

Strategic Partners for Radiation Therapy

VARIAN
medical systems

SIEMENS



EnVision better cancer care

Committed to the fight against cancer.

When two leading companies join forces in the fight against cancer, it broadens the realm of what's possible. That's why Varian and Siemens are partners. Combining the "Energy" of Varian's powerful delivery systems and treatment planning tools with the "Vision" of Siemens' advanced imaging capabilities helps us realize our common goal: EnVision better cancer care. Together we offer more personalized treatment and expanded care options that help enable you to make the best possible decisions for your patients – with confidence. By combining our strengths, we have the energy and vision to help healthcare professionals detect, diagnose and treat cancer while paving the way for the future of cancer care.

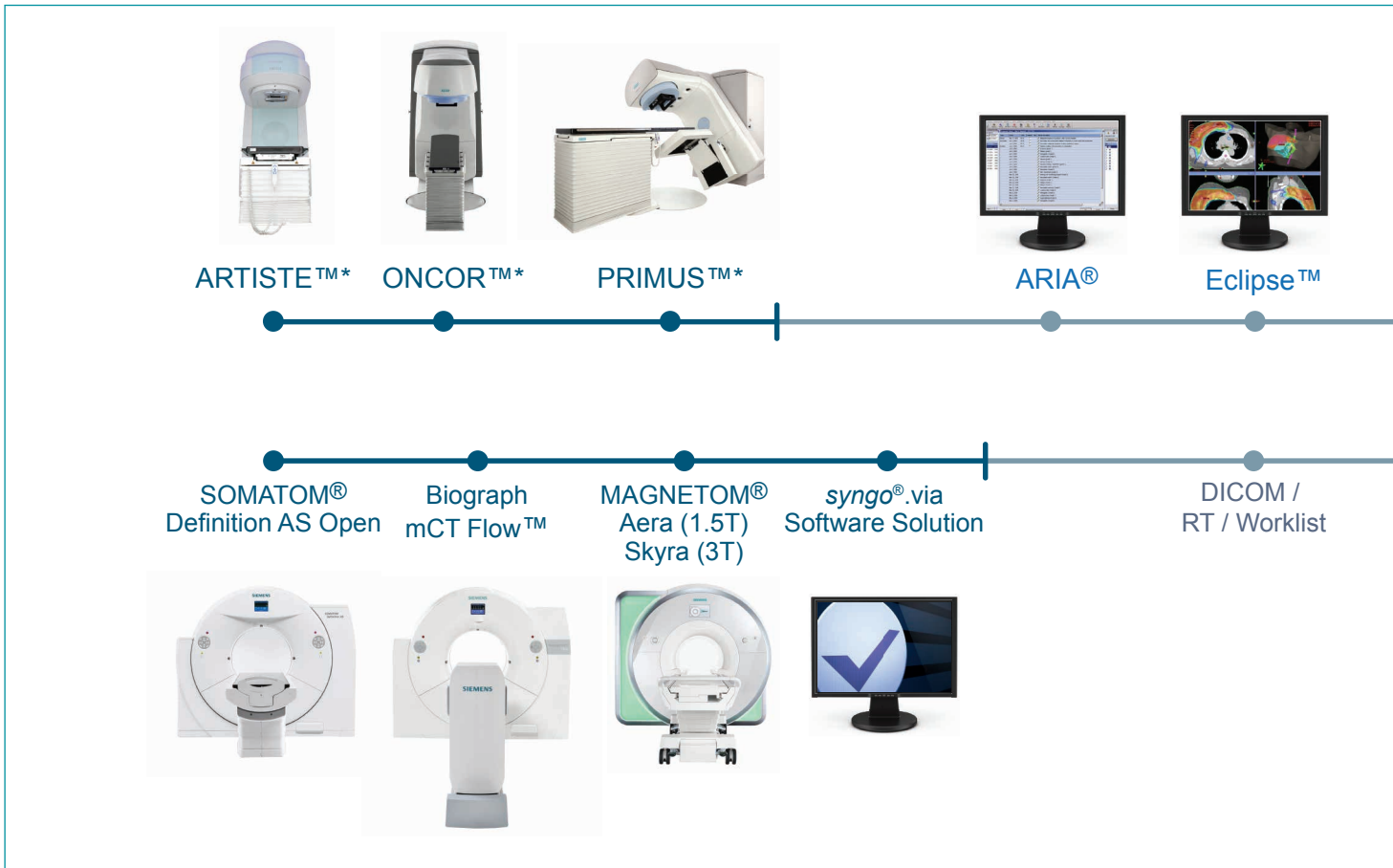
Our partnership not only brings us together,
it helps shape the future of cancer care.

