RFP-37 Rev. 11/22/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079

Telephone Number

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date: 18 September 2015

Proposal Due Date: 20 August 2014

SUPPLEMENT DATE:

28 November 2018

CONTRACT AWARD SUPPLEMENT #24

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint				
FOR: All Using State Agencies and I	olitical Subdivisions	TERM OF CONTRACT: 18 September 2015 through 31 December 2019		
CHANGE TO IN STATE (NON-SB) CONTRACT VALUE	CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE	AGENCY REQUISITION NUMBER: CHANGE TO OUT OF STATE CONTRACT VALUE	CHANGE TO TOTAL CONTRACT AWARD VALUE	
n/c	n/c	n/c	n/c	

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #24 has been issued to Contract Award #14PSX0125 to update price schedules for Canon U.S.A. Refer to Exhibit B marked "Supplement #24" when utilizing this Contract Award. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

APPROVED								

JANET DELGRECO OLSON

Contract Specialist

(Original Signature on Document in Procurement Files)

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #24

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: **631 330-5443** Fax. No.: **631 330-5459**

Contact Person: Dave Rothauser Delivery: as specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: drothauser@cusa.canon.com www.usa.canon.com

Remittance Address: **See Below**

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon Financial Services, Inc.

Company Address: **158 Gaither Drive, Suite 200, Mt. Laurel NJ 08054**Tel. No.: **1-800-220-0200**Fax. No.: **1-856-505-1986**

Contact Person: Reena Maley

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: Governmentaccounts@cfs.canon.com

Remittance Address: 14904 Collections Center Drive, Chicago IL 60693

Certification Type (SBE,MBE or None):

Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: 0% 00 Net 45

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: **866-677-9844** Fax No.: **866-677-9848**

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: **455 Governor's Highway, South Windsor CT 06074** *Tel. No.:* **860 528-9881** *Fax No.:* **860 289-3512**

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.ryanbusiness.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: **Net 30 days ARO**

CONTRACT SUPPLEMENT RFP-37 - Rev. 11/22/16

Prev. Rev. 4/28/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #24

Below is authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Flo-Tech

Company Address: 699 Middle Street, Middletown CT 06457

Tel. No.: **860 613-3333** Fax No.: **860 613-3340**

Contact Person: Jennifer LaBonte
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jennifer.labonte@flotech.net http://flotech.net/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: LDI/Mohegan LLC dba KOTA Solutions
Company Address: 13 Crow Hill Road, Uncasville CT 06382

Tel. No.: **860 862-6274** Fax No.: **860 862-6140**

Contact Person: Lynn Foster

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: lfoster@kotasolutions.com http://www.kotasolutions.com http://www.kot

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

CONTRACTOR NAME

00	
	SUPPLEMENT 24
Ітем #	DESCRIPTION OF COMMODITY AND/OR SERVICES
1	Click on the following link to bring you to NASPO ValuePoint website to show current pricing for the above Contractor.
	http://www.naspovaluepoint.org/#/contract-details/56/contractor/280
	Look for the most recent update for pricing. The following categories are allowed through Connecticut's Participating Addendum only for Contractor:

Group B: High Production equipment

CANON U.S.A., INC.

Group C: Wide Format equipment

Group F: Scanners (excludes flatbed)

Note: Per Connecticut's Participating Addendum <u>no leasing</u> is allowed for any equipment offering on NASPO ValuePoint's Master Agreement.

RFP-37 Rev. 11/22/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date:
18 September 2015

Proposal Due Date:
20 August 2014

SUPPLEMENT DATE: 17 October 2018

CONTRACT AWARD SUPPLEMENT #23

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint					
FOR:		TERM OF CONTRACT:			
All Using State Agencies and Political Subdivisions		18 September 2015 through 31 December 2019			
		AGENCY REQUISITION NUMBER:			
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT		
CONTRACT VALUE	Business Contract Value	CONTRACT VALUE	AWARD VALUE		
n/c	n/c	n/c	n/c		

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #23 has been issued to Contract Award #14PSX0125 to update price schedules for Canon U.S.A., Inc., Ricoh USA, Inc. and Xerox Corporation. Refer to Exhibit B marked "Supplement #23" when utilizing this Contract Award. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

APPROVED		
	IANET DELGRECO OLSON	

Contract Specialist (Original Signature on Document in Procurement Files)

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #23

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: **631 330-5443** Fax. No.: **631 330-5459**

Contact Person: Dave Rothauser Delivery: as specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: drothauser@cusa.canon.com www.usa.canon.com

Remittance Address: **See Below**

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon Financial Services, Inc.

Company Address: **158 Gaither Drive, Suite 200, Mt. Laurel NJ 08054**Tel. No.: **1-800-220-0200**Fax. No.: **1-856-505-1986**

Contact Person: Reena Maley

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: Governmentaccounts@cfs.canon.com

Remittance Address: 14904 Collections Center Drive, Chicago IL 60693

Certification Type (SBE,MBE or None):

Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: 0% 00 Net 45

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: **866-677-9844** Fax No.: **866-677-9848**

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): **MBE**Agrees to Supply Political SubDivisions: **Yes**

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: **455 Governor's Highway, South Windsor CT 06074** *Tel. No.:* **860 528-9881** *Fax No.:* **860 289-3512**

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.ryanbusiness.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: **Net 30 days ARO**

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #23

Below is authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Flo-Tech

Company Address: 699 Middle Street, Middletown CT 06457

Tel. No.: **860 613-3333** Fax No.: **860 613-3340**

Contact Person: **Jennifer LaBonte**Contact Person Address: **same as above**

Company E-mail Address and/or Company Web Site: jennifer.labonte@flotech.net http://flotech.net/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: LDI/Mohegan LLC dba KOTA Solutions
Company Address: 13 Crow Hill Road, Uncasville CT 06382

Tel. No.: **860 862-6274** Fax No.: **860 862-6140**

Contact Person: Lynn Foster

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: lfoster@kotasolutions.com http://www.kotasolutions.com/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Ricoh USA, Inc.

Company Address: 70 Valley Stream Parkway, Malvern PA 91355

Tel. No.: 973 882-2000 Tel. No.: 973 882-2000

Contact Person: Mike Pallotta

Contact Person Address: 5 Dedrick Place, West Caldwell NJ 07006

Company E-mail Address and/or Company Web Site: mike.pallotta@ricoh-usa.com www.ricoh-usa.com

Remittance Address: Ricoh USA, Inc., Box 827577, Philadelphia PA 19182-7577

Certification Type (SBE,MBE or None): **None**Certification Type (SBE,MBE or None): **None**

Payment Terms: Net 45 ARO

Below is small business authorized dealer(s) for Ricoh USA, Inc.

Company Name: Advanced Copy Technologies, Inc. dba ACT Group

Company Address: 20 Commerce Drive, Cromwell CT 06416

Tel. No.: 860 632-9294 Tel. No.: 860 632-9294

Contact Person: Cynthia Gondek
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: cindi@advancedcopy.com www.advancedcopy.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Certification Type (SBE,MBE or None): MBE

Payment Terms: Net 30 ARO

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #23

Below is authorized dealer(s) for Ricoh USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053/860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Prism Office Solutions

Company Address: 158 Bull Hill Lane, West Haven CT 06516

Tel. No.: 1-866-GOPRISM / 203 937-6006 Fax No.: 203 937-1470

Contact Person:

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: info@prismoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Xerox Corporation

Company Address: 45 Glover Avenue, Norwalk CT 06856-4505

Tel. No.: 857-241-6317 (cell) Fax No.: 877-518-4579

Contact Person: C. Yvonne Hickey Delivery: As specified on Purchase Order

Contact Person Address: 201 Merritt Y, Norwalk CT 06851-1056

Company E-mail Address and/or Company Web Site: www.xerox.com www.xerox.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Below is authorized dealer(s) for Xerox Corporation

Company Name: Advantage Business Systems

Company Address: 30 Hazel Terrace, Lower Level, Suite #J, Woodbridge CT 06585

Tel. No.: 203 777-0011 ext. 712 Fax No.: 203 725-0844

203 745-0231 (cell)
Contact Person: Meir Holtzberg

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mholtzberg@ctxerox.com www.copiersct.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Page 4 of 6

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #23

Company Name: CBS, A Xerox Company

Company Address: 100 Great Meadow Road, Wethersfield CT 06190

Tel. No.: **860 667-2900 ext. 28171** Fax No.:

Contact Person: Steve Velardi

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: CBS, A Xerox Company

Company Address: 40 Richards Avenue, Norwalk CT 06854 Tel. No.: 203 831-9750 / 860 985-5082 Fax No.:

Contact Person: Bryan Maler

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: bmaler@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: CBS, A Xerox Company

Company Address: 1480 Boston Post Road, Old Saybrook CT 06475

Tel. No.: **860 667-2900 ext. 28171** Fax No.:

Contact Person: R. Stephen Velardi
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Below is small business authorized dealer(s) for Xerox Corporation

Company Name: Janco Business Systems, Inc.

Company Address: 14 Town Line Road, Wolcott CT 06716

Tel. No.: 203 7879-4936 Fax No.: 203 879-5784

Contact Person: James J. Jannetty
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jimj@janco.us_www.jancocopiers.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): **SBE**Agrees to Supply Political SubDivisions: **Yes**

Payment Terms: Net 30 days ARO

Page 5 of 6

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #23

Local Xerox Direct Sales Representatives:

Valeria Nichols Ronnie Reaves
Production Solutions Executive Client Manager

<u>valeria.nichols@xerox.com</u>
203 424-8206 (cell)

<u>ronnie.reaves@xerox.com</u>
203 617-7425 (cell)

585 422-5700 (voicemail) 585 422-5292 (voicemail)

Dave DerosaArt MusumeciClient ManagerProduction Solutions Executivedavid.derosa@xerox.comarturo.musumeci@xerox.com

203 617-7306 (cell) 646 593-0904 (cell) 585 422-5389 (voicemail) 212 716-4685 (voicemail)

Toll Free Services – Xerox Corporation

Customer Service/Billing - Billing Issues

Phone number: 800-435-6333 Fax number: 888-323-6556

Xerox Service/Support – Equipment Service Issues

Phone number: 800-822-2979

Xerox Metered Supplies/Auto Replenishment – to order metered supplies

Phone number: 800-599-2198 Fax number: 877-677-7009

Xerox E-Support Team - Support inquiries related to online meter readings and invoice retrieval

Phone number: 888-998-9922 Fax number: 972-420-5194 Email: cbo@pahv.xerox.com

Customer Relations Hot Line - Customer Issues that cannot be resolved by the above numbers: 877-979-8498

CONTRACTOR NAME

CONTIN	CATOR CISIAI, ITC			
SUPPLEMENT 23				
Ітем #	Description of Commodity and/or Services			
1	Click on the following link to bring you to NASPO ValuePoint website to show current pricing for the above Contractor.			
	http://www.naspovaluepoint.org/#/contract-details/56/contractor/280			
	Look for the most recent update for pricing. The following categories are allowed through Connecticut's Participating Addendum only for Contractor:			

Group B: High Production equipment

CANON U.S.A., INC.

Group C: Wide Format equipment

Group F: Scanners (excludes flatbed)

Note: Per Connecticut's Participating Addendum <u>no leasing</u> is allowed for any equipment offering on NASPO ValuePoint's Master Agreement.

CONTRACTOR NAME RICC		RICOH U.S.A., INC.				
	SUPPLEMENT 23					
Ітем#		Description of Commodity and/or Services				
1	Click on the following link to bring you to NASPO ValuePoint website to show current pricing for the above Contractor.					
	http://www	v.naspovaluepoint.org/#/contract-details/56/contractor/282				
		e most recent update for pricing. The following Groups are ough Connecticut's Participating Addendum only for				
	Group C: W	ligh Production equipment /ide Format equipment igital Duplicators				

Note: Per Connecticut's Participating Addendum no leasing is allowed for

any equipment offering on NASPO ValuePoint's Master Agreement.

CONTRACTOR NAME		XEROX CORPORATION				
	SUPPLEMENT 23					
Ітем#	DESCRIPTION OF COMMODITY AND/OR SERVICES					
1	Click on the following link to bring you to NASPO ValuePoint website show current pricing for the above Contractor.					
	http://www	w.naspovaluepoint.org/portfolios/portfolio-contractor/301/				
	The following	on to <i>Documents</i> and look for the most recent update for pricing Groups are allowed through Connecticut's Participating a only for Contractor:	ng.			
	Group B: High Production equipment					
		Connecticut's Participating Addendum <u>no leasing</u> is allowed fonent offering on NASPO ValuePoint's Master Agreement.	r			

RFP-37 Rev. 11/22/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

Telephone Number

860-713-5079

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES PROCUREMENT DIVISION 450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:
14PSX0125
Contract Award Date:
18 September 2015
Proposal Due Date:
20 August 2014
SUPPLEMENT DATE:

16 August 2018

CONTRACT AWARD SUPPLEMENT #22

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint					
FOR:		TERM OF CONTRACT:			
All Using State Agencies and Political Subdivisions		18 September 2015 through 31 December 2019			
		AGENCY REQUISITION NUMBER:			
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT		
CONTRACT VALUE	Business Contract Value	CONTRACT VALUE	AWARD VALUE		
n/c	n/c	n/c	n/c		

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

CASH DISCOUNTS: Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

PRICE BASIS: Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #22 has been issued to Contract Award 14PSX0125 to add First Amendment for Canon U.S. A., Inc. and to update their Exhibit B, Price Schedule. Refer to Exhibit B, Price Schedule marked "Supplement #22" when utilizing this Contract. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

APPROVED		
	JANET DELGRECO OLSON	

Contract Specialist (Original Signature on Document in Procurement Files) **CONTRACT SUPPLEMENT** RFP-37 - Rev. 11/22/16

Prev. Rev. 4/28/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #22

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: **631 330-5443** Fax. No.: **631 330-5459**

Contact Person: Dave Rothauser Delivery: as specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: drothauser@cusa.canon.com www.usa.canon.com

Remittance Address: **See Below**

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon Financial Services, Inc.

Company Address: **158 Gaither Drive, Suite 200, Mt. Laurel NJ 08054**Tel. No.: **1-800-220-0200**Fax. No.: **1-856-505-1986**

Contact Person: Reena Maley

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: Governmentaccounts@cfs.canon.com

Remittance Address: 14904 Collections Center Drive, Chicago IL 60693

Certification Type (SBE,MBE or None):

Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: 0% 00 Net 45

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: **866-677-9844** Fax No.: **866-677-9848**

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): **MBE**Agrees to Supply Political SubDivisions: **Yes**

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: **455 Governor's Highway, South Windsor CT 06074** *Tel. No.:* **860 528-9881** *Fax No.:* **860 289-3512**

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.ryanbusiness.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

CONTRACT SUPPLEMENT RFP-37 - Rev. 11/22/16

Prev. Rev. 4/28/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #22

Below is authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Flo-Tech

Company Address: 699 Middle Street, Middletown CT 06457

Tel. No.: **860 613-3333** Fax No.: **860 613-3340**

Contact Person: Jennifer LaBonte
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jennifer.labonte@flotech.net/ http://flotech.net/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: LDI/Mohegan LLC dba KOTA Solutions Company Address: 13 Crow Hill Road, Uncasville CT 06382

Tel. No.: **860 862-6274** Fax No.: **860 862-6140**

Contact Person: Lynn Foster

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: lfoster@kotasolutions.com http://www.kotasolutions.com http://www.kot

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Contract # 14PSX0125 RFP Contract Amendment New 12/08

FIRST AMENDMENT AGREEMENT
OF
PARTICIPATING ADDENDUM BETWEEN
THE STATE OF CONNECTICUT
AND
CANON U.S.A., INC.
FOR
COPIERS, PRINTERS AND RELATED DEVICES

This First Amendment Agreement (the "Amendment") is made as of the 16th day of August, 2018, by and between Canon U.S.A., Inc. (the "Contractor"), with a principal place of business at 1 Canon Park, Melville NY 11474, acting by Shinichi Yoshida, its Executive V.P. & General Manager, duly authorized, and the State of Connecticut, Department of Administrative Services ("DAS"), with a principal place of business at 450 Columbus Blvd. Suite 1202, Hartford, Connecticut, acting by Janet DelGreco Olson, its Contract Specialist, duly authorized, in accordance with Sections 4a-2(2), 4a-51, 4a-57 and 4a-59 of the Connecticut General Statutes.

WHEREAS, the State and the Contractor entered into an agreement (Participating Addendum) dated the 23rd day of December, 2015, for CANON U.S. A., INC., Administered by the State of Nevada (the "Agreement"); and

WHEREAS the State and the Contractor desire to amend the Agreement (Participating Addendum).

Now therefore, in consideration of these premises and mutual covenants and agreements, and for other good and valuable consideration, the receipt and sufficiency of which are acknowledged, the Contractor and the State agree as follows:

1. Pursuant to the NASPO Master Price Agreement #3091 and the State of Connecticut Participating Addendum #3091, both parties mutually agree to allow sixty (60) month rental agreement for Group, B, C and F.

All other terms and conditions not otherwise affected by this Amendment shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Amendment through their duly authorized representatives with full knowledge of and agreement with its terms and conditions.

Canon U.S.A., INC.	STATE OF CONNECTICUT Department of Administrative Services
Ву:	Ву:
Shinichi Yoshida Print or Type Name	Janet DelGreco Olson Print or Type Name
Title: Executive V.P. & General Manager	Title: Contract Specialist
Date: August 17, 2018	Date: August 21, 2018

Mary							elable Renta Payments	
March Marc	Item Code 595i (The following t 0192C052AA	imageRUNNER ADVANCE 8505i Il/8595i Il Main Engine	MSRP \$ 30,000	Purchase Price \$ 12,000	% off MSRP 60.00%			60 Months \$ 262.80
Series of the property of the	0198C001AA 505i (The following t	wo items must be purchased)	S 11,000	\$ 4,400	60.00%	\$ 142.58	\$ 112.64	\$ 96.36
Marchell 1998 199	0192C052AA 0197C001AA	imageRUNNER ADVANCE 85051 II 95051 II Main Engine imageRUNNER ADVANCE 85051 II Speed License ImageRUNNER ADVANCE 85051 II Speed License				\$ 388.80 \$ 298.08	\$ 307.20 \$ 235.52	\$ 262.80 \$ 201.48
Margin 1968 1969		Staple Finisher-X1 Bookler Finisher-X1	\$ 9,450	\$ 5.198	44.99%	\$ 112.27 \$ 168.42		\$ 75.88 \$ 113.84
Column	0117C002AA 0118C002AA 2988B001AA	State Frisher-W1 PRO Booklet Frisher-W1 PRO Inner Booklet Trimmer-A1 (for Booklet Frisher-X1)	\$ 13,000 \$ 16,400 \$ 6,300	\$ 7.150 \$ 9,020 \$ 3,465	45.00% 45.00% 45.00%		\$ 183.04 \$ 230.91 \$ 88.70	\$ 197.54 \$ 75.88
Column C	2895B002AA	Puncher Unit-BF1	S 840	S 462	45.00%	\$ 14.97	\$ 11.83	\$ 120.14 \$ 10.12
Column	0161C001AA	Document Insertion Unit-N1 (for Stacle Finisher-X1 or Booklet Finisher-X1) Inserter Oction controller Kit-A1 (Required when attached with Stacle Finisher-W1 PRO or Booklet Finisher-W1 PRO)	\$ 5.600 \$ 300	S 3.080 S 165	45.00% 45.00%	\$ 99.79 \$ 5.35	\$ 78.85 \$ 4.22	\$ 67.45 \$ 3.61
Mary	0258C011AA	Multi Function Professional Puncher A1 MF Professional Puncher Attachment Kir-A1 (Must be ordered with Multi Function Professional Puncher A1)	\$ 15,000 \$ 500	\$ 8,250	45.00%	\$ 267.30	\$ 211.20 \$ 7.04	\$ 180.68 \$ 6.02
SCHOOL SALES AND		Loose Leaf 5-Hole Punch LTR	\$ 1,100	\$ 605	45.00%	\$ 19.60 \$ 19.60 \$ 19.60	\$ 15.49	\$ 13.25 \$ 13.25
Column C		Twin Loop 21-Hole Punch LTR-B1	\$ 1,100	\$ 605	45.00%	\$ 19.60	\$ 15.49	\$ 13.25
STATES OF THE PROPERTY OF THE	0259C007AA	Color Coil 44-Hole Punch LTR-B1 High Durability Color Coil 44-Hole Punch LTR-B1	S 1.100 S 2.800	S 605 S 1.540	45.00% 45.00%	\$ 19.60 \$ 49.90	\$ 15.49 \$ 39.42	\$ 13.25 \$ 33.73
STATE OF THE PARTY	0259C018AA 0162C002AA	High Durability Plastic Comb 19-Hole Punch LTR Paper Dack Unit-E1	\$ 3,000 \$ 2,520	\$ 1,650 \$ 1,386	45.00% 45.00%	\$ 53.46 \$ 44.91	\$ 42.24 \$ 35.48	\$ 36.14 \$ 30.35
Column		Copy Tray-R2	\$ 210	\$ 116	44.76%	\$ 3.76	\$ 2.97	\$ 49.38 \$ 2.54 \$ 2.01
March Marc	1097B002AA 0165C001AA	Double Feeding Datection Kit-B1	\$ 500 \$ 63	\$ 35	44.44%	\$ 8.91 \$ 1.13	S 7.04	S 6.02
March Marc	0097C001AA 1266V426	Printer Cover-H1 USB Keyboard (Cherry)		\$ 110 \$ 83	45.00% 24.55%	\$ 3.56 \$ 2.69	\$ 2.12	\$ 1.82
1. 1. 1. 1. 1. 1. 1. 1.	4784B001AA 4781B001AA	Copy Card Reader-F1 Canon Card Set-A1 (1-30)	\$ 158	S 236 S 87	25.08% 44.94%	\$ 2.82	\$ 2.23	\$ 1.91
Service of the Control of Control	4781B003AA 4781B004AA	Canon Card Set-A3 (101-200)	\$ 462	\$ 254 \$ 254	45.02% 45.02%	\$ 8.23	\$ 6.50	\$ 4.18 \$ 5.56 \$ 5.56
1985 1985	4781B006AA	Canon Card Set-A6 (501-1000)	\$ 2,352	\$ 514 \$ 1,294	45.03% 44.98%	\$ 16.65 \$ 41.93	\$ 33.13	\$ 11.26 \$ 28.34 6 0.67
Separate 1	1095B001AA 3726B001AA	ADF Access Handle-A1 Copy Control Interface Kit-A1	\$ 146 \$ 53	\$ 110 \$ 29	24.66% 45.28%	\$ 3.58 \$ 0.94	\$ 2.82 \$ 0.74	\$ 2.41 \$ 0.64
Management for Bord 1	2212V477 2212V478	Universal Keyboard Stand-A1 Cand Reader Assembly for Universal Keyboard Stand	S 250	S 188	24.80%	\$ 6.09	\$ 4.81	\$ 3.61 \$ 4.12 \$ 0.99
1985 1985		PCL International Fort Set-A1	\$ 473 \$ 840	\$ 260	45.03%	\$ 8.42 \$ 14.97	\$ 6.66 \$ 11.83	\$ 5.60
1		Universal Send Digital User Signature Kit-C1e Super G3 FAX Board-AS2	\$ 1,050 \$ 840	\$ 578 \$ 462	44.95% 45.00%	\$ 18.73 \$ 14.97	\$ 14.80 \$ 11.83	\$ 12.68 \$ 10.12
April Apri	0168C004AA	Super G3 3rd/4th Line Fax Board-AS2		\$ 578	44.95%	\$ 9.36 \$ 18.73 \$ 6.25	\$ 14.80	\$ 12.66
New York	3679B005AA 3840B007AA	Document Scan Lock Kit-B1		S 231	45.00%	\$ 7.48 \$ 46.79	\$ 5.91 \$ 38.97	\$ 5.06 \$ 31.62
Property	0179C001AA 4164BV44AB	HDD Data Erase Scheduler V3.1.1	S 350	S 193	44.86%	\$ 18.73 \$ 6.25	\$ 14.80 \$ 4.94	\$ 12.66 \$ 4.23
1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	0178C001AA	Voice Guidance Kit-G1	\$ 1,365	\$ 202 \$ 751 \$ 630	44.98%	\$ 24.33	\$ 19.23	\$ 4.42 \$ 16.45 \$ 13.80
1. 1. 1. 1. 1. 1. 1. 1.	0172C002AA 0183C001AA	Voice Operation KI-D1 IR-ADV Security KI-N1 for IEEE 2600 Common Criteria Certification	\$ 1.890 \$ 1,890	\$ 1.418	24 97%	\$ 45.94 \$ 33.70	\$ 36.30 \$ 26.62	\$ 31.05 \$ 22.78
1	0687C001AA 1435C001AA	NFC Kit-A1 (for Usright Control Panel) NFC KiT-C1	\$ 200 \$ 200	\$ 150 \$ 150	25.00% 25.00%	\$ 4.86 \$ 4.86	\$ 3.84 \$ 3.84	\$ 3.29 \$ 3.29
1	0184C005AA 2351B006AA	imagePASS-Y2 SW Liberade Kit for Y1 Fistr Comrosse	S 1,500	\$ 8,075 \$ 1,275	15.00%	\$ 261.63 \$ 41.31 \$ 30.29	\$ 206.72 \$ 32.64	\$ 176.84 \$ 27.92
Margins Marg	6596A043AA	Fiery Impose and Compose	\$ 2,450	\$ 2,083 \$ 2,550	14.98%	\$ 82.62	\$ 53.32 \$ 65.28	\$ 45.62 \$ 55.85
Company Comp	0134B006AA 1694V354			S 2.585	45.00%	\$ 83.75	\$ 66.18	\$ 56.61 \$ 26.50
1000000000000000000000000000000000000	4140B765AA 4140B766AA		\$ 340 \$ 1.400 \$ 4,000	\$ 289 \$ 1.190 \$ 3,400	15.00%	\$ 110.16	\$ 87.04	\$ 74.46
Mode Compact to Product Income 1	4165B137AC	Worldlow Composer w! MEAP Connectors 1L (1 to 4 licenses) Worldlow Composer w! MEAP Connectors 1L (5 to 10 Seanses) Worldlow Composer w! MEAP Connectors 1L (5 to 10 Seanses) Worldlow Composer w! MEAP Connectors 1L (5 to 10 Seanses)	\$ 1,000 \$ 800 \$ 750	\$ 850 \$ 680 \$ 638	15.00%	\$ 22.03	\$ 21.76 \$ 17.41 \$ 16.33	\$ 18.62 \$ 14.89 \$ 13.97
A		MEAP Connector for SharePoint Server v1.1 (1 Device)e Direct Print and Scan for Mobile V2.3.2 1L	S 900 S 100	\$ 765 \$ 85	15.00% 15.00%	\$ 24.79 \$ 2.75	\$ 19.58 \$ 2.18	\$ 16.75 \$ 1.86
1989 1989	41438047AB	Client Access License for imageWARE Document Server v2.0 5CAL Client Access License for imageWARE Document Server v2.0 20CAL	\$ 550 \$ 1,800	\$ 468 \$ 1,530	14.91% 15.00%	\$ 15.16 \$ 49.57	\$ 11.98 \$ 39.17	\$ 10.25 \$ 33.51
1000000000000000000000000000000000000	4144B177AA		\$ 5,000 \$ 2,400 \$ 60	\$ 4.250 \$ 2.040 \$ 51	15.00%	\$ 137.70 \$ 66.10 \$ 1.65	\$ 52.22	\$ 93.08 \$ 44.68
1.000 1.00	4140B777AA	imageRUNNER ADVANCE Desktop V4.5L.1 year Software Maintenance Extension imageRUNNER ADVANCE Desktop V4.10L.1 year Software Maintenance Extension	\$ 350	\$ 170 \$ 298	15 00%		\$ 4.35 \$ 7.63	\$ 3.72 \$ 6.53
14861000		imageRUNNER ADVANCE Desktop V4 50L 1 year Software Maintenance Extension imageWARE Document Server 1L 1 year Software Maintenance Extension	\$ 1,200	\$ 1,020	15.00%	\$ 11.02	\$ 26.11 \$ 8.70	\$ 22.34 \$ 7.45
1.		imageWARE Scan Manager DS V1.0/1.1 EFS SL 1 year Software Maintenance Extension Authorized Send V6.2.2 (1 License)	\$ 350 \$ 1,600 \$ 1,100	\$ 935	15.00% 15.00%	\$ 44.06 \$ 30.29	\$ 34.82 \$ 23.94	\$ 29.78 \$ 20.48
1. 1.		Authorized Send V6.2.2 (100 Licenses)		\$ 89,250	15.00%	\$ 2,891.70	\$ 2,284.80	\$ 195.46 \$ 1,954.58 \$ 4.10
1486.000 3 to 10000171 10000000000000000000000000	3575B504AA 4164BT59AA 4164BI 95AB	MCard PLUS SC AA-PRINT MFP V1.5 G3 Sona To Mission M 7.9 (Software Oak) a LAN 11.51, exceed and b	S 210 S 720	S 179 S 612	14.76% 15.00%		\$ 4.58 \$ 15.67	\$ 3.92 \$ 13.40
1999/05 1999	4164BL96AB 4164BL97AB	Scan To Workfox V1.2.3 (Software Only) e-LAN 6L-10L priced each Scan To Workfox V1.2.3 (Software Only) e-LAN 11+L priced each	S 1,044 S 989	S 887 S 841	15.04% 14.96%	\$ 28.74 \$ 27.25	\$ 22.71 \$ 21.53	\$ 19.43 \$ 18.42
1	1972V073 5007B004AA	ESP NEXT GEN PCS POWER FILTER (1201/20A) XG-PCS-20D Hard Disk Drive Renlacement Service	\$ 228 \$ 538	\$ 144 \$ 350	38.84% 34.94%	\$ 4.67 N/A	\$ 3.69 N/A	\$ 3.15 N/A
SECONDAN Rispo Contings And Print Prints		Hard Disk Drive Erase Sarvice Stamp Ink Cartridge-Ct States Hill States Hill States Hill	\$ 46			N/A N/A N/A	N/A	NA
Transport Tran	1008B001AA 0146C001AA	Staple-P1 Staple-Cartridge-X1 (for Staple Finisher-V1 & Booklet Finisher-V1) Staple-Cartridge-X1 (for Staple Finisher-V1 & Booklet Finisher-V1)	\$ 68 \$ 59	\$ 42 \$ 36	38.24% 38.98%	N/A N/A	N/A N/A	N/A N/A
Column Service Part Service	3764B003AA	Tonsr						
Spring and State				\$ 0.0045				
		Option #1 Included Base Number Impressions Ontion #1 Monthly Base Charge						
Section Sect				\$ 258.00				
1		Option #1 Overage Rate Option #2 Included Base Number Impressions		\$ 258.00 \$ 0.0043				
Section Sect		Cotion #1 Overage Res Option #2 Included Basis Humber Impressions Option #2 Overage Change Option #2 Overage Rates Option #2 Overage Rates		\$ 258.00 \$ 0.0043 100,000 \$ 390.00 \$ 0.0039				
1 30.00		Cotion 11 Cotagona Bias Option 32 Included Biases Hamber Improssions Cotion 52 Mortills Biase Charge Cotion 52 Cotagona Biase Cotion 52 Cotagona Biases Cotagona 53 Biases Biases Biases Cotagona 53 Biases Biases Biases Cotagona 53 Biases Biases Biases Biases Biases Improvements		\$ 258.00 \$ 0.0043 100,000 \$ 390.00 \$ 0.0039				
Direct Standard Base Notes Increases		Cotion 11 Cotagona Bias Option 32 Included Biases Hamber Improssions Cotion 52 Mortills Biase Charge Cotion 52 Cotagona Biase Cotion 52 Cotagona Biases Cotagona 53 Biases Biases Biases Cotagona 53 Biases Biases Biases Cotagona 53 Biases Biases Biases Biases Biases Improvements		\$ 258.00 \$ 0.0043 100.000 \$ 390.00 \$ 0.0039 125.000 \$ 483.00 \$ 0.0037				
		Content of Contents Base Section 21 included these Market Impressions Content 22 included these Contents Contents 22 included these Contents Contents 22 included these Market Impressions Contents 23 included these Market Impressions Contents 24 included these Impressions Contents 24 included these Contents Contents 24 i		\$ 258.00 \$ 0.0043 100.000 \$ 390.00 \$ 0.0059 125.000 \$ 0.0057 \$ 0.0057 \$ 0.0057				
Second		Solon of Lorino Base. Solon of Evident Real Real Improvision Solon of Evident Real Real Improvision Solon of Evident Real Real Improvision Solon of Dealine Real Solon of Dealine Real Solon of Dealine Real Solon of Evident Real Solon of Evide		\$ 258.00 \$ 0.0043 100.000 \$ 390.00 \$ 0.0039 125.000 \$ 463.00 \$ 0.0037 \$ 0.0042				
MERCHANN AUGUSTATE TO A SIME Trapes have Marked for MPF Marked \$ 4,000 \$ 77,000 \$ 4		Scion of Lorison State Strong of Strong Strong State State Improvision Strong Strong Strong State State Improvision Strong Strong Strong State State Strong St During State Strong St During State Strong St During State Strong Strong State Strong Strong Strong State Strong Strong Strong State Strong Strong Strong State Strong S		\$ 288.00 \$ 0.0050 \$ 390.00 \$ 390.00 \$ 125.00 \$ 483.00 \$ 0.0037 \$ 0.0045 \$ 0.0045 \$ 0.0045				
111900144		Solon of Location Stee. Solon SE Studied Reals Market Imposition Solon SE Studied Reals Steel Imposition Solon SE Studied Reals Steel Solon SE SOL		\$ 288.00 100.000 1 100.000 1 125.000 1 125.000 1 100.000 1 125.000 1 125.000 1 100.000 1 100.000 1 100.000 1 100.000 1 100.000 1 100.000 1 100.000 1 100.000 1 100.000 1 100.000 1 100.000 1 100.000 1 150.000				
# 11950AA - ModPin Of New York	8116060AA	Social Character Steel Social	\$ 43,500	\$ 288.00 100,0	60.00%	\$ 563,76	\$ 445.44	\$ 381.00
111500500	8117B068AA 8117B070AA 8117B072AA	Social Character Steel Social	\$ 43,500 \$ 33,000 \$ 17,000	\$ 268.00 1 100.000 1 100.000 1 1 120.000 1 1 120.000 1 1 120.000 1 1 120.000 1 1 120.000 1 1 120.000 1 1 120.000 1 1 120.000 1 1 120.000 1 1 120.000 1 1 120.000 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	90 20% 90 20% 90 20%	\$ 427.88 \$ 220.32 \$ 90.72	\$ 337.92 \$ 174.08 \$ 71.68	\$ 289.08 \$ 148.92 \$ 61.32
11	8117B068AA 8117B070AA 8117B072AA 8117B073AA 8116B069AA	Solon of Location State State of Annual State State of Annual State State Imposition Solon of Columns Bear State Imposition Solon of Columns Bear State of Annual State Imposition Solon of Columns Bear Solon of Solon Bear Solon of Sol	\$ 43,590 \$ 33,000 \$ 17,000 \$ 7,000 \$ 7,700 \$ 10,000	\$ 256.00 100.0	60.00% 60.00% 60.00%	\$ 427.68 \$ 220.32 \$ 90.72 \$ 99.79 \$ 178.20	\$ 337.92 \$ 174.08 \$ 71.68 \$ 78.86 \$ 140.80	\$ 289.08 \$ 148.92 \$ 61.32 \$ 67.45 \$ 120.45
THEOREM 1	8117B068AA 8117B070AA 8117B072AA 8117B073AA 8117B069AA 8117B043AA 8117B043AA 8117B043AA	Science of Anchora Basis Science of Violentia Basis Indiana Impressions Science of Violentia Basis Indiana Science of Violentia Basis I	\$ 43,500 \$ 33,000 \$ 17,000 \$ 7,000 \$ 10,000 \$ 10,000 \$ 13,000 \$ 3,900 \$ 450	1 256.00 1 2	60,00%. 60,00%. 60,00%. 60,00%. 60,00%.	\$ 427.68 \$ 220.32 \$ 90.72 \$ 99.79 \$ 178.20 \$ 2.14 \$ 87.19 \$ 80.4	\$ 337.92 \$ 174.08 \$ 71.88 \$ 78.85 \$ 140.80 \$ 1.69 \$ 68.89 \$ 63.5	\$ 289.08 \$ 148.92 \$ 61.32 \$ 67.45 \$ 120.45 \$ 1.45
1000000000000000000000000000000000000	8117B070AA 8117B070AA 8117B072AA 8117B072AA 8117B072AA 8116B062AA 8117B043AA 8117B042BA 5188B042AA 0117C062AA 0117C062AA 5738B042AA	Solon of Toleran Bale. Solon of Toleran Bale Search Impression. Solon of Toleran Bale Search Impression. Solon of Column Bale Search Impression. Solon of Column Bale Search Impression. Solon of Toleran Bale Search Impression. Solon of Search Impression.	\$ 43,500 \$ 33,000 \$ 72,000 \$ 7,000 \$ 7,000 \$ 10,000 \$ 120 \$ 120 \$ 13,000 \$ 140 \$ 14	1 256.00 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	60 90% 60 00% 60 00% 64 00% 64 00% 64 00% 64 00%	\$ 427.68 \$ 220.32 \$ 90.72 \$ 99.79 \$ 178.20 \$ 2.14 \$ 87.19 \$ 8.04 \$ 231.66 \$ 292.25 \$ 10.85	\$ 337.92 \$ 174.08 \$ 71.68 \$ 78.85 \$ 140.80 \$ 16.9 \$ 68.89 \$ 63.5 \$ 183.04 \$ 230.91 \$ 13.31	\$ 289.08 \$ 148.92 \$ 61.32 \$ 67.45 \$ 120.45 \$ 1.45 \$ 58.93 \$ 54.3 \$ 156.59 \$ 197.54
1000000000000000000000000000000000000	81178070AA 81178070AA 81178072AA 81178072AA 81178072AA 81168060AA 81178042BA 81178042BA 81178042BA 81178042BA 91170042AA 91187042AA 91187042AA 91187042AA 91187042AA 91187042AA 91187042AA 91187042AA 91187042AA	South of Annies Base South of Eventual Base Market Impressions Dation & Household Base Market Impressions Dation & Household Base Market Impressions Control & Dation & Market Base Market Impressions Control & Household Base Market Impressions Dation & Household Base Market Impressions Dation & Household Base Market Impressions Dation & Household Base Market Impressions Control & Household Base Market Impressions Open of Household Base Market Impressions Open of Household Base Market Impressions Dation & Household Base Market Impressions Open of Household Base Marke	\$ 43,500 5 30,000 5 7,000 5 7,000 5 10,000 5 10,000 5 13,000 5 13,000 5 14,000 5 14,000 5 14,000 5 15 14,000 5 16,000 5 16,000 5 16,000 5 17,000	1 256.00 1 2	60 SFS . 60	\$ 427.68 \$ 200.22 \$ 90.72 \$ 99.79 \$ 178.20 \$ 2.114 \$ 87.19 \$ 80.44 \$ 231.66 \$ 292.25 \$ 16.85 \$ 294.03 \$ 2.35 \$ 292.25 \$	\$ 337.92 \$ 174.08 \$ 77.68 \$ 77.85 \$ 140.80 \$ 1.69 \$ 68.89 \$ 6.35 \$ 183.04 \$ 230.91 \$ 13.31 \$ 232.32 \$ 1.84 \$ 232.32	\$ 289.08 \$ 148.92 \$ 61.32 \$ 67.45 \$ 120.45 \$ 1.45 \$ 58.93 \$ 156.59 \$ 197.54 \$ 11.39 \$ 198.74
DESCRIPTION CONTROL	811780/88AA 811780/70AA 811780/70AA 811780/70AA 811780/70AA 811780/30AA 811780/40AA 811780	Solon of Folder Base Service Impression Distor & Folder Base Service Impressi	\$ 43,500 \$ 30,000 \$ 17,000 \$ 7,000 \$ 7,000 \$ 18,000 \$ 18,000	1 26400 1 2640	60 60% 60 50% 60 50% 60 50% 64 50%	\$ 427.88 \$ 20.32 \$ 90.72 \$ 99.72 \$ 178.20 \$ 2.14 \$ 87.19 \$ 231.86 \$ 222.25 \$ 16.85 \$ 294.03 \$ 23.3 \$ 28.73 \$ 28.73 \$ 29.85 \$ 2	\$ 337.92 \$ 174.08 \$ 77.68 \$ 78.85 \$ 140.80 \$ 16.95 \$ 68.89 \$ 68.85 \$ 183.04 \$ 230.91 \$ 113.31 \$ 232.32 \$ 1.83 \$ 5 1.83 \$	\$ 289.08 \$ 148.92 \$ 61.32 \$ 67.45 \$ 120.45 \$ 58.93 \$ 58.93 \$ 158.59 \$ 197.54 \$ 11.39 \$ 198.74 \$ 11.80 \$ 198.75 \$ 198.77 \$ 1.55 \$ 198.77
28E00001AA Voice Description 3 1.00 3 500 4.00% 5 7.00 3 1.50 8 1.31 2.00 5 7.00 8 1.31 2.00 5 7.00 8 7.00	811780/30AA 811780/72AA 811780/72AA 811780/72AA 811780/72AA 811780/72AA 811780/72AA 811780/72AA 811780/72AA 811780/72AA 61176	South of Annies Base South of Eventual Base Market Impression South of South Base South Base South Base Market Impression South of South Base South Base South Base Market Impression South of South Base South Base South Base Market Impression South of South Base South Base South Base Market Impression South of South Base Sout	\$ 43,500 6 5 5 33,000 10 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	1 246.00 1 105.00 1 1	60 90% 60	\$ 427.88 \$ 200.32 \$ 90.72 \$ 99.79 \$ 178.20 \$ 21.41 \$ 87.19 \$ 80.40 \$ 231.66 \$ 292.25 \$ 18.85 \$ 292.25 \$ 294.25 \$ 294.25	\$ 337.92 \$ 174.08 \$ 71.88 \$ 778.85 \$ 140.80 \$ 140.80 \$ 15.92 \$ 68.89 \$ 63.55 \$ 230.91 \$ 13.31 \$ 220.92 \$ 21.92 \$ 21.20 \$ 21.20 \$ 21.20	\$ 289.08 \$ 148.92 \$ 61.32 \$ 67.45 \$ 120.45 \$ 1.45 \$ 58.93 \$ 58.93 \$ 156.59 \$ 197.54 \$ 11.39 \$ 1.85 \$ 18.07 \$ 5.98 \$ 198.74 \$ 11.39 \$ 1.85 \$ 18.07 \$ 18.07 \$ 18.05 \$ 18
03500134.0 Right Deadle Place (see 1) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	811780/08AA 811780/2AA 811780/2AA 811780/2AA 811780/2AA 811780/2AA 811780/2BA	South of Annies Base South of Eventual Base Annies Impression South of South Base Annies Impression South Of	\$ 43,500 6 5 1,000 6 5 1,100 6 1,100 6	1 26400 1 2640	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ 427.88 \$ 20.72 \$ 90.72 \$ 90.72 \$ 90.72 \$ 178.20 \$ 3 2.14 \$ 87.74 \$ 90.72 \$ 18.74 \$ 19.74 \$ 1	\$ 337.92 \$ 174.08 \$ 71.88 \$ 71.88 \$ 140.80 \$ 140.80 \$ 6.85 \$ 68.50 \$ 183.09 \$ 13.31 \$ 230.91 \$ 13.31 \$ 223.92 \$ 211.20 \$ 211.20 \$ 197.12 \$ 211.20 \$ 15.49 \$ 15.49 \$ 15.49 \$ 15.49	\$ 289.06 2 5 148.22 5 148.22 5 148.22 5 148.22 5 129.45 5 129.45 5 129.45 5 129.45 5 129.55 129.754 5 11.32 5 129.25 5 1
105/2017/A	811780/086AA 811780/20AA 81178	Science 12 Accesses Sees. Solition 62 Holder Sees Sees Impressions Content SE Marches Sees Scheme Content SE Accesses Sees Sees Sees Sees Sees Sees Se	\$ 43,500 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 26400 1 2640	69,00% 60	\$ 427.68 2 \$ 200.72 5 \$ 90.72 5 \$ 90.72 5 \$ 92.72 5 \$ 178.20 5 \$ 21.68 5 \$ 87.19 5 \$ 87.19 5 \$ 82.19 5 \$ 202.58 5 \$	\$ 337.92 537.92 54 54 54 54 54 54 54 54 54 54 54 54 54	\$ 289.06 0 132 2 1 148.07 1 14
811780551AA Ducular Skit Item \$ 5 6,700 \$ 3,665 45,00% \$ 119.99 \$ 94.34 \$ 60.7 81178059AA Dak Tray Small Formar A1 \$ 1,700 \$ 905 45,00% \$ 902 \$ 23.44 \$ 20.7 81178059AA Dak Tray Small Formar A1	\$117508AA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$117507JAA \$11750	South of Linearing Bases Services Impressions Control of Michael Bases Services Impressions Control of Michael Bases Services Impressions Control of Michael Bases Services Services Control of Michael Bases Services Services Services Control of Michael Bases Services Annual Services Services Control of Michael Bases Services Annual Services Services Control of Michael Bases Services Annual Services Services Control of Michael Bases Services Services Services Services Control of Michael Bases Services Services Services Control of Michael Bases Services Services Services Control of Michael Bases Services Services Control of Michael Bases Services Services Services Control of Michael Bases Services Services Services Services Control of Michael Bases Services Services Services Services Services Control of Michael Bases Services Servic	\$ 4,000 to 10 to 1	1 26400 1 2640	68 (99%), 68 (99	\$ 427.88 9.07.2 1	\$ 337.02 537.02	\$ 290.06 1.00
81178644BA Operator Attention Light-O1 5 560 \$ 523 44.69% \$ 16.95 \$ 13.00 \$ 11.4	811 780/07AA 311 7	South of Forder Base Service Improvisors South of State Service Base Improvisors South of State Service Improvisors Sou	\$ 4389000000000000000000000000000000000000	1 26400 1 2640	46,97%, 46,97%	\$ 427.88 9.07.27 18 19.07.25 18 19.07.25 18 19.07.25 18 19.07.27 18 178.20 18 178.20 18 178.20 18 18 18 18 18 18 18 18 18 18 18 18 18	\$ 337.92 537.92 54 54.92 54 54.92 54 54.92 55 54.92 54.92 55 54.92 54.92 55 54.92 54.92 55 54.92 55 54.92 55 54.92 55 54.92 55 54.92 55 54.92 55 54	\$ 289.08 5 148,02 5 1
	81178068AA 81178072AA 91878072AA	South of Forder Base Service Improvisors South of Forder Base Impro	\$ 435000000000000000000000000000000000000	1 25600 1 2560	60 20% C C C C C C C C C C C C C C C C C C C	\$ 427.68 (47.68) \$ 200.32 (5.68) \$ 200.32 (5.68) \$ 200.72 (5.6	\$ 337.92 537.92 54 54 54 54 54 54 54 54 54 54 54 54 54	\$ 299.08 5 148.22 5 1 149.25 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

	Contract Award 14PSX0125						Non Cone	elable Renta	al Monthly
Item Code	Description	MSRP		Purchase Price	% off MS	RP	36 Months	Payments	
6082B001AA 6086B002AA	Removable HD KR-C1 Section 508 2-C1 (Mouse) Convenience Spaler-A1 (Vihite)	\$	250 35	\$ 19	44.80% 45.71%		\$ 4.47 \$ 0.62	\$ 0.49	8 0.4
1348V957 6357B003AA 6357B004AA	Committees Supplied - (Vertical) Square Fold Booklet Maker with Two-Knife Trimmer Square Fold Booklet Maker with Two-Knife Trimmer	S 60	300 200 ,000	\$ 165 \$ 33.110 \$ 13,750	45.00% 45.00% 45.00%		\$ 5.35 \$ 1.072.76 \$ 445.50	\$ 4.22 \$ 847.62 \$ 352.00	\$ 3.6 \$ 725.1 \$ 301.1
8337B004AA 8338B001AA	SDD BLM300C Professional Booklet Maker SDD Front Trimmer BLT6980	\$ 32	000,	\$ 17,600 \$ 9,900	45.00% 45.00%		\$ 570.24 \$ 320.76	\$ 450.58 \$ 253.44	\$ 385.4 \$ 216.8
8338B008AA 8338B002AA	SDD Two-Krife Trimmer STR6702 SDD Square Fold SFM6904 SDD Review STM6904	\$ 42 \$ 15	.000 ,500	\$ 23.100 \$ 8,525	45.00% 45.00%		\$ 748.44 \$ 276.21 \$ 320.76	\$ 591.38 \$ 218.24 \$ 253.44	\$ 505.8
8338B003AA 8338B004AA 8338B005AA	SDD kong Beltstader 85f800 SDD Long Beltstader 85f800 SDD Short Beltstader 85f800		.500	\$ 9,900 \$ 2,475	45.00% 45.00%		\$ 320.76 \$ 80.19	\$ 253.44 \$ 63.38	\$ 216.8 \$ 54.2
8502B003AA 2329V882	Ring Binder MB-1000C See Ring Centridge MB-1000C	S 27	,450 340	\$ 2,475 \$ 15,098 \$ 187	45.00% 45.00%		\$ 489.18 \$ 6.06	\$ 388.51 \$ 4.79	\$ 330.6 \$ 4.1
2332V554 9713B004AA	Ring Opener MB-1000C	S 1	65 ,050	\$ 36 \$ 578	44.62% 44.95%		\$ 1.17 \$ 18.73	\$ 0.92 \$ 14.80	S 0.7
9713B006AA 9713B009AA	y disclosina in vicinity curve Preference in vicinity curve A Parisonalis & Ramp Set A Parisonalis & Ramp Set Docebox CT Docebox CT	S 3	.000	S 1.348 S 1.650	44.98% 45.00%			\$ 42.24	S 29.5 S 36.1
5870B001AA 5873B001AA	Doctorson to filia's-mail-C1 Multiplia Queue-C1	\$,500 450 700	\$ 1,275 \$ 383 \$ 596	15.00% 14.89% 15.00%		\$ 41.31 \$ 12.41 \$ 19.28	\$ 32.64 \$ 9.80 \$ 15.23	\$ 27.9 \$ 8.3 \$ 13.0
5874B001AA 5877B001AA	Streaming-C1 Accounting-C1	S 3	.000 450	\$ 2.550 \$ 383	15.00% 14.89%		\$ 82.62 \$ 12.41	\$ 65.28 \$ 9.80	\$ 55.8 \$ 8.3
5878B001AA 5876B001AA	E-siredding-C1 DP Link-C1 KDK Link-C1	\$ 3	970 .000	\$ 825 \$ 2.550	14.95% 15.00%		\$ 26.73 \$ 82.62	\$ 21.12 \$ 65.28	S 55.8
5880B001AA 5883B001AA 5886B001AA	Microsoft XPS Standard Speed-C1 Microsoft XPS Hoth Speed-C1	s	700	\$ 2,550 \$ 595 e me	15.00% 15.00%		\$ 82.62 \$ 19.28 \$ 20.20	\$ 65.28 \$ 15.23	8 13.0
5887B001AA 5888B001AA	Chinese Simpl PB3 Fores-C1 Chinese Trad PS3 Fores-C1	S	.100 600 600	\$ 935 \$ 510 \$ 510	15.00% 15.00% 15.00%		\$ 30.29 \$ 16.52 \$ 16.52	S 23.94 S 13.06 S 13.06	\$ 20.4 \$ 11.1 \$ 11.1
5889B001AA 5890B001AA	Japanese PS3 Forts-C1 Korean PS3 Forts-C1	\$ 2 \$,600 600	\$ 2,210 \$ 510	15.00% 15.00%		\$ 71.60 \$ 16.52	\$ 56.58 \$ 13.06	\$ 48.4 \$ 11.1
5885B001AA 8539B007AA 8539B006AA	Postsoript 3/PDF High Speed-C1 Integrity Chacker-E1 PPML-E1	\$,500 850	\$ 2,125 \$ 723	15.00% 14.94%		\$ 68.85 \$ 23.43	\$ 54.40 \$ 18.51	\$ 15.83
8539B016AA 8539B016AA	PPRISMAsync 5 Upgrade VP135 Series POC KL-81	S 1	.000	\$ 935 \$ 850	15.00% 15.00%		\$ 30.29 \$ 27.54	S 23.94 S 21.76	S 20.4 S 18.6
1972V076 5007B004AA	ESP NEXT GEN PCS POWER FILTER (208V/20A) XG-PCS-20820D Hard Disk Drive Replacement Service		287 538	\$ 184 \$ 350	35.89% 34.94%		\$ 5.96 N/A	\$ 4.71 N/A	S 4.0
6138B078AA 1007B001AA	Haid Dak Drive Erass Sancies Stapla-N1 (For Piciblar-AK1, Saddle Frisher-AK2) Stapla-P1 (For Saddle Frisher-AK2 and Convenience Stapler-A1)	\$	654 189	\$ 425 \$ 105	35.02% 44.44%		N/A N/A	N/A N/A	N/A N/A
1008B001AA 2786V370	Staple-P1 (For Saddle Frisher-AK2 and Convenience Stapler-A1) Ring Supply Black 50-2 MB-1000C Ring Supply Mink 50-2 MB-1000C		68 270	\$ 125	38.24% 53.70%		N/A N/A	N/A N/A	NA NA
2786V371 2786V372 2786V373	Ring Supply Black 100-2 MB-1000C	\$		\$ 125 \$ 120 \$ 120	54.72% 54.72%	=	N/A N/A	N/A N/A	NA NA NA
8117B025AA 2785V303	Ring Supply White 100-2 MB-1000C POC KI-B1 Sniple Casseries for BLM000C	S S	125	\$ 100	20.00% 41.67%		N/A N/A	N/A N/A	NA NA
6117B005AA	VarioPrist DP-LINE Toner Zero Bare, Service Blan Canner MarioDries DB Line \$151300 AD								
	Zero Base Service Plan Canon VarioPrint DP Line 115/130/140 Service Plans - Cooles Included Pricing Canon VarioPrint DP Line 115/130/140			\$ 0.0049					
	Service Plans - Oppies Included Pricing Canon VarioPrint DP Line 115/130/140 Option 91 Included Biase Number Impressions Option 91 Monthly Base Charge			\$ 184.00		7			
	Ontion #1 Overage Rate		_	\$ 0.0045		=+			
	Option #2 Included Base Number Impressions Option #2 Monthly Base Charge			300,000 \$ 1,756.00		7			
	Option 82 Overage Rate Option 83 Included Base Number Interessions	ı I	_	\$ 0.0043		_			
	Option #3 Included States Number Impressions Option #3 Monthly Base Charge Option #3 Overage Rate		=	\$ 3,373.00 \$ 0.0041		=#			
Scanners	ScanFront ScanFront								
1255C002AD	ScanFront 400	S 1,	995	S 1,496	25.01%	_	\$ 48.47	\$ 38.30	\$ 32.76
1550C001AA 0897C001AA	Accessories Exchange Roler Kit for SF400 Carrier Read (Ad)	S S	49	\$ 37 \$ 37	24.49%	7	S 1.20	\$ 0.95	S 0.81
0897C001AA 0897C002AA 2766V591	Carrier Sheet (A4) Passort Carrier Sheet Otok Transport and Scanner Wipes	S	49 22 10	\$ 7	29.51%		\$ 0.55 \$ 0.23	\$ 0.95 \$ 0.44 \$ 0.18	\$ 0.15
2766V592 2152C002AA	Check Transport Cleaning Kit Flatbed Scanner Link 102	s s	64 495		25.01% 25.05%		\$ 1.56 \$ 12.02	\$ 1.23 \$ 9.50	\$ 1.05
9742B009AA	Maintenance Ootions eCarePAK (Advanced Exchange Program) for SF400 1 year		239	\$ 179			N/A	N/A	NA
97428010AA 97428011AA 97418016AA	eCarePAK (Advanced Exchance Procram) for SF400.2 year eCarePAK (Advanced Exchance Procram) for SF400.1 Morth	S	430 24 75	\$ 18	24.88% 24.69% 25.33%		N/A N/A N/A	N/A N/A N/A	NA NA NA
9741B017AA 9741B018AA	CoasePAK (Advanced Exchange Program) for P8102 1 year CoasePAK (Advanced Exchange Program) for P8102 2 year ScasePAK (Advanced Exchange Program) for P8102 1 Month	S	145	\$ 109	24.83%		N/A N/A	N/A N/A	N/A N/A
1255C012AA	ScanFront 400 CACIPIV	\$ 2,	395			1			
1550C001AA 0897C001AA	Accessories Exchange Roller Kit for SF400		49	\$ 37			S 1.20	S 0.95	\$ 0.81
0697C002AA 2766V591	Carrier Sheet (A4) Passport Carrier Sheet Check Transport and Scanner Wises	S	49 22 10		24.49% 22.73% 29.51%		\$ 1.20 \$ 0.55 \$ 0.23	\$ 0.95 \$ 0.44 \$ 0.18	\$ 0.37
2766V592	Check Transcont Cleanin Kit Maintenance Options	S	64		25.01%		\$ 1.56	\$ 1.23	
97428012AA 97428013AA 97428014AA	eCasePAK (Advanced Exchange Program) for SF400 CAC/PIV 1 year eCasePAK (Advanced Exchange Program) for SF400 CAC/PIV 2 year	\$	359 600 40	\$ 450	25.07% 25.00% 25.00%		N/A N/A N/A	N/A N/A N/A	NA NA NA
97428014AA 97068602AB	eCarePAK (Advanced Exchange Program) for SF400 CAC/PIV 1 Month DR Scanners DR-C225		40						
5484B001AA	Accessories		52				\$ 1.26		
6240B002AC 2152C002AA	imageFORMULA Flatbed Scanner Unit 201		095 495	\$ 821	25.02%		\$ 26.60	\$ 21.02	S 17.98
	Flatbed Scanner Unit 102			\$ 371	25.05%		\$ 12.02	\$ 9.50	\$ 8.12
2766V591	Flutbad Scanner Unit 102 Check Transport and Scanner Wijess Maintenance Options	\$	10	\$ 7		_	\$ 12.02 \$ 0.23	\$ 9.50 \$ 0.18	\$ 8.12 \$ 0.15
9737B014AA 9737B015AA 9737B015AA 9737B029AA	Flated Source Usi 102 Check Transport and Scanner Wipus Maintenance Options SCANPAK Actionned Exhibition Program for DR.CDSCOSSW1 Visite CASAPAK Advanced Exhibition Program for DR.CDSCOSSW2 view CASAPAK Advanced Exhibition Program for DR.CDSCOSSW2 view	S S	10 69 124 7	\$ 7 \$ 52 \$ 93 \$ 5	24.64% 25.00% 27.54%	i	\$ 12.02 \$ 0.23 N/A N/A N/A	\$ 9.50 \$ 0.18 N/A N/A	\$ 8.12 \$ 0.15 NA NA NA
9737B014AA 9737B015AA 9737B029AA 9737B029AA 9741B005AA	Finded Service Use 102 Charles Trade and Montes Wiles Management Options Management	\$ \$ \$	10	\$ 7	24.64% 25.00% 27.54% 24.58% 24.89%		\$ 12.02 \$ 0.23 N/A N/A N/A N/A	\$ 9.50 \$ 0.18 N/A N/A N/A N/A N/A	\$ 8.12 \$ 0.15 NA NA NA NA NA
2768/591 97378014AA 97378015AA 97378029AA 97418005AA 97418007AA 97418007AA	Finded Service Use 102 (Co.) Treated Service Use 102 (Co.) T	\$ \$ \$ \$ \$ \$ \$	69 124 7 118 225 337 449	\$ 52 \$ 93 \$ 5 \$ 89 \$ 169 \$ 253 \$ 337	24.84% 25.00% 27.54% 24.58% 24.89% 24.93% 24.93%		\$ 12.02 \$ 0.23 N/A N/A N/A N/A N/A N/A N/A	\$ 9.50 \$ 0.18 N/A N/A N/A N/A N/A N/A N/A	\$ 8.12 \$ 0.15 NA NA NA NA NA NA NA
27989/591 97378014AA 97378015AA 97378023AA 97418005AA 97418005AA 97418007AA 97418007AA 97418016AA 97418016AA	Finish Service 144 10 Novel Treated	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	69 124 7 118 225 337 449 12 75	\$ 52 \$ 93 \$ 5 \$ 5 \$ 89 \$ 169 \$ 253 \$ 337 \$ 9	24.84% 25.00% 27.54% 24.58% 24.89% 24.93% 24.94% 23.73% 25.33%		\$ 12.02 \$ 0.23 NIA NIA NIA NIA NIA NIA NIA NIA NIA NIA	\$ 9.50 \$ 0.18 N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	\$ 8.12 \$ 0.15 NA NA NA NA NA NA NA NA NA
27969/591 97378014AA 97378015AA 97378015AA 97418005AA 97418005AA 97418005AA 97418014AA 97418014AA 97418014AA 97418015AA	Finish Energy Let 100 Non-Decorated and Mannes Teles Mannessen Options Mannessen Optio	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	69 124 7 118 225 337 449 12 75 145 8	\$ 52 \$ 93 \$ 55 \$ 89 \$ 169 \$ 253 \$ 337 \$ 9 \$ 109 \$ 109	24.84% 25.00% 27.54% 24.88% 24.89% 24.93% 25.33% 28.33% 28.33% 20.00%		\$ 12.02 \$ 0.23 NIA NIA NIA NIA NIA NIA NIA NIA NIA NIA	\$ 9.50 \$ 0.18 N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	\$ 8.12 \$ 0.15 NA NA NA NA NA NA NA NA NA NA NA NA NA
2786/991 97378014AA 97378015AA 97378025AA 97418005AA 97418006AA 97418017AA 97418016AA 97418017AA 97418018AA 97418018AA 97418018AA 97418018AA	Finded Service Use 102 Cook Treaped of Macross (Times Long-REAL Absences Exclusion Property to FEE-CESCE/CESS 1 sear Long-REAL Absences Exclusion Property to FEE-CESCE/CESS 1 sear Long-REAL Absences Exclusion Promote to FEE-CESCE/CESS 1 sear Long-REAL Absences Exclusion Promote to FEE-CESS 1 sear Long-REAL Absences Exclusion Pro	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	10 69 124 7 118 225 337 449 12 75 145 8	\$ 52 \$ 93 \$ 5 \$ 5 \$ 5 \$ 169 \$ 253 \$ 337 \$ 307 \$ 6	24.64% 25.03% 27.54% 24.59% 24.93% 24.94% 23.73% 25.33% 20.03% 24.94%		\$ 12.02 \$ 0.23 NA NA NA NA NA NA NA NA NA NA NA NA NA	\$ 9.50 \$ 0.18 N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	\$ 8.12 \$ 0.15 NA NA NA NA NA NA NA NA NA NA NA NA NA
27969/591 97378014AA 97378015AA 97378015AA 97418005AA 97418005AA 97418005AA 97418014AA 97418014AA 97418014AA 97418015AA	Finish Service Use 102 Out-Nimous of the Missens Prime Service Servic	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	69 124 7 118 225 337 449 12 75 145 8	\$ 52 \$ 93 \$ 5 \$ 5 \$ 5 \$ 169 \$ 253 \$ 337 \$ 307 \$ 6	24.64% 25.00% 27.54% 24.89% 24.99% 24.94% 23.73% 24.83% 20.00% 24.94% 25.00% 25.00% 25.00%		\$ 12.02 \$ 0.23 NIA NIA NIA NIA NIA NIA NIA NIA NIA NIA	\$ 9.50 \$ 0.18 N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	\$ 8.12 \$ 0.15 NA NA NA NA NA NA NA NA NA NA NA NA NA
27896/991 27378014AA 273780203AA 273780203AA 27418005AA 27418007AA 27418016AA 27418016AA 27418016AA 27418016AA 27418016AA 27418016AA 27418016AA 27418016AA 27418016AA	Finish Service Us 102 Outs Treason of the Manner Times Mannersen Options Local PSIA (Alberton Exchange Treason to ER.C. (2005/12001) was: Local PSIA (Alberton Exchange Treason to ER.C. (2005/12001) was: Local PSIA (Alberton Exchange Treason to ER.C. (2005/12001) was: Local PSIA (Alberton Exchange Treason to FRESSO 1) was: Local PSIA (Alberton Exchange Treason to FRESSO 1) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason to FRESSO 2) was: Local PSIA (Alberton Exchange Treason 2) was: Local PSIA (Alberton Ex	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	10 69 124 7 118 225 337 449 12 75 145 8 449 52 52 095 10	\$ 7 \$ 52 \$ 93 \$ 93 \$ 95 \$ 160 \$ 285 \$ 337 \$ 95 \$ 165 \$ 95 \$ 165 \$ 95 \$ 165 \$ 95 \$ 165 \$ 95 \$ 165 \$ 95 \$ 165 \$ 165	24, 84% 25, 00% 27, 54% 24, 89% 24, 99% 24, 99% 23, 79% 25, 20% 24, 94% 25, 00% 25, 00% 25, 00% 25, 00% 25, 00% 25, 00% 25, 00%		\$ 12.02 \$ 0.23 NIA NIA NIA NIA NIA NIA NIA NIA NIA NIA	\$ 9.50 S 0.18 N/A N/A N/A N/A N/A N/A N/A N/	\$ 8.12 \$ 0.15 NA NA NA NA NA NA NA NA NA NA NA NA NA
2796/501 27390148A 27390148A 27390158A 27390158A 27390158A 27418008A 27418008A 27418008A 27418008A 27418008A 27418016A 27418017A 27418017A 27418017A 27418017A 27418017A 27418017A	Finded Service 144 10. Outs December of the Minora Vision Service of Management Options Lonal Polit Advanced Excitors December 159 CODECCION 1 varies Lonal Polit Advanced Excitors December 159 CODECCION 1 varies Lonal Polit Advanced Excitors December 159 CODECCION 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies Lonal Polit Advanced Excitors December 157 ESSAD1 1 varies 1 varie	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	10 69 1124 7 7 1118 225 337 449 12 75 145 8 449 52 52 0095	\$ 52 \$ 93 \$ 52 \$ 80 \$ 5 5 \$ 80 \$ 253 \$ 253 \$ 3 9 \$ 5 65 \$ 3 100 \$ 5 65 \$ 3 100 \$ 5 65 \$ 3 5 65 \$ 3 65 \$ 3 65 \$ 5 7	24.64% 25.00% 27.54% 24.85% 24.85% 24.94% 23.73% 24.94% 25.00% 25		\$ 12.02 0.23 NA N	\$ 9.50 S 0.18 NA NA NA NA S 1.00 S 1.	\$ 8.12 \$ 0.15 NA NA NA NA NA NA NA NA NA NA NA NA NA
2796/501 27390148A 27390148A 273780148A 273780158A 273780268A 274180268A 274180278A	Finish Service Us 10) Own Trought of Michael Endown Wiles Loud RM, Children E. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 199, COCKCOSS 1 user Loud RM, Children S. School Properties 1 user Loud RM, Loud RM, Child	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	10 69 124 7 7 118 225 337 449 12 75 145 8 449 52 52 0095 10 69 112 7 118	\$ 77 \$ 22 \$ 32 \$ 32 \$ 53 \$ 55 \$ 55 \$ 55 \$ 56 \$ 59 \$ 59 \$ 59 \$ 59 \$ 59 \$ 59 \$ 59 \$ 59	24.64% 25.00% 24.59% 24.59% 24.59% 24.99% 24.99% 25.00% 25.00% 25.00% 25.00% 25.00% 25.00% 25.00% 25.00% 25.00% 26		\$ 12.02 0.23 NA N	\$ 0.50 \$ 0.18 N/A	\$ 8.12.18 \$ 0.15 \$ 0.15 NA N
2796/961 2796/961 279760148A 079780148A 079780148A 079780148A 079780148A 079780148A 0797800148A 0797800148A 0797800148A 0797800014A	Finish Service Use 100 Own Trought of the Store Wiles Loude McManage Extense Properties USE COSECTION 1 was Loude McManage Extense Properties USE EXTENSE 1 was ACCORDINATE AND ACCOUNT 1 was Manage McManage Extense Properties USE EXTENSE 1 was Loude Extense USE 1 was COSEC 1 was Management Contense Loude McManage Extense Properties USE COSEC 1 was Loude McManage Extense	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	10 89 124 7 118 225 337 449 12 75 145 8 449 127 7 145 8 145 167 17 18 18 18 18 18 18 18 18 18 18	\$ 7 \$ 52 \$ 52 \$ 92 \$ 93 \$ 94 \$ 95 \$ 96 \$ 96 \$ 96 \$ 96 \$ 96 \$ 96 \$ 96 \$ 96	24.64% 25.00% 24.59% 24.59% 24.59% 24.99% 24.99% 25.33% 20.00% 25.00% 25.00% 25.00% 25.00% 25.00% 25.00% 25.00% 26.00% 27.79% 26.00% 27.79% 27		\$ 12.02 0.23 NA N	\$ 9.50 c.18 N/A N/A N/A N/A N/A N/A N/A N/	\$ 8.12 \$ 0.15 NA NA NA NA NA NA NA NA NA NA NA NA NA
27869/59/12 97290/1440 97390/1440 97490 97490	Finded Service Use 100 Chapter Medical Service Medical Service Management Options Service Medical Service Medical Service Management Options Service Medical Service Medica	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	10 69 1124 7 1118 225 337 449 12 75 145 8 449 449 10 69 10 69 1124 7 1118 225 10 10 10 11 11 11 11 11 11 11	\$ 7 \$ \$ 2 \$ 2 \$ 2 \$ 2 \$ 2 \$ 2 \$ 2 \$ 2 \$	24.64% 25.00% 27.54% 24.58% 24.95% 24.95% 22.73% 20.00% 24.24% 25.00% 25.00% 25.00% 24.34% 24.64% 25.00% 24.64% 25.00% 24.64% 25.00% 24.64% 25.00% 24.64% 25.00% 25.00% 26		\$ 12.00 0.23 NIA NIA NIA NIA NIA NIA NIA NIA NIA NI	\$ 9.50 ts NA.	\$ 8,12,12 NA N
7798050AA	Finish Service Use 100 Own Trought of the Store Wiles Loude McManage Extense Properties USE COSECTION 1 was Loude McManage Extense Properties USE EXTENSE 1 was ACCORDINATE AND ACCOUNT 1 was Manage McManage Extense Properties USE EXTENSE 1 was Loude Extense USE 1 was COSEC 1 was Management Contense Loude McManage Extense Properties USE COSEC 1 was Loude McManage Extense	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	10 69 124 7 118 225 337 449 12 75 145 8 449 52 69 10 118 69 1124 7 118 69 119 119 119 119 119 119 119	\$ 7 9 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1	24.64% 25.00% 27.54% 24.55% 24.95% 24.95% 22.75% 23.25% 20.00% 24.34% 25.00% 25.00% 26.00% 26.00% 26.00% 27.56% 26.00% 27.56% 27		\$ 12.02 0.23 NIA NIA NIA NIA NIA NIA NIA NIA NIA NI	\$ 9.50 c.18 N/A N/A N/A N/A N/A N/A N/A N/	\$ 8.12 S
77896791 7789791 77	Finded Service Use 100 Chan Description of Management Options Ma	B	10 69 1124 7 7 1118 225 337 449 12 75 145 8 449 52 52 50 50 10 7 118 225 337 495 10 10 10 10 10 10 10 10 10 10	\$ 7 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	24.64% 25.00% 27.54% 24.58% 24.95% 24.95% 22.77% 24.85% 25.00% 25.00% 25.00% 26		\$ 12.02 0.23 NIA	\$ 9.50 S 0.18 NA	\$ 8.12 S 0.15 N/A
27969/591 127969/540 127969/	Finish Service Use 10 Outs Droughed Service Uses 10 Management Options Constitute Of Managed Engine Uses 10 Antonia Engine Uses	B	10 89 124 7 118 225 337 449 12 75 145 8 449 52 10 69 1124 7 7 118 225 337 145 8 449 10 118 118 118 118 118 118 118	\$ 7 5 7 5 5 5 5 5 5 5	24.64%. 24.64%. 24.65%. 24.65%. 24.65%. 24.65%. 24.65%. 24.65%. 24.65%. 25.05%. 25.05%. 26.05%		\$ 12.00 S 12.0	\$ 9.50 S 0.18 NA	\$ 8.12 1 5 0.15 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
27969/590 (2016) 27969/54A 27790/54A	Finish Service Use 10 Chook Through of Michael Evolve Times Londriff Michael Evolve Times Londriff Michael Evolve Times 10 Londriff Michae	B	10 69 124 7 7 118 225 337 449 12 75 145 8 449 52 50 69 124 7 7 118 8 69 124 7 125 137 145 145 145 145 145 145 145 145	\$ 7 5 7 5 5 5 5 5 5 5	24.64%. 27.54%. 27.54%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 25.00%. 26.00%		\$ 12.00 S 12.0	\$ 9.50 S 0.18 NA	\$ 8.12.10 S 6.12
7996/96/14 7976/96/14	Finded Service 144 100 Thomas	S	10 89 124 7 7 118 225 337 75 8 449 10 10 10 10 10 10 10 10 10 10 10 10 10	\$ 7 2 2 2 2 2 2 2 2 2	24.64%, 25.00%, 24.64%, 25.00%, 24.64%, 25.00%, 24.64%, 25.00%, 25.00%, 26.00%		\$ 12.00 to \$ 1.00 to \$ 1.0	\$ 9.90 8 0.18 NA.	\$ 8,12,12 S
79969500 27976000AA 27976000AA 27976000AA 2797600AA 279760AA 279760AAA 279760AAA 279760AA 279760AA 279760AA 279760AAA 279760	Finded Service 144 100 Thomas	S S S S S S S S S S	10 89 124 7 118 225 337 449 449 124 449 125 145 8 154 9 154	\$ 7 2 5 5 7 5 5 7 5 7 5 7 5 7 5 7 5 7 5 7	24.64% 24.		\$ 12.02 S \$ 0.23 S NA	\$ 9.90 8 9.10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ 8,12,12 10 10 10 10 10 10 10
7786150A 677876150A 677876150A 677876150A 77876150A	Finds Energy Let 10 Chan Mark Address Entra Properties (FERSE) C	S	10 89 124 7 7 118 225 8 449 10 10 124 47 7 10 124 12 12 12 12 12 12 12 12 12 10 10 10 10 10 10 10 10 10 10 10 10 10	\$ 7 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	24.64%. 25.00%. 26.00%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 24.69%. 25.00%. 26.00%		\$ 12.00 S 12.0	\$ 9.90 \$ 0.18 N/A	\$ 8.12.18 NA N
77866787 277861740 277861740 277861740 278	Finish Service Use 100 When Treated Williams (Control Williams) Loude Michael Endown Process (In SECCESS (CONTROL) user Loude Michael Endown Process (In SECCESS (CONTROL) user Loude Michael Endown Process (In SECCESS (CONTROL) user Loude Michael Endown Process (In SECCESS (CONTROL) user Loude Michael Endown Process (In SECCESS (CONTROL) user Loude Michael Endown Process (In SECCESS (In S	S	10 89 124 7 7 118 225 8 8 449 10 10 10 10 10 10 10 10 10 10 10 10 10	\$ 7 3 5 7 5 7 5 7 5 7 7 5 7 7	24.64%. 25.00%. 24.64%. 24.69%		\$ 1,200 AM	\$ 9.50 S	\$ 8.13.13.14.14.14.14.14.14.14.14.14.14.14.14.14.
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27 HIGH STATE OF THE STATE OF T	Frieder Samer Let 100 Charles Country Let 100	1	10 69 124 7 118 225 337 449 124 7 7 118 25 26 27 27 27 27 27 27 27	\$ 7	24.66.66.26.26.26.26.26.26.26.26.26.26.26.		\$ 120.00 100.00 1	\$ 150.00 MA.	1
27 MINISTER DE LA CONTROLLA DEL CONTRO	Finds Energy Let 10 Chan Mark Address Extens Name (1990) Markensen Options Markensen O	3	10 69 124 145 14	\$ 7	24 65 65 65 65 65 65 65 65 65 65 65 65 65		\$ 100 100	\$ 1 500 MA. NA. NA. NA. NA. NA. NA. NA. NA. NA.	\$ 1 \$ \$12.00 \$1.00
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77866787 977861840 977861840 977861840 97861860 978	Finish Service Use 100 Charles Michael Econo Process In Mannesen Options Lought Michael Econo Process In SECCHECHIST Law Lought Michael Econo	1	69 124 7 7 118 337 449 124 7 7 145 8 145 145 145 145 145 145 145 145 145 145	\$ 7 3 3 5 5 5 5 5 5 5 5	24 EFF 24 STATE 25 ST		\$ 1000 1000	\$ 150 000 000 000 000 000 000 000 000 000	1
7786050A 778615	Frieder Samer Lets 100 Charles Country Lets	S	69 118 225 337 145 8 1549 124 449 12 124 549 110 118 8 125 549 124 7 7 118 8 1549 124 7 7 118 8 1549 124 7 7 118 8 1549 124 7 7 118 8 1549 124 7 7 118 8 1549 124 7 7 154 145 8 154 145 8 154 145 145 145 145 145 145 145 145 145	\$ 7 1 2 2 2 2 2 2 2 2 2	34 E 5 C 5 C 5 C 5 C 5 C 5 C 5 C 5 C 5 C 5		1	\$ 1 0.00 10 0.	\$ 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
27/86/2014 27/86/2014	Finish Service Use 100 When Treated His March William Loudh M. Addisout Extension Description (In SECCION SIN) 1 was Loudh	3	69 118 225 337 145 8 1549 124 17 7 118 8 1549 124 17 7 118 8 1549 1549 1549 1549 1549 1549 1549 1549	\$ 7	34 85 95 95 95 95 95 95 95 95 95 95 95 95 95		\$ 1.020 1.00	\$ 1000 000 000 000 000 000 000 000 000 0	\$ 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
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77866787 2778678 2778678 2778678 2778678 2778678 2778678 2778678 2778678 2778678 2778678 277867	Frieds General Let 100 Outs Trought of Microsoft (Septiment Control C		10	\$ 7 3 7 3 3 5 5 5 5 5 5 5 5	34 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6 5 6		\$ 1000 1000	\$ 1.00 100	\$ 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
7786050A	Frieds Energy Let 10 Charles Authorities December 10 Managemen Cycles Managemen Mana	3	10 10 10 10 10 10 10 10	\$ 7 7 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	24 EFF 24 COLUMN 2 CO		\$ 1 0.20 American	\$ 100 100	\$ 2.00 100
79969504 797695	Finds Energy Let 10 County Manager Let 10 C	3	10 10 10 10 10 10 10 10	\$ 7	34 65 65 65 65 65 65 65 65 65 65 65 65 65		\$ 1 020 10	\$ 1000 1000 1000 1000 1000 1000 1000 10	\$ 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
778/05/05/05/05/05/05/05/05/05/05/05/05/05/	Finds Energy Let 10 County Manager Let 10 C	3	10 10 10 10 10 10 10 10	\$ 7 7 8 1 93 94 94 94 94 94 94 94 94 94 94 94 94 94	348 15 15 15 15 15 15 15 15 15 15 15 15 15		\$ 1 120 20 20 20 20 20 20 20 20 20 20 20 20 2	\$ 1000 000 000 000 000 000 000 000 000 0	1
778/05/05/05/05/05/05/05/05/05/05/05/05/05/	Finds Energy Let 10 Management (1919) Management	3	10 10 10 10 10 10 10 10 10 10 10 10 10 1	\$ 7 3 3 5 5 5 5 5 5 5 5	34 6 6 7 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7		\$ 1.00 1.00	\$ 1.000 1000	S
27 MINISTRA DE LA CONTROLLA DEL CONTROLLA DE	Frieder Starrer 1941 100 The Committee Commit	3	10 10 10 10 10 10 10 10	\$ 7 7 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	24 EFF 24		1	1	1
7996/05/05/05/05/05/05/05/05/05/05/05/05/05/	Finded Service Use 100 Company Compan	3	10 10 10 10 10 10 10 10 10 10 10 10 10 1	\$ 7 8 7 8 1 1 1 1 1 1 1 1 1	34 6 6 7 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7		\$ 1.00 1.00	\$ 1000 000 000 000 000 000 000 000 000 0	S
77860504 778605	Finded Service Use 100 Company Medical Enters (1999) Company	3	10 10 10 10 10 10 10 10	\$ 7 3 7 3 3 5 5 5 5 5 5 5 5	34 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7		\$ 1.00 1.00	\$ 1000 000 000 000 000 000 000 000 000 0	S
77860569 1 27860560	Finds Energy Let 10 County Dept. Dept. of the Stores Notes 10 Management Options Longston M. Advanced Enterna Notes 10 Management Options Longston M. Advanced Enterna Notes 10 County M. Adva	3	10 10 10 10 10 10 10 10	\$ 7 3 7 3 3 5 5 5 5 5 5 5 5	24 15 15 15 15 15 15 15 15 15 15 15 15 15		\$ 1.00 1.00	\$ 1000 000 000 000 000 000 000 000 000 0	1

	Contract Award 14PSX0125								Inhia Dans	
	Description	MCOD		Purchara Prica	% off I	1000	Non-C		Payments 48 Months	al Monthly
9741B014AA 9741B016AA	CasePAK (Advanced Exchance Program) for FBSU2011 Morth «CasePAK (Advanced Exchance Program) for FB1021 year	S S	12 75	\$ 9 \$ 56	23.7	9%	N/A N/A	ns	N/A N/A	N/A N/A
9741B017AA 9741B018AA	sCasePAK (Advanced Exchance Program) for FB102.2 year sCasePAK (Advanced Exchange Program) for FB102.1 Month	S	145	S 109 S 6	24.8 20.0	9% 9%	N/A N/A	\exists	N/A N/A	N/A N/A
0651C002AB	DR-C240		795				\$ 11	0.31	\$ 15.26	
0697C003AA	Accessories Exchange Roller Kit for DR-C240M160II	s	69		24.6	1%	s ·	1.68	S 1.33	S 1.
0697C001AA 0697C002AA	Carrier Sheet (A4) Passoort Carrier Sheet	s	49 22	\$ 37 \$ 17	24.4		S .	1.20 0.55	\$ 0.95 \$ 0.44	S 0.
1922B001AC 1922B003AA 2766V591	Barcode Module 2D Code Module	S	99 99	\$ 74 \$ 74	25.2 25.2	5%	\$:	2.40	\$ 1.89 \$ 1.89	S 1.
6240B002AC 2152C002AA	Check Transport and Scanner Wipes inseasFDRMLA Flattest Scanner Web 2011 Flatted Scanner With 102	s 1	10 .095 495	S 821	29.5 25.0	2%	S 2	0.23 6.60	\$ 0.18 \$ 21.02 \$ 9.50	S 17.
9737B018AA	Platted Scanner Unit 102 Maintenance Options eCarePAK (Advanced Exchance Program) for DR-C249 1 was:	9	82				S 1	2.02	8 9.50 N/A	S 8.
9737B019AA 9737B031AA	SIGNATURE OF THE PROPERTY OF T	S	148		25.0 26.8	ys.	N/A N/A		N/A N/A	N/A N/A
9741B005AA 9741B006AA	sCasePAK (Advanced Exchange Program) for FBSU2011 year sCasePAK (Advanced Exchange Program) for FBSU2012 year	S	118 225	\$ 89 \$ 169	24.5	3%	N/A N/A		N/A N/A	NA NA
9741B007AA 9741B008AA	CoarePAK (Advanced Exchange Program) for FBSU2013 veair CarePAK (Advanced Exchange Program) for FBSU2014 year	s	337 449	S 253	24.9 24.9	9%	N/A N/A		N/A N/A	N/A N/A
9741B014AA 9741B016AA	eCarePAK (Advanced Exchange Program) for FBSU201.1 Month eCarePAK (Advanced Exchange Program) for FB102.1 year	S	12 75		23.7 25.3	3%	N/A N/A	_	N/A N/A	NA NA
9741B017AA 9741B018AA	eCarePAK (Advanced Exchange Program) for FB102.2 year eCarePAK (Advanced Exchange Program) for FB102.1 Month	\$	145	\$ 109	24.8 20.0	3%	N/A N/A		N/A N/A	N/A N/A
9017B002AB	DR-F120	\$	399	\$ 299	25.0	6%	\$ 1	0.69	\$ 7.65	\$ 6.5
9934B001AA 2766V591		s	50	\$ 38 \$ 7	24.0	3%	S 1	1.23	\$ 0.97 \$ 0.18	
	Check Transport and Scanner Wices Maintenance Onlines	\$	10					0.23		
9737B016AA 9737B017AA	eCasePAK (Advanced Exchange Program) for DR-F120.2 year	s	54 97	\$ 73	24.7	4%	N/A N/A	=	N/A N/A	N/A N/A
9737B028AA 5482B002AE	eCarePAK (Advanced Exchance Program) for DR-F120 1 Month DR-M140 (Capture Perfect included with Scanner)	3	5	\$ 4 \$ 821	25.9 25.0		N/A	.60	N/A \$ 21.02	N/A \$ 17.5
	Accessories	\$ 1,	69					1.68		
5972B001AA 1922B001AC 6240B002AC	Exchange Roller Kit for DR-M140 Bercosk Module Temper DRMLL A Rethed Scenner Unit 201	\$	99	\$ 74	25.2 25.0	5%	\$ 2	2.40	\$ 1.89	\$ 1.6
2152C002AA 1941B001AC	Insurance Pountain France Control Con	S	495 80	\$ 371	25.0 25.0			2.02	S 9.50	S 8.
1922B003AA 2766V591	Chack Transcott and Scanner Wices	s s	99	\$ 74 \$ 7	25.2 29.5	5%	S 2	2.40	\$ 1.89 \$ 0.18	\$ 1.6
9737B022AA	Maintenance Options eCare/PAK (Advanced Exchange Program) for DR-M140 1 year	\$	85	\$ 64	24.7	1%	N/A		N/A	NA
9737B023AA 9737B032AA	ClasePAK (Advanced Exchange Program for DR-M140 2 vaior «CasePAK (Advanced Exchange Program for DR-M140 2 vaior «CasePAK (Advanced Exchange Program for DR-M140 1 Morth	S	153	\$ 115 \$ 6	24.8 29.4	4% 1%	N/A N/A	7	N/A N/A	N/A N/A
9741B005AA 9741B006AA	CasePAK (Advanced Exchange Program) for FBSU2011 year CasePAK (Advanced Exchange Program) for FBSU2011 year		118 225		24.5 24.8		N/A N/A	∄	N/A N/A	NA NA
9741B007AA 9741B008AA	eCarePAK (Advanced Exchance Program) for FBSU201 3 year eCarePAK (Advanced Exchange Program) for FBSU201 4 year	S	337 449	\$ 253 \$ 337	24.9 24.9	3% 4%	N/A N/A	3	N/A N/A	N/A N/A
9741B014AA 9741B016AA	#CoursPAX (Advanced Exchange Program) for FSIL201 1 Month s/CassPAX (Advanced Exchange Program) for FSIL201 1 was CoursPAX (Advanced Exchange Program) for FSIL21 vasir CoursPAX (Advanced Exchange Program) for FSIL22 was	s	12 75	\$ 9 \$ 56	23.7 25.3	3%	N/A N/A	1	N/A N/A	NA NA
9741B017AA 9741B018AA	sCarsPAK (Advanced Exchance Program) for FB102.2 year sCarsPAK (Advanced Exchange Program) for FB102.1 Month	S S	145		24.8 20.0	5% 3%	N/A N/A	Ⅎ	N/A N/A	NA NA
2405C002AB	DR-M260	\$ 1.	195	\$ 896	25.0	2%	\$ 21	0.03	\$ 22.94	\$ 19.6
0697C001AA	Accessories Carrier Sheet (A4)	\$	49				\$ 1	1.20	\$ 0.95	\$ 0.8
0697C002AA 1550C001AA 1922B001AC	Passport Carrier Sheat Exchange Roller Kit for SF400M260	5	49 00		22.7	3%	\$ 1	1.20	\$ 0.44 \$ 0.95	\$ 0.3 \$ 0.8
1922B001AC 1922B003AA 1941B001AC	Barcode Module 2D Code Module	\$	99 99 80		25.2 25.2 25.0	5%	\$ 2 \$ 2	2.40	\$ 1.89 \$ 1.89 \$ 1.54	\$ 1.6
1941B001AC 2152C002AA 6240B002AC	Caceure Perfect 3.1 Reclacement CD Flatted Scanner Unit 102 Flatted Sca		80 495 095	\$ 371	25.0 25.0 25.0	5%	\$ 12	1.94 2.02 3.60	\$ 1.54 \$ 9.50 \$ 21.02	\$ 8.1
62408002AC 2766V591	ImageFORMULA Flathed Scanner Usit 201 Check Transcort and Scanner Wines Maintenance Options	s 1	10	\$ 821 \$ 7			\$ 0	0.23		
9741B005AA 9741B006AA	eCarePAK (Advanced Exchange Program) for FBSU2011 year eCarePAK (Advanced Exchange Program) for FBSU2012 year	\$118 \$225		\$ 89 \$ 169	24.5 24.8	3%	N/A N/A	\neg	N/A N/A	N/A N/A
9741B007AA 9741B008AA	«CasePAK (Ahannad Exchange Program) for FBSU201 3 year «CasePAK (Ahannad Exchange Program) for FBSU201 4 year	\$337 \$449		\$ 253 \$ 337	24.9 24.9	4%	N/A N/A		N/A N/A	N/A N/A
9741B014AA 9738B021AA	eCasePAK (Advanced Exchange Program) for FBSU2011 Month eCasePAK (Advanced Exchange Program) for M2601 wear	\$11.80 \$89		\$ 9 \$ 67	23.7 24.7		N/A N/A		N/A N/A	N/A N/A
9738B022AA	eCasePAK (Advanced Exchange Program) for M260 1 Month	\$8.90		\$ 7	21.3	5%	N/A		N/A	NA
	DR-M1060 (Capture Perfect included with Scanner) Accessories		195					3.33		
9691B001AA 1922B001AC	Exchanse Roller Kit for DR-M1060 Barcode Module	s	74 99		24.3 25.2	2% 5%	\$ 1 \$ 2	1.81	\$ 1.43 \$ 1.89	\$ 1.2 \$ 1.6
6240B002AC 2152C002AA	maceFDRMLL A Flathed Scanner Unit 201 Flathed Scanner Unit 102	\$ 1.	095 495	\$ 821 \$ 371	25.0 25.0		S 26	2.02	\$ 21.02 \$ 9.50	\$ 17.9 \$ 8.
1922B003AA 2766V591	Capture Perfect 3.1 Replacement CD 2D Code Module	\$	99					2.40	\$ 1.89 \$ 0.18	
	Check Transport and Science Wises Maintenance Options	s	10				N/A	1.23	N/A	N/A
9738B015AA 9738B018AA	eCasePAK (Advanced Exchange Program) for DR-M1080 1 year scasePAK (Advanced Exchange Program) for DR-M1080 2 year eCasePAK (Advanced Exchange Program) for DR-M1080 1 Month		531 30		25.0 25.4	5%	N/A N/A		N/A N/A	N/A N/A
9741B005AA 9741B006AA	eCasePAK (Advanced Exchange Program) for FBSU201 1 year eCasePAK (Advanced Exchange Program) for FBSU201 2 year		118 225	\$ 89 \$ 169	24.5 24.8	3%	N/A N/A	_	N/A N/A	N/A N/A
9741B007AA 9741B008AA	eCasePAK (Advanced Exchange Program) for FBSU201 3 year eCasePAK (Advanced Exchange Program) for FBSU201 4 year	s	337 449	\$ 253 \$ 337	24.9 24.9	9% 1%	N/A N/A		N/A N/A	N/A N/A
9741B014AA 9741B016AA	eCarePAK (Advanced Exchange Program) for FBSU201.1 Month eCarePAK (Advanced Exchange Program) for FB102.1 year	S S	12 75		23.7 25.3	3%	N/A N/A		N/A N/A	N/A N/A
9741B017AA 9741B018AA	sCarsPAK (Advanced Exchance Program) for FB102.2 year sCarsPAK (Advanced Exchange Program) for FB102.1 Month	s	145	\$ 109 \$ 6	24.8 20.0		N/A N/A	_	N/A N/A	N/A N/A
								_		
0114T27902	DR-M1668 with VRS Elite (Capture Perfect included with Scanner)	\$ 1.	195	\$ 896	25.0	2%		0.03		\$ 19.6
0697C003AA	Accessories Exchange Roller Kit for DR-C240M160II	\$ 1,	69	\$ 52	24.6	4%	\$ 21 \$ 1	1.68	\$ 22.94 \$ 1.33	\$ 1.1
	Exchange Roler Kit for DR C240M1608 Bistrook Moddle mostFORMLA Flatbed Scanner UR 201	\$ \$	69 99 095 495	\$ 52 \$ 74 \$ 821	24.6 25.2 25.0	4% 5% 2%	\$ 21 \$ 1 \$ 2 \$ 26	1.68 2.40 3.60	\$ 22.94 \$ 1.33 \$ 1.89 \$ 21.02	\$ 1.1 \$ 1.6 \$ 17.5
0897C003AA 1922B001AC 6240B002AC 2152C002AA 1941B001AC	Exchange Roler KG for DR.C240AM1601 Barroah Models manaFORMLAT Rothed Science the 201 Fathed Science the 102 Coppers Parties 13 Septement CD Coppers Parties 13 Septement CD	\$ 1, \$ 1, \$ 5	69 99 095 495 80	\$ 52 \$ 74 \$ 821 \$ 371 \$ 60	24.6 25.2 25.0 25.0 25.0	4% 5% 2% 5% 5% 5%	\$ 29 \$ 1 \$ 2 \$ 26 \$ 1 \$ 1	1.68 2.40 3.60 2.02	\$ 22.94 \$ 1.33 \$ 1.89 \$ 21.02 \$ 9.50 \$ 1.54	\$ 1.1 \$ 1.6 \$ 17.5 \$ 8.
08970003AA 19228001AC 62408002AC 21520002AA 19418001AC 19228003AA 2766V591	Enthrops Table 10 y DC CHARTON Monatories Monitor Management Control of Charton Control	\$ \$ \$ \$ \$ 1.	69 99 095 495 80 99	\$ 52 \$ 74 \$ 821 \$ 371 \$ 60 \$ 74	24.6 25.2 25.0 25.0 25.0 25.0 25.2 29.5	4% 5% 2% 5% 5% 3% 5%	\$ 29 \$ 1 \$ 2 \$ 26 \$ 1 \$ 1	1.68 2.40 3.60	\$ 22.94 \$ 1.33 \$ 1.89 \$ 21.02 \$ 9.50 \$ 1.54	\$ 1.1 \$ 1.6 \$ 17.9 \$ 8 \$ 1.3
08970003AA 19228001AC 62408002AC 21520002AA 19418001AC 19228003AA 2766V591	Entition III Albert Oil U. DE CAMBRISON MARKER BANK OIL DE CAMBRISON MARKE	\$ 1, \$ 1, \$ 5	69 99 095 495 80	\$ 52 \$ 74 \$ 821 \$ 371 \$ 60 \$ 74	24.6 25.2 25.0 25.0 25.0 25.2 29.5 24.7 25.0	4% 5% 2% 5% 5% 5% 5% 1%	\$ 29 \$ 1 \$ 2 \$ 26 \$ 1 \$ 1 \$ 2 \$ 0 \$ 0	1.68 2.40 3.60 2.02	\$ 22.94 \$ 1.33 \$ 1.89 \$ 21.02 \$ 9.50 \$ 1.54	\$ 1.1 \$ 1.6 \$ 17.5 \$ 8.8 \$ 1.3 \$ 1.6 \$ 0.1
0697C003AA 1922B001AC 8246B002AC 2152C022AA 1941B001AC 1922B003AA 2738B010AA 9738B011AA 9738B017AA 9738B017AA	Entropes Teles 19 1 20 CC10101100 Accasionins Income Monitor Incom	\$ 5 1. \$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	69 99 095 495 80 99 10 89 160 9	\$ 52 \$ 74 \$ 821 \$ 371 \$ 60 \$ 74 \$ 77 \$ 120 \$ 120 \$ 77 \$ 120	24.6 25.2 25.0 25.0 25.0 25.2 29.5 24.7 25.0 21.3 24.5	4% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%	\$ 29 \$ 1 \$ 2 \$ 26 \$ 1 \$ 1 \$ 2 \$ 0 NA NA	1.68 2.40 3.60 2.02	\$ 22.94 \$ 1.33 \$ 1.89 \$ 21.02 \$ 9.50 \$ 1.54 \$ 0.18 N/A N/A N/A	\$ 1.1 \$ 1.6 \$ 17.5 \$ 8. \$ 1.6 \$ 0.1 NA NA
0697C003AA 19228001AC 82468002AC 2152C002AA 19418001AC 19228003AA 27989/391 37388011AA 97388011AA 97418005AA 37418005AA	Entropy Billed 10 1 20 CC(10010000 Acception) Company Models,	\$ \$ \$ \$ 1, \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	69 99 095 495 80 99 10 89	\$ 52 \$ 74 \$ 821 \$ 371 \$ 60 \$ 74 \$ 77 \$ 67 \$ 120 \$ 77 \$ 120 \$ 79	24.8 25.2 25.0 25.0 25.2 25.2 29.5 24.7 25.0 21.3 24.5 24.8	4% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%	\$ 28 \$ 1 \$ 2 \$ 26 \$ 1 \$ 1 \$ 2 \$ 2 \$ 2 \$ 1 \$ 1 \$ 2 \$ 2 \$ 2 \$ 3 \$ 2 \$ 3 \$ 2 \$ 3 \$ 3 \$ 3 \$ 3 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4 \$ 4	1.68 2.40 3.60 2.02	\$ 22.94 \$ 1.33 \$ 1.89 \$ 21.02 \$ 9.50 \$ 1.54 \$ 0.18 N/A N/A N/A N/A N/A	\$ 1.1 \$ 1.6 \$ 17.9 \$ 8. \$ 1.2 \$ 1.6 \$ 0.1 N/A N/A N/A N/A N/A
0697C033AA 19228001AC 68248002AC 2153C002AA 19428001AC 19418001AC 19418001AC 197388910AA 27690991 27388910AA 97348017AA 97418003AA 27418003AA 27418003AA	Enthrops Table 101 to 20 CAMBATHERS Manual Filled A Filter & Baser to 20 CF Filter & Service 1 to 20	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	69 99 99 10 99 10 118 225 337 449 12	\$ 52 \$ 74 \$ 821 \$ 371 \$ 60 \$ 77 \$ 77 \$ 120 \$ 77 \$ 120 \$ 72 \$ 23 \$ 233 \$ 60 \$ 74 \$ 120 \$ 120 \$ 120 \$ 25 \$ 37 \$ 120 \$ 25 \$ 37 \$ 37 \$ 120 \$ 25 \$ 37 \$ 37 \$ 37 \$ 37 \$ 37 \$ 37 \$ 37 \$ 37	24.6 (25.0 (4% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%	\$ 22 \$ 1 \$ 2 \$ 2 \$ 2 \$ 1 \$ 1 \$ 1 \$ 2 \$ 2 \$ 6 NIA NIA NIA NIA NIA NIA NIA	1.68 2.40 3.60 2.02	\$ 22.94 \$ 1.33 \$ 1.89 \$ 21.02 \$ 9.50 \$ 1.54 \$ 0.18 N/A N/A N/A N/A N/A N/A N/A N/A	\$ 1.1 \$ 1.6 \$ 17.9 \$ 8. \$ 1.2 \$ 1.6 \$ 0.1 NA NA NA NA NA NA NA NA
0897C03AA 1928D01AC 1928D01AC 291S2(025AA 1948D01AC 1948D01AC 1928D01AA 2788D01AA 9738B011AA 9748D05AA 9741B005AA 9741B005AA 9741B005AA 9741B005AA 9741B005AA 9741B005AA 9741B005AA	Entires Related 14 to 50 CC10041500 Acception Company Models	\$ \$ \$ \$ 1, \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	69 99 095 495 80 99 10 89 1180 9 1188 225 337 449 12 75	\$ 52 \$ 74 \$ 822 \$ 90 \$ 97 \$ 90 \$ 77 \$ 120 \$ 97 \$ 120 \$ 97 \$ 120 \$ 97 \$ 120 \$ 97 \$ 98 \$ 97 \$ 97 \$ 97 \$ 97 \$ 97 \$ 97 \$ 97 \$ 97	24.6 25.2 25.0 25.0 25.0 25.0 25.0 25.0 25.0	4% 5% 2% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%	\$ 22 \$ 1 \$ 2 \$ 2 \$ 2 \$ 3 \$ 1 \$ 1 \$ 3 \$ 1 \$ 3 \$ 2 \$ 3 \$ 2 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3	1.68 2.40 3.60 2.02	\$ 22.94 \$ 1.33 \$ 1.59 \$ 21.02 \$ 9.50 \$ 1.54 \$ 1.54 \$ 1.54 \$ 0.18 NA NA NA NA NA NA NA NA NA NA NA NA NA	\$ 1.1 \$ 1.6 \$ 17.5 \$ 8. \$ 1.2 \$ 1.6 \$ 0.1 N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A
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NEW POLICE AND A STATE OF THE ADDRESS AND A STAT	Entires Related 14 1 DE CENTRALISM ANDRESS MONTH CONTROL CONT	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	69 99 99 10 89 10 89 110 89 110 9 1118 225 337 449 145 8 995 145 8 995 1112 36 495 995 995 995	\$ \$2 \$2 \$3 \$4 \$40 \$40 \$40 \$40 \$40 \$40 \$40 \$40 \$40	24.6 (2.5 (2.5 (2.5 (2.5 (2.5 (2.5 (2.5 (2.5	4% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%	\$ 29 \$ 20 \$ 20 \$ 20 \$ 20 \$ 3 \$ 1 \$ 3 \$ 2 \$ 3 \$ 1 \$ 3 \$ 1 \$ 3 \$ 2 \$ 3 \$ 2 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 4 \$ 4 \$ 6 \$ 6 \$ 6 \$ 7 \$ 7 \$ 7 \$ 7 \$ 7 \$ 7 \$ 7 \$ 7 \$ 7 \$ 7	1.68 2.40 3.60 2.20 1.94 2.40 3.23 3.57 2.72 2.72 3.57	\$ 22.94 \$ 1.33 \$ 1.99 \$ 21.02 \$ 9.50 \$ 1.99 \$ 1.99 \$ 1.99 \$ 0.18 NA NA NA NA NA NA NA NA NA NA NA SA S \$ 11.51 \$ 1.51 \$ 1	\$ 1.1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
ORD TOO SIAA 1822000134 182200134 182200134 182200134 1811001	Technop Market M. 1 (20 CC) 10 CC 10 Market M. 1 (20 CC) 10 Market M. 1 (20	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	69 99 99 10 89 10 89 118 225 337 145 8 8 995 112 75 145 8 995 112 8 995 112 8 995 113 8 995 1145 8 995 1145 8 995 1145 8 995 8 905 905 905 905 8 905 8 905 905 8 905 905 905 905 8 905 905 905 905 905 905 905 905 905 905	\$ \$\frac{5}{2}\$ \$\frac{7}{2}\$	24.8 (25.0 c) 25.0 c)	496 596 596 596 596 596 596 596 596 596 5	\$ 228 \$ 228	1.88 3.80 2.40 3.80 2.02 1.94 2.40 3.57 3.57 2.72 3.87 2.02 2.40 3.80 2.02 3.87 2.72 3.87 2.02 3.80 3.80 3.80 3.80 3.80 3.80 3.80 3.80	\$ 22.94 \$ \$ 1.33 \$ \$ 1.89 \$ \$ 21.00 \$ \$ 9.50 \$ \$ 9.50 \$ \$ 1.80 \$ \$	\$ 1.1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
0007C003AA 0007C003AA 1007C003AA 1007C0	Entition Belle 101 107 CCHARTON Monthly 101 CCCARTON MONTHLY 101 CCCARTO	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	69 99 095 495 80 10 10 118 225 337 449 12 75 145 8 995 112 36 495 395 99 10 10	\$ 52 52 53 54 54 55 55 55 55 55 55 55 55 55 55 55	24.6 (2.5 (2.5 (2.5 (2.5 (2.5 (2.5 (2.5 (2.5	45% 55% 55% 55% 55% 55% 55% 55% 55% 55%	\$ 21 \$ 21 \$ 2 \$ 2 \$ 2 \$ 2 \$ 2 \$ 2 \$ 2 \$	1.68 2.40 8.60 2.02 1.94 3.23 8.57 8.57 8.57 8.57 8.57 8.57 8.57 8.57	\$ 22.94 S 1.33 S 1.35 S 1.36 S	\$ 1.1 S 1.5
GENTOCOSIAA TEZEROSTA TEZEROSTA	Entires Related 14 1 20 Cartanina Management (Cartanina Management	8	69 99 99 99 99 99 99 99 99 99 99 99 99 9	\$ 55 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	24.6 25.0 25.0 25.0 25.0 25.0 25.0 25.0 25.0	45% 55% 55% 55% 55% 55% 55% 55% 55% 55%	\$ 23 \$ 7 \$ 2 \$ 2 \$ 2 \$ 5 \$ 1 \$ 1 \$ 2 \$ 3 \$ 1 \$ 3 \$ 1 \$ 1 \$ 3 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1	1.68 8.60 2.02 1.94 2.40 1.94 2.40 1.94 2.40 1.94 2.40 1.94 2.40 1.94 2.40 1.94 2.40 1.94 2.40 1.94 2.40 2.02 3.60 3.60 3.60 3.60 3.60 3.60 3.60 3.60	\$ 22.94 9.50 1.53 1.50 1.50 1.50 1.50 1.50 1.50 1.50 1.50	\$ 1.1.1 \$ 1.1.5 \$ 1.2.5 \$ 1.8.5 \$ 1.8.5 \$ 1.8.5 \$ 1.8.5 \$ 1.8.1 \$ 1.8.
0007/C003AA 0007/C003AA 646/0003AA 646/0003AA 1541/0007AC 1541/00	Entition II Note 101 107 CANADATES MARKETS MAR	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	89 10 10 89 10 118 225 325 10 895 325 10 895 10 895 325	\$ 1	24.6 (25.0 c) 25.0 c)	45% 55% 55% 55% 55% 55% 55% 55% 55% 55%	\$ 222 25 25 25 25 25 25 25 25 25 25 25 25	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 22.94 S 1.33 S 1.34 S	\$ 1.1. S 1.2. S 1
0007/C003AA 0007/C003AA 646/0003AA 646/0003AA 1541/0007AC 1541/00	Enthology Biller 1917 OF CHARASTON Monthly Company Com	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	89 100 89 118 225 337 4449 12 75 1445 8 1495 395 995 100 80 99 100 80 99 100 80 99 100 80 99 100 80 90 100 80 90 100 80 90 100 80 90 100 80 90 100 80 90 100 80 90 90 100 80 90 90 90 90 90 90 90 90 90 90 90 90 90	\$ 15 55 55 55 55 55 55 55 55 55 55 55 55	24.6 (25.0 c) 25.0 c)	1476 1576 1576 1576 1576 1576 1576 1576 15	\$ 23 \$ 7 \$ 2 \$ 2 \$ 2 \$ 5 \$ 1 \$ 1 \$ 2 \$ 3 \$ 1 \$ 3 \$ 1 \$ 1 \$ 3 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1 \$ 1	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 22.94 \$ 1.33 \$ 1.30 \$ 5 1.20 \$ 5 1.20 \$ 5 1.20 \$ 5 1.20 \$ 5 1.20 \$ 5 1.20 \$ 7 1.20 \$	\$ 1.1.1 \$ 1.4.
### (### (### (### (### (### (### (###	Entires Retrie 14 1 20 Cartavires Acceptance Company Montes Company Montes Company Montes Company Mont	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	89 99 100 89 110 89 1118 225 337 75 8 8 995 100 995 100 89 118	\$\frac{1}{3}\$ \frac{1}{3}\$ \fra	24.00 (2.00 cm)	45% 55% 55% 55% 55% 55% 55% 55% 55% 55%	\$ 25 \$ 25 \$ 25 \$ 25 \$ 25 \$ 25 \$ 25 \$ 25	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 22.94 8 1.32 8	\$ 1.1.1 \$ 1.4.
### (1997) ### (1997)	Technology 10 (1997 Calcate Marie 1997) Facility State 1997 (1997 Calca	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	89 99 100 99 100 89 100 9 1118 225 35 112 75 8 8 112 75 8 112 9 9 1145 8 9 9 1112 36 495 9 9 100 9 100 9 9 100 9 9 100 100 100 1	\$\frac{1}{3} \frac{1}{3} \frac	24.0 (2.0 (2.0 (2.0 (2.0 (2.0 (2.0 (2.0 (2	45% 55% 55% 55% 55% 55% 55% 55% 55% 55%	\$ 22 2 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 22,94 PM	\$ 1.1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
### (1997) ### (1997)	Technology 10 (1997) Calcatal September 10 (1	\$ 8 1, 1 5 1 1 1 5 1 1 1 5 1 1 1 5 1 1 1 1 5 1	89 99 100 89 118 225 1495 1495 1495 1995 1995 1993 299 100 100 100 100 100 100 100 100 100 1	\$\frac{1}{3} \frac{1}{3} \frac	26 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6400. 556.	\$ 22 22 25 25 25 25 25 25 25 25 25 25 25	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 12244 ST	\$ 1.1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
### (1997) ### (1997)	Entition to Mark 191 (10 Calcate Marketine) Marketine Marketine Marketine Marketine Marketine Marketine	\$ 2 1, 2 1, 2 1, 2 1, 2 1, 2 1, 2 1, 2 1	89 99 10 10 118 1 145 1	\$ 1	26 12 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	670, 550, 550, 550, 550, 550, 550, 550, 5	\$ 20 20 20 20 20 20 20 20 20 20 20 20 20	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 2244 NA	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
INCOMESSAN	Entires that 14 to 50 Catalonius Monaments (Section 14 to 14 to 50 Catalonius Monimus	\$ 1	89 99 99 99 90 90 90 10 10 10 91 10 118 225 337 75 8 995 995 1112 395 995 1112 395 995 10 10 10 10 10 10 10 10 10 10	\$\frac{1}{2} \frac{1}{2} \frac	\$4.00 miles \$4	650, 500, 500, 500, 500, 500, 500, 500,	\$ 22 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 12244 NA	S
INSTITUTE	Entition to March 19 1 DE CATALONS MANAGEMENTS Manage Making Manage Making Manage Making Manage Man		89 99 10 10 89 110 118 225 337 12 75 8 8 10 10 10 10 10 10 10 10 10 10 10 10 10	\$\frac{1}{3}\$ \frac{1}{3}\$ \fra	\$1.00 miles \$1	670.0555.0555.0555.0555.0555.0555.0555.0	5 222 25 25 25 25 25 25 25 25 25 25 25 2	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 12344 1	1
INCOMESSA	Technology (1997) Control Market (1997) Cont		69 99 99 10055 80 10 89 110 89 1118 1225 145 145 146 146 146 146 146 146 146 146	\$ 1	24.0 (a) 25.0 (b) 25.0 (c) 25.	670.0556.0556.0556.0556.0556.0556.0556.0	\$ 222 2 3 4 4 4 5 5 5 6 7 5 7 5 7 5 7 5 7 5 7 5 7 5 7 5	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 12244 1	1
1007/1005AA	Entires Retriet 19 1 DE CENTRALIS AND ACTION ACTION AND ACTION ACTION AND ACTION AND ACTION AND ACTION AND ACTION AND ACTION ACTION AND ACTION AND ACTION AND ACTION AND ACTION AND ACTION ACTION AND ACTION AND ACTION AND ACTION AND ACTION ACTION AND ACTION ACTION AND ACTION ACTION AND ACTION ACT		69 99 99 10055 80 110 89 110 1118 1225 142 143 1449 145 145 145 145 146 146 146 146 146 146 146 146	\$\frac{1}{3} \frac{1}{3} \frac	24.6 (2.5 (2.5 (2.5 (2.5 (2.5 (2.5 (2.5 (2.5	6 90.00 5 95.00 5 9	5 222 25 25 25 25 25 25 25 25 25 25 25 2	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 12344 1234	1
1007/1005AA	Entering Medical Control Contr		89 99 100 89 110	\$\frac{1}{2}\$ \$\	24.6 (a) 24.6 (b) 24.6 (c) 24.	650. 550.	\$ 22 2 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 12344 1	1
INSTITUTE	Technology (1997) Control (1997) Con		89 999 0055 80 100 89 110 89 110 225 337 449 12 75 8 8 8 1145 8 8 8 995 995 995 995 995 995 995 995	\$\frac{1}{3} \frac{1}{3} \frac	24 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	655. 655.	\$ 22 2 3 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 1234 1	1
INSTITUTE	Technology Review 19 Control 19 C		69 99 99 100 100 99 1118 99 1118 1118 1145	\$\frac{1}{3}\$ \frac{1}{3}\$ \frac{1}{3}\$ \frac{1}{3}\$ \frac{1}{3}\$ \frac{1}{3}\$ \frac{1}{3}\$	25 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	656.55 556.55 557.55	5 222 23 24 24 24 24 24 24 24 24 24 24 24 24 24	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 12344 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1
INTERNATION	Enteron Retrieved 10 to 20 California (19 californi		89 99 100 89 110	\$ 1	25 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	656.55 556.55 557.55	\$ 22 24 25 25 26 26 26 26 26 26 26 26 26 26 26 26 26	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	\$ 12244 1224	1
INTERNATION	Enteren Service 19 C California Marie 19 C C		69 99 99 10 895 1465 899 1112 36 899 110 899 1	\$\frac{1}{3}\$ \tag{2}\$ \tag{2}\$ \tag{3}\$ \tag{2}\$ \tag{3}\$ \tag{3}\$ \tag{2}\$ \tag{3}\$ \tag{4}\$ \tag{4}\$ \tag{5}\$ \tag{3}\$ \tag{3}\$ \tag{3}\$ \tag{4}\$ \tag{5}\$ \tag{5}	2	656.55 556.55 557.55	\$ 22 22 25 25 25 25 25 25 25 25 25 25 25	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	1 12244 1 1224 1	1
INCOMESSA	Technology (1997) Control (1997) Con		69 99 99 10 895 1465 899 1112 36 899 110 899 1	\$\frac{1}{3}\$ \tag{2}\$ \tag{2}\$ \tag{3}\$ \tag{2}\$ \tag{3}\$ \tag{3}\$ \tag{2}\$ \tag{3}\$ \tag{4}\$ \tag{4}\$ \tag{5}\$ \tag{3}\$ \tag{3}\$ \tag{3}\$ \tag{4}\$ \tag{5}\$ \tag{5}	2	656.55 556.55 557.55	\$ 22 22 25 25 25 25 25 25 25 25 25 25 25	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	1 12244 1 1224 1	1
INC.	Entires Net 14 1 DE CENTRALE SERVICE CONTROLLAR FILLED ENTER ENTE	1	69 99 99 99 99 99 99 99 99 99 99 99 99 9	\$\frac{1}{2} \frac{1}{2} \frac	2	44.50 10	5 2 2 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1.68 2.40 8.60 8.60 8.60 8.60 8.60 8.60 8.60 8.6	\$ 12244 \$ 1224 \$	1
INCOMESSA	Sentence Medical Control Contr	1	69 99 99 99 99 99 99 99 99 99 99 99 99 9	\$ 1	2	450 C	5 22 3 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1.68 2.40 3.60 3.60 2.02 1.94 2.40 3.23 3.67 3.57 3.57 3.57 3.57 3.57	1 1224 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1
INCOMESSAN	Technology (1997) Control (1997) Con	1	69 29 39 39 39 39 39 39 39 39 39 39 39 39 39	\$\frac{1}{3} \frac{1}{3} \frac	24 A 2 A 2 A 2 A 2 A 2 A 2 A 2 A 2 A 2 A	450 15 15 15 15 15 15 15 15 15 15 15 15 15	\$ 29 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	88 88 88 88 88 88 88 88 88 88 88 88 88	1 1234 2 133 2 133 2 133 2 133 2 133 2 133 2 133 2 143	1
INC.	Entires Retri 14 1 DE CENTRALE SERVICE CONTROLLA FILLED ENTIRE SE	1	69 69 69 69 69 69 69 69	\$\frac{1}{2}\$ \frac{1}{2}\$ \fra	2	450 S.	5 22 2 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1.68 2.40 8.60 8.60 8.60 8.60 8.60 8.60 8.60 8.6	\$ 12244 \$ 1224 \$ 1326 \$	1
INTERNATION	Enteres Nete 14 1 05 CC1041150 CM Company Monitor Compa		69 89 99 99 99 99 99 99 99 99 99 99 99 99	\$\frac{1}{2}\$ \frac{1}{2}\$ \frac{1}{2}\$ \frac{1}{2}\$ \frac{1}{2}\$ \frac{1}{2}\$ \frac{1}{2}\$ \frac{1}{2}\$ \frac{1}{2}\$ \qua	24 14 14 14 14 14 14 14 14 14 14 14 14 14	450 S.	5 22 3 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2	88 88 88 88 88 88 88 88 88 88 88 88 88	1 1234 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1
INTERIORAN LISEMBOUAC LISEMB	Enteres Nete 14 1 05 CENTRAL PROPERTY OF THE P		69 69 69 69 69 69 69 69	\$ 1.50	24 14 14 14 14 14 14 14 14 14 14 14 14 14	455	5 22 2 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	88 88 88 88 88 88 88 88 88 88 88 88 88	1 1234 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1
INCOMESSAN	Entrees that is to GC Calestonia Communication Communicati		60 90 90 90 90 90 90 90 90 90 90 90 90 90	\$ 1	24 14 14 14 14 14 14 14 14 14 14 14 14 14	\$25.50	5 29 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	68 68 68 68 68 68 68 68 68 68 68 68 68 6	1 1234 2 133 2 133 2 133 2 133 2 133 2 133 2 133 2 143	1

CANON Exhibit B Supplement #22 Contract Award 14PSX0125

	Contract Award 14PSX0125					Non-Cand	celable Renta	al Monthly
Item Code	Description	MSRP		Purchase Price	% off MSRP	36 Months	Payments 48 Months	60 Months
6315AK39AA 6315AK40AA	eCopy ShareScan VB Office Embedded, 4 yrs M&S eCopy ShareScan VB Office Embedded, 5 yrs M&S	S S	2,205 2,370	\$ 1.874 \$ 2,015	15.01% 14.98%	N/A N/A	S 47.97 N/A	N/A \$ 44.1
6315AG66AA 6315AA15AA	eCopy ShareScan Suite Embedded with Per Unit License Key (Physical Package) eCopy ShareScan Suite Embedded, 3 yrs MAS eCopy ShareScan Suite Embedded, 3 yrs MAS	s	3.354 4,073	S 2.851 S 3,462	15.00% 15.00%	N/A \$ 112.17	N/A N/A	NA NA
6315AA16AA 6315AA17AA	eCopy ShareScan Subs Embedded, 4 yrs M&S eCopy ShareScan Subs Embedded, 5 yrs M&S	S S	4,417	\$ 3,754 \$ 4,035	15.01% 15.00%	N/A N/A	\$ 96.10 N/A	N/A S 88.3
6315AK11AA 6315AK13AA	eCopy ShareScan V6 Suite Embedded, 1 yr M&S eCopy ShareScan V6 Suite Embedded, 3 yrs M&S	s s	4,073	\$ 2.851 \$ 3,462	15.00% 15.00%	N/A \$ 112.17	N/A N/A	NA NA
6315AK15AA 6315AK16AA	eCopy ShareScan V8 Suite Embedded, 4 yrs M8.5 eCopy ShareScan V8 Suite Embedded, 5 yrs M8.5 eCopy ShareScan V8 Suite Embedded, 5 yrs M8.5 eCopy ShareScan Elements Embedded with Per Unit License Key (Electronic Software Distribution)	s	4.747	\$ 3.754 \$ 4.095	15.01% 15.00%	N/A N/A	S 96.10 N/A	NA S 88.3
6315AH20AA 6315AF09AA	eCopy ShareScan Elements Embadded with Par Unit License Key (Electronic Software Distribution) ### ### ### ### ####################	s	575 698	\$ 593	15.04%	N/A S 19.21	N/A N/A	NA NA
6315AF10AA 6315AF11AA	eCopy ShareScan Elements Embedded, 4 yrs Maintenance and Support - ESD eCopy ShareScan Elements Embedded, 5 yrs Maintenance and Support - ESD	s s	759 821		15.02% 14.98%	N/A N/A	S 16.51 N/A	N/A \$ 15.2
6315AH24AA 6315AA33AA	eConv ShareScan Office Embertdert 3 vrs M&S , ESD	S	1.674	\$ 1.423 \$ 1,728	14.99%	N/A \$ 55.99	N/A N/A	NA NA
6315AA34AA 6315AA35AA	eCopy ShareScan Office Embedded, 4 yrs M&S - ESD eCopy ShareScan Office Embedded, 5 yrs M&S - ESD	S S	2,205	\$ 1,874	15.01%	N/A N/A	\$ 47.97 N/A	N/A S 44.1
6315AH28AA	eCopy ShareScan Suite Embedded with Per Unit License Key (Electronic Software Distribution) eCopy ShareScan Suite Embedded, 1 yr M&S - ESD	s	3,354	\$ 2,851	15.00%	N/A	N/A	N/A
6315AA38AA 6315AA37AA 6315AA38AA	scOpy ShareScan Suite Embedded, 3 yrs M&S - ESD eCopy ShareScan Suite Embedded, 4 yrs M&S - ESD eCopy ShareScan Suite Embedded, 5 yrs M&S - ESD	S S	4.073 4.417 4,747	\$ 3.754	15.01%	S 112.17 N/A N/A	N/A S 96.10 N/A	N/A N/A \$ 88.3
	eCopy ShareScan Embedded for Canon MEAP Enabled Devices with Volume License Key - Pricing Per Unit							
6315AG59AA 6315AF80AA	eCopy SharsScan Elements Embadded with Volume Leanse Key - Pricing Per Unit (Physical Package) «Copy SharsScan Elements - Volume (3-04 win) - 1 YR MSS «Copy SharsScan Elements - Volume (3-04 win) - 3 YR MSS	S S	457 580		15.10% 15.00% 14.98%	N/A \$ 15.97 N/A	N/A N/A	N/A N/A
6315AF81AA 6315AF82AA 6315AG60AA	eCopy ShareScan Elements – Volume (3-24 units) - 4 YR M&S 6Copy ShareScan Elements – Volume (3-24 units) - 5 YR M&S 6Copy ShareScan Elements – Volume (25-40 units) - 1 YR M&S	s s	641 703 417	\$ 545 \$ 598 \$ 354	14.94% 15.11%	N/A N/A	N/A N/A	S 13.1
6315AF86AA 6315AF87AA	eCopy ShareScan Elements - Volume (25-49 units) - 3 YR M&S eCopy ShareScan Elements - Volume (25-49 units) - 4 YR M&S	s	540 601	\$ 459 \$ 511	15.00%	\$ 14.87 N/A	N/A S 13.08	N/A N/A
6315AF88AA 6315AG61AA 6315AF92AA	«Copy Share/Scan Elements – Volume (25-40 urits), -5 YR M&S «Copy Share/Scan Elements – Volume (50- urits) - 1 YR M&S «Copy Share/Scan Elements – Volume (50- urits) - 3 YR M&S «Copy Share/Scan Elements – Volume (50- urits) - 3 YR M&S	S S	963 382 505	\$ 564 \$ 325 \$ 429	14.93% 14.92% 15.05%	N/A N/A S 13.90	N/A N/A N/A	S 12.3 NA NA
6315AF93AA 6315AF94AA	eCopy ShareScan Elements – Volume (50+ units) - 4 YR M&S eCopy ShareScan Elements – Volume (50+ units) - 5 YR M&S	s s	566 628	\$ 481 \$ 534	15.02% 14.97%	N/A N/A	S 12.31 N/A	NA \$ 11.6
6315AK82AA 6315AK83AA 6315AK84AA	eCopy ShareScan VB Elements — Volume (3-24 units) - 1 YR M&S 6Copy ShareScan VB Elements — Volume (3-24 units) - 3 YR M&S 6Copy ShareScan VB Elements — Volume (3-24 units) - 4 YR M&S 6Copy ShareScan VB Elements — Volume (3-24 units) - 4 YR M&S	\$ \$	467 580 641	\$ 388 \$ 493 \$ 545	15.10% 15.00% 14.98%	N/A S 15.97 N/A		N/A N/A
6315AK85AA 6315AK86AA	skudgy sharascan Ve Earneris – Volume (524 tills) – 4 PK MSS eCopy SharaScan VE Eismeris – Volume (524 tills) – 5 PK MSS eCopy SharaScan VE Eismeris – Volume (524 tills) – 1 YR MSS	S S	703 417	\$ 545 \$ 598 \$ 354	14.94% 15.11%	N/A N/A	S 13.95 N/A N/A	N/A \$ 13.1 N/A
6315AK87AA 6315AK88AA	eCopy ShareScan V6 Elements — Volume (25-49 units) - 3 YR M&S	s	540 601	\$ 459 \$ 511	15.00% 14.98%	S 14.87 N/A	N/A \$ 13.08	NA NA
6315AK89AA 6315AG63AA	SCOpy ShareScan VI Elementa - Volume (25-40 urbs) - 4 V/K hitad SCOpy ShareScan VI Elementa - Volume (25-40 urbs) - 4 V/K hitad SCOpy ShareScan Office Embedded with Volume License Key - Pricing Par Unit (Physical Package) sCOpy ShareScan Office - Volume License - 5-9 urbs - 1 v Maintenance & Succont	s	1.151	\$ 564	14.93%	N/A	N/A	\$ 12.3
6315AF36AA 6315AF37AA	accept characteristics - Volume License - 3-9 units - 1 yr internantics & cupport aCopt SharaScan Office - Volume License - 3-9 units - 3 yrs Maintenance & Support aCopt SharaScan Office - Volume License - 3-9 units - 4 yrs Maintenance & Support	S	1,509	\$ 978 \$ 1,283 \$ 1,435	15.03% 14.98% 14.99%	N/A \$ 41.57 N/A	N/A N/A S 36.74	N/A N/A N/A
6315AF38AA 6315AG64AA	eCopy ShareScan Office - Volume License - 3-9 units - 5 yrs Maintenance & Support eCopy ShareScan Office - Volume License - 10-49 units - 1 yr Maintenance & Support	s s	1,867	\$ 1.587 \$ 915	15.00% 14.96%	N/A N/A	N/A N/A	S 34.7 N/A
6315AF42AA 6315AF43AA 6315AF44AA	scOpy ShareScan Office - Volume License - 10-49 units - 3 yes Maintenance & Support eCopy ShareScan Office - Volume License - 10-49 units - 4 yes Maintenance & Support sCOpy ShareScan Office - Volume License - 10-40 units - 5 yes Maintenance & Support	S S	1,434	\$ 1,219 \$ 1,371	14.99%	\$ 39.50 N/A	N/A S 35.10 N/A	N/A N/A S 33.3
6315AG65AA 6315AF48AA	eCopy ShareScan Office - Volume License - 50+ units - 1 yr Maintenance & Support eCopy ShareScan Office - Volume License - 50+ units - 3 yrs Maintenance & Support	S S	1.792 927 1,285	\$ 1.523 \$ 788 \$ 1,092	15.01% 14.99% 15.02%	N/A N/A \$ 35.38	N/A N/A N/A	S 33.3 N/A N/A
6315AF49AA 6315AF50AA	eCopy ShareScan Office - Volume License - 50+ units - 4 yes Maintenance & Support eCopy ShareScan Office - Volume License - 50+ units - 5 yes Maintenance & Support eCopy ShareScan Office - Volume License - 50+ units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - Advance License - 50 - units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - Advance License - 50 - units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - Advance License - 50 - units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 4 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 4 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 5 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 4 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 4 yes Maintenance & Support eCopy ShareScan (MCRE) - 40 - units - 4 yes Maintenance & Support eCopy ShareScan (MCRE)	S S	1,643	S 1,244 S 1,397	15.03% 14.97%	N/A N/A	\$ 31.85 N/A	N/A \$ 30.5
6315AK45AA 6315AK46AA 6315AK48AA	sclopy ShareScan VB Office - Volume Licanse - 3-24 units - 1 yr Maintenance & Support sCopy ShareScan VB Office - Volume Licanse - 3-24 units - 3 yrs Maintenance & Support sCopy ShareScan VB Office - Volume Licanse - 3-24 units - 4 yrs Maintenance & Support	\$ \$	1,151 1,509 1,688	\$ 978 \$ 1,283 \$ 1,435	15.03% 14.98% 14.99%	N/A S 41.57 N/A	N/A N/A S 36.74	N/A N/A N/A
6315AK52AA 6315AK54AA	eCopy ShareScan V6 Office - Volume License - 3-24 units - 5 yrs Maintenance & Support eCopy ShareScan V6 Office - Volume License - 25-40 units - 1 yr Maintenance & Support	s s	1,867	\$ 1,587 \$ 915	15.00% 14.96%	N/A N/A	N/A N/A	\$ 34.7 NA
6315AK67AA 6315AK68AA 6315AK69AA	Copy ShareScan VB Office - Volume License - 25-49 units - 3 yrs Mairtenance & Support Copy ShareScan VB Office - Volume License - 25-49 units - 4 yrs Mairtenance & Support April ShareScan VB Office - Volume License - 25-59 units - 4 yrs Mairtenance & Support April ShareScan VB Office - Volume License - 25-59 units - 4 yrs Mairtenance & Support	S S	1,434 1,613 1,792	\$ 1.219	14.99%	\$ 39.50 N/A	N/A \$ 35.10	N/A N/A
6315AG67AA	eCopy ShareScan Suite Embedded with Volume License Key - Pricing Per Unit (Physical Package) eCopy ShareScan Suite - Volume License - 3-9 units - 1 yr Maintenance & Support	s	1,792 2.158			N/A N/A	N/A N/A	\$ 33.3: N/A
6315AF39AA 6315AF40AA	eCopy ShareScan Suite - Volume License - 3-9 units - 3 yrs Maintenance & Support eCopy ShareScan Suite - Volume License - 3-9 units - 4 yrs Maintenance & Support	s	2,874 3,233	\$ 2,443 \$ 2,748	15.00% 15.00%	\$ 79.15 N/A	N/A \$ 70.35	N/A N/A
6315AF41AA 6315AG68AA 6315AF45AA	scOpy ShareScan Suite - Volume License - 3-0 units - 5 yrs Maintenance & Support «Copy ShareScan Suite - Volume License - 10-40 units - 1 yr Maintenance & Support «Copy ShareScan Suite - Volume License - 10-40 units - 3 yrs Maintenance & Support	S S	3.592 2,006	\$ 3.063 \$ 1,705	15.01% 15.00%	N/A N/A	N/A N/A	S 66.8 NA
6315AF46AA 6315AF47AA	eCopy ShareScan Suite - Volume License - 10-49 units - 4 yrs Maintenance & Support	S S	2,724 3.083 3.442	\$ 2,315 \$ 2,621 \$ 2,926	15.01% 14.99% 14.99%	S 75.01 N/A N/A	N/A S 67.10 N/A	N/A N/A S 64.0s
6315AG69AA 6315AF51AA	eCopy ShareScan Suke - Volume License - 50-4 units - 3 yra Maintenance & Support eCopy ShareScan Suke - Volume License - 50+ units - 3 yra Maintenance & Support	S S	1,707	\$ 1,451 \$ 2,061	15.00% 15.01%	N/A \$ 66.78	N/A N/A	N/A N/A
6315AF52AA 6315AF53AA 6315AK25AA	eCopy ShareScan Suite - Volume License - 50+ units - 4 yrs Maintenance & Support eCopy ShareScan Suite - Volume License - 50+ units - 5 yrs Maintenance & Support eCopy ShareScan VS usite - Volume License - 50+ units - 1 yr Maintenance & Support	S S	2.784 3.143 2,158	\$ 2,386 \$ 2,672 \$ 1,833	15.01% 14.99% 14.98%	N/A N/A N/A	\$ 60.57 N/A N/A	N/A S 58.5: N/A
6315AK26AA 6315AK27AA	eCopy ShareScan VB Suite - Volume License - 3-24 units - 3 yrs Mairtenance & Support sCopy ShareScan VB Suite - Volume License - 3-24 units - 4 yrs Mairtenance & Support sCopy ShareScan VB Suite - Volume License - 3-24 units - 4 yrs Mairtenance & Support sCopy ShareScan VB Suite - Volume License - 3-24 units - 5 yrs Mairtenance & Support	S S	2.874	S 2.443 S 2.748	15.00% 15.00%	S 79.15 N/A	N/A S 70.35	N/A N/A
6315AK28AA 6315AK29AA 6315AK30AA	eCopy ShareScan V6 Suite - Volume License - 25-49 units - 1 yr Maintenance & Support	\$	3,592 2,006 2,724	\$ 3,063 \$ 1,705 \$ 2,315	15.01% 15.00% 15.01%	N/A N/A	N/A N/A	\$ 66.8 N/A
6315AK31AA 6315AK32AA	sclopy ShareScan VB Suita - Volume Licensa - 25-49 units - 3 yrs Mairtenanca & Support eCopy ShareScan VB Suita - Volume Licensa - 25-49 units - 4 yrs Mairtenanca & Support eCopy ShareScan VB Suita - Volume Licensa - 25-40 units - 5 yrs Mairtenanca & Support	S S	3.083 3,442	S 2.621	14.99% 14.99%	N/A N/A	N/A S 67.10 N/A	N/A N/A \$ 64.08
6315AH61AA	eCopy ShareScan Enterprise Embedded with Volume License Key - Pricing Per Unit (Physical Package) eCopy ShareScan Enterprise - Volume License - 50+ units - 1 yr Maintenance & Support	S	588	8 500	14.97%	N/A	N/A	N/A
6315AH62AA 6315AH63AA 6315AH64AA	sciopy ShareScan Errarprisa - Voluma Licarras - 50- units - 3 yra Mairtenance & Support e/Copy ShareScan Errarprisa - Voluma Licarras - 50- units - 4 yra Mairtenance & Support e/Copy ShareScan Errarprisa - Voluma Licarras - 50- units - 5 yra Mairtenance & Support e/Copy ShareScan Errarprisa - Voluma Licarras - 50- units - 5 yra Mairtenance & Support	S S	714 777 840	\$ 607 \$ 660 \$ 714	14.99% 15.06% 15.00%	\$ 19.67 N/A N/A	N/A \$ 16.90 N/A	N/A N/A S 15.64
6315AK06AA 6315AK07AA	eCopy ShareScan V6 Enterprise - Volume License - 50+ units - 1 yr Maintenance & Support eCopy ShareScan V6 Enterprise - Volume License - 50+ units - 3 yrs Maintenance & Support	s s	588 714	\$ 500 \$ 607	14.97%	N/A \$ 19.67	N/A N/A	N/A N/A
6315AK08AA 6315AK10AA	sCopy ShareScan VB Erreprise - Volume License - 50- units - 4 yrs Maintenanca & Support e/Copy ShareScan VB Erreprise - Volume License - 50- units - 5 yrs Maintenanca & Support e/Copy ShareScan Elements Embedded with Volume License Key - Pricing Per Uhit (Physical Package)	S	777 840	S 660 S 714	15.06% 15.00%	N/A N/A	S 16.90 N/A	N/A S 15.64
6315AH21AA 6315AF83AA	eCopy ShareScan Elements – Volume (3-24 units) - 1 YR M&S eCopy ShareScan Elements – Volume (3-24 units) - 3 YR M&S	s	457 580	\$ 493	15.00%	N/A \$ 15.97	N/A N/A	N/A N/A
6315AF84AA 6315AF85AA	eCopy ShareScan Elements – Volume (3-24 units) - 4 YR M&S eCopy ShareScan Elements – Volume (3-24 units) - 5 YR M&S	s s	641 703	\$ 545 \$ 598	14.98% 14.94%	N/A N/A	\$ 13.96 N/A	N/A \$ 13.11
6315AH22AA 6315AF89AA 6315AF90AA	scOpy ShareScan Elements — Voluma (25-40 units) - 1 YR M&S eCOpy ShareScan Elements — Voluma (25-40 units) - 3 YR M&S eCOpy ShareScan Elements — Voluma (25-40 units) - 4 YR M&S	S S	417 540 601	\$ 354 \$ 459 \$ 511	15.11% 15.00% 14.98%	N/A S 14.87 N/A	N/A N/A S 13.08	NA NA NA
6315AF91AA 6315AH23AA	eCopy ShareScan Elements — Volume (25-49 units) - 5 YR M&S eCony ShareScan Flaments — Volume (50u units) - 1 YR M&S	s	963 382	\$ 564 \$ 325	14.93%	N/A N/A	N/A N/A	\$ 12.3: N/A
6315AF95AA 6315AF98AA 6315AF97AA		S S	505 566 628	\$ 481	15.02%	S 13.90 N/A	N/A \$ 12.31	NA NA
6315AH25AA	«Copy ShareScan Elaments - Volume (50- units) - 5 YR M&S «Copy ShareScan Office Embodded with Volume License Key - Pricing Per Unit (Electronic Software Distribution) «Copy ShareScan Office - Volume License - 3-0 units - yr Maintenance & Support	s	1,151	\$ 978	15.03%	N/A N/A	N/A N/A	N/A
6315AF61AA 6315AF62AA	scOpy ShareScan Office - Volume License - 3-9 units - 3 yrs Maintenance & Support sCOpy ShareScan Office - Volume License - 3-9 units - 4 yrs Maintenance & Support sCOpy ShareScan Office - Volume License - 3-9 units - 5 yrs Maintenance & Support	S S	1,509	\$ 1,283 \$ 1,435	14.98% 14.99%	\$ 41.57 NA	N/A S 36.74	N/A N/A
6315AF65AA 6315AF67AA	GCopy ShareScan Office - Volume License - 3-0 units - 5 yas Maintenance & Support GCopy ShareScan Office - Volume License - 10-40 units - 1 yr Maintenance & Support GCopy ShareScan Office - Volume License - 10-40 units - 3 yrs Maintenance & Support	S	1,887 1,076 1,434	\$ 1.587 \$ 915 \$ 1,219	15.00% 14.96% 14.99%	N/A N/A S 39.50	N/A N/A	S 34.71 N/A N/A
6315AF68AA 6315AF69AA 6315AH27AA	eCopy ShareScan Office - Volume License - 10-49 units - 4 yrs Maintenance & Support eCopy ShareScan Office - Volume License - 10-49 units - 5 yrs Maintenance & Support	s s	1,613	\$ 1,371 \$ 1,523	15.00% 15.01%	N/A N/A	S 35.10 N/A	N/A \$ 33.3
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6315AF72AA 6315AH31AA 6315AF76AA	eCopy ShareScan Suba - Volume License - 10-49 units - 5 yra Maintenanne & Support eCopy ShareScan Suba - Volume License - 50+ units - 1 yr Maintenanne & Support eCopy ShareScan Suba - Volume License - 50+ units - 3 yrs Maintenanne & Support	S S	3.442 1,707 2,425	\$ 2.926 \$ 1,451 \$ 2,061	14.99% 15.00% 15.01%	N/A N/A \$ 66.78	N/A N/A	S 64.0 N/A N/A
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6315AH82AA 6315AH82AA	ScarStation for MFPs, 3 yes M&S ScarStation for MFPs, 4 yes M&S ScarStation for MFPs, 5 yes M&S	S S	5,704 6,187 6.649	\$ 4,848 \$ 5,259 \$ 5,652	15.01% 15.00% 14.99%	\$ 157.08 N/A N/A	N/A \$ 134.63 N/A	N/A N/A S 123.7
6315AK04AA 6315AK05AA	eCopy ScanStation V6 Suite for MFPs 1 yr M&S eCopy ScanStation V6 Suite for MFPs 3 yrs M&S	s	4,698 5,704	\$ 3,993 \$ 4,848	15.01% 15.01%	N/A \$ 157.08	N/A N/A	N/A N/A
6315AK09AA 6315AK12AA	eCopy ScanStation V6 Suite for MFPs 4 yrs M&S eCopy ScanStation V6 Suite for MFPs 5 yrs M&S	S S	6.187 6.649	\$ 5,259	15.00%	N/A N/A	S 134.63 N/A	N/A S 123.71
6315AH84AA 6315AH85AA	ScanStation for Scanners, 1 yr M&S ScanStation for Scanners, 3 yrs M&S	S S	4,698 5.704	\$ 4.848	15.01%	N/A S 157.08	N/A N/A	NA NA
6315AH88AA 6315AH87AA	ScanStation for Scanners, 4 yrs M&S ScanStation for Scanners, 5 yrs M&S	s s	6,187	\$ 5,259 \$ 5,662	15.00%	N/A N/A	\$ 134.63 N/A	N/A \$ 123.77
6315AK14AA 6315AK17AA 6315AK19AA	sclopy ScarStation V8 State for Scanners 1 yr MAS 4Copy ScarStation V8 State for Scanners 3 yrs MAS 4Copy ScarStation V8 State for Scanners 4 yrs MAS	S S	4.698 5.704 6,187	\$ 4.848	15.01% 15.01% 15.00%	N/A S 157.08 N/A	N/A N/A \$ 134.63	NA NA NA
6315AK21AA	eCopy ScanStation V6 Suite for Scanners 5 yrs MSS eCopy PC-Less ScanStation Suite for imageRUNNER/imageRUNNER ADVANCE/imagePRESS Devices (Windows 7)	s	6,649	\$ 5,662	14.99%	NA	N/A	\$ 123.7
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6315AF08AA 6315AK51AA	PC-Less ScanStation for MFPs - 5 yrs Maintenance & Support PC-Less ScanStation V6 for MFPs - 1 w Maintenance & Support	S S	6.015 4.250	\$ 3,613	15.01% 15.00% 14.99%	NIA NIA NIA	S 121.78 N/A N/A	NA S 111.9 NA
6315AK53AA 6315AK55AA	PC-Less ScanStation V8 for MFPs – 3 yrs Maintenance & Support PC-Less ScanStation V8 for MFPs – 4 yrs Maintenance & Support	S S	5,161	\$ 4,387 \$ 4.757	15.00% 15.01%	\$ 142.14 N/A	N/A S 121.78	N/A N/A
6315AK58AA 6315AG72AA	PC-Lass ScanStation V6 for MFPs - 5 yes Maintenance & Support eCopy PC-Lass ScanStation DR-Scanners PC-Lass ScanStation for Scanners, 1 yr MAS	1 8	6,015	\$ 5,113	15.00%	N/A N/A	N/A	\$ 111.9 N/A
6315AA69AA 6315AA70AA	PC-Less ScanStation for Scanners, 3 yrs M&S PC-Less ScanStation for Scanners, 4 yrs M&S	S S	3.354 4.073 4,417 4,747	\$ 2.851 \$ 3.462 \$ 3,754	15.00% 15.01% 15.01%	S 112.17 N/A	N/A N/A \$ 96.10	NA NA NA
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6315AH07AA	Connectors Access Licenses for aCopy ShareScan with Par Unit License Key Connector Access License Tier 8.5 yrs Maintenance at Connectors Access Licenses for aCopy ShareScan with Volume License Key - Price is per unit (Physical Package) Connector Access Licenses Tier A (3-9 Units) 1 yr Maintenance and Support	s s	1.504 S 570 S	1.278	15.03%	N/A N/A	N/A N/A	S 27.99 N/A
6315AG31AA 6315AG32AA	Connector Access License Tier A (3-9 Units) 3 yr Maintenance and Support Connector Access License Tier A (3-9 Units) 4 yr Maintenance and Support	s	760 \$ 855 \$	646 727	15.00%	\$ 20.93 N/A	N/A S 18.61	N/A N/A
6315AG33AA 6315AK61AA	Connector Access License Tier A (3-9 Units) 5 yr Maintenance and Support Connector Access License for eCopy ShareScan with Volume License Key Tier A (3-24 Units) 1 yr Maintenance and Support	s	950 S 570 S	808 485	14.95% 14.91%	N/A N/A	N/A N/A	S 17.70 N/A
6315AK62AA 6315AK63AA 6315AK64AA	Connector Access License for eCopy ShareScan with Volume License Key Tier A (3-24 Lints) 3 yr Maintenance and Support Connector Access License for eCopy ShareScan with Volume License Key Tier A (3-24 Lints) 4 yr Maintenance and Support	s s	760 S 855 S	646 727	15.00% 14.97%	S 20.93 N/A	N/A S 18.61	N/A N/A
6315AG91AA	Connectors Access License for a Copy ShareScan with Volume License Key- Price is per unit (Electronic Software Distribution Access License Tier A (3-9 Units) 1 yr Maintenance and Support ESD Connector Access License Tier A (3-9 Units) 1 yr Maintenance and Support ESD	on)	950 \$ 570 \$	808 485	14.95%	N/A N/A	N/A N/A	\$ 17.70 N/A
6315AG92AA 6315AG93AA	Connector Access License Tier A (3-9 Units) 3 yr Maintenance and Support ESD Connector Access License Tier A (3-9 Units) 4 yr Maintenance and Support ESD	s s	570 S 760 S 855 S	646 727	15.00%	S 20.93 N/A	N/A \$ 18.61	N/A N/A
6315AG94AA	Connector Access License Tier A (3-9 Units) 5 yr Mairtenance and Support ESD Connectors Access Licenses for eCopy ShareScan with Volume License Key - Price is per unit (Physical Package)	2	950 S	808	14.97% 14.95%	N/A	N/A	S 17.70
6315AG34AA 6315AG35AA 6315AG36AA	Connector Access License Tier A (10-40 Units) 1 yr Mairtenance and Support Connector Access License Tier A (10-40 Units) 3 yr Mairtenance and Support Connector Access License Tier A (10-40 Units) 4 yr Mairtenance and Support	s	530 \$ 720 \$ 815 \$	451 612 693	14.91% 15.00% 14.97%	N/A \$ 19.83 N/A	N/A N/A S 17.74	NA NA NA
6315AG37AA 6315AK65AA	Connector Access License Tier A (10-49 Units) 5 yr Maintenance and Support Connector Access License for eCopy ShareScan with Volume License Key Tier A (25-49 Units) 1 yr Maintenance and Support	s	910 S 530 S	774 451	14.95%	N/A N/A	N/A N/A	S 16.95 N/A
6315AK86AA 6315AK91AA 6315AK92AA	Connector Access License for eCopy ShareScan with Volume License Key Tier A (25-49 Litels) 3 yr Maintenance and Support Connector Access License for eCopy ShareScan with Volume License Key Tier A (25-49 Litels) 4 yr Maintenance and Support Connector Access License for eCopy ShareScan with Volume License Key Tier A (25-49 Litels) 5 yr Maintenance and Support	s	720 S 815 S	612 693	15.00% 14.97%	S 19.83 N/A	N/A S 17.74	N/A N/A
6315AG95AA	Connectors Access Licenses for eCopy ShareScan with Volume License Key - Price is per unit (Electronic Software Distribution of Connector Access License Tier & (10,40 Livin) 1 or Maintenance and Surport ESD.	on)	910 S	774	14.95%	N/A N/A	N/A N/A	\$ 16.95 N/A
6315AG96AA 6315AG97AA	Connector Access License Tier A (10-49 Units) 3 yr Maintenance and Support ESD Connector Access License Tier A (10-49 Units) 4 yr Maintenance and Support ESD	s	720 S 815 S	612 693	15.00% 14.97%	S 19.83 N/A	N/A \$ 17.74	N/A N/A
6315AG98AA	Connector Access License Tier A (10-4) Units) 5 yr Mairtenance and Support ESD Connectors Access Licenses for eCopy ShareScan with Volume License Key - Price is per unit (Physical Package)	s	910 \$	774	14.95%	N/A	N/A	\$ 16.95
6315AG39AA 6315AG49AA	Connector Access Licensa Tier A (504-Urits) 1 yr Maintenance and Support Connector Access Licensa Tier A (504-Urits) 3 yr Maintenance and Support Connector Access Licensa Tier A (504-Urits) 4 yr Maintenance and Support	S S	395 \$ 585 \$	336 497 578	14.94% 15.04% 15.00%	N/A \$ 16.10 N/A	N/A N/A S 14.80	N/A N/A
6315AG41AA	Corrector Access License Tier A (50- Linis) 4 yr Maintenanca and Gupport Corrector Access License Tier A (50- Linis) 5 yr Maintenanca and Support Corrector Access License Tier A (50- Linis) 5 yr Maintenanca and Support Correctors Access Licenses for o'Copy ShareScena with Volume License Key - Price is per unit (Electronic Software Distribut	s on)	680 S 775 S	578 659	14.97%	N/A	N/A	\$ 14.43
6315AG99AA 6315AH01AA	Connector Access License Tier A (504- Units) 1 yr Maintenance and Support ESD Connector Access License Tier A (504- Units) 3 yr Maintenance and Support ESD Connector Access License Tier A (504- Units) 4 yr Maintenance and Support ESD	s s	395 S 585 S 680 S	336 497 578	14.94% 15.04% 15.00%	N/A S 16.10 N/A	N/A N/A S 14.80	NA NA NA
6315AH03AA	Connector Access Licenses Tier A (50+ Units) 5 yr Maintenance and Support ESD Connectors Access Licenses for a Copy ShareScan with Volume License Key - Price is per unit (Physical Package)	s	775 S	659	14.97%	N/A	N/A	\$ 14.43
6315AG46AA 6315AG47AA	Connector Access License Tier B (3-9 Units) 1 yr Maintenance and Support Connector Access License Tier B (3-9 Units) 3 yr Maintenance and Support	s	684 S 912 S	581 775	15.06% 15.02%	N/A \$ 25.11	N/A N/A	N/A N/A
6315AG48AA 6315AG49AA 6315AK97AA	Connector Access License Tier B (3-9 Units) 4 yr Maintenance and Support Connector Access License Tier B (3-9 Units) 5 yr Maintenance and Support Connector Access License for 4 (3-9 Units) 5 yr Maintenance and Support Connector Access License for 4 (3-9 Vinits) 5 yr Maintenance and Support	S	1.026 S 1.140 S	872 969	15.01% 15.00%	N/A N/A	S 22.32 N/A	N/A S 21.22
6315AK98AA 6315AK99AA	Connector Access License for eCopy ShareScan with Volume License Key Tier B (3-24 Units) 3 yr Maintenance and Support Connector Access License for eCopy ShareScan with Volume License Key Tier B (3-24 Units) 4 yr Maintenance and Support	s	684 \$ 912 \$ 1,026 \$	581 775 872	15.02% 15.01%	\$ 25.11 N/A	N/A S 22.32	NA NA NA
6315AL01AA	Connector Access License for eCopy ShareScan with Volume License Key Tier B (3-24 Units) 5 yr Mairtenance and Support Connectors Access Licenses for eCopy ShareScan with Volume License Key - Price is per unit (Electronic Software Distribut	S on)	1.140 S	969	15.00%	N/A	N/A	S 21.22
6315AH08AA 6315AH09AA 6315AH10AA	Connector Access License Tier B (3-9 Units) 1 yr Maintenance and Support ESD Connector Access License Tier B (3-9 Units) 3 yr Maintenance and Support ESD Connector Access License Tier B (3-9 Units) 3 yr Maintenance and Support ESD Connector Access License Tier B (3-9 Units) 4 yr Maintenance and Support ESD	s	684 S 912 S 1,026 S	581 775 872	15.06% 15.02% 15.01%	N/A S 25.11 N/A	N/A N/A	NA NA NA
6315AH11AA	Connector Access Licenses Tier B (3-9 Units) 5 yr Maintenance and Support ESD Connectors Access Licenses for a Copy ShareScan with Volume License Key - Price is per unit (Physical Package)	s	1,140 S	969	15.00%	N/A	N/A	\$ 21.22
6315AG50AA 6315AG51AA 6315AG52AA	Connector Access License Teir B (10-49 Links) 1 yr Meintenence and Support Connector Access License Teir B (10-49 Links) 3 yr Marinenence and Support Connector Access License Teir B (10-49 Links) 4 yr Meintenence and Support	S S	636 S 964 S 978 S	541 734 831	14.94% 15.05% 15.03%	N/A \$ 23.78 N/A	N/A N/A	N/A N/A
6315AG53AA 6315AL02AA	Connector Access License Tier B (10-40 Line) 4 yr Mairtennince and Support Connector Access License Tier B (10-40 Line) 5 yr Mairtennince and Support Connector Access License Tier B (10-40 Line) 5 yr Mairtennince and Support Connector Access License for «Copy ShareScan with Volume License Key Tier B (25-49 Linits) 1 yr Mairtennince and Support	s s	978 S 1.092 S 636 S	831 928 541	15.03% 15.02% 14.94%	N/A N/A N/A	S 21.27 N/A N/A	N/A S 20.32 N/A
6315AL03AA 6315AL04AA	Connector Access License for eCopy ShareScan with Volume License Key Lier B (25-49 Units) 3 yr Mantenance and Support Connector Access License for eCopy ShareScan with Volume License Key Tier B (25-49 Units) 4 yr Maintenance and Support	s s	964 S 978 S	734 831	15.05% 15.03%	\$ 23.78 N/A	N/A S 21.27	N/A N/A
6315AL05AA 6315AH12AA		s on)	1.092 S	928 541	15.02%	N/A N/A	N/A N/A	\$ 20.32 N/A
6315AH12AA 6315AH13AA 6315AH14AA	Corrector Access License Tier B (10-49 Linis) 1 yr Mairsenance and Susport ESD Corrector Access License Tier B (10-40 Linis) 3 yr Mairsenance and Susport ESD Corrector Access License Tier B (10-40 Linis) 4 yr Mairsenance and Susport ESD Corrector Access License Tier B (10-40 Linis) 4 yr Mairsenance and Susport ESD	s s	864 S 978 S	541 734 831	15.05%	\$ 23.78 N/A	N/A \$ 21.27	N/A N/A
6315AH15AA	Connector Access License Tier B (10-40 Units) 5 yr Maintenance and Support ESD Connectors Access Licenses for eCopy ShareScan with Volume License Key - Price is per unit (Physical Package)	S	1,092 S	928	15.02%	N/A	N/A	\$ 20.32
6315AG54AA 6315AG55AA 6315AG56AA	Connector Access License Tier B (504- Urils) 3 yr Maintenance and Support Connector Access License Tier B (504- Urils) 3 yr Maintenance and Support Connector Access License Tier B (504- Urils) 4 yr Maintenance and Support	s	474 S 702 S 816 S	403 597 694	14.98% 14.96% 14.95%	N/A \$ 19.34 N/A	N/A N/A S 17.77	NA NA NA
6315AG57AA	Connector Access License Tier B (50+ Units) 5 yr Maintenance and Support Connectors Access Licenses for eCopy ShareScan with Volume License Key - Price is per unit (Electronic Software Distribut	s on)	930 S	791	14.95%	N/A	\$ 17.77 N/A	S 17.32
6315AH16AA 6315AH17AA	Connector Access License Tier B (50+ Units) 1 yr Maintenance and Support ESD Connector Access License Tier B (50+ Units) 3 yr Maintenance and Support ESD	\$ 8	474 \$ 702 \$	403 597	14.98% 14.96%	N/A S 19.34	N/A N/A	N/A N/A
6315AH18AA 6315AH19AA	Connector Access License Tier B (50- Units) 4 yr Maintenance and Support ESD Connector Access License Tier B (50- Units) 5 yr Maintenance and Support ESD Email & Folder Watching Service (Physical Package)	s	816 S 930 S	694 791	14.95% 14.95%	N/A N/A	S 17.77 N/A	N/A \$ 17.32
6315AH51AA 6315AH52AA	Email & Folder Watching Service. 1vr Maintenance and Support	s	1.063 S 1,291 S	904 1,097	14.96% 15.03%	N/A \$ 35.54	N/A N/A	NA NA
6315AH53AA 6315AH54AA	Email & Foldser Waterhing Sancies. 3 yes Maintenances and Support Email & Foldser Waterhing Sancies. 4 yes Maintenances and Support Email & Foldser Waterhing Sancies. 5 yes Maintenances and Support Email & Foldser Waterhing Sancies. 5 yes Maintenances and Support	\$	1,405 \$ 1,519 \$	1,194	15.02%	NA NA	\$ 30.57 N/A	N/A S 28.27
6315AL08AA 6315AL07AA 6315AL08AA	Email & Folder Watching Service for VB, 1 yr Maintenence and Support Email & Folder Watching Service for VB, 3 yrs Maintenence and Support Email & Folder Watching Service for VB, 4 yrs Maintenence and Support Email & Folder Watching Service for VB, 4 yrs Maintenence and Support	S S	1,063 S 1,291 S 1,405 S	904 1,097 1,194	14.96% 15.03% 15.02%	N/A \$ 35.54 N/A	N/A N/A S 30.57	NA NA NA
6315AL09AA	Email & Folder Watching Service for V6, 5 yrs Maintenance and Support Xerox Docushare Connector (Physical Package)	S	1.519 \$	1.291	15.01%	NA	N/A	\$ 28.27
6315AD02AA 6315AD03AA 6315AD04AA	Xerox Docushare Connector, 3 yrs Maintenance and Support Xerox Docushare Connector, 4 yrs Maintenance and Support	S S	1,926 \$ 2,096 \$ 2,266 \$	1,637 1,782 1,926	15.01% 14.98% 15.00%	N/A N/A	N/A S 45.62	N/A N/A
6315AD04AA 6315AD05AA	Xaron Dousthan Comedon, 3 yes Maintenance and Support Xaron Dousthan Comedon, 4 yes Maintenance and Support Xaron Dousthan Comedon, 5 yes Maintenance and Support Salasiface Comedon (Physical Package) Salasiface Comedon (s		1,637	15.00%	N/A N/A	N/A N/A	S 42.18
6315AD06AA 6315AD07AA	SalesForce Connector , 4 yrs Maintenance and Support SalesForce Connector , 5 yrs Maintenance and Support	s s	1,926 \$ 2,096 \$ 2,266 \$	1,637 1.782 1,926	15.01% 14.98% 15.00%	N/A N/A N/A	N/A S 45.62 N/A	N/A N/A \$ 42.18
6315AD08AA	HP Trim Connector (Physical Package) HP Trim Connector, 3 yrs Maintenance and Support	s	1.926 S	1.637	15.01%	N/A	N/A	N/A
6315AD09AA 6315AD10AA	HP Trim Cornector, 4 yrs Maintenance and Support HP Trim Cornector, 5 yrs Maintenance and Support Microsoft SharePoint Connector Server Edition (Physical Package)	s	2,096 S 2,266 S	1.782 1,926	14.98% 15.00%	N/A N/A	S 45.62 N/A	N/A \$ 42.18
6315AD11AA 6315AD12AA	Microsoft SharePoint Connector Server Edition , 3 yrs Maintenance and Support Microsoft SharePoint Connector Server Edition , 4 yrs Maintenance and Support	s	1.564 S	1.329	15.03% 14.98%	N/A N/A	N/A \$ 37.04	N/A N/A
6315AD13AA	Microsoft SharePoint Connector Server Edition , 5 yrs Maintenance and Support Sage 50 Accounts Connector (Physical Package)	s	1,702 S 1,840 S	1,584	14.98% 15.00%	N/A	N/A	\$ 34.25
6315AD14AA 6315AD15AA 6315AD16AA	Sage 50 Accounts Connector , 3 yes Maintenance and Support Sage 50 Accounts Connector , 4 yes Maintenance and Support Sage 50 Accounts Connector , 5 yes Maintenance and Support	s	1,564 S 1,702 S 1,840 S	1,329 1,447	14.98%	S 43.06 N/A	N/A \$ 37.04 N/A	N/A N/A \$ 34.25
6315AD17AA	Stage ACCOURS District, 3 yet Mariestance and Studgers Stage ACCOURS District, 3 yet Mariestance and Studgers Stage ACC Connector, 3 yet Mariestance and Studgers Stage ACC Connector, 4 yet Mariestance and Studgert Stage ACC Connector, 4 yet Mariestance and Studgert		1,840 S	1,584	15.00%	N/A \$ 43.06		\$ 34.25 NA
6315AD18AA 6315AD19AA		s s	1,702 S 1,840 S	1,447 1,584	14.98% 15.00%	N/A N/A	\$ 37.04	NA S 34.25
6315AH55AA	Email & Folder Watching Service (Electronic Software Distribution) Email & Folder Watching Service, 1yr Maintenance and Support	s	1,063 S	904	14.96%	N/A	N/A	NA

CANON Exhibit B Supplement #22 Contract Award 14PSX0125
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Section Sect	CANON	Contract Award 14PSX0125				New Core	alabla Danta	d Managhaba
1981 1981 1982	Item Code	Description	мерр	Purchara Prica	% off MSDD		Payments	
1987 1987	6315AH58AA 6315AH57AA	Email & Folder Watching Service. 4 vrs Maintenance and Support	\$ 1,291 \$ 1,405	\$ 1.097 \$ 1.194	15.03%	\$ 35.54	N/A	N/A
1965 1965	6315AH58AA 6315AH72AA	Email & Folder Watching Service, 5 yrs Maintenance and Support Email & Folder Watching Service - Unlimited Page Volume 1yr Maintenance and Support	\$ 1,519 \$ 20,720	S 1,291 S 17,612	15.01% 15.00%	N/A N/A	N/A N/A	S 28.27 N/A
1965 1966	6315AH73AA 6315AH74AA	Email & Folder Watching Service - Unlimited Page Volume 2yr Maintenance and Support Email & Folder Watching Service - Unlimited Page Volume 3yr Maintenance and Support	\$ 25,160 \$ 27,380	\$ 21,386 \$ 23,273	15.00% 15.00%	N/A \$ 754.05	N/A N/A	N/A N/A
SCHOOL OF ALL PLANES OF ALL PL	6315AL10AA	Email & Folder Watching Service for V6 - Unlimited Page Volume 1yr Maintenance and Support	\$ 20.720	\$ 17.612	15.00%	N/A N/A	N/A	N/A
The content of the	6315AL12AA	Email & Folder Watching Service for V6 - Unlimited Page Volume 3yr Maintenance and Support	\$ 25,160 \$ 27,380	\$ 21,386 \$ 23,273	15.00% 15.00%	N/A S 754.05	N/A	N/A
Second S		eCopy Business Connect Office Per User License - Price is per User						
Column C	6315AJ58AA	eCopy Business Connect Office (20-199 Users Tier) 3yr Maintenance and Support	\$ 36 \$ 48	\$ 31 \$ 41	14.58%	\$ 1.33	N/A	N/A
Column C	6315AJ60AA	eCopy Business Connect Office (20-199 Users Tier) Syr Maintenance and Support	\$ 60	\$ 51	15.00%	N/A	N/A	\$ 1.12
Column	6315AJ62AA 6315AJ63AA	eCopy Business Connect Office (200-499 Users Tier). 3vr Maintenance and Support		\$ 37	13.95%			NA
Margin M	6315AJ64AA	sCopy Business Connect Office (200-99) Users Ter) 5y Maintenance and Support sCooy Business Connect Office (500-99) Users Tier) by Maintenance and Support		\$ 46	14.81%	N/A N/A	N/A N/A	\$ 1.01
Column C	6315AJ66AA	aCopy Business Connect Office (500-929 Users Tier) 3yr Maintenance and Support eCopy Business Connect Office (500-929 Users Tier)-fyr Maintenance and Support	\$ 40	\$ 34	15.00%	\$ 1.10		NA
Column	6315AJ68AA 6315AJ68AA	eCopy Business Connect Office (500-999 Users Tier) Syr Maintenance and Support		S 43	14.00%	N/A	N/A N/A	\$ 0.94
1965 1965	6315AJ71AA		\$ 41	\$ 31 \$ 35	13.89%	\$ 1.00	\$ 0.90	N/A
1965 1965	6315AJ72AA 6315AJ73AA	eCopy Business Connect Office (1,000-1,999 Users Tier) Syr Maintenance and Support eCopy Business Connect Office (2,000-9,999 Users Tier) 1yr Maintenance and Support	S 45 S 24	S 38 S 20	15.56% 16.67%	N/A N/A	N/A	S 0.83 N/A
Column	6315AJ74AA 6315AJ75AA	eCopy Business Connect Office (2,000-9,999 Users Tier) Syr Maintenance and Support eCony Business Connect Office (2,000-9,999 Users Tier) Avr Maintenance and Support	\$ 32 \$ 36	\$ 27 \$ 31	15.63%		\$ 0.79	NA
Column	6315AJ77AA			\$ 19	13.64%	N/A	N/A N/A	
Column	6315AJ79AA	eCopy Business Connect Office (10,000 + Users Tier) 4yr Maintenance and Support		\$ 27	13.79% 15.63%	N/A		N/A
1965 1965	6315AJ37AA	eCopy Business Connect Suite (20-199 Users Tier) 1yr Maintenance and Support	\$ 58	\$ 49	15.52%	N/A N/A	N/A	
Column	6315AJ35AA	eCopy Business Connect Suite (20-199 Users Tier) 4yr Maintenance and Support		S 73	15.12%	N/A	\$ 1.87	
Column	6315AJ34AA	eCopy Business Connect Suite (200-499 Users Tier) 1yr Maintenance and Support	\$ 52	\$ 44	15.38%	N/A	N/A	NA
Section Sect	6315AJ39AA	eCopy Business Connect Suite (200-499 Users Tier) 4yr Maintenance and Support	\$ 77	\$ 65	15.58%	N/A		NA 0 10
Section	6315AJ41AA	eCopy Business Connect Suite (500-999 Users Tier) 1yr Maintenance and Support eCopy Business Connect Suite (500-999 Users Tier) 3yr Maintenance and Support		\$ 41	14.58%	N/A	N/A N/A	N/A N/A
And Design of March 1981 1	6315AJ43AA	eCopy Business Cornect Suite (500-999 Users Tier)-byr Maintenence and Support eCopy Business Cornect Suite (500-999 Users Tier) Syr Maintenence and Support	\$ 71	\$ 60	15.49%	N/A	\$ 1.54	
Section Section Company Comp	6315AJ45AA 6315AJ46AA	eCopy Business Connect Suite (1,000-1,999 Users Tier) 1yr Maintenance and Support eCopy Business Connect Suite (1,000-1,999 Users Tier) 3yr Maintenance and Support		\$ 37	15.91%			N/A N/A
Column		eCopy Business Connect Suite (1,000-1,999 Users Tier) Syr Maintenance and Support		\$ 55	15.38%	N/A N/A		N/A \$ 1.34
Column	6315AJ49AA 6315AJ50AA	eCopy Business Connect Suite (2,000-9,990 Users Tier) 1yr Maintenance and Support eCopy Business Connect Suite (2,000-9,990 Users Tier) 3yr Maintenance and Support	\$ 39 \$ 52	\$ 33 \$ 44	15.38% 15.38%	N/A \$ 1.43	N/A	N/A N/A
Column	6315AJ52AA 6315AJ51AA	eCopy Business Connect Suite (2,000-9,999 Users Tier) 4yr Maintenance and Support eCopy Business Connect Suite (2,000-9,999 Users Tier) 5yr Maintenance and Support	\$ 58 \$ 64	\$ 49 \$ 54	15.52% 15.63%	N/A N/A	\$ 1.25 N/A	N/A S 1.18
Second Second Secon	6315AJ53AA 6315AJ54AA	eCopy Business Connect Suite (10,000 + Users Tier) 3yr Maintenance and Support	\$ 46	\$ 39	15.22%	\$ 1.26	N/A N/A	N/A N/A
Column	6315AJ55AA	eCopy Business Connect Suite (10,000 + Users Tier) Syr Maintenance and Support	\$ 52	\$ 44	15.38%		\$ 1.13	
Second Column Col	6315AH77AA	eCopy NextGen Connector			15.00%	\$ 57.83	\$ 45.70	\$ 39.00
Section Process of the process o	6315AD20AA	Xerox Docushare Connector, 3 yrs Maintenance and Support -ESD	S 1.926	S 1.637	15.01%	8 53.04	N/A	NA
Section Process of the process o	6315AD22AA	Xerox Docushare Connector, 5 yrs Maintenance and Support - ESD	\$ 2,096 \$ 2,266	a 1,782 S 1,926	14.98% 15.00%	N/A N/A		N/A \$ 42.18
Section Control - An information and plant 1969	6315AD23AA 6315AD244A	SalesForce Connector, 3 yrs Maintenance and Support- ESD	\$ 1,926	S 1.637	15.01%	\$ 53.04	N/A S 45.00	
Company Comp		SalesForce Connector , 5 yrs Maintenance and Support - ESD	\$ 2,266	\$ 1,926	15.00%		N/A	\$ 42.18
West December American Am	6315AD26AA 6315AD27AA	HP Trim Connector 3 yrs Maintenance and Support - ESD	\$ 1,926 \$ 2,096	\$ 1,637 \$ 1,782	15.01% 14.98%	\$ 53.04 N/A	N/A S 45.62	NA NA
March Barder General Law College 1		HP Trim Connector, 5 yrs Maintenance and Support - ESD Microsoft SharePoint Connector Server Edition (Electronic Software Distribution)	\$ 2.266	S 1.926	15.00%		N/A	S 42.18
Section Company Comp		Microsoft SharePoint Connector Server Edition , 3 yrs Maintenance and Support - ESD Microsoft SharePoint Connector Server Edition , 4 yrs Maintenance and Support - ESD	\$ 1.702	\$ 1,447	14.98%	N/A	\$ 37.04	NA
Margin M	6315AD31AA	Sage 50 Accounts Connector (Electronic Software Distribution)						S 34.25
Section Common	6315AD33AA	Sage 50 Accounts Connector - 4 vrs Maintenance and Support - ESD	\$ 1,702	\$ 1,447	14.98%	N/A	\$ 37.04	NA
Company								\$ 34.25
Company	6315AD36AA 6315AD36AA	Sace ACT Corrector, 3 yrs maintenance and Support - ESD Sace ACT Corrector, 4 yrs Maintenance and Support - ESD Sace ACT Corrector 5 yrs Maintenance and Support - ESD	\$ 1.702	S 1.329 S 1.447	15.03% 14.98%	N/A	\$ 37.04	
1								
Company Comp	6315AC42AA 6315AC43AA	eCopy ShareScan Office, 1 yr M&S Renewal eCopy ShareScan Sube, 1 yr M&S Renewal	S 179 S 359	S 152 S 305	15.08% 15.04%	N/A	N/A	N/A
Contents		eCopy ShareScan Enterprise M&S Renewal	\$ 63 \$ 95	S 54 S 81	14.29%	N/A	N/A	N/A
Column	6315AC66AA 6315AH59AA	eCopy ShareScan Forms Processing Entender, 1 yr Maintenance & Support Renewal Email & Folder Watching Service M&S Renewal	\$ 114	\$ 97	14.91%	N/A	N/A	N/A
200.14.10	6315AL17AA	eCopy ShareScan V6 Elements, 1 yr M&S Renewal	S 2.220 S 62	S 1.887 S 53	15.00% 14.52%	N/A N/A	N/A N/A	NA
Company Comp	6315AL15AA	eCopy ShareScan V6 Suite, 1 yr M&S Renewal	\$ 359	S 305	15.04%	N/A	N/A	NA
Section Company Comp	6315AL18AA	eCopy ShareScan V6 Connector Access License Tier A M&S Renewal	\$ 95	\$ 81	14.74%	\$ 2.62	\$ 2.07	\$ 1.77
STATEMENT Company Co		eCopy ShareScan V6 Email & Folder Watching Service M&S Renewal	S 114	\$ 97	14.91%	\$ 3.14	\$ 2.48	\$ 2.12 \$ 2.12 \$ 41.33
CHALADA Column Barrier Office (1905) 1911 1 1 2 2 3 3 3 1 5 2 2 2 3 3 3 2 3 3 3		eCopy Business Connect Office (20-199 Users Tier) M&S Renewal 6Cony Rusiness Connect Office (2010,699 Users Tier) M&S Renewal	\$ 6	\$ 5	16.67%	\$ 0.16	\$ 0.13	\$ 0.11
COLUMBAY Columbar Control for 100 to 200 to 100	6315AJ83AA 6315AJ84AA	eCopy Business Connect Office (500-999 Users Tier) M&S Renewal eCopy Business Connect Office (1,000-1,999 Users Tier) M&S Renewal	\$ 5	S 4	20.00%	\$ 0.13	\$ 0.10	\$ 0.05
STANDAM	6315AJ85AA 6315AJ86AA		\$ 4	\$ 3	25.00%	\$ 0.10	\$ 0.08	\$ 0.07
CHAMPIAN Copy Reviews Control Sub 1, 100	6315AJ88AA	eCopy Business Connect Suite (200-499 Users Tier) M&S Renewal	\$ 10 \$ 9	\$ 8 \$ 7	16.67%	\$ 0.26 \$ 0.23	\$ 0.18	\$ 0.15
STATE	6315AJ90AA	eCopy Business Connect Suite (1,000-1,999 Users Tier) M&S Renewal				S 0.19	\$ 0.15	S 0.15 S 0.13
GENERAL Copy PQF Pn Critic Value Plany 4 to Stant y Microsco and Export ASC	6315AJ92AA	eCopy Business Connect Suite (10,000 + Users Tier) M&S Renewal	\$ 6	\$ 5	13.79%	\$ 0.16	\$ 0.13	\$ 0.11
SEMENDARY September Sept	6315AD64AA	eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 1 yr Maintenence and Support Add-On	\$ 30 \$ 22	S 26	13.33%			
COMMINION Color Year Plane and Dispurities (E. Egop de non and ACT Committee)		eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 1 yr Maintenanos and Support Add-On	S 19	S 16	15.79%	N/A	N/A	NA NA
STATISTICATION 1	6315AF07AA 6315AF08AA	eCopy 1 Year Renewal for SharePoint SE, Sage 50 Accts and ACT Connectors eCopy 1 Year Renewal for SharePoint SE, Sage 50 Accts and ACT Connectors	S 138	\$ 117	15.22% 14.71%	N/A		
CHAMPAIN Color and programme Londy 1 yes 150	6315AD68AA	eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 1 yr Mairtenance and Support Add-On eCopy ShareScan Elements Loyalty with License Key Per Unit (Electronic Software Distribution)	S 14	S 12	14.29%			
STORMAN Come along Procedure Street (1999), 4 may 100 100	6315AH37AA	Canon oCopy ShareScan Elements Loyalty, 1 yr M&S - ESD Canon oCopy ShareScan Elements Loyalty, 3 yrs M&S - ESD	\$ 362 \$ 486	\$ 308 \$ 413	14.92% 15.02%	\$ 13.38	N/A	NA
CHARACTAN Copy of Copy Development Section (1996) 1985 1	6315AH38AA 6315AH39AA	Canon eCopy ShareScan Elements Loyalty, 4 yrs M&S - ESD Canon eCopy ShareScan Elements Loyalty, 5 yrs M&S - ESD	\$ 548 \$ 610	\$ 466 \$ 519	14.96%	N/A N/A	S 11.93 N/A	N/A \$ 11.37
Company Comp	6315AK79AA	eCopy eCopy ShareScan V6 Elements Loyalty, 1 yr M&S - ESD eCopy eCopy ShareScan V6 Elements Loyalty, 3 yrs M&S - ESD	\$ 362 \$ 486	\$ 308 \$ 413	14.92%	N/A S 13.38	N/A	N/A
CHAMPAIN Conv. drop Parchael Collect Lough 1 y 1985 ESP Sep 1	6315AK81AA 6315AK81AA	INC.009 INC.009 crismolotin VIII Elements Loyally, 4 yrs MISS - ESD INC.009 a Copy ShareScan VIII Elements Loyally, 5 yrs MISS - ESD INC.009 (Copy ShareScan VIII Elements Loyally, 5 yrs MISS - ESD					s 11.93 N/A	N/A \$ 11.37
1900/JAMA Color Acidy Planches (1901 1901 1901 1902 1903 1	6315AH41AA 6315AA7244	Canon oCopy ShareScan Office Loyalty, 1 yr MSS - ESD Canon oCopy ShareScan Office Loyalty, 1 yr MSS - ESD	\$ 479	S 407	15.03% 15.06W	N/A S 29 ^ c		N/A N/A
STREETING 1			\$ 1,016 \$ 1,195	\$ 864	14.96%		\$ 22.12	N/A S 22.25
STREETING 1	6315AK41AA 6315AK42AA	eCopy eCopy ShareScan V6 Office Loyalty, 1 yr M&S - ESD eCopy eCopy ShareScan V6 Office Loyalty, 3 yrs M&S - ESD	S 479 S 837		15.05%	\$ 23.04	N/A	N/A N/A
STATESTICATION Communication Communicati	6315AK43AA 6315AK44AA	eCopy eCopy ShareScan V6 Office Loyalty, 4 yrs M&S - ESD eCopy eCopy ShareScan V6 Office Loyalty, 5 yrs M&S - ESD	\$ 1,016 \$ 1.195	\$ 864 \$ 1.016	14.98% 14.98%	N/A N/A	\$ 22.12	
GRADATIAN Contract Copy Publisher State (1987) 1988 1800 1 1979 1988 1800 1989 1	6315AH43AA	eCopy ShareScan Suite Loyalty with License Key Per Unit (Electronic Software Distribution) Canon eCopy ShareScan Suite Loyalty, 1 yr M&S - ESD	\$ 659	\$ 560	15.02%	N/A	N/A	N/A
STREETINGS	6315AA76AA	Canon eCopy ShareScan Suite Loyalty, 4 yrs M&S - ESD	\$ 1.738	\$ 1.476	14.98%	\$ 37.91	\$ 37.79	N/A
STORAGE Company Proceedings Proceedings Storage Storag	6315AK18AA	eCopy eCopy ShareScan V6 Suite Loyalty, 1 yr M&S - ESD	\$ 2,095	s 1,781 \$ 560	14.99% 15.02%		N/A N/A	
Sept	6315AK20AA 6315AK22AA	eCopy eCopy ShareScan V6 Suite Loyalty, 3 yrs M&S - ESD eCopy eCopy ShareScan V6 Suite Loyalty, 4 yrs M&S - ESD	\$ 1,377 \$ 1,736	\$ 1,170 \$ 1,476	15.03%	N/A	N/A \$ 37.79	N/A N/A \$ 39.00
EMBANDAN Converting Processing Confession (1994) 1995 199	6315AH42AA	eCopy ShareScan Office Loyalty with Volume License Key Per - Pricing Per Unit (Electronic Software Distribution)	S 479	S 407	15.03%			
GELOMANN Conv. along Parallel Str. Lings 1, 100 1	6315AA78AA 6315AA79AA	Canon eCopy ShareScan Office Lovalty - Volume, 4 yrs M&S - ESD	\$ 837 \$ 1,016	\$ 711 \$ 864	15.05% 14.96%	\$ 23.04 N/A	N/A \$ 22.12	N/A N/A
SIGNOPLANE Group - Color Development on Color London, Vision 4, or 14, 124, 127, 127, 128, 129, 129, 129, 129, 129, 129, 129, 129	6315AA80AA 6315AK70AA	Canon eCopy ShareScan Office Loyalty - Volume, 5. yrs M&S - ESD eCopy eCopy ShareScan V6 Office Loyalty - Volume, 1 yr M&S - ESD	\$ 1.195 \$ 479	S 1.016 S 407	14.98% 15.03%	N/A	N/A N/A	S 22.25 NA
### Company Section State Livery and Notice State Stat		eCopy eCopy ShareScan V6 Office Loyalty - Volume, 4 yrs M&S - ESD	\$ 837 \$ 1,016	\$ 864	15.05%	\$ 23.04 NA	N/A S 22.12	NA
STANDAMAN Command	B315AK/3AA	procept encapt consisted Nt Utilica Loyalty - Volume, 5. yrs MSS - ESD eCopy ShareScan Subs Loyalty with Volume License Key Per - Pricing Per Unit (Electronic Software Distribution)						S 22.25
STANDARD	6315448144	Canon of Cory Share Scan Suite Loyalty - Volume, 3 yrs M&S - ESD Canon of Cory Share Scan Suite Loyalty - Volume, 4 yrs M&S - ESD	\$ 1.377	S 1.170	15.03%	\$ 37.91	N/A	N/A
000000000000000000000000000000000000	6315AA83AA		\$ 2,095	\$ 1,781	14.99%	N/A N/A	N/A	\$ 39.00
000000000000000000000000000000000000	6315AK34AA 6315AK35AA	eCopy eCopy ShareScan V6 Suite Loyalty - Volume, 4 yrs M&S - ESD	\$ 1.377 \$ 1,736	\$ 1,476	14.98%	\$ 37.91	\$ 37.79	N/A N/A
SILALIAN Copy Standard or Histogram Lupit (Values) as 1985 1	6315AJ29AA	eCopy shareScan V6 Suite Loyalty - Volume, 5 yrs M&S - ESD eCopy ShareScan V6 Enterprise Loyalty (Volume) 1 yr M&S	\$ 2,095 \$ 363	\$ 1,781 \$ 309	14.99% 14.88%	N/A N/A	N/A	\$ 39.00 NA
Company Comp	6315AJ30AA 6315AJ31AA	eCopy ShareScan V6 Enterprise Loyalty (Volume) 3 yrs M&S	\$ 480	\$ 416	14.93%	\$ 13.48 N/A	N/A \$ 12.01	N/A N/A
\$35000000 Communication (\$1,000000000000000000000000000000000000		eCopy ShareScan Suite Loyalty with Volume License Key Per - Pricing Per Unit (Electronic Software Distribution)						S 11.45
0305056M	6315AC62AA	Canon occupy Ontervocum Exements Loyalty - Volume, 3 yr MASS - ESD Canon occupy ShareScan Elements Loyalty - Volume, 3 yr MASS - ESD Canon occupy ShareScan Elements Loyalty - Volume, 4 yrs MASS - ESD Canon occupy ShareScan Elements Loyalty - Volume, 4 yrs MASS - ESD	\$ 362 \$ 486	s 308 \$ 413	14.92% 15.02%	\$ 13.38	N/A	NA
	6315AC64AA	Canon occpy ShareScan Elements Loyalty - Volume, 5 yes M&S - ESD Conon occpy ShareScan Elements Loyalty - Volume, 5 yes M&S - ESD scoory Goov ShareScan VB Elements Loyalty - Volume 5 yes M&S - ESD	s 548 \$ 610	s 466 \$ 519	14.96% 14.92%	N/A	a 11.93 N/A	\$ 11.3
## STANDARDARDARDARDARDARDARDARDARDARDARDARDARD		eCopy eCopy ShareScan V6 Elements Loyalty - Volume, 3 yrs M&S - ESD	\$ 486	\$ 413	15.02%	S 13.38	N/A	N/A
1977 Neptone Books 2 27 2 3 5 1977 Neptone Books 2 27 2 3 5 1977 Neptone Books 3 5 6 15.99% 5 277 5 2.0 5 1977 Neptone Books 3 5 6 5 15.99% 5 277 5 2.0 5 1977 Neptone Books 5 6 5 6 5 15.99% 5 277 5 2.0 5 1977 Neptone Books 5 6 5 6 5 1978 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 5 277 5 2.0 2.0 2	6315AK02AA						N/A	\$ 11.37
1387/VID Repland Brakes S 99 S 84 15.59% S 272 S 215 S 1387/VID National Brakes S 99 S 84 15.59% S 272 S 215 S 216 S 217	6315AK02AA 6315AK03AA	eCopy eCopy ShareScan V6 Elements Loyalty - Volume, 5 yrs M&S - ESD Keyboard Accessories						
1,000 runy 1,0	6315AK02AA 6315AK03AA 1187V793 1187V794	CCopy o'Copy ShareScan VB Elements Loyalty - Volume, 5 yrs MAS - E 80 Keyboard Accessories Keyboard Accessories Keyboard Stacket 1 Keyboard Stacket 1	S 99 S 99	\$ 84 \$ 84	15.15% 15.15%	\$ 2.72 \$ 2.72	\$ 2.15	\$ 1.84 \$ 1.84
	6315AK02AA 6315AK03AA 1187V793 1187V794 1187V795	Copy acting Therefore 19 Elements Loyally - Voltame, 5 yrs M83 - ESD Klyboard Accessories Kuyboard Accessories Kuyboard Elements Loyally - Voltame, 5 yrs M83 - ESD Kuyboard Elements Loyally - Voltame, 5 yrs M83 - ESD Kuyboard Elements Loyally - Voltame, 5 yrs M83 - ESD Kuyboard Elements Loyally - Voltame, 5 yrs M83 - ESD Kuyboard Elements Loyally - Voltame, 5 yrs M83 - ESD	\$ 99 \$ 99 \$ 99 \$ 99	\$ 84 \$ 84 \$ 84 \$ 84	15.15% 15.15% 15.15% 15.15%	\$ 2.72 \$ 2.72 \$ 2.72 \$ 2.72	\$ 2.15 \$ 2.15 \$ 2.15	\$ 1.84 \$ 1.84 \$ 1.84 \$ 1.84

CANON Exhibit B Supplement #22 Contract Award 14PSX0125

Item Code	Contract Award 14PSX0125				Non-Cano	elable Renta	l Monthly
0245440444	Description	MSRP	Purchase Price	% off MSRP	36 Months	Payments 48 Months	60 Months
6315AA04AA 6315AA05AA 6315AA06AA	##PO (5 Seats) M&S Renoval <15> ##PO (10 Seats) M&S Renoval <15> ##PO (20 Seats) M&S Renoval <15>	\$ 150 \$ 300 \$ 599	\$ 255 \$ 509	15.00% 15.03%	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A
6315AA07AA 6315AA08AA	aPPO (20 Sasts) M&S Renneral <15> aPPO (55-339 Sasts) M&S Renneral <15> aPPO (405-7) 905 Sasts) M&S Renneral <15> aPPO (405-7) 905 Sasts) M&S Renneral <15>	\$ 25 \$ 24	S 21 S 20	16.00%	N/A N/A	N/A N/A	N/A N/A
6315AA09AA 6315AA10AA 6315AA11AA	InPPO (2,000-3,999 Sausi) MAS Renewal <15> InPPO (4,000-9,999 Sausi) MAS Renewal <15> InPPO (10,000-9,999 Sausi) MAS Renewal <15>	\$ 22 \$ 21 \$ 20	\$ 19 \$ 18 \$ 17	13.64% 14.29% 15.00%	N/A N/A	N/A N/A N/A	N/A N/A
6315A804AA	Copy V4.5 Maintenance & Support Upgrades 1-yr Maintenance & Support Upgrades/Add-on ShareScan Essentials - 1 yr M&S Add-on	s 203			N/A	N/A	N/A
6315A805AA 6315A811AA	ShareScan Suite - 1 yr M&S Add-on aCony Connectors & Saninas - 1 yr M&S A44.on	\$ 359 \$ 95	S 305	15.04%	N/A N/A	N/A N/A	N/A N/A
6315AH48AA 6315A909AA 6315A910AA	PaparWorks (Sirgiu Unit) M&S Ranewall 6Copy PaparWorks 5 users - 1 yr M&S Add-on 6Copy PaparWorks 10 users - 1 yr M&S Add-on 6Copy PaparWorks 10 users - 1 yr M&S Add-on	\$ 32 \$ 143 \$ 286	S 122	15.63% 14.69% 15.03%	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A
3315A911AA 3315A911AA	sk.copy Papartvoriks to cases - 1 yr Mass Add-on eCopy PapartVoriks 20 cases - 1 yr Más Add-on eCopy PapartVoriks 50-240 cases - 1 yr Add-on	\$ 286 \$ 572 \$ 24	\$ 486	15.03%	NA NA	N/A N/A	NA NA
6315A913AA 6315A914AA	eCopy PaperWorks 250-490 users - 1 yr Add-on eCopy PaperWorks 500-749 users - 1 yr Add-on	\$ 23 \$ 21	\$ 20	13.04%	N/A N/A	N/A N/A	NA NA
3438B025AA	it Publish (it Profiler) Software	S 1,099	\$ 934	15.01%	\$ 30.26	\$ 23.91	\$ 20.45
3438B022AA 8002A011AA 8002A012AA	1 IO Automated Scanning Table 11 ISia Chart Reader 11 ISia Chart Reader	\$ 2.595 \$ 3,675 \$ 4,725	\$ 2.206 \$ 3,124 \$ 4,016	14.99%	\$ 71.47 \$ 101.22 \$ 130.12	\$ 56.47 \$ 79.97 \$ 102.81	\$ 48.31 \$ 68.42 \$ 87.95
3438B027AA 3438B028AA	II ISS Liter Trause AL IISS Liter Trause IISS XL Hardcore	\$ 800 \$ 1,200	\$ 680 \$ 1,020	15.00% 15.00%	\$ 22.03 \$ 33.05	\$ 17.41 \$ 26.11	\$ 14.85 \$ 22.34
	Digital StoreFront						
	Digital StoreFront Customer-Hosted Solutions Digital StoreFront Customer-Hosted Platform & Options	\$ 25,000	\$ 21,250	45.000			
7968A618AA 7968A617AA 7968A619AA	National DSF Software Platform Maintenance: DSF Platform: 3-Year DSF Platform (Save 10%)	\$ 5,000 \$ 13,500	\$ 4,250	15.00% 15.00%	\$ 137.70 \$ 371.79	\$ 108.80 \$ 293.76	\$ 93.0 \$ 251.3
7968A620AA 7968A623AA	Maintenance: DSF Platform: 4-Year DSF Platform (Save 15%) Maintenance: DSF Platform: 5-Year DSF Platform (Save 20%)	\$ 17,000 \$ 20,000	\$ 14,450 \$ 17,000	15.00%	\$ 468.18 \$ 550.80	\$ 369.92 \$ 435.20	\$ 316.4 \$ 372.3
7968A624AA 7968A625AA	DSF Software Platform Replacement Dongle Kit License: DSF Software Sandbox Platform for Testing Environment	\$ 580 \$ 10,000 \$ 2,000	\$ 8,500	15.00%	\$ 15.97 \$ 275.40 \$ 55.08	\$ 12.62 \$ 217.60 \$ 43.52	\$ 10.8 \$ 186.1
7968A626AA 7968A649AA	Maintenance: DSF Software Sandbox Platform for Testing Environment KE License: Credit Card Payment Module Assessment Credit Card Payment Module	\$ 2,000 \$ 4,000	\$ 1,700 \$ 3,400	15.00%	\$ 110.16	\$ 87.04	\$ 37.2 \$ 74.4
968A651AA 968A652AA	Maintenance: Credit Card Psyment Module RE License: SSO Autherication Module Maintenance: SSO Autherication Module Maintenance: SSO Autherication Module	\$ 8,000 \$ 1,600	\$ 680 \$ 6,800 \$ 1,360	15.00% 15.00% 15.00%	\$ 22.03 \$ 220.32 \$ 44.06	\$ 17.41 \$ 174.08 \$ 34.82	\$ 14.8 \$ 148.9 \$ 29.7
7968A628AA 7968A629AA	Kit License: EFI VDP powered by DirectSmile Maintenance: EFI VDP powered by DirectSmile	\$ 12,000 \$ 2,400	\$ 10,200 \$ 2,040 \$ 8,500	15.00%	\$ 330.48 \$ 66.10 \$ 275.40	\$ 261.12 \$ 52.22 \$ 217.60	\$ 223.3 \$ 44.6 \$ 186.1
7968A630AA 7968A631AA 7968A633AA	Optional Licensee: EFI VDP Rendering Engine Module Maintenance: EFI VDP Rendering Engine Module Maintenance: StoreFront Studio Maintenance: StoreFront Studio	\$ 10,000 \$ 2,000	S 1.700	15.00%	\$ 55.08	\$ 43.52	\$ 186.11 \$ 37.2
7968A633AA 7968A634AA	Ontinnal Linenser FFL VDP Imane Personalization Module	\$ 120 \$ 11,000 \$ 2,200	\$ 102 \$ 9,350 \$ 1,870	15.00% 15.00% 15.00%	\$ 3.30 \$ 302.94 \$ 60.59	\$ 2.61 \$ 239.36 \$ 47.87	\$ 37.2 \$ 2.2 \$ 204.7 \$ 40.9
1968A667AA 1968A668AA	Maintenance: EFI VDP Image Personalization Module RE License: Legacy PDF Maintenance: Legacy PDF	\$ 4,000 \$ 800	\$ 3,400 \$ 680	15.00%	\$ 110.16 \$ 22.03	\$ 87.04 \$ 17.41	\$ 74.4 \$ 14.8
7968A669AA 7968A670AA	Kit License: Shipping Provider Integration per individual shipping provider Maintenance: Shipping Provider Integration per individual shipping provider	\$ 4,000 \$ 800		15.00%	\$ 110.16 \$ 22.03	\$ 87.04 \$ 17.41	\$ 74.40 \$ 14.80
968A671AA 968A672AA	Kit License: Additional Print Shops (each, 4 or more contact Cenori) Maintenance: Additional Print Shops (each, 4 or more contact Cenori)	\$ 7,500 \$ 1,500	\$ 6,375 \$ 1,275	15.00%	\$ 206.55 \$ 41.31	\$ 163.20 \$ 32.64	\$ 139.6 \$ 27.90
7968A674AA 7968A661AA 7968A662AA	Maintenance: Additional Business Entity (each, 4 or more contact Canon) Ris License: JDF Connector for PrePress Workflow Maintenance: JDF Connector for PrePress Workflow	\$ 800 \$ 5,000 \$ 1,000	\$ 680 \$ 4,250 \$ 850	15.00%	\$ 22.03 \$ 137.70 \$ 27.54	\$ 17.41 \$ 108.80 \$ 21.76	\$ 14.8 \$ 93.0 \$ 18.6
7968A778AA 7968A779AA	Maintenance: July Connector for Premises Workflow MIT LICENSE: Additional Business Entity includes Print Shop (each, 4 or more contact Canon) MAINTENANCE: Additional Business Entity includes Print Shop MINTENANCE: Additional Business Entity includes Print Shop	\$ 1,000 \$ 11,000 \$ 2,200	\$ 9,360 \$ 1,870	15.00%	\$ 27.54 \$ 302.94 \$ 60.59	\$ 239.38 \$ 47.87	\$ 204.7 \$ 40.9
7968A789AA 7968A781AA	KIT LICENSE: Entities for Company Administration MAINTENANCE: Entities for Company Administration	\$ 2,500 \$ 500	\$ 2,125 \$ 425	15.00% 15.00%	\$ 68.85 \$ 13.77	\$ 54.40 \$ 10.88	\$ 46.5
1968A782AA 1968A783AA	KIT LICENSE: Entities for Marketplace Affiliate MAINTENANCE: Entities for Marketplace Affiliate	\$ 2,500 \$ 500		15.00% 15.00%	\$ 68.85 \$ 13.77	\$ 54.40 \$ 10.88	\$ 46.5 \$ 9.3
	Digital StoreFront Subscription Model Digital StoreFront Essential Package (Cloud-Based)						
7968A721AA 7968A722AA	Activation: DSF Essential Platform + DesignStudio + EFI MIS Connector Subscription: DSF Essential Platform + DesignStudio + MIS Connector 1-Year	\$ 4,000 \$ 4,000 \$ 4,000	\$ 3,400 \$ 3,400 \$ 3,400	15.00%	\$ 110.16 \$ 110.16 \$ 110.16	\$ 87.04 \$ 87.04 \$ 87.04	\$ 74.46 \$ 74.46 \$ 74.46
7968A690AA 7968A691AA 7968A688AA	Activation: Authentication Package: SSO Authentication Subscription: Authentication Package: SSO Authentication Activation: Credit Card Pawnert Module	\$ 3,000 \$ 2,000	\$ 2,550	15.00%	\$ 82.62	\$ 65.28	\$ 55.85
7968A689AA 7968A728AA	Activation: Credit Card Payment Module Subscription: Credit Card Payment Module Activation: Signife Record ET IV P For Essential	\$ 2,000 \$ 2,000	\$ 1,700 \$ 1,700 \$ 1,700	15.00% 15.00% 15.00%	\$ 55.08 \$ 55.08 \$ 55.08	\$ 43.52 \$ 43.52 \$ 43.52	\$ 37.23 \$ 37.23 \$ 37.23
7968A729AA 7968A730AA	Subscription: Single Record EFI VDP For Essential Activation: One Additional Essential StoreFront (maximum 3 additional)	\$ 2,000 \$ 750	\$ 1,700 \$ 638	16 000	\$ 55.08 \$ 20.67	\$ 43.52 \$ 16.33 \$ 16.33	\$ 37.23 \$ 13.97 \$ 13.97
7968A731AA 7968A732AA 7968A733AA	Subscription: One Additional Escarrial StoreFront (maximum 3 additional) Activation: One Additional Escarrial Price List (maximum a additional) Subscription: One Additional Escarrial Price List (maximum a daditional)	\$ 750 \$ 750	\$ 638 \$ 638 \$ 638	14.93% 14.93%	\$ 20.67 \$ 20.67	\$ 16.33	\$ 13.97 \$ 13.97 \$ 13.97
7968A67SAA	Subscriptor: Une Additional Esterfail Price List (mixerium 4 additional) Digital StoreFront Cloud-Based Platform & Options Activation: DSF Software Platform	\$ 750 \$ 7,500			\$ 20.67 \$ 208.55	\$ 16.33 \$ 163.20	\$ 139.61
7968A676AA 7968A677AA	Subscription: DSF Software Platform Subscription: DSF Platform: 3-Year DSF Platform (Save 10%)	\$ 12,000 \$ 32,400	\$ 10,200	15.00%	\$ 330.48 \$ 892.30	\$ 261.12 \$ 705.02	\$ 223.38 \$ 603.13
7968A678AA 7968A679AA	Subscription: DSF Platform: 4-Year DSF Platform (Save 15%) Subscription: DSF Platform: 5-Year DSF Platform (Save 20%)	\$ 40,800 \$ 48,000	\$ 34,680 \$ 40,800	15.00%	\$ 1,123.63 \$ 1,321.92	\$ 887.81 \$ 1,044.48	\$ 759.49 \$ 893.52
7968A688AA 7968A689AA	Activation: Credit Card Payment Module Subscription: Credit Card Payment Module	\$ 2,000 \$ 2,000		15.00%	\$ 55.08 \$ 55.08 \$ 110.16	\$ 43.52	\$ 37.23 \$ 37.23 \$ 74.46
7968A690AA 7968A691AA 7968A680AA	Activation: Autherication Package: SSO Autherication Subscription: Autherication Package: SSO Autherication Activation: ET IVDP powered by DisectSmile	\$ 4,000 \$ 3,000 \$ 4,500	\$ 3,400 \$ 2,550 \$ 3,825	15.00%	\$ 110.16 \$ 82.62 \$ 123.93	\$ 87.04 \$ 65.28 \$ 97.92	\$ 74.46 \$ 55.85 \$ 83.77
7968A681AA 7968A684AA	Admittation: EPI VUP powerind by Directomia Subscription: EPI VUP powerind by Directomia Optional Architector: EPI VUP Image Personalization Module	\$ 5,000 \$ 5,300	\$ 4,250 \$ 4,505	15.00%	\$ 137.70 \$ 145.98	\$ 108.80 \$ 115.33	\$ 93.08 \$ 98.66
7968A685AA 7968A706AA	Subscription: EFI VDP Image Personalization Module Activation: Legacy PDF	\$ 4,100 \$ 2,000	\$ 3,485 \$ 1,700	15.00%	\$ 112.91 \$ 55.08	\$ 89.22 \$ 43.52	\$ 76.32 \$ 37.23
7968A707AA 7968A697AA	Subscription: Legacy PDF ACTIVATION: JDF Connector for PrePress Workflows	\$ 1,500 \$ 2,500	\$ 1,275 \$ 2,125	15.00%	\$ 41.31 \$ 68.85	\$ 32.64 \$ 54.40	\$ 27.92 \$ 46.54
7968A698AA 7968A708AA	SUBSCRIPTION: UDF Connector for PrePress Worldflow Activation: Shipping Provider Integration per individual shipping provider	\$ 1,800 \$ 2,000	\$ 1,530 \$ 1,700	15.00% 15.00%	\$ 49.57 \$ 55.08	\$ 39.17 \$ 43.52	\$ 33.51 \$ 37.23
7968A709AA 7968A710AA 7968A711AA	Subscription: Shipping Provider (regration par individual shipping provider Additation: Additional Print Shipping (each, 4 or more contact Carent) Subscription: Additional Print Shipping (each, 4 or more contact Carent)	\$ 1,500 \$ 3,000 \$ 4,000	\$ 1,275 \$ 2,550 \$ 3,400	15.00%	\$ 41.31 \$ 82.62 \$ 110.16	\$ 32.64 \$ 65.28 \$ 87.04	\$ 27.92 \$ 55.85 \$ 74.46
7968A712AA 7968A713AA 7968A714AA	Activation: Additional Business Entity (each, 4 or more contact Canoni Subscription: Additional Business Entity (each, 4 or more contact Canoni Subscription: Additional Business Entity (each, 4 or more contact Canoni Subs	\$ 2,000 \$ 1,500	\$ 3,400 \$ 1,700 \$ 1,275 \$ 850	15.00% 15.00% 15.00%	\$ 55.08 \$ 41.31 \$ 27.54	\$ 87.04 \$ 43.52 \$ 32.64	\$ 74.46 \$ 37.23 \$ 27.90 \$ 18.60
7968A714AA 7968A784AA	ACTIVATION: Additional Business Entity includes Print Shop (each, 4 or more contact Canon)	\$ 1,000 \$ 4,500	\$ 3,825	15.00%	\$ 123.93	\$ 21.76 \$ 97.92	\$ 83.77
7968A785AA 7968A786AA 7968A787AA	SUBSCRIPTION: Additional Business Entity includes Print Shop (each, 4 or more contact Canon) ACTIVATION: Entities for Company Administration SUBSCRIPTION: Entities for Company Administration	\$ 5,625 \$ 800	\$ 4,781 \$ 680 \$ 510	15.00%	\$ 154.90 \$ 22.03 \$ 16.52	\$ 122.39 \$ 17.41 \$ 13.06	\$ 104.70 \$ 14.89 \$ 11.17
7968A788AA 7968A789AA	ACTIVATION Entities for Marketplace Affiliate SUBSCRIPTION Entities for Marketplace Affiliate	\$ 800 \$ 600		15.00%	\$ 22.03 \$ 16.52	\$ 17.41 \$ 13.06	\$ 14.89 \$ 11.17
7968A734AA	Cloud-Based Platform Upgrades Activation: DSF Essential to DSF (Current Version) VarioPrint / varioPRINT Connector Flary Central Solo	\$ 4,000			\$ 110.16	\$ 87.04	\$ 74.46
9077B126AA 9077B113AA	VarioPrint Connector Flary Central Solo VarioPrint Connector Flary Central Solo Annual Maintenance: VarioPrint Connector Flary Central Solo	S 6,990 S 999	\$ 5,942 \$ 849	14.99% 15.02%	\$ 192.52 \$ 27.51	\$ 152.12 \$ 21.73	\$ 130.13 \$ 18.59
9077B124AA	Printed license for one Canon varioPRINT DP or Oxforting 5000 Printed license for one Canon varioPRINT DP or Oxforting 6000 Printed license for one Canon varioPRINT DP or Oxforting 6000	\$ 3,000	\$ 2,580		\$ 82.62	\$ 65.28	\$ 55.85
7968A776AA 7968A622AA	DSF CORE Training Services (24 Hours) and Project Management DSF (Optional) Training Services - Site and Products Build Assistance (16 Hours)	\$ 9,180 \$ 4,860	\$ 7,803 \$ 4,131	15.00% 15.00%	N/A N/A	N/A N/A	N/A N/A
7968A638AA 7968A639AA	DSF (optional) Services – Product Leurch and Workflow Refinement (16 Hours) Discovery Product/Site (optional) - (16 hours)	\$ 4,860 \$ 4,860	\$ 4,131 \$ 4,131	15.00%	N/A N/A	N/A N/A	N/A N/A
7968A640AA 7968A641AA	Discovery Infrastructura/Delinition (Optional) - (16 hours) Project Management (Optional) - Sold in blocks of 16 hours	\$ 4,860 \$ 4,860	\$ 4,131 \$ 4,131	15.00% 15.00%	N/A N/A	N/A N/A	NA NA
7968A642AA 7968A643AA 7968A644AA	Managed Sanriosa (Optional) - (116 Hours) - Cutomizable by project EFI VDP Training and Implementation Package (12 Hours) EFI VDP Image Parsonalization Training Package (8 Hours)	\$ 36,235 \$ 3,645 \$ 2,430	\$ 3,098	15.00%	N/A N/A N/A	N/A N/A N/A	N/A N/A
7968A645AA	FFI VDP Professional Training and Implementation Parkage (24 Hours)	\$ 7,290 \$ 1,215 \$ 1,823	\$ 6,197	15.00% 15.00% 15.00%	N/A N/A	N/A	NA NA
7968A647AA 7968A648AA 7968A604AA	DSF to Fiery Integration Package (4 hours, maximum of 2 Fiery/Fiery Central servers) DSF to Fiery Integration Tier 1 support & network 1 year EFI Professional Services: Dally Pate (0.15-84)		0 1,640			N/A N/A N/A	NA NA
		\$ 2,430	\$ 2,066	15.00%	N/A N/A		
968A606AA	EFI Professional Services: (DSF) 2-Day On-Site (Includes Travell) EFI Professional Services: (DSF) Daily Rate (Additional Day On-Site)	\$ 2,430 \$ 7,560 \$ 3,375	\$ 2,066 \$ 6,426 \$ 2,869	15.00% 15.00% 15.00%	NIA NIA NIA NIA	N/A N/A	N/A
	EFT Protessional Services (DSF) 2-bay On-Site (recludes Travel) EFT Professional Services; (DSF) Daily Rate (Additional Day On-Site) EFT Professional Services; (DSF) Daily Rate (Off-Site (MS-12-bbus) DSF Essential Plantorm Implementation Package for Prinsamsh Valion - Remote (24 Hours)	\$ 2,430 \$ 7,560	\$ 2,066 \$ 6,426 \$ 2,869	15.00% 15.00% 15.00% 15.00%		N/A N/A N/A N/A	
P968A607AA	ISF Industrial Enricks (DEF 2-50) to 588 to Notable Throat Fill Productions Enricks (DEF 2-50) to 588 to Notable Throat Fill Productions Enricks (DEF 2-50) to 588 to 58	\$ 2,430 \$ 7,560 \$ 3,375 \$ 304	\$ 2,066 \$ 6,426 \$ 2,869 \$ 258	15.00% 15.00% 15.00% 15.00% 15.00%	N/A N/A	N/A N/A	NA NA NA
7968A607AA 7968A790AA	First Produces Brokens (1997 à 20th 0-70 leite Includes Transil First Produces Brokens (1997 à 20th 70 leite Includes Transil First Produces Brokens (1997) first Prince Includes (1997) first Prince Includes (1997) First Prince Includes Includes Includes Includes (1997) first In	\$ 2,430 \$ 7,560 \$ 3,375 \$ 304	\$ 2,066 \$ 6,426 \$ 2,869 \$ 258 \$ 6,197	15.00% 15.00% 15.00% 15.00% 15.00%	N/A N/A	N/A N/A N/A	NA NA NA NA
P968A607AA P968A790AA 3575B580AA	GP Professoral Services (SSP) 2 DOD - Dille Instales Towal) (F) Professoral Services (SSP) 1 Dille Telle Assistant Towal) (F) Professoral Services (SSP) 1 Dille Telle Assistant Dille Services (SSP) (SF Statester Rection Septembration Professor for Protessoral Services, Bernard (24 Hours) (SF SCO) Services (SSP) (\$ 2,430 \$ 7,580 \$ 3,375 \$ 304 \$ 7,290 \$ 3	\$ 2,066 \$ 6,426 \$ 2,899 \$ 258 \$ 6,197	15.00% 15.00% 15.00% 15.00% 15.00% 15.00%	N/A N/A N/A N/A S 0.10	N/A N/A N/A S 0.08	NA NA NA NA NA S 0.07
968A607AA 968A790AA IS75BS80AA	GP Professoral Services (SSP) 2 (No. O-Site Instales Travel) FP Professoral Services (SSP) 2 (No. O-Site Instales Travel) FP Professoral Services (No. O-Site Ind. No. 1 Provided Services (No. O-Site Ind. O-Site Ind. 1 Provided Services (No. O-Site Ind. Ind. 1 Provided Services (No. O-Site Ind. Ind. Ind. Ind. Ind. Ind. Ind. Ind.	\$ 2,430 \$ 7,580 \$ 3,375 \$ 304 \$ 7,290	\$ 2,066 \$ 6,426 \$ 2,899 \$ 258 \$ 6,197	15.00% 15.00% 15.00% 15.00% 15.00% 15.00%	NIA NIA NIA NIA	N/A N/A N/A	NA NA NA NA NA S 0.07
99884607AA 9988A790AA 9575B590AA 9575B024AA 9575B024AA 9575B025AA 9575B019AA 9575B019AA	FIT Productions discharge (SSP) 2 (Mo - Dilbi Installer Towal)	\$ 2,430 \$ 7,590 \$ 3,375 \$ 304 \$ 7,290 \$ 3 4 \$ 7,290 \$ 1,330 \$ 830 \$ 830 \$ 2,380 \$ 2,380	\$ 2,006 \$ 6,426 \$ 2,899 \$ 258 \$ 6,197 \$ 3 \$ 3 \$ 1.131 \$ 706 \$ 706	15.00% 15.00% 15.00% 15.00% 15.00% 15.00% 15.00%	N/A N/A N/A N/A S 0.10 S 36.84 S 22.87 S 22.87 S 65.55	N/A N/A N/A N/A S 0.08 S 28.96 \$ 18.07 \$ 18.07	NA NA NA NA NA S 0.01 S 24.71 S 15.46 S 44.30
998848073AA 98587595AA 35758590AA 35758024AA 35758025AA 35758025AA 35758019AA 35758023AA	### Printerand Braines (1997 à 1900 n. Die Instalen Touriel Fill Printerand Braines (1997 à 1900 n. Die Instalen Touriel Fill Printerand Braines (1997 à 1900 n. Die Instalen Touriel (DEF Bestraf Parlam Inspirementalen Printege in Printerant) (1900 n. Braines (1911 n. Die Instalen (DEF Bestraf Parlam Inspirementalen Printege in Printerant) (1900 n. Braines (1911 n. Die Instalen (DEF Bestraf Parlam Inspirementalen Printege in Instalen Instalen Instalen (DEF Bestraf Parlam Inspirementalen Printege in Instalen Instalen (DEF Bestraf Parlam Instalen Inst	\$ 2,430 \$ 7,560 \$ 3,375 \$ 304 \$ 7,290 \$ 3 3 \$ 1,200 \$ 3 3 \$ 5 30 \$ 5 30 \$ 5 30 \$ 5 80 \$ 5 80	\$ 2,066 \$ 6,425 \$ 2,899 \$ 5 86 \$ 5 86 \$ 5 86 \$ 5 86 \$ 706	15.00% 15.00% 15.00% 15.00% 15.00% 15.00% 15.00% 14.00% 14.00% 14.00% 14.00% 14.00% 14.00%	N/A N/A N/A N/A S 0.10 S 38.84 S 22.87 S 22.87 S 22.87 S 22.87 S 22.87	N/A N/A N/A N/A S 0.08 S 18.07 S 18.07 S 18.07 S 18.07	NA NA NA NA NA NA S 24.77 \$ 15.46 \$ 15.46 \$ 15.46 \$ 15.46
998848077AA 9988A790AA 985758590AA 985758024AA 985758024AA 985758019AA 985758019AA 985758019AA 985758019AA 985758014AA	### Professoral Services (1997) 2 for On-Tile Institute Towall First Instituted Services (1997) 1 for New Laboritor On-C-Bill First Instituted Services (1997) 1 for New Laboritor On-C-Bill First Institute Services (1997) 1 for New Laboritor On-C-Bill First Institute Services (1997) 1 for New Laboritor On-C-Bill First Institute Services (1997) 1 for New Laboritor On-C-Bill First Institute Services (1997) 1 for New Laboritor On-C-Bill First Institute Services (1997) 1 for New Laboritor On-C-Bill First Institute Services (1997) 1 for New Laboritor (1997) 1 for New La	\$ 2,430 5 5 7,290 5 5 7,290 5 5 7,290 5 5 7,290 5 5 7,290 5 5 7,290 5 5 7,290 5 5 7,290 5 5 7,290 5 7,290 5 7,290 5 7,290	\$ 2,066 5 5 2,869 5 5 2,869 5 5 6,197 5 5 706 5 706 5 706 5 706 5 706 5 706 5 706 5 706 5 706 5 706 70 70 70 70 70 70 70 70 70 70 70 70 70	15.00% 15.00% 15.00% 15.00% 15.00% 15.00% 15.00% 14.96% 14.96% 14.96% 14.96% 14.96% 14.96% 14.96% 14.96%	NIA NIA NIA NIA S 0.10 S 36.84 S 22.87 S 22.87 S 22.87 S 22.87 S 12.87 S 117.87 S 51.78	N/A N/A N/A N/A S 0.08 S 28.95 S 18.07 S 18.07 S 18.07 S 18.07 S 93.13 S 93.13	NA NA NA NA NA NA S 0.07 S 15.46 S 15.46 S 15.46 S 79.67 S 79.67 S 35.00
7988A607AA 7988A790AA 3575B580AA 3575B024AA 3575B025AA 3575B015AA 3575B010AA 3575B010AA 3575B014AA 3575B014AA 3575B014AA	### Professoral Services (1997) A Dev On This Institute Toward First Professoral Services (1997) A Dev Dev Devices (1997)	\$ 2,430 5 5 7,000 5 5 7,000 5 7,000 5 7,000 5 7,000 5 7,000 5 7,000 5 7,000 5 7,000 5 7,000 5 7,000 5 7,000 5 7,000 5 7,000 5 7,000	\$ 2,066 6 5 6 6,000 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	15.00% 15.00% 15.00% 15.00% 15.00% 15.00% 15.00% 15.00% 14.00% 14.00% 14.00% 15.00% 14.00%	\$ 0.10 \$ 0.10 \$ 0.22 37 \$ 22 37 \$ 22 37 \$ 117.37 \$ 51.78 \$ 30.50	N/A N/A N/A N/A S 0.08 S 28.95 S 18.07 S 18.07 S 18.07 S 18.07 S 18.07 S 24.17	\$ 0.07 \$ 24,77,7 \$ 15,46 \$ 15,46 \$ 15,46 \$ 15,46 \$ 20,67
79884677AA 79884790AA 35758580AA 35758024AA 35758025AA 35758025AA 35758019AA 35758023AA 35758019AA 35758018AA 35758018AA 35758018AA	### Professoral Environ. (2009) A Dire On This Institute Travell Fill Professoral Environ. (2009) A Dire Table Environ. (2009) A Dire Travellar Environ. OFF Executed Professor Institute Institu	\$ 2,430 5 5 7,000 5 5 7,000 5 5 7,000 5 5 7,000 5	\$ 2,066 5 5 6,400 5 5 6,400 5 5 6,400 5 5 6,400 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 5 700 5 70	15.00% 15.00% 15.00% 15.00% 15.00% 15.00% 15.00% 16.00% 14.00% 14.00% 14.00% 15.00% 14.00% 15.00% 16.00%	NNA NNA NNA NNA NNA S 0.10 S 36.84 S 22.87 S 22.87 S 22.87 S 117.87 S 117.87 S 51.78 S 30.59 S 30.59	N/A N/A N/A N/A S 0.08 5 5 18.07 5 18.	NA N
PIEBABOTAA 157585800AA 157585800AA 15758590AA 15758500AA 157585010AA	### Printerioral Bases (1997 à 1907 o 1908 o	\$ 2,430,40 \$ 2,430,40 \$ 3,240,40 \$ 3,240,40 \$ 7,290 \$ 5,200,40 \$ 5,200,40 \$ 6,200,40 \$ 6,200,40 \$ 7,200,40 \$ 6,200,40 \$ 7,200,40 \$ 7	\$ 2,006 65 65 6,000 6	15.00% 15	NA N	N/A N/A N/A N/A S 0.06 S 18.07 S 18.07	NA NA NA NA NA NA S = 0.001 S = 24.77.1 S = 15.46.4 S = 15.46.5 S = 5.50.0 S = 20.61 S
PREBABITIAA PREBAT90AA 35758024AA 35758024AA 35758024AA 35758024AA 35758024AA 35758024AA 35758024AA 35758024AA 35758021AA 3575801AA 3575801AA 3575801AA 3575801AA 3575801AA 3575801AA	### Professor Brown (1997) A Dr. On This Institute Towal (Fir Professor Brown (1997) A Dr. On This Institute True (1997) (Fir Professor Brown (1997) A Dr. On This Institute True (1997) (Fir Search Publish Institute Institute True (1997) (Fir Search Publish Institute Institute True (1997) (Fir Search Publish Institute I	\$ 2,430,450,450,450,450,450,450,450,450,450,45	\$ 2,006 65 65 6,000 6	15.00% 15	NA N	N/A N/A N/A N/A S 0.08 S 18.07 S 18.07	NA NA NA NA NA NA S 0.07 S 24.77 S 15.46 S 15.
9894677AA 989470AA 989470AA 4579690AA	First Produced Books (1997) A Dirty Dec Telegraph	\$ 2,430,40 \$ 2,430,40 \$ 3,240,40 \$ 3,240,40 \$ 7,290 \$ 5,200,40 \$ 5,200,40 \$ 6,200,40 \$ 6,200,40 \$ 7,200,40 \$ 6,200,40 \$ 7,200,40 \$ 7	\$ 2,006,000 1	15,00% 15	NA N	NA NA NA NA NA S S S S S S S S S S S S S	NA NA NA NA NA NA NA S 5 0.031 5 15.44.05 5 15.44.3 5 15.44.3 5 15.44.3 5 15.44.3 5 15.44.3 5 15.44.3 5 15.45.3 5 15
969A677AA 969A77AA 969A77AA 969A77AA 969A77AA 969A77AA 969A77AA 967A7AA	EFF Productional Engineers (EMP 2 A Dist On Date Institute Towal	\$ 2-00-00 1	\$ 2,000,000 \$ 1,000,000 \$ 2,000,000 \$ 3,000,000 \$	15.00% 15	NA N	NA NA NA NA S 0.08 S 18.07 S 1	NA NA NA NA NA NA NA NA S S S S S S S S
PIGEARD TAMA 1575 150 150 150 150 150 150 150 150 150 15	## Find Process of Texas (1987 a 20th of Texas (1981 a) 1981 a	\$ 2-00-00 1	\$ 2,000,000 \$ 2,000,000 \$ 2,000,000 \$ 3,000,000 \$ 4,000,000 \$ 5,000,000 \$ 5,000,000 \$ 5,000,000 \$ 6,000,000 \$ 6,000,000 \$ 7,000,000 \$	15.00% 15	NA N	NA N	NA NA NA NA NA NA S S 0.07 S 15.44.5 S 15.44.5
98814677AA 980A730AA 15778580AAA 1577859AAA 157785AAA 157785AAAA 157785AAAA 157785AAAAA 157785AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	### Productional Engineers (1997) A District Production Toward First Productional Engineers (1997) A District Production Drop-Sillar #### Productional Engineers (1997) A District Production Drop-Sillar ##################################	\$ 1,000 to 1	\$ 2,000 to 10 to 1	15 00% 15	NA N	NA N	NA N
1982/45/7AA 1980A1790AA 155756590AA 155756590AA 155756590AA 155756590AA 15575690AA 1557569AA	### For Productional Engineers (1997) A Disp Control Section Toward For Productional Engineers (1997) A Disp Production Engineers #### For Productional Engineers ##################################	\$ 2,000 to 10 to 1	1 2006.00 1 2006	16 000 000 000 000 000 000 000 000 000 0	10A	NA N	NA NA NA NA NA NA S S S S S S S S S S S
989A677AA 989A77AA 989A77AA 989A77AA 989A77AA 989A77AA 987A78AAA 987A87AAA	### For Processor Engineer (1997) A Dirty Deliver (1997) ### For Processor Engineer (1997) A Dirty Deliver (1997) #### For Processor Engineer (1997) #### For Processor Engineer (1997) ###################################	\$ 2-00-00 1	1 2000 1	15.00% (15.00%	NA N	NA N	NA NA NA NA NA NA S S S S S S S S S S S
INCOMPAND	### For Productional Engineers (1997) A Disp Control Section Toward For Productional Engineers (1997) A Disp Production Engineers #### For Productional Engineers ##################################	\$ 1.00 mm 1	\$ 2,000 to	14 000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	100 A	NA N	NA N
INSPECTATA	### For Principate Bases (1997 a) Dep On Deal Instance Towal If in Productions Excelled (1997 a) Dep On Deal Instance Towal If in Productions Excelled (1997 a) Dep On Deal Instance (1997 a) If it is not to the principal Instance (1997 a) Deal Instance (1997 a) If it is not to the principal Instance (1997 a) Deal Instance (1997 a) If It is not to the Instance (1997 a) Deal Instance (1997 a) If It is not to the Instance (1997 a) Deal Instance (1997 a) If It is not to the Instance (1997 a) Deal Instance (1997 a) If It is not to the Instance (1997 a) Deal Instance (1997 a) If It is not to the Instance (1997 a) Deal Instance (1997 a) Deal Instance (1997 a) If It is not to the Instance (1997 a) Deal Instance (1997 a) Deal Instance (1997 a) If It is not to the Instance (1997 a) Deal Instan	\$ 1.00 mm 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 2 200 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	16 00% 00% 00% 00% 00% 00% 00% 00% 00% 00	\$ 0.10 10 10 10 10 10 10 10	NA N	NA N
PERIODECTAA SETTEMBEROA SETTE	### For Productional Books (1997) 200 p. Other Institute Towall First Productional Books (1997) 200 p. Other Books (1997) ### For Productional Books (1997) 200 p. Other Books (1997) ### For Productional Books (1997) 200 p. Other Books (1997) #### For Productional Books (1997) 200 p. Other Books (1997) ##### For Productional Books (1997) 200 p. Other Books (1997) 200 p. Othe	\$ 2-000 1	1 20060000000000000000000000000000000000	16 (00%) 16	100 100	NA N	MA
PIERANTZAA PIERANTZAA SETTEGORIAA SETTEGO	### Principated Bases (1987 a) 20th Delivery Company (1987) ### Principated Bases (1987) a) 20th Delivery Company (1987) #### Principated Bases (1987) a) 20th Delivery Company (1987) ####################################	1 2-00-00	1 20060000000000000000000000000000000000	14 (20%) 15 (20%) 16	100 100	NA N	MA M
PSGRAGGTAA SCHOOL STANDARD AND ASSESSED ASSESSED AND ASSESSED ASSESSED AND ASSESSED AND ASSESSED AND ASSESSED ASSESSED AND ASSESSED ASSESSED AND ASSESSED ASSESSED AND ASSESSED ASSESSE	### For Principate States (1987) 2 fb. On-Dille Installed Total If I Principate States (1987) 2 fb. On-Dille Installed Total If I Principate States (1987) 2 fb. On-Dille Installed States (1987) If I Search Pethon I Space states (1987) 2 fb. On-Dille Installed States (1987) 2 fb. On-Dill	\$ 1.00 1.00	\$ 2,000 1	16.00% (1.00%)	\$ 0.00 PM	NA N	### ### ### ### ### ### ### ### ### ##
PSERBAGETAA 257286600AA 257286600AA 25728600AA 25728600AA 25728600AA 25728600AA 25728600AA 25728600AA 25728600AA 25728600AA 25728600AA 2572860AA	### For Produced Books (1997) 200 p. On the Instance Towal First Produced Books (1997) 1200 p. On the Instance Towal Off Classical Facilities Improved the Produced Control Control Off Classical Facilities Improved the Produced Control Off Classical Facilities Improved the Produced Control Off Classical Facilities Improved the Produced Control Off Classical Facilities Improved Control Off Control Off Classical Facilities Improved Control Off Co	\$ 1.00 1.00	1 2-006.00	16 000 000 000 000 000 000 000 000 000 0	\$ 0.00 10 10 10 10 10 10 10 10 10 10 10 10 1	MA NA	### ### ### ### ### ### ### ### ### ##

