irginia Information Technologies Agency



Invitation for Bid (IFB)

| IFB NUMBER | DATE | ISSUED | DATE D | 115 | SMALL BUSINESS | |
|--|---|---|--|---|--|--|
| 2015-02 | | 9/2015 | 3/11/20 | | SET-ASIDE | |
| For more inf | ormation, please ser | Security | and Search Netw | vork Appliances | virginia.gov, or call (804) 416-6165 | |
| | ISSUING OFFIC | | | ecified in each order | ····· | |
| 117 | Supply Chain Man 751 Meadowville L Chester, VA 23836 | ane | BILL TO: as spe | cified in each order | | |
| | | | SOLICITATI | ON | | |
| Code of Virginia an Internal Revenue C Issuing Office. If h 2:00 PM local time Instructions. This is Certification Regard | d private institution ode. Sealed Bids f and carried, deliver on the Date Due inc s an advertised solid ding Lobbying and ntations, certification | s of higher edu for furnishing th to the SCM rec dicated above (F citation consisting the Mandator | cation chartered in Virg ne Products and/or Sen eptionist located at the Public bid opening at 2:3 ng of this cover page, t y Contractual Terms a | inia and granted tax-e vices set forth in the I Issuing Office address 30 PM). Please read ar the Solicitation Instruct nd Conditions, and a | D1 and referenced by §2.2-4304 of the xempt status under §501(c)(3) of the Price Schedule will be returned to the above. Bids must be received prior to ad understand the attached Solicitation clons, Requirements, Pricing Schedule by other files, exhibits, attachments in by reference, or any subsequer | |
| | | | OFFER | | | |
| rom the Date Due a | above, to furnish any | y or all Bid Item | s awarded at the prices | offered in the Pricing S he mandatory Terms a | is offer is accepted within 90 days chedule, delivered to the Ship To nd Conditions set forth herein. | |
| SUPPLIER FEIN | 54-17 | 40463 | 1 | (Do- | ~ | |
| SUPPLIER NAME | Betis E | | nc _ | -479) | | |
| ADDRESS | 6711 Le | e Hanw | ay, M2 BI | IDDER'S BINDING SIGNATURE | | |
| CITY/STATE/ZIP | arlington | n, VA | 22205 - | Hernan (| ortes | |
| E-MAIL | hcortes | Obetis. | Com | INTED NAME | 0.11 × 7 | |
| PHONE | 703-532-2 | 2008 | | DMBE/SWaM Certification Number: 009435 | | |
| FAX | 703-532- | 4455 | | | | |
| | | \land | AWARD | | | |
| BID ITEMS | AWARDED | (/ A) | WARDED BY | AWARD DAT | E CONTRACT NUMBER | |
| ALL of | | for the Chief | IGNATURE Information Officer (CIC nononwealth of Virginia L. R. R. REET | 04-08-2015 | 5 VA-150408-BETG | |

| | | | | Commonwealth of Virginia Security and Search Network Appliances | | | | | | |
|---|---|---|---|--|---|--|--|---|--|--|
| | | | | JFB 2015-02 - Exhibit E - Pricing | | | | | | |
| Summier Name | Detis Group, inc. | | | Product Price List | | | | | | 1 |
| Submitted By: NOTE: Authorized Contr | Herren Cortes, President & tract Users mus | oso t request a writ | tten quote from the Sup | pow life, which references the VITA Contract Number. Regulsition or Purchase Order. 4" shown below. Find the desired item and price located there. Apply the Governme | 103 532 2008 | erait | | | | |
| The Supplier Quote mus If it is necessary to verif | st be referenced ify quoted contr | in the order ar act price, go to | nd be attached to the eV the Index Price List "U | A Requisition or Purchase Order. IL" shown below. Find the desired item and price located there. Apply the Governme | nt or Acedemic "F | ercentage D | iscount" shown | below for t | he "Product | t Category,' |
| calculate the "Net Price" | " (Contract Pric | e) offered. | | | | | | | | |
| Definitions: | | | | | | | | | | |
| * Index Price List An "Index Price List" is di such as List Price or Sugg contract. The URL and pu bidder will offer a Contra- Discount may be a negat Price ³ for that specific pro | lefined as a list gested Retail Pri- ricing provided r ict Discount ¹ , wh tive or positive v oduct or service | of prices found o ice. The URL mi nust be indepen sich will be calcu value, which, wh | on a publicly available we ay also be a contract pric identity controlled, that is alated against the prices sen calculating from the 1 | balte URL, The URL may link to a meanufacturer's price list, the second | | | | | | |
| ¹ Contract Discount: The "Contract Discount" (| is defined as the | e percentage va | lue that is used along wi | h the Index Price in calculating the Contract Price. | | | | | | |
| ² Index Price: The "Index Price" is defin | ned as the indiv | idual price for a | contract item, product or | service, as shown at the URL for the Index Price List. | | | | | | |
| "Contract Price" is define | rice offered to t ed as the result | of multiplying the | ealth): he Index Price by the Cor | tract Discount. | | | | | | |
| | | | | er / Contract Discount)" | | Effective Date | | | | |
| inder Price List for: Checksoint, Mokfee, Sr Inder Price List for: FireEve, Fortinet, RSA. | | | op lechdata comi - search by part number b micro.comi - search by part number to view | | | Mar-15 | | | | |
| | | | dex - select products by part number and ic | | | | | | | |
| | | | don21 - download Claco Price File POF and | | | | | | | |
| | | | Hisonhactor (22 - dowload the Dell Price List | PDF and search by cart number to view MSRP additheet and search by cart number to view MSRP | | | | | | |
| nde Price List for Junper is found at 1980 r Index Price List for Palo Alto Networks is fo | | | | Additional and Paper Broduct surface for view strated | | | | | | |
| | | | | Min. National Annual | Baracuda Checkpoint | | | | | |
| | | | Marian Ann | Andre en | Ciaco Dell Sonic Wall FiteEye | | | | | |
| | | | | de Carente anno marche anno anno anno anno anno anno anno ann | Vell Sonic Wall FiniEye Fortinet Janiper McAfee Palo Atto Networks | | | | | |
| | | | <u>Xabara</u> | Anna Channa ann an Anna Anna Anna Anna Anna An | Palo Alto Networka RSA Synantec WatchGuard Webchard | | | | | |
| | | | | Mar Man Malanani. | WatchGuard Websense | | | _ | | |
| | | | | Comprehensive Product Catalog/Price List | Betis Group Contra | Ingram Micro, Techi reede | Data, and Baracuda update d to reflect additions and d | daily. The NASPO Vi elefone of products th | suePoint contract sit | ite is updated by OE act iffecycle. |
| | | | | compremensive Product Catalogrance List | | Government Prici | - | | Academic Prici | |
| 1 | Your Product Number (if different than manuf. | | 1 | SAGAS LAMBLA GUISAN PRIMAS | | Percentage | Net Price Offered to | | | Net Price Offer Commonwer |
| Product Category Security Appliance Security Appliance | Product #1 3143968 1246435 | Manufacturer Barracuda Barracuda | Manufacturer Product Number BFWX100A1 B5F100A1 | Product Description BARRACLEA NETWORKS : Barracuta Flewall X100 with 1 Year EU BARRACLEA NETWORKS : Barracuta Soam & Virus Flewall 300 with 1 or Energize Updates | Index Price 5 1,178.00 5 1,098.00 | Bacount B.00% B.00% | Commonwealth \$ 1,083.75 \$ 1,013.15 | Index Price \$ 1,178.00 \$ 1,098.00 | Percentage Discount 9.00% | Commonwea 5 1 |
| Security Appliance Security Appliance Security Appliance - Software | 2716979 1815160 1922407 | Barracuda Barracuda Barracuda | 25F600A11 2V5180A1 2W8300A-61 | BASRACLEA SPAMVIRUS FW 600 WHY EU Baracuta Spam FewalitEmail Security Service (bor-box) BASRACLEA NETWORKS : Baracuta SSS-VPN 180 with for Exercise Updates BASRACLEA NETWORKS : EVENTS | \$ 14,097.00 \$ 898.00 \$ 349.00 | 1.00% 8.00% 8.00% | \$ 13,956.03 \$ 826.16 \$ 321.08 | \$ 14,097.00 \$ 891.00 \$ 349.00 | 1.00% 9.00% 9.00% | \$ 12 \$ |
| Security Appliance Security Appliance Security Appliance | 904414 904421 2974536 | Barracuda Barracuda Checkpoint | 21F210A1 21F210A1 2PAP-501200-NGEW | BARRACLEIA NETWORKS : Baracuda Web Filer 210 with the Energies Updates Ramacuda Web Filer 533 with the Energies Updates Subscription Baracuda Web Filer/Web Security Senice (Box-foct) Ferenal | \$ 1,898.00 \$ 11,398.00 \$ 145.000 | 8.00% 1.00% 23.00% | \$ 1,745.95 \$ 11,294.02 \$ 130,240.00 | \$ 1,898.00 \$ 11,298.00 \$ 185.000.00 | 9.00% 1.00% 29.40% | \$ 1 \$ 11 \$ 112 |
| Security Appliance Security Appliance Security Appliance | 3345354 2975933 3357660 | Checkpoint Checkpoint Checkpoint | CPAP-SG4200-NGFW-HA CPAP-SG4200-NGTP PD4D-SMP40 | Preval Preval Los pol Guert Management | \$ 4,872 \$ 8,000 \$ 12,000 | 34.02% 34.02% 22.60% | 5 3215.52 5 5200.00 5 8.448.00 | \$ 4,672 \$ 8,000 \$ 12,000,00 | 45.00% 45.00% 10.50% | s 2 s 4 |
| Security Applance Security Applance Security Applance | 2021349 2021349 2067687 | Gisco | AMPERSONS AMPERSONS AMPERSONS | Lagrandon Prevention Education Prevention Education Prevention Education Prevention Education Ed | 5 105 595 00 5 79,995 00 | 45.02% 45.02% | \$ 58.077.25 \$ 43,997.25 | \$ 105.595.00 \$ 79,995.00 | 46.00% 46.00% | s 57 s 40 |
| Security Applance Security Applance | 2616643 3548502 | Cisco Cisco | ASASSOS-K9 ASASSOS-K9 ASASSSS-FPWR-K9 | An AND THE PREVIOUS AND AND THE PREVIOUS AGA STOR Freenal AGA STOR Freenal | \$ 995.00 \$ 25,585.00 | 45.02% 45.02% | \$ 547.25 \$ 14,077.25 | \$ 995.00 \$ 25,595.00 | 46.00% 46.00% | 5 1) 5 1) |
| Security Appliance Security Appliance Security Appliance | 2283537 22238717 31922012 | Cisco Cisco | 4540585-510-49 ASA6585-520-49 ESA-0580-49 | Ana tools Herwall Ana Solis Herwall Web Filter Applance | \$ 24,965,00 \$ 59,995,00 \$ 21,950,00 | 45.02% 45.02% 45.02% | \$ 70.497/20 \$ 22.997.25 \$ 12,072.50 | \$ 20,986.00 \$ 50,986.00 \$ 21,360.00 | 46.00% 46.00% 46.00% | a 1 |
| Security Appliance Security Appliance | 3521734 3440910 | Cisco Cisco | 151500-X5+ 15-VMN-5W-K9 | Intrusion Pervention Intrusion Pervention | \$ 35,995,00 \$ 10,795,00 | 45.02% | \$ 19,797,25 \$ \$937,25 | \$ 35,995,00 \$ 10,795,00 | 46.00% 46.00% | s 1 |
| Security Appliance - Software Security Appliance - Software | 2854108 | Gitto Gitto Gitto | SMA-WMGT-TY-52 WSA-WSP-TY-51 | new real opposition per une Toorne min 201 per une Toorne min 100 | 5 03.99 5 03.99 | 45.00% 45.00% | 5 4.54 5 31.49 | 5 8.00 | 46.00% | 5 |
| Security Software Security Appliance | 10 be created 2875508 | Freese Freese Fortinet | Hotex-comstv FAC-200D | Unit Sectory Jocuston Schware addre in Saclance Gently Maragement | \$ 2990.00 \$ 5990.00 \$ 3,998.00 | 5.00% 5.00% 22.00% | \$ 22,600,500 \$ 5,600,500 \$ 2,666,66 \$ 2,75,35 | \$ 5,993,00 \$ 3,998,00 | 5.00% 23.00% | 3 . 5 |
| Security Software Security Software Security Appliance | 2017732 2097526 2049020 | Fortinet Fortinet | FC-19-00000-000-02-12 FC-19-02102-151-02-12 FG-600 | Exhapse and Sazoori VPN Client License Frewall | \$ 229.00 \$ 200.00 \$ 598.00 | 15.025 16.025 22.825 | \$ 276.36 \$ 252.00 \$ 401.85 | \$ 229.00 \$ 201.00 \$ 598.00 | 17.00% 16.00% 23.80% | 5 |
| Security Appliance Security Appliance | 2816877 2150777 | Forinet | FMG-200D FWB-1000D | Hau ben LA Mandeuer module for all externs with ben and to interne some Log, and Analysis Rinds Ace Prevail | \$ 6,990.00 \$ 19.995.00 | 22.87% 22.89% 22.92% | \$ 10.78 \$ 4,702.65 \$ 12.436.64 | \$ 6,998.00 \$ 19.995.00 | 23.80% | 3 5 5 |
| Accessories Hardware Accessories Hardware Accessories Hardware | to be created to be created to be created | Fortnet Fortinet | SP-EAR-FG1000D SP-EAR-FG1000D | 7 HL 22 "SATA fand cheal with Taylor FA2-0008. Inconting the solution mounting the solution | \$ 965.00 \$ 40.00 \$ 29.00 | 4.805 | s 42144 s 38.00 s 27.41 | \$ 64500 \$ 40.00 \$ 29.00 | 4.80% | * |
| Accessories Hardware - oower supplies Accessories Hardware | to be created to be created to be created | Fortnet Fortnet | SP-FG37000-PS SP-FG37000-RAL | Power suspen: AC cover successful for FG-32000 and FG-38100 mounting backets | \$ 20.00 \$ 945.00 \$ 265.00 | 4.80% | 5 635.04 5 252.28 | s 24.00 s 945.00 s 265.00 | 4.80% | * |
| Accessores Hardware Accessores Hardware Security Applance | to be created to be created 3008541 | Fortinet | SP-FGPCORUS SP-FGPCORUS | power core Sampler Sex Syste Gray 100 withte Damper Sex Syste Gray 100 withte | \$ 9.00 \$ 6.00 \$ 699.00 | 4.80% | \$ 571 \$ 571 \$ 496.29 | 9.00 5 6.00 5 699.00 | 4.00% | |
| Security Appeards - Accessory Security Applance - Software Security Applance | To be created To be created | NcAlea McAlea | DOSCREANN DIF-SSD-COPPER | Jenne war - Johanne Michael I Bellin I 195 De Desser Sei hi G. Not Eur Stol Cargo Agliance | \$ 6,000.00 \$ 22,00 \$ 12,600.00 | 20.00% 20.00% | \$ 26.40 \$ 10,080.00 | 6,00000 6 22,000 5 12,600.00 | 21.00% | 5 |
| Security Appliance - Security Appliance - Software Security Appliance | To be created To be created To be created | McAlea McAlea McAlea | MARKAN MARKAN | 1989 s info an Your Shar 2 Job Anal 1989 (inna) Your Shar 2 Li G. 1985 (inna) Your Shar 2 Li G. | 5 52.492.50 5 59.35 5 4,493.00 | 21.02% 26.00% 23.03% | \$ 40.419.23 \$ 14.29 \$ 3,461.15 | 52,482,50 5 19,31 3 4,695,00 | 24.00% 27.00% 24.00% | |
| Security Applance Security Applance - Accessory Security Applance - Accessory | To be created To be created To be created | McAlea McAlea McAlea | TV-2056-NA-500 TV-5061-NA-500 | Table under Stater Hande Alass Doordelik erwalter for Canyloffel (BB) Dar Off Garabé FailCean KR | 5 71.944.00 5 285.00 5 4.685.00 | 23.02% 12.00% 12.02% | \$ 55.435.38 \$ 347.60 \$ 3.955.60 | 5 295.00 5 4.6K5.00 | 24.00% 13.00% 13.00% | * |
| Security Appliance Security Appliance Security Appliance | To be created To be created To be created | McAlea McAlea McAlea | NBC-1800(1) NBC-5500-8 NBC-5500-0 | Ver Knr 2011 CL 2001 ADA Def Tink Gronewy Klot Adal C Def Tink Gronewy Klot Adal C | \$ 28,500.00 \$ 4,685.00 \$ 26,995.00 | 21.00% 20.00% 20.00% | \$ 21,94500 \$ 3,596.00 \$ 21,596.00 | 3 28,500.00 3 4,495.00 5 26,995.00 | 24.00% 21.00% 21.00% | |
| Security Appliance - Software | To be mented | McAlee | MALACIM-AA-AI MESECE-AA-U | teres mend and senan sustenially Suite Syr GL 1093 mede & Kinail Protection Suite 11 GL | \$ 13.38 | 9.00% 21.02% | \$ 12.18 \$ 8.45 \$ 12.08 | 1138 1124 1258 | 10.00% 29.00% 27.00% | 5 |
| Security Appliance - Software Security Appliance - Software | To be created To be created | McAdee McAdee | | | 5 11.74 5 25.78 | 26.00% | | \$ 24,000,00 | 7.805 | 1 |
| Security Appliance - Software Security Appliance - Software Security Appliance - Security Appliance Security Appliance | To be created To be created 2004100 2049105 To be created | McAlee McAles Palo Alto Palo Alto RSA | PAN PA-300 PAN PA-300 PAN PA-300 TP SA-AO-P | UNE many relations had a 1 st. Expanse: Explore address in Densail | 5 1176 5 2578 5 24,000.00 5 4,000.00 5 75,000.00 | 26.02% 7.20% 7.20% 95.20% | 5 22 248 00 5 4449 00 5 60 730 00 | 5 75 000 00 | 17.30% | |
| Security Appliance - Software Security Appliance - Software Security Software Security Software Security Appliance Security Appliance Security Appliance Security Appliance | To be created To be created To be created 2004100 2004100 To be created To be created To be created To be created | McAlee McAlee Palo Allo Palo Allo RSA RSA RSA RSA | AND CALLS AND CA | Gri Bill Andreas Los II G Gri Bill Andreas Los II G Grand Constanti Constanti Sec. Alexa Vitagi Sec. Alexa Vitagi Secando Con- Secando C | 5 1134 5 25.78 5 24.00300 5 4.80100 5 55.000300 5 55.000300 5 55.000300 5 55.000300 5 55.000300 | 21.00% 7.20% 7.20% 91.20% 91.20% 91.20% 91.20% | \$ 22 248.00 \$ 4.443.00 \$ 602.730.00 \$ 46.002.00 \$ 46.002.00 \$ 46.002.00 | \$ 4400.00 \$ 75.000.00 \$ 55.000.00 \$ 55.000.00 \$ 55.000.00 | 17.36% 17.36% 17.36% 17.36% | |
