

| MS EPL 3630 - Video Conferencing Category | | | |
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| Document Version: 20110407 | | | |
| Replaced Document Version: 20110310 | | | |
| Updated By: Zandy Wyckoff | | | |
| Date: April 7, 2011 | | | |
| Tandberg (Cisco Video Products) ► | | | |
| Tandberg solutions enable collaboration so that organizations can quickly adapt to market changes while increasing productivity, improving competitive advantage through speed and innovation, and delivering a rich-media experience across any workspace, securely and with optimal quality. Tandberg offers flexible, high-definition (HD) video conferencing solution that lets organizations easily conduct face-to-face discussions in multiparty virtual meetings. Tandberg offers a total solution for seamless, easy to use video including multipoint control units (MCUs), management software, desktop video capabilities, and ISDN gateways so you can efficiently manage and scale video resources and extend the reach of your video environment. Tandberg helps organizations promote effective communication and collaboration by allowing people to meet at anytime from anywhere without the expense and inefficiencies of travel. Organizations can conduct efficient education and training programs that extend beyond the campus environment. You can learn more about the Tandberg Videoconferencing solutions on Cisco's website at the following URL: | | | |
| www.tandberg.com | | | |
| For sales and account support, please contact Tandberg Sales Specialist: Zandy Wyckoff zandy.wyckoff@tandberg.com 770-313-6896 | | | |
| www.tandberg.com | | | |
| TANDBERG See: performance | | | |
| Product SKU | ProductDescription | List Price | MS EPL Price |
| ACC-5IN-WHL= | 5 in CASTOR, TOTAL LOCK | \$ 234.00 | \$ 163.80 |
| ACC-AUD-DA= | 1:2 AUDIO DA FOR HEADSET | \$ 498.96 | \$ 349.27 |
| ACC-CPS-BAT= | 55AMP Hour Battery | \$ 1,077.92 | \$ 754.55 |
| ACC-CPS-CM | CPS LOCKING CABINET MODULE | \$ 1,800.00 | \$ 1,260.00 |
| ACC-CPS-CM= | CPS LOCKING CABINET MODULE | \$ 1,800.00 | \$ 1,260.00 |
| ACC-CPS-DM | CPS FULL DRAWER MODULE | \$ 1,050.00 | \$ 735.00 |
| ACC-CPS-DM= | CPS FULL DRAWER MODULE | \$ 1,050.00 | \$ 735.00 |
| ACC-CPS-HOOK | CPS SCOPE HOOK ACCESSORY | \$ 165.00 | \$ 115.50 |
| ACC-CPS-HOOK= | CPS SCOPE HOOK ACCESSORY | \$ 165.00 | \$ 115.50 |

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| ACC-CPS-KBS | CPS LAPTOP / KEYBOARD SHELF MODULE | \$ | 1,200.00 | \$ | 840.00 |
| ACC-CPS-KBS= | CPS LAPTOP / KEYBOARD SHELF MODULE | \$ | 1,200.00 | \$ | 840.00 |
| ACC-CPS-SGK | CPS SPLASH GUARD KIT | \$ | 375.00 | \$ | 262.50 |
| ACC-CPS-SGK= | CPS SPLASH GUARD KIT | \$ | 375.00 | \$ | 262.50 |
| ACC-CPS-SM | CPS PC / LIGHT SOURCE SHELF MODULE | \$ | 562.50 | \$ | 393.75 |
| ACC-CPS-SM= | CPS PC / LIGHT SOURCE SHELF MODULE | \$ | 562.50 | \$ | 393.75 |
| ACC-CPS-SP | CPS SMALL STORAGE POD | \$ | 330.00 | \$ | 231.00 |
| ACC-CPS-SP= | CPS SMALL STORAGE POD | \$ | 330.00 | \$ | 231.00 |
| ACC-CPS-TRANSF-CH= | BATTERY CHARGER/ISOLATION TRANSFORMER | \$ | 3,013.40 | \$ | 2,109.38 |
| ACC-CPS-WIFI | CPS 802.11 B/G WIRELESS ETHERNET KIT | \$ | 1,500.00 | \$ | 1,050.00 |
| ACC-CPS-WIFI= | CPS 802.11 B/G WIRELESS ETHERNET KIT | \$ | 1,500.00 | \$ | 1,050.00 |
| ACC-DPL-SB= | SPEAKER BAR, DUAL PLASMA TROLLEY | \$ | 2,521.74 | \$ | 1,765.22 |
| ACC-HDPHONES= | HEADPHONE | \$ | 472.63 | \$ | 330.84 |
| ACC-MP2-LID= | Media P2 Lid, Complete | \$ | 1,348.10 | \$ | 943.67 |
| ACC-MP2-PROJ= | PROJECTOR | \$ | 6,264.70 | \$ | 4,385.29 |
| ACC-MP2-WHL= | Media P2 Castor / Wheel | \$ | 229.97 | \$ | 160.98 |
| ACC-PHD1080P= | Accessory Kit Precision HD Camera | \$ | 890.50 | \$ | 623.35 |
| ACC-PWR-KIT= | 8 OUTLET POWER BAR / RACK MOUNT / 15ft CORD | \$ | 473.50 | \$ | 331.45 |
| ACC-SB= | Speaker Bar | \$ | 2,323.49 | \$ | 1,626.44 |
| ACC-SPKR-N240V= | Intern 240VAC Powered Speaker | \$ | 1,387.75 | \$ | 971.43 |
| ACC-SPKR-P110V= | Monitor Speaker, 110V | \$ | 1,268.80 | \$ | 888.16 |
| ACC-T3-CLMN-KEY= | spare key for T3 system column cover | \$ | 86.67 | \$ | 60.67 |
| ACC-TAM-EM= | TAM MXP Electronics module | \$ | 33,670.00 | \$ | 23,569.00 |
| ACC-TRANSF= | ISB-60W Isolation Transformer 600VA 120/240VAC | \$ | 2,426.58 | \$ | 1,698.61 |
| ACC-WPNL-KIT= | Rep. Pen Wood Panel Kit | \$ | 65.00 | \$ | 45.50 |
| ADPT-DVI-A-VGA= | Adapter DVI-A to VGA | \$ | 36.88 | \$ | 25.82 |
| ADPT-DVI-HDMI= | Adapter DVI to HDMI | \$ | 37.33 | \$ | 26.13 |
| ADPT-DVI-HDMI-VGA= | Video Adapters | \$ | 433.33 | \$ | 303.33 |
| ADPT-HDMI-DVID= | Adaptor HDMI To DVID | \$ | 64.37 | \$ | 45.06 |
| ADPT-IEC-NEMA= | Plug Adapter IEC C14 to NEMA 5-15 Connector | \$ | 30.00 | \$ | 21.00 |
| ADPT-SVIDEO= | SVIDEO Adapter | \$ | 30.00 | \$ | 21.00 |
| BRCKT-T3-C90= | Codec bracket assy | \$ | 151.67 | \$ | 106.17 |
| BRKT-C60-P6000= | Codec Bracket | \$ | 92.58 | \$ | 64.81 |
| BRKT-EDG-WMK= | Bracket Wallmount side | \$ | 65.22 | \$ | 45.65 |
| BRKT-PHD-MONITOR= | Bracket Monitor HD | \$ | 157.17 | \$ | 110.02 |
| CAB-1RCAM-2RCAF= | 1RCA male to 2RCA female | \$ | 30.00 | \$ | 21.00 |
| CAB-2B9P-2.6M= | Cable 9p DSUB - 9p DSUB 2,6 m w/markings | \$ | 30.00 | \$ | 21.00 |

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| CAB-2B9P-3.9M2= | Cable 9p DSUB - 9p DSUB 3,9 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2B9P-4.0M= | Cable 9p DSUB - 9p DSUB 4,0 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2B9P-5.75M= | Cable 9p DSUB - 9p DSUB 5,75 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB15P-0.2M= | Cable 15p DSUB -15p DSUB 0,2 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB15P-0.2M2= | Cable 15p DSUB -15p DSUB 0,2 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB15P-0.2M3= | Cable 15p DSUB -15p DSUB 0,2 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB15P-RA0.2M= | Cable 2x15p DSUB angled 0,2 m w/ marking | \$ | 182.00 | \$ | 127.40 |
| CAB-2DB9P-0.35M= | Cable 9p DSUB - 9p DSUB 0,35 | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB9P-1.2M= | Cable 9p DSUB - 9p DSUB 1,2 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB9P-1.2M2= | Cable 9p DSUB - 9p DSUB 1,2 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB9P-1.95M= | Cable 9p DSUB - 9p DSUB 1,95 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB9P-2.0M= | Cable 9p DSUB - 9p DSUB 2,0 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB9P-2.0M2= | Cable 9p DSUB - 9p DSUB 2,0 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB9P-2.45M= | Cable 9p DSUB - 9p DSUB 2,45 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB9P-3.35M= | Cable 9p DSUB - 9p DSUB 3,35 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB9P-3.9M= | Cable 9p DSUB - 9p DSUB 3,9 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DB9P-5.45M= | Cable 9p DSUB - 9p DSUB 5,45 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVI-0.95M= | Cable DVI - DVI 0,95 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVI-1.0M3= | Cable DVI-DVI 1,0 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVI-1.3M= | Cable DVI - DVI 1,3 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVI-2.45M= | Cable DVI - DVI 2,45 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVI-2.55M= | Cable DVI - DVI 2,55 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVI-4.0M= | Cable DVI - DVI 4,0m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVI-4.25M= | Cable DVI - DVI 4,25m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVI-4.2M= | Cable DVI - DVI 4,2 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVI-4.2M2= | Cable DVI - DVI 4,2 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVID-0.5M= | Cable DVI-D m - DVI-D f 0,5 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVID-14M= | Cable DVI-D - DVI-D 14,0 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVID-25M= | Cable DVI to DVI 5m | \$ | 30.00 | \$ | 21.00 |
| CAB-2DVI-M/F-0.5M= | Cable DVI-D m - DVI-D f 0,5 m | \$ | 130.00 | \$ | 91.00 |
| CAB-2HDMI-0.8M= | Cable HDMI - HDMI 0,8 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-1.1M= | Cable HDMI - HDMI 1,1 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-1.2M= | Cable HDMI - HDMI 1,2 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-1.5M= | HDMI -HDMI cable, 1.55m | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-1.9M= | HDMI - HDMI Cable, 1,9m | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-2.2M= | Cable HDMI - HDMI 2,20 m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-2.35M= | Cable HDMI - HDMI 2,35 m w/markig | \$ | 30.00 | \$ | 21.00 |

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| CAB-2HDMI-2.5M= | Cable HDMI - HDMI 2,5 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-2.5M2= | Cable HDMI - HDMI 2,5 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-2.5M3= | Cable HDMI - HDMI 2,5 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-2.5M4= | Cable HDMI - HDMI 2,5 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-3.2M= | Cable HDMI - HDMI 3,2 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-3.3M= | HDMI- HDMI 3,3m | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-3.5M= | Cable HDMI - HDMI 3,5 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-3.9M= | Cable HDMI - HDMI 3,9 m w/ marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-3M= | Cable HDMI - HDMI 3m | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-5.0M= | Cable HDMI - HDMI 5,0 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-5.6M= | Cable HDMI - HDMI 5,6 m w/ marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2HDMI-5M= | HDMI to HDMI Cable 5m | \$ | 30.00 | \$ | 21.00 |
| CAB-2RCA-2.5M= | Cable RCA - RCA 2,5 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2RCA-2.5M2= | Cable RCA - RCA 2,5 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2RCA-2.5M3= | Cable RCA - RCA 2,5m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-2RCA-2.5M4= | Cable RCA - RCA 2,5 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-3.5MM-2XRCA= | 3.5mmF to 2 x RCA M cable 6 in | \$ | 30.00 | \$ | 21.00 |
| CAB-3.5MMSTP0.8M= | Cable 3,5 plug - 3,5 plug 0,8m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-3.5MMSTP0.95M= | Cable 3,5 plug -3,5 plug 0,95m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-3.5MMSTP1.0M= | Cable 3,5mm-3,5mm 1,0 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-3.5MMSTP2.45M= | Cable 3,5 plug -3,5 plug 2,45m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-3.5MMSTP2.55M= | Cable 3,5 plug-3,5 plug 2,55m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-3.5MMSTP3.9M= | Cable 3,5 plug - 3,5 plug 3,9m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-3.5MMSTP4.05M= | Cable 3,5 plug-3,5 plug 4,05 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-6XLR-4.4M= | Cable 6 x XLR - XLR 4,4 m w/marking | \$ | 30.00 | \$ | 21.00 |
| CAB-ADPT-W2-PV= | WAVE2 TO PARKERVISION ADAPTER CABLE, 8 in | \$ | 30.00 | \$ | 21.00 |
| CAB-ADPT-W2-S= | WAVE2 TO SONY EVI ADAPTER CABLE, 8 in | \$ | 30.00 | \$ | 21.00 |
| CAB-AUD-DNAM-075= | Audio Cable DNAM - Monitor 0,75 | \$ | 30.00 | \$ | 21.00 |
| CAB-AUD-DNAM1.3M= | Audio Cable DNAM - Dual Monitor 1 | \$ | 30.00 | \$ | 21.00 |
| CAB-AUD-P2XP1.5= | Audio Cable Phono-2xPhono 1 | \$ | 30.00 | \$ | 21.00 |
| CAB-AUXAC= | AUX AC OUTLET CABLE | \$ | 30.00 | \$ | 21.00 |
| CAB-AV-15FT= | A/V CABLE BREAKOUT 15 ft | \$ | 30.00 | \$ | 21.00 |
| CAB-AV-PH-PH= | Cable Audio/Video Phono-Phono | \$ | 30.00 | \$ | 21.00 |
| CAB-CAM-DISPL-8FT= | 2ND DISPLAYS BREAKOUT CABLE (INCL. CAMERA) - 8 ft | \$ | 30.00 | \$ | 21.00 |
| CAB-CAM-HD2.9M= | Cable for HD Camera 2.9m | \$ | 30.00 | \$ | 21.00 |
| CAB-DB9-DB9-12FT= | DB9 male to DB9 female 12 ft long | \$ | 30.00 | \$ | 21.00 |
| CAB-DISPL-8FT= | 1ST DISPLAYS BREAKOUT CABLE (NO CAMERA) - 8 ft | \$ | 30.00 | \$ | 21.00 |

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| CAB-DMS59-DVI2.5M= | Cable DMS-59 - DVI split 0,25m w/markig | \$ | 30.00 | \$ | 21.00 |
| CAB-DUL-IEC= | Dual IEC Cable for Flat Screen | \$ | 30.00 | \$ | 21.00 |
| CAB-DVI-A-HD15M= | DVI-A(M) to HD 15(M) Cable | \$ | 30.00 | \$ | 21.00 |
| CAB-DVI-A-VGA125= | DVI-A (12+5) to VGA cable | \$ | 30.00 | \$ | 21.00 |
| CAB-DVI-D181= | Standard DVI-D (18+1) cable | \$ | 30.00 | \$ | 21.00 |
| CAB-DVID-DVID-6FT= | DVI-D(M) TO DVI-D(M) CABLE | \$ | 30.00 | \$ | 21.00 |
| CAB-DVI-HDMI1.5M= | DVI-HDMI cable 1,55m | \$ | 30.00 | \$ | 21.00 |
| CAB-DVI-HDMI2.3M= | Cable DVI-HDMI 2,3m | \$ | 30.00 | \$ | 21.00 |
| CAB-E20HNDST= | E20 handset replacement cable | \$ | 37.50 | \$ | 26.25 |
| CAB-ETH-1M= | Ethernet cable (1m) | \$ | 30.00 | \$ | 21.00 |
| CAB-ETH-2M= | Network cable, 2m, no marking | \$ | 30.00 | \$ | 21.00 |
| CAB-ETH-5M= | Ethernet Cable - 5M | \$ | 45.00 | \$ | 31.50 |
| CAB-ETHERNET-5MSH= | Ethernet Cable Shielded 5M | \$ | 30.00 | \$ | 21.00 |
| CAB-EXT125MM= | Extension cable 1m 2,5mm jack | \$ | 30.00 | \$ | 21.00 |
| CAB-HDMI2.5M= | Cam cable HDMIx2 RJ45-DSUB 2.5 m w/label | \$ | 290.33 | \$ | 203.23 |
| CAB-HDMI-DVI-10FT= | HDMI TO DVI-D CABLE, 10 ft | \$ | 30.00 | \$ | 21.00 |
| CAB-HDMI-DVI-6.5M= | Cable HDMI To DVI 6.5m | \$ | 30.00 | \$ | 21.00 |
| CAB-HDMI-DVI-6FT= | HDMI TO DVI-D CABLE, 6 ft | \$ | 30.00 | \$ | 21.00 |
| CAB-HPEXT= | 20 ft HEADPHONE EXTENSION | \$ | 30.00 | \$ | 21.00 |
| CAB-HPWR-MF-1.0M= | Cable 1.5mm Power C14 -C13 1m | \$ | 73.67 | \$ | 51.57 |
| CAB-IECM-IECF-12F= | IEC(M) TO IEC(F) POWER CORD; LONG 12 ft | \$ | 30.00 | \$ | 21.00 |
| CAB-IECM-IECF-6FT= | IEC(M) TO IEC(F) POWER CORD 6 ft | \$ | 30.00 | \$ | 21.00 |
| CAB-ISDN1-5M= | ISDN 1 Cable 5M | \$ | 30.00 | \$ | 21.00 |
| CAB-ISDN2-5M= | ISDN 2 Cable 5M | \$ | 30.00 | \$ | 21.00 |
| CAB-ISDN3-5M= | ISDN 3 Cable 5M | \$ | 30.00 | \$ | 21.00 |
| CAB-ISDN4-5M= | ISDN 4 Cable 5M | \$ | 30.00 | \$ | 21.00 |
| CAB-ISDN5-5M= | ISDN 5 Cable 5M | \$ | 30.00 | \$ | 21.00 |
| CAB-ISDN6-5M= | ISDN 6 Cable 5M | \$ | 30.00 | \$ | 21.00 |
| CAB-ISDN7-5M= | ISDN 7 Cable 5M | \$ | 30.00 | \$ | 21.00 |
| CAB-ISDN8-5M= | ISDN 8 Cable 5M | \$ | 30.00 | \$ | 21.00 |
| CAB-ISDN-BNDL= | ISDN Cable Bundle | \$ | 30.00 | \$ | 21.00 |
| CAB-MIC1= | MIC CABLE 1 | \$ | 30.00 | \$ | 21.00 |
| CAB-MULTWAY-100FT= | MULTI-WAY CABLE 110 ft | \$ | 30.00 | \$ | 21.00 |
| CAB-MULTWAY-35FT= | MULTI-WAY CABLE 35 ft | \$ | 30.00 | \$ | 21.00 |
| CAB-P3000-6000PHD= | HD Camera Cable w/labels | \$ | 180.00 | \$ | 126.00 |
| CAB-P3000-PHD-1M= | HD Camera Cable 1meter | \$ | 30.00 | \$ | 21.00 |
| CAB-P3000-PHD-2M= | HD Camera Cable 2m | \$ | 30.00 | \$ | 21.00 |

