1. The District is responsible for, and shall accept, the following duties and perform the following actions for and in relation to all current and future Industrial Users and/or Nondomestic Users within the District's service area:

A. No later than June 30, 2017, the District shall adopt enforceable local sewer use rules and/or regulations which are no less stringent and are as broad in scope as the Industrial Pretreatment Program section of the Wastewater Utility Ordinance found in Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code or found in Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code. The City will provide to the District model regulations and any necessary revisions to the rule and/or regulations from time to time, and the District will adopt the revisions to its local sewer use rules and/or regulations that are at least as stringent as those adopted by the City.

B. The District will maintain current information on Industrial Users and/or Nondomestic Users located within the District's service area, and provide Industrial Users' information to the City upon request. The District agrees to provide to the City access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's service area.

C. The District shall enforce the provisions of its local sewer use regulations. In the event the District fails to take adequate enforcement action against noncompliant Industrial Users and/or Nondomestic Users in the District on a timely basis, the

District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

D. The District shall provide the resources and commit to implementation and enforcement of the Industrial Pretreatment Program standards and requirements for the Industrial Users and/or Nondomestic Users in the District with the City's oversight of the program. In the event the District fails to provide resources, adequately implement or enforce the Industrial Pretreatment Program, the District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

E. The District agrees that in the event that the City is required to take responsibility for inspections of Industrial Users and/or Nondomestic Users on behalf of the District, due to inaction, refusal to inspect, or lack of personnel to inspect, by the District, the City may charge the District for the costs of any such inspections.

F. The District agrees that if the authority of the City to act as agent for the District under this Addendum is questioned by an Industrial User and/or Nondomestic User, court of law, or otherwise, the District will take action to ensure the implementation and enforcement of its local sewer use regulations against any Industrial Users and Nondomestic Users, within the District's service area, including but not limited to, implementing and enforcing its local sewer regulations on its own behalf and/or amending this Addendum to clarify the City's authority.

G. The District IS NOT responsible for administering the FOG and POGS programs, including conducting all inspections required by these programs.

2. If any term of this Addendum is held to be invalid in any judicial action, the remaining terms will be unaffected.

REMAINDER OF PAGE INTENTIONALLY BLANK

CITY OF LITTLETON

_____
Mayor

_____
Attest

_____
Sanitation District

CHAIRMAN
_____
District Official

State of Colorado)
) ss.
County of Jefferson)

The forgoing instrument was acknowledged before me this 15th day of February, 2017, at Jefferson County, Colorado, by Jack C. Campbell

Witness my hand and official seal.

My Commission expires: _____

DONALD D. VOGT
NOTARY PUBLIC
STATE OF COLORADO
NOTARY ID 19874210874
MY COMMISSION EXPIRES APRIL 18, 2020

_____
Notary Public

SEWER SERVICE AGREEMENT

THIS AGREEMENT, made and entered into this 19th day of May, 1983, by and between the CITY OF LITTLETON, COLORADO, a Home Rule City, hereinafter referred to as "City", and the Meadowbrook-Fairview Metropolitan District, a quasi-municipal corporation of the State of Colorado, hereinafter referred to as "District".

WITNESSETH:

THAT, WHEREAS, the City and the City of Englewood, Colorado, now own, maintain, and operate a regional sewage disposal plant capable of treating the sanitary sewage generated by the District and currently providing sanitary sewer service to the District by contract dated August 21, 1979; that said contract is valid and binding upon the parties hereto; and

WHEREAS, the passage of time and changes of conditions dictate the mutuality of benefit in voiding the existing contract and executing a new contract which recognizes the said change of conditions; and

WHEREAS, it is the desire of the parties to enter into a sanitary sewer service contract incorporating therein all matters of agreement between them whereby the City agrees to receive and to process and dispose of the sewage from the District's sanitary sewer collection system into the disposal system of the City.

NOW, THEREFORE, in consideration of their mutual covenants, the performance of terms and conditions hereinafter set forth, the sewage treatment facility expansion to be undertaken by the Cities, and further good and valuable consideration, the sufficiency of which is conclusively presumed adequate by the parties hereto by the execution of this Agreement, it is mutually agreed as follows:

I.

AUTHORITY TO CONTRACT

1.1 This Agreement is made in conformity with and pursuant to the provisions of the Charter of the City of Littleton, adopted at General City Election of July 28, 1959, which controls the sale of sanitary sewer services outside the City.

1.2 This contract pertains to the use of the regional sewage disposal plant owned by the City and also by the City of Englewood, Colorado, by persons and property located outside the City Limits of said cities, but within the present boundaries of the District, and provides a service area for anticipated future sanitary sewer service by the District upon enlargement of the District's geographical boundaries.

1.3 This contract is made by the District in accordance with powers granted to it by the statutes of the State of Colorado.

1.4 Specifically, this contract is in the public interest and in the furtherance of the protection of the public health and safety of the Littleton community and is being executed and performance covenanted between the City and the District pursuant to and in conformity with Artice XIV, Section 18 of the Constitution of the State of Colorado and 1973, C.R.S. 29-1-201 (Intergovernmental Relations - Cooperative Contracts), and the achievement of said purpose or purposes is to be liberally construed.

1.5 Each party hereto covenants, avers and currently agrees that the other party hereto is not a public utility as defined by 1973, C.R.S. 40-1-103, et seq., and that the execution and performance hereof does not alter or change said negative covenant, averment and agreement of the parties. This undertaking and the performance by the parties hereto of the covenants herein contained are to be construed in furtherance of local governments effectively using, in the most

efficient manner, their powers and responsiblity by cooperative agreement as defined by Article XIV, Section 18 of the Colorado Constitution and 1973, C.R.S. 29-1-201, et seq.

II.

POINT OF CONNECTION

2.1. The District will connect its main sanitary sewer trunk line(s) from within the District at the following designated point(s): (1) at the intersection of Carr Street and Elmhurst Road, (2) 200 feet south of Ken Caryl Road on South Estes Street, and (3) to the Massey Drive interceptor of the Ken Caryl District at intersection of Payne Avenue and South Pierce Street.

and as shown on "as built" drawings in possession of the City and the District or at such other agreed points of connection.

2.2. The sewage to be delivered by the District to said point of connection shall be sewage with a 5-day B.O.D. strength of less than 300 Mg. per liter. Excessive amounts of water caused by infiltration of water into the sewer lines of the District, or resulting from any other causes, shall not be permitted. (Excessive infiltration shall be the standard set forth by the State Department of Health or shall not be greater than 200 gallons per 24-hour day per inch of diameter of pipe per mile, whichever is more restrictive. Drainage from storm sewers, French drains or other similar structures shall not be introduced into the sanitary sewer lines of the District or of the City by the District. The City standards, ordinances and regulations including, but not limited to, City ordinances relating to the pretreatment of industrial sewage (as the term "industrial sewage" is defined in said ordinances), shall be applicable to the District and its users and to the City and its users on a uniform basis, without preference. The District shall be notified in advance of any amendment or updating of said standards, ordinances or regulations in order that the District may offer such comment as it desires prior to such amendment or update being effected.

III.

INFILTRATION STANDARDS, NOTICE, CHARGE

3.1. The flow rates and infiltration in lines of the District shall not exceed accepted engineering practice and usage. General City guidelines relative to acceptable infiltration in new construction based upon the current state of the art shall be as follows: Infiltration shall not exceed standards set by the State Department of Health or 200 gallons per 24-hour day per inch of diameter per mile whichever standard is more restrictive. It is understood by the parties to this contract that City standards may change and become more stringent with the passage of time, and shall be applicable to the parties hereto and to all District contractees and users. The City and District shall be bound equally by any standards, regulations or modifications thereof.

3.2. It is agreed that if the infiltration into the sanitary sewer lines of the District exceeds the standards as set forth in Articles II and III above, the City shall give the District notice in writing directed to the address as hereinafter shown. In the event that the District has not proceeded with corrective work within ninety (90) days from the date of said notice, the City shall have the prerogative of surcharging the District for the infiltration occurring in excess of that allowed pursuant to the standard set forth in Section 3.1 above, said surcharge to be determined by converting said excess infiltration to single family equivalents and then multiplying the resulting number of single family equivalents by the then current sewer service charges in effect and provided that said surcharge shall continue until corrective work has been successfully completed. When so charged, the District shall make payment within sixty (60) days from the date of

billing. In addition to the above remedy, in the event the District has not proceeded with said curative work within ninety (90) days from the date of said notice, the City may, at its discretion, perform or have performed on the lines of the District necessary work to eliminate or restrict the infiltration, and in such case, the City shall bill the District for the cost of the said work so performed, and the District shall make payment within sixty (60) days from the date of Billing. In the event the City must resort to legal action and prevail against the District to collect said amount, the District shall also be liable for the City's attorney's fees and costs associated with said legal action, together with interest on said amount calculated at the rate of one (1%) per cent per month on the unpaid balance from the date of Billing.

Excessive infiltration from District or City mains is to be governed by the above criteria and penalties.

IV.

ACCEPTANCE AND TREATMENT

4.1 Subject to the conditions set forth below, the City shall accept sewage from the District for transportation and treatment at the point(s) of connection referred to in paragraph 2.1 above, and shall transport and treat, or cause to be treated, and shall dispose, or cause to be disposed of, all sewage that may be delivered to it by the District from the collection and transmission sewer lines of the District in accordance with the terms of this Agreement.

4.2 Other provisions of this contract notwithstanding, this contract shall, at all times, be subject to the requirements of Section 110 of the Charter of the City of Littleton. Both parties to this Agreement recognize that sewer service to the Littleton area is dependent upon natural forces and technological limitations which may be beyond the control of the City. No liability shall attach to the City hereunder on account of any failure to adequately anticipate the availability of sewer service or because of an actual sewer service failure due to an occurrence beyond the reasonable control of the City. The City agrees to provide adequate facilities to the sewer service users

within this District based upon historical experience insofar as reasonably possible, and further, that it will exercise its best efforts to provide for the future sewer service needs of the District and the City. The City agrees that it will not obligate itself for furnishing a greater amount of service than it can reasonably foresee will be available, and accordingly, will periodically evaluate present and future capacity requirements of the City and the Districts that contract with the City for sewer service in order to adequately plan for and meet such requirements, and further, to advise said Districts of any plans for meeting future capacity requirements in a timely manner so as to allow the Districts adequate time to comment on said plans. If conditions develop such that it becomes apparent to the City that all areas outside Littleton for which sewer service has been committed cannot be supplied adequately pursuant to this and similar contracts, the City reserves the right, in order to protect the existing sewer service users, to discontinue or to allocate the granting of further taps hereunder; provided, however, that the City shall be obligated to exercise this right for discontinuance or allocation both within the City and the District as to inside or outside City sewer taps in a fair and equitable manner in accordance with Section 110 of the Charter of the City of Littleton and the concept that the sewage treatment facility is regional in nature.

V.

ENGINEERING AND INSPECTION

5.1 The District, so far as possible, will locate the sewer collection lines of the District in dedicated roadways and shall furnish to the City's Director of Public Services for his approval prior to construction, detailed plans and specifications for all sewer collection lines and laterals or other lines to be constructed and installed by the District. If the State Board of Health so elects, it shall also have the right to approve such plans before construction commences. Said approval of the City's Director of Public Services shall be in writing, and shall be so indicated on the working drawings. Such plans and specifications shall meet the criteria of the

City Engineer's office, applicable to all parties hereto. The City shall be advised at least 24 hours in advance of the start of any construction and after completion of the above requirements.

5.2 All sanitary sewer system construction undertaken by the District may be inspected by the City. All construction of sewer facilities within the District shall be under the control of the District's engineer. The standard costs of testing, inspection and supervision of the construction shall be borne by the District, or the person, firm, or corporation responsible for the installation or extension of any main sewer lines or laterals, and all applicable standards for the protection of public health and public safety shall be met. The District shall notify the City of need for inspection of new construction, and City shall inspect within 24 hours of such notification or shall be deemed to have waived the right to inspect the new construction. Extensions of mains shall be constructed in all cases to a point 15 feet beyond the nearest property line of the last dwelling site to be served. All inspection fees of said construction by the City of sewer laterals, mains, or extensions thereof (excluding service lines) shall be paid on the basis of fees determined by ordinance of the City and being applicable to all similar inspections.

It is the obligation of the District to inspect all construction and to accomplish same substantially in accordance with the plans and specifications of the City.

5.3 The District shall file a reproducible copy of sewer line construction plans with the City's Director of Public Services showing the "as constructed" locations of all lateral and main sewer lines, manholes and other appurtenances within thirty (30) days after acceptance of said sewer lines or facilities by the District.

5.4 The District shall file annually with the City's Director of Public Services a current map of its boundaries.

VI.

RULES AND REGULATIONS

6.1 All connections made to the sewer lines of the District, and use thereof, shall be made in full compliance with the rules and regulations and ordinances now in force or hereafter enacted by the City of Littleton controlling the use of, the discharge of wastes into, and connections of private sewers with the main or lateral sanitary sewer lines of the City; and said sewer connections and the use of said lines shall be in full compliance with rules and regulations of the District, the State Board of Public Health and the applicable codes and ordinances of the City of Littleton, which rules and regulations will be equally enforced by the City and District.

6.2 The rules, regulations and standards of construction of the District shall be at least as stringent as those of the City.

VII.

LINE SIZE

7.1 The sizes of sewer lines and mains to be installed by the District shall be as required by the District. If the City requires the District, or any customer of the District extending a sewer line in the District, to install the line of greater capacity than is reasonably necessary to serve the District, the City shall bear such portion of the additional cost of said larger sewer line. The opinion of the City's Director of Public Services, based on accepted engineering practice and usage in the industry, as to line size required, shall be final and binding on both parties.

VIII.

REQUIREMENT TO CONNECT

8.1 The City may require the District, for health and sanitary purposes, upon twenty (20) days' written notice directed to the District, to exercise its statutory authority (C.R.S. 1973, as amended, 32-1-1006) to compel the owners of inhabited property within said District to connect their property with the sewer system of the District, and upon a failure so to connect within twenty (20) days after written notice by

the District so to do, the District may cause such connection to be made; provided, however, such owners shall not be compelled to install more than four hundred (400) feet of sewer pipe to the owner's dwelling place.

IX.

EASEMENTS

9.1 The City of Littleton agrees to grant and convey, without charge, such necessary and City-approved rights-of-way and easements through, over and across any streets, roads or alleys or other property owned or controlled by the City, for the use of the District, in installing, connecting and laying sanitary sewer facilities within the described service area of the District, with the right of ingress, egress, and regress for the purpose of installing, repairing, enlarging and replacing the said facilities upon such terms and conditions (other than charges for said rights) as the City shall deem necessary; provided, however, that the said District shall so locate its sewer and lateral transmission lines in a location approved by the City's Director of Public Services and pursuant to his approval. In the event it is necessary for the District to make cuts into existing streets, the District agrees to comply with the ordinances and regulations of the City of Littleton as then existing controlling such street cuts, pavement replacement and similar activities. The City shall provide to the District documentation for said easements as necessary.

X.

TAP CHARGES

10.1 For the right and privilege of connecting a sewer service line to the lines or the mains of the District which ultimately transmit to the City of Littleton, and before said connection shall be made, a permit shall be obtained from the City. If Option I, specified in Section 11.2 herein, has been selected, the owner of the property desiring to connect said property shall obtain the permit. If Option 2, specified in Section 11.3 herein, has been selected, the District shall obtain the aforesaid permit for the owner. No permit shall be issued by the City in absence of either an appropriately executed permit for said connection from the District and a

building permit issued by the appropriate local government having jurisdiction over construction on the property requesting connection. The applicant shall pay to the City the sewage connection charge (tap fee) therefor as fixed by ordinance of the City of Littleton, or any amendment or change therein as may be hereafter enacted and which is applicable to all other similar sewer connections outside of the City limits of the City of Littleton.

This Agreement is being executed after extended negotiations by the City and the District. Said negotiations recognize the investment of the City and the District in regard to capital contribution and the regional concept of the sewage treatment facility. It is the agreement of the parties that a minimal differential of tap fees or service charges within the City with those of users outside of the City is the ultimate objective of the parties.

10.2 Passage of time may require an adjustment in the sewer tap fees to be charged by the City.

XI.

SERVICE CHARGE

11.1 The City shall charge and receive a periodic fee for sanitary sewer services furnished to the District or its users. Said charge or fee shall be as adjusted, amended or changed, by City ordinance, from time to time as necessary. The method if effectuating the charge and payment of said fee shall generally be according to one of the options as specified in paragraphs 11.2 or 11.3, herein, as requested by the District and agreed to by the City, said option to be selected at the time of execution of this agreement and appropriately noted as hereafter provided on the signature page. The City shall have the power to enforce collection of unpaid sanitary sewer charges of any of the users connected to the District's lines as the City may so determine.

11.2 Option I. The City shall bill all District users directly and all such users shall pay said charges directly to the City.

11.3 Option II. The District will pay, within thirty (30) days of Billing by the City, for all sanitary sewer services furnished to the District's users by the City at current charges, less 2½% thereof, which may be retained by the District for reimbursement of the cost of collection. The City shall have no direct responsibility for collection of bills from the sewer service users in the District service area. The District shall have the right to charge its various users an additional service charge as it shall determine.

11.4 In the event Option I, as defined under paragraph 11.2 hereof, is employed for the collection of sewer service charges, failure of the users located within the District service area to pay to the City the sewer service charges shall in no way be considered a default by the District of this contract; however, the District shall exert its best efforts to bring about payment of such charges, and in the event the District does not cooperate, this may be considered a default in the terms of this contract.

11.5 In the event Option II, as defined under paragraph 11.3 hereof, is selected for the collection of sewer service charges, failure of the District to pay the City sewer service charges incurred by the District due to the provision of sewer service charges to users located within the District sewer service area, shall be considered a default by the District of this contract.

11.6 Notwithstanding any provision of this article to the contrary, the passage of time, funding requirements or changed conditions may mandate that a different method of the charging and collection of sewer service charges be utilized. In such cases, the City shall seek the input of the District as to any concerns, suggestions or desires it may have as to proposed

changes in methods of charging and collection of sewer service charges, prior to any such change being effectuated. Any such change, after the date upon which this agreement becomes effective, may be accomplished either by City ordinance or by mutual agreement of the City and the District. Such change, which by way of example and not of limitation, may involve the application of a method of metering the total sewer service requirement of the District and shall be done only in a manner which will provide that ample and adequate time be allowed for both the City and the District to accomplish said change and related changes in billing and administrative procedure and policies as necessary. In any case, if the District has selected payment Option 2, as specified in Section 11.3 above, there shall be no change in the method of billing and payment, although the amounts so billed and paid may change.

11.7 While the passage of time may require adjustments in the sewer service charges or fees of the City to the District, or of the City to the users within the District,any such adjustments for sewer service charges by the City shall be applied uniformly to all districts being served by the City.

11.8 It is agreed that should the City annex any lands within the District, that sewer service charges imposed by the City for said annexed lands shall be at the same rate as would be charged all other City residents, provided, however, that the District shall not be prohibited from surcharging such lands for expenses such as administration, line maintenance and debt service, etc., associated with District lines which may continue to be used for the purpose of sewage transmission from such annexed lands, as may be allowed by law.

XII.

SERVICE AREA

12.1 The District's sewer service area shall encompass the real property described in Exhibit "A", which is attached hereto and incorporated herein by this reference.

12.2 The District proposes the service area as described in Exhibit "A", in order to provide for proper growth and development. All of the District's sewer outfalls which have

been and which are now being constructed within the area are designed to provide "drainage basin capabilities".

12.3 For planning purposes only, the above-described sewer service area shall not exceed 2,000 single family, or equivalent, sanitary sewer taps when fully developed. The District estimates new sewer tap requirements through the year 1999 at the approximate rate of 125 additional sanitary sewer, or equivalent sewer taps, per calendar year. It is agreed that the District shall not be required to actually acquire all of the taps so estimated.

12.4 The District's service area may from time to time be reduced by exclusion of land now within the District, or enlarged by inclusion of additional properties. The City shall not be required to provide sanitary sewer services for any such additional properties unless the inclusion of such properties in the District has been approved by City Council; and after due consideration to the requirements of Section 110 of the Littleton City Charter. Exclusion of properties from the District for which the City provides sanitary sewer services shall not be permitted, except if agreed to in writing signed by the President of City Council.

12.5 During the term of this agreement, neither the District nor any properties within the District shall be provided with sewage treatment services by any sewage treatment facility other than that facility owned and operated by the Cities of Littleton and Englewood, unless the provision of such services has been agreed to in advance and in writing by the City or the City is unable to serve the District.

XIII.

POLICING OF LINES AND TAPS

13.1 The District agrees to police any and all of its sanitary sewer collection facilities in order to detect and prevent any unauthorized connections thereto. Further, the District agrees upon detection, to cause to be disconnected any unauthorized sewer taps, the owners of which upon demand refuse to fulfill the requirements for an unauthorized tap.

13.2 The City may, if it so desires, at its own expense,

police and inspect the District's sanitary sewer facilities, and if it so discovers any unauthorized sanitary sewer taps located within the District, the District agrees, upon proper notification from the City, to forthwith effect a disconnection of said unauthorized tap or taps if the owners of which, upon demand, refuse to fulfill the requirements for an unauthorized tap. If it is determined that there are unauthorized sanitary sewer taps located within the District, then twice the applicable tap fee existing at the time of the discovery of any such taps shall be paid as liquidated damages. Further, all past uncollected service charges at the current rate shall also be paid.

13.3. In the event an unauthorized tap is discovered by either the District or the City, the City and the District shall cooperate and take all actions necessary to collect all tap fees, service charges and penalties set forth herein. In the event the making of the unauthorized tap or the failure to discover the same is as a result of the District's negligence, the District shall pay to the City all tap fees, service charges, and penalties as specified herein, and it shall then be incumbent on the District to achieve repaying of said amount from its user as it shall deem appropriate.

XIV.

CONTINUAL SERVICE

14.1. Subject to the requirements of Section 110 of the Littleton City Charter and Article IV above, the City agrees to use every reasonable means to furnish a continual sanitary sewer service to the District.

XV.

CONTRACT NOT ASSIGNABLE

15.1. The District shall have no right to assign this contract or any of its rights under the same unless the City shall have assented to such assignment with the same formality as employed in the execution of this contract, which assent by the City shall not be unreasonably withheld.

15.2. The City shall have the right to assign its rights and obligations under this contract to a Regional Service Authority or other similar entity.

XVI.

TERM

16.1 The parties hereto agree that this contract will continue until terminated by a mutual agreement of the parties hereto. The parties recognize that the City is continually involved in studying its plant and intends to make and will in the future be making additional sizeable capital improvements at its expense. Bonds are currently outstanding, and it is anticipated that the new bonds may be issued by the City to finance improvements to and expansion of the sewer treatment facility, and it is, therefore, specifically and clearly understood between the parties that this contract shall be irrevocable during the time that the original bonds are outstanding.

XVII.

MODIFICATION

17.1 The benefits and obligations created by this contract may not be modified by an agreement, unless the same be in writing and executed with the same formality as this contract; provided, however, that in the event a sewer service contract is hereafter entered into between the City and another quasi-municipal sanitation district or water and sanitation district on any terms or conditions more favorable to such sanitation district or water and sanitation district than those set forth in this Agreement, it shall be the duty of the City to offer such more favorable terms and conditions to the District.

XVIII.

CAPITAL IMPROVEMENTS

18.1 That in the event capital improvements and modifications of the District's sewer facilities are required and which modified facilities provide, or will provide, sewer services to the City, the District agrees, except in emergency situations, to advise the City six (6) months in advance of proposed capital improvements in order that the City may become a party to such plans and modification program. It is the purpose of the foregoing to accommodate financial planning and the budget process.

18.2 That at some time in the future, should the Colorado Department of Public Health, or the state of the art of sani-

tary sewage treatment require the chlorination of sewage in outfall sewer collection mains, the District agrees after six (6) months' notice of these requirements, to work with the City in developing such chlorination facilities in order to meet State Health Standards.

XIX.

NOTICES

19.1 Any and all notices contemplated or required by the contract shall be directed to the parties thereto as follows:

City of Littleton
City Manager, Littleton Center
2255 West Berry
Littleton, Colorado 80165

District:

Donald D. Vogt, Esq.
Van Horne, Vogt & Noall, P.C.
5353 W. Dartmouth Ave., Ste. 410
Denver, CO 80227

19.2 Changes in the above designation of address shall become effective upon notification by party changing address to the other party directed via certified mail, postage prepaid, to the address above indicated. Thereafter, the address for notification shall be as set forth in the notice of changes.

XX.

EXISTING SANITARY SEWER SERVICE AGREEMENTS

20.1 Upon execution of this Agreement, the contract dated August 21, 1979 shall be terminated and superseded.

20.2 There also exists another sewer service agreement(s) between the City and the District as follows: None

20.3 The effect of this Agreement on those previous agreements listed in paragraph 20.2 is as follows: N/A

20.4. There exists an agreement(s) between the District and another district(s) which utilizes the City's sewage treatment facilities as follows: July 8, 1976; Southwest Metropolitan District and Meadowbrook-Fairview Metropolitan District regarding sewage transmission; July 15, 1981; Southwest Metropolitan District and Meadowbrook-Fairview Metropolitan District regarding sewage transmission; December 16, 1982; Southwest Metropolitan District and Meadowbrook-Fairview Metropolitan District regarding use of common facilities.

20.5. The effect of this Agreement, if any, to those agreements listed in paragraph 20.4 are as follows: None

IN WITNESS WHEREOF, the parties to this Agreement have caused their corporate names to be hereunto subscribed by their proper corporate officers and their corporate seals hereunto affixed on the day and year first above written, for the uses and purposes as hereinabove set forth.

ATTEST:

Sandra Lee Bley
City Clerk (Deputy)

CITY OF LITTLETON, COLORADO

By: James P. Collins
President of City Council

(S E A L)

APPROVED AS TO FORM:

Charles Bernhardt
City Attorney

ATTEST:

SANITATION DISTRICT

By:

ARTICLE XI - SEWER SERVICE CHARGE OPTION SELECTED:

OPTION 1

ADDENDUM TO SEWER SERVICE AGREEMENT

For Sanitation Districts with Industrial Users

This Addendum is made and entered into this 16th day of DECEMBER 2016, to be effective as of APRIL 18, 2017, by and between the CITY of LITTLETON, COLORADO, hereinafter referred to as "City", a municipal corporation, acting by and through its duly elected, qualified and authorized Mayor and City Clerk, and Platte Canyon Water and Sanitation District, (Name of Sanitation District) a quasi-municipal corporation and political subdivision (Type of Entity) of the State of Colorado, hereinafter called "District", acting by and through its authorized Representative.

WITNESSETH

WHEREAS, the City and the District previously entered into a Sewer Service Agreement, ("Agreement") dated August 15, 1983, a copy of which is attached hereto and incorporated by reference, pursuant to which the City and the District agreed that the City would provide wastewater treatment services to the District through the Littleton/Englewood Bi-City Wastewater Treatment Plant ("Wastewater Plant"); and

WHEREAS, the terms and provisions of the Agreement remain in effect unless expressly modified by this Addendum; and

WHEREAS, the United States Environmental Protection Agency ("EPA") has instructed the City to establish an inter-jurisdictional agreement between the City and the District which provides the City with the authority to implement the "Industrial Pretreatment Program", contained in 40 CFR Part 403 promulgated by the EPA and Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, for any industrial users currently located or hereafter locating in the District; and

WHEREAS, the Agreement provides that in the operation of the District's sanitary sewer system all applicable City municipal code provisions and rules and regulations of the City shall be the minimum standards for the District's sanitary sewer system; and

WHEREAS, the City has determined that the provisions of the Agreement provide the City with sufficient authority to satisfy the inter-jurisdictional agreement requirements imposed by the EPA; and

WHEREAS, the parties desire to further clarify the obligations and responsibilities of the District and the City with respect to the enforcement of the City's Municipal Code, rules and regulations within the service area of the District; and

WHEREAS, the EPA defines "Industrial User" as "a source of nondomestic waste" and "any nondomestic source discharging pollutants to a Publicly Owned Treatment Works". EPA defines Nondomestic User as "any person or entity that discharges wastewater from any facility other than a residential unit".

NOW THEREFORE, in consideration of the mutual promises and covenants hereinafter contained, the parties agree as follows:

1. The recitals above are incorporated herein by this reference.

2. The City and District mutually agree to comply fully with all applicable federal, state and local laws, rules and regulations, including but not limited to 40 CFR Part 403 promulgated by the EPA, Colorado Regulations 5 CCR 1002-63 promulgated by the Colorado Water Quality Commission pursuant to Colorado Revised Statute 22-8-508, and Title 12, Chapter 2, Section 5 of the Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, as each is amended from time to time, and all wastewater contribution requirements adopted by the City in accordance with the Agreement.

3. The parties, from time to time, shall review and revise this Addendum, if necessary, to ensure compliance with 42 U.S.C. § 1251 et. seq., of the Federal Clean Water Act, the federal rules and regulations found at 40 CFR Part 403 issued thereunder, and the City Municipal Code.

I. City Responsibilities

1. The City shall be responsible for and shall accept the following duties and perform the following actions in relation to all current and future Industrial Users and/or Nondomestic Users located within the District, and the District agrees to cooperate to the extent necessary for the City to successfully carry out its responsibilities:

   A. The City, on behalf of and as an agent for the District, shall perform technical and administrative duties necessary to assist the District with the implementation and enforcement of the District's rules and regulations regarding Industrial Users and/or Nondomestic Users. Without limiting the generality of the foregoing, the City agrees that it shall:

      (i) Update the City's industrial waste survey;
      (ii) Issue permits to all Industrial Users and/or Nondomestic Users within the District required to obtain a permit;
      (iii) Have the right to conduct inspections, sampling, and analysis;
      (iv) Take all appropriate enforcement actions as outlined in the City's enforcement response plan and consistent with this Addendum;
      (v) Provide notice to the District of enforcement actions taken by the City against any Industrial User and/or Nondomestic Users located within the District boundaries;
      (vi) Perform any other technical or administrative duties the parties deem appropriate;
      (vii) Upon reasonable notice to the City, provide the District access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's

service area.

(viii) The City will make a reasonable effort to notify the District in advance of any public hearing to change municipal code provisions referenced in this Addendum, and make a reasonable effort to provide an opportunity for the District to comment on proposed changes.

B. In addition, the City may, as appropriate, and as an agent of the District, take emergency action to stop or prevent the discharge from Industrial Users or Nondomestic Users of any wastewater which presents or may present an imminent danger to the health, safety and welfare of humans or which reasonably appears to threaten the environment, or which threatens to cause interference with, or pass through the Wastewater Plant, or cause sludge contamination. In the event the City deems such emergency action appropriate it shall provide the District with notice thereof in advance, if possible, but no later than 24-hours after the action is initiated.

C. The City, on behalf of the District, agrees to perform the following actions as set forth in 40 CFR Part 403.8(f) and summarized as follows:

(i) Control through permit, or similar means, the contribution to the City by Industrial Users and/or Nondomestic Users;

(ii) Require compliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users and/or Nondomestic Users;

(iii) Deny or condition new or increased contributions of pollutants or changes in the nature of pollutants by Industrial Users and/or Nondomestic Users;

(iv) Require the development of compliance schedules by each Industrial Users and/or Nondomestic Users for the installation of technology required to meet applicable Industrial Pretreatment Program standards and requirements;

(v) Require the submission of all notices and self-monitoring reports from Industrial Users and/or Nondomestic Users as are necessary to assess and assure compliance by Industrial Users and/or Nondomestic Users with Industrial Pretreatment Program standards and requirements, including, but not limited to, the reports required in 40 CFR 402.12;

(vi) Carry out all inspection, surveillance and monitoring procedures necessary to determine, independent of information supplied by Industrial Users and/or Nondomestic Users, compliance or noncompliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users;

(vii) Enter premises of any Industrial User and/or Nondomestic User in which a discharge source or treatment system is located, or in which records are required to be kept pursuant to 40 CFR 403.12(o), to assure compliance with Industrial Pretreatment Program standards and requirements;

(viii) Evaluate compliance with the Industrial Pretreatment Program standards and requirements and obtain remedies, including the ability to seek injunctive relief and assess civil or criminal penalties for each violation;

(ix) Conform to confidentiality requirements set forth in 40 CFR Part 403.14 of the Industrial Pretreatment Program standards and requirements.

D. If the District performs its own fats, oils and grease ("FOG") program or petroleum, oil, grease and sand ("POGS") program it shall notify the City in the event that the District discontinues its FOG or POGS program. In which case, the City shall then administer the FOG and POGS program in addition to administrating the remaining sector control programs on behalf of and as agent for the District. The City shall have the right to charge a reasonable inspection fee to the District for any inspection related to Industrial Users and/or Nondomestic Users within the District's service area.

E. In the event that the District does not perform FOG or POGS programs the parties agree that the City shall perform and be responsible for the administration of these programs, as well as the remaining Sector Control Programs. The City shall have the right to charge a reasonable inspection fee to District for any inspection related to Industrial Users or Nondomestic Users within the District.

F. The City shall be responsible for administrating the remaining sector control programs in the District notwithstanding that the District performs its own FOG and POGS programs.

II. District Responsibilities

1. The District is responsible for, and shall accept, the following duties and perform the following actions for and in relation to all current and future Industrial Users and/or Nondomestic Users within the District's service area:

A. No later than June 30, 2017, the District shall adopt enforceable local sewer use rules and/or regulations which are no less stringent and are as broad in scope as the Industrial Pretreatment Program section of the Wastewater Utility Ordinance found in Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code or found in Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code. The City will provide to the District model regulations and any necessary revisions to the rule and/or regulations from time to time, and the District will adopt the revisions to its local sewer use rules and/or regulations that are at least as stringent as those adopted by the City.

B. The District will maintain current information on Industrial Users and/or Nondomestic Users located within the District's service area, and provide Industrial Users' information to the City upon request. The District agrees to provide to the City access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's service area.

C. The District shall enforce the provisions of its local sewer use regulations. In the event the District fails to take adequate enforcement action against noncompliant Industrial Users and/or Nondomestic Users in the District on a timely basis, the

District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

D. The District shall provide the resources and commit to implementation and enforcement of the Industrial Pretreatment Program standards and requirements for the Industrial Users and/or Nondomestic Users in the District with the City's oversight of the program. In the event the District fails to provide resources, adequately implement or enforce the Industrial Pretreatment Program, the District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

E. The District agrees that in the event that the City is required to take responsibility for inspections of Industrial Users and/or Nondomestic Users on behalf of the District, due to inaction, refusal to inspect, or lack of personnel to inspect, by the District, the City may charge the District for the costs of any such inspections.

F. The District agrees that if the authority of the City to act as agent for the District under this Addendum is questioned by an Industrial User and/or Nondomestic User, court of law, or otherwise, the District will take action to ensure the implementation and enforcement of its local sewer use regulations against any Industrial Users and Nondomestic Users, within the District's service area, including but not limited to, implementing and enforcing its local sewer regulations on its own behalf and/or amending this Addendum to clarify the City's authority.

G. The District IS responsible for administering the FOG and POGS programs, including conducting all inspections required by these programs.

2. If any term of this Addendum is held to be invalid in any judicial action, the remaining terms will be unaffected.

REMAINDER OF PAGE INTENTIONALLY BLANK

CITY OF LITTLETON

_____
Mayor

_____
Attest

_____
Platte Canyon Water and Sanitation District

_____
Richard Rock, President

State of Colorado)
) ss.
County of Jefferson)

The forgoing instrument was acknowledged before me this 16th day of December, 2016, at Jefferson, Colorado, by Richard Rock

Witness my hand and official seal.

My Commission expires: SEP 20 2019

_____
Notary Public

ALYSSA QUINN NOTARY PUBLIC STATE OF COLORADO

City Engineer Copy

SEWER SERVICE AGREEMENT

THIS AGREEMENT, made and entered into this 15th day of August, 1983, by and between the CITY OF LITTLETON, COLORADO, a Home Rule City, hereinafter referred to as "City", and the PLATTE CANYON WATER AND SANITATION DISTRICT, Arapahoe and Jefferson Counties, Colo., a quasi-municipal corporation of the State of Colorado, hereinafter referred to as "District".

WITNESSETH:

THAT, WHEREAS, the City and the City of Englewood, Colorado, now own, maintain, and operate a regional sewage disposal plant capable of treating the sanitary sewage generated by the District and currently providing sanitary sewer service to the District by contract dated February 2, 1971; that said contract is valid and binding upon the parties hereto; and

WHEREAS, the passage of time and changes of conditions dictate the mutuality of benefit in voiding the existing contract and executing a new contract which recognizes the said change of conditions; and

WHEREAS, it is the desire of the parties to enter into a sanitary sewer service contract incorporating therein all matters of agreement between them whereby the City agrees to receive and to process and dispose of the sewage from the District's sanitary sewer collection system into the disposal system of the City.

NOW, THEREFORE, in consideration of their mutual covenants, the performance of terms and conditions hereinafter set forth, the sewage treatment facility expansion to be undertaken by the Cities, and further good and valuable consideration, the sufficiency of which is conclusively presumed adequate by the parties hereto by the execution of this Agreement, it is mutually agreed as follows:

I.

AUTHORITY TO CONTRACT

1.1 This Agreement is made in conformity with and pursuant to the provisions of the Charter of the City of Littleton, adopted at General City Election of July 28, 1959, which controls the sale of sanitary sewer services outside the City.

1.2 This contract pertains to the use of the regional sewage disposal plant owned by the City and also by the City of Englewood, Colorado, by persons and property located outside the City Limits of said cities, but within the present boundaries of the District, and provides a service area for anticipated future sanitary sewer service by the District upon enlargement of the District's geographical boundaries.

1.3 This contract is made by the District in accordance with powers granted to it by the statutes of the State of Colorado.

1.4 Specifically, this contract is in the public interest and in the furtherance of the protection of the public health and safety of the Littleton community and is being executed and performance covenanted between the City and the District pursuant to and in conformity with Artice XIV, Section 18 of the Constitution of the State of Colorado and 1973, C.R.S. 29-1-201 (Intergovernmental Relations - Cooperative Contracts), and the achievement of said purpose or purposes is to be liberally construed.

1.5 Each party hereto covenants, avers and currently agrees that the other party hereto is not a public utility as defined by 1973, C.R.S. 40-1-103, et seq., and that the execution and performance hereof does not alter or change said negative covenant, averment and agreement of the parties. This undertaking and the performance by the parties hereto of the covenants herein contained are to be construed in furtherance of local governments effectively using, in the most

efficient manner, their powers and responsiblity by cooperative agreement as defined by Article XIV, Section 18 of the Colorado Constitution and 1973, C.R.S. 29-1-201, et seq.

II.

POINT OF CONNECTION

2.1. The District will connect its main sanitary sewer trunk line(s) from within the District at the following designated point(s):

City of Littleton's Manhole No. 13 at Santa Fe Drive, approximately 650 feet south of West Crestline Avenue;

and as shown on "as built" drawings in possession of the City and the District or at such other agreed points of connection.

2.2. The sewage to be delivered by the District to said point of connection shall be sewage with a 5-day B.O.D. strength of less than 300 Mg. per liter. Excessive amounts of water caused by infiltration of water into the sewer lines of the District, or resulting from any other causes, shall not be permitted. (Excessive infiltration shall be the standard set forth by the State Department of Health or shall not be greater than 200 gallons per 24-hour day per inch of diameter of pipe per mile, whichever is more restrictive. Drainage from storm sewers, French drains or other similar structures shall not be introduced into the sanitary sewer lines of the District or of the City by the District. The City standards, ordinances and regulations including, but not limited to, City ordinances relating to the pretreatment of industrial sewage (as the term "industrial sewage" is defined in said ordinances), shall be applicable to the District and its users and to the City and its users on a uniform basis, without preference. The District shall be notified in advance of any amendment or updating of said standards, ordinances or regulations in order that the District may offer such comment as it desires prior to such amendment or update being effected.

III.

INFILTRATION STANDARDS, NOTICE, CHARGE

3.1. The flow rates and infiltration in lines of the District shall not exceed accepted engineering practice and usage. General City guidelines relative to acceptable infiltration in new construction based upon the current state of the art shall be as follows: Infiltration shall not exceed standards set by the State Department of Health or 200 gallons per 24-hour day per inch of diameter per mile whichever standard is more restrictive. It is understood by the parties to this contract that City standards may change and become more stringent with the passage of time, and shall be applicable to the parties hereto and to all District contractees and users. The City and District shall be bound equally by any standards, regulations or modifications thereof.

3.2. It is agreed that if the infiltration into the sanitary sewer lines of the District exceeds the standards as set forth in Articles II and III above, the City shall give the District notice in writing directed to the address as hereinafter shown. In the event that the District has not proceeded with corrective work within ninety (90) days from the date of said notice, the City shall have the prerogative of surcharging the District for the infiltration occurring in excess of that allowed pursuant to the standard set forth in Section 3.1 above, said surcharge to be determined by converting said excess infiltration to single family equivalents and then multiplying the resulting number of single family equivalents by the then current sewer service charges in effect and provided that said surcharge shall continue until corrective work has been successfully completed. When so charged, the District shall make payment within sixty (60) days from the date of

billing. In addition to the above remedy, in the event the District has not proceeded with said curative work within ninety (90) days from the date of said notice, the City may, at its discretion, perform or have performed on the lines of the District necessary work to eliminate or restrict the infiltration, and in such case, the City shall bill the District for the cost of the said work so performed, and the District shall make payment within sixty (60) days from the date of Billing. In the event the City must resort to legal action and prevail against the District to collect said amount, the District shall also be liable for the City's attorney's fees and costs associated with said legal action, together with interest on said amount calculated at the rate of one (1%) per cent per month on the unpaid balance from the date of Billing.

Excessive infiltration from District or City mains is to be governed by the above criteria and penalties.

IV.

ACCEPTANCE AND TREATMENT

4.1 Subject to the conditions set forth below, the City shall accept sewage from the District for transportation and treatment at the point(s) of connection referred to in paragraph 2.1 above, and shall transport and treat, or cause to be treated, and shall dispose, or cause to be disposed of, all sewage that may be delivered to it by the District from the collection and transmission sewer lines of the District in accordance with the terms of this Agreement.

4.2 Other provisions of this contract notwithstanding, this contract shall, at all times, be subject to the requirements of Section 110 of the Charter of the City of Littleton. Both parties to this Agreement recognize that sewer service to the Littleton area is dependent upon natural forces and technological limitations which may be beyond the control of the City. No liability shall attach to the City hereunder on account of any failure to adequately anticipate the availability of sewer service or because of an actual sewer service failure due to an occurrence beyond the reasonable control of the City. The City agrees to provide adequate facilities to the sewer service users

within this District based upon historical experience insofar as reasonably possible, and further, that it will exercise its best efforts to provide for the future sewer service needs of the District and the City. The City agrees that it will not obligate itself for furnishing a greater amount of service than it can reasonably foresee will be available, and accordingly, will periodically evaluate present and future capacity requirements of the City and the Districts that contract with the City for sewer service in order to adequately plan for and meet such requirements, and further, to advise said Districts of any plans for meeting future capacity requirements in a timely manner so as to allow the Districts adequate time to comment on said plans. If conditions develop such that it becomes apparent to the City that all areas outside Littleton for which sewer service has been committed cannot be supplied adequately pursuant to this and similar contracts, the City reserves the right, in order to protect the existing sewer service users, to discontinue or to allocate the granting of further taps hereunder; provided, however, that the City shall be obligated to exercise this right for discontinuance or allocation both within the City and the District as to inside or outside City sewer taps in a fair and equitable manner in accordance with Section 110 of the Charter of the City of Littleton and the concept that the sewage treatment facility is regional in nature.

V.

ENGINEERING AND INSPECTION

5.1 The District, so far as possible, will locate the sewer collection lines of the District in dedicated roadways and shall furnish to the City's Director of Public Services for his approval prior to construction, detailed plans and specifications for all sewer collection lines and laterals or other lines to be constructed and installed by the District. If the State Board of Health so elects, it shall also have the right to approve such plans before construction commences. Said approval of the City's Director of Public Services shall be in writing, and shall be so indicated on the working drawings. Such plans and specifications shall meet the criteria of the

City Engineer's office, applicable to all parties hereto. The City shall be advised at least 24 hours in advance of the start of any construction and after completion of the above requirements.

5.2 All sanitary sewer system construction undertaken by the District may be inspected by the City. All construction of sewer facilities within the District shall be under the control of the District's engineer. The standard costs of testing, inspection and supervision of the construction shall be borne by the District, or the person, firm, or corporation responsible for the installation or extension of any main sewer lines or laterals, and all applicable standards for the protection of public health and public safety shall be met. The District shall notify the City of need for inspection of new construction, and City shall inspect within 24 hours of such notification or shall be deemed to have waived the right to inspect the new construction. Extensions of mains shall be constructed in all cases to a point 15 feet beyond the nearest property line of the last dwelling site to be served. All inspection fees of said construction by the City of sewer laterals, mains, or extensions thereof (excluding service lines) shall be paid on the basis of fees determined by ordinance of the City and being applicable to all similar inspections.

It is the obligation of the District to inspect all construction and to accomplish same substantially in accordance with the plans and specifications of the City.

5.3 The District shall file a reproducible copy of sewer line construction plans with the City's Director of Public Services showing the "as constructed" locations of all lateral and main sewer lines, manholes and other appurtenances within thirty (30) days after acceptance of said sewer lines or facilities by the District.

5.4 The District shall file annually with the City's Director of Public Services a current map of its boundaries.

VI.

RULES AND REGULATIONS

6.1 All connections made to the sewer lines of the District, and use thereof, shall be made in full compliance with the rules and regulations and ordinances now in force or hereafter enacted by the City of Littleton controlling the use of, the discharge of wastes into, and connections of private sewers with the main or lateral sanitary sewer lines of the City; and said sewer connections and the use of said lines shall be in full compliance with rules and regulations of the District, the State Board of Public Health and the applicable codes and ordinances of the City of Littleton, which rules and regulations will be equally enforced by the City and District.

6.2 The rules, regulations and standards of construction of the District shall be at least as stringent as those of the City.

VII.

LINE SIZE

7.1 The sizes of sewer lines and mains to be installed by the District shall be as required by the District. If the City requires the District, or any customer of the District extending a sewer line in the District, to install the line of greater capacity than is reasonably necessary to serve the District, the City shall bear such portion of the additional cost of said larger sewer line. The opinion of the City's Director of Public Services, based on accepted engineering practice and usage in the industry, as to line size required, shall be final and binding on both parties.

VIII.

REQUIREMENT TO CONNECT

8.1 The City may require the District, for health and sanitary purposes, upon twenty (20) days' written notice directed to the District, to exercise its statutory authority (C.R.S. 1973, as amended, 32-1-1006) to compel the owners of inhabited property within said District to connect their property with the sewer system of the District, and upon a failure so to connect within twenty (20) days after written notice by

the District so to do, the District may cause such connection to be made; provided, however, such owners shall not be compelled to install more than four hundred (400) feet of sewer pipe to the owner's dwelling place.

IX.

EASEMENTS

9.1 The City of Littleton agrees to grant and convey, without charge, such necessary and City-approved rights-of-way and easements through, over and across any streets, roads or alleys or other property owned or controlled by the City, for the use of the District, in installing, connecting and laying sanitary sewer facilities within the described service area of the District, with the right of ingress, egress, and regress for the purpose of installing, repairing, enlarging and replacing the said facilities upon such terms and conditions (other than charges for said rights) as the City shall deem necessary; provided, however, that the said District shall so locate its sewer and lateral transmission lines in a location approved by the City's Director of Public Services and pursuant to his approval. In the event it is necessary for the District to make cuts into existing streets, the District agrees to comply with the ordinances and regulations of the City of Littleton as then existing controlling such street cuts, pavement replacement and similar activities. The City shall provide to the District documentation for said easements as necessary.

X.

TAP CHARGES

10.1 For the right and privilege of connecting a sewer service line to the lines or the mains of the District which ultimately transmit to the City of Littleton, and before said connection shall be made, a permit shall be obtained from the City. If Option I, specified in Section 11.2 herein, has been selected, the owner of the property desiring to connect said property shall obtain the permit. If Option 2, specified in Section 11.3 herein, has been selected, the District shall obtain the aforesaid permit for the owner. No permit shall be issued by the City in absence of either an appropriately executed permit for said connection from the District or and a

building permit issued by the appropriate local government having jurisdiction over construction on the property requesting connection. The applicant shall pay to the City the sewage connection charge (tap fee) therefor as fixed by ordinance of the City of Littleton, or any amendment or change therein as may be hereafter enacted and which is applicable to all other similar sewer connections outside of the City limits of the City of Littleton.

This Agreement is being executed after extended negotiations by the City and the District. Said negotiations recognize the investment of the City and the District in regard to capital contribution and the regional concept of the sewage treatment facility. It is the agreement of the parties that a minimal differential of tap fees or service charges within the City with those of users outside of the City is the ultimate objective of the parties.

10.2 Passage of time may require an adjustment in the sewer tap fees to be charged by the City.

XI.

SERVICE CHARGE

11.1 The City shall charge and receive a periodic fee for sanitary sewer services furnished to the District or its users. Said charge or fee shall be as adjusted, amended or changed, by City ordinance, from time to time as necessary. The method if effectuating the charge and payment of said fee shall generally be according to one of the options as specified in paragraphs 11.2 or 11.3, herein, as requested by the District and agreed to by the City, said option to be selected at the time of execution of this agreement and appropriately noted as hereafter provided on the signature page. The City shall have the power to enforce collection of unpaid sanitary sewer charges of any of the users connected to the District's lines as the City may so determine.

11.2 Option I. The City shall bill all District users directly and all such users shall pay said charges directly to the City.

11.3 Option II. The District will pay, within thirty (30) days of Billing by the City, for all sanitary sewer services furnished to the District's users by the City at current charges, less 2½% thereof, which may be retained by the District for reimbursement of the cost of collection. The City shall have no direct responsibility for collection of bills from the sewer service users in the District service area. The District shall have the right to charge its various users an additional service charge as it shall determine.

11.4 In the event Option I, as defined under paragraph 11.2 hereof, is employed for the collection of sewer service charges, failure of the users located within the District service area to pay to the City the sewer service charges shall in no way be considered a default by the District of this contract; however, the District shall exert its best efforts to bring about payment of such charges, and in the event the District does not cooperate, this may be considered a default in the terms of this contract.

11.5 In the event Option II, as defined under paragraph 11.3 hereof, is selected for the collection of sewer service charges, failure of the District to pay the City sewer service charges incurred by the District due to the provision of sewer service charges to users located within the District sewer service area, shall be considered a default by the District of this contract.

11.6 Notwithstanding any provision of this article to the contrary, the passage of time, funding requirements or changed conditions may mandate that a different method of the charging and collection of sewer service charges be utilized. In such cases, the City shall seek the input of the District as to any concerns, suggestions or desires it may have as to proposed

changes in methods of charging and collection of sewer service charges, prior to any such change being effectuated. Any such change, after the date upon which this agreement becomes effective, may be accomplished either by City ordinance or by mutual agreement of the City and the District. Such change, which by way of example and not of limitation, may involve the application of a method of metering the total sewer service requirement of the District and shall be done only in a manner which will provide that ample and adequate time be allowed for both the City and the District to accomplish said change and related changes in billing and administrative procedure and policies as necessary. In any case, if the District has selected payment Option 2, as specified in Section 11.3 above, there shall be no change in the method of billing and payment, although the amounts so billed and paid may change.

11.7 While the passage of time may require adjustments in the sewer service charges or fees of the City to the District, or of the City to the users within the District,any such adjustments for sewer service charges by the City shall be applied uniformly to all districts being served by the City.

11.8 It is agreed that should the City annex any lands within the District, that sewer service charges imposed by the City for said annexed lands shall be at the same rate as would be charged all other City residents, provided, however, that the District shall not be prohibited from surcharging such lands for expenses such as administration, line maintenance and debt service, etc., associated with District lines which may continue to be used for the purpose of sewage transmission from such annexed lands, as may be allowed by law.

XII.

SERVICE AREA

12.1 The District's sewer service area shall encompass the real property described in Exhibit "A", which is attached hereto and incorporated herein by this reference.

12.2 The District proposes the service area as described in Exhibit "A", in order to provide for proper growth and development. All of the District's sewer outfalls which have

been and which are now being constructed within the area are designed to provide "drainage basin capabilities".

12.3 For planning purposes only, the above-described sewer service area shall not exceed 10,000 single family, or equivalent, sanitary sewer taps when fully developed. The District estimates new sewer tap requirements through the year 1999 at the approximate rate of 75 additional sanitary sewer, or equivalent sewer taps, per calendar year. It is agreed that the District shall not be required to actually acquire all of the taps so estimated.

12.4 The District's service area may from time to time be reduced by exclusion of land now within the District, or enlarged by inclusion of additional properties. The City shall not be required to provide sanitary sewer services for any such additional properties unless the inclusion of such properties in the District has been approved by City Council; and after due consideration to the requirements of Section 110 of the Littleton City Charter. Exclusion of properties from the District for which the City provides sanitary sewer services shall not be permitted, except if agreed to in writing signed by the President of City Council.

12.5 During the term of this agreement, neither the District nor any properties within the District shall be provided with sewage treatment services by any sewage treatment facility other than that facility owned and operated by the Cities of Littleton and Englewood, unless the provision of such services has been agreed to in advance and in writing by the City or the City is unable to serve the District.

XIII.

POLICING OF LINES AND TAPS

13.1 The District agrees to police any and all of its sanitary sewer collection facilities in order to detect and prevent any unauthorized connections thereto. Further, the District agrees upon detection, to cause to be disconnected any unauthorized sewer taps, the owners of which upon demand refuse to fulfill the requirements for an unauthorized tap.

13.2 The City may, if it so desires, at its own expense,

police and inspect the District's sanitary sewer facilities, and if it so discovers any unauthorized sanitary sewer taps located within the District, the District agrees, upon proper notification from the City, to forthwith effect a disconnection of said unauthorized tap or taps if the owners of which, upon demand, refuse to fulfill the requirements for an unauthorized tap. If it is determined that there are unauthorized sanitary sewer taps located within the District, then twice the applicable tap fee existing at the time of the discovery of any such taps shall be paid as liquidated damages. Further, all past uncollected service charges at the current rate shall also be paid.

13.3. In the event an unauthorized tap is discovered by either the District or the City, the City and the District shall cooperate and take all actions necessary to collect all tap fees, service charges and penalties set forth herein. In the event the making of the unauthorized tap or the failure to discover the same is as a result of the District's negligence, the District shall pay to the City all tap fees, service charges, and penalties as specified herein, and it shall then be incumbent on the District to achieve repaying of said amount from its user as it shall deem appropriate.

XIV.

CONTINUAL SERVICE

14.1. Subject to the requirements of Section 110 of the Littleton City Charter and Article IV above, the City agrees to use every reasonable means to furnish a continual sanitary sewer service to the District.

XV.

CONTRACT NOT ASSIGNABLE

15.1. The District shall have no right to assign this contract or any of its rights under the same unless the City shall have assented to such assignment with the same formality as employed in the execution of this contract, which assent by the City shall not be unreasonably withheld.

15.2. The City shall have the right to assign its rights and obligations under this contract to a Regional Service Authority or other similar entity.

XVI.

TERM

16.1 The parties hereto agree that this contract will continue until terminated by a mutual agreement of the parties hereto. The parties recognize that the City is continually involved in studying its plant and intends to make and will in the future be making additional sizeable capital improvements at its expense. Bonds are currently outstanding, and it is anticipated that the new bonds may be issued by the City to finance improvements to and expansion of the sewer treatment facility, and it is, therefore, specifically and clearly understood between the parties that this contract shall be irrevocable during the time that the original bonds are outstanding.

XVII.

MODIFICATION

17.1 The benefits and obligations created by this contract may not be modified by an agreement, unless the same be in writing and executed with the same formality as this contract; provided, however, that in the event a sewer service contract is hereafter entered into between the City and another quasi-municipal sanitation district or water and sanitation district on any terms or conditions more favorable to such sanitation district or water and sanitation district than those set forth in this Agreement, it shall be the duty of the City to offer such more favorable terms and conditions to the District.

XVIII.

CAPITAL IMPROVEMENTS

18.1 That in the event capital improvements and modifications of the District's sewer facilities are required and which modified facilities provide, or will provide, sewer services to the City, the District agrees, except in emergency situations, to advise the City six (6) months in advance of proposed capital improvements in order that the City may become a party to such plans and modification program. It is the purpose of the foregoing to accommodate financial planning and the budget process.

18.2 That at some time in the future, should the Colorado Department of Public Health, or the state of the art of sani-

tary sewage treatment require the chlorination of sewage in outfall sewer collection mains, the District agrees after six (6) months' notice of these requirements, to work with the City in developing such chlorination facilities in order to meet State Health Standards.

XIX.

NOTICES

19.1 Any and all notices contemplated or required by the contract shall be directed to the parties thereto as follows:

City of Littleton
City Manager, Littleton Center
2255 West Berry
Littleton, Colorado 80165

District:

Platte Canyon Water & Sanitation District
7677 West Ken Caryl Road
Littleton, Colorado 80123

19.2 Changes in the above designation of address shall become effective upon notification by party changing address to the other party directed via certified mail, postage prepaid, to the address above indicated. Thereafter, the address for notification shall be as set forth in the notice of changes.

XX.

EXISTING SANITARY SEWER SERVICE AGREEMENTS

20.1 Upon execution of this Agreement, the contract dated February 2, 1971 shall be terminated and superseded. (See Exhibit "A," subparagraph 6, regarding sewage lift station understanding.)

20.2 There also exists another sewer service agreement(s) between the City and the District as follows:

NONE

20.3 The effect of this Agreement on those previous agreements listed in paragraph 20.2 is as follows:

N/A

20.4. There exists an agreement(s) between the District and another district(s) which utilizes the City's sewage treatment facilities as follows:

(See Exhibit "A" attached hereto and made a part hereof.)

20.5. The effect of this Agreement, if any, to those agreements listed in paragraph 20.4 is as follows:

All of the above listed contracts have been previously ratified, confirmed and approved by the City of Littleton; and, accordingly, this Agreement should have no effect on said contracts, other than continued service pursuant to said agreements in conformity with the terms and conditions hereof.

IN WITNESS WHEREOF, the parties to this Agreement have caused their corporate names to be hereunto subscribed by their proper corporate officers and their corporate seals hereunto affixed on the day and year first above written, for the uses and purposes as hereinabove set forth.

ATTEST:

Sandra Lee Mary
City Clerk (Deputy)

CITY OF LITTLETON, COLORADO

By: James R. Gilliland
President of City Council

(S E A L)

APPROVED AS TO FORM:

Maurice W. Benbow
City Attorney

ATTEST:

Kenneth D. Bradford Jr.
KENNETH D. BRADFORD, Secretary

PLATTE CANYON WATER AND SANITATION DISTRICT, Arapahoe and Jefferson Counties, Colorado,

By: Jack C. Dice
JACK C. DICE, President

ARTICLE XI - SEWER SERVICE CHARGE OPTION SELECTED:

OPTION 1

EXHIBIT "A"

(Attached to and made a part of Sewer Service Agreement between the City of Littleton and the Platte Canyon Water and Sanitation District dated the 15th day of August 1983.)

20.4. 1. Bow-Mar Water and Sanitation District - Platte Canyon Water and Sanitation District Sewer Service Agreement dated August 21, 1961.

2. Bow-Mar Water and Sanitation District - Platte Canyon Water and Sanitation District Reinstatement and Amendment Agreement dated May 19, 1964.

3. Grant Water and Sanitation District - Platte Canyon Water and Sanitation District Agreement dated February 25, 1975.

4. Southwest Metropolitan Water and Sanitation District - Platte Canyon Water and Sanitation District Sewer Agreement dated April 10, 1962.

5. Acknowledgment of Consent to Platte Canyon Water and Sanitation District from Southwest Metropolitan Water and Sanitation District dated April 23, 1981.

6. Additionally, the City of Littleton, by Agreement with the Platte Canyon Water and Sanitation District dated February 2, 1971, has the privilege of using for transportation of sewage within the City the Platte Canyon District's sewage lift station located near Berry Street and the South Platte River for transportation into the existing transmission facilities of the City on the east side of the Platte River.

The within privilege is limited at the discretion of Platte Canyon in regard to capacity of transmission mains and the sewage pumping facility.

The City shall participate in the District's costs and expenses of maintaining, operating, repairing and replacing said sewage lift station, including all of its integral parts, pumps, motors and electrial equipment. The District and the City will cooperate in the maintenance and modification of said facility as they have over the past 20 years, and the ownership of said facility is with the District.

Participation shall be on the basis of the actual number of sewage taps connected by the City and by the District using said facilities. The District shall bill the City for such participation on a quarterly basis, and the District's records of all costs and expenses in regard to the said sewage lift station may be inspected by representatives of the City upon reasonable notice.

Excessive infiltration into the sewer lines of the City using this facility shall be rectified upon reasonable notice by the District. Excessive infiltration from City mains may be the cause for refusing additional sewage taps to be connected from property located within the City.

ADDENDUM TO SEWER SERVICE AGREEMENT

For Sanitation Districts with Industrial Users

This Addendum is made and entered into this 28th day of FEBRUARY 2017, to be effective as of APRIL 18, 2017, by and between the CITY of LITTLETON, COLORADO, hereinafter referred to as "City", a municipal corporation, acting by and through its duly elected, qualified and authorized Mayor and City Clerk, and Roxborough Water and Sanitation District (Name of Sanitation District), a quasi-municipal corporation (Type of Entity) of the State of Colorado, hereinafter called "District", acting by and through its authorized Representative.

WITNESSETH

WHEREAS, the City and the District previously entered into a Sewer Service Agreement, ("Agreement") dated SEPTEMBER 7, 2004, a copy of which is attached hereto and incorporated by reference, pursuant to which the City and the District agreed that the City would provide wastewater treatment services to the District through the Littleton/Englewood Bi-City Wastewater Treatment Plant ("Wastewater Plant"); and

WHEREAS, the terms and provisions of the Agreement remain in effect unless expressly modified by this Addendum; and

WHEREAS, the United States Environmental Protection Agency ("EPA") has instructed the City to establish an inter-jurisdictional agreement between the City and the District which provides the City with the authority to implement the "Industrial Pretreatment Program", contained in 40 CFR Part 403 promulgated by the EPA and Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, for any industrial users currently located or hereafter locating in the District; and

WHEREAS, the Agreement provides that in the operation of the District's sanitary sewer system all applicable City municipal code provisions and rules and regulations of the City shall be the minimum standards for the District's sanitary sewer system; and

WHEREAS, the City has determined that the provisions of the Agreement provide the City with sufficient authority to satisfy the inter-jurisdictional agreement requirements imposed by the EPA; and

WHEREAS, the parties desire to further clarify the obligations and responsibilities of the District and the City with respect to the enforcement of the City's Municipal Code, rules and regulations within the service area of the District; and

WHEREAS, the EPA defines "Industrial User" as "a source of nondomestic waste" and "any nondomestic source discharging pollutants to a Publicly Owned Treatment Works". EPA defines Nondomestic User as "any person or entity that discharges wastewater from any facility other than a residential unit".

NOW THEREFORE, in consideration of the mutual promises and covenants hereinafter contained, the parties agree as follows:

1. The recitals above are incorporated herein by this reference.

2. The City and District mutually agree to comply fully with all applicable federal, state and local laws, rules and regulations, including but not limited to 40 CFR Part 403 promulgated by the EPA, Colorado Regulations 5 CCR 1002-63 promulgated by the Colorado Water Quality Commission pursuant to Colorado Revised Statute 22-8-508, and Title 12, Chapter 2, Section 5 of the Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, as each is amended from time to time, and all wastewater contribution requirements adopted by the City in accordance with the Agreement.

3. The parties, from time to time, shall review and revise this Addendum, if necessary, to ensure compliance with 42 U.S.C. § 1251 et. seq., of the Federal Clean Water Act, the federal rules and regulations found at 40 CFR Part 403 issued thereunder, and the City Municipal Code.

I. City Responsibilities

1. The City shall be responsible for and shall accept the following duties and perform the following actions in relation to all current and future Industrial Users and/or Nondomestic Users located within the District, and the District agrees to cooperate to the extent necessary for the City to successfully carry out its responsibilities:

   A. The City, on behalf of and as an agent for the District, shall perform technical and administrative duties necessary to assist the District with the implementation and enforcement of the District's rules and regulations regarding Industrial Users and/or Nondomestic Users. Without limiting the generality of the foregoing, the City agrees that it shall:

      (i) Update the City's industrial waste survey;
      (ii) Issue permits to all Industrial Users and/or Nondomestic Users within the District required to obtain a permit;
      (iii) Have the right to conduct inspections, sampling, and analysis;
      (iv) Take all appropriate enforcement actions as outlined in the City's enforcement response plan and consistent with this Addendum;
      (v) Provide notice to the District of enforcement actions taken by the City against any Industrial User and/or Nondomestic Users located within the District boundaries;
      (vi) Perform any other technical or administrative duties the parties deem appropriate;
      (vii) Upon reasonable notice to the City, provide the District access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's

service area.

(viii) The City will make a reasonable effort to notify the District in advance of any public hearing to change municipal code provisions referenced in this Addendum, and make a reasonable effort to provide an opportunity for the District to comment on proposed changes.

B. In addition, the City may, as appropriate, and as an agent of the District, take emergency action to stop or prevent the discharge from Industrial Users or Nondomestic Users of any wastewater which presents or may present an imminent danger to the health, safety and welfare of humans or which reasonably appears to threaten the environment, or which threatens to cause interference with, or pass through the Wastewater Plant, or cause sludge contamination. In the event the City deems such emergency action appropriate it shall provide the District with notice thereof in advance, if possible, but no later than 24-hours after the action is initiated.

C. The City, on behalf of the District, agrees to perform the following actions as set forth in 40 CFR Part 403.8(f) and summarized as follows:

(i) Control through permit, or similar means, the contribution to the City by Industrial Users and/or Nondomestic Users;

(ii) Require compliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users and/or Nondomestic Users;

(iii) Deny or condition new or increased contributions of pollutants or changes in the nature of pollutants by Industrial Users and/or Nondomestic Users;

(iv) Require the development of compliance schedules by each Industrial Users and/or Nondomestic Users for the installation of technology required to meet applicable Industrial Pretreatment Program standards and requirements;

(v) Require the submission of all notices and self-monitoring reports from Industrial Users and/or Nondomestic Users as are necessary to assess and assure compliance by Industrial Users and/or Nondomestic Users with Industrial Pretreatment Program standards and requirements, including, but not limited to, the reports required in 40 CFR 402.12;

(vi) Carry out all inspection, surveillance and monitoring procedures necessary to determine, independent of information supplied by Industrial Users and/or Nondomestic Users, compliance or noncompliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users;

(vii) Enter premises of any Industrial User and/or Nondomestic User in which a discharge source or treatment system is located, or in which records are required to be kept pursuant to 40 CFR 403.12(o), to assure compliance with Industrial Pretreatment Program standards and requirements;

(viii) Evaluate compliance with the Industrial Pretreatment Program standards and requirements and obtain remedies, including the ability to seek injunctive relief and assess civil or criminal penalties for each violation;

(ix) Conform to confidentiality requirements set forth in 40 CFR Part 403.14 of the Industrial Pretreatment Program standards and requirements.

D. If the District performs its own fats, oils and grease ("FOG") program or petroleum, oil, grease and sand ("POGS") program it shall notify the City in the event that the District discontinues its FOG or POGS program. In which case, the City shall then administer the FOG and POGS program in addition to administrating the remaining sector control programs on behalf of and as agent for the District. The City shall have the right to charge a reasonable inspection fee to the District for any inspection related to Industrial Users and/or Nondomestic Users within the District's service area.

E. In the event that the District does not perform FOG or POGS programs the parties agree that the City shall perform and be responsible for the administration of these programs, as well as the remaining Sector Control Programs. The City shall have the right to charge a reasonable inspection fee to District for any inspection related to Industrial Users or Nondomestic Users within the District.

F. The City shall be responsible for administrating the remaining sector control programs in the District notwithstanding that the District performs its own FOG and POGS programs.

II. District Responsibilities

1. The District is responsible for, and shall accept, the following duties and perform the following actions for and in relation to all current and future Industrial Users and/or Nondomestic Users within the District's service area:

A. No later than June 30, 2017, the District shall adopt enforceable local sewer use rules and/or regulations which are no less stringent and are as broad in scope as the Industrial Pretreatment Program section of the Wastewater Utility Ordinance found in Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code or found in Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code. The City will provide to the District model regulations and any necessary revisions to the rule and/or regulations from time to time, and the District will adopt the revisions to its local sewer use rules and/or regulations that are at least as stringent as those adopted by the City.

B. The District will maintain current information on Industrial Users and/or Nondomestic Users located within the District's service area, and provide Industrial Users' information to the City upon request. The District agrees to provide to the City access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's service area.

C. The District shall enforce the provisions of its local sewer use regulations. In the event the District fails to take adequate enforcement action against noncompliant Industrial Users and/or Nondomestic Users in the District on a timely basis, the

District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

D. The District shall provide the resources and commit to implementation and enforcement of the Industrial Pretreatment Program standards and requirements for the Industrial Users and/or Nondomestic Users in the District with the City's oversight of the program. In the event the District fails to provide resources, adequately implement or enforce the Industrial Pretreatment Program, the District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

E. The District agrees that in the event that the City is required to take responsibility for inspections of Industrial Users and/or Nondomestic Users on behalf of the District, due to inaction, refusal to inspect, or lack of personnel to inspect, by the District, the City may charge the District for the costs of any such inspections.

F. The District agrees that if the authority of the City to act as agent for the District under this Addendum is questioned by an Industrial User and/or Nondomestic User, court of law, or otherwise, the District will take action to ensure the implementation and enforcement of its local sewer use regulations against any Industrial Users and Nondomestic Users, within the District's service area, including but not limited to, implementing and enforcing its local sewer regulations on its own behalf and/or amending this Addendum to clarify the City's authority.

G. The District IS NOT responsible for administering the FOG and POGS programs, including conducting all inspections required by these programs.

2. If any term of this Addendum is held to be invalid in any judicial action, the remaining terms will be unaffected.

REMAINDER OF PAGE INTENTIONALLY BLANK

CITY OF LITTLETON

_____

Mayor

_____

Attest

ROXBOROUGH WATER & SANITATION DISTRICT

Sanitation District

Larry D. Moore

District Official

State of Colorado)
) ss.
County of Arapahoe)

The forgoing instrument was acknowledged before me this 28th day of February, 2017, at Arapahoe, Colorado, by Larry D. Moore

Witness my hand and official seal.

My Commission expires: 10/20/19

CHRISTY L KLINE
NOTARY PUBLIC
STATE OF COLORADO
NOTARY ID 20034032118
MY COMMISSION EXPIRES 10/20/2019

Christy L Kline

Notary Public

SEWER SERVICE AGREEMENT

THIS AGREEMENT, made and entered into this 7th day of September, 2004, by and between the CITY OF LITTLETON, COLORADO, a Home Rule City, hereinafter referred to as "City", and the ROXBOROUGH PARK METROPOLITAN DISTRICT, a quasi-municipal corporation of the State of Colorado, hereinafter referred to as "District".

WITNESSETH:

THAT, WHEREAS, the City and the City of Englewood, Colorado, now own, maintain, and operate a regional sewage disposal plant capable of treating the sanitary sewage generated by the District and currently providing sanitary sewer service to the District by contract dated _____N/A_____; that said contract is valid and biding upon the parties hereto; and

WHEREAS, the passage of time and changes of conditions dictate the mutuality of benefit in voiding the existing contract and executing a new contract which recognizes the said change of conditions; and

WHEREAS, it is the desire of the parties to enter into a sanitary sewer service contract incorporating therein all matters of agreement between them whereby the City agrees to receive and to process and dispose of the sewage from the District's sanitary sewer collection system into the disposal system of the City.

NOW, THEREFORE, in consideration of their mutual covenants, the performance of terms and conditions hereinafter set forth, the sewage treatment facility expansion to be undertaken by the Cities, and further good and valuable consideration, the sufficiency of which is conclusively presumed adequate by the parties hereto by the execution of this Agreement, it is mutually agreed as follows:

I.

AUTHORITY TO CONTRACT

1.1 This Agreement is made in conformity with and pursuant to the provisions of the Charter of the City of Littleton, adopted at General City Election of July 28, 1959, which controls the sale of sanitary sewer services outside the City.

1.2 This contract pertains to the use of the regional sewage disposal plant owned by the City and also by the City of Englewood, Colorado, by persons and property located outside the City Limits of said cities, but within the present boundaries of the District, and provides a service area for anticipated future sanitary sewer service by the District upon enlargement of the District's geographical boundaries.

1.3 This contract is made by the District in accordance with powers granted to it by the statutes of the State of Colorado.

1.4 Specifically, this contract is in the public interest and in the furtherance of the protection of the public health and safety of the Littleton community and is being executed and performance covenanted between the city and the District pursuant to and in conformity with Article XIV, Section 18 of the Constitution of the State of Colorado and 1973, C.R.S. 29-1-201 (Intergovernmental Relations – Cooperative Contracts), and the achievement of said purpose or purposes is be liberally construed.

1.5 Each party hereto covenants, avers and currently agrees that the other party hereto is not a public utility as defined by 1973, C.R.S. 40-1-103, et seq., and that the execution and performance hereof does not alter or change said negative covenant, averment and agreement of the parties. This undertaking and the performance by the parties hereto of the covenants herein contained are to be construed in furtherance of local governments effectively using, in the most efficient manner, their powers and responsibility by cooperative agreement as

defined by Article XIV, Section 18 of the Colorado Constitution and 1973, C.R.S. 29-1-201, et seq.

II.

POINT OF CONNECTION

2.1 The District will connect its main sanitary sewer trunk line(s) from within the District at the following designated point(s):

and as shown on "as built" drawings in possession of the City and the District or at such other agreed points of connection.

2.2 The sewage to be delivered by the District to said point of connection shall be sewage with a 5-day B.O.D. strength of less than 300 Mg. Per liter. Excessive amounts of water caused by infiltration of water into the sewer lines of the District, or resulting from any other causes, shall not be permitted. (Excessive infiltration shall be the standard set forth by the State Department of Health or shall not be greater than 200 gallons per 24-hour day per inch of diameter of pipe per mile, whichever is more restrictive. Drainage from storm sewers, French drains or other similar structures shall not be introduced into the sanitary sewer lines of the District or of the City by the District. The City standards, ordinances and regulations including, but not limited to, City ordinances relating to the pretreatment of industrial sewage (as the term "industrial sewage" is defined in said ordinances), shall be applicable to the District and its users and to the city and its users on a uniform basis, without preference. The

District shall be notified in advance of any amendment or updating of said standards, ordinances or regulations in order that the District may offer such comment as it desires prior to such amendment or update being effected.

III.

INFILTRATION STANDARDS, NOTICE, CHARGE

3.1 The flow rates and infiltration in lines of the District shall not exceed accepted engineering practice and usage. General City guidelines relative to acceptable infiltration in new construction based upon the current state of the art shall be as follows: Infiltration shall not exceed standards set by the State Department of Health or 200 gallons per 24-hour day per inch of diameter per mile whichever standard is more restrictive. It is understood by the parties to this contract that City standards may change and become more stringent with the passage of time, and shall be applicable to the parties hereto and to all District contractees and users. The city and District shall be bound equally by any standards, regulations or modifications thereof.

3.2 It is agreed that if the infiltration into the sanitary sewer lines of the District exceeds the standards as set forth in Articles II and III above, the City shall give the District notice in writing directed to the address as hereinafter shown. In the event that the District has not proceeded with corrective work within ninety (90) days from the date of said notice, the City shall have the prerogative of surcharging the District for the infiltration occurring in excess of that allowed pursuant to the standard set forth in Section 3.1 above, said surcharge to be determined by converting said excess infiltration to single family equivalents and then multiplying the resulting number of single family equivalents by the then current sewer service charges in effect and provided that said surcharge shall continue until corrective work

has been successfully completed. When so charged, the District shall make payment within sixty (60) days from the date of billing. In addition to the above remedy, in the event the District has not proceeded with said curative work within ninety (90) days from the date of said notice, the city may, at its discretion, perform or have performed on the lines of the District necessary work to eliminate or restrict the infiltration, and in such case, the city shall bill the District for the cost of the said work so performed, and the District shall make payment within sixty (60) days from the date of Billing. In the event the city must resort to legal action and prevail against the District to collect said amount, the District shall also be liable for the City's attorney's fees and costs associated with said legal action, together with interest on said amount calculated at the rate of one per cent (1%) per month on the unpaid balance from the date of Billing.

Excessive infiltration from District or City mains is to be governed by the above criteria and penalties.

IV.

ACCEPTANCE AND TREATMENT

4.1 Subject to the conditions set forth below, the City shall accept sewage from the District for transportation and treatment at the point(s) of connection referred to in paragraph 2.1 above, and shall transport and treat, or cause to be treated, and shall dispose, or cause to be disposed of, all sewage that may be delivered to it by the District from the collection and transmission sewer lines of the District in accordance with the terms of this Agreement.

4.2 Other provisions of this contract notwithstanding, this contract shall, at all times, be subject to the requirements of Section 110 of the Charter of the City of Littleton. Both parties to this Agreement recognize that sewer service to the Littleton area is dependent upon natural forces and technological limitations, which may be beyond the control of the City.

No liability shall attach to the City hereunder on account of any failure to adequately anticipate the availability of sewer service or because of an actual sewer service failure due to an occurrence beyond the reasonable control of the city. The City agrees to provide adequate facilities to the sewer service users within this District based upon historical experience insofar as reasonably possible, and further, that it will exercise its best efforts to provide for the future sewer service needs of the District and the City. The City agrees that it will not obligate itself for furnishing a greater amount of service than it can reasonably foresee will be available, and accordingly, will periodically evaluate present and future capacity requirements of the City and the Districts that contract with the City for sewer service in order to adequately plan for and meet such requirements, and further, to advise said Districts of any plans for meeting future capacity requirements in a timely manner so as to allow the Districts adequate time to comment on said plans. If conditions develop such that it becomes apparent to the City that all areas outside Littleton for which sewer service has been committed cannot be supplied adequately pursuant to this and similar contracts, the City reserves the right, in order to protect the existing sewer service users, to discontinue or to allocate the granting of further taps hereunder; provided, however, that the City shall be obligated to exercise this right for discontinuance or allocation both within the city and the District as to inside or outside City sewer taps in a fair and equitable manner in accordance with Section 110 of the Charter of the City of Littleton and the concept that the sewage treatment facility is regional in nature.

V.

ENGINEERING AND INSPECTION

5.1 The District, so far as possible, will locate the sewer collection lines of the District in dedicated roadways and shall furnish to the City's Director of Public Services for his

approval prior to construction, detailed plans and specifications for all sewer collection lines and laterals or other lines to be constructed and installed by the District. If the State Board of Health so elects, it shall also have the right to approve such plans before construction commences. Said approval of the City's Director of Public Services shall be in writing, and shall be so indicated on the working drawings. Such plans and specifications shall meet the criteria of the City Engineer's office, applicable to all parties hereto. The City shall be advised at least 24 hours in advance of the start of any construction and after completion of the above requirements.

5.2 All sanitary sewer system construction undertaken by the District may be inspected by the City. All construction of sewer facilities within the District shall be under the control of the District's engineer. The standard costs of testing, inspection and supervision of the construction shall be borne by the District, or the person, firm, or corporation responsible for the installation or extension of any main sewer lines or laterals, and all applicable standards for the protection of public health and public safety shall be met. The District shall notify the City of need for inspection of new construction, and City shall inspect within 24 hours of such notification or shall be deemed to have waived the right to inspect the new construction. Extensions of mains shall be constructed in all cases to a point 15 feet beyond the nearest property line of the last dwelling site to be served. All inspection fees of said construction by the City of sewer laterals, mains, or extensions thereof (excluding service lines) shall be paid on the basis of fees determined by ordinance of the City and being applicable to all similar inspections.

It is the obligation of the District to inspect all construction and to accomplish same substantially in accordance with the plans and specifications of the City.

5.3 The District shall file a reproducible copy of sewer line construction plans with the City's Director of Public Services showing the "as constructed" locations of all lateral and main sewer lines, manholes and other appurtenances within thirty (30) days after acceptance of said sewer lines or facilities by the District.

5.4 The District shall file annually with the City's Director of Public Services a current map of its boundaries.

VI.

RULES AND REGULATIONS

6.1 All connections made to the sewer lines of the District, and use thereof, shall be made in full compliance with the rules and regulations and ordinances now in force or hereafter enacted by the City of Littleton controlling the use of, the discharge of wastes into, and connections of private sewers with the main or lateral sanitary sewer lines of the City; and said sewer connections and the use of said lines shall be in full compliance with rules and regulations of the District, the State Board of Public Health and the applicable codes and ordinances of the City of Littleton, which rules and regulations will be equally enforced by the City and District.

6.2 The rules, regulations and standards of construction of the District shall be at least as stringent as those of the City.

VII.

LINE SIZE

7.1 The sizes of sewer lines and mains to be installed by the District shall be as required by the District. If the city requires the District, or any customer of the District extending a sewer line in the District, to install the line of greater capacity than is reasonably necessary to serve the District, the City shall bear such portion of the additional cost of said larger sewer

line. The opinion of the City's Director of Public Services, based on accepted engineering practice and usage in the industry, as to line size required, shall be final and binding on both parties.

VIII.

REQUIREMENT TO CONNECT

8.1 The City may require the District, for health and sanitary purposes, upon twenty (20) days written notice directed to the District, to exercise its statutory authority (C.R.S. 1973, as amended, 32-1-1006) to compel the owners of inhabited property within said District to connect their property with the sewer system of the District, and upon a failure so to connect within twenty (20) days after written notice by the District so to do, the District may cause such connection to be made; provided, however, such owners shall not be compelled to install more than four hundred (400) feet of sewer pipe to the owner's dwelling place.

IX.

EASEMENTS

9.1 The City of Littleton agrees to grant and convey, without charge, such necessary and City-approved rights-of-way and easements through, over and across any streets, roads or alleys or other property owned or controlled by the City, for the use of the District, in installing, connecting and laying sanitary sewer facilities within the described service area of the District, with the right of ingress, egress and regress for the purpose of installing, repairing, enlarging and replacing the said facilities upon such terms and conditions (other than charges for said rights) as the City shall deem

necessary; provided, however, that the said District shall so locate its sewer and lateral transmission lines in a location approved by the City's Director of Public Services and pursuant to his approval. In the event it is necessary for the District to make cuts into existing streets, the District agrees to comply with the ordinances and regulations of the City of Littleton as then existing controlling such street cuts, pavement replacement and similar activities. The City shall provide to the District documentation for said easements as necessary.

X.

TAP CHARGES

10.1 For the right and privilege of connecting a sewer service line to the lines or the mains of the District which ultimately transmit to the City of Littleton, and before said connection shall be made, a permit shall be obtained from the City. If Option I, specified in Section 11.2 herein, has been selected, the owner of the property desiring to connect said property shall obtain the permit. If Option 2, specified in Section 11.3 herein, has been selected, the District shall obtain the aforesaid permit for the owner. No permit shall be issued by the City in absence of either an appropriately executed permit for said connection from the District and a building permit issued by the appropriate local government having jurisdiction over construction on the property requesting connection. The applicant shall pay to the City the sewage connection charge (tap fee) therefore as fixed by ordinance of the City of Littleton, or any amendment or change therein as may be hereafter enacted and which is applicable to all other similar sewer connections outside of the City limits of the City of Littleton.

This Agreement is being executed after extended negotiations by the City and the District. Said negotiations recognize the investment of the City and the District in regard to capital contribution and the regional concept of the sewage treatment facility. It is the

agreement of the parties that a minimal differential of tap fees or service charges within the City with those of users outside of the City is the ultimate objective of the parties.

10.2 Passage of time may require an adjustment in the sewer tap fees to be charged by the City.

XI.

SERVICE CHARGE

11.1 The City shall charge and receive a periodic fee for sanitary sewer services furnished to the District or its users. Said charge or fee shall be as adjusted, amended or changed, by City ordinance, from time to time as necessary. The method of effectuating the charge and payment of said fee shall generally be according to one of the options as specified in paragraphs 11.2 or 11.3, herein, as requested by the District and agreed to by the City, said option to be selected at the time of execution of this agreement and appropriately noted as hereafter provided on the signature page. The City shall have the power to enforce collection of unpaid sanitary sewer charges of any of the users connected to the District's lines as the City may so determine.

11.2 Option I. The City shall bill all District users directly and all such users shall pay said charges directly to the City.

11.3 Option II. The District will pay, within thirty (30) days of Billing by the City, for all sanitary sewer services furnished to the District's users by the City at current charges, less 2 ½ % thereof, which may be retained by the District for reimbursement of the cost of collection. The City shall have no direct responsibility for collection of bills from the sewer service users in the District service area. The District shall have the right to charge its various users an additional service charge as it shall determine.

11.4 In the event Option I, as defined under paragraph 11.2 hereof, is employed for the collection of sewer service charges, failure of the users located within the District service area to pay to the City the sewer service charges shall in no way be considered a default by the District of this contract; however, the District shall exert its best efforts to bring about payment of such charges, and in the event the District does not cooperate, this may be considered a default in the terms of this contract.

11.5 In the event Option II, as defined under paragraph 11.3 hereof, is selected for the collection of sewer service charges, failure of the District to pay the City sewer service charges incurred by the District due to the provision of sewer service charges to users located within the district sewer service area, shall be considered a default by the District of this contract.

11.6 Notwithstanding any provision of this article to the contrary, the passage of time, funding requirements or changed conditions may mandate that a different method of the charging and collection of sewer service charges be utilized. In such cases, the City shall seek the input of the District as to any concerns, suggestions or desires it may have as to proposed changes in methods of charging and collection of sewer service charges, prior to any such change being effectuated. Any such change, after the date upon which this agreement becomes effective, may be accomplished either by City ordinance or by mutual agreement of the City and the District. Such change, which by way of example and not of limitation, may involve the application of a method of metering the total sewer service requirement of the District and shall be done only in a manner which will provide that ample and adequate time be allowed for both the City and the District to accomplish said change and related changes in billing and administrative procedure and policies as necessary. In any case, if the District has selected payment option 2, as specified in Section 11.3 above, there

shall be no change in the method of billing and payment, although the amounts so billed and paid may change.

11.7 While the passage of time may require adjustments in the sewer service charges or fees of the City to the District, or of the City to the users within the District, any such adjustments for sewer service charges by the City shall be applied uniformly to all districts being served by the City.

11.8 It is agreed that should the City annex any lands within the District, that sewer service charges imposed by the City for said annexed lands shall be at the same rate as would be charged all other City residents, provided, however, that the District shall not be prohibited from surcharging such lands for expenses such as administration, line maintenance and debt service, etc., associated with District lines which may continue to be used for the purpose of sewage transmission from such annexed lands, as may be allowed by law.

XII.

SERVICE AREA

12.1 The District's sewer service area shall encompass the real property described in Exhibit "A", which is attached hereto and incorporated herein by this reference.

12.2 The District proposes the service area as described in Exhibit "A", in order to provide for proper growth and development. All of the District's sewer outfalls which have been and which are now being constructed within the area are designed to provide "drainage basin capabilities".

12.3 For planning purposes only, the above-described sewer service shall not exceed 6550 single family, or equivalent, sanitary sewer taps when fully developed. The District estimates new sewer tap requirements through the year 2009 at the approximate rate of 100

additional sanitary sewer, or equivalent sewer taps, per calendar year. It is agreed that the District shall not be required to actually acquire all of the taps so estimated.

12.4 The District's service area may from time to time be reduced by exclusion of land now within the District, or enlarged by inclusion of additional properties. The City shall not be required to provide sanitary sewer services for any such additional properties unless the inclusion of such properties in the District has been approved by City Council; and after due consideration to the requirements of Section 110 of the Littleton City Charter. Exclusion of properties from the District for which the City provides sanitary sewer services shall not be permitted, except if agreed to in writing signed by the President of the City Council.

12.5 During the term of this agreement, neither the District nor any properties within the District shall be provided with sewage treatment services by any sewage treatment facility other than that facility owned and operated by the Cities of Littleton and Englewood, unless the provision of such services has been agreed to in advance and in writing by the City or the City is unable to serve the District.

XIII.

POLICING OF LINES AND TAPS

13.1 The District agrees to police any and all of its sanitary sewer collection facilities in order to detect and prevent any unauthorized connections thereto. Further, the District agrees upon detection, to cause to be disconnected any unauthorized sewer taps, the owners of which upon demand refuse to fulfill the requirements for an unauthorized tap.

13.2 The City may, if it so desires, at its own expense, police and inspect the District's sanitary sewer facilities, and if it so discovers any unauthorized sanitary sewer taps located within the District, the District agrees, upon proper notification from the City, to forthwith effect a disconnection of said unauthorized tap or taps if the owners of which, upon demand,

refuse to fulfill the requirements for an unauthorized tap. If it is determined that there are unauthorized sanitary sewer taps located within the District, then twice the applicable tap fee existing at the time of the discovery of any such taps shall be paid as liquidated damages. Further, all past uncollected service charges at the current rate shall also be paid.

13.3 In the event an unauthorized tap is discovered by either the District or the City, the City and the District shall cooperate and take all actions necessary to collect all tap fees, service charges and penalties set forth herein. In the event the making of the unauthorized tap or the failure to discover the same is a result of the District's negligence, the District shall pay to the City all tap fees, service charges, and penalties as specified herein, and it shall then be incumbent on the District to achieve repaying of said amount from its user as it shall deem appropriate.

XIV.

CONTINUAL SERVICE

14.1 Subject to the requirements of Section 110 of the Littleton City Charter and Article IV above, the City agrees to use every reasonable means to furnish a continual sanitary sewer service to the District.

XV.

CONTRACT NOT ASSIGNABLE

15.1 The District shall have no right to assign this contract or any of its rights under the same unless the City shall have assented to such assignment with the same formality as employed in the execution of this contract, which assent by the City shall not be unreasonably withheld.

15.2 The City shall have the right to assign its rights and obligations under this contract to a Regional Service Authority or other similar entity.

XVI.

TERM

16.1 The parties hereto agree that this contract will continue until terminated by a mutual agreement of the parties hereto. The parties recognize that the City is continually involved in studying its plant and intends to make and will in the future be making additional sizeable capital improvements at its expense. Bonds are currently outstanding, and it is anticipated that the new bonds may be issued by the City to finance improvements to and expansion of the sewer treatment facility, and it is, therefore, specifically and clearly understood between the parties that this contract shall be irrevocable during the time that the original bonds are outstanding.

XVII.

MODIFICATION

17.1 The benefits and obligations created by this contract may not be modified by an agreement, unless the same be in writing and executed with the same formality as this contract; provided, however, that in the event a sewer service contract is hereafter entered into between the City and another quasi-municipal sanitation district or water and sanitation district on any terms or conditions more favorable to such sanitation district or water and sanitation district than those set forth in this Agreement, it shall be the duty of the City to offer such more favorable terms and conditions to the District.

XVIII.

CAPITAL IMPROVEMENTS

18.1 That in the event capital improvements and modifications of the District's sewer facilities are required and which modified facilities provide, or will provide, sewer services to the City, the District agrees, except in emergency situations, to advise the City six (6) months in advance of proposed capital improvements in order that the City may become a party to such plans and modification program. It is the purpose of the foregoing to accommodate financial planning and the budget process.

18.2 That at some time in the future, should the Colorado Department of Public Health, or the state of the art of sanitary sewage treatment require the chlorination of sewage in outfall sewer collection mains, the District agrees after six (6) months notice of these requirements, to work with the City in developing such chlorination facilities in order to meet State Health Standards.

XIX.

NOTICES

19.1 Any and all notices contemplated or required by the contract shall be directed to the parties thereto as follows:

City of Littleton

City Manager, Littleton Center

2255 West Berry

Littleton, Colorado 80165

District:

Roxborough Park Metropolitan District

6222 North Roxborough Park Road

Littleton, Colorado 80125

19.2 Changes in the above designation of address shall become effective upon notification by party changing address to the other party directed via certified mail, postage pre-paid, to the address above indicated. Thereafter, the address for notification shall be as set forth in the notice of changes.

XX.

EXISTING SANITARY SEWER SEREVICE AGREEMENTS

20.1 Upon execution of the Agreement, the contract dated N/A shall be terminated and superseded. (See Exhibit "A", subparagraph 6, regarding sewage lift station understanding.)

20.2 There also exists another sewer service agreement (s) between the City and the district as follows:

NONE

20.3 The effect of this Agreement on those previous agreements listed in paragraph 20.2 is as follows:

N/A

20.4 There exists an agreement (s) between the District and another district (s) which utilizes the City's sewage treatment facilities as follows:

(See Exhibit "B" attached hereto and made a part hereof.)

20.5 The effect of this Agreement, if any, to those agreements listed in paragraph 20.4 is as follows:

N/A

Ail of the above listed contracts have been previously ratified, confirmed and approved by the City of Littleton; and, accordingly, this Agreement should have no effect on said

contracts, other than continued service pursuant to said agreements in conformity with the terms and conditions hereof.

IN WITNESS WHEREOF, the parties to this Agreement have caused their corporate names to be hereunto subscribed by their proper corporate officers and their corporate seals hereunto affixed on the day and year first above written, for the uses and purposes as hereinabove set forth.

ATTEST:

City Clerk

CITY OF LITTLETON, COLORADO

By:

President of the City Council

(Seal)

APPROVED AS TO FORM:

City Attorney

ROXBOROUGH PARK

METROPOLITAN DISTRICT

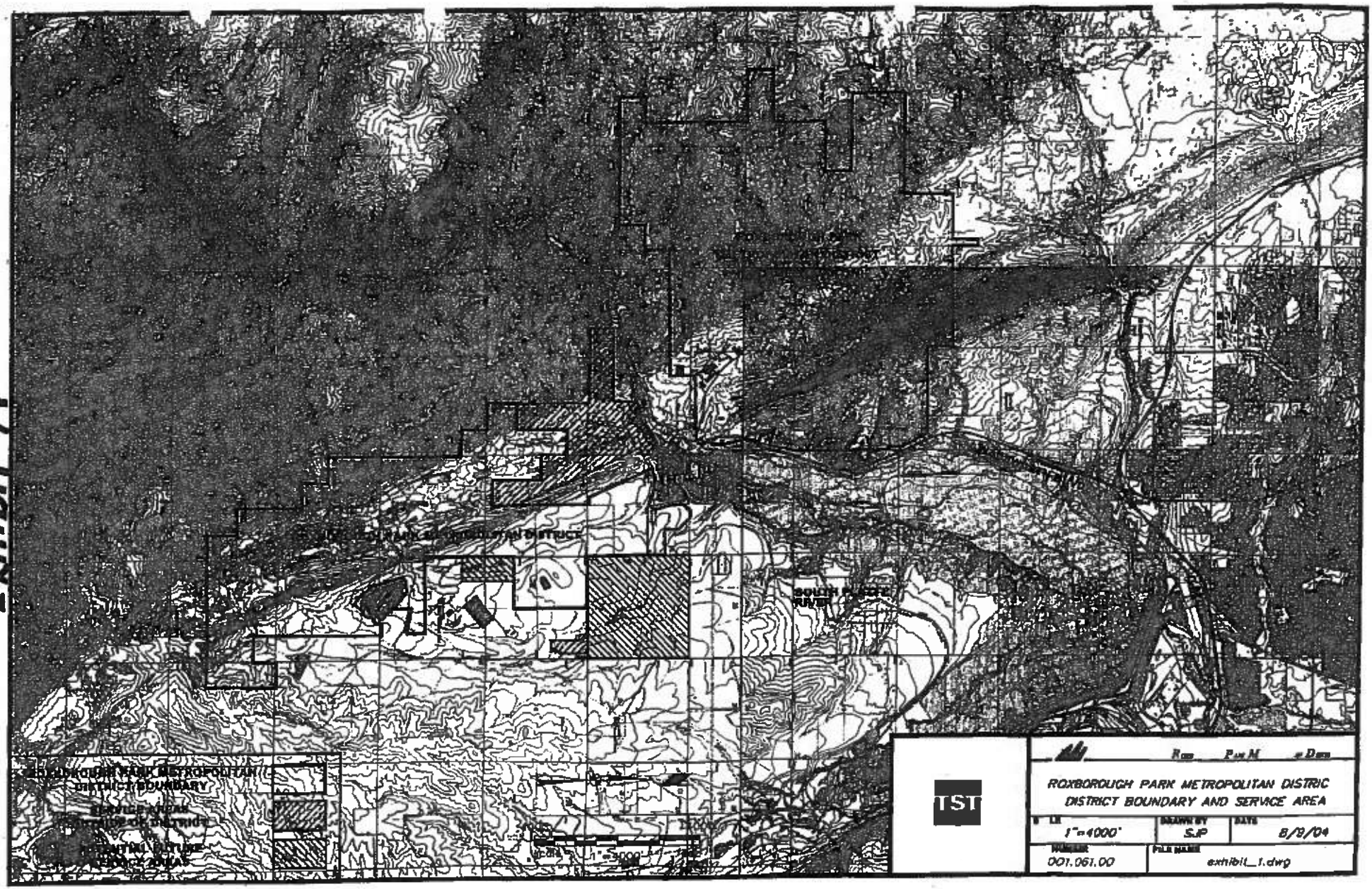
ATTEST:

By:

ARTICLE XI – SEWER SERVICE CHARGE OPTION SELECTED:

OPTION ___II____

Exhibit A


ROXBOROUGH PARK METROPOLITAN DISTRICT
DISTRICT BOUNDARY
SERVICE AREA
CENTRAL FUTURE SERVICE AREA
1"=1000'
TST
ROXBOROUGH PARK METROPOLITAN DISTRIC
DISTRICT BOUNDARY AND SERVICE AREA
1"=1000'
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ADDENDUM TO SEWER SERVICE AGREEMENT

For Sanitation Districts with Industrial Users

This Addendum is made and entered into this 16th day of DECEMBER 2016, to be effective as of APRIL 18, 2017, by and between the CITY of LITTLETON, COLORADO, hereinafter referred to as "City", a municipal corporation, acting by and through its duly elected, qualified and authorized Mayor and City Clerk, and Southwest Metropolitan Water and Sanitation District, (Name of Sanitation District) a quasi-municipal corporation and political subdivision (Type of Entity) of the State of Colorado, hereinafter called "District", acting by and through its authorized Representative.

WITNESSETH

WHEREAS, the City and the District previously entered into a Sewer Service Agreement, ("Agreement") dated August 15, 1983, a copy of which is attached hereto and incorporated by reference, pursuant to which the City and the District agreed that the City would provide wastewater treatment services to the District through the Littleton/Englewood Bi-City Wastewater Treatment Plant ("Wastewater Plant"); and

WHEREAS, the terms and provisions of the Agreement remain in effect unless expressly modified by this Addendum; and

WHEREAS, the United States Environmental Protection Agency ("EPA") has instructed the City to establish an inter-jurisdictional agreement between the City and the District which provides the City with the authority to implement the "Industrial Pretreatment Program", contained in 40 CFR Part 403 promulgated by the EPA and Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, for any industrial users currently located or hereafter locating in the District; and

WHEREAS, the Agreement provides that in the operation of the District's sanitary sewer system all applicable City municipal code provisions and rules and regulations of the City shall be the minimum standards for the District's sanitary sewer system; and

WHEREAS, the City has determined that the provisions of the Agreement provide the City with sufficient authority to satisfy the inter-jurisdictional agreement requirements imposed by the EPA; and

WHEREAS, the parties desire to further clarify the obligations and responsibilities of the District and the City with respect to the enforcement of the City's Municipal Code, rules and regulations within the service area of the District; and

WHEREAS, the EPA defines "Industrial User" as "a source of nondomestic waste" and "any nondomestic source discharging pollutants to a Publicly Owned Treatment Works". EPA defines Nondomestic User as "any person or entity that discharges wastewater from any facility other than a residential unit".

NOW THEREFORE, in consideration of the mutual promises and covenants hereinafter contained, the parties agree as follows:

1. The recitals above are incorporated herein by this reference.

2. The City and District mutually agree to comply fully with all applicable federal, state and local laws, rules and regulations, including but not limited to 40 CFR Part 403 promulgated by the EPA, Colorado Regulations 5 CCR 1002-63 promulgated by the Colorado Water Quality Commission pursuant to Colorado Revised Statute 22-8-508, and Title 12, Chapter 2, Section 5 of the Englewood Municipal Code, and Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code, as each is amended from time to time, and all wastewater contribution requirements adopted by the City in accordance with the Agreement.

3. The parties, from time to time, shall review and revise this Addendum, if necessary, to ensure compliance with 42 U.S.C. § 1251 et. seq., of the Federal Clean Water Act, the federal rules and regulations found at 40 CFR Part 403 issued thereunder, and the City Municipal Code.

I. City Responsibilities

1. The City shall be responsible for and shall accept the following duties and perform the following actions in relation to all current and future Industrial Users and/or Nondomestic Users located within the District, and the District agrees to cooperate to the extent necessary for the City to successfully carry out its responsibilities:

   A. The City, on behalf of and as an agent for the District, shall perform technical and administrative duties necessary to assist the District with the implementation and enforcement of the District's rules and regulations regarding Industrial Users and/or Nondomestic Users. Without limiting the generality of the foregoing, the City agrees that it shall:

      (i) Update the City's industrial waste survey;
      (ii) Issue permits to all Industrial Users and/or Nondomestic Users within the District required to obtain a permit;
      (iii) Have the right to conduct inspections, sampling, and analysis;
      (iv) Take all appropriate enforcement actions as outlined in the City's enforcement response plan and consistent with this Addendum;
      (v) Provide notice to the District of enforcement actions taken by the City against any Industrial User and/or Nondomestic Users located within the District boundaries;
      (vi) Perform any other technical or administrative duties the parties deem appropriate;
      (vii) Upon reasonable notice to the City, provide the District access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's

service area.

(viii) The City will make a reasonable effort to notify the District in advance of any public hearing to change municipal code provisions referenced in this Addendum, and make a reasonable effort to provide an opportunity for the District to comment on proposed changes.

B. In addition, the City may, as appropriate, and as an agent of the District, take emergency action to stop or prevent the discharge from Industrial Users or Nondomestic Users of any wastewater which presents or may present an imminent danger to the health, safety and welfare of humans or which reasonably appears to threaten the environment, or which threatens to cause interference with, or pass through the Wastewater Plant, or cause sludge contamination. In the event the City deems such emergency action appropriate it shall provide the District with notice thereof in advance, if possible, but no later than 24-hours after the action is initiated.

C. The City, on behalf of the District, agrees to perform the following actions as set forth in 40 CFR Part 403.8(f) and summarized as follows:

(i) Control through permit, or similar means, the contribution to the City by Industrial Users and/or Nondomestic Users;

(ii) Require compliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users and/or Nondomestic Users;

(iii) Deny or condition new or increased contributions of pollutants or changes in the nature of pollutants by Industrial Users and/or Nondomestic Users;

(iv) Require the development of compliance schedules by each Industrial Users and/or Nondomestic Users for the installation of technology required to meet applicable Industrial Pretreatment Program standards and requirements;

(v) Require the submission of all notices and self-monitoring reports from Industrial Users and/or Nondomestic Users as are necessary to assess and assure compliance by Industrial Users and/or Nondomestic Users with Industrial Pretreatment Program standards and requirements, including, but not limited to, the reports required in 40 CFR 402.12;

(vi) Carry out all inspection, surveillance and monitoring procedures necessary to determine, independent of information supplied by Industrial Users and/or Nondomestic Users, compliance or noncompliance with applicable Industrial Pretreatment Program standards and requirements by Industrial Users;

(vii) Enter premises of any Industrial User and/or Nondomestic User in which a discharge source or treatment system is located, or in which records are required to be kept pursuant to 40 CFR 403.12(o), to assure compliance with Industrial Pretreatment Program standards and requirements;

(viii) Evaluate compliance with the Industrial Pretreatment Program standards and requirements and obtain remedies, including the ability to seek injunctive relief and assess civil or criminal penalties for each violation;

(ix) Conform to confidentiality requirements set forth in 40 CFR Part 403.14 of the Industrial Pretreatment Program standards and requirements.

D. If the District performs its own fats, oils and grease ("FOG") program or petroleum, oil, grease and sand ("POGS") program it shall notify the City in the event that the District discontinues its FOG or POGS program. In which case, the City shall then administer the FOG and POGS program in addition to administrating the remaining sector control programs on behalf of and as agent for the District. The City shall have the right to charge a reasonable inspection fee to the District for any inspection related to Industrial Users and/or Nondomestic Users within the District's service area.

E. In the event that the District does not perform FOG or POGS programs the parties agree that the City shall perform and be responsible for the administration of these programs, as well as the remaining Sector Control Programs. The City shall have the right to charge a reasonable inspection fee to District for any inspection related to Industrial Users or Nondomestic Users within the District.

F. The City shall be responsible for administrating the remaining sector control programs in the District notwithstanding that the District performs its own FOG and POGS programs.

II. District Responsibilities

1. The District is responsible for, and shall accept, the following duties and perform the following actions for and in relation to all current and future Industrial Users and/or Nondomestic Users within the District's service area:

A. No later than June 30, 2017, the District shall adopt enforceable local sewer use rules and/or regulations which are no less stringent and are as broad in scope as the Industrial Pretreatment Program section of the Wastewater Utility Ordinance found in Title 12, Chapter 2, Section 5, of the City of Englewood Municipal Code or found in Title 7, Chapter 5, Section 25 of the City of Littleton Municipal Code. The City will provide to the District model regulations and any necessary revisions to the rule and/or regulations from time to time, and the District will adopt the revisions to its local sewer use rules and/or regulations that are at least as stringent as those adopted by the City.

B. The District will maintain current information on Industrial Users and/or Nondomestic Users located within the District's service area, and provide Industrial Users' information to the City upon request. The District agrees to provide to the City access to all records or documents relevant to the Industrial Pretreatment Program for any Industrial User and/or Nondomestic Users located within the District's service area.

C. The District shall enforce the provisions of its local sewer use regulations. In the event the District fails to take adequate enforcement action against noncompliant Industrial Users and/or Nondomestic Users in the District on a timely basis, the

District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

D. The District shall provide the resources and commit to implementation and enforcement of the Industrial Pretreatment Program standards and requirements for the Industrial Users and/or Nondomestic Users in the District with the City's oversight of the program. In the event the District fails to provide resources, adequately implement or enforce the Industrial Pretreatment Program, the District agrees that the City may take such action on behalf of and as an agent for the District, provided that the City provides notice of such action to the District.

E. The District agrees that in the event that the City is required to take responsibility for inspections of Industrial Users and/or Nondomestic Users on behalf of the District, due to inaction, refusal to inspect, or lack of personnel to inspect, by the District, the City may charge the District for the costs of any such inspections.

F. The District agrees that if the authority of the City to act as agent for the District under this Addendum is questioned by an Industrial User and/or Nondomestic User, court of law, or otherwise, the District will take action to ensure the implementation and enforcement of its local sewer use regulations against any Industrial Users and Nondomestic Users, within the District's service area, including but not limited to, implementing and enforcing its local sewer regulations on its own behalf and/or amending this Addendum to clarify the City's authority.

G. The District IS responsible for administering the FOG and POGS programs, including conducting all inspections required by these programs.

2. If any term of this Addendum is held to be invalid in any judicial action, the remaining terms will be unaffected.

REMAINDER OF PAGE INTENTIONALLY BLANK

CITY OF LITTLETON

_____

Mayor

_____

Attest

_____

Southwest Metropolitan Water and Sanitation District

_____

Anthony Dursey, President

State of Colorado)
) ss.
County of Arapahoe)

The forgoing instrument was acknowledged before me this 16th day of December, 2016, at Jefferson, Colorado, by Anthony Dursey

Witness my hand and official seal.

My Commission expires: SEP 20 2019

ALYSSA QUINN NOTARY PUBLIC STATE OF COLORADO

_____

Notary Public

SEWER SERVICE AGREEMENT

THIS AGREEMENT, made and entered into this 15th day of August, 1983, by and between the CITY OF LITTLETON, COLORADO, a Home Rule City, hereinafter referred to as "City", and the SOUTHWEST METROPOLITAN WATER AND SANITATION DISTRICT Arapahoe, Jefferson and Douglas Counties, Colorado, a quasi-municipal corporation of the State of Colorado, hereinafter referred to as "District".

WITNESSETH:

THAT, WHEREAS, the City and the City of Englewood, Colorado, now own, maintain, and operate a regional sewage disposal plant capable of treating the sanitary sewage generated by the District and currently providing sanitary sewer service to the District by contract dated April 12, 1979; that said contract is valid and binding upon the parties hereto; and

WHEREAS, the passage of time and changes of conditions dictate the mutuality of benefit in voiding the existing contract and executing a new contract which recognizes the said change of conditions; and

WHEREAS, it is the desire of the parties to enter into a sanitary sewer service contract incorporating therein all matters of agreement between them whereby the City agrees to receive and to process and dispose of the sewage from the District's sanitary sewer collection system into the disposal system of the City.

NOW, THEREFORE, in consideration of their mutual covenants, the performance of terms and conditions hereinafter set forth, the sewage treatment facility expansion to be undertaken by the Cities, and further good and valuable consideration, the sufficiency of which is conclusively presumed adequate by the parties hereto by the execution of this Agreement, it is mutually agreed as follows:

I.

AUTHORITY TO CONTRACT

1.1 This Agreement is made in conformity with and pursuant to the provisions of the Charter of the City of Littleton, adopted at General City Election of July 28, 1959, which controls the sale of sanitary sewer services outside the City.

1.2 This contract pertains to the use of the regional sewage disposal plant owned by the City and also by the City of Englewood, Colorado, by persons and property located outside the City Limits of said cities, but within the present boundaries of the District, and provides a service area for anticipated future sanitary sewer service by the District upon enlargement of the District's geographical boundaries.

1.3 This contract is made by the District in accordance with powers granted to it by the statutes of the State of Colorado.

1.4 Specifically, this contract is in the public interest and in the furtherance of the protection of the public health and safety of the Littleton community and is being executed and performance covenanted between the City and the District pursuant to and in conformity with Artice XIV, Section 18 of the Constitution of the State of Colorado and 1973, C.R.S. 29-1-201 (Intergovernmental Relations - Cooperative Contracts), and the achievement of said purpose or purposes is to be liberally construed.

1.5 Each party hereto covenants, avers and currently agrees that the other party hereto is not a public utility as defined by 1973, C.R.S. 40-1-103, et seq., and that the execution and performance hereof does not alter or change said negative covenant, averment and agreement of the parties. This undertaking and the performance by the parties hereto of the covenants herein contained are to be construed in furtherance of local governments effectively using, in the most

efficient manner, their powers and responsiblity by cooperative agreement as defined by Article XIV, Section 18 of the Colorado Constitution and 1973, C.R.S. 29-1-201, et seq.

II.

POINT OF CONNECTION

2.1. The District will connect its main sanitary sewer trunk line(s) from within the District at the following designated point(s):

Belleview Avenue, approximately 300 feet west of Santa Fe Drive;

and as shown on "as built" drawings in possession of the City and the District or at such other agreed points of connection.

2.2. The sewage to be delivered by the District to said point of connection shall be sewage with a 5-day B.O.D. strength of less than 300 Mg. per liter. Excessive amounts of water caused by infiltration of water into the sewer lines of the District, or resulting from any other causes, shall not be permitted. (Excessive infiltration shall be the standard set forth by the State Department of Health or shall not be greater than 200 gallons per 24-hour day per inch of diameter of pipe per mile, whichever is more restrictive. Drainage from storm sewers, French drains or other similar structures shall not be introduced into the sanitary sewer lines of the District or of the City by the District. The City standards, ordinances and regulations including, but not limited to, City ordinances relating to the pretreatment of industrial sewage (as the term "industrial sewage" is defined in said ordinances), shall be applicable to the District and its users and to the City and its users on a uniform basis, without preference. The District shall be notified in advance of any amendment or updating of said standards, ordinances or regulations in order that the District may offer such comment as it desires prior to such amendment or update being effected.

III.

INFILTRATION STANDARDS, NOTICE, CHARGE

3.1. The flow rates and infiltration in lines of the District shall not exceed accepted engineering practice and usage. General City guidelines relative to acceptable infiltration in new construction based upon the current state of the art shall be as follows: Infiltration shall not exceed standards set by the State Department of Health or 200 gallons per 24-hour day per inch of diameter per mile whichever standard is more restrictive. It is understood by the parties to this contract that City standards may change and become more stringent with the passage of time, and shall be applicable to the parties hereto and to all District contractees and users. The City and District shall be bound equally by any standards, regulations or modifications thereof.

3.2. It is agreed that if the infiltration into the sanitary sewer lines of the District exceeds the standards as set forth in Articles II and III above, the City shall give the District notice in writing directed to the address as hereinafter shown. In the event that the District has not proceeded with corrective work within ninety (90) days from the date of said notice, the City shall have the prerogative of surcharging the District for the infiltration occurring in excess of that allowed pursuant to the standard set forth in Section 3.1 above, said surcharge to be determined by converting said excess infiltration to single family equivalents and then multiplying the resulting number of single family equivalents by the then current sewer service charges in effect and provided that said surcharge shall continue until corrective work has been successfully completed. When so charged, the District shall make payment within sixty (60) days from the date of

billing. In addition to the above remedy, in the event the District has not proceeded with said curative work within ninety (90) days from the date of said notice, the City may, at its discretion, perform or have performed on the lines of the District necessary work to eliminate or restrict the infiltration, and in such case, the City shall bill the District for the cost of the said work so performed, and the District shall make payment within sixty (60) days from the date of Billing. In the event the City must resort to legal action and prevail against the District to collect said amount, the District shall also be liable for the City's attorney's fees and costs associated with said legal action, together with interest on said amount calculated at the rate of one (1%) per cent per month on the unpaid balance from the date of Billing.

Excessive infiltration from District or City mains is to be governed by the above criteria and penalties.

IV.

ACCEPTANCE AND TREATMENT

4.1 Subject to the conditions set forth below, the City shall accept sewage from the District for transportation and treatment at the point(s) of connection referred to in paragraph 2.1 above, and shall transport and treat, or cause to be treated, and shall dispose, or cause to be disposed of, all sewage that may be delivered to it by the District from the collection and transmission sewer lines of the District in accordance with the terms of this Agreement.

4.2 Other provisions of this contract notwithstanding, this contract shall, at all times, be subject to the requirements of Section 110 of the Charter of the City of Littleton. Both parties to this Agreement recognize that sewer service to the Littleton area is dependent upon natural forces and technological limitations which may be beyond the control of the City. No liability shall attach to the City hereunder on account of any failure to adequately anticipate the availability of sewer service or because of an actual sewer service failure due to an occurrence beyond the reasonable control of the City. The City agrees to provide adequate facilities to the sewer service users

within this District based upon historical experience insofar as reasonably possible, and further, that it will exercise its best efforts to provide for the future sewer service needs of the District and the City. The City agrees that it will not obligate itself for furnishing a greater amount of service than it can reasonably foresee will be available, and accordingly, will periodically evaluate present and future capacity requirements of the City and the Districts that contract with the City for sewer service in order to adequately plan for and meet such requirements, and further, to advise said Districts of any plans for meeting future capacity requirements in a timely manner so as to allow the Districts adequate time to comment on said plans. If conditions develop such that it becomes apparent to the City that all areas outside Littleton for which sewer service has been committed cannot be supplied adequately pursuant to this and similar contracts, the City reserves the right, in order to protect the existing sewer service users, to discontinue or to allocate the granting of further taps hereunder; provided, however, that the City shall be obligated to exercise this right for discontinuance or allocation both within the City and the District as to inside or outside City sewer taps in a fair and equitable manner in accordance with Section 110 of the Charter of the City of Littleton and the concept that the sewage treatment facility is regional in nature.

V.

ENGINEERING AND INSPECTION

5.1 The District, so far as possible, will locate the sewer collection lines of the District in dedicated roadways and shall furnish to the City's Director of Public Services for his approval prior to construction, detailed plans and specifications for all sewer collection lines and laterals or other lines to be constructed and installed by the District. If the State Board of Health so elects, it shall also have the right to approve such plans before construction commences. Said approval of the City's Director of Public Services shall be in writing, and shall be so indicated on the working drawings. Such plans and specifications shall meet the criteria of the

City Engineer's office, applicable to all parties hereto. The City shall be advised at least 24 hours in advance of the start of any construction and after completion of the above requirements.

5.2 All sanitary sewer system construction undertaken by the District may be inspected by the City. All construction of sewer facilities within the District shall be under the control of the District's engineer. The standard costs of testing, inspection and supervision of the construction shall be borne by the District, or the person, firm, or corporation responsible for the installation or extension of any main sewer lines or laterals, and all applicable standards for the protection of public health and public safety shall be met. The District shall notify the City of need for inspection of new construction, and City shall inspect within 24 hours of such notification or shall be deemed to have waived the right to inspect the new construction. Extensions of mains shall be constructed in all cases to a point 15 feet beyond the nearest property line of the last dwelling site to be served. All inspection fees of said construction by the City of sewer laterals, mains, or extensions thereof (excluding service lines) shall be paid on the basis of fees determined by ordinance of the City and being applicable to all similar inspections.

It is the obligation of the District to inspect all construction and to accomplish same substantially in accordance with the plans and specifications of the City.

5.3 The District shall file a reproducible copy of sewer line construction plans with the City's Director of Public Services showing the "as constructed" locations of all lateral and main sewer lines, manholes and other appurtenances within thirty (30) days after acceptance of said sewer lines or facilities by the District.

5.4 The District shall file annually with the City's Director of Public Services a current map of its boundaries.

VI.

RULES AND REGULATIONS

6.1 All connections made to the sewer lines of the District, and use thereof, shall be made in full compliance with the rules and regulations and ordinances now in force or hereafter enacted by the City of Littleton controlling the use of, the discharge of wastes into, and connections of private sewers with the main or lateral sanitary sewer lines of the City; and said sewer connections and the use of said lines shall be in full compliance with rules and regulations of the District, the State Board of Public Health and the applicable codes and ordinances of the City of Littleton, which rules and regulations will be equally enforced by the City and District.

6.2 The rules, regulations and standards of construction of the District shall be at least as stringent as those of the City.

VII.

LINE SIZE

7.1 The sizes of sewer lines and mains to be installed by the District shall be as required by the District. If the City requires the District, or any customer of the District extending a sewer line in the District, to install the line of greater capacity than is reasonably necessary to serve the District, the City shall bear such portion of the additional cost of said larger sewer line. The opinion of the City's Director of Public Services, based on accepted engineering practice and usage in the industry, as to line size required, shall be final and binding on both parties.

VIII.

REQUIREMENT TO CONNECT

8.1 The City may require the District, for health and sanitary purposes, upon twenty (20) days' written notice directed to the District, to exercise its statutory authority (C.R.S. 1973, as amended, 32-1-1006) to compel the owners of inhabited property within said District to connect their property with the sewer system of the District, and upon a failure so to connect within twenty (20) days after written notice by

the District so to do, the District may cause such connection to be made; provided, however, such owners shall not be compelled to install more than four hundred (400) feet of sewer pipe to the owner's dwelling place.

IX.

EASEMENTS

9.1 The City of Littleton agrees to grant and convey, without charge, such necessary and City-approved rights-of-way and easements through, over and across any streets, roads or alleys or other property owned or controlled by the City, for the use of the District, in installing, connecting and laying sanitary sewer facilities within the described service area of the District, with the right of ingress, egress, and regress for the purpose of installing, repairing, enlarging and replacing the said facilities upon such terms and conditions (other than charges for said rights) as the City shall deem necessary; provided, however, that the said District shall so locate its sewer and lateral transmission lines in a location approved by the City's Director of Public Services and pursuant to his approval. In the event it is necessary for the District to make cuts into existing streets, the District agrees to comply with the ordinances and regulations of the City of Littleton as then existing controlling such street cuts, pavement replacement and similar activities. The City shall provide to the District documentation for said easements as necessary.

X.

TAP CHARGES

10.1 For the right and privilege of connecting a sewer service line to the lines or the mains of the District which ultimately transmit to the City of Littleton, and before said connection shall be made, a permit shall be obtained from the City. If Option I, specified in Section 11.2 herein, has been selected, the owner of the property desiring to connect said property shall obtain the permit. If Option 2, specified in Section 11.3 herein, has been selected, the District shall obtain the aforesaid permit for the owner. No permit shall be issued by the City in absence of either an appropriately executed permit for said connection from the District and a

building permit issued by the appropriate local government having jurisdiction over construction on the property requesting connection. The applicant shall pay to the City the sewage connection charge (tap fee) therefor as fixed by ordinance of the City of Littleton, or any amendment or change therein as may be hereafter enacted and which is applicable to all other similar sewer connections outside of the City limits of the City of Littleton.

This Agreement is being executed after extended negotiations by the City and the District. Said negotiations recognize the investment of the City and the District in regard to capital contribution and the regional concept of the sewage treatment facility. It is the agreement of the parties that a minimal differential of tap fees or service charges within the City with those of users outside of the City is the ultimate objective of the parties.

10.2 Passage of time may require an adjustment in the sewer tap fees to be charged by the City.

XI.

SERVICE CHARGE

11.1 The City shall charge and receive a periodic fee for sanitary sewer services furnished to the District or its users. Said charge or fee shall be as adjusted, amended or changed, by City ordinance, from time to time as necessary. The method if effectuating the charge and payment of said fee shall generally be according to one of the options as specified in paragraphs 11.2 or 11.3, herein, as requested by the District and agreed to by the City, said option to be selected at the time of execution of this agreement and appropriately noted as hereafter provided on the signature page. The City shall have the power to enforce collection of unpaid sanitary sewer charges of any of the users connected to the District's lines as the City may so determine.

11.2 Option I. The City shall bill all District users directly and all such users shall pay said charges directly to the City.

11.3 Option II. The District will pay, within thirty (30) days of Billing by the City, for all sanitary sewer services furnished to the District's users by the City at current charges, less 2½% thereof, which may be retained by the District for reimbursement of the cost of collection. The City shall have no direct responsibility for collection of bills from the sewer service users in the District service area. The District shall have the right to charge its various users an additional service charge as it shall determine.

11.4 In the event Option I, as defined under paragraph 11.2 hereof, is employed for the collection of sewer service charges, failure of the users located within the District service area to pay to the City the sewer service charges shall in no way be considered a default by the District of this contract; however, the District shall exert its best efforts to bring about payment of such charges, and in the event the District does not cooperate, this may be considered a default in the terms of this contract.

11.5 In the event Option II, as defined under paragraph 11.3 hereof, is selected for the collection of sewer service charges, failure of the District to pay the City sewer service charges incurred by the District due to the provision of sewer service charges to users located within the District sewer service area, shall be considered a default by the District of this contract.

11.6 Notwithstanding any provision of this article to the contrary, the passage of time, funding requirements or changed conditions may mandate that a different method of the charging and collection of sewer service charges be utilized. In such cases, the City shall seek the input of the District as to any concerns, suggestions or desires it may have as to proposed

changes in methods of charging and collection of sewer service charges, prior to any such change being effectuated. Any such change, after the date upon which this agreement becomes effective, may be accomplished either by City ordinance or by mutual agreement of the City and the District. Such change, which by way of example and not of limitation, may involve the application of a method of metering the total sewer service requirement of the District and shall be done only in a manner which will provide that ample and adequate time be allowed for both the City and the District to accomplish said change and related changes in billing and administrative procedure and policies as necessary. In any case, if the District has selected payment Option 2, as specified in Section 11.3 above, there shall be no change in the method of billing and payment, although the amounts so billed and paid may change.

11.7 While the passage of time may require adjustments in the sewer service charges or fees of the City to the District, or of the City to the users within the District,any such adjustments for sewer service charges by the City shall be applied uniformly to all districts being served by the City.

11.8 It is agreed that should the City annex any lands within the District, that sewer service charges imposed by the City for said annexed lands shall be at the same rate as would be charged all other City residents, provided, however, that the District shall not be prohibited from surcharging such lands for expenses such as administration, line maintenance and debt service, etc., associated with District lines which may continue to be used for the purpose of sewage transmission from such annexed lands, as may be allowed by law.

XII.

SERVICE AREA

12.1 The District's sewer service area shall encompass the real property described in Exhibit "A", which is attached hereto and incorporated herein by this reference.

12.2 The District proposes the service area as described in Exhibit "A", in order to provide for proper growth and development. All of the District's sewer outfalls which have

been and which are now being constructed within the area are designed to provide "drainage basin capabilities".

12.3 For planning purposes only, the above-described sewer service area shall not exceed 29,750 single family, or equivalent, sanitary sewer taps when fully developed. The District estimates new sewer tap requirements through the year 1999 at the approximate rate of 800 additional sanitary sewar, or equivalent sewer taps, per calendar year. It is agreed that the District shall not be required to actually acquire all of the taps so estimated.

12.4 The District's service area may from time to time be reduced by exclusion of land now within the District, or enlarged by inclusion of additional properties. The City shall not be required to provide sanitary sewer services for any such additional properties unless the inclusion of such properties in the District has been approved by City Council; and after due consideration to the requirements of Section 110 of the Littleton City Charter. Exclusion of properties from the District for which the City provides sanitary sewer services shall not be permitted, except if agreed to in writing signed by the President of City Council.

12.5 During the term of this agreement, neither the District nor any properties within the District shall be provided with sewage treatment services by any sewage treatment facility other than that facility owned and operated by the Cities of Littleton and Englewood, unless the provision of such services has been agreed to in advance and in writing by the City or the City is unable to serve the District.

XIII.

POLICING OF LINES AND TAPS

13.1 The District agrees to police any and all of its sanitary sewer collection facilities in order to detect and prevent any unauthorized connections thereto. Further, the District agrees upon detection, to cause to be disconnected any unauthorized sewer taps, the owners of which upon demand refuse to fulfill the requirements for an unauthorized tap.

13.2 The City may, if it so desires, at its own expense,

police and inspect the District's sanitary sewer facilities, and if it so discovers any unauthorized sanitary sewer taps located within the District, the District agrees, upon proper notification from the City, to forthwith effect a disconnection of said unauthorized tap or taps if the owners of which, upon demand, refuse to fulfill the requirements for an unauthorized tap. If it is determined that there are unauthorized sanitary sewer taps located within the District, then twice the applicable tap fee existing at the time of the discovery of any such taps shall be paid as liquidated damages. Further, all past uncollected service charges at the current rate shall also be paid.

13.3. In the event an unauthorized tap is discovered by either the District or the City, the City and the District shall cooperate and take all actions necessary to collect all tap fees, service charges and penalties set forth herein. In the event the making of the unauthorized tap or the failure to discover the same is as a result of the District's negligence, the District shall pay to the City all tap fees, service charges, and penalties as specified herein, and it shall then be incumbent on the District to achieve repaying of said amount from its user as it shall deem appropriate.

XIV.

CONTINUAL SERVICE

14.1. Subject to the requirements of Section 110 of the Littleton City Charter and Article IV above, the City agrees to use every reasonable means to furnish a continual sanitary sewer service to the District.

XV.

CONTRACT NOT ASSIGNABLE

15.1. The District shall have no right to assign this contract or any of its rights under the same unless the City shall have assented to such assignment with the same formality as employed in the execution of this contract, which assent by the City shall not be unreasonably withheld.

15.2. The City shall have the right to assign its rights and obligations under this contract to a Regional Service Authority or other similar entity.

XVI.

TERM

16.1 The parties hereto agree that this contract will continue until terminated by a mutual agreement of the parties hereto. The parties recognize that the City is continually involved in studying its plant and intends to make and will in the future be making additional sizeable capital improvements at its expense. Bonds are currently outstanding, and it is anticipated that the new bonds may be issued by the City to finance improvements to and expansion of the sewer treatment facility, and it is, therefore, specifically and clearly understood between the parties that this contract shall be irrevocable during the time that the original bonds are outstanding.

XVII.

MODIFICATION

17.1 The benefits and obligations created by this contract may not be modified by an agreement, unless the same be in writing and executed with the same formality as this contract; provided, however, that in the event a sewer service contract is hereafter entered into between the City and another quasi-municipal sanitation district or water and sanitation district on any terms or conditions more favorable to such sanitation district or water and sanitation district than those set forth in this Agreement, it shall be the duty of the City to offer such more favorable terms and conditions to the District.

XVIII.

CAPITAL IMPROVEMENTS

18.1 That in the event capital improvements and modifications of the District's sewer facilities are required and which modified facilities provide, or will provide, sewer services to the City, the District agrees, except in emergency situations, to advise the City six (6) months in advance of proposed capital improvements in order that the City may become a party to such plans and modification program. It is the purpose of the foregoing to accommodate financial planning and the budget process.

18.2 That at some time in the future, should the Colorado Department of Public Health, or the state of the art of sani-

tary sewage treatment require the chlorination of sewage in outfall sewer collection mains, the District agrees after six (6) months' notice of these requirements, to work with the City in developing such chlorination facilities in order to meet State Health Standards.

XIX.

NOTICES

19.1 Any and all notices contemplated or required by the contract shall be directed to the parties thereto as follows:

City of Littleton
City Manager, Littleton Center
2255 West Berry
Littleton, Colorado 80165

District:

Southwest Metropolitan Water and Sanitation District
7677 West Ken Caryl Road
Littleton, Colorado 80123

19.2 Changes in the above designation of address shall become effective upon notification by party changing address to the other party directed via certified mail, postage prepaid, to the address above indicated. Thereafter, the address for notification shall be as set forth in the notice of changes.

XX.

EXISTING SANITARY SEWER SERVICE AGREEMENTS

20.1 Upon execution of this Agreement, the contract dated April 12, 1979 shall be terminated and superseded.

20.2 There also exists another sewer service agreement(s) between the City and the District as follows:

City of Littleton - Southwest Metropolitan Water and Sanitation District Sewer Connection Agreement dated August 15, 1969.

20.3 The effect of this Agreement on those previous agreements listed in paragraph 20.2 is as follows:
The above contract has been previously ratified, confirmed and approved by the City of Littleton; and, accordingly, this Agreement should have no effect on said contract other than continued service pursuant to said agreement in conformity with the terms and conditions hereof.

20.4. There exists an agreement(s) between the District and another district(s) which utilizes the City's sewage treatment facilities as follows:

(See Exhibit "A" attached hereto and made a part hereof.)

20.5. The effect of this Agreement, if any, to those agreements listed in paragraph 20.4 is as follows:
All of the above listed contracts have been previously ratified, confirmed and approved by the City of Littleton; and, accordingly, this Agreement should have no effect on said contracts other than continued service pursuant to said agreements in conformity with the terms and conditions hereof.

IN WITNESS WHEREOF, the parties to this Agreement have caused their corporate names to be hereunto subscribed by their proper corporate officers and their corporate seals hereunto affixed on the day and year first above written, for the uses and purposes as hereinabove set forth.

ATTEST:

Sandra Lee Mayo
City Clerk (Deputy)

(S E A L)

CITY OF LITTLETON, COLORADO

By: James L. Nelson
President of City Council

APPROVED AS TO FORM:

John W. Berbert
City Attorney

ATTEST:

ANTHONY M. DURSEY,
Secretary

SOUTHWEST METROPOLITAN WATER AND SANITATION DISTRICT

By: Ira L. Hardin
IRA L. HARDIN, President

ARTICLE XI - SEWER SERVICE CHARGE OPTION SELECTED:

OPTION 1

EXHIBIT "A"

(Attached to and made a part of Sewer Service Agreement between the City of Littleton and the Southwest Metropolitan Water and Sanitation District dated the 15th day of August, 1983.)

20.4.

1. Columbine Water and Sanitation District - Southwest Metropolitan Sewer Service Agreement of September 5, 1973.

2. Grant Water and Sanitation District - Southwest Metropolitan Sewer Agreement of August 14, 1962.

3. Ken Caryl Ranch Water and Sanitation District - Southwest Metropolitan Sewer Service Agreement of December 19, 1973.

4. Meadowbrook-Fairview Metropolitan District - Southwest Metropolitan Agreement of _____, 1976.

5. Meadowbrook-Fairview Metropolitan District - Southwest Metropolitan Agreement of July 15, 1981.

6. Meadowbrook-Fairview Metropolitan District - Southwest Metropolitan Agreement of September 25, 1981.

7. Platte Canyon - Southwest Metropolitan Sewer Agreement of April 10, 1962.

8. Acknowledgment of Consent to Platte Canyon from Southwest Metropolitan dated April 23, 1981.

LITTLETON/ENGLEWOOD
WASTEWATER TREATMENT PLANT
INDUSTRIAL PRETREATMENT DIVISION

MEMORANDUM

TO:	Cathy Burrage, Executive Assistant
FROM:	Jon Bridges, WWTP Industrial Pretreatment Administrator
DATE	March 6, 2017
SUBJECT:	WASTEWATER CONNECTOR'S AGREEMENT ADDENDUMS

The Wastewater Connector's Agreement Addendum was developed to establish delegation for implementation of the Pretreatment Regulations in each sanitation district discharging to the L/E WWTP (in both Englewood and Littleton). The requirement for this delegation came from EPA following an audit of the L/E WWTP Industrial Pretreatment Program in February 2014. One of the outcomes of the audit was the following, along with its associated corrective action:

> *Audit Finding #1: "The Littleton Englewood Wastewater Treatment Plant does not have the legal framework to fully implement the Pretreatment Regulations in the 19 outside contributing jurisdictions in its service area because the intergovernmental agreements do not provide adequate delegation of the Pretreatment program implementation to the cities of Littleton and Englewood."*
>
> *Corrective Action Item*
>
> *"Update the intergovernmental agreements established between the cities of Littleton and Englewood and their respective contracted outside contributing jurisdictions to establish delegation for implementation of the Pretreatment Regulations."*

In order to comply with EPA's requirement, the Industrial Pretreatment Division proposed to EPA, and the Cities of Littleton and Englewood, to develop an Industrial Pretreatment-specific addendum to the wastewater connector's agreements currently in place between individual sanitation districts and the Cities. In this manner, EPA's requirement to "establish delegation for implementation of the Pretreatment Regulations" would be accomplished without re-opening the existing agreements and the addendum could then be a standard agreement for all districts.

COUNCIL COMMUNICATION

TO:	Mayor and Council
FROM:	Tom Brennan
DEPARTMENT:	Utilities
DATE:	April 3, 2017
SUBJECT:	Cherry Hills Village Sanitation District Addendum to Wastewater Connector's Agreement

DESCRIPTION:
Cherry Hills Village Sanitation District Addendum to Wastewater Connector's Agreement

RECOMMENDATION:
Staff recommends Council adopt a Bill for Ordinance approving the Cherry Hills Village Addendum to Wastewater Connector's Agreement.

PREVIOUS COUNCIL ACTION:
City Council approved the standard Sanitary Sewer Connector's Agreement in January 1988.

SUMMARY:
An EPA audit deemed that an Addendum to the Wastewater Connector's Agreement was necessary to provide adequate delegation of the Pretreatment Program implementation to the cities of Littleton and Englewood. Sanitary sewer service is provided to districts outside of the Englewood corporate boundaries through the standard Connector's Agreement with the district owning and maintaining their sewer mains. The Littleton/Englewood Wastewater Treatment Plant is able to receive and treat sewage transmitted by these various districts.

The Cherry Hills Village Sanitation District will continue to own the mains and will be responsible for capital improvements in its system. The attached map shows the Cherry Hills Village Sanitation District. The Englewood Water and Sewer Board approved the Addendum at their March 14, 2017 meeting.

ANALYSIS:
The City Attorney's office has reviewed and approved the Addendum to Wastewater Connector's Agreement for the Cherry Hills Village Sanitation District.

FINANCIAL IMPLICATIONS:
None.

