



165 Capitol Avenue  
Hartford, CT 06106-1658

September 29, 2016

Thomas Shea  
Sales Account Manager  
EMC Corporation  
175 Capital Boulevard  
Rocky Hill, CT 06085  
[Thomas.D.Shea@emc.com](mailto:Thomas.D.Shea@emc.com)

Re: Master Agreement #B-04-008

Dear Mr. Shea;

I have received your recent requests to update the Product Schedule associated with the above noted Master Agreement. **This change adds the attached hardware, software, and services for the Judicial Branch to the current product schedule.**

Given the terms and conditions of this agreement, the request to update the Product Schedule is approved. A copy of your Product Schedule Update request is attached to this letter. Please consider the services a part of the associated Master Agreement and retain this approval for future reference.

Best regards,

A black rectangular redaction box covers the signature of Jean Del Greco. A blue ink scribble is visible to the left of the redaction.

Jean Del Greco  
Contract Specialist  
DAS Procurement Services

cc: Master Agreement File B-04-008



September 29, 2016

Jean Del Greco  
Contract Specialist, State of Connecticut  
Department of Administrative Services  
Procurement Services  
165 Capital Avenue 5<sup>th</sup> Floor South  
Hartford, CT 06106-1658

Reference: EMC Quote # 6000565942, 6000448521.

**Master Agreement B-04-008**

Dear Jean Del Greco:

In accordance with our agreement Contract # B-04-008 please consider this a Product Schedule Update request to add attached quotation # 6000565942, 6000448521 to the current Product Schedule

Please contact me if you have any questions.

Sincerely,

A handwritten signature in black ink, which is partially obscured by a thick black horizontal bar. The signature appears to be "Thomas Shea".

Thomas Shea  
EMC Sales Account Manager  
Cell: 203 803-3669  
Thomas.D.Shea@emc.com

**Quote**



EMC Corporation  
176 South Street  
HOPKINTON MA 01748  
USA

**Quote Prepared By:** JEFFREY DAHAN  
**Email:** JEFFREY.DAHAN@EMC.COM  
**Quote #:** 6000565942 V02  
**Date:** 13.09.2016  
**Valid Until:**  
**Contract #:** CT - 04ITZ0008MA,B-04-008  
**Payment Terms:** NET 30

Sold To:	Bill To:	Ship To:	Install At:	End User:
JUDICIAL BRANCH, STATE OF CONNECTICUT	JUDICIAL BRANCH, STATE OF CT	JUDICIAL BRANCH, STATE OF CT	JUDICIAL BRANCH, STATE OF CT	JUDICIAL BRANCH, STATE OF CONNECTICUT
Antonio Quental 860-372-1535 400 GRAND ST WATERBURY CT 06702 USA	Mary Sitaro 860 282-6505 FL 6 99 E RIVER DR EAST HARTFORD CT 06108 USA	Antonio Quental 860-372-1535 BLDG 230 445 EASTERN POINT RD GROTON CT 06340 USA	Antonio Quental 860-372-1535 BLDG 230 445 EASTERN POINT RD GROTON CT 06340 USA	Antonio Quental 860-372-1535 400 GRAND ST WATERBURY CT 06702 USA

Item	Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #
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**SUPERNA**

**SYSTEM SUPERNA - EMC SELECT**

EYEGLOSS-0032UE	SEL IGLS BASIC-ADV TO ENT UPGRADE 2 PACK	1	EA	4,015.00	4,015.00	25.00%	3,011.25		
EYEGL-003UA2EM3	SEL IGLS KIT B-A2E UPGRD 3YR	1	EA	1,244.00	1,244.00	0.00%	1,244.00		
<b>Hardware Sub-total</b>				<b>\$5,259.00</b>	<b>\$5,259.00</b>	<b>19.09%</b>	<b>\$4,255.25</b>		
<b>Hardware Wty and Maint Sub-total</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>\$0.00</b>		

**Configuration Sub-total**

<b>Hardware Sub-total</b>	<b>\$5,259.00</b>	<b>\$5,259.00</b>	<b>19.09%</b>	<b>\$4,255.25</b>
<b>Configuration Total</b>	<b>\$5,259.00</b>	<b>\$5,259.00</b>	<b>19.09%</b>	<b>\$4,255.25</b>