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| CAB-P3000-PHD-5M= | HD Camera Cable 3000 5m | \$ | 30.00 | \$ | 21.00 |
| CAB-P6000-PHD-1M= | HD Camera Cable 1meter | \$ | 30.00 | \$ | 21.00 |
| CAB-P6000-PHD-2M= | HD Camera cable T6000, 2m | \$ | 30.00 | \$ | 21.00 |
| CAB-P6000-PHD-5M= | PRECISIONHD TO C6000 CAMERA CABLE, 5M | \$ | 30.00 | \$ | 21.00 |
| CAB-PHD2.15= | Cable for HD Camera, 2.15m | \$ | 30.00 | \$ | 21.00 |
| CAB-PHD-5M= | PrecisionHD Camera Cables 5m | \$ | 30.00 | \$ | 21.00 |
| CAB-PHDCNTRL-10FT= | PHD CAMERA CONTROL CABLE, 10 ft | \$ | 30.00 | \$ | 21.00 |
| CAB-PHD-EXT= | Tiger Extension Cable - 6.5m | \$ | 30.00 | \$ | 21.00 |
| CAB-PHD-EXTR= | Precision HD Ex Cable (kit) | \$ | 280.50 | \$ | 196.35 |
| CAB-PHD-KIT= | PrecisionHD Camera Extension Cable Kit | \$ | 118.16 | \$ | 82.71 |
| CAB-PWR-MF-0.5M= | Cable Power Male - Female 0,5 m w/labels | \$ | 73.67 | \$ | 51.57 |
| CAB-PWR-MF-0.5M10= | Cable Power Male-Female 0,5m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.5M11= | Cable Power Male-Female 0,5m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.5M12= | Cable Power Male-Female 0,5m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.5M13= | Cable Power Male - Female 0,5m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.5M14= | Cable power Male - Female 0,5m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.5M15= | Cable Power Male - Female 0,5m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.5M16= | Cable Power Male -Female 0,5 m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.5M17= | Cable power Male - Female 0,5m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.5M2= | Cable Power Male - Female 0,5m | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.5M5= | Cable Power Male - Female 0,5m | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.5M8= | Cable Power Male-Female 0,5m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.5M9= | Cable Power Male-Female 0,5m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.6M= | Cable Power Male - Female 0,6 m w/labels | \$ | 73.67 | \$ | 51.57 |
| CAB-PWR-MF-0.6M7= | Cable Power Male - Female 0,6m w/markings | \$ | 43.33 | \$ | 30.33 |
| CAB-PWR-MF-0.6M8= | Cable Power Male-Female 0,6m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.6M9= | Cable Power Male - Female 0,6m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.75M4= | Cable Power Male - Female 0,75m w/markin | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.75M5= | Cable Power Male - Female 0,75m w/markin | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.75M6= | Cable Power Male - Female 0,75m w/markin | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.75M7= | Cable Power Male - Female 0,75m w/markin | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.75M8= | Cable Power Male - Female 0,75m w/markin | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.75M9= | Cable Power Male - Female 0,75m w/markin | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.8M= | Cable Power Male - Female 0,8 m w/labels | \$ | 73.67 | \$ | 51.57 |
| CAB-PWR-MF-0.8M10= | Cable Power Male-Female 0,8m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.8M11= | Cable Power Male - Female 0,8m w/markings | \$ | 30.00 | \$ | 21.00 |
| CAB-PWR-MF-0.8M12= | Cable Power Male - Female 0,8m w/markings | \$ | 30.00 | \$ | 21.00 |

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| CAB-PWR-MF-0.8M13= | Cable Power Male - Female 0,8m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-0.8M8= | Cable Power Male-Female 0,8m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-0.8M9= | Cable Power Male-Female 0,8m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.0M= | Pwr cable 1.0m black | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.0M10= | Cable Power Male-Female 1,0m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.0M11= | Cable Power Male-Female 1,0m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.0M12= | Cable Power Male-Female 1,0m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.0M2= | Cable Power Male - Female 1,0m | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.0M7= | Cable Power Male-Female 1,0m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.0M8= | Cable Power Male-Female 1,0m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.0M9= | Cable Power Male-Female 1,0m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.1M= | Pwr cable 1.1m black | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.1M2= | Cable Power Male - Female 1,1m | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.1M4= | Cable Power Male - Female 1,1m w/markig | \$ 73.67 | \$ 51.57 |
| CAB-PWR-MF-1.1M5= | Cable Power Male - Female 1,1m | \$ 86.67 | \$ 60.67 |
| CAB-PWR-MF-1.3M= | Pwr cable 1.3m black | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.3M2= | Cable Power Male - Female 1,3m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-1.3M3= | Cable Power Male - Female 1,3m w/markin | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-2.3M= | Cable Power Male-Female 2,3m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-2.3M7= | Cable Power Male-Female 2,3m w/markig | \$ 30.00 | \$ 21.00 |
| CAB-PWR-MF-2.75M= | Cable Power Male-Female 2,75m w/markig | \$ 73.67 | \$ 51.57 |
| CAB-PWR-MF-2.75M2= | Cable Power Male-Female 2,75m w/markig | \$ 143.00 | \$ 100.10 |
| CAB-PWR-MRF-1.0M= | Pwr cable 1.0m black | \$ 30.00 | \$ 21.00 |
| CAB-PWR-RMRF-0.2M= | Pwr cable 0.2m | \$ 30.00 | \$ 21.00 |
| CAB-RCA-AUD1.3M= | RCA - RCA Audio Cable, 1.3m | \$ 30.00 | \$ 21.00 |
| CAB-RCA-RCA076= | Cable RCA - RCA 0,76 m w/labels | \$ 73.67 | \$ 51.57 |
| CAB-STEREO35MM= | 3.5mm stereo cable | \$ 30.00 | \$ 21.00 |
| CAB-SVIDEO-2M= | S-video cable, mDIN-mDIN 2m | \$ 30.00 | \$ 21.00 |
| CAB-SYS-DB9F= | Cable DB9 Female To DB9 Female | \$ 30.00 | \$ 21.00 |
| CAB-T1-PRI-5M= | T1/PRI CABLE (5M) | \$ 30.00 | \$ 21.00 |
| CAB-T3-KIT1= | T3 Cable Kit 1 | \$ 86.67 | \$ 60.67 |
| CAB-T3-KIT10= | T3 Cable Kit 10 | \$ 563.33 | \$ 394.33 |
| CAB-T3-KIT11= | T3 Cable Kit 11 | \$ 1,733.33 | \$ 1,213.33 |
| CAB-T3-KIT12= | T3 Cable Kit 12 | \$ 650.00 | \$ 455.00 |
| CAB-T3-KIT14= | T3 Cable Kit 14 | \$ 346.67 | \$ 242.67 |
| CAB-T3-KIT15= | T3 Cable Kit 15 | \$ 433.33 | \$ 303.33 |
| CAB-T3-KIT16= | T3 Cable Kit 16 | \$ 520.00 | \$ 364.00 |

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|--------------------|--|----|-----------|----|-----------|
| CAB-T3-KIT17= | T3 Cable Kit 17 | \$ | 520.00 | \$ | 364.00 |
| CAB-T3-KIT18= | T3 Cable Kit 18 | \$ | 260.00 | \$ | 182.00 |
| CAB-T3-KIT19= | T3 Cable Kit 19 | \$ | 130.00 | \$ | 91.00 |
| CAB-T3-KIT2= | T3 Cable Kit 2 | \$ | 86.67 | \$ | 60.67 |
| CAB-T3-KIT20= | T3 Cable Kit 20 | \$ | 86.67 | \$ | 60.67 |
| CAB-T3-KIT21= | T3 Cable Kit 21 | \$ | 43.33 | \$ | 30.33 |
| CAB-T3-KIT3= | T3 Cable Kit 3 | \$ | 86.67 | \$ | 60.67 |
| CAB-T3-KIT4= | T3 Cable Kit 4 | \$ | 476.67 | \$ | 333.67 |
| CAB-T3-KIT5= | T3 Cable Kit 5 | \$ | 476.67 | \$ | 333.67 |
| CAB-T3-KIT6= | T3 Cable Kit 6 | \$ | 260.00 | \$ | 182.00 |
| CAB-T3-KIT7= | T3 Cable Kit 7 | \$ | 433.33 | \$ | 303.33 |
| CAB-T3-KIT8= | T3 Cable Kit 8 | \$ | 433.33 | \$ | 303.33 |
| CAB-T3-KIT9= | T3 Cable Kit 9 | \$ | 1,300.00 | \$ | 910.00 |
| CAB-T3-KITDOCCAM= | Cable Kit Document Camera | \$ | 3,250.00 | \$ | 2,275.00 |
| CAB-T3-KITEX= | T3 Cable Kit Extra | \$ | 433.33 | \$ | 303.33 |
| CAB-TAM-6000= | TAM MXP TO CODEC 6000 BREAKOUT CABLE | \$ | 30.00 | \$ | 21.00 |
| CAB-USB-A-B-15FT= | USB A to USB B 15 ft long | \$ | 30.00 | \$ | 21.00 |
| CAB-VC-5M= | Visca-Cable-DSUB9-RJ45-5m | \$ | 30.00 | \$ | 21.00 |
| CAB-VCDC-20M= | PrecisionHD Camera Daisy-Chain cable For Visca Control-20m | \$ | 264.00 | \$ | 184.80 |
| CAB-VCDC-6.5M= | PrecisionHD Camera Daisy-Chain cable For Visca Control-6.5m | \$ | 148.50 | \$ | 103.95 |
| CAB-VGA-AUD-6FT= | PC Hookup Cable - VGA and Audio, 6 ft | \$ | 30.00 | \$ | 21.00 |
| CAB-VGA-DVI-25FT= | VGA(M) TO DVI(M) CABLE - 25 Ft | \$ | 30.00 | \$ | 21.00 |
| CAB-VGA-DVI-A= | VGA to DVI-A cable, male/ma | \$ | 30.00 | \$ | 21.00 |
| CAB-VGA-DVI-AUD= | Presentation VGA-DVI + Audio Jack short cable | \$ | 216.67 | \$ | 151.67 |
| CAB-VGA-DVI-AUD25= | VGA TO DVI CABLE WITH EMBEDDED AUDIO | \$ | 30.00 | \$ | 21.00 |
| CAB-VGA-DVI-AUDM= | Presentation VGA-DVI + Audio Jack med cable | \$ | 30.00 | \$ | 21.00 |
| CAB-VID-VGA-DVI5M= | VGA to DVI-A cable, male/ma | \$ | 82.50 | \$ | 57.75 |
| CAB-VS-20M= | PrecisionHD Cam to Video Switch Cable for Visca Control 20 m | \$ | 264.00 | \$ | 184.80 |
| CAB-VS-6.5M= | PrecisionHD Cam to Video Switch Cbl for Visca Control 6.5m | \$ | 148.50 | \$ | 103.95 |
| CAB-W2-PHD-8FT= | WAVE2 TO PRECISIONHD ADAPTER CABLE, 8In | \$ | 30.00 | \$ | 21.00 |
| CART-CPS= | Bunsen Base Cart - Stripped | \$ | 22,402.25 | \$ | 15,681.58 |
| CART-DPL= | Dual Plasma Trolley With Two 58 Inch FullHD Plasma Screens | \$ | 77,512.50 | \$ | 54,258.75 |
| CART-DUL-PL= | Dual Plasma Trolley | \$ | 32,467.50 | \$ | 22,727.25 |
| CART-INTRN-N120V= | Base Cart - Intern NTSC | \$ | 37,700.00 | \$ | 26,390.00 |
| CART-INTRN-P240V= | Base Cart - Intern PAL | \$ | 36,400.00 | \$ | 25,480.00 |
| CART-MP2= | Media P2 Base Cart | \$ | 15,697.44 | \$ | 10,988.20 |
| CART-SGL-PL= | Single Plasma Trolley | \$ | 17,452.50 | \$ | 12,216.75 |

