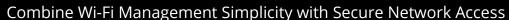
Cloud Wi-Fi + Cloudpath Bundle Promotion







OVERVIEW

Grow revenues and retain customers with Ruckus Cloud Wi-Fi and the Cloudpath™ Enrollment System.

Ruckus Cloud Wi-Fi and Cloudpath is a WLAN solution bundle for businesses or schools with 100+ users that want easy, cloud-managed Wi-Fi together with secure network onboarding of users and devices. Special pricing for 1, 3 and 5-year bundles is available for a limited time on this solution that delivers:

- Best-in-class performance, simplified management, and secure network access for any user or device
- Remote management of Cloud Wi-Fi and Cloudpath by either the customer or partner
- Aggressive, competitive pricing to win deals

About Ruckus Cloud Wi-Fi

Ruckus Cloud Wi-Fi makes it easy for organizations of any size to deploy, monitor and manage a distributed Wi-Fi network. Customers get both simplified wireless LAN management together with high-performance Ruckus access points (APs).

- Monitor and manage Wi-Fi network from anywhere using an intuitive, "single-pain-of-glass" web interface and full-featured mobile app
- Instantly create guest networks with custom branding and multiple options for secure authentication
- Improve network planning with usage insights from real-time and historical analytics
- Ability for network to be customer-managed, or outsource management to authorized Ruckus partner

About Ruckus Cloudpath Enrollment System

Cloupath is a software/SaaS platform that delivers secure wired and wireless network access for BYOD, guest users and IT-owned devices.

- Increases security for users, devices, data and the network
- Streamlines network onboarding for any user / any device with easy self-service workflows
- Dramatically reduces helpdesk tickets related to network access

Cloud Wi-Fi + Cloudpath Bundle Promotion

Combine Wi-Fi Management Simplicity with Secure Network Access

RESELLER PROMOTION FLYER

PRICING DETAILS

Part Number	Bundle Description	Unit	Min	Recommended	Recommended	Recommended
		List	Qty	VAR Discount	Unit VAR Price	Min Bundle
		Price				VAR Price
	One-Year Bundle					
CLD-RKWF-1001	Cloud Wi-Fi 1 year subscription	\$ 95	10	72%	\$ 26.60	\$ 266.00
CLD-CLP1-4999	Cloudpath 1 year cloud-hosted	\$ 11.50	300	72%	\$ 3.22	\$ 966.00
	3- Year Bundle					
CLD-RKWF-3001	Cloud Wi-Fi 3 year subscription	\$ 190	10	72%	\$ 53.20	\$ 532.00
CLD-CLP3-4999	Cloudpath 3 year cloud-hosted	\$ 23.00	300	72%	\$ 6.44	\$ 1,932.00
	5-Year Bundle					
CLD-RKWF-5001	Cloud Wi-Fi 5 year subscription	\$ 285	10	72%	\$ 79.80	\$ 798.00
CLD-CLP5-4999	Cloudpath 5 year cloud-hosted	\$ 34.50	300	72%	\$ 9.66	\$ 2,898.00

DEAL ELIGIBILTY REQUIREMENTS

- Available only in countries/regions where Ruckus Cloud Wi-Fi is authorized to be sold
- Each deal must include a minimum of 10 APs
- A minimum of one-year Cloud Wi-Fi must be purchased across all APs
- A minimum of 30 Cloudpath users per AP purchased

TERMS & CONDITIONS

- This document is for informational purposes only and does not constitute an offer from Ruckus Networks.
- This promotion is limited to transactions invoiced between April 1, 2018 to December 31, 2018.
- The Cloud Wi-Fi SKU, AP SKU and Cloudpath SKU must be on the same purchase order from the Ruckus partner.
- Resellers must submit a deal registration via the Ruckus Partner Portal for each deal.
- Resellers must submit their PO to an authorized Ruckus distributor and include the following:
 - End customer name and full address
 - o Promotion code **2018-Cloud-Bundle** and deal registration number
- Promotion limited to Ruckus authorized resellers doing business in countries where Ruckus Cloud Wi-Fi is sold.
- This promotion may not be combined with any other Ruckus promotion, program or special pricing.
- This promotion is subject to change and/or termination by Ruckus for any reason without notice.