CANON Exhibit B Supplement #22

CANON	Contract Award 14PSX0125				Non-Cano	elable Renta	l Monthly
Item Code 3575B033AA	Description UNFLOW SPP Device License for MEAP 100 Device	MSRP 8 30.910	Purchase Price S 28.274	% off MSRP 15.00%	36 Months S 851.28	Payments 48 Months	60 Months 8 575.4
3575B161AA uniF 3575B265AA	uniFLOW SPP Device License for MEAP 250 Device COM Secure Public Print (SPP) Upgrade - Upgrade to Secure Print functionality if ULM or uniFLOW Login Manager is already pr uniFLOW SPP stations for MEAP 1 Device	\$ 68,490 irchased \$ 310	\$ 58,217 \$ 284	15.00%	\$ 1,886.23 \$ 8.55	\$ 1,490.36 \$ 6.76	\$ 1,274.9 \$ 5.7
3575B309AA 3575B266AA	uniFLOW SPP Addition for MEAP 5 Device uniFLOW SPP Addition for MEAP 10 Device	\$ 1,370 \$ 2,400	\$ 1,165 \$ 2,040	14.96% 15.00%	\$ 37.75 \$ 66.10	\$ 29.82 \$ 52.22	\$ 25.5 \$ 44.6
3575B267AA 3575B268AA 3575B269AA	uriFLOW SPP Addition for MEAP 25 Device uriFLOW SPP Addition for MEAP 50 Device uriFLOW SPP Addition for MEAP 75 Device	\$ 5.460 \$ 9.860 \$ 13,190	\$ 4,641 \$ 8,381 \$ 11,212	15.00% 15.00% 15.00%	\$ 150.37 \$ 271.54 \$ 363.27	\$ 118.81 \$ 214.55 \$ 287.03	\$ 101.6 \$ 183.5 \$ 245.5
3575B299AA 3575B270AA 3575B271AA	UNFLOW SPP Addition for MEAP 75 Device UNFLOW SPP Addition for MEAP DO Device UNFLOW SPP Addition for MEAP 250 Device UNFLOW SPP Addition for MEAP 250 Device UNFLOW SPP Addition for MEAP 250 Device UNFLOW Secure Public Print (SPP) Device License for CMFP	\$ 15,460 \$ 32,590	\$ 11,212 \$ 13,141 \$ 27,702	15.00% 15.00%	\$ 425.77 \$ 897.54	S 338.41 S 709.17	\$ 245.5 \$ 287.7 \$ 606.6
3575B197AA 3575B198AA	uniFLOW Login Device License for CMFP 1 Device uniFLOW Login Device License for CMFP 10 Device	\$ 200 \$ 1.810	\$ 170 \$ 1,539	15.00% 14.97%	\$ 5.51 \$ 49.86	\$ 4.35 \$ 39.40	\$ 3.7 \$ 33.7
3575B199AA 3575B200AA 3575B201AA	uniFLOW Login Device License for CMFP 25 Device uniFLOW Login Device License for CMFP 35 Device uniFLOW Login Device License for CMFP 75 Device	\$ 4,400 \$ 8,570 \$ 12,510	\$ 3,740 \$ 7,285 \$ 10,634	15.00% 14.99% 15.00%	\$ 121.18 \$ 236.03 \$ 344.54	\$ 95.74 \$ 186.50 \$ 272.23	\$ 81.9 \$ 159.5 \$ 232.8
3575B202AA 3575B416AA	uriFLOW Login Device License for CMFP 100 Device SPP Device License for CMFP - 250 Device uniFLOW Secure Public Print (SPP) Device License for SFP MEAP	\$ 16.220 \$ 39,390	\$ 13.787 \$ 33,482	15.00% 15.00%	\$ 446.70 \$ 1,084.82	\$ 352.95 \$ 857.14	\$ 301.9 \$ 733.2
3575B322AA 3575B323AA	usPLOW SPP Device License for SPP MEAP 1 Device usPLOW SPP Device License for SPP MEAP 10 Device usPLOW SPP Device License for SPP MEAP 25 Device usPLOW SPP Device License for SPP MEAP 25 Device	\$ 160 \$ 1.470	S 1.250	15.00% 14.97%	\$ 4.41 \$ 40.50	\$ 3.48 \$ 32.00	\$ 2.5 \$ 27.3 \$ 66.8
3575B324AA 3575B325AA 3575B326AA	uniFLOW SPP Device License for SFP MEAP 50 Device uniFLOW SPP Device License for SFP MEAP 75 Device	\$ 3,590 \$ 7.040 \$ 10.340	\$ 3,062 \$ 5,984 \$ 8,789	14.99% 15.00% 15.00%	\$ 98.88 \$ 193.88 \$ 284.76	\$ 78.13 \$ 153.19 \$ 225.00	\$ 131.0 \$ 192.4
3575B327AA 3575B417AA	uriFLOW SPP Device License for SPP MEAP 100 Device SPP Device License for SPP MEAP - 250 Device uniFLOW Secure Public Print (SPP) Device License for Océ Devices	\$ 13,510 \$ 33,080	\$ 11,484 \$ 28,118	15.00% 15.00%	\$ 372.08 \$ 911.02	\$ 293.99 \$ 719.82	\$ 251.5 \$ 615.7
3575B519AA 3575B520AA	SPP Device License for Océ Large Format Printer Low Volume SPP Device License for Océ Large Format Printer Mid Volume	\$ 1.380 \$ 2,480	\$ 1.173 \$ 2,108	15.00% 15.00%	\$ 38.01 \$ 68.30	\$ 30.03 \$ 53.96	S 25.6 S 46.1
3575B205AA 3575B233AA	uniFLOW SPP Device License for Xurox MPP 1 Device uniFLOW SPP Device License for Xurox MPP 1 Device uniFLOW SPP Device License for PM MPP 1 Device	\$ 600 \$ 600	\$ 510	15.00% 15.00%	\$ 16.52 \$ 16.52	\$ 13.06 \$ 13.06	S 11.1 S 11.1
3575B583AA 3575B582AA 3575B584AA	SPP Device License for CHI - 1 Device SPP Device License for Samerung - 1 Device SPP Device License for Knich Miroths - 1 Device	\$ 600 \$ 600	S 510	15.00% 15.00% 15.00%	\$ 16.52 \$ 16.52 \$ 16.52	\$ 13.06 \$ 13.06 \$ 13.06	\$ 11.1 \$ 11.1 \$ 11.1
W SSP - Supports i 3575B498AA 3575B203AA	SPP Docks License for Knicks Michia - 1 Docks magnitumeRt ZWARGE Gent. 1 devices, MEAP-enabled imagnitumeRt devices, and MEAP-enabled imagnitumeRt devices, not i Micrat 2: HID PROX SC - 1:9 Readers. HID Card 10 PROX SC - 1:9 Readers.	\$ 250 \$ 150	SS 800.	14.80%	\$ 6.90 \$ 4.15	\$ 5.45 \$ 3.28	\$ 4.6 \$ 2.8
uni	uniFLOW Scanning FLOW Scanning Device License for MEAP - Provides Login + Scanning. This license can be used without a uniFLOW Standard	Module					
3575B354AA 3575B355AA 3575B356AA	uriFLOW Scan Per Device License for MEAP 1 device uriFLOW Scan Per Device License for MEAP 5 device uriFLOW Scan Per Device License for MEAP 10 device	\$ 940 \$ 4.180 \$ 7,520	\$ 799 \$ 3.563 \$ 6,392	15.00% 15.00% 15.00%	\$ 25.89 \$ 115.12 \$ 207.10	\$ 20.45 \$ 90.96 \$ 163.64	\$ 17.5 \$ 77.8 \$ 139.9
3575B357AA 3575B358AA 3575B359AA	uniFLOW Scan Per Device License for MEAP 25 device uniFLOW Scan Per Device License for MEAP 50 device uniFLOW Scan Per Device License for MEAP 50 device uniFLOW Scan Per Device License for MEAP 75 device	\$ 17,320 \$ 31,670	\$ 14,722 \$ 26,920 \$ 38,618	15.00% 15.00%	\$ 476.99 \$ 872.21	\$ 376.88 \$ 689.15	\$ 322.4 \$ 589.5 \$ 801.9
3575B360AA 3575B361AA	uniFLOW Scan Per Device License for MEAP 100 device uniFLOW Scan Per Device License for MEAP 250 device	\$ 51,540 \$ 111,970	\$ 43,809 \$ 96,175	15.00% 15.00%	\$ 1,419.41 \$ 3,083.67	\$ 937.42 \$ 1,121.51 \$ 2,436.48	\$ 959.4 \$ 2.084.3
3575B362AA 3575B363AA	uniFLOW Scanning Upgrade - Upgrade to Scanning functionality if uniFLOW Login Manager or uniFLOW SPP is already purchal uniFLOW Scan Per Device addition for MEAP 5 device uniFLOW Scan Per Device addition for MEAP 5 device	s 720 \$ 3,150	\$ 612 \$ 2,678	15.00% 14.98%	\$ 19.83 \$ 86.77	\$ 15.67 \$ 68.56	\$ 13.4 \$ 58.6
3575B384AA 3575B385AA	uniFLOW Scan Per Davice addition for MEAP 10 device uniFLOW Scan Per Davice addition for MEAP 25 device	\$ 5.600 \$ 12,740	\$ 4.760 \$ 10,829	15.00% 15.00%	\$ 154.22 \$ 350.86	\$ 121.88 \$ 277.22	\$ 104.2 \$ 237.1
3575B366AA 3575B367AA 3575B368AA	uriFLOW Scan Per Device addition for MEAP 50 device uriFLOW Scan Per Device addition for MEAP 75 device uriFLOW Scan Per Device addition for MEAP 75 device uriFLOW Scan Per Device addition for MEAP 70 device	\$ 23,010 \$ 30,790 \$ 36,100	\$ 26.172 \$ 30.685	15.00% 15.00% 15.00%	\$ 633.71 \$ 847.97 \$ 994.19	\$ 500.71 \$ 670.00 \$ 785.54	\$ 428.3 \$ 573.1 \$ 672.0
3575B389AA 3575B485AA	usiFLOW Scan Per Device addition for MEAP 250 device Unificer Scanning- Additional Scan Workflows Additional Scan Workflow License	\$ 76,080 \$ 1,240	\$ 64,668 \$ 1.064	15.00%	\$ 2,095.24 \$ 34.15	\$ 1,655.50 \$ 26.98	\$ 1,418.2 \$ 23.0
3575B279AA	unFLOW Scanning Youtune Licenses - Only needed for Hot Folder Workflow, or NV SAM Express Integration Scan Processing Server Volume Package 200,000 Scans per year Scan Processing Server Volume Package 200,000 Scans per year	s 1,270	S 1,080	14.96%	\$ 34.99	\$ 27.65	\$ 23.6
3575B280AA 3575B281AA 3575B282AA		\$ 3,410 \$ 5,040 \$ 63,010	\$ 2,899 \$ 4,284 \$ 53,559	14.99% 15.00% 15.00%	\$ 93.93 \$ 138.80 \$ 1,735.31	\$ 74.21 \$ 109.67 \$ 1,371.11	\$ 63.4 \$ 93.8 \$ 1,172.9
3575B518AA	Scan Priority Server Visitation annual resource counts par year Scan Noture Park Server Visitation annual resource Counts for imageFORMULA ScanFront Natwork Scanners Scan Davido License for ScanFront & ScanKosk	S 380	S 323	15.00%	\$ 10.47	S 8.27	S 7.0
3575B677AA	uniFLOW Deaktop Scan Client License uniFLOW Software Accesseries Optional Software for all uniFLOW Server Editions	\$ 250	\$ 213	14.80%	\$ 6.90	\$ 5.45	\$ 4.6
3575B273AA 3575B304AA 3575B132AA	Blackboard Integration Modula uniFLOW File Format Conversion uniFLOW Job Conversion Instance	\$ 3.000 \$ 470 \$ 150	\$ 2.560 \$ 400 \$ 128	15.00% 14.89% 14.67%	\$ 82.62 \$ 12.96 \$ 4.15	\$ 65.28 \$ 10.24 \$ 3.28	\$ 55.8 \$ 8.7 \$ 2.8
3575B413AA 3575B484AA	PCL Job Conversion uniFLOW IWSAM Module	\$ 1.270 \$ 690	\$ 1.080 \$ 587	14.96% 14.93%	\$ 34.99 \$ 19.02	\$ 27.65 \$ 15.03	S 23.6 S 12.8
3575B414AA 3575B415AA	re Components for uniFLOW Professional Print Workflow -Available on all uniFLOW Server Editions, except uniFLOW for SMB Variable Data Printing Variable Data Printing - 5 Additional Designer Pack	\$ 16,450 \$ 270	S 13.983 S 230	15.00% 14.81%	\$ 453.05 \$ 7.45	\$ 357.96 \$ 5.89	\$ 306.2 \$ 5.0
3575B349AA	unFLOW Hardware microMND v2 - Includes microMND Basic - 1, Power Supply - 12 Yoft, and Ethernet Cable - 2M microMND v2, 1 Uhit	\$ 220	S 187	15.00%	\$ 6.06	\$ 4.79	
3575B504AA	MiCard PLUS - Supports 35 different card frequencies MiCard PLUS SC	\$ 210	\$ 179	14.76%	\$ 5.80	\$ 4.58	
3575B624AA 3575B498AA	MiCard PLUS-2 SC V2 MiCard v2 HID PROX - Supports the HID Proximity card frequency MiCard v2 HID PROX SC - 1-9 Readers	\$ 270 \$ 250	\$ 230 \$ 213	14.81%	\$ 7.45	\$ 5.89 \$ 5.45	\$ 5.0 \$ 4.0
3575B499AA 3575B500AA	MiCard v2 HID PROX SC - 10-24 Readers MiCard v2 HID PROX SC - 25-49 Readers	\$ 240 \$ 230	\$ 204 \$ 196	15.00%	\$ 6.61 \$ 6.35	\$ 5.22 \$ 5.02	S 4.4 S 4.2
3575B501AA 3575B502AA 3575B503AA	MCard V2 HD PROX SC - 50-99 Readers MCard V2 HD PROX SC - 10-90 Readers MCard V2 HD PROX SC - 250+ Readers	\$ 210 \$ 200 \$ 190	\$ 179 \$ 170 \$ 162	14.76% 15.00% 14.74%	\$ 5.80 \$ 5.51 \$ 5.25	\$ 4.58 \$ 4.35 \$ 4.15	\$ 39 \$ 37 \$ 35
3575B492AA 3575B493AA	and v5 MMI - Supports Logic, MFARE, Felica, ICLASS, ISO 14443A/B, ISO 15893,and NearField Communication (NFC) card freq MICard v3 MMI SC - 1-9 Readers MCard v3 MMI SC - 10-24 Readers	s 300 \$ 280	\$ 255 \$ 238	15.00% 15.00%	\$ 8.26	\$ 6.53 \$ 6.09	\$ 5.5 \$ 5.2
3575B494AA 3575B495AA	MiCard v3 Multi SC - 25-49 Readers MiCard v3 Multi SC - 50-99 Readers	S 270 S 250	S 230 S 213	14.81% 14.80%	\$ 7.45 \$ 6.90	\$ 5.89 \$ 5.45	S 5.0 S 4.6
3575B496AA 3575B497AA	MiCard v3 Multi SC - 105 249 Readers MiCard v3 Multi SC - 250+ Readers MiCard Magnetic Reader	\$ 240 \$ 230	\$ 204 \$ 196	15.00%	\$ 6.61 \$ 6.35	\$ 5.22 \$ 5.02	\$ 4.4 \$ 4.2
3575B052AA 3575B053AA 3575B054AA	unFLOW MCard Magnetic Reader 1-9 Readers unFLOW MCard Magnetic Reader 10-24 Readers unFLOW MCard Magnetic Reader 15-40 Readers	\$ 160 \$ 160 \$ 150	\$ 136 \$ 136 \$ 128	15.00% 15.00% 14.67%	\$ 4.41 \$ 4.41 \$ 4.15	\$ 3.48 \$ 3.48 \$ 3.28	\$ 2.9 \$ 2.9 \$ 2.8
3575B435AA	uniFLOW Release Station [Touch Only]	\$ 800	S 714	10.75%	\$ 23.13	\$ 18.28	\$ 15.6
3575B457AA 3575B458AA 3575B460AA	usiFLOW Release Station with MICard PLUS uniFLOW Release Station with MICard Multi v3 uniFLOW Release Station with MICard HID	\$ 970 \$ 970 \$ 970	\$ 918 \$ 918 \$ 918	5.36% 5.36% 5.36%	\$ 29.74 \$ 29.74 \$ 29.74	\$ 23.50 \$ 23.50 \$ 23.50	\$ 20.1 \$ 20.1 \$ 20.1
3575B078AA	uniFLOW Hardware Accessories Cards UniFLOW Milare Card 10 Pack	\$ 85	S 72	15.29%	\$ 233	S 1.84	S 1.5
3575B077AA 3575B204AA	uniFLOW Legic Card 10 Pack uniFLOW Magnetic Card 10 Pack	\$ 140 \$ 30	\$ 119 \$ 26	15.00%	\$ 3.86 \$ 0.84	\$ 3.06 \$ 0.67	S 2.6 S 0.5
3575B136AA 3575B508AA	Cabbis PC Prox Cabbs 158 Exemsion Cabbi for MCard Readers (1400m/55irches) Copy Control Cabb of CoC Exercise > 9 Pin	\$ 60 \$ 7	\$ 6	15.00% 14.29%	\$ 1.65 \$ 0.19	\$ 1.31 \$ 0.15	S 1.1 S 0.1
3575B350AA 3575B352AA 9575B351AA	Copy Control Cable for OCE Devices - 9 Pri Copy Control Cable for OCE Devices - 25 Pri Copy Control Cable for 3rd parises	S 140 S 140	S 119 S 119	15.00% 15.00%	\$ 0.19 \$ 3.86 \$ 3.86	\$ 3.06 \$ 3.06	\$ 0.1 \$ 2.6 \$ 1.4
3575B488AA 3575B489AA	uniFLOW Release Station Device Mounting Accessories uniFLOW Release Station Bracket I	\$ 80			\$ 2.20	S 1.74	S 1.4
3575B529AA 3575B530AA	uriFLOW Release Station Bracket II uriFLOW Release Station Bracket III uriFLOW Release Station Bracket IV	\$ 80 \$ 110 \$ 110	S 94	14.55%	\$ 2.20 \$ 3.05 \$ 3.05	\$ 1.74 \$ 2.41 \$ 2.41	S 2.0
3575B531AA 3575B533AA 3575B463AA	uriFLOW Release Station Bracket V uriFLOW Release Station Wall Mount II uriFLOW Release Station Stand	\$ 90 \$ 120 \$ 260	\$ 102	14.44% 15.00% 15.00%	\$ 2.49 \$ 3.30 \$ 7.16	\$ 2.61	\$ 22
3575B532AA	uniFLOW Release Station Universal Bracket uniFLOW ID Device Mounting Accessories	\$ 90	S 77	14.44%	S 2.49	S 1.97	S 1.6
3575B534AA 3575B535AA	ID Device Bracket Type IX - for select Cann MFPs ID Device Bracket Type X- for select Code Large Format Prinars uniFLOW for SMB [Device-Based License Edition]	\$ 90 \$ 90		14.44%	\$ 2.49 \$ 2.49	\$ 1.97 \$ 1.97	\$ 1.6 \$ 1.6
3575B345AA 9575B511AA	uniFLOW for SMB - MEAP License uniFLOW for SMB - Print Device License for MEAP + MiCard PLUS SC	S 740 S 940	S 629 S 799	15.00% 15.00%	S 20.38 S 25.89	S 16.10 S 20.45	\$ 13.7 \$ 17.5
3575B346AA 3575B347AA	uniFLOW for SMB - CMFP License Standard Module, Device-Based Edition	\$ 650 \$ 1,300	\$ 553	14.92% 15.00%	\$ 17.92 \$ 35.80		\$ 12.1 \$ 24.2
3575B486AA 3575B490AA	Ramote Priet Server, Device-Based Edition usiFLDW for SNB Scan Per Device Addition for MEAP Advanced Workflow and Device Ordiguration License	\$ 1,300 \$ 650 \$ 20	\$ 1,105 \$ 563 \$ 17	15.00% 14.92% 15.00%	\$ 35.80 \$ 17.92 \$ 0.55	\$ 28.29 \$ 14.16 \$ 0.44	\$ 24.2 \$ 12.1 \$ 0.3
3575B521AA 3575B522AA	uniFLOW for SMB - Print Device License for Every SMB for Multi-Vendor Devices uniFLOW for SMB - Print Device License for Hawter Packard	S 740 S 740	\$ 629 \$ 629	15.00% 15.00%	S 20.38 S 20.38	S 16.10 S 16.10	S 13.7
3575B586AA 3575B585AA	uniFLOW for SMB - Print Device License for OKI uniFLOW for SMB - Print Device License for Samsung	\$ 740 \$ 740	\$ 629 \$ 629	15.00% 15.00%	\$ 20.38 \$ 20.38	\$ 16.10 \$ 16.10	\$ 13.7 \$ 13.7
3575B587AA	uriFLOW for SMB - Print Device License for Konica Mirolta uniFLOW Capture (Device-Based License Editions) uniFLOW Capture	S 740	S 629	15.00%	\$ 20.38	S 16.10	S 13.7
3575B464AA 3575B465AA	uriFLOW Capture Device License for MEAP uriFLOW Capture Priss Per Device Addition to MEAP uriFLOW Capture Priss Per Device Addition to MEAP uriFLOW for Public Sector	\$ 740 \$ 650	\$ 629 \$ 553	15.00% 14.92%	\$ 20.38 \$ 17.92	\$ 16.10 \$ 14.16	S 13.7 S 12.1
35758610AA 35758611AA	uniFLOW SPP Device License for MEAP 1 Device for public sector uniFLOW SPP Addition for MEAP 1 Device for public sector	\$ 310 \$ 170	S 145	14.84% 14.71%	\$ 8.55 \$ 4.70	\$ 3.71	\$ 3.1
3575B612AA 3575B613AA 3575B614AA	uriFLOW Scan Per Device License for MEAP 1 Device for public sector uriFLOW Scan Per Device Addition for MEAP 1 Device for public sector uriFLOW Login Manager for MEAP 1 Device for public sector	\$ 520 \$ 370 \$ 160	\$ 442 \$ 315 \$ 136	15.00% 14.88% 15.00%	\$ 14.32 \$ 10.21 \$ 4.41	\$ 11.32 \$ 8.06 \$ 3.48	\$ 9.6 \$ 6.9 \$ 2.9
3575B615AA 3575B616AA 3575B617AA	uniFLOW SPP Device License for CMFP 1 Device for public sector MiCard Magnetic Card Reader public sector	\$ 170 \$ 130 \$ 240	\$ 145 \$ 111	14.71% 14.62% 15.00%	\$ 4.70 \$ 3.60	\$ 3.71	\$ 3.1 \$ 2.4 \$ 4.4
3575B618AA	MiCard v2 HID Prox for public sector_Short Cable uniFLOW for Education Sector	S 200	S 170	15.00%	\$ 5.51	\$ 4.35	\$ 3.7
3575B619AA 3575B620AA 3575B621AA	um+LUW Education Laberiae Standard Module, Education License Remose Print Server, Education License	\$ 2,380 \$ 830 \$ 830	\$ 2,023 \$ 706 \$ 706	15.00% 14.94% 14.94%	\$ 65.55 \$ 22.87 \$ 22.87	\$ 51.79 \$ 18.07 \$ 18.07	\$ 44.3 \$ 15.4 \$ 15.4
	uniFLOW Upgrades Upgrade Workgroup Edition (WE) to Business Edition (BE)						
3575B254AA 3575B255AA 3575B256AA	Upgrade for unFLOW Basic License, WE to BE Upgrade Standard Module, WE to BE	\$ 1.050 \$ 5 \$ 5	\$ 893 \$ 4 \$ 4	14.95% 20.00% 20.00%	\$ 28.93 \$ 0.13 \$ 0.13	\$ 22.88 \$ 0.10 \$ 0.10	\$ 19.5 \$ 0.0 \$ 0.0
3575B251AA 3575B252AA	Upgrade Rennote Print Sterner, WE to BE Upgrade Workgroup Edition (WE) to Corporate Edition (CE) Upgrade for uniFLOVE Busic Leanes. WE to CE Upgrade for uniFLOVE Busic Leanes. WE to CE	\$ 2,960 \$ 1,050	\$ 2,516 \$ 893	15.00% 14.95%	\$ 81.52 \$ 28.93	\$ 64.41 \$ 22.86	8 561
3575B253AA	Upgrade Bandard Motide, WE to CE Upgrade Bandard Motide, WE to CE Upgrade Farrosis Prier Server, WE to CE Upgrade Workgroup Edition (WE) to Enterprise Edition (EE)	S 280	S 238	15.00%	\$ 28.93 \$ 7.71	\$ 6.00	\$ 19.5 \$ 5.2
3575B248AA 3575B249AA 3575B250AA	Upgrade for uniFLOW Basic License, WE to EE Upgrade Standard Module, WE to EE Upgrade Standard Module, WE to EE	\$ 6,270 \$ 2,240 \$ 720	\$ 5,330 \$ 1,904 \$ 612	14.99% 15.00% 15.00%	\$ 172.69 \$ 61.69 \$ 19.83	\$ 136.45 \$ 48.74 \$ 15.67	\$ 116.7 \$ 41.7 \$ 13.4
3575B245AA	Upgrade Business Edition (BE) to Corporate Edition (CE) Upgrade for uniFLOW Basic License, BE to CE	\$ 1,910	S 1,624	14.97%	\$ 52.62	\$ 41.57	\$ 35.5
3575B246AA 3575B247AA	Upgrade Standard Module, BE to CE Upgrade Ramote Print Server, BE to CE Upgrade Ramote Print Server, BE to CE Upgrade Business Edition (BE) to Enterprise Edition (EE)	S 1.050 S 280	S 238	14.95% 15.00%	\$ 28.93 \$ 7.71	S 6.09	S 5.2
3575B242AA 3575B243AA 3575B244AA	Lipprade for unPLOW Basic License, BE to EE Upgrade Standard Module, BE to EE Upgrade Pannos Print Server, BE to EE	\$ 5,220 \$ 2,240 \$ 680	\$ 4,437 \$ 1,904 \$ 578	15.00% 15.00% 15.00%	\$ 143.76 \$ 61.69 \$ 18.73	\$ 113.59 \$ 48.74 \$ 14.80	\$ 97.1 \$ 41.7 \$ 12.6
3575B239AA	Upgrade Corporate Edition (CE) to Enterprise Edition(EE) Upgrade for uniFLOW Basic License, CE to EE	\$ 3.320		15.00%	S 91.43	S 72.24	S 61.8
3575B240AA 3575B241AA	Upgrade Standard Module, CE to EE Upgrade Remote Print Server, CE to EE	\$ 1.190 \$ 440	\$ 1.012 \$ 374	14.96% 15.00%	\$ 32.79 \$ 12.12	\$ 25.91 \$ 9.57	S 22.10 S 8.11

CANON Exhibit B Supplement #22

CANON	Contract Award 14PSX0125						
						elable Renta Payments	l Monthly
1575B405AA	ULM Upgrade to uniFLOW for SMB & Capture, Release Station Exchange Program, & Secure Print Exchange Program Upgrade LUM to uniFLOW for SMB-MEAP	M SRP \$ 481	S 408	% off MSRP 15.00%	\$ 13.22	48 Months \$ 10.44	\$ 8:
3575B562AA 3575B548AA	Upgrade ULM to uniFLOW Capture-MEAP Upgrade uniFLOW SPP for CMFP to uniFLOW SPP for MEAP	S 481 S 321	\$ 408 \$ 272	15.00% 15.00%	S 13.22 S 8.81	S 10.44 S 6.96	S 8 S 5
3575B517AA 3575B524AA 3575B525AA	uniFLOW for SMB Device License for MEAP upgrade from Relates Station uniFLOW for SMB Device License for Xaron. upgrade from Relates Station uniFLOW for SMB Device License for Xaron. upgrade from Relates Station uniFLOW for SMB Device License for Hawlett Packard from Relatese Station	\$ 210 \$ 410 \$ 410	\$ 349	14.76% 14.88% 14.88%	\$ 5.80 \$ 11.31 \$ 11.31	\$ 4.58 \$ 8.93 \$ 8.93	\$ 3: \$ 7: \$ 7.
3575B474AA 3575B475AA	Release Station to Canon SPP Device License for MEAP	S 121	S 102 S 68	15.00% 15.00%	\$ 3.30 \$ 2.20	\$ 2.61	8 2
1575B476AA 1575B486AA	Related Station to Cann SPP Device License for CMFP Related Station to Cann SPP Device License for SFP Related Station to SPP Device License for SFP Related Station to SPP Device License for Narrox	S 68	\$ 51 \$ 221	15.00% 15.00%	\$ 1.65 \$ 7.16	\$ 1.74 \$ 1.31 \$ 5.68	\$ 1. \$ 1. \$ 4.
1575B487AA 1575B473AA 1575B472AA	Release Station to SPP Device License for Hawlett Packard Xerox to Caren SPP Device License for MEAP HP to Caren SPP Device License for MEAP	S 261 S 91	\$ 221 \$ 77 \$ 77	15.00% 14.44% 14.44%	\$ 7.16 \$ 2.49 \$ 2.49	\$ 5.68 \$ 1.97 \$ 1.97	\$ 4. \$ 1.
575B684AA 575B685AA	Samsung Corn SPP Device Bostone to MEAP OKI to Canon SPP Device License for MEAP	S 9	S 77	14.44%	\$ 2.49 \$ 2.49 \$ 2.49	\$ 1.97 \$ 1.97	S 1.
575B686AA	Konica Mincha to Canon SPP Device License for MEAP Extended Maintenance & Support (Software Assurance) unFLOW Software Assurance (SA Points)	\$ 9	S 77	14.44%	\$ 2.49	\$ 1.97	S 1.0
575B040AA	uniFLOW Software Assurance - 1 Point	\$ 11	\$ 14	12.50%	\$ 0.45	\$ 0.36	S 0.5
575B505AA 575B557AA	Rehasse Station Extended Warranty uniFLOW Release Station Extended Warranty Rehasse Station Extended Warranty 2 yr	\$ 23 \$ 45	\$ 196 \$ 383	14.78% 14.89%	\$ 6.35 \$ 12.41	\$ 5.02 \$ 9.80	S 4.
575B558AA 575B559AA	Release Station Extended Warranty 3 yr Release Station Extended Warranty 4 yr	S 651 S 841	S 553	14.92% 15.00%	\$ 17.92 \$ 23.13	S 14.16 S 18.28	S 12.1
575B560AA 575B507AA	Release Station Extended Warranty 5 yr Release Station Full Insurance 1 yr	\$ 1,02 \$ 54	\$ 459	15.00% 15.00%	\$ 28.09 \$ 14.87	\$ 22.20 \$ 11.75	\$ 18.9 \$ 10.0
575B508AA	Special Urit imageWARE Secure Audit Manager Express v2.1 W SAM Express Server License	S 2	S 21	16.00%	\$ 0.68	S 0.54	s 0.
154B148AA	IW SAM Express Server - 1 License (eLAN) IW SAM Express Client Access Licenses	\$ 3,500	\$ 2,975	15.00%	\$ 96.30	\$ 76.16	\$ 65.1
154B176AA 154B177AA	W SAM Express CAL - 1 License (eLAN) W SAM Express CAL - 10 License (eLAN) W SAM Express CAL - 50 License (eLAN)	\$ 1,120 \$ 10,000		15.00% 15.00% 15.00%	\$ 30.84 \$ 275.40 \$ 1,225.53	\$ 217.60	\$ 20.8 \$ 186.1 \$ 828.3
54B178AA 154B179AA	W SAM Express CAL - 50 License (eLAN) W SAM Express CAL - 100 License (eLAN) W SAM Express CAL - 100 License (eLAN)	\$ 44,500 \$ 80,000	\$ 37,825 \$ 68,000	15.00% 15.00%	\$ 1,225.53 \$ 2,203.20	\$ 968.32 \$ 1,740.80	\$ 828.3 \$ 1,489.2
54B162AA	W SAM Express Server - 1 year M&S - 1 License (eLAN) Professional Service	S 645	\$ 548	15.04%	\$ 17.76	\$ 14.03	\$ 12.0
40B096AA 40B095AA	Canon Professional Services Package for uniFLOW SMB Canon Professional Services Package for uniFLOW Business Edition	\$ 4,400 \$ 8,800	\$ 3,375 \$ 6,750	23.30% 23.30%	N/A N/A	N/A N/A	NA NA
	Canno I R& reministed Professional Senire for uniFI OW	S 2.025		32.99%	N/A	N/A	NA
	Professional Service, Price per unit. Approximately 8-10 hours of Professional Service. Professional Service Packages DO NOT include Dealer provided Professional Service for uniFLOW						
40B034AA anon authorized dea	Delians provided Professional Service, Price per unit. Approximately 8-10 hours of Professional Service. Professional Service Packages DO	\$ 2,025	\$ 1,357	32.99%	N/A	N/A	NA
40B009AA e Project Manager	Project Manager typically becomes engaged in a project after the customer's requirements have been appropriately matched with a solution. This	\$ 285	\$ 189	34.60%	N/A	N/A	NA
40B010AA	Solution Consultant	\$ 281	Hourly Price \$ 180	34.60%	N/A	N/A	NA
	urt has a skill set comprised of both technical and business expertise. This individual supports the needs analysis as well as		Hourly Price	04.555	P	b	***
40B016AA e Operation Suppo	Operations Support or individual typically provides on-site support activities ranging from proactive device maintenance through device troubleshooting and	63	S 41 Hourly Price	34.92%	N/A	N/A	NA
40B017AA e Orsite Facility M	Onsite Facility Manager arrager coordinates activities under the MDS agreement. Services may include but are not limited to: Fleet Optimization, coordination with	\$ 92	S 60	34.78%	N/A	NA	NA
75B037AA	arager coordinates activities under the MDS agreement. Sankess may include but are not limited to: Fiset Optimization, coordination with NT-ware Professional Services LiviFLOW Customization unit	\$ 1,13	\$ 964	14.99%	N/A	N/A	NA
75B090AA 75B038AA	Uni ECOV Control Manager ven Troject Access Pack Remote Installation Assistance Service - 1 Unit (RIAS)	\$ 4,90 \$ 1.70	S 1,446	15.00%	N/A N/A	N/A N/A	N/A N/A
75B130AA 75B131AA	Travel Expenses (1 unit) Training Day	S 210 S 2,26	\$ 158 \$ 1,701	25.00% 25.00%	N/A N/A	N/A N/A	N/A N/A
	PRISMA PRISMAnnana VK Software Solutions						
H3B023AA	PRISMAprepare V6 Software Licenses and Upgrades PRISMAprepare Ocs PRISMAprepare Light V6 - 1 Concurrent user	\$ 5,00	\$ 4,250	15.00%	\$ 137.70	\$ 108.80	\$ 93.0
M3B024AA M3B007AA	Oce PRSSMApropore U.glt VP 1 Concurrent user Oce PRSSMApropore VII - 11 Concurrent user Oce PRSSMApropore VII - 11 Concurrent user Oce PRSSMApropore VII - 1 Additional Concurrent user PRSSMApropore VII - 1 Additional Concurrent user PRSSMApropore Automation	\$ 12,450 \$ 7,450	\$ 10,583 \$ 6,333	15.00% 14.99%	\$ 342.89 \$ 205.19	\$ 270.92 \$ 162.12	\$ 231.7 \$ 138.6
H3B004AA		\$ 2,450		14.98%	\$ 67.49	\$ 53.32	\$ 45.6
438005AA	PRISMAprepare Prefight Océ PPVS - Prefight (per user) PRISMAprepare Options	\$ 385	\$ 327	15.08%	\$ 10.59	\$ 8.37	\$ 7.1
438035AA 438036AA	PRISMAprepare V6 - VOP for Light PRISMAprepare V6 - Prepare to Firish Connector for Ultimate Bindary	\$ 1,250 \$ 2,000	\$ 1,063 \$ 1,700	14.96% 15.00%	\$ 34.44 \$ 55.08	\$ 27.21 \$ 43.52	\$ 23.20 \$ 37.2
43B006AA	PRISMAprepare License Upgrades License Utorade Océ PRISMAprepare Licht V6 to 1 Concurrent user	\$ 7,450	\$ 6,333	14.99%	\$ 205.19	\$ 162.12	\$ 138.6
	PRISMAprepare V6 Annual Maintenance (For extension from 2nd year) PRISMAprepare						
28B063AA 28B063AA 28B067AA	Annual Maintenance Océ PRISMAprepare Light V6 - 1 Concurrent user Annual Maintenance Och PRISMAprepare V6 - 1st Concurrent user Annual Maintenance Och PRISMAprepare V6 - Test Concurrent user	\$ 900 \$ 1,896 \$ 1,140	\$ 765 \$ 1,612 \$ 969	15.00% 14.98% 15.00%	\$ 24.79 \$ 52.23 \$ 31.40	\$ 19.58 \$ 41.27 \$ 24.81	\$ 16.75 \$ 35.30 \$ 21.22
28B066AA	Annual Maintenance Oce Propositionare V6 - Emilia Concurrent sale Annual Maintenance Oce PRISMAprepare V8 light to 1 Concurrent Octions	\$ 840	\$ 714	15.00%	\$ 23.13	\$ 18.28	\$ 15.6
288064AA 288065AA	Armal Maintenance Océ PPV6 - Automation Armal Maintenance Océ PPV6 - Preflight (par user)	\$ 384 \$ 60	\$ 326 \$ 51	15.10% 15.00%	\$ 10.56 \$ 1.65	\$ 8.35 \$ 1.31	\$ 7.1- \$ 1.1:
28B072AA 28B073AA	Annual Maintenance PRISMAprepare V6 - VDP for Light Annual Maintenance PRISMAprepare V6 - Prepare to Finish Connector	\$ 190 \$ 300	\$ 162 \$ 255	14.74% 15.00%	\$ 5.25 \$ 8.26	\$ 4.15 \$ 6.53	\$ 3.56 \$ 5.58
	PRISMA Annual Maintenance PRISMAuccess Software Annual Maintenance						
888003AA	PRISMAccess Central Server Armual Maintenance Océ PRISMAccess Central Server PRISMAccess Operator Console License	\$ 648	\$ 551	14.97%	\$ 17.85	\$ 14.11	\$ 12.0
29B010AA 29B011AA	Armail Mairtenance Cc9 PRESMAccess 1st Operator Console Armail Mairtenance Cc9 PRESMAccess Nate Operator Console PRESMAccess Submission Server License PRESMAccess Submission Server License	\$ 324 \$ 251	\$ 275 \$ 220	15.12% 15.06%	\$ 8.91 \$ 7.13	\$ 7.04 \$ 5.63	\$ 6.0 \$ 4.8
29B012AA	Annual Maintenance Use PRISMAaccess Submission Server	\$ 540		15.00%	\$ 14.87	\$ 11.75	\$ 10.0
90B002AA 91B002AA	Options Annual Maintenance Océ PRISMAscess Accounting Annual Maintenance Océ PRISMAscess Options	\$ 176 \$ 216	\$ 150 \$ 184	14.77%	\$ 4.86 \$ 5.96	\$ 3.84 \$ 4.71	\$ 3.2 \$ 4.0
92B002AA 92B002AA	Armusi Misintenance Océ PRISMAsocess Budget Approval Armusi Misintenance Océ PRISMAsocess Archive Module	\$ 216 \$ 540	\$ 184 \$ 459	14.81%	\$ 5.96 \$ 14.87	\$ 4.71 \$ 11.75	\$ 4.00
29B013AA	Annual Maintenance Océ PRISMAaccess VDP PRISMAdirect V1 Software PRISMAdirect PRISMAdirect	\$ 60	\$ 51	15.00% 15.00%	\$ 1.65	\$ 1.31	\$ 10.00 \$ 1.11
182C081AA	PRISMAdrect V1 PRISMAdrect Options	\$ 10,250	\$ 8,713	15.00%	\$ 282.30	\$ 223.05	\$ 190.8
182C074AA 182C004AA	PRISMAdirect VI PRO-Prist Package PRISMAdirect VI Estra Concurrent user	\$ 4,000 \$ 3,000	\$ 3,400 \$ 2,550	15.00% 15.00%	\$ 110.16 \$ 82.62	\$ 87.04 \$ 65.28	\$ 74.44 \$ 55.81
82C036AA 82C010AA	PRISMAdirect V1 Automation PRISMAdirect V1 Quotation	\$ 4,150 \$ 3,000	\$ 3,528	14.99% 15.00%	\$ 114.31 \$ 82.62	\$ 90.32 \$ 65.28	\$ 77.2 \$ 55.8
182C005AA 182C008AA	PRISMAdirect V1 uniFLOW connector PRISMAdirect V1 LDAP connector	\$ 3,000 \$ 3,000	\$ 2,550 \$ 2,550	15.00% 15.00%	\$ 82.62 \$ 82.62	\$ 65.28 \$ 65.28	\$ 55.8 \$ 55.8
82C073AA 82C075AA	PRISIMAdirect VI Tax Provider Connector PRISIMAdirect VI Shipping Provider Connector PRISIMAdirect VI Shipping Provider Connector PRISIMAdirect Web Submission Options	\$ 3,000 \$ 4,800	\$ 2,550 \$ 4,080	15.00% 15.00%	\$ 82.62 \$ 132.19	\$ 65.28 \$ 104.45	\$ 55.8 \$ 89.3
82C072AA 82C071AA	PRISMAdirect V1 Webshop (First) PRISMAdirect V1 Webshop (First) PRISMAdirect V1 Webshop (Entension to Unlimited)	\$ 4,300 \$ 5,250		15.00% 14.99%	\$ 118.42 \$ 144.60	\$ 93.57 \$ 114.25	\$ 80.0 \$ 97.7
82C008AA 82C009AA	PRISMAdrec V I Estra Submission server PRISMAdrec V Paymer Provider Consector PRISMAdrec V Paymer Provider Consector PRISMAdrec V Paymer Provider Consector	\$ 6,000 \$ 4,800	\$ 5,100 \$ 4,080	15.00% 15.00%	\$ 165.24 \$ 132.19	\$ 130.56 \$ 104.45	\$ 111.6 \$ 89.3
82C011AA		\$ 3,000		15.00%	\$ 82.62	\$ 65.28	\$ 55.8
82C052AA 82C039AA 82C040AA	PRISMAnaccess VS upgrade to PRISMAdriect V1 PRISMAnaccess VS Extra Uniter upgrade to PPISMAdriect V1 Extra user PRISMAnaccess VS Constition upgrade to PPISMAdriect V1 Quotation	\$ 11,300 \$ 2,300 \$ 2,300	\$ 9,605 \$ 1,955 \$ 1,955	15.00% 15.00% 15.00%	\$ 311.20 \$ 63.34 \$ 63.34	\$ 245.89 \$ 50.05 \$ 50.05	\$ 210.3 \$ 42.8 \$ 42.8
82C041AA 82C076AA	PRISMAacoss V5 Budget Appr. upgrade to PRISMAdirect V1 Budget Appr. PRISMAacoss V5 First Sub. Server upgrade to PRISMAdirect V1 Webshop	\$ 2,300 \$ 2,300	\$ 1,955 \$ 1,955	15.00% 15.00%	\$ 63.34 \$ 63.34	\$ 50.05 \$ 50.05	\$ 42.8 \$ 42.8
82C049AA	PRISMAuccess VS Ext. Sub. Sur upgrade to PRISMAdriect VI Annual Maintenance (For extension from 2nd year) PRISMAdriect VI Annual Maintenance (For extension from 2nd year) PRISMAGRIECT	\$ 3,600	\$ 3,060	15.00%	\$ 99.14	\$ 78.34	\$ 67.0
G7CGG7AA	PRSMAdirect Annual Maintenance PRISMAdirect V1 Annual Maintenance PRISMAdirect V1 PRO-Print Package	\$ 1,535		14.98%	\$ 42.28		\$ 28.5
37C038AA 37C022AA	Armal Mantenance PRISMAdrect VI PRU-HIR Package Options Armal Maintenance PRISMAdrect VI Entire users	\$ 615 \$ 475		15.00%	\$ 18.95 \$ 13.09	\$ 13.39 \$ 10.34	\$ 11.4 \$ 8.8
037C021AA 037C019AA	Annual Maintenance PRISMAdirect VI Automation Annual Maintenance PRISMAdirect VI Ourosinn	\$ 650 \$ 475	\$ 553 \$ 404	14.92% 14.95%	\$ 17.92 \$ 13.09	\$ 14.16 \$ 10.34	\$ 12.1 \$ 8.8
G7C015AA G7C016AA	Armual Maintenance PRISMAdrect V1 LinELOW connector Armual Maintenance PRISMAdrect V1 LDAP connector	\$ 475 \$ 475	\$ 404 \$ 404	14.95%	\$ 13.09 \$ 13.09	\$ 10.34 \$ 10.34	\$ 8.8 \$ 8.8
37C041AA 37C042AA 37C039AA	Annual Maintenance PRISMAdirect VI Tax Provider Connector Annual Maintenance PRISMAdirect VI Stipping Provider Connector Annual Maintenance PRISMAdirect VI Websteon (First)	\$ 460 \$ 740 \$ 660	\$ 391 \$ 629 \$ 553	15.00% 15.00% 14.92%	\$ 12.67 \$ 20.38 \$ 17.92	\$ 10.01 \$ 16.10 \$ 14.16	\$ 8.5 \$ 13.7 \$ 12.1
37C039AA 37C020AA 37C023AA	Annual Maintenance PRISMADirect V1 Websitp (Extension to Unlimited) Annual Maintenance PRISMAdirect V1 Extra Submission Servers	\$ 825 \$ 925	\$ 701	15.03% 15.03%	\$ 17.92 \$ 22.71 \$ 25.47	\$ 14.16 \$ 17.95 \$ 20.12	\$ 12.1 \$ 15.3 \$ 17.2
G7C018AA G7C020AA	Armad Maintenance PRESSAdriset VT Pupmart Armad Maintenance PRESSAdriset VT Budger Approval Armad Maintenance PRESSAdriset VT Budger Approval PRESSAdrischive Software Solutions Docusters Software Solutions Docusters Software Solutions	\$ 750 \$ 475	\$ 638 \$ 404	14.93% 14.95%	\$ 20.67 \$ 13.09	\$ 16.33 \$ 10.34	\$ 13.9 \$ 8.8
81B014AA 81B004AA	DocSetter Software DocSetter V3 PRISMApro Tab Wizerd	\$ 4,425 \$ 2,755	\$ 3,761 \$ 2,342	15.01% 14.99%	\$ 121.86 \$ 75.88	\$ 96.28 \$ 59.96	\$ 82.3 \$ 51.2
818004AA 628009AA	DocSetter Software Annual Maintenance (For extension from 2nd year)	\$ 2,755		14.99%	\$ 18.60		\$ 51.2 \$ 12.5
62B010AA	Armail maintenance for DocSatter V3 Armail maintenance for PRISMAger Tab Wissard DocSatter Software Monthly Maintenance (For adjustment of maintenance period only)	S 420	\$ 357	15.00%	\$ 11.57	\$ 9.14	\$ 7.8
62B001AA 62B002AA	Monthly maintenance for DocSetter V3 Monthly maintenance for PRISMApro Tab Wizard	\$ 56 \$ 35	\$ 48 \$ 30	14.29% 14.29%	\$ 1.56 \$ 0.97	\$ 1.23 \$ 0.77	\$ 1.0 \$ 0.6
828009AA	DPconvert Software Solutions DPconvert Software Annual Maintenance (For extension from 2nd year)	\$ 10,502	\$ 8,927	15.00%	\$ 289.23	\$ 228.53	\$ 195.5
63B003AA	Directivest Software Annual Maintenance (For extension from 2nd year) Annual Maintenance Directivest (Corporate) Directivest Software Monthly Maintenance (For adjustment of maintenance period only	S 1,602		14.98%	\$ 44.13	\$ 34.87	\$ 29.8
63B001AA	Morthly Maintenance DPconvert(Cosporate) Shrinkware Software Onlines	\$ 134		14.93%	\$ 3.69		\$ 2.5
76B007AA 82C043AA	Erfocus Pissop 2017 Crystal Reports	\$ 795 \$ 1,700	\$ 679 \$ 1,445	15.02% 15.00%	\$ 22.00 \$ 46.82	\$ 17.38 \$ 36.99	\$ 14.8 \$ 31.6
09B022AA 77B003AA	Software Options Adoba Acrobat Pro DC Quite Imposing Plas V4	S 560 S 798	\$ 476	15.00% 15.00%	\$ 15.42 \$ 21.97	S 12.19	S 10.4
09B023AA	Neevia Document Convenier Pro V6	\$ 660	\$ 561	15.00% 15.00%	\$ 18.18	\$ 17.36 \$ 14.38	\$ 14.8 \$ 12.2
169B247AA 169B268AA	JDF Parser for IPR 1135+ series JDF Parser for IPR C800 series	\$ 750 \$ 750	\$ 413	14.93% 44.93%	\$ 20.67 \$ 13.38	\$ 10.57	\$ 13.9 \$ 9.0
69B320AA 69B325AA	JDF Parser for R-ADV 8500 series JDF Parser for R-ADV 6500 series	\$ 750	\$ 638 \$ 638	14.93%	\$ 20.67 \$ 20.67	\$ 16.33	\$ 13.9 \$ 13.9
40B051AA 40B053AA	PRISMA Software Professional Services	S 270	S 230 S 12	15.00% 15.00%		N/A N/A	NA
	Therefore Therefore Therefore Therefore	14	12	15.00%	N/A	n/A	NA
066B014AA	Personal Edition (1 User / Named) Therefore TM Personal Edition	\$ 800		15.00%	\$ 22.03		\$ 14.8:
86B015AA	Upgrade Personal Edition to Workgroup Edition Bundle Workgroup Edition (5-50 Users / Named Only)	\$ 4,360		14.99%	\$ 119.82	\$ 94.67	\$ 80.99
186B002AA	Therefore TM Workgroup Edition Bundle	\$ 5,150	\$ 4,378	14.99%	\$ 141.85	\$ 112.08	\$ 95.88

	Contract Award 14PSX0125					Non Con-	elable Renta	I Manufe to
							Payments	i monthly
Item Code 6986B003AA	Description Therefore ** Workgroup Edition - Additional 5 Named User Pack	MSRI	3.450	Purchase Price \$ 2.933	% off MSRP 14,99%	36 Months S 95.03		60 Months S 64.23
6986B064AA	Therefore To Workgroup Edition Bundle (Concurrent Users)	ş	8,600	\$ 7,310	15.00%	\$ 236.84	\$ 187.14	\$ 160.09
6986B065AA 6986B004AA	Therefore*** Workgroup Edition - Additional 5 Concurrent User Pack Upgrade Workgroup Edition Bundle to Essentials Edition Bundle	s s	9,200	\$ 5,865 \$ 7,820	15.00% 15.00%	\$ 190.03 \$ 253.37	\$ 150.14 \$ 200.19	\$ 128.44 \$ 171.26
6966B005AA	Upgrade Workgroup Edition Bundle to Enterprise Edition Essentials Edition (\$-50 Users / Named or Concurrent)	\$	18,400	\$ 15,640	15.00%	\$ 506.74	\$ 400.38	\$ 342.52
6966B006AA	Therefore TM Essentials Edition Bundle (Named Users)	s	14,350			\$ 395.22		
6986B007AA 6986B008AA	Therefore TM Essentials Edition - Additional 5 Named User Pack Therefore TM Essentials Edition Bundle (Concurrent Users)	s	3,450	\$ 2,933 \$ 15,130	14.99% 15.00%	\$ 95.03 \$ 490.21	\$ 75.08 \$ 387.33	\$ 64.23 \$ 331.35
6986B009AA	Therefore "Essentials Edition - Addronal 5 Concurrent User Pack Therefore "Essentials Edition - Addronal Workflow (1x)	\$	6,900	\$ 5,865	15.00%	\$ 190.03	\$ 150.14	\$ 128.44 \$ 16.75
69668010AA 69868011AA	Therefore ** Essentials Edition - Additional Worldfow (1x) Upgrade Essentials Edition Bundle to Enterprise Edition	S S	9,200	\$ 765 \$ 7,820	15.00% 15.00%	\$ 24.79 \$ 253.37	\$ 19.58 \$ 200.19	\$ 16.75 \$ 171.26
6986B012AA	Upgrade Essentials Edition Bundle to Enterprise Edition Enterprise Edition (2-Unlimited Users / Read-Only, Named, or Concurrent)		13,800	S 11.730		\$ 380.05		
6966B012AA	Therefore TH Enterprise Edition Server License Therefore TH Enterprise Edition - Additional Server License	\$	4,650	\$ 11,730 \$ 3,953	15.00%	\$ 380.05 \$ 128.08	\$ 300.29 \$ 101.20	\$ 256.89 \$ 86.57
	Per-User Licensing (Enterprise Edition Only) Read-Only User Licenses							
6966B033AA	Therefore TM Read-Only User License (1-9 Users)	s	510	\$ 434	14.90%	\$ 14.06	\$ 11.11	\$ 9.50
6966B034AA 6966B035AA	Therefore™ Read-Only User License (10-24 Users) Therefore™ Read-Only User License (25-49 Users)	s	430 305	\$ 366	14.88%	\$ 11.86	\$ 9.37	\$ 8.02
6966B036AA	Therefore Till Read-Only User License (50-99 Users)	\$	385 310	\$ 310 \$ 264	14.84%	\$ 8.55	\$ 7.94 \$ 6.76	\$ 6.79 \$ 5.78
69868037AA 69868038AA	Therefore TM Read-Only User License (100-249 Users) Therefore TM Read-Only User License (250-499 Users)	s	265 195	\$ 225 \$ 166	15.09% 14.87%	\$ 7.29 \$ 5.38	\$ 5.76 \$ 4.25	\$ 4.93 \$ 3.64
6186B039AA 6186B040AA	Therefore ¹⁶ Read-Only User License (500-99) Users)	s	140	\$ 119 \$ 89		\$ 3.86 \$ 2.88	\$ 3.05 \$ 2.28	\$ 2.61 \$ 1.95
6966B040AA	Therefore™ Read-Only User License (1000+ Users) Named User Licenses	s	105	\$ 89	15.24%	\$ 2.88	\$ 2.28	\$ 1.95
6986B017AA 6986B018AA	Therefore TM Named User License (1-9 Users)	\$	1,015	\$ 863 \$ 735		\$ 27.96 \$ 23.81	\$ 22.09 \$ 18.82	\$ 18.90 \$ 16.10
6986B019AA	Therefore Te Named User License (10-24 Users) Therefore Te Named User License (25-49 Users)	s	735	\$ 625	15.03%	\$ 23.81 \$ 20.25		\$ 16.10 \$ 13.69
6966B020AA	Therefore TM Named User License (50-99 Users) Therefore TM Named User License (100-249 Users)	\$	625 530	\$ 531 \$ 451	15.04%	\$ 17.20	\$ 13.59	\$ 11.63
6986B021AA 6986B022AA	Therefore ** Named User License (100-240 Users) Therefore ** Named User License (250-490 Users)	S S	390	\$ 451 \$ 332	14.91% 14.87%	\$ 14.61 \$ 10.76	\$ 11.55 \$ 8.50	\$ 9.88 \$ 7.27
6986B023AA 6986B024AA	Therefore ** Named User License (500-990 Users) Thorafore **III Manuel License (5000-1 License)	S c	280 205	\$ 238 \$ 174	15.00% 15.12%	\$ 7.71 \$ 5.64	\$ 6.09 \$ 4.45	\$ 5.21 \$ 3.81
	Therefore™ Named User License (1000+ Users) Concurrent User Licenses							
69868025AA 69868026AA	Therefore™ Concurrent User License (1-9 Users) Therefore™ Concurrent User License (10-24 Users)	S	2,035 1,730	\$ 1,730 \$ 1,471	14.99% 14.97%	\$ 56.05 \$ 47.66	\$ 44.29 \$ 37.66	\$ 37.89 \$ 32.21
6966B027AA	Therefore TM Concurrent User License (25-49 Users)	s	1,470	\$ 1,250	14.97%	\$ 40.50	\$ 32.00	\$ 27.38
6986B029AA	Therefore™ Concurrent User License (50-99 Users) Therefore™ Concurrent User License (100-249 Users)	S S	1,245	\$ 1,058 \$ 901	15.02%	\$ 34.28	\$ 27.08 \$ 23.07	\$ 23.17
6986B030AA	Therefore TM Concurrent User License (250-499 Users)	s	1,060 775	\$ 901 \$ 659	14.97%	\$ 21.35	\$ 16.87	\$ 19.73 \$ 14.43
6986B031AA 6986B032AA	Therefore To Concurrent User License (500-999 Users) Therefore To Concurrent User License (500-999 Users)	\$	585 415	\$ 480 \$ 353	15.04% 14.94%	\$ 15.55 \$ 11.44	\$ 12.29 \$ 9.04	\$ 10.51 \$ 7.73
	Therefore™ Concurrent User License (1000+ Users) Therefore™ Capture & Connector Licenses	•			1.001.0	•		
6986B041AA	Therefore™ Capture Licenses Therefore™ Capture Client License	s	1.900	S 1.615	15.00%	\$ 52.33	S 41.34	\$ 35.37
6966B042AA	Therefore™ MFP Application License (MEAP-enabled Device)	\$	1,100	\$ 935	15.00%	\$ 30.29	\$ 23.94	\$ 20.48
69868043AA 69868044AA	Integration License for «Copy ¹¹⁶ ShareScan® Integration License for Kofax Capture®	s	940	\$ 799 \$ 1,615	15.00% 15.00%	\$ 25.89 \$ 52.33	\$ 20.45 \$ 41.34	\$ 17.50 \$ 35.37
	Therefore™ Connector Licenses							
69868045AA 69868046AA	Therefore TM Content Connector Therefore TM Universal Connector	s s	3,440	\$ 2,924 \$ 2,924	15.00% 15.00%	\$ 94.74 \$ 94.74	\$ 74.85	S 64.04
6986B047AA 6986B048AA	Connector License for Microsoft® Exchange Server Connector License for Microsoft® StatePoint® Server	\$	6,900	\$ 5,865 \$ 5,865	15.00% 15.00%	\$ 190.03 \$ 190.03	\$ 150.14 \$ 150.14	\$ 128.44 \$ 128.44
6966B049AA	Connector License for Microsoft® Sharefort® Server Connector License for Microsoft® Dynamics NAV®	\$	6,900	\$ 5,865	15.00%	\$ 190.03 \$ 190.03	\$ 150.14 \$ 150.14	
69868050AA 69868051AA	Connector License for IBM® Lotus Notesi® Connector License for SAP® R/3	\$	3,440 17,500	\$ 2,924 \$ 14,875	15.00% 15.00%	\$ 94.74 \$ 481.95	\$ 74.85 \$ 380.80	\$ 64.04 \$ 325.76
6986B051AA 6986B08AA	Therefore TM Portal	\$	17,500	\$ 14,875 \$ 14,875	15.00%	\$ 481.95 \$ 481.95	\$ 380.80	\$ 325.76
6966B055AA	Therefore™ Travel Cost Link Therefore™ Customer Developer Edition & Test License	\$	165	\$ 140	15.15%	\$ 4.54	\$ 3.58	\$ 3.07
6986B016AA	Therefore Te Customer Developer Edition	s	3,000	\$ 2,550	15.00%	\$ 82.62	\$ 65.28	\$ 55.85
6986B096AA	Therefore™ Test License Extended Maintenance & Support (Software Assurance)	s	1,140	\$ 969	15.00%	\$ 31.40	\$ 24.81	\$ 21.22
	Therefore™ Software Assurance (SA Points)							
69668057AA	Therefore™ Software Assurance - 1 SA Point Therefore Online	S	12	\$ 10	16.67%	\$ 0.32	\$ 0.26	\$ 0.22
	Therefore™ Online - Subscription							
6986B082AA	Activation (One-time charge) Therefore To Orline Tenent Provision	9	225	\$ 191	15.11%	\$ 6.19	\$ 4.89	\$ 4.18
6986B083AA	Therefore ** MFP MEAP Activation (1MFP)	s	130	\$ 111	14.62%	\$ 3.60	\$ 2.84	\$ 2.43
6966B098AA	Therefore Online SMB Therefore To Online SMB Edition with 5 Name Users 1 Year Subscription	s	3.560	\$ 3,026	15.00%	\$ 98.04	\$ 77.47	S 66.27
6986B131AA	Therefore™ Online SMB Edition with 5 Concurrent Users 1 Year Subscription	s	5,935	\$ 5,045	15.00%	\$ 163.46	\$ 129.15	\$ 110.49
69668066AA	Annual Subscription (New and Renewal) Therefore TW SAL Named User (1User / 1Year)	9	520	§ 442	15.00%	\$ 14.32	\$ 11.32	\$ 9.68
6986B067AA	Thesefore T ^{III} SAL Named User (1User / 1Year) Thesefore T ^{III} SAL Concurrent User (1User / 1Year)	s	995	S 846	14.97%	\$ 27.41	\$ 21.66	S 18.53
69868068AA 69868069AA	Therefore TM SAL Read-Only User (1User / 1Year) Therefore TM SAL Capture License (1Unit / 1Year)	s	275 525	\$ 234 \$ 446	14.91% 15.05%	\$ 7.58 \$ 14.45	\$ 5.99 \$ 11.42	\$ 5.12 \$ 9.77
6986B070AA	Therefore™ SAL Connector for eCopy ShareScan (1Unit / 1Year) Therefore™ MFP Application License (MEAP-enabled Device) (1Unit /1Year)	s	525	\$ 446	15.05%	\$ 14.45	\$ 11.42	\$ 9.77
6966B071AA 6966B125AA	Thestore: ** MP P Appreciation License (MAAP-instabled Disense) (*Unit /1Year) Thestore: ** SAL Add Storage 1000B (*Unit /1Year) Thestore: ** SAL Add Storage 101 (*Unit /1Year)	S S	525 600	\$ 446 \$ 510	15.05% 15.00%	\$ 14.45 \$ 16.52	\$ 11.42 \$ 13.06	\$ 9.77 \$ 11.17
6966B126AA 6966B124AA	Therefore Till SAL Add Storage 1TB (1Link /1Year) Therefore Till Online Edition - Exchange Connector (1Link /1Year)	s	5,100	\$ 4,335	15.00%	\$ 140.45 \$ 59.49	\$ 110.98	\$ 94.94
6966B073AA	Thornforn Till I binneral Commenter (1) link (I Vene)	s	1,175			\$ 32.37	\$ 47.00 \$ 25.57	
69868086AA 69868094AA	Therefore Tries Corine Portal (11'ear) Therefore Tries Corine Content Corrector (1 Year)	S	6,500	\$ 5,525 \$ 999	15.00% 14.98%	\$ 179.01 \$ 32.37	\$ 141.44 \$ 25.57	\$ 121.00 \$ 21.88
nanoran	Therefore™ Online Content Connector (1 Year) Therefore™ Online - Mid-Term - Monthly Items (coterminous with existing customer annual subscription)							
				\$ 41	14.58%	\$ 1.33	\$ 1.05	\$ 0.90 \$ 1.69
	Therefore TM SAL Named User (1User / 1Month)	S	48	0 27	14 6697			
69668075AA 69668076AA	Therefore ™ SAL Named User (1 User / 1 Month) Therefore ™ SAL Concurrent User (1 User / 1 Month) Therefore ™ SAL Concurrent User (1 User / 1 Month) Therefore ™ SAL Read-Orly User (1 User / 1 Month)	\$ \$ \$	90 24	\$ 77 \$ 20	14.44% 16.67%	\$ 2.49 \$ 0.65		\$ 0.44
6186B075AA 6186B076AA 6186B077AA	Therefore ™ SAL Named User (1 User / 1 Month) Therefore ™ SAL Concurrent User (1 User / 1 Month) Therefore ™ SAL Concurrent User (1 User / 1 Month) Therefore ™ SAL Read-Orly User (1 User / 1 Month)	\$ \$ \$	90 24 48	\$ 77 \$ 20 \$ 41	16.67% 14.58%	\$ 0.65 \$ 1.33	\$ 0.51 \$ 1.05	\$ 0.44 \$ 0.90
69668075AA 69668076AA 69668077AA 69668078AA 69668079AA	Placeton S SL. Name User (User 1 Morth) Placeton S SL. Concern User (User 1 Morth) Placeton S SL. Read-Only User (User 1 Morth) Placeton S SL. Read-Only User (User 1 Morth) Placeton S SL. Read-Only User (User 1 Morth) Placeton S SL. Concern User (User 1 Morth)	\$ \$ \$ \$	90 24 48 48 48	\$ 77 \$ 20 \$ 41 \$ 41 \$ 41	16.67% 14.58% 14.58% 14.58%	\$ 0.65 \$ 1.33 \$ 1.33 \$ 1.33	\$ 0.51 \$ 1.05 \$ 1.05 \$ 1.05	\$ 0.44 \$ 0.90 \$ 0.90 \$ 0.90
69668075AA 69668076AA 69668077AA 69668078AA 69668079AA 69668129AA	Theodolar 95 No. Revent User (1564 or "Month) Paradian" 95 No. Control that (1564 or "Month) Theodora" 95 No. Control that (1564 or "Month) Theodora" 95 No. Sand Soy (See 1104 or "Month) Decederar 95 No. Control Lorent (1564 or "Month) Decederar 95 No. Control Lorent (1564 or "Month) Decederar 95 No. Control Lorent (1564 or "Month) Theodorar 95 No. And Integral 1566 of 1104 or "Month) Theodorar 95 No. And Integral 1566 of 1104 or "Month)	\$ \$ \$	90 24 48 48 48 50	\$ 77 \$ 20 \$ 41 \$ 41 \$ 41 \$ 43	16.67% 14.58% 14.58% 14.58% 14.00%	\$ 0.65 \$ 1.33 \$ 1.33 \$ 1.33 \$ 1.39	\$ 0.51 \$ 1.05 \$ 1.05 \$ 1.05 \$ 1.10	\$ 0.44 \$ 0.90 \$ 0.90 \$ 0.90 \$ 0.94
69668075AA 69668076AA 69668077AA 69668078AA 69668079AA	Theodor W. St. Steam Law Childer T. Harder T.	\$ \$ \$ \$	90 24 48 48 48 50 425 180	\$ 77 \$ 20 \$ 41 \$ 41 \$ 43 \$ 381 \$ 381 \$ 153	16.67% 14.58% 14.58% 14.58% 14.00% 15.06%	\$ 0.65 \$ 1.33 \$ 1.33 \$ 1.39 \$ 1.70 \$ 4.96	\$ 0.51 \$ 1.05 \$ 1.05 \$ 1.05 \$ 1.10 \$ 9.24 \$ 3.92	\$ 0.44 \$ 0.90 \$ 0.90 \$ 0.90 \$ 0.94 \$ 7.91 \$ 3.35
69668075AA 69668076AA 69668077AA 69668077AA 69668079AA 69668129AA 69668130AA 69668130AA 69668130AA	Theodors "No. Kheen User (Taber 1 Hotel) Theodors "Dis. Comment that (Taber 1 Hotel) Theodors "Dis. Theodors that (Taber 1 Hotel) Theodors "Dis. Read-Golf Later (Taber 1 Hotel) Theodors "Dis. Read-Golf Later (Taber 1 Hotel) Theodors "Dis. Comment of Carley Standards (Taber 1 Hotel) Theodors "Dis. Comment of Carley Standards (Taber 1 Hotel) Theodors "Dis. And Standard Laters (Taber 1 Hotel) Theodors "Dis. And Standard Taber (Taber 1 Hotel) Theodors "Dis. And Standard Taber (Taber 1 Hotel) Theodors "Dis. And Standard Taber (Taber 1 Hotel) Theodors "Dis. And Standard (Taber 1 Hotel) Theodors "Dis. And Standard (Taber 1 Hotel) Theodors "Dis. And Standard (Taber 1 Hotel)	\$ \$ \$ \$ \$ \$	90 24 48 48 48 50 425 180	\$ 77 \$ 20 \$ 41 \$ 41 \$ 43 \$ 381 \$ 381 \$ 153	16.67% 14.58% 14.58% 14.58% 14.00% 15.06%	\$ 0.65 \$ 1.33 \$ 1.33 \$ 1.39 \$ 1.70 \$ 4.96	\$ 0.51 \$ 1.05 \$ 1.05 \$ 1.05 \$ 1.10 \$ 9.24 \$ 3.92	\$ 0.44 \$ 0.90 \$ 0.90 \$ 0.94 \$ 7.91 \$ 3.35 \$ 1.91
69668075AA 69668076AA 69668077AA 69668078AA 69668079AA 69668129AA 69668139AA	Theodor "No. Name to the Private Charles" Studies "No. Name to the Studies Name to the Charles" Studies "No. Name to th	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	90 24 48 48 48 50 425 180	\$ 77 \$ 20 \$ 41 \$ 41 \$ 41 \$ 43 \$ 361	16.67% 14.58% 14.58% 14.58% 14.00% 15.00% 15.00%	\$ 0.65 \$ 1.33 \$ 1.33 \$ 1.33 \$ 1.39 \$ 11.70 \$ 4.96 \$ 2.82	\$ 0.51 \$ 1.05 \$ 1.05 \$ 1.05 \$ 1.10 \$ 9.24 \$ 3.92	\$ 0.44 \$ 0.90 \$ 0.90 \$ 0.94 \$ 7.91 \$ 3.35 \$ 1.91
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	Contract Award 14PSX0125					Non-Cano	elable Rent Payments	al Monthly
em Code	Description Canon Large Format Printers	MSR	P F	urchase Price	% off MSRP	36 Months	48 Months	60 Months
002BA	Printer Only ImagePROGRAF PF725	\$	4,995 \$	4,260	14,71%	\$ 138.02	\$ 109.06	\$ 93.29
02BA	MULTI-FUNCTION PRINTER ImagePROGRAF #F785	\$	4,995 \$ 4,000 \$	4,260 4,000	14.71%	\$ 138.02 \$ 129.00	\$ 109.06 \$ 102.40	
B063	Colorina: Milo Total Basic Configuration Price	S IS	4,000 \$ 8,995 \$	4,000 8,260	8.17%	\$ 129.60 \$ 267.62		\$ 87.60
	canning System & AIO must be procured with the MFP model. It cannot be ordered by itself.							
vice 88315 88316	PF785 eCasePAK 1 Year PF785 eCasePAK 2 Year	\$	600 \$ 1,100 \$	540 990	10.00%	N/A N/A	N/A N/A	N/A N/A
388311 388310	PF785 MFP «CarePAK 1 Year PF785 MFP «CarePAK 2 Year	\$	1,395 \$ 2,595 \$	1,256 2,336	9.96%	N/A N/A	N/A N/A	N/A N/A
pplies 13095A 13095B 13505A	Initial Supplies Kd 9A(36°25W Brid Paper Los-fr() Initial Supplies Kd 95 (36°244CH Brid Paper Los)	\$	30 \$	27	10.00%	N/A N/A	N/A N/A	N/A
13505B	Intial Supplies Kit BA (17' 20# Bind Plaper 1ctn4rts) Intial Supplies Kit BR (17' 24# Cir Berl Por 1 anti)	\$	24 \$ 21 \$ 32 \$	22 19 29	9.52% 9.38%	N/A N/A	N/A N/A	N/A N/A
713512C 713512D 7048001	Initial Supplies Kit 12A (36x100 7ml Glay Photo Ppr) Initial Supplies Kit 12B (36x100 7ml Glay Photo Ppr) Initial Supplies Kit 12B (36x100 7ml Sam Photo Ppr) PPI-1079KEI-Alman Black Kit Tak 130ml	\$ \$	52 \$ 52 \$ 70 \$	47 47 64	9.62% 9.62% 8.57%	N/A N/A N/A	N/A N/A	N/A N/A
7058001 7068001	TP-1-070EA-V souther billion is to let causes PP-1-070EA-V souther translation is to let causes PP-1-070EA-V souther Tark 150ers PP-1-070E-A Count let Tark 150ers PP-1-070EA-A Monosen let Tark 150ers PP-1-070EA-A Monosen let Tark 150ers	\$	70 \$ 70 \$	64 64	8.57% 8.57%	N/A N/A	N/A N/A	N/A N/A
707B001 708B001 788B001	PFI-107M - Masenta Ink Tank 130ml PFI-107Y - Yallow Ink Tank 130ml PFI-207MBK - Mate Black Ink Tank 300ml	\$ \$ \$	70 \$ 70 \$ 127 \$	64 64 114	8.57% 8.57% 10.24%	N/A N/A N/A	N/A N/A	N/A N/A
789B001 790B001 791B001	PFI-2078K - Black Infx Tank 300ml PFI-207C - Cvan Infx Tank 300ml	\$	127 S	114 114 114	10.24%	N/A N/A	N/A N/A	N/A N/A
792B001 130B003	PF1-207M - Missermi ink Tark 300ml PF1-207Y - Missermi ink Tark 300ml Prior Head PF-04	\$ \$	127 S 127 S 450 S	114 450	10.24%	N/A N/A	N/A N/A	N/A N/A
65B013 20B014	Roll Holder Set RH-2-33 C" or 3" core with succided adjected 36" Maintenance Certridge MC-10	\$	150 S 69 S	150 69	0.00%	N/A N/A	N/A N/A	N/A N/A
ftware Options 25A039	imagePRCGRAF PosterAnist	\$	395 \$	356	9.87%	\$ 11.53	\$ 9.11	\$ 7.80
aining/Implement 54064IP	CW300 & Caron IPF IPAK	\$	1,619 \$	1,457	10.01%	NA NA	NA.	NA.
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equipment: all asary print a and 6x ink potential as a second as a	ter for 12 month for 12 month for 12 month for 12 month for 13 month for 14 month for 14 month for 15 mont							
0C001A	PRINTER ONLY Dod PlotWave 345 print engine – 1 refl		12,900 \$	9,078	29.63%	\$ 294.13	E 212.40	\$ 198.81
04C001 02C003	Océ PlotWave S45 Product License (rec. with 1500C001A). Océ PlotWave Series Top Cover	\$	250 \$ 125 \$	200 125	20.00% 0.00%	\$ 6.48 \$ 4.05	\$ 5.12 \$ 5.12 \$ 3.20	\$ 4.38
9400A	Océ TDS Irrisal Sacoles (1ea-1cts/2f) Total Basic Configuration Price	\$	40 \$ 13,315 \$	32 9,435	20.00%	\$ 1.04 \$ 305.69	\$ 0.83	\$ 0.70
vice only	Included Volume	0	Month	ly Standard Allowance, I 5,000	Sacress & Pricing (SF 10,000	Zone 3		
1500C001AA	Excess Rate Pricing	0.0880 510.7	15	8.83225 \$215.00	0.02795 5333.25	Premium \$10.75		
	Total Service Price	\$10.7	8	\$215.00	\$333.25	\$10.75		
rice & Supplies			Monthly	EmyPACII Allowance,	Excess & Pricing &	r)	İ	
1500C001AA	Included Volume Excess Rate			5,000 0.03225	10,000 0.02795	Zone 3 Premium		
	Pricing Total Service Price			\$270.90 \$270.90	\$450.43 \$450.43	\$10.75 \$10.75		
	Four Included			5 ctm/yr	10 ctns/yr		ļ	
Ser 0001710 0001711	Estafold 2400 Fan Fold Estafold Connection KiLV BW (PW3XXI) (neo with Estafold)	\$ \$	16,995 \$ 2,500 \$	13,596 2,000	20.00%	\$ 440.51 \$ 64.80	\$ 348.06 \$ 51.20	\$ 297.75
12202	Systems Integration Service Total Oce Delivery Tray	\$ \$	1,619 \$ 21,114 \$	1,295 16,891	20.01%	\$ 41.98 \$ 547.27	\$ 33.15 \$ 432.41	\$ 28.36
er Handling 88001 88002	Océ Delivery Tray Basie Unit Interface LVMN TDS/PV (req w/8898901)	\$ 8	1,980 S	1,568 112	20.00%	\$ 50.80 \$ 3.63	\$ 40.14 \$ 2.83	
	Total Oce Delivery Tray	š	2,100 \$	1,680	20.00%	\$ 54.43	\$ 43.01	\$ 36.79
88006 88004	PlotWare 300 series Front orional tray PlotWare 300 series Second Roll	\$	250 \$ 785 \$	200 628	20.00%	\$ 6.48 \$ 20.35	\$ 5.12	\$ 4.38 \$ 13.75
328004	Océ Scanner Express III Tetal Oco Delivery Tray	\$ \$	5,000 \$ 5,000 \$	4,000 4,000	20.00%	\$ 129.60 \$ 129.60		\$ 87.60
nnectivity/Security 13464	PW LVMV RHD Kr	\$	600 \$	480	20.00%	\$ 15.55		\$ 10.51
70049636	Total Oce Delivery Tray Add 1500GB HD for PW LVMV RHD Kifres 27134641	\$	225 \$	180	20.00%	\$ 15.55	\$ 4.61	\$ 3.94
02C004 04C004	Add1 500GB HD for PW LVMN RHD Kirjreg 9713464) TPM Mbbdile Disk Encypton License	\$	240 \$ 230 \$	192 184	20.00%	\$ 6.22 \$ 5.96	\$ 4.93 \$ 4.71	\$ 4.20 \$ 4.03
54C010	Access Management License (PW/CW LVMV)		800 \$	640	20.00%	\$ 20.74	\$ 16.38	\$ 14.02
Braze Options 04C003 64C002	Adobs Postsoript 3/PDF for Océ PlotWave 345/955 Partner App Enabler	s s	850 \$ 300 \$	680 240	20.00%	\$ 22.03 \$ 7.78	\$ 6.14	\$ 5.26
54C004 09002	Admin Los On Océ Account Console	\$	5 \$ 1,000 \$	4 800	20.00%	\$ 0.13 \$ 25.92	\$ 0.10	\$ 0.09
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Starter kit inchaded "† " Additional delv Delivery & installati Inchades 90 day war	ern heidu. 2 keji deck krisken Beladis in my bashdainis fran St. 188 mler of CAArreke pilat vik quipment 1: know Black, 1 deckspele 1 i soner vall of paper 20° slicik van parlamelliken gelegen vystem geline I i meter vall of paper 20° slicik van konkulsk prin of vikujument van konkulsk prin of vikujument	\$	1,619 \$	1,295	20,01%	\$ 41.96	\$ 33.15	\$ 28.36
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CANON	Exhibit B Supplement #22 Contract Award 14PSX0125				Non-Cance	lable Rental M Payments	onthly		
se 3 premium ap rter kit included " Additional deli Every & installat	oplisable is any institutions from 51-100 males of CSA survive paids with opiginate it is how filled. It is absolute it is share real of approx 257-15500 byway and institution griffs to a springer of ordered after initial delivery data included and prior of equipment errors and institution griffs and ordered after initial delivery data included in prior of equipment errors and institution of the contract of the	MSRP F	Purchase Price	% off MSRP		48 Months 6	0 Months		
tWave 450	PRINTER ONLY	\$ 20,500 \$	15,614	23.83%	\$ 505.89	\$ 399.72 S	341.95		
C005 C001	PHORMare 450 2 Roll Printer PW 4505X0 2R Front Covers (2 back) PW450 Photo Ltc. (nos. wt 402000s)	\$ 250 \$ \$ 250 \$	250 200	0.00% 20.00%	\$ 8.10 5	\$ 6.40 \$ \$ 5.12 \$	5.48 4.38		
2C003 2400A	Oce ProffWave Barins Too Covart Oc4 TDS Intitle Surples I fee 1ct-26 Total Basic Configuration Price	\$ 125 \$ \$ 40 \$ \$ 21,165 \$	125 32 16,221	0.00% 20.00% 23.36%	\$ 4.05 5 \$ 1.04 5 \$ 525.56 5	\$ 3.20 \$ \$ 0.82 \$ \$ 415.26 \$	2.74 0.70 355.24		
rice only			Monthly S	tandard Allowance, E	xcess & Pricing (SF)				
1499C001A	Included Volume Excess Rate Exgine Pricing	5,000 0,02688 5172.00	15,000 0.0172 5370.90	25,000 0.01505 5521.38	35,666 0.01398 5639.63	45,000 0.01398 5731.00	Zone 3 Premium \$73.10		
1503C001	License Pricing Total Service Price	\$65.58 \$237.58	545.58 \$436.38	\$65.58 \$586.96	505.58 \$705.21	\$65.58 \$796.58	\$73.10		
ice & Supplies	Included Volume	5,000	Monthly Er	neyPACII Allowance, I 25,000	Excess & Pricing (SF) 35,660	45,000	Zone 3		
1503C001	Excess Rate Engles Pricing License Pricing	0.02688 \$254.35 \$65.58	0.0172 \$556.85 \$65.58	0.01505 5797.65 565.56	0.01398 \$1,055.65 \$65.58	0.01398 \$1,265.28 \$65.58	Premium \$73.10		
	Total Service Price Tour Included	\$299.93 4 ctm/yr	\$622.43 12 ctm/yr	\$863.23 19 ctm/yr	\$1,121.23 27 ctm/yr	\$1,330.86 34 ctns/yr	\$73.10		
der								Delivery †	Mainte
14942 14941 11C003	Oci TOS/Piotenee Folder-1st Fold Oci TOS/Piotenee Folder-2st Fold Poll War Folder Correction Kit	\$ 15,600 \$ \$ 14,400 \$ \$ 1,400 \$	12,478 11,520 1,120	20.00%	\$ 404.29 \$ 373.25 \$ 36.29	\$ 28.67 \$	273.27 252.29 24.53	\$ - \$ 410.00	\$
2202	Systems Integration Service Tetal Folder	\$ 1,619 \$ \$ 33,619 \$	1,295 26,413	20.01%	\$ 41.96 \$ 855.78	\$ 33.15 \$ \$ 676.17 \$	28.36 578.44	\$ - \$ 410.00	s
48002 or Handling	Belt Delivery Unit	\$ 7,000 \$	5,000	28.57%	\$ 162.00	-	109.50	\$ 433.00	•
88001 88002	Oct Delivery Tray Steas Unit inserface LVANY TDSPW (req w/8598501) Tead Oct Delivery Tray	\$ 1,960 \$ \$ 140 \$ \$ 2,100 \$	1,568 112 1,680	20.00% 20.00% 20.00%	\$ 50.80 \$ 3.63 \$ 54.43	\$ 40.14 \$ \$ 2.87 \$ \$ 43.01 \$	34.34 2.45 36.79	\$ 55.00	\$
11C004	PW45Q5X0.2nd two Roll distwer	\$ 4,000 \$	3,200	20.00%	\$ 103.68	\$ 81.92 \$	70.08	\$ 295.00	s
1C005 1C006	PW 4508X0 2R Foot Covers (2 pack) Océ PtofWave 4505X0 Climáte Cortect	\$ 250 \$	200	20.00%	\$ 6.48	\$ 5.12 \$ \$ 6.14 \$	4.38 5.26	\$ 25.00	s
neing	Total Climate Control	\$ 300 \$	240	20.00%	\$ 7.78	6.14 \$	5.26	s .	\$
2B004	Océ Scienner Express III Telad Scienner Express	\$ 5,000 \$ \$ 5,000 \$	4,000 4,000	20.00%	\$ 129.60 \$ 129.60 \$	\$ 102.40 \$ \$ 102.40 \$	87.60 87.60	Incl \$	\$
methitySecurity 3464	PVLVMV RHD Ke Total Removable IID Kit	\$ 800 S S 600 \$	480 480	20.00%	\$ 15.55 \$ 15.55 \$	\$ 12.29 \$ \$ 12.29 \$	10.51 10.51	Incl \$	s
0049838 I2C004	Add1500GB HD for PW LVMV RHD K8(rsq 9713464)	\$ 225 \$ \$ 240 \$	180 192	20.00%	S 5.83	\$ 4.61 S \$ 4.92 S	3.94 4.20	Incl S 10000	s
4C004 4C010	TPM Module DNA Module Acossis Management License Acossis Management License (PWICW LVMV)	\$ 240 \$ \$ 230 \$ \$ 800 \$	192 184 640	20.00% 20.00% 20.00%	\$ 6.22 5 \$ 5.96 5 \$ 20.74 5	\$ 4.92 \$ \$ 4.71 \$ \$ 16.38 \$	4.03 14.02	NA NA	s s
tware Options 33C003 54C002	PlotWare 450/550 Adobe PS / PDF	\$ 1,800 \$ \$ 300 \$	1,440 240	20.00%	\$ 46.66 : \$ 7.78 :	\$ 3686 \$ \$ 8** ^	31.54 5.26	\$ 25.00	\$
4C002 4C004 19002	Pister Ace Erabler Admin Log On Ocs Account Consols	\$ 5 S \$ 1,000 S	4 800	20.00%	\$ 0.13 S \$ 25.92	\$ 0.10 \$ \$ 20.48 \$	0.09 17.52	\$ 25.00 \$ 25.00	s
ining Topicocetat 4046IP	dian Océ Monochrome TDS Series IPAK	\$ 2,094 \$	1,675	20.01%	\$ 54.27	\$ 42.88 \$	36.68	NA.	s
9C001B 1C005 3C002	PERNTER ONLY PROBLEM 550 2 RD Prister PM 450530 2R Foot Covers (2 pack) PM550 Product Le (see and 450500)	\$ 20,500 \$ \$ 250 \$ \$ 3,295 \$ \$ 125 \$	15,655 250 2,425	23.83% 0.00% 24.28%	\$ 507.22 \$ 8.10 \$ 80.84 \$ 4.05	\$ 400.77 \$ \$ 6.40 \$ \$ 63.87 \$	342.84 5.48 54.64		
9400A	Océ Potříkave Barisa Top Covar Océ TDS Intitál Supplies (1eain 1ctu2f) Total Basic Configuration Price	\$ 40 \$ \$ 24,210 \$	125 32 18,557	20.00%	\$ 1.04 5 \$ 601.25	\$ 0.82 \$ \$ 475.06 \$	2.74 0.70 405.40		
vice only	Included Volume	5,000	Monthly S 15,000	tandard Allowance, E 25,000	acess & Pricing (SF) 35,000	45,000	Zone 3		
1499C001B	Excess Rate	0.02688	0.0172	0.01505	0.01398	0.01398	Premium		
	Engine Pricing	\$172.00	\$370.90	\$521.38	\$639.63	\$731.00	\$73.10		
1503C002				\$521.38 \$65.58 \$586.96	\$639.63 \$63.58 \$705.21				
1503C002	Engine Pricing License Pricing	\$172.00 \$65.58	\$370.80 \$45.58 \$436.38	\$65.58	\$639.63 \$65.58	\$731.00 \$65.58	\$73.10		
1503C002 vice & Supplies 1499C001B	Engine Probing Likeware Probing Total Service Price See Seed of Total Service Price Seed Service Price Seed Service Price Seed Service Price Seed Seed Seed Seed Seed Seed Seed See	5172.00 505.5% \$237.58 5,000 0,02468	\$370.80 \$45.58 \$436.38	\$65.58 \$586.96 ssyPACH Allowance, 1 25,000 0.01505	\$639.63 \$25.58 \$705.21 Excess & Pricing (NF) 35,660 0.01398	\$731.00 \$65.58 \$796.58 \$45,000 0.01398	\$73.10 \$73.10 Zone 3 Premium		
vice & Supplies	Egyper Probing Userner Printer Floor Service Printer Inches Service Printer Inches Service Printer Inches Service Printer Inches Service Servi	5172.00 565.58 \$237.58 \$237.58 5,000 9,02688 \$224.33 565.58	\$570.80 \$65.58 \$436.38 Monthly E. 15,000 0.0172 \$550.83 \$60.58	\$65.58 \$586.96 ssyPACH Allowance, 1 25,000 0.01505 5777.65 \$65.58	\$639.65 \$65.55 \$795.21 Excess & Pricing (SF) 35,660 0.01398 \$1,055.65	\$731.00 \$65.58 \$796.58 \$796.58 45,000 0.01398 \$1,265.28	\$73.10 \$73.10 Zane 3 Premium \$73.10		
vice & Supplies 1499C001B	Equir Probig Liston Frolog Flad Gerico Pico Incide Victor Inci	5172.00 505.58 5237.58 5,060 9,0268 9,0268 5234.35	\$570.80 \$65.58 \$436.38 Monthly E. 15,000 0.0172 \$550.55	\$65.5% \$586.96 soyPACII Allowance, 1 25,000 0.01505 5797.65	\$639.65 \$65.58 \$705.21 Excess & Pricing (NF) 35,000 0.01398 \$1,055.65	\$731.00 \$65.58 \$796.58 \$796.58 45,000 0.01398 \$1,265.28	\$73.10 \$73.10 Zone 3 Premium		
vice & Supplies 1499C001B	Segue Problem Userne Printer Float Nervice Print Insulate Visione Insulate	\$17200 \$0.58 \$277.58 \$277.58 5277.58 5277.58 5277.58 5277.59 50.58 \$277.53 \$4.000/gr	5771.89 565.58 \$436.38 36onthly E 15,000 0.0172 350.83 565.58 \$622.43 12 cins/yr 12,478	505.58 \$386.96 ssyPACH Allowance, 1 25,000 0.01505 5777.65 505.58 \$863.23 19 classlyr 20,01%	5070.63 505.55 5705.21 Excess & Pricing (NF) 15,000 0.81398 51,055.55 51,121.23 27 cins/yr	5711.00 505.58 \$796.58 45,000 0.01598 51,205.28 501.58 51,205.28 54,000 51,205.28 54,000 54	\$73.10 \$73.10 \$73.10 Zene 3 Premissa \$73.10 \$73.10	Othery†	Mainte \$
1499C001B 1503C002 16042 16042	Engin Probing Same Probing Same Probing Same Street Same Street Same Street Same	537200 505.55 5237.58 5,300 6,85688 5354.33 505.55 5299.93	5370.89 565.58 \$436.38 Monthly El 15,009 0.0172 3550.83 565.58 5622.43 12 ctoolyr	\$65.58 \$586.96 ssyPACH Allowance, 1 25,000 0.01505 5777.65 \$65.58	\$639.63 \$65.58 \$705.21 \$705.21 \$1,660 \$0.1798 \$1,005.69 \$1,121.25 \$2.7 ciss/yr	\$731.00 \$65.58 \$796.58 \$796.58 45,000 9.81.998 \$1,265.28 \$65.38 \$1,308.86	\$73.10 \$73.10 Zane 3 Premium \$73.10	Othery † Incl \$ - \$ 410.00 \$ - \$	\$
trice & Supplies 1499C001B 1503C002 der 140442 14041 110003 122002	Stage for Order Lisson Folding Total Service Files Include Volume Service Files Service Fil	\$17.00 \$0.08 \$227.58 \$420.58 \$4.088 \$4.088 \$25.53 \$4.000 \$5.00	\$77180 \$63.58 \$426.38 \$15,009 6,0172 \$60.58 \$422.43 \$2,000 12,478 \$1,520 1,120 1,120 1,200	\$65.56 \$786.96 25,000 9.81505 \$777.65 \$65.56 \$883.21 \$786.00 \$100.00 \$20.00 20	\$600.63 \$705.55 \$705.51 \$705.51 \$705.51 \$55.50 \$60.138 \$51.505.60 \$51.121.23 \$7 ctanlyr \$ 404.20 \$ 316.20 \$ 316.20 \$ 404.20 \$ 317.25 \$ 316.20 \$ 405.20 \$ 317.25 \$ 316.20 \$ 317.25 \$ 316.20 \$ 405.20 \$ 317.25 \$ 317.25	5711.00 562.58 5796.58 5796.58 6.081598 51.355.58 567.58 51.305.58 54.005.58 54.005.58 52.205.58 5.205.58 5.205.78	\$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10	\$ - \$ 410.00 \$ - \$ 410.00	\$ \$ \$ \$
1499C001B 1499C001B 1563C002 16042 4042 4041 1C003 2202	Segar Problem Search Problem	\$17.00 \$0.00 \$227.55 \$227.5	\$771.80 \$63.58 \$436.38 \$436.38 \$15,009 0.0172 \$550.83 \$62.24 \$1,720 11,720 1,7	505.58 \$536.96 25,009 0.41503 577.10 500.58 \$883.22 19 ctas/yr 20,00% 20,00% 20,00% 20,00% 20,00% 20,00%	\$500.63 \$505.55 \$798.21 25,560 6,81398 \$1,005.55 \$505.58 \$1,122.25 27 citaclyr \$ 404.20 \$ 373.25 \$ 405.25 \$ 11.22.25 \$ 11.22.	\$711.00 \$105.58 \$796.58 \$796.58 \$45,000 0.81598 51,305.28 \$40.58 \$1,305.28 \$40.58 \$1,305.28 \$40.58 \$1,305.28 \$40.58 \$1,305.28 \$40.58 \$1,305.28 \$40.58 \$1,305.28 \$1,305	\$73.10 \$73.10 \$73.10 \$73.10 \$75.10 \$7	\$ - \$ 410.00 \$ - \$ 410.00 \$ -	\$ \$ \$ \$
1499C001B 1499C001B 1563C002 16042 4042 4041 1C003 2202	Eggin Probing User	\$17,000	\$778.00 \$64.18 \$426.18 \$426.18 \$5.000 \$6.0172 \$66.55 \$61.26 \$61.26 \$12.47 \$11.520 \$1.1	\$65.56 \$786.96 25,000 9.81505 \$777.65 \$65.56 \$883.21 \$786.00 \$100.00 \$20.00 20	\$500.63 \$705.51 \$705.21 \$5,600 \$1,000.55 \$1,000.55 \$1,122.23 \$2,000.55 \$1,122.23 \$2,000.55 \$1,122.23 \$1,000.55 \$1,122.23 \$2,000.55 \$1,00	\$711.00 \$105.58 \$796.58 \$796.58 \$45,000 0.81598 51,305.28 \$40.58 \$1,305.28 \$40.58 \$1,305.28 \$40.58 \$1,305.28 \$40.58 \$1,305.28 \$40.58 \$1,305.28 \$40.58 \$1,305.28 \$1,305	\$73.10 \$7	\$ - \$ 410.00 \$ - \$ 410.00 \$ -	\$ \$ \$ \$
1499C001B 1593C002 1499C001B 1593C002 4042 4041 1C003 22002 480002 480002 480002	Segar Problem Search Problem	\$17,000	\$771.80 \$63.58 \$436.38 \$436.38 \$15,009 0.0172 \$550.83 \$62.24 \$1,720 11,720 1,7	505. 58 5586.96 5586.96 5586.96 9.81595 9.81595 5777.60 505.58 5883.23 19 cmelyr 20.01% 20.00% 20.01% 20.01% 20.01% 20.00%	\$500.63 \$795.21 \$795.21 \$5,660 \$1,100.65 \$1,100.65 \$1,122.23 \$27,680 \$1,122.23 \$27,680 \$1,122.23	3711.00 560.58 3796.58 45,090 44,090 9,41598 9,41598 51,362.58 560.98 51,362.58 56.98 51,362.58 56.98 51,362.58 56.98 57,000 5	\$73.10 \$73.10 \$73.10 \$73.10 \$75.10 \$7	Incl \$ - \$ 410.00 \$ - \$ 410.00 \$ 433.00 \$ 423.00 \$ 55.00 \$ 494.00 \$ 295.00	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
1697C001B 1503C002 1697C001B 1503C002 1607C002 1607C002 1607C003 1607C004 1607C004	Segue Protong Userne Printer Des Bereite Des Berei	\$1700 \$ 1000 \$ 1	\$7000 \$55.55 \$436.38	500.55 556.65 556.65 556.65 556.65 556.66 556.66 557.66 556.65 557.66 556.65 557.66 556.65 557.66 556.65 55	\$50.00.01 \$57.05.11 \$796.21 \$796.21 \$796.21 \$2,660 0.81378 \$1,105.45 \$1,121.25	371.00 505.55 5796.58 45,000 45,000 45,000 45,000 550.55 550.55 550.55 51.336.65 51.33	\$73.19 \$73.19 \$73.19 Freeziens \$73.10 \$75.19 273.27 292.29 24.53 20.50 \$75.44 109.50 34.34 2.45 34.79 70.08	Incl 1	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
1499C001B 1499C001B 1593C002 for 140442 140441 110003 122002 140401 1100004 1100005 1100006	Segar Protong User Protong Date Service Pres Industry Indust	15700 1570	\$70.00 \$50.55 \$5	500.59 500.59 500.59 500.59 500.59 500.59 600.59	SOUTH SOUT	371.00 351.00 5796.58 45,999 46,199 46,199 56,199 57,199 5	\$73.10 \$7	Incl S - S 410.00 S 410.00 S 423.00 S 439.00 S 55.00 S 494.00 S 255.00 S	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
A Supplies 1499C001B 1593C002 feer 44942 44941 150003 449000 150000	Segar Protong Users Protong Data Service Proc Da	15700 1570	\$7000 \$60.5	500.55 500.55 500.75 50	Second Street Second Street	37100 10.10	\$73.19 \$73.19 \$73.19 \$73.19 \$73.19 \$73.19 \$73.19 \$73.19 \$73.19 \$73.19 \$73.19 \$73.19 \$73.19 \$73.19 \$74.53 \$24.53	Incl	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9
A Supplies 1499C001B 1499C001B 1493C002 1499C001B 1493C002 149412 149412 149413	Segue Protong Userne Printer Userne Printer Userne Printer Userne Executive Userne Printer Userne Executive Userne Userne Userne Executive Userne	15700 1570	\$70,000 \$456,5	Sec. 93 \$596,95 \$596,95 \$24,095 \$4,100 \$4,100 \$4,100 \$5	Section Sect	27100 350.50 350.50 45,000 46,	\$73.19 \$73.19 \$73.19 \$70.00 \$71.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$73.10 \$74.51	finel	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
2 A Supplies 2 A S	Segue Protogs Userne Printer Des Nerver Pres Indu Nerver Pres In	107100 1	\$70,000 \$60,50	Sec. 93 500.05 H. Albertonico, 1. 5100.05 H. Albertonico, 1. 510.00 H. Albertonico, 1. 510.00 H. Albertonico, 1. 510.00 H. Albertonico, 1. 520.07 H. A	Section Sect	371.00 3570.50 45,000 4	573.09 573.19 573.19 700.07 700.00 573.00	fired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
I 697C002 1 697C002 1 697C002 1 598C002 1 697C002 1 697C002 1 698C002	Segue Protong Low Testing Low Service Protong Low Mark Protong	1,500 1,50	\$70,000 \$60,000 \$10,00	500, 50 5704, 58 distributed, 51 5704, 58 distributed, 51 5704, 58 distributed, 51 570, 58 distributed	Section Sect	STIGE SECTION SECTIO	571.0 573.0	fired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
1.49 A. Mayolinia 1.49 A. Walley College 1.40	Segue Protogs Userne Printer Des Nerver Pres Indu Nerver Pres In	1,500 1,50	\$70,000 \$60,00	505.59 5106.59 5106.59 5106.59 617.48	Total Tota	STIGE STORE STOR	\$73.9 \$73.9	fired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Levi & Rogeller 1.899/8018 1	Segue Produce Linear Linear Linear Linear Linear Linear Linear Linear Lin	1,500 1,50	\$70,000 \$34,000 \$45,00	500, 50 5396, 50 5396, 50 5396, 50 5397, 60 5397	Section Sect	371.00 350.51 350.51 350.51 350.51 350.51 350.55 360.51 360.55 360.51 360.55 360.51 36	\$73.00 \$73	fred	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Levin & Regulation 1997/0018	Segue Produce Linear Linear Linear Linear Linear Linear Linear Linear Lin	1,500 1,50	\$70,000 \$60,00	500, 51 5750, 58 5750	Total Tota	4571 00 150 00 15	\$73.9 \$73.9	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Ann A. Druggles JEPSCHEIR JEPSC	Segue Protogo Liston Liston Liston Protogo	1,500 1,50	2010 E. Should F. S	500, 51 5750, 58 5750	Section Sect	41,000 (100 (100 (100 (100 (100 (100 (100	\$71.00 \$72.00 \$7	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Ann & Bappher JENCHIER J	Segue Protong Liston Protong	1070 1070	\$700 E. S.	500, 50 5100, 50 5100, 50 5100, 50 60, 510, 50 50, 51 500, 51	Section Sect	\$271.00	571.02 575.06	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Letter & Register LETTER SECTION SECTI	Segue Protogo Listo	1,500 1,50	2010 E	500, 50 5100, 50 5100, 50 5100, 50 610	Section Sect	41.99 41.99	5712 (573) (Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
the & Bageline 1997/00/18 1997/00/18 1997/00/18 1997/00/18 1997/00/19 19	Segue Protogo Listo	1070 1070	2010 20	500, 51 5100, 50 5100, 50 5100, 50 61, 5100,	Section Sect	41,000 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	973.8 973.8 973.8 973.8 973.9 97	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Ann & Regulation 1 1997-00118 1997-0018 1997-	Engine Protogs Color Proto	1070 1070	2010 E	500, 50 51000, 50 5100, 50 5100, 50 5100, 50 5100, 50 5100, 50 5100, 50 510	Second S	100 100	97.10 97.10	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
to & Regular 1997/00/18 1997/00/18 1997/00/18 1997/00/19 1997	Segue Protogo Liston Protogo	1.00 1.00	200	500, 50 51000, 50 5100, 50 5100, 50 5100, 50 5100, 50 5100, 50 5100, 50 510	Section Sect	100 100	971.0 971.0	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Ann & Regulation 1 1997-00118 1997-0018 1997-	Segue Proches	100 100	\$70000 \$50.0000000000000000000000000000000	500, 50 51000, 50 5100, 50 5100, 50 5100, 50 5100, 50 5100, 50 5100, 50 510	Section Sect	\$271.00 \$100.0	### 1712 ### 1713 ### 1712 ### 1713	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
to A hoppins 1997/WHE 19	Segue Protogo Liston Protogo	1,000 1,00	\$70000 \$50.0000000000000000000000000000000	500, 50 51000, 50 5100, 50 5100, 50 5100, 50 5100, 50 5100, 50 5100, 50 510	Second S	41,000 100,0	973.0 97	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
the A happine 1897/0018 1897/00	Segue Protogo Liston Protogo	1,000 1,00	\$7000 \$600 \$1.000	500, 51 5100, 50 5100, 50 5100, 50 5100, 50 51	Second S	41,995 10,000 1	973.0 97	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
the A happine 1897/0018 1897/00	Segue Protogo Liston Protogo	1,000 1,00	\$7000 \$5000 \$1,00	Sec. 9 \$100 MI \$100 M	Second S	41,999 10,000 1	973.0 97	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
LEGICAL STANDARD STAN	Segue Protogo Liston Protogo	1,500 1,50	\$70000 \$50000 \$1,0000	Sec. 9 Sep. M. E. Albressen, S. 1996, W. 1996,	Second S	1 1 1 1 1 1 1 1 1 1	### 17.10 ### 17.10	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Ann & Nagation 1 1997/CH18 1 1	Equation Colonia Col	1,000 1,00	\$7000 \$50.00 \$1.00	500, 03 5100, 30 5100	Section Sect	41,999 10,000 1	973.0 97	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Ann A Supplies 1 997-0018 1 997-0018 1 998-0019 1	Segue Process Lower Proces	1.00 1.00	\$7000 \$600 \$1,000	500, 03 51000, 03 51000, 03 51000, 03 51000, 03 51000, 03 51000, 03 51000,	Section Sect	271.00 100.00 1	### 17.12 ### 27	Ired	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
LEGICAL STANDARD STAN	Engine Protog Lower Protog Low	1,000 1,00	\$70000 \$60.000 \$1	500, 50 51000, 50 5100, 50 5100, 50 5100, 50 5100, 50 5100, 50 5100, 50 510	Section Sect	271.00 100.00 1	973.0 97	Section Sect	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Ann A Supplies 1 997-0018 1 997-0018 1 998-0019 1	Equation (Colors Principle Colors Principle C	1,500 1,50	\$70000 \$50.000 \$1	500, 03 \$100, 04 \$100, 04 \$2,000 \$2,000 \$2,000 \$3,000 \$	Section Sect	271.00 100.00 1	### 17.12 ### 27	Section Sect	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5

CANON	Exhibit B Supplement #22										
	Contract Award 14PSX0125					Þ		lable Rental	Monthly		
Item Code	Description		MSRP	Purchase Price	% off MSRP	36	5 Months	48 Months	60 Months		
1060131321	Océ Estefold 4312 with Extended Stacker	\$	31,995	\$ 27,596	13.75%	\$	894.11	\$ 706.46	\$ 604.35	Incl :	
6152202	Systems Integration Service	\$	1,619	\$ 1,295	20.01%	\$	41.96	\$ 33.15	\$ 28.36 \$		
Paper Handling											
88988001	Océ Delivery Tray Base Unit	\$	1,960	\$ 1,568	20.00%	\$	50.80	\$ 40.14	\$ 34.34 \$	439.00 \$	
8932B003	Interface MV Color (CW6x0) (req w/8898B001)	\$	140	\$ 112	20.00%	\$	3.63	\$ 2.87	2.45 \$	55.00 \$	
	Total Oce Delivery Tray	s	2,100	\$ 1,680	20.00%	\$	54.43	43.01	36.79 \$	494.00 5	
0053C001	ColorWave 500/700 Drawer 2 Rolls	S	5.000	\$ 4,000	20.00%	s	129.60	\$ 102.40	s 87.60 S	455.00	
0053C002	Color/Wave 500/700 Roll Holder 2"	S	100	\$ 80	20.00%	s	2.59	\$ 2.05	1.75 S	35.00 5	
0053C003	Color/Wave 500/700 Roll Holder S*	s		\$ 80	20.00%	s	2.59	\$ 2.05	1.75 S	35.00 3	
Scanning											
8782B004	Océ Scanner Express III	S	5.000	\$ 4,000	20.00%	s	129.60	\$ 102.40	\$ 87.60	Incl 5	\$ 43.00
	Total Scanner Express	\$	5,000	\$ 4,000	20.00%	\$	129.60	102.40	87.60 s		43.00
						_					
0053C005	ColorWave 700/500 Rear Cover Scanner	3	185	\$ 148	20.00%	2	4.80	\$ 3.79	3.24 \$	25.00 \$	
0053C004	ColorWave500/700 Top Cover Printer	\$	300	\$ 300	0.00%	\$	9.72	\$ 7.68	8 6.57 \$	55.00 \$	
Connectivity/Security											
0053C012	ColorWave 500/700 RHD Kit	\$	600		20.00%	\$	15.55		\$ 10.51	Incl \$	
	Total Removable HD Kit	5	603	\$ 480	20.00%	\$	15.55	12.29	10.51 \$. 15	
0053C013	Additional Hard Drive for CW500/700 Removable Hard Drive Kit (requires item 0053C012)	s	225	\$ 180	20.00%	\$	5.83	\$ 4.61	3.94 \$	216.00 5	
Supplier											
CW65GRPKIT	ColorWave Stater Media Kit	\$	385		20.00%	\$	9.98	\$ 7.88	6.75 \$	- 1	
9712281	ColorWave 500 700 CAD Kit	\$	219		20.09%	\$	5.67	\$ 4.48	3.83 \$	- 1	
9712282	ColorWave 500 700 Graphics Kit	\$	525	\$ 420	20.00%	\$	13.61	\$ 10.75	9.20 \$	- 1	
Suffware Options											
0054C001	ColorWave 500 PDF/APPE	\$	2,395	\$ 1,916	20.00%	\$	62.08	\$ 49.05	\$ 41.96 \$	25.00 \$	
1502C004	TPM Module	\$		\$ 192	20.00%	\$	6.22	\$ 4.92	\$ 4.20 \$	25.00 3	
1504C004	Disk Encryption License	\$	230	\$ 184	20.00%	\$	5.96	\$ 4.71	\$ 4.03 \$	25.00 \$	
0054C002	Partner App Enabler	\$	300	\$ 240	20.00%	\$	7.78	\$ 6.14	5.26 \$	25.00 \$	
0054C004	Admin Log On	\$	5	\$ 4	20.00%	\$	0.13	\$ 0.10	0.09 \$	25.00 3	
0054C010	Access Management License (PW/CW LVMV)	\$	800	\$ 640	20.00%	\$	20.74	\$ 16.38	\$ 14.02 S	25.00 \$	
1909002	Océ Account Console	\$	1,000	\$ 800	20.00%	\$	25.92	\$ 20.48	\$ 17.52	Incl \$	
Other Options											
0053C007	CW6x0/700/500 Field Install Packing	\$	950		3.16%	\$	29.81	\$ 23.55	\$ 20.15	Incl 5	
	Total Field Install Packing	\$	950	\$ 920	3.16%	\$	29.81	23.55	20.15 \$	- 5	
Trainine/Implementatio											
6154011IP	Océ Color Series IPAK	s	2.094	\$ 1,675	20.01%	S	54.27	\$ 42.88	\$ 36.68	Incl 5	

Pricing Notes:

Maintenance contracts include 2 help desk incidents

Zone 3 premium applicable to any installations from 51-100 miles of CSA service point
 Starter kit included with equipment: Ix toner Cyan, Ix toner Magenta, Ix toner Yellow and Ix toner Black

Starter kit included with equipment: Ix toner Cyan, Ix toner Magenta, Ix toner Yellow and Ix toner Blac
 "† " Additional delivery and installation applies to system options if ordered after initial delivery

Delivery & installation included in price of equi
 Includes 30 day warrants - relimited many

CANON	Exhibit B Supplement #22 Contract Award 14PSX0125									
					Non		ble Rental I syments	Monthly		
Item Code	Description	MSRP	Purchase Price	% off MSRP	36 Mo		8 Months	60 Months		
ColorWave 700										
0052C001	PRINTER ONLY CotorWave 700 Printer (4 Roll)		00 \$ 33,252	23.56%		077.36 \$	851.25			
0055C002	ColorWave 700 License	\$ 2,8		17.86%	\$	74.52 \$	58.88			
9712277 0053C004	ColorWave 700 Install Kit		95 \$ 695 00 \$ 300	12.58%	\$	22.52 \$ 9.72 \$	17.79 5 7.68 5	\$ 15.22 \$ 6.57		
9053C004 85-9400A	Color/Wave500/700 Too Cover Printer One TDS Initial Supplies (1ear/1cts2f)		00 \$ 300 40 \$ 32	20.00%	8	9.72 S	7.68 S			
Land State of the	Total Basic Configuration Price		35 \$ 36,579	22.89%		185.16 \$	936.42 5	801.08		
			Manth Stanford III	s, Excess & Pricing (SF						
iervice enly	Included Volume	5,000	15.000	25,000	Zone	. 3				
0052C001	Excess Rate	0.04065	0.07795	0.02150	Premi					
	Engine Pricing	\$321.43	\$536.43	\$751.43	\$177					
	Total Service Price	\$321.43	\$536.43	\$751.43	\$177	.38				
Service & Supplies			Monthly Toner Plan Allowan							
6052C001	Included Volume	5,000	15,000	25,000	Zone					
ee52C001	Excess Rate Envirse Pricing	0.04685 \$297.18	0.02795 5007.68	0.02150 5676.18	Premi					
	Engine Pricing Total Service Price	\$289.18 \$289.18	\$482.68 \$482.68	3676.18 \$676.18	\$177					
	TOWN ON THE TIME									
		VLV Plan	MV Plan	HV1 Plan	HV2 I					
	Toner Only Quantity Contract	4 5154.76	12 504.20	16	20		hy per year rice per mo			
older	*The above service volume plans can be combined with any toner quantity plan.	S 165	95 \$ 13,596	20.00%	Ts -	440.51 \$	348.06	\$ 297.75	Orbery 1	Maintenance \$ 107.5
070001710 053C006	Estafold 2400 Fan Fold EsTefold Connection Color (CW500/CW700)	\$ 16,3	90 \$ 13,590 00 \$ 2,800	20.00%	\$	90.72 \$	71.68			\$ 107.5
152202	Systems Integration Service							\$ 28.36		-
	Total Folder		19 \$ 1,295 14 \$ 17,691	20.01%		41.96 \$ 573.19 \$	33.15 5 452.89 5		\$ 500.00	\$ 107.
		\$ 22,	14 \$ 17,691	20.00%	\$	573.19 \$	452.89 \$	387.43		
060131321	Océ Estafold 4312 with Estandard Stacker	\$ 22,	14 \$ 17,691 95 \$ 25,596	20.00%	s	573.19 \$ 529.31 \$	452.89 S	387.43 \$ 560.55	Incl	\$ 311.
060131321	Oci Establish 4312 with Estacrished Stucker Sosterna Internation Service	\$ 22,0 \$ 31,6 \$ 1,6	14 \$ 17,691 05 \$ 25,596 19 \$ 1,295	20.00%	\$	573.19 \$ 829.31 \$ 41.96 \$	452.89 \$ 655.26 ! 33.15 !	\$ 580.55 \$ 28.36	Incl \$ -	\$ 311.
060131321 152202	Océ Estafold 4312 with Estandard Stacker	\$ 22,	14 \$ 17,691 05 \$ 25,596 19 \$ 1,295	20.00%	\$	573.19 \$ 529.31 \$	452.89 S	387.43 \$ 560.55	Incl	\$ 311.
060131321 152202 laper Handling 8988001	One Executed 4172 with Executed Stocker Spaceters Internation Service Tread Fisher Code Database Transport Service Tread Fisher Code Database Transport Tray Stock Units	\$ 22, \$ 31,5 \$ 1,6 \$ 37,	14 \$ 17,691 05 \$ 25,596 19 \$ 1,295 14 \$ 29,691 60 \$ 1,588	20.00% 20.00% 20.01% 20.00%	\$ \$	573.19 \$ 829.31 \$ 41.96 \$ 961.99 \$	452.89 \$ 655.26 \$ 33.15 \$ 760.09 \$	\$ 580.55 \$ 28.36 \$ 650.23	Incl \$ - \$ 500.00	\$ 311. \$.
060131321 152202 laper Handling 8988001	Out Exchant \$172 with Excented Storage Storage Inspirate Storage Storage Inspirate Storage The Extent Out Extent Tripy Storage Out Extent Tripy Storage Out Extent Storage Sto	\$ 22, \$ 31,5 \$ 1,6 \$ 37,	14 \$ 17,691 95 \$ 25,598 19 \$ 1,295 14 \$ 29,691 60 \$ 1,588 40 \$ 112	20.00% 20.00% 20.01% 20.00% 20.00%	\$ \$ \$ \$	573.19 \$ 829.31 \$ 41.96 \$ 961.99 \$ 50.80 \$ 3.63 \$	452.89 \$ 655.26 : 33.15 : 760.09 \$ 40.14 : 2.87 \$	\$ 587.43 \$ 580.55 \$ 28.36 \$ 650.23 \$ 34.34 \$ 2.45	Incl \$ - \$ 500.00 \$ 439.00 \$ 55.00	\$ 311. \$.
060131321 152202 aper Handing 1938001	One Executed 4172 with Executed Stocker Spaceters Internation Service Tread Fisher Code Database Transport Service Tread Fisher Code Database Transport Tray Stock Units	\$ 22, \$ 31,5 \$ 1,6 \$ 37,	14 \$ 17,691 05 \$ 25,596 19 \$ 1,295 14 \$ 29,691 60 \$ 1,588	20.00% 20.00% 20.01% 20.00%	\$ \$ \$ \$	573.19 \$ 829.31 \$ 41.96 \$ 961.99 \$	452.89 \$ 655.26 \$ 33.15 \$ 760.09 \$	\$ 580.55 \$ 28.36 \$ 650.23	Incl \$ - \$ 500.00	\$ 311. \$ \$ 311
000131321 152202 Sper Handing 8088001 9328003	Oct Familiat 613 with Familiat Desire Stateman Transporter Server Theoretics Oct Desirem Transporter Oct Desirem Transporter Desirem Transporter Trans	\$ 22, \$ 31,5 \$ 1,6 \$ 37, \$ 1,6 \$ 2,	14 \$ 17,691 95 \$ 25,598 19 \$ 1,295 14 \$ 29,691 60 \$ 1,588 40 \$ 112	20.00% 20.00% 20.01% 20.00% 20.00%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	573.19 \$ 829.31 \$ 41.96 \$ 961.99 \$ 50.80 \$ 3.63 \$	452.89 \$ 655.26 : 33.15 : 760.09 \$ 40.14 : 2.87 \$	\$ 587.43 \$ 580.55 \$ 28.36 \$ 650.23 \$ 34.34 \$ 2.45	\$ 500,00 \$ 439,00 \$ 455,00 \$ 494,00	\$ 311. \$ 5 \$ 311 \$ 5
000131321 152202 Sper Handing 8088001 9328003	Out Exchant \$172 with Excented Storage Storage Inspirate Storage Storage Inspirate Storage The Extent Out Extent Tripy Storage Out Extent Tripy Storage Out Extent Storage Sto	\$ 22, \$ 31,5 \$ 1,6 \$ 37, \$ 1,7 \$ 1,9 \$ 1,9 \$ 2,	14 \$ 17,691 55 \$ 25,596 19 \$ 1,295 14 \$ 28,691 60 \$ 1,568 40 \$ 112 90 \$ 1,680	20.00% 20.00% 20.01% 20.00% 20.00% 20.00%	\$ \$ \$	573.19 \$ 529.31 \$ 41.96 \$ 361.99 \$ 50.80 \$ 3.63 \$ 54.43 \$	452.89 \$ 655.26 \$ 33.15 \$ 760.09 \$ 40.14 \$ 2.87 \$ 43.01 \$	\$ 387.43 \$ 560.55 \$ 28.36 \$ 650.23 \$ 34.34 \$ 2.45 \$ 36.79	\$ 500,00 \$ 439,00 \$ 455,00 \$ 494,00	\$ 311. \$ 5 \$ 311 \$ 5 \$ 5
000131321 1152202 Taper Handing 5088001 10328003	On a familiar CATA with Exercised Students Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Con	\$ 22,0 \$ 31,6,0 \$ 1.6,0 \$ 37,0 \$ 1,0 \$ 2,0 \$ 2,0 \$ 5,0,0 \$ 5,0	14 \$ 17,691 95 \$ 25,506 19 \$ 1,205 14 \$ 29,691 14 \$ 29,691 15 1,506 16 \$ 1,506 17 1,630 18 1,506 19 \$ 4,506 19 \$ 4,506	20,00% 20,00% 20,01% 20,00% 20,00% 20,00% 20,00% 20,00% 8,68%	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	573.19 \$ 529.31 \$ 41.96 \$ 961.99 \$ 50.80 \$ 3.63 \$ 54.43 \$ 147.94 \$	452.89 \$ 655.28 \$ 33.15 \$ 760.09 \$ 40.14 \$ 2.87 \$ 43.01 \$ 116.89 \$ 116.89 \$ 5	\$ 387.43 \$ 500.55 \$ 28.36 \$ 650.23 \$ 34.34 \$ 2.45 \$ 36.79 \$ 100.00 \$ 100.00	Incl \$ - \$ 500.00 \$ 432.00 \$ 55.00 \$ 494.00 Incl \$ -	\$ 311. \$ - \$ 311. \$ - \$ - \$ - \$ - \$ 35.
000131321 152202 hper Handling 5055001 9375003	One Family ACTV with Family of Student Schools Student Student Schools Student Student Schools Student Student One Delant on Student One Delant on Student One Delant on Student Schools Student Stude	\$ 22, \$ 31,5,5 \$ 1,6,5 \$ 2,7,5 \$ 1,5 \$ 2,5 \$ 2,5 \$ 3,5 \$	14 \$ 17,691 95 \$ 25,596 19 \$ 1,295 14 \$ 29,691 60 \$ 1,568 40 \$ 112 99 \$ 1,680 00 \$ 4,566	20.00% 20.00% 20.01% 20.00% 20.00% 20.00% 20.00% 8.88%	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	\$73.19 \$ \$29.31 \$ 41.96 \$ \$661.99 \$ 50.80 \$ 3.63 \$ 54.43 \$	452.89 \$ 655.26 \$ 33.15 \$ 760.09 \$ 40.14 \$ 2.87 \$ 43.01 \$ 5	\$ 387.43 \$ 560.55 \$ 28.38 \$ 650.23 \$ 34.34 \$ 2.45 \$ 36.79	\$ 500,00 \$ 439,00 \$ 455,00 \$ 494,00	\$ 311. \$ \$ 311 \$ \$ \$ \$ \$ \$ \$ \$
000131321 152202 aper Handing 898B001 932B003 853B234 063C001 653C002	One Familial CETS with Engined Student Societies Namespale Services Namespale	\$ 22,0 \$ 31.5 \$ 35.5 \$	14 \$ 17,691 55 \$ 25,596 19 \$ 1,295 60 \$ 1,598 60 \$ 1,598 60 \$ 1,598 60 \$ 1,690 60 \$ 4,506 60 \$ 4,506 60 \$ 4,506	20.00% 20.00% 20.01% 20.00% 20.00% 20.00% 20.00% 8.68% 8.48%	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	573.19 \$ 529.31 \$ 41.96 \$ 961.99 \$ 50.80 \$ 3.63 \$ 54.43 \$ 147.94 \$ 147.94 \$	452.89 \$ 655.26 \$ 33.15 \$ 760.09 \$ 40.14 \$ 2.87 \$ 43.01 \$ 116.89 \$ 116.89 \$ 102.40 \$ 116.89 \$	\$ 387.43 \$ 580.55 \$ 28.36 \$ 650.23 \$ 34.34 \$ 2.45 \$ 38.79 \$ 100.00 \$ 100.00 \$ 87.60 \$ 1.75	Incl \$ \$	\$ 311. \$ 311 \$ 311 \$ 5 \$ 35.
500131321 152202 spor Handling slotB001 1332B003 1538234 1553C001 1555C002 1555C003 1555C003 1555C003	On Emphasis CTT with Emperior Structure Southern Structure Structure Southern Structure Structure South Ones Struc	\$ 22,000 \$ 31,000 \$ 3 1,00	14 \$ 17,691 95 \$ 25,506 96 \$ 1,568 14 \$ 29,691 60 \$ 1,568 10 \$ 1122 90 \$ 1,568 00 \$ 4,566 00 \$ 4,566 00 \$ 4,506 00 \$ 4,506 00 \$ 4,506	20.00% 20.00% 20.01% 20.00% 20.00% 20.00% 20.00% 8.88% 8.88% 8.00% 20.00% 20.00%	\$: : : : : : : : : : : : : : : : : : :	\$73.19 \$ \$22.31 \$ 41.98 \$ 961.99 \$ 50.80 \$ \$.803 \$ \$.54.43 \$ 147.94 \$ 147.94 \$ 122.00 \$ 2.59 \$	452.89 \$ 655.26 \$ 33.15 \$ 760.09 \$ 40.14 \$ 2.87 \$ 43.01 \$ 116.89 \$ 116.89 \$ 102.40 \$ 2.05 \$ 2.05 \$	\$ 387.43 \$ 580.55 \$ 28.36 \$ 650.23 \$ 34.34 \$ 2.45 \$ 100.00 \$ 100.00 \$ 87.60 \$ 1.75 \$ 1.75	Inel \$	\$ 311. \$ \$ 311 \$
500131321 52202 sper Handling 1928-001 5328-003 538234 5530001 5530002 5530003 286603	On 4 Familiar 4.11 with Enteroint Students See See See See See See See See See Se	\$ 22.	14 \$ 17,691 95 \$ 25,090 95 \$ 25,090 14 \$ 22,691 10 \$ 1,090 10 \$ 1,590 10 \$ 1,590 10 \$ 4,590 10 \$ 4,590 10 \$ 4,000 10 \$ 800 10	20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00%	\$: : : : : : : : : : : : : : : : : : :	\$73.19 \$ \$29.31 \$ 41.95 \$ 41.96 \$ \$61.99 \$ 50.80 \$ 3.63 \$ 54.43 \$ 147.94 \$ 147.94 \$ 129.80 \$ 2.59 \$ 129.80 \$	452.89 \$ 655.26 \$ 33.15 \$ 760.09 \$ 40.14 \$ 2.87 \$ 43.01 \$ 116.89 \$ 116.89 \$ 12.240 \$ 2.05 \$ 2.05 \$ 102.40 \$ 102	\$ 387.43 \$ 580.55 \$ 28.36 \$ 650.23 \$ 34.34 \$ 2.45 \$ 38.79 \$ 100.00 \$ 100.00 \$ 87.60 \$ 1.75 \$ 1.75	Incl \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ Incl \$	\$ 311. \$ 311. \$ 311 \$ 311 \$ 35. \$ 35
500131321 152202 spor Handling slotB001 1332B003 1538234 1553C001 1555C002 1555C003 1555C003 1555C003	On Emphasis CTT with Emperior Structure Southern Structure Structure Southern Structure Structure South Ones Struc	\$ 22.	14 \$ 17,691 95 \$ 25,506 96 \$ 1,568 14 \$ 29,691 60 \$ 1,568 10 \$ 1122 90 \$ 1,568 00 \$ 4,566 00 \$ 4,566 00 \$ 4,506 00 \$ 4,506 00 \$ 4,506	20.00% 20.00% 20.01% 20.00% 20.00% 20.00% 20.00% 8.88% 8.88% 8.00% 20.00% 20.00%	\$: : : : : : : : : : : : : : : : : : :	\$73.19 \$ \$22.31 \$ 41.98 \$ 961.99 \$ 50.80 \$ \$.803 \$ \$.54.43 \$ 147.94 \$ 147.94 \$ 122.00 \$ 2.59 \$	452.89 \$ 655.26 \$ 33.15 \$ 760.09 \$ 40.14 \$ 2.87 \$ 43.01 \$ 116.89 \$ 116.89 \$ 102.40 \$ 2.05 \$ 2.05 \$	\$ 387.43 \$ 580.55 \$ 28.36 \$ 650.23 \$ 34.34 \$ 2.45 \$ 100.00 \$ 100.00 \$ 87.60 \$ 1.75 \$ 1.75	Inel \$	\$ 311. \$ 311. \$ 311 \$ 311 \$ 35. \$ 35
080131321 1152302 12per Handling 16028001 16028003 16038234 16030002 16030002 16030002 16030002 16030002 16030002	On 4 Familiar 4.11 with Enteroint Students See See See See See See See See See Se	\$ 22, \$ 315, \$ 15, \$ 15, \$ 15, \$ 2, \$ 5, \$ 5,	14 \$ 17,691 95 \$ 25,090 95 \$ 25,090 14 \$ 22,691 10 \$ 1,090 10 \$ 1,590 10 \$ 1,590 10 \$ 4,590 10 \$ 4,590 10 \$ 4,000 10 \$ 800 10	20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 30.00% 30.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00%	\$: : : : : : : : : : : : : : : : : : :	\$73.19 \$ \$29.31 \$ 41.95 \$ 41.96 \$ \$61.99 \$ 50.80 \$ 3.63 \$ 54.43 \$ 147.94 \$ 147.94 \$ 129.80 \$ 2.59 \$ 129.80 \$	452.89 \$ 655.26 \$ 33.15 \$ 760.09 \$ 40.14 \$ 2.87 \$ 43.01 \$ 116.89 \$ 116.89 \$ 12.240 \$ 2.05 \$ 2.05 \$ 102.40 \$ 102	\$ 387.43 \$ 500.55 \$ 28.36 \$ 650.23 \$ 34.34 \$ 2.45 \$ 36.79 \$ 100.00 \$ 100.00 \$ 1.75 \$ 1.75 \$ 87.60 \$ 87.60 \$ 87.60	Inel \$	\$ 311. \$ -311. \$ -311. \$ -35. \$ -35. \$ 35. \$ -35. \$ 35. \$ -35. \$ 35. \$ -35. \$ 35. \$
200131321 152202 2007 Handling 8028001 3328003 2538234 2536201 25362002 25362003 25262003 25262003 25262003 25362004	On a familiar CATS with Extensive Desires Food Policy Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Control Con	\$ 22,2 \$ 31,0 \$	14 S 17,691 15 25,506 16 2 25,506 16 2 25,506 16 2 25,506 16 2 25,607 16 2 25,	20.90% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 8.66% 8.66% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00%	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	\$73.19 \$ \$29.31 \$ 41.98 \$ 41.98 \$ 50.80 \$ 3.83 \$ 54.43 \$ 147.94 \$ 147.94 \$ 147.94 \$ 129.80 \$ 2.59 \$ 2.59 \$ 4.80 \$ 4.80 \$	452.99 \$ 655.26 1	\$ 387.43 \$ 500.55 \$ 28.36 \$ 650.23 \$ 34.34 \$ 2.45 \$ 100.00 \$ 100.00 \$ 17.50 \$ 17.50 \$ 17.50 \$ 17.50 \$ 17.50 \$ 17.50	Incl \$	\$ 311.1 \$ 311.1 \$ 311.2 \$ 35.5 \$ 35.5
200131321 152202 2007 Handling 8028001 3328003 2538234 2536201 25362002 25362003 25262003 25262003 25262003 25362004	One Emerical Control Statement State	\$ 22,2 \$ 316,6 \$ 32,2 \$ 32,2 \$ 32,2 \$ 32,2 \$ 34,4 \$ 32,2 \$ 34,4 \$ 35,2 \$	14 5 17,691 55 2 25,596 50 3 25,596 50 3 25,596 50 3 15,696 50 1 5 15,696 5	20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 30.00% 30.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00%	\$: : : : : : : : : : : : : : : : : : :	\$73.19 \$ \$29.31 \$ 41.95 \$ 41.96 \$ \$60.80 \$ \$63.5 \$ \$54.43 \$ \$147.94 \$ \$147.94 \$ \$2.99 \$ \$2.99 \$ \$2.99 \$ \$2.99 \$ \$2.99 \$ \$3.129.60 \$ \$3.129.60 \$	452.89 3 655.26 : 33.15 : 760.09 5 760.09 5 40.14 : 2.87 3 43.01 3 116.89 5 116.89 5 102.40 : 2.05 5 2.05 5 2.05 5	\$ 387.43 \$ 500.50 \$ 28.30 \$ 680.23 \$ 34.34 \$ 2.45 \$ 36.79 \$ 300.00 \$ 100.00 \$ 87.60 \$ 1.75 \$ 1.75	Incl \$ \$	\$ 3111 \$ 311 \$ 311 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3
500131321 157292 sper Haniling 1038001 2378003 2530002 2530002 2530003 2530003 2530004 2530003 2530003 2530003 2530003 2530003 2530003 2530003 2530003 2530003 2530003 2530003 2530003 2530003 2530003 25300 25300	On a familiar CATA with Extensive Desires Food Patient Conf. On State Conf. On Con	\$ 22,0 \$ 31,0 \$ 31,0 \$ 32,0 \$	14 15	20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00% 20.00%	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	573.19 \$ 829.31 \$ 41.90 \$ 961.99 \$ 50.80 \$ 50.80 \$ 54.43 \$ 147.94 \$ 147.94 \$ 147.94 \$ 129.80 \$ 2.59 \$ 2.59 \$ 2.59 \$ 129.80 \$ 129.80 \$ 129.80 \$	452.89 \$ 655.26 655.26 740.03 740	\$ 387.43 \$ 500.55 \$ 560.55 \$ 650.23 \$ 34.34 \$ 2.45 \$ 34.79 \$ 100.00 \$ 100.00 \$ 67.60 \$ 17.5 \$ 17.5 \$ 17.5 \$ 37.60 \$ 17.60 \$ 100.00	Inci \$ 500.00 \$ 500.00 \$ \$ 500.00 \$ \$ 450.00 \$ \$ 450.00 \$ \$ 500.00 \$ \$ \$ 500.00 \$ \$ \$ 500.00 \$ \$ \$ 500.00 \$ \$ \$ 500.00 \$ \$ \$ 500.00 \$ \$ \$ 500.00 \$ \$ \$ \$ 500.00 \$ \$ \$ 500.00 \$ \$ \$ 500.00 \$ \$ \$ \$ 500.00 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 311 \$ 311 \$ 311 \$ 311 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3
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8601 31321 552202 90220003 90220003 90320003 90320001 9032000001 903200001 903200001 9032000001 90320000001 903200000000000000000000000000000000000	On a familiar CATA with Extensive Desires Food Patient Conf. On State Conf. On Con	\$ 22,0 \$ 16,6 \$ 17,0 \$ 1	14 1	28,00% 20,00%	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	\$73.19 \$ \$29.31 \$ \$41.00 \$ \$61.99 \$ \$5.63 \$ \$5.63 \$ \$5.43 \$ \$147.94 \$ \$147.94 \$ \$129.00 \$ \$2.59 \$ \$2.59 \$ \$1.25 \$ \$1.2	452.89 \$ 452.89 \$ 452.89 \$ 452.89 \$ 452.80 \$ 5 2.81 \$ 452.11 \$ 5 2.85 \$ 152.80 \$ 5 2.85 \$ 152.80 \$ 5 2.85 \$ 152.80 \$ 5 2.85 \$ 152.80 \$ 5 2.85 \$ 152.80 \$ 5 2.85 \$ 152.80 \$ 5 2.85 \$ 152.80 \$ 152	\$ 367.43 \$ 500.55 \$ 223.6 \$ 543.4 \$ 245.6 \$ 34.74 \$ 100.00 \$ 87.60 \$ 17.6 \$ 17.6 \$ 87.60 \$ 87.60 \$ 87.60 \$ 17.5 \$ 100.51 \$ 10.51 \$ 10.51 \$ 10.51 \$ 3.24	Ined	\$ 311. \$ 311. \$ 311. \$ 312. \$ 32. \$ 35. \$
60131321 55202	On a final shall shall be desired before the shall be desired by the shall be	\$ 22,0 \$ 16,6 \$ 17,0 \$ 1	14 S 17,491 15 S 25,491 16 S 25,491 17 S 17 S 25,491 17 S 17	200% 2000% 2	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	\$73.19 \$ \$29.31 \$ 41.00 \$ \$19.29 \$ \$50.90 \$ \$61.29 \$ \$50.90 \$ \$63.3 \$ \$4.43 \$ \$147.94 \$ \$147.94 \$ \$129.60 \$ \$2.59 \$ \$129.60 \$ \$129.60 \$ \$129.60 \$ \$15.55 \$ \$5.63 \$ \$5.63 \$	452.29 \$ 452.29 \$ 655.26 \$ 760.00 \$ 3.31.55 \$ 760.00 \$ 3 40.14 \$ 1	\$ 387.43 \$ 500.55 \$ 500.55 \$ 263.8 \$ 650.23 \$ 34.34 \$ 2.45 \$ 34.73 \$ 100.00 \$ 87.60 \$ 17.50 \$	Ined	\$ 311 \$ 311 \$ 311 \$ 311 \$ 311 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3
8601 31321 552302 552302 562503 565001 565001 5650001 5650001 5650002 5650001 5650001 5650001 5650001 5650001 5650001 5650001	On a financial CATA with Exercised Students Class of America CATA with Exercised Students Class of Technic Catalogue CATA Catalogue CATA with CATALOgue C	1	14 15 17,491	200% 200% 200% 200% 200% 200% 200% 200%	\$: : : : : : : : : : : : : : : : : : :	\$73.19 \$ \$29.31 \$ \$41.90 \$ \$61.90 \$ \$50.80 \$ \$3.63 \$ \$50.80 \$ \$3.63 \$ \$447.94 \$ \$147.94 \$ \$147.94 \$ \$147.94 \$ \$147.94 \$ \$15.95 \$ \$2.90 \$ \$2.90 \$ \$1.90	452.29 \$ 452.29 \$ 452.20 \$ 1	\$ 387,43 \$ 500,56 \$ 283,0 \$ 650,23 \$ 34,34 \$ 245,0 \$ 36,72 \$ 100,00 \$ 175,0 \$	Incl \$ 400.00 \$ 430.00 \$ 430.00 \$ 430.00 \$ 55.00 \$ 5	\$ 311 \$ 311 \$ 312 \$ 313 \$ 5 \$ 325 \$
60131321 552702	Out if analysis of 17 with Executed Students Assistant Students Section Assistant Students Section Assistant Students Section Assistant Section Section Section Assistant Section	1	14 \$ 17,491 14 \$ 17,491 19 \$ 2 12,596 19 \$ 2 12,596 19 \$ 2 12,596 19 \$ 2 12,596 10 \$ 2 14,596 10 \$ 2 14,596 10 \$ 1 4,596 1	78,00% 20	\$: : : : : : : : : : : : : : : : : : :	\$73.19 \$ \$29.31 \$ \$41.60 \$ \$41.60 \$ \$50.80 \$ \$50.80 \$ \$3.63 \$ \$54.43 \$ \$147.94 \$ \$147.94 \$ \$129.60 \$ \$2.99 \$ \$2.99 \$ \$2.99 \$ \$2.99 \$ \$129.60 \$ \$15.55 \$ \$5.57 \$ \$15.55 \$ \$5.67 \$ \$13.61 \$ \$2.90 \$ \$5.67 \$ \$5.67 \$ \$13.61 \$ \$2.90 \$ \$5.67 \$ \$5.67 \$ \$5.67 \$ \$5.67 \$ \$5.67 \$ \$5.68 \$ \$5.68 \$ \$5.69 \$ \$5.69 \$ \$5.60 \$ \$5.	45229 \$ 45226 45226	\$ 900.50 \$ 900.50 \$ 203.6 \$ 650.23 \$ 34.34 \$ 36.79 \$ 100.00 \$ 100.00 \$ 177.6 \$	Ingl S 500.00 S 500.0	\$ 351 \$ 321 \$ 321 \$ 325 \$ 325
60131321 55202	Out of another CETS with Enteroined Studies* Conf. American Cetter Studies* Conf. American Cetter Studies* Conf. American Cetter Studies* Conf. Conf. Cetter Studies* Cetter Studies* Conf. Cetter Studies*	1	14 15 17,491	200% 200% 200% 200% 200% 200% 200% 200%	\$: : : : : : : : : : : : : : : : : : :	\$73.19 \$ \$29.31 \$ \$41.90 \$ \$61.90 \$ \$50.80 \$ \$3.63 \$ \$50.80 \$ \$3.63 \$ \$447.94 \$ \$147.94 \$ \$147.94 \$ \$147.94 \$ \$147.94 \$ \$15.95 \$ \$2.90 \$ \$2.90 \$ \$1.90	452.29 \$ 452.29 \$ 452.20 \$ 1	\$ 387,43 \$ 500,56 \$ 283,0 \$ 690,23 \$ 34,34 \$ 245,0 \$ 36,73 \$ 100,00 \$ 100,00 \$ 175,0 \$	Incl \$ 400.00 \$ 430.00 \$ 430.00 \$ 430.00 \$ 55.00 \$ 5	\$ 311 \$ 311 \$ 311 \$ 311 \$ 311 \$ 3 \$ 311 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3
60131321 55202 552	On a final hash CAT with Exercised Students Floor Finders Can Finder	1	14 \$ 17,291 14 \$ 2,250 15 \$ 2,250 16 \$ 2,250 17 \$ 2,250 17 \$ 2,250 18 \$ 2,250	200% 200% 200% 200% 200% 200% 200% 200%	\$	\$73.19 \$ \$29.31 \$ \$29.31 \$ \$41.90 \$ \$50.80 \$ \$3.63 \$ \$50.80 \$ \$3.63 \$ \$447.94 \$ \$147.94 \$ \$129.90 \$ \$2.59 \$ \$2.59 \$ \$2.59 \$ \$2.59 \$ \$3.63 \$ \$3	452.29 \$ 452.29 \$ 452.20 \$ 1	\$ 387,43 \$ 500,56 \$ 283,0 \$ 690,23 \$ 34,34 \$ 245,0 \$ 36,73 \$ 100,00 \$ 100,00 \$ 175,0 \$	Ingl S 500.00 S 500.0	\$ 311 \$ 311 \$ 311 \$ 311 \$ 311 \$ 3 \$ 311 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3
60131321 32202 322	Out of anniest 411 with Executed Souther Conf.	1	1	2000% 2011% 2011% 2011% 2011% 2000%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$753.10 \$ \$ \$753.10 \$ \$ \$753.10 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	10 10 10 10 10 10 10 10	\$ 387,43 \$ 500,55 \$ 500,55 \$ 600,55 \$ 600,55 \$ 600,23	Ingl 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 5 400.00 5 5 5 5 5 5 5 5 5	\$ 31 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
60131321 52202 522	Co. of an about CAT with Executed Students That Finders Con Finders Trained Students Con Finders Trained Students Con Finders Trained Students Contributed Students Contri	1	1	2000% 2000%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$757.10 \$ \$ \$757.10 \$ \$ \$757.10 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	452.89 1 452	\$ 387,43 \$ 500,55 \$ 500,55 \$ 686,23 \$ 483,434 \$ 243,6 \$ 105,6 \$ 175,6 \$ 175,	Incid S	\$ 31.5 \$ 31.5 \$ 32.5 \$ 3.5 \$ 3
60131321 55200 55200 55200 55200 55200 55200 55200 55200 55300 55300 55300 55300 555	Out of anniest 411 with Executed Souther Conf.	1	1	2000% 2011% 2011% 2011% 2011% 2000%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$753.10 \$ \$ \$753.10 \$ \$ \$753.10 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	10 10 10 10 10 10 10 10	\$ 387,43 \$ 500,55 \$ 500,55 \$ 600,55 \$ 600,55 \$ 600,23	Ingl 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 400.00 5 5 400.00 5 5 5 5 5 5 5 5 5	\$ 311 \$ 311 \$ 311 \$ 311 \$ 325 \$ 325
	On if annies 411 with Executed Souther Conf. Co	1	1	2800% 2001% 2011% 2011% 2001% 2001% 2000%	\$	\$773.10 \$ 1	452.29 3 452	\$ 387,43 3	Ired S 400.00 S 400.00 S 400.00 S 400.00 S 400.00 S 400.00 S 200.00 S 200.0	\$ 3113 31 31 31 31 31 31 31 31 31 31 31 3
1907.11321 19292	Go. 4 familiari G.17 ach Executed Sender Control Cont	1	1	2000% 2000%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$757.10 \$ \$ \$757.10 \$ \$ \$757.10 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	452.89 1 452	\$ 387,43 \$ 387,43 \$ 387,43 \$ 5 50,55	Intel	\$ 3111 \$ 311 \$ 311 \$ 311 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3 \$ 3
	On if annies 411 with Executed Souther Conf. Co	1	12 1 1 1 1 1 1 1 1 1	20095 20075 20115 20175 20175 20175 20075	S	777.19 5 777	452.99 4 4 4 4 5 6 6 6 6 6 6 6 6 6	\$ 387,43 \$ 387,43 \$ 5 0,055 \$ 5 0,05	Intel	\$ 3111 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3

								/
		B6	B6	B6		B7		
Drising Hom	B6 B&W	86 8&W	86 B&W	86 B&W	87 8&W	87 B&W	88 8&W	89 8&W
Pricing Item	(91 - 119)	(91 - 119)	(91 - 119)	(91 - 119)	(120-139)	(120-139)	(140-159)	(160+)
	(91 - 119)	(91 - 119)	(91 - 119)	(91 - 119)	(120-139)	(120-139)	(140-159)	(160+)
Make	Canon	Canon	Canon	Canon	Canon	Canon	Canon	
	imageRUNNER ADVANCE 8505i	imageRUNNER ADVANCE 8505i						1
Model	II /8595i II Main Engine	II/8595i II Main Engine	VarioPrint DP Line 115 Base	VarioPrint DP Line 115 APPE	VarioPrint DP Line 130 Base	VarioPrint DP Line 140 Base	No Bid	i
Model	imageRUNNER ADVANCE 8595i	imageRUNNER ADVANCE 8505i	License Set	Base License Set	License Set	License Set	NO DIG	i
	II Speed License	II Speed License						i
Zero Base Service and Supplies Pricing	0.0045	0.0045	0.0049	0.0049	0.0049	0.0049	No Bid	l
Optional Included Impression Pricing								
Option #1 Included Base Number Impressions	60,000	80,000	0	0	. 0	. 0	No Bid	i
Option #1 Monthly Base Charge	\$258.00	\$336.00	\$184.00	\$184.00	\$184.00	\$184.00	No Bid	1
Option #1 Overage Rate	0.0043	0.0042	0.0045	0.0045	0.0045	0.0045	No Bid	1
								
Option #2 Included Base Number Impressions	100,000	120,000	300,000	300,000	300,000	300,000	No Bid	1
Option #2 Monthly Base Charge	\$390.00	\$456.00	\$1,756.00	\$1,756.00	\$1,756.00	\$1,756.00	No Bid	i
Option #2 Overage Rate	0.0039	0.0038	0.0043	0.0043	0.0043	0.0043	No Bid	1
								1
Option #3 Included Base Number Impressions	125,000	150,000	700,000	700,000	700,000	700,000	No Bid	1
Option #3 Monthly Base Charge	\$463.00	\$555.00	\$3,373.00	\$3,373.00	\$3,373.00	\$3,373.00	No Bid	1
Option #3 Overage Rate	0.0037	0.0037	0.0041	0.0041	0.0041	0.0041	No Bid	
Additional Service and Supplies Options								1
Increase in rate for inclusion of staples	0.0002 \$300*	0.0002	0.0002	0.0002	0.0002 \$290	0.0002 \$290	No Bid No Bid	ł
Base monthly charge for 2 x 5 coverage	\$300*	\$300* \$600*	\$290 \$580	\$290 \$580	\$290 \$580	\$290 \$580	No Bid No Bid	
Base monthly charge for 3 x 5 coverage	\$300*	\$300*	\$580 \$290	\$580 \$290	\$290	\$580 \$290	No Bid	i
Base monthly charge for 1 x 7 coverage Base monthly charge for 2 x 7 coverage	\$600*	\$600*	\$290 \$580	\$290 \$580	\$580	\$290 \$580	No Bid	ł
Base monthly charge for 2 x 7 coverage Base monthly charge for 3 x 7 coverage	\$900*	\$900*	\$580 \$870	\$580 \$870	\$580	\$580	No Bid	i
Additional Labor Components	\$900-	\$900-	\$870	\$870	\$870	\$870	NO BIG	
Additional End User Training Cost by hours	\$207	\$207	\$207	\$207	\$207	\$207	No Bid	
Additional Advanced / IT Training Cost by hours	\$207	\$207	\$207	\$207	\$207	\$207	No Bid	
Additional IT Support by hours	\$207	\$207	\$207	\$207	\$207	\$207	No Bid	
Percentage increase in Service and Supplies Rate by Service Zone	5207	2207	3207	2207	3207	3207	NO BIU	
Percentage Increase for Rural Zone								
25% uplift for service offered 50-75 miles beyond a service location.	25%	25%	25%	25%	25%	25%	No Bid	í
Percentage Increase for Remote Zone			Products not available in remote					
25% uplift for service offered 75 miles beyond a service location.	25%1	25%1	zones	zones	zones	zones	No Bid	i
Moving Charges by Zone								
Zone 1- No Charge Allowed (100 Yards or Less; or within the same building)								
Zone 2 - Flat Fee (Between Zone 1 and 50 Miles)	\$100 ²	\$100²	\$995	\$995	\$995	\$995	No Bid	1
7	64.003	64.003	Products not available in remote	N- Pri				
Zone 3 Per Mile Fee (Outside of Zone 2)	\$1.00 ³	\$1.00 ³	zones	zones	zones	zones	No Bid	1

Canon- Exhibit B S#22

Contract Award 14PSX0125

Plus Travel

Plus Travel

Plus Spec or S1,495 00 Flat Fee

** Additional Service* NOTE. There is a "call-out" charge of \$180 per incident (in addition to the base monthly charge) for all additional shift coverage plans above.

Additional shift coverage is subject to availability and must be approved by local field service management prior to contracting. Existing sites with 7 x 24 coverage may apply a 50% discount; no "call-out" charge will be assessed.

here are additional flat-rate monthly charges for service on various accessories, as follows:

Model	Mo. Total
Set Finisher Module	\$63
Integrated High Capacity Stacker	\$126
IPDS	\$21
100 Sheet Stapling Finisher	\$27
5,000 Sheet Stacker	\$32
Saddle-Stitch Booklet Maker	\$137
Large Capacity Stacker	\$32
Perfect Binder	\$137
PIM	\$126
Additional HCS	\$126
Setfin	\$63
High Capacity Stacker 2.1 with Top Cover	\$120
High Capacity Stacker 2.1 with Set Finisher	\$180
Paper Input Module Optional A1	\$120
Paper Input Module Optional A1 (350 x 500 mm support)	\$120
Additional High Capacity Stacker with Top Cover	\$120
Print Guard III Set	\$300
Media Enhancement Module	\$200
Powerlift for iHCS (includes 5 pallets)	\$50
DP Link	\$20
DFS30-N (letter; 120VAC/60Hz)	\$210
BLM200 Booklet Maker w starter kit	\$350
Rotator Transport Module For Booklet Maker BLM200	\$100
Powerstacker	\$25
BLM550 Booklet Maker includes Bridge & Bridge Cover	\$750
Booklet Maker	\$1,000
GBC Power Punch	\$600
Glue Binder	\$1,500
CMT-330 Three-knife Trimmer	\$900
IXDP Die Punch Unit	\$120

Canon - Exhibit B Supplement #22	Contract A	ward #14PSX01	25						
				Group C -	Wide Forma	at Devices			
					B&W and Co				
					SEGMENTS	, 2			
							fium	Med	
5.1.1	Low B&W	Low B&W	Low Color/B&W	Medium B&W	Medium B&W	Color		Color/	
Pricing Item	(500-10,000)	(500-10,000)	(500-10,000)	(10,001-50,000)	(10,001-50,000)	(10,001	-50,000)	(10,001-	50,000)
Make	Oce/Canon	2 (2	Color	Oce/Canon		Color	B&W Oce/Canon	Color Ore/Canon	B&W Oce/Canon
Make Model	PW345	Oce/Canon PW365	iPF785	PW450	Oce/Canon PW550	Oce/Canon CW500	CW500	CW700	CW700
Zero Base Service and Supplies Pricing	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
90 day warranty 12 month warranty	Included	Included	Included	Included	Included	Included	Included	Included	Included
Optional Included Impression Pricing									
Supplies included? Option #1 Included Base Number Impressions	No 2,000	No 2,000	No Unlimited	No 10,000	No 10,000	No 5,000	No Incl'd w/ color	No 5,000	No Incl'd w/ color
Option #1 Monthly Base Charge	\$ 96.75	\$ 96.75	Unimited	\$ 332.18	\$ 332.18	\$ 321.43	Incl'd w/ color	\$ 321.43	Incl'd w/ color
Option #1 Overage Rate	\$ 0.04408	\$ 0.04408		\$ 0.02580	\$ 0.02580	\$ 0.04085	Incl'd w/ color	\$ 0.04085	Incl'd w/ color
Option #1 Supplies	none	none		none	none	none	l	none	
Option #2 Included Base Number Impressions	5,000	5,000		15,000	15,000	10,000	Incl'd w/ color	10,000	Incl'd w/ color
Option #2 Monthly Base Charge Option #2 Overage Rate	\$ 215.00 \$ 0.03225	\$ 215.00 \$ 0.03225		\$ 436.38 \$ 0.01720	\$ 436.38 \$ 0.01720	\$ 428.93 \$ 0.03440	Incl'd w/ color Incl'd w/ color	\$ 428.93 \$ 0.03440	Incl'd w/ color Incl'd w/ color
Option #2 Overage rate Option #2 Supplies	none	none		none none	none	none none	aici a w/ color	none	ici u w/ col0f
Option #3 Included Base Number Impressions	10,000	10,000		25,000	25,000	15,000	Incl'd w/ color	15,000	Incl'd w/ color
Option #3 Monthly Base Charge	\$ 333.25			\$ 586.96	\$ 586.96	\$ 536.43	Incl'd w/ color	\$ 536.43	Incl'd w/ color
Option #3 Overage Rate	\$ 0.02795	\$ 0.02795		\$ 0.01505	\$ 0.01505	\$ 0.02795	Incl'd w/ color	\$ 0.02795	Incl'd w/ color
Option #3 Supplies	none	none		none	none	none		none	
Supplies included?	Limited	Limited	No	Limited	Limited	Limited		Limited	
Option #1 Included Base Number Impressions Option #1 Monthly Base Charge	2,000 \$ 119.33	2,000 \$ 119.33	Unlimited	10,000 \$ 465.48	10,000 \$ 465.48	5,000 \$ 500.96	Incl'd w/ color Incl'd w/ color	5,000 \$ 423.56	Incl'd w/ color Incl'd w/ color
Option #1 Working Base Charge Option #1 Overage Rate	\$ 0.04408			\$ 0.02580	\$ 0.02580	\$ 0.04085	Incl'd w/ color	\$ 0.04085	Incl'd w/ color
Option #1 Supplies	2 ctns per year	2 ctns per year		8 ctns per year	8 ctns per year	12 ctns per year		4 ctns per year	
Option #2 Included Base Number Impressions	5,000	5,000		15,000	15,000	10,000	Incl'd w/ color	10,000	Incl'd w/ color
Option #2 Monthly Base Charge	\$ 270.90	\$ 270.90		\$ 622.43	\$ 622.43	\$ 790.13	Incl'd w/ color	\$ 655.76	Incl'd w/ color
Option #2 Overage Rate Option #2 Supplies	\$ 0.03225 5 ctns per year	\$ 0.03225 5 ctns per year		\$ 0.01720 12 ctns per year	\$ 0.01720 12 ctns per year	\$ 0.03440 24 ctns per year	Incl'd w/ color	\$ 0.03440 8 ctns per year	Incl'd w/ color
Option #3 Included Base Number Impressions Option #3 Monthly Base Charge	10,000 \$ 450.43	10,000 \$ 450.43		25,000 \$ 863.23	25,000 \$ 863,23	15,000 \$ 1,059,96	Incl'd w/ color Incl'd w/ color	15,000 \$ 886.88	Incl'd w/ color
Option #3 Overage Rate	\$ 0.02795	\$ 0.02795		\$ 0.01505	\$ 0.01505	\$ 0.02795	Incl'd w/ color	\$ 0.02795	Incl'd w/ color
Option #3 Supplies	10 ctns per year	10 ctns per year		19 ctns per year	19 ctns per year	36 ctns per year		12 ctns per year	
Additional Service and Supplies Options									
Increase in rate for inclusion of staples	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Base monthly charge for 2 x 5 coverage Base monthly charge for 3 x 5 coverage	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Base monthly charge for 3 x 5 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Base monthly charge for 1 x 7 coverage Base monthly charge for 2 x 7 coverage	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Base monthly charge for 2 x 7 coverage Base monthly charge for 3 x 7 coverage	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Additional 1 year warranty printer only	N/A	N/A	540.00	N/A	N/A	N/A	N/A	N/A	N/A
Additional 2 year warranty printer only Additional 1 year warranty printer & scanner	N/A N/A	N/A N/A	990.00 1256.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Additional 2 year warranty printer & scanner	N/A	N/A	2336.00	N/A	N/A	N/A	N/A	N/A	N/A
Scanner monthly base charge Folder monthly base charge	\$ 43.00 \$ 107.50	\$ 43.00 \$ 107.50	N/A N/A	\$ 43.00 \$ 234.35	\$ 43.00 \$ 234.35	\$ 43.00 \$ 107.50	N/A N/A	\$ 43.00 \$ 107.50	N/A N/A
Stacker monthly base charge	5 107.50 N/A	3 107.50 N/A	N/A N/A	\$ 234.33 N/A	3 234.33 N/A	\$ 311.75	N/A N/A	\$ 311.75	N/A
Additional Labor Components									
Additonal End User Training Cost by hours Additonal Advanced / IT Training Cost by hours									
Additonal IT Support by hours									
Percentage increase in Service and Supplies Rate by Service Zone Percentage Increase for Rural Zone									
Percentage Increase for Remote Zone									
Moving Charges by Zone	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Zone 2 - Flat Fee Zone 3 - Flat Fee	\$ 10.75		N/A	N/A \$ 73.10	N/A \$ 73.10	\$ 177.38	Incl'd w/ color	\$ 177.38	Incl'd w/ color
	•								

Canon - Exhibit B Supplement #22 NASPO CA 14PSX0125

Consumables

Item		List	NASPO Purchase	
Number	Description	Price	Price	Yield
1284C001	Océ PlotWave 345/365 Toner (2 x 400g-btl/ctn)	\$ 215.00	\$ 191.00	13,000 sf @ 5%
1284C002	Océ PlotWave 450/550 Toner (2 x 450g-btl/ctn)	\$ 271.00	\$ 209.00	16,145 sf @ 5%
1070036685	Océ PW300/400/500 Series Developer (1x1,750g bottle)	\$ 455.00	\$ 350.00	17,250 sf @ 5%
1070038734	CW500 TONER PEARLS BLACK	\$ 269.00	\$ 229.00	
1070038733	CW500 TONER PEARLS MAGENTA	\$ 269.00	\$ 229.00	
1070038731	CW500 TONER PEARLS YELLOW	\$ 269.00	\$ 229.00	
1070038732	CW500 TONER PEARLS CYAN	\$ 269.00	\$ 229.00	
29800186	CW600PP/650PP/700 Toner Pearls Black x4	\$ 756.00	\$ 396.00	
29800187	CW600PP/650PP/700 Toner Pearls Magenta x4	\$ 756.00	\$ 396.00	
29800188	CW600PP/650PP/700 Toner Pearls Cyan x4	\$ 756.00	\$ 396.00	
29800189	CW600PP/650PP/700 Toner Pearls Yellow x4	\$ 756.00	\$ 396.00	

RFP-37 Rev. 11/22/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079Telephone Number

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date:
18 September 2015

Proposal Due Date:
20 August 2014

SUPPLEMENT DATE: 13 July 2018

CONTRACT AWARD SUPPLEMENT #21

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Print	ters and Related Devices	- NASPO ValuePoint			
FOR:		TERM OF CONTRACT:			
All Using State Agencies and Po	litical Subdivisions	18 September 2015 through 31 December 2019			
		AGENCY REQUISITION NUMBER:			
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT		
CONTRACT VALUE	Business Contract Value	CONTRACT VALUE	Award Value		
n/c	n/c	n/c	n/c		

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #21 has been issued to Contract Award #14PSX0125 to update price schedules for Ricoh USA, Inc. Refer to Exhibit B marked "Supplement #21" when utilizing this Contract Award. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

JANET DELGRECO OLSON

Contract Specialist (Original Signature on Document in Procurement Files)

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #21

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Ricoh USA, Inc.

Company Address: 70 Valley Stream Parkway, Malvern PA 91355

Tel. No.: **973 882-2000** Tel. No.: **973 882-2000**

Contact Person: Mike Pallotta

Contact Person Address: 5 Dedrick Place, West Caldwell NJ 07006

Company E-mail Address and/or Company Web Site: mike.pallotta@ricoh-usa.com www.ricoh-usa.com

Remittance Address: Ricoh USA, Inc., Box 827577, Philadelphia PA 19182-7577

Certification Type (SBE,MBE or None): **None**Certification Type (SBE,MBE or None): **None**

Payment Terms: Net 45 ARO

Below is small business authorized dealer(s) for Ricoh USA, Inc.

Company Name: Advanced Copy Technologies, Inc. dba ACT Group

Company Address: 20 Commerce Drive, Cromwell CT 06416

Tel. No.: 860 632-9294 Tel. No.: 860 632-9294

Contact Person: Cynthia Gondek
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: cindi@advancedcopy.com www.advancedcopy.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Certification Type (SBE,MBE or None): MBE

Payment Terms: Net 30 ARO

Below is authorized dealer(s) for Ricoh USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053/860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Prism Office Solutions

Company Address: 158 Bull Hill Lane, West Haven CT 06516

Tel. No.: 1-866-GOPRISM / 203 937-6006 Fax No.: 203 937-1470

Contact Person:

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: info@prismoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Page 2 of 2

CONTRA	CTOR NAME RICOH U.S.A., INC.				
	SUPPLEMENT 21				
Ітем #	Description of Commodity and/or Services				
1	Click on the following link to bring you to NASPO ValuePoint website to show current pricing for the above Contractor.				
	http://www.naspovaluepoint.org/#/contract-details/56/contractor/282				
	Look for the most recent update for pricing. The following Groups are allowed through Connecticut's Participating Addendum only for Contractor:				
	Group B: High Production equipment Group C: Wide Format equipment Group E: Digital Duplicators				

RFP-37 Rev. 11/22/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date:

Proposal Due Date: 20 August 2014

18 September 2015

SUPPLEMENT DATE: 29 June 2018

CONTRACT AWARD SUPPLEMENT #20

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint				
FOR:		TERM OF CONTRACT:		
All Using State Agencies and Po	litical Subdivisions	18 September 2015 through 31 December 2019		
		AGENCY REQUISITION NUMBER:		
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	Change to Out of State	CHANGE TO TOTAL CONTRACT	
CONTRACT VALUE	Business Contract Value	CONTRACT VALUE	Award Value	
n/c	n/c	n/c	n/c	

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #20 has been issued to Contract Award #14PSX0125 to update price schedules for Xerox Corporation. Refer to Exhibit B marked "Supplement #20" when utilizing this Contract Award. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

APPROVED	
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JANET DELGRECO OLSON

Contract Specialist (Original Signature on Document in Procurement Files) CONTRACT SUPPLEMENT RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #20

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Xerox Corporation

Company Address: 45 Glover Avenue, Norwalk CT 06856-4505

Tel. No.: **857-241-6317 (cell)** Fax No.: **877-518-4579**

Contact Person: C. Yvonne Hickey Delivery: As specified on Purchase Order

Contact Person Address: 201 Merritt Y, Norwalk CT 06851-1056

Company E-mail Address and/or Company Web Site: vvonne.hickey@xerox.com www.xerox.com www.xerox.com www.x

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Below is authorized dealer(s) for Xerox Corporation

Company Name: Advantage Business Systems

Company Address: 30 Hazel Terrace, Lower Level, Suite #J, Woodbridge CT 06585

Tel. No.: 203 777-0011 ext. 712 Fax No.: 203 725-0844

203 745-0231 (cell)
Contact Person: Meir Holtzberg

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mholtzberg@ctxerox.com www.copiersct.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: CBS, A Xerox Company

Company Address: 100 Great Meadow Road, Wethersfield CT 06190

Tel. No.: **860 667-2900 ext. 28171** Fax No.:

Contact Person: Steve Velardi

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: CBS, A Xerox Company

Company Address: **40 Richards Avenue, Norwalk CT 06854**Tel. No.: **203 831-9750 / 860 985-5082**Fax No.:

Contact Person: Bryan Maler

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: bmaler@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #20

Company Name: CBS, A Xerox Company

Company Address: 1480 Boston Post Road, Old Saybrook CT 06475

Tel. No.: **860 667-2900 ext. 28171** Fax No.:

Contact Person: R. Stephen Velardi
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Below is small business authorized dealer(s) for Xerox Corporation

Company Name: Janco Business Systems, Inc.

Company Address: 14 Town Line Road, Wolcott CT 06716

Tel. No.: 203 7879-4936 Fax No.: 203 879-5784

Contact Person: James J. Jannetty
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jimj@janco.us www.jancocopiers.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): SBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Local Xerox Direct Sales Representatives:

Valeria Nichols Ronnie Reaves
Production Solutions Executive Client Manager

<u>valeria.nichols@xerox.com</u> <u>ronnie.reaves@xerox.com</u>

203 424-8206 (cell) 203 617-7425 (cell)

585 422-5700 (voicemail) 585 422-5292 (voicemail)

Dave Derosa Art Musumeci

Client Manager Production Solutions Executive david.derosa@xerox.com arturo.musumeci@xerox.com

203 617-7306 (cell) 646 593-0904 (cell)

585 422-5389 (voicemail) 212 716-4685 (voicemail)

Toll Free Services - Xerox Corporation

Customer Service/Billing - Billing Issues

Phone number: 800-435-6333 Fax number: 888-323-6556

Xerox Service/Support – Equipment Service Issues

Phone number: 800-822-2979

Xerox Metered Supplies/Auto Replenishment – to order metered supplies

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #20

Phone number: 800-599-2198 Fax number: 877-677-7009

Xerox E-Support Team – Support inquiries related to online meter readings and invoice retrieval

Phone number: 888-998-9922 Fax number: 972-420-5194 Email: cbo@pahv.xerox.com

Customer Relations Hot Line – Customer Issues that cannot be resolved by the above numbers: 877-979-8498

CONTRACTOR NAME		XEROX CORPORATION			
	SUPPLEMENT 20				
Ітем#		Description of Commodity and/or Services			
1		e following link to bring you to NASPO ValuePoint website to ent pricing for the above Contractor.			
	http://www	w.naspovaluepoint.org/portfolios/portfolio-contractor/301/			
	The following	n to <i>Documents</i> and look for the most recent update for pricing. ing Groups are allowed through Connecticut's Participating only for Contractor:			
	Group B: H	ligh Production equipment			
		Connecticut's Participating Addendum <u>no leasing</u> is allowed for ent offering on NASPO ValuePoint's Master Agreement.			

RFP-37 Rev. 11/22/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079 Telephone Number

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES PROCUREMENT DIVISION 450 Columbus Boulevard, Hartford, CT 06103 CONTRACT AWARD NO.: 14PSX0125

Contract Award Date: 18 September 2015

Proposal Due Date: 20 August 2014

SUPPLEMENT DATE: 23 April 2018

CONTRACT AWARD SUPPLEMENT #19

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint

FOR:		TERM OF CONTRACT:		
All Using State Agencies and Po	litical Subdivisions	18 September 2015 through 31 December 2019		
		AGENCY REQUISITION NUMBER:		
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT	
CONTRACT VALUE	BUSINESS CONTRACT VALUE	CONTRACT VALUE	Award Value	
n/c	n/c	n/c	n/c	

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

CASH DISCOUNTS: Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

PRICE BASIS: Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #19 has been issued to Contract Award #14PSX0125 to update price schedules for Konica Minolta Business Solutions USA, Inc. and Ricoh USA, Inc. Refer to Exhibit B marked "Supplement #19" when utilizing this Contract Award. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

APPROVED			

JANET DELGRECO OLSON

Contract Specialist

(Original Signature on Document in Procurement Files)

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #19

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Konica Minolta Business Solutions USA, Inc.

Company Address: 1595 Spring Hill Road, STE 410, Vienna VA 22182

Tel. No.: **813 207-8276** Fax No.:

Contact Person: Kristen McKenna Delivery: As specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kmckenna@kmbs.konicaminolta.us

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Below are small business authorized dealer(s) for Konica Minolta Business Solutions USA, Inc.

Company Name: Quality Business Systems, Inc.

Company Address: 211 Shunpike Road, Suite 2, Cromwell CT 06416

Tel. No.: 860 635-6987 Fax No.: 860 632-7973

Contact Person: **George Melendez**Contact Person Address: **same as above**

Company E-mail Address and/or Company Web Site: http://qualitybusinesssystem.com/ qbscromwell@yahoo.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days
Counties: Middlesex

Below are authorized dealers and direct branches for Konica Minolta Business Solutions USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053 / 860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): NONE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham

Company Name: American Copy Service Center

Company Address: 2095 S. Main Street, Waterbury CT 06706

Tel. No.: **203 756-1259** Fax No.: **203 575-1173**

Contact Person: William Harris

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://www.americancopyservice.com/index.html

bill@americancopyservice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Fairfield, Litchfield, New Haven

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RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #19

Company Name: Cataw, Inc. dba Supreme Copy

Company Address: 15 Giles Avenue, Suite 11A, North Haven CT 06473 Tel. No.: 203 239-6511 Fax No.: 203 239-6230

Contact Person: Tom Veno

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://supremecopy.com/ tjveno@supremecopy.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days **Counties: New Haven**

Company Name: Derenzy Document Solutions, Inc.

Company Address: 130 Doty Circle, West Springfield MA 01089

Tel. No.: 413 739-4706 Fax No.: 413 739-6407

Contact Person: Mary DeRenzy

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://www.derenzy.com/ marvd@derenzv.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Hartford

Company Name: Konica Minolta - Hartford Branch

Company Address: 550 Marshall Phelps Road, Windsor CT 06095

Tel. No.: 860 697-2700 Fax No.: **860 697-2393**

Contact Person: Chris Spagnoletti Contact Person Address: same as above

cspagnoletti@kmbs.konicaminolta.us Company E-mail Address and/or Company Web Site: http://konicaminolta.us/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Hartford, Litchfield, Tolland, Windham

Company Name: Konica Minolta – Southern Connecticut Branch Company Address: 2 Enterprise Drive, Suite 410, Shelton CT 06484

Tel. No.: 203 712-2450 Fax No.: 203 925-7720

Contact Person: Ron Dehmer

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://konicaminolta.us/ dehmerr@kmbs.konicaminolta.us/

Remittance Address: n/a

Agrees to Supply Political SubDivisions: Yes Certification Type (SBE, MBE or None): None

Payment Terms: Net 45 days

Counties: Fairfield, Middlesex, New Haven, New London

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CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #19

Purchase Orders for Konica Minolta should be filled out as outlined below:

Orders for Non-Cancelable Rental	Order for Purchase & Maintenance
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O A&A Office System	
500 Day Hill Road, Windsor CT 06095	
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O American Copy Service Center	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolda.us	
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O Supreme Copy	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolta.us	
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O Derenzy Document Solutions, Inc.	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolta.us	
Konica Minolta Business Solutions U.S.A., Inc.	Konica Business Solutions U.S.A., Inc.
C/O KMBS Hartford Branch	C/O KMBS Hartford Branch
500 Day Hill Road, Windsor CT 06095	500 Day Hill Road, Windsor CT 06095
Email: windorders@kmbs.konicaminolta.us	Email: windorders@kmbs.konicaminolta.us
Konica Minolta Business Solutions U.S.A., Inc.	Konica Minolta Business Solutions U.S.A., Inc.
C/O KMBS Shelton Branch	C/O KMBS Shelton Branch
500 Day Hill Road, Windsor CT 06095	500 Day Hill Road, Windsor CT 06095
Email: windorders@kmbs.konicaminolta.us	Email: windorders@kmbs.konicaminolta.us
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O Quality Business Solutions, Inc.	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolta.us	

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #19

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Ricoh USA, Inc.

Company Address: 70 Valley Stream Parkway, Malvern PA 91355

Tel. No.: **973 882-2000** Tel. No.: **973 882-2000**

Contact Person: Mike Pallotta

Contact Person Address: 5 Dedrick Place, West Caldwell NJ 07006

Company E-mail Address and/or Company Web Site: mike.pallotta@ricoh-usa.com www.ricoh-usa.com

Remittance Address: Ricoh USA, Inc., Box 827577, Philadelphia PA 19182-7577

Certification Type (SBE,MBE or None): **None**Certification Type (SBE,MBE or None): **None**

Payment Terms: Net 45 ARO

Below is small business authorized dealer(s) for Ricoh USA, Inc.

Company Name: Advanced Copy Technologies, Inc. dba ACT Group

Company Address: 20 Commerce Drive, Cromwell CT 06416

Tel. No.: 860 632-9294 Tel. No.: 860 632-9294

Contact Person: Cynthia Gondek
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: cindi@advancedcopy.com www.advancedcopy.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Certification Type (SBE,MBE or None): MBE

Payment Terms: Net 30 ARO

Below is authorized dealer(s) for Ricoh USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053/860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Prism Office Solutions

Company Address: 158 Bull Hill Lane, West Haven CT 06516

Tel. No.: 1-866-GOPRISM / 203 937-6006 Fax No.: 203 937-1470

Contact Person:

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: info@prismoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

CONTRACTOR NAME KONICA BUSINESS SOLUTIONS USA, INC.				
	SUPPLEMENT 19			
Ітем#	Description of Commodity and/or Services			
1	Click on the following link to bring you to NASPO ValuePoint website to show current pricing for the above Contractor.			
	http://www.naspovaluepoint.org/#/contract-details/56/contractor/281			
	Look for the most recent update for pricing. The following categories are allowed through Connecticut's Participating Addendum only for this Contractor:			
	Group B: High Production equipment			
	Note: Per Connecticut's Participating Addendum <u>no leasing</u> is allowed for any equipment offering on NASPO ValuePoint's Master Agreement.			

CONTRACTOR NAME RICOH U.S.A., INC.					
	SUPPLEMENT 19				
Ітем #	Description of Commodity and/or Services				
1	Click on the following link to bring you to NASPO ValuePoint website to show current pricing for the above Contractor.				
	http://www.naspovaluepoint.org/#/contract-details/56/contractor/282				
	Look for the most recent update for pricing. The following Groups are allowed through Connecticut's Participating Addendum only for Contractor:				
	Group B: High Production equipment Group C: Wide Format equipment Group E: Digital Duplicators				

RFP-37 Rev. 11/22/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date:
18 September 2015

Proposal Due Date:
20 August 2014

SUPPLEMENT DATE:

19 January 2018

CONTRACT AWARD SUPPLEMENT #18

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint				
FOR:		TERM OF CONTRACT:		
All Using State Agencies and Po	litical Subdivisions	18 September 2015 through 31 December 2019		
		AGENCY REQUISITION NUMBER:		
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT	
CONTRACT VALUE	BUSINESS CONTRACT VALUE	CONTRACT VALUE	Award Value	
n/c	n/c	n/c	n/c	

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #18 has been issued to Contract Award #14PSX0125 to update price schedules for all Contractors on State of Connecticut's Participating Addendums. Refer to Exhibit B marked "Supplement #18" when utilizing this Contract Award. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

APPROVED_		
	JANET DELGRECO OLSON	

Contract Specialist (Original Signature on Document in Procurement Files)

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #18

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: **631 330-5443** Fax. No.: **631 330-5459**

Contact Person: Dave Rothauser Delivery: as specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: drothauser@cusa.canon.com www.usa.canon.com

Remittance Address: See Below

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon Financial Services, Inc.

Company Address: **158 Gaither Drive, Suite 200, Mt. Laurel NJ 08054**Tel. No.: **1-800-220-0200**Fax. No.: **1-856-505-1986**

Contact Person: Reena Maley

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: Governmentaccounts@cfs.canon.com

Remittance Address: 14904 Collections Center Drive, Chicago IL 60693

Certification Type (SBE,MBE or None):

Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: 0% 00 Net 45

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: **866-677-9844** Fax No.: **866-677-9848**

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: **455 Governor's Highway, South Windsor CT 06074** *Tel. No.:* **860 528-9881** *Fax No.:* **860 289-3512**

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.ryanbusiness.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #18

Below is authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Flo-Tech

Company Address: 699 Middle Street, Middletown CT 06457

Tel. No.: 860 613-3333 Fax No.: 860 613-3340

Contact Person: Jennifer LaBonte Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jennifer.labonte@flotech.net http://flotech.net/

Remittance Address: n/a

Certification Type (SBE.MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: LDI/Mohegan LLC dba KOTA Solutions Company Address: 13 Crow Hill Road, Uncasville CT 06382

Tel. No.: 860 862-6274 Fax No.: 860 862-6140

Contact Person: Lynn Foster

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: lfoster@kotasolutions.com http://www.kotasolutions.com/

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Konica Minolta Business Solutions USA, Inc.

Company Address: 1595 Spring Hill Road, STE 410, Vienna VA 22182

Fax No.: Tel. No.: 813 207-8276

Contact Person: Kristen McKenna Delivery: As specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kmckenna@kmbs.konicaminolta.us

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Below are small business authorized dealer(s) for Konica Minolta Business Solutions USA, Inc.

Company Name: Quality Business Systems, Inc.

Company Address: 211 Shunpike Road, Suite 2, Cromwell CT 06416

Tel. No.: 860 635-6987 Fax No.: 860 632-7973

Contact Person: George Melendez Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://qualitybusinesssystem.com/ qbscromwell@vahoo.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): MBE Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days **Counties: Middlesex**

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CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #18

Below are authorized dealers and direct branches for Konica Minolta Business Solutions USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053 / 860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): NONE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham

Company Name: American Copy Service Center

Company Address: 2095 S. Main Street, Waterbury CT 06706

Contact Person: William Harris

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://www.americancopyservice.com/index.html

bill@americancopyservice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Fairfield, Litchfield, New Haven

Company Name: Cataw, Inc. dba Supreme Copy

Company Address: 15 Giles Avenue, Suite 11A, North Haven CT 06473

Tel. No.: 203 239-6511

Fax No.: 203 239-6230

Contact Person: Tom Veno

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://supremecopy.com/ tjveno@supremecopy.com/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: New Haven

Page 4 of 10

CONTRACT SUPPLEMENT RFP-37 - Rev. 11/22/16

Prev. Rev. 4/28/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #18

Company Name: Derenzy Document Solutions, Inc.

Company Address: 130 Doty Circle, West Springfield MA 01089

Tel. No.: **413 739-4706** Fax No.: **413 739-6407**

Contact Person: Mary DeRenzy

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://www.derenzy.com/ maryd@derenzy.com/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Hartford

Company Name: Konica Minolta - Hartford Branch

Company Address: 550 Marshall Phelps Road, Windsor CT 06095

Tel. No.: **860 697-2700** *Fax No.*: **860 697-2393**

Contact Person: Chris Spagnoletti
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://konicaminolta.us/ cspagnoletti@kmbs.konicaminolta.us/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Hartford, Litchfield, Tolland, Windham

Company Name: Konica Minolta – Southern Connecticut Branch Company Address: 2 Enterprise Drive, Suite 410, Shelton CT 06484

Tel. No.: **203 712-2450** *Fax No.:* **203 925-7720**

Contact Person: Ron Dehmer

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://konicaminolta.us/ dehmerr@kmbs.konicaminolta.us/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Fairfield, Middlesex, New Haven, New London

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #18

Purchase Orders for Konica Minolta should be filled out as outlined below:

Orders for Non-Cancelable Rental	Order for Purchase & Maintenance
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O A&A Office System	
500 Day Hill Road, Windsor CT 06095	
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O American Copy Service Center	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolda.us	
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O Supreme Copy	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolta.us	
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O Derenzy Document Solutions, Inc.	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolta.us	
Konica Minolta Business Solutions U.S.A., Inc.	Konica Business Solutions U.S.A., Inc.
C/O KMBS Hartford Branch	C/O KMBS Hartford Branch
500 Day Hill Road, Windsor CT 06095	500 Day Hill Road, Windsor CT 06095
Email: windorders@kmbs.konicaminolta.us	Email: windorders@kmbs.konicaminolta.us
Konica Minolta Business Solutions U.S.A., Inc.	Konica Minolta Business Solutions U.S.A., Inc.
C/O KMBS Shelton Branch	C/O KMBS Shelton Branch
500 Day Hill Road, Windsor CT 06095	500 Day Hill Road, Windsor CT 06095
Email: windorders@kmbs.konicaminolta.us	Email: windorders@kmbs.konicaminolta.us
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O Quality Business Solutions, Inc.	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolta.us	

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #18

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Ricoh USA, Inc.

Company Address: 70 Valley Stream Parkway, Malvern PA 91355

Tel. No.: **973 882-2000** Tel. No.: **973 882-2000**

Contact Person: Mike Pallotta

Contact Person Address: 5 Dedrick Place, West Caldwell NJ 07006

Company E-mail Address and/or Company Web Site: mike.pallotta@ricoh-usa.com www.ricoh-usa.com

Remittance Address: Ricoh USA, Inc., Box 827577, Philadelphia PA 19182-7577

Certification Type (SBE,MBE or None): **None**Certification Type (SBE,MBE or None): **None**

Payment Terms: Net 45 ARO

Below is small business authorized dealer(s) for Ricoh USA, Inc.

Company Name: Advanced Copy Technologies, Inc. dba ACT Group

Company Address: 20 Commerce Drive, Cromwell CT 06416

Tel. No.: 860 632-9294 Tel. No.: 860 632-9294

Contact Person: Cynthia Gondek
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: cindi@advancedcopy.com www.advancedcopy.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Certification Type (SBE,MBE or None): MBE

Payment Terms: Net 30 ARO

Below is authorized dealer(s) for Ricoh USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053/860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Prism Office Solutions

Company Address: 158 Bull Hill Lane, West Haven CT 06516

Tel. No.: 1-866-GOPRISM / 203 937-6006 Fax No.: 203 937-1470

Contact Person:

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: info@prismoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14

CONTRACT AWARD NO.: 14PSX0125 **Contract Supplement #18**

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Sharp Electronics

Company Address: One Sharp Plaza Suite 1, Mahwah, NJ 07495

Tel. No.: 201 529-8200 / 602 300-0962 Contract Value: \$25,000.00 (est.) Fax. No.: 201 529-9454 Delivery: As stated on Purchase Order

Contact Person: Craig Pulver

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: pulverc@sharpsec.com

Remittance Address: N/A

Certification Type (SBE,MBE or None): none Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: 0% 00 Net 45

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Xerox Corporation

Company Address: 45 Glover Avenue, Norwalk CT 06856-4505

Tel. No.: 857-241-6317 (cell) Fax No.: 877-518-4579

Contact Person: C. Yvonne Hickey Delivery: As specified on Purchase Order

Contact Person Address: 201 Merritt Y, Norwalk CT 06851-1056

Company E-mail Address and/or Company Web Site: vvonne.hickey@xerox.com www.xerox.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Below is authorized dealer(s) for Xerox Corporation

Company Name: Advantage Business Systems

Company Address: 30 Hazel Terrace, Lower Level, Suite #J, Woodbridge CT 06585

Tel. No.: 203 777-0011 ext. 712 Fax No.: 203 725-0844

203 745-0231 (cell)

Contact Person: Meir Holtzberg

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mholtzberg@ctxerox.com www.copiersct.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: CBS, A Xerox Company

Company Address: 100 Great Meadow Road, Wethersfield CT 06190

Tel. No.: 860 667-2900 ext. 28171 Fax No.:

Contact Person: Steve Velardi

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #18

Company Name: CBS, A Xerox Company

Company Address: 40 Richards Avenue, Norwalk CT 06854 Tel. No.: 203 831-9750 / 860 985-5082 Fax No.:

Contact Person: Bryan Maler

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: bmaler@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: CBS, A Xerox Company

Company Address: 1480 Boston Post Road, Old Saybrook CT 06475

Tel. No.: **860 667-2900 ext. 28171** Fax No.:

Contact Person: R. Stephen Velardi
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Below is small business authorized dealer(s) for Xerox Corporation

Company Name: Janco Business Systems, Inc.

Company Address: 14 Town Line Road, Wolcott CT 06716

Tel. No.: 203 7879-4936 Fax No.: 203 879-5784

Contact Person: James J. Jannetty
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jimj@janco.us www.jancocopiers.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): SBE Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Local Xerox Direct Sales Representatives:

Valeria Nichols Ronnie Reaves
Production Solutions Executive Client Manager

<u>valeria.nichols@xerox.com</u>
203 424-8206 (cell)

<u>ronnie.reaves@xerox.com</u>
203 617-7425 (cell)

585 422-5700 (voicemail) 585 422-5292 (voicemail)

Dave Derosa Art Musumeci

Client Manager Production Solutions Executive david.derosa@xerox.com arturo.musumeci@xerox.com

203 617-7306 (cell) 646 593-0904 (cell)

585 422-5389 (voicemail) 212 716-4685 (voicemail)

RFP-37 - Rev. 11/22/16 Prev. Rev. 4/28/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #18

Toll Free Services – Xerox Corporation

Customer Service/Billing – Billing Issues

Phone number: 800-435-6333 Fax number: 888-323-6556

Xerox Service/Support – Equipment Service Issues

Phone number: 800-822-2979

Xerox Metered Supplies/Auto Replenishment – to order metered supplies

Phone number: 800-599-2198 Fax number: 877-677-7009

Xerox E-Support Team – Support inquiries related to online meter readings and invoice retrieval

Phone number: 888-998-9922 Fax number: 972-420-5194 Email: cbo@pahv.xerox.com

Customer Relations Hot Line – Customer Issues that cannot be resolved by the above numbers: 877-979-8498

CONTRA	CTOR NAME CANON U.S.A., INC.
	SUPPLEMENT 18
ITEM#	DESCRIPTION OF COMMODITY AND/OR SERVICES
1	Click on the following link to bring you to NASPO ValuePoint website to show current pricing for the above Contractor.
	http://www.naspovaluepoint.org/#/contract-details/56/contractor/280
	Look for the most recent update for pricing. The following categories are allowed through Connecticut's Participating Addendum only for Contractor:
	Group B: High Production equipment
	Group C: Wide Format equipment
	Group F: Scanners (excludes flatbed)
	Note: Per Connecticut's Participating Addendum no leasing is allowed for

any equipment offering on NASPO ValuePoint's Master Agreement.

CONTRA	CTOR NAME KONICA BUSINESS SOLUTIONS USA, INC.		
	SUPPLEMENT 18		
Ітем#	DESCRIPTION OF COMMODITY AND/OR SERVICES		
1	Click on the following link to bring you to NASPO ValuePoint website to show current pricing for the above Contractor.		
	http://www.naspovaluepoint.org/#/contract-details/56/contractor/281		
	Look for the most recent update for pricing. The following categories are allowed through Connecticut's Participating Addendum only for this Contractor:		
	Group B: High Production equipment		
	Note: Per Connecticut's Participating Addendum <u>no leasing</u> is allowed for any equipment offering on NASPO ValuePoint's Master Agreement.		

CONTRA	CTOR NAME RICOH U.S.A., INC.		
	SUPPLEMENT 18		
Ітем #	DESCRIPTION OF COMMODITY AND/OR SERVICES		
1	Click on the following link to bring you to NASPO ValuePoint website to show current pricing for the above Contractor.		
	http://www.naspovaluepoint.org/#/contract-details/56/contractor/282		
	Look for the most recent update for pricing. The following Groups are allowed through Connecticut's Participating Addendum only for Contractor:		
	Group B: High Production equipment Group C: Wide Format equipment Group E: Digital Duplicators		
	Note: Per Connecticut's Participating Addendum <u>no leasing</u> is allowed for any equipment offering on NASPO ValuePoint's Master Agreement.		

CONTRACTOR NAME		SHARP ELECTRONICS		
	SUPPLEMENT 18			
Ітем#	DESCRIPTION OF COMMODITY AND/OR SERVICES			
1	Click on the following link to bring you to NASPO ValuePoint website to show current pricing for the above Contractor.			
	http://www	v.naspovaluepoint.org/#/contract-details/56/contractor/283		
		e most recent update for pricing. The following Groups are ough Connecticut's Participating Addendum only for		
	Group B: H	igh Production equipment		
		Connecticut's Participating Addendum <u>no leasing</u> is allowed for ent offering on NASPO ValuePoint's Master Agreement.		

CONTRA	CONTRACTOR NAME XEROX CORPORATION			
	SUPPLEMENT 18			
Ітем #	DESCRIPTION OF COMMODITY AND/OR SERVICES			
1	Click on the following link to bring you to NASPO ValuePoint website to show current pricing for the above Contractor.			
	http://www.naspovaluepoint.org/#/contract-details/56/contractor/301			
	Look for the most recent update for pricing. The following Groups are allowed through Connecticut's Participating Addendum only for Contractor:			
	Group B: High Production equipment			
	Note: Per Connecticut's Participating Addendum <u>no leasing</u> is allowed for any equipment offering on NASPO ValuePoint's Master Agreement.			

SP-37 - Rev. 11/17/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:
14PSX0125
Contract Award Date:
18 September 2015
Bid Due Date:
20 August 2014
SUPPLEMENT DATE:
11 Octobor 2017

CONTRACT AWARD SUPPLEMENT #17

IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint

FOR:		TERM OF CONTRACT:	
All Using State Agencies and Po	litical Subdivisions	September 18, 2015 through December 31, 2019	
		AGENCY REQUISITION NUMBER:	
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT
CONTRACT VALUE	BUSINESS CONTRACT VALUE	CONTRACT VALUE	Award Value
n/c	n/c	n/c	n/c

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #17 has been issued to Contract Award 14PSX0125 for the following:

1. Effective the date of this Supplement #17 the following changes have been made procuring Canon products from this award. Client Agency shall issue their purchase order with a Canon authorized dealer. Invoicing will be generated by Canon Financial Services, Inc. and payments will be made to Canon Financial Services Inc.

All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

Name: JANET DELGRECO OLSON
(Original Signature on Document in Procurement Files)
Ву:
DEPARTMENT OF ADMINISTRATIVE SERVICES

Title: Contract Specialist Date: October 11, 2017

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #17

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: **631 330-5443** Fax. No.: **631 330-5459**

Contact Person: Dave Rothauser Delivery: as specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: drothauser@cusa.canon.com www.usa.canon.com

Remittance Address: See Below

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon Financial Services, Inc.

Company Address: **158 Gaither Drive, Suite 200, Mt. Laurel NJ 08054**Tel. No.: **1-800-220-0200**Fax. No.: **1-856-505-1986**

Contact Person: Reena Maley

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: Governmentaccounts@cfs.canon.com

Remittance Address: 14904 Collections Center Drive, Chicago IL 60693

Certification Type (SBE,MBE or None): Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: 0% 00 Net 45

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: **866-677-9844** Fax No.: **866-677-9848**

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: **455 Governor's Highway, South Windsor CT 06074**Tel. No.: **860 528-9881**Fax No.: **860 289-3512**

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.ryanbusiness.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

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CONTRACT SUPPLEMENT SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

CONTRACT AWARD NO.: 14PSX0125 **Contract Supplement #17**

Below is authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Flo-Tech

Company Address: 699 Middle Street, Middletown CT 06457

Tel. No.: 860 613-3333 Fax No.: 860 613-3340

Contact Person: Jennifer LaBonte Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jennifer.labonte@flotech.net http://flotech.net/

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: LDI/Mohegan LLC dba KOTA Solutions Company Address: 13 Crow Hill Road, Uncasville CT 06382

Tel. No.: 860 862-6274 Fax No.: 860 862-6140

Contact Person: Lynn Foster

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: Ifoster@kotasolutions.com http://www.kotasolutions.com/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

SP-37 - Rev. 11/17/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

Prev. Rev. 4/28/14

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date:

18 September 2015

Bid Due Date:

20 August 2014

SUPPLEMENT DATE:

17 August 2017

CONTRACT AWARD SUPPLEMENT #16

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint			
FOR:		TERM OF CONTRACT:	
All Using State Agencies and Po	litical Subdivisions	September 18, 2015 through December 31, 2019	
		AGENCY REQUISITION NUMBER:	
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT
CONTRACT VALUE	Business Contract Value	CONTRACT VALUE	Award Value
n/c	n/c	n/c	n/c

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #16 has been issued to Contract Award 14PSX0125 to make the following changes to Xerox Corporation:

- 1. Update Contractor Information and Authorized Dealer information,
- 2. Update pricing for Group B. Refer to Price Lists marked "Supplement #16" when utilizing Contract.

All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

DEPARTMENT OF ADMINISTRATIVE SERVICES
Ву:
(Original Signature on Document in Procurement Files)
Name: JANET DELGRECO OLSON
Title: Contract Specialist
Date: August 17, 2017

CONTRACT SUPPLEMENT SP-37 - Rev. 4/28/14

Prev. Rev. 3/12/14

CONTRACT AWARD NO.: 14PSX0125 **Contract Supplement #16**

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Xerox Corporation

Company Address: 45 Glover Avenue, Norwalk CT 06856-4505

Tel. No.: 857-241-6317 (cell) Fax No.: 877-518-4579

Contact Person: C. Yvonne Hickey Delivery: As specified on Purchase Order

Contact Person Address: 201 Merritt Y, Norwalk CT 06851-1056

Company E-mail Address and/or Company Web Site: yvonne.hickey@xerox.com www.xerox.com <a href="mailto:ww

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Below is authorized dealer(s) for Xerox Corporation

Company Name: Advantage Business Systems

Company Address: 30 Hazel Terrace, Lower Level, Suite #J, Woodbridge CT 06585

Tel. No.: 203 777-0011 ext. 712 Fax No.: 203 725-0844

203 745-0231 (cell)

Contact Person: Meir Holtzberg

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mholtzberg@ctxerox.com www.copiersct.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: CBS, A Xerox Company

Company Address: 100 Great Meadow Road, Wethersfield CT 06190

Tel. No.: 860 667-2900 ext. 28171 Fax No.:

Contact Person: Steve Velardi

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: CBS, A Xerox Company

Company Address: 40 Richards Avenue, Norwalk CT 06854 Fax No.: Tel. No.: 203 831-9750 / 860 985-5082

Contact Person: Bryan Maler

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: bmaler@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #16

Company Name: CBS, A Xerox Company

Company Address: 1480 Boston Post Road, Old Saybrook CT 06475

Tel. No.: **860 667-2900 ext. 28171** Fax No.:

Contact Person: R. Stephen Velardi
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Below is small business authorized dealer(s) for Xerox Corporation

Company Name: Janco Business Systems, Inc.

Company Address: 14 Town Line Road, Wolcott CT 06716

Tel. No.: 203 7879-4936 Fax No.: 203 879-5784

Contact Person: James J. Jannetty
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jimj@janco.us www.jancocopiers.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): SBE Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Local Xerox Direct Sales Representatives:

Valeria Nichols Ronnie Reaves
Production Solutions Executive Client Manager

<u>valeria.nichols@xerox.com</u>
203 424-8206 (cell)

<u>ronnie.reaves@xerox.com</u>
203 617-7425 (cell)

585 422-5700 (voicemail) 585 422-5292 (voicemail)

Dave Derosa Art Musumeci

Client Manager Production Solutions Executive david.derosa@xerox.com arturo.musumeci@xerox.com

203 617-7306 (cell) 646 593-0904 (cell) 585 422-5389 (voicemail) 212 716-4685 (voicemail)

Toll Free Services – Xerox Corporation

Customer Service/Billing - Billing Issues

Phone number: 800-435-6333 Fax number: 888-323-6556

Xerox Service/Support – Equipment Service Issues

Phone number: 800-822-2979

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #16

Xerox Metered Supplies/Auto Replenishment – to order metered supplies

Phone number: 800-599-2198 Fax number: 877-677-7009

Xerox E-Support Team – Support inquiries related to online meter readings and invoice retrieval

Phone number: 888-998-9922 Fax number: 972-420-5194 Email: cbo@pahv.xerox.com

Customer Relations Hot Line - Customer Issues that cannot be resolved by the above numbers: 877-979-8498

SP-37 - Rev. 11/17/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079

Telephone Number

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date: 18 September 2015

Bid Due Date: 20 August 2014

SUPPLEMENT DATE: 11 July 2017

CONTRACT AWARD SUPPLEMENT #15

IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint

FOR:		TERM OF CONTRACT:	
All Using State Agencies and Po	litical Subdivisions	September 18, 2015 through December 31, 2019	
		AGENCY REQUISITION NUMBER:	
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT
CONTRACT VALUE	BUSINESS CONTRACT VALUE	CONTRACT VALUE	Award Value
n/c	n/c	n/c	n/c

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #15 has been issued for the following:

- 1. See attachment following this Supplement #15 removing equipment from Canon U.S.A., Inc. offerings for Group B, Group C and Group F.
- 2. Updated pricing for Ricoh USA, Inc. Refer to Price Schedules marked Supplement 15 when utilizing this Contract Award.

All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

DEPARTMENT OF ADMINISTRATIVE SERVICES
Ву:
(Original Signature on Document in Procurement Files)
Name: JANET DELGRECO OLSON

Name. JANET DELGRECO OLS

Title: Contract Specialist

Date: 7/11/17

CONTRACT SUPPLEMENT SP-37 - Rev. 4/28/14

Prev. Rev. 3/12/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #15

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: **631 330-5443** Fax. No.: **631 330-5459**

Contact Person: Dave Rothauser Delivery: as specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: drothauser@cusa.canon.com www.usa.canon.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: **866-677-9844** Fax No.: **866-677-9848**

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: **455 Governor's Highway, South Windsor CT 06074** *Tel. No.:* **860 528-9881** *Fax No.:* **860 289-3512**

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.ryanbusiness.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Below is authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Flo-Tech

Company Address: 699 Middle Street, Middletown CT 06457

Tel. No.: **860 613-3333** Fax No.: **860 613-3340**

Contact Person: Jennifer LaBonte
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jennifer.labonte@flotech.net http://flotech.net/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

CONTRACT SUPPLEMENT

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #15

Company Name: LDI/Mohegan LLC dba KOTA Solutions Company Address: 13 Crow Hill Road, Uncasville CT 06382

Tel. No.: **860 862-6274** Fax No.: **860 862-6140**

Contact Person: Lynn Foster

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: Ifoster@kotasolutions.com http://www.kotasolutions.com/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Ricoh USA, Inc.

Company Address: 70 Valley Stream Parkway, Malvern PA 91355

Tel. No.: 973 882-2000 Tel. No.: 973 882-2000

Contact Person: Mike Pallotta

Contact Person Address: 5 Dedrick Place, West Caldwell NJ 07006

Company E-mail Address and/or Company Web Site: mike.pallotta@ricoh-usa.com www.ricoh-usa.com

Remittance Address: Ricoh USA, Inc., Box 827577, Philadelphia PA 19182-7577

Certification Type (SBE,MBE or None): **None**Certification Type (SBE,MBE or None): **None**

Payment Terms: Net 45 ARO

Below is small business authorized dealer(s) for Ricoh USA, Inc.

Company Name: Advanced Copy Technologies, Inc. dba ACT Group

Company Address: 20 Commerce Drive, Cromwell CT 06416

Tel. No.: 860 632-9294 Tel. No.: 860 632-9294

Contact Person: Cynthia Gondek
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: cindi@advancedcopy.com www.advancedcopy.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Certification Type (SBE,MBE or None): MBE

Payment Terms: Net 30 ARO

Below is authorized dealer(s) for Ricoh USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053/860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

CONTRACT SUPPLEMENT

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #15

Company Name: Prism Office Solutions

Company Address: 158 Bull Hill Lane, West Haven CT 06516

Tel. No.: **1-866-GOPRISM / 203 937-6006** *Fax No.:* **203 937-1470**

Contact Person:

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: info@prismoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

SUPPLEMENT #15

CANON U.S.A. INC.

The following items are no longer available through CA 14PSX0125:

Group B

VarioPrint 6160 Ultra	
VarioPrint 6200 Ultra	
VarioPrint 6250 Ultra	
VarioPrint 6320 Ultra	

Group C

Océ PW900 Print Engine - 4 rolls
Oce ColorWave 910 Printer

Group F

Canon P-208 II
P-215II
DR-X10CII 120V (Capture Perfect included with Scanner)
DR-6010C (Capture Perfect included with Scanner)
DR-6030C (Capture Perfect included with Scanner)

CONTRACT SUPPLEMENT

SP-37 - Rev. 11/17/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:
14PSX0125
Contract Award Date:
18 September 2015
Bid Due Date:
20 August 2014
SUPPLEMENT DATE:
16 June 2017

CONTRACT AWARD SUPPLEMENT #14

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint

FOR:		TERM OF CONTRACT:			
All Using State Agencies and Political Subdivisions		September 18, 2015 through December 31, 2019			
		AGENCY REQUISITION NUMBER:			
CHANGE TO IN STATE (NON-SB) CONTRACT VALUE CONTRACT VALUE CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE		CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT AWARD VALUE		
		CONTRACT VALUE			
n/c	n/c	n/c	n/c		

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement 14 has been issued to update contact information for Canon U.S.A., Inc. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

DEPARTMENT OF ADMINISTRATIVE SERVICES
Ву:
(Original Signature on Document in Procurement Files)
Name: JANET DELGRECO OLSON

Title: Contract Specialist Date: June 16, 2017

CONTRACT SUPPLEMENT

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #14

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: **631 330-5443** Fax. No.: **631 330-5459**

Contact Person: Dave Rothauser Delivery: as specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: drothauser@cusa.canon.com www.usa.canon.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: **866-677-9844** Fax No.: **866-677-9848**

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: **455 Governor's Highway, South Windsor CT 06074** *Tel. No.:* **860 528-9881** *Fax No.:* **860 289-3512**

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.ryanbusiness.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Below is authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Flo-Tech

Company Address: 699 Middle Street, Middletown CT 06457

Tel. No.: **860 613-3333** Fax No.: **860 613-3340**

Contact Person: Jennifer LaBonte
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jennifer.labonte@flotech.net http://flotech.net/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

CONTRACT SUPPLEMENT CONTRACT AWARD NO.: 14PSX0125 **Contract Supplement #14**

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Company Name: LDI/Mohegan LLC dba KOTA Solutions Company Address: 13 Crow Hill Road, Uncasville CT 06382

Tel. No.: 860 862-6274 Fax No.: 860 862-6140

Contact Person: Lynn Foster

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: lfoster@kotasolutions.com http://www.kotasolutions.com http://www.kot

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

CONTRACT SUPPLEMENT

SP-37 - Rev. 11/17/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079

Telephone Number

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES PROCUREMENT DIVISION 450 Columbus Boulevard, Hartford, CT 06103 CONTRACT AWARD NO.:

14PSX0125

Contract Award Date: 18 September 2015

Bid Due Date: 20 August 2014

SUPPLEMENT DATE: 15 June 2017

CONTRACT AWARD SUPPLEMENT #13

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint						
FOR:		TERM OF CONTRACT:				
All Using State Agencies and Political Subdivisions Septembe		September 18, 2015 thr	oer 18, 2015 through December 31, 2019			
		AGENCY REQUISITION NUMBER:				
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT			
CONTRACT VALUE	BUSINESS CONTRACT VALUE	CONTRACT VALUE	Award Value			
n/c	n/c	n/c	n/c			

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS</u>: Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

PRICE BASIS: Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: **631 330-3613** Fax. No.: 631 330-5459

Delivery: as specified on Purchase Order Contact Person: Mike Hurley

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mhurley@cusa.canon.com www.usa.canon.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

NOTE: Supplement #13 has been issued to Contract Award 14PSX0125 to update products in Group B and Group F for Canon U.S.A., Inc. Refer to Price Schedules marked "Supplement 13". All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

DEPARTMENT OF ADMINISTRATIVE SERVICES
Ву:
(Original Signature on Document in Procurement Files)
Name: JANET DELGRECO OLSON

Title: Contract Specialist

Date: June 15, 2017

CONTRACT SUPPLEMENT SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #13

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: **866-677-9844** Fax No.: **866-677-9848**

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: **455 Governor's Highway, South Windsor CT 06074**Tel. No.: **860 528-9881**Fax No.: **860 289-3512**

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.ryanbusiness.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days

Below is authorized dealer(s) for Canon USA, Inc.

Company Name: Canon Solutions America, Inc.

Company Address: 845 Brook Street, Ste 1-91 Tech Center, Rocky Hill CT 06067

Tel. No.: **860 257-2323** Fax No.: **860 257-4317**

Contact Person: Rick Nocera

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: rnocera@csa.canon.com www.csa.canon.com

Remittance Address: 12379 Collections Center Drive, Chicago, IL 60693

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

CONTRACT SUPPLEMENT

SP-37 - Rev. 11/17/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date:

18 September 2015

Bid Due Date:

20 August 2014

SUPPLEMENT DATE:

21 March 2017

CONTRACT AWARD SUPPLEMENT #12

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO Valuepoint

FOR: All Using State Agencies and Political Subdivisions		TERM OF CONTRACT: September 18, 2015 through December 31, 2019			
CHANGE TO IN STATE (NON-SB) CHANGE TO DAS-CERTIFIED SMALL		CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT		
CONTRACT VALUE	BUSINESS CONTRACT VALUE	CONTRACT VALUE	Award Value		
n/c	n/c	\$25,000.00 (est.)	\$4,025,000.00 (est.)		

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Sharp Electronics

Company Address: One Sharp Plaza Suite 1, Mahwah, NJ 07495

 Tel. No.:
 201 529-8200 / 602 300-0962
 Fax. No.:
 201 529-9454
 Contract Value: \$25,000.00 (est.)

 Contact Person:
 Craig Pulver
 Delivery:
 As stated on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: pulverc@sharpsec.com

Remittance Address: N/A

Certification Type (SBE,MBE or None): **none**Agrees to Supply Political SubDivisions: **Yes**

Prompt Payment Terms: 0% 00 Net 45

Note: Supplement #12 has been issued to Contract Award 14PSX0125 to add Sharp Electronics to award effective the date of this Supplement #12. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

DEPARTMENT OF ADMINISTRATIVE SERVICES
By:
(Original Signature on Document in Procurement Files)

Name: **JANET DELGRECO OLSON** Title: Contract Specialist

Date: March 21, 2017



WSCA-NASPO Master Agreement Terms and Conditions

A Contract for the WSCA-NASPO Cooperative Purchasing Program (WSCA-NASPO)

Acting by and through the State of Nevada (Lead State)

Department of Administration, Purchasing Division 515 E Musser Street, Room 300 Carson City NV 89701

Contact: Shannon Berry, Assistant Chief Procurement Officer

Phone: (775) 684-0171 • Fax: (775) 684-0188 Email: <u>sberry@admin.nv.gov</u>

and

Sharp Electronics Corporation One Sharp Plaza Suite 1 Mahwah NJ 07495

Contact: Craig Pulver, Government Account Executive Phone: (201) 529-8200 • Fax: (201) 529-9454

Email: pulverc@sharpsec.com

1. Master Agreement Order of Precedence

- a. Any Order placed under this Master Agreement shall consist of the following documents:
 - (1) A Participating Entity's Participating Addendum ("PA");
 - (2) These WSCA-NASPO Master Agreement Terms & Conditions;
 - (3) A Purchase Order issued against the Master Agreement;
 - (4) The Statement of Work specific to Participating Entity;
 - (5) The Solicitation, RFP 3091 Copiers, Printers and Related Devices (Attachment AA);
 - (6) Negotiated Items (Attachment BB); and
 - (7) Contractor's response to the Solicitation, as revised (if permitted) and accepted by the Lead State (Attachment CC).
 - Awarded: Groups A and B

b. These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.

2. Definitions

Acceptance means a written notice from a Purchasing Entity to Contractor advising Contractor that the Product has passed its Acceptance Testing. Acceptance of a Product for which acceptance testing is not required shall occur following the completion of delivery, installation, if required, and a reasonable time for inspection of the Product, unless the Purchasing Entity provides a written notice of rejection to Contractor.

Acceptance Testing means the process for ascertaining that the Product meets the standards set forth in the section titled Standard of Performance and Acceptance, prior to Acceptance by the Purchasing Entity.