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|-------------------|---|--------------|--------------|
| CART-SPL= | Single Display Plasma, Speaker Cart | \$ 39,650.00 | \$ 27,755.00 |
| CON-ECDN-10TINTOP | Essential Operate 8X5XNBD & App SW update | \$ 12,000.00 | \$ 12,000.00 |
| CON-ECDN-2210VCR | Essential Operate 8X5XNBD & App SW update | \$ 1,488.00 | \$ 1,488.00 |
| CON-ECDN-2220VCR | Essential Operate 8X5XNBD & App SW update | \$ 3,708.00 | \$ 3,708.00 |
| CON-ECDN-2240VCR | Essential Operate 8X5XNBD & App SW update | \$ 6,228.00 | \$ 6,228.00 |
| CON-ECDN-32411PRI | Essential Operate 8X5XNBD & App SW update | \$ 1,260.00 | \$ 1,260.00 |
| CON-ECDN-3241ISDN | Essential Operate 8X5XNBD & App SW update | \$ 2,136.00 | \$ 2,136.00 |
| CON-ECDN-3510GWIP | Essential Operate 8X5XNBD & App SW update | \$ 1,872.00 | \$ 1,872.00 |
| CON-ECDN-3520GWIP | Essential Operate 8X5XNBD & App SW update | \$ 3,144.00 | \$ 3,144.00 |
| CON-ECDN-3540GWIP | Essential Operate 8X5XNBD & App SW update | \$ 5,664.00 | \$ 5,664.00 |
| CON-ECDN-3610GWAM | Essential Operate 8X5XNBD & App SW update | \$ 11,988.00 | \$ 11,988.00 |
| CON-ECDN-4203MCU | Essential Operate 8X5XNBD & App SW update | \$ 2,700.00 | \$ 2,700.00 |
| CON-ECDN-4205MCU | Essential Operate 8X5XNBD & App SW update | \$ 5,052.00 | \$ 5,052.00 |
| CON-ECDN-4210MCU | Essential Operate 8X5XNBD & App SW update | \$ 7,572.00 | \$ 7,572.00 |
| CON-ECDN-4215MCU | Essential Operate 8X5XNBD & App SW update | \$ 11,304.00 | \$ 11,304.00 |
| CON-ECDN-4220-CCD | Essential Operate 8X5XNBD & App SW update | \$ 1,247.00 | \$ 1,247.00 |
| CON-ECDN-4220MCU | Essential Operate 8X5XNBD & App SW update | \$ 15,108.00 | \$ 15,108.00 |
| CON-ECDN-4501-CCD | Essential Operate 8X5XNBD & App SW update | \$ 340.00 | \$ 340.00 |
| CON-ECDN-4501MCU | Essential Operate 8X5XNBD & App SW update | \$ 6,228.00 | \$ 6,228.00 |
| CON-ECDN-4501-PL6 | Essential Operate 8X5XNBD & App SW update | \$ 5,520.00 | \$ 5,520.00 |
| CON-ECDN-4505MCU | Essential Operate 8X5XNBD & App SW update | \$ 10,752.00 | \$ 10,752.00 |
| CON-ECDN-4510MCU | Essential Operate 8X5XNBD & App SW update | \$ 17,484.00 | \$ 17,484.00 |
| CON-ECDN-4515MCU | Essential Operate 8X5XNBD & App SW update | \$ 25,488.00 | \$ 25,488.00 |
| CON-ECDN-4520MCU | Essential Operate 8X5XNBD & App SW update | \$ 33,492.00 | \$ 33,492.00 |
| CON-ECDN-7010TPSR | Essential Operate 8X5XNBD & App SW update | \$ 20,748.00 | \$ 20,748.00 |
| CON-ECDN-8220-1PL | Essential Operate 8X5XNBD & App SW update | \$ 279.00 | \$ 279.00 |
| CON-ECDN-8220VCR | Essential Operate 8X5XNBD & App SW update | \$ 4,008.00 | \$ 4,008.00 |
| CON-ECDN-8310-1PL | Essential Operate 8X5XNBD & App SW update | \$ 821.00 | \$ 821.00 |
| CON-ECDN-8350-1PL | Essential Operate 8X5XNBD & App SW update | \$ 121.00 | \$ 121.00 |
| CON-ECDN-8350GWIP | Essential Operate 8X5XNBD & App SW update | \$ 4,008.00 | \$ 4,008.00 |
| CON-ECDN-8420-2PL | Essential Operate 8X5XNBD & App SW update | \$ 528.00 | \$ 528.00 |
| CON-ECDN-8420-CCD | Essential Operate 8X5XNBD & App SW update | \$ 1,247.00 | \$ 1,247.00 |
| CON-ECDN-8420MED | Essential Operate 8X5XNBD & App SW update | \$ 5,400.00 | \$ 5,400.00 |
| CON-ECDN-8510-CCD | Essential Operate 8X5XNBD & App SW update | \$ 1,247.00 | \$ 1,247.00 |
| CON-ECDN-8510MED2 | Essential Operate 8X5XNBD & App SW update | \$ 12,468.00 | \$ 12,468.00 |
| CON-ECDN-8710-1SL | Essential Operate 8X5XNBD & App SW update | \$ 1,320.00 | \$ 1,320.00 |
| CON-ECDN-8710-TPI | Essential Operate 8X5XNBD & App SW update | \$ 12,000.00 | \$ 12,000.00 |

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| CON-ECDN-8710TS | Essential Operate 8X5XNBD & App SW update | \$ 12,468.00 | \$ 12,468.00 |
| CON-ECDN-8KMSECH | Essential Operate 8X5XNBD & App SW update | \$ 6,096.00 | \$ 6,096.00 |
| CON-ECDN-ANLY-EXT | Essential Operate 8X5XNBD & App SW update | \$ 3,040.00 | \$ 3,040.00 |
| CON-ECDN-C8321GK9 | Essential Operate 8X5XNBD & App SW update | \$ 2,628.00 | \$ 2,628.00 |
| CON-ECDN-CCPSDCK9 | Essential Operate 8X5XNBD & App SW update | \$ 3,978.00 | \$ 3,978.00 |
| CON-ECDN-CPHD-USB | Essential Operate 8X5XNBD & App SW update | \$ 749.00 | \$ 749.00 |
| CON-ECDN-CTIVCSBS | Essential Operate 8X5XNBD & App SW update | \$ 1,236.00 | \$ 1,236.00 |
| CON-ECDN-CTMPSIC8 | Essential Operate 8X5XNBD & App SW update | \$ 1,200.00 | \$ 1,200.00 |
| CON-ECDN-CTS-1700 | Essential Operate 8X5XNBD & App SW update | \$ 964.00 | \$ 964.00 |
| CON-ECDN-CTS-6000 | Essential Operate 8X5XNBD & App SW update | \$ 1,583.00 | \$ 1,583.00 |
| CON-ECDN-CTSC40K9 | Essential Operate 8X5XNBD & App SW update | \$ 1,717.00 | \$ 1,717.00 |
| CON-ECDN-CTSC60K9 | Essential Operate 8X5XNBD & App SW update | \$ 2,705.00 | \$ 2,705.00 |
| CON-ECDN-CTSC90K9 | Essential Operate 8X5XNBD & App SW update | \$ 4,063.00 | \$ 4,063.00 |
| CON-ECDN-CTSCPSDM | Essential Operate 8X5XNBD & App SW update | \$ 3,978.00 | \$ 3,978.00 |
| CON-ECDN-CTSCPSSM | Essential Operate 8X5XNBD & App SW update | \$ 3,744.00 | \$ 3,744.00 |
| CON-ECDN-CTSE20K9 | Essential Operate 8X5XNBD & App SW update | \$ 134.00 | \$ 134.00 |
| CON-ECDN-CTS-EX60 | Essential Operate 8X5XNBD & App SW update | \$ 807.30 | \$ 807.30 |
| CON-ECDN-CTS-EX90 | Essential Operate 8X5XNBD & App SW update | \$ 1,158.00 | \$ 1,158.00 |
| CON-ECDN-CTSINTRN | Essential Operate 8X5XNBD & App SW update | \$ 991.00 | \$ 991.00 |
| CON-ECDN-CTSMXP1K | Essential Operate 8X5XNBD & App SW update | \$ 584.00 | \$ 584.00 |
| CON-ECDN-CTSMXP3K | Essential Operate 8X5XNBD & App SW update | \$ 1,414.00 | \$ 1,414.00 |
| CON-ECDN-CTSPHD | Essential Operate 8X5XNBD & App SW update | \$ 532.00 | \$ 532.00 |
| CON-ECDN-CTSPHDG | Essential Operate 8X5XNBD & App SW update | \$ 532.00 | \$ 532.00 |
| CON-ECDN-CTSPHDS | Essential Operate 8X5XNBD & App SW update | \$ 532.00 | \$ 532.00 |
| CON-ECDN-CTSQSC20 | Essential Operate 8X5XNBD & App SW update | \$ 339.00 | \$ 339.00 |
| CON-ECDN-CTSFSKIT | Essential Operate 8X5XNBD & App SW update | \$ 369.00 | \$ 369.00 |
| CON-ECDN-CTSVSPHD | Essential Operate 8X5XNBD & App SW update | \$ 919.00 | \$ 919.00 |
| CON-ECDN-EDGE75 | Essential Operate 8X5XNBD & App SW update | \$ 807.00 | \$ 807.00 |
| CON-ECDN-EDGE95 | Essential Operate 8X5XNBD & App SW update | \$ 1,392.00 | \$ 1,392.00 |
| CON-ECDN-EDUINTP | Essential Operate 8X5XNBD & App SW update | \$ 3,136.00 | \$ 3,136.00 |
| CON-ECDN-HD1P12XS | Essential Operate 8X5XNBD & App SW update | \$ 618.00 | \$ 618.00 |
| CON-ECDN-HD80P4XS | Essential Operate 8X5XNBD & App SW update | \$ 371.00 | \$ 371.00 |
| CON-ECDN-INTP3K | Essential Operate 8X5XNBD & App SW update | \$ 1,629.00 | \$ 1,629.00 |
| CON-ECDN-INTP6K | Essential Operate 8X5XNBD & App SW update | \$ 2,093.00 | \$ 2,093.00 |
| CON-ECDN-INTPC40 | Essential Operate 8X5XNBD & App SW update | \$ 1,717.00 | \$ 1,717.00 |
| CON-ECDN-INTPC60 | Essential Operate 8X5XNBD & App SW update | \$ 3,322.00 | \$ 3,322.00 |
| CON-ECDN-INTPC90 | Essential Operate 8X5XNBD & App SW update | \$ 4,681.00 | \$ 4,681.00 |

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| CON-ECDN-L3241PRI | Essential Operate 8X5XNBD & App SW update | \$ 1,260.00 | \$ 1,260.00 |
| CON-ECDN-L4203CCD | Essential Operate 8X5XNBD & App SW update | \$ 187.00 | \$ 187.00 |
| CON-ECDN-L4205CCD | Essential Operate 8X5XNBD & App SW update | \$ 373.00 | \$ 373.00 |
| CON-ECDN-L4210CCD | Essential Operate 8X5XNBD & App SW update | \$ 623.00 | \$ 623.00 |
| CON-ECDN-L4215CCD | Essential Operate 8X5XNBD & App SW update | \$ 934.00 | \$ 934.00 |
| CON-ECDN-L4220CCD | Essential Operate 8X5XNBD & App SW update | \$ 1,247.00 | \$ 1,247.00 |
| CON-ECDN-L4250CCD | Essential Operate 8X5XNBD & App SW update | \$ 1,134.00 | \$ 1,134.00 |
| CON-ECDN-L4501CCD | Essential Operate 8X5XNBD & App SW update | \$ 340.00 | \$ 340.00 |
| CON-ECDN-L4501PL6 | Essential Operate 8X5XNBD & App SW update | \$ 5,520.00 | \$ 5,520.00 |
| CON-ECDN-L4505CCD | Essential Operate 8X5XNBD & App SW update | \$ 340.00 | \$ 340.00 |
| CON-ECDN-L4510CCD | Essential Operate 8X5XNBD & App SW update | \$ 567.00 | \$ 567.00 |
| CON-ECDN-L4515CCD | Essential Operate 8X5XNBD & App SW update | \$ 850.00 | \$ 850.00 |
| CON-ECDN-L4520CCD | Essential Operate 8X5XNBD & App SW update | \$ 1,134.00 | \$ 1,134.00 |
| CON-ECDN-L7010TOP | Essential Operate 8X5XNBD & App SW update | \$ 12,000.00 | \$ 12,000.00 |
| CON-ECDN-L79U16SL | Essential Operate 8X5XNBD & App SW update | \$ 18,936.00 | \$ 18,936.00 |
| CON-ECDN-L7TPSV16 | Essential Operate 8X5XNBD & App SW update | \$ 12,840.00 | \$ 12,840.00 |
| CON-ECDN-L82201PL | Essential Operate 8X5XNBD & App SW update | \$ 279.00 | \$ 279.00 |
| CON-ECDN-L83101PL | Essential Operate 8X5XNBD & App SW update | \$ 821.00 | \$ 821.00 |
| CON-ECDN-L83501PL | Essential Operate 8X5XNBD & App SW update | \$ 121.00 | \$ 121.00 |
| CON-ECDN-L84202PL | Essential Operate 8X5XNBD & App SW update | \$ 317.00 | \$ 317.00 |
| CON-ECDN-L8420CCD | Essential Operate 8X5XNBD & App SW update | \$ 1,247.00 | \$ 1,247.00 |
| CON-ECDN-L8510CCD | Essential Operate 8X5XNBD & App SW update | \$ 1,247.00 | \$ 1,247.00 |
| CON-ECDN-L87101SL | Essential Operate 8X5XNBD & App SW update | \$ 1,320.00 | \$ 1,320.00 |
| CON-ECDN-L8710TPI | Essential Operate 8X5XNBD & App SW update | \$ 12,000.00 | \$ 12,000.00 |
| CON-ECDN-LANLYEXT | Essential Operate 8X5XNBD & App SW update | \$ 3,040.00 | \$ 3,040.00 |
| CON-ECDN-LBAPI25 | Essential Operate 8X5XNBD & App SW update | \$ 1,858.00 | \$ 1,858.00 |
| CON-ECDN-LI4203CD | Essential Operate 8X5XNBD & App SW update | \$ 187.00 | \$ 187.00 |
| CON-ECDN-LI4205CD | Essential Operate 8X5XNBD & App SW update | \$ 373.00 | \$ 373.00 |
| CON-ECDN-LI4210CD | Essential Operate 8X5XNBD & App SW update | \$ 623.00 | \$ 623.00 |
| CON-ECDN-LI4215CD | Essential Operate 8X5XNBD & App SW update | \$ 934.00 | \$ 934.00 |
| CON-ECDN-LI4505CD | Essential Operate 8X5XNBD & App SW update | \$ 340.00 | \$ 340.00 |
| CON-ECDN-LI4510CD | Essential Operate 8X5XNBD & App SW update | \$ 567.00 | \$ 567.00 |
| CON-ECDN-LI4515CD | Essential Operate 8X5XNBD & App SW update | \$ 850.00 | \$ 850.00 |
| CON-ECDN-LICTMS25 | Essential Operate 8X5XNBD & App SW update | \$ 1,894.00 | \$ 1,894.00 |
| CON-ECDN-LICVCS10 | Essential Operate 8X5XNBD & App SW update | \$ 792.00 | \$ 792.00 |
| CON-ECDN-LICVCS20 | Essential Operate 8X5XNBD & App SW update | \$ 1,416.00 | \$ 1,416.00 |
| CON-ECDN-LICVCS50 | Essential Operate 8X5XNBD & App SW update | \$ 3,192.00 | \$ 3,192.00 |

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| CON-ECDN-LICVCSE5 | Essential Operate 8X5XNBD & App SW update | \$ 900.00 | \$ 900.00 |
| CON-ECDN-LISC20HD | Essential Operate 8X5XNBD & App SW update | \$ 234.00 | \$ 234.00 |
| CON-ECDN-LLOTUS25 | Essential Operate 8X5XNBD & App SW update | \$ 1,860.00 | \$ 1,860.00 |
| CON-ECDN-LMOVI100 | Essential Operate 8X5XNBD & App SW update | \$ 1,296.00 | \$ 1,296.00 |
| CON-ECDN-LMOVI25 | Essential Operate 8X5XNBD & App SW update | \$ 432.00 | \$ 432.00 |
| CON-ECDN-LMOVI2K | Essential Operate 8X5XNBD & App SW update | \$ 8,640.00 | \$ 8,640.00 |
| CON-ECDN-LMOVI500 | Essential Operate 8X5XNBD & App SW update | \$ 3,600.00 | \$ 3,600.00 |
| CON-ECDN-LMPS20MP | Essential Operate 8X5XNBD & App SW update | \$ 2,400.00 | \$ 2,400.00 |
| CON-ECDN-LMPS2PRI | Essential Operate 8X5XNBD & App SW update | \$ 1,800.00 | \$ 1,800.00 |
| CON-ECDN-LMPS8V35 | Essential Operate 8X5XNBD & App SW update | \$ 2,110.00 | \$ 2,110.00 |
| CON-ECDN-LMSEX25 | Essential Operate 8X5XNBD & App SW update | \$ 1,224.00 | \$ 1,224.00 |
| CON-ECDN-LTAPPINT | Essential Operate 8X5XNBD & App SW update | \$ 5,040.00 | \$ 5,040.00 |
| CON-ECDN-LTBAPI25 | Essential Operate 8X5XNBD & App SW update | \$ 1,858.00 | \$ 1,858.00 |
| CON-ECDN-LTMS100 | Essential Operate 8X5XNBD & App SW update | \$ 4,770.00 | \$ 4,770.00 |
| CON-ECDN-LTMS-100 | Essential Operate 8X5XNBD & App SW update | \$ 4,770.00 | \$ 4,770.00 |
| CON-ECDN-LTMS25 | Essential Operate 8X5XNBD & App SW update | \$ 1,894.00 | \$ 1,894.00 |
| CON-ECDN-LTMSEX25 | Essential Operate 8X5XNBD & App SW update | \$ 1,224.00 | \$ 1,224.00 |
| CON-ECDN-LTNETINT | Essential Operate 8X5XNBD & App SW update | \$ 5,040.00 | \$ 5,040.00 |
| CON-ECDN-LVCFNDME | Essential Operate 8X5XNBD & App SW update | \$ 1,068.00 | \$ 1,068.00 |
| CON-ECDN-LVCS10 | Essential Operate 8X5XNBD & App SW update | \$ 792.00 | \$ 792.00 |
| CON-ECDN-LVCS20 | Essential Operate 8X5XNBD & App SW update | \$ 1,416.00 | \$ 1,416.00 |
| CON-ECDN-LVCS200 | Essential Operate 8X5XNBD & App SW update | \$ 11,520.00 | \$ 11,520.00 |
| CON-ECDN-LVCS300 | Essential Operate 8X5XNBD & App SW update | \$ 15,480.00 | \$ 15,480.00 |
| CON-ECDN-LVCS50 | Essential Operate 8X5XNBD & App SW update | \$ 3,192.00 | \$ 3,192.00 |
| CON-ECDN-LVCSE10 | Essential Operate 8X5XNBD & App SW update | \$ 1,620.00 | \$ 1,620.00 |
| CON-ECDN-LVCSE20 | Essential Operate 8X5XNBD & App SW update | \$ 2,928.00 | \$ 2,928.00 |
| CON-ECDN-LVCSE5 | Essential Operate 8X5XNBD & App SW update | \$ 900.00 | \$ 900.00 |
| CON-ECDN-LVCSE50 | Essential Operate 8X5XNBD & App SW update | \$ 6,600.00 | \$ 6,600.00 |
| CON-ECDN-MEDIAP2 | Essential Operate 8X5XNBD & App SW update | \$ 1,958.00 | \$ 1,958.00 |
| CON-ECDN-MOVI-100 | Essential Operate 8X5XNBD & App SW update | \$ 1,296.00 | \$ 1,296.00 |
| CON-ECDN-MOVI-25 | Essential Operate 8X5XNBD & App SW update | \$ 432.00 | \$ 432.00 |
| CON-ECDN-MOVI-2K | Essential Operate 8X5XNBD & App SW update | \$ 8,640.00 | \$ 8,640.00 |
| CON-ECDN-MOVI-500 | Essential Operate 8X5XNBD & App SW update | \$ 3,600.00 | \$ 3,600.00 |
| CON-ECDN-MPS10GW | Essential Operate 8X5XNBD & App SW update | \$ 480.00 | \$ 480.00 |
| CON-ECDN-MPS10GWP | Essential Operate 8X5XNBD & App SW update | \$ 480.00 | \$ 480.00 |
| CON-ECDN-MPS20AV | Essential Operate 8X5XNBD & App SW update | \$ 3,072.00 | \$ 3,072.00 |
| CON-ECDN-MPS20AVO | Essential Operate 8X5XNBD & App SW update | \$ 3,072.00 | \$ 3,072.00 |