“The partnership between Siemens and Varian provides access to the latest innovative technology and helps the medical community to increase the benefits for patients.”

Ernesto Roesler, MD
Hospital Real Portugues, Recife, Brazil

What the “EnVision” Strategic Partnership means for your clinic

Whether you are looking to expand your clinical capabilities, or build a strong foundation for future growth by leveraging the potential of your current investments, Varian and Siemens are with you every step of the way.



Expand your clinical capabilities

Tailored Imaging

From planning to early response monitoring, Siemens' tailored imaging portfolio streamlines your workflow and addresses your clinical needs for multiple treatment modalities.

Information Management

The ARIA® oncology information system is a comprehensive solution that lets you oversee all aspects of oncology care.

Treatment Planning

The Eclipse™ treatment planning system simplifies radiation therapy planning for multiple treatment techniques. RapidPlan™ knowledge-based planning provides access to

preconfigured treatment plan models for greater consistency and efficiency.

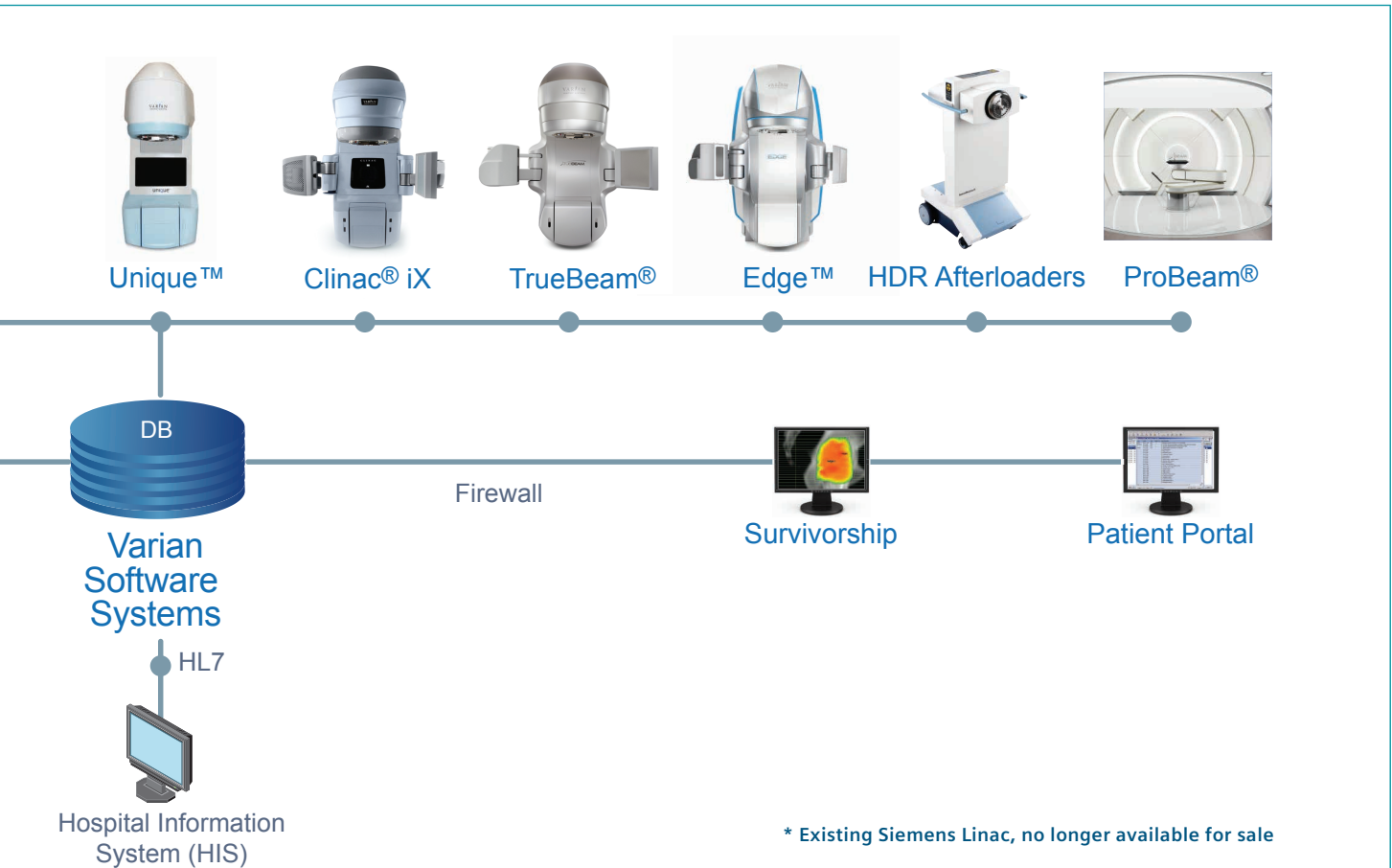
Treatment Delivery

Varian's delivery systems enable clinicians to choose the best treatment option, including external beam therapy, proton therapy, brachytherapy and SRS/SBRT.

Survivorship Support

EQUICARE CS™¹ case management software allows cancer centers to develop a structured follow-up program for cancer survivors.

¹ EQUICARE CS is a web-based survivorship management solution developed in conjunction with Equicare Health Solutions.



Extend the value of your current Siemens linac investments

- All Siemens linear accelerators can be connected to ARIA via Varian Exchange to gain a unified information system for managing the entire patient journey.
- Eclipse™ treatment planning capabilities are optimized for advanced options & upgrades on Siemens linacs.

² Siemens Financial Services is not available in all regions and certain conditions apply. Please consult your local sales representative.

Remarks about the graphic:

Unique, Edge, and Eclipse are trademarks, and ARIA, Clinac, TrueBeam, and ProBeam are registered trademarks of Varian Medical Systems, Inc. All other trademarks are trademarks of Siemens AG. All products may not be available in all countries. Please contact your local representative.

All products or features may not be available in all markets.

Providing you with a smooth, collaborative experience

- We collaborate closely to streamline and facilitate your acquisition process.
- We offer a comprehensive and complementary product portfolio – from diagnosis to survivorship management.
