



**IT Management Corp.**  
 5201 Great America Parkway  
 Suite 320  
 Santa Clara, California 95054  
 United States  
<http://www.ITMGMT.com>  
 (P) (888) 970-2070  
 (F) (408) 739-1101

| Quotation (Open)   |                                      |
|--|--------------------------------------|
| <b>Date</b><br>Aug 07, 2019 03:42 PM PDT   | <b>Expiration Date</b><br>11/30/2019 |
| <b>Modified Date</b><br>Oct 29, 2019 09:47 AM PDT  |                                      |
| <b>Doc #</b><br>5029 - rev 2 of 2  |                                      |
| <b>Description</b><br>Cisco Servers with Installation and Engineering Services                     |                                      |
| <b>SalesRep</b><br>Account , Manager<br>(P) 408-721-1400<br>(F) 408-739-1101                       |                                      |
| <b>Customer Contact</b><br>Bardenhagen, Bobby<br>(P) 925-254-4901<br>bbardenhagen@orinda.k12.ca.us |                                      |

**Customer**  
 Orinda Union Elem School  
 District (OU0162)  
 Bardenhagen, Bobby  
 8 Altarinda Road  
 Orinda , CA 94563  
 United States  
 (P) 925-254-4901

**Bill To**  
 Orinda Union Elem School  
 District  
 Bardenhagen, Bobby  
 8 Altarinda Road  
 Orinda , CA 94563  
 United States  
 (P) 925-254-4901  
 bbardenhagen@orindaschools.org

**Ship To**  
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 8 Altarinda Road  
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 United States  
 (P) 925-254-4901  
 bbardenhagen@orindaschools.org

**Shipping Info**  
 Delivery Method: FedEx  
 Ground  
 Carrier Account:  
 Shipping Instructions:  
**Payment Method**  
 Terms: Net 22 Days

**Public Procurement Awards & Contracts:**



| #                    | Description   | Part #             | Tax | List Price  | % off  | Qty | Unit Price | Total      |
|----------------------|---|--------------------|-----|-------------|--------|-----|------------|------------|
| <b>Cisco Servers</b> |   |                    |     |             |        |     |            |            |
| 1                    | Cisco UCS SmartPlay Select C220 M5SX Expansion Pack 2<br>Server - rack-mountable - 1U - 2-way - 2 x Xeon Silver 4114 / 2.2 GHz - RAM 32 GB - SATA/SAS - hot-swap 2.5" - no HDD - Pilot 4 - GigE, 10 GigE<br><br>Note: Cisco Unified Computing System unifies computing, networking, management, virtualization, and storage access into a single integrated architecture. This unique architecture enables end-to-end server visibility, management, and control in both bare metal and virtual environments.   | UCS-SPR-C220M5-EP2 | Yes | \$10,414.00 | 57.10% | 2   | \$4,467.61 | \$8,935.22 |
| 2                    | Cisco<br>Flash memory card - 32 GB - SD - for UCS C460 M4 Rack Server<br><br>Note: Store all your digital data in a secured manner with the Cisco SD Flash Memory Card. This SD flash memory card has a storage capacity of up to 32 GB to store important data, files, images and other information. You can use this flash memory card with the Cisco MXA UCS C220 M3 Rack Server for Cisco Show and Share Enterprise, Cisco MXA UCS C220 M3 Rack Server for Cisco Show and Share Workgroup, Cisco UCS C220 M3 Entry 1 Rack Server, Cisco UCS C220 M3 Entry 2 Rack Server, Cisco UCS C220 M3 Entry Smart Play and more as per your convenience.<br>-- 32 GB SD card for enhanced storage capacity<br>-- SD card for MXA UCS C220 M3, UCS C220 M3, C240 M3, C460 M4, Managed C240 M3 for a versatile use | UCS-SD-32G-S=      | Yes | \$162.00    | 68.49% | 2   | \$51.04    | \$102.08   |
| 3                    | CISCO SYSTEMS CAPITAL<br>REMARKETING : 16GBDDR4-2666MHzRDIMM/PC4-21300singlrnkx4/1.2vREMANUFACTURED   | UCS-MR-X16G1RSH-RF | Yes | \$627.00    | 68.50% | 8   | \$197.53   | \$1,580.24 |

