

## LOC Questions and Clarifications Memorandum

---

**To:** Solicited Vendors for Letter of Configuration (LOC) Number 43120, dated September 16, 2016 for the Mississippi Department of Transportation (MDOT)

**From:** Craig P. Orgeron, Ph.D.

**Date:** September 30, 2016

**Subject:** Responses to Questions Submitted and Clarifications to Specifications

**Contact Name:** Jill Chastant

**Contact Phone Number:** 601-432-8214

**Contact E-mail Address:** [jill.chastant@its.ms.gov](mailto:jill.chastant@its.ms.gov)

---

LOC Number 43120 is hereby amended as follows:

1. Item 4.1 is being amended to read: “MDOT’s current Cisco hardware is currently under maintenance until January 31, 2019, and wants this new purchase from the Awarded Vendor’s maintenance to run concurrently.”
2. Item 6.1 is being amended to read: “Vendor must propose a fully-loaded fixed price contract that includes all SmartNet maintenance, and parts, whereby parts delivery, phone and email support for the equipment in Attachment A-1 are available labor, and travel for prime shift (8 A.M. to 5 P.M., Monday through Friday), on-site maintenance support for the equipment in Attachment A. Vendor must provide details on what this maintenance includes.”
3. ATTACHMENT A - COST INFORMATION FORM is being replaced with ATTACHMENT A-1 – COST INFORMATION FORM.

The following questions were submitted to ITS and are being presented as they were submitted, except to remove any reference to a specific vendor. This information should assist you in formulating your response.

**Question 1:** Is the client going to buy all the annual pricings in October when the announce who will win?

**Response:** Refer to Section 2 GENERAL OVERVIEW AND BACKGROUND and Item 5.3.

**Question 2:** The part number requested is for parts only (SNT). This verbiage in Section 6.1 is asking for onsite support which would be more expensive than SNT.

**Response:** Refer to Clarification Number 2 above.

**Question 3:** The client is asking for Qty 60 of CGR-2010/K9 and only 1 SmartNet support. SmartNet is registered by serial number so the client would want all units covered.

**Response:** Refer to Clarification Number 3 above.

**Question 4:** We have no control over Cisco's pricing. Cisco has monthly pricing adjustments. As equipment ages, the support costs can also increase. We see increase upwards to 25% on older equipment. However, we can ensure we are extending the same discounts off list for incumbent pricing situations.

**Response:** Vendor must provide pricing as requested in Attachment A-1 Cost Information Form.

**Question 5:** For the Smartnet portion I will need to know:

Company Name:  
Install Site Address:  
Install Site City:  
Install Site Zip:  
Install Site State:  
Service Level:  
Contract number(s) and/or serial number(s) (for renewal/add to existing):  
End User First and Last Name:  
End User Phone #:  
End User Email:

**Response:** MDOT does not know at this time where the equipment will be housed.

LOC responses are due Thursday, October 13, 2016, at 3:00 p.m. (Central Time). If you have any questions concerning the information above or if we can be of further assistance, please contact Jill Chastant at 601-432-8214 or via email at [jill.chastant@its.ms.gov](mailto:jill.chastant@its.ms.gov).

cc: ITS Project File Number 43120

Attachment: Attachment A-1 Cost Information Form.

**ATTACHMENT A-1  
COST INFORMATION FORM – LOC NUMBER 43120**

Please submit all unit and extended costs, as well as all required supporting details and other requested information, using the format below.

Send your completed Cost Information Form, along with your point-by-point response to the LOC, a completed Reference Information Form, and your Proposal Exception Summary Form, to the Technology Consultant listed below on or before the date and time indicated in the Procurement Project Schedule. If all necessary information is not included, your response cannot be considered.

**ITS Technology**  
**Consultant Name:** Jill Chastant **RFP #** 3849

**Company**  
**Name:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Contact Name:** \_\_\_\_\_ **Phone #:** \_\_\_\_\_

**Contact E-mail:** \_\_\_\_\_

Part #	Qty	Description	Unit Cost	Extended Cost
CGR-2010/K9	60	Cisco CGR2010 w/2GE, 4 GRWIC slots, 256MB CF, 1 GB DRAM, IPB		
RPS-CG-COVER	60	Power Supply Blank for CGR2010 and CGS2520		
CGR-SLOT-DIVIDER	60	Slot Divider (Guide) for Cisco CGR 2010		
GRWIC-BLANK	60	GRWIC Blank		
SL-20-IPB-K9	60	IP Base License (Paper) for Cisco CGR2010		
GRWIC-1CE1T1-PRI	60	1 port channelized T1/E1 and PRI GRWIC		
PWR-RGD-AC-DC	60	High AC/DC (88-300VDC/85-264VAC) Pwr Sup for CGR2010/CGS2520		
GRWIC-D-ES-2S-8PC	60	EtherSwitch 8x 10/100T (4 PoE) ports + 2 100/1000 SFP		
SGRWILK9-12258EY	60	Cisco GRWIC ESM IP Services with Express Setup		
SG20UK9-15503M	60	Cisco 2010 IOS Universal		
CON-SNT-C2010	± 60	(Prorated - 12/01/16 – 01/31/17) SNTC-8x5xNBD Cisco CGR2010 /2GE, 4 RWIC slots, 256MB/CON-STLOC		
CON-SNT-C2010	± 60	(Year 1 – 02/01/2017 – 01/31/2018) SNTC-8x5xNBD Cisco CGR2010 /2GE, 4 RWIC slots, 256MB/CON-STLOC		
CON-SNT-C2010	± 60	(Year 2 – 02/01/2018 – 01/31/2019) SNTC-8x5xNBD Cisco CGR2010 /2GE, 4 RWIC slots, 256MB/CON-STLOC		
CON-SNT-C2010	± 60	(Year 3 – 02/01/2019 – 01/31/2020) SNTC-8x5xNBD Cisco CGR2010 /2GE, 4 RWIC slots, 256MB/CON-STLOC		
<b>GRAND TOTAL:</b>				

**3 year prepaid maintenance**

Part #	Qty	Description	Unit Cost	Cost for 3 year prepaid term
CON-SNT-C2010	± 60	(12/01/16 – 01/31/20) SNTC-8x5xNBD Cisco CGR2010 /2GE, 4 RWIC slots, 256MB/CON-STLOC		
<b>Cost for 3 year prepaid term (plus prorated amount for two months)</b>				