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| CON-ECDN-MPS-20MP | Essential Operate 8X5XNBD & App SW update | \$ 2,400.00 | \$ 2,400.00 |
| CON-ECDN-MPS-2PRI | Essential Operate 8X5XNBD & App SW update | \$ 1,800.00 | \$ 1,800.00 |
| CON-ECDN-MPS-8V35 | Essential Operate 8X5XNBD & App SW update | \$ 2,110.00 | \$ 2,110.00 |
| CON-ECDN-MPSC200 | Essential Operate 8X5XNBD & App SW update | \$ 1,440.00 | \$ 1,440.00 |
| CON-ECDN-MPSC800 | Essential Operate 8X5XNBD & App SW update | \$ 2,880.00 | \$ 2,880.00 |
| CON-ECDN-P42C20 | Essential Operate 8X5XNBD & App SW update | \$ 2,955.00 | \$ 2,955.00 |
| CON-ECDN-P42C40K9 | Essential Operate 8X5XNBD & App SW update | \$ 3,697.36 | \$ 3,697.36 |
| CON-ECDN-P52C40K9 | Essential Operate 8X5XNBD & App SW update | \$ 4,407.00 | \$ 4,407.00 |
| CON-ECDN-P52C60 | Essential Operate 8X5XNBD & App SW update | \$ 5,837.00 | \$ 5,837.00 |
| CON-ECDN-P52DC60 | Essential Operate 8X5XNBD & App SW update | \$ 7,397.00 | \$ 7,397.00 |
| CON-ECDN-P52DMXP | Essential Operate 8X5XNBD & App SW update | \$ 7,397.00 | \$ 7,397.00 |
| CON-ECDN-P52MXP | Essential Operate 8X5XNBD & App SW update | \$ 4,667.00 | \$ 4,667.00 |
| CON-ECDN-P65DC90 | Essential Operate 8X5XNBD & App SW update | \$ 13,359.00 | \$ 13,359.00 |
| CON-ECDN-P65SC60 | Essential Operate 8X5XNBD & App SW update | \$ 8,893.00 | \$ 8,893.00 |
| CON-ECDN-PHDKIT | Essential Operate 8X5XNBD & App SW update | \$ 809.10 | \$ 809.10 |
| CON-ECDN-PHDP12XG | Essential Operate 8X5XNBD & App SW update | \$ 1,066.00 | \$ 1,066.00 |
| CON-ECDN-PHDP4XS1 | Essential Operate 8X5XNBD & App SW update | \$ 371.00 | \$ 371.00 |
| CON-ECDN-QSC20MIC | Essential Operate 8X5XNBD & App SW update | \$ 42.00 | \$ 42.00 |
| CON-ECDN-TCS-5RP | Essential Operate 8X5XNBD & App SW update | \$ 4,172.00 | \$ 4,172.00 |
| CON-ECDN-TMSAPINT | Essential Operate 8X5XNBD & App SW update | \$ 5,040.00 | \$ 5,040.00 |
| CON-ECDN-TMSAPLK9 | Essential Operate 8X5XNBD & App SW update | \$ 2,038.00 | \$ 2,038.00 |
| CON-ECDN-TMSLTS25 | Essential Operate 8X5XNBD & App SW update | \$ 1,860.00 | \$ 1,860.00 |
| CON-ECDN-TMSNTINT | Essential Operate 8X5XNBD & App SW update | \$ 5,040.00 | \$ 5,040.00 |
| CON-ECDN-VCFINDME | Essential Operate 8X5XNBD & App SW update | \$ 1,068.00 | \$ 1,068.00 |
| CON-ECDN-VCS-200 | Essential Operate 8X5XNBD & App SW update | \$ 11,520.00 | \$ 11,520.00 |
| CON-ECDN-VCS-300 | Essential Operate 8X5XNBD & App SW update | \$ 15,480.00 | \$ 15,480.00 |
| CON-ECDN-VCSE-10 | Essential Operate 8X5XNBD & App SW update | \$ 1,620.00 | \$ 1,620.00 |
| CON-ECDN-VCSE-20 | Essential Operate 8X5XNBD & App SW update | \$ 2,928.00 | \$ 2,928.00 |
| CON-ECDN-VCSE-50 | Essential Operate 8X5XNBD & App SW update | \$ 6,600.00 | \$ 6,600.00 |
| CTI-2210-VCR-K9 | IP VCR 2210 - 1 Port IP VCR | \$ 14,880.00 | \$ 10,416.00 |
| CTI-2220-VCR-K9 | IP VCR 2220 - 5 Port IP VCR | \$ 37,080.00 | \$ 25,956.00 |
| CTI-2240-VCR-K9 | IP VCR 2240 - 10 Port IP VCR | \$ 62,280.00 | \$ 43,596.00 |
| CTI-3241-GWISDNK9 | ISDN GW 3241 - PRI ISDN H.320 To H.323 Gateway | \$ 21,360.00 | \$ 14,952.00 |
| CTI-3510-GWIP-K9 | IP GW 3510 - 10 Call IP Gateway | \$ 18,720.00 | \$ 13,104.00 |
| CTI-3520-GWIP-K9 | IP GW 3520 - 20 Call IP Gateway | \$ 31,440.00 | \$ 22,008.00 |
| CTI-3540-GWIP-K9 | IP GW 3540 - 40 Call IP Gateway | \$ 56,640.00 | \$ 39,648.00 |
| CTI-3610-GWAM-K9 | Cisco AM GW 3610 - Advanced Media Gateway 10HD/20VGA call | \$ 119,880.00 | \$ 83,916.00 |

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| CTI-4203-MCU-K9 | MCU 4203 - 6 Port Enterprise MCU | \$ 27,000.00 | \$ 18,900.00 |
| CTI-4205-MCU-K9 | MCU 4205 - 12 Port Enterprise MCU | \$ 50,520.00 | \$ 35,364.00 |
| CTI-4210-MCU-K9 | MCU 4210 - 20 Port Enterprise MCU | \$ 75,720.00 | \$ 53,004.00 |
| CTI-4215-MCU-K9 | MCU 4215 - 30 Port Enterprise MCU | \$ 113,040.00 | \$ 79,128.00 |
| CTI-4220-MCU-K9 | MCU 4220 - 40 Port Enterprise MCU | \$ 151,080.00 | \$ 105,756.00 |
| CTI-4501-MCU-K9 | MCU 4501 - 6 Port HD MCU | \$ 62,280.00 | \$ 43,596.00 |
| CTI-4505-MCU-K9 | MCU 4505 - 12 Port HD MCU | \$ 107,520.00 | \$ 75,264.00 |
| CTI-4510-MCU-K9 | MCU 4510 - 20 Port HD MCU | \$ 174,840.00 | \$ 122,388.00 |
| CTI-4515-MCU-K9 | MCU 4515 - 30 Port HD MCU | \$ 254,880.00 | \$ 178,416.00 |
| CTI-7010-TPSRV-K9 | Cisco TS 7010 - TelePresence Server (TR1A) | \$ 207,480.00 | \$ 145,236.00 |
| CTI-8000-4AIRF= | MSE 8016 - Air Filter Kit MSE 8000 Chassis, 4 Air Filters | \$ 450.00 | \$ 315.00 |
| CTI-8000-BLKBLD= | MSE 8000 Blank blade | \$ 600.00 | \$ 420.00 |
| CTI-8000-MSECH-K9 | MSE 8000 - Media Services Engine Chassis Bundle | \$ 60,960.00 | \$ 42,672.00 |
| CTI-8000-VALRCTF= | 1kW AC/DC Power Shelf Rectifier Module | \$ 1,650.00 | \$ 1,155.00 |
| CTI-8010-FAN= | MSE-8010 Fan tray - for use in upper or lower fan tray slot of MSE 8000 | \$ 22,750.00 | \$ 15,925.00 |
| CTI-8050-SUP-K9= | MSE 8050 Supervisor Blade, 800-TAN | \$ 26,280.00 | \$ 18,396.00 |
| CTI-8220-VCR-K9 | VCR MSE 8220 - Recording blade up to 10 Recording Ports | \$ 40,080.00 | \$ 28,056.00 |
| CTI-8220-VCR-K9= | VCR MSE 8220 - Recording blade up to 10 Recording Ports | \$ 40,080.00 | \$ 28,056.00 |
| CTI-8321-GWISDNK9 | ISDN GW MSE 8321 - H.320 gateway blade up to 8 PRI Ports | \$ 26,280.00 | \$ 18,396.00 |
| CTI-8321-GWISDNK9= | ISDN GW MSE 8321 - H.320 gateway blade up to 8 PRI Ports | \$ 26,280.00 | \$ 18,396.00 |
| CTI-8350-GWIP-K9 | IP GW MSE 8350 - IP gateway blade up to 20 IP GW Ports | \$ 40,080.00 | \$ 28,056.00 |
| CTI-8350-GWIP-K9= | IP GW MSE 8350 - IP gateway blade up to 20 IP GW Ports | \$ 40,080.00 | \$ 28,056.00 |
| CTI-8420-MED-K9 | MCU MSE 8420 - (Media) MCU blade up to 40 MCU (Media) Ports | \$ 54,000.00 | \$ 37,800.00 |
| CTI-8420-MED-K9= | MCU MSE 8420 - (Media) MCU blade up to 40 MCU (Media) Ports | \$ 54,000.00 | \$ 37,800.00 |
| CTI-8510-MED2-K9 | MCU MSE 8510 - (Media2) MCU blade up to 80 MCU (Media) Ports | \$ 124,680.00 | \$ 87,276.00 |
| CTI-8510-MED2-K9= | MCU MSE 8510 - (Media2) MCU blade up to 80 MCU (Media) Ports | \$ 124,680.00 | \$ 87,276.00 |
| CTI-8710-TS-K9 | Cisco TelePresence Server MSE 8710 blade - up to 16 Screens | \$ 124,680.00 | \$ 87,276.00 |
| CTI-8710-TS-K9= | Cisco TelePresence Server MSE 8710 blade - up to 16 Screens | \$ 124,680.00 | \$ 87,276.00 |
| CTI-MPS-200CHAS= | MPS 200 Non Encrypted Version Spare | \$ 18,000.00 | \$ 12,600.00 |
| CTI-MPS-800CHAS= | MPS 800 Non Encrypted Version Spare | \$ 36,000.00 | \$ 25,200.00 |
| CTI-MPS-ACPWR= | MPS 800 Power Supply (AC) - Only For MPS 800 - Spare | \$ 2,850.00 | \$ 1,995.00 |
| CTI-MPS-CABV35 | MPS V.35 cable (2 ports) | \$ 720.00 | \$ 504.00 |
| CTI-MPS-CABV35= | MPS V.35 cable (2 ports) - Spare Part | \$ 720.00 | \$ 504.00 |
| CTI-MPS-CABV35KIT= | MPS V.35 Cable Rack Mount Kit | \$ 30.00 | \$ 21.00 |
| CTI-MPS-CHAS200K9 | MPS 200 | \$ 18,000.00 | \$ 12,600.00 |
| CTI-MPS-CHAS800K9 | MPS 800 | \$ 36,000.00 | \$ 25,200.00 |
| CTI-MPS-IIC8 | MPS IIC-8, -ISDN Interface Card | \$ 12,000.00 | \$ 8,400.00 |

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| CTI-MPS-IIC8= | MPS IIC-8, -ISDN Interface Card - Spare Part | \$ | 12,000.00 | \$ | 8,400.00 |
| CTI-MPS-MPB | MPS Media Processing Board | \$ | 13,200.00 | \$ | 9,240.00 |
| CTI-MPS-MPB= | MPS Media Processing Board - Spare Part | \$ | 13,200.00 | \$ | 9,240.00 |
| CTI-MPS-SIC32V35 | MPS SIC-32, Serial Interface Card | \$ | 10,800.00 | \$ | 7,560.00 |
| CTI-MPS-SIC32V35= | MPS SIC-32, Serial Interface Card - Spare Part | \$ | 10,800.00 | \$ | 7,560.00 |
| CTI-TCS-5RP-K9 | Content Server - 5 Recording Ports, 2 Live Ouput | \$ | 43,920.00 | \$ | 30,744.00 |
| CTI-TCS-APLFREYA= | TMS Server Unit Spare | \$ | 11,988.00 | \$ | 8,391.60 |
| CTI-TCS-APLMERE= | 140023 TCS Mere Server Unit | \$ | 43,920.00 | \$ | 30,744.00 |
| CTI-TMS-APL-K9 | Cisco TelePresence Management Server | \$ | 11,988.00 | \$ | 8,391.60 |
| CTI-TMS-SW-K9 | Cisco TelePresence Management Suite - Includes 10 Systems | \$ | 3,648.00 | \$ | 2,553.60 |
| CTI-VCS-BASE-K9 | Video Comm Svr Contr App 10 1163402, B116350x300, B116355Y | \$ | 12,360.00 | \$ | 8,652.00 |
| CTI-VCS-BRAGE= | 116455 VCS Brage Server Unit | \$ | 19,405.43 | \$ | 13,583.80 |
| CTS-1700-FRT-CVR= | 1700 MXP Milano Privacy Front Cover | \$ | 44.61 | \$ | 31.23 |
| CTS-1700-K9 | 1700 MXP | \$ | 10,712.00 | \$ | 7,498.40 |
| CTS-1700-K9= | 1700 MXP Unit | \$ | 10,712.00 | \$ | 7,498.40 |
| CTS-24DISPL= | 24In Widescreen LCD Display - LG W2442PA-BF | \$ | 2,315.56 | \$ | 1,620.89 |
| CTS-3000CODEC-K9= | 3000 MXP Codec | \$ | 7,767.83 | \$ | 5,437.48 |
| CTS-6000CODEC-K9= | 6000 MXP Codec | \$ | 22,620.00 | \$ | 15,834.00 |
| CTS-6000-K9 | Codec 6000 - Rackmt Kit, Rmt Cntrl and Pwr Cbl | \$ | 22,620.00 | \$ | 15,834.00 |
| CTS-C20-BRKT= | Codec Bracket C20 | \$ | 1,797.40 | \$ | 1,258.18 |
| CTS-C20CODEC-K9= | C20 Unit | \$ | 7,650.05 | \$ | 5,355.03 |
| CTS-C40CODEC-K9= | Codec C40 Unit | \$ | 18,070.00 | \$ | 12,649.00 |
| CTS-C40-K9 | Codec C40 - NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl | \$ | 18,070.00 | \$ | 12,649.00 |
| CTS-C60-BRCKT= | Bracket C60 Codec | \$ | 238.70 | \$ | 167.09 |
| CTS-C60CODEC-K9= | C60 Unit Codec | \$ | 28,470.00 | \$ | 19,929.00 |
| CTS-C60-K9 | Codec C60 - NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl | \$ | 28,470.00 | \$ | 19,929.00 |
| CTS-C90-BRKT= | Bracket Codec | \$ | 273.15 | \$ | 191.21 |
| CTS-C90CODEC-K9= | C90 Unit Codec | \$ | 42,770.00 | \$ | 29,939.00 |
| CTS-C90-K9 | Codec C90 - NPP, Rackmt Kit, Rmt Cntrl, HDMI And Pwr Cbl | \$ | 42,770.00 | \$ | 29,939.00 |
| CTS-CPS-DC-K9 | CPS - Single Monitor Battery Powered System 720p | \$ | 44,200.00 | \$ | 30,940.00 |
| CTS-CPS-DM-K9 | CPS - Dual Monitor AC Powered System 720p | \$ | 44,200.00 | \$ | 30,940.00 |
| CTS-CPS-SM-K9 | CPS - Single Monitor AC Powered System 720p | \$ | 41,600.00 | \$ | 29,120.00 |
| CTS-CTRL-DV8= | Endeavour Intouch EX with cradle and handset | \$ | 2,587.00 | \$ | 1,810.90 |
| CTS-CTRL-DV8CRDL= | inTouch Cradle w/Handset | \$ | 4,452.50 | \$ | 3,116.75 |
| CTS-CTRL-DVC8= | InTouch 8 - Control Device | \$ | 2,587.00 | \$ | 1,810.90 |
| CTS-DNAM-III= | DNAM II | \$ | 5,343.00 | \$ | 3,740.10 |
| CTS-DNAM-SHT= | DNAM Short | \$ | 5,343.00 | \$ | 3,740.10 |

