

# REQUEST FOR PROPOSAL (RFP)



## VEEAM LICENSE RENEWAL

**MR 132/2022**

## 1. Purpose and Description of Project

The Energy Fiji Limited (EFL) is seeking proposals for renewal of its Veeam Backup and Replication License.

## 2. Eligibility Criteria/Pre-qualification of the Bidder

The supplier should be an authorized distributor/reseller for Veeam solutions.

## 3. Evaluation criteria of the qualified Bidders:

Description	Weight
1. Authorised Reseller & Compliance to Requirements Checklist	35 %
2. Proven ability of vendor to supply according to the requirements	15 %
3. Proven ability to deliver in a timely manner	10 %
4. Cost	40 %

## 4. Solution Requirements

All proposals submitted must comply with the following requirements in this document.

Bidders must submit options laid out below for the following Veeam License Types and the License terms for each option of One (1) and Three (3) Years.

Option 1 – Maintain socket-based licenses plus Veeam Backup for Microsoft 365

Option 2 – Migrate to VBR VUL plus Veeam Backup for Microsoft 365

Option 3 – Migrate to VAS VUL plus Veeam Backup for Microsoft 365

Option 4 – Migrate to VAS VUL + DR Pack plus Veeam Backup for Microsoft 365

### Option 1 – No migration + VBM

#### 1 Year

Quantity	Product SKU	Veeam Product Description
24	V-VBRENT-VS-POPAPAR-00	Annual Production (24/7) Maintenance Renewal (includes 24/7 uplift) - Veeam Backup & Replication Standard. For customers who own Veeam Backup & Replication Standard socket licensing prior to 2021.
150	P-VBO365-OU-SU1YP-00	Veeam Backup for Microsoft 365. 1 Year Subscription Upfront Billing & Production (24/7) Support. Public Sector.
New support period: August 12, 2022 - August 11, 2023		

### 3 Years

Quantity	Product SKU	Veeam Product Description
24	V-VBRENT-VS-POPAP-00	Annual Production (24/7) Maintenance Renewal (includes 24/7 uplift) - Veeam Backup & Replication Standard. For customers who own Veeam Backup & Replication Standard socket licensing prior to 2021.
24	V-VBRENT-VS-P02PP-00	2 additional years of Production (24/7) maintenance prepaid for Veeam Backup & Replication Enterprise for VMware (includes first years 24/7 uplift)
150	P-VBO365-OU-SU3YP-00	Veeam Backup for Microsoft 365. 3 Years Subscription Upfront Billing & Production (24/7) Support. Public Sector.
New support period: August 12, 2022 - August 11, 2025		

## Option 2 – Migration to VBR VUL + VBM

### 1 Year

Quantity	Product SKU	Veeam Product Description
24	V-VBRENT-OS-SUPMG-00	Product Migration from Veeam Backup & Replication Enterprise Socket-Based to Veeam Subscription Universal License - 1 year with Production (24/7) Support
7	P-VBRVUL-0I-SU1MG-00	Migration to Veeam Backup & Replication Subscription Universal License. Includes Enterprise Plus Edition features - 1 year with Production (24/7) Support - Public
150	P-VBO365-OU-SU1YP-00	Veeam Backup for Microsoft 365. 1 Year Subscription Upfront Billing & Production (24/7) Support. Public Sector.
New support period: August 12, 2022 - August 11, 2023		

### 3 Years

Quantity	Product SKU	Veeam Product Description
24	V-VBRENT-OS-SUPMG-00	Product Migration from Veeam Backup & Replication Enterprise Socket-Based to Veeam Subscription Universal License - 1 year with Production (24/7) Support
7	P-VBRVUL-0I-SU1MG-00	Migration to Veeam Backup & Replication Subscription Universal License. Includes Enterprise Plus Edition features - 1 year with Production (24/7) Support - Public

7	P-VBRVUL-0I-SU2AR-00	Veeam Backup & Replication Universal Subscription License. Includes Enterprise Plus Edition features. 2 Year Renewal Subscription Upfront Billing & Production (24/7) Support. 10 instance pack. Public Sector.
150	P-VBO365-0U-SU3YP-00	Veeam Backup for Microsoft 365. 3 Years Subscription Upfront Billing & Production (24/7) Support. Public Sector.
New support period: August 12, 2022 - August 11, 2025		

### Option 3 – Migration to VAS VUL + VBM

#### 1 Year

Quantity	Product SKU	Veeam Product Description
24	V-VBRENT-0S-SUPMG-00	Product Migration from Veeam Backup & Replication Enterprise Socket-Based to Veeam Subscription Universal License - 1 year with Production (24/7) Support
7	P-VASVUL-0I-SU1MG-00	Migration to Veeam Availability Suite Subscription Universal License. Includes Enterprise Plus Edition features - 1 year with Production (24/7) Support - Public
150	P-VBO365-0U-SU1YP-00	Veeam Backup for Microsoft 365. 1 Year Subscription Upfront Billing & Production (24/7) Support. Public Sector.
New support period: August 12, 2022 - August 11, 2023		

#### 3 Years

Quantity	Product SKU	Veeam Product Description
24	V-VBRENT-0S-SUPMG-00	Product Migration from Veeam Backup & Replication Enterprise Socket-Based to Veeam Subscription Universal License - 1 year with Production (24/7) Support
7	P-VASVUL-0I-SU1MG-00	Migration to Veeam Availability Suite Subscription Universal License. Includes Enterprise Plus Edition features - 1 year with Production (24/7) Support - Public
7	P-VASVUL-0I-SU2AR-00	Veeam Availability Suite Universal Subscription License. Includes Enterprise Plus Edition features. 2 Year Renewal Subscription Upfront Billing & Production (24/7) Support. 10 instance pack. Public Sector.
150	P-VBO365-0U-SU3YP-00	Veeam Backup for Microsoft 365. 3 Years Subscription Upfront Billing & Production (24/7) Support. Public Sector.
New support period: August 12, 2022 - August 11, 2025		