ATTACHMENTS:

Cherry Hills Village Sanitation District Addendum - 2017
Connector Addendums Memo to W & S Board 2017

LITTLETON/ENGLEWOOD
WASTEWATER TREATMENT PLANT
INDUSTRIAL PRETREATMENT DIVISION

MEMORANDUM

TO:	Mark Relph, Littleton Interim City Manager/Public Works Director
FROM:	Jon Bridges, WWTP Industrial Pretreatment Administrator
DATE	March 16, 2017
SUBJECT:	SEWER SERVICE AGREEMENT ADDENDUMS

The Sewer Service Agreement Addendum was developed to establish delegation for implementation of the Pretreatment Regulations in each sanitation district discharging to the L/E WWTP (in both Littleton and Englewood). The requirement for this delegation came from EPA following an audit of the L/E WWTP Industrial Pretreatment Program in February 2014. One of the outcomes of the audit was the following, along with its associated corrective action:

> *Audit Finding #1: "The Littleton Englewood Wastewater Treatment Plant does not have the legal framework to fully implement the Pretreatment Regulations in the 19 outside contributing jurisdictions in its service area because the intergovernmental agreements do not provide adequate delegation of the Pretreatment program implementation to the cities of Littleton and Englewood."*
>
> *Corrective Action Item*
>
> *"Update the intergovernmental agreements established between the cities of Littleton and Englewood and their respective contracted outside contributing jurisdictions to establish delegation for implementation of the Pretreatment Regulations."*

In order to comply with EPA's requirement, the Industrial Pretreatment Division proposed to EPA, and the Cities of Littleton and Englewood, to develop an Industrial Pretreatment-specific addendum to the sewer service agreements currently in place between individual sanitation districts and the Cities. In this manner, EPA's requirement to "establish delegation for implementation of the Pretreatment Regulations" would be accomplished without re-opening the existing agreements and the addendum could then be a standard agreement for all districts.

Staff Communication

7.

File #: ID# 17-77, **Version:** 1

Agenda Date: 03/28/2017

Subject:
Ordinance Review: An ordinance on first reading to approve Canon Financial Services, Inc Master Lease Agreement

Presented By: Tiffany Hooten, Finance Director

POLICY QUESTION:
Does city council support a master lease agreement with Canon Financial Services, Inc.?

BACKGROUND:
Copiers are located throughout city buildings for use by employees. In October 2015, city council approved a multi-year lease with Pacific Office Automation for copiers at the library. Pacific Office Automation represents numerous brands so departments can select a copier that best meets their needs (i.e. public coin operated copiers at the library). Pacific Office Automation does not offer the Canon line of copiers. The city currently leases several Canon copiers and in order to renew leases with Canon, staff recommends creating a Master Lease Agreement similar to that which was approved for Pacific Office Automation.

A master lease agreement with Canon Financial Services, Inc., will be used to renew the lease for the multi-function copier for the Belleview Service Center and a multi-function copier for the Communications Department which provides print services across the organization. The Belleview Service Center lease has lapsed and is currently paying month-to-month pending this lease approval. The Communications Department will consolidate two copier leases into one.

The city code requires equipment leases with a duration greater than one year be approved by council. Under this master lease agreement, departments will have the option of leasing with Canon Financial Services, Inc. in addition to Pacific Office Automation for future copier needs for a term not to exceed five years. Staff believes this competition will result in lower prices while allowing city work groups more flexibility in choosing copiers that meet their specific needs.

Among other documents, attached to this council communication is the Canon Cooperative Agreement (from DuPage County Illinois). The city's purchasing policy allows for cooperative purchasing, meaning the city is allowed to "piggy-back" on contract prices obtained by other governments through a competitive bidding process. Canon has agreed to honor the prices in this agreement.

STAFF ANALYSIS:
The City Attorney's Office and the Finance Department worked cooperatively to develop and support this agreement. It provides an additional option when selecting copier leases, streamlines the lease process saving considerable staff time, and makes better use of city council time by not requiring council approval for every copier lease renewal.

FISCAL IMPACTS:
Under the terms of this lease, the Belleview Service Center copier will cost approximately $251 per month for 48 months compared to $374 per month under the current lease. The total savings over the four years is estimated to be $5,858. A new lease with Canon for the Communications Department will cost approximately $3,410 per month compared to $4,175 per month for 48 months. The total cost saving over the four years is estimated to be $36,720.

STAFF RECOMMENDATION:
Staff recommends approval.

CITY OF LITTLETON, COLORADO

ORDINANCE NO. 4

Series, 2017

INTRODUCED BY COUNCILMEMBERS:

AN ORDINANCE OF THE CITY OF LITTLETON, COLORADO, APPROVING A MASTER LEASE AGREEMENT WITH CANON FINANCIAL SERVICES, INC TO PROVIDE COPIERS TO THE CITY OF LITTLETON

WHEREAS, the city requires copiers for use by staff throughout the city and copier needs vary;

WHEREAS, it is in the best interest of the city to provide multiple options when selecting copiers;

WHEREAS, the city utilized a cooperative agreement for pricing;

WHEREAS, the City of Littleton and Canon Financial Services, Inc. desire to enter into an agreement to provide copiers to the City of Littleton;

NOW, THEREFORE, BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF LITTLETON, COLORADO, THAT:

Section 1: The master lease agreement between the City of Littleton and Canon Financial Services, Inc. to provide copiers to the City of Littleton is hereby approved.

Section 2: Severability. If any part, section, subsection, sentence, clause or phrase of this ordinance is for any reason held to be invalid, such invalidity shall not affect the validity of the remaining sections of this ordinance. The City Council hereby declares that it would have passed this ordinance, including each part, section, subsection, sentence, clause or phrase hereof, irrespective of the fact that one or more parts, sections, subsections, sentences, clauses or phrases may be declared invalid.

Section 3: Repealer. All ordinances or resolutions, or parts thereof, in conflict with this ordinance are hereby repealed, provided that this repealer shall not repeal the repealer clauses of such ordinance nor revive any ordinance thereby.

INTRODUCED AS A BILL at a regularly scheduled meeting of the City Council of the City of Littleton on the 4th day of April, 2017, passed on first reading by a vote of _ FOR and _ AGAINST; and ordered published by posting at Littleton Center, Bemis Library, the

Municipal Courthouse and on the City of Littleton Website.

PUBLIC HEARING on the Ordinance to take place on the 18th day of April, 2017, in the Council Chambers, Littleton Center, 2255 West Berry Avenue, Littleton, Colorado, at the hour of 6:30 p.m., or as soon thereafter as it may be heard.

PASSED on second and final reading, following public hearing, by a vote of _____FOR and _____ AGAINST on the 18th day of April, 2017 and ordered published by posting at Littleton Center, Bemis Library, the Municipal Courthouse and on the City of Littleton Website.

ATTEST:

_____ _____

Wendy Heffner
CITY CLERK

Bruce O. Beckman
MAYOR

APPROVED AS TO FORM:

_____

Kenneth S. Fellman
ACTING CITY ATTORNEY

Agreement for Products and Services

Agreement made this ___day of February, 2017 by and between the City of Littleton ("Customer") with an address of 2255 W Berry Ave, Littleton, CO 80120; and Canon Solutions America, Inc. ("CSA") with an address of One Canon Park, Melville, NY 11747.

WHEREAS, CSA is a national provider of copiers and MFPs, and software, supplies and services therefore, and a provider under the National IPA Cooperative Purchasing Program which utilizes the County of DuPage Contract No: CP-002-13 dated October 1, 2013 (see http://nationalipa.org), as explained in the CSA Program Summary (collectively the "Master Contract"); and

WHEREAS, Customer desires to purchase products and services from CSA pursuant to the terms of the Master Contract.

NOW THEREFORE, in consideration of the mutual covenants and obligations contained herein, the parties hereto agree as follows:

1. From time to time Customer may request a quote for products and services from CSA. Upon request CSA will provide a proposal for same including models, services, price, configuration, and term ("Proposal"). The Proposal, including pricing, will be in accordance with the Master Contract.

2. To place an order ("Order") for the purchase of products and services (and not leasing) Customer will execute an order schedule in the form of Exhibit A attached hereto. The Order shall be subject to the terms hereof and based on the Proposal.

3. Should Customer desire to lease products from CSA's affiliate, Canon Financial Services, Inc. ("CFS") and obtain services from CSA, Customer will execute an Order in the form of Exhibit B attached hereto and the products identified therein shall be leased pursuant to the Uniform Lease Agreement attached to the Master Contract (the "Lease"), which shall solely govern as to same. Notwithstanding, CFS shall have no liability or obligation under this Agreement or the Master Contract, excepting under the Lease. Leasing from CFS shall be subject to their credit approval.

4. The terms of the Master Contract are incorporated herein. Should the terms of this Agreement and the Master Contract conflict, the terms of this Agreement shall control.

5. The terms of the Master Contract are hereby modified as follows:

    a. The Master Contract and the Lease shall be governed by and construed in accordance with the laws of the State of Colorado. The parties consent to the exclusive jurisdiction and venue of any state or federal court located within the County of Arapahoe, Colorado upon service of process made in accordance with the applicable statutes and rules of the State of Colorado or the United States.

    b. The Personal Guarantee set forth in the Lease is hereby deleted.

    c. Section 5.4 of the Lease (Indemnity of Lessor) is hereby deleted.

d. The Municipal Fiscal Funding Addendum attached hereto as Exhibit C is hereby added to the Lease.

6. CSA shall provide a certificate of Insurance to Customer in the form of Exhibit D.

7. This term of Agreement shall continue until terminated by either party upon thirty (30) days advance written notice. Notwithstanding, such termination shall not terminate, cancel or otherwise effect any products or services then ordered, which shall continue for the term set forth in its applicable Order, subject to the terms hereof.

Dated the day and date first above written.

Canon Solutions America, Inc.	City Of Littleton
By _____	By _____
Name _____	Name _____
Title _____	Title _____

Attachments:

Exhibit A – Form of Purchase Schedule

Exhibit B - Form of Lease Schedule

Attachment C – Municipal Fiscal Funding Addendum

Attachment D – Form of Certificate of Insurance

CANON SOLUTIONS AMERICA
Canon Solutions America, Inc. ("CSA")
One Canon Park, Melville, NY 11747
(800) 613-2228

MUNICIPAL FISCAL FUNDING ADDENDUM

Unified Lease Agreement # _____
CFS' Application Number: _____
CFS' Agreement Number: _____
Agreement Date: _____

GOVERNMENTAL ENTITY

Complete Legal Name: _____("Customer")

THIS MUNICIPAL FISCAL FUNDING ADDENDUM ("ADDENDUM") WILL BE OF NO FORCE OR EFFECT IF THE CUSTOMER IS NOT A STATE OR A POLITICAL SUBDIVISION OF A STATE WITHIN THE MEANING OF SECTION 103(C) OF THE INTERNAL REVENUE CODE OF 1986, AS AMENDED.

Customer warrants that it has funds available to payPayments payable pursuant to the Unified Lease Agreement (the "Agreement") between Customer and CSA until the end of its current appropriation period and warrants that it presently intends to make Payments in each appropriation period from now until the end of this Agreement. The officer of Customer responsible for preparation of Customer's annual budget shall request from its legislative body or funding authority funds to be paid to the Lessor under this Agreement. If notwithstanding the making in good faith of such request in accordance with appropriate procedures and with the exercise of reasonable care and diligence, such legislative body or funding authority does not appropriate funds to be paid to the Lessor for the Equipment, Customer may, upon prior written notice to CSA and the Lessor, effective upon the exhaustion of the funding authorized for the then current appropriation period, return the Equipment to the Lessor, at Customer's expense and in accordance with this Agreement, and thereupon, Customer shall be released of its obligation to make Payments to the Lessor due thereafter, provided: (1) the Equipment is returned to the Lessor as provided for in the Agreement; (2) the above described notice states the failure of the legislative body or funding authority to appropriate the necessary funds as the reason for cancellation; and (3) such notice is accompanied by payment of all amounts then due to the Lessor under this Agreement. In the event Customer returns the Equipment pursuant to the terms of this Agreement, the Lessor shall retain all sums paid by Customer. Customer's Payment obligations under this Agreement in any fiscal year shall constitute a current expense of Customer for such fiscal year, and shall not constitute indebtedness or a multiple fiscal year obligation of Customer under Customer's state constitution, state law or home rule charter. Nothing in this Agreement shall constitute a pledge by Customer of any taxes or other monies, other than as appropriated for a specific fiscal year for this Agreement and the Equipment.

The undersigned represents and warrants to CSA and the Lessor that all action required to authorize the execution and delivery of this Addendum on behalf of the above referenced Customer by the following signatory has been duly taken and remains in full force and effect. Customer agrees that CSA and the Lessor may accept a facsimile or other electronic transmission of this Addendum as an original, and that facsimile or electronically transmitted copies of Customer's signature will be treated as an original for all purposes.

ACCEPTED

Canon Solutions America, Inc.	**Customer**
By: _____	By: _____
Title: _____	Name: _____
Date: _____	Title: _____

Canon
CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA")
One Canon Park, Melville, NY 11747
(800) 613-2228

Agreement for Products and Services
Exhibit A - Order Form - Purchase

Customer: Littleton Colorado City of

Billing Information	
Company:	
Address:	
City:	County:
State:	Zip:
Contact:	
Phone #:	
Fax #	
E-Mail:	

Other Requirements
- ☐ Tax Exempt (Attach Certificate)
- ☐ Other

Payment Terms
- ☐ Check with Order: Check # _____
- ☐ Net 30
- Other _____
- ☐ Credit Card
  Requires submission of secure credit card authorization form.

Amounts Due	
Subtotal	
Delivery / Install	
Sales Tax	
Total	$ -
Deposit	
Balance Due	$ -

Equipment Maintenance Information

Select one option: ☐ Included, unless excluded below ☐ Declined

Base Billing Cycle	Per Image Change Billing Cycle
☐ Monthly ☐ Quarterly	☐ Monthly ☐ Quarterly

Price Plan	Coverage Plan
R Fixed	☐ Per unit ☐ Fleet ☐ Aggregate

Initial term

_____ Months (min.12)

Consumables Included

☐ Toner (excluded clear) ☐ Other

Item Code	Product Description	Qty	Serial #	Ship To Information
				Delivery Contact:
				Delivery Address:
				Phone #
				Email Address:
				Meter Read Contact:
				Email Address:
				Phone # Delivery Date:
				Elevator: Yes ☐ No ☐ Loading Dock: Yes ☐ No ☐
				# of Steps Hrs of Operation
				Special Instructions:
				Delivery Contact:
				Delivery Address:
				Phone #
				Email Address:
				Meter Read Contact:
				Email Address:
				Phone #
				Elevator: Yes ☐ No ☐ Loading Dock: Yes ☐ No ☐
				# of Steps Hrs of Operation
				Special Instructions:

Per Unit Equipment Maintenance Information

☐ Check to Decline Maintenance
Alternate Meter Read Method:

Maintenance Base Charge	Covered Images Included B & W	Color	Long Sheet

Start Meter B & W	Color	Lg Sht	Excess per Image Charge B & W	Color	Long Sheet

☐ Check to Decline Maintenance
Alternate Meter Read Method:

Maintenance Base Charge	Covered Images Included B & W	Color	Long Sheet

Start Meter B & W	Color	Lg Sht	Excess per Image Charge B & W	Color	Long Sheet

Key to Meter Read Method: imageWARE Remote Unless noted above W = eManage website

Total Maintenance Charges

BY YOUR SIGNATURE BELOW, YOU AGREE TO PURCHASE THE ITEMS LISTED ABOVE, AND/OR TO PURCHASE MAINTENANCE SERVICES, AS SPECIFIED ABOVE, SUBJECT TO THE TERMS AND CONDITIONS OF THE AGREEMENT FOR PRODUCTS AND SERVICES EXECUTED ON _____, _____ AND SUBSEQUENT AMENDMENTS THERETO (the AGREEMENT). YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS ORDER FORM.

Customer Authorized Signature _____ Printed Name _____ Title: _____ Date: _____

Canon
CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA")
One Canon Park, Melville, NY 11747
(800) 613-2228

Agreement for Products and Services
Exhibit B Order Form - Lease

CFS App# _____ Page ____ of ____

Customer: _____ Littleton Colorado City of

Salesperson: _____

Order date: _____

Billing Information

Company:
BDA:
Address:
City | County:
State: | Zip: | Phone#:
Contact: | Fax#
E-Mail:

Lease Information

Lease Term	Payment* (*Plus Applicable Taxes)		
Months	Base	Service	Total
Payment Frequency	+	=	$0.00

☐ Monthly
☐ Quarterly

Due at Signing

Number of Payments in Advance | Total Due at Signing

End of Lease Term Purchase Option*

☐ Fair Market Value ☐ $1.00 ☐ Other _____ (estimated)

Equipment Maintenance Information

Select One option: ☐ Included , unless excluded below
☐ Declined ☐ Under separate agreement

Consumables Included	Per Image Charge Billiing Cycle
☐ Toner (excludes clear)	☐ Monthly ☐ Quarterly
☐ Other	

Coverage Plan	Price Plan
☐ Per Unit ☐ Fleet	R Fixed
☐ Aggrregate	

Item Code	Listed Items Description	Qty	Serial #	Ship to Information	Per Unit Equipment Maintenance Information
				Delivery Contact:	☐ Check to Decline Maintenace
				Delivery Address	Alternate Meter Read Method:
				Phone #	Maintenance Base Charge / Coverd Images Included: B & W, Color, Long Sheet*
				Email Address	
				Meter Read Contact:	
				Email Address	
				Phone # Delivery Date:	Start Meter: B & W, Color / Excess per Image Charge: B & W, Color, Long Sheet*
				Elevator: ☐ Yes ☐ No Loading dock: ☐ Yes ☐ No	
				# of steps Hrs of Operation:	
				Special Instructions:	
				Delivery Contact:	☐ Check to Decline Maintenace
				Delivery Address	Alternate Meter Read Method:
				Phone #	Maintenance Base Charge / Coverd Images Included: B & W, Color, Long Sheet*
				Email Address	
				Meter Read Contact:	
				Email Address	
				Phone # Delivery Date:	Start Meter: B & W, Color / Excess per Image Charge: B & W, Color, Long Sheet*
				Elevator: ☐ Yes ☐ No Loading dock: ☐ Yes ☐ No	
				# of steps Hrs of Operation:	
				Special Instructions:	
				Delivery Contact:	☐ Check to Decline Maintenace
				Delivery Address	Alternate Meter Read Method:
				Phone #	Maintenance Base Charge / Coverd Images Included: B & W, Color, Long Sheet*
				Email Address	
				Meter Read Contact:	
				Email Address	
				Phone # Delivery Date:	Start Meter: B & W, Color / Excess per Image Charge: B & W, Color, Long Sheet*
				Elevator: ☐ Yes ☐ No Loading dock: ☐ Yes ☐ No	
				# of steps Hrs of Operation:	
				Special Instructions:	

Key to Meter Read Method: imageWARE Remote Unless noted above W = eManage website

Total Maintenance Charge *CSA Billed Only

THIS EXHIBIT B ORDER FORM - LEASE ("Order Form") is entered into pursuant to, and incorporates all of the terms of, the Agreement for Products and Services referred to above (the "Agreement"). This Order Form constitutes a lease of the Listed Items described above. THIS ORDER FORM IS BINDING ON CUSTOMER UPON SIGNING BY CUSTOMER, AND IS BINDING ON CSA AND LESSOR AS PROVIDED IN THE AGREEMENT. THIS ORDER FORM IS NON-CANCELABLE BY CUSTOMER. CUSTOMER REPRESENTS THAT ALL ACTION REQUIRED TO AUTHORIZE THE EXECUTION OF THIS ORDER FORM ON BEHALF OF CUSTOMER HAS BEEN TAKEN. BY YOUR SIGNATURE BELOW, YOU AGREE TO LEASE THE LISTED ITEMS DESCRIBED ABOVE AND, IF SELECTED ABOVE, TO PURCHASE THE MAINTENANCE SERVICES DESCRIBED ABOVE AND IN THE AGREEMENT. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS ORDER FORM.

Customer Authorized Signature: _____ Printed Name: _____ Title: _____ Date: _____

ACCEPTANCE CERTIFICATE

To: CSA and Lessor: Customer certifies that (a) the Listed Items referred to in this Order Formhave been received, (b) installation has been completed, (c) the Listed Items have been examined by Customer and are in good operating order and condition and are, in all respects, satisfactory to the Customer, and (d) the Listed Items are irrevocably accepted by the Customer for all purposes under the Agreement. Accordingly, Customer hereby authorizes billing under this Order Form.

Authorized Signature: _____ Printed Name: _____ Title: _____ Date _____

For Internal Purposes Only:

CFS Authorized Signature: _____ Printed Name: _____ Title: _____ Date: _____

DuPage County Procurement Services Division

421 North County Farm Road, Room 3-400
Wheaton, Illinois 60187-3978

Phone: (630) 407-6200 Fax: (630) 407-6201
General Email: purchasing@dupageco.org

March 24, 2015

National IPA
725 Cool Springs Boulevard
Suite 100
Franklin, TN 37067
Attn: Christine Salas-Dorantes

Re: Contract CP-002-13

Christine,

We are in receipt of Canon's email dated March 17, 2015 to update the NIPA Agreement for new Large Format Equipment. Please accept this letter of approval to add/replace the items requested to the above noted agreement. Attached is a copy of this email.

Thank you.

Sincerely,

John Meneghini
Procurement Officer

					Pricing Format									
Product					Purchase				Lease*			Service Programs Purchase/Lease		
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	Minimum Disc off MSRP	Delivery & Installation Charge	Net Price	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
ADD														
WF	ColorWave500	Machine	0051C001	ColorWave 500 Printer	28,529.00	16%	1,534.00	23,929.00	681.98	557.55	457.04	0	129	0.044
WF	ColorWave500	Machine	0051C001									2500	199	0.041
WF	ColorWave500	Machine	0051C001									5000	299	0.038
WF	ColorWave500	Machine	0051C001									10000	399	0.032
WF	ColorWave500	Machine	0051C001									15000	499	0.026
WF	ColorWave500	Machine	0051C001									25000	699	0.020
WF	ColorWave500	Required	0054C009	ColorWave 500 License	1,575.00	8%	-	1,450.00	41.33	33.79	27.70	0	0	0
WF	ColorWave500	Required	9712276	ColorWave 500 Install Kit	795.00	13%	-	695.00	19.81	16.19	13.27	0	0	0
WF	ColorWave500	Accessory	0053C011	ColorWave 500/700 Receiving Rack	-	0%	†	-	-	-	-	0	0	0
WF	ColorWave500	Accessory	0054C001	CW500 PDF/APPE	2,395.00	21%	†	1,895.00	54.01	44.15	36.19	0	0	0
WF	ColorWave500	Accessory	0053C004	Top Cover Printer	300.00	0%	†	300.00	8.55	6.99	5.73	0	0	0
WF	ColorWave500	Accessories	0053C001	ColorWave 500/700 Drawer 2 Rolls	5,000.00	26%	†	3,700.00	105.45	86.21	70.67	0	0	0
WF	ColorWave500	Accessories	0053C002	ColorWave 500/700 Roll Holder 2"	100.00	0%	†	100.00	2.85	2.33	1.91	0	0	0
WF	ColorWave500	Accessories	0053C003	ColorWave 500/700 Roll Holder 3"	100.00	0%	†	100.00	2.85	2.33	1.91	0	0	0
WF	ColorWave500	Accessories	0053C005	ColorWave 700/500 Rear Cover Scanner	185.00	14%	†	160.00	4.56	3.73	3.06	0	0	0
WF	ColorWave500	Scanner	8782B001	Scanner Express II	5,000.00	22%	234.00	3,910.00	111.44	91.10	74.68		40	
WF	ColorWave500	Accessories	8898B001	Oce Delivery Tray Base Unit	1,960.00	0%	†	1,960.00	55.86	45.67	37.44			
WF	ColorWave500	Accessories	8898B002	Interface LV/MV TDS/PW (req w/8898B001)	140.00	0%	†	140.00	3.99	3.26	2.67			
WF	ColorWave500	Accessories	1.07E+09	Estefold 2400 Fan Fold	16,995.00	8%	1,118.00	15,613.00	444.97	363.78	298.21		100	
WF	ColorWave500	Accessories	1.06E+09	Océ Estefold 4312 with Extended Stacker	31,995.00	9%	2,000.00	28,995.00	826.36	675.58	553.80		290	
WF	ColorWave500	Accessories	1.07E+09	Estefold Connection Kit LV BW (PW3X0) (req with Estefold)	2,500.00	20%	†	2,000.00	57.00	46.60	38.20			
WF	ColorWave500	Software	9886B002	PlotWave 500 Adobe Postscript/PDF	1,800.00	28%	†	1,300.00	37.05	30.29	24.83			
WF	ColorWave500	Software	4909002	Océ Account Console	1,000.00	0%	-	1,000.00	28.50	23.30	19.10			
WF	ColorWave500	Supplies	1.07E+09	Océ ColorWave 500 Toner Pearls Black	269.00	0%	†	269.00						
WF	ColorWave500	Supplies	1.07E+09	Océ ColorWave 500 Toner Pearls Magenta	269.00	0%	†	269.00						
WF	ColorWave500	Supplies	1.07E+09	Océ ColorWave 500 Toner Pearls Yellow	269.00	0%	†	269.00						
WF	ColorWave500	Supplies	1.07E+09	Océ ColorWave 500 Toner Pearls Cyan	269.00	0%	†	269.00						
WF	ColorWave500	Training Services by Oce	9717867	Océ CW500 Training	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Training Services by Oce	9718090	Océ Custom Training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Training Services by Oce	9717818	Océ Account Center user training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Training Services by Oce	9717679	Onyx Poster Shop User Training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Implementation Services by Oce	9717990	Additional travel charge, >100 miles from Océ loc.	313.00	20%		250.00	7.13	5.83	4.78			
WF	ColorWave500	Implementation Services by Oce	6154011IP	Océ Color Series IPAK	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave500	Implementation Services by Oce	6152206	System Integration (1 day)	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave500	Implementation Services by Oce	6152202	System Integration (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Implementation Services by Oce	6152203	System Analysis (1 day)	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave500	Implementation Services by Oce	6152205	System Analysis (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave500	Implementation Services by Oce	6152200	Project Management (1 day)	2,750.00	20%		2,200.00	62.70	51.26	42.02			
WF	ColorWave500	Implementation Services by Oce	6152207	Project Management (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Machine	0052C001	ColorWave 700 Printer	41,029.00	12%	1,534.00	36,029.00	1,026.83	839.48	688.15			
WF	ColorWave700	Machine	0051C001	ColorWave 700 Service contract with Imaging Devices								0	199	0.000
WF	ColorWave700	Machine	0051C001	ColorWave 700 Service contract without Imaging Devices								0	299	0.000
WF	ColorWave700	Required	0055C002	ColorWave 700 License	2,800.00	18%	-	2,300.00	65.55	53.59	43.93	0	0	0
WF	ColorWave700	Required	0055C003	CW700 App + Enabler 5y	-		-	-	-	-	-	0	0	0
WF	ColorWave700	Accessory	9712277	ColorWave 700 Install Kit	795.00	0%	-	695.00	19.81	16.19	13.27	0	0	0
WF	ColorWave700	Accessory	0053C007	Field Install Packing	950.00	0%	†	950.00	27.08	22.14	18.15	0	0	0
WF	ColorWave700	Accessory	0053C004	Top Cover Printer	300.00	0%	†	300.00	8.55	6.99	5.73	0	0	0
WF	ColorWave700	Accessories	0053C001	ColorWave 500/700 Drawer 2 Rolls	5,000.00	26%	†	3,700.00	105.45	86.21	70.67	0	0	0
WF	ColorWave700	Accessories	0053C002	ColorWave 500/700 Roll Holder 2"	100.00	0%	†	100.00	2.85	2.33	1.91	0	0	0
WF	ColorWave700	Accessories	0053C003	ColorWave 500/700 Roll Holder 3"	100.00	0%	†	100.00	2.85	2.33	1.91	0	0	0
WF	ColorWave700	Accessories	8782B001	Scanner Express II	5,234.00	31%	234.00	3,634.00	103.57	84.67	69.41	0	40	0
WF	ColorWave700	Scanner	0053C005	ColorWave 700/500 Rear Cover Scanner	185.00	14%	†	160.00	4.56	3.73	3.06	0	0	0
WF	ColorWave700	Accessories	4904977	Receiving Rack	-	0%	†	-	-	-	-			
WF	ColorWave700	Accessories	8898B001	Oce Delivery Tray Base Unit	1,960.00	0%	†	1,960.00	55.86	45.67	37.44			
WF	ColorWave700	Accessories	8932B003	Interface MV Color (CW6x0) (req w/8898B001)	140.00	0%	†	140.00	3.99	3.26	2.67			
WF	ColorWave700	Accessories	1.07E+09	Estefold 2400 Fan Fold	18,113.00	14%	1,118.00	15,613.00	444.97	363.78	298.21			
WF	ColorWave700	Accessories	1.06E+09	Océ Estefold 4312 with Extended Stacker	33,995.00	15%	2,000.00	28,995.00	826.36	675.58	553.80			
WF	ColorWave700	Software	0053C006	EsTefold Connection Color (CW500/CW700)	3,500.00	14%	†	3,000.00	85.50	69.90	57.30			
WF	ColorWave700	Software	0054C001	CW500 PDF/APPE	2,395.00	21%	†	1,895.00	54.01	44.15	36.19			
WF	ColorWave700	Software	4909002	Océ Account Console	1,000.00	0%	†	1,000.00	28.50	23.30	19.10			
WF	ColorWave700	Supplies	29800186	Océ ColorWave 700 Toner Pearls Black X4	756.00	48%	†	396.00	11.29	9.23	7.56			
WF	ColorWave700	Supplies	29800187	Océ ColorWave 700 Toner Pearls Magenta x 4	756.00	48%	†	396.00						
WF	ColorWave700	Supplies	29800189	Océ ColorWave 700 Toner Pearls Yellow x 4	756.00	48%	†	396.00						
WF	ColorWave700	Supplies	29800188	Océ ColorWave 700 Toner Pearls Cyan x 4	756.00	48%	†	396.00						
WF	ColorWave700	Training Services by Oce	9718085	ColorWave 700 Poster Printer User Training	1,295.00	0%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Training Services by Oce	9718090	Océ Custom Training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Training Services by Oce	9717818	Océ Account Center user training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Training Services by Oce	9717679	Onyx Poster Shop User Training (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Training Services by Oce	9717990	Additional travel charge, >100 miles from Océ loc.	313.00	20%		250.00	7.13	5.83	4.78			
WF	ColorWave700	Implementation Services by Oce	6154011IP	Océ Color Series IPAK	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave700	Implementation Services by Oce	6152206	System Integration (1 day)	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave700	Implementation Services by Oce	6152202	System Integration (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Implementation Services by Oce	6152203	System Analysis (1 day)	2,094.00	20%		1,675.00	47.74	39.03	31.99			
WF	ColorWave700	Implementation Services by Oce	6152205	System Analysis (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	ColorWave700	Implementation Services by Oce	6152200	Project Management (1 day)	2,750.00	20%		2,200.00	62.70	51.26	42.02			
WF	ColorWave700	Implementation Services by Oce	6152207	Project Management (1/2 day)	1,619.00	20%		1,295.00	36.91	30.17	24.73			
WF	PlotWave 340/360	Accessories	9713458	PW3x0 Removable Hard Drive Kit	875.00	0%	275.00	875.00	24.94	20.39	16.71			
WF	PlotWave 340/360	Accessories	1.07E+09	Add'l 500GB Hard Drive for PW3x0 Remov. HD Kit(req. 9713458)	225.00	0%	†	225.00	6.41	5.24	4.30			
WF	PlotWave 340/360	Accessories	9774B003	PlotWave 300/500 Series Top Cover	125.00	0%	†	125.00	3.56	2.91	2.39			
WF	Oce Models	Machine	Delivery	Time Stop	150.00	0%		150.00	4.28	3.50	2.87			

WF	PlotWave 500	Accessories	9774B005	PloteWave 500 Climate Control	560.00	0%	260.00	560.00	15.96	13.05	10.70			
WF	PlotWave 500	Accessories	9713464	PlotWave 500 Removable Hard Drive Kit	875.00	0%	275.00	875.00	24.94	20.39	16.71			
WF	PlotWave 500	Accessories	1.07E+09	Additional Hard Drive for PW500 Removable Hard Drive Kit (requires 9713464)	225.00	0%	†	225.00	6.41	5.24	4.30			
WF	PlotWave 500	Supplies	1.07E+09	PW500 Toner Kit (2*450gr bottles)	271.00	0%	†	271.00						
WF	PlotWave 500	Supplies	1.07E+09	Oce PlotWave 300/500 Series Developer (1x1,750g bottle)	455.00	0%	†	455.00						
WF	PlotWave 500	Implementation Services by Oce	6154046IP	Océ Monochrome TDS Series IPAK	2,094.00	20%	†	1,675.00	47.74	39.03	31.99			
WF	PlotWave 500	Implementation Services by Oce	6152206	System Integration (1 day)	2,094.00	20%	†	1,675.00	47.74	39.03	31.99			
WF	PlotWave 500	Implementation Services by Oce	6152202	System Integration (1/2 day)	1,619.00	20%	†	1,295.00	36.91	30.17	24.73			
WF	PlotWave 500	Implementation Services by Oce	9717990	Additional travel charge, >100 miles from Océ loc.	313.00	20%	†	250.00	7.13	5.83	4.78			
WF	PlotWave 500	Implementation Services by Oce	9717818	Océ Account Center user training (1/2 day)	1,619.00	20%	†	1,295.00	36.91	30.17	24.73			

† Additional delivery and installation may apply if ordered after installation

* Lease rates valid through 5/14/2015

REMOVE

WF	PlotWave 340/360	Accessories	8393B016	PW300/350 Removable HD Kit	600.00	-5%	†	630.00						
WF	PlotWave 340/360	Accessories	8393B025	Add'l Hard Drive for PW300/350 Remov. HD Kit	225.00	-5%	†	236.00						
WF	PlotWave 340/360	Accessories	8778B005	PlotWave 300 series Printer only cover (use 9774B003)	125.00	-5%	†	131.00						
WF	PlotWave 900	Accessories	2255V934	Copy Delivery Tray (New # 8898B001)	1,700.00	0%	†	1,703.00						
WF	PlotWave 900	Accessories	2259V682	Original Copy Tray (New # 8898B001)	1,700.00	0%	†	1,703.00						
WF	Various	Software	7098B001	Océ Account Console - duplicate entry	1,000.00	-15%	†	1,150.00						

WF	ColorWave 650			Remove all items in sub category ColorWave 650 as these items were replaced with the ColorWave 500.				

Product					Pricing Format									
					Purchase				Lease			Service Programs Purchase/Lease		
Category	Sub Category	Sub Type	Item Category	Product Model	MSRP	Minimum Disc off MSRP	Delivery & Installation Charge	Net Price	36 Mo FMV	48 Mo FMV	60 Mo FMV	Base Monthly Volume	Base Service Cost	Overage Cost Per Sqft by Band
WF	PlotWave 500	Engine	9773B001	PlotWave 500 2 Roll Printer	21,268.00	24%	768.00	16,168.00	460.79	376.71	308.81	5000	160	0.025
WF	PlotWave 500		9773B001									10000	248	0.024
WF	PlotWave 500		9773B001									15000	345	0.016
WF	PlotWave 500		9773B001									25000	485	0.014
WF	PlotWave 500		9774B001	PlotWave 500 front covers (2 pack)	250.00	0%	†	250.00	7.13	5.83	4.78			
WF	PlotWave 500		9774B002	PlotWave 500 series Second 2 Roll drawer	4,000.00	25%	†	3,000.00	85.50	69.90	57.30			
WF	PlotWave 500	Engine	9773B003	PlotWave 500 4 Roll Printer	25,268.00	24%	768.00	19,168.00	546.29	446.61	366.11	5000	160	0.025
WF	PlotWave 500		9773B003									10000	248	0.024
WF	PlotWave 500		9773B003									15000	345	0.016
WF	PlotWave 500		9773B003									25000	485	0.014
WF	PlotWave 500		9886B001	PlotWave 500 Controller License	3,295.00	24%	-	2,495.00	71.11	58.13	47.65		61	
WF	PlotWave 500		9774B003	PlotWave 300/500 Series Top Cover	125.00	0%	†	125.00	3.56	2.91	2.39			
WF	PlotWave 500		8782B001	Scanner Express ll	5,234.00	31%	234.00	3,634.00	103.57	84.67	69.41		40	
WF	PlotWave 500		8898B001	Oce Delivery Tray Base Unit	1,960.00	0%	†	1,960.00	55.86	45.67	37.44			
WF	PlotWave 500		8898B002	Interface LV/MV TDS/PW (req w/8898B001)	140.00	0%	†	140.00	3.99	3.26	2.67			
WF	PlotWave 500		4904928	TDS700 Paper Switch (req w/ Folder or Stacker)	-	0%	-	-	-	-	-			
WF	PlotWave 500		1070001710	Estefold 2400 Fan Fold	18,113.00	14%	1,118.00	15,613.00	444.97	363.78	298.21		100	
WF	PlotWave 500		1060131321	Océ Estefold 4312 with Extended Stacker	33,995.00	15%	2,000.00	28,995.00	826.36	675.58	553.80		290	
WF	PlotWave 500		1070001711	Estefold Connection Kit LV BW (PW3X0) (req with Estefold)	2,500.00	20%	†	2,000.00	57.00	46.60	38.20			
WF	PlotWave 500		9886B002	PlotWave 500 Adobe Postscript/PDF	1,800.00	28%	†	1,300.00	37.05	30.29	24.83			
WF	PlotWave 500		4909002	Océ Account Console	1,000.00	0%	-	1,000.00	28.50	23.30	19.10			
WF	PlotWave 750		8986B001	Adobe PostScript 3 / PDF for PW750	2,000.00	25%	†	1,500.00	42.75	34.95	28.65			
WF	View Station		4914194	View Station + Batch Bundle	2,500.00	0%	-	2,500.00	71.25	58.25	47.75			
WF	View Station		4914193	View Station	800.00	0%	-	800.00	22.80	18.64	15.28			

† Additional delivery and installaiton may apply if ordered after installation

Updates to Pricing - July 2014

Options/Peripherals/Accessories

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
New Item numbers (add)													
8984B001	PW750	Engine	Océ PlotWave 750 2 Roll Print Engine	$ 19,995	23%	$ 15,330	$ 492.09	$ 409.31	$ 341.86				
8985B011	PW750	Engine	Océ PlotWave 750 Printer Power Cable	$ -		$ -	$ -	$ -	$ -				
8985B029	PW750	Software/Controller	Océ PW750 Power Logic Controller (8985B025C)	$ 5,400	47%	$ 2,872	$ 92.19	$ 76.68	$ 64.05				
8986B008	PW750	Software/Controller	Océ PlotWave 750 PLC Base License	$ 4,500	28%	$ 3,231	$ 103.72	$ 86.27	$ 72.05				
6429B002	PW750	Accessories	TDS600 Scanner	$ 8,250	28%	$ 5,923	$ 190.13	$ 158.14	$ 132.08				
6308B004	PW750	Accessories	Climate Control - s/n > 5000 (4904841)	$ 300	18%	$ 247	$ 7.93	$ 6.59	$ 5.51				
Reassign to PW750 (change)													
6720B002	PW750	Accessories	TCS4 SCANNER 4510	$ 7,995	34%	$ 5,245	$ 149.49	$ 123.26	$ 100.18				
6308B041	PW750	Accessories	OCE 2 ROLL DRAWER (4904845)	$ 4,500	18%	$ 3,675	$ 104.74	$ 86.36	$ 70.19				
6308B009	PW750	Accessories	CUT SHEET TRAY FOR TDS750	$ 2,500	27%	$ 1,822	$ 51.93	$ 42.82	$ 34.80				
6720B003	PW750	Accessories	TCS4XT THICK ORIGINAL SCANNER (4986001)	$ 9,495	31%	$ 6,563	$ 187.05	$ 154.23	$ 125.35				
8898B001	PW750	Accessories	OCE DELIVERY TRAY BASE UNIT	$ 1,960	0%	$ 1,960	$ 58.65	$ 48.36	$ 39.31				
8898B002	PW750	Accessories	ODT INTERFACE LV/MV TDS/PLOTWAVE	$ 140	0%	$ 140	$ 4.19	$ 3.45	$ 2.81				
7089B062	PW750	Accessories	KVM SWITCH 2 PORT, PS/2, MOLDED 6 CABLE (151062338)	$ 45	0%	$ 45	$ 1.34	$ 1.10	$ 0.90				
6720B020	PW750	Accessories	OUTPUT TRAY LEG SET WITH TCS4 SCANNER (9718045)	$ 500	0%	$ 500	$ 14.96	$ 12.34	$ 10.03				
6428B003	PW750	Accessories	OCE STANDDARD CONTROLLER CABINET (4984051)	$ 600	0%	$ 600	$ 17.96	$ 14.81	$ 12.03				
7089B057	PW750	Accessories	17" FLAT PANEL GUI KIT (154062343)	$ 700	2%	$ 683	$ 19.47	$ 16.05	$ 13.05				
7089B056	PW750	Accessories	19" FLAT PANEL GUI KIT (150062263)	$ 1,100	0%	$ 1,100	$ 32.92	$ 27.14	$ 22.06				
6724B017	PW750	Accessories	TDS700 FOLDER LST FOLD SECTION 4904942	$ 15,600	9%	$ 14,196	$ 404.59	$ 333.61	$ 271.14				
6724B016	PW750	Accessories	TDS700 FOLDER 2ND FOLD SECTION 4904941	$ 14,400	9%	$ 13,104	$ 373.46	$ 307.94	$ 250.29				
6308B010	PW750	Accessories	DOUBLE DECKER STACKER (4936950)	$ 6,500	10%	$ 5,828	$ 166.10	$ 136.96	$ 111.31				
6724B002	PW750	Accessories	BELT DELIVERY UNIT	$ 7,000	25%	$ 5,250	$ 149.63	$ 123.38	$ 100.28				
6308B003	PW750	Accessories	OCE 9600/TDS600/TDS700 LOADER, 2 ROLLS	$ 500	0%	$ 500	$ 14.96	$ 12.34	$ 10.03				
6428B001	PW750	Accessories	OCE DELUXE CONTROLLER CABINET (4903822)	$ 900	0%	$ 900	$ 26.93	$ 22.21	$ 18.05				
6308B002	PW750	Accessories	OCE TDS700 PAPER SWITCH (4904928)	$ 226	6%	$ 213	$ 6.07	$ 5.01	$ 4.07				
6308B006	PW750	Accessories	OCE TDS700 USB/VGA EXTENSION CABLE (4904887)	$ 35	0%	$ 35	$ 1.05	$ 0.87	$ 0.71				
8400B014	PW750	Software/Controller	Direct Print Manager DVD kit (9712591)	$ -		$ -	$ -	$ -	$ -				
2010V164	PW750	Mandetory delivery & install	Install Pack for TDS750	$ 1,922	30%	$ 1,345	$ 38.33	$ 31.61	$ 25.69				
2202V058	PW750	Mandetory delivery & install	Oce Wide Format Floor Protection	$ 110	0%	$ 110	$ 3.14	$ 2.59	$ 2.10				
2202V059	PW750	Mandetory delivery & install	Oce Wide Format Stair Crawler	$ 204	0%	$ 204	$ 5.81	$ 4.79	$ 3.90				
7653B052	PW750	ıpelemntation services by O	Monochrome IPAK Alaska & Hawaii (6154069IP)	$ 6,000	0%	$ 6,000	$ 179.55	$ 148.02	$ 120.33				
8376B001	PW750	ıpelemntation services by O	Project Management (1 day) (6152200)	$ 2,200	0%	$ 2,200	$ 65.84	$ 54.29	$ 44.12				
8376B004	PW750	ıpelemntation services by O	System Analysis (1 day) (6152203)	$ 1,675	0%	$ 1,675	$ 50.13	$ 41.34	$ 33.60				
Reassign to TC4 Stand Alone (change)													
6720B002	TC4 SA	Scanner	TCS4 SCANNER 4510	$ 7,995	34%	$ 5,245	$ 149.48	$ 123.26	$ 100.18				
6720B003	TC4 SA	Scanner	TCS4XT THICK ORIGINAL SCANNER (4986001)	$ 9,495	31%	$ 6,563	$ 187.05	$ 154.23	$ 125.35				
6720B026	TC4 SA	Software/Controller	TC4 STAND ALONE PLC IBASE (5986390)	$ 3,600	20%	$ 2,888	$ 82.31	$ 67.87	$ 55.16				
7595B002	TC4 SA	Software/Controller	TC4 Stand Alone Scanning Features (required w/SA) (4986031)	$ 7,000	10%	$ 6,325	$ 180.26	$ 148.64	$ 120.81				
8400B002	TC4 SA	Software/Controller	Océ Direct Print Manager (25 fixed seatts) (9712255)	$ 500	0%	$ 500	$ 16.39	$ 13.51	$ 10.98				
7595B003	TC4 SA	Software/Controller	TC4 Stand Alone Account Logic (4986032)	$ 850	31%	$ 588	$ 16.76	$ 13.82	$ 11.23				
7595B004	TC4 SA	Software/Controller	TC4 Stand Alone Security Level (4986033)	$ 100	0%	$ 100	$ 3.28	$ 2.70	$ 2.20				
Discontinued Item numbers (remove)													
6824B004	TDS750	Engine	Océ TDS750 2 Roll Print Engine (incl. Cut Sheet Tray)	$ 19,995	23%	$ 15,330							
6717B001	TDS750	Accessories	Oce TDS750 Power Logic Base License (req w/ every engine)	$ -		$ 1,082							
7089B063	TDS750	Software/Controller	TDS7x0 Accy Kit (req w/ every engine)	$ -		$ 48							
6717B003	TDS750	Software/Controller	Express Bundle	$ 2,500	8%	$ 2,300							
6717B005	TDS750	Software/Controller	Professional Bundle	$ 6,500	12%	$ 5,750							
6717B007	TDS750	Software/Controller	Adobe Postscript 3/PDF	$ 2,000	0%	$ 2,000							
7089B051	TDS750	Software/Controller	TDS 750 Controller (for Printer Only or with TCS4 Scanner)	$ 5,400	34%	$ 3,570							
6717B014	TDS750	Software/Controller	Oce TDS750 Advanced Security License	$ -		$ -							
6720B034	TDS750	Accessories	ORIGINAL DELIVERY TRAY FOR OCE TC4 SCANNER	$ 1,895	0%	$ 1,895							
7648B006	TDS750	Accessories	ADD'L ROLL UNIT PACKED - UPGRADE 4903535	$ 1,600	0%	$ 1,600							

County of DuPage

Contract

For

Multifunctional Device Equipment, Supplies Software and Service Solutions

With

Canon Solutions America

Effective: **October 1, 2013**

The following documents comprise the executed contract between the County of DuPage and Canon Solutions America, effective October 1, 2013:

I. County of DuPage Board Resolution

II. Canon Solutions America Response to the Request for Proposal

III. The Terms and Conditions of the Request for Proposal, incorporated by reference

R E S O L U T I O N

CP-002-13

WHEREAS, the County of DuPage is authorized to exercise its functions with other public entities pursuant to Intergovernmental Cooperation Act (5 ILCS 220/3) and to enter into joint purchasing agreements pursuant to Governmental Joint Purchasing Act (30 ILCS 525/1 et seq.); and

WHEREAS, pursuant to the agreement approved in Resolution #FI-0034-07 the County is authorized to work with National Intergovernmental Purchasing Alliance (National IPA) to secure multi-state volume purchasing contracts; and

WHEREAS, pursuant to that authorization the County issued its Solicitation #13-065 Multifunctional Device Equipment, Supplies Software and Service Solutions National Cooperative Agreement; and

WHEREAS, the County evaluated the responses to the solicitation and Canon Solutions America, Incorporated has been found to meet all minimum qualifications and requirements per Solicitation #13-065; and,

WHEREAS, the solicitation contemplated multiple awards by multiple procurement methods to permit maximum flexibility in ordering.

NOW THEREFORE BE IT RESOLVED, that an award be issued to: Canon Solutions America, Incorporated, Attn: Paul T. Murphy, 425 N. Martingale Road, Schaumburg, IL 60173, at the solicited rates contained herein for procurements entered into during the period of October 1, 2013 through September 30, 2017, with one additional one-year renewal options.

BE IT FURTHER RESOLVED, that the County and other authorized members of the National IPA may order Multifunctional Device Equipment, Supplies Software and Service Solutions pursuant to this award of Solicitation #13-065 from the incorporated agreement. Each County order shall be approved pursuant to the County Procurement Ordinance OFI-005F-99 and any amendments thereto.

BE IT FURTHER RESOLVED, that the County will receive an administrative fee of .125% of the of sales generated by the use of this contract.

BE IT FURTHER RESOLVED, that the County Clerk transmit copies of this resolution and any documents attached and made a part hereof, to the National IPA, Attn: Ken Heckman, 725 Cool Springs Boulevard, Franklin, TN 37067 and to Canon Solutions America, Incorporated, Attn: and to the Procurement Services Division, Attn: Joan M. Morange, CPPB.

Enacted and approved this 8th day of October, 2013, at Wheaton Illinois.

Daniel J. Cronin, Chairman
DuPage County, Board

ATTEST:

Gary A. King, County Clerk

Ayes: 16
Absent: 2

COPY

Prepared for: **The County of DuPage**

Response to: **Request for Multifunction Device Equipment, Supplies, Software and Service Solutions Solicitation #13-065**

Due Date: **June 6, 2013**

Prepared by:
Reed Byhring
Manager, Major Accounts
T: 847.706.3404
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rbyhring@csa.canon.com

Canon
CANON SOLUTIONS AMERICA

NATIONALIPA

Canon
CANON SOLUTIONS AMERICA

Canon Solutions America, Inc.
One Canon Park
Melville, NY 11747

Phone: 800.815.4000
www.csa.canon.com

June 5, 2013

Ms. Joan M. Morange, CPPB
DuPage County Procurement Services Division
421 North County Farm Road, Room 3-400
Wheaton, IL 60187

Dear Ms. Morange,

On behalf of Canon Solutions America, I would like to thank The County of DuPage for allowing us to respond to your **Request for Proposals for Multifunction Device Equipment, Supplies, Software and Service Solutions Solicitation #13-065**. I hope that you have found our company, products and services to be of considerable value to your organization.

Furthermore, I wish to express my continuing commitment in providing The County of DuPage, Illinois with the highest level of customer satisfaction.

Enclosed please find our proposal in response to your request. Please do not hesitate to contact me directly at 847.706.3404 or Armand Lanera at 847.706.3150 with any questions or concerns.

Sincerely,

Reed Byhring
Manager, Major Accounts

Enclosed: Response to The County of DuPage NIPA Solicitation #13-065

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Executive Summary

Canon

CANON SOLUTIONS AMERICA

Executive Summary

Introduction

We have worked with The County of DuPage since 1988. We have been cherished this relations. We have been fortunate to have been awarded competitively bid RFP for 13 of 25 years for the copier and multifunctional products and services, along with providing outsourced data and printing services for the last 8 years. In an effort to demonstrate our continued commitment to earning DuPage/National IPA business once again, we have outlined some unique value added contributions we currently provide the Public Sector, and a specific Go to Market plan.

We would like to take this opportunity to thank the County of DuPage and the National Intergovernmental Purchasing Alliance (National IPA) for creating an opportunity for a cooperative Procurement vehicle that will create value for the Participating Public Agencies (PPA).

The Executive Summary is intended to provide DuPage/National IPA with a clear understanding of our customized offerings and capabilities, support infrastructure resources, scalability, strategic direction and Canon Solutions Americas unique market leadership. We look to leverage our existing footprint and infrastructure in-place within the United States and establish one standard across the Participating Public Agencies.

Why Us?

Corporate Integrity - As a Canon U.S.A. Company, we embrace the corporate philosophy of Kyosei - all people, regardless of race, religion or culture, harmoniously living and working together into the future. While Canon takes an approach to business that is socially and environmentally responsible, we also strive to improve our relationships with local communities and increase our respect for the environment. Canon's commitment to the environment and to the world community is an integral part of its management structure, product design, manufacturing, and corporate culture. This commitment will continue to inspire many special corporate programs throughout its family of companies.

Why Us? (Continued)

What others are saying - Canon ranked #30 on the Best Global Brands in 2012 list by Interbrand, a leading brand management agency. Canon faced multiple difficulties this past year: a stronger yen, Europe's debt crisis, and slow economic recovery in the US. The brand has responded to these challenges by making product innovation and corporate citizenship top priorities. In 2012, current chairman and CEO, Fujio Mitarai, returned to the role of President and announced his vision for Canon to achieve the number one position in all of its core businesses. This year, the company made its largest acquisition in its history, purchasing Dutch print maker, Océ, for $1 billion USD. While the integration is still underway, it should boost Canon's product lineup beyond that of competitors like HP and Epson.

A Canon Group Company - Financial Strength - A wholly owned subsidiary of Canon U.S.A, Canon Solutions America, headquartered in Melville, NY, has nearly 7,000 employees in 130 offices across the country. Because we are a wholly owned subsidiary of Canon U.S.A., we offer you the financial backing of Canon Inc., one of the world's most financially stable companies, with revenues of over $45 billion in 2012. The financial backing and resources of Canon allow us to continue our operations no matter how difficult the economic climate may be. Not only does our relationship allow us to have one of the largest portfolios of products in the industry, it also allows us to provide superior service to almost every major metropolitan area throughout the United States. In addition, we can support your critical regions outside of our own extensive network through a network of Canon-authorized service centers that stand ready at over 500 domestic locations, with over 9,000 Canon factory-certified and trained technicians to solve your technical and equipment concerns.

PROUD MEMBER OF THE:

Connecting Suppliers with the Public Procurement Community - **NIGP's Business Council** comprised of representatives from each company participating in the Institute's Enterprise Sponsor Program. Enterprise Sponsors are leaders in their respective industries and have demonstrated a shared commitment to NIGP's values of: Accountability, Ethics, Impartiality, Professionalism, Service, and Transparency. We are have been an established and active member and participant since 2008, and are considered subject matter experts regarding NIGP's Business Council and their activities. The mission of the Business Council is to Serve the NIGP membership and procurement profession through the sharing of resources and expertise in support of NIGP's educational, research and advocacy mission.

In essence, the Business Council connects the supplier's perspective with the public procurement community and is dedicated to improving the buyer/supplier relationship.

Environmental Sustainability - *Solving Public Agencies Problems*

To promote sustainability and foster an environmentally sensitive culture within our Partnership, we will commit graphic artist and Wide Format Poster Template resources in an effort to successfully brand and promote a new message around Output Sustainability - Think GREEN. This initiative will be co-developed with DuPage County / National IPA and marketing resources from both organizations to encompass an enterprise reach. We further commit to be responsible for producing posters templates, signage templates, brochures templates and suggested communication messages.

Since 1995 Canon has been creating environmental management systems (EMSs), and acquiring **ISO 14001** certification at individual operational sites around the world. As of 2011, Canon achieved the consolidated certification at its operational sites, manufacturing and marketing subsidiaries in 39 countries around the world. More than 700 other Canon sites worldwide are certified to the ISO 14001 standard.

EPEAT - Canon offers products that are registered in accordance with the recently established Electronic Product Environmental Assessment Tool (IEEE 1680.2 or EPEAT) for Imaging Equipment. This new sustainability tool provides third-party verification of the positive environmental aspects related to the purchase and use of imaging equipment.

Program Overview

(DuPage County / National IPA/PPA with Canon in the United States)

- **Local Account Management Team** - A team will be established for each major PPA to ensure that knowledge transfer of the account is carried throughout every phase of engagement, creating continuity and further growing DuPage County / National IPA/PPA's and Canon's relationship. Our Service Center Account Management Team works strategically to manage and align client expectations, implement strategic initiatives and generate awareness through targeted and consistent communication. We conduct management meetings on a monthly, quarterly and as needed basis; allowing opportunities to present a formal report of the account, review activity and make recommendations.

- **Transitioned Accounts** - The Selected Service Centers our organization will support the transition of legacy public agency accounts that will benefit from a Cooperative Purchasing Agreement. This process will allow National IPA/PPA's to benefit from our and the Selected Service Centers Local Account Management Team's knowledge. The Public Agencies will not have to switch representation to achieve the financial results they desire. The scope of our present footprint within the targeted Public Agencies will provide a stable base for the Cooperative Purchasing Agreement.

- **New Accounts** - Over the past decade, there has been a consolidation in the United States Document Technology marketplace. Vendors have reduced workforce, merged or elected to discontinue operations. We stand in a contrarian position. Over the past decade, we have been in an expansion mode. The opportunity to become a partner in a Cooperative Purchasing Agreement with the National IPA complements our strategy of market-share growth.

- **Quarterly Business Reviews (QBR) and Customized Reports** - In addition to the formal (QBR) presented to DuPage County / National IPA/PPA's Procurement and Procurement Executives, ad hoc reports are generated on short notice and vary based on need. Such reports include weekly service reports, usage and utilization reports, average machine uptime and downtime, historical data, asset inventory by business unit, city or location, lease reports, and service billing. Client reporting is a key component to the services provided to DuPage County / National IPA/PPA's. We will endeavor to create a "One Standard" reporting for all the Selected Service Centers.

Past Performance and Experience

We have worked with The County of DuPage since 1988. We have been cherished this relations. We have been fortunate to have been awarded competitively bid RFP for 13 of 25 years for the copier and multifunctional products and services, along with providing outsourced data and printing services for the last 8 years. It is through this experience and others that we have gained exceptional knowledge of the Public Sector's culture and topology throughout the course of our numerous engagements. It is that knowledge and experience that has allowed us to frame our most comprehensive response. Our strategy and direction will help public agencies drive down costs and help you focus on collective business initiatives; to continue to remain effective in your respective market responsibilities. We believe a partnership with the National IPA through a cooperative purchasing program will enable the Participating Public agencies to acquire the product and services of choice, at an attractive price. In addition, they will receive all of the support and care that they have come to trust. We have outlined four unique value added (see below) aspects of our organization to highlight our strengths; presence in the Public Sector, transition capabilities for larger fleets, Managed Document Services (MDS), and Stability.

Conclusion - Stability

You have presented us with a unique opportunity with to respond to and participate in this process, and we are confident that we are the strategic partner with the resources; technology and customer focus to best help you meet and exceed your goals. As a sales and service subsidiary of Canon U.S.A., we are part of a larger support network and can provide extensive support to you.

The Print industry has gone through substantial changes since the implementation of the last contract. Acquisitions and mergers have drastically changed the landscape of our industry. Through all the changes, Canon is still the leader in products and technology. Our merger with Oce has broadened our product line and has increased our footprint from not only a sales standpoint, but from a servicing standpoint. We now have direct coverage in all 50 states. We can now directly serve more public sectors accounts than we ever had in the past. This increased footprint has made Canon more powerful but not at the expense of stability and financial strength. Two and one-half years into the merger and our strength in employees, profitability, revenue, are unmatched in our industry.

Thank you again for the opportunity to present our response to the County of DuPage/National IPA RFP. We look forward to continuing our business relationship and growing together.

We believe we are the best-suited company to meet the needs of The County of DuPage, National IPA and the Participating Public Agencies.

A. Methods of Approach

Canon

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1. National Program

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract

1. *National Program*

a. *Include a detailed response to Attachment A, Exhibit A, National IPA Response for National Cooperative contract. Responses should highlight experience, demonstrate a strong national presence, describe how offeror will educate its national sales force about the contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to National IPA.*

The following document represents our detailed response to each item listed throughout *Attachment A, Exhibit A, National IPA Response for National Cooperative Contract*. We have included a brief response below each paragraph, bulleted item and or question listed throughout this section. In cases where our response required additional supporting documentation, or could be better understood through use of an existing document or diagram, we have provided the document and a reference to where it is located in our submittal.

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract

1.0 Scope of National Contract

1.1 Requirement

The County of DuPage (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the National Intergovernmental Purchasing Alliance Company ("National IPA"), is requesting proposals for Multifunction Device Equipment, Supplies, Software and Service Solutions. The intent of this Request for Proposal is that any contract between Principal Procurement Agency and Supplier resulting from this Request for Proposal (hereinafter defined and referred to as the "Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through National IPA's cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with National IPA (an example of which is included as Exhibit D) and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency, including the Principal Procurement Agency, will be preceded by their registration with National IPA as a Participating Public Agency in National IPA's cooperative purchasing program. Registration with National IPA as a Participating Public Agency is accomplished by Public Agencies entering into a Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit C. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through National IPA.

All transactions, purchase orders, etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither National IPA, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency.

This Exhibit A defines the expectations for qualifying Suppliers based on National IPA's requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through National IPA.

These requirements are incorporated into and are considered an integral part of this RFP. National IPA reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies.

Acknowledged

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

1.0 Scope of National Contract

1.2 Marketing and Administrative Support

During the term of the Master Agreement National IPA intends to provide marketing and administrative support for Supplier pursuant to this section 1.2 that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The National IPA marketing team will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

A. Marketing collateral (print, email, presentations)

B. Website support

C. Trade shows/conferences meetings

D. Advertising

The National IPA sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

A. Individual sales calls

B. Joint Sales Calls

C. Communications / customer service

D. Training sessions for Public Agency teams

E. Training sessions for Supplier teams

Acknowledged

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

1.0 Scope of National Contract

1.2 Marketing and Administrative Support

The National IPA contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies prospective Public Agencies through:

A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing

B. Training sessions for Public Agency teams

C. Training sessions for Supplier teams

D. Regular business reviews to monitor program success

E. General contract administration

Suppliers are required to pay an administrative fee of 2% of the greater of the Contract Sales under the Master Agreement and guaranteed Contract Sales under this Request for Proposal. Supplier will be required to execute the National IPA Administrative Agreement (refer to Exhibit B).

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the National Intergovernmental Purchasing Alliance Company Administration Agreement between Supplier and National IPA (the "National IPA Administration Agreement")

Acknowledged

1.3 Estimated Volume

The dollar volume purchased under the Master Agreement is estimated to be approximately $50 million annually. While no minimum volume is guaranteed to Supplier, the estimated annual volume is projected based on the current annual volumes among the Principal Procurement Agency, other Participating Public Agencies that are anticipated to utilize the resulting Master Agreement to be made available to them through National IPA, and volume growth into other Public Agencies through a coordinated marketing approach between Supplier and National IPA.

Acknowledged

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

1.0 Scope of National Contract

1.4 Award Basis

The basis of any contract award resulting from this RFP made by Principal Procurement Agency will be the basis of award on a national level through National IPA. if multiple suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same suppliers will be required to extend the Master Agreement to Participating Public Agencies through National IPA. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier such Participating Public Agency and National IPA shall agree.

Acknowledged

1.5 Objectives of Cooperative Program

This RFP is intended to achieve the following objectives regarding availability through National IPA's cooperative program:

A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;

B. Establish the Master Agreement as the Supplier's primary go to market strategy to Public Agencies nationwide;

C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations;

D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

Acknowledged

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

2.0 Representations and Covenants

2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transitions existing customers, upon their requires, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with National IPA and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement

Acknowledged

2.2 Pricing Commitment

Supplier commits that the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.

We are unable to make this representation due to the specific requirements that exist in this proposal.

2.3 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through National IPA nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to National IPA in accordance with the National IPA Administration Agreement. Supplier also commits that its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

Acknowledged

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through National IPA.

3.1 Company

A. Brief history and description of your company.

B. Total number and location of sales persons employed by your company.

C. Number and location of support centers (if applicable).

D. Annual sales for the three previous fiscal years.

E. Submit your FEIN and Dunn & Bradstreet report.

Please see details provided in Tab C. Qualifications and Experience and Exhibits under the following headings:

A. Tab C. Qualifications and Experience, Section 1. Company Brief History and Description

B. Tab C. Qualifications and Experience, Section 2. Sales Persons Employed

C. Exhibits, Exhibit iii. CSA technical Support Centers

D. Tab C. Qualifications and Experience, Section 3. U.S. Annual Sales (2010-2012)

E. Tab C. Qualifications and Experience, Section 4. FEIN and Dunn & Bradstreet Report

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through National IPA.

3.2 Distribution, Logistics

A. Describe how your company proposes to distribute the products/service nationwide.

B. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

C. Provide the number, size and location of your company's distribution facilities, warehouses and retail network as applicable.

D. State any return and restocking policy and fees, if applicable, associated with returns.

Please see *Distribution, Logistics details provided in Tab C. Qualifications and Experience, Section 1. Company Brief History and Description.*

3.3 Marketing and Sales

A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as your company's primary go to market strategy for Public Agencies to your teams nationwide, to include, but not limited to:

i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days

ii. Training and education of your national sales force with participation from the executive leadership of your company, along with the National IPA team within first 90 days

In addition to the above listed requirements, we will continue to use the resulting Master Agreement as our primary "Go to Market Strategy" for Participating Public Agencies. Pete Kowalczuk, Senior Vice President of ESS Sales has been designated as the *Executive Sponsor* for the program. We will provide the Sales staff with information about the announcement and educate them by utilizing our Marketing and Sales Training Departments. These activities will consist of internal notifications, WebEx courses, a branch seminar series and training for key markets.

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Pubic Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

i. Creation and distribution of a co-branded press release to trade publications within first 10 days

We will work with National IPA to create and deliver co-branded press releases, and content specifically geared around the agreement, to publications and associations.

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ii. Announcement, contract details and contact information published on the company website within first 30 days

We will provide agreement information on our website at the onset of the agreement and periodically update when appropriate.

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iii. Design, publication and distribution of co-branded marketing materials within first 90 days

We will provide a copy of the DuPage Agreement/National IPA Program Marketing Plan by the middle of September 2013 covering the above items, with improvements over previous agreements and additional strategies.

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

iv. Commitment to attendance and participation with National IPA at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement

We are committed to participating in various national, regional and local trade shows, conferences and educational meetings. Additionally, from time to time we conduct in-branch Lunch & Learns, where the attendees will be introduced to the benefits of this agreement.

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v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by National IPA for partner suppliers. Booth space will be purchased and staffed by your company. In addition, you commit to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by National IPA.

We will partner in any future efforts with National IPA as a result of this agreement at the NIGP Annual Forum. Since 2008, we have been a participant on the NIGP Business Council and now are an Enterprise Sponsor. We see the commitment to managing the NIGP Annual Forum in partnership with National IPA as a value to the members and attendees.

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vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement

We will provide material and content to promote the Master Agreement through trade publications which we believe increase our opportunities.

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, etc.)

We will provide ongoing marketing support to present the use and value of the Master Agreement.

3.3 Marketing and Sales

viii. Dedicated National IPA internet web-based homepage with:

- *National IPA standard logo;*
- *Copy of original Request for Proposal;*
- *Copy of contract and amendments between Principal Procurement Agency and Supplier;*
- *Summary of Products and pricing;*
- *Marketing Materials*
- *Electronic link to National IPA's online registration page;*
- *A dedicated toll free number and email address for National IPA*

We will provide all necessary content including the item listed above to support the National IPA internet website.

C. Describe how your company will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through National IPA. Include a list of current cooperative contracts (regional and national) your company holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

During the past DuPage/National IPA Agreement we were able to convert the majority of Public Agency agreement to the use of the National IPA Master Agreement. There are a few legacy agreements that will become available with the awarding of the agreement.

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

D. Acknowledge that your company agrees to provide its company/corporate logo(s) to National IPA and agrees to provide permission for reproduction of such logo in marketing communications and promotions.

We intend to provide our logo's for the purpose of commercially marketing our products and services in conjunction with National IPA's efforts within our standard logo use guidelines.

E. Supplier is responsible for proactive direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by National IPA. All sales materials are to use the National IPA logo. At a minimum, the Supplier's sales initiatives should communicate:

i. Master Agreement was competitively solicited by a Principal Procurement Agency

ii. Best government pricing

iii. No cost to participate

iv. Non-exclusive contract

Acknowledged and agreed

F. Supplier is responsible for the training of its national sales force on the Master Agreement. At a minimum, sales training should include:

i. Key features of Master Agreement

ii. Working knowledge of the solicitation process

iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through National IPA

Acknowledged and agreed

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

G. Provide contact information for the person(s), who will be responsible for:

i. Marketing

ii. Sales

iii. Sales Support

iv. Financial Reporting

v. Contracts

Acknowledged and agreed

H. Describe in detail how your company's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

Please see Exhibits Section, Exhibit ix. National Sales Structure.

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a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

I. Explain in detail how the sales teams will work with the National IPA team to implement, grow and service the national program.

Initial Roll-Out: We will host an initial Strategy Meeting with National IPA. This meeting will consist of the Sales and Marketing leadership from both organizations. The intent of the meeting is to achieve a regional relationship between the two entities, and review and discuss the "Go to Market Strategy," and review the Marketing Strategy in general.

Zone VP Sales Meetings: In September 2013, the Zone VP of Sales will meet with their respective National IPA Regional Managers. The meeting design is to discuss the Zones Branch structure, meet the regional Sales Planning and Marketing staff, and identify market opportunities and Strategies.

Zone Sales Planning and Marketing Meetings: Hold meeting between National IPA Regional Managers and our respective Zone Sales Planning and Marketing staff members to review, plan and execute regional and local trade shows and conferences.

Key Branch Location Meeting: We will conduct Key Branch training and sales strategy meeting throughout the year with the National IPA Regional Managers. These meetings will be designed to increase the usage and results of the Master Agreement in the larger metropolitan markets in the United States.

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

J. Explain in detail how your organization will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set¬up, etc.

Canon Solutions America will build on the past successes of managing the National IPA Master Agreement. Moving forward we will continue to focus on achieving the target revenue for this agreement. To that extent, we have added a marketing resource to oversee the marketing and communication related activities with the National IPA. This individual is responsible for the development and execution of the National IPA Marketing Plan.

K. State the amount of your company's Public Agency sales for the previous fiscal year. Provide a list of your top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

We generated $68 million in Public Agency Sales for fiscal 2012. We will provide a list of our top 10 Public Agencies upon request in a non-public format.

L. Describe your company's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

Presently, we are using a customized version of Oracle as our ERP system and are capable of managing all related data/details needed to support the national program.

a. Detailed Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract (continued)

3.0 Supplier Qualifications

3.3 Marketing and Sales

M. Provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that your company will guarantee each year under the Master Agreement for the initial three years of the Master Agreement.

$ _____ .00 in year one

$ _____ .00 in year two

$ _____ .00 in year three

At the present time, we will not be guaranteeing the sales revenue for the initial three years.

N. Even though it is anticipated that many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation that is for Products covered under the Master Agreement.

i. Respond with Master Agreement pricing (Contract Sales reported to National IPA).

ii. If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to National IPA under the Master Agreement.

iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement.

iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail your strategies under these options when responding to a solicitation.

While we will utilize the National IPA as our primary go-to-market strategy, in no event shall we be liable for any fees to National IPA in the event that we bid or are awarded a contract with any entity not utilizing the National IPA pricing or the Master Agreement, nor shall such bid or award constitute a breach of this Agreement.

b. Proposed Exceptions to
Attachment A, Exhibit B
National IPA Administrative Agreement

Customer Name	The County of DuPage, Illinois	**Bid Due**	Monday, May 31, 2013
City	Wheaton	**Branch**	Schaumburg, IL
State	Illinois	**Rep**	Reed Byhring, Manager, Major Accounts

Section Name	Pg	Section	RFP Language	CSA Response
MONTHLY REPORTING & FEES	44	#11	Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. National IPA and Principal Procurement Agency reserve the right to audit the accounting for a period of four (4) years from the date National IPA receives the accounting. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by Principal Procurement Agency or National IPA at the location designated by Principal Procurement Agency or National IPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment, together with interest on such amount in accordance with paragraph 12, and shall be obligated to reimburse National IPA's costs and expenses for such audit.	Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. National IPA and Principal Procurement Agency reserve the right to audit the accounting for a period of four (4) years from the date National IPA receives the accounting. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by Principal Procurement Agency or National IPA at the location designated by Principal Procurement Agency or National IPA~~. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment, together with interest on such amount in accordance with paragraph 12, and shall be obligated to reimburse National IPA's costs and expenses for such audit.~~To the extent that the audit reveals an underpayment, Supplier shall promptly pay National IPA the amount of the underpayment and should the underpayment be 5% or greater in the period audited, Canon Solutions America, Inc. would agree to pay reasonable audit cost and expenses not to exceed 100% of the underpayment.

Section Name	Pg	Section	RFP Language	CSA Response
MONTHLY REPORTING & FEES	44	#13	National IPA or its designee may, in National IPA's sole discretion, compare Participating Public Agency records with monthly reports submitted by Supplier. If there is a discrepancy, National IPA will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to National IPA's reasonable satisfaction, including paying any administrative fee due and owing. If the Supplier does not so resolve the discrepancy, National IPA shall have the right to engage a third party to conduct an independent audit of Supplier's monthly reports and Supplier shall be obligated to reimburse National IPA's costs and expenses for such audit. Should any audit reveal an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment together with interest on such amount in accordance with paragraph 12.	National IPA or its designee may, in National IPA's sole discretion, compare Participating Public Agency records with monthly reports submitted by Supplier. If there is a discrepancy, National IPA will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to National IPA's reasonable satisfaction, including paying any administrative fee due and owing. If the Supplier does not so resolve the discrepancy, National IPA shall have the right to engage a third party to conduct an independent audit of Supplier's monthly reports. and Supplier shall be obligated to reimburse National IPA's costs and expenses for such audit. Should any audit reveal an underreporting of Contract Sales and a resulting underpayment of administrative fees, Supplier shall promptly pay National IPA the amount of such underpayment together with interest on such amount in accordance with paragraph 12. To the extent that the audit reveals an underpayment, Supplier shall promptly pay National IPA the amount of the underpayment and should the underpayment be 5% or greater in the period audited, Canon Solutions America, Inc. would agree to pay reasonable audit cost and expenses not to exceed 100% of the underpayment.
GENERAL PROVISIONS	45	#16	This Agreement and National IPA's rights and obligations hereunder may be assigned at National IPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform National IPA's obligations hereunder. Supplier may not assign its obligations hereunder without the prior written consent of National IPA.	This Agreement and National IPA's rights and obligations hereunder may be assigned at National IPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform National IPA's obligations hereunder. ~~Supplier may not assign its obligations hereunder without the prior written consent of National IPA.~~ Should require Contractor consent to assignment not to be unreasonably withheld

c. Current Distribution Model

c. Describe the current distribution model capable of delivering products nationwide, including the number, size and location of your company's distribution facilities, warehouses and retail network, where applicable. Describe your coverage of the United States.

On January 1, 2013, Océ North America, Inc. and Océ Imagistics, Inc. merged into Canon Business Solutions, Inc., with the newly merged entity being named Canon Solutions America, Inc., a wholly owned subsidiary of Canon U.S.A., Inc. This gives us the benefit of the rich, diverse histories of both Canon and Océ. Representing the combined strengths of these world-renowned brands, our newly expanded portfolio of solutions is now the most robust in the industry. This, along with the expert knowledge of our people and a shared culture of providing excellent support and service, makes us well positioned to move into the future with continued success. For Public Agencies outside our service area, we will contract with Canon Authorized Dealers.

Please see Exhibit iii. CSA Technical Support Centers for a complete list of our company distribution facilities, warehouses and retail network offices, which include over 130 offices covering most major metropolitan areas of the United States.

2. Product Offering

2. Product Offering

a. Using Attachment B - Specification and Pricing Workbook. Identify the proposed products available under the contract.

i. If offeror is not proposing the exact equipment specified clearly indicate the deviation in the Offeror's Proposal section. If there are no deviations stated it will be assumed that the equipment specified is being provided.

ii. Offeror may elect to consolidate machine models at any level for its own convenience or volume discounts, etc. For example: if a machine geared to Segment 2 requires different supplies than a Segment 3 machine the offeror may choose to provide one model for both categories provided the machine meets all of the requirements of the higher category model.

a. Proposed Products

Please see proposed products deviations and any proposed machine consolidation recommendations in Required Forms, Attachment B - Specification and Pricing Workbook enclosed.

Canon Inc. products support the pursuit of office productivity and efficiency amid the growing expansion of information networks. Canon Inc. divides its product line into specific categories. Products emphasize a modular architecture that offers organizations products that are easy to upgrade to accommodate growth.

Multifunction Printers/Copiers

Canon's multifunction product line-up includes a full range of products with a combination of copy, print, fax and/or scan functionality.

Large Format Printers

Canon offers state-of-the-art large-format color graphics printing solutions designed with power, speed, flexibility and quality unsurpassed in the industry. With the new acquisition of Océ, Canon now offers a full line of large format printers, copiers and scanners in color or black and white.

Desktop Laser Beam Printers

Canon offers the very best in document quality, reliability and multi-platform network compatibility.

Scanners and Large Format Scanners

Innovative Canon technology makes it easy to quickly scan documents and images right to a computer. The complete line of Océ's standalone large format scanners and aperture card scanners meet the needs of any CAD, engineering, or graphics scanning and copying application.

Facsimile

Canon's LASER CLASS Facsimile plain paper faxes offer high-speed modems, fast scanning, enormous document memories and crisp, laser output.

2. Product Offering

b. Provide an overview of the unique technologies that are incorporated into your products.

b. Canon Unique Technologies

Canon Multifunction Devices operate in environments to provide an easy to use system that integrates into standard business processes to promote Business Process Automation that improves efficiency by making it easier to create, distribute and store documents. We configure each imageRUNNER to your specifications in order to provide security and eliminate unauthorized access while automating other capabilities to make things easier for users.

Canon Technology Highlights for Fleet

imageRUNNER ADVANCE

imageRUNNER ADVANCE systems can help secure data and information while preventing overuse of costly device functions. They can help government and educational organizations to work more efficiently, streamline communication, and address environmental and accessibility concerns.

- Highly customizable user interface/two menus, and custom features
- Consistent interfaces and print drivers ensuring simple to use experience
- Seamless integration with enterprise applications, cloud based services, and mobile devices
- MEAP enabled, ability run solutions from back-end systems (no additional hardware required)
- Ability to scan, print, and view files from any UBS flash drive
- Security features to secure confidential and sensitive information
- Hardware Disk Drive (HDD) Format, a standard feature, not only deletes files associated with all user areas on the disk, but it also overwrites all user data areas on the hard disk. HDD Data Erase Kit, another standard feature, enables administrators to configure the system to overwrite the internal image server hard disk and erase previous data as part of routine job processing.
- Ability to control costs by tracking and analyzing printing behavior
- Promotes environmentally conscious behavior; all systems are ENERGY STAR qualified

2. Product Offering

b. Provide an overview of the unique technologies that are incorporated into your products.

b. Canon Unique Technologies (continued)

Production Color and Monochrome Technologies

imagePRESS

The imagePRESS line of digital color presses delivers excellent performance and pushes print productivity even higher. They deliver practical, real-world productivity, ongoing reliability. The imagePRESS is ideal for creative services looking for a cost effective way to add value and introduce new capabilities into their design that can extend their visual message.

Océ VarioPrint DP 110/120/135

Features next-generation light-to-mid-production monochrome digital presses and leverages the strengths of Canon and Océ production print technologies. It incorporates a clean-sheet design and innovative technologies for optimal image quality and productivity in a highly sustainable system. Customers will benefit from the performance and workflow integration capabilities necessary to satisfy today's competitive quick printing environments. For customers seeking to reduce their environmental impact, the Océ VarioPrint DP Line utilizes Océ HeatXchange technology incorporated into the printer to reduce energy consumption.

Océ VarioPrint 6000 Ultra Line

Is one of the most productive high speed, high volume cutsheet printers in its class. The Océ VarioPrint 6000 Ultra Line uses Océ Gemini Technology to provide cost-effective printing solutions to meet the high demands in Transactional Printing and MICR printing environments.

Océ PRISMAprepare

Océ PRISMAprepare® all-in-one job preparation software simplifies document makeready from composition through production. Whether customers are collecting and cleaning up pages from digital or hard copy sources, enhancing documents, assigning media attributes, creating inserts or optimizing image color brightness and saturation, Océ PRISMAprepare software streamlines prepress workflow from start to finish. Tasks like creating booklets, impositioning, creating single- or double-sided full-bleed tabs, color splitting, merging, and programming jobs with repeating pages are easier than ever. Customers can preview every step in the preparation process on screen, eliminating the need for hard copy proofing.

2. Product Offering

b. Provide an overview of the unique technologies that are incorporated into your products.

b. Canon Unique Technologies (continued)

Large Format Solutions Core Technologies

Large Format Solutions offer the best in class productivity, obtain longer uninterrupted printing, and enable customers to gain complete control of their workflow.

Radiant Fusing

Radiant Fusing technology is designed to provide the most efficient means of fusing toner onto paper. The system provides instant warm-up for instant printing. The no cool-down ventilation ensures quiet operations and reduces energy usage.

Image Logic

High quality scanning with Océ Image Logic automatically compensates for wrinkles and light colors to produce superior results.

Crystal Point Technology

Guarantees robust, high quality color prints on plain paper. Its 100% clean printing ensures no ozone imprint, particle emissions or waste byproduct.

Copy Press Technology

Copy Press technology uses no developer and is 100% toner efficient, thereby reducing waste disposal. The closed toner system keeps toner inside the machine and off hands and clothes. Filters installed in the system help reduce most ozone emissions. The system produces crisp line drawings and clear grayscale reproduction of color originals.

2. Product Offering

c. Describe applications or software that enhances the data or information related to the use of equipment requested.

c. Reporting Software

Remote User Interface (RUI) Data

The Remote User Interface (RUI) lets administrators monitor toner levels, paper supply measurements, and device status from their PCs. RUI offers remote configuration of network settings and authentication. This can generate significant cost savings and efficiency.

imageWARE Remote

imageWARE Remote collects meter reads and provides status, diagnostic information, consumable alerts and meters for an array of Canon devices. In combination with Canon's Content Delivery System (CDS), it allows for offsite firmware upgrades. It also enables better understanding of an organization's fleet and output, which helps with equipment rightsizing.

imageWARE Enterprise Management Console (iWEMC)

imageWARE Enterprise Management Console delivers a streamlined, centralized point of control for all devices installed across your enterprise. This expandable console reduces the downtime of devices by directing low toner, paper jams, and device maintenance alerts via e-mail messages to the network administrator.

It also enables advanced automated task management including discovering new devices, retrieving/distributing device settings, and rebooting devices, retrieving/distributing address books, retrieving device meters, installing/upgrading printer drivers and download font and color profiles.

uniFLOW Output Manager

uniFLOW software is a comprehensive solution delivering secure printing, document output accounting, rules based routing and print analysis. With its modular design and emphasis on security, uniFLOW is particularly attractive to IT managers, who value ease-of-integration and strong level of control within networked environments. uniFLOW is designed to save time and money by providing effective controls over customers' entire printer and Multi-Function Printer (MFP) fleet. uniFLOW solution can be built from several different components depending on a customer's need. uniFLOW Output Manager offers organizations the ability to:

- Track print and copy costs on networked MFPs, printers as well as locally connected desktop printers
- Perform secure pull printing at any printer simply by using employee badge or PIN Code
- Route jobs to the most inexpensive MFPs

2. Product Offering

c. Describe applications or software that enhances the data or information related to the use of equipment requested.

c. Reporting Software (continue)

Pharos

Uniprint for higher education provides enterprise print asset management and print cost recovery solutions.

Universal Login Manager (ULM)

Provides simple, small-medium scale device authentication and tracking capability. ULM also facilitates device personalization.

Job Submission Technology

Océ PRISMAaccess

PRISMAaccess 5.2 software turns CRD/Print for Pay into a print order magnet. It makes submitting jobs as easy and attractive as printing to the local printer.

Digital Storefront

Simplifies print center operations by automating job submission, proofing, estimating, and ticketing while eliminating redundant data entry throughout the print procurement and production process.

2. Product Offering

d. Indicate whether the Offeror provides remanufactured or reconditioned devices.

d. Remanufactured / Reconditioned Devices

Yes. Since 1993, Canon has extended the lives of thousands of copiers through its remanufacturing efforts. When you choose the Canon Remanufacturing Program, you are buying high-quality office equipment that is good for the environment and your budget. Canon's Copier Remanufacturing Program, based at our U.S. manufacturing facility in Newport News, Virginia, is part of Canon's responsible product life cycle management principles. This program reflects the company's commitment to limit its impact on the environment by extending product life and conserving natural resources through reliable, high-quality remanufactured office equipment.

Fit for configurability based on availability at the Customer location.

Canon realizes that from the viewpoint of the entire product lifecycle, the raw materials, parts manufacturing, product usage, and end-of-life stages are significant contributors to the environmental impact. Canon has taken steps to address environmental issues for end-of-life products, such as resource re-utilization (product remanufacturing and recycling) where possible and the proactive prevention of pollution due to disposal of these products in order to support a sustainable society.

Please see Exhibit i. Canon Sustainability Literature for additional information on our extensive efforts to support the environment.

Canon offers a remanufacturing program for designated models recovered and collected from the field. We send these models to a Canon facility where company-trained technicians evaluate each unit using rigorous computerized testing procedures prior to entering our production process. We thoroughly inspect, clean, and replace with a prescribed number of parts, all qualifying units to ensure operation and quality to Canon standards. Canon assigns each model a new model name and serial number. We reset every units meter to zero and incorporate new features and/or functions where applicable.

We disassemble and sort parts for reuse when models have reached end-of-life and do not qualify for our remanufacturing program. Remaining materials are sent to approved recycling vendors to ensure compliance with Canon's Environmental Management System (EMS). The Canon EMS ensures that Canon's activities, products, and services have minimal impact on or risk to the environment. By following this process, nothing goes to a landfill. In addition, Canon's EMS helps monitor and improve upon a number of areas that touch on the environment, such as energy efficiency, resource conservation, waste management, chemical control, and toner cartridge recycling.

2. Product Offering

e. Describe in detail any standard or optional document management (e.g. work flow, digital store front) software that is available for use with the equipment that you have proposed.

e. Document Management Software

Canon devices and compatible partner software applications, are particularly well suited to facilitate government digital workflows and document-driven functions as the "on and off ramps" to the electronic process. By assisting in the goal to develop "paperless" delivery, we provide ways for Public Agencies to manage information more efficiently, while ensuring the privacy and protection of sensitive information.

Digital StoreFront™

Simplifies print center operations by automating job submission, proofing, estimating, and ticketing while eliminating redundant data entry throughout the print procurement and production process.

eCopyShareScan® and eCopyPDF Pro Office

Converts paper into secure digital documents, and connects user with the applications and digital workflows that run their business. eCopyPDF Pro Office is an alternative to Adobe Acrobat for desktop document applications, such as document mastering, file conversions and portability.

Open Text Right Fax

Provides a centralized fax solution that is scalable and can be integrated into an organization's Voice over IP Network.

EMC Document ApplicationXtender (AX)

Content management solution that allows users to organize, store, and retrieve information quickly.

Prism Forms Manager

A premier variable data printing solution that includes postal certification and digital signatures among its robust features and functions.

i1 Publish

Leading graphic arts industry color management solutions by X-rite.

2. Product Offering

f. Provide detailed pricing for all optional software or equipment in the pricing section - Attachment B Specification and Pricing workbook.

f. Pricing for Optional Software and Equipment

Please see detailed pricing for all optional software or equipment in the pricing section found in Required Forms, Attachment B - Specification and Pricing Workbook.

Canon Managed Document Services (MDS) **from Canon Solutions America helps your organization cut costs, get the most out of available technology, simplify your billing, and more** Managed Document Services are designed to not only simplify the management and administration of an organization's print environment, but also seeks to optimize the environment so that better efficiencies, productivity, and cost savings can be realized.

Canon MDS
Managed Document Services

Managed Document Services At A Glance

Simply put, Managed Document Services provides your organization with a turn-key program featuring an all-inclusive, cost-per-print program (device monitoring, toner cartridges, parts and on-site labor) designed to reduce print related costs, minimize the burden on your IT staff and provide you with the reporting you need to effectively manage your print fleet. Deliverables include:

i Discovery and Analysis

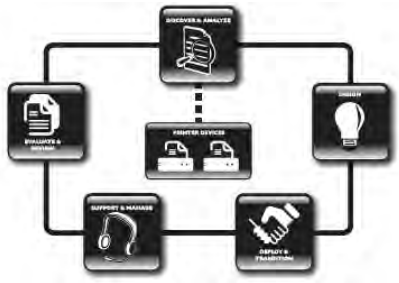
Provides a complete inventory of the imaging fleet across your enterprise, including important information about your print environment and the current state of your output devices (copiers, printers, multi-functional devices, and fax machines). Armed with this information, intelligent decisions on fleet optimization can be made with confidence.

i Printer Monitoring and Mapping

Monitors and reports on critical metrics from your imaging fleet including: device inventory, volume capture, supplies alerts, service alerts, and device placement within your office environment.

i Proactive Supply Replenishment and Service Response

Provides proactive supplies replenishment and technical support so you achieve maximum uptime on your print devices and enhanced productivity for you organization.



i Quarterly Account Review

On a quarterly basis, the experts from Canon Solutions America will meet with you to review your current print related costs and share insights surrounding:
– Additional ways to reduce spending
– Rightsizing opportunities
– Cost, design, implementation and management strategies
– Current and future technology investments

Through the MDS discovery process, Canon Solutions America provides you with the information needed to understand the current state of your print environment
– enabling you to make informed decisions on fleet optimization that reduce expenses and enhance operational efficiencies. Additional benefits include:
• Reduced overall spend on print-related activities with potential savings of 10–30%.
• One vendor to manage all document output devices.
• Simplified management and administration of print environments.
• Eliminate unnecessary and wasteful supply ordering, stocking and management.
• Simplified billing with management reports that support easy cost allocation.
• Facilitate "Green" initiatives.

What Managed Document Services Can Do for You

Traditionally, document output costs have been widely distributed across an organization's financial reporting structure. This decentralized approach hides many print related expenses, hindering management's ability to account for the true costs of document output across their company.

All Managed Document Service Engagements are priced based on a completed scope of work. Final proposal will be presented prior to approving the end-user license agreement. Please see Exhibits Section, Exhibit x. Ancillary Form Agreements. Products and services not included in this agreement will be offered at Canon Solutions America's National Cooperative Discount Process.

3. Service Offering

3. Service Offering

a. Using Attachment B - Specification and Pricing Workbook. Identify the proposed services under the contract.

Please see Attachment B - Specification and Pricing Workbook for proposed services offered under this contract.

To meet the unique needs of the document solutions and office equipment market our services offerings are organized around three primary business lines, Enterprise Services and Solutions (ESS), Large Format Solutions (LFS), and Production Printing Solutions. Below is a brief overview of each service offering:

Managed Document Services (MDS)

Managed Print Services (MPS) is an all-inclusive, cost-per-print program (device monitoring, toner cartridges, parts and on-site labor) designed to reduce print related costs, minimize the burden on your IT staff and provide you with the reporting you need to effectively manage your print fleet.

Business Services Division (BSD) is a full-service outsourcing partner, providing complete, customized on-site staffing and management of office service support functions such as fleet management, mail and reprographic services, inventory and distribution management, electronic records and document management.

Professional Services

Implementation Services (on-site installation support) for large equipment installations/transitions

Training & Education (on-site post-installation support) on hardware and software

Subscription Services (post-sales software support) includes on-site software triage and training

Help Desk (remote triage) from application experts is available from 8:30 AM to 8:00 PM EST

4. Subcontractors

4. Identify all other companies that will be involved in processing, handling or shipping the products and services available under the Contract. Include any subsidiaries or company owned affiliates that may included product or service under the Contract.

OFFEROR'S SUBCONTRACTORS

FULL NAME OF OFFEROR:	Canon Solutions America, Inc.
CONTACT PERSON:	Reed Byhring, Manager, Major Accounts, 847.706.3404

SUBCONTRACTORS:

A. Will you employ subcontractors? _____ (YES) X (NO)

B. If "YES", identify with each firm's name, address, telephone number and work to be subcontracted:

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	
COMPANY NAME:	

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5. Website Capabilities

5. *Describe the offeror's website capabilities. Identify information customers can access via the offeror's website.*

eManage

eManage, a web-based account management tool that is available with an active Maintenance Agreement, allows you to sort account information by serial number, model number, and requisition number. You can then view active service calls and service call history and sort the data by the service call issue, such as paper jam and preventative maintenance.

By providing administrative control over your fleet of Canon devices eManage allows you to:

- Submit meter reads (Bulk or Individually) and view history
- Order toner, manage supplies and check status of orders (toner inclusive contracts)
- Place and check status of service requests
- Manage user profiles
- Identify, validate and review device installations by location
- Retrieve important account information

Financial Designated Accounts Website

Reconciling and reporting on your accounts has never been easier. Through a designated accounts website, available to Canon Financial Services' priority services customers, you can review your account information and manipulate data reporting to fit your needs. Using the Designated Accounts Website you will be able to view, print, sort, and download invoices and invoice information in a variety of file formats. A section in the website offers you the ability to access your invoice information in a MS Excel-friendly invoice file creator. This format allows you to manipulate columns online to offer sorted invoicing information: General invoice/address information, itemized charge detail, equipment schedule, and copy/aggregate usage detail.

In addition, you can access your invoice and payment history at the click of a button. You will always know where your checks are applied. By clicking on the invoice number, you can display the full invoice.

Electronic invoice payment is also available through electronic funds transfer (ACH).

6. Return and Restocking Policy

6. State any return and restocking policies.

Except in the case of a Lease Schedule containing a $1.00 purchase option, each Schedule shall automatically renew on a month to month basis at the same Payment amount and frequency unless Customer, at least sixty (60) days before the end of the scheduled term or any renewal term, either (i) exercises the purchase option in accordance with the terms hereof, or (ii) sends to Canon Financial Services (CFS) written notice that Customer does not want to renew the Schedule and at the end of such term returns the respective Equipment as provided below. CFS may cancel the automatic renewal terms by, at least sixty (60) days before the end of any term, sending Customer written notice that CFS does not want the respective Schedule to renew. Unless a Schedule automatically renews or Customer purchases the Equipment as provided in this Agreement, Customer shall at the termination of the respective Schedule, return the Equipment at its sole cost and expense in good operating condition, ordinary wear and tear resulting from proper use excepted, to a location specified by CFS. If, for any reason, Customer shall fail to return any Equipment subject to a Lease Schedule or a Rental Schedule to CFS, as provided in this Agreement, by the last day of the applicable term, Customer shall pay to CFS upon demand, one billing period's Payment (as specified in the applicable Schedule), for each billing period, or portion thereof that such delivery is delayed.

If you wish to return supplies, you can call the toll free number located on your Canon equipment to reach a Customer Service Representative who will facilitate the return process. We will pick up over shipped or defective supplies at no cost to Customer. Additionally, when Customer upgrades equipment, we will pick up any leftover toner, at no cost to Customer. We will assess other restocking fees on a case-by-case basis based on factors including, but not limited to, reason, type, and locations. Our supply department pre-approves all billable pickups before we issue a Return Merchandise Authorization (RMA).

7. Invoicing Process

7. Describe offeror's invoicing process. Provide a sample invoice.

Billing is comprised of two components: Equipment and Maintenance.

Equipment Billing

If you elect to utilize the retail option, equipment billing will be provided by Canon U.S.A.'s wholly owned leasing company, Canon Financial Services, Inc. (CFS). CFS generates and mails monthly invoices with 19-days lead-time. Payments are due on the 1st, 10th, or 20th of the month, depending on the date of contract commencement and contract type. We offer invoices based on individual contracts or all contracts together, detailing them on one invoice.

Maintenance Billing

We strive to provide billing statements that are rich in information yet easy to understand. We can accommodate most types of billing requests, including but not limited to: summary or detailed billing, mid-month and non-standard billing dates, and custom formatting. Our invoices are prepared in MS Excel, which can easily be imported into SAP and/or PeopleSoft. We will work with you to ensure that the invoice format is compatible with your accounts payable process. All invoice payments are due within 30 days of receipt. CFS can also accommodate maintenance billing if required.

Customizations

Indicate any customizations that can be made to invoices.

When leasing through CFS you will have online access to extensive information/reporting capabilities. Invoicing information is available via an MS Excel - friendly file creator. This format allows you to manipulate columns online to offer sorted invoicing information: General invoice/address information, itemized charge detail, equipment schedule, and copy/aggregate usage detail. Individual invoice processing is available with the following features:

- Print invoice: allows you to view or print one invoice at a time
- Sort/Print Invoice: allows you to choose a combination of sort options
- Download Invoice: allows you to export file to ASCII or spreadsheet formats
- Electronically Pay Invoice: apply online to make a recurring monthly transfer or a one-time transfer electronically

Provide a offeror's representative and contact information for invoicing.

For general leasing questions, you may also contact the CFS Contract Portfolio Management group at 1.800.220.0330 or canoncustomer@cfs.canon.com. You can reach them between the hours of 8:30 am and 8:30 pm EST.

8. Delivery Commitment

8. Describe offeror's delivery commitment.

All lease and purchase charges quoted are inclusive of delivery and installation of all Canon brand equipment. We will deliver all equipment hardware within fifteen (15) business days from receipt of appropriately signed and executed order document, barring any circumstances outside of our control, such as national backorder. We make every reasonable attempt to meet your requested delivery dates/times. However, because we may be subject, from time to time, to manufacturer production or shipping delays (or both), we may allocate distribution among all of our customers. Unfortunately, at times, this limits the delivery of requested quantities.

Lead times for some products and services, including third-party software solutions and our Managed Print Services offering, are determined by a mutually approved statement of work and formal project plan developed during the discovery phase of the project.

9. Customer Service

9. Customer Service

a. Customer Service Commitment

a. Describe offeror's customer service commitment

Our Customer Service Department focuses on resolving account management-related issues. Our Customer Service Representatives will act as liaisons you and the departments that support you nationwide, including Accounting, Supply Sales, Service, and Dispatch. The relationship between these departments ensures that you will receive a timely and accurate response in order to support your needs.

b. Customer Support

b. Describe customer support available from the offeror. Include availability of call centers, their locations and hours. Include response time guarantees.

You may call the toll free number to reach a Customer Service Representative who will:

- Answer general inquiries and issues
- Handle billing questions and rebilling needs
- Correct address and account information
- Issue supplies needed for contract fulfillment
- Resolve a service need
- Handle meter read questions

Our Customer Support Call Centers are located throughout the United States, and we utilize one number that routes calls using a dial-based menu, such as: 1 for Service, 2 for Supplies. Call Centers operate between the hours of 8:30am to 8:00pm EST, Monday through Friday, excluding our recognized holidays. *Also, please see Exhibit ii. Customer Call Centers by Call Type*

The Customer Service Call Center will maintain an average speed of answer (ASA) of less than two (2) minutes. This Dispatch Center will provide you with a confirmation number for reference to the service call placement. We understand that machine downtime can be harmful to your business, so we strive to exceed service call response time expectations. Generally, our basic service standards are as follows:

- Time between call placed and technician dispatched: Immediately
- Time between technician dispatched and technician responds to customer via phone: Less than one hour
- Average time between when customer placed call and technician arrived onsite: Four hours (U.S.)*
- Average time to service equipment: One hour on all equipment

** Our Managed Print Service program offers an onsite response time of next business day.*

c. Dedicated Service Representative

9. Customer Service

c. Discuss the availability of a dedicated service representative or team, the service they provide and how they help the customer manage their account.

If you have critical uptime or volume issues, we can also provide a contract for a dedicated technician to be on standby in order to meet your specific business requirements. This service offering is dependent upon your fleet size and ability to meet certain financial criteria. We provide a free-of-charge dedicated technician to companies meeting certain volume and fleet thresholds. If you do not maintain the minimum contracted print/copy volumes to utilize a Dedicated Service Representative, you may elect to pay for this service at then-current labor rates as determined by our service department. A scope of work will be determined based on customer need.

The Dedicated Service Representative currently plays an integral role in achieving customer satisfaction for The County of DuPage. At the price points included in Attachment B - Specification and Pricing Workbook (refer to 48-month rental), The County of DuPage qualifies for a Dedicated Service Representative.

The Dedicated Service Representative is responsible for the following:

- Maintaining all equipment on site
- Performing scheduled preventative maintenance calls on all products
- Handling meter readings to ensure accurate and timely billing
- Pro-actively replacing parts on an as-needed basis to maintain optimal equipment uptime
- Working with customer's IT personnel to address any network issues
- This individual must go through a complete screening process and background check since they need to work in secured areas such as prisons and the County Courts
- Collecting all revenue from coin-op machines (trustworthiness is a important factor)
- Communication is a vital component of this position since the Dedicated Service Representative has to interface on-site every day.

We will finalize this offer, and the Dedicated Service Representatives role and responsibilities, in a mutually acceptable scope of work.

d. Customer Disputes

d. Describe how the offeror approaches and solves customer disputes.

Our goal is to resolve all disputes to your complete satisfaction. As a Canon U.S.A. subsidiary, we adhere to a strict escalation procedure in resolving all service related problems in a timely manner, ensuring that your equipment is running when you need it most. If you experience a concern or simply have a question, you can contact a Customer Service or Billing Representative, who will act as a liaison on your behalf between various departments nationwide to provide a resolution to any issue or concern.

e. Customer Service Program Metrics

9. Customer Service

e. Describe how offeror measures and tracks the success of its customer service program.

Our service department conducts satisfaction surveys and follow-up inspections (Quality Assurance Checks) on a transactional basis with employees through a web-based survey and on-site visit to measure the effectiveness of service calls and our technician's performance. Our Help Desk also conducts customer satisfaction surveys after each service call to evaluate your satisfaction with our service. In addition, we track and measure our performance against the Key Performance Indicators (machine uptime, response time, mean time between service calls and first call fix rate etc.). We use this information to adjust and improve service standards and this will be discussed during Quarterly Business Reviews.

f. Technical Support

f. Describe technical support available. Include the location of technical support centers and their hours.

Complete Call Process

As part of our contracted service, all parts, labor, supplies and maintenance are included. It is our policy to perform all required preventative maintenance at every service visit. We guarantee that the immediate problem will be resolved and that we will identify and appropriately address any future problems. You can anticipate improved productivity through maximized uptime of your copier equipment, improved Mean Copies Between Failures (MCBF) and overall end-user satisfaction. In addition, our state-of-the-art computerized dispatch system can forecast and generate dedicated preventative maintenance service visits. We forecast visits on period of time and/or volume from the last service visit regardless of the reason. It is through the combination of our preventative maintenance policy/practices and unique systems capabilities, which ensures that all contracted equipment meets or exceeds your performance expectations. Our Post-Sales Engineers and Pre-Sales Analysts will resolve application software and connectivity issues. When purchasing certain software to use with your Canon device we also offer use of our National Technology Solutions Center (NTSC) for access to vendor-trained software application experts to assist with third party and workflow solutions.

Location and Hours of Technical Support Centers

We have over 130 Technical Support Centers covering almost every major metropolitan area within the United States, and continue to expand into cities where state, county governments, public agencies and educational institutions may benefit from working directly with a Canon U.S.A. sales subsidiary.

The standard service hours for each Technical Support Center are Monday through Friday, 8:30am to 5:00pm local time, excluding weekends and our recognized holidays. Service is available outside of these hours on a machine-by-machine and/or location-by-location basis.

Enclosed, please see, Exhibit iii. CSA Technical Support Centers for a complete listing of all offices nationwide.

10. Warranty

10. Warranty

b. Describe the warranty period for proposed products.

c. Submit offeror's warranty program.

Warranty periods and programs are specific to the products and services delivered under the contract. An example has been included in *Exhibit iv. Example Warranty Statement.*

11. Service Call Request Procedures

11. Describe Service Call Request Procedure.

There are multiple options for placing a service call. You may place a service call by

- Calling the toll free number located directly on their Canon equipment
- Placing a request online at http://www.csa.canon.com
- Logging onto their eManage account

We log your call into our Oracle database and ADS dispatching system. Our system selects the appropriate technician based on skill set and geography and sends a text message to the technician's cell phone. The text message includes the contact information, the history of the last three service visits, as well as the committed time we must respond.

Initially our service technician will attempt to troubleshoot and resolve the technical issue with you over the phone. We will immediately dispatch a service technician to your location if on-site service is necessary. When the call is complete, the technician closes the call with the pertinent information (i.e. meter reading, parts consumed, etc.), and the system time stamps the closure.

12. New Product Notification Process

12. Describe how the offeror notifies customers of new products.

You will have access to new product information as posted on Canon U.S.A.'s website at the time of release. In addition, local service centers will inform you of local inventory at a models end-of-life cycle.

13. Help Desk Solutions

13. Describe offeror's ability to provide Help Desk solutions.

Our Help Desk Call Center covers a wide spectrum of hardware, software, network connectivity, application and workflow issues. As a standard service with all active Maintenance Agreements, we provide intelligent level 1 phone triage and intelligent troubleshooting for challenging scenarios. You may contact the Help Desk by calling 1.800.355.1385 from 8:30am to 8:00pm EST Monday through Friday, excluding our recognized holidays.

The Help Desk number is the same number for both the Managed Print Services offering and Multifunctional Devices. We handle supplies fulfillment and service through one number, whether you are calling about printers, copiers, scanners or fax machines. We route calls using a dial-based menu, such as: 1 for Service, 2 for Supplies. Once the caller has selected, for example, service, the call taker will ticket the call and forward it to the appropriate handler - Service for a break fix issue, Training for a training related issue, Solutions Help Desk for Systems/Solutions calls, Hardware Tech support desk or to the Managed Print Services Operations Desk for stand-alone print devices.

In addition, we have a Specialized Services Help Desk. The National Technology Solutions Center (NTSC) Help Desk provides all support, maintenance and supply-inclusive services provided by our standard Help Desk. The Specialized Services Help Desk has extended hours from Monday through Friday 8:30am to 8:30pm EST, excluding our recognized holidays, and includes direct access to vendor-trained application experts for third-party enabling solutions and knowledge of workflow needs specific to different industries. A dedicated toll-free phone number may be utilized when contracting with us for this service.

Help Desk Services are available outside of the hours listed above. We contract for this service on a machine-by-machine and/or location-by-location basis as requested.

14. Green/Sustainability Program

14. *Describe offeror's green/sustainability program. Include information on green/sustainable policies, products and certifications. Include information on equipment manufactured with environmentally safe components. Provide the EPEAT matrix, herein.*

Green/Sustainability Policies/Products and Certifications

Canon is a 2010 and 2011 Energy Star Partner of The Year for its outstanding contributions to reducing greenhouse gas emissions and excellence for energy efficient product design. Canon has long been a champion for environmental responsibility. Canon is dedicated to protecting and preserving valuable environmental resources. To meet this commitment, it has put in place one of the world's largest Environmental Management Systems and has earned ISO-14001 certification. At each stage of the product life cycle (produce, use, and recycle) Canon assesses the amount of CO2 emitted and strives to reduce it, always seeking ways to conserve energy and resources, and reduce hazardous substances. Notably in 1990, Canon became one of the first companies to collect and recycle used copier toner cartridges. With the cooperation of our customers, Canon has collected more than 266,000 tons of toner cartridges around the world. Canon's sustainability accomplishments include:

- Voluntarily partnering with the EPA for more than ten years
  - Designing over 400 products that meet ENERGY STAR standards
  - EPA ENERGY STAR Partner of the Year Recipient (2010 and 2011) (only office equipment company to achieve this distinction both years)
- Achieving and maintaining ISO 14001 certification
  - Over 700 Canon companies and facilities are ISO-14001 certified (largest in world)
- Building a toner recycling program to create new cartridges from recycled materials
- Using plant-based and recycled plastics in our new copier products
  - The imageRUNNER uses 100% recycled plastics and bio-based plastics exterior parts

Responsible Recycling (R2) Certification

Canon Virginia, Inc. (CVI), is the first original equipment manufacturer (OEM) to achieve Responsible Recycling Practices for Electronics Recyclers (R2) certification. This certification is a result of an independent audit of CVI's facilities in Newport News, Va., confirming that its facilities meet the R2 Standard, a comprehensive set of best management practices governing the environmental, health, safety and security aspects of the electronics recycling industry. This certification, covering the Canon facilities in Virginia responsible for the testing, refurbishment and repair of returned copiers, printers and cameras, is one example of Canon's dedication to maximizing sound environmental practices.

R2 is a U.S. Environmental Protection Agency-recognized accreditation standard that helps to ensure electronics recyclers remain accountable for their processes while also helping to protect supply chain employees, and others, who are exposed to e-waste. The R2 audit involves a seven-step process.

EPEAT® Matrix

14. *Describe offeror's green/sustainability program. Include information on green/sustainable policies, products and certifications. Include information on equipment manufactured with environmentally safe components.* ***Provide the EPEAT matrix, herein.***

Canon U.S.A., Inc. became one of the first electronic equipment manufacturers with qualifying products in the new imaging equipment category of EPEAT®, a global registry for greener electronics. Canon has 82 registered EPEAT® multifunctional device, fax and printer models, including the imageRUNNER ADVANCE C9280 and C9270 PRO, which have obtained EPEAT® Gold status, the highest level of registration. Meeting EPEAT's registration criteria have helped to eliminate greenhouse gas emissions equivalent to 11 million U.S. vehicles' annual impact, avoid more than 394,000 metric tons of hazardous waste and reduce solid waste by nearly 167,000 metric tons - equivalent to nearly 86,000 U.S. households' annual waste.

Product Type	EPEAT Gold	EPEAT Silver	EPEAT Bronze	Unregistered
Copier				
MFD	iRA C9280/C9270 PRO	iRA C5255/C5250/C5240/C5235	iC MF8280Cw	
MFD	iRA C7270/C7260	iRA 4051/4045/4035/4025/4035 Platen/4025 Platen	iRA 500iF/400iF	
MFD		PIXMA MG5420	iC MF4890dw/MF4880dw	
MFD		iC D1370/D1350/D1320	iR 2525/2525 Platen	
MFD		iC MF5960dn/MF5950dw	iR 2530/2530 Platen	
MFD		iRA C2230/C2225	iR 2545i/2545/2535i/2535/2530	
MFD		iRA 8295/8285/8205	iC D530	
MFD		iRA 6275/6265/6255	iC MF 9280Cdn/MF 9220Cdn	
MFD		iR 1750/1740/1730 and iF	iR 1025N/1025iF/1025	
MFD		iC MF 8580Cdw	iC MF 4770n	
MFD			iR C1030/C1030iF	
Facsimile			LASER CLASS 830i/810/650i	
Facsimile			FAXPHONE L190/L100	
Other - Printer	iRA C9280/C9270 PRO Printer	iRA C5240 Printer	iC LBP 6780dn	
Other - Printer	iRA C7270/C7260 Printer	Color iC LBP 7660Cdn	iR LBP 3580	
Other - Printer		iC LBP 6670dn	iC LBP 6000	
Other - Printer		Color iC LBP 7780Cdn		
Other - Printer		iR LBP C5280		
Other - Printer		iR LBP C5480		
Other - Printer		iR LBP 3480		
Other - Printer		iRA 8205/8295/8285 Printer		
Other - Printer		iRA 6275/6265/6255 Printer		

Also, please see Exhibit i. Canon Sustainability Literature included with our response for additional information.

15. Security Levels

15. Describe how offeror will maintain a variety of security levels (network, device, employee, document etc.). Discuss if this proposal has been tested and if it is currently utilized in a production environment.

Canon's security capabilities fall into three main areas: standard device security, network and print protection, and data overwrite protection. The following options will offer you advanced data protection. Some of these options come standard on our new imageRUNNER ADVANCE devices, where others are options available at an additional cost.

Security Features

Feature	Active	End of Term	Comments
Initialize Data/Settings Function		Ð	This hard disk format feature performs a one-pass overwrite of customer data on the hard disk drive (i.e. image data, settings, address book, MEAP applications, job history, mailbox data, etc). While this function can be executed at any time, the deletion of device settings, MEAP applications, etc, is not practical for daily application.
HDD Erase Kit	Ð	Ð	Actively overwrites image data on the hard disk drive as part of routine job processing tasks. Administrators can set three levels of overwrite protection including: overwrite once with null data, overwrite once with random data, or overwrite three time with random data. When utilized in conjunction with the "initialize Data/Settings" function, the kit enables enhanced overwrite protection for end of lease situations (i.e. Initialize Data/Settings function will overwrite up to three times with random data).
HDD Encryption Kit	Ð		Encrypts the data on the hard disk drive with either 256 bit AES encryption or 168 bit 3DES encryption, depending on the device model...rendering the data unreadable.
Removable HDD Kit	Ð		Enables the standard internal HDD to be mounted externally so it can be secured by the customer. Typically, this option is employed in very secure environments (DoD, intelligence community, DoE, government contractors, etc.) where the HDD from end user computers are removed and locked in a vault at the end of every business day. This option enables customers to address the imageRUNNER HDD in the same fashion.
HDD Replacement		Ð	Provides users with removal and replacement of the hard disk drive. Includes reinstallation of system software so the device is returned to operational status. Original hard disk is provided to the customer for either storage or destruction in accordance with their specific security policies. This process is a fee-based service and can be initiated by contacting your Branch Service Manager. This service will be conducted by our Service Organization.

16. Additional Agreements

Reference to the Agreement

Notwithstanding any provision of this agreement to the contrary, the use of a Customer provided Purchase Order shall be for the Customer's administrative convenience only, and any terms and conditions on said Purchase Order which conflict with, vary from, or supplement the terms contained in an eventual Contract between Canon Solutions America, Inc. and the Customer, shall be deemed null and void.

Venue

By submitting this response, for The County of DuPage only, we have agreed that the venue for all disputes, arising out of the solicitation process, including but not limited to judicial review of any protest decision, will be exclusively in the circuit court for the Eighteenth Judicial Circuit in DuPage, Illinois and that Illinois law will control. For all other Customers purchasing or leasing cooperatively off this agreement, disputes that may result between the Customer and Supplier are to be resolved in accord with the law and venue rules of the State of purchase.

Fiscal Funding Out Clause

When Municipalities are allowed by their state or local laws to cancel an equipment lease obligation if the Municipality's legislative body or funding authority elects not to appropriate funding for a new fiscal year the Leases and Service Agreements resulting for this agreement allows for termination due to fiscal funding, provided the Customer can: 1) Provide proof that funding was requested; 2) Provide proof funding was denied; And 3) that no similar service will be provided by another vendor for a period of one (1) year.

16. Additional Agreements

(continued)

End of Lease Option

Except in the case of a Lease Schedule containing a $1.00 purchase option, each Schedule shall automatically renew on a month to month basis at the same Payment amount and frequency unless Customer, at least sixty (60) days before the end of the scheduled term or any renewal term, either;

(i) Exercises the purchase option in accordance with the terms hereof, or;

(ii) Sends to CFS written notice that Customer does not want to renew the Schedule and at the end of such term returns the respective Equipment as provided below.

CFS may cancel the automatic renewal term by, at least sixty (60) days before the end of any term, sending Customer written notice that CFS does not want the respective Schedule to renew. Unless a Schedule automatically renews or Customer purchases the Equipment as provided in this Agreement, Customer shall, at the termination of the respective Schedule, return the Equipment in good operating condition, ordinary wear and tear resulting from proper use excepted, to a location specified by CFS. If for any reason Customer shall fail to return any Equipment subject to a Lease Schedule or a Rental Schedule to CFS as provided in this Agreement by the last day of the applicable term, Customer shall pay to CFS upon demand one billing period's Payment (as specified in the applicable Schedule) for each.

Products not offered on the National IPA website (Open Market)

Canon Solutions America's intent is to offer the majority of our Canon and Alliance products, software and services within the published pricing list. There will always be items that are not listed on the National IPA website. These items will be known as “open market items.” These Open Market items can include but are not be limited to; products, software, services subscription services, trade-ins, etc. Open Market items are subject to best available discounting that would be given to governmental customer following our national cooperative discount process.

16. Additional Agreements

(continued)

Replacement of Canon Branded Equipment

Notwithstanding any provision of this agreement and specifically for units not placed at the County of DuPage, Canon Solutions America warrants the Canon Brand equipment it supplies will be free from defects in material and workmanship for ninety (90) days from the date of delivery. In addition, after such ninety (90) day period, Canon Solutions America will maintain such equipment in good operating order per manufacturer's specifications provided subject to normal use.

Within five (5) years for purchase or the term of the lease, of original installation of any newly installed Canon brand equipment covered by this Agreement, Canon Solutions America will at Customer's written request, replace such equipment with a like unit if Customer meets the following three conditions:

(1) The equipment is continuously and exclusively serviced by Canon Solutions America from and including the date of original installation;

(2) Customer fulfills all terms of this Agreement;

(3) Before requesting a replacement unit, Customer gives Canon Solutions America the opportunity to cure any service problems which Customer may have with the equipment.

In the event that an item of equipment is inoperable for a period in excess of sixteen (16) consecutive business hours, Canon Solutions America will supply a loaner unit until the machine is restored to good working order.

16. Additional Agreements

(continued)

Technical On-site Response Time

Response time for Fleets with Dedicated On-Site Technicians (including The County of DuPage): We will commit to a fleet average response of two (2) hours, over four fixed quarterly intervals per year. Response time shall be calculated from the time the Customer call is placed with Canon Solutions America's dispatch department, until the time the technician arrives at the individual location. Response times are calculated between 8:30am and 5:00pm, Monday through Friday, excluding Canon Solutions America's recognized holidays. For the individual location which has multiple machines and active service calls, the technician's arrival shall stop the response time calculation for all open service calls at that location.

Response Time for Public Agencies

Canon Solutions America will commit to a fleet average response of four (4) hours, over four fixed quarterly intervals per year. Response time shall be calculated from the time the customer call is placed with Canon Solutions America's Dispatch department, until the time the Technician arrives at the individual location. Response times are calculated between 8:30am and 5:00pm, Monday through Friday, excluding Canon Solutions America's recognized holidays. For the individual location which has multiple machines and active service calls, the Technician's arrival shall stop the response time calculation for all open service calls at that location.

16. Additional Agreements

(continued)

The County of DuPage Solicitation #13-065 Referenced Sections

Although not responded to specifically in Canon Solutions America's response to *The County of DuPage, Illinois, Solicitation #13-065, Submittal Requirements Specific to Evaluation Criteria, Required Forms* and *Exhibits*, which constitute the required response, we have read, understood and agreed to the remaining sections in their entirety, except as previously noted in the *Exceptions to Request for Proposal Language*, submitted on April 29th, 2013, and understand that said sections will be referenced in an eventual agreement resulting from this solicitation:

- Section 1 - Project Information
- Section 2 - Instructions to Offerors

  (We require the right of assignment to Canon Financial Services, a wholly owned affiliate of Canon U.S.A., to handle finance and billing on our behalf)
- Section 3 – General Conditions
- Section 4 – Special Conditions

  (We require the right of assignment to Canon Financial Services, a wholly owned affiliate of Canon U.S.A., to handle finance and billing on our behalf)
- Section 5 – Insurance Requirements

  (We will endeavor to notify The County of DuPage of any changes within thirty (30) days of receiving such notice from our insurers.
- Section 6 – Scope of Work and Specifications

Ancillary Form Agreements

From time to time, the Attached agreements are used in conjunction with this agreement for administrative purposes and to provide additional contract terms. Please see Exhibit x. Ancillary Form Agreements.

Section Name	Page	Section	Verbiage	Response	Accepted
SECTION 3 – GENERAL CONDITIONS	7	INDEMNITY	The Contractor shall, at all times, to the extent permitted by law, fully indemnify, hold harmless, and defend the County and its officers, agents, and employees from and against any and all claims and demands, actions, causes of action, and cost and fees of any character whatsoever made by anyone whomsoever on account of or in any way growing out of the performance of this contract by the Contractor and its employees, or because of any act or omission, neglect or misconduct of the Contractor, its employees and agents or its subcontractors including, but not limited to, any claims that may be made by the employees themselves for injuries to their person or property or otherwise, and any claims that may be made by the employees themselves or by the Illinois Department of Labor for the Contractor's violation of the Illinois Prevailing Wage Act (820 ILCS 130/1 et seq.). Such indemnity shall not be limited by reason of the enumeration of any insurance coverage or bond herein provided. Nothing contained herein shall be construed as prohibiting the County, its officers, agents, or its employees, from defending through the selection and use of their own agents, attorneys and experts, any claims, actions or suits brought against them. The Contractor shall likewise be liable for the cost, fees and expenses incurred in the County's or the Contractor's defense of any such claims, actions, or suits. The Contractor shall be responsible for any damages incurred as a result of its errors, omissions or negligent acts and for any losses or costs to repair or remedy construction as a result of its errors, omissions or negligent acts. The County does not waive its defenses or immunities under the Local Government and Governmental Employees Tort Immunity Act, 745 ILCS 10/1 et seq. by reason of indemnification or insurance.	**Previously agreed to in exsisting Agreement** To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless the County of DuPage, its agents, representatives, officers, directors, officials and employees from and against all third party allegations, demands, proceedings, suits, actions, claims, including claims of US patent or copyright infringement by Canon brand equipment, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any negligent actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees. In all instances requiring indemnification Contractor shall receive prompt notification, receive reasonable assistance from County at Contractor's expense for the defense of any such actions.	Yes
SECTION 3 – GENERAL CONDITIONS	8	PATENTS	Contractor undertakes and agrees to defend at Contractor's own expense, all suits, actions, or proceedings in which the County of DuPage, its Officers, agents or employees are made defendants for actual or alleged infringement of any U.S. or foreign letters patent resulting from the use or sale of the items purchased hereunder. Contractor shall inform the County of DuPage whenever infringement will result from Contractor's adherence to specifications supplied by the County of DuPage or by an authorized County representative. Contractor further agrees to pay and discharge any and all judgments or decrees, which may be rendered in any such suit, action or proceedings against the County of DuPage, its Officers, agents or employees therein.	**Previously agreed to in exsisting Agreement** Contractor undertakes and agrees to defend at Contractor's own expense all third party suits, actions, or proceedings in which the County of DuPage, its Officers, agents or employees are made defendants for actual or alleged infringement of any U.S. or foreign letters patent resulting from the use or sale of the Canon brand items purchased hereunder. Contractor shall inform the County of DuPage whenever infringement will result from Contractor's adherence to specifications supplied by the County of DuPage or by an authorized County representative. Indemnification shall only be for Contractor's negligence. Contractor further agrees to pay and discharge any and all judgments or decrees, which may be rendered in any such suit, action or proceedings against the County of DuPage, its Officers, agents or employees therein. In all instances requiring indemnification Contractor shall receive prompt notification, received reasonable assistance from County at Contractor's expense for the defense of any such actions.	Yes
SECTION 3 – GENERAL CONDITIONS	8	PAYMENT	Original invoices must be presented for payment in accordance with instructions contained on the Purchase Order including reference to Purchase Order number and submitted to the correct address for processing. The County shall pay all invoices pursuant to 50 ILCS 505, "Local Government Prompt Payment Act". Invoices containing charges for work subject to the Illinois Prevailing Wage Act (820 ILCS 130/) are required to be accompanied by the applicable Certified Transcript of Payroll form(s) for acceptance. Payment will not be made on invoices submitted later than six-months (180 days) after delivery of goods and any statute of limitations to the contrary is hereby waived.	**Previously agreed to in exsisting Agreement** Canon Solutions America, Inc. will agree to this provision provided delay in invoicing is not caused by customer.	

Section Name	Page	Section	Verbiage	Response	Accepted
SECTION 3 – GENERAL CONDITIONS	9	TERMINATION, CANCELLATION AND DAMAGES	If the County terminates this Contract because of the Contractor's breach or default, the County shall have the right to purchase items or services elsewhere and to charge the Contractor with any additional cost incurred, including but not limited to the cost of cover, incidental and consequential damages and the cost of re-soliciting. The County may offset these additional costs against any sums otherwise due to the Contractor under this solicitation or any unrelated contract.	**Previously agreed to in exsisting Agreement** The County will allow a 10 day cure period following notice, unless otherwise specified in the notice. If non-compliance creates a special need such that 10 days is not, in the sole opinion of the County, reasonable, the cure period will be reduced or eliminated. If the County determines that a longer cure period will not interfere with its needs and interests, a longer period may be allowed. All terminations by the County for breach shall require a material default by Contractor as reasonably determined by County. Contractor shall only be liable for direct cost incurred in the purchase of replacement items or services elsewhere. In no event shall Contractor be liable for any indirect or consequential damages under any theory of law. Incidental and consequential damages, as used herein, shall mean the cost incurred in the purchase of replacement items or services elsewhere.	Yes
SECTION 3 – GENERAL CONDITIONS	9	TERMINATION, CANCELLATION AND DAMAGES	If the County of DuPage fails to appropriate funds to enable continued payment of multi-year Contracts the County may cancel, without termination charges provided Contractor received at least thirty (30) days prior written notice of termination.	**Previously agreed to in exsisting Agreement** Canon Solutions America, Inc., allows for termination due to fiscal funding, provide the Customer can : 1) Provide proof that funding was requested 2) Provide proof funding was denied 3) And that no similar service will be provided by another vendor for a period of 1 year.	Yes
Section 4: Special Conditions	11	QUANTITIES	The County of DuPage reserves the right to increase or decrease the quantities shown herein at any time during the life of the contract to correspond to the actual needs of the County of DuPage. All quantities shown are ESTIMATES ONLY and are the anticipated volume for a one-year period.	**Previously agreed to in exsisting Agreement** CSA will lock in our net price for the term of the contract. Additions will be based on remaining term of contract and CSA we will provide a lease rate factor to be utilized to calculate the payment for that remaining term. If customer wishing to cancel any existing equipment or accessories. Customer shall be responsible for any remaining payments and the return of the cancelled items.	Yes
SECTION 6 - SCOPE OF WORK AND SPECIFICATIONS	16	PARTS AND SUPPLIES	Maintenance and service shall consist of all parts (including drums, rollers, circuit boards, etc.) necessary to service and repair machines. The Contractor shall stock parts on County premises to assure 98% equipment "up-time". TheCounty will assess cash penalties against the Contractor for failure to meet promised "up-time" commitments. The County shall provide a secure location for parts storage.	**Previously agreed to in exsisting Agreement** CSA will commit to a fleet average uptime of 95% over the 4 fixed quarterly intervals per year.	Yes
SECTION 6 - SCOPE OF WORK AND SPECIFICATIONS	19	TECHNICAL SUPPORT/MAINTENANCE REQUIREMENTS	The successful Contractor shall provide a dedicated, on site, full-time (Monday through Friday, 8:00 a.m. to 4:30 p.m.) service technician or technicians as may be required at peak activity periods, trained and qualified by the equipment manufacturer on the equipment installed. The County shall provide the service technician Internet and County e-mail access, in addition to adequate work and storage space. Response times for copiers located on the County Complex are expected to be within two business hours of request, if it appears that response cannot be met within a maximum of four business hours, additional technicians should be sent to the County. Due to security factors, secured locations and other factors the County reserves the right to request that the contractor not "rotate" several service technicians in and out of the County. If the dedicated technician is not busy with County service requests, the awarded Contractor may schedule additional calls for the technician in the immediate area of the County complex. Once a County service request is made, the technician must then respond within the previously defined time frame. The service technician shall be responsible for taking meter readings on the last day of each quarter at each copier site. In the event that meter readings are retrieved through the network, the Service Technician must personally inspect each unit a minimum of once-per-quarter. If the room where the copier is located is not accessible at the time of the reading, then a verbal reading will be relayed to the Contractor. It is the dedicated technician's responsibility to notify the County Buyer when a machine is not accessible. The County shall be given a copy of these meter readings along with detailed service reports on each copier placed, as stated in "Reporting Requirements for DuPage County", so as to aid in monitoring individual copier performance.	**Previously agreed to in exsisting Agreement** Dedicated service technician should be dependent on fleet size	Yes

Section Name	Page	Section	Verbiage	Response	Accepted
Exhibit A	35	1.0 Scope of National Cooperative Contract	This Exhibit A defines the expectations for qualifying Suppliers based on National IPA's requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through National IPA. These requirements are incorporated into and are considered an integral part of this RFP. National IPA reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies.	**Previously agreed to in exsisting Agreement** Participating Agency to meet Contractor's reasonable creditworthiness standards]	
Exhibit A	37	2.1 Corporate Commitment	Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is Supplier's primary "go to market" strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with National IPA and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFP response that will be responsible for the overall management of the Master Agreement.	**Previously agreed to in exsisting Agreement** While Contractor will utilize National IPA as its primary go to market strategy, in no event shall Contractor be liable for any fees to National IPA in the event that Contractor bids or is awarded a contract with any entity not utilizing National IPA pricing or the Master Agreement, nor shall such bid or award constitute a breach of this Agreement. "Go To Market Strategy" is limited to local governmental agencies and any extension of this strategy requires further discussion.	Yes
Exhibit A	38	2.2 Pricing Commitment	Supplier commits that the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement.	**Previously agreed to in exsisting Agreement** Canon Solutions America, Inc. is unable to make this representation due to the specific requirements that exist in this proposal such as response time, geographical coverage, and administrative fees.	Yes

B. Price

Canon

CANON SOLUTIONS AMERICA

1. Price Proposal

1. *Provide a price proposal as requested in Attachment B – Specification and Pricing Workbook.*

Please see Required Forms, Attachment B - Specification and Pricing Workbook.

2. Future Product Pricing

2. *Describe how future products will be priced so that they may offered under the contract.*

Pricing of Successor Products. Pricing for any successor Products which added to the pricing pages will be negotiated at prices consistent with the prices of Products already covered by this Agreement for discontinued Products having comparable features and functions.

3. Early Payment Discounts

3. *State any early payment discounts are available.*

We have provided pricing that reflects all available pricing discounts and promotions in response to The County of Dupage/NIPA Solicitation #13-065. The pricing in Attachment A does not require any minimum purchase requirements which allows for the maximum purchasing flexibility. This pricing is limited to the domestic United States.

4. Credit Card Payment(s)

4. *Indicate if payment will be accepted via credit card. If so, may credit card payment(s) be made online?*

Canon Financial Services, Inc. (CFS), Canon U.S.A. 's wholly owned leasing company, accepts check, ACH, EDI, Visa, MasterCard, and American Express for payments.

PRINT DEVICE SPECIFICATIONS

Specifications below signified minimum product specifications and is not inclusive of all product features and functionality
Optional applications or accessories are part of the specification. If the Model can not achieve the the optional specification, you must announce in the "Does not Meet" area

INSTRUCTIONS:

1. Review Specifications for each device type
2. Enter up to 2 models that meet or exceed the specifications that you propose for each device type in the GREEN cells below.
3. In instances where a proposed model is deficient to any of the listed requirements, you must enter the deficiency of your proposed device in the cell directly below the proposed device.

