



### Guide to purchasing from The Scottish Government National Framework for Tablet Devices







PartnerDirect Preferred Goal Serve Platform Silver Devices and Deployment

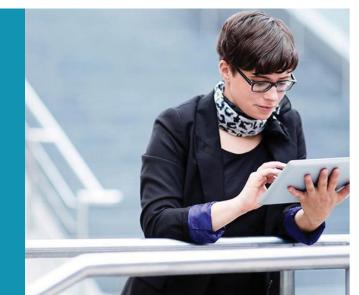




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# We are XMA.



We deliver innovative IT solutions that enhance how people learn, teach, govern, deliver healthcare and do business. We are a team of over 250 specialists, based across the UK who bring together over 30 years of experience, world class vendor partnerships and broad service delivery capabilities on the ground and in the cloud.

Part of an independently owned British group, we are based in Nottingham, Reading, Halifax, Glasgow, Cwmbran and London. We have national reach and a local touch. Our UK-based data centre and ISO:27001 accreditation means we can host your data, applications and infrastructure in the cloud, securely.

We are a compliant route to purchase, with presence on local and national frameworks for hardware supply and services. Our partners are the biggest names in computing, infrastructure and print. We take their products and build, deliver and maintain solutions that work for you.







# About the Framework

XMA was awarded The Scottish Government National Framework for Tablet Devices in March 2013. The framework enables public sector organisations in Scotland to purchase from the enclosed range of mobile devices.

Details of the framework are available on the Scottish Government website: http://www.scotland.gov.uk/Topics/Government/Procurement/directory/IThardware/tabletdevices











# Standard Device Pricing

| iPad                                    |                          |                 |
|---|--------------------------|-----------------|
| Order Code                              | Device Description       | Framework Price |
| MD785B/A (Space Grey) MD788B/A (Silver) | iPad Air 16GB with Wi-Fi | £253.00         |
|   |                          |                 |

| Android        |                      |                 |
|----------------|----------------------|-----------------|
| Order Code     | Device Description   | Framework Price |
| SM-T550NZKABTU | Samsung Galaxy Tab A | £171.00         |

| Windows Companion     |   |                 |
|-----------------------|---|-----------------|
| Order Code            | Device Description                      | Framework Price |
| 97420402              | Dell Venue 11 Atom with Windows 8 Pro   | £380.00         |
| Windows (Enterprise F | Replacement)                            |                 |
| LC5-00002             | Microsoft Surface3 Windows 8.1 Pro 64gb | £395.00         |

All pricing includes delivery and excludes VAT.





# iPad



iPad delivers a powerful platform for apps that can transform your organisation. Start working immediately using built-in apps on iPad. Use Mail to read or respond to email. Manage schedules using Calendar. Browse the web fast using Safari. Discover even more amazing apps for business on the App Store to create stunning presentations, track key metrics, share ideas and collaborate with colleagues. And you can even build your own breakthrough apps that change the way your organisation works.





### iPad









from £315.00 MGL12B/A (Space Grey) MGLW2B/A (Silver) MH0W2B/A (Gold)

from £253.00

MD785B/A (Space Grey)

MD788B/A (Silver)

### iPad Air

- 9.7-inch LED-backlit display .
- 16GB
- A7 chip with 64-bit architecture and M7 motion coprocessor
- 5MP iSight Camera for still photos and 1080p HD video recording
- FaceTime HD camera Up to 10 hours of battery life
- Built-in Wi-Fi (802.11a/b/g/n)
- iOS 8 and iCloud
- Mobile data service on Wi-Fi + 3G model (data plan sold separately)
- . Lightning Connector
- Available in Space Grey or Silver 2 Year Collect and Return Warranty .
- Weight 469g

### iPad Air 2 (Optional upgrade)

- 9.7-inch Retina display
- 16GB, 64GB, 128GB Options A8x chip with 64-bit architecture and M8 motion coprocessor 8MP iSight camera with 1080p HD video recording
- FaceTime HD camera
- Up to 10 hours of battery life
- Built-in Wi-Fi (802.11a/b/g/n) iOS 8 and iCloud
- Mobile data service on Wi-Fi + Cellular models (data plan sold separately)
- Lightening Connector
- Available in Space Grey, Silver or Gold 2 Year Collect and Return Warranty
- Weight 453g

### **iPad Options**

| Description  | Product code  | Price   |
|--|---|---------|
| iPad Air 32GB with Wi-Fi (inc 2 year Collect & Return Warranty)            | MD786B/A (Space Grey) MD789B/A (Silver)                 | £285.00 |
| iPad Air 32GB with Wi-Fi + Cellular (inc 2 year Collect & Return Warranty) | MD792B/A (Space Grey) MD795B/A (Silver)                 | £363.00 |
| iPad Air 2 Options   |   |         |
| iPad Air 2 64GB with Wi-Fi (inc 2 year Collect & Return Warranty)          | MGKL2B/A (Space Grey) MGKM2B/A (Silver) MH182B/A (Gold) | £375.00 |
| iPad Air 2 128GB with Wi-Fi (inc 2 year Collect & Return Warranty)         | MGTX2B/A (Space Grey) MGTY2B/A (Silver) MH1J2B/A (Gold) | £435.00 |
| iPad Air 2 64GB Wi-Fi Cellular   | MH2M2B/A (Space Grey) MH2N2B/A (Silver) MH2P2B/A (Gold) | £454.00 |
| iPad Air 2 128GB Wi-Fi Cellular  | MH312B/A (Space Grey) MH322B/A (Silver) MH332B/A (Gold) | £514.00 |
| iPad Downgrades  |   |         |
| iPad mini Retina 16GB Wi-Fi  | ME276B/A (Space Grey) ME279B/A (Silver)                 | £179.00 |
| iPad mini Retina 32GB Wi-Fi  | ME277B/A (Space Grey) ME280B/A (Silver)                 | £211.00 |
| iPad mini Retina 32GB Wi-Fi Cellular                                       | ME820B/A (Space Grey) ME824B/A (Silver)                 | £295.00 |
| iPad mini 4  |   |         |
| iPad mini 4 Wi-Fi 16GB   | MK6J2B/A (Space Grey) MK6K2B/A (Silver) MK6L2B/A (Gold) | £257.00 |
| iPad mini 4 Wi-Fi 64GB   | MK9G2B/A (Space Grey) MK9H2B/A (Silver) MK9J2B/A (Gold) | £325.00 |
| iPad mini 4 Wi-Fi 128GB  | MK9N2B/A (Space Grey) MK9P2B/A (Silver) MK9Q2B/A(Gold)  | £388.00 |
| iPad mini 4 Wi-Fi 16GB Cellular  | MK6Y2B/A (Space Grey) MK702B/A (Silver) MK712B/A (Gold) | £335.00 |
| iPad mini 4 Wi-Fi 64GB Cellular  | MK722B/A (Space Grey) MK732B/A (Silver) MK752B/A (Gold) | £400.00 |
| iPad mini 4 Wi-Fi 128GB Cellular   | MK762B/A (Space Grey) MK772B/A (Silver) MK782B/A (Gold) | £470.00 |
| iPad Pro   |   |         |
| iPad Pro Wifi 32GB   | ML0F2B/A (Space Grey) ML0G2B/A (Silver) ML0H2B/A(Gold)  | £546.00 |
| iPad Pro Wifi 128GB  | ML0N2B/A (Space Grey) ML0Q2B/A (Silver) ML0R2B/A (Gold) | £646.00 |
| iPad Pro Wifi 128GB Cellular   | ML2I2B/A (Space Grey) ML2J2B/A (Silver) ML2K2B/A (Gold) | £727.00 |
|  |   |         |