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| CTS-E20HNDSTKIT= | E20 Handset kit | \$ 148.50 | \$ 103.95 |
| CTS-E20-K9 | E20 | \$ 1,490.00 | \$ 1,043.00 |
| CTS-E20-K9= | E20 | \$ 1,490.00 | \$ 1,043.00 |
| CTS-EDGE75-K9 | Edge 75 MXP - Incl NPP and full Bandwidth, PrecisionHD Cam | \$ 8,970.00 | \$ 6,279.00 |
| CTS-EDGE95-K9 | Edge 95 MXP - Incl NPP, MS, full Bandwidth, PrecisionHD Cam | \$ 15,470.00 | \$ 10,829.00 |
| CTS-EDGEXX-K9= | Spare CTS-EDGEXX-K9= | \$ 8,473.99 | \$ 5,931.79 |
| CTS-EDGEXX-UPGKIT | Wall Mount Kit/Cables/Adapters | \$ 285.00 | \$ 199.50 |
| CTS-EDGEXX-UPGKIT= | Wall Mount Kit w/brackets, cables, adapters | \$ 285.00 | \$ 199.50 |
| CTS-EDU-INTP-K9 | Educator MXP IntPack, NPP - With 1 Precision HD Camera | \$ 52,260.00 | \$ 36,582.00 |
| CTS-EDU-POD | Optional Slimline Podium | \$ 4,260.00 | \$ 2,982.00 |
| CTS-EDU-POD= | Educator Lectern Podium | \$ 4,260.00 | \$ 2,982.00 |
| CTS-EDU-TP= | Educator Touch Panel | \$ 25,675.00 | \$ 17,972.50 |
| CTS-EX60-K9 | EX60 - NPP, Touch UI | \$ 8,970.00 | \$ 6,279.00 |
| CTS-EX60-K9= | EX60 | \$ 8,970.00 | \$ 6,279.00 |
| CTS-EX90-K9 | EX90 - NPP, Touch UI | \$ 12,870.00 | \$ 9,009.00 |
| CTS-EX90-K9= | EX90 | \$ 12,870.00 | \$ 9,009.00 |
| CTS-FERRITE= | Ferrite Star Tec, Split with plastic case | \$ 30.00 | \$ 21.00 |
| CTS-INTP3000-K9 | IntPkg 3000 MXP - BW, PreHDCam, Mic, Cbls and Trackers | \$ 23,270.00 | \$ 16,289.00 |
| CTS-INTP6000-K9 | IntPkg 6000 MXP - BW, PreHDCam, Mic, Cbls and Trackers | \$ 29,900.00 | \$ 20,930.00 |
| CTS-INTP-C40-K9 | IntPkg C40 - NPP, PHD 1080p Cam, Rmt Cntrl, Mic, Cbls ++ | \$ 18,070.00 | \$ 12,649.00 |
| CTS-INTP-C60-K9 | IntPkg C60 - NPP, PHD 1080p Cam, Rmt Cntrl, Mic, Cbls ++ | \$ 34,970.00 | \$ 24,479.00 |
| CTS-INTP-C90-K9 | IntPkg C90 - NPP, PHD 1080p Cam, Rmt Cntrl, Mic, Cbls ++ | \$ 49,270.00 | \$ 34,489.00 |
| CTS-INTRN | Intern MXP ISDN/IP - Single LCD Base Cart | \$ 16,510.00 | \$ 11,557.00 |
| CTS-KEY-BOTMOD= | Key for lock in bottom module | \$ 65.00 | \$ 45.50 |
| CTS-MEDIA-P2-K9 | Media P2 MXP(2 Mbps IP) including NPP and Synch Technology | \$ 32,630.00 | \$ 22,841.00 |
| CTS-MIC-CLNG | Ceiling Mic Audio Science | \$ 4,875.00 | \$ 3,412.50 |
| CTS-MIC-CLNG= | Ceiling Mic Audio Science | \$ 4,875.00 | \$ 3,412.50 |
| CTS-MIC-DIR= | Directional Microphone | \$ 473.94 | \$ 331.76 |
| CTS-MIC-OMNIDIR= | Omni Directional Microphone | \$ 524.31 | \$ 367.02 |
| CTS-MTKIT-UA | Universal AudioScience Mounting Kit | \$ 330.00 | \$ 231.00 |
| CTS-MTKIT-UA= | Universal AudioScience Mounting Kit | \$ 330.00 | \$ 231.00 |
| CTS-MXP-1000-K9 | 1000 MXP | \$ 6,487.00 | \$ 4,540.90 |
| CTS-MXP-1000N-K9= | 1000 MXP Unit NTSC | \$ 6,487.00 | \$ 4,540.90 |
| CTS-MXP-1000-PCK | TANDBERG 1000 Privacy Cover Kit | \$ 75.00 | \$ 52.50 |
| CTS-MXP-1000-PCK= | TANDBERG 1000 Privacy Cover Kit | \$ 75.00 | \$ 52.50 |
| CTS-MXP-1000P-K9= | TANDBERG 1000 MXP Unit PAL | \$ 6,487.00 | \$ 4,540.90 |
| CTS-MXP-1000-STC | TANDBERG 1000 MXP Suitcase | \$ 375.00 | \$ 262.50 |

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| CTS-MXP-1000-STC= | TANDBERG 1000 MXP Suitcase | \$ 375.00 | \$ 262.50 |
| CTS-MXP-1000-WMK | TANDBERG 1000 MXP wall mount kit | \$ 225.00 | \$ 157.50 |
| CTS-MXP-1000-WMK= | TANDBERG 1000 MXP wall mount kit | \$ 225.00 | \$ 157.50 |
| CTS-MXP3000-K9 | Codec 3000 - Rackmt Kit, Rmt Cntrl and Pwr Cbl | \$ 16,640.00 | \$ 11,648.00 |
| CTS-NT4-BRI= | BRI Network Termination | \$ 1,665.30 | \$ 1,165.71 |
| CTS-P4252S-FSO= | Profile 42in and 52in single screen Floor Stand Mounting Kit | \$ 1,485.00 | \$ 1,039.50 |
| CTS-P4252S-WBK= | Profile 42in and 52in single screen Wheel Base Mounting Kit | \$ 1,485.00 | \$ 1,039.50 |
| CTS-P4252S-WMK= | Profile 42in and 52in single screen Wall Mount Kit | \$ 1,485.00 | \$ 1,039.50 |
| CTS-P42C20-K9 | Profile 42in w C20 - PHD 1080p 12x zoom Cam, Touch UI, Mics | \$ 28,470.00 | \$ 19,929.00 |
| CTS-P42C40-K9 | Profile 42in w C40 - PHD 1080p 12x zoom Cam, Touch UI, Mics | \$ 35,620.00 | \$ 24,934.00 |
| CTS-P52C40-K9 | Profile 52in w C40 - PHD 1080p 12x zoom Cam, Touch UI, Mics | \$ 44,070.00 | \$ 30,849.00 |
| CTS-P52C60-K9 | Profile 52in w C60 - PHD 1080p 12x zoom Cam, Touch UI, Mics | \$ 58,370.00 | \$ 40,859.00 |
| CTS-P52DC60-K9 | Profile 52in dual w C60 - PHD 1080p 12x Cam, Touch UI, Mics | \$ 73,970.00 | \$ 51,779.00 |
| CTS-P52D-FSO= | Profile 52in dual screen Floor Stand Mounting Kit | \$ 1,485.00 | \$ 1,039.50 |
| CTS-P52DMXP-K9 | Profile 52in dual w 6000 MXP - PHD cam 7x, Rmt Cntrl, Mics | \$ 73,970.00 | \$ 51,779.00 |
| CTS-P52D-WMK= | Profile 52in dual screen Wall Mount Kit | \$ 1,485.00 | \$ 1,039.50 |
| CTS-P52D-WMO= | Profile 52in dual screen Wall Mount Kit | \$ 1,485.00 | \$ 1,039.50 |
| CTS-P52MONITOR= | 52 Monitor | \$ 29,048.11 | \$ 20,333.68 |
| CTS-P52MONITOR-L= | 52 Monitor Left | \$ 44,525.00 | \$ 31,167.50 |
| CTS-P52MONITOR-R= | 52 Monitor Right | \$ 44,531.50 | \$ 31,172.05 |
| CTS-P52MXP-K9 | Profile 52in w 6000 MXP - PHD cam 7x, Rmt Cntrl, Mics | \$ 46,670.00 | \$ 32,669.00 |
| CTS-P65DC90-K9 | Profile 65in dual w C90 - PHD 1080p 12x Cam, Touch UI, Mics | \$ 128,700.00 | \$ 90,090.00 |
| CTS-P65MONITOR= | 65 Monitor | \$ 61,497.93 | \$ 43,048.55 |
| CTS-P65MONITOR2= | Monitor 65 Assembly | \$ 40,767.81 | \$ 28,537.47 |
| CTS-P65SC60-K9 | Profile 65in w C60 - PHD 1080p 12x Cam, Touch UI, Mics | \$ 85,670.00 | \$ 59,969.00 |
| CTS-P65SDD-FSM= | Profile 65in dual screen Floor Stand Mounting Kit | \$ 2,235.00 | \$ 1,564.50 |
| CTS-P65SDD-WMK= | Profile 65in dual screen Wall Mount Kit | \$ 2,235.00 | \$ 1,564.50 |
| CTS-PHD | PrecisionHD Camera w/ 2mcable - codec's S/N Req | \$ 8,190.00 | \$ 5,733.00 |
| CTS-PHD= | PrecisionHD Camera, 2m cable - Codec SN Req | \$ 8,190.00 | \$ 5,733.00 |
| CTS-PHD-1080P12XG | PrecisionHD 1080p 12X Unit - Grey | \$ 10,270.00 | \$ 7,189.00 |
| CTS-PHD-1080P12XG= | PrecisionHD 1080p 12X Unit - Grey | \$ 10,270.00 | \$ 7,189.00 |
| CTS-PHD-1080P12XS | PrecisionHD 1080p Camera w 12x zoom - not sold stand alone | \$ 6,500.00 | \$ 4,550.00 |
| CTS-PHD-1080P12XS= | PrecisionHD 1080p 12X Unit - Silver | \$ 6,500.00 | \$ 4,550.00 |
| CTS-PHD-1080P4XS | PrecisionHD 1080p Camera w 4x zoom - not sold stand alone | \$ 3,900.00 | \$ 2,730.00 |
| CTS-PHD-1080P4XS= | PrecisionHD 1080p x4 | \$ 3,900.00 | \$ 2,730.00 |
| CTS-PHD1080P4XS1 | PrecisionHD 1080p Camera w 4x zoom - not sold stand alone | \$ 3,900.00 | \$ 2,730.00 |
| CTS-PHD1080P4XS1= | PrecisionHD 1080p x4 - Silver | \$ 3,900.00 | \$ 2,730.00 |

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| CTS-PHD-1080P-KIT= | PrecisionHD 1080p Camera Spare Kit | \$ 897.00 | \$ 627.90 |
| CTS-PHD-CAM-USB= | PrecisionHD USB - 10 unit Pack | \$ 519.00 | \$ 363.30 |
| CTS-PHD-G | PrecisionHD Camera w/ 2mcable, codec S/N Req | \$ 8,190.00 | \$ 5,733.00 |
| CTS-PHD-S | PrecisionHD Camera w/ 2mcable, codec S/N Req | \$ 8,190.00 | \$ 5,733.00 |
| CTS-PHD-S= | Precision HD Camera Silver | \$ 8,190.00 | \$ 5,733.00 |
| CTS-PHD-USB | PrecisionHD USB - 10 unit Pack | \$ 4,990.00 | \$ 3,493.00 |
| CTS-PL50-PAN= | Panasonic 50In Plasma - PH50TH2OU | \$ 23,010.00 | \$ 16,107.00 |
| CTS-PL58-PAN= | Panasonic 58 Inch Full HD Plasma - TH-58PF12UK | \$ 23,010.00 | \$ 16,107.00 |
| CTS-PRES22MONASSY= | Presentation Monitor 22 Assy | \$ 18,967.65 | \$ 13,277.36 |
| CTS-PRES23MONASSY= | 23in Presentation monitor | \$ 14,318.35 | \$ 10,022.85 |
| CTS-QSC20-K9 | QuickSet C20 - Incl NPP, PreHD1080pCam, Mic, Rmt, Cbls | \$ 3,770.00 | \$ 2,639.00 |
| CTS-QSC20-MIC | Precision Microphone 20 | \$ 468.00 | \$ 327.60 |
| CTS-QSC20-MIC= | Precision Microphone 20 | \$ 468.00 | \$ 327.60 |
| CTS-QSC20-WMK | QuickSet C20 - Wall Mount Kit | \$ 750.00 | \$ 525.00 |
| CTS-QSC20-WMK= | Quick Set 20 Wall Mount Kit | \$ 750.00 | \$ 525.00 |
| CTS-RMT-TRC4= | Remote Control IV | \$ 446.00 | \$ 312.20 |
| CTS-RMT-TRC5= | Remote Control TRC 5 | \$ 405.00 | \$ 283.50 |
| CTS-SCHOLAR-K9 | Scholar MXP System with Dual 50 | \$ 80,080.00 | \$ 56,056.00 |
| CTS-SCH-TP= | Scholar Touch Panel | \$ 19,305.00 | \$ 13,513.50 |
| CTS-SYNCH-WBD | Synch Module for integration of Electronic Whiteboards | \$ 1,800.00 | \$ 1,260.00 |
| CTS-SYNCH-WBD= | White Board Synch | \$ 1,800.00 | \$ 1,260.00 |
| CTS-T3-2CHRS | TelePresence T3 - 2 Chairs executive conference room | \$ 15,750.00 | \$ 11,025.00 |
| CTS-T3-2CHRS= | TelePresence T3 - 2 Chairs executive conference room | \$ 15,750.00 | \$ 11,025.00 |
| CTS-T3-ALPRFLASSY= | Alu Lower Profile w nuts Assy | \$ 1,950.00 | \$ 1,365.00 |
| CTS-T3-AUPRFLASSY= | Alu Upper Profile Assy | \$ 1,950.00 | \$ 1,365.00 |
| CTS-T3-BLUWLASSY= | T3 Blue Walls Assembly (9mm glass) | \$ 34,043.43 | \$ 23,830.40 |
| CTS-T3-CLMCVRASSY= | Column cover assy | \$ 650.00 | \$ 455.00 |
| CTS-T3-CLNGLT-CN= | T3 Celing Mounted Lights CN | \$ 52,000.00 | \$ 36,400.00 |
| CTS-T3-CLNGLT-EU= | T3 Ceiling Mounted Lights EU | \$ 49,344.17 | \$ 34,540.92 |
| CTS-T3-CLNGLT-JP= | T3 Celing Mounted Lights JP | \$ 67,883.60 | \$ 47,518.52 |
| CTS-T3-CLNGLT-KR= | T3 Celing Mounted Lights KR | \$ 53,543.62 | \$ 37,480.53 |
| CTS-T3-CLNGLT-MX= | T3 Celing Mounted Lights MX | \$ 52,899.99 | \$ 37,029.99 |
| CTS-T3-CLNGLT-US= | T3 Ceiling Mounted Lights US | \$ 52,000.00 | \$ 36,400.00 |
| CTS-T3-CVRPLASSY= | Coverplate front left assy | \$ 390.00 | \$ 273.00 |
| CTS-T3-CVRPLTASSY= | Coverplate centerframe assy | \$ 1,625.00 | \$ 1,137.50 |
| CTS-T3-CVRPMLASSY= | Coverplate main left assy | \$ 650.00 | \$ 455.00 |
| CTS-T3-CVRPMRASSY= | Coverplate main right assy | \$ 650.00 | \$ 455.00 |