| Security Applance - Software Security Applance - Software Security Applance Security Applance Security Applance Security Applance | To be created 3094100 204100 204100 To be created To be created | McAles NacAles Pais Ala RSA RSA RSA RSA RSA Synaniac Synaniac | 201623343 544 65-2020 544 65-2020 544 65-2020 54-470 500 54-50 14-50 2030443 2030443 | UN VER NERE ALS DE LE CONTRACTOR DE LE C | 1 11.13 2 25.14 3 26.00 20 5 4 402020 5 55.000 00 5 55.0000 5 55.0000 5 55.0000 5 55.0000 5 55.0000 5 55.00000 5 55.00000 5 55.00000 5 55.00000 5 55.00000 5 55.000000 5 55.000000 5 55.000000 5 55.0000000000000000000000000000000000 | 26.02% 7.20% 7.20% 15.20% 15.20% 15.20% 15.20% 15.20% 22.02% | S 22.246.00 S 4.449.00 S 46.002.00 S 46.002.00 S 46.002.00 S 46.002.00 S 46.002.00 S 46.002.00 S 50.184.00 S 2.694.15 S 72.31 | \$ 4800.00 575.000.00 555.000.00 555.000.00 55 | 17.36% 17.36% 17.36% 17.36% 17.36% 24.05% 20.05% | |
| Security Applance - Software Security Applance - Software Security Applance Security Applance Security Applance Security Applance | To be created To be created To be created To be created To be created To be created To be created | McAles McAles Pain Alle REA REA REA REA REA Senarise Synarise Synarise Synarise Consylia Consylia | 00423.04.04 00422.04.04 44.00.0505.07 44.00.0505.07 44.00.0505.01 44.00.0505.00 44.00.0005.00 44.0005.00 44.0005.0005.00 44.0005.000000000000000000 | | 1 114 1 25.79 3 24.000 00 5 4.000 00 5 55.000 00 5 55.000 00 5 55.000 00 5 55.000 00 5 55.000 00 5 3.465.000 5 3.465.0000 5 3.465.0000 5 3.465.0000 5 3.465.0000 5 3.465.00000 5 3.465.000000 5 3.465.00000000000000000000000000000000000 | 26.07% 7.20% 7.30% 95.20% | 5 22,948,00 5 44,493,00 5 67,770,00 5 46,002,00 5 46,002,00 5 46,002,00 5 46,002,00 5 20,944,15 5 22,944,15 5 72,230 5 34,15 5 72,230 5 74,230 5 74,230 | \$ 4400000 \$ 7500000 \$ 5500000 \$ 5500000 \$ 5500000 \$ 5000000 \$ 346500 \$ 3146500 \$ 3146500 \$ 3146500 \$ 32147 \$ 4415 \$ 2272 \$ 220 | 17.36% 17.36% 17.36% 17.36% 17.36% 24.00% 24.00% 18.00% 18.00% | |
| Security Applance - Software Security Applance - Software Security Applance Security Applance Security Applance Security Applance | to the characteristic of the characteristic | hk/das hk/das Pata Ata Pata Ata Bisk Bisk Bisk Bisk Bisk Bisk Sanarte Sanarte Sanarte Sanarte Sanarte Sanarte Sanarte Sanarte | 20425-34.4/ 20425-2020-75 24.4027 24.40280-1 24.40280-1 24.40280-1 24.40280-1 24.40280-1 24.40280-1 24.4028-1 2 | | 1 11-14 1 24 000 00 1 4 400 00 1 5 71 000 00 1 5 5000 00 1 5 3000 00 1 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 | 26.07% 7.37% 96.22% 96.22% 96.22% 96.22% 96.22% 97.02% 97.02% 97.02% 97.02% | 5 22 241500 6 4442.00 5 60770-000 6 46002.00 5 46002.00 6 46002.00 5 46002.00 6 46002.00 5 2691.51 5 2691.51 5 21.32 5 21.32 5 21.32 5 22.93 5 22.93 5 22.92 5 22.92.00 | 5 4400100 5 755000.00 5 555000.00 5 555000.00 5 55000.00 5 348560 5 348560 5 348560 5 348560 5 32572 5 32572 5 32572 5 32572 5 42500 5 3400.00 5 3400.00 | 17.36% 17.36% 17.36% 17.36% 24.00% 24.00% 18.00% 18.00% 24.00% 18.00% 18.00% | |
| Security Applance - Software Security Applance - Software Security Applance Security Applance Security Applance Security Applance | To be created To be created To be created To be created To be created To be created To be created | hk/des hk/des Path Alles Path Alles REA REA REA REA REA Service Servic | Port 25 A A B Port 25 A A B Port 25 A Por | | 1 1.1.1 1 1.2.1 2 2.0.00 1 2.0.00 1 2.0.00 2 2.0.00 5 55.000 5 55.000 5 55.000 5 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.4.65 6 3.6.00 6 6.7.5.000 5 6.6.7.5.000 6 6.7.5.000 7 6.6.7.5.000 | 26.00% 7.20% 7.20% 9.30% 9 | 1 22 244 00 4 4449 00 5 45 002200 5 45 002200 5 45 002200 5 45 002200 5 45 002200 5 50 194400 6 22 084 8 22 084 8 22 081 5 25 0200 5 25 0200 5 25 0200 5 25020 5 25202 5 5222 5 5222 5 4520 | 5 44001000 5 755000000 5 555000000 5 555000000 5 55000000 5 3465000 5 3465000 5 3465000 5 3465000 5 3465000 5 3465000 5 346000 5 346000 5 346000 5 346000 5 6.715500 5 6.715500 5 6.715500 | 17.365, 17.365, 17.365, 17.365, 17.365, 17.365, 17.365, 17.365, 17.365, 17.365, 17.365, 17.365, 17.365, 17.365, 18.005, 18.005, 18.005, 13.005, 13.005, 13.005, 24.005, 24.005, 23.005, 24.005 | |
| Security Applance - Software Security Applance - Software Security Applance Security Applance Security Applance Security Applance | To be created To be created To be created To be created To be created To be created To be created | kk/das bk/das BGA BGA BGA BGA BGA BGA BGA BGA BGA BGA | Overlin A.M. Adv. P.P. Adv.P.P. < | | 1 1.5.1.1 1 2.5.000.00 6 2.5000.00 7 2.5000.00 8 6.75500.00 8 6.75500.00 8 6.75500.00 8 2.5000.00 8 2.5000.00 8 | 26.00% 7.20% 7.20% 7.20% 9 | 1 22 248 50 4 444 60 4 62 776260 6 64 602260 6 46 002260 8 46 002260 8 56 002260 8 56 002260 9 72 30 9 34 002 9 | 4 40000 5 7500000 5 5500000 5 5500000 5 5500000 5 5500000 5 500000 5 5000000 5 500000 5 50000000 5 500000 5 500000 5 500000 5 500000 5 500000 5 500000 5 500000 5 500000 5 500000 5 5000000 5 5000000 5 5000000 5 50000000 5 5000000000 5 50000000000 | 17.205, 17.205, 17.205, 17.205, 17.205, 17.205, 24.005, 18.005, 18.005, 18.005, 13.005 | |
| Security Appliance - Software Security Appliance - Software Security Appliance Security Appliance Security Appliance Security Appliance | To be created To be created To be created To be created To be created To be created To be created | Helden Berland Pitte Alle Pitte Alle Pitte Alle Berland Berlan | Data (1.4.9) Data (1.4.9) Data (2.9.9) Data (2.9.9) </td <td></td> <td>1 111 1 141 3 4003 4 4003 5 70000 6 70000 6 50000 1 550000 1 550000 1 550000 1 550000 1 550000 1 550000 1 550000 1 550000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 2 250000 2 250000 3 350000</td> <td>26.00% 7.30% 9.50% 9.50% 9.52% 9</td> <td>2 7221 5 2922.00 5 1328.60 5 2221.55 5 48.282.00 5 227.155 5 12.11 5 227.15 5 12.11 5 227.15 5 12.11 5 227.15 5 12.12 5 227.15 5 12.12 5 227.15 5 222.15 5 222.</td> <td>4 4000 5 75000 5 55000 5 55000 5 55000 5 55000 5 5000 5 5000 5 5000 5 415 6 15500 5 2000 5 2000 5 2000 5 2000 5 2000 5 2000 6 2000 6 2000 6 2000 6 2000 7 2000 6 2000 7 2000 6 2000 7 2000 7 2000 8 2000 7 2000 8 2000 7 2000 8 2000 7 2000 8 2000</td> <td>17.205, 17.205, 17.205, 17.205, 17.205, 17.205, 20.005, 18.005, 18.005, 19.005, 12.005</td> <td></td> | | 1 111 1 141 3 4003 4 4003 5 70000 6 70000 6 50000 1 550000 1 550000 1 550000 1 550000 1 550000 1 550000 1 550000 1 550000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 1 250000 2 250000 2 250000 3 350000 | 26.00% 7.30% 9.50% 9.50% 9.52% 9 | 2 7221 5 2922.00 5 1328.60 5 2221.55 5 48.282.00 5 227.155 5 12.11 5 227.15 5 12.11 5 227.15 5 12.11 5 227.15 5 12.12 5 227.15 5 12.12 5 227.15 5 222.15 5 222. | 4 4000 5 75000 5 55000 5 55000 5 55000 5 55000 5 5000 5 5000 5 5000 5 415 6 15500 5 2000 5 2000 5 2000 5 2000 5 2000 5 2000 6 2000 6 2000 6 2000 6 2000 7 2000 6 2000 7 2000 6 2000 7 2000 7 2000 8 2000 7 2000 8 2000 7 2000 8 2000 7 2000 8 2000 | 17.205, 17.205, 17.205, 17.205, 17.205, 17.205, 20.005, 18.005, 18.005, 19.005, 12.005 | |
| Security Applance - Software Security Applance - Software Security Applance Security Applance Security Applance Security Applance | To be created To be created To be created To be created To be created To be created To be created | He Johnson Para Ani Para Ani A | Data (1.4.9) Data (1.4.9) Data (2.9.9) Data (2.9.9) </td <td></td> <td>1 11.1 5 24.000 4 4200 4 4200 4 4200 4 4200 4 4200 4 4200 4 4200 4 4200 4 4200 4 4200 4 55000 4 55000 4 55000 4 55000 4 55000 4 55000 4 55000 4 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 5</td> <td>26.00% 7.30% 7.30% 9.32% 9</td> <td>S 22 24400 4 44400 4 44400 4 44000 5 460200 5 5400200 5 5400200 5 5400200 5 5400200 5 5400200 6 230020 5 5400200 5 5400200 5 5400200 5 5400200 5 5400200 5 5400200 5 5400200 5 5400200 6 2300200 7 7320200 6 2320200 7 7220200 7 7220200 7 7220200 7 7220200 7 7220200 7 7220200 8 2400000 8 2400000 8 2400000 8 24000000000 8</td> <td>4 4000 5 75000 5 55000 5 55000 5 55000 6 55000 6 55000 6 5000 6 5000 7 3000 8 3000 9 3000 9 3000 10 3000 10 3000 10 1000 10 3000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 10000 10</td> <td>17.26% 17.26% 17.26% 17.26% 17.26% 24.00% 24.00% 18.00% 18.00% 18.00% 18.00% 18.00% 18.00% 13.00% 13.00% 24.00% 13.00% 24.00% 24.00% 13.00% 24.00% 25</td> <td></td> | | 1 11.1 5 24.000 4 4200 4 4200 4 4200 4 4200 4 4200 4 4200 4 4200 4 4200 4 4200 4 4200 4 55000 4 55000 4 55000 4 55000 4 55000 4 55000 4 55000 4 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 55000 5 5 | 26.00% 7.30% 7.30% 9.32% 9 | S 22 24400 4 44400 4 44400 4 44000 5 460200 5 5400200 5 5400200 5 5400200 5 5400200 5 5400200 6 230020 5 5400200 5 5400200 5 5400200 5 5400200 5 5400200 5 5400200 5 5400200 5 5400200 6 2300200 7 7320200 6 2320200 7 7220200 7 7220200 7 7220200 7 7220200 7 7220200 7 7220200 8 2400000 8 2400000 8 2400000 8 24000000000 8 | 4 4000 5 75000 5 55000 5 55000 5 55000 6 55000 6 55000 6 5000 6 5000 7 3000 8 3000 9 3000 9 3000 10 3000 10 3000 10 1000 10 3000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 1000 10 10000 10 | 17.26% 17.26% 17.26% 17.26% 17.26% 24.00% 24.00% 18.00% 18.00% 18.00% 18.00% 18.00% 18.00% 13.00% 13.00% 24.00% 13.00% 24.00% 24.00% 13.00% 24.00% 25 | |
| Security Appliance - Software Security Appliance - Software Security Appliance Security Appliance Security Appliance Security Appliance | To be created To be created To be created To be created To be created To be created To be created | Likologi Jacobi Jaco | | | 1 11.1 5 21.0013 4 40053 4 40053 4 40053 4 40053 4 40053 4 50000 4 50000 5 50000 4 50000 4 50000 5 50000 5 50000 6 30000 1 20000 1 20000 1 20000 1 20000 1 20000 1 20000 2 20000 3 20000 3 20000 3 20000 3 20000 3 20000 3 20000 3 20000 3 20000 3 20000 3 20000 3 20000 3 | 26.005 7.605 7.605 7.605 7.605 7.605 7.605 7.205 7 | 2 7221 5 2922.00 5 1328.60 5 2221.55 5 48.282.00 5 227.155 5 12.11 5 227.15 5 12.11 5 227.15 5 12.11 5 227.15 5 12.12 5 227.15 5 12.12 5 227.15 5 222.15 5 222. | 4 400.00 1 250.00 5 250.00 5 250.00 5 250.00 5 30.00 6 30.00 6 30.00 7 30.00 7 30.00 7 30.00 7 30.00 7 30.00 7 <td>17.24% 17.24% 17.24% 17.24% 17.24% 17.24% 19.24 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.55% 19.5%</td> <td></td> | 17.24% 17.24% 17.24% 17.24% 17.24% 17.24% 19.24 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.24% 19.55% 19.5% | |
| Security Applance - Software Security Applance - Software Security Applance Security Applance Security Applance Security Applance | To be created To be created To be created To be created To be created To be created To be created | Li Scharte Para Alle Para Alle | Bart 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 | | 1 1111 1 2000 2 2000 2 2000 3 2000 3 2000 3 2000 3 2000 3 2000 3 2000 3 2000 | 2 00% 2 32% 3 | 2 7221 5 2922.00 5 1328.60 5 2221.55 5 48.282.00 5 227.155 5 12.11 5 227.15 5 12.11 5 227.15 5 12.11 5 227.15 5 12.12 5 227.15 5 12.12 5 227.15 5 222.15 5 222. | 1 400.00 4 400.00 4 400.00 5 500.00 5 500.00 6 34550 7 3450 8 34550 9 500.00 1 1142 | 17.24%, 17.24%, 17.24%, 17.24%, 26.05%, 18.05%, 18.05%, 18.05%, 18.05%, 18.05%, 18.05%, 18.05%, 18.05%, 18.05%, 19.05%, 19.05%, 19.05%, 19.5%, | |
| Security Appliance - Software Security Appliance - Software Security Appliance Security Appliance Security Appliance Security Appliance | To be created To be created To be created To be created To be created To be created To be created | Like Change Like Chan | | | 1 1111 1 21000 1 20000 2 20000 4 20000 4 20000 4 20000 4 20000 4 20000 4 20000 4 20000 4 20000 4 20000 4 20000 4 20000 5 20000 4 20000 5 20000 6 20000 6 20000 6 20000 6 20000 6 20000 6 20000 7 20000 6 20000 7 20000 6 20000 7 20000 7 20000 7 20000 7 20000 7 20000 7 | 2009 200 200 | 2 7221 5 2922.00 5 1328.60 5 2221.55 5 48.282.00 5 227.155 5 12.11 5 227.15 5 12.11 5 227.15 5 12.11 5 227.15 5 12.12 5 227.15 5 12.12 5 227.15 5 222.15 5 222. | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | 17.23%, 17.23%, 17.24\%, 17.24\%, 17. | |
| Security Appliance - Software Security Appliance - Software Security Appliance Security Appliance Security Appliance Security Appliance | To be created To be created To be created To be created To be created To be created To be created | Both and a second | ab 2 ab 2 ab ab 2 ab 2 ab ab ab 2 ab ab ab ab ab | | | 2009 2009 1205 120 1205 1 | 2 7221 5 2922.00 5 1328.60 5 2221.55 5 48.282.00 5 227.155 5 12.11 5 227.15 5 12.11 5 227.15 5 12.11 5 227.15 5 12.12 5 227.15 5 12.12 5 227.15 5 222.15 5 222. | 1 200.00 1 500.00 2 500.00 2 500.00 3 500.00 3 325.00 3 325.00 3 325.00 4 500.00 5 500.00 5 500.00 5 500.00 5 500.00 5 500.00 5 500.00 5 500.00 6 700.00 5 500.00 6 500.00 6 500.00 6 500.00 6 500.00 7 200.00 8 500.00 8 500.00 8 500.00 8 300.00 8 300.00 8 300.00 8 400.00 9 90.00 9 90.00 9 90.00 | 17.225. 17.225. 17.225. 17.225. 17.245. 17.245. 17.245. 17.245. 17.245. 17.245. 17.245. 17.245. 17.245. 17.245. 12.255. 12. | |
| Security Appliance - Software Security Appliance - Software Security Appliance Security Appliance Security Appliance Security Appliance | To be created To be created To be created To be created To be created To be created To be created | Both Both <td< td=""><td>2010 2010 2010<td></td><td></td><td>8000 1000</td><td>2 7221 5 2922.00 5 1328.60 5 2221.55 5 48.282.00 5 227.155 5 12.11 5 227.15 5 12.11 5 227.15 5 12.11 5 227.15 5 12.12 5 227.15 5 12.12 5 227.15 5 222.15 5 222.</td><td></td><td>17.245, 17.</td><td></td></td></td<> | 2010 2010 2010 <td></td> <td></td> <td>8000 1000</td> <td>2 7221 5 2922.00 5 1328.60 5 2221.55 5 48.282.00 5 227.155 5 12.11 5 227.15 5 12.11 5 227.15 5 12.11 5 227.15 5 12.12 5 227.15 5 12.12 5 227.15 5 222.15 5 222.</td> <td></td> <td>17.245, 17.</td> <td></td> | | | 8000 1000 | 2 7221 5 2922.00 5 1328.60 5 2221.55 5 48.282.00 5 227.155 5 12.11 5 227.15 5 12.11 5 227.15 5 12.11 5 227.15 5 12.12 5 227.15 5 12.12 5 227.15 5 222.15 5 222. | | 17.245, 17. | |
| Security Applance - Software Security Applance - Software Security Applance - Security Applance Security Applance Security Applance | To be created To be created To be created To be created To be created To be created To be created | Both Both Both <td>A series of a second seco</td> <td>Die eine der Bestehnsterner der Bestehnsterne de</td> <td></td> <td>8 2009 2 200</td> <td>2 7221 5 2922.00 5 1328.60 5 2221.55 5 48.282.00 5 227.155 5 12.11 5 227.15 5 12.11 5 227.15 5 12.11 5 227.15 5 12.12 5 227.15 5 12.12 5 227.15 5 222.15 5 222.</td> <td></td> <td>17.245, 17.245,17.245, 17.245, 17.245,17.245, 17.245,17.245, 17.245,17.245</td> <td></td> | A series of a second seco | Die eine der Bestehnsterner der Bestehnsterne de | | 8 2009 2 200 | 2 7221 5 2922.00 5 1328.60 5 2221.55 5 48.282.00 5 227.155 5 12.11 5 227.15 5 12.11 5 227.15 5 12.11 5 227.15 5 12.12 5 227.15 5 12.12 5 227.15 5 222.15 5 222. | | 17.245,17.245, 17.245, 17.245,17.245, 17.245,17.245, 17.245,17.245 | |