**3 NL NODES - GROTON**

**SYSTEM ISILON NL410**

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Item	Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #
612-0027	24GB RAM (NEXT GEN)	3	EA	0.00	0.00	0.00%	0.00		
613-0008	10GBE DUAL-PORT SFP WITHOUT OPTICS	3	EA	0.00	0.00	0.00%	0.00		
611-0046	72TB HDD/3.5IN	3	EA	0.00	0.00	0.00%	0.00		
NL410-SAT-002	NL410-72T/24G/2X10GE 2X1GE	3	EA	223,899.00	223,899.00	69.00%	69,408.69		
851-0099	2 SFP+ OPTICS KIT - 10GBE	3	EA	1,494.00	1,494.00	69.00%	463.14		
851-0209	CABLE, 1B QDR, QSFP-QSFP, 3M	6	EA	1,350.00	1,350.00	52.00%	648.00		
800-0012	PWRCRD,2,1EC320 C14-C13,208V UNIVERSAL	3	EA	147.00	147.00	69.00%	45.57		
M-PREHWI-001	PREMIUM HARDWARE SUPPORT	1	EA	86,201.22	86,201.22	69.00%	26,722.38	42	
<b>Hardware Sub-total</b>				<b>\$226,890.00</b>	<b>\$226,890.00</b>	<b>68.90%</b>	<b>\$70,565.40</b>		
<b>Hardware Wty and Maint Sub-total</b>				<b>\$86,201.22</b>	<b>\$86,201.22</b>	<b>69.00%</b>	<b>\$26,722.38</b>		
TRK-ENT ADV DESC	CONADV/SNAP/QTA/SYNC/POOL	1	EA	0.00	0.00	0.00%	0.00		
200-0404-CF	INSIGHTIQ FOR ONEFS=ID	3	EA	0.00	0.00	0.00%	0.00		
M-PRESWI-001	PREMIUM SOFTWARE SUPPORT	1	EA	0.00	0.00	0.00%	0.00	42	
201-0305-CF	SW: ENTERPRISE ADV BUNDLE (TIER 3)=ID	3	EA	71,349.00	71,349.00	69.00%	22,118.19		
M-PRESWI-001	PREMIUM SOFTWARE SUPPORT	1	EA	44,950.08	44,950.08	69.00%	13,934.52	42	
200-0359-CF	ENTERPRISE-SMARTDEDUPE (TIER 3)=ID	3	EA	26,034.00	26,034.00	69.00%	8,070.54		
M-PRESWI-001	PREMIUM SOFTWARE SUPPORT	1	EA	16,401.42	16,401.42	69.00%	5,084.44	42	
<b>Software Sub-total</b>				<b>\$97,383.00</b>	<b>\$97,383.00</b>	<b>69.00%</b>	<b>\$30,188.73</b>		
<b>Software Wty and Maint Sub-total</b>				<b>\$61,351.50</b>	<b>\$61,351.50</b>	<b>69.00%</b>	<b>\$19,018.96</b>		
PS-BAS-EXIS4U	ISILON 4U NODE EXPANSION BASE	1	EA	2,590.00	2,590.00	15.00%	2,201.50		

**Quote**



EMC Corporation  
176 South Street  
HOPKINTON MA 01748  
USA

**Quote Prepared By:** JEFFREY DAHAN  
**Email:** JEFFREY.DAHAN@EMC.COM  
**Quote #:** 6000565942 V02  
**Date:** 13.09.2016  
**Valid Until:**  
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**Payment Terms:** NET 30

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PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1	EA	0.00	0.00	0.00%	0.00		
PS-BAS-AD1N	INSTALLATION OF 1 ISILON NODE	2	EA	860.00	860.00	15.00%	731.00		
<b>Services Sub-total</b>				<b>\$3,450.00</b>	<b>\$3,450.00</b>	<b>15.00%</b>	<b>\$2,932.50</b>		

**Configuration Sub-total**

<b>Hardware Sub-total</b>	<b>\$226,890.00</b>	<b>\$226,890.00</b>	<b>68.90%</b>	<b>\$70,565.40</b>
<b>Software Sub-total</b>	<b>\$97,383.00</b>	<b>\$97,383.00</b>	<b>69.00%</b>	<b>\$30,188.73</b>
<b>Prepaid HW Maintenance Sub-total</b>	<b>\$86,201.22</b>	<b>\$86,201.22</b>	<b>69.00%</b>	<b>\$26,722.38</b>
<b>Prepaid SW Maintenance Sub-total</b>	<b>\$61,351.50</b>	<b>\$61,351.50</b>	<b>69.00%</b>	<b>\$19,018.96</b>
<b>Services Sub-total</b>	<b>\$3,450.00</b>	<b>\$3,450.00</b>	<b>15.00%</b>	<b>\$2,932.50</b>
<b>Configuration Total</b>	<b>\$475,275.72</b>	<b>\$475,275.72</b>	<b>68.56%</b>	<b>\$149,427.97</b>

**Proposal Summary**

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176 South Street  
HOPKINTON MA 01748  
USA

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**Email:** JEFFREY.DAHAN@EMC.COM  
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**Date:** 13.09.2016  
**Valid Until:**  
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**Payment Terms:** NET 30

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<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>UOM</b>	<b>Total List Price (USD)</b>	<b>Total Contract Price (USD)</b>	<b>Discount</b>	<b>Extended Price (USD)</b>	<b>Months</b>	<b>Contract #</b>
	<b>Hardware Summary</b>			\$232,149.00	\$232,149.00	67.77%	\$74,820.65		
	<b>Software Summary</b>			\$97,383.00	\$97,383.00	69.00%	\$30,188.73		
	<b>Services Summary</b>			\$3,450.00	\$3,450.00	15.00%	\$2,932.50		
	<b>Prepaid HW Maintenance Summary</b>			\$86,201.22	\$86,201.22	69.00%	\$26,722.38		
	<b>Prepaid SW Maintenance Summary</b>			\$61,351.50	\$61,351.50	69.00%	\$19,018.96		
	<b>Total Products and Services (USD)</b>						\$153,683.22		
	<b>Total Price (USD)</b>						\$153,683.22		