### iPad Accessories





| iPad Accessories cont   |                  | Su   | itable f | or    |          |                       |         |
|---|------------------|------|----------|-------|----------|-----------------------|---------|
| Description   | iPad w<br>retina | Mini | Air      | Air 2 | iPad Pro | Product code          | Price   |
| Apple TV 32GB   | •                |      |          |       | •        | MGY52B/A              | £95.00  |
| Apple TV 64GB   |                  |      |          |       |          | MLNC2B/A              | £125.00 |
| Siri Remote   |                  |      |          |       |          | MLLC2ZM/A             | £45.00  |
| Remote Loop   |                  |      |          |       |          | MLFQ2ZM/A             | £10.00  |
| Apple Pencil  |                  |      |          |       |          | MK0C2ZM/A             | £65.00  |
| Apple 5w USB Power Adapter (+ Lightning to USB or 30Pin to USB Cable)       |                  |      |          |       |          | MD812B/B              | £10.85  |
| Apple 12w USB Power Adapter (+ Lightning to USB or 30Pin to USB Cable)      |                  |      |          |       |          | MD836B/A              | £10.85  |
| Apple Lightning to USB Cable  |                  |      |          |       |          | MD818ZM/A             | £12.00  |
| Apple 30PIN to USB Cable  |                  |      |          |       |          | MA591G/C              | £12.00  |
| Apple Lightning to USB Camera Adapter                                       |                  |      |          |       |          | MD821ZM/A             | £19.34  |
| Apple Lightning Digital AV Adapter  |                  |      |          |       |          | MD826ZM/A             | £28.64  |
| Belkin Ultimate Keyboard Case - iPad Air                                    |                  |      |          |       |          | F5L151eaBLK           | £67.00  |
| Belkin Ultimate Keyboard Case - iPad Air 2                                  |                  |      |          |       |          | F5L178eaBLK           | £62.00  |
| Belkin Ultimate PRO Keyboard Case - iPad Air 2                              |                  |      |          |       |          | F5L176eaBLK           | £89.00  |
| Griffin Survivor Ruggedised case for iPad mini                              |                  |      |          |       |          | GB35918-3             | £21.27  |
| Griffin Survivor Ruggedised case for iPad Air                               |                  |      |          |       |          | GB36307               | £25.99  |
| Griffin Survivor Ruggedised case for iPad Air 2                             |                  |      |          |       |          | GB40336               | £25.99  |
| Griffin Stylus  |                  |      |          |       |          | GC35027-2             | £4.57   |
| STM Studio Case iPad Mini (Black)   |                  |      |          |       |          | STM-STM222053G01-EDU  | £18.99  |
| STM Studio Case iPad Mini (Purple)  |                  |      |          |       |          | STM-STM222053G32-EDU  | £18.99  |
| STM Studio Case for iPad Air2 (Blac)  |                  |      |          |       |          | STM-STM222053JY01-EDU | £21.99  |
| STM Studio Case for iPad Air2 (Purple)                                      |                  |      |          |       |          | STM-STM222053JY32-EDU | £21.99  |
| STM Dux Rugged Case iPad Mini (Black)                                       |                  |      |          |       |          | 222066GB01EDU         | £21.00  |
| STM DUX Rugged Case iPad Air2 (Black, Blue, Red)                            |                  |      |          |       |          | STM222066JY01E        | £25.99  |
| ZAGG Folio Case + Keyboard (iPad Mini/2/3)                                  |                  |      |          |       |          | ZAG-IM2ZFNBBU         | £39.00  |
| ZAGG Folio Case Backlit KB (iPad Air)                                       |                  |      |          |       |          | ZAG-UZKFHFBKLIT105    | £59.00  |
| ZAGG Folio Case Backlit KB (iPad Air2)                                      |                  |      |          |       |          | ZAG-ID6ZFKBBU         | £59.00  |
| iPad Pro Smart Cover Charcoal Gray  |                  |      |          |       |          | MK0L2ZM/A             | £39.00  |
| iPad Pro Smart Cover White  |                  |      |          |       |          | MLJK2ZM/A             | £39.00  |
|   |                  |      |          |       |          |                       | £49.00  |
| iPad Pro Silicone Case Charcoal Gray<br>iPad Pro Silicone Case White        |                  |      |          |       |          |                       | £49.00  |
|   |                  |      |          |       |          | MK0E2ZM/A             | £49.00  |
| iPad Pro Smart Keyboard   |                  |      |          |       |          | MJYR2ZM/A             |         |
| i-stay 15.6" messenger bag (non-slip strap)                                 |                  |      |          |       |          | is0103                | £30.00  |
| i-stay 15.6" backpack (non-slip strap)                                      |                  |      |          |       |          | is0105                | £33.00  |
| i-stay replacement non-slip strap   |                  |      |          |       |          | is0901                | £12.00  |
| Stereo earbuds for tablet / smartphone / MP3                                |                  |      |          |       |          | 24-1521               | £1.98   |
| Braven 705 Portable Wireless Speaker (Bluetooth)                            |                  |      |          |       |          | BRV-B705BBP           | £59.00  |
| Braven 805 Portable Wireless Speaker (Bluetooth)                            |                  |      |          |       |          | BRV-B805BBP           | £115.00 |
| Economy stereo headset featuring moulded inline microphone                  |                  |      |          |       |          | 24-1503               | £2.50   |
| Multimedia stereo headset featuring a boom microphone (Black)               |                  |      |          |       |          | 24-1512               | £4.00   |
| MendIT Accidental Damage 2 Year* for Tablet (£300 - £400 unit cost inc.VAT) |                  |      |          |       |          | XIADT2-400            | £30.00  |
| MendIT Accidental Damage 2 Year* for Tablet (> £400 unit cost inc.VAT)      |                  |      |          |       |          | XIADT2-700            | £36.00  |
| MendIT Accidental Damage 3 Year* for Tablet (up to £300 unit cost inc.VAT)  |                  |      |          |       |          | XIADT3-300            | £36.00  |
| MendIT Accidental Damage 3 Year* for Tablet (£300 - £400 unit cost inc.VAT) |                  |      |          |       |          | XIADT3-400            | £40.00  |
| MendIT Accidental Damage 3 Year* for Tablet (> £400 unit cost inc.VAT)      |                  |      |          |       |          | XIADT3-700            | £46.00  |
| XMA 3 Year Tablet Warranty  |                  |      |          |       |          | XMA-SGTAB3Yr          | £30.00  |

### EXCLUSIVE OFFER





# Trade in your ipad with Tech-Trade and XMA

XMA have teamed up with Scotland-based Tech-Trade to offer highly competitive trade-in pricing on iPad.

Our site makes it easy to search for your iPad model, select the condition and receive an instant valuation. If you're happy, select a date, Teach-Trade will arrange for collection of your devices and provide written confirmation of their trade-in offer. Should you go ahead, a credit will be made available with XMA against future purchases.