| | | ia Security and Search Network Appliances | | | | | |
|---|---|---|--|---|--|--|--|
| | | 15:02 - Exhibit E - Rricing Services Price List | | | | | |
| Supplier Name: Rels Group, Inc. | | | 1 | | | | |
| Submitted By: Herrar Codes, Prestent & CED | The Lat Booke | - | phone Ministra Data | 703.832 2008 | | | |
| index Price Calific Clembrand Multime Termandes, and Wahl-Claurid can be found at filter. | Noo lechiste cont - earch lo and norder le ven MDP cannelse cont - canch lygad norder le ven MDP | | Me-11 | | | | |
| index Pine Califor Baracula Networks can be found at https://www.baracula.com/jurchas | elindes - setted products by part-number and loanse options to view MIRP | - | | | | | |
| tades Price Lahlfor. Clean is found at 11th Januar neurosalamented and Rountiest default liver Index Price Lahlfor Del Zions Wall is found at 11th Januar neurosalamented and Rount ad defa | hade 21 - described Case Pice File FCF and seach to earl number is view MIRF | - | | | | | |
| inde Pitte Lai for Junger is found at http://www.naspoust.org/illusticali.detabl/Duor | | | | | | | |
| tades Proc Collins Petro Nils Tedescite in Tocol al Info Asses reasonabasemi con Thombail | default to orbit for T3 - download Tae Pair Alto Price List PDP and search by part number is view M30P UPS | | Induntor | | | | |
| | | Deckpolit Deci Deli Sonis Wal | | | | | |
| | | ofi adva veza Pedaja Pedaja Pedaja Pedaja | | | | | |
| in fear and | | Ballan Pala Alla Tatasaka KBA | | | | | |
| | | Bynarini NishCuard Nishana | | | | | |
| | | Bella Group Cardiaul Support Welpage | ingram Misso, TechDala, a debilises of products Deco | end Electronic update de global The contract Theo | iji. The NASPO ValuePunt on Ga | that site is updated by CBMs as new | ied to reflect additions and |
| Test Probal | Comprehe Product Resolution Factor | nsive Services Catalog/Price List | | Occurrent Prairie | | Andrew Tran | |
| Tour Product Namber (F diffund Unin Product Calegory manuf. Product Manufacturer Product Namber Namber (1995) Rambard (1997) Namber Namber (1997) Namber (19 | Product Description EXAMPLESS TOX INSTANT ARE AD | Pricing Description Revisited 1 Tear Index Replacement & Revisited Team & Visit Ty- | Index Price | Percentage Discours | Nel Price Offered to Constant and welling | Percentage Endes Price | Net Price Offered to Constructions |
| June 110147 Cleanard 275 201 MW 5071 Invest 275 00 Cleanard 275 201 MW 5071 Invest 110157 Cleanard 275 201 Oct 04 304070 Cleanard 275 201 Oct 04 304070 Cleanard 201 Oct 04 500 Cleanard 201 Oct 04 50 | Eliza 2021 ande Herbard Instantion Lancie for Power 1 Made 272 Sec Christen Mac Centre Technologie Barry Sec Christen Mac Centre Technologie Barry Sec SIMPTI et Conte Management 262,7 1 Year | i year warsely in 14 annihers with two handware 100 m manated for two wars 200 M Min and Your any manatest 2000 measured See Stradood Cantibati with Warbaare or measured insurdent pricing the second december december of second | 1 20000 1 20000 1 25000 1 1,5800 | 05 05 13,30% | 1 2 000 00 1 2 2 000 00 1 2 2 000 00 1 3 2 000 00 1 3 3 0 000 27 3 | 20000 0% 20000 0% 250000 0% 1,138.00 200% | 1 2 000 00 1 2 000 00 1 2 000 00 3 838.40 |
| Invices BIND Case PACCD-AIRS Invices BIND Case PACCD SE Invices JUNITY Freeze BIOCOMPTING SE Invices JUNITY Freeze BIOCOMPTING SE | Const Training and Reserve accession PLAT stage for Analytic Cont And Heat Travel Accession and Accession and Accession accession accession accession Accession accession accession accession accession accession accession Accession accession access | Non Investigated Company Roupped - Standood Creati valid for 1 year allow Calls of Parchase I year Politican support in the processing of the datase Model Tableton are and and Call Y in a mail of the Data ad | 1 100.00 1 1,410.00 1 211.00 1 211.00 1 14.00 1 14.00 | 310% 35 00 | 1 8703 1 5 5773 1 1 27732 1 1 27732 1 1 27732 1 1 27732 1 | 100.00 3.00% 5.445.00 3% 2350.00 2% | 3 37.00 3 4,177.00 1 200.00 1 14 800.00 1 14 800.00 |
| Invites Index analysis Factors 97-50 00000 Mills 00-00 Invites Index analysis Factors 17-7-70 Support To be unabled Josepher 1010-00133300 Invites Index analysis Josepher 102-00133330 Invites Index Analysis Index Analysis | Ne Der Oanse to Onde Reporte Territe (2011) Nill Anne zichte Transie i dare Berner zichte aus CAN YPO DIE BECKLO JAPPEN THE CORE PER SIE PLECKSON STAT TECH BUPPT TERRET FOR CORE PER SIE PLECKSON STAT TECH BUPPT | Tarty Kate anal four any espected TOW required Define storup for Tarenam Syme support Type support Type support Type support | 2 400 00 1 17500 1 2,068.00 1 666.00 | 15 15 15 20% | 1 2 28030 1 1 80120 1 4 1,80072 1 4 1,80072 1 4 1,80072 1 | 2.000.00 8% 878.00 4% 2.088.00 13.00% 466.00 18.00% | 2 214 00 872 10 8 1,800 77 8 868 10 |
| Support To be under Australia Statistics Instances To be under Marken Statistics Instances To be under Marken Statistics Instances To be under Marken Statistics | LEADER THE BE TO FARCES - 2011 BOOK REPORT HE DUI Constitute Lead Institute HE DUI Constitute Lead Institute HE DUI Constitute Lead Institute | Pipeli Kappel Periter Tanani Periter Tanani Metro Conflore er reade | 1 100 1 100 1 100 1 100 1 100 | N.COA IX IX IX | | 1.865.50 16.50% 1.865.50 9% 1.855.9% 1.855.9% | 1 (2013) 1 35.00 1 2 55 96.00 |
| To be crucied Marker Schlasser Report To be crucied Marker Schlasser Report To be crucied Marker Markotocomu Involuse To be crucied Marker Instructional Involuse To be crucied Marker Instruction | 1997 S. O. P. 1900 Course Fair View Dir Albid. 1978 Sen Log May Rev 2000 (1970 - 20-600) 1978 T. Send Stanuega (1986 Apple C. 1966 - 40444). 1977 F. 2005 Stanuega (1986 Apple C. 1966 - 40444). | l year suspant I year support I year support Incide Tear Incide Tear | 1 13030 22,844.10 210-35 210-35 1 200-35 | 4005 8205 8205 8205 8205 8205 8205 8205 8 | 2 41920 1 8 8.55346 1 8 81120 1 8 38036 1 9 38038 1 1 527 00 | 23.20.00 4.00% 33.48.53 8.00% 4.95.00 8.00% 4.95.00 8.00% 4.95.00 8% | 2 419.20 9.332.80 818.20 9.332.80 9.332.80 9.332.80 9.332.80 9.10 9.10 |
| Invoice To be unded Matter (strateging) Invoice To be unded Matter (strateging) | We can be a set of the | teorie for Secrit for Secrit for Secrit for Constitut | 1000 1000 1000 1000 1000 | 14 5 5 5 5 | 1 23730 1 1 23730 1 1 23730 1 1 28130 1 1 28020 1 | 101.00 PE 201.00 PE 301.00 PE 301.00 PE | 1 217 k 1 217 k 1 217 k 1 217 k 1 217 k 1 218 k 1 2 |
| Invites To be unded Matter | MET Gels famel PC sand 200 MEC Jonnin MET RODA Golytophen PCD and IC Jonann MET Consider Trans Experiment MET Consider Trans Experiment Process MET Experime PCD To PC addition | Institute and Constitute Analyticae Constitute UKI Tana Constant and Analyticae Analytic | 4 000-30 4 3,000-30 5 520-30 4 5911-30 | 15 15 05 21.005 | 3 1,800,80 1 3 1,800,80 1 3 800,80 1 4 800,80 1 4 800,80 1 4 1,800,80 1 4 1,900,80 1 5 1,900,800 1 5 1,900,80 | 4000.00 3% 2000.00 5% 5800.00 26.00% 4.000.00 26.00% | 3 800 00 1 800 00 800 00 7,195 40 1,100 00 1,100 00 1,100 00 1,100 00 1,100 00 1,100 00 1,000 00 1,000 1,000 00 1,000 00 1,0000 00 1,000 00 1,000 00 1,000 00 1,000 00 1,000 00 |
| Territors To be unabled Multice 019706-27.0 Territors To be unabled Multice 00 CONULT-04.01 Territors To be unabled Multice 00 CONULT-04.00 Territors To be unabled Multice 00 CONULT-04.00 | 897 Gehrf February Flashers Guman 1975 Lei Handers Carlann Genard Dala 1971 Lei Handers Garlannet Handy 1971 Lei Les Deducanet Garaching | Amerikan Tamanet Jada Per Jandra Per Multher Consulting Desley Terchen, sensatel | 1 28 75530 2 25630 2 26130 2 27 00030 | 55 55 | 1 17/412-00 1 2 412-00 1 1 2412-00 1 1 2412-00 1 1 14110-00 1 | 18.75000 975 276.00 975 285.00 975 17.6000 975 | 1 17 412 50 2 412 50 2 412 50 1 2412 50 1 2412 50 1 314 50 1 314 50 |
| Invites To is under Multer NO GROW Invites To is under Multer NO GROW Invites To is under Multer NO GROW Invites To is under Multer NO SUCTION FOR Invites To is under Multer NO STORMED | Will fail has Deployment Consult Propulat Will fail has Deployment Consult Propulat Will fail has Deployment Consulton Will fail has Madeen Maded Consulton Will fail the Madeen Consulton | Nukler Canading Septy Service, propaid Nukler Canading Septy Service, propaid Sociel For Sociel For | 1 27,000-36 1 27,000-36 1 200-36 1 200-36 | | 1 14,180,00 I 14,180,00 I 14, | 17,80000 5% 17,80000 5% 208,00 5% 208,00 5% | 1 14, 183, 00 14, 183, 00 16, 183, 183, 183, 183, 183, 183, 183, 183 |
| Tendes To be under Miller 40 million Tendes To be under Miller 40 million Tendes To be under Miller 40 00 million | 2017 Anna Periori Merel Consultar Knoty 2017 Anna Periori Merel Consultar Knoty 2017 Lescole Coldizet for MM 1 (Mere Periori 2017 Lescole Quidéaet UNE Institute de Paynet | taylı ter İsle Ter İsle Ter İsse Termiti İsse Termiti | 1 111:00 1 2,00:00 1 30:00 1 1,00:00 | 15 15 15 | 1 28736 1 2 237566 1 2 48536 1 1 86536 1 | 511.00 5% 23.00 5% 700.00 5% 1,000.00 5% | 28730 237300 868300 868300 |
| Tervices To is a called MA/New MO (di SUB HS) Tervices To is a called MA/New GO (di SUB HS) Tervices To is a called MA/New GO 11 (SUB Tervices To is a called MA/New GO 11 (SUB Tervices To is a called MA/New GO 11 (SUB) Tervices To is a called MA/New GO 11 (SUB) Tervices To is a called MA/New GO 11 (SUB) | WE Servedy Quickfart Will Sealthole at Paymi 2017 Seaving Quickfart Will Sealthole at Paymi 2017 Seaving Quickfart Will Sealthole Weight 2017 Sea Johnson Consultor Search 2017 Sea Johnson Consultor Search 2017 Seatter Seatter Search 2017 Seatter Seatter Seatter Search 2017 Seatter | Vergeld Vergeld Inseletor Dan Dar Dan & Lopel For | 1 1,000-00 1 111-00 1 2,000-00 1 3,000-00 1 3,000- | | 8 80020 1 8 29735 1 8 2,37500 1 8 3,7500 1 9 3,7500 1 | 1002.00 5% 501.00 5% 2582.00 5% 1482.00 5% | 1 860.00 1 287.31 1 2.375.00 1 3.335.00 1 3.335.00 1 3.335.00 1 3.335.00 |
| Invites To be analyd MANe Monte Mon | 1971 Interime Review & Pol (20, 196) 1971 Mathematic Constant To FS 1971 Mathematican Conference on Conference of Conference 1971 Mathematican Conference of Conference 1971 Mathematican Conference of Conference | Ineral Ineral Terri Jolial Yaar Sanah Ferri Ineral Terri Jolial Yaar | 1 610-30 1 5,210-30 1 2,210-30 5 243,710-30 | | 1 60350 1 1 488750 1 1 21378 1 8 23156250 1 | 510.00 7% 528.00 5% 227.00 5% 245.75000 5% | 1 643.00 1 4.887.00 1 213.70 1 233,042.00 |
| Environs To be created MARNer MAXIMA 47.00 To be created MARNer MAXIMA 47.00 Environs To be created MARNer MAXIMA 60 Environs To be created | Ver sollanden kanne Under Un Verweiten Witt Nef Laffel (19. der Alle) Witt Gelt Palman Janner Johl an Witt Fall (1962 Einsteine Kannen) Witt Fall (1962 Einsteine Kannen) | Long the set of the Color of th | | 105 | | 212100 8/05 212100 8/05 222000 9% 37.0000 9% | 4 6,443.7 4 6,443.7 5 31,437.5 1 31,437.5 1 31,437.0 1 31,437.0 |
| Environ To be sended Multiple Bartist at Environ To be sended Multiple Bartist at Environ To be sended Multiple Bartist at Environ To be sended Multiple Particle At at Environ To be sended Multiple Particle At at | ARE Part 2% Enternative Consumi ARE Part VALUE Internative Consumi ARE Part VALUE Internative Consumi ARE Part Galaxt Enterpolat Expressi ARE Part Galaxt Enterpolat Expressi | lana (her jolia) har lana (her jolia) har lana (her jolia) har lana (her jolia) har | C D 500.00 D 500.00 C D 500.00 C D 500.00 C D 500.00 C D 500.00 | 5555 | 1 21421 00 1 1 21421 00 1 1 21401 00 1 1 21401 00 1 1 80401 00 1 | 17.0000 5% 17.0000 5% 17.0000 5% 17.0000 5% | 1 21.621.0 1 21.621.0 1 31.621.0 1 82.621.0 |
| Invites To be could be the set of the s | 1997 Det General einen einen der 1997 Det General 19 Februarie Aussent 1997 Det Bestenet Valle Einen der Kannet 1997 Det Fehren Deut Park der 199 PK 1997 Det Fehren Mehrt Park der 199 PK | Long for initial tag Iong for initial Tag Iong for initial Tag Iong for initial Tag Iong for initial Tag | 1 141 000 00 1 141 000 00 1 141 000 00 1 24 200 00 1 481 000 00 1 481 000 00 | 8 | 10,000 00 1 10,000 00 1 10,000 00 1 10,000 00 1 24,837,801 1 360,000 00 1 | 10,0000 9% 10,0000 9% 10,0000 9% 20,0000 9% | 10,000 0 10,000 0 10,000 0 10,000 0 10,000 0 10,000 0 |
| Tenders To be created Multier Activity 21 Tenders To be created Multier Activity 20 Tenders To be created Multier Activity 20 JU Tenders To be created Multier Activity 21 J | 1972 GHT Platinum Solnei Suesseri 1974 Ul National 2015 Telephone Septi 1974 Ul National Film Telephone Septi 28 National Film Toteration TelePhonent | lonua (her. Jolia) Nar Jona (her. Jolia) Nar Jona (her. Jolia) Nar Jona (her. Jolia) Nar | 1 22,000.00 1 23,000.00 1 170,000.00 1 170,000.00 1 1000.00 | 15 15 15 | 2 213792.00 1 2 21379.00 1 3 21,375.00 1 3 143,875.00 1 4 87,000.00 1 | 221,0000 5% 22,0000 5% 172,0000 5% 40,0000 5% | 1 213,790,0 4 21,375,0 4 13,175,0 5 143,175,0 5 17,000,0 |
| Territors To be coulded Michies Directors and Territors To be coulded Michies Relations (Tool Territors To be coulded Michies Relations (Tool Territors To be coulded Michies Relations) | And a constraint a second PC field AND Content and Content Mild and AND Endows Content Additional Endow 1 Env AND Endows Worker Additional Taulout 1 Env AND Endows Worker Additional Taulout 1 Env AND Endows Worker Additional Taulout 1 | Anna (Arr. 2016) Nor Indilar Tudios: Edua Multer Fudios: Edua Multer Fudios: Edua | 1 10 00 00 00 00 00 00 00 00 00 00 00 00 | 8 | 1 12000 1 1 12000 1 1 12000 1 1 12000 1 1 12000 1 | 1-3 50000 9% 177 50000 9% 1500 0 9% 1427 00 9% 1427 00 9% | 1 3132715 1 2350 1 1437 1 4750 |
| Invites To is under Middler Mitchiel Jeroins To is under Middler Mitchiel (Mitchiel Enviros To is under Middle Middle (Mitchiel Invites To is under Middle (Middle (Mitchiel Invites To is under Middle (Middle (Mitchiel)) | 1997 Valen Tantina an Termeni Personi 1997 Addition Lindontaria 1997 La Tarbita Postar Class 1997 La Tarbita Postar Class 1997 Additaria Revins Charles Class | Ibility Tubles: ameni Analytica Tubles Sandatar Tubles Ibility Tubles: I far | 4 1,000-00 4 1,000-00 5 000-00 1 10,210-00 | 888 | 84529 1 8 80030 1 8 47150 1 8 12,487.80 1 1 11,487.80 1 | 98.00 3% 1,002.00 5% 58.00 3% 15.2000 3% | 845.20 860.00 475.00 1.2.887.80 1.2.887.80 1.2.887.80 |
| Invites To is unable Matter Biology Invites To is unable Matter Biology | Mit Landers Genien, Profesi City Mit Landers Review, Profesi City Mit Landers Landers Venderz Part Mit Landers Landers Venderz Part Mit Landers Landers Venderz Part | Index Factors I Dev Index Factors I Dev Index Factors I Dev Index Factors remain Index Factors remain | 1 2400-00 1 3260-00 1 3260-00 1 2100-00 1 2100-00 1 300-00 | 5555 | 1 2 4%30 1 1 2 07.50 1 1 23.700.00 1 1 23.700.00 1 1 85.00 1 | 24800 95 12900 95 24800 95 1800 95 | 1 24720 1 3097.6 1 21780.0 1 98.0 |
| Environist Too las consided MacNee Mac | International Unit Company 1 Euro Contrast UPT Unit Contrary Viological E Disc Contrast UPT Unit Contract, Viological E Disc School UPT Unit Contract, Teori School UPT Unit Contract, Teori School UPT Unit Contract, Teori School UPT Unit Contract, Teori School UPT Unit Contract, Teori School UPT Unit Contract, Teori School UPT Unit Contract, School UPT UNIT UPT n remum septemi i Envy E year septemi KOW is required for the part KOW is required for the part KOW is required for the part | 100-00 2H-35 1 5,3H-30 1,100-00 1,100-00 | 410% 410% 410% | | 1,181.00 FF 814.00 8.00% 1,181.00 8.00% 32005.00 9% 8,785.00 9% | 1,435.0 Hito 1,475.0 1,475.0 1,475.0 1,475.0 1,475.0 1,475.0 1,475.0 1,475.0 1,475.0 Hito |
| Tervises to be unable PEA ID ACD TRAIN LIGHT Tervises to be unable PEA ID BA TRAIN LIGHT Tervises to be unable PEA P SESTIMATES Tervises to be unable PEA ISA AD PET | NDA ACD Toprins Units SDA Faculty Analysis Tatemas Units Unal Independent Tatemas In Tatema Values IRC AD | Purchased with abalance Purchased with abalance Purchased with applance Purchased with applance | 1 10000 1 10000 1 100000 1 1,00000 | 8 8 8 8 | 1 8278 1 8278 1 1 Matrix 1 1 121748 1 | 100.00 \$% 100.00 \$% 11.000.00 \$% 1.250.00 \$% | 1 83.7 1 83.7 1 1.217.4 |
| annum bis in crastel ROA DANTEREC LT annum In the crastel ROA DANTEREC LT annum In the crastel ROA DANTEREC PRO annum In the crastel ROA DANTEREC PRO annum In the crastel ROA DANTEREC PRO annum To be crastel ROA IN SID REVEN | Insurity Analytics LCO 1.10 Insurity Analytics 1.10 Insurity Analytics 1.11 Insurity Analytics 1.11 Insurity Analytics 1.11 Insurity Insurity Insurity Insurity Insurity Insurity Insurity Insurity Insurity Insurity | For data wa applicate Purchasel with applicate Purchasel with applicate Purchasel with applicate Purchasel with applicate Purchasel with applicate Purchasel with applicate | 518.47 518.47 518.47 518.47 1,000.00 | | 812 20 8 812 8 810 | 15447 25 55447 25 55447 25 150500 25 100500 25 100500 05 | 100.0 100.0 100.0 100.0 |
| Incluss 74 in studied Remarks (16222) Reviews 74 in studied Remarks (16222) Reviews 74 in studied Remarks (1523) Reviews 75 in studied Remarks (1735) | Past unverticent fait for her vertrafen Consultant Formats Past unvertrafen Konstant wittenen fra Consultant formats Sentem Herbalt Lorent House in Data Francisco Bar Envelore Billwalt Lorent House) | Construct of fact Day Francess, Per Consultant Lack address & Webler Lancess, Per Consultant Book Per Harris Per | 1 1400.00 1 400.00 1 400.00 1 400.00 1 400.00 1 400.00 | 05. 05. 05. | 1 14030 1 1 4030 1 1 4030 1 1 4030 1 1 3030 1 | 148.00 25 400.01 25 400.00 25 141.00 25 | 1 1.400 00 1 400 00 1 400 00 1 400 00 1 302 00 |
| anvances To be could Synakoles (2018) Services To be could Synakoles (2018) | Server were were serve to the polar server s | August an August far August far August far | 1015 1 1020 1 1020 1 1020 1 1020 1 1020 | 8 8 8 8 | 11230 1 3 23530 1 3 41730 1 1 23530 1 1 23530 1 1 25530 1 | 10 10 94 110 0 94 10 10 95 113 00 95 113 00 95 | 1171 1 1355 1 4151 1 2355 1 2355 |
| Involute To is unable Provide | EUTOR GARDNER, TOOREN DOTTINGAN Syst European State (Sector State | Sauch for Sauch For Sauch Penham. Dr. Replacement See Inter Int. Sauch Cold See Inter Int. Sauch Cold See Inter Int. Sauch Cold | 1 340-30 1 140-30 1 508-00 3 3,771-00 | 05 12.00% | 2 260 20 1 2 190 20 2 2 644.45 2 3 3 958.35 2 | 102.00 2% 102.00 2% 806.00 11.00% 33.71.00 7% | 2 200 00 1 100 00 3 403 40 3 100 31 |
| Invites to develop Majorana 2000 Invites to be walked Majorana 2000 Invites to be walked Majorana 2000 Invites to be walked Majorana 2014 Invites to be walked Majorana 2014 | I den de construitet que la ser vegen madeille 1 den AFORTA Danner Que la las Implementation 1 den AFORTA Daines Que la Bat Implementation : On alle Ante Tarras Inderendon Alt an Que 1 auna Inderendon Alt an Que 1 auna Inderendon Alt an | Some finale to a final cond Some finale to a final cond Some finale final final cond Some finale final final cond | 1,812,00 1,812, | | 1,722,55 8 1,722,55 8 1,725,55 8 1,755,55 | 131100 FL 137100 FL 3270100 FL 3270100 FL | 1,732 B 1,732 B 1,732 B 1,568 S 1,568 S 1,2 |
| Invites to be unable Webserse 000 Invites to be unable Webserse 000 Invites to be unable Webserse 000 Invites to be unable Webserse 0000 Invites to be unable | Taken AP-EMAS Count Ward Instantentiates Taken AP-EMA Count Ward Instantentiates - On-subs Market Market Count (2014) (2014) (2014) Facility of Market Count Ward Instantentiates Facility for Market Count Ward Instantentiates | See Sea Int. Test Load See Sea Int. Sea Cond See Sea Sea Cond See Sea Sea Cond See Sea Sea Cond See Sea Sea Cond Sea Sea Sea Sea Cond Sea Sea Sea Sea Cond Sea Sea Sea Sea Sea Sea Sea Sea Sea Sea | 1 1,917.00 1 4,942.00 1 1,912.00 1 1,912.00 1 1,912.00 | n n n | 2 066.06 2 2 6.136.77 2 3 1.722.85 2 3 1.722.85 2 | 2/1/20 F5 6.5(2.0) F5 135100 F6 135100 F6 | 1 2 400 00 1 6,116,71 1 7,722,81 1 7,722,81 1 7,722,81 |
| services to even Malaciana (M23) Services to even the Westerney (M23) Services to even the Malacian (M23) Services to the service M23 Services to be usable Westerney (M23) Services to be usable Westerney (M23) | In our case of the Velocity and a comparison and the limit of the Velocity Case of the Unphine Industry Neural Encounters Market Cases Table Insultaneouslation Neural Case Market Cases Table Insultaneouslation Neural Case Market Cases Table Insultaneouslation Neural Case Market Cases Table Insultaneouslation Neural Case Market Cases Table Insultaneouslation Neural Case Market Cases Table Insultaneouslation Neural Cases Neural N | Some finale to a final cond Some finale to a final cond Some finale final final cond Some finale final final cond Some finale final cond | 1,812,000 1 1,927,00 1 1,727,00 1 1,727,00 1 1,727,00 1 1,727,00 1 1,727,00 1 1,727,00 | | 1,722,55 2 3 864,75 2 2 2,666,25 2 2 866,55 2 2 3,252,2** | 127.00 FL 3727.00 FL 127.00 FL 327.00 FL | 1 2023 1 808.7 1 2408.00 1 808.00 1 808.00 |
| Index and Defension MAR Index and Defension MAR Index and Defension MAR Index and Defension MAR Index and Defension MAR Index and Defension MAR Index and Defension MAR Index and Defension | Kinal Holes Madar Gast Had Instrumentator: On the Sould CAF Media Quat Had Instrumentator: Conste Sould Tarelles Madar Quat Had Instrumentator: On the Sould Tarelles Madar Quat Had Networkships: On the Sould Tarelles Madar Quat Had Instrumentator: On the Sould Tarelles Madar Quat Had Instrumentator: On the Sould Tarelles Madar Quat Had Instrumentator: On the Sould Tarelles Madar Quat Had Instrumentator: On the Sould Tarelles Madar Quat Had Instrumentator: On the Sould Tarelles Madar Quat Had Instrumentators | Interface has find tool Some has has find and Some has has find a control of the second Some has has find a control of the second Some has has find a control of the second Some has has find a control of the second of the secon | 1 3,371,00 1 3,371,00 1 1,434,00 1 4,442,00 1 4,442,00 | | 1 2 004 30 1 4 2 008 30 1 4 1 328 73 1 4 1 328 73 1 4 1 328 73 1 5 1 3 1 3 1 5 1 3 1 3 1 3 1 5 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 | 527102 P% 527103 P% 143803 P% 414203 P% | 1 2 044 31 1 3 044 31 1 1 834 75 4 1 834 75 4 4 114 75 4 4 114 75 |
| In the second seco | The APARTMENT Can Be Indexember of the Sine APARTMENT Can Be Indexember Sine APARTMENT Can Be Indexember Sine APARTMENT Can Be Indexember | The new sector and and and and a sector and | 1 183100 1 183100 1 227100 1 183100 1 183100 | 5 5 5 | 1 172240 1 1 172240 1 1 200820 1 1 172240 1 1 70240 1 | 1,83100 7% 3,27100 7% 1,83100 7% 7,82100 7% | 1 1732 40 1 1732 40 1 2 044 30 5 1,722 50 1 7,722 50 |
| Turner bisk stated Website //0032000 Turner bisk stated Website //0032000 Turner bisk stated Website //0027034 Turner bisk Website //0027034 Turner bisk stated Website //0027034 | /10000.002 Austance / Hair Chulle HU, muchai //0000.02 Austance - Unrealed Fairs Ther Vier under Lifer Chulle //0000.02 Austance - Unrealed Tais Ther Vier Under Chulle //0000.02 Austance - Unrealed Viel Tai 10 Minutes //0000.02 Austance - Unrealed Viel Tai 10 Minutes | Purshand ath and ann Purshand ath and ann Purshand ath and ann Purshand ath applance | 1 1,801.00 1 2,810.00 1 3,100.00 1 1,800.00 | 105 105 105 105 | 1 1 201300 1 1 2 20120 1 1 2 30740 1 1 1,08120 1 | 8.805.00 1975 2.816.00 1975 3.105.00 1975 1.605.00 1975 | 1 8 203 60 1 2 30 20 1 2 407 40 1 1,445 50 |
| Invites In the control Window we 1955 January In the control Window we 1955 January In the control Window we 1955 January In the control Window we 1955 January In the control Window we 1955 January In the control Window we 1955 | I fan A 1980 Gott all Indenendate 1986 Good Mada Gott Stat Ingeneration 1986 Good Mada Gott Stat Ingeneration 1986 Hole Mada Gott Stat Ingeneration 1986 Hole Mada Gott Stat Ingeneration 1986 Hole Mada Gott Stat Ingeneration | Constructions from Const State State From Const State State Teor, East Const State State, East Const State State State Const State State State Const State State State Const State State State Const State State State Const State State State Const State State State Const State State State Const State State State Const State State S | 1 1727-00 1 4142-00 1 1412-00 1 1412-00 | | 1 000 20 1 1 0 110 77 1 1 1,72 30 1 1 1,7 | 172730 PS 515220 PS 183300 PS 1333100 PS 1333100 PS | 2 2.466.00 1 6.116.71 1 1.732.60 1 1.732.70 1 1.732.60 1 1.73 |
| Involve in is a weather Winknessee 1955 Involve in is weather Winknessee 1955 Involve in is weather Winknessee 1955 Involve in the weather Winknessee 1955 | File Xandar Mada Gala Stat Instrumentan Yan AF MORES Gala Stat Instrumentan Yan AF MORES Gala Stat Instrumentation The Made Stat Stat Instrumentation - On the | See here Yes, Tand cod See here her, Tand cod See here her, Tand cod See here her, Tand cod See here her herd cod | 1 627.00 1 1.142.00 1 3.271.00 1 3.271.00 | KK DD | | 50700 7% 1.96200 7% 2.27100 7% 3.27100 7% | 1 866.71 1 6.716.62 1 3.066.21 1 3.066.21 |
| Indust In Secondary In Secondary In Secondary In Secondary Industry | 100 SLF Model Call. Biol Announcember 2. Co. sile 100 Sandher Model Call. Biol Institutionation Co. sile 100 M MCRED Call. Biol Inspire effective Co. sile 100 M MCRED project Add on 100 Turne Inspirementation Add on 100 Turne Inspirementation Add on 100 Turne Inspirementation Add on 100 Sandher State Sta | The first has fast and first first has first out first first has first out first first has fast out first first first fast out | 127100 1.438.00 1.410.00 1.717.00 | DEREE | 1 1,004,00 1 1 1,028,72 1 1 | 527100 Ph 1,638.00 Ph 8,113.00 Ph 3,787.00 Ph 6,157.00 Ph | 1 000 20 1 1 528 72 0 171 10 1 444 50 |
| Lopped to be weated Window no CODE/MI-04 Based to be a safet Window no CODE/MI-04 Second to be availed Window no CODE/MI-05 Second to be availed Window no CODE/MI-05 Second to be availed Window no CODE/MI-05 | Clob Bale Warwely & Han Coole (H. nurths) Clob Bale Warwely & Han Coole 30 months) Clob Bale Warwely Han Several and Several (H. Nurths) Clob Bale Chant Warwely & Han Coule (H. nurths) | Furdaand olk applance Purdaand elk applance Purdaand elk applance Purdaand elk applance | 1 1176.00 1 4.275.00 1 2475.00 1 12.065.00 | 10 10 10 | 1 2 10276 1 1 1.17276 1 1 2.20686 1 1 1.86530 1 | 3275-00 19% 8-275-00 19% 2-675-00 19% 12-003-00 19% | 1 2 112 11 1 117 11 1 2 201 01 1 117 11 1 2 201 01 1 117 11 1 117 11 |
| Support is in graded Thebas top CODW 2-018 | CO2 Bale Cassa Variario M2 Ro methol | Purchased with application | 1 11,195,00 | 10 | 1 1 1 20 20 20 1 | 11 100 01 100 | 20 613 0 |