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| CTS-T3-CVRPRASSY= | Coverplate front right assy | \$ 390.00 | \$ 273.00 |
| CTS-T3-DOCCAM | TelePresence T3 - Document camera - WolfVision VC-Z12 | \$ 23,850.00 | \$ 16,695.00 |
| CTS-T3-DOCCAM= | Telepresence Document camera kit | \$ 23,850.00 | \$ 16,695.00 |
| CTS-T3-DRCLMASSY= | Door column cover assy | \$ 975.00 | \$ 682.50 |
| CTS-T3-ETHADPTR= | USB-Ethernet adapter | \$ 173.33 | \$ 121.33 |
| CTS-T3-FLRCLMN= | T3 Floor structure and columns | \$ 13,000.00 | \$ 9,100.00 |
| CTS-T3-GLSWLACC= | T3 Glass Wall Accessories | \$ 3,250.00 | \$ 2,275.00 |
| CTS-T3-IMR | TelePresence T3 - Immersive Room | \$ 73,500.00 | \$ 51,450.00 |
| CTS-T3-IMR= | TANDBERG Telepresence T3 Immersive Room | \$ 73,500.00 | \$ 51,450.00 |
| CTS-T3-IMRCPT | TelePresence T3 - Carpet Tiles for Immersive Room | \$ 9,750.00 | \$ 6,825.00 |
| CTS-T3-IMRCPT4M2B= | Carpet Tiles 4m2 (Box) | \$ 4,333.33 | \$ 3,033.33 |
| CTS-T3-LED-EU= | T3 EU LED Module Assy | \$ 61,935.71 | \$ 43,354.99 |
| CTS-T3-LED-US= | TBD US LED Module Assy | \$ 61,934.28 | \$ 43,353.99 |
| CTS-T3-MODANGPLT= | Module Angle Plate | \$ 130.00 | \$ 91.00 |
| CTS-T3-PDU1= | PDU | \$ 108.33 | \$ 75.83 |
| CTS-T3-PRFLASSY= | T3 Border and Profile Assembly | \$ 5,200.00 | \$ 3,640.00 |
| CTS-T3-RMFTNGS= | T3 Room Fittings | \$ 15,141.04 | \$ 10,598.72 |
| CTS-T3-SSTB23ASSY= | SSTB 23 Assembly | \$ 5,850.00 | \$ 4,095.00 |
| CTS-T3-TBLFPASSY= | Table frontplate assy | \$ 650.00 | \$ 455.00 |
| CTS-T3-TBLTOP | T3 Table top | \$ 40,678.63 | \$ 28,475.04 |
| CTS-T3-TBLTOP-C= | T3 Telepresence Tabletop Center | \$ 16,250.00 | \$ 11,375.00 |
| CTS-T3-TBLTOP-L= | T3 Telepresence Tabletop Left | \$ 16,250.00 | \$ 11,375.00 |
| CTS-T3-TBLTOP-R= | T3 Telepresence Tabletop Right | \$ 16,250.00 | \$ 11,375.00 |
| CTS-T3-WLPNLASSY= | T3 Wall Panels Assembly | \$ 35,341.09 | \$ 24,738.76 |
| CTS-T3-WLPNLCASSY= | T3 Wall Panels Corner Assembly | \$ 28,196.42 | \$ 19,737.49 |
| CTS-TCU= | Telepresence Control Unit | \$ 24,941.22 | \$ 17,458.85 |
| CTS-TRK= | Tracker | \$ 390.00 | \$ 273.00 |
| CTS-VCS-STPAK-K9 | VCS Starter Pack Express 50 regs 5 trav calls Movi 5 PHD USB | \$ 19,080.00 | \$ 13,356.00 |
| CTS-VS= | Video Switch. Codec serial number required | \$ 8,905.00 | \$ 6,233.50 |
| CTS-VS-DVI81-2= | TANDBERG Video Switch DVI 8:1 | \$ 6,500.00 | \$ 4,550.00 |
| CTS-VS-KIT | Video Switch, codec S/N Req | \$ 3,887.00 | \$ 2,720.90 |
| CTS-VS-PHD | Video Switch with PHD Camera, codec S/N Req | \$ 9,672.00 | \$ 6,770.40 |
| L-1700-MS | Electronic delivery-1700 MXP MS option | \$ 5,400.00 | \$ 3,780.00 |
| L-1700-NPP | Electronic delivery-1700 MXP NPP option | \$ 3,600.00 | \$ 2,520.00 |
| L-2210-VFO | Video Firewall Option for the IP VCR 2210 | \$ 9,948.00 | \$ 6,963.60 |
| L-3000-BW1 | Codec 3000 MXP BW Upgrade 512 ISDN/2M IP | \$ 3,600.00 | \$ 2,520.00 |
| L-3000-MS | License Key Codec 3000 Multisite - MS Upgrade | \$ 5,400.00 | \$ 3,780.00 |

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| L-3000-NPP | Lic Key Codec 3000 Natural Presenter Package (NPP) Upgrade | \$ 3,600.00 | \$ 2,520.00 |
| L-3241-1PRI | 1 Additional PRI Port License for the ISDN GW 3241 | \$ 12,600.00 | \$ 8,820.00 |
| L-4200-VFO | Video Firewall Option for the MCU 4210, MCU 4215 or MCU 4220 | \$ 19,320.00 | \$ 13,524.00 |
| L-4203-CCD | Upgrade for MCU 4203 to be managed by Conference Director | \$ 1,248.00 | \$ 873.60 |
| L-4203-VFO | Video Firewall Option for the MCU 4203 | \$ 6,300.00 | \$ 4,410.00 |
| L-4203-WCO | Web Conferencing Option for the MCU 4203 | \$ 3,528.00 | \$ 2,469.60 |
| L-4205-CCD | Upgrade for MCU 4205 to be managed by Conference Director | \$ 2,484.00 | \$ 1,738.80 |
| L-4205-HRO | High Resolution Option for the MCU 4205 | \$ 5,160.00 | \$ 3,612.00 |
| L-4205-VFO | Video Firewall Option for the MCU 4205 | \$ 9,708.00 | \$ 6,795.60 |
| L-4205-WCO | Web Conferencing Option for the MCU 4205 | \$ 5,160.00 | \$ 3,612.00 |
| L-4210-CCD | Upgrade for MCU 4210 to be managed by Conference Director | \$ 4,152.00 | \$ 2,906.40 |
| L-4210-HRO | High Resolution Option for the MCU 4210 | \$ 10,452.00 | \$ 7,316.40 |
| L-4210-WCO | Web Conferencing Option for the MCU 4210 | \$ 10,452.00 | \$ 7,316.40 |
| L-4215-CCD | Upgrade for MCU 4215 to be managed by Conference Director | \$ 6,228.00 | \$ 4,359.60 |
| L-4215-HRO | High Resolution Option for the MCU 4215 | \$ 15,600.00 | \$ 10,920.00 |
| L-4215-WCO | Web Conferencing Option for the MCU 4215 | \$ 15,600.00 | \$ 10,920.00 |
| L-4220-CCD | Upgrade for MCU 4220 to be managed by Conference Director | \$ 8,316.00 | \$ 5,821.20 |
| L-4220-HRO | High Resolution Option for the MCU 4220 | \$ 20,760.00 | \$ 14,532.00 |
| L-4220-WCO | Web Conferencing Option for the MCU 4220 | \$ 20,760.00 | \$ 14,532.00 |
| L-4500-VFO | Video Firewall Option for the MCU 4500 Series or MCU 4501 | \$ 17,640.00 | \$ 12,348.00 |
| L-4501-CCD | Upgrade for MCU 4501 to be managed by Conference Director | \$ 2,268.00 | \$ 1,587.60 |
| L-4501-MHD | 1080p Encode Capacity Upgrade for the MCU 4501 (asymmetric) | \$ 79,200.00 | \$ 55,440.00 |
| L-4501-PL6 | 6 To 12 HD Port Upgrade (12 to 24 SD Ports) for the MCU 4501 | \$ 55,200.00 | \$ 38,640.00 |
| L-4505-CCD | Upgrade for MCU 4505 to be managed by Conference Director | \$ 2,268.00 | \$ 1,587.60 |
| L-4505-MHD | 1080p Encode Capacity Upgrade for the MCU 4505 (asymmetric) | \$ 79,200.00 | \$ 55,440.00 |
| L-4505-WCO | Web Conferencing Option for the MCU 4505 | \$ 11,340.00 | \$ 7,938.00 |
| L-4510-CCD | Upgrade for MCU 4510 to be managed by Conference Director | \$ 3,780.00 | \$ 2,646.00 |
| L-4510-MHD | 1080p Encode Capacity Upgrade for the MCU 4510 (asymmetric) | \$ 132,000.00 | \$ 92,400.00 |
| L-4510-WCO | Web Conferencing Option for the MCU 4510 | \$ 17,640.00 | \$ 12,348.00 |
| L-4515-CCD | Upgrade for MCU 4515 to be managed by Conference Director | \$ 5,664.00 | \$ 3,964.80 |
| L-4515-MHD | 1080p Encode Capacity Upgrade for the MCU 4515 (asymmetric) | \$ 198,000.00 | \$ 138,600.00 |
| L-4515-WCO | Web Conferencing Option for the MCU 4515 | \$ 23,880.00 | \$ 16,716.00 |
| L-4520-CCD | Upgrade for MCU 4520 to be managed by Conference Director | \$ 7,560.00 | \$ 5,292.00 |
| L-4520-MHD | 1080p Encode Capacity Upgrade for the MCU 4520 (asymmetric) | \$ 264,000.00 | \$ 184,800.00 |
| L-4520-WCO | Web Conferencing Option for the MCU 4520 | \$ 30,240.00 | \$ 21,168.00 |
| L-6000-BW1 | Codec 6000 MXP Bandwidth Upgrade 768 ISDN/3M IP | \$ 3,600.00 | \$ 2,520.00 |
| L-6000-BW2 | Codec 6000 MXP BW Upgrade 2M ISDN/4M Ext/6M IP | \$ 3,600.00 | \$ 2,520.00 |

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| L-6000-MS | License Key Codec 6000 Multisite - MS Upgrade | \$ 7,200.00 | \$ 5,040.00 |
| L-6000-NPP | Lic Key Codec 6000 Natural Presenter Package (NPP) Upgrade | \$ 3,600.00 | \$ 2,520.00 |
| L-7000-9U16SL | 9 to 16 Screen Upgrade for the Cisco TS 7010 | \$ 189,360.00 | \$ 132,552.00 |
| L-7010-TPSINTOP | TelePresence Interoperability option for the Cisco TS 7010 | \$ 120,000.00 | \$ 84,000.00 |
| L-8220-1PL | 1 Additional MSE-8220-PL Recording Port License | \$ 4,656.00 | \$ 3,259.20 |
| L-8310-1PL | 1 Additional MSE-8310-PL PRI Port License | \$ 13,680.00 | \$ 9,576.00 |
| L-8350-1PL | 1 Additional MSE-8350-PL IP GW Port License | \$ 2,016.00 | \$ 1,411.20 |
| L-8420-2PL | 2 Additional MSE-8420-PL MCU (Media) Port Licenses | \$ 5,280.00 | \$ 3,696.00 |
| L-8420-CCD | Conference Director Option for the MCU MSE 8420 Blade | \$ 8,316.00 | \$ 5,821.20 |
| L-8510-CCD | Conference Director Option for the MCU MSE 8510 Blade | \$ 8,316.00 | \$ 5,821.20 |
| L-8710-1SL | 1 Additional MSE-8710-SL TelePresence Server Screen License | \$ 13,200.00 | \$ 9,240.00 |
| L-8710-TPI | TelePresence Interoperability Opt for the Cisco TS MSE 8710 | \$ 120,000.00 | \$ 84,000.00 |
| L-95-85-MS | Edge 95/85 MXP NPP - upgrade to MS | \$ 5,400.00 | \$ 3,780.00 |
| L-95-85-NPP | Edge 95/85 MXP Standard - upgrade to NPP | \$ 3,600.00 | \$ 2,520.00 |
| L-C40-DD | Codec C40 Dual Display Upgrade | \$ 3,600.00 | \$ 2,520.00 |
| L-C40-MS | Codec C40 Multisite Upgrade | \$ 7,200.00 | \$ 5,040.00 |
| L-C40-PR | Codec C40 Premium Resolution (1080p/720p60) Upgrade | \$ 5,400.00 | \$ 3,780.00 |
| L-C60-MS | Codec C60 or C60 based system MS Option | \$ 10,800.00 | \$ 7,560.00 |
| L-C60-NPP | Codec C60 or C60 based system NPP Option | \$ 7,200.00 | \$ 5,040.00 |
| L-C60-PR | Codec C60 or C60 based system PR Option | \$ 7,200.00 | \$ 5,040.00 |
| L-C90-MS | Codec C90 or C90 based system MS Options | \$ 16,200.00 | \$ 11,340.00 |
| L-C90-NPP | Codec C90 or C90 based system NPP Option | \$ 7,200.00 | \$ 5,040.00 |
| L-C90-PR | Codec C90 or C90 based system PR Option | \$ 7,200.00 | \$ 5,040.00 |
| L-CXX-NPP | Codec C Series Upgrade to Natural Presenter Package (NPP) | \$ 7,200.00 | \$ 5,040.00 |
| L-EDG75-BW1 | Edge 75 MXP IP only to 128 kbpsISDN/768 kbps IP Upgrade | \$ 1,800.00 | \$ 1,260.00 |
| L-EDG75-NPP | Edge 75 MXP STANDARD - upgrade to NPP | \$ 3,600.00 | \$ 2,520.00 |
| L-EDG85TO95 | Edge 85 MXP to Edge 95 MXP | \$ 1,800.00 | \$ 1,260.00 |
| L-EDG95-BW1 | 2 Mbps IP-only bandwidth (2304kbps) upgrade | \$ 3,600.00 | \$ 2,520.00 |
| L-EDG95-MS | Electronic delivery - Edge95 MS Option | \$ 3,003.00 | \$ 2,102.10 |
| L-EDG95-NPP | Electronic delivery - Edge95 PR Option | \$ 2,002.00 | \$ 1,401.40 |
| L-EX60-PR | Electronic delivery - EX60 PR Option | \$ 5,400.00 | \$ 3,780.00 |
| L-EX90-DD | Electronic delivery -EX90 DD Option | \$ 3,600.00 | \$ 2,520.00 |
| L-EX90-MS | Electronic delivery - EX90 MS Option | \$ 5,400.00 | \$ 3,780.00 |
| L-EX90-PR | Electronic delivery - EX90 PR Option | \$ 5,400.00 | \$ 3,780.00 |
| LIC-1700-MS | 1700 MXP - MultiSite (MS) option (Requires NPP) | \$ 3,003.00 | \$ 2,102.10 |
| LIC-1700-NPP | 1700 MXP - Natural Presenter Package (NPP) option | \$ 2,002.00 | \$ 1,401.40 |
| LIC-2210-VFO | Video Firewall Option for the IP VCR 2210 | \$ 9,948.00 | \$ 6,963.60 |