			Monochrome									Color					
			CONVENIENCE / DEPARTMENTAL						PRODUCTION			CONVENIENCE / DEPARTMENTAL					PRODUCTION
			Segment1	Segment 2	Segment 3	Segment 4	Segment 5	Segment 6	Segment 7	Segment 7	Segment 7	Segment 1	Segment 2	Segment 3	Segment 4	Segment 5	Segment 6
SPECIFICATION	DEVICE TYPE		BW, 11-20 PPM	BW, 21-30 PPM	BW, 31-40 PPM	BW, 41-69PPM	BW, 70-90PPM	BW, 91-109PPM	BW 110-124 PPM	BW 125-134 PPM	BW 135+PPM	Color, 11-20 PPM	Color, 21-30 PPM	Color, 31-40 PPM	Color, 41-69 PPM	Color, = 69-90 PPM	Color, 60-90 PPM
Overview	Technology		Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital	Digital
	Energy Efficiency		Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient				Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	Energy Star Efficient	
	B&W		Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Color		No	No	No	No	No	No	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes
	Copier		Must be MFD	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Yes	Yes	Yes	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Yes	Yes
	Printer		Must be MFD	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Yes	Yes	Yes	Must be MFD	Must be MFD	Must be MFD	Must be MFD	Yes	Yes
	Print Technology		Laser	Laser	Laser	Laser	Laser	Laser	Laser	Laser	Laser	Laser	Laser	Laser	Laser	Laser	Color Laser Electrophotographic
	Fax		Optional	Included	Included	Optional	Optional	Optional				Optional	Optional	Optional	Optional	Optional	
	Scan Level I (Authenticate, Native Integration)		Not Required	Optional	Optional	Optional	Optional	Optional				Optional	Optional	Optional	Optional	Optional	Available as an option
	Scan Level II (Authenticate against a directory))		Optional	Optional	Optional	Optional	Optional	Optional				Optional	Optional	Optional	Optional	Optional	
	Scan Level III (Scan to folder or email using LDAP)		Optional	Required	Required	Required	Required	Required				Required	Required	Required	Required	Required	Optional
	Production Scanning Station								Optional*	Optional*	Optional*						
	Application Integration																
	Networked (LAN)		Required	Required	Required	Required	Required	Required	Required	Required	Required	Required	Required	Required	Required	Required	Required
	Refill Type		Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge	Cartridge
	Maximum Media Weight		up to 20lbs	up to 20lbs	up to 50lbs	up to 110lbs	up to 110lbs	up to 110lbs	140 lbs	140 lbs	140 lbs	up to 90lbs	up to 90lbs	up to 110lbs	up to 110lbs	140 lbs	110 lbs
	Maximum Media Weight ByPass											up to 110lbs	up to 110lbs	up to 140lbs	up to 140lbs		
	Maximum Media Input		8.5x14	11x17	11x17	11x17	11x17	11x17	13x19	13x19	13x19	8 1/2 x 14	12x18	12x18	12x18	12x18	13x19
	Maximum Media Output		8.5x14	11x17	11x17	11x17	11x17	11x17	13x19	13x19	13x19	8 1/2 x 14	12x18	12x18	12x18	12x18	13x19
Performance	Minimum B&W Copy Speed (ppm) (A/B/C)		BW, 11/20/20 PPM	BW, 25/30 PPM	BW, 35/40 PPM	BW, 45/55/65PPM	BW, 75/85 PPM	BW, 90/105PPM	BW 110 PPM	BW 125 PPM	BW 135 PPM	15/15	25/30	35/40	45/50/60	70	60/70
	Minimum B&W Print Speed (ppm) (A/B/C)		BW, 11/20/20 PPM	BW, 25/30 PPM	BW, 35/40 PPM	BW, 45/55/65PPM	BW, 75/85 PPM	BW, 90/105PPM	BW 110 PPM	BW 125 PPM	BW 135 PPM	15/15	25/30	35/40	45/50/60	70	60/70
	Minimum Color Copy Speed (ppm)		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	15/15	25/30	35/40	45/50/60	70	60/70
	Minimum Color Print Speed (ppm)		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	15/15	25/30	35/40	45/50/60	70	60/70
	Minimum Monthly Volume Capacity (Duty Cycle)		50,000	100,000	120,000	165,000	250,000	250,000	1,000,000	2,000,000	2,000,000	100,000	100,000	165,000	250,000	300,000	500,000
	Scan Resolution		1200x600dpi	1200x600dpi	1200x600dpi	1200x600dpi	1200x600dpi	1200x600dpi	600x600dpi	600x600dpi	600x600dpi	600x600dpi	600x600dpi	600x600dpi	600x600dpi	600x600dpi	600x600dpi
	Color Bleeds		No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes
	Auto Duplex		Required	Required	Required	Required	Required	Required	Required	Required	Required	Required	Required	Required	Required	Required	Required
	Auto Duplex Speed		50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)	50% of ppm (+/-)
Features / Options	Image Server Memory		256 MB	512MB RAM 10G HD	512MB RAM 10G HD	1GB RAM 40G HD	1GB RAM 40G HD	1GB RAM 40G HD	1GB RAM 60G HD	1GB RAM 60G HD	1GB RAM 60G HD	1G RAM 10G HD	1G RAM 10G HD	1GB RAM 20G HD	1GB RAM 100G HD	1GB RAM 100G HD	1GB RAM 60G HD
	Standard Paper Capacity		250/500 sheets	1000 sheets	1500 sheets	2000 sheets	4000 sheets	4000 sheets	5000 sheets	5000 sheets	5000 sheets	1000 sheets	1000 sheets	1500 sheets	4000 sheets	4000 sheets	4000 sheets
	Paper Trays		Standard 1+ Bypass	Standard 2+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 2+ Bypass	Standard 2+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass	Standard 4+ Bypass
	Offset Printing		No	No	No	No	No	No	Yes	Yes	Yes	No	No	No	No	No	Yes
	Automated Document Feeder		30	30	100	100	100	100	100*	100*	100*	50	50	50	100	100	100
	Binder - General		Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Binder - Perfect Binding + Saddle-Stitch		No	No	No	No	No	No	Optional	Optional	Optional	No	No	No	No	Optional	Optional
	Collation Type		No/Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Edit Documents in Print Queue		No	No	No	No	No	No	Yes	Yes	Yes	No	No	No	No	Yes	Yes
	PMS Color Matching		No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes
	Cover Insertion		No	No	No	No	No	Optional	Yes	Yes	Yes	No	No	No	No	Yes	Yes
	Finisher		No/Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Hole Puncher		No	No	No	No	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Yes	Yes
	Stacker		No/Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Stapler		No/Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	Floating Stapler		No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes
	Supports carbonless + recycled paper		No	No	No	No	No	No	Yes	Yes	Yes	No	No	No	No	No	No
	Trimming		No	No	No	No	No	No	Yes	Yes	Yes	No	No	No	No	Yes	Yes
	Color Controllers		No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes
VENDOR PROPOSED MODELS	Supplier Model Number	A	imageRUNNER 1025IF	imageRUNNER ADVANCE 4225	imageRUNNER ADVANCE 4235	imageRUNNER ADVANCE 4251	imageRUNNER ADVANCE 6275	imageRUNNER ADVANCE 8295	VarioPrint DP110			imageRUNNER C1030	imageRUNNER ADVANCE C2225	imageRUNNER ADVANCE C5235	imageRUNNER ADVANCE C5250	imageRUNNER ADVANCE C7270	imagePRESS C6010
	Does this model meet the above minimum specifications? If not, please explain any discrepancies.								Meets the min.sped listed on this								
	Supplier Model Number	B	imageRUNNER 2525	imageRUNNER 2530	imageRUNNER ADVANCE 4245	imageRUNNER ADVANCE 6255	imageRUNNER ADVANCE 8285	imageRUNNER ADVANCE 8205		VarioPrint DP125		imageRUNNER ADVANCE C2225	imageRUNNER ADVANCE C2230	imageRUNNER ADVANCE C5240	imageRUNNER ADVANCE C5255		imagePRESS C7010 VP
	Does this model meet the above minimum specifications? If not, please explain any discrepancies.									Meets the min.sped listed on this							
	Supplier Model Number	C	imageRUNNER 2525			imageRUNNER ADVANCE 6265					VarioPrint DP135				imageRUNNER ADVANCE C7260		
	Does this model meet the above minimum specifications? If not, please explain any discrepancies.		Coin-Op								Meets the min.sped listed on this				Meets 55ppm in color		

MFD Configuration 2013

Monochrome

Segment	COPIER	FEEDER	FINISHER	PAPER DRAWER	PAPER BANK/DECK	CABINET	HOLE PUNCH	SADDLE STITCH FINISHER	NETWORK Printer	FAX OPTION	SCANNING LEVEL I	SCANNING LEVEL III	COIN BOX
Seg 1a	Table Top	Included		Optional		Optional			Included	Optional			
Seg 1b	Table Top	Included	Optional	Optional		Included			Included	Optional			
Seg 1C (Coin-Op)*	Table Top					Included							Included
Seg 2a	Table Top	Included	Included	Optional		Included			Included	Included	Optional	Included	
Seg 2b	Table Top	Included	Included	Optional					Included	Included	Optional	Included	
Seg 3a	Table Top	Included	Included	Included	Optional				Included	Included	Optional	Included	
Seg 3b	Table Top	Included	Included	Included	Optional				Included	Included	Optional	Included	
Seg 4a	Table Top	Included	Included	Included	Optional		Optional		Included	Optional	Optional	Included	
Seg 4b	Console	Included	Included	Console	Optional		Optional		Included	Optional	Optional	Included	
Seg 4c	Console	Included	Included	Console	Optional		Optional		Included	Optional	Optional	Included	
Seg 5a	Console	Included	Included	Console	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 5b	Console	Included	Included	Console	Optional		Included	Optional	Included		Optional	Included	
Seg 6a	Console	Included	Included	Console	Optional		Included	Optional	Included		Optional	Included	
Seg 6b	Console	Included	Included	Console	Optional		Included	Optional	Included		Optional	Included	

Color

Segment	COPIER	FEEDER	FINISHER	PAPER DRAWER	PAPER BANK/DECK	CABINET	HOLE PUNCH	SADDLE STITCH FINISHER	NETWORK Printer	FAX OPTION	SCANNING LEVEL I	SCANNING LEVEL III	COIN BOX
Seg 1a	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 1b	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 2a	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 2b	Table Top	Included	Included	Optional		Included	Optional		Included	Optional	Optional	Included	
Seg 3a	Table Top	Included	Included	Included	Optional		Optional		Included	Optional	Optional	Included	
Seg 3b	Table Top	Included	Included	Included	Optional		Optional		Included	Optional	Optional	Included	
Seg 4a	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 4b	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 4c	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	
Seg 5a	Table Top	Included	Included	Included	Optional		Included	Optional	Included	Optional	Optional	Included	

Monochrome (Black & White)

Product					CPC Lease w/Minimum Volume Based on 4 Years		Purchase				Lease			Service Programs (Purchase/Lease)		
														Service Based on Black & White		
Category	Market Segment	Minimum PPM	Product Model	MINIMUM COPIES CHARGED PER MONTH PER UNIT	Base CPC	Overage CPC by Band (B&W)	MSRP	Minimum Disc off of MSRP	Installation and Delivery Charge	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Base Monthly Volume	Base Service Cost	Overage CPC by Band (B&W)
	Example		ABC 2345	12,000	0.0175	0.012	$ 12,550.00	40%	100	$7,630.00	$ 233.00	$ 191.00	$ 160.00	8000	64.00	0.0075
MFD	Seg 1a	11	imageRUNNER 1025IF	1,500	0.0174	0.006	$ 3,601.02	55%		$ 1,632.00	$ 46.51	$ 38.35	$ 31.17	1,500	$ 24.90	$ 0.0166
MFD	Seg 1b	20	imageRUNNER 2525	2,500	0.0178	0.006	$ 6,301.02	51%		$ 3,083.00	$ 87.87	$ 72.45	$ 58.89	2,500	$ 27.75	$ 0.0111
MFD	Seg 1c (Coin-Op)*	20	imageRUNNER 2525	1,000	0.0178	0.006	$ 8,194.02	48%		$ 4,228.00	$ 120.50	$ 99.35	$ 80.76	2,500	$ 27.75	$ 0.0111
MFD	Seg 2a	25	imageRUNNER ADVANCE 4225	3,000	0.0178	0.006	$ 10,929.02	54%		$ 5,050.00	$ 143.95	$ 118.68	$ 96.46	3,000	$ 30.00	$ 0.0100
MFD	Seg 2b	30	imageRUNNER 2530	5,000	0.0178	0.006	$ 10,249.02	53%		$ 4,785.00	$ 136.38	$ 112.46	$ 91.41	5,000	$ 53.50	$ 0.0107
MFD	Seg 3a	35	imageRUNNER ADVANCE 4235	7,000	0.0178	0.006	$ 14,209.02	62%		$ 5,440.00	$ 155.06	$ 127.84	$ 103.90	7,000	$ 66.50	$ 0.0095
MFD	Seg 3b	40	imageRUNNER ADVANCE 4245	8,000	0.0178	0.006	$ 16,209.02	62%		$ 6,099.00	$ 173.84	$ 143.33	$ 116.48	8,000	$ 66.40	$ 0.0083
MFD	Seg 4a	45	imageRUNNER ADVANCE 4251	10,000	0.0178	0.006	$ 16,869.02	63%		$ 6,195.00	$ 176.57	$ 145.59	$ 118.32	10,000	$ 79.00	$ 0.0079
MFD	Seg 4b	55	imageRUNNER ADVANCE 6255	18,000	0.0178	0.006	$ 23,747.71	57%		$ 10,258.00	$ 292.35	$ 241.06	$ 195.93	18,000	$ 88.20	$ 0.0049
MFD	Seg 4c	65	imageRUNNER ADVANCE 6265	26,000	0.0178	0.006	$ 28,472.71	58%		$ 11,863.00	$ 338.10	$ 278.78	$ 226.58	26,000	$ 119.60	$ 0.0046
MFD	Seg 5a	75	imageRUNNER ADVANCE 6275	45,000	0.0178	0.006	$ 36,190.71	63%		$ 13,336.00	$ 380.08	$ 313.40	$ 254.72	45,000	$ 198.00	$ 0.0044
MFD	Seg 5b	85	imageRUNNER ADVANCE 8285	70,000	0.0178	0.006	$ 44,537.71	64%		$ 15,822.00	$ 450.93	$ 371.82	$ 302.20	70,000	$ 301.00	$ 0.0043
MFD	Seg 6a	90	imageRUNNER ADVANCE 8295	100,000	0.0178	0.006	$ 50,837.71	68%		$ 16,071.00	$ 458.02	$ 377.67	$ 306.96	100,000	$ 390.00	$ 0.0039
MFD	Seg 6b	105	imageRUNNER ADVANCE 8205	125,000	0.0178	0.006	$ 62,387.71	65%		$ 21,688.00	$ 618.11	$ 509.67	$ 414.24	125,000	$ 487.50	$ 0.0039
Production	Seg 7a	110	VarioPrint DP110	175,000	N/A	N/A	$ 66,762.11	52%		$ 31,772.00	$ 905.50	$ 746.64	$ 606.85	175,000	$ 735.00	$ 0.0042
Production	Seg 7b	135	VarioPrint DP125	225,000	N/A	N/A	$ 76,762.11	53%		$ 36,076.00	$ 1,028.16	$ 847.78	$ 689.06	225,000	$ 945.00	$ 0.0042
Production	Seg 7c	150	VarioPrint DP135	225,000	N/A	N/A	$ 92,762.11	53%		$ 43,403.00	$ 1,236.98	$ 1,019.97	$ 829.00	225,000	$ 945.00	$ 0.0042

Please complete the Pricing Matrix
Do not list a model that does not meet the specification. You may provide a model that is more robust that the minimum specification
Do not duplicate the same Model in multiple Segments
You are not required to have Pricing for all Categories. However, vendors providing a complete Programs will receive a higher score for this category
You are not required to have Models for all Segments. However, vendors providing a complete Product line will receive a higher score for this category
You are not required to have Pricing Formats. However, vendors providing a complete Pricing will receive a higher score for this category

MSRP - The Manufacturers Suggested Retail

Installation and Delivery Charge - Standard Installation and delivery charge for routine installation within 35 miles of the vendors location.

Net Price - The discounted price for units in excess of the Minimum Unit Requirement, including applicable deliver cost.

Seg 1C (Coin-Op)* Scanning,Network Printing and Faxing are not required for this configuration
No Stapling Function Required

Color

					Pricing Format														
					CPC Lease w/Minimum Volume Based on 4 Years			Purchase				Lease			Service Programs			
															Service Based on Color Output			
															Service with Base Billing and Overage			
Category	Market Segment	Minimum PPM (Color)	Product Model	MINIMUM COPIES CHARGED PER MONTH PER UNIT (Based on Color Output)	Cost Per Copy (CPC Color)	Overage CPC by Band (Color)	Overage CPC by Band (B&W)	MSRP	Minimum Disc off of MSRP	Installation and Delivery Charge	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Base Monthly Volume (Base on Color Output)	Base Service Cost	Overage CPC by Band (Color)	Overage CPC by Band (B&W)
	Example		ABC 2345	12,000	0.0175	0.1	0.012	12,550	40%	100	7630	$ 233.00	$ 191.00	$ 160.00	8000	640.00	0.07	0.0075
MFD	Seg 1a Color	15	imageRUNNER C1030	1,000	0.0775	0.05	0.0075	$ 3,966.02	53%		$ 1,880.00	$ 53.58	$ 44.19	$ 35.91	1,000	$ 140.00	$ 0.1400	$ 0.0142
MFD	Seg 1b Color	15	imageRUNNER ADVANCE C2225	2,000	0.0775	0.05	0.0075	$ 10,333.02	56%		$ 4,584.00	$ 130.65	$ 107.72	$ 87.57	2,000	$ 164.00	$ 0.0820	$ 0.0139
MFD	Seg 2a Color	25	imageRUNNER ADVANCE C2225	3,000	0.0775	0.05	0.0075	$ 11,719.02	57%		$ 5,002.00	$ 142.57	$ 117.54	$ 95.55	3,000	$ 246.00	$ 0.0820	$ 0.0139
MFD	Seg 2b Color	30	imageRUNNER ADVANCE C2230	5,000	0.0775	0.05	0.0075	$ 14,764.02	53%		$ 6,925.00	$ 197.36	$ 162.74	$ 132.27	5,000	$ 360.00	$ 0.0720	$ 0.0134
MFD	Seg 3a Color	35	imageRUNNER ADVANCE C5235	8,000	0.0775	0.05	0.0075	$ 17,337.02	52%		$ 8,397.00	$ 239.31	$ 197.33	$ 160.38	8,000	$ 528.00	$ 0.0660	$ 0.0079
MFD	Seg 3b Color	40	imageRUNNER ADVANCE C5240	10,000	0.0775	0.05	0.0075	$ 18,387.02	52%		$ 8,807.00	$ 251.00	$ 206.96	$ 168.21	10,000	$ 590.00	$ 0.0590	$ 0.0079
MFD	Seg 4a Color	45	imageRUNNER ADVANCE C5250	15,000	0.0775	0.05	0.0075	$ 25,691.71	55%		$ 11,615.00	$ 331.03	$ 272.95	$ 221.85	15,000	$ 750.00	$ 0.0500	$ 0.0077
MFD	Seg 4b Color	50	imageRUNNER ADVANCE C5255	20,000	0.0775	0.05	0.0075	$ 27,266.71	55%		$ 12,193.00	$ 347.50	$ 286.54	$ 232.89	20,000	$ 1,000.00	$ 0.0500	$ 0.0077
MFD	Seg 4c Color	60	imageRUNNER ADVANCE C7260	25,000	0.0775	0.05	0.0075	$ 36,184.02	56%		$ 15,956.00	$ 454.75	$ 374.97	$ 304.76	25,000	$ 1,175.00	$ 0.0470	$ 0.0075
MFD	Seg 5a Color	70	imageRUNNER ADVANCE C7270	30,000	0.0775	0.05	0.0075	$ 43,534.02	59%		$ 18,031.00	$ 513.88	$ 423.73	$ 344.39	30,000	$ 1,410.00	$ 0.0470	$ 0.0075
Production	Seg 6a Color	60	imagePRESS C6010	50,000	N/A	N/A	N/A	$ 244,461.00	52%		$ 116,964.00	$ 3,333.47	$ 2,748.65	$ 2,234.01	50,000	$ 2,750.00	$ 0.0550	$ 0.0125
Production	Seg 6b Color	70	imagePRESS C7010 VP	100,000	N/A	N/A	N/A	$ 267,734.00	53%		$ 124,734.00	$ 3,554.92	$ 2,931.25	$ 2,382.42	100,000	$ 5,500.00	$ 0.0550	$ 0.0125

Base is Color Only
Please complete the Pricing Matrix
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Do not duplicate the same Model in multiple Segments
You are not required to have Pricing for all Categories. However, vendors providing a complete Programs will receive a higher score for this category
You are not required to have Models for all Segments. However, vendors providing a complete Product line will receive a higher score for this category
You are not required to have Pricing Formats. However, vendors providing a complete Pricing will receive a higher score for this category

MSRP - The Manufacturers Suggested Retail

Installation and Delivery Charge - Standard Installation and delivery charge for routine installation within 35 miles of the vendors location.

Net Price - The discounted price for units in excess of the Minimum Unit Requirement, including applicable deliver cost.