| | Commonwealth of Virginia Security and Search Net | work Appliances |
|------------------|--|-------------------------------|
| <u>Discounts</u> | | |
| Supplier Name: | Betis Group. Inc. | please populate shaded region |
| Submitted By: | Hernan Cortes, President & CEO | |

Instructions: This tab affords Supplier an opportunity to offer additional discounts based on the amount of business that may be awarded and faster payment cycles. Please respond to this request by filling out the blue shaded areas.

The volume discounts will function as follows:

-Transaction-based discount - Supplier indicates an additional discount percentage that will be applied to any single transaction that exceeds the predetermined threshold. -Annual volume-based discount - Supplier indicates an additional discount that will be applied to all future purchases in any given calendar year after the threshold amount is met.

Annual volume-based discount

Suppliers are also requested to complete the Payment Term Discount Table.

Transaction-based discount

| For a | transaction that is more than: | Offeror will add an additional discount of: (%) |
|-------|--------------------------------|---|
| \$ | 5,000.00 | 0.00% |
| \$ | 10,000.00 | 0.00% |
| \$ | 50,000.00 | 0.00% |
| \$ | 100,000.00 | 0.00% |
| \$ | 200,000.00 | 0.25% |
| \$ | 500,000.00 | 0.25% |
| \$ | 1,000,000.00 | 0.25% |
| \$ | 2.000.000.00 | 0.25% |

| Once the following volume threshold is met: | Offeror will add an additional discount of X% for all subsequent purchases in a calendar year: |
|---|--|
| \$ 50,000.00 | 0.00% |
| \$ 100,000.00 | 0.00% |
| \$ 500,000.00 | 0.00% |
| \$ 1,000,000.00 | 0.00% |
| \$ 2,000,000.00 | 0.25% |
| \$ 3,000,000.00 | 0.25% |
| \$ 4,000,000.00 | 0.25% |
| \$ 5.000.000.00 | 0.25% |

Payment Term Discounts

Payment terms at the Commonwealth of Virginia are normally 30 days. If Contract Users were able to accelerate payment, what additional rebates off entire MONTHLY invoice would you offer?

| Payment Terms | Additional Monthly Rebate % |
|--------------------------|-----------------------------|
| Invoices Paid by 20 days | 0% |
| Invoices Paid by 15 days | 0% |
| Invoices Paid by 10 days | 0% |
| Other (i.e. use of EFT) | 0% |

Exhibit A

Small Business (SWaM) Procurement Plan

All small businesses must be certified by the Commonwealth of Virginia, Department of Small Business and Supplier Diversity Enterprise (DSBSD) by the contract award date to participate in the SWAM program. Certification applications are available through DSBSD online at http://www.sbsd.virginia.gov/.

| Offeror Name: | Betis (| TOUP, IN | nc | | | |
|------------------|---------|----------|---------|------|----|---|
| Preparer Name: _ | Hernan | Cortes | Date: _ | 3/9/ | 15 | _ |

Instructions

- A. If you are certified by the DSBSD as a small business or as a microbusiness, complete only Section A of this form. This shall not exclude DSBSD-certified women, minority or service-disabled veterans-owned businesses when they have received DSBSD small business certification.
- B. If you are not a DSBSD-certified small business, complete Section B of this form.

Section A

If your firm is certified by the DSBSD, are you certified as a (check all that apply):

| X | _ Small Business |
|-----------------|---|
| <u></u> | _ Small and Women-owned Business |
| \underline{X} | Small and Minority-owned Business |
| | _ Small Service Disabled Veteran-owned Business |
| | _ Micro Business |
| | Micro Business and Women-owned Business |
| | _ Micro Business and Minority-owned Business |
| | _ Micro Service Disabled Veteran-owned Business |
| | 0001125 |

Certification Number: 009930 Certification Date: April 17, 2014

Section B

Populate the table below to show your firm's plans for utilization of DSBSD-certified small businesses in the performance of this contract. This shall not exclude DSBSD-certified microbusinesses or women, minority or service disabled veteran-owned businesses when they have received the DSBSD small business certification. Include plans to utilize small businesses as part of joint ventures, partnerships, subcontractors, suppliers, etc.

Exhibit B State Corporation Commission Form

Virginia State Corporation Commission (SCC) registration information. The Bidder: Bets Group, INC.

 \Box is a corporation or other business entity with the following SCC identification number: O442240-8 -OR-

 \Box is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust **-OR-**

□ is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the bidder in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from bidder's out-of-state location) **-OR-**

 \Box is an out-of-state business entity that is including with this bid an opinion of legal counsel which accurately and completely discloses the undersigned bidder's current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia.

****NOTE**** >> Check the following box if you have not completed any of the foregoing options but currently have pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for bids (the Commonwealth reserves the right to determine in its sole discretion whether to allow such waiver):

Exhibit C Certification Regarding Lobbying

The undersigned certifies, to the best of his or her knowledge and belief, that:

- i). No Federal appropriated funds have been paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee or an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.
- ii). If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- iii). The undersigned shall require that the language of this certification be included in the award documents for all sub awards at all tiers (including subcontracts, sub grants, and Contracts under grants, loans and cooperative agreements) and that all sub recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

| | 400 |
|---------------|------------------|
| Signature: | |
| Printed Name: | Hernan Cortes |
| Organization: | Betis Group, Inc |
| Date: | March 9, 2015 |

Q. Contract Administration

Supplier agrees that at all times during the term of this Contract an account executive, at Supplier's senior management level, shall be assigned and available to VITA. Supplier reserves the right to change such account executive upon reasonable advance written notice to VITA.

R. Entire Contract

The Exhibits, including all subparts thereof, are attached to this Contract and are made a part of this Contract for all purposes

This Contract, its Exhibits, and any prior non-disclosure agreement constitute the entire agreement between VITA and Supplier and supersede any and all previous representations, understandings, discussions or agreements between VITA and Supplier as to the subject matter hereof. Any and all terms and conditions contained in, incorporated into, or referenced by the Supplier's Proposal shall be deemed invalid. The provisions of the Virginia Department of General Services, Division of Purchases and Supply Vendor's Manual shall not apply to this Contract or any order issued hereunder. This Contract may only be amended by an instrument in writing signed by VITA and Supplier. In the event of a conflict, the following order of precedence shall apply: this Contract document, the Pricing Exhibit and Exhibit A.

An Authorized User and Supplier may enter into an ordering agreement pursuant to this Contract. To the extent that such ordering agreement, or any order or SOW issued hereunder, include any terms and conditions inconsistent with the terms and conditions of this Contract, such terms and conditions shall be of no force and effect.

VITA and Supplier each acknowledge that it has had the opportunity to review this Contract and to obtain appropriate legal review if it so chose.

Supplier Address for Notice:

rlihator

Attention: Supplier Contact

VITA Address for Notice:

Attention: Contract Administrator

INFORMATION TECHNOLOGY SOLUTION CONTRACT RESULTING FROM IFB NUMBER 2015-02 CONTRACTUAL TERMS AND CONDITIONS TABLE OF CONTENTS

| 1. | PURPOSE AND SCOPE | 4 |
|-----|--|----|
| 2. | DEFINITIONS | 4 |
| | A. Acceptance | 4 |
| | B. Agent | 4 |
| | C. Authorized Users | 4 |
| | D. Business Day/Hour | 4 |
| | E. Computer Virus | 4 |
| | F. Confidential Information | 4 |
| | G. Consumables | 5 |
| | H. Deliverable | 5 |
| | I. Desktop Productivity Software | 5 |
| | J. Documentation | 5 |
| | K. Electronic Self-Help | 5 |
| | L. Maintenance Coverage Period (MCP) | 5 |
| | M. Maintenance Level | 5 |
| | N. Maintenance Services (or "Maintenance" or "Software Maintenance") | 6 |
| | O. Multifunction Devise (MFD) | 6 |
| | P. Network Appliance | 6 |
| | Q. Party | 6 |
| | R. Preventative Maintenance | 6 |
| | S. Product | 6 |
| | T. Receipt | 6 |
| | U. Requirements | 6 |
| | V. Response Time | 6 |
| | W. Services | 6 |
| | X. Software | 7 |
| | Y. Supplier | 7 |
| | Z. System Software | 7 |
| | AA.Update | 7 |
| 3. | TERM AND TERMINATION | 7 |
| ••• | A. Contract Term | 7 |
| | B. Termination for Convenience | 7 |
| | C. Termination for Breach or Default | 8 |
| | D. Termination for Non-Appropriation of Funds | 8 |
| | E. Effect of Termination | 8 |
| | F. Termination by Supplier | 8 |
| | G. Transition of Services | 8 |
| | H. Contract Kick-Off Meeting | 9 |
| | I. Contract Closeout | 9 |
| 4. | NEW TECHNOLOGY | 9 |
| | A. Access to New Technology | 9 |
| | B. New Service Offerings Not Available from Supplier | 9 |
| 5. | DELIVERY, INSTALLATION AND ACCEPTANCE | 10 |
| ••• | A. Delivery Procedure | 10 |
| | B. Late Delivery | 10 |
| | C. Product Acceptance | 11 |
| | D. Cure Period | 11 |
| | E. Product Discontinuation | 11 |
| 6 | PRODUCT SUPPORT AND ADDITIONAL SERVICES | 12 |
| υ. | A. Authorized User or Third Party Support | 12 |
| | B. Engineering Changes and Product Modification | 12 |
| | C. Parts and Maintenance Support | 12 |
| | | |

| | D. Inventory Decord | 40 |
|-----|--|----|
| | D. Inventory Record | 13 |
| | E. Product Service Record | 13 |
| | F. Additional Services | 13 |
| 7. | GENERAL WARRANTY | 14 |
| | A. Ownership | 14 |
| | B. Limited Warranty | 14 |
| | C. Performance Warranty | 14 |
| | | |
| | D. Documentation and Deliverables | 14 |
| | E. Malicious Code | 15 |
| | F. Open Source | 15 |
| | G. Supplier's Viability | 15 |
| | H. Supplier's Past Experience | 15 |
| 8 | WARRANTY AND REMEDY OF PRODUCT | 15 |
| 0. | A. Compatibility | 15 |
| | B. Product | 16 |
| | | |
| | C. Performance Standards and Mean Time Between Failure | 16 |
| | D. Warranty Services | 16 |
| 9. | MAINTENANCE SERVICES | 18 |
| | A. Ordering | 19 |
| | B. Renewal | 19 |
| | C. Services | 19 |
| 10 | SCOPE OF USE | 21 |
| | | 21 |
| | SYSTEM SOFTWARE LICENSE | |
| | A. If Authorized User is a private institution of higher education chartered in Virginia a | |
| | granted tax-exempt status under §501(c)(3) of the Internal Revenue Code, the license sl | |
| | be held by that institution License Grant | 21 |
| | B. Limitations on Copying and Disclosure | 21 |
| | C. Business Continuity and Recover | 22 |
| | D. Authorized User Compliance | 22 |
| | E. No Subsequent, Unilateral Modifications of Terms by Supplier ("Shrink-Wrap") | 22 |
| 40 | | 22 |
| 12. | FEES, ORDERING AND PAYMENT PROCEDURE | |
| | A. Fees and Charges | 22 |
| | B. Ordering | 22 |
| | C. Reimbursement of Expenses | 23 |
| | D. Statement of Work | 24 |
| | E. Supplier Quote and Request for Quote | 24 |
| | F. Invoice Procedures | 25 |
| | G. Purchase Payment Terms | 25 |
| 12 | SUPPLIER-SPONSORED PRODUCT PROMOTIONS | 25 |
| | | |
| | REPORTING | 26 |
| 15. | TRAINING AND DOCUMENTATION | 26 |
| | A. Training | 26 |
| | B. Documentation | 27 |
| 16. | COMPETITIVE PRICING | 27 |
| 17. | CONFIDENTIALITY | 27 |
| | A. Treatment and Protection | 27 |
| | B. Exclusions | 27 |
| | C. Return or Destruction | 28 |
| | | |
| | D. Confidentiality Statement | 28 |
| | E. Health Insurance Portability and Accountability Act | 28 |
| 18. | INDEMNIFICATION AND LIABILITY | 29 |
| | A. Indemnification | 29 |
| | B. Liability | 30 |
| 19 | SECURITY COMPLIANCE | 30 |
| | IMPORT/EXPORT | 31 |
| | | |
| | BANKRUPTCY | 31 |
| 22. | GENERAL PROVISIONS | 31 |
| | A. Relationship Between VITA and Authorized User and Supplier | 31 |
| | B. Incorporated Contractual Provisions | 32 |

| С. | Compliance with the Federal Lobbying Act | 32 |
|----|--|----|
| D. | Governing Law | 32 |
| Ε. | Dispute Resolution | 32 |
| F. | Advertising and Use of Proprietary Marks | 33 |
| G. | Notices | 33 |
| Н. | No Waiver | 33 |
| Ι. | Assignment | 33 |
| J. | Captions | 34 |
| Κ. | Severability | 34 |
| L. | Survival | 34 |
| М. | Force Majeure | 34 |
| Ν. | Remedies | 34 |
| О. | Right to Audit | 34 |
| Ρ. | Offers of Employment | 34 |
| Q. | Contract Administration | 35 |
| R. | Entire Contract | 35 |

INFORMATION TECHNOLOGY SOLUTION CONTRACT RESULTING FROM IFB NUMBER 2015-02 CONTRACTUAL TERMS AND CONDITIONS

THIS INFORMATION TECHNOLOGY Solution CONTRACT ("Contract") is entered into by and between the Virginia Information Technologies Agency (VITA) pursuant to §2.2-2012 of the <u>Code of Virginia</u> and on behalf of the Commonwealth of Virginia (hereinafter referred to as "VITA") and Supplier, to be effective as of the date set forth on the signature page of this Contract ("Contract Award Date" or "Effective Date").