| # | Description  | Part #                 | Tax | List Price | % off List | Qty | Unit Price | Total      |
|---|--|------------------------|-----|------------|------------|-----|------------|------------|
| 4 | Cisco<br>Hard drive 300 GB hot-swap 2.5" SFF SAS 12Gb/s 10000 rpm for UCS SmartPlay Select C220 M5SX SmartPlay Select C240 M5 SmartPlay Select C240 M5SX | UCS-<br>HD300G10K12N   | Yes | \$650.00   | 60.02%     | 8   | \$259.88   | \$2,079.04 |
| 5 | Samsung PM883 MZ7LH3T8HMLT<br>Solid state drive - encrypted - 3.84 TB - internal - 2.5" - SATA 6Gb/s - 256-bit AES                                       | MZ7LH3T8HMLT-<br>00005 | Yes | \$2,127.65 | 46.80%     | 8   | \$1,131.89 | \$9,055.12 |
| 6 | Installation, Engineering, and Project Management  | ITM_LAB                | No  | \$245.00   | 40.82%     | 20  | \$145.00   | \$2,900.00 |

Note: - Bootstrap two servers (Assembling memory cards and storage, update firmware, install OS, configure Cisco KVM)  
- Physical installation  
- Adding new ESXi hosts to existing vCenter,  
- Migrating all the VMs to one of the new servers (It does not include waiting on physical transfer of around 4 TB of the VMs images)  
- Using Veeam for VMs migration  
- Configuring either vSphere Fault Tolerance or vSphere Replication for the VMs recovery in case of server failure

Subtotal \$24,651.70

QUOTE APPROVED & TERMS ACCEPTED BY:

NAME: \_\_\_\_\_  
TITLE: \_\_\_\_\_  
SIGNATURE: \_\_\_\_\_  
DATE: \_\_\_\_\_  
P.O. NUMBER: \_\_\_\_\_  
FAX TO: (888) 506-0606

**Subtotal:** \$24,651.70  
Discount: -\$0.00  
Tax (8.750%): \$1,903.27  
Shipping: \$0.00  
Multiple Award Schedule Contract Transaction, IFF & Administration Fees\*: \$0.00  
**Total:** \$26,554.97  
(List Price: \$53,289.20)

**Sales Associates**

Preparer: Account , Manager  
Email: SLED@itmgmt.com  
Phone: 408-721-1400  
Account Manager: Sales Representative, Inside  
Email: isr@itmgmt.com

IT Management Corp. Standard Terms & Conditions

For up to date list of terms and conditions, please visit MSA.ITMGMT.com

**Payments:**

- One hundred percent (100%) of hardware/software/support/maintenance/training is invoiced upon shipment of order.
- Applicable Sales Taxes, shipping and handling fees are invoiced upon shipment of order.
- You may download a copy of our W9 via following the link:

w-9.ITMGMT.com

**Delivery:**

- Hardware/Software will be shipped ground unless otherwise specified by Customer.
- Freight on Board (FOB) Origin- IT Management Corp. (IT MGMT) shall, in its best efforts, deliver products and services in a timely manner to Customer.
- For third-party vendor orders, IT MGMT is limited to the delivery schedule and inventory availability by the vendor, and as such, IT MGMT shall not be held responsible for delays in shipping to customer.

**No-Hire Provision:**

- During the Project and for a period of one year after the completion or termination of the Project, Client will not directly or indirectly solicit, employ or retain in any capacity, or directly or indirectly offer to employ or retain in any capacity, any personnel of Consultant who are working or have worked on the Project.

**Confidentiality:**

- Customer agrees to treat all Confidential Information as confidential information of IT MGMT, both during and after the term of this engagement.

- Confidential Information means all information and material to which Customer has access in connection with this purchase order including, but not limited to, IT MGMT documentation, financials, marketing, sales, estimates of work, and quotations. Customer agrees to use the Confidential Information received under this quotation solely for the purposes of performing its obligations under this quotation. Customer will not disclose or make Confidential Information available to any third party, except as specifically authorized by IT MGMT in writing.

**Contract Administration Fees:**

\*Multiple Award Schedule contracts fees and Industrial Funding Fee (IFF) payments is a critical component of contract compliance and contract maintenance. Government agencies prefer to procure through the MAS programs such as CMAS, GSA, PPEPM and others incur the IFF because of the resulting benefits, particularly compared to the cost of the customer staff time needed to award a new procurement. The Industrial Funding Fee is a fee to cover the cost of operating the Federal Supply Schedules (FSS) or other programs. This fee is a fixed percentage of reported sales the Schedule contracts that is paid quarterly by contractors. Each MSA Program fee varies depending on the IFF scheduled published by the authoritative entity.