Contractor means the person or entity delivering Products or performing services under the terms and conditions set forth in this Master Agreement.

Embedded Software means one or more software applications which permanently reside on a computing device.

Intellectual Property means any and all patents, copyrights, service marks, trademarks, trade secrets, trade names, patentable inventions, or other similar proprietary rights, in tangible or intangible form, and all rights, title, and interest therein.

Lead State means the State centrally administering any resulting Master Agreement(s).

Master Agreement means the underlying agreement executed by and between the Lead State, acting on behalf of WSCA-NASPO, and the Contractor, as now or hereafter amended.

Order or Purchase Order means any purchase order, sales order, contract or other document used by a Purchasing Entity to order the Products.

Participating Addendum means a bilateral agreement executed by a Contractor and a Participating Entity incorporating this Master Agreement and any other additional Participating Entity specific language or other requirements, e.g. ordering procedures specific to the Participating Entity, other terms and conditions.

Participating Entity means a state, or other legal entity, properly authorized to enter into a Participating Addendum.

Participating State means a state, the District of Columbia, or one of the territories of the United States that is listed in the Request for Proposal as intending to participate. A Participating State is not required to participate through execution of a Participating Addendum. Upon execution of the Participating Addendum, a Participating State becomes a Participating Entity.

Product means any equipment, software (including embedded software), documentation, service or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Products, supplies and services, and products and services are used interchangeably in these terms and conditions.

Purchasing Entity means a state, city, county, district, other political subdivision of a State, and a nonprofit organization under the laws of some states if authorized by a Participating Addendum, who issues a Purchase Order against the Master Agreement and becomes financially committed to the purchase.

WSCA-NASPO is the WSCA-NASPO Cooperative Purchasing Program, facilitated by the WSCA-NASPO Cooperative Purchasing Organization LLC, a 501(c)(3) limited liability company that is a subsidiary organization the National Association of State Procurement Officials (NASPO), the sole member of WSCA-NASPO. The WSCA-NASPO Cooperative Purchasing Organization facilitates administration of the cooperative group contracting consortium of state chief procurement officials for the benefit of state departments, institutions, agencies, and political subdivisions and other eligible entities (i.e., colleges, school districts, counties, cities, some nonprofit organizations, etc.) for all states and the District of Columbia. The WSCA-NASPO Cooperative Development Team is identified in the Master Agreement as the recipient of reports and may be performing contract administration functions as assigned by the Lead State.

3. Term of the Master Agreement

The initial term of this Master Agreement is for five (5) years; effective upon execution through December 31, 2019. Placements made using the authority provided by this Contract will survive the Contract itself, per terms stated in Section 3.3.10 Survivability of the RFP #3091.

4. Amendments

The terms of this Master Agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the Lead State.

5. Assignment/Subcontracts

- a. Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in part, without the prior written approval of the Lead State.
- b. The Lead State reserves the right to assign any rights or duties, including written assignment of contract administration duties to the WSCA-NASPO Cooperative Purchasing Organization LLC.

6. Price and Rate Guarantee Period

All prices and rates must be guaranteed for the initial term of the Master Agreement. Following the initial Master Agreement period, any request for price or rate adjustment must be for an equal guarantee period, and must be made at least ninety (90) days prior to the effective date. Requests for price or rate adjustment must include sufficient documentation supporting the request. Any

adjustment or amendment to the Master Agreement shall not be effective unless approved by the Lead State. No retroactive adjustments to prices or rates will be allowed.

7. Cancellation

Unless otherwise stated, this Master Agreement may be canceled by either party upon 60 days written notice prior to the effective date of the cancellation. Further, any Participating Entity may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the Participating Addendum. Cancellation may be in whole or in part. Any cancellation under this provision shall not affect the rights and obligations attending orders outstanding at the time of cancellation, including any right of and Purchasing Entity to indemnification by the Contractor, rights of payment for Products delivered and accepted, and rights attending any warranty or default in performance in association with any Order. Cancellation of the Master Agreement due to Contractor default may be immediate.

8. Confidentiality, Non-Disclosure, and Injunctive Relief

- Confidentiality. Contractor acknowledges that it and its employees or agents may, in the a. course of providing a Product under this Master Agreement, be exposed to or acquire information that is confidential to Purchasing Entity's or Purchasing Entity's clients. Any and all information of any form that is marked as confidential or would by its nature be deemed confidential obtained by Contractor or its employees or agents in the performance of this Master Agreement, including, but not necessarily limited to (1) any Purchasing Entity's records, (2) personnel records, and (3) information concerning individuals, is confidential information of Purchasing Entity ("Confidential Information"). Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contractor shall be treated in the same manner as the Confidential Information. Confidential Information does not include information that (1) is or becomes (other than by disclosure by Contractor) publicly known; (2) is furnished by Purchasing Entity to others without restrictions similar to those imposed by this Master Agreement; (3) is rightfully in Contractor's possession without the obligation of nondisclosure prior to the time of its disclosure under this Master Agreement; (4) is obtained from a source other than Purchasing Entity without the obligation of confidentiality, (5) is disclosed with the written consent of Purchasing Entity or; (6) is independently developed by employees, agents or subcontractors of Contractor who can be shown to have had no access to the Confidential Information.
- b. Non-Disclosure. Contractor shall hold Confidential Information in confidence, using at least the industry standard of confidentiality, and shall not copy, reproduce, sell, assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than what is necessary to the performance of Orders placed under this Master Agreement. Contractor shall advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contractor shall use commercially reasonable efforts to assist Purchasing Entity in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the generality of the foregoing, Contractor shall advise Purchasing Entity, applicable

Participating Entity, and the Lead State immediately if Contractor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Master Agreement, and Contractor shall at its expense cooperate with Purchasing Entity in seeking injunctive or other equitable relief in the name of Purchasing Entity or Contractor against any such person. Except as directed by Purchasing Entity, Contractor will not at any time during or after the term of this Master Agreement disclose, directly or indirectly, any Confidential Information to any person, except in accordance with this Master Agreement, and that upon termination of this Master Agreement or at Purchasing Entity's request, Contractor shall turn over to Purchasing Entity all documents, papers, and other matter in Contractor's possession that embody Confidential Information. Notwithstanding the foregoing, Contractor may keep one copy of such Confidential Information necessary for quality assurance, audits and evidence of the performance of this Master Agreement.

- c. Injunctive Relief. Contractor acknowledges that breach of this section, including disclosure of any Confidential Information, will cause irreparable injury to Purchasing Entity that is inadequately compensable in damages. Accordingly, Purchasing Entity may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies that may be available. Contractor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business interests of Purchasing Entity and are reasonable in scope and content.
- d. Purchasing Entity Law. These provisions shall be applicable only to extent they are not in conflict with the applicable public disclosure laws of any Purchasing Entity.

9. Right to Publish

Throughout the duration of this Master Agreement, Contractor must secure from the Lead State prior approval for the release of any information that pertains to the potential work or activities covered by the Master Agreement. The Contractor shall not make any representations of WSCA-NASPO's opinion or position as to the quality or effectiveness of the services that are the subject of this Master Agreement without prior written consent. Failure to adhere to this requirement may result in termination of the Master Agreement for cause.

10. Defaults and Remedies

- a. The occurrence of any of the following events shall be an event of default under this Master Agreement:
 - (1) Nonperformance of contractual requirements; or
 - (2) A material breach of any term or condition of this Master Agreement; or
 - (3) Any certification, representation or warranty by Contractor in response to the solicitation or in this Master Agreement that proves to be untrue or materially misleading; or
 - (4) Institution of proceedings under any bankruptcy, insolvency, reorganization or similar law, by or against Contractor, or the appointment of a receiver or similar

- officer for Contractor or any of its property, which is not vacated or fully stayed within thirty (30) calendar days after the institution or occurrence thereof; or
- (5) Any default specified in another section of this Master Agreement.
- b. Upon the occurrence of an event of default, Lead State shall issue a written notice of default, identifying the nature of the default, and providing a period of 15 calendar days in which Contractor shall have an opportunity to cure the default. The Lead State shall not be required to provide advance written notice or a cure period and may immediately terminate this Master Agreement in whole or in part if the Lead State, in its sole discretion, determines that it is reasonably necessary to preserve public safety or prevent immediate public crisis. Time allowed for cure shall not diminish or eliminate Contractor's liability for damages, including liquidated damages to the extent provided for under this Master Agreement.
- c. If Contractor is afforded an opportunity to cure and fails to cure the default within the period specified in the written notice of default, Contractor shall be in breach of its obligations under this Master Agreement and Lead State shall have the right to exercise any or all of the following remedies:
 - (1) Exercise any remedy provided by law; and
 - (2) Terminate this Master Agreement and any related Contracts or portions thereof; and
 - (3) Impose liquidated damages as provided in this Master Agreement; and
 - (4) Suspend Contractor from being able to respond to future bid solicitations; and
 - (5) Suspend Contractor's performance; and
 - (6) Withhold payment until the default is remedied.
- d. Unless other specified in the Participating Addendum, in the event of a default under a Participating Addendum, a Participating Entity shall provide a written notice of default as described in this section and have all of the rights and remedies under this paragraph regarding its participation in the Master Agreement, in addition to those set forth in its Participating Addendum. Unless otherwise specified in a Purchase Order, a Purchasing Entity shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable Participating Addendum with respect to an Order placed by the Purchasing Entity. Nothing in these Master Agreement Terms and Conditions shall be construed to limit the rights and remedies available to a Purchasing Entity under the applicable commercial code.

11. Shipping and Delivery

a. The prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage shall remain the Contractor's until final inspection and acceptance when responsibility shall pass to the Buyer except as to latent defects, fraud and Contractor's warranty obligations. The minimum shipment amount, if any, will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate

item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.

- b. All deliveries will be "Inside Deliveries" as designated by a representative of the Purchasing Entity placing the Order. Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order. Any damage to the building interior, scratched walls, damage to the freight elevator, etc., will be the responsibility of the Offeror. If damage does occur, it is the responsibility of the Offeror to immediately notify the Purchasing Entity placing the Order.
- c. All products must be delivered in the manufacturer's standard package. Costs shall include all packing and/or crating charges. Cases shall be of durable construction, good condition, properly labeled and suitable in every respect for storage and handling of contents. Each shipping carton shall be marked with the commodity, brand, quantity, item code number and the Ordering Entity's Purchase Order number.

12. Changes in Contractor Representation

The Contractor must notify the Lead State of changes in the Contractor's key administrative personnel, in writing within 10 calendar days of the change. The Lead State reserves the right to approve changes in key personnel, as identified in the Contractor's proposal. The Contractor agrees to propose replacement key personnel having substantially equal or better education, training, and experience as was possessed by the key person proposed and evaluated in the Contractor's proposal.

13. Force Majeure

Neither party to this Master Agreement shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. The Lead State may terminate this Master Agreement after determining such delay or default will reasonably prevent successful performance of the Master Agreement.

14. Indemnification

- a. The Contractor shall defend, indemnify and hold harmless WSCA-NASPO, the Lead State, Participating Entities, and Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable, from and against claims, damages or causes of action including reasonable attorneys' fees and related costs for any death, injury, or damage to property arising from act(s), error(s), or omission(s) of the Contractor, its employees or subcontractors or volunteers, at any tier, relating to the performance under the Master Agreement.
- b. Indemnification Intellectual Property. The Contractor shall defend, indemnify and hold harmless WSCA-NASPO, the Lead State, Participating Entities, Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable ("Indemnified Party"), from and against claims, damages or causes of action including reasonable attorneys' fees and related costs arising out of the claim that the Product or its use, infringes Intellectual Property rights ("Intellectual Property Claim").

- (1) The Contractor's obligations under this section shall not extend to any combination of the Product with any other product, system or method, unless the Product, system or method is:
 - (a) Provided by the Contractor or the Contractor's subsidiaries or affiliates;
 - (b) Specified by the Contractor to work with the Product; or
 - (c) Reasonably required, in order to use the Product in its intended manner, and the infringement could not have been avoided by substituting another reasonably available product, system or method capable of performing the same function; or
 - (d) It would be reasonably expected to use the Product in combination with such product, system or method.
- (2) The Indemnified Party shall notify the Contractor within a reasonable time after receiving notice of an Intellectual Property Claim. Even if the Indemnified Party fails to provide reasonable notice, the Contractor shall not be relieved from its obligations unless the Contractor can demonstrate that it was prejudiced in defending the Intellectual Property Claim resulting in increased expenses or loss to the Contractor. If the Contractor promptly and reasonably investigates and defends any Intellectual Property Claim, it shall have control over the defense and settlement of it. However, the Indemnified Party must consent in writing for any money damages or obligations for which it may be responsible. The Indemnified Party shall furnish, at the Contractor's reasonable request and expense, information and assistance necessary for such defense. If the Contractor fails to vigorously pursue the defense or settlement of the Intellectual Property Claim, the Indemnified Party may assume the defense or settlement of it and the Contractor shall be liable for all costs and expenses, including reasonable attorneys' fees and related costs, incurred by the Indemnified Party in the pursuit of the Intellectual Property Claim. Unless otherwise agreed in writing, this section is not subject to any limitations of liability in this Master Agreement or in any other document executed in conjunction with this Master Agreement.

15. Independent Contractor

The Contractor shall be an independent contractor. Contractor shall have no authorization, express or implied, to bind the Lead State, Participating States, other Participating Entities, or Purchasing Entities to any agreements, settlements, liability or understanding whatsoever, and agrees not to hold itself out as agent except as expressly set forth herein or as expressly agreed in any Participating Addendum.

16. Individual Customers

Except to the extent modified by a Participating Addendum, each Purchasing Entity shall follow the terms and conditions of the Master Agreement and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement, including but not limited to, any indemnity or right to recover any costs as such right is defined in the Master Agreement and applicable Participating Addendum for their

purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contractor will apply the charges and invoice each Purchasing Entity individually.

17. Insurance

- a. Unless otherwise agreed in a Participating Addendum, Contractor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. Contractor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state and having a rating of A-, Class VII or better, in the most recently published edition of Best's Reports. Failure to buy and maintain the required insurance may result in this Master Agreement's termination or, at a Participating Entity's option; result in termination of its Participating Addendum.
- b. Coverage shall be written on an occurrence basis. The minimum acceptable limits shall be as indicated below, with no deductible for each of the following categories:
 - (1) Commercial General Liability covering premises operations, independent contractors, products and completed operations, blanket contractual liability, personal injury (including death), advertising liability, and property damage, with a limit of not less than \$1 million per occurrence/\$2 million general aggregate;
 - (2) Contractor must comply with any applicable State Workers Compensation or Employers Liability Insurance requirements.
- c. Contractor shall pay premiums on all insurance policies. Such policies shall also reference this Master Agreement and shall have a condition that they not be revoked by the insurer until thirty (30) calendar days after notice of intended revocation thereof shall have been given to Purchasing Entity and Participating Entity by the Contractor.
- d. Prior to commencement of performance, Contractor shall provide to the Lead State a written endorsement to the Contractor's general liability insurance policy or other documentary evidence acceptable to the Lead State that (1) names the Participating States identified in the Request for Proposal as additional insured's, (2) provides that no material alteration, cancellation, non-renewal, or expiration of the coverage contained in such policy shall have effect unless the named Participating State has been given at least thirty (30) days prior written notice, and (3) provides that the Contractor's liability insurance policy shall be primary, with any liability insurance of any Participating State as secondary and noncontributory. Unless otherwise agreed in any Participating Addendum, the Participating Entity's rights and Contractor's obligations are the same as those specified in the first sentence of this subsection. Before performance of any Purchase Order issued after execution of a Participating Addendum authorizing it, the Contractor shall provide to a Purchasing Entity or Participating Entity who requests it the same information described in this subsection.
- e. Contractor shall furnish to the Lead State, Participating Entity, and, on request, the Purchasing Entity copies of certificates of all required insurance within thirty (30) calendar days of the execution of this Master Agreement, the execution of a Participating

Addendum, or the Purchase Order's effective date and prior to performing any work. The insurance certificate shall provide the following information: the name and address of the insured; name, address, telephone number and signature of the authorized agent; name of the insurance company (authorized to operate in all states); a description of coverage in detailed standard terminology (including policy period, policy number, limits of liability, exclusions and endorsements); and an acknowledgment of the requirement for notice of cancellation. Copies of renewal certificates of all required insurance shall be furnished within thirty (30) days after any renewal date. These certificates of insurance must expressly indicate compliance with each and every insurance requirement specified in this section. Failure to provide evidence of coverage may, at sole option of the Lead State, or any Participating Entity, result in this Master Agreement's termination or the termination of any Participating Addendum.

f. Coverage and limits shall not limit Contractor's liability and obligations under this Master Agreement, any Participating Addendum, or any Purchase Order.

18. Laws and Regulations

Any and all Products offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

19. License of Pre-Existing Intellectual Property

Contractor grants to the Purchasing Entity a nonexclusive, perpetual, royalty-free, irrevocable, unlimited license to publish, translate, reproduce, modify, deliver, perform, display, and dispose of the Intellectual Property, and its derivatives, used or delivered under this Master Agreement, but not created under it ("Pre-existing Intellectual Property"). The license shall be subject to any third party rights in the Pre-existing Intellectual Property. Contractor shall obtain, at its own expense, on behalf of the Purchasing Entity, written consent of the owner for the licensed Pre-existing Intellectual Property.

20. No Waiver of Sovereign Immunity

In no event shall this Master Agreement, any Participating Addendum or any contract or any Purchase Order issued thereunder, or any act of a Lead State, a Participating Entity, or a Purchasing Entity be a waiver of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court.

This section applies to a claim brought against the Participating State only to the extent Congress has appropriately abrogated the Participating State's sovereign immunity and is not consent by the Participating State to be sued in federal court. This section is also not a waiver by the Participating State of any form of immunity, including but not limited to sovereign immunity and immunity based on the Eleventh Amendment to the Constitution of the United States.

21. Ordering

a. Master Agreement number and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.

- b. The resulting Master Agreements permit Purchasing Entities to define project-specific requirements and informally compete the requirement among companies having a Master Agreement on an "as needed" basis. This procedure may also be used when requirements are aggregated or other firm commitments may be made to achieve reductions in pricing. This procedure may be modified in Participating Addenda and adapted to Purchasing Entity rules and policies. The Purchasing Entity may in its sole discretion determine which Master Agreement Contractors should be solicited for a quote. The Purchasing Agency may select the quote that it considers most advantageous, cost and other factors considered.
- c. Each Purchasing Entity will identify and utilize its own appropriate purchasing procedure and documentation. Contractor is expected to become familiar with the Purchasing Entities' rules, policies, and procedures regarding the ordering of supplies and/or services contemplated by this Master Agreement.
- d. Contractor shall not begin work without a valid Purchase Order or other appropriate commitment document compliance with the law of the Purchasing Entity.
- e. Orders may be placed consistent with the terms of this Master Agreement during the term of the Master Agreement.
- f. All Orders pursuant to this Master Agreement, at a minimum, shall include:
 - (1) The services or supplies being delivered;
 - (2) The place and requested time of delivery;
 - (3) A billing address;
 - (4) The name, phone number, and address of the Purchasing Entity representative;
 - (5) The price per hour or other pricing elements consistent with this Master Agreement and the contractor's proposal;
 - (6) A ceiling amount of the order for services being ordered; and
 - (7) The Master Agreement identifier.
- g. All communications concerning administration of Orders placed shall be furnished solely to the authorized purchasing agent within the Purchasing Entity's purchasing office, or to such other individual identified in writing in the Order.
- h. Orders must be placed pursuant to this Master Agreement prior to the termination date thereof, but may have a delivery date or performance period up to 120 days past the then-current termination date of this Master Agreement. Contractor is reminded that financial obligations of Purchasing Entities payable after the current applicable fiscal year are contingent upon agency funds for that purpose being appropriated, budgeted, and otherwise made available.

i. Notwithstanding the expiration or termination of this Master Agreement, Contractor agrees to perform in accordance with the terms of any Orders then outstanding at the time of such expiration or termination. Contractor shall not honor any Orders placed after the expiration or termination of this Master Agreement, or otherwise inconsistent with its terms. Orders from any separate indefinite quantity, task orders, or other form of indefinite delivery order arrangement priced against this Master Agreement may not be placed after the expiration or termination of this Master Agreement, notwithstanding the term of any such indefinite delivery order agreement. Placements made using the authority provided by this Contract will survive the Contract itself, per terms stated in Section 3.3.10 Survivability of the RFP #3091.

22. Participants

- a. Contractor may not deliver Products under this Master Agreement until a Participating Addendum acceptable to the Participating Entity and Contractor is executed. WSCA-NASPO Master Agreement Terms and Conditions are applicable to any Order by a Participating Entity (and other Purchasing Entities covered by their Participating Addendum), except to the extent altered, modified, supplemented or amended by a Participating Addendum. By way of illustration and not limitation, this authority may apply to unique delivery and invoicing requirements, confidentiality requirements, defaults on Orders, governing law and venue relating to Orders by a Participating Entity, indemnification, and insurance requirements. Statutory or constitutional requirements relating to availability of funds may require specific language in some Participating Addenda in order to comply with applicable law. The expectation is that these alterations, modifications, supplements, or amendments will be addressed in the Participating Addendum or, with the consent of the Purchasing Entity and Contractor, may be included in the ordering document (e.g. purchase order or contract) used by the Purchasing Entity to place the Order.
- b. Use of specific WSCA-NASPO cooperative Master Agreements by state agencies, political subdivisions and other Participating Entities (including cooperatives) authorized by individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official.
- c. Obligations under this Master Agreement are limited to those Participating Entities who have signed a Participating Addendum and Purchasing Entities within the scope of those Participating Addenda. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions.
- d. WSCA-NASPO Cooperative Purchasing Organization LLC is not a party to the Master Agreement. It is a nonprofit cooperative purchasing organization assisting states in administering the WSCA/NASPO cooperative purchasing program for state government departments, institutions, agencies and political subdivisions (e.g., colleges, school

districts, counties, cities, etc.) for all 50 states, the District of Columbia and the territories of the United States.

- e. State Participating Addenda or other Participating Addenda shall not be construed to amend the terms of this Master Agreement between the Lead State and Contractor.
- f. Participating Entities who are not states may under some circumstances sign their own Participating Addendum, subject to the approval of participation by the Chief Procurement Official of the state where the Participating Entity is located.

23. Payment

Payment for completion of a contract order is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card" with no additional charge.

24. Public Information

This Master Agreement and all related documents are subject to disclosure pursuant to the Purchasing Entity's public information laws.

25. Records Administration and Audit

- a. The Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Agreement and orders placed by Purchasing Entities under it to the extent and in such detail as shall adequately reflect performance and administration of payments and fees. Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Agreement or orders placed by a Purchasing Entity under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right shall survive for a period of five (5) years following termination of this Agreement or final payment for any order placed by a Purchasing Entity against this Agreement, whichever is later, to assure compliance with the terms hereof or to evaluate performance hereunder.
- b. Without limiting any other remedy available to any governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for any overpayments inconsistent with the terms of the Master Agreement or orders or underpayment of fees found as a result of the examination of the Contractor's records.
- c. The rights and obligations herein right exist in addition to any quality assurance obligation in the Master Agreement requiring the Contractor to self-audit contract obligations and that permits the Lead State to review compliance with those obligations.

26. Administrative Fees

- a. The Contractor shall pay to the WSCA-NASPO Cooperative Purchasing Organization, or its assignee, a WSCA-NASPO Administrative Fee of one-quarter of one percent (0.25% or 0.0025) no later than 60 days following the end of each calendar quarter. The WSCA-NASPO Administrative Fee shall be submitted quarterly and is based on all sales of products and services under the Master Agreement (less any charges for taxes or shipping). The WSCA-NASPO Administrative Fee is not negotiable. This fee is to be included as part of the pricing submitted with proposal.
- b. Additionally, some states may require an additional fee be paid directly to the state only on purchases made by Purchasing Entities within that state. For all such requests, the fee level, payment method and schedule for such reports and payments will be incorporated into the Participating Addendum that is made a part of the Master Agreement. The Contractor may adjust the Master Agreement pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of the state. All such agreements shall not affect the WSCA-NASPO Administrative Fee or the prices paid by the Purchasing Entities outside the jurisdiction of the state requesting the additional fee.

27. WSCA-NASPO Summary and Detailed Usage Reports

In addition to other reports that may be required by this solicitation, the Contractor shall provide the following WSCA-NASPO reports.

- a. Summary Sales Data. The Contractor shall submit quarterly sales reports directly to WSCA-NASPO using the WSCA-NASPO Quarterly Sales/Administrative Fee Reporting Tool found at http://www.naspo.org/WNCPO/Calculator.aspx. Any/all sales made under the contract shall be reported as cumulative totals by state. Even if Contractor experiences zero sales during a calendar quarter, a report is still required. Reports shall be due no later than 30 day following the end of the calendar quarter (as specified in the reporting tool).
- b. Detailed Sales Data. Contractor shall also report detailed sales data by: (1) state; (2) entity/customer type, e.g. local government, higher education, K12, non-profit; (3) Purchasing Entity name; (4) Purchasing Entity bill-to and ship-to locations; (4) Purchasing Entity and Contractor Purchase Order identifier/number(s); (5) Purchase Order Type (e.g. sales order, credit, return, upgrade, determined by industry practices); (6) Purchase Order date; (7) Ship Date; (8) and line item description, including product number if used. The report shall be submitted in any form required by the solicitation. Reports are due on a quarterly basis and must be received by the Lead State and WSCA-NASPO Cooperative Development Team no later than thirty (30) days after the end of Reports shall be delivered to the Lead State and to the WSCAthe reporting period. NASPO Cooperative Development Team electronically through a designated portal, email, CD-Rom, flash drive or other method as determined by the Lead State. Detailed sales data reports shall include sales information for all sales under Participating Addenda executed under this Master Agreement. The format for the detailed sales data report is in shown in Attachment P.

- c. Reportable sales for the summary sales data report and detailed sales data report includes sales to employees for personal use where authorized by the solicitation and the Participating Addendum. Report data for employees should be limited to ONLY the state and entity they are participating under the authority of (state and agency, city, county, school district, etc.) and the amount of sales. No personal identification numbers, e.g. names, addresses, social security numbers or any other numerical identifier, may be submitted with any report.
- d. Timely submission of these reports is a material requirement of the Master Agreement. The recipient of the reports shall have exclusive ownership of the media containing the reports. The Lead State and WSCA-NASPO shall have a perpetual, irrevocable, non-exclusive, royalty free, transferable right to display, modify, copy, and otherwise use reports, data and information provided under this section.

28. Standard of Performance and Acceptance.

Any standard of performance under this Master Agreement applies to all Products purchased under this Master Agreement, including any additional, replacement, or substitute Product(s) and any Product(s) which are modified by or with the written approval of Contractor after Acceptance, by the Purchasing Entity. The Acceptance Testing period shall be thirty (30) calendar days or other time period identified in the solicitation or the Participating Addendum, starting from the day after the Product is delivered or, if installed, the day after the Product is installed and Contractor certifies that the Product is ready for Acceptance Testing. If the Product does not meet the standard of performance during the initial period of Acceptance Testing, Purchasing Entity may, at its discretion, continue Acceptance Testing on a day-to-day basis until the standard of performance is met. Upon rejection, the Contractor will have fifteen (15) calendar days to cure the standard of performance issue(s). If after the cure period, the Product still has not met the standard of performance, the Purchasing Entity may, at its option: (a) declare Contractor to be in breach and terminate the Order; (b) demand replacement Product from Contractor at no additional cost to Purchasing Entity; or, (c) continue the cure period for an additional time period agreed upon by the Purchasing Entity and the Contractor. Contractor shall pay all costs related to the preparation and shipping of Product returned pursuant to the section. No Product shall be accepted and no charges shall be paid until the standard of performance is met. The warranty period will begin upon Acceptance.

29. Warranty

The Contractor warrants for a period of a minimum of 90 days from the date of Acceptance that: (a) the Product performs according to all specific claims that the Contractor made in its response to the solicitation, (b) the Product is suitable for the ordinary purposes for which such Product is used, (c) the Product is suitable for any special purposes identified in the solicitation or for which the Purchasing Entity has relied on the Contractor's skill or judgment, (d) the Product is designed and manufactured in a commercially reasonable manner, and (e) the Product is free of defects. Upon breach of the warranty, the Contractor will repair or replace (at no charge to the Purchasing Entity) the Product whose nonconformance is discovered and made known to the Contractor. If the repaired and/or replaced Product proves to be inadequate, or fails of its essential purpose, the Contractor will refund the full amount of any payments that have been made. The rights and

remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation, actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.

30. System Failure or Damage

In the event of system failure or damage caused by the Contractor or its Product, the Contractor agrees to use its best efforts to restore or assist in restoring the system to operational capacity.

31. Title of Product

Upon Acceptance by the Purchasing Entity, Contractor shall convey to Purchasing Entity title to the Product free and clear of all liens, encumbrances, or other security interests. Transfer of title to the Product shall include an irrevocable and perpetual license to use any Embedded Software in the Product. If Purchasing Entity subsequently transfers title of the Product to another entity, Purchasing Entity shall have the right to transfer the license to use the Embedded Software with the transfer of Product title. A subsequent transfer of this software license shall be at no additional cost or charge to either Purchasing Entity or Purchasing Entity's transferee.

32. Waiver of Breach

Failure of the Lead State, Participating Entity, or Purchasing Entity to declare a default or enforce any rights and remedies shall not operate as a waiver under this Master Agreement or Participating Addendum. Any waiver by the Lead State, Participating Entity, or Purchasing Entity must be in writing. Waiver by the Lead State or Participating Entity of any default, right or remedy under this Master Agreement or Participating Addendum, or by Purchasing Entity with respect to any Purchase Order, or breach of any terms or requirements of this Master Agreement, a Participating Addendum, or Purchase Order shall not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, Participating Addendum, or Purchase Order.

33. Assignment of Antitrust Rights

Contractor irrevocably assigns to a Participating Entity any claim for relief or cause of action which the Contractor now has or which may accrue to the Contractor in the future by reason of any violation of state or federal antitrust laws (15 U.S.C. § 1-15 or a Participating Entity's state antitrust provisions), as now in effect and as may be amended from time to time, in connection with any goods or services provided to the Contractor for the purpose of carrying out the Contractor's obligations under this Master Agreement or Participating Addendum, including, at a Participating Entity's option, the right to control any such litigation on such claim for relief or cause of action.

34. Debarment

The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. This certification represents a recurring certification made at the time any Order is placed under this Master Agreement. If the Contractor cannot certify this statement, attach a written explanation for review by the Lead State.

35. Governing Law and Venue

- a. The procurement, evaluation, and award of the Master Agreement shall be governed by and construed in accordance with the laws of the Lead State sponsoring and administering the procurement. The construction and effect of the Master Agreement after award shall be governed by the law of the state serving as Lead State (in most cases also the Lead State). The construction and effect of any Participating Addendum or Order against the Master Agreement shall be governed by and construed in accordance with the laws of the Participating Entity's or Purchasing Entity's State.
- b. Unless otherwise specified in the RFP, the venue for any protest, claim, dispute or action relating to the procurement, evaluation, and award is in the Lead State. Venue for any claim, dispute or action concerning the terms of the Master Agreement shall be in the state serving as Lead State. Venue for any claim, dispute, or action concerning any Order placed against the Master Agreement or the effect of a Participating Addendum shall be in the Purchasing Entity's State.
- c. If a claim is brought in a federal forum, then it must be brought and adjudicated solely and exclusively within the United States District Court for (in decreasing order of priority): the Lead State for claims relating to the procurement, evaluation, award, or contract performance or administration if the Lead State is a party; the Participating State if a named party; the Participating Entity state if a named party.

36. WSCA-NASPO eMarket Center

- a. In July 2011, WSCA-NASPO entered into a multi-year agreement with SciQuest, Inc. whereby SciQuest will provide certain electronic catalog hosting and management services to enable eligible WSCA-NASPO entity's customers to access a central online website to view and/or shop the goods and services available from existing WSCA-NASPO Cooperative Contracts. The central online website is referred to as the WSCA-NASPO eMarket Center Contractor shall either upload a hosted catalog into the eMarket Center or integrate a punchout site with the eMarket Center.
- b. Supplier's Interface with the eMarket Center. There is no cost charged by SciQuest to the Contractor for loading a hosted catalog or integrating a punchout site.
- c. At a minimum, the Contractor agrees to the following:
 - (1) Implementation Timeline: WSCA-NASPO eMarket Center Site Admin shall provide a written request to the Contractor to begin enablement process. The Contractor shall have fifteen (15) days from receipt of written request to work with WSCA-NASPO and SciQuest to set up an enablement schedule, at which time SciQuest's technical documentation shall be provided to the Contractor. The schedule will include future calls and milestone dates related to test and go live dates. The contractor shall have a total of Ninety (90) days to deliver either a (1) hosted catalog or (2) punch-out catalog, from date of receipt of written request.

- (2) WSCA-NASPO and SciQuest will work with the Contractor, to decide which of the catalog structures (either hosted or punch-out as further described below) shall be provided by the Contractor. Whether hosted or punch-out, the catalog must be strictly limited to the Contractor's awarded contract offering (e.g. products and/or services not authorized through the resulting cooperative contract should not be viewable by WSCA-NASPO Participating Entity users).
 - (a) Hosted Catalog. By providing a hosted catalog, the Contractor is providing a list of its awarded products/services and pricing in an electronic data file in a format acceptable to SciQuest, such as Tab Delimited Text files. In this scenario, the Contractor must submit updated electronic data within five days of approval from the Lead State of product updates to the eMarket Center for the Lead State's approval to maintain the most up-to-date version of its product/service offering under the cooperative contract in the eMarket Center.
 - (b) Punch-Out Catalog. By providing a punch-out catalog, the Contractor is providing its own online catalog, which must be capable of being integrated with the eMarket Center as a. Standard punch-in via Commerce eXtensible Markup Language (cXML). In this scenario, the Contractor shall validate that its online catalog is up-to-date by providing a written update as needed, to the Lead State stating they have audited the offered products/services and pricing listed on its online catalog. The site must also return detailed UNSPSC codes (as outlined in line 3) for each line item. Contractor also agrees to provide e-Quote functionality to facilitate volume discounts.
- d. Revising Pricing and Product Offerings: Any revisions (whether an increase or decrease) to pricing or product/service offerings (new products, altered SKUs, etc.) must be preapproved by the Lead State and shall be subject to any other applicable restrictions with respect to the frequency or amount of such revisions. However, no cooperative contract enabled in the eMarket Center may include price changes on a more frequent basis than once per month. The following conditions apply with respect to hosted catalogs:
 - (1) Updated pricing files are required by the 1st of the month and shall go into effect in the eMarket Center on the 1st day of the following month (i.e. file received on 1/01/13 would be effective in the eMarket Center on 2/01/13). Files received after the 1st of the month may be delayed up to a month (i.e. file received on 11/06/09 would be effect in the eMarket Center on 1/01/10).
 - (2) Lead State-approved price changes are not effective until implemented within the eMarket Center. Errors in the Contractor's submitted pricing files will delay the implementation of the price changes in eMarket Center.
- e. Supplier Network Requirements: Contractor shall join the SciQuest Supplier Network (SQSN) and shall use the SciQuest's Supplier Portal to import the Contractor's catalog and pricing, into the SciQuest system, and view reports on catalog spend and product/pricing freshness. The Contractor can receive orders through electronic delivery (cXML) or through low-tech options such as fax. More information about the SQSN can

- be found at: www.sciquest.com or call the SciQuest Supplier Network Services team at 800-233-1121.
- f. Minimum Requirements: Whether the Contractor is providing a hosted catalog or a punch-out catalog, the Contractor agrees to meet the following requirements:
 - (1) Catalog must contain the most current pricing, including all applicable administrative fees and/or discounts, as well as the most up-to-date product/service offering the Contractor is authorized to provide in accordance with the cooperative contract; and
 - (2) The accuracy of the catalog must be maintained by Contractor throughout the duration of the cooperative contract between the Contractor and the Contract Administrator; and
 - (3) The Catalog must include a Lead State contract identification number; and
 - (4) The Catalog must include detailed product line item descriptions; and
 - (5) The Catalog must include pictures when possible; and
 - (6) The Catalog must include any additional WSCA-NASPO and Participating Addendum requirements. Although suppliers in the SQSN normally submit one (1) catalog, it is possible to have multiple contracts applicable to different WSCA-NASPO Participating Entities. For example, a supplier may have different pricing for state government agencies and Board of Regents institutions. Suppliers have the ability and responsibility to submit separate contract pricing for the same catalog if applicable. The system will deliver the appropriate contract pricing to the user viewing the catalog.
- g. Order Acceptance Requirements: Contractor must be able to accept Purchase Orders via fax or cXML. The Contractor shall provide positive confirmation via phone or email within 24 hours of the Contractor's receipt of the Purchase Order. If the Purchasing Order is received after 3pm EST on the day before a weekend or holiday, the Contractor must provide positive confirmation via phone or email on the next business day.
- h. UNSPSC Requirements: Contractor shall support use of the United Nations Standard Product and Services Code (UNSPSC). UNSPSC versions that must be adhered to are driven by SciQuest for the suppliers and are upgraded every year. WSCA-NASPO reserves the right to migrate to future versions of the UNSPSC and the Contractor shall be required to support the migration effort. All line items, goods or services provided under the resulting statewide contract must be associated to a UNSPSC code. All line items must be identified at the most detailed UNSPSC level indicated by segment, family, class and commodity. More information about the UNSPSC is available at: http://www.unspsc.com/FAQs.asp#howdoesunspscwork.
- i. Applicability: Contractor agrees that WSCA-NASPO controls which contracts appear in the eMarket Center and that WSCA-NASPO may elect at any time to remove any supplier's offering from the eMarket Center.

- j. The Lead State reserves the right to approve the pricing on the eMarket Center. This catalog review right is solely for the benefit of the Lead State and Participating Entities, and the review and approval shall not waive the requirement that products and services be offered at prices (and approved fees) required by the Master Agreement.
- k. Several WSCA-NASPO Participating Entities currently maintain separate SciQuest eMarketplaces, these Participating Entities do enable certain WSCA-NASPO Cooperative Contracts. In the event one of these entities elects to use this WSCA-NASPO Cooperative Contract (available through the eMarket Center) but publish to their own eMarketplace, the Contractor agrees to work in good faith with the entity and WSCA-NASPO to implement the catalog. WSCA-NASPO does not anticipate that this will require substantial additional efforts by the Contractor; however, the supplier agrees to take commercially reasonable efforts to enable such separate SciOuest catalogs

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IN WITNESS WHEREOF, the parties h bound thereby.	iereto have caused	this Contract to be signed and intend to be legall
Independent Contractor Approval:		
Jaun J. Slaum Independent Contractor's Signature	11/24/2014	Senior Vice President
Independent Contractor's Signature	Date	Independent's Contractor's Title
State of Nevada (Lead State) Approva		CPO, NV State Purchasing Administrator
Approved as to form by:		
July William	The second second	On 8 Dec 14
Nevada Deputy Attorney General for Attorne	ey General	(Date)

Attachment BB

Negotiated Items

- 1. Additional Cost for hard drive removal and surrender must be disclosed to the Customer prior to the negotiation and signing of a lease or rental agreement.
- 2. Models added to a segment within an awarded Group must match or exceed the minimum discount proposed in the awarded Group.
- 3. Attachment O is meant to be a model Service Level Agreement. Awarded Vendors are to negotiate their own SLA with each Participating Entity at time of initiating the Participating Addendum.

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed and intend to be legally bound thereby.

Independent Contractor Approval:

Jana Glachy 11/24/201

Senior Vice President

Independent Contractor's Signature

Date

Independent's Contractor's Title

State of Nevada (Lead State) Approval:

Greg Smith

ig Smith 12.8.14

Date

CPO. NV State Purchasing Administrator

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Administrated by the State of Nevada (hereinafter "Lead State")

Between

Sharp Electronics Corporation (hereinafter "Contractor")

And

The State of Connecticut (hereinafter "Participating State/Entity")

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1. <u>Scope</u>: This addendum covers the Copiers, Printers & Related Devices 14-19 lead by the State of Nevada for use by state agencies and other entities located in the Participating State/Entity authorized by that state's statutes to utilize state/entity contracts with the prior approval of the state's chief procurement official. The State's chief procurement official has authorized local governmental entities within the State to enter into this Participating Addendum.

The State of Connecticut will utilize the following category of this award:

Group B – Production Copiers

2. <u>Participation</u>: Use of specific WSCA-NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use state/entity contracts are subject to the prior approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

3. Participating State Modifications or Additions to Master Agreement:

- a) The State of Connecticut will authorize its Client Agencies to procure equipment and/or services using the following options:
- Purchase
- Service / Supplies
- Non-Cancelable Rentals
- b) The State of Connecticut encourages small business procurement whenever possible. The State of Connecticut will request from Contractor a list of authorized dealers who are Connecticut DAS – certified small (SBE), minority (MBE) business for Client Agencies to procure from using this Contract. Further information about the Connecticut Supplier Diversity Program can be found at the following link: http://das.ct.gov/crl.aspx?page=34
- c) All State of Connecticut Client Agency purchases that are less than \$1,000 shall be made using the State of Connecticut Purchasing Card (MasterCard). Exceptions to this policy would be for purchases that must be approved using the Core 10 process, Contractors who do not accept credit cards and purchases to restock inventories carried in the Core-CT inventory module. Contractor shall be equipped to receive purchase orders against this

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Contract using the MasterCard. The Contractor shall be responsible for the credit card user-handling fee associated with credit card purchases. The Contractor shall charge the State's MasterCard only upon delivery of goods or rendering Services. The Contractor shall capture and provide their merchant bank, Level 3 reporting at the line item level for all orders placed using the MasterCard. Questions regarding the MasterCard Program should be directed to Ms. Kerry DiMatteo, Procurement Card Program Administrator at 860 713-5072 or Kerry.dimatteo@ct.gov.

- d) Payment Terms and Billing: Payments shall be made only after the Client Agency receives and accepts the Goods or Services and after it receives a properly completed invoice. Payment for all accepted Goods or Services shall be due within forty five (45) days after acceptance of the Goods or Services, or thirty (30) days if the Contractor is a certified small Contractor or minority business enterprise as defined in Conn. Gen. Stat. §4a-60g. Contractor shall submit an invoice to the Client Agency for the Performance. The invoice shall include detailed information for Goods or Services, delivered and performed, as applicable, and accepted. Any late payment charges shall be calculated in accordance with the Connecticut General Statutes.
- e) Contractor shall adhere to established security and/or property entrance policies and procedures established for each requesting State of Connecticut Client Agency. It is the responsibility of each Contractor to understand and adhere to those policies and procedures prior to any attempt to enter the premises.
- f) Per State of Connecticut General Statute number 4a-67c: equipment and appliances offered under this Contract shall meet or exceed the federal energy conservation standards set forth in the Energy Policy and Conversation Act, 42 USC 6295, any federal regulations adopted thereunder, and shall meet or exceed the federal Energy Star standards established by the United States Environmental Protection Agency and the U.S. Department of Energy.

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g) Equipment Relocation: Contractor shall relocate Equipment as requested by the Client Agency at the cost as stated in the NASPO Contract.

Group B Zone 1 – Same Building No Charge Zone 2 – 0 to 50 miles \$250 for <30 PPM units;

\$500 for 31-75 PPM units \$1000 for 76+ PPM units

- h) Usage/Spend Reports: Contractor must submit reports on a quarterly basis to the State of Connecticut contact person listed above. Reports must include:
 - Client Agency/Organization
 - Site Street Address
 - Site City
 - Location (Client Agency Unit /Department)
 - Client Contact (name and telephone number and e-mail if available)
 - Install Date (of the Equipment)
 - Rental Term, 36 or 48 months
 - Upgrade (Equipment replacement) Date
 - Brand/Model
 - Equipment Serial Number
 - Equipment ID
 - (Billing) Reconciliation (period)
 - Equipment Category (e.g. 13-22 page per minute (ppm) black and white (b/w)).
 - B/W Monthly Average
 - Color Monthly Average
- 4. Leases: Leasing of any equipment is not allowed under this Participating Addendum.
- 5. <u>Primary Contacts</u>: The primary contact individuals for this participating addendum are as follows (or their named successors):

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Contractor

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	Name	Sharp Electronics, Craig Pulver, Government Account
		Executive
	Address	One Sharp Plaza Suite 1, Mahwah, NJ 07495
	Telephone	201-529-8200 602-300-0962
	Fax	201-529-9454
	E-mail	pulverc@sharpsec.com

Participating Entity

Name	Janet DelGreco Olson	
Address	165 Capitol Avenue, 5th Floor So., Hartford CT 06106	
Telephone	860 713-5079	
Fax	860 622-2961	V
E-mail	janet.delgreco@ct.gov	

6. Subcontractors:

All **Sharp Electronics** dealers and resellers authorized in the State of Connecticut, as shown on the dedicated **Sharp Electronics** (cooperative contract) website, are approved to provide sales and service support to participants in the WSCA-NASPO Master Agreement. The **Sharp Electronics** dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.

7. Purchase Order Instructions:

<u>All orders</u> should contain the following (1) Mandatory Language "PO is subject to WSCA-NASPO Contract # 3091 (2) Your Name, Address, Contact, & Phone-Number (3) <u>Purchase order amount</u>. Please channel your PO through one of our authorized resellers so they can arrange for proper ordering and installation of your unit.

8. Price Agreement Number:

All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: **14PSX0125** and the Lead State RFP number: 3091.

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9. Individual Customer:

Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Each agency and political subdivision will be responsible to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

This Participating Addendum and the Master Agreement resulting from RFP number 3091 (administered by the State of Nevada) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Master Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Master Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected unless accepted in writing by both Purchasing Entity and Contractor. The terms and conditions of this Addendum and the Master Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

10. The parties agree that the following provisions (Participating Addendum) shall apply to any action, purchase or purchase order issued by the State of Connecticut or any of its participating entities.

Definitions: The following definitions apply to this Participating Addendum

- a) Claims: All actions, suits, claims, demands, investigations and proceedings of any kind, open, pending or threatened, whether mature, unmatured, contingent, known or unknown, at law or in equity, in any forum.
- b) Confidential Information: Any name, number or other information that may be used, alone or in conjunction with any other information, to identify a specific individual including, but not limited to, such individual's name, date of birth, mother's maiden name, motor vehicle

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operator's license number, Social Security number, employee identification number, employer or taxpayer identification number, alien registration number, government passport number, health insurance identification number, demand deposit account number, savings account number, credit card number, debit card number or unique biometric data such as fingerprint, voice print, retina or iris image, or other unique physical representation. Without limiting the foregoing, Confidential Information shall also include any information that the Department classifies as "confidential" or "restricted." Confidential Information shall not include information that may be lawfully obtained from publicly available sources or from federal, state, or local government records which are lawfully made available to the general public.

- c) Confidential Information Breach: This shall mean, generally, an instance where an unauthorized person or entity accesses Confidential Information in any manner, including but not limited to the following occurrences: (1) any Confidential Information that is not encrypted or protected is misplaced, lost, stolen or in any way compromised; (2) one or more third parties have had access to or taken control or possession of any Confidential Information that is not encrypted or protected without prior written authorization from the State; (3) the unauthorized acquisition of encrypted or protected Confidential Information together with the confidential process or key that is capable of compromising the integrity of the Confidential Information; or (4) if there is a substantial risk of identity theft or fraud to the client, the Contractor, the Department or State.
- d) Contract: Copiers, Printers and Related Devices, Contract Award Number 14-19 and this Participating Addendum
- e) Contractor: A person or entity who executes the Contract.
- f) Contractor Parties: A Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom the Contractor is in privity of oral or written contract and the Contractor intends for such other person or entity to Perform under the Contract in any capacity.

<u>Whistleblowing.</u> This Contract may be subject to the provisions of Section 4-61dd of the Connecticut General Statutes. In accordance with this statute, if an officer, employee or appointing authority of the Contractor takes or threatens to take any personnel action against any

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employee of the Contractor in retaliation for such employee's disclosure of information to any employee of the contracting state or quasi-public agency or the Auditors of Public Accounts or the Attorney General under the provisions of subsection (a) of such statute, the Contractor shall be liable for a civil penalty of not more than five thousand dollars for each offense, up to a maximum of twenty per cent of the value of this Contract. Each violation shall be a separate and distinct offense and in the case of a continuing violation, each calendar day's continuance of the violation shall be deemed to be a separate and distinct offense. The State may request that the Attorney General bring a civil action in the Superior Court for the Judicial District of Hartford to seek imposition and recovery of such civil penalty. In accordance with subsection (f) of such statute, each large state contractor, as defined in the statute, shall post a notice of the provisions of the statute relating to large state contractors in a conspicuous place which is readily available for viewing by the employees of the Contractor.

Forum and Choice of Law. The parties deem the Contract to have been made in the City of Hartford, State of Connecticut. Both parties agree that it is fair and reasonable for the validity and construction of the Contract to be, and it shall be, governed by the laws and court decisions of the State of Connecticut, without giving effect to its principles of conflicts of laws. To the extent that any immunities provided by Federal law or the laws of the State of Connecticut do not bar an action against the State, and to the extent that these courts are courts of competent jurisdiction, for the purpose of venue, the complaint shall be made returnable to the Judicial District of Hartford only or shall be brought in the United States District Court for the District of Connecticut only, and shall not be transferred to any other court, provided, however, that nothing here constitutes a waiver or compromise of the sovereign immunity of the State of Connecticut. The Contractor waives any objection which it may now have or will have to the laying of venue of any Claims in any forum and further irrevocably submits to such jurisdiction in any suit, action or proceeding.

Sovereign Immunity. The parties acknowledge and agree that nothing in the solicitation or the Contract shall be construed as a modification, compromise or waiver by the State of any rights or defenses of any immunities provided by Federal law or the laws of the State of Connecticut to the State or any of its officers and employees, which they may have had, now have or will have with respect to all matters arising out of the Contract. To the extent that this section conflicts with any other section, this section shall govern.

<u>Summary of State Ethics Laws.</u> Pursuant to the requirements of section 1-101qq of the Connecticut General Statutes, the summary of State ethics laws developed by the State Ethics Commission pursuant to section 1-81b of the Connecticut General Statutes is incorporated by

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reference into and made a part of the Contract as if the summary had been fully set forth in the Contract.

Campaign Contribution Restriction. For all State contracts, defined in Conn. Gen. Stat. §9-612(g)(1) as having a value in a calendar year of \$50,000 or more, or a combination or series of such agreements or contracts having a value of \$100,000 or more, the authorized signatory to this Contract expressly acknowledges receipt of the State Elections Enforcement Commission's notice advising state contractors of state campaign contribution and solicitation prohibitions, and will inform its principals of the contents of the notice, as set forth in "Notice to Executive Branch State Contractors and Prospective State Contractors of Campaign Contribution and Solicitation Limitations," attached to this Participating Addendum.

Executive Orders. This Contract is subject to the provisions of Executive Order No. Three of Governor Thomas J. Meskill, promulgated June 16, 1971, concerning labor employment practices, Executive Order No. Seventeen of Governor Thomas J. Meskill, promulgated February 15, 1973, concerning the listing of employment openings and Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999, concerning violence in the workplace, all of which are incorporated into and are made a part of the Contract as if they had been fully set forth in it. The Contract may also be subject to the applicable parts of Executive Order No. 14 of Governor M. Jodi Rell, promulgated April 17, 2006, concerning procurement of cleaning products and services, in accordance with its respective terms and conditions. If Executive Order14 is applicable, it is deemed to be incorporated into and are made a part of the Contract as if they had been fully set forth in it. At the Contractor's request, the Department shall provide a copy of these orders to the Contractor.

Nondiscrimination.

- (a) For purposes of this Section, the following terms are defined as follows:
 - i. "Commission" means the Commission on Human Rights and Opportunities;
 - ii. "Contract" and "contract" include any extension or modification of the Contract or contract:
 - iii. "Contractor" and "contractor" include any successors or assigns of the Contractor or contractor:
 - iv. "Gender identity or expression" means a person's gender-related identity, appearance or behavior, whether or not that gender-related identity, appearance or behavior is different from that traditionally associated with the person's physiology or assigned sex at birth, which gender-related identity can be shown by providing evidence including, but not limited to, medical history, care or treatment of the gender-related identity, consistent and uniform assertion of the gender-related

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identity or any other evidence that the gender-related identity is sincerely held, part of a person's core identity or not being asserted for an improper purpose;

- v. "good faith" means that degree of diligence which a reasonable person would exercise in the performance of legal duties and obligations;
- vi. "good faith efforts" shall include, but not be limited to, those reasonable initial efforts necessary to comply with statutory or regulatory requirements and additional or substituted efforts when it is determined that such initial efforts will not be sufficient to comply with such requirements;
- vii. "marital status" means being single, married as recognized by the state of Connecticut, widowed, separated or divorced;
- viii. "mental disability" means one or more mental disorders, as defined in the most recent edition of the American Psychiatric Association's "Diagnostic and Statistical Manual of Mental Disorders", or a record of or regarding a person as having one or more such disorders;
- ix. "minority business enterprise" means any small contractor or supplier of materials fifty-one percent or more of the capital stock, if any, or assets of which is owned by a person or persons: (1) who are active in the daily affairs of the enterprise, (2) who have the power to direct the management and policies of the enterprise, and (3) who are members of a minority, as such term is defined in subsection (a) of Connecticut General Statutes § 32-9n; and
- x. "public works contract" means any agreement between any individual, firm or corporation and the State or any political subdivision of the State other than a municipality for construction, rehabilitation, conversion, extension, demolition or repair of a public building, highway or other changes or improvements in real property, or which is financed in whole or in part by the State, including, but not limited to, matching expenditures, grants, loans, insurance or guarantees.

For purposes of this Section, the terms "Contract" and "contract" do not include a contract where each contractor is (1) a political subdivision of the state, including, but not limited to, a municipality, (2) a quasi-public agency, as defined in Conn. Gen. Stat. Section 1-120, (3) any other state, including but not limited to any federally recognized Indian tribal governments, as defined in Conn. Gen. Stat. Section 1-267, (4) the federal government, (5) a foreign government, or (6) an agency of a subdivision, agency, state or government described in the immediately preceding enumerated items (1), (2), (3), (4) or (5).

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- (b) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, intellectual disability, mental disability, or physical disability, including, but not limited to, blindness, unless it is shown by such Contractor that such disability prevents performance of the work involved, in any manner prohibited by the laws of the United States or of the State of Connecticut; and the Contractor further agrees to take affirmative action to insure that applicants with job-related qualifications are employed and that employees are treated when employed without regard to their race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by the Contractor that such disability prevents performance of the work involved; (2) the Contractor agrees, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, to state that it is an "affirmative action-equal opportunity employer" in accordance with regulations adopted by the Commission; (3) the Contractor agrees to provide each labor union or representative of workers with which the Contractor has a collective bargaining Agreement or other contract or understanding and each vendor with which the Contractor has a contract or understanding, a notice to be provided by the Commission, advising the labor union or workers' representative of the Contractor's commitments under this section and to post copies of the notice in conspicuous places available to employees and applicants for employment; (4) the Contractor agrees to comply with each provision of this Section and Connecticut General Statutes §§ 46a-68e and 46a-68f and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes §§ 46a-56, 46a-68e and 46a-68f; and (5) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor as relate to the provisions of this Section and Connecticut General Statutes § 46a-56. If the contract is a public works contract, the Contractor agrees and warrants that he will make good faith efforts to employ minority business enterprises as subcontractors and suppliers of materials on such public works projects.
 - (c) Determination of the Contractor's good faith efforts shall include, but shall not be limited to, the following factors: The Contractor's employment and subcontracting policies, patterns and practices; affirmative advertising, recruitment and training; technical assistance activities and such other reasonable activities or efforts as the Commission may prescribe

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that are designed to ensure the participation of minority business enterprises in public works projects.

- (d) The Contractor shall develop and maintain adequate documentation, in a manner prescribed by the Commission, of its good faith efforts.
- (e) The Contractor shall include the provisions of subsection (b) of this Section in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes §46a-56; provided if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.
- (f) The Contractor agrees to comply with the regulations referred to in this Section as they exist on the date of this Contract and as they may be adopted or amended from time to time during the term of this Contract and any amendments thereto.
- (g) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of sexual orientation, in any manner prohibited by the laws of the United States or the State of Connecticut, and that employees are treated when employed without regard to their sexual orientation; (2) the Contractor agrees to provide each labor union or representative of workers with which such Contractor has a collective bargaining Agreement or other contract or understanding and each vendor with which such Contractor has a contract or understanding, a notice to be provided by the Commission on Human Rights and Opportunities advising the labor union or workers' representative of the Contractor's commitments under this section, and to post copies of the notice in conspicuous places available to employees and applicants for employment; (3) the Contractor agrees to comply with each provision of this section and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes § 46a-56; and (4) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such

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information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor which relate to the provisions of this Section and Connecticut General Statutes § 46a-56.

(h) The Contractor shall include the provisions of the foregoing paragraph in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes § 46a-56; provided, if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.

Indemnification.

- (a) The Contractor shall indemnify, defend and hold harmless the State and its officers, representatives, agents, servants, employees, successors and assigns from and against any and all (1) Claims arising, directly or indirectly, in connection with the Contract, including the acts of commission or omission (collectively, the "Acts") of the Contractor or Contractor Parties; and (2) liabilities, damages, losses, costs and expenses, including but not limited to, attorneys' and other professionals' fees, arising, directly or indirectly, in connection with Claims, Acts or the Contract. The Contractor shall use counsel reasonably acceptable to the State in carrying out its obligations under this section. The Contractor's obligations under this section to indemnify, defend and hold harmless against Claims includes Claims concerning confidentiality of any part of or all of the Contractor's bid, proposal or any Records, any intellectual property rights, other proprietary rights of any person or entity, copyrighted or uncopyrighted compositions, secret processes, patented or unpatented inventions, articles or appliances furnished or used in the performance.
- (b) The Contractor shall not be responsible for indemnifying or holding the State harmless from any liability arising due to the negligence of the State or any other person or entity acting under the direct control or supervision of the State.

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- (c) The Contractor shall reimburse the State for any and all damages to the real or personal property of the State caused by the Acts of the Contractor or any Contractor Parties. The State shall give the Contractor reasonable notice of any such Claims
- (d) The Contractor's duties under this section shall remain fully in effect and binding in accordance with the terms and conditions of the Contract, without being lessened or compromised in any way, even where the Contractor is alleged or is found to have merely contributed in part to the Acts giving rise to the Claims and/or where the State is alleged or is found to have contributed to the Acts giving rise to the Claims.
- (e) The Contractor shall carry and maintain at all times during the term of the Contract, and during the time that any provisions survive the term of the Contract, sufficient general liability insurance to satisfy its obligations under this Contract. The Contractor shall name the State as an additional insured on the policy and shall provide a copy of the policy to the Agency prior to the effective date of the Contract. The Contractor shall not begin performance until the delivery of the policy to the Agency. The Agency shall be entitled to recover under the insurance policy even if a body of competent jurisdiction determines that the Agency or the State is contributorily negligent.
- (f) The rights provided in this section for the benefit of the State shall encompass the recovery of attorneys' and other professionals' fees expended in pursuing a Claim against a third party.
- (g) This section shall survive the Termination of the Contract and shall not be limited by reason of any insurance coverage.

Tangible Personal Property.

- (a) The Contractor on its behalf and on behalf of its Affiliates, as defined below, shall comply with the provisions of Conn. Gen. Stat. §12-411b, as follows:
 - (1) For the term of the Contract, the Contractor and its Affiliates shall collect and remit to the State of Connecticut, Department of Revenue Services, any Connecticut use tax due under the provisions of Chapter 219 of the Connecticut General Statutes for items of tangible personal property sold by the Contractor or by any of its Affiliates in the same manner as if the Contractor and such Affiliates were engaged in the business of selling tangible personal property for use in Connecticut and had sufficient nexus under the provisions of Chapter 219 to be required to collect Connecticut use tax;

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- (2) A customer's payment of a use tax to the Contractor or its Affiliates relieves the customer of liability for the use tax;
- (3) The Contractor and its Affiliates shall remit all use taxes they collect from customers on or before the due date specified in the Contract, which may not be later than the last day of the month next succeeding the end of a calendar quarter or other tax collection period during which the tax was collected:
- (4) The Contractor and its Affiliates are not liable for use tax billed by them but not paid to them by a customer; and
- (5) Any Contractor or Affiliate who fails to remit use taxes collected on behalf of its customers by the due date specified in the Contract shall be subject to the interest and penalties provided for persons required to collect sales tax under chapter 219 of the general statutes.
- (b) For purposes of this section of the Contract, the word "Affiliate" means any person, as defined in section 12-1 of the general statutes that controls is controlled by, or is under common control with another person. A person controls another person if the person owns, directly or indirectly, more than ten per cent of the voting securities of the other person. The word "voting security" means a security that confers upon the holder the right to vote for the election of members of the board of directors or similar governing body of the business, or that is convertible into, or entitles the holder to receive, upon its exercise, a security that confers such a right to vote. "Voting security" includes a general partnership interest.
- (c) The Contractor represents and warrants that each of its Affiliates has vested in the Contractor plenary authority to so bind the Affiliates in any agreement with the State of Connecticut. The Contractor on its own behalf and on behalf of its Affiliates shall also provide, no later than 30 days after receiving a request by the State's contracting authority, such information as the State may require to ensure, in the State's sole determination, compliance with the provisions of Chapter 219 of the Connecticut General Statutes, including, but not limited to, §12-411b.

Audit and Inspection of Plants, Places of Business and Records.

(a) The State and its agents, including, but not limited to, the Connecticut Auditors of Public Accounts, Attorney General and State's Attorney and their respective agents, may, at reasonable hours, inspect and examine all of the parts of the Contractor's and Contractor Parties' plants and places of business which, in any way, are related to, or involved in, the performance of this Contract.

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- (b) The Contractor shall maintain, and shall require each of the Contractor Parties to maintain, accurate and complete Records. The Contractor shall make all of its and the Contractor Parties' Records available at all reasonable hours for audit and inspection by the State and its agents.
- (c) The State shall make all requests for any audit or inspection in writing and shall provide the Contractor with at least twenty-four (24) hours' notice prior to the requested audit and inspection date. If the State suspects fraud or other abuse, or in the event of an emergency, the State is not obligated to provide any prior notice.
- (d) All audits and inspections shall be at the State's expense.
- (e) The Contractor shall keep and preserve or cause to be kept and preserved all of its and Contractor Parties' Records until three (3) years after the latter of (i) final payment under this Agreement, or (ii) the expiration or earlier termination of this Agreement, as the same may be modified for any reason. The State may request an audit or inspection at any time during this period. If any Claim or audit is started before the expiration of this period, the Contractor shall retain or cause to be retained all Records until all Claims or audit findings have been resolved.
- (f) The Contractor shall cooperate fully with the State and its agents in connection with an audit or inspection. Following any audit or inspection, the State may conduct and the Contractor shall cooperate with an exit conference.
- (g) The Contractor shall incorporate this entire Section verbatim into any contract or other agreement that it enters into with any Contractor Party.

Protection of Confidential Information.

- (a) Contractor and Contractor Parties, at their own expense, have a duty to and shall protect from a Confidential Information Breach any and all Confidential Information which they come to possess or control, wherever and however stored or maintained, in a commercially reasonable manner in accordance with current industry standards.
- (b) Each Contractor or Contractor Party shall develop, implement and maintain a comprehensive data security program for the protection of Confidential Information. The

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safeguards contained in such program shall be consistent with and comply with the safeguards for protection of Confidential Information, and information of a similar character, as set forth in all applicable federal and state law and written policy of the Department or State concerning the confidentiality of Confidential Information. Such data-security program shall include, but not be limited to, the following:

- (1) A security policy for employees related to the storage, access and transportation of data containing Confidential Information;
- (2) Reasonable restrictions on access to records containing Confidential Information, including access to any locked storage where such records are kept;
- A process for reviewing policies and security measures at least annually;
- (4) Creating secure access controls to Confidential Information, including but not limited to passwords; and
- (5) Encrypting of Confidential Information that is stored on laptops, portable devices or being transmitted electronically.
- Office of the Attorney General as soon as practical, but no later than twenty-four (24) hours, after they become aware of or suspect that any Confidential Information which Contractor or Contractor Parties have come to possess or control has been subject to a Confidential Information Breach. If a Confidential Information Breach has occurred, the Contractor shall, within three (3) business days after the notification, present a credit monitoring and protection plan to the Commissioner of Administrative Services, the Department and the Connecticut Office of the Attorney General, for review and approval. Such credit monitoring or protection plan shall be made available by the Contractor at its own cost and expense to all individuals affected by the Confidential Information Breach. Such credit monitoring or protection plan shall include, but is not limited to reimbursement for the cost of placing and lifting one (1) security freeze per credit file pursuant to Connecticut General Statutes § 36a-701a. Such credit monitoring or protection plans shall be approved by the State in accordance with this Section

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and shall cover a length of time commensurate with the circumstances of the Confidential Information Breach. The Contractors' costs and expenses for the credit monitoring and protection plan shall not be recoverable from the Department, any State of Connecticut entity or any affected individuals.

- (d) The Contractor shall incorporate the requirements of this Section in all subcontracts requiring each Contractor Party to safeguard Confidential Information in the same manner as provided for in this Section.
- (e) Nothing in this Section shall supersede in any manner Contractor's or Contractor Party's obligations pursuant to HIPAA or the provisions of this Contract concerning the obligations of the Contractor as a Business Associate of the Department.

Financial Audit for State Grants.

For purposes of this paragraph, the word "Contractor" shall be deemed to mean "nonstate entity," as that term is defined in Section 4-230 of the Connecticut General Statutes. The contractor shall provide for an annual financial audit acceptable to the Department for any expenditure of state-awarded funds made by the contractor. Such audit shall include management letters and audit recommendations. The State Auditors of Public Accounts shall have access to all records and accounts for the fiscal year(s) in which the award was made. The contractor will comply with federal and state single audit standards as applicable.

Lead State Terms that shall not apply to Connecticut.

The parties hereby agree that any provision in the Standard Terms and Conditions of the National Association of State Procurement Officials, the Minnesota's Negotiated Terms and Conditions or the Master Agreement between NASPO and West Publishing Corporation and any of its Exhibits, shall not apply to Connecticut or any of the participating entities from Connecticut if the provision violates sovereign immunity or conflicts with this Participating Addendum. Further the parties agree that in any instance where a provision requires the State to indemnify the Contractor or that the parties are bound by binding arbitration that constitutes a violation of sovereign immunity, and therefore is not applicable.

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Neither the Contractor nor Contractor parties shall remove from a Client Agency facility for any

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Data Storage Devices.

time or any reason any hard drives or other data storage devices that are installed in or are in any other way considered to be a part of the Equipment, such as any "plug in" devices (collectively, "Data Storage Devices"). The Contractor shall not remove from a Client Agency facility for any time or any reason the Equipment without first transferring to the Client Agency, and the Client Agency shall accept, all ownership, title, rights and interest of, to and in the Data Storage Devices. The Contractor shall remove the Data Storage Devices from the Equipment, but only in the presence of a duly authorized agent of the Client Agency and only in accordance with the terms of a written request which the Client Agency shall have previously delivered to the Contractor. Upon removal, the Contractor shall immediately transfer possession of the Data Storage Devices to the duly authorized agent of the Client Agency. The Contractor's failure to transfer immediately possession of the removed Data Storage Devices to a duly authorized agent of the Client Agency shall constitute, without more, a de facto breach of this Contract. Consequently, the Contractor shall indemnify and hold harmless the Client Agency and the State, as appropriate, for any and all damages, costs and expenses associated directly or indirectly with such failure. The damages, costs and expenses shall include, but not be limited to, those resulting from any corresponding contracting for credit or identity protection services, or both, and from any subsequent non-State use of any data stored in the Data Storage Devices. Contractor parties will Perform for any purpose under this Section, the Contractor represents and warrants that it shall cause each of the Contractor parties to so Perform and that each has vested in the Contractor plenary authority to cause the Contractor parties to Perform. For purposes of this Section, "Perform" shall include, but not be limited to, the obligations relating to the transfer of title, removal and transfer of possession of the Data Storage Devices and indemnifying and holding harmless the Client Agency and the State. The Contractor on its own behalf and on behalf of the Contractor parties shall also provide, no later than thirty (30) days after receiving a request by the Client Agency, such information as the Client Agency may identify to ensure, in the Client Agency's sole determination, compliance with the provisions of this paragraph." For the purpose of this Section, Contractor parties shall mean a Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom the Contractor is in privity of oral or written contract and the Contractor intends for such other person or entity to Perform under the Contract in any capacity.

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HARD DRIVE REMOVAL PROCEDURE

Digital copiers which have a hard drive shall not be removed from a state facility before the Contractor uninstalls the hard drive from the digital copier and transfers it to your agency.

Overview of Data Storage Device (hard drive) Removal Procedure

1. State Agency provides the Contractor with a written request to remove the digital copier.

State Agency schedules a date and time for removal of the copier with the Contractor. If you need to reschedule a removal time, you must provide a minimum of twenty four (24) hour notice to the Contractor. The Contractor may charge a rescheduling fee if twenty four (24) hour notice is not provided.

- State Agency identifies the person(s) ("Duly Authorized Agents") from the agency who will secure the hard drive(s) when removed from the digital copier and maintain the required documentation. It is important to have more than one person identified as a Duly Authorized Agent so pickup cancellations and rescheduling are avoided.
- 3. State Agency shall have the Data Storage Device Transfer Receipt (attached) completed with as much information as available.

The Contractor will assist with serial numbers, and other identification information. It is required that <u>all</u> hard drives be recorded on the Data Storage Device Transfer Receipt and <u>all</u> information is recorded. The Data Storage Device Transfer Receipt must be signed by both the Contractor and the Duly Authorized Agent. A copy of the signed Data Storage Device Transfer Receipt is to be provided to the Contractor.

4. State Agency shall secure the hard drive and the corresponding Data Storage Device Transfer Receipt. The Duly Authorized agent shall maintain all Data Storage Device Transfer Receipts and secure all Data Storage Devices in accordance with The State of Connecticut, Bureau of Enterprise Systems and Technology (BEST) current procedures regarding the storage and destruction of Data Storage Devices".

Encryption of Data Storage Devices

In addition to the removal of the hard drives, the Contract specifies that all digital copiers with hard drives will have encryption software installed at the Advanced Encryption Standard 256 ("AES256").

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DATA STORAGE DEVICE TRANSFER RECEIPT

Agency:			
Authorized Agen	t:		
Agency Address:	•		
State Location: (Equipment Location including Bu	ilding Numbers, Floor Location, etc	2.)
Equipment ID#:	Equipment Model #:	Equipment Serial #:	Data Storage Device Serial #:
	8 /(
		face	
			SPON
Data Storage Dev	vice(s) Removal Date:		
*** ***	COOPE	RATIVE PURC	HASING
Comments:		ORGANIZATIO	N
Equipment ident to the Equipment	ified above and is now in the Second the Sec	ne procession of the Client A	ove has been removed from the gency Authorized Agent prior
CLIENT A	AGENCY		
Authorized	Agent Signature		Contractors Signature
Print	Name		Print Name

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IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State:	Contractor:				
State of Connecticut	Sharp Electronics Corporation				
Ву:	Ву:				
Name:	Name:				
Carol S. Wilson	Laura Blachmer				
Title:	Title:				
Procurement Director	SR – VP Sales				
Date: March 17, 2017	Date: March 3, 2017				

If Customer have questions about this Participating Addendum or the participation process, please contact:

WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION

	Name	Paul Stembler, Cooperative Development Coordinator
	Telephone	651-206-3858
Ī	E-mail	paul.stembler@wsca-naspo.org

[Fully executed PDF copy of this document should be emailed to PA@wsca-naspo.org to support documentation of participation and posting in appropriate data bases]

Attachment O

SHARP ELECTRONICS CORPORATION SERVICE LEVEL AGREEMENT (SLA)

1. Customer Level SLA

1.1 Purpose

The purpose of this addendum is to define service levels; penalties for the failure to perform at the service levels; as well as provide the Client Agency with a defined replacement process for equipment performing below expectations.

1.2 Customer Service Level Agreement

Contractor agrees to maintain the following service levels defined below as targets:

Performance Criteria	Target Level
Average Uptime	98% or Better
Average On-Site Response Time	4 Hours or Less
First Time Fix	80% of all service calls or better

These service levels will be measured on a quarterly basis between Contractor and the State.

1.3 Calculation of Service Level Points

Once per quarter, Contractor will produce reporting to be measured against the SLA and points will be assigned according to the following chart. These points will be added to produce a total Service Level score. This score will be used to determine the subsequent penalty according to the following schedule where the penalty can be up to 4% of the previous quarter's service and supplies billing (expressed as a negative %).

	Target Level	Below	Below	Below	Below
		Target 1	Target 2	Target 3	Target
					4
Average Uptime	98% or Higher	97.9% -	95.9% -	94.9% -	93.9%
		96%	94%	94%	or
					lower
Possible Points	4	3	2	2	0

	Target Level	Below	Below	Below	Below
		Target 1	Target 2	Target 3	Target 4
Average On-site	4 or Less	4.1 - 5	5.1 – 6	6.1 – 7	7.1 or
Response Time (in					more
hours)					
Possible Points	4	3	2	2	0
First time Fix	80 % or	79.9% -	69.9% -	59.9% -	Less than
	Higher	70%	60%	50%	50%
Possible Points	4	3	2	2	0

1.4 Penalty Level

	Target Level	Below Target 1	Below Target 2	Below Target 3	Below Target 4
Total Score	12 – 10	9 – 7	6 - 4	3 – 1	0
Penalty/Award as a percentage of quarterly service and supplies billings	0%	-2.5%	-3.0%	-3.5%	-4.0%

The penalty shall be awarded to the Client Agency as a credit on the following period's service and supplies invoice.

1.4 Equipment Performance

Contractor guarantees each machine specified within any maintenance agreement will perform to either a) the monthly copies between service calls as measured by machine on a quarterly basis by group and segment listed below and/or b) the monthly uptime as measured by machine on a quarterly basis by segment listed below.

Group	Devices	Segments	Quarterly Uptime
В	Production Copiers	All	95%

If any unit fails to maintain this level of performance between calls and or the monthly uptime, excluding service calls caused by operator error that system will be subject to replacement at the Client Agency's discretion on a like-for-like basis with then current technology. Prior to installing a substitute product, supplier will be allowed sixty (60) days to remedy any quality or reliability issues. A designated factory authorized technician must certify each unit's ability to

produce acceptable impressions with acceptable copies between calls or uptime. The guarantee will remain in effect for the term of the contract or up to five (5) years from the date of purchase/rent, provided the equipment has not been subjected to abuse or neglect and has been continuously covered by a Maintenance Contract. This replacement policy will remain in effect for the term of the contract and is subject to the Client Agency remaining current with Contractor's payment requirements.

1.5 Additional Vendor Guarantees

- 1.5.1 **Training** On-going training as requested by the Client Agency to be performed within two (2) weeks of requested date for on-site training and two (2) hours for phone/technical support. A penalty of \$50 per incident that does not meet the turnaround time specified above to be credited on the next service bill.
- 1.5.2 **Loaner Unit/Backup Production** If any unit is inoperable for a period in excess of seventy two (72) hours, Contractor shall provide the Client Agency with either:
 - i) A loaner unit of similar speed and capabilities until such time as the unit(s) covered by this agreement are operable, or
 - ii) Provide the Client Agency with off-site manned production capabilities to accomplish the work of the unit that is inoperable at the sole cost of the Customer. Such costs shall be limited to cost of production (service and supplies), equipment, labor, power, transportation of jobs to and from the off-site production facility and facilities.
- 1.5.3 **Invoicing** Contractor shall maintain timely, accurate invoicing, less service run impressions, as defined below. Failure on the Contractor's part to maintain these levels as defined shall result in a \$50.00 per instance credit on the following invoice.

Measurable	Service Level
Timely Invoicing	Invoices will be submitted no later than the 25 th of the
	month immediately following the close of a billing period.
Accurate Invoicing	Invoices do not require any credits for miss-billing
Service Impressions	Contractor will credit all service run impressions within the
	same billing cycle

2. Reporting and Billing

- 2.1 **Timely Reporting** Contractor shall produce reporting for the State within thirty (30) days of the closing of the reporting period. Failure to do so will result in a penalty of \$5.00 per work day beyond the thirty (30) day period.
- 2.2 **Timely Payment of Administrative Fees** Contractor shall produce payment for any State Specific Administrative Fee within thirty (30) days of the closing of the reporting period. Failure to do so will result in a penalty of \$5.00 per work day beyond the thirty (30) day period.
- 2.3 **Accuracy of Reporting** The State may request at any point proof of the reporting accuracy through the data set supporting the reporting. If the State has reason to believe that multiple and systemic reporting errors exist, that cannot be corrected to the State's satisfaction; the State may require an audit by a third party. If errors are found, the Contractor must reimburse the State for the cost of the auditor as well as correcting any administrative fee errors.
- 2.4 **Accuracy of Billing** The State may request at any point proof of the billing accuracy through the data set supporting the billing. If the State has reason to believe that multiple and systemic billing errors exist, that cannot be corrected to the State's satisfaction; the State may require an audit by a third party. If errors are found, the Contractor must reimburse the State for the cost of the auditor as well as correcting any billing errors.
- 2.5 **Penalties** All penalties under this, section two (2) of the Service Level Agreement, shall be payable to the State.

				Group B	- Produ	iction C	opiers		
				Includes	B&W a	nd Colo			
Pricing Item					SEGM	ENTS			
		86 8&W (91-119)	B6 Color/B& W	B7 B&W (120-139)	B7 Color/B& W	B8 B&W (140-159)	B8 Color/B& W	B9 B&W (160+)	B9 Color/B W
Make		Sharp	(91-119) None	Sharp	(120-139) None	None	(140-159) None	None	(160±) None
Model		MX-M1055	No Bid	MX-M1205	No Bid	No Bid	No Bid	No Bid	No Bid
Marking Engine Paper Handling		42,000.00	N/A	53,100.00	N/A	N/A	N/A	N/A	N/A
RADF		Included		Included					
Color Scanner Paper Feeding		Included		Included					
Paper Feeding MX-LC12	Large Capacity Cassette	##		88					+
MX-LC13N	Large Capacity 2-Drawer Air Feed	##		##					
MX-MFX1 MX-MF11	100 Sheet Multi- Bypass Tray 500 Sheet Multi- Bypass Tray	##		##					-
MX-RB16	LCT Mounting Kit	350.00		350.00					1
MX-RB17	LCT Tandem Connecting Kit	##		##					
Finishing MX-FN21	Staple Finisher	##		##					_
MX-FN22	Saddle Stitch Finisher	##		##					1
MX-FD10	Multi-folding Unit	##		##					
MX-RB13	Relay Unit Curl Correction Unit	##		##					
MX-RB18 MX-TM10	Trimmer Unit	##		##					1
MX-PN13B	3-Hole Punch Unit	945.00		945.00					
MX-SL10N	Status Indicator	675.00		675.00					
MX-ST10 MX-CA10	5000-sheet High Capacity Stacker Paper Cart (additional)	##		##					+
MX-CF11	2 Tray Inserter Unit	##		##					1
MX-GBCX2	GBC SmartPunch ProTM	##		##					
MX-GBC03	3-Hole Die Set 11-Hole VeloBind Set	880.00 ##		880.00					-
MX-GBC11 MX-GBC19	19-Hole CombBind Die Set	##		##					1
MX-GBC21	21-Hole WireBind Die Set	##		##					
MX-GBC32	32-Hole WireBind Die Set 44-Hole Color Coil Die Set	##		##					
MX-GBC44 MX-GBC32PRO	44-Hole Color Coll Die Set 32-Hole ProClick Die Set	##		##					+
mir Goder no	GBC 19-Hole DuraGlide Heavy Duty Plastic Comb Die Set	##		##					
MX-GBC51	(rectangular / letter)	##		##					
		##		##					
MX-GBC52	GBC 44-Hole DuraGlide Heavy Duty Die Set (round / letter)	##		##					
MX-GBC53	GBC 3-Hole DuraGlide Heavy Duty Die Set (round / letter) Plockmatic Booklet Maker	##		##					-
MX-BM50 MX-CF50	Plockmatic Cover Feeder	##		##					1
MX-FD50	Plockmatic Square Fold Module	##		##					
MX-TM50	Plockmatic Trimmer	## 500.00		## 500.00					
MX-XB50 MX-PCB50	Plockmatic Rail Unit Plockmatic Interface Kit	100.00		100.00					1
Connectivity / Security									
AR-SU1 MX-EB11	Stamp Unit Enhanced Compression Kit	180.00		180.00					
MX-PUX1	XPS Expansion Kit	655.00		655.00					1
MX-PF10	Bar Code Font Kit	625.00		625.00					
MX-AMX3 MX-EB15	Sharp OSA External Accounting Module	200.00		200.00					
MX-EB15 MX-FR5311	Mirroring Kit Data Security Kit (Commercial version)	735.00		735.00					1
AR-D5133NT	15 AMP Power Filter	150.00		150.00					
MX-E524ZNT	208-240V/20A Next Gen PCS Power Filter	275.00		275.00					
MX-PEI/B MX-PEHD11	Image Viewer (B/W) EFI Removable HDD Kit for MX-PE11	##		##					_
MX-PE11	Fiery Print Server (requires MX-PX11)	##		##					
MX-PX11	Fiery Interface board (requires MX-PE11)	##		##					_
Accessibility Options									_
Software Options									_
MX-PEFIS	Fiery Impose Software	##		##					
MX-PEFC	Fiery Compose Software	##		##					
MX-PEIC	Fiery Impose + Fiery Compose Software Bundle	##		##					-
MX-PEJM	Fiery JobMaster Software (requires MX-PEJMM 1-year SMSA)	##		##					
MX-PEJI	Fiery JobMaster + Fiery Impose Software Bundle (requires MX-	##		##					
MX-PEJF	PEJIM 1-year SMSA) Fiery JobFlow Software (requires MX-PEJFM 1-year SMSA)	##		##					1
MX-PESP	EFIES-2000 Spectrophotometer	##		##					
MX-PECE	Fiery Central (requires MX-PECEM 1-year SMSA)	##		##					
MX-PEJMM	Fiery JobMaster 1-year Software Maintenance and Support Agreement (SMSA) (required for MX-PEJM)	##		##					
	Fiery JobMaster + Impose 1-year Software Maintenance and	##		##					
MX-PEJIM	Support Agreement (SMSA) (required for MX-PEJI) Fiery JobFlow 1-year Software Maintenance and Support	##		##					-
MX-PEJFM	Agreement (SMSA) (required for MX-PEJF)	##		##					
	Fiery Central 1-year Software Maintenance and Support	##		##					
MX-PECEM MX-USX1	Agreement (SMSA) (required for MX-PECE) Sharpdesk® 3.3 License Kit 1 User	245.00		245.00					
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	525.00		525.00					
MX-US10	Sharpdesk 3.3 License Kit 10 Users	790.00		790.00					
MX-US50	Sharpdesk 3.3 License Kit 50 Users	2,575.00		2,575.00					

Discount from MSRP Worksheet

Group B - Production Copiers

Vendor Name: Sharp Electronics Co		SUPPLEMENT 12								
	Group B - Production Copiers Includes B&W and Color/B&W									
Pricing Item				SEGN	IENTS					
	B6 B&W (91-119)	B6 Color/B&W (91-119)	B7 B&W (120-139)	B7 Color/B&W (120-139)	B8 B&W (140-159)	B8 Color/B&W (140-159)	B9 B&W (160+)	B9 Color/B&W (160+)		
Make	Sharp		Sharp							
Model	MX-M1055		MX-M1205							
Marking Engine - Discount	62%		62%							
Accessories (Paper Handling, Paper Feeding,										
Finishing, Facsimile) Discount	50%		50%							
Stands/User Licenses Discount	30%		30%							
Security Discount	35%		35%							
Accessibility Options Discount	50%		50%							
Software Discount	0%		0%	_	_			_		

NOTE: Discount must be shown in percent format.

Service and Supplies Pricing Worksheet

Group B - Production Copiers

Vendor Name: Sharp Electronics Co	rnoration			SLIDDLI	MENT 12							
Vendor Name: Sharp Electronics et	Poration			30111								
					Group	B - Prod	uction C	opiers				
					Include	s B&W a	and Color	r/B&W				
Duining House												
Pricing Item		SEGMENTS										
	В6		6	В7	В		B8	В	-	В9	B9	
	B&W		/B&W	B&W	Color/		B&W	Color/		B&W	Color/	
	(91 - 119)	(91 -	119)	(120-139)	(120-	139)	(140-159)	(140-	159)	(160+)	(160)+)
		Color	B&W		Color	B&W		Color	B&W		Color	B&W
Make	Sharp			Sharp								
Model	MX-M1055			MX-M1205								
Zero Base Service and Supplies Pricing	0.0048			0.0048								
Optional Included Impression Pricing												
Option #1 Included Base Number Impressions	40,000			50,000								
Option #1 Monthly Base Charge	182.40			228.00								
Option #1 Overage Rate	0.0046			0.0046								
Option #2 Included Base Number Impressions	60,000			70,000								
Option #2 Monthly Base Charge	259.20			302.40								
Option #2 Overage Rate	0.0043			0.0043								
Additional Service and Supplies Options												
Increase in rate for inclusion of staples			To be	e negotiated w	ith each State	as part of thei	r Participating	Agreement Te	rms and Condi	tions		
Base monthly charge for 2 x 5 coverage				To be neg	otiated with se	rvicing entity a	and billed sepe	rately by servi	cing Entity			
Base monthly charge for 3 x 5 coverage				To be nego	otiated with se	rvicing entity a	and billed sepe	rately by servi	cing Entity			
Base monthly charge for 3 x 5 coverage				To be neg	otiated with se	rvicing entity a	and billed sepe	rately by servi	cing Entity			
Base monthly charge for 1 x 7 coverage				To be nego	otiated with se	rvicing entity a	and billed sepe	rately by servi	cing Entity			
Base monthly charge for 2 x 7 coverage				To be nego	otiated with se	rvicing entity a	and billed sepe	rately by servi	cing Entity			
Base monthly charge for 3 x 7 coverage				To be nego	otiated with se	rvicing entity a	and billed sepe	rately by servi	cing Entity			
Additonal Labor Components												
Additional End User Training Cost by hours	No Charge	No C	harge	No Charge	No Ch	narge	No Charge	No Cl	narge	No Charge	No Ch	arge
Additonal Advanced / IT Training Cost by hours	125.00		125.00	125.00		125.00	125.00		125.00	125.00		125.00
Additonal IT Support by hours	125.00		125.00	125.00		125.00	125.00		125.00	125.00		125.00
Percentage increase in Service and Supplies Rate by	Service Zone											
Percentage Increase for Rural Zone	125%	125%	125%	125%	125%	125%	125%	125%	125%	125%	125%	125%
Percentage Increase for Remote Zone	200%	200%	200%	200%	200%	200%	200%	200%	200%	200%	200%	200%
Moving Charges by Zone												
Zone 1 - Same Building						No Cl	harge					
Zone 2 - 0-50 Miles				\$250 for	0-30PPM units	\$500 for 31-7	5 PPM Units, \$	1000 for 76+P	PM units			

	e: Sharp Electronics Corporation)II	SUPPLEMENT 1		B1 . 1= 1
Segment	Configuration		Suggested Retail Price	Discount (% off)	Discounted Price
	Complete Unit (Includes base unit and custom feature	s)	\$51,850.00	58.80%	\$21,360.00
B6 B&W B6 Color/B&W Segment B7 B&W Segment B7 B&W Segment B9 B&W	Itemized Custom Features:	Product Model			
	Dasa Commant Configuration	MX-M1054/ MX- MFX1/ MX- E524ZNT	\$40,495.00	61.35%	\$15,652.50
B6	Base Segment Configuration Base Unit	MX-M1054	\$38,750.00	62.00%	\$14,725.00
_	Power Protection Device (required)	MX-E524ZNT	\$275.00	30.00%	\$192.50
BOVV	Multi Bypass Tray (required)	MX-MFX1	\$1,470.00	50.00%	\$735.00
	Automatic Document Feeder - duplexing	Included	Included	Included	Included
	2/3 Hole Punch Finisher - Stapling	MX-PN13B MX-FN21	\$945.00 \$7,550.00	50.00% 50.00%	\$472.50 \$3,775.00
	Power Protection Device (required)	AR-D5133NT	\$150.00	30.00%	\$105.00
	Paper Pass Unit (Reg'd for Finisher)	MX-RB18	\$1,140.00	50.00%	\$570.00
	High Capaity Paper Tray - Min 2000 pages	MX-LC12	\$1,570.00	50.00%	\$785.00
	Complete Unit (Includes base unit and custom features)		\$0.00	0.00%	\$0.00
D.C	Itemized Custom Features:				
	Base Unit	No Bid	\$0.00	0.00%	\$0.00
Color/B&W	Automatic Document Feeder - duplexing		\$0.00 \$0.00	0.00%	\$0.00 \$0.00
	2/3 Hole Punch Finisher - Stapling		\$0.00	0.00%	\$0.00
	Print/Scan		\$0.00	0.00%	\$0.00
Segment	Configuration		Suggested Retail Price	Discount (% off)	Discounted Pric
	Complete Unit (Includes base unit and custom feature	s)	\$62,100.00	59.33%	\$25,255.00
	Itemized Custom Features:	Product Model			
	Base Segment Configuration	MFX1/ MX-	\$50,745.00	61.48%	\$19,547.50
D.7	Base Unit	MX-M1204	\$49,000.00	62.00%	\$18,620.00
	Power Protection Device (required)	MX-E524ZNT	\$275.00	30.00%	\$192.50
B&W	Multi Bypass Tray (required) Automatic Document Feeder - duplexing	MX-MFX1 Included	\$1,470.00 Included	50.00% Included	\$735.00 Included
	2/3 Hole Punch	MX-PN13B	\$945.00	50.00%	\$472.50
	Finisher - Stapling	MX-FN21	\$7,550.00	50.00%	\$3,775.00
	Power Protection Device (required)	AR-D5133NT	\$150.00	30.00%	\$105.00
	Paper Pass Unit (Req'd for Finisher)	MX-RB18	\$1,140.00	50.00%	\$570.00
	High Capaity Paper Tray - Min 2000 pages Complete Unit (includes base unit and custom features)	MX-LC12	\$1,570.00	50.00%	\$785.00 \$0.00
	Itemized Custom Features:				
B7	Base Unit	No Bid	\$0.00	0.00%	\$0.00
Color/B&W	Automatic Document Feeder - duplexing		\$0.00	0.00%	\$0.00
•	2/3 Hole Punch		\$0.00	0.00%	\$0.00
	Finisher - Stapling Print/Scan		\$0.00 \$0.00	0.00% 0.00%	\$0.00 \$0.00
Segment	Configuration		Suggested Retail Price	Discount (% off)	Discounted Pric
Jeginent	Complete Unit	2	\$0.00	0.00%	\$0.00
	Itemized Custom Features:	Product Model			
B9	Base Unit	No Bid	\$0.00	0.00%	\$0.00
B&W	Automatic Document Feeder - duplexing	740 510	\$0.00	0.00%	\$0.00
	2/3 Hole Punch		\$0.00	0.00%	\$0.00
	Finisher - Stapling		\$0.00	0.00%	\$0.00
	High Capacity Paper Tray - Min 2000 pages Complete Unit		\$0.00	0.00%	\$0.00
	(includes base unit and custom features)		\$0.00	0.00%	\$0.00
	Itemized Custom Features:				
В9	Itemized Custom Features: Base Unit	No Bid	\$0.00	0.00%	\$0.00
-		No Bid	\$0.00 \$0.00	0.00%	\$0.00 \$0.00
B9 Color/B&W	Base Unit	No Bid			

Cost Per Copy (CPC)

Segment B - Production Copiers

Vendor Name: Sharp Electronics Corporation

SUPPLEMENT 12

Group B - Production Copiers B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of Color Volume	First 20% of Volume	CPC for all Color copies made after the first 30%	CPC for each Color copy made
B6 B&W (91-119)	N/A	N/A	N/A	N/A	N/A	N/A
B6 Color/B&W (91-119)	N/A	N/A	N/A	N/A	N/A	N/A
B7 B&W (120-139)	N/A	N/A	N/A	N/A	N/A	N/A
B7 Color/B&W (120-139)	N/A	N/A	N/A	N/A	N/A	N/A
B8 B&W (140-159)	N/A	N/A	N/A	N/A	N/A	N/A
B8 Color/B&W (140-159)	N/A	N/A	N/A	N/A	N/A	N/A
B9 B&W (160+)	N/A	N/A	N/A	N/A	N/A	N/A
B9 Color/B&W (160+)	N/A	N/A	N/A	N/A	N/A	N/A

SP-37 - Rev. 11/17/16 Prev. Rev. 4/28/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date:

18 September 2015

Bid Due Date:

20 August 2014

SUPPLEMENT DATE:

3 February 2017

CONTRACT AWARD SUPPLEMENT #11

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO Valupoint

FOR:		TERM OF CONTRACT:					
All Using State Agencies and Po	litical Subdivisions	September 18, 2015 through December 31, 2019 AGENCY REQUISITION NUMBER:					
CHANGE TO IN STATE (NON-SB) CONTRACT VALUE	CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE	CHANGE TO OUT OF STATE CONTRACT VALUE	CHANGE TO TOTAL CONTRACT AWARD VALUE				
n/c	n/c	n/c	n/c				

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #11 has been issued to Contract Award 14PSX0125 to update pricing for Ricoh USA, Inc. Refer to Price Lists marked "Supplement #11" when utilizing Contract. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

DEPARTMENT OF ADMINISTRA	ATIVE SERVICES
Ву:	
(Original Signature on Document i	n Procurement Files)
Name: JANET DELGRECO OLS	ON
Title: Contract Specialist	
Date: February 3, 2017	

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #11

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Ricoh USA, Inc.

Company Address: 70 Valley Stream Parkway, Malvern PA 91355

Tel. No.: **973 882-2000** Tel. No.: **973 882-2000**

Contact Person: Mike Pallotta

Contact Person Address: 5 Dedrick Place, West Caldwell NJ 07006

Company E-mail Address and/or Company Web Site: mike.pallotta@ricoh-usa.com www.ricoh-usa.com

Remittance Address: Ricoh USA, Inc., Box 827577, Philadelphia PA 19182-7577

Certification Type (SBE,MBE or None): **None**Certification Type (SBE,MBE or None): **None**

Payment Terms: Net 45 ARO

Below is small business authorized dealer(s) for Ricoh USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053/860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): SBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Advanced Copy Technologies, Inc. dba ACT Group

Company Address: 20 Commerce Drive, Cromwell CT 06416

Tel. No.: **860 632-9294** Tel. No.: **860 632-9294**

Contact Person: Cynthia Gondek
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: cindi@advancedcopy.com www.advancedcopy.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Certification Type (SBE,MBE or None): MBE

Payment Terms: Net 30 days ARO

Below is authorized dealer(s) for Ricoh USA, Inc.

Company Name: Prism Office Solutions

Company Address: 158 Bull Hill Lane, West Haven CT 06516

Tel. No.: 1-866-GOPRISM / 203 937-6006 Fax No.: 203 937-1470

Contact Person:

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: info@prismoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Page 2 of 2

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
450 Columbus Blvd, Suite 1202
HARTFORD, CT 06103

CONTRACT AWARD NO.:
14PSX0125
Contract Award Date:
18 September 2015
Bid Due Date:
20 August 2014
SUPPLEMENT DATE:
30 November 2016

CONTRACT AWARD SUPPLEMENT #10

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPOValupoint

FOR:		TERM OF CONTRACT: September 18, 2015 through December 31, 2019					
All Using State Agencies and Po	litical Subdivisions						
		AGENCY REQUISITION NUMBER:					
Change to In State (Non-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT				
CONTRACT VALUE	BUSINESS CONTRACT VALUE	CONTRACT VALUE	Award Value				
n/c	n/c	n/c	n/c				

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #10 has been issued to Contract Award 14PSX0125 to update pricing for Ricoh USA, Inc. and Xerox Corporation. Refer to Price Lists marked "Supplement #10" when utilizing Contract. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

Ву:
(Original Signature on Document in Procurement Files
Name: JANET DELGRECO OLSON

DEPARTMENT OF ADMINISTRATIVE SERVICES

Title: Contract Specialist

Date: 11/30/16

CONTRACT SUPPLEMENT SP-37 - Rev. 4/28/14

CONTRACT AWARD NO.: 14PSX0125 **Contract Supplement #10** Prev. Rev. 3/12/14

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Ricoh USA, Inc.

Company Address: 70 Valley Stream Parkway, Malvern PA 91355

Tel. No.: 973 882-2000 Contact Person: Mike Pallotta

Contact Person Address: 5 Dedrick Place, West Caldwell NJ 07006

Company E-mail Address and/or Company Web Site: mike.pallotta@ricoh-usa.com www.ricoh-usa.com

Remittance Address: Ricoh USA, Inc., Box 827577, Philadelphia PA 19182-7577

Certification Type (SBE, MBE or None): None

Payment Terms: Net 45 ARO

Below is small business authorized dealer(s) for Ricoh USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053/860 486-7426 (cell) Fax No.: **860 635-5280**

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): SBE Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Advanced Copy Technologies, Inc. dba ACT Group

Company Address: 20 Commerce Drive, Cromwell CT 06416

Tel. No.: 860 632-9294

Contact Person: Cynthia Gondek Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: cindi@advancedcopy.com www.advancedcopy.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): MBE

Payment Terms: Net 30 days

Below is authorized dealer(s) for Ricoh USA, Inc.

Company Name: Prism Office Solutions

Company Address: 158 Bull Hill Lane, West Haven CT 06516

Tel. No.: 1-866-GOPRISM / 203 937-6006 Fax No.: 203 937-1470

Contact Person:

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: info@prismoffice.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Payment Terms: Net 30 days

Page 2 of 5

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #10

Below is authorized dealer(s) for Ricoh USA, Inc.

Company Name: Prism Office Solutions

Company Address: 158 Bull Hill Lane, West Haven CT 06516

Tel. No.: 1-866-GOPRISM / 203 937-6006 Fax No.: 203 937-1470

Contact Person:

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: info@prismoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Xerox Corporation

Company Address: 45 Glover Avenue, Norwalk CT 06856-4505

Tel. No.: 480 588-8313 Fax No.: 877-518-4579 Contract Value: \$1,000,000.00 (est.)

Contact Person: Annie Van Gilder Delivery: As specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: annie.vangilder@xerox.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Below is authorized dealer(s) for Xerox Corporation

Company Name: Advantage Business Systems

Company Address: 30 Hazel Terrace, Lower Level, Suite #J, Woodbridge CT

Tel. No.: 203 77-0011 ext. 712 Fax No.: 203 725-0231

203 745-0231 (cell)
Contact Person: Meir Holtzberg

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mholtzberg@ctxerox.com www.copiersct.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Connecticut Business Systems

Company Address: 100 Great Meadow Road, Wethersfield CT 06190

Tel. No.: **860 667-2900 ext. 28171** Fax No.:

Contact Person: Steve Velardi

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #10

Company Name: Connecticut Business Systems

Company Address: **40 Richards Avenue, Norwalk CT 06854**Tel. No.: **203 831-9750 / 860 985-5082**Fax No.:

Contact Person: Bryan Maler

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: bmaler@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Connecticut Business Systems

Company Address: 132 Boston Post Road, Suite #12, East Lyme CT 06333

Tel. No.: **860 667-2900 ext. 28171** Fax No.:

Contact Person: R. Stephen Velardi
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Connecticut Business Systems

Company Address: 40 Richards Avenue, Norwalk CT 06854 Tel. No.: 203 831-9750 Fax No.:

Contact Person: Reed Hagmann

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: rhangmann@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Toll Free Services - Xerox Corporation

Customer Service/Billing - Billing Issues

Phone number: 800-435-6333 Fax number: 888-323-6556

Xerox Service/Support – Equipment Service Issues

Phone number: 800-822-2979

Xerox Metered Supplies/Auto Replenishment – to order metered supplies

Phone number: 800-599-2198 Fax number: 877-677-7009

Page **4** of **5**

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125 Contract Supplement #10

Xerox E-Support Team – Support inquiries related to online meter readings and invoice retrieval

Phone number: 888-998-9922 Fax number: 972-420-5194 Email: cbo@pahv.xerox.com

Customer Relations Hot Line – Customer Issues that cannot be resolved by the above numbers: 877-979-8498

RICOH 53VIII. LANIER

NASPO ValuePoint - Connecticut (CPC Program)

Purchase /Rental / Full Maintenance

SUPPLEMENT #10

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

						Copies	Ricoh	CPC Plan with Minimum					
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	
Grou	s	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE	
Grou	۳۱ ۲	Jeginene	EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE		
			201	Number	Number	1 cr minute	PRODUCTION PRINTING	- NANGE	VOLUME	VOLUME	INOLOGIVE		
В		6	404524	404524	404524	95	Pro 8100EXe	20,000 - 110,000	99,000	29,700	0.0139		
В		6	404592	404592	404592	95	Pro 8100Se	20,000 - 110,000	99,000	29,700		ı	
			PP-PPISFM8100G	PP-PPISFM8100G	PP-PPISFM8100G		REQUIRED: PPSE Training - Pro M8100s No Fiery		, ,,,,,,,		0.0011	ı	
			PP-PPISFM8110G	PP-PPISFM8110G	PP-PPISFM8110G		REQUIRED: PPSE Training - Pro M8110s/8120s No Fiery				0.0011	ı	
			007138MIU	007138MIU	007138MIU		ESP XG-PCS-20820D (208 Volt, 20 Amp)				0.0002	ı	
			PS-NWSC6	PS-NWSC6	PS-NWSC6		Network Print/Scan Connection (Seg. 6)					1	
			404536	404536	404536		LCIT RT5070				0.0015	1	
			404537	404537	404537		LCIT RT5080				0.0049	1	
			404538	404538	404538		Decurl Unit DU5030				0.0009	1	
			404539	404539	404539		Cover Interposer Tray				0.0019	1	
			404540	404540	404540		Multi-Folding Unit FD5020				0.0054	1	
			404542	404542	404542		Perfect Binder GB5010				0.0243	1	
			404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1				0.0013	ı	
			404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1				0.0012	ı	
			404546	404546	404546		Ring Binder RB5020				0.0135	ı	
			404548	404548	404548		Finisher SR5050				0.0024	ı	
			404550	404550	404550		Booklet Finisher SR5060				0.0064	1	
			404552	404552	404552		TCRU/ORU Type8100(SetA)				0.0016	ı	
			404553	404553	404553		TCRU Type 8100(SetB)				0.0016	ı	
			404565	404565	404565		SD card for NetWare printing				0.0001	ı	
			404555	404555	404555		Printer/Scanner Unit Type S1				0.0017	ı	
			404559	404559	404559		PostScript3 Unit Type S1				0.001	ı	
			404562	404562	404562		IPDS Unit Type S1				0.0034	ı	
			404566	404566	404566		Browser Unit Type S1				0.0001	ı	
			404387	404387	404387		Multi Bypass Tray BY5010				0.0008	ı	
			404177	404177	404177		PU5020 Punch Unit				0.0004	ı	
			404400	404400	404400		Trimmer Unit TR5040				0.0067	ı	
			411699	411699	411699		IEEE 1284 Interface Type A				0.0001	ı	
			414007	414007	414007		File Format Converter Type E				0.0004	ı	
			413012 411203	413012 411203	413012 411203		Optional Counter Interface Unit Type A				0.0001	ı	
			416605	416605	416605		Card Rdr Bracket Type 1075 OCR Unit Type M2				0.0001 0.0002	ı	
			416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2				0.0002	ı	
			413009	413009	413009		Unicode Font Package for SAP - 1 Device License (limited availability)				0.0004	1	
			413010	413010	413010		Unicode Font Package for SAP - 10 Device License (limited availability)				0.0003		
			404656	404656	404656		Stacker SK5030				0.0023	ı	
			404218	404218	404218		Roll-Away Cart Type 5010				0.0003	ı	
			404195	404195	404195		TK5010 11"x17" Tray Unit				0.0008		
			404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3				0.0003		

RICOH 53VIII. LANIER

NASPO ValuePoint - Connecticut (CPC Program)

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Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

						D: I		000	Diamento.	#!!	
					Copies	Ricoh			Plan with N		
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Grou	p Segmei		Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
		404652	404652	404652		Bridge Unit BU5010				0.002	ı
		404650	404650	404650		Vacuum Feed LCT RT5100				0.0086	l
						Controller Options					l
		404590	404590	404590		Printer Controller EB-32				0.0056	l
		PP-PPISFM8100F	PP-PPISFM8100F	PP-PPISFM8100F		REQUIRED: PPSE Training - Pro M8100s w/Fiery				0.0025	l
		PP-PPISFM8110F	PP-PPISFM8110F	PP-PPISFM8110F		REQUIRED: PPSE Training - Pro M8110s/8120s w/ Fiery				0.0014	l
		404827	404827	404827		Fiery Image Viewer B/W				0.0022	ı
		404582	404582	404582		Fiery Compose FS-100				0.0006	l
		404598	404598	404598		Fiery Impose Type FS-100				0.0012	l
		007095MIU	007095MIU	007095MIU		Fiery ES-2000 Spectrophotometer				0.0007	l
		404829	404829	404829		FACI Furniture Kit				0.002	l
		404828	404828	404828		FACI Enabler				0.0008	ı
		404717	404717	404717		PBM350				0.0111	l
		PP-ISFPLOC350	PP-ISFPLOC350	PP-ISFPLOC350		REQUIRED: PPSE Training - Plockmatic PBM 350				0.0011	l
		404715	404715	404715		PBM500				0.0206	l
		PP-ISFPLOC500	PP-ISFPLOC500	PP-ISFPLOC500		REQUIRED: PPSE Training - Plockmatic PBM 500				0.0044	l
		404716	404716	404716		PBM500 upgrade kit				0.0087	l
		404718	404718	404718		PBM Trim Module				0.007	ı
		404719	404719	404719		PBM Book Fold Module				0.0067	ı
		404720	404720	404720		PBM Cover Feeder				0.0029	l
		404721	404721	404721		PBM Rotate Crease Trim Module				0.023	l
		404722	404722	404722		BTS4000-1 Belt Stacker Module				0.0032	ı
		404723	404723	404723		Rail Unit				0.0003	l
						Production Finishing Options					l
		404463	404463	404463		GBC SP Pro EX				0.0049	l
		001450MIU	001450MIU	001450MIU		GBC Die Set 3 Hole (Ring Binder)				0.0002	ı
		001451MIU	001451MIU	001451MIU		GBC Die Set 11 Hole (Velobind)				0.0003	l
		001452MIU	001452MIU	001452MIU		GBC Die Set 19 Hole (Cerlox)				0.0003	l
		001453MIU	001453MIU	001453MIU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)				0.0003	l
		001454MIU	001454MIU	001454MIU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)				0.0003	l
		002493MIU	002493MIU	002493MIU		GBC 32 Hole Pro Click Die Set				0.0003	ı
		404415	404415	404415		GBC Pro 3 Hole HD Die Set				0.0005	l
		404416	404416	404416		GBC Pro 19 Hole HD Die Set				0.001	l
		404417	404417	404417		GBC Pro 44 Hole HD Die Set				0.0009	l
						Security & Misc. Accessories					İ
		416391	416391	416391		Copy Data Security Unit Type G				0.0005	İ
		416373	416373	416373		Data Overwrite Security Unit Type H				0.0001	İ
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print				0.0001	İ
L		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return		<u> </u>		<u> </u>	<u> </u>
										•	

RICOH 52VIII. LANIER

NASPO ValuePoint - Connecticut (CPC Program)

Purchase /Rental / Full Maintenance

SUPPLEMENT #10

Schedule B to

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Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

					Copies	Ricoh		CPC Plan with Minimum					
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR		
Groun	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE		
Oroup	Ocginent	EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE			
В	6	404593	404593	404593	110	Pro 8110Se	30,000 - 160,000	134,400	40,320				
		PP-PPISFM8100G	PP-PPISFM8100G	PP-PPISFM8100G		REQUIRED: PPSE Training - Pro M8100s No Fiery	30,000 100,000	104,400	40,020	0.0008	1		
		PP-PPISFM8110G	PP-PPISFM8110G	PP-PPISFM8110G		REQUIRED: PPSE Training - Pro M8110s/8120s No Fiery				0.0008			
		007138MIU	007138MIU	007138MIU		ESP XG-PCS-20820D (208 Volt, 20 Amp)				0.0001	1		
		PS-NWSC6	PS-NWSC6	PS-NWSC6		Network Print/Scan Connection (Seg. 6)				0.0001	1		
		404536	404536	404536		LCIT RT5070				0.0011	1		
		404537	404537	404537		LCIT RT5080				0.0036	1		
		404538	404538	404538		Decurl Unit DU5030				0.0007	1		
		404539	404539	404539		Cover Interposer Tray				0.0007	1		
		404540	404540	404540		Multi-Folding Unit FD5020				0.0014	1		
		404542	404542	404542		Perfect Binder GB5010				0.007	1		
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1				0.0173	1		
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1				0.0001	1		
		404546	404546	404546		Ring Binder RB5020				0.0009			
		404548	404548	404548		Finisher SR5050				0.0033			
		404550	404550	404550		Booklet Finisher SR5060				0.0047	1		
		404552	404552	404552		TCRU/ORU Type8100(SetA)				0.0012	1		
		404553	404553	404553		TCRU Type 8100(SetB)				0.0012			
		404565	404565	404565		SD card for NetWare printing				0.0001	1		
		404555	404555	404555		Printer/Scanner Unit Type S1				0.0012	1		
		404559	404559	404559		PostScript3 Unit Type S1				0.0008			
		404562	404562	404562		IPDS Unit Type S1				0.0025			
		404566	404566	404566		Browser Unit Type S1				0.0001	1		
		404387	404387	404387		Multi Bypass Tray BY5010				0.0006	1		
		404177	404177	404177		PU5020 Punch Unit				0.0003			
		404400	404400	404400		Trimmer Unit TR5040				0.005			
		411699	411699	411699		IEEE 1284 Interface Type A				0.0001	1		
		414007	414007	414007		File Format Converter Type E				0.0003	1		
		413012	413012	413012		Optional Counter Interface Unit Type A					1		
		411203	411203	411203		Card Rdr Bracket Type 1075				0.0001	1		
		416605	416605	416605		OCR Unit Type M2				0.0001	1		
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2				0.0003	1		
		413009	413009	413009		Unicode Font Package for SAP - 1 Device License (limited availability)				0.0002			
		413010	413010	413010		Unicode Font Package for SAP - 10 Device License (limited availability)				0.0017			
		404656	404656	404656		Stacker SK5030				0.0084			
		404218	404218	404218		Roll-Away Cart Type 5010				0.0002			
		404195	404195	404195		TK5010 11"x17" Tray Unit				0.0006			
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3				0.0003			
		404652	404652	404652		Bridge Unit BU5010				0.0015			
		404650	404650	404650		Vacuum Feed LCT RT5100				0.0063			

NASPO ValuePoint - Connecticut (CPC Program)

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					Copies	Ricoh		CPC	Plan with I	/linimum	
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLO
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
						Controller Options					
		404590	404590	404590		Printer Controller EB-32				0.0041	
		PP-PPISFM8100F	PP-PPISFM8100F	PP-PPISFM8100F		REQUIRED: PPSE Training - Pro M8100s w/Fiery				0.0019	
		PP-PPISFM8110F	PP-PPISFM8110F	PP-PPISFM8110F		REQUIRED: PPSE Training - Pro M8110s/8120s w/ Fiery				0.001	
		404827	404827	404827		Fiery Image Viewer B/W				0.0017	
		404582	404582	404582		Fiery Compose FS-100				0.0004	
		404598	404598	404598		Fiery Impose Type FS-100				0.0009	
		007095MIU	007095MIU	007095MIU		Fiery ES-2000 Spectrophotometer				0.0005	
		404829	404829	404829		FACI Furniture Kit				0.0014	
		404828	404828	404828		FACI Enabler				0.0006	
		404717	404717	404717		PBM350				0.0082	
		PP-ISFPLOC350	PP-ISFPLOC350	PP-ISFPLOC350		REQUIRED: PPSE Training - Plockmatic PBM 350				0.0008	
		404715	404715	404715		PBM500				0.0152	
		PP-ISFPLOC500	PP-ISFPLOC500	PP-ISFPLOC500		REQUIRED: PPSE Training - Plockmatic PBM 500				0.0033	
		404716	404716	404716		PBM500 upgrade kit				0.0064	
		404718	404718	404718		PBM Trim Module				0.0052	
		404719	404719	404719		PBM Book Fold Module				0.0049	
		404720	404720	404720		PBM Cover Feeder				0.0021	
		404721	404721	404721		PBM Rotate Crease Trim Module				0.0169	
		404722	404722	404722		BTS4000-1 Belt Stacker Module				0.0023	
		404723	404723	404723		Rail Unit				0.0002	
						Production Finishing Options					
		404463	404463	404463		GBC SP Pro EX				0.0036	
		001450MIU	001450MIU	001450MIU		GBC Die Set 3 Hole (Ring Binder)				0.0002	
		001451MIU	001451MIU	001451MIU		GBC Die Set 11 Hole (Velobind)				0.0002	
		001452MIU	001452MIU	001452MIU		GBC Die Set 19 Hole (Cerlox)				0.0002	
		001453MIU	001453MIU	001453MIU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)				0.0002	
		001454MIU	001454MIU	001454MIU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)				0.0002	
		002493MIU	002493MIU	002493MIU		GBC 32 Hole Pro Click Die Set				0.0002	
		404415	404415	404415		GBC Pro 3 Hole HD Die Set				0.0004	
		404416	404416	404416		GBC Pro 19 Hole HD Die Set				0.0008	
		404417	404417	404417		GBC Pro 44 Hole HD Die Set				0.0007	
						Security & Misc. Accessories					
		416391	416391	416391		Copy Data Security Unit Type G				0.0004	
		416373	416373	416373		Data Overwrite Security Unit Type H				0.0001	
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print					
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return					
В	7	404594	404594	404594	135	Pro 8120Se	40,000 - 275,000	195,000	58,500	0.0125	
		PP-PPISFM8100G	PP-PPISFM8100G	PP-PPISFM8100G		REQUIRED: PPSE Training - Pro M8100s No Fiery	, , , , , , , , , , , , , , , , , , , ,		-,	0.0006	

NASPO ValuePoint - Connecticut (CPC Program)

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X					Copies	Ricoh		СРС	Plan with N	linimum	
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
Group	Ocgilicit	EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	KAIL
		PP-PPISFM8110G	PP-PPISFM8110G	PP-PPISFM8110G	1 ci minute	REQUIRED: PPSE Training - Pro M8110s/8120s No Fiery	KANGE	VOLOME	VOLOME	0.0006	
		007138MIU	007138MIU	007138MIU		ESP XG-PCS-20820D (208 Volt, 20 Amp)				0.0001	, !
		PS-NWSC6	PS-NWSC6	PS-NWSC6		Network Print/Scan Connection (Seg. 6)				0.0001	, !
		404536	404536	404536		LCIT RT5070				0.0008	, !
		404537	404537	404537		LCIT RT5080				0.0025	, !
		404538	404538	404538		Decurl Unit DU5030				0.0004	, !
		404539	404539	404539		Cover Interposer Tray				0.001	, !
		404540	404540	404540		Multi-Folding Unit FD5020				0.0027	1
		404542	404542	404542		Perfect Binder GB5010				0.0124	, !
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1				0.0007	, !
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1				0.0006	, '
		404546	404546	404546		Ring Binder RB5020				0.0068	, '
		404548	404548	404548		Finisher SR5050				0.0012	,
		404550	404550	404550		Booklet Finisher SR5060				0.0033	, !
		404552	404552	404552		TCRU/ORU Type8100(SetA)				0.0008	, '
		404553	404553	404553		TCRU Type 8100(SetB)				0.0008	,
		404565	404565	404565		SD card for NetWare printing					,
		404555	404555	404555		Printer/Scanner Unit Type S1				0.0008	1
		404559	404559	404559		PostScript3 Unit Type S1				0.0005	,
		404562	404562	404562		IPDS Unit Type S1				0.0017	,
		404566	404566	404566		Browser Unit Type S1					1
		404387	404387	404387		Multi Bypass Tray BY5010				0.0004	
		404177	404177	404177		PU5020 Punch Unit				0.0002	1
		404400	404400	404400		Trimmer Unit TR5040				0.0034	1
		411699	411699	411699		IEEE 1284 Interface Type A					1
		414007	414007	414007		File Format Converter Type E				0.0002	1
		413012	413012	413012		Optional Counter Interface Unit Type A					1
		411203	411203	411203		Card Rdr Bracket Type 1075					1
		416605	416605	416605		OCR Unit Type M2				0.0001	,
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2				0.0002	,
		413009	413009	413009		Unicode Font Package for SAP - 1 Device License (limited availability)				0.0001	, !
		413010	413010	413010		Unicode Font Package for SAP - 10 Device License (limited availability)				0.0012	, !
		404656	404656	404656		Stacker SK5030				0.0058	, !
		404218	404218	404218		Roll-Away Cart Type 5010				0.0001	
		404195	404195	404195		TK5010 11"x17" Tray Unit				0.0004	
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3				0.0002	
		404652	404652	404652		Bridge Unit BU5010				0.001	
		404650	404650	404650		Vacuum Feed LCT RT5100				0.0044	
		40.4777	40.4	40.4		Controller Options					
l		404590	404590	404590		Printer Controller EB-32	I	ı l		0.0028	. ј

NASPO ValuePoint - Connecticut (CPC Program)

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SUPPLEMENT #10

Schedule B to

Ricoh Master Pricing Agreement

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Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

					Copies	Ricoh		СРС	Plan with N	/linimum	
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
		PP-PPISFM8100F	PP-PPISFM8100F	PP-PPISFM8100F		REQUIRED: PPSE Training - Pro M8100s w/Fiery				0.0013	1
		PP-PPISFM8110F	PP-PPISFM8110F	PP-PPISFM8110F		REQUIRED: PPSE Training - Pro M8110s/8120s w/ Fiery				0.0007	i
		404827	404827	404827		Fiery Image Viewer B/W				0.0011	i
		404582	404582	404582		Fiery Compose FS-100				0.0003	l
		404598	404598	404598		Fiery Impose Type FS-100				0.0006	i
		007095MIU	007095MIU	007095MIU		Fiery ES-2000 Spectrophotometer				0.0003	l
		404829	404829	404829		FACI Furniture Kit				0.001	i
		404828	404828	404828		FACI Enabler				0.0004	i
		404717	404717	404717		PBM350				0.0056	i
		PP-ISFPLOC350	PP-ISFPLOC350	PP-ISFPLOC350		REQUIRED: PPSE Training - Plockmatic PBM 350				0.0006	i
		404715	404715	404715		PBM500				0.0105	i
		PP-ISFPLOC500	PP-ISFPLOC500	PP-ISFPLOC500		REQUIRED: PPSE Training - Plockmatic PBM 500				0.0022	i
		404716	404716	404716		PBM500 upgrade kit				0.0044	i
		404718	404718	404718		PBM Trim Module				0.0036	i
		404719	404719	404719		PBM Book Fold Module				0.0034	i
		404720	404720	404720		PBM Cover Feeder				0.0015	i
		404721	404721	404721		PBM Rotate Crease Trim Module				0.0117	i
		404722	404722	404722		BTS4000-1 Belt Stacker Module				0.0016	i
		404723	404723	404723		Rail Unit				0.0001	i
						Production Finishing Options					i
		404463	404463	404463		GBC SP Pro EX				0.0025	i
		001450MIU	001450MIU	001450MIU		GBC Die Set 3 Hole (Ring Binder)				0.0001	i
		001451MIU	001451MIU	001451MIU		GBC Die Set 11 Hole (Velobind)				0.0001	i
		001452MIU	001452MIU	001452MIU		GBC Die Set 19 Hole (Cerlox)				0.0001	i
		001453MIU	001453MIU	001453MIU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)				0.0001	i
		001454MIU	001454MIU	001454MIU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)				0.0001	i
		002493MIU	002493MIU	002493MIU		GBC 32 Hole Pro Click Die Set				0.0001	ı
		404415	404415	404415		GBC Pro 3 Hole HD Die Set				0.0003	i
		404416	404416	404416		GBC Pro 19 Hole HD Die Set				0.0005	i
		404417	404417	404417		GBC Pro 44 Hole HD Die Set				0.0005	i
						Security & Misc. Accessories					i
		416391	416391	416391		Copy Data Security Unit Type G				0.0003	i
		416373	416373	416373		Data Overwrite Security Unit Type H				0.0001	i
		GCP0001-PS1	GCP0001-PS1	GCP0001-PS1		Ricoh App For Google Cloud Print					i
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return					
		404044	40.404.4	40.404.4	440	Dro COMOO Entrance Unit	20.000 400.000	FF 000	40 500	0.407=1	0.04
В	6	404614	404614	404614	110	Pro C9100 Entrance Unit	30,000 - 160,000	55,000	16,500		0.048
		404615	404615	404615		REQUIRED: Pro C9100 Exit Unit				0.0643	
		PP-ISF9110	PP-ISF9110	PP-ISF9110		REQUIRED: PPSE Training - Pro C9100/C9110				0.0203	
		404661	404661	404661		REQUIRED: TCRU Type S4 (Set A)	I	1		0.0058	ı

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					Copies	Ricoh		СРС	Plan with N	Minimum	
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
		404724	404724	404724		REQUIRED: TCRU Type S4 (Set B)				0.0003	ĺ
		404840	404840	404840		REQUIRED: TCRU Type S4 (Set C)				0.0014	1
		007140MIU	007140MIU	007140MIU		30 amp power filter				0.0022	1
		PS-NWSCPC	PS-NWSCPC	PS-NWSCPC		Network & Scan Connect - Seg PC					1
		404650	404650	404650		Vacuum Feed LCT RT5100				0.0155	1
		404652	404652	404652		Bridge Unit BU5010				0.0036	1
		404653	404653	404653		Vacuum Feed Oversize Sheet Tray Type S3				0.0022	1
		404656	404656	404656		Stacker SK5030				0.0206	1
		404387	404387	404387		Multi Bypass Tray BY5010				0.0014	1
		404649	404649	404649		Multi Bypass Banner Sheet Tray Type S3				0.0012	1
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3				0.0006	1
						Production Finishing Options					1
		404218	404218	404218		Roll-Away Cart Type 5010				0.0005	1
		404177	404177	404177		PU5020 Punch Unit				0.0008	1
		413012	413012	413012		Optional Counter Interface Unit Type A				0.0001	1
		412203	412203	412203		Tab sheet Holder Type 3260					1
		404539	404539	404539		Cover Interposer Tray				0.0034	1
		404540	404540	404540		Multi-Folding Unit FD5020				0.0097	1
		404542	404542	404542		Perfect Binder GB5010				0.0438	1
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1				0.0023	1
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1				0.0021	1
		404546	404546	404546		Ring Binder RB5020				0.0243	1
		404548	404548	404548		Finisher SR5050				0.0043	1
		404550	404550	404550		Booklet Finisher SR5060				0.0115	1
		404400	404400	404400		Trimmer Unit TR5040				0.0121	1
		404773	404773	404773		Streampunch Ultra 115V				0.0193	1
		404769	404769	404769		GBC - DIE W3 square 32-34H Wirebind Die				0.0013	1
		404768	404768	404768		GBC - DIE W2SQ 21H-23H Wirebind Die				0.0013	1
		404767	404767	404767		GBC - DIE CombBind 19-20-21 Hole Die				0.0013	1
		404765	404765	404765		GBC - DIE VB LTR				0.0014	1
		404761	404761	404761		GBC - DIE 3-5-7 HOLE				0.0013	1
		404760	404760	404760		GBC - DIE 3 HOLE				0.0012	1
		404757	404757	404757		GBC - DIE C4 Round 43-47H .2475 Color Coil Die				0.0014	1
		404717	404717	404717		PBM350				0.02	1
		404715	404715	404715		PBM500				0.0371	1
		404716	404716	404716		PBM500 upgrade kit				0.0156	1
		404723	404723	404723		Rail Unit				0.0005	1
		404718	404718	404718		PBM Trim Module				0.0127	1
		404719	404719	404719		PBM Book Fold Module				0.0121	1
		404720	404720	404720		PBM Cover Feeder				0.0052	1

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Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

Ricoh Savin Lanier Reorder	MONTHLY	Plan with I		
Product Code	INIONIALY	FIRST	FIRST 30%	COLOR
EDP Number Number Per Minute Prices Per Unit	TARGET			
A04721	TARGET	30% OF	ALL	RATE
## A04722 # 404722 # 404722 # 40462 # A04662 # A04662 # A04662 # A04662 # A04662 # A04662 # A04664 # A04664 # A04664 # A04664 # A04664 # A0479 # A04750 # A04751 # A04751 # A04751 # A0795MIU # A0799SMIU # A0799SMIU # A0799SMIU # A0799SMIU # A0799SMIU # A0799SMIU # A04721 # A04421 # A04421 # A04422 # A04422 # A04422 # A04317 # A04317 # A04317 # A04317 # A04317 # A04317 # A04353 # A04750 # A04750 #	VOLUME	VOLUME	INCLUSIVE	
A04662			0.0414	
M04662			0.0057	
PP-ISFC7100E43A			0.0197	
404664			0.0197	
PP-ISFC7100E83A			0.008	1
A04749			0.0397	'
404750			0.0066	'
404751			0.0132	
007091MIU				!
007096MIU 007096MIU 007095MIU 007095MIU 007095MIU Fiery CPSv4 Software only Fiery ES-2000 Spectrophotometer FACI for E41 FACI for E81 FACI for E81 FACI for E41 FACI for E81 FACI for E41 FACI for E81 FA	1		0.0022 0.0028	
007095MIU			0.0028	,
404421 404421 404421 FACI for E41 404422 404422 FACI for E81 414939 414939 414939 HDD Security 404317 404317 404317 Server HDD Security Type QX 404753 404753 404753 EFI 4GB Memory Upgradetype E-43A			0.0016	
404422 404422 FACI for E81 414939 414939 414939 HDD Security 404317 404317 404317 Server HDD Security Type QX 404753 404753 404753 EFI 4GB Memory Upgradetype E-43A			0.0012	
414939 414939 414939 HDD Security 404317 404317 Server HDD Security Type QX 404753 404753 EFI 4GB Memory Upgradetype E-43A			0.0028	
404317 404317 404317 Server HDD Security Type QX 404753 404753 404753 EFI 4GB Memory Upgradetype E-43A			0.0035	
404753 404753 404753 EFI 4GB Memory Upgradetype E-43A			0.0012	
			0.002	
45132479 45132479 45132479 TF Color Standard Type F5150			0.0013	
PP-TFCOLORSTD PP-TFCOLORSTD PP-TFCOLORSTD REQUIRED: PPSE Training - TotalFlow Color Standard for C651/751			0.0049	
45133050 45133050 45133050 TF Color Advanced Type FS150			0.0022	
PP-TDCOLORADV PP-TDCOLORADV PP-TDCOLORADV PP-TDCOLORADV REQUIRED: PPSE Training - TotalFlow Color Advanced			0.0193	
EQ-RETURN-SEG2PLUS EQ-RETURN-SEG2PLUS EQ-RETURN-SEG2PLUS Lease Return			0.0033	
EQ-RETORN-SEG2FE03 EQ-RETORN-SEG2FE03 EQ-RETORN-SEG2FE03 Eq-RETORN-SEG2FE03 Ed-Retuin				
B 7 404726 404726 130 Pro C9110 Entrance Unit 30,000 - 160,000	66,000	19,800	0.1098	0.0480
404727 404727 404727 REQUIRED: Pro C9110 Exit Unit			0.0662	
PP-ISF9110			0.0169	
404661 404661 404661 REQUIRED: TCRU Type S4 (Set A)			0.0048	
404724 404724 404724 REQUIRED: TCRU Type S4 (Set B)			0.0002	
404840 404840 404840 REQUIRED: TCRU Type S4 (Set C)			0.0011	,
007140MIU 007140MIU 007140MIU 30 amp power filter			0.0018	
PS-NWSCPC PS-NWSCPC PS-NWSCPC Network & Scan Connect - Seg PC				
404650 404650 404650 Vacuum Feed LCT RT5100			0.0129	
404652 404652 404652 Bridge Unit BU5010			0.003	
404653 404653 404653 Vacuum Feed Oversize Sheet Tray Type S3			0.0018	
404656 404656 404656 Stacker SK5030	1		0.0171	
404387 404387 404387 Multi Bypass Tray BY5010	1		0.0011	
404649 404649 404649 Multi Bypass Banner Sheet Tray Type S3	1		0.001	
404708 404708 404708 Multi Bypass Attachment Kit for Vacuum Feed LCT type S3			0.0005	
Production Finishing Options	1			, ,

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X					Copies	Ricoh		CPC	Plan with N	linimum	
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Group	Segment		Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
Group	Segment	EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	KAIL
		404218	404218	404218	Per winute	Roll-Away Cart Type 5010	RANGE	VOLUME	VOLUME	0.0004	
		404216	404218	404177		PU5020 Punch Unit				0.0004	
		413012	413012	413012		Optional Counter Interface Unit Type A				0.0007	
		412203	412203	412203		Tab sheet Holder Type 3260				0.0001	
		404539	404539	404539		Cover Interposer Tray				0.0029	
		404540	404539	404540		Multi-Folding Unit FD5020				0.0029	
		404542	404542	404542		Perfect Binder GB5010				0.0365	
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1				0.0303	
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1				0.0019	
		404546	404546	404546		Ring Binder RB5020				0.0017	
		404548	404548	404548		Finisher SR5050				0.0202	
		404550	404550	404550		Booklet Finisher SR5060				0.0036	
		404400	404400	404400		Trimmer Unit TR5040				0.0090	
		404773	404773	404773		Streampunch Ultra 115V				0.0161	
		404773	404773	404769		GBC - DIE W3 square 32-34H Wirebind Die				0.0101	
		404768	404768	404768		GBC - DIE W3 Square 32-3411 Wirebind Die				0.0011	
		404767	404767	404767		GBC - DIE CombBind 19-20-21 Hole Die				0.0011	
		404765	404765	404765		GBC - DIE VB LTR				0.0011	
		404761	404761	404763		GBC - DIE 3-5-7 HOLE				0.0012	
		404760	404761	404760		GBC - DIE 3-5-7 HOLE				0.0011	
		404757	404757	404757		GBC - DIE 3 HOLE GBC - DIE C4 Round 43-47H .2475 Color Coil Die				0.001	
		404717	404717	404717		PBM350				0.0012	
		404717	404717	404717		PBM500				0.0107	
		404716	404716	404716		PBM500 upgrade kit				0.0309	
		404710	404718	404713		Rail Unit				0.004	
		404723	404723	404718		PBM Trim Module				0.0004	
		404718	404719	404719		PBM Book Fold Module				0.0103	
		404719	404719	404719		PBM Cover Feeder				0.0043	
		404721	404721	404721		PBM Rotate Crease Trim Module				0.0345	
		404721	404721	404721		BTS4000-1 Belt Stacker Module				0.0047	
		404722	404722	404722		Controller Options				0.0047	
		404662	404662	404662		Color Controller E-43				0.0164	
		PP-ISFC7100E43A	PP-ISFC7100E43A	PP-ISFC7100E43A		REQUIRED: PPSE Training - C7100 W/ E43A Fiery				0.0066	
		404664	404664	404664		Color Controller E-83				0.0331	
		PP-ISFC7100E83A	PP-ISFC7100E83A	PP-ISFC7100E83A		REQUIRED: PPSE Training - C7100 W/ E83A Fiery				0.0073	
		404749	404749	404749		EFI Graphic Arts Package Premium Edition For E-43A				0.0073	
		404750	404750	404750		EFI Impose Type FS150				0.0037	
		404751	404751	404751		EFI Compose Type FS150				0.0037	
		007091MIU	007091MIU	007091MIU		Fiery CPS v4				0.0018	
		007091MIU	007091MIU	007091MIU		Fiery CPSv4 Software only				0.0023	
I	1	007090000	00709010110	I 007 090IVIIO	I	I IGIY OF 304 SUILWAIE UIIIY	I	1 I		0.0013	

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					Conico	Biogh		CDC	Plan with N	Minimum	
		Diest	Constru	Lauten	Copies	Ricoh	MONTHLY				001.00
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
		007095MIU	007095MIU	007095MIU		Fiery ES-2000 Spectrophotometer				0.001	
		404421	404421	404421		FACI for E41				0.0023	
		404422	404422	404422		FACI for E81				0.0029	
		414939	414939	414939		HDD Security				0.001	
		404317	404317	404317		Server HDD Security Type QX				0.0017	
		404753	404753	404753		EFI 4GB Memory Upgradetype E-43A				0.0011	
		45132479	45132479	45132479		TF Color Standard Type FS150				0.0041	
		PP-TFCOLORSTD	PP-TFCOLORSTD	PP-TFCOLORSTD		REQUIRED: PPSE Training - TotalFlow Color Standard for C651/751				0.0018	
		45133050	45133050	45133050		TF Color Advanced Type FS150				0.0161	
		PP-TDCOLORADV	PP-TDCOLORADV	PP-TDCOLORADV		REQUIRED: PPSE Training - TotalFlow Color Advanced				0.0027	
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return					
В	6	404691	404691	404691	110	Pro 8110e	18,000,000 - 95,000	82,000	24,600	0.0211	
В	7	404692	404692	404692	135	Pro 8120e	18,000,000 - 95,000	82,000	24,600		
В	′			PP-PPISFM8110G	133		18,000,000 - 93,000	82,000	24,000		
		PP-PPISFM8110G	PP-PPISFM8110G			REQUIRED: PPSE Training - Pro M8110s/8120s No Fiery				0.0014	
		007138MIU	007138MIU	007138MIU		ESP XG-PCS-20820D (208 Volt, 20 Amp)				0.0002	
		PS-NWSC6	PS-NWSC6	PS-NWSC6		Network Print/Scan Connection (Seg. 6)				0.0040	
		404536	404536	404536		LCIT RT5070				0.0018	
		404537	404537	404537		LCIT RT5080				0.006	
		404538	404538	404538		Decurl Unit DU5030				0.0011	
		404540	404540	404540		Multi-Folding Unit FD5020				0.0065	
		404548	404548	404548		Finisher SR5050				0.0029	
		404550	404550	404550		Booklet Finisher SR5060				0.0077	
		404552	404552	404552		TCRU/ORU Type8100(SetA)				0.002	
		404553	404553	404553		TCRU Type 8100(SetB)				0.0019	
		404785	404785	404785		SD card for NetWare printing Type S5				0.0001	
		404387	404387	404387		Multi Bypass Tray BY5010				0.0009	
		404177	404177	404177		PU5020 Punch Unit				0.0005	
		404400	404400	404400		Trimmer Unit TR5040				0.0081	
		404656	404656	404656		Stacker SK5030				0.0138	
		404218	404218	404218		Roll-Away Cart Type 5010				0.0003	
		404195	404195	404195		TK5010 11"x17" Tray Unit				0.001	
		404708	404708	404708		Multi Bypass Attachment Kit for Vacuum Feed LCT type S3				0.0004	
		404652	404652	404652		Bridge Unit BU5010				0.0024	
		404650	404650	404650		Vacuum Feed LCT RT5100				0.0104	
		404		40		Paper Handling					
		404539	404539	404539		Cover Interposer Tray				0.0023	
		404542	404542	404542		Perfect Binder GB5010				0.0294	
		404544	404544	404544		Transit Pass Unit for Perfect Binder Type S1				0.0016	
		404545	404545	404545		Cover Interposer Tray for Perfect Binder Type S1		ı l		0.0014	

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					Copies	Ricoh		СРС	Plan with N	/linimum	
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Groun	Segment		Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
Oroup	Ocginent	EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	IVAIL
		404546	404546	404546	1 et williate	Ring Binder RB5020	KANGL	VOLONIE	VOLUME	0.0163	
		404114	404114	404114		Ring Opener Type A				0.0103	l .
		404115	404115	404115		Ring Cartridge LT Type RB5000				0.0002	1
		404110	404110	404110		Print Options				0.0002	1
		404786	404786	404786		PostScript3 Unit Type S5				0.0017	l .
		404705	404705	404705		IPDS Unit Type S5				0.0057	l .
		413009	413009	413009		Unicode Font Package for SAP - 1 Device License (limited availability)				0.0003	l .
		404789	404789	404789		Browser Unit Type S5				0.0001	1
		411699	411699	411699		IEEE 1284 Interface Type A				0.0001	l .
		416572	416572	416572		IEEE 802.11a/g/n Interface Unit Type M2				0.0005	l .
		1		1.55.2		Third Pary Enablers				0.000	1
		404463	404463	404463		GBC SP Pro EX				0.0059	1
		001450MIU	001450MIU	001450MIU		GBC Die Set 3 Hole (Ring Binder)				0.0003	1
		001451MIU	001451MIU	001451MIU		GBC Die Set 11 Hole (Velobind)				0.0003	1
		001452MIU	001452MIU	001452MIU		GBC Die Set 19 Hole (Cerlox)				0.0003	1
		001453MIU	001453MIU	001453MIU		GBC Die Set 21 Hole (Twin Loop Wire 2:1)				0.0003	1
		001454MIU	001454MIU	001454MIU		GBC Die Set 32 Hole (Twin Loop Wire 3:1)				0.0003	l .
		002493MIU	002493MIU	002493MIU		GBC 32 Hole Pro Click Die Set				0.0003	1
		404415	404415	404415		GBC Pro 3 Hole HD Die Set				0.0006	1
		404416	404416	404416		GBC Pro 19 Hole HD Die Set				0.0012	1
		404417	404417	404417		GBC Pro 44 Hole HD Die Set				0.0011	1
		404717	404717	404717		PBM350				0.0134	1
		404715	404715	404715		PBM500				0.0249	1
		404716	404716	404716		PBM500 upgrade kit				0.0105	1
		404723	404723	404723		Rail Unit				0.0003	1
		404718	404718	404718		PBM Trim Module				0.0085	1
		404719	404719	404719		PBM Book Fold Module				0.0081	1
		404720	404720	404720		PBM Cover Feeder				0.0035	l .
		404721	404721	404721		PBM Rotate Crease Trim Module				0.0278	1
		404722	404722	404722		BTS4000-1 Belt Stacker Module				0.0038	1
						Security & Misc. Accessories					l .
		416373	416373	416373		Data Overwrite Security Unit Type H				0.0002	1
						Controller Options					l .
		404590	404590	404590		Printer Controller EB-32				0.0067	l .
		PP-PPISFM8110F	PP-PPISFM8110F	PP-PPISFM8110F		REQUIRED: PPSE Training - Pro M8110s/8120s w/ Fiery				0.0017	1
		404827	404827	404827		Fiery Image Viewer B/W				0.0027	1
		404582	404582	404582		Fiery Compose FS-100				0.0007	1
		404598	404598	404598		Fiery Impose Type FS-100				0.0014	1
		007095MIU	007095MIU	007095MIU		Fiery ES-2000 Spectrophotometer				0.0008	
		404829	404829	404829		FACI Furniture Kit				0.0024	1

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					_	T					
					Copies	Ricoh			Plan with M		
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
		404828	404828	404828		FACI Enabler				0.001	i
		EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS	EQ-RETURN-SEG2PLUS		Lease Return					
						Kodak Digimasters					
В	7	KH2333800	KH2333800	KH2333800		DM HD125 marking engine 60hz/KA	275,000 - 550,000	300,000	90,000	0.0258	ı
		PS-INSKODAK	PS-INSKODAK	PS-INSKODAK		REQUIRED: Installation - Kodak EX (Fixed Fee / Fixed Hours)				0.002	ı
		KHB694455A00	KHB694455A00	KHB694455A00		DM HD series cab kit 60hz/KA				0.0023	ı
		KH2236800	KH2236800	KH2236800		Kodak DM Operator Attention Light/KA				0.0001	ı
		KH2273700	KH2273700	KH2273700		Kodak DMEXSCS Cabinet				0.0003	ı
		KH2324200	KH2324200	KH2324200		DM Software Media Kit R8.01					ı
		KH2334900	KH2334900	KH2334900		DM T3105K1 SCS W R8.01 HD/EX-SW				0.008	ı
		KH2331900	KH2331900	KH2331900		LicKey: R8.01 AP E138 to R8.01 AP E300				0.0054	ı
		KH2331700	KH2331700	KH2331700		LicKey: R8.01 AP E110 to R8.01 AP E300				0.0103	i
		KHB671841A00	KHB671841A00	KHB671841A00		Universal Accessory Interface - SL				0.001	i
		KHB694464A00	KHB694464A00	KHB694464A00		HD productivity module 60 hz/KA (repl w/ KH2312200)				0.0146	i
		KHB694453A00	KHB694453A00	KHB694453A00		HD prod module cab kit/KA-60hz				0.0029	i
		KH2332000	KH2332000	KH2332000		LicKey: R8.01 AP E150 to R8.01 AP E300				0.0029	i
		KN000536600	KN000536600	KN000536600		Tablet Maker-TRC 7.0 Upgrade					i
		KCA12304	KCA12304	KCA12304		Lic Key: Custom Paper Size Option				0.0004	i
		KHB694331A00	KHB694331A00	KHB694331A00		110/125/138 Speed Conversion Kit				0.0001	i
		KHB694160A00	KHB694160A00	KHB694160A00		DM Operator Attention Light/KA				0.0001	i
		KCA00140	KCA00140	KCA00140		Custom Paper: 18" Middle Drawer Kit				0.0001	i
		KC3E2629	KC3E2629	KC3E2629		DM 18" Finisher Kit-Image Lt				0.0001	i
		KHB670630A00	KHB670630A00	KHB670630A00		DM 18" Fin Kit/KA				0.0001	i
		KHB670595A00	KHB670595A00	KHB670595A00		Attention Light Ay-SL				0.0001	i
		KN000536500	KN000536500	KN000536500		Tablet Maker-TRC 7.0 New				0.0002	i
		KCA12054	KCA12054	KCA12054		Custom Paper: 18" Lower Drawer Kit				0.0002	i
		KC8369779	KC8369779	KC8369779		DM Stacker Cart				0.0001	i
		KHB694051A00	KHB694051A00	KHB694051A00		DM EX series Stacker Cart/KA				0.0001	i
		KCA10565	KCA10565	KCA10565		Custom Paper: Middle Drawer Kit				0.0001	i
		KHB694378A00	KHB694378A00	KHB694378A00		DM EX SCS Cabinet				0.0002	i
		KHR696621A00	KHR696621A00	KHR696621A00		SmartBoard 6.0 bw SW upg 5				0.0002	i
		KCA10569	KCA10569	KCA10569		Custom Paper: Lower Drawer Kit				0.0001	i
		KC3E3864	KC3E3864	KC3E3864		DM Stacker Bypass Upgrade Kit				0.0002	i
		KCA10557	KCA10557	KCA10557		Custom Paper: Registration Kit				0.0002	
		KC8711418	KC8711418	KC8711418		DM External Vent Kit				0.0002	
		KCA14791	KCA14791	KCA14791		Custom SW: Flash TIFF				0.0003	
		KCA14419	KCA14419	KCA14419		Custom SW: CoXist Upgrade				0.0003	
		KCA09927	KCA09927	KCA09927		Custom HW: Paper Drawer Leveler Kit				0.0003	
		KCA11788	KCA11788	KCA11788		DM Toning Station Cart				0.0004	

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		Ricoh	Savin	Lanier	Prints		MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
						Equipment					
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
		KHB694229A00	KHB694229A00	KHB694229A00		Dual Print Prep Kit				0.0004	
		MU220001500	MU220001500	MU220001500		EX series finisher bypass				0.0005	
		KCA14667	KCA14667	KCA14667		Lic Key: PCL Interpreter Option				0.0005	
		KHR696623A00	KHR696623A00	KHR696623A00		SmartBoard suite 6.0 bw SW upg 5				0.0005	
		KHR696628A00	KHR696628A00	KHR696628A00		SmartBoard suite 6.0 bw/c upg 5				0.0005	
		KCA13840	KCA13840	KCA13840		Custom SW: CoXist to CoXist Pro Upgrade				0.0005	
		KN000536800	KN000536800	KN000536800		CoXist 7.0 Upgrade				0.0005	
		KCA14662	KCA14662	KCA14662		Lic Key: Extended Paper Size Option				0.0008	
		KCA14663	KCA14663	KCA14663		Lic Key: Enhanced Feed Mode Option				0.0008	
		KCA14664	KCA14664	KCA14664		Lic Key: Digital Print Quality Option				0.0008	
		KHB694158A00	KHB694158A00	KHB694158A00		DM EX series Aux PSM Upgr Kit/KA				0.001	
		KCA14734	KCA14734	KCA14734		WorkFlow Service Plan: 2YR Prepaid				0.0008	
		KCA13683	KCA13683	KCA13683		Change of Service Provider Fee				0.0012	
		KN000202800	KN000202800	KN000202800		EX series MICR install kit				0.0012	
		KCA14735	KCA14735	KCA14735		WorkFlow Service Plan: 3YR Prepaid				0.0012	
		KHB694057A00	KHB694057A00	KHB694057A00		DM EX series Perf Bndr-Output/KA				0.0012	
		KHR696620A00	KHR696620A00	KHR696620A00		SmartBoard suite 6.0 bw SW				0.0029	
		KHR696625A00	KHR696625A00	KHR696625A00		SmartBoard suite 6.0 bw/c SW				0.0029	
		KCA14736	KCA14736	KCA14736		WorkFlow Service Plan: 4YR Prepaid				0.0015	
		KHB670597A00	KHB670597A00	KHB670597A00		EX series ME rollfeed kit/KA				0.0019	
		KHB694159A00	KHB694159A00	KHB694159A00		DM Roll Feed Interface-Kit PSM/KA				0.0019	
		KHB694224A00	KHB694224A00	KHB694224A00		Productivity Mod Cab Kit 60Hz/KA				0.0023	
		KHB694228A00	KHB694228A00	KHB694228A00		Productivity Mod Cab Kit 60Hz/IL				0.0023	
		MU204107000	MU204107000	MU204107000		Punch Tool: 2-Hole, 7 mm, A4				0.0016	
		MU204107800	MU204107800	MU204107800		Punch Tool: 3-Hole, 8 mm, Ltr				0.0016	
		MU204108600	MU204108600	MU204108600		Punch Tool: 4-Hole, 7 mm, A4				0.0016	
		KCA14737	KCA14737	KCA14737		WorkFlow Service Plan: 5YR Prepaid				0.0019	
		KCA14738	KCA14738	KCA14738		WorkFlow Service Plan: 6YR Prepaid				0.0023	
		KCA14666	KCA14666	KCA14666		Lic Key: MICR Option				0.0031	
		MU204120600	MU204120600	MU204120600		Punch Tool: 19-Hole, Plastic Comb, Ltr				0.0026	
		MU204120800	MU204120800	MU204120800		Punch Tool: 32-Hole (3:1), Square, Ltr				0.0026	
		MU204120900	MU204120900	MU204120900		Punch Tool: 21-Hole (2:1), Round, Ltr				0.0026	
		MU204121000	MU204121000	MU204121000		Punch Tool: 32-Hole (3:1), Round, Ltr				0.0026	
		KN000536700	KN000536700	KN000536700		CoXist 7.0 New				0.0028	
		KN000336400	KN000336400	KN000336400		Punch Tool: 11-Hole (1:1), 3mm, Letter				0.0031	
		MU204143400	MU204143400	MU204143400		Punch Tool: 5-Hole, 5/16", Ltr				0.0026	
		MU204146800	MU204146800	MU204146800		Punch Tool: 3-Hole, 10 mm, Ltr				0.0029	
		MU204148400	MU204148400	MU204148400		Punch Tool: 5-Hole (EU 2/US 3), Ltr				0.0029	
		MU204162000	MU204162000	MU204162000		Punch Tool: 7-Hole, 9/32", Ltr				0.0039	
		MU204120700	MU204120700	MU204120700		Punch Tool: 21-Hole (2:1), Rect, Ltr				0.0029	

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		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOF
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
Group	Segment	EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	NAIL
		KHB694056A00	KHB694056A00	KHB694056A00	rei Williate	DM EX series Perf Bndr-Input/KA	RANGE	VOLUME	VOLUME	0.0031	
		KH2324700	KH2324700	KH2324700		LIC. KEY R8.01 AP Prod SW, E125				0.0031	
		KH2325000	KH2325000	KH2325000		LIC. KEY R8.01 AP Prod SW, E150				0.0097	
		KH2325100	KH2325100	KH2325100		LIC. KEY R8.01 AP Prod SW, E300				0.0097	
		KHB694379A01	KHB694379A01	KHB694379A01		3200 SCS with R8.01 SW				0.0037	
		MU204141200	MU204141200	MU204141200		Punch Tool: 44-Hole (4:1), Double D, Ltr				0.0043	
		MU204149000	MU204149000	MU204149000		Punch Tool: 44-Hole (4:1), 3 mm, Ltr				0.0043	
		MU204161000	MU204161000	MU204161000		Punch Tool: 44-Hole (.2475), 4.3 mm, Ltr				0.0043	
		MU204163000	MU204163000	MU204163000		Punch Tool: 43-Hole (4:1), Double D, Ltr				0.0044	
		MU204163000 MU204144000	MU204144000	MU204163000 MU204144000		Punch Tool: 45-Hole (4:1), Bouble B, Ett				0.0044	
		KHB694380A00	KHB694380A00	KHB694380A00		3200 SCS Upgd for U24/U45 R8.01				0.0044	
		KHB694381A00	KHB694381A00	KHB694381A00		3200 SCS Upgd for U30/60/10,V240 R8.01/WG				0.0062	
		KHB694382A00	KHB694382A00	KHB694382A00		3200 SCS Upgd for U30/60/10,V240 R8.01/IL				0.0062	
		MU204146100	MU204146100	MU204146100		Punch Tool: 33-Hole (3:1), Double D, Ltr				0.0002	
		KHB694050A00	KHB694050A00	KHB694050A00		DM EX series Stacker 60Hz/KA				0.0048	
		KH2312400	KH2312400	KH2312400		Productivity Module 60Hz / KA				0.0007	
		KH2331800	KH2331800	KH2331800		LicKey: R8.01 AP E125 to R8.01 AP E300				0.0078	
		KHB694123A00	KHB694123A00	KHB694123A00		DM EX series Hole Puncher/KA				0.0078	
		KHB694053A00	KHB694053A00	KHB694053A00		DM EX series fible Full the FixA				0.008	
		KHB694058A00	KHB694058A00	KHB694058A00		DM EX series Perf Bndr-Binder/KA				0.0094	
		KH2312100	KH2312100	KH2312100		DM EX series Finisher 50/60Hz/KA				0.0140	
		KHB694376A00	KHB694376A00	KHB694376A00		DM EX Top Exit module 50-60Hz				0.0007	
		KHB694418A00	KHB694418A00	KHB694418A00		EX series finisher bypass				0.0031	
		KHB694402A00	KHB694402A00	KHB694402A00		DM EX series PSM 60Hz/KA				0.0003	
		KHB694400A00	KHB694400A00	KHB694400A00		DM EX Top Exit Module 50/60Hz/KA				0.0038	
		KHB694404A00	KHB694404A00	KHB694404A00		DM EX Paper Supply Module/IL				0.0038	
		KHB694398A00	KHB694398A00	KHB694398A00		DM EX series Inserter 60Hz/IL				0.0064	
		KHB694416A00	KHB694416A00	KHB694416A00		DM EX series Finisher 60Hz/IL				0.0067	
		KHB69408A00	KHB69408A00	KHB69408A00		DM EXseries Extended PSM 60Hz/KA				0.0051	
		KHB69406A00	KHB69406A00	KHB69406A00		DM EX series Extended PSM 60Hz WG				0.0051	
		KHB69410A00	KHB69410A00	KHB69410A00		DM EX series Extended PSM 60Hz/IL				0.0051	
		KHB694396A00	KHB694396A00	KHB694396A00		DM EX series Inserter 60Hz/KA				0.0064	
		KHB694394A00	KHB694394A00	KHB694394A00		DM EX series Inserter 60Hz WG				0.0064	
		KHB694316M01	KHB694316M01	KHB694316M01		LIC. KEY R8.01 SP TO R8.01 AP. E110				0.0025	
						Hunkeler Finishing Products				0.5520	
		1322-UW6				Standard Hunkeler - UW6				0.0117	
		7119-00131-6-DS				Standard Hunkeler - 6" Core Shaft				0.0012	
		1322-VU6-800-DS				Standard Hunkeler - VU6-800 Vacuum Unit 800 MM				0.0009	
		TP-H-HUNK-WB6				Standard hunkeler WB6 High Volume Web buffer				0.0098	
		1322-LC6				Standard Hunkeler - LC6 Loop Control				0.0033	

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X					Comb.	Disal		CDC	Dian with M	lin ima u res	
					Copies	Ricoh			Plan with M		201.00
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Grou	p Segment		Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
		TP-H-HUNK-WM6WEBMERGER				Standard Hunkeler - WM6-S Web Merger Even				0.0132	
		1322-C62				Standard Hunkeler - CS6-II Cutter				0.0444	
		7184-00552-DS				Standard Hunkeler - Longitudinal Cut - Slitter for CS6-I				0.0006	
		7184-00543-DS				Standard Hunkeler - Edge Trim Left for CS6				0.0007	
		7184-00556-DS				Standard Hunkeler - Edge Trim Right for CS6-I				0.0007	
		1322-SE6				Standard Hunkeler - Se6 2-UP Seperator & offset module				0.0119	
		1322-LS6				Standard Hunkeler - LS6 Stacker				0.0251	
		TP-H-HUNK-TB6				Standard Hunkeler - TB6 2M - 2 Meter Delivery Table				0.0028	
		TP-H-HUNK-HKU2020				Standard Hunkeler - HKU2020 Trim Evacuation System				0.0166	
		9705-90025-DS				Standard Hunkeler - Cutter Assembly				0.0024	
		TP-HUNK-TUTUA-DS				Standard Hunkeler - Tu/TU-A Turn Unit 90 Degrees with Air				0.0029	
		TP-HUNK-UP750-DS				Standard Hunkeler - Paper underpass 750MM				0.0008	
		8110-00550-DS				Standard Hunkeler - Module Cabling				0.0004	
		STANDARD-3P-FREIGHT				Standard Hunkeler - Freight Costs				0.0007	
		STANDARD-3P-SVCS-INSTALL				Standard Hunkeler - Installation Charges				0.0051	
		8110-00551-DS				Standard Hunkeler - Printer Interface				0.0002	
						Hunkeler Finishing Products - Optional Dynamic Perforator					
		1322-LC6-S-DS				Standard Hunkeler - LC6-S Stand Alone Loop Control				0.0057	
		TP-H-HUNK-DP8I				Standard Hunkeler - DP8-I Dynamic Perforator				0.0428	
		7528-00277-DS				Standard Hunkeler - DP8 Datamatrix Reader left & right				0.0068	
		1322-VU6				Standard Hunkeler - VU6-1600 Vacuum Box				0.0013	
		STANDARD-3P-SVCS-INSTALL				Standard Hunkeler - Installation Charge				0.0017	
		STANDARD-3P-FREIGHT				Standard Hunkeler - Freight Charges				0.0004	
		1411000000		1//1000000			/				
В	8	KH2333600	KH2333600	KH2333600		DM HD150 marking engine 60hz/KA	550,000 - 1,000,000	750,000	225,000		
		PS-INSKODAK	PS-INSKODAK	PS-INSKODAK		REQUIRED: Installation - Kodak EX (Fixed Fee / Fixed Hours)				0.0008	
		KHB694455A00	KHB694455A00	KHB694455A00		DM HD series cab kit 60hz/KA				0.0009	
		KH2236800	KH2236800	KH2236800		Kodak DM Operator Attention Light/KA				0.0001	
		KH2273700	KH2273700	KH2273700		Kodak DMEXSCS Cabinet				0.0001	
		KH2324200	KH2324200	KH2324200		DM Software Media Kit R8.01					
		KH2334900	KH2334900	KH2334900		DM T3105K1 SCS W R8.01 HD/EX-SW				0.0032	
		KH2331900	KH2331900	KH2331900		LicKey: R8.01 AP E138 to R8.01 AP E300				0.0022	
		KH2331700	KH2331700	KH2331700		LicKey: R8.01 AP E110 to R8.01 AP E300				0.0041	
		KHB671841A00	KHB671841A00	KHB671841A00		Universal Accessory Interface - SL				0.0004	
		KHB694464A00	KHB694464A00	KHB694464A00		HD productivity module 60 hz/KA (repl w/ KH2312200)				0.0058	
		KHB694453A00	KHB694453A00	KHB694453A00		HD prod module cab kit/KA-60hz				0.0012	
		KH2332000	KH2332000	KH2332000		LicKey: R8.01 AP E150 to R8.01 AP E300				0.0011	
		KN000536600	KN000536600	KN000536600		Tablet Maker-TRC 7.0 Upgrade					
		KCA12304	KCA12304	KCA12304		Lic Key: Custom Paper Size Option				0.0001	
		KHB694331A00	KHB694331A00	KHB694331A00		110/125/138 Speed Conversion Kit					

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Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

X					Copies	Ricoh	5555 5555 5555 5555	CPC	Plan with N	linimum	
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
Cicap	Cogmon	EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
		KHB694160A00	KHB694160A00	KHB694160A00	1 Ci miliato	DM Operator Attention Light/KA	RANGE	TOLOME	TOLOME	IIIOEOGIVE	
		KCA00140	KCA00140	KCA00140		Custom Paper: 18" Middle Drawer Kit					
		KC3E2629	KC3E2629	KC3E2629		DM 18" Finisher Kit-Image Lt					
		KHB670630A00	KHB670630A00	KHB670630A00		DM 18" Fin Kit/KA					
		KHB670595A00	KHB670595A00	KHB670595A00		Attention Light Ay-SL				0.0001	
		KN000536500	KN000536500	KN000536500		Tablet Maker-TRC 7.0 New				0.0001	
		KCA12054	KCA12054	KCA12054		Custom Paper: 18" Lower Drawer Kit				0.0001	
		KC8369779	KC8369779	KC8369779		DM Stacker Cart				0.0001	
		KHB694051A00	KHB694051A00	KHB694051A00		DM EX series Stacker Cart/KA				0.0001	
		KCA10565	KCA10565	KCA10565		Custom Paper: Middle Drawer Kit				0.0001	
		KHB694378A00	KHB694378A00	KHB694378A00		DM EX SCS Cabinet				0.0001	
		KHR696621A00	KHR696621A00	KHR696621A00		SmartBoard 6.0 bw SW upg 5				0.0001	
		KCA10569	KCA10569	KCA10569		Custom Paper: Lower Drawer Kit				0.0001	
		KC3E3864	KC3E3864	KC3E3864		DM Stacker Bypass Upgrade Kit				0.0001	
		KCA10557	KCA10557	KCA10557		Custom Paper: Registration Kit				0.0001	
		KC8711418	KC8711418	KC8711418		DM External Vent Kit				0.0001	
		KCA14791	KCA14791	KCA14791		Custom SW: Flash TIFF				0.0001	
		KCA14419	KCA14419	KCA14419		Custom SW: CoXist Upgrade				0.0001	
		KCA09927	KCA09927	KCA09927		Custom HW: Paper Drawer Leveler Kit				0.0001	
		KCA11788	KCA11788	KCA11788		DM Toning Station Cart				0.0002	
		KHB694229A00	KHB694229A00	KHB694229A00		Dual Print Prep Kit				0.0002	
		MU220001500	MU220001500	MU220001500		EX series finisher bypass				0.0002	
		KCA14667	KCA14667	KCA14667		Lic Key: PCL Interpreter Option				0.0002	
		KHR696623A00	KHR696623A00	KHR696623A00		SmartBoard suite 6.0 bw SW upg 5				0.0002	
		KHR696628A00	KHR696628A00	KHR696628A00		SmartBoard suite 6.0 bw/c upg 5				0.0002	
		KCA13840	KCA13840	KCA13840		Custom SW: CoXist to CoXist Pro Upgrade				0.0002	
		KN000536800	KN000536800	KN000536800		CoXist 7.0 Upgrade				0.0002	
		KCA14662	KCA14662	KCA14662		Lic Key: Extended Paper Size Option				0.0003	
		KCA14663	KCA14663	KCA14663		Lic Key: Enhanced Feed Mode Option				0.0003	
		KCA14664	KCA14664	KCA14664		Lic Key: Digital Print Quality Option				0.0003	
		KHB694158A00	KHB694158A00	KHB694158A00		DM EX series Aux PSM Upgr Kit/KA				0.0004	
		KCA14734	KCA14734	KCA14734		WorkFlow Service Plan: 2YR Prepaid				0.0003	
		KCA13683	KCA13683	KCA13683		Change of Service Provider Fee				0.0005	
		KN000202800	KN000202800	KN000202800		EX series MICR install kit				0.0005	
		KCA14735	KCA14735	KCA14735		WorkFlow Service Plan: 3YR Prepaid				0.0005	
		KHB694057A00	KHB694057A00	KHB694057A00		DM EX series Perf Bndr-Output/KA				0.0005	
		KHR696620A00	KHR696620A00	KHR696620A00		SmartBoard suite 6.0 bw SW				0.0012	
		KHR696625A00	KHR696625A00	KHR696625A00		SmartBoard suite 6.0 bw/c SW				0.0012	
		KCA14736	KCA14736	KCA14736		WorkFlow Service Plan: 4YR Prepaid				0.0006	
I		KHB670597A00	KHB670597A00	KHB670597A00	l	EX series ME rollfeed kit/KA	I	ı l		0.0008	

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×					Copies	Ricoh		CPC	Plan with I	Minimum	
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Groun	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
O. Gup	Cogmon	EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	10112
		KHB694159A00	KHB694159A00	KHB694159A00	1 Ci illiniate	DM Roll Feed Interface-Kit PSM/KA	IVAIOL	VOLO.III.E	TOLOME	0.0008	<u> </u>
		KHB694224A00	KHB694224A00	KHB694224A00		Productivity Mod Cab Kit 60Hz/KA				0.0009	1
		KHB694228A00	KHB694228A00	KHB694228A00		Productivity Mod Cab Kit 60Hz/IL				0.0009	I
		MU204107000	MU204107000	MU204107000		Punch Tool: 2-Hole, 7 mm, A4				0.0007	I
		MU204107800	MU204107800	MU204107800		Punch Tool: 3-Hole, 8 mm, Ltr				0.0007	I
		MU204108600	MU204108600	MU204108600		Punch Tool: 4-Hole, 7 mm, A4				0.0007	I
		KCA14737	KCA14737	KCA14737		WorkFlow Service Plan: 5YR Prepaid				0.0008	1
		KCA14738	KCA14738	KCA14738		WorkFlow Service Plan: 6YR Prepaid				0.0009	I
		KCA14666	KCA14666	KCA14666		Lic Key: MICR Option				0.0012	I
		MU204120600	MU204120600	MU204120600		Punch Tool: 19-Hole, Plastic Comb, Ltr				0.001	1
		MU204120800	MU204120800	MU204120800		Punch Tool: 32-Hole (3:1), Square, Ltr				0.001	I
		MU204120900	MU204120900	MU204120900		Punch Tool: 21-Hole (2:1), Round, Ltr				0.001	I
		MU204121000	MU204121000	MU204121000		Punch Tool: 32-Hole (3:1), Round, Ltr				0.001	I
		KN000536700	KN000536700	KN000536700		CoXist 7.0 New				0.0011	1
		KN000336400	KN000336400	KN000336400		Punch Tool: 11-Hole (1:1), 3mm, Letter				0.0012	I
		MU204143400	MU204143400	MU204143400		Punch Tool: 5-Hole, 5/16", Ltr				0.0011	I
		MU204146800	MU204146800	MU204146800		Punch Tool: 3-Hole, 10 mm, Ltr				0.0012	I
		MU204148400	MU204148400	MU204148400		Punch Tool: 5-Hole (EU 2/US 3), Ltr				0.0012	I
		MU204162000	MU204162000	MU204162000		Punch Tool: 7-Hole, 9/32", Ltr				0.0016	I
		MU204120700	MU204120700	MU204120700		Punch Tool: 21-Hole (2:1), Rect, Ltr				0.0012	I
		KHB694056A00	KHB694056A00	KHB694056A00		DM EX series Perf Bndr-Input/KA				0.0012	1
		KH2324700	KH2324700	KH2324700		LIC. KEY R8.01 AP Prod SW, E125				0.0039	1
		KH2325000	KH2325000	KH2325000		LIC. KEY R8.01 AP Prod SW, E150				0.0039	I
		KH2325100	KH2325100	KH2325100		LIC. KEY R8.01 AP Prod SW, E300				0.0039	I
		KHB694379A01	KHB694379A01	KHB694379A01		3200 SCS with R8.01 SW				0.0017	I
		MU204141200	MU204141200	MU204141200		Punch Tool: 44-Hole (4:1), Double D, Ltr				0.0017	I
		MU204149000	MU204149000	MU204149000		Punch Tool: 44-Hole (4:1), 3 mm, Ltr				0.0017	I
		MU204161000	MU204161000	MU204161000		Punch Tool: 44-Hole (.2475), 4.3 mm, Ltr				0.0017	I
		MU204163000	MU204163000	MU204163000		Punch Tool: 43-Hole (4:1), Double D, Ltr				0.0017	I
		MU204144000	MU204144000	MU204144000		Punch Tool: 46-Hole (6mm), 4 mm, Ltr				0.0018	I
		KHB694380A00	KHB694380A00	KHB694380A00		3200 SCS Upgd for U24/U45 R8.01				0.0025	I
		KHB694381A00	KHB694381A00	KHB694381A00		3200 SCS Upgd for U30/60/10,V240 R8.01/WG				0.0025	
		KHB694382A00	KHB694382A00	KHB694382A00		3200 SCS Upgd for U30/60/10,V240 R8.01/IL				0.0025	I
		MU204146100	MU204146100	MU204146100		Punch Tool: 33-Hole (3:1), Double D, Ltr				0.0019	İ
		KHB694050A00	KHB694050A00	KHB694050A00		DM EX series Stacker 60Hz/KA				0.0027	1
		KH2312400	KH2312400	KH2312400		Productivity Module 60Hz / KA				0.0031	İ
		KH2331800	KH2331800	KH2331800 KHB694123A00		LicKey: R8.01 AP E125 to R8.01 AP E300				0.0031	I
		KHB694123A00	KHB694123A00			DM EX series Hole Puncher/KA				0.0032	
		KHB694053A00	KHB694053A00	KHB694053A00		DM EX series Port Podr Pinder/// A				0.0037	
ı		KHB694058A00	KHB694058A00	KHB694058A00	I	DM EX series Perf Bndr-Binder/KA	I	1 1		0.0059	

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					Copies	Ricoh		СРС	Plan with I	Minimum	
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Group	Segment		Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
C. Guip	o o go	EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
		KH2312100	KH2312100	KH2312100		DM EX series Finisher 50/60Hz/KA				0.0027	
		KHB694376A00	KHB694376A00	KHB694376A00		DM EX Top Exit module 50-60Hz				0.0012	1
		KHB694418A00	KHB694418A00	KHB694418A00		EX series finisher bypass				0.0002	1
		KHB694402A00	KHB694402A00	KHB694402A00		DM EX series PSM 60Hz/KA				0.0015	1
		KHB694400A00	KHB694400A00	KHB694400A00		DM EX Top Exit Module 50/60Hz/KA				0.0015	1
		KHB694404A00	KHB694404A00	KHB694404A00		DM EX Paper Supply Module/IL				0.0015	1
		KHB694398A00	KHB694398A00	KHB694398A00		DM EX series Inserter 60Hz/IL				0.0026	ł
		KHB694416A00	KHB694416A00	KHB694416A00		DM EX series Finisher 60Hz/IL				0.0027	ł
		KHB69408A00	KHB69408A00	KHB69408A00		DM EXseries Extended PSM 60Hz/KA				0.002	1
		KHB69406A00	KHB69406A00	KHB69406A00		DM EX series Extended PSM 60Hz WG				0.002	1
		KHB69410A00	KHB69410A00	KHB69410A00		DM EX series Extended PSM 60Hz/IL				0.002	ł
		KHB694396A00	KHB694396A00	KHB694396A00		DM EX series Inserter 60Hz/KA				0.0026	1
		KHB694394A00	KHB694394A00	KHB694394A00		DM EX series Inserter 60Hz WG				0.0026	1
		KHB694316M01	KHB694316M01	KHB694316M01		LIC. KEY R8.01 SP TO R8.01 AP, E110				0.001	ł
						Hunkeler Finishing Products					1
		1322-UW6				Standard Hunkeler - UW6				0.0047	1
		7119-00131-6-DS				Standard Hunkeler - 6" Core Shaft				0.0005	ł
		1322-VU6-800-DS				Standard Hunkeler - VU6-800 Vacuum Unit 800 MM				0.0004	1
		TP-H-HUNK-WB6				Standard hunkeler WB6 High Volume Web buffer				0.0039	ł
		1322-LC6				Standard Hunkeler - LC6 Loop Control				0.0013	1
		TP-H-HUNK-WM6WEBMERGER				Standard Hunkeler - WM6-S Web Merger Even				0.0053	1
		1322-C62				Standard Hunkeler - CS6-II Cutter				0.0178	
		7184-00552-DS				Standard Hunkeler - Longitudinal Cut - Slitter for CS6-I				0.0003	ł
		7184-00543-DS				Standard Hunkeler - Edge Trim Left for CS6				0.0003	1
		7184-00556-DS				Standard Hunkeler - Edge Trim Right for CS6-I				0.0003	1
		1322-SE6				Standard Hunkeler - Se6 2-UP Seperator & offset module				0.0047	ł
		1322-LS6				Standard Hunkeler - LS6 Stacker				0.01	ł
		TP-H-HUNK-TB6				Standard Hunkeler - TB6 2M - 2 Meter Delivery Table				0.0011	1
		TP-H-HUNK-HKU2020				Standard Hunkeler - HKU2020 Trim Evacuation System				0.0066	ł
		9705-90025-DS				Standard Hunkeler - Cutter Assembly				0.0009	ł
		TP-HUNK-TUTUA-DS				Standard Hunkeler - Tu/TU-A Turn Unit 90 Degrees with Air				0.0011	1
		TP-HUNK-UP750-DS				Standard Hunkeler - Paper underpass 750MM				0.0003	
		8110-00550-DS				Standard Hunkeler - Module Cabling				0.0002	
		STANDARD-3P-FREIGHT				Standard Hunkeler - Freight Costs				0.0003	
		STANDARD-3P-SVCS-INSTALL				Standard Hunkeler - Installation Charges				0.002	ł
		8110-00551-DS				Standard Hunkeler - Printer Interface				0.0001	ł
						Hunkeler Finishing Products - Optional Dynamic Perforator					1
		1322-LC6-S-DS				Standard Hunkeler - LC6-S Stand Alone Loop Control				0.0023	1
		TP-H-HUNK-DP8I				Standard Hunkeler - DP8-I Dynamic Perforator				0.0171	
		7528-00277-DS		1		Standard Hunkeler - DP8 Datamatrix Reader left & right				0.0027	1

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	_				_						
					Copies	Ricoh		СРС	Plan with M	linimum	
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
		1322-VU6				Standard Hunkeler - VU6-1600 Vacuum Box				0.0005	
		STANDARD-3P-SVCS-INSTALL				Standard Hunkeler - Installation Charge				0.0007	
		STANDARD-3P-FREIGHT				Standard Hunkeler - Freight Charges				0.0002	
В	9	KH2334000	KH2334000	KH2334000		DM HD300 marking engine 60hz/KA	1,000,000 +	1,250,000	375,000	0.0152	
		PS-INSKODAK	PS-INSKODAK	PS-INSKODAK		REQUIRED: Installation - Kodak EX (Fixed Fee / Fixed Hours)				0.0005	
		KHB694455A00	KHB694455A00	KHB694455A00		DM HD series cab kit 60hz/KA				0.0006	
		KH2236800	KH2236800	KH2236800		Kodak DM Operator Attention Light/KA					
		KH2273700	KH2273700	KH2273700		Kodak DMEXSCS Cabinet				0.0001	
		KH2324200	KH2324200	KH2324200		DM Software Media Kit R8.01					
		KH2334900	KH2334900	KH2334900		DM T3105K1 SCS W R8.01 HD/EX-SW				0.0019	
		KH2331900	KH2331900	KH2331900		LicKey: R8.01 AP E138 to R8.01 AP E300				0.0013	
		KH2331700	KH2331700	KH2331700		LicKey: R8.01 AP E110 to R8.01 AP E300				0.0025	
		KHB671841A00	KHB671841A00	KHB671841A00		Universal Accessory Interface - SL				0.0002	
		KHB694464A00	KHB694464A00	KHB694464A00		HD productivity module 60 hz/KA (repl w/ KH2312200)				0.0035	
		KHB694453A00	KHB694453A00	KHB694453A00		HD prod module cab kit/KA-60hz				0.0007	
		KH2332000	KH2332000	KH2332000		LicKey: R8.01 AP E150 to R8.01 AP E300				0.0007	
		KN000536600	KN000536600	KN000536600		Tablet Maker-TRC 7.0 Upgrade					
		KCA12304	KCA12304	KCA12304		Lic Key: Custom Paper Size Option				0.0001	
		KHB694331A00	KHB694331A00	KHB694331A00		110/125/138 Speed Conversion Kit					
		KHB694160A00	KHB694160A00	KHB694160A00		DM Operator Attention Light/KA					
		KCA00140	KCA00140	KCA00140		Custom Paper: 18" Middle Drawer Kit					
		KC3E2629	KC3E2629	KC3E2629		DM 18" Finisher Kit-Image Lt					
		KHB670630A00	KHB670630A00	KHB670630A00		DM 18" Fin Kit/KA					
		KHB670595A00	KHB670595A00	KHB670595A00		Attention Light Ay-SL					
		KN000536500	KN000536500	KN000536500		Tablet Maker-TRC 7.0 New					
		KCA12054	KCA12054	KCA12054		Custom Paper: 18" Lower Drawer Kit					
		KC8369779	KC8369779	KC8369779		DM Stacker Cart					
		KHB694051A00	KHB694051A00	KHB694051A00		DM EX series Stacker Cart/KA					
		KCA10565	KCA10565	KCA10565		Custom Paper: Middle Drawer Kit					
		KHB694378A00	KHB694378A00	KHB694378A00		DM EX SCS Cabinet					
		KHR696621A00	KHR696621A00	KHR696621A00		SmartBoard 6.0 bw SW upg 5					
		KCA10569	KCA10569	KCA10569		Custom Paper: Lower Drawer Kit					
		KC3E3864	KC3E3864	KC3E3864		DM Stacker Bypass Upgrade Kit					
		KCA10557	KCA10557	KCA10557		Custom Paper: Registration Kit					
		KC8711418	KC8711418	KC8711418		DM External Vent Kit					
		KCA14791	KCA14791	KCA14791		Custom SW: Flash TIFF				0.0001	
		KCA14419	KCA14419	KCA14419		Custom SW: CoXist Upgrade				0.0001	
		KCA09927	KCA09927	KCA09927		Custom HW: Paper Drawer Leveler Kit				0.0001	
		KCA11788	KCA11788	KCA11788		DM Toning Station Cart				0.0001	

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×					Copies	Ricoh		CPC	Plan with N	linimum	
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Grou	Segment		Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
Giod	Segment	EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	RAIL
		KHB694229A00	KHB694229A00	KHB694229A00	Per williate	Dual Print Prep Kit	KANGE	VOLUME	VOLUME	0.0001	
		MU220001500	MU220001500	MU220001500		EX series finisher bypass				0.0001	
		KCA14667	KCA14667	KCA14667		Lic Key: PCL Interpreter Option				0.0001	
		KHR696623A00	KHR696623A00	KHR696623A00		SmartBoard suite 6.0 bw SW upg 5				0.0001	
		KHR696628A00	KHR696628A00	KHR696628A00		SmartBoard suite 6.0 bw/c upg 5				0.0001	
		KCA13840	KCA13840	KCA13840		Custom SW: CoXist to CoXist Pro Upgrade				0.0001	
		KN000536800	KN000536800	KN000536800		CoXist 7.0 Upgrade				0.0001	
		KCA14662	KCA14662	KCA14662		Lic Key: Extended Paper Size Option				0.0001	
		KCA14663	KCA14663	KCA14663		Lic Key: Enhanced Feed Mode Option				0.0002	
		KCA14664	KCA14664	KCA14664		Lic Key: Digital Print Quality Option				0.0002	
		KHB694158A00	KHB694158A00	KHB694158A00		DM EX series Aux PSM Upgr Kit/KA				0.0002	
		KCA14734	KCA14734	KCA14734		WorkFlow Service Plan: 2YR Prepaid				0.0002	
		KCA13683	KCA13683	KCA13683		Change of Service Provider Fee				0.0002	
		KN000202800	KN000202800	KN000202800		EX series MICR install kit				0.0003	
		KCA14735	KCA14735	KCA14735		WorkFlow Service Plan: 3YR Prepaid				0.0003	
		KHB694057A00	KHB694057A00	KHB694057A00		DM EX series Perf Bndr-Output/KA				0.0003	
		KHR696620A00	KHR696620A00	KHR696620A00		SmartBoard suite 6.0 bw SW				0.0007	
		KHR696625A00	KHR696625A00	KHR696625A00		SmartBoard suite 6.0 bw/c SW				0.0007	
		KCA14736	KCA14736	KCA14736		WorkFlow Service Plan: 4YR Prepaid				0.0004	
		KHB670597A00	KHB670597A00	KHB670597A00		EX series ME rollfeed kit/KA				0.0005	
		KHB694159A00	KHB694159A00	KHB694159A00		DM Roll Feed Interface-Kit PSM/KA				0.0005	
		KHB694224A00	KHB694224A00	KHB694224A00		Productivity Mod Cab Kit 60Hz/KA				0.0006	
		KHB694228A00	KHB694228A00	KHB694228A00		Productivity Mod Cab Kit 60Hz/IL				0.0006	
		MU204107000	MU204107000	MU204107000		Punch Tool: 2-Hole, 7 mm, A4				0.0004	
		MU204107800	MU204107800	MU204107800		Punch Tool: 3-Hole, 8 mm, Ltr				0.0004	
		MU204108600	MU204108600	MU204108600		Punch Tool: 4-Hole, 7 mm, A4				0.0004	
		KCA14737	KCA14737	KCA14737		WorkFlow Service Plan: 5YR Prepaid				0.0005	
		KCA14738	KCA14738	KCA14738		WorkFlow Service Plan: 6YR Prepaid				0.0006	
		KCA14666	KCA14666	KCA14666		Lic Key: MICR Option				0.0007	
		MU204120600	MU204120600	MU204120600		Punch Tool: 19-Hole, Plastic Comb, Ltr				0.0006	
		MU204120800	MU204120800	MU204120800		Punch Tool: 32-Hole (3:1), Square, Ltr				0.0006	
		MU204120900	MU204120900	MU204120900		Punch Tool: 21-Hole (2:1), Round, Ltr				0.0006	
		MU204121000	MU204121000	MU204121000		Punch Tool: 32-Hole (3:1), Round, Ltr				0.0006	
		KN000536700	KN000536700	KN000536700		CoXist 7.0 New				0.0007	·
		KN000336400	KN000336400	KN000336400		Punch Tool: 11-Hole (1:1), 3mm, Letter				0.0007	,
		MU204143400	MU204143400	MU204143400		Punch Tool: 5-Hole, 5/16", Ltr				0.0006	,
		MU204146800	MU204146800	MU204146800		Punch Tool: 3-Hole, 10 mm, Ltr				0.0007	,
		MU204148400	MU204148400	MU204148400		Punch Tool: 5-Hole (EU 2/US 3), Ltr				0.0007	,
		MU204162000	MU204162000	MU204162000		Punch Tool: 7-Hole, 9/32", Ltr				0.0009	·
		MU204120700	MU204120700	MU204120700		Punch Tool: 21-Hole (2:1), Rect, Ltr				0.0007	ŀ

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				Copies	Ricoh		СРС	Plan with I	/linimum	
	Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLO
roup Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RAT
1	EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
	KHB694056A00	KHB694056A00	KHB694056A00		DM EX series Perf Bndr-Input/KA				0.0007	
	KH2324700	KH2324700	KH2324700		LIC. KEY R8.01 AP Prod SW, E125				0.0023	
	KH2325000	KH2325000	KH2325000		LIC. KEY R8.01 AP Prod SW, E150				0.0023	
	KH2325100	KH2325100	KH2325100		LIC. KEY R8.01 AP Prod SW, E300				0.0023	
	KHB694379A01	KHB694379A01	KHB694379A01		3200 SCS with R8.01 SW				0.001	
	MU204141200	MU204141200	MU204141200		Punch Tool: 44-Hole (4:1), Double D, Ltr				0.001	
	MU204149000	MU204149000	MU204149000		Punch Tool: 44-Hole (4:1), 3 mm, Ltr				0.001	
	MU204161000	MU204161000	MU204161000		Punch Tool: 44-Hole (.2475), 4.3 mm, Ltr				0.001	
	MU204163000	MU204163000	MU204163000		Punch Tool: 43-Hole (4:1), Double D, Ltr				0.001	
	MU204144000	MU204144000	MU204144000		Punch Tool: 46-Hole (6mm), 4 mm, Ltr				0.0011	
	KHB694380A00	KHB694380A00	KHB694380A00		3200 SCS Upgd for U24/U45 R8.01				0.0015	
	KHB694381A00	KHB694381A00	KHB694381A00		3200 SCS Upgd for U30/60/10,V240 R8.01/WG				0.0015	
	KHB694382A00	KHB694382A00	KHB694382A00		3200 SCS Upgd for U30/60/10,V240 R8.01/IL				0.0015	
	MU204146100	MU204146100	MU204146100		Punch Tool: 33-Hole (3:1), Double D, Ltr				0.0012	
	KHB694050A00	KHB694050A00	KHB694050A00		DM EX series Stacker 60Hz/KA				0.0016	
	KH2312400	KH2312400	KH2312400		Productivity Module 60Hz / KA				0.0019	
	KH2331800	KH2331800	KH2331800		LicKey: R8.01 AP E125 to R8.01 AP E300				0.0019	
	KHB694123A00	KHB694123A00	KHB694123A00		DM EX series Hole Puncher/KA				0.0019	
	KHB694053A00	KHB694053A00	KHB694053A00		DM EX ser. Booklet Maker 60Hz/KA				0.0022	
	KHB694058A00	KHB694058A00	KHB694058A00		DM EX series Perf Bndr-Binder/KA				0.0035	
	KH2312100	KH2312100	KH2312100		DM EX series Finisher 50/60Hz/KA				0.0016	
	KHB694376A00	KHB694376A00	KHB694376A00		DM EX Top Exit module 50-60Hz				0.0007	
	KHB694418A00	KHB694418A00	KHB694418A00		EX series finisher bypass				0.0001	
	KHB694402A00	KHB694402A00	KHB694402A00		DM EX series PSM 60Hz/KA				0.0009	
	KHB694400A00	KHB694400A00	KHB694400A00		DM EX Top Exit Module 50/60Hz/KA				0.0009	
	KHB694404A00	KHB694404A00	KHB694404A00		DM EX Paper Supply Module/IL				0.0009	
	KHB694398A00	KHB694398A00	KHB694398A00		DM EX series Inserter 60Hz/IL				0.0015	
	KHB694416A00	KHB694416A00	KHB694416A00		DM EX series Finisher 60Hz/IL				0.0016	
	KHB69408A00	KHB69408A00	KHB69408A00		DM EXseries Extended PSM 60Hz/KA				0.0012	
	KHB69406A00	KHB69406A00	KHB69406A00		DM EX series Extended PSM 60Hz WG				0.0012	
	KHB69410A00	KHB69410A00	KHB69410A00		DM EX series Extended PSM 60Hz/IL				0.0012	
	KHB694396A00	KHB694396A00	KHB694396A00		DM EX series Inserter 60Hz/KA				0.0015	
	KHB694394A00	KHB694394A00	KHB694394A00		DM EX series Inserter 60Hz WG				0.0015	
	KHB694316M01	KHB694316M01	KHB694316M01		LIC. KEY R8.01 SP TO R8.01 AP, E110				0.0006	
					Hunkeler Finishing Products					
	1322-UW6				Standard Hunkeler - UW6				0.0028	
	7119-00131-6-DS				Standard Hunkeler - 6" Core Shaft				0.0003	
	1322-VU6-800-DS				Standard Hunkeler - VU6-800 Vacuum Unit 800 MM				0.0002	
	TP-H-HUNK-WB6				Standard hunkeler WB6 High Volume Web buffer				0.0023	
	1322-LC6				Standard Hunkeler - LC6 Loop Control				0.0008	



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					Copies	Ricoh		CPC	Plan with N	/linimum	
	_	Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
		TP-H-HUNK-WM6WEBMERGER				Standard Hunkeler - WM6-S Web Merger Even				0.0032	
		1322-C62				Standard Hunkeler - CS6-II Cutter				0.0107	
		7184-00552-DS				Standard Hunkeler - Longitudinal Cut - Slitter for CS6-I				0.0002	
		7184-00543-DS				Standard Hunkeler - Edge Trim Left for CS6				0.0002	
		7184-00556-DS				Standard Hunkeler - Edge Trim Right for CS6-I				0.0002	
		1322-SE6				Standard Hunkeler - Se6 2-UP Seperator & offset module				0.0028	
		1322-LS6				Standard Hunkeler - LS6 Stacker				0.006	
		TP-H-HUNK-TB6				Standard Hunkeler - TB6 2M - 2 Meter Delivery Table				0.0007	
		TP-H-HUNK-HKU2020				Standard Hunkeler - HKU2020 Trim Evacuation System				0.004	
		9705-90025-DS				Standard Hunkeler - Cutter Assembly				0.0006	
		TP-HUNK-TUTUA-DS				Standard Hunkeler - Tu/TU-A Turn Unit 90 Degrees with Air				0.0007	
		TP-HUNK-UP750-DS				Standard Hunkeler - Paper underpass 750MM				0.0002	
		8110-00550-DS				Standard Hunkeler - Module Cabling				0.0001	
		STANDARD-3P-FREIGHT				Standard Hunkeler - Freight Costs				0.0002	
		STANDARD-3P-SVCS-INSTALL				Standard Hunkeler - Installation Charges				0.0012	
		8110-00551-DS				Standard Hunkeler - Printer Interface				0.0001	
						Hunkeler Finishing Products - Optional Dynamic Perforator					
		1322-LC6-S-DS				Standard Hunkeler - LC6-S Stand Alone Loop Control				0.0014	
		TP-H-HUNK-DP8I				Standard Hunkeler - DP8-I Dynamic Perforator				0.0103	
		7528-00277-DS				Standard Hunkeler - DP8 Datamatrix Reader left & right				0.0016	
		1322-VU6				Standard Hunkeler - VU6-1600 Vacuum Box				0.0003	
		STANDARD-3P-SVCS-INSTALL				Standard Hunkeler - Installation Charge				0.0004	
		STANDARD-3P-FREIGHT				Standard Hunkeler - Freight Charges				0.0001	

Equipment Configuration Footnotes

B/W - A4

- (1) Mainframe includes Legal Size Platen, 250 Sheet Paper Tray, 100 Sheet Bypass Tray, 640MB Memory and 50 Sheet ARDF. The MP 201SPF comes standard with Copy, Scan, Print and Fax capabilities.
- (2) Up to two Optional PB1030 Paper banks can be installed, bringing the maximum paper capacity to 1,350 sheets.
- (3) Option is only available for use on the Standard Paper Tray.
- (4) This option is available for installation on the MP 201SPF models only and includes DOSS and HDD Encryption. The HDD is required to enable the following features: Paperless Fax, Local Fax Storage, Sample, Locked, Hold,
- Stored, Store and Print, Mail-to Print, S/MIME for Scan-to-Email and Advanced Security Features.
- (5) Recommended with no Optional Paper Banks or one Optional PB1030.
- (6) Recommended when two Optional PB1030's are installed.
- (7) IEEE1284 is a Micro Centronics 36 pin cable. Converter adapter is required to connect to a Centronics connector. The adapter is available through Service Parts (p/n B6795100).
- (8) Only one of the following three options can be installed. IEEE 1284 Interface Board Type A or IEEE 802.11 a/g Interface Unit type L or Gigabit Ethernet Board Type A. They cannot be installed together.
- (9) Option is available for installation on the MP 201SPF model. This option allows users the ability to Scan-to-Media (USB drive or SD Card).
- (10) Required for JAVA customization.

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						Copies	Ricoh		CPC	Plan with I	/linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (11) Telephone Handset. Available only for installation on MP 201F and MP 201SPF models.
- (12) Required for 3rd party solutions requiring 20-pin connections.
- (13) The ESP XG-PCS-15D power filter provides multi-stage power protection as well as line conditioning. Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (14) Includes Standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38) and Fax Forwarding to Email functions.
- (15) MP 201SPF now comes standard with true Adobe PostScript3
- (16) The ESP AC1 power filter provides muti-stage power protection for output devices. Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (17) Only one Power Filter can be installed or is required.

SP213NW / SP213SNw / SP213SFNw

- 1) 23-PPM Black & White printer provided print only capability. Mainframe includes 150-sheet Paper Tray, 8MB RAM Standard /Maximum and wireless connectivity. Ships with a starter All-in-One print Cartridge, yielding 700 pages
- 2) 23-PPM Black & White multifunction Laser printer provides Print, Copy & Scan. Mainframe includes 150-sheet Paper Tray, 8MB RAM Standard /Maximum and wireless connectivity. Ships with a starter All-in-One print Cartridge, yielding 700 pages
- 3) 23-PPM Black & White Multifunction Laser Printer provides print, copy scan and fax capabilities. Mainframe includes 150-sheet Paper Tray, 16MB RAM Standard /Maximum and wireless connectivity. Ships with a starter All-in-One print Cartridge, yielding 700 pages

MP 305SPF

- (1) 30 ppm MFP Mainframe includes 10.1" Color Touch Smart Operation Panel, Standard 50-Sheet ARDF, Printing, Standard Postscript, B/W & Color Scanning, Fax, 2GB RAM, 320 GB HDD, embedded Java, 1 x 250 sheet Paper Tray for up to 8.5" x 11" inch paper, 10 Sheet Bypass Tray that support
- (2) Optional paper feed unit PB1090 adds additional 500 sheets of 8.5" x 11" paper. The PB1090 does not support 8.5" x 14 or 11" x 17" inch paper
- (3) Optional cabinet for the MP 305SPF. Can be used with or without PB1090
- (4) 20-Pin Interface used to attach External Key Counter or Key Card Device.
- (5) This option enables direct printing of XPS format documents.
- (6) This function embeds invisible text on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB).
- (7) Unicode Font Package for SAP 1 seat license
- (8) Enables users to send and receive faxes on a sub MFP via a main center MFP with fax option.
- (9) Used to log into MFP and authenticate users only. Does not support Java SDK applications
- (10) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. Mainframe is targeted to be ISO 15408 Certified in August 2016
- (11) The XG series of power filters are designed to provide a higher level of noise filtering and surge protection for devices that employ more sensitive and complex electronic components.
- (12) The AC1 power filter provides unique multistage power protection for devices that are less susceptible to some types of power anomalies.
- (13) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products. Only one power filter can be used at a time.
- (14) SD Card to provide additional expanded font support
- (15) Prevents unauthorized copying of confidential documents.

SP311SFNw

1) SP 311SFNw: 30-ppm Multifunction Laser Printer; 360MHz print controller; Ethernet 10/100-Base-TX Interface; 128MB memory; PCL6. Standard IEEE 802.11b/g/n Wireless LAN; USB 2.0. Scan -toEmail/Folder/FTP. 35-sheet Automatic Document Feeder. Standard Automatic Duplexing. 250-sheet tray + 50-sheet Bypass. Ships with a starter toner cartridge, yield approximately 1,000 pages. All other comsumables ship at full yield.

SP 3500SF/SP3510SF

1) SP 3500SF and SP3510SF are User/Service Installable. 30 ppm B&W printer, Includes 250 x 1 Paper Tray, 50 Sheet Bypass Tray, 64MB RAM Memory for printer, USB2.0 Interface, Network Interface Board (10/100Base-TX Ethernet). Includes starter AIO print cartridge (yield: 1,500 pages). Note: Replacement cartridge yield: 2,500 or 6,400 page cartridge yield available.

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_						Copies	Ricoh		СРС	Plan with N	linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
L			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

2) SP3510SF has duplex printing/copying capability. Copying is from 1 sided documents to 2 sided.

User/Service Installable. 250 Sheet optional paper tray. Only one additional tray can be installed. Letter or Legal size paper.

- 3) Paper Feed Unit TK1080 is User/Service Installable. 250 Sheet optional paper tray. Only one additional tray can be installed. Letter or Legal size paper.
- 4)External IEEE 802.11 a/g wireless adapter replaces Network board that comes with the printer; cannot use both.

SP 3600SF/SP3610SF

- 1) 31-PPM A4 Desktop MFP with Print, Copy, Color Scan and Fax capability. Main unit includes a 4-line LCD Panel, 250-sheet Paper Tray, 100 sheet Bypass Tray, 25-sheet ADF, 512 MB RAM and integrated Duplex. Adobe PostScript 3, Ethernet and USB 2.0 connectivity is provided standard. Ships
- 2) 31-PPM A4 Desktop MFP with Print, Copy, Color Scan and Fax capability. Main unit includes a 4-line LCD Panel, 250-sheet SPDF, 512 MB RAM and integrated Duplex. Adobe PostScript 3, Ethernet and USB 2.0 connectivity is provided standard. Ship
- 3) A maximum of One (1) Optional Paper Feed Units may be added for a maximum paper capacity of 850 sheets including the standard Paper tray and Bypass Tray.
- 4) Supports paper sizes up to 8.5" x 14" and paper weights up to 43 lb Bond/90 lb Index.
- 5) 250-sheet Paper Feed Unit.
- 6) 500-sheet Paper Feed Unit
- 7) Raises the system to an optimal height for floor placement. This versatile cabinet is adjustable and supports all approved Main Unit/Paper Tray configurations. Provides added storage for paper and extra supplies.
- 8) This option allows you to connect the device to an IEEE 802.11 a/b/g/n wireless LAN.

Aficio MP 301SPF

- (1) Mainframe includes Legal Size Platen, 250 Sheet Paper Tray, 100 Sheet Bypass Tray, 1 GB RAM Memory and 50 Sheet ARDF. The MP 301SPF comes standard with Copy, Scan, Print, G3 Fax capabilities and true Adobe PostScript3. IMPORTANT Standard Internet Fax (T.37), LAN Fax, IP-Fax (2) Up to two Optional PB1040 (416203) Paper Banks can be installed, bringing the maximum paper capacity to 1,350 sheets.
- (3) This option is available for installation on the MP 301SPF models and includes DOSS and HDD Encryption. The HDD is required to enable the following features: Paperless Fax, Local Fax Storage, Sample, Locked, and Hold print, print from USB and SD Stored, Store and Print, Mail-to Print, S/MIME for Scan-to-Email, Advanced Security Features and Document Server.
- (4) Recommended with MP 301SPF ONLY. No Optional Paper Banks should be installed. (Tall Cabinet)
- (5) Recommended when one or two Optional PB1040's (52331) are installed. (Short Cabinet)
- (6) IEEE1284 is a Micro Centronics 36 pin cable. Converter adapter is required to connect to a Centronics connector. The adapter is available through Service Parts (p/n B6795100).
- (7) Only one of the following four options can be installed. IEEE 1284 Interface Board Type A (411699) or IEEE 802.11 a/g Interface Unit Type A (402547) or Bluetooth Interface Unit Type D (415818). These options cannot be installed together.
- (8) Required for JAVA customization and installation of software solutions.
- (9) Required to convert format and drag to desktop documents stored via Copy or Print mode
- (10) Enables users to connect to software solutions
- (11) Available for Customers who require NetWare printing
- (12) Unicode Font Package for SAP 1/10/100 seat license
- (13) Telephone Handset.
- (14) Required for 3rd party solutions requiring 20-pin connections.
- (15) Prevents unauthorized reproduction of confidential documents
- (16) The ESP XG-PCS-15D power filter provides multi-stage power protection as well as line conditioning. Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (17) Optional external USB keyboard (no bracket is available for this option)
- (18) The ESP AC1 power filter provides muti-stage power protection for output devices. Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (19) Only one Power Filter can be installed or is required.

Aficio MP 401SPF

1) 42-PPM A4 Desktop MFP with Print, Copy, Color Scan and Fax capability. Main unit includes A4 Sized Platen, 4.3 inch color touch panel, 500-sheet Bypass Tray, 50-sheet ARDF, 1024MB RAM and integrated Duplex. Adobe PostScript 3, Gigabit Ethernet and USB 2.0 connect 2) A maximum of Two (2) Optional Paper Feed Units may be added for a maximum paper capacity of 1,600 sheets. Max paper tray and bypass tray and two 500 sheet paper feed units.

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CPC Plan with Minimum Copies Ricoh **MONTHLY** FIRST **FIRST 30%** COLOR Lanier Equipment **MONTHLY** Ricoh Savin Prints **Product Code** Reorder Reorder **Developments** and Options **VOLUME TARGET** 30% OF ALL RATE Group | Segment EDP Number Per Minute Prices Per Unit **RANGE** VOLUME VOLUME INCLUSIVE Number

- 3) Supports paper sizes up to 8.5" x 14" and paper weights up to 43 lb Bond/90 lb Index.
- 4) 250-sheet Paper Feed Unit.
- 5) 500-sheet Paper Feed Unit
- 6) The Hard Disk Drive (HDD) transforms the MFP into an information portal. The HDD is required for Document Server, Locked/Hold/Stored Print, Sort/Stack, Print from USB/SD Card, Store File, Scan to Folder/Memory, Mail to Print, Preview Before Transmission, Managing received fax documents under the print of the HDD is required for Document Server, Locked/Hold/Stored Print, Sort/Stack, Print from USB/SD Card, Store File, Scan to Folder/Memory, Mail to Print, Preview Before Transmission, Managing received fax documents under the print of the HDD is required for Document Server, Locked/Hold/Stored Print, Sort/Stack, Print from USB/SD Card, Store File, Scan to Folder/Memory, Mail to Print, Preview Before Transmission, Managing received fax documents under the print of the HDD is required for Document Server, Locked/Hold/Stored Print, Sort/Stack, Print from USB/SD Card, Store File, Scan to Folder/Memory, Mail to Print, Preview Before Transmission, Managing received fax documents under the print of the print o
- 7) Raises the system to an optimal height for floor placement. This versatile cabinet is adjustable and supports all approved Main Unit/Paper Tray configurations. Provides added storage for paper and extra supplies.
- 8) Provides the ability to browse the Internet and print the Web pages displayed on the control panel. Required for ICE. HDD and additional Memory must also be installed for the Browser option to work.
- 9) This options enables direct printing of XPS format documents.
- 10) Increases the memory to 1.5 GB and allows you to use the Browser and Extended Features.
- 11) One open interface board slot is available. Wireless LAN, Parallel Interface or File Format Converter may be installed.
- 12) Required for downloading documents stored to Document Server in copier or printer mode to your PC using Web Image Monitor.
- 13) The VM Card enables the installation of embedded software applications. HDD and additional Memory must also be installed.
- 14) For environments that require Parallel connectivity.
- 15)This option allows you to connect the device to an IEEE 802.11 a/b/g/n wireless LAN.
- 16) Allows you to use the searchable PDF function. (Hard Drive Required)
- 17) 20-Pin Interface used to attach external key counter or key card device.
- 18) If a document containing embedded text for unauthorized copy guard is copied, protected pages are grayed out in the copy.
- 19) The Ricoh Technical Solutions Center (TSC) recommends the use of Power Protection products to potential electrical interference with Ricoh products.
- (20) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. Mainframe is targeted to be ISO 15408 Common Criteria certified in May 2015. Optional hard drive must be installed for DOSS Type I to operate.

Ricoh SP 5200S/SP 5210SF/SP 5210SR

- 1) Print, copy, and scan. 47 PPM monochrome MFP with color scanning standard. Mainframe includes 550-sheet Paper Tray, 100-sheet Bypass Tray, standard duplex printing, Adobe PostScript, 1 GB RAM, HDD with DOSS and Encryption, Java and 50-sheet ARDF. Ships with Starter All-in-One Call
- 2) Print, copy, scan and fax. 52 PPM monochrome MFP with color scanning standard. Mainframe includes 550-sheet Paper Tray, 100-sheet Bypass Tray, standard duplex printing, Adobe PostScript, 1 GB RAM, HDD with DOSS and Encryption, Java and 50-sheet ARDF. An inner 1-bin Tray increase
- 3) Print, copy, and scan. 52 PPM monochrome MFP with color scanning standard. Mainframe includes 550-sheet Paper Tray, 100-sheet Bypass Tray, standard duplex printing, Adobe PostScript, 1 GB RAM, HDD with DOSS and Encryption, Java and 50-sheet ARDF. An internal 50-sheet Staple Finis
- 4) 550-Sheet Capacity. Up to three (3) optional Paper Feed Units may be installed for a maximum paper capacity of 2,300 sheets.
- 5) TK1090L includes a Lock to secure sensitive or expensive paper.
- 6) TK1090T includes Teflon tape for improved feeding of label media.
- 7) Only 1 PFU TK1100 with Casters may be installed on a mainframe. PFU TK1100 is designed specifically for placement on the floor. When properly configured, PFU TK1100 must be the lowest PFU installed.
- 8) Installation of 3 PFUs requires the assistance of a technician.
- 9) Tall Cabinet is recommended for use with mainframe when no optional Paper Feed Units are installed.
- 10) Medium Cabinet is recommended for use when Mainframe is configured with 1 optional Paper Feed Unit.
- 11) Fax option may be installed on the SP 5200S and SP 5210SR only.
- 12) One open interface board slot is available. Gigabit Ethernet, Wireless LAN or File Format Converter may be installed.
- 13) Wireless LAN option supports IEEE 802.11a/g standard and is WPA compliant.
- 14) The printer's standard Ethernet and USB 2.0 ports are not available when the Gigabit Ethernet Board is installed. Instead, you can use the Ethernet and USB 2.0 ports mounted on the Gigabit Ethernet Board.
- 15) Expansion memory. Provides additional memory for facsimile functions.
- 16) Overwrites latent data stored on HDD so the data can not be re-created. Data overwrite is available as a standard feature. This Data overwrite option is offered for installations requiring Common Criteria certification. Certification is pending.
- 17) External @Remote appliance.
- 18) Used to display data from the server in HTML format on the machine's control panel. You can also use this function to send scanned files from the control panel.
- 19) Required for downloading documents stored to Document Server in copier or printer mode to your PC using Web Image Monitor.
- 20) For use in AS/400 environments.

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Purchase /Rental / Full Maintenance

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Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

CPC Plan with Minimum Copies Ricoh **MONTHLY** FIRST COLOR Lanier Equipment **MONTHLY FIRST 30%** Ricoh Savin Prints **Product Code** Reorder Reorder **Developments** and Options **VOLUME TARGET** 30% OF ALL RATE Group Segment EDP Number Per Minute Prices Per Unit **RANGE** VOLUME VOLUME INCLUSIVE Number

- 21) Required for 3rd party solutions requiring 20-pin connection.
- 22) Comes with 1yr HotSpot Subscription Service.
- 23) Includes: SD Card with Browser Software, POP Signage, Instructions and Labels. Does not include MFP or JAVA card.
- 24) Extends the HotSpot Mobile Printing Service subscription by 1 additional year.
- 25) Extends the HotSpot Mobile Printing Service subscription by 2 additional years.
- 26) Extends the HotSpot Mobile Printing Service subscription by 3 additional years.
- 27) Extends the HotSpot Mobile Printing Service subscription by 4 additional years

Ricoh MP 501SPF / MP 601SPF

- 1) 52-PPM A4 B/W Laser Multifunction Printer. Main unit has a 10.1" Smart Operation Panel, 500-sheet Paper Tray, 100 sheet Bypass Tray, 50-sheet ARDF, integrated Duplex, 320GB HDD, 2 GB RAM, and Fax & Scanning capability. Adobe PostScript 3, Gigabit Ethernet and USB 2.0 connectivity is 1
- 2) 62-PPM A4 B/W Laser Multifunction Printer. Main unit has a 10.1" Smart Operation Panel, 500-sheet Paper Tray, 100 sheet Bypass Tray, 50-sheet ARDF, integrated Duplex, 320GB HDD, 2 GB RAM, and Fax & Scanning capability. Adobe PostScript 3, Gigabit Ethernet and USB 2.0 connectivity is a connectivity in connectivity is a connectivity in connectivity in connectivity is a connectivity in connectivity in connectivity is a connectivity in connectivity in connectivity in connectivity is a connectivity in connectivit
- 2) 500-sheet capacity. Supports paper sizes up to 8.5" x 14" and paper weights up to 59 lb. Bond/120 lb. Index. A maximum of 4 additional Paper Feed Units may be added to the mainframe for a maximum paper capacity of 2,600 sheets.
- 3) Caster Table is required when the three (3) or four (4) optional Paper Feed Units (Type PB1100) are installed.
- 4) Recommended for the base unit for a floor-standing configuration.
- 5) Recommended when one (1) or two (2) additional Paper Feed Units (Type PB 1100) are added for a floor-standing configuration.
- 6) One open interface board slot is available. Wireless LAN, Parallel Interface, USB Device Server, Extended USB, or the File Format Converter may be installed.
- 7)This option allows you to connect the device to an IEEE 802.11 a/b/g/n wireless LAN.
- 8) For environments that require Parallel connectivity.
- 9) This option provides an additional Network Port, which allows the MFP to reside on two networks simultaneously.
- 10) Provides an additional USB Type B port / connection for printing.
- 11) 20-Pin Interface used to attach External Key Counter or Key Card Device.
- 12) This option enables direct printing of XPS format documents.
- 13) For use in AS/400 environments. Hard Disk Drive required.
- 14) Required to convert file format and drag documents stored via Document Server to desktop.
- 15) This function embeds invisible text on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB).
- 16) Enables users to send and receive faxes from other devices on the same network (up to 6) via the Primary MFP which has the Fax Connection Unit installed.
- 17) Enables users to log into and authenticate to the MFP with a programmed access card.
- 18) For customers who require the CC certified Data Overwrite Security function.
- 19) The ESP XG-PCS-15D power filter provides multi-stage power protection as well as line conditioning. Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- 20) The ESP AC1 power filter provides multi-stage power protection for output devices. Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.

B/W - MULTIFUNCTION

Ricoh MP 2501SP

- (1) Includes standard 100-sheet ARDF, B&W printing, B&W and Color Scanning, 1024MB RAM, 2x250-sheet Paper Drawers, Duplex, 100-sheet Bypass Tray, Scan
- to USB, USB 2.0 Type A and B, Ethernet and Gigabit Ethernet (1000Base-T/100BaseTX/10 Base-T) . Note: Print from USB requires optional Hard Disk Drive Type
- M1 . Optional cabinet FAC59 is required to bring the unit up to optimal height.
- (2) Paper Feed Unit PB2000 is an Optional 500-sheet paper bank brings total paper capacity to 1,100 sheets. Short Cabinet Type E is required to bring the unit up to optimal height. Cannot be installed in conjunction with Paper Feed Unit PB2010.
- (3) Paper Feed Unit PB2010 is an Optional 2x500-sheet paper bank brings total paper capacity up to the maximum 1,600 sheets. Short Cabinet Type E is required to bring the unit up to optimal height. Cannot be installed in conjunction with Paper Feed Unit PB2000.

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			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (4) 1 Bin Tray BN2010 provides additional output tray to separate copier, print, and fax output. Holds up to 100 sheets.
- (5) Standard DOSS and HDD Encryption are resident in the system's firmware. The optional HDD and a Service technician are required to activate the standard DOSS and HDD Encryption.

The HDD is required to enable the following features: Sample Print, Locked Print, Hold Print, Stored Print, Store and Print, Mail to Print, Media Direct Print (Print from USB/SD), Scan to URL,

Preview before Transmission, Paperless Fax, MFP Browser, Document Server, Customizable Home Screen, Auto Job Promotion, Scheduled Print in the Print Driver, Enhanced Batch Scan,

- Quota Setting/Account Limit, Remote Fax, Eco-Friendly Indicator Screen, S/MIME, Digitally Signed PDF.
- (6) FAC59 Tall Cabinet required for installation with MP 2501SP only. Cannot be installed in conjunction with Paper Feed Unit PB2000 or PB2010.
- (7) Short Cabinet Type E required only for installation with either Paper Feed Unit PB2000 or PB2010.
- (8) IEEE1284 is a Micro Centronics 36 pin cable. Converter adapter is required to connect to a Centronics connector. The adapter is available through Service

Parts (p/n B6795100). This item cannot be installed with the IEEE 802.11a/g Wireless Interface Type J or File Format Converter Type E.

- (9) IEEE802.11a/b/g Wireless Interface Type J enables wireless connectivity. This item cannot be installed with the IEEE 1284 Interface Board Type Aor File Format Converter Type E.
- (10) PostScript3 Unit Type M1 required for MacIntosh and Postscript printing environments.
- (11) VM Card Type U (416163), Hard Disk Drive Option Type M1 (007166MIU) and Memory Unit Type M1 (007167MIU) are required to activate the Software Development Kit (SDK).
- (12) File Format Converter Type E required to convert format and drag to desktop document stored via copy or print mode. This option cannot be installed with the

IEEE 1284 Interface Board Type A or IEEE 802.11a/g Wireless Interface Type J.

- (13) Browser Unit Type M1 enables customer to connect to the internet for browsing. The Hard Disk Drive Option Type M1 (416462) must be installed to activate.
- (14) SD card for NetWare printing Type M1 is used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports, SNMP via IPX and Scan to NCP (IPX, TCP/IP).
- (15) Fax Option Type M1: Installation required to enable fax services: 33.6Kbps, 2 Second Transmission Speed, Standard JBIG. Standard 320 Pages Memory.

Includes standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38) and Fax Forwarding to Email. Paperless Fax function requires the HDD option Type M1.

- (16) Fax Connection Unit Type M1 enables users to send and receive faxes from the sub machines via the Primary MFP. Communicates over the network
- sub machines via the Primary MFP. Communicates over the network with the unit that has the fax option. The Fax Connection Unit is required on both the primary MFP and sub machines in the network.
- (17) Optional Counter Interface Unit Type A: 20-Pin Interface used to attach External Key Counter or Key Card Device.
- (18) Copy Data Security Unit Type G prevents unauthorized copying of confidential documents.
- (19) ESP XG-PCS-15D: Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (20) External USB Keyboard (No Bracket): USB Keyboard for optional data entry. FM8006 Bracket MP2501 is required.
- (21) FM8006 Keyboard Bracket Only: Keyboard bracket (mounts to front of device). Keyboard not included.

Ricoh MP 2554 / MP 3054 / MP 3554 Series BW MFP

- (1) Mainframe includes 9" Color Operation Panel, Standard 100-Sheet ARDF, B/W PCL Printing, B/W & Color Scanning, 2 x 550 Sheet Paper Trays, 100-Sheet Bypass Tray, Duplex, 320GB HDD, 2GB RAM, Java VM, HDD Encryption, & included DOSS is now ISO 15408 Certified. Note: VM card is 1
- (2) One of following must be installed on the mainframe: PB3150 (416545), PB3220 (417268), PB3230 (417270), or Cabinet Type F (100478FNG). Only one of these options can be installed on the device.
- (3) Paper Feed Unit PB3150 (416545) requires Caster Table Type M3 (416737). This paper feed unit lowers the total machine height, making it easy for all users to access the device (Section 508). The caster tray provides a platform with wheels to easily move the device.
- (4) Caster Table Type M3 (416737) cannot be installed with any of these Finisher or Paper Bank options: SR3140 (416539), SR3150 (416540), PB3220 (417268), or PB3230 (417270).
- (5) LCIT RT3030 (416548) cannot be installed with with PB3150 (416545), Caster Table Type M3 (416737) or Cabinet Type F (100478FNG). LCIT RT3030 requires either PB3220 (417268), or PB3230 (417270).
- (6) Only one of these options can be installed on the device.
- (7) Must Order Bridge Unit BU3070 (416551) with any external Finisher.
- (8) One of the following Paper Feed Units, or Cabinet, must be installed with any external Finisher: PB3220 (417268), PB3230 (417270), or Cabinet Type F (100478FNG).
- (9) Provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets).

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CPC Plan with Minimum Copies Ricoh **MONTHLY** FIRST COLOR Lanier Equipment **MONTHLY FIRST 30%** Ricoh Savin Prints **Product Code** Reorder Reorder **Developments** and Options **VOLUME TARGET** 30% OF ALL RATE Group Segment Number Number Per Minute Prices Per Unit **RANGE** VOLUME VOLUME INCLUSIVE

- (10) Hole Punch Option for for Internal Finisher SR3130 (416543).
- (11) Hole Punch Option for SR3140 Finisher (416539) and SR3150 Finisher (416540).
- (12) 10.1" WSGVA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
- (13) Only one of these additional connectivity options can be installed on the device.
- (14) Required for Macintosh and PostScript environments. Recommended for printing complex PDF files.
- (15) Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports, SNMP via IPX and Scan to NCP (IPX, TCP/IP).
- (16) Web based applications, such as ICE and HotSpot require Browser capability which is standard on devices configured with the Smart Operation Panel (416910). This option is required when ICE and/or HotSpot are configured with the Standard Operation Panel.
- (17) Required to convert format and drag to desktop document stored via Copy or Print mode.
- (18) Allows the creation of searchable PDFs when scanning. User can search the finished documents for specific words by using electronic search functions.
- (19) 20-Pin Interface used to attach External Key Counter or Key Card Device.
- (20) Used to mount external key counter to MFP.
- (21) Table shaped option to position counter device on. USB Connector.
- (22) Requires Browser Unit Type M12 (417080) to enable HotSpot printing. One year HotSpot subscription service included.
- (23) Intelligent Printer Data Stream (IPDS).
- (24) This option enables printing of XPS format documents.
- (25) This option can hold an additional IP address, which then enables our MFPs to connect to two different network environments.
- (26) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (27) Requires Fax Option Type M12 (417100).
- (28) Enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M12 (417100) installed and on the Sub MFP(s) needing remote fax.
- (29) Up to two additional lines can be installed. For a maximum total of 3 lines.
- (30) Increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi.
- (31) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (32) Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
- (33) For use with 3rd Party card readers like the RFIdeas PCProx readers on our price list. The card reader and it's cable would not be visible when this option is used. If using another type card reader be sure reader dimensions do not exceed 63.5mm x 106mm x 22mm in size.
- (34) The Smart Card Reader Built-in Unit Type M12 (417129) and External Keyboard Bracket Type M3 (416909) cannot be installed on the same device.
- (35) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. Mainframe is now ISO 15408 Common Criteria certified, so this option is no longer required to provide an ISO 15408 Certified version of DOSS.
- (36) This bracket is required for the installation of External USB Keyboard (416909).
- (37) External Keyboard for inputting data with either SDK applications OR embedded applications.
- (38) Card Reader only no cards are provided. Used with Common Access Card (CAC)/Personal Identity Verification (PIV) Authentication Solution.
- (39) RHD kit uses MFP's Internal Hard Drive and makes it External
- (40) Fax Option is NOT COMPATIBLE with RHD or ARHD (41) ARHD includes an extra hard drive

- 1. RHD kit uses MFP's Internal Hard Drive and makes it External
- 2.Fax Option is NOT COMPATIBLE with RHD or ARHD
- 3. ARHD includes an extra hard drive

Ricoh MP 4054 / MP 5054 / MP 6054 Series BW MFP

- (1) Mainframe includes 9" Color Operation Panel, Standard 220-Sheet SPDF, B/W PCL Printing, B/W & Color Scanning, 2 x 550 Sheet Paper Trays, 100-Sheet Bypass Tray, Duplex, 320GB HDD, 2GB RAM, Java VM, HDD Encryption, & included DOSS is ISO 15408 Certified. Note: VM card is not placed by the control of the placed by the control of the placed by the control of the placed by the control of the co
- (3) Paper Feed Unit PB3150 (416545) requires Caster Table Type M3 (416737). This paper feed unit lowers the total machine height, making it easy for all users to access the device (Section 508). The caster tray provides a platform with wheels to easily move the device.
- (4) Caster Table Type M3 (416737) cannot be installed with any of these Finisher or Paper Bank options: SR3140 (416539), SR3150 (416540), SR3160 (416541), SR3170 (416542), PB3220 (417268), or PB3230 (417270).
- (5) LCIT RT3030 (416548) cannot be installed with with PB3150 (416545), Caster Table Type M3 (416737) or Cabinet Type F (100478FNG). LCIT RT3030 requires either PB3220 (417268), or PB3230 (417270).
- (6) Only one of these options can be installed on the device.