1. PURPOSE AND SCOPE

This Contract sets forth the terms and conditions under which Supplier shall sell the Product identified in Pricing Exhibit and referenced on the signature page of this Contract and to provide various Services to the Authorized Users.

2. **DEFINITIONS**

A. Acceptance

Successful delivery and performance by the Supplier of its contractual commitments at the location(s) designated in the applicable Statement of Work or order, including completed and successful Acceptance testing in conformance with the Requirements as determined by the Authorized User in the applicable Statement of Work or order.

B. Agent

Any third party independent agent of any Authorized User.

C. Authorized Users

Except for telecommunications contracts, means all public bodies, including VITA, as defined by §2.2-4301 and referenced by §2.2-4304 of the Code of Virginia. Authorized Users also include private institutions of higher education chartered in Virginia and granted tax-exempt status under §501(c)(3) of the Internal Revenue Code. A list of the private institutions eligible to use this contract can be found at: http://www.cicv.org/Our-Colleges/Profiles.aspx.

D. Business Day/Hour

Normal operating hours for the Commonwealth of Virginia: Monday-Friday, 8 a.m.-5 p.m. Eastern Standard/Daylight Time, unless otherwise specified on the applicable order or Statement of Work, excluding Commonwealth-designated holidays.

E. Computer Virus

Any malicious code, program, or other internal component (e.g., computer virus, computer worm, computer time bomb, or similar component), which could damage, destroy, alter or disrupt any computer program, firmware, or hardware or which could, in any manner, reveal, damage, destroy, alter or disrupt any data or other information accessed through or processed by such software in any manner.

F. Confidential Information

Any confidential or proprietary information of a Party that is disclosed in any manner, including oral or written, graphic, machine readable or other tangible form, to any other Party in connection with or as a result of discussions related to this Contract or any order or SOW issued hereunder, and which at the time of disclosure either (i) is marked as

being "Confidential" or "Proprietary", (ii) is otherwise reasonably identifiable as the confidential or proprietary information of the disclosing Party, or (iii) under the circumstances of disclosure should reasonably be considered as confidential or proprietary information of the disclosing Party or (iv) is identifiable or should be reasonably considered as protected health information; (v) any personally identifiable information, including information about VITA's employees, contractors, and customers, that is protected by statute or other applicable law.

G. Consumables

Toner, drums, fuser agent, developer, ink cartridges, maintenance kits, feeder rollers, transfer kits, waste toner boxes and cleaning kits and other products which may be needed for the operation of the Devices provided by the contractor on behalf of the Authorized User in order to fulfill the services.

H. Deliverable

The tangible embodiment of the work performed or Services, Maintenance Services, Licensed Services, Solution, Component, Software, plans, reports, data, Product, Supplier Product and Updates provided by the Supplier in fulfilling its obligations under the Contract or as identified in the applicable Statement of Work or order, including the development or creation of Work Product, if Work Product is authorized under the Contract.

I. Desktop Productivity Software

Commercial Off-The-Shelf software (COTS) general in nature, not broad enterprise applications, which can be purchased and used immediately "as is," without modification, in the same form in which it was sold in the commercial marketplace. Standard options are not considered modifications.

J. Documentation

Those materials (including user manuals, training materials, guides, product descriptions, technical manuals, product specifications, supporting materials and Updates) detailing the information and instructions needed in order to allow any Authorized User and its Agents or Application Users to make productive use of the Application, Software, Solution, Component, Product, Service, Licensed Services or Deliverable, and to implement and develop self-sufficiency with regard to the Application, Software, Solution, Component, Product, Service, Licensed Services or Deliverable, and to implement and develop self-sufficiency with regard to the Application, Software, Solution, Component, Product, Service, Licensed Services or Deliverable, provided by Supplier in fulfilling its obligations under the Contract or as may be specified in any Statement of Work or order issued hereunder.

K. Electronic Self-Help

Any use of electronic means to exercise Supplier's license termination rights, if allowable pursuant to the Contract, upon breach or cancellation, termination or expiration of this Contract or any Statement of Work or order placed hereunder.

L. Maintenance Coverage Period (MCP)

The term during which Maintenance is to be provided for a unit of Software or Product.

M. Maintenance Level

The defined parameters of Maintenance Services, including the times during which and time-frames in which Supplier shall respond to a request for Maintenance Services. The available Maintenance Levels shall be as defined in Exhibit X hereto or as defined in any Statement of Work or order issued hereunder. The actual Maintenance Level for a unit of Software or Product shall be set forth in the executed order or Statement of Work for Maintenance of that Software or Product referencing this Contract.

N. Maintenance Services (or "Maintenance" or "Software Maintenance")

If authorized by the Contract, means those services, preventive and remedial, provided or performed by Supplier under the Contract or for an Authorized User in order to ensure continued operation of the Software or Product, including Software Updates. Maintenance Services shall include support services. Software Maintenance Services may include the development of Work Product, if so authorized in the Contract.

O. Multifunction Devise (MFD)

A device which includes various capabilities, including by not limited to, copying, printing, faxing and scanning as determined by the applicable original equipment manufacturers specifications.

P. Network Appliance

A specialized device for use on a network. For example web, cache, security or search servers can be implemented as general-purpose computers with the appropriate software. Network appliances are computers dedicated to a single function and cannot do anything else.

Q. Party

Supplier, VITA or any Authorized User.

R. Preventative Maintenance

Maintenance that can be performed in advance of an actual problem or malfunction through the monitoring of internal diagnostic reports generated automatically by print output devices.

S. Product

Means hardware, peripherals, and any other equipment, including the System Software, all upgrades, all applicable user documentation and related accessories as set forth on Exhibit X or as specified in any Statement of Work or order provided pursuant to the Contract.

T. Receipt

An Authorized User or its Agent has physically received or has unfettered access to any Deliverable at the correct "ship-to" location.

U. Requirements

The functional, performance, operational, compatibility, Acceptance testing criteria and other parameters and characteristics of the Product, , Service(s), Application and Licensed Services and Deliverables, as authorized by the Contract and/or as set forth in Exhibit X and/or the applicable Statement of Work or order and such other parameters, characteristics, or performance standards that may be agreed upon in writing by the Parties.

V. Response Time

The time between Supplier's receipt of Authorized User's request for Maintenance and the time Supplier has notified Authorized User that it has commenced repair and resolution of the reported problem.

W. Services

Any work performed or service provided by Supplier in fulfilling its obligations under the Contract or, as applicable, any Statement of Work or order issued under the Contract, including design, and development of software and modifications, software updates, solution, products, implementation, installation, maintenance, support, testing, training,

or other provision to the Authorized User of any Deliverable described in the applicable Statement of Work or order, as authorized by the Contract scope. As permitted by the scope of the Contract, may include the discovery, creation, or development of Work Product, if any. If Work Product is authorized, refer to definition for Work Product. For details about the work and services to be provided by Supplier under this Contract, see Exhibit(s) XX. This definition does not include Licensed Services.

X. Software

If Software is authorized under the Contract, means the programs and code provided by Supplier under the Contract or any order or SOW issued hereunder as a component(s) of any Deliverable or Component of any Solution, and any subsequent modification of such programs and code, excluding Work Product. Software Publisher

If Software is authorized under the Contract, means the licensor of the Software, other than Supplier, provided by Supplier under this Contract.

Y. Supplier

Means the Supplier and any of its Affiliates (i.e., an entity that controls, is controlled by, or is under common control with Supplier).

Z. System Software

The operating system code, including software, firmware and microcode, (object code version) for each Product, including any subsequent revisions, as well as any applicable documentation.

AA. Update

As applicable, any update, modification or new release of the Software, System Software, Application, Documentation or Supplier Product that Supplier makes generally available to its customers at no additional cost. Software Updates include patches, fixes, upgrades, enhancements, improvements, or access mode, including without limitation additional capabilities to or otherwise improve the functionality, increase the speed, efficiency, or base operation of the Software.

3. TERM AND TERMINATION

A. Contract Term

This Contract is effective and legally binding as of the Effective Date and, unless terminated as provided for in this section, shall continue to be effective and legally binding for a period of three (3) years. VITA, in its sole discretion, may extend this Contract for up to two (2) additional one (1) year periods after the expiration of the initial three (3) year period. VITA will issue a written notification to the Supplier stating the extension period thirty (30) days prior to the expiration of any current term. In addition, performance of an order or SOW issued during the term of this Contract may survive the expiration of the term of this Contract, in which case all contractual terms and conditions required for the operation of such order or SOW shall remain in full force and effect until all of Supplier's obligations pursuant to such order or SOW have met the final Acceptance criteria of the applicable Authorized User.

B. Termination for Convenience

VITA may terminate this Contract, in whole or in part, or any order or SOW issued hereunder, in whole or in part, or an Authorized User may terminate an order or SOW, in whole or in part, upon not less than thirty (30) days prior written notice at any time for any reason.

C. Termination for Breach or Default

VITA shall have the right to terminate this Contract, in whole or in part, or any order or SOW issued hereunder, in whole or in part, or an Authorized User may terminate an order or SOW, in whole or in part, for breach and/or default of Supplier. Supplier shall be deemed in breach and/or default in the event that Supplier fails to meet any material obligation set forth in this Contract or in any order or SOW issued hereunder.

If VITA deems the Supplier to be in breach and/or default, VITA shall provide Supplier with notice of breach and/or default and allow Supplier fifteen (15) days to cure the breach and/or default. If Supplier fails to cure the breach as noted, VITA may immediately terminate this Contract or any order or SOW issued hereunder, in whole or in part. If an Authorized User deems the Supplier to be in breach and/or default of an order or SOW, such Authorized User shall provide Supplier with notice of breach and/or default and allow Supplier fifteen (15) days to cure the breach and/or default. If Supplier fails to cure the breach and/or default as noted, such Authorized User may immediately terminate its order or SOW, in whole or in part. Any such termination shall be deemed a Termination for Breach or Termination for Default. In addition, if Supplier is found by a court of competent jurisdiction to be in violation of or to have violated 31 USC 1352 or if Supplier becomes a party excluded from Federal Procurement and Nonprocurement Programs, VITA may immediately terminate this Contract, in whole or in part, for breach, and VITA shall provide written notice to Supplier of such termination. Supplier shall provide prompt written notice to VITA if Supplier is charged with violation of 31 USC 1352 or if federal debarment proceedings are instituted against Supplier.

D. Termination for Non-Appropriation of Funds

All payment obligations from public bodies under this Contract are subject to the availability of legislative appropriations at the federal, state, or local level, for this purpose. In the event of non-appropriation of funds, irrespective of the source of funds, for the items under this Contract, VITA may terminate this Contract, in whole or in part, or any order or SOW, in whole or in part, or an Authorized User may terminate an order or SOW, in whole or in part, for those goods or services for which funds have not been appropriated. Written notice will be provided to the Supplier as soon as possible after legislative action is completed.

E. Effect of Termination

Upon termination, neither the Commonwealth, nor VITA, nor any Authorized User shall have any future liability except for Deliverables accepted by the Authorized User or Services, including as applicable, Licensed Services and Maintenance Services, rendered by Supplier and accepted by the Authorized User prior to the termination date.

In the event of a Termination for Breach or Termination for Default, Supplier shall accept return of any Deliverable that was not accepted by the Authorized User(s), and Supplier shall refund any monies paid by any Authorized User for such Deliverable, and all costs of de-installation and return of Deliverables shall be borne by Supplier.

F. Termination by Supplier

Termination by Supplier will not be considered.

G. Transition of Services

Prior to or upon expiration or termination of this Contract and at the request of VITA, Supplier shall provide all assistance as VITA or an Authorized User may reasonably require to transition the Supplier's contractual obligations, or any portion thereof, as requested by VITA or the Authorized User, to any other supplier with whom VITA or such Authorized User contracts for provision of same. This obligation may extend beyond expiration or termination of the Contract for a period not to exceed six (6) months. In the event of a termination for breach and/or default of Supplier, Supplier shall provide such assistance at no charge or fee to VITA or any Authorized User; otherwise, Supplier shall provide such assistance at the hourly rate or a charge agreed upon by Supplier and VITA or an Authorized User.

H. Contract Kick-Off Meeting

Within 30 days of Contract award, Supplier may be required to attend a contract orientation meeting, along with the VITA contract manager/administrator, the VITA and/or other agency project manager(s) or authorized representative(s), technical leads, VITA representatives for SWaM and Sales/IFA reporting, as applicable, and any other significant stakeholders who have a part in the successful performance of this Contract. The purpose of this meeting will be to review all contractual obligations for both parties, all administrative and reporting requirements, and to discuss any other relationship, responsibility, communication and performance criteria set forth in the Contract. The Supplier may be required to have its assigned account manager as specified in Section 6.0 and a representative from its contracts department in attendance. The time and location of this meeting will be coordinated with Supplier and other meeting participants by the VITA contract manager.

I. Contract Closeout

Prior to the contract's expiration date, Supplier may be provided contract close out documentation and shall complete, sign and return to VITA Supply Chain Management within 30 days of receipt. This documentation may include, but not be limited to: Patent/Royalty Certificate, Tangible Property/Asset Certificate, Escrow Certificate, SWaM Reports Completion Certificate, other required Small Business (SWaM) Procurement Plan compliance/variance and non-SWaM spend documentation as described in the Reporting section of this Contract, Sales Reports/IFA Payments Completion Certificate, and Final Payment Certificate. Supplier is required to process these as requested to ensure completion of close-out administration and to maintain a positive performance reputation with the Commonwealth of Virginia. Any closeout documentation not received within 30 days of Supplier's receipt of the Commonwealth's request will be documented in the contract file as Supplier non-compliance. Supplier's non-compliance may affect any pending payments due the Supplier, including final payment, until the documentation is returned.

4. NEW TECHNOLOGY

A. Access to New Technology

Supplier will bring to VITA's attention any new products or services within the scope of the Contract that it believes will be of interest to VITA and will work to develop proposals for the provision of any such products or services as VITA requests.

B. New Service Offerings Not Available from Supplier

If new or replacement product or service offerings become available to VITA under the scope of the Contract, and cannot be competitively provided by the Supplier, VITA may purchase such new or replacement products or services from a third party, and Supplier will reasonably assist VITA to migrate to such products or services, if VITA elects to use such new or replacement product or service offerings.

If VITA elects to acquire new products or services as described in the above paragraph and such services replace existing Supplier-provided services, discount tiers and any commitments (as applicable per the Contract) will be reduced to reflect reductions in purchases of the replaced products or services.

5. DELIVERY, INSTALLATION AND ACCEPTANCE

A. Delivery Procedure

Supplier shall deliver all Product F.O.B. destination, with such destination being the "ship to" address specified in the applicable order or SOW. For orders or SOWs for which Supplier is to provide installation of the Product, Supplier shall bear all risk of loss of or damage to the Product until Receipt/Acceptance by the Authorized User. For orders or SOWs for which Supplier is not to provide installation of the Product, Supplier shall bear all risk of loss or damage to the Product until Receipt. In all cases, Supplier shall arrange and pay for all transportation and insurance sufficient to fully protect the Product while in transit. Each shipment shall include a packing slip indicating this Contract number, the Authorized User's order number, the SOW number, if applicable, the part number, a description of the Product shipped and the quantity shipped. Each package in any shipment shall be numbered, shall have stenciled on one end and one side a description of the quantity of Product contained therein by part number and description, and shall conspicuously display the number of the package in that shipment which contains the packing slip. If required by the Authorized User, Supplier shall bar code all packages shipped. If any loss to, or damage of, the Product occurs prior to Acceptance by the Authorized User, Supplier shall immediately provide a replacement item. Title to Product, excluding System Software, shall pass upon Acceptance.

Supplier shall make available all appropriate and/or related user documentation at the time of delivery of the first unit of each different Product type. Product delivered without the appropriate and required documentation shall be considered "shipped short" until the applicable documentation has been received.

B. Late Delivery

Supplier hereby acknowledges and agrees that failure to deliver the Product ordered in strict accordance with the agreed upon delivery schedule determined in accordance with this Section shall constitute a material breach of this Contract resulting in damages to the ordering Authorized User, the total sum of which would be impracticable or difficult to ascertain as of the Effective Date of this Contract. As an estimate of the minimum amount of damages such Authorized User will suffer, Supplier agrees to credit the Authorized User an amount equal to one-half percent (0.5%) of the total purchase price, for each day that the Product is undelivered or nonoperational for a period of thirty (30) days following the agreed upon delivery date, or if none specified, following the date order or SOW was received by Supplier. If the delay lasts longer than thirty (30) days, the Authorized User may immediately cancel the order or SOW and collect as late delivery damages fifteen percent (15%) of the total purchase price. Any credit due the Authorized User will be applied to the next periodic invoice.

In addition, in the event the Supplier fails for any reason to deliver within thirty (30) days of the agreed upon delivery date set forth in the order/schedule, or if none specified, following the date order or SOW was received by Supplier, the ordering Authorized User, at its own discretion, may give Supplier oral or written notice of breach regarding the subject order or SOW. Once notice by such Authorized User is sent or given, the Authorized User may immediately procure the undelivered items, or items similar thereto, from another source. Once the Authorized User has effected a purchase from an alternate source (public bodies must purchase in accordance with the Virginia Public Procurement Act, §§ 2.2-4300 et seq. of the Code of Virginia), the Authorized User may charge-back Supplier, in which case Supplier agrees to reimburse the Authorized User's cost to cover from the alternate source. In no event shall any Authorized User be held to pay Supplier any costs incurred by Supplier, including but not limited to ordering, marketing, manufacturing, or delivering the item(s) which are subject of such Authorized

User 's notice of breach. Notwithstanding the foregoing, the Authorized User reserves any and all other remedies available at law or in equity.

C. Product Acceptance

Product shall be deemed accepted when the ordering Authorized User determines that such Product successfully operates in accordance with the Requirements. Such Authorized User shall commence Acceptance testing within seven (7) days, or within such other period as set forth in the applicable order or SOW, after Receipt/installation of the Product. Acceptance testing will be no longer than ten (10) days, or such longer period as may be agreed in writing between Authorized User and Supplier. Supplier agrees to provide to the Authorized User such assistance and advice as the Authorized User may reasonably require, at no additional cost, during such Acceptance testing, other than pre-approved travel expenses incurred which are reimbursable by the Authorized User at the then-current per diem amounts as published by the Virginia Department of Accounts. Any such travel expenses must be pre-approved by the Authorized User and shall be reimbursable by such Authorized User at the then-current per diem amounts as published by the Virginia Department of Accounts http://www.doa.virginia.gov/, or a successor URL(s)). If the Authorized User is a private institution of higher education, all travel expenses shall be preapproved by such institution and will be in accordance with such institution's travel guidelines. Authorized User shall provide to Supplier written notice of Acceptance upon successful Acceptance testing. Should Authorized User fail to provide Supplier written notice of successful or unsuccessful Acceptance testing within five (5) days following the Acceptance testing period, the Product(s) shall be deemed Accepted.

D. Cure Period

Supplier shall correct any non-conformities identified during Acceptance testing and resubmit such previously non-conforming Product for re-testing within seven (7) days of receipt of written notice of non-conformance, or as otherwise agreed between the Authorized User and Supplier in the applicable order or SOW. Should Supplier fail to cure the non-conformity or deliver Product which meets the Requirements, such Authorized User may, in its sole discretion: (i) reject the Product in its entirety and recover amounts previously paid hereunder; (ii) issue a "partial Acceptance" of the Product with an equitable adjustment in the price to account for such deficiency; or (iii) conditionally accept the applicable Product while reserving its right to revoke Acceptance if timely correction is not forthcoming. Failure of a Product to meet, in all material respects, the Requirements after the second set of acceptance tests may constitute a default by Supplier. In the event of such default, the Authorized User may, at its sole discretion, terminate its order or SOW, in whole or in part, for the Product and any Services to be provided thereunder by Supplier.