- Both teams are trained and knowledgeable on the entire portfolio to sufficiently address your needs.
- We provide innovative financing solutions² that enable you to acquire and deploy technologies to grow your clinical practice.

Two leaders. One driving force.

Varian and Siemens are your trusted partners in the fight against cancer. Together, we provide a comprehensive portfolio of sophisticated RT solutions to streamline your clinical process.

You can count on the following strengths of our partnership:

Long tradition of innovation

As the innovation leaders in the fields of medical imaging and radiation therapy solutions, Varian and Siemens have over 150 years of combined expertise and proven innovation.

Significant investment in R&D

We are committed to continually providing clinicians and patients with safe and effective new treatment options.

Broad global presence

We understand the local needs of your clinic and patients, and can address them quickly. We are dedicated to providing solutions to fulfill customer needs around the world.

Solid financial performance

We believe that our shared philosophy of putting the customer first, is the basis of our sustainable success.

“Beyond the numerous advantageous changes in the clinical workflow provided by ARIA, I want to emphasize the smooth and fast conversion of our ONCOR to ARIA connectivity.”

Ewald Wittig, University Clinic Krems, Austria

“Varian and Siemens worked closely with us to understand our requirements to implement the latest imaging and treatment technologies. They provided support and guidance with all aspects - from sales to service to long-term research plans.”

Kevin Kirchen, NYU Hospitals Center, NY, USA

“The Siemens-Varian integration greatly improves our workflow and efficiency by streamlining the communication between our Siemens imaging systems, and Varian’s ARIA, Eclipse and treatment delivery systems.”

Cecília Haddad, PhD and Joao, Luis Fernandes, MD, Sirio Libanes, Sao Paulo, Brazil

INTENDED USE

Varian Medical Systems’ linear accelerators are intended to provide stereotactic radiosurgery and precision radiotherapy for lesions, tumors, and conditions anywhere in the body where radiation treatment is indicated.

SAFETY

Radiation treatments may cause side effects that can vary depending on the part of the body being treated. The most frequent ones are typically temporary and may include, but are not limited to, irritation to the respiratory, digestive, urinary or reproductive systems, fatigue, nausea, skin irritation, and hair loss. In some patients, they can be severe. Treatment sessions may vary in complexity and time. Radiation treatment is not appropriate for all cancers.

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