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| LIC-3000-BWD | Codec 3000 MXP 384/1.5M Bandwidth Option | \$ 3,120.00 | \$ 2,184.00 |
| LIC-3000-BWD1 | Codec 3000 MXP Bandwidth Option 512 ISDN/2M IP | \$ 3,003.00 | \$ 2,102.10 |
| LIC-3000-MS | Codec 3000 MXP MultiSite (MS) option (Requires NPP) | \$ 3,003.00 | \$ 2,102.10 |
| LIC-3000-NPP | Codec 3000 MXP Natural Presenter Package (NPP) option | \$ 2,002.00 | \$ 1,401.40 |
| LIC-3241-1PRI | 1 Additional PRI Port License for the ISDN GW 3241 | \$ 12,600.00 | \$ 8,820.00 |
| LIC-4200-VFO | Video Firewall Option for the MCU 4210, MCU 4215 or MCU 4220 | \$ 19,320.00 | \$ 13,524.00 |
| LIC-4203-CCD | Option for MCU 4203 to be managed by Conference Director | \$ 1,248.00 | \$ 873.60 |
| LIC-4203-VFO | Video Firewall Option for the MCU 4203 | \$ 6,300.00 | \$ 4,410.00 |
| LIC-4205-CCD | Option for MCU 4205 to be managed by Conference Director | \$ 2,484.00 | \$ 1,738.80 |
| LIC-4205-VFO | Video Firewall Option for the MCU 4205 | \$ 9,708.00 | \$ 6,795.60 |
| LIC-4210-CCD | Option for MCU 4210 to be managed by Conference Director | \$ 4,152.00 | \$ 2,906.40 |
| LIC-4215-CCD | Option for MCU 4215 to be managed by Conference Director | \$ 6,228.00 | \$ 4,359.60 |
| LIC-4220-CCD | Option for MCU 4220 to be managed by Conference Director | \$ 8,316.00 | \$ 5,821.20 |
| LIC-4500-VFO | Video Firewall Option for the MCU 4500 Series or MCU 4501 | \$ 17,640.00 | \$ 12,348.00 |
| LIC-4501-CCD | Option for MCU 4501 to be managed by Conference Director | \$ 2,268.00 | \$ 1,587.60 |
| LIC-4501-MHD | 1080p Encode Capacity Option for the MCU 4501 (asymmetric) | \$ 79,200.00 | \$ 55,440.00 |
| LIC-4501-PL6 | 6 To 12 HD Port Option (12 to 24 SD Ports) for the MCU 4501 | \$ 55,200.00 | \$ 38,640.00 |
| LIC-4505-CCD | Option for MCU 4505 to be managed by Conference Director | \$ 2,268.00 | \$ 1,587.60 |
| LIC-4505-MHD | 1080p Encode Capacity Option for the MCU 4505 (asymmetric) | \$ 79,200.00 | \$ 55,440.00 |
| LIC-4510-CCD | Option for MCU 4510 to be managed by Conference Director | \$ 3,780.00 | \$ 2,646.00 |
| LIC-4510-MHD | 1080p Encode Capacity Option for the MCU 4510 (asymmetric) | \$ 132,000.00 | \$ 92,400.00 |
| LIC-4515-CCD | Option for MCU 4515 to be managed by Conference Director | \$ 5,664.00 | \$ 3,964.80 |
| LIC-4515-MHD | 1080p Encode Capacity Option for the MCU 4515 (asymmetric) | \$ 198,000.00 | \$ 138,600.00 |
| LIC-4520-CCD | Option for MCU 4520 to be managed by Conference Director | \$ 7,560.00 | \$ 5,292.00 |
| LIC-4520-MHD | 1080p Encode Capacity Option for the MCU 4520 (asymmetric) | \$ 264,000.00 | \$ 184,800.00 |
| LIC-6000-BW1 | Codec 6000 MXP bandwidth option 768K ISDN/Ext.Netw./3M IP | \$ 2,002.00 | \$ 1,401.40 |
| LIC-6000-BW2 | Codec 6000 MXP bandwidth option 2M ISDN/Ext.Netw./6M IP | \$ 4,004.00 | \$ 2,802.80 |
| LIC-6000-MS | Codec 6000 MXP MultiSite (MS) option (Requires NPP) | \$ 4,004.00 | \$ 2,802.80 |
| LIC-6000-NPP | Codec 6000 MXP Natural Presenter Package (NPP) option | \$ 2,002.00 | \$ 1,401.40 |
| LIC-7000-TPSRV16 | TS-7010 16 screen Telepresence Server License | \$ 128,400.00 | \$ 89,880.00 |
| LIC-7010-TPSINTOP | TelePresence Interoperability option for the Cisco TS 7010 | \$ 120,000.00 | \$ 84,000.00 |
| LIC-8220-1PL | 1 Additional MSE-8220-PL Recording Port License | \$ 4,656.00 | \$ 3,259.20 |
| LIC-8310-1PL | 1 Additional MSE-8310-PL PRI Port License | \$ 13,680.00 | \$ 9,576.00 |
| LIC-8350-1PL | 1 Additional MSE-8350-PL IP GW Port License | \$ 2,016.00 | \$ 1,411.20 |
| LIC-8420-2PL | 2 Additional MSE-8420-PL MCU (Media) Port Licenses | \$ 5,280.00 | \$ 3,696.00 |
| LIC-8420-CCD | Conference Director Option for the MCU MSE 8420 Blade | \$ 8,316.00 | \$ 5,821.20 |
| LIC-8510-CCD | Conference Director Option for the MCU MSE 8510 Blade | \$ 8,316.00 | \$ 5,821.20 |

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| LIC-8710-1SL | 1 Additional MSE-8710-SL TelePresence Server Screen License | \$ 13,200.00 | \$ 9,240.00 |
| LIC-8710-TPI | TelePresence Interoperability Opt for the Cisco TS MSE 8710 | \$ 120,000.00 | \$ 84,000.00 |
| LIC-C40-DD | Codec C40 Dual Display (DD) Option | \$ 2,200.00 | \$ 1,540.00 |
| LIC-C40-MS | Codec C40, 4 Way Individual Transcoding MultiSite (MS) | \$ 4,400.00 | \$ 3,080.00 |
| LIC-C40-PR | Codec C40 Premium Resolution (1080p/720p60)(PR) option | \$ 3,300.00 | \$ 2,310.00 |
| LIC-C60-MS | Codec C60, 4 Way Individual Transcoding HD Multisite (MS) | \$ 6,600.00 | \$ 4,620.00 |
| LIC-C60-PR | Codec C60 Premium Resolution (1080p/UXGA)(PR) option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-C90-MS | Codec C90, 4 Way Individual Transcoding 1080p Multisite (MS) | \$ 9,900.00 | \$ 6,930.00 |
| LIC-C90-PR | Codec C90 Premium Resolution (1080p/UXGA)(PR) option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-EX60-PR | EX60 - Premium Resolution (PR) option | \$ 3,300.00 | \$ 2,310.00 |
| LIC-EX90-DD | EX90 - Dual Display (DD) option | \$ 2,200.00 | \$ 1,540.00 |
| LIC-EX90-MS | EX90 - MultiSite (MS) option | \$ 3,300.00 | \$ 2,310.00 |
| LIC-EX90-PR | EX90 - Premium Resolution (PR) option | \$ 3,300.00 | \$ 2,310.00 |
| LIC-INTP3000-MS | IntPkg 3000 MXP MultiSite (MS) option (Requires NPP) | \$ 3,003.00 | \$ 2,102.10 |
| LIC-INTP3000-NPP | IntPkg 3000 MXP Natural Presenter Package (NPP) option | \$ 2,002.00 | \$ 1,401.40 |
| LIC-INTP6000-MS | IntPkg 6000 MXP MultiSite (MS) option (Requires NPP) | \$ 4,004.00 | \$ 2,802.80 |
| LIC-INTP6000-NPP | IntPkg 6000 MXP Natural Presenter Package (NPP) option | \$ 2,002.00 | \$ 1,401.40 |
| LIC-INTP-C40-DD | Codec C40 Integrator Package Dual Display (DD) Option | \$ 2,200.00 | \$ 1,540.00 |
| LIC-INTP-C40-MS | IntPkg C40, 4Way Individual Transcoding Multisite Option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-INTP-C40-PR | IntPkg C40 Premium Resolution (1080p/720p60) Option | \$ 3,300.00 | \$ 2,310.00 |
| LIC-INTP-C60-MS | IntPkg C60, 4 Way HD Multisite (HD-MS) | \$ 6,600.00 | \$ 4,620.00 |
| LIC-INTP-C60-PR | IntPkg C60 Premium Resolution (1080p/UXGA) Option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-INTP-C90-MS | IntPkg C90, 4 Way HD 1080p Multisite (HD-MS) | \$ 9,900.00 | \$ 6,930.00 |
| LIC-INTP-C90-PR | IntPkg C90, Premium Resolution (1080p/UXGA)(PR) option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-MOVI-100 | MOVI TMS 100 Additional User Licenses | \$ 10,800.00 | \$ 7,560.00 |
| LIC-MOVI-2000 | MOVI TMS 2000 Additional User Licenses | \$ 72,000.00 | \$ 50,400.00 |
| LIC-MOVI-25 | MOVI TMS 25 Additional User Licenses | \$ 3,600.00 | \$ 2,520.00 |
| LIC-MOVI-500 | MOVI TMS 500 Additional User Licenses | \$ 30,000.00 | \$ 21,000.00 |
| LIC-MPS-10GWP | Additional 10 Gateway Call Licenses for the MPS | \$ 4,800.00 | \$ 3,360.00 |
| LIC-MPS-20AVO | Advanced Video Option (AVO) for 20 MCU Port Licenses on MPS | \$ 38,400.00 | \$ 26,880.00 |
| LIC-MPS-20MP | Additional 20 MCU Port Licenses for the MPS | \$ 24,000.00 | \$ 16,800.00 |
| LIC-MPS-2PRI | Additional 2 E1/T1 ISDN PRI Port Licenses for the MPS | \$ 18,000.00 | \$ 12,600.00 |
| LIC-MPS-8V35 | Additional 8 External Network Port Licenses for the MPS | \$ 21,096.00 | \$ 14,767.20 |
| LIC-MXP-1000-BW | 1000 MXP - Bandwidth (BW) 128 kbps ISDN/768 kbps IP Option | \$ 1,001.00 | \$ 700.70 |
| LIC-MXP-1000-BWH | 1000 MXP - Bandwidth (BW) 384 kbps ISDN/768 kbps IP Option | \$ 2,002.00 | \$ 1,401.40 |
| LIC-MXP-1000-NPP | 1000 MXP - Natural Presenter Package (NPP) | \$ 2,002.00 | \$ 1,401.40 |
| LIC-P42C20-DD | Profile 42in C20 - Dual Display (DD) Option | \$ 2,200.00 | \$ 1,540.00 |

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| LIC-P42C20-PR | Profile 42in C20 - Premium Resolution (PR) option | \$ 3,300.00 | \$ 2,310.00 |
| LIC-P42C40-DD | Profile 42in C40 - Dual Display (DD) option | \$ 2,200.00 | \$ 1,540.00 |
| LIC-P42C40-MS | Profile 42in C40 MultiSite (MS) option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-P42C40-PR | Profile 42in C40 - Premium Resolution (PR) option | \$ 3,300.00 | \$ 2,310.00 |
| LIC-P52C40-DD | Profile 52" with C40 - Dual Display (DD) option | \$ 2,200.00 | \$ 1,540.00 |
| LIC-P52C40-MS | Profile 52" with C40 - MultiSite (MS) option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-P52C40-PR | Profile 52" with C40 - Premium Resolution (PR) option | \$ 3,300.00 | \$ 2,310.00 |
| LIC-P52C60-MS | Profile 52" with C60 - MultiSite (MS) option | \$ 6,600.00 | \$ 4,620.00 |
| LIC-P52C60-PR | Profile 52" with C60 - Premium Resolution (PR) option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-P52DC60-MS | Profile 52" dual with C60 - MultiSite (MS) option | \$ 6,600.00 | \$ 4,620.00 |
| LIC-P52DC60-PR | Profile 52" dual with C60 - Premium Resolution (PR) option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-P52DMXP-BW | Profile 52" dual with 6000 MXP - BandWidth (BW) option | \$ 3,300.00 | \$ 2,310.00 |
| LIC-P52DMXP-MS | Profile 52" dual with 6000 MXP - MultiSite (MS) option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-P52DMXP-NPP | Profile 52" dual with 6000 MXP - Natural Presenter Package | \$ 2,200.00 | \$ 1,540.00 |
| LIC-P52MXP-BW | Profile 52" with 6000 MXP - BandWidth (BW) option | \$ 3,300.00 | \$ 2,310.00 |
| LIC-P52MXP-MS | Profile 52" with 6000 MXP - MultiSite (MS) option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-P52MXP-NPP | Profile 52" with 6000 MXP - Natural Presenter Package | \$ 2,200.00 | \$ 1,540.00 |
| LIC-P65-C60-MS | Profile 65" with C60 - MultiSite (MS) option | \$ 6,600.00 | \$ 4,620.00 |
| LIC-P65-C60-PR | Profile 65" with C60 - Premium Resolution (PR) option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-P65-C90-MS | Profile 65" dual with C90 - MultiSite (MS) option | \$ 9,900.00 | \$ 6,930.00 |
| LIC-P65-C90-PR | Profile 65" dual with C90 - Premium Resolution (PR) option | \$ 4,400.00 | \$ 3,080.00 |
| LIC-QSC20-DD | QuickSet C20 - Dual Display Option (requires LIC-QSC20-HD) | \$ 2,200.00 | \$ 1,540.00 |
| LIC-QSC20-HD | QuickSet C20 - HD (720p) option | \$ 2,600.00 | \$ 1,820.00 |
| LIC-QSC20-PR | QuickSet C20 - Premium Resolution Option (requires LIC-QSC20-HD) | \$ 3,300.00 | \$ 2,310.00 |
| LIC-TCS-CLUSTER | Clustering Support for Tandberg Content Server | \$ 15,960.00 | \$ 11,172.00 |
| LIC-TCS-PRO | Premium Resolution Option for the TCS | \$ 10,560.00 | \$ 7,392.00 |
| LIC-TMS-100 | TMS Management Suite - Additional 100 Systems | \$ 19,080.00 | \$ 13,356.00 |
| LIC-TMS-25 | TMS Management Suite - Additional 25 Systems | \$ 5,412.00 | \$ 3,788.40 |
| LIC-TMS-ANLYEXT | Cisco TMSAE - Analytics Extension | \$ 17,880.00 | \$ 12,516.00 |
| LIC-TMS-APPINT | Application Int Pkg (MS Exchange, IBM Lotus Domino, API) | \$ 50,400.00 | \$ 35,280.00 |
| LIC-TMS-BAPI-25 | Cisco TMSBA - Extension Booking API - Per 25 sys reg. | \$ 15,480.00 | \$ 10,836.00 |
| LIC-TMS-LOTUS-25 | Cisco TMSXN - Extension for IBM Lotus Notes - Per 25 sys reg. | \$ 18,600.00 | \$ 13,020.00 |
| LIC-TMS-MSEX-25 | Cisco TMSXE - Extension for MS Exchange - Per 25 sys reg. | \$ 12,240.00 | \$ 8,568.00 |
| LIC-TMS-NETINT | Cisco TMS Network Int Ext (MGC, VialP, Cisco 3540) - Per MCU | \$ 50,400.00 | \$ 35,280.00 |
| LIC-VCS-10 | Additional 10 non-traversal network calls | \$ 7,920.00 | \$ 5,544.00 |
| LIC-VCS-20 | Additional 20 non-traversal network calls | \$ 14,160.00 | \$ 9,912.00 |
| LIC-VCS-200 | Additional 200 non-traversal network calls | \$ 115,200.00 | \$ 80,640.00 |

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| LIC-VCS-300 | Additional 300 non-traversal network calls | \$ 154,800.00 | \$ 108,360.00 |
| LIC-VCS-50 | Additional 50 non-traversal network calls | \$ 31,920.00 | \$ 22,344.00 |
| LIC-VCS-DI | Dual Network Interface and Static NAT support | \$ 9,480.00 | \$ 6,636.00 |
| LIC-VCSE-10 | Additional 10 traversal calls | \$ 16,200.00 | \$ 11,340.00 |
| LIC-VCSE-20 | Additional 20 traversal calls | \$ 29,280.00 | \$ 20,496.00 |
| LIC-VCSE-5 | Additional 5 traversal calls | \$ 9,000.00 | \$ 6,300.00 |
| LIC-VCSE-50 | Additional 50 traversal calls | \$ 66,000.00 | \$ 46,200.00 |
| LIC-VCS-FINDME | FindMe Application | \$ 10,680.00 | \$ 7,476.00 |
| LIC-VCS-OCS | Enhanced OCS Collaboration | \$ 20,280.00 | \$ 14,196.00 |
| L-INTP-C40-DD | Lic Key Integrator Package C40 Dual Display Option | \$ 3,600.00 | \$ 2,520.00 |
| L-INTP-C40-MS | Lic Key IntPkg Codec C40, Multisite Option | \$ 7,200.00 | \$ 5,040.00 |
| L-INTP-C40-PR | Lic Key IntPkg Codec C40 Premium Resolution Option | \$ 5,400.00 | \$ 3,780.00 |
| L-INTP-C60-MS | IntPkg Codec C60 STANDARD - Upgrade to MS | \$ 10,800.00 | \$ 7,560.00 |
| L-INTP-C60-PR | Integrator Package Codec C60 Premium Resolution Option | \$ 7,200.00 | \$ 5,040.00 |
| L-INTP-C90-MS | Integrator Package C90,4 Way HD 1080p Multisite(HD-MS)Option | \$ 16,200.00 | \$ 11,340.00 |
| L-INTP-C90-PR | Integrator Package C90, Premium Resolution Upgrade | \$ 7,200.00 | \$ 5,040.00 |
| L-MOVI-100 | MOVI TMS 100 Additional User Licenses | \$ 10,800.00 | \$ 7,560.00 |
| L-MOVI-2000 | MOVI TMS 2000 Additional User Licenses | \$ 72,000.00 | \$ 50,400.00 |
| L-MOVI-25 | MOVI TMS 25 Additional User Licenses | \$ 3,600.00 | \$ 2,520.00 |
| L-MOVI-500 | MOVI TMS 500 Additional User Licenses | \$ 30,000.00 | \$ 21,000.00 |
| L-MPS-10GWP | Additional 10 Gateway Call Licenses for the MPS | \$ 4,800.00 | \$ 3,360.00 |
| L-MPS-20AVO | Advanced Video Option (AVO) for 20 MCU Port Licenses on MPS | \$ 38,400.00 | \$ 26,880.00 |
| L-MPS-20MP | Additional 20 MCU Port Licenses for the MPS | \$ 24,000.00 | \$ 16,800.00 |
| L-MPS-2PRI | Additional 2 E1/T1 ISDN PRI Port Licenses for the MPS | \$ 18,000.00 | \$ 12,600.00 |
| L-MPS-8V35 | Additional 8 External Network Port Licenses for the MPS | \$ 21,096.00 | \$ 14,767.20 |
| L-MXP-1000-BW | Electronic delivery-1000 MXP bw option 128k ISDN/768k IP | \$ 1,800.00 | \$ 1,260.00 |
| L-MXP-1000-BWH | Electronic delivery-1000 MXP BWH option | \$ 1,800.00 | \$ 1,260.00 |
| L-MXP-1000-NPP | 1000 MXP Natural Presenter Package (NPP) | \$ 3,600.00 | \$ 2,520.00 |
| L-P3000-MS | Electronic Delivery - Profile 3000 MXP MS option | \$ 5,400.00 | \$ 3,780.00 |
| L-P3000-NPP | Electronic Delivery - Profile 3000 MXP NPP option | \$ 3,600.00 | \$ 2,520.00 |
| L-P42C20-DD | eDelivery Profile 42in C20 - Dual Display Option | \$ 3,600.00 | \$ 2,520.00 |
| L-P42C20-PR | eDelivery Profile 42in C20 - Premium Resolution (PR) Option | \$ 5,400.00 | \$ 3,780.00 |
| L-P42C40-DD | Electronic Delivery - Profile 42 with C40 DD option | \$ 3,600.00 | \$ 2,520.00 |
| L-P42C40-MS | Electronic Delivery - Profile 42 with C40 MS option | \$ 7,200.00 | \$ 5,040.00 |
| L-P42C40-PR | Electronic Delivery - Profile 42 with C40 PR option | \$ 5,400.00 | \$ 3,780.00 |
| L-P42-C60-MS | Electronic Delivery - Profile 42 with C60 MS option | \$ 10,800.00 | \$ 7,560.00 |
| L-P42-C60-PR | Electronic Delivery - Profile 42 with C60 PR option | \$ 7,200.00 | \$ 5,040.00 |