## Option 4 – Migration to VAS VUL + DR Pack + VBM

### 1 Year

Quantity	Product SKU	Veeam Product Description
24	V-VBRENT-0S-SUPMG-00	Product Migration from Veeam Backup & Replication Enterprise Socket-Based to Veeam Subscription Universal License - 1 year with Production (24/7) Support
7	P-VASVUL-0I-SU1MG-00	Migration to Veeam Availability Suite Subscription Universal License. Includes Enterprise Plus Edition features - 1 year with Production (24/7) Support - Public
7	P-DRA000-0I-SU1YP-00	DR Pack 1 Year Subscription Upfront Billing & Production (24/7) Support. Public Sector.
150	P-VBO365-0U-SU1YP-00	Veeam Backup for Microsoft 365. 1 Year Subscription Upfront Billing & Production (24/7) Support. Public Sector.
New support period: August 12, 2022 - August 11, 2023		

### 3 Years

Quantity	Product SKU	Veeam Product Description
24	V-VBRENT-0S-SUPMG-00	Product Migration from Veeam Backup & Replication Enterprise Socket-Based to Veeam Subscription Universal License - 1 year with Production (24/7) Support
7	P-VASVUL-0I-SU1MG-00	Migration to Veeam Availability Suite Subscription Universal License. Includes Enterprise Plus Edition features - 1 year with Production (24/7) Support - Public
7	P-VASVUL-0I-SU2AR-00	Veeam Availability Suite Universal Subscription License. Includes Enterprise Plus Edition features. 2 Year Renewal Subscription Upfront Billing & Production (24/7) Support. 10 instance pack. Public Sector.
7	P-DRA000-0I-SU3YP-00	DR Pack 3 Years Subscription Upfront Billing & Production (24/7) Support. Public Sector.
150	P-VBO365-0U-SU3YP-00	Veeam Backup for Microsoft 365. 3 Years Subscription Upfront Billing & Production (24/7) Support. Public Sector.
New support period: August 12, 2022 - August 11, 2025		

## 5. Bidder Submittals

Please indicate in your bid if you meet all the requirements and guidelines specified in this document. Your submittals should include the following as a minimum:

- Proposal for Supply of Products and/or Services
- Business Certifications
- Full Cost breakdown
- Proof of Authorised Re-seller
- FNPF, FNU and FRCS Compliance Letters

## 6. Submission of Tenders

Tenders must be lodged no later than 4:00pm, on Wednesday 8<sup>th</sup> June 2022.

## 7. Amendment of RFP

The EFL may, at its sole and absolute discretion, vary, add to, or amend the terms of this RFP, including the nature and/or scope of the products and/or services required under this RFP; and any other subject matter to which this RFP relates.

## 8. Cancellation/Termination of RFP

The EFL may, at its sole and absolute discretion, cancel, suspend, terminate or abandon part or the whole of this RFP, at any time prior to the execution of a formal written agreement without any liability.

## 9. Due date for Tenders

Tenders received after the closing date of **4:00pm Wednesday 8<sup>th</sup> June 2022** will not be considered.

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## TENDER CHECKLIST

*The Bidders must ensure that the details and documentation mention below must be submitted as part of their tender Bid*

Tender Number \_\_\_\_\_

Tender Name \_\_\_\_\_

1. Full Company / Business Name: \_\_\_\_\_

**(Attach copy of Registration Certificate)**

2. Director/Owner(s): \_\_\_\_\_

3. Postal Address: \_\_\_\_\_

4. Phone Contact: \_\_\_\_\_

5. Fax Number: \_\_\_\_\_

6. Email address: \_\_\_\_\_

7. Office Location: \_\_\_\_\_

8. TIN Number: \_\_\_\_\_

**(Attach copy of the VAT/TIN Registration Certificate - Local Bidders Only (Mandatory))**

9. FNPf Employer Registration Number: \_\_\_\_\_ **(For Local Bidders only) (Mandatory)**

10. **Provide a copy of Valid FNPf Compliance Certificate (Mandatory- Local Bidders only)**

11. **Provide a copy of Valid FRCS (Tax) Compliance Certificate (Mandatory Local Bidders only)**

12. **Provide a copy of Valid FNU Compliance Certificate (Mandatory Local Bidders only)**

13. Contact Person: \_\_\_\_\_

I declare that all the above information is correct.

Name: \_\_\_\_\_

Position: \_\_\_\_\_

Sign: \_\_\_\_\_

Date: \_\_\_\_\_

## **Tender submission**

Bidders are requested to upload electronic copies via Tender Link by registering their interest at: <https://www.tenderlink.com/efl>

**EFL will not accept any hard copy submission to be dropped in the tender box at EFL Head Office in Suva.**

**This tender closes at 4.00pm (1600hrs) on Wednesday 8<sup>th</sup> June, 2022.**

For further information or clarification please contact our Supply Chain Office on phone (+679) 3224360 or (+679) 9992400 or email us on [tenders@efl.com.fj](mailto:tenders@efl.com.fj)

**The bidders must ensure that their bid is inclusive of all Taxes payable under Fiji Income Tax Act. Bidders are to clearly state the percentage of VAT that is applicable to the bid prices.**

The lowest bid will not necessarily be accepted as the successful bid.

**The Tender Bids particularly the “Price” must be typed and not hand written.**

**Any request for the extension of the closing date must be addressed to EFL in writing three (3) working days prior to the tender closing date.**

**Tender Submission via email or fax will not be accepted.**