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3619B009	imageRUNNER ADVANCE C9065 PRO	iR ADVANCE C9000 Series	IMAGERUNNER ADVANCE C9065 PRO BASE MODEL	$42,000.00	46%	$22,578.00	$643.47	$530.58	$431.24	17,500	$822.50	$0.0075	$0.0470
3619B010	imageRUNNER ADVANCE C9065 PRO	iR ADVANCE C9000 Series	IMAGERUNNER ADVANCE C9065 PRO PRINTER MODEL	$36,960.00	48%	$19,254.00	$548.74	$452.47	$367.75	17,500	$822.50	$0.0075	$0.0470
3691B002	imageRUNNER ADVANCE C9065 PRO	Accessories	PAPER DECK UNIT-A1	$2,520.00	43%	$1,443.00	$41.13	$33.91	$27.56				
3692B002	imageRUNNER ADVANCE C9065 PRO	Accessories	POD DECK LITE-A1	$4,095.00	45%	$2,267.00	$64.61	$53.27	$43.30				
3699B002	imageRUNNER ADVANCE C9065 PRO	Accessories	MULTI-DRAWER PAPER DECK-A1	$9,240.00	48%	$4,776.00	$136.12	$112.24	$91.22				
3111B001	imageRUNNER ADVANCE C9065 PRO	Accessories	DOUBLE FEED DETECTION KIT-A1	$420.00	48%	$220.00	$6.27	$5.17	$4.20				
1261V589	imageRUNNER ADVANCE C9065 PRO	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
3873B001	imageRUNNER ADVANCE C9065 PRO	Accessories	KEY SWITCH UNIT-B1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
3730B001	imageRUNNER ADVANCE C9065 PRO	Accessories	COPY CARD READER ATTACHMENT KIT-A1	$84.00	43%	$48.00	$1.37	$1.13	$0.92				
4784B001	imageRUNNER ADVANCE C9065 PRO	Accessories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER ADVANCE C9065 PRO	Accessories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
7518A004	imageRUNNER ADVANCE C9065 PRO	Accessories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1095B001	imageRUNNER ADVANCE C9065 PRO	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
3726B001	imageRUNNER ADVANCE C9065 PRO	Accessories	COPY CONTROL INTERFACE KIT-A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
3723B002	imageRUNNER ADVANCE C9065 PRO	Accessories	UTILITY TRAY-A2	$63.00	35%	$41.00	$1.17	$0.96	$0.78				
3700B001	imageRUNNER ADVANCE C9065 PRO	Accessories	COPY TRAY-P1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
6793A004	imageRUNNER ADVANCE C9065 PRO	Accessories	TAB FEEDING ATTACHMENT KIT-B1	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
3701B002	imageRUNNER ADVANCE C9065 PRO	Finishing	STAPLE FINISHER-A1	$6,300.00	46%	$3,416.00	$97.36	$80.28	$65.25				
3703B002	imageRUNNER ADVANCE C9065 PRO	Finishing	BOOKLET FINISHER-A1	$9,450.00	47%	$4,969.00	$141.62	$116.77	$94.91				
2988B001	imageRUNNER ADVANCE C9065 PRO	Finishing	INNER BOOKLET TRIMMER-A1	$6,300.00	50%	$3,162.00	$90.12	$74.31	$60.39				
3842B005	imageRUNNER ADVANCE C9065 PRO	Finishing	PROFESSIONAL PUNCHER-C1 (INCLUDES INTEGRATION UNIT B1)	$15,000.00	38%	$9,280.00	$264.48	$218.08	$177.25				
3028B001	imageRUNNER ADVANCE C9065 PRO	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B033	imageRUNNER ADVANCE C9065 PRO	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	$3,000.00	36%	$1,922.00	$54.78	$45.17	$36.71				
3028B002	imageRUNNER ADVANCE C9065 PRO	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B003	imageRUNNER ADVANCE C9065 PRO	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B004	imageRUNNER ADVANCE C9065 PRO	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B005	imageRUNNER ADVANCE C9065 PRO	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B006	imageRUNNER ADVANCE C9065 PRO	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B035	imageRUNNER ADVANCE C9065 PRO	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	$2,500.00	37%	$1,578.00	$44.97	$37.08	$30.14				
3028B022	imageRUNNER ADVANCE C9065 PRO	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B021	imageRUNNER ADVANCE C9065 PRO	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3708B002	imageRUNNER ADVANCE C9065 PRO	Finishing	DOCUMENT INSERTION UNIT-H1	$5,565.00	44%	$3,094.00	$88.18	$72.71	$59.10				
3028B034	imageRUNNER ADVANCE C9065 PRO	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	$2,800.00	37%	$1,774.00	$50.56	$41.69	$33.88				
3711B001	imageRUNNER ADVANCE C9065 PRO	Finishing	PAPER FOLDING UNIT-G1	$12,600.00	40%	$7,598.00	$216.54	$178.55	$145.12				
1727V838	imageRUNNER ADVANCE C9065 PRO	Finishing	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
3736B005	imageRUNNER ADVANCE C9065 PRO	Print Controllers	PCL PRINTER KIT-AD1 ELAN	$1,050.00	46%	$570.00	$16.25	$13.40	$10.89				
3737B005	imageRUNNER ADVANCE C9065 PRO	Print Controllers	PS PRINTER KIT-AD1 ELAN	$1,470.00	47%	$777.00	$22.14	$18.26	$14.84				
3674B004	imageRUNNER ADVANCE C9065 PRO	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	$150.00	42%	$87.00	$2.48	$2.04	$1.66				
3489B007	imageRUNNER ADVANCE C9065 PRO	Print Controllers	COLORPASS-GX300 V2	$20,000.00	41%	$11,783.00	$335.82	$276.90	$225.06				
3489B016	imageRUNNER ADVANCE C9065 PRO	Print Controllers	COLORPASS-GX300 V2 PROFESSIONAL COLOR SOLUTION BUNDLE	$23,950.00	40%	$14,309.00	$407.81	$336.26	$273.30				
3668B001	imageRUNNER ADVANCE C9065 PRO	Print Controllers	ADDITIONAL MEMORY TYPE B (512MB)	$263.00	34%	$174.00	$4.96	$4.09	$3.32				
0448A030	imageRUNNER ADVANCE C9065 PRO	Print Controllers	512MB OPTION MEMORY (FOR IMAGEPASS A1 & B1)	$263.00	37%	$165.00	$4.70	$3.88	$3.15				
1337B011	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
3999B004	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
2738B007	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
3732B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SUPER G3 FAX BOARD-AD1	$840.00	38%	$522.00	$14.88	$12.27	$9.97				
3733B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AD1	$525.00	41%	$310.00	$8.84	$7.29	$5.92				
3677B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	$1,050.00	41%	$619.00	$17.64	$14.55	$11.82				
3679B005	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	REMOTE FAX KIT-A1 ELAN	$420.00	45%	$230.00	$6.56	$5.41	$4.39				
1082B010	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
3680B003	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	WIRELESS LAN BOARD-B2	$683.00	33%	$461.00	$13.14	$10.83	$8.81				
3738B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	USB DEVICE PORT-A1	$105.00	31%	$72.00	$2.05	$1.69	$1.38				
3721B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	MULTIMEDIA READER/WRITER-A1	$630.00	43%	$358.00	$10.20	$8.41	$6.84				
3840B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	DOCUMENT SCAN LOCK KIT-A1	$2,625.00	41%	$1,561.00	$44.49	$36.68	$29.82				
4002B004	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	HDD DATA ERASE KIT-C1 ELAN	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
3718B004	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C7	$525.00	34%	$346.00	$9.86	$8.13	$6.61				
3741B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	REMOVABLE HDD KIT-AB1	$1,050.00	32%	$716.00	$20.41	$16.83	$13.68				
3739B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	3.5INCH/80GB HDD-A1	$368.00	35%	$239.00	$6.81	$5.62	$4.56				
3740B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	3.5INCH/1TB HDD-B1	$1,365.00	43%	$776.00	$22.12	$18.24	$14.82				
2906B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	IPSEC BOARD-B2	$630.00	45%	$346.00	$9.86	$8.13	$6.61				
2905B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	EXPANSION BUS-F2	$263.00	34%	$174.00	$4.96	$4.09	$3.32				
3681B001	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	VOICE GUIDANCE KIT-F1	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
3682B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	VOICE OPERATION KIT-C1	$1,890.00	50%	$937.00	$26.70	$22.02	$17.90				
4001B004	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
1245B002	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SECURE ERASE V1.1 (FOR IMAGEPASS-A1)	$900.00	33%	$603.00	$17.19	$14.17	$11.52				
6596A035	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
2351B003	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
6596A037	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
0134B003	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	REMOVABLE HDD KIT-B1	$1,950.00	32%	$1,318.00	$37.56	$30.97	$25.17				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
7752A025	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	PRODUCTIVITY PACKAGE	$8,000.00	30%	$5,589.00	$159.29	$131.34	$106.75				
1099V652	imageRUNNER ADVANCE C9065 PRO	Connectivity Options	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	$3,150.00	29%	$2,237.00	$63.75	$52.57	$42.73				
3438B025	imageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
2364V847	imageRUNNER ADVANCE C9065 PRO	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
3405B010	imageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-D1 ELAN	$1,155.00	36%	$744.00	$21.20	$17.48	$14.21				
3406B006	imageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	$945.00	33%	$631.00	$17.98	$14.83	$12.05				
1326B013	imageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	$1,050.00	45%	$573.00	$16.33	$13.47	$10.94				
0634B022	imageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND SEARCHABLE PDF/XPS KIT-D1 ELAN	$578.00	36%	$371.00	$10.57	$8.72	$7.09				
0633B018	imageRUNNER ADVANCE C9065 PRO	Universal Send	UNIVERSAL SEND PDF ENCRYPTION KIT-D1 ELAN	$473.00	33%	$315.00	$8.98	$7.40	$6.02				
4169B220	imageRUNNER ADVANCE C9065 PRO	imageWARE JDF Parser	IMAGEWARE JDF PARSER V2.0 FOR IMAGERUNNER ADVANCE C9000, ADVANCE C7000 SERIES	$750.00	18%	$612.00	$17.44	$14.38	$11.69				
1972V075	imageRUNNER ADVANCE C9065 PRO	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	$287.11	39%	$175.00	$4.99	$4.11	$3.34				
1618V190	imageRUNNER ADVANCE C9065 PRO	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1618V191	imageRUNNER ADVANCE C9065 PRO	Mandatory Delivery & Implementation Services	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1481V476	imageRUNNER ADVANCE C9065 PRO	Mandatory Delivery & Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
2094V626	imageRUNNER ADVANCE C9065 PRO	Mandatory Delivery & Implementation Services	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
2368V126	imageRUNNER ADVANCE C9065 PRO	Mandatory Delivery & Implementation Services	INSTALL PAK C7000 & C9000	$1,822.00	30%	$1,275.00	$36.34	$29.96	$24.35				
2368V120	imageRUNNER ADVANCE C9065 PRO	Mandatory Delivery & Implementation Services	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				
1630V764	imageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER ADVANCE C9065 PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
1623V696	imageRUNNER ADVANCE C9065 PRO	In-Plant Business Tools Program	IN-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY (CSA)	$1,500.00	34%	$997.00	$28.41	$23.43	$19.04				
3618B057	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Machine	IMAGERUNNER ADVANCE C9075S PRO SET	$62,760.00	97%	$1,645.00	$46.88	$38.66	$31.42	17,500	$822.50	$0.0075	$0.0470
3619B052	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Machine	IMAGERUNNER ADVANCE C9065S PRO SET	$52,260.00	97%	$1,457.00	$41.52	$34.24	$27.83	17,500	$822.50	$0.0075	$0.0470
5377B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Mandatory PRISMAsync Software	PRISMASYNC IR-ADV C9000S SERIES LICENSE ACTIVATION KIT	$11,320.00	35%	$7,341.00	$209.22	$172.51	$140.21				
5614B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	OPERATING ATTENTION LIGHT (POS)	$950.00	40%	$567.00	$16.16	$13.32	$10.83				
3691B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	PAPER DECK UNIT-A1	$2,520.00	43%	$1,443.00	$41.13	$33.91	$27.56				
3692B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	POD DECK LITE-A1	$4,095.00	45%	$2,267.00	$64.61	$53.27	$43.30				
3699B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	MULTI-DRAWER PAPER DECK-A1	$9,240.00	48%	$4,776.00	$136.12	$112.24	$91.22				
3111B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	DOUBLE FEED DETECTION KIT-A1	$420.00	48%	$220.00	$6.27	$5.17	$4.20				
3701B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	STAPLE FINISHER-A1	$6,300.00	46%	$3,416.00	$97.36	$80.28	$65.25				
3703B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	BOOKLET FINISHER-A1	$9,450.00	47%	$4,969.00	$141.62	$116.77	$94.91				
2988B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	INNER BOOKLET TRIMMER-A1	$6,300.00	50%	$3,162.00	$90.12	$74.31	$60.39				
3842B005	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	PROFESSIONAL PUNCHER-C1 (INCLUDES INTEGRATION UNIT B1)	$15,000.00	38%	$9,280.00	$264.48	$218.08	$177.25				
3028B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	PLASTIC COMB 19-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	TWIN LOOP 21-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B003	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	TWIN LOOP 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B004	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	COLOR COIL 44-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B005	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	VELO BIND 11-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B021	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	PRO CLICK 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B022	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	LOOSE LEAF 5-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B033	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	$3,000.00	36%	$1,922.00	$54.78	$45.17	$36.71				
3028B034	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	$2,800.00	37%	$1,774.00	$50.56	$41.69	$33.88				
3028B035	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	$2,500.00	37%	$1,578.00	$44.97	$37.08	$30.14				
3708B002	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	DOCUMENT INSERTION UNIT-H1	$5,565.00	44%	$3,094.00	$88.18	$72.71	$59.10				
3711B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	PAPER FOLDING UNIT-G1	$12,600.00	40%	$7,598.00	$216.54	$178.55	$145.12				
3700B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	COPY TRAY-P1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
6793A004	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	TAB FEEDING ATTACHMENT KIT-B1	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
3873B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	KEY SWITCH UNIT-B1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
1095B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
1727V838	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Accessories	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
3741B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Connectivity Options	REMOVABLE HDD KIT-AB1	$1,050.00	32%	$716.00	$20.41	$16.83	$13.68				
3740B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Connectivity Options	3.5INCH/1TB HDD-B1	$1,365.00	43%	$776.00	$22.12	$18.24	$14.82				
6127B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Connectivity Options	PRISMASYNC IPDS-B1 LICENSE FOR IR ADV C9000S PRO	$7,900.00	28%	$5,676.00	$161.77	$133.39	$108.41				
6125B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Connectivity Options	PDF FOR PRISMASYNC IPDS-B1 LICENSE FOR IR ADV C9000S PRO	$1,000.00	26%	$738.00	$21.03	$17.34	$14.10				
6123B001	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Connectivity Options	PRISMASYNC IPDS NETWORK ADAPTOR FOR IR ADV C9000S PRO AND IMAGEPRESS C7010VPS	$100.00	20%	$80.00	$2.28	$1.88	$1.53				
3438B025	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3438B028	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
2364V847	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
1972V075	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	$287.11	39%	$175.00	$4.99	$4.11	$3.34				
1618V190	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1630V764	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
1623V696	imageRUNNER ADVANCE C9075S PRO/C9065S PRO	In-Plant Business Tools Program	IN-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY (CSA)	$1,500.00	34%	$997.00	$28.41	$23.43	$19.04				
5771B011	imageRUNNER ADVANCE C9280/C9270	Main Engine	IMAGERUNNER ADVANCE C9280 PRO SET	$52,500.00	50%	$26,304.00	$749.66	$618.14	$502.41	20,000	$940.00	$0.0075	$0.0470
5772B009	imageRUNNER ADVANCE C9280/C9270	Main Engine	IMAGERUNNER ADVANCE C9270 PRO SET	$42,000.00	46%	$22,698.00	$646.89	$533.40	$433.53	20,000	$940.00	$0.0075	$0.0470
5771B012	imageRUNNER ADVANCE C9280/C9270	Main Engine	IMAGERUNNER ADVANCE C9280 PRO PRINTER MODEL	$47,460.00	47%	$25,056.00	$714.10	$588.82	$478.57	20,000	$940.00	$0.0075	$0.0470
5772B010	imageRUNNER ADVANCE C9280/C9270	Main Engine	IMAGERUNNER ADVANCE C9270 PRO PRINTER MODEL	$36,960.00	43%	$21,088.00	$601.01	$495.57	$402.78	20,000	$940.00	$0.0075	$0.0470
3880B002	imageRUNNER ADVANCE C9280/C9270	Accessories	PAPER DECK UNIT-C1	$2,520.00	47%	$1,330.00	$37.91	$31.26	$25.40				
3692B002	imageRUNNER ADVANCE C9280/C9270	Accessories	POD DECK LITE-A1	$4,095.00	45%	$2,267.00	$64.61	$53.27	$43.30				
3699B002	imageRUNNER ADVANCE C9280/C9270	Accessories	MULTI-DRAWER PAPER DECK-A1	$9,240.00	48%	$4,776.00	$136.12	$112.24	$91.22				
3111B001	imageRUNNER ADVANCE C9280/C9270	Accessories	DOUBLE FEED DETECTION KIT-A1	$420.00	48%	$220.00	$6.27	$5.17	$4.20				
6793A004	imageRUNNER ADVANCE C9280/C9270	Accessories	TAB FEEDING ATTACHMENT KIT-B1	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
3723B002	imageRUNNER ADVANCE C9280/C9270	Accessories	UTILITY TRAY-A2	$63.00	35%	$41.00	$1.17	$0.96	$0.78				
1261V589	imageRUNNER ADVANCE C9280/C9270	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
3873B001	imageRUNNER ADVANCE C9280/C9270	Accessories	KEY SWITCH UNIT-B1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
3730B002	imageRUNNER ADVANCE C9280/C9270	Accessories	COPY CARD READER ATTACHMENT KIT-A2	$84.00	45%	$46.00	$1.31	$1.08	$0.88				
4784B001	imageRUNNER ADVANCE C9280/C9270	Accessories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER ADVANCE C9280/C9270	Accessories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
7518A004	imageRUNNER ADVANCE C9280/C9270	Accessories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1095B001	imageRUNNER ADVANCE C9280/C9270	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
3726B001	imageRUNNER ADVANCE C9280/C9270	Accessories	COPY CONTROL INTERFACE KIT-A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
2212V477	imageRUNNER ADVANCE C9280/C9270	Accessories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER ADVANCE C9280/C9270	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
3700B001	imageRUNNER ADVANCE C9280/C9270	Finishing	COPY TRAY-P1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
5787B002	imageRUNNER ADVANCE C9280/C9270	Finishing	STAPLE FINISHER-K1	$6,300.00	49%	$3,229.00	$92.03	$75.88	$61.67				
5788B002	imageRUNNER ADVANCE C9280/C9270	Finishing	BOOKLET FINISHER-K1	$9,450.00	50%	$4,697.00	$133.86	$110.38	$89.71				
2988B001	imageRUNNER ADVANCE C9280/C9270	Finishing	INNER BOOKLET TRIMMER-A1	$6,300.00	50%	$3,162.00	$90.12	$74.31	$60.39				
3842B006	imageRUNNER ADVANCE C9280/C9270	Finishing	PROFESSIONAL PUNCHER-C1 (INCL. INTEGRATION UNIT-B1) SET	$15,000.00	41%	$8,816.00	$251.26	$207.18	$168.39				
3028B001	imageRUNNER ADVANCE C9280/C9270	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B002	imageRUNNER ADVANCE C9280/C9270	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B003	imageRUNNER ADVANCE C9280/C9270	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B004	imageRUNNER ADVANCE C9280/C9270	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B005	imageRUNNER ADVANCE C9280/C9270	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B006	imageRUNNER ADVANCE C9280/C9270	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B021	imageRUNNER ADVANCE C9280/C9270	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B022	imageRUNNER ADVANCE C9280/C9270	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B033	imageRUNNER ADVANCE C9280/C9270	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	$3,000.00	36%	$1,922.00	$54.78	$45.17	$36.71				
3028B034	imageRUNNER ADVANCE C9280/C9270	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	$2,800.00	37%	$1,774.00	$50.56	$41.69	$33.88				
3028B035	imageRUNNER ADVANCE C9280/C9270	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	$2,500.00	37%	$1,578.00	$44.97	$37.08	$30.14				
3708B002	imageRUNNER ADVANCE C9280/C9270	Finishing	DOCUMENT INSERTION UNIT-H1	$5,565.00	44%	$3,094.00	$88.18	$72.71	$59.10				
3711B001	imageRUNNER ADVANCE C9280/C9270	Finishing	PAPER FOLDING UNIT-G1	$12,600.00	40%	$7,598.00	$216.54	$178.55	$145.12				
1727V838	imageRUNNER ADVANCE C9280/C9270	Finishing	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
5798B003	imageRUNNER ADVANCE C9280/C9270	Print Controllers	PCL PRINTER KIT-AS1 ELAN	$1,050.00	49%	$539.00	$15.36	$12.67	$10.29				
5799B005	imageRUNNER ADVANCE C9280/C9270	Print Controllers	PS PRINTER KIT-AS1 ELAN	$1,470.00	50%	$735.00	$20.95	$17.27	$14.04				
3674B004	imageRUNNER ADVANCE C9280/C9270	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	$150.00	42%	$87.00	$2.48	$2.04	$1.66				
3999B004	imageRUNNER ADVANCE C9280/C9270	Print Controllers	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
5347B001	imageRUNNER ADVANCE C9280/C9270	Print Controllers	IMAGEPASS-A2 CONTROLLER	$7,000.00	44%	$3,918.00	$111.66	$92.07	$74.83				
5829B001	imageRUNNER ADVANCE C9280/C9270	Print Controllers	COLORPASS-GX400	$20,000.00	41%	$11,754.00	$334.99	$276.22	$224.50				
4821B003	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	$473.00	67%	$156.00	$4.45	$3.67	$2.98				
1337B011	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
2738B007	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
3732B009	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SUPER G3 FAX BOARD-AD2	$840.00	41%	$495.00	$14.11	$11.63	$9.45				
3733B002	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AD1	$525.00	41%	$310.00	$8.84	$7.29	$5.92				
3677B002	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	$1,050.00	41%	$619.00	$17.64	$14.55	$11.82				
3679B005	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	REMOTE FAX KIT-A1 ELAN	$420.00	45%	$230.00	$6.56	$5.41	$4.39				
1082B010	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
3738B002	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	USB DEVICE PORT-A2	$105.00	34%	$69.00	$1.97	$1.62	$1.32				
3721B002	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	MULTIMEDIA READER/WRITER-A2	$630.00	45%	$346.00	$9.86	$8.13	$6.61				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3840B007	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	$2,625.00	41%	$1,561.00	$44.49	$36.68	$29.82				
3718B004	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C7	$525.00	34%	$346.00	$9.86	$8.13	$6.61				
4164BJ92	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	$350.00	27%	$256.00	$7.30	$6.02	$4.89				
5596B001	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	2.5INCH/160GB HDD-G1	$368.00	38%	$230.00	$6.56	$5.41	$4.39				
3681B003	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	VOICE GUIDANCE KIT-F2	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
3682B004	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	VOICE OPERATION KIT-C2	$1,890.00	50%	$937.00	$26.70	$22.02	$17.90				
4001B004	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
8034B002	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	$260.00	32%	$176.00	$5.02	$4.14	$3.36				
7752A025	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	PRODUCTIVITY PACKAGE	$8,000.00	30%	$5,589.00	$159.29	$131.34	$106.75				
6596A035	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
2351B003	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
6596A037	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
0134B003	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	REMOVABLE HDD KIT-B1	$1,950.00	32%	$1,318.00	$37.56	$30.97	$25.17				
7752A028	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	$6,200.00	32%	$4,188.00	$119.36	$98.42	$79.99				
1099V652	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	$3,150.00	29%	$2,237.00	$63.75	$52.57	$42.73				
8041B001	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	REMOVABLE HDD KIT-AH1	$0.00	#DIV/0!	$691.00	$19.69	$16.24	$13.20				
8215B001	imageRUNNER ADVANCE C9280/C9270	Connectivity Options	2.5INCH/1TB HDD-L1	$1,052.00	29%	$749.00	$21.35	$17.60	$14.31				
3405B016	imageRUNNER ADVANCE C9280/C9270	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	$516.00	29%	$368.00	$10.49	$8.65	$7.03				
3406B006	imageRUNNER ADVANCE C9280/C9270	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	$945.00	33%	$631.00	$17.98	$14.83	$12.05				
1326B013	imageRUNNER ADVANCE C9280/C9270	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	$1,050.00	45%	$573.00	$16.33	$13.47	$10.94				
3438B025	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B002	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	PERSONAL COLOR TRAINER SESSION #2	$500.00	12%	$442.00	$12.60	$10.39	$8.44				
2364V847	imageRUNNER ADVANCE C9280/C9270	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
1972V075	imageRUNNER ADVANCE C9280/C9270	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	$287.11	39%	$175.00	$4.99	$4.11	$3.34				
1618V190	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1618V191	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1481V476	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
2094V626	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
2368V126	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	INSTALL PAK C7000 & C9000	$1,822.00	30%	$1,275.00	$36.34	$29.96	$24.35				
2368V120	imageRUNNER ADVANCE C9280/C9270	Delivery & Installation	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				
1630V764	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER ADVANCE C9280/C9270	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
1623V696	imageRUNNER ADVANCE C9280/C9270	In Plant Business Tools	IN-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY (CSA)	$1,500.00	34%	$997.00	$28.41	$23.43	$19.04				
5775B009	imageRUNNER ADVANCE C7270/C7260	Main Engine	IMAGERUNNER ADVANCE C7260 SET	$29,400.00	57%	$12,637.00	$360.15	$296.97	$241.37	15,000	$705.00	$0.0075	$0.0470
5774B009	imageRUNNER ADVANCE C7270/C7260	Main Engine	IMAGERUNNER ADVANCE C7270 SET	$36,750.00	60%	$14,712.00	$419.29	$345.73	$281.00	15,000	$705.00	$0.0075	$0.0470
5775B010	imageRUNNER ADVANCE C7270/C7260	Main Engine	IMAGERUNNER ADVANCE C7260 PRINTER MODEL SET	$24,360.00	46%	$13,151.00	$374.80	$309.05	$251.18	15,000	$705.00	$0.0075	$0.0470
5774B010	imageRUNNER ADVANCE C7270/C7260	Main Engine	IMAGERUNNER ADVANCE C7270 PRINTER MODEL	$31,710.00	50%	$15,986.00	$455.60	$375.67	$305.33	15,000	$705.00	$0.0075	$0.0470
3880B002	imageRUNNER ADVANCE C7270/C7260	Accessories	PAPER DECK UNIT-C1	$2,520.00	47%	$1,330.00	$37.91	$31.26	$25.40				
3692B002	imageRUNNER ADVANCE C7270/C7260	Accessories	POD DECK LITE-A1	$4,095.00	45%	$2,267.00	$64.61	$53.27	$43.30				
6793A004	imageRUNNER ADVANCE C7270/C7260	Accessories	TAB FEEDING ATTACHMENT KIT-B1	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
3723B002	imageRUNNER ADVANCE C7270/C7260	Accessories	UTILITY TRAY-A2	$63.00	35%	$41.00	$1.17	$0.96	$0.78				
5796B016	imageRUNNER ADVANCE C7270/C7260	Accessories	UPRIGHT CONTROL PANEL SET-D1	$1,890.00	45%	$1,031.00	$29.38	$24.23	$19.69				
1261V589	imageRUNNER ADVANCE C7270/C7260	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
3873B001	imageRUNNER ADVANCE C7270/C7260	Accessories	KEY SWITCH UNIT-B1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
3730B002	imageRUNNER ADVANCE C7270/C7260	Accessories	COPY CARD READER ATTACHMENT KIT-A2	$84.00	45%	$46.00	$1.31	$1.08	$0.88				
4784B001	imageRUNNER ADVANCE C7270/C7260	Accessories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER ADVANCE C7270/C7260	Accessories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
7518A004	imageRUNNER ADVANCE C7270/C7260	Accessories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1095B001	imageRUNNER ADVANCE C7270/C7260	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
3726B001	imageRUNNER ADVANCE C7270/C7260	Accessories	COPY CONTROL INTERFACE KIT-A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
2212V477	imageRUNNER ADVANCE C7270/C7260	Accessories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER ADVANCE C7270/C7260	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
3700B001	imageRUNNER ADVANCE C7270/C7260	Finishing	COPY TRAY-P1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
5789B001	imageRUNNER ADVANCE C7270/C7260	Finishing	STAPLE FINISHER-L1	$3,150.00	49%	$1,614.00	$46.00	$37.93	$30.83				
5790B001	imageRUNNER ADVANCE C7270/C7260	Finishing	BOOKLET FINISHER-L1	$5,565.00	46%	$2,984.00	$85.04	$70.12	$56.99				
3709B001	imageRUNNER ADVANCE C7270/C7260	Finishing	DOCUMENT INSERTION UNIT-J1	$2,940.00	41%	$1,737.00	$49.50	$40.82	$33.18				
3710B002	imageRUNNER ADVANCE C7270/C7260	Finishing	DOCUMENT INSERTION/FOLDING UNIT-G1	$8,400.00	38%	$5,210.00	$148.49	$122.44	$99.51				
1727V838	imageRUNNER ADVANCE C7270/C7260	Finishing	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
5798B003	imageRUNNER ADVANCE C7270/C7260	Print Controllers	PCL PRINTER KIT-AS1 ELAN	$1,050.00	49%	$539.00	$15.36	$12.67	$10.29				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
5799B005	imageRUNNER ADVANCE C7270/C7260	Print Controllers	PS PRINTER KIT-AS1 ELAN	$1,470.00	50%	$735.00	$20.95	$17.27	$14.04				
3674B004	imageRUNNER ADVANCE C7270/C7260	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	$150.00	42%	$87.00	$2.48	$2.04	$1.66				
3999B004	imageRUNNER ADVANCE C7270/C7260	Print Controllers	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
5347B001	imageRUNNER ADVANCE C7270/C7260	Print Controllers	IMAGEPASS-A2 CONTROLLER	$7,000.00	44%	$3,918.00	$111.66	$92.07	$74.83				
5829B001	imageRUNNER ADVANCE C7270/C7260	Print Controllers	COLORPASS-GX400	$20,000.00	41%	$11,754.00	$334.99	$276.22	$224.50				
4821B003	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	$473.00	67%	$156.00	$4.45	$3.67	$2.98				
1337B011	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
2738B007	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
3732B009	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	SUPER G3 FAX BOARD-AD2	$840.00	41%	$495.00	$14.11	$11.63	$9.45				
3733B002	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AD1	$525.00	41%	$310.00	$8.84	$7.29	$5.92				
3677B002	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	$1,050.00	41%	$619.00	$17.64	$14.55	$11.82				
3679B005	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	REMOTE FAX KIT-A1 ELAN	$420.00	45%	$230.00	$6.56	$5.41	$4.39				
1082B010	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
3738B002	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	USB DEVICE PORT-A2	$105.00	34%	$69.00	$1.97	$1.62	$1.32				
3721B002	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	MULTIMEDIA READER/WRITER-A2	$630.00	45%	$346.00	$9.86	$8.13	$6.61				
3840B007	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	$2,625.00	41%	$1,561.00	$44.49	$36.68	$29.82				
3718B004	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C7	$525.00	34%	$346.00	$9.86	$8.13	$6.61				
4164BJ92	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	$350.00	27%	$256.00	$7.30	$6.02	$4.89				
5596B001	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	2.5INCH/160GB HDD-G1	$368.00	38%	$230.00	$6.56	$5.41	$4.39				
3681B003	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	VOICE GUIDANCE KIT-F2	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
3682B004	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	VOICE OPERATION KIT-C2	$1,890.00	50%	$937.00	$26.70	$22.02	$17.90				
4001B004	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
8034B002	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	$260.00	32%	$176.00	$5.02	$4.14	$3.36				
7752A025	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	PRODUCTIVITY PACKAGE	$8,000.00	30%	$5,589.00	$159.29	$131.34	$106.75				
6596A035	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
2351B003	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
6596A037	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
0134B003	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	REMOVABLE HDD KIT-B1	$1,950.00	32%	$1,318.00	$37.56	$30.97	$25.17				
7752A028	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	$6,200.00	32%	$4,188.00	$119.36	$98.42	$79.99				
1099V652	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	$3,150.00	29%	$2,237.00	$63.75	$52.57	$42.73				
8041B001	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	REMOVABLE HDD KIT-AH1	$0.00	#DIV/0!	$691.00	$19.69	$16.24	$13.20				
8215B001	imageRUNNER ADVANCE C7270/C7260	Connectivity Options	2.5INCH/1TB HDD-L1	$1,052.00	29%	$749.00	$21.35	$17.60	$14.31				
3405B016	imageRUNNER ADVANCE C7270/C7260	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	$516.00	29%	$368.00	$10.49	$8.65	$7.03				
3406B006	imageRUNNER ADVANCE C7270/C7260	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	$945.00	33%	$631.00	$17.98	$14.83	$12.05				
1326B013	imageRUNNER ADVANCE C7270/C7260	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	$1,050.00	45%	$573.00	$16.33	$13.47	$10.94				
3438B025	imageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B002	imageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	PERSONAL COLOR TRAINER SESSION #2	$500.00	12%	$442.00	$12.60	$10.39	$8.44				
2364V847	imageRUNNER ADVANCE C7270/C7260	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
1618V190	imageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1618V191	imageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1481V476	imageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
2094V626	imageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
2368V126	imageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	INSTALL PAK C7000 & C9000	$1,822.00	30%	$1,275.00	$36.34	$29.96	$24.35				
2368V120	imageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				
1396V760	imageRUNNER ADVANCE C7270/C7260	Mandatory Delivery & Installation	EFI COLOR PROFILER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1630V764	imageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER ADVANCE C7270/C7260	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
3621B012	imageRUNNER ADVANCE C7055	Engine	IMAGERUNNER ADVANCE C7055 V2 BASE MODEL	$29,400.00	48%	$15,427.00	$439.67	$362.53	$294.66	15,000	$705.00	$0.0075	$0.0470
3621B013	imageRUNNER ADVANCE C7055	Engine	IMAGERUNNER ADVANCE C7055 V2 PRINTER MODEL	$24,360.00	48%	$12,608.00	$359.33	$296.29	$240.81	15,000	$705.00	$0.0075	$0.0470
3691B002	imageRUNNER ADVANCE C7055	Accessories	PAPER DECK UNIT-A1	$2,520.00	43%	$1,443.00	$41.13	$33.91	$27.56				
3692B002	imageRUNNER ADVANCE C7055	Accessories	POD DECK LITE-A1	$4,095.00	45%	$2,267.00	$64.61	$53.27	$43.30				
3700B001	imageRUNNER ADVANCE C7055	Accessories	COPY TRAY-P1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
6793A004	imageRUNNER ADVANCE C7055	Accessories	TAB FEEDING ATTACHMENT KIT-B1	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
3723B002	imageRUNNER ADVANCE C7055	Accessories	UTILITY TRAY-A2	$63.00	35%	$41.00	$1.17	$0.96	$0.78				
3731B013	imageRUNNER ADVANCE C7055	Accessories	UPRIGHT CONTROL PANEL-A1	$1,890.00	42%	$1,088.00	$31.01	$25.57	$20.78				
1261V589	imageRUNNER ADVANCE C7055	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
3873B001	imageRUNNER ADVANCE C7055	Accessories	KEY SWITCH UNIT-B1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
1095B001	imageRUNNER ADVANCE C7055	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
3726B001	imageRUNNER ADVANCE C7055	Accessories	COPY CONTROL INTERFACE KIT-A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
0500A002	imageRUNNER ADVANCE C7055	Accessories	BASIC CARD SET UNIVERSAL	$175.00	31%	$120.00	$3.42	$2.82	$2.29				
7518A004	imageRUNNER ADVANCE C7055	Accessories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
3730B001	imageRUNNER ADVANCE C7055	Accessories	COPY CARD READER ATTACHMENT KIT-A1	$84.00	43%	$48.00	$1.37	$1.13	$0.92				
4784B001	imageRUNNER ADVANCE C7055	Accessories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
4781B003	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER ADVANCE C7055	Accessories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
2212V477	imageRUNNER ADVANCE C7055	Accessories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER ADVANCE C7055	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
3702B001	imageRUNNER ADVANCE C7055	Finishing	STAPLE FINISHER-B1	$3,150.00	47%	$1,657.00	$47.22	$38.94	$31.65				
3704B001	imageRUNNER ADVANCE C7055	Finishing	BOOKLET FINISHER-B1	$5,565.00	44%	$3,106.00	$88.52	$72.99	$59.32				
3709B001	imageRUNNER ADVANCE C7055	Finishing	DOCUMENT INSERTION UNIT-J1	$2,940.00	41%	$1,737.00	$49.50	$40.82	$33.18				
3710B002	imageRUNNER ADVANCE C7055	Finishing	DOCUMENT INSERTION/FOLDING UNIT-G1	$8,400.00	38%	$5,210.00	$148.49	$122.44	$99.51				
1727V838	imageRUNNER ADVANCE C7055	Finishing	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
3736B005	imageRUNNER ADVANCE C7055	Print Controllers	PCL PRINTER KIT-AD1 ELAN	$1,050.00	46%	$570.00	$16.25	$13.40	$10.89				
3737B005	imageRUNNER ADVANCE C7055	Print Controllers	PS PRINTER KIT-AD1 ELAN	$1,470.00	47%	$777.00	$22.14	$18.26	$14.84				
3674B004	imageRUNNER ADVANCE C7055	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	$150.00	42%	$87.00	$2.48	$2.04	$1.66				
3489B016	imageRUNNER ADVANCE C7055	Print Controllers	COLORPASS-GX300 V2 PROFESSIONAL COLOR SOLUTION BUNDLE	$23,950.00	40%	$14,309.00	$407.81	$336.26	$273.30				
3489B007	imageRUNNER ADVANCE C7055	Print Controllers	COLORPASS-GX300 V2	$20,000.00	41%	$11,783.00	$335.82	$276.90	$225.06				
3668B001	imageRUNNER ADVANCE C7055	Print Controllers	ADDITIONAL MEMORY TYPE B (512MB)	$263.00	34%	$174.00	$4.96	$4.09	$3.32				
0448A030	imageRUNNER ADVANCE C7055	Print Controllers	512MB OPTION MEMORY (FOR IMAGEPASS A1 & B1)	$263.00	37%	$165.00	$4.70	$3.88	$3.15				
1337B011	imageRUNNER ADVANCE C7055	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
3999B004	imageRUNNER ADVANCE C7055	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
2738B007	imageRUNNER ADVANCE C7055	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
3732B002	imageRUNNER ADVANCE C7055	Connectivity Options	SUPER G3 FAX BOARD-AD1	$840.00	38%	$522.00	$14.88	$12.27	$9.97				
3733B002	imageRUNNER ADVANCE C7055	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AD1	$525.00	41%	$310.00	$8.84	$7.29	$5.92				
3677B002	imageRUNNER ADVANCE C7055	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	$1,050.00	41%	$619.00	$17.64	$14.55	$11.82				
3679B005	imageRUNNER ADVANCE C7055	Connectivity Options	REMOTE FAX KIT-A1 ELAN	$420.00	45%	$230.00	$6.56	$5.41	$4.39				
1082B010	imageRUNNER ADVANCE C7055	Connectivity Options	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
3721B001	imageRUNNER ADVANCE C7055	Connectivity Options	MULTIMEDIA READER/WRITER-A1	$630.00	43%	$358.00	$10.20	$8.41	$6.84				
3738B001	imageRUNNER ADVANCE C7055	Connectivity Options	USB DEVICE PORT-A1	$105.00	31%	$72.00	$2.05	$1.69	$1.38				
3840B002	imageRUNNER ADVANCE C7055	Connectivity Options	DOCUMENT SCAN LOCK KIT-A1	$2,625.00	41%	$1,561.00	$44.49	$36.68	$29.82				
4002B004	imageRUNNER ADVANCE C7055	Connectivity Options	HDD DATA ERASE KIT-C1 ELAN	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
3741B001	imageRUNNER ADVANCE C7055	Connectivity Options	REMOVABLE HDD KIT-AB1	$1,050.00	32%	$716.00	$20.41	$16.83	$13.68				
3739B001	imageRUNNER ADVANCE C7055	Connectivity Options	3.5INCH/80GB HDD-A1	$368.00	35%	$239.00	$6.81	$5.62	$4.56				
3740B001	imageRUNNER ADVANCE C7055	Connectivity Options	3.5INCH/1TB HDD-B1	$1,365.00	43%	$776.00	$22.12	$18.24	$14.82				
3718B004	imageRUNNER ADVANCE C7055	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C7	$525.00	34%	$346.00	$9.86	$8.13	$6.61				
2906B002	imageRUNNER ADVANCE C7055	Connectivity Options	IPSEC BOARD-B2	$630.00	45%	$346.00	$9.86	$8.13	$6.61				
2905B002	imageRUNNER ADVANCE C7055	Connectivity Options	EXPANSION BUS-F2	$263.00	34%	$174.00	$4.96	$4.09	$3.32				
3681B001	imageRUNNER ADVANCE C7055	Connectivity Options	VOICE GUIDANCE KIT-F1	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
3682B002	imageRUNNER ADVANCE C7055	Connectivity Options	VOICE OPERATION KIT-C1	$1,890.00	50%	$937.00	$26.70	$22.02	$17.90				
4001B004	imageRUNNER ADVANCE C7055	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
6596A035	imageRUNNER ADVANCE C7055	Connectivity Options	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
1245B002	imageRUNNER ADVANCE C7055	Connectivity Options	SECURE ERASE V1.1 (FOR IMAGEPASS-A1)	$900.00	33%	$603.00	$17.19	$14.17	$11.52				
2351B003	imageRUNNER ADVANCE C7055	Connectivity Options	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
6596A037	imageRUNNER ADVANCE C7055	Connectivity Options	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
0134B003	imageRUNNER ADVANCE C7055	Connectivity Options	REMOVABLE HDD KIT-B1	$1,950.00	32%	$1,318.00	$37.56	$30.97	$25.17				
7752A025	imageRUNNER ADVANCE C7055	Connectivity Options	PRODUCTIVITY PACKAGE	$8,000.00	30%	$5,589.00	$159.29	$131.34	$106.75				
1099V652	imageRUNNER ADVANCE C7055	Connectivity Options	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	$3,150.00	29%	$2,237.00	$63.75	$52.57	$42.73				
3680B003	imageRUNNER ADVANCE C7055	Connectivity Options	WIRELESS LAN BOARD-B2	$683.00	33%	$461.00	$13.14	$10.83	$8.81				
3393B001	imageRUNNER ADVANCE C7055	Connectivity Options	IMAGEPASS-A1	$7,000.00	38%	$4,331.00	$123.43	$101.78	$82.72				
3438B025	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
2364V847	imageRUNNER ADVANCE C7055	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
3405B010	imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-D1 ELAN	$1,155.00	36%	$744.00	$21.20	$17.48	$14.21				
3406B006	imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	$945.00	33%	$631.00	$17.98	$14.83	$12.05				
1326B013	imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	$1,050.00	45%	$573.00	$16.33	$13.47	$10.94				
0634B022	imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND SEARCHABLE PDF/XPS KIT-D1 ELAN	$578.00	36%	$371.00	$10.57	$8.72	$7.09				
0633B018	imageRUNNER ADVANCE C7055	Universal Send	UNIVERSAL SEND PDF ENCRYPTION KIT-D1 ELAN	$473.00	33%	$315.00	$8.98	$7.40	$6.02				
4169B220	imageRUNNER ADVANCE C7055	imageWARE JDF Parser	IMAGEWARE JDF PARSER V2.0 FOR IMAGERUNNER ADVANCE C9000, ADVANCE C7000 SERIES	$750.00	18%	$612.00	$17.44	$14.38	$11.69				
2368V126	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	INSTALL PAK C7000 & C9000	$1,822.00	30%	$1,275.00	$36.34	$29.96	$24.35				
2368V120	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				
1618V190	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1618V191	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1481V476	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
2094V626	imageRUNNER ADVANCE C7055	Mandatory Delivery & Implementation Services	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1630V764	imageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1396V769	imageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER ADVANCE C7055	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
5560B012	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MAIN ENGINE	IMAGERUNNER ADVANCE C5240 PRINTER MODEL	$11,130.00	38%	$6,861.00	$195.54	$161.23	$131.05	10,000	$590.00	$0.0079	$0.0590
4364B003	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CABINET TYPE-B1	$300.00	58%	$127.00	$3.62	$2.98	$2.43				
3655B004	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	PAPER DECK UNIT-B2	$2,205.00	47%	$1,161.00	$33.09	$27.28	$22.18				
3663B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	FL CASSETTE-AG1 (REPLACEMENT FOR CASSETTE 2,3 AND 4)	$116.00	35%	$75.00	$2.14	$1.76	$1.43				
3664B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	FL CASSETTE-AH1 (REPLACEMENT FOR CASSETTE 1)	$116.00	35%	$75.00	$2.14	$1.76	$1.43				
3665B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	ENVELOPE FEEDER ATTACHMENT-D1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
6793A004	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	TAB FEEDING ATTACHMENT KIT-B1	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
8815A001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	COPY TRAY-J1	$47.00	45%	$26.00	$0.74	$0.61	$0.50				
3723B002	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	UTILITY TRAY-A2	$63.00	35%	$41.00	$1.17	$0.96	$0.78				
1261V589	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
8203A002	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	KEY SWITCH UNIT-A2	$44.00	34%	$29.00	$0.83	$0.68	$0.55				
3684B003	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	COPY CARD READER ATTACHMENT KIT-B3	$84.00	45%	$46.00	$1.31	$1.08	$0.88				
4784B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
7518A004	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1095B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
3726B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	COPY CONTROL INTERFACE KIT-A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
2212V477	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	ACCESSORIES	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
2401V175	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CASSETTE LOCKING KIT	IR ADVANCE CASSETTE LOCKING KIT - A1	$143.00	13%	$125.00	$3.56	$2.94	$2.39				
3661B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	FINISHING	INNER 2WAY TRAY-F1	$105.00	47%	$56.00	$1.60	$1.32	$1.07				
3662B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	FINISHING	INNER FINISHER ADDITIONAL TRAY-A1	$210.00	43%	$119.00	$3.39	$2.80	$2.27				
5588B002	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	FINISHING	BOOKLET FINISHER-J1 (INCLUDES BUFFER PASS UNIT-G1) SET	$4,200.00	50%	$2,096.00	$59.74	$49.26	$40.03				
1727V838	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	FINISHING	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
3674B004	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PRINT CONTROLLERS	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	$150.00	42%	$87.00	$2.48	$2.04	$1.66				
5348B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PRINT CONTROLLERS	IMAGEPASS-B2	$4,950.00	40%	$2,985.00	$85.07	$70.15	$57.01				
5829B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PRINT CONTROLLERS	COLORPASS-GX400	$20,000.00	41%	$11,754.00	$334.99	$276.22	$224.50				
4821B003	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	INTERNATIONAL FONT SET-A1 ELAN	$473.00	67%	$156.00	$4.45	$3.67	$2.98				
1337B011	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
3999B004	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
2738B007	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
3675B012	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SUPER G3 FAX BOARD-AE2	$840.00	44%	$469.00	$13.37	$11.02	$8.96				
3676B002	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SUPER G3 2ND LINE FAX BOARD-AE1	$525.00	41%	$310.00	$8.84	$7.29	$5.92				
3677B002	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	$1,050.00	41%	$619.00	$17.64	$14.55	$11.82				
3679B005	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	REMOTE FAX KIT-A1 ELAN	$420.00	45%	$230.00	$6.56	$5.41	$4.39				
1082B010	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
5594B002	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	(USE 5594B003) USB DEVICE PORT-E2	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
3721B002	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	MULTIMEDIA READER/WRITER-A2	$630.00	45%	$346.00	$9.86	$8.13	$6.61				
3840B007	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	DOCUMENT SCAN LOCK KIT-B1	$2,625.00	41%	$1,561.00	$44.49	$36.68	$29.82				
3718B004	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	HDD DATA ENCRYPTION AND MIRRORING KIT-C7	$525.00	34%	$346.00	$9.86	$8.13	$6.61				
3715B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	REMOVABLE HDD KIT-AC1	$1,050.00	45%	$575.00	$16.39	$13.51	$10.98				
4164BJ92	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	HDD ERASE SCHEDULER V2.2 ELAN	$350.00	27%	$256.00	$7.30	$6.02	$4.89				
5596B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	2.5INCH/160GB HDD-G1	$368.00	38%	$230.00	$6.56	$5.41	$4.39				
5597B001	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	2.5INCH/1TB HDD-H1	$1,365.00	45%	$749.00	$21.35	$17.60	$14.31				
3681B003	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	VOICE GUIDANCE KIT-F2	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
3682B004	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	VOICE OPERATION KIT-C2	$1,890.00	50%	$937.00	$26.70	$22.02	$17.90				
4001B004	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
0123B004	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	HOT FOLDER V.3.0 ELAN	$980.00	31%	$680.00	$19.38	$15.98	$12.99				
7752A025	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	PRODUCTIVITY PACKAGE	$8,000.00	30%	$5,589.00	$159.29	$131.34	$106.75				
6596A035	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
2351B003	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
6596A037	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
0134B003	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	REMOVABLE HDD KIT-B1	$1,950.00	32%	$1,318.00	$37.56	$30.97	$25.17				
1099V652	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	$3,150.00	29%	$2,237.00	$63.75	$52.57	$42.73				
8034B002	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	SILEX WIRELESS BRIDGE SX-2500CG	$260.00	32%	$176.00	$5.02	$4.14	$3.36				
4848B031	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	MEAP WEB CONNECTION KIT	$240.00	43%	$137.00	$3.90	$3.22	$2.62				
7752A028	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	CONNECTIVITY OPTIONS	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	$6,200.00	32%	$4,188.00	$119.36	$98.42	$79.99				
3405B016	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	UNIVERSAL SEND	UNIVERSAL SEND ADVANCED FEATURE SET-F1	$516.00	29%	$368.00	$10.49	$8.65	$7.03				
3406B006	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	UNIVERSAL SEND	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	$945.00	33%	$631.00	$17.98	$14.83	$12.05				
1326B013	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	UNIVERSAL SEND	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	$1,050.00	45%	$573.00	$16.33	$13.47	$10.94				
3438B025	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
8002A007	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
2364V847	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	PROFILING and CALIBRATION TOOLS	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
2368V125	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	INSTALL PAK C5250 & C5255/C5045 & C5051	$1,279.00	30%	$895.00	$25.51	$21.03	$17.09				
2368V124	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	INSTALL PAK C5235 & C5240/C5030 & C5035	$1,279.00	30%	$895.00	$25.51	$21.03	$17.09				
2368V120	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				
2368V119	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	LOW VOLUME CONNECTIVITY UP TO 30PPM	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
1618V190	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1618V191	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1481V476	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	MANDATORY DELIVERY & IMPLEMENTATION SERVICES	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1630V764	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER ADVANCE C5255/C5250/C5240/C5235	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
5153B001	imageRUNNER ADVANCE C2230/C2225	Accessories	CABINET TYPE-D	$137.00	44%	$77.00	$2.19	$1.81	$1.47				
3661B001	imageRUNNER ADVANCE C2230/C2225	Accessories	INNER 2WAY TRAY-F1	$105.00	47%	$56.00	$1.60	$1.32	$1.07				
5910B001	imageRUNNER ADVANCE C2230/C2225	Accessories	FL CASSETTE-AR1- REPLACEMENT FOR CASSETTE 1	$116.00	35%	$75.00	$2.14	$1.76	$1.43				
3760B001	imageRUNNER ADVANCE C2230/C2225	Accessories	FL CASSETTE-AM1	$116.00	35%	$75.00	$2.14	$1.76	$1.43				
3665B001	imageRUNNER ADVANCE C2230/C2225	Accessories	ENVELOPE FEEDER ATTACHMENT-D1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
8815A001	imageRUNNER ADVANCE C2230/C2225	Accessories	COPY TRAY-J1	$47.00	45%	$26.00	$0.74	$0.61	$0.50				
3723B002	imageRUNNER ADVANCE C2230/C2225	Accessories	UTILITY TRAY-A2	$63.00	35%	$41.00	$1.17	$0.96	$0.78				
1261V589	imageRUNNER ADVANCE C2230/C2225	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
3684B003	imageRUNNER ADVANCE C2230/C2225	Accessories	COPY CARD READER ATTACHMENT KIT-B3	$84.00	45%	$46.00	$1.31	$1.08	$0.88				
4784B001	imageRUNNER ADVANCE C2230/C2225	Accessories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER ADVANCE C2230/C2225	Accessories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
1095B001	imageRUNNER ADVANCE C2230/C2225	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
7518A004	imageRUNNER ADVANCE C2230/C2225	Accessories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
3726B001	imageRUNNER ADVANCE C2230/C2225	Accessories	COPY CONTROL INTERFACE KIT-A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
1727V838	imageRUNNER ADVANCE C2230/C2225	Accessories	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
2212V477	imageRUNNER ADVANCE C2230/C2225	Accessories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER ADVANCE C2230/C2225	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
3662B001	imageRUNNER ADVANCE C2230/C2225	Finishing	INNER FINISHER ADDITIONAL TRAY-A1	$210.00	43%	$119.00	$3.39	$2.80	$2.27				
5911B002	imageRUNNER ADVANCE C2230/C2225	Finishing	STAPLE FINISHER-M1/BUFFERPASS K1 SET	$2,835.00	48%	$1,469.00	$41.87	$34.52	$28.06				
5912B002	imageRUNNER ADVANCE C2230/C2225	Finishing	BOOKLET FINISHER-M1 W/BUFFER PASS UNIT-K1	$4,200.00	48%	$2,204.00	$62.81	$51.79	$42.10				
3674B004	imageRUNNER ADVANCE C2230/C2225	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	$150.00	42%	$87.00	$2.48	$2.04	$1.66				
1337B011	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
3999B004	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
2738B007	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
3780B009	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	SUPER G3 FAX BOARD-AH2	$840.00	44%	$469.00	$13.37	$11.02	$8.96				
3781B002	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AH1	$525.00	41%	$310.00	$8.84	$7.29	$5.92				
3679B005	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	REMOTE FAX KIT-A1 ELAN	$420.00	45%	$230.00	$6.56	$5.41	$4.39				
1082B010	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
5594B002	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	(USE 5594B003) USB DEVICE PORT-E2	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
3721B002	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	MULTIMEDIA READER/WRITER-A2	$630.00	45%	$346.00	$9.86	$8.13	$6.61				
3840B007	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	$2,625.00	41%	$1,561.00	$44.49	$36.68	$29.82				
3717B002	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	HDD DATA ENCRYPTION KIT-C3	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
4164BJ92	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	$350.00	27%	$256.00	$7.30	$6.02	$4.89				
3791B001	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	REMOVABLE HDD KIT-AE1	$1,050.00	45%	$575.00	$16.39	$13.51	$10.98				
3681B003	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	VOICE GUIDANCE KIT-F2	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
3682B004	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	VOICE OPERATION KIT-C2	$1,890.00	50%	$937.00	$26.70	$22.02	$17.90				
4001B004	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
8034B002	imageRUNNER ADVANCE C2230/C2225	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	$260.00	32%	$176.00	$5.02	$4.14	$3.36				
3438B025	imageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
2364V847	imageRUNNER ADVANCE C2230/C2225	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
3405B016	imageRUNNER ADVANCE C2230/C2225	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	$516.00	29%	$368.00	$10.49	$8.65	$7.03				
3406B006	imageRUNNER ADVANCE C2230/C2225	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	$945.00	33%	$631.00	$17.98	$14.83	$12.05				
1326B013	imageRUNNER ADVANCE C2230/C2225	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	$1,050.00	45%	$573.00	$16.33	$13.47	$10.94				
2368V119	imageRUNNER ADVANCE C2230/C2225	Mandatory Delivery & Implementation Services	LOW VOLUME CONNECTIVITY UP TO 30PPM	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
1618V190	imageRUNNER ADVANCE C2230/C2225	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1481V476	imageRUNNER ADVANCE C2230/C2225	Mandatory Delivery & Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1630V764	imageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER ADVANCE C2230/C2225	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
3753B001	imageRUNNER ADVANCE 4025/4035/4045	Accessories	PLATEN COVER TYPE-R	$105.00	34%	$69.00	$1.97	$1.62	$1.32				
3655B004	imageRUNNER ADVANCE 4025/4035/4045	Accessories	PAPER DECK UNIT-B2	$2,205.00	47%	$1,161.00	$33.09	$27.28	$22.18				
4812B001	imageRUNNER ADVANCE 4025/4035/4045	Accessories	FL CASSETTE-AQ1	$116.00	35%	$75.00	$2.14	$1.76	$1.43				
3760B001	imageRUNNER ADVANCE 4025/4035/4045	Accessories	FL CASSETTE-AM1	$116.00	35%	$75.00	$2.14	$1.76	$1.43				
3665B001	imageRUNNER ADVANCE 4025/4035/4045	Accessories	ENVELOPE FEEDER ATTACHMENT-D1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
3723B002	imageRUNNER ADVANCE 4025/4035/4045	Accessories	UTILITY TRAY-A2	$63.00	35%	$41.00	$1.17	$0.96	$0.78				
1261V589	imageRUNNER ADVANCE 4025/4035/4045	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
7518A004	imageRUNNER ADVANCE 4025/4035/4045	Accessories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1095B001	imageRUNNER ADVANCE 4025/4035/4045	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
3684B002	imageRUNNER ADVANCE 4025/4035/4045	Accessories	COPY CARD READER ATTACHMENT-B2	$84.00	45%	$46.00	$1.31	$1.08	$0.88				
4784B001	imageRUNNER ADVANCE 4025/4035/4045	Accessories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER ADVANCE 4025/4035/4045	Accessories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
3726B001	imageRUNNER ADVANCE 4025/4035/4045	Accessories	COPY CONTROL INTERFACE KIT-A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
2212V477	imageRUNNER ADVANCE 4025/4035/4045	Accessories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER ADVANCE 4025/4035/4045	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
2401V175	imageRUNNER ADVANCE 4025/4035/4045	Cassette Locking Kit	IR ADVANCE CASSETTE LOCKING KIT - A1	$143.00	13%	$125.00	$3.56	$2.94	$2.39				
4811B001	imageRUNNER ADVANCE 4025/4035/4045	Finishing	INNER 2WAY TRAY-H1	$105.00	47%	$56.00	$1.60	$1.32	$1.07				
4808B002	imageRUNNER ADVANCE 4025/4035/4045	Finishing	INNER FINISHER-D1 WITH 2/3 HOLE PUNCHER-A1	$1,964.00	55%	$893.00	$25.45	$20.99	$17.06				
3662B001	imageRUNNER ADVANCE 4025/4035/4045	Finishing	INNER FINISHER ADDITIONAL TRAY-A1	$210.00	43%	$119.00	$3.39	$2.80	$2.27				
4810B002	imageRUNNER ADVANCE 4025/4035/4045	Finishing	INNER 2/3 HOLE PUNCHER-A1 (OPTION FOR INNER FINISHER-D1)	$704.00	51%	$346.00	$9.86	$8.13	$6.61				
4806B002	imageRUNNER ADVANCE 4025/4035/4045	Finishing	STAPLE FINISHER-G1 (INCLUDES BUFFER PASS UNIT-H1)	$2,835.00	56%	$1,245.00	$35.48	$29.26	$23.78				
4807B002	imageRUNNER ADVANCE 4025/4035/4045	Finishing	BOOKLET FINISHER-G1 (INCLUDES BUFFER PASS UNIT-H1)	$4,200.00	57%	$1,797.00	$51.21	$42.23	$34.32				
1727V838	imageRUNNER ADVANCE 4025/4035/4045	Finishing	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
3674B004	imageRUNNER ADVANCE 4025/4035/4045	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	$150.00	42%	$87.00	$2.48	$2.04	$1.66				
4821B003	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	INTERNATIONAL FONT SET-A1 ELAN	$473.00	67%	$156.00	$4.45	$3.67	$2.98				
3999B004	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
1337B011	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
2738B007	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
4817B002	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	SUPER G3 2ND LINE FAX BOARD-AK1	$441.00	41%	$258.00	$7.35	$6.06	$4.93				
3677B002	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	SUPER G3 3RD/4TH LINE FAX BOARD-AE1	$1,050.00	41%	$619.00	$17.64	$14.55	$11.82				
3679B005	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	REMOTE FAX KIT-A1 ELAN	$420.00	45%	$230.00	$6.56	$5.41	$4.39				
1082B010	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
3680B003	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	WIRELESS LAN BOARD-B2	$683.00	33%	$461.00	$13.14	$10.83	$8.81				
5010B001	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	USB DEVICE PORT-D1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
3721B002	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	MULTIMEDIA READER/WRITER-A2	$630.00	45%	$346.00	$9.86	$8.13	$6.61				
2726B001	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	ADDITIONAL MEMORY TYPE A (512MB)	$210.00	45%	$116.00	$3.31	$2.73	$2.22				
3840B007	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	DOCUMENT SCAN LOCK KIT-B1	$2,625.00	41%	$1,561.00	$44.49	$36.68	$29.82				
4002B004	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	HDD DATA ERASE KIT-C1 ELAN	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
5009B001	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	HDD MIRRORING KIT-F1	$525.00	45%	$291.00	$8.29	$6.84	$5.56				
5008B002	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	HDD DATA ENCRYPTION & MIRRORING KIT-C4	$500.00	31%	$345.00	$9.83	$8.11	$6.59				
4820B001	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	REMOVABLE HDD KIT-AF1	$1,050.00	45%	$575.00	$16.39	$13.51	$10.98				
3713B001	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	2.5INCH/80GB HDD-C1	$368.00	38%	$230.00	$6.56	$5.41	$4.39				
3714B001	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	2.5INCH/250GB HDD-D1	$788.00	41%	$461.00	$13.14	$10.83	$8.81				
2905B002	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	EXPANSION BUS-F2	$263.00	34%	$174.00	$4.96	$4.09	$3.32				
3681B003	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	VOICE GUIDANCE KIT-F2	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
3682B004	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	VOICE OPERATION KIT-C2	$1,890.00	50%	$937.00	$26.70	$22.02	$17.90				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
4001B004	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
4901B004	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	IR-ADV SECURITY KIT-B1 FOR IEEE 2600.1 COMMON CRITERIA CERTIFICATION	$1,076.00	42%	$621.00	$17.70	$14.59	$11.86				
4164BJ92	imageRUNNER ADVANCE 4025/4035/4045	Connectivity	HDD ERASE SCHEDULER V2.2 ELAN	$350.00	27%	$256.00	$7.30	$6.02	$4.89				
6314B002	imageRUNNER ADVANCE 4025/4035/4045	Universal Send	UNIVERSAL SEND ADVANCED/SECURITY FEATURE SET & PS/PCL PRINT PACKAGE-E1 ELAN	$1,890.00	48%	$984.00	$28.04	$23.12	$18.79				
3405B011	imageRUNNER ADVANCE 4025/4035/4045	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-E1 ELAN	$1,155.00	36%	$744.00	$21.20	$17.48	$14.21				
3406B006	imageRUNNER ADVANCE 4025/4035/4045	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	$945.00	33%	$631.00	$17.98	$14.83	$12.05				
1326B013	imageRUNNER ADVANCE 4025/4035/4045	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	$1,050.00	45%	$573.00	$16.33	$13.47	$10.94				
2368V120	imageRUNNER ADVANCE 4025/4035/4045	Mandatory Delivery & Installation	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				
2368V119	imageRUNNER ADVANCE 4025/4035/4045	Mandatory Delivery & Installation	LOW VOLUME CONNECTIVITY UP TO 30PPM	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
1618V190	imageRUNNER ADVANCE 4025/4035/4045	Implementation Services by Local Systems Analyst	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1481V476	imageRUNNER ADVANCE 4025/4035/4045	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1630V764	imageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER ADVANCE 4025/4035/4045	Subscription Support Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
3753B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	PLATEN COVER TYPE-R	$105.00	34%	$69.00	$1.97	$1.62	$1.32				
3655B004	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	PAPER DECK UNIT-B2	$2,205.00	47%	$1,161.00	$33.09	$27.28	$22.18				
4812B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	FL CASSETTE-AQ1	$116.00	35%	$75.00	$2.14	$1.76	$1.43				
3760B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	FL CASSETTE-AM1	$116.00	35%	$75.00	$2.14	$1.76	$1.43				
3665B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	ENVELOPE FEEDER ATTACHMENT-D1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
3723B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	UTILITY TRAY-A2	$63.00	35%	$41.00	$1.17	$0.96	$0.78				
1261V589	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
3684B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	COPY CARD READER ATTACHMENT-B2	$84.00	45%	$46.00	$1.31	$1.08	$0.88				
4784B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
7518A004	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1095B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
3726B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	COPY CONTROL INTERFACE KIT-A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
1727V838	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
2212V477	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER ADVANCE 4225/4235/4245/4251	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
2401V175	imageRUNNER ADVANCE 4225/4235/4245/4251	Cassette Locking Kit	IR ADVANCE CASSETTE LOCKING KIT - A1	$143.00	13%	$125.00	$3.56	$2.94	$2.39				
4811B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	INNER 2WAY TRAY-H1	$105.00	47%	$56.00	$1.60	$1.32	$1.07				
4808B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	INNER FINISHER-D1 WITH 2/3 HOLE PUNCHER-A1	$1,964.00	55%	$893.00	$25.45	$20.99	$17.06				
3662B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	INNER FINISHER ADDITIONAL TRAY-A1	$210.00	43%	$119.00	$3.39	$2.80	$2.27				
4810B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	INNER 2/3 HOLE PUNCHER-A1 (OPTION FOR INNER FINISHER-D1)	$704.00	51%	$346.00	$9.86	$8.13	$6.61				
4806B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	STAPLE FINISHER-G1 (INCLUDES BUFFER PASS UNIT-H1)	$2,835.00	56%	$1,245.00	$35.48	$29.26	$23.78				
4807B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Finishing	BOOKLET FINISHER-G1 (INCLUDES BUFFER PASS UNIT-H1)	$4,200.00	57%	$1,797.00	$51.21	$42.23	$34.32				
8188B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Print Controllers	PCL PRINTER KIT-AY1 ELAN	$630.00	37%	$398.00	$11.34	$9.35	$7.60				
8189B003	imageRUNNER ADVANCE 4225/4235/4245/4251	Print Controllers	PS PRINTER KIT-AY1 ELAN	$630.00	37%	$398.00	$11.34	$9.35	$7.60				
4821B003	imageRUNNER ADVANCE 4225/4235/4245/4251	Print Controllers	INTERNATIONAL FONT SET-A1 ELAN	$473.00	67%	$156.00	$4.45	$3.67	$2.98				
3674B004	imageRUNNER ADVANCE 4225/4235/4245/4251	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	$150.00	42%	$87.00	$2.48	$2.04	$1.66				
3405B016	imageRUNNER ADVANCE 4225/4235/4245/4251	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	$516.00	29%	$368.00	$10.49	$8.65	$7.03				
3406B006	imageRUNNER ADVANCE 4225/4235/4245/4251	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	$945.00	33%	$631.00	$17.98	$14.83	$12.05				
1326B013	imageRUNNER ADVANCE 4225/4235/4245/4251	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	$1,050.00	45%	$573.00	$16.33	$13.47	$10.94				
3999B004	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
1337B011	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
2738B007	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
8184B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SUPER G3 FAX BOARD-AP1	$840.00	32%	$572.00	$16.30	$13.44	$10.93				
8185B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SUPER G3 2ND LINE FAX BOARD-AP1	$441.00	32%	$299.00	$8.52	$7.03	$5.71				
5994B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SUPER G3 3RD/4TH LINE FAX BOARD-AL1 <6>	$1,050.00	41%	$619.00	$17.64	$14.55	$11.82				
8186B004	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	IP FAX EXPANSION KIT-A1 ELAN	$350.00	43%	$200.00	$5.70	$4.70	$3.82				
3679B005	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	REMOTE FAX KIT-A1 ELAN	$420.00	45%	$230.00	$6.56	$5.41	$4.39				
1082B010	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
5594B003	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	USB DEVICE PORT-E3	$210.00	31%	$144.00	$4.10	$3.38	$2.75				
3721B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	MULTIMEDIA READER/WRITER-A2	$630.00	45%	$346.00	$9.86	$8.13	$6.61				
2726B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	ADDITIONAL MEMORY TYPE A (512MB)	$210.00	45%	$116.00	$3.31	$2.73	$2.22				
3840B007	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	DOCUMENT SCAN LOCK KIT-B1	$2,625.00	41%	$1,561.00	$44.49	$36.68	$29.82				
5009B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	HDD MIRRORING KIT-H1	$473.00	37%	$299.00	$8.52	$7.03	$5.71				
5008B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	HDD DATA ENCRYPTION & MIRRORING KIT-C4	$500.00	31%	$345.00	$9.83	$8.11	$6.59				
4820B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	REMOVABLE HDD KIT-AJ1	$1,050.00	43%	$596.00	$16.99	$14.01	$11.38				
4164BJ92	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	HDD ERASE SCHEDULER V2.2 ELAN	$350.00	27%	$256.00	$7.30	$6.02	$4.89				
5596B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	2.5INCH/160GB HDD-G1	$368.00	38%	$230.00	$6.56	$5.41	$4.39				
5996B001	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	2.5INCH/1TB HDD-K1	$1,365.00	45%	$749.00	$21.35	$17.60	$14.31				
3681B003	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	VOICE GUIDANCE KIT-F2	$840.00	50%	$417.00	$11.88	$9.80	$7.96				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3682B004	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	VOICE OPERATION KIT-C2	$1,890.00	50%	$937.00	$26.70	$22.02	$17.90				
4001B004	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
8034B002	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	SILEX WIRELESS BRIDGE SX-2500CG	$260.00	32%	$176.00	$5.02	$4.14	$3.36				
4848B031	imageRUNNER ADVANCE 4225/4235/4245/4251	Connectivity	MEAP WEB CONNECTION KIT	$240.00	43%	$137.00	$3.90	$3.22	$2.62				
3575B353	imageRUNNER ADVANCE 4225/4235/4245/4251	MiCard Plus	UNIFLOW MICARD PLUS CARD READER	$250.00	19%	$203.00	$5.79	$4.77	$3.88				
2368V120	imageRUNNER ADVANCE 4225/4235/4245/4251	Mandatory Delivery & Installation	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				
2368V119	imageRUNNER ADVANCE 4225/4235/4245/4251	Mandatory Delivery & Installation	LOW VOLUME CONNECTIVITY UP TO 30PPM	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
1618V190	imageRUNNER ADVANCE 4225/4235/4245/4251	Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1481V476	imageRUNNER ADVANCE 4225/4235/4245/4251	Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1630V764	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER ADVANCE 4225/4235/4245/4251	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
5987B010	imageRUNNER ADVANCE 6255/6265/6275	Machine	IR ADVANCE 6275 PRINTER MODEL W/PRINTER COVER B1 SET	$25,410.00	58%	$10,766.00	$306.83	$253.00	$205.63	45,000	$198.00	$0.0044	$0.0000
5988B011	imageRUNNER ADVANCE 6255/6265/6275	Machine	IR ADVANCE 6265 PRINTER MODEL W/PRINTER COVER B1 SET	$18,585.00	46%	$9,992.00	$284.77	$234.81	$190.85	26,000	$119.60	$0.0046	$0.0000
5989B010	imageRUNNER ADVANCE 6255/6265/6275	Machine	IR ADVANCE 6255 PRINTER MODEL W/PRINTER COVER B1 SET	$13,860.00	45%	$7,675.00	$218.74	$180.36	$146.59	18,000	$88.20	$0.0049	$0.0000
3691B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	PAPER DECK UNIT-A1	$2,520.00	43%	$1,443.00	$41.13	$33.91	$27.56				
3902B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	PAPER DECK UNIT-D1	$3,150.00	44%	$1,756.00	$50.05	$41.27	$33.54				
6793A004	imageRUNNER ADVANCE 6255/6265/6275	Accessories	TAB FEEDING ATTACHMENT KIT-B1	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
3723B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	UTILITY TRAY-A2	$63.00	35%	$41.00	$1.17	$0.96	$0.78				
5796B015	imageRUNNER ADVANCE 6255/6265/6275	Accessories	UPRIGHT CONTROL PANEL SET-E1	$1,890.00	45%	$1,031.00	$29.38	$24.23	$19.69				
1261V589	imageRUNNER ADVANCE 6255/6265/6275	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
3730B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	COPY CARD READER ATTACHMENT KIT-A2	$84.00	45%	$46.00	$1.31	$1.08	$0.88				
4784B001	imageRUNNER ADVANCE 6255/6265/6275	Accessories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
7518A004	imageRUNNER ADVANCE 6255/6265/6275	Accessories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1095B001	imageRUNNER ADVANCE 6255/6265/6275	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
3726B001	imageRUNNER ADVANCE 6255/6265/6275	Accessories	COPY CONTROL INTERFACE KIT-A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
2212V477	imageRUNNER ADVANCE 6255/6265/6275	Accessories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER ADVANCE 6255/6265/6275	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
6010B001	imageRUNNER ADVANCE 6255/6265/6275	Finishing	BOOKLET FINISHER-P1	$5,565.00	58%	$2,349.00	$66.95	$55.20	$44.87				
3896B002	imageRUNNER ADVANCE 6255/6265/6275	Finishing	DOCUMENT INSERTION UNIT-L1	$2,940.00	44%	$1,649.00	$47.00	$38.75	$31.50				
3897B002	imageRUNNER ADVANCE 6255/6265/6275	Finishing	DOCUMENT INSERTION/FOLDING UNIT-H1	$8,400.00	41%	$4,945.00	$140.93	$116.21	$94.45				
3899B001	imageRUNNER ADVANCE 6255/6265/6275	Finishing	COPY TRAY-Q1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
1727V838	imageRUNNER ADVANCE 6255/6265/6275	Finishing	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
3674B004	imageRUNNER ADVANCE 6255/6265/6275	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	$150.00	42%	$87.00	$2.48	$2.04	$1.66				
6458B001	imageRUNNER ADVANCE 6255/6265/6275	Print Controllers	IMAGEPASS-U2	$9,500.00	62%	$3,636.00	$103.63	$85.45	$69.45				
4821B003	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	$473.00	67%	$156.00	$4.45	$3.67	$2.98				
1337B011	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
3999B004	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
2738B007	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
5992B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SUPER G3 FAX BOARD-AL1	$840.00	41%	$495.00	$14.11	$11.63	$9.45				
5993B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AL1 <5>	$525.00	41%	$310.00	$8.84	$7.29	$5.92				
5994B001	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AL1 <6>	$1,050.00	41%	$619.00	$17.64	$14.55	$11.82				
3679B005	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	REMOTE FAX KIT-A1 ELAN	$420.00	45%	$230.00	$6.56	$5.41	$4.39				
1082B010	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
3738B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	USB DEVICE PORT-A2	$105.00	34%	$69.00	$1.97	$1.62	$1.32				
3721B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	MULTIMEDIA READER/WRITER-A2	$630.00	45%	$346.00	$9.86	$8.13	$6.61				
3840B007	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	$2,625.00	41%	$1,561.00	$44.49	$36.68	$29.82				
5998B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C5	$525.00	34%	$346.00	$9.86	$8.13	$6.61				
5997B001	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	REMOVABLE HDD KIT-AG1	$1,050.00	34%	$691.00	$19.69	$16.24	$13.20				
4164BJ92	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	$350.00	27%	$256.00	$7.30	$6.02	$4.89				
5995B001	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	2.5INCH/160GB HDD-J1	$368.00	38%	$230.00	$6.56	$5.41	$4.39				
5996B001	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	2.5INCH/1TB HDD-K1	$1,365.00	45%	$749.00	$21.35	$17.60	$14.31				
3681B003	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	VOICE GUIDANCE KIT-F2	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
3682B004	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	VOICE OPERATION KIT-C2	$1,890.00	50%	$937.00	$26.70	$22.02	$17.90				
4001B004	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
8034B002	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	$260.00	32%	$176.00	$5.02	$4.14	$3.36				
6596A035	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
2351B003	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
6596A037	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
0134B006	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	REMOVABLE HDD KIT-B4	$4,935.00	43%	$2,817.00	$80.28	$66.20	$53.80				
1694V354	imageRUNNER ADVANCE 6255/6265/6275	Connectivity Options	INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS SERVER-J100	$2,200.00	25%	$1,644.00	$46.85	$38.63	$31.40				
3405B016	imageRUNNER ADVANCE 6255/6265/6275	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	$516.00	29%	$368.00	$10.49	$8.65	$7.03				
3406B006	imageRUNNER ADVANCE 6255/6265/6275	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	$945.00	33%	$631.00	$17.98	$14.83	$12.05				
1326B013	imageRUNNER ADVANCE 6255/6265/6275	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	$1,050.00	45%	$573.00	$16.33	$13.47	$10.94				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2368V120	imageRUNNER ADVANCE 6255/6265/6275	Mandatory Delivery & Implementation Services	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				
1618V190	imageRUNNER ADVANCE 6255/6265/6275	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1618V191	imageRUNNER ADVANCE 6255/6265/6275	Mandatory Delivery & Implementation Services	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1481V476	imageRUNNER ADVANCE 6255/6265/6275	Mandatory Delivery & Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1630V764	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER ADVANCE 6255/6265/6275	SUBSCRIPTION SUPPORT SERVICES	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
5802B008	imageRUNNER ADVANCE 8205/8285/8295	Machine	IR ADVANCE 8205 PRINTER MODEL W/ PRINTER COVER B1 SET	$48,510.00	58%	$20,580.00	$586.53	$483.63	$393.08	125,000	$487.50	$0.0039	$0.0000
5804B007	imageRUNNER ADVANCE 8205/8285/8295	Machine	IR ADVANCE 8285 PRINTER MODEL W/PRINTER COVER B1 SET	$30,660.00	61%	$12,012.00	$342.34	$282.28	$229.43	70,000	$301.00	$0.0043	$0.0000
5803B008	imageRUNNER ADVANCE 8205/8285/8295	Machine	IR ADVANCE 8295 PRINTER MODEL W/PRINTER COVER B1 SET	$36,960.00	62%	$13,872.00	$395.35	$325.99	$264.96	100,000	$390.00	$0.0039	$0.0000
3880B002	imageRUNNER ADVANCE 8205/8285/8295	Accessories	PAPER DECK UNIT-C1	$2,520.00	47%	$1,330.00	$37.91	$31.26	$25.40				
3692B002	imageRUNNER ADVANCE 8205/8285/8295	Accessories	POD DECK LITE-A1	$4,095.00	45%	$2,267.00	$64.61	$53.27	$43.30				
6793A004	imageRUNNER ADVANCE 8205/8285/8295	Accessories	TAB FEEDING ATTACHMENT KIT-B1	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
3723B002	imageRUNNER ADVANCE 8205/8285/8295	Accessories	UTILITY TRAY-A2	$63.00	35%	$41.00	$1.17	$0.96	$0.78				
5796B014	imageRUNNER ADVANCE 8205/8285/8295	Accessories	UPRIGHT CONTROL PANEL SET-F1 <4>	$1,890.00	45%	$1,031.00	$29.38	$24.23	$19.69				
1261V589	imageRUNNER ADVANCE 8205/8285/8295	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
3730B002	imageRUNNER ADVANCE 8205/8285/8295	Accessories	COPY CARD READER ATTACHMENT KIT-A2	$84.00	45%	$46.00	$1.31	$1.08	$0.88				
4784B001	imageRUNNER ADVANCE 8205/8285/8295	Accessories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
7518A004	imageRUNNER ADVANCE 8205/8285/8295	Accessories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1095B001	imageRUNNER ADVANCE 8205/8285/8295	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
3726B001	imageRUNNER ADVANCE 8205/8285/8295	Accessories	COPY CONTROL INTERFACE KIT-A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
2212V477	imageRUNNER ADVANCE 8205/8285/8295	Accessories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER ADVANCE 8205/8285/8295	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
5953B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	STAPLE FINISHER-Q1 PRO	$9,600.00	41%	$5,622.00	$160.23	$132.12	$107.38				
5952B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	BOOKLET FINISHER-N1	$9,450.00	50%	$4,697.00	$133.86	$110.38	$89.71				
5954B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	BOOKLET FINISHER-Q1 PRO	$11,025.00	50%	$5,463.00	$155.70	$128.38	$104.34				
2988B001	imageRUNNER ADVANCE 8205/8285/8295	Finishing	INNER BOOKLET TRIMMER-A1	$6,300.00	50%	$3,162.00	$90.12	$74.31	$60.39				
5738B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	PUNCHER UNIT-BS1	$945.00	51%	$463.00	$13.20	$10.88	$8.84				
3882B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	PAPER FOLDING UNIT-H1	$12,600.00	46%	$6,850.00	$195.23	$160.98	$130.84				
3842B006	imageRUNNER ADVANCE 8205/8285/8295	Finishing	PROFESSIONAL PUNCHER-C1 (INCL. INTEGRATION UNIT-B1) SET	$15,000.00	41%	$8,816.00	$251.26	$207.18	$168.39				
3028B001	imageRUNNER ADVANCE 8205/8285/8295	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B002	imageRUNNER ADVANCE 8205/8285/8295	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B003	imageRUNNER ADVANCE 8205/8285/8295	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B004	imageRUNNER ADVANCE 8205/8285/8295	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B005	imageRUNNER ADVANCE 8205/8285/8295	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B006	imageRUNNER ADVANCE 8205/8285/8295	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B021	imageRUNNER ADVANCE 8205/8285/8295	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B022	imageRUNNER ADVANCE 8205/8285/8295	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B033	imageRUNNER ADVANCE 8205/8285/8295	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	$3,000.00	36%	$1,922.00	$54.78	$45.17	$36.71				
3028B034	imageRUNNER ADVANCE 8205/8285/8295	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	$2,800.00	37%	$1,774.00	$50.56	$41.69	$33.88				
3028B035	imageRUNNER ADVANCE 8205/8285/8295	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	$2,500.00	37%	$1,578.00	$44.97	$37.08	$30.14				
1727V838	imageRUNNER ADVANCE 8205/8285/8295	Finishing	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
3881B010	imageRUNNER ADVANCE 8205/8285/8295	Finishing	DOCUMENT INSERTION UNIT K1 (FOR STAPLE FINISHER N1, BOOKLET FINISHER N1 & BOOKLET FINISHER Q1 PRO)	$5,565.00	47%	$2,936.00	$83.68	$69.00	$56.08				
3674B004	imageRUNNER ADVANCE 8205/8285/8295	Print Controllers	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	$150.00	42%	$87.00	$2.48	$2.04	$1.66				
6458B001	imageRUNNER ADVANCE 8205/8285/8295	Print Controllers	IMAGEPASS-U2	$9,500.00	62%	$3,636.00	$103.63	$85.45	$69.45				
4821B003	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	INTERNATIONAL FONT SET-A1 ELAN	$473.00	67%	$156.00	$4.45	$3.67	$2.98				
1337B011	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
3999B004	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
2738B007	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
5992B002	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SUPER G3 FAX BOARD-AL1	$840.00	41%	$495.00	$14.11	$11.63	$9.45				
5993B002	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AL1 <5>	$525.00	41%	$310.00	$8.84	$7.29	$5.92				
5994B001	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SUPER G3 3RD/4TH LINE FAX BOARD-AL1 <6>	$1,050.00	41%	$619.00	$17.64	$14.55	$11.82				
3679B005	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	REMOTE FAX KIT-A1 ELAN	$420.00	45%	$230.00	$6.56	$5.41	$4.39				
1082B010	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
3738B002	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	USB DEVICE PORT-A2	$105.00	34%	$69.00	$1.97	$1.62	$1.32				
3721B002	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	MULTIMEDIA READER/WRITER-A2	$630.00	45%	$346.00	$9.86	$8.13	$6.61				
3840B007	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	DOCUMENT SCAN LOCK KIT-B1	$2,625.00	41%	$1,561.00	$44.49	$36.68	$29.82				
5998B002	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	HDD DATA ENCRYPTION AND MIRRORING KIT-C5	$525.00	34%	$346.00	$9.86	$8.13	$6.61				
4164BJ92	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	$350.00	27%	$256.00	$7.30	$6.02	$4.89				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
5997B001	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	REMOVABLE HDD KIT-AG1	$1,050.00	34%	$691.00	$19.69	$16.24	$13.20				
5995B001	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	2.5INCH/160GB HDD-J1	$368.00	38%	$230.00	$6.56	$5.41	$4.39				
5996B001	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	2.5INCH/1TB HDD-K1	$1,365.00	45%	$749.00	$21.35	$17.60	$14.31				
3681B003	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	VOICE GUIDANCE KIT-F2	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
3682B004	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	VOICE OPERATION KIT-C2	$1,890.00	50%	$937.00	$26.70	$22.02	$17.90				
4001B004	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
8034B002	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	$260.00	32%	$176.00	$5.02	$4.14	$3.36				
6596A035	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
2351B003	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
6596A037	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
0134B006	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	REMOVABLE HDD KIT-B4	$4,935.00	43%	$2,817.00	$80.28	$66.20	$53.80				
1694V354	imageRUNNER ADVANCE 8205/8285/8295	Connectivity Options	INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS SERVER-J100	$2,200.00	25%	$1,644.00	$46.85	$38.63	$31.40				
3405B016	imageRUNNER ADVANCE 8205/8285/8295	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-F1	$516.00	29%	$368.00	$10.49	$8.65	$7.03				
3406B006	imageRUNNER ADVANCE 8205/8285/8295	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	$945.00	33%	$631.00	$17.98	$14.83	$12.05				
1326B013	imageRUNNER ADVANCE 8205/8285/8295	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	$1,050.00	45%	$573.00	$16.33	$13.47	$10.94				
2121V188	imageRUNNER ADVANCE 8205/8285/8295	Power Filter	ESP STEP-DOWN TRANSFORMER (208V/60 HZ) SDT208-120/16	$948.66	34%	$628.00	$17.90	$14.76	$11.99				
2368V118	imageRUNNER ADVANCE 8205/8285/8295	Mandatory Delivery & Implementation Services	HIGH VOLUME CONNECTIVITY OVER 80PPM	$132.00	24%	$100.00	$2.85	$2.35	$1.91				
1618V190	imageRUNNER ADVANCE 8205/8285/8295	Mandatory Delivery & Implementation Services	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1618V191	imageRUNNER ADVANCE 8205/8285/8295	Mandatory Delivery & Implementation Services	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1481V476	imageRUNNER ADVANCE 8205/8285/8295	Mandatory Delivery & Implementation Services	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
6859B003	imageRUNNER ADVANCE 500iF/400iF	Main Engines	IMAGERUNNER ADVANCE 500IF	$5,250.00	55%	$2,355.00	$67.12	$55.34	$44.98	3,500	$37.45	$0.0107	$0.0000
6856B003	imageRUNNER ADVANCE 500iF/400iF	Main Engines	IMAGERUNNER ADVANCE 400IF	$4,200.00	54%	$1,951.00	$55.60	$45.85	$37.26	3,000	$33.90	$0.0113	$0.0000
6862B001	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CASSETTE MODULE-AA1	$525.00	51%	$259.00	$7.38	$6.09	$4.95				
8765B001	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CABINET TYPE-H	$160.00	45%	$88.00	$2.51	$2.07	$1.68				
8766B001	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CABINET TYPE-L	$200.00	45%	$110.00	$3.14	$2.59	$2.10				
6863B001	imageRUNNER ADVANCE 500iF/400iF	Accesssories	FL CASSETTE-AS1 (REPLACEMENT FOR CASSETTE)	$121.00	38%	$75.00	$2.14	$1.76	$1.43				
6864B001	imageRUNNER ADVANCE 500iF/400iF	Accesssories	ENVELOPE CASSETTE-E1	$504.00	45%	$277.00	$7.89	$6.51	$5.29				
4784B001	imageRUNNER ADVANCE 500iF/400iF	Accesssories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4768B002	imageRUNNER ADVANCE 500iF/400iF	Accesssories	COPY CARD READER ATTACHMENT-C2	$84.00	45%	$46.00	$1.31	$1.08	$0.88				
1261V589	imageRUNNER ADVANCE 500iF/400iF	Accesssories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
4781B001	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
1095B001	imageRUNNER ADVANCE 500iF/400iF	Accesssories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
7518A004	imageRUNNER ADVANCE 500iF/400iF	Accesssories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
2212V477	imageRUNNER ADVANCE 500iF/400iF	Accesssories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER ADVANCE 500iF/400iF	Accesssories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
3726B001	imageRUNNER ADVANCE 500iF/400iF	Accesssories	COPY CONTROL INTERFACE KIT-A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
6865B001	imageRUNNER ADVANCE 500iF/400iF	Finishing	STAPLE FINISHER-R1	$1,260.00	55%	$572.00	$16.30	$13.44	$10.93				
1727V838	imageRUNNER ADVANCE 500iF/400iF	Finishing	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
6871B001	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	SUPER G3 2ND LINE FAX BOARD-AM1	$525.00	41%	$310.00	$8.84	$7.29	$5.92				
3674B004	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	ELAN DIRECT PRINT KIT (FOR PDF/XPS) - H1 ELAN	$150.00	42%	$87.00	$2.48	$2.04	$1.66				
6919B001	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	PCL INTERNATIONAL FONT SET-B1	$473.00	51%	$231.00	$6.58	$5.43	$4.41				
3999B004	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
1337B011	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
2738B007	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
1082B010	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
6872B001	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	HDD DATA ENCRYPTION KIT-C6	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
4001B004	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
6866B001	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	IC CARD READER BOX-A1	$160.00	45%	$88.00	$2.51	$2.07	$1.68				
8034B002	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	SILEX WIRELESS BRIDGE SX-2500CG	$260.00	32%	$176.00	$5.02	$4.14	$3.36				
4164BJ92	imageRUNNER ADVANCE 500iF/400iF	Connectivity Options	HDD ERASE SCHEDULER V2.2 ELAN	$350.00	27%	$256.00	$7.30	$6.02	$4.89				
8581B002	imageRUNNER ADVANCE 500iF/400iF	Universal Send	UNIVERSAL SEND TRACE & SMOOTH PDF KIT-A1 ELAN	$462.00	31%	$317.00	$9.03	$7.45	$6.05				
3406B006	imageRUNNER ADVANCE 500iF/400iF	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-D1 ELAN	$945.00	33%	$631.00	$17.98	$14.83	$12.05				
1326B013	imageRUNNER ADVANCE 500iF/400iF	Universal Send	UNIVERSAL SEND DIGITAL USER SIGNATURE KIT-C1 ELAN	$1,050.00	45%	$573.00	$16.33	$13.47	$10.94				
1630V764	imageRUNNER ADVANCE 500iF/400iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER ADVANCE 500iF/400iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER ADVANCE 500iF/400iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER ADVANCE 500iF/400iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER ADVANCE 500iF/400iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER ADVANCE 500iF/400iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER ADVANCE 500iF/400iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
1424V777	imageRUNNER ADVANCE 500iF/400iF	Implementation Services by Local Systems Analysts	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
1481V476	imageRUNNER ADVANCE 500iF/400iF	Implementation Services by Local Systems Analysts	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1529V344	imageRUNNER ADVANCE 500iF/400iF	Implementation Services by Local Systems Analysts	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
1618V190	imageRUNNER ADVANCE 500iF/400iF	Implementation Services by Local Systems Analysts	IR ADVANCE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
2368V148	imageRUNNER ADVANCE 500iF/400iF	Mandatory Delivery & Install	INSTALL PAK 1700/500IF/400IF SERIES	$522.00	30%	$365.00	$10.40	$8.58	$6.97				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2368V120	imageRUNNER ADVANCE 500iF/400iF	Mandatory Delivery & Install	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				
4493B002	Color imageRUNNER C1030/C1030iF	Machine	COLOR IMAGERUNNER C1030	$2,725.00	51%	$1,339.00	$38.16	$31.47	$25.57	2,000	$28.40	$0.0142	$0.1400
4493B001	Color imageRUNNER C1030/C1030iF	Machine	COLOR IMAGERUNNER C1030IF	$3,250.00	51%	$1,584.00	$45.14	$37.22	$30.25	2,000	$28.40	$0.0142	$0.1400
2339B001	Color imageRUNNER C1030/C1030iF	Accessories	CASSETTE FEEDING UNIT-AB1	$525.00	55%	$237.00	$6.75	$5.57	$4.53				
3325B001	Color imageRUNNER C1030/C1030iF	Accessories	CABINET TYPE-A	$180.00	31%	$125.00	$3.56	$2.94	$2.39				
2821B001	Color imageRUNNER C1030/C1030iF	Accessories	HANDSET-J1	$126.00	45%	$69.00	$1.97	$1.62	$1.32				
7518A003	Color imageRUNNER C1030/C1030iF	Accessories	BRAILLE LABEL KIT-E1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1348V957	Color imageRUNNER C1030/C1030iF	Accessories	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
2822B001	Color imageRUNNER C1030/C1030iF	Connectivity	SUPER G3 FAX BOARD-AB1	$315.00	49%	$162.00	$4.62	$3.81	$3.09				
4633B001	Color imageRUNNER C1030/C1030iF	Connectivity	PCL PRINTER KIT-AK1	$420.00	58%	$177.00	$5.04	$4.16	$3.38				
4634B001	Color imageRUNNER C1030/C1030iF	Connectivity	PS PRINTER KIT-AK1	$420.00	71%	$123.00	$3.51	$2.89	$2.35				
2987B001	Color imageRUNNER C1030/C1030iF	Connectivity	BARCODE PRINTING KIT-C1	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
3103B001	Color imageRUNNER C1030/C1030iF	Control Card Accessories	CARD READER ATTACHMENT KIT - F1	$95.00	48%	$49.00	$1.40	$1.15	$0.94				
0500A002	Color imageRUNNER C1030/C1030iF	Control Card Accessories	BASIC CARD SET UNIVERSAL	$175.00	31%	$120.00	$3.42	$2.82	$2.29				
0499A004	Color imageRUNNER C1030/C1030iF	Control Card Accessories	COPY CARD SET #1 (1-30)	$161.00	36%	$103.00	$2.94	$2.42	$1.97				
0499A005	Color imageRUNNER C1030/C1030iF	Control Card Accessories	CARD SET #2 (31-100)	$353.00	35%	$228.00	$6.50	$5.36	$4.35				
0499A006	Color imageRUNNER C1030/C1030iF	Control Card Accessories	CARD SET #3 (101-200)	$470.00	35%	$305.00	$8.69	$7.17	$5.83				
1529V344	Color imageRUNNER C1030/C1030iF	Implementation Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
1411V301	Color imageRUNNER C1030/C1030iF	Mandatory Delivery & Install	IMAGERUNNER C1022/C1030 INSTALL PAK	$500.00	30%	$350.00	$9.98	$8.23	$6.69				
2368V121	Color imageRUNNER C1030/C1030iF	Mandatory Delivery & Install	PRINTER CONNECTIVITY	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
1630V764	Color imageRUNNER C1030/C1030iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	Color imageRUNNER C1030/C1030iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	Color imageRUNNER C1030/C1030iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	Color imageRUNNER C1030/C1030iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	Color imageRUNNER C1030/C1030iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	Color imageRUNNER C1030/C1030iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	Color imageRUNNER C1030/C1030iF	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
2582B001	imageRUNNER 1025/1025N/1025iF	Machine	imageRUNNER 1025 (2582B001)	$1,575.00	43%	$904.00	$25.76	$21.24	$17.27	1,500	$24.90	$0.0166	$0.0000
2583B001	imageRUNNER 1025/1025N/1025iF	Machine	imageRUNNER 1025N	$2,100.00	50%	$1,050.00	$29.93	$24.68	$20.06	1,500	$24.90	$0.0166	$0.0000
0859B004	imageRUNNER 1025/1025N/1025iF	Accessories	CASSETTE FEEDING MODULE N2 (IR 1023/1025)	$357.00	55%	$162.00	$4.62	$3.81	$3.09				
7782A001	imageRUNNER 1025/1025N/1025iF	Accessories	CARD READER-E1	$321.00	33%	$215.00	$6.13	$5.05	$4.11				
1348V957	imageRUNNER 1025/1025N/1025iF	Accessories	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
1742B001	imageRUNNER 1025/1025N/1025iF	Connectivity	BARCODE PRINTING KIT-B1	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
7518A003	imageRUNNER 1025/1025N/1025iF	Connectivity	BRAILLE LABEL KIT-E1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
0421B002	imageRUNNER 1025/1025N/1025iF	Control Card	CARD READER ATTACHMENT D2 (IR 1023/1025 Series)	$63.00	43%	$36.00	$1.03	$0.85	$0.69				
0500A002	imageRUNNER 1025/1025N/1025iF	Control Card	BASIC CARD SET UNIVERSAL	$175.00	31%	$120.00	$3.42	$2.82	$2.29				
0499A004	imageRUNNER 1025/1025N/1025iF	Control Card	COPY CARD SET #1 (1-30)	$161.00	36%	$103.00	$2.94	$2.42	$1.97				
0499A005	imageRUNNER 1025/1025N/1025iF	Control Card	CARD SET #2 (31-100)	$353.00	35%	$228.00	$6.50	$5.36	$4.35				
0499A006	imageRUNNER 1025/1025N/1025iF	Control Card	CARD SET #3 (101-200)	$470.00	35%	$305.00	$8.69	$7.17	$5.83				
1424V777	imageRUNNER 1025/1025N/1025iF	Implementation Services by Local Systems Analyst	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
1529V344	imageRUNNER 1025/1025N/1025iF	Implementation Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
1481V476	imageRUNNER 1025/1025N/1025iF	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1630V764	imageRUNNER 1025/1025N/1025iF	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER 1025/1025N/1025iF	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER 1025/1025N/1025iF	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER 1025/1025N/1025iF	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER 1025/1025N/1025iF	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER 1025/1025N/1025iF	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER 1025/1025N/1025iF	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
2368V117	imageRUNNER 1025/1025N/1025iF	Mandatory Delivery & Install	CANON FAX/iR1025 CONNECTIVITY	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
4747B004	imageRUNNER 1730/1730iF/1740/1750	Machine	IMAGERUNNER 1750	$4,410.00	98%	$100.00	$2.85	$2.35	$1.91	6,500	$74.75	$0.0115	$0.0000
4746B004	imageRUNNER 1730/1730iF/1740/1750	Machine	IMAGERUNNER 1740	$3,360.00	98%	$79.00	$2.25	$1.86	$1.51	5,500	$66.55	$0.0121	$0.0000
4745B005	imageRUNNER 1730/1730iF/1740/1750	Machine	IMAGERUNNER 1730	$2,310.00	32%	$1,569.00	$44.72	$36.87	$29.97	4,000	$50.80	$0.0127	$0.0000
4745B011	imageRUNNER 1730/1730iF/1740/1750	Machine	IMAGERUNNER 1730IF	$3,150.00	37%	$1,973.00	$56.23	$46.37	$37.68	4,000	$50.80	$0.0127	$0.0000
4757B001	imageRUNNER 1730/1730iF/1740/1750	Accessories	CASSETTE MODULE-Y1	$525.00	50%	$261.00	$7.44	$6.13	$4.99				
6007B001	imageRUNNER 1730/1730iF/1740/1750	Accessories	CABINET TYPE-E (SMALL)	$160.00	45%	$88.00	$2.51	$2.07	$1.68				
6008B001	imageRUNNER 1730/1730iF/1740/1750	Accessories	CABINET TYPE-F (LARGE)	$200.00	45%	$110.00	$3.14	$2.59	$2.10				
4758B001	imageRUNNER 1730/1730iF/1740/1750	Accessories	FL CASSETTE-AP1	$121.00	38%	$75.00	$2.14	$1.76	$1.43				
4759B001	imageRUNNER 1730/1730iF/1740/1750	Accessories	ENVELOPE CASSETTE-D1	$504.00	45%	$277.00	$7.89	$6.51	$5.29				
4760B001	imageRUNNER 1730/1730iF/1740/1750	Accessories	STAPLE FINISHER-H1	$1,260.00	52%	$608.00	$17.33	$14.29	$11.61				
4768B001	imageRUNNER 1730/1730iF/1740/1750	Accessories	COPY CARD READER ATTACHMENT-C1	$84.00	45%	$46.00	$1.31	$1.08	$0.88				
4784B001	imageRUNNER 1730/1730iF/1740/1750	Accessories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER 1730/1730iF/1740/1750	Accessories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER 1730/1730iF/1740/1750	Accessories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER 1730/1730iF/1740/1750	Accessories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER 1730/1730iF/1740/1750	Accessories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER 1730/1730iF/1740/1750	Accessories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER 1730/1730iF/1740/1750	Accessories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
3726B002	imageRUNNER 1730/1730iF/1740/1750	Accessories	COPY CONTROL INTERFACE CABLE- A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
1095B001	imageRUNNER 1730/1730iF/1740/1750	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
7518A004	imageRUNNER 1730/1730iF/1740/1750	Accessories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1348V957	imageRUNNER 1730/1730iF/1740/1750	Accessories	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2212V477	imageRUNNER 1730/1730iF/1740/1750	Accessories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER 1730/1730iF/1740/1750	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
4766B001	imageRUNNER 1730/1730iF/1740/1750	Connectivity	SUPER G3 FAX BOARD-AJ1	$420.00	50%	$208.00	$5.93	$4.89	$3.97				
4762B003	imageRUNNER 1730/1730iF/1740/1750	Connectivity	PCL PRINTER KIT-AL1 ELAN	$525.00	50%	$261.00	$7.44	$6.13	$4.99				
4763B003	imageRUNNER 1730/1730iF/1740/1750	Connectivity	PS PRINTER KIT-AL1 ELAN	$630.00	47%	$334.00	$9.52	$7.85	$6.38				
4765B003	imageRUNNER 1730/1730iF/1740/1750	Connectivity	COLOR SEND SEARCHABLE PDF KIT-E1 ELAN	$525.00	34%	$346.00	$9.86	$8.13	$6.61				
1742B001	imageRUNNER 1730/1730iF/1740/1750	Connectivity	BARCODE PRINTING KIT-B1	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
4767B001	imageRUNNER 1730/1730iF/1740/1750	Connectivity	USB APPLICATION 3-PORT INTERFACE KIT-B1	$263.00	34%	$174.00	$4.96	$4.09	$3.32				
3575B232	imageRUNNER 1730/1730iF/1740/1750	Connectivity	UNIFLOW SSP (SERVERLESS SECURE PRINT) DEVICE LICENSE FOR CMFP (1 DEVICE)	$120.00	30%	$84.00	$2.39	$1.97	$1.60				
3575B154	imageRUNNER 1730/1730iF/1740/1750	Connectivity	UNIFLOW MICARD V2 HID PROX CARD READER 1-9 READERS	$305.00	26%	$226.00	$6.44	$5.31	$4.32				
3575B203	imageRUNNER 1730/1730iF/1740/1750	Connectivity	UNIFLOW HID CARDS (10 PACK)	$188.00	34%	$125.00	$3.56	$2.94	$2.39				
1630V764	imageRUNNER 1730/1730iF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER 1730/1730iF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER 1730/1730iF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER 1730/1730iF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER 1730/1730iF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER 1730/1730iF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER 1730/1730iF/1740/1750	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
1424V777	imageRUNNER 1730/1730iF/1740/1750	Implementation Services by Local Systems Analyst	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
1481V476	imageRUNNER 1730/1730iF/1740/1750	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1529V344	imageRUNNER 1730/1730iF/1740/1750	Implementation Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
2368V148	imageRUNNER 1730/1730iF/1740/1750	Mandatory Delivery & Install	INSTALL PAK 1700/500IF/400IF SERIES	$522.00	30%	$365.00	$10.40	$8.58	$6.97				
2368V119	imageRUNNER 1730/1730iF/1740/1750	Mandatory Delivery & Install	LOW VOLUME CONNECTIVITY UP TO 30PPM	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
2368V120	imageRUNNER 1730/1730iF/1740/1750	Mandatory Delivery & Install	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				
2836B003	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Machine	IMAGERUNNER 2535	$7,350.00	53%	$3,483.00	$99.27	$81.85	$66.53	5,000	$50.00	$0.0100	$0.0000
2836B004	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Machine	IMAGERUNNER 2535I	$8,348.00	52%	$3,972.00	$113.20	$93.34	$75.87	5,000	$50.00	$0.0100	$0.0000
2864B003	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Machine	IMAGERUNNER 2545	$9,450.00	56%	$4,177.00	$119.04	$98.16	$79.78	6,000	$57.60	$0.0096	$0.0000
2864B004	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Machine	IMAGERUNNER 2545I	$10,448.00	54%	$4,754.00	$135.49	$111.72	$90.80	6,000	$57.60	$0.0096	$0.0000
1095B001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
2838B001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	PLATEN COVER TYPE P	$79.00	42%	$46.00	$1.31	$1.08	$0.88				
2848B001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	CASSETTE FEEDING UNIT - AE1	$956.00	54%	$438.00	$12.48	$10.29	$8.37				
2849B001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	FL CASSETTE - AJ1 (550/M, REPLACEMENT FOR CASSETTE 1)	$119.00	38%	$74.00	$2.11	$1.74	$1.41				
2850B001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	FL CASSETTE - AK1 (550/M, REPLACEMENT FOR CASSETTE 2-4)	$119.00	38%	$74.00	$2.11	$1.74	$1.41				
3665B001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	ENVELOPE FEEDER ATTACHMENT-D1	$210.00	34%	$139.00	$3.96	$3.27	$2.65				
3726B002	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	COPY CONTROL INTERFACE CABLE- A1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
7518A004	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	BRAILLE LABEL KIT-F1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
8065A001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	DOCUMENT TRAY-J1	$58.00	34%	$38.00	$1.08	$0.89	$0.73				
2212V477	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
4768B001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	COPY CARD READER ATTACHMENT-C1	$84.00	45%	$46.00	$1.31	$1.08	$0.88				
4784B001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	COPY CARD READER-F1	$315.00	34%	$207.00	$5.90	$4.86	$3.95				
4781B001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	CANON CARD SET-A1 (1-30)	$158.00	34%	$104.00	$2.96	$2.44	$1.99				
4781B002	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	CANON CARD SET-A2 (31-100)	$347.00	34%	$230.00	$6.56	$5.41	$4.39				
4781B003	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	CANON CARD SET-A3 (101-200)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B004	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	CANON CARD SET-A4 (201-300)	$462.00	33%	$311.00	$8.86	$7.31	$5.94				
4781B005	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	CANON CARD SET-A5 (301-500)	$935.00	33%	$622.00	$17.73	$14.62	$11.88				
4781B006	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	CANON CARD SET-A6 (501-1000)	$2,352.00	34%	$1,554.00	$44.29	$36.52	$29.68				
1266V426	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Accessories	CANON CHERRY SLIM KEYBOARD	$110.00	15%	$94.00	$2.68	$2.21	$1.80				
3805B001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Connectivity	USB APPLICATION 3-PORT INTERFACE KIT-A1	$263.00	34%	$174.00	$4.96	$4.09	$3.32				
1742B002	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Connectivity	BARCODE PRINTING KIT-B1 ELAN	$840.00	48%	$436.00	$12.43	$10.25	$8.33				
3912B002	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Universal Send	SEARCHABLE PDF KIT - C1	$525.00	28%	$380.00	$10.83	$8.93	$7.26				
1348V957	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Finishing	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
2844B001	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Finishing	INNER FINISHER ADDITIONAL TRAY-B1	$231.00	48%	$121.00	$3.45	$2.84	$2.31				
0421B003	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Control Card Accessories	CARD READER ATTACHMENT - D3	$63.00	46%	$34.00	$0.97	$0.80	$0.65				
0499A004	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Control Card Accessories	COPY CARD SET #1 (1-30)	$161.00	36%	$103.00	$2.94	$2.42	$1.97				
0499A005	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Control Card Accessories	CARD SET #2 (31-100)	$353.00	35%	$228.00	$6.50	$5.36	$4.35				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
0499A006	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Control Card Accessories	CARD SET #3 (101-200)	$470.00	35%	$305.00	$8.69	$7.17	$5.83				
0500A002	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Control Card Accessories	BASIC CARD SET UNIVERSAL	$175.00	31%	$120.00	$3.42	$2.82	$2.29				
1424V777	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Implementation Services by Local Systems Analyst	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
1529V344	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Implementation Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
1023V285	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Mandatory Delivery & Install	BLACK & WHITE LOW VOLUME INSTALL PAK (IR 30 - 45 ppm)	$539.00	30%	$377.00	$10.74	$8.86	$7.20				
2368V119	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Mandatory Delivery & Install	LOW VOLUME CONNECTIVITY UP TO 30PPM	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
2368V120	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Mandatory Delivery & Install	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				
1396V767	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
1630V764	imageRUNNER 2525/2530/2535/2535i/2545/2545i	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
2536B003	imageRUNNER 3230 LIMITED INVENTORY	Machine- LIMITED INVENTORY	IMAGERUNNER 3230	$6,930.00	50%	$3,434.00	$97.87	$80.70	$65.59				
2538B002	imageRUNNER 3230 LIMITED INVENTORY	Accessories	DADF-U1	$1,260.00	39%	$773.00	$22.03	$18.17	$14.76				
2539B001	imageRUNNER 3230 LIMITED INVENTORY	Accessories	PLATEN COVER TYPE-M	$105.00	31%	$72.00	$2.05	$1.69	$1.38				
8695A005	imageRUNNER 3230 LIMITED INVENTORY	Accessories	CASSETTE FEEDING UNIT-Y3	$1,523.00	49%	$776.00	$22.12	$18.24	$14.82				
9669A003	imageRUNNER 3230 LIMITED INVENTORY	Accessories	CABINET-P1	$243.00	33%	$164.00	$4.67	$3.85	$3.13				
8694A002	imageRUNNER 3230 LIMITED INVENTORY	Accessories	PAPER DECK-Q1	$2,205.00	32%	$1,491.00	$42.49	$35.04	$28.48				
8733A001	imageRUNNER 3230 LIMITED INVENTORY	Accessories	FL CASSETTE-Z1	$116.00	33%	$78.00	$2.22	$1.83	$1.49				
8732A001	imageRUNNER 3230 LIMITED INVENTORY	Accessories	FL CASSETTE-Y1	$116.00	33%	$78.00	$2.22	$1.83	$1.49				
8697A002	imageRUNNER 3230 LIMITED INVENTORY	Accessories	ENVELOPE FEEDER ATTACHMENT-C2	$168.00	36%	$108.00	$3.08	$2.54	$2.06				
8815A001	imageRUNNER 3230 LIMITED INVENTORY	Accessories	COPY TRAY-J1	$47.00	45%	$26.00	$0.74	$0.61	$0.50				
8065A001	imageRUNNER 3230 LIMITED INVENTORY	Accessories	DOCUMENT TRAY-J1	$58.00	34%	$38.00	$1.08	$0.89	$0.73				
1261V589	imageRUNNER 3230 LIMITED INVENTORY	Accessories	SHI CHERRY SLIM KEYBOARD G84-4100LCMUS-0	$101.00	22%	$79.00	$2.25	$1.86	$1.51				
1187V793	imageRUNNER 3230 LIMITED INVENTORY	Accessories	ECOPY KEYBOARD BRACKET FOR IR3025/30/35/45, IR3225/30/35(i)/45(i) & IR3530/3830/2230	$100.00	38%	$62.00	$1.77	$1.46	$1.18				
7518A003	imageRUNNER 3230 LIMITED INVENTORY	Accessories	BRAILLE LABEL KIT-E1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1095B001	imageRUNNER 3230 LIMITED INVENTORY	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
2212V477	imageRUNNER 3230 LIMITED INVENTORY	Accessories	UNIVERSAL KEYBOARD STAND-A1	$250.00	34%	$165.00	$4.70	$3.88	$3.15				
2212V478	imageRUNNER 3230 LIMITED INVENTORY	Accessories	CARD READER ASSEMBLY FOR UNIVERSAL KEYBOARD STAND	$60.00	27%	$44.00	$1.25	$1.03	$0.84				
2722B006	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	PCL PRINTER KIT-AA1 ELAN	$945.00	43%	$538.00	$15.33	$12.64	$10.28				
2723B013	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	PS PRINTER KIT-AA1 ELAN	$630.00	34%	$418.00	$11.91	$9.82	$7.98				
1542B005	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	DIRECT PRINT KIT-F1 ELAN	$420.00	29%	$299.00	$8.52	$7.03	$5.71				
1337B011	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
2738B007	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	WEB ACCESS SOFTWARE-H1 ELAN	$240.00	45%	$132.00	$3.76	$3.10	$2.52				
2729B004	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	USB MEMORY CONNECTIVITY KIT-A1 ELAN	$441.00	32%	$299.00	$8.52	$7.03	$5.71				
1326B014	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	DIGITAL USER SIGNATURE KIT-B1 ELAN	$1,050.00	50%	$521.00	$14.85	$12.24	$9.95				
2727B001	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	WIRELESS LAN BOARD-A1	$683.00	30%	$478.00	$13.62	$11.23	$9.13				
1642B010	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	ACCESS MANAGEMENT SYSTEM KIT-B1 ELAN	$630.00	50%	$313.00	$8.92	$7.36	$5.98				
1082B010	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
2730B002	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	HDD DATA ENCRYPTION KIT-B5	$341.00	30%	$239.00	$6.81	$5.62	$4.56				
2345B002	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	HDD DATA ERASE KIT-B2	$341.00	30%	$239.00	$6.81	$5.62	$4.56				
3075B005	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	REMOVABLE HARD DISK DRIVE KIT-C1	$1,575.00	43%	$895.00	$25.51	$21.03	$17.09				
2725B001	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	SYSTEM UPGRADE RAM-A1	$263.00	37%	$167.00	$4.76	$3.92	$3.19				
2726B001	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	ADDITIONAL MEMORY TYPE A (512MB)	$210.00	45%	$116.00	$3.31	$2.73	$2.22				
2724B001	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	EXPANSION BUS BOARD-E1	$263.00	32%	$180.00	$5.13	$4.23	$3.44				
4001B004	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
2728B001	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	IPSEC BOARD-A1	$630.00	43%	$358.00	$10.20	$8.41	$6.84				
2734B002	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	VOICE OPERATION KIT-B1	$1,890.00	43%	$1,073.00	$30.58	$25.22	$20.49				
2733B002	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	VOICE GUIDANCE KIT-D1	$840.00	43%	$478.00	$13.62	$11.23	$9.13				
3999B004	imageRUNNER 3230 LIMITED INVENTORY	Connectivity	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
2912B003	imageRUNNER 3230 LIMITED INVENTORY	Scan Print Bundles	COLOR UNIVERSAL SEND & PCL PRINT PACKAGE-D1 ELAN	$1,260.00	49%	$647.00	$18.44	$15.20	$12.36				
2739B006	imageRUNNER 3230 LIMITED INVENTORY	Universal Send	COLOR SEND KIT-P1 ELAN	$840.00	38%	$523.00	$14.91	$12.29	$9.99				
2739B011	imageRUNNER 3230 LIMITED INVENTORY	Universal Send	COLOR UNIVERSAL SEND KIT-P1 FULL PACKAGE ELAN	$1,785.00	38%	$1,111.00	$31.66	$26.11	$21.22				
1323B014	imageRUNNER 3230 LIMITED INVENTORY	Universal Send	UNIVERSAL SEND ADVANCED FEATURE SET-B1 ELAN	$1,155.00	26%	$850.00	$24.23	$19.98	$16.24				
1324B012	imageRUNNER 3230 LIMITED INVENTORY	Universal Send	UNIVERSAL SEND SECURITY FEATURE SET-B1 ELAN	$945.00	24%	$719.00	$20.49	$16.90	$13.73				
1326B014	imageRUNNER 3230 LIMITED INVENTORY	Universal Send	DIGITAL USER SIGNATURE KIT-B1 ELAN	$1,050.00	50%	$521.00	$14.85	$12.24	$9.95				
2717B002	imageRUNNER 3230 LIMITED INVENTORY	Faxing Options	SUPER G3 FAX BOARD-AC1	$998.00	28%	$719.00	$20.49	$16.90	$13.73				
2718B002	imageRUNNER 3230 LIMITED INVENTORY	Faxing Options	SUPER G3 2ND LINE FAX BOARD-AC1	$441.00	26%	$328.00	$9.35	$7.71	$6.26				
2719B002	imageRUNNER 3230 LIMITED INVENTORY	Faxing Options	SUPER G3 2ND/3RD FAX BOARD-AC1	$998.00	28%	$719.00	$20.49	$16.90	$13.73				
6575A001	imageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	CARD READER-C1	$321.00	36%	$204.00	$5.81	$4.79	$3.90				
9005A003	imageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	CARD READER KIT-B3	$46.00	39%	$28.00	$0.80	$0.66	$0.53				
0500A002	imageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	BASIC CARD SET UNIVERSAL	$175.00	31%	$120.00	$3.42	$2.82	$2.29				
0499A004	imageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	COPY CARD SET #1 (1-30)	$161.00	36%	$103.00	$2.94	$2.42	$1.97				
0499A005	imageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	CARD SET #2 (31-100)	$353.00	35%	$228.00	$6.50	$5.36	$4.35				
0499A006	imageRUNNER 3230 LIMITED INVENTORY	Control Card Accessories	CARD SET #3 (101-200)	$470.00	35%	$305.00	$8.69	$7.17	$5.83				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
9562A001	imageRUNNER 3230 LIMITED INVENTORY	Finishing	INNER 2 WAY TRAY-D1	$105.00	45%	$58.00	$1.65	$1.36	$1.11				
9563A001	imageRUNNER 3230 LIMITED INVENTORY	Finishing	FINISHER-S1	$1,292.00	36%	$830.00	$23.66	$19.51	$15.85				
1631B002	imageRUNNER 3230 LIMITED INVENTORY	Finishing	FINISHER AE1 SET	$2,835.00	42%	$1,635.00	$46.60	$38.42	$31.23				
1632B002	imageRUNNER 3230 LIMITED INVENTORY	Finishing	SADDLE FINISHER AE2 SET	$4,200.00	49%	$2,146.00	$61.16	$50.43	$40.99				
9565A001	imageRUNNER 3230 LIMITED INVENTORY	Finishing	ADDITIONAL FINISHER TRAY-B1 (OPTION FOR FINISHER-S1)	$210.00	35%	$137.00	$3.90	$3.22	$2.62				
9566A002	imageRUNNER 3230 LIMITED INVENTORY	Finishing	PUNCHER UNIT-R1 (OPTION FOR FINISHER-S1)	$704.00	35%	$455.00	$12.97	$10.69	$8.69				
8690A002	imageRUNNER 3230 LIMITED INVENTORY	Finishing	PUNCHER UNIT-M1	$893.00	63%	$331.00	$9.43	$7.78	$6.32				
1348V957	imageRUNNER 3230 LIMITED INVENTORY	Finishing	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
1481V476	imageRUNNER 3230 LIMITED INVENTORY	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1424V777	imageRUNNER 3230 LIMITED INVENTORY	Implementation Services by Local Systems Analyst	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
1529V344	imageRUNNER 3230 LIMITED INVENTORY	Implementation Services by Local Systems Analyst	IMAGERUNNER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
1630V764	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imageRUNNER 3230 LIMITED INVENTORY	Subscription Support	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
2368V122	imageRUNNER 3230 LIMITED INVENTORY	Mandatory Delivery & Install	INSTALL PAK 3225 & 3230	$693.00	30%	$485.00	$13.82	$11.40	$9.26				
2368V119	imageRUNNER 3230 LIMITED INVENTORY	Mandatory Delivery & Install	LOW VOLUME CONNECTIVITY UP TO 30PPM	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
0075B021	Color imageRUNNER LBP 5970/5975	Machine	COLOR IMAGERUNNER LBP5970- LIMITED INVENTORY	$3,399.00	28%	$2,454.00	$69.94	$57.67	$46.87				
0075B022	Color imageRUNNER LBP 5970/5975	Machine	COLOR IMAGERUNNER LBP5975	$3,699.00	30%	$2,590.00	$73.82	$60.87	$49.47				
0361B013	Color imageRUNNER LBP 5970/5975	Accessories	PAPER FEEDER PF-98B	$550.00	46%	$296.00	$8.44	$6.96	$5.65				
5709A008	Color imageRUNNER LBP 5970/5975	Accessories	CABINET-W1 (SMALL)- Limited Inventory	$120.00	27%	$88.00	$2.51	$2.07	$1.68				
5709A009	Color imageRUNNER LBP 5970/5975	Accessories	CABINET-X1 (LARGE)	$145.00	29%	$103.00	$2.94	$2.42	$1.97				
0646A041	Color imageRUNNER LBP 5970/5975	Accessories	EXPANSION RAM ER-128A	$360.00	53%	$168.00	$4.79	$3.95	$3.21				
0646A042	Color imageRUNNER LBP 5970/5975	Accessories	EXPANSION RAM ER-256A	$430.00	54%	$198.00	$5.64	$4.65	$3.78				
0646A043	Color imageRUNNER LBP 5970/5975	Accessories	EXPANSION RAM ER-512A	$500.00	51%	$247.00	$7.04	$5.80	$4.72				
1348V957	Color imageRUNNER LBP 5970/5975	Accessories	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
0660A011	Color imageRUNNER LBP 5970/5975	Connectivity	PS/BARCODE ROM A-98B	$1,000.00	34%	$661.00	$18.84	$15.53	$12.63				
0660A012	Color imageRUNNER LBP 5970/5975	Connectivity	PS ROM A-98C	$800.00	36%	$513.00	$14.62	$12.06	$9.80				
0642A038	Color imageRUNNER LBP 5970/5975	Connectivity	WIRELESS NETWORK INTERFACE BOARD NB-W2	$650.00	39%	$395.00	$11.26	$9.28	$7.54				
0666A013	Color imageRUNNER LBP 5970/5975	Connectivity	HARD DISK KIT HD-98B	$500.00	41%	$296.00	$8.44	$6.96	$5.65				
9624A008	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	GPR-27 DRUM UNIT YELLOW	$338.80	0%	$339.00	$9.66	$7.97	$6.47				
9625A008	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	GPR-27 DRUM UNIT MAGENTA	$338.80	0%	$339.00	$9.66	$7.97	$6.47				
9627A008	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	GPR-27 DRUM UNIT CYAN	$338.80	0%	$339.00	$9.66	$7.97	$6.47				
9628A008	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	GPR-27 DRUM UNIT BLACK	$338.80	0%	$339.00	$9.66	$7.97	$6.47				
0361B011	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	FUSER KIT UM-98F	$585.00	32%	$398.00	$11.34	$9.35	$7.60				
0361B009	Color imageRUNNER LBP 5970/5975	Customer Replaceable Units	WASTE TONER BOX WT-98C	$19.00	0%	$19.00	$0.54	$0.45	$0.36				
2368V128	Color imageRUNNER LBP 5970/5975	Mandatory Delivery & Install	INSTALL PAK LBP COLOR	$252.00	30%	$176.00	$5.02	$4.14	$3.36				
2368V121	Color imageRUNNER LBP 5970/5975	Mandatory Delivery & Install	PRINTER CONNECTIVITY	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
5089B009	Color imageRUNNER LBP 5280	Machine	COLOR IMAGERUNNER LBP5280	$899.00	8%	$823.00	$23.46	$19.34	$15.72				
3330B003	Color imageRUNNER LBP 5280	Accessories	PAPER FEEDER PF-701	$299.00	46%	$162.00	$4.62	$3.81	$3.09				
1348V957	Color imageRUNNER LBP 5280	Accessories	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
0660A018	Color imageRUNNER LBP 5280	Connectivity	BARCODE PRINTING KIT-F1	$500.00	41%	$296.00	$8.44	$6.96	$5.65				
0655A002	Color imageRUNNER LBP 5280	Connectivity	8GB SD CARD-B1	$230.00	27%	$168.00	$4.79	$3.95	$3.21				
2368V128	Color imageRUNNER LBP 5280	Mandatory Delivery and Install	INSTALL PAK LBP COLOR	$252.00	30%	$176.00	$5.02	$4.14	$3.36				
2368V121	Color imageRUNNER LBP 5280	Mandatory Delivery and Install	PRINTER CONNECTIVITY	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
6140B005	COLOR imageRUNNER LBP 5480	Main Engine	COLOR IMAGERUNNER LBP5480	$1,350.00	36%	$868.00	$24.74	$20.40	$16.58				
3338B008	COLOR imageRUNNER LBP 5480	Accessories	PAPER FEEDER PF-723A	$325.00	43%	$186.00	$5.30	$4.37	$3.55				
1348V957	COLOR imageRUNNER LBP 5480	Accessories	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
0660A018	COLOR imageRUNNER LBP 5480	Connectivity	BARCODE PRINTING KIT-F1	$500.00	41%	$296.00	$8.44	$6.96	$5.65				
0655A002	COLOR imageRUNNER LBP 5480	Connectivity	8GB SD CARD-B1	$230.00	27%	$168.00	$4.79	$3.95	$3.21				
2368V128	COLOR imageRUNNER LBP 5480	Mandatory Delivery & Installation	INSTALL PAK LBP COLOR	$252.00	30%	$176.00	$5.02	$4.14	$3.36				
2368V121	COLOR imageRUNNER LBP 5480	Mandatory Delivery & Installation	PRINTER CONNECTIVITY	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
3549B016	imageRUNNER LBP 3470 - Limited Inventory	Machine	IMAGERUNNER LBP3470 - Limited Inventory	$599.00	34%	$397.00	$11.31	$9.33	$7.58				
3439B001	imageRUNNER LBP 3470 - Limited Inventory	Accessories	PAPER FEEDER PF-44	$299.00	39%	$181.00	$5.16	$4.25	$3.46				
0646A039	imageRUNNER LBP 3470 - Limited Inventory	Connectivity	EXPANSION RAM ER-128	$360.00	46%	$193.00	$5.50	$4.54	$3.69				
0646A040	imageRUNNER LBP 3470 - Limited Inventory	Connectivity	EXPANSION RAM ER-256	$430.00	47%	$228.00	$6.50	$5.36	$4.35				
1348V957	imageRUNNER LBP 3470 - Limited Inventory	Finishing	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
2368V127	imageRUNNER LBP 3470 - Limited Inventory	Mandatory Delivery & Install	INSTALL PAK LBP BW	$252.00	30%	$176.00	$5.02	$4.14	$3.36				
2368V121	imageRUNNER LBP 3470 - Limited Inventory	Mandatory Delivery & Install	PRINTER CONNECTIVITY	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
6469B007	imageRUNNER LBP 3580	Main Engine	IMAGERUNNER LBP3580	$999.00	0%	$1,000.00	$28.50	$23.50	$19.10				
4098B001	imageRUNNER LBP 3580	Accessories	PAPER FEEDER PF-45	$299.00	39%	$181.00	$5.16	$4.25	$3.46				
1348V957	imageRUNNER LBP 3580	Accessories	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
0660A018	imageRUNNER LBP 3580	Connectivity	BARCODE PRINTING KIT-F1	$500.00	41%	$296.00	$8.44	$6.96	$5.65				
0655A002	imageRUNNER LBP 3580	Connectivity	8GB SD CARD-B1	$230.00	27%	$168.00	$4.79	$3.95	$3.21				
2368V127	imageRUNNER LBP 3580	Mandatory Delivery & Installation	INSTALL PAK LBP BW	$252.00	30%	$176.00	$5.02	$4.14	$3.36				
2368V121	imageRUNNER LBP 3580	Mandatory Delivery & Installation	PRINTER CONNECTIVITY	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
5152B008	imageRUNNER LBP 3480	Machine	IMAGERUNNER LBP3480	$599.00	-11%	$666.00	$18.98	$15.65	$12.72				
3439B001	imageRUNNER LBP 3480	Accessories	PAPER FEEDER PF-44	$299.00	39%	$181.00	$5.16	$4.25	$3.46				
1348V957	imageRUNNER LBP 3480	Accessories	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
0660A018	imageRUNNER LBP 3480	Connectivity	BARCODE PRINTING KIT-F1	$500.00	41%	$296.00	$8.44	$6.96	$5.65				
0655A002	imageRUNNER LBP 3480	Connectivity	8GB SD CARD-B1	$230.00	27%	$168.00	$4.79	$3.95	$3.21				
2368V127	imageRUNNER LBP 3480	Mandatory Delivery and Install	INSTALL PAK LBP BW	$252.00	30%	$176.00	$5.02	$4.14	$3.36				
2368V121	imageRUNNER LBP 3480	Mandatory Delivery and Install	PRINTER CONNECTIVITY	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
4838B042	Laser Class 650i	Machine	LASER CLASS 650I (INCLUDES STARTER CARTRIDGE & HANDSET)	$1,095.00	34%	$725.00	$20.66	$17.04	$13.85				
3439B001	Laser Class 650i	Accessories	PAPER FEEDER PF-44	$299.00	39%	$181.00	$5.16	$4.25	$3.46				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1023V299	Laser Class 650i	Mandatory Delivery & Installation	FACSIMILE/LBP PRINTER INSTALL PAK	$252.00	30%	$176.00	$5.02	$4.14	$3.36				
2368V117	Laser Class 650i	Mandatory Delivery & Installation	CANON FAX/iR1025 CONNECTIVITY	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
1484B002	LASER CLASS 810/830i	Machine	LASER CLASS 810	$2,695.00	48%	$1,411.00	$40.21	$33.16	$26.95				
1484B001	LASER CLASS 810/830i	Machine	LASERCLASS 830I	$2,995.00	51%	$1,476.00	$42.07	$34.69	$28.19				
0723A068	LASER CLASS 810/830i	Accessories	UFRII LT PRINTER KIT-X1	$620.00	45%	$340.00	$9.69	$7.99	$6.49				
0732A018	LASER CLASS 810/830i	Accessories	FXL-CASSETTE FEEDER 8 (LTR)	$340.00	45%	$187.00	$5.33	$4.39	$3.57				
0752A059	LASER CLASS 810/830i	Accessories	HANDSET KIT 10	$64.00	44%	$36.00	$1.03	$0.85	$0.69				
2279B001	LASER CLASS 810/830i	Accessories	STAMP UNIT-C1	$44.00	34%	$29.00	$0.83	$0.68	$0.55				
0736A001	LASER CLASS 810/830i	Accessories	VERIFICATION STAMP UNIT 1	$15.00	27%	$11.00	$0.31	$0.26	$0.21				
0736A002	LASER CLASS 810/830i	Accessories	VERIFICATION STAMP INK REFILL	$12.00	-8%	$13.00	$0.37	$0.31	$0.25				
1023V299	LASER CLASS 810/830i	Mandatory Delivery & Install	FACSIMILE/LBP PRINTER INSTALL PAK	$252.00	30%	$176.00	$5.02	$4.14	$3.36				
2368V117	LASER CLASS 810/830i	Mandatory Delivery & Install	CANON FAX/iR1025 CONNECTIVITY	$66.00	24%	$50.00	$1.43	$1.18	$0.96				
6907B007	P-208	Machine	IMAGEFORMULA P-208 SCANNER	$229.00	5%	$218.00	$6.21	$5.12	$4.16				
6910B002	P-208	Accessories	WI-FI UNIT WU10	$169.00	7%	$158.00	$4.50	$3.71	$3.02				
8028B001	P-208	Accessories	SEPARATION PAD FOR IMAGEFORMULA P-208 SCANNER	$18.00	22%	$14.00	$0.40	$0.33	$0.27				
8028B003	P-208	Accessories	SOFT CARRYING CASE FOR IMAGEFORMULA P-208 SCANNER	$25.00	12%	$22.00	$0.63	$0.52	$0.42				
5608B007	P-215	Machine	IMAGEFORMULA P-215	$325.00	7%	$301.00	$8.58	$7.07	$5.75				
6910B002	P-215	Accessories	WI-FI UNIT WU10	$169.00	7%	$158.00	$4.50	$3.71	$3.02				
6144B001	P-215	Accessories	SEPARATION PAD FOR P-215	$18.00	22%	$14.00	$0.40	$0.33	$0.27				
6144B002	P-215	Accessories	FEED ROLLER FOR P-215	$12.00	8%	$11.00	$0.31	$0.26	$0.21				
6144B003	P-215	Accessories	USB CABLE FOR P-215	$12.00	8%	$11.00	$0.31	$0.26	$0.21				
4179B016	P-215	Accessories	SOFT CARRYING CASE FOR P-150/215	$35.00	14%	$30.00	$0.86	$0.71	$0.57				
5350B001	P-215	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P-150/150M/215 1 YEAR	$39.00	0%	$39.00	$1.11	$0.92	$0.74				
5350B002	P-215	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P-150/150M/215 2 YEAR	$78.00	1%	$77.00	$2.19	$1.81	$1.47				
5350B003	P-215	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P-150/150M/215 3 YEAR	$117.00	1%	$116.00	$3.31	$2.73	$2.22				
5350B004	P-215	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR P-150/150M/215 4 YEAR	$156.00	1%	$154.00	$4.39	$3.62	$2.94				
1122V263	P-215	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
5005B002	DR-C125	Machine	DR-C125 DOCUMENT SCANNER	$495.00	7%	$459.00	$13.08	$10.79	$8.77				
5005B012	DR-C125	Machine	DR-C125 WITH FREE 1-YR ECAREPAK	$495.00	7%	$459.00	$13.08	$10.79	$8.77				
5484B001	DR-C125	Accessories	EXCHANGE ROLLER KIT FOR DR-C125	$52.00	21%	$41.00	$1.17	$0.96	$0.78				
4101B002	DR-C125	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	$495.00	24%	$377.00	$10.74	$8.86	$7.20				
5351B001	DR-C125	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	$118.00	3%	$114.00	$3.25	$2.68	$2.18				
5351B002	DR-C125	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	$225.00	4%	$217.00	$6.18	$5.10	$4.14				
5351B003	DR-C125	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	$337.00	3%	$327.00	$9.32	$7.68	$6.25				
5351B004	DR-C125	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	$449.00	3%	$434.00	$12.37	$10.20	$8.29				
1059V455	DR-C125	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	DR-C125	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
6583B002	DR-C130	Machine	IMAGEFORMULA DR-C130	$595.00	5%	$563.00	$16.05	$13.23	$10.75				
6759B001	DR-C130	Accessories	EXCHANGE ROLLER KIT FOR DR-C130	$49.00	29%	$35.00	$1.00	$0.82	$0.67				
1191V396	DR-C130	Accessories	SOFT CARRYING CASE FOR DR-2010C/2510C	$69.00	23%	$53.00	$1.51	$1.25	$1.01				
4101B002	DR-C130	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	$495.00	24%	$377.00	$10.74	$8.86	$7.20				
5351B001	DR-C130	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	$118.00	3%	$114.00	$3.25	$2.68	$2.18				
5351B002	DR-C130	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	$225.00	4%	$217.00	$6.18	$5.10	$4.14				
5351B003	DR-C130	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	$337.00	3%	$327.00	$9.32	$7.68	$6.25				
5351B004	DR-C130	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	$449.00	3%	$434.00	$12.37	$10.20	$8.29				
1059V455	DR-C130	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	DR-C130	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
3949B002	DR 2510M	Machine	IMAGEFORMULA DR-2510M FOR MAC COMPUTERS	$795.00	13%	$691.00	$19.69	$16.24	$13.20				
2445B001	DR 2510M	Accessories	EXCHANGE ROLLER KIT	$49.00	31%	$34.00	$0.97	$0.80	$0.65				
1191V396	DR 2510M	Accessories	SOFT CARRYING CASE FOR DR-2010C/2510C	$69.00	23%	$53.00	$1.51	$1.25	$1.01				
4101B002	DR 2510M	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	$495.00	24%	$377.00	$10.74	$8.86	$7.20				
5351B001	DR 2510M	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	$118.00	3%	$114.00	$3.25	$2.68	$2.18				
5351B002	DR 2510M	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	$225.00	4%	$217.00	$6.18	$5.10	$4.14				
5351B003	DR 2510M	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	$337.00	3%	$327.00	$9.32	$7.68	$6.25				
5351B004	DR 2510M	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	$449.00	3%	$434.00	$12.37	$10.20	$8.29				
1059V455	DR 2510M	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	DR 2510M	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
3923B002	DR 2020U	Machine	imageFORMULA DR-2020U Universal Desktop Color Scanner	$695.00	13%	$608.00	$17.33	$14.29	$11.61				
4048B001	DR 2020U	Accessories	CANON FEED ROLLER UNIT FOR DR SCANNER 2020U	$53.00	17%	$44.00	$1.25	$1.03	$0.84				
4048B002	DR 2020U	Accessories	CANON SEPERATION PAD FOR DR SCANNER 2020U	$12.00	8%	$11.00	$0.31	$0.26	$0.21				
5351B001	DR 2020U	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	$118.00	3%	$114.00	$3.25	$2.68	$2.18				
5351B002	DR 2020U	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	$225.00	4%	$217.00	$6.18	$5.10	$4.14				
5351B003	DR 2020U	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	$337.00	3%	$327.00	$9.32	$7.68	$6.25				
5351B004	DR 2020U	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	$449.00	3%	$434.00	$12.37	$10.20	$8.29				
1059V455	DR 2020U	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	DR 2020U	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
5482B002	DR-M140	Machine	IMAGEFORMULA DR-M140	$1,195.00	22%	$928.00	$26.45	$21.81	$17.72				
4101B002	DR-M140	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	$495.00	24%	$377.00	$10.74	$8.86	$7.20				
1922B001	DR-M140	Accessories	BARCODE MODULE III	$199.00	30%	$139.00	$3.96	$3.27	$2.65				
5972B001	DR-M140	Accessories	EXCHANGE ROLLER KIT FOR DR-M140	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
5351B001	DR-M140	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	$118.00	3%	$114.00	$3.25	$2.68	$2.18				
5351B002	DR-M140	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	$225.00	4%	$217.00	$6.18	$5.10	$4.14				
5351B003	DR-M140	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	$337.00	3%	$327.00	$9.32	$7.68	$6.25				
5351B004	DR-M140	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	$449.00	3%	$434.00	$12.37	$10.20	$8.29				
1122V263	DR-M140	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
1059V455	DR-M140	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
3093B002	DR 3010C	Machine	CANON DR-3010C 120V	$1,095.00	25%	$822.00	$23.43	$19.32	$15.70				
3335B001	DR 3010C	Accessories	EXCHANGE ROLLER KIT FOR DR-3010C	$49.00	31%	$34.00	$0.97	$0.80	$0.65				
1922B001	DR 3010C	Accessories	BARCODE MODULE III	$199.00	30%	$139.00	$3.96	$3.27	$2.65				
1363V016	DR 3010C	Accessories	SOFT CARRYING CASE FOR DR-3010C/SF220/SF220P	$69.00	25%	$52.00	$1.48	$1.22	$0.99				
4101B002	DR 3010C	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	$495.00	24%	$377.00	$10.74	$8.86	$7.20				
5351B001	DR 3010C	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	$118.00	3%	$114.00	$3.25	$2.68	$2.18				
5351B002	DR 3010C	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	$225.00	4%	$217.00	$6.18	$5.10	$4.14				
5351B003	DR 3010C	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	$337.00	3%	$327.00	$9.32	$7.68	$6.25				
5351B004	DR 3010C	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	$449.00	3%	$434.00	$12.37	$10.20	$8.29				
1059V455	DR 3010C	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	DR 3010C	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
5483B002	DR-M160	Machine	CANON DOCUMENT SCANNER DR-M160	$1,295.00	23%	$1,003.00	$28.59	$23.57	$19.16				
5483B013	DR-M160	Machine	DR-M160 WITH FREE 1-YR ECAREPAK	$1,295.00	23%	$1,003.00	$28.59	$23.57	$19.16				
5607B001	DR-M160	Accessories	EXCHANGE ROLLER KIT FOR DR-M160	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
4101B002	DR-M160	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	$495.00	24%	$377.00	$10.74	$8.86	$7.20				
6240B002	DR-M160	Accessories	FLATBED SCANNER UNIT 201	$1,095.00	21%	$870.00	$24.80	$20.45	$16.62				
5351B001	DR-M160	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 1 YEAR	$118.00	3%	$114.00	$3.25	$2.68	$2.18				
5351B002	DR-M160	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 2 YEAR	$225.00	4%	$217.00	$6.18	$5.10	$4.14				
5351B003	DR-M160	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 3 YEAR	$337.00	3%	$327.00	$9.32	$7.68	$6.25				
5351B004	DR-M160	eCarePak	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR WORKGROUP SCANNER 4 YEAR	$449.00	3%	$434.00	$12.37	$10.20	$8.29				
1059V455	DR-M160	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	DR-M160	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3801B002	DR 6010C	Machine	DR 6010C SCANNER	$3,495.00	30%	$2,432.00	$69.31	$57.15	$46.45				
4082B004	DR 6010C	Accessories	EXCHANGE ROLLER KIT DR4010C/6010C	$74.00	-3%	$76.00	$2.17	$1.79	$1.45				
1922B001	DR 6010C	Accessories	BARCODE MODULE III	$199.00	30%	$139.00	$3.96	$3.27	$2.65				
3649A008	DR 6010C	Accessories	SCSI CABLE G	$158.00	32%	$108.00	$3.08	$2.54	$2.06				
3649A009	DR 6010C	Accessories	SCSI II/III CABLE H	$158.00	32%	$108.00	$3.08	$2.54	$2.06				
4101B002	DR 6010C	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	$495.00	24%	$377.00	$10.74	$8.86	$7.20				
1059V455	DR 6010C	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	DR 6010C	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
4624B002	DR 6030C	Machine	DR-6030C 120V	$4,495.00	28%	$3,258.00	$92.85	$76.56	$62.23				
0434B002	DR 6030C	Accessories	EXCHANGE ROLLER KIT DR5010C/6030C	$74.00	20%	$59.00	$1.68	$1.39	$1.13				
3649A008	DR 6030C	Accessories	SCSI CABLE G	$158.00	32%	$108.00	$3.08	$2.54	$2.06				
3649A009	DR 6030C	Accessories	SCSI II/III CABLE H	$158.00	32%	$108.00	$3.08	$2.54	$2.06				
1922B001	DR 6030C	Accessories	BARCODE MODULE III	$199.00	30%	$139.00	$3.96	$3.27	$2.65				
4101B002	DR 6030C	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	$495.00	24%	$377.00	$10.74	$8.86	$7.20				
6240B002	DR 6030C	Accessories	FLATBED SCANNER UNIT 201	$1,095.00	21%	$870.00	$24.80	$20.45	$16.62				
1059V455	DR 6030C	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	DR 6030C	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
8074B002	DR-G1100/DR-G1130	Machine	DR-G1100	$6,775.00	27%	$4,953.00	$141.16	$116.40	$94.60				
8073B002	DR-G1100/DR-G1130	Machine	DR-G1130 SCANNER	$9,975.00	27%	$7,241.00	$206.37	$170.16	$138.30				
8262B001	DR-G1100/DR-G1130	Accessories	EXCHANGE ROLLER KIT FOR DR-G1100/DR-G1130	$112.00	19%	$91.00	$2.59	$2.14	$1.74				
8262B002	DR-G1100/DR-G1130	Accessories	SEPARATION PAD FOR DR-G1100/DR-G1130	$36.00	17%	$30.00	$0.86	$0.71	$0.57				
8262B003	DR-G1100/DR-G1130	Accessories	PATCHCODE DECODER FOR DR-G1100/DR-G1130	$495.00	18%	$407.00	$11.60	$9.56	$7.77				
4009B003	DR-G1100/DR-G1130	Accessories	IMPRINTER FOR DR-6050C/7550C/9050C	$395.00	15%	$335.00	$9.55	$7.87	$6.40				
1922B001	DR-G1100/DR-G1130	Accessories	BARCODE MODULE III	$199.00	30%	$139.00	$3.96	$3.27	$2.65				
4101B002	DR-G1100/DR-G1130	Accessories	CANON IMAGEFORMULA FLATBED SCANNER UNIT 101 OPTION	$495.00	24%	$377.00	$10.74	$8.86	$7.20				
6240B002	DR-G1100/DR-G1130	Accessories	FLATBED SCANNER UNIT 201	$1,095.00	21%	$870.00	$24.80	$20.45	$16.62				
1727V838	DR-G1100/DR-G1130	Finishing	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
1023V300	DR-G1100/DR-G1130	Mandatory Delivery & Install	IFS - SCANNERS INSTALL PAK	$188.00	25%	$141.00	$4.02	$3.31	$2.69				
1122V263	DR-G1100/DR-G1130	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
2417B002	DR X10C	Machine	DR-X10C SCANNER 120V	$17,995.00	2%	$17,595.00	$501.46	$413.48	$336.06				
2418B001	DR X10C	Accessories	EXCHANGE ROLLER KIT FOR DR-X10C	$130.00	20%	$104.00	$2.96	$2.44	$1.99				
2418B003	DR X10C	Accessories	PRE-IMPRINTER FOR DR-X10C SCANNER	$630.00	17%	$521.00	$14.85	$12.24	$9.95				
2418B004	DR X10C	Accessories	POST-IMPRINTER FOR DR-X10C SCANNER	$630.00	17%	$521.00	$14.85	$12.24	$9.95				
2418B005	DR X10C	Accessories	PATCH CODE DECODER FOR DR-X10C SCANNER	$495.00	18%	$405.00	$11.56	$9.52	$7.74				
1922B001	DR X10C	Accessories	BARCODE MODULE III	$199.00	30%	$139.00	$3.96	$3.27	$2.65				
2418B002	DR X10C	Accessories	CLEANING SHEET FOR DR-X10C SCANNER	$56.00	14%	$48.00	$1.37	$1.13	$0.92				
2418B006	DR X10C	Accessories	KOFAX CGA BOARD FOR DR-X10C	$2,550.00	33%	$1,713.00	$48.82	$40.26	$32.72				
6240B002	DR X10C	Accessories	FLATBED SCANNER UNIT 201	$1,095.00	21%	$870.00	$24.80	$20.45	$16.62				
1727V838	DR X10C	Finishing	CONVENIENCE STAPLER-B1	$300.00	41%	$178.00	$5.07	$4.18	$3.40				
1023V300	DR X10C	Mandatory Delivery & Install	IFS - SCANNERS INSTALL PAK	$188.00	25%	$141.00	$4.02	$3.31	$2.69				
1122V263	DR X10C	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
3324B001	ScanFront 220eP - LIMITED INVENTORY	Machine	SCANFRONT 220EP	$3,195.00	18%	$2,628.00	$74.90	$61.76	$50.19				
2445B001	ScanFront 220eP - LIMITED INVENTORY	Accessories	EXCHANGE ROLLER KIT	$49.00	31%	$34.00	$0.97	$0.80	$0.65				
1363V016	ScanFront 220eP - LIMITED INVENTORY	Accessories	SOFT CARRYING CASE FOR DR-3010C/SF220/SF220P	$69.00	25%	$52.00	$1.48	$1.22	$0.99				
1964V204	ScanFront 220eP - LIMITED INVENTORY	eCopy	MICROSOFT SHAREPOINT CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	$890.00	19%	$722.00	$20.58	$16.97	$13.79				
1964V205	ScanFront 220eP - LIMITED INVENTORY	eCopy	OPENTEXT FAX SERVER RIGHT FAX CONNECTOR - SHARESCAN V5 - SCANFRONT 220E/EP	$890.00	19%	$722.00	$20.58	$16.97	$13.79				
1964V222	ScanFront 220eP - LIMITED INVENTORY	eCopy	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	$890.00	19%	$722.00	$20.58	$16.97	$13.79				
1964V223	ScanFront 220eP - LIMITED INVENTORY	eCopy	EMC DOCUMENTUM CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	$890.00	19%	$722.00	$20.58	$16.97	$13.79				
1964V190	ScanFront 220eP - LIMITED INVENTORY	eCopy	BATES/ENDORSEMENT SERVICE FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	$890.00	19%	$722.00	$20.58	$16.97	$13.79				
1964V191	ScanFront 220eP - LIMITED INVENTORY	eCopy	COST RECOVERY SERVICE FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	$890.00	19%	$722.00	$20.58	$16.97	$13.79				
1964V200	ScanFront 220eP - LIMITED INVENTORY	eCopy	BARCODE RECOGNITION SERVICE FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	$890.00	19%	$722.00	$20.58	$16.97	$13.79				
1964V202	ScanFront 220eP - LIMITED INVENTORY	eCopy	FORMS PROCESSING EXTENDER FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	$1,063.00	19%	$865.00	$24.65	$20.33	$16.52				
1964V207	ScanFront 220eP - LIMITED INVENTORY	eCopy	OPENTEXT CONTENT SERVER CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	$890.00	19%	$722.00	$20.58	$16.97	$13.79				
1964V208	ScanFront 220eP - LIMITED INVENTORY	eCopy	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR SHARESCAN V5 ON SCANFRONT 220E/220EP	$890.00	19%	$722.00	$20.58	$16.97	$13.79				
2051V657	ScanFront 220eP - LIMITED INVENTORY	eCopy Renewals	MAINTENANCE & SUPPORT RENEWAL FOR ECOPY SHARESCAN V5 FOR SCANFRONT 220E/220EP	$115.00	13%	$100.00	$2.85	$2.35	$1.91				
2051V658	ScanFront 220eP - LIMITED INVENTORY	eCopy Renewals	MAINTENANCE & SUPPORT RENEWAL FOR ECOPY CONNECTORS FOR SCANFRONT 220E/220EP	$95.00	12%	$84.00	$2.39	$1.97	$1.60				
5355B001	ScanFront 220eP - LIMITED INVENTORY	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 1 YEAR	$242.00	15%	$205.00	$5.84	$4.82	$3.92				
5355B002	ScanFront 220eP - LIMITED INVENTORY	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 2 YEAR	$460.00	16%	$388.00	$11.06	$9.12	$7.41				
5355B003	ScanFront 220eP - LIMITED INVENTORY	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 3 YEAR	$690.00	16%	$581.00	$16.56	$13.65	$11.10				
5355B004	ScanFront 220eP - LIMITED INVENTORY	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 4 YEAR	$920.00	16%	$775.00	$22.09	$18.21	$14.80				
1489V300	ScanFront 220eP - LIMITED INVENTORY	Implementation Services by Local Systems Analyst	SCANFRONT 220E/EP IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
1059V455	ScanFront 220eP - LIMITED INVENTORY	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	ScanFront 220eP - LIMITED INVENTORY	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
4574B002	ScanFront 300/300P	Machine	SCANFRONT 300	$1,995.00	17%	$1,662.00	$47.37	$39.06	$31.74				
4575B002	ScanFront 300/300P	Machine	SCANFRONT 300P	$2,295.00	16%	$1,931.00	$55.03	$45.38	$36.88				
4593B001	ScanFront 300/300P	Accessories	EXCHANGE ROLLER KIT FOR SF-300/300P	$49.00	8%	$45.00	$1.28	$1.06	$0.86				
5355B001	ScanFront 300/300P	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 1 YEAR	$242.00	15%	$205.00	$5.84	$4.82	$3.92				
5355B002	ScanFront 300/300P	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 2 YEAR	$460.00	16%	$388.00	$11.06	$9.12	$7.41				
5355B003	ScanFront 300/300P	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 3 YEAR	$690.00	16%	$581.00	$16.56	$13.65	$11.10				
5355B004	ScanFront 300/300P	eCarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR NETWORK SCANNER 4 YEAR	$920.00	16%	$775.00	$22.09	$18.21	$14.80				
1059V455	ScanFront 300/300P	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	ScanFront 300/300P	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
6586B001	ScanFront 300e/300eP	Machine	SCANFRONT 300E 120V	$2,095.00	-2%	$2,134.00	$60.82	$50.15	$40.76				
6587B001	ScanFront 300e/300eP	Machine	SCANFRONT 300EP 120V	$2,395.00	0%	$2,385.00	$67.97	$56.05	$45.55				
1363V016	ScanFront 300e/300eP	Accessories	SOFT CARRYING CASE FOR DR-3010C/SF220/SF220P	$69.00	25%	$52.00	$1.48	$1.22	$0.99				
4593B004	ScanFront 300e/300eP	Accessories	EXCHANGE ROLLER KIT FOR SF-300	$49.00	31%	$34.00	$0.97	$0.80	$0.65				
6315AA12	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 3 YRS MAINTENANCE AND SUPPORT	$2,033.00	35%	$1,315.00	$37.48	$30.90	$25.12				
6315AA13	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 4 YRS MAINTENANCE AND SUPPORT	$2,205.00	36%	$1,422.00	$40.53	$33.42	$27.16				
6315AA14	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 5 YRS MAINTENANCE AND SUPPORT	$2,370.00	36%	$1,524.00	$43.43	$35.81	$29.11				
6315AA18	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$2,033.00	19%	$1,643.00	$46.83	$38.61	$31.38				
6315AA19	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$2,205.00	19%	$1,783.00	$50.82	$41.90	$34.06				
6315AA20	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 OFFICE EMBEDDED - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$2,370.00	19%	$1,916.00	$54.61	$45.03	$36.60				
6315AA15	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED, 3 YRS MAINTENANCE AND SUPPORT	$4,073.00	36%	$2,600.00	$74.10	$61.10	$49.66				
6315AA16	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED, 4 YRS MAINTENANCE AND SUPPORT	$4,417.00	36%	$2,821.00	$80.40	$66.29	$53.88				
6315AA17	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED, 5 YRS MAINTENANCE AND SUPPORT	$4,747.00	36%	$3,032.00	$86.41	$71.25	$57.91				
6315AA21	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$4,073.00	19%	$3,291.00	$93.79	$77.34	$62.86				
6315AA22	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$4,417.00	19%	$3,570.00	$101.75	$83.90	$68.19				
6315AA23	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 SUITE EMBEDDED - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$4,747.00	19%	$3,838.00	$109.38	$90.19	$73.31				
6315AF01	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 3 YRS M&S	$698.00	1%	$692.00	$19.72	$16.26	$13.22				
6315AF02	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 4 YRS M&S	$759.00	6%	$716.00	$20.41	$16.83	$13.68				
6315AF03	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 5 YRS M&S	$821.00	6%	$775.00	$22.09	$18.21	$14.80				
6315AF80	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 3 YRS MAINT. & SUPPORT	$580.00	3%	$560.00	$15.96	$13.16	$10.70				
6315AF81	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 4 YRS MAINT. & SUPPORT	$641.00	4%	$618.00	$17.61	$14.52	$11.80				
6315AF82	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 5 YRS MAINT. & SUPPORT	$703.00	4%	$677.00	$19.29	$15.91	$12.93				
6315AF86	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 3 YRS MAINT. & SUPPORT	$540.00	4%	$521.00	$14.85	$12.24	$9.95				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6315AF87	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 4 YRS MAINT. & SUPPORT	$601.00	3%	$580.00	$16.53	$13.63	$11.08				
6315AF88	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 5 YRS MAINT. & SUPPORT	$663.00	4%	$638.00	$18.18	$14.99	$12.19				
6315AF92	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 3 YRS MAINT. & SUPPORT	$505.00	4%	$486.00	$13.85	$11.42	$9.28				
6315AF93	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 4 YRS MAINT. & SUPPORT	$566.00	4%	$545.00	$15.53	$12.81	$10.41				
6315AF94	ScanFront 300e/300eP	eCopy	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 5 YRS MAINT. & SUPPORT	$628.00	4%	$606.00	$17.27	$14.24	$11.57				
1122V263	ScanFront 300e/300eP	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
1926V444	ScanFront 300e/300eP	Implementation Services by Local Systems Analyst	ECOPY SHARESCAN OFFICE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$630.00	12%	$555.00	$15.82	$13.04	$10.60				
1458V249	ScanFront 300e/300eP	Implementation Services by Local Systems Analyst	eCopy ShareScan Suite Implementation Services by Local Systems Analyst	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1941B001	CapturePerfect 3.0	CapturePerfect 3.0	CAPTUREPERFECT 3.0	$80.00	-15%	$92.00	$2.62	$2.16	$1.76				
1396V723	CapturePerfect 3.0	Implementation Services by Local Systems Analyst	CAPTURE PERFECT IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
5367B002	CR-50	Machine	IMAGEFORMULA CR-50 COMPACT CHECK TRANSPORT	$795.00	30%	$557.00	$15.87	$13.09	$10.64				
1904V566	CR-50	Accessories	CR CLEANING CARD (15 PCS/ CARTON)	$25.35	13%	$22.00	$0.63	$0.52	$0.42				
5356B001	CR-50	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 1 YEAR	$136.00	15%	$116.00	$3.31	$2.73	$2.22				
5356B002	CR-50	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 2 YEAR	$259.00	16%	$218.00	$6.21	$5.12	$4.16				
5356B003	CR-50	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 3 YEAR	$389.00	16%	$326.00	$9.29	$7.66	$6.23				
5356B004	CR-50	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 4 YEAR	$517.00	16%	$436.00	$12.43	$10.25	$8.33				
1059V455	CR-50	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	CR-50	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
5368B002	CR-80	Machine	IMAGEFORMULA CR-80 COMPACT CHECK TRANSPORT	$995.00	27%	$727.00	$20.72	$17.08	$13.89				
1904V566	CR-80	Accessories	CR CLEANING CARD (15 PCS/ CARTON)	$25.35	13%	$22.00	$0.63	$0.52	$0.42				
5356B001	CR-80	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 1 YEAR	$136.00	15%	$116.00	$3.31	$2.73	$2.22				
5356B002	CR-80	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 2 YEAR	$259.00	16%	$218.00	$6.21	$5.12	$4.16				
5356B003	CR-80	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 3 YEAR	$389.00	16%	$326.00	$9.29	$7.66	$6.23				
5356B004	CR-80	CarePAK	ECAREPAK (ADVANCED EXCHANGE PROGRAM) FOR CR-50/80 4 YEAR	$517.00	16%	$436.00	$12.43	$10.25	$8.33				
1059V455	CR-80	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	CR-80	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
5060B002	CR-135i	Machine	IMAGEFORMULA CR-135I HIGH-VOLUME CHECK TRANSPORT	$2,595.00	6%	$2,433.00	$69.34	$57.18	$46.47				
4623B001	CR-135i	Accessories	EXCHANGE ROLLER KIT FOR CR190I	$59.00	27%	$43.00	$1.23	$1.01	$0.82				
1904V566	CR-135i	Accessories	CR CLEANING CARD (15 PCS/ CARTON)	$25.35	13%	$22.00	$0.63	$0.52	$0.42				
5357B001	CR-135i	CarePAK	ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 1 YEAR EXT. MAINTENANCE	$399.00	19%	$323.00	$9.21	$7.59	$6.17				
5357B002	CR-135i	CarePAK	ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 2 YEARS EXT. MAINTENANCE	$759.00	19%	$615.00	$17.53	$14.45	$11.75				
5357B003	CR-135i	CarePAK	ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 3 YEARS EXT. MAINTENANCE	$1,138.00	19%	$921.00	$26.25	$21.64	$17.59				
5357B004	CR-135i	CarePAK	ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 4 YEARS EXT. MAINTENANCE	$1,517.00	19%	$1,229.00	$35.03	$28.88	$23.47				
1059V455	CR-135i	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	CR-135i	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
4605B002	CR-190i	Machine	CANON CR-190I PRODUCTION CHECK SCANNER	$2,995.00	11%	$2,665.00	$75.95	$62.63	$50.90				
4623B001	CR-190i	Accessories	EXCHANGE ROLLER KIT FOR CR190I	$59.00	27%	$43.00	$1.23	$1.01	$0.82				
1904V566	CR-190i	Accessories	CR CLEANING CARD (15 PCS/ CARTON)	$25.35	13%	$22.00	$0.63	$0.52	$0.42				
5357B001	CR-190i	CarePAK	ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 1 YEAR EXT. MAINTENANCE	$399.00	19%	$323.00	$9.21	$7.59	$6.17				
5357B002	CR-190i	CarePAK	ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 2 YEARS EXT. MAINTENANCE	$759.00	19%	$615.00	$17.53	$14.45	$11.75				
5357B003	CR-190i	CarePAK	ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 3 YEARS EXT. MAINTENANCE	$1,138.00	19%	$921.00	$26.25	$21.64	$17.59				
5357B004	CR-190i	CarePAK	ECAREPAK CR-180II/190I/135I FOR BACK COUNTER CAPTURE - 4 YEARS EXT. MAINTENANCE	$1,517.00	19%	$1,229.00	$35.03	$28.88	$23.47				
1059V455	CR-190i	Mandatory Delivery & Install	SMALL DR-CHECK SCANNERS (8-12 LBS) INSTALL PAK	$150.00	0%	$150.00	$4.28	$3.53	$2.87				
1122V263	CR-190i	Mandatory Delivery & Install	DR/CR SCANNER DELIVERY-ONLY CHARGE	$36.00	0%	$36.00	$1.03	$0.85	$0.69				
2481V209	Black and White Printers	HP LASERJET PRO 400 PRINTER SERIES	HP LASERJET PRO 400 PRINTER M401DNE (CF399A)	$445.94	15%	$380.00	$10.83	$8.93	$7.26				
2242V475	Black and White Printers	HP LASERJET PRO 400 PRINTER SERIES	HP CARE PACK H3110E INSTALLATION WITH NETWORK SETUP SERVICE (HEWH3110E)	$239.00	2%	$235.00	$6.70	$5.52	$4.49				
1829V637	Black and White Printers	HP LASERJET P3015 PRINTER SERIES	HP LJ P3015N LASER PRINTER HEWCE527A	$765.00	17%	$638.00	$18.18	$14.99	$12.19				
1719V679	Black and White Printers	HP LASERJET P3015 PRINTER SERIES	(USE 1921V564)HP LASERJET P3015DN HEWCE528A	$957.00	15%	$809.00	$23.06	$19.01	$15.45				
1780V964	Black and White Printers	HP LASERJET P3015 PRINTER SERIES	HP LASERJET P3015X HP-CE529A	$1,084.00	15%	$923.00	$26.31	$21.69	$17.63				
2158V315	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M601N HP-CE989A	$839.17	8%	$773.00	$22.03	$18.17	$14.76				
2158V307	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M601DN HP-CE990A	$1,148.72	12%	$1,008.00	$28.73	$23.69	$19.25				
2158V317	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M602N PRINTER (HEWCE991A)	$1,277.00	15%	$1,080.00	$30.78	$25.38	$20.63				
2158V316	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M602DN (HEWCE992A)	$1,533.00	15%	$1,296.00	$36.94	$30.46	$24.75				
2158V318	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M602X (HEWCE993A)	$1,852.00	15%	$1,581.00	$45.06	$37.15	$30.20				
2158V319	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M603N (HEWCE994A)	$1,916.00	15%	$1,620.00	$46.17	$38.07	$30.94				
2158V321	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M603DN (HEWCE995A)	$2,235.00	15%	$1,891.00	$53.89	$44.44	$36.12				
2158V322	Black and White Printers	HP LASERJET ENTERPRISE 600 PRINTER SERIES	HP LASERJET ENTERPRISE 600 M603XH (HEWCE996A)	$3,066.00	15%	$2,594.00	$73.93	$60.96	$49.55				
2331V674	Black and White Printers	INSTALLATION CARE PACK FOR HP LASERJET P3015 AND ENTERPRISE 600 PRINTER SERIES	HP CARE PACK UC742E INSTALLATION WITH NETWORK SETUP SERVICE - HEWUC742E	$269.00	-8%	$291.00	$8.29	$6.84	$5.56				
2197V003	Color Printers	HP LASERJET PRO 400 COLOR PRINTER SERIES	HP LASERJET PRO 400 COLOR M451NW (HEWCE956A)	$573.00	13%	$496.00	$14.14	$11.66	$9.47				
2197V001	Color Printers	HP LASERJET PRO 400 COLOR PRINTER SERIES	HP LASERJET PRO 400 COLOR M451DN (HEWCE957A)	$637.00	15%	$544.00	$15.50	$12.78	$10.39				
2197V002	Color Printers	HP LASERJET PRO 400 COLOR PRINTER SERIES	HP LASERJET PRO 400 COLOR M451DW (HEWCE958A)	$701.00	13%	$611.00	$17.41	$14.36	$11.67				
2242V475	Color Printers	HP LASERJET PRO 400 COLOR PRINTER SERIES	HP CARE PACK H3110E INSTALLATION WITH NETWORK SETUP SERVICE (HEWH3110E)	$239.00	2%	$235.00	$6.70	$5.52	$4.49				
2158V308	Color Printers	HP LASERJET ENTERPRISE 500 COLOR PRINTER SERIES	HP LASERJET ENTERPRISE 500 COLOR M551N HP-CF081A	$885.40	15%	$754.00	$21.49	$17.72	$14.40				
2158V309	Color Printers	HP LASERJET ENTERPRISE 500 COLOR PRINTER SERIES	HP LASERJET ENTERPRISE 500 COLOR M551DN HP-CF082A	$1,138.73	15%	$970.00	$27.65	$22.80	$18.53				
2158V310	Color Printers	HP LASERJET ENTERPRISE 500 COLOR PRINTER SERIES	HP LASERJET ENTERPRISE 500 COLOR M551XH HP-CF083A	$1,772.07	15%	$1,509.00	$43.01	$35.46	$28.82				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1762V693	Color Printers	HP LASERJET ENTERPRISE 4000 COLOR PRINTER SERIES	HP COLOR LASERJET ENTERPRISE CP4025N PRINTER HP-CC489A - HEWCC489A	$1,300.00	16%	$1,091.00	$31.09	$25.64	$20.84				
1762V692	Color Printers	HP LASERJET ENTERPRISE 4000 COLOR PRINTER SERIES	HP LASERJET CP4025 DN PRINTER HP-CC490A	$1,690.00	16%	$1,415.00	$40.33	$33.25	$27.03				
1755V297	Color Printers	HP LASERJET ENTERPRISE 4000 COLOR PRINTER SERIES	HP LJ CP4525N COLOR PRINTER	$1,723.00	13%	$1,493.00	$42.55	$35.09	$28.52				
1709V894	Color Printers	HP LASERJET ENTERPRISE 4000 COLOR PRINTER SERIES	HP COLOR LASERJET CP4525DN HEWCC494A	$2,043.00	12%	$1,790.00	$51.02	$42.07	$34.19				
2331V673	Color Printers	CARE PACK FOR HP LASERJET ENTERPRISE 500 AND 4000 COLOR PRINTER SERIES	HP CARE PACK H2872E INSTALLATION WITH NETWORK SETUP SERVICE - HEWH2872E	$439.00	-8%	$474.00	$13.51	$11.14	$9.05				
2867B079	imagePRESS C1+II	Healthcare C1+ II Bundle	IMAGEPRESS C1+II (MFP), T1 SET FOR CYPHER PS	$33,810.00	16%	$28,328.00	$807.35	$665.71	$541.06				
2867B080	imagePRESS C1+II	Healthcare C1+ II Bundle	IMAGEPRESS C1+II (SFP) T1 SET FOR CYPHER PS	$32,235.00	16%	$27,023.00	$770.16	$635.04	$516.14				
4600B009	imagePRESS C1+II	Healthcare C1+ II Bundle	CYPHER EXTENDED MAINTENANCE SUPPORT	$1,900.00	-12%	$2,137.00	$60.90	$50.22	$40.82				
4600B010	imagePRESS C1+II	Healthcare C1+ II Bundle	CYPHER EXTENDED SUPPORT	$0.00	#DIV/0!	$1,760.00	$50.16	$41.36	$33.62				
2867B084	imagePRESS C1+II	Machine	IMAGEPRESS C1+II PROFESSIONAL MFP MODEL SET WITH IMAGEPRESS SERVER Z1	$52,900.00	33%	$35,530.00	$1,012.61	$834.96	$678.62				
2867B072	imagePRESS C1+II	Machine	IMAGEPRESS C1+II STANDARD MFP MODEL SET WITH IMAGEPRESS SERVER T1 V2	$40,200.00	32%	$27,243.00	$776.43	$640.21	$520.34				
2867B073	imagePRESS C1+II	Machine	IMAGEPRESS C1+II BASE MFP MODEL SET WITH UFRII/PCL/PS PRINTER KIT-P2	$37,275.00	33%	$24,971.00	$711.67	$586.82	$476.95				
2867B085	imagePRESS C1+II	Machine	IMAGEPRESS C1+II PROFESSIONAL SFP MODEL SET WITH IMAGEPRESS SERVER Z1	$51,300.00	33%	$34,577.00	$985.44	$812.56	$660.42				
2867B075	imagePRESS C1+II	Machine	IMAGEPRESS C1+II STANDARD SFP MODEL SET WITH IMAGEPRESS SERVER T1 V2	$38,600.00	32%	$26,290.00	$749.27	$617.82	$502.14				
2867B076	imagePRESS C1+II	Machine	IMAGEPRESS C1+II BASE SFP MODEL SET WITH COLOR UFRII/PCL/PS PRINTER KIT-P2	$0.00	#DIV/0!	$24,018.00	$684.51	$564.42	$458.74				
1121B001	imagePRESS C1+II	Accessories	PLATEN COVER TYPE K	$168.00	39%	$103.00	$2.94	$2.42	$1.97				
1121B002	imagePRESS C1+II	Accessories	PLATEN COVER TYPE K	$168.00	29%	$120.00	$3.42	$2.82	$2.29				
0470B006	imagePRESS C1+II	Accessories	DADF-R1 SET	$3,224.00	46%	$1,747.00	$49.79	$41.05	$33.37				
0469B003	imagePRESS C1+II	Accessories	PAPER DECK-AA1	$4,095.00	46%	$2,216.00	$63.16	$52.08	$42.33				
1120B002	imagePRESS C1+II	Accessories	PAPER DECK-AB1	$2,468.00	42%	$1,443.00	$41.13	$33.91	$27.56				
0479B001	imagePRESS C1+II	Accessories	STACK BYPASS TRAY-B1	$714.00	42%	$417.00	$11.88	$9.80	$7.96				
8065A001	imagePRESS C1+II	Accessories	DOCUMENT TRAY-J1	$58.00	34%	$38.00	$1.08	$0.89	$0.73				
6575A001	imagePRESS C1+II	Accessories	CARD READER-C1	$321.00	36%	$204.00	$5.81	$4.79	$3.90				
1127B001	imagePRESS C1+II	Accessories	CARD READER ATTACHMENT E1	$53.00	45%	$29.00	$0.83	$0.68	$0.55				
0500A002	imagePRESS C1+II	Accessories	BASIC CARD SET UNIVERSAL	$175.00	31%	$120.00	$3.42	$2.82	$2.29				
0499A004	imagePRESS C1+II	Accessories	COPY CARD SET #1 (1-30)	$161.00	36%	$103.00	$2.94	$2.42	$1.97				
0499A005	imagePRESS C1+II	Accessories	CARD SET #2 (31-100)	$353.00	35%	$228.00	$6.50	$5.36	$4.35				
0499A006	imagePRESS C1+II	Accessories	CARD SET #3 (101-200)	$470.00	35%	$305.00	$8.69	$7.17	$5.83				
8203A002	imagePRESS C1+II	Accessories	KEY SWITCH UNIT-A2	$44.00	34%	$29.00	$0.83	$0.68	$0.55				
1095B001	imagePRESS C1+II	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
2124B001	imagePRESS C1+II	Accessories	CASSETTE AE1	$158.00	45%	$87.00	$2.48	$2.04	$1.66				
7518A003	imagePRESS C1+II	Accessories	BRAILLE LABEL KIT-E1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
0529B002	imagePRESS C1+II	Accessories	512MB EXPANSION RAM-C1	$263.00	32%	$180.00	$5.13	$4.23	$3.44				
0448A028	imagePRESS C1+II	Accessories	256MB RAM	$263.00	45%	$144.00	$4.10	$3.38	$2.75				
2375V334	imagePRESS C1+II	VDP Bundles	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM-20010-CP	$899.00	4%	$861.00	$24.54	$20.23	$16.45				
2375V330	imagePRESS C1+II	VDP Bundles	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM-20011-CP	$4,995.00	71%	$1,443.00	$41.13	$33.91	$27.56				
2375V774	imagePRESS C1+II	VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
1332B006	imagePRESS C1+II	Connectivity	COLOR SEND KIT-G1 ELAN	$788.00	41%	$464.00	$13.22	$10.90	$8.86				
1323B002	imagePRESS C1+II	Connectivity	UNIVERSAL SEND PDF ADVANCED FEATURE SET-A1	$1,155.00	41%	$677.00	$19.29	$15.91	$12.93				
1324B002	imagePRESS C1+II	Connectivity	UNIVERSAL SEND PDF SECURITY FEATURE SET-A1	$945.00	39%	$574.00	$16.36	$13.49	$10.96				
1326B002	imagePRESS C1+II	Connectivity	DIGITAL USER SIGNATURE PDF KIT-A1	$1,050.00	50%	$521.00	$14.85	$12.24	$9.95				
1329B002	imagePRESS C1+II	Connectivity	WEB ACCESS SOFTWARE-E1	$1,050.00	45%	$575.00	$16.39	$13.51	$10.98				
1082B002	imagePRESS C1+II	Connectivity	SECURE WATERMARK KIT A1	$1,000.00	28%	$716.00	$20.41	$16.83	$13.68				
4001B004	imagePRESS C1+II	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
1337B002	imagePRESS C1+II	Connectivity	ENCRYPTED SECURED PRINT SOFTWARE-C1	$450.00	37%	$285.00	$8.12	$6.70	$5.44				
9598A006	imagePRESS C1+II	Connectivity	VOICE GUIDANCE KIT-B1	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
1128B001	imagePRESS C1+II	Connectivity	VOICE GUIDANCE ATTACHMENT B1	$189.00	45%	$104.00	$2.96	$2.44	$1.99				
4002B004	imagePRESS C1+II	Connectivity	HDD DA ERASE KIT-C1 ELAN	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
1362B002	imagePRESS C1+II	Connectivity	HDD DATA ENCRYPTION KIT B1	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
1362B004	imagePRESS C1+II	Connectivity	HDD ENCRYPTION KIT-B6	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
2275B008	imagePRESS C1+II	Connectivity	WORKFLOW COMPOSER-B4	$900.00	51%	$444.00	$12.65	$10.43	$8.48				
1642B005	imagePRESS C1+II	Connectivity	ACCESS MANAGEMENT SYSTEM KIT-A2	$630.00	43%	$358.00	$10.20	$8.41	$6.84				
8002A004	imagePRESS C1+II	Controller	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
6596A035	imagePRESS C1+II	Controller	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
2351B003	imagePRESS C1+II	Controller	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
0134B003	imagePRESS C1+II	Controller	REMOVABLE HDD KIT-B1	$1,950.00	32%	$1,318.00	$37.56	$30.97	$25.17				
6596A037	imagePRESS C1+II	Controller	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
1694V354	imagePRESS C1+II	Controller	INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS SERVER-J100	$2,200.00	25%	$1,644.00	$46.85	$38.63	$31.40				
0448A028	imagePRESS C1+II	Controller	256MB RAM	$263.00	45%	$144.00	$4.10	$3.38	$2.75				
1245B001	imagePRESS C1+II	Controller	Secure Erase V1.0	$900.00	26%	$662.00	$18.87	$15.56	$12.64				
8415A001	imagePRESS C1+II	Controller	VDP ENHANCEMENT KIT-A1	$110.00	35%	$71.00	$2.02	$1.67	$1.36				
0472B001	imagePRESS C1+II	Finisher	FINISHER AA1	$2,678.00	45%	$1,468.00	$41.84	$34.50	$28.04				
0473B001	imagePRESS C1+II	Finisher	SADDLE FINISHER AA2	$5,618.00	48%	$2,936.00	$83.68	$69.00	$56.08				
8690A002	imagePRESS C1+II	Finisher	PUNCHER UNIT-M1	$893.00	63%	$331.00	$9.43	$7.78	$6.32				
1348V957	imagePRESS C1+II	Finisher	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
3438B025	imagePRESS C1+II	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A006	imagePRESS C1+II	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePRESS C1+II	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePRESS C1+II	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePRESS C1+II	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B002	imagePRESS C1+II	Profiling and Calibration Tools	PERSONAL COLOR TRAINER SESSION #2	$500.00	12%	$442.00	$12.60	$10.39	$8.44				
2364V847	imagePRESS C1+II	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
1481V475	imagePRESS C1+II	Education & Training	ADVANCED COLOR MANAGEMENT TRAINING	$2,304.00	0%	$2,300.00	$65.55	$54.05	$43.93				
1197V645	imagePRESS C1+II	Education & Training	ADVANCED OPERATOR TRAINING	$5,760.00	0%	$5,750.00	$163.88	$135.13	$109.83				
1197V643	imagePRESS C1+II	Education & Training	ADVANCED RIP TRAINING	$2,304.00	0%	$2,300.00	$65.55	$54.05	$43.93				
1481V463	imagePRESS C1+II	Education & Training	BASIC COLOR MANAGEMENT TRAINING	$1,152.00	0%	$1,150.00	$32.78	$27.03	$21.97				
1197V640	imagePRESS C1+II	Education & Training	BASIC OPERATOR TRAINING	$1,152.00	0%	$1,150.00	$32.78	$27.03	$21.97				
1396V733	imagePRESS C1+II	Implementation Services by Local Systems Analyst	Workflow Composer Implementation Services by Local Systems Analyst	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1481V476	imagePRESS C1+II	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1738V438	imagePRESS C1+II	Implementation Services by Local Systems Analyst	CYPHER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1618V191	imagePRESS C1+II	Implementation Services by Local Systems Analyst	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1630V764	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imagePRESS C1+II	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
1023V291	imagePRESS C1+II	Mandatory Delivery & Install	LOW VOLUME CLC INSTALL PAK (IMAGEPRESS C1) RIP NOT INCLUDED	$1,972.00	30%	$1,380.00	$39.33	$32.43	$26.36				
2368V120	imagePRESS C1+II	Mandatory Delivery & Install	MID VOLUME CONNECTIVITY 30+PPM UP TO 79PPM	$365.00	79%	$75.00	$2.14	$1.76	$1.43				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1023V296	imagePRESS C1+II	Mandatory Delivery & Install	RIPS LEVEL 1 INSTALL PAK	$225.00	23%	$173.00	$4.93	$4.07	$3.30				
4481B004	imagePRESS C7010VP/C6010VP	Machine	IMAGEPRESS C6010VP DIGITAL PRESS	$162,750.00	56%	$72,176.00	$2,057.02	$1,696.14	$1,378.56	50,000	$2,750.00	$0.0125	$0.0550
1121B001	imagePRESS C7010VP/C6010VP	Accessories	PLATEN COVER TYPE K	$168.00	39%	$103.00	$2.94	$2.42	$1.97				
1399B001	imagePRESS C7010VP/C6010VP	Accessories	STACK BYPASS-A1	$1,260.00	45%	$698.00	$19.89	$16.40	$13.33				
1873B002	imagePRESS C7010VP/C6010VP	Accessories	PAPER DECK AC1	$5,040.00	51%	$2,473.00	$70.48	$58.12	$47.23				
1400B005	imagePRESS C7010VP/C6010VP	Accessories	SECONDARY POD DECK A1	$14,175.00	48%	$7,418.00	$211.41	$174.32	$141.68				
6575A001	imagePRESS C7010VP/C6010VP	Accessories	CARD READER-C1	$321.00	36%	$204.00	$5.81	$4.79	$3.90				
0500A002	imagePRESS C7010VP/C6010VP	Accessories	BASIC CARD SET UNIVERSAL	$175.00	31%	$120.00	$3.42	$2.82	$2.29				
0499A004	imagePRESS C7010VP/C6010VP	Accessories	COPY CARD SET #1 (1-30)	$161.00	36%	$103.00	$2.94	$2.42	$1.97				
0499A005	imagePRESS C7010VP/C6010VP	Accessories	CARD SET #2 (31-100)	$353.00	35%	$228.00	$6.50	$5.36	$4.35				
0499A006	imagePRESS C7010VP/C6010VP	Accessories	CARD SET #3 (101-200)	$470.00	35%	$305.00	$8.69	$7.17	$5.83				
8203A002	imagePRESS C7010VP/C6010VP	Accessories	KEY SWITCH UNIT-A2	$44.00	34%	$29.00	$0.83	$0.68	$0.55				
1095B001	imagePRESS C7010VP/C6010VP	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
2380B001	imagePRESS C7010VP/C6010VP	Accessories	SYSTEM ACCESSORY ATTACHEMENT KIT A1	$116.00	45%	$64.00	$1.82	$1.50	$1.22				
7518A003	imagePRESS C7010VP/C6010VP	Accessories	BRAILLE LABEL KIT-E1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
2389B001	imagePRESS C7010VP/C6010VP	Accessories	TAB FEEDING ATTACHMENT C1 (IP C7000VP)	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
1348V957	imagePRESS C7010VP/C6010VP	Accessories	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
6357B002	imagePRESS C7010VP/C6010VP	Accessories	SDD SQUARE FOLD W/ BELT STACKER	$25,000.00	30%	$17,379.00	$495.30	$408.41	$331.94				
7168B014	imagePRESS C7010VP/C6010VP	Accessories	HIGH CAPACITY STACKER - F1 SET	$16,500.00	41%	$9,760.00	$278.16	$229.36	$186.42				
7168B008	imagePRESS C7010VP/C6010VP	Accessories	HCS-F1 END MODULE COVER	$130.00	33%	$87.00	$2.48	$2.04	$1.66				
2375V334	imagePRESS C7010VP/C6010VP	VDP Bundles	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM-20010-CP	$899.00	4%	$861.00	$24.54	$20.23	$16.45				
2375V330	imagePRESS C7010VP/C6010VP	VDP Bundles	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM-20011-CP	$4,995.00	71%	$1,443.00	$41.13	$33.91	$27.56				
2375V774	imagePRESS C7010VP/C6010VP	VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
0990B036	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A3300 SET	$63,000.00	32%	$42,961.00	$1,224.39	$1,009.58	$820.56				
0991B037	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A2300 SET	$41,500.00	40%	$24,933.00	$710.59	$585.93	$476.22				
7752A028	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	$6,200.00	32%	$4,188.00	$119.36	$98.42	$79.99				
1407B008	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	COLOR UFR II/PCL/PS PRINTER KIT-T2	$5,880.00	46%	$3,175.00	$90.49	$74.61	$60.64				
2351B003	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
6596A035	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
6596A037	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
1099V652	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	$3,150.00	29%	$2,237.00	$63.75	$52.57	$42.73				
0134B004	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	REMOVABLE HDD KIT B2	$4,700.00	34%	$3,089.00	$88.04	$72.59	$59.00				
0134B005	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	REMOVABLE HDD KIT B3	$3,450.00	34%	$2,276.00	$64.87	$53.49	$43.47				
4105B001	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	PROCESS POWER PACK-A1	$11,000.00	30%	$7,747.00	$220.79	$182.05	$147.97				
1329B002	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	WEB ACCESS SOFTWARE-E1	$1,050.00	45%	$575.00	$16.39	$13.51	$10.98				
4002B004	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	HDD DATA ERASE KIT-C1 ELAN	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
1505V148	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	ACI Kit Keyboard & Mouse, 22" Flat Panel	$293.70	22%	$229.00	$6.53	$5.38	$4.37				
9598A006	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	VOICE GUIDANCE KIT-B1	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
4001B004	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
3999B004	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
1897B004	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	HDD DATA ENCRYPTION KIT-B9	$630.00	44%	$355.00	$10.12	$8.34	$6.78				
1332B006	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	COLOR SEND KIT-G1 ELAN	$788.00	41%	$464.00	$13.22	$10.90	$8.86				
1323B002	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	UNIVERSAL SEND PDF ADVANCED FEATURE SET-A1	$1,155.00	41%	$677.00	$19.29	$15.91	$12.93				
1324B002	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	UNIVERSAL SEND PDF SECURITY FEATURE SET-A1	$945.00	39%	$574.00	$16.36	$13.49	$10.96				
1326B002	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	DIGITAL USER SIGNATURE PDF KIT-A1	$1,050.00	50%	$521.00	$14.85	$12.24	$9.95				
1337B011	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
1082B010	imagePRESS C7010VP/C6010VP	Connectivity - Canon/EFI Print Servers	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
4769B004	imagePRESS C7010VP/C6010VP	Connectivity - Creo Print Server	IMAGEPRESS CR SERVER A7500 WITH STAND-A1	$55,500.00	32%	$37,591.00	$1,071.34	$883.39	$717.99				
3841B012	imagePRESS C7010VP/C6010VP	Connectivity - Creo Print Server	IMAGEPRESS CR SERVER A7000 V2 WITH STAND-A1	$37,500.00	33%	$25,239.00	$719.31	$593.12	$482.06				
2827B002	imagePRESS C7010VP/C6010VP	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	$47,250.00	48%	$24,710.00	$704.24	$580.69	$471.96				
4491B002	imagePRESS C7010VP/C6010VP	Finishing	FINISHER-AJ1	$13,020.00	53%	$6,067.00	$172.91	$142.57	$115.88				
1741B002	imagePRESS C7010VP/C6010VP	Finishing	HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	$21,000.00	44%	$11,861.00	$338.04	$278.73	$226.55				
2467B005	imagePRESS C7010VP/C6010VP	Finishing	PERFECT BINDER-B1 WITH DOCUMENT INSERTION UNIT	$52,290.00	38%	$32,403.00	$923.49	$761.47	$618.90				
6357B001	imagePRESS C7010VP/C6010VP	Finishing	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	$64,050.00	31%	$44,398.00	$1,265.34	$1,043.35	$848.00				
1091B001	imagePRESS C7010VP/C6010VP	Finishing	STACKER DOLLY A1	$630.00	45%	$347.00	$9.89	$8.15	$6.63				
2825B004	imagePRESS C7010VP/C6010VP	Finishing	PRO.PUNCHER-B1 W/IF UNIT-A1	$15,000.00	51%	$7,415.00	$211.33	$174.25	$141.63				
1093B002	imagePRESS C7010VP/C6010VP	Finishing	Glue-A2 (for Perfect Binder-A1/C1 11 lbs)	$231.00	0%	$232.00	$6.61	$5.45	$4.43				
3028B001	imagePRESS C7010VP/C6010VP	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B002	imagePRESS C7010VP/C6010VP	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B003	imagePRESS C7010VP/C6010VP	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B004	imagePRESS C7010VP/C6010VP	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B005	imagePRESS C7010VP/C6010VP	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3028B006	imagePRESS C7010VP/C6010VP	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B021	imagePRESS C7010VP/C6010VP	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B022	imagePRESS C7010VP/C6010VP	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B033	imagePRESS C7010VP/C6010VP	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	$3,000.00	36%	$1,922.00	$54.78	$45.17	$36.71				
3028B034	imagePRESS C7010VP/C6010VP	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	$2,800.00	37%	$1,774.00	$50.56	$41.69	$33.88				
3028B035	imagePRESS C7010VP/C6010VP	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	$2,500.00	37%	$1,578.00	$44.97	$37.08	$30.14				
5418B001	imagePRESS C7010VP/C6010VP	Power Lift	POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	$4,212.00	15%	$3,585.00	$102.17	$84.25	$68.47				
3438B025	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
2364V847	imagePRESS C7010VP/C6010VP	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
3214B001	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	2 DAY MENTORING	$8,572.00	12%	$7,584.00	$216.14	$178.22	$144.85				
3214B002	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	3 DAY MENTORING	$11,354.00	13%	$9,884.00	$281.69	$232.27	$188.78				
3214B003	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	ADDITIONAL DAY MENTORING	$5,564.00	8%	$5,098.00	$145.29	$119.80	$97.37				
3214B004	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	Essential Business Builder - Mentoring	$1,500.00	-15%	$1,732.00	$49.36	$40.70	$33.08				
3214B005	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	10 HRS SUPPORT	$4,136.00	17%	$3,419.00	$97.44	$80.35	$65.30				
3214B006	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	15 HRS SUPPORT	$6,016.00	17%	$4,974.00	$141.76	$116.89	$95.00				
3214B007	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	20 HRS SUPPORT	$7,895.00	17%	$6,527.00	$186.02	$153.38	$124.67				
5301B001	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	TARGETED CUSTOMER EXPANSION	$8,845.00	8%	$8,137.00	$231.90	$191.22	$155.42				
5301B002	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	TACTICAL SELF PROMOTION	$17,704.00	8%	$16,287.00	$464.18	$382.74	$311.08				
5301B003	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	ACCELERATED SALES GROWTH	$26,893.00	8%	$24,741.00	$705.12	$581.41	$472.55				
5301B004	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	$373.00	8%	$343.00	$9.78	$8.06	$6.55				
5301B005	imagePRESS C7010VP/C6010VP	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITONAL DAY SUPPORT	$2,230.00	8%	$2,052.00	$58.48	$48.22	$39.19				
1275V713	imagePRESS C7010VP/C6010VP	Power Filter	3 STAGE SURGE PROTECTOR MSF120M12Y	$5,685.00	53%	$2,662.00	$75.87	$62.56	$50.84				
1972V075	imagePRESS C7010VP/C6010VP	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	$287.11	39%	$175.00	$4.99	$4.11	$3.34				
1338V911	imagePRESS C7010VP/C6010VP	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80-120TM	$3,412.00	53%	$1,602.00	$45.66	$37.65	$30.60				
1197V640	imagePRESS C7010VP/C6010VP	Education & Training Services	BASIC OPERATOR TRAINING	$1,152.00	0%	$1,150.00	$32.78	$27.03	$21.97				
1197V645	imagePRESS C7010VP/C6010VP	Education & Training Services	ADVANCED OPERATOR TRAINING	$5,760.00	0%	$5,750.00	$163.88	$135.13	$109.83				
1197V643	imagePRESS C7010VP/C6010VP	Education & Training Services	ADVANCED RIP TRAINING	$2,304.00	0%	$2,300.00	$65.55	$54.05	$43.93				
1481V463	imagePRESS C7010VP/C6010VP	Education & Training Services	BASIC COLOR MANAGEMENT TRAINING	$1,152.00	0%	$1,150.00	$32.78	$27.03	$21.97				
1481V475	imagePRESS C7010VP/C6010VP	Education & Training Services	ADVANCED COLOR MANAGEMENT TRAINING	$2,304.00	0%	$2,300.00	$65.55	$54.05	$43.93				
1371V377	imagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRAINING FOR IMAGEPRESS C7000VP/C6000VP BASIC CPP - FIRST OPERATOR	$2,200.00	-1%	$2,216.00	$63.16	$52.08	$42.33				
1371V372	imagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRAINING FOR THE BASIC CPP - ADDITIONAL OPERATOR	$487.00	17%	$403.00	$11.49	$9.47	$7.70				
1371V373	imagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRAINING FOR IMAGEPRESS C7000VP/C6000VP BASIC CPP PLUS - FIRST OPERATOR	$2,626.00	6%	$2,463.00	$70.20	$57.88	$47.04				
1371V374	imagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRAINING FOR THE BASIC CPP PLUS - ADDITIONAL OPERATOR	$550.00	17%	$454.00	$12.94	$10.67	$8.67				
1371V375	imagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRANING FOR IMAGEPRESS C7000VP/C6000VP ADVANCED CPP - FIRST OPERATOR	$2,787.00	7%	$2,596.00	$73.99	$61.01	$49.58				
1371V376	imagePRESS C7010VP/C6010VP	Customer Productivity Program - "More information" to be available shortly	TRANING FOR THE ADVANCED CPP - ADDITIONAL OPERATOR	$700.00	18%	$575.00	$16.39	$13.51	$10.98				
1481V476	imagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1623V692	imagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst	APOGEE HYBRID WORKFLOW IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1458V246	imagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst	SCREEN HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1458V247	imagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst	PRINECT HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1618V191	imagePRESS C7010VP/C6010VP	Implementation Services by Local Systems Analyst	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1630V764	imagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imagePRESS C7010VP/C6010VP	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
1121B001	imagePRESS C6010	Accessories	PLATEN COVER TYPE K	$168.00	39%	$103.00	$2.94	$2.42	$1.97				
1399B001	imagePRESS C6010	Accessories	STACK BYPASS-A1	$1,260.00	45%	$698.00	$19.89	$16.40	$13.33				
1873B002	imagePRESS C6010	Accessories	PAPER DECK AC1	$5,040.00	51%	$2,473.00	$70.48	$58.12	$47.23				
1400B005	imagePRESS C6010	Accessories	SECONDARY POD DECK A1	$14,175.00	48%	$7,418.00	$211.41	$174.32	$141.68				
6575A001	imagePRESS C6010	Accessories	CARD READER-C1	$321.00	36%	$204.00	$5.81	$4.79	$3.90				
0500A002	imagePRESS C6010	Accessories	BASIC CARD SET UNIVERSAL	$175.00	31%	$120.00	$3.42	$2.82	$2.29				
0499A004	imagePRESS C6010	Accessories	COPY CARD SET #1 (1-30)	$161.00	36%	$103.00	$2.94	$2.42	$1.97				
0499A005	imagePRESS C6010	Accessories	CARD SET #2 (31-100)	$353.00	35%	$228.00	$6.50	$5.36	$4.35				
0499A006	imagePRESS C6010	Accessories	CARD SET #3 (101-200)	$470.00	35%	$305.00	$8.69	$7.17	$5.83				
8203A002	imagePRESS C6010	Accessories	KEY SWITCH UNIT-A2	$44.00	34%	$29.00	$0.83	$0.68	$0.55				
1095B001	imagePRESS C6010	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
2380B001	imagePRESS C6010	Accessories	SYSTEM ACCESSORY ATTACHEMENT KIT A1	$116.00	45%	$64.00	$1.82	$1.50	$1.22				
7518A003	imagePRESS C6010	Accessories	BRAILLE LABEL KIT-E1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
2389B001	imagePRESS C6010	Accessories	TAB FEEDING ATTACHMENT C1 (IP C7000VP)	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
1348V957	imagePRESS C6010	Accessories	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
6357B002	imagePRESS C6010	Accessories	SDD SQUARE FOLD W/ BELT STACKER	$25,000.00	30%	$17,379.00	$495.30	$408.41	$331.94				
7168B014	imagePRESS C6010	Accessories	HIGH CAPACITY STACKER - F1 SET	$16,500.00	41%	$9,760.00	$278.16	$229.36	$186.42				
7168B008	imagePRESS C6010	Accessories	HCS-F1 END MODULE COVER	$130.00	33%	$87.00	$2.48	$2.04	$1.66				
2375V334	imagePRESS C6010	VDP Bundle	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM-20010-CP	$899.00	4%	$861.00	$24.54	$20.23	$16.45				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2375V330	imagePRESS C6010	VDP Bundle	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM-20011-CP	$4,995.00	71%	$1,443.00	$41.13	$33.91	$27.56				
2375V774	imagePRESS C6010	VDP Bundle	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
0990B036	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A3300 SET	$63,000.00	32%	$42,961.00	$1,224.39	$1,009.58	$820.56				
0991B037	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A2300 SET	$41,500.00	40%	$24,933.00	$710.59	$585.93	$476.22				
0992B028	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A1300 SET	$28,800.00	29%	$20,448.00	$582.77	$480.53	$390.56				
7752A028	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	$6,200.00	32%	$4,188.00	$119.36	$98.42	$79.99				
1407B008	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	COLOR UFR II/PCL/PS PRINTER KIT-T2	$5,880.00	46%	$3,175.00	$90.49	$74.61	$60.64				
0990B023	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	IMAGEPRESS SERVER A3200/INTEGRATED IF & STAND	$63,000.00	21%	$49,731.00	$1,417.33	$1,168.68	$949.86				
2351B003	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
6596A035	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
6596A037	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
1099V652	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	$3,150.00	29%	$2,237.00	$63.75	$52.57	$42.73				
0134B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	REMOVABLE HDD KIT B2	$4,700.00	34%	$3,089.00	$88.04	$72.59	$59.00				
0134B003	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	REMOVABLE HDD KIT-B1	$1,950.00	32%	$1,318.00	$37.56	$30.97	$25.17				
0134B005	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	REMOVABLE HDD KIT B3	$3,450.00	34%	$2,276.00	$64.87	$53.49	$43.47				
4105B001	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	PROCESS POWER PACK-A1	$11,000.00	30%	$7,747.00	$220.79	$182.05	$147.97				
1329B002	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	WEB ACCESS SOFTWARE-E1	$1,050.00	45%	$575.00	$16.39	$13.51	$10.98				
4002B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	HDD DATA ERASE KIT-C1 ELAN	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
9598A006	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	VOICE GUIDANCE KIT-B1	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
4001B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
1505V148	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	ACI Kit Keyboard & Mouse, 22" Flat Panel	$293.70	22%	$229.00	$6.53	$5.38	$4.37				
3999B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	BARCODE PRINTING KIT-D1 ELAN	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
1332B006	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	COLOR SEND KIT-G1 ELAN	$788.00	41%	$464.00	$13.22	$10.90	$8.86				
1897B004	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	HDD DATA ENCRYPTION KIT-B9	$630.00	44%	$355.00	$10.12	$8.34	$6.78				
1323B002	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	UNIVERSAL SEND PDF ADVANCED FEATURE SET-A1	$1,155.00	41%	$677.00	$19.29	$15.91	$12.93				
1324B002	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	UNIVERSAL SEND PDF SECURITY FEATURE SET-A1	$945.00	39%	$574.00	$16.36	$13.49	$10.96				
1326B002	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	DIGITAL USER SIGNATURE PDF KIT-A1	$1,050.00	50%	$521.00	$14.85	$12.24	$9.95				
1337B011	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	ENCRYPTED SECURE PRINT-D1 ELAN	$473.00	45%	$261.00	$7.44	$6.13	$4.99				
1082B010	imagePRESS C6010	Connectivity - Canon/EFI Print Servers	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
3841B012	imagePRESS C6010	Connectivity - Creo Print Server	IMAGEPRESS CR SERVER A7000 V2 WITH STAND-A1	$37,500.00	33%	$25,239.00	$719.31	$593.12	$482.06				
4769B004	imagePRESS C6010	Connectivity - Creo Print Server	IMAGEPRESS CR SERVER A7500 WITH STAND-A1	$55,500.00	32%	$37,591.00	$1,071.34	$883.39	$717.99				
4491B002	imagePRESS C6010	Finishing	FINISHER-AJ1	$13,020.00	53%	$6,067.00	$172.91	$142.57	$115.88				
2827B002	imagePRESS C6010	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	$47,250.00	48%	$24,710.00	$704.24	$580.69	$471.96				
6357B001	imagePRESS C6010	Finishing	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	$64,050.00	31%	$44,398.00	$1,265.34	$1,043.35	$848.00				
1741B002	imagePRESS C6010	Finishing	HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	$21,000.00	44%	$11,861.00	$338.04	$278.73	$226.55				
2467B005	imagePRESS C6010	Finishing	PERFECT BINDER-B1 WITH DOCUMENT INSERTION UNIT	$52,290.00	38%	$32,403.00	$923.49	$761.47	$618.90				
1091B001	imagePRESS C6010	Finishing	STACKER DOLLY A1	$630.00	45%	$347.00	$9.89	$8.15	$6.63				
1093B002	imagePRESS C6010	Finishing	Glue-A2 (for Perfect Binder-A1/C1 11 lbs)	$231.00	0%	$232.00	$6.61	$5.45	$4.43				
2825B004	imagePRESS C6010	Finishing	PRO.PUNCHER-B1 W/IF UNIT-A1	$15,000.00	51%	$7,415.00	$211.33	$174.25	$141.63				
3028B001	imagePRESS C6010	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B002	imagePRESS C6010	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B003	imagePRESS C6010	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B004	imagePRESS C6010	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B005	imagePRESS C6010	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B006	imagePRESS C6010	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B021	imagePRESS C6010	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B022	imagePRESS C6010	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B033	imagePRESS C6010	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	$3,000.00	36%	$1,922.00	$54.78	$45.17	$36.71				
3028B034	imagePRESS C6010	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	$2,800.00	37%	$1,774.00	$50.56	$41.69	$33.88				
3028B035	imagePRESS C6010	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	$2,500.00	37%	$1,578.00	$44.97	$37.08	$30.14				
5418B001	imagePRESS C6010	Power Lift	POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	$4,212.00	15%	$3,585.00	$102.17	$84.25	$68.47				
3438B025	imagePRESS C6010	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imagePRESS C6010	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imagePRESS C6010	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePRESS C6010	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePRESS C6010	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePRESS C6010	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePRESS C6010	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
2364V847	imagePRESS C6010	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
1338V911	imagePRESS C6010	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80-120TM	$3,412.00	53%	$1,602.00	$45.66	$37.65	$30.60				
0287V677	imagePRESS C6010	Power Filter	DIGITAL QC 208/15 NETWORK POWER FILTER	$253.00	40%	$151.00	$4.30	$3.55	$2.88				
1197V640	imagePRESS C6010	Education & Training Services	BASIC OPERATOR TRAINING	$1,152.00	0%	$1,150.00	$32.78	$27.03	$21.97				
1197V645	imagePRESS C6010	Education & Training Services	ADVANCED OPERATOR TRAINING	$5,760.00	0%	$5,750.00	$163.88	$135.13	$109.83				
1197V643	imagePRESS C6010	Education & Training Services	ADVANCED RIP TRAINING	$2,304.00	0%	$2,300.00	$65.55	$54.05	$43.93				
1481V463	imagePRESS C6010	Education & Training Services	BASIC COLOR MANAGEMENT TRAINING	$1,152.00	0%	$1,150.00	$32.78	$27.03	$21.97				
1481V475	imagePRESS C6010	Education & Training Services	ADVANCED COLOR MANAGEMENT TRAINING	$2,304.00	0%	$2,300.00	$65.55	$54.05	$43.93				
3214B001	imagePRESS C6010	Essential Business Builder Mentoring	2 DAY MENTORING	$8,572.00	12%	$7,584.00	$216.14	$178.22	$144.85				
3214B002	imagePRESS C6010	Essential Business Builder Mentoring	3 DAY MENTORING	$11,354.00	13%	$9,884.00	$281.69	$232.27	$188.78				
3214B003	imagePRESS C6010	Essential Business Builder Mentoring	ADDITIONAL DAY MENTORING	$5,564.00	8%	$5,098.00	$145.29	$119.80	$97.37				
3214B004	imagePRESS C6010	Essential Business Builder Mentoring	Essential Business Builder - Mentoring	$1,500.00	-15%	$1,732.00	$49.36	$40.70	$33.08				
3214B005	imagePRESS C6010	Essential Business Builder Mentoring	10 HRS SUPPORT	$4,136.00	17%	$3,419.00	$97.44	$80.35	$65.30				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3214B006	imagePRESS C6010	Essential Business Builder Mentoring	15 HRS SUPPORT	$6,016.00	17%	$4,974.00	$141.76	$116.89	$95.00				
3214B007	imagePRESS C6010	Essential Business Builder Mentoring	20 HRS SUPPORT	$7,895.00	17%	$6,527.00	$186.02	$153.38	$124.67				
5301B001	imagePRESS C6010	Essential Business Builder Mentoring	TARGETED CUSTOMER EXPANSION	$8,845.00	8%	$8,137.00	$231.90	$191.22	$155.42				
5301B002	imagePRESS C6010	Essential Business Builder Mentoring	TACTICAL SELF PROMOTION	$17,704.00	8%	$16,287.00	$464.18	$382.74	$311.08				
5301B003	imagePRESS C6010	Essential Business Builder Mentoring	ACCELERATED SALES GROWTH	$26,893.00	8%	$24,741.00	$705.12	$581.41	$472.55				
5301B004	imagePRESS C6010	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	$373.00	8%	$343.00	$9.78	$8.06	$6.55				
5301B005	imagePRESS C6010	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITONAL DAY SUPPORT	$2,230.00	8%	$2,052.00	$58.48	$48.22	$39.19				
1481V476	imagePRESS C6010	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1618V191	imagePRESS C6010	Implementation Services by Local Systems Analyst	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1630V764	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imagePRESS C6010	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
4480B038	imagePRESS C7010VPS/C6010VPS/C6010S	Machines	IMAGEPRESS C7010VPS SET	$195,050.00	54%	$90,526.00	$2,579.99	$2,127.36	$1,729.05	100,000	$5,500.00	$0.0125	$0.0550
4481B043	imagePRESS C7010VPS/C6010VPS/C6010S	Machines	IMAGEPRESS C6010VPS SET	$174,050.00	52%	$83,407.00	$2,377.10	$1,960.06	$1,593.07	50,000	$2,750.00	$0.0125	$0.0550
4482B032	imagePRESS C7010VPS/C6010VPS/C6010S	Machines	IMAGEPRESS C6010S SET	$116,090.00	41%	$68,904.00	$1,963.76	$1,619.24	$1,316.07	50,000	$2,750.00	$0.0125	$0.0550
5629B010	imagePRESS C7010VPS/C6010VPS/C6010S	Mandatory PRISMAsync Activation License	IMAGEPRESS VPS/S SERIES LICENSE ACTIVATION KIT WITHOUT PRISMAPREPARE	$14,800.00	30%	$10,322.00	$294.18	$242.57	$197.15				
5629B011	imagePRESS C7010VPS/C6010VPS/C6010S	Mandatory PRISMAsync Activation License	IMAGEPRESS VPS/S LICENSE ACTIVATION KIT WITH PRISMAPREPARE	$23,700.00	22%	$18,379.00	$523.80	$431.91	$351.04				
1121B001	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	PLATEN COVER TYPE K	$168.00	39%	$103.00	$2.94	$2.42	$1.97				
1399B001	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	STACK BYPASS-A1	$1,260.00	45%	$698.00	$19.89	$16.40	$13.33				
1873B002	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	PAPER DECK AC1	$5,040.00	51%	$2,473.00	$70.48	$58.12	$47.23				
1400B005	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	SECONDARY POD DECK A1	$14,175.00	48%	$7,418.00	$211.41	$174.32	$141.68				
7168B008	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	HCS-F1 END MODULE COVER	$130.00	33%	$87.00	$2.48	$2.04	$1.66				
7168B014	imagePRESS C7010VPS/C6010VPS/C6010S	Accessories	HIGH CAPACITY STACKER - F1 SET	$16,500.00	41%	$9,760.00	$278.16	$229.36	$186.42				
6126B001	imagePRESS C7010VPS/C6010VPS/C6010S	Connectivity	PRISMASYNC IPDS-A1 LICENSE FOR IMAGEPRESS C7010VPS	$12,600.00	28%	$9,081.00	$258.81	$213.40	$173.45				
6124B001	imagePRESS C7010VPS/C6010VPS/C6010S	Connectivity	PDF FOR PRISMASYNC IPDS-A1 LICENSE FOR IMAGEPRESS C7010VPS	$1,000.00	26%	$738.00	$21.03	$17.34	$14.10				
6123B001	imagePRESS C7010VPS/C6010VPS/C6010S	Connectivity	PRISMASYNC IPDS NETWORK ADAPTOR FOR IR ADV C9000S PRO AND IMAGEPRESS C7010VPS	$100.00	20%	$80.00	$2.28	$1.88	$1.53				
2375V334	imagePRESS C7010VPS/C6010VPS/C6010S	VDP Bundles	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM-20010-CP	$899.00	4%	$861.00	$24.54	$20.23	$16.45				
2375V330	imagePRESS C7010VPS/C6010VPS/C6010S	VDP Bundles	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM-20011-CP	$4,995.00	71%	$1,443.00	$41.13	$33.91	$27.56				
2375V774	imagePRESS C7010VPS/C6010VPS/C6010S	VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
4491B002	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	FINISHER-AJ1	$13,020.00	53%	$6,067.00	$172.91	$142.57	$115.88				
2827B002	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	$47,250.00	48%	$24,710.00	$704.24	$580.69	$471.96				
6357B001	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	$64,050.00	31%	$44,398.00	$1,265.34	$1,043.35	$848.00				
1741B002	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	$21,000.00	44%	$11,861.00	$338.04	$278.73	$226.55				
2467B005	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	PERFECT BINDER-B1 WITH DOCUMENT INSERTION UNIT	$52,290.00	38%	$32,403.00	$923.49	$761.47	$618.90				
1091B001	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	STACKER DOLLY A1	$630.00	45%	$347.00	$9.89	$8.15	$6.63				
2825B004	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	PRO.PUNCHER-B1 W/IF UNIT-A1	$15,000.00	51%	$7,415.00	$211.33	$174.25	$141.63				
3028B001	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B002	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B003	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B004	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B005	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B006	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B021	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B022	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B033	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	$3,000.00	36%	$1,922.00	$54.78	$45.17	$36.71				
3028B034	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	$2,800.00	37%	$1,774.00	$50.56	$41.69	$33.88				
3028B035	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	$2,500.00	37%	$1,578.00	$44.97	$37.08	$30.14				
2389B001	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	TAB FEEDING ATTACHMENT C1 (IP C7000VP)	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
1348V957	imagePRESS C7010VPS/C6010VPS/C6010S	Finishing	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
3438B025	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
8002A004	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
2364V847	imagePRESS C7010VPS/C6010VPS/C6010S	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
7134B005	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD BLM300C PROFESSIONAL BOOKLET MAKER	$32,000.00	3%	$31,082.00	$885.84	$730.43	$593.67				
8338B001	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD FRONT TRIMMER BLT6989	$18,000.00	7%	$16,784.00	$478.34	$394.42	$320.57				
8338B006	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD 2-KNIFE TRIMMER STR6702	$42,000.00	5%	$39,784.00	$1,133.84	$934.92	$759.87				
8338B002	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD SQUARE FOLD MODULE SFM6904	$15,500.00	4%	$14,919.00	$425.19	$350.60	$284.95				
8338B003	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD ROTATOR MODULE RTM6940	$18,000.00	3%	$17,406.00	$496.07	$409.04	$332.45				
8338B004	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD LONG BELT STACKER BST6800	$4,500.00	3%	$4,352.00	$124.03	$102.27	$83.12				
8338B005	imagePRESS C7010VPS/C6010VPS/C6010S	SDD BLM300C Professional Booklet Maker	SDD SHORT BELT STACKER BST6900	$4,500.00	3%	$4,352.00	$124.03	$102.27	$83.12				
5301B001	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	TARGETED CUSTOMER EXPANSION	$8,845.00	8%	$8,137.00	$231.90	$191.22	$155.42				
5301B002	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	TACTICAL SELF PROMOTION	$17,704.00	8%	$16,287.00	$464.18	$382.74	$311.08				
5301B003	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	ACCELERATED SALES GROWTH	$26,893.00	8%	$24,741.00	$705.12	$581.41	$472.55				
3214B001	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	2 DAY MENTORING	$8,572.00	12%	$7,584.00	$216.14	$178.22	$144.85				
3214B002	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	3 DAY MENTORING	$11,354.00	13%	$9,884.00	$281.69	$232.27	$188.78				
3214B003	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	ADDITIONAL DAY MENTORING	$5,564.00	8%	$5,098.00	$145.29	$119.80	$97.37				
3214B004	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	Essential Business Builder - Mentoring	$1,500.00	-15%	$1,732.00	$49.36	$40.70	$33.08				
3214B005	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	10 HRS SUPPORT	$4,136.00	17%	$3,419.00	$97.44	$80.35	$65.30				
3214B006	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	15 HRS SUPPORT	$6,016.00	17%	$4,974.00	$141.76	$116.89	$95.00				
3214B007	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	20 HRS SUPPORT	$7,895.00	17%	$6,527.00	$186.02	$153.38	$124.67				
5301B004	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	$373.00	8%	$343.00	$9.78	$8.06	$6.55				
5301B005	imagePRESS C7010VPS/C6010VPS/C6010S	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITONAL DAY SUPPORT	$2,230.00	8%	$2,052.00	$58.48	$48.22	$39.19				
1275V713	imagePRESS C7010VPS/C6010VPS/C6010S	Power Filter	3 STAGE SURGE PROTECTOR MSF120M12Y	$5,685.00	53%	$2,662.00	$75.87	$62.56	$50.84				
0287V677	imagePRESS C7010VPS/C6010VPS/C6010S	Power Filter	DIGITAL QC 208/15 NETWORK POWER FILTER	$253.00	40%	$151.00	$4.30	$3.55	$2.88				
1338V911	imagePRESS C7010VPS/C6010VPS/C6010S	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80-120TM	$3,412.00	53%	$1,602.00	$45.66	$37.65	$30.60				
1197V640	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	BASIC OPERATOR TRAINING	$1,152.00	0%	$1,150.00	$32.78	$27.03	$21.97				
1197V645	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	ADVANCED OPERATOR TRAINING	$5,760.00	0%	$5,750.00	$163.88	$135.13	$109.83				
1197V643	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	ADVANCED RIP TRAINING	$2,304.00	0%	$2,300.00	$65.55	$54.05	$43.93				
1481V463	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	BASIC COLOR MANAGEMENT TRAINING	$1,152.00	0%	$1,150.00	$32.78	$27.03	$21.97				
1481V475	imagePRESS C7010VPS/C6010VPS/C6010S	Education & Training Services	ADVANCED COLOR MANAGEMENT TRAINING	$2,304.00	0%	$2,300.00	$65.55	$54.05	$43.93				
2094V623	imagePRESS C7010VPS/C6010VPS/C6010S	Implementation Services by Local Systems Analyst	PRISMA PREPARE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	2%	$825.00	$23.51	$19.39	$15.76				
1630V764	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imagePRESS C7010VPS/C6010VPS/C6010S	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
2884B002	imagePRESS 1110+/1125+/1135+	Accessories	SECONDARY POD DECK-C1	$14,175.00	48%	$7,418.00	$211.41	$174.32	$141.68				
6575A001	imagePRESS 1110+/1125+/1135+	Accessories	CARD READER-C1	$321.00	36%	$204.00	$5.81	$4.79	$3.90				
3266B001	imagePRESS 1110+/1125+/1135+	Accessories	CARD READER ATTACHMENT KIT-G1	$105.00	29%	$75.00	$2.14	$1.76	$1.43				
0500A002	imagePRESS 1110+/1125+/1135+	Accessories	BASIC CARD SET UNIVERSAL	$175.00	31%	$120.00	$3.42	$2.82	$2.29				
0499A004	imagePRESS 1110+/1125+/1135+	Accessories	COPY CARD SET #1 (1-30)	$161.00	36%	$103.00	$2.94	$2.42	$1.97				
0499A005	imagePRESS 1110+/1125+/1135+	Accessories	CARD SET #2 (31-100)	$353.00	35%	$228.00	$6.50	$5.36	$4.35				
0499A006	imagePRESS 1110+/1125+/1135+	Accessories	CARD SET #3 (101-200)	$470.00	35%	$305.00	$8.69	$7.17	$5.83				
7518A003	imagePRESS 1110+/1125+/1135+	Accessories	BRAILLE LABEL KIT-E1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
1095B001	imagePRESS 1110+/1125+/1135+	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
4741B001	imagePRESS 1110+/1125+/1135+	Accessories	COPY CONTROL INTERFACE KIT-B1	$53.00	32%	$36.00	$1.03	$0.85	$0.69				
2375V334	imagePRESS 1110+/1125+/1135+	VDP Bundles	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM-20010-CP	$899.00	4%	$861.00	$24.54	$20.23	$16.45				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2375V330	imagePRESS 1110+/1125+/1135+	VDP Bundles	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM-20011-CP	$4,995.00	71%	$1,443.00	$41.13	$33.91	$27.56				
2375V774	imagePRESS 1110+/1125+/1135+	VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
0134B003	imagePRESS 1110+/1125+/1135+	Connectivity	REMOVABLE HDD KIT-B1	$1,950.00	32%	$1,318.00	$37.56	$30.97	$25.17				
0134B006	imagePRESS 1110+/1125+/1135+	Connectivity	REMOVABLE HDD KIT-B4	$4,935.00	43%	$2,817.00	$80.28	$66.20	$53.80				
2908B001	imagePRESS 1110+/1125+/1135+	Connectivity	REMOVABLE HARD DISK DRIVE KIT-AA1	$1,575.00	37%	$989.00	$28.19	$23.24	$18.89				
1337B002	imagePRESS 1110+/1125+/1135+	Connectivity	ENCRYPTED SECURED PRINT SOFTWARE-C1	$450.00	37%	$285.00	$8.12	$6.70	$5.44				
1326B014	imagePRESS 1110+/1125+/1135+	Connectivity	DIGITAL USER SIGNATURE KIT-B1 ELAN	$1,050.00	50%	$521.00	$14.85	$12.24	$9.95				
1642B005	imagePRESS 1110+/1125+/1135+	Connectivity	ACCESS MANAGEMENT SYSTEM KIT-A2	$630.00	43%	$358.00	$10.20	$8.41	$6.84				
4002B004	imagePRESS 1110+/1125+/1135+	Connectivity	HDD DATA ERASE KIT-C1 ELAN	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
3267B002	imagePRESS 1110+/1125+/1135+	Connectivity	HDD DATA ENCRYPTION KIT-B7	$630.00	49%	$323.00	$9.21	$7.59	$6.17				
2906B001	imagePRESS 1110+/1125+/1135+	Connectivity	IP SEC BOARD-B1	$630.00	43%	$358.00	$10.20	$8.41	$6.84				
1082B010	imagePRESS 1110+/1125+/1135+	Connectivity	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
6596A035	imagePRESS 1110+/1125+/1135+	Connectivity	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
2351B003	imagePRESS 1110+/1125+/1135+	Connectivity	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
6596A037	imagePRESS 1110+/1125+/1135+	Connectivity	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
2725B002	imagePRESS 1110+/1125+/1135+	Connectivity	SYSTEM UPGRADE RAM-B1	$263.00	38%	$162.00	$4.62	$3.81	$3.09				
2905B002	imagePRESS 1110+/1125+/1135+	Connectivity	EXPANSION BUS-F2	$263.00	34%	$174.00	$4.96	$4.09	$3.32				
0115B009	imagePRESS 1110+/1125+/1135+	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-A3	$300.00	43%	$171.00	$4.87	$4.02	$3.27				
3341B002	imagePRESS 1110+/1125+/1135+	Connectivity	VOICE GUIDANCE KIT-E1	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
3171B006	imagePRESS 1110+/1125+/1135+	Connectivity	COLOR UNIVERSAL SEND KIT-Q1e	$1,680.00	41%	$984.00	$28.04	$23.12	$18.79				
1323B010	imagePRESS 1110+/1125+/1135+	Connectivity	UNIVERSAL SEND ADVANCED FEATURE SET-C1	$1,155.00	41%	$677.00	$19.29	$15.91	$12.93				
1324B010	imagePRESS 1110+/1125+/1135+	Connectivity	UNIVERSAL SEND SECURITY FEATURE SET-C1	$945.00	39%	$574.00	$16.36	$13.49	$10.96				
1694V354	imagePRESS 1110+/1125+/1135+	Connectivity	INTEGRATED INTERFACE & STAND B-1 (FOR IMAGEPRESS SERVER-J100	$2,200.00	25%	$1,644.00	$46.85	$38.63	$31.40				
2903B003	imagePRESS 1110+/1125+/1135+	Connectivity	IMAGEWARE PREPRESS MANAGER SELECT V1.0 WITH CANON PRINTER KIT A1 SET	$5,600.00	43%	$3,179.00	$90.60	$74.71	$60.72				
4300B002	imagePRESS 1110+/1125+/1135+	Connectivity	HDD DATA ENCRYPTION AND MIRRORING KIT-D1	$683.00	41%	$404.00	$11.51	$9.49	$7.72				
4001B004	imagePRESS 1110+/1125+/1135+	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
1505V148	imagePRESS 1110+/1125+/1135+	Connectivity	ACI Kit Keyboard & Mouse, 22" Flat Panel	$293.70	22%	$229.00	$6.53	$5.38	$4.37				
5763B001	imagePRESS 1110+/1125+/1135+	Connectivity	IMAGEPRESS SERVER K200 FOR IP 1100+ SERIES	$22,500.00	32%	$15,325.00	$436.76	$360.14	$292.71				
5764B001	imagePRESS 1110+/1125+/1135+	Connectivity	IMAGEPRESS SERVER K100 FOR IP 1100+ SERIES	$12,000.00	34%	$7,946.00	$226.46	$186.73	$151.77				
7752A027	imagePRESS 1110+/1125+/1135+	Connectivity	IMAGEVIEWER FOR BW V1.0	$4,000.00	40%	$2,411.00	$68.71	$56.66	$46.05				
2903B001	imagePRESS 1110+/1125+/1135+	Connectivity	IMAGEPRESS PRINTER KIT-A1	$5,600.00	49%	$2,877.00	$81.99	$67.61	$54.95				
2876B002	imagePRESS 1110+/1125+/1135+	Finishing	HIGH CAPACITY STACKER-E1	$21,000.00	44%	$11,861.00	$338.04	$278.73	$226.55				
2885B001	imagePRESS 1110+/1125+/1135+	Finishing	STACKER DOLLY-C1	$630.00	45%	$347.00	$9.89	$8.15	$6.63				
6357B001	imagePRESS 1110+/1125+/1135+	Finishing	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	$64,050.00	31%	$44,398.00	$1,265.34	$1,043.35	$848.00				
2827B002	imagePRESS 1110+/1125+/1135+	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	$47,250.00	48%	$24,710.00	$704.24	$580.69	$471.96				
2825B004	imagePRESS 1110+/1125+/1135+	Finishing	PRO.PUNCHER-B1 W/IF UNIT-A1	$15,000.00	51%	$7,415.00	$211.33	$174.25	$141.63				
2826B002	imagePRESS 1110+/1125+/1135+	Finishing	PERFECT BINDER-C1	$45,150.00	38%	$28,140.00	$801.99	$661.29	$537.47				
2888B001	imagePRESS 1110+/1125+/1135+	Finishing	PAPER FOLDING UNIT-F1	$15,750.00	50%	$7,908.00	$225.38	$185.84	$151.04				
2886B002	imagePRESS 1110+/1125+/1135+	Finishing	DOCUMENT INSERTION UNIT-F1	$4,515.00	31%	$3,132.00	$89.26	$73.60	$59.82				
3028B001	imagePRESS 1110+/1125+/1135+	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B002	imagePRESS 1110+/1125+/1135+	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B003	imagePRESS 1110+/1125+/1135+	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B004	imagePRESS 1110+/1125+/1135+	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B005	imagePRESS 1110+/1125+/1135+	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B006	imagePRESS 1110+/1125+/1135+	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B022	imagePRESS 1110+/1125+/1135+	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B021	imagePRESS 1110+/1125+/1135+	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B033	imagePRESS 1110+/1125+/1135+	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	$3,000.00	36%	$1,922.00	$54.78	$45.17	$36.71				
3245B001	imagePRESS 1110+/1125+/1135+	Finishing	TAB FEEDING ATTACHMENT-E1	$168.00	48%	$88.00	$2.51	$2.07	$1.68				
3028B034	imagePRESS 1110+/1125+/1135+	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	$2,800.00	37%	$1,774.00	$50.56	$41.69	$33.88				
3028B035	imagePRESS 1110+/1125+/1135+	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	$2,500.00	37%	$1,578.00	$44.97	$37.08	$30.14				
1348V957	imagePRESS 1110+/1125+/1135+	Finishing	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
5734B002	imagePRESS 1110+/1125+/1135+	Finishing	FINISHER-AK1 FOR IP 1100+ SERIES	$10,395.00	34%	$6,811.00	$194.11	$160.06	$130.09				
5735B002	imagePRESS 1110+/1125+/1135+	Finishing	SADDLE FINISHER-AK2 FOR IP 1100+ SERIES	$17,850.00	43%	$10,217.00	$291.18	$240.10	$195.14				
5738B002	imagePRESS 1110+/1125+/1135+	Finishing	PUNCHER UNIT-BS1	$945.00	51%	$463.00	$13.20	$10.88	$8.84				
3214B001	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	2 DAY MENTORING	$8,572.00	12%	$7,584.00	$216.14	$178.22	$144.85				
3214B002	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	3 DAY MENTORING	$11,354.00	13%	$9,884.00	$281.69	$232.27	$188.78				
3214B003	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	ADDITIONAL DAY MENTORING	$5,564.00	8%	$5,098.00	$145.29	$119.80	$97.37				
3214B004	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	Essential Business Builder - Mentoring	$1,500.00	-15%	$1,732.00	$49.36	$40.70	$33.08				
3214B005	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	10 HRS SUPPORT	$4,136.00	17%	$3,419.00	$97.44	$80.35	$65.30				
3214B006	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	15 HRS SUPPORT	$6,016.00	17%	$4,974.00	$141.76	$116.89	$95.00				
3214B007	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	20 HRS SUPPORT	$7,895.00	17%	$6,527.00	$186.02	$153.38	$124.67				
5301B001	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	TARGETED CUSTOMER EXPANSION	$8,845.00	8%	$8,137.00	$231.90	$191.22	$155.42				
5301B002	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	TACTICAL SELF PROMOTION	$17,704.00	8%	$16,287.00	$464.18	$382.74	$311.08				
5301B003	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	ACCELERATED SALES GROWTH	$26,893.00	8%	$24,741.00	$705.12	$581.41	$472.55				
5301B004	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	$373.00	8%	$343.00	$9.78	$8.06	$6.55				
5301B005	imagePRESS 1110+/1125+/1135+	Essential Business Building Mentoring	REVGEN PROGRAM ADDITONAL DAY SUPPORT	$2,230.00	8%	$2,052.00	$58.48	$48.22	$39.19				
1759V289	imagePRESS 1110+/1125+/1135+	Customer Productivity Program	CBS TRAINING FOR IMAGEPRESS 1110P/1125P/1135P BASIC CPP PLUS - ADDITIONAL OPERATOR	$550.00	17%	$454.00	$12.94	$10.67	$8.67				
1759V290	imagePRESS 1110+/1125+/1135+	Customer Productivity Program	CBS TRAINING FOR IMAGEPRESS 1110P/1125P/1135P BASIC CPP PLUS - FIRST OPERATOR	$2,626.00	6%	$2,463.00	$70.20	$57.88	$47.04				
1338V911	imagePRESS 1110+/1125+/1135+	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80-120TM	$3,412.00	53%	$1,602.00	$45.66	$37.65	$30.60				
1972V075	imagePRESS 1110+/1125+/1135+	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	$287.11	39%	$175.00	$4.99	$4.11	$3.34				
1396V751	imagePRESS 1110+/1125+/1135+	Implementation Services by Local Systems Analyst	IW PREPRESS MANAGER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2094V626	imagePRESS 1110+/1125+/1135+	Implementation Services by Local Systems Analyst	IMAGEWARE JDF PARSER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1618V191	imagePRESS 1110+/1125+/1135+	Implementation Services by Local Systems Analyst	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1630V764	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imagePRESS 1110+/1125+/1135+	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
1394B045	imagePRESS C7000VPe	Machine	IMAGEPRESS C7000VPE REMANUFACTURED BUNDLE	$178,300.00	66%	$59,748.00	$1,702.82	$1,404.08	$1,141.19				
1121B001	imagePRESS C7000VPe	Accessories	PLATEN COVER TYPE K	$168.00	39%	$103.00	$2.94	$2.42	$1.97				
6575A001	imagePRESS C7000VPe	Accessories	CARD READER-C1	$321.00	36%	$204.00	$5.81	$4.79	$3.90				
0500A002	imagePRESS C7000VPe	Accessories	BASIC CARD SET UNIVERSAL	$175.00	31%	$120.00	$3.42	$2.82	$2.29				
0499A004	imagePRESS C7000VPe	Accessories	COPY CARD SET #1 (1-30)	$161.00	36%	$103.00	$2.94	$2.42	$1.97				
0499A005	imagePRESS C7000VPe	Accessories	CARD SET #2 (31-100)	$353.00	35%	$228.00	$6.50	$5.36	$4.35				
0499A006	imagePRESS C7000VPe	Accessories	CARD SET #3 (101-200)	$470.00	35%	$305.00	$8.69	$7.17	$5.83				
8203A002	imagePRESS C7000VPe	Accessories	KEY SWITCH UNIT-A2	$44.00	34%	$29.00	$0.83	$0.68	$0.55				
1095B001	imagePRESS C7000VPe	Accessories	ADF ACCESS HANDLE-A1	$146.00	29%	$104.00	$2.96	$2.44	$1.99				
2380B001	imagePRESS C7000VPe	Accessories	SYSTEM ACCESSORY ATTACHEMENT KIT A1	$116.00	45%	$64.00	$1.82	$1.50	$1.22				
7518A003	imagePRESS C7000VPe	Accessories	BRAILLE LABEL KIT-E1	$35.00	20%	$28.00	$0.80	$0.66	$0.53				
2389B001	imagePRESS C7000VPe	Accessories	TAB FEEDING ATTACHMENT C1 (IP C7000VP)	$168.00	45%	$93.00	$2.65	$2.19	$1.78				
1348V957	imagePRESS C7000VPe	Accessories	CANON CONVENIENCE STAPLER-A1	$300.00	38%	$187.00	$5.33	$4.39	$3.57				
2375V334	imagePRESS C7000VPe	VDP Bundles	PRISM SOFTWARE FORMS MANAGER DESKTOP PROMOTION FM-20010-CP	$899.00	4%	$861.00	$24.54	$20.23	$16.45				
2375V330	imagePRESS C7000VPe	VDP Bundles	PRISM SOFTWARE FORMSMANAGER SERVER PROMOTION FM-20011-CP	$4,995.00	71%	$1,443.00	$41.13	$33.91	$27.56				
2375V774	imagePRESS C7000VPe	VDP Bundles	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	$840.00	-1%	$951.00	$24.25	$20.00	$16.25				
2827B002	imagePRESS C7000VPe	Finishing	TWO-KNIFE BOOKLET TRIMMER-A1	$47,250.00	48%	$24,710.00	$704.24	$580.69	$471.96				
1741B002	imagePRESS C7000VPe	Finishing	HIGH CAPACITY STACKER C1 (IMAGEPRESS C7000VP)	$21,000.00	44%	$11,861.00	$338.04	$278.73	$226.55				
1091B001	imagePRESS C7000VPe	Finishing	STACKER DOLLY A1	$630.00	45%	$347.00	$9.89	$8.15	$6.63				
2825B004	imagePRESS C7000VPe	Finishing	PRO.PUNCHER-B1 W/IF UNIT-A1	$15,000.00	51%	$7,415.00	$211.33	$174.25	$141.63				
3028B001	imagePRESS C7000VPe	Finishing	PLASTIC COMB 19-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B002	imagePRESS C7000VPe	Finishing	TWIN LOOP 21-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B003	imagePRESS C7000VPe	Finishing	TWIN LOOP 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B004	imagePRESS C7000VPe	Finishing	COLOR COIL 44-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B005	imagePRESS C7000VPe	Finishing	VELO BIND 11-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B006	imagePRESS C7000VPe	Finishing	LOOSE LEAF 3-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B021	imagePRESS C7000VPe	Finishing	PRO CLICK 32-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B022	imagePRESS C7000VPe	Finishing	LOOSE LEAF 5-HOLE PUNCH LTR-A1	$1,000.00	41%	$591.00	$16.84	$13.89	$11.29				
3028B033	imagePRESS C7000VPe	Finishing	HIGH DURABILITY PLASTIC COMB 19-HOLE PUNCH LTR-A1	$3,000.00	36%	$1,922.00	$54.78	$45.17	$36.71				
3028B034	imagePRESS C7000VPe	Finishing	DURABILITY COLOR COIL 44-HOLE PUNCH LTR-A1	$2,800.00	37%	$1,774.00	$50.56	$41.69	$33.88				
3028B035	imagePRESS C7000VPe	Finishing	HIGH DURABILITY LOOSE LEAF 3-HOLE PUNCH LTR-A1	$2,500.00	37%	$1,578.00	$44.97	$37.08	$30.14				
1332B006	imagePRESS C7000VPe	Connectivity	COLOR SEND KIT-G1 ELAN	$788.00	41%	$464.00	$13.22	$10.90	$8.86				
1323B002	imagePRESS C7000VPe	Connectivity	UNIVERSAL SEND PDF ADVANCED FEATURE SET-A1	$1,155.00	41%	$677.00	$19.29	$15.91	$12.93				
1324B002	imagePRESS C7000VPe	Connectivity	UNIVERSAL SEND PDF SECURITY FEATURE SET-A1	$945.00	39%	$574.00	$16.36	$13.49	$10.96				
1326B002	imagePRESS C7000VPe	Connectivity	DIGITAL USER SIGNATURE PDF KIT-A1	$1,050.00	50%	$521.00	$14.85	$12.24	$9.95				
1082B006	imagePRESS C7000VPe	Connectivity	SECURE WATERMARK-B1	$1,050.00	40%	$625.00	$17.81	$14.69	$11.94				
1082B010	imagePRESS C7000VPe	Connectivity	SECURE WATERMARK-B1 ELAN	$1,050.00	35%	$687.00	$19.58	$16.14	$13.12				
1897B004	imagePRESS C7000VPe	Connectivity	HDD DATA ENCRYPTION KIT-B9	$630.00	44%	$355.00	$10.12	$8.34	$6.78				
4002B004	imagePRESS C7000VPe	Connectivity	HDD DATA ERASE KIT-C1 ELAN	$341.00	33%	$230.00	$6.56	$5.41	$4.39				
9598A006	imagePRESS C7000VPe	Connectivity	VOICE GUIDANCE KIT-B1	$840.00	50%	$417.00	$11.88	$9.80	$7.96				
4001B004	imagePRESS C7000VPe	Connectivity	REMOTE OPERATOR'S SOFTWARE KIT-B1 ELAN	$315.00	45%	$174.00	$4.96	$4.09	$3.32				
7752A028	imagePRESS C7000VPe	Server Accessories	GRAPHIC ARTS FEATURE SET PREMIUM V2.3	$6,200.00	32%	$4,188.00	$119.36	$98.42	$79.99				
2351B003	imagePRESS C7000VPe	Server Accessories	SEEQUENCE COMPOSE	$1,100.00	25%	$823.00	$23.46	$19.34	$15.72				
6596A035	imagePRESS C7000VPe	Server Accessories	SEEQUENCE IMPOSE	$2,450.00	28%	$1,754.00	$49.99	$41.22	$33.50				
6596A037	imagePRESS C7000VPe	Server Accessories	SEEQUENCE SUITE	$3,000.00	27%	$2,192.00	$62.47	$51.51	$41.87				
1099V652	imagePRESS C7000VPe	Server Accessories	INTEGRATED IF & STAND A1 (POS 0990B007& 0990B012)	$3,150.00	29%	$2,237.00	$63.75	$52.57	$42.73				
0134B005	imagePRESS C7000VPe	Server Accessories	REMOVABLE HDD KIT B3	$3,450.00	34%	$2,276.00	$64.87	$53.49	$43.47				
5418B001	imagePRESS C7000VPe	Powerlift	POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	$4,212.00	15%	$3,585.00	$102.17	$84.25	$68.47				
3438B025	imagePRESS C7000VPe	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imagePRESS C7000VPe	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imagePRESS C7000VPe	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePRESS C7000VPe	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePRESS C7000VPe	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePRESS C7000VPe	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePRESS C7000VPe	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
2364V847	imagePRESS C7000VPe	Profiling and Calibration Tools	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
3214B001	imagePRESS C7000VPe	Essential Business Builder Mentoring	2 DAY MENTORING	$8,572.00	12%	$7,584.00	$216.14	$178.22	$144.85				
3214B002	imagePRESS C7000VPe	Essential Business Builder Mentoring	3 DAY MENTORING	$11,354.00	13%	$9,884.00	$281.69	$232.27	$188.78				
3214B003	imagePRESS C7000VPe	Essential Business Builder Mentoring	ADDITIONAL DAY MENTORING	$5,564.00	8%	$5,098.00	$145.29	$119.80	$97.37				
3214B004	imagePRESS C7000VPe	Essential Business Builder Mentoring	Essential Business Builder - Mentoring	$1,500.00	-15%	$1,732.00	$49.36	$40.70	$33.08				
3214B005	imagePRESS C7000VPe	Essential Business Builder Mentoring	10 HRS SUPPORT	$4,136.00	17%	$3,419.00	$97.44	$80.35	$65.30				
3214B006	imagePRESS C7000VPe	Essential Business Builder Mentoring	15 HRS SUPPORT	$6,016.00	17%	$4,974.00	$141.76	$116.89	$95.00				
3214B007	imagePRESS C7000VPe	Essential Business Builder Mentoring	20 HRS SUPPORT	$7,895.00	17%	$6,527.00	$186.02	$153.38	$124.67				
5301B001	imagePRESS C7000VPe	Essential Business Builder Mentoring	TARGETED CUSTOMER EXPANSION	$8,845.00	8%	$8,137.00	$231.90	$191.22	$155.42				
5301B002	imagePRESS C7000VPe	Essential Business Builder Mentoring	TACTICAL SELF PROMOTION	$17,704.00	8%	$16,287.00	$464.18	$382.74	$311.08				
5301B003	imagePRESS C7000VPe	Essential Business Builder Mentoring	ACCELERATED SALES GROWTH	$26,893.00	8%	$24,741.00	$705.12	$581.41	$472.55				
5301B004	imagePRESS C7000VPe	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITIONAL HOUR SUPPORT	$373.00	8%	$343.00	$9.78	$8.06	$6.55				
5301B005	imagePRESS C7000VPe	Essential Business Builder Mentoring	REVGEN PROGRAM ADDITONAL DAY SUPPORT	$2,230.00	8%	$2,052.00	$58.48	$48.22	$39.19				
1275V713	imagePRESS C7000VPe	Power Filter	3 STAGE SURGE PROTECTOR MSF120M12Y	$5,685.00	53%	$2,662.00	$75.87	$62.56	$50.84				
1972V075	imagePRESS C7000VPe	Power Filter	ESP NEXT GEN PCS POWER FILTER (208V/15A) XG-PCS-20815D	$287.11	39%	$175.00	$4.99	$4.11	$3.34				
1338V911	imagePRESS C7000VPe	Power Filter	DIGITAL QC 30 AMP SINGLE PHASE SURGE PROTECTOR PT80-120TM	$3,412.00	53%	$1,602.00	$45.66	$37.65	$30.60				
1197V640	imagePRESS C7000VPe	Education and Training Services	BASIC OPERATOR TRAINING	$1,152.00	0%	$1,150.00	$32.78	$27.03	$21.97				
1197V645	imagePRESS C7000VPe	Education and Training Services	ADVANCED OPERATOR TRAINING	$5,760.00	0%	$5,750.00	$163.88	$135.13	$109.83				
1197V643	imagePRESS C7000VPe	Education and Training Services	ADVANCED RIP TRAINING	$2,304.00	0%	$2,300.00	$65.55	$54.05	$43.93				
1481V463	imagePRESS C7000VPe	Education and Training Services	BASIC COLOR MANAGEMENT TRAINING	$1,152.00	0%	$1,150.00	$32.78	$27.03	$21.97				
1481V475	imagePRESS C7000VPe	Education and Training Services	ADVANCED COLOR MANAGEMENT TRAINING	$2,304.00	0%	$2,300.00	$65.55	$54.05	$43.93				
1371V377	imagePRESS C7000VPe	Customer Poductivity Program	TRAINING FOR IMAGEPRESS C7000VP/C6000VP BASIC CPP - FIRST OPERATOR	$2,200.00	-1%	$2,216.00	$63.16	$52.08	$42.33				
1371V372	imagePRESS C7000VPe	Customer Poductivity Program	TRAINING FOR THE BASIC CPP - ADDITIONAL OPERATOR	$487.00	17%	$403.00	$11.49	$9.47	$7.70				
1371V373	imagePRESS C7000VPe	Customer Poductivity Program	TRAINING FOR IMAGEPRESS C7000VP/C6000VP BASIC CPP PLUS - FIRST OPERATOR	$2,626.00	6%	$2,463.00	$70.20	$57.88	$47.04				
1371V374	imagePRESS C7000VPe	Customer Poductivity Program	TRAINING FOR THE BASIC CPP PLUS - ADDITIONAL OPERATOR	$550.00	17%	$454.00	$12.94	$10.67	$8.67				
1371V375	imagePRESS C7000VPe	Customer Poductivity Program	TRANING FOR IMAGEPRESS C7000VP/C6000VP ADVANCED CPP - FIRST OPERATOR	$2,787.00	7%	$2,596.00	$73.99	$61.01	$49.58				
1371V376	imagePRESS C7000VPe	Customer Poductivity Program	TRANING FOR THE ADVANCED CPP - ADDITIONAL OPERATOR	$700.00	18%	$575.00	$16.39	$13.51	$10.98				
1481V476	imagePRESS C7000VPe	Implementation Services by Local Systems Analyst	UNIVERSAL SEND PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1623V692	imagePRESS C7000VPe	Implementation Services by Local Systems Analyst	APOGEE HYBRID WORKFLOW IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1458V246	imagePRESS C7000VPe	Implementation Services by Local Systems Analyst	SCREEN HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1458V247	imagePRESS C7000VPe	Implementation Services by Local Systems Analyst	PRINECT HYBRID WORKFLOW PROFESSIONAL SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1618V191	imagePRESS C7000VPe	Implementation Services by Local Systems Analyst	IR ADVANCE EXTERNAL CONTROLLER PREMIUM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1630V764	imagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	imagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	imagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	imagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
1396V770	imagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	imagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	imagePRESS C7000VPe	Subscription Services	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
5376B007	Oce VarioPrint 6000 Series	Base Engine Set	VARIOPRINT 6000 ULTRA BASE MODEL SET	$144,700.00	29%	$102,165.00	$2,911.70	$2,400.88	$1,951.35				
6259B008	Oce VarioPrint 6000 Series	Base Engine Set	VP6000 TP BASE MODEL SET	$179,700.00	35%	$117,256.00	$3,341.80	$2,755.52	$2,239.59				
5865B007	Oce VarioPrint 6000 Series	Base Engine Set	VP6000 MICR BASE MODEL SET	$193,400.00	44%	$109,055.00	$3,108.07	$2,562.79	$2,082.95				
5377B004	Oce VarioPrint 6000 Series	Speed License Set	VARIOPRINT 6160 ULTRA BASE LICENSE SET	$37,900.00	47%	$20,042.00	$571.20	$470.99	$382.80				
5377B005	Oce VarioPrint 6000 Series	Speed License Set	VARIOPRINT 6200 ULTRA BASE LICENSE SET	$82,900.00	48%	$43,143.00	$1,229.58	$1,013.86	$824.03				
5377B006	Oce VarioPrint 6000 Series	Speed License Set	VARIOPRINT 6250 ULTRA BASE LICENSE SET	$127,900.00	40%	$76,956.00	$2,193.25	$1,808.47	$1,469.86				
5377B007	Oce VarioPrint 6000 Series	Speed License Set	VARIOPRINT 6320 ULTRA BASE LICENSE SET	$213,000.00	41%	$124,909.00	$3,559.91	$2,935.36	$2,385.76				
6928B002	Oce VarioPrint 6000 Series	Speed License Set	TP 6160 BASE LICENSE SET	$37,900.00	47%	$20,042.00	$571.20	$470.99	$382.80				
6928B003	Oce VarioPrint 6000 Series	Speed License Set	TP 6200 BASE LICENSE SET	$82,900.00	48%	$43,143.00	$1,229.58	$1,013.86	$824.03				
6928B004	Oce VarioPrint 6000 Series	Speed License Set	TP 6250 BASE LICENSE SET	$127,900.00	40%	$76,956.00	$2,193.25	$1,808.47	$1,469.86				
6928B005	Oce VarioPrint 6000 Series	Speed License Set	TP 6320 BASE LICENSE SET	$213,000.00	41%	$124,909.00	$3,559.91	$2,935.36	$2,385.76				
5866B002	Oce VarioPrint 6000 Series	Speed License Set	MICR 6160 BASE LICENSE SET	$40,000.00	17%	$33,198.00	$946.14	$780.15	$634.08				
5866B003	Oce VarioPrint 6000 Series	Speed License Set	MICR 6200 BASE LICENSE SET	$85,000.00	34%	$56,299.00	$1,604.52	$1,323.03	$1,075.31				
5866B004	Oce VarioPrint 6000 Series	Speed License Set	MICR 6250 BASE LICENSE SET	$130,000.00	31%	$90,112.00	$2,568.19	$2,117.63	$1,721.14				
6267B002	Oce VarioPrint 6000 Series	High Capacity Stacker- Required	HIGH CAPACITY STACKER 2.1 with Covers	$17,900.00	25%	$13,459.00	$383.58	$316.29	$257.07				
6267B004	Oce VarioPrint 6000 Series	High Capacity Stacker- Required	HIGH CAPACITY STACKER 2.1 WITH SET FINISHER	$27,000.00	21%	$21,341.00	$608.22	$501.51	$407.61				
8221B009	Oce VarioPrint 6000 Series	Power Supply- Must select 1- Based on site survey	208/240VAC, 3 PHASE, 30A (NEMA L15-30R)	$150.00	9%	$136.00	$3.88	$3.20	$2.60				
8221B012	Oce VarioPrint 6000 Series	Power Supply- Must select 1- Based on site survey	SINGLE PHASE 50 AMP (RECEPTACLE: 14-50R	$260.00	-4%	$270.00	$7.70	$6.35	$5.16				
5410B001	Oce VarioPrint 6000 Series	Options	OCE VP6000 PAPER INPUT MODULE OPTIONAL	$16,150.00	6%	$15,229.00	$434.03	$357.88	$290.87				
6267B003	Oce VarioPrint 6000 Series	Options	ADDITONAL HIGH CAPACITY STACKER WITH TOP COVER	$17,900.00	65%	$6,295.00	$179.41	$147.93	$120.23				
5416B001	Oce VarioPrint 6000 Series	Options	OCE VP6000 R-SIDED DOCKING AT IHCS (POS)	$70.00	-1%	$71.00	$2.02	$1.67	$1.36				
5414B001	Oce VarioPrint 6000 Series	Options	OCE VP6000 DFD2 INTERFACE IHCS FOR OEM	$400.00	-3%	$410.00	$11.69	$9.64	$7.83				
7180B023	Oce VarioPrint 6000 Series	Options	DIRECT OEM INTERFACE	$438.00	20%	$350.00	$9.98	$8.23	$6.69				
5419B001	Oce VarioPrint 6000 Series	Options	MEDIA ENHANCEMENT MODULE	$15,757.00	14%	$13,589.00	$387.29	$319.34	$259.55				
7603B662	Oce VarioPrint 6000 Series	Options	DOCUSHEETER VP UNWINDER	$35,136.00	-4%	$36,382.00	$1,036.89	$854.98	$694.90				
7603B685	Oce VarioPrint 6000 Series	Options	DOCUSHEETER VP CUTTER	$24,325.00	-1%	$24,628.00	$701.90	$578.76	$470.39				
7603B493	Oce VarioPrint 6000 Series	Options	DOCUSHEETER VP TRANSPORT	$11,352.00	-4%	$11,755.00	$335.02	$276.24	$224.52				
7606B137	Oce VarioPrint 6000 Series	Options	DOCUSHEET HOLE PUNCH	$9,950.00	7%	$9,292.00	$264.82	$218.36	$177.48				
7603B664	Oce VarioPrint 6000 Series	Options	DOCUSHEET PRINT REGISTRATION	$12,500.00	4%	$12,035.00	$343.00	$282.82	$229.87				
7603B703	Oce VarioPrint 6000 Series	Options	RIGHT ANGLE OPTION FOR DOCUSHEET	$3,050.00	6%	$2,855.00	$81.37	$67.09	$54.53				
8221B007	Oce VarioPrint 6000 Series	Options	RUNNING PERFORATOR	$6,900.00	3%	$6,717.00	$191.43	$157.85	$128.29				
7603B665	Oce VarioPrint 6000 Series	Options	UNWINDER 3 INCH CHUCK	$649.00	-4%	$672.00	$19.15	$15.79	$12.84				
7603B666	Oce VarioPrint 6000 Series	Options	UNWINDER 5 INCH CHUCK	$645.00	-4%	$672.00	$19.15	$15.79	$12.84				
7603B667	Oce VarioPrint 6000 Series	Options	UNWINDER 6 INCH CHUCK	$0.00	#DIV/0!	$672.00	$19.15	$15.79	$12.84				
5403B001	Oce VarioPrint 6000 Series	Options	COPY CONTROL INTERFACE (VP)	$350.00	29%	$247.00	$7.04	$5.80	$4.72				
8221B011	Oce VarioPrint 6000 Series	Options	VARIOPRINT 6000 REMOVABLE HD ASSEMBLY	$435.00	29%	$307.00	$8.75	$7.21	$5.86				
5407B001	Oce VarioPrint 6000 Series	Software Options	OCE DP LINK LICENSE	$0.00	#DIV/0!	$2,417.00	$68.88	$56.80	$46.16				
5401B001	Oce VarioPrint 6000 Series	Software Options	OCE VP6000 E-SHREDDING LICENSE	$0.00	#DIV/0!	$448.00	$12.77	$10.53	$8.56				
5405B001	Oce VarioPrint 6000 Series	Software Options	IPDS LICENSE (INTELLIGENT PRINTER DATA STREAM)	$0.00	#DIV/0!	$8,818.00	$251.31	$207.22	$168.42				
5406B001	Oce VarioPrint 6000 Series	Software Options	PCL SRA LICENSE	$0.00	#DIV/0!	$6,331.00	$180.43	$148.78	$120.92				
5408B001	Oce VarioPrint 6000 Series	Software Options	KDK LINK LICENSE	$0.00	#DIV/0!	$2,519.00	$71.79	$59.20	$48.11				
5409B001	Oce VarioPrint 6000 Series	Software Options	REMOTE VIEWER LICENSE	$0.00	#DIV/0!	$601.00	$17.13	$14.12	$11.48				
5394B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP6200 ULTRA	$0.00	#DIV/0!	$26,593.00	$757.90	$624.94	$507.93				
5395B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP6250 ULTRA	$0.00	#DIV/0!	$37,306.00	$1,063.22	$876.69	$712.54				
5396B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP6320 ULTRA	$0.00	#DIV/0!	$52,906.00	$1,507.82	$1,243.29	$1,010.50				
5397B001	Oce VarioPrint 6000 Series	Software Options	TEMPORARY SPEED UPGRADE TO VP 6250	$0.00	#DIV/0!	$2,573.00	$73.33	$60.47	$49.14				
6933B001	Oce VarioPrint 6000 Series	Software Options	TEMPORARY SPEED UPGRADE TO 6320	$6,667.00	20%	$5,329.00	$151.88	$125.23	$101.78				
6930B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP 6200 TP	$0.00	#DIV/0!	$32,511.00	$926.56	$764.01	$620.96				
6931B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP6250 TP	$0.00	#DIV/0!	$32,511.00	$926.56	$764.01	$620.96				
6932B001	Oce VarioPrint 6000 Series	Software Options	SPEED UPGRADE TO VP6320 TP	$0.00	#DIV/0!	$46,106.00	$1,314.02	$1,083.49	$880.62				
5489B001	Oce VarioPrint 6000 Series	Software Options	FONTSET SIMPLIFIED CHINESE	$415.00	0%	$417.00	$11.88	$9.80	$7.96				
5489B002	Oce VarioPrint 6000 Series	Software Options	FONTSET TRADITIONAL CHINESE	$415.00	0%	$417.00	$11.88	$9.80	$7.96				
5489B003	Oce VarioPrint 6000 Series	Software Options	FONTSET JAPANESE	$2,080.00	-2%	$2,113.00	$60.31	$49.73	$40.42				
5489B004	Oce VarioPrint 6000 Series	Software Options	FONTSET KOREAN	$415.00	0%	$417.00	$11.88	$9.80	$7.96				
5427B001	Oce VarioPrint 6000 Series	BLM 200 Saddle Finisher	BLM200 BOOKLET MAKER WITH STARTER KIT	$25,125.00	-7%	$26,783.00	$763.32	$629.40	$511.56				
5429B001	Oce VarioPrint 6000 Series	BLM 200 Saddle Finisher	BLM200 BOOKLET TRIMMER	$15,942.00	16%	$13,446.00	$383.21	$315.98	$256.82				
7161B002	Oce VarioPrint 6000 Series	BLM 200 Saddle Finisher	ROTATOR TRANSPORT MODULE	$19,013.00	14%	$16,401.00	$467.43	$385.42	$313.26				
5431B001	Oce VarioPrint 6000 Series	BLM 200 Saddle Finisher	OCE BLM200 POWERSTACKER	$6,970.00	16%	$5,881.00	$167.61	$138.20	$112.33				
5430B001	Oce VarioPrint 6000 Series	BLM 200 Saddle Finisher	SQUARE SPINE MODULE	$15,007.00	16%	$12,652.00	$360.58	$297.32	$241.65				
5654B001	Oce VarioPrint 6000 Series	BLM 550 Saddle Finisher	BLM550 BOOKLET MAKER	$80,000.00	3%	$77,885.00	$2,219.72	$1,830.30	$1,487.60				
5656B001	Oce VarioPrint 6000 Series	BLM 550 Saddle Finisher	BLM550 Book Stacker	$15,250.00	8%	$14,058.00	$400.65	$330.36	$268.51				
7160B038	Oce VarioPrint 6000 Series	BLM 6300 Saddle Finisher	BLM6300 BOOKLET MAKER	$56,580.00	13%	$49,201.00	$1,402.23	$1,156.22	$939.74				
7621B139	Oce VarioPrint 6000 Series	BLM 6300 Saddle Finisher	BLM6300 SQUAREFOLD MODULE	$14,695.00	16%	$12,300.00	$350.55	$289.05	$234.93				
7621B137	Oce VarioPrint 6000 Series	BLM 6300 Saddle Finisher	BLM6300 BOOKLET TRIMMER	$23,420.00	35%	$15,183.00	$432.72	$356.80	$290.00				
7621B140	Oce VarioPrint 6000 Series	BLM 6300 Saddle Finisher	BLM6300 ROTATOR TRANSPORT MODULE	$20,091.00	13%	$17,572.00	$500.80	$412.94	$335.63				
5432B002	Oce VarioPrint 6000 Series	Tape Binding	OCE DFS30-N (LETTER 120VAC/60HZ)	$27,000.00	-13%	$30,524.00	$869.93	$717.31	$583.01				
5506B001	Oce VarioPrint 6000 Series	Tape Binding	LOWER OUTPUT TRAY FOR IHCS 4980084	$2,000.00	-18%	$2,356.00	$67.15	$55.37	$45.00				
7621B108	Oce VarioPrint 6000 Series	GBC Power Punch	GBC POWER PUNCH	$0.00	#DIV/0!	$52,527.00	$1,497.02	$1,234.38	$1,003.27				
7168B010	Oce VarioPrint 6000 Series	GBC Power Punch	GBC POWER PUNCH STACKER	$16,500.00	3%	$16,025.00	$456.71	$376.59	$306.08				
7168B011	Oce VarioPrint 6000 Series	GBC Power Punch	GBC POWER PUNCH BYPASS STACKER	$23,750.00	23%	$18,352.00	$523.03	$431.27	$350.52				
8370B232	Oce VarioPrint 6000 Series	Glue Binder	GLUE BINDER BGB1208 SET	$93,695.00	-19%	$111,073.00	$3,165.58	$2,610.22	$2,121.49				
5418B001	Oce VarioPrint 6000 Series	Powerlift for iHCS	POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	$4,212.00	15%	$3,585.00	$102.17	$84.25	$68.47				
5461B001	Oce VarioPrint 6000 Series	Powerlift for iHCS	PALLETS FOR POWERLIFT-SET OF FIVE(5)	$100.00	-5%	$105.00	$2.99	$2.47	$2.01				
2401V944	Oce VarioPrint 6000 Series	Mandatory Delivery and Installation	INSTALL PACK VP6000: COVERS DELIVERY AND INSTALLATION	$5,700.00	0%	$5,700.00	$162.45	$133.95	$108.87				
2379V587	Oce VarioPrint 6000 Series	Professional Services	VARIOPRINT 6000 KEY OPERATOR TRAINING BY CLIENT EDUCATION SPECIALIST ADD-ON	$840.00	8%	$777.00	$22.14	$18.26	$14.84				
2379V586	Oce VarioPrint 6000 Series	Professional Services	VARIOPRINT 6000 IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST ADD-ON	$840.00	8%	$777.00	$22.14	$18.26	$14.84				
2375V275	Oce VarioPrint 6000 Series	Professional Services	VarioPrint 6000 Implementation Services by Local Systems Analyst	$3,360.00	8%	$3,108.00	$88.58	$73.04	$59.36				
2375V279	Oce VarioPrint 6000 Series	Professional Services	VarioPrint 6000 Key Operator training by Client Education Specialist	$3,360.00	8%	$3,108.00	$88.58	$73.04	$59.36				
8116B023	varioPRINT DP Series	Machine	VARIOPRINT DP MAIN ENGINE BASE MODEL SET	$43,500.00	56%	$19,038.00	$542.58	$447.39	$363.63	175.000	$735.00	$0.0042	$0.0000
6071B008	varioPRINT DP Series	Base License Set	VARIOPRINT DP LINE 135 BASE LICENSE SET WITH PRINTER OPERATION CARE	$33,000.00	56%	$14,654.00	$417.64	$344.37	$279.89				
6071B009	varioPRINT DP Series	Base License Set	VARIOPRINT DP LINE 120 BASE LICENSE SET WITH PRINTER OPERATION CARE	$17,000.00	57%	$7,327.00	$208.82	$172.18	$139.95				
6071B010	varioPRINT DP Series	Base License Set	VARIOPRINT DP LINE 110 BASE LICENSE SET WITH PRINTER OPERATION CARE	$7,000.00	57%	$3,023.00	$86.16	$71.04	$57.74				
8117B011	varioPRINT DP Series	Hardware Accessories	EXTERNAL PAPER INPUT MODULE-C1 SET	$10,000.00	35%	$6,545.00	$186.53	$153.81	$125.01				
6083B001	varioPRINT DP Series	Hardware Accessories	COVERS NO EPIM-C1	$120.00	23%	$93.00	$2.65	$2.19	$1.78				
8117B002	varioPRINT DP Series	Hardware Accessories	DUAL PAPER TRAY KIT A1	$3,900.00	25%	$2,935.00	$83.65	$68.97	$56.06				
5734B006	varioPRINT DP Series	Hardware Accessories	VARIOPRINT DP FINISHER-AK1	$10,395.00	25%	$7,833.00	$223.24	$184.08	$149.61				
5738B002	varioPRINT DP Series	Hardware Accessories	PUNCHER UNIT-BS1	$945.00	51%	$463.00	$13.20	$10.88	$8.84				
2827B002	varioPRINT DP Series	Hardware Accessories	TWO-KNIFE BOOKLET TRIMMER-A1	$47,250.00	48%	$24,710.00	$704.24	$580.69	$471.96				
2886B002	varioPRINT DP Series	Hardware Accessories	DOCUMENT INSERTION UNIT-F1	$4,515.00	31%	$3,132.00	$89.26	$73.60	$59.82				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2888B001	varioPRINT DP Series	Hardware Accessories	PAPER FOLDING UNIT-F1	$15,750.00	50%	$7,908.00	$225.38	$185.84	$151.04				
2876B002	varioPRINT DP Series	Hardware Accessories	HIGH CAPACITY STACKER-E1	$21,000.00	44%	$11,861.00	$338.04	$278.73	$226.55				
2885B001	varioPRINT DP Series	Hardware Accessories	STACKER DOLLY-C1	$630.00	45%	$347.00	$9.89	$8.15	$6.63				
6357B002	varioPRINT DP Series	Hardware Accessories	SDD SQUARE FOLD W/ BELT STACKER	$25,000.00	30%	$17,379.00	$495.30	$408.41	$331.94				
6357B001	varioPRINT DP Series	Hardware Accessories	SQUARE FOLD BOOKLET MAKER WITH TWO KNIFE TRIMMER	$64,050.00	31%	$44,398.00	$1,265.34	$1,043.35	$848.00				
6079B001	varioPRINT DP Series	Hardware Accessories	COPY CONTROL DEVICE-C1	$150.00	28%	$108.00	$3.08	$2.54	$2.06				
6080B001	varioPRINT DP Series	Hardware Accessories	OPERATOR ATTENTION LIGHT-C1	$950.00	31%	$654.00	$18.64	$15.37	$12.49				
6086B001	varioPRINT DP Series	Hardware Accessories	SECTION 508-1-C1	$50.00	28%	$36.00	$1.03	$0.85	$0.69				
6086B002	varioPRINT DP Series	Hardware Accessories	SECTION 508-2-C1	$35.00	31%	$24.00	$0.68	$0.56	$0.46				
7168B002	varioPRINT DP Series	Hardware Accessories	DFD INTERFACE KIT-A1	$492.00	5%	$467.00	$13.31	$10.97	$8.92				
7168B008	varioPRINT DP Series	Hardware Accessories	HCS-F1 END MODULE COVER	$130.00	33%	$87.00	$2.48	$2.04	$1.66				
6082B001	varioPRINT DP Series	Hardware Accessories	REMOVABLE HD KIT-C1	$250.00	28%	$181.00	$5.16	$4.25	$3.46				
2825B009	varioPRINT DP Series	Hardware Accessories	VARIOPRINT DP PROFESSIONAL PUNCHER-B1	$15,000.00	34%	$9,946.00	$283.46	$233.73	$189.97				
5735B006	varioPRINT DP Series	Hardware Accessories	VARIOPRINT DP SADDLE FINISHER-AK2	$17,850.00	34%	$11,750.00	$334.88	$276.13	$224.43				
7168B014	varioPRINT DP Series	Hardware Accessories	HIGH CAPACITY STACKER - F1 SET	$16,500.00	41%	$9,760.00	$278.16	$229.36	$186.42				
5868B001	varioPRINT DP Series	Controller Options	DOCBOX-C1	$1,500.00	20%	$1,204.00	$34.31	$28.29	$23.00				
5870B001	varioPRINT DP Series	Controller Options	COLOR SCAN TO FILE/E-MAIL-C1	$450.00	20%	$362.00	$10.32	$8.51	$6.91				
5871B001	varioPRINT DP Series	Controller Options	REMOTE USER INTERFACE-C1	$800.00	25%	$602.00	$17.16	$14.15	$11.50				
5873B001	varioPRINT DP Series	Controller Options	MULTIPLE QUEUE-C1	$700.00	17%	$578.00	$16.47	$13.58	$11.04				
5874B001	varioPRINT DP Series	Controller Options	STREAMING-C1	$3,000.00	28%	$2,167.00	$61.76	$50.92	$41.39				
5876B001	varioPRINT DP Series	Controller Options	DP LINK-C1	$3,000.00	28%	$2,167.00	$61.76	$50.92	$41.39				
5877B001	varioPRINT DP Series	Controller Options	ACCOUNTING-C1	$450.00	20%	$362.00	$10.32	$8.51	$6.91				
5878B001	varioPRINT DP Series	Controller Options	E-SHREDDING-C1	$970.00	32%	$662.00	$18.87	$15.56	$12.64				
5880B001	varioPRINT DP Series	Controller Options	KDK LINK-C1	$3,000.00	28%	$2,167.00	$61.76	$50.92	$41.39				
5883B001	varioPRINT DP Series	Controller Options	MICROSOFT XPS STANDARD SPEED-C1	$700.00	31%	$482.00	$13.74	$11.33	$9.21				
5886B001	varioPRINT DP Series	Controller Options	MICROSOFT XPS HIGH SPEED-C1	$1,100.00	34%	$722.00	$20.58	$16.97	$13.79				
5887B001	varioPRINT DP Series	Controller Options	CHINESE SIMPL PS3 FONTS-C1	$600.00	20%	$482.00	$13.74	$11.33	$9.21				
5888B001	varioPRINT DP Series	Controller Options	CHINESE TRAD PS3 FONTS-C1	$600.00	20%	$482.00	$13.74	$11.33	$9.21				
5889B001	varioPRINT DP Series	Controller Options	JAPANESE PS3 FONTS-C1	$2,600.00	17%	$2,167.00	$61.76	$50.92	$41.39				
5890B001	varioPRINT DP Series	Controller Options	KOREAN PS3 FONTS-C1	$600.00	20%	$482.00	$13.74	$11.33	$9.21				
8539B002	varioPRINT DP Series	Controller Options	PRISMAsync SRA/PCL6 License for VarioPrint DP	$7,000.00	11%	$6,217.00	$177.18	$146.10	$118.74				
8539B001	varioPRINT DP Series	Controller Options	PRISMAsync IPDS License for VarioPrint DP	$10,000.00	13%	$8,703.00	$248.04	$204.52	$166.23				
5418B001	varioPRINT DP Series	Powerlift	POWERLIFT FOR IHCS (INCLUDES 5 PALLETS)	$4,212.00	15%	$3,585.00	$102.17	$84.25	$68.47				
1972V076	varioPRINT DP Series	Power Filters	ESP NEXT GEN PCS POWER FILTER (208V/20A) XG-PCS-20820D	$287.11	47%	$152.00	$4.33	$3.57	$2.90				
2246V635	varioPRINT DP Series	Mandatory Delivery and Installation	VARIOPRINT DP INSTALL PACK	$2,679.00	30%	$1,875.00	$53.44	$44.06	$35.81				
2368V118	varioPRINT DP Series	Mandatory Delivery and Installation	HIGH VOLUME CONNECTIVITY OVER 80PPM	$132.00	24%	$100.00	$2.85	$2.35	$1.91				
2195V020	varioPRINT DP Series	Professional Services	VARIOPRINT DP OPERATOR TRAINING	$2,393.00	26%	$1,759.00	$50.13	$41.34	$33.60				
2195V021	varioPRINT DP Series	Professional Services	VARIOPRINT DP IMPLEMENTATION SERVICES	$1,196.00	27%	$879.00	$25.05	$20.66	$16.79				
9604A009	Canon ColorPASS RIPs	Machine	COLORPASS Z7100 W/IF BOARD E1	$36,900.00	35%	$24,054.00	$685.54	$565.27	$459.43				
8002A002	Canon ColorPASS RIPs	Calibration Units	DENSITOMETER ED-100	$1,200.00	26%	$886.00	$25.25	$20.82	$16.92				
8002A004	Canon ColorPASS RIPs	Calibration Units	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
7752A005	Canon ColorPASS RIPs	Graphic Arts Package	GRAPHIC ARTS FEATURE SET V1.2 FOR CP Z5100/7000/6000	$4,200.00	18%	$3,444.00	$98.15	$80.93	$65.78				
7752A007	Canon ColorPASS RIPs	Graphic Arts Package	GA PACKAGE, PREMIUM EDITION	$6,950.00	17%	$5,803.00	$165.39	$136.37	$110.84				
010ZZ681	Canon ColorPASS RIPs	Hardware Accessories	ADVANCE CONTROL IF KIT (DELL)	$611.00	41%	$362.00	$10.32	$8.51	$6.91				
0452A001	Canon ColorPASS RIPs	Hardware Accessories	100 BASE T KIT	$555.00	15%	$473.00	$13.48	$11.12	$9.03				
0451A012	Canon ColorPASS RIPs	Hardware Accessories	TOKEN RING	$915.00	19%	$741.00	$21.12	$17.41	$14.15				
0451A005	Canon ColorPASS RIPs	Hardware Accessories	CP TOKEN RING KIT FOR V-SERIES	$1,030.00	15%	$877.00	$24.99	$20.61	$16.75				
0134B001	Canon ColorPASS RIPs	Hardware Accessories	REMOVABLE HDD KIT-A1	$1,950.00	23%	$1,493.00	$42.55	$35.09	$28.52				
0134B002	Canon ColorPASS RIPs	Hardware Accessories	REMOVABLE HDD KIT-A2	$2,950.00	24%	$2,238.00	$63.78	$52.59	$42.75				
0364V672	Canon ColorPASS RIPs	Hardware Accessories	ADVANCED CONTROLLER INTERFACE KIT	$1,107.00	-142%	$2,674.00	$76.21	$62.84	$51.07				
0449A033	Canon ColorPASS RIPs	Software/Memory Accessories	Z6000-Z6100 UPGRADE KIT A2	$5,700.00	22%	$4,439.00	$126.51	$104.32	$84.78				
0449A036	Canon ColorPASS RIPs	Software/Memory Accessories	Z7000-Z7100 UPGRADE KIT A3	$5,700.00	22%	$4,439.00	$126.51	$104.32	$84.78				
0449A037	Canon ColorPASS RIPs	Software/Memory Accessories	Z7400-Z7500 UPGRADE KIT A3	$10,500.00	21%	$8,269.00	$235.67	$194.32	$157.94				
6596A008	Canon ColorPASS RIPs	Software/Memory Accessories	DOCBUILDER PRO KIT V2.2 1 USER LICENSE	$2,450.00	18%	$2,002.00	$57.06	$47.05	$38.24				
6596A017	Canon ColorPASS RIPs	Software/Memory Accessories	IMPOSE V. 2.5 (1 LICENSE)	$2,450.00	25%	$1,828.00	$52.10	$42.96	$34.91				
0445V221	Canon ColorPASS RIPs	Software/Memory Accessories	MEMORY 256MB CP Z800/Z6000/Z7000 MXZ6000256	$178.00	38%	$110.00	$3.14	$2.59	$2.10				
0511V962	Canon ColorPASS RIPs	Software/Memory Accessories	256MB MEMORY FOR CP Z500e MXZ500W256	$135.00	21%	$107.00	$3.05	$2.51	$2.04				
6596A005	Canon ColorPASS RIPs	Software/Memory Accessories	ENHANCED DB PRO1, V2.1	$2,950.00	13%	$2,568.00	$73.19	$60.35	$49.05				
6596A006	Canon ColorPASS RIPs	Software/Memory Accessories	ENHANCED DB PRO3, V2.1	$7,950.00	18%	$6,491.00	$184.99	$152.54	$123.98				
6596A007	Canon ColorPASS RIPs	Software/Memory Accessories	ENHANCED DB PRO7, V2.1	$16,500.00	18%	$13,552.00	$386.23	$318.47	$258.84				
0450A037	Canon ColorPASS RIPs	Software/Memory Accessories	ENHANCED DOCBUILDER PRO 3	$7,950.00	17%	$6,622.00	$188.73	$155.62	$126.48				
1023V296	Canon ColorPASS RIPs	Mandatory Delivery & Install	RIPS LEVEL 1 INSTALL PAK	$225.00	23%	$173.00	$4.93	$4.07	$3.30				
1023V297	Canon ColorPASS RIPs	Mandatory Delivery & Install	RIPS LEVEL 2 (Z6000,Z7000,Z7400) INSTALL PAK	$725.00	30%	$507.00	$14.45	$11.91	$9.68				
6562B002	imagePROGRAF iPF9400S	MACHINE	IMAGEPROGRAF IPF9400S	$9,995.00	2%	$9,810.00	$279.59	$230.54	$187.37				
1465B016	imagePROGRAF iPF9400S	ACCESSORIES	ROLL HOLDER SET RH2-64	$800.00	40%	$478.00	$13.62	$11.23	$9.13				
1480B001	imagePROGRAF iPF9400S	ACCESSORIES	BASKET BU-01	$315.00	21%	$250.00	$7.13	$5.88	$4.78				
1482B002	imagePROGRAF iPF9400S	ACCESSORIES	CUTTER BLADE CT-06	$86.00	12%	$76.00	$2.17	$1.79	$1.45				
1320B006	imagePROGRAF iPF9400S	ACCESSORIES	MAINTENACE CARTRIGDE MC-08	$95.00	12%	$84.00	$2.39	$1.97	$1.60				
7025A039	imagePROGRAF iPF9400S	SOFTWARE	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
3438B025	imagePROGRAF iPF9400S	PROFILING and CALIBRATION TOOLS	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imagePROGRAF iPF9400S	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imagePROGRAF iPF9400S	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePROGRAF iPF9400S	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePROGRAF iPF9400S	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePROGRAF iPF9400S	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePROGRAF iPF9400S	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
1708B231	imagePROGRAF iPF9400S	SERVICE	IPF9400S 1 YEAR ECAREPAK	$1,600.00	1%	$1,592.00	$45.37	$37.41	$30.41				
1708B234	imagePROGRAF iPF9400S	SERVICE	IPF9400S 2 YEAR ECAREPAK	$2,600.00	1%	$2,586.00	$73.70	$60.77	$49.39				
1023V298	imagePROGRAF iPF9400S	INSTALL PAKS	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	$519.00	20%	$417.00	$11.88	$9.80	$7.96				
6560B002	imagePROGRAF iPF9400	MACHINE	IMAGEPROGRAF IPF9400	$11,995.00	5%	$11,336.00	$323.08	$266.40	$216.52				
1465B016	imagePROGRAF iPF9400	ACCESSORIES	ROLL HOLDER SET RH2-64	$800.00	40%	$478.00	$13.62	$11.23	$9.13				
1480B001	imagePROGRAF iPF9400	ACCESSORIES	BASKET BU-01	$315.00	21%	$250.00	$7.13	$5.88	$4.78				
1482B002	imagePROGRAF iPF9400	ACCESSORIES	CUTTER BLADE CT-06	$86.00	12%	$76.00	$2.17	$1.79	$1.45				
1320B006	imagePROGRAF iPF9400	ACCESSORIES	MAINTENACE CARTRIGDE MC-08	$95.00	12%	$84.00	$2.39	$1.97	$1.60				
7025A039	imagePROGRAF iPF9400	SOFTWARE	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
3438B025	imagePROGRAF iPF9400	PROFILING and CALIBRATION TOOLS	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imagePROGRAF iPF9400	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				