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| L-P52C40-DD | Electronic Delivery - Profile 52 with C40 DD option | \$ 3,600.00 | \$ 2,520.00 |
| L-P52C40-MS | Electronic Delivery - Profile 52 with C40 MS option | \$ 7,200.00 | \$ 5,040.00 |
| L-P52C40-PR | Electronic Delivery - Profile 52 with C40 PR option | \$ 5,400.00 | \$ 3,780.00 |
| L-P52-C60-MS | Electronic Delivery - Profile 52 with C60 MS option | \$ 10,800.00 | \$ 7,560.00 |
| L-P52-C60-PR | Electronic Delivery - Profile 52 with C60 PR option | \$ 7,200.00 | \$ 5,040.00 |
| L-P52DMXP-BW | Electronic Delivery - Profile DUAL MXP BW option | \$ 3,600.00 | \$ 2,520.00 |
| L-P52DMXP-MS | Electronic Delivery - Profile DUAL MXP MS option | \$ 7,200.00 | \$ 5,040.00 |
| L-P52DMXP-NPP | Electronic Delivery - Profile DUAL MXP NPP option | \$ 3,600.00 | \$ 2,520.00 |
| L-P52MXP-BW | Electronic Delivery - Profile 6000 MXP BW option | \$ 3,600.00 | \$ 2,520.00 |
| L-P52MXP-MS | Electronic Delivery - Profile 6000 MXP MS option | \$ 7,200.00 | \$ 5,040.00 |
| L-P52MXP-NPP | Electronic Delivery - Profile 6000 MXP NPP option | \$ 3,600.00 | \$ 2,520.00 |
| L-P65-C60-MS | Electronic Delivery - Profile 65 C60 MS option | \$ 10,800.00 | \$ 7,560.00 |
| L-P65-C60-PR | Electronic Delivery - Profile 65 C60 PR option | \$ 7,200.00 | \$ 5,040.00 |
| L-P65-C90-MS | Electronic Delivery - Profile 65 C90 MS option | \$ 16,200.00 | \$ 11,340.00 |
| L-P65-C90-PR | Electronic Delivery - Profile 65 C90 PR option | \$ 7,200.00 | \$ 5,040.00 |
| L-QSC20-DD | C20 Dual Display Option - Upgrade | \$ 3,600.00 | \$ 2,520.00 |
| L-QSC20-HD | Quickset C20 High Definition Option | \$ 3,600.00 | \$ 2,520.00 |
| L-QSC20-PR | C20 Premium Resolution Option | \$ 5,400.00 | \$ 3,780.00 |
| L-STPAK-VCSC-PAK | VCS Starter Pack Upgrade to VCS Control, incl. TMS and Movi 100 | \$ 30,600.00 | \$ 21,420.00 |
| L-STPAK-VCSE-PAK | VCS Starter Pack Exp Upgrade to VCS Expw TMS Movi 100 users | \$ 30,600.00 | \$ 21,420.00 |
| L-TCS-CLUSTER | Clustering Support for Tandberg Content Server | \$ 15,960.00 | \$ 11,172.00 |
| L-TCS-PRO | Premium Resolution Option for the TCS | \$ 10,560.00 | \$ 7,392.00 |
| L-TMS-100 | TMS Management Suite - Additional 100 Systems | \$ 19,080.00 | \$ 13,356.00 |
| L-TMS-25 | TMS Management Suite - Additional 25 Systems | \$ 5,412.00 | \$ 3,788.40 |
| L-TMS-ANLYEXT | Cisco TMSAE - Analytics Extension | \$ 17,880.00 | \$ 12,516.00 |
| L-TMS-APPINT | Cisco TMS Application Integ License - Per Server Integrated | \$ 50,400.00 | \$ 35,280.00 |
| L-TMS-BAPI-25 | Cisco TMSBA - Extension Booking API - Per 25 sys reg. | \$ 15,480.00 | \$ 10,836.00 |
| L-TMS-LOTUS-25 | Cisco TMSXN - Extension for IBM Lotus Notes - Per 25 sys reg. | \$ 18,600.00 | \$ 13,020.00 |
| L-TMS-MSEX-25 | Cisco TMSXE - Extension for MS Exchange - Per 25 sys reg. | \$ 12,240.00 | \$ 8,568.00 |
| L-TMS-NETINT | Cisco TMS Network Int Ext (MGC, ViaIP, Cisco 3540) - Per MCU | \$ 50,400.00 | \$ 35,280.00 |
| L-VCS-10 | Additional 10 non-traversal network calls | \$ 7,920.00 | \$ 5,544.00 |
| L-VCS-20 | Additional 20 non-traversal network calls | \$ 14,160.00 | \$ 9,912.00 |
| L-VCS-200 | Additional 200 non-traversal network calls | \$ 115,200.00 | \$ 80,640.00 |
| L-VCS-300 | Additional 300 non-traversal network calls | \$ 154,800.00 | \$ 108,360.00 |
| L-VCS-50 | Additional 50 non-traversal network calls | \$ 31,920.00 | \$ 22,344.00 |
| L-VCS-DI | Dual Network Interface and Static NAT support | \$ 9,480.00 | \$ 6,636.00 |
| L-VCSE-10 | Additional 10 traversal calls | \$ 16,200.00 | \$ 11,340.00 |

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|-----------------|--|----|-----------|----|-----------|
| L-VCSE-20 | Additional 20 traversal calls | \$ | 29,280.00 | \$ | 20,496.00 |
| L-VCSE-5 | Additional 5 traversal calls | \$ | 9,000.00 | \$ | 6,300.00 |
| L-VCSE-50 | Additional 50 traversal calls | \$ | 66,000.00 | \$ | 46,200.00 |
| L-VCS-FINDME | FindMe Application | \$ | 10,680.00 | \$ | 7,476.00 |
| L-VCS-OCS | Enhanced OCS Collaboration | \$ | 20,280.00 | \$ | 14,196.00 |
| MAT-CNTRL= | Pressure Mat Control Box | \$ | 1,430.00 | \$ | 1,001.00 |
| MAT-CNTRL-3PK= | Single Pressure Mat Qty 3 | \$ | 1,332.50 | \$ | 932.75 |
| MAT-DLOC-EXPAN | Expansion pack | \$ | 1,885.00 | \$ | 1,319.50 |
| MAT-DLOC-EXPAN= | Expansion pack | \$ | 1,885.00 | \$ | 1,319.50 |
| MAT-TRILOC | Tri-Locator Mat Pack | \$ | 5,232.50 | \$ | 3,662.75 |
| MAT-TRILOC= | Tri-Locator Mat Pack | \$ | 5,232.50 | \$ | 3,662.75 |
| MIC-CLNG | Ceiling Mounted Mic | \$ | 5,037.50 | \$ | 3,526.25 |
| MIC-CLNG= | Instructor ceiling mounted mic | \$ | 5,037.50 | \$ | 3,526.25 |
| MIC-LP= | Low Profile Microphone | \$ | 317.20 | \$ | 222.04 |
| MIC-UNIDIR= | Uni-Directional Boundary Microphone W/ 7.5 M Cable | \$ | 975.39 | \$ | 682.77 |
| PHD-KIT | Educator MXP Integrator 2nd Precision HD Camera Option Kit | \$ | 13,485.00 | \$ | 9,439.50 |
| PHD-KIT= | Precision HD Camera Option Kit | \$ | 13,485.00 | \$ | 9,439.50 |
| PSU-12VDC-40W= | Power Supply | \$ | 180.00 | \$ | 126.00 |
| PSU-12VDC-66W= | 12VDC 5.5A DESKTOP POWER SUPPLY | \$ | 386.59 | \$ | 270.61 |
| PSU-12VDC-70W= | Power supply (FSP075-DMAA1) | \$ | 180.00 | \$ | 126.00 |
| PSU-24VDC-135W= | Power Supply FSP135-AAAN1 | \$ | 268.86 | \$ | 188.21 |
| PSU-5V-10W= | Power Supply SPU16A-102 | \$ | 433.33 | \$ | 303.33 |
| PSU-CAM-V | PS for MXP, WAVE II, PrecisionHD Cameras, Set-top and Edge-R | \$ | 231.00 | \$ | 161.70 |
| PSU-CAM-V= | Power supply SA150B-12V, | \$ | 75.86 | \$ | 53.10 |
| PSU-DVC-POE13V= | Power Supply For Intouch Device PoE 13V | \$ | 91.08 | \$ | 63.76 |
| PSU-EX90= | Power Supply 150W | \$ | 90.76 | \$ | 63.54 |
| PSU-PRWAMP= | MINI POWER AMPLIFER W/ PS | \$ | 1,308.45 | \$ | 915.92 |
| PWR-CABKIT-CN= | 69-cable kit (17 cables) | \$ | 541.67 | \$ | 379.17 |
| PWR-CABKIT-JP= | 69-cable kit (17 cables) | \$ | 541.67 | \$ | 379.17 |
| PWR-CORD-ARG-A= | Cable Power ARG | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-ARG-D= | Cable Pwr ARG | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-ARG-L= | Cable Power AR 4,5m w/markings | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-AUS-A= | 112983 Pwr Cord AUS 1.8m Black YP-35 To YC-12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-AUS-C= | AUS power cord | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-AUS-D= | 118668 Cord Pwr AUS YP35 to YC12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-AUS-L= | Cable Power AUS 4,5m w/markings | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-CH-A= | 112984 Pwr Cord CH 1.8m Black YP-46 To YC-12 | \$ | 55.00 | \$ | 38.50 |

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|--------------------|---|----|--------|----|--------|
| PWR-CORD-CH-D= | 118671 Cord Pwr CH YP-46 to YC12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-CH-L= | Cable Power CH 4,5m w/markings | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-CN-A= | 113351 Pw Cord CN (China) 1.8m Black w. ground | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-CN-C= | CN (China) power cord | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-CN-D= | 118677 Cord Pwr China YP03 to YC1 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-CN-L= | Cable Power CL 4,5m w/markings | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-DELL= | AC POWER FOR DELL LCD | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-EU-L= | Cable Power EU 4,5m w/markings | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-EUR-A= | 112982 Pwr Cord Euro 1.8m Black YP-23 To YC-12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-EUR-C= | Euro power cord | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-EUR-D= | 118665 Cord Pwr EUR YP23 to YC12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-JP-15AMP= | 15 AMP Japan power cord | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-JP-A= | 115127 Pwr Cord Japan 1.8m With Label YP12/YC12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-JP-C= | CABLE, IEC C-13 JPN mains lead, 7 Amp, 1.83m UL | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-JPN-D= | 118530 Cord Pwr JPN YP12 to YC12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-JPN-L= | Cable Power JPN 4,5m w/markings | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-ROK-A= | 115060 Pwr Cord ROK 1.8m BlackYP-22K To YC-12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-ROK-D= | 118680 Cord Pwr ROK YP22K - YC12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-ROK-L= | Cable Power ROK 4,5m w/markings | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-UK-A= | Pwr cable UK 1.8m black YP-61 to YC-13 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-UK-C= | UK power cord | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-UK-D= | 118674 Cord Pwr UK YP-61 to YC12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-UK-L= | Cable Power UK 4,5m w/markings | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-US-15AMP= | 15 AMP US power cord | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-US-A= | 112981 Pwr Cord US 1.8m Black YP-12 To YC-12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-US-C= | CABLE, IEC C-13 to USA mains lead, UL | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-US-D= | 118528 Cord Pwr US YP-12 to YC12 | \$ | 55.00 | \$ | 38.50 |
| PWR-CORD-US-L= | Cable Power US 4,5m w/markings | \$ | 55.00 | \$ | 38.50 |
| PWR-NEMAIECF-18IN= | Power Cable male NEMA to IEC female 18 In long | \$ | 55.00 | \$ | 38.50 |
| PWR-NEMAIECF-L= | IEC(F) TO NEMA POWER CORD, LONG | \$ | 55.00 | \$ | 38.50 |
| PWR-OUTLT-ARG= | Power Outlet w/cable 0,52m AR | \$ | 303.33 | \$ | 212.33 |
| PWR-OUTLT-AU= | Power Outlet w/cable 0,52m AU | \$ | 303.33 | \$ | 212.33 |
| PWR-OUTLT-CH= | Power Outlet w/cable 0,52m CH | \$ | 303.33 | \$ | 212.33 |
| PWR-OUTLT-CN= | Power Outlet w/cable 0,52m CN | \$ | 303.33 | \$ | 212.33 |
| PWR-OUTLT-EU= | Power Outlet w/cable 0,52m EU | \$ | 303.33 | \$ | 212.33 |
| PWR-OUTLT-JP= | Power Outlet w/cable 0,52m JP | \$ | 303.33 | \$ | 212.33 |
| PWR-OUTLT-UK= | Power Outlet w/cable 0,52m UK | \$ | 303.33 | \$ | 212.33 |

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|--------------------|-------------------------------------|----|----------|----|----------|
| PWR-OUTLT-US= | Power Outlet w/cable 0,52m US | \$ | 303.33 | \$ | 212.33 |
| PWR-STRP-MINBLK= | Powerstrip Miniblock | \$ | 117.00 | \$ | 81.90 |
| PWR-STRP-MINBLK1= | IEC POWERBAR, 4 outlet | \$ | 55.00 | \$ | 38.50 |
| RACMT-EAR-S= | Rack Ear Codec Short | \$ | 68.27 | \$ | 47.79 |
| RACMT-EARS-1U= | Universal Rack Ears, 1U | \$ | 71.65 | \$ | 50.16 |
| RACMT-EARS-2U= | Universal Rack Ears Kit, 2U | \$ | 426.03 | \$ | 298.22 |
| RACMT-EARS-PRF-1U= | Rack Ear Profile 1U Assy | \$ | 173.44 | \$ | 121.41 |
| RACMT-EBA= | Rack Extention Bracket Assy | \$ | 80.49 | \$ | 56.35 |
| RACMT-LEARS-2U= | Rack Ear - Left, 2U | \$ | 198.99 | \$ | 139.29 |
| RACMT-PRF= | Rack Profile | \$ | 140.03 | \$ | 98.02 |
| RACMT-RBA= | Rack Rear Bracket Assy | \$ | 56.18 | \$ | 39.33 |
| RACMT-REARS-2U= | Rack Ear - Right, 2U | \$ | 185.86 | \$ | 130.10 |
| RCKMT-EARS-VS= | Rackmount Ears for Video Switch | \$ | 150.63 | \$ | 105.44 |
| STGPK-INTRN | Storage pack for Intern MXP product | \$ | 1,800.00 | \$ | 1,260.00 |
| STGPK-INTRN= | Intern Storage Pack | \$ | 1,800.00 | \$ | 1,260.00 |