E. Product Discontinuation

During the term of this Contract, if any Product listed on the Pricing Exhibit is discontinued and Supplier does not offer a substitute acceptable to VITA, Supplier shall, for each Authorized User who purchased the discontinued Product, continue to meet such Authorized User's needs for the discontinued Product for not less than sixty (60) months. Additionally, Supplier shall make available to the Authorized User maintenance parts for discontinued Product for five (5) years from the date of such discontinuation. In every event, Supplier will provide any Authorized User with 120 days advance written notice of its intent to discontinue any Product type previously ordered by such Authorized User.

6. PRODUCT SUPPORT AND ADDITIONAL SERVICES

A. Authorized User or Third Party Support

1. Documentation and Support Availability

In the event that VITA terminates this Contract, Supplier shall provide all the necessary user and installation documentation and maintenance and repair training reasonably required to enable any Authorized User to maintain and repair the Product itself or to obtain support and maintenance services from a third-party. Supplier shall also provide the documentation and training necessary to allow any Authorized User to self-maintain to the subcomponent level. In addition, Supplier agrees to provide, for a period of five (5) years from the date of the last purchase, spare parts and components at the cost set forth in the Pricing Exhibit, including those solely sourced by Supplier, to enable any Authorized User or its designated third-party maintenance provider to provide full maintenance and repair of the Product.

2. Timeliness and Price

Supplier agrees to make the above-referenced documentation, training and spare parts and components available within fifteen (15) days following receipt of a written request, and at a price set forth in the Pricing Exhibi, such price not to exceed Supplier's published price list, or the fair market value, but in no event at prices above the lowest price paid by any other customer of Supplier. In addition, Supplier agrees to sell Product, as set forth in the Pricing Exhibi attached hereto, to any Authorized User's thirdparty maintenance provider under contract with such Authorized User, at the prices as set forth in the Pricing Exhibi, for the sole purpose of supporting the Authorized User's installed inventory. Supplier agrees to document and provide to all Authorized Users in a timely manner any and all revisions to information and parts and components lists as they are developed or supplied by Supplier.

B. Engineering Changes and Product Modification

For each Authorized User that purchased Product, Supplier agrees to document and provide to such Authorized User any and all planned engineering changes to the Product ninety (90) days prior to incorporation. All engineering changes which affect the safety of the Product ("Safety Changes") or the ability of the Product to meet the published specifications ("Performance Changes"), shall be made at no cost to the Authorized User. Supplier shall install all Safety Changes and Performance Changes within thirty (30) days after issuance of the engineering change order by the Product manufacturer. If such engineering changes affect Product processing or operating capability, they shall be scheduled at the Authorized User's request as to time and at the Authorized User's option. The Authorized User shall have the option to waive/pre-approve all other engineering changes planned by Supplier on the Product delivered or planned for delivery to the Authorized User.

C. Parts and Maintenance Support

Supplier agrees to make available new/certifiable as new spare parts and the Maintenance Services identified in the Maintenance Services section herein and Exhibit D hereto for each Product type ordered by an Authorized User, for five (5) years from the expiration of the initial Warranty Period of the last unit of any given Product type provided by Supplier to such Authorized User. Thereafter, Supplier shall advise such Authorized User of its intent to discontinue either certain parts or maintenance services for any Product type ordered by the Authorized User.

Supplier shall notify the Authorized User one (1) year prior to the effective date of any such discontinuance, and shall provide to the Authorized User the opportunity to purchase spare parts in a quantity adequate to support its installed base. Should Supplier advise the Authorized User of its intent to discontinue certain parts for any

Product type ordered by the Authorized User, the Authorized User has the option to request and Supplier has the obligation to provide, all documentation, including source code, required to ensure ongoing support, including full maintenance and repair by the Authorized User or its designated third-party maintenance provider within thirty (30) days prior to the discontinuance date or to replace the unsupported Product with a supported Product at a cost to the Authorized User of no more than the cost delta between the supported Product and the unsupported Product.

D. Inventory Record

Supplier shall maintain, at no additional cost, a record of all units of Product covered under warranty/maintenance by type, quantity and location, including the end date for each unit's Warranty Period or maintenance term ("Inventory Record"). Product quantities and types may vary as Product is added or deleted from coverage, and Authorized User shall notify Supplier in writing of any Product relocated, added, or removed from service. Upon such notification, Supplier shall amend the Inventory Record to reflect such relocation, addition, or deletion of Product. Supplier shall provide, at no additional cost, a copy of the most current Inventory Record to any Authorized User upon request.

E. Product Service Record

Supplier shall maintain, at no additional cost, a Product Service Record for each unit of Product covered under warranty or maintenance. The Product Service Record shall record the following for such unit of Product: (i) installation/ relocation/ removal/ modifications; (ii) remedial actions; (iii) preventive actions; (iv) any additional services not covered by warranty or maintenance. Upon request by the Authorized User, Supplier shall provide, at no additional cost, a copy of the Product Service Record.

F. Additional Services

In addition to any on-site warranty or maintenance service obligations, Supplier shall, upon request of an Authorized User by means of an order or SOW issued in accordance with the ordering provisions of this Contract, provide additional on-site services which may include: (i) relocation of previously installed hardware; (ii) assistance to Authorized User's communications department in mutually acceptable duties related to the warranty or maintenance services provided under this Contract; and (iii) cabling, if applicable. The Authorized User shall compensate Supplier for such additional on-site services in accordance with the prices identified in Exhibit C.

Furthermore, Supplier shall, upon request of an Authorized User by means of an order or SOW issued in accordance with the ordering provisions of this Contract, provide the following services beyond those identified as warranty or maintenance service offerings: (i) service on equipment not covered by this Contract, (ii) repair of damage or replacement of parts of hardware resulting from changes in the hardware environment, extraordinary use of the hardware, or interconnected devices, or (iii) service outside the applicable hours of service specified in an executed order or SOW referencing this Contract. The charge for such services shall be at the hourly rate specified in the Pricing Exhibi and shall be inclusive of all expenses. Warranty or maintenance services requested for a unit of hardware within the forty-eight (48) hour period immediately following Remedial Maintenance performed on the same unit of hardware for the same problem, shall not be considered an additional service and shall be provided at no charge. Requests for additional services shall only be approved for payment by the Authorized User when a Product Service Record is included with the applicable invoice.

7. GENERAL WARRANTY

Supplier warrants and represents to VITA that Supplier will fulfill its contractual obligations and meet all needed requirements as described in the Pricing Exhibit as follows:

A. Ownership

Supplier has the right to perform and provide all contractual obligations and provide all needed services and products without violating or infringing any law, rule, regulation, copyright, patent, trade secret or other proprietary right of any third party.

B. Limited Warranty

During the warranty period of thirty (30) days, or as specified in the applicable order or SOW, Supplier warrants that the Services, , Deliverables, Product, Software, Updates, as authorized and provided by Supplier under this Contract, shall meet or exceed the Requirements. Supplier shall correct, at no additional cost to any Authorized User, all errors identified during the warranty period that result in supplier's failure to meet the Requirement or its contractual obligations.

C. Performance Warranty

Supplier warrants and represents the following with respect to Performance:

i. All contractual obligations shall be performed with care, skill and diligence, consistent with or above applicable professional standards currently recognized in Supplier's profession, and Supplier shall be responsible for the professional quality, technical accuracy, completeness and coordination of all plans, information, specifications, Deliverables and Services furnished under this Contract;

ii. All contractual obligations pursuant to a particular Invitation for Bid ("IFB"), quote, or Request for Quote (RFQ), and any associated Deliverables shall be fit for the particular purposes specified by VITA in the IFB and in this Contract and, if applicable, by the Authorized User requesting such quote or issuing such RFQ, and Supplier is possessed of superior knowledge with respect to its contractual obligations and is aware that all Authorized Users are relying on Supplier's skill and judgment in providing its contractual obligations;

ii. .

D. Documentation and Deliverables

Supplier warrants the following as applicable to the Contract:

i. The Documentation which Supplier is required to provide under this Contract shall be sufficient in detail and content to allow a user/programmer to understand and fully utilize, as applicable, the Software, System Software, Services, Maintenance Services, Product, Application, Licensed Services, Updates and Deliverables without reference to any other materials or information.

ii. The Software, System Software, Services, Maintenance Services, Product, Application, Licensed Services, Updates and Deliverables provided or delivered hereunder are at the current release level unless an Authorized User specifies an older version in its order or SOW.

iii. No Update or engineering change or revision made to any Software, System Software, Services, Maintenance Services, Product, Application, Licensed Services, Updates and Deliverables provided by Supplier hereunder shall degrade the performance of any Software, System Software, Services, Maintenance Services, Product, Application, Licensed Services, and Deliverables to a level below that defined in the Requirements or the Product manufacturer's or Software Publisher's published specifications, as applicable, or cause any other warranty to be breached, or require an Authorized User to acquire additional hardware equipment or software.

E. Malicious Code

Supplier has used its best efforts through quality assurance procedures to ensure that there are no Computer Viruses or undocumented features in any t, Deliverables, Product, Software, System Software, Update, Application and/or Licensed Service, as obligated and provided by Supplier under the order or SOW, at the time of delivery to the Authorized User. Supplier warrants that the, Deliverables, Product, Software, System Software, Update, Application and/or Licensed Services, as obligated and provided by Supplier under the order or SOW does not contain any embedded device or code (e.g., time bomb) that is intended to obstruct or prevent any Authorized User's use of the, Deliverables, Product, Software, System Software, Application and/or Licensed Service.

Notwithstanding any rights granted under this Contract or at law, Supplier hereby waives under any and all circumstances any right it may have or may hereafter have to exercise Electronic Self-Help. Supplier agrees that an Authorized User may pursue all remedies provided under law in the event of a breach or threatened breach of this Section, including injunctive or other equitable relief.

F. Open Source

Supplier will notify all Authorized Users if the Solution, Solution Components, Deliverables, Product, Software, Updates, Application and/or Licensed Services, as obligated and provided by Supplier, contains any Open Source code and identify the specific Open Source License that applies to any embedded code dependent on Open Source code, provided by Supplier under this Contract.

G. Supplier's Viability

Supplier warrants that it has the financial capacity to perform and continue to perform its obligations under this Contract; that Supplier has no constructive or actual knowledge of a potential legal proceeding being brought against Supplier that could materially adversely affect performance of this Contract; and that entering into this Contract is not prohibited by any contract, or order by any court of competent jurisdiction.

H. Supplier's Past Experience

Supplier warrants that it has met similar contractual obligations and fulfilled the Requirements as set forth in Exhibit A and in this Contract, in similar or greater complexity, to other customers without significant problems due to Supplier's performance and without causing a contractual breach or default claim by any customer.

THE OBLIGATIONS OF SUPPLIER UNDER THIS GENERAL WARRANTY SECTION ARE MATERIAL. SUPPLIER MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION ANY CONCERNING MERCHANTABILITY OR FITNESS FOR ANY OTHER PARTICULAR PURPOSE.

8. WARRANTY AND REMEDY OF PRODUCT

A. Compatibility

Supplier warrants that each Product provided hereunder is, and shall continue to be, data, program, and upward compatible with any other Product available or to be available from Supplier within the same family of Products so that data files created for each Product can be utilized without adaptation of the other Products, and so that programs written for the Product shall operate on the next generation of Products, and

not result in the need for alteration, emulation, or other loss of efficiency for a period of not less than ten (10) years.

B. Product

Supplier warrants the following with respect to the Product:

i). The Product shall be free of defects in material, design and workmanship;

ii). Upon delivery, the Product shall be new and in Operating Condition and shall have all released engineering changes released to date already installed;

iii). Supplier shall not disable any Authorized User's use of System Software through remote access or otherwise. If the System Software contains authorization codes allowing access to a data base or other software, Supplier warrants that such codes shall be perpetual and non-expiring.

C. Performance Standards and Mean Time Between Failure

For a period of five (5) years following acceptance of the Product by an Authorized User, Supplier warrants that the Product's performance standards and Mean Time Between Failure (MTBF) standards, calculated based upon such Authorized User's installed base of Supplier Product, shall be at least as good as the standards set forth in Exhibit A. If the Product fails to satisfy (i) the MTBF standards or (ii) the performance standards for that Product type as set forth herein, Supplier shall pay for any and all additional repairs, parts and labor required to bring Product to the appropriate level set forth in Exhibit A, including the cost to retrofit the entire installed Product base. If Supplier fails to so modify or replace the Product so as to achieve the MTBF standards within thirty (30) days, the Authorized User may, at its option, return such Product and receive a full refund during the Product warranty period, or if the warranty has expired, receive a straight line pro-rated refund, by year thereafter for the five (5) year period following installation of the Product.

D. Warranty Services

During the warranty period of one (1) year, or as specified in the applicable order or SOW, Supplier warrants that the Product shall meet or exceed the Requirements. Supplier shall provide warranty services (including unlimited telephonic support and all necessary travel and labor) during the Warranty Period at the prices identified in the Pricing Exhibit. Supplier shall correct, at no additional cost to any Authorized User, all errors identified during the warranty period that result in a failure of the Product to meet the Requirements.

Exhibit A provides detailed descriptions of the Supplier's warranty and maintenance offerings and responsibilities as well as remedies available to the Authorized User in the event Supplier fails to perform its warranty and maintenance obligations. Any remedies shall be paid to the Authorized User on a quarterly basis. ExhibitED defines coverage periods, response times, and restore times.

If multiple warranty levels are available, an Authorized User may elect, at any time, an alternative warranty level offered by Supplier. Such amendment shall take effect within thirty (30) days following Supplier's receipt of Authorized User's written notice, in the form of a modification to an order or SOW.

Authorized User's designated control organization shall have the exclusive authority to request warranty services. Supplier shall not respond to calls for service from any other source without prior written approval of Authorized User's agreement administrator designated on the relevant order.

1. Product Covered

Exhibit A lists all Product types covered under warranty.

2. Preventive Maintenance

Supplier's Preventive Maintenance offerings and responsibilities, and the Authorized User's associated remedies, are described in Exhibit A.

3. Remedial Maintenance

Supplier's Remedial Maintenance offerings and responsibilities, and the Authorized User's associated remedies, are described in Exhibit A.

4. Replacement Parts

Supplier's offerings and responsibilities related to Replacement Parts, and the Authorized User's associated remedies, are described in Exhibit A.

5. Spares

Supplier's offerings and responsibilities related to Spares, and the Authorized User's associated remedies, are described in Exhibit A.

6. Notification and Correction of Defects

Supplier's offerings and responsibilities related to notification and correction of defects, and the Authorized User's associated remedies, are described in Exhibit A.

7. One-year Depot Warranty

Supplier's depot warranty offerings and responsibilities are described in Exhibit A.

8. On-site Warranty

Supplier's on-site warranty offerings and responsibilities are described in Exhibit A.

9. System Software Warranty

As part of the standard warranty offering, for a period of not less than twelve (12) months beginning on the date of Acceptance, Supplier shall provide the following warranty services (including unlimited telephonic support and all necessary travel and labor) without additional charge to any Authorized User to maintain the System Software in accordance with the Requirements:

a) New Releases

Supplier's responsibilities related to new releases of System Software and Documentation are described in Exhibit A.

b) Coverage

Supplier's offerings and responsibilities related to coverage for telephonic and written consultation in connection with use, problems, and operation of the System Software are described in Exhibit A.

c) Response and Restore Times

Supplier's response and restore times related to use, problems, and operation of the System Software, and Authorized User's associated remedies, are described in Exhibit A.

d) Software Evolution

Should Supplier or Software Publisher merge or splinter the System Software previously provided to any Authorized User, such action on the part of Supplier or Software Publisher shall not in any way result in any Authorized User being charged additional

license or support fees in order to receive enhancements, releases, upgrades or support for the System Software.

If Supplier or Software Publisher reduces or replaces functionality contained in a licensed System Software product and provides the same or substantially similar functionality as or within a separate or renamed System Software product, then the Commonwealth or the Authorized User shall be entitled to license such System Software product at no additional license or maintenance fee, and subject to the terms and conditions herein.

If Supplier or Software Publisher releases an option, future System Software product or other release that has substantially the same functionality as the Software products provided under this Contract, and Software Publisher and/or Supplier ceases to provide maintenance for the older System Software product, then Supplier shall offer the Commonwealth or the Authorized User the option to exchange licenses for such replacement System Software product or function at no additional charge.

10. Escalation Procedures

See Exhibit AA.

11. Remedies

In addition to any remedies described in Exhibit A, if Supplier is unable to make the Product, including System Software, conform, in all material respects to the Requirements, within thirty (30) days following notification by an Authorized User, Supplier shall, at such Authorized User's request, either (i) replace the non-conforming Product or (ii) accept return of the non-conforming Product and return all monies paid by such Authorized User for the returned Product.

Notwithstanding anything to the contrary in this Contract or in any exhibit hereto, VITA and any Authorized User retain all rights and remedies available at law or in equity.

12. Product Maintenance Services and Renewal Options

At least sixty (60) days prior to the expiration of the Warranty Period, Supplier shall notify the Authorized User, and the Authorized User, at its sole discretion, may order from Supplier Maintenance Services, including System Software Maintenance for a period of one (1) year (Maintenance Coverage Period) and for the annual fee identified in the Pricing Exhibit. Supplier warrants that it shall make Maintenance Services available for all the Product, including System Software, listed in Exhibit C, or which are components of Products listed in the Pricing Exhibit, for a period of at least five (5) years from the expiration of the initial Warranty Period of any Product provided to an Authorized User pursuant to this Contract. Termination of this Contract or cancellation of Maintenance Services, including System Software Maintenance Services if provided as a separate offering from Supplier, by an Authorized User shall not affect this Contract or the grant of any license pursuant thereto.

THE OBLIGATIONS OF SUPPLIER UNDER THIS WARRANTY AND REMEDY SECTION ARE MATERIAL. SUPPLIER MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION ANY CONCERNING MERCHANTABILITY OR FITNESS FOR ANY OTHER PARTICULAR PURPOSE.

9. MAINTENANCE SERVICES

Supplier shall provide Maintenance Services (including unlimited telephonic support and all necessary travel and labor) during the Maintenance Coverage Period (MCP) at the prices identified in The Pricing Exhibit without additional charge to maintain the Product in accordance with the Requirements.

Exhibit A provides detailed descriptions of the Supplier's warranty and maintenance offerings and responsibilities as well as remedies available to the Authorized User in the event Supplier fails to perform its warranty and maintenance obligations. Any remedies shall be paid to the Authorized User on a quarterly basis. Exhibit A defines coverage periods, response times, and restore times.

Authorized User's designated control organization shall have the exclusive authority to request maintenance services. Supplier shall not respond to calls for service from any other source without prior written approval of Authorized User's agreement administrator designated on the relevant order or SOW.

A. Ordering

See Fees, Ordering and Payment Procedure section of Contract.

B. Renewal

At least sixty (60) days prior to the expiration of the MCP for each unit of Product, Supplier shall notify the Authorized User of such expiration, and the Authorized User, at its sole discretion, may issue an order or SOW to Supplier to renew Maintenance Services, including System Software Maintenance Services, for an additional one (1) year period. The annual fee for Maintenance Services shall not exceed the fee charged for the preceding year's Maintenance Services by more than three percent (3%), or the annual change in CPI, as defined in the Purchase Price and Price Protection section, in effect at the time, whichever is less. Termination of this Contract or cancellation of Maintenance Services, including System Software Maintenance Services if provided as a separate offering from Supplier, by an Authorized User shall not affect this Contract or the grant of any license pursuant thereto.

C. Services

Maintenance Services shall be as follows:

1. Product Covered

The Pricing Exhibit lists all Product types for which Supplier offers Maintenance Services. No Authorized User is obligated to continue Maintenance Services on Product that has been removed from service, provided Supplier has been notified in writing of such removal.

2. Preventive Maintenance

Supplier's Preventive Maintenance offerings and responsibilities, and the Authorized User's associated remedies, are described in Exhibit A.

3. Remedial Maintenance

Supplier's Remedial Maintenance offerings and responsibilities, and the Authorized User's associated remedies, are described in Exhibit A.

4. Replacement Parts

Supplier's offerings and responsibilities related to Replacement Parts, and the Authorized User's associated remedies, are described in Exhibit A.

5. Spares

Supplier's offerings and responsibilities related to Spares, and the Authorized User's associated remedies, are described in Exhibit A.

6. Notification and Correction of Defects

Supplier's offerings and responsibilities related to notification and correction of defects, and the Authorized User's associated remedies, are described in Exhibit A.

7. Advanced Replacement Services

Supplier's advanced replacement service offerings and responsibilities are described in Exhibit A.

8. On-site Maintenance Services

Supplier's on-site maintenance service offerings and responsibilities are described in Exhibit A.

