

HPE OfficeConnect Jump Start Kits

Save up to 68% with 1920S Switch + OC20 Access Point bundles

Reseller Version Only

Save up to 68% compared to list price with a choice of three HPE OfficeConnect Jump Start kits for your Small Business customers who are looking for highly cost effective business grade network solutions that are easy to set up. Choose from the following bundles:

OCJ8374 includes:
JL383A (1920S 8G PPOE+ 65W) + JZ074A (OC20 AP)



OCJ8474 includes:
JL384A (1920S 24G PPOE+ 185W) + JZ074A (OC20 AP)



OCJ8574 includes:
JL385A (1920S 24G POE+ 370W) + JZ074A (OC20 AP)



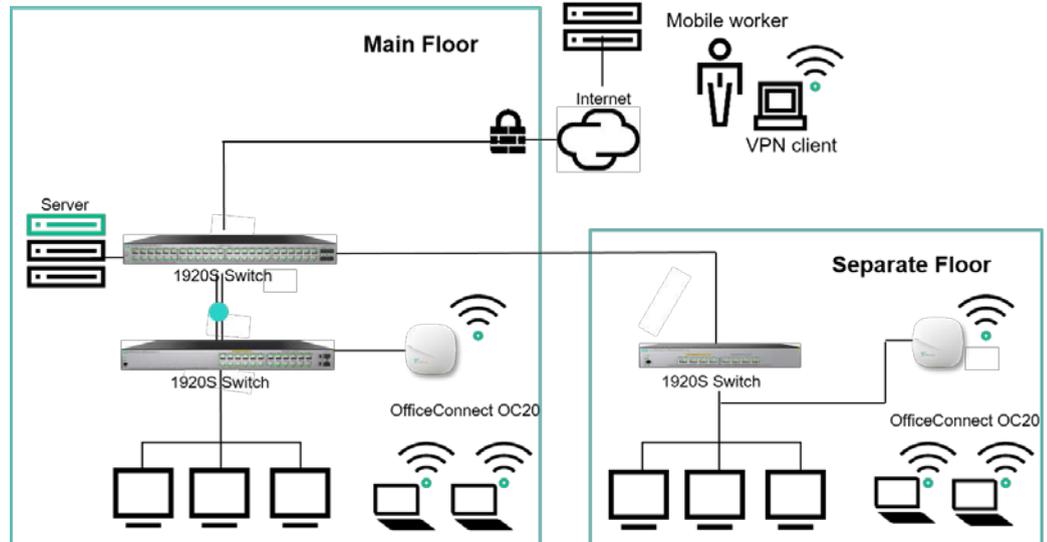
Simple and flexible solution for Small Business

- Plug and play with intuitive Web interface for customized configuration
- Choice of 8 or 24 port wired switch with tailorable PoE+ capacities
- Power your AP's directly from the PoE+ switch
- Fast Ultra-simple set-up via mobile app
- Cluster up to 8 access points automatically
- Guest Wi-Fi
- Traffic filtering, encryption and access control capabilities

Target Customers

- 10 - 99 Users single site
- Small Retail, Professional offices (Lawyer, Doctors, etc.)
- Slim IT Resources:
No IT Staff / "Do-it-for-me" customer: Relies on Reseller for a service
- Ease-of-use: Quick set-up, intuitive, "set-it-forget-it"

HPE OfficeConnect Use Case



Partner Opportunity

- **Increase revenue through attach rate**—Target existing HPE OfficeConnect switching customers or new deals with OC20 wireless and use the 3 x OC20 bundle promotion to increase sales margins and account value.
- **Save time and money**—Monitor multiple customer sites from the HPE OfficeConnect mobile app to enable quicker and more cost efficient response to your customers' needs.
- **Add your own services** – Jump Start added value to your customers and further increase your revenue by selling your own services with these HPE OfficeConnect Jump Start Kit offers.

Contact your
HPE OfficeConnect Distributor
for details.

Terms and conditions apply

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May 2018