### FAQs

#### Q: What devices are eligible for trade-in?

A: iPad, iPad 2, iPad (3rd Generation), iPad (4th Generation), iPad mini, iPad mini 2 and iPad Air. If you're not sure about which devices you have, visit http://support.apple.com/kb/HT5452.

#### Q: Can I trade-in broken/faulty devices?

A: Yes, however the trade-in value will be reduced based on the unit condition.

#### Q: What is the minimum number of devices I can trade-in?

A: The minimum is 20 devices. These can be of any combination of eligible iPad models.

#### Q: Is there a cost to send my devices to Tech-Trade?

A: No, you will receive all packaging delivered to your specified location via courier or our own transport. Once you have packaged all devices a courier or our own transport will collect the order from your specified location.

#### Q: What happens to the devices I trade-in?

A: The used devices are thoroughly checked by a technician to assess their condition. Those in good working order are data wiped\* and resold on secondary markets. If the device cannot be economically repaired, it will be recycled in an environmentally responsible way.

\*Data disposal is achieved using Tabernus Enterprise Erase Mobile which is certified and approved by CESG (The information arm of GCHQ), CPA, NATO and The Defence INFOSEC Product Co-Operation Group UK. The software augments existing factory reset and re-flashing processes.

#### Q: How long does the process take once my devices are collected?

A: From the point at which your devices are received at our facility, we will process and grade all devices within 5 working days. If the device is received in the condition stated at the point of processing the transaction we will authorise a credit note with XMA.

#### Q: Who are Tech-Trade?

A: The Tech-Trade programme is operated by Games Centre Limited in association with XMA.

For further FAQs and full terms and conditions please visit the Tech-Trade website.

### VISIT TECH-TRADE.CO.UK TODAY FOR A QUOTE.

### Tablet Accessories



A collaborative contract placed on behalf of the Scottish Public Sector by Scottish Procurement

### Wi-Fi Action Cams

MUVI KSERIES K1 1080P WIFI CAMCORDER VCC-006-K1

£120.00



MUVI KSERIES K2 1080P WIFI CAMCORDER (inc Waterproof case) VCC-006-K2

£129.00



MUVI KSERIES K2 NPNG 1080P WIFI CAM VCC-006-K2NPNG

### £179.00



### Wi-Fi Action Cam Accessories

| Description                          | Product code | Price  |
|--------------------------------------|--------------|--------|
| VEHO UNIVERSAL TRIPOD MOUNT MUVIHD   | VCC-A013-UTM | £5.05  |
| VEHO HEADBAND STRAP MOUNT FOR MUVIHD | VCC-A014-HM  | £14.07 |
| VEHO FLAT BOARD MOUNT FOR MUVI HD    | VCC-A015-FBM | £14.07 |
| VEHO HARNESS MOUNT FOR MUVI HD       | VCC-A016-HSM | £20.93 |
| VEHO UNIVERSAL POLE MOUNT FOR MUVIHD | VCC-A017-UPM | £14.00 |
| VEHO HELMET FACE MOUNT MUVI/MUVI HD  | VCC-A018-HFM | £11.00 |
| VEHO DUOPOD MONOPOD & TRIPOD SYSTEM  | VCC-A019-MP  | £11.00 |
| VEHO UNIVERSAL SUCTION MOUNT         | VCC-A020-USM | £14.00 |
| VEHO MUVI HD KLICK LEATHER HOLDER    | VCC-A021-KLK | £32.00 |
| VEHO MUVI UNIVERSAL PALM STRAP MOUNT | VCC-A023-PSM | £20.00 |
| MUVI LARGE POLE/BAR MOUNT            | VCC-A025-LPM | £15.00 |
| MUVI EXTENDED POLE/BAR MOUNT         | VCC-A026-EPM | £21.00 |
| MUVI 3 CUP PRO SUCTION MOUNT         | VCC-A027-3SM | £31.00 |
| MUVI LONG MONOPOD                    | VCC-A028-LMP | £25.00 |

| Description                          | Product code | Price  |
|--------------------------------------|--------------|--------|
| MUVI 3M FLAT STICKY BRACKETS         | VCC-A029-3M  | £9.00  |
| WATERSPORTS 3M FLOAT FOR MUVI CAMERA | VCC-A030-WSF | £8.00  |
| VEHO ANTI-MIST TABS FOR MUVI 12PK    | VCC-A032-AMT | £8.00  |
| K-SERIES CAMERA REMOVABLE LCD SCREEN | VCC-A033-LCD | £33.00 |
| MUVI K SERIES CAMERA SPARE BATTERY   | VCC-A034-SB  | £19.00 |
| MUVI K-SERIES CAMERA WATERPROOF CASE | VCC-A035-WPC | £27.00 |
| K-SERIES WI-FI REMOTE W/WRIST STRAP  | VCC-A036-WR  | £47.00 |
| RUGGED CASE FOR MUVI CAMERAS         | VCC-A037-RC  | £27.00 |
| EXTERNAL MIC FOR MUVI K-SERIES RANGE | VCC-A039-EM  | £22.00 |
| 3M MOUNTING KIT FOR MUVI K-SERIES    | VCC-A041-MBK | £18.04 |
| MUVI K-SERIES SPRING CLIP            | VCC-A042-SC  | £18.04 |
| EXTENDED FLAT MOUNT FOR K-SERIES     | VCC-A043-EHM | £22.00 |
| MUVI K-SERIES SILICONE CASE 4 PK     | VCC-A044-KSC | £19.00 |
| MUVI HD CHARGE AND RECORD USB CABLE  | VCC-A097-USB | £4.00  |



### **Collaborative Working**



### Screen Protectors





### Top 5 visual security statistics

- 1. 80% chance that you've already become a victim of others reading over your shoulder
- 2. £1.9 million That's the average cost to businesses per incident of physical data theft
- 3. 96% of data breaches in 2010 were avoidable
- 4. 52% of laptop users in the UK are ignoring visual security issues
- 5. 67% of working professionals surveyed in the US had worked with some type of sensitive data outside the office







# Android









### Android







### Samsung Galaxy Tab A WiFi

- 9.7" inch multi-touch XGA TFT display 1.5GB (RAM) 16GB (HDD) Android 5.02 Lollipop 2.0MP front facing, 5.0MP rear facing camera
- Up to 8 hours of battery life
- Built-in Wi-Fi (802.11a/b/g/n)
- MicroSD Card Slot
- Black / White 2 Year Collect and Return Warranty



| Samsung Galaxy Tab A options      |                |         |
|-----------------------------------|----------------|---------|
| Description                       | Product code   | Price   |
| Samsung Galaxy Tab A (4G)         | SM-T555NZKABTU | £210.00 |
| Samsung Galaxy Tab A (with S-Pen) | SM-P550NZKABTU | £210.00 |