# Quote



EMC Corporation  
176 South Street  
HOPKINTON MA 01748  
USA

**Quote Prepared By:** THOMAS SHEA  
**Email:** THOMAS.D.SHEA@EMC.COM  
**Quote #:** 6000448521 V01  
**Date:** 12.09.2016  
**Valid Until:**  
**Contract #:** CT - 04ITZ0008MA,B-04-008  
**Payment Terms:** NET 30

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Antonio Quental	Mary Sitaro	Antonio Quental	Antonio Quental	Antonio Quental
860-372-1535	860 282-6505	860-372-1535	860-372-1535	860-372-1535
400 GRAND ST WATERBURY CT 06702 USA	400 GRAND ST WATERBURY CT 06702 USA	BLDG 230 445 EASTERN POINT RD GROTON CT 06340 USA	BLDG 230 445 EASTERN POINT RD GROTON CT 06340 USA	400 GRAND ST WATERBURY CT 06702 USA

Item	Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #
<b>DP SUITE FOR VMWARE</b>									
<b>SYSTEM DATA PROTECTION SUITE SOLUTION</b>									
458-001-192	DPS FOR VMWARE	1	EA	0.00	0.00	0.00%	0.00		
456-109-974	DPS FOR VMWARE 2TB AVE ENABLER=CA	1	EA	0.00	0.00	0.00%	0.00		
456-107-804	DPS FOR VMWARE RP4VM ENABLER=IB	101	EA	0.00	0.00	0.00%	0.00		
456-110-832	DPS FOR VMWARE SOCKETS=IA	101	EA	212,100.00	212,100.00	60.00%	84,840.00		
456-110-835	DPS FOR VMWARE DPSEARCH ENABLER=CA	1	EA	0.00	0.00	0.00%	0.00		
456-110-834	DPS FOR VMWARE DPA ENABLER-C=CB	1	EA	0.00	0.00	0.00%	0.00		
M-PRESWDD-M1	PREMIUM SOFTWARE SUPPORT (DD)	1	EA	121,957.50	121,957.50	60.00%	48,783.00	30	
<b>Software Sub-total</b>				<b>\$212,100.00</b>	<b>\$212,100.00</b>	<b>60.00%</b>	<b>\$84,840.00</b>		
<b>Software Wty and Maint Sub-total</b>				<b>\$121,957.50</b>	<b>\$121,957.50</b>	<b>60.00%</b>	<b>\$48,783.00</b>		
PS-PKG-DPS	DPS SOLUTION PACKAGE	1	EA	1,690.00	1,690.00	100.00%	0.00		
<b>Services Sub-total</b>				<b>\$1,690.00</b>	<b>\$1,690.00</b>	<b>100.00%</b>	<b>\$0.00</b>		

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Antonio Quental	Mary Sitaro	Antonio Quental	Antonio Quental	Antonio Quental
860-372-1535	860-282-6505	860-372-1535	860-372-1535	860-372-1535
400 GRAND ST WATERBURY CT 06702 USA	400 GRAND ST WATERBURY CT 06702 USA	BLDG 230 445 EASTERN POINT RD GROTON CT 06340 USA	BLDG 230 445 EASTERN POINT RD GROTON CT 06340 USA	400 GRAND ST WATERBURY CT 06702 USA

Item	Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #
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**Configuration Sub-total**

<b>Software Sub-total</b>				<b>\$212,100.00</b>	<b>\$212,100.00</b>	<b>60.00%</b>	<b>\$84,840.00</b>		
<b>Prepaid SW Maintenance Sub-total</b>				<b>\$121,957.50</b>	<b>\$121,957.50</b>	<b>60.00%</b>	<b>\$48,783.00</b>		
<b>Services Sub-total</b>				<b>\$1,690.00</b>	<b>\$1,690.00</b>	<b>100.00%</b>	<b>\$0.00</b>		
<b>Configuration Total</b>				<b>\$335,747.50</b>	<b>\$335,747.50</b>	<b>60.20%</b>	<b>\$133,623.00</b>		

**Proposal Summary**

<b>Software Summary</b>				<b>\$212,100.00</b>	<b>\$212,100.00</b>	<b>60.00%</b>	<b>\$84,840.00</b>		
<b>Services Summary</b>				<b>\$1,690.00</b>	<b>\$1,690.00</b>	<b>100.00%</b>	<b>\$0.00</b>		



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Prepaid SW Maintenance Summary				\$121,957.50	\$121,957.50	60.00%	\$48,783.00		
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<b>Total Products and Services (USD)</b>							<b>\$133,623.00</b>		
<b>Total Price (USD)</b>							<b>\$133,623.00</b>		