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- (7) Must Order Bridge Unit BU3070 (416551) with any external Finisher.
- (8) One of the following Paper Feed Units, or Cabinet, must be installed with any external Finisher: PB3220 (417268), PB3230 (417270), or Cabinet Type F (100478FNG).
- (9) Provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets).
- (10) Hole Punch Option for for Internal Finisher SR3130 (416543).
- (11) Hole Punch Option for SR3140 Finisher (416539) and SR3150 Finisher (416540).
- (12) Hole Punch Option for SR3160 Finisher (416541) and SR3170 Finisher (416542).
- (13) Internal Finisher SR3130 (416543) is not compatible with MP6054.
- (14) 10.1" WSGVA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
- (15) Only one of these additional connectivity options can be installed on the device.
- (16) Required for Macintosh and PostScript environments.
- (17) Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports, SNMP via IPX and Scan to NCP (IPX, TCP/IP).
- (18) Web based applications, such as ICE and HotSpot require Browser capability which is standard on devices configured with the Smart Operation Panel (416910). This option is required when ICE and/or HotSpot are configured with the Standard Operation Panel.
- (19) Required to convert format and drag to desktop document stored via Copy or Print mode.
- (20) Allows the creation of searchable PDFs when scanning. User can search the finished documents for specific words by using electronic search functions.
- (21) 20-Pin Interface used to attach External Key Counter or Key Card Device.
- (22) Used to mount external key counter to MFP.
- (23) Table shaped option to position counter device on. USB Connector.
- (24) Requires Browser Unit Type M12 (417080) to enable HotSpot printing. One year HotSpot subscription service included.
- (25) Intelligent Printer Data Stream (IPDS). NOTE:
- (26) This option enables printing of XPS format documents.
- (27) This option can hold an additional IP address, which then enables our MFPs to connect to two different network environments.
- (28) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard JBIG. Standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (29) Requires Fax Option Type M12 (417100).
- (30) Enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M12 (417100) installed and on the Sub MFP(s) needing remote fax.
- (31) Up to two additional lines can be installed. For a maximum total of 3 lines.
- (32) Increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi.
- (33) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (34) Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
- (35) For use with 3rd Party card readers like the RFIdeas PCProx readers on our price list. The card reader and it's cable would not be visible when this option is used. If using another type card reader be sure reader dimensions do not exceed 63.5mm x 106mm x 22mm in size.
- (36) The Smart Card Reader Built-in Unit Type M12 (417129) and External Keyboard Bracket Type M3 (416909) cannot be installed on the same device.
- (37) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. Mainframe is now ISO 15408 Common Criteria certified, so this option is no longer required to provide an ISO 15408 Certified version of DOSS.
- (38) This bracket is required for the installation of External USB Keyboard (416909).
- (39) External Keyboard for inputting data with either SDK applications OR embedded applications.
- (40) Card Reader only no cards are provided. Used with Common Access Card (CAC)/Personal Identity Verification (PIV) Authentication Solution.
- (41) RHD kit uses MFP's Internal Hard Drive and makes it External
- (42) Fax Option is NOT COMPATIBLE with RHD or ARHD
- (43) ARHD includes an extra hard drive

- 1. RHD kit uses MFP's Internal Hard Drive and makes it External
- 2.Fax Option is NOT COMPATIBLE with RHD or ARHD
- 3. ARHD includes an extra hard drive

MP 6002/7502/9002 Notes:

(1) System requires a finisher or the copy tray.



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						Copies	Ricoh		CPC	Plan with N	linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (2) Includes standard 150-sheet color single pass duplex document feeder, 1GB RAM, and 250 GB HDD, DOSS, HDD Encryption (for printing and scanning add Print Scan Kit Type 9002) If required, Java VM Card Type U (416163) must be purchased separately with the Base model configuration
- (3) Includes standard 150-sheet color single pass duplex document feeder, 1.5GB RAM, 250GB HDD, DOSS and HDD Encryption. Java VM Card, Standard Print/Scan Unit (includes NIC (10BaseT/100BaseTX Ethernet) and USB 2.0 interfaces, Scan-to and Print-from USB/SD card and PDF Direct Pri
- (4) Requires Print/Scan Type 90002 (415919) for Copier Basic Configuration. Cannot be installed with the IEE1284 Interface Board Type A (411699), IEEE 802.11a/b/g Wireless Type J (414008).
- (5) 4,000 Sheet capacity LCIT (8 1/2" x 11").
- (6) 3,000-sheet finisher with 50-sheet staple capacity.
- (7) 2,000-sheet finisher with 50-sheet staple capacity and 15-sheet saddle-stitch capacity.
- (8) 3,000-sheet finisher with 100-sheet staple capacity.
- (9) Compatible with SR4060 (415901) and SR4070 (415902) Finishers. 2 & 3 hole punch (user-selectable).
- (10) Cannot hole punch and Z-fold at the same time.
- (11) Compatible with SR4080 (415900) Finisher only. 2 & 3 hole punch (user-selectable).
- (12) Compatible with all finishers.
- (13) Main unit cannot be configured with both the Interposer and the Mailbox.
- (14) Converts LCIT RT 4010 (415904) to 8 1/2" x 14" or 8 1/2" x 11" SEF (2,500 Sheets).
- (15) Required for tab copy/print. Tab Sheet Holder can be used in second or third tray (but not in both).
- (16) Converts the standard tandem tray (Tray 1) to hold 11" x 17", 8 1/2" x 14" or 8 1/2" x 11" paper with 1,000-sheet capacity).
- (17) Compatible with the SR4060 (415901) and SR4070 (415902) Finishers. Neatly arranges output.
- (18) Compatible with the SR4080 (415900) only. Neatly arranges output.
- (19) Required for retrieving files from Document Server that were stored via Copy or Print Function.
- (20) Each Z-folded sheet counts as 10 sheets.
- (21) Compatible with SR4070 (415902) and SR4080 (415900) Finishers. Not compatible with SR4060 (415904) Finisher or Copy Tray Type 9002 (416229).
- (23) Requires SR4080 (415900) Finisher. Output Jogger Unit Type 9002B (416231) is recommended.
- (24) Requires the BK5010e Booklet Maker.
- (25) Requires the TR5010e Trimmer.
- (26) GBC StreamPunch Pro requires the purchase of at least one die set.
- (27) Includes 512 MB RAM upgrade. Option for Copier Basic Configuration
- (28) Required for Post Script and Macintosh printing.
- (29) Documents are printed with the "Data Security for Copying" Unauthorized Copy Control
- (30) Compatible with SR4070 (415902) and SR4060 (415901) Finishers only.
- (31) Requires Print/Scan Type 90002 (415919) for Copier Basic Configuration. Cannot be installed with the File Format Converter (414007), IEEE 802.11a/b/g Wireless Type J (414008)
- (32) Requires Print/Scan Type 90002 (415919) for Copier Basic Configuration. Cannot be installed with the Bluetooth (415818), IEEE1284 (411699), File Format Converter Type E (414007) or Gigabit Ethernet Type B (414204)
- (33) Adds one additional fax line. Up to two lines may be added for a maximum of three lines.
- (34) Increases SAF memory to 28MB (approximately 2,240 pages) and enables 400dpi resolution.
- (35) Used to mount external key counter to MFP
- (36) Table shaped option used for placing a card reader or counter device on
- (37) Copy Connector Kit Type 3260 connects two copiers (MP6002/MP 7502 or MP 9002) so a single document can be copied on both systems simultaneously.
- (38) Mandatory for installation of SDK applications. Standard on SP configurations, optional for Copier Basic.
- (39) Key counter interface used to attach external key counter or key card device.
- (40) Enables users to send and receive faxes from the sub machines (upto 6) via the Primary MFP. Communicates over the network with the unit that has the fax option. Copier Basic requires upgrade with the Print Scan Unit Type 9002 (415919) and Fax Connection Unit Type E (415929). SP configur (41) Ricoh Technology Solutions Support Center (TSSC) recommends the use of Power Protection products to minimize potential electrical interference 'with Ricoh products. (for use on the MP 6002SP/MP 7502/ MP 7502SP only)
- (42) Ricoh Technology Solutions Support Center (TSSC) recommends the use of Power Protection products to minimize potential electrical interference with Ricoh products. Power Manager includes display. (for use on the MP 6002/MP 7502/ MP 7502SP only)

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						Copies	Ricoh	CPC Plan with Minimum				
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (43) Ricoh Technology Solutions Support Center (TSSC) recommends the use of Power Protection products to minimize potential electrical interference with Ricoh products (MP9002 only 220V). Power Manager includes display. (for use on the MP 9002/ MP 9002SP only)
- (44) Requires Keyboard 100266FNG ordered separately
- (45) Mounting Bracket Only
- (46) Includes 12 month replacement if defective
- (47) Fits Ricoh Models MP6002/7502/9002, MP6002SP/7502SP/9002SP
- (48) GBC Pro Die Sets (404415), (404416), and (404417) can only be used on the GBC StreamPunch Pro Product Code (404412).
- (49) Requires inclusion of BF5010e, TR5010e and Trim Waste Kit Type BF5010e.
- (51) Used for customers who require NetWare printing. Requires Printer/Scanner Unit Type 9002 (415919) for Copier Basic Models.
- (52) Enable users to connect to cloud solutions such as, Document Mall, HotSpot Printing. Requires Printer/Scanner Unit Type 9002(415919) for Copier Basic Models.
- (53) Requires Print/Scan Type 90002 (415919) for Copier Basic Configuration. Cannot be installed with the IEEE 802.11a/b/g Wireless Type J (414008).
- (54) Allows seated user to easily close ARDF.
- (55) RHD kit uses MFP's Internal Hard Drive and make it External
- (56) Fax Option is NOT COMPATIBLE with RHD or ARHD
- (57) ARHD includes an extra hard drive
- (58) Includes 1 Year HotSpot Subscription Service. SD Card with Browser Software, POP Signage, Instructions and Labels. MFP must have Print/Scan and JAVA installed. Does not inlude MFP or JAVA card. MFP Browser Type J 416233 is also required to provide secure release.

MP 6503 / MP 7503 / MP 9003

- (1) System configuration requires a finisher option or the copy tray.
- (2) 65/75/90 ppm BW MFP Includes Standard 10.1" Smart Operation Panel, 220 Sheet SPDF, Print/Scan capabilities (NIC included), 1 x 1,550 Sheet Tandem Tray, 2 x 550 Sheet Paper Trays, 100 Sheet Bypass Tray, Auto Duplex, embedded Java, 2.0 GB RAM, 320 GB HDD, DOSS, HDD Encryptic
- (3) 500 Sheet Copy Exit Tray
- (4) 4,000 Sheet capacity LCIT (8 1/2" x 11").
- (5) Converts LCIT RT 4040 (417634) to 8 1/2" x 14" or 8 1/2" x 11" SEF (2,500 Sheets).
- (6) 3,000-sheet finisher with 65-sheet staple capacity.
- (7) 2,000-sheet booket finisher with 65-sheet staple capacity and 20-sheet saddle-stitch capacity.
- (8) 3,000-sheet finisher with 100-sheet staple capacity.
- (9) Cannot hole punch and Z-fold at the same time.
- (10) 9 Bin 100 Sheet Mailbox
- (11) System cannot be configured with both the Interposer and the Mailbox.
- (12) Compatible only with SR4120 (417628) or SR4130 (417629) Finishers.
- (13) Compatible with only with SR4080 (415900) Finisher.
- (14) Neatly arranges output on Finisher Tray.
- (15) Compatible with SR4120 (417628), SR4130 (417629) and SR4080 (415900) Finishers.
- (16) Each Z-folded sheet counts as 10 sheets.
- (17) Required for tab copy/print. Tab Sheet Holder can be used in second or third tray (but not in both).
- (18) Converts the standard tandem tray (Tray 1) to hold 11" x 17", 8 1/2" x 14" or 8 1/2" x 11" paper with 1,000-sheet capacity.
- (19) Table shaped option used to place either card reader or counter device. USB Connector.
- (20) Key counter interface used to attach external key counter or key card device.
- (21) Required for Macintosh and PostScript printing environments. Recommended for printing more complex color and PDF files.
- (22) Allows device connection with legacy computer equipment
- (23) Allows MFP device to connect to the network over WiFi.

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_						Copies	Ricoh	CPC Plan with Minimum					
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE	
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE		

- (24) This options enables direct printing of XPS format documents.
- (25) Intelligent Printer Data Stream (IPDS).
- (26) This option can hold an additional IP address, which then enables the device to connect to two different network environments.
- (27) TBA
- (28) Required for downloading documents stored to Document Server in copier or printer mode to your PC using Web Image Monitor.
- (29) Allows the creation of searchable PDFs when scanning. User can search the finished documents for specific words by using electronic search functions.
- (30) Only one of these additional connectivity options can be installed on the device.
- (31) Only one of these additional connectivity options can be installed on the device.
- (32) Only one of these additional connectivity options can be installed on the device.
- (33) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (34) Adds one additional fax line. Up to two lines may be added for a maximum of three lines.
- (35) Expansion memory. Provides additional 64MB memory for facsimile functions.
- (36) Enables users to send and receive faxes from the sub machines (upto 6) via the Primary MFP. Communicates over the network with the unit that has the fax option. Requires the Fax Option Type M25 (417636) and Fax Connection Unit Type M25 (417645)
- (37) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products. For use on the MP 6503 (417609) and MP 7503 (417610) only.
- (38) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products. For use on the MP 9003 (417611) only.
- (39) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. Mainframe is targeted to be ISO 15408 Common in TBA
- (40) Connects two systems (MP6503/MP 7503 or MP 9003) so a single document can be copied on both systems simultaneously.
- (41) This bracket is required for the installation of External USB Keyboard (100266FNG)
- (42) Used to authenticate users for logging into the device only. Does not suppport Java SDK applications

COLOR - A4

SP C250SF / 252SF

- (1) Print, copy, scan and fax. 21 CPM/PPM for color and monochrome prints and copies. Mainframe includes 250-sheet Paper Tray, 1-sheet Bypass Tray, standard / Maximum 256MB RAM, IEEE802.11b/g/n, 35-sheet ADF, PCL5c/6, PostScript3 emulation and Pictbridge su (2) Print, copy, scan and fax. 21 CPM/PPM for color and monochrome prints and copies. Mainframe includes 250-sheet Paper Tray, 1-sheet Bypass Tray, standard Duplex printing, Standard / Maximum 256MB RAM, IEEE802.11b/g/n, 35-sheet ADF, PCL5c/6, PostScript3 emulation and Pictbridge su
- (3) 500-sheet capacity. One optional Paper Feed Unit may be added to the mainframe.

MPC401 / MPC401 SR

- $(1) \ Mainframe includes standard 50-sheet ARDF, 100-sheet Bypass Tray, 320GB \ HDD, 2.0GB \ RAM, 1 \ x 550 \ Sheet Paper Tray, 9" Color Control Panel, Java VM, PCL/PS3 B&W and Color Printing, PDF Direct Printing, Print From and Scan To USB/SD, Scan to Email/Folder, 10/100/1000Base-T/TX Etlands and Color Printing, PDF Direct Printing, PDF Di$
- (2) Mainframe includes standard 250-Sheet Internal Finisher, 50 Sheet ARDF, 100-Sheet Bypass Tray, 320GB HDD, 2.0GB RAM, 1 x 550 Sheet Paper Tray, 9" Color Control Panel, Java VM, PCL/PS3 B&W and Color Printing, PDF Direct Printing, Print From and Scan To USB/SD, Scan to Email/Folder
- (3) FAC49 recommended when no optional paper feed units will be used.
- (4) FAC50 recommended with PB1000.
- (5) FAC51 recommended with PB1010.
- (6) No cabinet is required when one optional PB1000 and one optional PB1010 are installed.
- (7) 100 Sheet Capacity. Provides additional output tray to separate fax/print output from copy. Cannot be installed on SR model.
- (8) Installed on the right side of the device. Provides an additional 50-sheet output area.
- (9) 10.1" Wide Super VGA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
- (10) Required for downloading documents stored on the Document Server.
- (11) 20-Pin Interface used to attach external key counter or key card device.
- (12) Enables wireless connectivity.
- (13) This function embeds invisible texts on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders, or external media.

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CPC Plan with Minimum Copies Ricoh **MONTHLY** FIRST COLOR Lanier Equipment **MONTHLY FIRST 30%** Ricoh Savin Prints **Product Code** Reorder Reorder Developments and Options **VOLUME TARGET** 30% OF ALL RATE Group | Segment EDP Number Per Minute Prices Per Unit **RANGE** VOLUME VOLUME INCLUSIVE Number

- (14) Used for Browser Features like ICE. Also required with HotSpot MFP Option Type S (415620) to enable secure release HotSpot printing. Not compatible with all Web Sites.
- (15) This option enables direct printing of XPS format documents.
- (16) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard JBIG. Standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (17) Enables users to send and receive faxes on a Sub MFP via a Main MFP. This option is required on both the Main MFP that has the Fax Option Type M10 (416976) installed and on the Sub MFP(s) needing remote fax. Fax Option M10 is not required for the Sub MFP(s). Up to 6 Sub MFP units can
- (18) Increases SAF fax memory to approximately 2,240 pages. Requires Fax Option Type M10.
- (19) Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
- (21) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (22) Requires Browser Unit Type M10 (416985) to enable HotSpot secure release capability. One year HotSpot subscription service included

MP C306SPF

- (1) 31 ppm BW/FC MFP Mainframe includes 10.1" Color Touch Smart Operation Panel, Standard 50-Sheet ARDF, Printing, B/W & Color Scanning, Fax, 2GB RAM, 320 GB HDD, 1 x 250sheet Paper Tray, 100 Sheet Bypass Tray, Auto Duplex.
- (2) Optional cabinet utilized when configuring the MP C306/C406 with (2) Paper Feed Units PB1080 options
- (3) Optional cabinet utilized when configuring the MPC306/C406 with (1) Paper Feed Unit PB1080 option
- (4) Optional cabinet for the MP C306/C406 only with no paper feed options
- (5) Optional 1 x 500-sheet paper feed tray up to (2) PB1080 options can be configured with an MP C306/C406
- (6) 100 Sheet Capacity. Provides additional output tray to separate fax/print output from copy.
- (7) 20-Pin Interface used to attach External Key Counter or Key Card Device.
- (8) Required to convert format and drag to desktop document stored via Copy or Print mode. Can not be configured with IEEE1284 (411699)
- (9) Only one of these (4) options may be installed: IEEE1284 (411699), IEEE802.11 (416572), File Format Converter (414007), USB Device Server (417084)
- (10) This option enables direct printing of XPS format documents.
- (11) This function embeds invisible text on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB).
- (12) This option can hold an additional IP address, which then enables device to connect to two different network environments.
- (13) Unicode Font Package for SAP 1 seat license
- (14) Enables users to send and receive faxes on a sub MFP via a main center MFP with fax option.
- (15) Used to log into MFP and authentcate users only. Does not suppport Java SDK applications
- (16) Prevents unauthorized copying of confidential documents.
- (17) Allows users to connect a PictBridge compatible digital still camera directly to the printer without a PC, enabling direct, on the spot printing.
- (18) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. Mainframe is targeted to be ISO 15408 Common in TBD
- (19) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (20) Optional external USB keyboard (no bracket is available for this option)
- (21) One year HotSpot subscription service included.

MP C406SPF

- (1) 42 BW ppm / 36 FC ppm MFP Mainframe includes 10.1" Color Touch Smart Operation Panel, Standard 50-Sheet ARDF, Printing, Standard Postscript, B/W & Color Scanning, Fax, 2GB RAM, 320 GB HDD, embedded Java, 1 x 250 sheet Paper Tray, 100 Sheet Bypass Tray, Auto Duplex.
- (2) Optional cabinet utilized when configuring the MP C306/C406 with (2) Paper Feed Units PB1080 options
- (3) Optional cabinet utilized when configuring the MPC306/C406 with (1) Paper Feed Unit PB1080 option
- (4) Optional cabinet for the MP C306/C406 only with no paper feed options
- (5) Optional 1 x 500-sheet paper feed tray up to (2) PB1080 options can be configured with an MP C306/C406
- (6) 100 Sheet Capacity. Provides additional output tray to separate fax/print output from copy.
- (7) 20-Pin Interface used to attach External Key Counter or Key Card Device.

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CPC Plan with Minimum Copies Ricoh **MONTHLY** FIRST COLOR Equipment **MONTHLY FIRST 30%** Ricoh Savin Lanier Prints **Product Code** Reorder Reorder Developments and Options **VOLUME TARGET** 30% OF ALL RATE Group | Segment EDP Number Number Prices Per Unit **RANGE** VOLUME VOLUME INCLUSIVE Per Minute

- (8) Required to convert format and drag to desktop document stored via Copy or Print mode.
- (9) Only one of these (4) options may be installed: IEEE1284 (411699), IEEE802.11 (416572), File Format Converter (414007), USB Device Server (417084)
- (10) This option enables direct printing of XPS format documents.
- (11) This function embeds invisible text on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB)
- (12) This option can hold an additional IP address, which then enables device to connect to two different network environments.
- (13) Unicode Font Package for SAP 1 seat license
- (14) Enables users to send and receive faxes on a sub MFP via a main center MFP with fax option.
- (15) Used to log into MFP and authentcate users only. Does not suppport Java SDK applications
- (16) Prevents unauthorized copying of confidential documents.
- (17) Allows users to connect a PictBridge compatible digital still camera directly to the printer without a PC, enabling direct, on the spot printing.
- (18) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. Mainframe is targeted to be ISO 15408 Common in (Target May 2016)
- (19) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (20) Optional external USB keyboard (no bracket is available for this option)
- (21) One year HotSpot subscription service included.

COLOR - MULTIFUNCTION

MPC 2003 / MPC 2503 (footnote updates in red)

- (1) Mainframe includes standard 100 Sheet ARDF, 100-Sheet Bypass Tray, 275GB HDD, 1.5 GB RAM, Java incl. on HDD, 2 x 550 Sheet Paper Trays, PCL5c/PCL6 Printing & Scan to Email/Folder. Also includes HDD Encryption Unit and Data Overwrite Security Unit (The standard DOSS included with th
- (2) Mainframe requires installation of either the Cabinet Type F (100478FNG), the Paper Feed Unit PB3220 (417268) or the Paper Feed Unit PB3150 (416545) with the Caster Table Type M3 (416737). Only one of these options can be installed on the device.
- (3) Additional 1 x 550 sheet paper tray
- (4) The Caster Table Type M3 is a mandatory requirement for the Paper Feed unit Type PB3150 (416545).
- (5) Additional 2 x 550 sheet paper tray
- (6) 100 Sheet capacity. Provides additional output tray to separate fax/print output from copy.
- (7) 250 Sheet Capacity. Shift sorts documents up to 11" x 17". Cannot be installed with Internal Finisher SR3130 (416543)
- (8) 500 Sheet Finisher with 50-Sheet Stapling (LTR). Cannot be installed with the Internal Shift Tray SH3070 (416550)
- (9) 250 Sheet Stapleless Finisher with staple-less finishing up to 5-Sheets (20lb Bond)- cannot be installed with either the Internal Finisher SR3130 (416543) or the Internal Shift Tray SH3070 (416550)
- (10) 2 or 3 Hole Punch Option. Must install the Internal Finisher SR3130 (416543) with this option
- (11) Cabinet option for the MP C2003/MP C2503. Cannot be installed with the Paper Feed Unit PB3220 (417268) or the Paper Feed Unit Type PB3150 (416545)
- (12) Additional Memory for the MP C2003/MP C2503 recommended in order to support 3rd party SDK applications. Required to enable web browser functionality.
- (13) 10.1" WSGVA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
- (14) Allows customers to print crop marks for proofing SRA3/12.6" documents.
- (15) Table shaped option used to place either card reader or counter device. USB Connector.
- (16) 4 pin interface used to mount external key counter to MFP.
- (17) Required for printing from Mac OS. Recommended for printing more complex color and PDF files.
- (18) Allows users to connect a PictBridge-compatible digital camera directly to the MFP, enabling the printing of photos without a computer.
- (19) This function embeds invisible text on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB).
- (20) Used for Browser Features like ICE. Also required with HotSpot MFP Option Type S to enable HotSpot printing. Not compatible with all Web Sites. Memory Unit Type M3 2GB (007208MIU) must also be installed.
- (21) Only one of these additional connectivity options can be installed on the device.
- (22) 20-Pin Interface used to attach external key counter or key card device.
- (23) Required to convert file format and drag to desktop document stored via Document Server.



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		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE	
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE		

- (24) Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports, SNMP via IPX and Scan to NCP (IPX, TCP/IP).
- (25) This bracket is required for the installation of External USB Keyboard (100266FNG)
- (26) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard JBIG. Standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (27) Increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi. Requires Fax Option Type M3 (416556).
- (28) Enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M3 (416556) installed and on the Sub MFP(s) needing remote fax.
- (29) Up to two additional lines can be installed. For a maximum total of 3 lines. Requires Fax Option Type M3 (416556).
- (30) Intelligent Printer Data Stream (IPDS).
- (31) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (32) Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
- (33) For use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported. The Smart Card Reader Built-in Unit Type M2 (416729) and External Keyboard Bracket Type M3 (416
- (34) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. Mainframe is targeted to be ISO 15408 Common Criteria certified, so this option is no longer required to provide
- (35) Requires Browser Unit Type M9 (416963) and Memory Unit Type M3 2GB (007208MIU) to enable HotSpot printing. One year HotSpot subscription service included.
- (36) External Keyboard for inputting data with either SDK applications OR embedded applications.

MP C3003 / MP C3503 (footnote updates in red)

- (1) MP C3003 and MP C3503 are designed for a max monthly volume of 20K pages. (Letter paper, 20lb. Bond).
- (2) Mainframe includes 9" Color Touch Control Panel, 100-Sheet ARDF, Duplex, 2 x 550-Sheet Paper Trays, 100-Sheet Bypass Tray, Drums, Developer, Scan/Print Kit, USB Host Interface,

Gigabit Ethernet, DOSS, PDF Direct Print, HDD Encryption, Java VM Card, Scan to/Print From USB/SD Card, 1.5GB RAM, & 250GB HDD. Envelope feeding via standard 2nd paper drawer & bypass tray. (The standard DOSS included with the mainframe is ISO 15408 certified).

- (3) One of following: PB3150 (416545), PB3160 (416544), PB3170 (417270) or Cabinet Type F (100478FNG) must be installed on the mainframe.
- (4) Paper Feed Unit PB3150 requires Caster Table Type M3. This paper feed unit lowers the total machine height, making it easy for all users to access the device (Section 508).

The caster tray provides a platform with wheels to easily move the device.

- (5) LCIT RT3030 cannot be installed with PB3150, Caster Table Type M3 or Cabinet Type F.
- (6) Only one of these options can be installed on the device: Internal Shift Tray SH3070, Finisher SR3140, Booklet Finisher SR3150, Internal Finisher SR3130.
- (7) Must Order BU3070 Bridge Unit with any external Finisher.
- (8) Punch Unit PU3040NA is a Hole Punch Option for SR3130 Finisher.
- (9) 1 Bin Tray BN3110 provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets).
- (10) The Certified DataOverWrite Security System that ships standard with the mainframe does not overwrite the HDD for the Color Controller E-22C.
- (11) Punch Unit PU3050NA is a Hole Punch Option for SR3150 & SR3140 Finishers.
- (12) Key Counter Bracket Type M3 is a 4 Pin interface used to mount external key counter to MFP.
- (13) Optional Counter Interface Unit Type A is a 20-Pin Interface used to attach external key counter or key card device.
- (14) SD Card for NetWare Printing Type M3: Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports, SNMP via IPX and Scan to NCP (IPX, TC:P/IP)
- (15) Card Reader Bracket Type 3352: Table shaped option used to place either card reader or counter device. USB Connector.
- (16) Imageable Area Extension Unit Type M3 allows customers to print crop marks for proofing SRA3/12.6" documents.
- (17) Fax Option Type M3 Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (18) G3 Interface Unit Type M3: Up to two additional lines can be installed. For a maximum total of 3 lines.
- (19) G3 Interface Unit Type M3 and 32MB Memory Unit Type B require Fax Option Type M3.
- (20) 32MB Memory Unit Type B increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi.

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Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

_ _ [Copies	Ricoh	CPC Plan with Minimum				
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (21) Only one of these additional connectivity options can be installed on the device: IEEE1284 Interface Board Type A, IEEE802.11a/g/n Interface Unit Type M2.
- (22) Camera Direct Print Card Type M3 allows users to connect a PictBridge-compatible digital camera directly to the MFP, enabling the printing of photos without a computer.
- (23) PostScript 3 Unit Type M3 is required for printing from Mac OS. Recommended for printing more complex color and PDF files.
- (24) OCR Unit Type M2: This function embeds invisible texts on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email., folders and external media (SD/USB).
- (25) File Format Converter Type E: Required to convert format and drag to desktop document stored via Copy or Print mode.
- (26) ESP XG-PCS-15D: Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (27) Copy Data Security Unit Type G prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
- (28) Fax Connection Unit Type M3 enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M3 installed and on the Sub MFP(s) needing remote fax.
- (29) Smart Card Reader Built-in Unit Type M2: For use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported.
- (30) External USB Keyboard (No Bracket) is an External Keyboard for inputting data with either SDK applications OR embedded applications.
- (31) The Smart Card Reader Built-in Unit Type M2 and External Keyboard Bracket Type M3 cannot be installed on the same device.
- (32) External Keyboard Bracket Type M3 is required for the installation of External USB Keyboard (100266FNG)
- (33) Browser Unit Type M3: Used for Browser Features like ICE. Also required with HotSpot MFP Option Type S to enable HotSpot printing. Not compatible with all Web Sites.
- (34) Cannot install floor standing Finisher SR3150 or SR3140 with the PB3150 and Caster Table Type M3.
- (35) IPDS Unit Type M3: Intelligent Printer Data Stream (IPDS).
- (36) 10.1" Wide Super VGA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician. The Smart Operation does not support SDK applications at this time. Target (36) 10.1" WSGVA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets.
- (37) Memory Unit Type M3 is required when configuring the device with the Browser Unit Type M3 or SDK application.
- (38) HotSpot MFP Option Type S requires Browser Unit Type M3 to enable HotSpot printing. One year HotSpot subscription service included.
- (39) Printing with unauthorized copy control pattern or text with the Copy Data Security Unit Type G is not available when Color Controller E-22C are installed.
- (40) Color Controller E22-C: Optional Fiery Color Controller that can be configured with the std Print/Scan controller for embedded scan features and Fiery print.
- (41) Fiery Impose Type FS-100: Fiery option that helps to automate and streamline labor-intensive prepress tasks. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M3.
- (42) Fiery Compose FS-100: Fiery option that provides intuitive tools that make advanced document preparation simple and quick. Requires Color Controller E22-C & Color Controller Connection Board Type M3.
- (43) Hot Folders Type FS-100: Fiery option that enables the creation of special folders that can assign a group of print options. Requires Color Controller E22-C & Color Controller Connection Roard Type M3
- (44) Spot-On FS-100: Fiery option that enables you to reproduce custom or spot colors. Requires Color Controller E22-C & Color Controller Connection Board Type M3.
- (45) Auto Trap Type FS-100: Fiery option that provides a fast and simple way to ensure that your image output is optimized. Requires Color Controller E22-C & Color Controller Connection Board Type M3.
- (46) Fiery Color Profiler Suite V4.0: Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support. Requires Color Controller E22-C & Color Controller Connection Board Type M3.
- (47) Fiery CPSv4 Software only: For customers that have an ES-2000 Spectrophotometer and want Color Profiler v4 software: Includes 1 year of phone support
- (48) Fiery ES-2000 Spectrophotometer: Color measurement device for calibration and profiling. Enables fast, precise and flexible color management that produces the highest color quality. Requires Color Controller E-22C and Color Controller Connection Board Type M3.
- (49) EFI Productivity Pack: Fiery option aids in workflow productivity helps meet tight turnaround times/produce top notch color documents while achieving process automation. Requires

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NASPO ValuePoint - Connecticut (CPC Program)

Purchase /Rental / Full Maintenance

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Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

CPC Plan with Minimum Copies Ricoh **MONTHLY** FIRST COLOR Lanier Equipment **MONTHLY FIRST 30%** Ricoh Savin Prints **Product Code** Reorder Reorder Developments and Options **VOLUME TARGET** 30% OF ALL RATE Group | Segment Number Prices Per Unit **RANGE** VOLUME VOLUME INCLUSIVE Number Per Minute

Color Controller E22-C & Color Controller Connection Board Type M3.

- (50) Color Controller Connection Board Type M3: Connection Kit is required to use the Color Controller E22-C with the MP C3003/MP C3503 Mainframes.
- (51) The IEEE1284, IEEE802.11a/g/n Interface Unit Type M2, Camera Direct Print Card Type M3, PostScript 3 Unit Type M3 and IPDS Unit Type M3 cannot be configured with the Color Controller
- E22-C & Color Controller Connection Board Type M3.
- (52) The HTML Direct Print feature is not available with Browser Unit Type M3 when Color Controller E-22C & Color Controller Connection Board Type M3 are installed.
- (53) RHD & AHRD Kit The RHD Kit uses the MFP's Internal Hard Drive and makes it External.
- (54) RHD & AHRD Kit The Fax Option Type M3 is not compatible with the RHD or ARHD.
- (55) AHRD Kit The ARHD includes an extra hard drive.
- (56) RHD & AHRD Kit The product is (OOD) Order On Demand, please allow 8 weeks for delivery from the date the order is placed.

MP C3004 / MP C3504 (footnote updates in red)

- (1) Designed for a max monthly volume of 20K pages. (Letter paper, 20lb. Bond).
- (2) Mainframe includes 10.1" Keyless Smart Operation Panel, 220-Sheet SPDF, Duplex, 2 x 550-Sheet Paper Trays, 100-Sheet Bypass Tray, Drums, Developer, Color Scanning and Printing, USB Host Interface, Gigabit Ethernet, DOSS, PDF Direct Print, HDD Encryption, Java VM, Scan to/Print From
- (3) One of following must be installed on the mainframe: PB3150 (One-Tray Paper Bank, 550 Sheets, supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416544), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000
- (4) Requires Caster Table Type M3 (416737). This paper feed unit lowers the total machine height, making it easy for all users to access the device (Section 508). The caster tray provides a platform with wheels to easily move the device.
- (5) Side Large Capacity Tray with 1,500 sheet capacity. Supports 8.5 x 11" paper size only. Cannot be installed with PB3150 (416545), Caster Table Type M3 (416737) or Cabinet Type F (100478FNG).
- (6) Only one of these options can be installed on the device: Hybrid Finisher SR3210 (1,000 Sheet External Finisher. 50 -8.5"x11" Sheets Staple Capacity. Supports Paper Sizes up to 12"x18". 417483). Booklet Finisher SR3220 (1,000 Sheet Booklet Finisher. 50 -8.5"x11" Sheets Staple Capacity. Supports Paper Sizes up to 12"x18".
- (7) Must Order BU3070 Bridge Unit 417587 with any external Finisher.
- $(8) \ Hole \ Punch \ Option \ installs \ inside \ SR3130 \ Internal \ Finisher \ 417589. \ Supports \ Paper \ Sizes \ 7.25" \ x \ 10.5" \ to \ 11" \ x \ 17".$
- (9) Provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets). Supports Paper Sizes Up To 5.5" x 8.5" to 12.6" x 17.7".
- (10) The DataOverWrite Security System does not overwrite the HDD for the Color Controller E-23C (417486)
- (11) Hole Punch Option for SR3220 (417484) & SR3210 (417483) Finishers. Supports Paper Sizes Up To 5.5" x 8.5" to 11" x 17".
- (12) 4 Pin interface used to mount external key counter to MFP.
- (13) 20-Pin Interface used to attach external key counter or key card device.
- (14) Expands RAM from 2 to 4GB. Included with Fiery Controller E-23C.
- (15) Table shaped option used to place either card reader or counter device. USB Connector.
- (16) Allows customers to print crop marks for proofing SRA3/12.6" documents.
- (17) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (18) Up to two additional lines can be installed. For a maximum total of 3 lines.
- (19) Requires Fax Option Type M19 (417510)
- (20) Increases fax memory to 4,800 pages and fax resolution to 400 x 400 dpi.
- (21) Only one of these additional connectivity options can be installed on the device.
- (22) Allows users to connect a PictBridge-compatible digital camera directly to the MFP, enabling the printing of photos without a computer.
- (23) Required for printing from Mac OS. Recommended for printing more complex color and PDF files.
- (24) This function embeds invisible texts on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB). Supports blank page removal when scanning.
- (25) Required to convert format and drag to desktop document stored via Copy or Print mode.
- (26) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (27) Required for printing from USB Type B port.
- (28) Enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M19 (417510) installed and on the Sub MFP(s) needing remote fax.
- (29) For use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported.



Purchase /Rental / Full Maintenance

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Ī						Copies	Ricoh	CPC Plan with Minimum				
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (30) External Keyboard for inputting data with SDK or embedded applications.
- (31) The Smart Card Reader Built-in Unit Type M19 (417595) and External Keyboard Bracket Type M19 (417578) cannot be installed on the same device.
- (32) This bracket is required for the installation of External USB Keyboard (100266FNG)
- (33) Allows for direct printing of XPS-type file formats.
- (34) Cannot install floor standing Finisher SR3220 (417484) or SR3210 (417483) with the PB3150 (416545) and Caster Table Type M3 (416737).
- (35) An interface board for adding an extra Ethernet port. If you install the USB Device Server Option, you can connect two Ethernet cables simultaneously: one to the machine's Gigabit Ethernet port and one to the Gigabit Ethernet port of USB Device Server Option. An IP address can be assigned to ϵ
- (36) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. The DataOverwriteSecurity System (DOSS) overwrites data that is temporarily stored on the hard drive of digital Multifunctional Products by writing over the latent image with random sequence.
- (37) Used to log in and authenticate users via NFC card. The card reader and its cable will be covered inside the mainframe when this option is attached.
- (38) Ricoh HotSpot allows users to easily print from any mobile platform connected to Wi-Fi or the Internet, directly to a HotSpot enabled device (MFP/Printer).
- (39) Printing with unauthorized copy control pattern or text with the Copy Data Security Unit Type G (416391) is not available when Color Controller E-22C (416731) are installed.
- $(39) \ Using \ Banner \ Paper \ Guide \ Tray \ Type \ M19 \ is \ recommended \ when \ printing \ on \ banner \ paper \ to \ avoid \ paper \ skew.$
- (40) Optional Fiery Color Controller that can be configured with the std Print/Scan controller for embedded scan features and Fiery print. Comes with 4GB RAM memory upgrade and connector.
- (41) Fiery option that helps to automate and streamline labor-intensive prepress tasks. Requires Color Controller E23-C (417486).
- (42) Fiery option that provides intuitive tools that make advanced document preparation simple and quick. Requires Color Controller E23-C (417486).
- (43) Fiery option that enables the creation of special folders that can assign a group of print options. Requires Color Controller E23-C (417486).
- (44) Fiery option that enables you to reproduce custom or spot colors. Requires Color Controller E23-C (417486).
- (45) Fiery option that provides a fast and simple way to ensure that your image output is optimized. Requires Color Controller E23-C (417486).
- (46) Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support. Requires Color Controller E23-C (417486).
- (47) For customers that have an ES-2000 Spectrophotometer and want Color Profiler v4 software: Includes 1 year of phone support
- (47) 250 Sheet Stapleless Internal Finisher with staple-less finishing up to 5-Sheets (20lb Bond)- cannot be installed with either the Internal Finisher SR3130 (417589), Internal Shift Tray SH3070 (416550), or any external finisher. Hole punching is not supported
- (48) Color measurement device for calibration and profiling. Enables fast, precise and flexible color management that produces the highest color quality. Requires Color Controller E23-C (417486).
- (49) Fiery option aids in workflow productivity helps meet tight turnaround times/produce top notch color documents while achieving process automation. Requires Color Controller E23-C (417486).
- (50) Connection Kit is required to use the Color Controller E-23C (417486) with the MP C3004/3504 Mainframes.
- (50) The IEEE1284 (417596), IEEE802.11a/g/n Interface Unit Type M2 (417493), Camera Direct Print Card Type M3 (417507), PostScript 3 Unit Type M3 (417506), USB Device Server Option Type M19 (417567) cannot be configured with the Color Controller

MP C 4503 / MP C5503 / MP C6003 (footnote updates in red)

- (1) MP C4503, MP C5503, and MP C6003 are designed for a max monthly volume of 50K pages (Letter paper, 20lb. Bond).
- (2) Mainframe includes 9" Color Touch Control Panel, 220-Sheet SPDF, Duplex, 2 x 550-Sheet Paper Trays, 100-Sheet Bypass Tray, Drums, Developer, Scan/Print Kit, USB Host Interface
- Gigabit Ethernet, DOSS, PDF Direct Print, HDD Encryption, Java VM Card, Scan to/Print From USB/SD Card, 2GB RAM, & 250GB HDD. Envelope feeding via standard 2nd paper drawer & bypass tray. (The standard DOSS included with the mainframe is ISO 15408 certified).
- (3) One of following: PB3150 (416545), PB3160 (416544), PB3170 (417270) or Cabinet Type F (100478FNG) must be installed on the mainframe.
- (4) Paper Feed Unit PB3150 requires Caster Table Type M3. This paper feed unit lowers the total machine height, making it easy for all users to access the device (Section 508).
- The caster table provides a platform with wheels to easily move the device.
- (5) LCIT RT3030 cannot be installed with PB3150, Caster Table Type M3 or Cabinet Type F.
- (6) Only one of these options can be installed on the device: Internal Shift Tray SH3070, Finisher SR3140, Booklet Finisher SR3150, Booklet Finisher SR3170, Finisher SR3160, Internal Finisher SR3130.
- (7) Must Order BU3070 Bridge Unitwith any external Finisher.
- (8) Punch Unit PU3040NA is a Hole Punch Option for SR3130 Finisher.
- (9) 1 Bin Tray BN3110 provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets).
- (10) Must use "Scan to NCP" feature with standard Services-Led Scanner when the Fiery Controller & Color Controller Connection Board Type M4 are installed.

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- (11) Punch Unit PU3050NA is a Hole Punch Option for SR3150 & SR3140 Finishers.
- (12) Key Counter Bracket Type M3 is a 4 Pin interface used to mount external key counter to MFP.
- (13) Optional Counter Interface Unit Type A is a 20-Pin Interface used to attach external key counter or key card device.
- (14) Punch Unit PU3060NA is a Hole Punch Option for SR3160 & SR3170 Finishers.
- (15) Card Reader Bracket Type 3352 is a Table shaped option used to place either card reader or counter device. USB Connector.
- (16) Imageable Area Extension Unit Type M3 allows customers to print crop marks for proofing SRA3/12.6" documents.
- (17) Fax Option Type M4 Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard 320 Pages Memory.

Includes standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.

- (18) G3 Interface Unit Type M4: Up to two additional lines can be installed. For a maximum total of 3 lines.
- (19) G3 Interface Unit Type M4 and 32MB Memory Unit Type B require Fax Option Type M4.
- (20) 32MB Memory Unit Type B increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi.
- (21) Only one of these additional connectivity options can be installed on the device: IEEE1284 Interface Board Type A, IEEE802.11a/g/n Interface Unit Type M2.
- (22) Camera Direct Print Card Type M4 allows users to connect a PictBridge-compatible digital camera directly to the MFP, enabling the printing of photos without a computer.
- (23) PostScript 3 Unit Type M4 required for printing from Mac OS. Recommended for printing more complex color and PDF files.
- (24) OCR Unit Type M2: This function embeds invisible texts on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB).
- (25) File Format Converter Type E is required to convert format and drag to desktop document stored via Copy or Print mode.
- (26) ESP XG-PCS-15D: Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (27) Copy Data Security Unit Type G prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
- (28) Fax Connection Unit Type M4 enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M4 installed and on the Sub MFP(s) needing remote fax.
- (29) Smart Card Reader Built-in Unit Type M2 is for use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported.
- (30) External USB Keyboard (No Bracket) is an External Keyboard for inputting data with either SDK applications OR embedded applications.
- (31) The Smart Card Reader Built-in Unit Type M2 and External Keyboard Bracket Type M3 cannot be installed on the same device.
- (32) External Keyboard Bracket Type M3: This bracket is required for the installation of External USB Keyboard.
- (33) Browser Unit Type M4: Used for Browser Features like ICE. Also required with HotSpot MFP Option Type S to enable HotSpot printing. Not compatible with all Web Sites.
- (34) Cannot install floor standing Finisher SR3150, SR3170, SR3160 or SR3140 with the PB3150 and Caster Table Type M3.
- (35) IPDS Unit Type M4: Intelligent Printer Data Stream (IPDS). Target availability is November 2013.
- (36) 10.1" Wide Super VGA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician. The Smart Operation does not support SDK applications at this time. Target (36) 10.1" WSGVA
- resolution control panel provides intuitive touchscreen control similar to smart phones and tablets.

(37) Internal Finisher SR3130 and Punch Unit PU3040NA are not compatible with MP C6003.

- (38) HotSpot MFP Option Type S requires Browser Unit Type M4 to enable HotSpot printing. One year HotSpot subscription service included.
- (39) SD Card for NetWare Printing Type M4 is used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports, SNMP via IPX and Scan to NCP (IPX, TCP/IP).
- (40) Color Controller E22-C: Optional Fiery Color Controller that can be configured with the std Print/Scan controller for embedded scan features and Fiery print.
- (41) Fiery Impose Type FS-100: Fiery option that helps to automate and streamline labor-intensive prepress tasks. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
- (42) Fiery Compose FS-100: Fiery option that provides intuitive tools that make advanced document preparation simple and quick. Requires Color Controller E22-C & Color Controller

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Connection Board Type M4.

- (43) Hot Folders Type FS-100: Fiery option that enables the creation of special folders that can assign a group of print options. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
- (44) Spot-On FS-100: Fiery option that enables you to reproduce custom or spot colors. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
- (45) Auto Trap Type FS-100: Fiery option that provides a fast and simple way to ensure that your image output is optimized. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
- (46) Fiery Color Profiler Suite V4.0: Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
- (47) Fiery CPSv4 Software only: For customers that have an ES-2000 Spectrophotometer and want Color Profiler v4 software: Includes 1 year of phone support
- (48) Fiery ES-2000 Spectrophotometer: Color measurement device for calibration and profiling. Enables fast, precise and flexible color management that produces the highest color quality. Requires Color Controller E-22C and Color Controller Connection Board Type M4.
- (49) EFI Productivity Pack: Fiery option aids in workflow productivity helps meet tight turnaround times/produce top notch color documents while achieving process automation. Requires Color Controller E22-C & Color Controller Connection Board Type M4.
- (50) Color Controller Connection Board Type M4: Connection Kit is required to use the Color Controller E22-C with the MP C4503/MP C5503/MP C6003 Mainframes.
- (51) The IEEE1284, IEEE802.11a/g/n Interface Unit Type M2, Camera Direct Print Card Type M4, PostScript 3 Unit Type M4 and IPDS Unit Type M4cannot be configured with the Color Controller E-22C and Color Controller Connection Board Type M4.
- (52) The HTML Direct Print feature is not available with Browser Unit Type M3 when Color Controller E-22C & Color Controller Connection Board Type M3 are installed.
- (53) Printing with unauthorized copy control pattern or text with the Copy Data Security Unit Type G is not available when Color Controller E-22C is installed.
- (54) The Certified DataOverWrite Security System that ships standard with the mainframe does not overwrite the HDD for the Color Controller E-22C.
- (55) RHD & AHRD Kit The RHD Kit uses the MFP's Internal Hard Drive and makes it External.
- (56) RHD & AHRD Kit The Fax Option Type M3 is not compatible with the RHD or ARHD.
- (57) AHRD Kit The ARHD includes an extra hard drive.
- (58) RHD & AHRD Kit The product is (OOD) Order On Demand, please allow 8 weeks for delivery from the date the order is placed.

MP C4504 / MP C6004

- (1) Designed for a max monthly volume of 50K pages (Letter paper, 20lb. Bond).
- (2) Mainframe includes 10.1" Keyless Smart Operation Panel, 220-Sheet SPDF, Duplex, 2 x 550-Sheet Paper Trays, 100-Sheet Bypass Tray, Drums, Developer, Color Scanning and Printing, USB Host Interface, Gigabit Ethernet, DOSS, PDF Direct Print, HDD Encryption, Java VM, Scan to/Print From
- (3) One of following must be installed on the mainframe: PB3150 (One-Tray Paper Bank, 550 Sheets, supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416544), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000 Sheets x 2, Supports 5.5" x 8.5" to 12" x 18". 416545), PB3230 (Tandem Large Capacity Tray, 1,000
- (4) Requires Caster Table Type M3 (416737). This paper feed unit lowers the total machine height, making it easy for all users to access the device (Section 508). The caster tray provides a platform with wheels to easily move the device.
- (5) Side Large Capacity Tray with 1,500 sheet capacity. Supports 8.5 x 11" paper size only. Cannot be installed with PB3150 (416545), Caster Table Type M3 (416737) or Cabinet Type F (100478FNG).

 (6) Only one of these options can be installed on the device. Booklet Finisher SR3220 (1,000 Sheet External Finisher. 50 -8.5"x11" Sheet Staple Capacity, 20 Sh
- (7) Must Order BU3070 Bridge Unit 417587 with any external Finisher.
- (8) Hole Punch Option installs inside SR3130 Internal Finisher 417589. Supports Paper Sizes 7.25" x 10.5" to 11" x 17".
- (9) Provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets). Supports Paper Sizes Up To 5.5" x 8.5" to 12.6" x 17.7".
- (10) The DataOverWrite Security System does not overwrite the HDD for the Color Controller E-23C (417486)
- (11) Hole Punch Option for SR3220 (417484) & SR3210 (417483) Finishers. Supports Paper Sizes Up To 5.5" x 8.5" to 11" x 17".
- (12) 4 Pin interface used to mount external key counter to MFP.
- (13) 20-Pin Interface used to attach external key counter or key card device.
- (14) Hole Punch Option for SR3230 (417487) & SR3240 (417488) Finishers. 2-/3-Hole Punch Unit. Supports Paper Sizes 5.5" x 8.5" to 11" x 17".
- (15) Table shaped option used to place either card reader or counter device. USB Connector.

Purchase /Rental / Full Maintenance

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_						Copies	Ricoh		СРС	Plan with N	linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (16) Allows customers to print crop marks for proofing SRA3/12.6" documents.
- (17) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (18) Up to two additional lines can be installed. For a maximum total of 3 lines.
- (19) Requires Fax Option Type M20 (417531).
- (20) Increases fax memory to 4,800 pages and fax resolution to 400 x 400 dpi.
- (21) Only two of these additional connectivity options can be installed on the device
- (22) Allows users to connect a PictBridge-compatible digital camera directly to the MFP, enabling the printing of photos without a computer.
- (23) Required for printing from Mac OS. Recommended for printing more complex color and PDF files.
- (24) This function embeds invisible texts on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB). Supports blank page removal when scanning.
- (25) Required to convert format and drag to desktop document stored via Copy or Print mode.
- (26) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (27) Required for printing from USB Type B port.
- (28) Enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M20 (417510) installed and on the Sub MFP(s) needing remote fax.
- (29) Used to log in and authenticate users via NFC card. The card reader and its cable will be covered inside the mainframe when this option is attached.
- (30) External Keyboard for inputting data with SDK or embedded applications.
- (31) The Smart Card Reader Built-in Unit Type M19 (417595) and External Keyboard Bracket Type M19 (417578) cannot be installed on the same device.
- (32) This bracket is required for the installation of External USB Keyboard (100266FNG)
- (33) Allows for direct printing of XPS-type file formats.
- (34) Cannot install floor standing Finishers SR3220 (417484), SR3210 (417483), SR3230 (417487), SR3240 (417488) with the PB3150 (416545) and Caster Table Type M3 (416737).
- (35) Intelligent Printer Data Stream (IPDS). Target availability is November 2013.
- (35) An interface board for adding an extra Ethernet port. If you install the USB Device Server Option, you can connect two Ethernet port and one to the Gigabit Ethernet port of USB Device Server Option. An IP address can be assigned to example 10 to 1
- (36) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data. The DataOverwriteSecurity System (DOSS) overwrites data that is temporarily stored on the hard drive of digital Multifunctional Products by writing over the latent image with random sequence.
- (37) Not compatible with MP C6004
- (38) Ricoh HotSpot allows users to easily print from any mobile platform connected to Wi-Fi or the Internet, directly to a HotSpot enabled device (MFP/Printer).
- (39) Using Banner Paper Guide Tray Type M19 is recommended when printing on banner paper to avoid paper skew.
- (40) Optional Fiery Color Controller that can be configured with the std Print/Scan controller for embedded scan features and Fiery print. Comes with 4GB RAM memory upgrade and connector.
- (41) Fiery option that helps to automate and streamline labor-intensive prepress tasks. Requires Color Controller E23-C (417486).
- (42) Fiery option that provides intuitive tools that make advanced document preparation simple and quick. Requires Color Controller E23-C (417486).
- (43) Fiery option that enables the creation of special folders that can assign a group of print options. Requires Color Controller E23-C (417486).
- (44) Fiery option that enables you to reproduce custom or spot colors. Requires Color Controller E23-C (417486).
- (45) Fiery option that provides a fast and simple way to ensure that your image output is optimized. Requires Color Controller E23-C (417486).
- (46) Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support. Requires Color Controller E23-C (417486).
- (47) For customers that have an ES-2000 Spectrophotometer and want Color Profiler v4 software: Includes 1 year of phone support
- (47) Expands RAM from 2 to 4GB. Included with Fiery Controller E-23C.
- (48) Color measurement device for calibration and profiling. Enables fast, precise and flexible color management that produces the highest color quality. Requires Color Controller E23-C (417486).
- (49) Fiery option aids in workflow productivity helps meet tight turnaround times/produce top notch color documents while achieving process automation. Requires Color Controller E23-C (417486).
- (50) The IEEE1284 (417596), IEEE802.11a/g/n Interface Unit Type M2 (417493), Camera Direct Print Card Type M3 (417507), PostScript 3 Unit Type M3 (417504), Extended USB Board Type M19 (417566), USB Device Server Option Type M19 (417567) cannot be configured with the Color Controller

MP C6502SP / MP C8002SP Series

(1) Mainframes include 9" Color Touch Control Panel, 220-Sheet ARDF, Duplex, Tandem Tray 1 is 2 x 1,250-sheets, Tray 2 is 1 x 550-sheets, Tray 3 is 1 x 550-sheets, 100-sheet Bypass



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Tray, Drums, Developer, Scan/Print Kit, USB Host Interface, DOSS, PDF Direct Print, HDD Encryption, Java VM Card, Scan to/Print-from USB/SD Card, 2.5GB RAM, & 640GB HDD.

- (2) One of following finishing accessories need to be added to the mainframes: the Finisher SR4090; the Finisher SR4110; the Booklet Finisher SR4100 or the Copy Tray Type M2.
- (3) Finisher SR4090: 3000-sheet output / 65-sheet stapler finisher option-cannot be installed with the Booklet Finisher SR4100, the Finisher SR4110 or the Copy Tray Type M2.
- (4) Booklet Finisher SR4100: Saddle stitch booklet finisher option cannot be installed with the Finisher SR4090, the Finisher SR4110 or the Copy Tray Type M2.
- (5) Output Jogger Unit Type M2: Option that straightens output delivered to the either the Finisher SR4090 or the Booklet Finisher SR4100.
- (6) Punch Unit PU3060 NA: Optional 2/3 hole punch unit can be configured with either the Finisher SR4090 or the Booklet Finisher SR4100.
- (8) Mail Box CS4010: Optional 9-Bin Mailbox Unit must be installed with either Booklet Finisher SR4100 (416645) or Finisher SR4090 (416644)
- (9) Copy Tray Type M2: Output tray only only used when configuring the mainframe without a finisher cannot be installed with either the Finisher SR4090, the Booklet Finisher SR4100 or the Finisher SR4110.
- (10) LCIT RT4030: Large Capacity Tray opt. (2,200-sheets) that supports running paper in sizes from 5.5" x 8.5" to 13" x 19.2" (DLT LCT) cannot be installed with A4/RT4020 LCT.
- (11) LCIT RT4020: Large Capacity A4 Tray opt. (4,400-sheets) that supports running 8.5" to 11"paper (LTR LCT) cannot be installed with A3/RT4030 LCT.
- (12) 8 1/2" x 14" Paper Size Tray Type M2: Adds ability to run 8.5" x 14" from the RT4020 LCT can only be configured with LCIT RT4020.
- (13) Cover Interposer Tray CI4010: Single interposer tray must be installed with either the Finisher SR4100 or the Finisher SR4090.
- (14) Cover Interposer Tray CI4020: Dual interposer tray must be installed with the Finisher SR4110.
- (15) A3/11"x17" Tray Unit Type M2: Converts Tray 1 (Tandem Tray) to a single 11" x 17" tray.
- (16) Required for Tab Copy/Print can be used in either Tray 2 or Tray 3 (but not both).
- (17) PU5000 Punch Unit NA 2/3 Hole: Optional 2/3 hole punch unit can only be configured with the Finisher SR4110.
- (18) Multi-fold option-must be configured with one of the (3) new finishing options; the Finisher SR4090; the Booklet Finisher SR4100 and the Finisher SR4110.
- (19) Smart Card Reader Built-in Unit Type M2: For use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported.
- (20) PostScript3 Unit Type M2: True Adobe PostScript required for printing from Mac OS recommended for printing more complex color and PDF files.
- (21) IPDS Unit Type M2: Intelligent Printer Data Stream (IPDS) option.
- (22) OCR Unit Type M2: This function embeds invisible texts on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB).
- (23) Only one of these additional connectivity options can be installed on the device: IEEE1284 Interface Board Type A or IEEE 802.11a/g/n Interface Unit Type M2.
- (24) SD Card for NetWare Printing Type M2: Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports, SNMP via IPX and Scan to NCP (IPX. TCP/IP).
- (25) Browser Unit Type M2: Used for Browser features like Integrated Cloud Environment (ICE). Also required with HotSpot MFP Option Type S to enable HotSpot printing. Not compatible with all websites.
- (26) Optional Counter Interface Unit Type A: Optional 20-Pin Interface used to attach external key counter or key card device.
- (27) Embedded HotSpot Type S: Requires Browser Unit Type M2 to enable HotSpot printing. One year HotSpot subscription service included.-
- (28) File Format Converter Type E: Required to convert format and drag to desktop document stored via Copy or Print mode.
- (29) Unicode Font Package for SAP 1/10/100 seat license: Unicode Font Package for SAP 1 Device License; Unicode Font Package for SAP 10 Device License; Unicode Font Package for SAP 100 Device License.
- (31) EFI SeeQuence Impose: Fiery option that helps to automate and streamline labor-intensive prepress tasks requires Fiery E-22B Color Controller.
- (32) Fiery Compose: Fiery option that provides intuitive tools that make advanced document preparation simple and quick requires Fiery E-22B Color Controller.
- (33) EFI Hot Folders: Fiery option that enables the creation of special folders that can assign a group of print options- requires Fiery E-22B Color Controller.
- (34) Spot-On: Fiery option that enables you to reproduce custom or spot colors requires Fiery E-22B Color Controller.
- (35) Auto Trapping: Fiery option that provides a fast and simple way to ensure that your image output is always the best that it can be-requires the Fiery E-22B Color Controller.
- (36) Fiery CPS v4: Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support- requires the Fiery E-22B Color Controller.

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- (37) Fiery CPSv4 Software only: For customers that have an ES2000 Spectrophotometer and want Color Profiler v4 software: Includes 1 year of phone support.
- (38) Fiery ES-2000 Spectrophotometer: For customers that only want calibration capability, just the Spectrophotometer.
- (39) EFI Productivity Pack for Fiery E22b E22c: Fiery option aids in workflow productivity helps meet tight turnaround times/produce top notch color documents while achieving process automation- requires the Fiery E-22B Color Controller.
- (40) Fax Option Type M2: Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (41) Fax Connection Unit Type M2: Requires Fax Option Type M2, enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP
- (42) G3 Interface Unit Type M2: Up to two additional lines can be installed. For a maximum total of 3 lines. Requires Fax Option Type M2.
- (43) 32MB Memory Unit Type B: Increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi. Requires Fax Option Type M2.
- (44) Copy Data Security Unit Type G: Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
- (45) Certified DataOverwrite Security System Type H: This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data mainframe is now ISO 15408 Common Criteria certified. This option is no longer required to provide an ISO 15408 Certified version of DOS (46) ESP XG-PCS-20D: Optional Power Filter for the MP C6502SP Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential
- electrical interference with products.

 (47) 20 amp power filter: Optional Power Filter for the MP C8002SP Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential
- (48) GBC StreamPunch Pro: Customer replaceable punch option (note: option color may not match m/f MFP) requires Finisher SR4110 also requires at least (1) die set option.
- (49) Standard use die set options for the GBC StreamPunch Pro only (1) can be installed inside the GBC StreamPunch Pro at a time: GBC Die Set 21 Hole (Twin Loop Wire 2:1); GBC Die Set 32 Hole (Twin Loop Wire 3:1); or GBC Die Set 44 Hole (Color Coil).
- (50) Production use die set option for the GBC StreamPunch Pro only (1) can be installed inside the GBC StreamPunch Pro at a time: GBC Pro 44 Hole HD Die Set or GBC 32 Hole Pro Click Die Set.
- (51) Booklet Maker BK5010e: Online/offline production bookletmaker option requires Finisher SR4110.
- (52) Additional accessory options for the BK5010e Production Bookletmaker all options require the BK5010e Production Bookletmaker: Trimmer TR5010e, Book Folder BF5010e,
- (53) BK5010 Rail Unit: Rail unit that helps dock/undock the BK5010e Production Bookletmaker from the SR4110 Finisher requires the BK5010e Production Bookletmaker.
- (54) Cooling Fan Type M2 (available late 2013): Option for the Finisher SR4090 and the Finisher SR4100 requires Output Jogger Unit Type M2 for customers that print coated/thick paper with high color coverages

PRODUCTION PRINTING

electrical interference with products.

Pro 8100EXe / 8100Se / 8110Se / 8120Se

- (1) Printer/Scanner Unit Type S1 (404555) required for printing and scan features.
- (2) Requires the addition of an SR5050 (404548) or SR5060 (404550) Finisher.
- (3) Large Capacity Tray holds 5000 20lb. Bond paper Maximum Letter size. Only 1 LCIT can be added to mainframe
- (4) Large Capacity Tray holds 5000 20lb. Bond paper Maximum Ledger size. Only 1 LCIT can be added to mainframe.
- (5) Internal option to be installed in mainframe.
- (6) Provides 2 or 3 hole Punch Option for SR5060 and SR5050
- (7) Can only be installed in the SR5060.
- (8) For stacking up to 5k sheets of paper. Up to 2 can be configured per engine. Config can end in a stacker
- (9) Extra 5k sheet cart for SK5030 stacker
- (10) To convert drawer 1 to an 11x17 drawer. Reduces capacity by half
- (11) Needed to configure the BY5010 with the RT5100 vacuum feed LCIT



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- (12) Bridge unit used to connect up to 2 Vacuum feed LCIT RT5100. One unit goes between each RT5100
- (13) 4,400 sheet vacuum feed LCIT, can configure up to 2 units, but must include a Bridge Unit (BU5010) between each LCIT
- (14) Compatible with LCIT RT5080 when used with Bridge Unit (BU5010).
- (15) Can only be installed with the Perfect Binder GB5010 (404542)
- (16) RB5020 and GB5010 can not be installed on the same mainframe.
- (17) Option for the Pro 8100EX (404524) only provides Print and Scan capability.
- (18) Postscript option for all Pro 8100s, Pro 8110s, Pro 8120s. Provides Postscript option for Pro 8100EX with Printer/Scanner Unit Type S1 (404555) installed.
- (19) Can be installed on Pro 8100s, Pro 8110s, and Pro 8120s with no additional option. For installation on the Pro 8100EX, the Printer Scanner unit Type S1 (404555) is required.
- (20) requires at least 1 GBC StreamPunch Ultra die set
- (21) only compatible with GBC StreamPunch Ultra die sets
- (22) only compatible with GBC StreamPunch Ultra
- (23) EFI Fiery Print Controller EB-32 for the Pro 8100 series Production Print MFP. No additional options require when connecting to the Pro 8100s, Pro 8110s and Pro 8120s. Print/Scan option EDP: 404555 is require only when configured with a Pro 8100EX (404524).
- (24) Option for viewing print jobs before printing. Also provides controls to BW tone curve and copy tone curves to apply to other EB-32 Fierys.
- (25) This option is for customers that want calibration capability, Only Spectrophotometer is included. This is the same option sold for use with color Fierys.
- (26) FACI Enable license key. Enable Keyboard, Mouse and Monitor to be connected to EB-32. Keyboard, Mouse and Monitor are not included.
- (27) 35 page production booklet maker. Simple book fold only. Must be configured with the SR5050 finisher
- (28) 50 page production booklet maker. Simple book fold only. Must be configured with the SR5050 finisher
- (29) for a field upgrade from a PBM350 to a PBM500
- (30) not compatible with SR5060 booklet maker or TR5040 trimmer
- (31) must include rail unit for configuration
- (32) must be included in Plockmatic PBM350 and PBM500 configurations
- (33) cover inserter is used to feed up to 300gsm covers
- (34) Plockmatic PBM Trim Module for face trim of booklets only
- (35) Plockmatic PBM Book Fold Module for square edge book folding
- (36)Plockmatic PBM Rotate Crease Trim Module for full bleed booklets. Need Plockmatic PBM Trim Module face trim to complete full bleed trim
- (37) Plockmatic BTS4000-1 Belt Stacker Module is an optional accessory to increase output capacity for uninterrupted runs
- (38) ThePlockmatic PBM Rotate Crease Trim Module does not support Off-line work

Pro 8110e / 8210e

- (1) Requires the addition of an SR5050 (404548) or SR5060 (404550) Finisher or a Stacker unit SK5030 (404656).
- (2) Large Capacity Tray holds 5000 20lb. Bond paper Maximum Letter size. Only 1 LCIT can be added to mainframe
- (3) Large Capacity Tray holds 5000 20lb. Bond paper Maximum Ledger size. Only 1 LCIT can be added to mainframe.
- (4) Internal option to be installed in mainframe. Reccomended when configuring system with Stacker SK5030
- (5) Provides 2 or 3 hole Punch Option for SR5060 and SR5050
- (6) Can only be installed in the SR5060.
- (7) for stacking up to 5k sheets of paper. Up to 2 can be configured per engine. Config can end in a stacker
- (8) Extra 5k sheet cart for SK5030 stacker
- (9) To convert drawer 1 to an 11x17 drawer. Reduces capacity by half
- (10) Needed to configure the BY5010 with the RT5100 vacuum feed LCIT $\,$
- (11) Bridge unit used to connect up to 3 Vacuum feed LCIT RT5100. One unit goes between each RT5100



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- (12) 4,400 sheet vacuum feed LCIT, can configure up to 2 units, but must include a Bridge Unit (BU5010) between each LCIT
- (13) Compatible with LCIT RT5080 when used with Bridge Unit (BU5010).
- (14) Can only be installed with the Perfect Binder GB5010 (404542)
- (15) RB5020 and GB5010 can not be installed on the same mainframe.
- (16) Postscript option for all Pro 8100s, Pro 8110s, Pro 8120s. Provides Postscript option for Pro 8100EX with Printer/Scanner Unit Type S1 (404555) installed.
- (17) Genuine IPDS for the Pro 8110 and Pro 8120 printer only.
- (18) Requires the purchase of at least one GBC die set
- (19) For use in the GBC StreamPunch Pro EX only
- (20) 35 page production booklet maker. Simple book fold only. Must be configured with the SR5050 finisher or an SK5030 stacker
- (21) 50 page production booklet maker. Simple book fold only. Must be configured with the SR5050 finisher or an SK5030 stacker
- (22) For a field upgrade from a PBM350 to a PBM500
- (23) Not compatible with SR5060 booklet maker or TR5040 trimmer
- (24) Must include rail unit for configuration
- (25) Must be included in Plockmatic PBM350 and PBM500 configurations
- (26) Cover inserter is used to feed up to 300gsm covers
- (27) Plockmatic PBM Trim Module for face trim of booklets only
- (28) Plockmatic PBM Book Fold Module for square edge book folding
- (29) Plockmatic PBM Rotate Crease Trim Module for full bleed booklets. Need Plockmatic PBM Trim Module face trim to complete full bleed trim
- (30) Plockmatic BTS4000-1 Belt Stacker Module is an optional accessory to increase output capacity for uninterrupted runs
- (31) The Plockmatic PBM Rotate Crease Trim Module does not support Off-line work
- (32) EFI Fiery Print Controller EB-32 for the Pro 8100s MFP series and the PRo 8110/8120 Printer series.
- (33) Option for viewing print jobs before printing. Also provides controls to BW tone curve and copy tone curves to apply to other EB-32 Fierys.
- (34) This option is for customers that want calibration capability, Only Spectrophotometer is included. This is the same option sold for use with color Fierys.
- (35) FACI Enable license key. Enable Keyboard, Mouse and Monitor to be connected to EB-32. Keyboard, Mouse and Monitor are not included.
- (39) MICR Conversion And Certification, Pro 8110E
- (40) MICR Conversion And Certification, Pro 8120E
- (42) MICR Support, Annual, Pro 8110e, 2nd level, 7x24
- (43) MICR Support, Annual, Pro 8120e, 2nd level, 7x24

Pro C5100S / C5110S

- (1) requires either an SR4110, SR4100, SR4090 or copy tray M2
- (2) requires either a Fiery E22b or E42b
- (3) Base configuration contains 3,800 sheets of paper capacity
- (4) 4,400 sheet A4 LCT, only 1 LCT can be configured
- (5) 2,200 sheet A3+ LCT, only 1 LCT can be configured
- (6) 1-source interposer available for SR4090 or SR4100 only
- (7) 2-source interposer available for SR4110 only
- (8) Converts Tray 1 from tandem letter tray to support 11 x 17. Reduces tray capacity in half.
- (9) Recommended to configure Tab option in Tray 2 or 3 $\,$
- (10) Recommended with medias prone to curl or in high humidity environments



Purchase /Rental / Full Maintenance

SUPPLEMENT #10

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X

_						Copies	Ricoh		СРС	Plan with N	linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (11) Recommended for printing on coated stocks, or with high toner coverage
- (12) Available for SR4090 and SR4100 only
- (13) Available for SR4110 only
- (14) Nedded to retrieve files scanned to the document server
- (15) Available for SR4090 and SR4100
- (16) TCRU B contains entire fusing section
- (17) Cannot be configured with any other finisher
- (18) Must be configured with either SR4100, SR4110 or SR4090
- (19) Punches only LEF letter-sized paper
- (20) Requires the purchase of at least one GBC die set
- (21) Can only be installed with the SR4110 finisher
- (22) Standard Die Sets will work with both the StreamPunch III and the StreamPunch Pro
- (23) Blank
- (24) Blank
- (25) Blank
- (26) Requires BK501e and TR5010 Trimmer
- (27) Does not support GA Package, only Productivity Pack, all other features are optional, no FACI
- (28) Fiery E-42b includes Graphic Arts Package Basic, spot-on, hot folders, auto trap and is FACI enabled
- (29) Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support
- (30) For customers that have an ES2000 Spectrophotometer and want Color Profiler v4 software: Includes 1 year of phone support
- (31) CPS v.4 includes 1 year phone support, this item is for additional 1 year phone support increments
- (32) For customers that only want calibration capability, just the Spectrophotometer
- (33) Available on both the E-22b and E-42b
- (34) Only available on the E-42b
- (35) Include TotalFlow MakeReady and PrintManager, and one year unlimited phone support at no charge by adding (404475), (404476), (006987MIU).
- (36) TotalFlow MakeReady Bundle (404475), and PrintManager Bundle (404476) is applicable to new system orders only when ordering (404360), (404367).
- (37) Must include 12 month phone support (006987MIU) at no charge when ordering (404475), (404476), or (404473), (404474)
- (38) Extended support options for TotalFlow MakeReady and PrintManager (package or bundle)
- (39) For current Ricoh Print Production customers that want to add TotalFlow MakeReady and TotalFlow PrintManager.
- (40) Requires Windows XP, Vista, 7, (for MakeReady) or Server 2003/2008 (for PrintManager) based computer with at least 2GB RAM and 500MB HDD and internet access.
- (41) Only available on the E22b
- (42) EFI option for the Fiery E22B only
- (43) EFI option for the E42B only. Includes ES-2000 Specrtphotometer and Fiery Impose
- (44) EFI option for the Fiery E42B only. Includes CPS 4.0 w/ 1 year support, Graphic Arts Premium Edition Upgrade, Fiery Impose and Fiery Compose
- (45) cooling opion to prevent paper bricking for the SR4100 and SR4090 only
- (46) not compatible with SR4110
- (47) Fiery option for FS100 operating system only
- (48) TCRU A (404588) and TCRU B (404589) required with all mainframes

Purchase /Rental / Full Maintenance

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_ [Copies	Ricoh		СРС	Plan with N	linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- C7100 Order On Demand (60-90 Day Lead Time)
- C7100X Order On Demand (60-90 Day Lead Time)
- C7100SX Order On Demand (60-90 Day Lead Time)
- C7110SX Order On Demand (60-90 Day Lead Time)
- CPC Service Plans Do NOT Include Clear or White toner (Must be Ordered Separately)
- (1) requires either an SR5050, SR5060, or a Stacker unit SK5030
- (2) requires either a Fiery E-43A or E-83A
- (3) requires EFI 5th Station Hardware Upgrade Kit 404748
- (4) requires white and/or clear developer type S3 for service installation. for both colors, 5th Station Replacement Kit Type S3 must also be added
- (5) requires TCRU Type A, B and C
- (6) 4,400 sheet A4 LCT, only 1 LCT can be configured per mainframe
- (7) not compatible with Vacuum Feed LCIT RT5100, Bridge Unit (BU5010), Multi Bypass Attachment Kit for RT5100, or Vacuum Feed banner Sheet Tray
- (8) 4,400 sheet vacuum feed LCIT, can configure up to 3 units, but must include a Bridge Unit (BU5010) between each LCIT
- (9) not compatible with LCIT RT5090
- (10) bridge unit used to connect up to 3 Vacuum feed LCIT RT5100. One unit goes between each RT5100
- (11) Vacuum feed oversize sheet tray for use with the RT5100. Can run up to 27" 300gsm coated stock
- (12) only 1 unit per configuration
- (13) not compatible with multi bypass BY5010 or multi bypass oversize sheet tray type S3
- (14) Recommended for printing on coated stocks, or with high toner coverage to avoid bricking of paper
- (15) for stacking up to 5k sheets of paper. Up to 2 can be configured per engine. Config can end in a stacker
- (16) Recommended with medias ne to curl or in high humidity environments
- (17) TCRU A contains customer replaceable parts for IQ and reliability. Mandatory for all mainframes
- (18) TCRU B contains an entire fusing unit Mandatory for all mainframes
- (19) TCRU C contains components to maintain the 5th color. Mandatory on a 5 color units
- (20) bypass tray for up to 13x49" media. 220gsm max, non coated for RT5090 LCIT. To extend plastic tray for oversize media, you must add Multi Bypass Banner Sheet Tray Type S3
- (21) to configure BY5010 with RT5100 vacuum lct, Multi Bypass Attachment Kit for Vacuum Feed LCIT Type S3 must be added. To extend plastic tray for oversize media, you must add Multi Bypass Banner Sheet Tray Type S3
- (22) not compatible with Vacuum Feed Oversize Sheet Tray Type S3 in a single configuration. Only one oversize option per configuration
- (23) needed to configure the BY5010 with the RT5100 vacuum feed LCIT
- (24) plastic extender for BY5010 to accommodate oversize prints
- (25) must be ordered to enable the switch between clear and white toner for customers who order both
- (26) must be ordered for initial installation of 5th color. Either white and/or clear is needed. If both colors are needed, you must include 5th Station Replacement Kit Type S3
- (27) To convert drawer 1 to an 11x17 drawer. Reduces capacity by half
- (28) Extra 5k sheet cart for SK5030 stacker
- (29) 3 hole punch nit for SR5050 and SR5060 finishers
- (30) to assist in the running of tabs from the paper drawers
- (31) Single source cover interposer
- (32) six position multi fold unit
- (33) cannot be configured with Stacker SK5030 or RingBinder RB5020
- (34) must be configured with Transit Pass Unit for Perfect Binder Type S1 and Cover Interposer Tray for Perfect Binder Type S1
- (35) must have Glue Supply Type A for setup and operation

Purchase /Rental / Full Maintenance

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_						Copies	Ricoh	CPC Plan with Minimum MONTHLY MONTHLY FIRST FIRST 30%				
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (36) must be configured with perfect binder GB5010
- (37) Cannot be configured with Perfect binder GB5010
- (38) 100 sheet staple finisher
- (39) Ricoh 20 sheet saddle stich booklet maker
- (40) Cannot be configured with Plockmatic PBM350 or PBM500 configuration
- (41) booklet Face trim unit for SR5060 only
- (42) requires at least 1 GBC streampunch ultra die set
- (43) only compatible with GBC streampunch ultra die sets
- (44) only compatible with GBC StreamPunch Ultra
- (45) 35 page duction booklet maker. Simple book fold only. Must be configured with the SR5050 finisher or an SK5030 stacker
- (46) 50 page duction booklet maker. Simple book fold only. Must be configured with the SR5050 finisher or an SK5030 stacker
- (47) for a field upgrade from a PBM350 to a PBM500
- (48) not compatible with SR5060 booklet maker or TR5040 trimmer
- (49) must include rail unit for configuration
- (50) must be included in Plockmatic PBM350 and PBM500 configurations
- (51) cover inserter is used to feed up to 300gsm covers
- (52) Plockmatic PBM Trim Module for face trim of booklets only
- (53) Plockmatic PBM Book Fold Module for square edge book folding
- (54) Plockmatic PBM Rotate Crease Trim Module for full bleed booklets. Need Plockmatic PBM Trim Module face trim to complete full bleed trim
- (55) Plockmatic BTS4000-1 Belt Stacker Module is an optional accessory to increase output capacity for uninterrupted runs
- (56) ThePlockmatic PBM Rotate Crease Trim Module does not support Off-line work
- (57) Fiery E-43A FS150 80 controller for C7100 series
- (58) Fiery E83-A FS150 QX controller for C7100 Series
- (59) Must install to enable 5th station printing on the E43-A or E-83A
- (60) software upgrade for E43A only
- (61) Software for Fiery E43A and E-83A
- (62) Contains Color filer v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support
- (63) Contains Color filer v4 software only: Includes 1 year of phone support
- (64) For customers that only want calibration capability, just the Spectrophotometer
- (65) Stand, keyboard, monitor and mouse for Fiery E-43A
- (66) Stand, keyboard, monitor and mouse for Fiery E-83A
- (67) removable HD for Fiery E-43A
- (68) removable HD for Fiery E-43A
- (69) ram upgrade for Fiery E43-A
- (70) additional 1 year support for Color filer V4 software
- (71) Include TotalFlow MakeReady and PrintManager, and one year unlimited phone support at no charge by adding (404475),
- (72) TotalFlow MakeReady Bundle (404475), and PrintManager Bundle (404476) is applicable to new system orders only when ordering (404360), (404367).
- (73) Must include 12 month phone support (006987MIU) at no charge when ordering (404475), (404476), or (404473), (404474)
- (74) Extended support options for TotalFlow MakeReady and PrintManager (package or bundle)
- (75) For current Ricoh Print duction customers that want to add TotalFlow MakeReady and TotalFlow PrintManager.



Purchase /Rental / Full Maintenance

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_ [Copies	Ricoh		СРС	Plan with I	Vinimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP (TO) P	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (76) Requires Windows XP, Vista, 7, (for MakeReady) or Server 2003/2008 (for PrintManager) based computer with at least 2GB RAM and 500MB HDD and internet access.
- (77) option for FS150 EFI controllers, contains EFI Impose type FS150 and the ES-2000 Spectrophotometer
- (78) option for FS150 EFI controllers Contains Impose and Compose Type FS150, CPS 4.X, and the GAPPE for FS150
- (79) NOT compatible with: 5th Station Replacement Kit Type S3 (404699) Developer clear (828362) Developer white (828363) EFI 5th Station Hardware Upgrade Kit (404748) or TCRU C (404698)
- (80) requires TCRU Type A, B

Pro C9100 / C9110

- (1) requires either an SR5050, SR5060, or a Stacker unit SK5030
- (2) requires either a Fiery E-43 or E-83
- (3) If ordering C9110 Entrance Unit 404726 you must order C9110 Exit Unit 404727
- (4) If ordering C9100 Entrance Unit 404614 you must order C9100 Exit Unit 404615
- (5) 30 Amp power filter for C9100 Series. 2 Must be ordered, 1 for entrance unit, 1 for exit unit
- (6) requires TCRU Type A, B, C
- (7) 4,400 sheet vacuum feed LCIT, can configure up to 3 units, but must include a Bridge Unit (BU5010) between each LCIT
- (8) bridge unit used to connect up to 3 Vacuum feed LCIT RT5100. One unit goes between each RT5100
- (9) Vacuum feed oversize sheet tray for use with the RT5100. Can run up to 27" 300gsm coated stock
- (10) only 1 unit per configuration
- (11) not compatible with multi bypass BY5010 or multi bypass oversize sheet tray type S3
- (12) Recommended for printing on coated stocks, or with high toner coverage to avoid bricking of paper
- (13) for stacking up to 5k sheets of paper. Up to 2 can be configured per engine. Config can end in a stacker
- (14) TCRU A contains customer replaceable parts for IQ and reliability. Mandatory for all mainframes
- (15) TCRU B contains an entire fusing unit Mandatory for all mainframes
- (16) bypass tray for up to 13x49" media. 220gsm max, To extend plastic tray for oversize media, you must add Multi Bypass Banner Sheet Tray Type S3
- (17) to configure BY5010 with RT5100 vacuum lct, Multi Bypass Attachment Kit for Vacuum Feed LCIT Type S3 must be added. To extend plastic tray for oversize media, you must add Multi Bypass Banner Sheet Tray Type S3
- (18) not compatible with Vacuum Feed Oversize Sheet Tray Type S3 in a single configuration. Only one oversize option per configuration
- (19) needed to configure the BY5010 with the RT5100 vacuum feed LCIT
- (20) plastic extender for BY5010 to accommodate oversize prints
- (21) Extra 5k sheet cart for SK5030 stacker
- (22) 3 hole punch nit for SR5050 and SR5060 finishers
- (23) to assist in the running of tabs from the paper drawers
- (24) Single source cover interposer
- (25) six position multi fold unit
- (26) cannot be configured with Stacker SK5030 or RingBinder RB5020
- (27) must be configured with Transit Pass Unit for Perfect Binder Type S1 and Cover Interposer Tray for Perfect Binder Type S1
- (28) must have Glue Supply Type A for setup and operation
- (29) must be configured with perfect binder GB5010
- (30) Cannot be configured with Perfect binder GB5010
- (31) 100 sheet staple finisher
- (32) Ricoh 20 sheet saddle stich booklet maker
- (33) Cannot be configured with Plockmatic PBM350 or PBM500 configuration



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			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (34) booklet Face trim unit for SR5060 only
- (35) requires at least 1 GBC streampunch ultra die set
- (36) only compatible with GBC streampunch ultra die sets
- (37) only compatible with GBC StreamPunch Ultra
- (38) 35 page production booklet maker. Simple book fold only. Must be configured with the SR5050 finisher or an SK5030 stacker
- (39) 50 page production booklet maker. Simple book fold only. Must be configured with the SR5050 finisher or an SK5030 stacker
- (40) for a field upgrade from a PBM350 to a PBM500
- (41) not compatible with SR5060 booklet maker or TR5040 trimmer
- (42) must include rail unit for configuration
- (43) must be included in Plockmatic PBM350 and PBM500 configurations
- (44) cover inserter is used to feed up to 300gsm covers
- (45) Plockmatic PBM Trim Module for face trim of booklets only
- (46) Plockmatic PBM Book Fold Module for square edge book folding
- (47)Plockmatic PBM Rotate Crease Trim Module for full bleed booklets. Need Plockmatic PBM Trim Module face trim to complete full bleed trim
- (48) Plockmatic BTS4000-1 Belt Stacker Module is an optional accessory to increase output capacity for uninterrupted runs
- (49) The Plockmatic PBM Rotate Crease Trim Module does not support Off-line work
- (50) Fiery E-43A FS150 Pro 80 controller for Pro C7100 series
- (51) Fiery E83-A FS150 QX controller for Pro C7100 Series
- (52) software upgrade for E43A only
- (53) Software for Fiery E43A and E-83A
- (54) Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support
- (55) Contains Color Profiler v4 software only: Includes 1 year of phone support
- (56) For customers that only want calibration capability, just the Spectrophotometer
- (57) Stand, keyboard, monitor and mouse for Fiery E-43A $\,$
- (58) Stand, keyboard, monitor and mouse for Fiery E-83A $\,$
- (59) removable HD for Fiery E-43
- (60) removable HD for Fiery E-83
- (61) ram upgrade for Fiery E43
- (62) SW upgrade bundle for E43 includes ES-2000 Spectrphotometer and Impose FS150
- (63) SW upgrade bundle for E43 includes GAPPE, CPS4.X, ES-2000 Spectrphotometer, Impose FS150, Compose FS150

MONOCHROME LASER PRINTERS

SP 311DNw

1) SP 311DNw: 30-ppm Laser Printer; 360MHz print controller; Ethernet 10/100-Base-TX Interface; 128MB memory; PCL6. Standard IEEE 802.11b/g/n Wireless LAN; USB 2.0. 250-sheet tray + 50-sheet Bypass. Standard Automatic Duplexing. Ships with a starter toner cartridge, yield approximately 1,000 pages. All other comsumables ship at full yield.

SP 3600DN

- 1) 31-PPM Desktop Printer. Main unit includes a 4-line LCD Panel, 250-sheet Paper Tray, 100 sheet Bypass Tray, 256MB RAM and integrated Duplex. Adobe PostScript 3, Ethernet and USB 2.0 connectivity is provided standard. Ships with Starter Toner that yields 1,500 prints (ISO/IEC 19752) 2) A maximum of One (1) Optional Paper Feed Units may be added for a maximum paper capacity of 850 sheets including the standard Paper tray and Bypass Tray.
- 3) Supports paper sizes up to 8.5" x 14" and paper weights up to 43 lb Bond/90 lb Index.

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						Copies	Ricoh		CPC	Plan with N	/linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- 4) 250-sheet Paper Feed Unit.
- 5) 500-sheet Paper Feed Unit
- 6) Raises the system to an optimal height for floor placement. This versatile cabinet is adjustable and supports all approved Main Unit/Paper Tray configurations. Provides added storage for paper and extra supplies.

SP 3500N/SP3510DN

1) SP 3500N and SP3510DN are User/Service Installable. 30 ppm B&W printer, Includes 250 x 1 Paper Tray, 50 Sheet Bypass Tray, 64MB RAM Memory for printer, USB2.0 Interface, Network Interface Board (10/100Base-TX Ethernet). Includes starter AIO print cartridge (yield: 1,500 pages). Note: Replacement cartridge yield: 2,500 or 6,400 page cartridge yield available. 2) SP3510DN has duplex printing/copying capability. Copying is from 1 sided documents to 2 sided.

User/Service Installable. 250 Sheet optional paper tray. Only one additional tray can be installed. Letter or Legal size paper.

- 2) SP3510DN has duplex printing/copying capability. Copying is from 1 sided documents to 2 sided.
- 3) Paper Feed Unit TK1080 is User/Service Installable. 250 Sheet optional paper tray. Only one additional tray can be installed. Letter or Legal size paper.

SP4510DN / SP4520DN

- 2) A maximum of Two (2) Optional Paper Feed Units may be added for a maximum paper capacity of 1,600 sheets including the standard Paper tray and Bypass Tray.
- 3) Supports paper sizes up to 8.5" x 14" and paper weights up to 43 lb Bond/90 lb Index.
- 4) 250-sheet Paper Feed Unit.
- 5) 500-sheet Paper Feed Unit
- 6) Raises the system to an optimal height for floor placement. This versatile cabinet is adjustable and supports all approved Main Unit/Paper Tray configurations. Provides added storage for paper and extra supplies.
- 7) One open interface board slot is available. Wireless LAN or Parallel Interface may be installed.
- 8) For environments that require Parallel connectivity.
- 9)This option allows you to connect the device to an IEEE 802.11 a/b/g/n wireless LAN.
- 10) The Hard Disk Drive (HDD) transforms the Printer into an information portal. The HDD is required for Locked/Hold/Stored Print, Sort/Stack, Print from USB/SD Card (SP 4520DN only). Data Overwrite and HDD Encryption are available when the HDD is installed.
- 11) Increases the memory to 1.5 GB and allows you to use the Browser option and Extended Features.
- 12) This options enables direct printing of XPS format documents.
- 13) For use in AS/400 environments. Additional Memory and Hard Disk Drive required.
- 14) Provides the ability to browse the Internet and print the Web pages displayed on the control panel. Required for ICE. HDD and additional Memory must also be installed for the Browser option to work.
- 15) The VM Card enables the installation of embedded software applications. HDD and additional Memroy must also be installed.

Ricoh SP 5200DN/SP 5210DN

- 1) 47-PPM Black & White printer. Mainframe includes 550-sheet Paper Tray, 100 sheet Bypass Tray, 256MB RAM and integrated Duplex. Ships with a Starter AIO Print Cartridge that yields 6K prints.
- 2) 52-PPM Black & White printer. Mainframe includes 550-sheet Paper Tray, 100 sheet Bypass Tray, 768MB RAM, 80GB Hard Disk Drive with Data Overwrite and Encryption and integrated Duplex. Ships with a Starter AIO Print Cartridge that yields 6K prints.
- 3) 550-sheet Capacity. Up to 4 Optional Paper Feed Units may be installed for a maximum paper capacity of 2,850 sheets.
- 4) No more than 3 optional Paper Feed Unit TK1120/TK1120L/TK1120T may be installed at one time.
- 5) The assistance of a technician is required when installing all 4 optional Paper Feed Units.
- 6) TK1120L includes a Lock for securing sensitive or expensive paper.
- 7) TK1120T includes Teflon tape for improved feeding of label media.
- 8) TK1130 with Casters must be installed anytime the device will be placed directly on the floor.
- 9) This option is for the SP 5200DN only.



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						Copies	Ricoh		CPC	Plan with M	/linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- 10) Hard Disk Drive includes DOSS and Data Encryption.
- 11) One available slot. Max capacity is 768MB.
- 12) One optional Interface port is available.
- 13) Required to run Java based applications
- 14) For use in AS/400 environments.
- 15) Tall Cabinet is recommended for use with standard mainframe when no optional Paper Feed Units are installed
- 16) Medium Cabinet is recommended for use when Mainframe is configured with 1 or 2 optional Paper Feed Units.

Ricoh SP 5300DN/SP 5310DN

- 1) 52-PPM A4 B/W Laser Printer. Main unit has a 4-line LCD Panel, 500-sheet Paper Tray, 100 sheet Bypass Tray, integrated Duplex and 2 GB RAM. Adobe PostScript 3, Gigabit Ethernet and USB 2.0 connectivity is provided standard. Ships with Starter Toner that yields 10,000 prints (ISO 19752).
- 17) 62-PPM A4 B/W Laser Printer. Main unit has a 4-line LCD Panel, 500-sheet Paper Tray, 100 sheet Bypass Tray, integrated Duplex and 2 GB RAM. Adobe PostScript 3, Gigabit Ethernet and USB 2.0 connectivity is provided standard. Ships with Starter Toner that yields 10,000 prints (ISO 19752).
- 2) 500-sheet capacity. Supports paper sizes up to 8.5" x 14" and paper weights up to 59 lb. Bond/120 lb. Index. A maximum of 4 additional Paper Feed Units may be added to the mainframe for a maximum paper capacity of 2,600 sheets.
- 3) Caster Table is required when the maximum of four (4) optional Paper Feed Units (Type PB1100) are installed for a floor standing configuration.
- 4) Recommended when two (2) additional Paper Feed Units (Type PB1100) are added for a floor-standing configuration.
- 5) Recommended when three (3) additional Paper Feed Units (Type PB 1100) are added for a floor-standing configuration.
- 6) One open interface board slot is available. Wireless LAN, Parallel Interface, USB Device Server, or Extended USB may be installed.
- 7)This option allows you to connect the device to an IEEE 802.11 a/b/g/n wireless LAN.
- 8) For environments that require Parallel connectivity.
- 9) This option provides an additional Network Port, which allows the printer to reside on two networks simultaneously.
- 10) Provides an additional USB Type B port / connection for printing.
- 11) The Hard Disk Drive (HDD) transforms the Printer into an information portal. The HDD is required for Locked/Hold/Stored Print. Data Overwrite and HDD Encryption are available when the HDD is installed.
- 11) The Hard Disk Drive (HDD) transforms the Printer into an inform12) This option enables direct printing of XPS format documents.
- 13) For use in AS/400 environments. Hard Disk Drive required.
- 14) The VM Card enables the installation of embedded software applications. Hard Disk Drive required.
- 15) The ESP XG-PCS-15D power filter provides multi-stage power protection as well as line conditioning. Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- 16) The ESP AC1 power filter provides multi-stage power protection for output devices. Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.

Ricoh SP 6430DN

- 1) 38 PPM black & white printer with automatic duplex capability. Mainframe includes 500-sheet Paper Tray, 100 sheet Bypass Tray, and 512MB RAM.
- 2) 500 sheet capacity. Up to 3 TK2010 Paper Feed Units can be installed for a maximum paper capacity of 2100 sheets including the standard Paper Tray and Bypass Tray.
- 3) Raises the system to an optimal height for floor placement. This versatile cabinet is adjustable and supports all approved main unit / paper tray configurations. Provides storage for paper and replacement supplies.
- 4) One Memory slot is available. Replace the standard 512MB DIMM with the 1GB Memory DIMM to enable extended features (ie; "Rotate Printing").
- 5) The Hard Disk Drive (HDD) transforms the printer into an information hub. The HDD is required for Locked/Hold/Stored Print. Data Overwite and HDD Encryption are available when the HDD is installed.
- 6) One open interface board slot is available. Parallel Interface, Wireless LAN, or USB Device Server may be installed. Only one of these additional connectivity options can be installed on the printer.
- 7) For environments that require parallel connectivity.
- 8) This option allows you to connect the device to an IEEE 802.11 a/b/g/n wireless LAN.
- 9) The VM Card enables the installation of embedded Java based software applications. The HDD and 1GB memory must be installed.
- 10) This option enables direct printing of XPS format documents.
- 11) This option can hold an additional IP address which allows the printer to reside on two networks simultaneously.



Purchase /Rental / Full Maintenance

SUPPLEMENT #10

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

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						Copies	Ricoh		CPC	Plan with N	/linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
(Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

Aficio SP 8300DN

(1) SP 8300DN is a 50-PPM Black & White Laser Printer. User/Service Installable. Requires two people to lift printer. Includes 4.3" color touch screen display with integrated USB 2.0 Type A host port and SD Card slot, 2 x 550-sheet paper trays, 100-sheet bypass tray, automatic duplexing, 500-sheet output tray, 512 MB RAM memory, 10/100BaseTX Ethernet, High Speed USB 2.0, 2 USB Host I/Fs. Also, includes full 36,000 yield toner cartridge.

(2) Paper Feed Unit PB3130 is User/Service Installable. Requires two people to lift printer and sit on the printer PFU. Two trays @550-sheet each. Holds up to 11"x17" paper. Cannot be installed with 2,000-sheet Large Capacity Tray. Cannot be used with FAC 56 cabinet.

(3) LCIT PB3140 is User/Service Installable. Requires two people to lift printer and sit on the 2,000-sheet Large Capacity Tray. Contains two side-by-side 1,000-sheet trays, each fixed for letter size. Can be installed with 1,200-sheet Large Capacity Tray. Cannot be installed with 550 x 2 PFU or FAC 56 cabinet.

(4) LCIT RT3020 is installed on right-side of the Printer; requires configuration with 2,000-sheet LCT or 550x2 Paper Feed Unit.

(5) Finisher SR3090 requires configuration with Bridge Unit (BU3060) and Two Tray Paper Feed Unit (PB3130), Large Capacity Tray (PB3140), or Large Cabinet Stand FAC 56.

(6) Finisher SR3120 is User/Service installable. May requires two people to lift finisher. Require configuration with Bridge Unit (BU3060) and two-tray Paper Feed Unit (PB3130), Large Capacity Tray (PB3140), or Large Cabinet Stand FC56.

(7) The Bridge Unit (BU3060) is a required accessory when the main unit is to be configured with either Finisher. The Bridge Unit transports pages from the printer's standard exit area into a Finisher for online stapling, punching, and/or folding.

(8) The Hole Punch Unit Type PU3030NA is optional for the 3,000 Sheet Finisher Type SR3120 only and installs inside the finisher.

(9) The Output Jogger Unit Type 9002A is optional for the 3,000-sheet Finisher only. It taps sheets in the Shift Tray into aligned sets for stacking or off-line binding.

(10) FAC56 Cabinet installs beneath main unit. FAC 56 Cabinet Stand FAC 56 must be selected when the printer main unit is to be configured with a Finisher, but not a paper supply option. (11) 512MB Memory L is Service Installable. Expand RAM to 1.0GB Memory.

(12) Hard Disk Drive Type 8300 is Service Installable. 120GB Provides for retention of documents in the Printer. Documents can be printed on Demand without sending original to the PC. HDD is required for USB / SD Card printing.

(13) IEEE802.11a/g Interface Unit Type L is Service Installable. For Wireless LAN Connection. Cannot be installed with Gigabit Ethernet Board or the IEEE 1284 interface board at the same time.

(14) Gigabit Ethernet Board Type C is Service Installable. Cannot be installed with the IEEE 1284 interface Board at the same time.

(15) IEEE1284 Interface Board Type A is Service Installable. For use when a Parallel connection is required. Cannot be installed with the Gigabit Ethernet Board or the IEEE 8.2.11 a/b interface unit at the same time. (16) VM Card Type U allows for running of JAVA based applications. Cannot be installed with the Data Overwrite Security Unit.

(17) IPDS Unit Type 8300 is for use in AS/400 environments.

Aficio SP 9100DN

- (1) Copy tray Type 2075 is required if no other output option (finisher) is selected.
- (2) Output Jogger Unit Type 1075 is compatible with the SR842 only
- (3) Cover Interposer Tray Type 3260 supports either the SR842 OR SR400 finishers.
- (4) Output Jogger Unit Type 3260 is compatible with the SR4000 only.
- (5) LCT RT43 requires LCT Connection Unit Type A for installation.
- (6) 2/3-Hole Punch Kit Type 1075 is compatible with the SR842 only.
- (7) Punch Unit Type 3260 is compatible with the SR4000 only.
- (8) Only one of the following Interface options can be installed: IEEE 802.11b Interface Unit Type I; USB Host Interface; IEEE1284 Interface Board Type A.
- (9) USB Host Interface is only usable by a Ricoh Developer Program member for external device development.
- (10) VM Card Type D is used for adding Java applications integrated into the device by Ricoh Developer Program members.

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NASPO ValuePoint - Connecticut (CPC Program)

Purchase /Rental / Full Maintenance

SUPPLEMENT #10

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Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

CPC Plan with Minimum Copies Ricoh **MONTHLY** FIRST COLOR Lanier Equipment **MONTHLY FIRST 30%** Ricoh Savin Prints **Product Code** Reorder Reorder **Developments** and Options **VOLUME TARGET** 30% OF ALL RATE Group | Segment **EDP** Number Per Minute Prices Per Unit **RANGE** VOLUME VOLUME INCLUSIVE Number

COLOR LASER PRINTERS

SP C250DN / SP C252DN

- (1) 21 PPM for color and monochrome prints. Mainframe includes 250-sheet Paper Tray, 1-sheet Bypass Tray, 128MB RAM, IEEE802.11b/g/n, standard Duplex printing and PictBridge. Ships with All-in-One Toner Cartridges that yield 1,000 prints.
- (2) 21 PPM for color and monochrome prints. Mainframe includes 250-sheet Paper Tray, 1-sheet Bypass Tray, 128MB RAM, IEEE802.11b/g/n, standard Duplex printing and PictBridge. Ships with All-in-One Toner Cartridges that yield 1,000 prints.
- (3) 500-sheet capacity. One optional Paper Feed Unit may be added to the mainframe.

SP C320DN

- 1) The Ricoh Aficio SP C320DN 26-ppm Color and Black & White Printer ships with standard 384 MB memory; Integrated duplex: 500-Sheet Paper Tray; 100-sheet Bypass Tray
- 2) 500 sheet capacity. Only one tray may be added.
- 3) Optional 256 MB memory module can be added. Only one slot is available. Optional Memory or HDD is required for Collation.
- 4) Optional 512 MB memory module can be added. Only one slot is available. Optional Memory or HDD is required for Collation.
- 5) Option for Parallel connections. Only one optional interface may be installed.
- 6) Wireless LAN option. Supports IEEE 802.11a/g standard. Wireless LAN is WPA compliant. Only one optional interface may be installed.
- 7) Optional Gigabit Ethernet Interface. The printer's standard Ethernet and USB 2.0 ports are not available when the Gigabit Ethernet Board is installed. Instead, you can use the Ethernet and USB 2.0 ports mounted on the Gigabit Ethernet Board.
- 8) Required to run Java based applications. Memory Unit Type I (512 MB) is required.
- 9) For use in environments running Novell Netware.
- 10) 80GB Hard Disk Drive. Data Overwrite and HDD Encryption are available when the HDD is installed. HDD is required for Job Spooling, Sample/Locked/Hold/Stored Print. HDD or Optional Memory is required for Collation.
- 11) Maintenance Kit consists of the Fusing Unit and Transfer Roller.

Ricoh SPC430DN/SPC431DN/SPC431DN-JS

- 1) 37-PPM for color and monochrome prints. Mainframe includes 550-sheet Paper Tray, 100 sheet Bypass Tray, 384MB RAM and integrated Duplex. Ships with Starter Toner that yields 3K prints @5% coverage.
- 2) 42-PPM for color and monochrome prints. Mainframe includes 550-sheet Paper Tray, 100 sheet Bypass Tray, integrated Duplex, 768MB RAM and 80GB Hard Disk Drive standard. Ships with Starter Toner that yields 3K prints @5% coverage.
- HC) Mobile printing solution. Includes One-Year subscription to the PrinterOn Mobile Printing Service. 42-PPM for color and monochrome prints. Mainframe includes 550-sheet Paper Tray, 100 sheet Bypass Tray, 768MB RAM, 80GB Hard Disk Drive and integrated Duplex. Ships with Starter Toner to
- 3) 550-sheet capacity. Up to 3 Paper Feed Units may be added to mainframe. The Caster Table Type C is recommended with adding 2 or more Paper Feed units.
- 4) Specialty Paper Feed Unit with Teflon tape. 550-sheet capacity. Up to 3 Paper Feed Units may be added to mainframe. The Caster Table Type C is recommended with adding 2 or more Paper Feed units.
- 5) SP C430DN has one slot. A maximum of 768MB may be installed. Additional memory is recommended for duplex printing 8.5" x 14" documents, high resolution printing. Additional memory is required for collation.
- 5) SP C430DN has one slot. A maximum of 768MB may be installed. Additional memory is recommended for duplex printing 8.5" x 14" documents, high resolution printing. Additional memory is required for collation.
- 6) 80GB Hard Disk Drive. HDD is required for Job Spooling, Sample Print, Locked/Secure Print, HDD Hold & Storage Print, Stored Print (Shared) and Cover Sheet features. HDD or Optional Memory is required for Sorting.
- 7) Encrypts data stored on Hard Disk Drive and NVRAM.
- 8) Overwrites latent data stored on HDD so the data can not be re-created.
- 9) Wireless LAN option. Supports IEEE 802.11a/g standard. Wireless LAN is WPA compliant. Only one optional interface may be installed.
- 10) Optional Gigabit Ethernet Interface. The printer's standard Ethernet and USB 2.0 ports are not available when the Gigabit Ethernet Board is installed. Instead, you can use the Ethernet and USB 2.0 ports mounted on the Gigabit Ethernet Board.
- 11) Option for Parallel connections. Only one optional interface may be installed.
- 12) Required to run Java based applications.
- 13) Required when the SP C430DN/SP C431DN is configured with additional Paper Feed Units to create a floor standing printer. Provides added stability to floor-standing configurations.
- 14) Raises the SP C430DN/SP C431DN to a comfortable height for floor-standing configuration. For use with printer base unit only.
- 15) Raises the SP C430DN/SP C431DN to a comfortable height for floor-standing configuration. Recommended when configuring the printer with one 550-sheet Paper Feed Unit.

Ricoh SPC435DN



Purchase /Rental / Full Maintenance

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						Copies	Ricoh		CPC	Plan with N	/linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- 1) 37-PPM A4 Color Laser Printer. Main unit has a 4-line LCD Panel with 12-key alphanumeric keypad, 550-sheet Paper Tray, 100 sheet Bypass Tray, integrated Duplex and 1 GB RAM. Adobe PostScript 3, Gigabit Ethernet and USB 2.0 connectivity is provided standard. Ships with Starter Toner that
- 2) 550-sheet capacity. Supports paper sizes up to 8.5" x 14" and paper weights up to 59 lb. Bond/120 lb. Index. A maximum of 3 Paper Feed Units may be added to the mainframe for a maximum paper capacity of 2,300 sheets.
- 3) Caster Table Type C (406755) is required when the maximum of three (3) optional Paper Feed Units (Type PB1020) are installed.
- 4) Raises the SP C435DN to a comfortable height for floor-standing configuration. For use with printer base unit only.
- 5) Raises the SP C435DN to a comfortable height for floor-standing configuration. Recommended when configuring the printer with one or two optional 550-sheet Paper Feed Unit.
- 6) One open interface board slot is available. Wireless LAN, Parallel Interface or USB Device Server may be installed.
- 7) For environments that require Parallel connectivity.
- 8) This option allows you to connect the device to an IEEE 802.11 a/b/g/n wireless LAN.
- 9) This option can hold an additional Network Port, which allows the printer to reside on two networks simultaneously.
- 10) The Hard Disk Drive (HDD) transforms the Printer into an information portal. The HDD is required for Locked/Hold/Stored Print. Data Overwrite and HDD Encryption are available when the HDD is installed.
- 11) For use in AS/400 environments. Hard Disk Drive required.
- 12) The VM Card enables the installation of embedded software applications. Hard Disk Drive required.
- 13) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.

Ricoh SPC440DN

- 1) 42-PPM A4 Color Laser Printer. Main unit has a 4-line LCD Panel with 12-key alphanumeric keypad, 550-sheet Paper Tray, 100 sheet Bypass Tray, integrated Duplex and 1 GB RAM. Adobe PostScript 3, Gigabit Ethernet and USB 2.0 connectivity is provided standard. Ships with Starter Toner that
- 2) 550-sheet capacity. Supports paper sizes up to 8.5" x 14" and paper weights up to 59 lb. Bond/120 lb. Index. A maximum of 3 Paper Feed Units may be added to the mainframe for a maximum paper capacity of 2,300 sheets.
- 3) Caster Table Type C (406755) is required when the maximum of three (3) optional Paper Feed Units (Type PB1020 and/or PB1020T) are installed.
- 4) Raises the SP C440DN to a comfortable height for floor-standing configuration. For use with printer base unit only.
- 5) Raises the SP C440DN to a comfortable height for floor-standing configuration. Recommended when configuring the printer with one or two optional 550-sheet Paper Feed Unit.
- 6) One open interface board slot is available. Wireless LAN, Parallel Interface or USB Device Server may be installed.
- 7) For environments that require Parallel connectivity.
- 8)This option allows you to connect the device to an IEEE 802.11 a/b/g/n wireless LAN.
- 9) USB Device Server allows a user to connect the device to two (2) LANs simultaneously.
- 10) The Hard Disk Drive (HDD) transforms the Printer into an information portal. The HDD is required for Locked/Hold/Stored Print. Data Overwrite and HDD Encryption are available when the HDD is installed.
- 11) This options enables direct printing of XPS format documents.
- 12) For use in AS/400 environments. Hard Disk Drive required.
- 13) The VM Card enables the installation of embedded software applications. Hard Disk Drive required.

Ricoh Aficio SP C830DN / 831DN

- (1) Aficio SP C830DN = 45-ppm for color and monochrome prints. Mainframe includes 2 x 550-sheet Paper Tray, 100-sheet Bypass Tray, 512MB RAM, USB Host Interface and integrated Duplex. Ships with Starter Toner that yields 10K prints for monochrome and 8K for color.
- (1a) Aficio SP 831DN = 55-ppm for color and monochrome prints. Mainframe includes 2 x 550-sheet Paper Tray, 100-sheet Bypass Tray, 512MB RAM, integrated Duplex, USB Host Interface and 250GB Hard Disk Drive. Ships with Starter Toner that yields 10K prints for monochrome and 8K for color.
- (2) Intentionally left blank
- (3) Paper Feed Unit PB3120 is a 1 x 550-sheet capacity Paper Feed Unit. May be added to the SP C830DN and SP C831DN.
- (4) Paper Feed Unit PB3130 is a 2 x 550-sheet capacity Paper Bank.
- (5) LCIT PB3140 is a 2,000-sheet Large Capacity Tray. Supports Letter/A4 paper size.
- (6) LCIT RT3020 is a 1,200-sheet Large Capacity Tray. Supports Letter paper size. May be added to the SP C830DN and SP C831DN with PB3130 or PB3140 only.
- (7) SR3110 is a 2,000-Sheet Booklet Finisher. This option requires the addition of the BU3060 Bridge Unit and PB3130 Two Tray Paper Bank or PB3140 LCT, or FACS52 Cabinet to attach properly.

Purchase /Rental / Full Maintenance

SUPPLEMENT #10

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_						Copies	Ricoh		СРС	Plan with N	linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (8) SR3120 is a 3,000-Sheet Finisher. This options requires the addition of the BU3060 Bridge Unit and PB3130 Two Tray Paper Bank or PB3140 LCT, or FACS52 Cabinet to attach properly.
- (9) Bridge Unit BU3060 required to install Finisher options.
- (10) Punch Kit PU3030 NA is a 2/3-hole Punch compatible with both Finishers.
- (11) Output Jogger Unit Type 9002 attaches to Finisher SR3120. Taps sets into alignmentfor easy transfer to off-line finishing equipment
- (12) Mail box Type CS3000 is a 4-bin mailbox; provides individual bins for separate users or jobs. Can be configured with base unit or with either Finisher.
- (13) Memory Unit Type J 512MB = One (1) slot is accessible. Additional memory is recommended for duplex printing Legal and A3 documents at high resolutions as well printing banners at high resolutions. Additional memory is required for Job Spooling and Sub Paper Size support. A maximum of 1.5GB may be installed.
- (14) Memory Unit Type O 1GB = One (1) slot is accessible. Additional memory is recommended for duplex printing Legal and A3 documents at high resolutions as well printing banners at high resolutions. Additional memory is required for Job Spooling and Sub Paper Size support. A maximum of 1.5GMB may be installed.
- (15) Hard Disk Drive Type 830 is a 250GB Hard Disk Drive. HDD is required for Sample Print, Locked/Secure Print, HDD Hold & Storage Print, Stored Print, Stored Print, Stored Print (Shared) and Cover Sheet features. Optional HDD may only be installed on the SP C830DN Series. The HDD is standard on the SP C831DN
- (16) IEEE802.11a/g Wireless Interface Unit Type L is a Wireless LAN option. Supports IEEE 802.11a/g standard. Wireless LAN is WPA compliant. Only one optional interface may be installed.
- (17) IEEE1284 Interface Board Type A = maximum of one (1) optional interface board can be installed.
- (18) Gigabit Ethernet Board Type D = The printer's Ethernet and USB 2.0 ports are not available when the Gigabit Ethernet is installed. Instead, you can use the Ethernet and USB 2.0 ports mounted on the Gigabit Ethernet Board.
- (19) VM Card Type U permits for the design and implementation of customized and specialized workflow applications.
- (20) Camera Direct Print Card Type J = Connect your PictBridge enabled digital still camera directly to the SP C830DN / SP C831DN without the need for a PC.
- (21) Caster Table Type D is recommended when the printer main unit is configured with PB3120 (one tray paper feed unit)
- (22) FAC52 Stand raises the height of the SP C830DN and SP C831DN for configuration with a Finisher.
- (23) IPDS Unit Type c830 Required in IBM environments to print IPDS data; compatible with model SP C830DN and SP C831DN printer.

GELJET PRINTERS

Aficio SG 3100SNw/3110SFNw

- 1) SG 3110SNw is a 29-PPM Color and Black & White 3-in-1 MFP. Print, Copy and Scan. Mainframe includes 250-sheet Paper Tray, 128MB RAM, Duplex and Wireless.
- 2) SG 3110SFNw 29-PPM Color and Black & White 4-in-1 MFP. Print, Copy, Scan and Fax. Mainframe includes 250-sheet Paper Tray, 128MB RAM, Duplex and Wireless.
- 3) Multi-Bypass Tray VY1040 has 100-sheet Capacity. Required for feeding thick media up to 68lb Bond/140lb Index and Banner media up to 51.
- 4) Paper Feed Unit TK1160 has 250-sheet Capacity. Up to 2 Optional Paper Feed Units may be installed.
- 5) SG 3110SNw/FNw come equipped with starter toner; yield is 600 for each color.

Aficio SG 3110DN/DNw

- 1) SG 3110DN is a 29-PPM Color and Black & White printer. Mainframe includes 250-sheet Paper Tray, 128MB RAM and Duplex.
- 2) SG 3110DNw is a 29-PPM Color and Black & White printer. Mainframe includes 250-sheet Paper Tray, 128MB RAM, Duplex and Wireless connectivity.
- 3) Multi-Bypass Tray VY1040 has 100-sheet Capacity. Required for feeding thick media up to 68lb Bond/140lb Index and Banner media up to 51".
- 4) Paper Feed Unit TK1160 has 250-sheet Capacity. Up to 2 Optional Paper Feed Units may be installed.
- 5) SG 3110DN/DNw come equipped with starter toner; yield is 600 for each color.

Purchase /Rental / Full Maintenance

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X **CPC Plan with Minimum** Copies Ricoh **MONTHLY MONTHLY** FIRST FIRST 30% COLOR Lanier Equipment Ricoh Savin Prints Group Segment **Product Code** Reorder Reorder Developments and Options **VOLUME TARGET** 30% OF ALL RATE EDP Number Per Minute Prices Per Unit **RANGE** VOLUME VOLUME INCLUSIVE Number

MP W3601

- (1) Mainframe ships as a copier. PlotWorks software is also included and should be installed for advanced users that want more functionality than print and copy. Requires either Roll Feeder Type 3601A or Type 3601B.
- (1) Mainframe ships as a copier. Requires either Roll Feeder Type 3601A or Type 3601B.
- (2) The Roll Feeder Type 3601A (EDP#415435) cannot be upgraded to the Roll Feeder Type 3601B (EDP#415438)
- (3 Roll Feeder Type 3601B The two roll table cannot be changed to a one roll table.
- (4) Table Type 240 The table provides manual copy sheet feeding and includes copy stacking but no rolls or paper tray for automatic feeding.
- (5) Paper Cassette Type 240 Paper Cassette Tray only available with a one or two roll feeder. It can hold paper up to 12" x 18"
- (6) Rear Stacker Rear Stacker requires either Roll Feeder Type 3601A or Roll Feeder Type 3601B.
- (7) Roll Holder Type A Roll holders provide additional flange inserts to be used for extra paper rolls
- (8) Printer Option Type W3601 Printer Option W3601 requires either Roll Feeder Type 3601A or Roll Feeder Type 3601B.
- (9) Scanner Option Type W3601 Scanner Option Type 3601 requires File Format Converter (EDP#415506)
- (10) File Format Converter Type F File Format Converter (FFC) requires Scanner Option Type 3601 (EDP#415444)
- (11) VM Card Type E (EDP#420302) must be used with the Printer Option Type 3601 (EDP#415441)
- (12) Gigabit Ethernet Type B Gigabit Ethernet Board Type B enables connection to 1000 Base-TX network
- (13) IEEE802.11b/g Interface Unit Type J (EDP#414008) allows users to set up a wireless LAN. Cannot used concurrently with Gigabit Board Type B.
- (14) USB2.0/SD Slot Type E USB2.0/SD Slot Type E requires the Scanner Option Type W3601 (EDP#415444)
- (15) Print Copy Tool and Print Copy Tool Option D require a client PC and admin PC to install the dongle and software.

MP W6700

- (1) Attach this to the front or back of the machine. You can stack a large number of prints on it.
- (2) Attach to the back to catch large stacks of origionals
- (3) Extra option for ease of roll paper change with the need to change holders for each paper.
- (4) Extra option for ease of hanging large origionals when copying.
- (5) Required for wireless LAN.
- (6) Recomended
- (7) Required for external counting hardware.
- (8) Required for OCR scanned documents.
- (9) "Print Tool" is a utility which enables centralized management of vast amounts of references and drawings. You can print Calcomp, and other CAD files in an environment where a CAD application is not installed.
- (10) PrintCopyTool Option Type D 2015 allows for use of DWG, DXF, DWF formats.

MP W7100 / MP W8140

- (1) 007138MIU required for both W7100 and W8140. Allow for clean power filtration.
- (2) Increases the roll capacity from standard 2 rolls to 4 rolls total. Cannot be combined with 417295
- (3) Cannot be combined with 417295
- (4) Cannot be combined with 417292
- (5) Adds two cassette trays to hold up to 18" x 24" (C Size) cut sheet paper.
- (6) Provides Novell Netware 6.5 SP6 with Novell Client 4.9 SP3
- (7) Only available with use with MP W8140 and provides a stand for scanner and cover for the copier to create a 2 footprint printer/scanner. Maximum distance between printer and scanner seperation unit is 2.3ft.
- (8) Stacks up to 100 E-size sheets. Can be attached to either the front or the back of the machine.

Purchase /Rental / Full Maintenance

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_						Copies	Ricoh		СРС	Plan with N	linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (9) The Original/Copy Catch Tray is an adjustable tray. It can be used for either catching originals or copies/prints.
- (10) Roll holders provide additional flange inserts to be used for extra paper rolls.
- (11) Obtains HTML data from a server and displays on the unit operation panel, which is used with solutions that require HTML
- (12) Holds 100 originals on the front of the machines when users make copies

MP CW2200SP

(1) MP CW2200SP includes Mainframe, 1 Roll Paper Unit, Printer and Scanner Kits, DOSS, HDD Encryption, Scan to USB/SD, Print to USB/SD, USB Host, Network interface, 250GB HDD and Front Fabric Catch tray (The standard DOSS included with the mainframe is not ISO 15408 certified).

Model ships with enough ink to prime the machine for start up only. Additional ink is required for use upon install.

- (2) MP CW2200SP Stand Required with Mainframe.
- (3) 2 Roll Holder adds additional roll capacity for a total of 2 rolls
- (4) File Format Converter is only needed if users will be printing documents longer than 109" (2,774mm)
- (5) Additional roll holders allow for easy paper handling when multiple paper sizes are being used. The mainframe ships with 2 and an additional 2 are included with the Roll Holder Unit Type M5.
- (6) Browser Unit allows for connection to the Web or Web servers at the device control panel
- (7) Gigabit Ethernet Type B provides 1000/10 base T connection for faster network access
- (8) Copy Data Security Unit Type F prevents unauthorized copies
- (9) IEEE802.11a/g Wireless Type J allows for Wireless Network access

Pro L4160 / 4130

- (1) 64" Version Includes Mainframe, take up device, USB 2.0, 100Base-TX interface and Rasterlink Software RIP
- (2) 54" Version Includes Mainframe, take up device, USB 2.0, 100Base-TX interface and Rasterlink Software RIP

DIGITAL DUPLICATORS

DX 3343

- (1) Either DF Type 20 or Platen Cover Type 1018 required (cannot be used together).
- (2) VC-20 and Printer Unit Type 4545A can not be used together

DX 333/

- (1) Mainframe includes 1,000 Sheet Paper Feed Tray, 1,000 Sheet Delivery Tray, Black Drum
- (2) Either the Platen Cover PN2000 (416478) or ADF DF Type 2020 (416554) must be configured with the mainframe.
- (3) Inserts a colored paper strip marker between copied sets.
- (4) The cabinet is recommended to be ordered with the mainframe.
- (5) Required for network printing

DD 4450

- (1) Mainframe includes: Black Drum, 1,000 Sheet Paper Feed Tray, 1,000 Sheet Delivery Tray.
- (2) Either Platen Cover Type 3352 (415809) or ADF DF7000 (243259) must be ordered with the mainframe.
- (3) The cabinet is recommended to be ordered with the mainframe.
- (4) Inserts paper marker between copied sets.

Purchase /Rental / Full Maintenance

SUPPLEMENT #10

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

X													
						Copies	Ricoh			CPC	Plan with N	linimum 💮	
			Ricoh	Savin	Lanier	Prints	Equipment	MON	THLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOL	JME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RAN	IGE	VOLUME	VOLUME	INCLUSIVE	

(5) Required for network printing.

DD 6650:

- (1) Mainframe includes: Black Drum, 1,000 Sheet Paper Feed Tray, 1,000 Sheet Delivery Tray, RPCS Network Controller.
- (2) Either the Platen Cover Type 3352 (415809) or ADF DF7000 (243249) must be configured with the mainframe
- (3) The cabinet is recommended to be ordered with the mainframe.
- (4) The PostScript option is required for MAC Environments.

SELECT SERIES / REMANUFACTORED UNITS

Pro 907/1107

- 1) Bundle includes mainframe, Printer / Scanner Type 1357 and SR5000 Finisher
- 2) Option for SR5000 Finisher
- 3) Only 1 RT5030 can be attached to the system

MPC3001/350

- 1) Bundle includes mainframe, cabinet, ARDF, Print/Scan
- 2) Select Series Mainframe must include a SR 790 or SR 3000 finisher with the mainframe order.

MPC4501/5501

- (3) Bundle includes mainframe, cabinet, ARDF, Print/Scan
- (4) Select Series Mainframe must include a SR 3030 or SR 3020 finisher with the mainframe order.

MPC6501

- 1) Bundle includes mainframe, cabinet, ARDF, Print/Scan
- 2) Select Series Mainframe must include a finisher with the mainframe order.

MPC7501

- 1) Bundle includes mainframe, cabinet, w/PB3040/ARDF/Print/Scan
- 2) Select Series Mainframe must include a finisher with the mainframe order.

$\underline{\mathsf{MP2852}\,/\,\mathsf{MP3352}\,/\,\mathsf{MP4002}\,/\,\mathsf{MP5002}\,/\,\mathsf{MPC3002}\,/\,\mathsf{MPC3502}\,/\,\mathsf{MPC4502}\,/\,\mathsf{MPC5502}}$

- 1. MP 2852SP mainframe includes ARDF (Standard), Print/Scan (416426-RM), Cabinet (416337-RM) and 2 Standard Paper Feed Drawers
- 2. MP 2852SP mainframe does not require to be configured with a finisher
- 3. MP 3352SP mainframe includes 2 x 550-sheet Tray Paper Bank PB3130 (415793-RM), ARDF (Standard), Print/Scan (416426-RM)
- 4. MP 3352SP mainframe needs to be configured with a 1,000 sheet SR3090 Finisher (415804-RM) for stapling/collating capabilities
- 5. MP 2852/3352SP optional accessory includes Fax Type 3352 (415836-RM) which features 33.6Kbps, 2 Second Transmission Speed, Standard JBIG Compression, Standard 320 Pages

X



NASPO ValuePoint - Connecticut (CPC Program)

Purchase /Rental / Full Maintenance

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CPC Plan with Minimum Copies Ricoh **MONTHLY** FIRST **MONTHLY FIRST 30%** COLOR Ricoh Lanier Prints Equipment Savin **Product Code** Reorder Developments and Options **VOLUME TARGET** 30% OF RATE Group Segment Reorde Number Per Minute Prices Per Unit RANGE VOLUME VOLUME INCLUSIVE Number

6. MP 2852/3352SP optional accessory includes PostScript 3 Type 3352 (415830-RM) which is required for printing from Mac OS. Recommended for printing more complex color and PDF files. Includes PDF Direct Print. Not Compatible with Fiery E-5300. Required to enable Mail-to-Print feature.

- 7. MP 4002SP mainframe includes Cabinet (416407-RM), ARDF (Standard), Print/Scan (416140-RM), and 2 Standard Paper Feed Drawers
- 8. MP 4002SP mainframe needs to be configured with a 1,000 sheet SR3090 Finisher (415804-RM) for stapling/collating capabilities
- 9. MP 5002SP mainframe needs to be configured with 2 x 550-sheet Tray Paper Bank PB3130 (415793-RM), Standard ARDF, Print/Scan (416140-RM), and 4 Total Paper Feed Drawers
- 10. MP 5002SP mainframe needs to be configured with a 1,000 sheet SR3090 Finisher (415804-RM) for stapling/collating capabilities
- 11. MP 4002/5002SP optional acessory includes Fax Type 5002 (416156-RM) which features 33.6Kbps, 2 Second Transmission Speed, Standard 320 Pages. Requires Printer/Scanner Unit Type 5002 to enable LAN-Faxing, Fax Forward to Email, IP Faxing.
- 12. MP 4002/5002SP optional accessory includes PostScript 3 Type 5002 (416149-RM) for customers processing complex print jobs and/or are in a Macintosh environment
- 13. MP C3002 mainframe includes Cabinet (416337-RM), ARDF (Standard), Print/Scan (Standard) and 2 Standard Paper Feed Drawers
- 14. MP C3002 mainframe does not require to be configured with a finisher
- 15. MP C3502 mainframe includes 2 x 550-sheet Tray Paper Bank PB3130 (415793-RM), ARDF (Standard), Print/Scan (Standard) and 4 Total Paper Feed Drawers
- 16. MP C3502 mainframe needs to be configured with a 1,000 sheet SR3090 Finisher (415804-RM) for stapling/collating capabilities
- 17. MP C4502 mainframe includes Cabinet (416337), ARDF (Standard), Print/Scan (Standard) and 2 Standard Feed Drawers
- 18. MP C4502 mainframe needs to be configured with a 1,000 sheet SR3090 Finisher (415804-RM) for stapling/collating capabilities
- 19. MP C5502 mainframe includes 2 x 550-sheet Tray Paper Bank PB3130 (415793-RM), ARDF (Standard), Print/Scan (Standard) and Includes 4 Total Paper Feed Drawers
- 20. MP C5502 mainframe needs to be configured with a 1,000 sheet SR3090 Finisher (415804-RM) for stapling/collating capabilities
- 21. MP C3002/3502/4502/5502 optional acessory includes Fax Type C5502 (415991-RM), which allows faxes to be sent and received from MFP and is required to enable Mail-to-Print feature
- 22. MP C3002/3502/4502/5502 optional acessory includes PDF Direct Print. Not Compatible with Fiery E-5300. Required to enable Mail-to-Print fe 23. MP 4002 / MP C3502 / MP C3502 / MP C4502 / MP C5502: The Bridge Unit BU3060 (415998) is installed in unit.

HIGHER EDUCATION PRODUCTS

Ricoh MP 2554 / MP 3054 / MP 3554 Series Education Model BW MFP

- (1) The Smart Operation Panel (EDP Code 416910) is required for the Education MFP's. Mainframe includes Standard 100-Sheet ARDF, B/W PCL Printing, B/W & Color Scanning, 4 x 550 Sheet Locking Paper Trays, Disabled Bypass Tray, Duplex, 320GB HDD, 2GB RAM, Java VM, HDD Encryption
- (2) Only one of these options can be installed on the device.
- (3) Must Order Bridge Unit BU3070 (416551) with any external Finisher.
- (4) Provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets).
- (5) Hole Punch Option for Internal Finisher SR3130 (416543).
- (6) Hole Punch Option for SR3140 Finisher (416539) and SR3150 Finisher (416540).
- (7) 10.1" WSGVA resolution control panel provides intuitive touch screen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
- (8) Only one of these additional connectivity options can be installed on the device.
- (9) Required for Macintosh and PostScript environments. Recommended for printing complex PDF files.
- (10) Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports, SNMP via IPX and Scan to NCP (IPX, TCP/IP).
- (11) Web based applications, such as ICE and HotSpot require Browser capability which is standard on devices configured with the Smart Operation Panel (416910). This option is required when ICE and/or HotSpot are configured with the Standard Operation Panel.
- (12) Required to convert format and drag to desktop document stored via Copy or Print mode.
- (13) Allows the creation of searchable PDFs when scanning. User can search the finished documents for specific words by using electronic search functions.
- (14) 20-Pin Interface used to attach External Key Counter or Key Card Device.
- (15) Used to mount external key counter to MFP.
- (16) Table shaped option to position counter device on. USB Connector.
- (17) Requires Browser Unit Type M12 (417080) to enable HotSpot printing. One year HotSpot subscription service included.
- (18) Intelligent Printer Data Stream (IPDS).



Purchase /Rental / Full Maintenance

SUPPLEMENT #10

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X												
						Copies	Ricoh		CPC	Plan with N	/linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (19) This option enables printing of XPS format documents.
- (20) This option can hold an additional IP address, which then enables our MFPs to connect to two different network environments.
- (21) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (22) Requires Fax Option Type M12 (417100)
- (23) Enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M12 (417100) installed and on the Sub MFP(s) needing remote fax.
- (24) Up to two additional lines can be installed. For a maximum total of 3 lines.
- (25) Increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi.
- (26) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (27) Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
- (28) For use with 3rd Party card readers like the RFIdeas PCProx readers on our price list. The card reader and it's cable would not be visible when this option is used. If using another type card reader be sure reader dimensions do not exceed 63.5mm x 106mm x 22mm in size.
- (29) The Smart Card Reader Built-in Unit Type M12 (417129) and External Keyboard Bracket Type M3 (416909) cannot be installed on the same device.
- (30) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data.
- (31) This bracket is required for the installation of External USB Keyboard (416909).
- (32) External Keyboard for inputting data with either SDK applications OR embedded applications.
- (33) Combination Card Reader and Key Board bracket Type M3 (Bracket compatible with Mag Stripe and Prox Card readers
- (34) Card Reader only no cards are provided. Used with Common Access Card (CAC)/Personal Identity Verification (PIV) Authentication Solution.
- (35) RHD kit uses MFP's Internal Hard Drive and makes it External
- (36) Fax Option is NOT COMPATIBLE with RHD or ARHD
- (37) ARHD includes an extra hard drive
- (38) RFIDEAS PC PROX PLUS USB READER
- (39) RFIDEAS PCSWIPE MAG STRIPE READER

Ricoh MP 4054 / MP 5054 / MP 6054 Series Education Model BW MFP

- (1) Mainframe requires 10.1" Smart Operation Panel, Standard 220-Sheet SPDF, B/W PCL Printing, B/W & Color Scanning, 4 x 550 Sheet Paper Locking Trays, Disabled Bypass Tray, Duplex, 320GB HDD, 2GB RAM, Java VM, HDD Encryption & DOSS. Note: VM card is not pre-installed in the mai
- (2) Only one of these options can be installed on the device.
- (3) Must Order Bridge Unit BU3070 (416551) with any external Finisher.
- (4) Provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets).
- (5) Hole Punch Option for Internal Finisher SR3130 (416543).
- (6) Hole Punch Option for SR3140 Finisher (416539) and SR3150 Finisher (416540).
- (7) 10.1" WSGVA resolution control panel provides intuitive touch screen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
- (8) Only one of these additional connectivity options can be installed on the device.
- (9) Required for Macintosh and PostScript environments. Recommended for printing complex PDF files.
- (10) Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports, SNMP via IPX and Scan to NCP (IPX, TCP/IP).
- (11) Web based applications, such as ICE and HotSpot require Browser capability which is standard on devices configured with the Smart Operation Panel (416910). This option is required when ICE and/or HotSpot are configured with the Standard Operation Panel.
- (12) Required to convert format and drag to desktop document stored via Copy or Print mode.
- (13) Allows the creation of searchable PDFs when scanning. User can search the finished documents for specific words by using electronic search functions.
- (14) 20-Pin Interface used to attach External Key Counter or Key Card Device.
- (15) Used to mount external key counter to MFP.
- (16) Table shaped option to position counter device on. USB Connector.
- (17) Requires Browser Unit Type M12 (417080) to enable HotSpot printing. One year HotSpot subscription service included.

Purchase /Rental / Full Maintenance

SUPPLEMENT #10

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△ _												
						Copies	Ricoh		CPC	Plan with N	linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (18) Intelligent Printer Data Stream (IPDS).
- (19) This option enables printing of XPS format documents.
- (20) This option can hold an additional IP address, which then enables our MFPs to connect to two different network environments.
- (21) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard JBIG. Standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (22) Requires Fax Option Type M12 (417100).
- (23) Enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M12 (417100) installed and on the Sub MFP(s) needing remote fax.
- (24) Up to two additional lines can be installed. For a maximum total of 3 lines.
- (25) Increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi.
- (26) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (27) Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
- (28) For use with 3rd Party card readers like the RFIdeas PCProx readers on our price list. The card reader and it's cable would not be visible when this option is used. If using another type card reader be sure reader dimensions do not exceed 63.5mm x 106mm x 22mm in size.
- (29) The Smart Card Reader Built-in Unit Type M12 (417129) and External Keyboard Bracket Type M3 (416909) cannot be installed on the same device.
- (30) This is an ISO 15408 Certified version of DOSS that overwrites Copy, Print, Scanner, and Fax latent data.
- (31) This bracket is required for the installation of External USB Keyboard (416909).
- (32) External Keyboard for inputting data with either SDK applications OR embedded applications.
- (33) Combination Card Reader and Key Board bracket Type M3 (Bracket compatible with Mag Stripe and Prox Card readers
- (34) Card Reader only no cards are provided. Used with Common Access Card (CAC)/Personal Identity Verification (PIV) Authentication Solution.
- (35) RHD kit uses MFP's Internal Hard Drive and makes it External
- (36) Fax Option is NOT COMPATIBLE with RHD or ARHD
- (37) ARHD includes an extra hard drive
- (38) RFIDEAS PC PROX PLUS USB READER
- (39) RFIDEAS PCSWIPE MAG STRIPE READER
- (40) Hole Punch Unit for the SR3160 Finisher (416541) and SR3170 Finisher (416542)

Ricoh MP C3003 / MP C3503 Series Education Model Color MFP

- (1) Designed for a max monthly volume of 20K pages. (Letter paper, 20lb. Bond).
- (2) The Smart Operation Panel (EDP Code 416910) is required for the Education MFP's. Mainframe includes 100-Sheet ARDF, Duplex, 4 x 550-Sheet Locking Paper Trays, Disabled Bypass Tray, Drums, Developer, Scan/Print Kit, USB Host Interface, Gigabit Ethernet, DOSS, PDF Direct Print, HDE
- (3) Only one of these options can be installed on the device.
- (4) Must Order BU3070 Bridge Unit (416551) with any external Finisher.
- (5) Hole Punch Option for SR3130 Finisher (416543).
- (6) Provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets).
- (7) The DataOverWrite Security System that ships standard with the mainframe does not overwrite the HDD for the Color Controller E-22C (416731)
- (8) Hole Punch Option for SR3150 (416540) & SR3140 (416539) Finishers.
- (9) 4 Pin interface used to mount external key counter to MFP.
- (10) 20-Pin Interface used to attach external key counter or key card device.
- (11) Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports, SNMP via IPX and Scan to NCP (IPX, TCP/IP).
- (12) Table shaped option used to place either card reader or counter device. USB Connector.
- (13) Allows customers to print crop marks for proofing SRA3/12.6" documents.
- (14) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.
- (15) Up to two additional lines can be installed. For a maximum total of 3 lines.

Purchase /Rental / Full Maintenance

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X												
						Copies	Ricoh		CPC	Plan with N	/linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (16) Requires Fax Option Type M3 (416556).
- (17) Increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi.
- (18) Only one of these additional connectivity options can be installed on the device.
- (19) Allows users to connect a PictBridge-compatible digital camera directly to the MFP, enabling the printing of photos without a computer.
- (20) Required for printing from Mac OS. Recommended for printing more complex color and PDF files.
- (21) This function embeds invisible texts on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB).
- (22) Required to convert format and drag to desktop document stored via Copy or Print mode.
- (23) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (24) Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
- (25) Enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M3 (416556) installed and on the Sub MFP(s) needing remote fax.
- (26) For use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported.
- (27) External Keyboard for inputting data with either SDK applications OR embedded applications.
- (28) The Smart Card Reader Built-in Unit Type M2 (416729) and External Keyboard Bracket Type M3 (416909) cannot be installed on the same device.
- (29) This bracket is required for the installation of External USB Keyboard (100266FNG).
- (30) Required with HotSpot MFP Option Type S to enable HotSpot printing. Not compatible with all Web Sites.
- (31) Cannot install floor standing Finisher SR3150 (416540) or SR3140 (416539) with the PB3150 (416545) and Caster Table Type M3 (416737).
- (32) Intelligent Printer Data Stream (IPDS).
- (33) 10.1" Wide Super VGA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
- (34) Required when configuring the device with the Browser Unit Type M3 (416581) or SDK application.
- (35) Requires Browser Unit Type M3 (416581) to enable HotSpot printing. One year HotSpot subscription service included.
- (36) Printing with unauthorized copy control pattern or text with the Copy Data Security Unit Type G (416391) is not available when Color Controller E-22C (416731) are installed.
- (37) Optional Fiery Color Controller that can be configured with the std Print/Scan controller for embedded scan features and Fiery print.
- (38) Fiery option that helps to automate and streamline labor-intensive prepress tasks. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M3 (416891).
- (39) Fiery option that provides intuitive tools that make advanced document preparation simple and quick. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M3 (416891).
- (40) Fiery option that enables the creation of special folders that can assign a group of print options. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M3 (416891).
- (41) Fiery option that enables you to reproduce custom or spot colors. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M3 (416891).
- (42) Fiery option that provides a fast and simple way to ensure that your image output is optimized. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M3 (416891).
- (43) Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M3 (416891).
- (44) For customers that have an ES-2000 Spectrophotometer and want Color Profiler v4 software: Includes 1 year of phone support
- (45) Color measurement device for calibration and profiling. Enables fast, precise and flexible color management that produces the highest color quality. Requires Color Controller E-22C (416731) and Color Controller Connection Board Type M3 (416891).
- (46) Fiery option aids in workflow productivity helps meet tight turnaround times/produce top notch color documents while achieving process automation. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M3 (416891).
- (47) Connection Kit is required to use the Color Controller E22-C (416731) with the MP C3003/MP C3503 Mainframes.
- (48) The IEEE1284 (411699), IEEE802.11a/g/n Interface Unit Type M3 (416572), Camera Direct Print Card Type M3 (416577) and IPDS Unit Type M3 (416585) cannot be configured with the Color Controller E22-C (416731) & Color Controller Connection Board Type M3 (416585) cannot be configured with the Color Controller E22-C (416731) & Color Controller Connection Board Type M3 (416585) cannot be configured with the Color Controller E22-C (416731) & Color Controller Connection Board Type M3 (416585) cannot be configured with the Color Controller E22-C (416731) & Color Controller E22-C (416731) & Color Controller Connection Board Type M3 (416585) cannot be configured with the Color Controller E22-C (416731) & Color Contro
- (49) The HTML Direct Print feature is not available with Browser Unit Type M3 (416581) when Color Controller E-22C (416731) & Color Controller Connection Board Type M3 (416733) are installed.
- (50) The RHD Kit uses the MFP's Internal Hard Drive and makes it External.
- (51) The Fax Option Type M3 is not compatible with the RHD or ARHD.
- (52) The ARHD includes an extra hard drive.
- (53) The product is (OOD) Order On Demand, please allow 8 weeks for delivery from the date the order is placed.
- (54) RFIDEAS PC PROX PLUS USB READER
- (55) RFIDEAS PCSWIPE MAG STRIPE READER



Purchase /Rental / Full Maintenance

SUPPLEMENT #10

Per Minute

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Number

Ricoh
Group Segment Product Code Reorder Reorder Reorder Developments and Options

(56) Combination Card Reader and Key Board bracket Type M3 (Bracket compatible with Mag Stripe and Prox Card readers)

(57) ISO 15408 Certified Version of DOSS.

EDP

Ricoh MP C4503/MP C5503/MP C6003 Series Education Models Color MFP

- (1) Designed for a max monthly volume of 50K pages (Letter paper, 20lb. Bond).
- (2) The Smart Operation Panel (EDP Code 416910) is required for the Education MFP's. Mainframe includes 220-Sheet SPDF, Duplex, 4 x 550-Sheet SPDF, Duplex, 4 x 550-Sheet SPDF, Duplex, 550-Sheet SPDF, Duplex, 6 x 550-Sheet SPDF, Duplex, 7 x 550-Sheet SPDF, Duplex, 8 x 550-Sheet SPDF, Duplex, 9 x 550-Sheet SP

CPC Plan with Minimum

FIRST 30%

ALL

INCLUSIVE

COLOR

RATE

FIRST

30% OF

VOLUME

MONTHLY

TARGET

VOLUME

MONTHLY

VOLUME

RANGE

- (3) Only one of these options can be installed on the device.
- (4) Must Order BU3070 Bridge Unit (416551) with any external Finisher.
- (5) Hole Punch Option for SR3130 Finisher (416543).
- (6) Provides additional output tray above the standard Internal Tray or Optional Bridge Unit/Internal Shift Tray/Internal Finisher (Holds 125 Sheets).
- (7) Must use "Scan to NCP" feature with standard Services-Led Scanner when the Fiery Controller (416731) & Color Controller Connection Board Type M4 (416733) are installed.

Number

- (8) Hole Punch Option for SR3150 (416540) & SR3140 (416539) Finishers.
- (9) 4 Pin interface used to mount external key counter to MFP.
- (10) 20-Pin Interface used to attach external key counter or key card device.
- (11) Hole Punch Option for SR3160 (416541) & SR3170 (416542) Finishers.
- (12) Table shaped option used to place either card reader or counter device. USB Connector.
- (13) Allows customers to print crop marks for proofing SRA3/12.6" documents.
- (14) Installation required to enable fax services: 33.6Kbps, approximately 2 Second Transmission Speed, Standard JBIG. Standard 320 Pages Memory. Includes standard Internet Fax (T.37), LAN Fax, IP-Fax (T.38), Fax Forwarding to Email & Paperless Fax function.

Prices Per Unit

- (15) Up to two additional lines can be installed. For a maximum total of 3 lines.
- (16) Requires Fax Option Type M4 (416564).
- (17) Increases fax memory to 2,240 pages and fax resolution to 400 x 400 dpi.
- (18) Only one of these additional connectivity options can be installed on the device.
- (19) Allows users to connect a PictBridge-compatible digital camera directly to the MFP, enabling the printing of photos without a computer.
- (20) Required for printing from Mac OS. Recommended for printing more complex color and PDF files.
- (21) This function embeds invisible texts on scanned images of PDF and enables users to search PDF files by arbitrary keywords. Searchable PDF files can be sent to email, folders and external media (SD/USB).
- (22) Required to convert format and drag to desktop document stored via Copy or Print mode.
- (23) Ricoh Advanced Technical Support (ATS) recommends the use of Power Protection products to minimize potential electrical interference with products.
- (24) Prevents unauthorized copying of confidential documents that were created on other printers that have this option installed.
- (25) Enables users to send and receive faxes on a sub MFP via a main MFP. This option is required on both the Main MFP that has the Fax Option Type M4 (416564) installed and on the Sub MFP(s) needing remote fax.
- (26) For use with Ricoh & 3rd party software solutions. The smart card reader and its cable will be covered inside the mainframe when this option is attached. Not all card readers may be supported.
- (27) External Keyboard for inputting data with either SDK applications OR embedded applications.
- (28) The Smart Card Reader Built-in Unit Type M2 (416729) and External Keyboard Bracket Type M3 (416909) cannot be installed on the same device.
- (29) This bracket is required for the installation of External USB Keyboard (100266FNG)
- (30) Required with HotSpot MFP Option Type S to enable HotSpot printing. Not compatible with all Web Sites.
- (31) Cannot install floor standing Finisher SR3150 (416540), SR3170 (416542), SR3160 (416541) or SR3140 (416539) with the PB3150 (416545) and Caster Table Type M3 (416737).
- (32) Intelligent Printer Data Stream (IPDS).
- (33) 10.1" WSGVA Wide Super VGA resolution control panel provides intuitive touchscreen control similar to smart phones and tablets. It offers advanced Web browser functionality, drag-and-drop icons and swipe scrolling. Note: Standard control panel must be removed by Service Technician.
- (34) Not compatible with MP C6003.
- (35) Requires Browser Unit Type M4 (416595) to enable HotSpot printing. One year HotSpot subscription service included.
- (36) Used by customers who print using Netware. This option is required for the following functions: Use of iPrint ports, SNMP via IPX and Scan to NCP (IPX, TCP/IP).



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X

_						Copies	Ricoh		СРС	Plan with N	linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- (37) Optional Fiery Color Controller that can be configured with the std Print/Scan controller for embedded scan features and Fiery print.
- (38) Fiery option that helps to automate and streamline labor-intensive prepress tasks. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M4 (416733).
- (39) Fiery option that provides intuitive tools that make advanced document preparation simple and quick. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M4 (416733).
- (40) Fiery option that enables the creation of special folders that can assign a group of print options. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M4 (416733).
- (41) Fiery option that enables you to reproduce custom or spot colors. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M4 (416733).
- (42) Fiery option that provides a fast and simple way to ensure that your image output is optimized. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M4 (416733).
- (43) Contains Color Profiler v4 software and ES-2000 spectrophotometer: Includes 1 year of phone support. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M4 (416733).
- (44) For customers that have an ES-2000 Spectrophotometer and want Color Profiler v4 software: Includes 1 year of phone support
- (45) Color measurement device for calibration and profiling. Enables fast, precise and flexible color management that produces the highest color quality. Requires Color Controller E-22C (416731) and Color Controller Connection Board Type M4 (416733).
- (46) Fiery option aids in workflow productivity helps meet tight turnaround times/produce top notch color documents while achieving process automation. Requires Color Controller E22-C (416731) & Color Controller Connection Board Type M4 (416733).
- (47) Connection Kit is required to use the Color Controller E22-C (416731) with the MP C4503/MP C5503/MP C6003 Mainframes.
- (48) The IEEE1284 (411699), IEEE802.11a/g/n Interface Unit Type M2 (416572), Camera Direct Print Card Type M4 (416591) and IPDS Unit Type M4 (416599) cannot be configured with the Color Controller E-22C (416731) and Color Controller Connection Board Type M4 (416594), PostScript 3 Unit Type M4 (416594), PostScript 3 U
- (49) The HTML Direct Print feature is not available with Browser Unit Type M4 (416595) when Color Controller E-22C (416731) & Color Controller Connection Board Type M4 (416733) are installed.
- (50) Printing with unauthorized copy control pattern or text with the Copy Data Security Unit Type G (416391) is not available when Color Controller E-22C (416731) is installed.
- (51) The DataOverWrite Security System that ships standard with the mainframe does not overwrite the HDD for the Color Controller E-22C (416731)
- (52) RHD kit uses MFP's Internal Hard Drive and makes it External
- (53) Fax Option is NOT COMPATIBLE with RHD or ARHD
- (54) ARHD includes an extra hard drive
- (55) The product is (OOD) Order On Demand, please allow 8 weeks for delivery from the date the order is placed.
- (56) RFIDEAS PC PROX PLUS USB READER
- (57) RFIDEAS PCSWIPE MAG STRIPE READER
- (58) Combination Card Reader and Key Board bracket Type M3 (Bracket compatible with Mag Stripe and Prox Card readers
- (59) ISO 15408 Certified Version of DOSS

ECOPRINTQ PAPERCUT MF

- 1 All Software Licenses require a minimum of 1 year of Maintenance & Support (M&S) which must be added separately.
- 2 Maintenance & Support (M&S) must be current in order to add or upgrade licenses.
- 3 For New Orders Only. When quoting additional users after 3,000, you must add in bulks of 100 using part number EUL3001-PS1.
- 4 For Existing Installations Only. When adding users to any number of existing licenses you must add in bulks of 500 using part number EUL3002-PS1.
- 5 Two (2) Advance Client Licenses are included with initial Client License purchase.
- 6 Sold in packs of 5. Pricing is for the first 4 packs of five.
- 7 Sold in packs of 5. Pricing is for 5 or more packs of five.
- 8 One (1) Site Server License is included with initial purchase.
- 9 Used to exchange existing embedded client on competitive MFPs when upgrading to Ricoh MFPs
- 10 Check with Payment Gateway Provider for Merchant ID, Certificates and fees associated with PaperCut Integration.
- 11 Includes Maintenance & Support (M&S) for subscription term.
- 12 New Maintenance & Support (M&S) is calculated based on total license amount at the time of sale. It will be presented as a separate line item in the quote.
- 13 Renewal Maintenance & Support (M&S) is calculated based on total license amount at time of support renewal. It will be presented as a separate line item in the quote.
- 14 Includes 1 Year Warranty.
- 15 Optional Extended Warranty Available.

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	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

16 For New Orders Only. When quoting additional users after 150, you must add in bulks of 10 using part number CUL151-PS1.

17 For Existing Installations Only. When adding users to any number of existing licenses you must add in bulks of 25 using part number CUL152-PS1.

18 One time services fee to create Custom Logo.

Access Formatta

- 1 The price above is a one-time fee for a perpetual license that allows a designated level of submissions per server, per year, and not a recurring annual fee.
- 2 Formatta Connector
- 3 Non-Production Environment (such as a proof-of-concept, testing, development or training)
- 4 May require 3rd party tools and services
- 5 Customers are advised to pursue an upgrade path to the latest version of Formatta
- 6 Formatta Designer cannot be purchased separately from a Formatta Solution Suite however additional Formatta Designer licenses can be purchased as part of a Formatta Solution Suite
- 7 The price above is a one-time fee, per server for a perpetual license and not a recurring annual fee.
- 8 Software maintenance term is for a period of one (1) year, per server. Subject to pre-payment of the annual Software Support and Maintenance fee.
- 9 Software Maintenance will be automatically renewed upon the anniversary of each maintenance period for an additional twelve (12) month period unless the Customer provides sixty (60) days prior written notice to Access
- 10 Reinstate of Software S & M by accepting the then-current version of Software and pre-paying: (1) 100% of the back Maintenance since the date S & M was discontinued, (2) pre-payment of the annual S & M fee for the upcoming year
- 11 (CL) Capacity Level
- 12 Customers requiring additional licenses must purchase from the current price schedule
- 13 Included in each purchase is up to ten (10) Access professional service hours to help configure the first Formatta Connector.
- 14 3RD-FCS-CPS-CON-DS or 3RD-FCS-CPS-CON-T-DS is required, number of units dependent on configuration
- 15 Configuration for ApplicationXtender is not needed.
- 16 Included in each purchase is up to ten (5) Access professional service hours to help configure the first Formatta Connector.
- 17 Onsite training is priced per person with a minimum of three attendees. A session is approximately three (3) hours of instruction. Includes: Formatta Designer I, E-Forms Manager, EFM Administrator, Workflow
- 18 Onsite training is priced per person with a minimum of three attendees. A session is approximately three (3) hours of instruction. Includes: Formatta Designer II, Autowrite, Autofill Prerequisite Formatta Designer I
- 19 Web-based training is priced per person. A session is approximately three (3) hours of instruction. Includes: Formatta Designer I (2 sessions), E-Forms Manager (1 session), EFM Administrator (1 session), Workflow (1 session)
- 20 Web-based training is priced per person. A session is approximately three (3) hours of instruction. Includes: Formatta Designer II (2 sessions), Autofill (1 Session), Autowrite (1 session) Prerequisite Formatta Designer I
- 21 Includes: Formatta Designer I, E-Forms Manager, EFM Administrator, Workflow DVD-based training may be freely distributed and delivered within a customer's organization.
- 22 Includes: Formatta Designer II, Autofill, Autowrite DVD-based training may be freely distributed and delivered within a customer's organization.
- 23 The Access professional services team delivers these services on either an hourly rate or fixed fee with detailed and defined scope of work
- 24 Rates do not include travel and living expenses. In the event onsite travel is required, reasonable travel and living expenses will be billed to the customer.
- 25 Each package includes the Basic and Advanced Training DVDs as well as the set number of hours provided by our Access professional service team. Additional hours may be added to any package at the standard Access Professional Services hourly rate.

Access IFS

- 1 One Production Instance of Form Merge and Distribution Engine for Business and/or Clinical Workflow
- 2 Primary software license bundle pricing, reflects per facility licensing, and assumes one instance or installation of the Product Deliverables (IFS, EFR, Image Portal) associated with a central data center to any End User with 1000 beds or less
- 3 Facilities with over 1000 beds requiring an additional software product bundle, or additional hospital facility licensing within the same IDN structure and associated with the initial purchased Primary bundle
- 4 Optional IFS Product
- 5 e-Signature Server Software (Purchased with IFS Bundle)
- 6 Stand-Alone products do not require Access IFS

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CPC Plan with Minimum Copies Ricoh **MONTHLY** FIRST COLOR Lanier Equipment **MONTHLY FIRST 30%** Ricoh Savin Prints **Product Code** Reorder Reorder **Developments** and Options **VOLUME TARGET** 30% OF ALL RATE Group | Segment Number Per Minute Prices Per Unit **RANGE** VOLUME VOLUME INCLUSIVE Number

7 NOTE: Custom pricing for IDN/Multi-hospital organizations will be generated upon request

- 8 Per workstation
- 9 Additional Monitor if required is furnished by customer
- 10 Tablet PC furnished by Customer
- 11 Annual M&S and M&S renewals will be calculated at eighteen percent (18%) of the discounted license purchase price. This applies to all products
- 12 Allows for up to 3 connections. These are tied to any particular make or model of device/system
- 13 UDP Enterprise connection tool not included

Access Passport

- 1 The price above is a one-time fee for a perpetual license that allows a designated level of submissions per server, per year, and not a recurring annual fee.
- 2 Formatta Connecto
- 3 Non-Production Environment (such as a proof-of-concept, testing, development or training)
- 4 May require 3rd party tools and services
- 5 Customers are advised to pursue an upgrade path to the latest version of Formatta
- 6 Formatta Designer cannot be purchased separately from a Formatta Solution Suite however additional Formatta Designer licenses can be purchased as part of a Formatta Solution Suite
- 7 The price above is a one-time fee, per server for a perpetual license and not a recurring annual fee.
- 8 Software maintenance term is for a period of one (1) year, per server. Subject to pre-payment of the annual Software Support and Maintenance fee.
- 9 Software Maintenance will be automatically renewed upon the anniversary of each maintenance period for an additional twelve (12) month period unless the Customer provides sixty (60) days prior written notice to Access
- 10 Reinstate of Software S & M by accepting the then-current version of Software and pre-paying: (1) 100% of the back Maintenance since the date S & M was discontinued, (2) pre-payment of the annual S & M fee for the upcoming year
- 11 (CL) Capacity Level
- 12 Customers requiring additional licenses must purchase from the current price schedule
- 13 Included in each purchase is up to ten (10) Access professional service hours to help configure the first Formatta Connector.
- 14 3RD-FCS-CPS-CON-DS or 3RD-FCS-CPS-CON-T-DS is required, number of units dependent on configuration
- 15 Configuration for ApplicationXtender is not needed.
- 16 Included in each purchase is up to ten (5) Access professional service hours to help configure the first Formatta Connector.
- 17 Onsite training is priced per person with a minimum of three attendees. A session is approximately three (3) hours of instruction. Includes: Formatta Designer I, E-Forms Manager, EFM Administrator, Workflow
- 18 Onsite training is priced per person with a minimum of three attendees. A session is approximately three (3) hours of instruction. Includes: Formatta Designer II, Autowrite, Autofill Prerequisite Formatta Designer I
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- 22 Includes: Formatta Designer II, Autofill, Autowrite DVD-based training may be freely distributed and delivered within a customer's organization.
- 23 The Access professional services team delivers these services on either an hourly rate or fixed fee with detailed and defined scope of work
- 24 Rates do not include travel and living expenses. In the event onsite travel is required, reasonable travel and living expenses will be billed to the customer.
- 25 Each package includes the Basic and Advanced Training DVDs as well as the set number of hours provided by our Access professional service team. Additional hours may be added to any package at the standard Access Professional Services hourly rate.

ALBACORE

- 1) Manage 100 devices -Need to purchase "RC Gate A2".
- 2) Manage 100 devices & Generate Accounting report for 100 devices-Need to purchase "RC Gate A2" & "Accounting Report Option.
- 3) Manage more than 100 devices -Need to purchase "RC Gate A2" & "1000 Devices Option".
- 4) Manage 300 devices & Generate Accounting report for 300 devices-Need to purchase "RC Gate A2", "1000 Devices Option" & "Accounting Report Option."

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			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
-			E) M : (

- 5) Maintanece and Support
- 6) Installation
- 7) Server Rack Mount option for the A2 Appliance

Batchbuilde

- 1) In this environment, the Program is installed on a backup server but is not running, and customers are NOT required to purchase additional restricted or production licenses.
- 2) In this environment, the Program is installed and running and is used by customers and/or Ricoh representatives to verify that new or customized code runs properly.
- 3) First Year of MA is included
- 4) 1 year renewal is purchased before the MA has expired
- 5) Original MA or purchased MA has expired
- 6) This is purchased at the initial sale for 3 years of MA
- 7) 3 year renewal is purchased before the MA has expired
- 8) Original MA or purchased MA has expired

CGS

- 1 ORIS Lynx Annual Software access fee, including Software Maint, Phone, and Webex Hotline support. ORIS Certified Lynx requires the use of an X-Rite EyeOne iSis
- 2 Certification of digital production pressses. Annual Price per Production Press being certified.
- 3 Creation of 6 ORIS Device Link Profiles or ICC profiles to load into an existing DFE. Confirm your DFE compatibility with CGS.
- 4 Creation of 12 ORIS Device Link Profiles to load into an existing DFE. Confirm your DFE compatibility with CGS.
- 5 Creation of 24 ORIS Device Link Profiles to load into an existing DFE. Confirm your DFE compatibility with CGS.
- 6 Creation of ORIS Device Link Profiles to load into an existing DFE. Confirm your DFE compatibility with CGS.
- 7 ORIS Press Matcher Web Software License for High Level Digital Production Press Package greater than 80 PPM and Large Format Printers such as, EFI Vutek Series, HP TurboJet Series, Mimaki UJ Series, Mutoh ValueJet 2000 Series, and Screen 2500 includes: ORIS P
- 8 Creates 10 ORIS iterative color matched Device Link Profiles to load into an existing DFE, thereby allowing for complete support of variable data jobs. Confirm with CGS your DFE compatibility.
- 9 Creates 50 ORIS iterative color matched Device Link Profiles to load into an existing DFE, thereby allowing for complete support of variable data jobs. Confirm with CGS your DFE compatibility.
- 10 Converts any input file format to any output file format for a wide range of applications where the customer already has a digital front end or stand-alone RIP in digital printing and large format printing.
- 11 Applies 4-D color-managed gray component replacement (GCR) and undercolor removal (UCR) algorithms for perfect gray balance, consistent color and a reduced ink/toner level, while maintaining an identical visual and colorimetric impression. This option can be combined with O-MATLW-DLPP50
- 12 One Year CGS Full Service Software Maint Plan per license ORIS Press Matcher Web High Level
- 13 Two Year CGS Full Service Software Maint Plan per license ORIS Press Matcher Web High Level
- 14 Three Year CGS Full Service Software Maint Plan per license ORIS Press Matcher Web High Level
- 15 Four Year CGS Full Service Software Maint Plan per license ORIS Press Matcher Web High Level
- 16 Five Year CGS Full Service Software Maint Plan per license ORIS Press Matcher Web High Level
- 17 ORIS Certified Web Software user License (Windows or Macintosh OS X) REQUIRES PURCHASE OF 1 YEAR CGS WEB MONITORING SERVICE & SOFTWARE Maint PLAN PER OUTPUT DEVICE OR DISPLAY CGS (CD-CWOD1-AF-PS1) OR S-CD-CWD1-AF-PS1, (mainting the control of the control o
- 18 One Year CGS Web Monitoring & Software Maint Plan per Output Device ORIS Certified Web
- 19 Two Year CGS Web Monitoring & Software Maint Plan per Output Device ORIS Certified Web
- 20 Three Year CGS Web Monitoring & Software Maint Plan per Output Device ORIS Certified Web
- 21 Four Year CGS Web Monitoring & Software Maint Plan per Output Device ORIS Certified Web
- 22 Five Year CGS Web Monitoring & Software Maint Plan per Output Device ORIS Certified Web
- 23 **Remote Operator** training and technical support on ORIS products (block of 4 hours)
- 24 Operator training on ORIS products charged per day in Minneapolis or at customer site (excluding travel expenses)



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DEVICE MANAGER NX PRO

- 1) Software products do not have a warranty.
- 2) Installation includes application download, travel, server configuration verification, software installation and device discovery.
- 4) M&S includes phone and support. "As built" support is covered under M&S.
- 5) Device license installation fee is a one time fee for one of more device licenses.
- 6) On-Site (in person) support is based on time and materials. "As built" support is covered under M&S.

DocuWare V6

- 1 Software can only be purchased in conjunction with mandatory Maintenance and mandatory Support.
- 2 Entry-level Server for small businesses with one Server, one site and with no need for Add-On Modules or file cabinets of more than 4GB size. Includes Web Client Server. Supports Add-On Modules for MFPs only. One Server License for usage on one server.
- 3 Flexible Server for Mid-sized organizations. One End-user org. per system. Unlimited file cabinet size. Syncing of file cabinets at remote sites. Includes Web Client Server. Expandable via Add-On modules. One server lic. for usage on one server.
- 4 Scalable Server for large orgs. Supports unlimited # of orgs per system, each sharing the server licenses & Add-On Module 5 For usage on PC-Workstation of DocuWare Windows and Web Client software, of Server software in single-user mode and of Add-On Modules which all are licensed for the End-User Organization.
- 6 Each license may be used as one Concurrent License or converted to two Named Licenses. The user has the option to use a DocuWare Concurrent or a DocuWare Named license either as a Windows Client or a Web client. Price is for each Concurrent License.
- 7 Unlimited number of Concurrent Client Licenses for use with PC-Workstations physically located within one site. A site is defined as a building or a group of buildings not divided by any public roads.
- 8 License may not be used outside a site or converted to Named Licenses at any time
- 9 If individual Client Licenses are purchased in addition to a Site license, the price of such Client Licenses is calculated as if 50 Client Licenses had been purchased (Site License counts as 50 Client Licenses).
- 10 Unlimited number of Client Licenses for Read-Only access to DocuWare file cabinets via one Web Client instance on one server.
- 11 Add-On Modules only available for Professional and Enterprise Servers except where noted
- 12 Fully automated retrieval and indexing of documents from third-party applications. One Add-On module license. Also available for DW Business Server
- 13 Structured storage of email integrated in Microsoft Outlook. Access to stored mail inside Outlook's user interface. One Add-On Module License.
- 14 Document retrieval and display, task list and approval stamps for iPhone, iPad, Android phones & tablets, Blackberry, Windows 8 as well as Windows Phone 7 & 8. Apps can be downloaded for free from the respective stores. One Add-On Module License.
- 15 Controlling of document workflow processes through Task Lists in Web Client. Email Notification for new documents or changed index values. One Add-On Module License.
- 16 Automatic assignment of external database information to pre-indexed documents in DocuWare file cabinets. One Add-On Module License.
- 17 Structured workflows with out-of-office and escalation management. Definition in graphical workflow designer. One Add-On Module License.
- 18 Detection of barcodes and text on documents for automating further processes such as page separation and indexing. One Add-On Module License.
- 19 Automated Import of files to DocuWare baskets and file cabinets. Simple index enhancements. One Add-On Module License.
- 20 Automated storing of emails with index enhancement from email headers. Supported Email Systems: Microsoft Exchange, Google Mail. One Add-On Module License.
- 21 Enables SAP R/3 to file documents & data via SAP interface Archive Link. Requires besides a DocuWare Server License or, optionally, as many Named Client user licenses as Named SAP users need access to the DocuWare file cabinets.
- 22 Installation through DocuWare Professional Services only.
- 23 Integrates Microsoft Office SharePoint Server, Archiving of SharePoint files in DocuWare, Offers DocuWare Web Client in SharePoint Portal and access to DocuWare documents via SharePoint search, incl. Single Sign On.
- 24 Connects Ricoh's Product Family MFPs with DocuWare through panel level integration. One CONNECT to Ricoh module license per organization. Requires a DocuWare Client License when MFP Operator logs into DocuWare. Please refer to list of supported devices
- 25 Connects Toshiba MFPs with DocuWare through either panel integration or by utilizing Toshiba's Enhanced Scan Templates. One CONNECT to Toshiba module license per organization. Requires a DocuWare Client License when MFP Operator logs into DocuWare.
- 26 Connects Sharp MFPs with DocuWare through panel level integration. One CONNECT to Sharp module license per organization. Requires a DocuWare Client License when MFP Operator logs into DocuWare.
- 27 Connects Xerox MFPs with DocuWare through panel level integration. One CONNECT to Xerox module license per organization. Requires a DocuWare Client License when MFP Operator logs into DocuWare.
- 28 Connects OKI MFPs with DocuWare through either panel integration or by utilizing OKI's Enhanced Scan Templates. Run as Windows-Service. One Add-On Module License. Requires one additional client license per PC where Service is installed.
- 29 Connection to DocuWare using a plug-in for Upload Service
- 30 Under the mandatory Maintenance, the customer will automatically receive all fixes, service packs, updates and upgrades to the DocuWare software products initially purchased or subsequently added
- 31 Under the mandatory Support, the customer receives technical support provided by DocuWare via telephone and email.

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- 32 Maintenance and Support must be ordered together
- 33 Cannot be ordered for new or existing accounts, but are actively supported by DocuWare.
- 34 Only customers with current Maintenance or Maintenance and Support Subscriptions may purchase Side-grades.
- 35 For Side-grades, the difference in the subscription price of the two products, prorated for the amount of time remaining on the subscription(s), must be paid in addition to the Software Price.
- 36 Only possible if the customer has already licensed AUTOINDEX and Connect to Outlook or AUTOINDEX and Connect to Mail.
- 37 Only possible for customers using RECOGNITION without ACTIVE IMPORT
- 38 Reinstatement of cancelled Maintenance and Support Subscriptions is subject to a Reinstatement Fee, unless reinstatement is declared not later than 60 days after the date of cancellation.
- 39 A new Maintenance and Support Subscription or only a Maintenance Subscription, if qualified, must be purchased in addition to paying the Reinstatement Fee.
- 40 If an Update or Upgrade has been issued since the expiration date of M&S subscription, reinstatement fees do not apply. An Update or Upgrade Fee must be paid to bring the subscription to the current version.
- 41 Customers without valid Maintenance and Support Subscriptions may get current by purchasing Updates or Upgrades.
- 42 Updates and/or Upgrades for expired Subscriptions must be purchased to the latest available DocuWare version. The Update/Upgrade Fee does not include the cost of the required new Maintenance or Maintenance and Support Subscriptions.

EFI DSF 7X

- 1 Available in the United States Only.
- 2 Sandbox Platform delivers a duplicate DSF Production Platform testing environment for all modules purchased in the Production DSF Software Platform, excluding any VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules. If VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules are required, then customer must re-purchase full VDP FusionPro or XMPie modules are required at the customer must re-purchase full VDP FusionPro or XMPie modules are required at t
- 4 Activation for Dedicated Server Fee is required. * Hosting up to 20GB storage. Additional storage may be purchased in 20GB increments.
- 5 Requires purchase of EFI Professional Services VPrint Training Package when VPrint is purchased.
- 6 Maintenance/Subscription fee includes all updates and releases for software but it does not include EFI Professional Services to perform upgrades on customer-hosted systems.
- 7 Available with LDAP Version 7.2 Self Hosted, 7.4 Cloud Hosted / VPrint 7.4 release. Release Subject to Change.
- 8 DSF VDP Module: FusionPro includes: 1 FusionPro Producer (Server) shows the preview of a FusionPro product in DSF, 1 FusionPro Creator (Desktop) generates production output for their device, and 1 FusionPro Designer License (2 installs) basic application/plug-in to create FusionPro product in DSF, 1 FusionPro Creator (Desktop) generates production output for their device, and 1 FusionPro Designer License (2 installs) basic application/plug-in to create FusionPro product in DSF, 1 FusionPro Producer (Desktop) generates production output for their device, and 1 FusionPro Designer License (2 installs) basic application/plug-in to create FusionPro product in DSF, 1 FusionPro Producer (Desktop) generates production output for their device, and 1 FusionPro Designer License (2 installs) basic application/plug-in to create FusionPro Producer (Desktop) generates production output for their device, and 1 FusionPro Designer License (2 installs) basic application/plug-in to create FusionPro Producer (Desktop) generates production output for their device, and 1 FusionPro Designer License (2 installs) basic application/plug-in to create FusionPro Designer License (Desktop) generates production output for their device, and 1 FusionPro Designer License (Desktop) generates production output for their device, and 1 FusionPro Designer License (Desktop) generates production output for their device, and 1 FusionPro Designer License (Desktop) generates production output for their device, and 1 FusionPro Designer License (Desktop) generates production output for their device, and 2 FusionPro Designer License (Desktop) generates production output for their device, and 2 FusionPro Desktop generates production output for their device, and 3 FusionPro Desktop generates production output for their device, and 3 FusionPro Desktop generates production output for their device, and 3 FusionPro Desktop generates production output for their device, and 3 FusionPro Desktop generates production ou
- 10 Maintenance on VDP Licenses is for support-related issues and includes \$0 upgrades for major versions. Maintenance fee does not include EFI Professional Services to perform upgrades on customer-hosted systems. *Upgrades for DSF VDP Modules: XMPie or FusionPro are available at \$0 for major versions. 11 Additional VDP Licenses are eligible for \$0 upgrades for major versions.
- 12 DSF VDP Module: XMPie includes: 1 XMPie includes: 1 XMPie licenses and 1 Adobe InDesign license & headless server) shows the preview of a XMPie uDirect Standard License generates production output for their device, and 1 XMPie uDirect Designer (no license
- 13 Requires purchase of EFI Professional Services VWeb+ Training Package
- 14 Available with Version 7.9 release. Release Subject to Change.
- 15 Support is limited to Non-hosted PayPal Website Payments Pro, PayFlow Pro, CyberSource; Hosted CyberSource Hosted, PayFlow Link payment processing options. European Credit Card Hosted support is limited to Ogone.
- 16 Integration modules require separate quote from EFI Professional Services.
- 17 cXML Punch Out Catalog Integration requires minimum of 12 hours of EFI Professional Services.
- 18 A Print Shop is defined as a different physical production location within a single organization (e.g. an in-plant printer with multiple locations). A Print Shop is a place where print orders from the buyer side of DSF can be directed by the print buyer or Orders can be routed between Print Shops by the
- 19 A Business Location is defined as another business (not another place for production to occur) which has a separate P/L. A DSF instance is intended to be used by (1) Business Location which may or may not have multiple production facilities (Print Shops). When customers wish to share a DSF in 20 For Customers current on EFI Maintenance/Subscription Program.
- 21 To activate optional eCommerce Module: Credit Cards, SUBSCRIPTION: Credit Cards must be ordered. * Hosting up to 20GB storage. Additional storage may be purchased in 20GB increments.
- 22 Requires purchase of EFI Professional Services DesignCanvas Training Package
- 23 Requires both Part Numbers in the first year includes 4 hrs of remote professional service to setup and customize DSF to Fiery Central. Customer is responsible for providing the required system and network preparation before the professional service. Please refer to the statement of work on details
- 24 To activate optional eCommerce Module: Credit Cards, SUBSCRIPTION: Credit Cards must be ordered.
- 26 NFR maintenance renewal is conditional upon annual certification training.
- 27 EFI Monarch, Pace, PrintSmith support only
- 28 DSF Essential StoreFront Platform is limited to a maximum of five (5) storefronts

Purchase /Rental / Full Maintenance

SUPPLEMENT #10

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Agreement.

Lead State Price Agreement #3091 and Participating State Contract #14PSX0125

X

_ _ [Copies	Ricoh	CPC Plan with Minimum						
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR		
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE		
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE			

29 DSF Essential StoreFront Price List is limited to a maximum of five (5) Price Lists

30 DSF Subscription is required

- 31 EFI Hosted License for DSF VDP Module: FusionPro and XMPie requires the purchase of the Cloud-based Activation and Subscription (instead of License and Maintenance).
- 32 MAINTENANCE: DSF Software Platform is required. * Hosting up to 20GB storage. Additional storage may be purchased in 20GB increments.
- 33 Transition for VDP FusionPro or XMPie modules will require the purchase of KIT LICENSE and MAINTENANCE.
- 34 EFI HOSTING: DSF Software Platform must also be purchased with DSF Software Platform VWeb+. * MAINTENANCE: VWeb+ is required. * Hosting up to 20GB storage. Additional storage may be purchased in 20GB increments.

EFI DSF 8X

- 1 AVAILABLE IN THE UNITED STATES ONLY
- 1A MAINTENANCE DSF SOFTWARE PLATFORM REQUIRED *HOSTING UP TO 20GB STORAGE, ADDITIONAL STORAGE SOLD IN 20GB INCREMENTS
- 1B TRANSITION FOR VDP FUSION PRO OR XMPIE WILL REQUIRE THE PURCHASE OF THE CORRESPONDING FUSION PRO OR XMPIE KIT LICENSE AND MAINTENANCE
- 2 Sandbox Platform delivers a duplicate DSF Production Platform testing environment for all modules purchased in the Production DSF Software Platform, excluding any FusionPro® or XMPie® modules. If FusionPro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required, then customer must purchase additional full Fusion Pro® or XMPie® modules are required full Fusion Pro® or XMPie® modules are required full Fusion Pro® or XMPie® modules are required full Fusion Pro® or XMPie® modules are required full Fusion Pro® or XMPie® modules are required full Fusion Pro® or XMPie® mod
- 4 Activation for Dedicated Server Fee is required * Hosting up to 20GB storage Additional storage may be purchased in 20GB increments
- 5 Requires the purchase of corresponding EFI Professional Services Training Package
- 6 Maintenance/Subscription fee includes all updates and releases for software but it does not include EFI Professional Services to perform upgrades on customer-hosted systems

9 VDP Modules: EFI VDP, EFI VDP Professional, EFI VDP: single record for Essential, FusionPro® and XMPie® require the purchase of EFI Professional Services VDP Training Package

- 7A EFI VDP powered by DirectSmile includes 2 Storefront Studio licenses for template creation 2 rendering engines and integration workflow powered by AccuZIP DSF Direct Mail Automation workflow powered by AccuZIP requires an agreement with AccuZIP
- 7B EFI VDP Professional powered by DirectSmile includes 4 Storefront Studio licenses for template creation 4 rendering engines, Image Personalization Module and integration with DSF DirectMail Automation workflow powered by AccuZIP To Store Studios Includes 4 Storefront Studio licenses for template creation 4 rendering engines, Image Personalization Module and integration workflow powered by AccuZIP To Store Studios Includes 4 Storefront Studio licenses for template creation 4 rendering engines, Image Personalization Module and integration workflow powered by AccuZIP To Store Studios Includes 4 Storefront Studio licenses for template creation 4 rendering engines, Image Personalization Module and Integration workflow powered by AccuZIP To Store Studios Includes 4 Storefront Studio licenses for template creation 4 rendering engines, Image Personalization Module and Integration workflow powered by AccuZIP To Studios Includes 4 Storefront Studio licenses for template creation 4 rendering engines, Image Personalization Module and Integration workflow powered by AccuZIP To Studios Includes 4 Storefront Studio licenses for template creation 4 rendering engines, Image Personalization Module and Integration workflow powered by AccuZIP To Studios Includes 4 Storefront Studios Includes
- 10 Maintenance on VDP Licenses is for support-related issues and includes \$0 upgrades for major versions. Maintenance fee does not include EFI Professional Services to perform upgrades on customer-hosted systems. Excludes Shipping and Handling charges.
- 11 Additional VDP Licenses are eligible for \$0 upgrades for major versions.
- 12 VDP Module: XMPie includes: 1 XMPie® mini server (2 XMPie® licenses and 1 Adobe® InDesign license & headless server) shows the preview of a XMPie® product in DSF, 1 XMPie® uDirect Standard License generates production output for their device, and 1 XMPie® uDirect Designer (no lice
- 15 Requires the customer to use the services of a Payment Gateway Provider. DSF supports the following Payment Gateway Providers (and their services) in the US PayPal (Website Payments Pro, PayFlow Pro, PayFlow Link), CyberSource (CyberSource, CyberSource, XML Punch Out Catalog Integration requires minimum of 12 hours of EFI Professional Services.
- 18 A Print Shop is defined as a different physical production location within a single organization (e.g. an in-plant printer with multiple locations). A Print Shop is a place where print orders from the buyer side of DSF can be directed by the print buyer or Orders can be routed between Print Shops by the
- 20 For Customers current on EFI Maintenance/Subscription Program.21 Hosting up to 20GB storage. Additional storage may be purchased in 20GB increments.
- 23 Requires both Part Numbers in the first year.
- 25 The FusionPro® NFR comes with 3 licenses (Server, Desktop and Designer) and is only available for select channel partners in Europe.
- 26 NFR maintenance renewal is conditional upon annual certification training.
- 27 EFI Monarch, Pace, PrintSmith, Lector integration only
- 28 DSF Essential StoreFront Platform is limited to a maximum of five (5) storefronts
- 29 DSF Essential StoreFront Price List is limited to a maximum of five (5) Price Lists
- 30 New DSF Subscription is required
- 31 EFI Hosted License for FusionPro and XMPie Modules: FusionPro® and XMPie® requires the purchase of the Cloud-based Activation and Subscription (instead of License and Maintenance).
- 32 Included are 2 rendering engines: The first rendering engine is used for generating the production print VDP printing by the service providerPrice is per rendering engine license. Maximum of
- 33 The shipping provider integration pricing is per individual shipping provider. The integration is available for UPS and DHL only. Refer to data sheet for most current list.
- 34 Certification (Europe) or training (outside of Europe) is required with the purchase of any NFR.

Purchase /Rental / Full Maintenance

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<u> </u>													
						Copies	Ricoh	CPC Plan with Minimum					
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	
G	roup	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE	
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE		

35 When customers wish to use a DSF instance across multiple businesses, licensing for each Business Entity is required from EFI. A Business Entity is defined as another business (not another print shop), which may or may not have a separate P/L. A business entity provides seclusion of the DSF across multiple businesses, licensing for each Businesses, licensing for each Businesses Entity is defined as another businesse (not another print shop), which may or may not have a separate P/L. A business entity provides seclusion of the DSF across multiple businesses, licensing for each Businesses. The provides seclusion of the DSF across multiple businesses are provided by the provides seclusion of the DSF across multiple businesses. The provided businesses are provided by the provided businesses are provided by the provided

FI Self-Serve

- (1) Includes M500, stand and 1 year subscription
- (2) Includes M505, stand and 1 year subscription
- (3) Recommend one M500/M505 Station Copier Test Box per installation address.
- (4) M505 NFR can be resold after 12 months (must also sell support). Includes stand, copier test box, test credit cards, LCD cleaner and no-expiration subscription.
- (5) Required per customer order, 1 per customer, regardless of M500/505 clients Includes merchant account, administrator account creation

EMC (ApplicationXtender 8.0)

- 1 Core package includes 5 concurrent users, Desktop/Web Access .Net, AX Software Retention Manager, Retention Management for Centera, Media Distribution, Web Services, and AX SDK, CDK and Web Services Documentation Kit
- 2 Upgrage code for licensing

EMC (ApplicationXtender)

- 1 Core package includes 5 concurrent users, Desktop/Web Access .Net, AX for Office 2010, AX Software Retention Management for Centera, Media Distribution, Web Services, and AX SDK, CDK and Web Services Documentation Kit
- 2 Technical support for the SDK, CDK and Web Services Documentation Kit is NOT included
- 3 Customers requesting IIG AX Renewals will be granted entitlement to obtain AX 7.0 License Key
- 4 License Key must be placed into the AX License Server Directory to enable usage
- 5 AX Capture Package includes: QuickScan Pro for AX, AX for MFP and Enhanced Ascent Capture Release Script.
- 6 Capture package is licensed per MFP device, Quickscan Pro is licensed per desktop and Enhanced Ascent Capture Release is licensed per server
- 7 ApplicationXtender PAL licensing is based on the total number of concurrent connections that require read only access to ApplicationXtender via the ApplicationXtender Web Access.NET thin client viewer technology.
- 8 ApplicationXtender Connector Packages enables the seamless integration of business applications to ApplicationXtender—without requiring initial programming.
- 9 Customers currently using the legacy product ApplicationXtender Integration Manager (AXIM) are entitled to upgrade to the AX Connector as long as they are on active maintenance.
- 10 ApplicationXtender SPI (SharePoint Integration) is licensed per AX installation.
- 11 An AX SPI license will enable the AX SPI functionality for all MS SharePoint installations within an AX License Server domain.
- 12 AX Image Enhancer only supported with AX Desktop and should be configured for the number of ApplicationXtender Desktop Concurrent Connections that will conduct scanning and indexing operations.
- 13 If customer is using an advanced capture package, Image Enhancer will most like not require this module.
- 14 xPlore Full Text is an enterprise level full-text application and should always be used in high volume document capture environments
- 15 Verity customers are entitled to upgrade to AX Xplore as long as they are on active maintenance.
- 16 AX OCR Server is a required add-on with ApplicationXtender xPlore Full Text and Verity K2 Full Text. Licensed per server.
- 17 The ApplicationXtender Reports Management Server processes ASCII and EDCDIC reports that are licensed on a per server basis.
- 18 ApplicationXtender Reports Management Business Intelligence Gateway is used to extract a set of index values from reports and export that data in a format that can be used in business intelligence applications.
- 19 ApplicationXtender Reports Management Server optionally processes AFP, Metacode and PCL print streams.
- 20 Customers requiring print stream processing must purchase the appropriate option(s) and the ApplicationXtender Reports Management Server for each server that processes print stream(s). The options are AFP, Metacode, PCL
- 21 It is highly recommended that services be purchased for print stream analysis, custom font mapping, extraction definition(s), business intelligence gateway and general installation.
- 22 ApplicationXtender Workflow Manager License is available in a pack of FIVE concurrent user licenses.
- 23 The number of AX Workflow Manager Concurrent Connections shall not exceed the total number of AX Concurrent Connections.
- 24 Customers who purchased the AX Workflow Manager named licenses are eligible to swap their AX Workflow Manager Named User licenses for AX Workflow Manager Concurrent User license.
- 25 AX WorkflowXtender and AX Document Routing customers, they are entitled to upgrade to AX Workflow Manager as long as they are on active maintenance.

Purchase /Rental / Full Maintenance

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X

					Copies	Ricoh	CPC Plan with Minimum					
		Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	
Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE	
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE		

26 Workflow MGR Server and Forms Server are licensed per sever.

27 Maintenance and support is quoted by vendor based on customer configuration

Equitrac Office/Express 5 - PCC USB Card Readers

- 1) Card reader used with Equitrac/PCC only.
- 2) M&S for PCC USB Card Reader
- 3) Promo pricing for use with FY13 Q4 Equitrac V4 to V5 upgrade promotion must be ordered only when also ordering Equitrac Office/Express V4 to V5 upgrade.

GoFormz

- 1 Software license, governed by the EULA, one instance
- 2 OL Care annual support at purchase of software, one is required per software license, may purchase up to 5 years
- 3 OL Care annual renewal of existing licensed software, may purchase up to 5 years
- 4 OL Care Re-Entry, for customers with lapsed OL Care, to rejoin for one year then they revert back to the normal Renewal rate in footnote 3
- 5 Annual subscription for GoFormz hosted service to support tablets required for each tablet in use at account.

Gravic Remark

- 1 Price per Teacher per subscription term
- 2 Web Browser Based, No Software to install
- ${\small 3\>\>} Requires\> Organization\> name,\> administrator\> name\> and\> email\> address\> and\> the\> number\> of\> teacher\> licenses\>$
- 4 Must have an existing subscription.

Impressia - Xante

- 1) Comes With Impressia Digital Multi-Media Press 110V Feeder System, Stand & Conveyor Unit-Includes 80 Gb Hard Drive, Duplexer & Iqueue Ultimate Sw (Print Driver).
- 2) Comes With Impressia Digital Multi-Media Press 110V With 80 Gb Hard Drive, Duplexer & Iqueue Ultimate
- 3) Comes With Impressia Digital Multi-Media Press 110V With Feeder System & Stand Includes 80 Gb Hard Drive, Duplexer, & Iqueue Ultimate
- 4) Same toner for all models (500-100959 / 500-100951 / 500-100958)
- 5) Recomended Accessory for Impressia model 500-100951
- 6) Price if purchased after 60 days of machine install
- 7) Includes 1st Year Impressia service agreement including phone and onsite support if necessary.
- 8) Recomended Accessory for Impressia model 500-100958
- 9) Sold separate for additional workstation license .
- 10) Additional feature for Iqueue SW . Recommended addition to Iqueue SW for postscript printing functionality.

Intersystems Healthshare

- 1 Annual subscription term.
- 2 Per Connnection (Device, User, Application, or System). Pricing for the needed number of connection licenses is calculated using a 5:1 ratio.
- 3 Multi Server license provides: database mirroring; dynamic sharing of Concurrent User license capacity across a set of servers; required for offline backup server
- 4 Every Server running HealthShare requires a separate HealthShare license. (Offline backup server exception).
- 5 Used when no standard library profile is available and custom profile development is required. Quote based off SOW.
- 6 Test Server Environment Only.

Purchase /Rental / Full Maintenance

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X												
						Copies	Ricoh		CPC	Plan with N	/linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

7 Available to Direct Channel only - Not available as a Standalone sale.

Interactive Whiteboard (D5510)

- 1) 55" interactive whiteboard Ships with Display, integrated computer and pen.
- 2) Optional portable stand for D5510. Standard flat screen wall mount can also be used
- 3) Intentionally Left Blank
- 4) Licensing for colaboration between up to 4 D5500's
- 5) Additional pen for D5500

Kofax - Kapow

- 1 Support is Required for all Kofax Products
- 2 Kapow Subscription parts include Support in the annual price
- 3 Partners can only sell perpetual licenses of Kapow if it is tied to a Kofax or Altosoft license sale.
- 4 KCU = Kapow Compute Unit -- defined as a unit of measure for how many operations a Kapow Katalyst RoboServer can perform in one second (and is unrelated to underlying server capacity).
- 5 Pricing of Kapow for Subscription is constructed of a line item for Kapow Custom Bundle with a Starter, Business or Advanced Bundle at minimum plus additional Production KCUs, Non Production KCUs, Enterprise KappZones (sold in packets of 10), Design Studio Seats and High Availability option.
- 6 Kapow Entry Bundle Perpetual (KP-ENT-PER-KEB) Requires KP-PS-STD 3 days training (24 hours)
- 7 Subcription Pricing is Annual Unless Noted Otherwise
- 8 Sales of Kapow perpetual license standalone will require the approval of Kofax management.
- 9 Standard Kofax Support Policies apply to Kapow Perpetual Licenses
- 10 10 PKCU,5 NPKCU,5 DSS,10 EKZ
- 11 2 Production KCUs, 1 Non-production KCU, 10 KappZone seats, 4 Design Studio seats
- 12 4 Production KCUs, 2 Non-production KCU, 30 KappZone seats, 4 Design Studio seats
- 13 4 Production KCUs, 2 Non-production KCU, 50 KappZone seats, 4 Design Studio seats, High availability
- 14 3 months, <3000 pages, <200,000 documents, 10 Production KCUs, 5 Design Studio seats, 10 KappZone seats
- 15 6 months, 3000-6000 pages, 200,000 to< 500,000 documents, 10 Production KCUs, 5 Design Studio seats, 10 KappZone seats
- 16 12 months, 6000-15000 pages, 500,000 to< 1,250,000 documents, 10 Production KCUs, 5 Design Studio seats, 10 KappZone seats
- 17 >12 months, >15000 pages, >1,250,000 documents, Production KCUs and KappZone seats TBD
- 18 Requires minimum purchase of \$5,000. Can only be ordered in multiples of 10.
- 19 \$10,000 + 20% of KappZone cost
- 20 15% of total subscription price for 24x7
- 21 List Part numbers of Products purchased below this part number; sum price of parts below
- 22 Requires KP-PS-STD 3 days training (24 hours). Fulfills 1 Production KCU, 1 Non-production KCU, 5 KappZone seats, and 2 Design Studio seats.
- 23 Minimum purchase of \$12,500. Can only be sold in multiples of 10.
- 24 \$25,000 + 20% of KappZone cost
- 25 20% of list. Calculation based on the total list price
- 26 36% of list. Calculation based on the total list price
- 27 48% of list. Calculation based on the total list price
- 28 28% of list. Minimum 100,000USD Price
- 29 52% of list. Minimum 100,000USD Price
- 30 72% of list. Minimum 100,000USD Price

Purchase /Rental / Full Maintenance

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CPC Plan with Minimum Copies Ricoh **MONTHLY** FIRST FIRST 30% COLOR Lanier Equipment **MONTHLY** Ricoh Savin Prints **Product Code** Reorder Reorder Developments and Options **VOLUME TARGET** 30% OF ALL RATE Group | Segment EDP Number Number Per Minute Prices Per Unit **RANGE** VOLUME VOLUME INCLUSIVE

Kofax - Total Agility

- 1) TotalAgility Support must be ordered separately. The TotalAgility pricing calculator can be found at http://internal.pricingconfigurator.kofax.com/ or the partner portal for authorized partners.
- 2) Price is for 4 Full Users and 10K pages per year. Enables all capture and transformation functionality in TotalAgility for this number of users and pages. Required with every new system order. Limit 1 per order.
- 3) Price is per additional concurrent user. Full users are typically internal users that have a unique TotalAgility login and full rights to all functionality. These full users are licensed based on concurrent access to the system.
- 4) Price is for unlimited number of limited users. Limited users are typically external users that have no TotalAgility system login and rights that are limited to submitting documents and checking process status.
- 5) Price is per additional block of 10K pages per year. Enables all capture and transformation functionality in TotalAgility for this page volume. Only capture activities decrement pages.
- 6) Price is 20% of total list price of production system.
- 7) Kofax Analytics for TotalAgility and Kofax Insight Analytics fo
- 8) Price must be calculated based on the total list price of the entire installation of TotalAgility onto which the license will be installed. Calculation must be made based on list price, not discounted prices. Solution provides use of pre-built dashboards only, no customization is permitted. Dashboards and
- 9) Price must be calculated based on the total list price of the entire installation of TotalAgility onto which the license will be installed. Calculation must be made based on list price. Allows users to map additional data from KTA database(s) only, no other data can be used. Users
- 10) Customers purchasing a public tenant share their TotalAgility 7 software (but not their configurations or data) with other customers. Customers purchasing the dedicated TotalAgility 7 system in the Cloud. The subscription contract is for a 12 month minimum communication.
- 11) Base configuration is 4 users and 10K PPY, and includes maintenance.
- 12) Base configuration is 30 users and 500K PPY, and includes maintenance.
- 13) One test/dev system included with new system purchase. 10%-of-production-list-price charge for each additional test/dev system. The included test/dev system provides the same number of users as the production system and 10% of the production system's capture volume. Additional test/dev system.
- 14) One DR system included with new system purchase. 10%-of-production-list-price charge for each additional DR systems. The included and additional DR systems contain the same number of production users and 10% of the production capture volume as one-time-use volume.
- 15) 90-day evaluation period can be extended per existing approval processes.
- 16) Eval system licensed with a base configuration, 20 additional concurrent users, limited users enabled, Insight Analytics for TotalAgility, and on-premise multi-tenancy enabled.
- 17) Eval system contains Cloud and On-Prem components and licenses: Cloud: base configuration, 20 additional concurrent users, limited users enabled, VM containing Insight Analytics for KTA. On-Prem: KTA Integration Server, Transformation Designer, Remote Linked Server, On-Prem Multi-Tenar
- 18) One-year license for internal training and demo purposes.
- 19) NFR system licensed with a base configuration, 20 additional concurrent users, limited users enabled, Insight Analytics for TotalAgility, and on-premise multi-tenancy enabled.
- 20) NFR system contains Cloud and On-Prem components and licenses: Cloud: base configuration, 20 additional concurrent users, limited users enabled, VM containing Insight Analytics for KTA. On-Prem: KTA Integration Server, Transformation Designer, Remote Linked Server, On-Prem Multi-Tenal
- 21) TotalAgility Support must be ordered separately. The TotalAgility AP Automation pricing calculator can be found at http://internal.pricingconfigurator.kofax.com/.
- 22) Includes 4 full concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); TotalAgility AP Framework; VRS Professional for production scanning; Kofax Reporting
- 23) Must have TA-AP-BASE01-0001; Includes 4 full concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); TotalAgility AP Framework
- 24) Allows for I full concurrent user and 40k annual page volume (10k invoices at 4 pages per invoice). Only available to those who have TA-AP-BASE01-0001 or TA-AP-BASE02-0002. See pricing calculator or contact marketing for gty 2+
- 25) Includes 4 concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); TotalAgility AP Framework; TotalAgility AP Analytics; VRS Professional for production scanning; Kofax Reporting
- 26) Must have TA Base Config TA-AP-BASE01-0001. Includes 4 concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); TotalAgility AP Framework; TotalAgility AP Analytics
- 27) Must have TA-AP-BASE02-0001 or TA-AP-BASE02-0002; Allows 10k invoices/yr. at 4 pages per invoice; and I full concurrent user. See pricing calculator or contact product marketing for qty 2+
- 28) Includes 4 concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); Total Agility AP Framework; Total Agility AP Insight Analytics; VRS Professional for production scanning; Kofax Reporting
- 29) Must have TA Base Config TA-AP-BASE01-0001. Includes 4 concurrent users and 40k annual page volume (allows 10k invoices at 4 pages per invoice); TotalAgility AP Framework; TotalAgility AP Insight Analytics
- 30) Must have TA-AP-BASE03-0001 or TA-AP-BASE03-0002; Allows 10k invoices/yr. at 4 pages per invoice; and I full concurrent user. See pricing calculator or contact product marketing for qty 2+
- 31) Allows for one (1) additional full concurrent user
- 32) Allows for unlimited number of limited users
- 33) Customers purchasing a public tenant share their TotalAgility software (but not their AP Automation configurations or data) with other customers. Customers purchasing the dedicated instance have their own dedicated TotalAgility and AP Automation system in the Cloud. The Cloud Service contract
- 34) Use price calculator to derive Cloud Service annual price. Note that price includes annual maintenance.
- 35) Minimum annual invoice volume of 120k required. Use price calculator to derive Cloud Service annual price. Note that price includes annual maintenance.
- 36) One test/dev system included with new system production system and 10% of the production system and 10% of the production system. The included test/dev systems are the production system and 10% of the production system.
- 37) Provides two (2) additional on-premise non-production systems, each with 10% of users and invoice volume. Only available to those who have the base configuration TA-AP-BASE**-0001 or TA-AP-BASE**-0002
- 38) Provides two (2) additional cloud non-production systems, each with 10% of users and invoice volume. Only available to those who have the base configuration TA-AP-BASE**-0001 or TA-AP-BASE**-0002

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NASPO ValuePoint - Connecticut (CPC Program)

Purchase /Rental / Full Maintenance

SUPPLEMENT #10

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△ _												
						Copies	Ricoh		CPC	Plan with N	linimum	
			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

39) Only available to those who have the AP Base Configuration TA-AP-BASE**-0001 or TA-AP-BASE**-0002. Provides same number of users and 10% of one-time-use invoice volume

Nuance AutoStore & Ouptut Manager

- 1 This product has high-volume pricing options. For more information on how to offer these discounts to customers and getting quotes, please contact your sales representative.
- 2 High-availability licenses are a bundle of two licenses to be applied to a single MFP where the second license is used for high-availability fail-over or load-balancing purposes only in an active-active or active-passive 2 configuration.
- 3 When upgrading from standard to high-availability, all licenses per instance must be upgraded.
- 4 Customers must specify device type upon fulfillment of device licenses. A full list of supported devices, can be found at http://www.notablesolutions.com/products/autostore/capture/multifunction-devices/
- 5 Unsupported devices require a File Import License to connect to the AutoStore solution.
- 6 Snaplt add on-on provides ability to auto populate fields using selected content.
- 7 2D barcode add-on provides ability to recognize 2D barcodes through QuickCapture interface.
- 8 File Import licenses include capture from Email (SMTP, POP3, and IMAP), Folder, FTP/SFTP sites, Multi-Poll, RightFax servers, and XML.
- 9 Battery Licenses are a one-time use consumption license that has no time limit on use.
- 10 A single pack of 20 of AutoCapture is available as part of the client bundle (under the bundle section).
- 11 To purchase WebCapture or Mobile please see the WebCapture Mobile section.
- 12 Production printers require Output Manager Production Printer Licenses.
- 13 Production printers are: □ o Black and White >160ppm. □ o Color >100 ppm.
- 14 Components of Network Printer Pack: Cost management, rules based print, print failover, reporting.
- 15 Output Manager Desktop Licenses include local print monitoring and web interface access.
- 16 Output Manager Desktop Licenses are also included in the Client Bundle see details in the Bundle section.
- 17 Customers must purchase the Basic Transform Module as a prerequisite for the Page Modification Add-on.
- 18 The non-production add-ons cannot be purchased in combination with production printer licenses.
- 19 Production Print versions of the add-ons are required in combination with production printer licenses.
- 20 Customers must purchase the Production Print version of the Basic Transform Module as a prerequisite for the input and output filters.
- 21 A single pack of 20 of WebCapture/Mobile is available as part of the client bundle (under the bundle section).
- 22 Some functions of Mobile will require the purchase of Output Manager or AutoStore licenses.
- $23\ \mathsf{To}\ \mathsf{purchase}\ \mathsf{AutoCapture}\ \mathsf{Please}\ \mathsf{see}\ \mathsf{the}\ \mathsf{AutoCapture}\ \mathsf{Additional}\ \mathsf{Products}\ \mathsf{section}.$
- 24 Client Bundles include AutoCapture, WebCapture/Mobile, and OM Desktop offerings.
- 25 To purchase WebCapture / Mobile or AutoCapture please see the WebCapture Mobile and AutoStore sections respectively.

<u>Ojectif Lune</u>

- 1) Software license, governed by the EULA, one instance
- 2) OL Care yearly, one is required per software license, may purchase up to 5 years
- 3) OL Care annual renewal of existing licensed software, may purchase up to 5 years
- 4) OL Care Re-Entry, for customers with lapsed OL Care, to rejoin for one year then they revert back to the normal Renewal rate in footnote 3
- 5) This item is fulfilled electronically, there is no physical shipment
- 6) This item requires a physical shipment.

RIS

- 1. MFP Base Option Must always be purchased, includes Admin, Authentication, Copy tracking & Reporting
- 2. Each Product includes 1 Year of M&S; Additional Years of M&S must be purchased to match the term of the Lease/Purchase

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			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- 3. MFP Secure Print Option to Base; Includes MFP Print Tracking/Reporting and follow-me type printing. Additional Options available
- 4. Scanning Option for Base can be combined with Secure Print/Base, includes Secure Scan-to-email, folders, SSO, Scan/Fax tracking & Reporting additional Options available

to 1 Create

1) Ricoh 1 to1 Create Basic subscription includes access to all campaign templates (Postcard, email, microsite, brochure, flyer, business card, calendar, rack card, etc.). USA Data list acquisition tool/Self learning video, download high resolution PDF for print/ PODi case studies & value calculators/ can 2) Ricoh 1 to1 Create Advance subscription includes all basic subscription services plus skeleton templates to create customer's own campaign templates. Note: Sending email, purchasing list from USA Data, and creating PURL are not included in subscription and require separate fee

PACE

- 1 Appliance (Server) Includes: Estimating, Job Control, Data Collection, Job Costing, Inventory, Purchasing, Job Shipments, Job Billing, Accounts Receivable, Job History, ePaceStation, 5 full system users and 5 data collection users.
- 2 per workstation location
- 3 An additional manufacturing location that receives a license to the same modules as license to the same modules as license for the core system. An additional site license is not required for sales or remote service locations that have no manufacturing capabilities
- 4 (1-3 people at remote site utilizing the same server) (requires EFI approval)
- 5 (4-7 people at remote site utilizing the same server) (requires EFI approval)
- 6 8-10 people at remote site utilizing the same server) (requires EFI approval)
- 7 (includes Outlook Plug In)
- 8 (requires Price List Quoting)
- 9 [Est Reg/Job Status/Proof/CO/Web Activity]
- 10 Item carries a \$0 licence cost, but does have a maintenance cost, order both items
- 11 pricing is per site
- 12 Includes Job Planning and Prioritization, Base Scheduling, Optimized Loading, What If Scenarios, Switchover Modules
- 13 (includes eight modules: Alerts, Translations, Defaults, Fields/Lists, Forms/Object Contexts, Objects, Database Views, API Modules)
- 14 all scales sold separately
- 15 (mandatory for each AC3000 and Paper Monitor)
- 16 (recommended for use with AC1000)
- 17 recommended for use with AC3000)
- 18 (mandatory for nonMatrix upgrades)
- 19 Includes: configuration of database, operating system, web reporting engine, web repo
- 20 (requires customer sourced hardware & VM software)
- 21 Includes: configuration of database, operating system, web reporting engine, web server, remote connectivity, and system configuration. Support includes upgrades / patches for [database, operating system, web reporting engine], repair if inoperable and assurance that software release has been te
- 22 Includes: configuration of database, operating system, web reporting engine, web server, remote connectivity, and system configuration. Support includes upgrades / patches for [database, operating system, web reporting engine], repair if inoperable and assurance that software release has been te
- 23 Includes: configuration of database, operating system, web reporting engine, web server, remote connectivity, and system configuration. Support includes upgrades / patches for [database, operating system, web reporting engine], repair if inoperable and assurance that software release has been te
- 24 Pace Maintennace includes access to technical support via phone and email, access to all system upgrades and updates during the term of the maintenance contract, and in the case of major upgrades, application of such upgrades as a service.
- 25 The Two-day Onsite and Additional Onsite Day professional services line items are used to provide the various onsite portions of Pace implementation and include trainer travel and expenses.
- 26 Includes: Accounts Receivable, Accounts Payable, General Ledger, PaceStation and one Additional Company license. Allows financial roll-up of multiple company databases into a consolidated entity for financial reporting purposes.
- 27 Enables the set up of an additional company's records to accommodate multiple site locations (including international locations)
- 28 Onsite in Jacksonville, FL at EFI location, customer responsible for T&E
- 29 Includes EFI resource T&E
- 30 Contains: Estimating, Job Control, Account Receivables, Job Billing, Job History, Job Shipments, PaceStation for a company with one manufacturing location. The number of users are defined as standard core system users.

Purchase /Rental / Full Maintenance

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			Ricoh	Savin	Lanier	Prints	Equipment	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR
	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
L			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- 1 Annual Maintenance and Support (AM&S) must be ordered with this product and is available as a separate line item. AM&S includes software major and minor version updates and hot fixes. AM&S extends 12 months from the date of original software activation and must be kept current for license key
- 2 Every iMFP also requires a dedicated Uniprint Xtra device License. Contact your Pharos Sales Rep to verify customer's license parameters.
- 3 JAVA must be preloaded on the MFP prior to loading iMFP. JAVA card available as a separate line item dependent on MFP model. JAVA card available as an option with each MFP
- 4 SOW required in instances when major uppgrades or new environment installs take place. Minor add-ons e.g. iMFP license ded, requires no SOW. Contact Pharos representative for assistance. SOW's must be attached to the sales order.
- 5 Product has 1 year manufacturer warranty
- 6 Travel expenses not included
- 7 Hardware Extended Warranty (EW) only available at time of initial purchase. EW is not renewable.
- 8 Annual Maintenance & Support is calculated based on the MSRP of the Software.

PrintNet Solutions

- 1 CopyNet Light is the core Web Based Print Mangement Solution module that includes features such as; Web Based File Uploading, Web Based File Job Submissions, Real Time File Converter, Customer Job Pre-proofing and more...
- 2 CopyNet Base includes all features of Light plus many more. Please refer to feature chart matrix located on InfoCenter
- 3 CopyNet Forms includes all features of Light plus many more. Please refer to feature chart matrix on InfoCenter.
- 4 CopyNet Education includes all features of Light plus many more. Please refer to feature chart matrix on InfoCenter.
- 5 The Cedit Card Option is available for CopyNet Light, Base, Forms and Education. This Optional module provides Credit Card Check Out of and On-Line Order through Authorize. Net.
- 6 All CopyNet Solution pricing includes Cloud based deployment for Initial Product SetUp, Webinar Training, Built in Video Training Support, Email & Call Center Support.
- 7 Any Custom Programming, Database Connections (i.e. LDAP) and environment specific programming or onsite training please contact PrintNet Solutions area representative for Quote & SOW.

PPDM NX

- 1 Licensed by Desktop User, Server Software included
- 2 Requires Ordering V109A-M01-4.0-1Y-PS1 for new M&S
- 3 Requires Ordering V109A-MG8-4.0-1Y-PS1 for new M&S
- 4 Requires Ordering V109A-MH0-4.0-1Y-PS1 for new M&S
- 5 Requires Ordering V109A-MH1-4.0-1Y-PS1 for new M&S
- 6 Requires Ordering V109A-MH2-4.0-1Y-PS1 for new M&S

PPDM 2016

- 1. Licensed by PC, includes 1 year M&S
- 2. Addditional Year of M&S per PC license
- 3. Free upgrade from PPDM NX to PPDM 2016 Requires additional year of M&S
- 4. Requires proof of current PPDM NX product with active M&S
- 5. Paid upgrade from V1,V2,V3 to PPDM 2016 Requires additional year of M&S
- 6. Requires license key from PPDM V1, V2, V3 to order. No orders will be accepted without it.
- 7. Site License for PPDM 2016 requires a special quote through Product Marketing and is for orders over 250 licenses only.

Remark

- 1: Installation Requires Custom Quote from Vendor (SOW)
- 2: An OMR Station is a shared computer that any number of teachers can share for processing forms with Remark Test Grading Edition
- 3: One copy of the software is installed and there is no limit to the number of Instructor Profiles that can be added to that copy.
- 4: Teachers must physically be on the computer where the OMR Station is loaded in order to use the software

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roup	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	
•	oup	roup Segment	roup Segment Product Code EDP	Product Code Reorder EDP Number	Product Code Reorder Reorder Number Number	Ricoh Savin Lanier Prints Product Code Reorder Reorder Developments EDP Number Number Per Minute	Ricoh Savin Lanier Prints Equipment and Options	Ricoh Savin Lanier Prints Equipment MONTHLY Toup Segment Product Code Reorder Reorder Developments and Options EDP Number Number Per Minute Prices Per Unit Ricoh Savin Lanier Prints Equipment and Options Full Prints Equipment Prints Equipment and Options Full Prints Equipment Prints Equipment and Options Full Prints Equipment Prints Equipment And Options Full Prints Equipment Prints Equipment And Options Full	Ricoh Savin Lanier Prints Equipment MONTHLY MONTHLY Proup Segment Product Code Reorder Reorder Developments and Options EDP Number Number Per Minute Prices Per Unit RANGE VOLUME	Ricoh Savin Lanier Prints Equipment MONTHLY MONTHLY FIRST And Options Product Code Reorder Reorder Number Per Minute Prices Per Unit RANGE VOLUME VOLUME	Ricoh Savin Lanier Prints Equipment MONTHLY MONTHLY FIRST FIRST 30% Product Code Reorder Reorder Number Per Minute Prices Per Unit RANGE VOLUME VOLUME INCLUSIVE

5: The OMR Station is a one-time purchase and annual support and maintenance is included for one year. Annual support and maintenance can be renewed annually

Ricoh Advanced Legal Workflow

- 1 Includes 1 year of Maintenance & Support (M&S)
- 2 Add additional years of Maintenance & Support (M&S) to cover term of lease.

Ricoh Electronic Data Exchange

- 1 Requires Intersystems HEALTHSHARE HS4 license
- 2 Requires upgrade to HS4 license to include DOCXT
- 3 Requires REDE Server License
- 4 Requires Workflow Viewer
- 5 This development environment includes a set of licenses that mimicks production for testing purposes only.
- 6 This is a Fixed Fee Implementation for the Patient Directory Configuration.
- 7 This labor code is hourly based and used on all installs in various amounts based on scope.
- 8 MDM HL7 message type called Medical Document Management
- 9 ADT HL7 message type called Admit, Discharge, and Transfer
- 10 Block of time hours can be utilized post implemention to provide engineering / custom configuration changes.
- 11 Can be integrated on a Ricoh whiteboard such as the D5510 via customized whiteboard firmware available from the Visual Communications engineering team.
- 12 Includes software updates and helpdesk support. (Software updates may require Ricoh Professional Services).

Ricoh Integrated Cloud Environment (ICE)

- (1) All MFPs require the optional Browser Unit or Smart Op Panel
- (2) TS (IT) will need to install and configure
- (3) Std Pkg w/OCR is Required
- (4) Sold per MFP
- (5) Use for one year subscription or for 1st year of multiple year subscription for each MFP
- (6) Use for subsequent years of multiple year subscription for each MFP.
- (7) For one year subscription for 1 MFP, order qty 1 of ICEOCR-PS1. For three year subscripton for 1 MFP, order qty 1 of ICEOCR-PS1 and qty 2 of ICEMFPRENEW-PS1
- (8) This package adds Mobile print functionality by email only (add PrintCloud option for full Mobile Print functionality)
- (9) Sold per customer account
- (10) Must be included with Education MFP
- (11) Annual Subscription order qty by number of years, ex: 5 years order qty of 5
- (12) Required for Blackboard Learn connector
- (13) Up to 5000 users for each pack.If more users are required then order multiples; ex. If 10,000 users then order 2 packs

Saurel

- 1 Includes 1 year Maintenance & Support (M&S)
- 2 Each additional year of M&S. Increase quantity to add multiple years to match the term of the customer's contract
- 3 One month term/subscription, no renewal, repurchase required
- 4 Includes Maintenance & Support (M&S)

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Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
		EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

5 Fixed Fee

StreamLine NX

- 21) Requires the stand, streamline nx license & card reader to complete PRS
- 26) Support desk unable to resolve issue over the phone. Support desk sends exchange request to Depot Services. Depot sends replacement unit to customer with prepaid return label. The customer packages and attaches return label and ships back to Ricoh. If customer does not return within 15 day

Total Flow Path

- 1) Path is a workflow integrator that allows different systems to speak to each other, reducing gaps and streamlining steps to create a smoother, more linear automated workflow process. Path has several built-in extensions as well as optional extensions
- 2) Allows retrieving orders from a PTI Marcom Central web store. Allows the user to associate job tickets to the web store SKUs. Allows providing feedback to the Marcom Central store about the status of the order. Requires PTI Web Services and Data Feeds (29028-PS1) with annual support (10027-
- 3) Allows retrieving orders from a RSA WebCRD web store. Retrieves the job tickets from the RSA WebCRD web store. Allows providing feedback to the RSA WebCRD store about the status of the order.
- 4) Submits jobs to a PlanetPress server for VDP composition. Retrieves the composed job for further processing.
- 5) Submits jobs to a FusionPro Producer server for VDP composition. Retrieves the composed job for further processing.
- 6) Allows submitting jobs to a printer driven by an EFI Fiery controller. Automatically captures media catalog information. Z) Allows submitting jobs to Enfocus PitStop Server for preflight result and/or the modified job file. Preflight profiles can be selected either directly or through
- 7 Allows submitting jobs to Enfocus PitStop Server for preflight and captures the preflight result and/or the modified job file. Preflight profiles can be selected either directly or through the use of business rules.
- 8) Allows submitting jobs to Ultimate Impostrip OnDemand Automation for imposition. Imposition profiles can be selected either directly or through the use of business rules.
- 9) Accepts jobs from Avanti Slingshot through a JMF/JDF interface and provides status updates and job information back to Avanti Slingshot. Requires Avanti Path Integration (100R10002-PS1) and Annual Service support (400R10002-PS1)
- 10) MANDATORY TO INCLUDE 1 YEAR PHONE SUPPORT or UPGRADE TO PHONE SUPPORT WITH ONSITE SUPPORT. Includes phone support for 12 months and bug fixes . For multiple years please change the quantity amount on your order.
- 11) MANDATORY TO INCLUDE 1 YEAR PHONE SUPPORT or UPGRADE TO PHONE SUPPORT (coordination with PPSC call center and production engineer required if necessary). This 12 month upgrade includes onsite support and phone support, as well as bug fixes.