### Samsung Galaxy Tab 4 accessories





£40.00

£26.00

# Android



| Android Accessories  |              |         |
|--|--------------|---------|
| Description  | Product code | Price   |
| Tech Air neoprene Slip Case (10"-11.6")                                    | TANZ0305V2   | £5.96   |
| Port Design Twin Pack Universal Screen Protection for 10" Tablet           | 180641       | £2.52   |
| Kensington SureTrack™ Bluetooth Mouse                                      | K72437EU     | £30.00  |
| Jabra Solemate Wired / Wireless Portable speaker                           | A6902167     | £111.00 |
| Braven 570 Portable Wireless Speaker                                       | BRV-BZ570BBP | £59.99  |
| Braven 710 Portable Wireless Speaker                                       | BRV-B710SBA  | £99.99  |
| Stereo earbuds for tablet / smartphone / MP3                               | 24-1521      | £1.98   |
| Economy stereo headset featuring moulded inline microphone                 | 24-1503      | £2.50   |
| Multimedia stereo headset featuring a boom microphone (Black)              | 24-1512      | £4.00   |
| MendIT Accidental Damage 2 Year for Tablet (up to £300 unit cost inc.VAT)  | XIADT2-300   | £26.00  |
| MendIT Accidental Damage 2 Year for Tablet (£300 - £400 unit cost inc.VAT) | XIADT2-400   | £30.00  |
| MendIT Accidental Damage 2 Year for Tablet (> £400 unit cost inc.VAT)      | XIADT2-700   | £36.00  |
| MendIT Accidental Damage 3 Year for Tablet (up to £300 unit cost inc.VAT)  | XIADT3-300   | £36.00  |
| MendIT Accidental Damage 3 Year for Tablet (£300 - £400 unit cost inc.VAT) | XIADT3-400   | £40.00  |
| MendIT Accidental Damage 3 Year for Tablet (> £400 unit cost inc.VAT)      | XIADT3-700   | £46.00  |
| XMA 3 Year Tablet Warranty   | XMA-SGTAB3Yr | £30.00  |





# Windows









### Windows (Companion Device)





### Dell Venue 11 Atom Win8 Pro

- Quad-Core Intel® Atom<sup>™</sup> Processor Z3770
  - Windows 8.1 Pro (32Bit) English
  - 10.8 inch (1920 x 1080) touch display
- 2GB DDR3 SDRAM
- 64GB eMMC flash drive
- Intel HD Graphics2Yr Collect and Return Warranty

from  $\pounds 380.00$ 

97420402

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| Dell Venue 11 Pro options   |              |         |
|---|--------------|---------|
| Description   | Product code | Price   |
| Dell Venue 11 Atom Win8 Pro Wi-Fi & 3G (Atom Z3770, 2GB RAM, 64GB SSD, 3G)    | 97420390     | £420.00 |
| Venue 11 Core M (7140) Win8 Pro Wi-Fi (Core M 5Y10, 4GB, 128GB, Pro)          | 97420388.11  | £488.00 |
| Venue 11 Core M (7140) Win8 Pro Wi-Fi & 4G (Core M 5Y10, 4GB, 128GB, Pro, 4G) | 97697001     | £547.00 |
| Venue 11 Core M (7140) Win8 Pro Wifi (Core M-5Y71, 4GB, 128GB, Pro)           | 97977682     | £548.00 |
| Venue 11 Core M (7140) Win8 Pro Wifi & 4G (Core M-5Y71, 4GB, 128GB, Pro, 4G)  | 97977686     | £608.00 |
| Venue 11 Core M (7140) Win8 Pro Wifi (Core M-5Y71, 8GB, 256GB, Pro)           | 97942582     | £640.00 |
| Venue 11 Core M (7140) Win8 Pro Wifi & 4G (Core M-5Y71, 8GB, 256GB, Pro, 4G)  | 97942582.1   | £700.00 |

| Dell Venue 8 options   |          |         |
|--|----------|---------|
| Dell Venue 8 Atom Win8 Pro WiFi (Atom Z3740, 2GB RAM, 64GB SSD)      | 97420411 | £269.00 |
| Dell Venue 8 Atom Win8 Pro WiFi & 3G (Atom Z3740, 2GB RAM, 64GB SSD) | 97420415 | £305.00 |

## Windows



### Windows Accessories

| Suitable for Venue 8 O Venue   | e 11 🌔  | Suitable for                                       | Venue 8 〇 Venue 11 •              |                        | Suitable for          | Venue 8 O Venue 11   | •   |
|--|---|--|-----------------------------------|------------------------|-----------------------|--|---|
| Dell Mobile Keyboard<br>(inc built-in battery)<br>580-ABWU   |   | Dell Slim Ke<br>580-ACZY                           | yboard                            |                        | Dell Dock<br>452-BBRR |  |   |
| 100-ABW0   | £89.00  |  | £6                                | 1.00                   |                       |  | £63.00  |
| a contraction of the second se |   |  | 100                               |                        | 1<br>1<br>1           | C  |   |
|  |   |  |                                   |                        |                       |  |   |
| Suitable for Venue 8 ● Venu  | ie 11 🌘   |  |                                   |                        |                       |  |   |
| Suitable for Venue 8 ● Venu<br>Jabra Solemate<br>A6902167  | ıe 11 ●   | Dell Adapte  | er   Mini HDMI to SVG<br>/02MICRO | A                      | Noble Sec<br>A7112559 | urity Lock   |   |
| Jabra Solemate   | e 11 ●<br>£111.00   |  | /02MICRO                          | <sup>.A</sup><br>9.50  |                       | urity Lock   | £26.00  |
| Jabra Solemate   | £111.00   |  | VOZMICRO<br>£                     |                        |                       | urity Lock   | £26.00  |
| Jabra Solemate<br>A6902167   | £111.00   |  | VOZMICRO<br>£                     | 9.50<br>ble for        |                       | urity Lock<br>Product code   | £26.00<br>Price   |
| Jabra Solemate<br>A6902167<br>Windows Accessorie   | <b>£111.00</b><br>es  | NLHDMI-HSV   | /02MICRO<br>£                     | 9.50<br>ble for        | A7112559              |  |   |
| Jabra Solemate<br>A6902167<br>Windows Accessorie<br>Description  | £111.00<br>es   | NLHDMI-HSV<br>5130 (Atom)                          | /02MICRO<br>£                     | 9.50<br>ble for        | A7112559<br>ue 11     | Product code   | Price   |
| Jabra Solemate<br>A6902167<br>Windows Accessorie<br>Description<br>Dell Tablet Folio Case for Dell   | £111.00<br>es   | NLHDMI-HSV<br>5130 (Atom)<br>7130 (iCore)          | /02MICRO<br>£                     | 9.50<br>ble for<br>Ven | A7112559<br>ue 11     | Product code<br>460-BBJT   | Price<br>£20.00   |
| Jabra Solemate<br>A6902167<br>Windows Accessorie<br>Description<br>Dell Tablet Folio Case for Dell<br>Dell Tablet Folio Case for Dell  | £111.00<br>es<br>I Venue Pro 11 Model<br>I Venue Pro 11 Model<br>Pro 11 Model 7140 (id  | NLHDMI-HSV<br>5130 (Atom)<br>7130 (iCore)          | /02MICRO<br>£                     | 9.50<br>ble for<br>Ven | A7112559<br>ue 11     | Product code           460-BBJT           460-BBKS                                       | Price<br>£20.00<br>£20.00   |
| Jabra Solemate<br>A6902167<br>Windows Accessorie<br>Description<br>Dell Tablet Folio Case for Dell<br>Dell Tablet Folio Case for Dell<br>Dell Tablet Folio Case for Dell   | £111.00<br>es<br>I Venue Pro 11 Model<br>I Venue Pro 11 Model<br>Pro 11 Model 7140 (i0<br>e Venue 11 Atom                     | NLHDMI-HSV<br>5130 (Atom)<br>7130 (iCore)          | /02MICRO<br>£                     | 9.50<br>ble for<br>Ven | A7112559<br>ue 11     | Product code           460-BBJT           460-BBKS           460-BBKS                    | Price<br>£20.00<br>£20.00<br>£20.00   |
| Jabra Solemate<br>A6902167<br>Windows Accessorie<br>Description<br>Dell Tablet Folio Case for Dell<br>Dell Tablet Folio Case for Dell<br>Dell Tablet Folio - Dell Venue<br>Targus Rugged Max Pro Case  | £111.00<br>es<br>I Venue Pro 11 Model<br>I Venue Pro 11 Model<br>Pro 11 Model 7140 (id<br>e Venue 11 Atom<br>e Venue 11 iCore | NLHDMI-HSV<br>5130 (Atom)<br>7130 (iCore)<br>Core) | /02MICRO<br>£                     | 9.50<br>ble for<br>Ven | A7112559<br>ue 11     | Product code           460-BBJT           460-BBKS           460-BBNC           460-BBNC | Price           £20.00           £20.00           £20.00           £20.00           £20.00           £20.00 |