Product				Purchase			Lease			Service			
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Options													
8002A006	imagePROGRAF iPF9400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePROGRAF iPF9400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePROGRAF iPF9400	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePROGRAF iPF9400	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePROGRAF iPF9400	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
1708B236	imagePROGRAF iPF9400	eCARE PAK	IPF9400 1 YEAR ECAREPAK	$1,800.00	1%	$1,791.00	$51.04	$42.09	$34.21				
1708B239	imagePROGRAF iPF9400	eCARE PAK	IPF9400 2 YEAR ECAREPAK	$2,800.00	1%	$2,785.00	$79.37	$65.45	$53.19				
1023V298	imagePROGRAF iPF9400	INSTALL PAKS	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	$519.00	20%	$417.00	$11.88	$9.80	$7.96				
6565B002	imagePROGRAF iPF8400	MACHINE	IMAGEPROGRAF IPF8400	$5,995.00	29%	$4,250.00	$121.13	$99.88	$81.18				
1465B012	imagePROGRAF iPF8400	ACCESSORIES	ROLL HOLDER SET RH2-44 (2" CORE W/3" ADAPTERS)	$160.00	14%	$138.00	$3.93	$3.24	$2.64				
1482B002	imagePROGRAF iPF8400	ACCESSORIES	CUTTER BLADE CT-06	$86.00	12%	$76.00	$2.17	$1.79	$1.45				
1320B006	imagePROGRAF iPF8400	ACCESSORIES	MAINTENACE CARTRIGDE MC-08	$95.00	12%	$84.00	$2.39	$1.97	$1.60				
1709B001	imagePROGRAF iPF8400	ACCESSORIES	MEDIA TAKE-UP UNIT TU-06	$1,500.00	15%	$1,280.00	$36.48	$30.08	$24.45				
7025A039	imagePROGRAF iPF8400	SOFTWARE	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B241	imagePROGRAF iPF8400	SERVICE	IPF8400 1 YEAR ECAREPAK	$1,250.00	0%	$1,244.00	$35.45	$29.23	$23.76				
1708B243	imagePROGRAF iPF8400	SERVICE	IPF8400 2 YEAR ECAREPAK	$2,400.00	1%	$2,387.00	$68.03	$56.09	$45.59				
1023V298	imagePROGRAF iPF8400	INSTALL PAKS	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	$519.00	20%	$417.00	$11.88	$9.80	$7.96				
3438B025	imagePROGRAF iPF8400	PROFILING and CALIBRATION TOOLS	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imagePROGRAF iPF8400	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imagePROGRAF iPF8400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePROGRAF iPF8400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePROGRAF iPF8400	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePROGRAF iPF8400	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePROGRAF iPF8400	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
8554B002	imagePROGRAF iPF8400S	Machine	IPF8400S PRINTER	$4,995.00	3%	$4,853.00	$138.31	$114.05	$92.69				
1465B012	imagePROGRAF iPF8400S	Accessories	ROLL HOLDER SET RH2-44 (2" CORE W/3" ADAPTERS)	$160.00	14%	$138.00	$3.93	$3.24	$2.64				
1482B002	imagePROGRAF iPF8400S	Accessories	CUTTER BLADE CT-06	$86.00	12%	$76.00	$2.17	$1.79	$1.45				
1320B006	imagePROGRAF iPF8400S	Accessories	MAINTENACE CARTRIGDE MC-08	$95.00	12%	$84.00	$2.39	$1.97	$1.60				
1709B001	imagePROGRAF iPF8400S	Accessories	MEDIA TAKE-UP UNIT TU-06	$1,500.00	15%	$1,280.00	$36.48	$30.08	$24.45				
7025A039	imagePROGRAF iPF8400S	Software	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B261	imagePROGRAF iPF8400S	eCare PAK	IPF8400S 1 YEAR ECAREPAK	$1,250.00	0%	$1,244.00	$35.45	$29.23	$23.76				
1708B262	imagePROGRAF iPF8400S	eCare PAK	IPF8400S 2 YEAR ECARE PAK	$2,400.00	1%	$2,387.00	$68.03	$56.09	$45.59				
1023V298	imagePROGRAF iPF8400S	Install Paks	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	$519.00	20%	$417.00	$11.88	$9.80	$7.96				
3438B025	imagePROGRAF iPF8400S	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imagePROGRAF iPF8400S	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imagePROGRAF iPF8400S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePROGRAF iPF8400S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePROGRAF iPF8400S	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePROGRAF iPF8400S	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePROGRAF iPF8400S	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
1396V761	imagePROGRAF iPF8400S	Implementation Services	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF8400S	Implementation Services	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
6554B002	imagePROGRAF iPF6450/6400	MACHINE	IMAGEPROGRAF IPF6450	$3,695.00	0%	$3,685.00	$105.02	$86.60	$70.38				
5339B002	imagePROGRAF iPF6450/6400	MACHINE	IMAGEPROGRAF IPF6400	$2,995.00	-7%	$3,199.00	$91.17	$75.18	$61.10				
6572B001	imagePROGRAF iPF6450/6400	ACCESSORIES	SPECTROPHOTOMETER UNIT SU-21 (OPTION FOR IPF6450/6400S)	$1,795.00	15%	$1,529.00	$43.58	$35.93	$29.20				
1465B015	imagePROGRAF iPF6450/6400	ACCESSORIES	ROLL HOLDER SET RH2-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	$137.00	20%	$109.00	$3.11	$2.56	$2.08				
1320B010	imagePROGRAF iPF6450/6400	ACCESSORIES	MAINTENANCE CARTRIDGE MC-16	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
7025A039	imagePROGRAF iPF6450/6400	SOFTWARE	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
3438B025	imagePROGRAF iPF6450/6400	PROFILING and CALIBRATION TOOLS	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imagePROGRAF iPF6450/6400	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imagePROGRAF iPF6450/6400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePROGRAF iPF6450/6400	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePROGRAF iPF6450/6400	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePROGRAF iPF6450/6400	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePROGRAF iPF6450/6400	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
1708B246	imagePROGRAF iPF6450/6400	SERVICE	IPF6400 1 YEAR CCAREPAK	$2,800.00	72%	$796.00	$22.69	$18.71	$15.20				
1708B248	imagePROGRAF iPF6450/6400	SERVICE	IPF6400 2 YEAR ECAREPAK	$2,400.00	42%	$1,393.00	$39.70	$32.74	$26.61				
1708B251	imagePROGRAF iPF6450/6400	SERVICE	IPF6450 1 YEAR CCAREPAK	$2,800.00	72%	$796.00	$22.69	$18.71	$15.20				
1708B253	imagePROGRAF iPF6450/6400	SERVICE	IPF6450 2 YEAR ECAREPAK	$2,400.00	42%	$1,393.00	$39.70	$32.74	$26.61				
1059V452	imagePROGRAF iPF6450/6400	INSTALL PAKS	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	$356.00	20%	$286.00	$8.15	$6.72	$5.46				
8571B002	imagePROGRAF iPF6400S	Machine	IPF6400S	$2,995.00	3%	$2,912.00	$82.99	$68.43	$55.62				
1465B015	imagePROGRAF iPF6400S	Accessories	ROLL HOLDER SET RH2-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	$137.00	20%	$109.00	$3.11	$2.56	$2.08				
1320B010	imagePROGRAF iPF6400S	Accessories	MAINTENANCE CARTRIDGE MC-16	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
6572B001	imagePROGRAF iPF6400S	Accessories	SPECTROPHOTOMETER UNIT SU-21 (OPTION FOR IPF6450/6400S)	$1,795.00	15%	$1,529.00	$43.58	$35.93	$29.20				
7025A039	imagePROGRAF iPF6400S	Software	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B257	imagePROGRAF iPF6400S	eCarePAK	IPF6400S 1 YEAR ECAREPAK	$800.00	1%	$796.00	$22.69	$18.71	$15.20				
1708B258	imagePROGRAF iPF6400S	eCarePAK	IPF6400S 2 YEAR ECAREPAK	$1,400.00	1%	$1,393.00	$39.70	$32.74	$26.61				
1059V452	imagePROGRAF iPF6400S	Install Paks	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	$356.00	20%	$286.00	$8.15	$6.72	$5.46				
3438B025	imagePROGRAF iPF6400S	Profiling and Calibration Tools	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imagePROGRAF iPF6400S	Profiling and Calibration Tools	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imagePROGRAF iPF6400S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePROGRAF iPF6400S	Profiling and Calibration Tools	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePROGRAF iPF6400S	Profiling and Calibration Tools	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePROGRAF iPF6400S	Profiling and Calibration Tools	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePROGRAF iPF6400S	Profiling and Calibration Tools	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
1396V761	imagePROGRAF iPF6400S	Implementation Services	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF6400S	Implementation Services	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
4918B002	imagePROGRAF iPF6300S	Machine	IMAGEPROGRAF IPF6300S	$2,995.00	-7%	$3,204.00	$91.31	$75.29	$61.20				
1465B015	imagePROGRAF iPF6300S	Accessories	ROLL HOLDER SET RH2-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	$137.00	20%	$109.00	$3.11	$2.56	$2.08				
1320B010	imagePROGRAF iPF6300S	Accessories	MAINTENANCE CARTRIDGE MC-16	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
7025A039	imagePROGRAF iPF6300S	Software/RIP	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
3438B025	imagePROGRAF iPF6300S	PROFILING and CALIBRATION TOOLS	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imagePROGRAF iPF6300S	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imagePROGRAF iPF6300S	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePROGRAF iPF6300S	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePROGRAF iPF6300S	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePROGRAF iPF6300S	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePROGRAF iPF6300S	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
1708B155	imagePROGRAF iPF6300S	eCarePAK	IPF6300S 1 YEAR ECAREPAK	$515.00	3%	$498.00	$14.19	$11.70	$9.51				
1708B156	imagePROGRAF iPF6300S	eCarePAK	IPF6300S 2 YEAR ECAREPAK	$1,000.00	8%	$920.00	$26.22	$21.62	$17.57				
1396V761	imagePROGRAF iPF6300S	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF6300S	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
1059V452	imagePROGRAF iPF6300S	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	$356.00	20%	$286.00	$8.15	$6.72	$5.46				
2157B002	imagePROGRAF iPF5100	Machine	IMAGEPROGRAF 5100 LARGE FORMAT PRINTER	$2,095.00	-18%	$2,476.00	$70.57	$58.19	$47.29				
1708B024	imagePROGRAF iPF5100	Accessories	IPF 5100 1 YEAR CAREPAK	$300.00	9%	$273.00	$7.78	$6.42	$5.21				
1465B001	imagePROGRAF iPF5100	Accessories	ROLL HOLDER SET RH2-11 (2"OR 3" CORE WITH SUPPLIED ADAPTER)	$126.00	20%	$101.00	$2.88	$2.37	$1.93				
1320B003	imagePROGRAF iPF5100	Accessories	MAINTENANCE CARTRIDGE MC-05	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
1708B025	imagePROGRAF iPF5100	Accessories	IPF 5100 2 YEAR CAREPAK	$500.00	9%	$455.00	$12.97	$10.69	$8.69				
1317B001	imagePROGRAF iPF5100	Accessories	IEEE 1394 EXPANSION BOARD EB-05	$250.00	14%	$216.00	$6.16	$5.08	$4.13				
1701B001	imagePROGRAF iPF5100	Accessories	CABINET STAND CB17-01	$295.00	15%	$250.00	$7.13	$5.88	$4.78				
1255B006	imagePROGRAF iPF5100	Accessories	PRINTER STAND ST-11	$310.00	21%	$246.00	$7.01	$5.78	$4.70				
1255B007	imagePROGRAF iPF5100	Accessories	DESKTOP BASKET BU-02	$153.00	21%	$121.00	$3.45	$2.84	$2.31				
7025A039	imagePROGRAF iPF5100	Software/ Software Rip	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
3438B025	imagePROGRAF iPF5100	PROFILING and CALIBRATION TOOLS	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	imagePROGRAF iPF5100	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	imagePROGRAF iPF5100	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	imagePROGRAF iPF5100	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	imagePROGRAF iPF5100	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	imagePROGRAF iPF5100	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	imagePROGRAF iPF5100	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
1708B151	imagePROGRAF iPF5100	eCarePAK - Unavailable in Puerto Rico	IPF5100 1 YEAR ECAREPAK	$300.00	0%	$299.00	$8.52	$7.03	$5.71				
1708B152	imagePROGRAF iPF5100	eCarePAK - Unavailable in Puerto Rico	IPF5100 2 YEAR ECAREPAK	$500.00	0%	$498.00	$14.19	$11.70	$9.51				
1059V452	imagePROGRAF iPF5100	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	$356.00	20%	$286.00	$8.15	$6.72	$5.46				
1396V761	imagePROGRAF iPF5100	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF5100	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
2158B002	imagePROGRAF iPF510	Machine	IMAGEPROGRAF IPF510	$1,595.00	-26%	$2,011.00	$57.31	$47.26	$38.41				
1318B003	imagePROGRAF iPF510	Accessories	AUTO ROLL FEED UNIT RU-01 (CONTAINS ONE RH2-11)	$263.00	24%	$200.00	$5.70	$4.70	$3.82				
1465B001	imagePROGRAF iPF510	Accessories	ROLL HOLDER SET RH2-11 (2"OR 3" CORE WITH SUPPLIED ADAPTER)	$126.00	20%	$101.00	$2.88	$2.37	$1.93				
1320B003	imagePROGRAF iPF510	Accessories	MAINTENANCE CARTRIDGE MC-05	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
1317B001	imagePROGRAF iPF510	Accessories	IEEE 1394 EXPANSION BOARD EB-05	$250.00	14%	$216.00	$6.16	$5.08	$4.13				
1701B001	imagePROGRAF iPF510	Accessories	CABINET STAND CB17-01	$295.00	15%	$250.00	$7.13	$5.88	$4.78				
1255B006	imagePROGRAF iPF510	Accessories	PRINTER STAND ST-11	$310.00	21%	$246.00	$7.01	$5.78	$4.70				
1255B007	imagePROGRAF iPF510	Accessories	DESKTOP BASKET BU-02	$153.00	21%	$121.00	$3.45	$2.84	$2.31				
7025A039	imagePROGRAF iPF510	Software/Software Rip	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B163	imagePROGRAF iPF510	eCarePAK - Unavailable in Puerto Rico	IPF510/610/605 1 YEAR ECAREPAK	$200.00	1%	$199.00	$5.67	$4.68	$3.80				
1708B164	imagePROGRAF iPF510	eCarePAK - Unavailable in Puerto Rico	IPF510/610/605 2 YEAR ECAREPAK	$390.00	4%	$374.00	$10.66	$8.79	$7.14				
1396V761	imagePROGRAF iPF510	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF510	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
1059V452	imagePROGRAF iPF510	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	$356.00	20%	$286.00	$8.15	$6.72	$5.46				
3034B002	imagePROGRAF iPF605	Machine	IMAGEPROGRAF IPF605 WITH STAND	$1,595.00	-20%	$1,914.00	$54.55	$44.98	$36.56				
3034B017	imagePROGRAF iPF605	Machine	IMAGEPROGRAF IPF605 W/O STAND	$1,295.00	-34%	$1,731.00	$49.33	$40.68	$33.06				
1465B015	imagePROGRAF iPF605	Accessories	ROLL HOLDER SET RH2-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	$137.00	20%	$109.00	$3.11	$2.56	$2.08				
1320B010	imagePROGRAF iPF605	Accessories	MAINTENANCE CARTRIDGE MC-16	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
1317B001	imagePROGRAF iPF605	Accessories	IEEE 1394 EXPANSION BOARD EB-05	$250.00	14%	$216.00	$6.16	$5.08	$4.13				
1255B010	imagePROGRAF iPF605	Accessories	PRINTER STAND ST-25	$300.00	3%	$292.00	$8.32	$6.86	$5.58				
7025A039	imagePROGRAF iPF605	Software/Software RIP	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B163	imagePROGRAF iPF605	eCarePAK - Unavailable in Puerto Rico	IPF510/610/605 1 YEAR ECAREPAK	$200.00	1%	$199.00	$5.67	$4.68	$3.80				
1708B164	imagePROGRAF iPF605	eCarePAK - Unavailable in Puerto Rico	IPF510/610/605 2 YEAR ECAREPAK	$390.00	4%	$374.00	$10.66	$8.79	$7.14				
1059V452	imagePROGRAF iPF605	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	$356.00	20%	$286.00	$8.15	$6.72	$5.46				
1396V761	imagePROGRAF iPF605	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF605	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
2159B014	imagePROGRAF iPF610	Machine	IMAGEPROGRAF 610 LARGE FORMAT PRINTER	$3,277.00	12%	$2,895.00	$82.51	$68.03	$55.29				
1465B015	imagePROGRAF iPF610	Accessories	ROLL HOLDER SET RH2-25 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	$137.00	20%	$109.00	$3.11	$2.56	$2.08				
1317B001	imagePROGRAF iPF610	Accessories	IEEE 1394 EXPANSION BOARD EB-05	$250.00	14%	$216.00	$6.16	$5.08	$4.13				
1320B010	imagePROGRAF iPF610	Accessories	MAINTENANCE CARTRIDGE MC-16	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
7025A039	imagePROGRAF iPF610	Software/Software Rip	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B163	imagePROGRAF iPF610	eCarePAK - Unavailable in Puerto Rico	IPF510/610/605 1 YEAR ECAREPAK	$200.00	1%	$199.00	$5.67	$4.68	$3.80				
1708B164	imagePROGRAF iPF610	eCarePAK - Unavailable in Puerto Rico	IPF510/610/605 2 YEAR ECAREPAK	$390.00	4%	$374.00	$10.66	$8.79	$7.14				
1059V452	imagePROGRAF iPF610	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	$356.00	20%	$286.00	$8.15	$6.72	$5.46				
1396V761	imagePROGRAF iPF610	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1396V762	imagePROGRAF iPF610	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
2990B013	imagePROGRAF iPF650/655	Machine	IMAGEPROGRAF IPF650 SET	$2,495.00	-10%	$2,748.00	$78.32	$64.58	$52.49				
3433B018	imagePROGRAF iPF650/655	Machine	IMAGEPROGRAF IPF655 SET	$3,195.00	-6%	$3,399.00	$96.87	$79.88	$64.92				
1465B014	imagePROGRAF iPF650/655	Accessories	ROLL HOLDER SET RH2-26 (2" OR 3" CORE WITH SUPPLIED ADAPTER)	$140.00	21%	$111.00	$3.16	$2.61	$2.12				
1320B014	imagePROGRAF iPF650/655	Accessories	MAINTENANCE CARTRIDGE MC-10	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
1480B005	imagePROGRAF iPF650/655	Accessories	DUST COVER DC24-1	$110.00	20%	$88.00	$2.51	$2.07	$1.68				
7025A039	imagePROGRAF iPF650/655	Software/Software RIP	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B165	imagePROGRAF iPF650/655	eCarePAK - Unavailable in Puerto Rico	IPF650/655 1 YEAR ECAREPAK	$500.00	0%	$498.00	$14.19	$11.70	$9.51				
1708B166	imagePROGRAF iPF650/655	eCarePAK - Unavailable in Puerto Rico	IPF650/655 2 YEAR ECAREPAK	$1,000.00	1%	$995.00	$28.36	$23.38	$19.00				
1059V452	imagePROGRAF iPF650/655	Mandatory Delivery & Install	WIDE FORMAT (17"-24") OR SCANNER INSTALL PAK	$356.00	20%	$286.00	$8.15	$6.72	$5.46				
1396V761	imagePROGRAF iPF650/655	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF650/655	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
2983B013	imagePROGRAF iPF750/iPF750 MFP M40	Machine	IMAGEPROGRAF IPF750	$3,495.00	11%	$3,115.00	$88.78	$73.20	$59.50				
2983B048	imagePROGRAF iPF750/iPF750 MFP M40	Machine	IMAGEPROGRAF IPF750 MFP M40	$7,495.00	10%	$6,711.00	$191.26	$157.71	$128.18				
1465B013	imagePROGRAF iPF750/iPF750 MFP M40	Accessories	ROLL HOLDER SET RH2-33 (2" CORE W/3" ADAPTERS)	$150.00	20%	$120.00	$3.42	$2.82	$2.29				
1320B014	imagePROGRAF iPF750/iPF750 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-10	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
1480B004	imagePROGRAF iPF750/iPF750 MFP M40	Accessories	DUST COVER DC36-2	$110.00	20%	$88.00	$2.51	$2.07	$1.68				
7025A039	imagePROGRAF iPF750/iPF750 MFP M40	Software/Software RIP	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B071	imagePROGRAF iPF750/iPF750 MFP M40	CarePAK - Unavailable in Puerto Rico	IPF750 1 YEAR CAREPAK	$600.00	14%	$519.00	$14.79	$12.20	$9.91				
1708B072	imagePROGRAF iPF750/iPF750 MFP M40	CarePAK - Unavailable in Puerto Rico	IPF750 2 YEAR CAREPAK	$1,100.00	13%	$952.00	$27.13	$22.37	$18.18				
1708B173	imagePROGRAF iPF750/iPF750 MFP M40	CarePAK - Unavailable in Puerto Rico	IPF750 MFP 1 YR ECAREPAK	$1,395.00	13%	$1,207.00	$34.40	$28.36	$23.05				
1708B174	imagePROGRAF iPF750/iPF750 MFP M40	CarePAK - Unavailable in Puerto Rico	IPF750 MFP 2 YEAR ECAREPAK	$2,595.00	13%	$2,245.00	$63.98	$52.76	$42.88				
1023V298	imagePROGRAF iPF750/iPF750 MFP M40	Mandatory Delivery & Install	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	$519.00	20%	$417.00	$11.88	$9.80	$7.96				
2133V091	imagePROGRAF iPF750/iPF750 MFP M40	Mandatory Delivery & Install	CANON MFP 36 INSTALL	$1,295.00	14%	$1,120.00	$31.92	$26.32	$21.39				
1396V761	imagePROGRAF iPF750/iPF750 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF750/iPF750 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
6470B002	imagePROGRAF iPF760/iPF760 MFP M40	Machine	IMAGEPROGRAF 760 PRINTER ONLY	$4,495.00	19%	$3,631.00	$103.48	$85.33	$69.35				
6470B027	imagePROGRAF iPF760/iPF760 MFP M40	Machine	IMAGEPROGRAF IPF760 MFP M40	$8,495.00	15%	$7,254.00	$206.74	$170.47	$138.55				
1465B013	imagePROGRAF iPF760/iPF760 MFP M40	Accessories	ROLL HOLDER SET RH2-33 (2" CORE W/3" ADAPTERS)	$150.00	20%	$120.00	$3.42	$2.82	$2.29				
1320B014	imagePROGRAF iPF760/iPF760 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-10	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
1480B004	imagePROGRAF iPF760/iPF760 MFP M40	Accessories	DUST COVER DC36-2	$110.00	20%	$88.00	$2.51	$2.07	$1.68				
7025A039	imagePROGRAF iPF760/iPF760 MFP M40	Software/Software Rip	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B204	imagePROGRAF iPF760/iPF760 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760/765 1 YEAR ECAREPAK	$600.00	1%	$597.00	$17.01	$14.03	$11.40				
1708B205	imagePROGRAF iPF760/iPF760 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760/765 2 YEAR ECAREPAK	$1,100.00	0%	$1,095.00	$31.21	$25.73	$20.91				
1708B211	imagePROGRAF iPF760/iPF760 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760 MFP/IPF765 MFP 2 YEAR ECAREPAK	$2,595.00	1%	$2,582.00	$73.59	$60.68	$49.32				
1708B209	imagePROGRAF iPF760/iPF760 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760 MFP/765 MFP 1 YEAR ECAREPAK	$1,395.00	1%	$1,388.00	$39.56	$32.62	$26.51				
1023V298	imagePROGRAF iPF760/iPF760 MFP M40	Mandatory Delivery & Install	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	$519.00	20%	$417.00	$11.88	$9.80	$7.96				
2133V091	imagePROGRAF iPF760/iPF760 MFP M40	Mandatory Delivery & Install	CANON MFP 36 INSTALL	$1,295.00	14%	$1,120.00	$31.92	$26.32	$21.39				
1396V761	imagePROGRAF iPF760/iPF760 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF760/iPF760 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
6471B002	imagePROGRAF iPF765/iPF765 MFP M40	Machine	IMAGEPROGRAF 765 PRINTER ONLY	$4,995.00	18%	$4,096.00	$116.74	$96.26	$78.23				
6471B031	imagePROGRAF iPF765/iPF765 MFP M40	Machine	IMAGEPROGRAF IPF765 MFP M40	$8,995.00	15%	$7,638.00	$217.68	$179.49	$145.89				
1465B013	imagePROGRAF iPF765/iPF765 MFP M40	Accessories	ROLL HOLDER SET RH2-33 (2" CORE W/3" ADAPTERS)	$150.00	20%	$120.00	$3.42	$2.82	$2.29				
1320B014	imagePROGRAF iPF765/iPF765 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-10	$69.00	22%	$54.00	$1.54	$1.27	$1.03				
1480B004	imagePROGRAF iPF765/iPF765 MFP M40	Accessories	DUST COVER DC36-2	$110.00	20%	$88.00	$2.51	$2.07	$1.68				
7025A039	imagePROGRAF iPF765/iPF765 MFP M40	Software/Software Rip	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B204	imagePROGRAF iPF765/iPF765 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760/765 1 YEAR ECAREPAK	$600.00	1%	$597.00	$17.01	$14.03	$11.40				
1708B205	imagePROGRAF iPF765/iPF765 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760/765 2 YEAR ECAREPAK	$1,100.00	0%	$1,095.00	$31.21	$25.73	$20.91				
1708B209	imagePROGRAF iPF765/iPF765 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760 MFP/765 MFP 1 YEAR ECAREPAK	$1,395.00	1%	$1,388.00	$39.56	$32.62	$26.51				
1708B211	imagePROGRAF iPF765/iPF765 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF760 MFP/IPF765 MFP 2 YEAR ECAREPAK	$2,595.00	1%	$2,582.00	$73.59	$60.68	$49.32				
1023V298	imagePROGRAF iPF765/iPF765 MFP M40	Mandatory Delivery & Install	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	$519.00	20%	$417.00	$11.88	$9.80	$7.96				
2133V091	imagePROGRAF iPF765/iPF765 MFP M40	Mandatory Delivery & Install	CANON MFP 36 INSTALL	$1,295.00	14%	$1,120.00	$31.92	$26.32	$21.39				
1396V761	imagePROGRAF iPF765/iPF765 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF765/iPF765 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
4836B002	imagePROGRAF iPF815/iPF815 MFP M40	Machine	IMAGEPROGRAF IPF815	$5,795.00	7%	$5,365.00	$152.90	$126.08	$102.47				
4836B034	imagePROGRAF iPF815/iPF815 MFP M40	Machine	IMAGEPROGRAF IPF815 MFP M40	$9,795.00	6%	$9,181.00	$261.66	$215.75	$175.36				
1465B012	imagePROGRAF iPF815/iPF815 MFP M40	Accessories	ROLL HOLDER SET RH2-44 (2" CORE W/3" ADAPTERS)	$160.00	14%	$138.00	$3.93	$3.24	$2.64				
1320B012	imagePROGRAF iPF815/iPF815 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-09	$95.00	12%	$84.00	$2.39	$1.97	$1.60				
1709B001	imagePROGRAF iPF815/iPF815 MFP M40	Accessories	MEDIA TAKE-UP UNIT TU-06	$1,500.00	15%	$1,280.00	$36.48	$30.08	$24.45				
7025A039	imagePROGRAF iPF815/iPF815 MFP M40	Software/Software RIP	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B175	imagePROGRAF iPF815/iPF815 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF815/825 1 YEAR ECAREPAK	$975.00	7%	$909.00	$25.91	$21.36	$17.36				
1708B176	imagePROGRAF iPF815/iPF815 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF815/825 2 YEAR ECAREPAK	$1,950.00	7%	$1,816.00	$51.76	$42.68	$34.69				
1708B177	imagePROGRAF iPF815/iPF815 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF815/825 MFP 1 YEAR ECAREPAK	$1,795.00	1%	$1,786.00	$50.90	$41.97	$34.11				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1708B178	imagePROGRAF iPF815/iPF815 MFP M40	eCarePAK - Unavailable in Puerto Rico	IPF815/825 MFP 2 YEAR ECAREPAK	$3,445.00	1%	$3,427.00	$97.67	$80.53	$65.46				
1023V298	imagePROGRAF iPF815/iPF815 MFP M40	Mandatory Delivery & Install	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	$519.00	20%	$417.00	$11.88	$9.80	$7.96				
2133V092	imagePROGRAF iPF815/iPF815 MFP M40	Mandatory Delivery & Install	MFP 42 INSTALL	$1,395.00	13%	$1,207.00	$34.40	$28.36	$23.05				
1396V761	imagePROGRAF iPF815/iPF815 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF815/iPF815 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
4837B002	imagePROGRAF iPF825/iPF825 MFP M40	Machine	IMAGEPROGRAF IPF825	$7,495.00	16%	$6,281.00	$179.01	$147.60	$119.97				
4837B030	imagePROGRAF iPF825/iPF825 MFP M40	Machine	IMAGEPROGRAF IPF825 MFP M40	$11,495.00	12%	$10,098.00	$287.79	$237.30	$192.87				
1465B012	imagePROGRAF iPF825/iPF825 MFP M40	Accessories	ROLL HOLDER SET RH2-44 (2" CORE W/3" ADAPTERS)	$160.00	14%	$138.00	$3.93	$3.24	$2.64				
1320B012	imagePROGRAF iPF825/iPF825 MFP M40	Accessories	MAINTENANCE CARTRIDGE MC-09	$95.00	12%	$84.00	$2.39	$1.97	$1.60				
7025A039	imagePROGRAF iPF825/iPF825 MFP M40	Software/Software RIP	POSTERARTIST	$699.00	-15%	$804.00	$22.91	$18.89	$15.36				
1708B175	imagePROGRAF iPF825/iPF825 MFP M40	eCare PAK- Not available in Puerto Rico	IPF815/825 1 YEAR ECAREPAK	$975.00	7%	$909.00	$25.91	$21.36	$17.36				
1708B176	imagePROGRAF iPF825/iPF825 MFP M40	eCare PAK- Not available in Puerto Rico	IPF815/825 2 YEAR ECAREPAK	$1,950.00	7%	$1,816.00	$51.76	$42.68	$34.69				
1708B177	imagePROGRAF iPF825/iPF825 MFP M40	eCare PAK- Not available in Puerto Rico	IPF815/825 MFP 1 YEAR ECAREPAK	$1,795.00	1%	$1,786.00	$50.90	$41.97	$34.11				
1708B178	imagePROGRAF iPF825/iPF825 MFP M40	eCare PAK- Not available in Puerto Rico	IPF815/825 MFP 2 YEAR ECAREPAK	$3,445.00	1%	$3,427.00	$97.67	$80.53	$65.46				
1023V298	imagePROGRAF iPF825/iPF825 MFP M40	Mandatory Delivery & Installation	WIDE FORMAT PRINTER INSTALL PAK (IMAGEPROGRAPH,HP DESIGNJET)	$519.00	20%	$417.00	$11.88	$9.80	$7.96				
2133V092	imagePROGRAF iPF825/iPF825 MFP M40	Mandatory Delivery & Installation	MFP 42 INSTALL	$1,395.00	13%	$1,207.00	$34.40	$28.36	$23.05				
1396V761	imagePROGRAF iPF825/iPF825 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST PRO SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V762	imagePROGRAF iPF825/iPF825 MFP M40	Implementation Services by Local Systems Analyst	POSTER ARTIST WEB-BASED TRAINING	$152.00	34%	$100.00	$2.85	$2.35	$1.91				
8777B001	PlotWave 340/360	Main Engine	PLOTWAVE 340/360 PRINTER	$12,000.00	22%	$9,315.00	$265.48	$218.90	$177.92				
8779B007	PlotWave 340/360	Accessories	PLOTWAVE 340 PRODUCT LICENSE	$250.00	16%	$210.00	$5.99	$4.94	$4.01				
8779B008	PlotWave 340/360	Accessories	PLOTWAVE 360 PRODUCT LICENSE	$3,960.00	28%	$2,861.00	$81.54	$67.23	$54.65				
8778B008	PlotWave 340/360	Accessories	340 ACCESSORY KIT	$900.00	18%	$735.00	$20.95	$17.27	$14.04				
8778B009	PlotWave 340/360	Accessories	360 ACCESSORY KIT	$900.00	18%	$735.00	$20.95	$17.27	$14.04				
8778B004	PlotWave 340/360	Accessories	PLOTWAVE 300 SERIES 2ND ROLL	$785.00	26%	$578.00	$16.47	$13.58	$11.04				
8778B005	PlotWave 340/360	Accessories	PLOTWAVE 300 SERIES TOP COVER	$125.00	-5%	$131.00	$3.73	$3.08	$2.50				
8778B006	PlotWave 340/360	Accessories	PLOTWAVE 300 SERIES FRONT ORIGINAL TRAY	$250.00	-5%	$263.00	$7.50	$6.18	$5.02				
8393B016	PlotWave 340/360	Accessories	PW300 REMOVABLE HARD DRIVE KIT	$600.00	-5%	$630.00	$17.96	$14.81	$12.03				
8393B025	PlotWave 340/360	Accessories	ADDITIONAL HD KIT	$225.00	-5%	$236.00	$6.73	$5.55	$4.51				
6803B010	PlotWave 340/360	Accessories	ESTEFOLD 2400 FAN FOLD	$16,995.00	10%	$15,220.00	$433.77	$357.67	$290.70				
5828B003	PlotWave 340/360	Accessories	OCE ESTEFOLD 2400 CONNECTION KIT LV BW (PW3X0)	$2,500.00	16%	$2,100.00	$59.85	$49.35	$40.11				
6803B007	PlotWave 340/360	Accessories	OCE ESTEFOLD 4312 WITH EXTENDED STACKER	$31,995.00	11%	$28,345.00	$807.83	$666.11	$541.39				
8898B001	PlotWave 340/360	Accessories	OCE DELIVERY TRAY BASE UNIT	$1,960.00	-5%	$2,058.00	$58.65	$48.36	$39.31				
8898B002	PlotWave 340/360	Accessories	ODT INTERFACE LV/MV TDS/PLOTWAVE	$140.00	-5%	$147.00	$4.19	$3.45	$2.81				
8782B001	PlotWave 340/360	Scanners	SCANNER EXPRESS II	$5,000.00	22%	$3,910.00	$111.44	$91.89	$74.68				
8779B001	PlotWave 340/360	Software	ADOBE POSTSCRIPT/PDF	$850.00	-2%	$863.00	$24.60	$20.28	$16.48				
2010V163	PlotWave 340/360	Mandatory Delivery and Installation	INSTALL PACK FOR PLOTWAVE 300/340/350/360	$1,558.00	30%	$1,090.00	$31.07	$25.62	$20.82				
2304V236	PlotWave 340/360	Mandatory Delivery and Installation	ESTEFOLD 2400 FAN FOLD D&I	$1,729.00	30%	$1,209.00	$34.46	$28.41	$23.09				
2202V058	PlotWave 340/360	Mandatory Delivery and Installation	OCE WIDE FORMAT FLOOR PROTECTION	$110.00	0%	$110.00	$3.14	$2.59	$2.10				
2202V059	PlotWave 340/360	Mandatory Delivery and Installation	OCE WIDE FORMAT STAIR CRAWLER	$204.00	0%	$204.00	$5.81	$4.79	$3.90				
2304V229	PlotWave 340/360	Mandatory Delivery and Installation	OCE ESTEFOLD 4312 WITH EXTENDED STACKER D&I	$3,093.00	30%	$2,165.00	$61.70	$50.88	$41.35				
2474V829	PlotWave 340/360	Professional Services	SYSTEM INTEGRATION (1/2 DAY) 6152202	$1,295.00	-5%	$1,360.00	$38.76	$31.96	$25.98				
2474V828	PlotWave 340/360	Professional Services	SYSTEM ANALYSIS (1/2 DAY) 6152205	$1,295.00	-5%	$1,360.00	$38.76	$31.96	$25.98				
2474V826	PlotWave 340/360	Professional Services	SYSTEM INTEGRATION (1 DAY) 6152206	$1,675.00	-5%	$1,759.00	$50.13	$41.34	$33.60				
2474V823	PlotWave 340/360	Professional Services	PROJECT MANAGEMENT (1/2 DAY) 6152207	$1,295.00	-5%	$1,360.00	$38.76	$31.96	$25.98				
1930V003	PlotWave 340/360	Professional Services	OCE PLOTWAVE 300 IPAK 6154065IP	$1,295.00	-5%	$1,360.00	$38.76	$31.96	$25.98				
2107V449	PlotWave 340/360	Professional Services	OCE MONOCHROME IPAK ALASKA AND HAWAII 6154069IP	$6,000.00	-5%	$6,300.00	$179.55	$148.05	$120.33				
1982V386	PlotWave 340/360	Professional Services	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	$2,200.00	-5%	$2,310.00	$65.84	$54.29	$44.12				
1982V388	PlotWave 340/360	Professional Services	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	$1,675.00	-5%	$1,759.00	$50.13	$41.34	$33.60				
2255V942	PlotWave 900	Machine	OCE PLOTWAVE 900 PRINT ENGINE-4 ROLLS 4985203	$94,000.00	50%	$47,393.00	$1,350.70	$1,113.74	$905.21				
2255V932	PlotWave 900	Accessories	TDS PRO PLC FOR PW900 4904896	$17,900.00	63%	$6,633.00	$189.04	$155.88	$126.69				
2255V933	PlotWave 900	Accessories	TDS PRO PLC 4904896C	$17,900.00	63%	$6,633.00	$189.04	$155.88	$126.69				
2255V931	PlotWave 900	Accessories	OCE PLOTWAVE 900 SCANNER 4985226	$45,995.00	60%	$18,333.00	$522.49	$430.83	$350.16				
2255V936	PlotWave 900	Accessories	FOLDER 1ST SECTION 736	$20,000.00	11%	$17,793.00	$507.10	$418.14	$339.85				
2255V937	PlotWave 900	Accessories	FOLDER 2ND SECTION 737	$20,000.00	11%	$17,793.00	$507.10	$418.14	$339.85				
2255V939	PlotWave 900	Accessories	PW900 ADDITIONAL 2 ROLLS 4985225	$9,000.00	30%	$6,309.00	$179.81	$148.26	$120.50				
2255V940	PlotWave 900	Accessories	PW900 HIGH SPEED (10E/MIN) 4985234	$6,600.00	39%	$4,045.00	$115.28	$95.06	$77.26				
2259V681	PlotWave 900	Accessories	DOUBLE DECKER STACKER 4936950	$6,500.00	9%	$5,903.00	$168.24	$138.72	$112.75				
2255V934	PlotWave 900	Accessories	COPY DELIVERY TRAY PW 900 4984004	$1,700.00	0%	$1,703.00	$48.54	$40.02	$32.53				
2259V682	PlotWave 900	Accessories	ORIGINAL COPY TRAY 4984003	$1,700.00	0%	$1,703.00	$48.54	$40.02	$32.53				
2259V683	PlotWave 900	Accessories	PUNCH UNIT (FOLDER) 4985042	$5,000.00	9%	$4,541.00	$129.42	$106.71	$86.73				
2259V684	PlotWave 900	Accessories	BELT DELIVERY UNIT (FOLDER) 853	$7,000.00	19%	$5,676.00	$161.77	$133.39	$108.41				
2260V179	PlotWave 900	Accessories	BELT FINISHER - 1ST BELT (FOLDER) 4984088	$6,000.00	5%	$5,676.00	$161.77	$133.39	$108.41				
2260V181	PlotWave 900	Accessories	BELT FINISHER - 2ND BELT (FOLDER) 4984089	$3,000.00	24%	$2,271.00	$64.72	$53.37	$43.38				
1979V359	PlotWave 900	Accessories	DELUXE CONTROLLER CABINET 4983022	$900.00	24%	$685.00	$19.52	$16.10	$13.08				
2260V180	PlotWave 900	Accessories	SPARE PAPER SPINDLE 2998576	$200.00	-5%	$210.00	$5.99	$4.94	$4.01				
2259V687	PlotWave 900	Accessories	PW900 2 ROLL DRAWER UPGRADE 4985239	$9,000.00	30%	$6,309.00	$179.81	$148.26	$120.50				
1930V002	PlotWave 900	Accessories	OCE ACCOUNT CONSOLE 4909002	$1,000.00	24%	$761.00	$21.69	$17.88	$14.54				
2259V688	PlotWave 900	Accessories	PC SECURITY KIT 155062136	$0.00	#DIV/0!	$27.00	$0.77	$0.63	$0.52				
2276V365	PlotWave 900	Software	OCE DIRECT PRINT MANAGER END USER/ADMIN TRAINING (1/2 DAY) 9717972	$995.00	1%	$990.00	$28.22	$23.27	$18.91				
7098B001	PlotWave 900	Software	OCE ACCOUNT CONSOLE V2 4909002	$1,000.00	-15%	$1,150.00	$32.78	$27.03	$21.97				
2259V690	PlotWave 900	Mandatory Delivery & Installation	PW900 TONER INITIAL SUPPLIES 1060124867	$459.00	0%	$459.00	$13.08	$10.79	$8.77				
2260V183	PlotWave 900	Mandatory Delivery & Installation	INSTALL PACK FOR PLOTWAVE 900	$6,436.00	0%	$6,436.00	$183.43	$151.25	$122.93				
1979V362	PlotWave 900	Implementation Services by Oce	OCE MONOCHROME TDS SERIES IPAK 61540461P	$1,675.00	0%	$1,675.00	$47.74	$39.36	$31.99				
1982V386	PlotWave 900	Implementation Services by Oce	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	$2,200.00	-5%	$2,310.00	$65.84	$54.29	$44.12				
1982V388	PlotWave 900	Implementation Services by Oce	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	$1,675.00	-5%	$1,759.00	$50.13	$41.34	$33.60				
6824B004	TDS750	Engine	OCE TDS750 2 ROLL PRINTER+CUT SHEET TRAY	$19,995.00	23%	$15,330.00	$436.91	$360.26	$292.80				
6720B002	TDS750	Accessories	TC54 SCANNER 4510	$7,995.00	34%	$5,245.00	$149.48	$123.26	$100.18				
6308B041	TDS750	Accessories	OCE 2 ROLL DRAWER	$4,500.00	18%	$3,675.00	$104.74	$86.36	$70.19				
6308B009	TDS750	Accessories	CUT SHEET TRAY FOR TDS750	$2,500.00	27%	$1,822.00	$51.93	$42.82	$34.80				
6720B034	TDS750	Accessories	ORIGINAL DELIVERY TRAY FOR OCE TC4 SCANNER	$1,895.00	-5%	$1,990.00	$56.72	$46.77	$38.01				
6720B003	TDS750	Accessories	TCS4XT THICK ORIGINAL SCANNER	$9,495.00	31%	$6,563.00	$187.05	$154.23	$125.35				
8898B001	TDS750	Accessories	OCE DELIVERY TRAY BASE UNIT	$1,960.00	-5%	$2,058.00	$58.65	$48.36	$39.31				
8898B002	TDS750	Accessories	ODT INTERFACE LV/MV TDS/PLOTWAVE	$140.00	-5%	$147.00	$4.19	$3.45	$2.81				
7089B062	TDS750	Accessories	KVM SWITCH 2 PORT, PS/2, MOLDED 6 CABLE	$45.00	-4%	$47.00	$1.34	$1.10	$0.90				
6720B020	TDS750	Accessories	OUTPUT TRAY LEG SET WITH TCS4 SCANNER	$500.00	-5%	$525.00	$14.96	$12.34	$10.03				
6428B003	TDS750	Accessories	OCE STANDDARD CONTROLLER CABINET	$600.00	-5%	$630.00	$17.96	$14.81	$12.03				
7089B057	TDS750	Accessories	17 FLAT PANEL GUI KIT (MANDATORY FOR EVERY MFP, NOT REQUIRED FOR PRINTER ONLY SALES)	$700.00	2%	$683.00	$19.47	$16.05	$13.05				
7089B056	TDS750	Accessories	19" FLAT PANEL GUI KIT (MANDATORY FOR EVERY MFP. NOT REQUIRED FOR PRINTER ONLY SALES)	$1,100.00	-5%	$1,155.00	$32.92	$27.14	$22.06				
6724B017	TDS750	Accessories	TDS700 FOLDER LST FOLD SECTION 4904942	$15,600.00	9%	$14,196.00	$404.59	$333.61	$271.14				
6724B016	TDS750	Accessories	TDS700 FOLDER 2ND FOLD SECTION 4904941	$14,400.00	9%	$13,104.00	$373.46	$307.94	$250.29				
6308B010	TDS750	Accessories	DOUBLE DECKER STACKER	$6,500.00	10%	$5,828.00	$166.10	$136.96	$111.31				
6724B002	TDS750	Accessories	BELT DELIVERY UNIT	$7,000.00	25%	$5,250.00	$149.63	$123.38	$100.28				
7648B006	TDS750	Accessories	ADD'L ROLL UNIT PACKED - UPGRADE 4903535	$1,600.00	-5%	$1,680.00	$47.88	$39.48	$32.09				
7089B051	TDS750	Accessories	OCE TDS750 CONTROLLER (PR ONLY TC4 SCANNER)	$5,400.00	34%	$3,570.00	$101.75	$83.90	$68.19				
6308B003	TDS750	Accessories	OCE 9600/TDS600/TDS700 LOADER, 2 ROLLS	$500.00	-5%	$525.00	$14.96	$12.34	$10.03				
6428B001	TDS750	Accessories	OCE DELUXE CONTROLLER CABINET	$900.00	-5%	$945.00	$26.93	$22.21	$18.05				
6308B002	TDS750	Accessories	OCE TDS700 PAPER SWITCH	$226.00	6%	$213.00	$6.07	$5.01	$4.07				
6308B006	TDS750	Accessories	OCE TDS700 USB/VGA EXTENSION CABLE	$35.00	-6%	$37.00	$1.05	$0.87	$0.71				
6720B026	TDS750	Accessories	TC4 STAND ALONE PLC IBASE	$3,600.00	20%	$2,888.00	$82.31	$67.87	$55.16				
7089B063	TDS750	Software/Controller	TDS7X0 ACCY KIT	$44.94	-7%	$48.00	$1.37	$1.13	$0.92				
6717B003	TDS750	Software/Controller	TDS750 EXPRESS BUNDLE 4904753	$2,500.00	8%	$2,300.00	$65.55	$54.05	$43.93				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6717B005	TDS750	Software/Controller	PROFESSIONAL BUNDLE 4904755	$6,500.00	12%	$5,750.00	$163.88	$135.13	$109.83				
6717B007	TDS750	Software/Controller	OCE TDS750 ADOBE POSTSCRIPT 3/PDF LIC	$2,000.00	14%	$1,725.00	$49.16	$40.54	$32.95				
7098B001	TDS750	Software/Controller	OCE ACCOUNT CONSOLE V2 4909002	$1,000.00	-15%	$1,150.00	$32.78	$27.03	$21.97				
7595B002	TDS750	Software/Controller	TCS4 STAND ALONE, SCANNING FEATURES	$7,000.00	10%	$6,325.00	$180.26	$148.64	$120.81				
8400B014	TDS750	Software/Controller	OCE DIRECT PRINT MANAGER CD PACK	$9.00	0%	$9.00	$0.26	$0.21	$0.17				
8400B002	TDS750	Software/Controller	OCE DIRECT PRINT MANAGER (25 FIXED SEATS)	$500.00	-15%	$575.00	$16.39	$13.51	$10.98				
7595B001	TDS750	Software/Controller	TCS4 STAND ALONE, PLC BASE LICENSE	$823.00	-3%	$851.00	$24.25	$20.00	$16.25				
7595B004	TDS750	Software/Controller	TC4 STAND ALONE SECURITY LEVEL	$100.00	-15%	$115.00	$3.28	$2.70	$2.20				
2010V164	TDS750	Mandatory Delivery & Install	INSTALL PACK FOR TDS 750	$1,922.00	30%	$1,345.00	$38.33	$31.61	$25.69				
2202V058	TDS750	Mandatory Delivery & Install	OCE WIDE FORMAT FLOOR PROTECTION	$110.00	0%	$110.00	$3.14	$2.59	$2.10				
2202V059	TDS750	Mandatory Delivery & Install	OCE WIDE FORMAT STAIR CRAWLER	$204.00	0%	$204.00	$5.81	$4.79	$3.90				
6717B001	TDS750	Mandatory Delivery & Install	OCE TDS750 POWER LOGIC BASE LICENSE	$1,203.00	10%	$1,082.00	$30.84	$25.43	$20.67				
1979V362	TDS750	Implementation Services by Oce	OCE MONOCHROME TDS SERIES IPAK 61540461P	$1,675.00	0%	$1,675.00	$47.74	$39.36	$31.99				
2107V449	TDS750	Implementation Services by Oce	OCE MONOCHROME IPAK ALASKA AND HAWAII 6154069IP	$6,000.00	-5%	$6,300.00	$179.55	$148.05	$120.33				
1982V386	TDS750	Implementation Services by Oce	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	$2,200.00	-5%	$2,310.00	$65.84	$54.29	$44.12				
1982V388	TDS750	Implementation Services by Oce	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	$1,675.00	-5%	$1,759.00	$50.13	$41.34	$33.60				
5838B001	ColorWave 300	Machine	OCE COLORWAVE 300 PRINT ENGINE #4913400	$15,000.00	8%	$13,802.00	$393.36	$324.35	$263.62				
8782B001	ColorWave 300	Accessories	SCANNER EXPRESS II	$5,000.00	22%	$3,910.00	$111.44	$91.89	$74.68				
5817B004	ColorWave 300	Accessories	SCII ADAPTER CABLE	$15.00	27%	$11.00	$0.31	$0.26	$0.21				
5839B001	ColorWave 300	Accessories	OCE COLORWAVE300 COVER(FOR PRINTER ONLY)	$200.00	-5%	$210.00	$5.99	$4.94	$4.01				
5840B001	ColorWave 300	Accessories	OCE COLORWAVE300 TOP DELIVERY TRAY	$3,500.00	-5%	$3,675.00	$104.74	$86.36	$70.19				
5837B001	ColorWave 300	Accessories	CALIBRATION SHEET OCE SCANNER EXPRESS	$72.00	14%	$62.00	$1.77	$1.46	$1.18				
6803B010	ColorWave 300	Accessories	ESTEFOLD 2400 FAN FOLD	$16,995.00	10%	$15,220.00	$433.77	$357.67	$290.70				
5828B009	ColorWave 300	Accessories	OCE ESTEFOLD CONNECTION KIT LV COLOR (CW3X0, TCS500)	$2,500.00	16%	$2,100.00	$59.85	$49.35	$40.11				
6803B007	ColorWave 300	Accessories	OCE ESTEFOLD 4312 WITH EXTENDED STACKER	$31,995.00	11%	$28,345.00	$807.83	$666.11	$541.39				
5828B010	ColorWave 300	Accessories	OCE ESTEFOLD US KIT (REQUIRED WITH 6803B007)	$663.66	4%	$637.00	$18.15	$14.97	$12.17				
5843B001	ColorWave 300	Software	OCE COLORWAVE 300 ADOBE PS3/PDF	$1,450.00	-15%	$1,668.00	$47.54	$39.20	$31.86				
5842B001	ColorWave 300	Software	COLORWAVE300 CONTROLLER LICENSE	$3.00	33%	$2.00	$0.06	$0.05	$0.04				
7098B001	ColorWave 300	Software	OCE ACCOUNT CONSOLE V2 4909002	$1,000.00	-15%	$1,150.00	$32.78	$27.03	$21.97				
8400B002	ColorWave 300	Software	OCE DIRECT PRINT MANAGER (25 FIXED SEATS)	$500.00	-15%	$575.00	$16.39	$13.51	$10.98				
8400B014	ColorWave 300	Software	OCE DIRECT PRINT MANAGER CD PACK	$9.00	0%	$9.00	$0.26	$0.21	$0.17				
3438B025	ColorWave 300	PROFILING and CALIBRATION TOOLS	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	ColorWave 300	PROFILING and CALIBRATION TOOLS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
8002A006	ColorWave 300	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	ColorWave 300	PROFILING and CALIBRATION TOOLS	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	ColorWave 300	PROFILING and CALIBRATION TOOLS	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	ColorWave 300	PROFILING and CALIBRATION TOOLS	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
3438B022	ColorWave 300	PROFILING and CALIBRATION TOOLS	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
2107V448	ColorWave 300	Implementation Services by Oce	OCE COLOR IPAK ALASKA AND HAWAII 6154070IP	$6,000.00	0%	$6,000.00	$171.00	$141.00	$114.60				
2202V056	ColorWave 300	Implementation Services by Oce	OCE COLORWAVE 300 IPAK 6154064IP	$1,295.00	0%	$1,295.00	$36.91	$30.43	$24.73				
1982V386	ColorWave 300	Implementation Services by Oce	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	$2,200.00	-5%	$2,310.00	$65.84	$54.29	$44.12				
1982V388	ColorWave 300	Implementation Services by Oce	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	$1,675.00	-5%	$1,759.00	$50.13	$41.34	$33.60				
2117V089	ColorWave 300	Install Pack for Oce 300	OCE COLORWAVE 300 INSTALL PAK	$1,665.00	20%	$1,340.00	$38.19	$31.49	$25.59				
2202V058	ColorWave 300	Install Pack for Oce 300	OCE WIDE FORMAT FLOOR PROTECTION	$110.00	0%	$110.00	$3.14	$2.59	$2.10				
2202V059	ColorWave 300	Install Pack for Oce 300	OCE WIDE FORMAT STAIR CRAWLER	$204.00	0%	$204.00	$5.81	$4.79	$3.90				
7018B002	ColorWave 650	Machine	COLORWAVE 650 PRINTER (2 ROLLS) 4904683	$43,990.00	23%	$33,923.00	$966.81	$797.19	$647.93				
7063B032	ColorWave 650	Accessories	COLORWAVE 650 ACCESSORY KIT (REQ W/ ENGINE)	$607.00	6%	$573.00	$16.33	$13.47	$10.94				
7650B006	ColorWave 650	Accessories	CW600/650 ROLL HOLDER 2	$100.00	-5%	$105.00	$2.99	$2.47	$2.01				
7650B005	ColorWave 650	Accessories	OCE 2 ROLL DRAWER 4904954	$4,792.00	23%	$3,675.00	$104.74	$86.36	$70.19				
7650B011	ColorWave 650	Accessories	COLORWAVE 600 STACKER 4904997	$2,700.00	3%	$2,625.00	$74.81	$61.69	$50.14				
6720B002	ColorWave 650	Accessories	TCS4 SCANNER 4510	$7,995.00	34%	$5,245.00	$149.48	$123.26	$100.18				
6720B041	ColorWave 650	Accessories	(CONFIG CTR) TC4 HYBRID KIT	$30.00	-7%	$32.00	$0.91	$0.75	$0.61				
8932B001	ColorWave 650	Accessories	(CONFIG CTR) WINDOWS 7 CONTROLLER KIT	$1,000.00	16%	$840.00	$23.94	$19.74	$16.04				
8932B002	ColorWave 650	Accessories	CW650/550/TC4 HYBRID CONTROLLER	$3,600.00	20%	$2,888.00	$82.31	$67.87	$55.16				
6720B042	ColorWave 650	Accessories	F/I TC4 HYBRID KIT	$30.00	-7%	$32.00	$0.91	$0.75	$0.61				
8392B001	ColorWave 650	Accessories	GUI KIT (17"MONITOR, KEYBOARD, MOUSE)	$382.00	26%	$282.00	$8.04	$6.63	$5.39				
6720B043	ColorWave 650	Accessories	F/I WIN7 UPGRADE KIT	$1,000.00	16%	$840.00	$23.94	$19.74	$16.04				
6720B003	ColorWave 650	Accessories	TCS4XT THICK ORIGINAL SCANNER	$9,045.00	31%	$6,563.00	$187.05	$154.23	$125.35				
7650B010	ColorWave 650	Accessories	OCE CW600 RECEIVING RACK	$148.00	5%	$140.00	$3.99	$3.29	$2.67				
6803B010	ColorWave 650	Accessories	ESTEFOLD 2400 FAN FOLD	$16,995.00	10%	$15,220.00	$433.77	$357.67	$290.70				
5828B008	ColorWave 650	Accessories	OCE ESTEFOLD CONNECTION KIT MV COLOR	$3,500.00	10%	$3,150.00	$89.78	$74.03	$60.17				
6803B007	ColorWave 650	Accessories	OCE ESTEFOLD 4312 WITH EXTENDED STACKER	$31,995.00	11%	$28,345.00	$807.83	$666.11	$541.39				
5828B010	ColorWave 650	Accessories	OCE ESTEFOLD US KIT (REQUIRED WITH 6803B007)	$663.66	4%	$637.00	$18.15	$14.97	$12.17				
7064B001	ColorWave 650	Software	COLORWAVE 650 LICENSE RESALE	$1,690.00	-15%	$1,944.00	$55.40	$45.68	$37.13				
7064B002	ColorWave 650	Software	COLORWAVE 650 ADOBE POSTSCRIPT 3	$2,750.00	-15%	$3,163.00	$90.15	$74.33	$60.41				
7098B001	ColorWave 650	Software	OCE ACCOUNT CONSOLE V2 4909002	$1,000.00	-15%	$1,150.00	$32.78	$27.03	$21.97				
8400B002	ColorWave 650	Software	OCE DIRECT PRINT MANAGER (25 FIXED SEATS)	$500.00	-15%	$575.00	$16.39	$13.51	$10.98				
8400B014	ColorWave 650	Software	OCE DIRECT PRINT MANAGER CD PACK	$9.00	0%	$9.00	$0.26	$0.21	$0.17				
7595B001	ColorWave 650	Software	TCS4 STAND ALONE, PLC BASE LICENSE	$823.00	-3%	$851.00	$24.25	$20.00	$16.25				
7595B004	ColorWave 650	Software	TC4 STAND ALONE SECURITY LEVEL	$100.00	-15%	$115.00	$3.28	$2.70	$2.20				
2304V898	ColorWave 650	Delivery & Installation	OCE ESTEFOLD CONNECTION KIT LV COLOR (CW3X0, TCS500) D&I	$779.00	20%	$627.00	$17.87	$14.73	$11.98				
2304V229	ColorWave 650	Delivery & Installation	OCE ESTEFOLD 4312 WITH EXTENDED STACKER D&I	$3,093.00	30%	$2,165.00	$61.70	$50.88	$41.35				
2202V058	ColorWave 650	Delivery & Installation	OCE WIDE FORMAT FLOOR PROTECTION	$110.00	0%	$110.00	$3.14	$2.59	$2.10				
2202V059	ColorWave 650	Delivery & Installation	OCE WIDE FORMAT STAIR CRAWLER	$204.00	0%	$204.00	$5.81	$4.79	$3.90				
2117V090	ColorWave 650	Delivery & Installation	OCE COLORWAVE 600/650 INSTALL PAK	$2,893.00	19%	$2,329.00	$66.38	$54.73	$44.48				
2471V782	ColorWave 650	Delivery & Installation	TC4 HYBRID CONTROLLER DELIVERY AND INSTALLATION	$1,000.00	20%	$805.00	$22.94	$18.92	$15.38				
2113V966	ColorWave 650	Implementation Services by Oce	OCE COLORWAVE 600 IPAK 6154011IP	$1,675.00	0%	$1,675.00	$47.74	$39.36	$31.99				
2107V448	ColorWave 650	Implementation Services by Oce	OCE COLOR IPAK ALASKA AND HAWAII 6154070IP	$6,000.00	0%	$6,000.00	$171.00	$141.00	$114.60				
1982V386	ColorWave 650	Implementation Services by Oce	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	$2,200.00	-5%	$2,310.00	$65.84	$54.29	$44.12				
1982V388	ColorWave 650	Implementation Services by Oce	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	$1,675.00	-5%	$1,759.00	$50.13	$41.34	$33.60				
1810V328	Onyx	Software	ONYX PRODUCTIONHOUSE X10	$4,995.00	25%	$3,726.00	$106.19	$87.56	$71.17				
1810V327	Onyx	Software	ONYX POSTERSHOP X10	$3,295.00	25%	$2,459.00	$70.08	$57.79	$46.97				
1810V329	Onyx	Software	ONYX RIPCENTER X10	$1,695.00	25%	$1,265.00	$36.05	$29.73	$24.16				
0904V618	Onyx	Add-ons	One Additional RIP OP-RIP	$795.00	25%	$593.00	$16.90	$13.94	$11.33				
0904V605	Onyx	Add-ons	Add One More Active Printer OP-AP1	$495.00	25%	$370.00	$10.55	$8.70	$7.07				
0904V617	Onyx	Add-ons	CADPrint Front End Option for RIP-Queue OP-CADPRINT	$995.00	25%	$743.00	$21.18	$17.46	$14.19				
2375V804	Onyx	Add-ons	ADD CONTOUR CUTTING FOR I-CUT AND OTHER FLATBED CUTTERS OP-ICUT	$1,995.00	25%	$1,489.00	$42.44	$34.99	$28.44				
0904V605	Onyx	Accessories	Add One More Active Printer OP-AP1	$495.00	25%	$370.00	$10.55	$8.70	$7.07				
0904V618	Onyx	Accessories	One Additional RIP OP-RIP	$795.00	25%	$593.00	$16.90	$13.94	$11.33				
0904V617	Onyx	Accessories	CADPrint Front End Option for RIP-Queue OP-CADPRINT	$995.00	25%	$743.00	$21.18	$17.46	$14.19				
2117V702	Onyx	Support	ONYX PLUS SERVICE SVC-PLUS12	$595.00	25%	$444.00	$12.65	$10.43	$8.48				
2375V811	Onyx	Support	ONYX RIPCENTER - MID-SIZE EDITION -UP TO 24" SUPPORT- SRX-RIPC1R-MID	$695.00	25%	$519.00	$14.79	$12.20	$9.91				
2462V499	Onyx	Maintenance	ONYX 1 YEAR ADVANTAGE FOR V. X10.X POSTERSHOP & PRODUCTIONHOUSE - SVC-ADV1CRNT	$695.00	15%	$591.00	$16.84	$13.89	$11.29				
2462V502	Onyx	Maintenance	ONYX 3 YEAR ADVANTAGE FOR V. X10.X POSTERSHOP & PRODUCTIONHOUSE - SVC-ADV3CRNT	$1,895.00	15%	$1,611.00	$45.91	$37.86	$30.77				
2375V813	Onyx	Maintenance	ONYX ADVANTAGE FOR VERSION 7.X, SVC-ADVPREV	$995.00	35%	$646.00	$18.41	$15.18	$12.34				
2375V314	Onyx	Maintenance	ONYX ADVANTAGE FOR VERSION 6.X, SVC-ADVLGCY	$2,195.00	35%	$1,424.00	$40.58	$33.46	$27.20				
2462V501	Onyx	Maintenance	ONYX 1 YR ADV PLUS PHONE FOR V. X10.X POSTERSHOP&PRODUCTIONHOUSE - SVC-PREM1CRNT	$995.00	15%	$846.00	$24.11	$19.88	$16.16				
2462V506	Onyx	Maintenance	ONYX 3 YR ADV PLUS PHONE FOR V. X10.X POSTERSHOP&PRODUCTIONHOUSE - SVC-PREM3CRNT	$2,695.00	15%	$2,291.00	$65.29	$53.84	$43.76				
2375V338	Onyx	Maintenance	ONYX ADVANTAGE PLUS PHONE SUPPORT FOR VERSION 7.X, SVC-PREMPREV	$1,295.00	35%	$840.00	$23.94	$19.74	$16.04				
2375V803	Onyx	Maintenance	ONYX ADVANTAGE PLUS PHONE SUPPORT FOR VERSION 6.X, SVC-PREMLGCY	$2,495.00	35%	$1,619.00	$46.14	$38.05	$30.92				
2462V500	Onyx	Maintenance	ONYX 1 YEAR ADVANTAGE FOR VERSION X10.X RIPCENTER - SVC-ADV1CRNT-RC	$395.00	15%	$336.00	$9.58	$7.90	$6.42				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2462V504	Onyx	Maintenance	ONYX 3 YEAR ADVANTAGE FOR VERSION X10.X RIPCENTER - SVC-ADV3CRNT-RC	$1,095.00	15%	$931.00	$26.53	$21.88	$17.78				
2462V503	Onyx	Maintenance	ONYX 1 YEAR ADVANTAGE PLUS PHONE FOR VERSION X10.X RIPCENTER - SVC-PREM1CRNT-RC	$695.00	15%	$591.00	$16.84	$13.89	$11.29				
2462V505	Onyx	Maintenance	ONYX 3 YEAR ADVANTAGE PLUS PHONE FOR VERSION X10.X RIPCENTER - SVC-PREM3CRNT-RC	$1,895.00	15%	$1,611.00	$45.91	$37.86	$30.77				
1396V764	Onyx	Implementation Services by Local Systems Analyst	ONYX IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
2337V285	ReproDesk- Contact ESS Marketing for more information	ReproDesk Studio	REPRO DESK STUDIO 4937401	$1,000.00	-4%	$1,042.00	$29.70	$24.49	$19.90				
6720B002	TC4 Scanners	Machines	TCS4 SCANNER 4510	$7,995.00	34%	$5,245.00	$149.48	$123.26	$100.18				
6720B003	TC4 Scanners	Machines	TCS4XT THICK ORIGINAL SCANNER	$9,495.00	31%	$6,563.00	$187.05	$154.23	$125.35				
8898B001	TC4 Scanners	Accessories	OCE DELIVERY TRAY BASE UNIT	$1,960.00	-5%	$2,058.00	$58.65	$48.36	$39.31				
8898B002	TC4 Scanners	Accessories	ODT INTERFACE LV/MV TDS/PLOTWAVE	$140.00	-5%	$147.00	$4.19	$3.45	$2.81				
6720B020	TC4 Scanners	Accessories	OUTPUT TRAY LEG SET WITH TCS4 SCANNER	$500.00	-5%	$525.00	$14.96	$12.34	$10.03				
6720B026	TC4 Scanners	Stand Alone Configuration	TC4 STAND ALONE PLC IBASE	$3,600.00	20%	$2,888.00	$82.31	$67.87	$55.16				
7595B012	TC4 Scanners	Stand Alone Configuration	OCE TCS4 STAND ALONE, CONFIGURATION KEY	$3.00	33%	$2.00	$0.06	$0.05	$0.04				
7595B001	TC4 Scanners	Stand Alone Configuration	TCS4 STAND ALONE, PLC BASE LICENSE	$823.00	-3%	$851.00	$24.25	$20.00	$16.25				
7595B002	TC4 Scanners	Stand Alone Configuration	TCS4 STAND ALONE, SCANNING FEATURES	$7,000.00	10%	$6,325.00	$180.26	$148.64	$120.81				
7595B003	TC4 Scanners	Stand Alone Options	TC4 STAND ALONE ACCOUNT LOGIC	$0.00	#DIV/0!	$588.00	$16.76	$13.82	$11.23				
7595B004	TC4 Scanners	Stand Alone Options	TC4 STAND ALONE SECURITY LEVEL	$100.00	-15%	$115.00	$3.28	$2.70	$2.20				
7595B006	TC4 Scanners	Stand Alone Options	OCE TC4 PUBLISHER COPY LIC (CW600 ONLY)	$250.00	-15%	$288.00	$8.21	$6.77	$5.50				
2442V143	TC4 Scanners	Mandatory Delivery and Installation	TC4 SCANNER DELIVERY & INSTALLATION	$528.00	30%	$369.00	$10.52	$8.67	$7.05				
2474V829	TC4 Scanners	Professional Services	SYSTEM INTEGRATION (1/2 DAY) 6152202	$1,295.00	-5%	$1,360.00	$38.76	$31.96	$25.98				
2474V828	TC4 Scanners	Professional Services	SYSTEM ANALYSIS (1/2 DAY) 6152205	$1,295.00	-5%	$1,360.00	$38.76	$31.96	$25.98				
2474V826	TC4 Scanners	Professional Services	SYSTEM INTEGRATION (1 DAY) 6152206	$1,675.00	-5%	$1,759.00	$50.13	$41.34	$33.60				
2474V823	TC4 Scanners	Professional Services	PROJECT MANAGEMENT (1/2 DAY) 6152207	$1,295.00	-5%	$1,360.00	$38.76	$31.96	$25.98				
1982V386	TC4 Scanners	Professional Services	OCE PROJECT MANAGEMENT SERVICES (1 DAY) 6152200	$2,200.00	-5%	$2,310.00	$65.84	$54.29	$44.12				
1982V388	TC4 Scanners	Professional Services	OCE SYSTEMS ANALYSIS (1 DAY) 6152203	$1,675.00	-5%	$1,759.00	$50.13	$41.34	$33.60				
2134V016	Total Color Management Professional Services	Services	COLOR WORKFLOW ASSESSMENT	$1,000.00	-15%	$1,150.00	$32.78	$27.03	$21.97				
2134V017	Total Color Management Professional Services	Services	G7 MASTER PRINTER QUALIFICATION	$5,000.00	-15%	$5,750.00	$163.88	$135.13	$109.83				
2134V015	Total Color Management Professional Services	Services	ADDITIONAL SERVICES (COLOR WORKFLOW ASSESSMENT/G7 MASTER PRINTER QUALIFICATION)	$500.00	-15%	$575.00	$16.39	$13.51	$10.98				
2138V454	Total Color Management Professional Services	Services	PROFILING SERVICE (ICC OUTPUT PROFILE,1 DIGITAL PRINTER,1 MEDIA)	$1,500.00	-15%	$1,725.00	$49.16	$40.54	$32.95				
2138V457	Total Color Management Professional Services	Services	PROFILING SERVICE ADDITIONAL MEDIA (ICC OUTPUT PROFILE,1 PRINTER,1 MEDIA)	$450.00	-15%	$518.00	$14.76	$12.17	$9.89				
2138V455	Total Color Management Professional Services	Services	PROFILING SERVICE (MONITOR PROFILING AND CALIBRATION)	$250.00	-15%	$288.00	$8.21	$6.77	$5.50				
3438B025	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i1IO / ISIS	I1PUBLISH -1 PROFILER- SOFTWARE	$1,099.00	26%	$811.00	$23.11	$19.06	$15.49				
8002A004	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i1IO / ISIS	X-RITE EYE ONE SPECTROPHOTOMETER (POS)	$1,300.00	26%	$967.00	$27.56	$22.72	$18.47				
3438B022	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i1IO / ISIS	I1 IO AUTOMATED SCANNING TABLE (V2)	$2,595.00	22%	$2,031.00	$57.88	$47.73	$38.79				
8002A006	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i1IO / ISIS	EYE ONE ISIS AUTOMATED CHART READER	$3,495.00	22%	$2,739.00	$78.06	$64.37	$52.31				
8002A007	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i1IO / ISIS	EYE ONE ISIS AUTOMATED CHART READER - XL	$4,495.00	22%	$3,507.00	$99.95	$82.41	$66.98				
3438B027	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i1IO / ISIS	I1ISIS HARDCASE	$800.00	93%	$60.00	$1.71	$1.41	$1.15				
3438B028	X-Rite i1 Publish	i1 Publish / i1 Pro 2 / i1IO / ISIS	I1ISIS XL HARDCASE	$1,200.00	23%	$919.00	$26.19	$21.60	$17.55				
2364V847	X-Rite i1 Publish	Implementation Services	X-RITE I1 PUBLISH IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	0%	$840.00	$23.94	$19.74	$16.04				
3438B001	X-Rite Color Training	Training	PERSONAL COLOR TRAINER SESSION #1	$500.00	-2%	$508.00	$14.48	$11.94	$9.70				
3438B002	X-Rite Color Training	Training	PERSONAL COLOR TRAINER SESSION #2	$500.00	12%	$442.00	$12.60	$10.39	$8.44				
3438B003	X-Rite Color Training	Training	PERSONAL COLOR TRAINER SESSION #3	$500.00	-2%	$508.00	$14.48	$11.94	$9.70				
3438B014	X-Rite Color Training	Training	PERSONAL COLOR TRAINER SESSION #4	$500.00	-2%	$508.00	$14.48	$11.94	$9.70				
3438B004	X-Rite Color Training	Training	PERSONAL COLOR TRAINER SESSION MULTIPACK (3 SESSIONS)	$1,167.00	-2%	$1,185.00	$33.77	$27.85	$22.63				
3438B018	X-Rite Color Training	Training	ASK THE COLOR EXPERT - 6 MONTH SUPPORT PACKAGE	$500.00	-2%	$508.00	$14.48	$11.94	$9.70				
3438B019	X-Rite Color Training	Training	ASK THE COLOR EXPERT - 1 YEAR SUPPORT PACKAGE	$1,000.00	-2%	$1,015.00	$28.93	$23.85	$19.39				
3438B012	X-Rite i1 Process Control (Legacy)	X-Rite Process Control	I1 PROCESS CONTROL SOFTWARE (iP C1+/C7000VP/C6000/VP)	$900.00	27%	$661.00	$18.84	$15.53	$12.63				
3438B020	X-Rite i1 Process Control (Legacy)	X-Rite Process Control	I1 PROCESS CONTROL SOFTWARE FOR IMAGERUNNER ADVANCE C9075 PRO/ C9065 PRO/ C7065/ C7055	$900.00	34%	$592.00	$16.87	$13.91	$11.31				
8002A008	X-Rite i1 Process Control (Legacy)	X-Rite Process Control	EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATED CHART READER	$3,950.00	23%	$3,030.00	$86.36	$71.21	$57.87				
8002A009	X-Rite i1 Process Control (Legacy)	X-Rite Process Control	EYE ONE PROCESS CONTROL SOFTWARE & EYE ONE ISIS AUTOMATED CHART READER - XL	$4,950.00	24%	$3,786.00	$107.90	$88.97	$72.31				
1396V759	X-Rite i1 Process Control (Legacy)	Implementation Services	X-RITE I1 PROCESS CONTROL IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
6315AD39	eCopy PDF Pro Office	PDF Pro Office	ECOPY PDF PRO OFFICE, SINGLE LICENSE, 1 YEAR MAINTENANCE & SUPPORT (PACKAGE)	$197.00	28%	$142.00	$4.05	$3.34	$2.71				
6315AD40	eCopy PDF Pro Office	PDF Pro Office	ECOPY PDF PRO OFFICE, SINGLE LICENSE, 3 YEARS MAINTENANCE & SUPPORT (PACKAGE)	$257.00	28%	$185.00	$5.27	$4.35	$3.53				
6315AD41	eCopy PDF Pro Office	PDF Pro Office	ECOPY PDF PRO OFFICE, SINGLE LICENSE, 4 YEARS MAINTENANCE & SUPPORT (PACKAGE)	$287.00	28%	$207.00	$5.90	$4.86	$3.95				
6315AD42	eCopy PDF Pro Office	PDF Pro Office	ECOPY PDF PRO OFFICE, SINGLE LICENSE, 5 YEARS MAINTENANCE & SUPPORT (PACKAGE)	$317.00	28%	$227.00	$6.47	$5.33	$4.34				
6315AD44	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 5-39 SEATS, 1 YEAR MAINT & SUPPORT (PKG)	$142.00	20%	$113.00	$3.22	$2.66	$2.16				
6315AD45	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 40-199 SEATS, 1 YEAR MAINT & SUPPORT (PKG)	$132.00	20%	$106.00	$3.02	$2.49	$2.02				
6315AD46	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 200-399 SEATS, 1 YEAR MAINT & SUPPORT (PKG)	$125.00	21%	$99.00	$2.82	$2.33	$1.89				
6315AD47	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 400-999 SEATS, 1 YEAR MAINT. & SUPPORT (PKG)	$107.00	20%	$86.00	$2.45	$2.02	$1.64				
6315AD48	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 1000-10000 SEATS, 1 YEAR MAINT. & SUPPORT (PKG)	$90.00	19%	$73.00	$2.08	$1.72	$1.39				
6315AD49	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 5-39 SEATS, 3 YEARS MAINT. & SUPPORT (PKG)	$186.00	28%	$134.00	$3.82	$3.15	$2.56				
6315AD50	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 40-199 SEATS, 3 YEARS MAINT. & SUPPORT (PKG)	$172.00	27%	$125.00	$3.56	$2.94	$2.39				
6315AD51	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 200-399 SEATS, 3 YEARS MAINT & SUPPORT (PKG)	$163.00	28%	$117.00	$3.33	$2.75	$2.23				
6315AD52	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 400-999 SEATS, 3 YEARS MAINT. & SUPPORT (PKG)	$139.00	20%	$111.00	$3.16	$2.61	$2.12				
6315AD53	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 1000-10000 SEATS, 3 YEARS MAINT. & SUPPORT (PKG)	$118.00	19%	$95.00	$2.71	$2.23	$1.81				
6315AD54	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 5-39 SEATS, 4 YEARS MAINT. & SUPPORT (PKG)	$208.00	28%	$149.00	$4.25	$3.50	$2.85				
6315AD55	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 40-199 SEATS, 4 YEARS MAINT. & SUPPORT (PKG)	$192.00	28%	$139.00	$3.96	$3.27	$2.65				
6315AD56	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 200-399 SEATS, 4 YEARS MAINT. & SUPPORT (PKG)	$182.00	29%	$130.00	$3.71	$3.06	$2.48				
6315AD57	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 400-999 SEATS, 4 YEARS MAINT. & SUPPORT (PKG)	$155.00	28%	$112.00	$3.19	$2.63	$2.14				
6315AD58	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 1000-10000 SEATS, 4 YEARS MAINT. & SUPPORT (PKG)	$132.00	20%	$106.00	$3.02	$2.49	$2.02				
6315AD59	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 5-39 SEATS, 5 YEARS MAINT. & SUPPORT (PKG)	$230.00	28%	$166.00	$4.73	$3.90	$3.17				
6315AD60	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 40-199 SEATS, 5 YEARS MAINT. & SUPPORT (PKG)	$212.00	28%	$152.00	$4.33	$3.57	$2.90				
6315AD61	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 200-399 SEATS, 5 YEARS MAINT. & SUPPORT (PKG)	$0.00	#DIV/0!	$145.00	$4.13	$3.41	$2.77				
6315AD62	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 400-999 SEATS, 5 YEARS MAINT. & SUPPORT (PKG)	$171.00	28%	$123.00	$3.51	$2.89	$2.35				
6315AD63	eCopy PDF Pro Office	PDF Pro Office Volume Pricing	ECOPY PDF PRO OFFICE, VOLUME, 1000-10000 SEATS, 5 YEARS MAINT. & SUPPORT (PKG)	$146.00	21%	$116.00	$3.31	$2.73	$2.22				
6315AE79	eCopy PDF Pro Office	PDF Pro Office Volume Add-on Seats	ECOPY PDF PRO OFFICE VOLUME - ADD-ON SEATS - (5-39) SEATS	$120.00	20%	$96.00	$2.74	$2.26	$1.83				
6315AE80	eCopy PDF Pro Office	PDF Pro Office Volume Add-on Seats	ECOPY PDF PRO OFFICE VOLUME - ADD-ON SEATS - (40-199) SEATS	$112.00	20%	$90.00	$2.57	$2.12	$1.72				
6315AE81	eCopy PDF Pro Office	PDF Pro Office Volume Add-on Seats	ECOPY PDF PRO OFFICE VOLUME - ADD-ON SEATS - (200-399) SEATS	$106.00	20%	$85.00	$2.42	$2.00	$1.62				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6315AE82	eCopy PDF Pro Office	PDF Pro Office Volume Add-on Seats	ECOPY PDF PRO OFFICE VOLUME - ADD-ON SEATS - (400-999) SEATS	$91.00	20%	$73.00	$2.08	$1.72	$1.39				
6315AE83	eCopy PDF Pro Office	PDF Pro Office Volume Add-on Seats	ECOPY PDF PRO OFFICE VOLUME - ADD-ON SEATS - (1,000-10,000) SEATS	$76.00	21%	$60.00	$1.71	$1.41	$1.15				
1906V337	eCopy PDF Pro Office	eCopy PDF Pro Office Implementation Services	ECOPY PDF PRO OFFICE IMPLEMENTATION SERVICES	$210.00	-1%	$213.00	$6.07	$5.01	$4.07				
2030V475	eCopy PDF Pro Office	eCopy Project Management Services	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
6315AF01	eCopy ShareScan Elements	eCopy ShareScan Elements Embedded	ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 3 YRS M&S	$698.00	1%	$692.00	$19.72	$16.26	$13.22				
6315AF02	eCopy ShareScan Elements	eCopy ShareScan Elements Embedded	ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 4 YRS M&S	$759.00	6%	$716.00	$20.41	$16.83	$13.68				
6315AF03	eCopy ShareScan Elements	eCopy ShareScan Elements Embedded	ECOPY SHARESCAN V5 ELEMENTS EMBEDDED, 5 YRS M&S	$821.00	6%	$775.00	$22.09	$18.21	$14.80				
6315AF80	eCopy ShareScan Elements	eCopy ShareScan Elements – Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 3 YRS MAINT. & SUPPORT	$580.00	3%	$560.00	$15.96	$13.16	$10.70				
6315AF81	eCopy ShareScan Elements	eCopy ShareScan Elements – Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 4 YRS MAINT. & SUPPORT	$641.00	4%	$618.00	$17.61	$14.52	$11.80				
6315AF82	eCopy ShareScan Elements	eCopy ShareScan Elements – Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 3-24 UNITS - 5 YRS MAINT. & SUPPORT	$703.00	4%	$677.00	$19.29	$15.91	$12.93				
6315AF86	eCopy ShareScan Elements	eCopy ShareScan Elements – Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 3 YRS MAINT. & SUPPORT	$540.00	4%	$521.00	$14.85	$12.24	$9.95				
6315AF87	eCopy ShareScan Elements	eCopy ShareScan Elements – Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 4 YRS MAINT. & SUPPORT	$601.00	3%	$580.00	$16.53	$13.63	$11.08				
6315AF88	eCopy ShareScan Elements	eCopy ShareScan Elements – Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 25-49 UNITS - 5 YRS MAINT. & SUPPORT	$663.00	4%	$638.00	$18.18	$14.99	$12.19				
6315AF92	eCopy ShareScan Elements	eCopy ShareScan Elements – Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 3 YRS MAINT. & SUPPORT	$505.00	4%	$486.00	$13.85	$11.42	$9.28				
6315AF93	eCopy ShareScan Elements	eCopy ShareScan Elements – Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 4 YRS MAINT. & SUPPORT	$566.00	4%	$545.00	$15.53	$12.81	$10.41				
6315AF94	eCopy ShareScan Elements	eCopy ShareScan Elements – Volume Licenses	ECOPY SHARESCAN V5 ELEMENTS VOLUME LICENSE 50+ UNITS - 5 YRS MAINT. & SUPPORT	$628.00	4%	$606.00	$17.27	$14.24	$11.57				
1926V443	eCopy ShareScan Elements	eCopy ShareScan Elements Implementation Services	ECOPY SHARESCAN ELEMENTS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$630.00	-1%	$638.00	$18.18	$14.99	$12.19				
6315AA12	eCopy ShareScan Office	eCopy ShareScan Office	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 3 YRS MAINTENANCE AND SUPPORT	$2,033.00	35%	$1,315.00	$37.48	$30.90	$25.12				
6315AA13	eCopy ShareScan Office	eCopy ShareScan Office	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 4 YRS MAINTENANCE AND SUPPORT	$2,205.00	36%	$1,422.00	$40.53	$33.42	$27.16				
6315AA14	eCopy ShareScan Office	eCopy ShareScan Office	ECOPY SHARESCAN V5 OFFICE EMBEDDED, 5 YRS MAINTENANCE AND SUPPORT	$2,370.00	36%	$1,524.00	$43.43	$35.81	$29.11				
6315AF36	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 3-9 UNITS - 3 YRS MAINT & SUPPORT	$1,509.00	20%	$1,211.00	$34.51	$28.46	$23.13				
6315AF37	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 3-9 UNITS - 4 YRS MAINT. - SUPPORT	$1,688.00	20%	$1,354.00	$38.59	$31.82	$25.86				
6315AF38	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 3-9 UNITS - 5 YRS MAINT. & SUPPORT	$1,867.00	20%	$1,496.00	$42.64	$35.16	$28.57				
6315AF42	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 10-49 UNITS - 3 YRS MAINT. & SUPPORT	$1,434.00	20%	$1,152.00	$32.83	$27.07	$22.00				
6315AF43	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 10-49 UNITS - 4 YRS MAINT. & SUPPORT	$1,613.00	20%	$1,294.00	$36.88	$30.41	$24.72				
6315AF44	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 10-49 UNITS - 5 YRS MAINT. & SUPPORT	$1,792.00	20%	$1,437.00	$40.95	$33.77	$27.45				
6315AF48	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 50+ UNITS - 3 YRS MAINT. & SUPPORT	$1,285.00	20%	$1,033.00	$29.44	$24.28	$19.73				
6315AF49	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 50+ UNITS - 4 YRS MAINT. & SUPPORT	$1,464.00	20%	$1,175.00	$33.49	$27.61	$22.44				
6315AF50	eCopy ShareScan Office	eCopy ShareScan Office - Volume License Key	ECOPY SHARESCAN V5 OFFICE - VOLUME LICENSE 50+ UNITS - 5 YRS MAINT. & SUPPORT	$1,643.00	20%	$1,317.00	$37.53	$30.95	$25.15				
1926V444	eCopy ShareScan Office	eCopy ShareScan Office Implementation Services	ECOPY SHARESCAN OFFICE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$630.00	12%	$555.00	$15.82	$13.04	$10.60				
2030V475	eCopy ShareScan Office	eCopy Project Management Services	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
6315AA15	eCopy ShareScan Suite	eCopy ShareScan Suite	ECOPY SHARESCAN V5 SUITE EMBEDDED, 3 YRS MAINTENANCE AND SUPPORT	$4,073.00	36%	$2,600.00	$74.10	$61.10	$49.66				
6315AA16	eCopy ShareScan Suite	eCopy ShareScan Suite	ECOPY SHARESCAN V5 SUITE EMBEDDED, 4 YRS MAINTENANCE AND SUPPORT	$4,417.00	36%	$2,821.00	$80.40	$66.29	$53.88				
6315AA17	eCopy ShareScan Suite	eCopy ShareScan Suite	ECOPY SHARESCAN V5 SUITE EMBEDDED, 5 YRS MAINTENANCE AND SUPPORT	$4,747.00	36%	$3,032.00	$86.41	$71.25	$57.91				
6315AF39	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 3-9 UNITS - 3 YRS MAINT. & SUPPORT	$2,874.00	20%	$2,296.00	$65.44	$53.96	$43.85				
6315AF40	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 3-9 UNITS - 4 YRS MAINT. & SUPPORT	$3,233.00	20%	$2,582.00	$73.59	$60.68	$49.32				
6315AF41	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 3-9 UNITS - 5 YRS MAINT. & SUPPORT	$3,592.00	20%	$2,868.00	$81.74	$67.40	$54.78				
6315AF45	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 10-49 UNITS - 3 YRS MAINT. & SUPPORT	$2,724.00	20%	$2,177.00	$62.04	$51.16	$41.58				
6315AF46	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 10-49 UNITS - 4 YRS MAINT. & SUPPORT	$3,083.00	20%	$2,463.00	$70.20	$57.88	$47.04				
6315AF47	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 10-49 UNITS - 5 YRS MAINT. & SUPPORT	$3,442.00	20%	$2,748.00	$78.32	$64.58	$52.49				
6315AF51	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 50+ UNITS - 3 YRS MAINT. & SUPPORT	$2,425.00	20%	$1,940.00	$55.29	$45.59	$37.05				
6315AF52	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 50+ UNITS - 4 YRS MAINT. & SUPPORT	$2,784.00	20%	$2,225.00	$63.41	$52.29	$42.50				
6315AF53	eCopy ShareScan Suite	eCopy ShareScan Suite - Volume License Key	ECOPY SHARESCAN V5 SUITE - VOLUME LICENSE 50+ UNITS - 5 YRS MAINT. & SUPPORT	$3,143.00	20%	$2,510.00	$71.54	$58.99	$47.94				
1458V249	eCopy ShareScan Suite	eCopy ShareScan Suite Implementation Services	eCopy ShareScan Suite Implementation Services by Local Systems Analyst	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
2030V475	eCopy ShareScan Suite	eCopy Project Management Services	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
6315AA57	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for MEAP Enabled Devices	ECOPY SCANSTATION V5 SUITE FOR MFD, 3 YRS MAINTENANCE AND SUPPORT	$5,704.00	36%	$3,642.00	$103.80	$85.59	$69.56				
6315AA58	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for MEAP Enabled Devices	ECOPY SCANSTATION V5 SUITE FOR MFD, 4 YRS MAINTENANCE AND SUPPORT	$6,187.00	36%	$3,952.00	$112.63	$92.87	$75.48				
6315AA59	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for MEAP Enabled Devices	ECOPY SCANSTATION V5 SUITE FOR MFD, 5 YRS MAINTENANCE AND SUPPORT	$6,649.00	36%	$4,246.00	$121.01	$99.78	$81.10				
6315AA63	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for DR Scanners	ECOPY SCANSTATION V5 SUITE WIN7 FOR SCANNER, 3 YRS MAINTENANCE AND SUPPORT	$5,704.00	36%	$3,642.00	$103.80	$85.59	$69.56				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6315AA65	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for DR Scanners	ECOPY SCANSTATION V5 SUITE FOR SCANNER, 5 YRS MAINTENANCE AND SUPPORT	$6,649.00	36%	$4,246.00	$121.01	$99.78	$81.10				
6315AA64	eCopy ScanStation Suite	eCopy ShareScan ScanStation Suite for DR Scanners	ECOPY SCANSTATION V5 SUITE WIN7 FOR SCANNER, 4 YRS MAINTENANCE AND SUPPORT	$6,187.00	36%	$3,952.00	$112.63	$92.87	$75.48				
2395V947	eCopy ScanStation Suite	eCopy ScanStation Options	2GB MEMORY UPGRADE FOR ECOPY SCANSTATION PC (HP 6305 SERIES ONLY) - 6354716	$86.00	13%	$75.00	$2.14	$1.76	$1.43				
6315AF04	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Suite for MEAP enabled Devices	ECOPY PC-LESS SCANSTATION V5 SUITE FOR MFD, 3 YRS MAINTENANCE AND SUPPORT	$5,161.00	23%	$3,992.00	$113.77	$93.81	$76.25				
6315AF05	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Suite for MEAP enabled Devices	ECOPY PC-LESS SCANSTATION V5 SUITE FOR MFD, 4 YRS MAINTENANCE AND SUPPORT	$5,597.00	23%	$4,328.00	$123.35	$101.71	$82.66				
6315AF06	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Suite for MEAP enabled Devices	ECOPY PC-LESS SCANSTATION V5 SUITE FOR MFD, 5 YRS MAINTENANCE AND SUPPORT	$6,015.00	23%	$4,653.00	$132.61	$109.35	$88.87				
6315AA69	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Office for DR Scanners	ECOPY PC-LESS SCANSTATION V5 OFFICE FOR SCANNER, 3 YRS MAINTENANCE AND SUPPORT	$4,073.00	36%	$2,601.00	$74.13	$61.12	$49.68				
6315AA70	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Office for DR Scanners	ECOPY PC-LESS SCANSTATION V5 OFFICE FOR SCANNER, 4 YRS MAINTENANCE AND SUPPORT	$4,417.00	36%	$2,821.00	$80.40	$66.29	$53.88				
6315AA71	eCopy ScanStation Suite	eCopy PC-LESS ScanStation Office for DR Scanners	ECOPY PC-LESS SCANSTATION V5 OFFICE FOR SCANNER, 5 YRS MAINTENANCE AND SUPPORT	$4,747.00	36%	$3,032.00	$86.41	$71.25	$57.91				
6315AE93	eCopy ScanStation Suite	Hardware	HP PC 6005 WIN XP/WIN 7 CTO5	$1,154.29	13%	$1,005.00	$28.64	$23.62	$19.20				
1264V167	eCopy ScanStation Suite	ScanStation Delivery Fee	ECOPY SCANSTATION DELIVERY CHARGE	$150.00	17%	$124.00	$3.53	$2.91	$2.37				
1458V249	eCopy ScanStation Suite	eCopy ShareScan Suite Implementation Services	eCopy ShareScan Suite Implementation Services by Local Systems Analyst	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
2030V475	eCopy ScanStation Suite	eCopy Project Management Services	ECOPY PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
6315AB14	eCopy Connector Services	eCopy ShareScan Connectors	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB15	eCopy Connector Services	eCopy ShareScan Connectors	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB16	eCopy Connector Services	eCopy ShareScan Connectors	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB38	eCopy Connector Services	eCopy ShareScan Connectors - Volume License Key	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB39	eCopy Connector Services	eCopy ShareScan Connectors - Volume License Key	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB40	eCopy Connector Services	eCopy ShareScan Connectors - Volume License Key	MICROSOFT SHAREPOINT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB17	eCopy Connector Services	OpenText Fax Server Connectors	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$692.00	$19.72	$16.26	$13.22				
6315AB18	eCopy Connector Services	OpenText Fax Server Connectors	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB19	eCopy Connector Services	OpenText Fax Server Connectors	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB41	eCopy Connector Services	OpenText Fax Server Connectors - Volume License Key	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB42	eCopy Connector Services	OpenText Fax Server Connectors - Volume License Key	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB43	eCopy Connector Services	OpenText Fax Server Connectors - Volume License Key	OPENTEXT FAX SERVER, RIGHTFAX EDITION CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB20	eCopy Connector Services	OpenText Content Server Connectors	OPENTEXT CONTENT SERVER CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB21	eCopy Connector Services	OpenText Content Server Connectors	OPENTEXT CONTENT SERVER CONNECTOR FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB22	eCopy Connector Services	OpenText Content Server Connectors	OPENTEXT CONTENT SERVER CONNECTOR FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB44	eCopy Connector Services	OpenText Content Server Connectors - Volume License Key	OPENTEXT CONTENT SERVER FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB45	eCopy Connector Services	OpenText Content Server Connectors - Volume License Key	OPENTEXT CONTENT SERVER FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$687.00	$19.58	$16.14	$13.12				
6315AB46	eCopy Connector Services	OpenText Content Server Connectors - Volume License Key	OPENTEXT CONTENT SERVER FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB23	eCopy Connector Services	OpenText DM eDOCS Connectors	OPENTEXT, EDOCS EDITION CONNECTORE FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB24	eCopy Connector Services	OpenText DM eDOCS Connectors	OPENTEXT, EDOCS EDITION CONNECTORE FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB25	eCopy Connector Services	OpenText DM eDOCS Connectors	OPENTEXT, EDOCS EDITION CONNECTORE FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB47	eCopy Connector Services	OpenText DM eDOCS Connectors - Volume License Key	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB48	eCopy Connector Services	OpenText DM eDOCS Connectors - Volume License Key	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB49	eCopy Connector Services	OpenText DM eDOCS Connectors - Volume License Key	OPENTEXT DM, EDOCS EDITION CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB26	eCopy Connector Services	Autonomy iManage WorkSite Connectors	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB27	eCopy Connector Services	Autonomy iManage WorkSite Connectors	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB28	eCopy Connector Services	Autonomy iManage WorkSite Connectors	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB50	eCopy Connector Services	Autonomy iManage WorkSite Connectors - Volume License Key	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB51	eCopy Connector Services	Autonomy iManage WorkSite Connectors - Volume License Key	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB52	eCopy Connector Services	Autonomy iManage WorkSite Connectors - Volume License Key	AUTONOMY IMANAGE WORKSITE CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB29	eCopy Connector Services	EMC Documentum Connectors	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB30	eCopy Connector Services	EMC Documentum Connectors	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB31	eCopy Connector Services	EMC Documentum Connectors	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB53	eCopy Connector Services	EMC Documentum Connectors - Volume License Key	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB54	eCopy Connector Services	EMC Documentum Connectors - Volume License Key	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6315AB55	eCopy Connector Services	EMC Documentum Connectors - Volume License Key	EMC DOCUMENTUM CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB32	eCopy Connector Services	QuickConnect Connectors	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB33	eCopy Connector Services	QuickConnect Connectors	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB34	eCopy Connector Services	QuickConnect Connectors	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AB56	eCopy Connector Services	Quick Connect Connectors - Volume License Key	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AB57	eCopy Connector Services	Quick Connect Connectors - Volume License Key	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AB58	eCopy Connector Services	Quick Connect Connectors - Volume License Key	QUICK CONNECT CONNECTOR FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AD02	eCopy Connector Services	Xerox Docushare Connectors	XEROX DOCUSHARE CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINTENANCE & SUPPORT	$1,926.00	36%	$1,231.00	$35.08	$28.93	$23.51				
6315AD03	eCopy Connector Services	Xerox Docushare Connectors	XEROX DOCUSHARE CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINTENANCE & SUPPORT	$2,096.00	36%	$1,339.00	$38.16	$31.47	$25.57				
6315AD04	eCopy Connector Services	Xerox Docushare Connectors	XEROX DOCUSHARE CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINTENANCE & SUPPORT	$2,666.00	46%	$1,447.00	$41.24	$34.00	$27.64				
6315AD05	eCopy Connector Services	SalesForce Connectors	SALESFORCE CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINTENANCE & SUPPORT	$1,926.00	36%	$1,231.00	$35.08	$28.93	$23.51				
6315AD06	eCopy Connector Services	SalesForce Connectors	SALESFORCE CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINTENANCE & SUPPORT	$2,096.00	36%	$1,339.00	$38.16	$31.47	$25.57				
6315AD07	eCopy Connector Services	SalesForce Connectors	SALESFORCE CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINTENANCE & SUPPORT	$2,666.00	46%	$1,447.00	$41.24	$34.00	$27.64				
6315AD08	eCopy Connector Services	HP Trim Connectors	HP TRIM CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINTENANCE & SUPPORT	$1,926.00	36%	$1,231.00	$35.08	$28.93	$23.51				
6315AD09	eCopy Connector Services	HP Trim Connectors	HP TRIM CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINTENANCE & SUPPORT	$2,096.00	36%	$1,339.00	$38.16	$31.47	$25.57				
6315AD10	eCopy Connector Services	HP Trim Connectors	HP TRIM CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINTENANCE & SUPPORT	$2,666.00	46%	$1,447.00	$41.24	$34.00	$27.64				
6315AD11	eCopy Connector Services	Microsoft SharePoint Connectors - Server Edition	MS SHAREPOINT SERVER EDITION CONNECTOR (PHYS. PACKAGE) WITH 3 YRS MAINT & SUPPORT	$1,564.00	36%	$1,000.00	$28.50	$23.50	$19.10				
6315AD12	eCopy Connector Services	Microsoft SharePoint Connectors - Server Edition	MS SHAREPOINT SERVER EDITION CONNECTOR (PHYS. PACKAGE) WITH 4 YRS MAINT & SUPPORT	$1,702.00	36%	$1,087.00	$30.98	$25.54	$20.76				
6315AD13	eCopy Connector Services	Microsoft SharePoint Connectors - Server Edition	MS SHAREPOINT SERVER EDITION CONNECTOR (PHYS. PACKAGE) WITH 5 YRS MAINT & SUPPORT	$1,840.00	36%	$1,175.00	$33.49	$27.61	$22.44				
6315AD14	eCopy Connector Services	Sage 50 Accounts Connectors	SAGE 50 ACCOUNTS CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINT & SUPPORT	$1,564.00	36%	$1,000.00	$28.50	$23.50	$19.10				
6315AD15	eCopy Connector Services	Sage 50 Accounts Connectors	SAGE 50 ACCOUNTS CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINT & SUPPORT	$1,702.00	36%	$1,087.00	$30.98	$25.54	$20.76				
6315AD16	eCopy Connector Services	Sage 50 Accounts Connectors	SAGE 50 ACCOUNTS CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINT & SUPPORT	$1,840.00	36%	$1,175.00	$33.49	$27.61	$22.44				
6315AD17	eCopy Connector Services	Sage ACT Connectors	SAGE ACT CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINT & SUPPORT	$1,564.00	36%	$1,000.00	$28.50	$23.50	$19.10				
6315AD18	eCopy Connector Services	Sage ACT Connectors	SAGE ACT CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINT & SUPPORT	$1,702.00	36%	$1,087.00	$30.98	$25.54	$20.76				
6315AD19	eCopy Connector Services	Sage ACT Connectors	SAGE ACT CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINT & SUPPORT	$1,840.00	36%	$1,175.00	$33.49	$27.61	$22.44				
6315AF30	eCopy Connector Services	Healthcare Connectors	HEALTHCARE CONNECTOR (PHYSICAL PACKAGE) WITH 3 YRS MAINTENANCE & SUPPORT	$1,081.00	23%	$837.00	$23.85	$19.67	$15.99				
6315AF31	eCopy Connector Services	Healthcare Connectors	HEALTHCARE CONNECTOR (PHYSICAL PACKAGE) WITH 4 YRS MAINTENANCE & SUPPORT	$1,172.00	23%	$907.00	$25.85	$21.31	$17.32				
6315AF32	eCopy Connector Services	Healthcare Connectors	HEALTHCARE CONNECTOR (PHYSICAL PACKAGE) WITH 5 YRS MAINTENANCE & SUPPORT	$1,260.00	23%	$976.00	$27.82	$22.94	$18.64				
6315AF33	eCopy Connector Services	Healthcare Connectors- Volume License Key	HEALTHCARE CONNECTOR (VOLUME) WITH 3 YRS MAINTENANCE & SUPPORT	$1,081.00	23%	$837.00	$23.85	$19.67	$15.99				
6315AF34	eCopy Connector Services	Healthcare Connectors- Volume License Key	HEALTHCARE CONNECTOR (VOLUME) WITH 4 YRS MAINTENANCE & SUPPORT	$1,172.00	23%	$907.00	$25.85	$21.31	$17.32				
6315AF35	eCopy Connector Services	Healthcare Connectors- Volume License Key	HEALTHCARE CONNECTOR (VOLUME) WITH 5 YRS MAINTENANCE & SUPPORT	$1,260.00	23%	$976.00	$27.82	$22.94	$18.64				
6315AC05	eCopy Extenders Services	Bates/Endorsement Extender	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AC06	eCopy Extenders Services	Bates/Endorsement Extender	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AC07	eCopy Extenders Services	Bates/Endorsement Extender	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AC14	eCopy Extenders Services	Bates/Endorsement Extender - Volume License Key	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AC15	eCopy Extenders Services	Bates/Endorsement Extender - Volume License Key	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AC16	eCopy Extenders Services	Bates/Endorsement Extender - Volume License Key	BATES/ENDORSEMENT EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AC08	eCopy Extenders Services	Cost Recovery Extender	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AC09	eCopy Extenders Services	Cost Recovery Extender	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AC10	eCopy Extenders Services	Cost Recovery Extender	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AC17	eCopy Extenders Services	Cost Recovery Extender - Volume License Key	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	36%	$691.00	$19.69	$16.24	$13.20				
6315AC18	eCopy Extenders Services	Cost Recovery Extender - Volume License Key	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 43 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AC19	eCopy Extenders Services	Cost Recovery Extender - Volume License Key	COST RECOVERY EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AC11	eCopy Extenders Services	Barcode Recognition Extender	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	$1,061.00	35%	$691.00	$19.69	$16.24	$13.20				
6315AC12	eCopy Extenders Services	Barcode Recognition Extender	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AC13	eCopy Extenders Services	Barcode Recognition Extender	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AC20	eCopy Extenders Services	Barcode Recognition Extender - Volume License Key	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$1,061.00	35%	$691.00	$19.69	$16.24	$13.20				
6315AC21	eCopy Extenders Services	Barcode Recognition Extender - Volume License Key	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	36%	$750.00	$21.38	$17.63	$14.33				
6315AC22	eCopy Extenders Services	Barcode Recognition Extender - Volume License Key	BARCODE RECOGNITION EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	36%	$804.00	$22.91	$18.89	$15.36				
6315AC67	eCopy Extenders Services	Forms Processing Extender	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	30%	$753.00	$21.46	$17.70	$14.38				
6315AC68	eCopy Extenders Services	Forms Processing Extender	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	29%	$827.00	$23.57	$19.43	$15.80				
6315AC69	eCopy Extenders Services	Forms Processing Extender	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	29%	$897.00	$25.56	$21.08	$17.13				
6315AC70	eCopy Extenders Services	Forms Processing Extender - Volume License Key	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 3 YRS MAINTENANCE AND SUPPORT	$1,081.00	30%	$753.00	$21.46	$17.70	$14.38				
6315AC71	eCopy Extenders Services	Forms Processing Extender - Volume License Key	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 4 YRS MAINTENANCE AND SUPPORT	$1,173.00	29%	$827.00	$23.57	$19.43	$15.80				
6315AC72	eCopy Extenders Services	Forms Processing Extender - Volume License Key	FORMS PROCESSING EXTENDER FOR ECOPY SHARESCAN V5 - VOLUME, 5 YRS MAINTENANCE AND SUPPORT	$1,260.00	29%	$897.00	$25.56	$21.08	$17.13				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6315AF98	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - 3 YRS MAINTENANCE AND SUPPORT	$985.00	16%	$826.00	$23.54	$19.41	$15.78				
6315AG02	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 3-9 UNITS - 3 YRS M&S	$760.00	16%	$637.00	$18.15	$14.97	$12.17				
6315AG05	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 10-49 UNITS - 3 YRS M&S	$720.00	16%	$604.00	$17.21	$14.19	$11.54				
6315AG08	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 50+ UNITS - 3 YRS M&S	$585.00	16%	$490.00	$13.97	$11.52	$9.36				
6315AF99	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - 4 YRS MAINTENANCE AND SUPPORT	$1,080.00	16%	$906.00	$25.82	$21.29	$17.30				
6315AG03	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 3-9 UNITS - 4 YRS M&S	$855.00	16%	$718.00	$20.46	$16.87	$13.71				
6315AG06	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 10-49 UNITS - 4 YRS M&S	$815.00	16%	$684.00	$19.49	$16.07	$13.06				
6315AG09	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 50+ UNITS - 4 YRS M&S	$680.00	16%	$572.00	$16.30	$13.44	$10.93				
6315AG01	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - 5 YRS MAINTENANCE AND SUPPORT	$1,175.00	16%	$986.00	$28.10	$23.17	$18.83				
6315AG04	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 3-9 UNITS - 5 YRS M&S	$950.00	16%	$797.00	$22.71	$18.73	$15.22				
6315AG07	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 10-49 UNITS - 5 YRS M&S	$910.00	16%	$764.00	$21.77	$17.95	$14.59				
6315AG10	eCopy Extenders Services	Lookup Extender	LOOKUP EXTENDER EXTENDER FOR ECOPY SHARESCAN - VOLUME - 50+ UNITS - 5 YRS M&S	$775.00	16%	$651.00	$18.55	$15.30	$12.43				
3090B001	PaperToOffice Pro	PaperToOffice	PAPERTOOFFICE PRO STANDARD PACKAGE	$1,200.00	30%	$837.00	$23.85	$19.67	$15.99				
3090B002	PaperToOffice Pro	PaperToOffice	PAPERTOOFFICE ADDITIONAL 5 CLIENT LICENSES	$700.00	32%	$479.00	$13.65	$11.26	$9.15				
1396V727	PaperToOffice Pro	Implementation Services by Local Systems Analyst	PAPER-TO-OFFICE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
4164BJ94	Authorized Send	Authorized Send	AUTHORIZED SEND KIT V5.3 (1 LICENSE) - ELAN	$1,100.00	38%	$677.00	$19.29	$15.91	$12.93				
4164BJ95	Authorized Send	Authorized Send	AUTHORIZED SEND KIT V5.3 (10 LICENSES) - ELAN	$10,500.00	39%	$6,432.00	$183.31	$151.15	$122.85				
4164BJ96	Authorized Send	Authorized Send	AUTHORIZED SEND KIT V5.3 (100 LICENSES) - ELAN	$105,000.00	39%	$64,310.00	$1,832.84	$1,511.29	$1,228.32				
1396V725	Authorized Send	Implementation Services by Local Systems Analyst	AUTHORIZED SEND IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
2478V375	IRIS Xtract - contact Len Brazzano	IRIS Xtract Implementation Services	IRIS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
1383V236	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Stations	Kofax Capture 1 Station AE#T024-001U	$2,210.00	7%	$2,061.00	$58.74	$48.43	$39.37				
1756V867	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Stations	Kofax Capture 5 Concurrent Stations AE#T024-005U	$10,700.00	7%	$9,977.00	$284.34	$234.46	$190.56				
1719V659	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Stations	Kofax Capture 10 Concurrent Stations AE#T024-010U	$21,400.00	7%	$19,955.00	$568.72	$468.94	$381.14				
1756V866	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Stations	Kofax Capture 20 Concurrent Stations AE#T024-020U	$42,200.00	7%	$39,350.00	$1,121.48	$924.73	$751.59				
1756V874	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Stations	Kofax Capture 50 Concurrent Stations AE#T024-050U	$105,000.00	7%	$97,906.00	$2,790.32	$2,300.79	$1,870.00				
1464V039	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 300K Pages Per Year AE#Y024-300K	$1,600.00	7%	$1,493.00	$42.55	$35.09	$28.52				
1626V019	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 600K Pages Per Year AE#Y024-600K	$2,940.00	7%	$2,742.00	$78.15	$64.44	$52.37				
1756V878	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 1M Pages Per Year AE#Y024-001M	$4,390.00	7%	$4,094.00	$116.68	$96.21	$78.20				
1756V880	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 2M Pages Per Year AE#Y024-002M	$8,240.00	7%	$7,684.00	$218.99	$180.57	$146.76				
1756V881	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 5M Pages Per Year AE#Y024-005M	$20,600.00	7%	$19,208.00	$547.43	$451.39	$366.87				
1756V876	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 10M Pages Per Year AE#Y024-010M	$37,000.00	19%	$29,900.00	$852.15	$702.65	$571.09				
1756V879	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Scan Volume	Kofax Capture Scan Volume 20M Pages Per Year AE#Y024-020M	$74,000.00	7%	$69,000.00	$1,966.50	$1,621.50	$1,317.90				
1642V825	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Stand-Alone System	Kofax Capture Stand-Alone System Scan Volume 60K Pages Per Year AE#Y099-060K	$995.00	7%	$928.00	$26.45	$21.81	$17.72				
1607V096	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Kofax Capture Add-On Options	ENHANCED BAR CODE AE#T018-0008	$2,800.00	7%	$2,612.00	$74.44	$61.38	$49.89				
2302V747	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Kofax Capture Add-On Options	KOFAX IMPORT CONNECTOR - ELECTRONIC DOCUMENTS - FILE INTERFACE (FOLDER) AE#T610-0030	$15,000.00	7%	$13,987.00	$398.63	$328.69	$267.15				
2436V042	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Kofax Capture Add-On Options	VRS ELITE WORKGROUP FOR KOFAX CAPTURE AE#T026-0000	$1,450.00	7%	$1,352.00	$38.53	$31.77	$25.82				
1396V736	Kofax Capture - for Maintenance pricing, contact Len Brazzano	Implementation Services by NCS	KOFAX IMPLEMENTATION SERVICES BY NCS ENGINEER	$1,152.00	12%	$1,016.00	$28.96	$23.88	$19.41				
1858V024	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva InputAccel Server	CAPTIVA STANDARD SERVER 100K PPY BUNDLE	$2,500.00	19%	$2,021.00	$57.60	$47.49	$38.60				
1858V023	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva InputAccel Server	CAPTIVA ENTERPRISE SERVER 1M PPY BUNDLE	$42,000.00	19%	$33,941.00	$967.32	$797.61	$648.27				
1858V026	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva InputAccel Server	CAPTIVA STANDARD SERVER WITH ADVANCED RECOGNITION 100K PPY BUNDLE	$6,000.00	19%	$4,850.00	$138.23	$113.98	$92.64				
1858V021	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva InputAccel Server	CAPTIVA ENTERPRISE SERVER WITH ADVANCED RECOGNITION 1M PPY BUNDLE	$77,000.00	19%	$62,225.00	$1,773.41	$1,462.29	$1,188.50				
1858V027	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Upgrade	CAPTIVA STANDARD TO ENTERPRISE UPGRADE (NO VOLUME)	$30,000.00	19%	$24,244.00	$690.95	$569.73	$463.06				
1858V029	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME ADD-ON (+100K PPY)	$1,375.00	19%	$1,112.00	$31.69	$26.13	$21.24				
1858V028	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME ADD-ON (+100K PPY) WITH ADVANCED RECOGNITION	$4,840.00	19%	$3,912.00	$111.49	$91.93	$74.72				
1859V029	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA ADVANCED RECOGNITION ADD-ON (+100K PPY)	$3,850.00	19%	$3,112.00	$88.69	$73.13	$59.44				
1863V601	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME ADD-ON (+100K PPY) - ONE YEAR TERM	$458.00	19%	$371.00	$10.57	$8.72	$7.09				
1863V602	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA STANDARD/ENTERPRISE SERVER VOLUME WITH ADVANCED RECOGNITION ADD-ON (+100K PPY) - ONE YEAR TERM	$1,613.00	19%	$1,303.00	$37.14	$30.62	$24.89				
1863V589	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Volume Add-On	CAPTIVA ADVANCED RECOGNITION ADD-ON (+100K PPY) - ONE YEAR TERM	$1,283.00	19%	$1,037.00	$29.55	$24.37	$19.81				
1858V025	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva inputAccel Clients	CAPTIVA SCANPLUS MODULE (STANDARD)	$1,000.00	19%	$808.00	$23.03	$18.99	$15.43				
1858V020	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva inputAccel Clients	CAPTIVA ATTENDED CLIENT	$3,500.00	19%	$2,829.00	$80.63	$66.48	$54.03				
1863V594	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva inputAccel Clients	CAPTIVA EINPUT CLIENT	$1,250.00	19%	$1,011.00	$28.81	$23.76	$19.31				
1858V022	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR EMC	$5,000.00	19%	$4,041.00	$115.17	$94.96	$77.18				
1863V596	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR IBM + FILENET	$5,000.00	19%	$4,041.00	$115.17	$94.96	$77.18				
1863V599	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR SHAREPOINT	$5,000.00	19%	$4,041.00	$115.17	$94.96	$77.18				
1863V595	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR GLOBAL360	$5,000.00	19%	$4,041.00	$115.17	$94.96	$77.18				
1863V597	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR OPENTEXT LIVELINK	$5,000.00	19%	$4,041.00	$115.17	$94.96	$77.18				
1863V598	Captiva - for Maintenance pricing, contact Len Brazzano	Enterprise Exports	CAPTIVA EXPORT FOR SAP ARCHIVE AND AP CONNECT	$10,000.00	19%	$8,082.00	$230.34	$189.93	$154.37				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1863V593	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recoginition Add-Ons	CAPTIVA EAST EURO/APAC OCR	$11,400.00	19%	$9,213.00	$262.57	$216.51	$175.97				
1863V590	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recoginition Add-Ons	CAPTIVA ADVANCED ZONAL OCR (25 CPS)	$12,700.00	19%	$10,264.00	$292.52	$241.20	$196.04				
1863V591	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recoginition Add-Ons	CAPTIVA ADVANCED ZONAL OCR (250 CPS)	$76,200.00	19%	$61,578.00	$1,754.97	$1,447.08	$1,176.14				
1863V587	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recoginition Add-Ons	CAPTIVA ADVANCED FULL PAGE OCR (360 PPH)	$1,250.00	19%	$1,011.00	$28.81	$23.76	$19.31				
1863V588	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recoginition Add-Ons	CAPTIVA ADVANCED FULL PAGE OCR (3600 PPH)	$10,400.00	19%	$8,405.00	$239.54	$197.52	$160.54				
1863V600	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recoginition Add-Ons	CAPTIVA STANDARD HANDPRINT (ICR)	$2,500.00	19%	$2,021.00	$57.60	$47.49	$38.60				
1863V592	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Advanced Recoginition Add-Ons	CAPTIVA CHECK READING U.S. (100K PPY)	$2,800.00	19%	$2,263.00	$64.50	$53.18	$43.22				
1859V032	Captiva - for Maintenance pricing, contact Len Brazzano	Additional Test & Development/Disaster Recovery Servers	CAPTIVA STANDARD SERVER TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (10K PPY)	$1,000.00	19%	$808.00	$23.03	$18.99	$15.43				
1859V030	Captiva - for Maintenance pricing, contact Len Brazzano	Additional Test & Development/Disaster Recovery Servers	CAPTIVA ENTERPRISE SERVER TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (100K PPY)	$16,800.00	19%	$13,577.00	$386.94	$319.06	$259.32				
1859V033	Captiva - for Maintenance pricing, contact Len Brazzano	Additional Test & Development/Disaster Recovery Servers	CAPTIVA STANDARD SERVER WITH ADVANCED RECOGNITION TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (10K PPY)	$2,400.00	19%	$1,940.00	$55.29	$45.59	$37.05				
1859V031	Captiva - for Maintenance pricing, contact Len Brazzano	Additional Test & Development/Disaster Recovery Servers	CAPTIVA ENTERPRISE SERVER WITH ADVANCED RECOGNITION TEST & DEVELOPMENT / DISASTER RECOVERY SERVER (100K PPY)	$30,800.00	19%	$24,891.00	$709.39	$584.94	$475.42				
1396V737	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Implementation Services	CAPTIVA IMPLEMENTATION SERVICES BY NSC ENGINEER	$1,152.00	-1%	$1,168.00	$33.29	$27.45	$22.31				
2030V472	Captiva - for Maintenance pricing, contact Len Brazzano	Captiva Project Management Services	CAPTIVA PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
4143B039	imageWARE Document Server	Document Server	IMAGEWARE DOCUMENT SERVER (V2.0E) WITH 3 YRS SOFTWARE MAINTENANCE ELAN	$2,800.00	34%	$1,852.00	$52.78	$43.52	$35.37				
7494A696	imageWARE Document Server	Document Server	IMAGEWARE DOCUMENT SERVER (V2.0E) 1 YR SOFTWARE MAINTENANCE EXTENSION	$400.00	31%	$278.00	$7.92	$6.53	$5.31				
7494A766	imageWARE Document Server	Document Server	IMAGEWARE DOCUMENT SERVER (V1.1E) AND ADVANCE DESKTOP (5L) ONE YEAR SOFTWARE MAINTENANCE EXTENSION	$600.00	31%	$416.00	$11.86	$9.78	$7.95				
4143B046	imageWARE Document Server	Document Server	FIVE (5) CLIENT ACCESS LICENSES FOR IMAGEWARE DOCUMENT SERVER (V2.0e) ELAN	$550.00	28%	$397.00	$11.31	$9.33	$7.58				
4143B047	imageWARE Document Server	Document Server	TWENTY (20) CLIENT ACCESS LICENSES FOR IMAGEWARE DOCUMENT SERVER (V2.0E) ELAN	$1,800.00	30%	$1,268.00	$36.14	$29.80	$24.22				
4143B048	imageWARE Document Server	Document Server	ONE-HUNDRED (100) CLIENT ACCESS LICENSES FOR IMAGEWARE DOCUMENT SERVER (V2.0E) ELAN	$5,000.00	29%	$3,528.00	$100.55	$82.91	$67.38				
4140B397	imageWARE Document Server	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (1 LIC)- ELAN	$340.00	21%	$270.00	$7.70	$6.35	$5.16				
4140B398	imageWARE Document Server	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (5 LIC) ELAN	$1,400.00	34%	$927.00	$26.42	$21.78	$17.71				
4140B399	imageWARE Document Server	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (20 LIC) ELAN	$4,000.00	34%	$2,646.00	$75.41	$62.18	$50.54				
7494A752	imageWARE Document Server	ADVANCE Desktop	imageRUNNER ADVANCE Desktop 1L Additional Maintenance Extension (one year)	$60.00	33%	$40.00	$1.14	$0.94	$0.76				
7494A689	imageWARE Document Server	ADVANCE Desktop	imageRUNNER ADVANCE Desktop Additional 5L Maintenance Extension (one year)	$200.00	31%	$139.00	$3.96	$3.27	$2.65				
7494A751	imageWARE Document Server	ADVANCE Desktop	imageRUNNER ADVANCE Desktop Additional 20L Maintenance Extension (one year)	$500.00	31%	$347.00	$9.89	$8.15	$6.63				
7494A698	imageWARE Document Server	Scan Manager DS	imageWARE Scan Manager DS V1.1E 1L with 3 Yrs Software Maintenance	$2,400.00	34%	$1,588.00	$45.26	$37.32	$30.33				
7494A699	imageWARE Document Server	Scan Manager DS	imageWARE Scan Manager DS V1.0/1.1EFS 1L 1 YR Software Maintenance Extension	$350.00	31%	$243.00	$6.93	$5.71	$4.64				
1982V416	imageWARE Document Server	Implementation Services	IMAGEWARE SCAN MANAGER FOR DS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
2320V154	imageWARE Document Server	Implementation Services	IMAGERUNNER ADVANCE DESKTOP (1L) IMPLEMENTATION SERVICES BY LOCAL	$165.00	0%	$165.00	$4.70	$3.88	$3.15				
1900V716	imageWARE Document Server	Implementation Services	imageRUNNER ADVANCE Desktop (5L) Implementation Services by Local Systems Analyst	$630.00	12%	$555.00	$15.82	$13.04	$10.60				
1900V715	imageWARE Document Server	Implementation Services	imageRUNNER ADVANCE Desktop (20L) Implementation Services by Local Systems Analyst	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
1623V694	imageWARE Document Server	Implementation Services	IW DOCUMENT SERVER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1982V415	imageWARE Document Server	Implementation Services	IMAGEWARE DOCUMENT SERVER IMPLEMENTATION SERVICES ADD-ON BY LOCAL SYSTEMS ANALYST (1 HOUR)	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1396V743	imageWARE Document Server	Implementation Services	IW Document Server Implementation Services by NCS Engineer	$1,152.00	12%	$1,016.00	$28.96	$23.88	$19.41				
2354V574	imageWARE Document Server	Implementation Services	IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I	$5,027.00	12%	$4,424.00	$126.08	$103.96	$84.50				
2354V576	imageWARE Document Server	Implementation Services	IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II	$8,377.00	12%	$7,374.00	$210.16	$173.29	$140.84				
2030V477	imageWARE Document Server	imageWARE Document Server Project Management Services	IMAGEWARE DOCUMENT SERVER PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
2354V576	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL II	$8,377.00	12%	$7,374.00	$210.16	$173.29	$140.84				
2354V574	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MGR CONVERSION SERVICES PACKAGE - LEVEL I	$5,027.00	12%	$4,424.00	$126.08	$103.96	$84.50				
2395V968	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO IW DOC SERVER)	$210.00	-1%	$213.00	$6.07	$5.01	$4.07				
2395V967	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO DOCUMENTUM AX)	$210.00	-1%	$213.00	$6.07	$5.01	$4.07				
2395V969	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO THEREFORE)	$210.00	-1%	$213.00	$6.07	$5.01	$4.07				
2395V966	imageWARE DM Conversion Services (Optional Professional Services)	Conversion Services	IMAGEWARE DOCUMENT MANAGER CONVERSION SERVICES UNIT (IWDM TO 3RD PARTY SOLUTION)	$210.00	-1%	$213.00	$6.07	$5.01	$4.07				
6986B014	Therefore	Therefore Personal Edition	THEREFORE PERSONAL EDITION	$800.00	16%	$672.00	$19.15	$15.79	$12.84				
6986B002	Therefore	Therefore Workgroup Edition	THEREFORE WORKGROUP EDITION BUNDLE	$5,150.00	17%	$4,290.00	$122.27	$100.82	$81.94				
6986B003	Therefore	Therefore Workgroup Edition	THEREFORE WORKGROUP EDITION - ADDITIONAL 5 NAMED USER PACK	$3,450.00	17%	$2,860.00	$81.51	$67.21	$54.63				
6986B006	Therefore	Therefore Essentials Edition	THEREFORE ESSENTIALS EDITION BUNDLE (NAMED USERS)	$14,350.00	17%	$11,936.00	$340.18	$280.50	$227.98				
6986B007	Therefore	Therefore Essentials Edition	THEREFORE ESSENTIALS EDITION - ADDITIONAL 5 NAMED USER PACK	$3,450.00	17%	$2,860.00	$81.51	$67.21	$54.63				
6986B008	Therefore	Therefore Essentials Edition	THEREFORE ESSENTIALS EDITION BUNDLE (CONCURRENT USERS)	$17,800.00	17%	$14,795.00	$421.66	$347.68	$282.58				
6986B009	Therefore	Therefore Essentials Edition	THEREFORE ESSENTIALS EDITION - ADDITIONAL 5 CONCURRENT USER PACK	$6,900.00	17%	$5,719.00	$162.99	$134.40	$109.23				
6986B010	Therefore	Therefore Essentials Edition	THEREFORE ESSENTIALS EDITION - ADDITIONAL WORKFLOW (1X)	$900.00	10%	$808.00	$23.03	$18.99	$15.43				
6986B012	Therefore	Therefore Enterprise Edition	THEREFORE ENTERPRISE EDITION SERVER LICENSE	$13,800.00	17%	$11,500.00	$327.75	$270.25	$219.65				
6986B013	Therefore	Therefore Enterprise Edition	THEREFORE ENTERPRISE EDITION - ADDITIONAL SERVER LICENSE	$4,650.00	17%	$3,855.00	$109.87	$90.59	$73.63				
6986B056	Therefore	Therefore Physical Delivery	THEREFORE SOFTWARE USB STICK	$75.00	0%	$75.00	$2.14	$1.76	$1.43				
6986B033	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (1-9 USERS)	$510.00	17%	$423.00	$12.06	$9.94	$8.08				
6986B034	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (10-24 USERS)	$430.00	16%	$361.00	$10.29	$8.48	$6.90				
6986B035	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (25-49 USERS)	$365.00	16%	$305.00	$8.69	$7.17	$5.83				
6986B036	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (50-99 USERS)	$310.00	15%	$262.00	$7.47	$6.16	$5.00				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
6986B037	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (100-249 USERS)	$265.00	15%	$224.00	$6.38	$5.26	$4.28				
6986B038	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (250-499 USERS)	$195.00	17%	$162.00	$4.62	$3.81	$3.09				
6986B039	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (500-999 USERS)	$140.00	16%	$118.00	$3.36	$2.77	$2.25				
6986B040	Therefore	Therefore User Licenses	THEREFORE READ-ONLY USER LICENSE (1000+ USERS)	$105.00	17%	$87.00	$2.48	$2.04	$1.66				
6986B017	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (1-9 USERS)	$1,015.00	17%	$846.00	$24.11	$19.88	$16.16				
6986B018	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (10-24 USERS)	$865.00	17%	$722.00	$20.58	$16.97	$13.79				
6986B019	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (25-49 USERS)	$735.00	16%	$616.00	$17.56	$14.48	$11.77				
6986B020	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (50-99 USERS)	$625.00	16%	$523.00	$14.91	$12.29	$9.99				
6986B021	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (100-249 USERS)	$530.00	17%	$442.00	$12.60	$10.39	$8.44				
6986B022	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (250-499 USERS)	$390.00	17%	$324.00	$9.23	$7.61	$6.19				
6986B023	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (500-999 USERS)	$280.00	15%	$237.00	$6.75	$5.57	$4.53				
6986B024	Therefore	Therefore User Licenses	THEREFORE NAMED USER LICENSE (1000+ USERS)	$205.00	15%	$175.00	$4.99	$4.11	$3.34				
6986B025	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (1-9 USERS)	$2,035.00	17%	$1,697.00	$48.36	$39.88	$32.41				
6986B026	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (10-24 USERS)	$1,730.00	17%	$1,443.00	$41.13	$33.91	$27.56				
6986B027	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (25-49 USERS)	$1,470.00	17%	$1,225.00	$34.91	$28.79	$23.40				
6986B028	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (50-99 USERS)	$1,245.00	17%	$1,038.00	$29.58	$24.39	$19.83				
6986B029	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (100-249 USERS)	$1,060.00	17%	$883.00	$25.17	$20.75	$16.87				
6986B030	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (250-499 USERS)	$775.00	17%	$647.00	$18.44	$15.20	$12.36				
6986B031	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (500-999 USERS)	$565.00	16%	$473.00	$13.48	$11.12	$9.03				
6986B032	Therefore	Therefore User Licenses	THEREFORE CONCURRENT USER LICENSE (1000+ USERS)	$415.00	17%	$343.00	$9.78	$8.06	$6.55				
6986B041	Therefore	Therefore Capture & Connector Licenses	THEREFORE CAPTURE CLIENT LICENSE	$1,900.00	18%	$1,555.00	$44.32	$36.54	$29.70				
6986B042	Therefore	Therefore Capture & Connector Licenses	THEREFORE MFP APPLICATION LICENSE (MEAP-ENABLED DEVICE)	$1,100.00	15%	$933.00	$26.59	$21.93	$17.82				
6986B043	Therefore	Therefore Capture & Connector Licenses	THEREFORE INTEGRATION LICENSE FOR ECOPY SHARESCAN	$940.00	17%	$784.00	$22.34	$18.42	$14.97				
6986B044	Therefore	Therefore Capture & Connector Licenses	THEREFORE INTEGRATION LICENSE FOR KOFAX CAPTURE	$1,900.00	18%	$1,555.00	$44.32	$36.54	$29.70				
6986B045	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONTENT CONNECTOR	$3,440.00	17%	$2,860.00	$81.51	$67.21	$54.63				
6986B046	Therefore	Therefore Capture & Connector Licenses	THEREFORE UNIVERSAL CONNECTOR	$3,440.00	17%	$2,860.00	$81.51	$67.21	$54.63				
6986B047	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONNECTOR LICENSE FOR MICROSOFT EXCHANGE SERVER	$6,900.00	17%	$5,719.00	$162.99	$134.40	$109.23				
6986B048	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONNECTOR LICENSE FOR MICROSOFT SHAREPOINT SERVER	$6,900.00	17%	$5,719.00	$162.99	$134.40	$109.23				
6986B049	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONNECTOR LICENSE FOR MICROSOFT DYNAMICS NAV	$6,900.00	17%	$5,719.00	$162.99	$134.40	$109.23				
6986B050	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONNECTOR LICENSE FOR IBM LOTUS NOTES	$3,440.00	17%	$2,860.00	$81.51	$67.21	$54.63				
6986B051	Therefore	Therefore Capture & Connector Licenses	THEREFORE CONNECTOR LICENSE FOR SAP	$34,500.00	17%	$28,595.00	$814.96	$671.98	$546.16				
2478V481	Therefore	Therefore Implementation Services	THEREFORE IMPLEMENTATION SERVICES BY NCS ENGINEER	$1,152.00	-1%	$1,168.00	$33.29	$27.45	$22.31				
2478V482	Therefore	Therefore Implementation Services	THEREFORE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
2478V483	Therefore	Therefore Implementation Services	THEREFORE PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
6986B052	Therefore	Therefore Implementation Services	THEREFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1/2 UNIT	$894.00	-1%	$907.00	$25.85	$21.31	$17.32				
6986B053	Therefore	Therefore Implementation Services	THEREFORE REMOTE INSTALLATION ASSISTANCE SUPPORT (RIAS) - 1 DAY	$1,787.00	-2%	$1,814.00	$51.70	$42.63	$34.65				
6986B054	Therefore	Therefore Implementation Services	THEREFORE PS CUSTOMIZATION UNIT	$740.00	-1%	$751.00	$21.40	$17.65	$14.34				
6986B055	Therefore	Therefore Implementation Services	THEREFORE TRAVEL COST UNIT	$148.00	-2%	$151.00	$4.30	$3.55	$2.88				
6986B057	Therefore	Therefore Software Assurance Points (Extended Software Maintenance)	THEREFORE SOFTWARE ASSURANCE	$12.00	-17%	$14.00	$0.40	$0.33	$0.27				
8943B024	PRISMA Prepare	PRISMAprepare V6	OCÉ PRISMAPREPARE V6 - 1ST CONCURRENT USER	$12,450.00	9%	$11,323.00	$322.71	$266.09	$216.27				
8943B007	PRISMA Prepare	PRISMAprepare V6	OCÉ PRISMAPREPARE V6 - 1 ADDITIONAL CONCURRENT USER	$7,450.00	19%	$6,017.00	$171.48	$141.40	$114.92				
8943B004	PRISMA Prepare	PRISMAprepare V6	OCÉ PRISMAPREPARE V6 - AUTOMATION	$2,450.00	19%	$1,987.00	$56.63	$46.69	$37.95				
8943B005	PRISMA Prepare	PRISMAprepare V6	OCÉ PRISMAPREPARE V6 - PREFLIGHT (PER USER)	$385.00	9%	$350.00	$9.98	$8.23	$6.69				
8943B023	PRISMA Prepare	PRISMAprepare V6	OCÉ PRISMAPREPARE LIGHT V6 - 1 CONCURRENT USER	$6,900.00	14%	$5,903.00	$168.24	$138.72	$112.75				
8943B027	PRISMA Prepare	PRISMAprepare V6 License Upgrades	LICENSE UPGRADE OCÉ PRISMAPREPARE V4 TO V6 1ST CONC USER	$8,840.00	32%	$6,028.00	$171.80	$141.66	$115.13				
8943B011	PRISMA Prepare	PRISMAprepare V6 License Upgrades	LICENSE UPGRADE OCÉ PRISMAPREPARE V4 TO V6 EXTRA CONC USER	$4,896.00	32%	$3,316.00	$94.51	$77.93	$63.34				
8943B006	PRISMA Prepare	PRISMAprepare V6 License Upgrades	LICENSE UPGRADE OCÉ PRISMAPREPARE LIGHT V6 TO 1 CONC USER	$7,450.00	19%	$6,017.00	$171.48	$141.40	$114.92				
8943B028	PRISMA Prepare	PRISMAprepare V6 License Upgrades	LICENSE UPGRADE OCÉ DOCWORKS TO V6 1ST CONC USER	$0.00	#DIV/0!	$6,523.00	$185.91	$153.29	$124.59				
7609B021	PRISMA Prepare	PRISMA Options	ADOBE ACROBAT PROFESSIONAL V11	$560.00	14%	$483.00	$13.77	$11.35	$9.23				
6277B002	PRISMA Prepare	PRISMA Options	QUITE IMPOSING PLUS V3	$888.00	18%	$727.00	$20.72	$17.08	$13.89				
6276B003	PRISMA Prepare	PRISMA Options	ENFOCUS PITSTOP PROFESSIONAL V11	$700.00	11%	$625.00	$17.81	$14.69	$11.94				
7282B009	PRISMA Prepare	PRISMA Options	DPCONVERT V2 CORPORATE SET	$10,502.00	28%	$7,563.00	$215.55	$177.73	$144.45				
7629B056	PRISMA Prepare	PRISMA Options	MEDIA- PRISMAPREPARE V6	$20.00	40%	$12.00	$0.34	$0.28	$0.23				
2094V623	PRISMA Prepare	Implementation Services by Local Systems Analyst	PRISMA PREPARE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	2%	$825.00	$23.51	$19.39	$15.76				
7281B014	Oce DocSetter	Oce DocSetter	OCE DOCSETTER V3 SET	$4,425.00	-4%	$4,617.00	$131.58	$108.50	$88.18				
7281B004	Oce DocSetter	Oce DocSetter	OCE DOCSETTER PRISMAPRO PRINT INCL TAB	$2,755.00	27%	$2,022.00	$57.63	$47.52	$38.62				
7629B051	Oce DocSetter	Oce DocSetter	MEDIA FOR DOCSETTER	$20.00	30%	$14.00	$0.40	$0.33	$0.27				
2363V825	Oce DocSetter	Oce DocSetter	OCE DOCSETTER IMPLEMENTATION SERVICES BY LOCAL CBS SYSTEMS ANALYST	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
1396V749	imageWARE Publishing Manager Standard - Contact Marketing for more information.	Implementation Services by Local Systems Analyst	IW PUBLISHING MANAGER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
4169B215	imageWARE PrePress Manager (32-bit version only)	imageWARE PrePress Manager - Version 1.3.3	IMAGEWARE PREPRESS MANAGER V1.3.3 SINGLE USER LICENSE	$6,000.00	26%	$4,411.00	$125.71	$103.66	$84.25				
4169B216	imageWARE PrePress Manager (32-bit version only)	imageWARE PrePress Manager - Version 1.3.3	IMAGEWARE PREPRESS MANAGER V1.3.3 ADDITIONAL SINGLE USER LICENSE (ADD-ON)	$3,000.00	27%	$2,205.00	$62.84	$51.82	$42.12				
7494A722	imageWARE PrePress Manager (32-bit version only)	imageWARE Prepress Manager Select	IMAGEWARE PREPRESS MANAGER SELECT V2.0	$2,000.00	25%	$1,502.00	$42.81	$35.30	$28.69				
7494A723	imageWARE PrePress Manager (32-bit version only)	imageWARE Prepress Manager Select	IMAGEWARE PREPRESS MANAGER SELECT V2.0 UPGRADE	$500.00	28%	$358.00	$10.20	$8.41	$6.84				
1396V751	imageWARE PrePress Manager (32-bit version only)	Implementation Service by Local Systems Analyst	IW PREPRESS MANAGER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1492V607	Print Assessment	Print Discovery - NTSC Services - Submit DPS Request Form to NTSC	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY (STANDARD REPORTING)	$2,857.00	3%	$2,769.00	$78.92	$65.07	$52.89				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1492V609	Print Assessment	Print Discovery - NTSC Services - Submit DPS Request Form to NTSC	DOCUMENT PERFORMANCE SERVICES PRINT DISCOVERY (ADVANCED REPORTING)	$4,286.00	3%	$4,152.00	$118.33	$97.57	$79.30				
1623V696	In-Plant Business Tools	In-Plant Business Development	IN-PLANT BUSINESS TOOLS (IBT) PROGRAM SUBSCRIPTION FOR IR ADVANCE SERIES FOR IN-PLANT CRD CUSTOMERS ONLY (CSA)	$1,500.00	34%	$997.00	$28.41	$23.43	$19.04				
6788B001	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 10 ID ANNUAL SUBSCRIPTION	$3,480.00	32%	$2,355.00	$67.12	$55.34	$44.98				
6788B002	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 20 ID ANNUAL SUBSCRIPTION	$6,960.00	33%	$4,667.00	$133.01	$109.67	$89.14				
6788B003	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 30 ID ANNUAL SUBSCRIPTION	$10,440.00	32%	$7,064.00	$201.32	$166.00	$134.92				
6788B004	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 40 ID ANNUAL SUBSCRIPTION	$13,920.00	32%	$9,418.00	$268.41	$221.32	$179.88				
6788B005	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 50 ID ANNUAL SUBSCRIPTION	$15,660.00	32%	$10,595.00	$301.96	$248.98	$202.36				
6788B006	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 60 ID ANNUAL SUBSCRIPTION	$18,792.00	32%	$12,714.00	$362.35	$298.78	$242.84				
6788B007	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 70 ID ANNUAL SUBSCRIPTION	$21,924.00	32%	$14,833.00	$422.74	$348.58	$283.31				
6788B008	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 80 ID ANNUAL SUBSCRIPTION	$25,056.00	32%	$16,952.00	$483.13	$398.37	$323.78				
6788B009	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 90 ID ANNUAL SUBSCRIPTION	$28,188.00	32%	$19,071.00	$543.52	$448.17	$364.26				
6788B010	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - 100 ID ANNUAL SUBSCRIPTION	$29,580.00	32%	$20,013.00	$570.37	$470.31	$382.25				
6788B011	Forms and Print Services for Salesforce.com	Subscriptions	ADDITIONAL FORMS & PRINT SERVICES FOR SALESFORCE.COM IDS	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
6788B013	Forms and Print Services for Salesforce.com	Subscriptions	FORMS & PRINT SERVICES FOR SALESFORCE.COM - ADD'L 1000 PDF PAGE TRANSACTIONS	$25.00	32%	$17.00	$0.48	$0.40	$0.32				
6788B012	Forms and Print Services for Salesforce.com	Professional Services	FORMS & PRINT SERVICES FOR SALESFORCE.COM - FORMS DESIGN & IMPLEMENTATION SERVICES	$0.00	#DIV/0!	$112.00	$3.19	$2.63	$2.14				
7133A012	I-O Solutions	I-O Solutions	I-O 5735DP PRINTER GATEWAY	$1,895.00	22%	$1,486.00	$42.35	$34.92	$28.38				
7133A005	I-O Solutions	I-O Solutions	I-O 5755DP PRINTER GATEWAY	$3,375.00	15%	$2,860.00	$81.51	$67.21	$54.63				
7133A013	I-O Solutions	Warranty Support for I-O	1 YEAR WARRANTY & SUPPORT EXTENSION FOR I-O 5735DP	$400.00	-32%	$527.00	$15.02	$12.38	$10.07				
7133A007	I-O Solutions	Warranty Support for I-O	1 YEAR WARRANTY & SUPPORT EXTENSION FOR I-O 5755DP	$625.00	-32%	$822.00	$23.43	$19.32	$15.70				
7133A016	I-O Solutions	Adaptio	1-2 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	$1,100.00	12%	$964.00	$27.47	$22.65	$18.41				
7133A017	I-O Solutions	Adaptio	3-4 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	$1,080.00	14%	$933.00	$26.59	$21.93	$17.82				
7133A018	I-O Solutions	Adaptio	5-8 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	$1,050.00	14%	$902.00	$25.71	$21.20	$17.23				
7133A019	I-O Solutions	Adaptio	9-16 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	$1,020.00	15%	$871.00	$24.82	$20.47	$16.64				
7133A020	I-O Solutions	Adaptio	17-32 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	$990.00	15%	$840.00	$23.94	$19.74	$16.04				
7133A021	I-O Solutions	Adaptio	33-64 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	$960.00	16%	$808.00	$23.03	$18.99	$15.43				
7133A022	I-O Solutions	Adaptio	65-128 ADAPTIO SOFTWARE DEVICE LICENSES, PRICE P/DEVICE	$930.00	16%	$777.00	$22.14	$18.26	$14.84				
7133A023	I-O Solutions	Warranty Support for Adaptio	1 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTIO SOFTWARE PER IR LICENSE	$130.00	-26%	$164.00	$4.67	$3.85	$3.13				
7133A024	I-O Solutions	Warranty Support for Adaptio	2 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTIO SOFTWARE PER IR LICENSE	$260.00	-27%	$329.00	$9.38	$7.73	$6.28				
7133A025	I-O Solutions	Warranty Support for Adaptio	3 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTIO SOFTWARE PER IR LICENSE	$390.00	-26%	$493.00	$14.05	$11.59	$9.42				
7133A026	I-O Solutions	Warranty Support for Adaptio	4 YEAR WARRANTY & SUPPORT EXTENSION FOR ADAPTIO SOFTWARE PER IR LICENSE	$520.00	-27%	$658.00	$18.75	$15.46	$12.57				
1396V730	I-O Solutions	Implementation Services by Local Systems Analyst	I-O DATA IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
0539V786	Coverbind	Machine	COVERBIND 5000 04CB5000 (INCLUDES 2 YEAR WARRANTY)	$695.00	-17%	$812.00	$23.14	$19.08	$15.51				
0539V790	Coverbind	Machine	COVERBIND COVERBIND 101 DFS (INCLUDES 2 YEAR WARRANTY) 04101DFS	$5,500.00	5%	$5,213.00	$148.57	$122.51	$99.57				
0539V796	Coverbind	Machine	COVERBIND 301 DFS (INCLUDES 90 DAY WARRANTY) 04301DFS	$29,500.00	26%	$21,852.00	$622.78	$513.52	$417.37				
0636V547	Coverbind	Installation	COVERBIND 301 DFS INSTALLATION FEE 04INSTAL301	$1,000.00	14%	$860.00	$24.51	$20.21	$16.43				
0539V788	Coverbind	Extended Maintenance Agreements (EMA)	COVERBIND 5000 WARRANTY UPLIFT 04CB5000-3WARR	$289.00	1%	$286.00	$8.15	$6.72	$5.46				
0539V789	Coverbind	Extended Maintenance Agreements (EMA)	COVERBIND 5000 WARRANTY UPLIFT 04CB5000-5WARR	$540.00	1%	$535.00	$15.25	$12.57	$10.22				
0539V791	Coverbind	Extended Maintenance Agreements (EMA)	COVERBIND 101 DFS WARRANTY UPLIFT (TOTAL 3 YEARS) 04101DFFS-3WARR	$565.00	1%	$560.00	$15.96	$13.16	$10.70				
0539V792	Coverbind	Extended Maintenance Agreements (EMA)	COVERBIND 101 DFS WARRANTY UPLIFT (TOTAL 5 YEARS) 04101DFFS-5WARR	$1,069.00	1%	$1,057.00	$30.12	$24.84	$20.19				
0761V898	Coverbind	Extended Maintenance Agreements (EMA)	Coverbind 1 Year Spare Parts Program 04301DSF-1WARR	$425.00	14%	$367.00	$10.46	$8.62	$7.01				
0761V899	Coverbind	Extended Maintenance Agreements (EMA)	Coverbind 3- Year Spare Parts Program 04301DSF- 3WARR	$1,200.00	13%	$1,041.00	$29.67	$24.46	$19.88				
0761V900	Coverbind	Extended Maintenance Agreements (EMA)	Coverbind 5 Year Spare Parts Program 04301DSF- 5WARR	$1,900.00	13%	$1,648.00	$46.97	$38.73	$31.48				
2458V803	Duplo Finishing Equipment	Duplo Promotional Bundles	DC-745 PROMOTIONAL BUNDLE	$94,257.00	0%	$94,257.00	$2,686.32	$2,215.04	$1,800.31				
2458V802	Duplo Finishing Equipment	Duplo Promotional Bundles	DC-645 PROMOTIONAL BUNDLE	$52,847.00	18%	$43,279.00	$1,233.45	$1,017.06	$826.63				
1149V462	Duplo Finishing Equipment	Pressure Sealer - Must contact Duplo to qualify customer	DUPLO EX-2000 PRESSURE SEALER EX-2000	$10,150.00	8%	$9,300.00	$265.05	$218.55	$177.63				
1149V463	Duplo Finishing Equipment	Pressure Sealer - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE DUPLO EX-2000 PRESSURE SEALER	$1,170.00	4%	$1,119.00	$31.89	$26.30	$21.37				
1285V222	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	DUPLO DB-280 TABLETOP PERFECT BINDER DB-280	$11,885.00	2%	$11,699.00	$333.42	$274.93	$223.45				
1300V674	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DB-280 TABLETOP PERFECT BINDER DB-280-MAINT	$1,930.50	4%	$1,846.00	$52.61	$43.38	$35.26				
1964V076	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	DB-280 ADHESIVE GLUE AAG-DB280 GLUE	$144.00	-15%	$166.00	$4.73	$3.90	$3.17				
1964V077	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	STAND FOR DB-280 AAO-DB280 STAND	$572.00	0%	$570.00	$16.25	$13.40	$10.89				
1791V234	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	DBP-500 PERFECT BINDER SYSTEM	$59,230.00	-2%	$60,707.00	$1,730.15	$1,426.61	$1,159.50				
1791V233	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DBP-500 PERFECT BINDER SYSTEM	$6,149.00	4%	$5,881.00	$167.61	$138.20	$112.33				
1849V938	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	DPB-500 GLUE (50LB PER CARTON)	$250.00	6%	$235.00	$6.70	$5.52	$4.49				
2433V302	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	KB-4000 PUR PERFECT BINDER	$80,600.00	-2%	$82,552.00	$2,352.73	$1,939.97	$1,576.74				
2433V289	Duplo Finishing Equipment	Perfect Binder - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE KB-4000 PUR PERFECT BINDER	$9,230.00	4%	$8,827.00	$251.57	$207.43	$168.60				
0857V260	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	Duplo DBM-120 SXS Off-line Bookletmaker	$11,185.00	-1%	$11,333.00	$322.99	$266.33	$216.46				
0857V242	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	Annual Maintenance for the DBM-120 SXS	$1,930.50	4%	$1,846.00	$52.61	$43.38	$35.26				
0857V261	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	Duplo DBM-120T Face Trimmer	$9,470.00	6%	$8,865.00	$252.65	$208.33	$169.32				
0857V244	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	Annual Maintenance for the DBM-120T	$1,521.00	4%	$1,455.00	$41.47	$34.19	$27.79				
0648V230	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	DUPLO STATIC KIT DCM-KIT	$4,700.00	-1%	$4,750.00	$135.38	$111.63	$90.73				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1091V741	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DCM ANTI-STATIC KIT DCM-KIT-MAINT	$390.00	4%	$373.00	$10.63	$8.77	$7.12				
2433V299	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	DSF-2200 SHEET BY SHEET FEEDER	$28,400.00	9%	$25,984.00	$740.54	$610.62	$496.29				
1091V739	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DUPLO DSF-2000 SHEET FEEDER DSF-2000-MAINT	$3,380.00	4%	$3,233.00	$92.14	$75.98	$61.75				
2433V295	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	CONNECTOR TO CONNECT DPORT MACHINE TO D-LINK MACHINES	$0.00	#DIV/0!	$558.00	$15.90	$13.11	$10.66				
2433V298	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	DSF-2200 PC CONTROLLER SOFTWARE	$0.00	#DIV/0!	$1,393.00	$39.70	$32.74	$26.61				
2433V280	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	22" TOUCHSCREEN PC FOR DUPLO PC CONTROLLER FOR DSF-2200	$0.00	#DIV/0!	$2,161.00	$61.59	$50.78	$41.28				
2433V303	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	PC ARM AND PC ARM MOUNT FOR DSF-2200	$1,774.00	-1%	$1,789.00	$50.99	$42.04	$34.17				
2433V308	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	TRAIL EDGE AIR SEPARATOR FOR LONG SHEET SIZES	$6,970.00	-2%	$7,124.00	$203.03	$167.41	$136.07				
2433V291	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR TRAIL EDGE AIR SEPARATOR FOR LONG SHEET SIZES	$806.00	4%	$772.00	$22.00	$18.14	$14.75				
2433V293	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	BAR CODE READING KIT	$10,125.00	-2%	$10,350.00	$294.98	$243.23	$197.69				
2433V279	Duplo Finishing Equipment	Off-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR BAR CODE READING KIT	$1,170.00	4%	$1,119.00	$31.89	$26.30	$21.37				
2433V301	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	DSF-2200/DBM120-SXS/DBM-120T/TWO (2) D-PORT CONVERTERS NEAR-LINE BOOKLETMAKER BUNDLE	$51,029.00	8%	$47,098.00	$1,342.29	$1,106.80	$899.57				
2433V286	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DSF-2200 SYSTEM	$7,031.70	4%	$6,725.00	$191.66	$158.04	$128.45				
2433V300	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	DSF-2200/DBM-350/DBM-350T/TWO (2) D-PORT CONVERTERS/PC CONTROLLERSW/DUPLO PC/PC ARM/ ARM MOUNT NEAR-LINE BOOKLETMAKER BUNDLE	$79,593.00	3%	$77,234.00	$2,201.17	$1,815.00	$1,475.17				
2433V287	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DSF-2200/DBM-350 SYSTEM	$9,248.20	4%	$8,845.00	$252.08	$207.86	$168.94				
2433V297	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	DC-445/DBM-350/DBM-350T/AIR KNIFE/DOUBLE DET/445 BRIDGE/IF BOX/DCM-KIT/SLITKIT/STAND NEAR-LINE BOOKLETMAKER BUNDLE	$0.00	#DIV/0!	$77,809.00	$2,217.56	$1,828.51	$1,486.15				
2433V288	Duplo Finishing Equipment	Near-Line Bookletmaker - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DSF-3500 SYSTEM #1	$9,230.00	4%	$8,827.00	$251.57	$207.43	$168.60				
1964V098	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DC-745 PRODUCTION SCC COLOR FINISHER DC-745	$104,000.00	-2%	$106,174.00	$3,025.96	$2,495.09	$2,027.92				
1964V099	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DC-745 PRODUCTION SCC COLOR FINISHER DC-745-MAINT	$11,050.00	4%	$10,567.00	$301.16	$248.32	$201.83				
1964V074	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ADDITIONAL SLITTER MODULE FOR THE DC-745 (MUST ORDER DEFLECTORS) AAO-DC745OSM01	$4,364.00	-5%	$4,561.00	$129.99	$107.18	$87.12				
1964V082	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE ADDITIONAL SLITTER MODULE FOR THE DC-745 AAO-DC745OSM01-MAINT	$761.80	4%	$729.00	$20.78	$17.13	$13.92				
1964V083	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DEFLECTORS FOR ADDITIONAL SLITTER MODULE FOR THE DC-745 AAO-DC745ODF01	$938.00	-3%	$966.00	$27.53	$22.70	$18.45				
1964V085	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DEFLECTORS FOR ADDITIONAL SLITTER MODULE FOR THE DC-745 AAO-DC745ODF01-MAINT	$175.50	4%	$168.00	$4.79	$3.95	$3.21				
2182V074	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	CROSS PERFORATING MODULE WITH MOTOR KIT FOR THE DC-745 AAO-DC745CPM01	$11,678.00	-2%	$11,958.00	$340.80	$281.01	$228.40				
2178V967	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR CROSS PERFORATING MODULE WITH MOTOR KIT FOR THE DC-745 AAO-DC745CPM01-MAINT	$1,337.70	12%	$1,183.00	$33.72	$27.80	$22.60				
1964V100	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ROTARY SCORER MODULE FOR THE DC-745 AAO-DC745RTM01	$10,615.00	-4%	$11,002.00	$313.56	$258.55	$210.14				
1964V108	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE ROTARY SCORER MODULE FOR THE DC-745 AAO-DC745RTM01-MAINT	$1,933.10	4%	$1,849.00	$52.70	$43.45	$35.32				
1038V925	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DC-645 DOCUCUTTER	$47,490.00	-2%	$48,599.00	$1,385.07	$1,142.08	$928.24				
1038V923	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE DC-645 DOCUCUTTER	$5,187.00	4%	$4,961.00	$141.39	$116.58	$94.76				
1469V698	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ROTARY SCORER MODULE FOR DC-645 DOCUCUTTER RSM-01	$7,351.00	-4%	$7,623.00	$217.26	$179.14	$145.60				
1469V697	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR ROTARY SCORER MODULE FOR DC-645 DOCUCUTTER	$1,367.60	4%	$1,308.00	$37.28	$30.74	$24.98				
1091V736	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DUPLO BUSINESS CARD MODULE BD-MODULE	$5,357.00	-4%	$5,563.00	$158.55	$130.73	$106.25				
1091V737	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR BUSINESS CARD MODULE BD-MODULE-MAINT	$965.90	4%	$923.00	$26.31	$21.69	$17.63				
1471V867	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	BUSINESS CARD MODULE (30-UP) BCM-26	$7,200.00	-4%	$7,462.00	$212.67	$175.36	$142.52				
1471V868	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR BUSINESS CARD MODULE (20-UP) BCM-26-MAINT	$1,310.40	4%	$1,254.00	$35.74	$29.47	$23.95				
1091V738	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DUPLO PERFORATING MODULE PFM-01	$7,312.00	-4%	$7,574.00	$215.86	$177.99	$144.66				
1091V745	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR PERFORATING MODULE PFM-01-MAINT	$1,316.90	4%	$1,259.00	$35.88	$29.59	$24.05				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1105V967	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DUPLO DC-615 SLITTER/CUTTER/CREASER (BASE MODEL) DC-615 BASE MODEL	$25,485.00	6%	$23,852.00	$679.78	$560.52	$455.57				
1105V302	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DC-615 SLITTER/CUTTER/CREASER (BASE MODEL) MAINT_DC-615	$3,880.50	4%	$3,711.00	$105.76	$87.21	$70.88				
1105V966	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DUPLO DC-615PRO SLITTER/CUTTER/CREASER (FULLY EQUIPPED) DC-615PRO_Fully Equipped	$29,985.00	7%	$27,955.00	$796.72	$656.94	$533.94				
1105V968	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DUPLO DC-615PRO SLITTER/CUTTER/CREASER (FULLY EQUIPPED) MAINT_DC615PRO	$4,660.50	4%	$4,457.00	$127.02	$104.74	$85.13				
1594V911	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DOUBLE FEED DETECTION FOR DC-615	$767.00	-3%	$788.00	$22.46	$18.52	$15.05				
1964V086	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DC-615 JOB CREATOR SOFTWARE DC-615JCR01	$1,470.00	-3%	$1,512.00	$43.09	$35.53	$28.88				
1964V110	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DC-615 JOB CREATOR SOFTWARE DC-615JCR01 MAINTENANCE	$130.00	5%	$124.00	$3.53	$2.91	$2.37				
1285V214	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DC-445 CREASER UNIT DC-445	$13,035.00	3%	$12,663.00	$360.90	$297.58	$241.86				
1300V675	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE DC-445 CREASER UNIT DC-445-MAINT	$2,125.50	4%	$2,033.00	$57.94	$47.78	$38.83				
1285V216	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	HOUSING MODULE FOR DC-445 AAO-DC445OPM02	$1,058.00	-2%	$1,078.00	$30.72	$25.33	$20.59				
1285V217	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	PERFORATOR UNIT FOR DC-445 AAO-PFR-04	$1,082.00	-2%	$1,102.00	$31.41	$25.90	$21.05				
1285V218	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	SLITTER UNIT FOR DC-445 AAO-SLT18	$1,050.00	-2%	$1,070.00	$30.50	$25.15	$20.44				
1285V219	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	AIR KNIFE KIT FOR DC-445 AAO-AIR03	$1,112.00	-13%	$1,259.00	$35.88	$29.59	$24.05				
1285V220	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	LONG PAPER TRAY FOR DC-445 AAO-DC445LPT02	$477.00	1%	$474.00	$13.51	$11.14	$9.05				
1285V221	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	DOUBLE-FEED DETECTOR SENSOR FOR DC-445 AAO-DC445DFD07	$767.00	-3%	$789.00	$22.49	$18.54	$15.07				
1478V973	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	STAND FOR DC-445 CREASER	$545.00	0%	$543.00	$15.48	$12.76	$10.37				
2353V049	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	CC-330 CARD CUTTER	$10,200.00	0%	$10,245.00	$291.98	$240.76	$195.68				
2352V364	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR CC-330 CARD CUTTER	$2,229.50	4%	$2,133.00	$60.79	$50.13	$40.74				
2433V290	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE STRIKE PERF MODULE INCLUDING SPM MOTOR KIT	$1,644.50	4%	$1,573.00	$44.83	$36.97	$30.04				
2433V307	Duplo Finishing Equipment	Slitter-Cutter-Creaser - Must contact Duplo to qualify customer	STRIKE PERF MODULE INCLUDING SPM MOTOR KIT	$0.00	#DIV/0!	$14,591.00	$415.84	$342.89	$278.69				
0857V265	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	Duplo 490P Guillotine Cutter	$16,350.00	6%	$15,292.00	$435.82	$359.36	$292.08				
0857V249	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	Annual Maintenance for the 490P Guillotine Cutter	$1,755.00	4%	$1,678.00	$47.82	$39.43	$32.05				
1149V460	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	DUPLO 660P GUILLOTINE 25.6 PROGRAMMABLE CUTTER 660P	$21,070.00	7%	$19,594.00	$558.43	$460.46	$374.25				
1149V461	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR DUPLO 660P PROGRAMMABLE CUTTER 660P_MAINT	$2,301.00	4%	$2,201.00	$62.73	$51.72	$42.04				
2005V955	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	DUPLO 490 GUILLOTINE CUTTER	$13,400.00	6%	$12,594.00	$358.93	$295.96	$240.55				
2005V954	Duplo Finishing Equipment	Guillotine Cutter - Must contact Duplo to qualify customer	ANNUAL MAINTENANCE FOR THE 490 GUILLOTINE CUTTER 490-MAINT	$1,430.00	4%	$1,367.00	$38.96	$32.12	$26.11				
1964V109	Duplo Finishing Equipment	Integrated Folding System	DC-445 INTEGRATED FOLDING SYSTEM DC-445IFS	$40,501.00	11%	$36,107.00	$1,029.05	$848.51	$689.64				
1964V087	Duplo Finishing Equipment	Integrated Folding System	ANNUAL MAINTENANCE FOR DC-445 INTEGRATED FOLDING SYSTEM DC-445IFS MAINTENANCE	$4,538.30	17%	$3,774.00	$107.56	$88.69	$72.08				
1964V088	Duplo Finishing Equipment	Integrated Folding System	DC-645 INTEGRATED FOLDING SYSTEM DC-645IFS	$88,672.00	11%	$78,882.00	$2,248.14	$1,853.73	$1,506.65				
1964V089	Duplo Finishing Equipment	Integrated Folding System	ANNUAL MAINTENANCE FOR DC-645 INTEGRATED FOLDING SYSTEM DC-645IFS MAINTENANCE	$9,935.90	17%	$8,263.00	$235.50	$194.18	$157.82				
2157V097	Duplo Finishing Equipment	Integrated Folding System	DUPLO TOUCHLINE CF-375	$39,450.00	11%	$35,190.00	$1,002.92	$826.97	$672.13				
2157V099	Duplo Finishing Equipment	Integrated Folding System	ANNUAL MAINTENANCE FOR TOUCHLINE CF-375	$4,485.00	23%	$3,450.00	$98.33	$81.08	$65.90				
2202V804	Duplo Finishing Equipment	Integrated Folding System	PERFORATOR MODULE FOR CF-375 AAO-CF375PFR	$2,222.00	11%	$1,976.00	$56.32	$46.44	$37.74				
2202V805	Duplo Finishing Equipment	Integrated Folding System	ANNUAL MAINTENANCE FOR PERFORATOR MODULE FOR CF-375 AAO-CF375PFR MAINTENANCE	$260.00	23%	$200.00	$5.70	$4.70	$3.82				
1964V090	Duplo Finishing Equipment	Business Card Cutter	CC-228 BUSINESS CARD CUTTER CC-228	$6,000.00	15%	$5,082.00	$144.84	$119.43	$97.07				
1964V091	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR CC-228 BUSINESS CARD CUTTER CC-228 MAINTENANCE	$650.00	17%	$541.00	$15.42	$12.71	$10.33				
1964V072	Duplo Finishing Equipment	Business Card Cutter	7" CASSETTE FOR CC-228 BUSINESS CARD CUTTER 7" CASSETTE FOR CC-228 BUSINESS CARD CUTTER	$650.00	17%	$541.00	$15.42	$12.71	$10.33				
1964V075	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR 7" CASSETTE FOR CC-228 BUSINESS CARD CUTTER AA0-BCC228 SLT7 MAINTENANCE	$65.00	17%	$54.00	$1.54	$1.27	$1.03				
1964V073	Duplo Finishing Equipment	Business Card Cutter	8" CASSETTE FOR CC-228 BUSINESS CARD CUTTER AA0-BCC228 SLT8	$650.00	17%	$541.00	$15.42	$12.71	$10.33				
1964V092	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR 8" CASSETTE FOR CC-228 BUSINESS CARD CUTTER AA0-BCC228 SLT8 MAINTENANCE	$65.00	17%	$54.00	$1.54	$1.27	$1.03				
2433V294	Duplo Finishing Equipment	Business Card Cutter	CC-330 BUSINESS CARD CUTTER	$0.00	#DIV/0!	$9,492.00	$270.52	$223.06	$181.30				
2433V281	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR CC-330 BUSINESS CARD CUTTER	$1,274.00	17%	$1,060.00	$30.21	$24.91	$20.25				
2433V306	Duplo Finishing Equipment	Business Card Cutter	SLITTER CASSETTE FOR CC-330 BUSINESS CARD CUTTER	$1,380.00	16%	$1,155.00	$32.92	$27.14	$22.06				
2433V285	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR SLITTER CASSETTE FOR CC-330 BUSINESS CARD CUTTER	$169.00	17%	$141.00	$4.02	$3.31	$2.69				
2433V304	Duplo Finishing Equipment	Business Card Cutter	SLITTER CASSETTE A FOR CC-330 BUSINESS CARD CUTTER	$0.00	#DIV/0!	$798.00	$22.74	$18.75	$15.24				
2433V283	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR SLITTER CASSETTE A FOR CC-330 BUSINESS CARD CUTTER	$130.00	16%	$109.00	$3.11	$2.56	$2.08				
2433V305	Duplo Finishing Equipment	Business Card Cutter	SLITTER CASSETTE B FOR CC-330 BUSINESS CARD CUTTER	$0.00	#DIV/0!	$933.00	$26.59	$21.93	$17.82				
2433V284	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR SLITTER CASSETTE B FOR CC-330 BUSINESS CARD CUTTER	$156.00	17%	$130.00	$3.71	$3.06	$2.48				
2433V296	Duplo Finishing Equipment	Business Card Cutter	CONVEYOR STACKER WITH EXTENDED STAND FITTING FOR CC-330 BUSINESS CARD CUTTER	$0.00	#DIV/0!	$966.00	$27.53	$22.70	$18.45				
2433V282	Duplo Finishing Equipment	Business Card Cutter	ANNUAL MAINTENANCE FOR CONVEYOR STACKER WITH EXTENDED STAND FITTING FOR CC-330 BUSINESS CARD CUTTER	$130.00	16%	$109.00	$3.11	$2.56	$2.08				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1262V674	Duplo Finishing Equipment	Freight - Must contact Duplo to qualify customer	DUPLO FREIGHT UNIT ONE (1)	$11.00	-18%	$13.00	$0.37	$0.31	$0.25				
1764V168	Watkiss Power Square - Contact Marketing for more information	Freight	CP BOURG FREIGHT UNIT ONE (1)	$15.00	13%	$13.00	$0.37	$0.31	$0.25				
4140B397	ADVANCE Desktop	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (1 LIC)- ELAN	$340.00	21%	$270.00	$7.70	$6.35	$5.16				
4140B398	ADVANCE Desktop	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (5 LIC) ELAN	$1,400.00	34%	$927.00	$26.42	$21.78	$17.71				
4140B399	ADVANCE Desktop	ADVANCE Desktop	IMAGERUNNER ADVANCE DESKTOP V3.0 (20 LIC) ELAN	$4,000.00	34%	$2,646.00	$75.41	$62.18	$50.54				
7494A752	ADVANCE Desktop	ADVANCE Desktop	imageRUNNER ADVANCE Desktop 1L Additional Maintenance Extension (one year)	$60.00	33%	$40.00	$1.14	$0.94	$0.76				
7494A689	ADVANCE Desktop	ADVANCE Desktop	imageRUNNER ADVANCE Desktop Additional 5L Maintenance Extension (one year)	$200.00	31%	$139.00	$3.96	$3.27	$2.65				
7494A751	ADVANCE Desktop	ADVANCE Desktop	imageRUNNER ADVANCE Desktop Additional 20L Maintenance Extension (one year)	$500.00	31%	$347.00	$9.89	$8.15	$6.63				
2320V154	ADVANCE Desktop	Implementation Services	IMAGERUNNER ADVANCE DESKTOP (1L) IMPLEMENTATION SERVICES BY LOCAL	$165.00	0%	$165.00	$4.70	$3.88	$3.15				
1900V716	ADVANCE Desktop	Implementation Services	imageRUNNER ADVANCE Desktop (5L) Implementation Services by Local Systems Analyst	$630.00	12%	$555.00	$15.82	$13.04	$10.60				
1900V715	ADVANCE Desktop	Implementation Services	imageRUNNER ADVANCE Desktop (20L) Implementation Services by Local Systems Analyst	$1,680.00	12%	$1,480.00	$42.18	$34.78	$28.27				
4165B036	Workflow Composer	Workflow Composer	MEAP CONNECTOR FOR MS SHAREPOINT SERVER V1.1 (1 DEVICE) ELAN	$900.00	27%	$661.00	$18.84	$15.53	$12.63				
4165B092	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/MEAP CONNECTORS V2.2.5 1L - 1 TO 4 LICENSES	$1,000.00	38%	$622.00	$17.73	$14.62	$11.88				
4165B093	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/MEAP CONNECTORS V2.2.5 1L - 5 TO 19 LICENSES- ELAN	$800.00	38%	$498.00	$14.19	$11.70	$9.51				
4165B094	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/MEAP CONNECTORS V2.2.5 1L - 20 OR MORE- ELAN	$750.00	38%	$467.00	$13.31	$10.97	$8.92				
4165B102	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/ MEAP CONNECTORS V2.2.6 1L (1 TO 4 LICENSES) - ELAN	$1,080.00	38%	$672.00	$19.15	$15.79	$12.84				
4165B103	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/ MEAP CONNECTORS V2.2.6 1L (5 TO 19 LICENSES) - ELAN	$800.00	38%	$498.00	$14.19	$11.70	$9.51				
4165B104	Workflow Composer	Workflow Composer	WORKFLOW COMPOSER W/ MEAP CONNECTORS V2.2.6 1L (20 OR MORE LICENSES) - ELAN	$750.00	38%	$467.00	$13.31	$10.97	$8.92				
2320V158	Workflow Composer	Implementation Services	WORKFLOW COMPOSER W/MEAP CONNECTORS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
2320V156	Workflow Composer	Implementation Services	MEAP CONNECTOR FOR SHAREPOINT SERVER IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
6365B001	EFI PrintMe	EFI PrintMe - Subscription	EFI PRINTME MEAP APPLICATION - 1 YEAR MAINTENANCE & SUPPORT	$652.00	20%	$519.00	$14.79	$12.20	$9.91				
6365B002	EFI PrintMe	EFI PrintMe - Subscription	EFI PRINTME MEAP APPLICATION - 3 YEAR MAINTENANCE & SUPPORT	$1,145.00	20%	$911.00	$25.96	$21.41	$17.40				
6365B003	EFI PrintMe	EFI PrintMe - Subscription	EFI PRINTME MEAP APPLICATION - 5 YEAR MAINTENANCE & SUPPORT	$1,599.00	20%	$1,272.00	$36.25	$29.89	$24.30				
2150V778	EFI PrintMe	Implementation Services by Local Systems Analyst	EFI PRINTME IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
4164BK29	Direct Print & Scan for Mobile	Direct Print & Scan for Mobile	DIRECT PRINT AND SCAN FOR MOBILE V2.2 1L - ELAN	$100.00	25%	$75.00	$2.14	$1.76	$1.43				
2267V470	Prism Routing Manager	Routing Manager	ROUTING MANAGER; 1 PROCESS, OCR INCLUDED DS-50002-C	$1,756.00	21%	$1,394.00	$39.73	$32.76	$26.63				
2267V467	Prism Routing Manager	Routing Manager	ADDITIONAL PROCESS FOR ROUTING MANAGER DS-50010-C	$1,174.00	21%	$928.00	$26.45	$21.81	$17.72				
2336V427	Prism Routing Manager	Routing Manager	PRISM SOFTWARE WORKFLOW AGENT FOR ROUTINGMANAGER: DS-60001-C	$495.00	25%	$370.00	$10.55	$8.70	$7.07				
2336V424	Prism Routing Manager	Routing Manager	PRISM SOFTWARE EXTRA ADMINISTRATOR FOR ROUTINGMANAGER: DS-60002-C	$695.00	25%	$519.00	$14.79	$12.20	$9.91				
2336V414	Prism Routing Manager	Routing Manager Maintenance	ANN'L MAINT: PRISM SOFTWARE ROUTINGMANAGER; 1 PROCESS, OCR INC:: DS-50002-CAM	$269.10	-37%	$369.00	$10.52	$8.67	$7.05				
2336V421	Prism Routing Manager	Routing Manager Maintenance	ANN'L MAINT: PRISM SFTWR ROUTINGMANAGER;1 ADDTNL PROCESS,OCR INC:: DS-50010-CAM	$179.10	-37%	$246.00	$7.01	$5.78	$4.70				
2336V425	Prism Routing Manager	Routing Manager Maintenance	ANNUAL MAINTENANCE: PRISM SFTWR WORKFLOW AGENT FOR ROUTINGMANAGER: DS-60001-CAM	$89.10	-38%	$123.00	$3.51	$2.89	$2.35				
2336V435	Prism Routing Manager	Routing Manager Maintenance	ANN'L MAINT: PRISM SFTWR EXTRA ADMINISTRATOR FOR ROUTINGMANAGER: DS-60002-CAM	$125.00	-37%	$171.00	$4.87	$4.02	$3.27				
2336V419	Prism Routing Manager	Routing Manager Maintenance	ANNUAL MAINTENANCE: PRISM SOFTWARE MFP CONNECTOR, CANON MEAP: DS-20001-CAM	$71.10	-38%	$98.00	$2.79	$2.30	$1.87				
2260V178	QManager for PRISMAsync	QManager for PRISMAsync	QMANAGER FOR PRISMASYNC QD-001	$9,495.00	2%	$9,325.00	$265.76	$219.14	$178.11				
2260V115	QManager for PRISMAsync	QManager for PRISMAsync	QMANAGER FOR PRISMASYNC - ANNUAL 1X5 PREMIUM SUPPORT QD-001-1	$2,000.00	-15%	$2,300.00	$65.55	$54.05	$43.93				
2260V117	QManager for PRISMAsync	QManager for PRISMAsync	QMANAGER FOR PRISMASYNC - ANNUAL 3X7 PLATINUM SUPPORT QD-001-4	$3,000.00	-15%	$3,450.00	$98.33	$81.08	$65.90				
2260V119	QManager for PRISMAsync	QManager for PRISMAsync	ADDITIONAL PRINTER - QMANAGER FOR PRISMASYNC (PER PRINTER) QD-002	$3,000.00	19%	$2,425.00	$69.11	$56.99	$46.32				
2260V129	QManager for PRISMAsync	QManager for PRISMAsync	ADDITIONAL PRINTER-QMANAGER FOR PRISMASYNC - ANNUAL 1X5 PREMIUM SUPPORT QD-002-1	$600.00	-15%	$690.00	$19.67	$16.22	$13.18				
2260V131	QManager for PRISMAsync	QManager for PRISMAsync	ADDITIONAL PRINTER-QMANAGER FOR PRISMASYNC - ANNUAL 3X7 PLATINUM SUPPORT QD-002-4	$900.00	-15%	$1,035.00	$29.50	$24.32	$19.77				
2260V133	QManager for PRISMAsync	Delivery & Installation	QMANAGER FOR PRISMASYNC - REMOTE INSTALLATION & TRAINING FEE QD-001-9	$1,800.00	-2%	$1,827.00	$52.07	$42.93	$34.90				
1605V392	QManager for PRISMAsync	Delivery & Installation	FREIGHT AND HANDLING - U.S. (PER RSA SERVER)	$325.00	-15%	$374.00	$10.66	$8.79	$7.14				
4164BK68	AA-PRINT	AA-PRINT	AA-PRINT V1.3 FOR MFP - ONE LICENSE	$800.00	38%	$498.00	$14.19	$11.70	$9.51				
4164BK70	AA-PRINT	AA-PRINT	AA-PRINT V1.3 FOR LBP - ONE LICENSE	$400.00	38%	$250.00	$7.13	$5.88	$4.78				
3575B353	AA-PRINT	MiCard PLUS Card Reader	UNIFLOW MICARD PLUS CARD READER	$250.00	19%	$203.00	$5.79	$4.77	$3.88				
2368V563	AA-PRINT	Implementation Services	AA-PRINT IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
7494A823	imageWARE Secure Audit Manager Express	imageWARE Secure Audit Manager Express	IMAGEWARE SECURE AUDIT MANAGER EXPRESS SERVER (1 LICENSE) ELAN	$3,500.00	27%	$2,569.00	$73.22	$60.37	$49.07				
7494A433	imageWARE Secure Audit Manager Express	imageRUNNER Agent	IMAGERUNNER AGENT (1 LICENSE) ELAN	$1,120.00	27%	$820.00	$23.37	$19.27	$15.66				
7494A434	imageWARE Secure Audit Manager Express	imageRUNNER Agent	IMAGERUNNER AGENT (10 LICENSES)	$10,000.00	27%	$7,337.00	$209.10	$172.42	$140.14				
7494A435	imageWARE Secure Audit Manager Express	imageRUNNER Agent	IMAGERUNNER AGENT (50 LICENSES)	$44,500.00	27%	$32,647.00	$930.44	$767.20	$623.56				
7494A436	imageWARE Secure Audit Manager Express	imageRUNNER Agent	IMAGERUNNER AGENT (100 LICENSES)	$80,000.00	27%	$58,690.00	$1,672.67	$1,379.22	$1,120.98				
7494A826	imageWARE Secure Audit Manager Express	imageWARE Secure Audit Manager Express Maintenance	ANNUAL MAINTENANCE AND SUPPORT FOR IWSAM SERVER (1 LICENSE)	$645.00	24%	$492.00	$14.02	$11.56	$9.40				
2246V634	imageWARE Secure Audit Manager Express	Implementation Services by Local Systems Analyst	IMAGEWARE SAM EXPRESS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
3575B279	imageWARE Secure Audit Manager Express	uniFLOW Scan Device License	UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (200K SCANS PER YEAR)	$1,800.00	24%	$1,372.00	$39.10	$32.24	$26.21				
3575B280	imageWARE Secure Audit Manager Express	uniFLOW Scan Device License	UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (600K SCANS PER YEAR)	$4,800.00	27%	$3,528.00	$100.55	$82.91	$67.38				
3575B281	imageWARE Secure Audit Manager Express	uniFLOW Scan Device License	UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (1M SCANS PER YEAR)	$7,200.00	26%	$5,293.00	$150.85	$124.39	$101.10				
3575B282	imageWARE Secure Audit Manager Express	uniFLOW Scan Device License	UNIFLOW SCAN PROCESSING SERVER VOLUME PACKAGE (UNLIMITED SCANS)	$88,300.00	26%	$65,154.00	$1,856.89	$1,531.12	$1,244.44				
2113V967	Data Erase Services (Optional Professional Services)	Implementation Services by Local Systems Analyst	HARD DISK DATA ERASE SERVICES BY LOCAL SYSTEMS ANALYST - LEVEL I BASE FEE	$256.00	12%	$225.00	$6.41	$5.29	$4.30				
2284V889	Data Erase Services (Optional Professional Services)	Implementation Services by Local Systems Analyst	HARD DISK DATA ERASE SERVICES (ADD-ON FEATURE)	$25.00	0%	$25.00	$0.71	$0.59	$0.48				
2354V572	Data Erase Services (Optional Professional Services)	Implementation Services by Local Systems Analyst	HARD DISK DATA ERASE SERVICES BY LOCAL SYSTEMS ANALYST - LEVEL II BASE FEE	$313.00	12%	$275.00	$7.84	$6.46	$5.25				
2354V573	Data Erase Services (Optional Professional Services)	Implementation Services by Local Systems Analyst	HARD DISK DATA ERASE SERVICES BY LOCAL SYSTEMS ANALYST - LEVEL III BASE FEE	$369.00	12%	$325.00	$9.26	$7.64	$6.21				
3575B372	Universal Login Manager	Universal Login Manager	UNIVERSAL LOGIN MANAGER (1 DEVICE)	$390.00	26%	$287.00	$8.18	$6.74	$5.48				
3575B373	Universal Login Manager	Universal Login Manager	UNIVERSAL LOGIN MANAGER (5 DEVICES)	$1,925.00	26%	$1,418.00	$40.41	$33.32	$27.08				
3575B374	Universal Login Manager	Universal Login Manager	UNIVERSAL LOGIN MANAGER (10 DEVICES)	$3,806.00	27%	$2,797.00	$79.71	$65.73	$53.42				
3575B353	Universal Login Manager	MiCard PLUS Card Reader	UNIFLOW MICARD PLUS CARD READER	$250.00	19%	$203.00	$5.79	$4.77	$3.88				
2333V332	Universal Login Manager	Implementation Services	ULM IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$105.00	11%	$93.00	$2.65	$2.19	$1.78				
1630V764	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
1396V767	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$1,663.00	12%	$1,465.00	$41.75	$34.43	$27.98				
1396V768	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
1396V769	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1396V770	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
1396V771	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
1396V772	Subscription Support Services - Point of Purchase (POP)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: POINT-OF-PURCHASE (POP)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
2375V768	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 12 UNIT BLOCK: STAND-ALONE (SA)	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
2375V773	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 25 UNIT BLOCK: STAND-ALONE (SA)	$1,465.00	0%	$1,465.00	$41.75	$34.43	$27.98				
2375V765	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 50 UNIT BLOCK: STAND-ALONE (SA)	$3,256.00	12%	$2,868.00	$81.74	$67.40	$54.78				
2375V772	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 100 UNIT BLOCK: STAND-ALONE (SA)	$6,371.00	12%	$5,612.00	$159.94	$131.88	$107.19				
2375V767	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 250 UNIT BLOCK: STAND-ALONE (SA)	$15,575.00	12%	$13,721.00	$391.05	$322.44	$262.07				
2375V771	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 500 UNIT BLOCK: STAND-ALONE (SA)	$30,449.00	12%	$26,825.00	$764.51	$630.39	$512.36				
2375V769	Subscription Support Services - Stand-Alone (SA)	Support Service Unit Blocks	SUBSCRIPTION SUPPORT SERVICES 1000 UNIT BLOCK: STAND-ALONE (SA)	$59,498.00	12%	$52,417.00	$1,493.88	$1,231.80	$1,001.16				
7494A672	Canon imageWARE Enterprise Management Console	iW EMC Plug-in	IMAGEWARE ENTERPRISE MANAGEMENT CONSOLE ACCOUNTING MANAGEMENT PLUG-IN (SUBSCRIPTION)	$1,000.00	34%	$662.00	$18.87	$15.56	$12.64				
1424V777	Canon imageWARE Enterprise Management Console	Implementation Services by Local Systems Analyst	IW ENTERPRISE MANAGEMENT CONSOLE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$420.00	12%	$370.00	$10.55	$8.70	$7.07				
0920V182	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_CoinOnly	IR PayStation 6552C Multi-Copy Vend Tower (Coin Only)	$2,350.00	21%	$1,847.00	$52.64	$43.40	$35.28				
0920V183	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_CoinOnly	Extended Warranty for 6552C Vend Tower	$306.00	25%	$229.00	$6.53	$5.38	$4.37				
0941V287	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coin	IR PAYSTATION 6557B MULTI-COPY VEND TOWER (BILL & COIN)	$2,566.00	27%	$1,885.00	$53.72	$44.30	$36.00				
0941V290	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coin	EXTENDED WARRANTY FOR 6557B VEND TOWER 6557-BASE-WARR	$334.00	25%	$250.00	$7.13	$5.88	$4.78				
0941V288	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coin	IR PAYSTATION 6557C MULTI-COPY VEND TOWER (BILL & COIN) 6557-CS1	$3,241.00	23%	$2,483.00	$70.77	$58.35	$47.43				
0941V291	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coin	EXTENDED WARRANTY FOR 6557C VEND TOWER 6557-CS1-WARR	$421.00	25%	$315.00	$8.98	$7.40	$6.02				
0941V277	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Coin_Card	IR PAYSTATION 6552-70B MULTI-COPY VEND TOWER (COIN AND CARD) 6552-70-BASE	$2,687.00	26%	$1,976.00	$56.32	$46.44	$37.74				
0941V292	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Coin_Card	EXTENDED WARRANTY FOR 6552-70B VEND TOWER 6552-70-BASE- WARR	$349.00	25%	$262.00	$7.47	$6.16	$5.00				
0941V289	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Coin_Card	IR PAYSTATION 6552-70C MULTI-COPY VEND TOWER (COIN AND CARD) 6552-70-CS1	$3,362.00	23%	$2,574.00	$73.36	$60.49	$49.16				
0941V293	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Coin_Card	EXTENDED WARRANTY FOR 6552-70C VEND TOWER 6552-70-CS1-WARR	$437.00	25%	$328.00	$9.35	$7.71	$6.26				
0941V294	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coin_Card	IR PAYSTATION 6557-70B MULTI-COPY VEND TOWER (BILL, COIN AND CARD) 6557-70-BASE	$3,585.00	27%	$2,612.00	$74.44	$61.38	$49.89				
0941V296	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coin_Card	EXTENDED WARRANTY FOR 6557-70B VEND TOWER 6557-70-BASE-WARR	$466.00	25%	$348.00	$9.92	$8.18	$6.65				
0941V295	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coin_Card	IR PAYSTATION 6557-70C MULTI-COPY VEND TOWER (BILL, COIN AND CARD) 6557-70-CS1	$4,260.00	25%	$3,210.00	$91.49	$75.44	$61.31				
0941V297	Jamex - Cost Recovery Solution (Coin-op)	VendTowers_Bill_Coin_Card	EXTENDED WARRANTY FOR 6557-70C VEND TOWER 6557-70-CS1-WARR	$554.00	25%	$414.00	$11.80	$9.73	$7.91				
0941V279	Jamex - Cost Recovery Solution (Coin-op)	VendTowerOptions	IR PAYSTATION INTERNAL RECEIPT PRINTER 8157	$1,250.00	25%	$933.00	$26.59	$21.93	$17.82				
0941V278	Jamex - Cost Recovery Solution (Coin-op)	VendTowerOptions	IR PAYSTATION 4-TUBE CHANGER UPGRADE 2000818	$333.00	25%	$250.00	$7.13	$5.88	$4.78				
0941V280	Jamex - Cost Recovery Solution (Coin-op)	VendTowerOptions	EXTENDED WARRANTY FOR INTERNAL RECEIPT PRINTER 8157-WARR	$160.00	24%	$122.00	$3.48	$2.87	$2.33				
0949V606	Jamex - Cost Recovery Solution (Coin-op)	VendTowerOptions	EXTENDED WARRANTY FOR CHANGER UPGRADE 2000818-WARR	$40.00	18%	$33.00	$0.94	$0.78	$0.63				
2101V329	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION - CANON IRC5000 CABLE	$178.00	37%	$112.00	$3.19	$2.63	$2.14				
2101V330	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION CARD, CANON IRC5000 CABLE 300885	$178.00	37%	$112.00	$3.19	$2.63	$2.14				
2101V331	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION - CANON IRC2200 CABLE 300923	$178.00	37%	$112.00	$3.19	$2.63	$2.14				
2101V332	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION CARD - CANON IRC2200 CABLE 300932	$178.00	37%	$112.00	$3.19	$2.63	$2.14				
2101V333	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION - CC-VI CABLE 301607	$178.00	37%	$112.00	$3.19	$2.63	$2.14				
2101V334	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION - IR ADVANCE CABLE 301615	$178.00	37%	$112.00	$3.19	$2.63	$2.14				
2101V335	Jamex - Cost Recovery Solution (Coin-op)	Interface Solution Cables	JAMEX INTERFACE SOLUTION CARD - IR ADVANCE CABLE 301652	$178.00	37%	$112.00	$3.19	$2.63	$2.14				
0941V281	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	IR PAYSTATION 7110 MULTI-COPY STORED VALUE CARD READER 7110	$1,016.00	25%	$759.00	$21.63	$17.84	$14.50				
0941V282	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	IR PAYSTATION 7110PD MULTI-COPY STORED-VALUE CARD READER 7110PD	$1,236.00	25%	$923.00	$26.31	$21.69	$17.63				
0949V605	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	IR PAYSTATION 7112 ENHANCED STORED-VALUE CARD READER FOR COPY CONTROL 7112	$1,187.00	24%	$903.00	$25.74	$21.22	$17.25				
0962V260	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	IR PAYSTATION 7112PD ENHANCED STORED-VALUE CARD READER FOR COPY CONTROL 7112PD	$1,407.00	23%	$1,088.00	$31.01	$25.57	$20.78				
0962V261	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	IR PAYSTATION 7114 STORED-VALUE CARD READER W/ PC CONNECTION 7114	$1,239.00	24%	$940.00	$26.79	$22.09	$17.95				
0962V262	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	IR PAYSTATION 7114PD STORED-VALUE CARD READER W/ PC CONNECTION 7114PD	$1,407.00	23%	$1,088.00	$31.01	$25.57	$20.78				
0962V263	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	EXTENDED WARRANTY FOR 7110 STORED-VALUE CARD READER 7110-WARR	$132.00	25%	$99.00	$2.82	$2.33	$1.89				
0962V264	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	EXTENDED WARRANTY FOR 7110PD STORED-VALUE CARD READER 7100PD-WARR	$161.00	25%	$121.00	$3.45	$2.84	$2.31				
0962V265	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	EXTENDED WARRANTY FOR 7112 ENHANCED STORED-VALUE CARD READER 7112-WARR	$154.00	25%	$116.00	$3.31	$2.73	$2.22				
0962V266	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	EXTENDED WARRANTY FOR 7112PD ENHANCED STORED-VALUE CARD READER 7112PD-WARR	$183.00	25%	$137.00	$3.90	$3.22	$2.62				
0962V267	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	EXTENDED WARRANTY FOR 7114 STORED-VALUE CARD READER 7114-WARR	$154.00	25%	$116.00	$3.31	$2.73	$2.22				
0962V268	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	EXTENDED WARRANTY FOR 7114PD STORED-VALUE CARD READER 7114PD-WARR	$183.00	25%	$137.00	$3.90	$3.22	$2.62				
0962V269	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardReaders	JAMEX STORED-VALUE CARDS (QTY 100) 7001-100	$80.00	28%	$58.00	$1.65	$1.36	$1.11				
0962V270	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDispensers	IR PAYSTATION 7210 STORED-VALUE CARD DISPENSER 7210	$2,894.00	23%	$2,220.00	$63.27	$52.17	$42.40				
0941V284	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDispensers	IR PAYSTATION 7220 STORED-VALUE CARD DISPENSER 7220	$3,911.00	25%	$2,921.00	$83.25	$68.64	$55.79				
0962V271	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDispensers	IR PAYSTATION 7225 CARD DISPENSER & RE-VALUE STATION W/ RECEIPT PRINTER 7225	$4,935.00	24%	$3,752.00	$106.93	$88.17	$71.66				
0962V272	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDispensers	EXTENDED WARRANTY FOR 7210 STORED-VALUE CARD DISPENSER 7210-WARR	$376.00	25%	$282.00	$8.04	$6.63	$5.39				
0962V273	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDispensers	EXTENDED WARRANTY FOR 7220 STORED-VALUE CARD DISPENSER & RE-VALUE STATION 7220-WARR	$508.00	25%	$380.00	$10.83	$8.93	$7.26				
0962V274	Jamex - Cost Recovery Solution (Coin-op)	Stored_valueCardDispensers	EXTENDED WARRANTY FOR 7225 STORED-VALUE CARD DISPENSER & RE-VALUE STATION 7225-WARR	$642.00	25%	$480.00	$13.68	$11.28	$9.17				
1232V774	Jamex - Cost Recovery Solution (Coin-op)	Mandatory Delivery & Install	JAMEX DEVICE INSTALL PAK	$226.00	24%	$172.00	$4.90	$4.04	$3.29				
1878V577	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Small Firm Edition	$2,995.00	19%	$2,421.00	$69.00	$56.89	$46.24				
1878V574	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Server	$5,995.00	19%	$4,845.00	$138.08	$113.86	$92.54				
1877V901	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Enterprise Server	$22,995.00	19%	$18,583.00	$529.62	$436.70	$354.94				
1877V785	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Embedded - eCopy EP5EDEC1	$1,750.00	19%	$1,415.00	$40.33	$33.25	$27.03				
1877V900	Equitrac Professional (Available for Law Firms only)	Professional	Equitrac Professional 5: Embedded - Canon MEAP	$1,750.00	19%	$1,415.00	$40.33	$33.25	$27.03				
1878V575	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Server Expansion Pack	$4,500.00	19%	$3,637.00	$103.65	$85.47	$69.47				
1878V576	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: SFE Expansion Pack	$2,500.00	19%	$2,021.00	$57.60	$47.49	$38.60				
1877V897	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Cluster Enabler	$3,995.00	19%	$3,229.00	$92.03	$75.88	$61.67				
1878V579	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: T&B Transaction/Validation Integration	$1,495.00	19%	$1,209.00	$34.46	$28.41	$23.09				
1878V580	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Third Party Transaction Integration	$995.00	19%	$805.00	$22.94	$18.92	$15.38				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1878V581	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Third Party Validation Integration	$995.00	19%	$805.00	$22.94	$18.92	$15.38				
1878V569	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Professional Services Pack	$3,995.00	19%	$3,229.00	$92.03	$75.88	$61.67				
1878V573	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Scan to DMS Device License	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1877V906	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: New Custom Crystal Report	$1,500.00	19%	$1,213.00	$34.57	$28.51	$23.17				
1877V898	Equitrac Professional (Available for Law Firms only)	Professional Options	Equitrac Professional 5: Configuration Change Fee	$500.00	19%	$405.00	$11.54	$9.52	$7.74				
1878V598	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting 100 extension pack	$2,495.00	19%	$2,017.00	$57.48	$47.40	$38.52				
1878V600	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting 250 extension pack	$4,495.00	19%	$3,633.00	$103.54	$85.38	$69.39				
1878V602	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting 500 extension pack	$6,495.00	19%	$5,250.00	$149.63	$123.38	$100.28				
1878V599	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting 1000 extension pack	$8,495.00	19%	$6,866.00	$195.68	$161.35	$131.14				
1878V601	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting 2500 extension pack	$12,495.00	19%	$10,098.00	$287.79	$237.30	$192.87				
1878V605	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting Rate Table (Multi-Year), per month	$79.00	19%	$64.00	$1.82	$1.50	$1.22				
1878V606	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting Rate Table (One Year), prepaid	$948.00	19%	$767.00	$21.86	$18.02	$14.65				
1878V603	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting International Rate Table (Multi-Year), per month	$99.00	18%	$81.00	$2.31	$1.90	$1.55				
1878V604	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting International Rate Table (One Year), prepaid	$1,188.00	19%	$960.00	$27.36	$22.56	$18.34				
1878V607	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting Rate Table Upgrade, per month	$79.00	19%	$64.00	$1.82	$1.50	$1.22				
1878V608	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Call Accounting VoIP Server Integration (per VoIP application server)	$2,000.00	19%	$1,617.00	$46.08	$38.00	$30.88				
1878V610	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 1 workstation pack	$250.00	19%	$202.00	$5.76	$4.75	$3.86				
1878V613	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 25 workstation pack	$1,500.00	19%	$1,213.00	$34.57	$28.51	$23.17				
1878V611	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 100 workstation pack	$4,500.00	19%	$3,637.00	$103.65	$85.47	$69.47				
1878V614	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 250 workstation pack	$6,250.00	19%	$5,051.00	$143.95	$118.70	$96.47				
1878V615	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 500 workstation pack	$7,500.00	-15%	$8,625.00	$245.81	$202.69	$164.74				
1878V612	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Desktop Client 1000 workstation pack	$10,000.00	19%	$8,082.00	$230.34	$189.93	$154.37				
1878V609	Equitrac Professional (Available for Law Firms only)	Professional & Enterprise License Opt	Equitrac Professional: Configuration Change Fee	$500.00	19%	$405.00	$11.54	$9.52	$7.74				
1878V597	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional Enterprise Edition Base: No PC	$3,000.00	19%	$2,425.00	$69.11	$56.99	$46.32				
1878V587	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 1 Device Pack	$500.00	19%	$405.00	$11.54	$9.52	$7.74				
1878V591	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 5 Device Pack	$2,400.00	19%	$1,940.00	$55.29	$45.59	$37.05				
1878V588	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 10 Device Pack	$4,500.00	19%	$3,637.00	$103.65	$85.47	$69.47				
1878V590	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 25 Device Pack	$8,500.00	19%	$6,869.00	$195.77	$161.42	$131.20				
1878V592	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: 50 Device Pack	$12,500.00	19%	$10,102.00	$287.91	$237.40	$192.95				
1878V596	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Professional Services Pack (Includes Customs and T&B Interface)	$3,500.00	19%	$2,829.00	$80.63	$66.48	$54.03				
1878V594	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Advanced Features Pack (Fax Costing & Options, Scan Capabilities, 3rd Party Import)	$2,495.00	19%	$2,017.00	$57.48	$47.40	$38.52				
1878V593	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Additional Office (per office)	$750.00	19%	$607.00	$17.30	$14.26	$11.59				
1878V595	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: New Custom Report	$1,000.00	19%	$808.00	$23.03	$18.99	$15.43				
1882V200	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Validation / PAS/ PrintLog Accounting Server Data Import	$750.00	19%	$607.00	$17.30	$14.26	$11.59				
1882V197	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Or Summary Exports	$900.00	19%	$728.00	$20.75	$17.11	$13.90				
1882V195	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Costing Definitions	$1,500.00	19%	$1,213.00	$34.57	$28.51	$23.17				
1882V196	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Look-Ups	$750.00	19%	$607.00	$17.30	$14.26	$11.59				
1882V198	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Replication Fee	$750.00	19%	$607.00	$17.30	$14.26	$11.59				
1882V199	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Custom Third Party Import	$1,995.00	19%	$1,612.00	$45.94	$37.88	$30.79				
1882V201	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: Fax Control Plus Fax Call Costing	$999.00	19%	$807.00	$23.00	$18.96	$15.41				
1882V202	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: FaxPost Network Fax Integration	$995.00	19%	$805.00	$22.94	$18.92	$15.38				
1887V792	Equitrac Professional (Available for Law Firms only)	Pro Enterprise 4.63 Suite	Equitrac Professional EE: ScanPost Terminal or Import Scan Integration	$995.00	19%	$805.00	$22.94	$18.92	$15.38				
1882V211	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional Base - No PC	$500.00	19%	$405.00	$11.54	$9.52	$7.74				
1882V212	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 1 Device Pack	$500.00	19%	$405.00	$11.54	$9.52	$7.74				
1882V215	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 5 Device Pack	$2,400.00	19%	$1,940.00	$55.29	$45.59	$37.05				
1882V213	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 10 Device Pack	$4,500.00	19%	$3,637.00	$103.65	$85.47	$69.47				
1882V214	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 25 Device Pack	$8,500.00	19%	$6,869.00	$195.77	$161.42	$131.20				
1882V216	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: 50 Device Pack	$12,500.00	19%	$10,102.00	$287.91	$237.40	$192.95				
1882V227	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Professional Services Pack (Includes Remotes and T&B Interface)	$3,500.00	19%	$2,829.00	$80.63	$66.48	$54.03				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1882V219	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Advanced Features Pack (Fax Costing & Options, Scan Capabilities, External Transaction Imports)	$2,495.00	19%	$2,017.00	$57.48	$47.40	$38.52				
1882V225	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Remote LAN/WAN Polling (per remote)	$1,995.00	19%	$1,612.00	$45.94	$37.88	$30.79				
1882V217	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Additional Office (per office)	$750.00	19%	$607.00	$17.30	$14.26	$11.59				
1882V228	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Validation File Integration	$750.00	19%	$607.00	$17.30	$14.26	$11.59				
1882V220	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Billing File Export Integration	$750.00	19%	$607.00	$17.30	$14.26	$11.59				
1882V221	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Fax Call Costing (Fax Control Plus)	$999.00	19%	$807.00	$23.00	$18.96	$15.41				
1882V229	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: Incoming Fax Allocation System Option	$750.00	19%	$607.00	$17.30	$14.26	$11.59				
1882V231	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: FaxPost or External Transaction Import Integration	$995.00	19%	$805.00	$22.94	$18.92	$15.38				
1882V232	Equitrac Professional (Available for Law Firms only)	Professional 3.52 Suite	Equitrac Professional: ScanPost Terminal or Import Scan Integration	$995.00	19%	$805.00	$22.94	$18.92	$15.38				
1878V578	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Small Firm Edition w/Call Accounting (100 ext and PC CDR)	$5,995.00	19%	$4,845.00	$138.08	$113.86	$92.54				
1877V902	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Extension Pack (100)	$2,695.00	19%	$2,178.00	$62.07	$51.18	$41.60				
1877V904	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Extension Pack (500)	$6,995.00	19%	$5,653.00	$161.11	$132.85	$107.97				
1877V903	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Extension Pack (1000)	$8,995.00	19%	$7,269.00	$207.17	$170.82	$138.84				
1877V896	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Call Accounting VoIP Server / File Import Integration	$2,000.00	19%	$1,617.00	$46.08	$38.00	$30.88				
1877V102	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Call Accounting with PageCounter CDR	$1,750.00	6%	$1,639.00	$46.71	$38.52	$31.30				
1878V570	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Rate Table (1 Year)	$948.00	19%	$767.00	$21.86	$18.02	$14.65				
1878V571	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: Rate Table Multi-Year (per month)	$79.00	19%	$64.00	$1.82	$1.50	$1.22				
1877V905	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: International Rate Table (1 Year)	$1,188.00	19%	$960.00	$27.36	$22.56	$18.34				
1877V907	Equitrac Professional (Available for Law Firms only)	Professional Call Accounting	Equitrac Professional 5: International Rate Table Multi-Year (per month)	$99.00	18%	$81.00	$2.31	$1.90	$1.55				
1880V437	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (1)	$250.00	25%	$187.00	$5.33	$4.39	$3.57				
1878V582	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (10)	$1,295.00	19%	$1,047.00	$29.84	$24.60	$20.00				
1878V585	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (50)	$4,995.00	19%	$4,037.00	$115.05	$94.87	$77.11				
1878V583	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (100)	$7,995.00	19%	$6,462.00	$184.17	$151.86	$123.42				
1878V586	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (500)	$34,995.00	19%	$28,281.00	$806.01	$664.60	$540.17				
1878V584	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Workstation Print Client (1000)	$64,994.00	19%	$52,523.00	$1,496.91	$1,234.29	$1,003.19				
1877V894	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Additional Print Server	$1,250.00	19%	$1,011.00	$28.81	$23.76	$19.31				
1878V572	Equitrac Professional (Available for Law Firms only)	Professional Print Tracking	Equitrac Professional 5: Release Station	$695.00	19%	$562.00	$16.02	$13.21	$10.73				
1876V468	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Base, includes 10 workstation licenses	$1,595.00	19%	$1,289.00	$36.74	$30.29	$24.62				
1876V471	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 10 license pack	$1,295.00	19%	$1,047.00	$29.84	$24.60	$20.00				
1876V472	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 25 license pack	$2,695.00	19%	$2,178.00	$62.07	$51.18	$41.60				
1877V889	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 50 license pack	$4,995.00	19%	$4,037.00	$115.05	$94.87	$77.11				
1877V888	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 100 license pack	$7,995.00	19%	$6,462.00	$184.17	$151.86	$123.42				
1877V891	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Workstation Client 500 license pack	$34,995.00	19%	$28,281.00	$806.01	$664.60	$540.17				
1877V885	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Additional Print Server license	$1,250.00	19%	$1,011.00	$28.81	$23.76	$19.31				
1877V886	Equitrac Professional (Available for Law Firms only)	Print Tracking	Equitrac Print Tracking: Release Station	$595.00	19%	$482.00	$13.74	$11.33	$9.21				
1877V103	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console	$2,750.00	19%	$2,223.00	$63.36	$52.24	$42.46				
1877V104	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console with fax	$3,450.00	19%	$2,789.00	$79.49	$65.54	$53.27				
1877V105	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console with dual fax	$4,150.00	19%	$3,355.00	$95.62	$78.84	$64.08				
1877V123	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console desktop stand	$100.00	18%	$82.00	$2.34	$1.93	$1.57				
1877V119	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console wall stand	$150.00	45%	$82.00	$2.34	$1.93	$1.57				
1877V120	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint Console floor stand	$200.00	19%	$162.00	$4.62	$3.81	$3.09				
1877V121	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - HID	$350.00	-15%	$403.00	$11.49	$9.47	$7.70				
1877V117	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - Mifare	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1877V118	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - Legic	$475.00	19%	$384.00	$10.94	$9.02	$7.33				
1877V122	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - Track 2 Magnetic swipe	$175.00	19%	$141.00	$4.02	$3.31	$2.69				
1882V180	Equitrac Professional (Available for Law Firms only)	TouchPoint	TouchPoint card reader - Indala/EM Marin/Hitag	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1882V181	Equitrac Professional (Available for Law Firms only)	TouchPoint	USB keyboard (Do no use geographic extension when ordering keyboard)	$29.00	17%	$24.00	$0.68	$0.56	$0.46				
1876V470	Equitrac Professional (Available for Law Firms only)	Card Reader	USB Card Reader - Mifare/HID iClass	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1876V474	Equitrac Professional (Available for Law Firms only)	Card Reader	USB Card Reader - Legic	$475.00	19%	$384.00	$10.94	$9.02	$7.33				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1876V473	Equitrac Professional (Available for Law Firms only)	Card Reader	USB Card Reader - HID	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1877V096	Equitrac Professional (Available for Law Firms only)	Card Reader	USB Card Reader - Magstripe	$225.00	19%	$183.00	$5.22	$4.30	$3.50				
1877V071	Equitrac Professional (Available for Law Firms only)	Card Reader	USB Card Reader– Indala/EM Marin/Hitag	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1877V093	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Terminal with Keyboard, Fax & CR Options	$1,750.00	19%	$1,415.00	$40.33	$33.25	$27.03				
1877V114	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal	$2,450.00	19%	$1,980.00	$56.43	$46.53	$37.82				
1877V094	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Magstripe Option	$2,550.00	19%	$2,061.00	$58.74	$48.43	$39.37				
1877V097	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Fax Option	$2,950.00	19%	$2,384.00	$67.94	$56.02	$45.53				
1877V098	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Fax & Magstripe Options	$3,050.00	19%	$2,466.00	$70.28	$57.95	$47.10				
1877V127	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Dual Fax Option	$3,950.00	19%	$3,192.00	$90.97	$75.01	$60.97				
1877V124	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EP 5 PageCounter Professional Terminal with Dual Fax & Magstripe Options	$4,050.00	19%	$3,273.00	$93.28	$76.92	$62.51				
1877V125	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	PageCounter Professional Wallmount	$50.00	18%	$41.00	$1.17	$0.96	$0.78				
1877V095	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	PageCounter Professional Floor Stand	$179.00	19%	$145.00	$4.13	$3.41	$2.77				
1877V116	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	Power Interrupt Interface W/Cable	$299.00	19%	$243.00	$6.93	$5.71	$4.64				
1707V265	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EQUITRAC CC-VI EXTENDED ATTRIBUTE CABLE FOR IR ADVANCE	$123.00	7%	$115.00	$3.28	$2.70	$2.20				
1882V185	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	EQUITRAC COPIER CABLE (12'/3.6M)	$95.00	19%	$77.00	$2.19	$1.81	$1.47				
1877V099	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	Programmed Magnetic Card (Track 2)	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
1877V100	Equitrac Professional (Available for Law Firms only)	PageCounter Terminal	PageCounter CDR	$1,750.00	19%	$1,415.00	$40.33	$33.25	$27.03				
2101V336	Equitrac Professional (Available for Law Firms only)	OmniPage OCR Add-On	EQUITRAC PRO 5 OMNIPAGE OCR ADD-ON	$450.00	19%	$365.00	$10.40	$8.58	$6.97				
1878V617	Equitrac Professional (Available for Law Firms only)	Other Parts	Equitrac Remote Diagnostics Kit - Modem	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1878V616	Equitrac Professional (Available for Law Firms only)	Other Parts	Equitrac Remote Access - Application Sharing Access Via Internet	$99.00	18%	$81.00	$2.31	$1.90	$1.55				
1877V839	Equitrac Professional (Available for Law Firms only)	Implementation Services	Equitrac Direct Installation Services (per unit)	$2.00	50%	$1.00	$0.03	$0.02	$0.02				
2229V847	Equitrac Professional (Available for Law Firms only)	Implementation Services	EQUITRAC IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
2404V133	Equitrac Professional (Available for Law Firms only)	Implementation Services	EQUITRAC LARGE CUSTOMIZATION UNIT - EQPSLARG	$1,334.00	19%	$1,082.00	$30.84	$25.43	$20.67				
2404V131	Equitrac Professional (Available for Law Firms only)	Implementation Services	EQUITRAC SMALL CUSTOMIZATION UNIT - EQPSSMAL	$134.00	12%	$118.00	$3.36	$2.77	$2.25				
1906V320	Equitrac Professional (Available for Law Firms only)	Maintenance Support	EQUITRAC MAINTENANCE & SUPPORT - 1 YEAR (PER UNIT)	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
1906V321	Equitrac Professional (Available for Law Firms only)	Maintenance Support	Equitrac Maintenance and Support - 3 year (per unit)	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
1906V322	Equitrac Professional (Available for Law Firms only)	Maintenance Support	Equitrac Maintenance and Support - 4 year (per unit) EQDRSUPT4	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
1906V323	Equitrac Professional (Available for Law Firms only)	Maintenance Support	Equitrac Maintenance and Support - 5 year (per unit) EQDRSUPT5	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
1878V619	Equitrac Professional (Available for Law Firms only)	Freight	Equitrac Shipping Charge	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
2449V912	Equitrac Express (Available for Education customers only)	EE5	EQUITRAC EXPRESS 5: SUITE - EQ5EESU1	$2,790.00	23%	$2,158.00	$61.50	$50.71	$41.22				
2449V911	Equitrac Express (Available for Education customers only)	EE5	EQUITRAC EXPRESS 5: SMALL CAMPUS EDITION - SCE - EQ5EESC1	$1,095.00	23%	$847.00	$24.14	$19.90	$16.18				
2451V169	Equitrac Express (Available for Education customers only)	EE5	EQUITRAC EXPRESS 5: SUITE - VERSION UPGRADE FROM EE4 - EQ5EESUU	$837.00	23%	$648.00	$18.47	$15.23	$12.38				
2451V168	Equitrac Express (Available for Education customers only)	EE5	EQUITRAC EXPRESS 5: SCE - VERSION UPGRADE FROM EE4 - EQ5EESCU	$329.00	22%	$255.00	$7.27	$5.99	$4.87				
2451V179	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 1,000-4,999 USERS - EQ5EENCK	$11.00	18%	$9.00	$0.26	$0.21	$0.17				
2451V185	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 5,000-9,999 USERS - EQ5EENC1	$7.00	0%	$7.00	$0.20	$0.16	$0.13				
2451V180	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 10,000-24,999 USERS - EQ5EENC2	$6.00	0%	$6.00	$0.17	$0.14	$0.11				
2451V182	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 25,000-49,999 USERS - EQ5EENC3	$6.00	0%	$6.00	$0.17	$0.14	$0.11				
2451V186	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 50,000-99,999 USERS - EQ5EENC4	$6.00	33%	$4.00	$0.11	$0.09	$0.08				
2451V181	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXPRESS 5: CORE ENTEPRISE LICENSE 100,000 AND MORE USERS -EQ5EENC5	$5.00	20%	$4.00	$0.11	$0.09	$0.08				
2451V170	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXP 5: CORE ENT LICENSE 1,000-4,999 USERS - VERSION UPGRADE - EQ5EENUK	$3.00	0%	$3.00	$0.09	$0.07	$0.06				
2451V173	Equitrac Express (Available for Education customers only)	EE5 EnterPrise CORE	EQUITRAC EXP 5: CORE ENT LICENSE 5,000-9,999 USERS - VERSION UPGRADE - EQ5EENU1	$2.00	0%	$2.00	$0.06	$0.05	$0.04				
2451V187	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 1,000-4,999 USERS - EQ5EECEK	$17.40	20%	$14.00	$0.40	$0.33	$0.27				
2451V191	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 5,000-9,999 USERS - EQ5EECE1	$11.85	16%	$10.00	$0.29	$0.24	$0.19				
2451V188	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 10,000-24,999 USERS - EQ5EECE2	$11.00	18%	$9.00	$0.26	$0.21	$0.17				
2451V190	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 25,000-49,999 USERS - EQ5EECE3	$8.90	10%	$8.00	$0.23	$0.19	$0.15				
2451V192	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 50,000-99,999 USERS - EQ5EECE4	$8.05	13%	$7.00	$0.20	$0.16	$0.13				
2451V189	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXPRESS 5: ENHANCED ENTEPRISE LICENSE 100,000 AND MORE USERS - EQ5EECE5	$7.20	3%	$7.00	$0.20	$0.16	$0.13				
2451V175	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXP 5: ENHANCED ENT LICENSE 1,000-4,999 USERS - VERSION UPGRADE - EQ5EECUK	$5.22	23%	$4.00	$0.11	$0.09	$0.08				
2451V178	Equitrac Express (Available for Education customers only)	EE5 Enterprise Enhanced	EQUITRAC EXP 5: ENHANCED ENT LICENSE 5,000-9,999 USERS - VERSION UPGRADE - EQ5EECU1	$3.56	16%	$3.00	$0.09	$0.07	$0.06				