VPSX

- 1 Price is determined by the total number of definitions of output devices and/or specified users supported by all VPSX® systems at a single location.
- 2 Do not combine bands. Supported capacity will be sold in blocks shown on the price sheet e.g., if you have 60 printers, you must license capacity for 100
- 3 License fees for additional output devices in excess of 1000 will be sold in blocks of 100.
- 4 User capacity will be sold in blocks of Maximum Users
- 5 Price is determined according to the maximum number of users submitting jobs from a mobile device
- 6 Innovate/Mill requires that at least one Transform product also be licensed
- 7 Pricing is per printer/MFP device that the software supports.
- 8 Software will be sold in minimum increments of 50 printers/MFP devices (HP, Lexmark, Xerox and Ricoh).
- 9 MFPsecure for HP, Lexmark, Xerox and Ricoh includes VPSX/Secure Delivery and may be exchanged for any other supported platform at no additional cost
- 10 MFPsecure for XT requires MFPsecure XT hardware components (see footnote 22), includes VPSX/Secure Delivery
- 11 VPSX Secure Delivery server service which provides integration to Equitrac & Pharos.
- 12 Price is determined according to the number of users supported by all PageCenterX® systems at a single location.
- 13 User capacity will be sold in blocks of Total Users shown on the price sheet. e.g, If you need 60 Total Users you must license capacity for 100 Total Users.
- 14 License fees for additional users in excess of 1000 Total Users will be sold in 100 user blocks
- 15 Dedicated or Concurrent license model per single location allowed.
- 16 Requires PageCenterX
- 17 Pricing is per workstation that is registered to PageCenterX
- 18 Licensed in minimum increments of 5 workstations.
- 19 The number of licensed workstations must be less than or equal to the total number of users licensed for PageCenterX.
- 20 Transform product may be installed on any server on which VPSX® or PageCenterX® is licensed

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	Group	Segment	Product Code	Reorder	Reorder	Developments	and Options	VOLUME	TARGET	30% OF	ALL	RATE
Ĺ			EDP	Number	Number	Per Minute	Prices Per Unit	RANGE	VOLUME	VOLUME	INCLUSIVE	

- 21 Supports PC Prox Plus II (color Black) RDR80081AKU-DS or PC Prox Plus II (color Pearl) RDR80081APU-DS
- 22 Requires RFID card reader kit KT80581AKU4-DS
- 23 Generic Transform EDP code Identify Transform by name on order form.
- 24 Annual Rates VPSX solution is a multi-year subscription (3 year minimum) billed annually with a 3% annual increase over the term.
- 25 Non-Chargeable Interface
- 26 Includes a license for FormPort Designer for use on two (2) workstations. Additional workstations of FormPort Designer must be licensed.
- 27 EDP codes designated to Catholic Health Initiatives / M & S adjusted yearly

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
0.0039	20,000 - 110,000	99,000	29,700	0.0160		0.0039
0.0039	20,000 - 110,000	99,000	29,700	0.0177		0.0039
				0.0014		
				0.0014		
				0.0002		
				0.0018		
				0.0059		
				0.0011		
				0.0023		
				0.0065		
				0.0292		
				0.0016		
				0.0014		
				0.0162		
				0.0029		
				0.0077		
				0.002		
				0.0019		
				0.0001		
				0.002		
				0.0012 0.004		
				0.004		
				0.0001		
				0.0005		
				0.0081		
				0.0001		
				0.0005		
				0.0001		
				0.0001		
				0.0005		
				0.0003		
				0.0028		
				0.0137		
				0.0003		
				0.001		
				0.0004		

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0024		
				0.0103		
				0.0067		
				0.003		
				0.0017		
				0.0027		
				0.0007		
				0.0014		
				0.0008		
				0.0024		
				0.001		
				0.0133		
				0.0013		
				0.0247		
				0.0053		
				0.0104		
				0.0084		
				0.0081		
				0.0034		
				0.0276		
				0.0038		
				0.0003		
				0.0059		
				0.0003		
				0.0003		
				0.0003		
				0.0003		
				0.0003		
				0.0003		
				0.0006		
				0.0012		
				0.0011		
				0.0006		
				0.0008		
				0.0002		
				0.0001		

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
0.0037	30,000 - 160,000	134,400	40,320	0.0162		0.0037
				0.001		
				0.001		
				0.0001		
				0.0013		
				0.0044		
				0.0008		
				0.0017		
				0.0048		
				0.0215		
				0.0011		
				0.001		
				0.0119 0.0021		
				0.0021		
				0.0037		
				0.0014		
				0.0001		
				0.0015		
				0.0009		
				0.003		
				0.0001		
				0.0007		
				0.0004		
				0.0059		
				0.0001		
				0.0004		
				0.0001		
				0.0002		
				0.0004		
				0.0002 0.0021		
				0.0021		
				0.0101		
				0.0002		
				0.0007		
				0.0018		
				0.0076		

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0049		
				0.0022		
				0.0012		
				0.002		
				0.0005		
				0.0011		
				0.0006		
				0.0017		
				0.0008		
				0.0098		
				0.001		
				0.0182		
				0.0039		
				0.0077		
				0.0062		
				0.0059		
				0.0025		
				0.0203		
				0.0028		
				0.0002		
				0.0043		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0005		
				0.0009		
				0.0008		
				0.0004		
				0.0001		
0.0035	40,000 - 275,000	195,000	58,500	0.0143		0.0035
0.0033	70,000 - 213,000	193,000	30,300	0.0143		0.0033

	CPC Plan without Minimum MONTHLY MONTHLY FIRST FIRST 30% COLOR CPC									
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC				
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE				
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES				
				0.0007						
				0.0001						
				0.0009						
				0.003						
				0.0005						
				0.0012						
				0.0033						
				0.0148						
				0.0008						
				0.0007						
				0.0082						
				0.0015 0.0039						
				0.0039						
				0.001						
				0.0001						
				0.001						
				0.0006						
				0.0021						
				0.0001						
				0.0005						
				0.0003						
				0.0041						
				0.0003						
				0.0001						
				0.0001						
				0.0003						
				0.0002 0.0014						
				0.0014						
				0.0002						
				0.0005						
				0.0002						
				0.0012						
				0.0052						
		1		0.0034						

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0015		
				0.0008		
				0.0014		
				0.0003		
				0.0007		
				0.0004		
				0.0012		
				0.0005		
				0.0068		
				0.0007		
				0.0126		
				0.0027		
				0.0053		
				0.0043		
				0.0041		
				0.0017		
				0.014		
				0.0019		
				0.0002		
				0.003		
				0.0001		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0003		
				0.0006		
				0.0006		
				0.0003		
				0.0001		
0.0068	30,000 - 160,000	55,000	16,500	0.1279	0.0480	0.0068
	,	25,550	,	0.0771	1.0.50	2.0000
				0.0244		
				0.0069		
1	ı			0.0009		I

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0003		
				0.0016		
				0.0026		
				0.0186		
				0.0043		
				0.0026 0.0247		
				0.0247		
				0.0016		
				0.0013		
				0.0007		
				0.0006		
				0.001		
				0.0001		
				0.0041		
				0.0116		
				0.0526		
				0.0028		
				0.0025		
				0.0291 0.0052		
				0.0032		
				0.0135		
				0.0232		
				0.0015		
				0.0015		
				0.0015		
				0.0017		
				0.0015		
				0.0015		
				0.0017		
				0.024		
				0.0445 0.0188		
				0.0006		
				0.0006		
				0.0132		
				0.0062		
	ı			1 3.3332		

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0497		
				0.0068		
				0.0236		
				0.0096		
				0.0477		
				0.0105		
				0.0159		
				0.0053		
				0.0027		
				0.0033		
				0.0019		
				0.0014		
				0.0033		
				0.0042		
				0.0015		
				0.0024 0.0015		
				0.0015		
				0.0039		
				0.0020		
				0.0039		
				0.0000		
				l l		I.
0.0068	30,000 - 160,000	66,000	19,800	0.1304	0.0480	0.0068
				0.0794		
				0.0203		
				0.0058		
				0.0003		
				0.0014		
				0.0022		
				0.0155		
				0.0036		
				0.0022		
				0.0206		
				0.0014		
	 	ı		0.0012		I
				0.0006		1

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0005		
				0.0008		
				0.0001		
				0.0034		
				0.0097		
				0.0438		
				0.0023		
				0.0021		
				0.0243		
				0.0043		
				0.0115		
				0.0121		
				0.0193		
				0.0013		
				0.0013		
				0.0013		
				0.0014		
				0.0013		
				0.0012		
				0.0014		
				0.02		
				0.0371		
				0.0156		
				0.0005 0.0127		
				0.0127		
				0.0121		
				0.0052		
				0.0057		
				0.0037		
				0.0197		
				0.008		
				0.0397		
				0.0088		
				0.0132		
				0.0044		
				0.0022		
				0.0028		
				0.0016		

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0012		
				0.0028		
				0.0035		
				0.0012		
				0.002		
				0.0013		
				0.0049		
				0.0022		
				0.0193		
				0.0033		
0.0037 1	8,000,000 - 95,000	82,000	24,600	0.0246		0.0037
	8,000,000 - 95,000	82,000	24,600	0.0307		0.0035
		•	,	0.0017		
				0.0002		
				0.0022		
				0.0072		
				0.0013		
				0.0078		
				0.0035		
				0.0093		
				0.0024		
				0.0023		
				0.0002		
				0.0011		
				0.0006		
				0.0097		
				0.0166		
				0.0004		
				0.0012		
				0.0005		
				0.0029		
				0.0125		
				0.0028		
				0.0020		
				0.0019		
				0.0017		
11		ı İ		0.0017		I

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		
				0.0195				
				0.0001				
				0.0003				
				0.0021				
				0.0068				
				0.0004				
				0.0001				
				0.0001				
				0.0006				
				0.0074				
				0.0071 0.0003				
				0.0003				
				0.0004				
				0.0004				
				0.0004				
				0.0004				
				0.0007				
				0.0015				
				0.0013				
				0.0161				
				0.0299				
				0.0126				
				0.0004				
				0.0102				
				0.0097				
				0.0042				
				0.0333 0.0046				
				0.0040				
				0.0002				
				0.0002				
				0.0081				
				0.002				
				0.0033				
				0.0008				
				0.0017				
				0.001				
				0.0029				

			lan without			
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0012		
0.0067	275,000 - 550,000	300,000	90,000	0.0296		0.0067
0.000.		000,000	55,555	0.0024		
				0.0028		
				0.0002		
				0.0004		
				0.0095		
				0.0065		
				0.0123		
				0.0012 0.0175		
				0.0175		
				0.0034		
				0.000		
				0.0004		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0002 0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002 0.0004		
				0.0004		
				0.0004		
				0.0005		
ı	ı					•

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0005		
				0.0006		
				0.0006		
				0.0006		
				0.0006		
				0.0006		
				0.0006		
				0.0009		
				0.0009		
				0.0009		
				0.0012		
				0.0009		
				0.0014 0.0015		
				0.0013		
				0.0014		
				0.0014		
				0.0035		
				0.0018		
				0.0023		
				0.0023		
				0.0028		
				0.0028		
				0.002		
				0.002		
				0.002		
				0.0023		
				0.0028		
				0.0037		
				0.0031		
				0.0031		
				0.0031 0.0031		
				0.0031		
				0.0034		
				0.0032		
				0.0035		
				0.0035		
				0.0047		
				0.0035		

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0037		
				0.0117		
				0.0117		
				0.0117		
				0.0051		
				0.0052		
				0.0052		
				0.0052		
				0.0052 0.0053		
				0.0055		
				0.0075		
				0.0075		
				0.0058		
				0.008		
				0.0094		
				0.0094		
				0.0096		
				0.0112		
				0.0176		
				0.0081		
				0.0037		
				0.0006		
				0.0045		
				0.0045		
				0.0045 0.0077		
				0.0077		
				0.0061		
				0.0061		
				0.0061		
				0.0077		
				0.0077		
				0.003		
				0.014		
				0.0015		
				0.0011		
				0.0117		
ı I	I	l l		0.0039		

CPC
OVERAGE RATES VOLUME TARGET VOLUME 30% OF VOLUME ALL INCLUSIVE RATE RATES OVERAGE RATES 0.0158 0.0533 0.0008 0.0008 0.0008 0.0008 0.0008 0.0008 0.00142 0.0034 0.0034 0.0034 0.0034 0.0034 0.0034 0.0034 0.0034 0.0034 0.0034 0.0034
0.0158 0.0533 0.0008 0.0008 0.0008 0.0142 0.0301 0.0034 0.0199 0.0028
0.0533 0.0008 0.0008 0.0008 0.0142 0.0301 0.0034 0.0199 0.0028 0.0034
0.0008 0.0008 0.0008 0.0142 0.0301 0.0034 0.0199 0.0028 0.0034
0.0008 0.0008 0.0142 0.0301 0.0034 0.0199 0.0028 0.0034
0.0008 0.0142 0.0301 0.0034 0.0199 0.0028 0.0034
0.0142 0.0301 0.0034 0.0199 0.0028 0.0034
0.0301 0.0034 0.0199 0.0028 0.0034
0.0034 0.0199 0.0028 0.0034
0.0199 0.0028 0.0034
0.0028 0.0034
0.0034
[
0.0005
0.0009
0.0061
0.0003
0.0068
0.0514
0.0082
0.0016
0.002
0.0005
0.0063 550,000 - 1,000,000 750,000 225,000 0.0203 0.0063
0.001
0.001
0.0001
0.0001
0.0038
0.0026
0.0049
0.0005
0.007
0.0014
0.0014
0.0002

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001 0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0003		
				0.0003		
				0.0004		
				0.0004		
				0.0004		
				0.0005		
				0.0004		
				0.0006		
				0.0006		
				0.0006		
				0.0006		
				0.0014		
				0.0014 0.0007		
				0.0007		
1	I	1	I	0.0009		I

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0009		
				0.0011		
				0.0011		
				0.0008		
				0.0008		
				0.0008		
				0.0009		
				0.0011		
				0.0015		
				0.0013		
				0.0013		
				0.0013		
				0.0013		
				0.0013 0.0015		
				0.0013		
				0.0013		
				0.0014		
				0.0019		
				0.0014		
				0.0015		
				0.0047		
				0.0047		
				0.0047		
				0.002		
				0.0021		
				0.0021		
				0.0021		
				0.0021		
				0.0021		
				0.003		
				0.003		
				0.003		
				0.0023		
				0.0032		
				0.0037		
				0.0038 0.0039		
				0.0039		
				0.0043		
ı	I	1	I	0.007		ı

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0032		
				0.0015		
				0.0002		
				0.0018		
				0.0018		
				0.0018		
				0.0031		
				0.0032		
				0.0024		
				0.0024 0.0024		
				0.0024		
				0.0031		
				0.0012		
				0.0056		
				0.0006		
				0.0004		
				0.0047		
				0.0016		
				0.0063		
				0.0213		
				0.0003		
				0.0003		
				0.0003 0.0057		
				0.0037		
				0.0013		
				0.008		
				0.0011		
				0.0014		
				0.0004		
				0.0002		
				0.0004		
				0.0024		
				0.0001		
				0.000=		
				0.0027		
				0.0205		
1 1	I	I	1	0.0033		l I

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0006		
				0.0008		
				0.0002		
		_				
0.0063	1,000,000 +	1,250,000	375,000			0.0063
				0.0006		
				0.0007		
				0.0004		
				0.0001		
				0.0023		
				0.0023		
				0.0013		
				0.0003		
				0.0042		
				0.0008		
				0.0008		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0001		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0002		
				0.0003		
				0.0002		
				0.0003		
				0.0004		
				0.0003 0.0003		
				0.0003		
				0.0008		
				0.0004		
				0.0005		
				0.0005		
				0.0007		
				0.0007		
				0.0005		
				0.0005		
				0.0005		
				0.0006		
				0.0007		
				0.0009		
				0.0008		
				0.0008		
				0.0008		
				0.0008 0.0008		
				0.0008		
				0.0009		
				0.0008		
				0.0008		
				0.0011		
				0.0008		

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0009		
				0.0028		
				0.0028		
				0.0028		
				0.0012		
				0.0013		
				0.0013 0.0013		
				0.0013		
				0.0013		
				0.0013		
				0.0018		
				0.0018		
				0.0014		
				0.0019		
				0.0022		
				0.0023		
				0.0023		
				0.0027		
				0.0042		
				0.0019		
				0.0009		
				0.0001		
				0.0011 0.0011		
				0.0011		
				0.0011		
				0.0019		
				0.0015		
				0.0015		
				0.0015		
				0.0019		
				0.0019		
				0.0007		
				0.0034		
				0.0003		
				0.0003		
				0.0028		
ı İ	I	I	I	0.0009	1	l

		CPC P	lan without	Minimum		
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES
				0.0038		
				0.0128		
				0.0002		
				0.0002		
				0.0002		
				0.0034		
				0.0072		
				0.0008		
				0.0048		
				0.0007		
				0.0008		
				0.0002		
				0.0001		
				0.0002		
				0.0015		
				0.0001		
				0.0016		
				0.0123		
				0.002		
				0.0004		
				0.0005		
				0.0001		

	CPC Plan without Minimum								
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

orts up to 11" x 17" paper, Auto Duplex.

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

s with Starter Toner that yields 1,500 prints (ISO/IEC 19752) as with Starter Toner that yields 1,500 prints (ISO/IEC 19752)

x (T.38) and Fax Forwarding to Email functions require the HDD Option Type 301(EDP Code 007168MIU).

	CPC Plan without Minimum								
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

sing Web Image Monitor, Delivering files received by fax and Encryption and Signature for Internet Fax/E-mail. Data Overwrite and HDD Encryption are available when the HDD is installed.

rtridge that yields 6,000 prints.

s output capacity to 600 sheets. Ships with Starter All-in-One Cartridge that yields 6,000 prints. sher is provided standard. Ships with Starter All-in-One Cartridge that yields 6,000 prints.

	CPC Plan without Minimum								
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

provided standard. Ships with Starter Toner that yields 10,000 prints (ISO 19752). provided standard. Ships with Starter Toner that yields 10,000 prints (ISO 19752).

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

not pre-installed in the mainframe, however, the Java VM data itself is stored in the mainframe.

	CPC Plan without Minimum								
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

re-installed in the mainframe, however, the Java VM data itself is stored in the mainframe.

	CPC Plan without Minimum								
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

	CPC Plan without Minimum					
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES

		CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

on, Scan to and Print from USB/SD card.

		CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

pport. Ships with Starter All-in-One Cartridges that yield 1,000 prints. pport. Ships with Starter All-in-One Cartridges that yield 1,000 prints.

hernet, HDD Encryption. The standard DOSS included with the mainframe is ISO 15408 certified.
er, 10/100/1000Base-T/TX Ethernet, HDD Encryption. The standard DOSS included with the mainframe is ISO 15408 certified.

		CPC Plan without Minimum							
(СРС	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
ov	ERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
R	ATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

be installed in a remote fax network.

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

h the mainframe is not ISO 15408 certified). HDD Encryption & included DOSS is now ISO 15408 Certified.

		CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

3909) cannot be installed on the same device. e an ISO 15408 Certified version of DOSS.

		CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

		CPC Plan without Minimum								
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC				
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE				
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES				

1 USB/SD Card, 2GB RAM & 250GB HDD. Envelope feeding via standard 2nd paper drawer & bypass tray. (The standard DOSS included with the mainframe is not ISO 15408 certified). s 8.5" x 11". 417270) or Cabinet Type F (100478FNG).

orts Paper Sizes up to 12"x18". 417484) Internal Finisher SR3130 (500 Sheet Internal Finisher. 5 -8.5"x11" Sheet Staple Capacity. Supports Paper Sizes up to 12"x18". 417589). Internal Finisher. 5 -8.5"x11" Sheet Staple Capacity. Supports Paper Sizes up to 12"x18". 417589.

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

each connection, and you can use one machine to print from different network segments.

es of 1's and 0's. This process makes any effort to access and reconstruct residual image data virtually impossible and reduces risk of information theft by performing a three-pass overwrite to data written to the MFP's hard drive.

		CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

1 USB/SD Card, 2GB RAM & 250GB HDD. Envelope feeding via standard 2nd paper drawer & bypass tray. (The standard DOSS included with the mainframe is not ISO 15408 certified). s 8.5" x 11". 417270) or Cabinet Type F (100478FNG).

eet Saddle Stitch Capacity, Supports Paper Sizes up to 12"x18". 417488). Finisher SR3210 (1,000 Sheet External Finisher. 50 -8.5"x11" Sheet Staple Capacity. Supports Paper Sizes up to 12"x18". 417483). Finisher SR3230 (3,000 Sheet External Finisher. 50 -8.5"x11" Sheet Staple Capacity. Supports Paper Sizes up to 12"x18". 417483).

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

each connection, and you can use one machine to print from different network segments.

es of 1's and 0's. This process makes any effort to access and reconstruct residual image data virtually impossible and reduces risk of information theft by performing a three-pass overwrite to data written to the MFP's hard drive.

		CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

19752

at yields 10,400 prints (6% coverage, 3pg/job).

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

hat yields 3K prints @5% coverage.

	CPC Plan without Minimum								
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

yields 3,000 prints @5% coverage, 2 pages/job.

yields 3,000 prints @5% coverage, 2 pages/job.

.

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

		CPC Plan without Minimum							
	CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
(OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
	RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

eature.

n & DOSS. Note: VM card is not pre-installed in the mainframe, however, the Java VM data itself is stored in the mainframe. The Locking Paper Feed Unit PB 3220TE (417660) is required with the Education MFP.

		CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

nframe, however, the Java VM data itself is stored in the mainframe. The Locking Paper Feed Unit PB3220TE (417660) is required with the Education MFP.

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

) Encryption, Java VM Card, Scan to/Print From USB/SD Card, 1.5GB RAM, & 250GB HDD. Envelope feeding via standard 2nd paper drawer. The Locking Paper Feed Unit PB3160TE (417659) is required with the Education MFP.

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

			CPC Plan without Minimum							
I	CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC			
ı	OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE			
	RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES			

Encryption, Java VM Card, Scan to/Print From USB/SD Card, 2GB RAM, & 250GB HDD. Envelope feeding via standard 2nd paper drawer. The Locking Paper Feed Unit PB 3160TE (417659) is required with the Education MFP.

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

Type M4 (416733).

	CPC Plan without Minimum							
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

		CPC Plan without Minimum					
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

		CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

ress Matcher Web software with Device Link Output (O-MATLW-DLPP50-PS1) creates ORIS iterative color matched Device Link Profiles, ORIS Solid State Engine - High Performance Level, ORIS Certified Web Software (O-CW-PS1), Temperature & Humidity Sensor, Dymo Label Printer, three days on-site installation, transfer of the color matched Device Link Profiles, ORIS Solid State Engine - High Performance Level, ORIS Certified Web Software (O-CW-PS1), Temperature & Humidity Sensor, Dymo Label Printer, three days on-site installation, transfer of the color matched Device Link Profiles, ORIS Solid State Engine - High Performance Level, ORIS Solid Sta

)-PS1 to create ORIS iterative color matched Device Link Profiles that are Ink Saved for Digital Presses and or Wide Format Printers. This option can be combined with O-MATLW-FO-PS1 to save Ink on your Digital Presses, Wide Format Printers, and Conventional Presses. **Prequisite- ORIS Press Matcher Web**

ninimum of 1 device or display)

	CPC Plan without Minimum					
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

sionPro or XMPie modules and maintenance again. Since it is not a production environment, credit card processing is not available. NOTE: Available on Self-Hosted Licenses Only.

uct .zip files. The VDP Module comes as 2 downloadable components (Server and Creator & Designer).

najor upgrades. Excludes Shipping and Handling charges.

required) - to design XMPie templates. The XMPie mini server should be installed on a separate server from DSF. The VDP Module comes as 2 downloadable components (Server and uDirect Standard & uDirect Designer).

DSF Operators/Administrators. Customers can buy more Print Shop licenses. Any DSF configuration that requests >3 Additional Print Shops (4 total) will require a separate quote from EFI. stance across multiple Business Locations, a separate quote is required from EFI.

s of this professional service and the required preparation - maximum of 2 Fierys

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

onPro® or XMPie® modules and maintenance. Since it is not a production environment, credit card processing is not available. NOTE: Available on Self-Hosted Licenses Only.

equires an agreement with AccuZIP
/DP Module comes as 2 downloadable components Server and Creator & Designer

ense required) - to design XMPie® templates. The XMPie® mini server should be installed on a separate server from DSF. The VDP Module comes as 2 downloadable components (Server and uDirect Standard & uDirect Designer).

F Supports the following Payment Gateway Providers in Europe: Ogone.DSF Supports the following Payment Gateway Providers in Malaysia: iPay88. Refer to data sheet for most current list.

DSF Operators/Administrators. Customers can buy more Print Shop licenses. Any DSF configuration that requests >3 Additional Print Shops (4 total) will require a separate quote from EFI.

2 additional rendering engine licenses are available for purchase which will allow you to scale production for multi-threaded processing.

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

dministration and reporting functionalities using securities/permissions within DSF. For each additional print shop, an additional print shop license must be purchased. Any DSF configuration that requests >3 Additional Business Entities (4 total) will require a separate quote from EFI.

		CPC Plan without Minimum					
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

		CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC		
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE		
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES		

.

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

ilt dashboards and reports designed for TotalAgility. The Kofax Analytics for TotalAgility and Kofax Insight Analytics for TotalAgility licenses are strictly limited to access only the Kofax TotalAgility databases (no others). The Kofax Insight Analytics for TotalAgility license allows users to create new metrics and dashboards ir reports can only be accessed by licensed users of KTA.

; can also create additional metrics, dashboards and reports based on the KTA data. Dashboards and reports can only be accessed by licensed users of KTA.

nitment with 12 months payable in advance. Pricing includes infrastructure management and software maintenance. Any changes to existing contracts will require the creation of a new contract with the unused balance of the existing contract crediting against the value of the new contract. The TotalAgility pricing calculator contracts will require the creation of a new contract with the unused balance of the existing contract crediting against the value of the new contract. The TotalAgility pricing calculator contract with the unused balance of the existing contract crediting against the value of the new contract.

stems contain 10% of the production system's users and capture volume.

ncy Management System.

ncy Management System.

t is for a 12 month minimum commitment with 12 months payable in advance. Pricing includes infrastructure management and maintenance. The TotalAgility AP Automation pricing calculator can be found at http://internal.pricingconfigurator.kofax.com/.

stems contain 10% of the production system's users and capture volume.

		CPC Plan without Minimum					
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

	CPC Plan without Minimum						
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC	
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE	
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES	

npaign report, Campaign templates update and email support. Note: Sending email, purchasing list from USA Data, and creating PURL are not included in subscription and require separate fee

sted on the hardware as provided)

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ey(s) to remain active.

		CPC Plan without Minimum									
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC					
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE					
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES					

		CPC Plan without Minimum										
CPC	MONTHLY	MONTHLY	FIRST	FIRST 30%	COLOR	CPC						
OVERAGE	VOLUME	TARGET	30% OF	ALL	RATE	OVERAGE						
RATES	RANGE	VOLUME	VOLUME	INCLUSIVE		RATES						

ys they are contacted, 30 days contacted again, 45 days billed for full retail cost

·PS1)□

n the use of business rules.□

For multiple years please change the quantity amount on your order.

Group B - Copiers Color

SUPPLEMENT #10 Vendor Name: XEROX **Group B - Produ** Includes B&W ar **Pricing Item SEGMENTS November 2016 Upda** В6 В6 В7 В7 В7 В7 B&W B&W B&W B&W B&W B&W Color/B&W Color/B&W B&W B&W B&W B&W B&W B&W B&W (120-139) (91-119)(91-119) (91-119) (91-119)(91-119)(91-119) (91-119) (91-119)(120-139) (120-139) (120-139)(120-139 (120-139 (120-139)Make Xerox Xerox Xerox Xerox Xerox Xerox Xerox Xerox Xerox Xerox Xerox Xerox Xerox Xerox Xerox D95CP w/ V2100 D125CP Model 95Kit, Inst, **D110CP DPS100** DPS-100MX D110PTR MFF-100 w/V21msi, XC1000i w/125Kit,Inst **DPS120** DPS-120MX D125PRT **D136CP** D136PTR MFF-120 bypass bypass OCT, FFPS \$46,850 \$98,475 \$128,475 \$256,700 \$163,475 \$83,537 Marking Engine \$56.500 \$54.075 \$51,790 \$320,000 \$69,850 \$133,475 \$67.075 \$78,000 \$63.790 **Paper Handling** ADF N/A N/A N/A N/A N/A N/A N/A N/A Inc. N/A N/A Inc. Inc. Inc. Inc. RADF N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A Scan Station Inc. N/A N/A Inc. N/A Inc. N/A Inc. N/A N/A Inc. Inc. N/A Inc. Inc. Platen Cover N/A N/A N/A N/A N/A N/A N/A Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Color Scanner Inc. Inc. N/A N/A Inc. N/A Inc. N/A Inc. N/A N/A Inc. Inc. Inc. N/A **Paper Feeding Base Cabinet** Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. High Capacity Feeder \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 \$2,700 Paper-Feed Units Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. 4 Tray Feed Module \$20,000 \$20.000 \$20,000 \$20,000 \$20.000 \$20,000 \$20,000 \$20,000 \$20.000 \$20,000 \$20,000 Insertion Module \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 arge Format Feed Module \$4,000 \$4,000 \$20,000 \$20,000 \$4,000 \$4,000 \$4,000 \$4,000 \$4,000 \$4,000 \$4,000 \$4,000 \$4,000 \$4,000 \$20,000 Feed/Stack with IPDS Feed/Stack with LCDS eed/Stack with ER Custom Starter Kits Feed Module with Scan \$40.000 \$40,000 \$40.000 \$40,000 \$40.000 \$40,000 \$40.000 \$40,000 \$40,000 Output Tray/Offset Catch Tray \$300 \$300 Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Inc. Two Tray Offset \$9,995 Convenience Stapler \$299 \$299 \$299 \$299 \$299 \$299 \$299 Light Production Booklet Finisher \$11,800 Standard Finisher \$6,550 \$6,550 \$6,550 \$6,550 \$6,500 Stapler/Finisher \$6,550 \$6,550 \$6,550 \$6,550 \$6,550 \$6,550 \$6,550 **Basic Finisher Module** \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$11,800 \$11,800 \$11,800 \$11,800 \$11,800 \$11,800 \$11,800 \$11,800 \$11,800 \$11,800 \$11,800 \$11,800 \$11,800 \$11,800 \$11,800 **Booklet Finisher** \$5,700 \$5,700 \$5,700 \$5,700 C/Z Folder \$5,700 \$5,700 \$5,700 \$5,700 \$5.700 \$5,700 \$5.700 \$5,700 \$5,700 \$5,700 \$5,700 Post Process Insertion Squarefold Trimmer \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 Finisher/Interface Module \$12,000 \$12,000 \$12,000 \$12,000 \$12,000 \$12,000 \$12,000 \$12,000 \$12,000 \$12,000 \$12,000 \$12,000 \$12,000 \$12,000 \$12,000 High Capacity Stacker/Pro Stacker \$13,000 \$13,000 \$30,000 \$30,000 \$30,000 \$30,000 \$13,000 \$13,000 \$30,000 \$30,000 \$30,000 \$30,000 \$30,000 \$30,000 \$30,000 GBC \$12,400 \$12,400 \$12,400 \$12,400 \$12,400 \$12,400 \$12,400 \$12,400 \$12,400 \$15,000 \$20,000 Tape Bind \$15,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 Finisher Plus Finisher Module Direct Connect \$28,600 \$28,600 \$28,600 \$28,600 \$28,600 \$28,600 \$50,000 \$50,000 **Dual Finisher Module** \$50,000 \$50,000 \$50,000 \$50,000 \$20,000 \$20,000 \$20.000 \$20,000 Finishing Transport/ByPass Transport \$20,000 \$20,000 Two Tray/Three Tray Interposer Insertion Module \$20,000 \$20,000 \$20,000 \$2,000 \$2,000 \$20,000 \$20,000 \$20,000

\$15,000

\$18,000

\$30,000

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\$40,000

Multifunction Finisher Pro

Production Stacker

Perfect Binder

Multifunction Finisher w/Hole Punch

Group B - Copiers Color

86 B6 kW B&W 119) (91-119)	Pricing Item									SEG	MENTS No	Include	B - Produces B&W an 2016 Updat
	B8 (91-	B6 B&W) (91-119)	B6 B&W (91-119)	B6 B&W (91-119)	B6 Color/B&W (91-119)	B6 Color/B&W (91-119)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)
i i													
	Connectivity / Security												
nc. Inc.	nnectivity Kit Ir	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
nc. Inc.	ecurity Kit Ir	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
nc. Inc.	curity Kit Ir	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
50 \$0	ection Unit \$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$3,000	Hard Drive	\$3,000		\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000				\$3,000
	Hard Drive				\$4,000	\$3,000							
995 \$1,500	Hard Drive \$1,	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
	ver												
	ver												
	rver				\$65,000								
,500 \$18,500	int Server \$18	\$18,500	\$18,500	\$18,500	\$55,000		\$18,500	\$18,500	\$18,500	\$18,500	\$18,500	\$18,500	\$18,500
	ntroller												
\$10,000	Pack	\$10,000		\$10,000				\$10,000	\$10,000				\$10,000
	Accessibility Options												
	Option (please describe here)												
Softwar	Software Options	re Availablity Bas	ed Upon Applicat	ole Product/s									
	canning Software \$18												
	canning Interface Software												
	tware \$5												
	\$10												
	\$2,												
	re License \$20												
	are License \$20												
	\$60												
	esign \$3,												
	ompose \$10												
	press to Print \$15												
	ore \$2,												
	Print \$1,												
	ocess Manager \$20		1	1									
	akeReady \$18												
	int Manager \$1,												
-													
l				1									
	SE 3.0 \$2,												
_	PP Production Publisher \$2, utput Manager \$20 cicense 5 LOG \$7, SE 3.0 \$2.												

Group B - Copiers Color

ction Copiers d Color/B&W

te - Market Code Changes Only

le - iviarke	t Code Cha	inges Only											
В7	В8	B8	В8	B8	B8	В8	В9	В9	В9	В9	В9	В9	В9
Color/B&W	B&W	B&W	B&W	B&W	B&W	Color/B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W
(120-139)	(140-159)	(140-159)	(140-159)	(140-159)	(140-159)	(140-159)	(160+)	(160+)	(160+)	(160+)	(160+)	(160+)	(160+)
Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Nuvera 200	Nuvera 200	Nuvera 200	Nuvera 200	Nuvera 200	Nuvera 200	Nuvera 200
IGEN5 120	DPS144 w/ Feedscan	DS-144MX	DPS157	HLC155	HLCP155	IGEN5 150	DPS200	DPS-200MX	DPS288	DPS-288MX	DPS314	HLC180	HLCP180
\$597,000	\$230,000	\$231,475	\$218,475	\$286,625	\$286,625	\$677,000	\$250,000	292650	352650	382650	382650	\$343,625	\$343,625
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Inc.	Inc.	Inc.	Inc.	Inc.		Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
\$34,000	Inc.	Inc.	Inc.	Inc.	Inc.	\$34,000	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
, ,	\$20,000	\$20,000					\$20,000		20000	20000	20000		
	\$20,000	\$20,000					\$20,000						
	\$20,000	\$20,000					\$20,000						
				\$6,000	\$6,000		\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000
				\$6,000	\$6,000		\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000
				\$4,000	\$4,000		\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000
				\$5,000	\$5,000		\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
	\$40,000	\$40,000	\$40,000										
	Inc.	Inc.	Inc.				\$20,000						
				\$25,000	\$25,000		\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000
				, ,,,,,,	1 -/		N/A	, ,,,,,,,	, -,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1 2/222	, ,,,,,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	\$25,000	\$25,000	\$25,000				,						
	\$11,800	\$11,800	\$11,800										
	\$5,700	\$5,700	\$5,700										
		, ,	, ,				\$20,000						
	\$15,000	\$15,000	\$15,000										
\$35,000	\$12,000	\$12,000	\$12,000			\$35,000	\$50,000						
\$37,000	\$30,000	\$30,000	\$30,000			\$37,000	\$30,000						
	\$20,000	\$20,000	\$20,000				\$20,000		\$20,000	\$20,000	\$20,000		
									\$25,000	\$25,000	\$25,000		
	\$28,600	\$28,600	\$28,600						\$28,600	\$28,600	\$28,600		
	\$50,000	\$50,000	\$50,000						\$50,000	\$50,000	\$50,000		
\$1,000	\$20,000	\$20,000	\$20,000	\$35,000	\$35,000	\$1,000	\$35,000	\$35,000	\$20,000	\$20,000	\$20,000	\$35,000	\$35,000
				\$22,500	\$22,500		\$22,500	\$22,500				\$22,500	\$22,500
	\$20,000	\$20,000	\$20,000						\$22,000	\$22,000	\$22,000		
	\$15,000	\$15,000	\$15,000										
	\$18,000	\$18,000	\$18,000										
	\$30,000	\$30,000	\$30,000						\$30,000	\$30,000	\$30,000		
	\$40,000	\$40,000	\$40,000										

Group B - Copiers Color

ction Copiers d Color/B&W

te - Market Code Changes Only

В7	B8	B8	B8	B8	B8	B8	В9	В9	В9	В9	В9	В9	В9
Color/B&W	B&W	B&W	B&W	B&W	B&W	Color/B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W
(120-139)	(140-159)	(140-159)	(140-159)	(140-159)	(140-159)	(140-159)	(160+)	(160+)	(160+)	(160+)	(160+)	(160+)	(160+)
\$15,000						\$15,000							
							\$500						
	Inc.	Inc.	Inc.				Inc.						
	Inc.	Inc.	Inc.				\$0						
	Inc.	Inc.	Inc.				Inc.						
	\$0	\$0	\$0				Inc.		4	4	4		
	\$3,000	\$3,000	\$3,000						\$3,000	\$3,000	\$3,000		
	Ć4 F00	64.500	Ć4 500										
Ć0F 000	\$1,500	\$1,500	\$1,500			¢05.000							
\$85,000						\$85,000							
\$75,000	\$18,500	\$18,500	\$18,500			\$75,000							
\$75,000	\$10,500	\$18,500	\$18,500	\$42,000	\$42,000	\$75,000	\$42,000	\$42,000				\$42,000	\$42,000
	\$10,000	\$10,000	\$10,000	Ş42,000	Ş42,000		Ş42,000	342,000				342,000	J42,000
	\$10,000	\$10,000	\$10,000										
\$3,495						\$3,495							
\$1,000						\$1,000							
									-	-		-	
									-	-		-	
+									-	1		1	
+									-	 		 	
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Discount from MSRP Worksheet

Group B - Copiers Color

Vendor Name: XEROX SUPPLEMENT #10

	Group B - Production Copiers Includes B&W and Color/B&W												
Pricing Item					S	EGMENTS	S						
	В6	В6	В6	В7	В7	В7	B8	В8	В8				
	B&W	B&W	Color/B&W	B&W	B&W	Color/B&W	B&W	B&W	Color/B&W				
	(91-119)	(91-119)	(91-119)	(120-139)	(120-139)	(120-139)	(140-159)	(140-159)	(140-159)				
Make	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox				
Model	D95CP w 95Kit, Inst, bypass/ D110 w Inst/bypass/ D110PRT	DPS100/ DPS100MX/ MFF-100	V2100 w/V21msi, OCT, FFPS / XC100i	D125CP w 125Kit,Inst, bypass/ D136CP w Inst, bypass/ D125PRT	DPS120/ DPS120MX / MFF-120	IGEN5 120	DPS144 w Feedscan/ DPS144MX/ DPS157	HLC155/ HLCP155	IGEN5 150				
Marking Engine - Discount	40.00%	40.00%	27.00%	40.00%	40.00%	5.00%	40.00%	40.00%	5.00%				
Accessories (Paper Handling, Paper Feeding,													
Finishing, Facsimile) Discount	20.00%	20.00%	20.00%	20.00%	20.00%	0.00%	20.00%	20.00%	0.00%				
Connecivity / Security Discount	15.00%	15.00%	15.00%	15.00%	15.00%	0.00%	15.00%	15.00%	0.00%				
Accessibility Options Discount	20.00%	20.00%	20.00%	20.00%	20.00%	0.00%	20.00%	20.00%	0.00%				
Software Discount	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%				

Discount from MSRP Worksheet

Group B - Copiers Color

В9	В9
B&W	Color/B&W
(160+)	(160+)
Xerox	Xerox
DPS200/ DPS288	TBD
24.00%	5.00%
24.00% 20.00% 15.00%	5.00% 0.00% 0.00%
20.00%	0.00%

Service and Supplies Pricing Worksheet Group B - Copiers Color

Vendor Name: XEROX	SUPPLI	EMENT #	10																												
Pricing Item															Includes	B - Product B&W and Novembe	Color/B	&W													
	B6 B&W (91 - 119)	86 8&W (91 - 119)	B6 B&W (91 - 119)	B6 B&W (91 - 119)	B6 B&W (91 - 119)		86 r/8&W - 119) R&W		86 //B&W - 119) R&W	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)	Color Color	8&W	B8 B&W (140-159)	B8 B&W (140-159)	B8 B&W (140-159)	B8 B&W (140-159)	88 8&W (140-159)	Color/6	B&W	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)
Make	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox
Wake	ACIOX	ACIOX	ACIOX	Aerox	AEIUX	Aerox	ACIUX	AEIUX	ACIUX	ACIOX	ACIUX	ACIOX	XEIOX	ACIOX	ACIUX	AEIUX	AEIUX	Aerox	ACIUX	ACIOX	ACIUX	ACIOX	AETUX	ACIUX	ACIUX	ACIOX	ACIOX	AEIUX	ACIOX	ACIUX	Aerox
Model	D95CP/D110 CP with Inst & bypass	DPS100	DPS-100MX	D110PRT	MFF-100	V2100	V2100	XC1000i	XC1000i	D125CP	DPS120	DPS-120MX	D125PRT	D136CP	MFF-120	IGEN5120	IGEN 5120	DPS-144	DPS144MX	DPS157	HLC155	HLCP155	IGEN 5150	IGEN 5150	DPS200	DPS-200MX	DPS288	DPS-288MX	DPS314	HLC180	HLCP180
Zero Base Service and Supplies Pricing	\$0.0065									\$0.0064																					
Optional Included Impression Pricing																															
Option #1 Included Base Number Impressions	0	200.000	200,000	0	0	0	0	0	0	0	200.000	200,000	0	0	0	0	0	0	200.000	200.000	200.000	200.000	0	0	500.000	500.000	500.000	500.000	500.000	200.000	200.000
Option #1 Monthly Base Charge	\$50	\$895	\$1,100	\$57	\$162	\$696	\$696	\$1,392	\$1,392	\$50	\$895	\$1,100	\$57	\$145	\$162	\$0	\$0	\$632	\$1,433	\$1,344	\$1,250	\$1,378	\$250	\$250	\$3,552	\$3,853	\$3,853	\$3,853	\$3,853	\$1,250	\$1,378
Option #1 Overage Rate	0.0056	0.0053	0.0055	0.0102	0.0068	0.0661 0.0116	0.0115/	.0564/.0216	0.0119/ .0119	0.0054	0.0053	0.0055	0.0102	0.0068	0.0068	.08/.0188	0.008	0.0057	0.0055	0.0053	0.0045	0.0045	.08/.0188 .007	0.008	0.0057/ .0012	0.0057/ .0012	0.0057/ .0012	0.0057/ .0102	0.0057/ .0012	0.0045	0.0045
Option #2 Included Base Number Impressions					-											0	0		-				0								
Option #2 Monthly Base Charge																\$2,150	\$2,150						\$2,400	\$2,400							
Option #2 Overage Rate																.0478/.0188.0 07	0.008						.0478/.0188	0.008							
Option #3 Included Base Number Impressions					+							1		T	1	400.000	0	1	T				400000	0	1	1	1			1	
Option #3 Monthly Base Charge																\$21,200	\$21,200						\$21,438	\$21,438							
Option #3 Overage Rate																.042/.0192	J21,200						.042	721,430							
Option #3 Overage nate																.0071	0.0083						.0192/.0071	0.0083							
Additional Service and Supplies	Additio	onal maint	enance co	verage is av	vailable for	productio	n products	only and w	vill be quot	ed based u	pon availal	bility, prod				.0071	0.0003						.0132/.0071	0.0003							
Increase in rate for inclusion of staples				Star	ples are includ	ed in all office	product mu	tifunction pro	ducts. Staple:	for printer ar	d production	products are	separate supply	items based u	pon requiren	nents and availab	oility		•												
Base monthly charge for 2 x 5 coverage					1		ſ								1																
Base monthly charge for 3 x 5 coverage																															
Base monthly charge for 3 x 5 coverage																															
Base monthly charge for 1 x 7 coverage	1				1			1						1		1 1			1				1 1								
Base monthly charge for 2 x 7 coverage																															
Base monthly charge for 3 x 7 coverage	1		1	1	1			1		1		1		1	1			1	1							1	1				
Additional Labor Components																															
Additional End User Training Cost by hours	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140			\$140	S140	\$140	\$140	\$140			\$140	\$140	\$140	\$140	\$140	\$140	\$140
Additional Advanced / IT Training Cost by hours	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165			\$165	\$165	\$165	\$165	\$165			\$165	\$165	\$165	\$165	\$165	\$165	\$165
Additional IT Support by hours	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	 		\$165	\$165	\$165	\$165	\$165			\$165	\$165	\$165	\$165	\$165	\$165	\$165
Percentage increase in Service and Supplies Rate by		+203	1103	,103	Ç103	Ţ103	Ţ103	Ţ103	Ţ103	Ţ103	Ţ203	Ţ103	Ţ103	,103	Ţ103			Ţ103	Ç103	7-03	1203	Ţ103			Ţ103	Ţ103	Ţ103	Ţ103	1203	1203	+-33
Percentage Increase in Service and Supplies Rate of	SCI VICE ZOITE																														
Percentage Increase for Rural Zone Percentage Increase for Remote Zone	1				+		 	1	 					+		 			+						 						
Moving Charges by Zone	Due to th	a variable	distance	dust son6	tion singer!	odeo levet	annt ata co-	ing for one	sont mous	II he provide	bu MA VESS	V at the co	ic time of requi																		
Zone 2 - Flat Fee	Due to th	e variables of	uistailce, pro	duct confirmat	tion, ngger/ser	vice involven	lent, etc. pric	ing for equipm	lent moves w	iii be provided	DY VIA KERU.	A at the speci	ic time of requi	zst.																	
	1		1	1	1	1		1	-	 		 	1	1	 			 	1			1	1			1	 	1			
Zone 3 Per mile fee	1		1	1		1	1	<u> </u>						1		1									1	1					

Configuration Cost

Segment B - Copiers Color

Vendor Name:	XEROX	SUPPLEMENT #10			
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$53,400.00	66.80%	\$17,713.00
			7.57		1 /
В6		Itemized Custom Features:	¢46.050.00	74.000/	Ć42 F0C F0
B&W	D95CP	Base Unit Automatic Document Feeder - duplexing	\$46,850.00 \$0.00	71.00% 0.00%	\$13,586.50 \$0.00
DQVV		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$6,550.00	37.00%	\$4,126.50
		Print/Scan	\$0.00	0.00%	\$0.00
		Complete Unit	\$263,250.00	39.50%	\$159,260.00
		(includes base unit and custom features)	\$203,230.00	33.3070	\$133,200.00
D.C		Itemized Custom Features:			
В6	V2100	Base Unit	\$256,700.00	40.00%	\$154,020.00
Color/B&W		Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00
		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$6,550.00 \$0.00	20.00% 0.00%	\$5,240.00 \$0.00
Command	Madal	Print/Scan	•		
Segment	Model	Configuration Complete Unit	Suggested Retail Price	Discount (% off)	Discounted Price
		(includes base unit and custom features)	\$76,400.00	47.90%	\$39,750.00
		Itemized Custom Features:			
В7	D13FCD	Base Unit	\$69,850.00	49.00%	\$35,623.50
B&W	D125CP	Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00
2 3,111		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$6,550.00	37.00%	\$4,126.50
		Print/Scan	\$0.00	0.00%	\$0.00
		Complete Unit (includes base unit and custom features)	\$0.00	0.00%	\$0.00
		Itemized Custom Features:			
B7		Base Unit	\$0.00	0.00%	\$0.00
Color/B&W		Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00
		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$0.00	0.00%	\$0.00
		Print/Scan	\$0.00	0.00%	\$0.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$275,000.00	23.60%	\$210,000.00
		Itemized Custom Features:			
В9	DPS200	Base Unit	\$250,000.00	24.00%	\$190,000.00
B&W	DF3200	Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00
		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$25,000.00	20.00%	\$20,000.00
		High Capacity Paper Tray - Min 2000 pages	\$0.00	0.00%	\$0.00
		Complete Unit (includes base unit and custom features)	\$0.00	0.00%	\$0.00
DC DC		Itemized Custom Features:			
В9		Base Unit	\$0.00	0.00%	\$0.00
Color/B&W		Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00
		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$0.00	0.00%	\$0.00
		High Capacity Paper Tray - Min 2000 pages	\$0.00	0.00%	\$0.00

Cost Per Copy (CPC)

Segment B - Copiers Color

Vendor Name: XEROX SUPPLEMENT #10

Group B - Production Copiers B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of Color Volume		CPC for all Color copies made after the first 30%	CPC for each Color copy made
B6 B&W (91-119)				0		
B6 Color/B&W (91-119)				0		
B7 B&W (120-139)				0		
B7 Color/B&W (120-139)				0		
B8 B&W (140-159)				0		
B8 Color/B&W (140-159)				0		
B9 B&W (160+)				0		
B9 Color/B&W (160+)				0		

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
165 Capitol Avenue, 5th Floor South
HARTFORD, CT 06106-1659

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date: 18 September 2015

Bid Due Date: 20 August 2014

SUPPLEMENT DATE: 8 September 2016

CONTRACT AWARD SUPPLEMENT #9

IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.

DESCRIPTION: Copiers, Print	ers and Related Devices	s - NASPOValuPoint	
FOR:		TERM OF CONTRACT:	
All Using State Agencies and Po	litical Subdivisions	September 18, 2015 thi	ough December 31, 2019
		AGENCY REQUISITION NUMBER:	
CHANGE TO IN STATE (NON-SB) CONTRACT VALUE	CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE	CHANGE TO OUT OF STATE CONTRACT VALUE	CHANGE TO TOTAL CONTRACT AWARD VALUE
n/c	n/c	n/c	n/c

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packages.

See Overleaf for Contractor Information

Note: Supplement #9 has been issued to Contract Award 14PSX0125 to add Canon Solutions America, Inc. as an authorized dealer for Canon U.S.A., Inc. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

DEFARTIVE OF ADMINISTRATIVE SERVICES
By:
(Original Signature on Document in Procurement Files)
Name: JANET DELGRECO OLSON

DEDARTMENT OF ADMINISTRATIVE SERVICES

Title: Contract Specialist Date: September 8, 2016

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #9

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: **631 330-3613** Fax. No.: **631 330-5459**

Contact Person: Mike Hurley Delivery: as specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mhurley@cusa.canon.com www.usa.canon.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: **866-677-9844** Fax No.: **866-677-9848**

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: **455 Governor's Highway, South Windsor CT 06074** *Tel. No.:* **860 528-9881** *Fax No.:* **860 289-3512**

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.ryanbusiness.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days

Below is authorized dealer(s) for Canon USA, Inc.

Company Name: Canon Solutions America, Inc.

Company Address: 845 Brook Street, Ste 1-91 Tech Center, Rocky Hill CT 06067

Tel. No.: **860 257-2323** Fax No.: **860 257-4317**

Contact Person: Rick Nocera

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: rnocera@csa.canon.com www.csa.canon.com

Remittance Address: 12379 Collections Center Drive, Chicago, IL 60693

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Janet DelGreco Olson Contract Specialist

860-713-5079 Telephone Number

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
165 Capitol Avenue, 5th Floor South
HARTFORD, CT 06106-1659

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date:
18 September 2015

Bid Due Date:
20 August 2014

SUPPLEMENT DATE:

1 July 2016

CONTRACT AWARD SUPPLEMENT #8

IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.

DESCRIPTION: Copiers, Printers and Related Devices - NASPOValupoint

divisions	· · · · · · · · · · · · · · · · · · ·	rough December 31, 2019					
	AGENCY DECLUSITION NUMBER:						
	AGENCY REQUISITION NUMBER:						
E TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT					
INESS CONTRACT VALUE	CONTRACT VALUE	Award Value					
n/c	n/c	n/c					
		E TO DAS-CERTIFIED SMALL INESS CONTRACT VALUE CHANGE TO OUT OF STATE CONTRACT VALUE					

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #8 has been issued to Contract Award 14PSX0125 to update pricing for Canon U.S.A., Konica Minolta Business and Xerox Corporation. Reference Price Lists marked "Supplement #8" when utilizing Contract. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

By: ______(Original Signature on Document in Procurement Files)

Name: JANET DELGRECO OLSON

Title: Contract Specialist

Date: 7/1/16

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #8

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Konica Minolta Business Solutions USA, Inc.

Company Address: 1595 Spring Hill Road, STE 410, Vienna VA 22182

Tel. No.: **813 207-8276** *Fax No.*:

Contact Person: Kristen McKenna Delivery: As specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kmckenna@kmbs.konicaminolta.us

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Below are small business authorized dealer(s) for Konica Minolta Business Solutions USA, Inc.

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053 / 860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): SBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days

Counties: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Quality Business Systems, Inc.

Company Address: 211 Shunpike Road, Suite 2, Cromwell CT 06416

Tel. No.: **860 635-6987** Fax No.: **860 632-7973**

Contact Person: George Melendez
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://qualitybusinesssystem.com/ qbscromwell@yahoo.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days

Counties: Middlesex

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #8

Below are authorized dealers and direct branches for Konica Minolta Business Solutions USA, Inc.

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: American Copy Service Center

Company Address: 2095 S. Main Street, Waterbury CT 06706

Tel. No.: **203 756-1259** *Fax No.:* **203 575-1173**

Contact Person: William Harris

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://www.americancopyservice.com/index.html

bill@americancopyservice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Fairfield, Litchfield, New Haven

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Cataw, Inc. dba Supreme Copy

Company Address: **15 Giles Avenue, Suite 11A, North Haven CT 06473**Tel. No.: **203 239-6511**Fax No.: **203 239-6230**

Contact Person: Tom Veno

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://supremecopy.com/ tjveno@supremecopy.com/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: New Haven

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Derenzy Document Solutions, Inc.

Company Address: 130 Doty Circle, West Springfield MA 01089

Tel. No.: **413 739-4706** Fax No.: **413 739-6407**

Contact Person: Mary DeRenzy

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://www.derenzy.com/ maryd@derenzy.com/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Hartford

Page 3 of 8

CONTRACT SUPPLEMENT SP-37 - Rev. 4/28/14

Prev. Rev. 3/12/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #8

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Konica Minolta - Hartford Branch

Company Address: 550 Marshall Phelps Road, Windsor CT 06095

Tel. No.: 860 697-2700 Fax No.: **860 697-2393**

Contact Person: Chris Spagnoletti Contact Person Address: same as above

cspagnoletti@kmbs.konicaminolta.us Company E-mail Address and/or Company Web Site: http://konicaminolta.us/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Hartford, Litchfield, Tolland, Windham

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Konica Minolta - Southern Connecticut Branch Company Address: 2 Enterprise Drive, Suite 410, Shelton CT 06484

Tel. No.: 203 712-2450 Fax No.: 203 925-7720

Contact Person: Ron Dehmer

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://konicaminolta.us/ dehmerr@kmbs.konicaminolta.us/

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Fairfield, Middlesex, New Haven, New London

Prev. Rev. 3/12/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #8

Purchase Orders for Konica Minolta should be filled out as outlined below:

Orders for Non-Cancelable Rental	Order for Purchase & Maintenance
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O A&A Office System	
500 Day Hill Road, Windsor CT 06095	
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O American Copy Service Center	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolda.us	
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O Supreme Copy	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolta.us	
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O Derenzy Document Solutions, Inc.	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolta.us	
Konica Minolta Business Solutions U.S.A., Inc.	Konica Business Solutions U.S.A., Inc.
C/O KMBS Hartford Branch	C/O KMBS Hartford Branch
500 Day Hill Road, Windsor CT 06095	500 Day Hill Road, Windsor CT 06095
Email: windorders@kmbs.konicaminolta.us	Email: windorders@kmbs.konicaminolta.us
Konica Minolta Business Solutions U.S.A., Inc.	Konica Minolta Business Solutions U.S.A., Inc.
C/O KMBS Shelton Branch	C/O KMBS Shelton Branch
500 Day Hill Road, Windsor CT 06095	500 Day Hill Road, Windsor CT 06095
Email: windorders@kmbs.konicaminolta.us	Email: windorders@kmbs.konicaminolta.us
Konica Minolta Business Solutions U.S.A., Inc.	See dealer name and address to fill out purchase order
C/O Quality Business Solutions, Inc.	
500 Day Hill Road, Windsor CT 06095	
Email: windorders@kmbs.konicaminolta.us	

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #8

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Ricoh USA, Inc.

Company Address: 70 Valley Stream Parkway, Malvern PA 91355

Tel. No.: 973 882-2000 Fax No.: Contract Value: \$1,000,000.00 (est.)
Contact Person: Mike Pallotta Delivery: as specified on Purchase Order

Contact Person Address: 5 Dedrick Place, West Caldwell NJ 07006

Company E-mail Address and/or Company Web Site: mike.pallotta@ricoh-usa.com www.ricoh-usa.com

Remittance Address: Ricoh USA, Inc., Box 827577, Philadelphia PA 19182-7577

Certification Type (SBE,MBE or None): **None**Agrees to Supply Political SubDivisions: **Yes**

Payment Terms: Net 45 ARO

Below is small business authorized dealer(s) for Ricoh USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053/860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): SBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Advanced Copy Technologies, Inc. dba ACT Group

Company Address: 20 Commerce Drive, Cromwell CT 06416

Tel. No.: 860 632-9294 Fax No.: 860 632-1324

Contact Person: Cynthia Gondek
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: cindi@advancedcopy.com www.advancedcopy.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days

Below is authorized dealer(s) for Ricoh USA, Inc.

Company Name: Prism Office Solutions

Company Address: 158 Bull Hill Lane, West Haven CT 06516

Tel. No.: 1-866-GOPRISM / 203 937-6006 Fax No.: 203 937-1470

Contact Person:

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: info@prismoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Page 6 of 8

CONTRACT AWARD NO.: 14PSX0125 SP-37 - Rev. 4/28/14 **Contract Supplement #8** Prev. Rev. 3/12/14

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Xerox Corporation

Company Address: 45 Glover Avenue, Norwalk CT 06856-4505

Tel. No.: 480 588-8313 Fax No.: 877-518-4579 Contract Value: \$1,000,000.00 (est.)

Delivery: As specified on Purchase Order Contact Person: Annie Van Gilder

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: annie.vangilder@xerox.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Below is authorized dealer(s) for Xerox Corporation

Company Name: Advantage Business Systems

Company Address: 30 Hazel Terrace, Lower Level, Suite #J, Woodbridge CT Tel. No.: 203 77-0011 ext. 712 Fax No.: 203 725-0231

203 745-0231 (cell) Contact Person: Meir Holtzberg

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mholtzberg@ctxerox.com www.copiersct.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Connecticut Business Systems

Company Address: 100 Great Meadow Road, Wethersfield CT 06190

Tel. No.: 860 667-2900 ext. 28171 Fax No.:

Contact Person: Steve Velardi

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Connecticut Business Systems

Company Address: 40 Richards Avenue, Norwalk CT 06854 Tel. No.: 203 831-9750 / 860 985-5082 Fax No.:

Contact Person: Bryan Maler

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: bmaler@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #8

Company Name: Connecticut Business Systems

Company Address: 132 Boston Post Road, Suite #12, East Lyme CT 06333

Tel. No.: **860 667-2900 ext. 28171** *Fax No.*:

Contact Person: R. Stephen Velardi
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Connecticut Business Systems

Company Address: 40 Richards Avenue, Norwalk CT 06854 Tel. No.: 203 831-9750 Fax No.:

Contact Person: Reed Hagmann

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: rhangmann@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Toll Free Services – Xerox Corporation

Customer Service/Billing – Billing Issues

Phone number: 800-435-6333 Fax number: 888-323-6556

Xerox Service/Support – Equipment Service Issues

Phone number: 800-822-2979

Xerox Metered Supplies/Auto Replenishment – to order metered supplies

Phone number: 800-599-2198 Fax number: 877-677-7009

Xerox E-Support Team – Support inquiries related to online meter readings and invoice retrieval

Phone number: 888-998-9922 Fax number: 972-420-5194 Email: cbo@pahv.xerox.com

Customer Relations Hot Line - Customer Issues that cannot be resolved by the above numbers: 877-979-8498

Group B - Copiers Color

Vendor Name: KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC. SUPPLEMENT 8

Vendor Name: KONICA MINOLTA B	USINESS SC	LUTIONS U	.S.A., INC.								
	Group B - Production Copiers										
	Includes B&W and Color/B&W										
Pricing Item					SI	EGMENTS					
Tricing recin	В6	В6	В6	В7	В7	В7	В8	В8	В9	В9	
	B&W	B&W	Color/B&W	B&W	B&W	Color/B&W	B&W	Color/B&W	B&W	Color/B&W	
	(91-119)	(91-119)	(91-119)	(120-139)	(120-139)	(120-139)	(140-159)	(140-159)	(160+)	(160+)	
Make	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time	
Model	bizhub 1100	bizhub 1052	bizhub C1100	bizhub 1250	bizhub 1250P	unstine	at this time	at this time	uns unc	tins time	
Marking Engine	\$44,100.00	\$65,000.00	\$153,047.00	\$80,000.00	\$70,000.00						
Paper Handling ADF	see RADF	see RADF	see RADF	see RADF	not applicable						
RADF	Standard	Standard	\$18,000.00	Standard	not applicable						
Scan Station	Standard	Standard	Standard	Standard	not applicable						
Platen Cover Color Scanner	Included not applicable	Included not applicable	Included Included	Included not applicable	Standard not applicable						
Additional Option (please describe here)	пос аррисавле	пос аррпсавле	meiadea	пос аррпсавле	пос аррисавле						
Additional Option (please describe here)											
Paper Feeding	Ctondord	Ctondord	Ctondord	Ctondord	Ctandard						
Base Cabinet Additional Paper Drawer	\$3,116.00	\$6,455.00	Standard Included	Standard Standard	\$6,455.00						
Paper-Feed Units	\$6,455.00	\$10,579.00	see RADF	\$10,579.00	\$10,579.00						
Bypass Paper Supply	Included	Included	Included	Included	Included						
Large Capacity Tray Additional Option (please describe here)	Included	Included	Included	Included	Included						
Additional Option (please describe here)											
Finishing											
Output Tray Internal / Wing Finisher	not available not available	not available not available	not available not available	not available not available	not available not available				1		
3 - Hole Punch	not available	not available	not available	not available	not available						
Additional Option (please describe here)			,								
Basic Office Finisher 3 - Hole Punch	\$5,205.00 \$835.00	\$5,205.00 \$835.00	\$5,205.00 \$835.00	\$5,205.00 \$835.00	\$5,205.00 \$835.00						
Saddle Stitch Finishing	\$1,977.00	\$1,977.00	\$1,977.00	\$1,977.00	\$1,977.00						
Additional Option (please describe here)											
Advanced Office Finisher 3 - Hole Punch	not available not available	not available not available	\$18,921.00 included	\$18,921.00 included	\$18,921.00 included						
Saddle Stitch Finishing	not available	not available	\$27,825.00	\$27,825.00	\$27,825.00						
Additional Option (please describe here)											
Post Process Insertion	\$1,113.00	\$1,113.00	\$1,558.00	\$1,558.00	\$1,558.00						
Additional Option (please describe here) Additional Option (please describe here)											
Additional Option (please describe here)											
Connectivity / Security	Chandand	Chandand	Chandand	Chandand	Charaland						
Network Connectivity Kit Hard Drive Security Kit	Standard Standard	Standard Standard	Standard Standard	Standard Standard	Standard Standard						
Network Security Kit	Standard	Standard	Standard	Standard	Standard						
	to almost a d	\$1,059 (main	to alcolo d	to alcode d	\$1,059 (main						
Power Protection Unit	Included	unit PF), \$275 (accessory PF)	Included	Included	unit PF), \$275 (accessory PF)						
Additional Option (please describe here)		(accessory 11)			(accessory 11)						
Additional Option (please describe here)											
Additional Option (please describe here) Accessibility Options											
Accessibility Option (please describe here)	not available	not available	not available	not available	not available						
Accessibility Option (please describe here)											
Accessibility Option (please describe here) Accessibility Option (please describe here)			-								
Software Options											
	Due to the signi	ficant number of	line items that en	compass softwar	e we have attach	ed the MSRP pric	ing				
Advanced Scanning Software (Dispatcher Phoenix) Additional Option			and the	, 200 0010000			J				
Advanced Scanning Interface Software (I-Pro)	Due to the signi	ficant number of	line items that en	compass softwar	e we have attach	ed the MSRP pric	ing				
Additional Option					e we have attach	-	-				
Simple Account Software (PageScope Enterprise Suite)	Due to the signi	ficant number of	line items that en	compass softwar	e we have attach	ed the MSRP pric	ing				
Additional Option	1										
Advance Accounting Software (Equitrac	Due to the signi	ficant number of	line items that en	compass softwar	e we have attach	ed the MSRP pric	ing				
Express/Office) Additional Option (Pharos)	ŭ			•		•	Ü				
Additional Option (Production Print Management	1			·	e we have attach	•	_		-		
Software - Fiery Central)	Due to the signi	ricant number of	line itemsthat en	compass softwar	e we have attache	ea the MSRP prici	ng				
Additional Option (Job Submission Software - EFI Digital StoreFront)	Due to the signi	ficant number of	line items that en	compass softwar	e we have attach	ed the MSRP pric	ing				
Additional Option (Variable Data Printing	<u> </u>			_					-		
Software - PrintShop Mail)	Due to the signi	ricant number of	line items that en	compass softwar	e we have attach	ea the MSRP pric	ing				
Additional Option	l autional]		
Please see attached for a complete list of additional	ı uptional accessi	ories									

Discount from MSRP Worksheet

Group B - Copiers Color

Vendor Name: KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC. SUPPLEMENT 8

Vehicle Name: Rovice Wilder Bosiness Solo Horis G.S.A., INC. Sol I Elivier G												
Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W											
	B6	SEGMENTS										
		B6	B7	B7	B8	B8	B9	B9				
	B&W	Color/B&W	B&W	Color/B&W	B&W	Color/B&W	B&W	Color/B&W				
	(91-119)	(91-119)	(120-139)	(120-139)	(140-159)	(140-159)	(160+)	(160+)				
Ad-II-	Konica	Konica	Konica	Not Available	Not Available	Not Available	Not Available	Not Available				
Make	Minolta	Minolta	Minolta	at this time	at this time	at this time	at this time	at this time				
Marking Engine - Discount	67.00%	56.00%	68.00%									
Accessories (Paper Handling, Paper Feeding,	20.000/	20.000/	20.000/									
Finishing, Facsimile) Discount	30.00%	30.00%	30.00%									
Connecivity / Security Discount	30.00%	30.00%	30.00%									
Accessibility Options Discount	30.00%	30.00%	30.00%									
Software Discount	0.00%	0.00%	0.00%									

NOTE: Discount must be shown in percent format.

Service and Supplies Pricing Worksheet Group B - Copiers Color

Vendor Name: KONICA MINOLTA B	USINESS S	OLUTION	S U.S.A., I	NC. SUPF	LEMENT	8								
	Group B - Production Copiers													
	Includes B&W and Color/B&W													
Pricing Item	SEGMENTS													
Tricing recin									Т	ı		1	1	
	В6	B6 B6				В7	B7		В8	B8		В9	В9	
	B&W	B&W		/B&W	B&W	B&W	Color/B&W (120-139)		B&W	Color/B&W (140-159)		B&W		/B&W
	(91 - 119)	(91 - 119)		119)	(120-139)	(120-139)			(140-159)			(160+)		60+)
			Color	B&W			Color	B&W		Color	B&W		Color	B&W
Make	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time	Not Availabl at this time
Model	bizhub 1100	bizhub 1052	bizhub C1100	bizhub C1100	bizhub 1250	bizhub 1250P								
Zero Base Service and Supplies Pricing	0.0045	0.0045	0.045	0.0155	0.0037	0.0037								
Optional Included Impression Pricing														
Option #1 Included Base Number Impressions	75,000	100,000	80,000	0	150,000	150,000								
Option #1 Monthly Base Charge	\$330.00	\$430.00	\$3,440.00	\$0.00	\$540.00	\$540.00								
Option #1 Overage Rate	0.0044	0.0043	0.043	0.0155	0.0036	0.0036				L			L	
Ontine #2 In dead Dane Newshard Income	00.000	125.000	125.000	0	200.000	200.000				1			1	
Option #2 Included Base Number Impressions	90,000	125,000	135,000	\$0.00	200,000 \$700.00	200,000								
Option #2 Monthly Base Charge	\$387.00 0.0043	\$512.50 0.0041	\$5,670.00 0.042	0.0155	0.0035	\$700.00 0.0035								
Option #2 Overage Rate	0.0043	0.0041	0.042	0.0155	0.0035	0.0035				<u> </u>			<u> </u>	
Option #3 Included Base Number Impressions	110,000	140,000	200,000	0	250,000	250,000				1				
Option #3 Monthly Base Charge	\$462.00	\$546.00	\$8,000.00	\$0.00	\$850.00	\$850.00								
Option #3 Overage Rate	0.0042	0.0039	0.04	0.0155	0.0034	0.0034								
Additional Service and Supplies Options														
Increase in rate for inclusion of staples	included	included	included	included	included	included								
Base monthly charge for 2 x 5 coverage		after hours pri												
Base monthly charge for 3 x 5 coverage	see attached after hours pricing													
Base monthly charge for 3 x 5 coverage	see attached after hours pricing													
Base monthly charge for 1 x 7 coverage	see attached	see attached after hours pricing												
Base monthly charge for 2 x 7 coverage		see attached after hours pricing												
Base monthly charge for 3 x 7 coverage	see attached	after hours pri	cing											
Additonal Labor Components					·	·								
Additional End User Training Cost by hours	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00								
Additonal Advanced / IT Training Cost by hours	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00								
Additonal IT Support by hours	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00								
Hard Drive Services performed by KMBS technician														
by hours (labor) - for HD replacement pricing please	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00			l	İ			İ	
contact your Konica Minolta representative														
Digital Solutions Center by month	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00								
Percentage increase in Service and Supplies Rate by		\$10.00	Ģ10.00	\$10.00	Ģ10.00	Ç10.00								
Percentage Increase for Rural Zone	10%	10%	10%	10%	10%	10%								
Percentage Increase for Remote Zone	4000%	4000%	4000%	4000%	4000%	4000%								
Moving Charges by Zone														
Zone 2 - Flat Fee (up to 50 miles)	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00								
Zone 3 (Flat fee over 50 miles) (in addition to the charge permitted in Zone 2)	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00								

Cost Per Copy (CPC)

Segment B - Copiers Color

Vendor Name: KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC. SUPPLEMENT 8

					SOI I ELIVIEITI	•	
Group B - Production Copiers B&W and Color/B&W Segments	KMBS Model	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of Color-BW volume	First 30% of <mark>BW</mark> Volume	CPC for all Color BW copies made after the first 30%	CPC for each Color copy made
B6 B&W (91-119)	BH1100	50,000-250,000	175,000	\$0.0118	52,500	\$0.0045	N/A
B6 B&W (91-119)	BH1052	50,000-250,000	175,000	\$0.0154	52,500	\$0.0045	N/A
B6 Color/B&W (91-119)	C1100	50,000-250,000	175,000	\$0.0512	52,500	\$0.0155	\$0.0450
B7 B&W (120-139)	BH 1250	50,000-500,000	375,000	\$0.0096	112,500	\$0.0037	N/A
B7 B&W (120-139)	ВН 1250Р	50,000-500,000	375,000	\$0.0090	112,500	\$0.0037	N/A
B7 Color/B&W (120-139)							
B8 B&W (140-159)							
B8 Color/B&W (140-159)							
B9 B&W (160+)							
B9 Color/B&W (160+)							

Based on 60 Month Term
Monthly Minimum based on 30% of Target Monthly Volume

Vendor Name: Ricoh USA SUPPLEN	MENT 8																	
									Group B - Productio									
Pricing Item									Includes B&W and C SEGMENTS									
	BEW BEW	EG B&W	BS B&W	BS Color/B&W	BS Color/B&W	86 Color/8&W	86 Color/8&W	86 Color/8&W	87 88W	87 88W	87 86W	87 88W	B7 Color/B&W	87 Color/8&W	SEW SEW	BE Color/E&W	B9 B&W	89 Color/B&W
Make	(91-119) Ricoh	(91-119) Bicoh	(91-119) Fixeh	(91-119) Ricoh	(91-119) Kodak	(91-119) Ricch	(91-119) Ricoh	(91-119) Kodek	(120-132) Ricoh	(120-139) Ricoh	(120-139) Riceh	(120-139) Kodak	(120-110) Rkoh	(120-133) Kofek	(140-159) Kofak	(140-159)	(160+) Kodak	(160+) Kodak
Model Marking Engine	Pro 8100EXe 5 40,000.00	Pro 81005e 5 44.488.00	Pro 81105e 5 55.488.00	Pro C9100 5 127.500.00	SX3300 S 642,000.00	Pro 8110e 55,748.00	Pro 8130e-MICR 5 55,748.00	\$X3300 5 642,000,00	Pro 81205e 5 66.488.00	Pro 8120e \$ 70.715.00	Pro 8120e-MICR 5 70.715.00	DM HD 125 S 98,000,00	Pro C9110 S 157.500.00	\$ 582,000,00	DM HD 150 5 150,000,00	5	190,000,00	Recon 2500 5489,000
Paper Handling																		
ADF		Standard N/A	Standard	N/A N/A		N/A	N/A	N/A		N/A N/A	N/A		N/A		N/A N/A	N/A N/A		N/A
Scan Station			Standard	N/A		N/A	N/A	N/A			N/A		N/A		N/A	N/A		N/A
Platen Cover			Standard	N/A		N/A	N/A	N/A			N/A	N/A	N/A		N/A	N/A		N/A
Color Scanner	5 4.488.00		Standard	N/A		w/A	N/A	N/A		N/A	N/A	N/A	N/A		N/A	N/A		N/A
	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Maste	Pricing Schedule	See Master Pricing Sched
Paper Feeding Base Cabinet	N/A	N/A	N/A	5 14.052.00	Standard	Console	Console	Standard	N/A	Console	Console	Standard	5 14.052.00	Standard	Standard	Standard		Standard
Additional Paper Drawer	N/A		N/A	See Master Pricing Schedule	N/A	5,093.00	\$ 5,093.00		N/A	\$ 5,091.00	\$ 5,091.00	\$ 18,400.00	See Master Pricing Schedule	N/A	\$ 18,400.00	5	18,400.00	N/A
			N/A	See Master Pricing Schedule	\$ 86,200.00		N/A	\$ 86,200.00		N/A	N/A		See Master Pricing Schedule	\$ 86,000.00		KHB69415		N/A
Bypass Paper Supply	\$ 1,470.00 \$ 5.093.00		\$ 1,470.00 \$ 5,093.00		N/A \$ 36,000.00	1,470.00		N/A 5 36.000.00	\$ 1,470.00 \$ 5,091.00				5 1,952.00 N/A		N/A See Master Pricing Schedule	N/A		N/A
Large Capacity Tray (small sheet) Large Capacity Tray (large sheet)	5 5,093.00 5 9,555.00		5 5,091.00 5 9555.00		See Master Pricing Schedule	9,555.00		See Master Pricing Schedule	\$ 5,093.00 \$ 9555.00		5 9,555.00 5 14,052.00	See Master Pricing Schedule	N/A	See Master Pricing Schedule	See Master Pricing Schedule	See Maste	r Pricing Schedule	N/A See Master Pricing Sched
	See Master Pricing Schedule				See Master Pricing Schedule							See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Maste	r Pricing Schedule	See Master Pricing Sched
Finishing																		
Output Tray	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Sandard		N/A	Standard	Standard		N/A
Internal / Wing Finisher					N/A N/A			N/A				Standard	\$ 6,862.00		Standard	Standard		N/A
3 - Hole Punch Sanic Office Finisher	5 6,862.00	5 6.862.00	5 6,862,00	5 6.862.00		6.867.00	5 6862.00	N/A	5 6.862.00	5 6.862.00	5 6.842.00	\$ 39,300.00	\$ 1,050.00		\$ 19,100.00	5	39,300.00	N/A
1 - Hole Durch	5 1,050,00		5 1,050,00			1.050.00			5 1,050,00		5 1,050,00		5 1,050,00		N/A	N/A		N/A
Saddle Stitch Finishine			N/A	\$ 12,390,00	N/A	W/A	N/A	N/A	N/A	N/A	N/A	N/A	\$ 12,190.00		N/A	N/A		N/A
Additional Option (please describe here)				See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule			See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule					
Advanced Office Finisher	\$ 12,390.00		\$ 12,390.00		N/A			N/A	\$ 12,390.00			N/A			N/A	N/A		N/A
3 - Hole Punch	\$ 1,050.00		\$ 1,050.00			1,050.00	\$ 1,050.00	N/A	\$ 1,050.00	\$ 1,050.00	\$ 1,050.00	N/A	\$ 1,050.00 \$ 18,654.00		N/A N/A	N/A N/A		N/A
Saddle Stitch Finishing Additional Option (please describe here)	Standard	Standard	Standard	See Master Pricing Schedule		Standard See Master Pricing Schedule	Standard See Master Pricing Schedule	N/A	Standard	See Master Pricing Schedule	See Master Pricing Schedule	N/A	See Master Pricing Schedule	N/A	N/A	N/A		N/A
Post Process Insertion	\$ 1,675.00	\$ 1,675,00	\$ 1,675,00			3.675.00	\$ 1,675.00	N/A	5 1,675.00		\$ 1,675.00		\$ 1,675.00	N/A	5 33,000,00	5	33.000.00	N/A
	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Maste	r Pricing Schedule	See Master Pricing Sched
Connectivity / Security																		
Network Connectivity Kit	\$ 750.00		5 750.00	See Master Pricing Schedule		See Master Pricing Schedule See Master Pricing Schedule	See Master Pricing Schedule	Standard	\$ 750.00	See Master Pricing Schedule	See Master Pricing Schedule	Standard	See Master Pricing Schedule See Master Pricing Schedule	Standard	Standard Standard	Standard		Standard
Hard Drive Security Kit Network Security Kit	\$ 960.00 Standard	S 96010	Sandard 900.00	See Master Pricing Schedule Standard	Standard	See Master Priority Schedule	See Master Pricing Schedule Standard	Standard	Standard 960.00	See Master Pricing Schedule	See Master Prioring Schedule		Standard Standard	Standard	Standard	Standard		Standard Standard
Power Protection Unit	\$ 165.62	\$ 365.62		See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule		See Master Pricing Schedule		r Pricing Schedule	See Master Pricing Sched
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule				See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule		r Pricing Schedule	See Master Pricing Sched
Accessibility Options																		
Accessibility Option (please describe here) Accessibility Option (please describe here)	N/A See Master Pricing Schedule	N/A	N/A See Master Pricing Schedule	N/A See Master Pricing Schedule	N/A	N/A See Master Pricing Schedule	N/A See Master Pricing Schedule	N/A See Master Pricing Schedule	N/A	N/A	N/A	N/A See Master Pricing Schedule	N/A See Master Priging Schedule	N/A See Master Pricing Schedule	N/A See Master Pricing Schedule	N/A	r Pricing Schedule	N/A See Master Pricing Sched
Software Ontings	See Master Priding Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	see Master Priority Schedule	See Master Priding Schedule	See muster Pricing schedule	See Master Priority Schedule	See Master Pricing Schedule	see waster knowld schedne	see Master Pricing Schedule	See Master Priorig Schedule	See Master Priority Schedule	See master Pricing Schedule	See Maste	r Friding Schedule	See Master Priority School
Advanced Scanning Software		Standard	Standard						Standard									
GlobalScan NX V2 Server 5 and License	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	5	1,350.00	\$ 1,350.00
Nuance Equitrac PCC - EOS/EES: Embedde Device a	\$ 975.00		\$ 975.00			975.00		\$ 975.00	\$ 1,245.00		\$ 975.00					5	975.00	\$ 975.00
NSi AotoStore Express Device Lic and Workflow De	\$ 2,194.00		\$ 2,194.00			2,194.00		\$ 2,194.00			\$ 2,194.00						2,294.00	\$ 2,194.00
	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule Standard	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Maste	Pricing Schedule	See Master Pricing Sched
Advanced Scanning Interface Software Kofax Capture Standard 1 concurrent station, Imag	5 4,805,00	5 4,805,00	\$ 4,805,00	\$ 4,805,00	\$ 4,805,00	4,805.00	\$ 4,805,00	\$ 4,805,00	Standard 5 4.805.00	\$ 4,805,00	\$ 4,805.00	\$ 4,805.00	\$ 4,805.00	5 4,805,00	5 4,805,00	5	4,805.00	5 4,805,00
	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Maste	r Pricing Schedule	See Master Pricing Sched
Simple Account Software									Standard									
Streamline NX 1 Device Base License, Secure Print I	\$ 1,380.00	\$ 1,380.00	\$ 1,380.00			1,380.00	\$ 1,380.00	\$ 1,380.00	\$ 1,379.00		\$ 1,380.00		\$ 1,380.00	\$ 1,380.00	\$ 1,380.00	5	1,380.00	\$ 1,380.00
@Remote Office Appliance	\$ 949.00		\$ 949.00			949.00	\$ 949.00	\$ 949.00	\$ 949.00		\$ 949.00			\$ 949.00		5	949.00	\$ 949.00
Additional Option (please describe here) Advance Accounting Software	See Master Pricing Schedule	See master imong Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	see Master Pricing Schedule	See master anding Schedule	See Master Pricing Schedule	See master mong Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	see master mong Schedule	see master Pricing Schedule	See master micing Schedule	See Maste	r Pricing Schedule	See Master Priding Sched
	5 899.00	5 899.00	\$ 899.00	5 899.00	s 899 m		5 899.00	< 800 nn	\$ 899.00	\$ 899.00	5 899.00	5 899.00	5 888 00	5 899.00	\$ 899.00			
NSI Output Manager Enterprise MED Client License Nuonce Equitros PCC - EOS/EES: Embedde Device or	\$ 899.00 \$ 1,345.00	\$ 899.00 \$ 1,345.00	\$ 899.00		\$ 899.00 \$ 1,295.00	\$ 899.00 \$ 1,345.00	\$ 899.00 \$ 1,345.00	\$ 899.00 \$ 1,345.00	\$ 899.00 \$ 1,295.00	\$ 899.00	\$ 899.00 \$ 1,345.00				\$ 899.00 \$ 1,345.00	5	899.00 1,345.00	\$ 899.00 \$ 1,345.00

Discount from MSRP Worksheet

Group B - Copiers Color

Vendor Name: Ricoh USA SUPPLEMENT 8

Tendor Hamer Histori Cort Cort EE										
				Grou	p B - Prod	luction Co	piers			
				Includ	les B&W a	and Color	/B&W			
Pricing Item					SEGN	IENTS				
3	В6	В6	В6	В7	В7	В7	B8	В8	В9	В9
	B&W	Color/B&W	Color/B&W	B&W	Color/B&W	Color/B&W	B&W	Color/B&W	B&W	Color/B&W
	(91-119)	(91-119)	(91-119)	(120-139)	(120-139)	(120-139)	(140-159)	(140-159)	(160+)	(160+)
Make	Ricoh	Ricoh	Kodak	Ricoh	Ricoh	Kodak	Kodak		Kodak	
Marking Engine - Discount	65.00%	22.00%	22.00%	64.00%	22.00%	22.00%	20.00%		20.00%	
Accessories (Paper Handling, Paper Feeding,										
Finishing, Facsimile) Discount	30.00%	0.00%	0.00%	30.00%	0.00%	0.00%	0.00%		0.00%	
Connecivity / Security Discount	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	
Accessibility Options Discount	30.00%	0.00%	0.00%	30.00%	0.00%	0.00%	0.00%		0.00%	
Software Discount	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	

NOTE: Discount must be shown in percent format.

Service and Supplies Pricing Worksheet Group B - Copiers Color

Part Part																							
Professor Prof	/endor Name: Ricoh USA SUPPLE	EMENT 8										Group	P Broductio	o Coniors									
Property of the property of																							
Part	Pricing Item																						
Mathematical Property of the Company of the Compa	i iiciiig itciii							86		86						87		97					89
Mathematical Property of the Company of the Compa		BS BSW	B&W	B&W	86W	B&W		olor/S&W		olor/B&W	87 85W	57 5&W	57 56W	87 88W		olor/B&W	Colo	/sew	D&W	Color/B&W	88W	c	olor/S&W
March Marc		(91 - 119)	(91 - 119)	(91 - 119)	(91 - 119)	(91 - 119)	Color	(91 - 119) D&W	Color	(01-119) (55W	(120-139)		(120-139)	(120-139)	Color	(120-139) D&W	Color	-119) 56W	(140-159)	(140-159) Color B&W	(160+)	Color	(150+) D&W
Marche M	Make			Ricoh	Ricoh	Ricoh	Ricoh	Ricoh	Kodak	Kodak	Ricoh	Ricoh		Kodak	Ricoh	Ricoh	Kodak	Kodak	Kodak		Kodak	Kodak	Kodak
Marche M	Model	Pro B100EXe	Pro 81005e	Pro 81105e	Pro \$110e	Pro B110e-MICR	Pro C9100	Pro C9100	513300	\$83300		Pro 8120e	Pro 8120e-MICR	\$250 per mo & .0067	Pro C9110	Pro C9110	5333900	5X3900	\$250 per mo &		\$250 per mo & .0063	Recon 2500	Recon 2500
Part	ero Base Service and Supplies Pricing Optional Included Impression Pricing	0.0031	9 0.003	0.00	0.003	0.009	0.04	0.0068			0.0035	0.0035	0.009	per image	0.048	0.006			.0053 per image		per image		
Part	option #1 Included Base Number Impressions		99.600	114.4	0 116.400	N/A	N/A	N/A				225.000	N/A	300,000	N/A	N/A			300,000		300,000		
Property of the property of	Option #1 Monthly Base Charge	5 386.10	5 388.44	4 5 497.	S 504.68	N/A	N/A	N/A	Standard Mode Tiered by A4		5 682.50	5 787.50	N/A	5 2,070.00	N/A	N/A	2400		5 1,950.00		5 1,950.00	Standard Mode Tiered by	
Property of the property of									Page - 0-200K = \$0.028, 200K-								Standard Mode Tiered by A4 Page					A4 Page - 0-200K = \$0.032,	
Mathematical Math									\$0.025, 600K-1,200K = \$0.023 &								\$0.024, 400K-600K = \$0.023, 600K-					600K = \$0.027, 600K-1,200K	
Part Part	Intion #1 Overage Bate	0.0035	0.003	19 0.00	17 0.0013	. N/A	N/A	m/a			0.0035	0.0035	N/A	0.0069	N/A	N/A			0.0005		0.0005		
Part Part																							
Part	Option #2 Included Base Number Impressions Option #2 Monthly Base Charge	\$ 29.00	\$ 29.00	0 \$ 29.1	0 5 12.00	N/A	N/A	N/A N/A	\$ 2,000.00		\$ 29.00	\$ 12.00	N/A N/A		N/A	N/A N/A	2400					1700	
Part																							
Part																							
		1					1										Economy Mode Tiered by A4 Page - 0-200K = \$0.022, 200K-400K =		1		l	A4 Page - 0-200K = \$0.029, 200K-400K = \$0.025, 400K-	
March Marc		1		1	1		l		\$0.023, 600K-1,200K = \$0.021 &		l						\$0.022, 400K-600K = \$0.021, 600K-					600K = \$0.024, 600K-1,200K	
Property state Prop	lotion #2 Overage Rate	0.0037	0.003	0.00	35 0.0035	N/A	N/A	N/A		L	0.0033	0,0033	N/A	0,0062	N/A	N/A	1,200K = \$0.017 & +1,200K \$0.016. B&W at \$0.0020/A4 Page.		0,0055		0.0055		
Part	nation and handward floor flooring flooring	H .				1.00			_				n/a	1.350.555					1.300.000		1 180 000		
Part Part	opinion es encuesas usas viditate impressions. Option #3 Monthly Base Charge	s .	s .	š .	s .	N/A	s .	š .	\$ 2,000.00		s .	s .	N/A		5 .	\$.	2400		5 5.875.00			1700	
Part																						14 x 20 Surface Mode Tiered by Surface - 0-200K	
Part		1		1	1		l				l											+ \$0.064, 200K-400K =	
Part									400K - \$0.052, 400K-600K -								400K - \$0.048, 400K-600K - \$0.046,					\$0.054, 600K-1,200K =	
March Marc		1					1		\$0.05, 600K-1,200K = \$0.046 &								500K-1,200K = \$0.038 & +1,200K 50 035 88 W =+ \$0.0040/14 + 20		1		l	\$0.052 & +1,200K \$0.050 B&W at \$0.0050/14 x 20	
Part	Option #3 Overage Rate	0.0025	0.002	9 0.00	29 0.0025	N/A	0.0190	0.0036			0.0029	0.0028	N/A	0.0059	0.0192	0.003	surface.		0.0047		0.0047		
Part		Induded	Included	Included	Included	Included	Included	Induded	Material Cost Only	Material Cost Only	Included	Included	Included	Included	induded	Included	Material Cost Only	Material Cost Only	Included		Induded	Material Cost Only	Material Cost Only
Mark											In addition to the	In addition to the							In addition to the				
Part							l				maintenance										In addition to the	l	
Control Cont							In addition to the month				agreement extra										agreement extra	l	
Market M		service is billed at	service is billed at	service is billed at	service is billed at		maintenance agreement extra	In addition to the montly maintenance			\$150 per hour	\$150 per hour		service is billed at	maintenance agreement extra	In addition to the montly maintenance		1	\$150 per hour with		service is billed at	l	1
Authors Auth	ase monthly charge for 2 x 5 coverage			a 15:50 per hour with 15 hour minimum	a 5150 per hour with a 1.5 hour minimum	N/A	service is billed at \$150 per hou with a 1.5 hour minimum	agreement extra service is billed at \$150 per hour with a 1.5 hour minimum.	Add1 \$660	Add1 \$660	minimum	minimum	N/A		service is billed at \$150 per hour with a 1.5 hour minimum	agreement extra service is billed at \$150 per hour with a 1.5 hour minimur	Add1 \$660	Add1 \$660	minimum		3.150 per hour with a 1.5 hour minimum	Add1 \$660	Add'I \$660
Marche M		1	1	1 -	1		1				In addition to the montly	In addition to the monthy	1						In addition to the monthy			1	
Second Second							l											1				l	
Part Part		agreement extra	agreement extra	agreement extra	agreement extra		In addition to the monthy				service is billed at	service is billed at		agreement extra	In addition to the montly	In addition to the monthy maintenance			service is billed at		agreement extra	l	
All to 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		service is billed at	service is billed at	service is billed at	service is billed at	.1	maintenance agreement extra	agreement extra service is billed at \$200 per hour with a two bour			\$200 per hour	\$200 per hour		service is billed at	maintenance agreement extra	agreement extra service is billed at \$200 ner hour with a two branch			\$200 per hour with		service is billed at	l	
Part Part	ase monthly charge for 3 x 5 coverage					N/A			Add1 5900	Add1 \$900			N/A				Add1 \$900	Add1 \$900				Add1 \$900	Add'l 5900
Mary Mary		1		1	1		l				In addition to the montly	In addition to the montly							In addition to the monthy			l	
Segretary Segr							l											1				l	1
Sign plan with a		agreement extra	agreement extra	agreement extra	agreement extra						service is billed at	service is billed at		agreement extra					service is billed at		agreement extra	l	
Antique Anti						.1												1				l	1
Addition for the control of the co	ase monthly charge for 3 x 5 coverage					N/A			Add1 \$900	Add1 \$900	minimum	minimum	N/A				Add1 \$900	Add1 \$900	minimum			Add1 \$900	Add1 5900
Second Column Col		1		1	1		l				montly	in addition to the monthy							montly			l	
Second Column Second Colum		In addition to the	In addition to the	In addition to the	In addition to the		l				maintenance	maintenance		In addition to the					maintenance		In addition to the	l	
1		agreement extra	agreement extra	agreement extra	agreement extra						service is billed at	service is billed at		agreement extra					service is billed at		agreement extra	l	
A Secondary Companies of the Property of the Companies		service is billed at \$225 per hour with a	\$225 per hour with a	a \$225 per hour with	a \$225 per hour with a		service is billed at \$225 per hou	agreement extra service is billed at			\$225 per hour with a 1.5 hour	\$225 per hour with a 1.5 hour		\$225 per hour with a	service is billed at \$225 per hour	agreement extra service is billed at					\$225 per hour with a	l	
## Addition to the manifest of	ase monthly charge for 1 x 7 coverage	1.5 hour minimum	1.5 hour minimum	1.5 hour minimum	1.5 hour minimum	N/A	with a 1.5 hour minimum	5225 per hour with a 1.5 hour minimum	Add1 5725	Add15725	minimum	minimum	N/A	1.5 hour minimum	with a 1.5 hour minimum	5225 per hour with a 1.5 hour minimur	Add1 5725	Add1 5725	minimum		1.5 hour minimum	Add1 5725	Add 1 5725
Second Column Second Colum		1		1	1		l				montly	montly							montly			l	
Second light Seco							l											1				l	1
## Author (1987) and (agreement extra	agreement extra	agreement extra	agreement extra		In addition to the montly	In addition to the montly maintenance			service is billed at	service is billed at		agreement extra	In addition to the montly	In addition to the montly maintenance			service is billed at		agreement extra	1	
A company A co				a \$250 per hour with	a \$250 per hour with a	.[service is billed at \$250 per hou	agreement extra service is billed at \$250 per hour with a two hour			suith a two hour	323d per hour with a two hour		\$250 per hour with a	service is billed at \$250 per hour	agreement extra service is billed at \$250 per hour with a two hour					\$250 per hour with a	l	
Section 1 Processing Section 1 Processing	ase monthly charge for 2 x 7 coverage	two hour minimum				N/A		minimum	Add1 \$999	Add1 \$999	minimum In addition to *ha	minimum In addition to the	N/A	two hour minimum	with a two hour minimum	minimum	Add1 \$999	Add1 \$999	minimum In addition to the		two hour minimum	Add1 \$999	Add'l 5999
Second productions Conference of the production of the product		L					l												montly			l	
		montly maintenance	montly maintenance	montly maintenan	e montly maintenance		l				agreement extra	agreement extra		montly maintenance					agreement extra		montly maintenance	l	
The part of the		agreement extra	agreement extra	agreement extra	agreement extra		In addition to the monthy	In addition to the montly maintenance			service is billed at	service is billed at		agreement extra	In addition to the monthy	In addition to the monthy maintenance			service is billed at		agreement extra	l	
						-	service is billed at \$275 per hou	\$275 per hour with a two hour						\$275 per hour with a	service is billed at \$275 per hour	\$275 per hour with a two hour						l	
1	ase monthly charge for 3 x 7 coverage	two hour minimum	two hour minimum	two hour minimum	two hour minimum	N/A	with a two hour minimum	minimum	Add1 \$1,150	Add1 \$1,150	minimum	minimum	N/A	two hour minimum	with a two hour minimum	minimum	Add1\$1,150	Add1 \$1,150	minimum		two hour minimum	Add1\$1,150	Addil \$1,150
1 100 1 100 1 100 1 100 1 1	dditonal End User Training Cost by hours	n/c	n/c	n/c	n/c	n/c	n/c				n/c	n/c	n/c	n/c	n/c	n/c			n/c		n/c	\$250/hr (min il Hours)	\$250/hr (min & Hours)
Secretary Secret	dditonal IT Support by hours	\$ 150.00																					
The contrigue transmiss before to be a contribute transmiss before to be a contribute transmiss before to be a contribute transmiss before to be a contribute transmiss before the contribute	ercentage increase in Service and Supplies Rate by	Service Zone																					
ner 2 - flat fee \$ 4000 \$ 4000 \$ 4000 \$ 4000 \$ 4000 \$ 4000 \$ 4000 \$ 4000 \$ 4000 \$ 5	ercentage increase for Remote Zone	15N 30N	15	A 3	N 30%	15% 30%			75% (base service only)	75% (base service only)	15% 30%	15% 30%	15%	15% 30%			75% (base service only)		15% 30%		15% 30%	75% (base service only)	75% (base service only)
1 1 1 1 1 1 1 1 1 1	Noving Charges by Zone	¢ 2000	5 0000	3 5 480.0	n s	5 grann	< ******	5 4000	\$ 18 mm m	\$ 18.000.00	5 450.00	\$ #50.00	5 #50.00	\$ 450.00	t mm	£ 400.00	1899	1800	\$ 450.00		¢ gross	18000	100
	one 3 Per mile fee	\$ 0.75	\$ 0.75	5 5 0.	5 5 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$6.00/mile fee (+ \$18,000 Flat ra	\$6.00/mile fee (+ \$18,000 Flat rate)	\$ 0.75	\$ 0.75	5 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$6/mile fee (+ \$18,000 Flat rate)	\$6/mile fee (+ \$18,000 Flat rate)	\$ 0.75		\$ 0.75	\$6/mile fee (+ \$18,000 Flat :	\$6/mile fee (+ \$18,000 Flat rate)

Notes:

Option 3 for theRicoh Pro 8200 series is a ports and labor only cpc. Supplies are sold separat

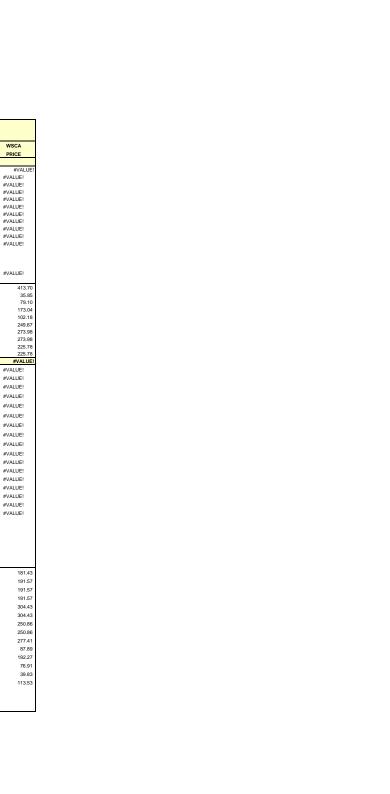
All supply inclusive cpc's include staples Supply Pricing on Consumable Supply Pricing tob

CPC rates for short term rental (a) S&W units = \$.03/copy (b) S&W/Color units = SW at \$.06/copy & Color at \$.25/copy

Ricoh USA

WSCA Nevada For Supplies purchased seperately when customers acquire a parts and service only option SUPPLEMENT 8

		Yield Per	Unit	Oracle	Reorder	SRP	WSCA
lodels	Description (Prices Per Unit)	Carton	Packaging	Unit of Measure	Numbers		PRICE
B/W CO	PIER MULTIFUNCTIONAL Pro Toner 8100S	328000*	4 - Bottles/Ctn	CTN	828277	517 12	#VAL
110011 F10 0110e / 0120e	Staple Set Type U for SR5060 (Saddle Stitch) Uses Staple Refill Typ		1 - Cta: 5 000 Staples per Cartridge	CTN	404235	86.52	#VALUE!
	Refill Staple Type T for SR5020 (Saddle Stitch)	10,000	2 - Ctgs; 5,000 Staples per Cartridge	CTN	415010	44.81	#VALUE!
	Staple Type M for SR5000/SR5020 (Usual Staple)	5,000	1 - Crtg; 5,000 Staples per Cartridge	CTN	413013	98.88	#VALUE!
	Staple Refill Type M for SR5000/SR5020 Usual Staple)	25.000	5 - Ctas: 5.000 Staples per Cartridge	CTN	413026	216.30	#VALUE!
K5030 Finisher	Staple Cartridge Type BK 5030; 5000 per Ctrg. (3 Ctrg./Ctn)	15,000	3 - Ctgs; 5,000 Staples per Cartridge	CTN	404461	127.72	#VALUE!
B5000	Glue Supply Type A; 1 Bag (EA)	1,300	1 - Bag	EA	404103	312.09	#VALUE!
tB5000	Ring Supply LT White 100 Type S4	260 Booklets	5 - Sets of 52	CTN	404813	239.00	#VALUE!
tB5000	Ring Supply LT Black 100 Type S4	260 Booklets	5 - Sets of 52	CTN	404814	239.00	#VALUE!
B5000	Ring Supply LT White 50 Type S4	330 Booklets	5 - Sets of 66	CTN	404815	265.00	#VALUE!
tB5000	Ring Supply LT Black 50 Type S4	330 Booklets	5 - Sets of 66	CTN	404816	265.00	#VALUE!
lo Starter Toners							
lote: A4, 6% chart is used to measure the yield.							
MICR Supplies	Toner kit, MICR, ProMark 8100	300,000	4 - Bottles/Ctn.	CTN	10877600-DS	689.00	#VALUE!
ticoh Pro 8100EX / 8100s / 8200s / 8210s	Pro Toner 8100S	328,000	4 - Bottles/Ctn.	CTN	828277	517.12	41:
NOON FIG 0100EA / 01005 / 82005 / 82105	Pro Loner 8100S Refill Staple Type T for SR5020 (Saddle Stitch)	10.000	4 - Bottles/Ctn. 2 - Ctas: 5.000 Staples per Cartridge	CIN	828277 415010	517.12 44.81	41:
	Staple Type M for SR5000/SR5020 (Saddle Stitch)	5 000	Ctgs; 5,000 Staples per Cartridge Ctg: 5.000 Staples per Cartridge	CTN	415010	98.88	7
	Staple Refill Type M for SR5000/SR5020 (Usual Staple)	25,000	5 - Ctgs; 5,000 Staples per Cartridge	CTN	413013	216.30	17
K5030 Finisher	Staple Cartridge Type BK 5030; 5000 per Ctrg. (3 Ctrg./Ctn)	15,000	3 - Ctgs; 5,000 Staples per Cartridge	CTN	404461	127.72	10
R5000	Glue Supply Type A; 1 Bag (EA)	1,300	3 - Cigs, 5,000 Staples per Carriage 1 - Bag	FA	404103	312.09	24
B5000	Ring Supply Type A, Y bag (EA) Ring Supply Type A White 100; 5 - sets of 75 (CTN)	375	5 - Sets of 75	CTN	404117	342.48	27
B5000	Ring Supply Type A Black 100; 5 - sets of 75 (CTN)	375	5 - Sets of 75	CTN	404118	342.48	27
B5000	Ring Supply Type A White; 50 5 - sets of 75 (CTN)	375	5 - Sets of 75	CTN	404119	282.22	22
B5000	Ring Supply Type A White Black; 5 - sets of 75 (CTN)	375	5 - Sets of 75	CTN	404120	282.22	22
PRODUCTION	COLOR - COPIER / MULTIFUNCTIONAL						#VA
RO C7100/7110 Series	Pro Print Cartridge Black C7100	45,000 *	1 - 1,553g. Bottle	EA	828326	285.65	#VALUE!
	Pro Print Cartridge Yellow C7100	45,000 *	1 - 1,553g. Bottle	EA	828327	380.01	#VALUE
	Pro Print Cartridge Magenta C7100	45.000 *	1 - 1,674g. Bottle	EA	828328	380.01	#VALUE
	Pro Print Cartridge Cyan C7100	45,000 *	1 - 1,553g. Bottle	EA	828329	380.01	#VALUE
	5 1						
	Pro Print Cartridge White C7100	17,500 **	1 - 1,553g. Bottle	EA	828342	500.00	#VALUE!
	Pro Print Cartridge Clear C7100	27,000 **	1 - 1,553g. Bottle	EA	828343	500.00	#VALUE!
	Waste Toner Bottle Type C751	77 000 ***	1 - Fach	FA	404451	90.34	#VALUE
	Ring Supply LT White 100 Type S4	260 Booklets	5 - Sets of 52	CTN	404813	239.00	#VALUE!
	Ring Supply LT Black 100 Type S4	260 Booklets	5 - Sets of 52	CTN	404814	239.00	#VALUE!
	Ring Supply LT White 50 Type S4	330 Booklets	5 - Sets of 66	CTN	404815	265.00	#VALUE!
	Ring Supply LT Black 50 Type S4	330 Booklets	5 - Sets of 66	CTN	404816	265.00	#VALUE!
	Glue Supply Type A for GB5010	1.300	1 - Bag	EA	404103	312.09	#VALUE!
	Staple Set Type M for SR5050/SR5060	5.000	1 x 5.000/Ctn.	CTN	413013	98.88	#VALUE!
	Staple Refill Type M for SR5050/SR5060 (Usual Staple)	25,000	5 x 5.000/Ctn.	CTN	413026	216.30	#VALUE
		5.000		CTN	404235	86.52	#VALUE
	Staple Set Type U for SR5060	.,	1 - Ctg; 5,000 Staples per Cartridge				
	Staple Refill Type T for SR5060	10,000	2 x 5,000/Ctn.	CTN	415010	44.81	#VALUE!
	Staple Set Type BK5030 for PBM350/PBM500 Booklet Maker	15,000	3 x 5,000/Ctn.	CTN	404461	127.72	#VALUE
	No Starter Toners						
	Yield based on recommended average monthly copy volume, 8-1/2"			80%, 50P/J.			
	Yield based on recommended average monthly copy volume, 8-1/2"						
	Waste toner bottle yield when used with 5-color set up, coverage 509 if used with 4-color set up (CMYK@35%) to 136 000	% (CMYK @35°	% + 5th color @15%) is 77,000; yield will i	ncrease			
RO C9100/9110 Series	Pro Print Cartridge Black C9100	58,000 *	1 - 1,508g. Bottle	EA	828380	226.79	18
	Pro Print Cartridge Yellow C9100	48,000 *	1 - 1,508g. Bottle	EA	828381	239.46	19
	Pro Print Cartridge Magenta C9100	48.000 *	1 - 1,508g. Bottle	EA	828382	239.46	19
	Pro Print Cartridge Wagenta C9100 Pro Print Cartridge Cvan C9100	48,000 *	1 - 1,508g. Bottle	EA EA	828383	239.46	19
		375 Booklets	5 - Sets of 75	CTN	404117	342 48	30
	Ring Supply Type A White 100					0.121.10	
	Ring Supply Type A Black 100	375 Booklets	5 - Sets of 75	CTN	404118	342.48	30
	Ring Supply Type A White 50	375 Booklets	5 - Sets of 75	CTN	404119	282.22	25
	Ring Supply Type A Black 50	375 Booklets	5 - Sets of 75	CTN	404120	282.22	25
	Glue Supply Type A for GB5010	1,300	1 - Bag	EA	404103	312.09	27
	Staple Set Type M for SR5050/SR5060	5,000	1 x 5,000/Ctn.	CTN	413013	98.88	8
	Staple Refill Type M for SR5050/SR5060 (Usual Staple)	25,000	5 x 5,000/Ctn.	CTN	413026	216.30	19
	Staple Set Type U for SR5060	5,000	1 x 5,000/Ctn.	CTN	404235	86.52	7
	Staple Refill Type T for SR5060	10.000	2 x 5.000/Ctn.	CTN	415010	44.81	
	Staple Set Type BK5030 for PBM350/PBM500 Booklet Maker	15,000	2 x 5,000/Ctn. 3 x 5,000/Ctn.	CTN	404461	127.72	1



Cost Per Copy (CPC)

Segment B - Copiers Color

Vendor Name: Ricoh USA SUPPLEMENT 8

	icon USA SU	FFELIVILIAI 0					
Group B - Production Copiers B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of B&W Volume	First 30% of Volume	CPC for all B&W copies made after the first 30%	CPC for each Color copy made	Model
B6 B&W (91-119)	20,000 - 110,000	99,000	\$ 0.0141	29,700	\$ 0.00390		Pro 8100EXe
B6 B&W (91-119)	20,000 - 110,000	99,000	\$ 0.0156	29,700	\$ 0.00390		Pro 8100Se
B6 B&W (91-119)	30,000 - 160,000	134,400	\$ 0.0142	40,320	\$ 0.0037		Pro 8110Se
B6 B&W (91-119)	30,000 - 160,000	134,900	\$ 0.0144	40,470	\$ 0.0037		Pro 8110e
B6 B&W (91-119)	30,000 - 160,000	134,900	\$ 0.0206	40,470	\$ 0.0090		Pro 8110e-MICR
B6 Color/B&W (91-119)	30,000 - 160,000	55,000	\$ 0.1098	16,500	\$ 0.0068	\$ 0.04800	Pro C9100 Entrance Unit
B7 B&W (120-139)	40,000 - 275,000	195,000	\$ 0.0126	58,500	\$ 0.0035		Pro 8120Se
B7 B&W (120-139)	40,000 - 275,000	230,900	\$ 0.0116	69,270	\$ 0.0035		Pro 8120e
B7 B&W (120-139)	40,000 - 275,000	230,900	\$ 0.0182	69,270	\$ 0.0090		Pro 8120e-MICR
B7 Color/B&W (120-139)	30,000 - 160,000	66,000	\$ 0.1116	19,800	\$ 0.0068	\$ 0.04800	Pro C9110 Entrance Unit
B7 B&W (120-139)	275,000 - 550,000	300,000	\$ 0.0258	90,000	\$ 0.0067		DM HD 125
B8 B&W (140-159)	550,000 - 1,000,000	750,000	\$ 0.0180	225,000	\$ 0.0063		DM HD 150
B8 Color/B&W (140-159)				0			
B9 B&W (160+)	1,000,000 -+	1,250,000	\$ 0.0152	375,000	\$ 0.0063		DM HD 300
B9 Color/B&W (160+)				0			

Notes:

Cost Per copy pricing above is based on 60 month term with volume minimum

For cost per copy pricing for 36 or 48 months, please see WSCA CPC Master Price Schedule

Cost per copy pricing for other terms can be created using the same formula upon request.

CPC pricing below is based on Standard Zone. Contractual uplifts apply for non standard zone placements

Cost Per Copy (CPC)

Segment B - Copiers Color

Vendor Name: Ricoh USA

Group B - Production Copiers B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of B&W Volume	First 30% of Volume	CPC for all B&W copies made after the first 30%	CPC for each Color copy made	Model
B6 B&W (91-119)	20,000 - 110,000	99,000	\$ 0.0161	29,700	\$ 0.00390		Pro 8100EXe
B6 B&W (91-119)	20,000 - 110,000	99,000	\$ 0.0179	29,700	\$ 0.00390		Pro 8100Se
B6 B&W (91-119)	30,000 - 160,000	134,400	\$ 0.0163	40,320	\$ 0.0037		Pro 8110Se
B6 B&W (91-119)	30,000 - 160,000	134,900	\$ 0.0165	40,470	\$ 0.0037		Pro 8110e
B6 B&W (91-119)	30,000 - 160,000	134,900	\$ 0.0229	40,470	\$ 0.0090		Pro 8110e-MICR
B6 Color/B&W (91-119)	30,000 - 160,000	55,000	\$ 0.1305	16,500	\$ 0.0068	\$ 0.04800	Pro C9100 Entrance Unit
B7 B&W (120-139)	40,000 - 275,000	195,000	\$ 0.0144	58,500	\$ 0.0035		Pro 8120Se
B7 B&W (120-139)	40,000 - 275,000	230,900	\$ 0.0133	69,270	\$ 0.0035		Pro 8120e
B7 B&W (120-139)	40,000 - 275,000	230,900	\$ 0.0201	69,270	\$ 0.0090		Pro 8120e-MICR
B7 Color/B&W (120-139)	30,000 - 160,000	66,000	\$ 0.1325	19,800	\$ 0.0068	\$ 0.04800	Pro C9110 Entrance Unit
B7 B&W (120-139)	275,000 - 550,000	300,000	\$ 0.0296	90,000	\$ 0.0067		DM HD 125
B8 B&W (140-159)	550,000 - 1,000,000	750,000	\$ 0.0203	225,000	\$ 0.0063		DM HD 150
B8 Color/B&W (140-159)				0			
B9 B&W (160+)	1,000,000 -+	1,250,000	\$ 0.0170	375,000	\$ 0.0063		DM HD 300
B9 Color/B&W (160+)				0			

Notes:

Cost Per copy pricing above is based on 60 month term without volume minimum

For cost per copy pricing for 36 or 48 months, please see WSCA CPC Master Price Schedule

Cost per copy pricing for other terms can be created using the same formula upon request.

CPC pricing below is based on Standard Zone. Contractual uplifts apply for non standard zone placements

List Pricing Worksheet

Group C - Wide Format Devices (Black and White /Color)

Vendor Name: Ricoh USA SUPPLE	EMENT 8									
					Group C	- Wide Format Dev	ices			
						B&W and Color/B8				
					includes	Baw and Color/Ba	x vv			
Pricing Item						SEGMENTS				
	Low		Low	Low	Low	Medium	Medium	Medium	High	High
	B&W		B&W	Color/B&W	Color/B&W	B&W	Color/B&W	Color/B&W	B&W	Color/B&W
	(500-10,000)		(500-10,000)	(500-10,000)	(500-10,000)	(10,001-50,000)	(10,001-50,000)	(10,001-50,000)	(50,0001+)	(50,0001+)
Make	Ricoh / Savin / Lanier		Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin /Lanier	
	Ricoh MP W3601 w/PlotWo	rks /								
Model	Savin 3406WD w/PlotWo		Ricoh MP W6700SP	MP CW2200SP	MP CW2201SP	MP W7100	Pro L4130	Pro L4160	MP W8140	
	Lanier LW426 w/PlotWo									
Marking Engine	\$ 14,07	7.00 \$	22,000.00	\$ 14,500.00	\$ 14,500.00	\$ 42,548.85	\$ 36,235.29	\$ 37,884.00	\$ 55,223.00	
Paper Handling										
ADF	Standard		andard	Standard	Standard	Standard	Standard	Standard	Standard	
Scan Station		6.00 N/A		Standard	Standard	Standard	Standard	Standard	Standard	
Platen Cover	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	
Color Scanner	Standard		andard	Standard	Standard	Standard	Standard	Standard	Standard	
Additional Option (please describe here)	See Master Pricing Schedule	e See	e Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Paper Feeding										
Roll Width	Up to 36 inches		to 37.8 inches	up to 36 inches	up to 36 inches	Up to 36 inches	up to 54 inches	up to 63 inches	Up to 36 inches	
Additional Roll Width (optional)	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	
Additional Option (please describe here)	See Master Pricing Schedule	e See	e Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Finishing										
Output Tray	Standard		andard	Standard	Standard	Standard	Standard	Standard	Standard	
Rear Stacker		0.00 \$	719.00			N/A			N/A	
Additional Option (please describe here)	See Master Pricing Schedule	2 566	e Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Connectivity / Security				\$ 450.00		4			4	
Network Connectivity Kit	\$ 45 Standard	0.00 \$	450.00 andard	Standard 450.00	\$ 450.00 Standard	\$ 450.00 Standard	\$ 450.00 Standard	\$ 450.00 Standard	\$ 450.00 Standard	
Hard Drive Security Kit Network Security Kit	Standard		andard	Standard	Standard	Standard	Standard	Standard	Standard	
Power Protection Unit		6.00 S	365.62	Standard 346.00	\$ 346.00	Standard 365.62	\$ 365.62	Standard 365.62	Standard S 365.62	
Additional Option (please describe here)	See Master Pricing Schedule		e Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Accessibility Options	see waster Pricing scriedur	2 366	e Master Friding scriedule	see Master Fricing scriedule	see Master Friding scriedule	see Master Fricing Schedule	see Waster Fricing scriedule	See Master Friding Schedule	see Waster Pricing scriedule	
	N/A	N/A	Δ.	N/A	N/A	N/A	N/A	N/A	N/A	
Software Options	IV/A	IN/A	Λ	19/0	17/0	19/0	19/0	17/0	13/0	
Advanced Scanning Software	Standard	Cto	andard			Standard			Standard	
GlobalScan NX V2 Server 5 and License		0.00 S	1.350.00	S 1.350.00	\$ 1,350,00	\$ 1.350.00	\$ 1,350,00	\$ 1,350.00	\$ 1,350.00	
Nuance Equitrac PCC - EO5/EE5: Embedde Device at		5.00 \$	975.00	\$ 1,330.00 \$ 975.00	\$ 975.00	\$ 975.00	\$ 975.00	\$ 975.00	\$ 975.00	
NSi AutoStore Express Device Lic and Workflow Dev		4.00 S	2,194.00	\$ 2.194.00	\$ 2.194.00	\$ 2,194.00	\$ 2,194.00	\$ 2.194.00		
Additional Option (please describe here)	See Master Pricing Schedule		e Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Advanced Scanning Interface Software	Included		cluded	Included	Included	Included	Included	Included	Included	
Kofax Capture Standard 1 concurrent station, Image		5.00 S	4.805.00	\$ 4.805.00	\$ 4,805.00	\$ 4.805.00	\$ 4.805.00	\$ 4.805.00		
Additional Option (please describe here)	See Master Pricing Schedule		e Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Simple Account Software		1								
Streamline NX 1 Device Base License, Secure Print N	\$ 1,38	0.00 \$	1,380.00	\$ 1,380.00	\$ 1,380.00	\$ 1,380.00	\$ 1,380.00	\$ 1,380.00	\$ 1,380.00	
@Remote Office Appliance		9.00 \$	949.00	\$ 949.00	\$ 949.00	\$ 949.00	\$ 949.00	\$ 949.00		
Additional Option (please describe here)	See Master Pricing Schedule	v	e Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Advance Accounting Software	See Waster Trieing Serreda									
		9.00	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00	
Advance Accounting Software	\$ 89	9.00	\$ 899.00 1,345.00	\$ 899.00 \$ 1,345.00	\$ 899.00 \$ 1,345.00	\$ 899.00 \$ 1,345.00	\$ 899.00 \$ 1,345.00	\$ 899.00 \$ 1,345.00		

Notes:
Basic netowrk connect fees are Included in marking engine pricing.
Maintanence and Support is required for all software options. The M&S support pricing can be found on the Master Pricing Schedule.

Discount from MSRP Worksheet

Group C - Wide Format Devices (Black and White / Color)

Vendor Name: Ricoh USA SUP	PLEMENT 8								
		G	roup C - Wide	Format Device	es				
		Ir	ncludes B&W a	and Color/B&V	V				
Pricing Item SEGMENTS									
	Low	Low	Medium	Medium	High	High			
	B&W	Color/B&W	B&W	Color/B&W	B&W	Color/B&W			
	(500-10,000)	(500-10,000)	(10,001-50,000)	(10,001-50,000)	(50,0001+)	(50,0001+)			
Make	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin /Lanier				
Model	Ricoh MP W6700SP	MP CW2200SP	MP W7100	Pro L4130	MP W8140				
Marking Engine - Discount	52.00%	50.00%	52.00%	34.00%	51.00%				
Accessories (Paper Handling, Paper Feeding,									
Finishing, Facsimile) Discount	23.00%	30.00%	23.00%	30.00%	23.00%				
Connecivity / Security Discount	0.00%	0.00%	0.00%	0.00%	0.00%				
Accessibility Options Discount	0.00%	0.00%	0.00%	0.00%	0.00%				
Software Discount	0.00%	0.00%	0.00%	0.00%	0.00%				

NOTE: Discount must be shown in percent format.

Service and Supplies Pricing Worksheet

Group C - Wide Format Devices (Black and White / Color)

Vendor Name: Ricoh USA SUPPLEMENT 8

Pricing Item

													,
	Low		ow		wo	Medium		dium		lium	High		gh
	B&W		/B&W		/B&W	B&W		/B&W		/B&W	B&W		/B&W
	(500-10,000)	(500-:	10,000)	(500-1	10,000)	(10,001-50,000)	(10,001	-50,000)	(10,001	-50,000)	(50,0001+)	(50,0	001+)
		Color	B&W	Color	B&W		Color	B&W	Color	B&W		Color	B&W
Make	Ricoh / Savin /	Ricoh / Savin /	Ricoh / Savin /	Ricoh / Savin /	Ricoh / Savin /	Ricoh / Savin /	Ricoh / Savin /	Ricoh / Savin /	Ricoh / Savin /	Ricoh / Savin /	Ricoh / Savin		
Widke	Lanier	Lanier	Lanier	Lanier	Lanier	Lanier	Lanier	Lanier	Lanier	Lanier	/Lanier		
Model	Ricoh MP W6700SP	MP CW2200SP	MP CW2200SP	MP CW2201SP	MP CW2201SP	MP W7100	Pro L4130	Pro L4130	Pro L4160	Pro L4160	MP W8140		
Zero Base Service and Supplies Pricing													
Optional Included Impression Pricing													
Option #1 Included Base Number Impressions	1,650	-	2,600	-	2,600	7,500		-		-	3,500		
Option #1 Monthly Base Charge	\$ 48.00		\$ 105.00	ļ	\$ 105.00	\$ 243.00		\$ 1,065.00		\$ 1,065.00	\$ 958.00		
Option #1 Overage Rate	0.04	\$ 0.0600	\$ 0.0400	\$ 0.0600	\$ 0.0400	\$ 0.0360		\$ -		\$ -	\$ 0.0304		
		1					I	1					I
Option #2 Included Base Number Impressions													
Option #2 Monthly Base Charge													
Option #2 Overage Rate													
Option #3 Included Base Number Impressions		ıı —					1	ı					1
Option #3 Monthly Base Charge Option #3 Overage Rate													
Additional Service and Supplies Options				N/A					/.				
	N/A	N/A			N/A	N/A	N/A	N/A	N/A	N/A	N/A		
	In addition to the mo												
	In addition to the mo												
	In addition to the mo												
	In addition to the mo												
	In addition to the mo												
Base monthly charge for 3 x 7 coverage Additional Labor Components	In addition to the mo	ntiy maintenance ag	greement extra servic	e is billed at \$275 pi	er nour with a two no	our minimum							
	n/c	n/c	n/c	n/c	n/c	n/c	n/c	n/c	n/c	n/c	n/c		
Additional Advanced / IT Training Cost by hours	\$ 150.00			, -	\$ 150.00	\$ 150.00	\$ 150.00		\$ 150.00	\$ 150.00	\$ 150.00		
Additional IT Support by hours	\$ 150.00		\$ 150.00	7	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00		
Percentage increase in Service and Supplies Rate by 1		3 130.00	ÿ 130.00	J 130.00	3 130.00	y 130.00	ÿ 130.00	J 130.00	ÿ 130.00	3 130.00	ÿ 130.00		
Percentage Increase for Rural Zone	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%		
Percentage Increase for Remote Zone	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%		
Moving Charges by Zone													
Zone 2 - Flat Fee	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00		
Zone 3 Per mile fee	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75		

Notes: All Supplies must be purchased separately. Pricing above is service and parts only pricing Supply pricing can be found on the Consumable Supply Pricing tab

Ricoh USA WSCA Nevada

SUPPLIES (Prices Per Unit)	SUPPLEMENT 8						
Current Production Models							
		Yield Per	Unit	Oracle	Reorder	SRP	WSCA
Models	Description (Prices Per Unit)	Carton	Packaging	nit of Measur	Numbers		PRICE
	Wide Format						
Ricoh MP W3601	Black Toner 1160W; 6x800g Cartridges	25,704	6 - 800 g. Cartridges/Crt.	CTN	888029	1,100.56	880.45
Ricoh MP W5100/MP W7140 W/F	Ricoh Toner Black MP W71404/23/2009; 6 - 800 g. Cartridges	* 118,800 Sq. Ft	6 - 800g. Cartridges	CTN	821021	1,075.32	860.26
Toner yield is 3,300 linear feet/cartridge							
Ricoh MP W6700	Black Toner 1160W; 6x800g Cartridges	77,670 sq. ft.*	6 - 800 g. Cartridges/Crt.	CTN	888029	1,100.56	880.45
Note: Marketing selling UOM can be either Ctn. or Ea.							
*Toner yield @A1/D, Ricoh 6% chart/cartridge (800g.)							
Ricoh MP W7100SP / MP W8140SP W/F	Ricoh Toner Black MP W71404/23/2009; 6 - 800 g. Cartridges	* 118,800 Sq. Ft	6 - 800g. Cartridges	CTN	821021	1,075.32	860.26
Toner yield is 19,800 square feet/cartridge based on 24" x	36" size paper, 6% image density.						
Ricoh MP CW2201							
	Print Cartridge Black MP CW2200	4,716 Sq. Ft. *	1 - 200ml. Cartridge	EA	841720	140.00	112.00
	Print Cartridge Cyan MP CW2200	2,070 Sq. Ft. *	1 - 100ml. Cartridge	EA	841721	70.00	56.00
	Print Cartridge Magenta MP CW2200	2,205 Sq. Ft. *	1 - 100ml. Cartridge	EA	841722	70.00	56.00
	Print Cartridge Yellow MP CW2200	2,205 Sq. Ft. *	1 - 100ml. Cartridge	EA	841723	70.00	56.00
Note: Marketing selling UOM can be either Ctn. or Ea.							
* Yield (A1Y, 5% Chart, 20% Color DV Ratio) (Sq. Ft.)							
Ricoh MP CW2200SP				EA			
	Print Cartridge Black MP CW2200	4,716 Sq. Ft. *	1 - 200ml. Cartridge	EA	841720	140.00	112.00
	Print Cartridge Cyan MP CW2200	2,070 Sq. Ft. *	1 - 100ml. Cartridge	EA	841721	70.00	56.00
	Print Cartridge Magenta MP CW2200	2,205 Sq. Ft. *	1 - 100ml. Cartridge	EA	841722	70.00	56.00
	Print Cartridge Yellow MP CW2200	2,205 Sq. Ft. *	1 - 100ml. Cartridge	EA	841723	70.00	56.00
* Yield (A1Y, 5% Chart, 20% Color DV Ratio) (Sq. Ft.)			-				
Pro L4130 / 4160							
	Pro Ink Pack Black L4160	See Yield Note	1 - 600ml. Bag		841976	170.00	136.00
	Pro Ink Pack Cyan L4160	See Yield Note	1 - 600ml. Bag		841977	170.00	136.00
	Pro Ink Pack Magenta L4160	See Yield Note	1 - 600ml. Bag		841978	170.00	136.00
	Pro Ink Pack Yellow L4160	See Yield Note	1 - 600ml. Bag		841979	170.00	136.00
	Pro Ink Pack Orange L4160	See Yield Note	1 - 600ml. Bag		841980	170.00	136.00
	Pro Ink Pack Green L4160	See Yield Note	1 - 600ml. Bag		841981	170.00	136.00
	Pro Ink Cartridge White L4160	See Yield Note	1 - 220ml. Bag		841982	98.00	78.40
	Pro Maintenance Kit Type A	See Yield Note	1 - Each		841970	43.42	34.74
	Pro Flushing Cartridge Type A	See Yield Note	1 - Each		841971	43.42	34.74
	Pro Wiper Kit Type A	See Yield Note	1 - Each		841906	112.50	90.00
	Pro Waste Ink Bottle Type A	See Yield Note	1 - Each		841907	37.50	30.00
	Pro Cutter Blade Type A	See Yield Note	1 - Each		841908	45.39	36.31
	Pro Cleaning Stick Type A	See Yield Note	1 - Each		841909	75.00	60.00
	Pro Absorbent Sponge Kit Type A	See Yield Note	1 - Each		841910	47.37	37.90
		See Yield Note	1 - Each		841911	410.53	328.42
	Pro Eco Cartridge Type A						
	Pro Filter Kit Type A	See Yield Note	1 - Each		841912	90.79	72.63
	**Yields may vary depending on the media, resolution and print head	passes and therefore	cannot be calculated				

Configuration Cost

Segment C - Wide Format Devices (Black and White / Color)

Vendor Name	: Ricoh USA	SUPPLEMENT 8			
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$46,983.85	51.72%	\$22,685.00
Medium		Itemized Custom Features:			
	MP W7100	Base Unit	\$42,548.85	52.00%	\$20,423.00
B&W		Console	N/A	N/A	#VALUE!
		Roll Paper Feeder	<i>\$4,435.00</i>	49.00%	\$2,262.00
		Print/Copy/Scan	Standard	Included	#VALUE!
		Complete Unit (includes base unit and custom features)	\$36,235.29	33.10%	\$24,242.00
Medium		Itemized Custom Features:			
	PRO L4130	Base Unit	\$36,235.29	33.10%	\$24,242.00
Color/B&W		Console	N/A	N/A	#VALUE!
		Roll Paper Feeder	N/A	N/A	#VALUE!
		Print/Copy/Scan	Standard	Included	#VALUE!

Cost Per Copy (CPC)

Segment C - Wide Format Devices (Black and White / Color)

Vendor Name	: Ricoh USA	SUPPLEME	ENT 8			
Group C - Wide Format Devices B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of B&W Volume	First 30% of Volume	CPC for all B&W copies made after the first 30%	CPC for each Color copy made
Low B&W (500-10,000)				0		
Low Color/B&W (500-10,000)				0		
Medium B&W (10,001-50,000)				0		
Medium Color/B&W (10,001-50,000)				0		
High B&W (50,0001+)				0		
High Color/B&W (50,0001+)				0		

List Pricing Worksheet

Group E - Digital Duplicator

Vendor Name: Ricoh USA SUPPLE	MENT 8				
		Gı	roup E - Digital D	Ouplicator	
Pricing Item			SEGMENT	·s	
	E1 (100-130)	E1 (100-130)	E2 (131-150)	E3 (151-180)	E4 (181+)
Make	Ricoh/Savin/Lanier	Ricoh/Savin/Lanier	Ricoh/Savin/Lanier		
Model	DD 3334 / DD 3334 / DD 3334	DD 4450	DD 6650		
Marking Engine	\$ 4,935.00	\$ 8,001.00	\$ 19,535.00		
Paper Handling					
ADF	\$ 1,045.00	\$ 1,379.00	\$ 1,379.00		
RADF	N/A	N/A	N/A		
Scan Station	N/A	N/A	N/A		
Platen Cover	\$ 137.00	\$ 140.00	\$ 140.00		
Color Scanner	N/A	N/A	N/A		
Color Drum	\$ 1,045.00	\$ 1,152.00	\$ 1,379.00		
Short Color Drum	N/A	N/A	\$ 1,379.00		
Paper Feeding					
Base Cabinet	\$ 371.00	\$ 371.00	\$ 305.00		
Additional Paper Drawer	N/A	N/A	N/A		
Paper-Feed Units	N/A	N/A	N/A		
Bypass Paper Supply	N/A	N/A	N/A		
Large Capacity Tray	N/A	N/A	N/A		
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		
Finishing					
Output Tray	N/A	N/A	N/A		
Collating	\$ 373.00	\$ 373.00			
Connectivity / Security					
Network Connectivity Kit	\$ 350.00	\$ 350.00	\$ 350.00		
Hard Drive Security Kit	N/A	N/A	N/A		
Network Security Kit	Standard	Standard	Standard		
Power Protection Unit	N/A	N/A	N/A		
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		
Accessibility Options					
Accessibility Option (please describe here)	N/A	N/A	N/A		
Software Options					
Advanced Scanning Software	Standard	Standard	Standard		
GlobalScan NX V2 Server 5 and License	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00		
Nuance Equitrac PCC - EO5/EE5: Embedde Device an	\$ 975.00	\$ 975.00	\$ 975.00		
NSi AotoStore Express Device Lic and Workflow Devi	\$ 2,194.00	\$ 2,194.00	\$ 2,194.00		
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		
Advanced Scanning Interface Software	Standard	Standard	Standard		
Kofax Capture Standard 1 concurrent station, Image	\$ 4,805.00	\$ 4,805.00	\$ 4,805.00		
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		
Simple Account Software	3	3	3 - 1 - 1 - 1		
Streamline NX 1 Device Base License, Secure Print M	1380	1380	1380		
@Remote Office Appliance	949	949	949		
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		
Advance Accounting Software	Seesee Friend Seneagle	see master rining schedule	see master i neing seneaule		
NSI Output Manager Enterprise MFD Client License	\$ 899.00	\$ 899.00	\$ 899.00		
Nuance Equitrac PCC - EO5/EE5: Embedde Device an		\$ 1,345.00	\$ 1,345.00		
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		
, wantional option (picuse describe nere)	Jee Muster Friends Jeneuale	occ muster i nemg senedule	occ .viaster i rieing serieuale		<u> </u>

Notes:

Basic netowrk connect fees are Included in marking engine pricing.

Maintanence and Support is required for all software options. The M&S support pricing can be found on the Master Pricing Schedule.

Discount from MSRP Worksheet

Group E - Digital Duplicator

Vendor Name: Ricoh USA SUPPI	EMENT 8			
Pricing Item				
	E1	E2	E3	E4
	(100-130)	(131-150)	(151-180)	(181+)
Make	Ricoh/Savin/Lanier	Ricoh/Savin/Lanier		
Model	DD 4450	DD 6650		
Marking Engine - Discount	50%	48%		
Accessories (Paper Handling, Paper Feeding,				
Finishing, Facsimile) Discount	37%	37%		
Connecivity / Security Discount	0%	0%		
Accessibility Options Discount	n/a	n/a		
Software Discount	0%	0%		

NOTE: Discount must be shown in percent format.

Configuration Cost

Segment E - Digital Duplicator

ame: Ricoh	USA SUPPLEMENT 8			
Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
	Complete Unit (includes base unit and custom features)	\$19,535.00	48.00%	\$10,158.20
DD 6650D	Itemized Custom Features:			
0030F	Base Unit	\$19,535.00	48.00%	\$10,158.20
	Computer connectivity	included	included	#VALUE!
	2000+ sheet paper capacity	n/a	n/a	#VALUE!
	Model	Model Configuration Complete Unit (includes base unit and custom features) Itemized Custom Features: Base Unit Computer connectivity	Model Configuration Suggested Retail Price Complete Unit (includes base unit and custom features) \$19,535.00 Itemized Custom Features: Base Unit (s19,535.00) Computer connectivity included	ModelConfigurationSuggested Retail PriceDiscount (% off)DD 6650P

Vendor Name: XEROX																													
																ction Copi													
																d Color/B													
Pricing Item													87	SEGMEI 87	nis Marc	n 2016 Upi	ate												
	DS DAW (91-119)	96 95W	36 35W	BG BAW	DS DSW	06 05W	Color/SEW	Color/B&W	BAW	87 85W	BEW	97 95.W	saw	0.5W (120-139)	05W (120-139)	Color/B&W	saw	24 24W	05 05W	DEW DEW	05 05W	Color/S&W	DAW	09 05W	85W	89 85W	85W	09 05W	89 84W (160+)
Make	Xecos	Xerox	Xerox	Xerox	Xeros	Xerox	Xerox	Xerox	Xeros	Xerax	Xerox	Xerox	Xerox		Xerox	Xerox	Xeros	Xerox	Xerox	Xerps	Xerox	Xeros	Nuvera 200	Novera 200	Nuvera 200	Novera 200	Nuvera 200	Nuvera 200	Nuvera 200
Model	D9SCP w/ 9SKit, Inst,	DITOCP	DP5100	DPS100MX	D110PTR	MFF-100	V2100 w/V21msi,	XC10001	D12SCP w/12SKit,inst,	DP\$120	DPS120MX	D12SPRT	D136CP	D136PTR	MFF-120	IGENS 120	DPS144 w/ Feedscan	DS144MX	DP\$157	HLC1SS	HLCP155	IGENS 150	DP5200	DPS200MX	DP5288	DPS288MX	DP5314	HLC180	HLCP180
Markine Engine	546.850	\$56,500	598.475	\$128.475	\$54.075	\$51,790	OCT, FFPS 5254,700	\$120.000	\$69.850	5111.475	\$161.475	\$67.075	\$83.537	\$78,000	\$61.790	\$597,000	\$230,000	5231.475	5218.475	\$286.625	\$286.625	\$677.000	\$250.000	292650	152650	182650	182650	5141.625	\$141.625
Paper Handling ADF	Inc.	Inc.	N/A	N/A	N/A	N/A	Inc.	N/A	lnc.	N/A	N/A	N/A	Inc.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Scan Station	N/A Inc.	N/A Inc.	N/A N/A	N/A N/A	N/A Inc.	N/A N/A	N/A Inc.	N/A N/A	N/A Inc.	N/A N/A	N/A N/A	N/A Inc.	N/A Inc.	N/A Inc.	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Platen Cover Color Scanner	inc.	Inc.	N/A N/A	N/A N/A	lac.	N/A N/A	Inc.	N/A N/A	Inc.	N/A N/A	N/A	Inc.	inc.	Inc.	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A
Paper Feeding		Inc.			Inc.						12.11			7.00	12.1	N/A	1211			12.11		N/A				1111			
Base Cabinet High Capacity Feeder	\$2,700	\$2.700	Inc.		\$2,700	Inc.	Inc.	Inc.	inc.	Inc.	Inc.	Inc. \$2.700	Inc. \$2,700		Inc.		Inc.	Inc.	Inc.	inc.	Inc.		Inc.	Inc.	lsc.	Inc.	Inc.	Inc.	inc.
Paper-Feed Units 4 Tray Feed Module	Inc.	Inc.	Inc. \$20.000		Inc. \$20,000	Inc. \$20,000	Inc. \$20,000	\$20.000	Inc. \$20,000	Inc. \$20,000	Inc. \$20.000	Inc.	Inc.	Inc.	Inc. \$20,000	\$14.000	Inc. \$20.000	Inc. \$20,000	Inc.	inc.	Inc.	\$14.000	S20.000	Inc.	Inc. 20000	Inc. 20000	Inc. 20000	Inc.	Inc.
Insertion Module Large Format Feed Module	\$4.000	\$4,000	\$20,000 \$20,000	\$20,000 \$20,000		\$20,000 \$4,000			\$20,000 \$4,000			\$4,000	\$4,000	54.000	\$20,000 \$20,000		\$20,000 \$20,000						\$20,000 \$20,000						
Feed/Stack with IPDS Feed/Stack with LCDS																				\$6,000 \$6,000	56,000		\$6,000 \$6,000	\$6,000 \$6,000	\$6,000 \$6,000	\$6,000 000,00	\$6,000 \$6,000	\$6.000 \$6.000	\$6,000 \$6,000
Feed/Stack with ER																				\$4.000	\$4.000		\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4.000	\$4,000
Custom Starter Kits Feed Module with Scan			\$40,000	\$40,000		\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000				\$40,000		\$40,000	\$40,000	\$40,000	\$5,000	33,000		\$5,000	\$5,000	\$5,000	\$5.000	\$5,000	\$5.000	\$5,000
Output Tray/Offset Catch Tray	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	\$300	\$100	inc.	Inc.	inc.	Inc.	inc.	Inc.	inc.		Inc.	Inc.	Inc.				\$20,000						
Two Tray Offset Convenience Stapler	5299	5299			5299			\$9.995	\$299			5299	5299	\$299															
Light Production Booklet Finisher Standard Finisher							\$11,800	66.550												\$25 mm	\$25,000		\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000
Stacler // inisher		\$6.550 \$25.000		525.000	\$6.550	\$6.550	\$6,550	\$6.550	\$6,550 \$25,000			\$6,550	56.550		525,000			525,000		223.000	21100		N/A	227.000	22100	227.000	22100	227.000	221000
Sooklet Finisher	\$11,800	\$11.900	\$11.000	\$11.800	\$11.800	\$11,800	\$11.600	\$11.800	\$11,800	\$11,800	\$11.000	\$11.800	\$11,800	\$11,800	\$11.800		\$11.000	\$11,900	\$11,800										
C/Z Folder Post Process Insertion		\$5.700	\$5.700	\$5.700		\$5.700		\$5.700	\$5.700	\$5.700		\$5.700	\$5.700		\$5,700		\$5,700	\$5.700					\$20,000						
Squarefold Trimmer Finisher/Interface Module	\$15,000 \$12,000	\$15,000 \$12,000	\$15.000 \$12.000	\$15.000 \$12.000	\$15,000 \$12,000	\$15,000 \$12,000	\$15,000 \$12,000	\$15.000 \$12.000	\$15,000 \$12,000	\$15,000 \$12,000	\$15,000 \$12,000	\$15.000 \$12.000	\$15,000 \$12,000	\$15,000 \$12,000	\$15,000 \$12,000	\$15,000	\$15,000 \$12,000	\$15,000 \$12,000	\$15,000 \$12,000			\$15,000	\$50,000						
High Capacity Stacker/Pro Stacker	\$11,000 \$12,400	\$13,000	\$30,000	\$10,000	\$10,000 \$12,400	\$30,000	\$13,000		\$30,000 \$12,400	\$30,000	\$10,000	\$10,000		\$10,000	\$30,000	\$17.000	\$30,000		\$30,000			\$17.000	\$10,000						
Tape Bind Finisher Plus	\$15,000	\$15,000	\$20,000	\$20,000	\$20,000	\$20,000	222.400	212.400	\$20,000	\$20,000	\$20,000	520.000	\$20,000	\$20,000	\$20,000		\$20,000	\$20,000	\$20,000				\$20,000		\$20,000 \$25,000	\$20,000 \$25,000	\$20,000 \$25,000		
Finisher Module Direct Connect			528.600	528.600		528,600				528,600					\$28,600		\$28,600		\$28,600						\$28,600	\$28,600	\$28,600		
Dual Finisher Module Finishire Transport/W/Pass Transport			\$50,000 \$20,000	\$50.000 \$20.000		\$50,000 \$20,000				\$50,000 \$20,000	\$50,000 \$20,000				\$20,000	\$1.000	\$\$0.000 \$20.000	\$50,000 \$20,000	\$50,000 \$20,000	\$15,000	\$15,000	\$1,000	\$15,000		\$50.000 \$20.000	\$50,000 \$20,000	\$50,000 \$20,000		\$15,000
Two Tray/Three Tray Interposer			520,000	520.000		520,000	52.000	52.000		520,000	520,000				520,000		520,000	520,000	\$20,000	\$22,500	\$22,500		\$22,500	\$22,500	522.000	522 000	522.000	\$22,500	\$22.500
Multifunction Finisher Pro Multifunction Finisher walking Dunch				\$15,000 \$18,000		\$15,000				\$15,000 \$18,000					\$15,000		\$15,000	\$15,000 \$18,000	\$15,000										
Production Stacker Perfect Binder			\$30,000	\$10,000		\$30,000	\$30,000	\$20,000	\$30,000 \$40,000	\$30,000	\$30,000				\$30,000		\$30,000 \$40,000	\$30,000	\$30,000						\$10,000	\$30,000	\$10,000		
Color Kits	\$40,000	540,000	540,000	\$40,000	\$40,000	540,000	\$40,000	540,000	540,000	540,000	540,000	\$40,000	\$40,000	540,000	540,000	\$15,000	540,000	540,000	540,000			\$15,000							
imposition Connectivity / Security																							\$500						
Network Connectivity Kit Hard Drive Security Kit	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.		Inc.	Inc.	Inc.				Inc. S0						
Network Security Kit Power Protection Unit	Inc. SO	Inc.	Inc. 50	lnc.	Inc. \$0	Inc.	Inc. 50	Inc.	lnc. \$0	Inc.	Inc. 50	lnc.	linc. \$0	Inc.	Inc. So		Inc. S0	Inc. \$0	Inc.				Inc.						
Internal 2nd Hard Drive Swappable Hard Drive	-		\$1,000	\$1,000		\$3,000	\$3,000 \$4,000	\$1,000	\$3,000	\$3,000	\$3,000	- /-	-		\$3,000		\$3,000	\$3,000	\$3,000						\$3,000	\$3,000	\$3,000		
Removable Hard Drive	\$1,995	\$1,995	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500		\$1,500	\$1,500	\$1,500										
EFI Print Server EX Print Server																\$85,000						\$85,000							
DCP Print Server FreeFlow Print Server	\$18,500	\$18,500	\$18,500	\$18,500	\$18,500	\$18,500	\$65,000 \$55,000		\$18,500	\$18,500	\$18,500	\$18,500	\$18,500	\$18,500	\$18,500	\$75,000	\$18,500	\$18,500	\$18,500			\$75,000							
DOCUSP Controller Productivity Pack			510,000	\$10,000		\$10,000				\$10,000	\$10,000				\$10,000		\$10,000	\$10,000	\$10,000	\$42,000	\$42,000		\$42,000	\$42,000				\$42,000	\$42,000
Accessibility Options Accessibility Option (please describe here)																													
Software Options			Software A	vailablity Based	Upon Applicab	de Product/s																							
Advanced Scanning Software Advanced Scanning Interface Software	\$18,000																												
Account Software Postscript	\$500 \$10,000																												
PDF Kit IPDS Software License	\$2,850 \$20,000																												
LCDS Software License OS License	\$20,000 \$60,000																												
FreeFlow Design	\$3,495															\$3.495						\$1.495							
FreeFlow Compose FreeFlow Express to Print	\$10,000 \$15,000															\$1,000						\$1,000							
FreeFlow Core Express To Print	\$2,500					_	 								_			 					_	-			_		
FreeFlow Process Manager FreeFlow MakeReady	\$20,000 \$18,000																												
FreeFlow Print Manager FreeFlow VEO Broduction Dublisher	\$1,500 \$1,500																												
FreeFlow Output Manager	\$20,000																												
Imposition License XSIS MEDIA LOG	500 \$7,500						+ =											 						\vdash					
PIMS LICENSE 3.0	\$2,000 \$2,000																												
PROD INFO MGMT SYS	54,000	L					1	L		L			L	L	L	L	L	1			L		L	1			L		

Group B - Copiers Color

Vendor Name: XEROX

Vendor Hame: ALKOA											
						Production We and C					
Pricing Item					S	EGMENTS	S				
3 3	В6	В6	В6	В7	В7	В7	B8	В8	B8	В9	В9
	B&W	B&W	Color/B&W	B&W	B&W	Color/B&W	B&W	B&W	Color/B&W	B&W	Color/B&W
	(91-119)	(91-119)	(91-119)	(120-139)	(120-139)	(120-139)	(140-159)	(140-159)	(140-159)	(160+)	(160+)
Make	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox
Model	D95CP w 95Kit, Inst, bypass/ D110 w Inst/bypass/ D110PRT	DPS100/ DPS100MX/ MFF-100	V2100 w/V21msi, OCT, FFPS / XC100i	D125CP w 125Kit,Inst, bypass/ D136CP w Inst, bypass/ D125PRT	DPS120/ DPS120MX / MFF-120	iGEN5120	DPS144 w Feedscan/ DPS144MX/ DPS157	HLC155/ HLCP155	IGEN5 150	DPS200/ DPS288	iGEN5150
Marking Engine - Discount	40.00%	40.00%	27.00%	40.00%	40.00%	5.00%	40.00%	40.00%	5.00%	24.00%	5.00%
Accessories (Paper Handling, Paper Feeding,											
Finishing, Facsimile) Discount	20.00%	20.00%	20.00%	20.00%	20.00%	0.00%	20.00%	20.00%	0.00%	20.00%	0.00%
Connecivity / Security Discount	15.00%	15.00%	15.00%	15.00%	15.00%	0.00%	15.00%	15.00%	0.00%	15.00%	0.00%
Accessibility Options Discount	20.00%	20.00%	20.00%	20.00%	20.00%	0.00%	20.00%	20.00%	0.00%	20.00%	0.00%
Software Discount	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Service and Supplies Pricing Worksheet Group B - Copiers Color

Vendor Name: XEROX																															
															Cuerre D	- Product	ion Con														
														1	Includes	B&W and	Color/B	&W													
Duining House														c	ECMEN!	TS March	2016 115	data													
Pricing Item														٠	EGIVIEN	13 IVIAICII	7010 Oh	uate													
	R6	R6	R6	86	86	1	B6		B6	B7	B7	B7	87	B7	87	B7		88	88	B8	88	88	BE		89	89	89	RQ	B9	В9	B9
	B&W	B&W	B&W	B&W	B&W		r/B&W		r/B&W	B&W	B&W	B&W	B&W	B&W	B&W	Color/		B&W	B&W	B&W	B&W	B&W	Color/		B&W	B&W	B&W	B&W	B&W	B&W	B&W
	(91 - 119)	(91 - 119)	(91 - 119)	(91 - 119)	(91 - 119)	(91		(91 -		(120-139)	(120-139)	(120-139)	(120-139)	(120-139)	(120-139)	(120-:	139)	(140-159)	(140-159)	(140-159)	(140-159)	(140-159)	(140-:		(160+)	(160+)	(160+)	(160+)	(160+)	(160+)	(160+)
		,				Color	B&W	Color	B&W							Color	B&W						Color	B&W		,,	1		, ,	,,	,
Make	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox
	D95CP w																														
	95Kit, Inst,																IGEN						IGEN	IGEN							
Model	bypass/	DPS100	DPS100MX	D110PRT	MFF-100	V2100	V2100	XC1000i	XC1000i	D125CP	DPS120	DPS120MX	D125PRT	D136CP	MFF-120	IGEN5120	5120	DPS144	DPS144MX	DPS157	HLC155	HLCP155	5150	5150	DPS200	DPS200MX	DPS288	DPS200MX	DPS314	HLC180	HLCP180
	D110 w																														
	Inst/bypass				1	1	1	+		4									-												
Zero Base Service and Supplies Pricing Optional Included Impression Pricing	\$0.0065									\$0.0064																					
Option #1 Included Base Number Impressions	0	200.000	200.000	0	0	0	0	0	0	0	200.000	200.000	0	0	0	0	0	0	200,000	200.000	200,000	200.000	0	0	500,000	500.000	500.000	500.000	500.000	200.000	200.000
Option #1 Monthly Base Charge	\$50	\$895	\$1.100	\$57	\$162	\$696	\$696	\$1,392	\$1,392	\$50	\$895	\$1,100	\$57	\$145	\$162	SO	\$0	\$632	\$1,433	\$1,344	\$1,250	\$1,378	\$250	\$250	\$3,552	\$3.853	\$3,853	\$3.853	\$3.853	\$1,250	\$1,378
Option #1 Overage Rate	0.0056	0.0053	0.0055	0.0102	0.0068	0.0661	0.0115/	.0564/.0216		0.0054	0.0053	0.0055	0.0102	0.0068	0.0068	.08/.0188	0.008	0.0057	0.0055	0.0053	0.0045	0.0045	.08/.0188	0.008	0.0057/	0.0057/	0.0057/	0.0057/	0.0057/	0.0045	0.0045
Option #1 Overage Rate	0.0030	0.0033	0.0033	0.0102	0.0008	0.0001	0.0113/	.0304/ .0210	.0119	0.0034	0.0033	0.0033	0.0102	0.0008	0.0008	.007.0100	0.008	0.0037	0.0033	0.0033	0.0043	0.0043	.08/.0188	0.008	.0012	0.0037/	0.0037/	0.0037/	0.0037/	0.0043	0.0043
					1	0.0110	1		.0119							.007	!						.007		.0012	.0012	.0012	.0102	.0012		
Option #2 Included Base Number Impressions	1				1	1	1		+		1	I		T T	T .	0	0	ı	T	1		1	0	0	1	T T	T T	1			I
Option #2 Monthly Base Charge																\$2.150	\$2.150						\$2,400	\$2,400							
																.0478/.0188.0							.0478/.0188								
Option #2 Overage Rate																07	0.008						.007	0.008							
														•												•					
Option #3 Included Base Number Impressions																400,000	0						400000	0							
Option #3 Monthly Base Charge																\$21,200	\$21,200						\$21,438	\$21,438							
																.042/ .0192							.042								
Option #3 Overage Rate					l			<u> </u>			L					.0071	0.0083						.0192/.0071	0.0083							
Additional Service and Supplies	Additio	onal maint	enance cov					s only and w																							
Increase in rate for inclusion of staples				Sta	ples are includ	led in all office	e product mu	Itifunction pro	ducts. Staple:	s for printer a	nd production	products are:	eparate supply	items based u	apon requiren	ments and availa	bility		1												
Base monthly charge for 2 x 5 coverage	1				1			1			1			ļ		ļ			1	1		1	1					1			
Base monthly charge for 3 x 5 coverage	1				+		1	+			1			-		1			+				-								
Base monthly charge for 3 x 5 coverage Base monthly charge for 1 x 7 coverage	-				1		-		1		-							-													
Base monthly charge for 1 x 7 coverage Base monthly charge for 2 x 7 coverage	-				+	+	+	+	+		-					-			+												
Base monthly charge for 3 x 7 coverage	-				+	+	+	+	+		-					-			+												
Additional Labor Components											_																				
Additional End User Training Cost by hours	\$140	S140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	S140	\$140	\$140	\$140	\$140			\$140	S140	\$140	\$140	\$140			S140	\$140	\$140	\$140	\$140	\$140	\$140
Additional Advanced / IT Training Cost by hours	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165			\$165	\$165	\$165	\$165	\$165			\$165	\$165	\$165	\$165	\$165	\$165	\$165
Additional IT Support by hours	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165	\$165			\$165	\$165	\$165	\$165	\$165			\$165	\$165	\$165	\$165	\$165	\$165	\$165
Percentage increase in Service and Supplies Rate by	Service Zone																														
Percentage Increase for Rural Zone																															
Percentage Increase for Remote Zone																															
Moving Charges by Zone	Due to th	e variables of	distance, pro	duct confirual	tion, rigger/ser	rvice involven	ment, etc. pri	cing for equipm	nent moves w	ill be provided	by VIA XERO	X at the specif	ic time of requ	st.																	
Zone 2 - Flat Fee																															
Zone 3 Per mile fee	1				1	1	1	1	1		1			1				1	1	1		1				1	1	1			l

Configuration Cost

Segment B - Copiers Color

Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
Jeginent	Wiodei	Complete Unit		, ,	
		(includes base unit and custom features)	\$53,400.00	66.80%	\$17,713.00
		Itemized Custom Features:			
В6	DOECD	Base Unit	\$46,850.00	71.00%	\$13,586.50
B&W	D95CP	Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00
Davv		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$6,550.00	37.00%	\$4,126.50
		Print/Scan	\$0.00	0.00%	\$0.00
		Complete Unit (includes base unit and custom features)	\$263,250.00	39.50%	\$159,260.00
		Itemized Custom Features:			
В6	V2400	Base Unit	\$256,700.00	40.00%	\$154,020.00
Color/B&W	V2100	Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00
Colol/Bavv		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$6,550.00	20.00%	\$5,240.00
		Print/Scan	\$0.00	0.00%	\$0.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Pric
		Complete Unit (includes base unit and custom features)	\$76,400.00	47.90%	\$39,750.00
		Itemized Custom Features:			
В7	D4256D	Base Unit	\$69,850.00	49.00%	\$35,623.50
B&W	D125CP	Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00
Davv		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$6,550.00	37.00%	\$4,126.50
		Print/Scan	\$0.00	0.00%	\$0.00
		Complete Unit (includes base unit and custom features)	\$0.00	0.00%	\$0.00
		Itemized Custom Features:			
В7		Base Unit	\$0.00	0.00%	\$0.00
Color/B&W		Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00
,		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$0.00	0.00%	\$0.00
		Print/Scan	\$0.00	0.00%	\$0.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$275,000.00	23.60%	\$210,000.00
		Itemized Custom Features:			
В9	DPS200	Base Unit	\$250,000.00	24.00%	\$190,000.00
B&W	DF3200	Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00
		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$25,000.00	20.00%	\$20,000.00
		High Capacity Paper Tray - Min 2000 pages	\$0.00	0.00%	\$0.00
		Complete Unit (includes base unit and custom features)	\$0.00	0.00%	\$0.00
DO		Itemized Custom Features:			
B9		Base Unit	\$0.00	0.00%	\$0.00
Color/B&W		Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00
		2/3 Hole Punch	\$0.00	0.00%	\$0.00
		Finisher - Stapling	\$0.00	0.00%	\$0.00
		High Capacity Paper Tray - Min 2000 pages	\$0.00	0.00%	\$0.00

Segment B - Copiers Color

Vendor Name: XEROX

Group B - Production Copiers B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of Color Volume	First 30% of Volume	CPC for all Color copies made after the first 30%	CPC for each Color copy made
B6 B&W (91-119)				0		
B6 Color/B&W (91-119)				0		
B7 B&W (120-139)				0		
B7 Color/B&W (120-139)				0		
B8 B&W (140-159)				0		
B8 Color/B&W (140-159)				0		
B9 B&W (160+)				0		
B9 Color/B&W (160+)				0		

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
165 Capitol Avenue, 5th Floor South
HARTFORD, CT 06106-1659

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date:
18 September 2015

Bid Due Date:
20 August 2014

SUPPLEMENT DATE:

6 April 2016

CONTRACT AWARD SUPPLEMENT #7

IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO Valuepoint

FOR:		TERM OF CONTRACT:	
All Using State Agencies and Po	litical Subdivisions	September 18, 2015 thi	rough December 31, 2019
		AGENCY REQUISITION NUMBER:	
CHANGE TO IN STATE (NON-SB) CONTRACT VALUE	CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE	CHANGE TO OUT OF STATE CONTRACT VALUE	CHANGE TO TOTAL CONTRACT AWARD VALUE
CONTRACT VALUE	BOSINESS CONTRACT VALUE	CONTRACT VALUE	AWARD VALUE
n/c	n/c	n/c	n/c

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #7 has been issued to Contract Award 14PSX0125 to update pricing for Canon U.S.A. Inc. Be sure to use Price List marked "Supplement #7" for Canon U.S.A. Inc. when utilizing this award. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

DEPARTMENT OF ADMINISTRATIVE SERVICES
Ву:
(Original Signature on Document in Procurement Files)
Name: JANET DELGRECO OLSON
Title: Contract Specialist

Date: April 6, 2016

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #7

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: 631 330-3613 Fax. No.: 631 330-5459 Contract Value: \$1,000,000.00

Contact Person: Mike Hurley Delivery: as specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mhurley@cusa.canon.com www.usa.canon.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: **866-677-9844** Fax No.: **866-677-9848**

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: **455 Governor's Highway, South Windsor CT 06074** *Tel. No.:* **860 528-9881** *Fax No.:* **860 289-3512**

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.ryanbusiness.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Below is authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Flo-Tech

Company Address: 699 Middle Street, Middletown CT 06457

Tel. No.: **860 613-3333** Fax No.: **860 613-3340**

Contact Person: Jennifer LaBonte
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jennifer.labonte@flotech.net http://flotech.net/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

CONTRACT SUPPLEMENT CONTRACT AWARD NO.: 14PSX0125 **Contract Supplement #7**

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Company Name: LDI/Mohegan LLC dba KOTA Solutions Company Address: 13 Crow Hill Road, Uncasville CT 06382

Tel. No.: 860 862-6274 Fax No.: 860 862-6140

Contact Person: Lynn Foster

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: lfoster@kotasolutions.com http://www.kotasolutions.com http://www.kot

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

					C	At'da Fass	at Dayler				
					Group C - \	Nide Form	nat Devices				
					Includes B	&W and C	olor/B&W				
Pricing Item						SEGMENTS					
i fieling reciti			w			dium		lium			
	Low B&W		/B&W	Medium B&W		/B&W		/B&W	High B&W		igh /B&W
	(500-10,000)	(500-1		(10.001-50.000)	(10.001		(10.001		(50.0001+)	(50.0	
	(300-10,000)	Color	B&W	(10,001 30,000)	Color	B&W	Color	B&W	(30,00011)	Color	B&W
Make	Oce/Canon	Canon	Canon	Oce/Canon	Oce/Canon	Oce/Canon	Oce/Canon	Oce/Canon	Oce/Canon	Oce/Canon	Oce/Canon
Model	PW340	iPF785	iPF785	PW500	CW500	CW500	CW700	CW700	PW900	CW910	CW910
Zero Base Service and Supplies Pricing	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
90 day warranty	Included	.,,,,	.4	Included	Included	.,,		.,,,,	Included	.,,,,	
12 month warranty		Included					Included			Included	
Optional Included Impression Pricing											
Supplies included?	Limited	No	No	Limited	Limited		Limited		Limited	No	No
Option #1 Included Base Number Impressions	2,000	Unlimited	Unlimited	10,000	5,000	Incl'd w/ color	unlimited		50,000	50,000	Incl'd w/ col
Option #1 Monthly Base Charge	\$ 126.54			\$ 506.16	\$ 531.47	Incl'd w/ color	\$ 226.86	Incl'd w/ color	\$ 869.82	\$ 763.80	Incl'd w/ cole
Option #1 Overage Rate	\$ 0.0635			\$ 0.0445	\$ 0.0433	Incl'd w/ color			\$ 0.0148	\$ 0.0107	Incl'd w/ cole
Option #1 Supplies	2 ctns per year			8 ctns per year	12 ctns per year		No Imaging devices				
Option #2 Included Base Number Impressions	5,000			15,000	10,000	Incl'd w/ color	Unlimited		10,000	100,000	Incl'd w/ cole
Option #2 Monthly Base Charge	\$ 287.28			\$ 678.30	\$ 838.24	Incl'd w/ color	\$ 454.86	Incl'd w/ color	\$ 1,516.20	\$ 1,197.00	Incl'd w/ cole
Option #2 Overage Rate	\$ 0.0510			\$ 0.0342	\$ 0.0365	Incl'd w/ color			\$ 0.0137	\$ 0.0097	Incl'd w/ col
Option #2 Supplies	5 ctns per year			12 ctns per year	24 ctns per year	Im	aging devices includ	ied			
Option #3 Included Base Number Impressions	10,000			25,000	15,000	Incl'd w/ color			20,000	200,000	Incl'd w/ cold
Option #3 Monthly Base Charge	\$ 477.66			\$ 946.20	\$ 1,124.50	Incl'd w/ color			\$ 2,738.28	\$ 1,630.20	Incl'd w/ cold
Option #3 Overage Rate	\$ 0.0464			\$ 0.0319	\$ 0.0296	Incl'd w/ color			\$ 0.0137	\$ 0.0088	Incl'd w/ cole
Option #3 Supplies	10 ctns per year			19 ctns per year	36 ctns per year						
	L										
Additional Service and Supplies Options											
Increase in rate for inclusion of staples	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Base monthly charge for 2 x 5 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Base monthly charge for 3 x 5 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Base monthly charge for 3 x 5 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Base monthly charge for 1 x 7 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Base monthly charge for 2 x 7 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Base monthly charge for 3 x 7 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Additional 1 year warranty printer only	N/A	\$ 540.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Additional 2 year warranty printer only	N/A	\$ 990.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Additional 1 year warranty printer & scanner	N/A	\$ 1,256.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Additional 2 year warranty printer & scanner	N/A	\$ 2,336.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Scanner monthly base charge	\$ 45.60	N/A	N/A	\$ 45.60	\$ 45.60	N/A	\$ 45.60	N/A	\$ 228.00	\$ 104.88	N/A
Folder monthly base charge	\$ 114.00	N/A	N/A	\$ 114.00	\$ 114.00	N/A	\$ 114.00	N/A	\$ 175.56	N/A	N/A
Stacker monthly base charge	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	57.00	N/A	N/A
Additional Labor Components											
Additional End User Training Cost by hours	 			 	l						
Additonal Advanced / IT Training Cost by hours	 			 	l						
Additonal IT Support by hours											
Percentage increase in Service and Supplies Rate by	Service Zone										
Percentage Increase for Rural Zone											
Percentage Increase for Remote Zone											
Moving Charges by Zone Zone 2 - Flat Fee											
	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Janet DelGreco Olson Contract Specialist

860-713-5079 Telephone Number

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES PROCUREMENT DIVISION 165 Capitol Avenue, 5th Floor South HARTFORD, CT 06106-1659

CONTRACT AWARD NO.: 14PSX0125

Contract Award Date: 18 September 2015

Bid Due Date: 20 August 2014

SUPPLEMENT DATE: 24 March 2016

CONTRACT AWARD SUPPLEMENT #6

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO Valupoint

FOR: All Using State Agencies and Political Subdivisions		TERM OF CONTRACT: September 18, 2015 through December 31, 2019	
		CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL
CONTRACT VALUE	BUSINESS CONTRACT VALUE	CONTRACT VALUE	A WARD V ALUE
n/c	n/c	n/c	n/c

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

CASH DISCOUNTS: Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

PRICE BASIS: Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information:

Note: Supplement #6 has been issued to Contract Award 14PSX0125 for the following:

- 1. Add Prism Office Solutions as an additional authorized dealer for Ricoh USA Inc.
- Add Advantage Business Systems and Connecticut Business Systems (CBS) additional authorized dealers for Xerox Corporation. Add Toll Free Services contact information to Xerox Corporation.

All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

DEPARTMENT OF ADMINISTRATIVE SERVICES
Ву:
(Original Signature on Document in Procurement Files)
Name: JANET DELGRECO OLSON

Title: Contract Specialist Date: March 24, 2016

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #6

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Ricoh USA, Inc.

Company Address: 70 Valley Stream Parkway, Malvern PA 91355

Tel. No.: 973 882-2000 Fax No.: Contract Value: \$1,000,000.00 (est.)
Contact Person: Mike Pallotta Delivery: as specified on Purchase Order

Contact Person Address: 5 Dedrick Place, West Caldwell NJ 07006

Company E-mail Address and/or Company Web Site: mike.pallotta@ricoh-usa.com www.ricoh-usa.com

Remittance Address: Ricoh USA, Inc., Box 827577, Philadelphia PA 19182-7577

Certification Type (SBE,MBE or None): **None**Agrees to Supply Political SubDivisions: **Yes**

Payment Terms: Net 45 ARO

Below is small business authorized dealer(s) for Ricoh USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053/860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): SBE Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Advanced Copy Technologies, Inc. dba ACT Group

Company Address: 20 Commerce Drive, Cromwell CT 06416

Tel. No.: 860 632-9294 Fax No.: 860 632-1324

Contact Person: Cynthia Gondek
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: cindi@advancedcopy.com www.advancedcopy.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days

Below is authorized dealer(s) for Ricoh USA, Inc.

Company Name: Prism Office Solutions

Company Address: 158 Bull Hill Lane, West Haven CT 06516

Tel. No.: 1-866-GOPRISM / 203 937-6006 Fax No.: 203 937-1470

Contact Person:

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: info@prismoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Page 2 of 4

Prev. Rev. 3/12/14

CONTRACT AWARD NO.: 14PSX0125 SP-37 - Rev. 4/28/14 **Contract Supplement #6**

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Xerox Corporation

Company Address: 45 Glover Avenue, Norwalk CT 06856-4505

Tel. No.: 480 588-8313 Fax No.: 877-518-4579 Contract Value: \$1,000,000.00 (est.)

Delivery: As specified on Purchase Order Contact Person: Annie Van Gilder

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: annie.vangilder@xerox.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Below is authorized dealer(s) for Xerox Corporation

Company Name: Advantage Business Systems

Company Address: 30 Hazel Terrace, Lower Level, Suite #J, Woodbridge CT

Tel. No.: 203 77-0011 ext. 712 Fax No.: 203 725-0231

203 745-0231 (cell) Contact Person: Meir Holtzberg

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mholtzberg@ctxerox.com www.copiersct.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Connecticut Business Systems

Company Address: 100 Great Meadow Road, Wethersfield CT 06190

Tel. No.: 860 667-2900 ext. 28171 Fax No.:

Contact Person: Steve Velardi

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Connecticut Business Systems

Company Address: 40 Richards Avenue, Norwalk CT 06854 Tel. No.: 203 831-9750 / 860 985-5082 Fax No.:

Contact Person: Bryan Maler

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: bmaler@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #6

Company Name: Connecticut Business Systems

Company Address: 132 Boston Post Road, Suite #12, East Lyme CT 06333

Tel. No.: **860 667-2900 ext. 28171** Fax No.:

Contact Person: R. Stephen Velardi
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: svelardi@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Company Name: Connecticut Business Systems

Company Address: 40 Richards Avenue, Norwalk CT 06854 Tel. No.: 203 831-9750 Fax No.:

Contact Person: Reed Hagmann

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: rhangmann@cbs-gisx.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

Toll Free Services – Xerox Corporation

Customer Service/Billing – Billing Issues

Phone number: 800-435-6333 Fax number: 888-323-6556

Xerox Service/Support - Equipment Service Issues

Phone number: 800-822-2979

Xerox Metered Supplies/Auto Replenishment – to order metered supplies

Phone number: 800-599-2198 Fax number: 877-677-7009

Xerox E-Support Team – Support inquiries related to online meter readings and invoice retrieval

Phone number: 888-998-9922 Fax number: 972-420-5194 Email: cbo@pahv.xerox.com

Customer Relations Hot Line - Customer Issues that cannot be resolved by the above numbers: 877-979-8498

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
165 Capitol Avenue, 5th Floor South
HARTFORD, CT 06106-1659

CONTRACT AWARD NO.: 14PSX0125

Contract Award Date: 18 September 2015

Bid Due Date: 20 August 2014

SUPPLEMENT DATE: 18 February 2016

CONTRACT AWARD SUPPLEMENT #5

IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO Valupoint

FOR: All Using State Agencies and Political Subdivisions		TERM OF CONTRACT: September 18, 2015 through December 31, 2019	
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT
CONTRACT VALUE	BUSINESS CONTRACT VALUE	CONTRACT VALUE	Award Value
n/c	n/c	n/c	n/c

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #5 has been issued to Contract Award 14PSX0125 to add additional authorized Canon USA Inc. dealers. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

DEPARTMENT OF ADMINISTRATIVE SERVICES

By: ______(Original Signature on Document in Procurement Files)

Name: JANET DELGRECO OLSON

Title: Contract Specialist Date: February 18, 2016

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #5

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: 631 330-3613 Fax. No.: 631 330-5459 Contract Value: \$1,000,000.00 Delivery: as specified on Purchase Order

Contact Person: Mike Hurley

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mhurley@cusa.canon.com www.usa.canon.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: 866-677-9844 Fax No.: 866-677-9848

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE, MBE or None): MBE Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: 455 Governor's Highway, South Windsor CT 06074 Fax No.: 860 289-3512 Tel. No.: 860 528-9881

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.rvanbusiness.com

Remittance Address: n/a

Agrees to Supply Political SubDivisions: Yes Certification Type (SBE, MBE or None): MBE

Payment Terms: Net 30 days ARO

Below is authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Flo-Tech

Company Address: 699 Middle Street, Middletown CT 06457

Tel. No.: 860 613-3333 Fax No.: 860 613-3340

Contact Person: Jennifer LaBonte Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: jennifer.labonte@flotech.net http://flotech.net/

Remittance Address: n/a

Certification Type (SBE, MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

CONTRACT SUPPLEMENT CONTRACT AWARD NO.: 14PSX0125 **Contract Supplement #5**

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Company Name: LDI/Mohegan LLC dba KOTA Solutions Company Address: 13 Crow Hill Road, Uncasville CT 06382

Tel. No.: 860 862-6274 Fax No.: **860 862-6140**

Contact Person: Lynn Foster

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: lfoster@kotasolutions.com http://www.kotasolutions.com/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days ARO

SP-37 Rev. 4/28/14 Prev. Rev. 3/12/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

Prev. Rev. 3/12/14

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
165 Capitol Avenue, 5th Floor South
HARTFORD, CT 06106-1659

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date:
18 September 2015

Bid Due Date:
20 August 2014

SUPPLEMENT DATE: 11 February 2016

FINAL CONTRACT AWARD SUPPLEMENT #4

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices – NASPO Valupoint

FOR: All Using State Agencies and Political Subdivisions		TERM OF CONTRACT: 18 September 2015 through 31 December 2019	
CHANGE TO IN STATE (NON-SB) CONTRACT VALUE	CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE	CHANGE TO OUT OF STATE CONTRACT VALUE	CHANGE TO TOTAL CONTRACT AWARD VALUE
n/c	n/c	\$1,000,000.00 (est.)	\$4,000,000.00 (est.)

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #4 has been issued to Contract Award 14PSX0125 to add Ricoh USA, Inc. to award effective the date of this Supplement #4. Supplement #4 is the Final Award for 14PSX0125. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

Ву:	
Original Signature on Document in Procurement Files	;)

Name: **Carol S. Wilson**Title: Procurement Director

Date: 2/11/16

CONTRACT SUPPLEMENT SP-37 - Rev. 4/28/14

Prev. Rev. 3/12/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #4

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Ricoh USA, Inc.

Company Address: 70 Valley Stream Parkway, Malvern PA 91355

Tel. No.: 973 882-2000 Fax No.: Contract Value: \$1,000,000.00 (est.)
Contact Person: Mike Pallotta Delivery: as specified on Purchase Order

Contact Person Address: 5 Dedrick Place, West Caldwell NJ 07006

Company E-mail Address and/or Company Web Site: mike.pallotta@ricoh-usa.com www.ricoh-usa.com

Remittance Address: Ricoh USA, Inc., Box 827577, Philadelphia PA 19182-7577

Certification Type (SBE,MBE or None): **None**Agrees to Supply Political SubDivisions: **Yes**

Payment Terms: Net 45 ARO

Below is small business authorized dealer(s) for Ricoh USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053/860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): SBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Advanced Copy Technologies, Inc. dba ACT Group

Company Address: 20 Commerce Drive, Cromwell CT 06416

Tel. No.: **860 632-9294** Fax No.: **860 632-1324**

Contact Person: Cynthia Gondek
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: cindi@advancedcopy.com www.advancedcopy.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days



WSCA-NASPO Master Agreement Terms and Conditions

A Contract for the WSCA-NASPO Cooperative Purchasing Program (WSCA-NASPO)

Acting by and through the State of Nevada (Lead State)

Department of Administration, Purchasing Division 515 E Musser Street, Room 300 Carson City NV 89701

Contact: Shannon Berry, Assistant Chief Procurement Officer

Phone: (775) 684-0171 • Fax: (775) 684-0188

Email: sberry@admin.nv.gov

and

Ricoh USA, Inc. 70 Valley Stream Parkway Malvern PA 91355

Contact: Bart Lemmon, WSCA/NASPO National Contract Manager

Phone: (425) 255-0730 • Fax: (425) 228-2115 Email: bart.lemmon@ricoh-usa.com

1. Master Agreement Order of Precedence

- a. Any Order placed under this Master Agreement shall consist of the following documents:
 - (1) A Participating Entity's Participating Addendum ("PA");
 - (2) These WSCA-NASPO Master Agreement Terms & Conditions;
 - (3) A Purchase Order issued against the Master Agreement;
 - (4) The Statement of Work specific to Participating Entity;
 - (5) The Solicitation, RFP 3091 Copiers, Printers and Related Devices (Attachment AA);
 - (6) Negotiated Items (Attachment BB); and
 - (7) Contractor's response to the Solicitation, as revised (if permitted) and accepted by the Lead State (Attachment CC).
 - Awarded: Groups A, B, C, D and E

b. These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.

2. Definitions

Acceptance means a written notice from a Purchasing Entity to Contractor advising Contractor that the Product has passed its Acceptance Testing. Acceptance of a Product for which acceptance testing is not required shall occur following the completion of delivery, installation, if required, and a reasonable time for inspection of the Product, unless the Purchasing Entity provides a written notice of rejection to Contractor.

Acceptance Testing means the process for ascertaining that the Product meets the standards set forth in the section titled Standard of Performance and Acceptance, prior to Acceptance by the Purchasing Entity.

Contractor means the person or entity delivering Products or performing services under the terms and conditions set forth in this Master Agreement.

Embedded Software means one or more software applications which permanently reside on a computing device.

Intellectual Property means any and all patents, copyrights, service marks, trademarks, trade secrets, trade names, patentable inventions, or other similar proprietary rights, in tangible or intangible form, and all rights, title, and interest therein.

Lead State means the State centrally administering any resulting Master Agreement(s).

Master Agreement means the underlying agreement executed by and between the Lead State, acting on behalf of WSCA-NASPO, and the Contractor, as now or hereafter amended.

Order or Purchase Order means any purchase order, sales order, contract or other document used by a Purchasing Entity to order the Products.

Participating Addendum means a bilateral agreement executed by a Contractor and a Participating Entity incorporating this Master Agreement and any other additional Participating Entity specific language or other requirements, e.g. ordering procedures specific to the Participating Entity, other terms and conditions.

Participating Entity means a state, or other legal entity, properly authorized to enter into a Participating Addendum.

Participating State means a state, the District of Columbia, or one of the territories of the United States that is listed in the Request for Proposal as intending to participate. A Participating State is not required to participate through execution of a Participating Addendum. Upon execution of the Participating Addendum, a Participating State becomes a Participating Entity.

Product means any equipment, software (including embedded software), documentation, service or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Products, supplies and services, and products and services are used interchangeably in these terms and conditions.

Purchasing Entity means a state, city, county, district, other political subdivision of a State, and a nonprofit organization under the laws of some states if authorized by a Participating Addendum, who issues a Purchase Order against the Master Agreement and becomes financially committed to the purchase.

WSCA-NASPO is the WSCA-NASPO Cooperative Purchasing Program, facilitated by the WSCA-NASPO Cooperative Purchasing Organization LLC, a 501(c)(3) limited liability company that is a subsidiary organization the National Association of State Procurement Officials (NASPO), the sole member of WSCA-NASPO. The WSCA-NASPO Cooperative Purchasing Organization facilitates administration of the cooperative group contracting consortium of state chief procurement officials for the benefit of state departments, institutions, agencies, and political subdivisions and other eligible entities (i.e., colleges, school districts, counties, cities, some nonprofit organizations, etc.) for all states and the District of Columbia. The WSCA-NASPO Cooperative Development Team is identified in the Master Agreement as the recipient of reports and may be performing contract administration functions as assigned by the Lead State.

3. Term of the Master Agreement

The initial term of this Master Agreement is for five (5) years; effective upon execution through December 31, 2019. Placements made using the authority provided by this Contract will survive the Contract itself, per terms stated in Section 3.3.10 Survivability of the RFP #3091.

4. Amendments

The terms of this Master Agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the Lead State.

5. Assignment/Subcontracts

- a. Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in part, without the prior written approval of the Lead State.
- b. The Lead State reserves the right to assign any rights or duties, including written assignment of contract administration duties to the WSCA-NASPO Cooperative Purchasing Organization LLC.

6. Price and Rate Guarantee Period

All prices and rates must be guaranteed for the initial term of the Master Agreement. Following the initial Master Agreement period, any request for price or rate adjustment must be for an equal guarantee period, and must be made at least ninety (90) days prior to the effective date. Requests for price or rate adjustment must include sufficient documentation supporting the request. Any

adjustment or amendment to the Master Agreement shall not be effective unless approved by the Lead State. No retroactive adjustments to prices or rates will be allowed.

7. Cancellation

Unless otherwise stated, this Master Agreement may be canceled by either party upon 60 days written notice prior to the effective date of the cancellation. Further, any Participating Entity may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the Participating Addendum. Cancellation may be in whole or in part. Any cancellation under this provision shall not affect the rights and obligations attending orders outstanding at the time of cancellation, including any right of and Purchasing Entity to indemnification by the Contractor, rights of payment for Products delivered and accepted, and rights attending any warranty or default in performance in association with any Order. Cancellation of the Master Agreement due to Contractor default may be immediate.

8. Confidentiality, Non-Disclosure, and Injunctive Relief

- Confidentiality. Contractor acknowledges that it and its employees or agents may, in the a. course of providing a Product under this Master Agreement, be exposed to or acquire information that is confidential to Purchasing Entity's or Purchasing Entity's clients. Any and all information of any form that is marked as confidential or would by its nature be deemed confidential obtained by Contractor or its employees or agents in the performance of this Master Agreement, including, but not necessarily limited to (1) any Purchasing Entity's records, (2) personnel records, and (3) information concerning individuals, is confidential information of Purchasing Entity ("Confidential Information"). Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contractor shall be treated in the same Confidential Information does not include manner as the Confidential Information. information that (1) is or becomes (other than by disclosure by Contractor) publicly known; (2) is furnished by Purchasing Entity to others without restrictions similar to those imposed by this Master Agreement; (3) is rightfully in Contractor's possession without the obligation of nondisclosure prior to the time of its disclosure under this Master Agreement; (4) is obtained from a source other than Purchasing Entity without the obligation of confidentiality, (5) is disclosed with the written consent of Purchasing Entity or; (6) is independently developed by employees, agents or subcontractors of Contractor who can be shown to have had no access to the Confidential Information.
- b. Non-Disclosure. Contractor shall hold Confidential Information in confidence, using at least the industry standard of confidentiality, and shall not copy, reproduce, sell, assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than what is necessary to the performance of Orders placed under this Master Agreement. Contractor shall advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contractor shall use commercially reasonable efforts to assist Purchasing Entity in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the generality of the foregoing, Contractor shall advise Purchasing Entity, applicable

Participating Entity, and the Lead State immediately if Contractor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Master Agreement, and Contractor shall at its expense cooperate with Purchasing Entity in seeking injunctive or other equitable relief in the name of Purchasing Entity or Contractor against any such person. Except as directed by Purchasing Entity, Contractor will not at any time during or after the term of this Master Agreement disclose, directly or indirectly, any Confidential Information to any person, except in accordance with this Master Agreement, and that upon termination of this Master Agreement or at Purchasing Entity's request, Contractor shall turn over to Purchasing Entity all documents, papers, and other matter in Contractor's possession that embody Confidential Information. Notwithstanding the foregoing, Contractor may keep one copy of such Confidential Information necessary for quality assurance, audits and evidence of the performance of this Master Agreement.

- c. Injunctive Relief. Contractor acknowledges that breach of this section, including disclosure of any Confidential Information, will cause irreparable injury to Purchasing Entity that is inadequately compensable in damages. Accordingly, Purchasing Entity may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies that may be available. Contractor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business interests of Purchasing Entity and are reasonable in scope and content.
- d. Purchasing Entity Law. These provisions shall be applicable only to extent they are not in conflict with the applicable public disclosure laws of any Purchasing Entity.

9. Right to Publish

Throughout the duration of this Master Agreement, Contractor must secure from the Lead State prior approval for the release of any information that pertains to the potential work or activities covered by the Master Agreement. The Contractor shall not make any representations of WSCA-NASPO's opinion or position as to the quality or effectiveness of the services that are the subject of this Master Agreement without prior written consent. Failure to adhere to this requirement may result in termination of the Master Agreement for cause.

10. Defaults and Remedies

- a. The occurrence of any of the following events shall be an event of default under this Master Agreement:
 - (1) Nonperformance of contractual requirements; or
 - (2) A material breach of any term or condition of this Master Agreement; or
 - (3) Any certification, representation or warranty by Contractor in response to the solicitation or in this Master Agreement that proves to be untrue or materially misleading; or
 - (4) Institution of proceedings under any bankruptcy, insolvency, reorganization or similar law, by or against Contractor, or the appointment of a receiver or similar

- officer for Contractor or any of its property, which is not vacated or fully stayed within thirty (30) calendar days after the institution or occurrence thereof; or
- (5) Any default specified in another section of this Master Agreement.
- b. Upon the occurrence of an event of default, Lead State shall issue a written notice of default, identifying the nature of the default, and providing a period of 15 calendar days in which Contractor shall have an opportunity to cure the default. The Lead State shall not be required to provide advance written notice or a cure period and may immediately terminate this Master Agreement in whole or in part if the Lead State, in its sole discretion, determines that it is reasonably necessary to preserve public safety or prevent immediate public crisis. Time allowed for cure shall not diminish or eliminate Contractor's liability for damages, including liquidated damages to the extent provided for under this Master Agreement.
- c. If Contractor is afforded an opportunity to cure and fails to cure the default within the period specified in the written notice of default, Contractor shall be in breach of its obligations under this Master Agreement and Lead State shall have the right to exercise any or all of the following remedies:
 - (1) Exercise any remedy provided by law; and
 - (2) Terminate this Master Agreement and any related Contracts or portions thereof; and
 - (3) Impose liquidated damages as provided in this Master Agreement; and
 - (4) Suspend Contractor from being able to respond to future bid solicitations; and
 - (5) Suspend Contractor's performance; and
 - (6) Withhold payment until the default is remedied.
- d. Unless other specified in the Participating Addendum, in the event of a default under a Participating Addendum, a Participating Entity shall provide a written notice of default as described in this section and have all of the rights and remedies under this paragraph regarding its participation in the Master Agreement, in addition to those set forth in its Participating Addendum. Unless otherwise specified in a Purchase Order, a Purchasing Entity shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable Participating Addendum with respect to an Order placed by the Purchasing Entity. Nothing in these Master Agreement Terms and Conditions shall be construed to limit the rights and remedies available to a Purchasing Entity under the applicable commercial code.

11. Shipping and Delivery

a. The prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage shall remain the Contractor's until final inspection and acceptance when responsibility shall pass to the Buyer except as to latent defects, fraud and Contractor's warranty obligations. The minimum shipment amount, if any, will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate

item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.

- b. All deliveries will be "Inside Deliveries" as designated by a representative of the Purchasing Entity placing the Order. Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order. Any damage to the building interior, scratched walls, damage to the freight elevator, etc., will be the responsibility of the Offeror. If damage does occur, it is the responsibility of the Offeror to immediately notify the Purchasing Entity placing the Order.
- c. All products must be delivered in the manufacturer's standard package. Costs shall include all packing and/or crating charges. Cases shall be of durable construction, good condition, properly labeled and suitable in every respect for storage and handling of contents. Each shipping carton shall be marked with the commodity, brand, quantity, item code number and the Ordering Entity's Purchase Order number.

12. Changes in Contractor Representation

The Contractor must notify the Lead State of changes in the Contractor's key administrative personnel, in writing within 10 calendar days of the change. The Lead State reserves the right to approve changes in key personnel, as identified in the Contractor's proposal. The Contractor agrees to propose replacement key personnel having substantially equal or better education, training, and experience as was possessed by the key person proposed and evaluated in the Contractor's proposal.

13. Force Majeure

Neither party to this Master Agreement shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. The Lead State may terminate this Master Agreement after determining such delay or default will reasonably prevent successful performance of the Master Agreement.

14. Indemnification

- a. The Contractor shall defend, indemnify and hold harmless WSCA-NASPO, the Lead State, Participating Entities, and Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable, from and against claims, damages or causes of action including reasonable attorneys' fees and related costs for any death, injury, or damage to property arising from act(s), error(s), or omission(s) of the Contractor, its employees or subcontractors or volunteers, at any tier, relating to the performance under the Master Agreement.
- b. Indemnification Intellectual Property. The Contractor shall defend, indemnify and hold harmless WSCA-NASPO, the Lead State, Participating Entities, Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable ("Indemnified Party"), from and against claims, damages or causes of action including reasonable attorneys' fees and related costs arising out of the claim that the Product or its use, infringes Intellectual Property rights ("Intellectual Property Claim").

- (1) The Contractor's obligations under this section shall not extend to any combination of the Product with any other product, system or method, unless the Product, system or method is:
 - (a) Provided by the Contractor or the Contractor's subsidiaries or affiliates;
 - (b) Specified by the Contractor to work with the Product; or
 - (c) Reasonably required, in order to use the Product in its intended manner, and the infringement could not have been avoided by substituting another reasonably available product, system or method capable of performing the same function; or
 - (d) It would be reasonably expected to use the Product in combination with such product, system or method.
- (2) The Indemnified Party shall notify the Contractor within a reasonable time after receiving notice of an Intellectual Property Claim. Even if the Indemnified Party fails to provide reasonable notice, the Contractor shall not be relieved from its obligations unless the Contractor can demonstrate that it was prejudiced in defending the Intellectual Property Claim resulting in increased expenses or loss to the Contractor. If the Contractor promptly and reasonably investigates and defends any Intellectual Property Claim, it shall have control over the defense and settlement of it. However, the Indemnified Party must consent in writing for any money damages or obligations for which it may be responsible. The Indemnified Party shall furnish, at the Contractor's reasonable request and expense, information and assistance necessary for such defense. If the Contractor fails to vigorously pursue the defense or settlement of the Intellectual Property Claim, the Indemnified Party may assume the defense or settlement of it and the Contractor shall be liable for all costs and expenses, including reasonable attorneys' fees and related costs, incurred by the Indemnified Party in the pursuit of the Intellectual Property Claim. Unless otherwise agreed in writing, this section is not subject to any limitations of liability in this Master Agreement or in any other document executed in conjunction with this Master Agreement.

15. Independent Contractor

The Contractor shall be an independent contractor. Contractor shall have no authorization, express or implied, to bind the Lead State, Participating States, other Participating Entities, or Purchasing Entities to any agreements, settlements, liability or understanding whatsoever, and agrees not to hold itself out as agent except as expressly set forth herein or as expressly agreed in any Participating Addendum.

16. Individual Customers

Except to the extent modified by a Participating Addendum, each Purchasing Entity shall follow the terms and conditions of the Master Agreement and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement, including but not limited to, any indemnity or right to recover any costs as such right is defined in the Master Agreement and applicable Participating Addendum for their purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contractor will apply the charges and invoice each Purchasing Entity individually.

17. Insurance

- a. Unless otherwise agreed in a Participating Addendum, Contractor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. Contractor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state and having a rating of A-, Class VII or better, in the most recently published edition of Best's Reports. Failure to buy and maintain the required insurance may result in this Master Agreement's termination or, at a Participating Entity's option; result in termination of its Participating Addendum.
- b. Coverage shall be written on an occurrence basis. The minimum acceptable limits shall be as indicated below, with no deductible for each of the following categories:
 - (1) Commercial General Liability covering premises operations, independent contractors, products and completed operations, blanket contractual liability, personal injury (including death), advertising liability, and property damage, with a limit of not less than \$1 million per occurrence/\$2 million general aggregate;
 - (2) Contractor must comply with any applicable State Workers Compensation or Employers Liability Insurance requirements.
- c. Contractor shall pay premiums on all insurance policies. Such policies shall also reference this Master Agreement and shall have a condition that they not be revoked by the insurer until thirty (30) calendar days after notice of intended revocation thereof shall have been given to Purchasing Entity and Participating Entity by the Contractor.
- d. Prior to commencement of performance, Contractor shall provide to the Lead State a written endorsement to the Contractor's general liability insurance policy or other documentary evidence acceptable to the Lead State that (1) names the Participating States identified in the Request for Proposal as additional insured's, (2) provides that no material alteration, cancellation, non-renewal, or expiration of the coverage contained in such policy shall have effect unless the named Participating State has been given at least thirty (30) days prior written notice, and (3) provides that the Contractor's liability insurance policy shall be primary, with any liability insurance of any Participating State as secondary and noncontributory. Unless otherwise agreed in any Participating Addendum, the Participating Entity's rights and Contractor's obligations are the same as those specified in the first sentence of this subsection. Before performance of any Purchase Order issued after execution of a Participating Addendum authorizing it, the Contractor shall provide to a Purchasing Entity or Participating Entity who requests it the same information described in this subsection.
- e. Contractor shall furnish to the Lead State, Participating Entity, and, on request, the Purchasing Entity copies of certificates of all required insurance within thirty (30) calendar days of the execution of this Master Agreement, the execution of a Participating

Addendum, or the Purchase Order's effective date and prior to performing any work. The insurance certificate shall provide the following information: the name and address of the insured; name, address, telephone number and signature of the authorized agent; name of the insurance company (authorized to operate in all states); a description of coverage in detailed standard terminology (including policy period, policy number, limits of liability, exclusions and endorsements); and an acknowledgment of the requirement for notice of cancellation. Copies of renewal certificates of all required insurance shall be furnished within thirty (30) days after any renewal date. These certificates of insurance must expressly indicate compliance with each and every insurance requirement specified in this section. Failure to provide evidence of coverage may, at sole option of the Lead State, or any Participating Entity, result in this Master Agreement's termination or the termination of any Participating Addendum.

 Coverage and limits shall not limit Contractor's liability and obligations under this Master Agreement, any Participating Addendum, or any Purchase Order.

18. Laws and Regulations

Any and all Products offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

19. License of Pre-Existing Intellectual Property

Contractor grants to the Purchasing Entity a nonexclusive, perpetual, royalty-free, irrevocable, unlimited license to publish, translate, reproduce, modify, deliver, perform, display, and dispose of the Intellectual Property, and its derivatives, used or delivered under this Master Agreement, but not created under it ("Pre-existing Intellectual Property"). The license shall be subject to any third party rights in the Pre-existing Intellectual Property. Contractor shall obtain, at its own expense, on behalf of the Purchasing Entity, written consent of the owner for the licensed Pre-existing Intellectual Property.

20. No Waiver of Sovereign Immunity

In no event shall this Master Agreement, any Participating Addendum or any contract or any Purchase Order issued thereunder, or any act of a Lead State, a Participating Entity, or a Purchasing Entity be a waiver of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court.

This section applies to a claim brought against the Participating State only to the extent Congress has appropriately abrogated the Participating State's sovereign immunity and is not consent by the Participating State to be sued in federal court. This section is also not a waiver by the Participating State of any form of immunity, including but not limited to sovereign immunity and immunity based on the Eleventh Amendment to the Constitution of the United States.

21. Ordering

 Master Agreement number and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.

- b. The resulting Master Agreements permit Purchasing Entities to define project-specific requirements and informally compete the requirement among companies having a Master Agreement on an "as needed" basis. This procedure may also be used when requirements are aggregated or other firm commitments may be made to achieve reductions in pricing. This procedure may be modified in Participating Addenda and adapted to Purchasing Entity rules and policies. The Purchasing Entity may in its sole discretion determine which Master Agreement Contractors should be solicited for a quote. The Purchasing Agency may select the quote that it considers most advantageous, cost and other factors considered.
- c. Each Purchasing Entity will identify and utilize its own appropriate purchasing procedure and documentation. Contractor is expected to become familiar with the Purchasing Entities' rules, policies, and procedures regarding the ordering of supplies and/or services contemplated by this Master Agreement.
- d. Contractor shall not begin work without a valid Purchase Order or other appropriate commitment document compliance with the law of the Purchasing Entity.
- e. Orders may be placed consistent with the terms of this Master Agreement during the term of the Master Agreement.
- f. All Orders pursuant to this Master Agreement, at a minimum, shall include:
 - (1) The services or supplies being delivered;
 - (2) The place and requested time of delivery;
 - (3) A billing address;
 - (4) The name, phone number, and address of the Purchasing Entity representative;
 - (5) The price per hour or other pricing elements consistent with this Master Agreement and the contractor's proposal;
 - (6) A ceiling amount of the order for services being ordered; and
 - (7) The Master Agreement identifier.
- g. All communications concerning administration of Orders placed shall be furnished solely to the authorized purchasing agent within the Purchasing Entity's purchasing office, or to such other individual identified in writing in the Order.
- h. Orders must be placed pursuant to this Master Agreement prior to the termination date thereof, but may have a delivery date or performance period up to 120 days past the thencurrent termination date of this Master Agreement. Contractor is reminded that financial obligations of Purchasing Entities payable after the current applicable fiscal year are contingent upon agency funds for that purpose being appropriated, budgeted, and otherwise made available.

i. Notwithstanding the expiration or termination of this Master Agreement, Contractor agrees to perform in accordance with the terms of any Orders then outstanding at the time of such expiration or termination. Contractor shall not honor any Orders placed after the expiration or termination of this Master Agreement, or otherwise inconsistent with its terms. Orders from any separate indefinite quantity, task orders, or other form of indefinite delivery order arrangement priced against this Master Agreement may not be placed after the expiration or termination of this Master Agreement, notwithstanding the term of any such indefinite delivery order agreement. Placements made using the authority provided by this Contract will survive the Contract itself, per terms stated in Section 3.3.10 Survivability of the RFP #3091.

22. Participants

- Contractor may not deliver Products under this Master Agreement until a Participating a. Addendum acceptable to the Participating Entity and Contractor is executed. The WSCA-NASPO Master Agreement Terms and Conditions are applicable to any Order by a Participating Entity (and other Purchasing Entities covered by their Participating Addendum), except to the extent altered, modified, supplemented or amended by a Participating Addendum. By way of illustration and not limitation, this authority may apply to unique delivery and invoicing requirements, confidentiality requirements, defaults on Orders, governing law and venue relating to Orders by a Participating Entity, indemnification, and insurance requirements. Statutory or constitutional requirements relating to availability of funds may require specific language in some Participating Addenda in order to comply with applicable law. The expectation is that these alterations, modifications, supplements, or amendments will be addressed in the Participating Addendum or, with the consent of the Purchasing Entity and Contractor, may be included in the ordering document (e.g. purchase order or contract) used by the Purchasing Entity to place the Order.
- b. Use of specific WSCA-NASPO cooperative Master Agreements by state agencies, political subdivisions and other Participating Entities (including cooperatives) authorized by individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official.
- c. Obligations under this Master Agreement are limited to those Participating Entities who have signed a Participating Addendum and Purchasing Entities within the scope of those Participating Addenda. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions.
- d. WSCA-NASPO Cooperative Purchasing Organization LLC is not a party to the Master Agreement. It is a nonprofit cooperative purchasing organization assisting states in administering the WSCA/NASPO cooperative purchasing program for state government departments, institutions, agencies and political subdivisions (e.g., colleges, school

districts, counties, cities, etc.) for all 50 states, the District of Columbia and the territories of the United States.

- State Participating Addenda or other Participating Addenda shall not be construed to amend the terms of this Master Agreement between the Lead State and Contractor.
- f. Participating Entities who are not states may under some circumstances sign their own Participating Addendum, subject to the approval of participation by the Chief Procurement Official of the state where the Participating Entity is located.

23. Payment

Payment for completion of a contract order is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card" with no additional charge.

24. Public Information

This Master Agreement and all related documents are subject to disclosure pursuant to the Purchasing Entity's public information laws.

25. Records Administration and Audit

- a. The Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Agreement and orders placed by Purchasing Entities under it to the extent and in such detail as shall adequately reflect performance and administration of payments and fees. Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Agreement or orders placed by a Purchasing Entity under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right shall survive for a period of five (5) years following termination of this Agreement or final payment for any order placed by a Purchasing Entity against this Agreement, whichever is later, to assure compliance with the terms hereof or to evaluate performance hereunder.
- b. Without limiting any other remedy available to any governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for any overpayments inconsistent with the terms of the Master Agreement or orders or underpayment of fees found as a result of the examination of the Contractor's records.
- c. The rights and obligations herein right exist in addition to any quality assurance obligation in the Master Agreement requiring the Contractor to self-audit contract obligations and that permits the Lead State to review compliance with those obligations.

26. Administrative Fees

- a. The Contractor shall pay to the WSCA-NASPO Cooperative Purchasing Organization, or its assignee, a WSCA-NASPO Administrative Fee of one-quarter of one percent (0.25% or 0.0025) no later than 60 days following the end of each calendar quarter. The WSCA-NASPO Administrative Fee shall be submitted quarterly and is based on all sales of products and services under the Master Agreement (less any charges for taxes or shipping). The WSCA-NASPO Administrative Fee is not negotiable. This fee is to be included as part of the pricing submitted with proposal.
- b. Additionally, some states may require an additional fee be paid directly to the state only on purchases made by Purchasing Entities within that state. For all such requests, the fee level, payment method and schedule for such reports and payments will be incorporated into the Participating Addendum that is made a part of the Master Agreement. The Contractor may adjust the Master Agreement pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of the state. All such agreements shall not affect the WSCA-NASPO Administrative Fee or the prices paid by the Purchasing Entities outside the jurisdiction of the state requesting the additional fee.

27. WSCA-NASPO Summary and Detailed Usage Reports

In addition to other reports that may be required by this solicitation, the Contractor shall provide the following WSCA-NASPO reports.

- a. Summary Sales Data. The Contractor shall submit quarterly sales reports directly to WSCA-NASPO using the WSCA-NASPO Quarterly Sales/Administrative Fee Reporting Tool found at http://www.naspo.org/WNCPO/Calculator.aspx. Any/all sales made under the contract shall be reported as cumulative totals by state. Even if Contractor experiences zero sales during a calendar quarter, a report is still required. Reports shall be due no later than 30 day following the end of the calendar quarter (as specified in the reporting tool).
- Detailed Sales Data. Contractor shall also report detailed sales data by: (1) state; (2) b. entity/customer type, e.g. local government, higher education, K12, non-profit; (3) Purchasing Entity name: (4) Purchasing Entity bill-to and ship-to locations; (4) Purchasing Entity and Contractor Purchase Order identifier/number(s); (5) Purchase Order Type (e.g. sales order, credit, return, upgrade, determined by industry practices); (6) Purchase Order date; (7) Ship Date; (8) and line item description, including product number if used. The report shall be submitted in any form required by the solicitation. Reports are due on a quarterly basis and must be received by the Lead State and WSCA-NASPO Cooperative Development Team no later than thirty (30) days after the end of Reports shall be delivered to the Lead State and to the WSCAthe reporting period. NASPO Cooperative Development Team electronically through a designated portal, email, CD-Rom, flash drive or other method as determined by the Lead State. Detailed sales data reports shall include sales information for all sales under Participating Addenda executed under this Master Agreement. The format for the detailed sales data report is in shown in Attachment P.

- c. Reportable sales for the summary sales data report and detailed sales data report includes sales to employees for personal use where authorized by the solicitation and the Participating Addendum. Report data for employees should be limited to ONLY the state and entity they are participating under the authority of (state and agency, city, county, school district, etc.) and the amount of sales. No personal identification numbers, e.g. names, addresses, social security numbers or any other numerical identifier, may be submitted with any report.
- d. Timely submission of these reports is a material requirement of the Master Agreement. The recipient of the reports shall have exclusive ownership of the media containing the reports. The Lead State and WSCA-NASPO shall have a perpetual, irrevocable, non-exclusive, royalty free, transferable right to display, modify, copy, and otherwise use reports, data and information provided under this section.

28. Standard of Performance and Acceptance.

Any standard of performance under this Master Agreement applies to all Products purchased under this Master Agreement, including any additional, replacement, or substitute Product(s) and any Product(s) which are modified by or with the written approval of Contractor after Acceptance by the Purchasing Entity. The Acceptance Testing period shall be thirty (30) calendar days or other time period identified in the solicitation or the Participating Addendum, starting from the day after the Product is delivered or, if installed, the day after the Product is installed and Contractor certifies that the Product is ready for Acceptance Testing. If the Product does not meet the standard of performance during the initial period of Acceptance Testing, Purchasing Entity may, at its discretion, continue Acceptance Testing on a day-to-day basis until the standard of performance is met. Upon rejection, the Contractor will have fifteen (15) calendar days to cure the standard of performance issue(s). If after the cure period, the Product still has not met the standard of performance, the Purchasing Entity may, at its option: (a) declare Contractor to be in breach and terminate the Order; (b) demand replacement Product from Contractor at no additional cost to Purchasing Entity; or, (c) continue the cure period for an additional time period agreed upon by the Purchasing Entity and the Contractor. Contractor shall pay all costs related to the preparation and shipping of Product returned pursuant to the section. No Product shall be accepted and no charges shall be paid until the standard of performance is met. The warranty period will begin upon Acceptance.

29. Warranty

The Contractor warrants for a period of a minimum of 90 days from the date of Acceptance that: (a) the Product performs according to all specific claims that the Contractor made in its response to the solicitation, (b) the Product is suitable for the ordinary purposes for which such Product is used, (c) the Product is suitable for any special purposes identified in the solicitation or for which the Purchasing Entity has relied on the Contractor's skill or judgment, (d) the Product is designed and manufactured in a commercially reasonable manner, and (e) the Product is free of defects. Upon breach of the warranty, the Contractor will repair or replace (at no charge to the Purchasing Entity) the Product whose nonconformance is discovered and made known to the Contractor. If the repaired and/or replaced Product proves to be inadequate, or fails of its essential purpose, the Contractor will refund the full amount of any payments that have been made. The rights and

remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation, actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.

30. System Failure or Damage

In the event of system failure or damage caused by the Contractor or its Product, the Contractor agrees to use its best efforts to restore or assist in restoring the system to operational capacity.

31. Title of Product

Upon Acceptance by the Purchasing Entity, Contractor shall convey to Purchasing Entity title to the Product free and clear of all liens, encumbrances, or other security interests. Transfer of title to the Product shall include an irrevocable and perpetual license to use any Embedded Software in the Product. If Purchasing Entity subsequently transfers title of the Product to another entity, Purchasing Entity shall have the right to transfer the license to use the Embedded Software with the transfer of Product title. A subsequent transfer of this software license shall be at no additional cost or charge to either Purchasing Entity or Purchasing Entity's transferee.

32. Waiver of Breach

Failure of the Lead State, Participating Entity, or Purchasing Entity to declare a default or enforce any rights and remedies shall not operate as a waiver under this Master Agreement or Participating Addendum. Any waiver by the Lead State, Participating Entity, or Purchasing Entity must be in writing. Waiver by the Lead State or Participating Entity of any default, right or remedy under this Master Agreement or Participating Addendum, or by Purchasing Entity with respect to any Purchase Order, or breach of any terms or requirements of this Master Agreement, a Participating Addendum, or Purchase Order shall not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, Participating Addendum, or Purchase Order.

33. Assignment of Antitrust Rights

Contractor irrevocably assigns to a Participating Entity any claim for relief or cause of action which the Contractor now has or which may accrue to the Contractor in the future by reason of any violation of state or federal antitrust laws (15 U.S.C. § 1-15 or a Participating Entity's state antitrust provisions), as now in effect and as may be amended from time to time, in connection with any goods or services provided to the Contractor for the purpose of carrying out the Contractor's obligations under this Master Agreement or Participating Addendum, including, at a Participating Entity's option, the right to control any such litigation on such claim for relief or cause of action.

34. Debarment

The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. This certification represents a recurring certification made at the time any Order is placed under this Master Agreement. If the Contractor cannot certify this statement, attach a written explanation for review by the Lead State.

35. Governing Law and Venue

- a. The procurement, evaluation, and award of the Master Agreement shall be governed by and construed in accordance with the laws of the Lead State sponsoring and administering the procurement. The construction and effect of the Master Agreement after award shall be governed by the law of the state serving as Lead State (in most cases also the Lead State). The construction and effect of any Participating Addendum or Order against the Master Agreement shall be governed by and construed in accordance with the laws of the Participating Entity's or Purchasing Entity's State.
- b. Unless otherwise specified in the RFP, the venue for any protest, claim, dispute or action relating to the procurement, evaluation, and award is in the Lead State. Venue for any claim, dispute or action concerning the terms of the Master Agreement shall be in the state serving as Lead State. Venue for any claim, dispute, or action concerning any Order placed against the Master Agreement or the effect of a Participating Addendum shall be in the Purchasing Entity's State.
- c. If a claim is brought in a federal forum, then it must be brought and adjudicated solely and exclusively within the United States District Court for (in decreasing order of priority): the Lead State for claims relating to the procurement, evaluation, award, or contract performance or administration if the Lead State is a party; the Participating State if a named party; the Participating Entity state if a named party; or the Purchasing Entity state if a named party.

36. WSCA-NASPO eMarket Center

- a. In July 2011, WSCA-NASPO entered into a multi-year agreement with SciQuest, Inc. whereby SciQuest will provide certain electronic catalog hosting and management services to enable eligible WSCA-NASPO entity's customers to access a central online website to view and/or shop the goods and services available from existing WSCA-NASPO Cooperative Contracts. The central online website is referred to as the WSCA-NASPO eMarket Center Contractor shall either upload a hosted catalog into the eMarket Center or integrate a punchout site with the eMarket Center.
- b. Supplier's Interface with the eMarket Center. There is no cost charged by SciQuest to the Contractor for loading a hosted catalog or integrating a punchout site.
- c. At a minimum, the Contractor agrees to the following:
 - (1) Implementation Timeline: WSCA-NASPO eMarket Center Site Admin shall provide a written request to the Contractor to begin enablement process. The Contractor shall have fifteen (15) days from receipt of written request to work with WSCA-NASPO and SciQuest to set up an enablement schedule, at which time SciQuest's technical documentation shall be provided to the Contractor. The schedule will include future calls and milestone dates related to test and go live dates. The contractor shall have a total of Ninety (90) days to deliver either a (1) hosted catalog or (2) punch-out catalog, from date of receipt of written request.

- (2) WSCA-NASPO and SciQuest will work with the Contractor, to decide which of the catalog structures (either hosted or punch-out as further described below) shall be provided by the Contractor. Whether hosted or punch-out, the catalog must be strictly limited to the Contractor's awarded contract offering (e.g. products and/or services not authorized through the resulting cooperative contract should not be viewable by WSCA-NASPO Participating Entity users).
 - (a) Hosted Catalog. By providing a hosted catalog, the Contractor is providing a list of its awarded products/services and pricing in an electronic data file in a format acceptable to SciQuest, such as Tab Delimited Text files. In this scenario, the Contractor must submit updated electronic data within five days of approval from the Lead State of product updates to the eMarket Center for the Lead State's approval to maintain the most up-to-date version of its product/service offering under the cooperative contract in the eMarket Center.
 - (b) Punch-Out Catalog. By providing a punch-out catalog, the Contractor is providing its own online catalog, which must be capable of being integrated with the eMarket Center as a. Standard punch-in via Commerce eXtensible Markup Language (cXML). In this scenario, the Contractor shall validate that its online catalog is up-to-date by providing a written update as needed, to the Lead State stating they have audited the offered products/services and pricing listed on its online catalog. The site must also return detailed UNSPSC codes (as outlined in line 3) for each line item. Contractor also agrees to provide e-Quote functionality to facilitate volume discounts.
- d. Revising Pricing and Product Offerings: Any revisions (whether an increase or decrease) to pricing or product/service offerings (new products, altered SKUs, etc.) must be preapproved by the Lead State and shall be subject to any other applicable restrictions with respect to the frequency or amount of such revisions. However, no cooperative contract enabled in the eMarket Center may include price changes on a more frequent basis than once per month. The following conditions apply with respect to hosted catalogs:
 - (1) Updated pricing files are required by the 1st of the month and shall go into effect in the eMarket Center on the 1st day of the following month (i.e. file received on 1/01/13 would be effective in the eMarket Center on 2/01/13). Files received after the 1st of the month may be delayed up to a month (i.e. file received on 11/06/09 would be effect in the eMarket Center on 1/01/10).
 - (2) Lead State-approved price changes are not effective until implemented within the eMarket Center. Errors in the Contractor's submitted pricing files will delay the implementation of the price changes in eMarket Center.
- e. Supplier Network Requirements: Contractor shall join the SciQuest Supplier Network (SQSN) and shall use the SciQuest's Supplier Portal to import the Contractor's catalog and pricing, into the SciQuest system, and view reports on catalog spend and product/pricing freshness. The Contractor can receive orders through electronic delivery (cXML) or through low-tech options such as fax. More information about the SQSN can

- be found at: www.sciquest.com or call the SciQuest Supplier Network Services team at 800-233-1121.
- f. Minimum Requirements: Whether the Contractor is providing a hosted catalog or a punch-out catalog, the Contractor agrees to meet the following requirements:
 - Catalog must contain the most current pricing, including all applicable administrative fees and/or discounts, as well as the most up-to-date product/service offering the Contractor is authorized to provide in accordance with the cooperative contract; and
 - (2) The accuracy of the catalog must be maintained by Contractor throughout the duration of the cooperative contract between the Contractor and the Contract Administrator; and
 - (3) The Catalog must include a Lead State contract identification number; and
 - (4) The Catalog must include detailed product line item descriptions; and
 - (5) The Catalog must include pictures when possible; and
 - (6) The Catalog must include any additional WSCA-NASPO and Participating Addendum requirements. Although suppliers in the SQSN normally submit one (1) catalog, it is possible to have multiple contracts applicable to different WSCA-NASPO Participating Entities. For example, a supplier may have different pricing for state government agencies and Board of Regents institutions. Suppliers have the ability and responsibility to submit separate contract pricing for the same catalog if applicable. The system will deliver the appropriate contract pricing to the user viewing the catalog.
- g. Order Acceptance Requirements: Contractor must be able to accept Purchase Orders via fax or cXML. The Contractor shall provide positive confirmation via phone or email within 24 hours of the Contractor's receipt of the Purchase Order. If the Purchasing Order is received after 3pm EST on the day before a weekend or holiday, the Contractor must provide positive confirmation via phone or email on the next business day.
- h. UNSPSC Requirements: Contractor shall support use of the United Nations Standard Product and Services Code (UNSPSC). UNSPSC versions that must be adhered to are driven by SciQuest for the suppliers and are upgraded every year. WSCA-NASPO reserves the right to migrate to future versions of the UNSPSC and the Contractor shall be required to support the migration effort. All line items, goods or services provided under the resulting statewide contract must be associated to a UNSPSC code. All line items must be identified at the most detailed UNSPSC level indicated by segment, family, class and commodity. More information about the UNSPSC is available at: http://www.unspsc.com/fAQs.asp#howdoesunspscwork.
- Applicability: Contractor agrees that WSCA-NASPO controls which contracts appear in the eMarket Center and that WSCA-NASPO may elect at any time to remove any supplier's offering from the eMarket Center.

- The Lead State reserves the right to approve the pricing on the eMarket Center. This j. catalog review right is solely for the benefit of the Lead State and Participating Entities, and the review and approval shall not waive the requirement that products and services be offered at prices (and approved fees) required by the Master Agreement.
- k. Several WSCA-NASPO Participating Entities currently maintain separate SciQuest eMarketplaces, these Participating Entities do enable certain WSCA-NASPO Cooperative Contracts. In the event one of these entities elects to use this WSCA-NASPO Cooperative Contract (available through the eMarket Center) but publish to their own eMarketplace, the Contractor agrees to work in good faith with the entity and WSCA-NASPO to implement the catalog. WSCA-NASPO does not anticipate that this will require substantial additional efforts by the Contractor; however, the supplier agrees to take commercially reasonable efforts to enable such separate SciQuest catalogs.

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed and intend to be legally

bound thereby. Independent Contractor Approval: Independent Contractor's Signature Independent's Contractor's Title State of Nevada (Lead State) Approval: CPO, NV State Purchasing Administrator Date Approved as to form by: Nevada Deputy Attorney General for Attorney General (Date)

Attachment BB

Negotiated Items

- Additional Cost for hard drive removal and surrender must be disclosed to the Customer prior to the negotiation and signing of a lease or rental agreement.
- 2. Models added to a segment within an awarded Group must match or exceed the minimum discount proposed in the awarded Group.
- Attachment O is meant to be a model Service Level Agreement. Awarded Vendors are
 to negotiate their own SLA with each Participating Entity at time of initiating the
 Participating Addendum.
- The State and WSCA-NASPO do not agree to Ricoh's 30 day notice requirement, language in Section 3.3.11 of the RFP remains.
- The State and WSCA-NASPO do not agree to a fleet average calculation language in Section 3.4.10 of RFP and amendment 1 remains.
- The State and WSCA-NASPO do not agree to limit the cost of an audit, language in Section 3.5.6.3 of RFP remains.
- Excessive Service and Downtime standard is benchmarked at 96% per Amendment 1 to the RFP. Satisfaction of device performance is determined by the Customer not WSCA-NASPO; reference Section 3.5 - Uptime Guarantee.
- Contractor may assign, solely for financing purposes, their rights to payment to the
 equipment. Any such assignment however, does not excuse Contractor from bearing any
 obligation, term and condition as outlined under the WSCA-NASPO term/conditions.
- 9. Attachment CC Contractors Response:
 - Exception E1 noted on Attachment B was not accepted by The State and WSCA-NASPO.

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed and intend to be legally bound thereby.

