

FRANCIS HOWELL SCHOOL DISTRICT

4545 Central School Road ▪ St. Charles, MO 63304-7113
Phone: 636-851-4000 ▪ Fax: 636-851-4093 ▪ www.fhdschools.org



Richard Wilson
Director of Technology
Phone: 636-851-4013
Fax: 636-851-4083
rich.wilson@fhdschools.org

TO: Francis Howell School District Board of Education
FROM: Rich Wilson, Director of Technology *RW*
DATE: December 4, 2018
RE: Approval for Purchases Over \$7500

This purchase is for the renewal of Veeam software support and maintenance for two (2) years. Veeam is the backup solution utilized by the District for key systems and databases. The term of this renewal is January 7, 2019 through December 6, 2020.

We are purchasing this renewal from SHI, as the lowest bidder. The total cost is \$7,516.60. This purchase was budgeted for and will be paid via purchasing card from Technology fund 1233180221-63370.



Francis Howell School District Bid Recapitulation Sheet

Submitted by: Rich Wilson

Building: Administration

Date: 12/04/18

Project	Vendor #1	Vendor #2	Vendor #3	Vendor #4
Company	SHI	PCM-G	CDW-G	
Representative	ANTHONY BALISTRERI	DEB CANNON	STEVE GREMPKA	
Delivery Timeframe Local Co.	NO	NO	NO	
Pricing	\$ 7,516.60	\$ 7,570.00	\$ 7,663.20	
Price Adjustments				
Installation/Delivery	\$0.00	\$0.00	\$0.00	
Bid Total	\$7,516.60	\$7,570.00	\$7,663.20	

Recommendation: SHI

Requisition #: PCARD

(If P-Card purchase - please enter "PCARD")

Account #: 1233180221-63370

Project #: VEEAM Enterprise Edition 2-years



Pricing Proposal
 Quotation #: 16318829
 Created On: 11/28/2018
 Valid Until: 12/28/2018

Francis Howell R-III School District

Jeanne VanHorn

4545 Central School Road
 St. Charles, MO 63304-7113
 United States
 Phone: (636) 851-4000
 Fax:
 Email: jeanne.vanhorn@fhsdschools.org

Inside Account Manager

Anthony Balistreri

290 Davidson Avenue
 Somerset, NJ 08873
 Phone: 1-888-711-2613
 Fax: 1-888-394-5322
 Email: Anthony_Balistreri@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 VBR ENT UPG FROM VBR STD PUBLIC SECTOR Veeam Software - Part#: P-VBRENT-VS-P0000-U6 Contract Name: PC Prime Vendor Services Contract #: CT160910001 Coverage Term: 1/7/2019 – 12/6/2020	6	\$553.50	\$3,321.00
2 ANNUAL BASIC MNT RNWL VBR ENT Veeam Software - Part#: V-VBRENT-VS-P01AR-00 Contract Name: PC Prime Vendor Services Contract #: CT160910001 Coverage Term: 1/7/2019 – 12/6/2020	6	\$321.34	\$1,928.04
3 VBR ENT PUBLIC SECTOR Veeam Software - Part#: P-VBRENT-VS-P0000-00 Contract Name: PC Prime Vendor Services Contract #: CT160910001	2	\$1,107.00	\$2,214.00
4 MONTHLY BASIC MNT RNWL VBR ENT Veeam Software - Part#: V-VBRENT-VS-P01MR-00 Contract Name: PC Prime Vendor Services Contract #: CT160910001	2	\$26.78	\$53.56
		Total	\$7,516.60

Additional Comments

Veeam has a no returns policy.

Please note: There are items on this quote that are available under contract # CT160910001. These items are marked on the line item level.

The Products offered under this proposal are resold in accordance with the [SHI Online Customer Resale Terms and Conditions](#), unless a separate resale agreement exists between SHI and the Customer.