Product				Purchase			Lease			Service			
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Options													
2449V926	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - EQ5ED001	$500.00	19%	$405.00	$11.54	$9.52	$7.74				
2449V929	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 10 - EQ5ED010	$4,300.00	19%	$3,475.00	$99.04	$81.66	$66.37				
2449V931	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 100 - EQ5ED100	$33,900.00	19%	$27,395.00	$780.76	$643.78	$523.24				
2449V937	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 500 - EQ5ED500	$152,540.00	19%	$123,270.00	$3,513.20	$2,896.85	$2,354.46				
2449V928	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - VERSION UPGRADE - EQ5ED0IU	$150.00	19%	$122.00	$3.48	$2.87	$2.33				
2449V930	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 10 - VERSION UPGRADE - EQ5ED0XU	$1,290.00	19%	$1,044.00	$29.75	$24.53	$19.94				
2449V932	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE 100 - VERSION UPGRADE -EQ5ED0CU	$10,170.00	19%	$8,220.00	$234.27	$193.17	$157.00				
2449V918	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - CANON MEAP - AMERICAS - EQ5MA001	$700.00	19%	$566.00	$16.13	$13.30	$10.81				
2449V920	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - CANON MEAP - AMERICAS 10 - EQ5MA010	$6,118.00	19%	$4,945.00	$140.93	$116.21	$94.45				
2449V922	Equitrac Express (Available for Education customers only)	Embedded Device License	EE5: EMBEDDED DEVICE - CANON MEAP - AMERICAS 100 - EQ5MA100	$50,847.00	19%	$41,091.00	$1,171.09	$965.64	$784.84				
2449V939	Equitrac Express (Available for Education customers only)	Connector License	EE5: EXTERNAL DATA CONNECTOR - EQ5DC001	$590.00	19%	$478.00	$13.62	$11.23	$9.13				
2449V915	Equitrac Express (Available for Education customers only)	Connector License	EE5: CAMPUS CARD CONNECTOR - EQ5CC001	$4,235.00	19%	$3,424.00	$97.58	$80.46	$65.40				
2449V949	Equitrac Express (Available for Education customers only)	Connector License	EE5: EXTERNAL DATA CONNECTOR - VERSION UPGRADE - EQ5DC0IU	$177.00	19%	$144.00	$4.10	$3.38	$2.75				
2449V916	Equitrac Express (Available for Education customers only)	Connector License	EE5: CAMPUS CARD CONNECTOR - VERSION UPGRADE - EQ5CC0IU	$1,271.00	19%	$1,027.00	$29.27	$24.13	$19.62				
2450V490	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 10 - EQ5WS010	$505.00	19%	$408.00	$11.63	$9.59	$7.79				
2451V159	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 100 - EQ5WS100	$2,370.00	19%	$1,916.00	$54.61	$45.03	$36.60				
2451V161	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 1000 - EQ5WS01K	$10,165.00	19%	$8,214.00	$234.10	$193.03	$156.89				
2450V491	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 10 - VERSION UPGRADE - EQ5WU010	$152.00	20%	$122.00	$3.48	$2.87	$2.33				
2451V160	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 100 - VERSION UPGRADE - EQ5WU100	$711.00	19%	$575.00	$16.39	$13.51	$10.98				
2451V162	Equitrac Express (Available for Education customers only)	Workstation License	EE5: WORKSTATION CLIENT 1000 - VERSION UPGRADE - EQ5WU01K	$3,050.00	19%	$2,464.00	$70.22	$57.90	$47.06				
2449V957	Equitrac Express (Available for Education customers only)	Release Station	EE5: RELEASE STATION - EQ5RS001	$590.00	19%	$478.00	$13.62	$11.23	$9.13				
2449V959	Equitrac Express (Available for Education customers only)	Release Station	EE5: RELEASE STATION 10 - EQ5RS010	$5,080.00	19%	$4,106.00	$117.02	$96.49	$78.42				
2449V958	Equitrac Express (Available for Education customers only)	Release Station	EE5: RELEASE STATION - VERSION UPGRADE - EQ5RS0IU	$177.00	19%	$144.00	$4.10	$3.38	$2.75				
2449V910	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: PRINT SERVER - EQ5PS001	$1,350.00	19%	$1,093.00	$31.15	$25.69	$20.88				
2451V163	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5:PRINT SERVER 10 - EQ5PS010	$11,015.00	19%	$8,902.00	$253.71	$209.20	$170.03				
2449V914	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: CLUSTER ENABLER - EQ5CLS01	$3,810.00	19%	$3,080.00	$87.78	$72.38	$58.83				
2449V952	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: PRINT SERVER - VERSION UPGRADE - EQ5PS0IU	$405.00	19%	$328.00	$9.35	$7.71	$6.26				
2449V954	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: PRINT SERVER 10 - VERSION UPGRADE - EQ5PSU10	$3,305.00	19%	$2,671.00	$76.12	$62.77	$51.02				
2449V917	Equitrac Express (Available for Education customers only)	Additional Print Server	EE5: CLUSTER ENABLER - VERSION UPGRADE - EQ5CLS0U	$1,143.00	19%	$925.00	$26.36	$21.74	$17.67				
2450V483	Equitrac Express (Available for Education customers only)	Web-based Release Station	EE5: WEB-BASED RELEASE - EQ5WR001	$275.00	19%	$223.00	$6.36	$5.24	$4.26				
2450V485	Equitrac Express (Available for Education customers only)	Web-based Release Station	EE5: WEB-BASED RELEASE 10 - EQ5WR010	$2,225.00	19%	$1,799.00	$51.27	$42.28	$34.36				
2450V487	Equitrac Express (Available for Education customers only)	Web-based Release Station	EE5: WEB-BASED RELEASE 100 - EQ5WR100	$16,950.00	19%	$13,699.00	$390.42	$321.93	$261.65				
1877V078	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER (BASE)	$850.00	19%	$688.00	$19.61	$16.17	$13.14				
1877V079	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH MAGSTRIPE	$950.00	19%	$768.00	$21.89	$18.05	$14.67				
1877V080	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH MIFARE	$1,100.00	19%	$889.00	$25.34	$20.89	$16.98				
1877V081	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH LEGIC	$1,250.00	19%	$1,011.00	$28.81	$23.76	$19.31				
1877V082	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH HID	$1,100.00	19%	$889.00	$25.34	$20.89	$16.98				
1877V083	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD	$1,150.00	19%	$929.00	$26.48	$21.83	$17.74				
1877V084	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD & MAGSTRIPE	$1,250.00	19%	$1,011.00	$28.81	$23.76	$19.31				
1877V085	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD & MIFARE/HID ICLASS	$1,400.00	19%	$1,132.00	$32.26	$26.60	$21.62				
1877V086	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD & LEGIC	$1,550.00	19%	$1,254.00	$35.74	$29.47	$23.95				
1877V073	Equitrac Express (Available for Education customers only)	PageCounter	PAGECOUNTER WITH KEYBOARD & HID	$1,400.00	19%	$1,132.00	$32.26	$26.60	$21.62				
1882V192	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US$, BILL ONLY, NO PRINTER)	$4,655.00	19%	$3,763.00	$107.25	$88.43	$71.87				
1882V193	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US$, BILL ONLY)	$5,505.00	19%	$4,449.00	$126.80	$104.55	$84.98				
1882V194	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US$, BILL/MAGSTRIPE)	$5,800.00	19%	$4,687.00	$133.58	$110.14	$89.52				
1882V205	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US$, BILL/COIN/MAGSTRIPE)	$7,200.00	19%	$5,819.00	$165.84	$136.75	$111.14				
1882V206	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION DEPOSIT CENTER (US$, BILL/MAGSTRIPE, CARD DISPENSER)	$7,300.00	19%	$5,900.00	$168.15	$138.65	$112.69				
1882V203	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION CARD MANAGER (BILL ONLY)	$6,914.00	19%	$5,588.00	$159.26	$131.32	$106.73				
1946V566	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION COPY/PRINT CONTROL TERMINAL (TRACK 5) EPAY0802	$1,633.00	19%	$1,320.00	$37.62	$31.02	$25.21				