Dell USB Power Adapter

Dell Adapter | Mini HDMI to DVI

Dell Adapter | Mini HDMI to HDMI

Dell Wireless Keyboard with Folio Case for Venue 8
Dell Folio Case for Venue 8
Dell Folio Case for Venue 8

450-ABNT

470-12366

470-12367

580-ABVB

460-BBHK

£15.00

£9.50

£9.50

£38.00

£15.00

### Windows



| Windows Accessories   | Suitab  | ole for  |              |         |
|---|---------|----------|--------------|---------|
| Description   | Venue 8 | Venue 11 | Product code | Price   |
| Display Port to Display Port Cable (0.9m)                                     |         | •        | DISPLPORT3L  | £7.49   |
| Display Port to DVI Active Cable (0.9m)                                       |         |          | DP2DVIMM3BS  | £19.99  |
| Display Port to DVI Active Adapter  |         |          | DP2DVIS      | £17.99  |
| Display Port to VGA Active Cable (0.9m)                                       |         |          | DP2VGAMM3B   | £14.99  |
| Display Port to VGA Active Adapter  |         |          | DP2VGA2      | £14.99  |
| Display Port to HDMI Active Adapter   |         |          | DP2HDS       | £18.99  |
| HDMI to DVI-D Cable (0.9m)  |         |          | HDDVIMM3     | £6.99   |
| HDMI to HDMI Cable (0.9m)   |         |          | HDMM3M       | £6.99   |
| HDMI to VGA Active Adapter  |         |          | HD2VGAE2     | £18.99  |
| Targus Rugged Max Pro Case Venue 8  |         |          | 460-BBIP     | £28.50  |
| Dell Active Stylus  |         |          | 750-AAHC     | £18.00  |
| Targus Dell Tablet Car Adapter Venue (8 & 11)                                 |         |          | 450-ACGE     | £25.00  |
| Dell Adapter Micro USB to USB   |         |          | 470-AARR     | £6.00   |
| Dell Adapter USB to Ethernet Adapter (Ven 8 - Needs Micro USB to USB Adapter) |         |          | 450-18874    | £10.00  |
| Dell Wireless Keyboard & Mouse KM714  |         |          | 580-18381    | £31.00  |
| Dell USB 2 Button Mouse (requires Dell Dock)                                  |         |          | 570-11175    | £4.50   |
| Dell USB Wireless M325 Mouse (requires Dell Dock)                             |         |          | 570-11335    | £14.00  |
| Dell USB Keyboard (requires Dell Dock)  |         |          | 580-17608    | £8.50   |
| Dell Wireless Travel Mouse WM524  |         |          | 570-11557    | £16.00  |
| Microsoft Wedge Mobile Keyboard - Bluetooth                                   |         |          | A7194944     | £48.00  |
| Jabra Solemate  |         |          | A6902167     | £111.00 |
| Braven 570 Portable Wireless Speaker  |         |          | BRV-BZ570BBP | £59.99  |
| Braven 710 Portable Wireless Speaker  |         |          | BRV-B710SBA  | £99.99  |
| Tech Air neoprene Slip Case (10"-11.6")                                       |         |          | TANZ0305V2   | £5.96   |
| Port Design Twin Pack Universal Screen Protection for 10" Tablet              |         |          | 180641       | £2.52   |
| Kensington SureTrack™ Bluetooth Mouse   |         |          | K72437EU     | £30.00  |
| Stereo earbuds for tablet / smartphone / MP3                                  |         |          | 24-1521      | £1.98   |
| Economy stereo headset featuring moulded inline microphone                    |         |          | 24-1503      | £2.50   |
| Multimedia stereo headset featuring a boom microphone (Black)                 |         |          | 24-1512      | £4.00   |
| LiveScribe 2GB Echo Smartpen Digital Pen                                      |         |          | 10446        | £75.00  |
| MendIT Accidental Damage 2 Year for Tablet (up to £300 unit cost inc.VAT)     |         |          | XIADT2-300   | £26.00  |
| MendIT Accidental Damage 2 Year for Tablet (£300 - £400 unit cost inc.VAT)    |         |          | XIADT2-300   | £30.00  |
|   |         |          |              |         |
| MendIT Accidental Damage 2 Year for Tablet (> £400 unit cost inc.VAT)         |         |          | XIADT2-700   | £36.00  |
| MendIT Accidental Damage 3 Year for Tablet (up to £300 unit cost inc.VAT)     |         |          | XIADT3-300   | £36.00  |
| MendIT Accidental Damage 3 Year for Tablet (£300 - £400 unit cost inc.VAT)    |         |          | XIADT3-400   | £40.00  |
| MendIT Accidental Damage 3 Year for Tablet (> £400 unit cost inc.VAT)         |         |          | XIADT3-700   | £46.00  |
| Dell Upgrade to 2YR Prosupport  |         |          | 710-52436    | £40.00  |
| Dell Upgrade to 3YR Prosupport  |         |          | 710-52438    | £56.00  |
| Dell 3 year Collect & Return Warranty   |         | •        | 344-27775    | £30.00  |







### Microsoft Surface3 Windows 8.1 Pro 64GB (Wi-Fi)

- Quad-Core Intel Atom X7 Z8700
- Windows 8.1 Pro (64Bit) English
- 10.8 inch (1920 x 1280) touch display 4GB DDR3 SDRAM
- 4GB DDR3 SDRAM
   64GB SSD drive
- 64GB SSD drive
   Intel HD Graphi
- Intel HD Graphics2Yr Collect and Return Warranty

from £395.00 LC5-00002 + SURFWAR1

Product shown is for illustration purposes only – keyboard and stylus do not come as standard.