Independent Contractor Approval:

Independent Contractor's Signature Date

Independent's Contractor's Title

State of Nevada (Lead State) Approval:

g Smith Date

CPO, NV State Purchasing Administrator

Administered by the State of Nevada (hereinafter "Lead State")

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1. <u>Scope</u>: This addendum covers the Copiers, Printers & Related Devices 14-19 lead by the State of Nevada for use by state agencies and other entities located in the Participating **State/Entity** authorized by that state's statutes to utilize **state/entity** contracts with the prior approval of the state's chief procurement official.

The State of Connecticut will utilize the following categories of this award:

Group B – Production Copiers Group C – Wide Format Copiers Group E – Digital Duplicators

Ricoh Remanufactured products are also available. In the event of a conflict between the terms and conditions of this PA and any Exhibit subject to this PA, the terms and conditions of the Exhibit prevail.

- 2. <u>Participation:</u> Use of specific WSCA-NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use **state/entity** contracts are subject to the prior approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
- 3. Participating State Modifications or Additions to Master Agreement:

The parties agree that Section 14.b of the Master Agreement is modified with the following:

- a.) At the beginning of the paragraph insert "For Ricoh manufactured Products" before "The Contractor shall defend, indemnify..."
- b.) The parties agree that Section 14.b.2 of the Master Agreement is changed with the following:
 - 1. Sentence three (3), is replaced with the following: "Otherwise, the Contractor shall have control over the defense and settlement of it."
 - 2. In sentence four (4) after "However," the following is inserted: "regarding the settlement of such claim".
 - 3. Sentences six (6) and seven (7) are replaced with the following: "If such a claim is made or appears likely to be made, the Indemnified Party agrees to permit Contractor to enable Indemnified Party to continue to use the Product, or to modify it, or replace it with one that is at least functionally equivalent. If Contractor determines that none of these alternatives is reasonably available, Indemnified Party agrees to return the Product to Contractor on its written request. Contractor will then give Indemnified Party a credit equal to Indemnified Party's net book value provided Indemnified Party has followed generally-accepted accounting principles;

This is Contractor's entire obligation to Indemnified Party regarding any claim of infringement."

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- The State of Connecticut will authorize its Client Agencies to procure equipment and/or services using the following options:
- Purchase
- Service / Supplies
- Non-Cancelable Rentals, as defined under the Master Agreement.
- Cancelable Rentals cancel with four month penalty on rental payment
- Cost-Per Copy
- d) The State of Connecticut encourages small business procurement whenever possible. The State of Connecticut will request from Contractor a list of authorized dealers who are Connecticut DAS – certified small (SBE), minority (MBE) business for Client Agencies to procure from using this Contract. Further information about the Connecticut Supplier Diversity Program can be found at the following link: http://das.ct.gov/crl.aspx?page=34
- e) All State of Connecticut Client Agency (each, a "Client Agency") purchases that are less than \$1,000 shall be made using the State of Connecticut Purchasing Card (MasterCard). Exceptions to this policy would be for purchases that must be approved using the Core 10 process, Contractors who do not accept credit cards and purchases to restock inventories carried in the Core-CT inventory module. Contractor shall be equipped to receive purchase orders against this Contract using the MasterCard. The Contractor shall be responsible for the credit card user-handling fee associated with credit card purchases. The Contractor shall charge the State's MasterCard only upon delivery of goods or rendering Services. The Contractor shall capture and provide their merchant bank, Level 3 reporting at the line item level for all orders placed using the MasterCard. Questions regarding the MasterCard Program should be directed to Ms. Kerry DiMatteo, Procurement Card Program Administrator at 860 713-5072 or Kerry.dimatteo@ct.gov.
- f) Payment Terms and Billing: Payments shall be made only after the Client Agency receives and accepts the Goods or Services and after it receives a properly completed invoice. Payment for all accepted Goods or Services shall be due within forty five (45) days after acceptance of the Goods or Services, or thirty (30) days if the Contractor is a certified small Contractor or minority business enterprise as defined in Conn. Gen. Stat. §4a-60g. Contractor shall submit an invoice to the Client Agency for the Performance. The invoice shall include detailed information for Goods or Services, delivered and performed, as applicable, and accepted. Any late payment charges shall be calculated in accordance with the Connecticut General Statutes.
- g) Contractor shall adhere to established security and/or property entrance policies and procedures established for each requesting State of Connecticut Client Agency. It is the responsibility of each Contractor to understand and adhere to those policies and procedures prior to any attempt to enter the premises.

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- h) Per State of Connecticut General Statute number 4a-67c: equipment and appliances offered under this Contract shall meet or exceed the federal energy conservation standards set forth in the Energy Policy and Conversation Act, 42 USC 6295, any federal regulations adopted thereunder, and shall meet or exceed the federal Energy Star standards established by the United States Environmental Protection Agency and the U.S. Department of Energy.
- i) Equipment Relocation: Contractor shall relocate Equipment as requested by the Client Agency pursuant to the pricing contained in the Master Agreement.
- j) Usage/Spend Reports: Contractor must submit reports on a quarterly basis to the State of Connecticut contact person listed above. Reports must include:
 - Client Agency/Organization
 - Site Street Address
 - Site City
 - Location (Client Agency Unit /Department)
 - · Client Contact (name and telephone number and e-mail if available)
 - Install Date (of the Equipment)
 - · Rental Term, 36 or 48 months
 - Brand/Model
 - Equipment Serial Number
 - (Billing) Reconciliation (period)
 - Equipment Category (e.g. 13-22 page per minute (ppm) black and white (b/w)).
 - B/W Monthly Average
 - Color Monthly Average
- 4. Leases: Leasing of any equipment is not allowed under this Participating Addendum.
- 5. <u>Primary Contacts</u>: The primary contact individuals for this participating addendum are as follows (or their named successors):

Contractor

Contractor		
Name	Ricoh USA, Bart Lemmon, WSCA-NASPO National Contract Manager	
Address	70 Valley Stream Parkway, Malvern, PA 91355	
Telephone	425-255-0730	
Fax	425-228-2115	
E-mail	bart.lemmon@ricoh-usa.com	

Local Contact for Billing and Customer support

Name	Mike Pallotta
Address	

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	Telephone	978-621-1276		
	Fax			
	E-mail	Mike.pallotta@ricoh-usa.com		
Pa	Participating Entity			
	Name	Janet DelGreco Olson		
	Address	165 Capitol Avenue, 5 th Floor So., Hartford CT 06106		
	Telephone	860 713-5079		
	Fax	860 622-2961		
	E-mail	janet.delgreco@ct.gov		

6. Subcontractors:

All Ricoh USA, Inc. dealers and resellers authorized in the State of Connecticut, as shown on the dedicated **Ricoh USA**, **Inc.** (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO Master Price Agreement. The **Ricoh USA**, **Inc.** dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement. An Authorized Service Provider shall be deemed "Contractor" under this PA for any PO issued directly to and accepted by such Authorized Service Provider and all references in the Rental Agreement to Ricoh shall be deemed to refer to such Authorized Service Provider.

7. Purchase Order Instructions:

Orders can be made out to (a) Ricoh USA, Inc or (b) Authorized Service Providers as approved by Ricoh and the State.

<u>All orders</u> should contain the following (1) Mandatory Language "PO is subject to WSCA-NASPO Contract resulting from RFP # 3091 and this Purchase Order shall constitute a Schedule under the Terms and Conditions of the Rental or Purchase Agreement, (2) Your Name, Address, Contact, & Phone-Number (3) Purchase order amount (4) If Rental, type of Rental (Cost per Copy with Minimum, Cost per Copy without Minimum) and monthly payment (5) Itemized list of accessories (6) Service Program selected and CPC rates. Client Agency shall channel PO through one of Contractor's authorized resellers so they can arrange for proper ordering and installation of equipment.

Contractor will provide timely billing and Client Agency will notify Ricoh, USA, Inc., in writing, of any billing concern. Contractor will be allowed a thirty (30) day cure period upon receipt of such notification to address any such billing issue. Invoices that require update due to information being received incorrectly or late from the Client Agency, are not considered inaccurate.

For Ricoh USA. Inc. Orders:

Address Purchase Orders to:	Purchases Remit Payment to:	Rental Remit Payment to:

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Ricoh USA, Inc.	Ricoh USA, Inc.	Address listed on invoice
70 Valley Stream Parkway	Box 827577	
Malvern, PA 19355	Philadelphia, PA 19182-7577	

For Authorized Service Provider Orders, address to and remit payments as shown on the dedicated **Ricoh** (cooperative contract) website or, in the case of lease or rental payments, as and if applicable, to the address listed on the invoice.

8. <u>Additional Service Level Agreement Commitments:</u> The Service Level Agreement (SLA) set forth as **Exhibit B** provides additional service level goals.

9. Ricoh / WSCA Master Maintenance & Sale Agreement:

Notwithstanding anything to the contrary in the Master Agreement, Client Agencies are subject to "Ricoh WSCA Maintenance and Sale Agreement" attached and incorporated herein as **Exhibit A**. Unless otherwise agreed, software is provided subject to the terms and conditions of the license applicable to such software.

10. Meter Collection Methods:

As part of its Services, Contractor may, at its discretion and dependent upon device capabilities, provide electronic remote meter reading and equipment monitoring services using technology such as its @Remote solution. This may allow for automated meter reading and submission, automatic placement of low toner alerts, automatic placement of service calls in the event of a critical Product failure and may enable firmware upgrades.

11. MAINTENANCE SERVICES FOR KODAK NEXPRESS PRODUCTS:

State of Connecticut authorized personnel must review and approve before Client Agency executes a Kodak Maintenance Agreement directly with Kodak for service on Nexpress products and Kodak is solely responsible for such service.

12. Price Agreement Number:

All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: 14PSX0125 and the Lead State price agreement number: 3091.

13. Individual Customer:

Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Except to the extent modified by a Participating Addendum, each agency and political subdivision will be responsible to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

This Participating Addendum and the Master Agreement number 3091 (administered by the State of Nevada)

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together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Master Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Master Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected unless accepted by signature of both State of Connecticut and Contractor as stated in Section 7 of this PA. The terms and conditions of this Addendum and the Master Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

14. The parties agree that the following provisions (Participating Addendum) shall apply to any action, purchase or purchase order issued by the State of Connecticut or any of its Client Agency participating entities.

Definitions: The following definitions apply to this Participating Addendum

- a) Claims: All actions, suits, claims, demands, investigations and proceedings of any kind, open, pending or threatened, whether mature, unmatured, contingent, known or unknown, at law or in equity, in any forum.
- b) Confidential Information: Any name, number or other information that may be used, alone or in conjunction with any other information, to identify a specific individual including, but not limited to, such individual's name, date of birth, mother's maiden name, motor vehicle operator's license number, Social Security number, employee identification number, employer or taxpayer identification number, alien registration number, government passport number, health insurance identification number, demand deposit account number, savings account number, credit card number, debit card number or unique biometric data such as fingerprint, voice print, retina or iris image, or other unique physical representation. Without limiting the foregoing, Confidential Information shall also include any information that the Department classifies as "confidential" or "restricted." Confidential Information shall not include information that may be lawfully obtained from publicly available sources or from federal, state, or local government records which are lawfully made available to the general public.
- c) Confidential Information Breach: This shall mean, generally, an instance where an unauthorized person or entity accesses Confidential Information in any manner, including but not limited to the following occurrences: (1) any Confidential Information that is not encrypted or protected is misplaced, lost, stolen or in any way compromised; (2)one or more third parties have had access to or taken control or possession of any Confidential Information that is not encrypted or protected without prior written authorization from the State; (3) the unauthorized acquisition of encrypted or protected Confidential Information together with the confidential process or key that is capable of compromising the integrity of the Confidential Information; or (4) if there is a substantial risk of identity theft or fraud to the client, the Contractor, the Department or State.

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- d) Contract: Copiers, Printers and Related Devices, Contract Award Number 14-19 and this Participating Addendum
- e) Contractor: A person or entity who executes the Contract.
- f) Contractor Parties: A Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom **the Contractor is in privity of** oral or written contract and the Contractor intends for such other person or entity to Perform under the Contract in any capacity.

Whistleblowing. This Contract may be subject to the provisions of Section 4-61dd of the Connecticut General Statutes. In accordance with this statute, if an officer, employee or appointing authority of the Contractor takes or threatens to take any personnel action against any employee of the Contractor in retaliation for such employee's disclosure of information to any employee of the contracting state or quasi-public agency or the Auditors of Public Accounts or the Attorney General under the provisions of subsection (a) of such statute, the Contractor shall be liable for a civil penalty of not more than five thousand dollars for each offense, up to a maximum of twenty per cent of the value of this Contract. Each violation shall be a separate and distinct offense and in the case of a continuing violation, each calendar day's continuance of the violation shall be deemed to be a separate and distinct offense. The State may request that the Attorney General bring a civil action in the Superior Court for the Judicial District of Hartford to seek imposition and recovery of such civil penalty. In accordance with subsection (f) of such statute, each large state contractor, as defined in the statute, shall post a notice of the provisions of the statute relating to large state contractors in a conspicuous place which is readily available for viewing by the employees of the Contractor.

Forum and Choice of Law. The parties deem the Contract to have been made in the City of Hartford, State of Connecticut. Both parties agree that it is fair and reasonable for the validity and construction of the Contract to be, and it shall be, governed by the laws and court decisions of the State of Connecticut, without giving effect to its principles of conflicts of laws. To the extent that any immunities provided by Federal law or the laws of the State of Connecticut do not bar an action against the State, and to the extent that these courts are courts of competent jurisdiction, for the purpose of venue, the complaint shall be made returnable to the Judicial District of Hartford only or shall be brought in the United States District Court for the District of Connecticut only, and shall not be transferred to any other court, provided, however, that nothing here constitutes a waiver or compromise of the sovereign immunity of the State of Connecticut. The Contractor waives any objection which it may now have or will have to the laying of venue of any Claims in any forum and further irrevocably submits to such jurisdiction in any suit, action or proceeding.

<u>Sovereign Immunity</u>. The parties acknowledge and agree that nothing in the solicitation or the Contract shall be construed as a modification, compromise or waiver by the State of any rights or defenses of any immunities provided by Federal law or the laws of the State of Connecticut to the State or any of its officers and employees, which they may have had, now have or will have with respect to all matters arising out of the Contract. To the extent that this section conflicts with any other section, this section shall govern.

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<u>Summary of State Ethics Laws.</u> Pursuant to the requirements of section 1-101qq of the Connecticut General Statutes, the summary of State ethics laws developed by the State Ethics Commission pursuant to section 1-81b of the Connecticut General Statutes is incorporated by reference into and made a part of the Contract as if the summary had been fully set forth in the Contract.

Campaign Contribution Restriction. For all State contracts, defined in Conn. Gen. Stat. §9-612(g)(1) as having a value in a calendar year of \$50,000 or more, or a combination or series of such agreements or contracts having a value of \$100,000 or more, the authorized signatory to this Contract expressly acknowledges receipt of the State Elections Enforcement Commission's notice advising state contractors of state campaign contribution and solicitation prohibitions, and will inform its principals of the contents of the notice, as set forth in "Notice to Executive Branch State Contractors and Prospective State Contractors of Campaign Contribution and Solicitation Limitations," attached to this Participating Addendum.

Executive Orders. This Contract is subject to the provisions of Executive Order No. Three of Governor Thomas J. Meskill, promulgated June 16, 1971, concerning labor employment practices, Executive Order No. Seventeen of Governor Thomas J. Meskill, promulgated February 15, 1973, concerning the listing of employment openings and Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999, concerning violence in the workplace, all of which are incorporated into and are made a part of the Contract as if they had been fully set forth in it. The Contract may also be subject to the applicable parts of Executive Order No. 14 of Governor M. Jodi Rell, promulgated April 17, 2006, concerning procurement of cleaning products and services, in accordance with its respective terms and conditions. If Executive Order 14 is applicable, it is deemed to be incorporated into and are made a part of the Contract as if they had been fully set forth in it. At the Contractor's request, the Department shall provide a copy of these orders to the Contractor.

Nondiscrimination.

COOPERATIVE PURCHASING

- (a) For purposes of this Section, the following terms are defined as follows:
 - i. "Commission" means the Commission on Human Rights and Opportunities;
 - ii. "Contract" and "contract" include any extension or modification of the Contract or contract;
 - iii. "Contractor" and "contractor" include any successors or assigns of the Contractor or contractor;
 - iv. "Gender identity or expression" means a person's gender-related identity, appearance or behavior, whether or not that gender-related identity, appearance or behavior is different from that traditionally associated with the person's physiology or assigned sex at birth, which gender-related identity can be shown by providing evidence including, but not limited to, medical history, care or treatment of the gender-related identity, consistent and uniform assertion of the gender-related identity or any other evidence that the gender-related identity is sincerely held, part of a person's core identity or not being asserted for an improper purpose;
 - v. "good faith" means that degree of diligence which a reasonable person would exercise in the performance of legal duties and obligations;
 - vi. "good faith efforts" shall include, but not be limited to, those reasonable initial efforts necessary to comply with statutory or regulatory requirements and additional or substituted efforts when it is determined that such initial efforts will not be sufficient to comply with such requirements;

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- vii. "marital status" means being single, married as recognized by the state of Connecticut, widowed, separated or divorced;
- viii. "mental disability" means one or more mental disorders, as defined in the most recent edition of the American Psychiatric Association's "Diagnostic and Statistical Manual of Mental Disorders", or a record of or regarding a person as having one or more such disorders;
- ix. "minority business enterprise" means any small contractor or supplier of materials fifty-one percent or more of the capital stock, if any, or assets of which is owned by a person or persons: (1) who are active in the daily affairs of the enterprise, (2) who have the power to direct the management and policies of the enterprise, and (3) who are members of a minority, as such term is defined in subsection (a) of Connecticut General Statutes § 32-9n; and
- x. "public works contract" means any agreement between any individual, firm or corporation and the State or any political subdivision of the State other than a municipality for construction, rehabilitation, conversion, extension, demolition or repair of a public building, highway or other changes or improvements in real property, or which is financed in whole or in part by the State, including, but not limited to, matching expenditures, grants, loans, insurance or guarantees.

For purposes of this Section, the terms "Contract" and "contract" do not include a contract where each contractor is (1) a political subdivision of the state, including, but not limited to, a municipality, (2) a quasi-public agency, as defined in Conn. Gen. Stat. Section 1-120, (3) any other state, including but not limited to any federally recognized Indian tribal governments, as defined in Conn. Gen. Stat. Section 1-267, (4) the federal government, (5) a foreign government, or (6) an agency of a subdivision, agency, state or government described in the immediately preceding enumerated items (1), (2), (3), (4) or (5).

(1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by such Contractor that such disability prevents performance of the work involved, in any manner prohibited by the laws of the United States or of the State of Connecticut; and the Contractor further agrees to take affirmative action to insure that applicants with job-related qualifications are employed and that employees are treated when employed without regard to their race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by the Contractor that such disability prevents performance of the work involved; (2) the Contractor agrees, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, to state that it is an "affirmative action-equal opportunity employer" in accordance with regulations adopted by the Commission; (3) the Contractor agrees to provide each labor union or representative of workers with which the Contractor has a collective bargaining Agreement or other contract or understanding and each vendor with which the Contractor has a contract or understanding, a notice to be provided by the Commission, advising the labor union or workers' representative of the Contractor's commitments under this section and to post copies of the notice in conspicuous places available to employees and applicants for employment; (4) the Contractor agrees to comply with each provision of this Section and Connecticut General Statutes §§ 46a-68e and 46a-68f and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes §§ 46a-56, 46a-68e and 46a-68f; and (5) the Contractor agrees to provide the

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Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor as relate to the provisions of this Section and Connecticut General Statutes § 46a-56. If the contract is a public works contract, the Contractor agrees and warrants that he will make good faith efforts to employ minority business enterprises as subcontractors and suppliers of materials on such public works projects.

- (c) Determination of the Contractor's good faith efforts shall include, but shall not be limited to, the following factors: The Contractor's employment and subcontracting policies, patterns and practices; affirmative advertising, recruitment and training; technical assistance activities and such other reasonable activities or efforts as the Commission may prescribe that are designed to ensure the participation of minority business enterprises in public works projects.
- (d) The Contractor shall develop and maintain adequate documentation, in a manner prescribed by the Commission, of its good faith efforts.
- (e) The Contractor shall include the provisions of subsection (b) of this Section in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes §46a-56; provided if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.
- (f) The Contractor agrees to comply with the regulations referred to in this Section as they exist on the date of this Contract and as they may be adopted or amended from time to time during the term of this Contract and any amendments thereto.
- (g) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of sexual orientation, in any manner prohibited by the laws of the United States or the State of Connecticut, and that employees are treated when employed without regard to their sexual orientation; (2) the Contractor agrees to provide each labor union or representative of workers with which such Contractor has a collective bargaining Agreement or other contract or understanding and each vendor with which such Contractor has a contract or understanding, a notice to be provided by the Commission on Human Rights and Opportunities advising the labor union or workers' representative of the Contractor's commitments under this section, and to post copies of the notice in conspicuous places available to employees and applicants for employment; (3) the Contractor agrees to comply with each provision of this section and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes § 46a-56; and (4) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor which relate to the provisions of this Section and Connecticut General Statutes § 46a-56.

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(h) The Contractor shall include the provisions of the foregoing paragraph in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes § 46a-56; provided, if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.

15 Indemnification.

- (a) The Contractor shall indemnify, defend and hold harmless the State and its officers, representatives, agents, servants, employees, successors and assigns from and against any and all (1) Claims arising, directly or indirectly, in connection with the Contract, including the acts of commission or omission (collectively, the "Acts") of the Contractor or Contractor Parties; and (2) liabilities, damages, losses, costs and expenses, including but not limited to, attorneys' and other professionals' fees, arising, directly or indirectly, in connection with Claims, Acts or the Contract. The Contractor shall use counsel reasonably acceptable to the State in carrying out its obligations under this section. The Contractor's obligations under this section to indemnify, defend and hold harmless against Claims includes Claims concerning confidentiality of any part of or all of the Contractor's bid, proposal or any Records, any intellectual property rights, other proprietary rights of any person or entity, copyrighted or uncopyrighted compositions, secret processes, patented or unpatented inventions, articles or appliances furnished or used in the performance.
- (b) The Contractor shall not be responsible for indemnifying or holding the State harmless from any liability arising due to the negligence of the State or any other person or entity acting under the direct control or supervision of the State.
- (c) The Contractor shall reimburse the State for any and all damages to the real or personal property of the State caused by the Acts of the Contractor or any Contractor Parties. The State shall give the Contractor reasonable notice of any such Claims.
- (d) The Contractor's duties under this section shall remain fully in effect and binding in accordance with the terms and conditions of the Contract, being lessened or compromised where the State is found to have contributed to the Acts giving rise to the Claims.
- (e) The Contractor shall carry and maintain at all times during the term of the Contract, and during the time that any provisions survive the term of the Contract, sufficient general liability insurance to satisfy its obligations under this Contract. The Contractor shall name the State as an additional insured on the policy and shall provide a copy of the policy or certificate of insurance and applicable endorsements to the Agency prior to the effective date of the Contract. The Contractor shall not begin performance until the delivery of the policy or certificate of insurance and applicable endorsements to the Agency.

Administered by the State of Nevada (hereinafter "Lead State")

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The State of Connecticut (hereinafter "Participating State")

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- (f) The rights provided in this section for the benefit of the State shall encompass the recovery of attorneys' and other professionals' fees expended in pursuing a Claim against a third party.
- (g) This section shall survive the Termination of the Contract and shall not be limited by reason of any insurance coverage.

Tangible Personal Property.

- (a) The Contractor on its behalf and on behalf of its Affiliates, as defined below, shall comply with the provisions of Conn. Gen. Stat. §12-41lb, as follows:
 - (1) For the term of the Contract, the Contractor and its Affiliates shall collect and remit to the State of Connecticut, Department of Revenue Services, any Connecticut use tax due under the provisions of Chapter 219 of the Connecticut General Statutes for items of tangible personal property sold by the Contractor or by any of its Affiliates in the same manner as if the Contractor and such Affiliates were engaged in the business of selling tangible personal property for use in Connecticut and had sufficient nexus under the provisions of Chapter 219 to be required to collect Connecticut use tax;
 - (2) A customer's payment of a use tax to the Contractor or its Affiliates relieves the customer of liability for the use tax;
 - (3) The Contractor and its Affiliates shall remit all use taxes they collect from customers on or before the due date specified in the Contract, which may not be later than the last day of the month next succeeding the end of a calendar quarter or other tax collection period during which the tax was collected;
 - (4) The Contractor and its Affiliates are not liable for use tax billed by them but not paid to them by a customer; and
 - (5) Any Contractor or Affiliate who fails to remit use taxes collected on behalf of its customers by the due date specified in the Contract shall be subject to the interest and penalties provided for persons required to collect sales tax under chapter 219 of the general statutes.
- (b) For purposes of this section of the Contract, the word "Affiliate" means any person, as defined in section 12-1 of the general statutes that controls is controlled by, or is under common control with another person. A person controls another person if the person owns, directly or indirectly, more than ten per cent of the voting securities of the other person. The word "voting security" means a security that confers upon the holder the right to vote for the election of members of the board of directors or similar governing body of the business, or that is convertible into, or entitles the holder to receive, upon its exercise, a security that confers such a right to vote. "Voting security" includes a general partnership interest.
- (c) The Contractor represents and warrants that each of its Affiliates has vested in the Contractor plenary authority to so bind the Affiliates in any agreement with the State of Connecticut. The Contractor on its own behalf and on

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behalf of its Affiliates shall also provide, no later than 30 days after receiving a request by the State's contracting authority, such information as the State may require to ensure, in the State's sole determination, compliance with the provisions of Chapter 219 of the Connecticut General Statutes, including, but not limited to, §12-411b.

Audit and Inspection of Plants, Places of Business and Records.

- (a) The State and its agents, including but not limited to the Connecticut Auditors of Public Accounts, Attorney general and State's Attorney and their respective agents, may, at reasonable hours, inspect and examine all of the parts of the Contractor's and Contractor parties' plants and places of business which, in any way, are related to, or involved in, the performance of this Contract.
- (b) The Contractor shall maintain, and shall require each of the Contractor Parties to maintain, accurate and complete Records. The Contractor shall make all of its and the Contractor Parties' Records available at all reasonable hours for audit and inspection by the State and its agents.
- (c) The State shall make all requests for any audit or inspection in writing and shall provide the Contractor with at least twenty four (24) hours' notice prior to the requested audit and inspection date. If the State suspects fraud or other abuse, or in the event of any emergency, the State is not obligated to provide any prior notice.
- (d) All audits and inspections shall be at the State's expense.

Protection of Confidential Information.

- (a) Contractor and Contractor Parties, at their own expense, have a duty to and shall protect from a Confidential Information Breach any and all Confidential Information which they come to possess or control, wherever and however stored or maintained, in a commercially reasonable manner in accordance with current industry standards.
- (b) Each Contractor or Contractor Party shall develop, implement and maintain a comprehensive data security program for the protection of Confidential Information. The safeguards contained in such program shall be consistent with and comply with the safeguards for protection of Confidential Information, and information of a similar character, as set forth in all applicable federal and state law and written policy of the Department or State concerning the confidentiality of Confidential Information. Such data-security program shall include, but not be limited to, the following:
 - (1) A security policy for employees related to the storage, access and transportation of data containing Confidential Information;

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- (2) Reasonable restrictions on access to records containing Confidential Information, including access to any locked storage where such records are kept;
- (3) A process for reviewing policies and security measures at least annually;
- (4) Creating secure access controls to Confidential Information, including but not limited to passwords; and
- (5) Encrypting of Confidential Information that is stored on laptops, portable devices or being transmitted electronically.
- (c) The Contractor and Contractor Parties shall notify the Department and the Connecticut Office of the Attorney General as soon as practical, but no later than twenty-four (24) hours, after they become aware of or suspect that any Confidential Information which Contractor or Contractor Parties have come to possess or control has been subject to a Confidential Information Breach. If a Confidential Information Breach has occurred, the Contractor shall, within three (3) business days after the notification, present a credit monitoring and protection plan to the Commissioner of Administrative Services, the Department and the Connecticut Office of the Attorney General, for review and approval. Such credit monitoring or protection plan shall be made available by the Contractor at its own cost and expense to all individuals affected by the Confidential Information Breach. Such credit monitoring or protection plan shall include, but is not limited to reimbursement for the cost of placing and lifting one (1) security freeze per credit file pursuant to Connecticut General Statutes § 36a-701a. Such credit monitoring or protection plans shall be approved by the State in accordance with this Section and shall cover a length of time commensurate with the circumstances of the Confidential Information Breach. The Contractors' costs and expenses for the credit monitoring and protection plan shall not be recoverable from the Department, any State of Connecticut entity or any affected individuals.
- (d) The Contractor shall incorporate the requirements of this Section in all subcontracts requiring each Contractor Party to safeguard Confidential Information in the same manner as provided for in this Section.
- (e) Nothing in this Section shall supersede in any manner Contractor's or Contractor Party's obligations pursuant to HIPAA or the provisions of this Contract concerning the obligations of the Contractor as a Business Associate of the Department.

Financial Audit for State Grants.

For purposes of this paragraph, the word "Contractor" shall be deemed to mean "nonstate entity," as that term is defined in Section 4-230 of the Connecticut General Statutes. The contractor shall provide for an annual financial audit

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acceptable to the Department for any expenditure of state-awarded funds made by the contractor. Such audit shall include management letters and audit recommendations. The State Auditors of Public Accounts shall have access to all records and accounts for the fiscal year(s) in which the award was made. The contractor will comply with federal and state single audit standards as applicable.

Lead State Terms that shall not apply to Connecticut.

The parties hereby agree that any provision in the Standard Terms and Conditions of the National Association of State Procurement Officials, the Nevada's Negotiated Terms and Conditions or the Master Agreement between NASPO and West Publishing Corporation and any of its Exhibits, shall not apply to Connecticut or any of the participating entities from Connecticut if the provision violates sovereign immunity or conflicts with this Participating Addendum. Further the parties agree that in any instance where a provision requires the State to indemnify the Contractor or that the parties are bound by binding arbitration that constitutes a violation of sovereign immunity, and therefore is not applicable.

Data Storage Devices

With respect to any Ricoh manufactured Products which contain a hard drive, the options for hard drive security are as set forth in Section 3.7.4 of Attachment CC of the Master Agreement. If desired, Purchasing Entity may engage Contractor to perform the following hard drive services, and the PO shall detail the service:

Hard Drive Surrender Service.

Under this option, a Contractor service technician can remove the hard drive from the applicable Product (set forth on a PO) and provide Purchasing Entity with custody of the hard drive before the Product is removed from the Purchasing Entity's location, moved to another department or any other disposition of the Product. The cost for the Hard Drive Surrender Services is \$350 per device.

Data Overwrite Security System (DOSS).

For any Ricoh-manufactured Product containing a hard drive, such Product will include Data Overwrite Security System (DOSS). DOSS is a Ricoh product designed to overwrite the sector of the hard drive used for data processing after the completion of each job to prevent recovery. Additionally, DOSS also offers the option of overwriting the entire hard drive up to nine (9) times. There is no cost for the Data Overwrite Security System (DOSS).

The Client Agency and Contractor shall agree prior to hard drive handling what the Client Agency's needs are.

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HARD DRIVE REMOVAL PROCEDURE

Digital copiers which have a hard drive shall not be removed from a state facility before the Contractor uninstalls the hard drive from the digital copier and transfers it to your agency.

Overview of Data Storage Device (hard drive) Removal Procedure

1. State Agency provides the Contractor with a written request to remove the digital copier.

State Agency schedules a date and time for removal of the copier with the Contractor. If you need to reschedule a removal time, you must provide a minimum of twenty four (24) hour notice to the Contractor. The Contractor may charge a rescheduling fee if twenty four (24) hour notice is not provided.

- State Agency identifies the person(s) ("Duly Authorized Agents") from the agency who will secure the hard drive(s) when removed from the digital copier and maintain the required documentation. It is important to have more than one person identified as a Duly Authorized Agent so pickup cancellations and rescheduling are avoided.
- 3. State Agency shall have the Data Storage Device Transfer Receipt (attached) completed with as much information as available.

ORGANIZATION

The Contractor will assist with serial numbers, and other identification information. It is required that <u>all</u> hard drives be recorded on the Data Storage Device Transfer Receipt and <u>all</u> information is recorded. The Data Storage Device Transfer Receipt must be signed by both the Contractor and the Duly Authorized Agent. A copy of the signed Data Storage Device Transfer Receipt is to be provided to the Contractor.

4. State Agency shall secure the hard drive and the corresponding Data Storage Device Transfer Receipt. The Duly Authorized agent shall maintain all Data Storage Device Transfer Receipts and secure all Data Storage Devices in accordance with The State of Connecticut, Bureau of Enterprise Systems and Technology (BEST) current procedures regarding the storage and destruction of Data Storage Devices".

Encryption of Data Storage Devices

PARTICIPATING ADDENDUM WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION COPIERS, PRINTERS & RELATED DEVICES 14-19 Administered by the State of Nevada (hereinafter "Lead State")

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In addition to the removal of the hard drives, the Contract specifies that all digital copiers with hard drives will have encryption software installed at the Advanced Encryption Standard 256 ("AES256").

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State:	Contractor:
The State of Connecticut	Ricoh USA, Inc
By:	By:
Name: Carol S. Wilson	Name: Tom Brown
Title: Director of Procurement	Title: VP, Government & Higher Education
Date: 2/11/16	Date: 1/15/16

If you have questions about this Participating Addendum or the participation process, please contact:

WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION

Name	Paul Stembler, Cooperative Development Coordinator
Telephone	651-206-3858
E-mail	paul.stembler@wsca-naspo.org

[Fully executed PDF copy of this document should be emailed to <u>PA@wsca-naspo.org</u> to support documentation of participation and posting in appropriate data bases]



EXHIBIT A

MASTER MAINTENANCE & SALE AGREEMENT

Client Agency Information		
Legal Name		
Bill To Address		
City	State	Zip Code

This Master Maintenance & Sale Agreement ("Agreement") sets forth the specific terms and conditions under which Ricoh USA, Inc. ("Contractor") agrees to sell the specific equipment, software, and/or hardware ("Products") identified on an Order (defined below) entered into pursuant to WSCA Contract #3091 and/or provide the services identified on an Order ("Services") entered into hereunder to Customer (defined above) from time to time

The following terms shall apply to all Service transactions:

- 1. <u>Services.</u> (a) In order to obtain Services from Contractor hereunder, Client Agency will issue a valid and signed purchase order to Contractor or use Client's P-Card referencing WSCA Contract #3091 and Contract #14PSX0125, (each referred to in this Agreement as an "Order"). Each Order must identify the specific Products to be serviced, the term of the Service engagement, the location at which Services shall be performed and the applicable Service charges (each, a "Service Charge") for such Order. Contractor may not be responsible to provide Services for the Products, in the event the term or locations are not identified on the Order accepted by Contractor.
- (b) Contractor will repair or replace in accordance with the terms and conditions of this Agreement and the manufacturer's specifications any part of the Products that becomes unserviceable due to normal usage (other than consumable supplies). Failure to permit Contractor to repair or replace the Products shall result in a material breach of this Agreement and excuse Contractor from any and all future performance hereunder subject to the terms and conditions included in WSCA Contract #3091 and Contract #14PSX0125. Replacement parts will be furnished on an exchange basis and will be new, reconditioned or used. Except for hard drives on Customer-owned equipment, all parts removed due to replacement will become the property of Contractor.
- (c) The Services provided by Contractor under an Order will not include the following: (i) repairs resulting from misuse (including without limitation improper voltage or the use of supplies that do not conform to the manufacturer's specifications) or the failure to provide, or the failure of, adequate electrical power, air conditioning or humidity control; (ii) repairs made necessary by service performed by persons other than Contractor representatives; (iii) service calls or work which Client Agency requests to be performed outside of Normal Business Hours (defined below) (unless covered under an extended hour service contract or mutually agreed at time of service call) and Service calls or work which Client Agency requests to be performed on Contractor Holidays (defined below); (iv) removable cassette, copy cabinet, exit trays, or any item not related to the mechanical or electrical operation of the Products; (v) consumable supplies such as paper or staples, unless expressly provided for in this Order; (vi) repairs and/or service calls resulting from attachments not purchased from Contractor; (vii) any software, system support or related connectivity unless specified in writing by Contractor; (viii) parts no longer available from the applicable manufacturer; (ix) electrical work external to the Products, including problems resulting from overloaded or improper circuits; (x) installation or de-installation and/or movement of the Products from one location to another unless specified in writing by Contractor; and (xi) repairs of damage or increase in service time caused by force majeure events. Damage to Products or parts arising from causes beyond the control of Contractor are not covered by this Agreement. Contractor may terminate its Service obligations under any Order for Serviced Products that have been modified, damaged, altered or serviced by personnel other than those employed by Contractor subject to WSCA Contract #3091 and Contract #14PSX0125.
- 2. <u>Service Calls</u>. Service calls will be made during 8:00am 5:00pm local service time, Monday through Friday ("Normal Business Hours") at the installation address shown on the applicable Order. Service does not include coverage on Contractor holidays, which include New Year's Day, Memorial Day, 4th of July, Labor Day, Thanksgiving and Christmas Day (collectively, "Contractor Holidays"). Travel and labor-time for the service calls after Normal Business Hours, on weekends and on Contractor Holidays, if and when available and only in the event and to the extent that Contractor agrees to provide such non-standard coverage, will be charged at overtime rates in effect at the time the service call is made. Customer is responsible for disconnecting, repairing and re-connecting unauthorized attachments or components.
- 3. <u>Engineering Changes</u>. Engineering changes, determined applicable by Contractor to maintain the advertised performance of the Products, will be controlled and installed by Contractor. Engineering changes which provide additional capabilities to the Contractor Equipment (defined below) covered herein will be made at Client Agency's request at Contractor's applicable time and material rates then in effect.
- 4. <u>Term.</u> Each Order shall become effective on the effective date of the Order and shall continue for the term identified in the Order subject to any earlier termination exercised under WSCA Contract #3091 and Contract #14PSX0125.
- 5. <u>Service Charges</u>. Client Agency acknowledges and agrees that: (i) alterations, attachments, specification changes, or use by Client Agency of supplies other than those conforming to Contractor's minimally acceptable written specifications that cause excessive service calls may require an increase in Service Charges; (ii) the transfer of the Products from the location indicated on the applicable Order may result in an increase of Service Charges or the termination of the Order; and (iii) the Toner Inclusive Program (if applicable) is based on manufacturer supply consumption rates. Delivery of supplies will not exceed agreed upon usage without additional charge. Consumption of covered supply products significantly in excess of expected usage may result in additional charges for supplies.

 6. <u>Use Of Recommended Supplies; Meter Readings.</u> (a) It is not a condition of this Agreement that Client Agency use only Contractor-provided supplies. If Client Agency uses supplies other than those conforming to Contractor's minimally acceptable written specifications provided to the Client Agency at the time of the execution of this Agreement, including developer, toner, and fuser oil, and if such supplies are defective or not acceptable for use on the Product or cause abnormally frequent service calls



EXHIBIT A

or service problems, then Contractor may, at its option, assess a surcharge or terminate the applicable Order with respect to such Product. If so terminated, Client Agency will be offered Service on a "Per Call" basis at Contractor's then-prevailing time and material rates.

- (b) If Contractor determines that Client Agency has used more supplies than the manufacturer's recommended specifications as provided by Contractor, Client Agency will pay reasonable charges for those excess supplies and/or Contractor may refuse Client Agency additional supply shipments without a corresponding charge for the excess supplies. Client Agency agrees to provide Contractor true and accurate meter readings monthly and in any reasonable manner requested by Contractor, whether via telephone, email or otherwise. If accurate meter readings are not provided on a timely basis, Contractor reserves the right to estimate the meter readings from previous meter readings and Client Agency agrees to pay Service Charges based on such estimated meter reads. Appropriate adjustments will be made to subsequent billing cycles following receipt of actual and accurate meter readings.
- (c) As part of its Services, Contractor may, at its discretion and dependent upon device capabilities, provide remote meter reading and equipment monitoring services using its @Remote solution. This may allow for automated meter reading and submission, automatic placement of low toner alerts, automatic placement of service calls in the event of a critical Product failure and may enable firmware upgrades. The meter count and other information collected by @Remote ("Data") is sent via the internet to remote servers some of which may be located outside the U.S. @Remote cannot and does not collect Client Agency document content or user information. Contractor uses reasonably available technology to maintain the security of the Data; however, Client Agency acknowledges that no one can guaranty security of information maintained on computers and on the internet. Contractor retains full rights to the Data (but not Client Agency documents or information), which it or its authorized third parties may use to service the Serviced Products. Contractor may also use the Data for its normal business purposes including product development and marketing research, however, the Data will not be provided to market research consultants in a form that personally identifies the Client Agency. Contractor may dispose of the Data at any time and without notice. The @Remote technology is the confidential and proprietary information of Contractor and/or its licensors protected by copyright, trade secret and other laws and treaties. Contractor retains full title, ownership and all intellectual property rights in and to @Remote. In the event Client Agency does not rely on automatic meter reading devices or equipment monitoring services; Contractor reserves the right to assess a surcharge for manual meter reads in addition to the Service Charges.
- Basic Connectivity Services. If any software, system support or related connectivity Services or training related to the use of the Products are specifically set forth on an Order and accepted by Contractor, Contractor shall provide any such Services and/or training at the Client Agency's location set forth in the Order, as applicable, or on a remote basis. Client Agency shall provide Contractor with such access to its facilities, networks and systems as may be reasonably necessary for Contractor to perform such Services and/or training. Client Agency acknowledges that Contractor's performance of any such Services and/or training is dependent upon Client Agency's timely and effective performance of its responsibilities as set forth in the Order, as applicable. Unless connectivity Services are specifically identified in the Order as part of the Services to be performed by Contractor, Contractor shall have no obligation to perform and no responsibility for the connection of any hardware or software to any Client Agency network or system.

8. [Intentionally Deleted.]

- 9. <u>Client Agency Obligations</u>. Client Agency agrees to provide a proper place for the use of the Products, including but not limited to, electric service, as specified by the manufacturer. Client Agency will provide adequate facilities (at no charge) for use by Contractor representatives in connection with the Service of the Products hereunder within a reasonable distance of the Products. Client Agency agrees to provide such access to its facilities, networks and systems as may be reasonably necessary for Contractor to perform its Services, including but not limited to "360 degree" service access to the Products. Client Agency will provide a key operator for the Products and will make operators available for instruction in use and care of the Products. Unless otherwise agreed upon by Contractor in writing or designated in the applicable Order, all supplies for use with the Serviced Products will be provided by Client Agency and will be available "on site" for servicing.
- 10. Order, Delivery and Acceptance. For Equipment purchases only, Client Agency agrees to confirm delivery of all Products covered by each Order when the same is delivered by signing a delivery and acceptance certificate or written delivery acknowledgement._Client Agency shall have thirty (30) days after receiving goods and/or services to unpack, inspect and use before being invoiced by Contractor. Contractor reserves the right at any time to revoke any credit extended to Client Agency because of Client Agency's failure to pay for any Products when due or for any other credit reason.
- 11. **Returns; Damaged Products**. No Products may be returned without Contractor's prior written consent. Only consumable goods invoiced within sixty (60) days will be considered for return. Products returned without written authorization from Contractor may not be accepted by Contractor and are the sole responsibility of Client Agency. All nonsaleable merchandise (that has been opened or partially used) will be deducted from any credit due to Client Agency. All claims for damaged Products or delay in delivery shall be deemed waived unless made in writing and delivered to Contractor within ninety (90) days after receipt of Products.
- 12. <u>Warranty</u>. Contractor agrees to perform its Services in a professional manner, consistent with applicable industry standards. For any Products manufactured by Contractor ("Contractor Equipment"), Contractor's warranty is as set forth in the WSCA-NASPO MSA, Contract #3091 and Contractor's response to the solicitation. CLIENT AGENCY ACKNOWLEDGES THAT THE LIMITED WARRANTY CONTAINED HEREIN AND THEREIN DOES NOT ASSURE UNINTERRUPTED OPERATION AND USE OF THE CONTRACTOR EQUIPMENT. In connection with any other Product sale, Contractor shall transfer to Client Agency any Product warranties made by the applicable Product manufacturer, to the extent transferable and without recourse. Physical or electronic copies of any applicable Product warranty will be delivered by Contractor to Client Agency only upon Client Agency's specific written request.

CONTRACTOR ASSUMES NO OBLIGATION TO PROVIDE OR INSTALL ANY ANTI-VIRUS OR SIMILAR SOFTWARE AND THE SCOPE OF SERVICES CONTEMPLATED HEREBY DOES NOT INCLUDE ANY SUCH SERVICES. Client Agency must comply with any applicable license agreement or license terms relating to intangible property or associated services included in any Products, such as periodic software licenses and/or prepaid data base subscription rights ("Software License"), whether pursuant to written, click-through, shrink-wrap or other



EXHIBIT A

agreements for such purpose, with the third party supplier of the software ("Software Supplier"). Contractor has no right, title or interest in any third-party software. Client Agency is solely responsible for entering into Software Licenses with the applicable Software Supplier.

13. <u>Data Management</u>. The parties acknowledge and agree that Contractor shall have no obligation to remove, delete, preserve, maintain or otherwise safeguard any information, images or content retained by or resident in any Products, whether through a digital storage device, hard drive or other electronic medium ("Data Management Services") unless otherwise noted in Participating Addendum.

CUSTOMER	RICOH USA, IN	С.
Ву:	By:	
Name:	Name:	
Title:	Title:	
Date:	Date:	

Exhibit B

RICOH SERVICE LEVEL AGREEMENT ("SLA")

1. Client Agency Level SLA

1.1 Purpose

The purpose of this addendum is to define service levels; penalties for the performance of the service levels; as well as provide the Client Agency with a defined replacement process for equipment performing below expectations.

1.2 Client Agency Service Level Agreement

Contractor agrees to maintain the following service levels defined below as targets:

Performance Criteria	Target Level
Average Uptime	96% or Better
Average On-Site Response Time	4 Hours or Less
First Time Fix	80% of all service calls or better

These service levels will be measured on a quarterly basis between Contractor and the State.

1.3 Calculation of Service Level Points

Once per quarter, upon written request by the customer, Contractor will produce reporting to be measured against the SLA and points will be assigned according to the following chart. These points will be added to produce a total Service Level score. This score will be used to determine the subsequent penalty according to the following schedule where the penalty can be up to 4% of the previous quarter's service and supplies billing (expressed as a negative %).

		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
					93.9% or
		97.9% -	95.9% -	94.9% -	lower
Average Uptime	98% or Higher	96%	94%	94%	
					0
Possible Points	4	3	2	2	

		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
Average On-Site					
Response Time (in					7.1 or
Hours)	4 or Less	4.1 - 5	5.1 - 6	6.1 - 7	more
Possible Points	4	3	2	2	0
		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
		79.9% -	69.9% -	59.9% -	Less than
First Time Fix	80% or Higher	70%	60%	50%	50%
Possible Points	4	vel Target 1 Target 2 Target 3 Target 4 s 4.1-5 5.1-6 6.1-7 more 3 2 2 0 Below Below Below Below Target 1 Target 2 Target 3 Target 4 79.9% - 69.9% - 59.9% - Less than gher 70% 60% 50% 50% 3 2 2 0 Below Below Below Target 4 evel Target 1 Target 2 Target 3 Target 4			
		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
Total Score	12 – 10	9 – 7	6 - 4	3 – 1	0
Penalty/Award as a					
percentage of quarterly	0%	2.50/	2 004	2 50/	4 00/
service and supplies	0%	-2.3%	-3.0%	-3.3%	-4.0%
billings					

The penalty shall be awarded to the Client Agency as a credit or by check on the following period's service and supplies invoice.

1.4 Equipment Performance

Contractor guarantees that the Client Agency's fleet specified within any maintenance agreement, for units within the Urban service area, will average the monthly uptime as measured on a quarterly basis by product segment listed below.

Group	Devices	Segments	Quarterly Uptime
В	Copiers Color	All	95%
С	Wide Format Devices	All	95%
Е	Digital Duplicators	All	95%

If any unit fails to maintain this level of performance for the monthly uptime, excluding service calls caused by operator error that system will be subject to replacement at the Client Agency's discretion on a like-for-like basis with then current technology. Prior to installing a substitute product, Contractor will be allowed sixty (60) days to remedy any quality or reliability issues.

Should Contractor determine that it cannot maintain a unit of Equipment or an Accessory in good working order, Contractor shall, at its own expense, replace such Equipment with another unit of the same product designation as that Equipment (a "replacement unit") and Contractor shall bear all installation, transportation, removal and rigging charges in connection with the installation of such replacement unit; provided, however that (a) the replacement unit may be a

reconditioned and (b) if a replacement unit of the same product designation as the unit of Equipment it replaces is not available, the replacement unit may be a product of substantially similar or greater capabilities.

The replacement unit will be in "as new" condition, both in operation and appearance. In addition, all warranties and maintenance coverage that applied to the removed unit will also apply to the permanent replacement equipment.

A designated factory authorized technician must certify each unit's ability to produce acceptable impressions with acceptable copies between calls or uptime. The guarantee will remain in effect for the term of the contract or up to five (5) years from the date of acceptance of the Equipment, provided the equipment has not been subjected to abuse or neglect and has been continuously covered by a Maintenance Contract. This replacement policy will remain in effect for the term of the contract and is subject to the Client Agency remaining current with Contractor'spayment requirements.

1.5 Additional Contractor Guarantees

1.5.1 **Training** – On-going training as requested by the Client Agency to be performed within two (2) weeks of requested date for on-site training and two (2) hours for phone/technical support.

To aid end-users after the training session, Contractor provides a manual for every device for reference purposes. In addition, Contractor offers Quick Reference Guides and twenty four (24) -hour toll-free end-user technical support for everyday minor troubleshooting.

- 1.5.2 **Loaner Unit/Backup Production** If any unit is inoperable for a period in excess of seventy two (72)hours, Contractor shall provide the Client Agency with either:
 - i) A loaner unit of similar speed and capabilities until such time as the unit(s) covered by this agreement are operable, or
 - ii) Provide the Client Agency with off-site manned production capabilities to accomplish the work of the unit that is inoperable at the sole cost of the Contractor. Such costs shall be limited to cost of production (service and supplies), equipment, labor, power, transportation of jobs to and from the off-site production facility and facilities.
- 1.5.3 **Invoicing** Contractor shall maintain timely, accurate invoicing, less service run impressions, as defined below. The assigned copy machine operators, back-up personnel, and office personnel shall respond in a timely manner to the Contractor's e-mails, facsimiles, and phone calls in providing the readings. Receiving meters from end users is a necessary step in the process of generating a complete and accurate invoice.

Invoices that are generated without receiving the proper meter read information, due to the Client Agency's failure to provide such meters by the last day of the month, are not considered inaccurate. Failure on the Contractor's part to maintain these levels as defined shall result in a \$50.00 per instance credit on the following invoice. Client Agency will provide written notice of any such alleged invoicing problem and Contractor will be allowed a thirty (30) day cure period to address any such issue.

Measurable	Service Level
Timely Invoicing	Invoices will be submitted no later than the 25 th of the
	month immediately following the close of a billing period.
Accurate Invoicing	Invoices do not require any credits for miss-billing
Service Impressions	Contractor will credit all service run impressions within the
	same billing cycle

2. Reporting and Billing

- 2.1 **Timely Reporting** Contractor shall produce reporting for the Client Agency within thirty (30) days of the closing of the reporting period. Failure to do so will result in a penalty of \$5.00 per work day beyond the thirty (30) day period.
- 2.2 **Timely Payment of Administrative Fees** Contractor shall produce payment for any Client Agency Specific Administrative Fee within sixty (60) days of the closing of the reporting period. Failure to do so will result in a penalty of \$5.00 per work day beyond the sixty (60) day period.
- 2.3 **Accuracy of Reporting** The Client Agency may request at any point proof of the reporting accuracy through the data set supporting the reporting. If the Clietn Agency has reason to believe that multiple and systemic reporting errors exist, that cannot be corrected to the Client Agency's reasonable satisfaction; the Client Agency may require an audit by a third party whereby the Contractor will provide supporting documentation to allow such third party to confirm the accuracy of the reporting. If errors are found, the Contractor must reimburse the Client Agency for the cost of the auditor as well as correcting any administrative fee errors.
- 2.4 **Accuracy of Billing** The Client Agency may request at any point proof of the billing accuracy through the data set supporting the billing. If the Client Agency has reason to believe that multiple and systemic billing errors exist, that cannot be corrected to the Client Agency's reasonable satisfaction; the Client Agency may require an audit by a third party whereby the Contractor will provide supporting documentation to allow such third party to confirm the accuracy of the reporting. If errors are found, the Contractor must reimburse the Client Agency for the cost of the auditor as well as correcting any billing errors provided.
- 2.5 **Penalties** All penalties under this, section two (2) of the Service Level Agreement, shall be payable to the Client Agency.

MSRP LIST PRICING GROUP B - PRODUCTION COPIERS

Vendor Name: Ricoh USA											
					Group	B - Production Copier	s				
						s B&W and Color/B&\					
5					meraues		, v				
Pricing Item						SEGMENTS				T	
	B6 B&W	B6 B&W	B6 B&W	B6	B6	B7	B7	B8 B&W	B8	B9 B&W	B9
	(91-119)	(91-119)	В&W (91-119)	Color/B&W (91-119)	Color/B&W (91-119)	Color/B&W (120-139)	Color/B&W (120-139)	(140-159)	Color/B&W (140-159)	(160+)	Color/B&W (160+)
Make	Ricoh	Ricoh	Ricoh	Ricoh	Kodak	Ricoh	Kodak	Kodak		Kodak	Kodak
Model	Pro 8100EX	Pro 8100S	Pro 8110S	Pro C9100	SX3300	Pro C9110	SX3900	DM HD 150		DM HD 300	Recon 2500
Marking Engine Paper Handling	\$ 40,000.00	\$ 44,488.00	\$ 55,488.00	\$ 127,500.00	\$ 642,000.00	\$ 157,500.00	\$ 682,000.00	\$ 150,000.00		\$ 190,000.00	\$489,000
	Standard	Standard	Standard	N/A	N/A	N/A	N/A	N/A		N/A	N/A
RADF	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A
Scan Station	N/A	Standard	Standard	N/A	N/A	N/A	N/A	N/A		N/A	N/A
Platen Cover	Standard \$ 4.488.00	Standard Standard	Standard Standard	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A	N/A N/A
Color Scanner Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule
Paper Feeding											
Base Cabinet	N/A	N/A	N/A	\$ 14,052.00	Standard	\$ 14,052.00	Standard	Standard		Standard	Standard
Additional Paper Drawer	N/A	N/A	N/A	See Master Pricing Schedule	N/A	See Master Pricing Schedule	N/A	\$ 18,400.00		\$ 18,400.00	
Paper-Feed Units Bypass Paper Supply	N/A \$ 1.470.00	N/A \$ 1.470.00	N/A \$ 1.470.00	See Master Pricing Schedule \$ 1,952.00	\$ 86,200.00 N/A	See Master Pricing Schedule \$ 1,952.00	\$ 86,000.00	\$ 36,800.00 N/A		KHB694158A00 & above N/A	N/A N/A
Large Capacity Tray (small sheet)	\$ 5,093.00		\$ 5,093.00		\$ 36,000.00		\$ 36,000.00	1411		See Master Pricing Schedule	N/A
Large Capacity Tray (large sheet)	\$ 9,555.00		\$ 9,555.00	'	See Master Pricing Schedule	N/A	See Master Pricing Schedule				See Master Pricing Schedule
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule
Finishing Output Tray	N/A	N/A	N/A		N/A		N/A	Standard		Standard	N/A
Internal / Wing Finisher	N/A	1971	1971	\$ 6,862.00	.4	\$ 6,862.00	.9	Standard		Standard	N/A
3 - Hole Punch				\$ 1,050.00		\$ 1,050.00		\$ 39,300.00		\$ 39,300.00	
Basic Office Finisher	\$ 6,862.00				N/A		N/A	N/A		N/A	N/A
3 - Hole Punch Saddle Stitch Finishing	\$ 1,050.00 N/A	. , , , , , , ,	\$ 1,050.00 N/A	\$ 1,050.00 \$ 12.390.00		\$ 1,050.00 \$ 12,390.00		N/A N/A		N/A N/A	N/A N/A
Additional Option (please describe here)	N/A	N/A	N/A	See Master Pricing Schedule	N/A	See Master Pricing Schedule	N/A	N/A		N/A	N/A
Advanced Office Finisher	\$ 12,390.00	\$ 12,390.00	\$ 12,390.00	· ·	N/A		N/A	N/A		N/A	N/A
3 - Hole Punch	\$ 1,050.00	, , , , , , , , , , , , , , , , , , , ,	,			\$ 1,050.00	,	N/A		N/A	N/A
Saddle Stitch Finishing Additional Option (please describe here)	Standard	Standard	Standard	\$ 18,654.00 See Master Pricing Schedule	N/A	\$ 18,654.00 See Master Pricing Schedule	N/A	N/A		N/A	N/A
Post Process Insertion	\$ 3,675.00	\$ 3,675.00	\$ 3,675.00	\$ 3,675.00	N/A	\$ 3,675.00	N/A	\$ 33.000.00		\$ 33,000.00	N/A
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule
Connectivity / Security											
Network Connectivity Kit Hard Drive Security Kit	\$ 750.00 \$ 960.00	\$ 750.00 \$ 960.00		See Master Pricing Schedule See Master Pricing Schedule	Standard Standard	See Master Pricing Schedule See Master Pricing Schedule	Standard Standard	Standard Standard		Standard Standard	Standard Standard
Network Security Kit	Standard 900.00	Standard 500.00	Standard 900.00	Standard	Standard	Standard Standard	Standard	Standard		Standard	Standard
Power Protection Unit	\$ 365.62			See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule
Accessibility Options Accessibility Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A
Accessibility Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule
Software Options	g			, and the second				, and the second			
Advanced Scanning Software		Standard	Standard								
GlobalScan NX V2 Server 5 and License Nuance Equitrac PCC - EO5/EE5: Embedde Device an	\$ 1,350.00 \$ 1,245.00		\$ 1,350.00 \$ 1,245.00	\$ 1,350.00 \$ 1,245.00	\$ 1,350.00 \$ 1,245.00		\$ 1,350.00 \$ 1,245.00		-	\$ 1,350.00 \$ 1,245.00	
NSi AotoStore Express Device Lic and Workflow Devi		\$ 1,245.00	\$ 1,245.00	\$ 1,245.00	\$ 1,245.00		\$ 1,245.00			\$ 1,245.00	
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule
Advanced Scanning Interface Software		Standard	Standard								
Kofax Capture Standard 1 concurrent station, Image		\$ 4,805.00	\$ 4,805.00	\$ 4,805.00	\$ 4,805.00	, , , , , , ,	\$ 4,805.00	, , , , , , , , , , , , , , , , , , , ,	1	\$ 4,805.00	
Additional Option (please describe here) Simple Account Software	See Master Pricing Schedule	See Master Pricing Schedule Standard	See Master Pricing Schedule Standard	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule
Streamline NX 1 Device Base License, Secure Print M	\$ 1,379.00	\$ 1,379.00	\$ 1,379.00	\$ 1,379.00	\$ 1,379.00	\$ 1,379.00	\$ 1,379.00	\$ 1,379.00		\$ 1,379.00	\$ 1,379.00
@Remote Office Appliance	\$ 889.00	\$ 889.00	\$ 889.00	\$ 889.00	\$ 889.00	\$ 889.00	\$ 889.00			\$ 889.00	
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule
Advance Accounting Software	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00		\$ 899.00	\$ 899.00
NSI Output Manager Enterprise MFD Client License Nuance Equitrac PCC - EO5/EE5: Embedde Device an				\$ 899.00 \$ 1,295.00	\$ 899.00		\$ 899.00			\$ 899.00	
Additional Option (please describe here)	See Master Pricing Schedule			See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		See Master Pricing Schedule	See Master Pricing Schedule
				-							

Notes

Basic netowrk connect fees are Included in marking engine pricing.

Maintanence and Support is required for all software options. The M&S support pricing can be found on the Master Pricing Schedule.

Discount from MSRP Worksheet

Group B - Production Copiers

Vendor Name: Ricoh USA

Make Marking Engine - Discount Accessories (Paper Handling, Paper Feeding, Finishing, Facsimile) Discount Connecivity / Security Discount Accessibility Options Discount	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS												
	B6 B&W (91-119)	B6 Color/B&W (91-119)	B7 B&W (120-139)	B7 Color/B&W (120-139)	B8 B&W (140-159)	B8 Color/B&W (140-159)	B9 B&W (160+)	B9 Color/B&W (160+)					
Make	Ricoh	Ricoh	Ricoh	Ricoh	Kodak		Kodak						
Marking Engine - Discount	65.00%	22.00%	64.00%	22.00%	20.00%		20.00%						
1	30.00%	0.00%	30.00%	0.00%	0.00%		0.00%						
Connecivity / Security Discount	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%						
Accessibility Options Discount	30.00%	0.00%	30.00%	0.00%	0.00%		0.00%						
Software Discount	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%						

NOTE: Discount must be shown in percent format.

SERVICE AND SALES PRICING WORKSHEET GROUP B - PRODUCTION COPIERS

Vendor Name: Ricoh USA																			
endor Name: Ricon OSA									Group F	B - Production Copie	rc								
										B&W and Color/B&									
Balada a Basas									includes	SEGMENTS	IVV								
Pricing Item										SEGIVIENTS									
	B6	B6			86 Color/B&W (91 - 119)		86 Color/8&W (91 - 119)	87	87		B7 Color/B&W	Co	B7 blor/B&W 120-139)	88	Color/	8 'B&W	B9		B9 Color/B&W
	B&W (91 - 119)	8&W (91 - 119)	B&W (91 - 119)		(91 - 119)		(91 - 119)	B&W (120-139)	B&W (120-139)		(120-139)	(1	120-139)	B&W (140-159)	Color/ (140-	159)	B&W (160+)		(160+)
Make	Ricoh	Ricoh	Ricoh	Color Ricoh	B&W Ricoh	Color Kodak	B&W Kodak	Ricoh	Kodak	Color Ricoh	B&W Ricoh	Color Kodak	B&W Kodak	Kodak	Color	B&W	Kodak	Color Kodak	B&W Kodak
Model	Pro 8100EX	Pro 8100S	Pro 8110S	Pro C9100	Pro C9100	SX3300	SX3300	Pro 81205	DM HD 125	Pro C9110	Pro C9110	SX3900	SX3900	DM HD 150			DM HD 300	Recon 2500	Recon 2500
ro Base Service and Supplies Pricing	0.0039	0.0039	0.0037	0.04	0.0065			0.003	\$250 per mo &	0.00	0.006	0		\$250 per mo & .0063 per image			\$250 per mo & .0063 per image		
Optional Included Impression Pricing	0.0039	0.0039	0.0037	0.04	0.000	,		0.003	s .0067 per image	0.04	0.006	0		.0003 per image			per mage		
ption #1 Included Base Number Impressions ption #1 Monthly Base Charge	99,000 \$ 386,10	99,600 \$ 388.44	134,400 \$ 497.28	N/A	N/A N/A	s 2,000.00		195,000 \$ 682.50	300,000 \$ 2,070.00	N/A	N/A N/A	24	0	300,000 \$ 1,950.00)		300,000 \$ 1,950,00		
ption #1 Monthly Base Charge	5 386.10	\$ 388.44	\$ 497.28	N/A	N/A	Standard Mode Tiered by A4		\$ 682.50	\$ 2,070.00	N/A	N/A	24	100	5 1,950.00			S 1,950.00	1700 A4 Page - 0-200K = \$0.032	
						Page - 0-200K = \$0.028, 200K-						Standard Mode Tiered by A4 Pag	je -					200K-400K = \$0.028, 400K-	
						400K = \$0.026, 400K-600K = \$0.025, 600K-1,200K = \$0.023 {						0-200K = \$0.024, 200K-400K = \$0.024_400K-600K = \$0.023_60K	nk.					600K = \$0.027, 600K- 1.200K = \$0.026 & +1.200K	
						+1,200K \$0.021. B&W at						1,200K = \$0.019 & +1,200K \$0.0	18.					\$0.025. B&W at	
ption #1 Overage Rate	0.0039	0.0039	0.0037	N/A	N/A	\$0.0025/A4 Page.		0.0035	0.0069	N/A	N/A	B&W at \$0.0020/A4 Page.		0.0065	i		0.0065	\$0.0025/A4 Page.	
ption #2 Included Base Number Impressions	0	0		N/A	N/A)		750,000		N/A		0	750,000			750,000	0	
otion #2 Monthly Base Charge	\$ 29.00	\$ 29.00	\$ 29.00	N/A	N/A	\$ 2,000.00		\$ 29.00	\$ 4,650.00	N/A	N/A	24	100	\$ 4,125.00			\$ 4,125.00	1700)
																		Economy Mode Tiered by	
						Economy Mode Tiered by A4												A4 Page - 0-200K = \$0.029,	
						Page - 0-200K = \$0.025, 200K- 400K = \$0.023, 400K-600K =						Economy Mode Tiered by A4 Pag 0-200K = \$0.022, 200K-400K =	ge -					200K-400K = \$0.025, 400K- 600K = \$0.024, 600K-	
						\$0.023,600K-1,200K = \$0.021 I	i					\$0.022, 400K-600K = \$0.021, 600	OK-					1,200K = \$0.023 & +1,200K	c c
ption #2 Overage Rate	0.0037	0.0037	0.0035	N/A	N/A	+1,200K \$0.019. B&W at \$0.0025/A4 Page.		0 0033	0.0062	N/A	N/A	1,200K = \$0.017 & +1,200K \$0.01 B&W at \$0.0020/A4 Page.	16.	0 0055			0 0055	\$0.023. B&W at \$0.0025/A4 Page.	
	2.0037		2,0033								i e			3.0033					
ption #3 Included Base Number Impressions ption #3 Monthly Base Charge	9 -	0	9 -	ς .	9 -	\$ 2,000.00		ς .	1,250,000 \$ 5,900.00	٠ -	9 -	24	100	1,250,000 \$ 5.875.00			1,250,000 \$ 6,911.76	1700	
post to morning once wildige	· .					2,000.00	•	ľ	5,900.00			24		3,873.00			0,711./6	14 x 20 Surface Mode	Ì
						14 x 20 Surface Mode Tiered by						14 x 20 Surface Mode Tiered by						Tiered by Surface - 0-200K = \$0.064, 200K-400K =	
						Surface - 0-200K = \$0.056, 200K						Surface - 0-200K = \$0.048, 200K-						\$0.056, 400K-600K =	
						400K = \$0.052, 400K-600K = \$0.05, 600K-1,200K = \$0.046 &						400K = \$0.048, 400K-600K = \$0.046, 600K-1,200K = \$0.038 &						\$0.054, 600K-1,200K = \$0.052 & +1,200K \$0.050	
						+1,200K \$0.042 B&W at						+1,200K \$0.036 B&W at	•					B&W at \$0.0050/14 x 20	
ation #3 Overage Rate	0.0029	0.0029	0.0029	0.019	0.0036	\$0.0050/14 x 20 surface.		0.0029	0.0059	0.019	2 0.003	6 \$0.0040/14 x 20 surface.		0.0047	,		0.0047	surface.	
Additional Service and Supplies Options rease in rate for inclusion of staples	Included	Included	Included	included	included	Material Cost Only	Material Cost Only	Included	Included	included	Included	Material Cost Only	Material Cost Only	Included			Included	Material Cost Only	Material Cost Only
								In addition to the						In addition to the					
	In addition to the	In addition to the	In addition to the					montly maintenance	In addition to the					montly			In addition to the		
	montly maintenance	montly maintenance	montly maintenance					agreement extra	montly maintenance	In addition to the montly				maintenance			montly maintenance		
	agreement extra service is billed at	agreement extra service is billed at	agreement extra service is billed at	In addition to the montly maintenance agreement extra	In addition to the montly maintenance			service is billed at \$150 per hour	agreement extra service is billed at	In addition to the montly maintenance agreement extra	In addition to the montly maintenance			agreement extra service is billed at			agreement extra service is billed at		
	\$150 per hour with a	\$150 per hour with a	\$150 per hour with a	service is billed at \$150 per hou	agreement extra service is billed at \$150			with a 1.5 hour	\$150 per hour with a	service is billed at \$150 per hor	r agreement extra service is billed at \$15	0		\$150 per hour with			\$150 per hour with a		
se monthly charge for 2 x 5 coverage	1.5 hour minimum	1.5 hour minimum	1.5 hour minimum	with a 1.5 hour minimum	per hour with a 1.5 hour minimum	Add'l \$660	Add'I \$660	minimum In addition to the	1.5 hour minimum	with a 1.5 hour minimum	per hour with a 1.5 hour minimum	Add'l \$660	Add'l \$660	a 1.5 hour minimum In addition to the	n		1.5 hour minimum	Add'l \$660	Add'l \$660
								montly						montly					
	In addition to the montly maintenance	In addition to the montly maintenance	In addition to the montly maintenance					maintenance agreement extra	In addition to the montly maintenance					maintenance agreement extra			In addition to the montly maintenance		
	agreement extra	agreement extra	agreement extra	In addition to the montly				service is billed at	agreement extra	In addition to the montly				service is billed at			agreement extra		
	service is billed at \$200 per hour with a	service is billed at	service is billed at	maintenance agreement extra	In addition to the montly maintenance			\$200 per hour with a two hour	service is billed at	maintenance agreement extra	In addition to the montly maintenance	0		\$200 per hour with a two hour			service is billed at \$200 per hour with a		
ise monthly charge for 3 x 5 coverage	two hour minimum	two hour minimum	two hour minimum	with a two hour minimum	agreement extra service is billed at \$200 per hour with a two hour minimum	Add'l \$900	Add'I \$900	minimum	two hour minimum	with a two hour minimum	r agreement extra service is billed at \$20 per hour with a two hour minimum	Add'l \$900	Add'l \$900	minimum				Add1 \$900	Add'l \$900
								In addition to the montly						In addition to the montly					
	In addition to the	In addition to the	In addition to the					maintenance	In addition to the					maintenance			In addition to the		
	montly maintenance	montly maintenance	montly maintenance	In addition to the month				agreement extra service is hilled at	montly maintenance	In addition to the montly				agreement extra			montly maintenance		
	service is billed at	service is billed at	service is billed at	maintenance agreement extra	In addition to the montly maintenance			\$200 per hour	service is billed at	maintenance agreement extra	In addition to the montly maintenance			\$200 per hour with			service is billed at		
re monthly charge for 2 - 5	\$200 per hour with a two hour minimum	\$200 per hour with a two hour minimum	\$200 per hour with a two hour minimum	service is billed at \$200 per hou with a two hour minimum	r agreement extra service is billed at \$200 per hour with a two hour minimum	Add'l \$900	Add'I \$900	with a two hour	\$200 per hour with a two hour minimum	service is billed at \$200 per hor with a two hour minimum	r agreement extra service is billed at \$20 per hour with a two hour minimum	0 Add'l \$900	Add'l \$900	a two hour			\$200 per hour with a two hour minimum	Add1 \$900	Add'I \$900
ise monthly charge for 3 x 5 coverage	CWO HOUR MINIMUM	Muminini inon per	CHO HOUR INFINITUM	www. a two roor minimum	per Hour with a two nour minimum	muu 1 3 200	nou : 3000	minimum In addition to the	CASO HOUR MINIMUM	w.c. a two nouf minimum	per ribur with a two hour minimum	Pag 1 3300	AUU 1 3700	nunin			CASO FIDUR ININIMUM	1 3700	MI 13200
	In addition to the	In addition to the	In addition to the					montly maintenance	In addition to the					In addition to the montly			In addition to the		
	montly maintenance	montly maintenance	montly maintenance					agreement extra	montly maintenance					maintenance			montly maintenance		
	agreement extra service is billed at	agreement extra service is billed at	agreement extra service is billed at	In addition to the montly maintenance agreement extra	In addition to the montly maintenance			service is billed at \$225 per hour	agreement extra service is billed at	In addition to the montly maintenance agreement extra	In addition to the montly maintenance			agreement extra service is billed at			agreement extra service is billed at		
	\$225 per hour with a	\$225 per hour with a	\$225 per hour with a	service is billed at \$225 per hou	agreement extra service is billed at \$225	5		\$225 per hour with a 1.5 hour	\$225 per hour with a	service is billed at \$225 per hor	In addition to the montly maintenance r agreement extra service is billed at \$22 per hour with a 1.5 hour minimum	5		\$225 per hour with			\$225 per hour with a		
se monthly charge for 1 x 7 coverage	1.5 hour minimum	1.5 hour minimum	1.5 hour minimum	with a 1.5 hour minimum	per hour with a 1.5 hour minimum	Add'I \$725	Add'l \$725	minimum In addition to the	1.5 hour minimum	with a 1.5 hour minimum	per hour with a 1.5 hour minimum	Add'l \$725	Add'I \$725	a 1.5 hour minimum In addition to the	n		1.5 hour minimum	Add1 \$725	Add'l \$725
								montly						montly					
	In addition to the	In addition to the	In addition to the					maintenance	In addition to the					maintenance			In addition to the		
	montly maintenance agreement extra	montly maintenance agreement extra	montly maintenance agreement extra	In addition to the montly				agreement extra service is billed at	montly maintenance agreement extra	In addition to the montly				agreement extra service is billed at			montly maintenance agreement extra		
	service is billed at	service is billed at	service is billed at	maintenance agreement extra	In addition to the montly maintenance agreement extra service is billed at \$250			\$250 per hour	service is billed at	maintenance agreement extra	In addition to the montly maintenance r agreement extra service is billed at \$25			\$250 per hour with			service is billed at		
ise monthly charge for 2 x 7 coverage	\$250 per hour with a two hour minimum	\$250 per hour with a two hour minimum	\$250 per hour with a two hour minimum	service is billed at \$250 per hou with a two hour minimum	r agreement extra service is billed at \$250 per hour with a two hour minimum	Add'l \$999	Add'l \$999	with a two hour minimum	\$250 per hour with a two hour minimum	service is billed at \$250 per hor with a two hour minimum	r agreement extra service is billed at \$25 per hour with a two hour minimum	0 Add'l \$999	Add'I \$999	a two hour minimum			\$250 per hour with a two hour minimum	Add'l \$999	Add'l \$999
								In addition to the						In addition to the					
	In addition to the	In addition to the	In addition to the					montly maintenance	In addition to the					montly maintenance			In addition to the		
	montly maintenance	montly maintenance	montly maintenance					agreement extra	montly maintenance					agreement extra			montly maintenance		
	agreement extra service is billed at	agreement extra service is billed at	agreement extra service is billed at	In addition to the montly maintenance agreement extra	In addition to the montly maintenance			service is billed at \$275 per hour	agreement extra service is billed at	In addition to the montly maintenance agreement extra	In addition to the montly maintenance			service is billed at \$275 per hour with			agreement extra service is billed at		
	\$275 per hour with a	\$275 per hour with a	\$275 per hour with a	service is billed at \$275 per hou	agreement extra service is billed at \$275	5		with a two hour	\$275 per hour with a	service is billed at \$275 per hor	r agreement extra service is billed at \$27	5		a two hour			\$275 per hour with a		
se monthly charge for 3 x 7 coverage Additional Labor Components	two hour minimum	two hour minimum	two hour minimum	with a two hour minimum	per hour with a two hour minimum	Add'I \$1,150	Add'l \$1,150	minimum	two hour minimum	with a two hour minimum	per hour with a two hour minimum	Add'l \$1,150	Add'I \$1,150	minimum			two hour minimum	Add1 \$1,150	Add'l \$1,150
Iditonal End User Training Cost by hours	n/c	n/c	n/c	n/c	n/c	\$250/hr (min 8 Hours)	\$250/hr (min 8 Hours)	n/c	n/c	n/c	n/c	\$250/hr (min 8 Hours)	\$250/hr (min 8 Hours)	n/c			n/c	\$250/hr (min 8 Hours)	\$250/hr (min 8 Hours
ditonal Advanced / IT Training Cost by hours	\$ 150.00	\$ 150.00			\$ 150.00	\$312.50/hr (min 8 Hours)	\$312.50/hr (min 8 Hours)	\$ 150.00			\$ 150.00	\$312.50/hr (min 8 Hours)	\$312.50/hr (min 8 Hours)	\$ 150.00			\$ 150.00	\$250/hr (min 8 Hours) \$312 50/hr (min 8 Hours)	\$312.50/hr (min 8 Hor
ditonal IT Support by hours reentage increase in Service and Supplies Rate b	\$ 150.00 by Service Zone	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$300/hr (min .5 Hours (remote)	\$300/hr (min .5 Hours (remote))	\$ 150.00	\$ 150.00	\$ 150.00	5 150.00	\$300/hr (min .5 Hours (remote))	\$300/hr (min .5 Hours (remote))	\$ 150.00			5 150.00	\$300/hr (min .5 Hours (ren	n 5300/hr (min .5 Hours
centage Increase for Rural Zone	15%	15%		25% (base service only)	25% (base service only)	25% (base service only)	25% (base service only)	15%		25% (base service only)	25% (base service only)	25% (base service only)	25% (base service only)	15%				25% (base service only)	
ercentage Increase for Remote Zone loving Charges by Zone	30%	30%	30%	75% (base service only)	75% (base service only)	75% (base service only)	75% (base service only)	30%	30%	75% (base service only)	75% (base service only)	75% (base service only)	75% (base service only)	30%			30%	75% (base service only)	75% (base service only)
	\$ 450.00	\$ 450.00	\$ 450.00	S 450.00	S 450.00	\$ 18,000.00	\$ 18,000.00	\$ 450.00 \$ 0.75	\$ 450.00	\$ 450.0	\$ 450.00	180	1800	0 S 450.00			\$ 450.00	18000	
ne 2 - Flat Fee ne 3 Per mile fee	S 450.00	\$ 0.75					\$6.00/mile fee (+ \$18.000 Flat rate)		\$ 0.75				\$6/mile fee (+\$18,000 Flat rate)					\$6/mile fee (+ \$18,000 Flat	

Group B - Production Copiers Consumable Supply Pricing

Ricoh USA WSCA Nevada

WSCA Nevada For Supplies purchased seperately when customers acquire a parts and service only option

SUPPLIES (Prices Per Unit)								
Current Production Models	•							
		Yield Per	Unit	Oracle	Reorder	SRP	WSCA	
Models	Description (Prices Per Unit)	Carton	Packaging	Unit of Measure	Numbers		PRICE	
B/W (COPIER MULTIFUNCTIONAL							
Ricoh Pro 8100EX / 8100s / 8200s / 8210s	Pro Toner 8100S	328,000	4 - Bottles/Ctn.	CTN	828277	517.12	413.70	
	Refill Staple Type T for SR5020 (Saddle Stitch)	10,000	2 - Ctgs; 5,000 Staples per Cartridge	CTN	415010	44.81	35.85	
	Staple Type M for SR5000/SR5020 (Usual Staple)	5,000	1 - Crtg; 5,000 Staples per Cartridge	CTN	413013	98.88	79.10	
	Staple Refill Type M for SR5000/SR5020 Usual Staple)	25,000	5 - Ctgs; 5,000 Staples per Cartridge	CTN	413026	216.30	173.04	
BK5030 Finisher	Staple Cartridge Type BK 5030; 5000 per Ctrg. (3 Ctrg./Ctn)	15,000	3 - Ctgs; 5,000 Staples per Cartridge	CTN	404461	127.72	102.18	
RB5000	Glue Supply Type A; 1 Bag (EA)	1,300	1 - Bag	EA	404103	312.09	249.67	
RB5000 RB5000	Ring Supply Type A White 100; 5 - sets of 75 (CTN) Ring Supply Type A Black 100; 5 - sets of 75 (CTN)	375 375	5 - Sets of 75 5 - Sets of 75	CTN CTN	404117 404118	342.48 342.48	273.98 273.98	
RB5000	Ring Supply Type A White; 50 5 - sets of 75 (CTN)	375	5 - Sets of 75 5 - Sets of 75	CTN	404118	282.22	273.98	
RB5000	Ring Supply Type A White, 30 3 - sets of 73 (CTN) Ring Supply Type A White Black; 5 - sets of 75 (CTN)	375	5 - Sets of 75	CTN	404119	282.22	225.78	
PRO C9100/9110 Series	Pro Print Cartridge Black C9100	58,000 *	1 - 1,508g. Bottle	EA	828380	226.79	181.43	
	Pro Print Cartridge Yellow C9100	48,000 *	1 - 1,508q. Bottle	EA	828381	239.46	191.57	
	Pro Print Cartridge Magenta C9100	48,000 *	1 - 1,508g. Bottle	EA	828382	239.46	191.57	
	Pro Print Cartridge Cyan C9100	48,000 *	1 - 1,508g. Bottle	EA	828383	239.46	191.57	
	Ring Supply Type A White 100	375 Booklets	5 - Sets of 75	CTN	404117	342.48	304.43	
	Ring Supply Type A Black 100	375 Booklets	5 - Sets of 75	CTN	404118	342.48	304.43	
	Ring Supply Type A White 50	375 Booklets	5 - Sets of 75	CTN	404119	282.22	250.86	
	Ring Supply Type A Black 50	375 Booklets	5 - Sets of 75	CTN	404120	282.22	250.86	
	Glue Supply Type A for GB5010	1,300	1 - Bag	EA	404103	312.09	277.41	
	Staple Set Type M for SR5050/SR5060	5,000	1 x 5,000/Ctn.	CTN	413013	98.88	87.89	
	Staple Refill Type M for SR5050/SR5060 (Usual Staple)	25,000	5 x 5,000/Ctn.	CTN	413026	216.30	192.27	
	Staple Set Type U for SR5060	5,000	1 x 5,000/Ctn.	CTN	404235	86.52	76.91	
	Staple Refill Type T for SR5060	10,000	2 x 5,000/Ctn.	CTN	415010	44.81	39.83	
	Staple Set Type BK5030 for PBM350/PBM500 Booklet Maker	15,000	3 x 5,000/Ctn.	CTN	404461	127.72	113.53	
	No Starter Toners							
	* Yield based on recommended average monthly copy volume, 8-1/	/2" x 11" paper,	35% coverage (8.75% for each color), dupl	lex 80%, 50P/J.				

Cost Per Copy (CPC) with Minimums

Group B - Production Copiers

Vendor Name: Ricoh USA

vendor runne.							
Group B - Production Copiers B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of B&W Volume	First 30% of Volume	CPC for all B&W copies made after the first 30%	CPC for each Color copy made	Model
B6 B&W (91-119)	20,000 - 110,000	99,000	\$ 0.0141	29,700	\$ 0.00390		Pro 8100EX
B6 B&W (91-119)	20,000 - 110,000	99,000	\$ 0.0156	29,700	\$ 0.00390		Pro 8100S
B6 B&W (91-119)	30,000 - 160,000	134,400	\$ 0.0142	40,320	\$ 0.0037		Pro 8110S
B6 Color/B&W (91-119)	_			0			
B7 B&W (120-139)	40,000 - 275,000	195,000	\$ 0.0126	58,500	\$ 0.0035		Pro 8120S
B7 B&W (120-139)	275,000 - 550,000	300,000	\$ 0.0258	90,000	\$ 0.0067		DM HD 125
B7 Color/B&W (120-139)				0			
B8 B&W (140-159)	550,000 - 1,000,000	750,000	\$ 0.0180	225,000	\$ 0.0063		DM HD 150
B8 Color/B&W (140-159)				0			
B9 B&W (160+)	1,000,000 -+	1,250,000	\$ 0.0152	375,000	\$ 0.0063		DM HD 300
B9 Color/B&W (160+)				0			

Notes:

Cost Per copy pricing above is based on 60 month term with volume minimum

For cost per copy pricing for 36 or 48 months, please see WSCA CPC Master Price Schedule

Cost per copy pricing for other terms can be created using the same formula upon request.

CPC pricing below is based on Standard Zone. Contractual uplifts apply for non standard zone placements

Cost Per Copy (CPC) without Minimums

Group B - Production Copiers

Vendor Name: Ricoh USA

vendor realise.							
Group B - Production Copiers B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of B&W Volume	First 30% of Volume	CPC for all B&W copies made after the first 30%	CPC for each Color copy made	Model
B6 B&W (91-119)	20,000 - 110,000	99,000	\$ 0.0161	29,700	\$ 0.00390		Pro 8100EX
B6 B&W (91-119)	20,000 - 110,000	99,000	\$ 0.0179	29,700	\$ 0.00390		Pro 8100S
B6 B&W (91-119)	30,000 - 160,000	134,400	\$ 0.0163	40,320	\$ 0.0037		Pro 8110S
B6 Color/B&W (91-119)	_			0			
B7 B&W (120-139)	40,000 - 275,000	195,000	\$ 0.0144	58,500	\$ 0.0035		Pro 8120S
B7 B&W (120-139)	275,000 - 550,000	300,000	\$ 0.0296	90,000	\$ 0.0067		DM HD 125
B7 Color/B&W (120-139)				0			
B8 B&W (140-159)	550,000 - 1,000,000	750,000	\$ 0.0203	225,000	\$ 0.0063		DM HD 150
B8 Color/B&W (140-159)				0			
B9 B&W (160+)	1,000,000 -+	1,250,000	\$ 0.0170	375,000	\$ 0.0063		DM HD 300
B9 Color/B&W (160+)				0			

Notes:

Cost Per copy pricing above is based on 60 month term without volume minimum

For cost per copy pricing for 36 or 48 months, please see WSCA CPC Master Price Schedule

Cost per copy pricing for other terms can be created using the same formula upon request.

CPC pricing below is based on Standard Zone. Contractual uplifts apply for non standard zone placements

MSRP List Pricing Worksheet

Group C - Wide Format Devices (Black and White /Color)

Vendor Name: Ricoh USA							
			Group C	- Wide Format Devi	ices		
				B&W and Color/B8			
Pricing Item			meiaues		×vv		
Fricing Item				SEGMENTS			
	Low	Low	Medium	Medium	Medium	High	High
	B&W (500-10,000)	Color/B&W (500-10,000)	B&W (10,001-50,000)	Color/B&W (10,001-50,000)	Color/B&W (10,001-50,000)	B&W (50,0001+)	Color/B&W (50,0001+)
Make	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin /Lanier	(30,0001+)
Model	Ricoli / Savin / Lanier Ricoh MP W3601 w/PlotWorks / Savin 3406WD w/PlotWorks / Lanier LW426 w/PlotWorks	MP CW2200SP	Ricoh Aficio MP W5100en w/PlotWorks / Savin en5100WD w/PlotWorks / Lanier LW5100en w/PlotWorks	Pro L4130	Pro I 4160	Ricoli / Savin / Zalier Ricoh Aficio MP W7140en w/PlotWorks / Savin en7140WD w/PlotWorks / Lanier LW7140en w/PlotWorks	
Marking Engine	\$ 14,077.00	\$ 14,500.00	\$ 36,999.00	\$ 36,235.29	\$ 37,884.00	\$ 48,020.00	
Paper Handling							
ADF	Standard	Standard	Standard	Standard	Standard	Standard	
Scan Station	\$ 2,116.00	Standard	\$ 1,353.00	Standard	Standard	\$ 1,353.00	
Platen Cover	N/A	N/A	N/A	N/A	N/A	N/A	
Color Scanner	Standard	Standard Standard	Standard School School School	Standard	Standard School School School	Standard	
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Paper Feeding Roll Width	Up to 36 inches	up to 36 inches	Up to 36 inches	up to 54 inches	up to 63 inches	Up to 36 inches	
Additional Roll Width (optional)	N/A	N/A	N/A	N/A	N/A	N/A	
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Finishing	See Waster Friding Schedule	See Waster Friding Schedule	See Waster Friding Schedule	See Waster Friding Schedule	See Waster Friding Schedule	See Waster Fricing Schedule	
Output Tray	Standard	Standard	Standard	Standard	Standard	Standard	
Rear Stacker	\$ 410.00	Staridard	N/A	Standard	Staridard	N/A	
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Connectivity / Security							
Network Connectivity Kit	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	
Hard Drive Security Kit	Standard	Standard	Standard	Standard	Standard	Standard	
Network Security Kit	Standard	Standard	Standard	Standard	Standard	Standard	
Power Protection Unit	\$ 346.00	\$ 346.00	\$ 365.62	\$ 365.62	\$ 365.62	\$ 365.62	
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Accessibility Options							
Accessibility Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A	
Software Options							
Advanced Scanning Software	Standard		Standard			Standard	
GlobalScan NX V2 Server 5 and License	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00	
Nuance Equitrac PCC - EO5/EE5: Embedde Device an	,	\$ 1,245.00	\$ 1,245.00	\$ 1,245.00	\$ 1,245.00	\$ 1,245.00	
NSi AotoStore Express Device Lic and Workflow Dev	\$ 2,194.00	\$ 2,194.00	\$ 2,194.00	\$ 2,194.00	\$ 2,194.00	\$ 2,194.00	
Additional Option (please describe here) Advanced Scanning Interface Software	See Master Pricing Schedule Included	See Master Pricing Schedule	See Master Pricing Schedule Included	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule Included	
Kofax Capture Standard 1 concurrent station, Image		\$ 4,805.00	\$ 4,805.00	\$ 4,805.00	\$ 4,805.00	\$ 4,805.00	
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Simple Account Software	See master r rieng senedule	See master i nem senedule	See master i neing senedule	See master i noing senedule	see master i nemg senedule	See master i fieling serieutile	
Streamline NX 1 Device Base License, Secure Print N	\$ 1,379.00	\$ 1,379.00	\$ 1,379.00	\$ 1,379.00	\$ 1,379.00	\$ 1,379.00	
@Remote Office Appliance	\$ 889.00	\$ 889.00	\$ 889.00	\$ 889.00	\$ 889.00	\$ 889.00	
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	
Advance Accounting Software	Ĭ .	J i	<u> </u>	<u> </u>	<u> </u>	5	
NSI Output Manager Enterprise MFD Client License	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00	\$ 899.00	
Nuance Equitrac PCC - EO5/EE5: Embedde Device ar	\$ 1,295.00	\$ 1,295.00	\$ 1,295.00	\$ 1,295.00	\$ 1,295.00	\$ 1,295.00	
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule	

Notes.

Basic netowrk connect fees are Included in marking engine pricing.

Maintanence and Support is required for all software options. The M&S support pricing can be found on the Master Pricing Schedule.

Discount from MSRP Worksheet

Group C - Wide Format Devices (Black and White / Color)

Vendor Name: Ricoh USA								
		G	roup C - Wide	Format Device	es			
		lı	ncludes B&W a	and Color/B&V	V			
Pricing Item	SEGMENTS							
	Low	Low Low Medium Medium		High	High			
	B&W	Color/B&W	B&W	Color/B&W	B&W	Color/B&W		
	(500-10,000)	(500-10,000)	(10,001-50,000)	(10,001-50,000)	(50,0001+)	(50,0001+)		
Make	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin /Lanier			
Marking Engine - Discount	52.00%	50.00%	52.00%	34.00%	51.00%			
Accessories (Paper Handling, Paper Feeding,								
Finishing, Facsimile) Discount	23.00%	30.00%	23.00%	30.00%	23.00%			
Connecivity / Security Discount	0.00%	0.00%	0.00%	0.00%	0.00%			
Accessibility Options Discount	0.00%	0.00%	0.00%	0.00%	0.00%			
Software Discount	0.00%	0.00%	0.00%	0.00%	0.00%	•		

NOTE: Discount must be shown in percent format.

Service and Supplies Pricing Worksheet

Group C - Wide Format Devices (Black and White / Color)

Vendor Name: Ricoh USA											
Pricing Item	Group C - Wide Format Devices Includes B&W and Color/B&W SEGMENTS										
	Low B&W (500-10.000)	Colo	ow r/B&W 10,000)	Medium B&W (10.001-50.000)	Color	dium /B&W -50,000)	Color	dium r/B&W l-50,000)	High B&W (50,0001+)	Color	igh /B&W 1001+)
	(300 10,000)	Color	B&W	(10,001 30,000)	Color	B&W	Color	B&W	(30)000117	Color	B&W
Make	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin / Lanier	Ricoh / Savin /Lanier		
Model	Ricoh MP W3601 w/PlotWorks / Savin 3406WD w/PlotWorks / Lanier LW426 w/PlotWorks	MP CW2200SP	MP CW2200SP	Ricoh Aficio MP W5100en w/PlotWorks / Savin en5100WD w/PlotWorks / Lanier LW5100en w/PlotWorks	Pro L4130	Pro L4130	Pro L4160	Pro L4160	Ricoh Aficio MP W7140en w/PlotWorks / Savin en7140WD w/PlotWorks / Lanier LW7140en w/PlotWorks		
Zero Base Service and Supplies Pricing		0.06			\$ 1,065.00		\$ 1,065.00				
Optional Included Impression Pricing											
Option #1 Included Base Number Impressions	1,650	-	2,600	7,500					3,500		
Option #1 Monthly Base Charge	\$ 48.00	\$ -	\$ 105.00	\$ 243.00					\$ 958.00		
Option #1 Overage Rate	0.04	\$ 0.0600	\$ 0.0400	\$ 0.0360					\$ 0.0304		
		1	1								
Option #2 Included Base Number Impressions											
Option #2 Monthly Base Charge											
Option #2 Overage Rate											i
Option #3 Included Base Number Impressions			I		ı	ı	ı				
Option #3 Monthly Base Charge											
Option #3 Overage Rate											
Additional Service and Supplies Options											
Increase in rate for inclusion of staples	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Base monthly charge for 2 x 5 coverage			reement extra servic				.,,	.,,,,	.,,.,		
Base monthly charge for 3 x 5 coverage	In addition to the mo						 	<u> </u>	1		
Base monthly charge for 3 x 5 coverage	In addition to the mo										
Base monthly charge for 1 x 7 coverage	In addition to the mo						 	<u> </u>	1		
Base monthly charge for 2 x 7 coverage	In addition to the mo						 	<u> </u>	1		
Base monthly charge for 3 x 7 coverage	In addition to the mo										
Additional Labor Components	addition to the mo	, mannenance ag	, cement extra servic	c is sincu at \$275 pe	with a two ii	50					
Additional End User Training Cost by hours	n/c	n/c	n/c	n/c	n/c	n/c	n/c	n/c	n/c		
Additional Advanced / IT Training Cost by Hours	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00		
Additional IT Support by hours	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00		
Percentage increase in Service and Supplies Rate by		y 150.00	7 130.00	y 150.00	y 130.00	7 130.00	y 150.00	7 130.00	7 150.00		
Percentage Increase for Rural Zone	15%	15%	15%	15%	15%	15%	15%	15%	15%		
Percentage Increase for Remote Zone	30%	30%	30%	30%	30%	30%	30%	30%	30%		
Moving Charges by Zone	30/6	30/6	30%	30%	30/8	30/6	30%	30/6	30/6		
Zone 2 - Flat Fee	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00		
Zone 3 Per mile fee	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00	\$ 0.75	\$ 450.00	\$ 450.00	\$ 450.00	\$ 450.00		
ZUITE 3 FET TITLE IEE	Ş U.75	0.75	φ U.75	ψ U.75	0.75 پ	ų 0.75	<i>φ</i> 0.75	ų 0.75	0.75		

All Supplies must be purchased separately. Pricing above is serive and parts only pricing Supply pricing can be found on the Consumable Supply Pricing tab

GROUP C - WIDE FORMAT Consumable Supply Pricing

Ricoh USA WSCA Nevada

Current Production Models							
		Yield Per	Unit	Oracle	Reorder	SRP	WSCA
Models	Description (Prices Per Unit)	Carton	Packaging	nit of Measur	Numbers		PRICE
	Wide Format						
Ricoh MP W3601	Black Toner 1160W; 6x800g Cartridges	25,704	6 - 800 g. Cartridges/Crt.	CTN	888029	1,100.56	880.4
Ricoh MP W5100/MP W7140 W/F	Ricoh Toner Black MP W71404/23/2009; 6 - 800 g. Cartridges	0	6 - 800g. Cartridges	CTN	821021	1,075.32	860.2
Toner yield is 3,300 linear feet/cartridge							
Ricoh MP CW2200SP				EA			
	Print Cartridge Black MP CW2200	4,716 Sq. Ft. *	1 - 200ml. Cartridge	EA	841720	140.00	112.0
	Print Cartridge Cyan MP CW2200	2,070 Sq. Ft. *	1 - 100ml. Cartridge	EA	841721	70.00	56.0
	Print Cartridge Magenta MP CW2200	2,205 Sq. Ft. *	1 - 100ml. Cartridge	EA	841722	70.00	56.0
	Print Cartridge Yellow MP CW2200	2,205 Sq. Ft. *	1 - 100ml. Cartridge	EA	841723	70.00	56.0
* Yield (A1Y, 5% Chart, 20% Color DV Ratio) (Sq. Ft.)							
Pro L4130 / 4160							
	Pro Ink Pack Black L4160	See Yield Note	1 - 600ml. Bag		841976	170.00	136.0
	Pro Ink Pack Cyan L4160	See Yield Note	1 - 600ml. Bag		841977	170.00	136.0
	Pro Ink Pack Magenta L4160	See Yield Note	1 - 600ml. Bag		841978	170.00	136.0
	Pro Ink Pack Yellow L4160	See Yield Note	1 - 600ml. Bag		841979	170.00	136.0
	Pro Ink Pack Orange L4160	See Yield Note	1 - 600ml. Bag		841980	170.00	136.0
	Pro Ink Pack Green L4160	See Yield Note	1 - 600ml. Bag		841981	170.00	136.0
	Pro Ink Cartridge White L4160	See Yield Note	1 - 220ml. Bag		841982	98.00	78.4
	Pro Maintenance Kit Type A	See Yield Note	1 - Each		841970	43.42	34.7
	Pro Flushing Cartridge Type A	See Yield Note	1 - Each		841971	43.42	34.7
	Pro Wiper Kit Type A	See Yield Note	1 - Each		841906	112.50	90.0
	Pro Waste Ink Bottle Type A	See Yield Note	1 - Each		841907	37.50	30.0
	Pro Cutter Blade Type A	See Yield Note	1 - Each		841908	45.39	36.3
	Pro Cleaning Stick Type A	See Yield Note	1 - Each		841909	75.00	60.0
	Pro Absorbent Sponge Kit Type A	See Yield Note	1 - Each		841910	47.37	37.9
	Pro Eco Cartridge Type A	See Yield Note	1 - Each		841911	410.53	328.4
	Pro Filter Kit Type A	See Yield Note	1 - Each		841912	90.79	72.6
	**Yields may vary depending on the media, resolution and print head						

Cost Per Copy (CPC)

Group C - Wide Format Devices (Black and White / Color)

Vendor Name	Vendor Name: Ricoh USA						
Group C - Wide Format Devices B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of B&W Volume	First 30% of Volume	CPC for all B&W copies made after the first 30%	CPC for each Color copy made	
Low B&W (500-10,000)				0			
Low Color/B&W (500-10,000)				0			
Medium B&W (10,001-50,000)				0			
Medium Color/B&W (10,001-50,000)				0			
High B&W (50,0001+)				0			
High Color/B&W (50,0001+)				0			

MSRP List Pricing Worksheet

Group E - Digital Duplicator

Vendor Name: Ricoh USA					
Vendor Name. Ricon OSA					
		G	roup E - Digital 🛭	Duplicator	
Pricing Item			SEGMENT	rs	
	E1 (100-130)	E1 (100-130)	E2 (131-150)	E3 (151-180)	E4 (181+)
Make	Ricoh/Savin/Lanier	Ricoh/Savin/Lanier	Ricoh/Savin/Lanier	(151 150)	(101.)
Model	DD 3334 / DD 3334 / DD 3334	DD 4450	DD 6650		
Marking Engine	\$ 4,935.00				
Paper Handling	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	7 3,332.33			
ADF	\$ 1,045.00	\$ 1,379.00	\$ 1,379.00		
RADF	N/A	N/A	N/A		
Scan Station	N/A	N/A	N/A		
Platen Cover	\$ 137.00	\$ 140.00	\$ 140.00		
Color Scanner	N/A	N/A	N/A		
Color Drum	\$ 1,045.00	\$ 1,152.00	\$ 1,379.00		
Short Color Drum	N/A	N/A	\$ 1,379.00		
Paper Feeding	·	,			
Base Cabinet	\$ 371.00	\$ 371.00	\$ 305.00		
Additional Paper Drawer	N/A	N/A	N/A		
Paper-Feed Units	N/A	N/A	N/A		
Bypass Paper Supply	N/A	N/A	N/A		
Large Capacity Tray	N/A	N/A	N/A		
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		
Finishing					
Output Tray	N/A	N/A	N/A		
Collating	\$ 373.00	\$ 373.00			
Connectivity / Security	ÿ 373.00	\$ 373.00			
Network Connectivity Kit	\$ 350.00	\$ 350.00	\$ 350.00		
Hard Drive Security Kit	N/A	N/A	N/A		
Network Security Kit	Standard	Standard	Standard		
Power Protection Unit	N/A	N/A	N/A		
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		
Accessibility Options	See master riteing seriedate	See master i nome seriedate	See Master Friends Seriedale		
Accessibility Option (please describe here)	N/A	N/A	N/A		
Software Options	1971	147.	,		
Advanced Scanning Software	Standard	Standard	Standard		
GlobalScan NX V2 Server 5 and License	\$ 1,350.00	\$ 1,350.00	\$ 1,350.00		
Nuance Equitrac PCC - EO5/EE5: Embedde Device ar		\$ 1,245.00	\$ 1,245.00		
NSi AotoStore Express Device Lic and Workflow Dev		\$ 2,194.00	\$ 2,194.00		
Additional Option (please describe here)	See Master Pricing Schedule	,			
	Standard Standard	See Master Pricing Schedule	See Master Pricing Schedule		
Advanced Scanning Interface Software		Standard	Standard		
Kofax Capture Standard 1 concurrent station, Image		\$ 4,805.00	\$ 4,805.00		
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		
Simple Account Software					
Streamline NX 1 Device Base License, Secure Print N		1379	1379		
@Remote Office Appliance	889	889	889		
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		
Advance Accounting Software					
NSI Output Manager Enterprise MFD Client License	\$ 899.00	\$ 899.00	\$ 899.00		
Nuance Equitrac PCC - EO5/EE5: Embedde Device an	\$ 1,295.00	\$ 1,295.00	\$ 1,295.00		
Additional Option (please describe here)	See Master Pricing Schedule	See Master Pricing Schedule	See Master Pricing Schedule		

Notes:

Basic netowrk connect fees are Included in marking engine pricing.

Maintanence and Support is required for all software options. The M&S support pricing can be found on the Master Pricing Schedule.

Discount from MSRP Worksheet

Group E - Digital Duplicator

Vendor Name: Ricoh USA							
Pricing Item							
	E1	E2	E3	E4			
	(100-130)	(131-150)	(151-180)	(181+)			
Make	Ricoh/Savin/Lanier	Ricoh/Savin/Lanier					
Marking Engine - Discount	50%	48%					
Accessories (Paper Handling, Paper Feeding,							
Finishing, Facsimile) Discount	37%	37%					
Connecivity / Security Discount	0%	0%					
Accessibility Options Discount	n/a	n/a					
Software Discount	0%	0%					

NOTE: Discount must be shown in percent format.

CONTRACT SUPPLEMENT

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Janet DelGreco Olson Contract Specialist

860-713-5079 Telephone Number

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES PROCUREMENT DIVISION 165 Capitol Avenue, 5th Floor South HARTFORD, CT 06106-1659

CONTRACT AWARD NO.: 14PSX0125 **Contract Award Date:** 18 September 2015 Bid Due Date: 20 August 2014 SUPPLEMENT DATE:

20 January 2016

CONTRACT AWARD SUPPLEMENT #3

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - NASPOValupoint

FOR:		TERM OF CONTRACT: September 18, 2015 through December 31, 2019 AGENCY REQUISITION NUMBER:			
All Using State Agencies and Po	litical Subdivisions				
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT		
CONTRACT VALUE	BUSINESS CONTRACT VALUE	CONTRACT VALUE	Award Value		
n/c	n/c	n/c	n/c		
11/ C	11/C	11/C	11/0		

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

CASH DISCOUNTS: Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

PRICE BASIS: Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #3 has been issued to add additional authorized Konica Minolta Business Solutions USA, Inc. dealers and direct branches. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

Name: JANET DELGRECO OLSON	
(Original Signature on Document in Procurem	nent Files)
Ву:	
DEPARTMENT OF ADMINISTRATIVE SEF	RVICES

Title: Contract Specialist Date: January 20, 2016

CONTRACT SUPPLEMENT

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #3

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Konica Minolta Business Solutions USA, Inc.

Company Address: 1595 Spring Hill Road, STE 410, Vienna VA 22182

Tel. No.: **813 207-8276** Fax No.:

Contact Person: Kristen McKenna Delivery: As specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kmckenna@kmbs.konicaminolta.us

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Below are small business authorized dealer(s) for Konica Minolta Business Solutions USA, Inc.

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 860 635-5053 / 860 486-7426 (cell) Fax No.: 860 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): SBE Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days

Counties: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Quality Business Systems, Inc.

Company Address: 211 Shunpike Road, Suite 2, Cromwell CT 06416

Tel. No.: **860 635-6987** Fax No.: **860 632-7973**

Contact Person: George Melendez
Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://qualitybusinesssystem.com/ qbscromwell@yahoo.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days

Counties: Middlesex

CONTRACT SUPPLEMENT SP-37 - Rev. 4/28/14

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #3

Below are authorized dealers and direct branches for Konica Minolta Business Solutions USA, Inc.

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: American Copy Service Center

Company Address: 2095 S. Main Street, Waterbury CT 06706

Tel. No.: **203 756-1259** Fax No.: **203 575-1173**

Contact Person: William Harris

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://www.americancopyservice.com/index.html

bill@americancopyservice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Fairfield, Litchfield, New Haven

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Cataw, Inc. dba Supreme Copy

Company Address: **15 Giles Avenue, Suite 11A, North Haven CT 06473**Tel. No.: **203 239-6511**Fax No.: **203 239-6230**

Contact Person: Tom Veno

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://supremecopy.com/ tjveno@supremecopy.com/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: New Haven

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Derenzy Document Solutions, Inc.

Company Address: 130 Doty Circle, West Springfield MA 01089

Tel. No.: 413 739-4706 Fax No.: 413 739-6407

Contact Person: Mary DeRenzy

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://www.derenzy.com/ maryd@derenzy.com/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Hartford

Page 3 of 5

CONTRACT SUPPLEMENT SP-37 - Rev. 4/28/14

Prev. Rev. 3/12/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #3

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Konica Minolta - Hartford Branch

Company Address: 550 Marshall Phelps Road, Windsor CT 06095

Tel. No.: 860 697-2700 Fax No.: 860 697-2393

Contact Person: Chris Spagnoletti Contact Person Address: same as above

cspagnoletti@kmbs.konicaminolta.us Company E-mail Address and/or Company Web Site: http://konicaminolta.us/

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Counties: Hartford, Litchfield, Tolland, Windham

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Konica Minolta - Southern Connecticut Branch Company Address: 2 Enterprise Drive, Suite 410, Shelton CT 06484

Tel. No.: 203 712-2450 Fax No.: 203 925-7720

Contact Person: Ron Dehmer

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: http://konicaminolta.us/ dehmerr@kmbs.konicaminolta.us/

Remittance Address: n/a

Agrees to Supply Political SubDivisions: Yes Certification Type (SBE, MBE or None): None

Payment Terms: Net 45 days

Counties: Fairfield, Middlesex, New Haven, New London

Prev. Rev. 3/12/14

CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #3

Purchase Orders for Konica Minolta should be filled out as outlined below:

irchase order	
ırchase order	
ırchase order	
See dealer name and address to fill out purchase order	
Konica Business Solutions U.S.A., Inc.	
C/O KMBS Hartford Branch	
500 Day Hill Road, Windsor CT 06095	
nolta.us	
Konica Minolta Business Solutions U.S.A., Inc.	
C/O KMBS Shelton Branch	
500 Day Hill Road, Windsor CT 06095	
nolta.us	
ırchase order	

CONTRACT SUPPLEMENT

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Janet DelGreco Olson Contract Specialist

860-713-5079 *Telephone Number*

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT DIVISION
165 Capitol Avenue, 5th Floor South
HARTFORD, CT 06106-1659

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date: 18 September 2015

Bid Due Date: 20 August 2014

SUPPLEMENT DATE: 28 December 2015

CONTRACT AWARD SUPPLEMENT #2

IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.

DESCRIPTION: Copiers, Printers and Related Devices - NASPO ValuePoint

FOR: All Using State Agencies and Political Subdivisions		TERM OF CONTRACT:	
		September 18, 2015 through December 31, 2019	
		AGENCY REQUISITION NUMBER:	
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT
CONTRACT VALUE	BUSINESS CONTRACT VALUE	CONTRACT VALUE	Award Value
n/c	n/c	\$1,000,000.00 (est.)	\$3,000,000.00 (est.)

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

Note: Supplement #2 has been issued to Contract Award 14PSX0125 to add Canon U.S.A., Inc. to award effective the date of this Supplement #2. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

DEPARTMENT OF ADMINISTRATIVE SERVICES

By:

(Original Signature on Document in Procurement Files)

Name: **CAROL S. WILSON**Title: Procurement Director

Date: 12/28/15

CONTRACT SUPPLEMENT

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14 CONTRACT AWARD NO.: 14PSX0125

Contract Supplement #2

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Canon U.S.A., Inc.

Company Address: 1 Canon Park, Melville NY 11747

Tel. No.: 631 330-3613 Fax. No.: 631 330-5459 Contract Value: \$1,000,000.00

Contact Person: Mike Hurley Delivery: as specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: mhurley@cusa.canon.com www.usa.canon.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: Net 45 days ARO

Below is small business authorized dealer(s) for Canon U.S.A., Inc.

Company Name: Aztec Technologies, LLC

Company Address: 35 Philmack Drive, Middletown CT 06457

Tel. No.: **866-677-9844** Fax No.: **866-677-9848**

Contact Person: Tamara Laskey

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: tlaskey@aztectechnologies.com www.aztecoffice.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days ARO

Company Name: Ryan Business Systems, Inc.

Company Address: **455 Governor's Highway, South Windsor CT 06074** *Tel. No.:* **860 528-9881** *Fax No.:* **860 289-3512**

Contact Person: Kathleen Ryan

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kathyryan@ryanbusiness.com www.ryanbusiness.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): MBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days



WSCA-NASPO Master Agreement Terms and Conditions

A Contract for the WSCA-NASPO Cooperative Purchasing Program (WSCA-NASPO)

Acting by and through the State of Nevada (Lead State)

Department of Administration, Purchasing Division 515 E Musser Street, Room 300 Carson City NV 89701

Contact: Shannon Berry, Assistant Chief Procurement Officer

Phone: (775) 684-0171 • Fax: (775) 684-0188

Email: sberry@admin.nv.gov

and

Canon USA 1 Canon Park Melville NY 11747

Contact: Mike Hurley, Supervisor, Contract Admin Phone: (631) 330-3613 • Fax: (631) 330-5459 Email: mhurley@cusa.canon.com

1. Master Agreement Order of Precedence

- a. Any Order placed under this Master Agreement shall consist of the following documents:
 - (1) A Participating Entity's Participating Addendum ("PA");
 - (2) These WSCA-NASPO Master Agreement Terms & Conditions;
 - (3) A Purchase Order issued against the Master Agreement;
 - (4) The Statement of Work specific to Participating Entity;
 - (5) The Solicitation, RFP 3091 Copiers, Printers and Related Devices (Attachment AA);
 - (6) Negotiated Items (Attachment BB); and
 - (7) Contractor's response to the Solicitation, as revised (if permitted) and accepted by the Lead State (Attachment CC).
 - Awarded: Groups A, B, C, D, and F

b. These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.

2. Definitions

Acceptance means a written notice from a Purchasing Entity to Contractor advising Contractor that the Product has passed its Acceptance Testing. Acceptance of a Product for which acceptance testing is not required shall occur following the completion of delivery, installation, if required, and a reasonable time for inspection of the Product, unless the Purchasing Entity provides a written notice of rejection to Contractor.

Acceptance Testing means the process for ascertaining that the Product meets the standards set forth in the section titled Standard of Performance and Acceptance, prior to Acceptance by the Purchasing Entity.

Contractor means the person or entity delivering Products or performing services under the terms and conditions set forth in this Master Agreement.

Embedded Software means one or more software applications which permanently reside on a computing device.

Intellectual Property means any and all patents, copyrights, service marks, trademarks, trade secrets, trade names, patentable inventions, or other similar proprietary rights, in tangible or intangible form, and all rights, title, and interest therein.

Lead State means the State centrally administering any resulting Master Agreement(s).

Master Agreement means the underlying agreement executed by and between the Lead State, acting on behalf of WSCA-NASPO, and the Contractor, as now or hereafter amended.

Order or Purchase Order means any purchase order, sales order, contract or other document used by a Purchasing Entity to order the Products.

Participating Addendum means a bilateral agreement executed by a Contractor and a Participating Entity incorporating this Master Agreement and any other additional Participating Entity specific language or other requirements, e.g. ordering procedures specific to the Participating Entity, other terms and conditions.

Participating Entity means a state, or other legal entity, properly authorized to enter into a Participating Addendum.

Participating State means a state, the District of Columbia, or one of the territories of the United States that is listed in the Request for Proposal as intending to participate. A Participating State is not required to participate through execution of a Participating Addendum. Upon execution of the Participating Addendum, a Participating State becomes a Participating Entity.

Product means any equipment, software (including embedded software), documentation, service or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Products, supplies and services, and products and services are used interchangeably in these terms and conditions.

Purchasing Entity means a state, city, county, district, other political subdivision of a State, and a nonprofit organization under the laws of some states if authorized by a Participating Addendum, who issues a Purchase Order against the Master Agreement and becomes financially committed to the purchase.

WSCA-NASPO is the WSCA-NASPO Cooperative Purchasing Program, facilitated by the WSCA-NASPO Cooperative Purchasing Organization LLC, a 501(c)(3) limited liability company that is a subsidiary organization the National Association of State Procurement Officials (NASPO), the sole member of WSCA-NASPO. The WSCA-NASPO Cooperative Purchasing Organization facilitates administration of the cooperative group contracting consortium of state chief procurement officials for the benefit of state departments, institutions, agencies, and political subdivisions and other eligible entities (i.e., colleges, school districts, counties, cities, some nonprofit organizations, etc.) for all states and the District of Columbia. The WSCA-NASPO Cooperative Development Team is identified in the Master Agreement as the recipient of reports and may be performing contract administration functions as assigned by the Lead State.

3. Term of the Master Agreement

The initial term of this Master Agreement is for five (5) years; effective upon execution through December 31, 2019. Placements made using the authority provided by this Contract will survive the Contract itself, per terms stated in Section 3.3.10 Survivability of the RFP #3091.

4. Amendments

The terms of this Master Agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the Lead State.

5. Assignment/Subcontracts

- a. Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in part, without the prior written approval of the Lead State.
- b. The Lead State reserves the right to assign any rights or duties, including written assignment of contract administration duties to the WSCA-NASPO Cooperative Purchasing Organization LLC.

6. Price and Rate Guarantee Period

All prices and rates must be guaranteed for the initial term of the Master Agreement. Following the initial Master Agreement period, any request for price or rate adjustment must be for an equal guarantee period, and must be made at least ninety (90) days prior to the effective date. Requests for price or rate adjustment must include sufficient documentation supporting the request. Any

adjustment or amendment to the Master Agreement shall not be effective unless approved by the Lead State. No retroactive adjustments to prices or rates will be allowed.

7. Cancellation

Unless otherwise stated, this Master Agreement may be canceled by either party upon 60 days written notice prior to the effective date of the cancellation. Further, any Participating Entity may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the Participating Addendum. Cancellation may be in whole or in part. Any cancellation under this provision shall not affect the rights and obligations attending orders outstanding at the time of cancellation, including any right of and Purchasing Entity to indemnification by the Contractor, rights of payment for Products delivered and accepted, and rights attending any warranty or default in performance in association with any Order. Cancellation of the Master Agreement due to Contractor default may be immediate.

8. Confidentiality, Non-Disclosure, and Injunctive Relief

- Confidentiality. Contractor acknowledges that it and its employees or agents may, in the course of providing a Product under this Master Agreement, be exposed to or acquire information that is confidential to Purchasing Entity's or Purchasing Entity's clients. Any and all information of any form that is marked as confidential or would by its nature be deemed confidential obtained by Contractor or its employees or agents in the performance of this Master Agreement, including, but not necessarily limited to (1) any Purchasing Entity's records, (2) personnel records, and (3) information concerning individuals, is confidential information of Purchasing Entity ("Confidential Information"). Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contractor shall be treated in the same manner as the Confidential Information. Confidential Information does not include information that (1) is or becomes (other than by disclosure by Contractor) publicly known; (2) is furnished by Purchasing Entity to others without restrictions similar to those imposed by this Master Agreement; (3) is rightfully in Contractor's possession without the obligation of nondisclosure prior to the time of its disclosure under this Master Agreement; (4) is obtained from a source other than Purchasing Entity without the obligation of confidentiality, (5) is disclosed with the written consent of Purchasing Entity or; (6) is independently developed by employees, agents or subcontractors of Contractor who can be shown to have had no access to the Confidential Information.
- b. Non-Disclosure. Contractor shall hold Confidential Information in confidence, using at least the industry standard of confidentiality, and shall not copy, reproduce, sell, assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than what is necessary to the performance of Orders placed under this Master Agreement. Contractor shall advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contractor shall use commercially reasonable efforts to assist Purchasing Entity in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the generality of the foregoing, Contractor shall advise Purchasing Entity, applicable

Participating Entity, and the Lead State immediately if Contractor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Master Agreement, and Contractor shall at its expense cooperate with Purchasing Entity in seeking injunctive or other equitable relief in the name of Purchasing Entity or Contractor against any such person. Except as directed by Purchasing Entity, Contractor will not at any time during or after the term of this Master Agreement disclose, directly or indirectly, any Confidential Information to any person, except in accordance with this Master Agreement, and that upon termination of this Master Agreement or at Purchasing Entity's request, Contractor shall turn over to Purchasing Entity all documents, papers, and other matter in Contractor's possession that embody Confidential Information. Notwithstanding the foregoing, Contractor may keep one copy of such Confidential Information necessary for quality assurance, audits and evidence of the performance of this Master Agreement.

- c. Injunctive Relief. Contractor acknowledges that breach of this section, including disclosure of any Confidential Information, will cause irreparable injury to Purchasing Entity that is inadequately compensable in damages. Accordingly, Purchasing Entity may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies that may be available. Contractor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business interests of Purchasing Entity and are reasonable in scope and content.
- d. Purchasing Entity Law. These provisions shall be applicable only to extent they are not in conflict with the applicable public disclosure laws of any Purchasing Entity.

9. Right to Publish

Throughout the duration of this Master Agreement, Contractor must secure from the Lead State prior approval for the release of any information that pertains to the potential work or activities covered by the Master Agreement. The Contractor shall not make any representations of WSCA-NASPO's opinion or position as to the quality or effectiveness of the services that are the subject of this Master Agreement without prior written consent. Failure to adhere to this requirement may result in termination of the Master Agreement for cause.

10. Defaults and Remedies

- a. The occurrence of any of the following events shall be an event of default under this Master Agreement:
 - (1) Nonperformance of contractual requirements; or
 - (2) A material breach of any term or condition of this Master Agreement; or
 - (3) Any certification, representation or warranty by Contractor in response to the solicitation or in this Master Agreement that proves to be untrue or materially misleading; or
 - (4) Institution of proceedings under any bankruptcy, insolvency, reorganization or similar law, by or against Contractor, or the appointment of a receiver or similar

- officer for Contractor or any of its property, which is not vacated or fully stayed within thirty (30) calendar days after the institution or occurrence thereof; or
- (5) Any default specified in another section of this Master Agreement.
- b. Upon the occurrence of an event of default, Lead State shall issue a written notice of default, identifying the nature of the default, and providing a period of 15 calendar days in which Contractor shall have an opportunity to cure the default. The Lead State shall not be required to provide advance written notice or a cure period and may immediately terminate this Master Agreement in whole or in part if the Lead State, in its sole discretion, determines that it is reasonably necessary to preserve public safety or prevent immediate public crisis. Time allowed for cure shall not diminish or eliminate Contractor's liability for damages, including liquidated damages to the extent provided for under this Master Agreement.
- c. If Contractor is afforded an opportunity to cure and fails to cure the default within the period specified in the written notice of default, Contractor shall be in breach of its obligations under this Master Agreement and Lead State shall have the right to exercise any or all of the following remedies:
 - (1) Exercise any remedy provided by law; and
 - (2) Terminate this Master Agreement and any related Contracts or portions thereof; and
 - (3) Impose liquidated damages as provided in this Master Agreement; and
 - (4) Suspend Contractor from being able to respond to future bid solicitations; and
 - (5) Suspend Contractor's performance; and
 - (6) Withhold payment until the default is remedied.
- d. Unless other specified in the Participating Addendum, in the event of a default under a Participating Addendum, a Participating Entity shall provide a written notice of default as described in this section and have all of the rights and remedies under this paragraph regarding its participation in the Master Agreement, in addition to those set forth in its Participating Addendum. Unless otherwise specified in a Purchase Order, a Purchasing Entity shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable Participating Addendum with respect to an Order placed by the Purchasing Entity. Nothing in these Master Agreement Terms and Conditions shall be construed to limit the rights and remedies available to a Purchasing Entity under the applicable commercial code.

11. Shipping and Delivery

a. The prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage shall remain the Contractor's until final inspection and acceptance when responsibility shall pass to the Buyer except as to latent defects, fraud and Contractor's warranty obligations. The minimum shipment amount, if any, will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate

item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.

- b. All deliveries will be "Inside Deliveries" as designated by a representative of the Purchasing Entity placing the Order. Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order. Any damage to the building interior, scratched walls, damage to the freight elevator, etc., will be the responsibility of the Offeror. If damage does occur, it is the responsibility of the Offeror to immediately notify the Purchasing Entity placing the Order.
- c. All products must be delivered in the manufacturer's standard package. Costs shall include all packing and/or crating charges. Cases shall be of durable construction, good condition, properly labeled and suitable in every respect for storage and handling of contents. Each shipping carton shall be marked with the commodity, brand, quantity, item code number and the Ordering Entity's Purchase Order number.

12. Changes in Contractor Representation

The Contractor must notify the Lead State of changes in the Contractor's key administrative personnel, in writing within 10 calendar days of the change. The Lead State reserves the right to approve changes in key personnel, as identified in the Contractor's proposal. The Contractor agrees to propose replacement key personnel having substantially equal or better education, training, and experience as was possessed by the key person proposed and evaluated in the Contractor's proposal.

13. Force Majeure

Neither party to this Master Agreement shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. The Lead State may terminate this Master Agreement after determining such delay or default will reasonably prevent successful performance of the Master Agreement.

14. Indemnification

- a. The Contractor shall defend, indemnify and hold harmless WSCA-NASPO, the Lead State, Participating Entities, and Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable, from and against claims, damages or causes of action including reasonable attorneys' fees and related costs for any death, injury, or damage to property arising from act(s), error(s), or omission(s) of the Contractor, its employees or subcontractors or volunteers, at any tier, relating to the performance under the Master Agreement.
- b. Indemnification Intellectual Property. The Contractor shall defend, indemnify and hold harmless WSCA-NASPO, the Lead State, Participating Entities, Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable ("Indemnified Party"), from and against claims, damages or causes of action including reasonable attorneys' fees and related costs arising out of the claim that the Product or its use, infringes Intellectual Property rights ("Intellectual Property Claim").

- (1) The Contractor's obligations under this section shall not extend to any combination of the Product with any other product, system or method, unless the Product, system or method is:
 - (a) Provided by the Contractor or the Contractor's subsidiaries or affiliates;
 - (b) Specified by the Contractor to work with the Product: or
 - (c) Reasonably required, in order to use the Product in its intended manner, and the infringement could not have been avoided by substituting another reasonably available product, system or method capable of performing the same function; or
 - (d) It would be reasonably expected to use the Product in combination with such product, system or method.
- (2) The Indemnified Party shall notify the Contractor within a reasonable time after receiving notice of an Intellectual Property Claim. Even if the Indemnified Party fails to provide reasonable notice, the Contractor shall not be relieved from its obligations unless the Contractor can demonstrate that it was prejudiced in defending the Intellectual Property Claim resulting in increased expenses or loss to the Contractor. If the Contractor promptly and reasonably investigates and defends any Intellectual Property Claim, it shall have control over the defense and settlement of it. However, the Indemnified Party must consent in writing for any money damages or obligations for which it may be responsible. The Indemnified Party shall furnish, at the Contractor's reasonable request and expense, information and assistance necessary for such defense. If the Contractor fails to vigorously pursue the defense or settlement of the Intellectual Property Claim, the Indemnified Party may assume the defense or settlement of it and the Contractor shall be liable for all costs and expenses, including reasonable attorneys' fees and related costs, incurred by the Indemnified Party in the pursuit of the Intellectual Property Claim. Unless otherwise agreed in writing, this section is not subject to any limitations of liability in this Master Agreement or in any other document executed in conjunction with this Master Agreement.

15. Independent Contractor

The Contractor shall be an independent contractor. Contractor shall have no authorization, express or implied, to bind the Lead State, Participating States, other Participating Entities, or Purchasing Entities to any agreements, settlements, liability or understanding whatsoever, and agrees not to hold itself out as agent except as expressly set forth herein or as expressly agreed in any Participating Addendum.

16. Individual Customers

Except to the extent modified by a Participating Addendum, each Purchasing Entity shall follow the terms and conditions of the Master Agreement and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement, including but not limited to, any indemnity or right to recover any costs as such right is defined in the Master Agreement and applicable Participating Addendum for their purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contractor will apply the charges and invoice each Purchasing Entity individually.

17. Insurance

- a. Unless otherwise agreed in a Participating Addendum, Contractor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. Contractor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state and having a rating of A-, Class VII or better, in the most recently published edition of Best's Reports. Failure to buy and maintain the required insurance may result in this Master Agreement's termination or, at a Participating Entity's option; result in termination of its Participating Addendum.
- b. Coverage shall be written on an occurrence basis. The minimum acceptable limits shall be as indicated below, with no deductible for each of the following categories:
 - (1) Commercial General Liability covering premises operations, independent contractors, products and completed operations, blanket contractual liability, personal injury (including death), advertising liability, and property damage, with a limit of not less than \$1 million per occurrence/\$2 million general aggregate;
 - (2) Contractor must comply with any applicable State Workers Compensation or Employers Liability Insurance requirements.
- c. Contractor shall pay premiums on all insurance policies. Such policies shall also reference this Master Agreement and shall have a condition that they not be revoked by the insurer until thirty (30) calendar days after notice of intended revocation thereof shall have been given to Purchasing Entity and Participating Entity by the Contractor.
- d. Prior to commencement of performance, Contractor shall provide to the Lead State a written endorsement to the Contractor's general liability insurance policy or other documentary evidence acceptable to the Lead State that (1) names the Participating States identified in the Request for Proposal as additional insured's, (2) provides that no material alteration, cancellation, non-renewal, or expiration of the coverage contained in such policy shall have effect unless the named Participating State has been given at least thirty (30) days prior written notice, and (3) provides that the Contractor's liability insurance policy shall be primary, with any liability insurance of any Participating State as secondary and noncontributory. Unless otherwise agreed in any Participating Addendum, the Participating Entity's rights and Contractor's obligations are the same as those specified in the first sentence of this subsection. Before performance of any Purchase Order issued after execution of a Participating Addendum authorizing it, the Contractor shall provide to a Purchasing Entity or Participating Entity who requests it the same information described in this subsection.
- e. Contractor shall furnish to the Lead State, Participating Entity, and, on request, the Purchasing Entity copies of certificates of all required insurance within thirty (30) calendar days of the execution of this Master Agreement, the execution of a Participating

Addendum, or the Purchase Order's effective date and prior to performing any work. The insurance certificate shall provide the following information: the name and address of the insured; name, address, telephone number and signature of the authorized agent; name of the insurance company (authorized to operate in all states); a description of coverage in detailed standard terminology (including policy period, policy number, limits of liability, exclusions and endorsements); and an acknowledgment of the requirement for notice of cancellation. Copies of renewal certificates of all required insurance shall be furnished within thirty (30) days after any renewal date. These certificates of insurance must expressly indicate compliance with each and every insurance requirement specified in this section. Failure to provide evidence of coverage may, at sole option of the Lead State, or any Participating Entity, result in this Master Agreement's termination or the termination of any Participating Addendum.

f. Coverage and limits shall not limit Contractor's liability and obligations under this Master Agreement, any Participating Addendum, or any Purchase Order.

18. Laws and Regulations

Any and all Products offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

19. License of Pre-Existing Intellectual Property

Contractor grants to the Purchasing Entity a nonexclusive, perpetual, royalty-free, irrevocable, unlimited license to publish, translate, reproduce, modify, deliver, perform, display, and dispose of the Intellectual Property, and its derivatives, used or delivered under this Master Agreement, but not created under it ("Pre-existing Intellectual Property"). The license shall be subject to any third party rights in the Pre-existing Intellectual Property. Contractor shall obtain, at its own expense, on behalf of the Purchasing Entity, written consent of the owner for the licensed Pre-existing Intellectual Property.

20. No Waiver of Sovereign Immunity

In no event shall this Master Agreement, any Participating Addendum or any contract or any Purchase Order issued thereunder, or any act of a Lead State, a Participating Entity, or a Purchasing Entity be a waiver of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court.

This section applies to a claim brought against the Participating State only to the extent Congress has appropriately abrogated the Participating State's sovereign immunity and is not consent by the Participating State to be sued in federal court. This section is also not a waiver by the Participating State of any form of immunity, including but not limited to sovereign immunity and immunity based on the Eleventh Amendment to the Constitution of the United States.

21. Ordering

 Master Agreement number and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.

- b. The resulting Master Agreements permit Purchasing Entities to define project-specific requirements and informally compete the requirement among companies having a Master Agreement on an "as needed" basis. This procedure may also be used when requirements are aggregated or other firm commitments may be made to achieve reductions in pricing. This procedure may be modified in Participating Addenda and adapted to Purchasing Entity rules and policies. The Purchasing Entity may in its sole discretion determine which Master Agreement Contractors should be solicited for a quote. The Purchasing Agency may select the quote that it considers most advantageous, cost and other factors considered.
- c. Each Purchasing Entity will identify and utilize its own appropriate purchasing procedure and documentation. Contractor is expected to become familiar with the Purchasing Entities' rules, policies, and procedures regarding the ordering of supplies and/or services contemplated by this Master Agreement.
- Contractor shall not begin work without a valid Purchase Order or other appropriate commitment document compliance with the law of the Purchasing Entity.
- Orders may be placed consistent with the terms of this Master Agreement during the term of the Master Agreement.
- f. All Orders pursuant to this Master Agreement, at a minimum, shall include:
 - (1) The services or supplies being delivered;
 - (2) The place and requested time of delivery;
 - (3) A billing address;
 - (4) The name, phone number, and address of the Purchasing Entity representative;
 - (5) The price per hour or other pricing elements consistent with this Master Agreement and the contractor's proposal;
 - (6) A ceiling amount of the order for services being ordered; and
 - (7) The Master Agreement identifier.
- g. All communications concerning administration of Orders placed shall be furnished solely to the authorized purchasing agent within the Purchasing Entity's purchasing office, or to such other individual identified in writing in the Order.
- h. Orders must be placed pursuant to this Master Agreement prior to the termination date thereof, but may have a delivery date or performance period up to 120 days past the thencurrent termination date of this Master Agreement. Contractor is reminded that financial obligations of Purchasing Entities payable after the current applicable fiscal year are contingent upon agency funds for that purpose being appropriated, budgeted, and otherwise made available.

Notwithstanding the expiration or termination of this Master Agreement, Contractor agrees to perform in accordance with the terms of any Orders then outstanding at the time of such expiration or termination. Contractor shall not honor any Orders placed after the expiration or termination of this Master Agreement, or otherwise inconsistent with its terms. Orders from any separate indefinite quantity, task orders, or other form of indefinite delivery order arrangement priced against this Master Agreement may not be placed after the expiration or termination of this Master Agreement, notwithstanding the term of any such indefinite delivery order agreement. Placements made using the authority provided by this Contract will survive the Contract itself, per terms stated in Section 3.3.10 Survivability of the RFP #3091.

22. Participants

- Contractor may not deliver Products under this Master Agreement until a Participating a. Addendum acceptable to the Participating Entity and Contractor is executed. WSCA-NASPO Master Agreement Terms and Conditions are applicable to any Order by a Participating Entity (and other Purchasing Entities covered by their Participating Addendum), except to the extent altered, modified, supplemented or amended by a Participating Addendum. By way of illustration and not limitation, this authority may apply to unique delivery and invoicing requirements, confidentiality requirements, defaults on Orders, governing law and venue relating to Orders by a Participating Entity, indemnification, and insurance requirements. Statutory or constitutional requirements relating to availability of funds may require specific language in some Participating Addenda in order to comply with applicable law. The expectation is that these alterations, modifications, supplements, or amendments will be addressed in the Participating Addendum or, with the consent of the Purchasing Entity and Contractor, may be included in the ordering document (e.g. purchase order or contract) used by the Purchasing Entity to place the Order.
- b. Use of specific WSCA-NASPO cooperative Master Agreements by state agencies, political subdivisions and other Participating Entities (including cooperatives) authorized by individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official.
- c. Obligations under this Master Agreement are limited to those Participating Entities who have signed a Participating Addendum and Purchasing Entities within the scope of those Participating Addenda. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions.
- d. WSCA-NASPO Cooperative Purchasing Organization LLC is not a party to the Master Agreement. It is a nonprofit cooperative purchasing organization assisting states in administering the WSCA/NASPO cooperative purchasing program for state government departments, institutions, agencies and political subdivisions (e.g., colleges, school

districts, counties, cities, etc.) for all 50 states, the District of Columbia and the territories of the United States.

- e. State Participating Addenda or other Participating Addenda shall not be construed to amend the terms of this Master Agreement between the Lead State and Contractor.
- f. Participating Entities who are not states may under some circumstances sign their own Participating Addendum, subject to the approval of participation by the Chief Procurement Official of the state where the Participating Entity is located.

23. Payment

Payment for completion of a contract order is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card" with no additional charge.

24. Public Information

This Master Agreement and all related documents are subject to disclosure pursuant to the Purchasing Entity's public information laws.

25. Records Administration and Audit

- a. The Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Agreement and orders placed by Purchasing Entities under it to the extent and in such detail as shall adequately reflect performance and administration of payments and fees. Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Agreement or orders placed by a Purchasing Entity under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right shall survive for a period of five (5) years following termination of this Agreement or final payment for any order placed by a Purchasing Entity against this Agreement, whichever is later, to assure compliance with the terms hereof or to evaluate performance hereunder.
- b. Without limiting any other remedy available to any governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for any overpayments inconsistent with the terms of the Master Agreement or orders or underpayment of fees found as a result of the examination of the Contractor's records.
- c. The rights and obligations herein right exist in addition to any quality assurance obligation in the Master Agreement requiring the Contractor to self-audit contract obligations and that permits the Lead State to review compliance with those obligations.

26. Administrative Fees

- a. The Contractor shall pay to the WSCA-NASPO Cooperative Purchasing Organization, or its assignee, a WSCA-NASPO Administrative Fee of one-quarter of one percent (0.25% or 0.0025) no later than 60 days following the end of each calendar quarter. The WSCA-NASPO Administrative Fee shall be submitted quarterly and is based on all sales of products and services under the Master Agreement (less any charges for taxes or shipping). The WSCA-NASPO Administrative Fee is not negotiable. This fee is to be included as part of the pricing submitted with proposal.
- b. Additionally, some states may require an additional fee be paid directly to the state only on purchases made by Purchasing Entities within that state. For all such requests, the fee level, payment method and schedule for such reports and payments will be incorporated into the Participating Addendum that is made a part of the Master Agreement. The Contractor may adjust the Master Agreement pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of the state. All such agreements shall not affect the WSCA-NASPO Administrative Fee or the prices paid by the Purchasing Entities outside the jurisdiction of the state requesting the additional fee.

27. WSCA-NASPO Summary and Detailed Usage Reports

In addition to other reports that may be required by this solicitation, the Contractor shall provide the following WSCA-NASPO reports.

- a. Summary Sales Data. The Contractor shall submit quarterly sales reports directly to WSCA-NASPO using the WSCA-NASPO Quarterly Sales/Administrative Fee Reporting Tool found at http://www.naspo.org/WNCPO/Calculator.aspx. Any/all sales made under the contract shall be reported as cumulative totals by state. Even if Contractor experiences zero sales during a calendar quarter, a report is still required. Reports shall be due no later than 30 day following the end of the calendar quarter (as specified in the reporting tool).
- Detailed Sales Data. Contractor shall also report detailed sales data by: (1) state; (2) b. entity/customer type, e.g. local government, higher education, K12, non-profit; (3) Purchasing Entity name; (4) Purchasing Entity bill-to and ship-to locations; (4) Purchasing Entity and Contractor Purchase Order identifier/number(s); (5) Purchase Order Type (e.g. sales order, credit, return, upgrade, determined by industry practices); (6) Purchase Order date; (7) Ship Date; (8) and line item description, including product number if used. The report shall be submitted in any form required by the solicitation. Reports are due on a quarterly basis and must be received by the Lead State and WSCA-NASPO Cooperative Development Team no later than thirty (30) days after the end of the reporting period. Reports shall be delivered to the Lead State and to the WSCA-NASPO Cooperative Development Team electronically through a designated portal, email, CD-Rom, flash drive or other method as determined by the Lead State. Detailed sales data reports shall include sales information for all sales under Participating Addenda executed under this Master Agreement. The format for the detailed sales data report is in shown in Attachment P.

- c. Reportable sales for the summary sales data report and detailed sales data report includes sales to employees for personal use where authorized by the solicitation and the Participating Addendum. Report data for employees should be limited to ONLY the state and entity they are participating under the authority of (state and agency, city, county, school district, etc.) and the amount of sales. No personal identification numbers, e.g. names, addresses, social security numbers or any other numerical identifier, may be submitted with any report.
- d. Timely submission of these reports is a material requirement of the Master Agreement. The recipient of the reports shall have exclusive ownership of the media containing the reports. The Lead State and WSCA-NASPO shall have a perpetual, irrevocable, non-exclusive, royalty free, transferable right to display, modify, copy, and otherwise use reports, data and information provided under this section.

28. Standard of Performance and Acceptance.

Any standard of performance under this Master Agreement applies to all Products purchased under this Master Agreement, including any additional, replacement, or substitute Product(s) and any Product(s) which are modified by or with the written approval of Contractor after Acceptance by the Purchasing Entity. The Acceptance Testing period shall be thirty (30) calendar days or other time period identified in the solicitation or the Participating Addendum, starting from the day after the Product is delivered or, if installed, the day after the Product is installed and Contractor certifies that the Product is ready for Acceptance Testing. If the Product does not meet the standard of performance during the initial period of Acceptance Testing, Purchasing Entity may, at its discretion, continue Acceptance Testing on a day-to-day basis until the standard of performance is met. Upon rejection, the Contractor will have fifteen (15) calendar days to cure the standard of performance issue(s). If after the cure period, the Product still has not met the standard of performance, the Purchasing Entity may, at its option: (a) declare Contractor to be in breach and terminate the Order; (b) demand replacement Product from Contractor at no additional cost to Purchasing Entity; or, (c) continue the cure period for an additional time period agreed upon by the Purchasing Entity and the Contractor. Contractor shall pay all costs related to the preparation and shipping of Product returned pursuant to the section. No Product shall be accepted and no charges shall be paid until the standard of performance is met. The warranty period will begin upon Acceptance.

29. Warranty

The Contractor warrants for a period of a minimum of 90 days from the date of Acceptance that:
(a) the Product performs according to all specific claims that the Contractor made in its response to the solicitation, (b) the Product is suitable for the ordinary purposes for which such Product is used, (c) the Product is suitable for any special purposes identified in the solicitation or for which the Purchasing Entity has relied on the Contractor's skill or judgment, (d) the Product is designed and manufactured in a commercially reasonable manner, and (e) the Product is free of defects. Upon breach of the warranty, the Contractor will repair or replace (at no charge to the Purchasing Entity) the Product whose nonconformance is discovered and made known to the Contractor. If the repaired and/or replaced Product proves to be inadequate, or fails of its essential purpose, the Contractor will refund the full amount of any payments that have been made. The rights and

remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation, actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys⁷ fees and costs.

30. System Failure or Damage

In the event of system failure or damage caused by the Contractor or its Product, the Contractor agrees to use its best efforts to restore or assist in restoring the system to operational capacity.

31. Title of Product

Upon Acceptance by the Purchasing Entity, Contractor shall convey to Purchasing Entity title to the Product free and clear of all liens, encumbrances, or other security interests. Transfer of title to the Product shall include an irrevocable and perpetual license to use any Embedded Software in the Product. If Purchasing Entity subsequently transfers title of the Product to another entity, Purchasing Entity shall have the right to transfer the license to use the Embedded Software with the transfer of Product title. A subsequent transfer of this software license shall be at no additional cost or charge to either Purchasing Entity or Purchasing Entity's transferee.

32. Waiver of Breach

Failure of the Lead State, Participating Entity, or Purchasing Entity to declare a default or enforce any rights and remedies shall not operate as a waiver under this Master Agreement or Participating Addendum. Any waiver by the Lead State, Participating Entity, or Purchasing Entity must be in writing. Waiver by the Lead State or Participating Entity of any default, right or remedy under this Master Agreement or Participating Addendum, or by Purchasing Entity with respect to any Purchase Order, or breach of any terms or requirements of this Master Agreement, a Participating Addendum, or Purchase Order shall not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, Participating Addendum, or Purchase Order.

33. Assignment of Antitrust Rights

Contractor irrevocably assigns to a Participating Entity any claim for relief or cause of action which the Contractor now has or which may accrue to the Contractor in the future by reason of any violation of state or federal antitrust laws (15 U.S.C. § 1-15 or a Participating Entity's state antitrust provisions), as now in effect and as may be amended from time to time, in connection with any goods or services provided to the Contractor for the purpose of carrying out the Contractor's obligations under this Master Agreement or Participating Addendum, including, at a Participating Entity's option, the right to control any such litigation on such claim for relief or cause of action.

34. Debarment

The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. This certification represents a recurring certification made at the time any Order is placed under this Master Agreement. If the Contractor cannot certify this statement, attach a written explanation for review by the Lead State.

35. Governing Law and Venue

- a. The procurement, evaluation, and award of the Master Agreement shall be governed by and construed in accordance with the laws of the Lead State sponsoring and administering the procurement. The construction and effect of the Master Agreement after award shall be governed by the law of the state serving as Lead State (in most cases also the Lead State). The construction and effect of any Participating Addendum or Order against the Master Agreement shall be governed by and construed in accordance with the laws of the Participating Entity's or Purchasing Entity's State.
- b. Unless otherwise specified in the RFP, the venue for any protest, claim, dispute or action relating to the procurement, evaluation, and award is in the Lead State. Venue for any claim, dispute or action concerning the terms of the Master Agreement shall be in the state serving as Lead State. Venue for any claim, dispute, or action concerning any Order placed against the Master Agreement or the effect of a Participating Addendum shall be in the Purchasing Entity's State.
- c. If a claim is brought in a federal forum, then it must be brought and adjudicated solely and exclusively within the United States District Court for (in decreasing order of priority): the Lead State for claims relating to the procurement, evaluation, award, or contract performance or administration if the Lead State is a party; the Participating State if a named party; the Participating Entity state if a named party; or the Purchasing Entity state if a named party.

WSCA-NASPO eMarket Center

- a. In July 2011, WSCA-NASPO entered into a multi-year agreement with SciQuest, Inc. whereby SciQuest will provide certain electronic catalog hosting and management services to enable eligible WSCA-NASPO entity's customers to access a central online website to view and/or shop the goods and services available from existing WSCA-NASPO Cooperative Contracts. The central online website is referred to as the WSCA-NASPO eMarket Center Contractor shall either upload a hosted catalog into the eMarket Center or integrate a punchout site with the eMarket Center.
- b. Supplier's Interface with the eMarket Center. There is no cost charged by SciQuest to the Contractor for loading a hosted catalog or integrating a punchout site.
- c. At a minimum, the Contractor agrees to the following:
 - (1) Implementation Timeline: WSCA-NASPO eMarket Center Site Admin shall provide a written request to the Contractor to begin enablement process. The Contractor shall have fifteen (15) days from receipt of written request to work with WSCA-NASPO and SciQuest to set up an enablement schedule, at which time SciQuest's technical documentation shall be provided to the Contractor. The schedule will include future calls and milestone dates related to test and go live dates. The contractor shall have a total of Ninety (90) days to deliver either a (1) hosted catalog or (2) punch-out catalog, from date of receipt of written request.

- (2) WSCA-NASPO and SciQuest will work with the Contractor, to decide which of the catalog structures (either hosted or punch-out as further described below) shall be provided by the Contractor. Whether hosted or punch-out, the catalog must be strictly limited to the Contractor's awarded contract offering (e.g. products and/or services not authorized through the resulting cooperative contract should not be viewable by WSCA-NASPO Participating Entity users).
 - (a) Hosted Catalog. By providing a hosted catalog, the Contractor is providing a list of its awarded products/services and pricing in an electronic data file in a format acceptable to SciQuest, such as Tab Delimited Text files. In this scenario, the Contractor must submit updated electronic data within five days of approval from the Lead State of product updates to the eMarket Center for the Lead State's approval to maintain the most up-to-date version of its product/service offering under the cooperative contract in the eMarket Center.
 - (b) Punch-Out Catalog. By providing a punch-out catalog, the Contractor is providing its own online catalog, which must be capable of being integrated with the eMarket Center as a. Standard punch-in via Commerce eXtensible Markup Language (cXML). In this scenario, the Contractor shall validate that its online catalog is up-to-date by providing a written update as needed, to the Lead State stating they have audited the offered products/services and pricing listed on its online catalog. The site must also return detailed UNSPSC codes (as outlined in line 3) for each line item. Contractor also agrees to provide e-Quote functionality to facilitate volume discounts.
- d. Revising Pricing and Product Offerings: Any revisions (whether an increase or decrease) to pricing or product/service offerings (new products, altered SKUs, etc.) must be preapproved by the Lead State and shall be subject to any other applicable restrictions with respect to the frequency or amount of such revisions. However, no cooperative contract enabled in the eMarket Center may include price changes on a more frequent basis than once per month. The following conditions apply with respect to hosted catalogs:
 - (1) Updated pricing files are required by the 1st of the month and shall go into effect in the eMarket Center on the 1st day of the following month (i.e. file received on 1/01/13 would be effective in the eMarket Center on 2/01/13). Files received after the 1st of the month may be delayed up to a month (i.e. file received on 11/06/09 would be effect in the eMarket Center on 1/01/10).
 - (2) Lead State-approved price changes are not effective until implemented within the eMarket Center. Errors in the Contractor's submitted pricing files will delay the implementation of the price changes in eMarket Center.
- e. Supplier Network Requirements: Contractor shall join the SciQuest Supplier Network (SQSN) and shall use the SciQuest's Supplier Portal to import the Contractor's catalog and pricing, into the SciQuest system, and view reports on catalog spend and product/pricing freshness. The Contractor can receive orders through electronic delivery (cXML) or through low-tech options such as fax. More information about the SQSN can

- be found at: www.sciquest.com or call the SciQuest Supplier Network Services team at 800-233-1121.
- f. Minimum Requirements: Whether the Contractor is providing a hosted catalog or a punch-out catalog, the Contractor agrees to meet the following requirements:
 - Catalog must contain the most current pricing, including all applicable administrative fees and/or discounts, as well as the most up-to-date product/service offering the Contractor is authorized to provide in accordance with the cooperative contract; and
 - (2) The accuracy of the catalog must be maintained by Contractor throughout the duration of the cooperative contract between the Contractor and the Contract Administrator; and
 - (3) The Catalog must include a Lead State contract identification number; and
 - (4) The Catalog must include detailed product line item descriptions; and
 - (5) The Catalog must include pictures when possible; and
 - (6) The Catalog must include any additional WSCA-NASPO and Participating Addendum requirements. Although suppliers in the SQSN normally submit one (1) catalog, it is possible to have multiple contracts applicable to different WSCA-NASPO Participating Entities. For example, a supplier may have different pricing for state government agencies and Board of Regents institutions. Suppliers have the ability and responsibility to submit separate contract pricing for the same catalog if applicable. The system will deliver the appropriate contract pricing to the user viewing the catalog.
- g. Order Acceptance Requirements: Contractor must be able to accept Purchase Orders via fax or cXML. The Contractor shall provide positive confirmation via phone or email within 24 hours of the Contractor's receipt of the Purchase Order. If the Purchasing Order is received after 3pm EST on the day before a weekend or holiday, the Contractor must provide positive confirmation via phone or email on the next business day.
- h. UNSPSC Requirements: Contractor shall support use of the United Nations Standard Product and Services Code (UNSPSC). UNSPSC versions that must be adhered to are driven by SciQuest for the suppliers and are upgraded every year. WSCA-NASPO reserves the right to migrate to future versions of the UNSPSC and the Contractor shall be required to support the migration effort. All line items, goods or services provided under the resulting statewide contract must be associated to a UNSPSC code. All line items must be identified at the most detailed UNSPSC level indicated by segment, family, class and commodity. More information about the UNSPSC is available at: http://www.unspsc.com and http://www.unspsc.com/FAQs.asp#howdoesunspscwork.
- Applicability: Contractor agrees that WSCA-NASPO controls which contracts appear in the eMarket Center and that WSCA-NASPO may elect at any time to remove any supplier's offering from the eMarket Center.

- j. The Lead State reserves the right to approve the pricing on the eMarket Center. This catalog review right is solely for the benefit of the Lead State and Participating Entities, and the review and approval shall not waive the requirement that products and services be offered at prices (and approved fees) required by the Master Agreement.
- k. Several WSCA-NASPO Participating Entities currently maintain separate SciQuest eMarketplaces, these Participating Entities do enable certain WSCA-NASPO Cooperative Contracts. In the event one of these entities elects to use this WSCA-NASPO Cooperative Contract (available through the eMarket Center) but publish to their own eMarketplace, the Contractor agrees to work in good faith with the entity and WSCA-NASPO to implement the catalog. WSCA-NASPO does not anticipate that this will require substantial additional efforts by the Contractor; however, the supplier agrees to take commercially reasonable efforts to enable such separate SciQuest catalogs.

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed and intend to be legally bound thereby.

bound thereby.	
Independent Contractor Approval:	
2 NM	Senior Vice President & General Manager
Independent Contractor's Signature Date	Independent's Contractor's Title
State of Nevada (Lead State) Approval:	
Thing Smith 12.8-14 Greg Smith Date	CPO, NV State Purchasing Administrator
Approved as to form by:	
Jeffy Dellen	On 7 Dec 14
Nevada Deputy Attorney General for Attorney General	(Date)

Attachment BB

Negotiated Items

- Additional Cost for hard drive removal and surrender must be disclosed to the Customer prior to the negotiation and signing of a lease or rental agreement.
- Models added to a segment within an awarded Group must match or exceed the minimum discount proposed in the awarded Group.
- Contractor is to negotiate SLA with each Participating Entity at time of initiating the Participating Addendum. Attachment O of RFP 3091 (Attachment AA) is meant to be a model Service Level Agreement only.
- 4. Attachment CC Contractors Response:
 - Exceptions E1 through E5 noted on Attachment B were not acceptable by The State and WSCA-NASPO.

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed and intend to be legally bound thereby.

Independent Contractor's Signature

Senior Vice President & General Manager
Independent Contractor's Signature

Date

State of Nevada (Lead State) Approval:

CPO, NV State Purchasing Administrator
Date

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1. <u>Scope</u>: This addendum covers the Copiers, Printers & Related Devices 14-19 lead by the State of Nevada for use by state agencies and other entities located in the Participating **State/Entity** authorized by that state's statutes to utilize **state/entity** contracts with the prior approval of the state's chief procurement official.

The State of Connecticut will utilize the following categories of this award:

Group B – Production Copiers

Group C – Wide Format Copiers

Group F – Scanners (excluding flatbed type)

- 2. <u>Participation:</u> Use of specific WSCA-NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use **state/entity** contracts are subject to the prior approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
- 3. Participating State Modifications or Additions to Master Agreement:
 - a) The State of Connecticut will authorize its Client Agencies to procure equipment and/or services using the following options:
 - Purchase
 - Non-Cancelable Rentals Service / Supplies
 - Cost-Per Copy on maintenance for State owned equipment
 - b) The State of Connecticut encourages small business procurement whenever possible. The State of Connecticut will request from Contractor a list of authorized dealers who are Connecticut DAS – certified small (SBE), minority (MBE) business for Client Agencies to procure from using this Contract. Further information about the Connecticut Supplier Diversity Program can be found at the following link: http://das.ct.gov/crl.aspx?page=34
 - c) All State of Connecticut Client Agency purchases that are less than \$1,000 shall be made using the State of Connecticut Purchasing Card (MasterCard). Exceptions to this policy would be for purchases that must be approved using the Core 10 process, Contractors who do not accept credit cards and purchases to restock inventories carried in the Core-CT inventory module. Contractor shall be equipped to receive purchase orders against this

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Contract using the MasterCard. The Contractor shall be responsible for the credit card user-handling fee associated with credit card purchases. The Contractor shall charge the State's MasterCard only upon delivery of goods or rendering Services. The Contractor shall capture and provide their merchant bank, Level 3 reporting at the line item level for all orders placed using the MasterCard. Questions regarding the MasterCard Program should be directed to Ms. Kerry DiMatteo, Procurement Card Program Administrator at 860 713-5072 or Kerry.dimatteo@ct.gov.

- d) Payment Terms and Billing: Payments shall be made only after the Client Agency receives and accepts the Goods or Services and after it receives a properly completed invoice. Payment for all accepted Goods or Services shall be due within forty five (45) days after acceptance of the Goods or Services, or thirty (30) days if the Contractor is a certified small Contractor or minority business enterprise as defined in Conn. Gen. Stat. §4a-60g. Contractor shall submit an invoice to the Client Agency for the Performance. The invoice shall include detailed information for Goods or Services, delivered and performed, as applicable, and accepted. Any late payment charges shall be calculated in accordance with the Connecticut General Statutes.
- e) Contractor shall adhere to established security and/or property entrance policies and procedures established for each requesting State of Connecticut Client Agency. It is the responsibility of each Contractor to understand and adhere to those policies and procedures prior to any attempt to enter the premises.
- f) Per State of Connecticut General Statute number 4a-67c: equipment and appliances offered under this Contract shall meet or exceed the federal energy conservation standards set forth in the Energy Policy and Conversation Act, 42 USC 6295, any federal regulations adopted thereunder, and shall meet or exceed the federal Energy Star standards established by the United States Environmental Protection Agency and the U.S. Department of Energy.
- g) Equipment Relocation: Contractor shall relocate Equipment as requested by the Client Agency at no additional cost to the Client Agency provided such relocation is within the same building. Relocation within the same building shall be as if it is an initial installation with all required services performed at no additional cost to the Client Agency.

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- h) Usage/Spend Reports: Contractor must submit reports on a quarterly basis to the State of Connecticut contact person listed above. Reports must include:
 - Client Agency/Organization
 - Site Street Address
 - Site City
 - Location (Client Agency Unit /Department)
 - Client Contact (name and telephone number and e-mail if available)
 - Install Date (of the Equipment)
 - Rental Term, 36 or 48 months
 - Upgrade (Equipment replacement) Date
 - Brand/Model
 - Equipment Serial Number
 - Equipment ID
 - (Billing) Reconciliation (period)
 - Equipment Category (e.g. 13-22 page per minute (ppm) black and white (b/w)).
 - B/W Monthly Average
 - Color Monthly Average
- i) With respect to 3.7.4 of the Master Agreement, Contractor can provide Customer with specific options to enhance data security besides the 3-pass overwrite that will be provided by Contractor at no additional charge as required under 3.7.4.3. Some of these options are at an additional cost, including hard drive removal under Section 5.4.6 of the Master Agreement. Customer is responsible for choosing what, if any, options it wants Contractor to provide beyond the included end-of-term 3-pass overwrite, including whatever erasure standards may be required by applicable law.
- j) The notification requirements of Section 5.4.7.2 of the Master Agreement, "Special Promotions," shall apply exclusively to Contractor in the event Contractor provides special promotion or pricing as a supplement to the applicable Attachment I Price Schedule.
- k) After Section 11.4.2.1.B. of the Master Agreement, "Software Warranty," the following Section 11.4.2.1.C will be added:
 - C. The provisions under Section 11.4.2.1.B. apply solely to Embedded Software required for the normal operation of the hardware. To the extent Contractor offers a software product as a separate line item, the warranty coverage for such software, if any, shall be governed by the warranty terms provided by the developer furnishing such software.

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- I) Under Section 11.4.2.3 of the Master Agreement, "Infringement Indemnity," and Section 14.b. of Attachment D to the Master Agreement (WSCA-NASPO Master Agreement Terms and Conditions), "Indemnification-Intellectual Property," Contractor's indemnification obligations for infringement apply exclusively with respect to a claimant's United States Intellectual Property rights and Canon or Oce brand manufactured equipment furnished hereunder.
- 4. Leases: Leasing of any equipment is not allowed under this Participating Addendum.
- 5. <u>Primary Contacts</u>: The primary contact individuals for this participating addendum are as follows (or their named successors):

Contractor

Name	Canon USA, Mike Hurley, Supervisor, Contract Admin	
Address	1 Canon Park, Melville, NY 11747	
Telephone	631-330-3613	
Fax	631-330-5459	
E-mail	mhurley@cusa.canon.com	

Participating Entity

Name	Janet DelGreco Olson
Address	165 Capitol Avenue, 5th Floor S., Hartford CT 06106
Telephone	860 713-5079
Fax	860 713-2961
E-mail	<u>Janet.delgreco@ct.gov</u>

6. <u>Authorized Dealers:</u>

All Canon U.S.A., Inc. dealers and resellers authorized in the State of Connecticut, as shown on the dedicated **Canon U.S.A.**, **Inc.** (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO Master Price Agreement. Canon U.S.A., Inc. dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.

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7. Purchase Order Instructions:

All orders should contain the following (1) Mandatory Language "PO is subject to WSCA-NASPO Contract # 3091 (2) Your Name, Address, Contact, & Phone-Number (3) Purchase order amount. Please channel your PO through one of our authorized resellers so they can arrange for proper ordering and installation of your unit.

8. Price Agreement Number:

All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: **14PSX0125** and the Lead State price agreement number: 3091.

9. Service Level Agreement ("SLA"):

The SLA attached as Exhibit A to this Participating Addendum shall apply to Services provided by the authorized dealers under this Addendum.

10. Individual Customer:

Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Except to the extent modified by a Participating Addendum, each agency and political subdivision will be responsible to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

This Participating Addendum and the Master Agreement number 3091 (administered by the State of Nevada) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, or contrary to the terms and conditions of this Addendum and the Master Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Master Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The

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terms and conditions of this Addendum and the Master Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

11. The parties agree that the following provisions (Participating Addendum) shall apply to any action, purchase or purchase order issued by the State of Connecticut or any of its participating entities.

Definitions: The following definitions apply to this Participating Addendum

- a) Claims: All actions, suits, claims, demands, investigations and proceedings of any kind, open, pending or threatened, whether mature, unmatured, contingent, known or unknown, at law or in equity, in any forum.
- b) Confidential Information: Any name, number or other information that may be used, alone or in conjunction with any other information, to identify a specific individual including, but not limited to, such individual's name, date of birth, mother's maiden name, motor vehicle operator's license number, Social Security number, employee identification number, employer or taxpayer identification number, alien registration number, government passport number, health insurance identification number, demand deposit account number, savings account number, credit card number, debit card number or unique biometric data such as fingerprint, voice print, retina or iris image, or other unique physical representation. Without limiting the foregoing, Confidential Information shall also include any information that the Department classifies as "confidential" or "restricted." Confidential Information shall not include information that may be lawfully obtained from publicly available sources or from federal, state, or local government records which are lawfully made available to the general public.
- c) Confidential Information Breach: This shall mean, generally, an instance where an unauthorized person or entity accesses Confidential Information in any manner, including but not limited to the following occurrences: (1) any Confidential Information that is not encrypted or protected is misplaced, lost, stolen or in any way compromised; (2) one or more third parties have had access to or taken control or possession of any Confidential Information that is not encrypted or protected without prior written authorization from the State; (3) the unauthorized acquisition of encrypted or protected Confidential Information

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together with the confidential process or key that is capable of compromising the integrity of the Confidential Information; or (4) if there is a substantial risk of identity theft or fraud to the client, the Contractor, the Department or State.

- d) Contract: Copiers, Printers and Related Devices, Contract Award Number 3091 and this Participating Addendum
- e) Contractor: A person or entity who executes the Contract.
- f) Contractor Parties: A Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom the Contractor is in privity of oral or written contract and the Contractor intends for such other person or entity to Perform under the Contract in any capacity.

Whistleblowing. This Contract may be subject to the provisions of Section 4-61dd of the Connecticut General Statutes. In accordance with this statute, if an officer, employee or appointing authority of the Contractor takes or threatens to take any personnel action against any employee of the Contractor in retaliation for such employee's disclosure of information to any employee of the contracting state or quasi-public agency or the Auditors of Public Accounts or the Attorney General under the provisions of subsection (a) of such statute, the Contractor shall be liable for a civil penalty of not more than five thousand dollars for each offense, up to a maximum of twenty per cent of the value of this Contract. Each violation shall be a separate and distinct offense and in the case of a continuing violation, each calendar day's continuance of the violation shall be deemed to be a separate and distinct offense. The State may request that the Attorney General bring a civil action in the Superior Court for the Judicial District of Hartford to seek imposition and recovery of such civil penalty. In accordance with subsection (f) of such statute, each large state contractor, as defined in the statute, shall post a notice of the provisions of the statute relating to large state contractors in a conspicuous place which is readily available for viewing by the employees of the Contractor.

Forum and Choice of Law. The parties deem the Contract to have been made in the City of Hartford, State of Connecticut. Both parties agree that it is fair and reasonable for the validity and construction of the Contract to be, and it shall be, governed by the laws and court decisions of the

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State of Connecticut, without giving effect to its principles of conflicts of laws. To the extent that any immunities provided by Federal law or the laws of the State of Connecticut do not bar an action against the State, and to the extent that these courts are courts of competent jurisdiction, for the purpose of venue, the complaint shall be made returnable to the Judicial District of Hartford only or shall be brought in the United States District Court for the District of Connecticut only, and shall not be transferred to any other court, provided, however, that nothing here constitutes a waiver or compromise of the sovereign immunity of the State of Connecticut. The Contractor waives any objection which it may now have or will have to the laying of venue of any Claims in any forum and further irrevocably submits to such jurisdiction in any suit, action or proceeding.

Sovereign Immunity. The parties acknowledge and agree that nothing in the solicitation or the Contract shall be construed as a modification, compromise or waiver by the State of any rights or defenses of any immunities provided by Federal law or the laws of the State of Connecticut to the State or any of its officers and employees, which they may have had, now have or will have with respect to all matters arising out of the Contract. To the extent that this section conflicts with any other section, this section shall govern.

Summary of State Ethics Laws. Pursuant to the requirements of section 1-101qq of the Connecticut General Statutes, the summary of State ethics laws developed by the State Ethics Commission pursuant to section 1-81b of the Connecticut General Statutes is incorporated by reference into and made a part of the Contract as if the summary had been fully set forth in the Contract.

<u>Campaign Contribution Restriction.</u> For all State contracts, defined in Conn. Gen. Stat. §9-612(g)(1) as having a value in a calendar year of \$50,000 or more, or a combination or series of such agreements or contracts having a value of \$100,000 or more, the authorized signatory to this Contract expressly acknowledges receipt of the State Elections Enforcement Commission's notice advising state contractors of state campaign contribution and solicitation prohibitions, and will inform its principals of the contents of the notice, as set forth in "Notice to Executive Branch State Contractors and Prospective State Contractors of Campaign Contribution and Solicitation Limitations," attached to this Participating Addendum.

5. **Executive Orders.** This Contract is subject to the provisions of Executive Order No. Three of Governor Thomas J. Meskill, promulgated June 16, 1971, concerning labor employment practices, Executive Order No. Seventeen of Governor Thomas J. Meskill, promulgated February 15, 1973, concerning the listing of employment openings and Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999, concerning violence in the

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workplace, all of which are incorporated into and are made a part of the Contract as if they had been fully set forth in it. The Contract may also be subject to Executive Order No. 14 of Governor M. Jodi Rell, promulgated April 17, 2006, concerning procurement of cleaning products and services and to Executive Order No. 49 of Governor Dannel P. Malloy, promulgated May 22, 2015, mandating disclosure of certain gifts to public employees and contributions to certain candidates for office. If Executive Order 14 and/or Executive Order 49 are applicable, they are deemed to be incorporated into and are made a part of the Contract as if they had been fully set forth in it. At the Contractor's request, the Client Agency or DAS shall provide a copy of these orders to the Contractor.

Nondiscrimination.

- (a) For purposes of this Section, the following terms are defined as follows:
 - i. "Commission" means the Commission on Human Rights and Opportunities;
 - ii. "Contract" and "contract" include any extension or modification of the Contract or contract;
 - iii. "Contractor" and "contractor" include any successors or assigns of the Contractor or contractor:
 - iv. "Gender identity or expression" means a person's gender-related identity, appearance or behavior, whether or not that gender-related identity, appearance or behavior is different from that traditionally associated with the person's physiology or assigned sex at birth, which gender-related identity can be shown by providing evidence including, but not limited to, medical history, care or treatment of the gender-related identity, consistent and uniform assertion of the gender-related identity or any other evidence that the gender-related identity is sincerely held, part of a person's core identity or not being asserted for an improper purpose;
 - v. "good faith" means that degree of diligence which a reasonable person would exercise in the performance of legal duties and obligations;
 - vi. "good faith efforts" shall include, but not be limited to, those reasonable initial efforts necessary to comply with statutory or regulatory requirements and additional or substituted efforts when it is determined that such initial efforts will not be sufficient to comply with such requirements;
 - vii. "marital status" means being single, married as recognized by the state of Connecticut, widowed, separated or divorced;
 - viii. "mental disability" means one or more mental disorders, as defined in the most recent edition of the American Psychiatric Association's "Diagnostic and Statistical

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Manual of Mental Disorders", or a record of or regarding a person as having one or more such disorders;

- ix. "minority business enterprise" means any small contractor or supplier of materials fifty-one percent or more of the capital stock, if any, or assets of which is owned by a person or persons: (1) who are active in the daily affairs of the enterprise, (2) who have the power to direct the management and policies of the enterprise, and (3) who are members of a minority, as such term is defined in subsection (a) of Connecticut General Statutes § 32-9n; and
- x. "public works contract" means any agreement between any individual, firm or corporation and the State or any political subdivision of the State other than a municipality for construction, rehabilitation, conversion, extension, demolition or repair of a public building, highway or other changes or improvements in real property, or which is financed in whole or in part by the State, including, but not limited to, matching expenditures, grants, loans, insurance or guarantees.

For purposes of this Section, the terms "Contract" and "contract" do not include a contract where each contractor is (1) a political subdivision of the state, including, but not limited to, a municipality, (2) a quasi-public agency, as defined in Conn. Gen. Stat. Section 1-120, (3) any other state, including but not limited to any federally recognized Indian tribal governments, as defined in Conn. Gen. Stat. Section 1-267, (4) the federal government, (5) a foreign government, or (6) an agency of a subdivision, agency, state or government described in the immediately preceding enumerated items (1), (2), (3), (4) or (5).

(b) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by such Contractor that such disability prevents performance of the work involved, in any manner prohibited by the laws of the United States or of the State of Connecticut; and the Contractor further agrees to take affirmative action to insure that applicants with job-related qualifications are employed and that employees are treated when employed without regard to their race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by the Contractor that such disability prevents performance of the work involved; (2) the Contractor agrees, in all

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solicitations or advertisements for employees placed by or on behalf of the Contractor, to state that it is an "affirmative action-equal opportunity employer" in accordance with regulations adopted by the Commission; (3) the Contractor agrees to provide each labor union or representative of workers with which the Contractor has a collective bargaining Agreement or other contract or understanding and each vendor with which the Contractor has a contract or understanding, a notice to be provided by the Commission, advising the labor union or workers' representative of the Contractor's commitments under this section and to post copies of the notice in conspicuous places available to employees and applicants for employment; (4) the Contractor agrees to comply with each provision of this Section and Connecticut General Statutes §§ 46a-68e and 46a-68f and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes §§ 46a-56, 46a-68e and 46a-68f; and (5) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor as relate to the provisions of this Section and Connecticut General Statutes § 46a-56. If the contract is a public works contract, the Contractor agrees and warrants that he will make good faith efforts to employ minority business enterprises as subcontractors and suppliers of materials on such public works projects.

- (c) Determination of the Contractor's good faith efforts shall include, but shall not be limited to, the following factors: The Contractor's employment and subcontracting policies, patterns and practices; affirmative advertising, recruitment and training; technical assistance activities and such other reasonable activities or efforts as the Commission may prescribe that are designed to ensure the participation of minority business enterprises in public works projects.
- (d) The Contractor shall develop and maintain adequate documentation, in a manner prescribed by the Commission, of its good faith efforts.
- (e) The Contractor shall include the provisions of subsection (b) of this Section in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes §46a-56; provided if such Contractor becomes

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involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.

- (f) The Contractor agrees to comply with the regulations referred to in this Section as they exist on the date of this Contract and as they may be adopted or amended from time to time during the term of this Contract and any amendments thereto.
- (g) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of sexual orientation, in any manner prohibited by the laws of the United States or the State of Connecticut, and that employees are treated when employed without regard to their sexual orientation; (2) the Contractor agrees to provide each labor union or representative of workers with which such Contractor has a collective bargaining Agreement or other contract or understanding and each vendor with which such Contractor has a contract or understanding, a notice to be provided by the Commission on Human Rights and Opportunities advising the labor union or workers' representative of the Contractor's commitments under this section, and to post copies of the notice in conspicuous places available to employees and applicants for employment; (3) the Contractor agrees to comply with each provision of this section and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes § 46a-56; and (4) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor which relate to the provisions of this Section and Connecticut General Statutes § 46a-56.
- (h) The Contractor shall include the provisions of the foregoing paragraph in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes § 46a-56; provided, if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of

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Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.

Indemnification.

- (a) The Contractor shall indemnify, defend and hold harmless the State and its officers, representatives, agents, servants, employees, successors and assigns from and against any and all (1) Claims arising, directly or indirectly, in connection with the Contract, including the acts of commission or omission (collectively, the "Acts") of the Contractor or Contractor Parties; and (2) liabilities, damages, losses, costs and expenses, including but not limited to, attorneys' and other professionals' fees, arising, directly or indirectly, in connection with Claims, Acts or the Contract. The Contractor shall use counsel reasonably acceptable to the State in carrying out its obligations under this section. The Contractor's obligations under this section to indemnify, defend and hold harmless against Claims includes Claims concerning confidentiality of any part of or all of the Contractor's bid, proposal or any Records, any intellectual property rights, other proprietary rights of any person or entity, copyrighted or uncopyrighted compositions, secret processes, patented or unpatented inventions, articles or appliances furnished or used in the performance.
- (b) The Contractor shall not be responsible for indemnifying or holding the State harmless from any liability arising due to the negligence of the State or any other person or entity acting under the direct control or supervision of the State.
- (c) The Contractor shall reimburse the State for any and all damages to the real or personal property of the State caused by the Acts of the Contractor or any Contractor Parties. The State shall give the Contractor reasonable notice of any such Claims.
- (d) The Contractor's duties under this section shall remain fully in effect and binding in accordance with the terms and conditions of the Contract, without being lessened or compromised in any way, even where the Contractor is alleged or is found to have merely contributed in part to the Acts giving rise to the Claims and/or where the State is alleged or is found to have contributed to the Acts giving rise to the Claims.
- (e) The Contractor shall carry and maintain at all times during the term of the Contract, and during the time that any provisions survive the term of the Contract, sufficient general liability insurance to satisfy its obligations under this Contract. The Contractor shall name the State as an additional insured on the policy and shall provide a copy of the policy to the Agency prior to the effective date of the Contract. The Contractor shall not begin performance until the

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delivery of the policy to the Agency. The Agency shall be entitled to recover under the insurance policy even if a body of competent jurisdiction determines that the Agency or the State is contributorily negligent.

- (f) The rights provided in this section for the benefit of the State shall encompass the recovery of attorneys' and other professionals' fees expended in pursuing a Claim against a third party.
- (g) This section shall survive the Termination of the Contract and shall not be limited by reason of any insurance coverage.

Tangible Personal Property.

- (a) The Contractor on its behalf and, on behalf of its Affiliates, as defined below, shall comply with the provisions of Conn. Gen. Stat. §12-411b, as follows:
 - (1) For the term of the Contract, the Contractor and its Affiliates shall collect and remit to the State of Connecticut, Department of Revenue Services, any Connecticut use tax due under the provisions of Chapter 219 of the Connecticut General Statutes for items of tangible personal property sold by the Contractor or by any of its Affiliates in the same manner as if the Contractor and such Affiliates were engaged in the business of selling tangible personal property for use in Connecticut and had sufficient nexus under the provisions of Chapter 219 to be required to collect Connecticut use tax;
 - (2) A customer's payment of a use tax to the Contractor or its Affiliates relieves the customer of liability for the use tax;
 - (3) The Contractor and its Affiliates shall remit all use taxes they collect from customers on or before the due date specified in the Contract, which may not be later than the last day of the month next succeeding the end of a calendar quarter or other tax collection period during which the tax was collected;
 - (4) The Contractor and its Affiliates are not liable for use tax billed by them but not paid to them by a customer; and
 - (5) Any Contractor or Affiliate who fails to remit use taxes collected on behalf of its customers by the due date specified in the Contract shall be subject to the interest and penalties provided for persons required to collect sales tax under chapter 219 of the general statutes.

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- (b) For purposes of this section of the Contract, the word "Affiliate" means any person, as defined in section 12-1 of the general statutes that controls is controlled by, or is under common control with another person. A person controls another person if the person owns, directly or indirectly, more than ten per cent of the voting securities of the other person. The word "voting security" means a security that confers upon the holder the right to vote for the election of members of the board of directors or similar governing body of the business, or that is convertible into, or entitles the holder to receive, upon its exercise, a security that confers such a right to vote. "Voting security" includes a general partnership interest.
- (c) The Contractor represents and warrants that each of its Affiliates has vested in the Contractor plenary authority to so bind the Affiliates in any agreement with the State of Connecticut. The Contractor on its own behalf and on behalf of its Affiliates shall also provide, no later than 30 days after receiving a request by the State's contracting authority, such information as the State may require to ensure, in the State's sole determination, compliance with the provisions of Chapter 219 of the Connecticut General Statutes, including, but not limited to, §12-411b.

Audit and Inspection of Plants, Places of Business and Records.

- (a) The State and its agents, including, but not limited to, the Connecticut Auditors of Public Accounts, Attorney General and State's Attorney and their respective agents, may, at reasonable hours, inspect and examine all of the parts of the Contractor's and Contractor Parties' plants and places of business which, in any way, are related to, or involved in, the performance of this Contract.
- (b) The Contractor shall maintain, and shall require each of the Contractor Parties to maintain, accurate and complete Records. The Contractor shall make all of its and the Contractor Parties' Records available at all reasonable hours for audit and inspection by the State and its agents.
- (c) The State shall make all requests for any audit or inspection in writing and shall provide the Contractor with at least twenty-four (24) hours' notice prior to the requested audit and inspection date. If the State suspects fraud or other abuse, or in the event of an emergency, the State is not obligated to provide any prior notice.
- (d) All audits and inspections shall be at the State's expense.

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- (e) The Contractor shall keep and preserve or cause to be kept and preserved all of its and Contractor Parties' Records until three (3) years after the latter of (i) final payment under this Agreement, or (ii) the expiration or earlier termination of this Agreement, as the same may be modified for any reason. The State may request an audit or inspection at any time during this period. If any Claim or audit is started before the expiration of this period, the Contractor shall retain or cause to be retained all Records until all Claims or audit findings have been resolved.
- (f) The Contractor shall cooperate fully with the State and its agents in connection with an audit or inspection. Following any audit or inspection, the State may conduct and the Contractor shall cooperate with an exit conference.
- (g) The Contractor shall incorporate this entire Section verbatim into any contract or other agreement that it enters into with any Contractor Party.

Protection of Confidential Information.

- (a) Contractor and Contractor Parties, at their own expense, have a duty to and shall protect from a Confidential Information Breach any and all Confidential Information which they come to possess or control, wherever and however stored or maintained, in a commercially reasonable manner in accordance with current industry standards.
- Each Contractor or Contractor Party shall develop, implement and maintain a comprehensive data security program for the protection of Confidential Information. The safeguards contained in such program shall be consistent with and comply with the safeguards for protection of Confidential Information, and information of a similar character, as set forth in all applicable federal and state law and written policy of the Department or State concerning the confidentiality of Confidential Information. Such data-security program shall include, but not be limited to, the following:
 - (1) A security policy for employees related to the storage, access and transportation of data containing Confidential Information;
 - (2) Reasonable restrictions on access to records containing Confidential Information, including access to any locked storage where such records are kept;

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- (3) A process for reviewing policies and security measures at least annually;
- (4) Creating secure access controls to Confidential Information, including but not limited to passwords; and
- (5) Encrypting of Confidential Information that is stored on laptops, portable devices or being transmitted electronically.
- The Contractor and Contractor Parties shall notify the Department and the Connecticut Office of the Attorney General as soon as practical, but no later than twenty-four (24) hours, after they become aware of or suspect that any Confidential Information which Contractor or Contractor Parties have come to possess or control has been subject to a Confidential Information Breach. If a Confidential Information Breach has occurred, the Contractor shall, within three (3) business days after the notification, present a credit monitoring and protection plan to the Commissioner of Administrative Services, the Department and the Connecticut Office of the Attorney General, for review and approval. Such credit monitoring or protection plan shall be made available by the Contractor at its own cost and expense to all individuals affected by the Confidential Information Breach. Such credit monitoring or protection plan shall include, but is not limited to reimbursement for the cost of placing and lifting one (1) security freeze per credit file pursuant to Connecticut General Statutes § 36a-701a. Such credit monitoring or protection plans shall be approved by the State in accordance with this Section and shall cover a length of time commensurate with the circumstances of the Confidential Information Breach. The Contractors' costs and expenses for the credit monitoring and protection plan shall not be recoverable from the Department, any State of Connecticut entity or any affected individuals.
- (d) The Contractor shall incorporate the requirements of this Section in all subcontracts requiring each Contractor Party to safeguard Confidential Information in the same manner as provided for in this Section.
- (e) Nothing in this Section shall supersede in any manner Contractor's or Contractor Party's obligations pursuant to HIPAA or the provisions of this Contract concerning the obligations of the Contractor as a Business Associate of the Department.

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Financial Audit for State Grants.

For purposes of this paragraph, the word "Contractor" shall be deemed to mean "nonstate entity," as that term is defined in Section 4-230 of the Connecticut General Statutes. The contractor shall provide for an annual financial audit acceptable to the Department for any expenditure of state-awarded funds made by the contractor. Such audit shall include management letters and audit recommendations. The State Auditors of Public Accounts shall have access to all records and accounts for the fiscal year(s) in which the award was made. The contractor will comply with federal and state single audit standards as applicable.

Lead State Terms that shall not apply to Connecticut.

The parties hereby agree that any provision in the Standard Terms and Conditions of the National Association of State Procurement Officials, the Nevada's Negotiated Terms and Conditions or the Master Agreement between NASPO and West Publishing Corporation and any of its Exhibits, shall not apply to Connecticut or any of the participating entities from Connecticut if the provision violates sovereign immunity or conflicts with this Participating Addendum. Further the parties agree that in any instance where a provision requires the State to indemnify the Contractor or that the parties are bound by binding arbitration that constitutes a violation of sovereign immunity, and therefore is not applicable.

Data Storage Devices.

Neither the Contractor nor Contractor parties shall remove from a Client Agency facility for any time or any reason any hard drives or other data storage devices that are installed in or are in any other way considered to be a part of the Equipment, such as any "plug in" devices (collectively, "Data Storage Devices"). The Contractor shall not remove from a Client Agency facility for any time or any reason the Equipment without first transferring to the Client Agency, and the Client Agency shall accept, all ownership, title, rights and interest of, to and in the Data Storage Devices. The Contractor, if hard drive removal is purchased by Client Agency at an additional cost, shall remove the Data Storage Devices from the Equipment, but only in the presence of a duly authorized agent of the Client Agency and only in accordance with the terms of a written request which the Client Agency shall have previously delivered to the Contractor. Upon removal, the Contractor shall immediately transfer possession of the Data Storage Devices to the duly authorized agent of the Client Agency in accordance with the hard drive removal procedures below. For the purpose of this Section, Contractor parties shall mean a Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom the

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Contractor is in privity of oral or written contract and the Contractor intends for such other person or entity to Perform under the Contract in any capacity.

HARD DRIVE REMOVAL PROCEDURE

Digital copiers which have a hard drive shall not be removed from a state facility before the Contractor uninstalls the hard drive from the digital copier and transfers it to your agency (note that Hard Drive Removal service must be purchased at an additional cost quoted by Contractor).

Overview of Data Storage Device (hard drive) Removal Procedure

- 1. State Agency provides the Contractor with a written request to remove the digital copier.
 - State Agency schedules a date and time for removal of the copier with the Contractor. If you need to reschedule a removal time, you must provide a minimum of twenty four (24) hour notice to the Contractor. The Contractor may charge a rescheduling fee if twenty four (24) hour notice is not provided.
- 2. State Agency identifies the person(s) ("Duly Authorized Agents") from the agency who will secure the hard drive(s) when removed from the digital copier and maintain the required documentation. It is important to have more than one person identified as a Duly Authorized Agent so pickup cancellations and rescheduling are avoided.
- 3. State Agency shall have the Data Storage Device Transfer Receipt (attached) completed with as much information as available.
 - The Contractor will assist with serial numbers, and other identification information. It is required that <u>all</u> hard drives be recorded on the Data Storage Device Transfer Receipt and <u>all</u> information is recorded. The Data Storage Device Transfer Receipt must be signed by both the Contractor and the Duly Authorized Agent. A copy of the signed Data Storage Device Transfer Receipt is to be provided to the Contractor.
- 4. State Agency shall secure the hard drive and the corresponding Data Storage Device Transfer Receipt. The Duly Authorized agent shall maintain all Data Storage Device Transfer Receipts and secure all Data Storage Devices in accordance with The State of Connecticut, Bureau of Enterprise Systems and Technology (BEST) current procedures regarding the storage and destruction of Data Storage Devices".

Encryption of Data Storage Devices

In addition to the removal of the hard drives, the Contract specifies that all digital copiers with hard drives will have encryption software installed at the Advanced Encryption Standard 256 ("AES256").

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DATA STORAGE DEVICE TRANSFER RECEIPT

Agency:			
Authorized Agen	t:		
Agency Address	:		
State Location: (Equipment Location including Bu	ilding Numbers, Floor Location, e	etc.)
Equipment ID#:	Equipment Model #:	Equipment Serial #:	Data Storage Device Serial #:
			6 _
	BIAICA		CDA
_			PIRCE
Data Storage Dev	vice(s) Removal Date:	RATIVE PURC	HASING
		ORGANIZATIO	
Comments:			
			ove has been removed from the
			Agency Authorized Agent prior
to the Equipmen	t being removed from the S	tate location.	
CLIENT AGE	NCY	Co	ONTRACTOR
Authorized	Agent Signature		Contractors Signature
Print	Name		Print Name

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IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State:	Contractor:	
State of Connecticut	Canon U.S.A., Inc.	
Ву:	Ву:	
Name: Carol S. Wilson	Name: Junichi Yoshitake	
Title: Procurement Director	Title: Senior Vice President & GM, BISG	
Date: 12/23/15	Date: 12/16/15	

If you have questions about this Participating Addendum or the participation process, please contact:

WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION

Name	Paul Stembler, Cooperative Development Coordinator	
Telephone	651-206-3858	
E-mail	paul.stembler@wsca-naspo.org	

[Fully executed PDF copy of this document should be emailed to <u>PA@wsca-naspo.org</u> to support documentation of participation and posting in appropriate data bases]



SERVICE LEVEL AGREEMENT (SLA)

1. Client Agency Level SLA

1.1 Purpose

The purpose of this addendum is to define service levels; as well as provide the Client Agency with a defined replacement process for equipment performing below expectations.

1.2 Response Time - Fleet

Contractor agrees to maintain the following service levels defined below as targets:

Group	Performance Criteria	Quarterly Uptime
В		80% or better on all
	Average Uptime Production	production equipment
	Equipment 91ppm or	over the 4 fixed quarterly
	greater (within servicing territory for each dealer)	intervals per year on
		production level
	territory for each dealer)	equipment within Canon's
		Servicing Territory.
C		95% or better over the 4
	Wide Format Devices	fixed quarterly intervals
	PW900	per year, for devices
	CW650	within Servicing
	PW340	Territory.
	CW900	
	PW500	
F	Scanners	N/A
B and C		4 Hours or Less - over 6
		fixed quarterly intervals
	Average On-Site Response	per year, for devices
	Time	within a servicing
		territory. Except exchange
		models if applicable.
B and C	First Time Fix	80% of all service calls or
This time IIX	better	



These service levels will be measured on a quarterly basis between Contractor and the State.

Servicing Territory – 50 miles within an authorized Canon servicing dealer who is trained to maintain Canon devices.

Production Equipment - units with rated speeds 91 pages per min or faster and/or graphic production color units (excludes imageRUNNER color units).

For Group B - Downtime is calculated from the time a service call is placed with Contractor's dispatch department until the time a representative from one of Contractor's authorized servicing dealers completes the repair. Uptime criteria is calculated between 8:30am and 5:00pm, Monday through Friday, excluding New Year's Day, Martin Luther King Jr. Day, Memorial Day, Fourth of July, Labor Day, Thanksgiving Day, the day after Thanksgiving, Christmas Eve and Christmas Day and exceptions outlined below. Uptime requirements will not include preventative maintenance service calls, calls which could have been prevented by key operator functions outlined in unit's operation manual, calls created by user mishandling, units which are running outside the manufacturer's optimum performance volume, or units which need to be over-hauled as a result of reaching useful life, in the opinion of Dealer's Service department.

Loaner Unit/Backup Production – If any unit in Groups B is inoperable for a period in excess of seventy two (72) hours, Contractor shall provide the Client Agency with either:

- i) A loaner unit of similar speed and capabilities until such time as the unit(s) covered by this agreement are operable, or
- ii) Provide the Client Agency with off-site manned production capabilities to accomplish the work of the unit that is inoperable at the sole cost of the Contractor. Such costs shall be limited to cost of production (service and supplies), equipment, labor, power, transportation of jobs to and from the off-site production facility and facilities.

Prior to installing a substitute product, Contractor will be allowed sixty (60) days to remedy any quality or reliability issues. A designated factory authorized technician must certify each unit's ability to produce acceptable impressions with acceptable copies between calls or uptime. The guarantee will remain in effect for the term of the Contract or up to five (5) years from the date of purchase/rent, provided the equipment shows no evidence of abuse or neglect and has been continuously covered by any of the Cost Per Copy (CPC) Service Plans listed



below the purchase pricing in Contractor's Price List or supplemental Base+Click plans in the Service and Supply tabs contained in Contractor's Price List.. This replacement policy will remain in effect for the term of the Contract and is subject to the Client Agency remaining current with Contractor's payment requirements.

For group F, The Exchange and Carry-In Product Limited Warranty would apply.

1.3 Additional Contractor Guarantees

- 1.3.1 **Training** End-user training Upon equipment installation shall be at no charge. Technical support training to include network connectivity and print driver installation. Subsequent training shall be available on an ongoing basis during the Contract at an additional charge. Scheduling of all training shall be mutually agreed upon during regular business hours
 - 1.3.2 **Invoicing** –Contractor shall maintain timely, accurate invoicing, less service run impressions, as defined below.

Measurable	Service Level
Timely Invoicing	Invoices will be submitted no later than the 25 th of the
	month immediately following the close of a billing period.
Accurate Invoicing	Invoices do not require any credits for miss-billing
Service Impressions	Contractor will credit all service run impressions within the
	same billing cycle

2. Reporting and Billing

- 2.1 **Timely Reporting** Contractor shall produce reporting for the State within thirty (30) days of the closing of the reporting period.
- 2.2 **Timely Payment of Administrative Fees** Contractor shall produce payment for any State Specific Administrative Fee within thirty (30) days of the closing of the reporting period.
- 2.3 **Accuracy of Reporting** The State may request at any point proof of the reporting accuracy through the data set supporting the reporting. If the State has reason to believe that multiple and systemic reporting errors exist, that cannot be corrected to the State's satisfaction; the State may require an audit by a third party. If errors are found, the Contractor must reimburse the State for the cost of the auditor as well as correcting any administrative fee errors.



2.4 **Accuracy of Billing** – The State may request at any point proof of the billing accuracy through the data set supporting the billing. If the State has reason to believe that multiple and systemic billing errors exist, that cannot be corrected to the State's satisfaction; the State may require an audit by a third party.

CANON imageCLASS SERIES EXCHANGE/CARRY-IN PRODUCT LIMITED WARRANTY

The limited warranty set forth below is given by Canon U.S.A., Inc. ("Canon USA") with respect to the Canon imageCLASS Series product and accessories packaged with this limited warranty (collectively, the "Product") when purchased and used in the United States

CARTRIDGES FOR THE PRODUCT (EXCEPT THE CARTRIDGE BUNDLED WITH THE PRODUCT, FOR WHICH THERE IS NO WARRANTY) ARE COVERED BY A SEPARATE WARRANTY. ACCORDINGLY, THIS LIMITED WARRANTY DOES NOT COVER ANY CARTRIDGES FOR THE PRODUCT, WHETHER SHIPPED WITH THE PRODUCT OR PURCHASED THEREAFTER.

Canon USA warrants the Product to be free from defects in workmanship and materials under normal use and service for a period of one year after delivery to the original purchaser ("Purchaser") by Canon USA or its authorized Reseller. During the relevant warranty period, and in its sole discretion, Canon USA shall, or shall cause its authorized service provider ("Service Provider"), to, without charge, repair, or replace any defective part with a new or comparable rebuilt part, or exchange the Product with a new or refurbished Product. Warranty replacement shall not extend the warranty period of the malfunctioning Product. This warranty shall not extend to consumables, such as paper, as to which there shall be no warranty or replacement.

Canon USA offers assistance for installation, operation, and support* of the Product as follows:

(a) On-line troubleshooting via a searchable Knowledgebase, answers to frequently asked questions, the latest driver and firmware downloads, and email support at www.cusa.canon.com/support. (b) Toll free telephone support at 1-800-OK-CANON (652-2666), Monday through Friday from 8:00 a.m. to 8:00 p.m. Eastern Time (excluding holidays).

If Canon USA's remote assistance above cannot fix your Product's malfunction, Canon USA shall provide the contact information of the nearest authorized Canon USA Service Provider ("Service Provider") for service, or will exchange the Product, except where the malfunction involves a user replaceable item, in which case Canon USA will send you a replacement part with installation instructions. You will be responsible for installing the user replaceable items in your Product.

If the service or exchange is performed, and (1) the Product malfunction is not covered by this limited warranty, or (2) the applicable warranty period has expired or has not been sufficiently established by appropriate documentation, then you will be charged for such service at the then current service rates of Canon USA or the Service Provider, or for such exchange, as applicable.

This warranty shall only apply if the Product is used in conjunction with compatible computers, peripheral equipment, and software. Canon USA shall have no responsibility for such items except for compatible Canon brand peripheral equipment covered by a separate warranty ("Separate Warranty"). Repairs of such Canon brand peripheral equipment shall be governed by the terms of the Separate Warranty. NON-CANON BRAND COMPUTERS, PERIPHERAL EQUIPMENT AND SOFTWARE WHICH MAY BE DISTRIBUTED WITH THE PRODUCT ARE SOLD AS IS, WITHOUT WARRANTY OF ANY KIND BY CANON USA, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. The sole warranty, if any, with respect to such non-Canon brand item is given by the manufacturer or producer thereof.

NO IMPLIED WARRANTY, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, APPLIES TO THE PRODUCT AFTER THE APPLICABLE PERIOD OF THE EXPRESS LIMITED WARRANTY STATED ABOVE. NO OTHER WARRANTY OR GUARANTY, EXCEPT AS MENTIONED ABOVE, GIVEN BY ANY PERSON, FIRM, OR CORPORATION WITH RESPECT TO THE PRODUCT SHALL BIND CANON USA OR ANY SERVICE PROVIDER. (SOME STATES DO NOT ALLOW LIMITATIONS ON HOW LONG AN IMPLIED WARRANTY LASTS, SO THE ABOVE LIMITATION MAY NOT APPLY TO YOU.) NO WARRANTY IS GIVEN ON ANY USED PRODUCT.

This warranty shall be void and of no force and effect if the Product is damaged as a result of (a) abuse, neglect, mishandling, alteration, electric current fluctuation or accident, (b) improper use, including failure to follow operating or maintenance instructions in, or environmental conditions prescribed in, Canon USA's operator's manual or other documentation, (c) installation or repair by other than authorized service representatives qualified by Canon USA who are acting in accordance with Canon USA's service bulletins, (d) use of supplies or parts (other than those distributed by Canon USA) which damage the Product or cause abnormally frequent service calls or service problems, or (e) use of the Product with non-compatible computers, peripheral equipment or software, including the use of the Product in any system configuration not recommended in any manual distributed with the Product. Nor does this warranty extend to any Product on which the original identification marks or serial numbers have been defaced, removed, or altered.

ANY SYSTEM SOFTWARE (WHETHER FACTORY LOADED ON THE PRODUCT OR CONTAINED ON THE SOFTWARE CD-ROM'S ENCLOSED WITH, OR ACCOMPANYING, THE PRODUCT), AND ANY UTILITY SOFTWARE, DISTRIBUTED WITH OR FOR THE PRODUCT, IS SOLD "AS IS" AND WITHOUT WARRANTY BY CANON USA. THE SOLE WARRANTY WITH RESPECT TO SUCH SOFTWARE IS CONTAINED IN THE SOFTWARE MANUFACTURER'S LICENSE AGREEMENT DISTRIBUTED THEREWITH, INCLUDING ANY LIMITATIONS AND DISCLAIMERS THEREON. PLEASE CONTACT CANON USA IMMEDIATELY IF YOU HAVE NOT RECEIVED A COPY OF THE SOFTWARE MANUFACTURER'S LICENSE AGREEMENT.

NEITHER CANON USA NOR ANY SERVICE PROVIDER SHALL BE LIABLE FOR PERSONAL INJURY OR PROPERTY DAMAGE (UNLESS CAUSED SOLELY AND DIRECTLY BY THE NEGLIGENCE OF CANON USA OR ANY SERVICE PROVIDER), LOSS OF REVENUE OR PROFIT, FAILURE TO REALIZE SAVINGS OR OTHER BENEFITS, EXPENDITURES FOR SUBSTITUTE EQUIPMENT OR SERVICES, LOSS OR CORRUPTION OF DATA, INCLUDING, WITHOUT LIMITATION, STORAGE CHARGES OR OTHER SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES CAUSED BY THE USE, MISUSE OR INABILITY TO USE THE PRODUCT, REGARDLESS OF THE LEGAL THEORY ON WHICH THE CLAIM IS BASED AND EVEN IF CANON USA OR ANY SERVICE PROVIDER HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. NOR SHALL RECOVERY OF ANY KIND AGAINST CANON USA OR ANY SERVICE PROVIDER BE GREATER IN AMOUNT THAN THE PURCHASE PRICE OF THE PRODUCT CAUSING THE ALLEGED DAMAGE. WITHOUT LIMITING THE FOREGOING, THE PURCHASER ASSUMES ALL RISKS AND LIABILITY FOR LOSS, DAMAGE OR INJURY TO PERSONS AND PROPERTY OF THE PURCHASER OR OTHERS ARISING OUT OF THE POSSESSION, USE, MISUSE, OR INABILITY TO USE THE PRODUCT NOT CAUSED SOLELY AND DIRECTLY BY THE NEGLIGENCE OF CANON USA OR ANY SERVICE PROVIDER. THIS WARRANTY SHALL NOT EXTEND TO ANYONE OTHER THAN THE ORIGINAL PURCHASER OF THE PRODUCT AND STATES SUCH PURCHASER'S EXCLUSIVE REMEDY.

*Support options are subject to change without notice.

THIS WARRANTY APPLIES TO PRODUCTS SOLD AND USED IN THE U.S.A. ONLY.