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Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1946V567	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION ENCODING STATION (TRACK 5) EPAY0804	$2,223.00	19%	$1,797.00	$51.21	$42.23	$34.32				
1946V575	Equitrac Express (Available for Education customers only)	Pay Station	(USE 2567V114) PAY STATION VENDTOWER COPY/PRINT (COIN/BILL/TRACK 5 CARD) - STAND EPAY0820	$4,371.00	19%	$3,533.00	$100.69	$83.03	$67.48				
1946V574	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION VENDTOWER COPY/PRINT (COIN/BILL/TRACK 5 CARD) - ROLLER EPAY0821	$4,371.00	19%	$3,533.00	$100.69	$83.03	$67.48				
1946V571	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION VEND TOWER COPY/PRINT (COIN/BILL) - STAND EPAY0824	$3,200.00	19%	$2,586.00	$73.70	$60.77	$49.39				
1946V570	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION VEND TOWER COPY/PRINT (COIN/BILL) - ROLLER EPAY0825	$3,200.00	19%	$2,586.00	$73.70	$60.77	$49.39				
1946V573	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION VENDTOWER COPY/PRINT (COIN ONLY) - STAND EPAY0826	$2,305.00	19%	$1,863.00	$53.10	$43.78	$35.58				
1946V572	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION VENDTOWER COPY/PRINT (COIN ONLY) - ROLLER EPAY0827	$2,305.00	19%	$1,863.00	$53.10	$43.78	$35.58				
1946V565	Equitrac Express (Available for Education customers only)	Pay Station	KEYPAD (4035) EPAY0801	$186.00	19%	$151.00	$4.30	$3.55	$2.88				
1946V568	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION RS-232 SERIAL CABLE FOR PRINT CONTROL WITH RELEASE STATION EPAYCB06	$95.00	19%	$77.00	$2.19	$1.81	$1.47				
1946V569	Equitrac Express (Available for Education customers only)	Pay Station	PAY STATION SECURITY HOUSING FOR VENDTOWER WITH ROLLER BASE EPAYRBSH	$815.00	19%	$659.00	$18.78	$15.49	$12.59				
2451V945	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	NUANCE ETHERNET ID CONTROLLER - CRIDC000	$310.00	19%	$251.00	$7.15	$5.90	$4.79				
1882V185	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	EQUITRAC COPIER CABLE (12'/3.6M)	$95.00	19%	$77.00	$2.19	$1.81	$1.47				
1707V265	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	EQUITRAC CC-VI EXTENDED ATTRIBUTE CABLE FOR IR ADVANCE	$123.00	7%	$115.00	$3.28	$2.70	$2.20				
1882V182	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION CARD MANAGER/DEPOSIT CENTER BASE	$950.00	19%	$768.00	$21.89	$18.05	$14.67				
1882V186	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION VEND TOWER SECURITY HOUSING	$505.00	19%	$408.00	$11.63	$9.59	$7.79				
1882V187	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION VEND TOWER COIN OP STAND	$300.00	19%	$243.00	$6.93	$5.71	$4.64				
1882V188	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION MANAGEMENT CARD SET	$75.00	19%	$61.00	$1.74	$1.43	$1.17				
1882V189	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION MAGNETIC STRIPE CARD (BLANK)	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
1887V793	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION MAGNETIC STRIPE CARD (EQUITRAC) EPAY1012	$1.10	9%	$1.00	$0.03	$0.02	$0.02				
1882V190	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PAY STATION MAGNETIC STRIPE CARD (CUSTOM)	$2.00	0%	$2.00	$0.06	$0.05	$0.04				
1882V191	Equitrac Express (Available for Education customers only)	PageCounter Pay Station	PRE-PROGRAMMED MAGNETIC STRIPE CARD	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
1876V470	Equitrac Express (Available for Education customers only)	Card Readers	USB Card Reader - Mifare/HID iClass	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1876V474	Equitrac Express (Available for Education customers only)	Card Readers	USB Card Reader - Legic	$475.00	19%	$384.00	$10.94	$9.02	$7.33				
1876V473	Equitrac Express (Available for Education customers only)	Card Readers	USB Card Reader - HID	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1877V096	Equitrac Express (Available for Education customers only)	Card Readers	USB Card Reader - Magstripe	$225.00	19%	$183.00	$5.22	$4.30	$3.50				
1877V071	Equitrac Express (Available for Education customers only)	Card Readers	USB Card Reader– Indala/EM Marin/Hitag	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1877V072	Equitrac Express (Available for Education customers only)	Card Readers	EPA Card Reader - Mifare/HID iClass	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1877V074	Equitrac Express (Available for Education customers only)	Card Readers	EPA Card Reader - Legic	$475.00	19%	$384.00	$10.94	$9.02	$7.33				
1877V075	Equitrac Express (Available for Education customers only)	Card Readers	EPA Card Reader - HID	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1877V076	Equitrac Express (Available for Education customers only)	Card Readers	EPA Card Reader - Magstripe	$225.00	19%	$183.00	$5.22	$4.30	$3.50				
1877V077	Equitrac Express (Available for Education customers only)	Card Readers	EPA Card Reader– Indala/EM Marin/Hitag	$350.00	19%	$283.00	$8.07	$6.65	$5.41				
1877V839	Equitrac Express (Available for Education customers only)	Implementation Services	Equitrac Direct Installation Services (per unit)	$2.00	50%	$1.00	$0.03	$0.02	$0.02				
2229V847	Equitrac Express (Available for Education customers only)	Implementation Services	EQUITRAC IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	12%	$185.00	$5.27	$4.35	$3.53				
1906V320	Equitrac Express (Available for Education customers only)	Maintenance Support	EQUITRAC MAINTENANCE & SUPPORT - 1 YEAR (PER UNIT)	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
1906V321	Equitrac Express (Available for Education customers only)	Maintenance Support	Equitrac Maintenance and Support - 3 year (per unit)	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
1906V322	Equitrac Express (Available for Education customers only)	Maintenance Support	Equitrac Maintenance and Support - 4 year (per unit) EQDRSUPT4	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
1906V323	Equitrac Express (Available for Education customers only)	Maintenance Support	Equitrac Maintenance and Support - 5 year (per unit) EQDRSUPT5	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
1878V619	Equitrac Express (Available for Education customers only)	Freight	Equitrac Shipping Charge	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
2119V542	nQueue	iAEmbedded	NQUEUE IAEMBEDDED - PER DEVICE NQEMBED	$2,390.00	17%	$1,977.00	$56.34	$46.46	$37.76				
2119V543	nQueue	iAEmbedded	NQUEUE IAEMBEDDED ANNUAL MAINTENANCE - PER DEVICE (POINT-OF-PURCHASE) NQEMBED-SPT	$455.00	17%	$377.00	$10.74	$8.86	$7.20				
2119V544	nQueue	iAEmbedded	NQUEUE IAEMBEDDED ANNUAL MAINTENANCE - PER DEVICE (RENEWAL) NQEMBED-SPT-RENEW	$455.00	17%	$377.00	$10.74	$8.86	$7.20				
2119V545	nQueue	iAPrint	NQUEUE IAPRINT OFFICE LICENSE IAPRINT-OFFICE	$4,656.00	17%	$3,850.00	$109.73	$90.48	$73.54				
2119V546	nQueue	iAPrint	NQUEUE IAPRINT USER LICENSE IAPRINT-USER	$200.00	17%	$166.00	$4.73	$3.90	$3.17				
2119V547	nQueue	iAPrint	NQUEUE IAPRINT OFFICE LICENSE - ANNUAL MAINTENANCE (POINT-OF-PURCHASE) IAPRINT-OFFICE-SPT	$1,084.00	17%	$897.00	$25.56	$21.08	$17.13				
2119V549	nQueue	iAPrint	NQUEUE IAPRINT USER LICENSE- ANNUAL MAINTENANCE (POINT-OF-PURCHASE) IAPRINT-USER-SPT	$25.00	16%	$21.00	$0.60	$0.49	$0.40				
2119V551	nQueue	iAPhone	NQUEUE IA SOFTWARE/BUFFER BOX - PER-SWITCH IAPHONE	$2,590.00	17%	$2,141.00	$61.02	$50.31	$40.89				
2119V552	nQueue	iAPhone	NQUEUE IA MAINTENANCE & SUPPORT - BUFFER BOX - PER SWITCH (POINT OF PURCHASE) IAPHONE-SPT	$492.00	17%	$407.00	$11.60	$9.56	$7.77				
2119V554	nQueue	iATablet	NQUEUE IA TABLET OR TERMINAL - FOR MFD IATABCMFD	$1,990.00	17%	$1,646.00	$46.91	$38.68	$31.44				
2120V049	nQueue	iATablet	NQUEUE IA FAX TABLET IATABFAX	$2,190.00	17%	$1,811.00	$51.61	$42.56	$34.59				
2120V047	nQueue	iATablet	NQUEUE IA ANNUAL MAINTENANCE - TABLET OR TERMINAL (POINT OF PURCHASE) IATABMFD-SPT	$378.00	17%	$313.00	$8.92	$7.36	$5.98				
2120V045	nQueue	iATablet	NQUEUE IA ANNUAL MAINTENANCE - FAX TABLET (POINT OF PURCHASE) IATABFAX-SPT	$415.00	17%	$344.00	$9.80	$8.08	$6.57				
2120V059	nQueue	License Transfer	LICENSE TRANSFER - EMBEDDED MFD / TABLET / TERMINAL MFDTABTERM-TRANSFER	$133.00	-2%	$136.00	$3.88	$3.20	$2.60				
2120V056	nQueue	iATravel	NQUEUE TRAVEL PER-INSTALL WITH PARTIAL REMOTE AND 7 DAY ADVANCE NOTICE IATRAVELCR7	$1,805.00	17%	$1,493.00	$42.55	$35.09	$28.52				
2120V054	nQueue	iATravel	NQUEUE TRAVEL PER-INSTALL WITH NO REMOTE AND 7 DAY ADVANCE NOTICE IATRAVELCNR7	$2,556.00	17%	$2,114.00	$60.25	$49.68	$40.38				
2120V057	nQueue	iATravel	NQUEUE TRAVEL PER-INSTALL WITH PARTIAL REMOTE WITH NO ADVANCE NOTICE IATRAVELCR	$2,556.00	17%	$2,114.00	$60.25	$49.68	$40.38				
2120V055	nQueue	iATravel	NQUEUE TRAVEL PER-INSTALL WITH NO REMOTE AND NO ADVANCE NOTICE IATRAVELCNR	$3,308.00	17%	$2,736.00	$77.98	$64.30	$52.26				
2120V044	nQueue	iATravel	NQUEUE IA ADDITIONAL IMPLEMENTATION SERVICES IAADDON	$444.00	-2%	$451.00	$12.85	$10.60	$8.61				
2120V050	nQueue	Expense Manager	NQUEUE IAEXPENSE MANAGER FOR FIRMS WITH 1 - 50 ATTORNEYS IAEM1-50	$6,075.00	17%	$5,023.00	$143.16	$118.04	$95.94				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2120V053	nQueue	Expense Manager	NQUEUE IAEXPENSE MANAGER FOR FIRMS WITH 51 - 100 ATTORNEYS IAEM51-100	$10,125.00	17%	$8,372.00	$238.60	$196.74	$159.91				
2120V051	nQueue	Expense Manager	NQUEUE IAEXPENSE MANAGER FOR FIRMS WITH 101 - 400 ATTORNEYS IAEM101-400	$24,300.00	17%	$20,091.00	$572.59	$472.14	$383.74				
2120V052	nQueue	Expense Manager	NQUEUE IAEXPENSE MANAGER FOR FIRMS WITH 401+ ATTORNEYS IAEM401+	$48,600.00	17%	$40,181.00	$1,145.16	$944.25	$767.46				
2120V035	nQueue	Expense Manager	ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER - 1 - 50 (POINT OF PURCHASE) IAEM1-50-SPT	$1,425.00	17%	$1,179.00	$33.60	$27.71	$22.52				
2120V042	nQueue	Expense Manager	ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER - 51 - 100 (POINT OF PURCHASE) IAEM51-100-SPT	$2,375.00	17%	$1,964.00	$55.97	$46.15	$37.51				
2120V038	nQueue	Expense Manager	ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER - 101 - 400 (POINT OF PURCHASE) IAEM101-400-SPT	$5,700.00	17%	$4,713.00	$134.32	$110.76	$90.02				
2120V040	nQueue	Expense Manager	ANNUAL MAINTENANCE FOR NQUEUE IAEXPENSE MANAGER - 401+ (POINT OF PURCHASE) IAEM401+ SPT	$11,400.00	17%	$9,425.00	$268.61	$221.49	$180.02				
0852V568	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE STANDARD CBS-PUP5-DH-BASE	$6,000.00	11%	$5,346.00	$152.36	$125.63	$102.11				
0852V571	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE STANDARD PRINTER LICENSE CBS-PUP5-DH-PRINT	$780.00	11%	$696.00	$19.84	$16.36	$13.29				
0852V570	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 3,000 AND BELOW CBS-PUP6-SH-1	$18,600.00	11%	$16,536.00	$471.28	$388.60	$315.84				
0852V579	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 3,001 TO 4,000 CBS-PUP6-SH-2	$26,100.00	11%	$23,255.00	$662.77	$546.49	$444.17				
0852V580	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 4,001 TO 5,000 CBS-PUP6-SH-3	$29,700.00	11%	$26,463.00	$754.20	$621.88	$505.44				
0852V581	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 5,001 TO 7,500 CBS-PUP6-SH-4	$35,100.00	11%	$31,274.00	$891.31	$734.94	$597.33				
0852V582	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 7,501 TO 10,000 CBS-PUP6-SH-5	$42,000.00	11%	$37,422.00	$1,066.53	$879.42	$714.76				
0852V583	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 10,001 TO 15,000 CBS-PUP6-SH-6	$51,600.00	11%	$45,976.00	$1,310.32	$1,080.44	$878.14				
0852V584	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 15,001 TO 20,000 CBS-PUP6-SH-7	$62,400.00	11%	$55,598.00	$1,584.54	$1,306.55	$1,061.92				
0852V585	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 20,001 TO 30,000 CBS-PUP6-SH-8	$75,000.00	11%	$66,825.00	$1,904.51	$1,570.39	$1,276.36				
0852V586	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 30,001 TO 40,000 CBS-PUP6-SH-9	$90,600.00	11%	$80,724.00	$2,300.63	$1,897.01	$1,541.83				
0852V587	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE 40,001 TO 50,000 CBS-PUP6-SH-10	$105,300.00	11%	$93,822.00	$2,673.93	$2,204.82	$1,792.00				
0852V588	Pharos - Uniprint Higher Education	Uniprint Higher Education	UNIPRINT HE SITE LICENSE FTE ABOVE 50,000 CBS-PUP6-SH-11	$118,800.00	11%	$105,851.00	$3,016.75	$2,487.50	$2,021.75				
0852V574	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD CBS-PUP5-DH-BASE-3M	$1,900.00	13%	$1,644.00	$46.85	$38.63	$31.40				
0852V575	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD PRINTER LICENSE CBS-PUP5-DH-PRINT-3M	$247.00	13%	$214.00	$6.10	$5.03	$4.09				
0852V578	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD CBS-PUP5-DH-BASE-5M	$3,600.00	14%	$3,114.00	$88.75	$73.18	$59.48				
0852V569	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE STANDARD PRINTER LICENSE CBS-PUP5-DH-PRINT-5M	$468.00	13%	$405.00	$11.54	$9.52	$7.74				
0852V589	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 3,000 AND BELOW CBS-PUP6-SH-1-3M	$5,890.00	13%	$5,095.00	$145.21	$119.73	$97.31				
0852V590	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 3,001 TO 4,000 CBS-PUP6-SH-2-3M	$8,265.00	14%	$7,149.00	$203.75	$168.00	$136.55				
0852V592	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 4,001 TO 5,000 CBS-PUP6-SH-3-3M	$9,405.00	14%	$8,135.00	$231.85	$191.17	$155.38				
0852V593	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 5,001 TO 7,500 CBS-PUP6-SH-4-3M	$11,115.00	14%	$9,613.00	$273.97	$225.91	$183.61				
0852V594	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 7,501 TO 10,000 CBS-PUP6-SH-5-3M	$13,300.00	14%	$11,503.00	$327.84	$270.32	$219.71				
0852V595	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 10,001 TO 15,000 CBS-PUP6-SH-6-3M	$16,340.00	14%	$14,132.00	$402.76	$332.10	$269.92				
0852V596	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 15,001 TO 20,000 CBS-PUP6-SH-7-3M	$19,760.00	14%	$17,090.00	$487.07	$401.62	$326.42				
0852V597	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 20,001 TO 30,000 CBS-PUP6-SH-8-3M	$23,750.00	14%	$20,541.00	$585.42	$482.71	$392.33				
0852V598	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 30,001 TO 40,000 CBS-PUP6-SH-9-3M	$28,690.00	14%	$24,813.00	$707.17	$583.11	$473.93				
0852V599	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 40,001 TO 50,000 CBS-PUP6-SH-10-3M	$33,345.00	14%	$28,839.00	$821.91	$677.72	$550.82				
0852V600	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE ABOVE 50,000 CBS-PUP6-SH-11-3M	$37,620.00	14%	$32,537.00	$927.30	$764.62	$621.46				
0852V603	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 3,000 AND BELOW CBS-PUP6-SH-1-5M	$8,912.50	14%	$7,709.00	$219.71	$181.16	$147.24				
0852V605	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 3,001 TO 4,000 CBS-PUP6-SH-2-5M	$15,660.00	14%	$13,544.00	$386.00	$318.28	$258.69				
0852V607	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 4,001 TO 5,000 CBS-PUP6-SH-3-5M	$17,820.00	14%	$15,412.00	$439.24	$362.18	$294.37				
0852V609	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 5,001 TO 7,500 CBS-PUP6-SH-4-5M	$21,060.00	14%	$18,215.00	$519.13	$428.05	$347.91				
0852V611	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 7,501 TO 10,000 CBS-PUP6-SH-5-5M	$25,200.00	14%	$21,795.00	$621.16	$512.18	$416.28				
0852V613	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 10,001 TO 15,000 CBS-PUP6-SH-6-5M	$30,960.00	14%	$26,777.00	$763.14	$629.26	$511.44				
0852V616	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 15,001 TO 20,000 CBS-PUP6-SH-7-5M	$37,440.00	14%	$32,381.00	$922.86	$760.95	$618.48				
0852V619	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 20,001 TO 30,000 CBS-PUP6-SH-8-5M	$45,000.00	14%	$38,919.00	$1,109.19	$914.60	$743.35				
0852V635	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 30,001 TO 40,000 CBS-PUP6-SH-9-5M	$54,360.00	14%	$47,015.00	$1,339.93	$1,104.85	$897.99				
0852V634	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE 40,001 TO 50,000 CBS-PUP6-SH-10-5M	$63,180.00	14%	$54,643.00	$1,557.33	$1,284.11	$1,043.68				
0852V633	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT HE SITE LICENSE FTE ABOVE 50,000 CBS-PUP6-SH-11-5M	$71,280.00	14%	$61,648.00	$1,756.97	$1,448.73	$1,177.48				
0852V632	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education	OFF-THE-GLASS HE STANDARD CBS-POTG1-DH-BASE	$4,700.00	54%	$2,139.00	$60.96	$50.27	$40.85				
0852V630	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education	OFF-THE-GLASS HE STANDARD COPIER LICENSE CBS-POTG1-DH-COPY	$360.00	11%	$321.00	$9.15	$7.54	$6.13				
0852V629	Pharos - Uniprint Higher Education	Support for Off-the-Glass Higher Education	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE STANDARD OR DISCOUNT BUNDLE CBS-POTG1-DH-BASE-3M	$760.00	13%	$658.00	$18.75	$15.46	$12.57				
0852V628	Pharos - Uniprint Higher Education	Support for Off-the-Glass Higher Education	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE STANDARD COPIER LICENSE CBS-POTG1-DH-COPY-3M	$114.00	13%	$99.00	$2.82	$2.33	$1.89				
0852V627	Pharos - Uniprint Higher Education	Support for Off-the-Glass Higher Education	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE STANDARD OR DISCOUNT BUNDLE CBS-POTG1-DH-BASE-5M	$1,440.00	13%	$1,246.00	$35.51	$29.28	$23.80				
0852V626	Pharos - Uniprint Higher Education	Support for Off-the-Glass Higher Education	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE STANDARD COPIER LICENSE CBS-POTG1-DH-COPY-5M	$216.00	13%	$187.00	$5.33	$4.39	$3.57				
0852V625	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 3,000 AND BELOW CBS-POTG2-SH-1	$9,000.00	11%	$8,019.00	$228.54	$188.45	$153.16				
0852V624	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 3,001 TO 4,000 CBS-POTG2-SH-2	$11,100.00	11%	$9,890.00	$281.87	$232.42	$188.90				
0852V623	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 4,001 TO 5,000 CBS-POTG2-SH-3	$12,000.00	11%	$10,693.00	$304.75	$251.29	$204.24				
0852V622	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 5,001 TO 7,500 CBS-POTG2-SH-4	$13,800.00	11%	$12,296.00	$350.44	$288.96	$234.85				
0852V621	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 7,501 TO 10,000 CBS-POTG2-SH-5	$16,200.00	11%	$14,435.00	$411.40	$339.22	$275.71				
0852V620	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 10,001 TO 15,000 CBS-POTG2-SH-6	$19,500.00	11%	$17,375.00	$495.19	$408.31	$331.86				
0852V618	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 15,001 TO 20,000 CBS-POTG2-SH-7	$23,700.00	11%	$21,117.00	$601.83	$496.25	$403.33				
0852V617	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 20,001 TO 30,000 CBS-POTG2-SH-8	$29,400.00	11%	$26,196.00	$746.59	$615.61	$500.34				
0852V614	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 30,001 TO 40,000 CBS-POTG2-SH-9	$36,000.00	11%	$32,076.00	$914.17	$753.79	$612.65				
0852V612	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE 40,001 TO 50,000 CBS-POTG2-SH-10	$42,000.00	11%	$37,422.00	$1,066.53	$879.42	$714.76				
0852V610	Pharos - Uniprint Higher Education	Off-the-Glass Higher Education Site Licenses	OFF-THE-GLASS HE SITE LICENSE FTE ABOVE 50,000 CBS-POTG2-SH-11	$48,000.00	11%	$42,769.00	$1,218.92	$1,005.07	$816.89				
0852V608	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 3,000 AND BELOW CBS-POTG2-SH-1-3M	$2,850.00	14%	$2,465.00	$70.25	$57.93	$47.08				
0852V606	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 3,001 TO 4,000 CBS-POTG2-SH-2-3M	$3,515.00	14%	$3,040.00	$86.64	$71.44	$58.06				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
0852V604	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 4,001 TO 5,000 CBS-POTG2-SH-3-3M	$3,800.00	14%	$3,287.00	$93.68	$77.24	$62.78				
0852V602	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 5,001 TO 7,500 CBS-POTG2-SH-4-3M	$4,370.00	14%	$3,780.00	$107.73	$88.83	$72.20				
0852V601	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 7,501 TO 10,000 CBS-POTG2-SH-5-3M	$5,130.00	14%	$4,437.00	$126.45	$104.27	$84.75				
0852V566	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 10,001 TO 15,000 CBS-POTG2-SH-6-3M	$6,175.00	14%	$5,341.00	$152.22	$125.51	$102.01				
0852V564	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC FTE 15,001 TO 20,000 CBS-POTG2-SH-7-3M	$7,505.00	14%	$6,491.00	$184.99	$152.54	$123.98				
0852V562	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 20,001 TO 30,000 CBS-POTG2-SH-8-3M	$9,310.00	14%	$8,052.00	$229.48	$189.22	$153.79				
0852V560	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 30,001 TO 40,000 CBS-POTG2-SH-9-3M	$11,400.00	14%	$9,860.00	$281.01	$231.71	$188.33				
0852V559	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC FTE 40,001 TO 50,000 CBS-POTG2-SH-10-3M	$13,300.00	14%	$11,503.00	$327.84	$270.32	$219.71				
0852V556	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	2 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE ABOVE 50,000 CBS-POTG2-SH-11-3M	$15,200.00	14%	$13,146.00	$374.66	$308.93	$251.09				
0852V555	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 3,000 AND BELOW CBS-POTG2-SH-1-5M	$5,400.00	14%	$4,671.00	$133.12	$109.77	$89.22				
0852V553	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 3,001 TO 4,000 CBS-POTG2-SH-2-5M	$6,660.00	14%	$5,760.00	$164.16	$135.36	$110.02				
0852V552	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 4,001 TO 5,000 CBS-POTG2-SH-3-5M	$7,200.00	14%	$6,228.00	$177.50	$146.36	$118.95				
0852V550	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 5,001 TO 7,5005 CBS-POTG2-SH-4-5M	$8,280.00	14%	$7,162.00	$204.12	$168.31	$136.79				
0852V548	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 7,501 TO 10,000 CBS-POTG2-SH-5-5M	$9,720.00	14%	$8,407.00	$239.60	$197.56	$160.57				
0852V547	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 10,001 TO 15,000 CBS-POTG2-SH-6-5M	$11,700.00	14%	$10,119.00	$288.39	$237.80	$193.27				
0852V545	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 15,001 TO 20,000 CBS-POTG2-SH-7-5M	$14,220.00	14%	$12,299.00	$350.52	$289.03	$234.91				
0852V543	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 20,001 TO 30,000 CBS-POTG2-SH-8-5M	$17,640.00	14%	$15,257.00	$434.82	$358.54	$291.41				
0852V541	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE 30,001 TO 40,000 CBS-POTG2-SH-9-5M	$21,600.00	14%	$18,682.00	$532.44	$439.03	$356.83				
0852V540	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YR EXT MAINT FOR OFF-THE-GLASS HE SITE LIC. FTE 40,001 TO 50,000 CBS-POTG2-SH-10-5M	$25,200.00	14%	$21,795.00	$621.16	$512.18	$416.28				
0852V539	Pharos - Uniprint Higher Education	Support for Uniprint Higher Education Site Licenses	4 YEAR EXTENDED MAINTENANCE FOR OFF-THE-GLASS HE SITE LIC. FTE ABOVE 50,000 CBS-POTG2-SH-11-5M	$28,800.00	14%	$24,909.00	$709.91	$585.36	$475.76				
0852V538	Pharos - Uniprint Higher Education	Uniprint Options	BLACKBOARD BILLING GATEWAY CBS-PUP5-DH-BBGATE	$3,000.00	11%	$2,674.00	$76.21	$62.84	$51.07				
0852V536	Pharos - Uniprint Higher Education	Uniprint Options	CBORD BILLING GATEWAY CBS-PUP5-DH-CBGATE	$3,000.00	11%	$2,674.00	$76.21	$62.84	$51.07				
0852V535	Pharos - Uniprint Higher Education	Uniprint Options	CBORD CS GOLD (DIEBOLD) BILLING GATEWAY CBS-PUP5-DH-DBGATE	$3,000.00	11%	$2,674.00	$76.21	$62.84	$51.07				
0852V534	Pharos - Uniprint Higher Education	Uniprint Options	GENERAL METERS BILLING GATEWAY CBS-PUP5-DH-GMGATE	$3,000.00	11%	$2,674.00	$76.21	$62.84	$51.07				
0852V499	Pharos - Uniprint Higher Education	Uniprint Options	UNIPRINT THIRD-PARTY CHARGING PUP5-DH-3PARTY	$3,000.00	11%	$2,674.00	$76.21	$62.84	$51.07				
0852V498	Pharos - Uniprint Higher Education	Uniprint Options	UNIPRINT AUTHENTICATION GATEWAY PUP5-DH-AGATE	$600.00	11%	$535.00	$15.25	$12.57	$10.22				
1723V720	Pharos - Uniprint Higher Education	iMFP Hardware	PHAROS PCPROX HID USB READER CBS-P-PROX-HID-USB	$155.00	0%	$155.00	$4.42	$3.64	$2.96				
1232V143	Pharos - Uniprint Higher Education	iMFP Hardware Support	4 YEAR EXTENDED MAINTENANCE FOR PCPROX INDALA USB READER CBS-P-PROX-INDALA-USB-5M	$125.00	1%	$124.00	$3.53	$2.91	$2.37				
0852V533	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR BLACKBOARD BILLING GATEWAY CBS-PUP5-DH-BBGATE-3M	$950.00	13%	$822.00	$23.43	$19.32	$15.70				
0852V531	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR CBORD BILLING GATEWAY CBS-PUP5-DH-CBGATE-3M	$950.00	13%	$822.00	$23.43	$19.32	$15.70				
0852V530	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR DIEBOLD BILLING GATEWAY CBS-PUP5-DH-DBGATE-3M	$950.00	13%	$822.00	$23.43	$19.32	$15.70				
0852V529	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR GENERAL METERS BILLING GATEWAY CBS-PUP5-DH-GMGATE-3M	$950.00	13%	$822.00	$23.43	$19.32	$15.70				
0852V497	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT THIRD-PARTY CHARGING PUP5-DH-3PARTY-3M	$950.00	13%	$822.00	$23.43	$19.32	$15.70				
0852V496	Pharos - Uniprint Higher Education	Support for Uniprint Options	2 YEAR EXTENDED MAINTENANCE FOR UNIPRINT AUTHENTICATION GATEWAY PUP5-DH-AGATE-3M	$190.00	13%	$165.00	$4.70	$3.88	$3.15				
0852V528	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR BLACKBOARD BILLING GATEWAY CBS-PUP5-DH-BBGATE-5M	$1,800.00	14%	$1,557.00	$44.37	$36.59	$29.74				
0852V526	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR CBORD BILLING GATEWAY CBS-PUP5-DH-CBGATE-5M	$1,800.00	14%	$1,557.00	$44.37	$36.59	$29.74				
0852V524	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR DIEBOLD BILLING GATEWAY CBS-PUP5-DH-DBGATE-5M	$1,800.00	14%	$1,557.00	$44.37	$36.59	$29.74				
0852V523	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR GENERAL METERS BILLING GATEWAY CBS-PUP5-DH-GMGATE-5M	$1,800.00	14%	$1,557.00	$44.37	$36.59	$29.74				
0852V495	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT THIRD-PARTY CHARGING PUP5-DH-3PARTY-5M	$1,800.00	14%	$1,557.00	$44.37	$36.59	$29.74				
0852V494	Pharos - Uniprint Higher Education	Support for Uniprint Options	4 YEAR EXTENDED MAINTENANCE FOR UNIPRINT AUTHENTICATION GATEWAY PUP5-DH-AGATE-5M	$360.00	13%	$312.00	$8.89	$7.33	$5.96				
1213V066	Pharos - Uniprint Higher Education	iMFP - MEAP	INTEGRATED MFP (MEAP) DEVICE LICENSE (1-250 DEVICES) CBS-P-IMFP-CANON-1DVC	$534.00	11%	$476.00	$13.57	$11.19	$9.09				
1213V073	Pharos - Uniprint Higher Education	iMFP - MEAP	INTEGRATED MFP (MEAP) DEVICE LICENSE (251-500 DEVICES) CBS-P-IMFP-CANON-251DVC	$516.00	11%	$460.00	$13.11	$10.81	$8.79				
1213V091	Pharos - Uniprint Higher Education	iMFP - MEAP	INTEGRATED MFP (MEAP) DEVICE LICENSE (OVER 500 DEVICES) CBS-P-IMFP-CANON-500DVC	$498.00	11%	$444.00	$12.65	$10.43	$8.48				
1213V094	Pharos - Uniprint Higher Education	iMFP - MEAP	CANON IPR SOFTWARE MODULE DEVICE LICENSE (1-250 DEVICES) CBS-P-IPR-CANON-1DVC	$264.00	11%	$236.00	$6.73	$5.55	$4.51				
1213V097	Pharos - Uniprint Higher Education	iMFP - MEAP	CANON IPR SOFTWARE MODULE DEVICE LICENSE (251-500 DEVICES) CBS-P-IPR-CANON-251DVC	$252.00	11%	$225.00	$6.41	$5.29	$4.30				
1231V641	Pharos - Uniprint Higher Education	iMFP - MEAP	CANON IPR SOFTWARE MODULE DEVICE LICENSE (OVER 500 DEVICES) CBS-P-IPR-CANON-500DVC	$240.00	11%	$214.00	$6.10	$5.03	$4.09				
1213V067	Pharos - Uniprint Higher Education	Support for iMFP Options	2 YR EXT MAINT FOR INTEGRATED MFP DVC LIC(1-250 DVCS)CBS-P-IMFP-CANON-1DVC-3M	$169.10	13%	$147.00	$4.19	$3.45	$2.81				
1213V075	Pharos - Uniprint Higher Education	Support for iMFP Options	2 YR EXT MAINT FOR INTEGRATED MFP DVC LIC(251-500 DVCS)CBS-P-IMFP-CANON-251DVC-3M	$163.40	13%	$142.00	$4.05	$3.34	$2.71				
1213V092	Pharos - Uniprint Higher Education	Support for iMFP Options	2 YR EXT MAINT FOR INTEGRATED MFP DVC LIC(OVER 500 DVCS)CBS-P-IMFP-CANON-500DVC-3M	$157.70	13%	$137.00	$3.90	$3.22	$2.62				
1213V095	Pharos - Uniprint Higher Education	Support for iMFP Options	2 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC(1-250 DVCS)CBS-P-IPR-CANON-1DVC-3M	$83.60	13%	$73.00	$2.08	$1.72	$1.39				
1213V098	Pharos - Uniprint Higher Education	Support for iMFP Options	2 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC(251-500 DVCS)CBS-P-IPR-CANON-251DVC-3M	$79.80	12%	$70.00	$2.00	$1.65	$1.34				
1213V101	Pharos - Uniprint Higher Education	Support for iMFP Options	2 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC(OVER 500 DVCS)CBS-P-IPR-CANON-500DVC-3M	$76.00	13%	$66.00	$1.88	$1.55	$1.26				
1213V071	Pharos - Uniprint Higher Education	Support for iMFP Options	4 YR EXT MAINT FOR INTEGRATED MFP DVC LIC (1-250 DVCS) CBS-P-IMFP-CANON-1DVC-5M	$320.40	17%	$267.00	$7.61	$6.27	$5.10				
1213V077	Pharos - Uniprint Higher Education	Support for iMFP Options	4 YR EXT MAINT FOR INTEGRATED MFP DVC LIC (251-500 DVCS) CBS-P-IMFP-CANON-251DVC-5M	$309.60	13%	$268.00	$7.64	$6.30	$5.12				
1213V093	Pharos - Uniprint Higher Education	Support for iMFP Options	4 YR EXT MAINT FOR INTEGRATED MFP DVC LIC (OVER 500 DVCS) CBS-P-IMFP-CANON-500DVC-5M	$298.80	13%	$259.00	$7.38	$6.09	$4.95				
1213V096	Pharos - Uniprint Higher Education	Support for iMFP Options	4 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC(1-250 DVCS)CBS-P-IPR-CANON-1DVC-5M	$158.40	14%	$137.00	$3.90	$3.22	$2.62				
1213V099	Pharos - Uniprint Higher Education	Support for iMFP Options	4 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC (251-500 DVCS)CBS-P-IPR-CANON-251DVC-5M	$151.20	13%	$131.00	$3.73	$3.08	$2.50				
1231V666	Pharos - Uniprint Higher Education	Support for iMFP Options	4 YR EXT MAINT FOR CANON IPR SOFTWARE MODULE DVC LIC (OVER 500 DVCS)CBS-P-IPR-CANON-500DVC-5M	$144.00	13%	$125.00	$3.56	$2.94	$2.39				
1213V103	Pharos - Uniprint Higher Education	iMFP Hardware	RFIDEAS PC PROX HID USB READER RDR-6081-APU	$179.00	-1%	$181.00	$5.16	$4.25	$3.46				
1213V106	Pharos - Uniprint Higher Education	iMFP Hardware	PHAROS PCPROX INDALA USB READER CBS-P-PROX-INDALA-USB	$155.00	0%	$155.00	$4.42	$3.64	$2.96				
1723V720	Pharos - Uniprint Higher Education	iMFP Hardware	PHAROS PCPROX HID USB READER CBS-P-PROX-HID-USB	$155.00	0%	$155.00	$4.42	$3.64	$2.96				
1213V109	Pharos - Uniprint Higher Education	iMFP Hardware	PHAROS PCPROX ICLASS USB READER CBS-P-PROX-ICLASS-USB	$155.00	1%	$153.00	$4.36	$3.60	$2.92				
1213V104	Pharos - Uniprint Higher Education	iMFP Hardware Support	2 YEAR EXTENDED MAINTENANCE FOR PCPROX HID USB READER CBS-P-PROX-HID-USB-3M	$62.00	0%	$62.00	$1.77	$1.46	$1.18				
1213V105	Pharos - Uniprint Higher Education	iMFP Hardware Support	4 YEAR EXTENDED MAINTENANCE FOR PCPROX HID USB READER CBS-P-PROX-HID-USB-5M	$124.00	0%	$124.00	$3.53	$2.91	$2.37				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1213V107	Pharos - Uniprint Higher Education	iMFP Hardware Support	2 YEAR EXTENDED MAINTENANCE FOR PCPROX INDALA USB READER CBS-P-PROX-INDALA-USB-3M	$62.00	0%	$62.00	$1.77	$1.46	$1.18				
1232V143	Pharos - Uniprint Higher Education	iMFP Hardware Support	4 YEAR EXTENDED MAINTENANCE FOR PCPROX INDALA USB READER CBS-P-PROX-INDALA-USB-5M	$125.00	1%	$124.00	$3.53	$2.91	$2.37				
1213V110	Pharos - Uniprint Higher Education	iMFP Hardware Support	2 YEAR EXTENDED MAINTENANCE FOR PCPROX ICLASS USB READER CBS-P-PROX-ICLASS-USB-3M	$62.00	0%	$62.00	$1.77	$1.46	$1.18				
1213V111	Pharos - Uniprint Higher Education	iMFP Hardware Support	4 YEAR EXTENDED MAINTENANCE FOR PCPROX ICLASS USB READER CBS-P-PROX-ICLASS-USB-5M	$124.00	0%	$124.00	$3.53	$2.91	$2.37				
1974V775	Pharos - Uniprint Higher Education	Pharos Omega	OMEGA PS200TERMINAL CBS-OMEGA-PS200	$1,050.00	13%	$909.00	$25.91	$21.36	$17.36				
1974V774	Pharos - Uniprint Higher Education	Pharos Omega	OMEGA INTEGRATED MAGNETIC CARD READER CBS-OMEGA-PS200-MAG	$155.00	13%	$135.00	$3.85	$3.17	$2.58				
1974V773	Pharos - Uniprint Higher Education	Pharos Omega	INDALA USB OMEGA PROXIMITY CARD READER CBS-OMEGA-PS200PROX-IND	$155.00	13%	$135.00	$3.85	$3.17	$2.58				
1974V772	Pharos - Uniprint Higher Education	Pharos Omega	HID USB OMEGA PROXIMITY CARD READER CBS-OMEGA-PS200PROX-HID	$150.00	13%	$130.00	$3.71	$3.06	$2.48				
1974V776	Pharos - Uniprint Higher Education	Pharos Omega	OMEGA SMARTLINK FOR COPY CABLE - STANDARD CBS-OMEGA-PS200COPY-STD	$125.00	13%	$109.00	$3.11	$2.56	$2.08				
1213V024	Pharos - Uniprint Higher Education	Pharos Omega	OMEGA SMARTLINK FOR COPY CABLE -ADVANCED CBS-OMEGA-PS150COPY-ADV	$250.00	13%	$217.00	$6.18	$5.10	$4.14				
2105V669	Pharos - Uniprint Higher Education	Pharos Omega	PHAROS OMEGA PS60 TERMINAL CBS-OMEGA-PS60	$474.00	22%	$368.00	$10.49	$8.65	$7.03				
2094V629	Pharos - Uniprint Higher Education	Pharos Omega	PHAROS LICENSE TRANSFER FEE CBS-OTF-CHG-TRF	$1,875.00	13%	$1,622.00	$46.23	$38.12	$30.98				
1974V765	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA PS200 TERMINAL CBS-OMEGA-PS200-3M	$425.00	13%	$368.00	$10.49	$8.65	$7.03				
1974V770	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA PS200 TERMINAL CBS-OMEGA-PS200-5M	$850.00	13%	$736.00	$20.98	$17.30	$14.06				
1974V764	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA INTEGRATED MAGNETIC CARD READER CBS-OMEGA-PS200-MAG-3M	$62.00	13%	$54.00	$1.54	$1.27	$1.03				
1974V769	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA INTEGRATED MAGNETIC CARD READER CBS-OMEGA-PS200-MAG-5M	$124.00	13%	$108.00	$3.08	$2.54	$2.06				
1974V763	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA INDALA USB PROX CARD READER CBS-OMEGA-PS200PROX-IND-3M	$62.00	13%	$54.00	$1.54	$1.27	$1.03				
1974V768	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA INDALA USB PROX CARD READER CBS-OMEGA-PS200PROX-IND-5M	$124.00	13%	$108.00	$3.08	$2.54	$2.06				
1974V762	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA HID USB PROX CARD READER CBS-OMEGA-PS200PROX-HID-3M	$150.00	13%	$130.00	$3.71	$3.06	$2.48				
1974V767	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA HID USB PROX CARD READER CBS-OMEGA-PS200PROX-HID-5M	$124.00	13%	$108.00	$3.08	$2.54	$2.06				
1974V766	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK WITH STANDARD COPY CABLE CBS-OMEGA-PS200COPY-STD-3M	$50.00	12%	$44.00	$1.25	$1.03	$0.84				
1974V771	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK WITH STANDARD COPY CABLE CBS-OMEGA-PS200COPY-STD-5M	$100.00	13%	$87.00	$2.48	$2.04	$1.66				
1213V037	Pharos - Uniprint Higher Education	Support for Omega	2 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK WITH ADVANCED COPY CABLE CBS-OMEGA-PS150COPY-ADV-3M	$100.00	13%	$87.00	$2.48	$2.04	$1.66				
1213V049	Pharos - Uniprint Higher Education	Support for Omega	4 YEAR EXTENDED MAINTENANCE FOR OMEGA SMARTLINK WITH ADVANCED COPY CABLE CBS-OMEGA-PS150COPY-ADV-5M	$200.00	14%	$173.00	$4.93	$4.07	$3.30				
2105V670	Pharos - Uniprint Higher Education	Support for Omega	TWO (2) YEAR EXTENDED MAINTENANCE FOR PHAROS OMEGA PS60 TERMINAL CBS-OMEGA-PS60-3M	$158.00	0%	$158.00	$4.50	$3.71	$3.02				
2105V668	Pharos - Uniprint Higher Education	Support for Omega	FOUR (4) YEAR EXTENDED MAINTENANCE FOR PHAROS OMEGA PS60 TERMINAL CBS-OMEGA-PS60-5M	$316.00	13%	$274.00	$7.81	$6.44	$5.23				
1212V995	Pharos - Uniprint Higher Education	Implementation Services from Pharos	CUSTOM DEVELOPMENT (DAILY RATE) CBS-P-DEV-IFACE	$3,276.00	12%	$2,891.00	$82.39	$67.94	$55.22				
1212V997	Pharos - Uniprint Higher Education	Implementation Services from Pharos	2 YEAR EXTENDED MAINTENANCE FOR CUSTOM DEVELOPMENT P-DEV-IFACE-3M	$1,159.00	12%	$1,022.00	$29.13	$24.02	$19.52				
1212V999	Pharos - Uniprint Higher Education	Implementation Services from Pharos	4 YEAR EXTENDED MAINTENANCE FOR CUSTOM DEVELOPMENT P-DEV-IFACE-5M	$2,195.00	12%	$1,937.00	$55.20	$45.52	$37.00				
1213V003	Pharos - Uniprint Higher Education	Implementation Services from Pharos	SCRIPT DEVELOPMENT (HOURLY RATE) CBS-P-SCRIPT-DEV	$337.00	0%	$337.00	$9.60	$7.92	$6.44				
1213V010	Pharos - Uniprint Higher Education	Implementation Services from Pharos	ADDITIONAL ON-SITE SERVICES DAY (TRAVEL INCLUSIVE) CBS-P-INST-LABOR-3-LESS	$2,400.00	12%	$2,118.00	$60.36	$49.77	$40.45				
0849V323	Pharos - Uniprint Higher Education	Implementation Services from Pharos	2 Day On-site Pharos Professional Services CBS-P-INST-LABOR-3-PLUS	$7,000.00	2%	$6,858.00	$195.45	$161.16	$130.99				
0852V384	Pharos - Uniprint Higher Education	Implementation Services from Pharos	Two Day On-site Services w/ Less Than 3 Weeks Notice (travel inclusive) CBS- P-INST-LABOR-3-LESS	$7,571.43	0%	$7,571.00	$215.77	$177.92	$144.61				
3575B005	uniFLOW	uniFLOW Enterprise Edition (unlimited users)	uniFLOW Basic License (Enterprise Edition)	$19,092.00	27%	$14,032.00	$399.91	$329.75	$268.01				
3575B006	uniFLOW	uniFLOW Enterprise Edition (unlimited users)	uniFLOW Standard Module (Enterprise Edition)	$5,579.00	27%	$4,100.00	$116.85	$96.35	$78.31				
3575B009	uniFLOW	uniFLOW Enterprise Edition (unlimited users)	uniFLOW Remote Print Server (Enterprise Edition)	$2,412.00	26%	$1,773.00	$50.53	$41.67	$33.86				
3575B010	uniFLOW	uniFLOW Enterprise Edition (unlimited users)	10-Pack uniFLOW Remote Print Servers (Enterprise Edition)	$21,699.00	27%	$15,948.00	$454.52	$374.78	$304.61				
3575B012	uniFLOW	uniFLOW Enterprise Edition (unlimited users)	25-Pack uniFLOW Remote Print Servers (Enterprise Edition)	$51,456.00	27%	$37,818.00	$1,077.81	$888.72	$722.32				
3575B014	uniFLOW	uniFLOW Corporate Edition (251-500 CC users)	uniFLOW Basic License (Corporate Edition)	$9,819.00	27%	$7,216.00	$205.66	$169.58	$137.83				
3575B015	uniFLOW	uniFLOW Corporate Edition (251-500 CC users)	uniFLOW Standard Module (Corporate Edition)	$3,945.00	26%	$2,900.00	$82.65	$68.15	$55.39				
3575B018	uniFLOW	uniFLOW Corporate Edition (251-500 CC users)	uniFLOW Remote Print Server (Corporate Edition)	$2,091.00	26%	$1,538.00	$43.83	$36.14	$29.38				
3575B019	uniFLOW	uniFLOW Business Edition (51-250 users)	uniFLOW Basic License (Business Edition)	$5,456.00	27%	$4,009.00	$114.26	$94.21	$76.57				
3575B020	uniFLOW	uniFLOW Business Edition (51-250 users)	uniFLOW Standard Module (Business Edition)	$1,746.00	26%	$1,284.00	$36.59	$30.17	$24.52				
3575B023	uniFLOW	uniFLOW Business Edition (51-250 users)	uniFLOW Remote Print Server (Business Edition)	$1,571.00	27%	$1,154.00	$32.89	$27.12	$22.04				
3575B024	uniFLOW	uniFLOW Workgroup Edition (1-50 users)	uniFLOW Basic License (Workgroup Edition)	$2,456.00	27%	$1,805.00	$51.44	$42.42	$34.48				
3575B025	uniFLOW	uniFLOW Workgroup Edition (1-50 users)	uniFLOW Standard Module (Workgroup Edition)	$1,409.00	27%	$1,035.00	$29.50	$24.32	$19.77				
3575B134	uniFLOW	uniFLOW Workgroup Edition (1-50 users)	uniFLOW Remote Print Server (Workgroup Edition)	$1,268.00	27%	$931.00	$26.53	$21.88	$17.78				
3575B028	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (1 Device)	$857.00	25%	$646.00	$18.41	$15.18	$12.34				
3575B308	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (5 Devices)	$3,940.00	19%	$3,210.00	$91.49	$75.44	$61.31				
3575B029	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (10 Devices)	$7,736.00	27%	$5,613.00	$159.97	$131.91	$107.21				
3575B030	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (25 Devices)	$18,063.00	28%	$13,052.00	$371.98	$306.72	$249.29				
3575B031	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (50 Devices)	$33,580.00	28%	$24,133.00	$687.79	$567.13	$460.94				
3575B032	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (75 Devices)	$46,566.00	29%	$33,279.00	$948.45	$782.06	$635.63				
3575B033	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (100 Devices)	$57,006.00	29%	$40,466.00	$1,153.28	$950.95	$772.90				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3575B161	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP	uniFLOW SPP (Secure Public Printing) Device License for Canon MEAP (250 Devices)	$128,003.00	29%	$91,350.00	$2,603.48	$2,146.73	$1,744.79				
3575B258	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (1 DEVICE)	$390.00	26%	$287.00	$8.18	$6.74	$5.48				
3575B328	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR UNIFLOW (5 DEVICES)	$1,925.00	26%	$1,416.00	$40.36	$33.28	$27.05				
3575B259	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (10 DEVICES)	$3,806.00	27%	$2,797.00	$79.71	$65.73	$53.42				
3575B260	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (25 DEVICES)	$9,324.00	27%	$6,853.00	$195.31	$161.05	$130.89				
3575B261	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (50 DEVICES)	$18,126.00	27%	$13,322.00	$379.68	$313.07	$254.45				
3575B262	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (75 DEVICES)	$26,175.00	27%	$19,238.00	$548.28	$452.09	$367.45				
3575B263	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (100 DEVICES)	$34,172.00	27%	$25,115.00	$715.78	$590.20	$479.70				
3575B264	uniFLOW	uniFLOW Login Manager for MEAP	UNIFLOW LOGIN MANAGER FOR MEAP (250 DEVICES)	$82,833.00	27%	$60,879.00	$1,735.05	$1,430.66	$1,162.79				
3575B405	uniFLOW	Universal Login Manager Upgrades	UPGRADE UNIVERSAL LOGIN MANAGER (ULM) TO UNIFLOW FOR SMB-MEAP	$1,230.00	26%	$905.00	$25.79	$21.27	$17.29				
2260V182	uniFLOW	Universal Login Manager Upgrades	UNIFLOW FOR SMB IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
3575B265	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 1 DEVICE	$500.00	26%	$368.00	$10.49	$8.65	$7.03				
3575B309	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 5 DEVICES	$2,241.00	26%	$1,648.00	$46.97	$38.73	$31.48				
3575B266	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 10 DEVICE	$4,271.00	27%	$3,139.00	$89.46	$73.77	$59.95				
3575B267	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 25 DEVICES	$9,713.00	27%	$7,138.00	$203.43	$167.74	$136.34				
3575B268	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 50 DEVICES	$17,535.00	27%	$12,888.00	$367.31	$302.87	$246.16				
3575B269	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 75 DEVICES	$23,475.00	27%	$17,253.00	$491.71	$405.45	$329.53				
3575B270	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 100 DEVICES	$27,516.00	27%	$20,224.00	$576.38	$475.26	$386.28				
3575B271	uniFLOW	Secure Public Printing Upgrade	UNIFLOW SPP (SECURE PUBLIC PRINTING) LOGIN MANAGER FOR MEAP UPGRADE - 250 DEVICES	$58,005.00	27%	$42,632.00	$1,215.01	$1,001.85	$814.27				
3575B132	uniFLOW	uniFLOW Software Accessories	uniFLOW Job Conversion Instance	$1,862.00	26%	$1,369.00	$39.02	$32.17	$26.15				
3575B413	uniFLOW	uniFLOW Software Accessories	UNIFLOW PCL JOB CONVERSION	$1,650.00	17%	$1,369.00	$39.02	$32.17	$26.15				
3575B414	uniFLOW	uniFLOW Software Accessories	UNIFLOW VARIABLE DATA PRINTING	$21,250.00	17%	$17,655.00	$503.17	$414.89	$337.21				
3575B415	uniFLOW	uniFLOW Software Accessories	UNIFLOW VARIABLE DATA PRINTING - 5 ADDITIONAL DESIGNER PACK	$350.00	23%	$270.00	$7.70	$6.35	$5.16				
3575B304	uniFLOW	uniFLOW Software Accessories	UNIFLOW FILE FORMAT CONVERSION	$660.00	26%	$486.00	$13.85	$11.42	$9.28				
3575B305	uniFLOW	uniFLOW Software Accessories	UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (15 DEVICES)	$1,155.00	26%	$849.00	$24.20	$19.95	$16.22				
3575B306	uniFLOW	uniFLOW Software Accessories	UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (30 DEVICES)	$1,990.00	27%	$1,461.00	$41.64	$34.33	$27.91				
3575B307	uniFLOW	uniFLOW Software Accessories	UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (100 DEVICES)	$5,775.00	26%	$4,245.00	$120.98	$99.76	$81.08				
3575B273	uniFLOW	Blackboard Integration	UNIFLOW BLACKBOARD INTEGRATION MODULE	$3,700.00	25%	$2,757.00	$78.57	$64.79	$52.66				
3575B274	uniFLOW	Blackboard Integration	ANNUAL BLACKBOARD SERVICE LICENSE (MANDATORY)	$3,500.00	26%	$2,591.00	$73.84	$60.89	$49.49				
3575B272	uniFLOW	Serverless Secure Print	UNIFLOW SSP (SERVERLESS SECURE PRINT) DEVICE LICENSE FOR MEAP (1 DEVICE)	$360.00	18%	$294.00	$8.38	$6.91	$5.62				
3575B232	uniFLOW	Serverless Secure Print	UNIFLOW SSP (SERVERLESS SECURE PRINT) DEVICE LICENSE FOR CMFP (1 DEVICE)	$120.00	30%	$84.00	$2.39	$1.97	$1.60				
2030V459	uniFLOW	Serverless Secure Print	UNIFLOW SERVERLESS SECURE PRINT IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$210.00	-1%	$213.00	$6.07	$5.01	$4.07				
3575B197	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (1 Device)	$282.00	26%	$208.00	$5.93	$4.89	$3.97				
3575B198	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (10 Devices)	$2,595.00	26%	$1,908.00	$54.38	$44.84	$36.44				
3575B199	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (25 Devices)	$6,311.00	27%	$4,638.00	$132.18	$108.99	$88.59				
3575B200	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (50 Devices)	$12,269.00	27%	$9,017.00	$256.98	$211.90	$172.22				
3575B201	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (75 Devices)	$17,876.00	27%	$13,138.00	$374.43	$308.74	$250.94				
3575B202	uniFLOW	uniFLOW SPP for Compact MFPs	uniFLOW SPP Device License for Compact MFP (100 Devices)	$23,133.00	26%	$17,003.00	$484.59	$399.57	$324.76				
3575B416	uniFLOW	uniFLOW SPP for Compact MFPs	UNIFLOW SPP DEVICE LICENSE FOR CMFP - 250 DEVICE	$55,800.00	16%	$46,622.00	$1,328.73	$1,095.62	$890.48				
3575B037	uniFLOW	Additional Services	uniFLOW Customization Unit	$1,080.00	7%	$1,003.00	$28.59	$23.57	$19.16				
3575B038	uniFLOW	Additional Services	uniFLOW 1 day Remote Installation Assistance Service (RIAS)	$1,620.00	7%	$1,504.00	$42.86	$35.34	$28.73				
3575B039	uniFLOW	Additional Services	uniFLOW 1/2 day Remote Installation Assistance Service (RIAS)	$811.00	7%	$752.00	$21.43	$17.67	$14.36				
3575B349	uniFLOW	uniFLOW microMIND V2	MICROMIND V2 (1 UNIT)	$296.00	27%	$217.00	$6.18	$5.10	$4.14				
3575B350	uniFLOW	uniFLOW microMIND V2	COPY CONTROL CABLE FOR OCE DEVICES (9 PIN)	$171.00	26%	$127.00	$3.62	$2.98	$2.43				
3575B352	uniFLOW	uniFLOW microMIND V2	COPY CONTROL CABLE FOR OCE DEVICES (25 PIN)	$171.00	26%	$127.00	$3.62	$2.98	$2.43				
3575B351	uniFLOW	uniFLOW microMIND V2	COPY CONTROL CABLE FOR 3RD PARTY DEVICES	$171.00	26%	$127.00	$3.62	$2.98	$2.43				
3575B322	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (1 DEVICE)	$290.00	28%	$210.00	$5.99	$4.94	$4.01				
3575B323	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (10 DEVICES)	$2,640.00	26%	$1,941.00	$55.32	$45.61	$37.07				
3575B324	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (25 DEVICES)	$6,480.00	26%	$4,763.00	$135.75	$111.93	$90.97				
3575B325	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (50 DEVICES)	$12,740.00	27%	$9,361.00	$266.79	$219.98	$178.80				
3575B326	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (75 DEVICES)	$18,770.00	27%	$13,792.00	$393.07	$324.11	$263.43				
3575B327	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP (100 DEVICES)	$24,560.00	27%	$18,047.00	$514.34	$424.10	$344.70				
3575B417	uniFLOW	uniFLOW SPP for Canon SFP MEAP	UNIFLOW SPP DEVICE LICENSE FOR SFP MEAP - 250 DEVICE	$56,000.00	17%	$46,622.00	$1,328.73	$1,095.62	$890.48				
3575B189	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2 HID Prox Card Reader Bundles	uniFLOW SPP (Secure Public Printing) Device License for MEAP (1 Device) + 1 MiCard v2 HID Prox Card Reader	$1,101.00	26%	$810.00	$23.09	$19.04	$15.47				
3575B310	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2 HID Prox Card Reader Bundles	uniFLOW SPP (Secure Public Printing) Device License for MEAP (5 Devices) + 5 MiCard v2 HID Prox Card Readers	$5,360.00	26%	$3,941.00	$112.32	$92.61	$75.27				
3575B190	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2 HID Prox Card Reader Bundles	uniFLOW SPP (Secure Public Printing) Device License for MEAP (10 Devices) + 10 MiCard v2 HID Prox Card Readers	$9,660.00	27%	$7,100.00	$202.35	$166.85	$135.61				
3575B191	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2 HID Prox Card Reader Bundles	uniFLOW SPP (Secure Public Printing) Device License for MEAP (25 Devices) + 25 MiCard v2 HID Prox Card Readers	$23,060.00	27%	$16,948.00	$483.02	$398.28	$323.71				
3575B192	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2 HID Prox Card Reader Bundles	uniFLOW SPP (Secure Public Printing) Device License for MEAP (50 Devices) + 50 MiCard v2 HID Prox Card Readers	$43,998.00	27%	$32,337.00	$921.60	$759.92	$617.64				
3575B193	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2 HID Prox Card Reader Bundles	uniFLOW SPP (Secure Public Printing) Device License for MEAP (75 Devices) + 75 MiCard v2 HID Prox Card Readers	$62,517.00	27%	$45,948.00	$1,309.52	$1,079.78	$877.61				
3575B194	uniFLOW	uniFLOW Secure Public Printing Device License for MEAP + MiCard V2 HID Prox Card Reader Bundles	uniFLOW SPP (Secure Public Printing) Device License for MEAP (100 Devices) + 100 MiCard v2 HID Prox Card Readers	$78,819.00	27%	$57,928.00	$1,650.95	$1,361.31	$1,106.42				
3575B353	uniFLOW	MiCard PLUS Card Reader	UNIFLOW MICARD PLUS CARD READER	$250.00	19%	$203.00	$5.79	$4.77	$3.88				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3575B154	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	UNIFLOW MICARD V2 HID PROX CARD READER 1-9 READERS	$305.00	26%	$226.00	$6.44	$5.31	$4.32				
3575B155	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (10-24 Readers)	$293.00	27%	$215.00	$6.13	$5.05	$4.11				
3575B156	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (25-49 Readers)	$279.00	27%	$205.00	$5.84	$4.82	$3.92				
3575B157	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (50-99 Readers)	$255.00	26%	$188.00	$5.36	$4.42	$3.59				
3575B158	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (100-249 Readers)	$243.00	26%	$179.00	$5.10	$4.21	$3.42				
3575B159	uniFLOW	uniFLOW MiCard V2 HID Prox Card Readers	uniFLOW MiCard v2 HID Prox Card Reader (250+ Readers)	$233.00	27%	$171.00	$4.87	$4.02	$3.27				
3575B418	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 1-9 READERS	$365.00	17%	$302.00	$8.61	$7.10	$5.77				
3575B419	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 10-24 READERS	$350.00	17%	$290.00	$8.27	$6.82	$5.54				
3575B420	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 25-49 READERS	$304.00	8%	$279.00	$7.95	$6.56	$5.33				
3575B421	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 50-99 READERS	$306.00	17%	$254.00	$7.24	$5.97	$4.85				
3575B422	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 100-249 READERS	$293.00	17%	$243.00	$6.93	$5.71	$4.64				
3575B423	uniFLOW	uniFLOW MiCard V3 Multi Card Readers	MICARD V3 MULTI - 250+ READERS	$278.00	17%	$230.00	$6.56	$5.41	$4.39				
3575B078	uniFLOW	NT-Ware Card Packs	uniFLOW Mifare Cards (10 Pack)	$111.00	18%	$91.00	$2.59	$2.14	$1.74				
3575B077	uniFLOW	NT-Ware Card Packs	uniFLOW Legic Cards (10 Pack)	$182.00	18%	$150.00	$4.28	$3.53	$2.87				
3575B204	uniFLOW	NT-Ware Card Packs	uniFLOW Magnetic Cards (10 Pack)	$41.00	17%	$34.00	$0.97	$0.80	$0.65				
3575B203	uniFLOW	NT-Ware Card Packs	UNIFLOW HID CARDS (10 PACK)	$188.00	34%	$125.00	$3.56	$2.94	$2.39				
3575B052	uniFLOW	uniFLOW MiCard Magnetic Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (1-9 Readers)	$201.00	26%	$149.00	$4.25	$3.50	$2.85				
3575B053	uniFLOW	uniFLOW MiCard Magnetic Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (10-24 Readers)	$192.00	26%	$142.00	$4.05	$3.34	$2.71				
3575B054	uniFLOW	uniFLOW MiCard Magnetic Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (25-49 Readers)	$186.00	26%	$137.00	$3.90	$3.22	$2.62				
1464V038	uniFLOW	RFIDeas Cards	RFIDEAS PROX CARD II CLAMSHELL BDG-1326	$3.10	3%	$3.00	$0.09	$0.07	$0.06				
1642V828	uniFLOW	RFIDeas Card Reader	RFIDEAS PC PROX MOUNTING BRACKET KIT KT-SHBKT-G	$10.00	0%	$10.00	$0.29	$0.24	$0.19				
1902V381	uniFLOW	RFIDeas Card Reader	RFIDEAS AIR ID ENROLL ICLASS ID# USB CARD READER RDR-7081APU-SY	$238.80	1%	$237.00	$6.75	$5.57	$4.53				
1896V808	uniFLOW	ID Tech Card Reader	ID TECH OMNI BARCODE & MAGSTRIPE READER WCR3237-733U	$369.00	42%	$215.00	$6.13	$5.05	$4.11				
3575B205	uniFLOW	uniFLOW SPP Device License for Xerox	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR XEROX MFP 1 DEVICE	$1,014.00	27%	$745.00	$21.23	$17.51	$14.23				
3575B233	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (1 DEVICE)	$1,014.00	27%	$745.00	$21.23	$17.51	$14.23				
3575B234	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (10 DEVICES)	$9,825.00	27%	$7,221.00	$205.80	$169.69	$137.92				
3575B235	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (25 DEVICES)	$23,213.00	27%	$17,060.00	$486.21	$400.91	$325.85				
3575B236	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (50 DEVICES)	$43,721.00	27%	$32,132.00	$915.76	$755.10	$613.72				
3575B237	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (75 DEVICES)	$61,529.00	27%	$45,220.00	$1,288.77	$1,062.67	$863.70				
3575B238	uniFLOW	uniFLOW SPP Device License for HP	UNIFLOW SPP (SECURE PUBLIC PRINTING) DEVICE LICENSE FOR HP MFP (100 DEVICES)	$76,634.00	27%	$56,322.00	$1,605.18	$1,323.57	$1,075.75				
3575B354	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (1 DEVICE)	$1,280.00	22%	$1,003.00	$28.59	$23.57	$19.16				
3575B355	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (5 DEVICES)	$5,795.00	21%	$4,558.00	$129.90	$107.11	$87.06				
3575B356	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (10 DEVICES)	$10,500.00	21%	$8,264.00	$235.52	$194.20	$157.84				
3575B357	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (25 DEVICES)	$24,500.00	21%	$19,276.00	$549.37	$452.99	$368.17				
3575B358	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (50 DEVICES)	$45,000.00	21%	$35,408.00	$1,009.13	$832.09	$676.29				
3575B359	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (75 DEVICES)	$62,000.00	21%	$48,706.00	$1,388.12	$1,144.59	$930.28				
3575B360	uniFLOW	uniFLOW Per Device Scan License for Canon MEAP	UNIFLOW PER DEVICE SCAN LICENSE FOR CANON MEAP (100 DEVICES)	$75,000.00	21%	$58,993.00	$1,681.30	$1,386.34	$1,126.77				
3575B362	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (1 DEVICE)	$925.00	22%	$721.00	$20.55	$16.94	$13.77				
3575B363	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (5 DEVICES)	$4,100.00	21%	$3,225.00	$91.91	$75.79	$61.60				
3575B364	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (10 DEVICES)	$7,280.00	21%	$5,726.00	$163.19	$134.56	$109.37				
3575B365	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (25 DEVICES)	$16,730.00	21%	$13,159.00	$375.03	$309.24	$251.34				
3575B366	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (50 DEVICES)	$30,200.00	21%	$23,777.00	$677.64	$558.76	$454.14				
3575B367	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (75 DEVICES)	$40,500.00	21%	$31,857.00	$907.92	$748.64	$608.47				
3575B368	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (100 DEVICES)	$47,400.00	21%	$37,289.00	$1,062.74	$876.29	$712.22				
3575B369	uniFLOW	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (250 DEVICES)	$100,000.00	21%	$78,591.00	$2,239.84	$1,846.89	$1,501.09				
3575B040	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (1 Point)	$23.00	17%	$19.00	$0.54	$0.45	$0.36				
3575B041	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (5 Points)	$106.00	17%	$88.00	$2.51	$2.07	$1.68				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
3575B042	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (10 Points)	$212.00	26%	$157.00	$4.47	$3.69	$3.00				
3575B043	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (25 Points)	$530.00	26%	$391.00	$11.14	$9.19	$7.47				
3575B044	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (50 Points)	$1,059.00	26%	$782.00	$22.29	$18.38	$14.94				
3575B045	uniFLOW	Extended Maintenance & Support	uniFLOW Software Assurance (100 Points)	$2,115.00	26%	$1,563.00	$44.55	$36.73	$29.85				
1396V766	uniFLOW	uniFLOW Implementation Services	uniFLOW Implementation Services by Local Systems Analyst	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
1458V242	uniFLOW	uniFLOW Implementation Services	UNIFLOW IMPLEMENTATION SERVICES BY NCS ENGINEER	$1,152.00	-1%	$1,168.00	$33.29	$27.45	$22.31				
3340B004	uniFLOW	uniFLOW Implementation Services	Canon USA Implementation Services for uniFLOW	$2,000.00	7%	$1,856.00	$52.90	$43.62	$35.45				
2030V474	uniFLOW	uniFLOW Project Management Services	UNIFLOW PROJECT MANAGEMENT SERVICES BY SHARED OPERATIONS TEAM	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
3575B345	uniFLOW for SMB	uniFLOW for SMB Device-Based Licenses	UNIFLOW FOR SMB (MEAP LICENSE)	$1,600.00	26%	$1,181.00	$33.66	$27.75	$22.56				
3575B346	uniFLOW for SMB	uniFLOW for SMB Device-Based Licenses	UNIFLOW FOR SMB (COMPACT MFP LICENSE)	$950.00	27%	$695.00	$19.81	$16.33	$13.27				
3575B347	uniFLOW for SMB	uniFLOW for SMB Device-Based Licenses	UNIFLOW FOR SMB - STANDARD MODULE ADD-ON (DEVICE-BASED EDITION)	$3,630.00	26%	$2,680.00	$76.38	$62.98	$51.19				
3575B348	uniFLOW for SMB	uniFLOW for SMB Device-Based Licenses	UNIFLOW FOR SMB - REMOTE PRINT SERVER (DEVICE-BASED EDITION)	$2,150.00	27%	$1,577.00	$44.94	$37.06	$30.12				
3575B362	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (1 DEVICE)	$925.00	22%	$721.00	$20.55	$16.94	$13.77				
3575B363	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (5 DEVICES)	$4,100.00	21%	$3,225.00	$91.91	$75.79	$61.60				
3575B364	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (10 DEVICES)	$7,280.00	21%	$5,726.00	$163.19	$134.56	$109.37				
3575B365	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (25 DEVICES)	$16,730.00	21%	$13,159.00	$375.03	$309.24	$251.34				
3575B366	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (50 DEVICES)	$30,200.00	21%	$23,777.00	$677.64	$558.76	$454.14				
3575B367	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (75 DEVICES)	$40,500.00	21%	$31,857.00	$907.92	$748.64	$608.47				
3575B368	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (100 DEVICES)	$47,400.00	21%	$37,289.00	$1,062.74	$876.29	$712.22				
3575B369	uniFLOW for SMB	uniFLOW Per Device Scan Addition for Canon MEAP	UNIFLOW PER DEVICE SCAN ADDITION FOR CANON MEAP (250 DEVICES)	$100,000.00	21%	$78,591.00	$2,239.84	$1,846.89	$1,501.09				
3575B132	uniFLOW for SMB	Software Accessories	uniFLOW Job Conversion Instance	$1,862.00	26%	$1,369.00	$39.02	$32.17	$26.15				
3575B304	uniFLOW for SMB	Software Accessories	UNIFLOW FILE FORMAT CONVERSION	$660.00	26%	$486.00	$13.85	$11.42	$9.28				
3575B305	uniFLOW for SMB	Software Accessories	UNIFLOW ADVANCED DEVICE MANAGEMENT PACK (15 DEVICES)	$1,155.00	26%	$849.00	$24.20	$19.95	$16.22				
3575B349	uniFLOW for SMB	uniFLOW microMIND V2	MICROMIND V2 (1 UNIT)	$296.00	27%	$217.00	$6.18	$5.10	$4.14				
3575B350	uniFLOW for SMB	uniFLOW microMIND V2	COPY CONTROL CABLE FOR OCE DEVICES (9 PIN)	$171.00	26%	$127.00	$3.62	$2.98	$2.43				
3575B352	uniFLOW for SMB	uniFLOW microMIND V2	COPY CONTROL CABLE FOR OCE DEVICES (25 PIN)	$171.00	26%	$127.00	$3.62	$2.98	$2.43				
3575B351	uniFLOW for SMB	uniFLOW microMIND V2	COPY CONTROL CABLE FOR 3RD PARTY DEVICES	$171.00	26%	$127.00	$3.62	$2.98	$2.43				
3575B353	uniFLOW for SMB	MiCard PLUS Card Reader	UNIFLOW MICARD PLUS CARD READER	$250.00	19%	$203.00	$5.79	$4.77	$3.88				
3575B154	uniFLOW for SMB	MiCard v2 HID Prox Readers	UNIFLOW MICARD V2 HID PROX CARD READER 1-9 READERS	$305.00	26%	$226.00	$6.44	$5.31	$4.32				
3575B155	uniFLOW for SMB	MiCard v2 HID Prox Readers	uniFLOW MiCard v2 HID Prox Card Reader (10-24 Readers)	$293.00	27%	$215.00	$6.13	$5.05	$4.11				
3575B141	uniFLOW for SMB	MiCard v2 Multi-Card Readers	uniFLOW MiCard v2 Multi- Card Reader (1-9 Readers)	$365.00	26%	$269.00	$7.67	$6.32	$5.14				
3575B142	uniFLOW for SMB	MiCard v2 Multi-Card Readers	uniFLOW MiCard v2 Multi- Card Reader (10-24 Readers)	$350.00	27%	$257.00	$7.32	$6.04	$4.91				
3575B052	uniFLOW for SMB	MiCard v2 Magnetic Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (1-9 Readers)	$201.00	26%	$149.00	$4.25	$3.50	$2.85				
3575B053	uniFLOW for SMB	MiCard v2 Magnetic Card Readers	uniFLOW MiCard v2 Magnetic Card Reader (10-24 Readers)	$192.00	26%	$142.00	$4.05	$3.34	$2.71				
3575B203	uniFLOW for SMB	NT-ware Card Packs	UNIFLOW HID CARDS (10 PACK)	$188.00	34%	$125.00	$3.56	$2.94	$2.39				
3575B078	uniFLOW for SMB	NT-ware Card Packs	uniFLOW Mifare Cards (10 Pack)	$111.00	18%	$91.00	$2.59	$2.14	$1.74				
3575B077	uniFLOW for SMB	NT-ware Card Packs	uniFLOW Legic Cards (10 Pack)	$182.00	18%	$150.00	$4.28	$3.53	$2.87				
3575B204	uniFLOW for SMB	NT-ware Card Packs	uniFLOW Magnetic Cards (10 Pack)	$41.00	17%	$34.00	$0.97	$0.80	$0.65				
3575B079	uniFLOW for SMB	NT-ware Card Packs	uniFLOW Hitag Cards (10 Pack)	$147.00	17%	$122.00	$3.48	$2.87	$2.33				
1642V828	uniFLOW for SMB	RFIDeas Card Reader	RFIDEAS PC PROX MOUNTING BRACKET KIT KT-SHBKT-G	$10.00	0%	$10.00	$0.29	$0.24	$0.19				
1902V381	uniFLOW for SMB	RFIDeas Card Reader	RFIDEAS AIR ID ENROLL ICLASS ID# USB CARD READER RDR-7081APU-5Y	$238.80	1%	$237.00	$6.75	$5.57	$4.53				
1464V038	uniFLOW for SMB	RFIDeas Cards	RFIDEAS PROX CARD II CLAMSHELL BDG-1326	$3.10	3%	$3.00	$0.09	$0.07	$0.06				
1896V808	uniFLOW for SMB	ID Tech Card Reader	ID TECH OMNI BARCODE & MAGSTRIPE READER WCR3237-733U	$369.00	42%	$215.00	$6.13	$5.05	$4.11				
3575B040	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (1 Point)	$23.00	17%	$19.00	$0.54	$0.45	$0.36				
3575B041	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (5 Points)	$106.00	17%	$88.00	$2.51	$2.07	$1.68				
3575B042	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (10 Points)	$212.00	26%	$157.00	$4.47	$3.69	$3.00				
3575B043	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (25 Points)	$530.00	26%	$391.00	$11.14	$9.19	$7.47				
3575B044	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (50 Points)	$1,059.00	26%	$782.00	$22.29	$18.38	$14.94				
3575B045	uniFLOW for SMB	uniFLOW Extended Maintenance & Support - Software Assurance Points	uniFLOW Software Assurance (100 Points)	$2,115.00	26%	$1,563.00	$44.55	$36.73	$29.85				
3575B037	uniFLOW for SMB	NT-ware Professional Services	uniFLOW Customization Unit	$1,080.00	7%	$1,003.00	$28.59	$23.57	$19.16				
3575B038	uniFLOW for SMB	NT-ware Professional Services	uniFLOW 1 day Remote Installation Assistance Service (RIAS)	$1,620.00	7%	$1,504.00	$42.86	$35.34	$28.73				
3575B039	uniFLOW for SMB	NT-ware Professional Services	uniFLOW 1/2 day Remote Installation Assistance Service (RIAS)	$811.00	7%	$752.00	$21.43	$17.67	$14.36				
2260V182	uniFLOW for SMB	Implementation Services by Local Systems Analyst	UNIFLOW FOR SMB IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
2336V385	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER - DF-20011-C	$4,995.00	25%	$3,726.00	$106.19	$87.56	$71.17				
2336V391	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER PROFESSIONAL - DF-20012-C	$9,995.00	25%	$7,457.00	$212.52	$175.24	$142.43				
2336V429	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE UPGRADE:FORMSMANAGER TO FORMSMANAGER PROFESSIONAL - DF-21000-C	$6,495.00	25%	$4,845.00	$138.08	$113.86	$92.54				
2336V879	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER WEB SERVER - DF-22010-C	$9,995.00	25%	$7,457.00	$212.52	$175.24	$142.43				
2336V405	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER PURL SERVER - DF-22011-C	$1,495.00	25%	$1,116.00	$31.81	$26.23	$21.32				
2336V867	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER TRANSACTION SERVER - DF-22012-C	$9,995.00	25%	$7,457.00	$212.52	$175.24	$142.43				
2336V407	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER DESIGNER - DF-20013-C	$500.00	25%	$374.00	$10.66	$8.79	$7.14				
2336V868	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER SERVER - DF-20014-C	$4,495.00	25%	$3,353.00	$95.56	$78.80	$64.04				
2336V406	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER LOAD BALANCING SERVER - DF-22015-C	$12,500.00	25%	$9,325.00	$265.76	$219.14	$178.11				
2336V440	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER BACK-UP SERVER - DF-20050-C	$1,995.00	25%	$1,489.00	$42.44	$34.99	$28.44				
2336V401	Prism Forms Manager/DirectSmile	FORMSManager	PRISM SOFTWARE FORMSMANAGER TEST PLATFORM SERVER - DF-20060-C	$1,995.00	25%	$1,489.00	$42.44	$34.99	$28.44				
2336V880	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANNUAL MAINTENANCE PRISM SOFTWARE FORMSMANAGER - DF-20011-C(DF-20011-CAM)	$899.00	-4%	$932.00	$26.56	$21.90	$17.80				
2336V430	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SOFTWARE FORMSMANAGER PROFESSIONAL - DF-20012-C(DF-20012-CAM)	$1,799.00	-4%	$1,864.00	$53.12	$43.80	$35.60				
2336V398	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SFTWR UPGRD:FORMSMGR TO FORMSMGR PRO-DF-21000-C(DF-21000-CAM)	$1,169.00	-4%	$1,212.00	$34.54	$28.48	$23.15				
2336V434	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SOFTWARE FORMSMANAGER WEB SERVER - DF-22010-C(DF-22010-CAM)	$1,799.00	-4%	$1,864.00	$53.12	$43.80	$35.60				
2336V441	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SOFTWARE FORMSMANAGER PURL SERVER - DF-22011-C(DF-22011-CAM)	$269.00	-4%	$279.00	$7.95	$6.56	$5.33				
2336V395	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SFTWR FORMSMGR TRANSACTION SERVER - DF-22012-C(DF-22012-CAM)	$1,799.00	-4%	$1,864.00	$53.12	$43.80	$35.60				
2336V869	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SOFTWARE FORMSMANAGER DESIGNER - DF-20013-C(DF-20013-CAM)	$90.00	-4%	$94.00	$2.68	$2.21	$1.80				
2336V397	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SOFTWARE FORMSMANAGER SERVER - DF-20014-C(DF-20014-CAM)	$809.00	-4%	$838.00	$23.88	$19.69	$16.01				
2336V408	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SFTWR FORMSMGR LOAD BALANCING SERVER-DF-22015-C(DF-20015-CAM)	$2,250.00	-4%	$2,332.00	$66.46	$54.80	$44.54				
2336V387	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SFTWR FORMSMANAGER BACK-UP SERVER - DF-20050-C(DF-20050-CAM)	$359.00	-4%	$373.00	$10.63	$8.77	$7.12				
2336V392	Prism Forms Manager/DirectSmile	FORMSManager Maintenance	ANN'L MAINT PRISM SFTWR FORMSMGR TEST PLATFORM SERVER - DF-20060-C(DF-20060-CAM)	$359.00	-4%	$373.00	$10.63	$8.77	$7.12				
2336V393	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SOFTWARE POSTAL CERTIFICATION MODULE, UNLIMITED LICENSE, YEAR 1 - DF-22020	$5,000.00	25%	$3,731.00	$106.33	$87.68	$71.26				
2336V389	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SOFTWARE POSTAL CERT MODULE, UNLIMITED LICENSE, YEAR 2+ - DF-22021	$3,500.00	25%	$2,612.00	$74.44	$61.38	$49.89				
2336V877	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SOFTWARE POSTAL CERT MODULE, LIMITED LICENSE, YEAR 1 - DF-22025	$2,500.00	25%	$1,865.00	$53.15	$43.83	$35.62				
2336V443	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SOFTWARE POSTAL CERT MODULE, LIMITED LICENSE, YEAR 2+ - DF-22026	$1,500.00	25%	$1,119.00	$31.89	$26.30	$21.37				
2336V396	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SOFTWARE POSTAL CERT MODULE UPGRADE: LTD VERSION TO UNLTD VER-DF-21010	$3,250.00	25%	$2,425.00	$69.11	$56.99	$46.32				
2336V438	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SFTWR MIXED WEIGHT ADD-ON OPTION, YR1 (UNLIMITED LIC EDTN RQE'D)-DF-22050	$2,000.00	25%	$1,493.00	$42.55	$35.09	$28.52				
2336V436	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SFTWR MIXED WEIGHT ADD-ON OPTION, YR2+ (UNLIMITED LIC EDTN RQE'D)-DF-22051	$1,200.00	25%	$896.00	$25.54	$21.06	$17.11				
2336V400	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SFTWR GEOCODING ADD-ON OPTION, YR1 (UNLIMITED LIC EDTN RQE'D)-DF-22070	$1,000.00	25%	$746.00	$21.26	$17.53	$14.25				
2336V388	Prism Forms Manager/DirectSmile	FORMSManager Postal Certification	PRISM SFTWR GEOCODING ADD-ON OPTION, YR2+ (UNLIMITED LIC EDTN RQE'D)-DF-22071	$1,000.00	25%	$746.00	$21.26	$17.53	$14.25				
2465V737	Prism Forms Manager/DirectSmile	DirectSmile for Forms Manager	DIRECTSMILE CREATOR - DI-00010	$4,500.00	1%	$4,476.00	$127.57	$105.19	$85.49				
2467V093	Prism Forms Manager/DirectSmile	DirectSmile for Forms Manager	ANNUAL MAINTENANCE DIRECTSMILE CREATOR - DI-00010-AM	$815.00	-6%	$861.00	$24.54	$20.23	$16.45				
2465V738	Prism Forms Manager/DirectSmile	DirectSmile for Forms Manager	PRISM FORMSMANAGER DIRECTSMILE IMPLEMENTATION BY LOCAL SYSTEMS ANALYST	$1,680.00	-15%	$1,932.00	$55.06	$45.40	$36.90				
2336V866	Prism Forms Manager/DirectSmile	Implementation Services by PRISM - Contact Marketing for more information	PRISM SOFTWARE TRAINING; 3 HOURS MAX;REMOTE VIA WEBEX - DF-80010-C	$476.00	12%	$420.00	$11.97	$9.87	$8.02				
2375V774	Prism Forms Manager/DirectSmile	Implementation Services by Local Systems Analyst	PRISM SOFTWARE IMPLEMENTATION SERVICES PROVIDED BY LOCAL SYSTEMS ANALYST	$840.00	-1%	$851.00	$24.25	$20.00	$16.25				
1298V557	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Windows)	DESIGNMERGE PROFESSIONAL FOR ADOBE INDESIGN (WINDOWS EDITION) OEM-AW-D001	$3,595.00	13%	$3,129.00	$89.18	$73.53	$59.76				
2184V791	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Windows)	DESIGNMERGE 1-D BAR CODE MODULE FOR INDESIGN (WIN) OEM-AW-D030	$695.00	13%	$605.00	$17.24	$14.22	$11.56				
2184V792	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Windows)	DESIGNMERGE 2-D BAR CODE MODULE FOR INDESIGN (WIN) OEM-AW-D031	$695.00	13%	$605.00	$17.24	$14.22	$11.56				
2184V785	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Windows)	DESIGNMERGE BAR CODE BUNDLE (1D&2D) FOR INDESIGN (WIN) OEM-AW-D032	$995.00	13%	$866.00	$24.68	$20.35	$16.54				
2184V794	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Windows)	DESIGNMERGE PRINT AUTOMATION MODULE FOR INDESIGN (WIN) OEM-AW-D045	$1,495.00	13%	$1,302.00	$37.11	$30.60	$24.87				
1397V971	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE PROFESSIONAL FOR ADOBE INDESIGN(MACINTOSH EDITION) OEM-AM-D001	$3,595.00	13%	$3,128.00	$89.15	$73.51	$59.74				
2184V787	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE 1-D BAR CODE MODULE FOR INDESIGN (MAC) OEM-AM-D030	$695.00	13%	$605.00	$17.24	$14.22	$11.56				
2184V788	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE 2-D BAR CODE MODULE FOR INDESIGN (MAC) OEM-AM-D031	$695.00	13%	$605.00	$17.24	$14.22	$11.56				
2184V784	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE BAR CODE BUNDLE (1D&2D) FOR INDESIGN (MAC) OEM-AM-D032	$995.00	13%	$866.00	$24.68	$20.35	$16.54				
2184V789	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE SCRIPTING MODULE FOR INDESIGN (MAC) OEM-AM-0040	$1,495.00	13%	$1,302.00	$37.11	$30.60	$24.87				
2184V790	Meadows Publishing - DesignMerge	DesignMerge for Adobe InDesign (Mac)	DESIGNMERGE PRINT AUTOMATION MODULE FOR INDESIGN (MAC) OEM-AM-D045	$1,495.00	13%	$1,302.00	$37.11	$30.60	$24.87				
1298V555	Meadows Publishing - DesignMerge	DesignMerge Annual Maintenance	ANNUAL MAINTENANCE FOR DESIGNMERGE FOR QUARK EXPRESS (MAC AND WINDOWS) OEM-S-D050	$600.00	13%	$523.00	$14.91	$12.29	$9.99				
1298V558	Meadows Publishing - DesignMerge	DesignMerge Annual Maintenance	ANNUAL MAINTENANCE FOR DESIGNMERGE FOR ADOBE INDESIGN (MAC AND WINDOWS) OEM-S-D051	$600.00	13%	$523.00	$14.91	$12.29	$9.99	x			
2184V795	Meadows Publishing - DesignMerge	DesignMerge Annual Maintenance	ANNUAL MAINTENANCE SUPPORT RENEWAL CONTRACTS INDESIGN (MAC OR WIN)	$600.00	-15%	$690.00	$19.67	$16.22	$13.18				
1397V966	Meadows Publishing - DesignMerge	Implementation Services by DesignMerge	DESIGNMERGE WEB-BASED TRAINING (STANDARD) OEM-S-0054	$1,194.00	12%	$1,054.00	$30.04	$24.77	$20.13				
1397V972	Meadows Publishing - DesignMerge	Implementation Services by DesignMerge	DESIGNMERGE WEB-BASED TRAINING (ADVANCED)	$2,100.00	12%	$1,853.00	$52.81	$43.55	$35.39				
1397V973	Meadows Publishing - DesignMerge	Implementation Services by DesignMerge	DESIGNMERGE ONE DAY ON-SITE TRAINING (STANDARD) OEM-S-0056	$2,634.00	12%	$2,324.00	$66.23	$54.61	$44.39				
1397V974	Meadows Publishing - DesignMerge	Implementation Services by DesignMerge	DESIGNMERGE ONE DAY ON-SITE TRAINING (ADVANCED) OEM-S-0057	$3,540.00	12%	$3,124.00	$89.03	$73.41	$59.67				
1397V975	Meadows Publishing - DesignMerge	Implementation Services by DesignMerge	DESIGNMERGE ON-SITE TRAINING ADD-ON DAY OEM-S-0058	$1,440.00	12%	$1,271.00	$36.22	$29.87	$24.28				
1707V266	Meadows Publishing - DesignMerge	Starter Kits	DESIGN MERGE PROFESSIONAL STARTER KIT FOR WINDOWS	$995.00	-21%	$1,204.00	$34.31	$28.29	$23.00				
2184V797	Meadows Publishing - DesignMerge	Starter Kits	ADDITIONAL 100K RECORDS FOR DESIGNMERGE STARTER (WIN) OEM-AW-D401	$995.00	13%	$866.00	$24.68	$20.35	$16.54				
2184V783	Meadows Publishing - DesignMerge	Starter Kits	UPGRADE TO DESIGNMERGE PRO FROM DESIGNMERGE STARTER (WIN) OEM-AW-D400	$2,995.00	13%	$2,607.00	$74.30	$61.26	$49.79				
1707V267	Meadows Publishing - DesignMerge	Starter Kits	DESIGN MERGE PROFESSIONAL STARTER KIT FOR MACINTOSH	$995.00	-21%	$1,204.00	$34.31	$28.29	$23.00				
2184V786	Meadows Publishing - DesignMerge	Starter Kits	ADDITIONAL 100K RECORDS FOR DESIGNMERGE STARTER (MAC) OEM-AM-D401	$995.00	13%	$866.00	$24.68	$20.35	$16.54				
2184V796	Meadows Publishing - DesignMerge	Starter Kits	UPGRADE TO DESIGNMERGE PRO FROM DESIGNMERGE STARTER (MAC) OEM-AM-D400	$2,995.00	13%	$2,607.00	$74.30	$61.26	$49.79				
0276V383	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Watch	$3,500.00	26%	$2,590.00	$73.82	$60.87	$49.47				
1541V515	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Watch (Qty 2+) PW000E-102-70-02	$2,625.00	26%	$1,942.00	$55.35	$45.64	$37.09				
1541V517	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Office PW500E-102-70-01	$7,500.00	26%	$5,549.00	$158.15	$130.40	$105.99				
1541V514	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Office (Qty 2+) PW500E-102-70-02	$5,625.00	26%	$4,162.00	$118.62	$97.81	$79.49				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1541V932	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Production PW600E-102-70-01	$12,500.00	26%	$9,247.00	$263.54	$217.30	$176.62				
1541V933	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Production (Qty 2+) PW600E-102-70-02	$9,375.00	26%	$6,936.00	$197.68	$163.00	$132.48				
1541V934	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Imaging PI300E-102-70-01	$4,000.00	26%	$2,959.00	$84.33	$69.54	$56.52				
1541V935	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Imaging (Qty 2+) PI300E-102-70-02	$3,000.00	26%	$2,220.00	$63.27	$52.17	$42.40				
0305V543	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Watch CW000E-102-00-01	$595.00	26%	$440.00	$12.54	$10.34	$8.40				
1541V937	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Watch (Qty 2+) CW000E-102-00-02	$446.00	26%	$332.00	$9.46	$7.80	$6.34				
1541V938	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Office CW500E-102-00-01	$1,275.00	26%	$944.00	$26.90	$22.18	$18.03				
1541V939	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Office (Qty 2+) CW500E-102-00-02	$956.00	26%	$708.00	$20.18	$16.64	$13.52				
1541V940	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Production CW600E-102-00-01	$2,125.00	26%	$1,572.00	$44.80	$36.94	$30.03				
1541V936	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Production (Qty 2+) CW600E-102-00-02	$1,594.00	26%	$1,180.00	$33.63	$27.73	$22.54				
1541V941	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Imaging CI300E-102-00-01	$680.00	26%	$504.00	$14.36	$11.84	$9.63				
1541V942	Objectif Lune - PlanetPress	PlanetPress	Annual Maintenance for PlanetPress Imaging (Qty 2+) CI300E-102-00-02	$510.00	26%	$378.00	$10.77	$8.88	$7.22				
1541V943	Objectif Lune - PlanetPress	PlanetPress	PlanetPress Suite 7 Software Media w/Shipping MEDIAX-102-70-01	$50.00	24%	$38.00	$1.08	$0.89	$0.73				
1543V696	Objectif Lune - PlanetPress	PlanetPress Upgrades	Upgrade from PlanetPress Watch to PlanetPress Office PW50UE-102-70-01	$5,200.00	26%	$3,847.00	$109.64	$90.40	$73.48				
1543V701	Objectif Lune - PlanetPress	PlanetPress Upgrades	Upgrade from PlanetPress Watch to PlanetPress Office (Qty 2+) PW50UE-102-70-02	$3,900.00	26%	$2,885.00	$82.22	$67.80	$55.10				
1543V700	Objectif Lune - PlanetPress	PlanetPress Upgrades	Upgrade from PlanetPress Watch to PlanetPress Production PW60UE-102-70-01	$11,700.00	26%	$8,655.00	$246.67	$203.39	$165.31				
1543V697	Objectif Lune - PlanetPress	PlanetPress Upgrades	Upgrade from PlanetPress Watch to PlanetPress Production (Qty 2+) PW60UE-102-70-02	$8,775.00	26%	$6,492.00	$185.02	$152.56	$124.00				
1543V702	Objectif Lune - PlanetPress	PlanetPress Upgrades	Upgrade from PlanetPress Office to PlanetPress Production PW65UE-102-70-01	$6,500.00	26%	$4,809.00	$137.06	$113.01	$91.85				
1543V698	Objectif Lune - PlanetPress	PlanetPress Upgrades	Upgrade from PlanetPress Office to PlanetPress Production (Qty 2+) PW65UE-102-70-02	$4,875.00	26%	$3,606.00	$102.77	$84.74	$68.87				
1543V699	Objectif Lune - PlanetPress	PlanetPress Upgrades	Annual Maintenance for PlanetPress Watch to PlanetPress Office Upgrade CW50UE-102-00-01	$884.00	26%	$654.00	$18.64	$15.37	$12.49				
1543V706	Objectif Lune - PlanetPress	PlanetPress Upgrades	Annual Maintenance for PlanetPress Watch to PlanetPress Office Upgrade (Qty 2+) CW50UE-102-00-02	$663.00	26%	$491.00	$13.99	$11.54	$9.38				
1543V703	Objectif Lune - PlanetPress	PlanetPress Upgrades	Annual Maintenance for PlanetPress Watch to PlanetPress Production Upgrade CW60UE-102-00-01	$1,989.00	26%	$1,472.00	$41.95	$34.59	$28.12				
1543V704	Objectif Lune - PlanetPress	PlanetPress Upgrades	Annual Maintenance for PlanetPress Watch to PlanetPress Production Upgrade (Qty 2+) CW60UE-102-00-02	$1,492.00	26%	$1,104.00	$31.46	$25.94	$21.09				
1543V705	Objectif Lune - PlanetPress	PlanetPress Upgrades	Annual Maintenance for PlanetPress Office to PlanetPress Production Upgrade CW65UE-102-00-01	$1,105.00	26%	$818.00	$23.31	$19.22	$15.62				
1543V707	Objectif Lune - PlanetPress	PlanetPress Upgrades	Annual Maintenance for PlanetPress Office to PlanetPress Production Upgrade (Qty 2+) CW65UE-102-00-02	$829.00	26%	$614.00	$17.50	$14.43	$11.73				
1579V792	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category I (1 to 50 ppm) PL001E-102-00-01	$1,540.00	26%	$1,140.00	$32.49	$26.79	$21.77				
1585V599	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category I (1 to 50 ppm) Qty 2-5 PL001E-102-00-02	$925.00	26%	$685.00	$19.52	$16.10	$13.08				
1585V595	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category II (51 to 69 ppm) PL002E-102-00-01	$3,465.00	26%	$2,563.00	$73.05	$60.23	$48.95				
1585V596	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category II (51 to 69 ppm) Qty 2-5 PL002E-102-00-02	$2,420.00	26%	$1,791.00	$51.04	$42.09	$34.21				
1585V594	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category III (70 to 105 ppm) PL003E-102-00-01	$4,675.00	26%	$3,459.00	$98.58	$81.29	$66.07				
1585V600	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category III (70 to 105 ppm) Qty 2-5 PL003E-102-00-02	$3,750.00	26%	$2,775.00	$79.09	$65.21	$53.00				
1582V737	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category IV (106 to 179 ppm) PL004E-102-00-01	$7,425.00	26%	$5,494.00	$156.58	$129.11	$104.94				
1582V736	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PlanetPress Printer License Category IV (106 to 179 ppm) Qty 2-5 PL004E-102-00-02	$5,950.00	26%	$4,402.00	$125.46	$103.45	$84.08				
1582V724	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category I (1 to 50 ppm) CL001E-102-00-01	$262.00	26%	$194.00	$5.53	$4.56	$3.71				
1582V720	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category I (1 to 50 ppm) Qty 2-5 CL001E-102-00-02	$157.00	25%	$117.00	$3.33	$2.75	$2.23				
1582V721	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category II (51 to 69 ppm) CL002E-102-00-01	$589.00	26%	$436.00	$12.43	$10.25	$8.33				
1582V725	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category II (51 to 69 ppm) Qty 2-5 CL002E-102-00-02	$411.00	26%	$305.00	$8.69	$7.17	$5.83				
1582V726	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category III (70 to 105 ppm) CL003E-102-00-01	$475.00	-24%	$589.00	$16.79	$13.84	$11.25				
1582V727	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category III (70 to 105 ppm) Qty 2-5 CL003E-102-00-02	$638.00	26%	$473.00	$13.48	$11.12	$9.03				
1582V728	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category IV (106 to 179 ppm) CL004E-102-00-01	$1,262.00	26%	$934.00	$26.62	$21.95	$17.84				
1582V729	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	Annual Maintenance for PlanetPress Printer License Category IV (106 to 179 ppm) Qty 2-5 CL004E-102-00-02	$1,012.00	26%	$749.00	$21.35	$17.60	$14.31				
2325V690	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PLANETPRESS PRINTER LICENSE CATEGORY I(1 TO 50 PPM)QTY 6-10 PL001E-102-00-03	$650.00	26%	$482.00	$13.74	$11.33	$9.21				
2325V655	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	ANN'L MAINT PLANETPRESS PRINTER LIC CAT I(1-50 PPM)QTY 6-10 CL001E-102-00-03	$110.50	2%	$108.00	$3.08	$2.54	$2.06				
2325V689	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PLANETPRESS PRINTER LICENSE CATEGORY I(1 TO 50 PPM)QTY 11+ PL001E-102-00-04	$500.00	26%	$370.00	$10.55	$8.70	$7.07				
2325V652	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	ANN'L MAINT PLANETPRESS PRINTER LIC CAT I(1 TO 50 PPM)QTY 11+ CL001E-102-00-04	$85.00	1%	$84.00	$2.39	$1.97	$1.60				
2325V692	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PLANETPRESS PRINTER LICENSE CATEGORY II(51 TO 69 PPM)QTY 6-10 PL002E-102-00-03	$1,925.00	26%	$1,425.00	$40.61	$33.49	$27.22				
2325V658	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	ANN'L MAINT PLANETPRESS PRINTER LIC CAT II(51-69 PPM)QTY 6-10 CL002E-102-00-03	$327.25	2%	$321.00	$9.15	$7.54	$6.13				
2325V691	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PLANETPRESS PRINTER LICENSE CATEGORY II(51 TO 69 PPM)QTY 11+ PL002E-102-00-04	$1,534.50	26%	$1,136.00	$32.38	$26.70	$21.70				
2325V657	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	ANN'L MAINT PLANETPRESS PRINTER LIC CAT II(51-69 PPM)QTY 11+ CL002E-102-00-04	$260.87	2%	$255.00	$7.27	$5.99	$4.87				
2325V693	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	PLANETPRESS PRINTER LICENSE CATEGORY III(70 TO 105 PPM)QTY 6+ PL003E-102-00-03	$3,000.00	26%	$2,220.00	$63.27	$52.17	$42.40				
2325V659	Objectif Lune - PlanetPress	PlanetPress Printer Licenses	ANN'L MAINT PLANETPRESS PRINTER LIC CAT III(70-105 PPM)QTY 6+ CL003E-102-00-03	$510.00	2%	$499.00	$14.22	$11.73	$9.53				
1580V838	Objectif Lune - PlanetPress	PlanetPress Training	PlanetPress Document Design (2 days) - At Objectif Lune *Per Student T5010E-102-00-01	$1,634.00	-1%	$1,658.00	$47.25	$38.96	$31.67				
1582V722	Objectif Lune - PlanetPress	PlanetPress Training	PlanetPress Document Flow (2 days) - At Objectif Lune *Per Student T3010E-102-00-01	$1,634.00	-1%	$1,658.00	$47.25	$38.96	$31.67				
1580V839	Objectif Lune - PlanetPress	PlanetPress Training	PlanetPress Talk (per day) - At Objectif Lune *Per Student T6210E-102-00-01	$1,250.00	13%	$1,088.00	$31.01	$25.57	$20.78				
1586V887	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PlanetPress Implementation Services by Objectif Lune Engineers - at OL (hourly) SE010E-102-00-01	$234.00	-1%	$237.00	$6.75	$5.57	$4.53				
1586V889	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PlanetPress Implementation Services by Objectif Lune Engineers - Remote (Hourly, 4 hrs minimum) PDIEMX-102-00-01	$325.00	27%	$237.00	$6.75	$5.57	$4.53				
2377V548	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS PRO SERVICES: ON-SITE SERVICE - ONE 8-HOUR DAY SE011E-102-00-01	$0.00	#DIV/0!	$1,741.00	$49.62	$40.91	$33.25				
2377V550	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS SOLUTION DEVLPMNT W/ PPS (4 DAYS ON-SITE) T2011E-102-00-01	$0.00	#DIV/0!	$6,963.00	$198.45	$163.63	$132.99				
2377V546	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS CUSTOM TRAINING - PER DAY (1 DAY ON-SITE) T8111E-102-00-01	$0.00	#DIV/0!	$1,915.00	$54.58	$45.00	$36.58				
1580V838	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PlanetPress Document Design (2 days) - At Objectif Lune *Per Student T5010E-102-00-01	$1,634.00	-1%	$1,658.00	$47.25	$38.96	$31.67				
2375V837	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS DOCUMENT DESIGN W/ PPS (2 DAYS ON-SITE) T5011E-102-00-01	$0.00	#DIV/0!	$3,482.00	$99.24	$81.83	$66.51				
1582V722	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PlanetPress Document Flow (2 days) - At Objectif Lune *Per Student T3010E-102-00-01	$1,634.00	-1%	$1,658.00	$47.25	$38.96	$31.67				
2375V838	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS DOCUMENT FLOW W/ PPS (2 DAYS ON-SITE) T3011E-102-00-01	$0.00	#DIV/0!	$3,482.00	$99.24	$81.83	$66.51				
2375V840	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS PRO SERVICES AT OL SOLUTION DEVLOPMNT W/ PPS 4 DAYS T2010E-102-00-01	$0.00	#DIV/0!	$2,394.00	$68.23	$56.26	$45.73				
2375V839	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS PRO SERVICES AT OL: CUSTOM TRAINING - PER DAY T8110E-102-00-01	$0.00	#DIV/0!	$1,263.00	$36.00	$29.68	$24.12				
2377V551	Objectif Lune - PlanetPress	PlanetPress Implementation Services by Objectif Lune	PLANETPRESS TALK - PER DAY (1 DAY ON-SITE) T6211E-102-00-01	$0.00	#DIV/0!	$1,741.00	$49.62	$40.91	$33.25				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
1396V753	Objectif Lune - PlanetPress	Implementation Services by Local Systems Analyst	PlanetPress Implementation Services by Local Systems Analyst	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
2208V105	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	PLANETPRESS CAPTURE - PEN LICENSE (QTY 1 TO 25) P03001-102-00-01	$469.00	25%	$351.00	$10.00	$8.25	$6.70				
2208V113	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN LICENSE (QTY 1 TO 25) C03001-102-00-01	$79.73	1%	$79.00	$2.25	$1.86	$1.51				
2208V108	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	PLANETPRESS CAPTURE - PEN LICENSE (QTY 26-50) P03001-102-00-02	$439.00	25%	$328.00	$9.35	$7.71	$6.26				
2208V109	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN LICENSE (QTY 26-50)C03001-102-00-02	$74.63	1%	$74.00	$2.11	$1.74	$1.41				
2208V112	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	PLANETPRESS CAPTURE - PEN LICENSE (QTY 51-100) P03001-102-00-03	$399.00	25%	$298.00	$8.49	$7.00	$5.69				
2208V100	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN LICENSE (QTY 51-100) C03001-102-00-03	$67.83	0%	$68.00	$1.94	$1.60	$1.30				
2208V115	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	PLANETPRESS CAPTURE - PEN LICENSE (QTY 101+) P03001-102-00-04	$379.00	25%	$283.00	$8.07	$6.65	$5.41				
2208V116	Objectif Lune - PlanetPress Capture	PlanetPress Capture Software & Maintenance	OL CARE - MANDATORY AT POP - PLANETPRESS CAPTURE - PEN LICENSE (QTY 101+) C03001-102-00-04	$64.43	1%	$64.00	$1.82	$1.50	$1.22				
2208V098	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DP-201 DIGITAL PEN PN1001-102-00-01	$249.00	-6%	$263.00	$7.50	$6.18	$5.02				
2461V467	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DP-201 DIGITAL PEN EXTENDED WARRANTY CN100W-102-00-01	$75.00	12%	$66.00	$1.88	$1.55	$1.26				
2208V101	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO ACCESSORY SPARE CAP DP201-BLACK COLOR (SET OF 10) 711005-102-00-01	$155.00	-6%	$164.00	$4.67	$3.85	$3.13				
2208V103	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO ACCESSORY MOBILE CRADLE (SET OF 10) 711002-102-00-01	$155.00	-6%	$164.00	$4.67	$3.85	$3.13				
2410V892	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DIGITAL PEN REFILLS 0.8MM BLACK 1	$120.00	-15%	$138.00	$3.93	$3.24	$2.64				
2410V891	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DIGITAL PEN REFILLS 0.8MM BLUE 711024-102-00-01	$120.00	-15%	$138.00	$3.93	$3.24	$2.64				
2448V053	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO PEN REFILL BLACK 5-PACK TRIPLE ACTION INK CATRIDGE- 711031-102-00-02	$15.00	-13%	$17.00	$0.48	$0.40	$0.32				
2410V890	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OBJECTIF LUNE ANOTO DIGITAL PEN REFILL BLUE 5-PACK TRIPLE ACTION INK CATRIDGE 711030-102-00-01	$15.00	-7%	$16.00	$0.46	$0.38	$0.31				
2378V739	Objectif Lune - PlanetPress Capture	PlanetPress Capture Hardware	OL CANON SOLUTIONS AMERICA SHIPPING AND HANDLING SP5001-202-00-01	$1.00	0%	$1.00	$0.03	$0.02	$0.02				
2465V343	Objectif Lune - DocuMailer	DocuMailer	DOCUMAILER PRO DMP	$6,000.00	13%	$5,222.00	$148.83	$122.72	$99.74				
2451V154	Objectif Lune - DocuMailer	DocuMailer	DOCUMAILER LITE - DML	$1,500.00	13%	$1,306.00	$37.22	$30.69	$24.94				
2465V341	Objectif Lune - DocuMailer	DocuMailer	DOCUMAILER ADD-ON DM-AO	$1,000.00	13%	$871.00	$24.82	$20.47	$16.64				
2465V342	Objectif Lune - DocuMailer	DocuMailer	DOCUMAILER ENHANCED DATA SERVICES $10/K DM-EDS	$10.00	10%	$9.00	$0.26	$0.21	$0.17				
2467V120	Objectif Lune - DocuMailer	DocuMailer Maintenance	DOCUMAILER PRO - ANNUAL SUPPORT POP - DMP-AS	$1,200.00	2%	$1,173.00	$33.43	$27.57	$22.40				
2451V150	Objectif Lune - DocuMailer	DocuMailer Maintenance	ANNUAL MAINTENANCE 1 YEAR - POP - DOCUMAILER LITE - DML-AS	$300.00	13%	$262.00	$7.47	$6.16	$5.00				
2467V111	Objectif Lune - DocuMailer	DocuMailer Maintenance	DOCUMAILER ADD-ON - ANNUAL SUPPORT POP - DM-AOAS	$200.00	13%	$175.00	$4.99	$4.11	$3.34				
2467V112	Objectif Lune - DocuMailer	DocuMailer Maintenance	DOCUMAILER CLOUD STORAGE ADD-ON - ANNUAL SUPPORT POP - DM-CS-AOAS	$600.00	13%	$523.00	$14.91	$12.29	$9.99				
2467V113	Objectif Lune - DocuMailer	DocuMailer Maintenance	DOCUMAILER CLOUD STORAGE ADDITIONAL 50 GB ADD-ON POP - ANNUAL SUPPORT - DM-CS-50AOAS	$400.00	13%	$348.00	$9.92	$8.18	$6.65				
2465V344	Objectif Lune - DocuMailer	Satori Bulk Mailer	SATORI BULK MAILER PRO EDITION - SS-USBW-PRO	$2,695.00	13%	$2,346.00	$66.86	$55.13	$44.81				
2465V345	Objectif Lune - DocuMailer	Satori Bulk Mailer	SATORI BULK MAILER PRO EDITION UNLIMITED MOVE UPDATE CREDITS - SS-USBW-PRO MOVE ANNUAL	$1,300.00	13%	$1,132.00	$32.26	$26.60	$21.62				
2451V153	Objectif Lune - DocuMailer	Satori Bulk Mailer	SATORI BULK MAILER BUSINESS EDITION SS-USBW-BUS	$3,695.00	13%	$3,217.00	$91.68	$75.60	$61.44				
2451V152	Objectif Lune - DocuMailer	Satori Bulk Mailer	SATORI BULK MAILER BUSINESS EDITION UNLIMITED MOVE UPDATE CREDITS - SS-USBW-BUS MOVE ANNUAL	$1,300.00	13%	$1,132.00	$32.26	$26.60	$21.62				
2465V346	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - 0-250K - POP - SS-MRTKA0-250-1	$2,295.00	13%	$1,998.00	$56.94	$46.95	$38.16				
2465V713	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - 250K-500K - POP - SS-MRTKA250-500-1	$3,295.00	13%	$2,869.00	$81.77	$67.42	$54.80				
2465V715	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - 500K-1M - POP - SS-MRTKA500-1M-1	$5,295.00	13%	$4,608.00	$131.33	$108.29	$88.01				
2465V711	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - 1M-2.5M - POP - SS-MRTKA-2.5M-1	$7,295.00	13%	$6,350.00	$180.98	$149.23	$121.29				
2465V722	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - GEOCODING ADDON - POP - SS-USA-GEO	$495.00	13%	$432.00	$12.31	$10.15	$8.25				
2465V725	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - MIXED WEIGHT PRESORT ADDON - POP- SS-USA-MIXWT	$0.00	#DIV/0!	$1,128.00	$32.15	$26.51	$21.54				
2465V726	Objectif Lune - DocuMailer	Satori Mailroom Architect	SATORI MAILROOM TOOLKIT ARCHITECT - MAIL.DAT ADDON - POP - SS-USA-EDOC	$495.00	13%	$432.00	$12.31	$10.15	$8.25				
2466V648	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-50,000 ANNUAL MAILINGS - POP	$395.00	13%	$344.00	$9.80	$8.08	$6.57				
2466V646	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-100,000 ANNUAL MAILINGS - POP	$595.00	13%	$519.00	$14.79	$12.20	$9.91				
2466V647	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-250,000 ANNUAL MAILINGS - POP	$995.00	13%	$866.00	$24.68	$20.35	$16.54				
2467V118	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-500,000 ANNUAL MAILINGS - POP	$1,395.00	13%	$1,214.00	$34.60	$28.53	$23.19				
2467V104	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-1,250,000 ANNUAL MAILINGS - POP	$2,845.00	13%	$2,476.00	$70.57	$58.19	$47.29				
2467V109	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-2,500,000 ANNUAL MAILINGS - LD-2,500,000 ANNUAL MAILINGS - POP	$4,995.00	13%	$4,347.00	$123.89	$102.15	$83.03				
2467V115	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-5,000,000 ANNUAL MAILINGS - POP	$7,495.00	13%	$6,523.00	$185.91	$153.29	$124.59				
2467V106	Objectif Lune - DocuMailer	Lorton Data	DOCUMAILER LORTON DATA: LD-10,000,000 ANNUAL MAILINGS - POP	$9,995.00	13%	$8,699.00	$247.92	$204.43	$166.15				
2467V121	Objectif Lune - DocuMailer	DocuMailer Professional Services	DOCUMAILER PROFESSIONAL SERVICES ON-SITE 2 DAYS KT-PS-ONSITE2DAY	$0.00	#DIV/0!	$5,719.00	$162.99	$134.40	$109.23				
2467V122	Objectif Lune - DocuMailer	DocuMailer Professional Services	DOCUMAILER PROFESSIONAL SERVICES ON-SITE ADDITIONAL DAY KT-PS-ONSITEADDDAY	$0.00	#DIV/0!	$1,045.00	$29.78	$24.56	$19.96				
2451V156	Objectif Lune - DocuMailer	DocuMailer Professional Services	DOCUMAILER USPS FACILITATION ASSISTANCE BY OL ANALYST - ED-USPS-ASST	$1,200.00	5%	$1,137.00	$32.40	$26.72	$21.72				
2451V155	Objectif Lune - DocuMailer	DocuMailer Professional Services	DOCUMAILER PROFESSIONAL SERVICES HOURLY RATE - KT-PS-HR	$250.00	5%	$237.00	$6.75	$5.57	$4.53				
1770V436	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Starter	PRINTSHOP MAIL STARTER	$995.00	25%	$743.00	$21.18	$17.46	$14.19				
1770V429	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Starter	OL CARE - MANDATORY AT POP - PRINTSHOP MAIL STARTER	$169.15	25%	$127.00	$3.62	$2.98	$2.43				
1770V435	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Production	PRINTSHOP MAIL PRODUCTION	$4,995.00	25%	$3,726.00	$106.19	$87.56	$71.17				
1770V428	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Production	OL CARE - MANDATORY AT POP - PRINTSHOP MAIL PRODUCTION	$849.15	25%	$634.00	$18.07	$14.90	$12.11				
1770V437	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Production	UPGRADE FROM PRINTSHOP MAIL STARTER TO PRINTSHOP MAIL PRODUCTION	$4,495.00	25%	$3,353.00	$95.56	$78.80	$64.04				
1770V434	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Production	OL CARE - MANDATORY AT POP - FROM PRINTSHOP MAIL STARTER TO PRINTSHOP MAIL PRODUCTION	$764.15	25%	$570.00	$16.25	$13.40	$10.89				
2245V129	Objectif Lune - PrintShop Mail/DirectSmile	DirectSmile for PrintShop Mail	DIRECTSMILE CREATOR PRO FOR PRINTSHOP MAIL - 2 CORE SYSTEM, INCLUDES 100 SETS PDS4PSM-2C-01	$3,200.00	26%	$2,368.00	$67.49	$55.65	$45.23				
2245V132	Objectif Lune - PrintShop Mail/DirectSmile	PrintShop Mail Services by Objectif Lune	DS CARE - MANDATORY AT POP CDS4PSM-2C-01	$640.00	26%	$474.00	$13.51	$11.14	$9.05				
1396V754	Objectif Lune - PrintShop Mail/DirectSmile	Implementation Services by Local Systems Analyst	PRINTSHOP MAIL/ DIRECTSMILE IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	12%	$740.00	$21.09	$17.39	$14.13				
2384V848	IPRO	IPRO Copy +	IPRO COPY + BASE SUBSCRIPTION - COPYSUB	$4,000.00	13%	$3,482.00	$99.24	$81.83	$66.51				
2384V850	IPRO	IPRO Copy +	IPRO COPY+ RENEWAL SUBSCRIPTION - ONE (1) YEAR ADD-ON - COPYSUBAR	$3,000.00	13%	$2,612.00	$74.44	$61.38	$49.89				
2384V842	IPRO	IPRO eScan-IT	ESCAN-IT BASE SUBSCRIPTION - ESCANSUB	$2,500.00	13%	$2,176.00	$62.02	$51.14	$41.56				
2384V843	IPRO	IPRO eScan-IT	ESCAN-IT RENEWAL SUBSCRIPTION - ONE (1) YEAR ADD-ON - ESCANSUBAR	$1,500.00	13%	$1,306.00	$37.22	$30.69	$24.94				
2284V141	IPRO	IPRO Professional Services	IPRO WEB-BASED PROFESSIONAL SERVICES & TRAINING (HOURLY RATE) TRA003	$267.00	-1%	$271.00	$7.72	$6.37	$5.18				
2284V142	IPRO	IPRO Professional Services	IPRO ON-SITE PROFESSIONAL SERVICES & TRAINING (TRAVEL NOT INCLUDED) TRA002	$2,067.00	-1%	$2,098.00	$59.79	$49.30	$40.07				
2284V143	IPRO	IPRO Professional Services	IPRO EXT REMOTE SUPPORT - AFTER HRS, HOLIDAYS, WEEKENDS & CUSTOM PROJECTS (HRLY RATE) - TEL002	$334.00	-1%	$339.00	$9.66	$7.97	$6.47				
5444B002	PRISMA Access	PRISMA Access Central Server	OCE PRISMAACCESS CENTRAL SERVER SET	$4,248.00	28%	$3,078.00	$87.72	$72.33	$58.79				
8753B001	PRISMA Access	PRISMA Access Operator Console License	PRISMA ACCESS 1ST OPERATOR CONSOLE	$2,124.00	26%	$1,568.00	$44.69	$36.85	$29.95				
8753B003	PRISMA Access	PRISMA Access Operator Console License	PRISMA ACCESS EXTRA OPERATOR CONSOLE	$1,699.00	27%	$1,248.00	$35.57	$29.33	$23.84				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
8753B004	PRISMA Access	PRISMA Access Operator Console License	PRISMA ACCESS SUBMISSION SERVER	$3,540.00	26%	$2,612.00	$74.44	$61.38	$49.89				
5450B004	PRISMA Access	PRISMA Access V5 License Upgrade	PRISMA ACCESS V4 TO PRISMA ACCESSS V5 LICENSE UPGRADE	$5,496.00	25%	$4,121.00	$117.45	$96.84	$78.71				
5450B005	PRISMA Access	PRISMA Access V5 License Upgrade	PRISMA ACCESS - OCE DOCWORKS ODW SUBMISSION TO PRISMA ACCESS V5 LICENSE UPGRADE	$5,496.00	25%	$4,121.00	$117.45	$96.84	$78.71				
5446B001	PRISMA Access	PRISMA Access Options	PRISMA ACCESS ACCOUNTING OPTION	$1,151.00	11%	$1,026.00	$29.24	$24.11	$19.60				
5447B001	PRISMA Access	PRISMA Access Options	PRISMA ACCESS QUOTATION OPTION	$1,416.00	28%	$1,026.00	$29.24	$24.11	$19.60				
5448B001	PRISMA Access	PRISMA Access Options	PRISMA ACCESS BUDGET APPROVAL OPTION	$1,416.00	28%	$1,026.00	$29.24	$24.11	$19.60				
6922B001	PRISMA Access	PRISMA Access Options	OCÉ PRISMAACCESS INTEGRATED ARCHIVE	$3,540.00	28%	$2,565.00	$73.10	$60.28	$48.99				
7282B009	PRISMA Access	PRISMA Access Options	DPCONVERT V2 CORPORATE SET	$10,502.00	28%	$7,563.00	$215.55	$177.73	$144.45				
7629B055	PRISMA Access	PRISMA Access Options	MEDIA FOR PRISMAACCESS V5.3	$20.00	-5%	$21.00	$0.60	$0.49	$0.40				
7629B054	PRISMA Access	PRISMA Access Options	MEDIA FOR PRISMAACCESS V5 INTEGRATED ARCHIVE MODULE	$20.00	40%	$12.00	$0.34	$0.28	$0.23				
5659B002	PRISMA Access	PRISMA Third Party Options	ADOBE ACROBAT PROFESSIONAL V10 (MUST BE ORDERED WITH PRISMA ACCESS)	$560.00	15%	$474.00	$13.51	$11.14	$9.05				
6277B002	PRISMA Access	PRISMA Third Party Options	QUITE IMPOSING PLUS V3	$888.00	18%	$727.00	$20.72	$17.08	$13.89				
6276B003	PRISMA Access	PRISMA Third Party Options	ENFOCUS PITSTOP PROFESSIONAL V11	$700.00	11%	$625.00	$17.81	$14.69	$11.94				
2149V683	PRISMA Access	Implementation Services by Local Systems Analyst	PRISMA ACCESS IMPLEMENTATION SERVICES BY LOCAL SYSTEMS ANALYST	$840.00	2%	$825.00	$23.51	$19.39	$15.76				
7968A560	Digital StoreFront	Digital StoreFront On-Site Bundles	DSF BASIC PLATFORM BUNDLE LICENSE ELAN	$29,000.00	19%	$23,412.00	$667.24	$550.18	$447.17				
7968A572	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE MAINTENANCE	$24,650.00	0%	$24,589.00	$700.79	$577.84	$469.65				
7968A571	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE MAINTENANCE	$20,880.00	0%	$20,829.00	$593.63	$489.48	$397.83				
7968A570	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE MAINTENANCE	$16,530.00	0%	$16,485.00	$469.82	$387.40	$314.86				
7968A569	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF BASIC BUNDLE MAINTENANCE	$5,800.00	0%	$5,787.00	$164.93	$135.99	$110.53				
7968A561	Digital StoreFront	Digital StoreFront On-Site Bundles	DSF FUSION PRO PLATFORM BUNDLE LICENSE ELAN	$39,000.00	19%	$31,486.00	$897.35	$739.92	$601.38				
7968A576	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE MAINTENANCE	$33,150.00	0%	$33,077.00	$942.69	$777.31	$631.77				
7968A575	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE MAINTENANCE	$28,080.00	0%	$28,012.00	$798.34	$658.28	$535.03				
7968A574	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE MAINTENANCE	$22,230.00	0%	$22,180.00	$632.13	$521.23	$423.64				
7968A573	Digital StoreFront	Digital StoreFront On-Site Bundles	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF FUSION PRO BUNDLE MAINTENANCE	$7,800.00	0%	$7,782.00	$221.79	$182.88	$148.64				
7968A553	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF SOFTWARE PLATFORM DONGLE ELAN	$25,000.00	19%	$20,203.00	$575.79	$474.77	$385.88				
7968A554	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF SOFTWARE PLATFORM REPLACEMENT DONGLE	$290.00	-24%	$361.00	$10.29	$8.48	$6.90				
7968A557	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF CREDIT CARDS <2><3>	$4,000.00	19%	$3,233.00	$92.14	$75.98	$61.75				
7968A558	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF AUTHENTICATION PACKAGE: LDAP MANUALLY MANAGE USERS ELAN	$4,000.00	19%	$3,233.00	$92.14	$75.98	$61.75				
7968A555	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF VDP MODULE: FUSIONPRO ELAN	$10,000.00	4%	$9,563.00	$272.55	$224.73	$182.65				
7968A559	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF ADDITIONAL PRINT SHOP (EACH, 4 OR MORE CONTACT EFI) ELAN	$7,500.00	19%	$6,062.00	$172.77	$142.46	$115.78				
7968A556	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF ADDITIONAL FUSIONPRO DESKTOP LICENSES ELAN	$800.00	-9%	$871.00	$24.82	$20.47	$16.64				
7968A562	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF SOFTWARE PLATFORM: ANNUAL MAINTENANCE	$5,000.00	-5%	$5,253.00	$149.71	$123.45	$100.33				
7968A565	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF CREDIT CARDS: ANNUAL MAINTENANCE	$800.00	4%	$765.00	$21.80	$17.98	$14.61				
7968A567	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF AUTHENTICATION PACKAGE: LDAP ANNUAL MAINTENANCE	$800.00	4%	$765.00	$21.80	$17.98	$14.61				
7968A564	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF VDP FUSIONPRO MODULE: ANNUAL MAINTENANCE	$2,000.00	2%	$1,955.00	$55.72	$45.94	$37.34				
7968A563	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - 24/7 SUPPORT ADD ON (US ONLY)-1 YEAR	$3,500.00	-24%	$4,352.00	$124.03	$102.27	$83.12				
7968A568	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF ADDITIONAL PRINT SHOP: ANNUAL MAINTENANCE	$1,500.00	2%	$1,466.00	$41.78	$34.45	$28.00				
7968A505	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	ADDITIONA FUSIONPRO DESKTOP LICENSES	$840.00	-11%	$929.00	$26.48	$21.83	$17.74				
7968A577	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - RENEWAL ONLY - DSF EXPRESS SOFTWARE PLATFORM: ANNUAL MAINTENANCE	$2,000.00	2%	$1,955.00	$55.72	$45.94	$37.34				
7968A580	Digital StoreFront	Digital StoreFront On-Site (do not use with bundles)	DSF EXPRESS TO DSF (FULL VERSION) UPGRADE ELAN	$15,000.00	19%	$12,122.00	$345.48	$284.87	$231.53				
7968A602	Digital StoreFront	Digital StoreFront Professional Services	DSF PLATFORM STANDARD IMPLEMENTATION PACKAGE (36 HRS)	$8,500.00	-26%	$10,716.00	$305.41	$251.83	$204.68				
7968A603	Digital StoreFront	Digital StoreFront Professional Services	DSF PLATFORM PREMIUM IMPLEMENTATION PACKAGE (52 HRS) ELAN	$11,500.00	-28%	$14,775.00	$421.09	$347.21	$282.20				
3340B009	Digital StoreFront	Digital StoreFront Professional Services	CANON USA PROJECT MANAGEMENT SERVICES	$187.50	-35%	$254.00	$7.24	$5.97	$4.85				
3214B004	Digital StoreFront	Digital StoreFront Professional Services	Essential Business Builder - Mentoring	$1,500.00	-15%	$1,732.00	$49.36	$40.70	$33.08				
7968A613	Digital StoreFront	Digital StoreFront Professional Services	DSF VDP TRAINING PACKAGE	$1,600.00	-31%	$2,098.00	$59.79	$49.30	$40.07				
7968A604	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: DAILY RATE OFF SITE	$1,500.00	-35%	$2,030.00	$57.86	$47.71	$38.77				
7968A605	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: 2 DAY ON SITE	$5,000.00	-35%	$6,765.00	$192.80	$158.98	$129.21				
7968A606	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: DAILY RATE (ADDITIONAL DAY ON SITE)	$2,250.00	-35%	$3,045.00	$86.78	$71.56	$58.16				
7968A607	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: HOURLY RATE OFF SITE MIN 2 HRS	$200.00	-36%	$271.00	$7.72	$6.37	$5.18				
7968A521	Digital StoreFront	Digital StoreFront Professional Services	EFI PRO SERVICES: HOURLY RATE (OFF-SITE) MIN 2 HRS	$267.00	-1%	$271.00	$7.72	$6.37	$5.18				
7968A610	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	DSF ESSENTIAL PLATFORM-ACTIVATION ELAN	$6,000.00	5%	$5,704.00	$162.56	$134.04	$108.95				
7968A611	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF ESSENTIAL PLATFORM-SUBSCRIPTION	$6,000.00	-11%	$6,633.00	$189.04	$155.88	$126.69				
7968A592	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	DSF BASIC PLATFORM BUNDLE-ACTIVATION ELAN	$7,500.00	19%	$6,055.00	$172.57	$142.29	$115.65				
7968A596	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE-SUBSCRIPTION	$59,500.00	0%	$59,369.00	$1,692.02	$1,395.17	$1,133.95				
7968A595	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE-SUBSCRIPTION	$50,400.00	0%	$50,283.00	$1,433.07	$1,181.65	$960.41				
7968A594	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF BASIC BUNDLE-SUBSCRIPTION	$39,900.00	0%	$39,815.00	$1,134.73	$935.65	$760.47				
7968A593	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF BASIC BUNDLE-SUBSCRIPTION	$14,000.00	0%	$13,968.00	$398.09	$328.25	$266.79				
7968A597	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	DSF FUSION PRO PLATFORM BUNDLE-ACTIVATION ELAN	$11,500.00	19%	$9,285.00	$264.62	$218.20	$177.34				
7968A601	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 5 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE-SUBSCRIPTION	$80,750.00	0%	$80,566.00	$2,296.13	$1,893.30	$1,538.81				
7968A600	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 4 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE-SUBSCRIPTION	$68,400.00	0%	$68,241.00	$1,944.87	$1,603.66	$1,303.40				

Product				Purchase			Lease			Service			
Item Code	Sub Category	Sub Type	Product Model	Pricing Quantity (License per device/employee/server, Single Unit, Annual,etc.)	Minimum Disc off of MSRP	Net Price	36 Month FMV	48 Month FMV	60 Month FMV	Volume	Base	Overage B&W	Overages Color
Options													
7968A599	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 3 YEAR(S) - POINT-OF-PURCHASE ONLY - DSF FUSION PRO BUNDLE-SUBSCRIPTION	$54,150.00	0%	$54,028.00	$1,539.80	$1,269.66	$1,031.93				
7968A598	Digital StoreFront Cloud	Digital StoreFront Cloud Bundles	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF FUSION PRO BUNDLE-SUBSCRIPTION	$19,000.00	0%	$18,957.00	$540.27	$445.49	$362.08				
7968A581	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF PLATFORM-ACTIVATION ELAN	$7,500.00	19%	$6,062.00	$172.77	$142.46	$115.78				
7968A582	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF VDP: FUSIONPRO MODULE-ACTIVATION <3><4>	$4,000.00	4%	$3,826.00	$109.04	$89.91	$73.08				
7968A583	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF ADDITIONAL FUSIONPRO DESKTOP LICENSES (CLOUD)	$800.00	-9%	$871.00	$24.82	$20.47	$16.64				
7968A584	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF ADDITIONAL PRINT SHOP (EACH, 4 OR MORE CONTACT EFI)-ACTIVATION-1 YEAR ELAN	$3,000.00	19%	$2,422.00	$69.03	$56.92	$46.26				
7968A524	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	DSF NFR (ASP DEMO PROGRAM) ACTIVATION ELAN	$4,000.00	-24%	$4,974.00	$141.76	$116.89	$95.00				
7968A585	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF PLATFORM-SUBSCRIPTION	$12,000.00	2%	$11,730.00	$334.31	$275.66	$224.04				
7968A588	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF CREDIT CARD-SUBSCRIPTION	$2,000.00	2%	$1,955.00	$55.72	$45.94	$37.34				
7968A587	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF FUSIONPRO MODULE-SUBSCRIPTION	$5,000.00	2%	$4,888.00	$139.31	$114.87	$93.36				
7968A589	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF ADDITIONAL PRINT SHOPS -SUBSCRIPTION	$4,000.00	2%	$3,910.00	$111.44	$91.89	$74.68				
7968A590	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF ADDITIONAL 20GB ENTERPRISE STORAGE-SUBSCRIPTION	$1,000.00	2%	$978.00	$27.87	$22.98	$18.68				
7968A586	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF 24/7 SUPPORT ADD ON (US ONLY)-SUBSCRIPTION	$3,500.00	-24%	$4,352.00	$124.03	$102.27	$83.12				
7968A525	Digital StoreFront Cloud	Digital StoreFront Cloud (do not use with bundles)	SW MAINTENANCE - 1 YEAR(S) - POP AND RENEWAL - DSF NFR (ASP DEMO PROGRAM) SUBSCRIPTION	$1,000.00	-24%	$1,244.00	$35.45	$29.23	$23.76				
7968A612	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF ESSENTIAL PLATFORM IMPLEMENTATION PACKAGE (24 HRS)	$5,520.00	-28%	$7,079.00	$201.75	$166.36	$135.21				
7968A602	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF PLATFORM STANDARD IMPLEMENTATION PACKAGE (36 HRS)	$8,500.00	-26%	$10,716.00	$305.41	$251.83	$204.68				
7968A603	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF PLATFORM PREMIUM IMPLEMENTATION PACKAGE (52 HRS) ELAN	$11,500.00	-28%	$14,775.00	$421.09	$347.21	$282.20				
3340B009	Digital StoreFront Cloud	Digital StoreFront Professional Services	CANON USA PROJECT MANAGEMENT SERVICES	$187.50	-35%	$254.00	$7.24	$5.97	$4.85				
3214B004	Digital StoreFront Cloud	Digital StoreFront Professional Services	Essential Business Builder - Mentoring	$1,500.00	-15%	$1,732.00	$49.36	$40.70	$33.08				
7968A613	Digital StoreFront Cloud	Digital StoreFront Professional Services	DSF VDP TRAINING PACKAGE	$1,600.00	-31%	$2,098.00	$59.79	$49.30	$40.07				
7968A604	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: DAILY RATE OFF SITE	$1,500.00	-35%	$2,030.00	$57.86	$47.71	$38.77				
7968A605	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: 2 DAY ON SITE	$5,000.00	-35%	$6,765.00	$192.80	$158.98	$129.21				
7968A606	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: DAILY RATE (ADDITIONAL DAY ON SITE)	$2,250.00	-35%	$3,045.00	$86.78	$71.56	$58.16				
7968A607	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: HOURLY RATE OFF SITE MIN 2 HRS	$200.00	-36%	$271.00	$7.72	$6.37	$5.18				
7968A521	Digital StoreFront Cloud	Digital StoreFront Professional Services	EFI PRO SERVICES: HOURLY RATE (OFF-SITE) MIN 2 HRS	$267.00	-1%	$271.00	$7.72	$6.37	$5.18				

Lease Option

It is desired that the you provide vendor provided leasing. *Cutomer must agree to accept invoices from a

	Yes	No	
Lease Offer Reqirement			
36 Months	X		
48 Months	X		
60 Months	X		
Billing Cycle			
Monthly	X		
Quarterly			Optionally Quoted
Fair Market Value (FMV)	X		
Fixed Purchase Amount	X		Optionally Quoted
$1.00 Buyout			Optionally Quoted
Fiscal Funding-Out Clause	X		*Dupage County of has been approve
Month-to-Month Renewal	X		
Other Programs			Optionally Quoted

Please provide your leasing rate index

*The rate quoted for Dupage County of is valid 90 days. Thereafter, the rate will increase by .00011 for every increase of 20 basis points in the 3 year Libor interest rate swap as shown in the Wall Street Journal. The 3 year Libor Interest rate swap as of, 5-29-13 is .57%. This rate will expire in conjunction with the expiration of the original RFP and any resulting contract agreement or any modification issued prior to the expiration of the original

*Please note that CFS issues NIPA rates quarterly and provides them to CSA with 45 days notice as agreed by CFS and CSA. NIPA rates are valid for 90 days. The most recent rates were approved on 3-28-13 and are valid from 5-15-13 - 8-14-13.

		Points	Over/Under
Index			
Margin/Points			
Present Effective Interest Rate (Based on $20k, 36 month, $1.00)	%		

Primary Leasing Company

Name	Canon Financial Services
Address	158 Gaither Drive Suite 200
City	Mt. Laurel
State	New Jersey
Zip	08054-1716
Relationship	Subsidary if Canon USA
Years of Relationship	19

Seconday Leasing Company

Name	None
Address	
City	
State	
Zip	
Relationship	
Years of Relationship	

1. Describe additional and value-add services offeror provides. Indicate how these services are priced.

All consulting, analysis, planning, inventory control, legal or healthcare, document services, managed print services, outsourcing, integration, network and software solutions Pricing has been included into the Optional Pricing Tab. With the exception of services that require a Scope of Work (i.e. Managed Document Services, Applicationa Analysis, Color Management)

C. Qualifications and Experience

Canon

CANON SOLUTIONS AMERICA

1. Company Brief History and Description

1. *Provide a brief history and description of your company.*

Canon Inc.

Canon Inc., the parent of Canon U.S.A., Inc. and Original Equipment Manufacturer (OEM), is a leader in digital imaging solutions and employs over 197,000 people throughout the world. Founded in 1937 and headquartered in Tokyo, Japan, Canon Inc. is the world's largest office equipment/imaging company, with over 277 consolidated subsidiaries throughout the world. Canon, Inc. is listed fifth in the computer industry on Fortune Magazine's World's Most Admired Companies 2012 list and was ranked #33 on the 2009 Bloomberg BusinessWeek list of The 100 Best Global Brands and #10 among technology companies and #1 among office equipment companies.

Canon U.S.A., Inc.

Canon U.S.A., Inc., is a leading provider of consumer, business-to-business, and industrial digital imaging solutions. With approximately $45.6 billion in global revenue, its parent company, Canon Inc. (NYSE:CAJ), ranks third overall in U.S. patents registered in 2011 and is one of Fortune Magazine's World's Most Admired Companies (2012). In 2012, Canon U.S.A. received the PCMag.com Readers' Choice Award for Service and Reliability in the digital camera and printer categories for the ninth consecutive year and for camcorders for the past two years. Canon U.S.A. is committed to the highest level of customer satisfaction and loyalty, providing 100 percent U.S.-based consumer service and support for all of the products it distributes.

Canon Solutions America, Inc.

We are one of the largest document and imaging business-to-business sales and service organizations in the world. As one of the largest wholly owned subsidiaries of Canon U.S.A., Inc., we have over 130 offices covering most major metropolitan areas and continue to expand into cities where companies may benefit from working directly with a Canon U.S.A. sales subsidiary. We sell, service and support Canon's world-renowned networked office systems, graphic systems, copiers, printers, scanners, fax machines and third-party software enabling solutions - backed by one of the world's most financially stable companies. As part of this, we provide both consultative services and analytical tools that assist organizations with all aspects of their document workflow and fleet management, for both Canon and Océ products. Through our continuous efforts, we have been successful in leveraging the strength of Canon hardware by working with third-party software vendors to develop solutions that offer organizations a strategy and program suited for their unique industry and work environment.

Attachment A, Exhibit A, National IPA Response for National Cooperative Contract

3.2 Distribution, Logistics

A. Describe how your company proposes to distribute the products/service nationwide.

B. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

C. Provide the number, size and location of your company's distribution facilities, warehouses and retail network as applicable.

D. State any return and restocking policy and fees, if applicable, associated with returns.

1. Company Brief History and Description

(continued)

(Response to Attachment A, Exhibit A, National IPA Response for National Cooperative Contract)

Distribution, Logistics

A. On January 1, 2013, Océ North America, Inc. and Océ Imagistics, Inc. merged into Canon Business Solutions, Inc., with the newly merged entity being named Canon Solutions America, Inc., a wholly owned subsidiary of Canon U.S.A., Inc. At Canon Solutions America, we have the benefit of the rich, diverse histories of Canon and Océ. Representing the combined strengths of these world-renowned brands, our newly expanded portfolio of solutions is now the most robust in the industry. This, along with the expert knowledge of our people and a shared culture of providing excellent support and service, makes us well positioned to move into the future with continued success. For Public Agencies outside our service area, we will contract with the Canon Authorized Dealers.

B. We will utilize contacted delivery companies for the delivery and removal of all of the products. We will use common carries like Federal Express and UPS for the delivery of Parts and Supplies.

C. Today our distribution structure is: 1 Headquarter in Melville, New York, 4 Zone Operations, 13 Regions, 78 Branches and 133 offices covering 81% of the US market BPI.

D. Please see *Tab A. Method of Approach, Section 6. Return and Restocking Policy.*

2. Sales Person Employed

Four-Zone Coverage Model:

2. Provide the total number and location of sales persons employed by your company.

On January 1, 2013, several of our divisions merged with Océ North America to become **Canon Solutions America, Inc.** Our name change represents the great marriage of Canon's office equipment with the equally extensive geographic reach and superior high-quality production printers and plotters produced by Océ Document Printing Services. We are better positioned than ever to offer you more creative solutions while continuing to streamline your processes and eliminate once manual labor-intensive tasks.

CSA Sales Persons Employed by State

Alaska	2
Alabama	17
Arkansas	10
Arizona	11
California	193
Colorado	16
Connecticut	24
Delaware	16
Florida	60
Georgia	41
Hawaii	4
Iowa	2
Idaho	3
Illinois	98
Indiana	21
Kansas	20
Kentucky	6
Louisiana	14
Massachusetts	17
Maryland	18
Maine	5
Michigan	28
Minnesota	13
Missouri	10
Mississippi	7
North Carolina	20
Nebraska	7
New Hampshire	12
New Jersey	69
New Mexico	4
Nevada	10
New York	140
Ohio	37
Oklahoma	2
Oregon	23

CSA Sales Persons Employed by State (cont.)

Pennsylvania	70
Road Island	8
South Carolina	1
Tennessee	11
Texas	83
Utah	20
Virginia	45
Vermont	5
Washington	20
Wisconsin	9
Total	1252

3. U.S. Annual Sales (2010-2012)

3. *Provide your company's annual sales in the United States for 2010, 2011, and 2012.*

We offer you the financial backing of Canon, Inc., one of the world's most financially stable companies, with nearly $46 billion in global revenue. With 42 years in the document management industry, our professionally trained and manufacturer certified staff is highly skilled to service and support the leading brand in the industry, Canon.

We are a wholly owned sales subsidiary of Canon U.S.A. and an indirect wholly owned subsidiary of Canon Inc. Canon Inc. is a public company whose audited annual financial statement is filed with, and publicly available through, the U.S. Securities and Exchange Commission. As a public company, Canon does not make separate publicly available financial statements for its subsidiaries.

However, we are including with our proposal website links to Canon, Inc.'s latest audited financial statements and Consolidated Year End Quarterly Results for the past three years, as requested on Page 23, Numbers 10 and 3 of the RFP, respectively. They may be located on the following websites:

http://www.canon.com/ir/results/2010/rslt2010e.pdf

http://www.canon.com/ir/results/2011/rslt2011e.pdf

http://www.canon.com/ir/results/2012/rslt2012e.pdf

http://www.canon.com/ir/results/2013/rslt2013q1e.pdf

Additional information can be found on Canon Inc.'s investor relations website: http://www.canon.com/ir/.

4. FEIN and Dunn & Bradstreet Report

4. *Submit your FEIN and Dunn & Bradstreet report.*

FEIN number: 13-2677004.

Please see Exhibit vi. Dunn & Bradstreet Report.

5. State, Political Subdivision and School District References

5. *Provide a summarization of your experience in performing work similar to that outlined in this solicitation. Provide a minimum of three state, political subdivision or school district references for which your company has provided services. Include the references' contact person, address, phone number and email address.*

Summarization of Experience

With over 42 years experience in the document management industry, we have provided integrated systems technologies, consultative services and analytical tools assisting organizations with all aspects of their document workflow. No matter what size your fleet is, we will provide you with a high level of support through our local account management and national help desk.

[redacted]

[redacted]

[redacted]

CONFIDENTIAL AND PRORIETARY: We consider information about our past references (other than references supplied by public entities, some of which accompany our response) and information describing our projects and installations to be a proprietary trade secret, having the potential to cause adverse effects upon our competitive position if disclosed. Thus, we respectfully request that the following references and project information be exempt from public disclosure as it represents a trade secret. In the course of any background/reference investigation you may conduct, as described on page 23 of Request for Proposal Solicitation #13-065, we request that any responsive documents identifying client names and project information be kept confidential.

5. State, Political Subdivision and School District References

5. *Provide a summarization of your experience in performing work similar to that outlined in this solicitation. Provide a minimum of three state, political subdivision or school district references for which your company has provided services. Include the references' contact person, address, phone number and email address.*

(continued)

[redacted]

CONFIDENTIAL AND PRORIETARY: We consider information about our past references (other than references supplied by public entities, some of which accompany our response) and information describing our projects and installations to be a proprietary trade secret, having the potential to cause adverse effects upon our competitive position if disclosed. Thus, we respectfully request that the following references and project information be exempt from public disclosure as it represents a trade secret. In the course of any background/reference investigation you may conduct, as described on page 23 of Request for Proposal Solicitation #13-065, we request that any responsive documents identifying client names and project information be kept confidential.

6. Resumes and Professional References

6. *Provide resumes and three references (preferably from the public sector) for the County's primary customer service representative(s). Resume(s) shall include their title within the organization, a description of the type of work they will perform, the individuals' credentials, background, years of experience and relevant experience, etc.*

[redacted]

References shall include the contract's name, phone number, email, position, organization, and the work which the offeror performed for the reference.

CONFIDENTIAL AND PROPRIETARY: We request that any responsive documents identifying individual members of our proposed product team be kept confidential to protect the personal privacy of our employees. Our usual practice should we be awarded a contract is to request redaction of names, telephone and email contacts or other personally identifiable information, but not of qualifications (e.g. years of experience).

6. Statement of Completion of Work Awarded

7. *Provide information regarding if your organization ever failed to complete any work awarded.*

Due to the size of our organization and its extensive transactions throughout the country, in the ordinary course of business we are occasionally involved in disputes. However, we are not involved in any such disputes that would impair or adversely affect our ability to perform under any agreement resulting from this proposal.

7. Litigation, Bankruptcy, Reorganization

8. *Provide information regarding if your firm, either presently or in the past, has been involved in any litigation, bankruptcy, or reorganization.*

As a wholly owned subsidiary of Canon U.S.A., we have grown in recent years. With the recent purchase of Océ North America by Canon, On January 1, 2013 several of our divisions merged with Océ to become Canon Solutions America. In addition, by way of merger, we have assumed control of companies formerly known as Canon Business Solutions-Tereck, Inc., as of June 30, 2011, and Canon Business Solutions-NewCal, Inc., as of December 31, 2011. This recent growth provides us with additional resources and added territories with which to market and deliver the requested services nationwide.

Like many companies, we are a party to litigation against us in the normal course and scope of our business. Notwithstanding the foregoing, we are not a party to any pending or past civil litigation, judgments or claims that could have a material adverse effect on our ability to perform our obligations under an eventual agreement between the parties hereto. We believe, to the best of our knowledge, information and belief, that none of the pending or past litigation to which we are a party would be deemed □material□ as that term is defined in the bid documents. We have never filed for bankruptcy relief, nor have we ever been the subject of an involuntary bankruptcy petition.

8. Proposed Site Manager

9. *Provide the following information for the offeror's proposed site manager.*

i.	Name:	Reed Byhring, Manager, Major Accounts
ii.	Office Phone Number:	847.706.3404
iii.	Cell Phone Number:	630.370.5006
iv.	Email Address:	rbyhring@csa.canon.com
v.	Correspondence Address:	425 N. Martingale Road, Schaumburg, IL 60173

10. Audited Financial Statements

10. Provide a copy of offeror's latest audited, reviewed, or compiled financial statements (balance sheet, income statement, statement of cash flows, footnotes) prepared by an independent certified public accountant.

We offer you the financial backing of Canon Inc., one of the world's most financially stable companies, with revenues of over $45 billion in 2012. We are highly qualified to meet your needs. With 42 years in the document management industry, our professionally trained and manufacturer certified staff is highly skilled to service and support the leading brand in the industry, Canon Inc.

We are a wholly owned sales subsidiary of Canon U.S.A. and an indirect wholly owned subsidiary of Canon Inc. Canon Inc. is a public company whose audited annual financial statement is filed with, and publicly available through, the U.S. Securities and Exchange Commission. As a public company, Canon Inc. does not make separate publicly available financial statements for its subsidiaries.

However, we are including with our proposal the latest audited financial statement and Canon Inc. Consolidated Year End Quarterly Results for the past three years as requested on Page 23, Numbers 10 and 3 of the RFP, respectively. They may be located on the following websites:

http://www.canon.com/ir/results/2010/rslt2010e.pdf

http://www.canon.com/ir/results/2011/rslt2011e.pdf

http://www.canon.com/ir/results/2012/rslt2012e.pdf

http://www.canon.com/ir/results/2013/rslt2013q1e.pdf

If your company is not required by federal, state and local law, financial institutions, or company management to have audited, reviewed, or compiled financial statements prepared by an independent certified public accountant, you many submit an internally generated balance sheet and income statement instead.

Additional information is available on Canon Inc.'s investor relations website: http://www.canon.com/ir/.

Required Forms

Canon

CANON SOLUTIONS AMERICA

JOHN E. ZARUBA
SHERIFF

501 N. County Farm Road
Wheaton, Illinois 60187
(630) 407-2000
FAX (630) 407-2013
www.co.dupage.il.us/sheriff

Civil Division	**(630) 407-2060**
Corrections	**(630) 407-2255**
Crime Laboratory	**(630) 407-2100**
Detective Division	**(630) 407-2323**
Radio Room	**(630) 407-2400**
Records Division	**(630) 407-2270**
Warrants Division	**(630) 407-2290**

OFFICE OF THE SHERIFF
COUNTY OF DUPAGE

APPROVAL FOR BACKGROUND INVESTIGATION, CRIMINAL HISTORY AND DRIVERS LICENSE CHECK

As an employee for a company under contract with DuPage County, I realize that a background investigation, criminal history, and driver's license check will be done before I can work in the DuPage County Jail. I hereby authorize the DuPage County Sheriff's Office to search any law enforcement database to conduct it.

List ALL names you have ever used:

Name:_____
(PRINT) LAST, FIRST MIDDLE

Name:_____
(PRINT) LAST, FIRST MIDDLE

Name:_____
(PRINT) LAST, FIRST MIDDLE

Address:_____Apt.:_____

City:_____ State:_____Zip:_____

Date of Birth:_____/_____/_____ Soc. Sec. #_____-_____-_____

Drivers License Number:_____

Sex:_____ Race:_____

Vendor:_____

Signature:_____

Date:_____

Witness:_____

Required Vendor Ethics Disclosure Statement

Company Name:	Canon Solutions America, Inc.		
Company Contact:	Armand Lanera	Contact Phone:	847.706.3150
Bid/Contract/ PO:	Solicitation #13-065		

The DuPage County Procurement Ordinance requires the following written disclosures prior to award:

1. Every contractor, union, or vendor that is seeking or has previously obtained a contract, change orders to one (1) or more contracts, or two (2) or more individual contracts with the county resulting in an aggregate amount at or in excess **$25,000**, shall provide to Procurement Services Division a written disclosure of all political campaign contributions made by such contractor, union, or vendor within the current and previous calendar year to any incumbent county board member, county board chairman, or countywide elected official whose office the contract to be awarded will benefit. The contractor, union or vendor shall update such disclosure annually during the term of a multi-year contract and prior to any change order or renewal requiring approval by the county board. For purposes of this disclosure requirement, "contractor or vendor" includes owners, officers, managers, lobbyists, agents, consultants, bond counsel and underwriters counsel, subcontractors and corporate entities under the control of the contracting person, and political action committees to which the contracting person has made contributions.

I have made the following campaign contributions within the current and previous calendar year:
If no contributions have been made enter "NONE" below:

Recipient	Donor	Description (e.g., cash, type of item, in-kind service, etc.)	Amount/Value	Date Made
NONE				

Attach additional sheets if necessary. Sign each added sheet and number each page __ (#) of __ (total pages).

2. All contractors and vendors who have obtained or are seeking contracts with the county shall disclose the names and contact information of their lobbyists, agents and representatives and all individuals who are or will be having contact with county officers or employees in relation to the contract or bid and shall update such disclosure with any changes that may occur.

Lobbyists, Agents And Representatives And All Individuals Who Are Or Will Be Having Contact With County Officers Or Employees In Relation To The Contract Or Bid	Telephone	Email
Paul Murphy, Strategic Contract Support	847.706.3411	pmurphy@csa.canon.com

A contractor or vendor that knowingly violates these disclosure requirements is subject to penalties which may include, but are not limited to, the immediate cancellation of the contract and possible disbarment from future county contracts.

Continuing disclosure is required, and I agree to update this disclosure form as follows:

- If information changes, within five (5) days of change, or prior to county action, whichever is sooner
- 30 days prior to the optional renewal of any contract
- Annual disclosure for multi-year contracts on the anniversary of said contract
- With any request for change order except those issued by the county for administrative adjustments.

The full text of the county's ethics and procurement policies and ordinances are available at http://www.dupageco.org/CountyBoard/Policies/

I hereby acknowledge that I have received, have read, and understand these requirements.

Authorized Signature _____

Printed Name Toyotsugu Kuwamura

Title President

Date June 3, 2013

EGA APPROVED AS TO FORM 5/31/13

Page 1 of 1 *Failure to complete and return this form may result in delay or cancellation of the County's Contractual Obligation.*

Form **W-9**
(Rev. December 2011)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

Name (as shown on your income tax return)
Canon Solutions America, Inc.

Business name/disregarded entity name, if different from above

Check appropriate box for federal tax classification:
☐ Individual/sole proprietor ☑ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶

☐ Other (see instructions) ▶

☐ Exempt payee

Address (number, street, and apt. or suite no.)
300 Commerce Square Blvd

Requester's name and address (optional)

City, state, and ZIP code
Burlington, NJ 08016

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number
			–			–				

Employer identification number
1	3	–	2	6	7	7	0	0	4

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here | **Signature of U.S. person ▶** Alan Wirfs | **Date ▶** 5/1/2013

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

REFERENCES

The offeror must list four (4) references, listing firm name, address, telephone number and contact person to whom they have provided similar equipment, material or services for a period of not less than six (6) months. Additional references may be required. If offeror is a new business, provide references that will enable the County to determine if offeror is responsible.

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	

STATE THE NUMBER OF YEARS IN BUSINESS:	
STATE THE CURRENT NUMBER OF PERSONNEL ON STAFF:	

OFFEROR'S SUBCONTRACTORS

FULL NAME OF OFFEROR:	**Canon Solutions America, Inc.**
CONTACT PERSON:	**Reed Byhring, Manager, Major Accounts, 847.706.3404**

SUBCONTRACTORS:

A. Will you employ subcontractors? _____ **X**_____
(YES) (NO)

B. If "YES", identify with each firm's name, address, telephone number and work to be subcontracted:

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	
COMPANY NAME:	

ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	

COMPANY NAME:	
ADDRESS:	
CONTACT PERSON:	
TELEPHONE NUMBER:	
WORK TO BE PROVIDED:	

The Contractor will not change or use subcontractors not identified in this proposal without prior written approval from the County of DuPage.

A request for a change in subcontractors shall be made in writing and will include a description of any savings that may be realized in the execution of this contract, and must be passed on to the County of DuPage.

FAILURE TO PROVIDE SUBCONTRACTORS MAY BE JUST CAUSE FOR REJECTION OF OFFEROR'S PROPOSAL.

SOLICITATION # 13-065

PROPOSAL FORM

Failure to complete this form shall result in your proposal being deemed non-responsive and rejected without further evaluation.

TO: DUPAGE COUNTY:

The Undersigned hereby offers and agrees to furnish the goods and/or services in compliance with all terms, scope of work, conditions, specifications, and addenda in the Request for Proposal.

ADDENDA:

The undersigned has read, understands and is fully cognizant of the Information to offerors, Offer and Form of Contract, all Exhibits thereto, together with any written addendum issued in connection with any of the above. The undersigned hereby acknowledges receipt of the following addendum(s): 1, 2, 3, _____ (write "none" if none). In addition, the undersigned has completely and appropriately filled out all required forms.

OBLIGATION:

The undersigned, by submission of this Offer, hereby agrees to be obligated, if selected as the Contractor, to provide the stated goods and/or services to the County, for the term as stated herein, and to enter into a Contract with the County, in accordance with the Conditions, Scope and Terms, as well as the Form of Contract, together with any written addendum as specified above.

COMPLIANCE:

The undersigned hereby accepts all administrative requirements of the RFP and will be in compliance with such requirements. By submitting this Proposal Form, the offeror represents that: 1) the offeror is in compliance with any applicable ethics or anti-kickback provisions of the County's Procurement Ordinance, and 2) if awarded a contract to operate the Concession or provide the Services required in the RFP, the offeror will comply with the ethics and anti-kickback provisions of the Procurement Ordinance.

NONCOLLUSION:

The undersigned, by submission of this Proposal Form, hereby declares that this proposal is made without collusion with any other business making any other Proposal, or which otherwise would make a Proposal.

PERFORMANCE GUARANTEE:

The undersigned further agrees that if awarded the Agreement, it will submit to the County any required performance guarantee (i.e. irrevocable letter of credit or cash deposit).

SUBMITTAL REQUIREMENTS:

The undersigned certifies it has attached a complete response to each of the submittal requirements listed in the Evaluation Criteria and Submittal Requirements section of this RFP.

No proposal shall be accepted which has not been manually signed in ink in the appropriate space below:

I certify, under penalty of perjury, that I have the legal authorization to bind the firm hereunder:

For clarification of this offer, contact:

Canon Solutions America, Inc.
Company Name

Name: Armand Lanera

One Canon Park
Address

Title: Director, Major Accounts

Melville | New York | 11747
City | State | Zip

Phone: 847.706.3150

Signature of Person Authorized to Sign

Fax: 847.706.3152

Tracie Sokol
Printed Name

Email: alanera@csa.canon.com

Vice President, Marketing
Title

13-2677004
Federal Tax ID

Acknowledged before me by Tracie Sokol (name) as VP, Marketing (title)

of Canon Solutions America, Inc. (company) this 5th (day) of June, 2013.

Notary Signature:

My Commission Expires: August 24, 2013

Affix Seal

JOSEPH B. TUCHINSKY
Notary Public, State of New York
No. 4905567
Qualified in Nassau County
Commission Expires August 24, 2013

EPEAT® Matrix

14. *Describe offeror's green/sustainability program. Include information on green/sustainable policies, products and certifications. Include information on equipment manufactured with environmentally safe components.* ***Provide the EPEAT matrix, herein.***

Canon U.S.A., Inc. became one of the first electronic equipment manufacturers with qualifying products in the new imaging equipment category of EPEAT®, a global registry for greener electronics. Canon has 82 registered EPEAT® multifunctional device, fax and printer models, including the imageRUNNER ADVANCE C9280 and C9270 PRO, which have obtained EPEAT® Gold status, the highest level of registration. Meeting EPEAT's registration criteria have helped to eliminate greenhouse gas emissions equivalent to 11 million U.S. vehicles' annual impact, avoid more than 394,000 metric tons of hazardous waste and reduce solid waste by nearly 167,000 metric tons - equivalent to nearly 86,000 U.S. households' annual waste.

Product Type	EPEAT Gold	EPEAT Silver	EPEAT Bronze	Unregistered
Copier				
MFD	iRA C9280/C9270 PRO	iRA C5255/C5250/C5240/C5235	iC MF8280Cw	
MFD	iRA C7270/C7260	iRA 4051/4045/4035/4025/4035 Platen/4025 Platen	iRA 500iF/400iF	
MFD		PIXMA MG5420	iC MF4890dw/MF4880dw	
MFD		iC D1370/D1350/D1320	iR 2525/2525 Platen	
MFD		iC MF5960dn/MF5950dw	iR 2530/2530 Platen	
MFD		iRA C2230/C2225	iR 2545i/2545/2535i/2535/2530	
MFD		iRA 8295/8285/8205	iC D530	
MFD		iRA 6275/6265/6255	iC MF 9280Cdn/MF 9220Cdn	
MFD		iR 1750/1740/1730 and iF	iR 1025N/1025iF/1025	
MFD		iC MF 8580Cdw	iC MF 4770n	
MFD			iR C1030/C1030iF	
Facsimile			LASER CLASS 830i/810/650i	
Facsimile			FAXPHONE L190/L100	
Other - Printer	iRA C9280/C9270 PRO Printer	iRA C5240 Printer	iC LBP 6780dn	
Other - Printer	iRA C7270/C7260 Printer	Color iC LBP 7660Cdn	iR LBP 3580	
Other - Printer		iC LBP 6670dn	iC LBP 6000	
Other - Printer		Color iC LBP 7780Cdn		
Other - Printer		iR LBP C5280		
Other - Printer		iR LBP C5480		
Other - Printer		iR LBP 3480		
Other - Printer		iRA 8205/8295/8285 Printer		
Other - Printer		iRA 6275/6265/6255 Printer		

Also, please see Exhibit i. Canon Sustainability Literature included with our response for additional information.

Exhibits

Canon

CANON SOLUTIONS AMERICA

Exhibit i. Canon Sustainability Literature

EPEAT®

EPEAT is a comprehensive environmental rating that helps governments, businesses and individuals identify products that can help reduce their environmental impact.

EPA Energy Star

Canon works in voluntary partnership with the EPA to design products that meet the high standards of its ENERGY STAR® program.

SmartWay^{SM} Transport Partnership

SmartWay^{SM} Transport Partnership was launched in 2004 as a voluntary program in the transportation industry.

Toner Cartridge Return Program

In 1990, Canon became one of the first companies to collect and recycle used copier toner cartridges.

Toner Container Collection Program

To contribute to the goal of zero landfill waste, Canon has introduced a collection and recycling program for Canon plastic toner containers.

Large-Format Ink Cartridge Collection Program

To contribute to the goal of zero landfill waste, Canon is introducing a collection and recycling program for Canon large-format ink cartridges.

Exhibit i. Canon Sustainability Literature

(Continued)

State E Waste Recycling Information

Information about new state e-waste regulations covering consumer electronics.

Canon Consumer Products Recycling Program

Canon is committed to working with our customers to ensure appropriate recycling of certain Canon consumer products to help improve the environment and our local communities.

Business Copier Remanufacturing Program

Contributing to our zero-landfill initiatives with high-quality remanufactured products that are good for the environment - and make good business sense.

ISO 14001 Certification

Canon USA and more than 700 other Canon sites worldwide are certified to the ISO 14001 standard.

Product Design, Manufacturing, Recycling

Canon analyzes the environmental impact of each stage of the lifecycle of Canon products.

For more information, please see the Canon Generation Green Sustainability Website:

http://www.usa.canon.com/app/html/GenerationGreen/sustainability.html

Exhibit ii. Call Center By Type of Call							
Type of Call	**Canon Office Equipment**	**Canon Wide Format**	**Canon - MPS**	**Oce - DPS (Office Equipment): Imagistics**	**Oce -Office Equipment-Oce In SAP**	**Wide Format**	**Oce Production Print**
Service	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586	CSA - Dispatch SD 4586
Technical Assistance	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586		CSA - Tech Support SD 4586	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586
Software Support	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586		CSA - Tech Support	CSA - Tech Support SD 4586	CSA - Tech Support SD 4586	SD 4586
Supplies Included in Contract	ESS - Supplies/CS Burlington SD 2429		ESS - Supplies/CS Burlington SD 2429	ESS - Supplies/CS Burlington SD 2429	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 2		CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 2
Billable Supplies	ESS - Billable Supplies Schaumburg 847-944-7403	ESS - Billable Supplies Schaumburg 847-944-7403		ESS - Billable Supplies Schaumburg 847-944-7403	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3	Imaging Supplies - Itasca	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3
Parts	ESS - Billable Supplies Schaumburg 847-944-7403	ESS - Billable Supplies Schaumburg 847-944-7403		ESS - Billable Supplies Schaumburg 847-944-7403	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3	CSA - LFS and PPS Supplies Itasca 866-472-7876 Option 1, 3
Billing Inquiries/ Customer Service	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645
Meters	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645	PPS & LFS Billing Inquiry Center (SAP) Itasca 877-587-1645
Sales	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000	CSA - Sales 800-815-4000
MSDS/PSDS Requests	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471	ESS - Customer Service Burlington SD 7471
Leasing	Canon Financial Service, Oce Financial Services, Other	Canon Financial Service, Oce Financial Services, Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other	Canon Financial Service Oce Financial Services Other

Exhibit iii. Technical Support Centers

Address 1	City	State	Zip	Contact Number
5100 Cordova Street	Anchorage	AK	99503	907-562-0934
206 Barnette Street	Fairbanks	AK	99701	907-562-0934
431 North Franklin Street	Juneau	AK	99801	907-562-0934
1876 Kinsey Road	Dothan	AL	36303	334-793-6711
3059 Dauphin Square Connector	Mobile	AL	30607	251-476-2807
33 Barber Court	Birmingham	AL	35209	205-944-0621
380 Arba Street	Montgomery	AL	36104	334-265-9578
3711 Resource Drive	Tuscaloosa	AL	35401	334-265-9578
721 West 9th Street	Little Rock	AR	72201	501-376-2679 x223
1475 N. Scottsdale Road	Scottsdale	AZ	85257	480-295-3075
3838 North Central Avenue	Phoenix	AZ	85012	
4710 East Elwood Street	Phoenix	AZ	85040	
300 Westmont Drive	San Pedro	CA	95134	310-217-3770
6723 Sierra Court	Dublin	CA	94568	
3831 North Freeway Blvd	Sacramento	CA	95834	916-419-6975
26901 Agoura Road	Calabasas Hills	CA	91301	818-871-6770
3237 East Guasti Road	Ontario	CA	91761	909-390-7420
3210 El Camino Real	Irvine	CA	95131	909-393-3668
1055 West Seventh Street	Los Angeles	CA	90017	213-629-6778
3300 North First Street	San Jose	CA	95134	408-468-2376
3300 North First Street	San Jose	CA	95134	
1350 Treat Blvd	Walnut Creek	CA	94597	925-465-8464
546 Portal Street	Cotati	CA	94931	707-665-9500
1651 Myrtle Avenue	Eureka	CA	95501	541-772-9174
387 N. State Street	Ukiah	CA	95482	707-468-1237
9330 Scranton Road	San Diego	CA	92121	858-202-3940
15975 Alton Parkway	Irvine	CA	92618	949-453-6912
15975 Alton Parkway	Irvine	CA	92618	
201 California St	San Francisco	CA	94111	415-977-3402
201 California St	San Francisco	CA	94111	408-468-2376
707 Wilshire Boulevard	Los Angeles	CA	90017	
19 Upper Ragsdale Drive	Monterey	CA	93940	

Address 1	City	State	Zip	Contact Number
110 West Walnut Street	Carson	CA	90248	310-217-3640
2417 E Carson Street	Long Beach	CA	90810	310-217-3526
1455 South Auto Center Drive	Ontario	CA	91761	
9810 Summers Ridge Road	San Diego	CA	92121	
1000 W. 6th Street	Los Angeles	CA	90017	
6435 Ventura Boulevard	Ventura	CA	93003	
7002 South Revere Parkway	Centennial	CO	80112	303-209-8352
7555 East Hampden Avenue	Denver	CO	80231	303-209-8320
Front Range Bus Center	Loveland	CO	80538	
One Parrott Drive	Shelton	CT	06484	203-447-1814
100 Oakview Drive	Trumbull	CT	06611	203-365-7499
100 Prestige Park Road	East Hartford	CT	06108	no phone listed
845 Brook Street	Rocky Hill	CT	06067	860-257-3994
200 Bellevue Parkway	Wilmington	DE	19809	302-793-4003
2416 Lake Orange Drive	Orlando	FL	32837	407-816-4801
5600 Broken Sound Boulevard	Boca Raton	FL	33487	561-994-7105
5600 Broken Sound Boulevard	Boca Raton	FL	33487	561-994-7105
5600 Broken Sound Boulevard	Boca Raton	FL	33487	561-994-7105
3070 Venture Lane	Melbourne	FL	32934	321-757-6203
6639 Southpoint Parkway	Jacksonville	FL	32216	904-296-0720
7975 NW 154th Street	Miami Lakes	FL	33016	305-231-1081
501 E. Kennedy Boulevard	Tampa	FL	33602	
5625 Oakbrook Parkway	Norcross	GA	30093	678-728-4403
5625 Oakbrook Drive	Norcross	GA	30093	678-728-4403
307 Grand Island Drive	Albany	GA	31707	912-285-8802
4100 Riverside Drive	Macon	GA	31210	912-285-8802
125 Airport Park Drive	Savannah	GA	31408	904-296-0720
3970 Brunswick Highway	Waycross	GA	31503	912-285-8802
210 Ward Avenue	Honolulu	HI	96814	808-525-6455
210 Ward Avenue	Honolulu	HI	96814	808-525-6455
228 South Cole Road	Boise	ID	83709	509-242-2153
610 West Hubbard	Coeur d'Alene	ID	83814	509-242-2153
200 South Almon	Moscow	ID	83843	509-242-2153
123 South Third Street	Sandpoint	ID	83864	509-242-2153
1333 Butterfield Road	Downers Grove	IL	60515	630-874-2230
311 S. Wacker Drive	Chicago	IL	60606	312-294-2889

Address 1	City	State	Zip	Contact Number
1800 Bruning Drive West	Itasca	IL	60143	630-582-5621
223 W. Jackson Blvd	Chicago	IL	60606	312-294-2882
10305 Beaudin Boulevard	Woodridge	IL	60517	630-343-3610
425 North Martingale Road	Schaumburg	IL	60173	847-706-3721
5450 North Cumberland Avenue	Chicago	IL	60656	312-294-2992
6915 Innovation Drive	Fort Wayne	IN	46818	260-436-7395
2420 Viridian Drive	South Bend	IN	46628	260-436-7395
550 Congressional Boulevard	Carmel	IN	46032	317-810-0731
7300 W. 110th Street	Overland Park	KS	6210	913-599-6608
3214 Southwest 29th Street	Topeka	KS	66614	913-599-6608
8201 East 34th Street North	Wichita	KS	67226	913-599-6608
10400 Linn Station Road	Louisville	KY	40223	502-493-3423
2285 Executive Drive	Lexington	KY	40505	859-825-6013
113 Amedee Drive	Scott	LA	70507	337-235-1391 x32
2404B Ryan Street	Lake Charles	LA	70601	337-235-1391 x32
11115 Industriplex Boulevard	Baton Rouge	LA	70809	504-837-4993
2323 Edenborn Avenue	Metairie	LA	70002	504-837-4993
3501 N. Causeway Blvd.	Metairie	LA	70002	504-837-4993
233 Equity Boulevard	Houma	LA	70360	504-868-4165
40 Broad Street	Boston	MA	2109	617-423-4516
6011 University Boulevard	Ellicott City	MD	21043	410-480-7101
9629 Philadelphia Road	Baltimore	MD	21237	
346 Harlow Street	Bangor	ME	04401	207-774-5936
Second Tee Business Condo	Portland	ME	04103	207-774-5936
330 E. Beltline NE	Grand Rapids	MI	49506	248-489-9818
27005 Hills Tech Drive	Farmington Hills	MI	48331	248-489-9818
4660 S. Hagadorn Road	East Lansing	MI	48823	
2750 Blue Water Road	Eagan	MN	55121	952-210-6075
4801 W. 81st Street	Bloomington	MN	55437	
6 CityPlace Drive	Creve Coeur	MO	63141	314-432-9801
9480 Three Rivers Road	Gulfport	MS	39501	228-863-0458
2401 Hardy Street	Hattiesburg	MS	39401	228-863-0458
119 Marketridge Drive	Ridgeland	MS	39157	228-863-0458
4319 South Alston Avenue	Durham	NC	27713	919-433-1593
8720 Red Oak Boulevard	Charlotte	NC	28217	704-778-4645

Address 1	City	State	Zip	Contact Number
598 Airport Boulevard	Morrisville	NC	27560	
3701 O Street	Lincoln	NE	68510	402-592-9130
6940 South 108th Street	Omaha	NE	68128	402-592-9130
640 Marlboro Street	Keene	NH	03431	802-860-0744
31 Old Etna Road	Lebanon	NH	03766	802-860-0744
15 Constitution Drive	Bedford	NH	03110	207-774-5936
1817 Route 130	Burlington	NJ	8016	609-239-6518
Two Center Court	Totowa	NJ	07512	973-890-7452
14000 Commerce Parkway	Mt. Laurel	NJ	08054	609-239-6421
115 W Century Road	Paramus	NJ	07652	201-225-7307
11 Commerce Drive	Cranford	NJ	7016	908-709-2950
100 Ridge Road	Jamesburg	NJ	08831	609-699-4564
100 Ridge Road	Jamesburg	NJ	08831	732-521-7160
302 Commerce Square Boulevard	Burlington	NJ	08016	609-239-6302
300 Commerce Square Boulevard	Burlington	NJ	08016	609-239-6302
8000 Midlantic Drive	Mount Laurel	NJ	8054	609-239-6421
3401 Candelaria NE	Albuquerque	NM	87107	801-412-6400
2222 East 20th Street	Farmington	NM	87401	801-412-6401
1400 Greg Street	Sparks	NV	84931	775-826-3363
6870 Paradise Road	Las Vegas	NV	89119	702-473-7310
5 Dakota Drive	Lake Success	NY	11042	516-328-4045
5 Dakota Drive	Lake Success	NY	11042	516-328-4045
1311 Mamaroneck Avenue	White Plains	NY	10605	914-286-8907
18 Corporate Woods Boulevard	Albany	NY	12211	518-465-2221
61 Broadway	New York	NY	10006	212-742-2611
125 Park Avenue	New York	NY	10017	212-850-1065
1800 Walt Whitman Road	Melville	NY	11747	631-844-2711
370 Lexington	New York	NY	10006	212-922-0701
800 CrossKeys Office Park	Fairport	NY	14450	607-765-6550
50 Broadway	Hawthorne	NY	10532	
1333 Broadway	New York	NY	10018	
4900 Parkway Drive	Mason	OH	45040	614-662-9904
5200 Upper Metro Place	Dublin	OH	43017	614-662-9904
2525 Rohr Road	Lockbourne	OH	43137	614 491 1434
6100 Oak Tree Boulevard	Independence	OH	44131	412-474-1500

Address 1	City	State	Zip	Contact Number
1724 Indian Wood Circle	Maumee	OH	43537	260-436-7395
2 Prestige Place	Miamisburg	OH	45342	614-662-9904
5700 SW 36th Street	Oklahoma City	OK	73179	817-345-4272
9401 SW Nimbus Avenue	Beaverton	OR	97008	503-277-1140
1020 Greenacres Road	Eugene	OR	97408	541-772-9174
1020 Knutson	Medford	OR	97504	541-772-9174
16416 Southwest 72nd Avenue	Portland	OR	97224	503-431-3986
16535 Southwest 72nd Avenue	Portland	OR	97224	503-431-3986
2280 N.W. Stewart Parkway	Roseburg	OR	97471	541-772-9174
726 Hawthorne Avenue Northeast	Salem	OR	97301	541-772-9174
5020 Ritter Road	Mechanicsburg	PA	17055	717-796-9970
800 Enterprise Drive	Horsham	PA	19044	215-682-5900
1650 Market Street	Philadelphia	PA	19103	215-209-6201
500 Lindbergh Drive	Moon Township	PA	15108	412-474-1500
One Bala Plaza	Bala Cynwyd	PA	19004	610-617-2186
One Bala Plaza	Bala Cynwyd	PA	19004	610-617-2186
117 Metro Center Boulevard	Warwick	RI	02886	401-732-3079
850 Waterman Avenue	East Providence	RI	02914	401-732-7048
101 Corporate Boulevard	West Columbia	SC	29169	
5416 Middlebrook Pike	Knoxville	TN	37921	865-291-3879
421 Great Circle Drive	Nashville	TN	37228	615-238-6241
402 BNA Drive	Nashville	TN	37217	615-238-6241
1210 N. Post Oak Road	Houston	TX	77055	281-949-2676
1300 Post Oak Boulevard	Houston	TX	77056	
14241 Dallas Parkway	Dallas	TX	75254	214-257-7301
1817 West Braker Lane	Austin	TX	78758	512-506-2080
12515-7 Research Boulevard	Austin	TX	78759	512-506-2080
14220 Northbrook Drive	San Antonio	TX	78232	512-506-2080
7510 Calder Avenue	Beaumont	TX	7706	409-351-9733
1132 Northwest Stallings Drive	Nacogdoches	TX	75964	409-866-2422
860 West Airport Freeway	Hurst	TX	76054	817-345-4272
5800 Campus Circle Drive	Irving	TX	75063	214-257-7311
2930 W Sam Houston Parkway North	Houston	TX	77043	
298 Mercer Way	Salt Lake City	UT	84115	801-461-7635
573 West 1830 North	Orem	UT	84057	801-412-6400

Address 1	City	State	Zip	Contact Number
2441 North Main Street	Sunset	UT	84015	801-412-6400
1325 West 2200 South	West Valley City	UT	84119	801-412-6400
6464 General Greenway	Alexandria	VA	22312	703-914-3103
1919 Gallows Road	Vienna	VA	22182	703-442-1351
192 Ballard Court	Virginia Beach	VA	23462	757-497-4648
4701 Cox Road	Glen Allen	VA	23060	804-270-0708
3901 Westerre Parkway	Richmond	VA	23233	804-270-0708
2110 Washington Boulevard	Arlington	VA	22204	703-807-3972
6800 Versar Center Drive	Springfield	VA	22151	(703) 247-3923
520 Avenue D	Williston	VT	05495-7136	802-860-0744
10102 East Knox Avenue	Spokane	WA	99206	509-242-2153
8601 West Clearwater Avenue	Kennewick	WA	99336	509-575-0734
801 West Yakima Avenue	Yakima	WA	98902	509-575-0734
1300 Southwest 7th Street	Renton	WA	98057	425-873-1800
20800 Swenson Drive	Waukesha	WI	53186	262-785-4301

Exhibit iv. Example Warranty Statement

10. Warranty

a. Describe the warranty period for proposed products.

b. Submit offeror's warranty program.