### **Microsoft Surface3 options**

| Description   | Product code         | Price   |
|---|----------------------|---------|
| Microsoft Surface 3 WiFi - 128GB - Intel Atom Processor - 4GB RAM - 10.8" Screen - 2 year warranty    | 7GM-00002 + SURFWAR1 | £455.00 |
| Microsoft Surface 3 LTE(4G) - 64GB - Intel Atom Processor - 4GB RAM - 10.8" Screen - 2 year warranty  | MA4-00004 + SURFWAR1 | £465.00 |
| Microsoft Surface 3 LTE(4G) - 128GB - Intel Atom Processor - 4GB RAM - 10.8" Screen - 2 year warranty | GL4-00004 + SURFWAR1 | £525.00 |
| Microsoft Surface 3 WiFi - 64GB - Intel Atom Processor - 4GB RAM - 10.8" Screen - 3 yr warranty       | LC5-00002 + SURFWAR2 | £425.00 |
| Microsoft Surface 3 WiFi - 128GB - Intel Atom Processor - 4GB RAM - 10.8" Screen - 3 yr warranty      | 7GM-00002 + SURFWAR2 | £485.00 |
| Microsoft Surface 3 LTE(4G) - 64GB - Intel Atom Processor - 4GB RAM - 10.8" Screen - 3 yr warranty    | MA4-00004 + SURFWAR2 | £495.00 |
| Microsoft Surface 3 LTE(4G) - 128GB - Intel Atom Processor - 4GB RAM - 10.8" Screen - 3 yr warranty   | GL4-00004 + SURFWAR2 | £555.00 |



### Microsoft Surface Pro 4 - Windows 10 Pro 128GB (WiFi)

- Intel m3 CPU (6th Gen)
- Windows 10 Professional
- 12.3 inch (2736 x 1824) touch display
- 4GB
- 128GB SSD drive
- Surface Pen
- Intel HD Graphics 515
- TPM Chip 2Yr Collect and Return Warranty

from £604.00

SU5-00002 + SURFWAR1

Product shown is for illustration purposes only - keyboard does not come as standard.

### Microsoft Surface4 options

| Description  | Product code         | Price     |
|--|----------------------|-----------|
| Microsoft Surface Pro 4 128GB - Intel Core i5 CPU (6th Gen) - 4GB RAM - 12.3" Screen - W10 - 2 yr warranty - inc Stylus  | 9PY-00002 + SURFWAR1 | £678.00   |
| Microsoft Surface Pro 4 256GB - Intel Core i5 CPU (6th Gen) - 8GB RAM - 12.3" Screen - W10 - 2 yr warranty - inc Stylus  | 7AX-00002 + SURFWAR1 | £835.00   |
| Microsoft Surface Pro 4 256GB - Intel Core i7 CPU (6th Gen) - 8GB RAM - 12.3" Screen - W10 - 2 yr warranty - inc Stylus  | SU9-00002 + SURFWAR1 | £980.00   |
| Microsoft Surface Pro 4 256GB - Intel Core i7 CPU (6th Gen) - 16GB RAM - 12.3" Screen - W10 - 2 yr warranty - inc Stylus | TH5-00002 + SURFWAR1 | £1,098.00 |
| Microsoft Surface Pro 4 512GB - Intel Core i7 CPU (6th Gen) - 16GB RAM - 12.3" Screen - W10 - 2 yr warranty - inc Stylus | TN3-00002+ SURFWAR1  | £1,350.00 |
| Microsoft Surface Pro 4 128GB - Intel m3 CPU (6th Gen) - 4GB RAM - 12.3" Screen - W10 - 3 yr warranty - inc Stylus       | SU5-00002 + SURFWAR2 | £634.00   |
| Microsoft Surface Pro 4 128GB - Intel Core i5 CPU (6th Gen) - 4GB RAM - 12.3" Screen - W10 - 3 yr warranty - inc Stylus  | 9PY-00002 + SURFWAR2 | £708.00   |
| Microsoft Surface Pro 4 256GB - Intel Core i5 CPU (6th Gen) - 8GB RAM - 12.3" Screen - W10 - 3 yr warranty - inc Stylus  | 7AX-00002 + SURFWAR2 | £865.00   |
| Microsoft Surface Pro 4 256GB - Intel Core i7 CPU (6th Gen) - 8GB RAM - 12.3" Screen - W10 - 3 yr warranty - inc Stylus  | SU9-00002 + SURFWAR2 | £1,010.00 |
| Microsoft Surface Pro 4 256GB - Intel Core i7 CPU (6th Gen) - 16GB RAM - 12.3" Screen - W10 - 3 yr warranty - inc Stylus | TH5-00002 + SURFWAR2 | £1,128.00 |
| Microsoft Surface Pro 4 512GB - Intel Core i7 CPU (6th Gen) - 16GB RAM - 12.3" Screen - W10 - 3 yr warranty - inc Stylus | TN3-00002+ SURFWAR2  | £1,380.00 |



| Surface 3 Accesories   |  |  |   |
|--|--|--|---|
|  |  |  |   |
| Suitable for Surface 3   | Suitable for Surface 3                                       | Suitable for Surface 3                                     |   |
| Docking Station for Surface<br>M9Z-00010                           | Surface Pen<br>4EY-00002                                     | Type cover 3 for Surface 3<br>Red - GV70015 Blue - GV70013 | Purple - GV70015  |
| £109   | £30  | Black - GV70011 Bright Blue - GV700                        | <sup>11</sup> £73   |
|  | Series and   |  |   |
| Suitable for Surface 3 & Surface 3 Pro                             | Suitable for Surface 3                                       | Suitable for Surface 3                                     | Suitable for Surface 3                                    |
| STM Ace Shoulder Bag 13"<br>Black - STMSTM112087M01                | STM Dux for Microsoft Surface 3<br>Black - STMSTM222103J01   | Woodland Kickstand Folio Case<br>Blue - MROMRMS3202        | Woodland Sleeve<br>Brown - MROMRMS3207                    |
| £22  | £18  | Brown - MROMRMS3203  | £22   |
|  |  |  |   |
| Suitable for Surface 3   | Suitable for Surface 3 & Surface 3 Pro                       | Suitable for Surface 3 & Surface 3 Pro                     | Suitable for Surface 3                                    |
| Executive Leather Kickstand Folio<br>Black - MROMRMS3201<br>£29.00 | HDMI-Mini Display Port Adaptor<br>Q7X-00013<br><b>£24.00</b> | VGA - Mini Display Port Adaptor<br>R7X-00013<br><b>£29</b> | Microsoft Wireless<br>Display Adapter<br>CG4-00003<br>£39 |
| Image  |  |  |   |
| Suitable for Surface 3 & Surface 3 Pro                             | Suitable for Surface 3 & Surface 3 Pro                       | Suitable for Surface 3                                     |   |
| Kensington USB 3.0 Universal<br>Single Video Dock                  | Kensington USB 3.0 Universal<br>Dual Video Dock              | Surface 3 Power Supply<br>4GY-00010                        |   |
| кззэ́70е0 <b>£70</b>   | кзз972eu <b>£80</b>  | £23.50   |   |
|  |  |  | •   |