9. System Software Maintenance

During the MCP and as part of the standard Maintenance Services offering, Supplier shall provide the following Maintenance Services (including unlimited telephonic support and all necessary travel and labor) without additional charge to any Authorized User to maintain the System Software in accordance with the Requirements:

a) New Releases

Supplier's responsibilities related to new releases of System Software and Documentation are described in Exhibit A.

b) Coverage

Supplier's offerings and responsibilities related to coverage for telephonic and written consultation in connection with use, problems, and operation of the System Software are described in Exhibit D.

c) Response and Restore Times

Supplier's response and restore times related to use, problems, and operation of the System Software, and any associated remedies, are described in Exhibit A.

d) Software Evolution

Should Supplier merge or splinter the System Software previously provided to any Authorized User, such action on the part of Supplier shall not in any way result in any Authorized User being charged additional license or Maintenance fees in order to receive enhancements, releases, upgrades or support for the System Software.

If Supplier or Software Publisher reduces or replaces functionality contained in a licensed System Software product and provides the same or substantially similar functionality as or within a separate or renamed System Software product, then the Commonwealth or the Authorized User shall be entitled to license such System Software product at no additional license or maintenance fee, and subject to the terms and conditions herein.

If Supplier or Software Publisher releases an option, future System Software product or other release that has substantially the same functionality as the Software products provided under this Contract, and Software Publisher and/or Supplier ceases to provide maintenance for the older System Software product, then Supplier shall offer the Commonwealth or the Authorized User the option to exchange licenses for such replacement System Software product or function at no additional charge.

10. Escalation Procedures

See Exhibit A.

11. Remedies

In addition to any remedies described in Exhibit A, if Supplier is unable to make the Product, including the System Software, conform, in all material respects, to the Requirements within thirty (30) days following notification by an Authorized User, Supplier shall, at such Authorized User's request, either (i) provide a replacement

Product at no additional cost to the Authorized User, or (ii) accept return of the Product and return all monies paid by such Authorized User (a) for Maintenance Services for the returned Product, including System Software, pro-rated on a monthly basis as of the date the Authorized User reported the non-conformity and (b) for the Product, including System Software, pro-rated on a monthly basis as of the date the Authorized User reported the non-conformity and based on the average life of the Product.

Notwithstanding anything to the contrary in this Contract or in any exhibit hereto, VITA and any Authorized User retain all rights and remedies available at law or in equity.

10. SCOPE OF USE

Any Authorized User may use the Product, and any software licensed in connection with such Product, on a worldwide basis for the benefit of itself and its agents. Supplier further authorizes use of the Product by third parties who are under contract with an Authorized User to provide outsourcing services, including but not limited to providing application development services, data processing or facilities or infrastructure management services for the benefit of such Authorized User. For Products to which the Commonwealth or an Authorized User takes title, and any System Software which is integral to such Products, under the terms of this Contract, there are no restrictions on subsequent resale or distribution thereof by the Commonwealth or such Authorized User.

11. SYSTEM SOFTWARE LICENSE

If Authorized User is a state agency, board, commission, or other quasi-political entity of the Commonwealth of Virginia or other body referenced in Title 2.2 of the Code of Virginia, the license shall be held by the Commonwealth. If Authorized User is a locality, municipality, school, school system, college, university, local board, local commission, or local quasi-political entity, the license shall be held by that public body.

A. If Authorized User is a private institution of higher education chartered in Virginia and granted tax-exempt status under §501(c)(3) of the Internal Revenue Code, the license shall be held by that institution License Grant

Supplier hereby grants to the Commonwealth and all Authorized Users a fully paid, perpetual, worldwide, nonexclusive, transferable, irrevocable license to use, and to permit any agent of the Commonwealth or such Authorized User to use, System Software for each Product. Each license granted under this Contract authorizes the Commonwealth or such Authorized User and any agent of the Commonwealth or such Authorized User to use Supplier-licensed programs in machine readable form on any system without limitation. It is expressly understood that "perpetual" license rights shall commence upon delivery of the System Software to the Authorized User and shall exist in perpetuity. The System Software is the property of Supplier, and no title or ownership of the System Software or any of its parts, including documentation, is transferred to the Commonwealth or the Authorized User.

B. Limitations on Copying and Disclosure

The Commonwealth, an Authorized User, or any agent of the Commonwealth or such Authorized User may make a reasonable number of backup, archival, and disaster recovery copies of the System Software. Any copies of the software or documentation made by the Commonwealth or an Authorized User pursuant to this Contract shall bear all copyright, trademarks and other proprietary notices included therein by Supplier and, except as expressly authorized, neither the Commonwealth nor the Authorized User shall distribute same to any third-party without Supplier's prior written consent. The Commonwealth may distribute the System Software and documentation if such distribution is incidental to transfer of Product to which it has taken title. Neither the Commonwealth nor any Authorized User may resell the System Software except if such resale is incidental to the resale of Product to which the Commonwealth or such Authorized User has taken title.

C. Business Continuity and Recover

Authorized User or its Agent may run the System Software concurrently at a back-up site. In the event that all of an Authorized User's copies of the System Software, including all backup copies, are destroyed, irreparably damaged or otherwise lost due to fire, explosion, sabotage, flood or other natural disaster not occasioned by the fault of such Authorized User, Supplier shall provide to the Authorized User, at no additional cost, a replacement copy of the System Software and documentation; provided however, that nothing contained in this Section shall obligate Supplier to replace or assist in the recovery of data lost concurrent with the loss of the System Software.

D. Authorized User Compliance

Compliance with the terms and conditions of any license granted pursuant to this Contract is solely the responsibility of the Authorized User which purchased such license and not the responsibility of VITA, unless VITA purchased such license on its own behalf.

E. No Subsequent, Unilateral Modifications of Terms by Supplier ("Shrink-Wrap") Notwithstanding any other provision or other unilateral license terms which may be issued by Supplier after the Effective Date of this Contract, and irrespective of whether any such provisions have been proposed prior to or after the issuance of an order or SOW for System Software licensed under this Contract, or the fact that such other agreement may be affixed to or accompany System Software upon delivery ("shrink wrap"), the terms and conditions set forth herein shall supersede and govern licensing and delivery of all products and services hereunder.

12. FEES, ORDERING AND PAYMENT PROCEDURE

A. Fees and Charges

As consideration for the Supplier's performance obligations and any additional products and services provided hereunder to an Authorized User in accordance with the scope of this Contract and the Requirements, as authorized by the Pricing Exhibit, and per the Authorized User's order or SOW, an Authorized User shall pay Supplier the fee(s) set forth on the Pricing Exhibit, which lists any and all fees and charges. The fees and any associated discounts shall be applicable throughout the term of this Contract; provided, however, that in the event the fees or discounts apply for any period less than the entire term, Supplier agrees that it shall not increase the fees more than once during any twelve (12) month period, commencing at the end of year one (1). No such increase shall exceed the lesser of three percent (3%) or the annual increase in the Consumer Price Index for All Urban Consumers (CPI-U), U.S. City Average, All Items, Not Seasonally Adjusted, as published by the Bureau of Labor Statistics of the Department of Labor (http://www.bls.gov/cpi/home.htm), for the effective date of the increase compared with the same index one (1) year prior. Any such change in price shall be submitted in writing to VITA and to the Authorized User if such change impacts any SOW or order and in accordance with the above and shall not become effective for sixty (60) days thereafter. Supplier agrees to offer price reductions to ensure compliance with the Competitive Pricing Section.

B. Ordering

Notwithstanding all Authorized User's rights to license or purchase Supplier's products or services under this Contract, an Authorized User is under no obligation to purchase or license from Supplier any of Supplier's products or servicesThis Contract is optional use and non-exclusive, and all Authorized Users may, at their sole discretion, purchase, license or otherwise receive benefits from third party suppliers of products and services similar to, or in competition with, the products and services provided by Supplier.

Supplier is required to accept any order or placed by an Authorized User through the eVA electronic procurement website portal (http://www.eva.virginia.gov/). eVA is the Commonwealth of Virginia's e-procurement system. State agencies, as defined in §2.2-2006 of the Code of Virginia, shall order through eVA. All other Authorized Users are encouraged to order through eVA, but may order through the following means:

i. Purchase Order (PO): An official PO form issued by an Authorized User.

ii. Any other order/payment charge or credit card process, such as AMEX, MASTERCARD, or VISA under contract for use by an Authorized User.

This ordering authority is limited to issuing orders or SOWs for the contractual offerings and Requirements available under the scope of this Contract. Under no circumstances shall any Authorized User have the authority to modify this Contract. An order or SOW from an Authorized User may contain additional terms and conditions; however, to the extent that the terms and conditions of the Authorized User's order or SOW are inconsistent with the terms and conditions of this Contract, the terms of this Contract shall supersede.

If the Contract allows for the provision of hardware Product, An Authorized User may order Maintenance Services for any Product at any time during the term of the Contract, irrespective of whether such Product is covered under warranty or maintenance at the time the order is issued to Supplier. Each order shall identify:

i. Product and, if applicable, serial number, for which Maintenance Services shall be provided,

- ii. Maintenance Level to be provided, and
- iii. MCP for the Product Maintenance.

Authorized User may elect, at any time, another Maintenance Level offered by Supplier. Such amendment shall take effect within thirty (30) days following Supplier's receipt of Authorized User's written notice, in the form of a modification to an order or SOW.

Unless otherwise agreed to by the Authorized User and Supplier, the MCP for a unit of Product shall be one (1) year from the effective date of any executed order or SOW for Maintenance on such Product.

Notwithstanding the foregoing, Supplier shall not accept any order or SOW from an Authorized User if such order or SOW is to be funded, in whole or in part, by federal funds and if, at the time the order or SOW is placed, Supplier is not eligible to be the recipient of federal funds as may be noted on any of the Lists of Parties Excluded from Federal Procurement and Nonprocurement Programs.

ALL CONTRACTUAL OBLIGATIONS UNDER THIS CONTRACT IN CONNECTION WITH AN ORDER OR SOW PLACED BY ANY AUTHORIZED USER ARE THE SOLE OBLIGATION OF SUCH AUTHORIZED USER AND NOT THE RESPONSIBILITY OF VITA UNLESS SUCH AUTHORIZED USER IS VITA.

C. Reimbursement of Expenses

If allowable pursuant to an Authorized User's Statement of Work, such Authorized User shall pay, or reimburse Supplier, for all reasonable and actual travel-related expenses for greater than thirty (30) miles from portal to portal incurred by Supplier during the relevant period; provided, however, that such Authorized User shall only be liable to pay for Supplier's travel-related expenses, including transportation, meals, lodging and incidental expenses, that have been authorized by such Authorized User in advance in

the Statement of Work and which will be reimbursable by such Authorized User at the then-current per diem amounts as published by the Virginia Department of Accounts (http://www.doa.virginia.gov/, or a successor URL(s)). If the Authorized User is a private institution chartered in Virginia and granted tax-exempt status under §501(c)(3) of the Internal Revenue Code, such private institution may have its own per diem amounts applicable to Supplier's pre-approved travel expenses.

All reimbursed expenses will be billed to the Authorized User on a pass-through basis without any markup by Supplier. At Authorized User's request, Supplier shall provide copies of receipts for all travel expenses over US\$30.00.

D. Statement of Work

An SOW shall be required for any orders placed by an Authorized User pursuant to this Contract. Supplier shall perform any and all contractual obligations at the times and locations set forth in the applicable SOW and at the rates set forth in the Pricing Exhibit herein. Unless VITA issues a written authorization for a time and materials type SOW, any SOW shall be of a fixed price type but may, with the written approval of VITA, contain a cost-reimbursable line item(s) for pre-approved travel expenses. In furtherance of compliance, invoicing, and auditing requirements, for time and materials type SOWs, Supplier personnel shall maintain daily time records of hours and tasks performed, which shall be submitted or made available for inspection by the Authorized User upon forty-eight (48) hours advance written notice.

Any change to an SOW must be described in a written change request (template provided as Exhibit A). Either Party to an SOW may issue a change request that will be subject to written approval of the other Party before it becomes part of this Contract. In no event shall any SOW or any modification thereto require the Supplier to provide any products or services that are beyond the scope of this Contract as such scope is defined in Exhibit A hereto.

E. Supplier Quote and Request for Quote

Should an Authorized User determine that a competitive process is required to ensure it receives the best value for its needed solution, product and/or services under this contract, such Authorized User may, at its sole discretion, on a case-by-case basis and upon approval by VITA, use a Request for Quote (RFQ) process to obtain identical or similar solutions, products and/or services to those provided by Supplier pursuant to this Contract. The RFQ process is typically used when an Authorized User requires a complete solution that may be fulfilled by Products and Services herein, but whose complexity or size may result in economies that could not be passed on to the Authorized User within the confines of the established contract catalog discount pricing. When an RFQ is used, the project timing and requirements will be clearly outlined in the RFQ document. In some situations, the Authorized User may not identify the exact specifications required. If that is the case, the RFQ respondents will be given the opportunity to identify and propose their recommended specifications.

Supplier shall respond to the RFQ by providing a quote, which shall include (a) a detailed description of each product or service proposed, including such product and services components, at the Exhibit B line item level, (b) the quantity of each such component, (c) the contract price, (d) any additional percentage discount offered, and (e) an extended price. If requested by the Authorized User, Supplier's quote shall also include a proposal describing the approach Supplier plans to take in developing, implementing, and maintaining its offering for the Authorized User. Should Supplier be unable to respond to the RFQ due, for example, to resource constraints, Supplier shall notify Authorized User in writing of its inability to perform the work requested by such Authorized User, and provide the reasons for such inability to perform, prior to the due

date for the submission of quotes in response to the RFQ. [If only one contract is to be awarded add:] Supplier's failure to respond to an RFQ may be deemed a default of this Contract.

F. Invoice Procedures

Supplier shall remit each invoice to the "bill-to" address provided with the order promptly after all Supplier's performance obligations have been accepted and in accordance with the milestone payment schedule, if any, in the applicable order or SOW. Payment for any support services, as authorized in the Contract and the Authorized User's applicable order or SOW, shall be annually in arrears unless otherwise stated herein, or in any order or SOW referencing this Contract. No invoice shall include any costs other than those identified in the executed order or SOW, which costs shall be in accordance with the Pricing Exhibit. Without limiting the foregoing, all shipping costs are the Supplier's responsibility except to the extent such charges are identified in Exhibit B, or as noted in any executed order or SOW referencing this Contract. Invoices issued by the Supplier shall identify at a minimum:

i. Dates/periods that invoice covers, including any service or subscription periods, as applicable.

ii. Line item description of the Deliverable(s), Product(s), Software, Hardware, , Maintenance Services, and/or Licensed Services, as applicable to this Contract, including components thereof or service type, and, if applicable, the project milestone.

- iii. Quantity, charge and extended pricing for each line item
- iv. Applicable order and/or SOW date
- v. This Contract number and the applicable order number and/or SOW number
- vi. Supplier's Federal Employer Identification Number (FEIN)

Any terms included on Supplier's invoice shall have no force or effect and will in no way bind VITA or any Authorized User.

G. Purchase Payment Terms

Supplier is responsible for the accuracy of its billing information. Supplier agrees not to issue invoices hereunder until all Supplier's performance obligations have been accepted and in accordance with the milestone payment schedule, if any, in the applicable order or SOW,. Charges for Deliverables, components or services accepted more than ninety (90) days prior to receipt of a valid invoice may not be paid. Should Supplier repeatedly over bill Authorized User, Authorized User may assess a one percent (1%) charge for the amount over-billed for each month that such over-billing continues.

13. SUPPLIER-SPONSORED PRODUCT PROMOTIONS

The Supplier, at its discretion, may sponsor Product and Service promotions during the Contract term or any extensions thereof. Should Supplier choose to sponsor such a promotion, Supplier shall provide in writing to VITA, at least five (5) days prior to the promotion, the following information: (i) the dates of the promotion or the duration of the promotion to include the commencement date and the ending date; (ii) the exact Products or Services covered in the promotion; and (iii) the pricing or percentage discount offered during the promotion. VITA shall communicate to Supplier in writing its agreement to the promotion.

The Supplier shall be in breach of the Contract in the absence of a written agreement regarding the promotion. In any event wherein the Supplier proposes prices that are different than the Contract prices to any Authorized User without first obtaining VITA's agreement,

the Supplier shall be in breach of the Contract, and VITA shall have all remedies available under Contract and law and in equity.

All Supplier-sponsored Product or Service promotions shall be available to all Authorized Users. Should the Supplier request a promotion that would be limiting, either through product configuration or quantities of Products and Services, VITA, at its sole discretion, may not provide a written agreement. VITA and Supplier agree that promotions shall not target any one Authorized User, or a few Authorized Users.

VITA and Authorized Users, at their discretion, may assist in advertising the promotion. This assistance may consist of advertising space on Authorized User web sites, or other assistance at an Authorized User's discretion.

14. REPORTING

Supplier is required to submit to VITA the following monthly reports:

- i. Report of Sales; and
- ii. Small Business Procurement and Subcontracting Report

These reports must be submitted using the instructions and further detailed requirements and templates found at the following URL: http://www.vita.virginia.gov/scm/default.aspx?id=97

Suppliers are encouraged to review the site periodically for updates on Supplier reporting requirements and methods.

In conjunction with the requirements in the Invoice Procedures section of this Contract, Supplier shall provide to VITA within 30 days of the date of expiration of the contract an accompanying statement certifying that Supplier has fully complied with the Contract's Small Business (SWaM) Procurement Plan, and if Supplier has not fully complied, provide a written explanation of any variances between such Plan and the actual participation. The Supplier's compliance confirmation and/or written explanation of variance shall be maintained by VITA, in the contract file.

Failure by Supplier to comply with its contractually obligated Small Business (SWaM) Procurement Plan may prohibit or delay any renewals of the Contract. Also, Supplier's failure to comply with its Small Business (SWaM) Procurement Plan or to explain any variance between the proposed Plan and actual SWaM subcontracting spend may result in the withholding of any final payment due Supplier.

Failure to comply with all reporting requirements may result in default of the Contract.

15. TRAINING AND DOCUMENTATION

A. Training

In addition to any online tutorial training Supplier may make available, Supplier's fee, unless expressly excluded, includes all costs for any and all training as agreed upon for the training of one (1) Authorized User trainer per order or SOW on the use and operation of the Deliverable provided to Authorized User, to allow full benefit of the applicable Deliverable to Authorized User, including instruction in any necessary conversion, manipulation or movement of such Authorized User's data. Supplier shall provide personnel sufficiently experienced and qualified to conduct such training at a time and location mutually agreeable to Supplier and Authorized User. Available additional and optional training, and applicable pricing and discounts, are described in the Pricing Exhibit.

B. Documentation

Supplier shall deliver to Authorized User three (3), or such number as agreed upon between the parties under an order or SOW, complete hard copies or electronic media of Documentation applicable to Supplier's Deliverable provided to Authorized User, as requested by such Authorized User. Should Supplier revise or replace the Documentation, or should Documentation be modified to reflect Updates, Supplier shall deliver to the Authorized User such updated or replacement Documentation, in the same quantity and media format as originally requested by such Authorized User, or as agreed upon between the parties. Any Authorized User shall have the right, as part of any license grant, to make as many additional copies of the Documentation, in whole or in part, for its own use as required. This Documentation shall include, but not be limited to, overview descriptions of all major functions, detailed step-by-step installation and operating procedures for each screen and activity, and technical reference manuals. Such Documentation shall be revised to reflect any modifications, fixes or updates made by Supplier. Any Authorized User shall have the right, as part of the license granted by Supplier, at its own discretion, to take all or portions of the Documentation, modify or completely customize it in support of the authorized use of the licensed application or software and may duplicate such Documentation and include it in such Authorized User's document or platform. All Authorized Users shall continue to include Supplier's copyright notice.

16. COMPETITIVE PRICING

Supplier warrants and agrees that each of the charges, economic or product terms or warranties granted pursuant to this Contract are comparable to or better than the equivalent charge, economic or product term or warranty being offered to any commercial or government customer of Supplier. If Supplier enters into any arrangements with another customer of Supplier or with an Authorized User to provide the products and services, available under this Contract, under more favorable prices, as the prices may be indicated on Supplier's current U.S. and International price list or comparable document, then this Contract shall be deemed amended as of the date of such other arrangements to incorporate those more favorable prices, and Supplier shall immediately notify VITA of such change.

17. CONFIDENTIALITY

A. Treatment and Protection

Each Party shall (i) hold in strict confidence all Confidential Information of any other Party, (ii) use the Confidential Information solely to perform or to exercise its rights under this Contract, and (iii) not transfer, display, convey or otherwise disclose or make available all or any part of such Confidential Information to any third-party. However, an Authorized User may disclose the Confidential Information as delivered by Supplier to subcontractors, contractors or agents of such Authorized User that are bound by nondisclosure contracts with such Authorized User. Each Party shall take the same measures to protect against the disclosure or use of the Confidential Information as it takes to protect its own proprietary or confidential information (but in no event shall such measures be less than reasonable care).

B. Exclusions

The term "Confidential Information" shall not include information that is:

i. in the public domain through no fault of the receiving Party or of any other person or entity that is similarly contractually or otherwise obligated;

ii. obtained independently from a third-party without an obligation of confidentiality to the disclosing Party and without breach of this Contract;

iii. developed independently by the receiving Party without reference to the Confidential Information of the other Party; or

iv. required to be disclosed under The Virginia Freedom of Information Act (§§2.2-3700 et seq. of the Code of Virginia) or similar laws or pursuant to a court order.