Warranty periods and programs are specific to the devices delivered under the contract. Equipment will conform to "manufacturer specifications" as opposed to "specifications of this Contract."

We warrant the Canon Brand equipment we supply will be free from defects in material and workmanship for 90-days from the date of delivery. In addition, after such 90-day period, we will maintain such equipment in good operating order per manufacturer's specifications provided, subject to normal use. For a complete description of our limited warranty, please see attached Acquisition, Lease and Maintenance Agreements included in Section *A. Method of Approach, 16. Additional Agreements.*

Below is an example of our Replacement Guarantee for Canon multifunctional devices:

Replacement Guarantee

Within four (4) years of original installation of any newly, installed Canon brand equipment covered under an active Maintenance Agreement, at your written request we will, replace such equipment with a like unit if you meet the following three conditions:

(1) The equipment is continuously under our Maintenance Agreement from date of installation;

(2) You fulfill all of the terms of the Maintenance Agreement applicable to you, and;

(3) Before requesting a replacement unit, you give us the opportunity to cure any service problems which you may have with the equipment.

In the event that an item of equipment is inoperable for a period in excess of sixteen (16) consecutive business hours, we will supply a loaner unit until the machine is restored to good working order.

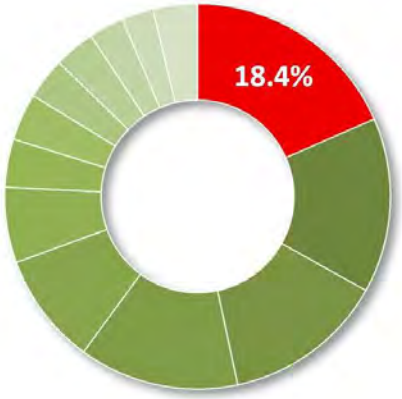
Exhibit v. Company Description

We are a Canon U.S.A., Inc. company providing integrated systems technology that comprises one of the strongest solutions portfolios in the document management industry. Our unique and successful heritage is built upon an ability to offer benchmark levels of service and support.

Combining the strengths of the *Canon Group* companies we provide industry leading enterprise services, advanced production print technology and large format solutions supported by experienced professional service offerings. Our solutions help companies of all sizes to improve their business by increasing efficiency, controlling costs and becoming more environmentally conscious.

A wholly owned subsidiary of Canon U.S.A, Inc. we are headquartered in Melville, NY and have nearly 7,000 employees in 130 offices across the country. For more information, please visit csa.canon.com. We continue to expand into cities where companies may benefit from working directly with a Canon U.S.A., Inc. sales subsidiary.

Canon has once again been recognized as the number-one brand leader in the overall copier market and in every speed segment of the black-and-white copier market evaluated in the U.S., according to Gartner Dataquest*.



Canon has been #1 in U.S. black-and-white and color copier placements for the 13th consecutive year.

**The Gartner Dataquest research studies focused on market share for color and black-and-white copiers of both digital and analog technology for 2009, including PC copiers (1-10ppm) and copiers in Segments 1-6, which range in speed from 11 to 91+ copies-per-minute (cpm).*

Canon is a nearly $46 billion company that pursues global diversification with regional operations in the Americas, Europe and Asia. In our global structure, each region handles comprehensive sales and marketing duties. Throughout the group there are 197,386 employees and 294 research, manufacturing, and sales subsidiaries.

The high priority Canon places on its Global R&D effort is evident in its devotion of more than 8.5% of annual revenues. Canon's worldwide research and development investment approached $3.9 billion in 2010. Canon's efforts in this area include a more regional focus in order to develop technologies that meet the specific demands encountered in the Americas, Europe, and Asia. Based upon the number of registered US patents filed by Canon, you can easily conclude that we have spent our Research & Development dollars effectively. Over the last 18 years, Canon has consistently ranked within the top four in this critical category.

We offer many unique benefits. One area that has been a welcome addition to our offerings is the National Technology Solutions Center (NTSC). This truly sets us apart. It offers a single, simplified resource for a full range of technologies, as well as implementation and help desk support. In addition, national customers enjoy consistent best-in-class support for all their locations nationwide. A staff of product and software application experts is directly accessible to assist our customers with the continual task of streamlining workflow processes through innovative technology.

Given all of these areas of support, it is easy to see why we position ourselves as a total document management solutions provider. Our diversified portfolio of solutions touches upon every point of the document cycle within a given workflow.

There are many reasons why we are a premier choice for you to consider for your imaging systems/document management needs. Here are a few:

1. **We are a single source solutions provider.** Our hardware, software, and third-party enablers combine for one of the most diverse portfolios in the industry.

2. **We are a Canon U.S.A., Inc. Company.** The relationship we have with our parent company is a strong and valued one. We are committed to providing outstanding quality and value that lives up to the Canon name.

3. **Canon office equipment is the #1 brand in the industry.** Being #1 is not reason enough to partner with any company. It does however provide assurance that the technology is widely accepted and utilized in the ever-changing world of business. Staying ahead of the technological curve requires a commitment to excellence that never ceases from research and development to manufacturing and marketing.

4. Our **ability to draw upon the support of Canon U.S.A., Inc.** and the technology they represent, yet still have the flexibility to create local programs which meet the specific needs of the markets we support, is a one/two combination rarely found in business.

5. The addition of programs such as NTSC shows the level of commitment we have to supporting our customers. **We will continue to develop ways in which to improve our capabilities** and ultimately provide you with outstanding customer service. To that end:
    a. We will listen to understand your requirements.
    b. We will provide the necessary solutions to meet those requirements.
    c. From a financial perspective, we will provide benchmark value.
    d. We will offer outstanding service and support to ensure your ongoing satisfaction.

DNBi® Risk Management

Printed By: Steven Cohen
Date Printed: May 01, 2013

Live Report : CANON SOLUTIONS AMERICA, INC.

D-U-N-S® Number: 07-161-9878
Trade Names: (SUBSIDIARY OF CANON U.S.A., INC., MELVILLE, NY)
Endorsement/Billing Reference: scohen@solutions.canon.com

D&B Address

Address	One Canon Park Melville,NY - 11747	**Location Type**	Headquarters (Subsidiary)
Phone	631 330-5000	**Web**	www.csa.canon.com
Fax			

Endorsement : scohen@solutions.canon.com

Company Summary

Currency: Shown in USD unless otherwise indicated

Score Bar

PAYDEX®	70
Commercial Credit Score Class	3
Financial Stress Score Class	2
D&B Rating	1R3
Credit Limit - D&B Aggressive	900,000.00
Credit Limit - D&B Conservative	400,000.00
Bankruptcy Found	N

Company News

Today: Wednesday, May 01, 2013

This company is not currently tracked for Company News.

Powered by FirstRain

Detailed Trade Risk Insight™

Days Beyond Terms Past 3 Months

27
Days

Dollar-weighted average of **21** payment experiences reported from **7** Companies

Recent Derogatory Events

	Feb-13	Mar-13	Apr-13
Placed for Collection	-	-	-
Bad Debt Written Off	-	-	-

Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
Bankruptcies	0	-
Judgments	0	-
Liens	1	06/06/11
Suits	1	10/13/11
UCCs	20	11/08/12

The public record items contained herein may have been paid, terminated, vacated or released prior to todays date.

D&B Company Overview

This is a headquarters (subsidiary) location

Branch(es) or Division(s) exist	Y
Chief Executive	YOROKU ADACHI, CEO-CHB

Year Started	1971
Employees	6600 (125 Here)
Financing	SECURED
SIC	7389
Line of business	Business services
NAICS	561990
History Status	CLEAR

Corporate Linkage

Global Ultimate

Company	City , Country	D-U-N-S® NUMBER
CANON INC.	OTA-KU , JAPAN	69-054-9662

Parent

Company	City , State	D-U-N-S® NUMBER
CANON U.S.A., INC.	MELVILLE , New York	04-153-0692

Branches (Domestic)

Company	City , State	D-U-N-S® NUMBER
CANON SOLUTIONS AMERICA, INC.	DOWNERS GROVE , Illinois	00-233-0889
CANON SOLUTIONS AMERICA, INC.	LOS ANGELES , California	00-270-2863
CANON SOLUTIONS AMERICA, INC.	SALT LAKE CITY , Utah	00-381-9328
CANON SOLUTIONS AMERICA, INC.	PARAMUS , New Jersey	00-814-1384
CANON SOLUTIONS AMERICA, INC.	NEW HYDE PARK , New York	00-861-5895
CANON SOLUTIONS AMERICA, INC.	CHICAGO , Illinois	01-743-2522
CANON SOLUTIONS AMERICA, INC.	CHICAGO , Illinois	01-937-0209
CANON SOLUTIONS AMERICA, INC.	BOCA RATON , Florida	02-087-3522
CANON SOLUTIONS AMERICA, INC.	ENGLEWOOD , Colorado	02-683-9576
CANON SOLUTIONS AMERICA, INC.	ITASCA , Illinois	02-765-6805
CANON SOLUTIONS AMERICA, INC.	PORTLAND , Oregon	03-445-4905
CANON SOLUTIONS AMERICA, INC.	AGOURA HILLS , California	04-227-5516
CANON SOLUTIONS AMERICA, INC.	SAN DIEGO , California	04-891-8432
CANON SOLUTIONS AMERICA, INC.	TROY , Michigan	06-792-9690
CANON SOLUTIONS AMERICA, INC.	CHICAGO , Illinois	06-724-0148
CANON SOLUTIONS AMERICA, INC.	WOODCLIFF LAKE , New Jersey	07-103-5302
CANON SOLUTIONS AMERICA, INC.	FARMINGTON , Michigan	36-192-7403
CANON SOLUTIONS AMERICA, INC.	CRANFORD , New Jersey	10-758-6208
CANON SOLUTIONS AMERICA, INC.	PASADENA , California	11-363-8949
CANON SOLUTIONS AMERICA, INC.	SOUTH SAN FRANCISCO , California	11-889-9314
CANON SOLUTIONS AMERICA, INC.	MASON , Ohio	12-102-3738
CANON SOLUTIONS AMERICA, INC.	VIRGINIA BEACH , Virginia	12-317-7813
CANON SOLUTIONS AMERICA, INC.	CORAOPOLIS , Pennsylvania	12-541-4339
CANON SOLUTIONS AMERICA, INC.	ELLICOTT CITY , Maryland	12-826-2859
CANON SOLUTIONS AMERICA, INC.	BEDFORD , New Hampshire	12-834-9359

This list is limited to the first 25 branches.
For the complete list, Please logon to DNBi and view the Dynamic Family Tree Information.

Affiliates (Domestic)

Company	City , State	D-U-N-S® NUMBER
CANON FINANCIAL SERVICES, INC.	MOUNT LAUREL , New Jersey	02-197-4928
CANON BUSINESS SOLUTIONS	SALT LAKE CITY , Utah	05-951-3960
CANON BUSINESS SOLUTIONS-WEST	GARDENA , California	07-227-3220
CANON INFORMATION TECHNOLOGY SERVICES, INC.	CHESAPEAKE , Virginia	12-648-7508
CANON VIRGINIA INC	NEWPORT NEWS , Virginia	15-324-7531
CANON BUSINESS SOLUTIONS - TERECK, INC.	DURHAM , North Carolina	15-782-4699
CANON U.S. LIFE SCIENCES, INC.	ROCKVILLE , Maryland	17-961-4149
CANON BUSINESS SOLUTIONS, INC	NEW YORK , New York	06-493-5877
CANON DEVELOPMENT AMERICAS, INC.	IRVINE , California	62-155-2520
CANON BUSINESS PROCESS SERVICES, INC.	NEW YORK , New York	78-689-8726
CANON LATIN AMERICA, INC.	MIAMI , Florida	94-408-9432
VIRTUAL IMAGING, INC.	BOCA RATON , Florida	88-477-4951

Affiliates (International)

Company	City , Country	D-U-N-S® NUMBER
Canon Canada Inc	MISSISSAUGA , CANADA	20-770-1541
Canon do Brasil Indústria e Comércio Ltda.	SAO PAULO , BRAZIL	89-751-2224
CANON ARGENTINA S.A.	Ciudad de Buenos Aires , ARGENTINA	97-019-6895

Predictive Scores

Currency: Shown in USD unless otherwise indicated

Credit Capacity Summary

This credit rating was assigned because of D&Bs assessment of the companys creditworthiness. For more information, see the D&B Rating Key

D&B Rating : **1R3**

Number of employees: 1R indicates 10 or more employees

Composite credit appraisal: 3 is fair

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive.

Below is an overview of the companys rating history since 01-01-1991

D&B Rating	Date Applied
1R3	09-01-2011
1R4	07-12-2011
1R3	11-30-2004
1R4	12-31-2001
1R3	12-04-2001
1R4	12-21-2000
1R3	05-13-1998
1R4	04-08-1997
1R3	02-22-1997
--	01-01-1991

Number of Employees Total:	6,600 (125 here)

Payment Activity:	**(based on 236 experiences)**
Average High Credit:	20,586
Highest Credit:	900,000
Total Highest Credit:	3,881,000

D&B Credit Limit Recommendation

Conservative credit Limit	400,000
Aggressive credit Limit:	900,000
Risk category for this business :	**LOW**

The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports.
Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

Financial Stress Class Summary

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.
The Financial Stress Class of 2 for this company shows that firms with this class had a failure rate of 0.09% (9 per 10,000), which is lower than the average of businesses in D & B's database

Financial Stress Class : 2

(Lowest Risk:1; Highest Risk:5)

Moderate risk of severe financial stress, such as a bankruptcy, over the next 12 months.

Probability of Failure:

Among Businesses with this Class: **0.09 %** (9 per 10,000)
Financial Stress National Percentile : **71** (Highest Risk: 1; Lowest Risk: 100)
Financial Stress Score : **1515** (Highest Risk: 1,001; Lowest Risk: 1,875)
Average of Businesses in D&Bs database: **0.48 %** (48 per 10,000)

The Financial Stress Class of this business is based on the following factors:

Low proportion of satisfactory payment experiences to total payment experiences.
UCC Filings reported.
High proportion of past due balances to total amount owing.
High number of inquiries to D & B over last 12 months.

Notes:

The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes.
The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file.
The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	71
Region: MIDDLE ATLANTIC	44
Industry: BUSINESS, LEGAL AND ENGINEERING SERVICES	52
Employee range: 500+	61
Years in Business: 26+	77

This Business has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Credit Score Summary

The Commercial Credit Score predicts the likelihood that a company will pay its bills in a severely delinquent manner (90 days or more past terms), obtain legal relief from creditors or cease operations without paying all creditors in full over the next 12 months. Scores are calculated using a statistically valid model derived from D&B's extensive data files.
The Credit Score class of 3 for this company shows that 18.4% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

Credit Score Class : 3

Lowest Risk:1;Highest Risk :5

Incidence of Delinquent Payment

Among Companies with this Classification: **18.40 %**
Average compared to businesses in D&Bs database: **23.50 %**
Credit Score Percentile : **70** (Highest Risk: 1; Lowest Risk: 100)
Credit Score : **450** (Highest Risk: 101; Lowest Risk:670)

The Credit Score Class of this business is based on the following factors:

Most recent amount past due.
Composite credit appraisal is rated fair.
High proportion of past due balances to total amount owing.
Insufficient number of payment experiences.

Notes:

The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.
The incidence of delinquency shows the percentage of firms in a given percentile that are likely to pay creditors in a severely delinquent manner. The average incidence of delinquency is based on businesses in D&B's database and is provided for comparative purposes.
The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	70
Region: MIDDLE ATLANTIC	57
Industry: BUSINESS, LEGAL AND ENGINEERING SERVICES	46
Employee range: 500+	85
Years in Business: 26+	88

This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Trade Payments

Currency: Shown in USD unless otherwise indicated

D&B PAYDEX®

The D&B PAYDEX is a unique, weighted indicator of payment performance based on payment experiences as reported to D&B by trader references. Learn more about the D&B PAYDEX

Timeliness of historical payments for this company.

Current PAYDEX is	**70**	Equal to 15 days beyond terms (Pays more slowly than the average for its industry of 6 days beyond terms)
Industry Median is	**76**	Equal to 6 days beyond terms
Payment Trend currently is		Down, compared to payments three months ago

Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection

even though the existence or amount of the debt is disputed.

Total payment Experiences in D&Bs File (HQ)	236
Payments Within Terms (not weighted)	77 %
Trade Experiences with Slow or Negative Payments(%)	25.85%
Total Placed For Collection	0
High Credit Average	20,586
Largest High Credit	900,000
Highest Now Owing	800,000
Highest Past Due	800,000

D&B PAYDEX® : 70

(Lowest Risk:100; Highest Risk:1)

When weighted by amount, payments to suppliers average 15 days beyond terms

3-Month D&B PAYDEX® : 68

(Lowest Risk:100; Highest Risk:1)

Based on payments collected over last 3 months.

When weighted by amount, payments to suppliers average 17 days beyond terms

D&B PAYDEX® Comparison

Current Year

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Business services , based on SIC code 7389 .

Shows the trend in D&B PAYDEX scoring over the past 12 months.

	6/12	7/12	8/12	9/12	10/12	11/12	12/12	1/13	2/13	3/13	4/13	5/13
This Business	69	71	69	72	72	73	73	77	77	71	70	70
Industry Quartiles												
Upper	80	.	.	80	.	.	79	.	.	80	.	.
Median	76	.	.	76	.	.	76	.	.	76	.	.
Lower	68	.	.	68	.	.	68	.	.	69	.	.

Current PAYDEX for this Business is 70 , or equal to 15 days beyond terms
The 12-month high is 77 , or equal to 5 DAYS BEYOND terms
The 12-month low is 69 , or equal to 16 DAYS BEYOND terms

Previous Year

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Business services , based on SIC code 7389 .

Previous Year	06/11 Q2'11	09/11 Q3'11	12/11 Q4'11	03/12 Q1'12
This Business	65	70	72	71
Industry Quartiles				
Upper	79	79	80	80
Median	76	76	76	76
Lower	67	68	68	68

Based on payments collected over the last 4 quarters.
Current PAYDEX for this Business is 70 , or equal to 15 days beyond terms
The present industry median Score is 76 , or equal to 6 days beyond terms
Industry upper quartile represents the performance of the payers in the 75th percentile
Industry lower quartile represents the performance of the payers in the 25th percentile

Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

$ Credit Extended	# Payment Experiences	Total Amount	% of Payments Within Terms
Over 100,000	4	2,400,000	67%
50,000-100,000	7	465,000	94%
15,000-49,999	23	575,000	84%
5,000-14,999	47	325,000	77%
1,000-4,999	54	91,500	83%
Under 1,000	53	13,750	66%

Based on payments collected over last 24 months.
All Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Payment Summary

- There are 236 payment experience(s) in D&Bs file for the most recent 24 months, with 150 experience(s) reported during the last three month period.
- The highest Now Owes on file is 800,000 . The highest Past Due on file is 800,000

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	Total Revd (#)	Total Amts	Largest High Credit	Within Terms (%)	Days Slow <31 (%)	31-60 (%)	61-90	90>
Top Industries								
Telephone communictns	19	110,750	40,000	93	3	4	0	0
Nonclassified	15	939,650	800,000	14	0	86	0	0
Public finance	12	49,000	15,000	98	2	0	0	0
Electric services	11	18,500	7,500	59	41	0	0	0
Whol office equipment	10	48,500	15,000	83	14	3	0	0
Whol office supplies	8	1,293,750	900,000	96	2	0	0	2
Whol computers/softwr	8	167,750	95,000	96	4	0	0	0
Mfg computers	8	125,100	35,000	97	0	0	3	0
Help supply service	8	28,750	7,500	43	9	9	39	0
Radiotelephone commun	7	525,100	400,000	100	0	0	0	0
Trucking non-local	6	18,850	7,500	98	0	0	2	0
Whol electrical equip	6	6,100	5,000	100	0	0	0	0
Misc equipment rental	6	8,050	50	100	0	0	0	0
Photocopying service	5	74,250	60,000	99	0	0	0	1
Misc business service	5	71,050	50,000	75	0	4	21	0
Mfg misc office eqpt	5	35,250	20,000	22	29	28	21	0
Ret misc merchandise	5	20,350	10,000	86	13	1	0	0
Employment agency	4	49,250	45,000	95	5	0	0	0
Ret mail-order house	4	6,600	5,000	4	19	75	0	2
Mfg photograph equip	3	31,500	30,000	52	48	0	0	0
Whol service paper	3	25,350	25,000	100	0	0	0	0
Paper mill	3	31,000	15,000	74	26	0	0	0
Whol printing paper	3	17,000	15,000	100	0	0	0	0

Lithographic printing	3	10,100	10,000	100	0	0	0	0
Misc publishing	3	900	750	100	0	0	0	0
Passenger car rental	2	80,000	55,000	100	0	0	0	0
Short-trm busn credit	2	21,000	20,000	98	0	2	0	0
Gravure printing	2	12,500	7,500	100	0	0	0	0
Police protection	2	3,250	2,500	100	0	0	0	0
Misc investor	2	550	500	100	0	0	0	0
Whol heating/ac equip	1	10,000	10,000	100	0	0	0	0
Detective/guard svcs	1	7,500	7,500	50	50	0	0	0
Mfg computer storage	1	7,500	7,500	100	0	0	0	0
Personal credit	1	5,000	5,000	50	50	0	0	0
Mfg relays/controls	1	2,500	2,500	100	0	0	0	0
Ret fuel oil dealer	1	2,500	2,500	0	0	100	0	0
Whol industrial equip	1	2,500	2,500	100	0	0	0	0
Executive office	1	1,000	1,000	100	0	0	0	0
Arrange cargo transpt	1	1,000	1,000	100	0	0	0	0
Truck rental/leasing	1	500	500	100	0	0	0	0
Mfg male work clothes	1	250	250	50	50	0	0	0
Business consulting	1	100	100	100	0	0	0	0
Newspaper-print/publ	1	50	50	100	0	0	0	0
Coating/engrave svcs	1	50	50	100	0	0	0	0
Investment advice	1	50	50	0	50	50	0	0
Other payment categories								
Cash experiences	38	6,500	1,000					
Payment record unknown	2	1,750	1,000					
Unfavorable comments	1	2,500	2,500					
Placed for collections	0	N/A	0					
Total in D&B's file	236	3,881,000	900,000					

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices etc.

Detailed payment history for this company

Date Reported (mm/yy)	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale Within (month)
04/13	Ppt	95,000	95,000	0		1 mo
	Ppt	90,000	65,000	1,000	N30	1 mo
	Ppt	5,000	1,000	0	N30	1 mo
	Ppt	1,000	0	0	N30	4-5 mos
	Ppt	1,000	0	0		1 mo
	Ppt	500	500	0		1 mo
	Ppt-Slow 30	250	250	50		1 mo
	Slow 30-90	250	250	250	N30	1 mo
03/13	Disc	1,000	0	0		6-12 mos
	Disc-Ppt	15,000	15,000	0		1 mo
	Ppt	300,000	30,000	250		1 mo
	Ppt	40,000	30,000	0		1 mo
	Ppt	30,000	2,500	0		1 mo
	Ppt	25,000	25,000	50		1 mo
	Ppt	20,000	500	0		1 mo
	Ppt	15,000	0	0		2-3 mos
	Ppt	10,000	750	0		1 mo
	Ppt	10,000	500	0	N30	1 mo
	Ppt	10,000	0	0		1 mo
	Ppt	7,500	2,500	0		1 mo

	Ppt	7,500	100	0		1 mo
	Ppt	7,500	0	0		4-5 mos
	Ppt	5,000	0	0		6-12 mos
	Ppt	5,000	5,000	0		1 mo
	Ppt	5,000	0	0		2-3 mos
	Ppt	2,500	2,500	0	N30	1 mo
	Ppt	2,500	750	0		1 mo
	Ppt	2,500	0	0		1 mo
	Ppt	2,500	0	0	N30	6-12 mos
	Ppt	2,500	2,500	0		1 mo
	Ppt	2,500	250	0		1 mo
	Ppt	2,500	0	0		6-12 mos
	Ppt	2,500	0	0		2-3 mos
	Ppt	2,500	0	0		2-3 mos
	Ppt	1,000	0	0		1 mo
	Ppt	1,000	250	0		1 mo
	Ppt	1,000	0	0	N30	1 mo
	Ppt	1,000	1,000	0		1 mo
	Ppt	1,000	500	0		1 mo
	Ppt	1,000	0	0		6-12 mos
	Ppt	1,000	1,000	0	N30	1 mo
	Ppt	1,000	500	0	N30	1 mo
	Ppt	1,000	0	0		2-3 mos
	Ppt	500	100	0		1 mo
	Ppt	500	500	0		1 mo
	Ppt	500	0	0	N30	1 mo
	Ppt	500	500	0		
	Ppt	500	500	0		1 mo
	Ppt	250	0	0		6-12 mos
	Ppt	250	0	0	Regular terms	2-3 mos
	Ppt	250	250	0		1 mo
	Ppt	250	250	0	N30	1 mo
	Ppt	100	100	0		1 mo
	Ppt	100	0	0		4-5 mos
	Ppt	50	50	0		1 mo
	Ppt	0	0	0	N30	1 mo
	Ppt	0	0	0		1 mo
	Ppt	0	0	0	N30	2-3 mos
	Ppt	0	0	0	N30	2-3 mos
	Ppt	0	0	0	N30	2-3 mos
	Disc-Slow 30	15,000	10,000	5,000		1 mo
	Disc-Slow 30	1,000	1,000	1,000		1 mo
	Ppt-Slow 30	55,000	45,000	15,000		1 mo
	Ppt-Slow 30	5,000	5,000	0		1 mo
	Ppt-Slow 30	500	0	0	N30	6-12 mos
	Ppt-Slow 60	5,000	5,000	2,500		1 mo
	Ppt-Slow 60	1,000	1,000	250		1 mo
	Ppt-Slow 80	750	250	250	N30	1 mo
	Ppt-Slow 90	7,500	5,000	2,500		1 mo
	Slow 15	250	0	0		2-3 mos
	Slow 30	7,500	5,000	5,000	N30	6-12 mos
	Slow 30	100	0	0		6-12 mos
	Slow 30	50	0	0		2-3 mos
	Slow 60	800,000	800,000	800,000		2-3 mos
	Slow 60	2,500	2,500	2,500	N30	
	Slow 60	1,000	1,000	750		1 mo
	Slow 60+	5,000	5,000	5,000		
	(078) Unsatisfactory .	2,500	2,500	2,500		
	(079)	0	0	0	Cash account	6-12 mos
07/12	Slow 90	15,000	0	0		6-12 mos

Payments Detail Key: red - 30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Public Filings

Currency: Shown in USD unless otherwise indicated

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	1	06/06/11
Suits	1	10/13/11
UCCs	20	11/08/12

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Liens

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Amount	**8,942**
Status	**Released**
DOCKET NO.	116918887
Type	State Tax
Filed By	WORKFORCE SER
Against	CANON BUSINESS SOLUTIONS, NEW YORK, NY
Where Filed	SALT LAKE COUNTY 3RD DISTRICT COURT, SALT LAKE CITY, UT
Date Status Attained	09/27/11
Date Filed	06/06/11
Latest Info Received	10/14/11

Suits

Suit Amount	**1,516**
Status	**Pending**
CASE NO.	CSM11838880
Plaintiff	CATAPULT ADVISORS LLC
Defendant	CANON BUSINESS SOLUTIONS INC., SAN FRANCISCO, CA
Cause	UNFAIR BUSINESS PRACTICE
Where filed	SAN FRANCISCO COUNTY SMALL CLAIMS COURT, SAN FRANCISCO, CA
Date status attained	10/13/11
Date filed	10/13/11
Latest Info Received	10/21/11

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

UCC Filings

Collateral	Negotiable instruments including proceeds and products - Inventory including proceeds and products - Account(s) including proceeds and products - Chattel paper including proceeds and products - and OTHERS
Type	Amendment
Sec. Party	IBM CREDIT LLC
Debtor	CANON BUSINESS SOLUTIONS, INC.
Filing No.	1201230045950
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2012-01-23
Latest Info Received	01/31/12
Original UCC Filed Date	2010-01-05
Original Filing No.	1001055009313

Collateral	Computer equipment
Type	Original
Sec. Party	MITSUBISHI IMAGING (MPM), INC., RYE, NY
Debtor	CANON BUSINESS SOLUTIONS WEST, GARDENA, CA
Filing No.	067056540598
Filed With	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date Filed	2006-01-24
Latest Info Received	02/07/06

Collateral	Communications equipment
Type	Original
Sec. Party	COURT SQUARE LEASING CORPORATION, MALVERN, PA
Debtor	CANON BUSINESS SOLUTIONS SOUTHEAST INC
Filing No.	21828317
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	2003-10-06
Latest Info Received	10/29/03

Collateral	Leased Equipment and proceeds
Type	Original
Sec. Party	OCE FINANCIAL SERVICES, INC., CHICAGO, IL
Debtor	CANON BUSINESS SOLUTIONS-EAST, INC.
Filing No.	25609929
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	2010-04-23
Latest Info Received	07/07/10

Collateral	Leased Computer equipment and proceeds
Type	Original
Sec. Party	DELL FINANCIAL SERVICES, L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS, INC.
Filing No.	0802225188693
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2008-02-22
Latest Info Received	03/05/08

Collateral	Leased Computer equipment and proceeds
Type	Original
Sec. Party	DELL FINANCIAL SERVICES L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS-EAST, INC
Filing No.	0705155492801
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2007-05-15
Latest Info Received	05/22/07

Collateral	Leased Computer equipment and proceeds
Type	Original
Sec. Party	DELL FINANCIAL SERVICES L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS - EAST, INC.
Filing No.	2007 1613719
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2007-04-30
Latest Info Received	06/12/07

Collateral	Leased Computer equipment and proceeds
Type	Original
Sec. Party	DELL FINANCIAL SERVICES L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS-EAST, INC
Filing No.	0606085563605
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2006-06-08
Latest Info Received	06/30/06

Collateral	Leased Computer equipment and proceeds

Type	Original
Sec. Party	DELL FINANCIAL SERVICES, L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS - EAST, INC
Filing No.	0602075127269
Filed With	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Date Filed	2006-02-07
Latest Info Received	03/10/06

Collateral	Leased Computer equipment and proceeds
Type	Original
Sec. Party	DELL FINANCIAL SERVICES, L.P., AUSTIN, TX
Debtor	CANON BUSINESS SOLUTIONS-SOUTHEAST, INC
Filing No.	23400863
Filed With	SECRETARY OF STATE/UCC DIVISION, TRENTON, NJ
Date Filed	2006-01-23
Latest Info Received	06/09/10

There are additional UCCs in D&Bs file on this company available by contacting 1-800-234-3867.

Government Activity

Activity summary

Borrower (Dir/Guar)	NO
Administrative Debt	NO
Contractor	YES
Grantee	NO
Party excluded from federal program(s)	NO

Possible candidate for socio-economic program consideration

Labour Surplus Area	N/A
Small Business	N/A
8(A) firm	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Special Events

Currency: Shown in USD unless otherwise indicated

Special Events

04/23/2013

Business address has changed from 4 Ohio Dr, Lake Success, NY, 11042 to 1 Canon Park, Melville, NY, 11747.

History & Operations

Currency: Shown in USD unless otherwise indicated

Company Overview

Company Name:	CANON SOLUTIONS AMERICA, INC.
Doing Business As :	(SUBSIDIARY OF CANON U.S.A., INC., MELVILLE, NY)
Street Address:	One Canon Park Melville , NY 11747
Phone:	631 330-5000
URL:	http://www.csa.canon.com
History	Is clear
Present management control	42 years

History

The following information was reported: **04/25/2013**

Officer(s):	YOROKU ADACHI, CEO-CHB TOYOTSUGU KUWAMURA, PRES SEYMOUR LIEBMAN, V CHB-SEC KUNIHIKO TEDO, TREAS
DIRECTOR(S) :	THE OFFICER(S)

The New York Secretary of State's business registrations file showed that Canon Business Solutions, Inc was registered as a Corporation on March 19, 1971.

Business started 1971. 100% of capital stock is owned by parent company.

YOROKU ADACHI. Antecedents are unknown.

TOYOTSUGU KUWAMURA. Antecedents are unknown.

SEYMOUR LIEBMAN. Antecedents are unknown.

KUNIHIKO TEDO. Antecedents are unknown.

SISTER SUBSIDIARIES :

Canon Canada Inc, Mississauga, Ontario, Canada. Started 1972. Operates as a sales agent for top parent's products in Canada.

Canon Virginia Inc, Newport News, VA. Started 1985. Manufactures copy machines and laser printers for sale by the parent company.

Canon Financial Services Inc, Burlington, NJ. Acquired in 1990. This business leases business machines.

Canon Computer Systems, Costa Mesa, CA. DUNS #-963-4102. Started 1992. Wholesales computers and printers.

Business address has changed from 300 Commerce Square Blvd, Burlington, NJ, 08016 to 4 Ohio Dr, Lake Success, NY, 11042.

Business address has changed from 4 Ohio Dr, Lake Success, NY, 11042 to 1 Canon Park, Melville, NY, 11747.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF Apr 26 2013
The following data is not an official record of the Department of State or the State of New York and Dun & Bradstreet is not an employee or agent thereof.

Registered Name:	CANON SOLUTIONS AMERICA, INC.
Business type:	CORPORATION
Corporation type:	PROFIT
Date incorporated:	Mar 19 1971
State of incorporation:	NEW YORK

Filing date:	Mar 19 1971
Registration ID:	304603
Duration:	PERPETUAL
Status:	ACTIVE
Where filed:	SECRETARY OF STATE/CORPORATION DIVISION , ALBANY , NY
Registered agent:	CORPORATION SERVICE COMPANY , 80 STATE STREET , ALBANY , NY , 122072543
Principals:	YOROKU ADACHI , CHAIRMAN OF THE BOARD , ONE CANON PLAZA , LAKE SUCCESS , NY , 110420000

Operations

04/25/2013

Description:	Subsidiary of CANON U.S.A., INC., MELVILLE, NY started 1966 which operates as a wholesaler of business machines and photographic products. Parent company owns 100% of capital stock. Parent company has numerous other subsidiary(ies). As noted, this company is a subsidiary of Canon U.S.A., Inc., DUNS #04-153-0692, and reference is made to that report for background information on the parent company and its management. No current financial information is reported. Operates business services, specializing in advertising, promotional and trade show services (100%). ADDITIONAL TELEPHONE NUMBER(S): Toll-Free 800 815-4000. Has 40,000 account(s). Terms are cash Net 10 days, contractual basis and Net 30 days. Sells to non profit organizations, retail, commercial concerns and government. Territory : Regional. Nonseasonal.
Employees:	6,600 which includes officer(s). 125 employed here.
Facilities:	Rents 77,000 sq. ft. in a one story brick building.
Branches:	This business has multiple branches, detailed branch/division information is available in Dun & Bradstreets linkage or family tree products.

SIC & NAICS

SIC:
Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code.
The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.
7389 0300 Advertising, promotional, and trade show services

NAICS:

561990 All Other Support Services

Financials

Currency: Shown in USD unless otherwise indicated

Company Financials: D&B

Additional Financial Data

As of March 15, 2013, attempts to contact the management of this business have been unsuccessful. Inside soource declined information. Outside sources confirmed operation and location.

Key Business Ratios

D & B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance.

To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

Based on this Number of Establishments 10

Industry Norms Based On 10 Establishments

	This Business	Industry Median	Industry Quartile
Profitability			
	UN	4.7	UN
	UN	11.1	UN
Short-Term Solvency			
	UN	1.6	UN
	UN	1.3	UN
Efficiency			
	UN	100.1	UN
	UN	8.9	UN
Utilization			
	UN	111.9	UN

UN = Unavailable

Detailed Trade Risk Insight™

Detailed Trade Risk Insight provides detailed updates on over 1.5 billion commercial trade experiences collected from more than 260 million unique supplier/purchaser relationships.

Days Beyond Terms - Past 3 & 12 Months

3 months from Mar 13 to May 13

27 Days

Dollar-weighted average of **21** payment experiences reported from **7** companies

12 months from Jun 12 to May 13

3 Days

Dollar-weighted average of **47** payment experiences reported from **18** companies

Derogatory Events Last 12 Months from May 12 to Apr 13

No Derogatory trade Event has been reported on this company for the past 13 Months

Total Amount Current and Past Due - 12 month trend from May 12 to Apr 13

Status	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13
Total	1,001,398	976,771	889,744	488,859	792,037	709,975	686,547	637,115	639,322	585,548	636,137	0
Current	999,700	976,669	889,744	488,838	791,935	709,776	686,547	637,115	604,781	585,548	635,673	-
1-30 Days Past Due	1,628	-	-	-	-	97	-	-	9,985	-	202	-
31-60 Days Past Due	-	-	-	-	-	-	-	-	8,242	-	92	-
61-90 Days Past Due	70	102	-	-	-	-	-	-	8,157	-	85	-
90+ Days Past Due	-	-	-	21	102	102	-	-	8,157	-	85	-

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Exhibit vii. Disadvantaged Business Enterprise

When a participating Purchasing Agency wishes to engage a Certified Disadvantaged Business Enterprise to perform functions, services, or support covered within the County of DuPage Agreement and with our approval; a billing and discount arrangement will be agreed upon with the Certified Disadvantaged Business Enterprise. The Participating Purchasing Agency will receive the same level of pricing and services as outlined in the DuPage Agreement.

If a Participating Purchasing Agency requires the performance of functions, services or support not covered within the County of DuPage Agreements, the Participating Purchasing Agency and Certified Disadvantaged Business Enterprise will negotiate the requirements, terms, conditions and compensation.

Exhibit viii. Sponsorship Fee

As part of our commitment to providing excellent support for the County of DuPage and the National IPA agreement, we are requesting the inclusion of the process listed below, so that we can better support certain Participating Purchasing Agencies.

From time to time Participating Purchasing Agencies will organize a separate buying group under a lead or parent organization (the "Sponsor") for the purposes of consolidating buying agreements, locally, regionally or nationally. These Sponsors will perform, for their buying groups, various functions, services or support. To compensate Sponsors for their functions, services and support, Sponsors may request or require a fee (fixed amount or percentage of sales) in respect of procurements made by Participating Purchasing Agencies in their separate buying groups, and they may desire that the fee be collected and remitted by the vendors, rather than being paid directly by the Participating Purchasing Agencies to the Sponsors.

Accordingly, as supplier under County of DuPage Agreement is permitted, if a Sponsor requests or requires a fee in respect of procurements made by Participating Purchasing Agencies, which are members of the Sponsor's separate buying group, to increase the pricing otherwise payable by such Participating Public Agencies under County of DuPage Agreement by the amount of such fee (without itemizing as a separate line item); provided, however, that all such fees shall be remitted by Canon Solutions America, Inc. to the Sponsor.

NATIONALIPA

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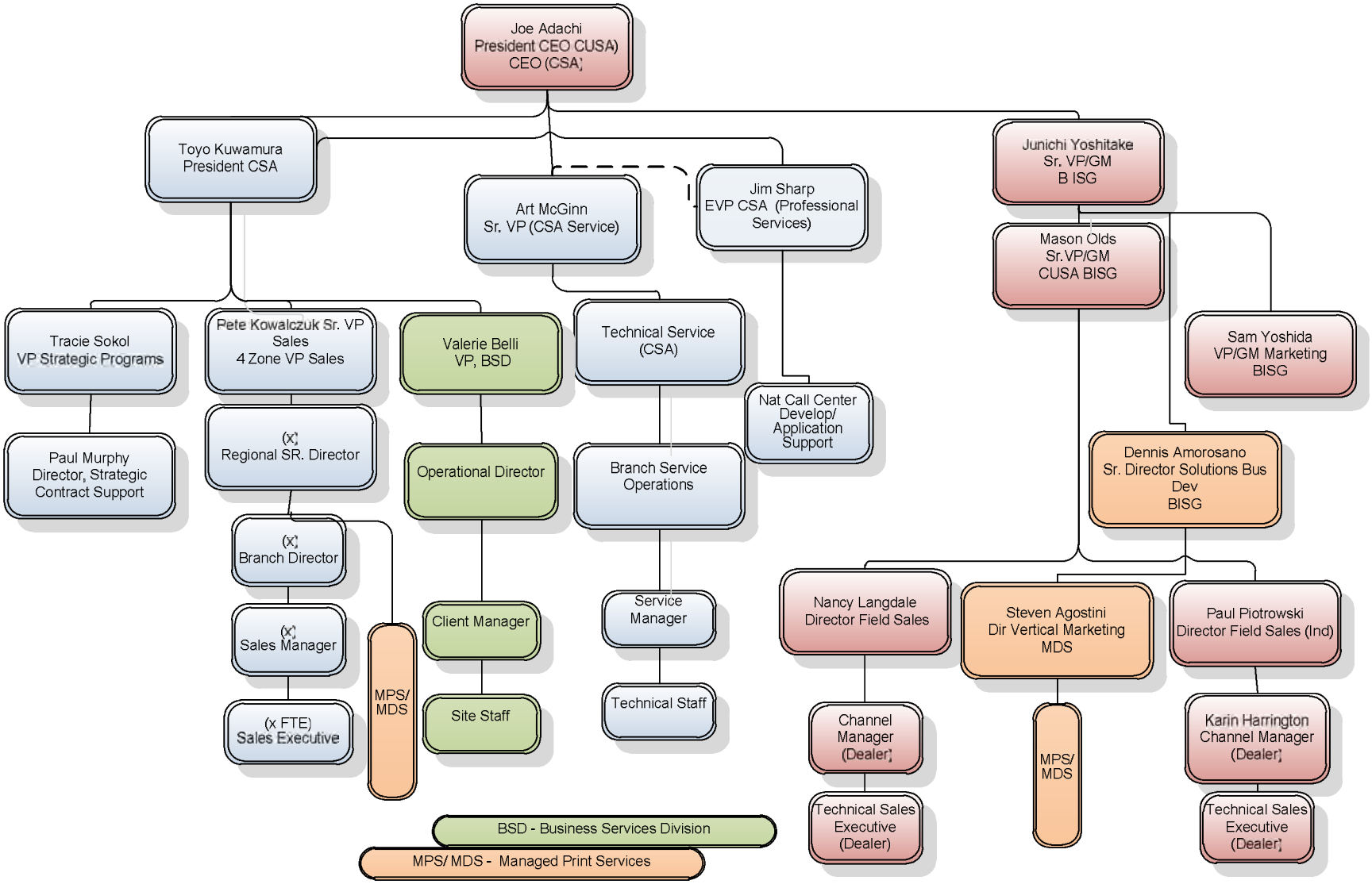
Canon USA & Canon Solutions America



Canon
CANON SOLUTIONS AMERICA

CANON SOLUTIONS AMERICA
Canon Solutions America, Inc. ("CSA")
4 Ohio Drive, Lake Success, NY 11042
(800)-613-2228

PURCHASE AND MAINTENANCE AGREEMENT

PMAF# _____

Salesperson: _____ Order Date: _____

Customer ("You"):	Customer Account:		**Ship To:**		
Company:			Company:		
Address:			Address:		
City:	County:		City:	County:	
State:	Zip:	Phone:	State:	Zip:	Phone:
Contact:		Fax:	Contact:		Fax:
E-Mail:			E-Mail:		

Equipment, Supplies and Licenses of Application Software with listed third party support contracts: See Schedule A

Payment Terms	**Other Requirements**		
☐ Check with Order Check # _____	☐ Purchase P.O. Required	Subtotal	
☐ Net 30	P.O.# _____	Delivery/Install	
☐ Other _____	☐ Maintenance P.O. Required	Sales Tax	
☐ Credit Card	P.O.# _____	Total	
Requires submission of secure credit card authorization form.	☐ Tax Exempt (Attach Certificate)	Deposit	
		Balance Due	

MAINTENANCE	**Select 1 option:**	☐ Included for all Equipment	☐ Included, except for Equipment excluded on Schedule A	☐ Decline	☐ Under separate agreement

Base Charge Billing Cycle	**Coverage Plan**
☐ Monthly ☐ Quarterly ☐ Other _____	☐ Per Unit ☐ Fleet If adding to existing fleet, applicable contract # _____ ☐ Aggregate If adding to existing Aggregate, provide either a contract # or serial # _____

Excess Per Image Charge Billing Cycle	**Initial Term**	**Consumables Inclusive**
☐ Monthly ☐ Quarterly ☐ Other _____	_____ Months (min. 12)	☐ Toner (excludes Clear) ☐ Other _____

CUSTOMER SATISFACTION POLICY

If you are not satisfied with the performance of your Canon or Océ brand product, upon your written request, CSA in its sole discretion will repair or replace the product with a like unit with equivalent capabilities. Prior to replacement, CSA shall have had the opportunity to return the product to good working order in accordance with the terms of this agreement. This policy shall apply for 3 years from the date of installation or for the initial term of any CFS Lease, if longer, provided you are not in default of this Agreement and such maintenance services have not been canceled or terminated.

BY YOUR SIGNATURE BELOW, YOU AGREE TO PURCHASE THE ITEMS LISTED AND MAINTENANCE IF SELECTED ABOVE, IN SCHEDULE A OR IN ANY ADDENDUM(S) TO THIS AGREEMENT. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS AGREEMENT, CONSISTING OF THIS FACE PAGE, THE ADDITIONAL TERMS AND CONDITIONS ON PAGE 2, SCHEDULE A AND ANY ADDENDUM(S) ATTACHED HERETO.

Customer's Authorized Signature _____

Printed Name _____ Title _____ Date _____

ADDITIONAL TERMS AND CONDITIONS PMAF# _____

These are the additional terms and conditions referred to on the face page to which they are attached (such face page, schedules and any addendum(s) hereto, collectively with these terms and conditions, the "Agreement").

1. PURCHASE OF EQUIPMENT AND MAINTENANCE

1.1 Listed Items and Maintenance. You agree to purchase the units of equipment and supplies (the "Equipment") and licenses of application software with third party support contracts, if applicable (the "Listed Software" and, together with the Equipment, the "Listed Items"), as indicated on Schedule A and in any addendum(s) thereto (collectively, the "Schedule"). If you have selected maintenance on the face page, you also agree to purchase the maintenance services for the Listed Items described in Section 2 below ("Maintenance"). (a) The total purchase price specified on the face page, including sales taxes and delivery/installation charges, is due and payable in accordance with the payment terms herein. If payments are late, (i) you shall pay the actual and reasonable costs and expenses of collection incurred by CSA, including the maximum attorney's fees permitted by law and (ii) CSA may charge you and you agree to pay, a monthly late charge equal to the higher of five percent (5%) of the amount due or the maximum amount permitted by applicable law. (b) In addition to the amounts shown in this Agreement, you shall pay CSA' rates if any special rigging is necessary for delivery and installation. (c) CSA reserves the right to withhold shipment of the Listed Items until you make full payment of the total price specified in this Agreement or to revoke any credit extended to you because of your failure to pay any amounts when due or for any other reason affecting your creditworthiness. If, at any time prior to shipment, CSA discovers any mistake in pricing or Equipment configuration with respect to any Listed Item(s), CSA reserves the right to notify you of the mistake in writing, and such notification will constitute the non-acceptance of this Agreement by it with respect to such Listed Items without liability.

1.2 Maintenance Term. Maintenance under this Agreement, if selected by you on the face page, shall start on the date (the "Start Date") of installation for newly installed Equipment covered under toner inclusive maintenance. For all other newly installed Equipment, the Start Date shall be at the end of the relevant Equipment warranty or 90 days from installation, whichever comes first. The initial Maintenance term specified on the face page shall renew for successive 12 month renewal terms unless either party gives written notice of non-renewal at least 30 days prior to the expiration of the then-current term (except that in the case of image dependent service, the renewal terms shall be of the same duration as the initial term). The renewal charges shall be reflected on the invoice for the first billing cycle of the renewal period. You shall have the right to terminate this Agreement during any renewal term on 30 days written notice to CSA.

1.3 Maintenance Charges. Base charges shall be billed in advance and per image charges, shall be billed in arrears. Invoices shall be due and payable within 30 days of the invoice date unless otherwise stated on the invoice. Applicable taxes shall be added to the charges. (a) Consumables Inclusive Maintenance includes replenishment of consumables specified on the face page for exclusive use with the Equipment. CSA may terminate the Maintenance under this Agreement if you use the consumables in a different manner. In the event your toner usage exceeds by more than 10% the published manufacturer specifications for conventional office image coverage, as determined by CSA, CSA may invoice you for such excess usage. You may purchase additional toner from CSA if required during the term. You shall bear all risk of loss, theft or damage to unused consumables, which shall remain CSA's property and shall be returned promptly upon termination of this Agreement. b) If you have selected the Fleet or Aggregate Coverage plan, the Base Charge and the Covered Images shall apply to all of the Equipment on the Schedule unless otherwise indicated. If specified on the face page that the Listed Items are being added to an existing Fleet Coverage Plan under a previous agreement between you and CSA, (i) the fleet shall include the listed items under the previous agreement, and all other agreements for which the add to existing fleet option was selected, and (ii) the maintenance term for all Listed Items under this Agreement shall be the same as the maintenance term for all listed items under all such previous agreements. (c) If specified on the face page that the Listed Items are being added to an existing Aggregate Coverage Plan under a previous agreement between you and CSA, the Covered Images shall apply to all of the Equipment on the schedule , unless otherwise indicated, plus the listed items under the previous agreement(s), and all other agreements for which the add to existing Aggregate Coverage Plan was selected, on an aggregated basis, for so long as the maintenance term for all such listed items continues. (d) Unless otherwise indicated, you authorize CSA to use networked features of the Equipment including imageWARE to receive software updates, activate features/new licenses and transmit use and service data accumulated by the Equipment over your network by means of an HTTPS protocol and to store, analyze and use such data for purposes related to servicing the Equipment and product improvement. (f) You agree to provide meter readings to CSA, if applicable, in accordance with the meter read option selected and CSA's normal procedures. If you selected CSA's eManage website, you shall complete CSA's registration process governing access to and use of such website. CSA may change your meter read options from time to time upon 60 days notice. If CSA does not receive timely meter readings from you, you agree to pay invoices that reflect CSA's estimates of meter readings. CSA reserves the right to verify the accuracy of any meter readings from time to time, and to invoice you for any shortfall in the invoice for the next periodic billing cycle.

2. Maintenance. YOU SHALL RECEIVE THE MAINTENANCE DESCRIBED IN THIS SECTION 2 ONLY IF YOU HAVE SELECTED THE SAME ON THE FACE PAGE. CSA shall provide all routine preventive maintenance and emergency service necessary to keep the Equipment in good working order in accordance with this Agreement and CSA's normal practice. Such service shall be performed during CSA's local regular business hours (8:30 A.M. to 5:00 P.M. Monday through Friday, except holidays). (a) You shall give CSA reasonable access to the Equipment to perform on-site service. CSA may terminate maintenance for any Equipment you relocate to a site outside CSA's service territory. If, in CSA's opinion, any Equipment cannot be maintained in good working order through CSA' routine maintenance services, CSA may, at its option, (i) substitute comparable Equipment or (ii) cancel any balance of the term of this Agreement as to such Equipment and refund the unearned portion of any prepaid charges hereunder. Parts or Equipment replaced or removed by CSA in connection with maintenance services will become the property of CSA and you disclaim any interest therein. (b) Installation of Listed Software may be conditioned on a separate statement of work covering the scope and schedule of installation, configuration options, responsibilities of each party, and other matters, which shall solely govern as to the matters covered therein. Additional charges may apply for work beyond the initial scope described in such statement of work. CSA shall make available to you from time to time upgrades and bug fixes for the software licensed as part of the Equipment and for Listed Software, but: (i) only if such upgrades and bug fixes are provided to CSA by suppliers of such software, (ii) availability of upgrades and bug fixes may be at additional charge unless covered by separate support contract purchased by you, and (iii) installation of such upgrades and bug fixes by CSA if requested by you shall be at additional charge. You are not required to use CSA for installation of either Listed Software or for any upgrades and bug fixes, but if installation is done by anyone other than CSA, CSA shall have no responsibility for any performance or other issues that may result from such installation. (c) CSA shall also use reasonable efforts to provide Level 1 support for the Listed Software (except that for certain Listed Software, purchase by you of a separate support is required for Level 1 support). Level 1 support consists of providing help-line telephone assistance in operating the Listed Software and identifying service problems, facilitating contact between you and the supplier of the Listed Software to rectify such problems and maintaining a log of such problems to assist in tracking the same. (d) You acknowledge that CSA is not the developer of any of the Listed Software or other software and other than the foregoing, support for software is not provided under this Agreement.

3. Non-Covered Service. The following services, and any other work beyond the scope of this Agreement are not included within Maintenance and shall be invoiced in accordance with CSA' then current labor, parts and supply charges: (a) replacement of any consumable supply item, including, without limitation, paper, toner, ink, waste containers, fuser oil or staples (except for toner inclusive service to the extent provided in Section 1.3(b) above), other media, print heads and puncher dies; (b) repairs necessitated by factors other than normal use including, without limitation, any willful act, negligence, abuse or misuse of the Equipment; the use of parts, supplies or software which are not supplied by CSA and which cause abnormally frequent service calls or service problems; service performed by personnel other than CSA personnel; accident; use of the Listed Iterms with non-compatible hardware or software components; electrical power malfunction or heating, cooling or humidity ambient conditions; (c) de-installation, re-installation or relocation of Equipment (other than by CSA); (d) repairs to or realignment of Equipment, and related training, necessitated by changes you made to your system configuration or network environment; (e) work which you request to be performed outside of CSA' regular business hours; or (f) repair of network/system connection device, except when listed on face page. If you have NOT selected Maintenance on the face page, any of the maintenance services described in Section 2 above shall be available only upon your request, and shall be invoiced in accordance with CSA' then current labor, parts and supply charges.

4. DATA: You acknowledge that the hard drive(s) on the Equipment, including attached devices, may retain images, content or other data during normal operation of the Equipment ("Data") and that exposure or access to the Data by CSA, if any, is purely incidental to the services performed by CSA. Neither CSA nor any of its affiliates has an obligation to erase or overwrite Data upon your return of the Equipment to CSA or any leasing company. You are solely responsible for: (i) your compliance with applicable law and legal requirements pertaining to data privacy, security, retention and protection; and (ii) all decisions related to erasing or overwriting Data. Without limiting the foregoing, you should, prior to return or other disposition of the Equipment, utilize the Hard Disk Drive (HDD) (or comparable) formatting function (which may be referred to as "Initialized All Data/Settings" function) if found on the Equipment to perform a one pass overwrite of Data or, if you have higher security requirements, you may purchase from CSA at current rates an appropriate option for the Equipment, which may include (a) an HDD Data Encryption Kit option which disguises information before it is written to the hard drive using encryption algorithms, (b) an HDD Data Erase Kit that can perform up to a 3-pass overwrite of Data or (c) a replacement hard drive (in which case you should properly destroy the replaced hard drive). The terms of this Section 4 shall solely govern as to Data, notwithstanding that any provisions of this Agreement or any separate confidentiality or data security or other agreement now or hereafter entered into between you and CSA could be construed to apply to Data.

5. Limited Warranty. For 90 days after the date of the original delivery of Canon brand Equipment, CSA warrants that under normal use and maintenance conditions all such Equipment will be free from defects in material and workmanship. Warranty claims must be made in writing by you to CSA no later than five (5) business days after the expiration of the warranty period. CSA's obligations under this warranty are limited solely to repair or replacement (at CSA's sole option) of such parts as are proven to be defective upon CSA's inspection. This warranty does not extend to, and you shall pay, CSA's labor, parts and supply charges for any of the non-covered service described in Section 3 above. YOU EXPRESSLY ACKNOWLEDGE THAT NEITHER THIS LIMITED EQUIPMENT WARRANTY NOR THE FURNISHING OF MAINTENANCE UNDER THIS AGREEMENT ASSURES UNINTERRUPTED OPERATION AND USE OF THE LISTED ITEMS. CSA SHALL, UPON REQUEST, FURNISH TO YOU WITHOUT RECOURSE ANY END USER WARRANTIES MADE BY THE MANUFACTURER OF THE LISTED SOFTWARE OR ANY NON-CANON BRAND EQUIPMENT. CSA MAKES NO WARRANTY, EXPRESS OR IMPLIED, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, WITH RESPECT TO LISTED SOFTWARE OR WITH RESPECT TO NON-CANON BRAND EQUIPMENT.

6. EXCLUSION OF WARRANTIES AND LIMITATION OF LIABILITY. CSA SHALL NOT BE LIABLE FOR PERSONAL INJURY OR PROPERTY DAMAGE EXCEPT TO THE EXTENT CAUSED BY CSA'S NEGLIGENCE OR WILLFUL MISCONDUCT. CSA SHALL NOT BE LIABLE FOR EXPENDITURES FOR SUBSTITUTE EQUIPMENT OR SERVICES, LOSS OF REVENUE OR PROFIT, LOSS OR CORRUPTION OF DATA, FAILURE TO REALIZE SAVINGS OR OTHER BENEFITS, STORAGE CHARGES OR OTHER INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OF OR INABILITY TO USE THE LISTED ITEMS OR METER COLLECTION METHODS OR CSA'S PERFORMANCE OR NONPERFORMANCE OF MAINTENANCE OR OTHER SERVICES HEREUNDER, REGARDLESS OF THE LEGAL THEORY ON WHICH THE CLAIM IS BASED AND EVEN IF CSA HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
Other than the limited warranty for the Canon-brand Equipment in Section 5 above, CSA EXPRESSLY DISCLAIMS ALL WARRANTIES EXPRESS OR IMPLIED INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE RELATING TO THE USE OR PERFORMANCE OF THE LISTED ITEMS OR ANY METER READ COLLECTION METHOD PROVIDED BY CSA OR THE MAINTENANCE OR ANY OTHER SERVICES HEREUNDER.

7. DEFAULT. You shall be in default of this Agreement if you fail to perform any of your obligations under this Agreement, including making payments when due. CSA may withhold service under this Agreement in whole or in part until any delinquent payment is received by CSA. CSA may terminate Maintenance in whole or in part upon your nonpayment or other default with thirty (30) days notice to you, unless such default is cured by you within the thirty (30) day period. If an overdue payment is disputed in good faith, you shall nonetheless pay all undisputed amounts when due and promptly make a good faith effort to resolve such dispute with CSA within no later than thirty (30) days after the due date of the disputed charges. In the event of your default, CSA may, without limiting its other rights and remedies available under applicable law and this Agreement, require you to pay all charges then due but unpaid, including any applicable late charges, plus an early termination fee equal to three (3) times the average monthly billing to date and any excess toner charges per Section 1.3(b). You agree that such charges are reasonable liquidated damages for loss of bargain and not a penalty.

8. SECURITY. As security for the payment of all amounts due to CSA, you hereby grant to CSA a security interest in the Listed Items. To the extent permitted by applicable law, you hereby authorize CSA to file with the appropriate governmental authorities any and all financing statements necessary to evidence or perfect CSA's security interest in the Listed Items.

9. CHOICE OF LAW AND FORUM. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK. YOU CONSENT TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED WITHIN THE CITY OF NEW YORK UPON SERVICE OF PROCESS MADE IN ACCORDANCE WITH THE APPLICABLE STATUTES AND RULES OF THE STATE OF NEW YORK OR THE UNITED STATES. ANY AND ALL SUITS COMMENCED BY YOU AGAINST CSA, WHETHER OR NOT ARISING UNDER THIS AGREEMENT AND REGARDLESS OF THE LEGAL THEORY UPON WHICH SUCH SUITS ARE BASED, SHALL BE BROUGHT ONLY IN THE STATE OR FEDERAL COURTS LOCATED WITHIN THE CITY OF NEW YORK. YOU HEREBY WAIVE OBJECTIONS AS TO VENUE AND CONVENIENCE OF FORUM. ANY SUIT BETWEEN THE PARTIES HERETO, OTHER THAN ONE SEEKING PAYMENT OF AMOUNTS DUE HEREUNDER, SHALL BE COMMENCED, IF AT ALL, WITHIN ONE (1) YEAR OF THE DATE THAT THE CLAIM ACCRUES. THE PARTIES IRREVOCABLY WAIVE ANY RIGHT TO A JURY TRIAL IN ANY SUIT BETWEEN THEM.

10. GENERAL. This Agreement shall be binding on you upon your signature and on CSA upon the delivery of any of the Equipment by CSA. This Agreement constitutes the entire agreement between the parties with respect to the purchase of the Listed Items and Maintenance, superseding all previous proposals and agreements, oral or written. All provisions of this Agreement including Section 4, which by their nature can be construed to survive the expiration or termination of this Agreement shall so survive. If so indicated on a Schedule, you (or your leasing company) may submit a purchase order for procurement of Listed Items, and you may submit a purchase order for procurement of Maintenance hereunder, but any terms and conditions set forth in any purchase order (including a leasing company purchase order) which conflict with, vary from, modify or supplement the provisions of this Agreement shall be deemed null and void and of no force or effect, notwithstanding any statement to the contrary contained in any such purchase order. No representation or statement not contained on the original of this Agreement shall be binding upon CSA as a warranty or otherwise, nor shall this Agreement be modified or amended except by a writing signed by both you and an officer of CSA. If a court finds any provision of this Agreement (or part thereof) to be unenforceable, the remaining provisions of this Agreement shall remain in full force and effect. This Agreement shall not be assignable by you without CSA' prior written consent, and any attempted assignment without such consent, which shall not be unreasonably withheld, shall be void. You expressly disclaim having relied upon any representation or statement concerning the capability, condition, operation, performance or specifications of the Listed Items, except to the extent set forth on the original of this Agreement. You agree that CSA may accept an electronic image of this Agreement as an original, and that electronic copies of your signature will be treated as an original for all purposes.

Canon
CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA")
4 Ohio Drive, Lake Success, NY 11042
(800)-613-2228

UNIFIED LEASE AGREEMENT

#ULS _____

Salesperson: _____ Order Date: _____

Customer ("You"):	Customer Account:	**Organization Information**
Company Legal Name:		Federal Tax Identification Number (TIN):
Doing Business As:		☐ Corporation ☐ Limited Liability Company
Billing Address:		☐ Partnership ☐ Limited Liability Partnership
City:	County:	☐ Non-Profit Corporation ☐ State or Local Government
State:	Zip: Phone:	☐ Sole Proprietorship If selected, complete Date of Birth _____
Contact:	Fax:	Chief Executive Office and address for notices:
E-Mail:		Address:
		City: State: Zip:

Lease Information

Lease Term

_____ Months

Payment Frequency

☐ Monthly
☐ Quarterly

Payment

Base	Maintenance	Total
$ _____ +	$ _____ =	$ _____

(Plus applicable taxes)

Last Two/Security Amount

Last 2 Payments	Security Deposit	TOTAL DUE AT SIGNING
$ _____ +	$ _____ =	$ _____

Check must accompany agreement

End of Lease Term Purchase Option

☐ Fair Market Value ☐ $1.00 Buyout ☐ Other _____ (estimated)

Tax Exempt

☐ Yes (Attach certificate)

Equipment Description: See Schedule A

Maintenance — **Select 1 option:** ☐ **Included for all Equipment** ☐ **Included, except for Equipment excluded on Schedule A** ☐ **Declined** ☐ **Under separate agreement**

Excess Per Image Charge Billing Cycle

☐ Monthly ☐ Quarterly ☐ Other _____

Coverage Plan

☐ Per Unit ☐ Fleet If adding to existing fleet, applicable contract # _____ ☐ Aggregate If adding to an existing Aggregate, provide either a contract # or serial # under Aggregate

Consumables Inclusive

☐ Toner (excludes clear) ☐ Other _____

PO Required

☐ Yes PO# _____ ☐ No

Charges

See Schedule A

Personal Guaranty

The undersigned (whether one or more are specified, "Guarantor(s)"), in consideration of CANON SOLUTIONS AMERICA, INC. ("CSA") entering into a unified lease agreement (together with any schedules or supplements thereto, the "Agreement") with the customer identified above ("Customer"), irrevocably and unconditionally, jointly and severally, guarantee to Lessor (as defined in the Agreement) and its successors and assigns the payment when due of all amounts owed under the Agreement (whether at maturity or upon the occurrence of an event of default or otherwise) and the performance by Customer of all promises, obligations and terms of the Agreement and any other financial transaction between Customer and Lessor (or CSA as assigned to Lessor) (collectively, the "Liabilities"). If Customer shall fail to pay or perform all or any part of the Liabilities when due, Guarantors agree, upon demand, to pay any amounts that may be due from Customer and to take any action required of Customer under the Agreement. Guarantors agree that this is an absolute and continuing guaranty and that their liability under this Guaranty is primary and will not be affected by any settlement, extension, renewal or modification of the Agreement or any discharge or release of Customer's obligations, whether or not by operation of law.

If any payment applied by Lessor to the Liabilities is thereafter set aside, recovered or required to be returned for any reason (including without limitation the bankruptcy, insolvency or reorganization of Customer or any other person), the Liabilities to which such payment was applied shall for the purposes of this Guaranty be deemed to have continued in existence, notwithstanding such application, and this Guaranty shall be enforceable as to such Liabilities as fully as if such application had never been made. This Guaranty maybe terminated only upon 60 days' prior written notice to CSA and Lessor, and such termination shall be effective only as to Liabilities arising under schedules, supplements, or agreements entered into after the effective date of termination and shall not affect Lessor's rights under this Guaranty arising out of the Agreement or other agreements entered into prior to such date. Guarantors waive all damages, demands, presentments and notices of every kind and nature, any rights of set-off, and any defenses available to a surety or guarantor under applicable law (other than the defense of payment and performance in full). Guarantors further waive any (i) notice of the incurring of indebtedness by Customer and the acceptance of this Guaranty, (ii) right to require suit against Customer or any other party before enforcing this Guaranty and (iii) right of subrogation to Lessor's rights against Customer until the Liabilities have been paid and performed in full. Guarantors consent and agree that any (a) renewals and extensions of time of payment, (b) release, substitution or compromise of or realization upon the Equipment (as defined in the Agreement), other guaranties or any collateral security and (c) exercise of any other right under this or any other agreement between Customer and Lessor (or CSA as assigned to Lessor) or any third party may be made, granted and effected by Lessor without notice to Guarantors and without in any manner affecting Guarantors' liability under this Guaranty.

Guarantors agree to pay all expenses (including attorneys' fees and legal expenses) paid or incurred by Lessor in endeavoring to collect the Liabilities or any part thereof and in enforcing this Guaranty. THIS GUARANTY SHALL BE GOVERNED BY THE LAWS OF THE STATE OF NEW JERSEY. GUARANTORS CONSENT TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED WITHIN CAMDEN OR BURLINGTON COUNTY, NEW JERSEY, OR AT LESSOR'S OPTION IN ANY STATE WHERE ANY GUARANTOR, CUSTOMER OR THE EQUIPMENT IS LOCATED. EACH GUARANTOR WAIVES OBJECTIONS TO VENUE AND CONVENIENCE OF FORUM. EACH OF THE GUARANTORS, BY THEIR EXECUTION AND DELIVERY HEREOF, AND CSA AND LESSOR, BY THEIR ACCEPTANCE HEREOF, HEREBY WAIVES ANY RIGHT TO A JURY TRIAL IN ANY SUCH PROCEEDINGS.

Guarantors agree that CSA and Lessor may accept a facsimile or other electronic transmission of this Guaranty as an original, and that facsimile or other electronically transmitted copies of Guarantors' signatures will be treated as an original for all purposes.

Printed Name: _____ Signature: _____ (no title) Date: _____

Address: _____ Phone: _____

Printed Name: _____ Signature: _____ (no title) Date: _____

Address: _____ Phone: _____

BY YOUR SIGNATURE BELOW, YOU AGREE TO LEASE THE ITEMS LISTED ON SCHEDULE A OR IN ANY ADDENDUM(S) TO THIS AGREEMENT. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS AGREEMENT, INCLUDING THE GENERAL TERMS AND CONDITIONS, WHICH ARE INCORPORATED HEREIN BY REFERENCE. The undersigned and CSA have each caused this Agreement to be executed as of the date first written below.

Customer's Authorized Signature: _____ Date: _____

Printed Name: _____ Title: _____

CSA Authorized Signature: _____ Date: _____

Printed Name: _____ Title: _____

1. LEASE OF EQUIPMENT AND SOFTWARE

1.1 Listed Items; Commencement of Lease; Lessor. CSA shall supply, for lease by you as provided below, and you shall lease the units of equipment ("Equipment") and licenses of software with third party support contracts, if applicable ("Listed Software"; and together with the Equipment and all replacements and additions thereto, "Listed Items") indicated on Schedule A. The initial lessor is **Canon Financial Services, Inc.** (together with any future assignees of its rights as lessor, "Lessor"). You shall keep the Listed Items at the "Ship To" location, not move them to another location without the prior written consent of Lessor (defined below), and keep them free and clear of all liens and encumbrances. The term of the lease shall commence on the date the Listed Items are accepted by you ("Lease Commencement Date") and shall continue for an initial term of the number of months specified on page 1(together with any renewal periods, "Lease Term"). Your execution of an acceptance certificate provided by CSA shall conclusively establish that the Listed Items have been delivered to and irrevocably accepted by you. If you have not, within 10 days after delivery of Equipment, delivered to Lessor written notice of non-acceptance of any Equipment, specifying the reasons and referencing this Agreement, you shall be deemed to have irrevocably accepted the Equipment. After acceptance, you shall have no right to cancel this Agreement or return the Listed Items prior to the end of the Lease Term for any reason whatsoever, including termination of any maintenance services that may be provided by CSA under this or any separate agreement. Title to all Listed Items shall be transferred by CSA to Lessor. CSA shall assign to Lessor all of its rights (but none of its obligations) with respect to the Listed Items, including the right to receive all Payments. Lessor does not and shall not assume any obligations under this Agreement. CSA shall remain solely liable for the performance of all maintenance, service, and warranty obligations described in this Agreement.

1.2 Payments and Costs. You shall pay to Lessor each billing period the fixed base and, if applicable, the fixed maintenance amounts and per image charges and all other amounts, as listed and specified on page 1 and Schedule A and such other amounts permitted in this Agreement as invoiced by Lessor (collectively, "Payments"; the fixed maintenance amounts and the per image charges are the "CSA Payments", and all other Payments are the "Lessor Payments"). The per image charges included within the CSA Payments are subject to an annual increase of up to 10% (as determined by CSA in its sole discretion) either (i) on each anniversary of the Lease Commencement Date or (ii) once in each calendar year if you have selected the Aggregate Coverage Plan. Lessor Payments are fixed for the initial term. Prepaid charges shall not be refundable except as provided in Paragraph 2.1(a). Invoices shall be due and payable upon receipt. All Payments will be applied in such order as Lessor, in its discretion, may determine. This lease is a net lease. Lessor Payments shall be made without set-off or deduction, even if the Listed Items malfunction and irrespective of any non-performance by CSA of its maintenance obligations. You authorize Lessor to adjust the Lessor Payments and the Other End of Term Purchase Option (if specified on page 1) amount by up to 15% if the actual costs exceed CSA's estimates on which such amounts were based. You shall pay a $65 documentation fee and any applicable taxes (including personal property tax), expenses, charges and fees imposed with respect to the Listed Items, the Payments or your performance or non-performance under this Agreement, and you shall reimburse Lessor for the same plus processing fees (collectively, "Costs"). Lessor may apply any "Security Deposit" to any amount in default, and you shall promptly restore any such amounts applied. Security Deposits (which shall not earn interest unless required by law) shall not be refunded to you until all your obligations are discharged in full. If any Payments are late, you shall pay (a) the actual and reasonable costs and expenses of collection, including attorneys' fees, whether or not suit is brought, (b) a late charge equal to the higher of 10% of the amount due or $10, as reasonable liquidated damages, and (c) if Lessor should bring court action, you agree that attorney fees equal to 25% of the amount sought shall be deemed reasonable, in each case not to exceed the maximum amount permitted by law.

1.3 Purchase Options; Return. (a) END OF TERM PURCHASE OPTION. To elect this option, you shall give Lessor not less than 60 and not more than 120 days' prior irrevocable written notice (unless the End of Lease Term Purchase Option price is $1.00, as specified on page 1) that you will purchase, upon the expiration of the Lease Term, all the Listed Items at the End of Lease Term Purchase Option price plus any Costs. (b) PRIOR TO MATURITY PURCHASE. You may, at any time, upon not less than 60 and not more than 120 days' prior irrevocable written notice, purchase all the Listed Items at a price equal to the sum of all remaining Payments plus the Fair Market Value plus Costs. "Fair Market Value" shall be Lessor's retail price at the time you notify Lessor of your intent to purchase the Listed Items, but not less than 20% of the total cost of the Listed Items. (c) Listed Item purchases shall not be permitted if a default is continuing. Listed Item purchases shall be "AS-IS WHERE-IS" without warranty, except for title; purchases of licenses of Listed Software are subject to the terms thereof. (d) Unless this Agreement contains a $1.00 purchase option, this Agreement shall automatically renew on a month to month basis at the same Payment amount (subject to increase of CSA Payments) and frequency unless you, at least 60 and not more than 120 days before the end of the Lease Term, send to Lessor written notice (the "End of Term Notice") that you either (i) are exercising the purchase option in accordance with the terms hereof, or (ii) do not want to renew this Agreement, and at the end of the Lease Term shall return the Equipment as provided below. Lessor may cancel any automatic renewal by, at least 60 and not more than 120 days before the end of the Lease Term, sending you written notice that Lessor does not want this Agreement to renew. Unless this Agreement automatically renews or you purchase the Equipment as provided in this Agreement, you shall, at the termination of the Lease Term, return the Equipment at your sole cost and expense in good operating condition, ordinary wear and tear resulting from proper use excepted, to a location specified by Lessor. If for any reason you fail to return any Equipment to Lessor as provided in this Agreement by the last day of such Lease Term, you shall pay to Lessor upon demand one billing period's Lessor Payment for each billing period or portion thereof that such delivery is delayed. If you fail to provide the required End of Term Notice at least 60 and not more than 120 days before the end of the Lease Term and return the Equipment at the end of the Lease Term, you shall pay to Lessor upon demand two billing period's Lessor Payments, which will satisfy the 60-120 day notice period referenced above.

2. MAINTENANCE. YOU SHALL RECEIVE THE MAINTENANCE DESCRIBED IN THIS PARAGRAPH 2 ("Maintenance") ONLY IF YOU HAVE ACCEPTED MAINTENANCE ON PAGE 1. Such services are subject to the exclusions hereinafter described. Maintenance provided to you under separate agreement between CSA and you shall be governed solely by the provisions thereof.

2.1 Covered Service. (a) CSA shall provide all routine preventive maintenance and emergency service necessary to keep the Equipment in good working order in accordance with this Agreement and CSA's normal practice. Such service shall be performed between 8:30 A.M. and 5:00 P.M. Monday through Friday, except holidays. (b) You shall afford CSA reasonable access to the Equipment to perform on-site service. CSA may terminate its maintenance obligations as to any Equipment if you relocate it to a site outside CSA's service coverage area. If, in CSA's opinion, any Equipment cannot be maintained in good working order through CSA's routine maintenance services, CSA may, at its option, (i) substitute comparable Equipment or (ii) cancel any balance of the term of its maintenance obligations as to such Equipment and refund the unearned portion of any prepaid CSA Payments. Parts or Equipment replaced or removed by CSA in connection with Maintenance shall become the property of Lessor and you disclaim any interest in them. (c) Installation of Listed Software may be conditioned on a separate statement of work covering the scope and schedule of installation, configuration options, responsibilities of each party, and other matters, which shall solely govern as to the matters covered therein. Additional charges may apply for work beyond the initial scope described in such statement of work. CSA shall make available to you from time to time upgrades and bug fixes for the software licensed as part of the Equipment and for Listed Software, but: (i) only if such upgrades and bug fixes are provided to CSA by suppliers of such software, (ii) availability of upgrades and bug fixes may be at additional charge unless covered by separate support contract purchased by you, and (iii) installation of such upgrades and bug fixes by CSA if requested by you shall be at additional charge. You are not required to use CSA for installation of either Listed Software or for any upgrades and bug fixes, but if installation is done by anyone other than CSA, CSA shall have no responsibility for any performance or other issues that may result from such installation. (c) CSA shall also use reasonable efforts to provide Level 1 support for the Listed Software (except that for certain Listed Software, purchase by you of a separate support is required for Level 1 support). Level 1 support consists of providing help-line telephone assistance in operating the Listed Software and identifying service problems, facilitating contact between you and the supplier of the Listed Software to rectify such problems and maintaining a log of such problems to assist in tracking the same. (d) You acknowledge that CSA is not the developer of any of the Listed Software or other software and other than the foregoing, support for software is not provided under this Agreement..

2.2 Maintenance Term and Charges. (a) Maintenance shall start on the Lease Commencement Date and shall continue for the Lease Term. (b) Consumables Inclusive Maintenance includes replenishment of toner only (and other consumables, but only if specified on page 1) Toner is supplied for exclusive use with the Equipment. CSA may terminate the Maintenance if you use consumables in a different manner. If your toner usage exceeds by more than 10% the published manufacturer specifications for conventional office image coverage, CSA may invoice you for such excess usage. You may purchase additional toner from CSA if required. You shall bear all risk of loss, theft or damage to unused consumables, which shall remain CSA's property and shall be returned promptly upon termination of this Agreement or Maintenance. (c) If you selected the Fleet or Aggregate Coverage Plan on page 1, the Base Charge and the Covered Images Included shall apply to all of the Equipment on Schedule A unless otherwise indicated.. If specified on page 1 that the Listed Items are being added to an existing fleet under a previous agreement between you and CSA, (i) the fleet shall include the listed items under the previous agreement, and all other agreements for which the add to existing fleet option was selected, and (ii) the maintenance term for all Listed Items under this Agreement shall be the same as the maintenance term for all listed items under all such previous agreements. (d) If specified on the face page that the Listed Items are being added to an existing Aggregate Coverage Plan under a previous agreement between you and CSA, the Covered Images shall apply to all of the Equipment on the schedule, unless otherwise indicated, plus the listed items under the previous agreement(s), and all other agreements for which the add to existing Aggregate Coverage Plan was selected, on an aggregated basis, for so long as the maintenance term for all such listed items continues. (e) Unless otherwise indicated on Schedule A, you authorize CSA to use networked features of the Equipment including imageWARE to receive software updates, activate features/new licenses and transmit use and service data accumulated by the Equipment over your network by means of an HTTPS protocol and to store, analyze and use such data for purposes related to servicing the Equipment and product improvement. This feature is not capable of sending or receiving image data. (f) You shall provide meter readings to CSA in accordance with the Meter Read Method selected. If you selected CSA's eManage website, you shall complete CSA's registration process governing access to and use of such website. CSA may change your meter read options from time to time upon 60 days' notice. If CSA does not receive timely meter readings from you, you shall pay invoices that reflect CSA's estimates of meter readings. CSA may verify the accuracy of any meter readings from time to time and invoice you for any shortfall in the next invoice. (g) You agree that CSA may suspend performance of Maintenance if and so long as any Payments are overdue, and that any such suspension shall not in and of itself be deemed a termination of this Agreement.

2.3 Non-Covered Service. The following services are not included within Maintenance and shall be invoiced in accordance with CSA's then current labor, parts and supply charges: (a) replacement of any consumables, including, without limitation, paper, toner, ink, waste containers, fuser oil or staples (except for toner inclusive service to the extent provided in Paragraph 2.2(b)), other media, print heads and puncher dies; (b) repairs necessitated by factors other than normal use including, without limitation, any willful act, negligence, abuse or misuse of the Equipment; the use of parts, supplies or software not supplied by CSA; service performed by anyone other than CSA; accident; use of Equipment with non-compatible hardware or software components; electrical power malfunction or heating, cooling or humidity ambient conditions; (c) de-installation, re-installation, or relocation of Equipment (other than by CSA); (d) repairs to or realignment of Equipment and related training necessitated by changes made to your system configuration or network environment; (e) work requested to be performed outside of CSA's regular business hours; and (f) repair of any network/system connection devices, except when listed on page 1. If you have NOT selected Maintenance on page 1, any of the maintenance services described in Paragraph 2.1 above shall be available only upon your request, either under separate agreement with CSA or invoiced in accordance with CSA's then current labor, parts and supply charges. Installation of certain Listed Software may also require a separate agreement between you and CSA setting forth the scope of work, your responsibilities in connection with such installation, and other terms and conditions as required by CSA. Such separate agreement(s) shall solely govern, and this Agreement shall not apply to, the services described therein.

3. CSA CUSTOMER SATISFACTION POLICY. If you are not satisfied with the performance of your Canon or Océ brand product, upon your written request, CSA in its sole discretion will repair or replace the product with a like unit with equivalent capabilities. Prior to replacement, CSA shall have had the opportunity to return the product to good working order in accordance with the terms of this agreement. If a replacement unit is

provided, the lease hereunder of the replaced unit shall be deemed terminated and the replacement unit shall be deemed a "Listed Item" for the lease and all other purposes of this Agreement. This policy shall apply only if you are not in default of this Agreement and Maintenance under this Agreement has not been canceled or terminated.

4. DATA. You acknowledge that the hard drive(s) on the Equipment, including attached devices, may retain images, content or other data during normal operation of the Equipment ("Data") and that exposure or access to the Data by CSA or Lessor, if any, is purely incidental to the services performed by CSA. Neither CSA nor Lessor nor or any of their affiliates has an obligation to erase or overwrite Data upon your return of the Equipment to CSA, Lessor or any leasing company. You are solely responsible for: (i) your compliance with applicable law and legal requirements pertaining to data privacy, security, retention and protection; and (ii) all decisions related to erasing or overwriting Data. Without limiting the foregoing, you should, prior to return or other disposition of the Equipment, utilize the Hard Disk Drive (HDD) (or comparable) formatting function (which may be referred to as "Initialized All Data/Settings" function) if found on the Equipment to perform a one pass overwrite of Data or, if you have higher security requirements, you may purchase from CSA at current rates an appropriate option for the Equipment, which may include (a) an HDD Data Encryption Kit option which disguises information before it is written to the hard drive using encryption algorithms, (b) an HDD Data Erase Kit that can perform up to a 3-pass overwrite of Data or (c) a replacement hard drive (in which case you should properly destroy the replaced hard drive). You shall indemnify Lessor, CSA, their subsidiaries, directors, officers, employees and agents for and hold such parties harmless from any and all costs, expenses, liabilities, claims, damages, losses, judgments or fees (including reasonable attorneys' fees) arising or related to the storage, transmission or destruction of the Data. The terms of this Section 4 shall solely govern as to Data, notwithstanding that any provisions of this Agreement or any separate confidentiality or data security or other agreement now or hereafter entered into between you and CSA or Lessor applies, or could be construed to apply to Data.

5. LIMITED WARRANTY; EXCLUSIONS & LIMITATIONS; INDEMNIFICATION

5.1 Limited Warranty. Equipment is warranted only as provided in the manufacturer's warranty provided with the Equipment (for CANON brand Equipment, the manufacturer's warranty is provided by Canon U.S.A., Inc.). End user warranties, if any, for Listed Software are provided solely by the developers or suppliers of the Listed Software. So long as you are not in breach or default of this Agreement, Lessor assigns to you, solely for the purpose of making and prosecuting any such claim, the rights, if any, which Lessor may have under all manufacturer's, developer's or supplier's warranties for the Listed Items.

5.2 Disclaimer of Warranties. LESSOR IS NOT A MANUFACTURER, DEALER, OR SUPPLIER OF THE LISTED ITEMS. AS BETWEEN YOU AND LESSOR, THE LISTED ITEMS ARE LEASED "AS IS" AND ARE OF A SIZE, DESIGN, AND CAPACITY SELECTED BY YOU. LESSOR HAS MADE NO REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO THE LISTED ITEMS. The warranties, if any, provided for any of the Listed Items are enforceable by you only against the Canon company or third party making such warranties, not against any Lessor. CSA is not an agent or representative of Lessor and is not authorized to waive or alter any of Lessor's rights or make any representation for Lessor about the Listed Items, except to the extent set forth in this Agreement. EACH OF CSA AND LESSOR EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE RELATING TO THE USE OR PERFORMANCE OF THE LISTED ITEMS OR CSA'S SERVICES. THE FURNISHING OF MAINTENANCE UNDER THIS AGREEMENT DOES NOT ASSURE UNINTERRUPTED OPERATION OR USE OF ANY OF THE LISTED ITEMS.

5.3 Limitation of Liability. NEITHER CSA NOR LESSOR SHALL BE LIABLE FOR INJURY OR DAMAGE EXCEPT TO THE EXTENT CAUSED BY SUCH PARTY'S NEGLIGENCE OR WILLFUL MISCONDUCT. NEITHER CSA NOR LESSOR SHALL BE LIABLE FOR EXPENDITURES FOR SUBSTITUTE EQUIPMENT OR SERVICES, LOSS OF REVENUE OR PROFIT, LOSS OR CORRUPTION OF DATA, FAILURE TO REALIZE SAVINGS OR OTHER BENEFITS, STORAGE CHARGES OR OTHER INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OF OR INABILITY TO USE THE LISTED ITEMS OR CSA'S SERVICES UNDER THIS AGREEMENT, REGARDLESS OF THE LEGAL THEORY ON WHICH THE CLAIM IS BASED AND EVEN IF CSA OR LESSOR HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

5.4 Indemnification. You shall reimburse Lessor for and defend Lessor against any claim for losses or injury caused by the Listed Items, before and after the Lease Term ends.

6. ADDITIONAL LEASE REQUIREMENTS.

6.1 Warranty of Business Purpose; Maintenance. You warrant that the Listed Items will not be used for personal, family or household purposes. If at any time for any reason whatsoever CSA's maintenance obligations have terminated, at your sole expense you shall keep the Equipment in good working order and supply and install replacement parts and accessories when required to maintain the Equipment. Any such replacements shall be the property of Lessor and shall be deemed Equipment.

6.2 Risk of loss; Insurance. Effective upon delivery to you, you shall bear the entire risk of any loss or theft of or damage to the Equipment ("Loss"). You shall maintain, at your expense, (a) property insurance for the full replacement value of the Equipment and (b) comprehensive public liability and property damage insurance. All such insurance shall provide for a deductible not exceeding $5,000 and be in form and amount and with companies satisfactory to Lessor. Each insurer providing such insurance shall name Lessor as additional insured and loss payee and provide Lessor 30 days' prior written notice of alteration or cancellation. You shall deliver certificates or other evidence of insurance to Lessor. You appoint Lessor as your attorney-in-fact to make claim for, receive payment of, and execute and endorse documents, checks, or drafts for any Loss. If within 10 days after request you fail to deliver satisfactory evidence of such insurance to Lessor, Lessor may obtain it at your expense. Lessor shall be entitled to retain any fees earned by it in connection with any such insurance. You shall promptly (i) repair or replace any Equipment subject to a Loss or (ii) pay to Lessor the Remaining Lease Balance (defined below). No Loss shall relieve you of any obligation under this Agreement.

7. DEFAULT; REMEDIES. You shall be in default of this Agreement if: (a) you fail to make any Payments when due or perform any of your other obligations under this Agreement; (b) you fail to make payments when due of any indebtedness to Lessor; (c) you or any guarantor of your obligations ("Guarantor") cease doing business as a going concern; (d) you or any Guarantor become insolvent or make an assignment for the benefit of creditors; (e) a petition or proceeding is filed by or against you or any Guarantor under any bankruptcy or insolvency law; (f) a receiver, trustee, conservator, or liquidator is appointed for you, any Guarantor, or any of your or any Guarantor's property; (g) any statement, representation or warranty made by you or any Guarantor to CSA or Lessor is incorrect in any material respect; (h) you or any Guarantor default under any loan or credit agreement; or (i) you or any Guarantor who is a natural person die. If you are in default, you shall pay for Lessor's reasonable collection and other costs, and without limiting any of CSA's rights hereunder or under applicable law, Lessor may exercise (on behalf of itself and, as applicable, CSA) any one or all of the following remedies: (1) declare all unpaid Payments (other than per image charges) immediately due and payable, with Lessor retaining title to the Listed Items; (2) terminate any and all agreements with you; (3) without notice, demand or legal process, retake possession of the Listed Items (and you authorize Lessor to enter upon the premises where the Listed Items may be found) and (A) retain the Listed Items and all Payments and other sums paid, (B) re-lease the Listed Items and recover from you the amount by which the Remaining Lease Balance exceeds the value attributed to the Listed Items by Lessor for purposes of calculating the payments under the new lease agreement, or (C) sell the Listed Items and recover from you the amount by which the Remaining Lease Balance exceeds the net amount received by Lessor from such sale; or (4) pursue any other remedy permitted at law or in equity. Lessor may sell the Listed Items after preparing them or not and may disclaim warranties of title and the like. If the Listed Items are not available for sale, you shall be liable for the Remaining Lease Balance and any other amounts due. The "Remaining Lease Balance" shall be the sum of: (i) all Lessor Payments then owed by you to Lessor; (ii) the present value of all remaining Lessor Payments for the full Lease Term; (iii) the Fair Market Value of the Listed Items; plus (iv) any applicable taxes, expenses, charges, and fees. For purposes of determining present value, Lessor Payments shall be discounted at 6% per year.

8. SECURITY; WAIVER. You authorize Lessor to file any form of financing or continuation statements and amendments thereto. THE LEASE CREATED BY THIS AGREEMENT IS INTENDED AS A "FINANCE LEASE" AS DEFINED IN ARTICLE 2A OF THE UNIFORM COMMERCIAL CODE ("UCC 2A). LESSOR IS ENTITLED TO ALL BENEFITS, PRIVILEGES AND PROTECTIONS OF A LESSOR UNDER A FINANCE LEASE, AND YOU IRREVOCABLY WAIVE ANY RIGHT OF NOTICE THEREOF. YOU WAIVE YOUR RIGHTS AS A LESSEE UNDER UCC 2A SECTIONS 508-522. If the lease is determined not to be a true lease, you grant Lessor a security interest in the Listed Items. Your exact legal name, the location of your chief executive office, and your jurisdiction of organization are as set forth on page 1; if you change any of them or the corporate structure, you shall provide prior written notice to Lessor 30 days before such change. Upon request, you will deliver state-certified constituent documents to Lessor.

9. GENERAL

9.1 Choice of Law and Forum. THIS AGREEMENT SHALL BE GOVERNED BY THE LAWS OF NEW JERSEY. YOU CONSENT TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED WITHIN CAMDEN OR BURLINGTON COUNTY, NEW JERSEY, OR AT LESSOR'S OPTION IN ANY STATE WHERE YOU OR THE EQUIPMENT ARE LOCATED. YOU WAIVE OBJECTIONS TO VENUE AND CONVENIENCE OF FORUM. ANY SUIT, OTHER THAN ONE SEEKING PAYMENT OF AMOUNTS DUE, SHALL BE COMMENCED, IF AT ALL, WITHIN 1 YEAR OF THE DATE THAT THE CLAIM ACCRUES. THE PARTIES IRREVOCABLY WAIVE ANY RIGHT TO A JURY TRIAL IN ANY SUIT BETWEEN THEM.

9.2 Entire Agreement; Electronic Acceptance. This Agreement shall be binding upon you when you sign it, upon CSA when CSA has installed the Equipment, and upon Lessor when you have accepted the Listed Items. All provisions of this Agreement, including Section 4, which by their nature can be construed to survive the expiration or termination of the Agreement shall so survive. CSA or Lessor may insert missing or correct other information including the Listed Item description, serial number, and location; but otherwise this Agreement (together with any separate agreement entered into between you and CSA as described in Section 2.3 above) constitutes the entire agreement between the parties with respect to the subject matter hereof. Any purchase order utilized by you shall be for your administrative convenience only, and any terms therein which conflict with, vary from or supplement the provisions of this Agreement shall be deemed null and void. No representation or statement shall be binding upon Lessor or CSA as a warranty or otherwise unless it is contained in the original of this Agreement. This Agreement shall not be modified or amended except in a written amendment signed by an authorized signer of CSA and you. If a court finds any provision to be unenforceable, the remaining provisions shall remain in full force and effect. You expressly disclaim having relied upon any statement concerning the capability, condition, operation, performance or specifications of the Listed Items, except to the extent set forth in the original of this Agreement. CSA or Lessor may accept electronic images of this Agreement as originals, and electronic copies of your signature will be treated as original for all purposes.

9.3 Joint and Several Liability; Assignment. If more than one entity executes this Agreement as the Customer, your obligations shall be joint and several. YOU SHALL NOT ASSIGN OR PLEDGE THIS AGREEMENT, NOR SHALL YOU SUBLET OR LEND ANY LISTED ITEMS. Each of CSA and Lessor may pledge or assign its rights under this Agreement. If a Lessor assigns its rights, the assignee Lessor will have the same rights and benefits that the assignor Lessor had and shall not have any obligations hereunder. The rights of the assignee Lessor will not be subject to any claims, defenses, or setoffs that you may have against the assignor Lessor.

9.4 Notices. All notices required or permitted under this Agreement shall be sufficient if delivered personally, sent via facsimile or other electronic transmission, or mailed to such party at the address set forth on page 1 or at such other address as such party may designate in writing from time to time. Notices shall be effective 3 days after deposit in the U.S. mail, duly addressed, or upon delivery via personal or express delivery, facsimile or other electronic transmission. You shall send all notices regarding lease provisions to Lessor only and all notices regarding maintenance provisions to CSA only.

Address for notices to Canon Solutions America, Inc.:	**Address for notices to Canon Financial Services, Inc.:**
300 Commerce Square Blvd.	158 Gaither Drive, Suite 200
Burlington, NJ 08016	Mount Laurel, NJ 08054
Attn: Customer Service Department	Attn: Portfolio Management Department
Phone: (800) 613-2228	Phone: (800) 220-0330
Fax : (800) 220-4002	Fax: (856) 813-5122
Email: customercare@csa.canon.com	Email: canoncustomer@cfs.canon.com

9.5 USA PATRIOT Act; Credit information. To help the government fight the funding of terrorism and money laundering activities, federal law requires all financial institutions to obtain, verify, and record information that identifies each person who enters into a lease. This means that when you enter into a lease, Lessor may ask for, among other things: (a) your federal tax identification number and (b) your date of birth, if you are a sole proprietor. Lessor may also ask to see identifying documents. You authorize your credit references, any credit reporting agency, or any third party (including Lessor) to collect any credit information and to release the same to Lessor, its affiliates, and their respective designees or assignees.

Canon
CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA")
4 Ohio Drive, Lake Success, NY 11042
(800) 613-2228

LEASE UPGRADE, TRADE-IN, RETURN OR BUY-OUT REIMBURSEMENT ADDENDUM TO AGREEMENT # _____ (the "AGREEMENT")

Customer ("You"):		Customer Account:
Company:		
Address:		
City:		County:
State:	Zip:	Phone #:
Email:		

Buy-out Reimbursement

$ _____ to be paid under the circumstances described in Section 1 below.

Payable to: ☐ You ☐ Canon Financial Services, Inc.

Reason for check issuance: _____

Lease Upgrade or Buy-out Acknowledgement

If this transaction includes a lease upgrade or buy-out to be paid upon delivery and acceptance of the Equipment listed on the Agreement, select one of the following:

- ☐ Not Applicable
- ☐ You will return the equipment to the leasing company according to the terms and conditions of your lease agreement.
- ☐ CSA will return the equipment to the leasing company per Section 2 below.
- ☐ You will retain the equipment. If so, will the equipment remain under a CSA Maintenance Agreement? Yes ☐ No ☐
- ☐ CSA will pick up the equipment for Trade In.

List the leasing company and lease number associated with any lease upgrade or buy-out.

Leasing Company Name	Lease Number

Return Authorization

Please select one:

☐ Trade-In
Please note that any applicable trade-in credit is reflected in the periodic lease payments or purchase price as specified in the Agreement.
Equipment Condition: ☐ Good Working Condition ☐ As is condition

☐ Return Equipment to selected Leasing Company
☐ Canon Financial Services

☐ Return Equipment to CSA. Original Order Date _____

Pick-Up Information:

☐ Same Date as Delivery of Listed Items specified on the Agreement.

☐ Other Specified Date: ____ / ____ / _____
(but no longer than 30 days after delivery of Listed Items under Agreement)

Contact Name: _____ Phone: _____

E-Mail: _____

Special Removal Instructions: _____

Return Code	Item Code	Description	Serial #	Meter Reading	Equipment location, if different than above	Contact Name & Phone	Email	Alt. Pick Up Date

Return Codes: Trade-In:TRD Return to CFS:R-CFS Return to CIT:R-CIT Return to CSA:R-CSA

You have agreed to acquire from CSA certain Listed Items pursuant to the Agreement. By your signature below, you agree to supplement the terms of the Agreement as follows:

1. **If Buy Out Reimbursement is selected:** The Buy-Out Reimbursement indicated above will be paid directly to the designated party by CSA upon installation and testing of the Listed Items and payment to CSA (by you or by the Leasing Company) of the purchase price for the Listed Items. The Buy-Out Reimbursement will be paid for the sole purpose of reimbursement of early termination charges or fees and associated expenses payable for (a) early termination of the lease of the Trade-in or Return Equipment or for other equipment being replaced by the Listed Items under the Agreement, (b) refinancing the lease of other equipment or (c) preparation of the site for installation of Listed Items. You acknowledge and agree that CSAs financial obligation is limited to the Buy-Out Reimbursement amount, and that you are responsible for any other obligations, including any charges which are not covered by the Buy-Out Reimbursement.

2. **If Trade-in Equipment or Return to Leasing Company is selected:** You hereby authorize CSA to pick up the Trade-in or Return Equipment listed above. You agree to pay CSAs removal charges if, on the date specified above, the Trade-in or Return Equipment is unavailable for pickup and removal through no fault of CSA. Trade-in Equipment shall be conveyed to CSA, and (a) you represent that CSA will receive good and marketable title to each unit of Trade-in Equipment, free and clear of any and all liens and leasehold interests, (b) you warrant that the Trade-In Equipment will be delivered to CSA (unless specified above that the trade-in is on an As Is basis) in good working condition, reasonable wear and tear excepted, and (c) you shall make the Trade-In Equipment available for pickup by CSA on the relevant date specified above. If you breach or fail to comply with any of the foregoing, CSA may, without limiting its other remedies under applicable law, return the Trade-In Equipment to you (at your expense both for the return and the original pickup) and rescind, or require you to refund to CSA, promptly upon receipt of CSAs invoice, the full amount of any trade-in credit reflected in the Agreement (which amount shall equal the fair market value of such Trade-In Equipment, as determined by CSA). Return Equipment shall be shipped to the Leasing Company specified above, and CSAs sole obligation is to use commercially reasonable efforts to pick-up and remove the Return Equipment and to arrange, on your behalf and at CSAs expense and risk (but only to the extent of obvious damage in transit), for the shipment of the Return Equipment to the Leasing Company.

3. **DATA.** You acknowledge that the hard drive(s) on the Equipment, including attached devices, may retain images, content or other data during normal operation of the Equipment (Data) and that exposure or access to the Data by CSA, if any, is purely incidental to the services performed by CSA. Neither CSA nor any of their affiliates has an obligation to erase or overwrite Data upon Your return of the Equipment to CSA or any leasing company. You are solely responsible for: (i) your compliance with applicable law and legal requirements pertaining to data privacy, security, retention and protection; and (ii) all decisions related to erasing or overwriting Data. The terms of this section shall solely govern as to Data, notwithstanding that any provisions of this Agreement or any separate confidentiality or data security or other agreement now or hereafter entered into between you and CSA could be construed to apply to Data.

THIS ADDENDUM SHALL BECOME EFFECTIVE AT THE SAME TIME AS THE AGREEMENT BECOME EFFECTIVE IN ACCORDANCE WITH THE TERMS THEREOF. EXCEPT AS SUPPLEMENTED HEREBY THE AGREEMENT SHALL REMAIN UNCHANGED AND IN FULL FORCE AND EFFECT.

Customer's Authorized Signature _____

Printed Name _____ Title _____ Date _____

Canon

CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA")
4 Ohio Drive, Lake Success, NY 11042
(800) 613-2228

ADDITIONAL EQUIPMENT ADDENDUM to the LEASE UPGRADE, TRADE-IN, RETURN OR BUY-OUT REIMBURSEMENT ADDENDUM TO ACQUISITION AGREEMENT # (the "AGREEMENT")

Salesperson: _____ Order Date: _____

Customer ("You"):				
Company:			Contact:	
Address:			Phone:	Fax:
City:	State:	Zip:	E-Mail:	

PLEASE PRINT:

Additional Trade In/Return Equipment and Contact Information:

Return Code	Item Code	Description	Serial #	Meter Reading	Equipment location, if different that above	Contact Name & Phone	E-Mail	Alt. Pick Up Date

Return Codes: Trade-In: TRD Return to CFS: R-CFS Return to CIT: R-CIT Return to CSA: R-CSA

Customer Initials _____ Date _____

MANAGED PRINT SERVICES AGREEMENT

CANON SOLUTIONS AMERICA

Canon Solutions America, Inc. ("CSA")
4 Ohio Drive, Lake Success, NY 11042
(800) 613-2228

MPS Consultant _____ Salesperson _____ Order Date: ____ / ____ / ____

Customer Name ("You"):		
Billing Address:		
City:	County:	
State:	Zip:	Phone #:
Contact:		Fax #:
Email:		

Initial Term: _____ months

Requested Start Date: ____/____/____ (no sooner than 10 days after contract order date and completion of Schedule A, Schedule A-MICR or B an submission of a printed configuration page for each printer)

Do you require a P.O. for payment? Yes ____ No ____

Is there a statement of Work ("SOW") covering additional services? Yes ____ No ____

Note: Charges for additional services are billed separately.

The Printers covered under this Agreement are listed on Schedule A, Schedule A-MICR, and/or Schedule B.

The initial price for Equipment listed on **Schedule A and/or Schedule B** is as follows

Estimated Quarterly Print Volume B & W	Color	Quarterly Base Charge	Per Image Charge B & W	Color	Toner Type
		$	$ 0.	$ 0.	☐ OEM ☐ 3rd Party

The initial price for Equipment listed on **Schedule A-MICR** is as follows

Estimated Quarterly Print Volume B & W	Color	Quarterly Base Charge	Per Image Charge B & W	Color	Toner Type
		$	$ 0.	$ 0.	☐ OEM ☒ 3rd Party

TERMS AND CONDITIONS

1. TERM. The Managed Print Services ("MPS") shall begin on the Start Date and continue for the initial term specified above. The initial term shall renew for successive 12 month renewal terms unless either party gives written notice of non-renewal at least 30 days prior to the expiration of the then current term.

2. CHARGES. Base charges shall be billed in advance and per image charges shall be billed in arrears on a quarterly basis. Invoices shall be due and payable within thirty days of the invoice date. Applicable taxes shall be added to the charges. If payments are late, CSA may charge you and you agree to pay, a late charge equal to the higher of five percent (5%) of the amount due or ten dollars ($10) for each billing period or portion of a billing period such payment is delayed as reasonable collection fees, not to exceed the maximum amount permitted by law. CSA reserves the right to increase the prices above at any time during the Term to reflect increased costs upon thirty (30) days written notice to you. The charges are subject to an annual increase on each anniversary of the start date.

3. PRIOR ASSESSMENT. Under a prior agreement, CSA has performed a network and system discovery analysis of your IT environment in which services are to be rendered under this Agreement. Under the prior agreement, CSA has used certain discovery tools to identify the components and conditions of your IT environment.

4. COVERED PRINTERS. This agreement is intended to provide services for your entire fleet of printers however certain models of printers may not be eligible for services under this contract due to age, geographic location or other reasons determined by CSA. At CSA's discretion, the ineligible printers may be placed under a "Standard Plan" and identified on the associated schedule ("Schedule B") and shall only receive toner cartridges and monitoring services. The "Premier" scope of services as defined in Paragraph 7 covers only the printers identified on the associated schedule ("Schedule A" or "Schedule A-MICR"). The parties may agree to add or remove printers from time to time during the Term by mutual execution of a CSA MDS Change Order. Customer shall provide CSA a standard device configuration sheet showing the start meter reading of the added printer(s) as of the start date of this contract. Otherwise, CSA may compute a start reading for the printer(s) utilizing the current meter reading and subtracting an estimated monthly volume per printer, as determined by CSA. In the event Customer acquires additional devices subsequent to the start date of this Agreement, the start meter shall be zero. If the quantity of printers changes during the Term from the original quantity listed on Schedule A, Schedule A-MICR or Schedule B, CSA reserves the right to adjust the pricing accordingly.

5. YOUR RESPONSIBILITIES. As a condition precedent to CSA's duties:

(a) The Printers shall be in good working condition on the Start Date (as determined solely by CSA in its reasonable discretion).
(b) You shall provide CSA with an accurate location and printed configuration page for each printer placed under this Agreement. You shall notify CSA if you relocate any printers from the address indicated on Schedule A, A-MICR, B or any related Change Order.
(c) You shall use only CSA-approved parts and supplies for the Printers.
(d) You shall have proper electrical and network connections and install and use CSA approved surge protector(s) where appropriate.
(e) You shall provide a Key Operator responsible for designated duties in the operator's manual and insure that the proper supplies are being installed and/or used correctly with the Printers.
(f) You are solely responsible for security of your electronic and other data.
(g) You must install and keep the DCA installed on your network for networked devices and locally for non-networked devices throughout the Term of this Agreement. If the DCA does not communicate with CSA, you agree to provide manual meter readings upon request.
(h) You agree that CSA may use estimated meter readings if it does not receive timely meter reading on any Printers covered by this Agreement.
(i) You shall utilize the CSA ordering procedures for adding or deleting printers and ordering Toner Cartridges. You acknowledge that CSA will not deliver services or toner for printers not listed on Schedule A, Schedule A-MICR, Schedule B or any related Change Order until you complete the proper ordering procedure to add the printer to the Agreement.
(j) You shall provide timely meter readings for any printer not connected to the DCA for any reason.

SEE PAGE 2 FOR ADDITIONAL TERMS AND CONDITIONS

Subject to the terms and conditions of this Agreement and any listed Statement of Work above, CSA agrees to provide (i) Managed Print Services for the Printers listed in Schedule A, Schedule A-MICR and if applicable, (ii) toner cartridges for the Printers listed in Schedule B of this Agreement or in any future Change Order related to this Agreement (the "Printers") at the charges stated herein or therein.

BY YOUR SIGNATURE BELOW, YOU AGREE TO PURCHASE THE MANAGED PRINT SERVICES SPECIFIED ABOVE. YOU ACKNOWLEDGE RECEIPT OF A COPY OF THIS AGREEMENT. THE ADDITIONAL TERMS AND CONDITIONS ON PAGE 2 HEREOF AND IN ANY SCHEDULE(S) OR ADDENDUM(S) HERETO, ARE INCORPORATED AND MADE A PART OF THIS AGREEMENT.

Customer's Authorized Signature _____

Printed Name _____ Title _____ Date _____

continued on Page 2

ADDITIONAL TERMS AND CONDITIONS

These are the additional terms and conditions referred to on page 1 to which they are attached (such page 1, and any addendum(s) hereto, collectively with these terms and conditions, the Agreement).

6. CSA RESPONSIBLITIES

(a) CSA will tag each Printer initially listed on Schedule A, Schedule A-MICR or Schedule B with a CSA Service tag indicating serial # and CSA contact information.

(b) Printers listed on Schedule A, A-MICR and B are provided replenishment of Original Equipment Manufacturer (OEM) or 3rd Party manufactured toner cartridges, as indicated on Page 1, for exclusive use with the Printers specified on Schedule A, A-MICR and B. The pricing in this agreement is based upon 5% toner coverage for black & white and 20% for color letter size pages. You agree that CSA may invoice you annually for excess usage in the event your actual toner usage exceeds these assumptions by more than 10%. Excess toner charges shall be computed using the expected print volume (EPV) minus the actual print volume reported. The EPV = actual number of cartridges shipped x the toner yield per cartridge x 90%. You shall bear all risk of loss, theft or damage to unused toner cartridges provided to you under this Agreement, which shall remain CSAs property and shall be returned promptly upon termination of this Agreement.

(c) CSA will perform an initial walkthrough of Customer locations covered under this Agreement. Customer shall identify each networked and non-networked device to be covered under this agreement. CSA will deliver, install, configure and test its network Data Collection Agent (DCA) with your IT staff assistance. CSA will perform a one-time installation of its local DCA to non-networked devices with the assistance of your IT staff however it will be your responsibility to re-install any local DCA if necessary. CSA will provide all technical support, updates and maintenance for the DCA.

(d) You acknowledge that CSAs ability to deliver the services is dependent upon your full and timely cooperation with CSA, as well as the accuracy and completeness of the information provided by you to CSA. If, during the initial three (3) months of the Term, the assumptions used to develop the pricing and any related Statement of Work is found to be incorrect or misstated, the parties agree to meet and in good faith negotiate equitable changes in the scope of work and associated charges. You agree to follow the detailed operational procedures which are explained in the MDS Customer Expectation Document which you hereby acknowledge receipt of at the time of executing this agreement.

7. SERVICES. YOU SHALL RECEIVE THE SERVICES DESCRIBED IN THIS PARAGRAPH 7 ONLY FOR THE EQUIPMENT LISTED ON A SCHEDULE A, SCHEDULE A-MICR, CHANGE ORDER FORM A, OR CHANGE ORDER FORM A-MICR . Such services are subject to the exclusions hereinafter described.

7.1 COVERED SERVICES.

(a) CSA shall provide all routine preventive maintenance, maintenance kits and emergency service necessary to keep the Printers in good working order in accordance with this Agreement and CSAs normal practice. Such service shall be performed during CSAs local regular business hours (8:30 A.M. to 5:00 P.M. Monday through Friday, except holidays).

(b) You shall afford CSA full, free and safe access to the Printers to perform on-site service. CSA may terminate its maintenance obligations as to any Printers if you relocate it to a site outside CSAs authorized service territory. If, in CSAs opinion, any Printers cannot be maintained in good working order through CSAs routine maintenance services, CSA shall, at its option, either (i) substitute comparable Printers at your expense or (ii) cancel the balance of any remaining term of this Agreement as to such Printers and refund the unearned portion of any prepaid charges hereunder. Parts replaced or removed by CSA in connection with maintenance services hereunder shall become the property of CSA and you disclaim any interest therein.

7.2 NON-COVERED SERVICE. You acknowledge that CSA shall not have obligations related to i) overhauls and/or reconditioning of printers; ii) printer user errors; (iii) the alteration, modification or customization of any software controlling, used by, installed on or embedded in the Printers; (iv) the service or repair of devices, accessories, power, data or communication lines or other instruments which are external to or otherwise not a component part of the Printers; (v) data erasure or hard drive removal or (vi) supplying external communications or data transfer lines, paper or other throughput, staples, cassettes, exit trays or other like items or supplies (other than toner cartridges as defined in section 3) used or consumed in the normal operations of the Printers (Excluded Items) . The following services, and any other work beyond the scope of this Agreement, shall be invoiced in accordance with CSAs then current labor, parts and supply charges: (a) replacement of any consumable supply item other than toner, (b) repairs necessitated by factors other than normal use including, without limitation, any willful act, negligence, abuse or misuse of the Printers; the use of parts, supplies or software which are not supplied by CSA and which cause abnormally frequent service calls or service problems; service performed by personnel other than CSA personnel; transportation of the Printers; accident; use of the Printers with non-compatible hardware or software components; electrical power malfunction or heating, cooling or humidity ambient conditions; (c) re-installation or relocation of Printers; (d) repairs to or realignment of Printers, and related training, necessitated by changes you made to your system configuration or network environment; (e) repairs or service required as a result of inadequate operation of the Printers (e.g., CSA technician is dispatched to rectify a problem described in the operator manual); (f) work which you request to be performed outside of CSA s regular business hours.

8. LIMITED WARRANTY. CSAs services shall be performed in a good and workmanlike manner consistent with generally prevailing industry practices, and all parts and materials provided by CSA shall be free from defects in materials or workmanship, for a period of thirty days after the date of installation. This limited warranty excludes normal wear and tear on parts or components thereof and Printer problems arising from or related to Excluded Items, misuse, abuse, neglect, accident or improper maintenance (other than services performed by CSA) and shall be null and void if you or any third party alters or modifies the Printers in any manner after CSA repairs or services the Printers.

9. DATA. You acknowledge that the hard drive(s) on the Equipment, including attached devices, may retain images, content or other data during normal operation of the Equipment (Data) and that exposure or access to the Data by CSA, if any, is purely incidental to the services performed by CSA. Neither CSA nor any of their affiliates has an obligation to erase or overwrite Data upon your return of the Equipment to CSA or any leasing company. You are solely responsible for: (i) your compliance with applicable law and legal requirements pertaining to data privacy, security, retention and protection; and (ii) all decisions related to erasing or overwriting Data. Without limiting the foregoing, you should, prior to return or other disposition of the Equipment, utilize the Hard Disk Drive (HDD) (or comparable) formatting function (which may be referred to as Initialized All Data/Settings function) if found on the Equipment to perform a one pass overwrite of Data or, if you have higher security requirements, you may purchase from CSA at current rates an available option for the Equipment, which may include (a) an HDD Data Encryption Kit option which disguises information before it is written to the hard drive using encryption algorithms, (b) a HDD Data Erase Kit that can perform up to a 3-pass overwrite of Data or (c) a replacement hard drive (in which case you should properly destroy the replaced hard drive). The terms of this Section 9 shall solely govern as to Data, notwithstanding that any provisions of this Agreement or any separate confidentiality or data security or other agreement now or hereafter entered into between you and CSA could be construed to apply to Data.

10. EXCLUSION OF WARRANTIES AND LIMITATION OF LIABILITY. CSA EXPRESSLY DISCLAIMS ALL WARRANTIES EXPRESS OR IMPLIED INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE RELATING TO THE USE OR PERFORMANCE OF THE PRINTERS AND SOFTWARE (OR ANY METER READ COLLECTION METHOD PROVIDED BY CSA). YOU EXPRESSLY ACKNOWLEDGE THAT THE FURNISHING OF MAINTENANCE SERVICE UNDER THIS AGREEMENT DOES NOT ASSURE UNINTERRUPTED OPERATION AND USE OF THE PRINTERS, SOFTWARE (OR METER COLLECTION METHODS). CSA SHALL NOT BE LIABLE FOR PERSONAL INJURY OR PROPERTY DAMAGE EXCEPT TO THE EXTENT CAUSED BY CSAS NEGLIGENCE. CSA SHALL NOT BE LIABLE FOR EXPENDITURES FOR SUBSTITUTE PRINTERS OR SERVICES, LOSS OF REVENUE OR PROFIT, LOSS OR CORRUPTION OF DATA, FAILURE TO REALIZE SAVINGS OR OTHER BENEFITS, STORAGE CHARGES OR OTHER INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OF OR INABILITY TO USE THE PRINTERS, SOFTWARE OR METER COLLECTION METHODS, REGARDLESS OF THE LEGAL THEORY ON WHICH THE CLAIM IS BASED AND EVEN IF CSA HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

11. DEFAULT. You shall be in default of this Agreement if you fail to perform any of your obligations under this Agreement, including making prompt undisputed payments when due. CSA may terminate this Agreement upon your default with thirty (30) days notice to you. If an overdue payment is disputed in good faith within thirty (30) days after the due date thereof, you shall pay all undisputed amounts and promptly make a good faith effort to resolve such dispute with CSA. In the event of your default, CSA may, without limiting its other rights and remedies available under applicable law and this Agreement, require you to pay all charges then due but unpaid, including any applicable late charges, plus the remaining base charges for the balance of the term (not to exceed a period of 6 months). You agree that such charges are reasonable liquidated damages for loss of bargain and not a penalty.

12. TERMINATION. Either party may terminate this Agreement, with or without cause, by providing thirty (30) days written notice to the other party. CSA may also terminate this Agreement upon five (5) days written notice in the event of your failure to pay compensation due hereunder. Should you terminate this Agreement prior to the expiration of the Term other than for a material, uncured breach by CSA, you shall immediately pay to CSA an early termination fee equal to the average monthly billing to date and any excess toner charges per Section 6(b). Early termination charges are due in full immediately with the written termination notice, and are intended as a reasonable estimate of the anticipated damages to CSA arising from set-up, personnel training and similar costs. Your termination will not be effective until the early termination fee and any excess toner charges are paid in full. Any rights or remedies of either party existing prior to or as of the date of termination, such as for compensation, shall survive any termination or expiration of this Agreement. You shall promptly return, or permit CSA to remove, any Printers, parts, software or supplies owned, controlled or licensed by CSA.

13. CHOICE OF LAW AND FORUM. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK. THE PARTIES CONSENT TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED WITHIN THE CITY OF NEW YORK UPON SERVICE OF PROCESS MADE IN ACCORDANCE WITH THE APPLICABLE STATUTES AND RULES OF THE STATE OF NEW YORK OR THE UNITED STATES. ANY AND ALL SUITS COMMENCED BY CLIENT AGAINST CSA, WHETHER OR NOT ARISING UNDER THIS AGREEMENT AND REGARDLESS OF THE LEGAL THEORY UPON WHICH SUCH SUITS ARE BASED, SHALL BE BROUGHT ONLY IN THE STATE OR FEDERAL COURTS LOCATED WITHIN THE CITY OF NEW YORK. ANY SUIT BETWEEN THE PARTIES HERETO, OTHER THAN ONE SEEKING PAYMENT OF AMOUNTS DUE HEREUNDER, SHALL BE COMMENCED, IF AT ALL, WITHIN ONE (1) YEAR OF THE DATE THAT THE CLAIM ACCRUES. THE PARTIES IRREVOCABLY WAIVE ANY RIGHT TO A JURY TRIAL IN ANY SUIT BETWEEN THEM.

14. MISCELLANEOUS. This Agreement shall be binding upon you when you sign this Agreement, and shall be binding upon CSA upon commencement of the covered services. CSA is and shall at all times be an independent contractor and shall not be deemed an employee or agent of you. Nothing in this Agreement shall be deemed to create a partnership or joint venture between the parties. This Agreement and the attached exhibits contain the complete agreement between the parties and shall, as of the Effective Date hereof, supersede all other agreements, if any, between the parties relating to the services provided hereunder. The parties stipulate that neither of them has made any representation with respect to the subject matter of this Agreement or the execution and delivery hereof except such representation as are specifically set forth herein. No modification, amendment, supplement to or waiver of this Agreement shall be binding upon the parties hereto unless made in writing and duly signed by both parties. All provisions of this Agreement including Section 9, which by their nature can be construed to survive the expiration or termination of the Agreement shall so survive. Any purchase order utilized by you shall be for your administrative convenience only, and any terms therein which conflict with, vary from or supplement the provisions of this Agreement shall be deemed null and void. A failure of either party to exercise any right provided for herein shall not be deemed a waiver of any right under this Agreement. This Agreement shall inure to the benefit of and be binding upon the successors and permitted assigns of the respective parties. This Agreement shall not be assignable by you without CSAs prior written consent, and any attempted assignment without such consent shall be void If a court finds any provision of this Agreement (or part thereof) to be unenforceable, the remaining provisions of this Agreement shall remain in full force and effect. Headings are for convenience only and shall not be considered in the interpretation of this Agreement. You agree that CSA may accept an electronic image of this Agreement as an original, and that electronic copies of your signature will be treated as an original for all purposes.

Canon Managed Document Services

Customer Expectations Document

1. Introduction

This Customer Expectation Document is designed to provide details related to the Canon Solutions America Managed Print Services ('MPS") Program and to answer commonly asked questions. The terms and conditions of the MPS program can be found in the CSACSA Managed Print Services Agreement.

2. Program Objectives

The MPS program is designed to help organizations achieve business efficiencies and cost savings through better management and administration of print environments. Our unique consulting process contemplates collaboration with our customers to identify areas for print optimization, increased productivity and cost savings. Critical to this process is the availability of print volume data from all sources within the print enterprise. The success of the program is dependent on uninterrupted communication with the printers or alternative sources of data capture in order for CSA to perform the services and provide accurate and timely billing under the agreement.

3. Initial Contract Set-up

a. Start Date

The contract becomes effective approximately 10 days after the Customer executes the MPS Agreement accompanied by a complete listing of the covered printers on Schedule A and Schedule B, if applicable. This allows CSA ample time to prepare its systems to accept customer calls and begin to provide services.

b. Initial Printer Listing

Schedule A and B contain all relevant information on each printer initially covered under the MPS Agreement. Printers listed in Schedule B will only be eligible for toner fulfillment and monitoring services. The Customer is responsible for discovering and identifying the required information for all printers to be covered under this agreement. Although CSA software tools may help discover devices based on detection of activity, idle units and units with no network connection may not be detected during this discovery process. In the event a customer identifies additional equipment which was mistakenly excluded from the original schedules, additional printers can be added using the Change Order form along with a printed configuration page for each printer added and made retroactive to the start date. Customers who call for services or toner for units not yet added to the contract may be told their printer is not covered since it will not appear in the CSA system.

c. Tagging

Each printer initially covered under the agreement will be tagged with a CSA Service tag by a CSA representative. The tag includes the serial # of the printer, the phone # for service and supplies and other relevant information. The tag should not be removed from the printer during the term of the agreement. CSA may mail tags to the customer for placement on the printers machine additions or remote locations during the term of the contract.

d. Installation of DCA Software

CSA will work with the Customer's IT staff to perform the initial installation of the Data Collection Agent ("DCA") software for networked devices. Additionally, CSA will assist the Customer's IT staff to push the local client version of the DCA software for use with any non-networked printers. It is the Customer's responsibility to keep the DCA installed during the term including any reinstallation that may be required as a result of change in the Customer's infrastructure or environment.

4. Ordering Procedures

a. Toner

Printer toner cartridges may be ordered from CSA by either calling our Customer Service order desk at 1-800-355-1385 or by placing an on-line order in the CSA eManage site. Customers who wish to use the eManage site must first register at www/solutions.canon.com and select the eManage icon on the home page. Customers will be asked to provide the related serial # or asset tag# located on the asset tag placed on the printer.

b. Service Calls

Requests for repair may be placed by either calling our Dispatch Center at 1-800-466-1750 or by placing a service request on-line at www.solutions.canon.com.

c. Add/Remove

Additions or deletions of printers covered under the MPS Agreement are made by executing and submitting an MPS Change Order form indicating the pertinent information on the specific units being added or removed from the agreement. Additionally, Customers must provide a printed configuration page from each added or removed unit which provides CSA necessary meter, quality and other information necessary to make the change effective. Please note that changes to the printer fleet configuration may impact the price per copy reflected in the contract on a prospective basis.

5. Customer Service

For any questions or contract changes, please reference the following contact information:

Email: MDSUPPORT@csa.canon.com

Phone: 1-888-414-2720

6. Relocations

If Customers relocate any printers under the agreement, they must promptly notify CSA in order to change the location information in the CSA database. Customers are responsible for de-installing and reinstalling all relocated printers including installation of the DCA in order to keep the printers communicating with CSA. Please note that printers relocated outside of CSAA's Servicing geography (e.g. Alaska, remote islands, etc.) may not be eligible to be covered under this agreement.

7. Meter Collection

The MPS program is designed to automatically collect periodic meter readings from the printers covered under this agreement using the DCA software program. The DCA program is initially installed on the Customer network for connectivity to networked printing devices. A local DCA program must be installed on individual networked computers in order to communicate with non-networked printers. It is extremely important to keep the DCA software connected in order for CSA to capture information in order to provide the services under the MPS Agreement. Customers are responsible to maintain this critical connection which may require reinstallation of the local DCA software when upgrading, replacing or repairing related computers.

8. Estimation

If CSA does not receive timely meter readings from the DCA software or alternatively from the Customer through other means of communication, CSA will estimate the usage on the related devices utilizing past customer history or, if no historical data is available, utilizing CSA estimates based on CSA standard usage rates by model.

9. Toner Usage Reconciliation

The MPS program includes replenishment of toner cartridges based upon toner page coverage of 5% for black toner and 20% for color toner. Customers who print images with more toner average coverage should expect to pay additional charges which will be assessed at each 12 month interval of the term. Toner usage reconciliation is done separately for black toner and color toner. Please see the reconciliation example below:

Toner Manufacturer Yield per Cartridge	3,000
# of Cartridges shipped to Customer*	x 10
Manufacturer Expected Print Volume	30,000
Extra 10% provided by CSA	- 3,000
CSA Expected Print Volume	27,000
Actual Print Volume	- 25,500
Volume Reconciliation	1,500
Price per Page	x $ .0200
Toner Usage Reconciliation Charge	$30.00

* Note: Certain cartridges for the same models may contain different manufacturer yields.

10. Quarterly Review Process

Customers are entitled to a quarterly review discussion to review expectations, charges, print volume data and recommendations for further optimization of the print environment.

11. Renewal and end of term process

Customers may request to renew the contract prior to the scheduled expiration by providing a written request to CSA stating the requested renewal term. CSA shall promptly provide a renewal quote for the requested renewal period. Upon mutual agreement, an appropriate addendum or new agreement shall be executed for the renewal term.

If the Customer does not chose to renew, the Customer may return unused toner within 30 days of the end of term and CSA will adjust the # of cartridges shipped for the purpose of computing the final toner reconciliation described above. Customers must contact the CSA Customer Service center at 1-800-355-1385 to obtain return instructions and return authorization # prior to mailing the returned supplies back to CSA. In the event CSA is unable to obtain a final meter reading from the DCA or other reasonable means, CSA will estimate the final meter reading using customer volume history or utilizing the CSA standard usage rates by model.

12. DCA Software & Technical Requirements

CSA must utilize data collection software to provide services under this agreement. CSA is responsible to maintain the software, provide updates when necessary, and assist with the initial installation as necessary. The detailed technical information with respect to the Data Collection Agent (DCA) is as follows:

The DCA collects usage data on Products from predefined Management Information Bases (MIBs), using Simple Network Management Protocol (SNMP). For greater security, the DCA initiates communication solely with the CSA Data Repository. Communication sessions are conducted via HTTPS (port 443), the universal standard in secure transactions. The DCA sends and receives data in a single hourly session.

CSA does not provide root access or local edit access to the DCA and CSA does not permit scripts to be run against the DCA.

Customers must provide the following technical information in conjunction with the implementation of the CSA Managed Print Services program. This information is required specifically for the expressed purposes of configuration and implementation the DCA.

INFORMATION

DCA Server (must be able to access all subnets with devices under contract)
Hostname
IP Address
Default Gateway
Fully Qualified Domain Name
DNS Server (primary and secondary)
Subnet Mask
Network
Subnet Range(s)
Proxy (if applicable)
Proxy Name
Port Number
Username / Password (if required)
SNMP
Public (READ)
Any non-public SNMP community strings

CONFIGURATION

In addition to the information above to function properly, the DCA requires the following network configuration
Port 80 TCP (outbound access) Port 443 TCP (outbound access) SNMP Port 161 UDP (access to all subnets with devices on contract)
Port 80 TCP (outbound access)
Port 443 TCP (outbound access)
SNMP (access to all subnets with devices on contract)Port 161 UDP (access to all subnets with devices on contract)

HARDWARE

Hardware: Non-dedicated server powered on 24 hours a day, 7 days a week
Network Card: 100mbit or higher
RAM 512 MB or higher
Internet connected browser

SOFTWARE

Computers where the DCA will be installed must meet the following software requirements
Windows XP, 7, Server 2003, Server 2008, Vista.NET version 2.0 SP2 or higher
Virtualization software support: The following virtualization software will support the installation:
Microsoft Virtual Server 2005
VMware GSX

DATA TRANSMISSION

The DCA transmits small amounts of data to the central server. This data includes only statistical and alert condition information. NO IMAGE DATA IS TRANSMITTED. The following data estimates are provided to assist in the assessment of network impact.
DCA scan, blank IP: 5.2KB
DCA scan, 1 printer: 7.2KB
DCA scan, 1 printer, 254 local IP addresses: 96KB
DCA scan, network of 15 printers, 254 local IP addresses: 125KB

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 01/04/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Marsh USA, Inc. 1166 Avenue of the Americas New York, NY 10036 105039--E&O-12-13	**CONTACT NAME:** **PHONE (A/C, No, Ext):** **FAX (A/C, No):** **E-MAIL ADDRESS:**
INSURED Canon Solutions America, Inc. 300 Commerce Square Blvd. Burlington, NJ 08016	**INSURER(S) AFFORDING COVERAGE** / **NAIC #** **INSURER A :** Sompo Japan Insurance Co. Of America / 11126 **INSURER B :** Tokio Marine & Nichido Fire Co Ltd (Us) / 1580100 **INSURER C :** N/A / N/A **INSURER D :** **INSURER E :** **INSURER F :**

COVERAGES **CERTIFICATE NUMBER:** NYC-006555257-01 **REVISION NUMBER:** 2

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS		
B	**GENERAL LIABILITY** X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: POLICY PRO-JECT X LOC			CLL640474102	11/01/2012	11/01/2013	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$ $ $ $ $ $	1,000,000 500,000 1,000,000 2,000,000 1,000,000
A A	**AUTOMOBILE LIABILITY** X ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS HIRED AUTOS NON-OWNED AUTOS			ACV40771T0 (MA) ACV40772U0 (AOS)	01/01/2013 01/01/2013	11/01/2013 11/01/2013	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) SIR	$ $ $ $ $	1,000,000 1,000
B	X **UMBRELLA LIAB** X OCCUR **EXCESS LIAB** CLAIMS-MADE DED X RETENTION $ 10,000			CU640474002	11/01/2012	11/01/2013	EACH OCCURRENCE AGGREGATE	$ $	5,000,000 5,000,000
A A	**WORKERS COMPENSATION AND EMPLOYERS' LIABILITY** ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N: N **(Mandatory in NH)** If yes, describe under DESCRIPTION OF OPERATIONS below	N / A		WSD10008W0 WSN10054W0 (HI, OR, UT, WI)	11/01/2012 11/01/2012	11/01/2013 11/01/2013	X WC STATU-TORY LIMITS OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	$ $ $	 1,000,000 1,000,000 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

Evidence of Insurance

CERTIFICATE HOLDER

Canon Solutions America, Inc.
300 Commerce Square Blvd.
Burlington, NJ 08016

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE of Marsh USA Inc.

William Mollica

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Canon U.S.A., Inc.
One Canon Plaza,
Lake Success, NY 11042-1198

January 2, 2013

To Whom It May Concern:

Canon Solutions America, Inc., headquartered at 4 Ohio Drive, Lake Success, NY 11042, is a non-exclusive Canon Business Imaging Solutions Group Dealer.

Under the terms of the Canon Business Imaging Solutions Group Retail Dealer Agreement, this dealer is presently authorized to sell and service the Canon Business Imaging Solutions Group machines listed in response to your Request for Proposal, and related Canon Business Imaging Solutions Group supplies and parts.

The agreement requires that the dealer enroll technicians in Canon training programs to enable the Dealer to properly maintain each model of the products it is authorized to sell. The agreement also provides that the dealer shall maintain an adequate inventory of parts and supplies to service all the Canon Business Imaging Solutions Group machines sold by it. The contractual commitments by the dealer have been established by Canon to afford the user of the Canon Business Imaging Solutions Group products adequate service facilities to properly maintain these products.

In the unlikely event that Canon Solutions America, Inc. should not continue in business as an authorized Canon Business Imaging Solutions Group Dealer, Canon U.S.A., Inc. will use commercially reasonable efforts to make arrangements to find a suitable replacement facility.

If there are further questions, please contact the Canon Regional Office.

Very truly yours,

CANON U.S.A., INC.

Junichi Yoshitake
Senior Vice President and General Manager
Business Imaging Solutions Group

Canon
CANON SOLUTIONS AMERICA

Canon Solutions America, Inc.
One Canon Plaza
Melville, NY 11747

Phone: 800.815.4000
www.csa.canon.com

January 2, 2013

Re: Assignment of Contract

To Whom It May Concern:

Canon Solutions America, Inc. requires the right of assignment to any affiliate which is a wholly owned subsidiary of Canon U.S.A., Inc., a company dedicated to providing the highest level of Canon brand products, services and financing to our customers, such as Canon Financial Services, Inc. (CFS).

CFS is the billing entity for lease transactions for Canon Solutions America, Inc. CFS has specialized in delivering high content invoices, including lease and maintenance charges, in a variety of formats (paper, electronic, web) to meet our customer's needs. An assignment might occur either as a result of lease/billing requirements or corporate restructure, either of which would not result in decreased service capability.

We trust in the strength of the relationship among the Canon companies will meet your requirements for written consent to assignment.

Sincerely,

Tracie Sokalj
Vice President, Strategic Pricing