### Surface Pro 4 Accessories









| Suitable for Surface 3 and Pro 4                          | Suitable for Surface 3 and Pro 4                                       | Suitable for Surface Pro 4                                   | Suitable for Surface Pro 4             |
|---|--|--|--|
| Surface Pro 4 Docking Station<br>PF3-00012<br><b>£105</b> | MS ARC Touch Mouse - Surface<br>Edition, Bluetooth<br>P9X-00003<br>£43 | Surface Pen V3<br>Black/Silver<br>3ZY-00021/3ZY-00011<br>£34 | Surface Pen Tip Kit<br>RJ4-00002<br>£8 |









| Suitable for Surface Pro 4 | Suitable for Surface Pro 4     | Suitable for Surface Pro 4 | Suitable for Surface Pro 4 |
|----------------------------|--------------------------------|----------------------------|----------------------------|
| Surface Pen Tip 50 Pack    | Surface Pro 4 Ethernet Adapter | Surface Pro 4 HDMI Adapter | Surface Pro 4 VGA Adapter  |
| TG9-00001                  | Q4X-00023                      | Q7X-00022                  | R7X-00024                  |
| £31                        | £24.50                         | £24.50                     | £24.50                     |





| Suitable for Surface Pro 4  |     | Suitable for Surface Pro 4   |                        |
|---|-----|--|------------------------|
| Surface Pro 4 Keyboard Type Cover<br>Black/Blue/Bright Blue/Red/Teal<br>R9Q-00010/R9Q-00012/R9Q-00011/R9Q-00014/R9Q-00015 | £70 | Urban Armor Gear Surface Pro 4 Case<br>Red/Cobalt/Black<br>UAG-SFPRO4-RED-VP/UAG-SFPRO4-CBT-VP/UAG-SFPRO4-Bl | <b>£37.50</b><br>.K-VP |

## Device Storage



### Desk/Wall Mounted Units

Charge Distore Synce



### **Device** Storage

### Charge only Carts



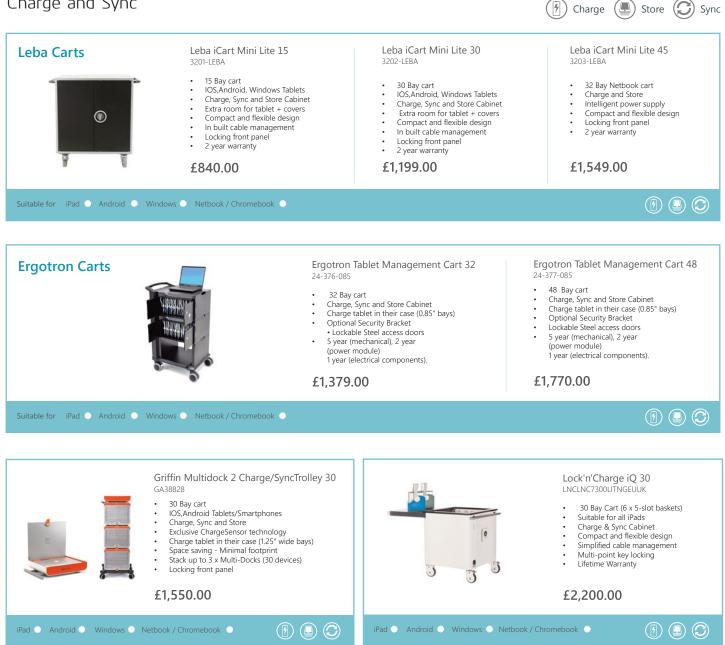


Suitable for iPad O Android O Windows O Netbook / Chromebook O

# **Device** Storage

### Charge and Sync





### **Device Storage Accessories**

| Description                                 | Product code    | Price   |
|---|-----------------|---------|
| Griffin 30-pin to USB cable - 10 pack       | XX37419         | £32.00  |
| Griffin Lightning to USB cable - 10 pack    | XX37418         | £93.00  |
| Griffin Micro USB to USB cable - 10 pack    | XX37420         | £22.00  |
| Leba Lightning Cable Kit (16x Cables)       | 9001-LEBA       | £109.00 |
| Leba NoteSecure Wall Mount Security Bracket | 4003-LEBA       | £109.00 |
| 1/2 days set up / training                  | XMA-SGTab Setup | £325.00 |





### Options available across all devices

### Accessories and Upgrades

We offer a whole range of accessories for mobile devices to ensure you get the most out of your purchase. From protective cases, to power adapters and batteries, earphones, headphones, keyboards, charging units, adapters to connect your device up to all sorts of displays and projectors, we have it all. There are new accessories appearing on the market all the time and we keep our ears close to the ground to make sure we can supply them for you. If you are looking for a device with additional storage or extra functionality such as cellular connectivity then we can offer these too.

### Leasing

XMA can provide a 2 year operating lease option for all devices, including accessories. With an operating lease you pay a consistent lease amount across 24 months and have various options available at the end of the period - you can buy the equipment at a Fair Market Value, return the equipment or extend the contract. The lease option includes insurance against accidental damage and theft.

### Insurance

When purchasing devices outright, XMA can provide options for accidental damage and theft insurance. The cover offered has no excess and the device is covered while at home and even on holiday.

### Warranty Extension

Every device offered on the framework includes a 2 year collect and return warranty, all administered by XMA via our helpline and online framework portal. XMA can extend the term of the warranty to 3 or 4 years and provide onsite options. Where data security is especially important we can provide options that allow you to retain the storage from a faulty device or have us destroy it onsite.

### Services

XMA can offer a number of services to assist in the deployment of mobile devices in your school or institution. We can asset tag or laser etch (minimum 10 units) your devices with asset numbers and your institution's logo, pre-configure your devices with applications and settings and store your device in our bonded warehouse for staged rollouts.

### **Mobile Device Management**

XMA can advise you on the most appropriate management solution for your organisation. We work with a number of Mobile Device Management partners who offer management across all major mobile platforms and have both hosted and on site options.





### Get Advice and Order

XMA's team in Glasgow can advise you on the devices available under this framework as well as associated accessories and services. Contact the team by phone or e-mail using the details below.

### Call 0845 688 8775 Monday to Friday, 09.00 - 17.30

#### Visit scotland@xma.co.uk

Our dedicated ordering portal will be available soon, offering access to pricing, online ordering, order tracking and more. Watch this space.

### **Delivery and Returns**

Standard items will be delivered within 10 working days. XMA's customer service team can advise you on the status of your order and manage returns. Contact the team by phone or e-mail using the details below.

### Call 0115 846 4656 Monday to Friday, 09.00 - 17.30

Email customer.services@xma.co.uk

### Framework Team

### Framework Account Managers

For advice on which of the framework devices is best for your institution, speak to our Framework Account Managers. This team can also provide help on any accessories and services that you require to go alongside them.

Kenny Macniven kenny.macniven@xma.co.uk 0115 846 4221 David Warren david.warren@xma.co.uk 0115 846 4217 Martin Tamburrini martin.tamburrini@xma.co.uk 0115 846 4219 Mark Walker mark.walker@xma.co.uk 0115 846 4218

Ioana Calarasu Ioana.calarasu@xma.co.uk 0115 846 4100

### **Order Management**

If you have already placed an order and want an update or to make a change, contact our Glasgow based Order Management Specialist.

Helen Ross helen.ross@xma.co.uk 0115 846 4100

### **Framework Managers**

If you have any issues that you need to escalate and the Framework Account Managers can't help then contact the Framework Managers who have overall responsibility for the framework.