List Pricing Worksheet Group B - Production Copiers

MSRP LIST PRICING

Vendor Name: Canon	AP LIST PRICE	ING						
Vendor Name. Canon								
			Grou	p B - Production	on Copiers			
			Includ	des B&W and C	color/B&W	V		
Dricing Itom								
Pricing Item				SEGMENTS	>			
	В6	В6	В7	B7	В8	В9	В9	В9
	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W
	(91-119)	(91-119)	(120-139)	(120-139)	(140-159)	(160+)	(160+)	(160+)
Make	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon
	imageRUNNER	VarioPrint DP Line 110	VarioPrint DP Line 120	VarioPrint DP Line 135		VarioPrint 6000+	VarioPrint 6000+	VarioPrint 6000+
Model	ADVANCE 8295	Base License Set	Base License Set	Base License Set	No bid	6160 Ultra Base License Set	6160 TP Base License Set	6160 MICR Base License Set
					NO DIG	License Set	361	License set
Marking Engine	\$ 40,950	\$ 50,500	\$ 60,500	\$ 76,500	No bid	\$ 182,600	\$ 217,600	\$ 225,400
Paper Handling						, , , , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
ADF	Included	Included	Included	Included	No bid	\$ 6,775	\$ 6,775	\$ 6,775
RADF	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Scan Station	\$ 4,698	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Platen Cover	N/A	N/A	N/A	N/A \$ 450	No bid	N/A	N/A	N/A
Color Scanner Additional Option (please describe here)	Included N/A	\$ 450 N/A	\$ 450 N/A	\$ 450 N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
Additional Option (please describe here)	N/A N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Paper Feeding	1.471	1471	.47.	.47.	110 2.0	1471	13/71	,,,
Base Cabinet	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Cabinet Type-F (Large)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Paper Drawer	\$ 4,095	N/A	N/A	N/A	No bid	\$ 25,000	\$ 25,000	\$ 25,000
Paper-Feed Units	\$ 2,520				No bid	\$ 25,000	+/	\$ 25,000
Bypass Paper Supply	Included	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Large Capacity Tray	\$ 2,520				No bid	\$ 25,000		\$ 25,000
Additional Option (Double Feed Detection Kit -A1(For Side Paper Deck)	N/A	N/A N/A	N/A N/A	N/A N/A	No bid	N/A \$ 3,900	N/A \$ 3,900	N/A
Additional Option (Duo Paper Tray C1) Additional Option (Envelope Feeder Attachment D1)	N/A N/A	N/A N/A	N/A	N/A N/A	No bid No bid	\$ 3,900 N/A	\$ 3,900 N/A	\$ 3,900 N/A
Additional Option (Multi-drawer Paper Deck-A1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Paper Deck Unit-C1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Paper Input Module Optional A1 (350 x 500 mm support)	N/A	N/A	N/A	N/A	No bid	\$ 45,000	· · · · · · · · · · · · · · · · · · ·	\$ 45,000
Additional Option (POD Deck Lite-A1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Upright Control Panel Set-D1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (USB Keyboard (Cherry)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Finishing								
Output Tray	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Internal / Wing Finisher 3 - Hole Punch	N/A \$ 840	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
Additional Option (Inner 2-way Tray-F1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Inner Finisher Additional Tray A1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Inner Finisher Additional Tray B1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Basic Office Finisher	\$ 6,300	\$ 10,395	\$ 10,395	\$ 10,395	No bid	\$ 27,000	\$ 27,000	\$ 27,000
Additional Option (High Capacity Stacker 2.1 with Top Cover)	N/A	N/A	N/A	N/A	No bid	\$ 17,900	\$ 17,900	\$ 17,900
3 - Hole Punch	\$ 840		•	·	No bid	N/A	N/A	N/A
Saddle Stitch Finishing	N/A	\$ 17,850	•	·		\$ 25,125		\$ 25,125
Additional Option (DFD2 at iHCS for Online Finishing)	N/A	N/A	N/A	N/A	No bid	\$ 400		\$ 400
Additional Option (Inner Finisher Additional Tray A1)	N/A	N/A	N/A	N/A	No bid	N/A \$ 90	N/A	N/A
Additional Option (R-sided docking at iHCS) Advanced Office Finisher	N/A \$ 9,600	N/A \$ 17,850	N/A \$ 17,850	N/A \$ 17,850	No bid No bid	\$ 90 N/A	\$ 90 N/A	\$ 90 N/A
3 - Hole Punch	\$ 9,600				No bid	N/A N/A	N/A N/A	N/A
Saddle Stitch Finishing	\$ 11,025			•	No bid	\$ 80,000	\$ 80,000	\$ 80,000
Additional Option (DFD2 at iHCS for Online Finishing)	N/A	N/A	N/A	N/A	No bid	\$ 400		·
Additional Option (Document Insertion Unit-J1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Document Insertion/Folding Unit-G1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (High Capacity Stacker 2.1 with Top Cover)	N/A	N/A	N/A	N/A	No bid	\$ 17,900		\$ 17,900
Additional Option (R-sided docking at iHCS)	N/A	N/A	N/A	N/A	No bid	\$ 90	<u> </u>	
Additional Option (Utility Tray-A2)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option Document Insertion Unit-H1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Post Process Insertion Additional Option (Document Insertion/Folding Unit H1)	\$ 5,565					N/A	N/A	N/A
нависины орион (росиненствестону гонинд от т.т.)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A

Pricing Item	B6	В6		up B - Production des B&W and Co SEGMENTS	olor/B&V		В9	B9
	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W
Additional Option (2 Pedestals & Ramp Set)	(91-119) N/A	\$ (91-119) \$ 1,700	(120-139) \$ 1,700	\$ (120-139) \$ 1,700	(140-159) No bid	(160+) N/A	(160+) N/A	(160+) N/A
Additional Option (3 Pedestals & Ramp Set)	N/A	\$ 2,450			No bid	N/A	N/A	N/A
Additional Option (Air Filteration System)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Automatic Feeder)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Basic Card Set)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (BLM 6300 Booklet Maker)	N/A	N/A	N/A	N/A	No bid	\$ 56,580 \$	56,580	\$ 56,580
Additional Option (Booklet Trimmer accessory for BLM 200 Booklet Maker)	N/A	N/A	N/A	N/A	No bid	\$ 13,000 \$	13,000	\$ 13,000
Additional Option (Booklet Trimmer accessory for BLM 6300 Booklet Maker)	N/A	N/A	N/A	N/A	No bid	\$ 21,491 \$	21,491	\$ 21,491
Additional Option (Booklet Trimmer D1)	\$ 9,975	·			No bid	N/A	N/A	N/A
Additional Option (Braille Label Kit-E1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Card Reader-C1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Color Coil 44 hole punch LTR-A1)	\$ 1,000				No bid	N/A	N/A	N/A
Additional Option (Convenience Stapler A1)	N/A	\$ 300		·	No bid	N/A	N/A	N/A
Additional Option (Convenience Stapler B1)	\$ 300	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Decurler Unit-A1)	N/A	\$ 6,700			No bid	N/A	N/A	N/A
Additional Option (DFD2 at iHCS for Online Finishing)	N/A N/A	N/A N/A	N/A N/A	N/A	No bid	\$ 400 \$ \$ 1,950 \$	400 1,950	
Additional Option (Die Set 2-4 Hole A4 Loose Leaf (6 mm) accesssory for GBC PowerPunch) Additional Option (Die Set 3-5-7 Loose Leaf Round 5/16" accesssory for GBC PowerPunch)	N/A N/A	N/A N/A	N/A N/A	N/A N/A	No bid No bid	\$ 1,950 \$	1,950	·
Additional Option (Die Set Color Coil 4:1 0.2475 O/S Oval DigiCoil accesssory for GBC PowerPunch)	N/A N/A	N/A N/A	N/A N/A	N/A N/A	No bid	\$ 1,950 \$	3,750	
Additional Option (Die Set Color Coil 4:1 0.2475 Round accessory for GBC PowerPunch)	N/A	N/A N/A	N/A	N/A	No bid	\$ 3,750 \$	2,750	
Additional Option (Die Set Color Coil 5:1 Round accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,900 \$	2,900	
Additional Option (Die Set GBC Cerlox accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,750 \$	2,750	
Additional Option (Die Set GBC Cerlox O/S accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,900 \$	2,900	
Additional Option (Die Set ProClock 3:1 Square accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 3,750 \$	3,750	
Additional Option (Die Set TL 2:1 Round accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,750 \$	2,750	
Additional Option (Die Set TL 2:1 Square accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,750 \$	2,750	
Additional Option (Die Set TL 3:1 Round accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,900 \$	2,900	\$ 2,900
Additional Option (Die Set TL 3:1 Square accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,900 \$	2,900	\$ 2,900
Additional Option (GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 47,000 \$	47,000	\$ 47,000
Additional Option (High Capacity Stacker-E1)	N/A	\$ 21,000	\$ 21,000	\$ 21,000	No bid	N/A	N/A	N/A
Additional Option (High Capacity Stacker-F1 Set END Module Cover)	N/A	\$ 130	\$ 130		No bid	N/A	N/A	N/A
Additional Option (High Capacity Stacker-F1 Set)	N/A	\$ 16,500	\$ 16,500	\$ 16,500	No bid	N/A	N/A	N/A
Additional Option (High Durability Color Coil 44-Hole Punch LTR A1)	\$ 2,800	\$ 2,800		\$ 2,800	No bid	N/A	N/A	N/A
Additional Option (High Durability Loose Leaf 3-Hole Punch LTR A1)	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	No bid	N/A	N/A	N/A
Additional Option (High Durability Plastic Comb 19-Hole Punch LTR-A1)	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	No bid	N/A	N/A	N/A
Additional Option (Hole Punch accessory for Roll Feeder)	N/A	N/A	N/A	N/A N/A		\$ 9,950 \$	9,950	
Additional Option (Inner Booklet Trimmer A1) Additional Option (Loose Leaf 3-Hole Punch LTR-A1)	\$ 6,300 \$ 1,000	N/A \$ 1,000	N/A \$ 1,000	\$ 1,000	No bid No bid	N/A N/A	N/A N/A	N/A N/A
Additional Option (Loose Leaf 5-Hole Punch LTR-A1) Additional Option (Loose Leaf 5-Hole Punch LTR-A1)	\$ 1,000				No bid	N/A	N/A	N/A
Additional Option (Lower Output Tray for iHCS required accessory for tape binder DFS30-N)	N/A	N/A	N/A	N/A	No bid	\$ 2,000 \$	2,000	
Additional Option (Operator Attention Light-C1)	N/A	\$ 950	·		No bid	N/A	N/A	N/A
Additional Option (Paper folding unit - F1)	N/A	\$ 15,750	•	-	No bid	N/A	N/A	N/A
Additional Option (Paper Folding Unit H1)	\$ 12,600	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Pedestal & Ramp Set)	N/A	\$ 1,050			No bid	N/A	N/A	N/A
Additional Option (Perfect Binder-B1 with Document Insertion Unit)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Plastic Comb 19-Hole Punch LTR-A1)	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	No bid	N/A	N/A	N/A
Additional Option (Power Lift For iHCS)	N/A	\$ 4,950	\$ 4,950	\$ 4,950	No bid	N/A	N/A	N/A
Additional Option (Powerstacker accessory for BLM 200 Booklet Maker)	N/A	N/A	N/A	N/A	No bid	\$ 6,560 \$	6,560	-
Additional Option (Print Registration accessory for Roll Feeder)	N/A	N/A	N/A	N/A	No bid	\$ 12,500 \$	12,500	
Additional Option (Pro Click 32-Hole Punch LTR-SA1)	\$ 1,000	·			No bid	N/A	N/A	N/A
Additional Option (Professional Puncher - B1)	N/A	\$ 15,000		\$ 15,000	No bid	N/A	N/A	N/A
Additional Option (Professional Puncher C1)	\$ 15,000	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Puncher Unit-BF1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Right Angle Option accessory for Roll Feeder)	N/A	N/A	N/A	N/A	No bid	\$ 3,050 \$	3,050	
Additional Option (Ring Binder MB-1000C Set)	N/A	\$ 27,450			No bid	N/A	N/A	N/A
Additional Option (Ring Cartridge MB-1000C)	N/A	\$ 340 \$ 65			No bid	N/A	N/A	N/A
Additional Option (Ring Opener MB-1000C)	N/A	ş 65	\$ 65	\$ 65	No bid	N/A	N/A	N/A

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS								
	B6 B&W (91-119)	B6 B&W (91-119)	(1	B7 B&W 120-139)	B7 B&W (120-139)	B8 B&W (140-159)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)
Additional Option (Roll Feeder DOCUsheeter VP Unwinder)	N/A	N/A	(-	N/A	N/A	No bid	\$ 34,750		
Additional Option (Roll FeederDOCUsheeter VP Cutter)	N/A	N/A		N/A	N/A	No bid	\$ 29,500		
Additional Option (Roll FeederDOCUsheeter VP Transport)	N/A	N/A		N/A	N/A	No bid	\$ 13,000	\$ 13,000	\$ 13,000
Additional Option (Rotator Transport Module accessory for BLM 200 Booklet Maker)	N/A	N/A		N/A	N/A	No bid	\$ 15,500	\$ 15,500	\$ 15,500
Additional Option (Rotator Transport Module accessory of BLM 3600 Boooklet Maker)	N/A	N/A		N/A	N/A	No bid	\$ 18,437		\$ 18,437
Additional Option (R-sided docking at iHCS)	N/A	N/A		N/A	N/A	No bid	\$ 90		\$ 90
Additional Option (Running Perforator accessory for Roll Feeder)	N/A	N/A		N/A	N/A	No bid	\$ 8,700		
Additional Option (Square Fold Booklet Maker with Two Knife Trimmer)	N/A \$		60,200 \$	60,200	\$ 60,200	No bid	N/A	N/A	N/A
Additional Option (Square Fold Booklet Maker)	N/A \$		25,000 \$	25,000	\$ 25,000	No bid	N/A	N/A	N/A
Additional Option (Square Spine Module accessory for BLM 200 Booklet Maker) Additional Option (Squarefold Module accessory for BLM 6300 Booklet Maker)	N/A N/A	N/A N/A		N/A N/A	N/A N/A	No bid	\$ 12,240 \$ 13,485		
Additional Option (SquareJoia Module accessory for BLM 6300 Booklet Maker) Additional Option (Stacker Dolly-A1)	N/A N/A	N/A N/A		N/A N/A	N/A N/A	No bid No bid	\$ 13,485 N/A	\$ 13,485 N/A	\$ 13,485 N/A
Additional Option (Stacker)	N/A	N/A		N/A	N/A	No bid	\$ 15,000		\$ 15,000
Additional Option (Tape Binder DFS30-N (letter; 120VAC/60Hz)	N/A	N/A		N/A	N/A	No bid	\$ 27,000	· · · · · · · · · · · · · · · · · · ·	\$ 27,000
Additional Option (Twin Loop 21-Hole Punch LTR-A1)	\$ 1,000 \$		1,000 \$	1,000	\$ 1,000	No bid	N/A	N/A	N/A
Additional Option (Twin Loop 32-Hole Punch LTR-A1)	\$ 1,000 \$		1,000 \$	1,000	\$ 1,000	No bid	N/A	N/A	N/A
Additional Option (Two Knife Booklet Trimmer-A1)	N/A \$		47,250 \$	47,250	\$ 47,250	No bid	N/A	N/A	N/A
Additional Option (Unwinder 3 inch Chuck accessory for Roll Feeder)	N/A	N/A		N/A	N/A	No bid	\$ 790	\$ 790	\$ 790
Additional Option (Unwinder 5-inch Chuck accessory for Roll Feeder)	N/A	N/A		N/A	N/A	No bid	\$ 645		
Additional Option (Unwinder 6-inch Chuck accessory for Roll Feeder)	N/A	N/A		N/A	N/A	No bid	\$ 645		\$ 645
Additional Option (Velo Bind 11-Hole Punch LTR-A1)	\$ 1,000 \$		1,000 \$	1,000		No bid	N/A	N/A	N/A
Additional Option (Velobind accesssory for GBC PowerPunch)	N/A	N/A		N/A	N/A	No bid	\$ 1,950	\$ 1,950	\$ 1,950
Connectivity / Security	Included	Included		ncluded	Included	No bid	Included	Included	Included
Network Connectivity Kit Hard Drive Security Kit	Included \$		250 \$	250		No bid	\$ 430		\$ 430
Network Security Kit	\$ 473	Included		ncluded	Included	No bid	N/A	N/A	N/A
Power Protection Unit	Included	Included		ncluded	Included	No bid	\$ 150	· · · · · · · · · · · · · · · · · · ·	
Additional Option (Single Phase 50 Amp, Receptacle:14-50R)	N/A	N/A		N/A	N/A	No bid	\$ 260		
Additional Option (Document Scan Lock Kit AG1)	\$ 2,625	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (HDD Data Encryption Kit & Mirroring Kit C5)	\$ 525	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (imageWARE Secure Audit Manager Express Server 1 License)	\$ 3,500	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (iR ADV Security Kit G1 for IEEE 2600.1 Common Criteria Certification)	\$ 1,890	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Removable HDD Kit AG1)	\$ 1,050	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Secure Watermark B1)	\$ 1,050	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Universal Send Advanced Feature Set F1)	\$ 516 \$ 1,050	N/A N/A		N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A
Additional Option (Universal Send Digital User Signature Kit C1) Additional Option (Universal Send Security Feature Set D1)	\$ 1,050	N/A N/A		N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A
Accessibility Options	3 343	N/A		N/A	N/A	NO DIU	IV/A	IN/ A	IN/A
Accessibility Option (ADF Access Handle A1)	\$ 146	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Accessibility Option (Braille Label Kit E1)	N/A	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Accessibility Option (Braille Label Kit F1)	\$ 35	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Accessibility Option (Copy Control Device-C1)	N/A \$		150 \$	150		No bid	N/A	N/A	N/A
Accessibility Option (Operartor Attention Light-C1)	N/A \$		950 \$	950		No bid	N/A	N/A	N/A
Accessibility Option (Remote Operators Kit B1)	\$ 30	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Accessibility Option (Section 508-1-C1)	N/A \$		50 \$	50		No bid	N/A	N/A	N/A
Accessibility Option (Section 508-2-C1)	N/A \$		35 \$	35		No bid	N/A	N/A	N/A
Accessibility Option (Voice Guidance Kit F2)	\$ 840	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Accessibility Option (Voice Operation Kit C2)	\$ 1,890	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Software Options	6 4400	B1 / A		NI/A	A1/A	Ni- Lii	A1 / A	A1/A	N1/A
Advanced Scanning Software	\$ 1,100 \$ 1.280	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Advanced Scanning Interface Software Additional Option (eCopy ShareScan V5.2 Elements Embedded, 1 yr Maintenance and Support - ESD)	\$ 1,280 \$ 575	N/A N/A	+	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
Simple Account Software	\$ 390 \$	IN/A	450 \$	N/A 450	· · · · · · · · · · · · · · · · · · ·	No bid	Included	Included	Included
Additional Option (imageRUNNER ADVANCE Tracker V1.4.1 1L (1 to 4 licenses)	\$ 390 \$	N/A	420 Ż	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (uniFLOW for SMB - MEAP License)	N/A	N/A		N/A	N/A	No bid	N/A	N/A	N/A
Advance Accounting Software	\$ 1,600 \$	11/17	450 \$	450	·	No bid	N/A	N/A	N/A
Additional Option (AA-PRINT for MFP V1.3 (1 License)	N/A	N/A	.55 7	N/A	N/A	No bid	N/A	N/A	N/A
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	Group B - Production Copiers Includes B&W and Color/B&W								
Pricing Item				SEGMENTS					
	B6	В6	В7	В7	B8	В9	B9	В9	
	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	
Additional Option (Advanced Color Management-A1)	(91-119) N/A	(91-119) \$ 2,000	\$ (120-139) \$ 2,000	\$ (120-139) \$ 2,000	(140-159) No bid	(160+) \$ 2,000	\$ 2,000 \$	(160+)	
Additional Option (Annual Maintenance Deconvert(Corporate)	N/A	\$ 1,602		·	No bid	\$ 1,602			
Additional Option (Annual maintenance for DocSetter V3)	N/A	\$ 675			No bid	\$ 675			
Additional Option (Annual maintenance for PRISMApro Tab Wizard)	N/A	\$ 420			No bid	\$ 420			
Additional Option (Annual Maintenance Océ PPV6 - Automation)	N/A	\$ 384		'	No bid	\$ 384			
Additional Option (Annual Maintenance Océ PPV6 - Preflight (per user)	N/A	\$ 60			No bid	\$ 60			
Additional Option (Annual Maintenance Océ PRISMAaccess 1st Operator Console)	N/A	\$ 324			No bid	\$ 324	·		
Additional Option (Annual Maintenance Océ PRISMAaccess Accounting)	N/A	\$ 176			No bid	\$ 176			
Additional Option (Annual Maintenance Océ PRISMAaccess Archive Module)	N/A	\$ 540		·	No bid	\$ 540			
Additional Option (Annual Maintenance Océ PRISMAaccess Budget Approval)	N/A	\$ 216			No bid	\$ 216			
Additional Option (Annual Maintenance Océ PRISMAaccess Central Server)	N/A	+'			No bid	\$ 648	·		
Additional Option (Annual Maintenance Océ PRISMAaccess Next Operator Console)	N/A	\$ 259	'		No bid	\$ 259			
Additional Option (Annual Maintenance Oce PRISMAaccess Quotation)	N/A	\$ 216	· ·	•	No bid	\$ 216			
Additional Option (Annual Maintenance Oce PRISMAaccess Submission Server)	N/A	\$ 540			No bid	\$ 540			
Additional Option (Annual Maintenance Océ PRISMAaccess VDP)	N/A	\$ 60	· ·	•	No bid	\$ 60			
Additional Option (Annual Maintenance Océ PRISMAprepare Light V6 - 1 Concurrent user)	N/A	\$ 1,056		· · · · · · · · · · · · · · · · · · ·	No bid	\$ 1,056			
Additional Option (Annual Maintenance Oce PRISMAprepare V6 - 1st Concurrent user)	N/A	\$ 1,896			No bid	\$ 1,896	· · · · · ·		
Additional Option (Annual Maintenance Oce PRISMAprepare V6 - Extra Concurrent user)	N/A	\$ 1,140		·	No bid	\$ 1,140			
Additional Option (Annual Maintenance Océ PRISMAprepare V6 light to 1 Concurrent)	N/A	' '		·	No bid	\$ 840			
Additional Option (Barcode Printing Kit-D1e)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Chinese Simple PS3 Fonts-C1)	N/A	\$ 600		· · · · · · · · · · · · · · · · · · ·	No bid	N/A	N/A	N/A	
Additional Option (Direct Print and Scan for Mobile V2.3 1L)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (DocBox-C1)	N/A	\$ 1,500	· · · · · · · · · · · · · · · · · · ·		No bid	N/A	N/A	N/A	
Additional Option (DP Link)	N/A	N/A	N/A	N/A	No bid	\$ 3,000	· · · · · · · · · · · · · · · · · · ·		
Additional Option (DP LINK-C1)	N/A	\$ 3,000	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	No bid	N/A	N/A	N/A	
Additional Option (E-Shredding)	N/A	N/A	N/A	N/A	No bid	\$ 430	· · · · · · · · · · · · · · · · · · ·		
Additional Option (E-Shredding-C1)	N/A	\$ 970	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	No bid	N/A	N/A	N/A	
Additional Option (Fontset Japanese)	N/A	N/A	N/A	N/A	No bid	\$ 2,080			
Additional Option (Fontset Korean)	N/A	N/A	N/A	N/A	No bid	\$ 415	· · · · · ·		
Additional Option (Fontset Simplified Chinese)	N/A	N/A	N/A	N/A	No bid	\$ 415			
Additional Option (Fontset Traditional Chinese)	N/A	N/A	N/A	N/A	No bid	\$ 415			
Additional Option (IPDS)	N/A	N/A	N/A	N/A	No bid	\$ 8,000			
Additional Option (Japanese PS3 Fonts-C1)	N/A	\$ 2,600	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	No bid	N/A	N/A	N/A	
Additional Option (KDK Link)	N/A	N/A	N/A	N/A	No bid	\$ 3,000	•		
Additional Option (KDK LINK-C1)	N/A	\$ 3,000	· · · · · · · · · · · · · · · · · · ·		No bid	N/A	N/A	N/A	
Additional Option (Korean PS3 Fonts-C1)	N/A	\$ 600			No bid	N/A	N/A	N/A	
Additional Option (Microsoft XPS High Speed-C1)	N/A	\$ 1,100			No bid	N/A	N/A	N/A	
Additional Option (Microsoft XPS Standard speed-C1)	N/A	\$ 700			No bid	N/A	N/A	N/A	
Additional Option (Multiple Quege-C1)	N/A	\$ 700			No bid	N/A	N/A	N/A	
Additional Option (Océ PPV6 - Preflight (per user)	N/A	\$ 385			No bid	\$ 385			
Additional Option (Océ PRISMAaccess 1st Operator Console)	N/A	\$ 2,124			No bid	\$ 2,124			
Additional Option (Océ PRISMAaccess Accounting)	N/A	\$ 1,151			No bid	\$ 1,151			
Additional Option (Océ PRISMAaccess Budget Approval)	N/A	\$ 1,416			No bid	\$ 1,416			
Additional Option (Océ PRISMAaccess Central Server)	N/A	\$ 4,248			No bid	\$ 4,248			
Additional Option (Océ PRISMAaccess Extra Operator Console)	N/A	\$ 1,699			No bid	\$ 1,699			
Additional Option (Océ PRISMAaccess Integrated Archive)	N/A	\$ 3,540	1		No bid	\$ 3,540			
Additional Option (Océ PRISMAaccess Quotation)	N/A	\$ 1,416		·	No bid	\$ 1,416			
Additional Option (Océ PRISMAaccess Submission Server)	N/A	\$ 3,540		·	No bid	\$ 3,540			
Additional Option (Océ PRISMAprepare Light V6 - 1 Concurrent user)	N/A	\$ 6,900			No bid	\$ 6,900			
Additional Option (Océ PRISMAprepare V6 - 1 Additonal Concurrent user)	N/A	\$ 7,450			No bid	\$ 7,450			
Additional Option (Océ PRISMAprepare V6 - 1st Concurrent user)	N/A	\$ 12,450			No bid	\$ 12,450			
Additional Option (Océ PRISMAprepare v6 Automation)	N/A	\$ 2,450	1		No bid	\$ 2,450			
Additional Option (PCL SRA)	N/A	N/A	N/A	N/A	No bid	\$ 6,500			
Additional Option (PRISMApro Tab Wizard)	N/A	\$ 2,755		· · · · · · · · · · · · · · · · · · ·	No bid	\$ 2,755			
Additional Option (Remote User Interface-C1)	N/A	\$ 800			No bid	N/A	N/A	N/A	

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS									
	B6 B&W (91-119)	B6 B&W (91-119)	B7 B&W (120-139)	B7 B&W (120-139)	B8 B&W (140-159)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)		
Additional Option (Remote Viewer)	N/A	N/A	N/A	N/A	No bid	\$ 750				
Additional Option (Speed Upgrade from VP6160TP to VP6200TP)	N/A	N/A	N/A	N/A	No bid	\$ 58,300	\$ 58,300			
Additional Option (Speed Upgrade from VP6200TP to VP6250TP)	N/A	N/A	N/A	N/A	No bid	\$ 55,000		\$ 55,000		
Additional Option (Speed Upgrade from VP6250TP to VP6320TP)	N/A	N/A	N/A	N/A	No bid	\$ 85,100		+		
Additional Option (Streaming-C1)	N/A	\$	3,000 \$ 3,000	\$ 3,000	No bid	N/A	N/A	N/A		
Additional Option (Temporary Speed Upgrade from VP6160/6200/6250 to VP6320 (30 days)	N/A	N/A	N/A	N/A	No bid	\$ 5,000		\$ 5,000		
Additional Option (Temporary Speed Upgrade from VP6160/VP6200 to VP6250 (30 days)	N/A	N/A	N/A	N/A	No bid	\$ 3,300	\$ 3,300	\$ 3,300		
еСору										
Keyboard Bracket 1	\$ 99	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Keyboard Bracket 2	\$ 99	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Keyboard Bracket 3	\$ 99	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Keyboard Bracket 5	\$ 99	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
USB Keyboard (Cherry)	\$ 110		N/A	N/A	No bid	N/A	N/A	N/A		
Exchange Roller Kit for SF300e/SF300eP	\$ 49		N/A	N/A	No bid	N/A	N/A	N/A		
ShareScan Essentials - 1 yr M&S Add-on	\$ 203		N/A	N/A	No bid	N/A	N/A	N/A		
ShareScan Suite - 1 yr M&S Add-on	\$ 359		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy Connectors & Services - 1 yr M&S Add-on	\$ 95		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 5 users - 1 yr M&S Add-on	\$ 143		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 10 users - 1 yr M&S Add-on	\$ 286		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 20 users - 1 yr M&S Add-on	\$ 572		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 50-249 users - 1 yr Add-on	\$ 24		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 250-499 users - 1 yr Add-on	\$ 23		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 500-749 users - 1 yr Add-on	\$ 21		N/A	N/A	No bid	N/A	N/A	N/A		
ePPO (5 Seats) M&S Renewal <15> ePPO (10 Seats) M&S Renewal <15>	\$ 150 \$ 300		N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
ePPO (20 Seats) M&S Renewal <15>	\$ 599		N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A		
ePPO (50-399 Seats) M&S Renewal <15>	\$ 25		N/A	N/A	No bid	N/A	N/A	N/A		
ePPO (400-1,999 Seats) M&S Renewal <15>	\$ 24		N/A	N/A	No bid	N/A	N/A	N/A		
ePPO (2,000-3,999 Seats) M&S Renewal <15>	\$ 22		N/A	N/A	No bid	N/A	N/A	N/A		
ePPO (4,000-9,999 Seats) M&S Renewal <15>	\$ 21		N/A	N/A	No bid	N/A	N/A	N/A		
ePPO (10,000+ Seats) M&S Renewal <15>	\$ 20		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 3 yrs M&S	\$ 2,033		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 4 yrs M&S	\$ 2,205		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 5 yrs M&S	\$ 2,370	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 3 yrs M&S	\$ 4,073	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 4 yrs M&S	\$ 4,417	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 5 yrs M&S	\$ 4,747	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 3 yrs M&S - ESD	\$ 2,033		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 4 yrs M&S - ESD	\$ 2,205		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 5 yrs M&S - ESD	\$ 2,370	· ·	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 3 yrs M&S - ESD	\$ 4,073	·	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 4 yrs M&S - ESD	\$ 4,417		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 5 yrs M&S - ESD	\$ 4,747 \$ 5,704		N/A	N/A	No bid	N/A	N/A	N/A		
ScanStation for MFPs, 3 yrs M&S	7		N/A	N/A	No bid	N/A	N/A	N/A		
ScanStation for MFPs, 4 yrs M&S ScanStation for MFPs, 5 yrs M&S	\$ 6,187 \$ 6,649	·	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
ScanStation for Scanners, 3 yrs M&S	\$ 5,704		N/A N/A	N/A N/A	No bid	N/A N/A	N/A	N/A N/A		
ScanStation for Scanners, 4 yrs M&S	\$ 6,187	·	N/A	N/A	No bid	N/A	N/A	N/A		
ScanStation for Scanners, 5 yrs M&S	\$ 6,649		N/A	N/A	No bid	N/A	N/A	N/A		
PC-Less ScanStation for Scanners, 3 yrs M&S	\$ 4,073	·	N/A	N/A	No bid	N/A	N/A	N/A		
PC-Less ScanStation for Scanners, 4 yrs M&S	\$ 4,417		N/A	N/A	No bid	N/A	N/A	N/A		
PC-Less ScanStation for Scanners, 5 yrs M&S	\$ 4,747		N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Office Loyalty, 3 yrs M&S - ESD	\$ 837		N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Office Loyalty, 4 yrs M&S - ESD	\$ 1,016		N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Office Loyalty, 5 yrs M&S - ESD	\$ 1,195	+	N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Suite Loyalty, 3 yrs M&S - ESD	\$ 1,377		N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Suite Loyalty, 4 yrs M&S - ESD	\$ 1,736	N/A	N/A	N/A	No bid	N/A	N/A	N/A		

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS								
	B6 B&W	B6 B&W	B7 B&W	B7 B&W	B8 B&W	B9 B&W	B9 B&W	B9 B&W	
Construction of the Construction of the Laurelle Construction of the Construction of t	(91-119)	(91-119)	(120-139)	(120-139)	(140-159)	(160+)	(160+)	(160+)	
Canon eCopy ShareScan V5.2 Suite Loyalty, 5 yrs M&S - ESD Canon eCopy ShareScan V5.2 Office Loyalty - Volume, 3 yrs M&S - ESD	\$ 2,095 \$ 837	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Canon eCopy ShareScan V5.2 Office Loyalty - Volume, 4 yrs M&S - ESD	\$ 1,016	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon eCopy ShareScan V5.2 Office Loyalty - Volume, 5 yrs M&S - ESD	\$ 1,195	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon eCopy ShareScan V5.2 Suite Loyalty - Volume, 3 yrs M&S - ESD	\$ 1,377	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon eCopy ShareScan V5.2 Suite Loyalty - Volume, 4 yrs M&S - ESD	\$ 1,736	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon eCopy ShareScan V5.2 Suite Loyalty - Volume, 5 yrs M&S - ESD	\$ 2,095	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Elements, 1 yr M&S Renewal	\$ 62	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office, 1 yr M&S Renewal	\$ 179	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite, 1 yr M&S Renewal	\$ 359	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Connectors and Extenders, 1 yr M&S Renewal	\$ 95	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon eCopy ShareScan V5.2 Elements Loyalty - Volume, 3 yrs M&S - ESD Canon eCopy ShareScan V5.2 Elements Loyalty - Volume, 4 yrs M&S - ESD	\$ 486 \$ 548	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Canon eCopy ShareScan V5.2 Elements Loyalty - Volume, 4 yrs M&S - ESD Canon eCopy ShareScan V5.2 Elements Loyalty - Volume, 5 yrs M&S - ESD	\$ 548	N/A N/A	N/A N/A	N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy ShareScan Forms Processing Extender, 1 yr Maintenance & Support Renewal	\$ 114	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Xerox Docushare Connector, 3 yrs Maintenance and Support	\$ 1,926	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Xerox Docushare Connector, 4 yrs Maintenance and Support	\$ 2,096	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Xerox Docushare Connector, 5 yrs Maintenance and Support	\$ 2,266	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
SalesForce Connector , 3 yrs Maintenance and Support	\$ 1,926	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
SalesForce Connector , 4 yrs Maintenance and Support	\$ 2,096	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
SalesForce Connector , 5 yrs Maintenance and Support	\$ 2,266	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
HP Trim Connector, 3 yrs Maintenance and Support	\$ 1,926	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
HP Trim Connector, 4 yrs Maintenance and Support	\$ 2,096 \$ 2,266	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
HP Trim Connector, 5 yrs Maintenance and Support Microsoft SharePoint Connector Server Edition , 3 yrs Maintenance and Support	\$ 2,266 \$ 1,564	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Microsoft SharePoint Connector Server Edition , 4 yrs Maintenance and Support Microsoft SharePoint Connector Server Edition , 4 yrs Maintenance and Support	\$ 1,702	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Microsoft SharePoint Connector Server Edition , 5 yrs Maintenance and Support	\$ 1,840	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sage 50 Accounts Connector , 3 yrs Maintenance and Support	\$ 1,564	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sage 50 Accounts Connector , 4 yrs Maintenance and Support	\$ 1,702	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sage 50 Accounts Connector , 5 yrs Maintenance and Support	\$ 1,840	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sace ACT Connector, 3 yrs Maintenance and Support	\$ 1,564	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sace ACT Connector, 4 yrs Maintenance and Support	\$ 1,702	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sace ACT Connector, 5 yrs Maintenance and Support Xerox Docushare Connector, 3 yrs Maintenance and Support -ESD	\$ 1,840 \$ 1,926	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Xerox Docushare Connector, 4 yrs Maintenance and Support - ESD Xerox Docushare Connector, 4 yrs Maintenance and Support - ESD	\$ 2,096	N/A	N/A	N/A	No bid	N/A	N/A N/A	N/A	
Xerox Docushare Connector, 5 yrs Maintenance and Support - ESD Xerox Docushare Connector, 5 yrs Maintenance and Support - ESD	\$ 2,266	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
SalesForce Connector , 3 yrs Maintenance and Support- ESD	\$ 1,926	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
SalesForce Connector , 4 yrs Maintenance and Support- ESD	\$ 2,096	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
SalesForce Connector , 5 yrs Maintenance and Support - ESD	\$ 2,266	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
HP Trim Connector, 3 yrs Maintenance and Support - ESD	\$ 1,926	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
HP Trim Connector, 4 yrs Maintenance and Support - ESD	\$ 2,096	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
HP Trim Connector, 5 yrs Maintenance and Support - ESD	\$ 2,266	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Microsoft SharePoint Connector Server Edition, 3 yrs Maintenance and Support - ESD Microsoft SharePoint Connector Server Edition, 4 yrs Maintenance and Support - ESD	\$ 1,564 \$ 1,702	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Microsoft SharePoint Connector Server Edition , 4 yrs Maintenance and Support - ESD Microsoft SharePoint Connector Server Edition , 5 yrs Maintenance and Support - ESD	\$ 1,840	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sage 50 Accounts Connector , 3 yrs Maintenance and Support - ESD	\$ 1,564	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sage 50 Accounts Connector , 4 yrs Maintenance and Support - ESD	\$ 1,702	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sage 50 Accounts Connector , 5 yrs Maintenance and Support- ESD	\$ 1,840	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sace ACT Connector, 3 yrs Maintenance and Support - ESD	\$ 1,564	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sace ACT Connector, 4 yrs Maintenance and Support- ESD	\$ 1,702	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Sace ACT Connector, 5 yrs Maintenance and Support - ESD	\$ 1,840	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Single License, 1 yr Maintenance and Support	\$ 197	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Single License, 3 yrs Maintenance and Support	\$ 257 \$ 287	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Single License, 4 yrs Maintenance and Support eCopy PDF Pro Office Single License, 5 yrs Maintenance and Support	\$ 287	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Single License, 1 yr Maintenance and Support Add-On	\$ 30	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 1 yr Maintenance and Support	\$ 142	N/A	N/A	N/A	No bid	N/A	N/A	N/A	

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS B6 B6 B7 B7 B8 B9 B9								
	B6 B&W (91-119)	B6 B&W (91-119)	B7 B&W (120-139)	B7 B&W (120-139)	B8 B&W (140-159)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 1 yr Maintenance and Support	\$ 132	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 1 yr Maintenance and Support	\$ 125	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 1 yr Maintenance and Support	\$ 107	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 1 yr Maintenance and Support	\$ 90	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 3 yrs Maintenance and Support	\$ 186	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 3 yrs Maintenance and Support	\$ 172 \$ 163	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 3 yrs Maintenance and Support eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 3 yrs Maintenance and Support	\$ 163	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 353 Seats, 3 yrs Maintenance and Support eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 3 yrs Maintenance and Support	\$ 118	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 4 yrs Maintenance and Support	\$ 208	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 4 yrs Maintenance and Support	\$ 192	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 4 yrs Maintenance and Support	\$ 182	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 4 yrs Maintenance and Support	\$ 155	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 4 yrs Maintenance and Support	\$ 132	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 5 yrs Maintenance and Support	\$ 230	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 5 yrs Maintenance and Support	\$ 212	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 5 yrs Maintenance and Support	\$ 201 \$ 171	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 5 yrs Maintenance and Support eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 5 yrs Maintenance and Support	\$ 171 \$ 146	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 1 yr Maintenance and Support Add-On	\$ 22	N/A	N/A	N/A	No bid	N/A	N/A N/A	N/A	
eCopy PDF Pro Office Volume Pricing- 40 to 199 seats, 1 yr Maintenance and Support Add-On	\$ 20	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 1 yr Maintenance and Support Add-On	\$ 19	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 1 yr Maintenance and Support Add-On	\$ 16	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 1 yr Maintenance and Support Add-On	\$ 14	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Single License, 1 yr Maintenance and Support- ESD	\$ 197	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Single License, 3 yrs Maintenance and Support -ESD	\$ 257	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Single License, 4 yrs Maintenance and Support -ESD	\$ 287	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Single License, 5 yrs Maintenance and Support -ESD eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 1 yr Maintenance and Support - ESD	\$ 317 \$ 142	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 59 seats, 1 yr Maintenance and Support - ESD eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 1 yr Maintenance and Support - ESD	\$ 132	N/A	N/A	N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 1 yr Maintenance and Support-ESD	\$ 125	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 1 yr Maintenance and Support - ESD	\$ 107	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 1 yr Maintenance and Support - ESD	\$ 90	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 3 yrs Maintenance and Support - ESD	\$ 186	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 3 yrs Maintenance and Support - ESD	\$ 172	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 3 yrs Maintenance and Support - ESD	\$ 163	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 3 yrs Maintenance and Support- ESD	\$ 139	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 3 yrs Maintenance and Support- ESD eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 4 yrs Maintenance and Support - ESD	\$ 118 \$ 208	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 3 to 39 seats, 4 yrs Maintenance and Support - ESD	\$ 192	N/A	N/A	N/A	No bid	N/A	N/A N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 4 yrs Maintenance and Support - ESD	\$ 182	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 4 yrs Maintenance and Support - ESD	\$ 155	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 4 yrs Maintenance and Support - ESD	\$ 132	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 5 yrs Maintenance and Support - ESD	\$ 230	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 5 yrs Maintenance and Support - ESD	\$ 212	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 5 yrs Maintenance and Support- ESD	\$ 201	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 5 yrs Maintenance and Support - ESD	\$ 171	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 5 yrs Maintenance and Support - ESD eCopy PDF Pro Office - Volume Pricing - 5-39 Seats - Add-on Seat	\$ 146 \$ 120	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office - Volume Pricing - 5-39 Seats - Add-on Seat eCopy PDF Pro Office - Volume Pricing - 40-199 Seats - Add-on Seat	\$ 120	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office - Volume Pricing - 40-199 Seats - Add-on Seat	\$ 106	N/A	N/A	N/A	No bid	N/A	N/A	N/A N/A	
eCopy PDF Pro Office - Volume Pricing - 400-999 Seats - Add-on Seat	\$ 91	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office - Volume Pricing - 1000-10000 Seats - Add-on Seat	\$ 76	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Elements Embedded, 3 yrs Maintenance and Support	\$ 698	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Elements Embedded, 4 yrs Maintenance and Support	\$ 759	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Elements Embedded, 5 yrs Maintenance and Support	\$ 821	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
PC-Less ScanStation for MFPs – 3 yrs Maintenance & Support	\$ 5,161	N/A	N/A	N/A	No bid	N/A	N/A	N/A	

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS B6 B6 B7 B7 B8 B9 B9 B9								
	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B9 B&W	
PC-Less ScanStation for MFPs- 4 yrs Maintenance & Support	(91-119)	(91-119)	(120-139)	(120-139)	(140-159)	(160+)	(160+)	(160+)	
PC-Less ScanStation for MFPs - 4 yrs Maintenance & Support PC-Less ScanStation for MFPs - 5 yrs Maintenance & Support	\$ 5,597 \$ 6,015	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy 1 Year Renewal for SharePoint SE, Sage 50 Accts and ACT Connectors	\$ 138	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy 1 Year Renewal for Xerox DocuShare, HP Trim and Salesforce Connectors	\$ 170	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Elements Embedded, 3 yrs Maintenance and Support - ESD	\$ 698	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Elements Embedded, 4 yrs Maintenance and Support - ESD	\$ 759	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Elements Embedded, 5 yrs Maintenance and Support - ESD	\$ 821	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 3 yrs Maintenance & Support	\$ 1,509	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 4 yrs Maintenance & Support	\$ 1,688	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 5 yrs Maintenance & Support	\$ 1,867	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 3 yrs Maintenance & Support	\$ 2,874	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 4 yrs Maintenance & Support	\$ 3,233 \$ 3,592	N/A	N/A N/A	N/A	No bid	N/A N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 5 yrs Maintenance & Support eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 3 yrs Maintenance & Support	\$ 3,592	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 4 yrs Maintenance & Support	\$ 1,434	N/A	N/A N/A	N/A N/A	No bid	N/A	N/A	N/A N/A	
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 5 yrs Maintenance & Support	\$ 1,792	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Syste - Volume License - 10-49 units - 3 yrs Maintenance & Support	\$ 2,724	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 4 yrs Maintenance & Support	\$ 3,083	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 5 yrs Maintenance & Support	\$ 3,442	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 1,285	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 1,464	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 1,643	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 2,425	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 2,784	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 3,143	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 3 yrs Maintenance & Support	\$ 1,509	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 4 yrs Maintenance & Support	\$ 1,688	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 5 yrs Maintenance & Support	\$ 1,867	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 3 yrs Maintenance & Support	\$ 2,874 \$ 3,233	N/A N/A	N/A N/A	N/A	No bid	N/A N/A	N/A	N/A N/A	
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 4 yrs Maintenance & Support eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 5 yrs Maintenance & Support	\$ 3,592	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A	N/A N/A	N/A N/A	
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 3 yrs Maintenance & Support	\$ 3,392	N/A	N/A N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 4 yrs Maintenance & Support	\$ 1,613	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 5 yrs Maintenance & Support	\$ 1,792	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 3 yrs Maintenance & Support	\$ 2,724	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 4 yrs Maintenance & Support	\$ 3,083	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 5 yrs Maintenance & Support	\$ 3,442	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 1,285	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 1,464	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 1,643	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 2,425	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 2,784	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 3,143	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements – Volume (3-24 units) - 3 YR M&S eCopy ShareScan v5 Elements – Volume (3-24 units) - 4 YR M&S	\$ 580 \$ 641	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy ShareScan v5 Elements – Volume (3-24 units) - 4 Th M&S eCopy ShareScan v5 Elements – Volume (3-24 units) - 5 YR M&S	\$ 703		N/A N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements – Volume (3-24 units) - 3 YR M&S	\$ 580	·	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements – Volume (3-24 units) - 3 TH M&S	\$ 641	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements – Volume (3-24 units) - 5 YR M&S	\$ 703	·	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements – Volume (25-49 units) - 3 YR M&S	\$ 540		N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements – Volume (25-49 units) - 4 YR M&S	\$ 601	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements — Volume (25-49 units) - 5 YR M&S	\$ 663	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements – Volume (25-49 units) - 3 YR M&S	\$ 540	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements — Volume (25-49 units) - 4 YR M&S	\$ 601	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements — Volume (25-49 units) - 5 YR M&S	\$ 663	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements – Volume (50+ units) - 3 YR M&S	\$ 505	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements – Volume (50+ units) - 4 YR M&S	\$ 566	N/A	N/A	N/A	No bid	N/A	N/A	N/A	

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS								
	B6 B&W	B6 B&W	B7 B&W	B7 B&W	B8 B&W	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)	
eCopy ShareScan v5 Elements — Volume (50+ units) - 5 YR M&S	\$ (91-119) \$ 628	(91-119) N/A	(120-139) N/A	(120-139) N/A	(140-159) No bid	N/A	N/A	N/A	
	\$ 505	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements – Volume (50+ units) - 4 YR M&S	\$ 566	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements — Volume (50+ units) - 5 YR M&S	\$ 628	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
, , , , , , , , , , , , , , , , , , , ,	\$ 890	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 1,081	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
, , , , , , , , , , , , , , , , , , , ,	\$ 1,172 \$ 1.260	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
· · · · · · · · · · · · · · · · · · ·	\$ 1,260 \$ 570	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
	\$ 760	N/A	N/A N/A	N/A	No bid	N/A N/A	N/A	N/A	
	\$ 855	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 950	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (10-49 Units) 1 yr Maintenance and Support	\$ 530	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (10-49 Units) 3 yr Maintenance and Support	\$ 720	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 815	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 910	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 395	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (50+ Units) 3 yr Maintenance and Support	\$ 585 \$ 680	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 680 \$ 775	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
	\$ 1,063	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 1,291	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 1,400	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 5 yrs Maintenance and Support	\$ 1,504	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (3-9 Units) 1 yr Maintenance and Support	\$ 684	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 912	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 1,026	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 1,140	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 636 \$ 864	N/A N/A	N/A N/A	N/A	No bid No bid	N/A N/A	N/A	N/A N/A	
· · · · · · · · · · · · · · · · · · ·	\$ 978	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
connector recess greener her sign is small for the support	\$ 1,092	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 474	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (50+ Units) 3 yr Maintenance and Support	\$ 702	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (50+ Units) 4 yr Maintenance and Support	\$ 816	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (50+ Units) 5 yr Maintenance and Support	\$ 930	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
the state of the s	\$ 575	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan v5 Elements – Volume (3-24 units) - 1 YR M&S	\$ 457	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 417	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
,	\$ 382 \$ 1,674	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
	\$ 1,151	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
	\$ 1,076	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 927	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 3,354	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 1 yr Maintenance & Support	\$ 2,156	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
7 11	\$ 2,006	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 1,707	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 4,698	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
,	\$ 4,250	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 3,354 \$ 4,698	N/A	N/A N/A	N/A N/A	No bid	N/A	N/A	N/A N/A	
1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	\$ 4,698	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
	\$ 1,081	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
, , , , , , , , , , , , , , , , , , , ,	\$ 1,172	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 1,260	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
	\$ 570	N/A	N/A	N/A	No bid	N/A	N/A	N/A	

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS								
	B6 B&W (91-119)	B6 B&W (91-119)	B7 B&W (120-139)	B7 B&W (120-139)	B8 B&W (140-159)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)	
Connector Access License Tier A (3-9 Units) 3 yr Maintenance and Support ESD	\$ 760	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (3-9 Units) 4 yr Maintenance and Support ESD	\$ 855	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (3-9 Units) 5 yr Maintenance and Support ESD	\$ 950	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (10-49 Units) 1 yr Maintenance and Support ESD	\$ 530	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (10-49 Units) 3 yr Maintenance and Support ESD	\$ 720	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (10-49 Units) 4 yr Maintenance and Support ESD	\$ 815	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (10-49 Units) 5 yr Maintenance and Support ESD	\$ 910	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (50+ Units) 1 yr Maintenance and Support ESD	\$ 395	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (50+ Units) 3 yr Maintenance and Support ESD	\$ 585 \$ 680	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier A (50+ Units) 4 yr Maintenance and Support ESD Connector Access License Tier A (50+ Units) 5 yr Maintenance and Support ESD	\$ 680	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 1 yr Maintenance and Support - ESD	\$ 1,063	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 3 yrs Maintenance and Support - ESD	\$ 1,291	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 4 yrs Maintenance and Support - ESD	\$ 1,400	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 5 yrs Maintenance and Support - ESD	\$ 1,504	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (3-9 Units) 1 yr Maintenance and Support ESD	\$ 684	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (3-9 Units) 3 yr Maintenance and Support ESD	\$ 912	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (3-9 Units) 4 yr Maintenance and Support ESD	\$ 1,026	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (3-9 Units) 5 yr Maintenance and Support ESD	\$ 1,140	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (10-49 Units) 1 yr Maintenance and Support ESD	\$ 636	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (10-49 Units) 3 yr Maintenance and Support ESD	\$ 864	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (10-49 Units) 4 yr Maintenance and Support ESD	\$ 978	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (10-49 Units) 5 yr Maintenance and Support ESD	\$ 1,092	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (50+ Units) 1 yr Maintenance and Support ESD	\$ 474	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (50+ Units) 3 yr Maintenance and Support ESD	\$ 702	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (50+ Units) 4 yr Maintenance and Support ESD	\$ 816	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Connector Access License Tier B (50+ Units) 5 yr Maintenance and Support ESD	\$ 930	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Elements Embedded, 1 yr Maintenance and Support - ESD	\$ 575 \$ 457	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy ShareScan v5 Elements – Volume (3-24 units) - 1 YR M&S eCopy ShareScan v5 Elements – Volume (25-49 units) - 1 YR M&S	\$ 437	N/A	N/A	N/A	No bid	N/A N/A	N/A	N/A N/A	
eCopy ShareScan v5 Elements – Volume (50+ units) - 1 YR M&S	\$ 382	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office Embedded, 1 yr M&S - ESD	\$ 1,674	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 1 yr Maintenance & Support	\$ 1,151	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 1 yr Maintenance & Support	\$ 1,076	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 1 yr Maintenance & Support	\$ 927	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite Embedded, 1 yr M&S - ESD	\$ 3,354	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 1 yr Maintenance & Support	\$ 2,156	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 1 yr Maintenance & Support	\$ 2,006	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 1 yr Maintenance & Support	\$ 1,707	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon eCopy ShareScan V5.2 Elements Loyalty, 1 yr M&S - ESD	\$ 362	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon eCopy ShareScan V5.2 Elements Loyalty, 3 yrs M&S - ESD	\$ 486	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon eCopy ShareScan V5.2 Elements Loyalty, 4 yrs M&S - ESD	\$ 548	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon eCopy ShareScan V5.2 Elements Loyalty, 5 yrs M&S - ESD	\$ 610	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon eCopy ShareScan V5.2 Elements Loyalty - Volume, 1 yr M&S - ESD	\$ 362 \$ 479	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon eCopy ShareScan V5.2 Office Loyalty, 1 yr M&S - ESD Canon eCopy ShareScan V5.2 Office Loyalty - Volume, 1 yr M&S - ESD	\$ 479 \$ 479	N/A N/A	N/A	N/A N/A	No bid	N/A	N/A N/A	N/A	
Canon eCopy ShareScan V5.2 Suite Loyalty, 1 yr M&S - ESD Canon eCopy ShareScan V5.2 Suite Loyalty, 1 yr M&S - ESD	\$ 659	N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Canon eCopy ShareScan V5.2 Suite Loyalty - Volume, 1 yr M&S - ESD	\$ 659	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
PaperWorks (Single Unit) M&S Renewal	\$ 32	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Email & Folder Watching Service, 1yr Maintenance and Support	\$ 1,063	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Email & Folder Watching Service, 3 yrs Maintenance and Support	\$ 1,291	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Email & Folder Watching Service, 4 yrs Maintenance and Support	\$ 1,405	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Email & Folder Watching Service, 5 yrs Maintenance and Support	\$ 1,519	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Email & Folder Watching Service, 1yr Maintenance and Support	\$ 1,063	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Email & Folder Watching Service, 3 yrs Maintenance and Support	\$ 1,291	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Email & Folder Watching Service, 4 yrs Maintenance and Support	\$ 1,405	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Email & Folder Watching Service, 5 yrs Maintenance and Support	\$ 1,519	N/A	N/A	N/A	No bid	N/A	N/A	N/A	

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS							
	B6 B&W	B6 B&W	B7 B&W	B7 B&W	B8 B&W	B9 B&W	B9 B&W	B9 B&W
	(91-119)	(91-119)	(120-139)	(120-139)	(140-159)	(160+)	(160+)	(160+)
Email & Folder Watching Service M&S Renewal eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 1 yr Maintenance & Support	\$ 114 \$ 588	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 1 yr Maintenance & Support eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 588	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 5 yrs Maintenance & Support eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 777	N/A	N/A	N/A	No bid	N/A	N/A	N/A
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 840	N/A	N/A	N/A	No bid	N/A	N/A	N/A
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 1 yr Maintenance & Support	\$ 588	N/A	N/A	N/A	No bid	N/A	N/A	N/A
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 714	N/A	N/A	N/A	No bid	N/A	N/A	N/A
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 777	N/A	N/A	N/A	No bid	N/A	N/A	N/A
eCopy ShareScan V5.2 Enterprise- Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 840	N/A	N/A	N/A	No bid	N/A	N/A	N/A
eCopy ShareScan Enterprise M&S Renewal	\$ 63	N/A	N/A	N/A	No bid	N/A	N/A	N/A
imageFORMULA ScanFront 300e	\$ 2,095	N/A	N/A	N/A	No bid	N/A	N/A	N/A
imageFORMULA ScanFront 300eP	\$ 2,395	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Unilfow								
uniFLOW Output Manager Basic Office License, Enterprise Edition	\$ 19,092	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Additional Office Module, Enterprise Edition	\$ 5,579	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Remote Print Server, Enterprise Edition	\$ 2,412	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW 10-Pack Remote Print Server, Enterprise Edition	\$ 21,699	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW 25-Pack Remote Print Server, Enterprise Edition uniFLOW Remote Print Server unlimited. Enterprise Edition	\$ 51,456 \$ 209,257	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
uniFLOW National Print Server uniffitied, Enterprise Edition uniFLOW Output Manager Basic Office License, Corporate Edition	\$ 209,237	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A
uniFLOW Additional Office Module, Corporate Edition	\$ 3,945	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Remote Print Server, Corporate Edition	\$ 2,091	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Output Manager Basic Office License, Business Edition	\$ 5,456	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Additional Office Module, Business Edition	\$ 1,746	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Remote Print Server, Business Edition	\$ 1,571	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Output Manager Basic Office License, Workgroup Edition	\$ 2,456	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Additional Office Module, Workgroup Edition	\$ 1,409	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 1 Device	\$ 857	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 10 Device	\$ 7,736	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 25 Device	\$ 18,063	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 50 Device	\$ 33,580	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 75 Device	\$ 46,566	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 100 Device	\$ 57,006	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Software Assurance - 1 Point	\$ 23	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Software Assurance - 5 Points	\$ 106 \$ 212	N/A	N/A N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Software Assurance - 10 Points uniFLOW Software Assurance - 25 Points	\$ 212 \$ 530	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
uniFLOW Software Assurance - 50 Points	\$ 1,059	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Software Assurance - 100 Points	\$ 2,115	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW MiCard Magnetic Reader 1-9 Readers	\$ 201	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW MiCard Magnetic Reader 10-24 Readers	\$ 192	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW MiCard Magnetic Reader 25-49 Readers	\$ 186	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Legic Card 10 Pack	\$ 182	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Mifare Card 10 Pack	\$ 111	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Job Conversion Instance	\$ 1,862	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW eCopy Secure Print Client	\$ 1,074	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Remote Print Server, Workgroup Edition	\$ 1,268	N/A	N/A	N/A	No bid	N/A	N/A	N/A
PC Prox Cable	\$ 66	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Canon USA Professional Service for uniFLOW	\$ 2,250	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Dealer Professional Service for uniFLOW	\$ 2,250	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Customization unit	\$ 1,134	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Output Manager Project Access Pack Remote Installation Assistance Service 1 Unit (PIAS)	\$ 4,900 \$ 1.701	N/A	N/A N/A	N/A	No bid	N/A N/A	N/A N/A	N/A
Remote Installation Assistance Service - 1 Unit (RIAS) uniFLOW Copy Control Cable	\$ 1,701 \$ 233	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
uniFLOW Copy Control Cable uniFLOW 1600/2000 Copy Cable	\$ 233	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A
uniFLOW 1600/2000 Copy Cable uniFLOW MiCard v2 HID PROX 1-9 Readers	\$ 305	N/A	N/A N/A	N/A N/A	No bid	N/A	N/A	N/A
MiCard v2 HID Prox for uniFLOW SSP	\$ 305	N/A	N/A	N/A	No bid	N/A	N/A	N/A
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Pricing Item								
	B6 B&W (91-119)	B6 B&W (91-119)	B7 B&W (120-139)	B7 B&W (120-139)	B8 B&W (140-159)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)
uniFLOW MiCard v2 HID PROX 10-24 Readers	\$ 293	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW MiCard v2 HID PROX 25-49 Readers	\$ 279	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW MiCard v2 HID PROX 50-99 Readers	\$ 255	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW MiCard v2 HID PROX 100-249 Readers	\$ 243	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW MiCard v2 HID PROX 250+ Readers	\$ 233	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 250 Device	\$ 128,003	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 1 Device + 1 MiCard v2 HID prox	\$ 1,101	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 10 Device + 10 MiCard v2 HID prox	\$ 9,660	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 25 Device + 25 MiCard v2 HID prox	\$ 23,060	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 50 Device + 50 MiCard v2 HID prox	\$ 43,998	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for MEAP 75 Device + 75 MiCard v2 HID prox uniFLOW SPP Device License for MEAP 100 Device + 100 MiCard v2 HID prox	\$ 62,517 \$ 78,819	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
uniFLOW SPP Device License for MEAP 100 Device + 100 MiCard v2 HID prox uniFLOW SPP Device License for MEAP 250 Device + 250 MiCard v2 HID prox	\$ 78,819	N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A
uniFLOW SPP Device License for CMFP 1 Device	\$ 169,712	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Login Device License for CMFP 10 Device	\$ 2,595	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Login Device License for CMFP 25 Device	\$ 6,311	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Login Device License for CMFP 50 Device	\$ 12,269	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Login Device License for CMFP 75 Device	\$ 17,876	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Login Device License for CMFP 100 Device	\$ 23,133	N/A	N/A	N/A	No bid	N/A	N/A	N/A
HID Card 10 Pack	\$ 188	N/A	N/A	N/A	No bid	N/A	N/A	N/A
HID Card 10 Pack for uniFLOW SSP	\$ 188	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Magnetic Card 10 Pack	\$ 41	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for Xerox MFP 1 Device	\$ 1,014	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW CAC SPP Device License for MEAP 1 Device	\$ 857	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW CAC SPP Device License for MEAP 10 Device	\$ 7,736	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW CAC SPP Device License for MEAP 25 Device uniFLOW CAC SPP Device License for MEAP 50 Device	\$ 18,063 \$ 33,581	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
uniFLOW CAC SPP Device License for MEAP 75 Device	\$ 33,581	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A
uniFLOW CAC SPP Device License for MEAP 100 Device	\$ 57,006	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW CAC SPP Device License for MEAP 250 Device	\$ 128,003	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SSP Device License for CMFP device	\$ 120	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW SPP Device License for HP MFP 1 Device	\$ 1,014	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade for uniFLOW Basic License, CE to EE	\$ 9,273	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade Standard Module, CE to EE	\$ 1,641	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade Remote Print Server, CE to EE	\$ 330	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade for uniFLOW Basic License, BE to EE	\$ 13,637	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade Standard Module, BE to EE	\$ 3,864	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade Remote Print Server, BE to EE	\$ 842	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade for uniFLOW Basic License, BE to CE Upgrade Standard Module, BE to CE	\$ 4,365 \$ 2,201	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
Upgrade Remote Print Server, BE to CE	\$ 521	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade for uniFLOW Basic License, WE to EE	\$ 16,637	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade Standard Module, WE to EE	\$ 4,185	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade Remote Print Server, WE to EE	\$ 1,146	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade for uniFLOW Basic License, WE to CE	\$ 7,365	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade Standard Module, WE to CE	\$ 2,538	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade Remote Print Server, WE to CE	\$ 824	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade for uniFLOW Basic License, WE to BE	\$ 3,000	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade Standard Module, WE to BE	\$ 338	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Upgrade Remote Print Server, WE to BE	\$ 305	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Universal Login Manager - 1 Device	\$ 390	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Universal Login Manager - 10 Device Universal Login Manager - 25 Device	\$ 3,806 \$ 9,324	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
Universal Login Manager - 25 Device Universal Login Manager - 50 Device	\$ 9,324	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A
Universal Login Manager -75 Device	\$ 26,175	N/A	N/A	N/A	No bid	N/A N/A	N/A	N/A
Universal Login Manager -100 Device	\$ 34,172	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Universal Login Manager - 250 Device	\$ 82,833	N/A	N/A	N/A	No bid	N/A	N/A	N/A

Section Control Cont	Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS								
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International part of the receiver for the Color Process	uniFLOW SPP Addition for MEAP 100 Device	\$	27,516	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Part Content (Content of Conten	uniFLOW SPP Addition for MEAP 250 Device	\$	58,005	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Particul Residence Service Learner (Service Learner) 5 5.000 N/A	uniFLOW SSP Device License for MEAP 1 device	\$			N/A	N/A	No bid	N/A	N/A	N/A
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Internation Section	uniFLOW SPP Device License for SFP MEAP 10 Device	\$	2,640	N/A	N/A	N/A	No bid	N/A	N/A	N/A
STATES STATE Letters STATE MARK NIA	uniFLOW SPP Device License for SFP MEAP 25 Device	\$	6,480	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Internation September Learning for SFP MARP 1000 Device S 1,935 NIA NI	uniFLOW SPP Device License for SFP MEAP 50 Device	\$			N/A	N/A	No bid	N/A	N/A	N/A
Interest Light Manager - 5 Device	uniFLOW SPP Device License for SFP MEAP 75 Device	\$	18,770	N/A	N/A	N/A	No bid	N/A	N/A	N/A
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unifLOW Scan Per Device License for MEAP 10 device \$ 10,500 N/A <		\$,		· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·
Unificial Wiscon Per Device License for MEAP 25 device \$ 24,500 N/A N	uniFLOW Scan Per Device License for MEAP 5 device	\$	5,795	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Unif-LOW Scan Per Device License for MEAP 50 device \$ 45,000	uniFLOW Scan Per Device License for MEAP 10 device	\$	10,500	N/A	N/A	N/A	No bid	N/A	N/A	N/A
### Section Se	uniFLOW Scan Per Device License for MEAP 25 device	\$	24,500	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Scan Per Device License for MEAP 100 device \$ 75,000 N/A	uniFLOW Scan Per Device License for MEAP 50 device	\$	45,000		N/A	N/A	No bid		N/A	N/A
uniFLOW Scan Per Device License for MEAP 250 device \$ 165,000 N/A <th< td=""><td>uniFLOW Scan Per Device License for MEAP 75 device</td><td>\$</td><td></td><td></td><td></td><td>·</td><td></td><td></td><td>•</td><td></td></th<>	uniFLOW Scan Per Device License for MEAP 75 device	\$				·			•	
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uniFLOW Scan Per Device addition for MEAP 10 device \$ 7,280 N/A <	,	\$							•	-
uniFLOW Scan Per Device addition for MEAP 25 device \$ 16,730 N/A		\$				·			•	
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Universal Login Manager - 1 Device \$ 390 N/A N/A N/A NO bid N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A		Ś				·			•	
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Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS									
	B6 B&W (91-119)	B6 B&W (91-119)	B7 B&W (120-139)	B7 B&W (120-139)	B8 B&W (140-159)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)		
Upgrade ULM to uniFLOW for SMB-MEAP	\$ 1,230	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Upgrade ULM to uniFLOW for SMB-MEAP	\$ 1,230	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
uniFLOW for SMB - MEAP + MiCard PLUS Bundle	\$ 1,850	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Universal Login Manager for MEAP + MiCard PLUS Bundle - 1 Device	\$ 640	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
PCL Job Conversion	\$ 1,650	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Variable Data Printing	\$ 21,250	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Variable Data Printing - 5 Additonal Designer Pack	\$ 350 \$ 55,800	N/A N/A	N/A	N/A	No bid	N/A N/A	N/A	N/A N/A		
SPP Device License for CMFP - 250 Device	\$ 55,800	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
SPP Device License for SFP MEAP - 250 Device MiCard v3 Multi - 1-9 Readers	\$ 365	N/A	N/A N/A	N/A N/A	No bid	N/A	N/A N/A	N/A N/A		
MiCard v3 Multi - 1-9 Readers MiCard v3 Multi - 10-24 Readers	\$ 350	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
MiCard v3 Multi - 25-49 Readers MiCard v3 Multi - 25-49 Readers	\$ 336	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
MiCard v3 Multi - 50-99 Readers	\$ 306	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
MiCard v3 Multi - 100-249 Readers	\$ 293	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
MiCard v3 Multi - 250+ Readers	\$ 278	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Primsa			<u>.</u>							
License Upgrade Océ PRISMAprepare V5 ext 1 to 2 conc. users	\$ 8,496	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 2 to 3 conc. users	\$ 7,316	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 3 to 4 conc. users	\$ 6,372	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 4 to 5 conc. users	\$ 7,080	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 5 to 6 conc. users	\$ 6,726	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 6 to 7 conc. users	\$ 6,372	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 7 to 8 conc. users	\$ 6,136	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 8 to 9 conc. users	\$ 5,900	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 9 to 10 conc. users	\$ 5,664	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Océ PPV5 - 1 Automation Concurrent user	\$ 2,124	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 1 to 2 Conc users	\$ 1,475	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 2 to 3 Conc users	\$ 1,298 \$ 1,062	N/A N/A	N/A	N/A	No bid No bid	N/A N/A	N/A	N/A N/A		
License Upgrade Océ PPV5 Automation ext 3 to 4 Conc users License Upgrade Océ PPV5 Automation ext 4 to 5 Conc users	\$ 1,062	N/A	N/A N/A	N/A N/A	No bid	N/A	N/A N/A	N/A N/A		
License Upgrade Océ PPV5 Automation ext 4 to 5 Conc users	\$ 1,002	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 6 to 7 Conc users	\$ 885	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 7 to 8 Conc users	\$ 944	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 8 to 9 Conc users	\$ 826	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 9 to 10 Conc users	\$ 767		N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare Light V5 ext to 1 Conc user	\$ 7,670	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 5 Concurrent users	\$ 6,804	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 6 Concurrent users	\$ 7,830	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 7 Concurrent users	\$ 8,802	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 8 Concurrent users	\$ 9,738	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 9 Concurrent users	\$ 10,638	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 1 Concurrent user	\$ 1,879	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 10 Concurrent users	\$ 11,502	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 2 Concurrent users	\$ 3,103	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 3 Concurrent users	\$ 4,752	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 4 Concurrent users Annual Maintenance Océ PRISMAprepare V5 ext 1 to 2 conc. users	\$ 5,724 \$ 1,296	N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A	N/A N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 1 to 2 conc. users Annual Maintenance Océ PRISMAprepare V5 ext 2 to 3 conc. users	\$ 1,296	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 2 to 5 conc. users	\$ 1,116	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 4 to 5 conc. users	\$ 1,080	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 4 to 5 conc. users	\$ 1,026	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 6 to 7 conc. users	\$ 972	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 7 to 8 conc. users	\$ 936	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 8 to 9 conc. users	\$ 900	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 9 to 10 conc. users	\$ 864	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 - 1 Automation Concurrent user	\$ 324	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 - 10 Automation Concurrent user	\$ 1,746	N/A	N/A	N/A	No bid	N/A	N/A	N/A		

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS								
	B6 B&W	B6 B&W	B7 B&W	B7 B&W	B8 B&W	B9 B&W	B9 B&W	B9 B&W	
Annual Maintenance Océ PPV5 - 2 Automation Concurrent user	(91-119) \$ 549	(91-119) N/A	(120-139) N/A	(120-139) N/A	(140-159) No bid	(160+) N/A	(160+) N/A	(160+) N/A	
Annual Maintenance Océ PPV5 - 3 Automation Concurrent user	\$ 747	N/A N/A	N/A	N/A N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 - 4 Automation Concurrent user	\$ 909	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 - 5 Automation Concurrent user	\$ 1,071	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 - 6 Automation Concurrent user	\$ 1,224	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 - 7 Automation Concurrent user	\$ 1,359	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 - 8 Automation Concurrent user	\$ 1,503	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 - 9 Automation Concurrent user	\$ 1,629	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 Automation ext 1 to 2 Conc users	\$ 225	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 Automation ext 2 to 3 Conc users	\$ 198	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 Automation ext 3 to 4 Conc users Annual Maintenance Océ PPV5 Automation ext 4 to 5 Conc users	\$ 162 \$ 162	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Annual Maintenance Océ PPVS Automation ext 4 to 5 Conc users Annual Maintenance Océ PPVS Automation ext 5 to 6 Conc users	\$ 153	N/A	N/A	N/A N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 Automation ext 6 to 7 Conc users	\$ 135	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 Automation ext 7 to 8 Conc users	\$ 144	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 Automation ext 8 to 9 Conc users	\$ 126	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 Automation ext 9 to 10 Conc users	\$ 117	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Océ PPV5 - Preflight (per user)	\$ 385	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PPV5 - Preflight (per user)	\$ 60	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PRISMAprepare Light V5 - 1 Concurrent user	\$ 1,170	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PRISMAprepare V5 ext Light to 1 Conc user	\$ 1,170	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PRISMAprepare Light V6 - 1 Concurrent user	\$ 1,056	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PRISMAprepare V6 - 1st Concurrent user Annual Maintenance Océ PPV6 - Automation	\$ 1,896 \$ 384	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Annual Maintenance Océ PPV6 - Preflight (per user)	\$ 60	N/A N/A	N/A	N/A N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PRISMAprepare V6 light to 1 Concurrent	\$ 840	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Annual Maintenance Océ PRISMAprepare V6 - Extra Concurrent user	\$ 1,140	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Océ PRISMAprepare v6 Automation	\$ 2,450	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Océ PPV6 - Preflight (per user)	\$ 385	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
License Upgrade Océ PRISMAprepare Light V6 to 1 Conc user	\$ 7,450	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Océ PRISMAprepare V6 - 1 Additonal Concurrent user	\$ 7,450	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
License Upgrade Océ PRISMAprepare V4 to V6 Extra Conc User	\$ 4,896	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Océ PRISMAprepare Light V6 - 1 Concurrent user	\$ 6,900	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Océ PRISMAprepare V6 - 1st Concurrent user	\$ 12,450 \$ 8,840	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
License Upgrade Océ PRISMAprepare V4 to V6 1st Conc User License Upgrade Océ DocWorks to V6 1st Conc User	\$ 8,840 \$ 8,379	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Océ PRISMAaccess Central Server	N/A \$	4,248 \$		\$ 4,248		\$ 4,248 \$	4,248 \$	4,248	
Océ PRISMAuccess Accounting	N/A \$	1,151 \$		\$ 1,151		\$ 1,151 \$	1,151 \$	1,151	
Océ PRISMAaccess Quotation	N/A \$	1,416 \$				\$ 1,416 \$	1,416 \$	1,416	
Océ PRISMAaccess Budget Approval	N/A \$	1,416 \$	1,416	\$ 1,416	No bid	\$ 1,416 \$	1,416 \$	1,416	
License Upgrade for Océ PRISMAaccess V4 to PRISMAaccess V5	N/A \$	5,496 \$		\$ 5,496	No bid	\$ 5,496 \$	5,496 \$	5,496	
License Upgrade for Océ DocWorks Submission to PRISMAaccess V5	N/A \$	5,496 \$		\$ 5,496		\$ 5,496 \$	5,496 \$	5,496	
Adobe Acrobat Professional v10	N/A \$	560 \$		\$ 560		\$ 560 \$	560 \$	560	
Adobe Acrobat Professional V11	N/A \$	560 \$		\$ 560		\$ 560 \$	560 \$	560	
Enfocus Pitstop Professional v11	N/A \$	799 \$		\$ 799		\$ 799 \$	799 \$	799	
Quite Imposing Plus v3 Annual Maintenance Océ PRISMAaccess Central Server	N/A \$ N/A \$	798 \$ 648 \$		\$ 798		\$ 798 \$	798 \$ 648 \$	798 648	
Annual Maintenance Océ PRISMAaccess Accounting Annual Maintenance Océ PRISMAaccess Accounting	N/A \$ N/A \$	176 \$				\$ 648 \$ \$ 176 \$	176 \$	176	
Annual Maintenance Océ PRISMAaccess Accounting Annual Maintenance Océ PRISMAaccess Quotation	N/A \$	216 \$				\$ 216 \$	216 \$	216	
Annual Maintenance Océ PRISMAaccess Budget Approval	N/A \$	216 \$		\$ 216		\$ 216 \$	216 \$	216	
Annual Maintenance Océ PRISMAaccess Archive Module	N/A \$	540 \$		\$ 540		\$ 540 \$	540 \$	540	
Océ PRISMAaccess Integrated Archive	N/A \$	3,540 \$		\$ 3,540		\$ 3,540 \$	3,540 \$	3,540	
ASM Pro V2	N/A \$	23,895 \$		\$ 23,895		\$ 23,895 \$	23,895 \$	23,895	
ASM IMG V2	N/A \$	1,298 \$		\$ 1,298	No bid	\$ 1,298 \$	1,298 \$	1,298	
ASM App	N/A \$	4,626 \$		\$ 4,626		\$ 4,626 \$	4,626 \$	4,626	
Access License 20 Concurrent Users	N/A \$	11,798 \$		\$ 11,798		\$ 11,798 \$	11,798 \$	11,798	
Access License 50 Concurrent Users	N/A \$	19,470 \$	19,470	\$ 19,470	No bid	\$ 19,470 \$	19,470 \$	19,470	

List Pricing Worksheet

Pricing Item		Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS											
	B6		В6	В7	В7	B8	В9	В9	В9				
	B&W		B&W	B&W	B&W	B&W	B&W	B&W	B&W				
	(91-119)		(91-119)	(120-139)	(120-139)	(140-159)	(160+)	(160+)	(160+)				
Access License Unlimited Users	N/A	\$	30,090	\$ 30,090 \$	30,090	No bid	\$ 30,090	\$ 30,090 \$	30,090				
DMFS Capacity up to 500GB	N/A	\$	3,776	\$ 3,776 \$	3,776	No bid	\$ 3,776	\$ 3,776 \$	3,776				
DMFS Capacity Unlimited	N/A	\$	7,552	\$ 7,552 \$	7,552	No bid	\$ 7,552	\$ 7,552 \$	7,552				
ASM SAT	N/A	\$	1,770	\$ 1,770 \$	1,770	No bid	\$ 1,770	\$ 1,770 \$	1,770				
Open Storage Interface	N/A	\$	4,626	\$ 4,626 \$	4,626	No bid	\$ 4,626	\$ 4,626 \$	4,626				
CD/DVD Publishing	N/A	\$	2,950	\$ 2,950 \$	2,950	No bid	\$ 2,950	\$ 2,950 \$	2,950				
Access License Upgrade 20-50 Concurrent Users	N/A	\$	8,732	\$ 8,732 \$	8,732	No bid	\$ 8,732	\$ 8,732 \$	8,732				
Access License Upgrade 50 Concurrent to Unlimited	N/A	N/A \$ 10,856											
DMFS Capacity Upgrade 500Gb to Unlimited	N/A	\$	3,776	\$ 3,776 \$	3,776	No bid	\$ 3,776	\$ 3,776 \$	3,776				
EMC2 Centera Storage Interface	N/A												

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS								
	B6 B&W		B6 B&W	B7 B&W	B7 B&W	B8 B&W	B9 B&W	B9 B&W	B9 B&W
Access License 3 Concurrent Users	(91-119) N/A	\$	(91-119)	(120-139) 2,596	\$ 2,596	(140-159) No bid	(160+) \$ 2,596	(160+) \$ 2,596	\$ 2,596
Access License 5 Concurrent Users Access License 5 Concurrent Users	N/A	\$	5,428 \$	5,428	\$ 5,428	No bid	\$ 2,396		
Access License Upgrade 3 to 5 Concurrent Users	N/A	\$	2,596 \$	2,596	\$ 2,596	No bid	\$ 2,596		\$ 2,596
Access License Upgrade 5-20 Concurrent Users	N/A	\$	8,850 \$	8,850	\$ 8,850	No bid	\$ 8,850		\$ 8,850
PRISMAarchive Base License	N/A	\$	1,770 \$	1,770	\$ 1,770	No bid	\$ 1,770		\$ 1,770
PRISMApro Tab Wizard	N/A	\$	2,755 \$	2,755	\$ 2,755	No bid	\$ 2,755		\$ 2,755
DocSetter V3	N/A	\$	4,425 \$	4,425	\$ 4,425	No bid	\$ 4,425		\$ 4,425
DPconvert Corporate	N/A	\$	10,502 \$	10,502	\$ 10,502	No bid	\$ 10,502	\$ 10,502	\$ 10,502
Monthly maintenance for DocSetter V3	N/A	\$	56 \$	56	\$ 56	No bid	\$ 56		\$ 56
Monthly maintenance for PRISMApro Tab Wizard	N/A	\$	35 \$	35	\$ 35		\$ 35		•
Annual maintenance for DocSetter V3	N/A	\$	675 \$	675	\$ 675	No bid	\$ 675		\$ 675
Annual maintenance for PRISMApro Tab Wizard	N/A	\$	420 \$	420	\$ 420	No bid	\$ 420		\$ 420
Monthly Maintenance DPconvert(Corporate)	N/A	\$	134 \$	134	\$ 134	No bid	\$ 134	•	\$ 134
Annual Maintenance DPconvert(Corporate)	N/A	\$	1,602 \$	1,602	\$ 1,602	No bid	\$ 1,602		
Annual Maintenance ASM App	N/A	\$	706 \$	706	\$ 706	No bid	\$ 706		\$ 706
Annual Maintenance Access License Upgrade 20-50 Concurrent Users	N/A	\$	1,332 \$	1,332	\$ 1,332	No bid	\$ 1,332		
Annual Maintenance Access License Upgrade 3 to 5 Concurrent Users Annual Maintenance Access License Upgrade 5-20 Concurrent Users	N/A	\$	396 \$ 1,350 \$	396	\$ 396	No bid	\$ 396		
Annual Maintenance Access License Upgrade 5-20 Concurrent Users Annual Maintenance Access License Upgrade 50 Concurrent to Unlimited	N/A N/A	\$	1,350 \$	1,350 1,656	\$ 1,350 \$ 1,656	No bid No bid	\$ 1,350 \$ 1,656		\$ 1,350
Annual Maintenance CD/DVD Publishing	N/A	\$	450 \$	450	\$ 1,636	No bid	\$ 1,636		\$ 450
Annual Maintenance DMFS Capacity Unlimited	N/A	\$	1,152 \$	1,152	\$ 1,152	No bid	\$ 1,152		<u> </u>
Annual Maintenance DMFS Capacity Upgrade 500Gb to Unlimited	N/A	\$	576 \$	576	\$ 576	No bid	\$ 576		\$ 576
Annual Maintenance DMFS Capacity up to 500GB	N/A	\$	576 \$	576	\$ 576	No bid	\$ 576		•
Annual Maintenance EMC2 Centera Storage Interface	N/A	\$	990 \$	990	\$ 990	No bid	\$ 990		
Annual Maintenance Open Storage Interface	N/A	\$	706 \$	706	\$ 706	No bid	\$ 706		\$ 706
Annual Maintenance ASM IMG V2	N/A	\$	198 \$	198	\$ 198	No bid	\$ 198	\$ 198	\$ 198
Annual Maintenance PRISMAarchive Base License	N/A	\$	270 \$	270	\$ 270	No bid	\$ 270		\$ 270
Annual Maintenance ASM Pro V2	N/A	\$	3,645 \$	3,645	\$ 3,645	No bid	\$ 3,645	\$ 3,645	\$ 3,645
Annual Maintenance ASM SAT	N/A	\$	270 \$	270	\$ 270	No bid	\$ 270	,	\$ 270
Annual Maintenance Access License 20 Concurrent Users	N/A	\$	1,800 \$	1,800	\$ 1,800	No bid	\$ 1,800		
Annual Maintenance Access License 3 Concurrent Users	N/A	\$	396 \$	396	\$ 396	No bid	\$ 396		\$ 396
Annual Maintenance Access License 5 Concurrent Users	N/A	\$	828 \$	828	\$ 828	No bid	\$ 828		\$ 828
Annual Maintenance Access License 50 Concurrent Users	N/A	\$	2,970 \$	2,970	\$ 2,970	No bid	\$ 2,970		
Annual Maintenance Access License Unlimited Users	N/A	\$	4,590 \$	4,590	\$ 4,590	No bid	\$ 4,590		
Annual Maintenance Océ PRISMAaccess 1st Operator Console	N/A	\$	324 \$				\$ 324		
Annual Maintenance Océ PRISMAaccess Next Operator Console	N/A	\$	259 \$	259			\$ 259		
Annual Maintenance Océ PRISMAaccess Submission Server Annual Maintenance Océ PRISMAaccess VDP	N/A	\$	540 \$	540 60	\$ 540 \$ 60		\$ 540 \$ 60		
Production Systems Implementation Services	N/A N/A	\$	125 \$	125	<u>'</u>		\$ 125		<u> </u>
Océ PRISMAaccess 1st Operator Console	N/A	\$	2,124 \$	2,124	·	No bid	\$ 2,124		
Océ PRISMAuccess Extra Operator Console	N/A	\$	1,699 \$	1,699	\$ 1,699	No bid	\$ 1,699		\$ 1,699
Océ PRISMAaccess Submission Server	N/A	\$	3,540 \$	3,540			\$ 3,540		
Océ PRISMAaccess VDP	N/A	\$	395 \$	395			\$ 395		
Therefore	,	<u>, </u>			•	<u>I</u>		, ·	•
Therefore™ Workgroup Edition Bundle	\$ 5,150	\$	5,150 \$	5,150	\$ 5,150	No bid	\$ 5,150	\$ 5,150	\$ 5,150
Therefore™ Workgroup Edition - Additional 5 Named User Pack	\$ 3,450	\$	3,450 \$	3,450	\$ 3,450	No bid	\$ 3,450	\$ 3,450	\$ 3,450
Upgrade Workgroup Edition Bundle to Essentials Edition Bundle	\$ 9,200	\$	9,200 \$	9,200	\$ 9,200	No bid	\$ 9,200	\$ 9,200	\$ 9,200
Upgrade Workgroup Edition Bundle to Enterprise Edition	\$ 18,400		18,400 \$	18,400	\$ 18,400	No bid	\$ 18,400		
Therefore™ Essentials Edition Bundle (Named Users)	\$ 14,350		14,350 \$	14,350	\$ 14,350	No bid	\$ 14,350		\$ 14,350
Therefore™ Essentials Edition - Additional 5 Named User Pack	\$ 3,450		3,450 \$	3,450	\$ 3,450	No bid	\$ 3,450		\$ 3,450
Therefore™ Essentials Edition Bundle (Concurrent Users)	\$ 17,800		17,800 \$	17,800	\$ 17,800	No bid	\$ 17,800		
Therefore™ Essentials Edition - Additional 5 Concurrent User Pack	\$ 6,900		6,900 \$	6,900	\$ 6,900	No bid	\$ 6,900		
Therefore™ Essentials Edition - Additional Workflow (1x)	\$ 900	-	900 \$	900	\$ 900	No bid	\$ 900		
Upgrade Essentials Edition Bundle to Enterprise Edition	\$ 9,200		9,200 \$	9,200	\$ 9,200	No bid	\$ 9,200		
Therefore™ Enterprise Edition Server License	\$ 13,800		13,800 \$	13,800	\$ 13,800	No bid	\$ 13,800		\$ 13,800
Therefore™ Enterprise Edition - Additional Server License Therefore™ Paragonal Edition	\$ 4,650		4,650 \$	4,650	\$ 4,650	No bid	\$ 4,650		
Therefore™ Personal Edition	\$ 800	Þ	800 \$	800	\$ 800	No bid	\$ 800	\$ 800	\$ 800

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS								
	B6 B&W	B6 B&W	B7 B&W	B7 B&W	B8 B&W	B9 B&W	B9 B&W	B9 B&W	
Upgrade Personal Edition to Workgroup Edition Bundle	\$ 4,350	\$ 4,350	\$ (120-139) \$ 4,350 \$	(120-139) 4,350	(140-159) No bid	\$ 4,350 \$	(160+) 4,350 \$	(160+) 4,350	
Therefore™ Named User License (1-9 Users)	\$ 1,015	\$ 4,330	\$ 1,015 \$	1,015	No bid	\$ 4,330 \$	1,015 \$	1,015	
Therefore™ Named User License (10-24 Users)	\$ 865	\$ 865	\$ 865 \$	865	No bid	\$ 865 \$	865 \$	865	
Therefore™ Named User License (25-49 Users)	\$ 735	\$ 735	\$ 735 \$	735	No bid	\$ 735 \$	735 \$	735	
Therefore™ Named User License (50-99 Users)	\$ 625	\$ 625	\$ 625 \$	625	No bid	\$ 625 \$	625 \$	625	
Therefore™ Named User License (100-249 Users)	\$ 530	\$ 530		530	No bid	\$ 530 \$	530 \$	530	
Therefore™ Named User License (250-499 Users)	\$ 390	\$ 390	\$ 390 \$	390	No bid	\$ 390 \$	390 \$	390	
Therefore™ Named User License (500-999 Users)	\$ 280	\$ 280	\$ 280 \$	280	No bid	\$ 280 \$	280 \$	280	
Therefore™ Named User License (1000+ Users)	\$ 205	\$ 205	\$ 205 \$	205	No bid	\$ 205 \$	205 \$	205	
Therefore™ Concurrent User License (1-9 Users)	\$ 2,035	\$ 2,035	\$ 2,035 \$	2,035	No bid	\$ 2,035 \$	2,035 \$	2,035	
Therefore™ Concurrent User License (10-24 Users)	\$ 1,730	\$ 1,730	\$ 1,730 \$	1,730	No bid	\$ 1,730 \$	1,730 \$	1,730	
Therefore™ Concurrent User License (25-49 Users)	\$ 1,470	\$ 1,470	\$ 1,470 \$	1,470	No bid	\$ 1,470 \$	1,470 \$	1,470	
Therefore™ Concurrent User License (50-99 Users)	\$ 1,245	\$ 1,245	\$ 1,245 \$	1,245	No bid	\$ 1,245 \$	1,245 \$	1,245	
Therefore™ Concurrent User License (100-249 Users) Therefore™ Concurrent User License (250 400 Users)	\$ 1,060	\$ 1,060	\$ 1,060 \$	1,060	No bid	\$ 1,060 \$	1,060 \$	1,060	
Therefore™ Concurrent User License (250-499 Users) Therefore™ Concurrent User License (500-999 Users)	\$ 775	\$ 775	\$ 775 \$	775	No bid	\$ 775 \$ \$ 565 \$	775 \$	775	
Therefore™ Concurrent User License (1000+ Users) Therefore™ Concurrent User License (1000+ Users)	\$ 565 \$ 415	\$ 565 \$ 415	\$ 565 \$ \$ 415 \$	565 415	No bid No bid	\$ 565 \$ \$ 415 \$	565 \$ 415 \$	565 415	
Therefore™ Read-Only User License (1-9 Users)	\$ 415	\$ 510	\$ 510 \$	510	No bid	\$ 415 \$	510 \$	510	
Therefore™ Read-Only User License (10-24 Users)	\$ 430	\$ 430	\$ 430 \$	430	No bid	\$ 430 \$	430 \$	430	
Therefore™ Read-Only User License (25-49 Users)	\$ 365	\$ 365	\$ 365 \$	365	No bid	\$ 365 \$	365 \$	365	
Therefore™ Read-Only User License (50-99 Users)	\$ 310	\$ 310		310	No bid	\$ 310 \$	310 \$	310	
Therefore™ Read-Only User License (100-249 Users)	\$ 265	\$ 265	\$ 265 \$	265	No bid	\$ 265 \$	265 \$	265	
Therefore™ Read-Only User License (250-499 Users)	\$ 195	\$ 195	\$ 195 \$	195	No bid	\$ 195 \$	195 \$	195	
Therefore™ Read-Only User License (500-999 Users)	\$ 140	\$ 140	\$ 140 \$	140	No bid	\$ 140 \$	140 \$	140	
Therefore™ Read-Only User License (1000+ Users)	\$ 105	\$ 105	\$ 105 \$	105	No bid	\$ 105 \$	105 \$	105	
Therefore™ Capture Client License	\$ 1,900	\$ 1,900	\$ 1,900 \$	1,900	No bid	\$ 1,900 \$	1,900 \$	1,900	
Therefore™ MFP Application License (MEAP-enabled Device)	\$ 1,100	\$ 1,100	\$ 1,100 \$	1,100	No bid	\$ 1,100 \$	1,100 \$	1,100	
Integration License for eCopy™ ShareScan®	\$ 940	\$ 940	\$ 940 \$	940	No bid	\$ 940 \$	940 \$	940	
Integration License for Kofax Capture®	\$ 1,900	\$ 1,900	\$ 1,900 \$	1,900	No bid	\$ 1,900 \$	1,900 \$	1,900	
Canon USA Imaging & RM Implementation Services	\$ 125	\$ 125	\$ 125 \$	125	No bid	\$ 125 \$	125 \$	125	
Canon USA ECM-RM Block Hours	\$ 250	\$ 250		250	No bid	\$ 250 \$	250 \$	250	
Dealer Imaging & RM Implementation Services	\$ 125	\$ 125	\$ 125 \$	125	No bid	\$ 125 \$	125 \$	125	
Dealer ECM-RM Block Hours Therefore M Beneda Installation Assistance Connects (BIACL 4 (2 Unit	\$ 250	\$ 250	\$ 250 \$	250	No bid	\$ 250 \$	250 \$	250	
Therefore™ Remote Installation Assistance Support (RIAS) - 1/2 Unit Therefore™ Remote Installation Assistance Support (RIAS) - 1/2 Unit	\$ 1,000 \$ 2,000	\$ 1,000 \$ 2,000	\$ 1,000 \$ \$ 2,000 \$	1,000 2,000	No bid No bid	\$ 1,000 \$ \$ 2,000 \$	1,000 \$ 2,000 \$	1,000 2,000	
Therefore™ Remote Installation Assistance Support (RIAS) - 1 Unit Therefore™ Customization Unit	\$ 2,000	·			No bid	\$ 2,000 \$	830 \$	830	
Therefore™ Travel Cost Unit	\$ 165	\$ 165			No bid	\$ 165 \$	165 \$	165	
Therefore™ Content Connector	\$ 3,440	\$ 3,440		3,440	No bid	\$ 3,440 \$	3,440 \$	3,440	
Therefore™ Universal Connector	\$ 3,440	\$ 3,440	\$ 3,440 \$	3,440	No bid	\$ 3,440 \$	3,440 \$	3,440	
Connector License for Microsoft® Exchange Server	\$ 6,900	\$ 6,900	\$ 6,900 \$	6,900	No bid	\$ 6,900 \$	6,900 \$	6,900	
Connector License for Microsoft® SharePoint® Server	\$ 6,900	\$ 6,900	\$ 6,900 \$	6,900	No bid	\$ 6,900 \$	6,900 \$	6,900	
Connector License for Microsoft® Dynamics NAV®	\$ 6,900	\$ 6,900	\$ 6,900 \$	6,900	No bid	\$ 6,900 \$	6,900 \$	6,900	
Connector License for IBM® Lotus Notes®	\$ 3,440	\$ 3,440	\$ 3,440 \$	3,440	No bid	\$ 3,440 \$	3,440 \$	3,440	
Connector License for SAP® R/3	\$ 34,500	\$ 34,500			No bid	\$ 34,500 \$	34,500 \$	34,500	
Therefore™ Software USB Stick	\$ 75	\$ 75			No bid	\$ 75 \$	75 \$	75	
Therefore™ Software Assurance - 1 SA Point	\$ 12	\$ 12	\$ 12 \$	12	No bid	\$ 12 \$	12 \$	12	
imageRUNNER ADVANCE Desktop									
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	\$ 200				No bid	\$ 200 \$	200 \$	200	
imageRUNNER ADVANCE Desktop 20L 1 yr Maint Extension	\$ 500			500	No bid	\$ 500 \$	500 \$	500	
imageRUNNER ADVANCE Desktop 1L 1 yr Maint Extension (Essentials Lite)	\$ 60	•			No bid	\$ 60 \$	60 \$	60	
imageRUNNER ADVANCE Desktop 50L 1 yr Software Maintenance Extension	\$ 1,200			1,200	No bid	\$ 1,200 \$	1,200 \$	1,200	
imageRUNNER ADVANCE Desktop 10L 1 yr Software Maintenance Extension	\$ 350	\$ 350	\$ 350 \$	350	No bid	\$ 350 \$	350 \$	350	
AA-Print	, and	ć 000 l	ć 200 l	202	Ni - L··	6 200 4	000 4	200	
AA-PRINT MFP V1.4 eLAN	\$ 800	\$ 800	\$ 800 \$	800	No bid	\$ 800 \$	800 \$	800	
Workflow Composer VATAB Compostors V2.3.7.11 (1 to 4 licenses)	¢ 4.000	ć 4.000	4 000 4	4 000	Ni - L· i	6 4000 4	4.000	4 000	
Workflow Composer w/ MEAP Connectors V2.2.7 1L (1 to 4 licenses) Workflow Composer w/ MEAP Connectors V2.2.7 1L (5 to 19 licenses)	\$ 1,080 \$ 800					\$ 1,080 \$ \$ 800 \$	1,080 \$ 800 \$	1,080 800	
workjiow Composer wy iviear Commectors v2.2.7 It (3 to 19 licenses)	φ 800	φ 800	\$ 000 \$	800	INO DIQ	ş 800 Ş	800 \$	800	

List Pricing Worksheet

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS										
	В	36	В6		В7	В7	В8	В9		В9	В9
	В&	kW .	B&W		B&W	B&W	B&W	B&W		B&W	B&W
	(91-1	119)	(91-119)		(120-139)	(120-139)	(140-159)	(160+)		(160+)	(160+)
Workflow Composer w/ MEAP Connectors V2.2.7 1L (20 or more licenses)	\$	750	\$ 750	\$	750 \$	750	No bid	\$	750 \$	750 \$	750
imageRUNNER ADVANCE Tracker											
imageRUNNER ADVANCE Tracker V1.4.1 1L (1 to 4 licenses)	\$	1,000	\$ 1,000	\$	1,000 \$	1,000	No bid	\$	1,000 \$	1,000 \$	1,000
imageRUNNER ADVANCE Tracker V1.4.1 1L (5 to 19 licenses)	\$	800	\$ 800	\$	800 \$	800	No bid	\$	800 \$	800 \$	
imageRUNNER ADVANCE Tracker V1.4.1 1L (20 or more licenses)	\$	750	\$ 750	\$	750 \$	750	No bid	\$	750 \$	750 \$	750
Hard Disk Drive Replacement Service											
Hard Disk Drive Replacement Service	\$	538	\$ 538	\$	538 \$	538	No bid	N/A		N/A	N/A

List Pricing Worksheet Group B - Production Copiers

DISCOUNT FROM MSRP

Vendor Name: Canon	COUNT FROM	M MSRP						
Vendor Name: Canon								
			Grou	ıp B - Productioi	n Copiers			
			Inclu	des B&W and Co	olor/B&W	V		
Pricing Item				SEGMENTS				
Tricing Item				SEGIVILIVIS				
	В6	В6	В7	В7	В8	В9	B9	В9
	B&W (91-119)	B&W (91-119)	B&W (120-139)	B&W (120-139)	B&W (140-159)	B&W (160+)	B&W (160+)	B&W (160+)
Make	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon
	imageRUNNER	VarioPrint DP Line 110	VarioPrint DP Line 120	VarioPrint DP Line 135		VarioPrint 6000+	VarioPrint 6000+	VarioPrint 6000+
Model	ADVANCE 8295	Base License Set	Base License Set	Base License Set		6160 Ultra Base	6160 TP Base License	6160 MICR Base
					No bid	License Set	Set	License Set
Marking Engine	\$ 40,950	\$ 50,500	\$ 60,500	\$ 76,500	No bid	\$ 182,600	\$ 217,600	\$ 225,400
Paper Handling	7 40,550	\$ 50,500	\$ 00,300	70,500	140 bid	7 102,000	217,000	223,400
ADF	Included	Included	Included	Included	No bid	\$ 6,775	<u> </u>	
RADF	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Scan Station Platen Cover	\$ 4,698 N/A	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
Color Scanner	 	\$ 450		-	No bid	N/A	N/A	N/A
Additional Option (please describe here)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (please describe here)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Paper Feeding Page Cabinata	N1/A	N1/A	N1/A	NI/A	Nin Inial	21/2	N1/A	N1/A
Base Cabinet Additional Option (Cabinet Type-F (Large)	N/A N/A	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
Additional Paper Drawer	\$ 4,095	N/A	N/A	N/A	No bid	\$ 25,000		
Paper-Feed Units	\$ 2,520			· · · · · · · · · · · · · · · · · · ·	No bid	\$ 25,000		
Bypass Paper Supply	Included	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Large Capacity Tray	\$ 2,520	· · · · · · · · · · · · · · · · · · ·			No bid	\$ 25,000		
Additional Option (Double Feed Detection Kit -A1(For Side Paper Deck) Additional Option (Duo Paper Tray C1)	N/A N/A	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A \$ 3,900	N/A \$ 3,900	N/A \$ 3,900
Additional Option (Envelope Feeder Attachment D1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Multi-drawer Paper Deck-A1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Paper Deck Unit-C1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Paper Input Module Optional A1 (350 x 500 mm support) Additional Option (POD Deck Lite-A1)	N/A N/A	N/A N/A	N/A N/A	N/A N/A	No bid No bid	\$ 45,000 N/A	\$ 45,000 N/A	\$ 45,000 N/A
Additional Option (Upright Control Panel Set-D1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (USB Keyboard (Cherry)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Finishing								
Output Tray	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
3 - Hole Punch	N/A \$ 840	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
Additional Option (Inner 2-way Tray-F1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Inner Finisher Additional Tray A1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Inner Finisher Additional Tray B1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Basic Office Finisher Additional Option (High Capacity Stacker 2.1 with Top Cover)	\$ 6,300 N/A	\$ 10,395 N/A	\$ 10,395 N/A	\$ 10,395 N/A	No bid No bid	\$ 27,000 \$ 17,900		
3 - Hole Punch	\$ 840	· · · · · · · · · · · · · · · · · · ·	·	·	No bid	3 17,900 N/A	3 17,900 N/A	\$ 17,900 N/A
Saddle Stitch Finishing	· · · · · · · · · · · · · · · · · · ·	\$ 17,850	•	•	No bid	\$ 25,125		
Additional Option (DFD2 at iHCS for Online Finishing)	N/A	N/A	N/A	N/A	No bid	\$ 400		•
Additional Option (Inner Finisher Additional Tray A1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (R-sided docking at iHCS) Advanced Office Finisher	N/A \$ 9,600	N/A \$ 17,850	N/A \$ 17,850	N/A \$ 17,850	No bid No bid	\$ 90 N/A	\$ 90 N/A	\$ 90 N/A
3 - Hole Punch	\$ 945				No bid	N/A	N/A	N/A
Saddle Stitch Finishing	\$ 11,025	\$ 17,850	\$ 17,850	-	No bid	\$ 80,000		\$ 80,000
Additional Option (DFD2 at iHCS for Online Finishing)	N/A	N/A	N/A	N/A	No bid	\$ 400		
Additional Option (Document Insertion Unit-I1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Document Insertion/Folding Unit-G1) Additional Option (High Capacity Stacker 2.1 with Top Cover)	N/A N/A	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A \$ 17,900	N/A \$ 17,900	N/A \$ 17,900
Additional Option (R-sided docking at iHCS)	N/A	N/A	N/A	N/A	No bid	\$ 90		
Additional Option (Utility Tray-A2)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option Document Insertion Unit-H1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Post Process Insertion Additional Option (Document Insertion/Folding Unit H1)	\$ 5,565 N/A	\$ 4,515 N/A	\$ 4,515 N/A	\$ 4,515 N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A
Additional Option (Document insertion)/Folding Onlinal /	IN/A	IN/A	N/A	N/A	מוט טוו	IN/A	IN/A	IN/A

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS B6 B6 B7 B7 B8 B9 B9								
	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	
Additional Option (2 Pedestals & Ramp Set)	(91-119) N/A	\$ (91-119) \$ 1,700	(120-139) \$ 1,700	\$ (120-139) \$ 1,700	(140-159) No bid	(160+) N/A	(160+) N/A	(160+) N/A	
Additional Option (3 Pedestals & Ramp Set)	N/A	\$ 2,450			No bid	N/A	N/A	N/A	
Additional Option (Air Filteration System)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Automatic Feeder)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Basic Card Set)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (BLM 6300 Booklet Maker)	N/A	N/A	N/A	N/A	No bid	\$ 56,580 \$	56,580	\$ 56,580	
Additional Option (Booklet Trimmer accessory for BLM 200 Booklet Maker)	N/A	N/A	N/A	N/A	No bid	\$ 13,000 \$	13,000	\$ 13,000	
Additional Option (Booklet Trimmer accessory for BLM 6300 Booklet Maker)	N/A	N/A	N/A	N/A	No bid	\$ 21,491 \$	21,491	\$ 21,491	
Additional Option (Booklet Trimmer D1)	\$ 9,975	·			No bid	N/A	N/A	N/A	
Additional Option (Braille Label Kit-E1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Card Reader-C1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Color Coil 44 hole punch LTR-A1)	\$ 1,000				No bid	N/A	N/A	N/A	
Additional Option (Convenience Stapler A1)	N/A	\$ 300		·	No bid	N/A	N/A	N/A	
Additional Option (Convenience Stapler B1)	\$ 300	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Decurler Unit-A1)	N/A	\$ 6,700			No bid	N/A	N/A	N/A	
Additional Option (DFD2 at iHCS for Online Finishing)	N/A N/A	N/A N/A	N/A N/A	N/A	No bid	\$ 400 \$ \$ 1,950 \$	400 1,950		
Additional Option (Die Set 2-4 Hole A4 Loose Leaf (6 mm) accesssory for GBC PowerPunch) Additional Option (Die Set 3-5-7 Loose Leaf Round 5/16" accesssory for GBC PowerPunch)	N/A N/A	N/A N/A	N/A N/A	N/A N/A	No bid No bid	\$ 1,950 \$	1,950	·	
Additional Option (Die Set Color Coil 4:1 0.2475 O/S Oval DigiCoil accesssory for GBC PowerPunch)	N/A N/A	N/A N/A	N/A N/A	N/A N/A	No bid	\$ 1,950 \$	3,750		
Additional Option (Die Set Color Coil 4:1 0.2475 Round accessory for GBC PowerPunch)	N/A	N/A N/A	N/A	N/A	No bid	\$ 3,750 \$	2,750		
Additional Option (Die Set Color Coil 5:1 Round accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,900 \$	2,900		
Additional Option (Die Set GBC Cerlox accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,750 \$	2,750		
Additional Option (Die Set GBC Cerlox O/S accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,900 \$	2,900		
Additional Option (Die Set ProClock 3:1 Square accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 3,750 \$	3,750		
Additional Option (Die Set TL 2:1 Round accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,750 \$	2,750		
Additional Option (Die Set TL 2:1 Square accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,750 \$	2,750		
Additional Option (Die Set TL 3:1 Round accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,900 \$	2,900	\$ 2,900	
Additional Option (Die Set TL 3:1 Square accesssory for GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 2,900 \$	2,900	\$ 2,900	
Additional Option (GBC PowerPunch)	N/A	N/A	N/A	N/A	No bid	\$ 47,000 \$	47,000	\$ 47,000	
Additional Option (High Capacity Stacker-E1)	N/A	\$ 21,000	\$ 21,000	\$ 21,000	No bid	N/A	N/A	N/A	
Additional Option (High Capacity Stacker-F1 Set END Module Cover)	N/A	\$ 130	\$ 130		No bid	N/A	N/A	N/A	
Additional Option (High Capacity Stacker-F1 Set)	N/A	\$ 16,500	\$ 16,500	\$ 16,500	No bid	N/A	N/A	N/A	
Additional Option (High Durability Color Coil 44-Hole Punch LTR A1)	\$ 2,800	\$ 2,800		\$ 2,800	No bid	N/A	N/A	N/A	
Additional Option (High Durability Loose Leaf 3-Hole Punch LTR A1)	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	No bid	N/A	N/A	N/A	
Additional Option (High Durability Plastic Comb 19-Hole Punch LTR-A1)	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	No bid	N/A	N/A	N/A	
Additional Option (Hole Punch accessory for Roll Feeder)	N/A	N/A	N/A	N/A N/A		\$ 9,950 \$	9,950		
Additional Option (Inner Booklet Trimmer A1) Additional Option (Loose Leaf 3-Hole Punch LTR-A1)	\$ 6,300 \$ 1,000	N/A \$ 1,000	N/A \$ 1,000	\$ 1,000	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Additional Option (Loose Leaf 5-Hole Punch LTR-A1) Additional Option (Loose Leaf 5-Hole Punch LTR-A1)	\$ 1,000				No bid	N/A	N/A	N/A	
Additional Option (Lower Output Tray for iHCS required accessory for tape binder DFS30-N)	N/A	N/A	N/A	N/A	No bid	\$ 2,000 \$	2,000		
Additional Option (Operator Attention Light-C1)	N/A	\$ 950	·		No bid	N/A	N/A	N/A	
Additional Option (Paper folding unit - F1)	N/A	\$ 15,750	•	-	No bid	N/A	N/A	N/A	
Additional Option (Paper Folding Unit H1)	\$ 12,600	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Pedestal & Ramp Set)	N/A	\$ 1,050			No bid	N/A	N/A	N/A	
Additional Option (Perfect Binder-B1 with Document Insertion Unit)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Plastic Comb 19-Hole Punch LTR-A1)	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	No bid	N/A	N/A	N/A	
Additional Option (Power Lift For iHCS)	N/A	\$ 4,950	\$ 4,950	\$ 4,950	No bid	N/A	N/A	N/A	
Additional Option (Powerstacker accessory for BLM 200 Booklet Maker)	N/A	N/A	N/A	N/A	No bid	\$ 6,560 \$	6,560	-	
Additional Option (Print Registration accessory for Roll Feeder)	N/A	N/A	N/A	N/A	No bid	\$ 12,500 \$	12,500		
Additional Option (Pro Click 32-Hole Punch LTR-SA1)	\$ 1,000	·			No bid	N/A	N/A	N/A	
Additional Option (Professional Puncher - B1)	N/A	\$ 15,000		\$ 15,000	No bid	N/A	N/A	N/A	
Additional Option (Professional Puncher C1)	\$ 15,000	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Puncher Unit-BF1)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Right Angle Option accessory for Roll Feeder)	N/A	N/A	N/A	N/A	No bid	\$ 3,050 \$	3,050		
Additional Option (Ring Binder MB-1000C Set)	N/A	\$ 27,450			No bid	N/A	N/A	N/A	
Additional Option (Ring Cartridge MB-1000C)	N/A	\$ 340 \$ 65			No bid	N/A	N/A	N/A	
Additional Option (Ring Opener MB-1000C)	N/A	ş 65	\$ 65	\$ 65	No bid	N/A	N/A	N/A	

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS									
	B6 B&W (91-119)		B6 B&W 01-119)	B7 B&W (120-139)	B7 B&W (120-139)	B8 B&W (140-159)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)	
Additional Option (Roll Feeder DOCUsheeter VP Unwinder)	N/A		N/A	N/A	N/A	No bid	\$ 34,750			
Additional Option (Roll FeederDOCUsheeter VP Cutter)	N/A		N/A	N/A	N/A	No bid	\$ 29,500		\$ 29,500	
Additional Option (Roll FeederDOCUsheeter VP Transport)	N/A		N/A	N/A	N/A	No bid	\$ 13,000		\$ 13,000	
Additional Option (Rotator Transport Module accessory for BLM 200 Booklet Maker)	N/A		N/A	N/A	N/A	No bid	\$ 15,500		\$ 15,500	
Additional Option (Rotator Transport Module accessory of BLM 3600 Boooklet Maker)	N/A		N/A	N/A	N/A	No bid	\$ 18,437	\$ 18,437	\$ 18,437	
Additional Option (R-sided docking at iHCS)	N/A		N/A	N/A	N/A	No bid	\$ 90	\$ 90	\$ 90	
Additional Option (Running Perforator accessory for Roll Feeder)	N/A		N/A	N/A	N/A	No bid	\$ 8,700	\$ 8,700	\$ 8,700	
Additional Option (Square Fold Booklet Maker with Two Knife Trimmer)	N/A	\$	60,200 \$	60,200	\$ 60,200	No bid	N/A	N/A	N/A	
Additional Option (Square Fold Booklet Maker)	N/A	\$	25,000 \$	25,000	· · · · · · · · · · · · · · · · · · ·	No bid	N/A	N/A	N/A	
Additional Option (Square Spine Module accessory for BLM 200 Booklet Maker)	N/A		N/A	N/A	N/A	No bid	\$ 12,240		\$ 12,240	
Additional Option (Squarefold Module accessory for BLM 6300 Booklet Maker)	N/A		N/A	N/A	N/A	No bid	\$ 13,485		\$ 13,485	
Additional Option (Stacker Dolly-A1)	N/A		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Stacker)	N/A		N/A	N/A	N/A	No bid	\$ 15,000		\$ 15,000	
Additional Option (Tape Binder DFS30-N (letter; 120VAC/60Hz)	N/A		N/A	N/A	N/A	No bid	\$ 27,000		\$ 27,000	
Additional Option (Twin Loop 21-Hole Punch LTR-A1)	\$ 1,000		1,000 \$	1,000		No bid	N/A	N/A	N/A	
Additional Option (Twin Loop 32-Hole Punch LTR-A1)	\$ 1,000		1,000 \$	1,000		No bid	N/A	N/A	N/A	
Additional Option (Two Knife Booklet Trimmer-A1)	N/A	\$	47,250 \$	47,250		No bid	N/A	N/A	N/A	
Additional Option (Unwinder 3 inch Chuck accessory for Roll Feeder)	N/A	_	N/A	N/A	N/A	No bid	\$ 790			
Additional Option (Unwinder 5-inch Chuck accessory for Roll Feeder)	N/A		N/A	N/A	N/A	No bid	\$ 645			
Additional Option (Unwinder 6-inch Chuck accessory for Roll Feeder)	N/A		N/A	N/A	N/A	No bid	\$ 645		·	
Additional Option (Velo Bind 11-Hole Punch LTR-A1)	\$ 1,000		1,000 \$	1,000		No bid	N/A	N/A	N/A	
Additional Option (Velobind accesssory for GBC PowerPunch) Connectivity / Security	N/A		N/A	N/A	N/A	No bid	\$ 1,950	\$ 1,950	\$ 1,950	
Network Connectivity Kit	Included	In	ıcluded	Included	Included	No bid	Included	Included	Included	
Hard Drive Security Kit	Included	Ś	250 \$	250		No bid	\$ 430			
Network Security Kit	\$ 473	т	icluded	Included	Included	No bid	N/A	N/A	N/A	
Power Protection Unit	Included		icluded	Included	Included	No bid	\$ 150			
Additional Option (Single Phase 50 Amp, Receptacle:14-50R)	N/A		N/A	N/A	N/A	No bid	\$ 260			
Additional Option (Document Scan Lock Kit AG1)	\$ 2,625		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (HDD Data Encryption Kit & Mirroring Kit C5)	\$ 525		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (imageWARE Secure Audit Manager Express Server 1 License)	\$ 3,500		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (iR ADV Security Kit G1 for IEEE 2600.1 Common Criteria Certification)	\$ 1,890		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Removable HDD Kit AG1)	\$ 1,050		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Secure Watermark B1)	\$ 1,050		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Universal Send Advanced Feature Set F1)	\$ 516		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Universal Send Digital User Signature Kit C1)	\$ 1,050		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (Universal Send Security Feature Set D1)	\$ 945		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Accessibility Options										
Accessibility Option (ADF Access Handle A1)	\$ 146		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Accessibility Option (Braille Label Kit E1)	N/A		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Accessibility Option (Braille Label Kit F1)	\$ 35	+	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Accessibility Option (Copy Control Device-C1)	N/A	\$	150 \$	150		No bid	N/A	N/A	N/A	
Accessibility Option (Operartor Attention Light-C1)	N/A	\$	950 \$	950		No bid	N/A	N/A	N/A	
Accessibility Option (Remote Operators Kit B1)	\$ 30	-	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Accessibility Option (Section 508-1-C1)	N/A	\$	50 \$	50			N/A	N/A	N/A	
Accessibility Option (Section 508-2-C1)	N/A	\$	35 \$	35		No bid	N/A	N/A	N/A	
Accessibility Option (Voice Guidance Kit F2)	\$ 840		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Accessibility Option (Voice Operation Kit C2)	\$ 1,890		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Software Options	ć 1.100		N1/A	N/A	N1/A	NI - Isial	N/A	N1/A	N/A	
Advanced Scanning Software	\$ 1,100		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Advanced Scanning Interface Software	\$ 1,280	_	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (eCopy ShareScan V5.2 Elements Embedded, 1 yr Maintenance and Support - ESD)	\$ 575		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Simple Account Software Additional Option (image PLINNER ADVANCE Tracker V1.4.111./1 to 4 licenses)	\$ 390	_	450 \$	450		No bid	Included	Included	Included	
Additional Option (imageRUNNER ADVANCE Tracker V1.4.1 1L (1 to 4 licenses)	\$ 1,000	_	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Additional Option (uniFLOW for SMB - MEAP License)	N/A		N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Advance Accounting Software	\$ 1,600		450 \$	450		No bid	N/A	N/A	N/A	
Additional Option (AA-PRINT for MFP V1.3 (1 License)	N/A		N/A	N/A	N/A	No bid	N/A	N/A	N/A	

	Group B - Production Copiers Includes B&W and Color/B&W							
Pricing Item				SEGMENTS				
	B6	В6	В7	В7	B8	В9	B9	В9
	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W
Additional Option (Advanced Color Management-A1)	(91-119) N/A	(91-119) \$ 2,000	\$ (120-139) \$ 2,000	\$ (120-139) \$ 2,000	(140-159) No bid	(160+) \$ 2,000	\$ 2,000 \$	(160+)
Additional Option (Annual Maintenance Deconvert(Corporate)	N/A	\$ 1,602		·	No bid	\$ 1,602		
Additional Option (Annual maintenance for DocSetter V3)	N/A	\$ 675			No bid	\$ 675		
Additional Option (Annual maintenance for PRISMApro Tab Wizard)	N/A	\$ 420			No bid	\$ 420		
Additional Option (Annual Maintenance Océ PPV6 - Automation)	N/A	\$ 384		'	No bid	\$ 384		
Additional Option (Annual Maintenance Océ PPV6 - Preflight (per user)	N/A	\$ 60			No bid	\$ 60		
Additional Option (Annual Maintenance Océ PRISMAaccess 1st Operator Console)	N/A	\$ 324			No bid	\$ 324	·	
Additional Option (Annual Maintenance Océ PRISMAaccess Accounting)	N/A	\$ 176			No bid	\$ 176		
Additional Option (Annual Maintenance Océ PRISMAaccess Archive Module)	N/A	\$ 540		·	No bid	\$ 540		
Additional Option (Annual Maintenance Océ PRISMAaccess Budget Approval)	N/A	\$ 216			No bid	\$ 216		
Additional Option (Annual Maintenance Océ PRISMAaccess Central Server)	N/A	+'			No bid	\$ 648	·	
Additional Option (Annual Maintenance Océ PRISMAaccess Next Operator Console)	N/A	\$ 259	'		No bid	\$ 259		
Additional Option (Annual Maintenance Oce PRISMAaccess Quotation)	N/A	\$ 216	· ·	•	No bid	\$ 216		
Additional Option (Annual Maintenance Oce PRISMAaccess Submission Server)	N/A	\$ 540			No bid	\$ 540		
Additional Option (Annual Maintenance Océ PRISMAaccess VDP)	N/A	\$ 60	· ·	•	No bid	\$ 60		
Additional Option (Annual Maintenance Océ PRISMAprepare Light V6 - 1 Concurrent user)	N/A	\$ 1,056		· · · · · · · · · · · · · · · · · · ·	No bid	\$ 1,056		
Additional Option (Annual Maintenance Oce PRISMAprepare V6 - 1st Concurrent user)	N/A	\$ 1,896			No bid	\$ 1,896	· · · · · ·	
Additional Option (Annual Maintenance Oce PRISMAprepare V6 - Extra Concurrent user)	N/A	\$ 1,140		·	No bid	\$ 1,140		
Additional Option (Annual Maintenance Océ PRISMAprepare V6 light to 1 Concurrent)	N/A	' '		·	No bid	\$ 840		
Additional Option (Barcode Printing Kit-D1e)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (Chinese Simple PS3 Fonts-C1)	N/A	\$ 600		· · · · · · · · · · · · · · · · · · ·	No bid	N/A	N/A	N/A
Additional Option (Direct Print and Scan for Mobile V2.3 1L)	N/A	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Additional Option (DocBox-C1)	N/A	\$ 1,500	· · · · · · · · · · · · · · · · · · ·		No bid	N/A	N/A	N/A
Additional Option (DP Link)	N/A	N/A	N/A	N/A	No bid	\$ 3,000	· · · · · · · · · · · · · · · · · · ·	
Additional Option (DP LINK-C1)	N/A	\$ 3,000	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	No bid	N/A	N/A	N/A
Additional Option (E-Shredding)	N/A	N/A	N/A	N/A	No bid	\$ 430	· · · · · · · · · · · · · · · · · · ·	
Additional Option (E-Shredding-C1)	N/A	\$ 970	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	No bid	N/A	N/A	N/A
Additional Option (Fontset Japanese)	N/A	N/A	N/A	N/A	No bid	\$ 2,080		
Additional Option (Fontset Korean)	N/A	N/A	N/A	N/A	No bid	\$ 415	· · · · · · · · · · · · · · · · · · ·	
Additional Option (Fontset Simplified Chinese)	N/A	N/A	N/A	N/A	No bid	\$ 415		
Additional Option (Fontset Traditional Chinese)	N/A	N/A	N/A	N/A	No bid	\$ 415		
Additional Option (IPDS)	N/A	N/A	N/A	N/A	No bid	\$ 8,000		
Additional Option (Japanese PS3 Fonts-C1)	N/A	\$ 2,600	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	No bid	N/A	N/A	N/A
Additional Option (KDK Link)	N/A	N/A	N/A	N/A	No bid	\$ 3,000	•	
Additional Option (KDK LINK-C1)	N/A	\$ 3,000	· · · · · · · · · · · · · · · · · · ·		No bid	N/A	N/A	N/A
Additional Option (Korean PS3 Fonts-C1)	N/A	\$ 600			No bid	N/A	N/A	N/A
Additional Option (Microsoft XPS High Speed-C1)	N/A	\$ 1,100			No bid	N/A	N/A	N/A
Additional Option (Microsoft XPS Standard speed-C1)	N/A	\$ 700			No bid	N/A	N/A	N/A
Additional Option (Multiple Quege-C1)	N/A	\$ 700			No bid	N/A	N/A	N/A
Additional Option (Océ PPV6 - Preflight (per user)	N/A	\$ 385			No bid	\$ 385		
Additional Option (Océ PRISMAaccess 1st Operator Console)	N/A	\$ 2,124			No bid	\$ 2,124		
Additional Option (Océ PRISMAaccess Accounting)	N/A	\$ 1,151			No bid	\$ 1,151		
Additional Option (Océ PRISMAaccess Budget Approval)	N/A	\$ 1,416			No bid	\$ 1,416		
Additional Option (Océ PRISMAaccess Central Server)	N/A	\$ 4,248			No bid	\$ 4,248		
Additional Option (Océ PRISMAaccess Extra Operator Console)	N/A	\$ 1,699			No bid	\$ 1,699		
Additional Option (Océ PRISMAaccess Integrated Archive)	N/A	\$ 3,540	1		No bid	\$ 3,540		
Additional Option (Océ PRISMAaccess Quotation)	N/A	\$ 1,416		·	No bid	\$ 1,416		
Additional Option (Océ PRISMAaccess Submission Server)	N/A	\$ 3,540		·	No bid	\$ 3,540		
Additional Option (Océ PRISMAprepare Light V6 - 1 Concurrent user)	N/A	\$ 6,900			No bid	\$ 6,900		
Additional Option (Océ PRISMAprepare V6 - 1 Additonal Concurrent user)	N/A	\$ 7,450			No bid	\$ 7,450		
Additional Option (Océ PRISMAprepare V6 - 1st Concurrent user)	N/A	\$ 12,450			No bid	\$ 12,450		
Additional Option (Océ PRISMAprepare v6 Automation)	N/A	\$ 2,450	1		No bid	\$ 2,450		
Additional Option (PCL SRA)	N/A	N/A	N/A	N/A	No bid	\$ 6,500		
Additional Option (PRISMApro Tab Wizard)	N/A	\$ 2,755		· · · · · · · · · · · · · · · · · · ·	No bid	\$ 2,755		
Additional Option (Remote User Interface-C1)	N/A	\$ 800			No bid	N/A	N/A	N/A

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS									
	B6 B&W (91-119)	B6 B&W (91-119		B7 B&W (120-139)	B8 B&W (140-159)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)		
Additional Option (Remote Viewer)	N/A	N/A	N/A	N/A	No bid	\$ 750				
Additional Option (Speed Upgrade from VP6160TP to VP6200TP)	N/A	N/A	N/A	N/A	No bid	\$ 58,300	\$ 58,300	\$ 58,300		
Additional Option (Speed Upgrade from VP6200TP to VP6250TP)	N/A	N/A	N/A	N/A	No bid	\$ 55,000		\$ 55,000		
Additional Option (Speed Upgrade from VP6250TP to VP6320TP)	N/A	N/A	N/A	N/A	No bid	\$ 85,100				
Additional Option (Streaming-C1)	N/A	\$	3,000 \$ 3,000	\$ 3,000	No bid	N/A	N/A	N/A		
Additional Option (Temporary Speed Upgrade from VP6160/6200/6250 to VP6320 (30 days)	N/A	N/A	N/A	N/A	No bid	\$ 5,000		\$ 5,000		
Additional Option (Temporary Speed Upgrade from VP6160/VP6200 to VP6250 (30 days)	N/A	N/A	N/A	N/A	No bid	\$ 3,300	\$ 3,300	\$ 3,300		
eCopy										
Keyboard Bracket 1	\$ 99	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Keyboard Bracket 2	\$ 99	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Keyboard Bracket 3	\$ 99	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Keyboard Bracket 5	\$ 99	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
USB Keyboard (Cherry)	\$ 110		N/A	N/A	No bid	N/A	N/A	N/A		
Exchange Roller Kit for SF300e/SF300eP	\$ 49		N/A	N/A	No bid	N/A	N/A	N/A		
ShareScan Essentials - 1 yr M&S Add-on	\$ 203		N/A	N/A	No bid	N/A	N/A	N/A		
ShareScan Suite - 1 yr M&S Add-on	\$ 359		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy Connectors & Services - 1 yr M&S Add-on	\$ 95		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 5 users - 1 yr M&S Add-on	\$ 143		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 10 users - 1 yr M&S Add-on	\$ 286		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 20 users - 1 yr M&S Add-on	\$ 572		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 50-249 users - 1 yr Add-on	\$ 24		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 250-499 users - 1 yr Add-on	\$ 23		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy PaperWorks 500-749 users - 1 yr Add-on	\$ 21		N/A	N/A	No bid	N/A	N/A	N/A		
ePPO (5 Seats) M&S Renewal <15> ePPO (10 Seats) M&S Renewal <15>	\$ 150 \$ 300		N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
ePPO (20 Seats) M&S Renewal <15>	\$ 599		N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A		
ePPO (50-399 Seats) M&S Renewal <15>	\$ 25		N/A	N/A	No bid	N/A	N/A	N/A		
ePPO (400-1,999 Seats) M&S Renewal <15>	\$ 24		N/A	N/A	No bid	N/A	N/A	N/A		
ePPO (2,000-3,999 Seats) M&S Renewal <15>	\$ 22		N/A	N/A	No bid	N/A	N/A	N/A		
ePPO (4,000-9,999 Seats) M&S Renewal <15>	\$ 21		N/A	N/A	No bid	N/A	N/A	N/A		
ePPO (10,000+ Seats) M&S Renewal <15>	\$ 20		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 3 yrs M&S	\$ 2,033		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 4 yrs M&S	\$ 2,205		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 5 yrs M&S	\$ 2,370	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 3 yrs M&S	\$ 4,073	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 4 yrs M&S	\$ 4,417	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 5 yrs M&S	\$ 4,747	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 3 yrs M&S - ESD	\$ 2,033		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 4 yrs M&S - ESD	\$ 2,205		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 5 yrs M&S - ESD	\$ 2,370		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 3 yrs M&S - ESD	\$ 4,073	· · · · · · · · · · · · · · · · · · ·	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 4 yrs M&S - ESD	\$ 4,417		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 5 yrs M&S - ESD	\$ 4,747 \$ 5,704		N/A	N/A	No bid	N/A	N/A	N/A		
ScanStation for MFPs, 3 yrs M&S	7 -7		N/A	N/A	No bid	N/A	N/A	N/A		
ScanStation for MFPs, 4 yrs M&S ScanStation for MFPs, 5 yrs M&S	\$ 6,187 \$ 6,649	· ·	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
ScanStation for Scanners, 3 yrs M&S	\$ 5,704		N/A N/A	N/A N/A	No bid	N/A N/A	N/A	N/A		
ScanStation for Scanners, 4 yrs M&S	\$ 6,187	· ·	N/A N/A	N/A	No bid	N/A	N/A	N/A		
ScanStation for Scanners, 5 yrs M&S	\$ 6,649		N/A	N/A	No bid	N/A	N/A	N/A		
PC-Less ScanStation for Scanners, 3 yrs M&S	\$ 4,073	· ·	N/A	N/A	No bid	N/A	N/A	N/A		
PC-Less ScanStation for Scanners, 4 yrs M&S	\$ 4,417		N/A	N/A	No bid	N/A	N/A	N/A		
PC-Less ScanStation for Scanners, 5 yrs M&S	\$ 4,747		N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Office Loyalty, 3 yrs M&S - ESD	\$ 837		N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Office Loyalty, 4 yrs M&S - ESD	\$ 1,016		N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Office Loyalty, 5 yrs M&S - ESD	\$ 1,195	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Suite Loyalty, 3 yrs M&S - ESD	\$ 1,377		N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Suite Loyalty, 4 yrs M&S - ESD	\$ 1,736	N/A	N/A	N/A	No bid	N/A	N/A	N/A		

Canon eCopy ShareScan V5.2 Suite Loyalty, 5 yrs M&S - ESD Canon eCopy ShareScan V5.2 Office Loyalty - Volume, 3 yrs M&S - ESD Canon eCopy ShareScan V5.2 Office Loyalty - Volume, 4 yrs M&S - ESD \$ Canon eCopy ShareScan V5.2 Office Loyalty - Volume, 4 yrs M&S - ESD \$		B6 B&W (91-119) N/A	B7 B&W	В7	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS								
Canon eCopy ShareScan V5.2 Office Loyalty - Volume, 3 yrs M&S - ESD \$	\$ 2,095 \$ 837			B&W	B8 B&W	B9 B&W	B9 B&W	B9 B&W					
Canon eCopy ShareScan V5.2 Office Loyalty - Volume, 3 yrs M&S - ESD \$	\$ 837		(120-139)	(120-139)	(140-159)	(160+)	(160+)	(160+)					
		N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A					
culture copy sharescan vs.2 office boyalty volume, 4 yrs mas 250	7 1,010	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Canon eCopy ShareScan V5.2 Office Loyalty - Volume, 5 yrs M&S - ESD	\$ 1,195	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Canon eCopy ShareScan V5.2 Suite Loyalty - Volume, 3 yrs M&S - ESD	, , , , ,	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Canon eCopy ShareScan V5.2 Suite Loyalty - Volume, 4 yrs M&S - ESD	\$ 1,736	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Canon eCopy ShareScan V5.2 Suite Loyalty - Volume, 5 yrs M&S - ESD \$	\$ 2,095	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
eCopy ShareScan V5.2 Elements, 1 yr M&S Renewal \$		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
eCopy ShareScan V5.2 Office, 1 yr M&S Renewal \$		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
eCopy ShareScan V5.2 Suite, 1 yr M&S Renewal		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
eCopy ShareScan V5.2 Connectors and Extenders, 1 yr M&S Renewal Company Copy ShareScan V5.2 Florente Lavelty, Volume 3 yrs M&S FSD.		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Canon eCopy ShareScan V5.2 Elements Loyalty - Volume, 3 yrs M&S - ESD \$ Canon eCopy ShareScan V5.2 Elements Loyalty - Volume, 4 yrs M&S - ESD \$	•	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A					
Canon eCopy ShareScan V5.2 Elements Loyalty - Volume, 4 yrs M&S - ESD \$ Canon eCopy ShareScan V5.2 Elements Loyalty - Volume, 5 yrs M&S - ESD \$		N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A					
eCopy ShareScan Forms Processing Extender, 1 yr Maintenance & Support Renewal \$	'	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Xerox Docushare Connector, 3 yrs Maintenance and Support \$	•	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Xerox Docushare Connector, 4 yrs Maintenance and Support		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Xerox Docushare Connector, 5 yrs Maintenance and Support \$	\$ 2,266	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
SalesForce Connector , 3 yrs Maintenance and Support \$	· · · · · · · · · · · · · · · · · · ·	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
SalesForce Connector , 4 yrs Maintenance and Support	· · · · · · · · · · · · · · · · · · ·	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
SalesForce Connector , 5 yrs Maintenance and Support	,	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
HP Trim Connector, 3 yrs Maintenance and Support		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
HP Trim Connector, 4 yrs Maintenance and Support HP Trim Connector, 5 yrs Maintenance and Support \$	· · · · · · · · · · · · · · · · · · ·	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A	N/A N/A					
HP Trim Connector, 5 yrs Maintenance and Support Microsoft SharePoint Connector Server Edition , 3 yrs Maintenance and Support \$,	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A					
Microsoft SharePoint Connector Server Edition , 4 yrs Maintenance and Support \$ 1.5		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
	\$ 1,840	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Sage 50 Accounts Connector , 3 yrs Maintenance and Support	\$ 1,564	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Sage 50 Accounts Connector , 4 yrs Maintenance and Support \$	\$ 1,702	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Sage 50 Accounts Connector , 5 yrs Maintenance and Support \$,	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Sace ACT Connector, 3 yrs Maintenance and Support	· · · · · · · · · · · · · · · · · · ·	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Sace ACT Connector, 4 yrs Maintenance and Support		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Sace ACT Connector, 5 yrs Maintenance and Support Xerox Docushare Connector, 3 yrs Maintenance and Support -ESD \$	· · · · · · · · · · · · · · · · · · ·	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Xerox Docushare Connector, 3 yrs Maintenance and Support - ESD \$ Xerox Docushare Connector, 4 yrs Maintenance and Support - ESD \$, ,	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A					
The state of the s	\$ 2,266	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
SalesForce Connector, 3 yrs Maintenance and Support- ESD \$		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
	\$ 2,096	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
SalesForce Connector , 5 yrs Maintenance and Support - ESD \$	\$ 2,266	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
HP Trim Connector, 3 yrs Maintenance and Support - ESD \$	· · · · · · · · · · · · · · · · · · ·	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
HP Trim Connector, 4 yrs Maintenance and Support - ESD \$, , , , , , , ,	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
	\$ 2,266	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Microsoft SharePoint Connector Server Edition , 3 yrs Maintenance and Support - ESD Microsoft SharePoint Connector Server Edition , 4 yrs Maintenance and Support - ESD \$		N/A	N/A N/A	N/A	No bid	N/A	N/A	N/A N/A					
1	\$ 1,702 \$ 1,840	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A					
	\$ 1,564	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Sage 50 Accounts Connector , 4 yrs Maintenance and Support - ESD \$		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
, , , , , , , , , , , , , , , , , , , ,	\$ 1,840	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Sace ACT Connector, 3 yrs Maintenance and Support - ESD \$		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Sace ACT Connector, 4 yrs Maintenance and Support- ESD \$	' ' '	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
Sace ACT Connector, 5 yrs Maintenance and Support - ESD	, ,	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
eCopy PDF Pro Office Single License, 1 yr Maintenance and Support \$		N/A	N/A	N/A	No bid	N/A	N/A	N/A					
eCopy PDF Pro Office Single License, 3 yrs Maintenance and Support \$ SCOPY PDF Pro Office Single License, 4 yrs Maintenance and Support	'	N/A	N/A	N/A	No bid	N/A	N/A	N/A					
eCopy PDF Pro Office Single License, 4 yrs Maintenance and Support eCopy PDF Pro Office Single License, 5 yrs Maintenance and Support \$	'	N/A	N/A N/A	N/A	No bid	N/A	N/A N/A	N/A					
eCopy PDF Pro Office Single License, 5 yrs Maintenance and Support eCopy PDF Pro Office Single License, 1 yr Maintenance and Support Add-On \$		N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A					
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 1 yr Maintenance and Support \$\\$ \$\\$ eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 1 yr Maintenance and Support \$\\$ \$\$		N/A	N/A N/A	N/A N/A	No bid	N/A	N/A	N/A					

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS B6 B6 B7 B7 B8 B9 B9								
	B6 B&W (91-119)	B6 B&W (91-119)	B7 B&W (120-139)	B7 B&W (120-139)	B8 B&W (140-159)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 1 yr Maintenance and Support	\$ 132	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 1 yr Maintenance and Support	\$ 125	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 1 yr Maintenance and Support	\$ 107	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 1 yr Maintenance and Support	\$ 90	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 3 yrs Maintenance and Support	\$ 186	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 3 yrs Maintenance and Support	\$ 172 \$ 163	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 3 yrs Maintenance and Support eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 3 yrs Maintenance and Support	\$ 163	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 353 Seats, 3 yrs Maintenance and Support	\$ 118	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 4 yrs Maintenance and Support	\$ 208	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 4 yrs Maintenance and Support	\$ 192	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 4 yrs Maintenance and Support	\$ 182	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 4 yrs Maintenance and Support	\$ 155	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 4 yrs Maintenance and Support	\$ 132	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 5 yrs Maintenance and Support	\$ 230	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 5 yrs Maintenance and Support	\$ 212	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 5 yrs Maintenance and Support	\$ 201 \$ 171	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 5 yrs Maintenance and Support eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 5 yrs Maintenance and Support	\$ 171 \$ 146	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 1 yr Maintenance and Support Add-On	\$ 22	N/A	N/A	N/A	No bid	N/A	N/A N/A	N/A	
eCopy PDF Pro Office Volume Pricing- 40 to 199 seats, 1 yr Maintenance and Support Add-On	\$ 20	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 1 yr Maintenance and Support Add-On	\$ 19	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 1 yr Maintenance and Support Add-On	\$ 16	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 1 yr Maintenance and Support Add-On	\$ 14	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Single License, 1 yr Maintenance and Support- ESD	\$ 197	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Single License, 3 yrs Maintenance and Support -ESD	\$ 257	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Single License, 4 yrs Maintenance and Support -ESD	\$ 287	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Single License, 5 yrs Maintenance and Support -ESD eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 1 yr Maintenance and Support - ESD	\$ 317 \$ 142	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 59 seats, 1 yr Maintenance and Support - ESD eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 1 yr Maintenance and Support - ESD	\$ 132	N/A	N/A	N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 1 yr Maintenance and Support-ESD	\$ 125	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 1 yr Maintenance and Support - ESD	\$ 107	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 1 yr Maintenance and Support - ESD	\$ 90	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 3 yrs Maintenance and Support - ESD	\$ 186	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 3 yrs Maintenance and Support - ESD	\$ 172	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 3 yrs Maintenance and Support - ESD	\$ 163	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 3 yrs Maintenance and Support- ESD	\$ 139	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 3 yrs Maintenance and Support- ESD eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 4 yrs Maintenance and Support - ESD	\$ 118 \$ 208	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 3 to 39 seats, 4 yrs Maintenance and Support - ESD	\$ 192	N/A	N/A	N/A	No bid	N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 4 yrs Maintenance and Support - ESD	\$ 182	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 4 yrs Maintenance and Support - ESD	\$ 155	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 4 yrs Maintenance and Support - ESD	\$ 132	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 5 to 39 seats, 5 yrs Maintenance and Support - ESD	\$ 230	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 40 to 199 seats, 5 yrs Maintenance and Support - ESD	\$ 212	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 200 to 399 seats, 5 yrs Maintenance and Support- ESD	\$ 201	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 400 to 999 seats, 5 yrs Maintenance and Support - ESD	\$ 171	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office Volume Pricing - 1000 to 10000 seats, 5 yrs Maintenance and Support - ESD eCopy PDF Pro Office - Volume Pricing - 5-39 Seats - Add-on Seat	\$ 146 \$ 120	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office - Volume Pricing - 5-39 Seats - Add-on Seat eCopy PDF Pro Office - Volume Pricing - 40-199 Seats - Add-on Seat	\$ 120	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office - Volume Pricing - 40-199 Seats - Add-on Seat eCopy PDF Pro Office - Volume Pricing - 200-399 Seats - Add-on Seat	\$ 112	N/A N/A	N/A N/A	N/A	No bid	N/A	N/A N/A	N/A N/A	
eCopy PDF Pro Office - Volume Pricing - 400-999 Seats - Add-on Seat	\$ 91	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy PDF Pro Office - Volume Pricing - 1000-10000 Seats - Add-on Seat	\$ 76	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Elements Embedded, 3 yrs Maintenance and Support	\$ 698	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Elements Embedded, 4 yrs Maintenance and Support	\$ 759	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Elements Embedded, 5 yrs Maintenance and Support	\$ 821	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
PC-Less ScanStation for MFPs – 3 yrs Maintenance & Support	\$ 5,161	N/A	N/A	N/A	No bid	N/A	N/A	N/A	

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS B6 B6 B7 B7 B8 B9 B9 B9									
	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B9 B&W		
PC-Less ScanStation for MFPs- 4 yrs Maintenance & Support	(91-119)	(91-119)	(120-139)	(120-139)	(140-159)	(160+)	(160+)	(160+)		
PC-Less ScanStation for MFPs - 4 yrs Maintenance & Support PC-Less ScanStation for MFPs - 5 yrs Maintenance & Support	\$ 5,597 \$ 6,015	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
eCopy 1 Year Renewal for SharePoint SE, Sage 50 Accts and ACT Connectors	\$ 138	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy 1 Year Renewal for Xerox DocuShare, HP Trim and Salesforce Connectors	\$ 170	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Elements Embedded, 3 yrs Maintenance and Support - ESD	\$ 698	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Elements Embedded, 4 yrs Maintenance and Support - ESD	\$ 759	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Elements Embedded, 5 yrs Maintenance and Support - ESD	\$ 821	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 3 yrs Maintenance & Support	\$ 1,509	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 4 yrs Maintenance & Support	\$ 1,688	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 5 yrs Maintenance & Support	\$ 1,867	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 3 yrs Maintenance & Support	\$ 2,874 \$ 3,233	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 4 yrs Maintenance & Support	\$ 3,233 \$ 3,592	N/A	N/A N/A	N/A	No bid	N/A N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 5 yrs Maintenance & Support eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 3 yrs Maintenance & Support	\$ 3,592	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 4 yrs Maintenance & Support	\$ 1,434	N/A	N/A N/A	N/A N/A	No bid	N/A	N/A	N/A N/A		
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 5 yrs Maintenance & Support	\$ 1,792	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Syste - Volume License - 10-49 units - 3 yrs Maintenance & Support	\$ 2,724	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 4 yrs Maintenance & Support	\$ 3,083	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 5 yrs Maintenance & Support	\$ 3,442	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 1,285	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 1,464	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 1,643	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 2,425	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 2,784	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 3,143	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 3 yrs Maintenance & Support	\$ 1,509	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 4 yrs Maintenance & Support	\$ 1,688	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 5 yrs Maintenance & Support	\$ 1,867	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 3 yrs Maintenance & Support	\$ 2,874 \$ 3,233	N/A N/A	N/A N/A	N/A	No bid	N/A N/A	N/A	N/A N/A		
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 4 yrs Maintenance & Support eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 5 yrs Maintenance & Support	\$ 3,592	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A	N/A N/A	N/A N/A		
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 3 yrs Maintenance & Support	\$ 3,392	N/A	N/A N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 4 yrs Maintenance & Support	\$ 1,613	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 5 yrs Maintenance & Support	\$ 1,792	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 3 yrs Maintenance & Support	\$ 2,724	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 4 yrs Maintenance & Support	\$ 3,083	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 5 yrs Maintenance & Support	\$ 3,442	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 1,285	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 1,464	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 1,643	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 2,425	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 2,784	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 3,143	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (3-24 units) - 3 YR M&S eCopy ShareScan v5 Elements – Volume (3-24 units) - 4 YR M&S	\$ 580 \$ 641	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
eCopy ShareScan v5 Elements – Volume (3-24 units) - 4 Th M&S eCopy ShareScan v5 Elements – Volume (3-24 units) - 5 YR M&S	\$ 703		N/A N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (3-24 units) - 3 YR M&S	\$ 580	·	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (3-24 units) - 3 TH M&S	\$ 641	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (3-24 units) - 5 YR M&S	\$ 703	·	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (25-49 units) - 3 YR M&S	\$ 540		N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (25-49 units) - 4 YR M&S	\$ 601	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements — Volume (25-49 units) - 5 YR M&S	\$ 663	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (25-49 units) - 3 YR M&S	\$ 540	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements — Volume (25-49 units) - 4 YR M&S	\$ 601	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements — Volume (25-49 units) - 5 YR M&S	\$ 663	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (50+ units) - 3 YR M&S	\$ 505	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (50+ units) - 4 YR M&S	\$ 566	N/A	N/A	N/A	No bid	N/A	N/A	N/A		

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS									
	B6 B&W	B6 B&W	B7 B&W	B7 B&W	B8 B&W	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)		
eCopy ShareScan v5 Elements — Volume (50+ units) - 5 YR M&S	(91-119) \$ 628	(91-119) N/A	(120-139) N/A	(120-139) N/A	(140-159) No bid	(160+) N/A	N/A	N/A		
eCopy ShareScan v5 Elements — Volume (50+ units) - 3 YR M&S	\$ 505	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements — Volume (50+ units) - 4 YR M&S	\$ 566	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (50+ units) - 5 YR M&S	\$ 628	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier A 1 yr Maintenance and Support	\$ 890	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier A 3 yrs Maintenance and Support	\$ 1,081	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier A 4 yrs Maintenance and Support	\$ 1,172	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier A 5 yrs Maintenance and Support	\$ 1,260 \$ 570	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (3-9 Units) 1 yr Maintenance and Support Connector Access License Tier A (3-9 Units) 3 yr Maintenance and Support	\$ 570 \$ 760	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
Connector Access License Tier A (3-9 Units) 3 yr Maintenance and Support Connector Access License Tier A (3-9 Units) 4 yr Maintenance and Support	\$ 855	N/A N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (3-9 Units) 5 yr Maintenance and Support	\$ 950	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (10-49 Units) 1 yr Maintenance and Support	\$ 530	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (10-49 Units) 3 yr Maintenance and Support	\$ 720	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (10-49 Units) 4 yr Maintenance and Support	\$ 815	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (10-49 Units) 5 yr Maintenance and Support	\$ 910	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (50+ Units) 1 yr Maintenance and Support	\$ 395	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (50+ Units) 3 yr Maintenance and Support	\$ 585	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (50+ Units) 4 yr Maintenance and Support	\$ 680	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (50+ Units) 5 yr Maintenance and Support	\$ 775	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 1 yr Maintenance and Support	\$ 1,063	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 3 yrs Maintenance and Support	\$ 1,291 \$ 1,400	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 4 yrs Maintenance and Support Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 5 yrs Maintenance and Support	\$ 1,400	N/A N/A	N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A		
Connector Access License Tier B (3-9 Units) 1 yr Maintenance and Support	\$ 684	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (3-9 Units) 3 yr Maintenance and Support	\$ 912	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (3-9 Units) 4 yr Maintenance and Support	\$ 1,026	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (3-9 Units) 5 yr Maintenance and Support	\$ 1,140	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (10-49 Units) 1 yr Maintenance and Support	\$ 636	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (10-49 Units) 3 yr Maintenance and Support	\$ 864	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (10-49 Units) 4 yr Maintenance and Support	\$ 978	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (10-49 Units) 5 yr Maintenance and Support	\$ 1,092	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (50+ Units) 1 yr Maintenance and Support	\$ 474	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (50+ Units) 3 yr Maintenance and Support	\$ 702	N/A N/A	N/A	N/A	No bid	N/A	N/A	N/A N/A		
Connector Access License Tier B (50+ Units) 4 yr Maintenance and Support Connector Access License Tier B (50+ Units) 5 yr Maintenance and Support	\$ 816	· · · · · · · · · · · · · · · · · · ·	N/A	N/A	No bid	N/A	N/A	 		
eCopy ShareScan V5.2 Elements Embedded, 1 yr Maintenance and Support	\$ 930 \$ 575	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
eCopy ShareScan v5 Elements – Volume (3-24 units) - 1 YR M&S	\$ 457	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (25-49 units) - 1 YR M&S	\$ 417	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (50+ units) - 1 YR M&S	\$ 382	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office Embedded, 1 yr M&S	\$ 1,674	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 1 yr Maintenance & Support	\$ 1,151	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 1 yr Maintenance & Support	\$ 1,076	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 1 yr Maintenance & Support	\$ 927	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 1 yr M&S	\$ 3,354	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 1 yr Maintenance & Support eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 1 yr Maintenance & Support	\$ 2,156 \$ 2,006	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
eCopy ShareScan V5.2 Suite - Volume License - 10-45 and 5 - 1 yr Maintenance & Support eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 1 yr Maintenance & Support	\$ 1,707	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
ScanStation for MFPs, 1 yr M&S	\$ 4,698	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
PC-Less ScanStation for MFPs—1 yr Maintenance & Support	\$ 4,250	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
PC-Less ScanStation for Scanners, 1 yr M&S	\$ 3,354	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
ScanStation for Scanners, 1 yr M&S	\$ 4,698	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier A 1 yr Maintenance and Support - ESD	\$ 890	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier A 3 yrs Maintenance and Support - ESD	\$ 1,081	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier A 4 yrs Maintenance and Support - ESD	\$ 1,172	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier A 5 yrs Maintenance and Support - ESD	\$ 1,260	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (3-9 Units) 1 yr Maintenance and Support ESD	\$ 570	N/A	N/A	N/A	No bid	N/A	N/A	N/A		

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS B6 B6 B7 B7 B8 B9 B9 B9									
	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W		
Connector Access License Tier A (3-9 Units) 3 yr Maintenance and Support ESD	(91-119)	(91-119) N/A	(120-139) N/A	(120-139) N/A	(140-159) No bid	(160+) N/A	(160+) N/A	(160+) N/A		
Connector Access License Tier A (3-9 Units) 4 yr Maintenance and Support ESD	\$ 855	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (3-9 Units) 5 yr Maintenance and Support ESD	\$ 950	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (10-49 Units) 1 yr Maintenance and Support ESD	\$ 530	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (10-49 Units) 3 yr Maintenance and Support ESD	\$ 720	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (10-49 Units) 4 yr Maintenance and Support ESD	\$ 815	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (10-49 Units) 5 yr Maintenance and Support ESD	\$ 910	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (50+ Units) 1 yr Maintenance and Support ESD	\$ 395	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (50+ Units) 3 yr Maintenance and Support ESD	\$ 585	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (50+ Units) 4 yr Maintenance and Support ESD	\$ 680	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier A (50+ Units) 5 yr Maintenance and Support ESD	\$ 775	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 1 yr Maintenance and Support - ESD	\$ 1,063	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 3 yrs Maintenance and Support - ESD Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 4 yrs Maintenance and Support - ESD	\$ 1,291 \$ 1,400	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 4 yrs Maintenance and Support - ESD Connectors Access Licenses for eCopy ShareScan V5.2 with Per Unit License Key Connector Access License Tier B 5 yrs Maintenance and Support - ESD	\$ 1,400	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A		
Connector Access License Tier B (3-9 Units) 1 yr Maintenance and Support ESD	\$ 1,304	N/A	N/A N/A	N/A N/A	No bid	N/A	N/A	N/A N/A		
Connector Access License Tier B (3-9 Units) 3 yr Maintenance and Support ESD	\$ 912	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (3-9 Units) 4 yr Maintenance and Support ESD	\$ 1,026	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (3-9 Units) 5 yr Maintenance and Support ESD	\$ 1,140	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (10-49 Units) 1 yr Maintenance and Support ESD	\$ 636	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (10-49 Units) 3 yr Maintenance and Support ESD	\$ 864	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (10-49 Units) 4 yr Maintenance and Support ESD	\$ 978	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (10-49 Units) 5 yr Maintenance and Support ESD	\$ 1,092	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (50+ Units) 1 yr Maintenance and Support ESD	\$ 474	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (50+ Units) 3 yr Maintenance and Support ESD	\$ 702	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (50+ Units) 4 yr Maintenance and Support ESD	\$ 816	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Connector Access License Tier B (50+ Units) 5 yr Maintenance and Support ESD	\$ 930	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Elements Embedded, 1 yr Maintenance and Support - ESD	\$ 575	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (3-24 units) - 1 YR M&S	\$ 457	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan v5 Elements – Volume (25-49 units) - 1 YR M&S eCopy ShareScan v5 Elements – Volume (50+ units) - 1 YR M&S	\$ 417 \$ 382	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
eCopy ShareScan V5.2 Office Embedded, 1 yr M&S - ESD	\$ 1,674	N/A	N/A N/A	N/A N/A	No bid	N/A	N/A	N/A N/A		
eCopy ShareScan V5.2 Office - Volume License - 3-9 units - 1 yr Maintenance & Support	\$ 1,151	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 10-49 units - 1 yr Maintenance & Support	\$ 1,076	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Office - Volume License - 50+ units - 1 yr Maintenance & Support	\$ 927	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite Embedded, 1 yr M&S - ESD	\$ 3,354	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 3-9 units - 1 yr Maintenance & Support	\$ 2,156	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 10-49 units - 1 yr Maintenance & Support	\$ 2,006	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
eCopy ShareScan V5.2 Suite - Volume License - 50+ units - 1 yr Maintenance & Support	\$ 1,707	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Elements Loyalty, 1 yr M&S - ESD	\$ 362	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Elements Loyalty, 3 yrs M&S - ESD	\$ 486	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Elements Loyalty, 4 yrs M&S - ESD	\$ 548	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Elements Loyalty, 5 yrs M&S - ESD	\$ 610	·	N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Elements Loyalty - Volume, 1 yr M&S - ESD	\$ 362	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Office Loyalty, 1 yr M&S - ESD	\$ 479	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Office Loyalty - Volume, 1 yr M&S - ESD Canon eCopy ShareScan V5.2 Suite Loyalty, 1 yr M&S - ESD	\$ 479 \$ 659	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Canon eCopy ShareScan V5.2 Suite Loyalty - Volume, 1 yr M&S - ESD Canon eCopy ShareScan V5.2 Suite Loyalty - Volume, 1 yr M&S - ESD	\$ 659 \$ 659	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
PaperWorks (Single Unit) M&S Renewal	\$ 32	N/A	N/A N/A	N/A N/A	No bid	N/A	N/A	N/A N/A		
Email & Folder Watching Service, 1yr Maintenance and Support	\$ 1,063	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Email & Folder Watching Service, 19 Maintenance and Support Email & Folder Watching Service, 3 yrs Maintenance and Support	\$ 1,291	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Email & Folder Watching Service, 4 yrs Maintenance and Support	\$ 1,405	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Email & Folder Watching Service, 5 yrs Maintenance and Support	\$ 1,519	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Email & Folder Watching Service, 1yr Maintenance and Support	\$ 1,063	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Email & Folder Watching Service, 3 yrs Maintenance and Support	\$ 1,291	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Email & Folder Watching Service, 4 yrs Maintenance and Support	\$ 1,405	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Email & Folder Watching Service, 5 yrs Maintenance and Support	\$ 1,519	N/A	N/A	N/A	No bid	N/A	N/A	N/A		

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS B6 B6 B7 B7 B8 B9 B9								
	B6 B&W	B6 B&W	B7 B&W	B7 B&W	B8 B&W	B9 B&W	B9 B&W	B9 B&W	
	(91-119)	(91-119)	(120-139)	(120-139)	(140-159)	(160+)	(160+)	(160+)	
Email & Folder Watching Service M&S Renewal eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 1 yr Maintenance & Support	\$ 114 \$ 588	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 1 yr Maintenance & Support eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 588	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A	
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 5 yrs Maintenance & Support eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 777	N/A	N/A N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 840	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 1 yr Maintenance & Support	\$ 588	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 3 yrs Maintenance & Support	\$ 714	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Enterprise - Volume License - 50+ units - 4 yrs Maintenance & Support	\$ 777	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan V5.2 Enterprise- Volume License - 50+ units - 5 yrs Maintenance & Support	\$ 840	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
eCopy ShareScan Enterprise M&S Renewal	\$ 63	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
imageFORMULA ScanFront 300e	\$ 2,095	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
imageFORMULA ScanFront 300eP	\$ 2,395	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Unilfow				ı					
uniFLOW Output Manager Basic Office License, Enterprise Edition	\$ 19,092	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Additional Office Module, Enterprise Edition	\$ 5,579	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Remote Print Server, Enterprise Edition	\$ 2,412	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW 10-Pack Remote Print Server, Enterprise Edition	\$ 21,699	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW 25-Pack Remote Print Server, Enterprise Edition uniFLOW Remote Print Server unlimited. Enterprise Edition	\$ 51,456 \$ 209,257	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
uniFLOW National Print Server uniffitied, Enterprise Edition uniFLOW Output Manager Basic Office License, Corporate Edition	\$ 209,237	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A	
uniFLOW Additional Office Module, Corporate Edition	\$ 3,945	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Remote Print Server, Corporate Edition	\$ 2,091	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Output Manager Basic Office License, Business Edition	\$ 5,456	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Additional Office Module, Business Edition	\$ 1,746	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Remote Print Server, Business Edition	\$ 1,571	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Output Manager Basic Office License, Workgroup Edition	\$ 2,456	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Additional Office Module, Workgroup Edition	\$ 1,409	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 1 Device	\$ 857	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 10 Device	\$ 7,736	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 25 Device	\$ 18,063	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 50 Device	\$ 33,580	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 75 Device	\$ 46,566	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 100 Device	\$ 57,006	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Software Assurance - 1 Point	\$ 23	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Software Assurance - 5 Points	\$ 106	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Software Assurance - 10 Points uniFLOW Software Assurance - 25 Points	\$ 212 \$ 530	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
uniFLOW Software Assurance - 50 Points	\$ 1,059	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Software Assurance - 100 Points	\$ 2,115	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW MiCard Magnetic Reader 1-9 Readers	\$ 201	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW MiCard Magnetic Reader 10-24 Readers	\$ 192	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW MiCard Magnetic Reader 25-49 Readers	\$ 186	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Legic Card 10 Pack	\$ 182	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Mifare Card 10 Pack	\$ 111	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Job Conversion Instance	\$ 1,862	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW eCopy Secure Print Client	\$ 1,074	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Remote Print Server, Workgroup Edition	\$ 1,268	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
PC Prox Cable	\$ 66	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Canon USA Professional Service for uniFLOW	\$ 2,250	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Dealer Professional Service for uniFLOW	\$ 2,250	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Customization unit	\$ 1,134	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Output Manager Project Access Pack Pameta Installation Assistance Service 1 Unit (PIAS)	\$ 4,900 \$ 1.701	N/A	N/A N/A	N/A	No bid	N/A N/A	N/A N/A	N/A	
Remote Installation Assistance Service - 1 Unit (RIAS) uniFLOW Copy Control Cable	\$ 1,701 \$ 233	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
uniFLOW Copy Control Cable uniFLOW 1600/2000 Copy Cable	\$ 233	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
uniFLOW 1600/2000 Copy Cable uniFLOW MiCard v2 HID PROX 1-9 Readers	\$ 305	N/A	N/A N/A	N/A N/A	No bid	N/A	N/A	N/A	
MiCard v2 HID Prox for uniFLOW SSP	\$ 305	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
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Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS B6 B6 B7 B7 B8 B9 B9								
	B6 B&W (91-119)	B6 B&W (91-119)	B7 B&W (120-139)	B7 B&W (120-139)	B8 B&W (140-159)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)	
uniFLOW MiCard v2 HID PROX 10-24 Readers	\$ 293	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW MiCard v2 HID PROX 25-49 Readers	\$ 279	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW MiCard v2 HID PROX 50-99 Readers	\$ 255	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW MiCard v2 HID PROX 100-249 Readers	\$ 243	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW MiCard v2 HID PROX 250+ Readers	\$ 233	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 250 Device	\$ 128,003	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 1 Device + 1 MiCard v2 HID prox	\$ 1,101	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 10 Device + 10 MiCard v2 HID prox	\$ 9,660	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 25 Device + 25 MiCard v2 HID prox	\$ 23,060	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 50 Device + 50 MiCard v2 HID prox	\$ 43,998	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for MEAP 75 Device + 75 MiCard v2 HID prox uniFLOW SPP Device License for MEAP 100 Device + 100 MiCard v2 HID prox	\$ 62,517 \$ 78,819	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
uniFLOW SPP Device License for MEAP 100 Device + 100 MiCard v2 HID prox uniFLOW SPP Device License for MEAP 250 Device + 250 MiCard v2 HID prox	\$ 78,819	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
uniFLOW SPP Device License for CMFP 1 Device	\$ 169,712	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Login Device License for CMFP 10 Device	\$ 2,595	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Login Device License for CMFP 25 Device	\$ 6,311	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Login Device License for CMFP 50 Device	\$ 12,269	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Login Device License for CMFP 75 Device	\$ 17,876	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Login Device License for CMFP 100 Device	\$ 23,133	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
HID Card 10 Pack	\$ 188	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
HID Card 10 Pack for uniFLOW SSP	\$ 188	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW Magnetic Card 10 Pack	\$ 41	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for Xerox MFP 1 Device	\$ 1,014	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW CAC SPP Device License for MEAP 1 Device	\$ 857	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW CAC SPP Device License for MEAP 10 Device	\$ 7,736	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW CAC SPP Device License for MEAP 25 Device uniFLOW CAC SPP Device License for MEAP 50 Device	\$ 18,063 \$ 33,581	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
uniFLOW CAC SPP Device License for MEAP 75 Device	\$ 33,581	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
uniFLOW CAC SPP Device License for MEAP 100 Device	\$ 57,006	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW CAC SPP Device License for MEAP 250 Device	\$ 128,003	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SSP Device License for CMFP device	\$ 120	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
uniFLOW SPP Device License for HP MFP 1 Device	\$ 1,014	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade for uniFLOW Basic License, CE to EE	\$ 9,273	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade Standard Module, CE to EE	\$ 1,641	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade Remote Print Server, CE to EE	\$ 330	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade for uniFLOW Basic License, BE to EE	\$ 13,637	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade Standard Module, BE to EE	\$ 3,864	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade Remote Print Server, BE to EE	\$ 842	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade for uniFLOW Basic License, BE to CE Upgrade Standard Module, BE to CE	\$ 4,365 \$ 2,201	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Upgrade Remote Print Server, BE to CE	\$ 521	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade for uniFLOW Basic License, WE to EE	\$ 16,637	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade Standard Module, WE to EE	\$ 4,185	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade Remote Print Server, WE to EE	\$ 1,146	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade for uniFLOW Basic License, WE to CE	\$ 7,365	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade Standard Module, WE to CE	\$ 2,538	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade Remote Print Server, WE to CE	\$ 824	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade for uniFLOW Basic License, WE to BE	\$ 3,000	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade Standard Module, WE to BE	\$ 338	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Upgrade Remote Print Server, WE to BE	\$ 305	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Universal Login Manager - 1 Device	\$ 390	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Universal Login Manager - 10 Device Universal Login Manager - 25 Device	\$ 3,806 \$ 9,324	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A	
Universal Login Manager - 25 Device Universal Login Manager - 50 Device	\$ 9,324	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A	
Universal Login Manager -75 Device	\$ 26,175	N/A	N/A	N/A	No bid	N/A N/A	N/A N/A	N/A	
Universal Login Manager -100 Device	\$ 34,172	N/A	N/A	N/A	No bid	N/A	N/A	N/A	
Universal Login Manager - 250 Device	\$ 82,833	N/A	N/A	N/A	No bid	N/A	N/A	N/A	

Section Control Cont	Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS B6 B6 B7 B7 B8 B9 B9								
Proceedings			B&W	B&W	B&W	B&W	B&W	B&W	B&W	
Processing 1967 1969 1	uniELOW SPP Addition for MEAR 1 Device	¢ (S								
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Section Proceed Section Process Proces	uniFLOW SPP Addition for MEAP 100 Device	\$	27,516	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Proceedings	uniFLOW SPP Addition for MEAP 250 Device	\$	58,005	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Package Machine Force Security (1965) 1968 19	uniFLOW SSP Device License for MEAP 1 device	\$			N/A	N/A	No bid	N/A	N/A	N/A
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STATE STAT	uniFLOW SPP Device License for SFP MEAP 10 Device	\$	2,640	N/A	N/A	N/A	No bid	N/A	N/A	N/A
INSTITUTE SEP PRIVECT (CENTER) SEP TRANSP 20 DEVICE (CENTER) SEP	uniFLOW SPP Device License for SFP MEAP 25 Device	\$	6,480	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Internation 1975 Province License 1975 MAR NIA	uniFLOW SPP Device License for SFP MEAP 50 Device	\$	12,740	N/A	N/A	N/A	No bid	N/A	N/A	N/A
Interest legin Manager - 5 Device	uniFLOW SPP Device License for SFP MEAP 75 Device	\$	18,770	N/A	N/A	N/A	No bid	N/A	N/A	N/A
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Standard Module, Device Based Edition		\$							•	
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uniFLOW Scan Per Device License for MEAP 10 device \$ 10,500 N/A <		\$,		,		· · · · · · · · · · · · · · · · · · ·
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UnifFLOW Scan Per Device License for MEAP 75 device \$ 62,000	uniFLOW Scan Per Device License for MEAP 25 device	\$	24,500	N/A	N/A	N/A	No bid	N/A	N/A	N/A
uniFLOW Scan Per Device License for MEAP 100 device \$ 75,000 N/A	uniFLOW Scan Per Device License for MEAP 50 device	\$	45,000		N/A	N/A	No bid		N/A	N/A
uniFLOW Scan Per Device License for MEAP 250 device \$ 165,000 N/A <th< td=""><td>uniFLOW Scan Per Device License for MEAP 75 device</td><td>\$</td><td></td><td></td><td></td><td></td><td></td><td></td><td>•</td><td></td></th<>	uniFLOW Scan Per Device License for MEAP 75 device	\$							•	
uniFLOW Scan Per Device addition for MEAP 1 device \$ 925 N/A<		\$			-	·	+ +	· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·
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Universal Login Manager - 1 Device \$ 390 N/A N/A N/A NO bid N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A		Ś	,		-				•	
Universal Login Manager - 5 Device \$ 1,925 N/A N/A N/A No bid N/A N/A N/A N/A		Ś					+ +	· · · · · · · · · · · · · · · · · · ·		
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Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS									
	B6 B&W (91-119)	B6 B&W (91-119)	B7 B&W (120-139)	B7 B&W (120-139)	B8 B&W (140-159)	B9 B&W (160+)	B9 B&W (160+)	B9 B&W (160+)		
Upgrade ULM to uniFLOW for SMB-MEAP	\$ 1,230	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Upgrade ULM to uniFLOW for SMB-MEAP	\$ 1,230	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
uniFLOW for SMB - MEAP + MiCard PLUS Bundle	\$ 1,850	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Universal Login Manager for MEAP + MiCard PLUS Bundle - 1 Device	\$ 640	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
PCL Job Conversion	\$ 1,650	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Variable Data Printing	\$ 21,250	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Variable Data Printing - 5 Additonal Designer Pack	\$ 350 \$ 55,800	N/A N/A	N/A	N/A	No bid	N/A N/A	N/A	N/A N/A		
SPP Device License for CMFP - 250 Device	\$ 55,800	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
SPP Device License for SFP MEAP - 250 Device MiCard v3 Multi - 1-9 Readers	\$ 365	N/A N/A	N/A N/A	N/A N/A	No bid	N/A	N/A N/A	N/A N/A		
MiCard v3 Multi - 1-9 Readers MiCard v3 Multi - 10-24 Readers	\$ 350	N/A N/A	N/A	N/A	No bid	N/A	N/A	N/A		
MiCard v3 Multi - 25-49 Readers MiCard v3 Multi - 25-49 Readers	\$ 336	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
MiCard v3 Multi - 50-99 Readers	\$ 306	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
MiCard v3 Multi - 100-249 Readers	\$ 293	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
MiCard v3 Multi - 250+ Readers	\$ 278	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Primsa			<u>.</u>							
License Upgrade Océ PRISMAprepare V5 ext 1 to 2 conc. users	\$ 8,496	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 2 to 3 conc. users	\$ 7,316	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 3 to 4 conc. users	\$ 6,372	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 4 to 5 conc. users	\$ 7,080	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 5 to 6 conc. users	\$ 6,726	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 6 to 7 conc. users	\$ 6,372	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 7 to 8 conc. users	\$ 6,136	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 8 to 9 conc. users	\$ 5,900	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V5 ext 9 to 10 conc. users	\$ 5,664	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Océ PPV5 - 1 Automation Concurrent user	\$ 2,124	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 1 to 2 Conc users	\$ 1,475	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 2 to 3 Conc users	\$ 1,298 \$ 1,062	N/A N/A	N/A	N/A	No bid No bid	N/A N/A	N/A	N/A N/A		
License Upgrade Océ PPV5 Automation ext 3 to 4 Conc users License Upgrade Océ PPV5 Automation ext 4 to 5 Conc users	\$ 1,062	N/A N/A	N/A N/A	N/A N/A	No bid	N/A	N/A N/A	N/A N/A		
License Upgrade Océ PPV5 Automation ext 4 to 5 Conc users	\$ 1,002	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 6 to 7 Conc users	\$ 885	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 7 to 8 Conc users	\$ 944	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 8 to 9 Conc users	\$ 826	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PPV5 Automation ext 9 to 10 Conc users	\$ 767	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare Light V5 ext to 1 Conc user	\$ 7,670	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 5 Concurrent users	\$ 6,804	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 6 Concurrent users	\$ 7,830	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 7 Concurrent users	\$ 8,802	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 8 Concurrent users	\$ 9,738	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 9 Concurrent users	\$ 10,638	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 1 Concurrent user	\$ 1,879	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 10 Concurrent users	\$ 11,502	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 2 Concurrent users	\$ 3,103	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 3 Concurrent users	\$ 4,752	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 - 4 Concurrent users	\$ 5,724	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 1 to 2 conc. users Annual Maintenance Océ PRISMAprepare V5 ext 2 to 3 conc. users	\$ 1,296 \$ 1,116	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 2 to 3 conc. users Annual Maintenance Océ PRISMAprepare V5 ext 3 to 4 conc. users	\$ 1,116	N/A N/A	N/A N/A	N/A N/A	No bid	N/A N/A	N/A N/A	N/A N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 3 to 4 conc. users Annual Maintenance Océ PRISMAprepare V5 ext 4 to 5 conc. users	\$ 972	N/A N/A	N/A N/A	N/A N/A	No bid	N/A	N/A N/A	N/A N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 4 to 5 conc. users	\$ 1,026	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 6 to 7 conc. users	\$ 972	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 7 to 8 conc. users	\$ 936	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 8 to 9 conc. users	\$ 900	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext 9 to 10 conc. users	\$ 864	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 - 1 Automation Concurrent user	\$ 324	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 - 10 Automation Concurrent user	\$ 1,746	N/A	N/A	N/A	No bid	N/A	N/A	N/A		

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS									
	B6 B&W	B6 B&W	B7 B&W	B7 B&W	B8 B&W	B9 B&W	B9 B&W	B9 B&W		
Annual Maintenance Océ PPV5 - 2 Automation Concurrent user	(91-119) \$ 549	(91-119) N/A	(120-139) N/A	(120-139) N/A	(140-159) No bid	(160+) N/A	(160+) N/A	(160+) N/A		
Annual Maintenance Océ PPV5 - 3 Automation Concurrent user	\$ 747	N/A N/A	N/A	N/A N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 - 4 Automation Concurrent user	\$ 909	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 - 5 Automation Concurrent user	\$ 1,071	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 - 6 Automation Concurrent user	\$ 1,224	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 - 7 Automation Concurrent user	\$ 1,359	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 - 8 Automation Concurrent user	\$ 1,503	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 - 9 Automation Concurrent user	\$ 1,629	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 Automation ext 1 to 2 Conc users	\$ 225	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 Automation ext 2 to 3 Conc users	\$ 198	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 Automation ext 3 to 4 Conc users Annual Maintenance Océ PPV5 Automation ext 4 to 5 Conc users	\$ 162 \$ 162	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
Annual Maintenance Océ PPVS Automation ext 4 to 5 Conc users Annual Maintenance Océ PPVS Automation ext 5 to 6 Conc users	\$ 153	N/A	N/A	N/A N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 Automation ext 6 to 7 Conc users	\$ 135	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 Automation ext 7 to 8 Conc users	\$ 144	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 Automation ext 8 to 9 Conc users	\$ 126	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 Automation ext 9 to 10 Conc users	\$ 117	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Océ PPV5 - Preflight (per user)	\$ 385	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PPV5 - Preflight (per user)	\$ 60	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare Light V5 - 1 Concurrent user	\$ 1,170	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V5 ext Light to 1 Conc user	\$ 1,170	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare Light V6 - 1 Concurrent user	\$ 1,056	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V6 - 1st Concurrent user Annual Maintenance Océ PPV6 - Automation	\$ 1,896 \$ 384	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
Annual Maintenance Océ PPV6 - Preflight (per user)	\$ 60	N/A N/A	N/A	N/A N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V6 light to 1 Concurrent	\$ 840	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Annual Maintenance Océ PRISMAprepare V6 - Extra Concurrent user	\$ 1,140	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Océ PRISMAprepare v6 Automation	\$ 2,450	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Océ PPV6 - Preflight (per user)	\$ 385	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare Light V6 to 1 Conc user	\$ 7,450	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Océ PRISMAprepare V6 - 1 Additonal Concurrent user	\$ 7,450	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V4 to V6 Extra Conc User	\$ 4,896	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Océ PRISMAprepare Light V6 - 1 Concurrent user	\$ 6,900	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
Océ PRISMAprepare V6 - 1st Concurrent user	\$ 12,450 \$ 8,840	N/A	N/A	N/A	No bid	N/A	N/A	N/A		
License Upgrade Océ PRISMAprepare V4 to V6 1st Conc User License Upgrade Océ DocWorks to V6 1st Conc User	\$ 8,840 \$ 8,379	N/A N/A	N/A N/A	N/A N/A	No bid No bid	N/A N/A	N/A N/A	N/A N/A		
Océ PRISMAaccess Central Server	N/A \$	4,248 \$		\$ 4,248		\$ 4,248 \$	4,248 \$	4,248		
Océ PRISMAuccess Accounting	N/A \$	1,151 \$		\$ 1,151		\$ 1,151 \$	1,151 \$	1,151		
Océ PRISMAaccess Quotation	N/A \$	1,416 \$				\$ 1,416 \$	1,416 \$	1,416		
Océ PRISMAaccess Budget Approval	N/A \$	1,416 \$	1,416	\$ 1,416	No bid	\$ 1,416 \$	1,416 \$	1,416		
License Upgrade for Océ PRISMAaccess V4 to PRISMAaccess V5	N/A \$	5,496 \$		\$ 5,496	No bid	\$ 5,496 \$	5,496 \$	5,496		
License Upgrade for Océ DocWorks Submission to PRISMAaccess V5	N/A \$	5,496 \$		\$ 5,496		\$ 5,496 \$	5,496 \$	5,496		
Adobe Acrobat Professional v10	N/A \$	560 \$		\$ 560		\$ 560 \$	560 \$	560		
Adobe Acrobat Professional V11	N/A \$	560 \$		\$ 560		\$ 560 \$	560 \$	560		
Enfocus Pitstop Professional v11	N/A \$	799 \$		\$ 799		\$ 799 \$	799 \$	799		
Quite Imposing Plus v3 Annual Maintenance Océ PRISMAaccess Central Server	N/A \$ N/A \$	798 \$ 648 \$		\$ 798		\$ 798 \$	798 \$ 648 \$	798 648		
Annual Maintenance Océ PRISMAaccess Accounting Annual Maintenance Océ PRISMAaccess Accounting	N/A \$ N/A \$	176 \$				\$ 648 \$ \$ 176 \$	176 \$	176		
Annual Maintenance Océ PRISMAaccess Accounting Annual Maintenance Océ PRISMAaccess Quotation	N/A \$	216 \$				\$ 216 \$	216 \$	216		
Annual Maintenance Océ PRISMAaccess Budget Approval	N/A \$	216 \$		\$ 216		\$ 216 \$	216 \$	216		
Annual Maintenance Océ PRISMAaccess Archive Module	N/A \$	540 \$		\$ 540		\$ 540 \$	540 \$	540		
Océ PRISMAaccess Integrated Archive	N/A \$	3,540 \$		\$ 3,540		\$ 3,540 \$	3,540 \$	3,540		
ASM Pro V2	N/A \$	23,895 \$		\$ 23,895		\$ 23,895 \$	23,895 \$	23,895		
ASM IMG V2	N/A \$	1,298 \$		\$ 1,298	No bid	\$ 1,298 \$	1,298 \$	1,298		
ASM App	N/A \$	4,626 \$		\$ 4,626		\$ 4,626 \$	4,626 \$	4,626		
Access License 20 Concurrent Users	N/A \$	11,798 \$		\$ 11,798		\$ 11,798 \$	11,798 \$	11,798		
Access License 50 Concurrent Users	N/A \$	19,470 \$	19,470	\$ 19,470	No bid	\$ 19,470 \$	19,470 \$	19,470		

List Pricing Worksheet

Pricing Item		Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS										
	B6		В6	В7	В7	B8	В9	В9	В9			
	B&W		B&W	B&W	B&W	B&W	B&W	B&W	B&W			
	(91-119)		(91-119)	(120-139)	(120-139)	(140-159)	(160+)	(160+)	(160+)			
Access License Unlimited Users	N/A	\$	30,090	\$ 30,090 \$	30,090	No bid	\$ 30,090	\$ 30,090 \$	30,090			
DMFS Capacity up to 500GB	N/A	\$	3,776	\$ 3,776 \$	3,776	No bid	\$ 3,776	\$ 3,776 \$	3,776			
DMFS Capacity Unlimited	N/A	\$	7,552	\$ 7,552 \$	7,552	No bid	\$ 7,552	\$ 7,552 \$	7,552			
ASM SAT	N/A	\$	1,770	\$ 1,770 \$	1,770	No bid	\$ 1,770	\$ 1,770 \$	1,770			
Open Storage Interface	N/A	\$	4,626	\$ 4,626 \$	4,626	No bid	\$ 4,626	\$ 4,626 \$	4,626			
CD/DVD Publishing	N/A	\$	2,950	\$ 2,950 \$	2,950	No bid	\$ 2,950	\$ 2,950 \$	2,950			
Access License Upgrade 20-50 Concurrent Users	N/A	\$	8,732	\$ 8,732 \$	8,732	No bid	\$ 8,732	\$ 8,732 \$	8,732			
Access License Upgrade 50 Concurrent to Unlimited	N/A	\$	10,856	\$ 10,856 \$	10,856	No bid	\$ 10,856	\$ 10,856 \$	10,856			
DMFS Capacity Upgrade 500Gb to Unlimited	N/A	\$	3,776	\$ 3,776 \$	3,776	No bid	\$ 3,776	\$ 3,776 \$	3,776			
EMC2 Centera Storage Interface	N/A	\$	6,490	\$ 6,490 \$	6,490	No bid	\$ 6,490	\$ 6,490 \$	6,490			

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS									
	B6 B&W		B6 B&W	B7 B&W	B7 B&W	B8 B&W	B9 B&W	B9 B&W	B9 B&W	
Access License 3 Concurrent Users	(91-119) N/A	\$	(91-119)	(120-139) 2,596	\$ 2,596	(140-159) No bid	(160+) \$ 2,596	(160+) \$ 2,596	\$ 2,596	
Access License 5 Concurrent Users Access License 5 Concurrent Users	N/A	\$	5,428 \$	5,428	\$ 5,428	No bid	\$ 2,396			
Access License Upgrade 3 to 5 Concurrent Users	N/A	\$	2,596 \$	2,596	\$ 2,596	No bid	\$ 2,596		\$ 2,596	
Access License Upgrade 5-20 Concurrent Users	N/A	Ś	8,850 \$	8,850	\$ 8,850	No bid	\$ 8,850		\$ 8,850	
PRISMAarchive Base License	N/A	\$	1,770 \$	1,770	\$ 1,770	No bid	\$ 1,770		\$ 1,770	
PRISMApro Tab Wizard	N/A	\$	2,755 \$	2,755	\$ 2,755	No bid	\$ 2,755		\$ 2,755	
DocSetter V3	N/A	\$	4,425 \$	4,425	\$ 4,425	No bid	\$ 4,425		\$ 4,425	
DPconvert Corporate	N/A	\$	10,502 \$	10,502	\$ 10,502	No bid	\$ 10,502	\$ 10,502	\$ 10,502	
Monthly maintenance for DocSetter V3	N/A	\$	56 \$	56	\$ 56	No bid	\$ 56		\$ 56	
Monthly maintenance for PRISMApro Tab Wizard	N/A	\$	35 \$	35	\$ 35		\$ 35		•	
Annual maintenance for DocSetter V3	N/A	\$	675 \$	675	\$ 675	No bid	\$ 675		\$ 675	
Annual maintenance for PRISMApro Tab Wizard	N/A	\$	420 \$	420	\$ 420	No bid	\$ 420		\$ 420	
Monthly Maintenance DPconvert(Corporate)	N/A	\$	134 \$	134	\$ 134	No bid	\$ 134	•	\$ 134	
Annual Maintenance DPconvert(Corporate)	N/A	\$	1,602 \$	1,602	\$ 1,602	No bid	\$ 1,602			
Annual Maintenance ASM App	N/A	\$	706 \$	706	\$ 706	No bid	\$ 706		\$ 706	
Annual Maintenance Access License Upgrade 20-50 Concurrent Users	N/A	\$	1,332 \$	1,332	\$ 1,332	No bid	\$ 1,332			
Annual Maintenance Access License Upgrade 3 to 5 Concurrent Users Annual Maintenance Access License Upgrade 5-20 Concurrent Users	N/A	\$	396 \$ 1,350 \$	396	\$ 396	No bid	\$ 396			
Annual Maintenance Access License Upgrade 5-20 Concurrent Users Annual Maintenance Access License Upgrade 50 Concurrent to Unlimited	N/A N/A	\$	1,350 \$	1,350 1,656	\$ 1,350 \$ 1,656	No bid No bid	\$ 1,350 \$ 1,656		\$ 1,350	
Annual Maintenance CD/DVD Publishing	N/A	\$	450 \$	450	\$ 1,636	No bid	\$ 1,636		\$ 450	
Annual Maintenance DMFS Capacity Unlimited	N/A	\$	1,152 \$	1,152	\$ 1,152	No bid	\$ 1,152		<u> </u>	
Annual Maintenance DMFS Capacity Upgrade 500Gb to Unlimited	N/A	\$	576 \$	576	\$ 576	No bid	\$ 576		\$ 576	
Annual Maintenance DMFS Capacity up to 500GB	N/A	\$	576 \$	576	\$ 576	No bid	\$ 576		•	
Annual Maintenance EMC2 Centera Storage Interface	N/A	\$	990 \$	990	\$ 990	No bid	\$ 990			
Annual Maintenance Open Storage Interface	N/A	\$	706 \$	706	\$ 706	No bid	\$ 706		\$ 706	
Annual Maintenance ASM IMG V2	N/A	\$	198 \$	198	\$ 198	No bid	\$ 198	\$ 198	\$ 198	
Annual Maintenance PRISMAarchive Base License	N/A	\$	270 \$	270	\$ 270	No bid	\$ 270		\$ 270	
Annual Maintenance ASM Pro V2	N/A	\$	3,645 \$	3,645	\$ 3,645	No bid	\$ 3,645	\$ 3,645	\$ 3,645	
Annual Maintenance ASM SAT	N/A	\$	270 \$	270	\$ 270	No bid	\$ 270	,	\$ 270	
Annual Maintenance Access License 20 Concurrent Users	N/A	\$	1,800 \$	1,800	\$ 1,800	No bid	\$ 1,800			
Annual Maintenance Access License 3 Concurrent Users	N/A	\$	396 \$	396	\$ 396	No bid	\$ 396		\$ 396	
Annual Maintenance Access License 5 Concurrent Users	N/A	\$	828 \$	828	\$ 828	No bid	\$ 828		\$ 828	
Annual Maintenance Access License 50 Concurrent Users	N/A	\$	2,970 \$	2,970	\$ 2,970	No bid	\$ 2,970			
Annual Maintenance Access License Unlimited Users	N/A	\$	4,590 \$	4,590	\$ 4,590	No bid	\$ 4,590			
Annual Maintenance Océ PRISMAaccess 1st Operator Console	N/A	\$	324 \$				\$ 324			
Annual Maintenance Océ PRISMAaccess Next Operator Console	N/A	\$	259 \$	259			\$ 259			
Annual Maintenance Océ PRISMAaccess Submission Server Annual Maintenance Océ PRISMAaccess VDP	N/A	\$	540 \$	540 60	\$ 540 \$ 60		\$ 540 \$ 60			
Production Systems Implementation Services	N/A N/A	\$	125 \$	125	<u>'</u>		\$ 125		<u> </u>	
Océ PRISMAaccess 1st Operator Console	N/A	\$	2,124 \$	2,124	·	No bid	\$ 2,124			
Océ PRISMAuccess Extra Operator Console	N/A	\$	1,699 \$	1,699	\$ 1,699	No bid	\$ 1,699		\$ 1,699	
Océ PRISMAaccess Submission Server	N/A	\$	3,540 \$	3,540			\$ 3,540			
Océ PRISMAaccess VDP	N/A	\$	395 \$	395			\$ 395			
Therefore	,	<u>, </u>			•	<u>I</u>		, ·	•	
Therefore™ Workgroup Edition Bundle	\$ 5,150	\$	5,150 \$	5,150	\$ 5,150	No bid	\$ 5,150	\$ 5,150	\$ 5,150	
Therefore™ Workgroup Edition - Additional 5 Named User Pack	\$ 3,450	\$	3,450 \$	3,450	\$ 3,450	No bid	\$ 3,450	\$ 3,450	\$ 3,450	
Upgrade Workgroup Edition Bundle to Essentials Edition Bundle	\$ 9,200	\$	9,200 \$	9,200	\$ 9,200	No bid	\$ 9,200	\$ 9,200	\$ 9,200	
Upgrade Workgroup Edition Bundle to Enterprise Edition	\$ 18,400		18,400 \$	18,400	\$ 18,400	No bid	\$ 18,400			
Therefore™ Essentials Edition Bundle (Named Users)	\$ 14,350		14,350 \$	14,350	\$ 14,350	No bid	\$ 14,350		\$ 14,350	
Therefore™ Essentials Edition - Additional 5 Named User Pack	\$ 3,450		3,450 \$	3,450	\$ 3,450	No bid	\$ 3,450		\$ 3,450	
Therefore™ Essentials Edition Bundle (Concurrent Users)	\$ 17,800		17,800 \$	17,800	\$ 17,800	No bid	\$ 17,800			
Therefore™ Essentials Edition - Additional 5 Concurrent User Pack	\$ 6,900		6,900 \$	6,900	\$ 6,900	No bid	\$ 6,900			
Therefore™ Essentials Edition - Additional Workflow (1x)	\$ 900	-	900 \$	900	\$ 900	No bid	\$ 900			
Upgrade Essentials Edition Bundle to Enterprise Edition	\$ 9,200		9,200 \$	9,200	\$ 9,200	No bid	\$ 9,200			
Therefore™ Enterprise Edition Server License	\$ 13,800		13,800 \$	13,800	\$ 13,800	No bid	\$ 13,800		\$ 13,800	
Therefore™ Enterprise Edition - Additional Server License Therefore™ Paragonal Edition	\$ 4,650		4,650 \$	4,650	\$ 4,650	No bid	\$ 4,650			
Therefore™ Personal Edition	\$ 800	Þ	800 \$	800	\$ 800	No bid	\$ 800	\$ 800	\$ 800	

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS									
	B6 B&W	B6 B&W	B7 B&W	B7 B&W	B8 B&W	B9 B&W	B9 B&W	B9 B&W		
Upgrade Personal Edition to Workgroup Edition Bundle	\$ 4,350	\$ 4,350	\$ (120-139) \$ 4,350 \$	(120-139) 4,350	(140-159) No bid	(160+) \$ 4,350 \$	(160+) 4,350 \$	(160+) 4,350		
Therefore™ Named User License (1-9 Users)	\$ 1,015	\$ 4,330	\$ 1,015 \$	1,015	No bid	\$ 4,330 \$	1,015 \$	1,015		
Therefore™ Named User License (10-24 Users)	\$ 865	\$ 865	\$ 865 \$	865	No bid	\$ 865 \$	865 \$	865		
Therefore™ Named User License (25-49 Users)	\$ 735	\$ 735	\$ 735 \$	735	No bid	\$ 735 \$	735 \$	735		
Therefore™ Named User License (50-99 Users)	\$ 625	\$ 625	\$ 625 \$	625	No bid	\$ 625 \$	625 \$	625		
Therefore™ Named User License (100-249 Users)	\$ 530	\$ 530		530	No bid	\$ 530 \$	530 \$	530		
Therefore™ Named User License (250-499 Users)	\$ 390	\$ 390	\$ 390 \$	390	No bid	\$ 390 \$	390 \$	390		
Therefore™ Named User License (500-999 Users)	\$ 280	\$ 280	\$ 280 \$	280	No bid	\$ 280 \$	280 \$	280		
Therefore™ Named User License (1000+ Users)	\$ 205	\$ 205	\$ 205 \$	205	No bid	\$ 205 \$	205 \$	205		
Therefore™ Concurrent User License (1-9 Users)	\$ 2,035	\$ 2,035	\$ 2,035 \$	2,035	No bid	\$ 2,035 \$	2,035 \$	2,035		
Therefore™ Concurrent User License (10-24 Users)	\$ 1,730	\$ 1,730	\$ 1,730 \$	1,730	No bid	\$ 1,730 \$	1,730 \$	1,730		
Therefore™ Concurrent User License (25-49 Users)	\$ 1,470	\$ 1,470	\$ 1,470 \$	1,470	No bid	\$ 1,470 \$	1,470 \$	1,470		
Therefore™ Concurrent User License (50-99 Users)	\$ 1,245	\$ 1,245	\$ 1,245 \$	1,245	No bid	\$ 1,245 \$	1,245 \$	1,245		
Therefore™ Concurrent User License (100-249 Users) Therefore™ Concurrent User License (250 400 Users)	\$ 1,060	\$ 1,060	\$ 1,060 \$	1,060	No bid	\$ 1,060 \$	1,060 \$	1,060		
Therefore™ Concurrent User License (250-499 Users) Therefore™ Concurrent User License (500-999 Users)	\$ 775	\$ 775	\$ 775 \$	775	No bid	\$ 775 \$ \$ 565 \$	775 \$	775		
Therefore™ Concurrent User License (1000+ Users) Therefore™ Concurrent User License (1000+ Users)	\$ 565 \$ 415	\$ 565 \$ 415	\$ 565 \$ \$ 415 \$	565 415	No bid No bid	\$ 565 \$ \$ 415 \$	565 \$ 415 \$	565 415		
Therefore™ Read-Only User License (1-9 Users)	\$ 415	\$ 510	\$ 510 \$	510	No bid	\$ 415 \$	510 \$	510		
Therefore™ Read-Only User License (10-24 Users)	\$ 430	\$ 430	\$ 430 \$	430	No bid	\$ 430 \$	430 \$	430		
Therefore™ Read-Only User License (25-49 Users)	\$ 365	\$ 365	\$ 365 \$	365	No bid	\$ 365 \$	365 \$	365		
Therefore™ Read-Only User License (50-99 Users)	\$ 310	\$ 310		310	No bid	\$ 310 \$	310 \$	310		
Therefore™ Read-Only User License (100-249 Users)	\$ 265	\$ 265	\$ 265 \$	265	No bid	\$ 265 \$	265 \$	265		
Therefore™ Read-Only User License (250-499 Users)	\$ 195	\$ 195	\$ 195 \$	195	No bid	\$ 195 \$	195 \$	195		
Therefore™ Read-Only User License (500-999 Users)	\$ 140	\$ 140	\$ 140 \$	140	No bid	\$ 140 \$	140 \$	140		
Therefore™ Read-Only User License (1000+ Users)	\$ 105	\$ 105	\$ 105 \$	105	No bid	\$ 105 \$	105 \$	105		
Therefore™ Capture Client License	\$ 1,900	\$ 1,900	\$ 1,900 \$	1,900	No bid	\$ 1,900 \$	1,900 \$	1,900		
Therefore™ MFP Application License (MEAP-enabled Device)	\$ 1,100	\$ 1,100	\$ 1,100 \$	1,100	No bid	\$ 1,100 \$	1,100 \$	1,100		
Integration License for eCopy™ ShareScan®	\$ 940	\$ 940	\$ 940 \$	940	No bid	\$ 940 \$	940 \$	940		
Integration License for Kofax Capture®	\$ 1,900	\$ 1,900	\$ 1,900 \$	1,900	No bid	\$ 1,900 \$	1,900 \$	1,900		
Canon USA Imaging & RM Implementation Services	\$ 125	\$ 125	\$ 125 \$	125	No bid	\$ 125 \$	125 \$	125		
Canon USA ECM-RM Block Hours	\$ 250	\$ 250		250	No bid	\$ 250 \$	250 \$	250		
Dealer Imaging & RM Implementation Services	\$ 125	\$ 125	\$ 125 \$	125	No bid	\$ 125 \$	125 \$	125		
Dealer ECM-RM Block Hours Therefore TM Personal Installation Assistance Connects (BIACL 4 (2 Units	\$ 250	\$ 250	\$ 250 \$	250	No bid	\$ 250 \$	250 \$	250		
Therefore™ Remote Installation Assistance Support (RIAS) - 1/2 Unit Therefore™ Remote Installation Assistance Support (RIAS) - 1/2 Unit	\$ 1,000 \$ 2,000	\$ 1,000 \$ 2,000	\$ 1,000 \$ \$ 2,000 \$	1,000 2,000	No bid No bid	\$ 1,000 \$ \$ 2,000 \$	1,000 \$ 2,000 \$	1,000 2,000		
Therefore™ Remote Installation Assistance Support (RIAS) - 1 Unit Therefore™ Customization Unit	\$ 2,000	·			No bid	\$ 2,000 \$	830 \$	830		
Therefore™ Travel Cost Unit	\$ 165	\$ 165			No bid	\$ 165 \$	165 \$	165		
Therefore™ Content Connector	\$ 3,440	\$ 3,440		3,440	No bid	\$ 3,440 \$	3,440 \$	3,440		
Therefore™ Universal Connector	\$ 3,440	\$ 3,440	\$ 3,440 \$	3,440	No bid	\$ 3,440 \$	3,440 \$	3,440		
Connector License for Microsoft® Exchange Server	\$ 6,900	\$ 6,900	\$ 6,900 \$	6,900	No bid	\$ 6,900 \$	6,900 \$	6,900		
Connector License for Microsoft® SharePoint® Server	\$ 6,900	\$ 6,900	\$ 6,900 \$	6,900	No bid	\$ 6,900 \$	6,900 \$	6,900		
Connector License for Microsoft® Dynamics NAV®	\$ 6,900	\$ 6,900	\$ 6,900 \$	6,900	No bid	\$ 6,900 \$	6,900 \$	6,900		
Connector License for IBM® Lotus Notes®	\$ 3,440	\$ 3,440	\$ 3,440 \$	3,440	No bid	\$ 3,440 \$	3,440 \$	3,440		
Connector License for SAP® R/3	\$ 34,500	\$ 34,500			No bid	\$ 34,500 \$	34,500 \$	34,500		
Therefore™ Software USB Stick	\$ 75	\$ 75			No bid	\$ 75 \$	75 \$	75		
Therefore™ Software Assurance - 1 SA Point	\$ 12	\$ 12	\$ 12 \$	12	No bid	\$ 12 \$	12 \$	12		
imageRUNNER ADVANCE Desktop										
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension	\$ 200				No bid	\$ 200 \$	200 \$	200		
imageRUNNER ADVANCE Desktop 20L 1 yr Maint Extension	\$ 500			500	No bid	\$ 500 \$	500 \$	500		
imageRUNNER ADVANCE Desktop 1L 1 yr Maint Extension (Essentials Lite)	\$ 60	•			No bid	\$ 60 \$	60 \$	60		
imageRUNNER ADVANCE Desktop 50L 1 yr Software Maintenance Extension	\$ 1,200			1,200	No bid	\$ 1,200 \$	1,200 \$	1,200		
imageRUNNER ADVANCE Desktop 10L 1 yr Software Maintenance Extension	\$ 350	\$ 350	\$ 350 \$	350	No bid	\$ 350 \$	350 \$	350		
AA-Print	, and	ć 000 l	ć 200 l	202	Ni - L· ·	6 200 4	000 4	200		
AA-PRINT MFP V1.4 eLAN	\$ 800	\$ 800	\$ 800 \$	800	No bid	\$ 800 \$	800 \$	800		
Workflow Composer VATAB Compostors V2.3.7.11 (1 to 4 licenses)	¢ 4.000	ć 4.000	4 000 4	4 000	Ni - L· i	6 4000 4	4.000	4 000		
Workflow Composer w/ MEAP Connectors V2.2.7 1L (1 to 4 licenses) Workflow Composer w/ MEAP Connectors V2.2.7 1L (5 to 19 licenses)	\$ 1,080 \$ 800					\$ 1,080 \$ \$ 800 \$	1,080 \$ 800 \$	1,080 800		
workjiow Composer wy iviear Commectors v2.2.7 It (3 to 19 licenses)	φ 800	φ 800	\$ 000 \$	800	INO DIQ	ş 800 Ş	800 \$	800		

List Pricing Worksheet

Pricing Item	Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS										
	В	36	В6		В7	В7	В8	В9		В9	В9
	В&	kW .	B&W		B&W	B&W	B&W	B&W		B&W	B&W
	(91-1	119)	(91-119)		(120-139)	(120-139)	(140-159)	(160+)		(160+)	(160+)
Workflow Composer w/ MEAP Connectors V2.2.7 1L (20 or more licenses)	\$	750	\$ 750	\$	750 \$	750	No bid	\$	750 \$	750 \$	750
imageRUNNER ADVANCE Tracker											
imageRUNNER ADVANCE Tracker V1.4.1 1L (1 to 4 licenses)	\$	1,000	\$ 1,000	\$	1,000 \$	1,000	No bid	\$	1,000 \$	1,000 \$	1,000
imageRUNNER ADVANCE Tracker V1.4.1 1L (5 to 19 licenses)	\$	800	\$ 800	\$	800 \$	800	No bid	\$	800 \$	800 \$	
imageRUNNER ADVANCE Tracker V1.4.1 1L (20 or more licenses)	\$	750	\$ 750	\$	750 \$	750	No bid	\$	750 \$	750 \$	750
Hard Disk Drive Replacement Service											
Hard Disk Drive Replacement Service	\$	538	\$ 538	\$	538 \$	538	No bid	N/A		N/A	N/A

Service and Supplies Pricing Worksheet

Group B - Production Copiers

Vendor	Name:	Cano
rvenuoi	ivallie.	Callo

Vendor Name: Canon								
				Group B - Productio	n Copiers			
				Includes B&W and C	olor/B&W			
B								
Pricing Item				SEGMENTS				
	В6	В6	B7	В7	B8	В9	В9	В9
	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W
	(91 - 119)	(91 - 119)	(120-139)	(120-139)	(140-159)	(160+)	(160+)	(160+)
		i i	· ·					
Make	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon
Model	imageRUNNER	VarioPrint DP Line 110 Base License		VarioPrint DP Line 135 Base License	No Bid	VarioPrint 6000+	VarioPrint 6000+	VarioPrint 6000+
7 0 0 1 10 1 0 1	ADVANCE 8295	Set 0.0049	Set 0.0049	Set 0.0049	N. Bil	6160 Ultra Base License Set 0.0085	6160 TP Base License Set 0.0085	6160 MICR Base License Set 0.0085
Zero Base Service and Supplies Pricing	0.0045	0.0049	0.0049	0.0049	No Bid	Ledger clicks Once - Fixed for 5	Ledger clicks Once - Fixed for 5	Ledger clicks Once - Fixed for 5
Optional Included Impression Pricing						years	years	years
Option #1 Included Base Number Impressions	60,000	0	0	0	No Bid	years 0	0	0
Option #1 Monthly Base Charge	\$258	\$184	\$184	\$184	No Bid	\$184	\$184	\$184
Option #1 Overage Rate	0.0043	0.0045	0.0045	0.0045	No Bid	0.0045	0.0045	0.0045
Option #1 Overage Nate	0.0043	0.0043	0.0043	0.0043	NO BIU	0.0043	0.0043	0.0043
Option #2 Included Base Number Impressions	100,000	300,000	300,000	300,000	No Bid	300,000	300,000	300,000
Option #2 Monthly Base Charge	\$390	\$1,756	\$1,756	\$1,756	No Bid	\$1,756	\$1,756	\$1,756
Option #2 Overage Rate	0.0039	0.0043	0.0043	0.0043	No Bid	0.0043	0.0043	0.0043
Option #3 Included Base Number Impressions	125,000	700,000	700,000	700,000	No Bid	700,000	700,000	700,000
Option #3 Monthly Base Charge	\$463	\$3,373	\$3,373	\$3,373	No Bid	\$3,373	\$3,373	\$3,373
Option #3 Overage Rate	0.0037	0.0041	0.0041	0.0041	No Bid	0.0041	0.0041	0.0041
Additional Service and Supplies Options								
Increase in rate for inclusion of staples	0.0002	0.0002	0.0002	0.0002	No Bid	0.0100	0.0100	0.0100
Base monthly charge for 2 x 5 coverage	300*	290	290	290	No Bid	290	290	290
Base monthly charge for 3 x 5 coverage	600*	580	580	580	No Bid	580	580	580
Base monthly charge for 1 x 7 coverage	300*	290	290	290	No Bid	290	290	290
Base monthly charge for 2 x 7 coverage	600*	580	580	580	No Bid	580	580	580
Base monthly charge for 3 x 7 coverage	900*	870	870	870	No Bid	870	870	870
Additional Labor Components							400	
Additional End User Training Cost by hours	207	207	207	207	No Bid	207	207	207
Additional Advanced / IT Training Cost by hours	207 207	207	207	207 207	No Bid	207	207 207	207
Additional IT Support by hours	207	207	207	207	No Bid	207	207	207
Percentage increase in Service and Supplies Rate by Service Zone	25%	25%	25%	25%	No Bid	25%	25%	25%
Percentage Increase for Rural Zone	25%	Products not available in remote	25% Products not available in remote	25% Products not available in remote	INO BIO	Products not available in remote	Products not available in	25% Products not available in
Percentage Increase for Remote Zone	25¹	zones	zones	zones	No Bid	zones	remote zones	remote zones
Moving Charges by Zone	25	251163	251103	20.103	NO BIU	231103	Temote zones	Terriote zones
Zone 2 - Flat Fee	100²	995	995	995	No Bid	995	995	995
	100	Products not available in remote	Products not available in remote	Products not available in remote	110 510	Products not available in remote	Products not available in	Products not available in
Zone 3 Per mile fee	1.00³	zones	zones	zones	No Bid	zones	remote zones	remote zones
¹ Plus Travel		II.						

Zone 3 Per mile fee

1 Plus Travel

3 Plus \$995 or \$1,495.00 Flat Fee

** "Additional Service" NOTE: There is a "call-out" charge of \$180 per incident (in addition to the base monthly charge)
for all additional shift coverage plans above.
Additional shift coverage is subject to availability and must be approved by local field service management prior to
contracting. Existing sites with 7 x 24 coverage may apply a 50% discount; no "call-out" charge will be assessed.
There are additional flat-rate monthly charges for service on various accessories, as follows:

See i misher woodie	ŞU3	703
Integrated High Capacity Stacker	\$126	\$126
IPDS	\$21	\$21
100 Sheet Stapling Finisher	\$27	\$27
5,000 Sheet Stacker	\$32	\$32
Saddle-Stitch Booklet Maker	\$137	\$137
Large Capacity Stacker	\$32	\$32
Perfect Binder	\$137	\$137
PIM	\$126	\$126
Additional HCS	\$126	\$126
Setfin	\$63	\$63
High Capacity Stacker 2.1 with Top Cover		\$120
High Capacity Stacker 2.1 with Set Finisher		\$180
Paper Input Module Optional A1		\$120
Paper Input Module Optional A1 (350 x 500 mm support)		\$120
Additional High Capacity Stacker with Top Cover		\$120
Print Guard III Set		\$300
Media Enhancement Module		\$200
Powerlift for iHCS (includes 5 pallets)		\$50
DP Link		\$20
DFS30-N (letter; 120VAC/60Hz)		\$210
BLM200 Booklet Maker w starter kit		\$350
Rotator Transport Module For Booklet Maker BLM200		\$100
Powerstacker		\$25
BLM550 Booklet Maker includes Bridge & Bridge Cover		\$750
Booklet Maker		\$1,000
GBC Power Punch		\$600
Glue Binder		\$1,500
CMT-330 Three-knife Trimmer		\$900
iXDP Die Punch Unit		\$120

Segment B - Production Copiers

endor Nam	ne: Canon						
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price		
		Complete Unit (includes base unit and custom features)	\$48,090.00	63.27%	\$17,664.99		
		Itemized Custom Features:					
В6	imageRUNNER	Base Unit	\$40,950.00	60.00%	\$16,380.00		
B&W	ADVANCE 8295	Automatic Document Feeder - duplexing		Included			
		2/3 Hole Punch	\$840.00	45.00%	\$462.00		
		Finisher - Stapling	\$6,300.00	45.00%	\$3,465.00		
		Print/Scan		Included	-		
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price		
		Complete Unit (includes	\$61,840.00	49.50%	\$31,230.00		
		base unit and custom features)	Ψ01,040.00	1313070	Ϋ31,230.00		
		Itemized Custom Features:					
B6	VarioPrint DP Line	Base Unit	\$50,500.00	60.00%	\$20,200.00		
B&W	110 Base License Set	Automatic Document Feeder - duplexing	Included				
		2/3 Hole Punch	\$945.00	45.00%	\$519.75		
		Finisher - Stapling	\$10,395.00	45.00%	\$5,717.25		
		Print/Scan		Included			
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price		
		Complete Unit (includes base unit and custom features)	\$71,840.00	50.26%	\$35,730.00		
		Itemized Custom Features:					
В7	VarioPrint DP Line	Base Unit	\$60,500.00	60.00%	\$24,200.00		
B&W	120 Base License Set	Automatic Document Feeder - duplexing		Included	•		
		2/3 Hole Punch	\$945.00	45.00%	\$519.75		
		Finisher - Stapling	\$10,395.00	45.00%	\$5,717.25		
		Print/Scan	_	Included			

Segment B - Production Copiers

Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price		
		Complete Unit (includes base unit and custom features)	\$87,840.00	51.13%	\$42,930.00		
		Itemized Custom Features:					
B7	VarioPrint DP Line	Base Unit	\$76,500.00	60.00%	\$30,600.00		
B&W	135 Base License Set	Automatic Document Feeder - duplexing	Included				
		2/3 Hole Punch	\$945.00	45.00%	\$519.75		
		Finisher - Stapling	\$10,395.00	45.00%	\$5,717.25		
		Print/Scan		Included			
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price		
	No Bid	Complete Unit (includes base unit and custom features)	\$0.00	0.00%	\$0.00		
		Itemized Custom Features:					
B8		Base Unit	\$0.00	0.00%	\$0.00		
B&W		Automatic Document Feeder - duplexing	\$0.00	0.00%	\$0.00		
		2/3 Hole Punch	\$0.00	0.00%	\$0.00		
		Finisher - Stapling	\$0.00	0.00%	\$0.00		
		Print/Scan	\$0.00	0.00%	\$0.00		
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price		
		Complete Unit (includes base unit and custom features)	\$280,815.00	40.10%	\$168,212.00		
5.0	VarioPrint 6000+	Itemized Custom Features:					
B9	6160 Ultra Base	Base Unit	\$182,600.00	45.00%	\$100,430.00		
B&W		Automatic Document Feeder - duplexing	\$6,775.00	31.00%	\$4,674.75		
	License Set	2/3 Hole Punch	\$64,440.00	31.00%	\$44,463.60		
		Finisher - Stapling	\$27,000.00	31.00%	\$18,630.00		
		High Capacity Paper Tray - Min 2000 pages		Included			

Segment B - Production Copiers

Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price	
		Complete Unit (includes base unit and custom features)	\$315,815.00	40.64%	\$187,462.81	
	VarioPrint 6000+	Itemized Custom Features:				
B9	6160 TP Base	Base Unit	\$217,600.00	45.00%	\$119,680.00	
B&W	B&W	Automatic Document Feeder - duplexing	<i>\$6,775.00</i>	31.00%	\$4,674.75	
	License Set	2/3 Hole Punch	\$64,440.00	31.00%	\$44,463.60	
		Finisher - Stapling	\$27,000.00	\$27,000.00 31.00%		
		High Capacity Paper Tray - Min 2000 pages	es Included			
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price	
		Complete Unit (includes base unit and custom features)	\$323,615.00	40.75%	\$191,752.97	
	VarioPrint 6000+	Itemized Custom Features:				
В9	6160 MICR Base	Base Unit	\$225,400.00	45.00%	\$123,970.00	
B&W		Automatic Document Feeder - duplexing	\$6,775.00	31.00%	\$4,674.75	
	License Set	2/3 Hole Punch	\$64,440.00	31.00%	\$44,463.60	
		Finisher - Stapling	\$27,000.00	31.00%	\$18,630.00	
		High Capacity Paper Tray - Min 2000 pages		Included		

Cost Per Copy (CPC)

Segment B - Production Copiers

Vendor Name: CANON U.S.A. INC.

vendor ivanie.	CHINOIN C.S.	11. 11.0.				
Group B - Production Copiers B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of Color Volume	First 30% of Volume	CPC for all Color copies made after the first 30%	CPC for each Color copy made
B6 B&W (91-119)				0		
B6 Color/B&W (91-119)				0		
B7 B&W (120-139)				0		
B7 Color/B&W (120-139)				0		
B8 B&W (140-159)				0		
B8 Color/B&W (140-159)				0		
B9 B&W (160+)				0		
B9 Color/B&W (160+)				0		

List Pricing Worksheet

Group C - Wide Format Devices (Black and White /Color)

Vendor Name: Canon									
			Group C - Wide	Format Devices					
	Includes B&W and Color/B&W								
Pricing Item	SEGMENTS								
	Low B&W (500-10,000)	Low Color/B&W (500-10,000)	Medium B&W	Medium Color/B&W (10,001-50,000)	High B&W	High Color/B&W			
Make	Oce/Canon		(10,001-50,000) Oce/Canon	(10,001-30,000) Oce/Canon	(50,0001+) Oce/Canon	(50,0001+) Oce/Canon			
Model	PW340	Canon iPF785	PW500	CW650	PW900	CW900			
Marking Engine	\$15,801.00	\$5,401.00	\$27,097.00	\$52,338.00	\$119,015.00	\$134,813.00			
Paper Handling	\$15,801.00	\$3,401.00	\$27,037.00	\$32,336.00	\$115,015.00	7134,013.00			
ADF	N/A	N/A	N/A	N/A	N/A	N/A			
Scan Station	Included	Included	Included	Included	\$1,300.00	Included			
Scan Station delivery if ordered separately	N/A	N/A	N/A	N/A	\$273.00	N/A			
Platen Cover	N/A	N/A	N/A	N/A	N/A	N/A			
Printer Cover (if printer only configuration)	\$125.00	N/A	\$125.00	N/A	N/A	N/A			
Printer Cover delivery if ordered separately	\$55.00	N/A	\$55.00	N/A	N/A	N/A			
Color Scanner	\$5,000.00	\$5,777.00	\$5,000.00	\$8,364.00	N/A	\$19,884.00			
Color Scanner delivery if ordered separately	\$414.00	N/A	\$414.00	N/A	N/A	N/A			
Scanner	N/A	N/A	N/A	N/A	\$45,995.00	N/A			
Scanner delivery if ordered separately	N/A	N/A	N/A	N/A	\$505.00	N/A			
Additional Option (Controller Cabinet)	N/A	N/A	N/A	N/A	N/A	N/A			
Additional Option (Flat Panel Display)	N/A	N/A	N/A	N/A	N/A	N/A			
Paper Feeding									
Roll Width (1st Drawer)	Included	Included	Included	Included	Included	Included			
Additional Roll Width <i>(optional)</i>	\$785.00	N/A	\$4,000.00	\$5,000.00	\$9,000.00	N/A			
Additional Roll Width delivery if ordered separately	\$194.00	N/A	\$295.00	\$455.00	\$1,010.00	N/A			
Cassette Tray	N/A	N/A	\$2,500.00	N/A	N/A	N/A			
Cassette Tray delivery if ordered separately	N/A	N/A	\$372.00	N/A	N/A	N/A			
Front origional tray	\$250.00	N/A	N/A	N/A	N/A	N/A			
Front origional tray delivery if ordered separately	\$330.00	N/A	N/A	N/A	N/A	N/A			
Finishing									
Output Tray (Optional)	\$2,100.00	N/A	\$2,100.00	\$2,100.00	\$2,100.00	\$37,910.00			
Output Tray delivery if ordered separately	\$494.00	N/A	\$494.00	\$494.00	\$494.00	N/A			
1st Folder Section (Optional)	\$22,232.00	N/A	\$22,232.00	\$23,232.00	\$42,184.00	N/A			
2nd Folder Section (Optional)	N/A	N/A	N/A	N/A	N/A	N/A			
Connectivity / Security	N1/A	NI/A	NI/A	N1/A	NI/A	N1 / A			
Network Connectivity Kit Hard Drive Security Kit	N/A	N/A	N/A	N/A	N/A	N/A			
Hard Drive Security Kit Network Security Kit	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A			
Power Protection Unit	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A			
Removable HD Kit (Optional)	\$600.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A			
Removable HD Kit delivery if ordered separately	\$275.00	N/A	N/A N/A	N/A N/A	N/A	N/A			
Add'l Hard Drive Removable HD Kit	\$225.00	N/A	N/A N/A	N/A N/A	N/A	N/A			
Add'l Hard Drive Removable HD Kit delivery if ordered separately	\$25.00	N/A	N/A N/A	N/A N/A	N/A	N/A			
Accessibility Options	Ş23.00	14/7	IV/A	NA	1975	IV/C			
Accessibility Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A			
Accessibility Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A			

List Pricing Worksheet

Group C - Wide Format Devices (Black and White /Color)

Pricing Item		Group C - Wide Format Devices Includes B&W and Color/B&W SEGMENTS								
	Low B&W (500-10,000)	Low Color/B&W (500-10,000)	Medium B&W (10,001-50,000)	Medium Color/B&W (10,001-50,000)	High B&W (50,0001+)	High Color/B&W (50,0001+)				
Accessibility Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A				
Accessibility Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A				
Software Options										
Advanced Scanning Software	Included	N/A	Included	Included	Included	Included				
Additional Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A				
Advanced Scanning Interface Software	Included	N/A	Included	Included	Included	Included				
Additional Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A				
Simple Account Software	Included	N/A	Included	Included	Included	Included				
Account Console (Optional)	\$1,000.00	N/A	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00				
Advance Accounting Software	N/A	N/A	N/A	N/A	N/A	N/A				
Additional Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A				
imagePROGRAF PosterArtist	N/A	\$699.00	N/A	\$699.00	N/A	N/A				
Adobe Postscript/PDF delivery if ordered separately	N/A	\$15.00	N/A	\$15.00	N/A	N/A				
System Integration	N/A	\$1,619.00	N/A	N/A	N/A	N/A				
Adobe Postscript/PDF	\$850.00	N/A	\$1,800.00	\$2,750.00	N/A	N/A				
Adobe Postscript/PDF delivery if ordered separately	\$25.00	N/A	\$25.00	N/A	N/A	N/A				
High Speed License	N/A	N/A	N/A	N/A	\$6,600.00	N/A				
	\$50,780.00	\$13,511.00	\$67,509.00	\$96,447.00	\$229,476.00	\$193,607.00				

Discount from MSRP Worksheet

Group C - Wide Format Devices (Black and White / Color)

Vendor Name: Canon											
		Group C - Wide Format Devices									
	Includes B&W and Color/B&W										
Pricing Item	SEGMENTS										
	Low	Low	Medium	Medium	High	High					
	B&W	Color/B&W	B&W	Color/B&W	B&W	Color/B&W					
	(500-10,000)	(500-10,000)	(10,001-50,000)	(10,001-50,000)	(50,0001+)	(50,0001+)					
Make	Oce/Canon	Canon	Oce/Canon	Oce/Canon	Oce/Canon	Oce/Canon					
Model	PW340	iPF785	PW500	CW650	PW900	CW900					
Marking Engine - Discount	28.31%	14.72%	23.32%	22.87%	37.51%	18.46%					
Accessories (Paper Handling, Paper Feeding,											
Finishing, Facsimile) Discount	20.00%	10.00%	20.00%	20.00%	20.00%	20.00%					
Connecivity / Security Discount	20.00%	10.00%	N/A	N/A	N/A	N/A					
Accessibility Options Discount	N/A	N/A	N/A	N/A	N/A	N/A					
Software Discount	20.00%	10.00%	20.00%	20.00%	20.00%	20.00%					

Service and Supplies Pricing Worksheet

Group C - Wide Format Devices (Black and White / Color)

Vendor Name: Canon											
				Group C	- Wide Format	Devices					
	Includes B&W and Color/B&W										
Pricing Item	SEGMENTS										
	Low	Lo	ow	Medium	Medi	um	High	High High			
	B&W	Color	/B&W	B&W	Color/E	3&W	B&W	Color/	B&W		
	(500-10,000)	(500-1	10,000)	(10,001-50,000)	(10,001-5	50,000)	(50,0001+)	(50,00	01+)		
		Color	B&W		Color	B&W		Color	B&W		
Make	Oce/Canon	Canon	Canon	Oce/Canon	Oce/Canon	Oce/Canon	Oce/Canon	Oce/Canon	Oce/Canon		
Model	PW340	iPF765	iPF765	PW500	CW650	CW650	PW900	CW900	CW900		
Zero Base Service and Supplies Pricing	0.0715	N/A	N/A	0.0562	N/A	N/A	0.0188	N/A	N/A		
90 day warranty	Included	N/A	N/A	Included	Included	N/A	Included	Included	N/A		
12 month warranty	N/A	Included	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Optional Included Impression Pricing											
Supplies included?	Yes	No	No	Yes	No	No	Yes	No	No		
Option #1 Included Base Number Impressions	2,000	Unlimited	Unlimited	10,000	10,000	Incl'd w/ color	50,000	50,000	Incl'd w/ color		
Option #1 Monthly Base Charge	\$ 126.54	N/A	N/A	\$ 506.16	\$ 735.00	Incl'd w/ color	\$ 869.82	\$ 763.80	Incl'd w/ color		
Option #1 Overage Rate	0.0635	N/A	N/A	0.0445	0.0320	Incl'd w/ color	0.0148	0.0107	Incl'd w/ color		
Option #2 Included Base Number Impressions	5,000	N/A	N/A	15,000	15,000	Incl'd w/ color	10,000	100,000	Incl'd w/ color		
Option #2 Monthly Base Charge	\$ 287.28	N/A	N/A	\$ 678.30	\$ 986.00	Incl'd w/ color	\$ 1,516.20	\$ 1,197.00	Incl'd w/ color		
Option #2 Overage Rate	0.0510	N/A	N/A	0.0342	0.0260	Incl'd w/ color	0.0137	0.0097	Incl'd w/ color		
0.0.000	40.000	21/2	21/2	25.000	25.000		20.000	200.000			
Option #3 Included Base Number Impressions Option #3 Monthly Base Charge	10,000 \$ 477.66	N/A N/A	N/A N/A	25,000 \$ 946.20	25,000 \$ 1.310.00	Incl'd w/ color Incl'd w/ color	20,000 \$ 2,738,28	200,000 \$ 1.630,20	Incl'd w/ color Incl'd w/ color		
Option #3 Overage Rate	\$ 477.66 0.0464	N/A N/A	N/A N/A	\$ 946.20 0.0319	\$ 1,310.00 0.0200	Incl'd w/ color	\$ 2,738.28 0.0137	\$ 1,630.20	Incl'd w/ color		
Option #3 Overage Rate	0.0464	N/A	IN/A	0.0519	0.0200	ilici u w/ coloi	0.0137	0.0088	ilici d w/ coloi		
Additional Service and Supplies Options											
Increase in rate for inclusion of staples	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Base monthly charge for 2 x 5 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Base monthly charge for 3 x 5 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Base monthly charge for 3 x 5 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Base monthly charge for 1 x 7 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Base monthly charge for 2 x 7 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Base monthly charge for 3 x 7 coverage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Additional 1 year warranty printer only Additional 2 year warranty printer only	N/A N/A	540 990	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A		
Additional 1 year warranty printer only Additional 1 year warranty printer & scanner	N/A N/A	1256	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A		
Additional 1 year warranty printer & scanner Additional 2 year warranty printer & scanner	N/A N/A	2336	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A		
Scanner monthly base charge	\$ 45.60	N/A	N/A	\$ 45.60	\$ 80.94	N/A	\$ 228.00	N/A	N/A		
Folder monthly base charge	\$ 114.00	N/A	N/A	\$ 114.00	\$ 114.00	N/A	\$ 175.56	N/A	N/A		
Stacker monthly base charge	N/A	N/A	N/A	N/A	N/A	N/A	\$ 57.00	N/A	N/A		
Additonal Labor Components	, , , , , , , , , , , , , , , , , , ,	,	,	,				,	· ·		
Additional End User Training Cost by hours	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Additonal Advanced / IT Training Cost by hours	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Additonal IT Support by hours	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Percentage increase in Service and Supplies Rate by	y Service Zone										
Percentage Increase for Rural Zone	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Percentage Increase for Remote Zone	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Moving Charges by Zone											
Zone 2 - Flat Fee	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Zone 3 - Flat Fee	\$ 11.40	N/A	N/A	\$ 78.00	\$ 188.10	Incl'd w/ color	\$ 228.00	\$ 228.00	Incl'd w/ color		

Segment C - Wide Format Devices (Black and White / Color)

Vendor Name: Cai					
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$20,801.00	26.32%	\$15,327.00
Low B&W	Oce/Canon	Itemized Custom Features:			
LOW BOW	PW340	Base Unit	\$15,801.00	28.31%	\$11,327.00
		Printer Only	N/A	N/A	N/A
		Print/Copy/Scan	\$5,000.00	20.00%	\$4,000.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$32,097.00	22.80%	\$24,778.00
Medium B&W	Oce/Canon	Itemized Custom Features:			
IVICUIUIII DX VV	PW500	Base Unit	\$27,097.00	23.32%	\$20,778.00
		Printer Only	N/A	N/A	N/A
		Print/Copy/Scan	\$5,000.00	20.00%	\$4,000.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$167,110.00	32.47%	\$112,847.00
High B.S.W	Oce/Canon	Itemized Custom Features:			
High B&W	PW900	Base Unit	\$119,015.00	37.51%	\$74,371.00
		Printer Only	N/A	N/A	N/A
		Print/Copy/Scan	\$48,095.00	20.00%	\$38,476.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$11,178.00	12.28%	\$9,805.50
Low	Canon iPF765	Itemized Custom Features:			
Color/B&W	Calloll IFF/03	Base Unit	\$5,401.00	14.72%	\$4,606.00
·		Printer Only	N/A	N/A	N/A
		Print/Copy/Scan	\$5,777.00	10.00%	\$5,199.50
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$60,702.00	22.47%	\$47,060.00
Medium	Oce/Canon	Itemized Custom Features:			
Color/B&W	CW650	Base Unit	\$52,338.00	22.87%	\$40,369.00
		Printer Only	N/A	N/A	N/A
		Print/Copy/Scan	\$8,364.00	20.00%	\$6,691.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
	- 1-	Complete Unit (includes base unit and custom features)	\$172,723.00	18.80%	\$140,249.00
High Color/B&W	Oce/Canon	Itemized Custom Features:			
Ingii Coloi/DXW	CW900	Base Unit	\$134,813.00	18.46%	\$109,920.00
		Printer Only	N/A	N/A	N/A
		Print/Copy/Scan	\$37,910.00	20.00%	\$30,329.00

Cost Per Copy (CPC)

Segment C - Wide Format Devices (Black and White / Color)

Vendor Name: Canon

Group C - Wide Format Devices B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of B&W Volume		CPC for all B&W copies made after the first 30%	CPC for each Color copy made
Low B&W (500-10,000)				0		
Low Color/B&W (500-10,000)				0		
Medium B&W (10,001-50,000)				0		
Medium Color/B&W (10,001-50,000)				0		
High B&W (50,0001+)				0		
High Color/B&W (50,0001+)				0		

Vendor Name: Canon											
Pricing Item											
	FO	F1	F2	F2	F4	F5	F5	F5	F5	F5	F5
	(30-49)	(50-59)	(60-69)	(60-69)	(80-89)	(90+)	(90+)	(90+)	(90+)	(90+)	(90+)
Make	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon
Model	P-215II \$299.00	DR-C225 \$449.00	DR-C130 \$595.00	\$canFront 330 \$2,295.00	DR-M140 \$1,195.00	DR-6010C \$3,495.00	DR-6030C \$4,495.00	DR-M160II \$1,195.00	DR-G1100 \$6,775.00	DR-G1130 \$9,975.00	DR-X10C
Marking Engine Paper Handling	\$299.00	\$449.00	\$595.00	\$2,295.00	\$1,195.00	\$3,495.00	\$4,495.00	\$1,195.00	\$0,775.00	\$9,975.00	\$17,995.00
ADF	included	included	included	included	included	included	included	included	included	included	included
RADF	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Scan Station	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Platen Cover	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A Yes	N/A	N/A
Color Scanner Additional Option (please describe here)	Yes N/A	Yes N/A	Yes N/A	Yes N/A	Yes N/A	Yes N/A	Yes N/A	Yes N/A	N/A	Yes N/A	Yes N/A
Additional Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Paper Feeding				·		·		·			
Base Cabinet	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Flatbed Unit 101 -DR-C130/C225/M140/M160II/6010C/6030C/G1100/G1130	N/A	\$495.00	\$495.00	N/A	\$495.00	\$495.00	\$495.00	\$495.00	\$495.00	\$495.00	N/A
Flatbed Unit 201 -DR-C130/C225/M140/M160II/6010C/6030C/G1100/G1130 Flatbed Unit 201 -DR-X10C	N/A N/A	\$1,095.00 N/A	\$1,095.00 N/A	N/A N/A	\$1,095.00 N/A	\$1,095.00 N/A	\$1,095.00 N/A	\$1,095.00 N/A	\$1,095.00 N/A	\$1,095.00 N/A	\$1,095.00 \$1,095.00
Additional Option (please describe here)	N/A	N/A N/A	N/A	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	\$1,095.00 N/A
Connectivity / Security	14/1	.4/13		.4/1	.47.			.47.	,//	,,,	,//
Network Connectivity Kit	No	No	No	included	No	No	No	No	No	No	No
Hard Drive Security Kit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Network Security Kit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Power Protection Unit WiFi Unit Wu10 - P-215	N/A \$169.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Additional Option (please describe here)	N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
Additional Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Accessibility Options											
Accessibility Option (please describe here)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Accessibility Option (please describe here) Accessibility Option (please describe here)	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Accessibility Option (please describe here)	N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
Software Options	.,,		.,,		.,,		,	.,,	.,,	.,,	,
Advanced Scanning Software	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Advanced Scanning Interface Software	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Simple Account Software	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Advance Accounting Software Barcode Module III - DR-M140/M160II/DR-6010C/DR6030C/G1100/G1130/X10C	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Par code infodule in - Div-191140/19110011/Div-0010C/Div0030C/Q1100/Q1130/X10C	N/A	N/A	N/A	N/A	\$199.00	\$199.00	\$199.00	\$199.00	\$199.00	\$199.00	\$199.00
Imprinter for G1100/ G1130 *	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$395.00	\$395.00	N/A
Patch Code Decoder for DR-G1100/1130 *	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$495.00	\$495.00	N/A
Patch Code Decoder for DR-X10C	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$495.00
Pre Imprinter for DR-X10C *	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$630.00
Post Imprinter for DR-X10C * Kofax CGA Board DR-X10C *	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$630.00 \$2,550.00
* service installation required	N/A	IN/A	IN/A	N/A	IN/A	N/A	IN/A	IV/A	IN/A	N/A	\$2,530.00
Misc. Accessories											
USB Cable for P-215	\$12.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AC Adapter for P-215	\$35.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Soft Carrying Case for P-215 Maintenance - (eCarePak)	\$35.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
P215 Advanced Exchange Program											
eCarePak - 1 year	\$39.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
eCarePak - 2 year	\$78.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
eCarePak - 3 year	\$117.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
eCarePak - 4 year	\$156.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DR-C225/C130/M140/M160II eCarePak exchange program	N1/A	¢110.00	¢119.00	NI/A	¢119.00	NI / A	N1/A	¢110.00	N1/A	NI/A	NI/A
eCarePak - WG -1 year eCarePak - WG -2 year	N/A N/A	\$118.00 \$225.00	\$118.00 \$225.00	N/A N/A	\$118.00 \$225.00	N/A N/A	N/A N/A	\$118.00 \$225.00	N/A N/A	N/A N/A	N/A N/A
eCarePak - WG -3 year	N/A	\$337.00	\$337.00	N/A	\$337.00	N/A	N/A	\$337.00	N/A	N/A	N/A
[,	7557.50	, 5550	••••	, , , , , , , , , , , , , , , , , , ,	,		, ,,,,,,,,			,

List Pricing Worksheet

Group F - Scanners

Pricing Item											
- 0	FO	F1	F2	F2	F4	F5	F5	F5	F5	F5	F5
	(30-49)	(50-59)	(60-69)	(60-69)	(80-89)	(90+)	(90+)	(90+)	(90+)	(90+)	(90+)
Make	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon
Model	P-215II	DR-C225	DR-C130	ScanFront 330	DR-M140	DR-6010C	DR-6030C	DR-M160II	DR-G1100	DR-G1130	DR-X10C
eCarePak - WG -4 year	N/A	\$449.00	\$449.00	N/A	\$449.00	N/A	N/A	\$449.00	N/A	N/A	N/A
ScanFront 330 eCarePak (Advanced Exchange Program)											
eCarePak - Network Scanner - 1 year	N/A	N/A	N/A	\$242.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
eCarePak - Network Scanner - 2 year	N/A	N/A	N/A	\$460.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
eCarePak - Network Scanner - 3 year	N/A	N/A	N/A	\$690.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
eCarePak - Network Scanner - 4 year	N/A	N/A	N/A	\$920.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DR-6010C/6030C eCarePak exchange program	,			<u> </u>	,			,		,	
eCarePak - DPT - 1 year	N/A	N/A	N/A	N/A	N/A	\$445.00	\$445.00	N/A	N/A	N/A	N/A
eCarePak - DPT - 2 year	N/A	N/A	N/A	N/A	N/A	\$795.00	\$795.00	N/A	N/A	N/A	N/A
eCarePak - DPT - 3 year	N/A	N/A	N/A	N/A	N/A	\$1,218.00	\$1,218.00	N/A	N/A	N/A	N/A
eCarePak - DPT - 4 year	N/A	N/A	N/A	N/A	N/A	\$1,641.00	\$1,641.00	N/A	N/A	N/A	N/A
DR-6030C eCarePak exchange program	NI/A	NI/A	NI/A	NI/A	NI/A	NI/A	¢224.00	NI/A	NI/A	NI/A	N/A
eCarePak - DPT - 9 months	N/A	N/A	N/A N/A	N/A	N/A N/A	N/A N/A	\$334.00 \$695.00	N/A	N/A N/A	N/A	N/A N/A
eCarePak - DPT - 9 months + 1 year	N/A	N/A		N/A N/A	N/A N/A			N/A N/A	N/A N/A	N/A	N/A N/A
eCarePak - DPT - 9 months + 2 years eCarePak - DPT - 9 months + 3 years	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A	\$1,116.00 \$1,538.00	·	N/A N/A	N/A	N/A N/A
	·	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$1,948.00	N/A	N/A N/A	N/A N/A	N/A N/A
eCarePak - DPT - 9 months + 4 years DR-G1100/DR-G1130/DR-X10C eCarePak Onsite Installation/Installation & Training	N/A	IN/A	N/A	IN/A	N/A	IN/A	\$1,948.00	N/A	IN/A	IN/A	N/A
eCarePak - onsite installation	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$295.00	\$295.00	\$295.00
eCarePak - Onsite installation	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$495.00	\$495.00	\$495.00
DR-G1100/DR-G1130 eCarePak Onsite Service	IN/A	IV/A	IV/A	IV/A	N/A	N/A	N/A	IN/A	\$455.00	Ş433.00	3455.00
eCarePak - LVP - 1 year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$1,275.00	\$1,275.00	N/A
eCarePak - LVP - 2 years	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$2,423.00	\$2,423.00	N/A
eCarePak - LVP - 3 years	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$3,634.00	\$3,634.00	N/A
eCarePak - LVP - 4 years	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$4,845.00	\$4,845.00	N/A
eCarePak - LVP - 9 months	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$955.00	\$955.00	N/A
eCarePak - LVP - 9 months + 1 year	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$2,230.00	\$2,230.00	N/A
eCarePak - LVP - 9 months + 2 years	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$3,378.00	\$3,378.00	N/A
eCarePak - LVP - 9 months + 3 years	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$4,589.00	\$4,589.00	N/A
eCarePak - LVP - 9 months + 4 years	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$5,800.00	\$5,800.00	N/A
DR-X10C eCarePak Onsite Service Program				,	,		·				
eCarePak - MVP - 1 yr	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$2,400.00
eCarePak - MVP - 2 yr	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$4,560.00
eCarePak - MVP - 3 yr	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$6,840.00
eCarePak - MVP - 4 yr	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$9,120.00
eCarePak - MVP - 9 mo.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$1,800.00
eCarePak - MVP - 9 mo. +1 yr	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$4,200.00
eCarePak - MVP - 9 mo. +2 yr	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$6,360.00
eCarePak - MVP - 9 mo. +3 yr	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$8,640.00
eCarePak - MVP - 9 mo. +4 yr	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$10,920.00
Maintenance - Consumables											
Separation Pad for P-215	\$18.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Feed Roller for P-215	\$12.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DR-C225 Exchange Roller Kit	N/A	\$52.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DR-C130 Exchange Roller Kit	N/A	N/A	\$49.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DR-M140 Exchange Roller Kit	N/A	N/A	N/A	N/A	\$69.00	N/A	N/A	N/A	N/A	N/A	N/A
DR-M160II Exchange Roller Kit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$69.00	N/A	N/A	N/A
DR-6010C Exchange Roller Kit	N/A	N/A	N/A	N/A	N/A	\$74.00	N/A	N/A	N/A	N/A	N/A
DR-6030C Exchange Roller Kit	N/A	N/A	N/A	N/A	N/A	N/A	\$74.00	N/A	N/A	N/A	N/A
SF-330 Exchange Roller Kit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DR-G1100/1130 Exchange Roller Kit Separation Pad - DR-G1100/1130	N/A	N/A N/A	N/A	N/A N/A	N/A	N/A	N/A N/A	N/A	\$112.00 \$36.00	\$112.00 \$36.00	N/A N/A
Exchange Roller Kit - DR-X10C	N/A	· · · · · · · · · · · · · · · · · · ·	N/A N/A		N/A	N/A		N/A	·	\$36.00 N/A	\$130.00
	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A		\$130.00
Cleaning sheet for DR-X10C	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	υυ.σες

Discount from MSRP Worksheet

Group F - Scanners

Vendor Name: Canon											
					Gr	oup F - Scan	iners				
Pricing Item						SEGMENT	S				
	F0	F1	F2	F2	F4	F5	F5	F5	F5	F5	F5
	(30-49)	(50-59)	(60-69)	(60-69)	(80-89)	(90+)	(90+)	(90+)	(90+)	(90+)	(90+)
Make	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon	Canon
Model	P-215II	DR-C225	DR-C130	ScanFront 330	DR-M140	DR-6010C	DR-6030C	DR-M160II	DR-G1100	DR-G1130	DR-X10C
Marking Engine - Discount	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%
Accessories (Paper Handling, Paper Feeding,											
Finishing, Facsimile) Discount	N/A	25.00%	25.00%	N/A	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%
Connecivity / Security Discount	25.00%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Accessibility Options Discount	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Software Discount	N/A	N/A	N/A	N/A	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%	25.00%

NOTE: Discount must be shown in percent format.