C. Return or Destruction

Upon the termination or expiration of this Contract or upon the earlier request of the disclosing Authorized User, Supplier shall (i) at its own expense, (a) promptly return to the disclosing Authorized User all tangible Confidential Information (and all copies thereof except the record required by law) of the disclosing Authorized User, or (b) upon written request from the disclosing Authorized User, destroy such Confidential Information and provide the disclosing Authorized User with written certification of such destruction, and (ii) cease all further use of the Authorized User's Confidential Information, whether in tangible or intangible form.

VITA or the Authorized User shall retain and dispose of Supplier's Confidential Information in accordance with the Commonwealth of Virginia's records retention policies or, if Authorized User is not subject to such policies, in accordance with such Authorized User's own records retention policies.

D. Confidentiality Statement

All Supplier personnel, contractors, agents, and subcontractors performing Services pursuant to this Contract shall be required to sign a confidentiality statement or nondisclosure agreement. Any violation of such statement or agreement shall be shall be deemed a breach of this Contract and may result in termination of the Contract or any order or SOW issued hereunder.

E. Health Insurance Portability and Accountability Act

Supplier agrees to comply with all applicable provisions of the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and, as applicable to the performance of this Contract or to any SOW or order issued hereunder. Supplier shall:

i. Not use or further disclose protected health information (PHI) other than as permitted or required by the terms of this Contract or any SOW or order issued hereunder or as required by law;

ii. Use appropriate safeguards to prevent use or disclosure of PHI other than as permitted by this Contract or any SOW or order issued hereunder;

iii. Report to VITA or Authorized User, as applicable, any use or disclosure of PHI not provided for by this Contract or the applicable SOW or order;

iv. Mitigate, to the extent practicable, any harmful effect that is known to the Supplier of a use or disclosure of PHI by the Supplier or its employees, agents or subcontractors in violation of the requirements of this Contract or the applicable SOW or order;

v. Impose the same requirements and restrictions contained in this provision on its employees, subcontractors and agents performing on this Contract or a SOW or order issued hereunder;

vi. Provide access to PHI contained in its records to VITA or the requesting Authorized User, in the time and manner designated by VITA or the requesting Authorized User, or at the request of VITA or an Authorized User, to an individual in order to meet HIPAA access;

vii. Make available PHI in its records to VITA or an Authorized User for amendment and incorporate any amendments to PHI in its records at VITA's or an Authorized User's request; (end of HIPAA additional language)

All Supplier documents now or later comprising the Contract may be released in their entirety under the Virginia Freedom of Information Act, and Supplier agrees that any confidentiality or similar stamps or legends that are attached to any future documents or information may be ignored to the extent they claim confidentiality beyond that permitted herein.

18. INDEMNIFICATION AND LIABILITY

A. Indemnification

Supplier agrees to indemnify, defend and hold harmless the Commonwealth, VITA, any Authorized User, their officers, directors, agents and employees (collectively, "Commonwealth's Indemnified Parties") from and against any and all losses, damages, claims, demands, proceedings, suits and actions, including any related liabilities, obligations, losses, damages, assessments, fines, penalties (whether criminal or civil), judgments, settlements, expenses (including attorneys' and accountants' fees and disbursements) and costs (each, a "Claim" and collectively, "Claims"), incurred by, borne by or asserted against any of Commonwealth's Indemnified Parties to the extent such Claims in any way relate to, arise out of or result from: (i) any intentional or willful conduct or negligence of any employee, agent, or subcontractor of Supplier, (ii) any act or omission of any employee, agent, or subcontractor of Supplier, (iii) breach of any representation, warranty or covenant of Supplier contained herein, (iv) any defect in the Supplier-provided products or services, or (v) any actual or alleged infringement or misappropriation of any third party's intellectual property rights by any of the Supplierprovided products or services. Selection and approval of counsel and approval of any settlement shall be accomplished in accordance with all applicable laws, rules and regulations. For state agencies the applicable laws include §§ 2.2-510 and 2.2-514 of the Code of Virginia. In all cases involving the Commonwealth or state agencies, the selection and approval of counsel and approval of any settlement shall be satisfactory to the Commonwealth. In the event of a settlement between Supplier and a private institution of higher education who is an Authorized User of this contract, such settlement shall be satisfactory to that institution.

In the event that a Claim is commenced against any of Commonwealth's Indemnified Parties alleging that use of the Supplier-provided products or services, including any components thereof, or that the Supplier's performance or delivery of any product or service under this Contract infringes any third party's intellectual property rights and Supplier is of the opinion that the allegations in such Claim in whole or in part are not covered by this indemnification provision, Supplier shall immediately notify VITA and the affected Authorized User(s) in writing, via certified mail, specifying to what extent Supplier believes it is obligated to defend and indemnify under the terms and conditions of this Contract. Supplier shall in such event protect the interests of the Commonwealth's Indemnified Parties and secure a continuance to permit VITA and the affected Authorized User(s) to appear and defend their interests in cooperation with Supplier as is appropriate, including any jurisdictional defenses VITA or the affected Authorized User(s) may have.

In the event of a Claim pursuant to any actual or alleged infringement or misappropriation of any third party's intellectual property rights by any of the Supplierprovided Deliverables, Products, Software, Services, Solution, including Solution Components, Application and Licensed Services, as applicable, or Supplier's performance, and in addition to all other obligations of Supplier in this Section, Supplier shall at its expense, either (a) procure for all Authorized Users the right to continue use of such infringing Deliverables, Products, Software, Services, Solution, including Solution Components, Application and Licensed Services, as applicable, or any component thereof; or (b) replace or modify such infringing Deliverables, Products,

Software, Services, Solution, including Solution Components, Application and Licensed Services, as applicable, or any component thereof, with non-infringing Deliverables, Products, Software, Services, Solution or Solution Component(s), Application and Licensed Services, as applicable, satisfactory to VITA. And in addition, Supplier shall provide any Authorized User with a comparable temporary replacement products and/or services or reimburse VITA or any Authorized User for the reasonable costs incurred by VITA or such Authorized User in obtaining an alternative product or service, in the event such Authorized User cannot use the affected Deliverable. Product, Software, Services. Solution or Solution Component(s), Application and Licensed Services, as applicable, or any component thereof. If Supplier cannot accomplish any of the foregoing within a reasonable time and at commercially reasonable rates, then Supplier shall accept the return of the infringing Deliverables, Products, Software, Services, Solution, Solution Component, Application and Licensed Services, as applicable, or any component thereof, along with any other components rendered unusable by any Authorized User as a result of the infringing component, and refund the price paid to Supplier for such components.

B. Liability

Except for liability with respect to (i) any intentional or willful misconduct or negligence of any employee, agent, or subcontractor of Supplier, (ii) any act or omission of any employee, agent, or subcontractor of Supplier, (iii) claims for bodily injury, including death, and real and tangible property damage, (iv) Supplier's indemnification obligations, (v) Supplier's confidentiality obligations, (vi) Supplier's security compliance obligations, and (vii) Supplier's data privacy and security obligations as specified under this Contract, Supplier's liability shall be limited to twice the aggregate value of the delivered and accepted Deliverables, Products, Software, Services, Solution, including Solution Components, Application and Licensed Services, as applicable, provided by Supplier to all Authorized Users under this Contract. Supplier agrees that it is fully responsible for all acts and omissions of its employees, agents, and subcontractors, including their gross negligence or willful misconduct. The limitation shall apply on a per-incident basis, it being understood that multiple losses stemming from the same root cause constitute a single incident.

FOR ALL OTHER CONTRACTUAL CLAIMS, IN NO EVENT WILL ANY PARTY BE LIABLE TO ANY OTHER PARTY FOR ANY INDIRECT, INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES, INCLUDING (WITHOUT LIMITATION) LOSS OF PROFIT, INCOME OR SAVINGS, EVEN IF ADVISED OF THE POSSIBILITY THEREOF, EXCEPT WHEN SUCH DAMAGES ARE CAUSED BY THE GROSS NEGLIGENCE OR WILLFUL MISCONDUCT OF THE PARTY, ITS EMPLOYEES, AGENTS OR SUBCONTRACTORS.

19. SECURITY COMPLIANCE

Supplier agrees to comply with all provisions of the then-current Commonwealth of Virginia security procedures, published by the Virginia Information Technologies Agency (VITA) and which may be found at:

(http://www.vita.virginia.gov/library/default.aspx?id=537#securityPSGs) or a successor URL(s), as are pertinent to Supplier's operation. Supplier further agrees to comply with all provisions of the relevant Authorized User's then-current security procedures as are pertinent to Supplier's operation and which have been supplied to Supplier by such Authorized User. Supplier shall also comply with all applicable federal, state and local laws and regulations. For any individual Authorized User location, security procedures may include but not be limited to: background checks, records verification, photographing, and

fingerprinting of Supplier's employees or agents. Supplier may, at any time, be required to execute and complete, for each individual Supplier employee or agent, additional forms which may include non-disclosure agreements to be signed by Supplier's employees or agents acknowledging that all Authorized User information with which such employees and agents come into contact while at the Authorized User site is confidential and proprietary. Any unauthorized release of proprietary or Personal information by the Supplier or an employee or agent of Supplier shall constitute a breach of its obligations under this Section and the Contract. Supplier shall immediately notify VITA and Authorized User, if applicable, of any Breach of Unencrypted and Unredacted Personal Information, as those terms are defined in Virginia Code 18.2-186.6, and other personal identifying information, such as insurance data or date of birth, provided by VITA or Authorized User to Supplier. Supplier shall provide VITA the opportunity to participate in the investigation of the Breach and to exercise control over reporting the unauthorized disclosure, to the extent permitted by law. Supplier shall indemnify, defend, and hold the Commonwealth, VITA, the Authorized User. their officers, directors, employees and agents harmless from and against any and all fines, penalties (whether criminal or civil), judgments, damages and assessments, including reasonable expenses suffered by, accrued against, or charged to or recoverable from the Commonwealth, VITA, the Authorized User, their officers, directors, agents or employees, on account of the failure of Supplier to perform its obligations pursuant this Section.

20. IMPORT/EXPORT

In addition to compliance by Supplier with all export laws and regulations, VITA requires that any data deemed "restricted" or "sensitive" by either federal or state authorities, must only be collected, developed, analyzed, or otherwise used or obtained by persons or entities working within the boundaries of the United States.

21. BANKRUPTCY

If Supplier becomes insolvent, takes any step leading to its cessation as a going concern, fails to pay its debts as they become due, or ceases business operations continuously for longer than fifteen (15) business days, then VITA may immediately terminate this Contract, and an Authorized User may terminate an order or SOW, on notice to Supplier unless Supplier immediately gives VITA or such Authorized User adequate assurance of the future performance of this Contract or the applicable order or SOW. If bankruptcy proceedings are commenced with respect to Supplier, and if this Contract has not otherwise terminated, then VITA may suspend all further performance of performance thereof or rejects this Contract pursuant to Section 365 of the Bankruptcy Code or any similar or successor provision, it being agreed by VITA and Supplier that this is an executory contract. Any such suspension of further performance by VITA or Authorized User pending Supplier's assumption or rejection shall not be a breach of this Contract, and shall not affect the rights of VITA or any Authorized User to pursue or enforce any of its rights under this Contract or otherwise.

22. GENERAL PROVISIONS

A. Relationship Between VITA and Authorized User and Supplier

Supplier has no authority to contract for VITA or any Authorized User or in any way to bind, to commit VITA or any Authorized User to any agreement of any kind, or to assume any liabilities of any nature in the name of or on behalf of VITA or any Authorized User. Under no circumstances shall Supplier, or any of its employees, hold itself out as or be considered an agent or an employee of VITA or any Authorized User, and neither VITA nor any Authorized User shall have any duty to provide or maintain any insurance or other employee benefits on behalf of Supplier or its employees. Supplier represents and warrants that it is an independent contractor for purposes of federal, state and local employment taxes and agrees that neither VITA nor any Authorized User is responsible to collect or withhold any federal, state or local employment taxes, including, but not limited to, income tax withholding and social security contributions, for Supplier. Any and all taxes, interest or penalties, (including, but not limited to, any federal, state or local withholding or employment taxes, and any penalties related to health care or employee benefits laws) that are imposed, assessed or levied as a result of this Contract or Services performed pursuant to this Contract shall be paid or withheld by Supplier or, if assessed against and paid by VITA or any Authorized User, shall be reimbursed by Supplier upon demand by VITA or such Authorized User.

B. Incorporated Contractual Provisions

The then-current contractual provisions at the following URL are mandatory contractual provisions, required by law or by VITA, and that are hereby incorporated by reference: http://www.vita.virginia.gov/uploadedfiles/VITA_Main_Public/scm/StatutorilyMandatedTs andCs.pdf

The contractual claims provision §2.2-4363 of the Code of Virginia and the required eVA provisions at

http://www.vita.virginia.gov/uploadedfiles/VITA_Main_Public/scm/eVATsandCs.pdf are also incorporated by reference.

The then-current terms and conditions in documents posted to the aforereferenced URLs are subject to change pursuant to action by the legislature of the Commonwealth of Virginia, change in VITA policy, or the adoption of revised eVA business requirements. If a change is made to the terms and conditions, a new effective date will be noted in the document title. Supplier is advised to check the URLs periodically.

C. Compliance with the Federal Lobbying Act

Supplier's signed certification of compliance with 31 USC 1352 (entitled "Limitation on use of appropriated funds to influence certain Federal Contracting and financial transactions") or by the regulations issued from time to time thereunder (together, the "Lobbying Act") is incorporated as an exhibit to this Contract.

D. Governing Law

This Contract shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia without regard to that body of law controlling choice of law. Any and all litigation shall be brought in the circuit courts of the Commonwealth of Virginia. The English language version of this Contract prevails when interpreting this Contract. The United Nations Convention on Contracts for the International Sale of Goods and all other laws and international treaties or conventions relating to the sale of goods are expressly disclaimed. UCITA shall apply to this Contract only to the extent required by §59.1-501.15 of the Code of Virginia.

E. Dispute Resolution

In accordance with §2.2-4363 of the Code of Virginia, Contractual claims, whether for money or other relief, shall be submitted in writing to the public body from whom the relief is sought no later than sixty (60) days after final payment; however, written notice of the Supplier's intention to file such claim must be given to such public body at the time of the occurrence or beginning of the work upon which the claim is based. Pendency of claims shall not delay payment of amounts agreed due in the final payment. The relevant public body shall render a final decision in writing within thirty (30) days after its receipt of the Supplier's written claim.

The Supplier may not invoke any available administrative procedure under §2.2-4365 of the Code of Virginia nor institute legal action prior to receipt of the decision of the relevant public body on the claim, unless that public body fails to render its decision

within thirty (30) days. The decision of the relevant public body shall be final and conclusive unless the Supplier, within six (6) months of the date of the final decision on the claim, invokes appropriate action under §2.2-4364, Code of Virginia or the administrative procedure authorized by §2.2-4365, Code of Virginia.

Upon request from the public body from whom the relief is sought, Supplier agrees to submit any and all contractual disputes arising from this Contract to such public body's alternative dispute resolution (ADR) procedures, if any. Supplier may invoke such public body's ADR procedures, if any, at any time and concurrently with any other statutory remedies prescribed by the Code of Virginia.

In the event of any breach by a public body or a private institution, Supplier's remedies shall be limited to claims for damages and Prompt Payment Act interest and, if available and warranted, equitable relief, all such claims to be processed pursuant to this Section. In no event shall Supplier's remedies include the right to terminate any license or support services hereunder.

F. Advertising and Use of Proprietary Marks

Supplier shall not use the name of VITA or any Authorized User or refer to VITA or any Authorized User, directly or indirectly, in any press release or formal advertisement without receiving prior written consent of VITA or such Authorized User. In no event may Supplier use a proprietary mark of VITA or an Authorized User without receiving the prior written consent of VITA or the Authorized User.

G. Notices

Any notice required or permitted to be given under this Contract shall be in writing and shall be deemed to have been sufficiently given if delivered in person, or if deposited in the U.S. mails, postage prepaid, for mailing by registered, certified mail, or overnight courier service addressed to:

i. To VITA and to Supplier, if Supplier is incorporated in the Commonwealth of Virginia, to the addresses shown on the signature page.

ii. To Supplier, if Supplier is incorporated outside the Commonwealth of Virginia, to the Registered Agent registered with the Virginia State Corporation Commission.

Pursuant to Title13.1 of the Code of Virginia, VITA or Supplier may change its address for notice purposes by giving the other notice of such change in accordance with this Section.

Administrative contract renewals, modifications or non-claim related notices are excluded from the above requirement. Such written and/or executed contract administration actions may be processed by the assigned VITA and Supplier points of contact for this Contract and may be given in person, via U.S. mail, courier service or electronically.

H. No Waiver

Any failure to enforce any terms of this Contract shall not constitute a waiver.

I. Assignment

This Contract shall be binding upon and shall inure to the benefit of the permitted successors and assigns of VITA and Supplier. Supplier may not assign, subcontract, delegate or otherwise convey this Contract or any of its rights and obligations hereunder, to any entity without the prior written consent of VITA, and any such attempted assignment or subcontracting without consent shall be void. VITA may assign this Contract to any entity, so long as the assignee agrees in writing to be bound by the all the terms and conditions of this Contract.

If any law limits the right of VITA or Supplier to prohibit assignment or nonconsensual assignments, the effective date of the assignment shall be thirty (30) days after the Supplier gives VITA prompt written notice of the assignment, signed by authorized representatives of both the Supplier and the assignee. Any payments made prior to receipt of such notification shall not be covered by this assignment.

J. Captions

The captions are for convenience and in no way define, limit or enlarge the scope of this Contract or any of its Sections.

K. Severability

Invalidity of any term of this Contract, in whole or in part, shall not affect the validity of any other term. VITA and Supplier further agree that in the event such provision is an essential part of this Contract, they shall immediately begin negotiations for a suitable replacement provision.

L. Survival

Any provisions of this Contract regarding Software License, Rights To Work Product, Warranty, Escrow, Confidentiality, Content Privacy and Security, Liability, Indemnification, and the General Provisions shall survive the expiration or termination of this Contract.

M. Force Majeure

No Party shall be responsible for failure to meet its obligations under this Contract if the failure arises from causes beyond the control and without the fault or negligence of the non-performing Party. If any performance date under this Contract is postponed or extended pursuant to this section for longer than thirty (30) calendar days, VITA, by written notice given during the postponement or extension, may terminate Supplier's right to render further performance after the effective date of termination without liability for that termination, and in addition an Authorized User may terminate any order or SOW affected by such postponement or delay.

N. Remedies

The remedies set forth in this Contract are intended to be cumulative. In addition to any specific remedy, VITA and all Authorized Users reserve any and all other remedies that may be available at law or in equity.

O. Right to Audit

VITA reserves the right to audit those Supplier records that relate to the Contract or any SOWs or orders issued there under. VITA's right to audit shall be limited as follows:

i. Three (3) years from end date of the Contract;

ii. Performed at Supplier's premises, during normal business hours at mutually agreed upon times; and

iii. Excludes access to Supplier cost information. In no event shall Supplier have the right to audit, or require to have audited, VITA or any Authorized User.

P. Offers of Employment

(Optional per Project)During the first twelve (12) months of the Contract, should Supplier hire an employee of any Authorized User who has substantially worked on any project covered by this Contract without prior written consent, the Supplier shall be billed for fifty percent (50%) of the employee's annual salary in effect at the time of termination.

Q. Contract Administration

Supplier agrees that at all times during the term of this Contract an account executive, at Supplier's senior management level, shall be assigned and available to VITA. Supplier reserves the right to change such account executive upon reasonable advance written notice to VITA.

R. Entire Contract

The Exhibits, including all subparts thereof, are attached to this Contract and are made a part of this Contract for all purposes

This Contract, its Exhibits, and any prior non-disclosure agreement constitute the entire agreement between VITA and Supplier and supersede any and all previous representations, understandings, discussions or agreements between VITA and Supplier as to the subject matter hereof. Any and all terms and conditions contained in, incorporated into, or referenced by the Supplier's Proposal shall be deemed invalid. The provisions of the Virginia Department of General Services, Division of Purchases and Supply Vendor's Manual shall not apply to this Contract or any order issued hereunder. This Contract may only be amended by an instrument in writing signed by VITA and Supplier. In the event of a conflict, the following order of precedence shall apply: this Contract document, the Pricing Exhibit and Exhibit A.

An Authorized User and Supplier may enter into an ordering agreement pursuant to this Contract. To the extent that such ordering agreement, or any order or SOW issued hereunder, include any terms and conditions inconsistent with the terms and conditions of this Contract, such terms and conditions shall be of no force and effect.

VITA and Supplier each acknowledge that it has had the opportunity to review this Contract and to obtain appropriate legal review if it so chose.

| Supplier Address for Notice: | VITA Address for Notice: |
|------------------------------|--------------------------|
| 6711 Lee Hwy, M2 | 11751 Meadowville Lane |
| Arlington, VA 22205 | Chester, VA 23836 |
| | |

Attention: Hernan Cortes

Attention: Contract Administrator