Prepared by:

Deb Cannon | Deborah.Evilsizor@pcmg.com
 P:(866) 310-0172 | F:(937) 415-9512

Client: FRANCIS HOWELL SCHOOL DISTRICT
 ATTN: ACCOUNTS PAYABLE
Phone: 636-441-0088

Expire Date: 12/28/2018
Quote # : B1028061
Account #: 5426374

PCM #	MFR #	Product Description	Mfg.	Qty.	Unit Price	Ext. Price
09737330	V-VBRENT-VS-P01AR-00	BACKUP AND REPLICATION ENTERPRISE	VEEAM	6	\$324.00	\$1,944.00
09741751	P-VBRENT-VS-P0001-00	B&R ENT VMW VPC B&R STD PUBLIC SECTOR	VEEAM	6	\$557.00	\$3,342.00
09741750	P-VBRENT-VS-P0000-00	B&R ENT VMW PUBLIC SECTOR	VEEAM	2	\$1,115.00	\$2,230.00
09741755	V-VBRENT-VS-P01MG-00	B&R ENT VMW MONTHLY MAINTENANCE RENEWAL	VEEAM	2	\$27.00	\$54.00

Ship To: FRANCIS HOWELL SCHOOL DISTRICT
 4545 CENTRAL SCHOOL RD
 SAINT CHARLES, MO 63304-7113

Total: \$7,570.00
 DS Ground: 0.00
 Tax: 0.00
Grand Total: 7,570.00

Lease Estimate (Monthly Rates)		
	Fair Market Value	\$1 Buyout
24 Months	\$316.05	\$375.02
36 Months	\$216.80	\$244.74
48 Months	\$191.29	\$203.05

Lease rate subject to credit approval. Special programs available for 100% software leases. Specify lease options before ordering.

Quote Notes

PCMG 6450 Poe Ave Suite 200 Dayton, OH 45414

[View Terms of Service and Policies at PCM.com](http://www.pcmg.com)

*** Pricing and availability are subject to change. Final pricing to be discussed at time of purchase. ***

Shipping, handling, and tax per client selected method will be prepaid and added.

QUOTE CONFIRMATION



DEAR JEANNE VANHORN,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
KGRF687	11/29/2018	VEEAM 2 YEAR UPGRADE STD/ENT	1764930	\$7,663.20

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<u>Veeam Backup & Replication Enterprise for Vmware - product upgrade license</u> Mfg. Part#: P-VBRENT-VS-P0000-U6 UNSPSC: 43233415 Electronic distribution - NO MEDIA Contract: Missouri NVP Software (CT170315002)	6	3111152	\$564.30	\$3,385.80
<u>Veeam Standard Support - technical support (renewal) - for Veeam Backup & R</u> Mfg. Part#: V-VBRENT-VS-P01AR-00 UNSPSC: 81112202 Electronic distribution - NO MEDIA Contract: Missouri NVP Software (CT170315002)	6	3075473	\$327.60	\$1,965.60
<u>Veeam Backup & Replication Enterprise for VMware License 1 CPU Socket</u> Mfg. Part#: P-VBRENT-VS-P0000-00 UNSPSC: 43233415 Electronic distribution - NO MEDIA Contract: Missouri NVP Software (CT170315002)	2	3074247	\$1,128.59	\$2,257.18
<u>Veeam Standard Support - technical support (renewal) - for Veeam Backup & R</u> Mfg. Part#: V-VBRENT-VS-P01MR-00 UNSPSC: 81112202 Electronic distribution - NO MEDIA Contract: Missouri NVP Software (CT170315002)	2	3076958	\$27.31	\$54.62

PURCHASER BILLING INFO		SUBTOTAL	\$7,663.20
Billing Address: FRANCIS HOWELL SCHOOL DISTRICT ACCTS PAYABLE 4545 CENTRAL SCHOOL RD SAINT CHARLES, MO 63304-7113 Phone: (636) 939-8485 Payment Terms: NET 30 Days-Govt/Ed		SHIPPING	\$0.00
		SALES TAX	\$0.00
		GRAND TOTAL	\$7,663.20
		Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
DELIVER TO			
Shipping Address: FRANCIS HOWELL SCHOOL DISTRICT JEANNE VANHORN 4545 CENTRAL SCHOOL RD SAINT CHARLES, MO 63304-7113 Phone: (636) 939-8485 Shipping Method: ELECTRONIC DISTRIBUTION			