#### Steven Robertson

steven.robertson@xma.co.uk 07506 210061





# About optional MendIT insurance

MendIT Insurance is suitable for all makes and models of tablets and notebooks, providing protection against those everyday mishaps that occur at home, work or on holiday. Whether physical, liquid, fire or flood damage, MendIT insurance has you protected.

With an easy claims process and fully trained and accredited engineers, MendIT aim to have your device either repaired, or replaced and returned to you within the shortest time possible.

Examples of Accidental Damage can be dropping your device on to a hard surface, such as a wooden or concrete floor, resulting in a cracked/smashed screen/case. Liquid damage can consist of either a drinks spillage or caught in the rain.



### **Provision and Process**

- You will receive insurance documents and a policy number after product registration
- You will receive worldwide cover and no excess on the policy
- To make a claim online visit www.compucover.co.uk/claims
- Claims must be reported within 14 days of the event
- MendIT will arrange collect of the defective device, repair and return it to your location (UK nationwide)
- MendIT will incur all repair and logistical costs during this process
- Examples of accidental damage cover include drops, liquid damage and accidental breakage

MendIT Insurance must be purchased during the manufacturer's standard warranty period (check guidance with the device or on the manufacturer's website). Your policy will begin from the date you purchased your MendIT insurance.

MendIT is an Appointed Representative of Summit Insurance Services Limited, and regulated by the Financial Services Authority (FSA). Summit Insurance Services Ltd's FSA Register No. 300172





# Wi-Fi and Infrastructure

XMA work with world class infrastructure partners and our specialist team will either confirm that your existing network infrastructure is suitable for your expanding mobile device rollout or advise on appropriate upgrades. We offer wireless solutions that can grow with your deployment, offering secure access to network services and appropriate access to the internet. We design these solutions to provide coverage and capacity to support your deployment now and as it expands in the future.

### Featured infrastructure partner - Aerohive



Public sector organisations require "business-grade" wireless networks – those that are managed centrally and offer sophisticated features for scaling the network throughout buildings, campuses, and local authorities. Aerohive cost-effectively delivers these features – and more – so you can take networking to the next level.

| Features   | Benefit(s)  |
|--|---|
| Simple, Zero-Touch Deployment Model (for routers and Wi-Fi networks  | <ul> <li>No need for wireless or networking expertise</li> <li>Just plug in the router or access point</li> <li>The device will "phone home" and get its configuration from a single, centralized HiveManager</li> <li>Changes are automatically pushed to the device</li> </ul>  |
| Centralized management across multiple sites from a single console or online service                             | <ul> <li>Same HiveManager for routers and access points</li> <li>Unified wired/wireless policies enable the same experience for both wired and wireless access</li> <li>Offers easy-to-use management for streamlining operations and reducing opex (operating expenses)</li> </ul>   |
| • Fast, Secure Roaming and Identity-based Security, enforced in every access point and router as a user connects | <ul> <li>Provides enhanced security above and beyond 802.11's inherent authentication and over-the-air encryption including integrated firewall, WIPS, VPN,</li> <li>RADIUS, and Active Directory support</li> <li>Users can easily and securely roam between access points and the router with no loss in connectivity.</li> </ul> |
| Mesh Technology for AP-to-AP Direct Communications   | <ul> <li>Ensures highest levels of network availability and resiliency, as network "self heals" around any failure points</li> <li>Eliminates need to cable APs to switches in difficultt-to-wire locations</li> </ul>  |
| Simple Pricing Model and No Feature Licensing  | <ul> <li>Grows with your needs (Linear cost curve as you grow)</li> <li>Eliminates budget "surprises" as you need additional features for new applications (i.e. QoS, VPN, mesh)</li> </ul>   |
| Secure Guest Access with Integrated Captive Web Portal   | <ul> <li>Provides easy-to-deploy guest access to access points or routers</li> <li>Offers multiple methods to ensure acceptable use or authentication</li> <li>Provides protection against intrusions by temporary users</li> </ul>   |
| Subscription Model for Branch Networks   | <ul> <li>Provides maximum flexibility for deploying branch networks</li> <li>Eliminates pre-staging and remote IT expertise requirements</li> <li>Built in network-based mobile device management</li> </ul>  |
| Dynamic Airtime Scheduling   | <ul> <li>Optimizes performance for each wireless traffic type, including latency-sensitive voice and video, as well as fair network access for all 802.11 client types (11a/b/g/n)</li> <li>Prevents slow clients from impacting the performance of fast clients</li> </ul>   |





### Device Management

As mobile devices like tablets are designed to be used on the move, it is important to consider how to manage them and deliver apps to them when they are outside of your network. Mobile Device Management (MDM) solutions allow you to monitor, support and secure mobile devices over the air. With iPad, MDM can also manage and deploy apps purchased from Apple's Volume Purchase Programme.

### Featured MDM partner - AirWatch

Government departments at local and central levels are embracing mobility. With the increase in number of mobile devices and applications used by public sector workers, IT administrators are being challenged to ensure public sector security requirements are being met. AirWatch is helping government departments address security concerns surrounding enterprise mobility while also considering tight budgets and resource constraints.

#### **Enhanced Security**

AirWatch enables government departments to leverage advanced mobile devices and applications without compromising security and compliance. AirWatch's advanced security capabilities include strong user authentication using AD/LDAP, certificate-based access to enterprise Email, Wi-Fi and VPN networks, and secure distribution of apps and documents. AirWatch meets government compliance standards and ensures your confidential data is protected.

#### **Compliance Monitoring**

AirWatch constantly monitors your device fleet for unauthorised users, compromised devices, blacklisted apps and other risks. When a threat is identified, AirWatch can block access to enterprise email, applications and resources, lock, and wipe a device automatically through our configurable compliance engine.

#### Secure Content Locker

With the AirWatch Secure Content Locker mobile application, government agencies can now securely distribute and access sensitive documents from their mobile device. Transmit documents over industry standard 256-bit SSL encrypted connections and prevent access for unauthorised users or non-compliant devices. Control a user's ability to edit, share or open files in unauthorised applications, and remotely wipe documents from the console.

#### **VPN On Demand**

AirWatch provides the ability to provision a VPN profile to devices to automatically configure access to corporate networks and file systems. Our advanced VPN On Demand capability allows mobile users to securely access specific websites through a VPN tunnel. This process is invisible and seamless to the user, allowing them to continue working without interruptions.

### **Benefits for Public Sector:**

- Enforce mobile security, compliance, and maximise Data Loss Prevention
- Implement a secure way to distribute and access confidential documents
- Ensure protected sites are accessed through a secure VPN tunnel
- Implement a scalable solution to support your growing mobile deployment
- Adopt a flexible platform that supports corporate devices and BYOD/CYOD programmes
- Take advantage of flexible deployment models and competitive pricing

Contact your XMA account manager who can arrange a webinar to discuss further details.

# We are XMA.

Ensure you have the most up-to-date framework buyer's guide by visiting the framework portal at www.xma.co.uk/scotland

If you have any questions relating to the framework contact us on the details below.



Call 0845 688 8775 E-mail scotland@xma.co.uk Visit www.xma.co.uk/scotland Follow us @WeareXMA