Segment F - Scanners

Vendor Na	ame: Canon				
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$299.00	25.00%	\$224.25
		Itemized Custom Features:			
		Base Unit	\$299.00	25.00%	\$224.25
FO	P-215II	Multifeed detection	\$0.00	0.00%	\$0.00
		Scanning Software	\$0.00	0.00%	\$0.00
		Double-sided scanning feature	\$0.00	0.00%	\$0.00
		11" X 17" scanning cabilities	\$0.00	0.00%	\$0.00
		Auto Color Detection	\$0.00	0.00%	\$0.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$1,544.00	25.00%	\$1,158.00
		Itemized Custom Features:			
		Base Unit	\$449.00	25.00%	\$336.75
F1	DR-C225	Multifeed detection	\$0.00	0.00%	\$0.00
		Scanning Software	\$0.00	0.00%	\$0.00
		Double-sided scanning feature	\$0.00	0.00%	\$0.00
		11" X 17" scanning cabilities	\$1,095.00	25.00%	\$821.25
		Auto Color Detection	\$0.00	0.00%	\$0.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$1,690.00	25.00%	\$1,267.50
		Itemized Custom Features:			
		Base Unit	\$595.00	25.00%	\$446.25
F2	DR-C130	Multifeed detection	\$0.00	0.00%	\$0.00
		Scanning Software	\$0.00	0.00%	\$0.00
		Double-sided scanning feature	\$0.00	0.00%	\$0.00
		11" X 17" scanning cabilities	\$1,095.00	25.00%	\$821.25
		Auto Color Detection	\$0.00	0.00%	\$0.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$2,295.00	25.00%	\$1,721.25
		Itemized Custom Features:			
		Base Unit	\$2,295.00	25.00%	\$1,721.25
F2	SF330	Multifeed detection	\$0.00	0.00%	\$0.00
		Scanning Software	\$0.00	0.00%	\$0.00
		Double-sided scanning feature	\$0.00	0.00%	\$0.00
		11" X 17" scanning cabilities	\$0.00	0.00%	\$0.00
		11 × 17 Scullling cubilities	٥٥.٥٥	0.0070	70.00

Segment F - Scanners

Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$2,290.00	25.00%	\$1,717.50
		Itemized Custom Features:			
		Base Unit	\$1,195.00	25.00%	\$896.25
F4	DR-M140	Multifeed detection	\$0.00	0.00%	\$0.00
		Scanning Software	\$0.00	0.00%	\$0.00
		Double-sided scanning feature	\$0.00	0.00%	\$0.00
		11" X 17" scanning cabilities	\$1,095.00	25.00%	\$821.25
		Auto Color Detection	\$0.00	0.00%	\$0.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$2,290.00	25.00%	\$1,717.50
		Itemized Custom Features:			
		Base Unit	\$1,195.00	25.00%	\$896.25
F5	DR-M160II	Multifeed detection	\$0.00	0.00%	\$0.00
		Scanning Software	\$0.00	0.00%	\$0.00
		Double-sided scanning feature	\$0.00	0.00%	\$0.00
		11" X 17" scanning cabilities	\$1,095.00	25.00%	\$821.25
		Auto Color Detection	\$0.00	0.00%	\$0.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$4,590.00	25.00%	\$3,442.50
		Itemized Custom Features:			
		Base Unit	\$3,495.00	25.00%	\$2,621.25
F5	DR-6010C	Multifeed detection	\$0.00	0.00%	\$0.00
		Scanning Software	\$0.00	0.00%	\$0.00
		Double-sided scanning feature	\$0.00	0.00%	\$0.00
		11" X 17" scanning cabilities	\$1,095.00	25.00%	\$821.25
		Auto Color Detection	\$0.00	0.00%	\$0.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit	¢5 500 00	25 000/	\$4,192.50
		(includes base unit and custom features)	\$5,590.00	25.00%	74,132.30
		•	\$5,590.00	25.00%	γ - ,1 <i>3</i> 2.30
		(includes base unit and custom features)	\$5,590.00 \$4,495.00	25.00%	\$3,371.25
F5	DR-6030C	(includes base unit and custom features) Itemized Custom Features:			
F5	DR-6030C	(includes base unit and custom features) Itemized Custom Features: Base Unit	\$4,495.00	25.00%	\$3,371.25
F5	DR-6030C	(includes base unit and custom features) Itemized Custom Features: Base Unit Multifeed detection	\$4,495.00 \$0.00	25.00% 0.00%	\$3,371.25 \$0.00
F5	DR-6030C	(includes base unit and custom features) Itemized Custom Features: Base Unit Multifeed detection Scanning Software	\$4,495.00 \$0.00 \$0.00	25.00% 0.00% 0.00%	\$3,371.25 \$0.00 \$0.00

Segment F - Scanners

Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$7,870.00	25.00%	\$5,902.50
		Itemized Custom Features:			
		Base Unit	<i>\$6,775.00</i>	25.00%	\$5,081.25
F5	DR-G1100	Multifeed detection	\$0.00	0.00%	\$0.00
		Scanning Software	\$0.00	0.00%	\$0.00
		Double-sided scanning feature	\$0.00	0.00%	\$0.00
		11" X 17" scanning cabilities	\$1,095.00	25.00%	\$821.25
		Auto Color Detection	\$0.00	0.00%	\$0.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$11,070.00	25.00%	\$8,302.50
		Itemized Custom Features:			
		Base Unit	\$9,975.00	25.00%	\$7,481.25
F5	DR-G1130	Multifeed detection	\$0.00	0.00%	\$0.00
		Scanning Software	\$0.00	0.00%	\$0.00
		Double-sided scanning feature	\$0.00	0.00%	\$0.00
		11" X 17" scanning cabilities	\$1,095.00	25.00%	\$821.25
		Auto Color Detection	\$0.00	0.00%	\$0.00
Segment	Model	Configuration	Suggested Retail Price	Discount (% off)	Discounted Price
		Complete Unit (includes base unit and custom features)	\$17,995.00	25.00%	\$13,496.25
		Itemized Custom Features:			
		Base Unit	\$17,995.00	25.00%	\$13,496.25
F5	DR-X10C	Multifeed detection	\$0.00	0.00%	\$0.00
		Scanning Software	\$0.00	0.00%	\$0.00
		Double-sided scanning feature	\$0.00	0.00%	\$0.00
		11" X 17" scanning cabilities	\$0.00	0.00%	\$0.00
		Auto Color Detection	\$0.00	0.00%	\$0.00

CONTRACT SUPPLEMENT

SP-37 - Rev. 4/28/14 Prev. Rev. 3/12/14

Contract Specialist

860-713-5079 Telephone Number

Janet DelGreco Olson

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES PROCUREMENT DIVISION 165 Capitol Avenue, 5th Floor South HARTFORD, CT 06106-1659

CONTRACT AWARD NO.:

14PSX0125

Contract Award Date: 18 September 2015

Bid Due Date: 20 August 2014

SUPPLEMENT DATE: 24 September 2015

PARTIAL CONTRACT AWARD SUPPLEMENT #1

IMPORTANT: This is NOT a Purchase Order. Do NOT Produce or Ship without an Agency Purchase Order.

DESCRIPTION: Copiers, Printers and Related Devices - WSCA/NASPO							
FOR:		TERM OF CONTRACT:					
All Using State Agencies and Political Subdivisions		Date of Award through December 31, 2019					
		AGENCY REQUISITION NUMBER:					
CHANGE TO IN STATE (NON-SB)	CHANGE TO DAS-CERTIFIED SMALL	CHANGE TO OUT OF STATE	CHANGE TO TOTAL CONTRACT				
CONTRACT VALUE	Business Contract Value	CONTRACT VALUE	Award Value				
n/c	n/c	n/c	n/c				

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

CASH DISCOUNTS: Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made

PRICE BASIS: Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

NOTE: Supplement #1 has been issued to Partial Contract Award 14PSX0125 to update Contractor Information for Konica Minolta Business Solutions USA, Inc. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

Name: JANET DELGRECO OLSON	
(Original Signature on Document in Procurement	Files)
Ву:	
DEPARTMENT OF ADMINISTRATIVE SERVIC	E3
DEDARTMENT OF ADMINISTRATIVE SERVIC	ГC

Title: Contract Specialist Date: September 24, 2015 CONTRACT SUPPLEMENT
SP-37 - Rev. 4/28/14
Contract Supplement #1

Prev. Rev. 3/12/14

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Konica Minolta Business Solutions USA, Inc.

Company Address: 1595 Spring Hill Road, STE 410, Vienna VA 22182

Tel. No.: **813 207-8276** Fax No.:

Contact Person: Kristen McKenna Delivery: As specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: kmckenna@kmbs.konicaminolta.us

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Below is small business authorized dealer(s) for Konica Minolta Business Solutions USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 635-5053 or 860 486-7426 (cell) Fax No.: 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): SBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days

CONTRACT AWARD

SP-38 - Rev. 5/21/14 Prev. Rev. 3/12/14

Janet DelGreco Olson Contract Specialist

860-713-5079 Telephone Number

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES PROCUREMENT DIVISION 165 Capitol Avenue, 5th Floor South, Hartford CT 06106-1659

CONTRACT AWARD NO.: 14PSX0125

Contract Award Date:

18 September 2015

Bid Due Date:

20 August 2014

PARTIAL CONTRACT AWARD

IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.

DESCRIPTION:

Copiers, Printers and Related Devices - WSCA/NASPO

FOR: All Using State Agencies and Political Subdivisions		TERM OF CONTRACT: Date of Award through December 31, 2019		
In State (Non-SB)	DAS CERTIFIED SMALL	OUT OF STATE	TOTAL CONTRACT	
CONTRACT VALUE	Business Contract Value	CONTRACT VALUE	Award Value	
\$1,000,000.00 (est.)		\$1,000,000.00 (est.)	\$2,000,000.00 (est.)	

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

CASH DISCOUNTS: Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

PRICE BASIS: Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

See Overleaf for Contractor Information

The signature below by the DAS Contract Specialist is evidence that the Contractor's solicitation response has/have been accepted and that the Contractor(s) and DAS are bound by all of the terms and conditions of the Contract.

DEPARTMENT OF ADMINISTRATIVE SERVICES

(Original Signature on Document in Procurement Files)

Name: CAROL WILSON Title: Procurement Director Date: September 18, 2015

PARTIAL CONTRACT AWARD

SP-38 – Rev. 5/21/14 Prev. Rev. 3/12/14

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Konica Minolta Business Solutions USA, Inc.

Company Address: 1595 Spring Hill Road, STE 410, Vienna VA 22182

Tel. No.: 703 760-3573 Fax No.: 703 506-1257 Contract Value: \$1,000,000.00 (est.)

Contact Person: Kim Talbot Delivery: As specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: talbotk@kmbs.konicaminolta.us

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

Below is small business authorized dealer(s) for Konica Minolta Business Solutions USA, Inc.

Company Name: A&A Office Systems, Incorporated

Company Address: 909 Middle Street, Middletown CT 06457

Tel. No.: 635-5053 or 860 486-7426 (cell) Fax No.: 635-5280

Contact Person: Jay Nkonoki (Account Manager)

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: www.aaofficeonline.com jnkonoki@aaofficeonline.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): SBE

Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 30 days

CONTRACTOR INFORMATION.

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: Xerox Corporation

Company Address: 45 Glover Avenue, Norwalk CT 06856-4505

Tel. No.: 480 588-8313 Fax No.: 877-518-4579 Contract Value: \$1,000,000.00 (est.)

Contact Person: Annie Van Gilder Delivery: As specified on Purchase Order

Contact Person Address: same as above

Company E-mail Address and/or Company Web Site: annie.vangilder@xerox.com

Remittance Address: n/a

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Payment Terms: Net 45 days

CONTRACT AWARD NO.: 14PSX0125

WSCA / NASPO RFP 3091

State of Connecticut Contract Award 14PSX0125

Copiers, Printers and Related Devices

Client Agencies may	/ utilize this /	Contract Award	procuring with	onlv the fol	lowing methods
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- ✓ Purchase
- ✓ Rental
- ✓ Cancelable Rental
- ✓ Cost per Copy

Client Agencies may utilize this Contract Award for **only** the following Groups:

Group B: Production Copiers (B&W and Color/B&W).

Group C: Wide Format Devices (B&W and Color/B&W)

Group F: Scanners (not including Flatbed)

No other purchases other than those specified above will be allowed using this Contract Award. Call Contract Specialist with any questions/concerns.



WSCA-NASPO Master Agreement Terms and Conditions

A Contract for the WSCA-NASPO Cooperative Purchasing Program (WSCA-NASPO)

Acting by and through the State of Nevada (Lead State)

Department of Administration, Purchasing Division 515 E Musser Street, Room 300 Carson City NV 89701

Contact: Shannon Berry, Assistant Chief Procurement Officer

Phone: (775) 684-0171 • Fax: (775) 684-0188

Email: sberry@admin.nv.gov

and

Konica Minolta Business Solutions USA, Inc. 1595 Spring Hill Road, Ste 410 Vienna VA 22182

Contact: Kim Talbot, Manager, Government Contracts Phone: (703) 760-3573 • Fax: (703) 506-1257

Email: talbotk@kmbs.konicaminolta.us

1. Master Agreement Order of Precedence

- a. Any Order placed under this Master Agreement shall consist of the following documents:
 - (1) A Participating Entity's Participating Addendum ("PA");
 - (2) These WSCA-NASPO Master Agreement Terms & Conditions;
 - (3) A Purchase Order issued against the Master Agreement;
 - (4) The Statement of Work specific to Participating Entity;
 - (5) The Solicitation, RFP 3091 Copiers, Printers and Related Devices (Attachment AA);
 - (6) Negotiated Items (Attachment BB); and
 - (7) Contractor's response to the Solicitation, as revised (if permitted) and accepted by the Lead State (Attachment CC).
 - Awarded: Groups A, B, and D

b. These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.

2. Definitions

Acceptance means a written notice from a Purchasing Entity to Contractor advising Contractor that the Product has passed its Acceptance Testing. Acceptance of a Product for which acceptance testing is not required shall occur following the completion of delivery, installation, if required, and a reasonable time for inspection of the Product, unless the Purchasing Entity provides a written notice of rejection to Contractor.

Acceptance Testing means the process for ascertaining that the Product meets the standards set forth in the section titled Standard of Performance and Acceptance, prior to Acceptance by the Purchasing Entity.

Contractor means the person or entity delivering Products or performing services under the terms and conditions set forth in this Master Agreement.

Embedded Software means one or more software applications which permanently reside on a computing device.

Intellectual Property means any and all patents, copyrights, service marks, trademarks, trade secrets, trade names, patentable inventions, or other similar proprietary rights, in tangible or intangible form, and all rights, title, and interest therein.

Lead State means the State centrally administering any resulting Master Agreement(s).

Master Agreement means the underlying agreement executed by and between the Lead State, acting on behalf of WSCA-NASPO, and the Contractor, as now or hereafter amended.

Order or Purchase Order means any purchase order, sales order, contract or other document used by a Purchasing Entity to order the Products.

Participating Addendum means a bilateral agreement executed by a Contractor and a Participating Entity incorporating this Master Agreement and any other additional Participating Entity specific language or other requirements, e.g. ordering procedures specific to the Participating Entity, other terms and conditions.

Participating Entity means a state, or other legal entity, properly authorized to enter into a Participating Addendum.

Participating State means a state, the District of Columbia, or one of the territories of the United States that is listed in the Request for Proposal as intending to participate. A Participating State is not required to participate through execution of a Participating Addendum. Upon execution of the Participating Addendum, a Participating State becomes a Participating Entity.

Product means any equipment, software (including embedded software), documentation, service or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Products, supplies and services, and products and services are used interchangeably in these terms and conditions.

Purchasing Entity means a state, city, county, district, other political subdivision of a State, and a nonprofit organization under the laws of some states if authorized by a Participating Addendum, who issues a Purchase Order against the Master Agreement and becomes financially committed to the purchase.

WSCA-NASPO is the WSCA-NASPO Cooperative Purchasing Program, facilitated by the WSCA-NASPO Cooperative Purchasing Organization LLC, a 501(c)(3) limited liability company that is a subsidiary organization the National Association of State Procurement Officials (NASPO), the sole member of WSCA-NASPO. The WSCA-NASPO Cooperative Purchasing Organization facilitates administration of the cooperative group contracting consortium of state chief procurement officials for the benefit of state departments, institutions, agencies, and political subdivisions and other eligible entities (i.e., colleges, school districts, counties, cities, some nonprofit organizations, etc.) for all states and the District of Columbia. The WSCA-NASPO Cooperative Development Team is identified in the Master Agreement as the recipient of reports and may be performing contract administration functions as assigned by the Lead State.

3. Term of the Master Agreement

The initial term of this Master Agreement is for five (5) years; effective upon execution through December 31, 2019. Placements made using the authority provided by this Contract will survive the Contract itself, per terms stated in Section 3.3.10 Survivability of the RFP #3091.

4. Amendments

The terms of this Master Agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the Lead State.

5. Assignment/Subcontracts

- a. Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in part, without the prior written approval of the Lead State.
- b. The Lead State reserves the right to assign any rights or duties, including written assignment of contract administration duties to the WSCA-NASPO Cooperative Purchasing Organization LLC.

6. Price and Rate Guarantee Period

All prices and rates must be guaranteed for the initial term of the Master Agreement. Following the initial Master Agreement period, any request for price or rate adjustment must be for an equal guarantee period, and must be made at least ninety (90) days prior to the effective date. Requests for price or rate adjustment must include sufficient documentation supporting the request. Any

adjustment or amendment to the Master Agreement shall not be effective unless approved by the Lead State. No retroactive adjustments to prices or rates will be allowed.

7. Cancellation

Unless otherwise stated, this Master Agreement may be canceled by either party upon 60 days written notice prior to the effective date of the cancellation. Further, any Participating Entity may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the Participating Addendum. Cancellation may be in whole or in part. Any cancellation under this provision shall not affect the rights and obligations attending orders outstanding at the time of cancellation, including any right of and Purchasing Entity to indemnification by the Contractor, rights of payment for Products delivered and accepted, and rights attending any warranty or default in performance in association with any Order. Cancellation of the Master Agreement due to Contractor default may be immediate.

8. Confidentiality, Non-Disclosure, and Injunctive Relief

- Confidentiality. Contractor acknowledges that it and its employees or agents may, in the course of providing a Product under this Master Agreement, be exposed to or acquire information that is confidential to Purchasing Entity's or Purchasing Entity's clients. Any and all information of any form that is marked as confidential or would by its nature be deemed confidential obtained by Contractor or its employees or agents in the performance of this Master Agreement, including, but not necessarily limited to (1) any Purchasing Entity's records, (2) personnel records, and (3) information concerning is confidential information of Purchasing Entity ("Confidential Information"). Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contractor shall be treated in the same manner as the Confidential Information. Confidential Information does not include information that (1) is or becomes (other than by disclosure by Contractor) publicly known; (2) is furnished by Purchasing Entity to others without restrictions similar to those imposed by this Master Agreement; (3) is rightfully in Contractor's possession without the obligation of nondisclosure prior to the time of its disclosure under this Master Agreement; (4) is obtained from a source other than Purchasing Entity without the obligation of confidentiality, (5) is disclosed with the written consent of Purchasing Entity or; (6) is independently developed by employees, agents or subcontractors of Contractor who can be shown to have had no access to the Confidential Information.
- b. Non-Disclosure. Contractor shall hold Confidential Information in confidence, using at least the industry standard of confidentiality, and shall not copy, reproduce, sell, assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than what is necessary to the performance of Orders placed under this Master Agreement. Contractor shall advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contractor shall use commercially reasonable efforts to assist Purchasing Entity in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the generality of the foregoing, Contractor shall advise Purchasing Entity, applicable

Participating Entity, and the Lead State immediately if Contractor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Master Agreement, and Contractor shall at its expense cooperate with Purchasing Entity in seeking injunctive or other equitable relief in the name of Purchasing Entity or Contractor against any such person. Except as directed by Purchasing Entity, Contractor will not at any time during or after the term of this Master Agreement disclose, directly or indirectly, any Confidential Information to any person, except in accordance with this Master Agreement, and that upon termination of this Master Agreement or at Purchasing Entity's request, Contractor shall turn over to Purchasing Entity all documents, papers, and other matter in Contractor's possession that embody Confidential Information. Notwithstanding the foregoing, Contractor may keep one copy of such Confidential Information necessary for quality assurance, audits and evidence of the performance of this Master Agreement.

- c. Injunctive Relief. Contractor acknowledges that breach of this section, including disclosure of any Confidential Information, will cause irreparable injury to Purchasing Entity that is inadequately compensable in damages. Accordingly, Purchasing Entity may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies that may be available. Contractor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business interests of Purchasing Entity and are reasonable in scope and content.
- d. Purchasing Entity Law. These provisions shall be applicable only to extent they are not in conflict with the applicable public disclosure laws of any Purchasing Entity.

Right to Publish

Throughout the duration of this Master Agreement, Contractor must secure from the Lead State prior approval for the release of any information that pertains to the potential work or activities covered by the Master Agreement. The Contractor shall not make any representations of WSCA-NASPO's opinion or position as to the quality or effectiveness of the services that are the subject of this Master Agreement without prior written consent. Failure to adhere to this requirement may result in termination of the Master Agreement for cause.

10. Defaults and Remedies

- a. The occurrence of any of the following events shall be an event of default under this Master Agreement:
 - (1) Nonperformance of contractual requirements; or
 - (2) A material breach of any term or condition of this Master Agreement; or
 - (3) Any certification, representation or warranty by Contractor in response to the solicitation or in this Master Agreement that proves to be untrue or materially misleading; or
 - (4) Institution of proceedings under any bankruptcy, insolvency, reorganization or similar law, by or against Contractor, or the appointment of a receiver or similar

- officer for Contractor or any of its property, which is not vacated or fully stayed within thirty (30) calendar days after the institution or occurrence thereof; or
- (5) Any default specified in another section of this Master Agreement.
- b. Upon the occurrence of an event of default, Lead State shall issue a written notice of default, identifying the nature of the default, and providing a period of 15 calendar days in which Contractor shall have an opportunity to cure the default. The Lead State shall not be required to provide advance written notice or a cure period and may immediately terminate this Master Agreement in whole or in part if the Lead State, in its sole discretion, determines that it is reasonably necessary to preserve public safety or prevent immediate public crisis. Time allowed for cure shall not diminish or eliminate Contractor's liability for damages, including liquidated damages to the extent provided for under this Master Agreement.
- c. If Contractor is afforded an opportunity to cure and fails to cure the default within the period specified in the written notice of default, Contractor shall be in breach of its obligations under this Master Agreement and Lead State shall have the right to exercise any or all of the following remedies:
 - (1) Exercise any remedy provided by law; and
 - (2) Terminate this Master Agreement and any related Contracts or portions thereof; and
 - (3) Impose liquidated damages as provided in this Master Agreement; and
 - (4) Suspend Contractor from being able to respond to future bid solicitations; and
 - (5) Suspend Contractor's performance; and
 - (6) Withhold payment until the default is remedied.
- d. Unless other specified in the Participating Addendum, in the event of a default under a Participating Addendum, a Participating Entity shall provide a written notice of default as described in this section and have all of the rights and remedies under this paragraph regarding its participation in the Master Agreement, in addition to those set forth in its Participating Addendum. Unless otherwise specified in a Purchase Order, a Purchasing Entity shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable Participating Addendum with respect to an Order placed by the Purchasing Entity. Nothing in these Master Agreement Terms and Conditions shall be construed to limit the rights and remedies available to a Purchasing Entity under the applicable commercial code.

11. Shipping and Delivery

a. The prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage shall remain the Contractor's until final inspection and acceptance when responsibility shall pass to the Buyer except as to latent defects, fraud and Contractor's warranty obligations. The minimum shipment amount, if any, will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate

item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.

- b. All deliveries will be "Inside Deliveries" as designated by a representative of the Purchasing Entity placing the Order. Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order. Any damage to the building interior, scratched walls, damage to the freight elevator, etc., will be the responsibility of the Offeror. If damage does occur, it is the responsibility of the Offeror to immediately notify the Purchasing Entity placing the Order.
- c. All products must be delivered in the manufacturer's standard package. Costs shall include all packing and/or crating charges. Cases shall be of durable construction, good condition, properly labeled and suitable in every respect for storage and handling of contents. Each shipping carton shall be marked with the commodity, brand, quantity, item code number and the Ordering Entity's Purchase Order number.

12. Changes in Contractor Representation

The Contractor must notify the Lead State of changes in the Contractor's key administrative personnel, in writing within 10 calendar days of the change. The Lead State reserves the right to approve changes in key personnel, as identified in the Contractor's proposal. The Contractor agrees to propose replacement key personnel having substantially equal or better education, training, and experience as was possessed by the key person proposed and evaluated in the Contractor's proposal.

13. Force Majeure

Neither party to this Master Agreement shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. The Lead State may terminate this Master Agreement after determining such delay or default will reasonably prevent successful performance of the Master Agreement.

14. Indemnification

- a. The Contractor shall defend, indemnify and hold harmless WSCA-NASPO, the Lead State, Participating Entities, and Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable, from and against claims, damages or causes of action including reasonable attorneys' fees and related costs for any death, injury, or damage to property arising from act(s), error(s), or omission(s) of the Contractor, its employees or subcontractors or volunteers, at any tier, relating to the performance under the Master Agreement.
- b. Indemnification Intellectual Property. The Contractor shall defend, indemnify and hold harmless WSCA-NASPO, the Lead State, Participating Entities, Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable ("Indemnified Party"), from and against claims, damages or causes of action including reasonable attorneys' fees and related costs arising out of the claim that the Product or its use, infringes Intellectual Property rights ("Intellectual Property Claim").

- (1) The Contractor's obligations under this section shall not extend to any combination of the Product with any other product, system or method, unless the Product, system or method is:
 - (a) Provided by the Contractor or the Contractor's subsidiaries or affiliates;
 - (b) Specified by the Contractor to work with the Product; or
 - (c) Reasonably required, in order to use the Product in its intended manner, and the infringement could not have been avoided by substituting another reasonably available product, system or method capable of performing the same function; or
 - (d) It would be reasonably expected to use the Product in combination with such product, system or method.
- (2) The Indemnified Party shall notify the Contractor within a reasonable time after receiving notice of an Intellectual Property Claim. Even if the Indemnified Party fails to provide reasonable notice, the Contractor shall not be relieved from its obligations unless the Contractor can demonstrate that it was prejudiced in defending the Intellectual Property Claim resulting in increased expenses or loss to the Contractor. If the Contractor promptly and reasonably investigates and defends any Intellectual Property Claim, it shall have control over the defense and settlement of it. However, the Indemnified Party must consent in writing for any money damages or obligations for which it may be responsible. The Indemnified Party shall furnish, at the Contractor's reasonable request and expense, information and assistance necessary for such defense. If the Contractor fails to vigorously pursue the defense or settlement of the Intellectual Property Claim, the Indemnified Party may assume the defense or settlement of it and the Contractor shall be liable for all costs and expenses, including reasonable attorneys' fees and related costs, incurred by the Indemnified Party in the pursuit of the Intellectual Property Claim. Unless otherwise agreed in writing, this section is not subject to any limitations of liability in this Master Agreement or in any other document executed in conjunction with this Master Agreement.

15. Independent Contractor

The Contractor shall be an independent contractor. Contractor shall have no authorization, express or implied, to bind the Lead State, Participating States, other Participating Entities, or Purchasing Entities to any agreements, settlements, liability or understanding whatsoever, and agrees not to hold itself out as agent except as expressly set forth herein or as expressly agreed in any Participating Addendum.

16. Individual Customers

Except to the extent modified by a Participating Addendum, each Purchasing Entity shall follow the terms and conditions of the Master Agreement and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement, including but not limited to, any indemnity or right to recover any costs as such right is defined in the Master Agreement and applicable Participating Addendum for their purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contractor will apply the charges and invoice each Purchasing Entity individually.

17. Insurance

- a. Unless otherwise agreed in a Participating Addendum, Contractor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. Contractor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state and having a rating of A-, Class VII or better, in the most recently published edition of Best's Reports. Failure to buy and maintain the required insurance may result in this Master Agreement's termination or, at a Participating Entity's option; result in termination of its Participating Addendum.
- b. Coverage shall be written on an occurrence basis. The minimum acceptable limits shall be as indicated below, with no deductible for each of the following categories:
 - Commercial General Liability covering premises operations, independent contractors, products and completed operations, blanket contractual liability, personal injury (including death), advertising liability, and property damage, with a limit of not less than \$1 million per occurrence/\$2 million general aggregate;
 - (2) Contractor must comply with any applicable State Workers Compensation or Employers Liability Insurance requirements.
- c. Contractor shall pay premiums on all insurance policies. Such policies shall also reference this Master Agreement and shall have a condition that they not be revoked by the insurer until thirty (30) calendar days after notice of intended revocation thereof shall have been given to Purchasing Entity and Participating Entity by the Contractor.
- d. Prior to commencement of performance, Contractor shall provide to the Lead State a written endorsement to the Contractor's general liability insurance policy or other documentary evidence acceptable to the Lead State that (1) names the Participating States identified in the Request for Proposal as additional insured's, (2) provides that no material alteration, cancellation, non-renewal, or expiration of the coverage contained in such policy shall have effect unless the named Participating State has been given at least thirty (30) days prior written notice, and (3) provides that the Contractor's liability insurance policy shall be primary, with any liability insurance of any Participating State as secondary and noncontributory. Unless otherwise agreed in any Participating Addendum, the Participating Entity's rights and Contractor's obligations are the same as those specified in the first sentence of this subsection. Before performance of any Purchase Order issued after execution of a Participating Addendum authorizing it, the Contractor shall provide to a Purchasing Entity or Participating Entity who requests it the same information described in this subsection.
- e. Contractor shall furnish to the Lead State, Participating Entity, and, on request, the Purchasing Entity copies of certificates of all required insurance within thirty (30) calendar days of the execution of this Master Agreement, the execution of a Participating

Addendum, or the Purchase Order's effective date and prior to performing any work. The insurance certificate shall provide the following information: the name and address of the insured; name, address, telephone number and signature of the authorized agent; name of the insurance company (authorized to operate in all states); a description of coverage in detailed standard terminology (including policy period, policy number, limits of liability, exclusions and endorsements); and an acknowledgment of the requirement for notice of cancellation. Copies of renewal certificates of all required insurance shall be furnished within thirty (30) days after any renewal date. These certificates of insurance must expressly indicate compliance with each and every insurance requirement specified in this section. Failure to provide evidence of coverage may, at sole option of the Lead State, or any Participating Entity, result in this Master Agreement's termination or the termination of any Participating Addendum.

f. Coverage and limits shall not limit Contractor's liability and obligations under this Master Agreement, any Participating Addendum, or any Purchase Order.

18. Laws and Regulations

Any and all Products offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

19. License of Pre-Existing Intellectual Property

Contractor grants to the Purchasing Entity a nonexclusive, perpetual, royalty-free, irrevocable, unlimited license to publish, translate, reproduce, modify, deliver, perform, display, and dispose of the Intellectual Property, and its derivatives, used or delivered under this Master Agreement, but not created under it ("Pre-existing Intellectual Property"). The license shall be subject to any third party rights in the Pre-existing Intellectual Property. Contractor shall obtain, at its own expense, on behalf of the Purchasing Entity, written consent of the owner for the licensed Pre-existing Intellectual Property.

20. No Waiver of Sovereign Immunity

In no event shall this Master Agreement, any Participating Addendum or any contract or any Purchase Order issued thereunder, or any act of a Lead State, a Participating Entity, or a Purchasing Entity be a waiver of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court.

This section applies to a claim brought against the Participating State only to the extent Congress has appropriately abrogated the Participating State's sovereign immunity and is not consent by the Participating State to be sued in federal court. This section is also not a waiver by the Participating State of any form of immunity, including but not limited to sovereign immunity and immunity based on the Eleventh Amendment to the Constitution of the United States.

21. Ordering

 Master Agreement number and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.

- b. The resulting Master Agreements permit Purchasing Entities to define project-specific requirements and informally compete the requirement among companies having a Master Agreement on an "as needed" basis. This procedure may also be used when requirements are aggregated or other firm commitments may be made to achieve reductions in pricing. This procedure may be modified in Participating Addenda and adapted to Purchasing Entity rules and policies. The Purchasing Entity may in its sole discretion determine which Master Agreement Contractors should be solicited for a quote. The Purchasing Agency may select the quote that it considers most advantageous, cost and other factors considered.
- c. Each Purchasing Entity will identify and utilize its own appropriate purchasing procedure and documentation. Contractor is expected to become familiar with the Purchasing Entities' rules, policies, and procedures regarding the ordering of supplies and/or services contemplated by this Master Agreement.
- Contractor shall not begin work without a valid Purchase Order or other appropriate commitment document compliance with the law of the Purchasing Entity.
- e. Orders may be placed consistent with the terms of this Master Agreement during the term of the Master Agreement.
- f. All Orders pursuant to this Master Agreement, at a minimum, shall include:
 - (1) The services or supplies being delivered;
 - The place and requested time of delivery;
 - (3) A billing address;
 - (4) The name, phone number, and address of the Purchasing Entity representative;
 - (5) The price per hour or other pricing elements consistent with this Master Agreement and the contractor's proposal;
 - (6) A ceiling amount of the order for services being ordered; and
 - (7) The Master Agreement identifier.
- g. All communications concerning administration of Orders placed shall be furnished solely to the authorized purchasing agent within the Purchasing Entity's purchasing office, or to such other individual identified in writing in the Order.
- h. Orders must be placed pursuant to this Master Agreement prior to the termination date thereof, but may have a delivery date or performance period up to 120 days past the thencurrent termination date of this Master Agreement. Contractor is reminded that financial obligations of Purchasing Entities payable after the current applicable fiscal year are contingent upon agency funds for that purpose being appropriated, budgeted, and otherwise made available.

i. Notwithstanding the expiration or termination of this Master Agreement, Contractor agrees to perform in accordance with the terms of any Orders then outstanding at the time of such expiration or termination. Contractor shall not honor any Orders placed after the expiration or termination of this Master Agreement, or otherwise inconsistent with its terms. Orders from any separate indefinite quantity, task orders, or other form of indefinite delivery order arrangement priced against this Master Agreement may not be placed after the expiration or termination of this Master Agreement, notwithstanding the term of any such indefinite delivery order agreement. Placements made using the authority provided by this Contract will survive the Contract itself, per terms stated in Section 3.3.10 Survivability of the RFP #3091.

22. Participants

- Contractor may not deliver Products under this Master Agreement until a Participating Addendum acceptable to the Participating Entity and Contractor is executed. WSCA-NASPO Master Agreement Terms and Conditions are applicable to any Order by a Participating Entity (and other Purchasing Entities covered by their Participating Addendum), except to the extent altered, modified, supplemented or amended by a Participating Addendum. By way of illustration and not limitation, this authority may apply to unique delivery and invoicing requirements, confidentiality requirements, defaults on Orders, governing law and venue relating to Orders by a Participating Entity, indemnification, and insurance requirements. Statutory or constitutional requirements relating to availability of funds may require specific language in some Participating Addenda in order to comply with applicable law. The expectation is that these alterations, modifications, supplements, or amendments will be addressed in the Participating Addendum or, with the consent of the Purchasing Entity and Contractor, may be included in the ordering document (e.g. purchase order or contract) used by the Purchasing Entity to place the Order.
- b. Use of specific WSCA-NASPO cooperative Master Agreements by state agencies, political subdivisions and other Participating Entities (including cooperatives) authorized by individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official.
- c. Obligations under this Master Agreement are limited to those Participating Entities who have signed a Participating Addendum and Purchasing Entities within the scope of those Participating Addenda. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions.
- d. WSCA-NASPO Cooperative Purchasing Organization LLC is not a party to the Master Agreement. It is a nonprofit cooperative purchasing organization assisting states in administering the WSCA/NASPO cooperative purchasing program for state government departments, institutions, agencies and political subdivisions (e.g., colleges, school

districts, counties, cities, etc.) for all 50 states, the District of Columbia and the territories of the United States.

- e. State Participating Addenda or other Participating Addenda shall not be construed to amend the terms of this Master Agreement between the Lead State and Contractor.
- f. Participating Entities who are not states may under some circumstances sign their own Participating Addendum, subject to the approval of participation by the Chief Procurement Official of the state where the Participating Entity is located.

23. Payment

Payment for completion of a contract order is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card" with no additional charge.

24. Public Information

This Master Agreement and all related documents are subject to disclosure pursuant to the Purchasing Entity's public information laws.

25. Records Administration and Audit

- a. The Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Agreement and orders placed by Purchasing Entities under it to the extent and in such detail as shall adequately reflect performance and administration of payments and fees. Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Agreement or orders placed by a Purchasing Entity under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right shall survive for a period of five (5) years following termination of this Agreement or final payment for any order placed by a Purchasing Entity against this Agreement, whichever is later, to assure compliance with the terms hereof or to evaluate performance hereunder.
- b. Without limiting any other remedy available to any governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for any overpayments inconsistent with the terms of the Master Agreement or orders or underpayment of fees found as a result of the examination of the Contractor's records.
- c. The rights and obligations herein right exist in addition to any quality assurance obligation in the Master Agreement requiring the Contractor to self-audit contract obligations and that permits the Lead State to review compliance with those obligations.

26. Administrative Fees

- a. The Contractor shall pay to the WSCA-NASPO Cooperative Purchasing Organization, or its assignee, a WSCA-NASPO Administrative Fee of one-quarter of one percent (0.25% or 0.0025) no later than 60 days following the end of each calendar quarter. The WSCA-NASPO Administrative Fee shall be submitted quarterly and is based on all sales of products and services under the Master Agreement (less any charges for taxes or shipping). The WSCA-NASPO Administrative Fee is not negotiable. This fee is to be included as part of the pricing submitted with proposal.
- b. Additionally, some states may require an additional fee be paid directly to the state only on purchases made by Purchasing Entities within that state. For all such requests, the fee level, payment method and schedule for such reports and payments will be incorporated into the Participating Addendum that is made a part of the Master Agreement. The Contractor may adjust the Master Agreement pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of the state. All such agreements shall not affect the WSCA-NASPO Administrative Fee or the prices paid by the Purchasing Entities outside the jurisdiction of the state requesting the additional fee.

27. WSCA-NASPO Summary and Detailed Usage Reports

In addition to other reports that may be required by this solicitation, the Contractor shall provide the following WSCA-NASPO reports.

- a. Summary Sales Data. The Contractor shall submit quarterly sales reports directly to WSCA-NASPO using the WSCA-NASPO Quarterly Sales/Administrative Fee Reporting Tool found at http://www.naspo.org/WNCPO/Calculator.aspx. Any/all sales made under the contract shall be reported as cumulative totals by state. Even if Contractor experiences zero sales during a calendar quarter, a report is still required. Reports shall be due no later than 30 day following the end of the calendar quarter (as specified in the reporting tool).
- b. Detailed Sales Data. Contractor shall also report detailed sales data by: (1) state; (2) entity/customer type, e.g. local government, higher education, K12, non-profit; (3) Purchasing Entity name; (4) Purchasing Entity bill-to and ship-to locations; (4) Purchasing Entity and Contractor Purchase Order identifier/number(s); (5) Purchase Order Type (e.g. sales order, credit, return, upgrade, determined by industry practices); (6) Purchase Order date; (7) Ship Date; (8) and line item description, including product number if used. The report shall be submitted in any form required by the solicitation. Reports are due on a quarterly basis and must be received by the Lead State and WSCA-NASPO Cooperative Development Team no later than thirty (30) days after the end of the reporting period. Reports shall be delivered to the Lead State and to the WSCA-NASPO Cooperative Development Team electronically through a designated portal, email, CD-Rom, flash drive or other method as determined by the Lead State. Detailed sales data reports shall include sales information for all sales under Participating Addenda executed under this Master Agreement. The format for the detailed sales data report is in shown in Attachment P.

- c. Reportable sales for the summary sales data report and detailed sales data report includes sales to employees for personal use where authorized by the solicitation and the Participating Addendum. Report data for employees should be limited to ONLY the state and entity they are participating under the authority of (state and agency, city, county, school district, etc.) and the amount of sales. No personal identification numbers, e.g. names, addresses, social security numbers or any other numerical identifier, may be submitted with any report.
- d. Timely submission of these reports is a material requirement of the Master Agreement. The recipient of the reports shall have exclusive ownership of the media containing the reports. The Lead State and WSCA-NASPO shall have a perpetual, irrevocable, non-exclusive, royalty free, transferable right to display, modify, copy, and otherwise use reports, data and information provided under this section.

28. Standard of Performance and Acceptance.

Any standard of performance under this Master Agreement applies to all Products purchased under this Master Agreement, including any additional, replacement, or substitute Product(s) and any Product(s) which are modified by or with the written approval of Contractor after Acceptance by the Purchasing Entity. The Acceptance Testing period shall be thirty (30) calendar days or other time period identified in the solicitation or the Participating Addendum, starting from the day after the Product is delivered or, if installed, the day after the Product is installed and Contractor certifies that the Product is ready for Acceptance Testing. If the Product does not meet the standard of performance during the initial period of Acceptance Testing, Purchasing Entity may, at its discretion, continue Acceptance Testing on a day-to-day basis until the standard of performance is met. Upon rejection, the Contractor will have fifteen (15) calendar days to cure the standard of performance issue(s). If after the cure period, the Product still has not met the standard of performance, the Purchasing Entity may, at its option: (a) declare Contractor to be in breach and terminate the Order; (b) demand replacement Product from Contractor at no additional cost to Purchasing Entity; or, (c) continue the cure period for an additional time period agreed upon by the Purchasing Entity and the Contractor. Contractor shall pay all costs related to the preparation and shipping of Product returned pursuant to the section. No Product shall be accepted and no charges shall be paid until the standard of performance is met. The warranty period will begin upon Acceptance.

29. Warranty

The Contractor warrants for a period of a minimum of 90 days from the date of Acceptance that: (a) the Product performs according to all specific claims that the Contractor made in its response to the solicitation, (b) the Product is suitable for the ordinary purposes for which such Product is used, (c) the Product is suitable for any special purposes identified in the solicitation or for which the Purchasing Entity has relied on the Contractor's skill or judgment, (d) the Product is designed and manufactured in a commercially reasonable manner, and (e) the Product is free of defects. Upon breach of the warranty, the Contractor will repair or replace (at no charge to the Purchasing Entity) the Product whose nonconformance is discovered and made known to the Contractor. If the repaired and/or replaced Product proves to be inadequate, or fails of its essential purpose, the Contractor will refund the full amount of any payments that have been made. The rights and

remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation, actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.

30. System Failure or Damage

In the event of system failure or damage caused by the Contractor or its Product, the Contractor agrees to use its best efforts to restore or assist in restoring the system to operational capacity.

31. Title of Product

Upon Acceptance by the Purchasing Entity, Contractor shall convey to Purchasing Entity title to the Product free and clear of all liens, encumbrances, or other security interests. Transfer of title to the Product shall include an irrevocable and perpetual license to use any Embedded Software in the Product. If Purchasing Entity subsequently transfers title of the Product to another entity, Purchasing Entity shall have the right to transfer the license to use the Embedded Software with the transfer of Product title. A subsequent transfer of this software license shall be at no additional cost or charge to either Purchasing Entity or Purchasing Entity's transferee.

32. Waiver of Breach

Failure of the Lead State, Participating Entity, or Purchasing Entity to declare a default or enforce any rights and remedies shall not operate as a waiver under this Master Agreement or Participating Addendum. Any waiver by the Lead State, Participating Entity, or Purchasing Entity must be in writing. Waiver by the Lead State or Participating Entity of any default, right or remedy under this Master Agreement or Participating Addendum, or by Purchasing Entity with respect to any Purchase Order, or breach of any terms or requirements of this Master Agreement, a Participating Addendum, or Purchase Order shall not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, Participating Addendum, or Purchase Order.

33. Assignment of Antitrust Rights

Contractor irrevocably assigns to a Participating Entity any claim for relief or cause of action which the Contractor now has or which may accrue to the Contractor in the future by reason of any violation of state or federal antitrust laws (15 U.S.C. § 1-15 or a Participating Entity's state antitrust provisions), as now in effect and as may be amended from time to time, in connection with any goods or services provided to the Contractor for the purpose of carrying out the Contractor's obligations under this Master Agreement or Participating Addendum, including, at a Participating Entity's option, the right to control any such litigation on such claim for relief or cause of action.

34. Debarment

The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. This certification represents a recurring certification made at the time any Order is placed under this Master Agreement. If the Contractor cannot certify this statement, attach a written explanation for review by the Lead State.

35. Governing Law and Venue

- a. The procurement, evaluation, and award of the Master Agreement shall be governed by and construed in accordance with the laws of the Lead State sponsoring and administering the procurement. The construction and effect of the Master Agreement after award shall be governed by the law of the state serving as Lead State (in most cases also the Lead State). The construction and effect of any Participating Addendum or Order against the Master Agreement shall be governed by and construed in accordance with the laws of the Participating Entity's or Purchasing Entity's State.
- b. Unless otherwise specified in the RFP, the venue for any protest, claim, dispute or action relating to the procurement, evaluation, and award is in the Lead State. Venue for any claim, dispute or action concerning the terms of the Master Agreement shall be in the state serving as Lead State. Venue for any claim, dispute, or action concerning any Order placed against the Master Agreement or the effect of a Participating Addendum shall be in the Purchasing Entity's State.
- c. If a claim is brought in a federal forum, then it must be brought and adjudicated solely and exclusively within the United States District Court for (in decreasing order of priority): the Lead State for claims relating to the procurement, evaluation, award, or contract performance or administration if the Lead State is a party; the Participating State if a named party; the Participating Entity state if a named party; or the Purchasing Entity state if a named party.

36. WSCA-NASPO eMarket Center

- a. In July 2011, WSCA-NASPO entered into a multi-year agreement with SciQuest, Inc. whereby SciQuest will provide certain electronic catalog hosting and management services to enable eligible WSCA-NASPO entity's customers to access a central online website to view and/or shop the goods and services available from existing WSCA-NASPO Cooperative Contracts. The central online website is referred to as the WSCA-NASPO eMarket Center Contractor shall either upload a hosted catalog into the eMarket Center or integrate a punchout site with the eMarket Center.
- b. Supplier's Interface with the eMarket Center. There is no cost charged by SciQuest to the Contractor for loading a hosted catalog or integrating a punchout site.
- c. At a minimum, the Contractor agrees to the following:
 - (1) Implementation Timeline: WSCA-NASPO eMarket Center Site Admin shall provide a written request to the Contractor to begin enablement process. The Contractor shall have fifteen (15) days from receipt of written request to work with WSCA-NASPO and SciQuest to set up an enablement schedule, at which time SciQuest's technical documentation shall be provided to the Contractor. The schedule will include future calls and milestone dates related to test and go live dates. The contractor shall have a total of Ninety (90) days to deliver either a (1) hosted catalog or (2) punch-out catalog, from date of receipt of written request.

- (2) WSCA-NASPO and SciQuest will work with the Contractor, to decide which of the catalog structures (either hosted or punch-out as further described below) shall be provided by the Contractor. Whether hosted or punch-out, the catalog must be strictly limited to the Contractor's awarded contract offering (e.g. products and/or services not authorized through the resulting cooperative contract should not be viewable by WSCA-NASPO Participating Entity users).
 - (a) Hosted Catalog. By providing a hosted catalog, the Contractor is providing a list of its awarded products/services and pricing in an electronic data file in a format acceptable to SciQuest, such as Tab Delimited Text files. In this scenario, the Contractor must submit updated electronic data within five days of approval from the Lead State of product updates to the eMarket Center for the Lead State's approval to maintain the most up-to-date version of its product/service offering under the cooperative contract in the eMarket Center.
 - (b) Punch-Out Catalog. By providing a punch-out catalog, the Contractor is providing its own online catalog, which must be capable of being integrated with the eMarket Center as a. Standard punch-in via Commerce eXtensible Markup Language (cXML). In this scenario, the Contractor shall validate that its online catalog is up-to-date by providing a written update as needed, to the Lead State stating they have audited the offered products/services and pricing listed on its online catalog. The site must also return detailed UNSPSC codes (as outlined in line 3) for each line item. Contractor also agrees to provide e-Quote functionality to facilitate volume discounts.
- d. Revising Pricing and Product Offerings: Any revisions (whether an increase or decrease) to pricing or product/service offerings (new products, altered SKUs, etc.) must be preapproved by the Lead State and shall be subject to any other applicable restrictions with respect to the frequency or amount of such revisions. However, no cooperative contract enabled in the eMarket Center may include price changes on a more frequent basis than once per month. The following conditions apply with respect to hosted catalogs:
 - (1) Updated pricing files are required by the 1st of the month and shall go into effect in the eMarket Center on the 1st day of the following month (i.e. file received on 1/01/13 would be effective in the eMarket Center on 2/01/13). Files received after the 1st of the month may be delayed up to a month (i.e. file received on 11/06/09 would be effect in the eMarket Center on 1/01/10).
 - (2) Lead State-approved price changes are not effective until implemented within the eMarket Center. Errors in the Contractor's submitted pricing files will delay the implementation of the price changes in eMarket Center.
- e. Supplier Network Requirements: Contractor shall join the SciQuest Supplier Network (SQSN) and shall use the SciQuest's Supplier Portal to import the Contractor's catalog and pricing, into the SciQuest system, and view reports on catalog spend and product/pricing freshness. The Contractor can receive orders through electronic delivery (cXML) or through low-tech options such as fax. More information about the SQSN can

- be found at: www.sciquest.com or call the SciQuest Supplier Network Services team at 800-233-1121.
- f. Minimum Requirements: Whether the Contractor is providing a hosted catalog or a punch-out catalog, the Contractor agrees to meet the following requirements:
 - Catalog must contain the most current pricing, including all applicable administrative fees and/or discounts, as well as the most up-to-date product/service offering the Contractor is authorized to provide in accordance with the cooperative contract; and
 - (2) The accuracy of the catalog must be maintained by Contractor throughout the duration of the cooperative contract between the Contractor and the Contract Administrator; and
 - (3) The Catalog must include a Lead State contract identification number; and
 - (4) The Catalog must include detailed product line item descriptions; and
 - (5) The Catalog must include pictures when possible; and
 - (6) The Catalog must include any additional WSCA-NASPO and Participating Addendum requirements. Although suppliers in the SQSN normally submit one (1) catalog, it is possible to have multiple contracts applicable to different WSCA-NASPO Participating Entities. For example, a supplier may have different pricing for state government agencies and Board of Regents institutions. Suppliers have the ability and responsibility to submit separate contract pricing for the same catalog if applicable. The system will deliver the appropriate contract pricing to the user viewing the catalog.
- g. Order Acceptance Requirements: Contractor must be able to accept Purchase Orders via fax or cXML. The Contractor shall provide positive confirmation via phone or email within 24 hours of the Contractor's receipt of the Purchase Order. If the Purchasing Order is received after 3pm EST on the day before a weekend or holiday, the Contractor must provide positive confirmation via phone or email on the next business day.
- h. UNSPSC Requirements: Contractor shall support use of the United Nations Standard Product and Services Code (UNSPSC). UNSPSC versions that must be adhered to are driven by SciQuest for the suppliers and are upgraded every year. WSCA-NASPO reserves the right to migrate to future versions of the UNSPSC and the Contractor shall be required to support the migration effort. All line items, goods or services provided under the resulting statewide contract must be associated to a UNSPSC code. All line items must be identified at the most detailed UNSPSC level indicated by segment, family, class and commodity. More information about the UNSPSC is available at: http://www.unspsc.com/fAQs.asp#howdoesunspscwork.
- Applicability: Contractor agrees that WSCA-NASPO controls which contracts appear in the eMarket Center and that WSCA-NASPO may elect at any time to remove any supplier's offering from the eMarket Center.

- j. The Lead State reserves the right to approve the pricing on the eMarket Center. This catalog review right is solely for the benefit of the Lead State and Participating Entities, and the review and approval shall not waive the requirement that products and services be offered at prices (and approved fees) required by the Master Agreement.
- k. Several WSCA-NASPO Participating Entities currently maintain separate SciQuest eMarketplaces, these Participating Entities do enable certain WSCA-NASPO Cooperative Contracts. In the event one of these entities elects to use this WSCA-NASPO Cooperative Contract (available through the eMarket Center) but publish to their own eMarketplace, the Contractor agrees to work in good faith with the entity and WSCA-NASPO to implement the catalog. WSCA-NASPO does not anticipate that this will require substantial additional efforts by the Contractor; however, the supplier agrees to take commercially reasonable efforts to enable such separate SciQuest catalogs.

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed and intend to be legally bound thereby.

Independent Contractor Approval:	ti ti
Independent Contractor's Signature	A Son and Deschoped Marace Independent's Contractor's Title
State of Nevada (Lead State) Approval:	
Tymbella East 7/5/14 Greg Smith Da	Do CPO, NV State Purchasing Administrator atte
Approved as to form by:	
John Merrin	On 15- Dec 14
Nevada Deputy Attorney General for Attorney General	(Date)

Attachment BB

Negotiated Items

- Additional Cost for hard drive removal and surrender must be disclosed to the Customer prior to the negotiation and signing of a lease or rental agreement.
- Models added to a segment within an awarded Group must match or exceed the minimum discount proposed in the awarded Group.
- Attachment O is meant to be a model Service Level Agreement. Awarded Vendors are
 to negotiate their own SLA with each Participating Entity at time of initiating the
 Participating Addendum.
- 4. Attachment CC Contractors Response:
 - Exceptions E1 through E4 noted on Attachment B were not accepted by The State and WSCA-NASPO.

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed and intend to be legally bound thereby.

Independent Contractor's Signature

Date

Independent's Contractor's Title

State of Nevada (Lead State) Approval:

CPO, NV State Purchasing Administrator

Date

Administered by the State of Nevada (hereinafter "Lead State")

MASTER AGREEMENT
Konica Minolta Business Solutions USA, Inc
Nevada RFP 3091
(hereinafter "Contractor")

And

The State of Connecticut (hereinafter "Participating State")

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1. <u>Scope</u>: This addendum covers the Copiers, Printers & Related Devices 14-19 lead by the State of Nevada for use by state agencies and other entities located in the Participating **State/Entity** authorized by that state's statutes to utilize **state/entity** contracts with the prior approval of the state's chief procurement official.

The State of Connecticut will utilize the following category of this award:

Group B - Production Copiers

- 2. <u>Participation:</u> Use of specific WSCA-NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use **state/entity** contracts are subject to the prior approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
- 3. Participating State Modifications or Additions to Master Agreement:
 - a) The State of Connecticut will authorize its Client Agencies to procure equipment and/or services using the following options:
 - Purchase
 - Service / Supplies
 - Non-Cancelable Rentals
 - b) The State of Connecticut encourages small business procurement whenever possible. The State of Connecticut will request from Contractor a list of authorized dealers who are Connecticut DAS certified small (SBE), minority (MBE) business for Client Agencies to procure from using this Contract. Further information about the Connecticut Supplier Diversity Program can be found at the following link:
 - http://das.ct.gov/crl.aspx?page=34
 - c) All State of Connecticut Client Agency purchases that are less than \$1,000 shall be made using the State of Connecticut Purchasing Card (MasterCard). Exceptions to this policy would be for purchases that must be approved using the Core 10 process, Contractors who do not accept credit cards and purchases to restock inventories carried in the Core-CT inventory module. Contractor shall be equipped to receive purchase orders against this

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Contract using the MasterCard. The Contractor shall be responsible for the credit card user-handling fee associated with credit card purchases. The Contractor shall charge the State's MasterCard only upon delivery of goods or rendering Services. The Contractor shall capture and provide their merchant bank, Level 3 reporting at the line item level for all orders placed using the MasterCard. Questions regarding the MasterCard Program should be directed to Ms. Kerry DiMatteo, Procurement Card Program Administrator at 860 713-5072 or Kerry.dimatteo@ct.gov.

- d) Payment Terms and Billing: Payments shall be made only after the Client Agency receives and accepts the Goods or Services and after it receives a properly completed invoice. Payment for all accepted Goods or Services shall be due within forty five (45) days after acceptance of the Goods or Services, or thirty (30) days if the Contractor is a certified small Contractor or minority business enterprise as defined in Conn. Gen. Stat. §4a-60g. Contractor shall submit an invoice to the Client Agency for the Performance. The invoice shall include detailed information for Goods or Services, delivered and performed, as applicable, and accepted. Any late payment charges shall be calculated in accordance with the Connecticut General Statutes.
- e) Contractor shall adhere to established security and/or property entrance policies and procedures established for each requesting State of Connecticut Client Agency. It is the responsibility of each Contractor to understand and adhere to those policies and procedures prior to any attempt to enter the premises.
- f) Per State of Connecticut General Statute number 4a-67c: equipment and appliances offered under this Contract shall meet or exceed the federal energy conservation standards set forth in the Energy Policy and Conversation Act, 42 USC 6295, any federal regulations adopted thereunder, and shall meet or exceed the federal Energy Star standards established by the United States Environmental Protection Agency and the U.S. Department of Energy.
- g) Equipment Relocation: .

Per NASPO ValuePoint Master Contract 3091 – Section 5.4.3.9 Awarded Vendors may charge for device moves. Such charges must be in the format listed below according to the distance from the original placement:

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Move Zone

Distance from the Original Device Placement

Zone 1 - 100 Yards or less; or within the same building. No Charge Allowed.

Zone 2 Between Zone 1 and 50 miles.

Zone 3 Outside of Zone 2 Per mile fee

- h) Usage/Spend Reports: Contractor must submit reports on a quarterly basis to the State of Connecticut contact person listed above. Reports must include:
 - Client Agency/Organization
 - Site Street Address
 - Site City
 - Location (Client Agency Unit /Department)
 - Client Contact (name and telephone number and e-mail if available)
 - Install Date (of the Equipment)
 - Rental Term, 36 or 48 months
 - •
 - Brand/Model
 - Equipment Serial Number
 - Equipment ID
 - (Billing) Reconciliation (period)
 - Equipment Category (e.g. 13-22 page per minute (ppm) black and white (b/w)).
 - B/W Monthly Average
 - Color Monthly Average
- 4. Leases: Leasing of any equipment is not allowed under this Participating Addendum.
- 5. <u>Primary Contacts</u>: The primary contact individuals for this participating addendum are as follows (or their named successors):

Contractor

Name	Konica Minolta, Kristen McKenna, State Contract Manager
Address	1595 Spring Hill Road, Ste 410, Vienna, VA 22182

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Telephone	813-207-8276
Fax	
E-mail	kmckenna@kmbs.konicaminolta.us

Participating Entity

Ξ	<u> </u>	
	Name	Janet DelGreco Olson
	Address	165 Capitol Ave., 5th Floor South, Hartford CT 06106
ſ	Telephone	860 713-5079
	Fax	860 622-2961
	E-mail	janet.delgreco@ct.gov

6. Subcontractors:

All Konica Minolta Business Solutions USA, Inc. dealers and resellers authorized in the State of Connecticut, as shown on the dedicated **Konica Minolta Business Solutions USA, Inc.** (cooperative contract) website http://kmbs.konicaminolta.us/naspo3091, are approved to provide invoicing, sales and service support to participants in the NASPO Master Price Agreement.

Konica Minolta Business Solutions USA, Inc. dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.

7. Purchase Order Instructions:

All orders should contain the following (1) Mandatory Language "PO is subject to WSCA-NASPO Contract # 3091 (2) Your Name, Address, Contact, & Phone-Number (3) Purchase order amount. Please channel your PO through one of our authorized resellers so they can arrange for proper ordering and installation of your unit.

8. Price Agreement Number:

All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: **14PSX0125** and the Lead State price agreement number: 3091.

9. Individual Customer:

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Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Except to the extent modified by a Participating Addendum, each agency and political subdivision will be responsible to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

This Participating Addendum and the Master Agreement number 3091 (administered by the State of Nevada) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Master Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Master Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Master Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

10. The parties agree that the following provisions (Participating Addendum) shall apply to any action, purchase or purchase order issued by the State of Connecticut or any of its participating entities.

Definitions: The following definitions apply to this Participating Addendum

- a) Claims: All actions, suits, claims, demands, investigations and proceedings of any kind, open, pending or threatened, whether mature, unmatured, contingent, known or unknown, at law or in equity, in any forum.
- b) Confidential Information: Any name, number or other information that may be used, alone or in conjunction with any other information, to identify a specific individual including, but not limited to, such individual's name, date of birth, mother's maiden name, motor vehicle operator's license number, Social Security number, employee identification number,

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And

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employer or taxpayer identification number, alien registration number, government passport number, health insurance identification number, demand deposit account number, savings account number, credit card number, debit card number or unique biometric data such as fingerprint, voice print, retina or iris image, or other unique physical representation. Without limiting the foregoing, Confidential Information shall also include any information that the Department classifies as "confidential" or "restricted." Confidential Information shall not include information that may be lawfully obtained from publicly available sources or from federal, state, or local government records which are lawfully made available to the general public.

- c) Confidential Information Breach: This shall mean, generally, an instance where an unauthorized person or entity accesses Confidential Information in any manner, including but not limited to the following occurrences: (1) any Confidential Information that is not encrypted or protected is misplaced, lost, stolen or in any way compromised; (2) one or more third parties have had access to or taken control or possession of any Confidential Information that is not encrypted or protected without prior written authorization from the State; (3) the unauthorized acquisition of encrypted or protected Confidential Information together with the confidential process or key that is capable of compromising the integrity of the Confidential Information; or (4) if there is a substantial risk of identity theft or fraud to the client, the Contractor, the Department or State.
- d) Contract: Copiers, Printers and Related Devices, Contract Award Number 14-19 and this Participating Addendum
- e) Contractor: A person or entity who executes the Contract.
- f) Contractor Parties: A Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom the Contractor is in privity of oral or written contract and the Contractor intends for such other person or entity to Perform under the Contract in any capacity.

<u>Whistleblowing.</u> This Contract may be subject to the provisions of Section 4-61dd of the Connecticut General Statutes. In accordance with this statute, if an officer, employee or

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appointing authority of the Contractor takes or threatens to take any personnel action against any employee of the Contractor in retaliation for such employee's disclosure of information to any employee of the contracting state or quasi-public agency or the Auditors of Public Accounts or the Attorney General under the provisions of subsection (a) of such statute, the Contractor shall be liable for a civil penalty of not more than five thousand dollars for each offense, up to a maximum of twenty per cent of the value of this Contract. Each violation shall be a separate and distinct offense and in the case of a continuing violation, each calendar day's continuance of the violation shall be deemed to be a separate and distinct offense. The State may request that the Attorney General bring a civil action in the Superior Court for the Judicial District of Hartford to seek imposition and recovery of such civil penalty. In accordance with subsection (f) of such statute, each large state contractor, as defined in the statute, shall post a notice of the provisions of the statute relating to large state contractors in a conspicuous place which is readily available for viewing by the employees of the Contractor.

Forum and Choice of Law. The parties deem the Contract to have been made in the City of Hartford, State of Connecticut. Both parties agree that it is fair and reasonable for the validity and construction of the Contract to be, and it shall be, governed by the laws and court decisions of the State of Connecticut, without giving effect to its principles of conflicts of laws. To the extent that any immunities provided by Federal law or the laws of the State of Connecticut do not bar an action against the State, and to the extent that these courts are courts of competent jurisdiction, for the purpose of venue, the complaint shall be made returnable to the Judicial District of Hartford only or shall be brought in the United States District Court for the District of Connecticut only, and shall not be transferred to any other court, provided, however, that nothing here constitutes a waiver or compromise of the sovereign immunity of the State of Connecticut. The Contractor waives any objection which it may now have or will have to the laying of venue of any Claims in any forum and further irrevocably submits to such jurisdiction in any suit, action or proceeding.

Sovereign Immunity. The parties acknowledge and agree that nothing in the solicitation or the Contract shall be construed as a modification, compromise or waiver by the State of any rights or defenses of any immunities provided by Federal law or the laws of the State of Connecticut to the State or any of its officers and employees, which they may have had, now have or will have with respect to all matters arising out of the Contract. To the extent that this section conflicts with any other section, this section shall govern.

<u>Summary of State Ethics Laws.</u> Pursuant to the requirements of section 1-101qq of the Connecticut General Statutes, the summary of State ethics laws developed by the State Ethics

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Commission pursuant to section 1-81b of the Connecticut General Statutes is incorporated by reference into and made a part of the Contract as if the summary had been fully set forth in the Contract.

<u>Campaign Contribution Restriction.</u> For all State contracts, defined in Conn. Gen. Stat. §9-612(g)(1) as having a value in a calendar year of \$50,000 or more, or a combination or series of such agreements or contracts having a value of \$100,000 or more, the authorized signatory to this Contract expressly acknowledges receipt of the State Elections Enforcement Commission's notice advising state contractors of state campaign contribution and solicitation prohibitions, and will inform its principals of the contents of the notice, as set forth in "Notice to Executive Branch State Contractors and Prospective State Contractors of Campaign Contribution and Solicitation Limitations," attached to this Participating Addendum.

Executive Orders. This Contract is subject to the provisions of Executive Order No. Three of Governor Thomas J. Meskill, promulgated June 16, 1971, concerning labor employment practices, Executive Order No. Seventeen of Governor Thomas J. Meskill, promulgated February 15, 1973, concerning the listing of employment openings and Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999, concerning violence in the workplace, all of which are incorporated into and are made a part of the Contract as if they had been fully set forth in it. The Contract may also be subject to the applicable parts of Executive Order No. Executive Order No. 14 of Governor M. Jodi Rell, promulgated April 17, 2006, concerning procurement of cleaning products and services, in accordance with its respective terms and conditions. If Executive Order 14 is applicable, it is deemed to be incorporated into and are made a part of the Contract as if they had been fully set forth in it. At the Contractor's request, the Department shall provide a copy of these orders to the Contractor.

Nondiscrimination.

- (a) For purposes of this Section, the following terms are defined as follows:
 - i. "Commission" means the Commission on Human Rights and Opportunities;
 - ii. "Contract" and "contract" include any extension or modification of the Contract or contract;
 - iii. "Contractor" and "contractor" include any successors or assigns of the Contractor or contractor;
 - iv. "Gender identity or expression" means a person's gender-related identity, appearance or behavior, whether or not that gender-related identity, appearance or behavior is different from that traditionally associated with the person's physiology or assigned sex at birth, which gender-related identity can be shown by providing evidence including, but not limited to, medical history, care or treatment of the

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gender-related identity, consistent and uniform assertion of the gender-related identity or any other evidence that the gender-related identity is sincerely held, part of a person's core identity or not being asserted for an improper purpose;

- v. "good faith" means that degree of diligence which a reasonable person would exercise in the performance of legal duties and obligations;
- vi. "good faith efforts" shall include, but not be limited to, those reasonable initial efforts necessary to comply with statutory or regulatory requirements and additional or substituted efforts when it is determined that such initial efforts will not be sufficient to comply with such requirements;
- vii. "marital status" means being single, married as recognized by the state of Connecticut, widowed, separated or divorced;
- viii. "mental disability" means one or more mental disorders, as defined in the most recent edition of the American Psychiatric Association's "Diagnostic and Statistical Manual of Mental Disorders", or a record of or regarding a person as having one or more such disorders;
- ix. "minority business enterprise" means any small contractor or supplier of materials fifty-one percent or more of the capital stock, if any, or assets of which is owned by a person or persons: (1) who are active in the daily affairs of the enterprise, (2) who have the power to direct the management and policies of the enterprise, and (3) who are members of a minority, as such term is defined in subsection (a) of Connecticut General Statutes § 32-9n; and
- x. "public works contract" means any agreement between any individual, firm or corporation and the State or any political subdivision of the State other than a municipality for construction, rehabilitation, conversion, extension, demolition or repair of a public building, highway or other changes or improvements in real property, or which is financed in whole or in part by the State, including, but not limited to, matching expenditures, grants, loans, insurance or guarantees.

For purposes of this Section, the terms "Contract" and "contract" do not include a contract where each contractor is (1) a political subdivision of the state, including, but not limited to, a municipality, (2) a quasi-public agency, as defined in Conn. Gen. Stat. Section 1-120, (3) any other state, including but not limited to any federally recognized Indian tribal governments, as defined in Conn. Gen. Stat. Section 1-267, (4) the federal government, (5) a foreign government, or (6) an agency of a subdivision, agency, state or government described in the immediately preceding enumerated items (1), (2), (3), (4) or (5).

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- (b) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by such Contractor that such disability prevents performance of the work involved, in any manner prohibited by the laws of the United States or of the State of Connecticut; and the Contractor further agrees to take affirmative action to insure that applicants with job-related qualifications are employed and that employees are treated when employed without regard to their race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by the Contractor that such disability prevents performance of the work involved; (2) the Contractor agrees, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, to state that it is an "affirmative action-equal opportunity employer" in accordance with regulations adopted by the Commission; (3) the Contractor agrees to provide each labor union or representative of workers with which the Contractor has a collective bargaining Agreement or other contract or understanding and each vendor with which the Contractor has a contract or understanding, a notice to be provided by the Commission, advising the labor union or workers' representative of the Contractor's commitments under this section and to post copies of the notice in conspicuous places available to employees and applicants for employment; (4) the Contractor agrees to comply with each provision of this Section and Connecticut General Statutes §§ 46a-68e and 46a-68f and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes §§ 46a-56, 46a-68e and 46a-68f; and (5) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor as relate to the provisions of this Section and Connecticut General Statutes § 46a-56. If the contract is a public works contract, the Contractor agrees and warrants that he will make good faith efforts to employ minority business enterprises as subcontractors and suppliers of materials on such public works projects.
 - (c) Determination of the Contractor's good faith efforts shall include, but shall not be limited to, the following factors: The Contractor's employment and subcontracting policies, patterns and practices; affirmative advertising, recruitment and training; technical assistance activities and such other reasonable activities or efforts as the Commission may prescribe

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that are designed to ensure the participation of minority business enterprises in public works projects.

- (d) The Contractor shall develop and maintain adequate documentation, in a manner prescribed by the Commission, of its good faith efforts.
- (e) The Contractor shall include the provisions of subsection (b) of this Section in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes §46a-56; provided if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.
- (f) The Contractor agrees to comply with the regulations referred to in this Section as they exist on the date of this Contract and as they may be adopted or amended from time to time during the term of this Contract and any amendments thereto.
- (g) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of sexual orientation, in any manner prohibited by the laws of the United States or the State of Connecticut, and that employees are treated when employed without regard to their sexual orientation; (2) the Contractor agrees to provide each labor union or representative of workers with which such Contractor has a collective bargaining Agreement or other contract or understanding and each vendor with which such Contractor has a contract or understanding, a notice to be provided by the Commission on Human Rights and Opportunities advising the labor union or workers' representative of the Contractor's commitments under this section, and to post copies of the notice in conspicuous places available to employees and applicants for employment; (3) the Contractor agrees to comply with each provision of this section and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes § 46a-56; and (4) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records

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and accounts, concerning the employment practices and procedures of the Contractor which relate to the provisions of this Section and Connecticut General Statutes § 46a-56

(h) The Contractor shall include the provisions of the foregoing paragraph in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes § 46a-56; provided, if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.

Indemnification.

- (a) The Contractor shall indemnify, defend and hold harmless the State and its officers, representatives, agents, servants, employees, successors and assigns from and against any and all (1) Claims arising, directly or indirectly, in connection with the Contract, including the acts of commission or omission (collectively, the "Acts") of the Contractor or Contractor Parties; and (2) liabilities, damages, losses, costs and expenses, including but not limited to, attorneys' and other professionals' fees, arising, directly or indirectly, in connection with Claims, Acts or the Contract. The Contractor shall use counsel reasonably acceptable to the State in carrying out its obligations under this section. The Contractor's obligations under this section to indemnify, defend and hold harmless against Claims includes Claims concerning confidentiality of any part of or all of the Contractor's bid, proposal or any Records, any intellectual property rights, other proprietary rights of any person or entity, copyrighted or uncopyrighted compositions, secret processes, patented or unpatented inventions, articles or appliances furnished or used in the performance.
- (b) The Contractor shall not be responsible for indemnifying or holding the State harmless from any liability arising due to the negligence of the State or any other person or entity acting under the direct control or supervision of the State.
- (c) The Contractor shall reimburse the State for any and all damages to the real or personal property of the State caused by the Acts of the Contractor or any Contractor Parties. The State shall give the Contractor reasonable notice of any such Claims.

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- (d) The Contractor's duties under this section shall remain fully in effect and binding in accordance with the terms and conditions of the Contract, without being lessened or compromised in any way, even where the Contractor is alleged or is found to have merely contributed in part to the Acts giving rise to the Claims and/or where the State is alleged or is found to have contributed to the Acts giving rise to the Claims.
- (e) The Contractor shall carry and maintain at all times during the term of the Contract, and during the time that any provisions survive the term of the Contract, sufficient general liability insurance to satisfy its obligations under this Contract. The Contractor shall name the State as an additional insured on the policy and shall provide a copy of the policy to the Agency prior to the effective date of the Contract. The Contractor shall not begin performance until the delivery of the policy to the Agency. The Agency shall be entitled to recover under the insurance policy even if a body of competent jurisdiction determines that the Agency or the State is contributorily negligent.
- (f) The rights provided in this section for the benefit of the State shall encompass the recovery of attorneys' and other professionals' fees expended in pursuing a Claim against a third party.
- (g) This section shall survive the Termination of the Contract and shall not be limited by reason of any insurance coverage.

Tangible Personal Property. OPERATIVE PURCHASING

- (a) The Contractor on its behalf and on behalf of its Affiliates, as defined below, shall comply with the provisions of Conn. Gen. Stat. §12-411b, as follows:
 - (1) For the term of the Contract, the Contractor and its Affiliates shall collect and remit to the State of Connecticut, Department of Revenue Services, any Connecticut use tax due under the provisions of Chapter 219 of the Connecticut General Statutes for items of tangible personal property sold by the Contractor or by any of its Affiliates in the same manner as if the Contractor and such Affiliates were engaged in the business of selling tangible personal property for use in Connecticut and had sufficient nexus under the provisions of Chapter 219 to be required to collect Connecticut use tax;
 - (2) A customer's payment of a use tax to the Contractor or its Affiliates relieves the customer of liability for the use tax;

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- (3) The Contractor and its Affiliates shall remit all use taxes they collect from customers on or before the due date specified in the Contract, which may not be later than the last day of the month next succeeding the end of a calendar quarter or other tax collection period during which the tax was collected;
- (4) The Contractor and its Affiliates are not liable for use tax billed by them but not paid to them by a customer; and
- (5) Any Contractor or Affiliate who fails to remit use taxes collected on behalf of its customers by the due date specified in the Contract shall be subject to the interest and penalties provided for persons required to collect sales tax under chapter 219 of the general statutes.
- (b) For purposes of this section of the Contract, the word "Affiliate" means any person, as defined in section 12-1 of the general statutes that controls is controlled by, or is under common control with another person. A person controls another person if the person owns, directly or indirectly, more than ten per cent of the voting securities of the other person. The word "voting security" means a security that confers upon the holder the right to vote for the election of members of the board of directors or similar governing body of the business, or that is convertible into, or entitles the holder to receive, upon its exercise, a security that confers such a right to vote. "Voting security" includes a general partnership interest.
- (c) The Contractor represents and warrants that each of its Affiliates has vested in the Contractor plenary authority to so bind the Affiliates in any agreement with the State of Connecticut. The Contractor on its own behalf and on behalf of its Affiliates shall also provide, no later than 30 days after receiving a request by the State's contracting authority, such information as the State may require to ensure, in the State's sole determination, compliance with the provisions of Chapter 219 of the Connecticut General Statutes, including, but not limited to, §12-411b.

Audit and Inspection of Plants, Places of Business and Records.

- (a) The State and its agents, including, but not limited to, the Connecticut Auditors of Public Accounts, Attorney General and State's Attorney and their respective agents, may, at reasonable hours, inspect and examine all of the parts of the Contractor's and Contractor Parties' plants and places of business which, in any way, are related to, or involved in, the performance of this Contract.
- (b) The Contractor shall maintain, and shall require each of the Contractor Parties to maintain, accurate and complete Records. The Contractor shall make all of its and the

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Contractor Parties' Records available at all reasonable hours for audit and inspection by the State and its agents.

- (c) The State shall make all requests for any audit or inspection in writing and shall provide the Contractor with at least twenty-four (24) hours' notice prior to the requested audit and inspection date. If the State suspects fraud or other abuse, or in the event of an emergency, the State is not obligated to provide any prior notice.
- (d) All audits and inspections shall be at the State's expense.
- (e) The Contractor shall keep and preserve or cause to be kept and preserved all of its and Contractor Parties' Records until three (3) years after the latter of (i) final payment under this Agreement, or (ii) the expiration or earlier termination of this Agreement, as the same may be modified for any reason. The State may request an audit or inspection at any time during this period. If any Claim or audit is started before the expiration of this period, the Contractor shall retain or cause to be retained all Records until all Claims or audit findings have been resolved.
- (f) The Contractor shall cooperate fully with the State and its agents in connection with an audit or inspection. Following any audit or inspection, the State may conduct and the Contractor shall cooperate with an exit conference.
- (g) The Contractor shall incorporate this entire Section verbatim into any contract or other agreement that it enters into with any Contractor Party.

Protection of Confidential Information.

- (a) Contractor and Contractor Parties, at their own expense, have a duty to and shall protect from a Confidential Information Breach any and all Confidential Information which they come to possess or control, wherever and however stored or maintained, in a commercially reasonable manner in accordance with current industry standards.
- (b) Each Contractor or Contractor Party shall develop, implement and maintain a comprehensive data security program for the protection of Confidential Information. The safeguards contained in such program shall be consistent with and comply with the safeguards for protection of Confidential Information, and information of a similar character, as set forth in all applicable federal and state law and written policy of the Department or State concerning the

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confidentiality of Confidential Information. Such data-security program shall include, but not be limited to, the following:

- (1) A security policy for employees related to the storage, access and transportation of data containing Confidential Information;
- (2) Reasonable restrictions on access to records containing Confidential Information, including access to any locked storage where such records are kept;
- (3) A process for reviewing policies and security measures at least annually;
- (4) Creating secure access controls to Confidential Information, including but not limited to passwords; and
- (5) Encrypting of Confidential Information that is stored on laptops, portable devices or being transmitted electronically.
- The Contractor and Contractor Parties shall notify the Department and the Connecticut (c) Office of the Attorney General as soon as practical, but no later than twenty-four (24) hours, after they become aware of or suspect that any Confidential Information which Contractor or Contractor Parties have come to possess or control has been subject to a Confidential Information Breach. If a Confidential Information Breach has occurred, the Contractor shall, within three (3) business days after the notification, present a credit monitoring and protection plan to the Commissioner of Administrative Services, the Department and the Connecticut Office of the Attorney General, for review and approval. Such credit monitoring or protection plan shall be made available by the Contractor at its own cost and expense to all individuals affected by the Confidential Information Breach. Such credit monitoring or protection plan shall include, but is not limited to reimbursement for the cost of placing and lifting one (1) security freeze per credit file pursuant to Connecticut General Statutes § 36a-701a. Such credit monitoring or protection plans shall be approved by the State in accordance with this Section and shall cover a length of time commensurate with the circumstances of the Confidential Information Breach. The Contractors' costs and expenses for the credit monitoring and protection plan shall not be recoverable from the Department, any State of Connecticut entity or any affected individuals.

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- (d) The Contractor shall incorporate the requirements of this Section in all subcontracts requiring each Contractor Party to safeguard Confidential Information in the same manner as provided for in this Section.
- (e) Nothing in this Section shall supersede in any manner Contractor's or Contractor Party's obligations pursuant to HIPAA or the provisions of this Contract concerning the obligations of the Contractor as a Business Associate of the Department.

Financial Audit for State Grants.

For purposes of this paragraph, the word "Contractor" shall be deemed to mean "nonstate entity," as that term is defined in Section 4-230 of the Connecticut General Statutes. The contractor shall provide for an annual financial audit acceptable to the Department for any expenditure of state-awarded funds made by the contractor. Such audit shall include management letters and audit recommendations. The State Auditors of Public Accounts shall have access to all records and accounts for the fiscal year(s) in which the award was made. The contractor will comply with federal and state single audit standards as applicable.

Lead State Terms that shall not apply to Connecticut.

The parties hereby agree that any provision in the Standard Terms and Conditions of the National Association of State Procurement Officials, the Nevada's Negotiated Terms and Conditions or the Master Agreement between NASPO and Konica Minolta Business Solutions U.S.A., Inc. and any of its Exhibits, shall not apply to Connecticut or any of the participating entities from Connecticut if the provision violates sovereign immunity or conflicts with this Participating Addendum. Further the parties agree that in any instance where a provision requires the State to indemnify the Contractor or that the parties are bound by binding arbitration that constitutes a violation of sovereign immunity, and therefore is not applicable.

Data Storage Devices.

Neither the Contractor nor Contractor parties shall remove from a Client Agency facility for any time or any reason any hard drives or other data storage devices that are installed in or are in any other way considered to be a part of the Equipment, such as any "plug in" devices (collectively, "Data Storage Devices"). The Contractor shall not remove from a Client Agency facility for any time or any reason the Equipment without first transferring to the Client Agency, and the Client Agency shall accept, all ownership, title, rights and interest of, to and in the Data Storage Devices.

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The Contractor shall remove the Data Storage Devices from the Equipment, but only in the

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presence of a duly authorized agent of the Client Agency and only in accordance with the terms of a written request which the Client Agency shall have previously delivered to the Contractor. Upon removal, the Contractor shall immediately transfer possession of the Data Storage Devices to the duly authorized agent of the Client Agency. The Contractor's failure to transfer immediately possession of the removed Data Storage Devices to a duly authorized agent of the Client Agency shall constitute, without more, a de facto breach of this Contract. Consequently, the Contractor shall indemnify and hold harmless the Client Agency and the State, as appropriate, for any and all damages, costs and expenses associated directly or indirectly with such failure. The damages, costs and expenses shall include, but not be limited to, those resulting from any corresponding contracting for credit or identity protection services, or both, and from any subsequent non-State use of any data stored in the Data Storage Devices. Contractor parties will Perform for any purpose under this Section, the Contractor represents and warrants that it shall cause each of the Contractor parties to so Perform and that each has vested in the Contractor plenary authority to cause the Contractor parties to Perform. For purposes of this Section, "Perform" shall include, but not be limited to, the obligations relating to the transfer of title, removal and transfer of possession of the Data Storage Devices and indemnifying and holding harmless the Client Agency and the State. The Contractor on its own behalf and on behalf of the Contractor parties shall also provide, no later than thirty (30) days after receiving a request by the Client Agency, such information as the Client Agency may identify to ensure, in the Client Agency's sole determination, compliance with the provisions of this paragraph." For the purpose of this Section, Contractor parties shall mean a Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom the Contractor is in privity of oral or written contract and the Contractor intends for such other person or entity to Perform under the Contract in any capacity.

HARD DRIVE REMOVAL PROCEDURE

Digital copiers which have a hard drive shall not be removed from a state facility before the Contractor uninstalls the hard drive from the digital copier and transfers it to your agency at no cost.

Overview of Data Storage Device (hard drive) Removal Procedure

1. State Agency provides the Contractor with a written request to remove the digital copier.

State Agency schedules a date and time for removal of the copier with the Contractor. If you need to reschedule a removal time, you must provide a minimum of twenty four (24) hour notice to the

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Contractor. The Contractor may charge a rescheduling fee if twenty four (24) hour notice is not provided.

- State Agency identifies the person(s) ("Duly Authorized Agents") from the agency who will secure the hard drive(s) when removed from the digital copier and maintain the required documentation. It is important to have more than one person identified as a Duly Authorized Agent so pickup cancellations and rescheduling are avoided.
- 3. State Agency shall have the Data Storage Device Transfer Receipt (attached) completed with as much information as available.

The Contractor will assist with serial numbers, and other identification information. It is required that <u>all</u> hard drives be recorded on the Data Storage Device Transfer Receipt and <u>all</u> information is recorded. The Data Storage Device Transfer Receipt must be signed by both the Contractor and the Duly Authorized Agent. A copy of the signed Data Storage Device Transfer Receipt is to be provided to the Contractor.

4. State Agency shall secure the hard drive and the corresponding Data Storage Device Transfer Receipt. The Duly Authorized agent shall maintain all Data Storage Device Transfer Receipts and secure all Data Storage Devices in accordance with The State of Connecticut, Bureau of Enterprise Systems and Technology (BEST) current procedures regarding the storage and destruction of Data Storage Devices".

Encryption of Data Storage Devices

In addition to the removal of the hard drives, the Contract specifies that all digital copiers with hard drives will have encryption software installed at the Advanced Encryption Standard 256 ("AES256").

DATA STORAGE DEVICE TRANSFER RECEIPT

Administered by the State of Nevada (hereinafter "Lead State")

MASTER AGREEMENT
Konica Minolta Business Solutions USA, Inc
Nevada RFP 3091
(hereinafter "Contractor")

And

The State of Connecticut (hereinafter "Participating State")

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			<u> </u>			
Agency:						
Authorized Agent	t:					
Agency Address:						
State Location: (E	Equipment Location including Bui	lding Numbers, Floor Location, etc	r.)			
Equipment ID#:	Equipment Model #:	Equipment Serial #:	Data Storage Device Serial #:			
	7 / / /					
Data Storage Dev	rice(s) Removal Date:	ALNA	SPOL			
COOPERATIVE PURCHASING						
Equipment identi		e procession of the Client A	we has been removed from the gency Authorized Agent prior			
CLIENT A	AGENCY					
Authorized	Agent Signature		Contractors Signature			
Print 1	Name		Print Name			

Administered by the State of Nevada (hereinafter "Lead State")

MASTER AGREEMENT
Konica Minolta Business Solutions USA, Inc
Nevada RFP 3091
(hereinafter "Contractor")

And

The State of Connecticut (hereinafter "Participating State")

Page 21 of 21

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State:	Contractor:
State of Connecticut	Konica Minolta Business Solutions USA, Inc.
By:	Ву:
Name:	Name: Kristen McKenna
Carol S. Wilson	
Title:	Title: State Contract Manager
Procurement Director	
Date: 9/2/15	Date: 9/1/15

If you have questions about this Participating Addendum or the participation process, please contact:

WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION

Name	Paul Stembler, Cooperative Development Coordinator
Telephone	651-206-3858
E-mail	paul.stembler@wsca-naspo.org

[Fully executed PDF copy of this document should be emailed to <u>PA@wsca-naspo.org</u> to support documentation of participation and posting in appropriate data bases]

Attachment O

KONICA MINOLTA BUSINESS SOLUTIONS USA, INC.SERVICE LEVEL AGREEMENT (SLA)

1. Client Agency Level SLA

1.1 Purpose

The purpose of this addendum is to define service levels; penalties for the failure to perform at the service levels; as well as provide the Client Agency with a defined replacement process for equipment performing below expectations.

1.2 Customer Service Level Agreement

Contractor agrees to maintain the following service levels defined below as targets:

Performance Criteria	Target Level
Average Uptime	96% or Better
Average On-Site Response Time	4 Hours or Less
First Time Fix	80% of all service calls or better

These service levels will be measured on a quarterly basis between Contractor and the State.

1.3 Calculation of Service Level Points

Once per quarter, Contractor will produce reporting to be measured against the Service Level Agreement and points will be assigned according to the following chart. These points will be added to produce a total Service Level score. This score will be used to determine the subsequent penalty according to the following schedule where the penalty can be up to 4% of the previous quarter's service and supplies billing (expressed as a negative %).

		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
		95.9% -	93.9% -	91.9% -	90% or
Average Uptime	96% or Higher	94%	92%	90%	lower
Possible Points	4	3	2	2	0

		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
Average On-Site					
Response Time (in					7.1 or
Hours)	4 or Less	4.1 - 5	5.1 - 6	6.1 - 7	more
Possible Points	4	3	2	2	0
		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
		79.9% -	69.9% -	59.9% -	Less than
First Time Fix	80% or Higher	70%	60%	50%	50%
Possible Points	4	3	2	2	0

1.4 Penalty Level

		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
Total Score	12 – 10	9 – 7	6 - 4	3 – 1	0
Penalty/Award as a percentage of quarterly service and supplies billings	0%	-2.5%	-3.0%	-3.5%	-4.0%

The penalty shall be awarded to the Client Agency as a credit on the following period's service and supplies invoice.

1.5 Equipment Performance

Contractor guarantees each machine specified within any maintenance agreement will perform to either a) the monthly copies between service calls as measured by machine on a quarterly basis by group and segment listed below and/or b) the monthly uptime as measured by machine on a quarterly basis by segment listed below.

Group	Devices	Segments	Quarterly Uptime
В	Production Print Copiers	All	95%

If any unit fails to maintain this level of performance between calls and or the monthly uptime, excluding service calls caused by operator error that system will be subject to replacement at the Client Agency's discretion on a like-for-like basis with then current technology. Prior to installing a substitute product, supplier will be allowed sixty (60) days to remedy any quality or reliability issues. A designated factory authorized technician must certify each unit's ability to produce acceptable impressions with acceptable copies between calls or uptime. The guarantee will

remain in effect for the term of the contract or up to five (5) years from the date of purchase/rent, provided the equipment has not been subjected to abuse or neglect and has been continuously covered by a Maintenance Contract. This replacement policy will remain in effect for the term of the contract and is subject to the Client Agency remaining current with Contractor's payment requirements.

1.6 Additional Vendor Guarantees

- 1.6.1 **Training** On-going training as requested by the Client Agency to be performed within two (2) weeks of requested date for on-site training and two (2) hours for phone/technical support. A penalty of \$50 per incident that does not meet the turnaround time specified above to be credited on the next service bill.
- 1.6.2 **Loaner Unit/Backup Production** If any unit is inoperable for a period in excess of seventy two (72) hours, Contractor shall provide the Client Agency with either:
 - i) A loaner unit of similar speed and capabilities until such time as the unit(s) covered by this agreement are operable, or
 - ii) Provide the Client Agency with off-site manned production capabilities to accomplish the work of the unit that is inoperable at the sole cost of the Contractor. Such costs shall be limited to cost of production (service and supplies), equipment, labor, power, transportation of jobs to and from the off-site production facility and facilities.
- 1.6.3 **Invoicing** Contractor shall maintain timely, accurate invoicing, less service run impressions, as defined below. Failure on the Contractor's part to maintain these levels as defined shall result in a \$50.00 per instance credit on the following invoice. The non-defaulting party shall give the defaulting party thirty (30) calendar days from receipt of notice to cure said default.

Measurable	Service Level
Timely Invoicing	Invoices will be submitted no later than the 25 th of the
	month immediately following the close of a billing period.
Accurate Invoicing	Invoices do not require any credits for miss-billing
Service Impressions	Vendor will credit all service run impressions within the
	same billing cycle

2. Reporting and Billing

- 2.1 **Timely Reporting** Contractor shall produce reporting for the State within thirty (30) days of the closing of the reporting period. Failure to do so will result in a penalty of \$5.00 per work day beyond the thirty (30) day period.
- 2.2 **Timely Payment of Administrative Fees** Contractor shall produce payment for any State Specific Administrative Fee within thirty (30) days of the closing of the reporting period. Failure to do so will result in a penalty of \$5.00 per work day beyond the thirty (30) day period.
- 2.3 **Accuracy of Reporting** The State may request at any point proof of the reporting accuracy through the data set supporting the reporting. If the State has reason to believe that multiple and systemic reporting errors exist, that cannot be corrected to the State's satisfaction; the State may require an audit by a third party. If errors are found, the Contractor must reimburse the State for the cost of the auditor as well as correcting any administrative fee errors.
- Accuracy of Billing The State may request at any point proof of the billing accuracy through the data set supporting the billing. If the State has reason to believe that multiple and systemic billing errors exist, that cannot be corrected to the State's satisfaction; the State may require an audit by a third party. If errors are found, the Contractor must reimburse the State for the cost of the auditor as well as correcting any billing errors.
- 2.5 **Penalties** All penalties under this, section two (2) of the Service Level Agreement, shall be payable to the State.
- 2.6 For items 2.1-2.5 The non-defaulting party shall give the defaulting party thirty (30) calendar days from receipt of notice to cure said default.

List Pricing Worksheet

Group B - Copiers Color

Vendor Name: KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.

Vendor Name. KONICA WIINOLTA B			,							
	Group B - Production Copiers									
	Includes B&W and Color/B&W									
Pricing Item	SEGMENTS									
Tricing Item	В6	В6	В6	В7	B7	В7	В8	B8	В9	В9
	B&W	B&W	Color/B&W	B&W	B&W	Color/B&W	B&W	Color/B&W	B&W	Color/B&W
	(91-119)	(91-119)	(91-119)	(120-139)	(120-139)	(120-139)	(140-159)	(140-159)	(160+)	(160+)
Make	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time
Model	bizhub 951	bizhub 1052	bizhub C1100	bizhub 1250	bizhub 1250P					
Marking Engine	\$42,000.00	\$65,000.00	\$153,047.00	\$80,000.00	\$70,000.00					
Paper Handling ADF	see PADE	see PADE	see RADF	see DADE						
RADF	see RADF Standard	see RADF Standard	\$18,000.00	see RADF Standard	not applicable not applicable					
Scan Station	Standard	Standard	Standard	Standard	not applicable					
Platen Cover	Included	Included	Included	Included	Standard					
Color Scanner	not applicable	not applicable	Included	not applicable	not applicable					
Additional Option (please describe here) Additional Option (please describe here)										
Paper Feeding										
Base Cabinet	Standard	Standard	Standard	Standard	Standard					
Additional Paper Drawer	\$3,116.00	\$6,455.00	Included	Standard	\$6,455.00					
Paper-Feed Units Bypass Paper Supply	\$6,455.00 Included	\$10,579.00 Included	see RADF Included	\$10,579.00 Included	\$10,579.00 Included					
Large Capacity Tray	Included	Included	Included	Included	Included				1	
Additional Option (please describe here)										
Additional Option (please describe here)										
Finishing										
Output Tray Internal / Wing Finisher	not available not available	not available not available	not available not available	not available not available	not available not available					
3 - Hole Punch	not available	not available	not available	not available	not available					
Additional Option (please describe here)										
Basic Office Finisher	\$5,205.00	\$5,205.00	\$5,205.00	\$5,205.00	\$5,205.00					
3 - Hole Punch	\$835.00	\$835.00	\$835.00 \$1,977.00	\$835.00	\$835.00 \$1,977.00					
Saddle Stitch Finishing Additional Option (please describe here)	\$1,977.00	\$1,977.00	\$1,977.00	\$1,977.00	\$1,977.00					
Advanced Office Finisher	not available	not available	\$18,921.00	\$18,921.00	\$18,921.00					
3 - Hole Punch	not available	not available	included	included	included					
Saddle Stitch Finishing	not available	not available	\$27,825.00	\$27,825.00	\$27,825.00					
Additional Option (please describe here) Post Process Insertion	\$1,558.00	¢1 112 00	¢1 EE9 00	¢1 EE9 00	¢1 EE9 00					
Additional Option (please describe here)	\$1,558.00	\$1,113.00	\$1,558.00	\$1,558.00	\$1,558.00					
Additional Option (please describe here)										
Additional Option (please describe here)										
Connectivity / Security	Chandand	Chandand	Chandand	Chandond	Charada ad					
Network Connectivity Kit Hard Drive Security Kit	Standard Standard	Standard Standard	Standard Standard	Standard Standard	Standard Standard					
Network Security Kit	Standard	Standard	Standard	Standard	Standard					
Power Protection Unit	Included	\$1,059 (main unit PF), \$275 (accessory PF)	Included	Included	\$1,059 (main unit PF), \$275 (accessory PF)					
Additional Option (please describe here)										
Additional Option (please describe here)										
Additional Option (please describe here)										
Accessibility Options Accessibility Option (please describe here)	not available	not available	not available	not available	not available					
Accessibility Option (please describe here)	not available	not available	not available	not available	not available					
Accessibility Option (please describe here)										
Accessibility Option (please describe here)										
Software Options										
Advanced Scanning Software (Dispatcher Phoenix) Additional Option	Due to the signif	ficant number of	line items that er	ncompass softwar	e we have attach	ned the MSRP pri	cing			
Advanced Scanning Interface Software (I-Pro)	Due to the signi	ficant number of	line items that er	ncompass softwar	e we have attach	ed the MSRP pri	cing			
Additional Option	Due to the signi	ficant number of	line items that er	ncompass softwar	e we have attach	ed the MSRP pri	cing			
Simple Account Software (PageScope Enterprise	Due to the significant number of line items that encompass software we have attached the MSRP pricing Due to the significant number of line items that encompass software we have attached the MSRP pricing									
Suite)	Due to the signif	neant number of	inie items tilat el	icompass surtwal	c we nave attacl	ica tile ivione pri	ung			
Additional Option Advance Accounting Software (Equitrac										
Express/Office)	Due to the signif	ficant number of	line items that er	ncompass softwar	e we have attach	ed the MSRP pri	cing			
Additional Option (Pharos)	Due to the signi	ficant number of	line items that er	ncompass softwar	e we have attach	ned the MSRP pri	cing			
Additional Option (Production Print Management	Due to the signif	ficant number of	line itemsthat en	compass softwar	e we have attach	ed the MSRP pric	ing			
Software - Fiery Central)	and the significance of th		ut ell			moni pin	o			
Additional Option (Job Submission Software - EFI Digital StoreFront)	Due to the signif	ficant number of	line items that er	ncompass softwar	e we have attach	ned the MSRP pri	cing			
Additional Option (Variable Data Printing	Due to the signif	ficant number of	line items that or	ncompass softwar	e we have attach	ed the MSRP nri	cing			
Software - PrintShop Mail)	and the significant		triat Ci	200 001 cwai			0			
Additional Option Please see attached for a complete list of additiona	<u> </u>								<u> </u>	

Please see attached for a complete list of additional optional accessories

Discount from MSRP Worksheet

Group B - Copiers Color

Vendor Name: KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.

Telladi latine. Rolliot Militality Basilless solo Holla distrit, incl										
	Group B - Production Copiers									
	Includes B&W and Color/B&W									
Pricing Item	SEGMENTS									
3	В6	В6	В7	В7	В8	В8	В9	В9		
	B&W	Color/B&W	B&W	Color/B&W	B&W	Color/B&W	B&W	Color/B&W		
	(91-119)	(91-119)	(120-139)	(120-139)	(140-159)	(140-159)	(160+)	(160+)		
Make	Konica	Konica	Konica	Not Available	Not Available	Not Available	Not Available	Not Available		
Wake	Minolta	Minolta	Minolta	at this time	at this time	at this time	at this time	at this time		
Marking Engine - Discount	67.00%	56.00%	68.00%							
Accessories (Paper Handling, Paper Feeding,	30.00%	20.000/	30.00% 30.00%							
Finishing, Facsimile) Discount	30.00%	30.00%	30.00%							
Connecivity / Security Discount	30.00%	30.00%	30.00%							
Accessibility Options Discount	30.00%	30.00%	30.00%							
Software Discount	0.00%	0.00%	0.00%							

NOTE: Discount must be shown in percent format.

Service and Supplies Pricing Worksheet Group B - Copiers Color

Vendor Name: KONICA MINOLTA BI	JSINESS S	OLUTIONS	U.S.A., II	NC.										
		Group B - Production Copiers												
		Includes B&W and Color/B&W												
Pricing Item	SEGMENTS													
g .	В6	B6 B6 B6 B7 B7 B8 B8 B9								В	9			
	B&W	B6 B&W		/B&W	B&W	B&W	Color	/B&W	B&W	Color	/B&W	B&W	Color	/B&W
	(91 - 119)	(91 - 119)	(91 - Color	119) B&W	(120-139)	(120-139)	(120 Color	-139) B&W	(140-159)	(140 Color	-159) B&W	(160+)	(16 Color	0+) B&W
Make	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Konica Minolta	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time	Not Available at this time
Model	bizhub 951	bizhub 1052	bizhub C1100	bizhub C1100	bizhub 1250	bizhub 1250P								
Zero Base Service and Supplies Pricing	0.0045	0.0045	0.045	0.0155	0.0037	0.0037								
Optional Included Impression Pricing														
Option #1 Included Base Number Impressions	75,000	100,000	80,000	0	150,000	150,000								
Option #1 Monthly Base Charge	\$330.00	\$430.00	\$3,440.00	\$0.00	\$540.00	\$540.00								
Option #1 Overage Rate	0.0044	0.0043	0.043	0.0155	0.0036	0.0036								
Option #2 Included Base Number Impressions	90,000	125,000	135,000	0	200,000	200,000								
Option #2 Monthly Base Charge	\$387.00	\$512.50	\$5,670.00	\$0.00	\$700.00	\$700.00								
Option #2 Overage Rate	0.0043	0.0041	0.042	0.0155	0.0035	0.0035								
Option #3 Included Base Number Impressions	110,000	140,000	200,000	0	250,000	250,000								
Option #3 Monthly Base Charge	\$462.00	\$546.00	\$8,000.00	\$0.00 0.0155	\$850.00	\$850.00								
Option #3 Overage Rate	0.0042	0.0039	0.04	0.0155	0.0034	0.0034								
Additional Service and Supplies Options Increase in rate for inclusion of staples	included	included	included	included	included	included								
		after hours pri		included	included	included			ł					-
Base monthly charge for 2 x 5 coverage Base monthly charge for 3 x 5 coverage									ł					
Base monthly charge for 3 x 5 coverage	see attached after hours pricing see attached after hours pricing													
Base monthly charge for 1 x 7 coverage		after hours pri												
Base monthly charge for 2 x 7 coverage		after hours pri												
Base monthly charge for 3 x 7 coverage		after hours pri												
Additional Labor Components	See attached	arter nours pri	cing											
Additional End User Training Cost by hours	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00								
Additional Advanced / IT Training Cost by hours	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00			l					
Additional IT Support by hours	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00								
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00								
contact your Konica Minolta representative														
Digital Solutions Center by month	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00								
Percentage increase in Service and Supplies Rate by														
Percentage Increase for Rural Zone	10%	10%	10%	10%	10%	10%								
Percentage Increase for Remote Zone	4000%	4000%	4000%	4000%	4000%	4000%								
Moving Charges by Zone			4		4									
Zone 2 - Flat Fee (up to 50 miles)	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00			-					
Zone 3 (Flat fee over 50 miles) (in addition to the	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00			ĺ				İ	
charge permitted in Zone 2)		l			l			L		L	L		1	

Cost Per Copy (CPC)

Segment B - Copiers Color

Vendor Name: KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.

		ETA BOSINESS					
Group B - Production Copiers B&W and Color/B&W Segments	KMBS Model	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of Color-BW volume	First 30% of BW Volume	CPC for all Color BW copies made after the first 30%	CPC for each Color copy made
B6 B&W (91-119)	BH951	50,000-250,000	175,000	\$0.0110	52,500	\$0.0045	N/A
B6 B&W (91-119)	BH1052	50,000-250,000	175,000	\$0.0144	52,500	\$0.0035	N/A
B6 Color/B&W (91-119)	C1100	50,000-250,000	175,000	\$0.0512	52,500	\$0.0155	\$0.0450
B7 B&W (120-139)	BH 1250	50,000-500,000	375,000	\$0.0096	112,500	\$0.0037	N/A
B7 B&W (120-139)	BH 1250P	50,000-500,000	375,000	\$0.0090	112,500	\$0.0037	N/A
B7 Color/B&W (120-139)							
B8 B&W (140-159)							
B8 Color/B&W (140-159)							
B9 B&W (160+)							
B9 Color/B&W (160+)							

Based on 60 Month Term
Monthly Minimum based on 30% of Target Monthly Volume



WSCA-NASPO Master Agreement Terms and Conditions

A Contract for the WSCA-NASPO Cooperative Purchasing Program (WSCA-NASPO)
Acting by and through the State of Nevada (Lead State)

Department of Administration, Purchasing Division 515 E Musser Street, Room 300 Carson City NV 89701

Contact: Shannon Berry, Assistant Chief Procurement Officer

Phone: (775) 684-0171 • Fax: (775) 684-0188

Email: sberry@admin.nv.gov

and

Xerox Corporation 45 Glover Avenue Norwalk CT 06856-4505

Contact: Annie Van Gilder, National Consultant/Contract Manager

Phone: (480) 588-8313 • Fax: (877) 518-4579 Email: <u>annie.vangilder@xerox.com</u>

1. Master Agreement Order of Precedence

- a. Any Order placed under this Master Agreement shall consist of the following documents:
 - (1) A Participating Entity's Participating Addendum ("PA");
 - (2) These WSCA-NASPO Master Agreement Terms & Conditions;
 - (3) A Purchase Order issued against the Master Agreement;
 - (4) The Statement of Work specific to Participating Entity;
 - (5) The Solicitation, RFP 3091 Copiers, Printers and Related Devices (Attachment AA);
 - (6) Negotiated Items (Attachment BB); and
 - (7) Contractor's response to the Solicitation, as revised (if permitted) and accepted by the Lead State (Attachment CC).
 - Awarded: Groups A, B and D

b. These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.

2. Definitions

Acceptance means a written notice from a Purchasing Entity to Contractor advising Contractor that the Product has passed its Acceptance Testing. Acceptance of a Product for which acceptance testing is not required shall occur following the completion of delivery, installation, if required, and a reasonable time for inspection of the Product, unless the Purchasing Entity provides a written notice of rejection to Contractor.

Acceptance Testing means the process for ascertaining that the Product meets the standards set forth in the section titled Standard of Performance and Acceptance, prior to Acceptance by the Purchasing Entity.

Contractor means the person or entity delivering Products or performing services under the terms and conditions set forth in this Master Agreement.

Embedded Software means one or more software applications which permanently reside on a computing device.

Intellectual Property means any and all patents, copyrights, service marks, trademarks, trade secrets, trade names, patentable inventions, or other similar proprietary rights, in tangible or intangible form, and all rights, title, and interest therein.

Lead State means the State centrally administering any resulting Master Agreement(s).

Master Agreement means the underlying agreement executed by and between the Lead State, acting on behalf of WSCA-NASPO, and the Contractor, as now or hereafter amended.

Order or **Purchase Order** means any purchase order, sales order, contract or other document used by a Purchasing Entity to order the Products.

Participating Addendum means a bilateral agreement executed by a Contractor and a Participating Entity incorporating this Master Agreement and any other additional Participating Entity specific language or other requirements, e.g. ordering procedures specific to the Participating Entity, other terms and conditions.

Participating Entity means a state, or other legal entity, properly authorized to enter into a Participating Addendum.

Participating State means a state, the District of Columbia, or one of the territories of the United States that is listed in the Request for Proposal as intending to participate. A Participating State is not required to participate through execution of a Participating Addendum. Upon execution of the Participating Addendum, a Participating State becomes a Participating Entity.

Product means any equipment, software (including embedded software), documentation, service or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Products, supplies and services, and products and services are used interchangeably in these terms and conditions.

Purchasing Entity means a state, city, county, district, other political subdivision of a State, and a nonprofit organization under the laws of some states if authorized by a Participating Addendum, who issues a Purchase Order against the Master Agreement and becomes financially committed to the purchase.

WSCA-NASPO is the WSCA-NASPO Cooperative Purchasing Program, facilitated by the WSCA-NASPO Cooperative Purchasing Organization LLC, a 501(c)(3) limited liability company that is a subsidiary organization the National Association of State Procurement Officials (NASPO), the sole member of WSCA-NASPO. The WSCA-NASPO Cooperative Purchasing Organization facilitates administration of the cooperative group contracting consortium of state chief procurement officials for the benefit of state departments, institutions, agencies, and political subdivisions and other eligible entities (i.e., colleges, school districts, counties, cities, some nonprofit organizations, etc.) for all states and the District of Columbia. The WSCA-NASPO Cooperative Development Team is identified in the Master Agreement as the recipient of reports and may be performing contract administration functions as assigned by the Lead State.

3. Term of the Master Agreement

The initial term of this Master Agreement is for five (5) years; effective upon execution through December 31, 2019. Placements made using the authority provided by this Contract will survive the Contract itself, per terms stated in Section 3.3.10 Survivability of the RFP #3091.

4. Amendments

The terms of this Master Agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the Lead State.

5. Assignment/Subcontracts

- a. Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in part, without the prior written approval of the Lead State.
- b. The Lead State reserves the right to assign any rights or duties, including written assignment of contract administration duties to the WSCA-NASPO Cooperative Purchasing Organization LLC.

6. Price and Rate Guarantee Period

All prices and rates must be guaranteed for the initial term of the Master Agreement. Following the initial Master Agreement period, any request for price or rate adjustment must be for an equal guarantee period, and must be made at least ninety (90) days prior to the effective date. Requests for price or rate adjustment must include sufficient documentation supporting the request. Any

adjustment or amendment to the Master Agreement shall not be effective unless approved by the Lead State. No retroactive adjustments to prices or rates will be allowed.

7. Cancellation

Unless otherwise stated, this Master Agreement may be canceled by either party upon 60 days written notice prior to the effective date of the cancellation. Further, any Participating Entity may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the Participating Addendum. Cancellation may be in whole or in part. Any cancellation under this provision shall not affect the rights and obligations attending orders outstanding at the time of cancellation, including any right of and Purchasing Entity to indemnification by the Contractor, rights of payment for Products delivered and accepted, and rights attending any warranty or default in performance in association with any Order. Cancellation of the Master Agreement due to Contractor default may be immediate.

8. Confidentiality, Non-Disclosure, and Injunctive Relief

- a. Confidentiality. Contractor acknowledges that it and its employees or agents may, in the course of providing a Product under this Master Agreement, be exposed to or acquire information that is confidential to Purchasing Entity's or Purchasing Entity's clients. Any and all information of any form that is marked as confidential or would by its nature be deemed confidential obtained by Contractor or its employees or agents in the performance of this Master Agreement, including, but not necessarily limited to (1) any Purchasing Entity's records, (2) personnel records, and (3) information concerning individuals, is confidential information of Purchasing Entity ("Confidential Information"). Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contractor shall be treated in the same manner as the Confidential Information. Confidential Information does not include information that (1) is or becomes (other than by disclosure by Contractor) publicly known; (2) is furnished by Purchasing Entity to others without restrictions similar to those imposed by this Master Agreement; (3) is rightfully in Contractor's possession without the obligation of nondisclosure prior to the time of its disclosure under this Master Agreement; (4) is obtained from a source other than Purchasing Entity without the obligation of confidentiality, (5) is disclosed with the written consent of Purchasing Entity or; (6) is independently developed by employees, agents or subcontractors of Contractor who can be shown to have had no access to the Confidential Information.
- b. Non-Disclosure. Contractor shall hold Confidential Information in confidence, using at least the industry standard of confidentiality, and shall not copy, reproduce, sell, assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than what is necessary to the performance of Orders placed under this Master Agreement. Contractor shall advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contractor shall use commercially reasonable efforts to assist Purchasing Entity in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the generality of the foregoing, Contractor shall advise Purchasing Entity, applicable

Participating Entity, and the Lead State immediately if Contractor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Master Agreement, and Contractor shall at its expense cooperate with Purchasing Entity in seeking injunctive or other equitable relief in the name of Purchasing Entity or Contractor against any such person. Except as directed by Purchasing Entity, Contractor will not at any time during or after the term of this Master Agreement disclose, directly or indirectly, any Confidential Information to any person, except in accordance with this Master Agreement, and that upon termination of this Master Agreement or at Purchasing Entity's request, Contractor shall turn over to Purchasing Entity all documents, papers, and other matter in Contractor's possession that embody Confidential Information. Notwithstanding the foregoing, Contractor may keep one copy of such Confidential Information necessary for quality assurance, audits and evidence of the performance of this Master Agreement.

- c. Injunctive Relief. Contractor acknowledges that breach of this section, including disclosure of any Confidential Information, will cause irreparable injury to Purchasing Entity that is inadequately compensable in damages. Accordingly, Purchasing Entity may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies that may be available. Contractor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business interests of Purchasing Entity and are reasonable in scope and content.
- d. Purchasing Entity Law. These provisions shall be applicable only to extent they are not in conflict with the applicable public disclosure laws of any Purchasing Entity.

9. Right to Publish

Throughout the duration of this Master Agreement, Contractor must secure from the Lead State prior approval for the release of any information that pertains to the potential work or activities covered by the Master Agreement. The Contractor shall not make any representations of WSCA-NASPO's opinion or position as to the quality or effectiveness of the services that are the subject of this Master Agreement without prior written consent. Failure to adhere to this requirement may result in termination of the Master Agreement for cause.

10. Defaults and Remedies

- a. The occurrence of any of the following events shall be an event of default under this Master Agreement:
 - (1) Nonperformance of contractual requirements; or
 - (2) A material breach of any term or condition of this Master Agreement; or
 - (3) Any certification, representation or warranty by Contractor in response to the solicitation or in this Master Agreement that proves to be untrue or materially misleading; or
 - (4) Institution of proceedings under any bankruptcy, insolvency, reorganization or similar law, by or against Contractor, or the appointment of a receiver or similar

- officer for Contractor or any of its property, which is not vacated or fully stayed within thirty (30) calendar days after the institution or occurrence thereof; or
- (5) Any default specified in another section of this Master Agreement.
- b. Upon the occurrence of an event of default, Lead State shall issue a written notice of default, identifying the nature of the default, and providing a period of 15 calendar days in which Contractor shall have an opportunity to cure the default. The Lead State shall not be required to provide advance written notice or a cure period and may immediately terminate this Master Agreement in whole or in part if the Lead State, in its sole discretion, determines that it is reasonably necessary to preserve public safety or prevent immediate public crisis. Time allowed for cure shall not diminish or eliminate Contractor's liability for damages, including liquidated damages to the extent provided for under this Master Agreement.
- c. If Contractor is afforded an opportunity to cure and fails to cure the default within the period specified in the written notice of default, Contractor shall be in breach of its obligations under this Master Agreement and Lead State shall have the right to exercise any or all of the following remedies:
 - (1) Exercise any remedy provided by law; and
 - (2) Terminate this Master Agreement and any related Contracts or portions thereof; and
 - (3) Impose liquidated damages as provided in this Master Agreement; and
 - (4) Suspend Contractor from being able to respond to future bid solicitations; and
 - (5) Suspend Contractor's performance; and
 - (6) Withhold payment until the default is remedied.
- d. Unless other specified in the Participating Addendum, in the event of a default under a Participating Addendum, a Participating Entity shall provide a written notice of default as described in this section and have all of the rights and remedies under this paragraph regarding its participation in the Master Agreement, in addition to those set forth in its Participating Addendum. Unless otherwise specified in a Purchase Order, a Purchasing Entity shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable Participating Addendum with respect to an Order placed by the Purchasing Entity. Nothing in these Master Agreement Terms and Conditions shall be construed to limit the rights and remedies available to a Purchasing Entity under the applicable commercial code.

11. Shipping and Delivery

a. The prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage shall remain the Contractor's until final inspection and acceptance when responsibility shall pass to the Buyer except as to latent defects, fraud and Contractor's warranty obligations. The minimum shipment amount, if any, will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate

item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.

- b. All deliveries will be "Inside Deliveries" as designated by a representative of the Purchasing Entity placing the Order. Inside Delivery refers to a delivery to other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order. Any damage to the building interior, scratched walls, damage to the freight elevator, etc., will be the responsibility of the Offeror. If damage does occur, it is the responsibility of the Offeror to immediately notify the Purchasing Entity placing the Order.
- c. All products must be delivered in the manufacturer's standard package. Costs shall include all packing and/or crating charges. Cases shall be of durable construction, good condition, properly labeled and suitable in every respect for storage and handling of contents. Each shipping carton shall be marked with the commodity, brand, quantity, item code number and the Ordering Entity's Purchase Order number.

12. Changes in Contractor Representation

The Contractor must notify the Lead State of changes in the Contractor's key administrative personnel, in writing within 10 calendar days of the change. The Lead State reserves the right to approve changes in key personnel, as identified in the Contractor's proposal. The Contractor agrees to propose replacement key personnel having substantially equal or better education, training, and experience as was possessed by the key person proposed and evaluated in the Contractor's proposal.

13. Force Majeure

Neither party to this Master Agreement shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. The Lead State may terminate this Master Agreement after determining such delay or default will reasonably prevent successful performance of the Master Agreement.

14. Indemnification

- a. The Contractor shall defend, indemnify and hold harmless WSCA-NASPO, the Lead State, Participating Entities, and Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable, from and against claims, damages or causes of action including reasonable attorneys' fees and related costs for any death, injury, or damage to property arising from act(s), error(s), or omission(s) of the Contractor, its employees or subcontractors or volunteers, at any tier, relating to the performance under the Master Agreement.
- b. Indemnification Intellectual Property. The Contractor shall defend, indemnify and hold harmless WSCA-NASPO, the Lead State, Participating Entities, Purchasing Entities, along with their officers, agents, and employees as well as any person or entity for which they may be liable ("Indemnified Party"), from and against claims, damages or causes of action including reasonable attorneys' fees and related costs arising out of the claim that the Product or its use, infringes Intellectual Property rights ("Intellectual Property Claim").

- (1) The Contractor's obligations under this section shall not extend to any combination of the Product with any other product, system or method, unless the Product, system or method is:
 - (a) Provided by the Contractor or the Contractor's subsidiaries or affiliates;
 - (b) Specified by the Contractor to work with the Product; or
 - (c) Reasonably required, in order to use the Product in its intended manner, and the infringement could not have been avoided by substituting another reasonably available product, system or method capable of performing the same function; or
 - (d) It would be reasonably expected to use the Product in combination with such product, system or method.
- (2) The Indemnified Party shall notify the Contractor within a reasonable time after receiving notice of an Intellectual Property Claim. Even if the Indemnified Party fails to provide reasonable notice, the Contractor shall not be relieved from its obligations unless the Contractor can demonstrate that it was prejudiced in defending the Intellectual Property Claim resulting in increased expenses or loss to the Contractor. If the Contractor promptly and reasonably investigates and defends any Intellectual Property Claim, it shall have control over the defense and settlement of it. However, the Indemnified Party must consent in writing for any money damages or obligations for which it may be responsible. The Indemnified Party shall furnish, at the Contractor's reasonable request and expense, information and assistance necessary for such defense. If the Contractor fails to vigorously pursue the defense or settlement of the Intellectual Property Claim, the Indemnified Party may assume the defense or settlement of it and the Contractor shall be liable for all costs and expenses, including reasonable attorneys' fees and related costs, incurred by the Indemnified Party in the pursuit of the Intellectual Property Claim. Unless otherwise agreed in writing, this section is not subject to any limitations of liability in this Master Agreement or in any other document executed in conjunction with this Master Agreement.

15. Independent Contractor

The Contractor shall be an independent contractor. Contractor shall have no authorization, express or implied, to bind the Lead State, Participating States, other Participating Entities, or Purchasing Entities to any agreements, settlements, liability or understanding whatsoever, and agrees not to hold itself out as agent except as expressly set forth herein or as expressly agreed in any Participating Addendum.

16. Individual Customers

Except to the extent modified by a Participating Addendum, each Purchasing Entity shall follow the terms and conditions of the Master Agreement and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement, including but not limited to, any indemnity or right to recover any costs as such right is defined in the Master Agreement and applicable Participating Addendum for their

purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contractor will apply the charges and invoice each Purchasing Entity individually.

17. Insurance

- a. Unless otherwise agreed in a Participating Addendum, Contractor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. Contractor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state and having a rating of A-, Class VII or better, in the most recently published edition of Best's Reports. Failure to buy and maintain the required insurance may result in this Master Agreement's termination or, at a Participating Entity's option; result in termination of its Participating Addendum.
- b. Coverage shall be written on an occurrence basis. The minimum acceptable limits shall be as indicated below, with no deductible for each of the following categories:
 - (1) Commercial General Liability covering premises operations, independent contractors, products and completed operations, blanket contractual liability, personal injury (including death), advertising liability, and property damage, with a limit of not less than \$1 million per occurrence/\$2 million general aggregate;
 - (2) Contractor must comply with any applicable State Workers Compensation or Employers Liability Insurance requirements.
- c. Contractor shall pay premiums on all insurance policies. Such policies shall also reference this Master Agreement and shall have a condition that they not be revoked by the insurer until thirty (30) calendar days after notice of intended revocation thereof shall have been given to Purchasing Entity and Participating Entity by the Contractor.
- d. Prior to commencement of performance, Contractor shall provide to the Lead State a written endorsement to the Contractor's general liability insurance policy or other documentary evidence acceptable to the Lead State that (1) names the Participating States identified in the Request for Proposal as additional insured's, (2) provides that no material alteration, cancellation, non-renewal, or expiration of the coverage contained in such policy shall have effect unless the named Participating State has been given at least thirty (30) days prior written notice, and (3) provides that the Contractor's liability insurance policy shall be primary, with any liability insurance of any Participating State as secondary and noncontributory. Unless otherwise agreed in any Participating Addendum, the Participating Entity's rights and Contractor's obligations are the same as those specified in the first sentence of this subsection. Before performance of any Purchase Order issued after execution of a Participating Addendum authorizing it, the Contractor shall provide to a Purchasing Entity or Participating Entity who requests it the same information described in this subsection.
- e. Contractor shall furnish to the Lead State, Participating Entity, and, on request, the Purchasing Entity copies of certificates of all required insurance within thirty (30) calendar days of the execution of this Master Agreement, the execution of a Participating

Addendum, or the Purchase Order's effective date and prior to performing any work. The insurance certificate shall provide the following information: the name and address of the insured; name, address, telephone number and signature of the authorized agent; name of the insurance company (authorized to operate in all states); a description of coverage in detailed standard terminology (including policy period, policy number, limits of liability, exclusions and endorsements); and an acknowledgment of the requirement for notice of cancellation. Copies of renewal certificates of all required insurance shall be furnished within thirty (30) days after any renewal date. These certificates of insurance must expressly indicate compliance with each and every insurance requirement specified in this section. Failure to provide evidence of coverage may, at sole option of the Lead State, or any Participating Entity, result in this Master Agreement's termination or the termination of any Participating Addendum.

f. Coverage and limits shall not limit Contractor's liability and obligations under this Master Agreement, any Participating Addendum, or any Purchase Order.

18. Laws and Regulations

Any and all Products offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

19. License of Pre-Existing Intellectual Property

Contractor grants to the Purchasing Entity a nonexclusive limited license to use the Intellectual Property, and its derivatives, used or delivered under this Master Agreement, but not created under it ("Pre-existing Intellectual Property") for all purposes necessary or appropriate to the authorized use of the equipment to which the Pre-existing Intellectual Property is embedded or associated. Pre-existing Intellectual Property shall not be sold or transferred separate from the associated equipment. The license shall be subject to any third party rights in the Pre-existing Intellectual Property. Contractor shall obtain, at its own expense, on behalf of the Purchasing Entity, written consent of the owner for the licensed Pre-existing Intellectual Property.

20. No Waiver of Sovereign Immunity

In no event shall this Master Agreement, any Participating Addendum or any contract or any Purchase Order issued thereunder, or any act of a Lead State, a Participating Entity, or a Purchasing Entity be a waiver of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court.

This section applies to a claim brought against the Participating State only to the extent Congress has appropriately abrogated the Participating State's sovereign immunity and is not consent by the Participating State to be sued in federal court. This section is also not a waiver by the Participating State of any form of immunity, including but not limited to sovereign immunity and immunity based on the Eleventh Amendment to the Constitution of the United States.

21. Ordering

- a. Master Agreement number and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.
- b. The resulting Master Agreements permit Purchasing Entities to define project-specific requirements and informally compete the requirement among companies having a Master Agreement on an "as needed" basis. This procedure may also be used when requirements are aggregated or other firm commitments may be made to achieve reductions in pricing. This procedure may be modified in Participating Addenda and adapted to Purchasing Entity rules and policies. The Purchasing Entity may in its sole discretion determine which Master Agreement Contractors should be solicited for a quote. The Purchasing Agency may select the quote that it considers most advantageous, cost and other factors considered.
- c. Each Purchasing Entity will identify and utilize its own appropriate purchasing procedure and documentation. Contractor is expected to become familiar with the Purchasing Entities' rules, policies, and procedures regarding the ordering of supplies and/or services contemplated by this Master Agreement.
- d. Contractor shall not begin work without a valid Purchase Order or other appropriate commitment document compliance with the law of the Purchasing Entity.
- e. Orders may be placed consistent with the terms of this Master Agreement during the term of the Master Agreement.
- f. All Orders pursuant to this Master Agreement, at a minimum, shall include:
 - (1) The services or supplies being delivered;
 - (2) The place and requested time of delivery;
 - (3) A billing address;
 - (4) The name, phone number, and address of the Purchasing Entity representative;
 - (5) The price per hour or other pricing elements consistent with this Master Agreement and the contractor's proposal;
 - (6) A ceiling amount of the order for services being ordered; and
 - (7) The Master Agreement identifier.
- g. All communications concerning administration of Orders placed shall be furnished solely to the authorized purchasing agent within the Purchasing Entity's purchasing office, or to such other individual identified in writing in the Order.
- h. Orders must be placed pursuant to this Master Agreement prior to the termination date thereof, but may have a delivery date or performance period up to 120 days past the thencurrent termination date of this Master Agreement. Contractor is reminded that financial

- obligations of Purchasing Entities payable after the current applicable fiscal year are contingent upon agency funds for that purpose being appropriated, budgeted, and otherwise made available.
- i. Notwithstanding the expiration or termination of this Master Agreement, Contractor agrees to perform in accordance with the terms of any Orders then outstanding at the time of such expiration or termination. Contractor shall not honor any Orders placed after the expiration or termination of this Master Agreement, or otherwise inconsistent with its terms. Orders from any separate indefinite quantity, task orders, or other form of indefinite delivery order arrangement priced against this Master Agreement may not be placed after the expiration or termination of this Master Agreement, notwithstanding the term of any such indefinite delivery order agreement. Placements made using the authority provided by this Contract will survive the Contract itself, per terms stated in Section 3.3.10 Survivability of the RFP #3091.

22. Participants

- Contractor may not deliver Products under this Master Agreement until a Participating a. Addendum acceptable to the Participating Entity and Contractor is executed. WSCA-NASPO Master Agreement Terms and Conditions are applicable to any Order by a Participating Entity (and other Purchasing Entities covered by their Participating Addendum), except to the extent altered, modified, supplemented or amended by a Participating Addendum. By way of illustration and not limitation, this authority may apply to unique delivery and invoicing requirements, confidentiality requirements, defaults on Orders, governing law and venue relating to Orders by a Participating Entity, indemnification, and insurance requirements. Statutory or constitutional requirements relating to availability of funds may require specific language in some Participating Addenda in order to comply with applicable law. The expectation is that these alterations, modifications, supplements, or amendments will be addressed in the Participating Addendum or, with the consent of the Purchasing Entity and Contractor, may be included in the ordering document (e.g. purchase order or contract) used by the Purchasing Entity to place the Order.
- b. Use of specific WSCA-NASPO cooperative Master Agreements by state agencies, political subdivisions and other Participating Entities (including cooperatives) authorized by individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official.
- c. Obligations under this Master Agreement are limited to those Participating Entities who have signed a Participating Addendum and Purchasing Entities within the scope of those Participating Addenda. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions.

- d. WSCA-NASPO Cooperative Purchasing Organization LLC is not a party to the Master Agreement. It is a nonprofit cooperative purchasing organization assisting states in administering the WSCA/NASPO cooperative purchasing program for state government departments, institutions, agencies and political subdivisions (e.g., colleges, school districts, counties, cities, etc.) for all 50 states, the District of Columbia and the territories of the United States.
- e. State Participating Addenda or other Participating Addenda shall not be construed to amend the terms of this Master Agreement between the Lead State and Contractor.
- f. Participating Entities who are not states may under some circumstances sign their own Participating Addendum, subject to the approval of participation by the Chief Procurement Official of the state where the Participating Entity is located.

23. Payment

Payment for completion of a contract order is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card" with no additional charge.

24. Public Information

This Master Agreement and all related documents are subject to disclosure pursuant to the Purchasing Entity's public information laws.

25. Records Administration and Audit

- a. The Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Agreement and orders placed by Purchasing Entities under it to the extent and in such detail as shall adequately reflect performance and administration of payments and fees. Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Agreement or orders placed by a Purchasing Entity under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right shall survive for a period of five (5) years following termination of this Agreement or final payment for any order placed by a Purchasing Entity against this Agreement, whichever is later, to assure compliance with the terms hereof or to evaluate performance hereunder.
- b. Without limiting any other remedy available to any governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for any overpayments inconsistent with the terms of the Master Agreement or orders or underpayment of fees found as a result of the examination of the Contractor's records.

c. The rights and obligations herein right exist in addition to any quality assurance obligation in the Master Agreement requiring the Contractor to self-audit contract obligations and that permits the Lead State to review compliance with those obligations.

26. Administrative Fees

- a. The Contractor shall pay to the WSCA-NASPO Cooperative Purchasing Organization, or its assignee, a WSCA-NASPO Administrative Fee of one-quarter of one percent (0.25% or 0.0025) no later than 60 days following the end of each calendar quarter. The WSCA-NASPO Administrative Fee shall be submitted quarterly and is based on all sales of products and services under the Master Agreement (less any charges for taxes or shipping). The WSCA-NASPO Administrative Fee is not negotiable. This fee is to be included as part of the pricing submitted with proposal.
- b. Additionally, some states may require an additional fee be paid directly to the state only on purchases made by Purchasing Entities within that state. For all such requests, the fee level, payment method and schedule for such reports and payments will be incorporated into the Participating Addendum that is made a part of the Master Agreement. The Contractor may adjust the Master Agreement pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of the state. All such agreements shall not affect the WSCA-NASPO Administrative Fee or the prices paid by the Purchasing Entities outside the jurisdiction of the state requesting the additional fee.

27. WSCA-NASPO Summary and Detailed Usage Reports

In addition to other reports that may be required by this solicitation, the Contractor shall provide the following WSCA-NASPO reports.

- a. Summary Sales Data. The Contractor shall submit quarterly sales reports directly to WSCA-NASPO using the WSCA-NASPO Quarterly Sales/Administrative Fee Reporting Tool found at http://www.naspo.org/WNCPO/Calculator.aspx. Any/all sales made under the contract shall be reported as cumulative totals by state. Even if Contractor experiences zero sales during a calendar quarter, a report is still required. Reports shall be due no later than 30 day following the end of the calendar quarter (as specified in the reporting tool).
- b. Detailed Sales Data. Contractor shall also report detailed sales data by: (1) state; (2) entity/customer type, e.g. local government, higher education, K12, non-profit; (3) Purchasing Entity name; (4) Purchasing Entity bill-to and ship-to locations; (4) Purchasing Entity and Contractor Purchase Order identifier/number(s); (5) Purchase Order Type (e.g. sales order, credit, return, upgrade, determined by industry practices); (6) Purchase Order date; (7) Ship Date; (8) and line item description, including product number if used. The report shall be submitted in any form required by the solicitation. Reports are due on a quarterly basis and must be received by the Lead State and WSCA-NASPO Cooperative Development Team no later than thirty (30) days after the end of the reporting period. Reports shall be delivered to the Lead State and to the WSCA-NASPO Cooperative Development Team electronically through a designated portal, email, CD-Rom, flash drive or other method as determined by the Lead State. Detailed

sales data reports shall include sales information for all sales under Participating Addenda executed under this Master Agreement. The format for the detailed sales data report is in shown in Attachment P.

- c. Reportable sales for the summary sales data report and detailed sales data report includes sales to employees for personal use where authorized by the solicitation and the Participating Addendum. Report data for employees should be limited to ONLY the state and entity they are participating under the authority of (state and agency, city, county, school district, etc.) and the amount of sales. No personal identification numbers, e.g. names, addresses, social security numbers or any other numerical identifier, may be submitted with any report.
- d. Timely submission of these reports is a material requirement of the Master Agreement. The recipient of the reports shall have exclusive ownership of the media containing the reports. The Lead State and WSCA-NASPO shall have a perpetual, irrevocable, non-exclusive, royalty free, transferable right to display, modify, copy, and otherwise use reports, data and information provided under this section.

28. Standard of Performance and Acceptance.

Any standard of performance under this Master Agreement applies to all Products purchased under this Master Agreement, including any additional, replacement, or substitute Product(s) and any Product(s) which are modified by or with the written approval of Contractor after Acceptance by the Purchasing Entity. The Acceptance Testing period shall be thirty (30) calendar days or other time period identified in the solicitation or the Participating Addendum, starting from the day after the Product is delivered or, if installed, the day after the Product is installed and Contractor certifies that the Product is ready for Acceptance Testing. If the Product does not meet the standard of performance during the initial period of Acceptance Testing, Purchasing Entity may, at its discretion, continue Acceptance Testing on a day-to-day basis until the standard of performance is met. Upon rejection, the Contractor will have fifteen (15) calendar days to cure the standard of performance issue(s). If after the cure period, the Product still has not met the standard of performance, the Purchasing Entity may, at its option: (a) declare Contractor to be in breach and terminate the Order; (b) demand replacement Product from Contractor at no additional cost to Purchasing Entity; or, (c) continue the cure period for an additional time period agreed upon by the Purchasing Entity and the Contractor. Contractor shall pay all costs related to the preparation and shipping of Product returned pursuant to the section. No Product shall be accepted and no charges shall be paid until the standard of performance is met. The warranty period will begin upon Acceptance.

29. Warranty

The Contractor warrants for a period of a minimum of 90 days from the date of Acceptance that: (a) the Product performs according to all specific claims that the Contractor made in its response to the solicitation, (b) the Product is suitable for the ordinary purposes for which such Product is used, (c) the Product is suitable for any special purposes identified in the solicitation or for which the Purchasing Entity has relied on the Contractor's skill or judgment, (d) the Product is designed and manufactured in a commercially reasonable manner, and (e) the Product is free of defects. Upon breach of the warranty, the Contractor will repair or replace (at no charge to the Purchasing

Entity) the Product whose nonconformance is discovered and made known to the Contractor. If the repaired and/or replaced Product proves to be inadequate, or fails of its essential purpose, the Contractor will refund the full amount of any payments that have been made. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation, actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.

30. System Failure or Damage

In the event of system failure or damage caused by the Contractor or its Product, the Contractor agrees to use its best efforts to restore or assist in restoring the system to operational capacity.

31. Title of Product

Upon Acceptance by the Purchasing Entity, Contractor shall convey to Purchasing Entity title to the Product free and clear of all liens, encumbrances, or other security interests. Transfer of title to the Product shall include an irrevocable and perpetual license to use any Embedded Software in the Product. If Purchasing Entity subsequently transfers title of the Product to another entity, Purchasing Entity shall have the right to transfer the license to use the Embedded Software with the transfer of Product title. A subsequent transfer of this software license shall be at no additional cost or charge to either Purchasing Entity or Purchasing Entity's transferee.

32. Waiver of Breach

Failure of the Lead State, Participating Entity, or Purchasing Entity to declare a default or enforce any rights and remedies shall not operate as a waiver under this Master Agreement or Participating Addendum. Any waiver by the Lead State, Participating Entity, or Purchasing Entity must be in writing. Waiver by the Lead State or Participating Entity of any default, right or remedy under this Master Agreement or Participating Addendum, or by Purchasing Entity with respect to any Purchase Order, or breach of any terms or requirements of this Master Agreement, a Participating Addendum, or Purchase Order shall not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, Participating Addendum, or Purchase Order.

33. Assignment of Antitrust Rights

Contractor irrevocably assigns to a Participating Entity any claim for relief or cause of action which the Contractor now has or which may accrue to the Contractor in the future by reason of any violation of state or federal antitrust laws (15 U.S.C. § 1-15 or a Participating Entity's state antitrust provisions), as now in effect and as may be amended from time to time, in connection with any goods or services provided to the Contractor for the purpose of carrying out the Contractor's obligations under this Master Agreement or Participating Addendum, including, at a Participating Entity's option, the right to control any such litigation on such claim for relief or cause of action.

34. Debarment

The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this

transaction (contract) by any governmental department or agency. This certification represents a recurring certification made at the time any Order is placed under this Master Agreement. If the Contractor cannot certify this statement, attach a written explanation for review by the Lead State.

35. Governing Law and Venue

- a. The procurement, evaluation, and award of the Master Agreement shall be governed by and construed in accordance with the laws of the Lead State sponsoring and administering the procurement. The construction and effect of the Master Agreement after award shall be governed by the law of the state serving as Lead State (in most cases also the Lead State). The construction and effect of any Participating Addendum or Order against the Master Agreement shall be governed by and construed in accordance with the laws of the Participating Entity's or Purchasing Entity's State.
- b. Unless otherwise specified in the RFP, the venue for any protest, claim, dispute or action relating to the procurement, evaluation, and award is in the Lead State. Venue for any claim, dispute or action concerning the terms of the Master Agreement shall be in the state serving as Lead State. Venue for any claim, dispute, or action concerning any Order placed against the Master Agreement or the effect of a Participating Addendum shall be in the Purchasing Entity's State.
- c. If a claim is brought in a federal forum, then it must be brought and adjudicated solely and exclusively within the United States District Court for (in decreasing order of priority): the Lead State for claims relating to the procurement, evaluation, award, or contract performance or administration if the Lead State is a party; the Participating State if a named party; the Participating Entity state if a named party.

36. WSCA-NASPO eMarket Center

- a. In July 2011, WSCA-NASPO entered into a multi-year agreement with SciQuest, Inc. whereby SciQuest will provide certain electronic catalog hosting and management services to enable eligible WSCA-NASPO entity's customers to access a central online website to view and/or shop the goods and services available from existing WSCA-NASPO Cooperative Contracts. The central online website is referred to as the WSCA-NASPO eMarket Center Contractor shall either upload a hosted catalog into the eMarket Center or integrate a punchout site with the eMarket Center.
- b. Supplier's Interface with the eMarket Center. There is no cost charged by SciQuest to the Contractor for loading a hosted catalog or integrating a punchout site.
- c. At a minimum, the Contractor agrees to the following:
 - (1) Implementation Timeline: WSCA-NASPO eMarket Center Site Admin shall provide a written request to the Contractor to begin enablement process. The Contractor shall have fifteen (15) days from receipt of written request to work with WSCA-NASPO and SciQuest to set up an enablement schedule, at which time SciQuest's technical documentation shall be provided to the Contractor. The schedule will include future calls and milestone dates related to test and go live dates. The contractor shall have a

- total of Ninety (90) days to deliver either a (1) hosted catalog or (2) punch-out catalog, from date of receipt of written request.
- (2) WSCA-NASPO and SciQuest will work with the Contractor, to decide which of the catalog structures (either hosted or punch-out as further described below) shall be provided by the Contractor. Whether hosted or punch-out, the catalog must be strictly limited to the Contractor's awarded contract offering (e.g. products and/or services not authorized through the resulting cooperative contract should not be viewable by WSCA-NASPO Participating Entity users).
 - (a) Hosted Catalog. By providing a hosted catalog, the Contractor is providing a list of its awarded products/services and pricing in an electronic data file in a format acceptable to SciQuest, such as Tab Delimited Text files. In this scenario, the Contractor must submit updated electronic data within five days of approval from the Lead State of product updates to the eMarket Center for the Lead State's approval to maintain the most up-to-date version of its product/service offering under the cooperative contract in the eMarket Center.
 - (b) Punch-Out Catalog. By providing a punch-out catalog, the Contractor is providing its own online catalog, which must be capable of being integrated with the eMarket Center as a. Standard punch-in via Commerce eXtensible Markup Language (cXML). In this scenario, the Contractor shall validate that its online catalog is up-to-date by providing a written update as needed, to the Lead State stating they have audited the offered products/services and pricing listed on its online catalog. The site must also return detailed UNSPSC codes (as outlined in line 3) for each line item. Contractor also agrees to provide e-Quote functionality to facilitate volume discounts.
- d. Revising Pricing and Product Offerings: Any revisions (whether an increase or decrease) to pricing or product/service offerings (new products, altered SKUs, etc.) must be preapproved by the Lead State and shall be subject to any other applicable restrictions with respect to the frequency or amount of such revisions. However, no cooperative contract enabled in the eMarket Center may include price changes on a more frequent basis than once per month. The following conditions apply with respect to hosted catalogs:
 - (1) Updated pricing files are required by the 1st of the month and shall go into effect in the eMarket Center on the 1st day of the following month (i.e. file received on 1/01/13 would be effective in the eMarket Center on 2/01/13). Files received after the 1st of the month may be delayed up to a month (i.e. file received on 11/06/09 would be effect in the eMarket Center on 1/01/10).
 - (2) Lead State-approved price changes are not effective until implemented within the eMarket Center. Errors in the Contractor's submitted pricing files will delay the implementation of the price changes in eMarket Center.
- e. Supplier Network Requirements: Contractor shall join the SciQuest Supplier Network (SQSN) and shall use the SciQuest's Supplier Portal to import the Contractor's catalog and pricing, into the SciQuest system, and view reports on catalog spend and

product/pricing freshness. The Contractor can receive orders through electronic delivery (cXML) or through low-tech options such as fax. More information about the SQSN can be found at: www.sciquest.com or call the SciQuest Supplier Network Services team at 800-233-1121.

- f. Minimum Requirements: Whether the Contractor is providing a hosted catalog or a punch-out catalog, the Contractor agrees to meet the following requirements:
 - (1) Catalog must contain the most current pricing, including all applicable administrative fees and/or discounts, as well as the most up-to-date product/service offering the Contractor is authorized to provide in accordance with the cooperative contract; and
 - (2) The accuracy of the catalog must be maintained by Contractor throughout the duration of the cooperative contract between the Contractor and the Contract Administrator; and
 - (3) The Catalog must include a Lead State contract identification number; and
 - (4) The Catalog must include detailed product line item descriptions; and
 - (5) The Catalog must include pictures when possible; and
 - (6) The Catalog must include any additional WSCA-NASPO and Participating Addendum requirements. Although suppliers in the SQSN normally submit one (1) catalog, it is possible to have multiple contracts applicable to different WSCA-NASPO Participating Entities. For example, a supplier may have different pricing for state government agencies and Board of Regents institutions. Suppliers have the ability and responsibility to submit separate contract pricing for the same catalog if applicable. The system will deliver the appropriate contract pricing to the user viewing the catalog.
- g. Order Acceptance Requirements: Contractor must be able to accept Purchase Orders via fax or cXML. The Contractor shall provide positive confirmation via phone or email within 24 hours of the Contractor's receipt of the Purchase Order. If the Purchasing Order is received after 3pm EST on the day before a weekend or holiday, the Contractor must provide positive confirmation via phone or email on the next business day.
- h. UNSPSC Requirements: Contractor shall support use of the United Nations Standard Product and Services Code (UNSPSC). UNSPSC versions that must be adhered to are driven by SciQuest for the suppliers and are upgraded every year. WSCA-NASPO reserves the right to migrate to future versions of the UNSPSC and the Contractor shall be required to support the migration effort. All line items, goods or services provided under the resulting statewide contract must be associated to a UNSPSC code. All line items must be identified at the most detailed UNSPSC level indicated by segment, family, class and commodity. More information about the UNSPSC is available at: http://www.unspsc.com/FAQs.asp#howdoesunspscwork.

- i. Applicability: Contractor agrees that WSCA-NASPO controls which contracts appear in the eMarket Center and that WSCA-NASPO may elect at any time to remove any supplier's offering from the eMarket Center.
- j. The Lead State reserves the right to approve the pricing on the eMarket Center. This catalog review right is solely for the benefit of the Lead State and Participating Entities, and the review and approval shall not waive the requirement that products and services be offered at prices (and approved fees) required by the Master Agreement.
- k. Several WSCA-NASPO Participating Entities currently maintain separate SciQuest eMarketplaces, these Participating Entities do enable certain WSCA-NASPO Cooperative Contracts. In the event one of these entities elects to use this WSCA-NASPO Cooperative Contract (available through the eMarket Center) but publish to their own eMarketplace, the Contractor agrees to work in good faith with the entity and WSCA-NASPO to implement the catalog. WSCA-NASPO does not anticipate that this will require substantial additional efforts by the Contractor; however, the supplier agrees to take commercially reasonable efforts to enable such separate SciQuest catalogs.

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed and intend to be legally bound thereby.

Approved as to form by:

Nevada Deputy Artorney General for Attorney General (Date)

Attachment BB

Negotiated Items

- 1. Additional Cost for hard drive removal and surrender must be disclosed to the Customer prior to the negotiation and signing of a lease or rental agreement.
- 2. Models added to a segment within an awarded Group must match or exceed the minimum discount proposed in the awarded Group.
- 3. Attachment O is meant to be a model Service Level Agreement. Awarded Vendors are to negotiate their own SLA with each Participating Entity at time of initiating the Participating Addendum.
- 4. Attachment CC Contractors Response:
 - a. Attachment B Exceptions E1 and E5: Acceptance is defined in Section 2 of the RFP 3091. The following language is added regarding Acceptance:
 - Unless an Order is preceded by a trial order, the equipment will be considered accepted upon installation of the equipment by Xerox, after the equipment successfully runs all required diagnostic routines, and the equipment is turned over to the State for use. For equipment installed by Xerox, Risk of loss will pass to Customer upon acceptance and for equipment designated as "Customer Installable," the equipment delivery date. The term for a lease Order shall commence upon acceptance of the Equipment; provided, however, for customer-installable Equipment, the term for a lease Order shall commence upon delivery of the Equipment.
 - b. Attachment B Exception E2: Xerox warrants equipment performance not just for 90 days but for the entire term of a lease agreement or 36 months for equipment that is purchased. The only time this is not applicable is for special production units which need at least 180 days to implement unique applications.
 - c. Attachment B Exception E3: Xerox agrees to use Original Equipment Manufacturer (OEM) parts. Such replacement parts may be new or remanufactured. All replaced parts go through a strict manufacturing quality process.
 - d. Attachment B Exception E7: Xerox reserves the right to assign this Agreement to a parent, subsidiary, or third party for the purpose of securitizing or monetization the transaction. Xerox will remain 100% responsible for all aspects of the contract after assignment.
 - e. Attachment B Exceptions E4, E6, E8, E9 and E10 was not accepted by the State and WSCA-NASPO.
 - f. Attachment B Exception E11: Negotiated language incorporated into Section 19 of the Master Agreement.

- g. Attachment B Assumptions A1, A2, A3, A5, A6, A7 and A8 was not agreed to by the State and WSCA-NASPO.
- h. Attachment B Assumption A4: The following is added to Section 3.4.10 Excessive Service and Downtime:

Xerox agrees to provide a loaner or to measure uptime on an individual unit basis, with the following accepted remedy: Please note that the vast majority of on-site equipment repairs will be completed within 12 business hours. However, in the unlikely event that the repair time exceeds 24 consecutive working hours, Xerox agrees, as Customer's remedy, to provide a loaner if available, or at the customers option, to issue a service credit, equal to 1/30th of the equipment's monthly maintenance component for each day the equipment is inoperable and is not available for Customer's use, beginning with the day of the Customer's initial service call. Such credit may be applied against future meter charges only. Under no circumstance will any credits reduce the Monthly Minimum Charge.

- Attachment J Exceptions E1 and E2 was not accepted by the State and WSCA-NASPO.
- j. Attachment J Assumption A1 was not accepted by the State and WSCA-NASPO.
- k. Attachment J Assumption A2 was agreed to by the State and WSCA-NASPO.
- 5. Xerox Terms and Conditions:

In the event the State determines the terms within Xerox' "Terms and Conditions" conflict with the terms of the RFP, Contract or Participating Addendum the order of precedence within the RFP and Contract shall prevail.

GENERAL TERMS: The following terms apply to all transactions:

SOFTWARE TERMS: The following additional terms apply only to transactions covering Application Software and/or Xerox-brand Equipment:

1) Software License. Xerox grants you a non-exclusive, non-transferable license to use in the U.S.: (a) software and accompanying documentation provided with Xerox-brand Equipment ("Base Software) only with the Xerox-brand Equipment with which it was delivered; and (b) software and accompanying documentation identified in this Agreement as "Application Software" only on any single unit of equipment for as long as you are current in the payment of all applicable software license fees." Base Software" and "Application Software" are referred to collectively as "Software". You have no other rights and may not: (1) distribute, copy, modify, create derivatives of, decompile, or reverse engineer Software; (2) activate Software delivered with the Equipment in an inactivated state; or (3) allow others to engage in same. Title to, and all intellectual property rights in, Software will reside solely with Xerox and/or its licensors (who will be considered third-party beneficiaries of this Section). Software may contain code capable of automatically disabling the Equipment. Disabling code may be activated if: (x) Xerox is denied access to periodically reset such code; (y) you are notified of a default under this Agreement; or (z) your license is terminated or expires. The Base Software license will terminate; (i) if you no longer use or possess the Equipment; (ii) you are a lessor of the Equipment and your first lessee no longer uses or possesses it; or (iii) upon the expiration or termination of this Agreement, unless you have exercised

your option to purchase the equipment. Neither Xerox nor its licensors warrant that Software will be free from errors or that its operation will be uninterrupted. The foregoing terms do not apply to Diagnostic Software or to software/documentation accompanied by a clickwrap or shrinkwrap license agreement or otherwise made subject to a separate license agreement.

2) SOFTWARE SUPPORT. Xerox (or a designated servicer) will provide the software support set forth below ("Software Support"). For Base Software, Software Support will be provided during the initial Term and any renewal period but in no event longer than 5 years after Xerox stops taking customer orders for the subject model of Equipment. For Application Software, Software Support will be provided as long as you are current in the payment of all applicable software license and support fees. Xerox will maintain a web-based or toll-free hotline during Xerox's standard working hours to report Software problems and answer Software-related questions. Xerox, either directly or with its vendors, will make reasonable efforts to: (a) assure that Software performs in material conformity with its user documentation; (b) provide available workarounds or patches to resolve Software performance problems; and (c) resolve coding errors for (i) the current Release and (ii) the previous Release for a period of 6 months after the current Release is made available to you. Xerox will not be required to provide Software Support if you have modified the Software. New releases of Software that primarily incorporate compliance updates and coding error fixes are designated as "Maintenance Releases" or "Úpdates". Maintenance Releases or Updates that Xerox may make available will be provided at no charge and must be implemented within six months. New releases of Software that include new content or functionality ("Feature Releases") will be subject to additional license fees at Xerox's then-current pricing. Maintenance Releases, Updates and Feature Releases are collectively referred to as "Releases". Each Release will be considered Software governed by the Software License and Software Support provisions of this Agreement (unless otherwise noted). Implementation of a Release may require you to procure, at your expense, additional hardware and/or software from Xerox or another entity. Upon installation of a Release, you will return or destroy all prior Releases.

Intellectual Property Indemnity: Xerox will defend, and pay any settlement agreed to by Xerox or any final judgment for, any claim that a Xerox-brand Product infringes a third party's U.S. intellectual property rights. You will promptly notify Xerox of any alleged infringement and permit Xerox to direct the defense. Xerox is not responsible for any non-Xerox litigation expenses or settlements unless it pre-approves them in writing. To avoid infringement, Xerox may modify or substitute an equivalent Xerox-brand Product, refund the price paid for the Xerox-brand Product (less the reasonable rental value for the period it was available to you), or obtain any necessary licenses. Xerox is not liable for any infringement based upon a Xerox-brand Product being modified to your specifications or being used or sold with products not provided by Xerox.

3) DIAGNOSTIC SOFTWARE. Software used to maintain the Equipment and/or diagnose its failures or substandard performance (collectively "Diagnostic Software") is embedded in, resides on, or may be loaded onto the Equipment. The Diagnostic Software and method of entry or access to it constitute valuable trade secrets of Xerox. Title to the Diagnostic Software shall at all times remain solely with Xerox and/or Xerox's licensors. You agree that (a) your acquisition of the Equipment does not grant you a license or right to use the Diagnostic Software in any manner, and (b) that unless separately licensed by Xerox to do so, you will not use, reproduce, distribute, or disclose the Diagnostic Software for any purpose (or allow third parties to do so). You agree at all times (including subsequent to the expiration of this

- Agreement) to allow Xerox to access, monitor, and otherwise take steps to prevent unauthorized use or reproduction of the Diagnostic Software.
- 4) REMOTE SERVICES. Certain models of Equipment are supported and serviced using data that is automatically collected by Xerox or transmitted to or from Xerox by the Equipment connected to Customer's network (" Remote Data") via electronic transmission to a secure off-site location ("Remote Data Access"). Remote Data Access also enables Xerox to transmit to Customer Releases for Software and to remotely diagnose and modify Equipment to repair and correct malfunctions. Examples of Remote Data include product registration, meter read, supply level, Equipment configuration and settings, software version, and problem/fault code data. Remote Data may be used by Xerox for billing, report generation, supplies replenishment, support services, recommending additional products and services, and product improvement/development purposes. Remote Data will be transmitted to and from Customer in a secure manner specified by Xerox. Remote Data Access will not allow Xerox to read, view or download the content of any Customer documents or other information residing on or passing through the Equipment or Customer's information management systems. Customer grants the right to Xerox, without charge, to conduct Remote Data Access for the purposes described above. Upon Xerox s request, Customer will provide contact information for Equipment such as name and address of Customer contact and IP and physical addresses/locations of Equipment. Customer will enable Remote Data Access via a method prescribed by Xerox, and Customer will provide reasonable assistance to allow Xerox to provide Remote Data Access. Unless Xerox deems Equipment incapable of Remote Data Access, Customer will ensure that Remote Data Access is maintained at all times Maintenance Services are being performed.

LEASE TERMS: The following additional terms apply only to lease transactions:

- 1) NON-CANCELABLE LEASE. SUBJECT TO STATE LAW, LEASE ORDERS CANNOT BE CANCELED OR TERMINATED EXCEPT FOR FISCAL YEAR FUNDS NON-APPROPRIATION OR AN UNCURED XEROX PERFORMANCE FAILURE AS EXPRESSLY PROVIDED HEREIN, AND YOUR OBLIGATION TO MAKE ALL PAYMENTS DUE OR TO BECOME DUE SHALL BE ABSOLUTE AND UNCONDITIONAL AND SHALL NOT BE SUBJECT TO ANY DELAY, REDUCTION, SET-OFF, DEFENSE, COUNTERCLAIM OR RECOUPMENT FOR ANY REASON WHATSOEVER.
- 2) LEASE COMMENCEMENT, & CREDIT HISTORY. Xerox reserves the right to review and approve Customer's credit prior to acceptance of an Order, and Customer authorizes Xerox or its agent to obtain credit reports from commercial credit reporting agencies.
- 3) DEFAULT & REMEDIES; LATE CHARGES & COLLECTION COSTS. You will be in default under this Agreement or an Order if (1) Xerox does not receive any payment within fifteen (15) days after the date it is due or (2) if you breach any other obligation hereunder. If you default, Xerox, in addition to its other remedies (including the cessation of Basic Services), may require immediate payment, as liquidated damages for loss of bargain and not as a penalty, of: (a) all amounts then due, plus interest on all amounts due from the due date until paid at the rate of one percent (1%) per month (not to exceed the maximum amount permitted by law); (b) the Lease Minimum Payments (less the Maintenance Services and Consumable Supplies components thereof, as reflected on Xerox's books and records) remaining in the initial Term of an Order, discounted at 4% per annum; and (c) all applicable

Taxes.. Customer will notify Xerox and make the Equipment available for removal by Xerox in the same condition as when delivered (reasonable wear and tear excepted) within 30 days after notice of default.

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed and intend to be legally bound thereby.

Independent Contractor Approval:

State of Nevada (Lead State) Approval:

CPO, NV State Purchasing Administrator

Administered by the State of Nevada (hereinafter "Lead State")

MASTER AGREEMENT
Xerox Corporation
Nevada RFP 3091
(hereinafter "Contractor")

And

The State of Connecticut (hereinafter "Participating State")

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1. <u>Scope</u>: This addendum covers the Copiers, Printers & Related Devices 14-19 lead by the State of Nevada for use by state agencies and other entities located in the Participating **State/Entity** authorized by that state's statutes to utilize **state/entity** contracts with the prior approval of the state's chief procurement official.

The State of Connecticut will utilize the following categories of this award: Group B – Production Copiers

- 2. <u>Participation:</u> Use of specific WSCA-NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use **state/entity** contracts are subject to the prior approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
- 3. Participating State Modifications or Additions to Master Agreement:
 - a) The State of Connecticut will authorize its Client Agencies to procure equipment and/or services using the following options:
 - Purchase
 - Cancelable Rentals cancel with four month penalty on rental payment
 - Supplies / Service
 - Cost-Per Copy

- ORGANIZATION
- b) The State of Connecticut encourages small business procurement whenever possible. The State of Connecticut will request from Contractor a list of authorized dealers who are Connecticut DAS certified small (SBE), minority (MBE) business for Client Agencies to procure from using this Contract. Further information about the Connecticut Supplier Diversity Program can be found at the following link: http://das.ct.gov/crl.aspx?page=34
- c) All State of Connecticut Client Agency purchases that are less than \$1,000 shall be made using the State of Connecticut Purchasing Card (MasterCard). Exceptions to this policy would be for purchases that must be approved using the Core 10 process, Contractors who do not accept credit cards and purchases to restock inventories carried in the Core-CT inventory module. Contractor shall be equipped to receive purchase orders against this

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Contract using the MasterCard. The Contractor shall be responsible for the credit card user-handling fee associated with credit card purchases. The Contractor shall charge the State's MasterCard only upon delivery of goods or rendering Services. The Contractor shall capture and provide their merchant bank, Level 3 reporting at the line item level for all orders placed using the MasterCard. Questions regarding the MasterCard Program should be directed to Ms. Kerry DiMatteo, Procurement Card Program Administrator at 860 713-5072 or Kerry.dimatteo@ct.gov.

- d) Payment Terms and Billing: Payments shall be made only after the Client Agency receives the Goods or Services and after it receives a properly completed invoice. Payment for all accepted Goods or Services shall be due within forty five (45) days after receipt of the Goods or Services, or thirty (30) days if the Contractor is a certified small Contractor or minority business enterprise as defined in Conn. Gen. Stat. §4a-60g. Contractor shall submit an invoice to the Client Agency for the Performance. The invoice shall include detailed information for Goods or Services, delivered and performed, as applicable. Any late payment charges shall be calculated in accordance with the Connecticut General Statutes.
- e) Contractor shall adhere to established security and/or property entrance policies and procedures established for each requesting State of Connecticut Client Agency. It is the responsibility of each Contractor to understand and adhere to those policies and procedures prior to any attempt to enter the premises.
- f) Per State of Connecticut General Statute number 4a-67c: equipment and appliances offered under this Contract shall meet or exceed the federal energy conservation standards set forth in the Energy Policy and Conversation Act, 42 USC 6295, any federal regulations adopted thereunder, and shall meet or exceed the federal Energy Star standards established by the United States Environmental Protection Agency and the U.S. Department of Energy.
- g) Equipment Relocation: Contractor shall relocate Equipment within the same building as requested by the Client Agency at no additional cost to the Client Agency. All other relocations will be at Contractor's then current rates.
- h) Usage/Spend Reports: Contractor must submit reports on a quarterly basis to the State of Connecticut contact person listed above. Reports must include:

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- Client Agency/Organization
- Site Street Address
- Site City
- Location (Client Agency Unit /Department)
- Client Contact (name and telephone number and e-mail if available)
- Install Date (of the Equipment)
- Rental Term. 36 or 48 months
- Upgrade (Equipment replacement) Date
- Brand/Model
- Equipment Serial Number
- Equipment ID
- (Billing) Reconciliation (period)
- Equipment Category (e.g. 13-22 page per minute (ppm) black and white (b/w)).
- B/W Monthly Average
- Color Monthly Average
- 4. Leases: Leasing of any equipment is not allowed under this Participating Addendum.
- 5. <u>Primary Contacts</u>: The primary contact individuals for this participating addendum are as follows (or their named successors):

Xerox National Contract Manager for Master and Participating Addendums

Name	Annie Van Gilder, WSCA National Contract Manager for
	Xerox Corporation
Address	6120 E. Roland Street Mesa, AZ 85215
Telephone	480-588-8313
E-mail	annie.vangilder@xerox.com

Xerox Local Contract Support

Name	
Address	
Telephone	
E-mail	

Administered by the State of Nevada (hereinafter "Lead State")

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Participating Entity

Name	Janet DelGreco Olson
Address	165 Capitol Avenue, 5th Floor So., Hartford CT 06106
Telephone	860 713-5079
Fax	860 622-2961
E-mail	janet.delgreco@ct.gov

6. Subcontractors:

All [contractor] dealers and resellers authorized in the State of Connecticut, as shown on the dedicated **Xerox Corporation** (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO Master Price Agreement. The **Xerox Corporation** dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.

7. Purchase Order Instructions:

<u>All orders</u> should contain the following (1) Mandatory Language "PO is subject to WSCA-NASPO Contract # 3091 (2) Your Name, Address, Contact, & Phone-Number (3) <u>Purchase order amount</u>. Please channel your PO through one of our authorized resellers so they can arrange for proper ordering and installation of your unit.

8. Price Agreement Number:

All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: **14PSX0125** and the Lead State price agreement number: 3091.

9. Individual Customer:

Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Except to the extent modified by a Participating Addendum, each agency and political subdivision will be responsible to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

Administered by the State of Nevada (hereinafter "Lead State")

MASTER AGREEMENT
Xerox Corporation
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(hereinafter "Contractor")

And

The State of Connecticut (hereinafter "Participating State")

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This Participating Addendum and the Master Agreement number 3091 (administered by the State of Nevada) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Master Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Master Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Master Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

10. The parties agree that the following provisions (Participating Addendum) shall apply to any action, purchase or purchase order issued by the State of Connecticut or any of its participating entities.

Definitions: The following definitions apply to this Participating Addendum

- a) Claims: All actions, suits, claims, demands, investigations and proceedings of any kind, open, pending or threatened, whether mature, unmatured, contingent, known or unknown, at law or in equity, in any forum.
- b) Confidential Information: Any name, number or other information that may be used, alone or in conjunction with any other information, to identify a specific individual including, but not limited to, such individual's name, date of birth, mother's maiden name, motor vehicle operator's license number, Social Security number, employee identification number, employer or taxpayer identification number, alien registration number, government passport number, health insurance identification number, demand deposit account number, savings account number, credit card number, debit card number or unique biometric data such as fingerprint, voice print, retina or iris image, or other unique physical representation. Without limiting the foregoing, Confidential Information shall also include any information that the Department classifies as "confidential" or "restricted." Confidential Information shall not include information that may be lawfully obtained from publicly available sources or from federal, state, or local government records which are lawfully made available to the general public.

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- c) Confidential Information Breach: This shall mean, generally, an instance where an unauthorized person or entity accesses Confidential Information in any manner, including but not limited to the following occurrences: (1) any Confidential Information that is not encrypted or protected is misplaced, lost, stolen or in any way compromised; (2) one or more third parties have had access to or taken control or possession of any Confidential Information that is not encrypted or protected without prior written authorization from the State; (3) the unauthorized acquisition of encrypted or protected Confidential Information together with the confidential process or key that is capable of compromising the integrity of the Confidential Information; or (4) if there is a substantial risk of identity theft or fraud to the client, the Contractor, the Department or State.
- d) Contract: Copiers, Printers and Related Devices, Contract Award Number 14-19 and this Participating Addendum
- e) Contractor: A person or entity who executes the Contract.
- f) Contractor Parties: A Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom the Contractor is in privity of oral or written contract and the Contractor intends for such other person or entity to Perform under the Contract in any capacity.

Whistleblowing. This Contract may be subject to the provisions of Section 4-61dd of the Connecticut General Statutes. In accordance with this statute, if an officer, employee or appointing authority of the Contractor takes or threatens to take any personnel action against any employee of the Contractor in retaliation for such employee's disclosure of information to any employee of the contracting state or quasi-public agency or the Auditors of Public Accounts or the Attorney General under the provisions of subsection (a) of such statute, the Contractor shall be liable for a civil penalty of not more than five thousand dollars for each offense, up to a maximum of twenty per cent of the value of this Contract. Each violation shall be a separate and distinct offense and in the case of a continuing violation, each calendar day's continuance of the violation shall be deemed to be a separate and distinct offense. The State may request that the Attorney General bring a civil action in the Superior Court for the Judicial District of Hartford to seek

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imposition and recovery of such civil penalty. In accordance with subsection (f) of such statute, each large state contractor, as defined in the statute, shall post a notice of the provisions of the statute relating to large state contractors in a conspicuous place which is readily available for viewing by the employees of the Contractor.

Forum and Choice of Law. The parties deem the Contract to have been made in the City of Hartford, State of Connecticut. Both parties agree that it is fair and reasonable for the validity and construction of the Contract to be, and it shall be, governed by the laws and court decisions of the State of Connecticut, without giving effect to its principles of conflicts of laws. To the extent that any immunities provided by Federal law or the laws of the State of Connecticut do not bar an action against the State, and to the extent that these courts are courts of competent jurisdiction, for the purpose of venue, the complaint shall be made returnable to the Judicial District of Hartford only or shall be brought in the United States District Court for the District of Connecticut only, and shall not be transferred to any other court, provided, however, that nothing here constitutes a waiver or compromise of the sovereign immunity of the State of Connecticut. The Contractor waives any objection which it may now have or will have to the laying of venue of any Claims in any forum and further irrevocably submits to such jurisdiction in any suit, action or proceeding.

Sovereign Immunity. The parties acknowledge and agree that nothing in the solicitation or the Contract shall be construed as a modification, compromise or waiver by the State of any rights or defenses of any immunities provided by Federal law or the laws of the State of Connecticut to the State or any of its officers and employees, which they may have had, now have or will have with respect to all matters arising out of the Contract. To the extent that this section conflicts with any other section, this section shall govern.

Summary of State Ethics Laws. Pursuant to the requirements of section 1-101qq of the Connecticut General Statutes, the summary of State ethics laws developed by the State Ethics Commission pursuant to section 1-81b of the Connecticut General Statutes is incorporated by reference into and made a part of the Contract as if the summary had been fully set forth in the Contract.

<u>Campaign Contribution Restriction.</u> For all State contracts, defined in Conn. Gen. Stat. §9-612(g)(1) as having a value in a calendar year of \$50,000 or more, or a combination or series of such agreements or contracts having a value of \$100,000 or more, the authorized signatory to this Contract expressly acknowledges receipt of the State Elections Enforcement Commission's notice advising state contractors of state campaign contribution and solicitation prohibitions, and will inform its principals of the contents of the notice, as set forth in "Notice to Executive Branch State

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Contractors and Prospective State Contractors of Campaign Contribution and Solicitation Limitations," attached to this Participating Addendum.

Executive Orders. This Contract is subject to the provisions of Executive Order No. Three of Governor Thomas J. Meskill, promulgated June 16, 1971, concerning labor employment practices, Executive Order No. Seventeen of Governor Thomas J. Meskill, promulgated February 15, 1973, concerning the listing of employment openings and Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999, concerning violence in the workplace, all of which are incorporated into and are made a part of the Contract as if they had been fully set forth in it. The Contract may also be subject to the applicable parts of Executive Order No. 14 of Governor M. Jodi Rell, promulgated April 17, 2006, concerning procurement of cleaning products and services, in accordance with its respective terms and conditions. If Executive Order 14 is applicable, it is deemed to be incorporated into and made a part of the Contract as if it had been fully set forth in it. At the Contractor's request, the Department shall provide a copy of these orders to the Contractor.

Nondiscrimination.

- (a) For purposes of this Section, the following terms are defined as follows:
 - i. "Commission" means the Commission on Human Rights and Opportunities;
 - ii. "Contract" and "contract" include any extension or modification of the Contract or contract;
 - iii. "Contractor" and "contractor" include any successors or assigns of the Contractor or contractor:
 - iv. "Gender identity or expression" means a person's gender-related identity, appearance or behavior, whether or not that gender-related identity, appearance or behavior is different from that traditionally associated with the person's physiology or assigned sex at birth, which gender-related identity can be shown by providing evidence including, but not limited to, medical history, care or treatment of the gender-related identity, consistent and uniform assertion of the gender-related identity or any other evidence that the gender-related identity is sincerely held, part of a person's core identity or not being asserted for an improper purpose;
 - v. "good faith" means that degree of diligence which a reasonable person would exercise in the performance of legal duties and obligations;
 - vi. "good faith efforts" shall include, but not be limited to, those reasonable initial efforts necessary to comply with statutory or regulatory requirements and additional or substituted efforts when it is determined that such initial efforts will not be sufficient to comply with such requirements;

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- vii. "marital status" means being single, married as recognized by the state of Connecticut, widowed, separated or divorced;
- viii. "mental disability" means one or more mental disorders, as defined in the most recent edition of the American Psychiatric Association's "Diagnostic and Statistical Manual of Mental Disorders", or a record of or regarding a person as having one or more such disorders;
- ix. "minority business enterprise" means any small contractor or supplier of materials fifty-one percent or more of the capital stock, if any, or assets of which is owned by a person or persons: (1) who are active in the daily affairs of the enterprise, (2) who have the power to direct the management and policies of the enterprise, and (3) who are members of a minority, as such term is defined in subsection (a) of Connecticut General Statutes § 32-9n; and
- x. "public works contract" means any agreement between any individual, firm or corporation and the State or any political subdivision of the State other than a municipality for construction, rehabilitation, conversion, extension, demolition or repair of a public building, highway or other changes or improvements in real property, or which is financed in whole or in part by the State, including, but not limited to, matching expenditures, grants, loans, insurance or guarantees.

For purposes of this Section, the terms "Contract" and "contract" do not include a contract where each contractor is (1) a political subdivision of the state, including, but not limited to, a municipality, (2) a quasi-public agency, as defined in Conn. Gen. Stat. Section 1-120, (3) any other state, including but not limited to any federally recognized Indian tribal governments, as defined in Conn. Gen. Stat. Section 1-267, (4) the federal government, (5) a foreign government, or (6) an agency of a subdivision, agency, state or government described in the immediately preceding enumerated items (1), (2), (3), (4) or (5).

(b) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by such Contractor that such disability prevents performance of the work involved, in any manner prohibited by the laws of the United States or of the State of Connecticut; and the Contractor further agrees to take affirmative action to insure that applicants with job-related qualifications are employed and that employees are treated when employed without regard

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to their race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by the Contractor that such disability prevents performance of the work involved; (2) the Contractor agrees, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, to state that it is an "affirmative action-equal opportunity employer" in accordance with regulations adopted by the Commission; (3) the Contractor agrees to comply with each provision of this Section and Connecticut General Statutes §§ 46a-68e and 46a-68f and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes §§ 46a-56, 46a-68e and 46a-68f; and (4) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor as relate to the provisions of this Section and Connecticut General Statutes § 46a-56. If the contract is a public works contract, the Contractor agrees and warrants that he will make good faith efforts to employ minority business enterprises as subcontractors and suppliers of materials on such public works projects.

- (c) Determination of the Contractor's good faith efforts shall include, but shall not be limited to, the following factors: The Contractor's employment and subcontracting policies, patterns and practices; affirmative advertising, recruitment and training; technical assistance activities and such other reasonable activities or efforts as the Commission may prescribe that are designed to ensure the participation of minority business enterprises in public works projects.
- (d) The Contractor shall develop and maintain adequate documentation, in a manner prescribed by the Commission, of its good faith efforts.
- (e) The Contractor shall include the provisions of subsection (b) of this Section in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer

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unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes §46a-56; provided if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.

- (f) The Contractor agrees to comply with the regulations referred to in this Section as they exist on the date of this Contract and as they may be adopted or amended from time to time during the term of this Contract and any amendments thereto.
- (g) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of sexual orientation, in any manner prohibited by the laws of the United States or the State of Connecticut, and that employees are treated when employed without regard to their sexual orientation; (; (2) the Contractor agrees to comply with each provision of this section and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes § 46a-56; and (3) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor which relate to the provisions of this Section and Connecticut General Statutes § 46a-56.
- (h) The Contractor shall include the provisions of the foregoing paragraph in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in

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accordance with Connecticut General Statutes § 46a-56; provided, if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.

Indemnification.

- (a) The Contractor shall indemnify, defend and hold harmless the State and its officers, representatives, agents, servants, employees, successors and assigns from and against any and all (1) Claims arising, directly or indirectly, in connection with the Contract, including the acts of commission or omission (collectively, the "Acts") of the Contractor or Contractor Parties; and (2) liabilities, damages, losses, costs and expenses, including but not limited to, attorneys' and other professionals' fees, arising, directly or indirectly, in connection with Claims, Acts or the Contract. The Contractor shall use counsel reasonably acceptable to the State in carrying out its obligations under this section. The Contractor's obligations under this section to indemnify, defend and hold harmless against Claims includes Claims concerning confidentiality of any part of or all of the Contractor's bid, proposal or any Records, any intellectual property rights, other proprietary rights of any person or entity, copyrighted or uncopyrighted compositions, secret processes, patented or unpatented inventions, articles or appliances furnished or used in the performance.
- (b) The Contractor shall not be responsible for indemnifying or holding the State harmless from any liability arising due to the negligence of the State or any other person or entity acting under the direct control or supervision of the State.
- (c) The Contractor shall reimburse the State for any and all damages to the real or personal property of the State caused by the Acts of the Contractor or any Contractor Parties. The State shall give the Contractor reasonable notice of any such Claims.
- (d) The Contractor's duties under this section shall remain fully in effect and binding in accordance with the terms and conditions of the Contract, without being lessened or compromised in any way, even where the Contractor is alleged or is found to have merely contributed in part to the Acts giving rise to the Claims and/or where the State is alleged or is found to have contributed to the Acts giving rise to the Claims.
- (e) The Contractor shall carry and maintain at all times during the term of the Contract, and during the time that any provisions survive the term of the Contract, sufficient general liability

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insurance to satisfy its obligations under this Contract. The Contractor shall name the State as an additional insured on the policy and shall provide a copy of the policy to the Agency prior to the effective date of the Contract. The Contractor shall not begin performance until the delivery of the policy to the Agency. The Agency shall be entitled to recover under the insurance policy even if a body of competent jurisdiction determines that the Agency or the State is contributorily negligent.

- (f) The rights provided in this section for the benefit of the State shall encompass the recovery of attorneys' and other professionals' fees expended in pursuing a Claim against a third party.
- (g) This section shall survive the Termination of the Contract and shall not be limited by reason of any insurance coverage.

Tangible Personal Property.

- (a) The Contractor on its behalf and on behalf of its Affiliates, as defined below, shall comply with the provisions of Conn. Gen. Stat. §12-411b, as follows:
 - (1) For the term of the Contract, the Contractor and its Affiliates shall collect and remit to the State of Connecticut, Department of Revenue Services, any Connecticut use tax due under the provisions of Chapter 219 of the Connecticut General Statutes for items of tangible personal property sold by the Contractor or by any of its Affiliates in the same manner as if the Contractor and such Affiliates were engaged in the business of selling tangible personal property for use in Connecticut and had sufficient nexus under the provisions of Chapter 219 to be required to collect Connecticut use tax;
 - (2) A customer's payment of a use tax to the Contractor or its Affiliates relieves the customer of liability for the use tax;
 - (3) The Contractor and its Affiliates shall remit all use taxes they collect from customers on or before the due date specified in the Contract, which may not be later than the last day of the month next succeeding the end of a calendar quarter or other tax collection period during which the tax was collected;
 - (4) The Contractor and its Affiliates are not liable for use tax billed by them but not paid to them by a customer; and

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- (5) Any Contractor or Affiliate who fails to remit use taxes collected on behalf of its customers by the due date specified in the Contract shall be subject to the interest and penalties provided for persons required to collect sales tax under chapter 219 of the general statutes.
- (b) For purposes of this section of the Contract, the word "Affiliate" means any person, as defined in section 12-1 of the general statutes that controls is controlled by, or is under common control with another person. A person controls another person if the person owns, directly or indirectly, more than ten per cent of the voting securities of the other person. The word "voting security" means a security that confers upon the holder the right to vote for the election of members of the board of directors or similar governing body of the business, or that is convertible into, or entitles the holder to receive, upon its exercise, a security that confers such a right to vote. "Voting security" includes a general partnership interest.
- (c) The Contractor represents and warrants that each of its Affiliates has vested in the Contractor plenary authority to so bind the Affiliates in any agreement with the State of Connecticut. The Contractor on its own behalf and on behalf of its Affiliates shall also provide, no later than 30 days after receiving a request by the State's contracting authority, such information as the State may require to ensure, in the State's sole determination, compliance with the provisions of Chapter 219 of the Connecticut General Statutes, including, but not limited to, §12-411b.

Audit and Inspection of Plants, Places of Business and Records.

- (a) The State and its agents, including, but not limited to, the Connecticut Auditors of Public Accounts, Attorney General and State's Attorney and their respective agents, may, at reasonable hours, inspect and examine all of the parts of the Contractor's and Contractor Parties' plants and places of business which, in any way, are related to, or involved in, the performance of this Contract.
- (b) The Contractor shall maintain, and shall require each of the Contractor Parties to maintain, accurate and complete Records. The Contractor shall make all of its and the Contractor Parties' Records available at all reasonable hours for audit and inspection by the State and its agents.
- (c) The State shall make all requests for any audit or inspection in writing and shall provide the Contractor with at least twenty-four (24) hours' notice prior to the requested audit and inspection date. If the State suspects fraud or other abuse, or in the event of an emergency, the State is not obligated to provide any prior notice.
- (d) All audits and inspections shall be at the State's expense.

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- (e) The Contractor shall keep and preserve or cause to be kept and preserved all of its and Contractor Parties' Records until three (3) years after the latter of (i) final payment under this Agreement, or (ii) the expiration or earlier termination of this Agreement, as the same may be modified for any reason. The State may request an audit or inspection at any time during this period. If any Claim or audit is started before the expiration of this period, the Contractor shall retain or cause to be retained all Records until all Claims or audit findings have been resolved.
- (f) The Contractor shall cooperate fully with the State and its agents in connection with an audit or inspection. Following any audit or inspection, the State may conduct and the Contractor shall cooperate with an exit conference.
- (g) The Contractor shall incorporate this entire Section verbatim into any contract or other agreement that it enters into with any Contractor Party.

Protection of Confidential Information.

- (a) Contractor and Contractor Parties, at their own expense, have a duty to and shall protect from a Confidential Information Breach any and all Confidential Information which they come to possess or control, wherever and however stored or maintained, in a commercially reasonable manner in accordance with current industry standards.
- (b) Each Contractor or Contractor Party shall develop, implement and maintain a comprehensive data - security program for the protection of Confidential Information. The safeguards contained in such program shall be consistent with and comply with the safeguards for protection of Confidential Information, and information of a similar character, as set forth in all applicable federal and state law and written policy of the Department or State concerning the confidentiality of Confidential Information. Such data-security program shall include, but not be limited to, the following:
 - (1) A security policy for employees related to the storage, access and transportation of data containing Confidential Information;
 - (2) Reasonable restrictions on access to records containing Confidential Information, including access to any locked storage where such records are kept;

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- (3) A process for reviewing policies and security measures at least annually;
- (4) Creating secure access controls to Confidential Information, including but not limited to passwords; and
- (5) Encrypting of Confidential Information that is stored on laptops, portable devices or being transmitted electronically.
- The Contractor and Contractor Parties shall notify the Department and the Connecticut Office of the Attorney General as soon as practical, but no later than twenty-four (24) hours, after they become aware of or suspect that any Confidential Information which Contractor or Contractor Parties have come to possess or control has been subject to a Confidential Information Breach. If a Confidential Information Breach has occurred, the Contractor shall, within three (3) business days after the notification, present a credit monitoring and protection plan to the Commissioner of Administrative Services, the Department and the Connecticut Office of the Attorney General, for review and approval. Such credit monitoring or protection plan shall be made available by the Contractor at its own cost and expense to all individuals affected by the Confidential Information Breach. Such credit monitoring or protection plan shall include, but is not limited to reimbursement for the cost of placing and lifting one (1) security freeze per credit file pursuant to Connecticut General Statutes § 36a-701a. Such credit monitoring or protection plans shall be approved by the State in accordance with this Section and shall cover a length of time commensurate with the circumstances of the Confidential Information Breach. The Contractors' costs and expenses for the credit monitoring and protection plan shall not be recoverable from the Department, any State of Connecticut entity or any affected individuals.
- (d) The Contractor shall incorporate the requirements of this Section in all subcontracts requiring each Contractor Party to safeguard Confidential Information in the same manner as provided for in this Section.
- (e) Nothing in this Section shall supersede in any manner Contractor's or Contractor Party's obligations pursuant to HIPAA or the provisions of this Contract concerning the obligations of the Contractor as a Business Associate of the Department.

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Financial Audit for State Grants.

For purposes of this paragraph, the word "Contractor" shall be deemed to mean "nonstate entity," as that term is defined in Section 4-230 of the Connecticut General Statutes. The contractor shall provide for an annual financial audit acceptable to the Department for any expenditure of state-awarded funds made by the contractor. Such audit shall include management letters and audit recommendations. The State Auditors of Public Accounts shall have access to all records and accounts for the fiscal year(s) in which the award was made. The contractor will comply with federal and state single audit standards as applicable.

Lead State Terms that shall not apply to Connecticut.

The parties hereby agree that any provision in the Standard Terms and Conditions of the National Association of State Procurement Officials, the Nevada's Negotiated Terms and Conditions or the Master Agreement between NASPO and Xerox Corporation and any of its Exhibits, shall not apply to Connecticut or any of the participating entities from Connecticut if the provision violates sovereign immunity or conflicts with this Participating Addendum. Further the parties agree that in any instance where a provision requires the State to indemnify the Contractor or that the parties are bound by binding arbitration that constitutes a violation of sovereign immunity, and therefore is not applicable.

Data Storage Devices.

Neither the Contractor or Contractor parties shall remove from a Client Agency facility for any time or any reason any hard drives or other data storage devices that are installed in or are in any other way considered to be a part of the Equipment, such as any "plug in" devices (collectively, "Data Storage Devices"). The Contractor shall not remove from a client Agency facility for any time or reason the Equipment without first transferring to the Client Agency, and the Client Agency shall accept, all ownership, title, rights and interest of, to and in the Data Storage Devices. The Contractor shall remove the Data Storage Devices from the Equipment, but only in the presence of a duly authorized agent of the Client Agency and only in accordance with the terms of a written request which the Client Agency shall have previously delivered to the Contractor. Upon removal, the Contractor shall immediately transfer possession of the Data Storage Devices to the duly authorized agent of the Client Agency. The Contractor's failure to transfer immediately possession of the removed Data Storage Devices to a duly authorized agent of the Client Agency shall constitute, without more, a de facto breach of this Contract. Consequently, the Contractor shall indemnify and hold harmless the Client Agency and the State, as appropriate, for any and all damages, costs and expenses associated directly or indirectly with such failure.

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The damages, costs and expenses shall include, but not be limited to, those resulting from any corresponding contracting for credit or identity protection services, or both, and from any Subsequent non-State use of any data stored in the Data Storage Devices. Contractor parties will Perform for any purposes under this Section, the Contractor represents and warrants that it shall cause each of the Contractor parties to Perform and that each has vested in the Contractor plenary authority to cause the Contractor parties to Perform. For purposes of this Section, "Perform" shall include, but not be limited to, the obligations relating to the transfer of title, removal and transfer of possession of the Data Storage Devices and indemnifying and holding harmless the Client Agency and the State. The Contractor on its own behalf and on behalf of the Contractor parties shall also provide, no later than thirty (30) days after receiving a request by the Client Agency, such information as the Client Agency may identify to ensure, in the Client Agency's sole determination, compliance with the provisions of this paragraph." For the purpose of this Section, Contractor parties shall mean a Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom the Contractor is in privity of oral or written contract and the Contractor intends for such other person or entity to Perform under the contract in any capacity.

HARD DRIVE REMOVAL PROCEDURE

Digital copiers which have a hard drive shall not be removed from a state facility before the Contractor uninstalls the hard drive from the digital copier and transfers it to your agency at a cost.

Overview of Data Storage Device (hard drive) Removal Procedure

- 1. State Agency provides the Contractor with a written request to remove the digital copier.
 - State Agency schedules a date and time for removal of the copier with the Contractor. If you need to reschedule a removal time, you must provide a minimum of twenty four (24) hour notice to the Contractor. The Contractor may charge a rescheduling fee if twenty four (24) hour notice is not provided.
- 2. State Agency identifies the person(s) ("Duly Authorized Agents") from the agency who will secure the hard drive(s) when removed from the digital copier and maintain the required documentation. It is important to have more than one person identified as a Duly Authorized Agent so pickup cancellations and rescheduling are avoided.

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3. State Agency shall have the Data Storage Device Transfer Receipt (attached) completed with as much information as available.

The Contractor will assist with serial numbers, and other identification information. It is required that <u>all</u> hard drives be recorded on the Data Storage Device Transfer Receipt and <u>all</u> information is recorded. The Data Storage Device Transfer Receipt must be signed by both the Contractor and the Duly Authorized Agent. A copy of the signed Data Storage Device Transfer Receipt is to be provided to the Contractor.

4. State Agency shall secure the hard drive and the corresponding Data Storage Device Transfer Receipt. The Duly Authorized agent shall maintain all Data Storage Device Transfer Receipts and secure all Data Storage Devices in accordance with The State of Connecticut, Bureau of Enterprise Systems and Technology (BEST) current procedures regarding the storage and destruction of Data Storage Devices".

Encryption of Data Storage Devices

In addition to the removal of the hard drives, the Contract specifies that all digital copiers with hard drives will have encryption software installed at the Advanced Encryption Standard 256 ("AES256").



Administered by the State of Nevada (hereinafter "Lead State")

MASTER AGREEMENT
Xerox Corporation
Nevada RFP 3091
(hereinafter "Contractor")

And

The State of Connecticut (hereinafter "Participating State")

Page 20 of 21

DATA STORAGE DEVICE TRANSFER RECEIPT

Agency:			
Authorized Agen	t:		
Agency Address:			
State Location: (Equipment Location including Bu	ilding Numbers, Floor Location, et	tc.)
Equipment ID#:	Equipment Model #:	Equipment Serial #:	Data Storage Device Serial #:
			DV/AS GLAY
Data Storage Dev	vice(s) Removal Date:	ERATIVE PURC	CHASING
		OPCANIZATIO	NI LINE
Comments:			
Equipment ident to the Equipment		the procession of the Client	bove has been removed from the Agency Authorized Agent prior
Authorize	d Agent Signature		Contractors Signature
Prin	t Name		Print Name

Administered by the State of Nevada (hereinafter "Lead State")

MASTER AGREEMENT
Xerox Corporation
Nevada RFP 3091
(hereinafter "Contractor")

And

The State of Connecticut (hereinafter "Participating State")

Page 21 of 21

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State:	Contractor:			
The State of Connecticut	Xerox Corporation			
Ву:	By:			
Name:	Name:			
Carol S. Wilson	David Farrell			
Title:	Title:			
Director of Procurement	Financial Director			
Date: 9/8/15	Date: 8/6/15			

[Additional signatures as required by Participating State]

If you have questions about this Participating Addendum or the participation process, please contact:

WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION

Name	Paul Stembler, Cooperative Development Coordinator
Telephone	651-206-3858
E-mail	paul.stembler@wsca-naspo.org

[Fully executed PDF copy of this document should be emailed to <u>PA@wsca-naspo.org</u> to support documentation of participation and posting in appropriate data bases]

Attachment O

XEROX SERVICE LEVEL AGREEMENT ("SLA")

1. Client Agency Level SLA

1.1 Purpose

The purpose of this addendum is to define service levels; penalties for the performance of the service levels; as well as provide the Client Agency with a defined replacement process for equipment performing below expectations.

1.2 Customer Service Level Agreement

Contractor agrees to maintain the following service levels defined below as targets:

Performance Criteria	Target Level			
Average Uptime	96% or Better			
Average On-Site Response Time	4 Hours or Less			
First Time Fix	80% of all service calls or better			

These service levels will be measured on a quarterly basis between Contractor and the State.

1.3 Calculation of Service Level Points

Once per quarter, Contractor will produce reporting to be measured against the SLA and points will be assigned according to the following chart. These points will be added to produce a total Service Level score. This score will be used to determine the subsequent penalty according to the following schedule where the penalty can be up to 4% of the previous quarter's service and supplies billing (expressed as a negative %).

		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
		97.9% -	95.9% -	94.9% -	93.9% or
Average Uptime	98% or Higher	96%	94%	94%	lower
Possible Points	4	3	2	2	0

		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
Average On-Site Response					7.1 or
Time (in Hours)	4 or Less	4.1 - 5	5.1 - 6	6.1 - 7	more
Possible Points	4	3	2	2	0
		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
		79.9% -	69.9% -	59.9% -	Less than
First Time Fix	80% or Higher	70%	60%	50%	50%
Possible Points	4	3	2	2	0

1.4 Penalty Level

		Below	Below	Below	Below
	Target Level	Target 1	Target 2	Target 3	Target 4
Total Score	12 – 10	9 – 7	6 - 4	3 – 1	0
Penalty/Award as a percentage					
of quarterly service and supplies	0%	-2.5%	-3.0%	-3.5%	-4.0%
billings					

Contractor agrees that the penalty shall be awarded to the Client Agency as a credit provided, however, that the credit shall be applied solely against meter/impression charges reflected on subsequent invoices until the credit has been completely applied. If the order associated with the SLA has expired or has been terminated, any remaining credit will be forfeited.

1.5 Equipment Performance

Contractor guarantees each machine specified within any maintenance agreement will perform to either a) the monthly copies between service calls as measured by machine on a quarterly basis by group and segment listed below and/or b) the monthly uptime as measured by machine on a quarterly basis by segment listed below.

Group	Devices	Segments	Quarterly Uptime
В	High Production Copiers	All	95%

If any unit fails to maintain this level of performance between calls and or the monthly uptime, excluding service calls caused by operator error that system will be subject to replacement at the Client Agency's discretion on a like-for-like basis with then current technology. Prior to installing a substitute product, Contractor

will be allowed thirty (30) days to remedy any quality or reliability issues. A designated factory authorized technician must certify each unit's ability to produce acceptable impressions with acceptable copies between calls or uptime. The guarantee will remain in effect for the term of the Contract or up to five (5) years from the date of purchase/rent, provided the equipment has not been subjected to abuse or neglect and has been continuously maintained by Xerox under a Xerox maintenance agreement. This replacement policy will remain in effect for the term of the Contract and is subject to the Client Agency remaining current with supplier's payment requirements.

1.6 Additional Contractor Guarantees

- 1.6.1 **Training** On-going training as requested by the Client Agency to be performed within two (2) weeks of requested date for on-site training and two (2) hours for phone/technical support. A penalty of \$50 per incident that does not meet the turnaround time specified above to be credited on the next service bill.
- 1.6.2 **Loaner Unit/Backup Production** Contractor agrees to provide a loaner or to measure uptime on an individual unit basis, with the following accepted exclusive remedy:
 - i. Contractor agrees the vast majority of on-site equipment repairs will be completed within five (5) business hours. However, in the unlikely event that the repair time exceeds twelve (12) consecutive working hours, Xerox agrees as Client Agency's exclusive remedy, to provide a loaner if available; or
 - ii. At the Client Agency's option, to issue a service credit, equal to 1/30" of the equipment's monthly maintenance component for each day the equipment is inoperable and is not available for Client Agency's use, beginning with the day of the Client Agency's initial service call. Such credit may be applied against future meter charges only. Under no circumstance will any credits reduce the Monthly Minimum Charge. If an order associated with the SLA has expired or has been terminated, any remaining credit will be forfeited.
- 1.6.3 **Invoicing** Contractor shall maintain timely, accurate invoicing, less service run impressions, as defined below. Failure on the Contractor's part to maintain these levels as defined shall result in a \$50.00 per instance credit on the following invoice.

Measurable	Service Level			
Timely Invoicing	Invoices will be submitted no later than the 25 th of the			
	month immediately following the close of a billing period.			
Accurate Invoicing	Invoices do not require any credits for miss-billing			
Service Impressions	Contractor will credit all service run impressions within the			
	same billing cycle			

2. Reporting and Billing

- 2.1 **Timely Reporting** Contractor shall produce reporting for the State within thirty (30) days of the closing of the reporting period. Failure to do so will result in a penalty of \$5.00 per work day beyond the thirty (30) day period.
- 2.2 **Timely Payment of Administrative Fees** Contractor shall produce payment for any State Specific Administrative Fee within thirty (30) days of the closing of the reporting period. Failure to do so will result in a penalty of \$5.00 per work day beyond the thirty (30) day period.
- 2.3 **Accuracy of Reporting** The State may request at any point proof of the reporting accuracy through the data set supporting the reporting. If the State has reason to believe that multiple and systemic reporting errors exist, that cannot be corrected to the State's satisfaction; the State may require an audit by a third party. If errors are found, the Contractor must reimburse the State for the cost of the auditor as well as correcting any administrative fee errors.
- 2.4 **Accuracy of Billing** The State may request at any point proof of the billing accuracy through the data set supporting the billing. If the State has reason to believe that multiple and systemic billing errors exist, that cannot be corrected to the State's satisfaction; the State may require an audit by a third party. If errors are found, the Contractor must reimburse the State for the cost of the auditor as well as correcting any billing errors.
- 2.5 **Penalties** All penalties under this, section two (2) of the Service Level Agreement, shall be payable to the State.

Group B - Copiers Color

Vendor Name: XEROX

Vendor Name: XEROX					
Dricing Itom					
Pricing Item					
	В6	В6	В6	В6	В6
	B&W	B&W	B&W	B&W	B&W
	(91-119)	(91-119)	(91-119)	(91-119)	(91-119)
Make	Xerox	Xerox	Xerox	Xerox	Xerox
	D0ECD/				
Model	D95CP w/	D110CP	DPS100	DPS100MX	D110PTR
	95Kit, Inst,				
Marking Engine	\$46,500	\$56,500	\$98,475	\$128,475	\$52,500
Paper Handling					
ADF	Inc.	Inc.	N/A	N/A	N/A
RADF	N/A	N/A	N/A	N/A	N/A
Scan Station	Inc.	Inc.	N/A	N/A	Inc.
Platen Cover	Inc.	Inc.	N/A	N/A	Inc.
Color Scanner	Inc.	Inc.	N/A	N/A	Inc.
Paper Feeding					
Base Cabinet	Inc.	Inc.	Inc.	Inc.	Inc.
High Capacity Feeder	\$2,700	\$2,700			\$2,700
Paper-Feed Units	Inc.	Inc.	Inc.	Inc.	Inc.
4 Tray Feed Module			\$20,000	\$20,000	\$20,000
Insertion Module			\$20,000	\$20,000	\$20,000
Large Format Feed Module	\$4,000	\$4,000	\$20,000	\$20,000	\$4,000
Feed/Stack with IPDS		•			,
Feed/Stack with LCDS					
Feed/Stack with ER					
Custom Starter Kits					
Feed Module with Scan			\$40,000	\$40,000	
Finishing					
Output Tray/Offset Catch Tray	Inc.	Inc.	Inc.	Inc.	Inc.
Bypass Tray/Bypass Chute	\$350	\$350			\$350
Two Tray Offset	·	•			
Convenience Stapler	\$299	\$299			\$299
Light Production Booklet Finisher	·				
Standard Finisher					
Stapler/Finisher	\$6,550	\$6,550			\$6,550
Basic Finisher Module	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000
Booklet Finisher	\$11,800	\$11,800	\$11,800	\$11,800	\$11,800
C/Z Folder	\$5,700	\$5,700	\$5,700	\$5,700	\$5,700
Post Process Insertion	75/155	40).00	70,100	40/100	40/100
Squarefold Trimmer	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000
Finisher/Interface Module	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000
High Capacity Stacker/Pro Stacker	\$13,000	\$13,000	\$30,000	\$30,000	\$30,000
GBC	\$12,400	\$12,400	400,000	700,000	\$12,400
Tape Bind	\$15,000	\$15,000	\$20,000	\$20,000	\$20,000
Finisher Plus	Ψ 25/000	¥13,000	ψ=0,000	Ψ=0/000	φ=0,000
Finisher Module Direct Connect			\$28,600	\$28,600	
Dual Finisher Module			\$50,000	\$50,000	
Finishing Transport/ByPass Transport			\$20,000	\$20,000	
Two Tray/Three Tray Interposer			7_3,000	+== ,000	
Insertion Module			\$20,000	\$20,000	
Multifunction Finisher Pro			\$15,000	\$15,000	
Multifunction Finisher w/Hole Punch			\$18,000	\$18,000	
Production Stacker	 		\$30,000	\$30,000	
1 TOGGETOTI STUCKET			750,000	730,000	

Pricing Item					
8	В6	В6	В6	В6	В6
	B&W	B&W	B&W	B&W	B&W
	(91-119)	(91-119)	(91-119)	(91-119)	(91-119)
Perfect Binder	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000
Imposition					
Connectivity / Security					
Network Connectivity Kit	Inc.	Inc.	Inc.	Inc.	Inc.
Hard Drive Security Kit	Inc.	Inc.	Inc.	Inc.	Inc.
Network Security Kit	Inc.	Inc.	Inc.	Inc.	Inc.
Power Protection Unit	\$0	\$0	\$0	\$0	\$0
Internal 2nd Hard Drive			\$3,000	\$3,000	
Swappable Hard Drive					
Removable Hard Drive	\$1,995	\$1,995	\$1,500	\$1,500	\$1,500
EFI Print Server					
EX Print Server					
EXP Print Server					
FreeFlow Print Server	\$18,500	\$18,500	\$18,500	\$18,500	\$18,500
DOCUSP Controller					
Productivity Pack			\$10,000	\$10,000	
Accessibility Options					
Accessibility Option (please describe here)					
Software Options			Software Av	vailablity Based	Upon Applicab
Advanced Scanning Software	\$18,000				
Advanced Scanning Interface Software					
Account Software	\$500				
Postscript	\$10,000				
PDF Kit	\$2,850				
IPDS Software License	\$20,000				
LCDS Software License	\$20,000				
OS License	\$60,000				
FreeFlow Design	\$3,495				
FreeFlow Compose	\$10,000				
FreeFlow Express to Print	\$15,000				
FreeFlow Core	\$2,500				
Express To Print	\$1,500				
FreeFlow Process Manager	\$20,000				
FreeFlow MakeReady	\$18,000				
FreeFlow Print Manager	\$1,500				
FreeFlow VIPP Production Publisher	\$2,500				
FreeFlow Output Manager	\$20,000				
FreeFlow Output Manager Imposition License	\$20,000 500				
FreeFlow Output Manager Imposition License XSIS MEDIA LOG	\$20,000 500 \$7,500				
FreeFlow Output Manager Imposition License	\$20,000 500				

Group B - Copiers Color

Group B - Production Copiers Includes B&W and Color/B&W SEGMENTS

SEGIVIENTS								
В6	В6	В6	В7	В7	В7	В7	В7	В7
B&W	Color/B&W	Color/B&W	B&W	B&W	B&W	B&W	B&W	B&W
(91-119)	(91-119)	(91-119)	(120-139)	(120-139)	(120-139)	(120-139)	(120-139)	(120-139)
Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox
MFF-100	V2100 w/V21msi, OCT, FFPS	XC1000i	D125CP w/125Kit,Inst,	DPS120	DPS120MX	D125PRT	D136CP	D136PTR
\$51,790	\$201,700	\$320,000	\$69,500	\$133,475	\$163,475	\$65,500	\$83,537	\$78,000
N/A	Inc.	N/A	Inc.	N/A	N/A	N/A	Inc.	N/A
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A	Inc.	N/A	Inc.	N/A	N/A	Inc.	Inc.	Inc.
N/A	Inc.	N/A	Inc.	N/A	N/A	Inc.	Inc.	Inc.
N/A	Inc.	N/A	Inc.	N/A	N/A	Inc.	Inc.	Inc.
Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
						\$2,700	\$2,700	\$2,700
Inc.	Inc.	400.000	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000			
\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	44.000	44.000	44.000
\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000
\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000			
Inc.	\$300	\$300	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
IIIC.	7300	7500	\$350	mc.	iiic.	\$350	\$350	\$350
		\$9,995	7330			7550	7330	7550
		Ψ3,333	\$299			\$299	\$299	\$299
	\$11,800		Ψ=33			Ψ=33	Ψ=33	Ψ=33
	\$6,550	\$6,550						
\$6,550	\$6,550	\$6,550	\$6,550			\$6,550	\$6,550	\$6,500
\$25,000	+ = / = = =	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000
\$11,800	\$11,800	\$11,800	\$11,800	\$11,800	\$11,800	\$11,800	\$11,800	\$11,800
\$5,700	\$5,700	\$5,700	\$5,700	\$5,700	\$5,700	\$5,700	\$5,700	\$5,700
		. ,		• •				
\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000
\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000
\$30,000	\$13,000	\$13,000	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000
	\$12,400	\$12,400	\$12,400			\$12,400	\$12,400	\$12,400
\$20,000			\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000
	<u> </u>		<u> </u>					
\$28,600				\$28,600	\$28,600			
\$50,000				\$50,000	\$50,000			
\$20,000			-	\$20,000	\$20,000			
\$20,000	\$2,000	\$2,000		\$20,000	\$20,000			
\$15,000				\$15,000	\$15,000			
\$18,000				\$18,000	\$18,000			
\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000			İ

Group B - Copiers Color

Group B - Production Copiers Includes B&W and Color/B&W

						SEGMEN	ITS	
B6 B&W (91-119)	B6 Color/B&W (91-119)	B6 Color/B&W (91-119)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)	B7 B&W (120-139)
\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000
Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000			
	\$4,000	\$3,000						
\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
	\$50,000							
	\$65,000							
	\$55,000							
\$18,500			\$18,500	\$18,500	\$18,500	\$18,500	\$18,500	\$18,500
\$10,000				\$10,000	\$10,000			
		T .						
le Product/s	T							

В7	B8	B8	B8	В9	В9	В9	В9
B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W
(120-139)	(140-159)	(140-159)	(140-159)	(160+)	(160+)	(160+)	(160+)
Xerox	Xerox	Xerox	Xerox	Nuvera 200	Nuvera 200	Nuvera 200	Nuvera 200
MFF-120	DPS144 w/ Feedscan	DS144MX	DPS157	DPS200	DPS200MX	DPS288	DPS288MX
\$63,790	\$230,000	\$231,475	\$218,475	\$250,000	\$292,650	\$352,650	\$382,650
. ,	. ,	. ,	. ,	. ,	. ,	. ,	. ,
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
•	•	•	,	•	,	•	,
Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.	Inc.
\$20,000	\$20,000	\$20,000		\$20,000		20000	20000
\$20,000	\$20,000	\$20,000		\$20,000			
\$20,000	\$20,000	\$20,000		\$20,000			
				\$6,000	\$6,000	\$6,000	\$6,000
				\$6,000	\$6,000	\$6,000	\$6,000
				\$4,000	\$4,000	\$4,000	\$4,000
				\$5,000	\$5,000	\$5,000	\$5,000
\$40,000	\$40,000	\$40,000	\$40,000				
Inc.	Inc.	Inc.	Inc.	\$20,000			
iiic.	inc.	iiic.	inc.	720,000			
				\$25,000	\$25,000	\$25,000	\$25,000
				N/A	1 2/222	1 2/222	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
\$25,000	\$25,000	\$25,000	\$25,000				
\$11,800	\$11,800	\$11,800	\$11,800				
\$5,700	\$5,700	\$5,700	\$5,700				
				\$20,000			
\$15,000	\$15,000	\$15,000	\$15,000	. ,			
\$12,000	\$12,000	\$12,000	\$12,000	\$50,000			
\$30,000	\$30,000	\$30,000	\$30,000	\$30,000			
\$20,000	\$20,000	\$20,000	\$20,000	\$20,000		\$20,000	\$20,000
46	46	4 c	4			\$25,000	\$25,000
\$28,600	\$28,600	\$28,600	\$28,600			\$28,600	\$28,600
\$50,000	\$50,000	\$50,000	\$50,000			\$50,000	\$50,000
\$20,000	\$20,000	\$20,000	\$20,000	\$35,000	\$35,000	\$20,000	\$20,000
				\$22,500	\$22,500		
\$20,000	\$20,000	\$20,000	\$20,000			\$22,000	\$22,000
\$15,000	\$15,000	\$15,000	\$15,000				
\$18,000	\$18,000	\$18,000	\$18,000				
\$30,000	\$30,000	\$30,000	\$30,000			\$30,000	\$30,000

В7	В8	B8	B8	В9	В9	В9	В9
B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W
(120-139)	(140-159)	(140-159)	(140-159)	(160+)	(160+)	(160+)	(160+)
\$40,000	\$40,000	\$40,000	\$40,000				
				\$500			
Inc.	Inc.	Inc.	Inc.	Inc.			
Inc.	Inc.	Inc.	Inc.	\$0			
Inc.	Inc.	Inc.	Inc.	Inc.			
\$0	\$0	\$0	\$0	Inc.			
\$3,000	\$3,000	\$3,000	\$3,000			\$3,000	\$3,000
\$1,500	\$1,500	\$1,500	\$1,500				
\$18,500	\$18,500	\$18,500	\$18,500				
				\$42,000	\$42,000		
\$10,000	\$10,000	\$10,000	\$10,000				
						1	
						1	
						1	
						1	
						L	

DO
B9
B&W (160+)
Nuvera 200
DPS314
\$382,650
N/A
Inc.
Inc.
20000
4
\$6,000
\$6,000
\$4,000
\$5,000
\$25,000
\$25,000

\$20,000
\$20,000
\$25,000 \$28,600
\$28,600
\$50,000
\$20,000
\$22,000

B9 B&W (160+)
5014
B&W
(160+)
(100+)
\$3,000
. ,
+

Discount from MSRP Worksheet

Group B - Copiers Color

Vendor Name: XEROX

7 0110101 110111011												
	Group B - Production Copiers Includes B&W and Color/B&W											
Pricing Item	SEGMENTS											
	В6	В6	В6	В7	В7	В7	В8	В8	В8			
	B&W	B&W	Color/B&W	B&W	B&W	Color/B&W	B&W	B&W	Color/B&W			
	(91-119)	(91-119)	(91-119)	(120-139)	(120-139)	(120-139)	(140-159)	(140-159)	(140-159)			
Make	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox			
Marking Engine - Discount	40.00%	40.00%	27.00%	40.00%	40.00%	5.00%	40.00%	40.00%	5.00%			
Accessories (Paper Handling, Paper Feeding,												
Finishing, Facsimile) Discount	20.00%	20.00%	20.00%	20.00%	20.00%	TBD	20.00%	20.00%	TBD			
Connecivity / Security Discount	15.00%	15.00%	15.00%	15.00%	15.00%	0.00%	15.00%	15.00%	0.00%			
Accessibility Options Discount	20.00%	20.00%	20.00%	20.00%	20.00%	0.00%	20.00%	20.00%	0.00%			
Software Discount	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			

Discount from MSRP Worksheet

В9	В9
B&W	Color/B&W
(160+)	(160+)
Xerox	Xerox
24.00%	5.00%
24.00%	5.00%
24.00%	5.00% 0.00%
20.00%	0.00%

Service and Supplies Pricing Worksheet Group B - Copiers Color

Vendor Name: XEROX																						
										Grou	o B - Pro	duction	Copiers									
		Includes B&W and Color/B&W																				
Pricing Item	SEGMENTS																					
	В6	B6	В6	В6	В6		36		36	В7	В7	В7	В7	B7	В7	B8	B8	B8	В9	B9	В9	В9
	B&W	B&W	B&W	B&W	B&W		/B&W		/B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W	B&W
	(91 - 119)	(91 - 119)	(91 - 119)	(91 - 119)	(91 - 119)		119)		119)	(120-139)	(120-139)	(120-139)	(120-139)	(120-139)	(120-139)	(140-159)	(140-159)	(140-159)	(160+)	(160+)	(160+)	(160+)
Make	Xerox	Xerox	Xerox	Xerox	Xerox	Color Xerox	B&W Xerox	Color Xerox	B&W Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox
Make	D95CP w	жегох	жегох	жегох	ACIOA	ACIOA	жи	жи	жегох	ACIOA	жи	жи	жегох	жегох	жи	жи	АСТОК	легох	жегох	ACIOA	лстох	жегох
	95Kit, Inst,																					
Model	bypass/	DPS100	DPS100MX	D110PRT	MFF-100	V2100	V2100	XC1000i	XC1000i	D125CP	DPS120	DPS120MX	D125PRT	D136CP	MFF-120	DPS144	DPS144MX	DPS157	DPS200	DPS200MX	DPS288	DPS200MX
	D110 w																					
Zero Base Service and Supplies Pricing	Inst/bypass \$0.0065									\$0.0064												
Zero base service and supplies Fricing	30.0003									30.0004												
Option #1 Included Base Number Impressions	0	200,000	200,000	0	0	0	0	0	0	0	200,000	200,000	0	0	0	0	200,000	200,000	500,000	500,000	500,000	500,000
Option #1 Monthly Base Charge	\$50	\$895	\$1,100	\$57	\$162	\$696	\$696	\$1,392	\$1,392	\$50	\$895	\$1,100	\$57	\$145	\$162	\$632	\$1,433	\$1,344	\$3,552	\$3,853	\$3,853	\$3,853
Option #1 Overage Rate	0.0056	0.0053	0.0055	0.0102	0.0068	0.0661	0.0115	0.0564	0.0119	0.0054	0.0053	0.0055	0.0102	0.0068	0.0068	0.0057	0.0055	0.0053	0.0057	0.0057	0.0057	0.0057
						0.0116		0.0216	0.0119										0.0012	0.0012	0.0012	0.0012
Option #2 Included Base Number Impressions																						
Option #2 Monthly Base Charge																						
Option #2 Overage Rate																						
Option #3 Included Base Number Impressions																						
Option #3 Monthly Base Charge																						
Option #3 Overage Rate																						
Additional Hardware Accessory Maintenance -	Refer to Purc	hase & Servi	ice Pricing Ex	hibit on Web	Portal																	
Software Maintenance - Refer to Purchase & S	onvice Briging	Evhibit on M	Vob Bortal																			
Additional Service Coverage		Additional n	naintenance	coverage is a	vailable for p	production pr	roducts only	and will be q	uoted based	upon availal	oility, produc	ct, requireme	nt etc.									
Additional Supplies		Stapl	les are includ	ed in all offic	e product m	ultifunction	products. Sta	ples for prin	ter and prod	uction produ	cts are sepa	rate supply it	ems based upo	on requireme	nts and avail	lability						
Additonal Labor Components	Annlie	able To All P	Products		•						•		•									
Additional End User Training Cost by hours	\$140		Toudets																			
Additional Advanced / IT Training Cost by hours	\$165																					
Additional IT Support by hours	\$165																					
Percentage increase in Service and Supplies Ra	ate by Service	Zone																				
Percentage Increase for Rural Zone	N/A																					
Percentage Increase for Remote Zone	N/A																					
Moving Charges by Zone	Due to t	he variables	of distance	product conf	iruation, rigg	er/service in	volvement e	tc. pricing fo	r equipment	moves will h	e provided l	by VIA XEROX	at the specific	time of rea	Jest.							
morning energes of zone	Suc to t	variables	o. a.s.ance,	D. Guact com	1155	Ci, Sc. Vice III	- Constantine, C	pciiig io	- cqu.pmem	orcs will k	provided i	J, III. KEROA	at the specific	came or requ								
	1		1									1										

Cost Per Copy (CPC)

Segment B - Copiers Color

Vendor Name: XEROX

Temadi Hamer 7						
Group B - Production Copiers B&W and Color/B&W Segments	Monthly Volume Range	Monthly Target Volume	CPC for First 30% of Color Volume		CPC for all Color copies made after the first 30%	CPC for each Color copy made
B6 B&W (91-119)				0		
B6 Color/B&W (91-119)				0		
B7 B&W (120-139)				0		
B7 Color/B&W (120-139)				0		
B8 B&W (140-159)				0		
B8 Color/B&W (140-159)				0		
B9 B&W (160+)				0		
B9 Color/B&W (160+)				0		