

Cloud Wi-Fi + Cloudpath Bundle Promotion

Combine Wi-Fi Management Simplicity with Secure Network Access



RESELLER PROMOTION FLYER

REGION:

All Regions where Ruckus Cloud Wi-Fi is available for purchase

PROMOTION PERIOD:

April 1, 2018 - December 31, 2018

PROMO CODE:

2018-Cloud-Bundle

OVERVIEW

Grow revenues and retain customers with Ruckus Cloud Wi-Fi and the Cloudpath™ Enrollment System.

Ruckus Cloud Wi-Fi and Cloudpath is a WLAN solution bundle for businesses or schools with 100+ users that want easy, cloud-managed Wi-Fi together with secure network onboarding of users and devices. Special pricing for 1, 3 and 5-year bundles is available for a limited time on this solution that delivers:

- Best-in-class performance, simplified management, and secure network access for any user or device
- Remote management of Cloud Wi-Fi and Cloudpath by either the customer or partner
- Aggressive, competitive pricing to win deals

About Ruckus Cloud Wi-Fi

Ruckus Cloud Wi-Fi makes it easy for organizations of any size to deploy, monitor and manage a distributed Wi-Fi network. Customers get both simplified wireless LAN management together with high-performance Ruckus access points (APs).

- Monitor and manage Wi-Fi network from anywhere using an intuitive, “single-pane-of-glass” web interface and full-featured mobile app
- Instantly create guest networks with custom branding and multiple options for secure authentication
- Improve network planning with usage insights from real-time and historical analytics
- Ability for network to be customer-managed, or outsource management to authorized Ruckus partner

About Ruckus Cloudpath Enrollment System

Cloudpath is a software/SaaS platform that delivers secure wired and wireless network access for BYOD, guest users and IT-owned devices.

- Increases security for users, devices, data and the network
- Streamlines network onboarding for any user / any device with easy self-service workflows
- Dramatically reduces helpdesk tickets related to network access

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PRICING DETAILS

Part Number	Bundle Description	Unit List Price	Min Qty	Recommended VAR Discount	Recommended Unit VAR Price	Recommended Min Bundle VAR Price
One-Year Bundle						
CLD-RKWF-1001	Cloud Wi-Fi 1 year subscription	\$ 95	10	72%	\$ 26.60	\$ 266.00
CLD-CLP1-4999	Cloudpath 1 year cloud-hosted	\$ 11.50	300	72%	\$ 3.22	\$ 966.00
3- Year Bundle						
CLD-RKWF-3001	Cloud Wi-Fi 3 year subscription	\$ 190	10	72%	\$ 53.20	\$ 532.00
CLD-CLP3-4999	Cloudpath 3 year cloud-hosted	\$ 23.00	300	72%	\$ 6.44	\$ 1,932.00
5-Year Bundle						
CLD-RKWF-5001	Cloud Wi-Fi 5 year subscription	\$ 285	10	72%	\$ 79.80	\$ 798.00
CLD-CLP5-4999	Cloudpath 5 year cloud-hosted	\$ 34.50	300	72%	\$ 9.66	\$ 2,898.00

DEAL ELIGIBILITY REQUIREMENTS

- Available only in countries/regions where Ruckus Cloud Wi-Fi is authorized to be sold
- Each deal must include a minimum of 10 APs
- A minimum of one-year Cloud Wi-Fi must be purchased across all APs
- A minimum of 30 Cloudpath users per AP purchased

TERMS & CONDITIONS

- This document is for informational purposes only and does not constitute an offer from Ruckus Networks.
- This promotion is limited to transactions invoiced between April 1, 2018 to December 31, 2018.
- The Cloud Wi-Fi SKU, AP SKU and Cloudpath SKU must be on the same purchase order from the Ruckus partner.
- Resellers must submit a deal registration via the Ruckus Partner Portal for each deal.
- Resellers must submit their PO to an authorized Ruckus distributor and include the following:
 - End customer name and full address
 - Promotion code **2018-Cloud-Bundle** and deal registration number
- Promotion limited to Ruckus authorized resellers doing business in countries where Ruckus Cloud Wi-Fi is sold.
- This promotion may not be combined with any other Ruckus promotion, program or special pricing.
- This promotion is subject to change and/or termination by Ruckus for any reason without notice.

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