



RDX is a rugged, reliable, removable disk device for backup, archiving, data transportation and disaster recovery applications. Ideal for less experienced users in small offices or distributed enterprise businesses as well as for software automated and scheduled storage tasks in any removable storage application.

Look for Customers ...

- who own or operate small businesses, remote/branch offices, retail, healthcare, education, franchise, groceries, building trades, government, entertainment, etc...
- who are purchasing a laptop, NAS device or single server without a removable storage option
- who are using external hard disk drives for back up and look for a more robust and professional storage solution
- who have old EOL entry-level tape drives (LTO1-5, DAT, SLR, AIT, VXA, etc)
- who use cloud storage but also want a local copy

Start the Conversation

- Do vou worry about your business data?
- Do you do data backup? How do you do your backup and is it automated?
- How much data do you need to protect?
- Who manages your backup and what are the backup skills?
- Are you transferring your data offsite for disaster recovery?
- Are you transporting your data between multiple office locations?

Your customer needs more capacity: Start the conversation about RDX QuikStation

RDX QuikStor vs. Other Technologies

Compared to Entry-Level Tape

TCO: Save 25% to 40% compared to LTO & DAT Performance: Up to 2x faster than LTO-5 Future Proof: Unlike tape technologies, RDX provides full forward and backward compatibility to existing and future generation media and drives

Capacity: Up to 5TB, unlimited off-line Media Usage: 5,000 uses, no media wear Ease of use: Plug & play, instant access, no cleaning required, drag & drop operation Robustness: Withstands harsh environments, drop and shock resistant

Compared to External HDD

Investment Protection: Simply buy a new media, continue to use your existing drive Durability: Robust media with ESD and shock protection for long lasting storage Drive & Media design: For automated backup/archive tasks (persistant drive letter) Integratable: With vibration isolation Bullet proof media handling: carefree Media spanning: No capacity limit, simply insert the next cartridge and continue Business grade & secure: Encryption, WORM, RansomBlock, designed for backup, archive and storage applications

Compared to 1/2 -Bay NAS

Portable: Designed for data transportation
Durability: Robust media with ESD and
shock protection for long lasting storage
Investment Protection: If you run out of
capacity, simply buy a new media and use
your existing drive and configuration
More Economical: Off-Site media doesn't
require power, media rotation is more efficient than operate on several NAS systems
Ease of Use: Plug & Play setup and use
Business grade & secure: Encryption,
WORM, RansomBlock, designed for
backup, archive and storage applications

Compared to Cloud

returns after 12-24 months

Functionality: Cloud backup can have
functionality limitations

Disaster Recovery: RDX backup is designed
for On-Site DR

Speed: Backup and restore is much faster

More Cost Efficient: Upfront invest in RDX

Independency: No dependency from cloud provider/solution; no migration effort Data privacy: RDX is safe against big data analytics / spy / manipulation

Business grade & secure: Encryption, WORM, RansomBlock, designed for backup, archive and storage applications

RDX vs. Other Technologies						
Features	RDX	ext. HDD	Tape	NAS	Cloud	
Setup in under 5 minutes	Yes	Yes	No	No	No	
Forward / Backward Compatible	Yes	No	No	No	Yes	
USB Powered (External only)	Yes	No	No	No	No	
Drop/Static Protection	Yes	No	No	No	Yes	
Vibration Isolation	Yes	No	No	No	Yes	
Write Protection	Yes	No	Yes	No	No	
Cartridge and Drive Status LED	Yes	No	Yes	No	No	
Removable Media	Yes	No	Yes	No	No	
Media Spanning	Yes	No	Yes	No	Yes	
Business Grade	Yes	No	Yes	No	Yes	
WORM Media	Yes	No	Yes	No	No	

Yes

Yes

Nο

Nο

Key Sales Points

- RDX is an industry Standard since 2006
- Designed for SMBs and businesses with remote offices
- Fast, simple, reliable, secure, rugged, affordable and scalable data storage
- RDX technology incorporates the best of tape with the best of hard drive products
- RDX provides high reliability, offering business grade removable disk storage media for data protection and long-term retention
- RDX is a logical replacement for out-of-date entry level tape
- RDX is compatible with all major backup software applications
- RDX expands with businesses as they grow, through the simple addition of more removable or higher capacity media
- You don't have to hire an IT expert or have an IT department to use RDX
- The RDX solution offers external and internal RDX QuikStor drives, media ranging from 500GB to 5TB and QuikStation appliances for larger storage demands
- Highly reliable and durable: Our customers are fully satisfied and confirm the reliability of RDX QuikStor for more than 10 years

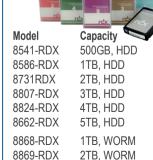
RDX Quikstor Drives and Media Models



Ransomware Protection

Hardware Encryption**

of execution.		
Model	Description	Model
8782-RDX	External drive, USB3+	8541-RDX
8636-RDX	Internal drive, USB3.0, 5.25"	8586-RDX
8785-RDX	Internal drive, USB3.0, 3.5"	8731RDX
8813-RDX	Internal drive, SATA III, 5.25"	8807-RDX
8812-RDX	Internal drive, SATA III, 3.5"	8824-RDX
8863-RDX	External drive, USB3+, 500GB	8662-RDX
8864-RDX	External drive, USB3+, 1TB	8868-RDX
8865-RDX	External drive, USB3+, 2TB	8869-RDX
8866-RDX	External drive, USB3+, 4TB	8870-RDX



4TB, WORM

Nο

Yes

Nο

Nο

Nο

Nο

Unique Features

- RDX RansomBlock* protects data on RDX media against virus and ransomware attacks by allowing write operations only for whitelisted applications
- RDX WORM* is KPMG certified and meeets international regulatory and compliance standards for data archiving, as data cannot be deleted or overwritten
- RDX PowerEncrypt** hardware encryption protects data against unauthorized access with AES-256 XTS encryption standards. FIPS 140-2 validation in progress and meets GDPR regulations
- The 2nd operation **Fixed Disk Mode** is ideal for native backup applications like integrated NAS backup tools or Windows Backup which do not support removable media
- For **Mac environments**, RDX QuikStor provides full support for Apple Time Machine With the included USB-C adapter, RDX QuikStor connects easily to Thunderbolt 3

* optional feature

** for internal drives with SATA III interface